

Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

RTI INTERNATIONAL METALS INC

Form 10-Q

November 09, 2004

-----  
-----  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D. C. 20549  
-----

FORM 10-Q

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2004.

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-14437

RTI INTERNATIONAL METALS, INC.  
(Exact name of registrant as specified in its charter)

OHIO  
(State or other jurisdiction of  
incorporation or organization)

52-2115953  
(I.R.S. Employer  
Identification No.)

1000 WARREN AVENUE, NILES, OHIO 44446  
(Address of principal executive offices)

(330) 544-7700  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

At November 1, 2004, 21,680,681 shares of common stock of the registrant were outstanding.

Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

RTI INTERNATIONAL METALS, INC.

FORM 10-Q  
 QUARTER ENDED SEPTEMBER 30, 2004

INDEX

	PAGE
	----
PART I--FINANCIAL INFORMATION.....	2
Item 1. Consolidated Financial Statements:.....	2
Consolidated Statement of Operations.....	2
Consolidated Balance Sheet.....	3
Consolidated Statement of Cash Flows.....	4
Consolidated Statement of Shareholders' Equity.....	5
Selected Notes to Consolidated Financial Statements.....	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.....	15
Item 3. Quantitative and Qualitative Disclosures about Market Risk.....	25
Item 4. Controls and Procedures.....	26
PART II--OTHER INFORMATION.....	27
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.....	27
Item 4. Submission of Matters to a Vote of Security Holders.....	27
Item 6. Exhibits.....	27
Signatures.....	28

PART I -- FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

RTI INTERNATIONAL METALS, INC.

CONSOLIDATED STATEMENT OF OPERATIONS  
 (UNAUDITED)

(DOLLARS IN THOUSANDS)

QUARTER ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
----- 2004	2003 -----	----- 2004	2003 -----

Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

Sales.....	\$ 53,916	\$ 50,173	\$ 163,602	\$ 157,788
Operating costs:				
Cost of sales.....	46,232	45,947	144,083	138,633
Selling, general and administrative expenses.....	10,242	8,107	27,057	23,362
Research, technical and product development expenses.....	281	336	865	1,030
	-----	-----	-----	-----
Total operating costs.....	56,755	54,390	172,005	163,025
	-----	-----	-----	-----
Other operating income (Note 8).....	420	--	517	967
	-----	-----	-----	-----
Operating (loss).....	(2,419)	(4,217)	(7,886)	(4,270)
Other income (Note 8).....	149	243	9,521	9,286
Interest income (expense).....	68	(99)	89	(469)
	-----	-----	-----	-----
Income (loss) before income taxes.....	(2,202)	(4,073)	1,724	4,547
Provision for income taxes (Note 4).....	(35)	(1,548)	683	1,728
	-----	-----	-----	-----
Net income (loss).....	\$ (2,167)	\$ (2,525)	\$ 1,041	\$ 2,819
	=====	=====	=====	=====
Earnings per common share (Note 5)				
Net income (loss):				
Basic.....	\$ (0.10)	\$ (0.12)	\$ 0.05	\$ 0.14
	=====	=====	=====	=====
Diluted.....	\$ (0.10)	\$ (0.12)	\$ 0.05	\$ 0.13
	=====	=====	=====	=====
Weighted average shares used to compute earnings per share:				
Basic.....	21,220,933	20,818,911	21,176,718	20,821,910
	=====	=====	=====	=====
Diluted.....	21,220,933	20,818,911	21,476,259	20,934,802
	=====	=====	=====	=====

The accompanying notes are an integral part of these Consolidated Financial Statements.

2

RTI INTERNATIONAL METALS, INC.

CONSOLIDATED BALANCE SHEET

(DOLLARS IN THOUSANDS)

	SEPTEMBER 30, 2004 (UNAUDITED)	DECEMBER 31, 2003 (UNAUDITED)
	-----	-----
ASSETS		
ASSETS:		
Cash and cash equivalents.....	\$ 78,369	\$ 67,970
Receivables--less allowance for doubtful accounts of \$1,593 and \$1,378.....	38,639	30,855
Inventories, net (Note 6).....	137,057	153,497
Deferred income taxes.....	5,251	5,251

Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

Other current assets.....	3,804	3,284
	-----	-----
Total current assets.....	263,120	260,857
Property, plant and equipment, net.....	80,636	85,505
Goodwill.....	34,133	34,133
Noncurrent deferred income tax asset.....	5,602	5,616
Intangible pension asset.....	2,858	3,186
Other noncurrent assets.....	776	637
	-----	-----
Total assets.....	\$387,125	\$389,934
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES:		
Accounts payable.....	\$ 11,768	\$ 14,008
Accrued wages and other employee costs.....	5,444	5,568
Billings in excess of costs and estimated revenues (Note 7).....	5,309	7,502
Income taxes payable.....	481	4,759
Other accrued liabilities.....	4,209	1,492
	-----	-----
Total current liabilities.....	27,211	33,329
Long-term debt (Note 9).....	--	--
Accrued postretirement benefit cost (Note 10).....	20,996	20,428
Accrued pension cost (Note 10).....	14,182	12,445
Other noncurrent liabilities.....	4,565	6,072
	-----	-----
Total liabilities.....	66,954	72,274
	-----	-----
Commitments and contingencies (Note 11)		
SHAREHOLDERS' EQUITY:		
Common stock, \$0.01 par value, 50,000,000 shares authorized; 21,598,414 and 21,337,002 shares issued; 21,256,325 and 20,934,663 shares outstanding.....	216	213
Additional paid-in capital.....	249,296	244,860
Deferred compensation.....	(2,729)	(2,009)
Treasury stock, at cost; 421,614 and 402,339 shares.....	(3,906)	(3,618)
Accumulated other comprehensive loss.....	(19,118)	(19,118)
Retained earnings.....	96,412	97,332
	-----	-----
Total shareholders' equity.....	320,171	317,660
	-----	-----
Total liabilities and shareholders' equity.....	\$387,125	\$389,934
	=====	=====

The accompanying notes are an integral part of these Consolidated Financial Statements.

RTI INTERNATIONAL METALS, INC.

