

Edgar Filing: EXEGENICS INC - Form DEFA14A

EXEGENICS INC
Form DEFA14A
November 26, 2003

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

SCHEDULE 14A
Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934
(Amendment No.)

- Filed by the Registrant
- Filed by a Party other than the Registrant
- Check the appropriate box:
 - Preliminary Proxy Statement
 - Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
 - Definitive Proxy Statement
 - Definitive Additional Materials
 - Soliciting Material Under Rule 14a-12

EXEGENICS INC.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box): No fee required.
 Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

- 1) Title of each class of securities to which transaction applies:

- 2) Aggregate number of securities to which transaction applies:

- 3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

- 4) Proposed maximum aggregate value of transaction:

- 5) Total fee paid:

Fee paid previously with preliminary materials.
 Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing:

- 1) Amount previously paid:

- 2) Form, Schedule or Registration Statement No:

Edgar Filing: EXEGENICS INC - Form DEFA14A

3) Filing party:

4) Date Filed:

[EXEGENICS INC. LETTERHEAD]

PROTECT YOUR INVESTMENT
BY
VOTING THE ENCLOSED WHITE REVOCATION CARD TODAY

November 26, 2003

Dear eXegenics Stockholder:

We again urge you to protect your investment by supporting your incumbent Board and rejecting the Meyers-Weiss Group's attempt to take control of eXegenics.

THE MEYERS-WEISS GROUP WANTS TO SEIZE CONTROL OF YOUR COMPANY, BUT IT IS OFFERING YOU:

- o NO PREMIUM for your shares;
- o NO PLAN for how to enhance value for your investment;
- o NO CLEAR QUALIFICATIONS for running eXegenics

INSTITUTIONAL SHAREHOLDER SERVICES (ISS) - a leading provider of proxy advisory services to pension funds, foundations and other institutional investors - has recommended that eXegenics stockholders support their incumbent Board and reject the Meyers-Weiss Group's attempt to take control of eXegenics. In making this recommendation, ISS points out the following in its proxy analysis: According to ISS, THE MEYERS-WEISS GROUP'S NOMINEES "DO NOT HAVE ADEQUATE INDUSTRY EXPERIENCE TO ADD VALUE" FOR EXEGENICS, AND HAVE "FAILED TO PRESENT A DETAILED, SPECIFIC BUSINESS PLAN" FOR YOUR COMPANY.

The Meyers-Weiss Group's nominees include:

- o The head of a check cashing business who formerly distributed "blank t-shirts"
- o The head of a manufacturer of digital signal processing equipment.
- o An orthopedic surgeon with no evident business experience.

YOUR BOARD IS THE RIGHT TEAM WITH THE RIGHT EXPERIENCE

In contrast, your Board has relevant industry and financial experience that we believe is crucial to the future success of eXegenics:

- o Joseph M. Davie, M.D., Ph.D., a nationally renowned professor at Washington University Medical School who subsequently held key senior management positions at both Biogen (Senior Vice President, Head of Research) and G.D. Searle & Co. (President of R&D);
- o Robert Easton, a noted consultant who previously served as a Managing Director with IBM Healthcare Consulting, has 30+ years of relevant experience, having worked with numerous clients in the pharmaceutical

Edgar Filing: EXEGENICS INC - Form DEFA14A

and biotech industries in his distinguished career;

- o Walter M. Lovenberg, Ph.D., has had a distinguished career in the pharmaceutical and biotech industries, including over 20 years at the U.S. National Institutes of Health (where he served as Chief of Biochemical Pharmacology), then as a Director of Marion Merrell Dow (where he also headed their global research endeavors as Executive Vice President), and most recently as a member of the Boards of several prominent companies in our industry;

- o Gordon Martin, MBA, CPA, brings impeccable credentials in finance, having served as Senior Accountant at Price Waterhouse prior to taking on positions of increasing responsibility at Marine Midland Bank, Westpac Banking Corporation, CIBC World Markets (Managing Director) and the NASDAQ Stock Market, Inc (Executive Vice President and Chief Financial Officer);

- o Ronald L. Goode, Ph.D., eXegenics' Chairman, Chief Executive Officer and President, previously held a number of key senior management positions at G.D. Searle & Co., including President of Asia/Pacific World Area and President of Searle International. Prior to joining G.D. Searle, Dr. Goode was Vice President of Clinical Research and Scientific Affairs at Pfizer Pharmaceuticals.

YOUR BOARD HAS A PLAN AND A STRATEGY

Your Board believes there are attractive opportunities to enhance the value of eXegenics shares by redeploying our assets to become a commercially-oriented specialty markets drug company. Our plan is to focus on chronic disease medical markets with fewer than 200,000 patients in the United States, and then to build a value-added base of clinical assets, for which we will out-license co-development and co-marketing rights.

Long-term, our strategy is to expand our clinical development portfolio and commercialize our own products through a combination of licensing and acquisition activity. We see multiple niche opportunities advantageous to eXegenics for projects that are too specialized for large pharmaceutical collaborations.

Drug development is inherently risky and there can be no guarantee that your Board's strategy will be successful. Nevertheless, your Board does have a specific plan and strategy for going forward, and deep industry and financial expertise to leverage in pursuit of its plan. This is in stark contrast to the Meyers-Weiss Group.

VOTE TO PROTECT THE FUTURE OF YOUR INVESTMENT

SIGN, DATE AND RETURN THE ENCLOSED WHITE REVOCATION CARD

We urge you to protect your investment from a self-interested group offering no premium or plan for delivering value, and with handpicked nominees that have no clear qualifications.

Whether or not you have previously returned a blue consent card, please sign, date and return the enclosed white revocation card now to protect your best interests. We appreciate your support, and we are resolved to continue to make every effort to maximize value for all our investors.

Edgar Filing: EXEGENICS INC - Form DEFA14A

Sincerely,

/s/ Ronald L. Goode

Ronald L. Goode
Chairman and Chief Executive Officer