

Vulcan Materials CO  
Form 10-Q  
August 06, 2008

**Table of Contents**

**SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2008**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 001-33841  
VULCAN MATERIALS COMPANY**

(Exact name of registrant as specified in its charter)

**New Jersey**  
(State or other jurisdiction  
of incorporation)

**20-8579133**  
(I.R.S. Employer  
Identification No.)

**1200 Urban Center Drive, Birmingham, Alabama**  
(Address of principal executive offices)

**35242**  
(zip code)

**(205) 298-3000**

(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

| Class                       | Shares outstanding<br>at June 30, 2008 |
|-----------------------------|--|
| Common Stock, \$1 Par Value | 109,834,181                            |



**VULCAN MATERIALS COMPANY**  
**FORM 10-Q**  
**QUARTER ENDED JUNE 30, 2008**  
Contents

|  | Page<br>No. |
|--|-------------|
| <b><u>PART I FINANCIAL INFORMATION</u></b>   |             |
| <u>Item 1. Financial Statements</u>  | 3           |
| <u>Condensed Consolidated Balance Sheets</u>   | 4           |
| <u>Condensed Consolidated Statements of Earnings</u>   | 5           |
| <u>Condensed Consolidated Statements of Cash Flows</u>   | 6           |
| <u>Notes to Condensed Consolidated Financial Statements</u>  |             |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 24          |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>                            | 37          |
| <u>Item 4. Controls and Procedures</u>   | 38          |
| <b><u>PART II OTHER INFORMATION</u></b>  |             |
| <u>Item 1. Legal Proceedings</u>   | 39          |
| <u>Item 1A. Risk Factors</u>   | 41          |
| <u>Item 4. Submission of Matters to a Vote of Security Holders</u>                                   | 42          |
| <u>Item 6. Exhibits</u>  | 43          |
| <b><u>SIGNATURES</u></b>   | 44          |
| <u>EX-31(A) SECTION 302 CERTIFICATION OF CHIEF EXECUTIVE OFFICER</u>                                 |             |
| <u>EX-31(B) SECTION 302 CERTIFICATION OF CHIEF FINANCIAL OFFICER</u>                                 |             |
| <u>EX-32(A) SECTION 906 CERTIFICATION OF CHIEF EXECUTIVE OFFICER</u>                                 |             |
| <u>EX-32(B) SECTION 906 CERTIFICATION OF CHIEF FINANCIAL OFFICER</u>                                 |             |

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements  
Vulcan Materials Company  
and Subsidiary Companies  
Consolidated Balance Sheets**

|  | (Amounts in thousands) |                 |                |
|--|------------------------|-----------------|----------------|
|  | <b>June 30</b>         | <b>December</b> | <b>June 30</b> |
| (Condensed and unaudited)                  | <b>2008</b>            | <b>31</b>       | <b>2007</b>    |
| <b>Assets</b>                              |                        | <b>2007</b>     |                |
| Cash and cash equivalents                  | \$ 151,210             | \$ 34,888       | \$ 34,593      |
| Accounts and notes receivable:             |                        |                 |                |
| Accounts and notes receivable, gross       | 530,759                | 427,876         | 464,165        |
| Less: Allowance for doubtful accounts      | (7,456)                | (6,015)         | (3,246)        |
| Accounts and notes receivable, net         | 523,303                | 421,861         | 460,919        |
| Inventories:                               |                        |                 |                |
| Finished products                          | 309,868                | 286,591         | 251,486        |
| Raw materials                              | 29,009                 | 28,330          | 11,803         |
| Products in process                        | 3,113                  | 4,115           | 2,494          |
| Operating supplies and other               | 41,510                 | 37,282          | 20,329         |
| Inventories                                | 383,500                | 356,318         | 286,112        |
| Deferred income taxes                      | 62,074                 | 44,210          | 18,531         |
| Prepaid expenses                           | 19,392                 | 40,177          | 14,711         |
| Assets held for sale                       |                        | 259,775         |                |
| Total current assets                       | 1,139,479              | 1,157,229       | 814,866        |
| Investments and long-term receivables      | 24,265                 | 25,445          | 5,004          |
| Property, plant and equipment:             |                        |                 |                |
| Property, plant and equipment, cost        | 6,047,065              | 5,805,789       | 4,119,748      |
| Less: Reserve for depr., depl. & amort.    | (2,325,181)            | (2,185,695)     | (2,114,125)    |
| Property, plant and equipment, net         | 3,721,884              | 3,620,094       | 2,005,623      |
| Goodwill                                   | 3,895,267              | 3,789,091       | 650,205        |
| Other assets                               | 353,587                | 344,511         | 213,951        |
| Total assets                               | \$ 9,134,482           | \$ 8,936,370    | \$ 3,689,649   |
| <b>Liabilities and Shareholders Equity</b> |                        |                 |                |
| Current maturities of long-term debt       | \$ 330,081             | \$ 35,181       | \$ 727         |
| Short-term borrowings                      | 1,209,500              | 2,091,500       | 224,000        |
| Trade payables and accruals                | 215,835                | 219,548         | 161,032        |
| Other current liabilities                  | 178,775                | 175,649         | 126,350        |
| Liabilities of assets held for sale        |                        | 6,309           |                |
| Total current liabilities                  | 1,934,191              | 2,528,187       | 512,109        |

Edgar Filing: Vulcan Materials CO - Form 10-Q

|   |              |              |              |
|---|--------------|--------------|--------------|
| Long-term debt                                      | 2,183,584    | 1,529,828    | 321,365      |
| Deferred income taxes                               | 685,432      | 671,518      | 293,199      |
| Other noncurrent liabilities                        | 415,096      | 446,827      | 340,386      |
| Minority interest                                   | 410          | 410          |              |
| <br>  |              |              |              |
| Total liabilities                                   | 5,218,713    | 5,176,770    | 1,467,059    |
| <br>  |              |              |              |
| Other commitments and contingencies (Notes 13 & 19) |              |              |              |
| Shareholders' equity:                               |              |              |              |
| Common stock, \$1 par value                         | 109,834      | 108,234      | 139,705      |
| Capital in excess of par value                      | 1,702,946    | 1,607,865    | 248,153      |
| Retained earnings                                   | 2,129,554    | 2,083,718    | 3,124,385    |
| Accumulated other comprehensive income (loss)       | (26,565)     | (40,217)     | 2,924        |
| Treasury stock at cost                              |              |              | (1,292,577)  |
| <br>  |              |              |              |
| Shareholders' equity                                | 3,915,769    | 3,759,600    | 2,222,590    |
| <br>  |              |              |              |
| Total liabilities and shareholders' equity          | \$ 9,134,482 | \$ 8,936,370 | \$ 3,689,649 |

See accompanying Notes to Condensed Consolidated Financial Statements

**Table of Contents****Vulcan Materials Company  
and Subsidiary Companies**

(Amounts and shares in thousands, except per share data)

**Consolidated Statements of Earnings**

| (Condensed and unaudited)                                       | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |              |
|---|---------------------------|-------------|-------------------------|--------------|
|   | <b>June 30</b>            |             | <b>June 30</b>          |              |
|   | <b>2008</b>               | <b>2007</b> | <b>2008</b>             | <b>2007</b>  |
| Net sales   | \$ 965,957                | \$ 807,818  | \$ 1,737,718            | \$ 1,438,005 |
| Delivery revenues   | 55,594                    | 71,026      | 101,172                 | 128,026      |
| Total revenues  | 1,021,551                 | 878,844     | 1,838,890               | 1,566,031    |
| Cost of goods sold  | 720,731                   | 522,585     | 1,338,042               | 985,577      |
| Delivery costs  | 55,594                    | 71,026      | 101,172                 | 128,026      |
| Cost of revenues  | 776,325                   | 593,611     | 1,439,214               | 1,113,603    |
| Gross profit  | 245,226                   | 285,233     | 399,676                 | 452,428      |
| Selling, administrative and general expenses                    | 84,781                    | 71,308      | 177,357                 | 145,710      |
| Gain on sale of property, plant & equipment and businesses, net | 80,498                    | 4,852       | 84,443                  | 51,239       |
| Other operating expense, net                                    | 2,613                     | 1,544       | 1,817                   | 3,578        |
| Minority interest in losses of a consolidated subsidiary        | 139                       |             | 283                     |              |
| Operating earnings  | 238,469                   | 217,233     | 305,228                 | 354,379      |
| Other income (expense), net                                     | 3,444                     | (113)       | 792                     | 1,089        |
| Interest income   | 997                       | 1,117       | 1,669                   | 2,440        |
| Interest expense  | 38,193                    | 8,091       | 81,652                  | 14,726       |
| Earnings from continuing operations before income taxes         | 204,717                   | 210,146     | 226,037                 | 343,182      |
| Provision for income taxes                                      | 63,492                    | 66,465      | 70,327                  | 110,162      |
| Earnings from continuing operations                             | 141,225                   | 143,681     | 155,710                 | 233,020      |
| Discontinued operations (Note 3):                               |                           |             |                         |              |
| Loss from results of discontinued operations                    | (784)                     | (2,787)     | (1,704)                 | (3,564)      |
| Income tax benefit  | 314                       | 1,117       | 682                     | 1,429        |
| Loss on discontinued operations, net of tax                     | (470)                     | (1,670)     | (1,022)                 | (2,135)      |
| Net earnings  | \$ 140,755                | \$ 142,011  | \$ 154,688              | \$ 230,885   |
| Basic earnings (loss) per share:                                |                           |             |                         |              |
| Earnings from continuing operations                             | \$ 1.28                   | \$ 1.50     | \$ 1.42                 | \$ 2.44      |

Edgar Filing: Vulcan Materials CO - Form 10-Q

|  |           |           |            |            |
|--|-----------|-----------|------------|------------|
| Discontinued operations  |           | (0.01)    |            | (0.02)     |
| Net earnings per share   | \$ 1.28   | \$ 1.49   | \$ 1.42    | \$ 2.42    |
| Diluted earnings (loss) per share:   |           |           |            |            |
| Earnings from continuing operations  | \$ 1.27   | \$ 1.46   | \$ 1.41    | \$ 2.38    |
| Discontinued operations  |           | (0.01)    | (0.01)     | (0.02)     |
| Net earnings per share   | \$ 1.27   | \$ 1.45   | \$ 1.40    | \$ 2.36    |
| Weighted-average common shares outstanding:                                    |           |           |            |            |
| Basic  | 109,922   | 95,578    | 109,286    | 95,376     |
| Assuming dilution  | 111,117   | 98,157    | 110,515    | 98,023     |
| Cash dividends declared per share of common stock                              | \$ 0.49   | \$ 0.46   | \$ 0.98    | \$ 0.92    |
| Depreciation, depletion, accretion and amortization from continuing operations | \$ 96,919 | \$ 63,903 | \$ 192,775 | \$ 124,705 |
| Effective tax rate from continuing operations                                  | 31.0%     | 31.6%     | 31.1%      | 32.1%      |
| See accompanying Notes to Condensed Consolidated Financial Statements          |           |           |            |            |

4



**Table of Contents**
**Vulcan Materials Company  
and Subsidiary Companies  
Consolidated Statements of Cash Flows**

|   | (Amounts in thousands)  |             |
|---|-------------------------|-------------|
|   | <b>Six Months Ended</b> |             |
|   | <b>June 30</b>          |             |
| (Condensed and unaudited)   | <b>2008</b>             | <b>2007</b> |
| <b>Operating Activities</b>   |                         |             |
| Net earnings  | \$ 154,688              | \$ 230,885  |
| Adjustments to reconcile net earnings to net cash provided by operating activities:                 |                         |             |
| Depreciation, depletion, accretion and amortization   | 192,775                 | 124,705     |
| Net gain on sale of property, plant & equipment and businesses                                      | (84,443)                | (51,239)    |
| Contributions to pension plans  | (1,593)                 | (584)       |
| Share-based compensation  | 9,169                   | 8,282       |
| Increase in assets before initial effects of business acquisitions and dispositions                 | (81,985)                | (113,828)   |
| Increase (decrease) in liabilities before initial effects of business acquisitions and dispositions | (623)                   | 19,570      |
| Other, net  | (6,566)                 | 148         |
| Net cash provided by operating activities   | 181,422                 | 217,939     |
| <b>Investing Activities</b>   |                         |             |
| Purchases of property, plant and equipment  | (246,027)               | (234,800)   |
| Proceeds from sale of property, plant & equipment   | 13,576                  | 55,492      |
| Proceeds from sale of businesses  | 225,783                 | 8,418       |
| Payment for businesses acquired, net of acquired cash   | (79,822)                | (58,861)    |
| Decrease in investments and long-term receivables   | 578                     | 1,660       |
| Proceeds from loan on life insurance policies   | 28,646                  |             |
| Withdrawal from nonconsolidated companies, net  | 469                     |             |
| Other, net  | 4,430                   | 718         |
| Net cash used for investing activities  | (52,367)                | (227,373)   |
| <b>Financing Activities</b>   |                         |             |
| Net short-term borrowings (payments)  | (882,000)               | 25,100      |
| Payment of short-term debt and current maturities   | (483)                   | (367)       |
| Proceeds from issuance of long-term debt, net of discounts  | 949,078                 |             |
| Debt issuance cost  | (5,633)                 |             |
| Settlements of forward starting swaps   | (32,474)                |             |
| Purchases of common stock   |                         | (4,800)     |
| Proceeds from issuance of common stock  | 55,072                  |             |
| Dividends paid  | (106,976)               | (87,610)    |
| Proceeds from exercise of stock options   | 6,850                   | 32,963      |
| Excess tax benefits from share-based compensation   | 3,605                   | 23,511      |
| Other, net  | 228                     |             |

Edgar Filing: Vulcan Materials CO - Form 10-Q

|  |            |           |
|--|------------|-----------|
| Net cash used for financing activities               | (12,733)   | (11,203)  |
| Net increase (decrease) in cash and cash equivalents | 116,322    | (20,637)  |
| Cash and cash equivalents at beginning of year       | 34,888     | 55,230    |
| Cash and cash equivalents at end of period           | \$ 151,210 | \$ 34,593 |

See accompanying Notes to Condensed Consolidated Financial Statements

5

---

**Table of Contents**

**VULCAN MATERIALS COMPANY AND SUBSIDIARY COMPANIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

1. **Basis of Presentation**

Our accompanying unaudited condensed consolidated financial statements have been prepared in compliance with the instructions to Form 10-Q and Article 10 of Regulation S-X and thus do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of our management, the statements reflect all adjustments, including those of a normal recurring nature, necessary to present fairly the results of the reported interim periods. Operating results for the six month period ended June 30, 2008 are not necessarily indicative of the results that may be expected for the year ended December 31, 2008. For further information, refer to the consolidated financial statements and footnotes included in our most recent Annual Report on Form 10-K.