CONSOLIDATED STATEMENT OF CASH FLOWS

(DOLLARS IN THOUSANDS)

NINE MONTHS ENDED

Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

	SEPTEMBER 30,	
	2004 (UNAUDITED)	2003 (UNAUDITED)
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income.....	\$ 1,041	\$ 2,819
Adjustment to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization.....	9,075	9,094
Deferred income taxes.....	14	--
(Gain) loss on sale of property, plant and equipment.....	(356)	(967)
Stock-based compensation and other.....	900	1,093
CHANGES IN ASSETS AND LIABILITIES (EXCLUDING CASH):		
Receivables.....	(8,167)	255
Inventories.....	16,440	7,352
Accounts payable.....	(2,240)	(2,812)
Other current liabilities.....	(3,878)	3,478
Other assets and liabilities.....	857	(635)
	-----	-----
Cash provided by operating activities.....	13,686	19,677
	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from disposal of property, plant and equipment...	579	1,437
Acquisition of minority interest in subsidiary.....	(2,210)	--
Capital expenditures.....	(4,221)	(4,134)
	-----	-----
Cash used in investing activities.....	(5,852)	(2,697)
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES:		
Deferred charges relating to credit facility.....	(285)	--
Proceeds from exercise of employee stock options.....	3,138	117
Purchase of common stock held in treasury.....	(288)	(586)
	-----	-----
Cash provided by (used in) financing activities.....	2,565	(469)
	-----	-----
INCREASE IN CASH AND CASH EQUIVALENTS.....	10,399	16,511
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD.....	67,970	40,666
	-----	-----
CASH AND CASH EQUIVALENTS AT END OF PERIOD.....	\$78,369	\$57,177
	=====	=====
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash paid for interest, net of amounts capitalized.....	\$ 335	\$ 341
Cash paid for income taxes.....	\$ 4,148	\$ 3,100
NON-CASH FINANCING ACTIVITIES:		
Issuance of common stock for restricted stock awards.....	\$ 1,301	\$ 955
Capital lease obligations incurred.....	\$ --	\$ 6

The accompanying notes are an integral part of these Consolidated Financial Statements.

# Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

(DOLLARS IN THOUSANDS)

	SHARES OUTSTANDING	COMMON STOCK	ADD'T'L PAID-IN CAPITAL	DEFERRED COMPENSATION	TREASURY COMMON STOCK	RETAI EARNI
Balance at December 31, 2003.....	20,934,663	\$213	\$244,860	\$ (2,009)	\$ (3,618)	\$97,3
Shares issued for restricted stock award plans.....	87,429	1	1,300	(1,301)		
Compensation expense recognized.....				581		
Treasury common stock purchased at cost.....	(19,275)				(288)	
Exercise of employee stock options including tax benefit of stock plans.....	253,508	2	3,136			
Net income.....						1,0
Purchase of minority interest in Galt.....						(1,9
Comprehensive income.....						
Balance at Sept. 30, 2004.....	21,256,325	\$216	\$249,296	\$ (2,729)	\$ (3,906)	\$96,4

COMPREHENSIVE  
INCOME

Balance at December 31, 2003.....	
Shares issued for restricted stock award plans.....	
Compensation expense recognized.....	
Treasury common stock purchased at cost.....	
Exercise of employee stock options including tax benefit of stock plans.....	
Net income.....	1,041
	-----
Purchase of minority interest in Galt.....	
Comprehensive income.....	\$ 1,041
	=====
Balance at Sept. 30, 2004.....	

The accompanying notes are an integral part of these Consolidated Financial  
Statements.

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

### SELECTED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE 1--BASIS OF PRESENTATION

The consolidated financial statements included herein have been prepared by RTI International Metals, Inc. (the "Company"), without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. The consolidated financial statements include the accounts of RTI International Metals, Inc. and its majority owned subsidiaries. All significant intercompany transactions have been eliminated. The financial information presented reflects all adjustments, consisting only of normal recurring adjustments, which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. The financial statements should be read in conjunction with accounting policies and notes to consolidated financial statements included in the Company's 2003 Annual Report on Form 10-K. The results for the interim periods are not necessarily indicative of the results to be expected for the year.

#### NOTE 2-- ORGANIZATION

RTI International Metals, Inc. is a leading U.S. producer of titanium mill products and fabricated metal parts for the global market. The Company conducts business in two segments: the Titanium Group and the Fabrication and Distribution Group. The Titanium Group melts and produces a complete range of titanium mill products, which are further processed by its customers for use in a variety of commercial, aerospace, defense, and industrial applications. The Fabrication and Distribution Group is comprised of companies that process and distribute titanium and other specialty metals. Its products, many of which are engineered parts and assemblies, serve aerospace, oil and gas, power generation, and chemical process industries, as well as a number of other industrial and consumer markets.

On September 30, 1998, the shareholders of the Company's now wholly-owned subsidiary RMI Titanium Company ("RMI") approved a proposal to reorganize into a holding company structure (the "1998 Reorganization"). Pursuant to this reorganization, the Company became the parent company of RMI, and shares of RMI common stock were automatically exchanged on a one-for-one (1:1) basis for shares of RTI. Shares of RTI began trading on the New York Stock Exchange on October 1, 1998.

The Company is a successor to entities that have been operating in the titanium industry since 1951. In 1990, the former USX Corporation ("USX") and Quantum Chemical Corporation ("Quantum") transferred their entire ownership interest in RMI's immediate predecessor, RMI Company, an Ohio general partnership, to the Company in exchange for shares of the Company's common stock (the "1990 Reorganization"). Quantum sold its shares of common stock to the public while USX retained ownership of its shares. USX terminated its ownership interest in RTI in 2000.

