# Edgar Filing: POTOMAC BANCSHARES INC - Form 10QSB 

## POTOMAC BANCSHARES INC

## Form 10QSB

May 10, 2001

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U.S. SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549
FORM 10-QSB
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(Mark One)
XX Quarterly report under Section 13 or $15(d)$ of the Securities Exchange


Act of 1934

For quarterly period ended March 31, 2001


Yes XXX No $\qquad$

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APPLICABLE ONLY TO ISSUERS INVOLVED IN
    BANKRUPTCY PROCEEDINGS DURING THE
                                    PRECEDING FIVE YEARS
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Check whether the registrant filed all documents and reports required to be filed by Section 12, 13 or $15(\mathrm{~d})$ of the Exchange Act after the distribution of securities under a plan confirmed by a court.

Yes $\qquad$ No $\qquad$ Not applicable

APPLICABLE ONLY TO CORPORATE ISSUERS

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: 600,000 shares
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Transitional Small Business Disclosure Format (check one):

Yes $\qquad$ No XXX

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

> POTOMAC BANCSHARES, INC. CONSOLIDATED BALANCE SHEETS $(000$ OMITTED $)$
(Unaudited) March 31 2001
Assets:
Cash and due from banks $\quad$ \$ 357
Securities purchased under agreements to resell and federal funds sold
16316
Securities held to maturity (fair value of $\$ 12,330$ at March 31, 2001 and \$18,105 at December 31, 2000 937
Securities available for sale, at fair value 24451
Loans, net of allowance for loan losses of $\$ 1,279$ at March 31, 2001 and \$1,268 at December 31, 2000 341
Other real estate owned --
Bank premises and equipment, net 3175
Accrued interest receivable 033
Other assets 329

Total Assets
\$ $152 \quad 939$
==========

Liabilities and Stockholders' Equity:
Liabilities:
Non-interest bearing deposits 17605
Interest bearing deposits 115327