On November 16, 2007, we acquired 100% of the outstanding common stock of Florida Rock Industries Inc. (Florida Rock). Accordingly, the financial position, results of operations and cash flows for Florida Rock operations are reflected in the accompanying Condensed Consolidated Balance Sheets as of June 30, 2008 and December 31, 2007 and the Condensed Consolidated Statements of Earnings and Cash Flows for the three and six months ended June 30, 2008.

Due to the 2005 sale of our Chemicals business, as presented in Note 3, the operating results of the Chemicals business have been presented as discontinued operations in the accompanying Condensed Consolidated Statements of Earnings.

2. **Accounting Changes**

**FAS 157** On January 1, 2008, we adopted Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements (FAS 157) with respect to financial assets and liabilities and elected to defer our adoption of FAS 157 for nonfinancial assets and liabilities as permitted by Financial Accounting Standards Board (FASB) Staff Position No. FAS 157-2 (FSP FAS 157-2). FAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. The adoption of FAS 157 for financial assets and liabilities had no effect on our financial position, results of operations or cash flows. See Note 7 for disclosures related to financial assets and liabilities pursuant to the requirements of FAS 157. We will adopt FAS 157 for nonfinancial assets and liabilities on January 1, 2009, and currently are evaluating the impact such adoption will have on our financial statements.

**FAS 158** On January 1, 2008, we adopted the measurement date provision of SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132(R) (FAS 158). In addition to the recognition provisions (which we adopted December 31, 2006), FAS 158 requires an employer to measure the plan assets and benefit obligations as of the date of its year-end balance sheet. This requirement is effective for fiscal years ending after December 15, 2008. Upon adopting the measurement date provision, we remeasured plan assets and benefit obligations as of January 1, 2008, pursuant to the transition requirements of FAS 158. The transition adjustment resulted in an increase to noncurrent assets of \$15,011,000, an increase to noncurrent liabilities of \$2,238,000, an increase to deferred tax liabilities of \$5,104,000, a decrease to retained earnings of \$1,312,000 and a credit to accumulated other comprehensive income, net of tax, of \$8,981,000.

**Table of Contents****3. Discontinued Operations**

In June 2005, we sold substantially all the assets of our Chemicals business, known as Vulcan Chemicals, to Basic Chemicals, a subsidiary of Occidental Chemical Corporation. These assets consisted primarily of chloralkali facilities in Wichita, Kansas; Geismar, Louisiana and Port Edwards, Wisconsin; and the facilities of our Chloralkali joint venture located in Geismar. Basic Chemicals also assumed certain liabilities relating to the Chemicals business, including the obligation to monitor and remediate hazardous materials at or from the Wichita, Geismar and Port Edwards plant facilities. The decision to sell the Chemicals business was based on our desire to focus our resources on the Construction Materials business.

In consideration for the sale of the Chemicals business, Basic Chemicals made an initial cash payment of \$214,000,000 and agreed to make contingent cash payments under two separate earn-out agreements. Concurrent with the sale transaction, we acquired the minority partner's 49% interest in the joint venture for an initial cash payment of \$62,701,000, and conveyed such interest to Basic Chemicals. The net initial cash proceeds of \$151,299,000 were subject to adjustments for actual working capital balances at the closing date, transaction costs and income taxes. In 2006 we received additional cash proceeds of \$10,202,000 related to adjustments for the actual working capital balance at the closing date.

Basic Chemicals has completed payments under one of the earn-out agreements and is required to make additional payments under a separate earn-out agreement subject to certain conditions. The first earn-out agreement was based on ECU (electrochemical unit) and natural gas prices during the five-year period beginning July 1, 2005, and was capped at \$150,000,000 (ECU earn-out or ECU derivative). During 2007, we received the final payment under the ECU earn-out of \$22,142,000, bringing cumulative cash receipts to the \$150,000,000 cap. The ECU earn-out was accounted for as a derivative instrument; accordingly, it was reported at fair value. Changes to the fair value of the ECU derivative were recorded within continuing operations pursuant to the Securities and Exchange Commission (SEC) Staff Accounting Bulletin Topic 5:Z:5, Classification and Disclosure of Contingencies Relating to Discontinued Operations (SAB Topic 5:Z:5). Proceeds under the second earn-out agreement are determined based on the performance of the hydrochlorocarbon product HCC-240fa (commonly referred to as 5CP) from the closing of the transaction through December 31, 2012 (5CP earn-out). Under this earn-out agreement, cash plant margin for 5CP, as defined in the Asset Purchase Agreement, in excess of an annual threshold amount is shared equally between Vulcan and Basic Chemicals. The primary determinant of the value for this earn-out is the level of growth in 5CP sales volume.

The carrying amounts of the ECU and 5CP earn-outs are reflected in accounts and notes receivable and other noncurrent assets in the accompanying Condensed Consolidated Balance Sheets. The carrying amount of the ECU earn-out as of June 30, 2007 was \$22,141,000 (classified entirely as current). During 2007, we recognized gains related to changes in the fair value of the ECU earn-out of \$1,929,000 (which was reflected as a component of other income, net in our Condensed Consolidated Statements of Earnings for the six months ended June 30, 2007).

In March 2008, we received a payment of \$10,014,000 under the 5CP earn-out related to the year ended December 31, 2007. During 2007, we received a payment of \$8,418,000 related to the year ended December 31, 2006. The carrying amount of the 5CP earn-out was as follows: June 30, 2008 \$10,814,000 (of which \$9,737,000 was current), December 31, 2007 \$20,828,000 (of which \$8,799,000 was current) and June 30, 2007 \$20,828,000 (of which \$8,895,000 was current).

At the closing date, the fair value of the consideration received in connection with the sale of the Chemicals business, including anticipated cash flows from the two earn-out agreements, was expected to exceed the net carrying value of the assets and liabilities sold. However, pursuant to



**Table of Contents**

SFAS No. 5, Accounting for Contingencies, since the proceeds under the earn-out agreements were contingent in nature, no gain was recognized on the Chemicals sale and the value recorded at the June 7, 2005 closing date referable to these two earn-outs was limited to \$128,167,000. Furthermore, under SAB Topic 5:Z:5, upward adjustments to the fair value of the ECU earn-out subsequent to closing, which totaled \$51,070,000, were reported in continuing operations, and therefore did not contribute to the gain or loss on the sale of the Chemicals business. Ultimately, any gain or loss on disposal of the Chemicals business will be recognized to the extent future cash receipts under the 5CP earn-out related to the remaining five-year performance period from January 1, 2008 to December 31, 2012 exceed or fall short of its \$10,814,000 carrying amount.

We potentially are liable for a cash transaction bonus payable in the future to certain key former Chemicals employees. This transaction bonus will be payable only if cash receipts realized from the two earn-out agreements described above exceed an established minimum threshold. Amounts due would be payable annually based on the prior year's results. Based on our current estimate of 2008 results, the 2009 payout is projected to be \$500,000. As such, we have accrued \$250,000 as of June 30, 2008, representing the prorata portion of the estimated 2009 payout. Future expense, if any, is dependent upon our receiving sufficient cash receipts under the remaining earn-out and will be accrued in the period the bonus is earned, the year prior to payment.

Under the provisions of SFAS No. 144, Accounting for the Impairment or Disposal of Long-lived Assets (FAS 144), the financial results of the Chemicals business are classified as discontinued operations in the accompanying Condensed Consolidated Statements of Earnings for all periods presented.

There were no net sales or revenues from discontinued operations during the six month periods ended June 30, 2008 or June 30, 2007. Pretax losses from discontinued operations are as follows (in thousands of dollars):

|             | Three Months Ended |           | Six Months Ended |           |
|-------------|--------------------|-----------|------------------|-----------|
|             | June 30            |           | June 30          |           |
|             | 2008               | 2007      | 2008             | 2007      |
| Pretax loss | \$(784)            | \$(2,787) | \$(1,704)        | \$(3,564) |

The pretax losses primarily reflect charges related to general and product liability costs, including legal defense costs, and environmental remediation costs associated with our former Chemicals businesses. Additionally, the three and six month pretax losses for 2008 include \$250,000 related to the cash transaction bonus as noted above.

#### 4. Earnings Per Share (EPS)

We report two earnings per share numbers, basic and diluted. These are computed by dividing net earnings by the weighted-average common shares outstanding (basic EPS) or weighted-average common shares outstanding assuming dilution (diluted EPS) as set forth below (in thousands of shares):

|   | Three Months Ended |        | Six Months Ended |        |
|---|--------------------|--------|------------------|--------|
|   | June 30            |        | June 30          |        |
|   | 2008               | 2007   | 2008             | 2007   |
| Weighted-average common shares outstanding                    | 109,922            | 95,578 | 109,286          | 95,376 |
| Dilutive effect of:   |                    |        |                  |        |
| Stock options   | 991                | 2,136  | 993              | 2,177  |
| Other   | 204                | 443    | 236              | 470    |
| Weighted-average common shares outstanding, assuming dilution | 111,117            | 98,157 | 110,515          | 98,023 |



**Table of Contents**

All dilutive common stock equivalents are reflected in our earnings per share calculations. Antidilutive common stock equivalents are not included in our earnings per share calculations. The number of antidilutive common stock equivalents are as follows (in thousands of shares):

|                                       | Three Months Ended |      | Six Months Ended |      |
|---------------------------------------|--------------------|------|------------------|------|
|                                       | June 30            |      | June 30          |      |
|                                       | 2008               | 2007 | 2008             | 2007 |
| Antidilutive common stock equivalents | 804                | 407  | 804              | 407  |

5. **Income Taxes**

Our effective tax rate is based on expected income, statutory tax rates and tax planning opportunities available in the various jurisdictions in which we operate. For interim financial reporting, we estimate the annual tax rate based on projected taxable income for the full year and record a quarterly income tax provision in accordance with the anticipated annual rate. As the year progresses, we refine the estimates of the year's taxable income as new information becomes available, including year-to-date financial results. This continual estimation process often results in a change to our expected effective tax rate for the year. When this occurs, we adjust the income tax provision during the quarter in which the change in estimate occurs so that the year-to-date provision reflects the expected annual tax rate. Significant judgment is required in determining our effective tax rate and in evaluating our tax positions.

In accordance with our January 1, 2007 adoption of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109, we recognize a tax benefit associated with an uncertain tax position when, in our judgment, it is more likely than not that the position will be sustained upon examination by a taxing authority. For a tax position that meets the more-likely-than-not recognition threshold, we initially and subsequently measure the tax benefit as the largest amount that we judge to have a greater than 50% likelihood of being realized upon ultimate settlement with a taxing authority. Our liability associated with unrecognized tax benefits is adjusted periodically due to changing circumstances, such as the progress of tax audits, case law developments and new or emerging legislation. Such adjustments are recognized entirely in the period in which they are identified. Our effective tax rate includes the net impact of changes in the liability for unrecognized tax benefits and subsequent adjustments as considered appropriate by management.

The 2008 second quarter effective tax rate from continuing operations of 31.0% was down 0.6% from the 31.6% 2007 second quarter rate. The effective tax rate from continuing operations for the six months ended June 30, 2008 was 31.1%, down from the 32.1% rate during the same period of 2007. Both of these decreases result primarily from a greater favorable effect of statutory depletion.

6. **Derivative Instruments**

We periodically use derivative instruments to reduce our exposure to interest rate risk, currency exchange risk or price fluctuations on commodity energy sources consistent with our risk management policies.

In December 2007, we issued \$325,000,000 of 3-year floating (variable) rate notes that bear interest at 3-month London Interbank Offered Rate (LIBOR) plus 1.25% per annum. Concurrently, we entered into an interest rate swap agreement with a counterparty in the stated (notional) amount of \$325,000,000. Under this agreement, we pay a fixed interest rate of 5.25% and receive 3-month LIBOR plus 1.25% per annum from the counterparty. We have designated this interest rate swap agreement as a cash flow hedge of the interest payments on the \$325,000,000 of 3-year floating rate notes. The interest rate swap agreement is scheduled to terminate December 15, 2010, coinciding with the maturity of the \$325,000,000 of 3-year floating rate notes. Concurrent with each quarterly





**Table of Contents**

interest payment, the portion of this swap related to that interest payment is settled and the associated realized gain or loss is recognized. At June 30, 2008, we recognized a liability of \$2,788,000 equal to the fair value of this swap (included in other noncurrent liabilities), and an accumulated other comprehensive loss of \$1,685,000, net of tax of \$1,103,000, equal to the highly effective portion of this swap. At December 31, 2007, we recognized a liability of \$1,099,000 equal to the fair value of this swap (included in other noncurrent liabilities), and an accumulated other comprehensive loss of \$664,000, net of tax of \$435,000, equal to the highly effective portion of this swap.

Additionally, during 2007, we entered into fifteen forward starting interest rate swap agreements for a total notional amount of \$1,500,000,000. The objective of these swap agreements was to hedge against the variability of future interest payments attributable to changes in interest rates on a portion of the then anticipated fixed-rate debt issuance in 2007 to fund the cash portion of the Florida Rock acquisition. We entered into five 5-year swap agreements with a blended swap rate of 5.29% on an aggregate notional amount of \$500,000,000, seven 10-year swap agreements with a blended swap rate of 5.51% on an aggregate notional amount of \$750,000,000 and three 30-year swap agreements with a blended swap rate of 5.58% on an aggregate notional amount of \$250,000,000. On December 11, 2007, upon the issuance of the related fixed-rate debt, we terminated and settled for a cash payment of \$57,303,000 a portion of these forward starting swaps with an aggregate notional amount of \$900,000,000 (\$300,000,000 5-year, \$350,000,000 10-year and \$250,000,000 30-year). Pursuant to SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities (FAS 133), amounts accumulated in other comprehensive loss totaling \$31,738,000, net of tax of \$20,791,000, as of June 30, 2008 related to the effective portion of these cash flow hedges will be amortized to interest expense over the remaining term of the related debt.