#### NOTE 3-- STOCK OPTION AND RESTRICTED STOCK AWARD PLANS

##### 2004 STOCK PLAN

The 2004 Stock Plan (the "Plan") was approved by a vote of the Company's shareholders at the 2004 Annual Meeting of Shareholders, and replaced the 1995 Stock Plan. The Plan permits the grant of any or all of the following types of awards in any combination: a) stock options; b) stock appreciation rights; and c) restricted stock. The plan does not permit the granting of options with exercise prices that are less than the market value on the date the options are granted. A committee appointed by the Board of Directors administers the Plan,

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

determines the type or types of grants to be made under the Plan and sets forth in each such grant the terms, conditions and limitations applicable to it, including, in certain cases, provisions relating to a possible change in control of the Company. The Plan has a 10 year term and, with the exception of certain carry over provisions of the 1995 Plan, the maximum number of shares available for issuance is 2,500,000.

During the first quarter of 2004, 184,000 option shares were granted at an exercise price of \$14.96 under the 1995 Plan. All option exercise prices were equal to the common stock's fair market value on the date of the

6

grant. Options are for a term of ten years from the date of the grant, and vest ratably over the three-year period beginning with the date of the grant. All of the option shares granted in 2004 were outstanding at September 30, 2004.

During the first quarter of 2004, 69,250 shares of restricted stock were granted under the 1995 Stock Plan. Compensation expense equal to the fair market value on the date of the grant is recognized ratably over the five-year vesting period.

During the second quarter of 2004, 18,179 shares of restricted stock were granted to outside Directors under the 2004 Stock Plan. Compensation expense equal to the fair market value on the date of the grant is recognized ratably over the one-year vesting period.

As permitted by the provisions of SFAS No. 123, "Accounting for Stock-Based Compensation" (SFAS No. 123), the Company has elected to measure stock-based compensation under the provisions of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" (APB No. 25), and to adopt the disclosure-only alternative described in SFAS No. 123. For restricted stock awards, the Company records deferred stock-based compensation based on the fair market value of common stock on the date of the award. Such deferred stock-based compensation is amortized over the vesting period of each individual award.

If compensation expense for the Company's stock options granted had been determined based on the fair value at the grant date for the awards in accordance with SFAS No. 123, the effect on the Company's net income and earnings per share for the quarter and nine months ended September 30, 2004 and 2003 would have been as follows (dollars in thousands):

	QUARTER ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	2004	2003	2004	2003
Net income (loss)				
As reported.....	\$ (2,167)	\$ (2,525)	\$ 1,041	\$ 2,819
Total stock-based compensation expense based on the fair value method for all awards, net of tax.....	(231)	(150)	(434)	(399)
Pro forma.....	\$ (2,398)	\$ (2,675)	\$ 607	\$ 2,420
	=====	=====	=====	=====
Basic earnings (loss) per share				
As reported.....	\$ (0.10)	\$ (0.12)	\$ 0.05	\$ 0.14
Pro forma.....	\$ (0.11)	\$ (0.13)	\$ 0.03	\$ 0.12
Diluted earnings (loss) per share				



## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

As reported.....	\$ (0.10)	\$ (0.12)	\$ 0.05	\$ 0.13
Pro forma.....	\$ (0.11)	\$ (0.13)	\$ 0.03	\$ 0.12

Included in the Company's income for the quarters ended September 30, 2004 and 2003 is stock-based compensation expense amounting to \$0.2 million. For the nine months ended September 30, 2004 and 2003, stock-based compensation expense was \$0.6 million and \$0.7 million, respectively.

### NOTE 4--INCOME TAXES

Due to the relationship between forecasted annual domestic and foreign income, relatively modest changes in this relationship can produce significant changes to the annual effective tax rate. Therefore, an actual tax rate of 40% applicable to income earned in the first nine months of 2004 was considered the best estimate of the tax provision for the period ended September 30, 2004. The annual effective tax rate for the nine-month period ended September 30, 2003 was 38%. The estimated nine month effective tax rate at September 30, 2004 was greater than the federal statutory rate of 35% due to the effect of state income taxes. The estimated annual effective tax rate September 30, 2003 exceeded the federal statutory rate of 35% primarily as a result of state income taxes.

7

### NOTE 5-- EARNINGS PER SHARE

A reconciliation of the income and weighted average number of outstanding common shares used in the calculation of basic and diluted earnings per share for the three and nine months ended September 30, 2004 and 2003 are as follows (in thousands except number of shares and per share amounts):

	QUARTER ENDED SEPTEMBER 30			NINE MONTHS END	
	NET INCOME (LOSS)	SHARES	EARNINGS PER SHARE	NET INCOME (LOSS)	S
2004					
Basic EPS.....	\$(2,167)	21,220,933	\$(0.10)	\$1,041	21,
Effect of potential common stock:					
Stock options.....	--	--	--	--	
Diluted EPS.....	\$(2,167)	21,220,933	\$(0.10)	\$1,041	21,
	=====	=====	=====	=====	=====
2003					
Basic EPS.....	\$(2,525)	20,818,911	\$(0.12)	\$2,819	20,
Effect of potential common stock:					
Stock options.....	--	--	--	--	
Diluted EPS.....	\$(2,525)	20,818,911	\$(0.12)	\$2,819	20,
	=====	=====	=====	=====	=====

605,415 and 957,938 shares of common stock issuable upon exercise of employee stock options have been excluded from the calculation of diluted earnings per share for the quarters ended September 30, 2004 and 2003, respectively; and 606,378 and 1,142,858 have been excluded from the calculation of diluted earnings per share for the nine months ended September 30, 2004 and

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

2003, respectively, because the exercise price of the options exceeded the weighted average market price of the Company's common stock during those periods.

### NOTE 6-- INVENTORIES

Inventories consisted of (dollars in thousands):

	SEPTEMBER 30, 2004	DECEMBER 31, 2003
Raw material and supplies.....	\$ 44,363	\$ 49,248
Work-in-process and finished goods.....	109,366	120,718
Adjustment to LIFO values.....	(16,672)	(16,469)
	-----	-----
Inventories, at LIFO cost.....	\$137,057	\$153,497
	=====	=====

### NOTE 7-- BILLINGS IN EXCESS OF COSTS AND ESTIMATED REVENUES

The Company reported a liability for billings in excess of costs and estimated revenues of \$5.3 million as of September 30, 2004 and \$7.5 million as of December 31, 2003. These amounts primarily represent payments, received in advance from energy market and aerospace customers and a European distribution customer on long-term orders, which the Company has not recognized as revenues. The decrease primarily reflects the completion and shipment of product to energy market customers partially offset by an increase from aerospace customers. Shipment of product permitted the recognition of revenue.