Total Deposits
Accrued interest payable 284
Other liabilities

Total Liabilities

```
Stockholders' Equity:
    Common stock par value $1.00 per share (5,000,000 shares
        authorized, 600,000 shares issued and outstanding)
Accumulated other comprehensive income (loss)
Total Stockholders' Equity
Total Liabilities and Stockholders' Equity
See Accompanying Notes to Consolidated Financial Statements
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POTOMAC BANCSHARES, INC. CONSOLIDATED STATEMENTS OF INCOME (000 omitted except for per share data) (Unaudited)
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        \$
        600
    Surplus 40092
    Undivided profits ..... 12380
18472
\$ $\quad 152 \quad 939$

Interest Income:

Interest on securities held to maturity Taxable

253
279
Interest on securities available for sale Taxable

266
Interest on securities purchased under agreements to resell and federal funds sold

190
139
Income on other securities 8
8
Other interest income

Total Interest and Dividend Income

Interest Expense,
interest on deposits
989
975

Net Interest Income

Provision for Loan Losses

Net Interest Income after

Provision for Loan Losses

Noninterest Income:

| Commissions and fees from fiduciary activities | 125 | $\$ 127$ |
| :--- | :--- | :--- |

Service charges on deposit accounts 96

| Fees for other customer services Other operating income | 39 |  |  | 32 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 6 |  |  |
| Total Other Income | \$ | 266 | \$ | 262 |
| Noninterest Expenses: |  |  |  |  |
| Salaries and employee benefits | \$ | 780 | \$ | 728 |
| Net occupancy expense of premises |  | 65 |  | 60 |
| Furniture and equipment expenses |  | 93 |  | 93 |
| Other operating expenses |  | 336 |  | 276 |
| Total Other Expenses | \$ | 1274 | \$ | 157 |
| Income before Income Tax Expense | \$ | 580 | \$ | 626 |
| Income Tax Expense |  | 208 |  | 233 |
| Net Income | \$ | 372 | \$ | 393 |
| Earnings Per Share, basic and diluted | \$ | . 62 | \$ | . 65 |

See Accompanying Notes to Consolidated Financial Statements

POTOMAC BANCSHARES, INC.
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE THREE MONTHS ENDED MARCH 31, 2001 AND 2000
(000 Omitted)
(Unaudited)



Net cash (used in) investing activities

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CASH FLOWS FROM FINANCING ACTIVITIES
    Net increase (decrease) in non-interest bearing deposits
    Net increase in interest bearing deposits
    Net cash provided by financing activities
Increase (decrease) in cash and cash equivalents
CASH AND CASH EQUIVALENTS
    Beginning
    Ending
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION
    Cash payments for:
        Interest
        Income taxes
SUPPLEMENTAL SCHEDULE OF NON-CASH INVESTING
    AND FINANCING ACTIVITIES
    Other real estate acquired in settlement of loans
    Loans made on sale of real estate
    Unrealized gain (loss) on securities available for sale
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See Accompanying Notes to Consolidated Financial Statements

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POTOMAC BANCSHARES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2001 (UNAUDITED) AND DECEMBER 31, 2000
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1. In the opinion of management, the accompanying financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position as of March 31, 2001, and December 31, 2000, and the results of operations and cash flows for the three months ended March 31, 2001 and 2000. The statements should be read in conjunction with Notes to Consolidated Financial Statements included in the Potomac Bancshares, Inc. annual report for the year ended December 31, 2000. The results of operations for the three month periods ended March 31, 2001 and 2000, are not necessarily indicative of the results to be expected for the full year.
2. Securities held to maturity as of March 31, 2001 and December 31, 2000 are summarized below:

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|  | March 31, 2001 |  |
| :---: | :---: | :---: |
| Amortized Cost | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Gains } \end{gathered}$ | Gross Unrealized (Losses) |
| \$ 11937 | \$ 393 | \$ |


|  | $(000$ Omitted) |  |
| :---: | :---: | :---: |
|  | March 31, 2000 |  |

Securities available for sale as of March 31, 2001 and December 31, 2000 are summarized below:

|  | (000 Omitted) |  |  |
| :---: | :---: | :---: | :---: |
|  | Amortized Cost | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Gains } \end{gathered}$ | Gross Unrealized (Losses) |
| Securities available for sale: Obligations of U.S. Government agencies | \$ 24312 | \$ 139 | \$ |

7

|  | (000 Omitted) |  |
| :---: | :---: | :---: |
|  | Gross | Gross |
| Amortized | Unrealized | Unrealized |
| Cost | Gains | (Losses) |

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Securities available for sale:
Obligations of U.S. Government agencies $\quad \$ \quad 18229 \quad \$ 15$
3. The consolidated loan portfolio, stated at face amount, is composed of the following:

Real estate loans:
Construction and land development \$ --
Secured by farmland 2629
Secured by 1-4 family residential 45455
Other real estate loans 15324
Loans to farmers (except those secured by real estate) 95
Commercial and industrial loans (except those secured
by real estate) 2182
Loans to individuals for personal expenditures 22748
All other loans 187
\$ $88 \quad 620$

Less: Allowance for loan losses 1279

Total loans
\$ $87 \quad 341$
$==========$
4. The following is a summary of transactions in the allowance for loan losses:

Balance at beginning of period $\quad \$ 268$

Provision charged (credited) to operating expense 21
Recoveries added to the allowance 9
Loan losses charged to the allowance (19)

Balance at end of period $\quad \$ 1279$
5. Information about impaired loans as of March 31, 2001 and December 31, 2000 is as follows:


Nonaccrual loans excluded from impaired loan disclosures under FASB 114 amounted to $\$ 33,092$ at March 31, 2001 and $\$-0-$ at December 31, 2000. If interest on these loans had been accrued, such income would have been $\$ 477$ for the first three months of 2001 and \$-0- in 2000.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Between December 31, 2000 and March 31, 2001, total assets have increased $\$ 4,700,000$. Investment volume overall has remained relatively stable. There has been a shift from the held to maturity investment portfolio to the available for sale portfolio to increase liquidity. Loans have increased $\$ 4,200,000$ since December 31. Approximately $\$ 3,200,000$ are in the other real estate loans category and are commercial purpose loans.