In December 2007, the remaining forward starting swaps were extended to August 29, 2008, and were composed of two 5-year swap agreements with a blended swap rate of 5.71% on an aggregate notional amount of \$200,000,000 and four 10-year swap agreements with a blended swap rate of 5.65% on an aggregate notional amount of \$400,000,000. These remaining forward starting swap agreements were designated as cash flow hedges against the variability of future interest payments attributable to changes in interest rates on the then anticipated fixed-rate long-term debt to be issued during 2008. On June 20, 2008, upon the issuance of \$650,000,000 of related fixed-rate debt, we terminated and settled for a cash payment of \$32,474,000 the remaining forward starting swaps. Pursuant to FAS 133, amounts accumulated in other comprehensive loss totaling \$18,618,000, net of tax of \$12,197,000, as of June 30, 2008 related to the effective portion of these cash flow hedges will be amortized to interest expense over the remaining term of the related debt. At December 31, 2007, we recognized a liability of \$41,312,000 equal to the fair value of these swaps (included in other noncurrent liabilities), and an accumulated other comprehensive loss of \$22,711,000, net of tax of \$14,867,000, equal to the highly effective portion of these swaps.

During the six months ended June 30, 2008, we recognized a gain of \$2,169,000 (included in other income (expense), net) due to hedge ineffectiveness related to the forward-starting interest rate swap agreements. There was no impact to earnings due to hedge ineffectiveness during the six months ended June 30, 2007.

In connection with the sale of our Chemicals business, we entered into an earn-out agreement that required the purchaser, Basic Chemicals, to make payments capped at \$150,000,000 based on ECU (electrochemical unit) and natural gas prices during the five-year period beginning July 1, 2005. We did not designate the ECU earn-out as a hedging instrument and, accordingly, gains and losses resulting from changes in the fair value were recognized in current earnings. Further, pursuant to SAB

Topic 5:Z:5, changes in fair value were recognized in continuing operations. During the third quarter of 2007, we received the final payment under the ECU earn-out of \$22,142,000, bringing

**Table of Contents**

cumulative cash receipts to the \$150,000,000 cap. During the three and six month periods ended June 30, 2007, we recorded gains referable to the ECU earn-out of \$1,229,000 and \$1,929,000, respectively, which are reflected in other income, net of other charges, in our accompanying Condensed Consolidated Statements of Earnings.

**7. Fair Value Measurements**

On January 1, 2008, we adopted FAS 157 for financial assets and liabilities as described in Note 2. Fair value under FAS 157 is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FAS 157 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The following is a brief description of those three levels:

Level 1: Quoted prices in active markets for identical assets or liabilities;

Level 2: Inputs that are derived principally from or corroborated by observable market data;

Level 3: Inputs that are unobservable and significant to the overall fair value measurement.

The following table presents a summary of our financial assets and liabilities as of June 30, 2008 that are subject to fair value measurement on a recurring basis (in thousands of dollars):

|                             | Total      | Quoted<br>Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|-----------------------------|------------|---|---|--|
| Foreign currency derivative | \$ 32      | \$  | \$ 32   | \$   |
| Interest rate derivative    | (2,788)    |   | (2,788)   |  |
| Net liability               | \$ (2,756) | \$  | \$ (2,756)  | \$   |

The foreign currency derivative consists of a forward foreign currency exchange contract and is measured at fair value based on the foreign currency spot rate from an actively quoted market. The interest rate derivative consists of an interest rate swap agreement as more fully described in Note 6, and is measured at fair value based on the prevailing market interest rate as of the measurement date.

**8. Comprehensive Income (Loss)**

Comprehensive income includes charges and credits to equity from nonowner sources and comprises two subsets: net earnings and other comprehensive income (loss). Total comprehensive income (loss) comprises the following (in thousands of dollars):

| Three Months Ended<br>June 30 | Six Months Ended<br>June 30 |
|-------------------------------|-----------------------------|
|-------------------------------|-----------------------------|

Edgar Filing: Vulcan Materials CO - Form 10-Q

|   | 2008       | 2007       | 2008       | 2007       |
|---|------------|------------|------------|------------|
| Net earnings  | \$ 140,755 | \$ 142,011 | \$ 154,688 | \$ 230,885 |
| Other comprehensive income:   |            |            |            |            |
| Fair value adjustments to cash flow hedges, net of tax  | 24,100     | 6,669      | 2,006      | 6,703      |
| Reclassification adjustment for cash flow hedge amounts included in net earnings, net of tax        | 1,181      |            | 2,304      |            |
| Amortization of pension and post- retirement plan actuarial loss and prior service cost, net of tax | 34         | 645        | 361        | 1,174      |
| Total comprehensive income  | \$ 166,070 | \$ 149,325 | \$ 159,359 | \$ 238,762 |

**Table of Contents**

Amounts accumulated in other comprehensive income (loss), net of tax, are as follows (in thousands of dollars):

|   | June 30<br>2008 | Dec 31<br>2007 | June 30<br>2007 |
|---|-----------------|----------------|-----------------|
| Cash flow hedges                              | \$ (51,537)     | \$ (55,847)    | \$ 6,778        |
| Pension and postretirement plans              | 24,972          | 15,630         | (3,854)         |
| Accumulated other comprehensive income (loss) | \$ (26,565)     | \$ (40,217)    | \$ 2,924        |

9. Shareholders Equity

During the first quarter of 2008, we issued 798,859 shares of common stock in connection with the acquisition of substantially all the assets of Elmer Larson, LLC and certain assets of MSJ Larson, Inc., including specifically an aggregates production facility located in DeKalb County, Illinois. We originally issued the shares to an exchange accommodation titleholder (selling shareholder) in a private placement pursuant to a planned Section 1031 reverse exchange under the Internal Revenue Code. The selling shareholder assumed our rights and obligations under the asset purchase agreement, and we registered the shares for public resale by the selling shareholder in order to fund its obligation. The selling shareholder qualifies as a variable interest entity under the provisions of FASB Interpretation No. 46 (Revised December 2003), Consolidation of Variable Interest Entities, for which we are the primary beneficiary. Accordingly, we have consolidated the financial position, results of operations and cash flows of the selling shareholder for the period ended June 30, 2008, which principally consist of the receipt of net cash proceeds from the issuance of shares of \$55,072,000 and the acquisition noted above for a cash payment of \$56,560,000, including acquisition costs and net of acquired cash.

During the second quarter of 2008, we issued 352,779 shares of common stock in connection with the acquisition of an aggregates production facility in California from Webber-Plyley, Inc.

On February 10, 2006, the Board of Directors increased to 10,000,000 shares the existing authorization to purchase common stock. On November 16, 2007, pursuant to the terms of the agreement to acquire Florida Rock, all treasury stock held immediately prior to the close of the transaction was canceled. Our Board of Directors resolved to carry forward the existing authorization to purchase common stock. As of June 30, 2008, 3,411,416 shares remained under the current authorization.

The number and cost of shares purchased during the periods presented and shares held in treasury at period end are shown below:

|                                   | Three Months Ended<br>June 30 |         | Six Months Ended<br>June 30 |            |
|-----------------------------------|-------------------------------|---------|-----------------------------|------------|
|                                   | 2008                          | 2007    | 2008                        | 2007       |
| Shares purchased:                 |                               |         |                             |            |
| Number                            |                               |         |                             | 44,123     |
| Total cost (thousands)            | \$                            | \$      | \$                          | \$ 4,800   |
| Average cost                      | \$                            | \$      | \$                          | \$108.78   |
|                                   |                               | June 30 | Dec. 31                     | June 30    |
|                                   |                               | 2008    | 2007                        | 2007       |
| Shares in treasury at period end: |                               |         |                             |            |
| Number                            |                               |         |                             | 44,154,588 |
| Average cost                      |                               | \$      | \$                          | \$ 29.27   |



**Table of Contents**

All shares purchased in the six months ended June 30, 2007 were purchased directly from employees to satisfy income tax withholding requirements on shares issued pursuant to incentive compensation plans.

**10. Benefit Plans**

The following tables set forth the components of net periodic benefit cost (in thousands of dollars):

| PENSION BENEFITS                         | Three Months Ended<br>June 30 |          | Six Months Ended<br>June 30 |           |
|--|-------------------------------|----------|-----------------------------|-----------|
|  | 2008                          | 2007     | 2008                        | 2007      |
| Components of Net Periodic Benefit Cost: |                               |          |                             |           |
| Service cost                             | \$ 4,096                      | \$ 5,172 | \$ 9,583                    | \$ 10,344 |
| Interest cost                            | 9,322                         | 8,646    | 19,951                      | 17,292    |
| Expected return on plan assets           | (12,980)                      | (11,607) | (25,958)                    | (23,214)  |
| Amortization of prior service cost       | 115                           | 189      | 230                         | 378       |
| Amortization of actuarial (gain) loss    | (106)                         | 455      | 280                         | 911       |
| Net periodic pension benefit cost        | \$ 447                        | \$ 2,855 | \$ 4,086                    | \$ 5,711  |

| OTHER POSTRETIREMENT BENEFITS            | Three Months Ended<br>June 30 |          | Six Months Ended<br>June 30 |          |
|--|-------------------------------|----------|-----------------------------|----------|
|  | 2008                          | 2007     | 2008                        | 2007     |
| Components of Net Periodic Benefit Cost: |                               |          |                             |          |
| Service cost                             | \$ 1,306                      | \$ 1,133 | \$ 2,612                    | \$ 2,267 |
| Interest cost                            | 1,727                         | 1,398    | 3,455                       | 2,796    |
| Amortization of prior service credit     | (210)                         | (42)     | (420)                       | (84)     |
| Amortization of actuarial loss           | 255                           | 253      | 510                         | 506      |
| Net periodic postretirement benefit cost | \$ 3,078                      | \$ 2,742 | \$ 6,157                    | \$ 5,485 |

The net periodic benefit costs for pension plans during the three and six months ended June 30, 2008 include pretax reclassifications from other comprehensive income totaling \$9,000 and \$510,000, respectively. The net periodic benefit costs for pension plans during the three and six months ended June 30, 2007 include pretax reclassifications from other comprehensive income totaling \$644,000 and \$1,289,000, respectively. The decrease in net periodic benefit costs for pension plans during the second quarter of 2008 compared with the first quarter of 2008 results from a change in estimated annual net periodic benefit costs. The 2008 annual expense estimates were not completed until the second quarter due principally to the incorporation of Florida Rock employees and plans into these estimates. During the six months ended June 30, 2008 and 2007, contributions of \$1,593,000 and \$584,000, respectively, were made to our pension plans.

The net periodic benefit costs for postretirement plans during the three and six months ended June 30, 2008 include pretax reclassifications from other comprehensive income totaling \$45,000 and \$90,000, respectively. The net periodic benefit costs for postretirement plans during the three and six months ended June 30, 2007 include pretax reclassifications from other comprehensive income totaling \$211,000 and \$422,000, respectively. These reclassifications from other comprehensive income are related to amortization of prior service costs and actuarial losses.





**Table of Contents****11. Credit Facilities, Short-term Borrowings and Long-term Debt**

Short-term borrowings are summarized as follows (in thousands of dollars):

|                                | June 30<br>2008 | Dec. 31<br>2007 | June 30<br>2007 |
|--------------------------------|-----------------|-----------------|-----------------|
| Bank borrowings                | \$ 1,209,500    | \$ 1,260,500    | \$ 14,000       |
| Commercial paper               |                 | 831,000         | 210,000         |
| Total short-term borrowings    | \$ 1,209,500    | \$ 2,091,500    | \$ 224,000      |
| Bank borrowings:               |                 |                 |                 |
| Maturity                       | 1 to 28 days    | 2 to 22 days    | July 2007       |
| Weighted average interest rate | 2.63%           | 4.88%           | 5.545%          |
| Commercial paper               |                 |                 |                 |
| Maturity                       |                 | 2 to 28 days    | 2 days          |
| Weighted average interest rate |                 | 4.92%           | 5.49%           |

We utilize our bank lines of credit as liquidity back-up for outstanding commercial paper or draw on the bank lines to access LIBOR-based short-term loans to fund our borrowing requirements. Periodically, we issue commercial paper for general corporate purposes, including working capital requirements. We plan to continue this practice from time to time as circumstances warrant.

Our policy is to maintain committed credit facilities at least equal to our outstanding commercial paper. Unsecured bank lines of credit totaling \$2,015,000,000 were maintained at June 30, 2008, of which \$500,000,000 expires November 14, 2008, \$15,000,000 expires January 28, 2009 and \$1,500,000,000 expires November 16, 2012. We currently expect to renew the \$500,000,000 credit facility expiring November 14, 2008. Upon issuing the \$650,000,000 of 5-year and 10-year fixed-rate debt in June 2008, as described below, a credit facility in the amount of \$785,000,000 that was set to expire November 14, 2008 was terminated. As of June 30, 2008, \$1,209,500,000 of the lines of credit was drawn. Interest rates referable to borrowings under these lines of credit are determined at the time of borrowing based on current market conditions.

As of June 30, 2008, we have \$4,997,000 of secured long-term debt assumed with the November 2007 acquisition of Florida Rock. All other debt obligations, both short-term borrowings and long-term debt, are unsecured.

In June 2008, we issued \$650,000,000 of long-term notes in two series (tranches), as follows: \$250,000,000 of 5-year 6.30% coupon notes and \$400,000,000 of 10-year 7.00% coupon notes. These notes are presented in the table below net of discounts from par in the amounts of \$500,000 and \$419,000, respectively. These discounts are being amortized using the effective interest method over the respective lives of the notes. The effective interest rates for the 5-year and 10-year 2008 note issuances, including the effects of underwriting commissions and the settlement of the forward starting interest rate swap agreements (see Note 6), are 7.47% and 7.86%, respectively.