8

### NOTE 8-- OTHER INCOME

For the three and nine months ended September 30, 2004 and 2003, the components of other operating income and other income are as follows (dollars in millions):

	QUARTER ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	2004	2003	2004	2003
Other Operating Income				
Gain on disposal of plant site.....	\$ 0.4(1)	\$ --	\$ 0.5(1)	\$ 1.0(1)
	=====	=====	=====	=====
Other Income				
Gain on receipt of liquidated damages.....	\$ --	\$ --	\$ 9.1(2)	\$ 8.4(2)
Loss on disposal other assets.....	--	--	--	(0.2)
Foreign exchange gains (losses) and other.....	0.1	0.2	0.4	1.1
	-----	-----	-----	-----
Total.....	\$ 0.1	\$0.2	\$ 9.5	\$ 9.3
	=====	=====	=====	=====

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

Certain prior period amounts have been reclassified to conform to the current period presentation.

-----

- (1) The gain for the three months and nine months ended September 30, 2004 represents the sale of land and buildings at the Company's Salt Lake City, Utah site and recognition of leaseback revenue from its Ashtabula, Ohio site. The gain for the nine-month period ended September 30, 2003 represents a sale of land and buildings under a sale-leaseback arrangement at the Company's Ashtabula, Ohio site.
- (2) These gains were financial settlements from Boeing Airplane Group relating to Boeing's failure to meet minimum order requirements under terms of a long-term agreement between RTI and Boeing. Boeing has satisfied the final claim under this agreement.

### NOTE 9-- LONG TERM DEBT

The Company amended its existing \$100 million, three-year credit agreement on June 4, 2004. The amendment provides for \$90 million of standby credit through May 31, 2008. The Company has the option to increase the available credit to \$100 million with the addition of another bank, without the approval of the existing bank group. The terms and conditions of the amended facility remain unchanged with the exception that the tangible net worth covenant in the replaced facility was eliminated.

Under the terms of the amended facility, the Company, at its option, will be able to borrow at (a) a base rate (which is the higher of PNC Bank's prime rate or the Federal Funds Effective Rate plus 0.5% per annum), or (b) LIBOR plus a spread (ranging from 1.0% to 2.25%) determined by the ratio of the Company's consolidated total indebtedness to consolidated earnings before interest, taxes, depreciation and amortization. The credit agreement contains restrictions, among others, on the minimum cash flow required, and the maximum leverage ratio permitted.

At September 30, 2004 the Company had \$4.4 million of standby letters of credit outstanding under the facility.

### NOTE 10-- PENSION AND OTHER POSTRETIREMENT BENEFITS

The Company provides defined benefit pension plans for certain of its salaried and represented workforce. Benefits for its salaried participants are generally based on participant's years of service and compensation. Benefits for represented pension participants are generally determined based on an amount for years of service. Other Company employees participate in 401(k) plans whereby the Company may provide a match of employee contributions. These plans are generally not significant to the Company. The policy of the Company with respect to its defined benefit plans is to contribute at least the minimum amounts required by applicable laws and regulations.

9

The Company froze benefits under one of its defined benefit plans, The TRADCO Pension Plan, effective June 30, 2004. The plan will continue to operate, to pay benefits and to receive contributions as to all benefits earned through June 30, 2004. The plan was replaced with the existing RTI International Metals, Inc., Employee Savings and Investment (401k) Plan.

The curtailment effect of the TRADCO Pension Plan ("the Plan") resulted in a charge to income of \$37,000. The curtailment of the Plan will result in a second half 2004 reduction to periodic pension expense of \$50,000.

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

The cost of the Company's retiree health care plans (Other Postretirement Benefits) is capped at predetermined out-of-pocket spending limits. Retiree health care is available to participants in the defined benefit pension plans. Benefit payments are made from company assets. Other Postretirement Benefits are not funded.

On December 8, 2003, the Medicare Prescription Drug Improvement and Modernization Act of 2003 ("the Act") was enacted in the U.S. The Act introduced a prescription drug benefit under Medicare as well as a federal subsidy to sponsors of retiree health benefit plans that provide a benefit that is "actuarially equivalent" to prescription benefits provided under the Act.

On May 19, 2004, the FASB issued Staff Position 106-2, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug Improvement and Modernization Act of 2003" which provides guidance on the accounting for the effects of the Act. FASB Staff Position 106-2 is effective for the first interim or annual period beginning after June 15, 2004.

As discussed, the Company's retiree health care plans are capped at predetermined out-of-pocket spending limits. The out-of-pocket limits provide for both retiree medical and prescription drug benefits under one limit without specification of the amount for medical versus drug benefit. In order for the Company to receive a subsidy under the act the prescription drug benefits provided by the Company must be actuarially equivalent to the Act. Because of the Company's cap on retiree health care and prescription drug benefits, the Company does not believe its prescription drug benefits are actuarially equivalent to the Act.

Similarly, the Company does not believe any opt-out assumption is required whereby retirees under the Company's plan elect to opt out of the plan to participate in the benefits of the Act.

The effect of the Medicare Prescription Drug Improvement and Modernization Act of 2003 has not been reflected in the Accumulated Projected Benefit Obligation ("APBO") as the Company believes that any impact will be immaterial.

The 2004 and 2003 amounts shown below reflect the defined benefit pension and other postretirement benefit expense for the three and nine months ended September 30 for each year for those salaried and hourly covered employees (dollars in thousands):

	PENSION BENEFITS				OTHER POSTRETIREMENT BENEFITS		
	QUARTER ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,		QUARTER ENDED SEPTEMBER 30,		NINE MONTHS SEPTEMBER
	2004	2003	2004	2003	2004	2003	2004
Service cost.....	\$ 589	\$ 577	\$ 1,767	\$ 1,731	\$ 95	\$100	\$ 285
Interest cost.....	1,587	1,622	4,761	4,866	407	396	1,221
Expected return on plan assets.....	(2,006)	(2,047)	(6,018)	(6,141)	--	--	--
Amortization of prior service cost.....	144	144	432	432	44	44	132
Amortization of unrealized gains and losses.....	357	202	1,071	606	70	25	210
Net periodic benefit							

Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

cost.....	\$ 671	\$ 498	\$ 2,013	\$ 1,494	\$616	\$565	\$1,848
	=====	=====	=====	=====	=====	=====	=====

RTI International Metals also has a supplemental pension program ("Program") for certain key employees. The Program is unfunded. The third quarter net periodic benefit cost related to the Program was

10

\$128,982 for 2004 and \$106,277 for 2003 and for the nine months ended September 30, 2004 and 2003 was \$386,946 and \$318,831, respectively.

