

CHICAGO BRIDGE & IRON CO N V

Form 10-Q

August 08, 2005

**Table of Contents**

**FORM 10-Q  
UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**  
For the Quarterly period ended June 30, 2005

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_ to \_\_\_

**Commission File Number 1-12815  
CHICAGO BRIDGE & IRON COMPANY N.V.**

Incorporated in The Netherlands

IRS Identification Number: Not Applicable

Polarisavenue 31  
2132 JH Hoofddorp  
The Netherlands  
31-23-5685660

(Address and telephone number of principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the exchange act).

YES  NO

The number of shares outstanding of a single class of common stock as of July 31, 2005 97,739,187

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**CHICAGO BRIDGE & IRON COMPANY N.V.**

**Table of Contents**

**PART I. FINANCIAL INFORMATION**

|  | Page |
|--|------|
| Item 1 Condensed Consolidated Financial Statements |      |
| <u>Statements of Income</u>                        |      |
| Three and Six Months Ended June 30, 2005 and 2004  | 3    |
| <u>Balance Sheets</u>                              |      |
| June 30, 2005 and December 31, 2004                | 4    |
| <u>Statements of Cash Flows</u>                    |      |
| Six Months Ended June 30, 2005 and 2004            | 5    |

|   |    |
|---|----|
| <u>Notes to Condensed Consolidated Financial Statements</u>   | 6  |
| <u>Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 15 |
| <u>Item 3 Quantitative and Qualitative Disclosures About Market Risk</u>                            | 20 |
| <u>Item 4 Controls and Procedures</u>   | 21 |
| <b><u>PART II. OTHER INFORMATION</u></b>  |    |
| <u>Item 1 Legal Proceedings</u>   | 21 |
| <u>Item 2 Unregistered Sales of Equity Securities and Use of Proceeds</u>                           | 23 |
| <u>Item 4 Submission of Matters to a Vote of Security Holders</u>                                   | 23 |
| <u>Item 6 Exhibits</u>  | 25 |
| <b><u>SIGNATURES</u></b>  | 27 |
| <u>Amended Articles of Association</u>  |    |
| <u>1997 Long-Term Incentive Plan - Restricted Stock Award</u>                                       |    |
| <u>1997 Long-Term Incentive Plan - Performance Share Grant</u>                                      |    |
| <u>1999 Long-Term Incentive Plan - Restricted Stock Award</u>                                       |    |
| <u>1999 Long-Term Incentive Plan - Performance Share Grant</u>                                      |    |
| <u>Certification Pursuant to Section 302</u>  |    |
| <u>Certification Pursuant to Section 302</u>  |    |
| <u>Certification Pursuant to Section 1350</u>   |    |
| <u>Certification Pursuant to Section 1350</u>   |    |

**Table of Contents**

## CHICAGO BRIDGE &amp; IRON COMPANY N.V.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

*(In thousands, except per share data)***(Unaudited)**

|  | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|--|---------------------------|-------------|-------------------------|-------------|
|  | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|  | <b>2005</b>               | <b>2004</b> | <b>2005</b>             | <b>2004</b> |
| Revenue  | \$549,322                 | \$415,373   | \$1,028,105             | \$858,926   |
| Cost of revenue                                      | 488,762                   | 385,808     | 916,682                 | 782,598     |
| Selling and administrative expenses                  | 28,262                    | 23,616      | 53,779                  | 47,463      |
| Intangibles amortization                             | 386                       | 519         | 772                     | 1,025       |
| Other operating income, net                          | (1,631)                   | (97)        | (1,733)                 | (120)       |
| Income from operations                               | 33,543                    | 5,527       | 58,605                  | 27,960      |
| Interest expense                                     | (2,681)                   | (1,734)     | (4,913)                 | (3,460)     |
| Interest income                                      | 1,439                     | 243         | 2,804                   | 449         |
| Income before taxes and minority interest            | 32,301                    | 4,036       | 56,496                  | 24,949      |
| Income tax expense                                   | (10,256)                  | (1,292)     | (18,361)                | (7,984)     |
| Income before minority interest                      | 22,045                    | 2,744       | 38,135                  | 16,965      |
| Minority interest in (income) loss                   | (934)                     | 2,200       | (1,274)                 | 2,583       |
| Net income   | \$ 21,111                 | \$ 4,944    | \$ 36,861               | \$ 19,548   |
| Net income per share <sup>(1)</sup> :                |                           |             |                         |             |
| Basic  | \$ 0.22                   | \$ 0.05     | \$ 0.38                 | \$ 0.21     |
| Diluted  | \$ 0.21                   | \$ 0.05     | \$ 0.37                 | \$ 0.20     |
| Weighted average shares outstanding <sup>(1)</sup> : |                           |             |                         |             |
| Basic  | 97,582                    | 95,132      | 97,347                  | 94,588      |
| Diluted  | 99,894                    | 98,982      | 99,932                  | 98,806      |
| Dividends on shares:                                 |                           |             |                         |             |
| Amount   | \$ 2,936                  | \$ 1,909    | \$ 5,849                | \$ 3,793    |
| Per share <sup>(1)</sup>                             | \$ 0.03                   | \$ 0.02     | \$ 0.06                 | \$ 0.04     |

<sup>(1)</sup> On February 25, 2005, we declared a two-for-one stock split effective in the form of a stock dividend paid

March 31, 2005  
to stockholders  
of record at the  
close of  
business on  
March 21, 2005.  
The above share  
and per share  
amounts reflect  
the impact of  
the stock split  
for all periods  
presented.

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

**Table of Contents**

## CHICAGO BRIDGE &amp; IRON COMPANY N.V.

## CONDENSED CONSOLIDATED BALANCE SHEETS

*(In thousands, except share data)*

|  | <b>June 30,<br/>2005<br/>(Unaudited)</b> | <b>December 31,<br/>2004</b> |
|--|--|------------------------------|
| <b>Assets</b>  |  |                              |
| Cash and cash equivalents  | \$ 220,916                               | \$ 236,390                   |
| Accounts receivable, net of allowance for doubtful accounts of \$1,233 in 2005 and \$726 in 2004 | 317,268                                  | 252,377                      |
| Contracts in progress with costs and estimated earnings exceeding related progress billings      | 184,683                                  | 135,902                      |
| Deferred income taxes  | 31,087                                   | 26,794                       |
| Other current assets   | 41,186                                   | 33,816                       |
| <b>Total current assets</b>  | <b>795,140</b>                           | <b>685,279</b>               |
| Property and equipment, net  | 124,431                                  | 119,474                      |
| Non-current contract retentions  | 7,012                                    | 5,635                        |
| Deferred income taxes  | 5,618                                    | 3,293                        |
| Goodwill   | 231,493                                  | 233,386                      |
| Other intangibles  | 28,574                                   | 29,346                       |
| Other non-current assets   | 27,572                                   | 26,305                       |
| <b>Total assets</b>  | <b>\$1,219,840</b>                       | <b>\$1,102,718</b>           |
| <b>Liabilities</b>   |  |                              |
| Notes payable  | \$ 7,665                                 | \$ 9,704                     |
| Current maturity of long-term debt   | 25,000                                   | 25,000                       |
| Accounts payable   | 193,403                                  | 180,362                      |
| Accrued liabilities  | 101,718                                  | 89,104                       |
| Contracts in progress with progress billings exceeding related costs and estimated earnings      | 224,452                                  | 169,470                      |
| Income taxes payable   | 5,420                                    | 7,550                        |
| <b>Total current liabilities</b>   | <b>557,658</b>                           | <b>481,190</b>               |
| Long-term debt   | 50,000                                   | 50,000                       |
| Other non-current liabilities  | 102,976                                  | 97,155                       |
| Minority interest in subsidiaries  | 5,821                                    | 5,135                        |
| <b>Total liabilities</b>   | <b>716,455</b>                           | <b>633,480</b>               |

**Shareholders' Equity<sup>(1)</sup>**

Common stock, Euro .01 par value; shares authorized: 250,000,000 in 2005 and 125,000,000 in 2004; shares issued: 97,942,454 in 2005 and 96,929,168 in 2004; shares outstanding: 97,624,738 in 2005 and 96,831,306 in 2004

|   |             |             |
|---|-------------|-------------|
|   | 1,144       | 497         |
| Additional paid-in capital                                  | 333,851     | 313,337     |
| Retained earnings   | 215,173     | 184,793     |
| Stock held in Trust   | (14,381)    | (13,425)    |
| Treasury stock, at cost; 317,716 in 2005 and 97,862 in 2004 | (6,099)     | (1,495)     |
| Accumulated other comprehensive loss                        | (26,303)    | (14,469)    |
| <br>  |             |             |
| Total shareholders' equity                                  | 503,385     | 469,238     |
| <br>  |             |             |
| Total liabilities and shareholders' equity                  | \$1,219,840 | \$1,102,718 |

(1) On February 25, 2005, we declared a two-for-one stock split effective in the form of a stock dividend paid March 31, 2005 to stockholders of record at the close of business on March 21, 2005. The above share amounts reflect the impact of the stock split for both periods presented.