Additionally, in June 2008 we established a \$300,000,000 3-year syndicated term loan with a floating rate based on a spread over LIBOR (1, 2, 3 or 6-month LIBOR options). As of June 30, 2008, the spread was 1.0% above the selected LIBOR option. The spread is subject to increase if our long-term credit ratings are downgraded. This loan requires quarterly principal payments of \$15,000,000 starting in December 2008 and a termination principal payment of \$135,000,000 in June 2011.



**Table of Contents**

Long-term debt is summarized as follows (in thousands of dollars):

|  | June 30<br>2008 | Dec. 31<br>2007 | June 30<br>2007 |
|--|-----------------|-----------------|-----------------|
| 3-year floating loan dated 2008              | \$ 300,000      | \$              | \$              |
| 6.30% 5-year notes issued 2008 <sup>1</sup>  | 249,500         |                 |                 |
| 7.00% 10-year notes issued 2008 <sup>2</sup> | 399,581         |                 |                 |
| 3-year floating notes issued 2007            | 325,000         | 325,000         |                 |
| 5.60% 5-year notes issued 2007 <sup>3</sup>  | 299,518         | 299,471         |                 |
| 6.40% 10-year notes issued 2007 <sup>4</sup> | 349,815         | 349,808         |                 |
| 7.15% 30-year notes issued 2007 <sup>5</sup> | 249,308         | 249,305         |                 |
| 6.00% 10-year notes issued 1999              | 250,000         | 250,000         | 250,000         |
| Private placement notes                      | 48,610          | 48,844          | 49,090          |
| Medium-term notes                            | 21,000          | 21,000          | 21,000          |
| Industrial revenue bonds                     | 17,550          | 17,550          |                 |
| Other notes                                  | 3,783           | 4,031           | 2,002           |
| Total debt excluding short-term borrowings   | \$ 2,513,665    | \$ 1,565,009    | \$ 322,092      |
| Less current maturities of long-term debt    | 330,081         | 35,181          | 727             |
| Total long-term debt                         | \$ 2,183,584    | \$ 1,529,828    | \$ 321,365      |
| Estimated fair value of total long-term debt | \$ 2,168,874    | \$ 1,548,084    | \$ 329,346      |

<sup>1</sup> Includes a decrease in valuation for unamortized discounts of \$500 thousand as of June 30, 2008. The effective interest rate for these 5-year notes is 7.47%.

<sup>2</sup> Includes a decrease in valuation for unamortized discounts of \$419 thousand as of June 30, 2008. The effective interest rate for these

10-year notes is  
7.86%.

<sup>3</sup> Includes a decrease in valuation for unamortized discounts of \$482 thousand and \$529 thousand as of June 30, 2008 and December 31, 2007, respectively. The effective interest rate for these 5-year notes is 6.58%.

<sup>4</sup> Includes a decrease in valuation for unamortized discounts of \$185 thousand and \$192 thousand as of June 30, 2008 and December 31, 2007, respectively. The effective interest rate for these 10-year notes is 7.39%.

<sup>5</sup> Includes a decrease in valuation for unamortized discounts of \$692 thousand and \$695 thousand as of June 30, 2008 and December 31, 2007,

respectively.

The effective interest rate for these 30-year notes is 8.04%

The estimated fair value amounts of long-term debt presented in the table above have been determined by discounting expected future cash flows based on credit-adjusted interest rates on U.S. Treasury bills, notes or bonds, as appropriate. The fair value estimates are based on information available to management as of the respective balance sheet dates. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued since those dates.

Our debt agreements do not subject us to contractual restrictions with regard to working capital or the amount we may expend for cash dividends and purchases of our stock. The percentage of consolidated debt to total capitalization (total debt as a percentage of total capital), as defined in our bank credit facility agreements, must be less than 65%. Our total debt as a percentage of total capital was 48.8% as of June 30, 2008; 49.3% as of December 31, 2007; and 19.7% as of June 30, 2007.

## 12. Asset Retirement Obligations

SFAS No. 143, Accounting for Asset Retirement Obligations (FAS 143) applies to legal obligations associated with the retirement of long-lived assets resulting from the acquisition, construction, development and/or normal use of the underlying assets.

FAS 143 requires recognition of a liability for an asset retirement obligation in the period in which it is incurred at its estimated fair value. The associated asset retirement costs are capitalized as part of the carrying amount of the underlying asset and depreciated over the estimated useful life of the asset. The liability is accreted through charges to operating expenses. If the asset retirement

**Table of Contents**

obligation is settled for other than the carrying amount of the liability, we recognize a gain or loss on settlement.

We record all asset retirement obligations for which we have legal obligations for land reclamation at estimated fair value. Essentially all these asset retirement obligations relate to our underlying land parcels, including both owned properties and mineral leases. FAS 143 results in ongoing recognition of costs related to the depreciation of the assets and accretion of the liability. For the three and six month periods ended June 30, we recognized operating costs related to FAS 143 as follows: 2008 \$5,640,000 and \$11,318,000, respectively; and 2007 \$4,674,000 and \$9,219,000, respectively. FAS 143 operating costs for our continuing operations are reported in cost of goods sold. FAS 143 asset retirement obligations are reported within other noncurrent liabilities in our accompanying Condensed Consolidated Balance Sheets.

Reconciliations of the carrying amounts of our asset retirement obligations are as follows (in thousands of dollars):

|                                | Three Months Ended |            | Six Months Ended |            |
|--------------------------------|--------------------|------------|------------------|------------|
|                                | June 30            |            | June 30          |            |
|                                | 2008               | 2007       | 2008             | 2007       |
| Balance at beginning of period | \$ 131,455         | \$ 114,869 | \$ 131,383       | \$ 114,829 |
| Liabilities incurred           | 931                | 10         | 1,148            | 184        |
| Liabilities (settled)          | (4,757)            | (3,262)    | (8,220)          | (6,347)    |
| Accretion expense              | 1,610              | 1,439      | 3,229            | 2,878      |
| Revisions up (down)            | 12,131             | (582)      | 13,830           | 930        |
| Balance at end of period       | \$ 141,370         | \$ 112,474 | \$ 141,370       | \$ 112,474 |

The increase in the balance at the beginning of the three and six month periods ended June 30, 2008, over the comparable 2007 period beginning balances results primarily to asset retirement obligations added in connection with the acquisition of Florida Rock in November 2007. Upward revisions to our asset retirement obligations during 2008 relate primarily to changes in cost estimates at numerous sites. The increase in cost estimates during the first half of 2008 was largely attributable to rising energy-related costs, including diesel fuel.

### 13. Standby Letters of Credit

We provide certain third parties with irrevocable standby letters of credit in the normal course of business. We use commercial banks to issue standby letters of credit to back our obligations to pay or perform when required to do so pursuant to the requirements of an underlying agreement or the provision of goods and services. The standby letters of credit listed below are cancelable only at the option of the beneficiary who is authorized to draw drafts on the issuing bank up to the face amount of the standby letter of credit in accordance with its terms. Since banks consider letters of credit as contingent extensions of credit, we are required to pay a fee until they expire or are canceled. Substantially all of our standby letters of credit are renewable annually at the option of the beneficiary.

**Table of Contents**

Our standby letters of credit as of June 30, 2008 are summarized in the table below (in thousands of dollars):

|   | Amount         |
|---|----------------|
| Risk management requirement for insurance claims  | \$ 43,534      |
| Payment surety required by utilities              | 443            |
| Contractual reclamation/restoration requirements  | 52,915         |
| Financing requirement for industrial revenue bond | 14,230         |
| <br>Total standby letters of credit <sup>1</sup>  | <br>\$ 111,122 |

<sup>1</sup> Substantially all of the standby letters of credit have a one-year term and are renewable annually

14. **Acquisitions and Divestitures**

As a result of the November 2007 Florida Rock acquisition, we entered into a Final Judgment with the Antitrust Division of the U.S. Department of Justice (DOJ) that required us to divest certain Florida Rock and Vulcan assets at nine sites. During the first quarter of 2008, in a transaction with Luck Stone Corporation, we completed the divestiture of two Florida Rock sites, an aggregates production facility and a distribution yard located in Virginia, by exchanging these assets for two aggregates production facilities in Virginia and cash.

During the second quarter of 2008, we completed the required divestitures. In a transaction with Martin Marietta Materials, Inc. (Martin Marietta), we divested four aggregates production facilities and a greenfield (undeveloped) aggregates site located in Georgia, and an aggregates production facility located in Tennessee. In return, we received cash, an aggregates production facility near Sacramento, California, real property with proven and permitted reserves adjacent to one of our aggregates production facilities in San Antonio, Texas, and fee ownership of property at one of our aggregates production facilities in North Carolina that we had previously leased from Martin Marietta. In a separate transaction, we sold our interest in an aggregates production facility in Georgia to The Concrete Company, which had been the joint venture partner with Florida Rock in this operation.

Two of the divested sites included in the transaction with Martin Marietta were owned by Vulcan prior to our acquisition of Florida Rock. Accordingly, during the second quarter of 2008, we recognized a pretax gain of \$73,874,000 on the sale of these assets.

In addition to the acquisitions in the aforementioned exchanges, during the six months ended June 30, 2008, we acquired the following assets for approximately \$104,463,000 (total cash and stock consideration paid) including acquisition costs and net of acquired cash:

an aggregates production facility in Illinois

four aggregates production facilities, one asphalt mix plant, a recycling facility and vacant land in California

The acquisition payments reported above exclude contingent consideration not to exceed \$3,000,000. Upon resolution of the contingency, distributions to the seller, if any, will be considered additional acquisition cost.



As a result of the acquisitions (including the exchanges), we recognized \$29,111,000 of goodwill, all of which is expected to be fully deductible for income tax purposes. The purchase price allocations for these 2008 acquisitions are preliminary and subject to adjustment.

As of December 31, 2007, the assets and related liabilities referable to the sites that we were required to divest under the Final Judgment with the DOJ are classified as held for sale in the accompanying Condensed Consolidated Balance Sheets under two captions: assets held for sale and

**Table of Contents**

liabilities of assets held for sale. The major classes of assets and liabilities of assets classified as held for sale were as follows (in thousands of dollars):

|   |                 |
|---|-----------------|
|   | Dec. 31<br>2007 |
| Current assets                                | \$ 12,417       |
| Property, plant and equipment, net            | 105,170         |
| Goodwill and intangibles                      | 142,166         |
| Other assets                                  | 22              |
| <br>Total assets held for sale                | <br>\$ 259,775  |
| <br>Current liabilities                       | <br>\$ 299      |
| Minority interest                             | 6,010           |
| <br>Total liabilities of assets held for sale | <br>\$ 6,309    |

15. Goodwill

Changes in the carrying amount of goodwill by reportable segment for the periods presented are summarized below (in thousands of dollars):

|   | Aggregates       | Asphalt mix<br>and<br>Concrete | Cement     | Total        |
|---|------------------|--------------------------------|------------|--------------|
| Goodwill as of June 30, 2007                      | \$ 558,572       | \$ 91,633                      | \$         | \$ 650,205   |
| <br>Goodwill of acquired businesses               | <br>2,972,284    |                                | 297,662    | 3,269,946    |
| Less goodwill classified as assets held for sale  | 131,060          |                                |            | 131,060      |
| <br>Goodwill as of December 31, 2007              | <br>\$ 3,399,796 | \$ 91,633                      | \$ 297,662 | \$ 3,789,091 |
| <br>Goodwill of acquired businesses <sup>1</sup>  | <br>29,111       |                                |            | 29,111       |
| Purchase price allocation adjustment <sup>2</sup> | 77,065           |                                |            | 77,065       |
| <br>Goodwill as of June 30, 2008                  | <br>\$ 3,505,972 | \$ 91,633                      | \$ 297,662 | \$ 3,895,267 |

<sup>1</sup> The goodwill of acquired businesses for 2008 relates to the acquisitions listed in Note 14. We are currently

evaluating the final purchase price allocations; therefore, the goodwill amount is subject to change. When finalized, the goodwill from these 2008 acquisitions is expected to be fully deductible for income tax purposes.

2 The purchase price allocation adjustment relates primarily to the November 16, 2007 acquisition of Florida Rock. Further refinements to our purchase price allocation are likely to be made as valuation analyses and other studies are completed. We expect to complete the purchase price allocation related to the Florida Rock acquisition during the third quarter of 2008, which may result in material adjustments to goodwill.

16. New Accounting Standards

See Note 2 for a discussion of the accounting standards adopted in 2008.

**Table of Contents**

In December 2007, the FASB issued SFAS No. 141(R), Business Combinations [FAS 141(R)], which requires the acquirer in a business combination to measure all assets acquired and liabilities assumed at their acquisition date fair value. FAS 141(R) applies whenever an acquirer obtains control of one or more businesses.

Additionally, the new standard requires that in a business combination:

Acquisition related costs, such as legal and due diligence costs, be expensed as incurred.

Acquirer shares issued as consideration be recorded at fair value as of the acquisition date.

Contingent consideration arrangements be included in the purchase price allocation at their acquisition date fair value.

With certain exceptions, pre-acquisition contingencies be recorded at fair value.

Negative goodwill be recognized as income rather than as a pro rata reduction of the value allocated to particular assets.

Restructuring plans be recorded in purchase accounting only if the requirements in FASB Statement No. 146, Accounting for Costs Associated with Exit or Disposal Activities, are met as of the acquisition date.