NOTE 11-- COMMITMENTS AND CONTINGENCIES

In connection with the 1990 Reorganization, the Company agreed to indemnify USX and Quantum against liabilities related to their ownership of RMI and its immediate predecessor, Reactive Metals, Inc., which was formed by USX and Quantum in 1964.

From time to time, the Company is involved in litigation relating to claims arising out of its operations in the normal course of business. In our opinion, the ultimate liability, if any, resulting from these matters will have no significant effect on our consolidated financial statements. Given the critical nature of many of the aerospace end uses for the Company's products, including specifically their use in critical rotating parts of gas turbine engines, the Company maintains aircraft products liability insurance of \$250 million, which includes grounding liability.

Environmental Matters

The Company is subject to environmental laws and regulations as well as various health and safety laws and regulations that are subject to frequent modifications and revisions. During the nine months ended September 30, 2004, the Company spent approximately \$1.0 million for environmental remediation, compliance, and related services. While the costs of compliance for these matters have not had a material adverse impact on the Company in the past, it is impossible to accurately predict the ultimate effect these changing laws and regulations may have on the Company in the future. The Company continues to evaluate its obligations for environmental related costs on a quarterly basis and makes adjustments in accordance with provisions of Statement of Position No. 96-1, "Environmental Remediation Liabilities".

The Company is involved in investigative or cleanup projects under federal or state environmental laws at a number of waste disposal sites, including the Fields Brook Superfund Site and the Ashtabula River Area of Concern. Given the status of the proceedings with respect to these sites, ultimate investigative and remediation costs cannot presently be accurately predicted, but could, in the aggregate be material. Based on the information available regarding the current ranges of estimated remediation costs at currently active sites, and what the Company believes will be its ultimate share of such costs, provisions for environmental-related costs have been recorded.

Given the status of the proceedings at certain sites, and the evolving nature of environmental laws, regulations, and remediation techniques, the Company's ultimate obligation for investigative and remediation costs cannot be predicted. It is the Company's policy to recognize environmental costs in its financial statements when an obligation becomes probable and a reasonable estimate of exposure can be determined.

At September 30, 2004 and December 31, 2003, the amount accrued for future

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

environmental-related costs was \$1.6 million and \$1.7 million, respectively. Of the total amount accrued at September 30, 2004, \$0.5 million is expected to be paid out within one year and is included in the other accrued liabilities line of the balance sheet. The remaining \$1.1 million is recorded in other non-current liabilities.

Based on available information, RMI believes that its share of potential environmental-related costs, before expected contributions from third parties, is in a range from \$2.5 to \$7.8 million in the aggregate. The amount accrued is net of expected contributions from third parties in a range from \$0.2 to \$2.2 million, which the Company believes are probable. These third parties include prior owners of RMI property and prior customers of RMI, that have agreed to partially reimburse the Company for certain environmental-related costs. The Company has been receiving contributions from such third parties for a number of years as partial reimbursement for costs incurred by the Company.

As these proceedings continue toward final resolution, amounts in excess of those already provided may be necessary to discharge the Company from its obligations for these sites.

11

### Former Ashtabula Extrusion Plant

The Company's former extrusion plant in Ashtabula, Ohio was used to extrude uranium under a contract with the U.S. Department of Energy (DOE) from 1962 through 1990. In accordance with that agreement, the DOE retained responsibility for the cleanup of the facility when the facility was no longer needed for processing government material. Processing of uranium ceased in 1990, and in 1993 RMI was chosen as the prime contractor for the remediation and restoration of the site by the DOE. Since then, contaminated buildings have been removed and approximately two-thirds of the site has been free released by the Ohio Department of Health, to RMI, at DOE expense.

In December, 2003, in accordance with the terms of the contract for remediation, the DOE terminated the contract "for convenience." Remaining soil removal is expected to take approximately 18-24 months. As license holder and owner of the site, RMI is responsible to the state of Ohio for complying with soil and water regulations. However, the remaining cleanup cost is expected to be borne by the DOE in accordance with their contractual obligation.

### Gain Contingency

As part of Boeing Commercial Airplane Group's long-term supply agreement with the Company, Boeing was required to order a minimum of 3.25 million pounds of titanium in each of the five years beginning in 1999. They failed to do so for 1999, 2000, 2001, 2002, and 2003, ordering 0.9 million pounds, 1.1 million pounds, 0.9 million pounds, 0.5 million pounds, and 0.4 million pounds, respectively.

The Company made claim against Boeing in accordance with the provisions of the long-term contract for each of the years in which the minimum was not achieved. Revenue under the provisions of Statement of Financial Accounting Standards No. 5 ("SFAS No. 5"), "Accounting for Contingencies" was deemed not realized until Boeing settled the claims. Accordingly, the claims were treated as a gain contingency dependent upon realization.

As a result of the application of SFAS No. 5 as to gain contingencies, the Company recorded other income of approximately \$6 million in 2000 and 2001, and approximately \$7 million in 2002, for each of the preceding years claims upon receipt of the cash. The Company recognized approximately \$8 million in the

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

first quarter of 2003 when Boeing satisfied the claim for 2002. In all years, revenue recognized from these cash receipts was presented as Other income in the financial statements. The Company recognized other income of approximately \$9 million in the first quarter 2004 when Boeing satisfied the final claim under this contract for amounts not taken in 2003.

### Purchase Commitments

The Company has purchase commitments for materials, supplies, and machinery and equipment as part of the ordinary course of business. A few of these commitments extend beyond one year. The Company believes these commitments are not at prices in excess of current market.