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

**Table of Contents**

## CHICAGO BRIDGE &amp; IRON COMPANY N.V.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

*(In thousands)***(Unaudited)**

|   | <b>Six Months Ended<br/>June 30,</b> |             |
|---|--------------------------------------|-------------|
|   | <b>2005</b>                          | <b>2004</b> |
| <b>Cash Flows from Operating Activities</b>                                       |                                      |             |
| Net income  | \$ 36,861                            | \$ 19,548   |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                      |             |
| Payments related to exit costs  |                                      | (1,300)     |
| Depreciation and amortization   | 9,854                                | 10,814      |
| Long-term incentive plan amortization   | 6,565                                | 1,003       |
| Gain on sale of property and equipment  | (1,733)                              | (120)       |
| Change in operating assets and liabilities (see below)                            | (48,177)                             | (22,932)    |
| Net cash provided by operating activities   | 3,370                                | 7,013       |
| <b>Cash Flows from Investing Activities</b>                                       |                                      |             |
| Cost of business acquisitions, net of cash acquired                               |                                      | (1,866)     |
| Capital expenditures  | (14,196)                             | (7,554)     |
| Proceeds from sale of property and equipment                                      | 2,165                                | 537         |
| Net cash used in investing activities   | (12,031)                             | (8,883)     |
| <b>Cash Flows from Financing Activities</b>                                       |                                      |             |
| (Decrease) increase in notes payable  | (2,039)                              | 1,013       |
| Purchase of treasury stock  | (4,622)                              | (1,036)     |
| Issuance of common stock  | 7,270                                | 9,707       |
| Dividends paid  | (5,849)                              | (3,793)     |
| Other   | (1,573)                              |             |
| Net cash (used in) provided by financing activities                               | (6,813)                              | 5,891       |
| (Decrease) increase in cash and cash equivalents                                  | (15,474)                             | 4,021       |
| Cash and cash equivalents, beginning of the year                                  | 236,390                              | 112,918     |
| Cash and cash equivalents, end of the period                                      | \$220,916                            | \$116,939   |
| <b>Change in Operating Assets and Liabilities</b>                                 |                                      |             |
| Increase in receivables, net  | \$ (64,891)                          | \$ (45,368) |
| Decrease in contracts in progress, net  | 6,201                                | 35,513      |



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|   |             |             |
|---|-------------|-------------|
| (Increase) decrease in non-current contract retentions                | (1,377)     | 2,738       |
| Increase (decrease) in accounts payable                               | 13,041      | (15,353)    |
| (Increase) decrease in other current assets                           | (9,657)     | 9,775       |
| Increase (decrease) in income taxes payable and deferred income taxes | 2,767       | (624)       |
| Increase (decrease) in accrued and other non-current liabilities      | 4,043       | (7,222)     |
| Decrease (increase) in other  | 1,696       | (2,391)     |
| Total   | \$ (48,177) | \$ (22,932) |

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

**Table of Contents**

**CHICAGO BRIDGE & IRON COMPANY N.V.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**June 30, 2005**

**(in thousands, except per share data)**

**(Unaudited)**

**1. Significant Accounting Policies**

*Basis of Presentation* The accompanying unaudited condensed consolidated financial statements for Chicago Bridge & Iron Company N.V. ( CB&I ) have been prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission. In the opinion of management, our unaudited condensed consolidated financial statements include all adjustments, which are of a normal recurring nature, necessary for a fair presentation of our financial position as of June 30, 2005, our results of operations for each of the three-month and six-month periods ended June 30, 2005 and 2004, and our cash flows for each of the six-month periods ended June 30, 2005 and 2004. The condensed consolidated balance sheet at December 31, 2004 is derived from the December 31, 2004 audited consolidated financial statements. Although management believes the disclosures in these financial statements are adequate to make the information presented not misleading, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. The results of operations and cash flows for the interim periods are not necessarily indicative of the results to be expected for the full year. The accompanying unaudited interim condensed consolidated financial statements should be read in conjunction with our consolidated financial statements and notes thereto included in our 2004 Annual Report on Form 10-K.

*Reclassification of Prior Year Balances* Certain prior year balances have been reclassified to conform with the current year presentation.

*Revenue Recognition* Revenue is recognized using the percentage-of-completion method. A significant portion of our work is performed on a fixed price or lump sum basis. The balance of our work is performed on variations of cost reimbursable and target price approaches. Contract revenue is accrued based on the percentage that actual costs-to-date bear to total estimated costs. We utilize this cost-to-cost approach as we believe this method is less subjective than relying on assessments of physical progress. We follow the guidance of the Statement of Position 81-1, Accounting for Performance of Construction-Type and Certain Production-Type Contracts, for accounting policies relating to our use of the percentage-of-completion method, estimating costs, revenue recognition and unapproved change order/claim recognition. The use of estimated cost to complete each contract, while the most widely recognized method used for percentage-of-completion accounting, is a significant variable in the process of determining income earned and is a significant factor in the accounting for contracts. The cumulative impact of revisions in total cost estimates during the progress of work is reflected in the period in which these changes become known. Due to the various estimates inherent in our contract accounting, actual results could differ from those estimates.

Contract revenue reflects the original contract price adjusted for approved change orders and estimated minimum recoveries of unapproved change orders and claims. We recognize unapproved change orders and claims to the extent that related costs have been incurred when it is probable that they will result in additional contract revenue and their value can be reliably estimated. At June 30, 2005, we had outstanding unapproved change orders/claims recognized of \$52,150, net of reserves. To date, we have received substantial cash advances to fund a portion of the costs associated with these unapproved change orders/claims. Net outstanding unapproved change orders/claims recognized as of December 31, 2004 were \$46,133.

Losses expected to be incurred on contracts in progress are charged to earnings in the period such losses are known. Provisions for additional costs associated with contracts projected to be in a significant loss position at June 30, 2005 resulted in a \$934 and \$3,255 charge to earnings in the three and six month periods ended June 30, 2005. Charges to earnings in the comparable periods of 2004 were \$31,400 and \$46,300.



**Table of Contents**

Cost and estimated earnings to date in excess of progress billings on contracts in process represent the cumulative revenue recognized less the cumulative billings to the customer. Any billed revenue that has not been collected is reported as accounts receivable. Unbilled revenue is reported as contracts in progress with costs and estimated earnings exceeding related progress billings on the condensed consolidated balance sheets. The timing of when we bill our customers is generally contingent on completion of certain phases of the work as stipulated in the contract. Progress billings in accounts receivable at June 30, 2005 and December 31, 2004 include retentions totaling \$44,071 and \$36,095, respectively, to be collected within one year. Contract retentions collectible beyond one year are included in non-current contract retentions on our condensed consolidated balance sheets. Cost of revenue includes direct contract costs such as material and construction labor, and indirect costs which are attributable to contract activity.

*New Accounting Standards* In December 2004, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 123(R), Share-Based Payment . This standard requires compensation costs related to share-based payment transactions to be recognized in the financial statements. Compensation cost will generally be based on the grant-date fair value of the equity or liability instrument issued, and will be recognized over the period that an employee provides service in exchange for the award. SFAS No. 123(R) applies to all awards granted for fiscal years beginning after June 15, 2005, to awards modified, repurchased, or cancelled after that date and to the portion of outstanding awards for which the requisite service has not yet been rendered. We do not anticipate applying the modified version of retrospective application under which financial statements for prior periods are adjusted. Pro forma results, which approximate the historical impact of this standard, are presented under the stock plans heading of this note.

*Per Share Computations* Basic earnings per share ( EPS ) is calculated by dividing net income by the weighted average number of common shares outstanding for the period, which includes the vested portion of stock held in trust. Diluted EPS reflects the assumed conversion of dilutive securities, consisting of employee stock options/restricted shares/performance shares where performance criteria have been met and directors deferred fee shares.

The following schedule reconciles the income and shares utilized in the basic and diluted EPS computations:

|  | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|--|---------------------------|-------------|-------------------------|-------------|
|  | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|  | <b>2005</b>               | <b>2004</b> | <b>2005</b>             | <b>2004</b> |
| Net income   | \$21,111                  | \$ 4,944    | \$36,861                | \$19,548    |
| Weighted average shares outstanding basic                    | 97,582                    | 95,132      | 97,347                  | 94,588      |
| Effect of stock options/restricted shares/performance shares | 2,203                     | 3,744       | 2,476                   | 4,112       |
| Effect of directors deferred fee shares                      | 109                       | 106         | 109                     | 106         |
| Weighted average shares outstanding diluted                  | 99,894                    | 98,982      | 99,932                  | 98,806      |
| Net income per share   |                           |             |                         |             |
| Basic  | \$ 0.22                   | \$ 0.05     | \$ 0.38                 | \$ 0.21     |
| Diluted  | \$ 0.21                   | \$ 0.05     | \$ 0.37                 | \$ 0.20     |

On February 25, 2005, we declared a two-for-one stock split effective in the form of a stock dividend paid March 31, 2005 to stockholders of record at the close of business on March 21, 2005. All share and per share amounts have been adjusted for the stock split for all periods presented throughout this Form 10-Q.