FAS 141(R) requires prospective application for business combinations consummated in fiscal years beginning on or after December 15, 2008; we expect to adopt FAS 141(R) as of January 1, 2009.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51 (FAS 160). The standard requires all entities to report noncontrolling interests, sometimes referred to as minority interests, in subsidiaries as equity in the consolidated financial statements. Noncontrolling interest under FAS 160 is defined as the portion of equity in a subsidiary not attributable, directly or indirectly, to a parent. The standard requires that ownership interests in subsidiaries held by parties other than the parent be clearly identified and presented in the consolidated balance sheet within equity, but separate from the parent's equity. The amount of consolidated net earnings attributable to the parent and to the noncontrolling interest should be presented separately on the face of the consolidated statement of earnings. When a subsidiary is deconsolidated, any retained noncontrolling equity investment in the former subsidiary should be measured at fair value, and a gain or loss recognized accordingly. FAS 160 is effective for fiscal years beginning on or after December 15, 2008; we expect to adopt FAS 160 as of January 1, 2009.

In March 2008, the FASB issued SFAS No. 161, Disclosures About Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133 (FAS 161). The enhanced disclosure requirements of FAS 161 are intended to help investors better understand how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under FAS 133, and how derivative instruments and hedging activities affect an entity's financial position, financial performance and cash flows. The enhanced disclosures include, for example:

Qualitative disclosure about the objectives and strategies for using derivative instruments.

Tabular disclosures of the fair value amounts of derivative instruments, their gains and losses and locations within the financial statements.

Disclosure of any features in a derivative instrument that are credit-risk related.

FAS 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. We expect to adopt the disclosure requirements of FAS 161 no later than our interim period ending March 31, 2009.

In April 2008, the FASB issued Staff Position No. FAS 142-3, Determination of the Useful Life of Intangible Assets (FSP FAS 142-3). This position amends the factors an entity should consider when developing renewal or extension assumptions used in determining the useful life over which to amortize the cost of a recognized intangible asset under SFAS No. 142, Goodwill and Other

**Table of Contents**

Intangible Assets. FSP FAS 142-3 requires an entity to consider its own historical experience in renewing or extending similar arrangements in determining the amortizable useful life. Additionally, this position requires expanded disclosure regarding renewable intangible assets. FSP FAS 142-3 is effective for fiscal years beginning after December 15, 2008. The guidance for determining the useful life of a recognized intangible asset must be applied prospectively to intangible assets acquired after the effective date. Early adoption is prohibited. We expect to adopt FSP FAS 142-3 as of January 1, 2009.

In May 2008, the FASB issued SFAS No. 162, The Hierarchy of Generally Accepted Accounting Principles (FAS 162). FAS 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements. FAS 162 is effective 60 days following SEC approval.

17. Segment Reporting Continuing Operations

Prior to the November 2007 acquisition of Florida Rock, our Construction Materials business was organized in seven regional divisions that produced and sold aggregates and related products and services. All these divisions exhibited similar economic characteristics, production processes, products and services, types and classes of customers, methods of distribution and regulatory environments. Accordingly, they were aggregated into one reporting segment for financial statement purposes.

Subsequent to our acquisition of Florida Rock, we redefined our operating segments, and as a result, we have three reporting segments organized around our principal product lines: aggregates, asphalt mix, concrete and cement. For reporting purposes, we have combined our Asphalt mix and Concrete operating segments into one reporting segment as the products are similar in nature and the businesses exhibit similar economic characteristics, product processes, types and classes of customer, methods of distribution and regulatory environments. We have recast our June 30, 2007 segment disclosure to reflect this change in reportable segments. Management reviews earnings from the product line reporting units principally at the gross profit level.

The majority of our activities are domestic. We sell a relatively small amount of aggregates outside the United States. Transactions between our reportable segments are recorded at prices approximating market levels.

| Segment Financial Disclosure | Three Months Ended |          | Six Months Ended |            |
|------------------------------|--------------------|----------|------------------|------------|
|                              | June 30            |          | June 30          |            |
| Amounts in millions          | 2008               | 2007     | 2008             | 2007       |
| <b>TOTAL REVENUES</b>        |                    |          |                  |            |
| Aggregates                   | \$ 679.3           | \$ 652.9 | \$ 1,215.3       | \$ 1,163.5 |
| Asphalt mix and Concrete     | 325.4              | 183.8    | 592.0            | 329.7      |
| Cement                       | 29.2               |          | 60.2             |            |
| Intersegment sales           | (67.9)             | (28.9)   | (129.8)          | (55.2)     |
| Total net sales              | 966.0              | 807.8    | 1,737.7          | 1,438.0    |
| Delivery revenues            | 55.6               | 71.0     | 101.2            | 128.0      |
| Total revenues               | \$ 1,021.6         | \$ 878.8 | \$ 1,838.9       | \$ 1,566.0 |
| <b>GROSS PROFIT</b>          |                    |          |                  |            |
| Aggregates                   | \$ 217.9           | \$ 250.9 | \$ 344.8         | \$ 398.2   |
| Asphalt mix and Concrete     | 23.2               | 34.3     | 43.3             | 54.2       |
| Cement                       | 4.1                |          | 11.6             |            |

Edgar Filing: Vulcan Materials CO - Form 10-Q

|                    |          |          |          |          |
|--------------------|----------|----------|----------|----------|
| Total gross profit | \$ 245.2 | \$ 285.2 | \$ 399.7 | \$ 452.4 |
|--------------------|----------|----------|----------|----------|



**Table of Contents****18. Supplemental Cash Flow Information**

Supplemental information referable to our Condensed Consolidated Statements of Cash Flows for the six months ended June 30 is summarized below (in thousands of dollars):

|  | 2008     | 2007     |
|--|----------|----------|
| Cash payments:   |          |          |
| Interest (exclusive of amount capitalized)                         | \$89,532 | \$14,904 |
| Income taxes   | 37,055   | 61,994   |
| Noncash investing and financing activities:                        |          |          |
| Accrued liabilities for purchases of property, plant and equipment | 24,834   | 26,518   |
| Carrying value of noncash assets and liabilities exchanged         | 42,974   |          |
| Debt issued for purchases of property, plant and equipment         | 8        | 10       |
| Proceeds receivable from exercise of stock options                 |          | 216      |
| Fair value of stock issued in business acquisitions                | 25,023   |          |
| Other noncash transactions   | 16       |          |

**19. Other Commitments and Contingencies**

We are a defendant in various lawsuits and legal proceedings which were specifically described in our most recent Annual Report on Form 10-K. Legal proceedings for which events have occurred subsequent to the filing of our most recent Annual Report on Form 10-K, which we believe are material to the development of such proceedings, are described below.

**Perchloroethylene Litigation****Modesto Cases:**

**City of Modesto** On October 12, 2007, we reached an agreement with the City of Modesto in the case styled City of Modesto, et al. v. Dow Chemical Company, et al., filed in San Francisco County Superior Court, California, to resolve all claims against Vulcan for a sum of \$20 million. The agreement provides for a release and dismissal or withdrawal without prejudice of all claims against Vulcan. The agreement also expressly states that the settlement paid by Vulcan is for compensatory damages only and not for any punitive damages, and that Vulcan denies any conduct capable of giving rise to an assignment of punitive damages. The settlement has been approved by the San Francisco Superior Court judge presiding over this case and thus is now final. While we believe the verdicts rendered and damages awarded during the first phase of the trial are contrary to the evidence presented, we settled the city's claims in order to avoid the costs and uncertainties of protracted litigation. The \$20 million was paid during the fourth quarter of 2007. We believe the settlement damages, legal defense costs, and other potential claims are covered by insurance policies purchased by Vulcan, and we are pursuing recovery from these insurers.

**R.R. Street Indemnity** Although the Company's \$20 million settlement resolved all claims against Vulcan by the City of Modesto, certain ancillary claims related to this matter remain unresolved. Such an ancillary claim includes the litigation filed against the Company by RR Street and Company and National Union Fire Insurance Company of Pittsburgh, PA, in the United States District Court for the Northern District of Illinois, Eastern Division. Street, a former distributor of perchloroethylene manufactured by Vulcan, and, also a defendant in the City of Modesto, Halford's, and Garcia litigation alleges, that Vulcan owes Street, and its insurer, National Union, a defense and indemnity in all of these litigation matters. National Union alleges that Vulcan is obligated to contribute to National Union's share of defense fees, costs and any indemnity payments made on Street's behalf. At this time we cannot determine the likelihood or reasonably estimate a range of loss resulting from any claims

asserted by Street or National Union.

**Table of Contents**

Halford s In addition, on or about September 18, 2007, Vulcan was served with a third-party complaint filed in the U.S. District Court for the Eastern District of California (Fresno Division). The underlying action was brought by the United States of America on behalf of the U.S. Environmental Protection Agency against various individuals associated with a dry cleaning facility in Modesto called Halford s, seeking recovery of unreimbursed costs incurred by it for activities undertaken in response to the release or threatened release of hazardous substances at the Modesto Groundwater Superfund Site in Modesto, Stanislaus County, California. The complaint also seeks certain civil penalties against the named defendants. Vulcan was sued by the original defendants as a third-party defendant in this action. No discovery has been conducted in this matter. At this time we cannot determine the likelihood or reasonably estimate a range of loss pertaining to this matter.

Garcia We are also a defendant in the matter of Garcia v. Dow Chemical Company, et al., filed in Modesto, Stanislaus County, California. This is a wrongful death action that generally alleges the water supply and environment in the City of Modesto were contaminated with toxic chlorinated solvents by the defendants, including Vulcan, and that Ms. Garcia was hurt and injured in her health as a result of exposure to said solvents. Ms. Garcia died in December 2004. This case is in the early stages of discovery. At this time we cannot determine the likelihood or reasonably estimate a range of loss pertaining to this matter.

Team Enterprises On June 5, 2008, we were named as a defendant in the matter of Team Enterprises, Inc., v. Century Centers, Ltd., et al., filed in Modesto, Stanislaus County, California. This is an action filed by Team Enterprises as the former operator of a dry cleaners located in Modesto, California. The plaintiff is seeking damages from the defendants associated with the remediation of perchloroethylene from the site of the dry cleaners. The complaint also seeks other damages against the named defendants. No discovery has been conducted in this matter. At this time we cannot determine the likelihood or reasonably estimate a range of loss pertaining to this matter.

California Water Service Company:

On June 9, 2008, we were served in the action styled California Water Service Company v. Dow, et al. now pending in the United States District Court for the Northern District of California. According to the complaint, California Water Service Company owns and/or operates public drinking water systems, and supplies drinking water to hundreds of thousands of residents and businesses throughout California. The complaint alleges that water systems in a number of communities have been contaminated with perchloroethylene (perc). Our former Chemicals Division produced and sold perc. The plaintiff is seeking compensatory damages, treble damages and punitive damages. No discovery has been conducted in this matter. At this time we cannot determine the likelihood or reasonably estimate a range of loss pertaining to this matter.

Sunnyvale, California:

The law firm representing the California Water Service Company in the above-referenced matter also sent a letter dated May 2, 2008 on behalf of the Redevelopment Agency of the City of Sunnyvale, California, claiming that we are a potentially responsible party for one or more suspected releases of perc at the Sunnyvale Town Center Redevelopment Site. No suit has been filed in connection with this matter, and thus, no discovery has been conducted. At this time we cannot determine the likelihood or reasonably estimate a range of loss pertaining to this matter.

**Other Litigation**

Florida Lake Belt Litigation:

On March 22, 2006, the United States District Court for the Southern District of Florida (in a case captioned Sierra Club, National Resources Defense Council and National Parks Conservation Association v. Lt. Gen. Carl A. Stock, et al.) ruled that the mining permit issued for our Miami quarry, which was acquired in the Florida Rock transaction in November 2007, as well as several

**Table of Contents**

permits issued to competitors in the same region, had been improperly issued. The Court remanded the permitting process to the U. S. Army Corps of Engineers (Corps of Engineers) for further review and consideration. On July 13, 2007, the Court ordered us to cease mining excavation on a large portion of our Miami quarry, effective on July 17, 2007, pending the issuance by the U.S. Army Corps of Engineers of a Supplemental Environmental Impact Statement (SEIS). The order suspended our ability to excavate a substantial amount of reserves at this site. The court based its decision to shut down mining activity at the Miami quarry and two quarries owned by competitors on concern that levels of benzene had been detected in an area of the Biscayne Aquifer known as the Northwest Wellfield, which supplies a significant portion of the water supply to the Miami area. At this time, we do not have any information to indicate that the benzene was produced by our mining activities or that the levels of benzene pose a risk to human health. The District Court decision was appealed to the U. S. Court of Appeals for the Eleventh Circuit, and the Eleventh Circuit has reversed and remanded the case to the District Court. With issuance of the Mandate for the Eleventh Circuit's ruling on July 1, 2008, we have resumed operations at the Miami Quarry.

**Other Matters**

On March 13, 2008, the Internal Revenue Service (IRS) issued to one of our subsidiaries an unsigned Notice of Proposed Adjustment, proposing adjustments in federal excise tax liability imposed under Section 4681 of the Internal Revenue Code on the sale or use of ozone-depleting chemicals. The sales were made by our former Chemicals business which was divested in June 2005. As of March 31, 2008, we believed that substantially all of the proposed adjustment was inconsistent with existing law and that meritorious legal defenses were available to us. However, we accrued approximately \$48,000 after income taxes related to two particular items included in the Notice of Proposed Adjustment for which we believed a loss was probable. On June 16, 2008, the IRS issued a Revised Notice of Proposed Adjustment in which all but about \$30,000 of their proposed adjustment was withdrawn. Furthermore, in a letter dated July 15, 2008, the IRS confirmed that it had accepted the federal excise tax examination report for the tax periods in question, and specifically stated that it did not plan to make any additional changes. The \$30,000 revised adjustment plus associated interest and penalty will be charged against the accrual referenced above that was established in the first quarter of 2008. All charges referable to this matter are included in discontinued operations.

It is not possible to predict with certainty the ultimate outcome of these and other legal proceedings in which we are involved. We believe the amounts accrued in our financial statements as of June 30, 2008 are sufficient to address claims and litigation for which a loss was determined to be probable and reasonably estimable. In addition, losses on certain claims and litigation may be subject to limitations on a per occurrence basis by excess insurance, as described in our most recent Annual Report on Form 10-K.