Management goals for 2001 are to continue increasing loans and deposits while maintaining held to maturity and available for sale securities stable. Daily investments in repurchase agreements are anticipated to decrease with increased loan demand. In order to accomplish increased loan goals, two additional loan officers have been added to the staff during the first quarter. One officer is concentrating primarily in commercial lending, an area the Bank has not actively pursued previously. The commercial lending focus will be to small businesses. Although commercial lending inherently carries more risk, management does not intend to compromise it's current stringent underwriting standards. In fact, underwriting standards for small business loans are being enhanced. The second additional loan officer will concentrate, but not necessarily be limited to, secondary market lending, which will not add to the Bank's loan portfolio but will service our customers and increase noninterest income.

The March 31 annualized return on average assets is $1.01 \%$ compared to $1.25 \%$ at December 31. At March 31 the annualized return on average equity is $8.17 \%$ compared to $10.46 \%$ at December 31. The leverage capital (equity to assets) ratio

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is $12.08 \%$ at March 31 compared to $12.32 \%$ at December 31.

The table on the next page is an analysis of the Corporation's allowance for loan losses. Net charge-offs for the Corporation have been very low when compared with the size of the total loan portfolio. Management monitors the loan portfolio on a continual basis with procedures that allow for problem loans and potentially problem loans to be highlighted and watched. Written reports detailing this loan information are prepared on a quarterly basis. Based on experience, the loan policies and the current monitoring program, management believes the loan loss allowance is very adequate.

Commercial, financial and agricultural
Real estate - constructionReal estate - mortgage-
2Consumer
Total charge-offs ..... 19
Recoveries:
Commercial, financial and agricultural
Real estate - constructionReal estate - mortgage--
Consumer9
Total recoveries ..... 9
Net charge-offs ..... 10
Additions charged to operations ..... 21
Balance at end of period ..... \$ 1279
Ratio of net charge-offs during the period to averageloans outstanding during the period$.0116 \%$

Loans are placed on nonaccrual status when a loan is specifically determined to be impaired or when principal or interest is delinquent for 90 days or more. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest income on other nonaccrual loans is recognized only to the extent of interest payments received. Following is a table showing the risk elements in the loan portfolio.
Restructured loans
Foreclosed properties
Total nonperforming assets
Loans past due 90 days accruing interest

At March 31, 2001, other potential problem loans (excluding impaired loans) totalled $\$ 84,494$. Loans are viewed as potential problem loans according to the ability of such borrowers to comply with current repayment terms. These loans are subject to constant management attention, and their status is reviewed on a regular basis. Management has allocated a portion of the allowance for these loans according to the review of the potential loss in each loan situation.

Total deposits have increased approximately $\$ 4,000,000$ as of March 31, 2001 compared with December 31, 2000. Demand deposits decreased $\$ 1,800,000$. There are increases in the following deposit categories: NOW (including Select checking), $\$ 2,200,000$ money market accounts, $\$ 2,100,000 ;$ savings accounts, $\$ 700,000$ and certificates of deposit, $\$ 800,000$.

The comparison of the income statements for the three months ended March 31, 2001 and 2000 shows a decrease of 5\% in net income in 2001. Net interest income increased nearly 6\%, interest income increased 4\%, and interest expense increased over 1\%.

Increased loan production, additional fee income in the loan area, closer scrutiny of all expenses, and close monitoring of deposit interest rates are among the steps management is taking to stabilize the net income level.

Noninterest income increased over 1\% as of March 31, 2001 compared to March 31, 2000. Noninterest expense increased 10\%. This included a 7\% increase in salaries in 2001 compared to 2000 and some nonrecurring expenses.

Liquid assets of the Corporation include cash and due from banks, securities purchased under agreements to resell, securities available for sale, and loans and investments maturing within one year. The Corporation's statement of cash flows details this liquidity. Net income after certain adjustments for noncash transactions provided cash from operating activities. Funds from maturity of securities held to maturity and cash on hand were used to fund investing activities. Financing activities provided funds since total deposits increased. Cash and cash equivalents increased slightly during this period, and liquidity of the Corporation is more than adequate to meet present and future financial obligations.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

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There are no material legal proceedings to which the Registrant or its subsidiary, directors or officers is a party or by which they, or any of them, are threatened. All legal proceedings presently pending or threatened against Potomac Bancshares, Inc. and its subsidiary involve routine litigation incidental to the business of the Company or the subsidiary and are either not material in respect to the amount in controversy or fully covered by insurance.

Item 6. Exhibits and Reports on Form 8-K.
(a) Exhibits:

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2. Plan of acquisition, reorganization, arrangement, liquidation or
                succession.
                Not applicable
                    4. Instruments defining the rights of security holders, including
        indentures.
        Not applicable
            10. Material contracts.
        Not applicable
            11. Statement re: computation of per share earnings.
        Not applicable
            15. Letter on unaudited interim financial information.
        Not applicable
            18. Letter on change in accounting principles.
        Not applicable
            19. Reports furnished to security holders.
        Not applicable
            22. Published report regarding matters submitted to vote of security
        holders.
        Not applicable
            23. Consent of experts and counsel.
        Not applicable
            24. Power of attorney.
        Not applicable
            99. Additional exhibits.
        Not applicable
(b) Reports on Form 8-K:
NONE
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SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

| Date | May 9, 2001 | /s/ Robert F. Baronner, Jr. |
| :---: | :---: | :---: |
|  |  | Robert F. Baronner, Jr., President \& CEO |
| Date | May 9, 2001 | /s/ L. Gayle Marshall Johnson |
|  |  | L. Gayle Marshall Johnson, Vice President and Chief Financial Officer |