*Stock Plans* We account for stock-based compensation using the intrinsic value method prescribed by Accounting Principles Board ( APB ) Opinion No. 25, Accounting for Stock Issued to Employees, and related

**Table of Contents**

Interpretations. Accordingly, compensation cost for stock options is measured as the excess, if any, of the quoted market price of our stock at the date of the grant over the amount an employee must pay to acquire the stock, subject to any vesting provisions. Reported net income does not include any compensation expense associated with stock options, but does include compensation expense associated with restricted stock and performance share awards. Had compensation expense for the Employee Stock Purchase Plan and Long-Term Incentive Plans been determined consistent with the fair value method of SFAS No. 123, Share-Based Payment (using the Black-Scholes pricing model for stock options), our net income and net income per common share would have reflected the following pro forma amounts:

|   | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|---|---------------------------|-------------|-------------------------|-------------|
|   | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|   | <b>2005</b>               | <b>2004</b> | <b>2005</b>             | <b>2004</b> |
| Net Income, as reported   | \$21,111                  | \$4,944     | \$36,861                | \$19,548    |
| Add: Stock-based compensation for restricted stock and performance share awards included in reported net income, net of tax | 2,011                     | (404)       | 3,980                   | 607         |
| Deduct: Stock-based compensation determined under the fair value method, net of tax   | (1,696)                   | (33)        | (3,509)                 | (1,354)     |
| Pro forma net income  | \$21,426                  | \$4,507     | \$37,332                | \$18,801    |

**Basic EPS**

|             |         |         |         |         |
|-------------|---------|---------|---------|---------|
| As reported | \$ 0.22 | \$ 0.05 | \$ 0.38 | \$ 0.21 |
| Pro forma   | \$ 0.22 | \$ 0.05 | \$ 0.38 | \$ 0.20 |

**Diluted EPS**

|             |         |         |         |         |
|-------------|---------|---------|---------|---------|
| As reported | \$ 0.21 | \$ 0.05 | \$ 0.37 | \$ 0.20 |
| Pro forma   | \$ 0.21 | \$ 0.05 | \$ 0.37 | \$ 0.19 |

Using the Black-Scholes option-pricing model, the fair value of each option grant is estimated on the date of grant based on the following weighted-average assumptions:

|                         | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|-------------------------|---------------------------|-------------|-------------------------|-------------|
|                         | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|                         | <b>2005</b>               | <b>2004</b> | <b>2005</b>             | <b>2004</b> |
| Risk-free interest rate | 4.24%                     | 4.41%       | 4.24%                   | 3.63%       |
| Expected dividend yield | 0.53%                     | 0.55%       | 0.53%                   | 0.57%       |
| Expected volatility     | 44.99%                    | 46.09%      | 44.99%                  | 46.29%      |
| Expected life in years  | 6                         | 6           | 6                       | 6           |

The changes in common stock, additional paid in capital, stock held in trust and treasury stock since December 31, 2004 primarily relate to activity associated with our stock plans. Our common stock also reflects the impact of our stock split in the form of a stock dividend paid March 31, 2005.

**Table of Contents****2. Comprehensive Income**

Comprehensive income for the three and six months ended June 30, 2005 and 2004 is as follows:

|   | Three Months Ended |          | Six Months Ended |           |
|---|--------------------|----------|------------------|-----------|
|   | June 30,           |          | June 30,         |           |
|   | 2005               | 2004     | 2005             | 2004      |
| Net income  | \$21,111           | \$ 4,944 | \$ 36,861        | \$ 19,548 |
| Other comprehensive (loss) income, net of tax:      |                    |          |                  |           |
| Currency translation adjustment                     | (176)              | (1,387)  | (1,651)          | (2,003)   |
| Change in unrealized loss on debt securities        | 28                 | 26       | 55               | 52        |
| Change in unrealized fair value of cash flow hedges | (1,687)            | (204)    | (10,219)         | (870)     |
| Change in minimum pension liability adjustment      |                    |          | (19)             |           |
| Comprehensive income                                | \$19,276           | \$ 3,379 | \$ 25,027        | \$ 16,727 |

Accumulated other comprehensive loss reported on our balance sheet at June 30, 2005 includes the following, net of tax: \$12,947 of currency translation adjustment loss, \$103 of unrealized loss on debt securities, \$12,041\* of unrealized fair value loss on cash flow hedges and \$1,212 of minimum pension liability adjustments.

\* Recorded under the provisions of SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities ( SFAS No. 133 ). Offsetting the unrealized loss on cash flow hedges is an unrealized gain on the underlying transactions, to be recognized when settled.

**3. Goodwill and Other Intangibles****Goodwill**

*General* At June 30, 2005 and December 31, 2004, our goodwill balances were \$231,493 and \$233,386, respectively, attributable to the excess of the purchase price over the fair value of assets acquired relative to acquisitions within our North America and Europe, Africa, Middle East segments.

The decrease in goodwill primarily relates to the impact of foreign currency translation and a reduction in accordance with SFAS No. 109, Accounting for Income Taxes, where tax goodwill exceeded book goodwill.

The change in goodwill by segment for the six months ended June 30, 2005 is as follows:

|   | North<br>America | EAME     | Total     |
|---|------------------|----------|-----------|
| Balance at December 31, 2004            | \$204,452        | \$28,934 | \$233,386 |
| Adjustments associated with:            |                  |          |           |
| Foreign currency translation            |                  | (1,295)  | (1,295)   |
| Tax goodwill in excess of book goodwill | (598)            |          | (598)     |
| Balance at June 30, 2005                | \$203,854        | \$27,639 | \$231,493 |

*Impairment Testing* SFAS No. 142, Goodwill and Other Intangible Assets, states goodwill and indefinite-lived intangible assets are no longer amortized to earnings, but instead are reviewed for impairment at least annually via a two-phase process, absent any indicators of impairment. The first phase screens for impairment, while the second phase (if necessary) measures impairment. We have elected to perform our annual analysis during the fourth quarter of each year based upon goodwill and indefinite-lived intangible balances as of the beginning of the fourth quarter. Although no indicators of impairment have been identified during 2005, there can be no assurance that future

goodwill or other intangible asset impairment tests will not result in a charge to earnings.



**Table of Contents****Other Intangible Assets**

In accordance with SFAS No. 142, the following table provides information concerning our other intangible assets for the periods ended June 30, 2005 and December 31, 2004:

|  | <b>June 30, 2005</b>  |                          | <b>December 31, 2004</b> |                          |
|--|-----------------------|--------------------------|--------------------------|--------------------------|
|  | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount    | Accumulated Amortization |
| Amortized intangible assets                                      |                       |                          |                          |                          |
| Technology (5 to 10 years)                                       | \$ 4,914              | \$(3,690)                | \$ 4,914                 | \$(3,261)                |
| Non-compete agreements (8 years)                                 | 3,100                 | (1,799)                  | 3,100                    | (1,600)                  |
| Strategic alliances, customer contracts, patents (5 to 11 years) | 2,564                 | (1,371)                  | 2,564                    | (1,227)                  |
| Total  | \$10,578              | \$(6,860)                | \$10,578                 | \$(6,088)                |
| Unamortized intangible assets                                    |                       |                          |                          |                          |
| Tradenames   | \$24,717              |                          | \$24,717                 |                          |
| Minimum Pension Liability Adjustment                             | 139                   |                          | 139                      |                          |
|  | \$24,856              |                          | \$24,856                 |                          |

The changes in other intangibles relate to additional amortization expense.

**4. Financial Instruments**

*Forward Contracts* At June 30, 2005, our forward contracts to hedge intercompany loans and certain operating exposures are summarized as follows:

| <b>Currency Sold</b>  | <b>Currency Purchased</b> | <b>Contract Amount <sup>(1)</sup></b> | <b>Weighted Average Contract Rate</b> |
|---|---------------------------|---------------------------------------|---------------------------------------|
| <b>Forward contracts to hedge intercompany loans: <sup>(2)</sup></b>          |                           |                                       |                                       |
| Euro  | U.S. Dollar               | \$ 12,453                             | 0.82                                  |
| U.S. Dollar   | British Pound             | \$ 11,567                             | 0.55                                  |
| U.S. Dollar   | Canadian Dollar           | \$ 13,245                             | 1.24                                  |
|   | South African             |                                       |                                       |
| U.S. Dollar   | Rand                      | \$ 3,078                              | 6.91                                  |
|   | Australian                |                                       |                                       |
| U.S. Dollar   | Dollar                    | \$ 14,367                             | 1.32                                  |
| <b>Forward contracts to hedge certain operating exposures: <sup>(3)</sup></b> |                           |                                       |                                       |
| U.S. Dollar   | Euro                      | \$ 26,620                             | 0.75                                  |
| British Pound   | U.S. Dollar               | \$ 50,817                             | 0.55                                  |
|   | South African             |                                       |                                       |
| U.S. Dollar   | Rand                      | \$ 2,930                              | 6.49                                  |
| British Pound   | Euro                      | \$ 155,692                            | 1.39                                  |

- (1) Represents notional U.S. dollar equivalent at inception of contract, with the exception of forward contracts to sell 155,692 British Pounds for 216,763 Euros. These contracts are denominated in British Pounds and equate to approximately \$279,067 at June 30, 2005.
- (2) These contracts, for which we do not seek hedge accounting treatment under SFAS No. 133, generally mature within seven days of quarter-end and are marked-to-market through the condensed consolidated income statement, generally offsetting any translation gains/losses of the underlying transactions.