### Other

The Company is also the subject of, or a party to, a number of other pending or threatened legal actions involving a variety of matters incidental to its business.

The ultimate resolution of these foregoing contingencies could, individually or in the aggregate, be material to the consolidated financial statements. However, management believes that the Company will remain a viable and competitive enterprise even though it is possible that these matters could be resolved unfavorably.

### NOTE 12--TRANSACTIONS WITH RELATED PARTIES

In connection with the Company's acquisition of Reamet S.A. located in Villette, France in December 2000, the Company was obligated to acquire a residence located on the previously acquired land. The owner of

12

the residence and his immediate family have been involved in the management of the Reamet business before and since the acquisition. The residence was acquired for \$581,000 (the fair value as appraised) including closing costs in February 2004. The Company had previously disclosed that the residence was worth approximately \$500,000 without closing costs.

### NOTE 13--SEGMENT REPORTING

The Company's reportable operating segments are the Titanium Group and the Fabrication and Distribution Group.

The Titanium Group manufactures and sells a wide range of titanium mill products to a customer base consisting primarily of manufacturing and fabrication companies in the aerospace and nonaerospace markets. Titanium mill products consist of basic mill shapes such as ingot, slab, bloom, billet, bar, plate and sheet. Titanium mill products are sold primarily to customers such as metal fabricators, forge shops and, to a lesser extent, metal distribution companies. Titanium mill products are usually raw or starting material for these customers, who then form, fabricate or further process mill products into finished or semi-finished components or parts. The Titanium Group includes the activities related to the clean up and remediation of a former titanium extrusion facility operated by the Company under a contract from the DOE.

The Fabrication and Distribution Group is engaged primarily in the fabrication of titanium, specialty metals and steel products, including pipe and engineered tubular products, for use in the oil and gas and geo-thermal energy industries; hot and superplastically formed parts; cut, forged, extruded and rolled shapes; and commercially pure titanium strip and welded tube for

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

aerospace and nonaerospace applications. This segment also provides warehousing, distribution, finishing, cut-to-size and just-in-time delivery services of titanium, steel and other metal products.

Intersegment sales are accounted for at prices which are generally established by reference to similar transactions with unaffiliated customers. Reportable segments are measured based on segment operating income after an allocation of certain corporate items such as general corporate overhead and expenses.

Segment information for the quarters ended September 30, 2004 and 2003 and for the nine months ended September 30, 2004 and 2003 is as follows (dollars in thousands):

	QUARTER ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	2004	2003	2004	2003
<b>TOTAL SALES</b>				
Titanium Group.....	\$ 37,633	\$38,799	\$110,374	\$112,318
Fabrication & Distribution Group.....	50,657	39,247	147,438	123,676
Total.....	88,290	78,046	257,812	235,994
<b>INTER AND INTRA SEGMENT SALES</b>				
Titanium Group.....	25,112	24,873	71,802	70,346
Fabrication & Distribution Group.....	9,262	3,000	22,408	7,860
Total.....	34,374	27,873	94,210	78,206
<b>TOTAL SALES TO EXTERNAL CUSTOMERS</b>				
Titanium Group.....	12,521	13,926	38,572	41,972
Fabrication & Distribution Group.....	41,395	36,247	125,030	115,816
Total.....	\$ 53,916	\$50,173	\$163,602	\$157,788
<b>OPERATING INCOME (LOSS)</b>				
Titanium Group.....	\$ (961)	\$ (3,603)	\$ (7,211)	\$ (4,749)
Fabrication & Distribution Group.....	(1,458)	(614)	(675)	479
Total.....	\$ (2,419)	\$ (4,217)	\$ (7,886)	\$ (4,270)

13

	QUARTER ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	2004	2003	2004	2003
<b>INCOME (LOSS) BEFORE INCOME TAXES:</b>				
Titanium Group.....	\$ (776)	\$ (2,919)	\$ 2,367	\$ 4,969
Fabrication & Distribution Group.....	(1,426)	(1,154)	(643)	(422)



## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

	-----	-----	-----	-----
Total.....	\$ (2,202)	\$ (4,073)	\$ 1,724	\$ 4,547
	=====	=====	=====	=====

### NOTE 14--NEW ACCOUNTING PRONOUNCEMENTS

In January 2003, the Financial Accounting Standards Board (FASB) issued interpretation No. 46 (revised December 2003), "Consolidation of Variable Interest entities, an interpretation of ARB No. 51," (FIN 46) which addresses consolidation by business enterprises of variable interest entities that do not have sufficient equity investment to permit the entity to finance its activities without additional subordinated financial support from other parties or whose equity investors lack characteristics of a controlling financial interest. The Interpretation provides guidance related to identifying variable interest entities and determining whether such entities should be consolidated. It also provides guidance related to the initial and subsequent measurement of assets, liabilities and noncontrolling interests in newly consolidated variable interest entities and requires disclosures for both the primary beneficiary of a variable interest entity and other beneficiaries of the entity. FIN 46 must be applied to all entities subject to this Interpretation as of March 31, 2004. However, prior to the required application of this Interpretation, FIN 46 must be applied to those entities that are considered to be special-purpose entities as of December 31, 2003. There was no financial statement impact from the application at March 31, 2004.

In May 2004, the FASB issued Staff Position FSP No. 106-2, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug Improvement and Modernization Act of 2003," to provide guidance on accounting for the effects of the Act. The Staff Position requires treating the effect of the employer subsidy on the accumulated postretirement benefit obligation (APBO) as an actuarial gain. The effect of the subsidy is to be reflected in the estimate of service cost in measuring the cost of benefits attributable to current service. The effects of plan amendments adopted subsequent to the Act to qualify plans as actuarially equivalent are to be treated as actuarial gains if the net effect of the amendments reduces the APBO. The net effect on the APBO of any plan amendments that (a) reduced benefits under the plan and thus disqualify the benefits as actuarially equivalent and (b) eliminate the subsidy are to be accounted for as prior service costs. Since the Company has had an established cap on its postretirement medical benefits, any reductions in postretirement benefit costs resulting from the Act are not expected to be material.