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**GENERAL COMMENTS**

**Overview**

Vulcan provides essential infrastructure materials required by the U.S. economy. We are the nation's largest producer of construction aggregates—primarily crushed stone, sand and gravel—and a major producer of asphalt mix and concrete and a leading producer of cement in Florida. We operate primarily in the United States and our principal product—aggregates—is consumed in virtually all types of publicly and privately funded construction. While aggregates are our primary business, we believe vertical integration between aggregates and downstream products, such as asphalt mix and concrete, can be managed effectively in certain markets to generate acceptable financial returns. As such, we evaluate the structural characteristics of individual markets to determine the appropriateness of an aggregates-only or vertical integration strategy. Demand for our products is dependent on construction activity. The primary end uses include public construction, such as highways, bridges, airports, schools and prisons, as well as private nonresidential (e.g., manufacturing, retail, offices, industrial and institutional) and private residential construction (e.g., single-family and multifamily). Customers for our products include heavy construction and paving contractors; commercial building contractors; concrete products manufacturers; residential building contractors; state, county and municipal governments; railroads; and electric utilities. Customers are served by truck, rail and water distribution networks from our production facilities and sales yards.

**Seasonality of Our Business**

Virtually all our products are produced and consumed outdoors. Our financial results for any individual quarter are not necessarily indicative of results to be expected for the year, due primarily to the effect that seasonal changes and other weather-related conditions can have on the production and sales volumes of our products. Normally, the highest sales and earnings are attained in the third quarter and the lowest are realized in the first quarter. Our sales and earnings are sensitive to national, regional and local economic conditions and particularly to cyclical swings in construction spending. These cyclical swings are further affected by fluctuations in interest rates, and demographic and population fluctuations.

**Forward-looking Statements**

Certain matters discussed in this report, including expectations regarding future performance, contain forward-looking statements that are subject to assumptions, risks and uncertainties that could cause actual results to differ materially from those projected. These assumptions, risks and uncertainties include, but are not limited to, those associated with general economic and business conditions; changes in interest rates; the timing and amount of federal, state and local funding for infrastructure; changes in the level of spending for residential and private nonresidential construction; the highly competitive nature of the construction materials industry; the impact of future regulatory or legislative actions; the outcome of pending legal proceedings; pricing; weather and other natural phenomena; energy costs; costs of hydrocarbon-based raw materials; increasing healthcare costs; the timing and amount of any future payments to be received under the 5CP earn-out contained in the agreement for the divestiture of our Chemicals business; our ability to secure and permit aggregates reserves in strategically located areas; our ability to manage and successfully integrate acquisitions; risks and uncertainties related to our acquisition of Florida Rock including our ability to successfully integrate the operations of Florida Rock and to achieve the anticipated cost savings and operational synergies; the possibility that business may

**Table of Contents**

suffer because management's attention is diverted to integration concerns; and other assumptions, risks and uncertainties detailed from time to time in our periodic reports. Forward-looking statements speak only as of the date of this Report. We undertake no obligation to publicly update any forward-looking statements, as a result of new information, future events or otherwise. You are advised, however, to consult any further disclosures we make on related subjects in our future filings with the Securities and Exchange Commission or in any of our press releases.

**Table of Contents****RESULTS OF OPERATIONS**

In the discussion that follows, continuing operations consist solely of our Construction Materials business, which is organized into three reportable segments: Aggregates; Asphalt mix and Concrete; and Cement. The results of operations discussed below exclude Florida Rock for the second quarter of 2007 and year-to-date June 30, 2007 as the acquisition was not completed until November 16, 2007. Discontinued operations, which consist of our former Chemicals businesses, are discussed separately. In the discussion that follows, segment revenue at the product line level includes intersegment sales. Net sales and cost of goods sold exclude intersegment sales and delivery revenues and costs. This presentation is consistent with the basis on which management reviews results of operations.

**Second Quarter 2008 Compared with Second Quarter 2007**

Second quarter net sales were \$966.0 million compared with \$807.8 million in the second quarter of 2007. Pricing for our products remained strong and helped to mitigate the earnings effect of lower volumes and higher energy-related costs. The unit price for diesel fuel increased 70% from the prior year's second quarter reducing net earnings approximately \$0.09 per diluted share. The unit price for liquid asphalt increased 60% from the prior year's second quarter, which reduced net earnings approximately \$0.12 per diluted share. Net earnings per diluted share were \$1.27 in the second quarter of 2008 compared with \$1.45 per diluted share for the second quarter of 2007. The current year's second quarter results include net earnings per diluted share of \$0.34 referable to the sale of quarry sites divested as a condition for approval by the Department of Justice of the Florida Rock acquisition.

**Continuing Operations:**

Aggregates segment revenues increased \$26.3 million to \$679.2 million in the second quarter of 2008 compared with \$652.9 million in the second quarter of 2007, as improved pricing and the inclusion of sales from former Florida Rock aggregates operations offset the effects of lower volumes in most markets. Total aggregates unit shipments declined 6% compared with the second quarter of 2007. The average freight-adjusted unit price for aggregates increased 8%. Gross profit for the Aggregates segment was \$217.9 million in the second quarter of 2008 compared with \$250.9 million in the same period last year. Improvements in aggregates pricing and the inclusion of earnings from former Florida Rock operations partially offset the earnings effect from the decline in legacy shipments and sharply higher costs for diesel fuel. Most of our geographic markets reported double-digit declines in aggregates volumes except for markets in Texas and along the Central Gulf Coast where sales volumes increased versus the prior year's second quarter. Due to the lower sales volumes, we reduced inventory levels of aggregates in the second quarter by reducing operating hours. This planned action reduced second quarter earnings but increased cash generation and positions us for improved performance efficiencies going forward. Average total unit cost of sales for aggregates increased from the prior year's second quarter due mostly to higher energy-related costs, the effects of lower production levels, and the inclusion of former Florida Rock operations, which still have relatively higher production costs. Cost control initiatives in the second quarter improved operating results. Excluding energy-related costs, unit variable production costs in legacy Vulcan aggregates operations were relatively flat while cash fixed costs were approximately 14% lower than in the prior year's second quarter.

Asphalt mix and Concrete segment revenues increased \$141.6 million to \$325.4 million in the second quarter of 2008 compared with \$183.8 in the second quarter of 2007. Shipments of asphalt mix increased 4% while concrete shipments increased significantly due to the addition of Florida Rock concrete operations. Asphalt mix prices increased approximately 8% from the prior year's second quarter. Gross profit in the second quarter for the Asphalt mix and Concrete segment decreased 32% to \$23.2 million compared with \$34.3 million in 2008. Asphalt mix earnings decreased due principally to higher costs for



**Table of Contents**

liquid asphalt. Concrete earnings increased as the impact of the addition of Florida Rock concrete operations more than offset the effects of lower volumes from legacy operations.

Revenues and gross profit for the Cement segment in the second quarter of 2008 were \$29.2 million and \$4.1 million, respectively. There were no comparable revenues or earnings in the prior year's second quarter. In the current year's second quarter, cement earnings were negatively affected by a planned maintenance outage.

Selling, administrative and general expenses of \$84.8 million increased \$13.5 million from the prior year's second quarter due to the addition of the Florida Rock businesses and a \$5.8 million expense for the fair market value of donated real estate. On a comparable basis, our selling, administrative and general expenses in the second quarter were approximately \$11.1 million or 16% lower than the second quarter of 2007, primarily as a result of lower employee related costs.

Operating earnings were \$238.5 million in the second quarter of 2008 versus \$217.2 million in the prior year. The current year's second quarter results include operating earnings of \$73.8 million from the aforementioned gain on sale of two required divestiture sites. Our efforts to control selling, administrative and general expenses and operating costs lessened the earnings impact of lower volumes and the effect of sharp increases in energy-related costs. The increased unit cost for diesel fuel reduced operating earnings \$17.2 million in the second quarter.

Interest expense increased \$30.1 million from the prior year's second quarter due primarily to debt incurred for the acquisition of Florida Rock.

Our effective tax rate from continuing operations during the second quarter of 2008 of 31.0% was down 0.6% from the 31.6% effective rate during the second quarter of 2007. The decrease results primarily from a greater favorable effect of statutory depletion.

Earnings from continuing operations were \$1.27 per diluted share compared with \$1.46 per diluted share in the second quarter of 2007.

**Discontinued Operations:**

Second quarter pretax losses from discontinued operations were \$0.8 million in 2008 and \$2.8 million in 2007. The losses primarily reflect charges related to general and product liability costs, including legal defense costs, and environmental remediation costs associated with our former Chemicals businesses. Additionally, the 2008 loss reflects a \$250,000 charge for a cash transaction bonus payable to certain key former Chemicals employees.

**Table of Contents****Year-to-Date Comparisons as of June 30, 2008 and June 30, 2007**

First half net sales were \$1,737.7 million compared with \$1,438.0 million in the first six months of 2007. Volumes in the first six months of 2008 were adversely affected by the continuing sharp downturn in residential construction. Continued growth in construction activity related to major industrial projects in Texas and along the Central Gulf Coast mitigated some of this weakness. Pricing for our products remained strong and helped offset the earnings effect of lower volumes, higher energy-related costs, higher noncash charges for depreciation, depletion and amortization, as well as increased interest expense. The unit cost for diesel fuel and liquid asphalt increased 61% and 45%, respectively, from the prior year's first half. Net earnings per diluted share were \$1.40 for the first six months of 2008 compared with \$2.36 per diluted share in the first half of 2007.

**Continuing Operations:**

Aggregates segment revenues increased \$51.8 million to \$1,215.3 million in the first six months of 2008 compared with \$1,163.5 million in the first half of 2007, as the effect of improved pricing and the inclusion of sales from former Florida Rock aggregates operations more than offset the effect of lower volumes from legacy operations. Total aggregates unit shipments declined 5% compared with the first half of 2007. The average freight-adjusted sales price for aggregates increased approximately 8%. Gross profit for the Aggregates segment was \$344.8 million in 2008 compared with \$398.2 million in the first half of 2007. Improvements in aggregates pricing and the inclusion of earnings from the former Florida Rock operations partially offset the earnings effects from the decline in legacy shipments and sharply higher unit cost for diesel fuel. Most of our geographic markets reported double-digit declines in aggregates volumes except for markets in Texas and along the Central Gulf Coast where sales volumes increased versus the prior year's first half.

Asphalt mix and Concrete segment revenues increased \$262.3 million to \$592.0 million in the first half of 2008 compared with \$329.7 in the first half of 2007. Shipments of asphalt mix were flat while concrete shipments increased significantly due to the addition of Florida Rock concrete operations. Asphalt mix prices increased approximately 6% from the prior year's first half. Gross profit in the first half for the Asphalt mix and Concrete segment decreased 20% to \$43.3 million compared with \$54.2 million in 2007. Asphalt mix earnings decreased due principally to higher costs for liquid asphalt. Concrete earnings increased as the impact of the addition of Florida Rock concrete operations more than offset effects of the lower volumes from legacy operations.

Revenues and gross profit for the Cement segment in the first half of 2008 were \$60.2 million and \$11.6 million, respectively. The Cement segment was acquired in November 2007 as part of the Florida Rock acquisition, and therefore, no comparable revenues or earnings were reported in the first half of 2007.

Selling, administrative and general expenses of \$177.4 million increased \$31.7 from the prior year's first half due to the addition of Florida Rock businesses and expense related to donations of real estate. On a comparable basis, selling, administrative and general expenses decreased approximately \$13.4 million or 9% in the first half compared with the prior year, primarily as a result of lower employee related costs.

Operating earnings were \$305.2 million in the first half of 2008 versus \$354.4 million in the prior year. The current year's results include operating earnings of \$73.8 million from the aforementioned gain on sale of two legacy Vulcan required divestiture sites compared with a \$43.8 million gain in the first half of 2007 referable to the sale of real estate in California. Additionally, increased unit cost for diesel fuel lowered first half operating earnings \$29.0 million.

Interest expense increased \$66.9 million from the prior year's first half due primarily to debt incurred for the acquisition of Florida Rock.

**Table of Contents**

Our effective tax rate from continuing operations was 31.1% for the six months ended June 30, 2008, down from the 32.1% rate during the same period of 2007. The decrease results primarily from a greater favorable effect of statutory depletion.

Earnings from continuing operations were \$1.41 per diluted share compared with \$2.38 per diluted share in the first six months of 2007.

**Discontinued Operations:**

We reported pretax losses from discontinued operations of \$1.7 million during the first six months of 2008 and \$3.6 million during the first six months of 2007. The losses primarily reflect charges related to general and product liability costs, including legal defense costs, and environmental remediation costs associated with our former Chemicals businesses. Additionally, the 2008 loss reflects a \$250,000 charge for a cash transaction bonus payable to certain key former Chemicals employees.

**Table of Contents**

**LIQUIDITY AND CAPITAL RESOURCES**

We believe we have sufficient financial resources, including cash provided by operating activities, unused bank lines of credit and access to the capital markets, to fund business requirements in the future including debt service obligations, cash contractual obligations, capital expenditures, dividend payments, share purchases and potential future acquisitions.

**Cash Flows**

Net cash provided by operating activities decreased \$36.5 million to \$181.4 million during the first half of 2008 as compared with \$217.9 million during the same period in 2007. Net earnings adjusted for noncash expenses related to depreciation, depletion, accretion and amortization decreased \$8.1 million when compared with the prior year.

Additionally, net gains on sale of property, plant & equipment and businesses increased \$33.2 million. While these gains increase net earnings, the associated cash received is appropriately adjusted out of operating activities and presented as a component of investing activities.

Net cash used for investing activities totaled \$52.4 million during the first half of 2008 as compared with \$227.4 million during the same period in 2007. The \$175.0 million decrease in net investing cash outflows resulted primarily from an increase of \$217.4 million in proceeds from the sale of businesses. These 2008 proceeds related to the required divestitures as discussed in Note 14 to the condensed consolidated financial statements. The increase in proceeds from the sale of businesses was partially offset by a decrease in proceeds from the sale of property, plant and equipment of \$41.9 million and an increase in cash used for business acquisitions of \$21.0 million.