**Table of Contents**

(3) Contracts, which hedge firm commitments, generally mature within three years of quarter-end and were designated as cash flow hedges under SFAS No. 133. At June 30, 2005, the total notional amount exceeded the total present value of these contracts by \$17,202, net. Of this amount, \$836 was recorded in other current assets, \$1,576 was recorded in other non-current assets, \$10,214 was recorded in accrued liabilities and \$9,400 was recorded in other non-current liabilities on our condensed consolidated balance sheet. Any hedge ineffectiveness was not significant.

**5. Retirement Benefits**

We previously disclosed in our financial statements for the year ended December 31, 2004, that in 2005 we expected to contribute \$5,166 and \$2,103 to our defined benefit and other postretirement plans, respectively. The following table provides contribution information for our defined benefit and postretirement plans as of June 30, 2005:

|   | <b>Defined<br/>Benefit<br/>Plans</b> | <b>Other<br/>Postretirement<br/>Benefits</b> |
|---|--------------------------------------|--|
| Contributions made through June 30, 2005  | \$ 2,250                             | \$ 608                                       |
| Remaining contributions expected for 2005 | 2,304                                | 637  |
| Total contributions expected for 2005     | \$ 4,554                             | \$ 1,245                                     |

**Components of Net Periodic Benefit Cost**

|                                     | <b>Defined<br/>Benefit Plans</b> |             | <b>Other Postretirement<br/>Benefits</b> |             |
|-------------------------------------|----------------------------------|-------------|--|-------------|
|                                     | <b>2005</b>                      | <b>2004</b> | <b>2005</b>                              | <b>2004</b> |
| <b>Three months ended June 30,</b>  |                                  |             |  |             |
| Service cost                        | \$ 1,168                         | \$ 1,412    | \$ 369                                   | \$ 316      |
| Interest cost                       | 1,423                            | 399         | 544                                      | 490         |
| Expected return on plan assets      | (1,693)                          | (510)       |  |             |
| Amortization of prior service costs | 7                                | 4           | (67)                                     | (67)        |
| Recognized net actuarial loss       | 48                               | 70          | 152                                      | 65          |
| Net periodic benefit cost           | \$ 953                           | \$ 1,375    | \$ 998                                   | \$ 804      |
| <b>Six months ended June 30,</b>    |                                  |             |  |             |
| Service cost                        | \$ 2,423                         | \$ 2,840    | \$ 738                                   | \$ 632      |
| Interest cost                       | 2,866                            | 801         | 1,090                                    | 981         |
| Expected return on plan assets      | (3,414)                          | (1,025)     |  |             |
| Amortization of prior service costs | 11                               | 8           | (134)                                    | (134)       |
| Recognized net actuarial loss       | 76                               | 141         | 234                                      | 130         |
| Net periodic benefit cost           | \$ 1,962                         | \$ 2,765    | \$ 1,928                                 | \$ 1,609    |

**Table of Contents****6. Segment Information**

We manage our operations by four geographic segments: North America; Europe, Africa, Middle East; Asia Pacific; and Central and South America. Each geographic segment offers similar services.

The Chief Executive Officer evaluates the performance of these four segments based on revenue and income from operations. Each segment's performance reflects the allocation of corporate costs, which were based primarily on revenue. Intersegment revenue was not material.

|                               | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|-------------------------------|---------------------------|-------------|-------------------------|-------------|
|                               | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|                               | <b>2005</b>               | <b>2004</b> | <b>2005</b>             | <b>2004</b> |
| <b>Revenue</b>                |                           |             |                         |             |
| North America                 | \$357,342                 | \$242,752   | \$ 660,546              | \$499,802   |
| Europe, Africa, Middle East   | 121,540                   | 112,236     | 242,087                 | 218,148     |
| Asia Pacific                  | 51,390                    | 42,694      | 89,126                  | 101,332     |
| Central and South America     | 19,050                    | 17,691      | 36,346                  | 39,644      |
| Total revenue                 | \$549,322                 | \$415,373   | \$1,028,105             | \$858,926   |
| <b>Income From Operations</b> |                           |             |                         |             |
| North America                 | \$ 24,390                 | \$ 10,155   | \$ 46,275               | \$ 24,855   |
| Europe, Africa, Middle East   | 4,755                     | (8,150)     | 5,442                   | (4,699)     |
| Asia Pacific                  | 2,381                     | 870         | 4,319                   | 2,550       |
| Central and South America     | 2,017                     | 2,652       | 2,569                   | 5,254       |
| Total income from operations  | \$ 33,543                 | \$ 5,527    | \$ 58,605               | \$ 27,960   |

**7. Commitments and Contingencies**

*Antitrust Proceedings* In October 2001, the U.S. Federal Trade Commission (the "FTC" or the "Commission") filed an administrative complaint (the "Complaint") challenging our February 2001 acquisition of certain assets of the Engineered Construction Division of Pitt-Des Moines, Inc. ("PDM") that we acquired together with certain assets of the Water Division of PDM (the Engineered Construction and Water Divisions of PDM are hereafter sometimes referred to as the "PDM Divisions"). The Complaint alleged that the acquisition violated Federal antitrust laws by threatening to substantially lessen competition in four specific markets in the United States: liquefied nitrogen, liquefied oxygen and liquefied argon (LIN/LOX/LAR) storage tanks; liquefied petroleum gas (LPG) storage tanks; liquefied natural gas (LNG) storage tanks and associated facilities; and field erected thermal vacuum chambers (used for the testing of satellites).

On June 12, 2003, an FTC Administrative Law Judge ruled that our acquisition of PDM assets threatened to substantially lessen competition in the four markets identified above and ordered us to divest within 180 days of a final order all physical assets, intellectual property and any uncompleted construction contracts of the PDM Divisions that we acquired from PDM to a purchaser approved by the FTC that is able to utilize those assets as a viable competitor.

We appealed the ruling to the full Federal Trade Commission. In addition, the FTC Staff appealed the sufficiency of the remedies contained in the ruling to the full Federal Trade Commission. On January 6, 2005, the Commission issued its Opinion and Final Order. According to the FTC's Opinion, we would be required to divide our industrial division, including employees, into two separate operating divisions, CB&I and New PDM, and to divest New PDM

to a purchaser approved by the FTC within 180 days of the Order becoming final.

**Table of Contents**

We believe that the FTC's Order and Opinion are inconsistent with the law and the facts presented at trial, in the appeal to the Commission, and new evidence following the close of the record. Therefore, we have filed with the FTC a petition to reconsider the FTC Order and Opinion. We filed a notice of appeal of the FTC Order and Opinion with the United States Court of Appeals for the Fifth Circuit in March 2005. Pursuant to a request by the FTC with which we concurred, the appellate proceedings have been stayed from April 4, 2005 for a period of up to 180 days while the FTC considers and issues its final ruling on our petition and a petition by the FTC Staff. We are not required to divest any assets until we have exhausted all appeal processes available to us, including the United States Supreme Court. Because the remedies described in the Order and Opinion are neither consistent nor clear, we have not been able to quantify the potential effect on our financial statements. However, the remedies contained in the Order, depending on how and to the extent they are implemented, could have an adverse effect on us, including an expense relating to a potential write-down of the net book value of divested assets.

In addition, we were served with a subpoena for documents on July 23, 2003 by the Philadelphia office of the U.S. Department of Justice, Antitrust Division (DOJ), seeking documents that were in part related to matters that were the subject of testimony in the FTC proceeding, as well as documents relating to our Water Division. In addition to the requested documents, certain of our current and former employees testified before the investigative grand jury. On March 30, 2005, the DOJ informed us that it was closing the investigation.

*Environmental Matters* Our operations are subject to extensive and changing U.S. federal, state and local laws and regulations and laws outside the U.S. establishing health and environmental quality standards, including those governing discharges and pollutants into the air and water and the management and disposal of hazardous substances and wastes. This exposes us to potential liability for personal injury or property damage caused by any release, spill, exposure or other accident involving such substances or wastes.

In connection with the historical operation of our facilities, substances which currently are or might be considered hazardous were used or disposed of at some sites that will or may require us to make expenditures for remediation. In addition, we have agreed to indemnify parties to whom we have sold facilities for certain environmental liabilities arising from acts occurring before the dates those facilities were transferred. We are not aware of any manifestation by a potential claimant of its awareness of a possible claim or assessment with respect to any such facility.

We believe that we are currently in compliance, in all material respects, with all environmental laws and regulations. We do not anticipate that we will incur material capital expenditures for environmental controls or for investigation or remediation of environmental conditions during the remainder of 2005 or 2006.