### NOTE 15--SUBSEQUENT EVENT

On October 1, 2004 the Company, through a wholly owned subsidiary, RTI-Claro, Inc., a Quebec corporation, completed the acquisition of 100% of the issued and outstanding shares of Claro Precision, Inc., a Quebec corporation ("Claro") from Daniel Molina and Jean-Louis Mourain. Both individuals reside in the Province of Quebec, Canada. The purchase price of \$29,717,619 (CAN\$37,533,353), consisted of \$23,774,095 (CAN\$30,026,682) in a cash payment and the issuance of 358,908 shares of RTI common stock. Claro, which is in the business of manufacturing, assembling, finishing and distributing precision-machined components for the aerospace industry, became a wholly owned subsidiary of the Company.

In its Form 8-K filed with the Securities and Exchange Commission on October 4, 2004, the Company announced its intention to file financial statements of the business acquired and pro forma financial information by December 17, 2004. The stock purchase agreement by and among RTI-Claro, Inc., RTI International Metals, Inc., Jean-Louis Mourain and Daniel Molina, dated September 28, 2004, was filed as an exhibit to the Form 8-K.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in connection with the information contained in the Consolidated Financial Statements and Notes to Consolidated Financial Statements. The following information contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, and are subject to the safe harbor created by that Act. Such forward-looking statements may be identified by their use of words like "expects," "anticipates," "intends," "projects," or other words of similar meaning. Forward-looking statements are based on expectations and assumptions regarding future events. In addition to factors discussed throughout this report, the following factors and risks should also be considered, including, without limitation, statements regarding the future availability and prices of raw materials, competition in the titanium industry, demand for the Company's products, the historic cyclical nature of the titanium and aerospace industries, increased defense spending, the success of new market development, long-term supply agreements, the results of the Company's evaluation of, remediation, and report on the effectiveness of the internal control over financial reporting that is required under Section 404 of the Sarbanes-Oxley Act of 2002, global economic conditions, the Company's order backlog and the conversion of that backlog into revenue, the outcome of ongoing labor contract negotiations and the impact of the work stoppage that commenced on October 25, 2003 at the Company's Niles, Ohio facility, the long-term impact of the events of September 11, and the continuing war on terrorism, and other statements contained herein that are not historical facts. Because such forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements. These and other risk factors are set forth below in the "Outlook" section, as well as in the Company's other filings with the Securities and Exchange Commission ("SEC") over the last 12 months, copies of which are available from the SEC or may be obtained upon request from the Company.

## RESULTS OF OPERATIONS

THREE MONTHS ENDED SEPTEMBER 30, 2004 COMPARED TO THREE MONTHS ENDED SEPTEMBER 30, 2003

## Net Sales

Net sales increased to \$53.9 million for the three months ended September 30, 2004 compared to net sales of 50.2 million in the corresponding 2003 period. Sales for the Company's Titanium Group amounted to \$37.6 million, including intercompany sales of \$25.1 million, in the three months ended September 30, 2004 compared to \$38.8 million, including intercompany sales of \$24.9 million, in the same period of 2003. Titanium Group net sales decreased as a result of reduced shipments and revenue on plate sales. Shipments of Titanium Group mill product in the quarter was 0.1 million pounds less than the year ago quarter. Revenue was also reduced from the year ago quarter from the since terminated contract that RMI had with the DOE. See "Environmental Matters -- Former Ashtabula Extrusion Plant" below. In December, 2003 the DOE terminated the contract with RMI. Since December, 2003 RMI has continued to perform some soil removal services but at considerably reduced levels from the year ago period.

Sales for the Company's Fabrication and Distribution Group ("F&D") amounted to \$50.7 million, including intercompany sales of \$9.3 million, in the three months ended September 30, 2004 compared to \$39.2 million, including intercompany sales of \$3.0 million, in the same period of 2003. The 29% increase in revenue was a result of increased revenue from extrusion markets, increased

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

revenue on sheet and plate marketed through F&D, and a doubling of sales in European markets. European sales were increased generally on higher demand from aircraft related markets and special military projects including the 155mm howitzer.

Shipments of all mill products from both Groups in the three months ended September 30, 2004 amounted to 1.5 million pounds. Shipments in the three months ended September 30, 2003 totaled 1.6 million pounds. Average realized prices on all mill products for the three months ended September 30, 2004 equaled \$13.51 per pound compared to \$15.51 in the quarter ended September 30, 2003. The decrease is due to a shift in product mix to lower priced product.

15

### Gross Profit

Gross profit amounted to \$7.7 million, or 14.3% of sales for the three months ended September 30, 2004 compared to a gross profit of \$4.2 million or 8.4% for the comparable 2003 period. Gross margin was increased as a result of reduced costs associated with the work stoppage at the Company's Niles, Ohio Plant, increased margins on intermediate sheet products sold to F&D and increased melt production. Partially offsetting the increase was reduced prices on mill products primarily as a result of orders that shipped in the third quarter that were priced during the downturn in commercial aerospace.

Gross margins were increased in F&D as a result of increased sales in the segments, Distribution markets and in Europe. Increased demand for product in distribution size lots was recorded in all domestic distribution outlets and demand in Europe improved margins including sales on the 155mm howitzer.

### Selling, General and Administrative Expenses

Selling, general and administrative expenses amounted to \$10.2 million or 19% of sales for the three months ended September 30, 2004, compared to \$8.1 million or 16.2% of sales for the same period in 2003. The increase in SG&A was primarily due to costs associated with the implementation of section 404 of the Sarbanes-Oxley Act of 2002 of approximately \$2.4 million; other costs, primarily consulting, was decreased over the prior year ago period.

### Research, Technical and Product Development Expenses

Research, technical and product development expenses amounted to \$0.3 million in 2004, compared to \$0.3 million in 2003.

### Other Operating Income

Other operating income for the three months ended September 30, 2004 and September 30, 2003 amounted to \$0.4 million and \$0, respectively. Other Operating Income was the result of income on a sale of property and equipment at the Company's Salt Lake City, Utah facility.