Net cash used for financing activities for the first half of 2008 was flat compared with the first half of 2007, increasing \$1.5 million to \$12.7 million. The net financing cash uses were principally as follows: increased net short-term debt payments of \$907.1 million (Note 11), settlements of forward starting swaps of \$32.5 million (Note 6), increased dividends of \$19.4 million and decreased proceeds and excess tax benefits from stock option exercises of \$45.5 million. These financing cash uses were largely offset by the following: proceeds from issuance of long-term debt net of discounts and debt issuance costs of \$943.4 (Note 11) and proceeds from issuance of common stock of \$55.1 million (Note 9). The Note references above are to the Notes to the condensed consolidated financial statements.

**Working Capital**

Working capital, the excess of current assets over current liabilities, totaled \$(794.7) million at June 30, 2008, an increase of \$576.3 million from the \$(1,371.0) level at December 31, 2007 and a decrease of \$1,097.5 million from the \$302.8 million level at June 30, 2007. The increase in working capital over the six month period ended June 30, 2008 resulted primarily from a decrease of \$882.0 million in short-term borrowings partially offset by an increase in current maturities of \$294.9 million. The reduction in short-term borrowings resulted primarily from the June 2008 partial replacement of short-term debt with long-term debt and a 3-year term loan. The increase in current maturities relates primarily to the April 2009 maturity of a \$250.0 million 6.00% note issued in 1999 for the CalMat acquisition. The decrease in working capital over the twelve month period ended June 30, 2008 resulted primarily from an increase in current debt, both short-term borrowings and current maturities. With the exception of the aforementioned \$250.0 million of current maturities related to the 1999 CalMat acquisition, the increase in current debt relates to the 2007 acquisition of Florida Rock.

**Table of Contents****Short-term Borrowings and Investments**

Net short-term borrowings and investments consisted of the following (in thousands of dollars):

|                                | June 30<br>2008 | Dec. 31<br>2007 | June 30<br>2007 |
|--------------------------------|-----------------|-----------------|-----------------|
| Short-term investments:        |                 |                 |                 |
| Cash equivalents               | \$ 133,213      | \$ 32,981       | \$ 22,980       |
| Total short-term investments   | \$ 133,213      | \$ 32,981       | \$ 22,980       |
| Short-term borrowings:         |                 |                 |                 |
| Bank borrowings                | \$ 1,209,500    | \$ 1,260,500    | \$ 14,000       |
| Commercial paper               |                 | 831,000         | 210,000         |
| Total short-term borrowings    | \$ 1,209,500    | \$ 2,091,500    | \$ 224,000      |
| Net short-term borrowings      | \$ (1,076,287)  | \$ (2,058,519)  | \$ (201,020)    |
| Bank borrowings:               |                 |                 |                 |
| Maturity                       | 1 to 28 days    | 2 to 22 days    | July 2007       |
| Weighted average interest rate | 2.63%           | 4.88%           | 5.545%          |
| Commercial paper               |                 |                 |                 |
| Maturity                       |                 | 2 to 28 days    | 2 days          |
| Weighted average interest rate |                 | 4.92%           | 5.49%           |

Short-term investments at June 30, 2008 of \$133.2 million consist primarily of unused cash proceeds from like-kind exchange transactions arising principally from the divestitures required by the U.S. Department of Justice in connection with the Florida Rock acquisition. Before the end of the year, we expect these proceeds will either be used for qualified like-kind exchange transactions or returned for general corporate purposes, primarily debt reduction. We utilize our bank lines of credit as liquidity back-up for outstanding commercial paper or draw on the bank lines to access LIBOR-based short-term loans to fund our borrowing requirements. Periodically, we issue commercial paper for general corporate purposes, including working capital requirements. We plan to continue this practice from time to time as circumstances warrant.

Our policy is to maintain committed credit facilities at least equal to our outstanding commercial paper. Unsecured bank lines of credit totaling \$2,015.0 million were maintained at June 30, 2008, of which \$500.0 million expires November 14, 2008, \$15.0 million expires January 28, 2009 and \$1,500.0 million expires November 16, 2012. We currently expect to renew the \$500.0 million credit facility expiring November 14, 2008. Upon issuing the \$650.0 million of 5-year and 10-year fixed-rate debt in June 2008, a credit facility in the amount of \$785.0 million that was set to expire November 14, 2008 was terminated. As of June 30, 2008, \$1,209.5 million of the lines of credit was drawn. Interest rates referable to borrowings under these lines of credit are determined at the time of borrowing based on current market conditions.

As of June 30, 2008, our commercial paper program was rated A-2 and P-2 by Standard & Poor's and Moody's Investors Services, Inc. (Moody's), respectively. Standard & Poor's has assigned a stable outlook to our commercial paper rating while Moody's has assigned a negative outlook.

On December 31, 2007, we had open forward starting interest rate swap agreements with a combined notional amount of \$600.0 million and a fair value equal to a liability of \$41.3 million. These swap agreements were designated as cash flow hedges against the variability of future interest payments attributable to changes in interest rates on \$600.0 million of fixed-rate debt we expected to issue during 2008. On June 20, 2008, upon the issuance of

\$650.0 million of fixed-rate debt, we terminated and settled these forward starting swaps for a cash payment of \$32.5 million.

**Table of Contents****Current Maturities**

Current maturities of long-term debt are summarized below (in thousands of dollars):

|                                 | June 30<br>2008   | Dec. 31<br>2007  | June 30<br>2007 |
|---------------------------------|-------------------|------------------|-----------------|
| 3-year floating loan dated 2008 | \$ 45,000         | \$               | \$              |
| 6.00% 10-year notes issued 1999 | 250,000           |                  |                 |
| Private placement notes         | 33,000            | 33,000           |                 |
| Other notes                     | 2,081             | 2,181            | 727             |
| <b>Total</b>                    | <b>\$ 330,081</b> | <b>\$ 35,181</b> | <b>\$ 727</b>   |

Maturity dates for our \$330.1 million of current maturities as of June 30, 2008 are as follows: October 2008 \$1.3 million, December 2008 \$48.0 million, March 2009 \$15.0 million, April 2009 \$250.0 million, June 2009 \$15.0 million, and various dates for the remaining \$0.8 million. We expect to retire this debt using available cash or by issuing commercial paper or other debt securities.

**Debt and Capital**

The calculations of our total debt as a percentage of total capital are summarized below (amounts in thousands, except percentages):

|                                      | June 30<br>2008     | Dec. 31<br>2007     | June 30<br>2007     |
|--------------------------------------|---------------------|---------------------|---------------------|
| <b>Debt:</b>                         |                     |                     |                     |
| Current maturities of long-term debt | \$ 330,081          | \$ 35,181           | \$ 727              |
| Short-term borrowings                | 1,209,500           | 2,091,500           | 224,000             |
| Long-term debt                       | 2,183,584           | 1,529,828           | 321,365             |
| <b>Total debt</b>                    | <b>\$ 3,723,165</b> | <b>\$ 3,656,509</b> | <b>\$ 546,092</b>   |
| <b>Capital:</b>                      |                     |                     |                     |
| Total debt                           | \$ 3,723,165        | \$ 3,656,509        | \$ 546,092          |
| Shareholders' equity                 | 3,915,769           | 3,759,600           | 2,222,590           |
| <b>Total capital</b>                 | <b>\$ 7,638,934</b> | <b>\$ 7,416,109</b> | <b>\$ 2,768,682</b> |

|   |       |       |       |
|---|-------|-------|-------|
| Total debt as a percentage of total capital | 48.7% | 49.3% | 19.7% |
|---|-------|-------|-------|

Our debt agreements do not subject us to contractual restrictions with regard to working capital or the amount we may expend for cash dividends and purchases of our stock. The percentage of consolidated debt to total capitalization (total debt as a percentage of total capital), as defined in our bank credit facility agreements, must be less than 65%. In the future, our total debt as a percentage of total capital will depend upon specific investment and financing decisions. As a result of our financing to fund the November 2007 Florida Rock acquisition, our total debt as a percentage of total capital increased for the two subsequent periods above. We intend to maintain an investment grade rating and expect our operating cash flows will enable us to reduce our total debt as a percentage of total capital to a target range of 35% to 40% within three years of the acquisition, in line with our historic capital structure targets. We have made acquisitions from time to time and will continue to pursue attractive investment opportunities. Such acquisitions could be funded by internally generated cash or issuing debt or equity securities.

The 2007 and 2008 debt issuances noted below relate primarily to funding the November 2007 acquisition of Florida Rock. These issuances effectively replace the short-term borrowings we incurred to initially fund the cash portion of

the acquisition.

In June 2008, we issued \$650.0 million of long-term notes in two series (tranches), as follows: \$250.0 million of 5-year 6.30% coupon notes and \$400.0 million of 10-year 7.00% coupon notes. These notes



**Table of Contents**

are presented in the table above net of discounts from par in the amounts of \$0.5 million and \$0.4 million, respectively. These discounts are being amortized using the effective interest method over the respective lives of the notes. The effective interest rates for the 5-year and 10-year 2008 note issuances, including the effects of underwriting commissions and the settlement of the forward starting interest rate swap agreements, are 7.47% and 7.86%, respectively.

Additionally, in June 2008 we established a \$300.0 million 3-year syndicated term loan with a floating rate based on a spread over LIBOR (1, 2, 3 or 6-month LIBOR options). As of June 30, 2008, the spread was 1.0% above the selected LIBOR option. The spread is subject to increase if our long-term credit ratings are downgraded. This loan requires quarterly principal payments of \$15.0 million starting in December 2008 and a termination principal payment of \$135.0 million in June 2011.

In December 2007, we issued \$1,225.0 million of long-term notes in four related series (tranches), as follows: \$325.0 million of 3-year floating rate notes, \$300.0 million of 5-year 5.60% coupon notes, \$350.0 million of 10-year 6.40% coupon notes and \$250.0 million of 30-year 7.15% coupon notes. Concurrent with the issuance of the notes, we entered into an interest rate swap agreement on the \$325.0 million 3-year floating rate notes to convert them to a fixed interest rate of 5.25%. These notes are presented in the table above net of discounts from par in the amounts of \$0.0 million, \$0.5 million, \$0.2 million and \$0.7 million, respectively. These discounts are being amortized using the effective interest method over the respective lives of the notes. The effective interest rates for these notes, including the effects of underwriting commissions and other debt issuance costs, the above mentioned interest rate swap agreement and the settlement of the forward starting interest rate swap agreements, are 5.41%, 6.58%, 7.39% and 8.04% for the 3-year, 5-year, 10-year and 30-year notes, respectively.

Additionally, as a result of the November 2007 Florida Rock acquisition, we assumed their existing debt as follows: \$17.6 million of variable-rate tax-exempt industrial revenue bonds including \$3.6 million secured, unsecured notes in the amount of \$0.8 million as of June 30, 2008 and secured notes in the amount of \$1.5 million as of June 30, 2008. As of June 30, 2008, Standard & Poor's and Moody's rated our public long-term debt at the A- and A3 level, respectively. Standard & Poor's has assigned a stable outlook to our long-term debt rating while Moody's has assigned a negative outlook.

**Cash Contractual Obligations**

Our obligation to make future payments under contracts is outlined in our most recent Annual Report on Form 10-K. As a result of the June 2008 debt issuances as described above, our obligations to make future payments under contracts as of June 30, 2008 increased as follows (in millions of dollars):

|                              | Total      | Payments Due by Year |           |           | Thereafter |
|------------------------------|------------|----------------------|-----------|-----------|------------|
|                              |            | 2008                 | 2009-2010 | 2011-2012 |            |
| Cash Contractual Obligations |            |                      |           |           |            |
| 2008 Debt Issuances          |            |                      |           |           |            |
| Long-term debt               |            |                      |           |           |            |
| Principal payments           | \$ 950.0   | \$ 15.0              | \$ 120.0  | \$ 165.0  | \$ 650.0   |
| Interest payments            | 382.7      | 26.5                 | 103.9     | 90.4      | 161.9      |
| Total                        | \$ 1,332.7 | \$ 41.5              | \$ 223.9  | \$ 255.4  | \$ 811.9   |

**Table of Contents****Standby Letters of Credit**

We provide certain third parties with irrevocable standby letters of credit in the normal course of business. We use commercial banks to issue standby letters of credit to back our obligations to pay or perform when required to do so pursuant to the requirements of an underlying agreement or the provision of goods and services. The standby letters of credit listed below are cancelable only at the option of the beneficiary who is authorized to draw drafts on the issuing bank up to the face amount of the standby letter of credit in accordance with its terms. Since banks consider letters of credit as contingent extensions of credit, we are required to pay a fee until they expire or are canceled. Substantially all of our standby letters of credit are renewable annually at the option of the beneficiary.

Our standby letters of credit as of June 30, 2008 are summarized in the table below (in thousands of dollars):

|   | Amount         |
|---|----------------|
| Risk management requirement for insurance claims  | \$ 43,534      |
| Payment surety required by utilities              | 443            |
| Contractual reclamation/restoration requirements  | 52,915         |
| Financing requirement for industrial revenue bond | 14,230         |
| <br>Total standby letters of credit <sup>1</sup>  | <br>\$ 111,122 |

<sup>1</sup> Substantially all of the standby letters of credit have a one-year term and are renewable annually

**Risks and Uncertainties**

Our most recent Annual Report on Form 10-K discusses the risks and uncertainties of our business. We continue to evaluate our exposure to all operating risks on an ongoing basis.

**Table of Contents**

**CRITICAL ACCOUNTING POLICIES**

We follow certain significant accounting policies when preparing our consolidated financial statements. A summary of these policies is included in our Annual Report on Form 10-K for the year ended December 31, 2007 (Form 10-K). The preparation of these financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and judgments that affect our reported amounts of assets, liabilities, revenues and expenses, and the related disclosures of contingent assets and liabilities at the date of the financial statements. We evaluate these estimates and judgments on an ongoing basis and base our estimates on historical experience, current conditions and various other assumptions that are believed to be reasonable under the circumstances. The results of these estimates form the basis for making judgments about the carrying values of assets and liabilities as well as identifying and assessing the accounting treatment with respect to commitments and contingencies. Our actual results may differ from these estimates.