*Other* We are a defendant in a number of lawsuits arising in the normal course of business, including among others, lawsuits wherein plaintiffs allege exposure to asbestos due to work we may have performed at various locations. We have never been a manufacturer, distributor or supplier of asbestos products, and we have in place appropriate insurance coverage for the type of work that we have performed. During 2005, we were named as a defendant in additional asbestos-related lawsuits. To date, the claims which have been resolved have been dismissed or settled without a material impact on our operating results or financial position and we do not currently believe that unresolved asserted claims will have a material adverse effect on our future results of operations or financial position. As a matter of standard policy, we continually review our litigation accrual and as further information is known on pending cases, increases or decreases, as appropriate, may be recorded in accordance with SFAS No. 5, Accounting for Contingencies.

**8. Financing Arrangements**

We entered into an amended and restated credit agreement (the Credit Agreement) dated as of May 12, 2005 with JPMorgan Chase Bank, N.A., as administrative agent and Bank of America, N.A., as syndication agent. The Credit Agreement is a committed and unsecured five-year revolving credit agreement with an aggregate capacity of \$600,000, which may be increased to \$700,000. The Credit Agreement amended and restated our previous three-year and five-year credit agreements, each dated as of August 22, 2003.

**Table of Contents**

The Credit Agreement provides for a \$600,000 revolving loan facility, the entire amount of which is available to issue performance letters of credit and/or up to \$350,000 of which is available for revolving loans for general corporate purposes, including working capital purposes and financing permitted acquisitions, and to issue financial letters of credit. The Credit Agreement expires and is repayable on May 12, 2010.

The Credit Agreement contains certain restrictive covenants, including a maximum leverage ratio and minimum levels of net worth and fixed charges, among other restrictions. The Credit Agreement also places restrictions on us with regard to subsidiary indebtedness, sales of assets, liens, investments, type of business conducted, and mergers and acquisitions, among other restrictions. In addition to interest on debt borrowings, we are assessed quarterly commitment fees on the unutilized portion of the credit facilities as well as letter of credit fees on outstanding instruments. The interest rate, letter of credit fee and commitment fee percentages are based upon our then applicable leverage ratio.



**Table of Contents****Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following Management's Discussion and Analysis of Financial Condition and Results of Operations is provided to assist readers in understanding our financial performance during the periods presented and significant trends which may impact our future performance. This discussion should be read in conjunction with our condensed consolidated financial statements and the related notes thereto included elsewhere in this quarterly report.

We are a global specialty engineering, procurement and construction (EPC) company serving customers in a number of key industries including oil and gas; petrochemical and chemical; power; water and wastewater; and metals and mining. We have been helping our customers produce, process, store and distribute the earth's natural resources for more than 100 years by supplying a comprehensive range of engineered steel structures and systems. We offer a complete package of design, engineering, fabrication, procurement, construction and maintenance services. Our projects include hydrocarbon processing plants, liquefied natural gas (LNG) terminals and peak shaving plants, offshore structures, pipelines, bulk liquid terminals, water storage and treatment facilities, and other steel structures and their associated systems. We have been continuously engaged in the engineering and construction industry since our founding in 1889.

**Results of Operations**

*New Business Taken/Backlog* During the three months ended June 30, 2005, new business taken, representing the value of new project commitments received during a given period, was \$550.5 million, compared with \$398.3 million in the same 2004 period. These commitments are included in backlog until work is performed and revenue is recognized or until cancellation. Approximately 56% of the new business taken during the second quarter of 2005 was for contracts awarded in the North America segment. New business during the quarter included the previously announced LNG import terminal in China, refinery sulfur processing projects in the United States and storage projects in the Middle East. New business taken for the first half of 2005 was \$2.0 billion compared with \$746.0 million for the same period last year. We currently anticipate new business in 2005 to range between \$3.0 and \$3.1 billion. Backlog increased \$1.7 billion or 115% to \$3.1 billion at June 30, 2005 compared with the year-earlier period, primarily due to the significant new awards during the last three quarters.

*Revenue* Revenue during the three months ended June 30, 2005 of \$549.3 million increased \$133.9 million, or 32% compared with the same period in 2004. Revenue grew \$114.6 million, or 47% in the North America segment as a result of higher backlog going into the year and a larger volume of process-related work. Revenue increased 8% in the Europe, Africa, Middle East (EAME) segment, due mainly to the continued ramp-up of LNG work in the United Kingdom. Revenue increased 20% in the Asia Pacific (AP) segment due to higher volume in Australia, and was 8% higher in the Central and South America (CSA) segment. Revenue for the first six months of 2005 increased \$169.2 million to \$1.0 billion, compared with \$858.9 million in the year-earlier period for the reasons noted in the quarterly discussion above. We currently anticipate total revenue for 2005 will be between \$2.0 and \$2.2 billion.

*Selling and Administrative Expenses* Selling and administrative expenses for the three months ended June 30, 2005 were \$28.3 million, or 5.1% of revenue, compared with \$23.6 million, or 5.7% of revenue, for the comparable period in 2004. Selling and administrative expenses for the six months ended June 30, 2005 were \$53.8 million, or 5.2% of revenue, compared with \$47.5 million, or 5.5% of revenue, for the comparable period in 2004. The absolute dollar increase compared with 2004 for the quarter and six months ended June 30, 2005 primarily relates to higher incentive program costs, as well as higher professional fees associated with Sarbanes-Oxley compliance.

*Income from Operations* Income from operations for the second quarter of 2005 was \$33.5 million, representing a \$28.0 million increase compared with the comparable 2004 period. The increases in our North America and EAME segments resulted from higher volume and a \$14.3 and \$16.2 million impact, respectively, from significantly lower

**Table of Contents**

project cost provisions than experienced in 2004. These increases were partly offset by the mix of projects executed during the periods. Operating income in our AP segment increased \$1.5 million primarily as a result of higher volume and project cost savings in Australia. Operating income in our CSA segment declined \$0.6 million. Income from operations for the first six months of 2005 was \$58.6 million, compared with \$28.0 million in the first six months of 2004. The \$30.6 million increase is attributable to higher revenue and significantly lower project cost provisions than experienced in 2004. The overall increase was partly offset by the mix of projects executed.

We have recorded \$52.2 million of unapproved change orders/claims at cost, net of reserves. To date, we have received substantial cash advances to fund a portion of the costs associated with these unapproved change orders/claims. If the final settlement is less than the revenue recognized on these changes through June 30, 2005, our results of operations could be negatively impacted.

*Interest Expense and Interest Income* Interest expense for the second quarter 2005 increased \$0.9 million from the prior year to \$2.7 million, primarily due to higher foreign short-term borrowings, interest associated with tax obligations and costs associated with increasing the capacity of our revolving credit facility. Interest income for the second quarter 2005 increased \$1.2 million compared to the prior year due to higher short-term investment levels and higher associated yields.

*Income Tax Expense* Income tax expense for the three months ended June 30, 2005 and 2004 was \$10.3 million, or 31.8% of pre-tax income, and \$1.3 million, or 32% of pre-tax income, respectively. Income tax expense for the six months ended June 30, 2005 and 2004 was \$18.4 million, or 32.5% of pre-tax income, and \$8.0 million, or 32% of pre-tax income, respectively. Changes in United Kingdom tax legislation, which occurred subsequent to the second quarter 2005, are anticipated to increase our 2005 annual effective tax rate to an estimated 33.5%.

*Minority Interest in (Income) Loss* Minority interest in income for the three months ended June 30, 2005 was \$0.9 million compared with minority interest in loss of \$2.2 million for the comparable period in 2004. Minority interest in income for the six months ended June 30, 2005 was \$1.3 million compared with minority interest in loss of \$2.6 million for the comparable period in 2004. The change compared with 2004 for the quarter and six months ended June 30, 2005 primarily relates to recognition during 2004, of our minority partner's share of significant project cost provisions within our EAME segment.

**Liquidity and Capital Resources**

At June 30, 2005, cash and cash equivalents totaled \$220.9 million.

*Operating* During the first six months of 2005, our operations generated \$3.4 million of cash flows, as profitability was partially offset by growth in working capital. The increased working capital primarily reflects requirements for several large projects in the beginning stages of progress. The level of working capital varies from period to period and is affected by the mix, stage of completion and commercial terms of contracts.

*Investing* In the first six months of 2005, we incurred \$14.2 million for capital expenditures. For 2005, capital expenditures are anticipated to be in the \$30.0 to \$35.0 million range.

We continue to evaluate and selectively pursue opportunities for expansion of our business through acquisition of complementary businesses. These acquisitions, if they arise, may involve the use of cash or may require debt or equity financing.

*Financing* Net cash flows utilized in financing activities were \$6.8 million. Cash provided by financing activities included \$7.3 million from the issuance of common stock, primarily from the exercise of stock options. Cash utilized during the six month period included approximately \$4.0 million to repurchase 191,500 shares of our stock at an average price of \$20.76 per share. Uses of cash also included \$5.8 million for the payment of dividends. Our 2005 dividend is expected to be in the \$11.0 to \$12.0 million range. On July 15, 2005 we paid the first of three annual installments of \$25 million on our senior notes.

Our primary internal source of liquidity is cash flow generated from operations. Capacity under revolving credit agreements is also available, if necessary, to fund operating or investing activities. We have a five-year \$600 million, committed and unsecured revolving credit facility, which terminates in May 2010. As of June 30, 2005, no direct borrowings existed under the revolving credit facility, but we had issued \$140.6 million of letters of credit under the five-year facility. As of June 30, 2005, we had \$459.4 million of available capacity under this facility. The facility contains certain restrictive covenants, including a maximum leverage ratio and minimum levels of net worth and fixed

charges, among other restrictions. The facility also places restrictions on us with regard to subsidiary

**Table of Contents**

indebtedness, sales of assets, liens, investments, type of business conducted, and mergers and acquisitions, among other restrictions. We were in compliance with all covenants at June 30, 2005.

We also have various short-term, uncommitted revolving credit facilities across several geographic regions of approximately \$479.5 million. These facilities are generally used to provide letters of credit or bank guarantees to customers in the ordinary course of business to support advance payments, as performance guarantees or in lieu of retention on our contracts. At June 30, 2005, we had available capacity of \$201.1 million under these uncommitted facilities. In addition to providing letters of credit or bank guarantees, we also issue surety bonds in the ordinary course of business to support our contract performance.

Our senior notes also contain a number of restrictive covenants, including a maximum leverage ratio and minimum levels of net worth and debt and fixed charge ratios, among other restrictions. The notes also place restrictions on us with regard to investments, other debt, subsidiary indebtedness, sales of assets, liens, nature of business conducted and mergers, among other restrictions. We were in compliance with all covenants at June 30, 2005.

As of June 30, 2005, the following commitments were in place to support our ordinary course obligations:

| <i>(In thousands)</i>                | Total     | Amounts of Commitments by Expiration Period |            |            | After 5<br>Years |
|--------------------------------------|-----------|---|------------|------------|------------------|
|                                      |           | Less than 1<br>Year                         | 1-3 Years  | 4-5 Years  |                  |
| Letters of Credit/Bank<br>Guarantees | \$418,963 | \$ 199,886                                  | \$ 97,129  | \$ 121,948 | \$               |
| Surety Bonds                         | 343,797   | 264,660                                     | 75,573     | 3,564      |                  |
| Total Commitments                    | \$762,760 | \$ 464,546                                  | \$ 172,702 | \$ 125,512 | \$               |

Note: Includes \$35,604 of letters of credit and surety bonds issued in support of our insurance program.

We believe cash on hand, funds generated by operations, amounts available under existing credit facilities and external sources of liquidity, such as the issuance of debt and equity instruments, will be sufficient to finance capital expenditures, the settlement of commitments and contingencies (as fully described in Note 7 to our condensed consolidated financial statements) and working capital needs for the foreseeable future. However, there can be no assurance that such funding will be available, as our ability to generate cash flows from operations and our ability to access funding under the revolving credit facility may be impacted by a variety of business, economic, legislative, financial and other factors which may be outside of our control. Additionally, while we currently have significant, uncommitted bonding facilities, primarily to support various commercial provisions in our engineering and construction contracts, a termination or reduction of these bonding facilities could result in the utilization of letters of credit in lieu of performance bonds, thereby reducing our available capacity under the revolving credit facility. Although we do not anticipate a reduction or termination of the bonding facilities, there can be no assurance that such facilities will be available at reasonable terms to service our ordinary course obligations.

We are a defendant in a number of lawsuits arising in the normal course of business, including among others, lawsuits wherein plaintiffs allege exposure to asbestos due to work we may have performed at various locations. We have never been a manufacturer, distributor or supplier of asbestos products, and we have in place appropriate insurance coverage for the type of work that we have performed. During 2005, we were named as a defendant in additional asbestos-related lawsuits. To date, the claims which have been resolved have been dismissed or settled without a material impact on our operating results or financial position and we do not currently believe that unresolved asserted claims will have a material adverse effect on our future results of operations or financial position. As a matter of standard policy, we continually review our litigation accrual and as further information is known on pending cases, increases or decreases, as appropriate, may be recorded in accordance with Statement of Financial Accounting Standards ( SFAS ) No. 5, Accounting for Contingencies.

**Off-Balance Sheet Arrangements**

We use operating leases for facilities and equipment when they make economic sense. In 2001, we entered into a sale (for approximately \$14.0 million) and leaseback transaction of our Plainfield, Illinois administrative office with a

**Table of Contents**

lease term of 20 years, which is accounted for as an operating lease. Rentals under this and all other lease commitments are reflected in rental expense.

We have no other off-balance sheet arrangements.

**New Accounting Standards**

In December 2004, the FASB issued SFAS No. 123(R), *Share-Based Payment*. This standard requires compensation costs related to share-based payment transactions to be recognized in the financial statements. Compensation cost will generally be based on the grant-date fair value of the equity or liability instrument issued, and will be recognized over the period that an employee provides service in exchange for the award. SFAS No. 123(R) applies to all awards granted for fiscal years beginning after June 15, 2005, to awards modified, repurchased, or cancelled after that date and to the portion of outstanding awards for which the requisite service has not yet been rendered. We do not anticipate applying the modified version of retrospective application under which financial statements for prior periods are adjusted. Pro forma results, which approximate the historical impact of this standard, are presented under the stock plans heading of Note 1 to our condensed consolidated financial statements.

**Critical Accounting Estimates**

The discussion and analysis of financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. We evaluate our estimates on an on-going basis, based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. Our management has discussed the development and selection of our critical accounting estimates with the Audit Committee of our Supervisory Board of Directors. Actual results may differ from these estimates under different assumptions or conditions.

We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our condensed consolidated financial statements:

**Revenue Recognition** Revenue is recognized using the percentage-of-completion method. A significant portion of our work is performed on a fixed price or lump sum basis. The balance of our work is performed on variations of cost reimbursable and target price approaches. Contract revenue is accrued based on the percentage that actual costs-to-date bear to total estimated costs. We utilize this cost-to-cost approach as we believe this method is less subjective than relying on assessments of physical progress. We follow the guidance of the Statement of Position 81-1, *Accounting for Performance of Construction-Type and Certain Production-Type Contracts*, for accounting policies relating to our use of the percentage-of-completion method, estimating costs, revenue recognition and unapproved change order/claim recognition. The use of estimated cost to complete each contract, while the most widely recognized method used for percentage-of-completion accounting, is a significant variable in the process of determining income earned and is a significant factor in the accounting for contracts. The cumulative impact of revisions in total cost estimates during the progress of work is reflected in the period in which these changes become known. Due to the various estimates inherent in our contract accounting, actual results could differ from those estimates.

Contract revenue reflects the original contract price adjusted for approved change orders and estimated minimum recoveries of unapproved change orders and claims. We recognize unapproved change orders and claims to the extent that related costs have been incurred when it is probable that they will result in additional contract revenue and their value can be reliably estimated. At June 30, 2005, we had outstanding unapproved change orders/claims recognized of \$52.2 million, net of reserves. To date, we have received substantial cash advances to fund a portion of the costs associated with these unapproved change orders/claims. Net outstanding unapproved change

**Table of Contents**

orders/claims recognized as of December 31, 2004 were \$46.1 million. Losses expected to be incurred on contracts in progress are charged to income in the period such losses are known.

**Credit Extension** We extend credit to customers and other parties in the normal course of business only after a review of the potential customer's creditworthiness. Additionally, management reviews the commercial terms of all significant contracts before entering into a contractual arrangement. We regularly review outstanding receivables and provide for estimated losses through an allowance for doubtful accounts. In evaluating the level of established reserves, management makes judgments regarding the parties' ability to make required payments, economic events and other factors. As the financial condition of these parties changes, circumstances develop or additional information becomes available, adjustments to the allowance for doubtful accounts may be required.

**Estimated Reserves for Insurance Matters** We maintain insurance coverage for various aspects of our business and operations. However, we retain a portion of anticipated losses through the use of deductibles and self-insured retentions for our exposures related to third-party liability and workers' compensation. Management regularly reviews estimates of reported and unreported claims through analysis of historical and projected trends, in conjunction with actuaries and other consultants, and provides for losses through insurance reserves. As claims develop and additional information becomes available, adjustments to loss reserves may be required. If actual results are not consistent with our assumptions, we may be exposed to gains or losses that could be material.

**Recoverability of Goodwill** Effective January 1, 2002, we adopted SFAS No. 142 Goodwill and Other Intangible Assets, which states that goodwill and indefinite-lived intangible assets are no longer to be amortized but are to be reviewed annually for impairment. The goodwill impairment analysis required under SFAS No. 142 requires us to allocate goodwill to our reporting units, compare the fair value of each reporting unit with our carrying amount, including goodwill, and then, if necessary, record a goodwill impairment charge in an amount equal to the excess, if any, of the carrying amount of a reporting unit's goodwill over the implied fair value of that goodwill. The primary method we employ to estimate these fair values is the discounted cash flow method. This methodology is based, to a large extent, on assumptions about future events which may or may not occur as anticipated, and such deviations could have a significant impact on the estimated fair values calculated. These assumptions include, but are not limited to, estimates of future growth rates, discount rates and terminal values of reporting units. Our goodwill balance at June 30, 2005, was \$231.5 million.