We believe that the estimates, assumptions and judgments involved in the accounting policies described in the Management's Discussion and Analysis of Financial Condition and Results of Operations section of our most recent Annual Report on Form 10-K have the greatest potential impact on our financial statements, so we consider these to be our critical accounting policies.

**Table of Contents**

**INVESTOR ACCESS TO COMPANY FILINGS**

We make available free of charge on our website, [vulcanmaterials.com](http://vulcanmaterials.com), copies of our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as well as all Forms 3, 4 and 5 filed by our executive officers and directors, as soon as the filings are made publicly available by the Securities and Exchange Commission on its EDGAR database, at [sec.gov](http://sec.gov). In addition to accessing copies of our reports online, you may request a copy of our Annual Report on Form 10-K for the fiscal year ended December 31, 2007, at no charge, by writing to:

Jerry F. Perkins Jr.  
Secretary  
Vulcan Materials Company  
1200 Urban Center Drive  
Birmingham, Alabama 35242  
36

---

**Table of Contents**

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to certain market risks arising from transactions that are entered into in the normal course of business. In order to manage or reduce this market risk, we may utilize derivative financial instruments.

We are exposed to interest rate risk due to our various long-term debt instruments. At times, we use interest rate swap agreements to manage this risk. In December 2007, we issued \$325 million of 3-year floating (variable) rate notes that bear interest at 3-month LIBOR plus 1.25% per annum. Concurrently, we entered into an interest rate swap agreement with a counterparty in the stated (notional) amount of \$325 million. Under this agreement, we pay a fixed interest rate of 5.25% and receive 3-month LIBOR plus 1.25% per annum from the counterparty. We have designated this interest rate swap agreement as a cash flow hedge of the interest payments on the \$325 million of 3-year floating rate notes.

The interest rate swap agreement is scheduled to terminate December 15, 2010, coinciding with the maturity of the \$325 million of 3-year floating rate notes. The realized gains and losses upon settlement related to this swap agreement are reflected in interest expense concurrent with the hedged interest payments on the debt. At June 30, 2008, we recognized a liability of \$2.8 million equal to the fair value of this swap (included in other noncurrent liabilities), and an accumulated other comprehensive loss of \$1.7 million, net of tax of \$1.1 million, equal to the highly effective portion of this swap. At December 31, 2007, we recognized a liability of \$1.1 million equal to the fair value of this swap (included in other noncurrent liabilities), and an accumulated other comprehensive loss of \$0.7 million, net of tax of \$0.4 million, equal to the highly effective portion of this swap.

We are also exposed to market risk for changes in LIBOR as a result of this interest rate swap agreement. A decline in interest rates of 0.75% would result in a charge to other comprehensive loss, net of tax, of approximately \$3.2 million. An increase in interest rates of 0.75% would result in a credit to other comprehensive income, net of tax, of approximately \$3.1 million.

We do not enter into derivative financial instruments for speculative or trading purposes.

At June 30, 2008, the estimated fair market value of our long-term debt instruments including current maturities was \$2,499.0 million compared with a book value of \$2,513.7 million. The effect of a decline in interest rates of 1% would increase the fair market value of our liability by approximately \$110.6 million.

We are exposed to certain economic risks related to the costs of our pension and other postretirement benefit plans. These economic risks include changes in the discount rate for high-quality bonds, the expected return on plan assets, the rate of compensation increase for salaried employees and the rate of increase in the per capita cost of covered healthcare benefits. The impact of a change in these assumptions on our annual pension and other postretirement benefits costs is discussed in our most recent Annual Report on Form 10-K.

**Table of Contents**

**Item 4. Controls and Procedures**

We maintain a system of controls and procedures designed to ensure that information required to be disclosed in reports we file with the Securities and Exchange Commission (SEC) is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms. These disclosure controls and procedures (as defined in the Securities and Exchange Act of 1934 Rules 13a-15(e) or 15d-15(e)), include, without limitation, controls and procedures designed to ensure that information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. Our Chief Executive Officer and Chief Financial Officer, with the participation of other management officials, evaluated the effectiveness of the design and operation of the disclosure controls and procedures as of June 30, 2008. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective.

We completed the acquisition of Florida Rock Industries, Inc. (Florida Rock) on November 16, 2007. We consider the transaction to be material to our results of operations, cash flows and financial position for the three and six months ended June 30, 2008, and believe that the internal controls and procedures of Florida Rock have a material effect on our internal control over financial reporting. We are currently in the process of incorporating the internal controls and procedures of Florida Rock into our system of internal controls. At June 30, 2008, and for the period from January 1 through June 30, 2008, total assets and total revenues subject to Florida Rock's internal control over financial reporting represented 17% and 20% of our consolidated total assets and total revenues, respectively. We are extending our Section 404 compliance program under the Sarbanes-Oxley Act of 2002 and the applicable rules and regulations under such Act to include Florida Rock. We will report on our assessment of our combined operations within the time period provided by the Act and the applicable SEC rules and regulations concerning business acquisitions. No changes were made to our internal controls over financial reporting or other factors that could affect these controls during the second quarter of 2008, except for the continuing changes in the internal controls over financial reporting of Florida Rock that are expected to be reviewed, evaluated and reported upon by our management later in 2008 as described above.

**Table of Contents**

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

Certain legal proceedings in which we are involved are discussed in Note 12 to the consolidated financial statements and Part I, Item 3 of our Annual Report on Form 10-K for the year ended December 31, 2007, and in Part II, Item 1 of our Quarterly Report on Form 10-Q for the quarter ended March 31, 2008. The following discussion is limited to certain recent developments concerning our legal proceedings and should be read in conjunction with these earlier disclosures. Unless otherwise indicated, all proceedings discussed in those earlier disclosures remain outstanding.

**Perchloroethylene Litigation**

**Modesto Cases:**

**City of Modesto** On October 12, 2007, we reached an agreement with the City of Modesto in the case styled City of Modesto, et al. v. Dow Chemical Company, et al., filed in San Francisco County Superior Court, California, to resolve all claims against Vulcan for a sum of \$20 million. The agreement provides for a release and dismissal or withdrawal without prejudice of all claims against Vulcan. The agreement also expressly states that the settlement paid by Vulcan is for compensatory damages only and not for any punitive damages, and that Vulcan denies any conduct capable of giving rise to an assignment of punitive damages. The settlement has been approved by the San Francisco Superior Court judge presiding over this case and thus is now final. While we believe the verdicts rendered and damages awarded during the first phase of the trial are contrary to the evidence presented, we settled the city's claims in order to avoid the costs and uncertainties of protracted litigation. The \$20 million was paid during the fourth quarter of 2007. We believe the settlement damages, legal defense costs, and other potential claims are covered by insurance policies purchased by Vulcan, and we are pursuing recovery from these insurers.

**R.R. Street Indemnity** Although the Company's \$20 million settlement resolved all claims against Vulcan by the City of Modesto, certain ancillary claims related to this matter remain unresolved. Such an ancillary claim includes the litigation filed against the Company by RR Street and Company and National Union Fire Insurance Company of Pittsburgh, PA, in the United States District Court for the Northern District of Illinois, Eastern Division. Street, a former distributor of perchloroethylene manufactured by Vulcan, and, also a defendant in the City of Modesto, Halford's, and Garcia litigation, alleges that Vulcan owes Street, and its insurer, National Union, a defense and indemnity in all of these litigation matters. National Union alleges that Vulcan is obligated to contribute to National Union's share of defense fees, costs and any indemnity payments made on Street's behalf. At this time we cannot determine the likelihood or reasonably estimate a range of loss resulting from any claims asserted by Street or National Union.

**Halford's** In addition, on or about September 18, 2007, Vulcan was served with a third-party complaint filed in the U.S. District Court for the Eastern District of California (Fresno Division). The underlying action was brought by the United States of America on behalf of the U.S. Environmental Protection Agency against various individuals associated with a dry cleaning facility in Modesto called Halford's, seeking recovery of unreimbursed costs incurred by it for activities undertaken in response to the release or threatened release of hazardous substances at the Modesto Groundwater Superfund Site in Modesto, Stanislaus County, California. The complaint also seeks certain civil

**Table of Contents**

penalties against the named defendants. Vulcan was sued by the original defendants as a third-party defendant in this action. No discovery has been conducted in this matter. At this time we cannot determine the likelihood or reasonably estimate a range of loss pertaining to this matter.

**Garcia** We are also a defendant in the matter of Garcia v. Dow Chemical Company, et al., filed in Modesto, Stanislaus County, California. This is a wrongful death action that generally alleges the water supply and environment in the City of Modesto were contaminated with toxic chlorinated solvents by the defendants, including Vulcan, and that Ms. Garcia was hurt and injured in her health as a result of exposure to said solvents. Ms. Garcia died in December 2004. This case is in the early stages of discovery. At this time we cannot determine the likelihood or reasonably estimate a range of loss pertaining to this matter.

**Team Enterprises** On June 5, 2008, we were named as a defendant in the matter of Team Enterprises, Inc. v. Century Centers, Ltd., et al., filed in Modesto, Stanislaus County, California. This is an action filed by Team Enterprises as the former operator of a dry cleaners located in Modesto, California. The plaintiff is seeking damages from the defendants associated with the remediation of perchloroethylene from the site of the dry cleaners. The complaint also seeks other damages against the named defendants. No discovery has been conducted in this matter. At this time we cannot determine the likelihood or reasonably estimate a range of loss pertaining to this matter.

**California Water Service Company:**

On June 9, 2008, we were served in the action styled California Water Service Company v. Dow, et al. now pending in the United States District Court for the Northern District of California. According to the complaint, California Water Service Company owns and/or operates public drinking water systems, and supplies drinking water to hundreds of thousands of residents and businesses throughout California. The complaint alleges that water systems in a number of communities have been contaminated with perchloroethylene (perc). Our former Chemicals Division produced and sold perc. The plaintiff is seeking compensatory damages, treble damages and punitive damages. No discovery has been conducted in this matter. At this time we cannot determine the likelihood or reasonably estimate a range of loss pertaining to this matter.

**Sunnyvale, California:**

The law firm representing the California Water Service Company in the above-referenced matter also sent a letter dated May 2, 2008 on behalf of the Redevelopment Agency of the City of Sunnyvale, California, claiming that we are a potentially responsible party for one or more suspected releases of perc at the Sunnyvale Town Center Redevelopment Site. No suit has been filed in connection with this matter, and thus, no discovery has been conducted. At this time we cannot determine the likelihood or reasonably estimate a range of loss pertaining to this matter.

**Other Litigation**

**Florida Lake Belt Litigation:**

On March 22, 2006, the United States District Court for the Southern District of Florida (in a case captioned Sierra Club, National Resources Defense Council and National Parks Conservation Association v. Lt. Gen. Carl A. Stock, et al.) ruled that the mining permit issued for our Miami quarry, which was acquired in the Florida Rock transaction in November 2007, as well as several permits issued to competitors in the same region, had been improperly issued. The Court remanded the permitting process to the U. S.



**Table of Contents**

Army Corps of Engineers (Corps of Engineers) for further review and consideration. On July 13, 2007, the Court ordered us to cease mining excavation on a large portion of our Miami quarry, effective on July 17, 2007, pending the issuance by the U.S. Army Corps of Engineers of a Supplemental Environmental Impact Statement (SEIS). The order suspended our ability to excavate a substantial amount of reserves at this site. The court based its decision to shut down mining activity at the Miami quarry and two quarries owned by competitors on concern that levels of benzene had been detected in an area of the Biscayne Aquifer known as the Northwest Wellfield, which supplies a significant portion of the water supply to the Miami area. At this time, we do not have any information to indicate that the benzene was produced by our mining activities or that the levels of benzene pose a risk to human health. The District Court decision was appealed to the U. S. Court of Appeals for the Eleventh Circuit, and the Eleventh Circuit has reversed and remanded the case to the District Court. With issuance of the Mandate for the Eleventh Circuit's ruling on July 1, 2008, we have resumed operations at the Miami Quarry.

Although the ultimate outcome of these matters is uncertain, it is our opinion that the disposition of these described lawsuits will not have a material adverse effect on our consolidated financial position, results of operations, or cash flows.

**Item 1A. Risk Factors**

There have been no material changes to the risk factors disclosed in Item 1A of Part 1 in our Form 10-K for the year ended December 31, 2007.

**Table of Contents**

**Item 4. Submission of Matters to a Vote of Security Holders**

Our Annual Meeting of Shareholders was held on May 9, 2008. The results of the voting at the Annual Meeting are set forth below:

1. The shareholders elected the following directors to hold office until the annual meeting in the year indicated:

| Director               | Term<br>Expiring | Number of Shares<br>For | Withheld   |
|------------------------|------------------|-------------------------|------------|
| Donald M. James        | 2011             | 94,157,945              | 2,091,143  |
| Ann M. Korologos       | 2011             | 94,194,644              | 2,054,444  |
| Philip J. Carroll, Jr. | 2010             | 82,262,533              | 13,986,555 |
| Orin R. Smith          | 2009             | 94,018,584              | 2,230,504  |

2. The shareholders ratified the appointment of the firm Deloitte & Touche LLP as our independent registered public accountants to audit our books for the year 2008:

|         | Number of<br>Shares |
|---------|---------------------|
| For     | 94,913,067          |
| Against | 609,823             |
| Abstain | 726,198             |

3. The shareholders adopted the restated Certification of Incorporation for Legacy Vulcan Corp.:

|         | Number of<br>Shares |
|---------|---------------------|
| For     | 94,654,097          |
| Against | 562,024             |
| Abstain | 1,032,967           |

**Table of Contents**

**Item 6. Exhibits**

Exhibit 31(a) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

Exhibit 31(b) Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

Exhibit 32(a) Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Exhibit 32(b) Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**VULCAN MATERIALS COMPANY**

Date August 6, 2008

/s/ Ejaz A. Khan  
Ejaz A. Khan  
Vice President, Controller and Chief Information  
Officer

/s/ Daniel F. Sansone  
Daniel F. Sansone  
Senior Vice President, Chief Financial Officer