**Forward-Looking Statements**

This quarterly report on Form 10-Q contains forward-looking statements. You should read carefully any statements containing the words expect, believe, anticipate, project, estimate, predict, intend, should, could, may, or similar expressions or the negative of any of these terms.

Forward-looking statements involve known and unknown risks and uncertainties. In addition to the material risks described under Risk Factors, as set forth in our Form 10-K filed with the Securities Exchange Commission and dated March 11, 2005, that may cause our actual results, performance or achievements to be materially different from those expressed or implied by any forward-looking statements, the following factors could also cause our results to differ from such statements:

- our ability to realize cost savings from our expected execution performance of contracts;

- the uncertain timing and the funding of new contract awards, and project cancellations and operating risks;

- cost overruns on fixed price, target price or similar contracts;

- risks associated with percentage-of-completion accounting;

- our ability to settle or negotiate unapproved change orders and claims;

- changes in the costs or availability of or delivery schedule for components and materials and labor;

**Table of Contents**

increased competition;

fluctuating revenue resulting from a number of factors, including the cyclical nature of the individual markets in which our customers operate;

lower than expected activity in the hydrocarbon industry, demand from which is the largest component of our revenue;

lower than expected growth in our primary end markets, including but not limited to LNG and clean fuels;

risks inherent in our acquisition strategy and our ability to obtain financing for proposed acquisitions;

our ability to integrate and successfully operate acquired businesses and the risks associated with those businesses;

adverse outcomes of pending claims or litigation or the possibility of new claims or litigation;

the ultimate outcome or effect of the pending Federal Trade Commission ( FTC ) order on our business, financial condition and results of operations;

lack of necessary liquidity to finance expenditures prior to the receipt of payment for the performance of contracts and to provide bid and performance bonds and letters of credit securing our obligations under our bids and contracts;

proposed and actual revisions to U.S. and non-U.S. tax laws, and interpretation of said laws, and U.S. tax treaties with non-U.S. countries (including the Netherlands), that seek to increase income taxes payable;

political and economic conditions including, but not limited to, war, conflict or civil or economic unrest in countries in which we operate; and

a downturn or disruption in the economy in general.

Although we believe the expectations reflected in our forward-looking statements are reasonable, we cannot guarantee future performance or results. We are not obligated to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. You should consider these risks when reading any forward-looking statements.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to market risk from changes in foreign currency exchange rates, which may adversely affect our results of operations and financial condition. One exposure to fluctuating exchange rates relates to the effects of translating the financial statements of our non-U.S. subsidiaries, which are denominated in currencies other than the U.S. dollar, into the U.S. dollar. The foreign currency translation adjustments are recognized in shareholders' equity in accumulated other comprehensive income (loss) as cumulative translation adjustment, net of any applicable tax. We generally do not hedge our exposure to potential foreign currency translation adjustments.

Another form of foreign currency exposure relates to our non-U.S. subsidiaries' normal contracting activities. We generally try to limit our exposure to foreign currency fluctuations in most of our engineering and construction contracts through provisions that require client payments in U.S. dollars or other currencies corresponding to the currency in which costs are incurred. As a result, we generally do not need to hedge foreign currency cash flows for contract work performed. However, where construction contracts do not contain foreign currency provisions, we generally use forward exchange contracts to hedge foreign currency transaction exposure on expected cash flows for firm commitments. The gains and losses on these contracts offset changes in the value of the related exposures.





**Table of Contents**

As of June 30, 2005, the notional amount of cash flow hedge contracts outstanding was \$257.8 million, and the total notional amount exceeded the total present value of these contracts by approximately \$17.2 million. The maturities of these contracts extend up to three years.

In circumstances where intercompany loans and/or borrowings are in place with non-U.S. subsidiaries, we will also use forward contracts, which generally offset any translation gains/losses of the underlying transactions. If the timing or amount of foreign-denominated cash flows vary, we incur foreign exchange gains or losses, which are included in the condensed consolidated statements of income. We do not use financial instruments for trading or speculative purposes.

The carrying value of our cash and cash equivalents, accounts receivable, accounts payable and notes payable approximates their fair values because of the short-term nature of these instruments. See Note 4 to our condensed consolidated financial statements for quantification of our financial instruments.

**Item 4. Controls and Procedures**

*Disclosure Controls and Procedures* As of the end of the period covered by this quarterly report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)). Based upon such evaluation, the CEO and CFO have concluded that, as of the end of such period, our disclosure controls and procedures are effective to ensure information required to be disclosed in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time period specified in the Securities and Exchange Commission's rules and forms.

*Changes in Internal Controls* There were no changes in our internal controls over financial reporting that occurred during the three-month period ended June 30, 2005, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

*Antitrust Proceedings* In October 2001, the U.S. Federal Trade Commission (the FTC or the Commission) filed an administrative complaint (the Complaint) challenging our February 2001 acquisition of certain assets of the Engineered Construction Division of Pitt-Des Moines, Inc. (PDM) that we acquired together with certain assets of the Water Division of PDM (the Engineered Construction and Water Divisions of PDM are hereafter sometimes referred to as the PDM Divisions). The Complaint alleged that the acquisition violated Federal antitrust laws by threatening to substantially lessen competition in four specific markets in the United States: liquefied nitrogen, liquefied oxygen and liquefied argon (LIN/LOX/LAR) storage tanks; liquefied petroleum gas (LPG) storage tanks; liquefied natural gas (LNG) storage tanks and associated facilities; and field erected thermal vacuum chambers (used for the testing of satellites).

On June 12, 2003, an FTC Administrative Law Judge ruled that our acquisition of PDM assets threatened to substantially lessen competition in the four markets identified above and ordered us to divest within 180 days of a final order all physical assets, intellectual property and any uncompleted construction contracts of the PDM Divisions that we acquired from PDM to a purchaser approved by the FTC that is able to utilize those assets as a viable competitor.

We appealed the ruling to the full Federal Trade Commission. In addition, the FTC Staff appealed the sufficiency of the remedies contained in the ruling to the full Federal Trade Commission. On January 6, 2005, the Commission issued its Opinion and Final Order. According to the FTC's Opinion, we would be required to divide our industrial

**Table of Contents**

division, including employees, into two separate operating divisions, CB&I and New PDM, and to divest New PDM to a purchaser approved by the FTC within 180 days of the Order becoming final.

We believe that the FTC's Order and Opinion are inconsistent with the law and the facts presented at trial, in the appeal to the Commission, and new evidence following the close of the record. Therefore, we have filed with the FTC a petition to reconsider the FTC Order and Opinion. We filed a notice of appeal of the FTC Order and Opinion with the United States Court of Appeals for the Fifth Circuit in March 2005. Pursuant to a request by the FTC with which we concurred, the appellate proceedings have been stayed from April 4, 2005 for a period of up to 180 days while the FTC considers and issues its final ruling on our petition and a petition by the FTC Staff. We are not required to divest any assets until we have exhausted all appeal processes available to us, including the United States Supreme Court. Because the remedies described in the Order and Opinion are neither consistent nor clear, we have not been able to quantify the potential effect on our financial statements. However, the remedies contained in the Order, depending on how and to the extent they are implemented, could have an adverse effect on us, including an expense relating to a potential write-down of the net book value of divested assets.

In addition, we were served with a subpoena for documents on July 23, 2003 by the Philadelphia office of the U.S. Department of Justice, Antitrust Division (DOJ), seeking documents that were in part related to matters that were the subject of testimony in the FTC proceeding, as well as documents relating to our Water Division. In addition to the requested documents, certain of our current and former employees testified before the investigative grand jury. On March 30, 2005, the DOJ informed us that it was closing the investigation.

*Environmental Matters* Our operations are subject to extensive and changing U.S. federal, state and local laws and regulations and laws outside the U.S. establishing health and environmental quality standards, including those governing discharges and pollutants into the air and water and the management and disposal of hazardous substances and wastes. This exposes us to potential liability for personal injury or property damage caused by any release, spill, exposure or other accident involving such substances or wastes.

In connection with the historical operation of our facilities, substances which currently are or might be considered hazardous were used or disposed of at some sites that will or may require us to make expenditures for remediation. In addition, we have agreed to indemnify parties to whom we have sold facilities for certain environmental liabilities arising from acts occurring before the dates those facilities were transferred. We are not aware of any manifestation by a potential claimant of its awareness of a possible claim or assessment with respect to any such facility.

We believe that we are currently in compliance, in all material respects, with all environmental laws and regulations. We do not anticipate that we will incur material capital expenditures for environmental controls or for investigation or remediation of environmental conditions during the remainder of 2005 or 2006.

*Other* We are a defendant in a number of lawsuits arising in the normal course of business, including among others, lawsuits wherein plaintiffs allege exposure to asbestos due to work we may have performed at various locations. We have never been a manufacturer, distributor or supplier of asbestos products, and we have in place appropriate insurance coverage for the type of work that we have performed. During 2005, we were named as a defendant in additional asbestos-related lawsuits. To date, the claims which have been resolved have been dismissed or settled without a material impact on our operating results or financial position and we do not currently believe that unresolved asserted claims will have a material adverse effect on our future results of operations or financial position. As a matter of standard policy, we continually review our litigation accrual and as further information is known on pending cases, increases or decreases, as appropriate, may be recorded in accordance with SFAS No. 5, Accounting for Contingencies.

**Table of Contents**

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

**Issuer Purchases of Equity Securities**

| Period <sup>(1)</sup>         | a) Total Number<br>of Shares<br>Purchased | b) Average<br>Price Paid<br>per Share | c) Total<br>Number of<br>Shares<br>Purchased as<br>Part of<br>Publicly<br>Announced<br>Plan | d) Maximum<br>Number of<br>Shares that May<br>Yet Be<br>Purchased Under<br>the<br>Plan <sup>(2)</sup> |
|-------------------------------|---|---------------------------------------|---|---|
| May 2005<br>(5/16/05-5/25/05) | 191,500                                   | \$ 20.7571                            | 191,500   | 9,508,500   |
| Total                         | 191,500                                   | \$ 20.7571                            | 191,500   | 9,508,500   |

(1) The existing stock repurchase program was announced on May 16, 2005 and expires November 13, 2006.

(2) Under the existing stock repurchase program, the approved amount of the repurchase totals up to 10% of our issued share capital (or over 9,700,000 shares).

## Item 4. Submission of Matters to a Vote of Security Holders

The annual Meeting of Shareholders of Chicago Bridge & Iron Company N.V. was held on May 13, 2005. The following matters were voted upon and adopted at the meeting:

- (i) Reappointment of J. Charles Jennett, Gary L. Neale and Marsha C. Williams as members of the Supervisory Board to serve until the Annual General Meeting of Shareholders in 2008 and until their successors have been duly appointed.

|                    | First Nominee                    | Second Nominee                 |
|--------------------|----------------------------------|--------------------------------|
| First Position For | J. Charles Jennett<br>27,996,281 | David P. Bordages<br>4,002,595 |

|   |                                     |                       |
|---|-------------------------------------|-----------------------|
|   | First Nominee                       | Second Nominee        |
| Second Position   |                                     | Samuel C.             |
| For   | Gary L. Neale<br>27,994,532         | Leventry<br>4,004,344 |
|   | First Nominee                       | Second Nominee        |
| Third Position  |                                     | Richard A. Byers      |
| For   | Marsha C.<br>Williams<br>27,109,227 | 4,889,649             |
| <p>(ii) The authorization to prepare the annual accounts and the annual report in the English language and to adopt the Dutch Statutory Annual Accounts of the Company for the fiscal year ended December 31, 2004.</p> |                                     |                       |
| For   |                                     | 31,767,136            |
| Against   |                                     | 300                   |
| Abstain   |                                     | 231,440               |
| <p>(iii) The discharge of members of the Management Board from liability in respect of the exercise of their duties during the fiscal year ended December 31, 2004.</p>   |                                     |                       |

**Table of Contents**

|  |            |
|--|------------|
| For  | 29,141,118 |
| Against  | 2,504,006  |
| Abstain  | 353,752    |
| (iv) The discharge of members of the Supervisory Board from liability in respect of the exercise of their duties during the fiscal year ended December 31, 2004.   |            |
| For  | 29,540,543 |
| Against  | 2,105,381  |
| Abstain  | 352,952    |
| (v) The approval of the distribution from profits for the year ended December 31, 2004 in the amount of US \$0.16 per share previously paid as interim dividends and the interim distribution in kind in the form of one share for each issued share.  |            |
| For  | 31,974,856 |
| Against  | 21,820     |
| Abstain  | 2,200      |
| (vi) The approval of a compensation policy for the Management Board whereby the Management Board will not be entitled to any compensation.   |            |
| For  | 31,783,363 |
| Against  | 67,919     |
| Abstain  | 147,594    |
| (vii) The approval of the compensation of the Supervisory Directors who are not employees including an increase in the annual retainer for all Supervisory Directors from \$25,000 to \$30,000 and an increase in the additional annual retainer for the chairman of the Audit Committee from \$5,000 to \$10,000.   |            |
| For  | 31,771,846 |
| Against  | 73,746     |
| Abstain  | 153,284    |
| (viii) The approval to extend the authority of the Management Board, acting with the approval of the Supervisory Board, to repurchase up to 10% of the issued share capital of the Company until November 13, 2006 on the open market, through privately negotiated transactions or in one or more self tender offers for a price per share not less than the nominal value of a share and not higher than 110% of the most recently available (as of the time of repurchase) price of a share on any securities exchange where the Company's shares are traded. |            |
| For  | 31,511,079 |
| Against  | 378,573    |
| Abstain  | 109,224    |

**Table of Contents**

(ix) The approval to extend the authority of the Supervisory Board to issue and/or grant rights (including options to subscribe) on shares of the Company and to limit and exclude pre-emption rights until May 13, 2010.

|         |            |
|---------|------------|
| For     | 29,357,088 |
| Against | 2,491,846  |
| Abstain | 149,942    |

(x) The amendment of the Articles of Association to increase the number of authorized shares in accordance with the draft prepared by the Management Board and approved by the Supervisory Board and to authorize each lawyer, each civil law notary and each deputy civil law notary of Baker & McKenzie Amsterdam N.V. jointly as well as severally, to apply for the ministerial statement of non-objection on the draft deed of an amendment of the Articles of Association, to amend said draft in such a way as might appear necessary in order to obtain the statement of no objection and to have executed and to sign the deed of amendment of the Articles of Association.

|         |            |
|---------|------------|
| For     | 30,510,688 |
| Against | 562,308    |
| Abstain | 925,880    |

(xi) The adoption of an amendment to the Chicago Bridge & Iron 1999 Long-Term Incentive Plan.

|         |            |
|---------|------------|
| For     | 31,096,507 |
| Against | 755,935    |
| Abstain | 146,434    |

(xii) The adoption of an amendment to the Chicago Bridge & Iron Incentive Plan.

|         |            |
|---------|------------|
| For     | 31,770,104 |
| Against | 83,538     |
| Abstain | 145,234    |

(xiii) To ratify the appointment of the Company's independent public accountants.

|         |            |
|---------|------------|
| For     | 31,800,742 |
| Against | 160,534    |
| Abstain | 37,600     |

Item 6. Exhibits

(a) Exhibits

3<sup>(1)</sup> Amended Articles of Association of the Company (English Translation)

10.1<sup>(2)</sup> Chicago Bridge & Iron 1997 Long-Term Incentive Plan, as amended

(a)<sup>(1)</sup> Form of Agreement and Acknowledgement of Restricted Stock Award

(b)<sup>(1)</sup> Form of Agreement and Acknowledgement of Performance Share Grant

**Table of Contents**

- 10.2<sup>(3)</sup> Chicago Bridge & Iron 1999 Long-Term Incentive Plan, as amended
  - (a)<sup>(1)</sup> Form of Agreement and Acknowledgement of Restricted Stock Award
  - (b)<sup>(1)</sup> Form of Agreement and Acknowledgement of Performance Share Grant
  - (c)<sup>(4)</sup> Form of Agreement and Acknowledgement of the 2005 Restricted Stock Award
- 10.3<sup>(3)</sup> Chicago Bridge & Iron 1999 Incentive Compensation Plan, as amended
- 10.4<sup>(5)</sup> Amended and Restated Credit Agreement dated as of May 12, 2005
  - (a)<sup>(6)</sup> Amendment No. 1 to Amended and Restated Credit Agreement dated as of May 12, 2005
- 31.1<sup>(1)</sup> Certification Pursuant to Rule 13A-14 of the Securities Exchange Act of 1934 as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2<sup>(1)</sup> Certification Pursuant to Rule 13A-14 of the Securities Exchange Act of 1934 as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1<sup>(1)</sup> Certification pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2<sup>(1)</sup> Certification pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

- (1) Filed herewith
- (2) Incorporated by reference from the Company's Form 10-K dated March 11, 2005
- (3) Incorporated by reference from the Company's Form 8-K dated May 25, 2005
- (4) Incorporated by reference from the Company's Form 8-K dated April 20, 2005
- (5) Incorporated by reference from the Company's Form 8-K dated May 17, 2005
- (6)



Incorporated by  
reference from  
the Company's  
Form 8-K dated  
May 24, 2005

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Chicago Bridge & Iron Company N.V.  
By: Chicago Bridge & Iron Company  
B.V.  
Its: Managing Director

/s/ RICHARD E. GOODRICH

Richard E. Goodrich  
Managing Director  
(Principal Financial Officer)

Date: August 8, 2005

27

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**Table of Contents**

**EXHIBIT INDEX**

- 3 Amended Articles of Association of the Company (English Translation)
- 10.1(a) Form of Agreement and Acknowledgement of Restricted Stock Award
- 10.1(b) Form of Agreement and Acknowledgement of Performance Share Grant
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