### Operating Income (Loss)

An operating loss for the three months ended September 30, 2004 amounted to \$2.4 million, or (4.5%) of sales, compared to an operating loss of \$4.2 million, or (8.4%) of sales, in the same period of 2003. The decreased operating loss was a result of reduced costs as result of the work stoppage and increased margins on intermediate sheet products in the Titanium Group and increased margins on domestic distribution products and increased European sales. Partially offsetting improved margin profitability was implementation costs related to the Sarbanes-Oxley Act of 2002. Sales of property in Utah provided \$0.4 million in

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

operating income.

### Other Income

Other income for the three months ended September 30, 2004 and September 30, 2003 amounted to \$0.1 and \$0.2 million, respectively.

### Interest Income (Expense)

Interest income net of expense for the three months ended September 30, 2004 amounted to \$0.1 million compared to net interest expense of \$0.1 million for the period ending September 30, 2003. Interest income for the 3 months ended September 30, 2004 was a result of earnings on cash accumulation during the quarter offset by bank fees. Interest expense for the comparable period a year ago was the result of interest on cash and bank fees on the Company's unused credit facility. The Company had no bank debt at September 30, 2004 and 2003.

16

### Income Taxes

In the three months ended September 30, 2004, the Company recorded an income tax benefit of \$0.04 million compared to a tax benefit of \$1.5 million recorded in the same period in 2003. The tax benefit in the three months ended September 30, 2004 was due to the effect of a change in estimate of lower pre-tax income, the effect of state income taxes, and changes in the relationship between domestic and foreign income. Relatively modest changes in this relationship can produce significant changes to the annual effective tax rate, and therefore an actual tax rate of 40% applicable to income earned in the first nine months of 2004 was considered the best estimate of the provision for the period. The annual effective tax rate for the nine-month period ended September 30, 2003 was 38%. The effective tax rates used in the periods ending September 30, 2004 and 2003 were higher than the federal statutory rate of 35% due to state income taxes.

### Net Income (loss)

A net loss for the three months ended September 30, 2004 amounted to \$2.2 million or (4.0%) of sales compared to a net loss of \$2.5 million or (5.0%) of sales in the comparable period in 2003. The improvement in net income was a result of increased revenue in both business segments, Titanium Group and Fabrication and Distribution Group, and reduced costs associated with the work stoppage at the Titanium Group's Niles, Ohio facility. Partially offsetting the profit increase associated with revenue was increased SG&A as a result of the implementation of section 404 of the Sarbanes-Oxley Act of 2002. The Company recorded profit on the sale of buildings and equipment and interest and tax rates were relatively unchanged.

NINE MONTHS ENDED SEPTEMBER 30, 2004 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2003

### Net Sales

Net sales increased to \$163.6 million for the nine months ended September 30, 2004 compared to net sales of \$157.8 million in the corresponding 2003 period. Sales for the Company's Titanium Group amounted to \$110.4 million, including intercompany sales of \$71.8 million, in the nine months ended September 30, 2004 compared to \$112.3 million, including intercompany sales of \$70.3 million, in the same period of 2003. Titanium Group sales were reduced as a result of the terminated DOE contract which was terminated for convenience by the Department of Energy in December, 2003. See "Environmental Matters -- Former

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

Ashtabula Extrusion Plant" below. Sales for the Company's Fabrication and Distribution Group amounted to \$147.4 million, including intercompany sales of \$22.4 million, in the nine months ended September 30, 2004, compared to \$123.7 million, including intercompany sales of \$7.9 million, in the same period of 2003. This increase primarily reflects increased revenue from the extrusion markets, increased revenue on sheet and plate marketed through F&D, and increases in domestic distribution and European sales.

### Gross Profit

Gross profit amounted to \$19.5 million, or 11.9% of sales for the nine months ended September 30, 2004 compared to a gross profit of \$19.2 million or 12.1% for the comparable 2003 period. Gross profit was slightly improved as a result of increased sales in F&D in fabrication markets, domestic distribution and in Europe. Offsetting the improvements in F&D was reduced sales in the Titanium Group as margins were unfavorably affected by the terminated DOE contract.

### Selling, General and Administrative Expenses

Selling, general and administrative expenses amounted to \$27.1 million, or 16.5% of sales for the nine months ended September 30, 2004, compared to \$23.4 million, or 14.8% of sales for the same period in 2003. The increase was due to costs associated with the implementation of section 404 of the Sarbanes-Oxley Act of 2002 of approximately \$2.9 million and increased pension expense of approximately \$0.5 million and OPEB costs of \$0.2 million.

17

### Research, Technical and Product Development Expenses

Research, technical and product development expenses amounted to \$0.9 million and \$1.0 million for the nine months ended September 30, 2004 and 2003, respectively.

### Other Operating Income

Other operating income for the nine months ended September 30, 2004 and September 30, 2003 amounted to \$0.5 million and \$1.0 million, respectively. Included in other income in the first nine months of 2003 was the sale-leaseback of the Company's Ashtabula facility of \$1.0 million. Other income in the first nine months of 2004 included the sale of buildings and equipment at the Company's Salt Lake, Utah location.

### Operating Income (Loss)

An operating loss for the nine months ended September 30, 2004 amounted to \$7.9 million, or (4.8%) of sales compared to an operating loss of \$4.3 million, or (2.7)% of sales, in the same period of 2003. The 2004 increase represents the cost of the implementation of section 404 of the Sarbanes-Oxley Act of 2002 and increased pension and OPEB costs over the same period in 2003. Partially offsetting was increased margins on increased sales in F&D.

### Other Income

Other income for the nine months ended September 30, 2004 and September 30, 2003 amounted to \$9.5 and \$9.3 million, respectively. Other income reflects the receipt of liquidated damages from the Boeing Airplane Group of \$9.0 million and \$8.4 million in 2004 and 2003 respectively. See "Outlook -- Commercial Aerospace Markets" below. Partially offsetting the Boeing income was a decrease in foreign currency gains and losses, primarily with respect to the British pound.

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

### Interest Income (Expense)

Interest income for the nine months ended September 30, 2004 and September 30, 2003 amounted to \$89 thousand, compared to interest expense (net) of \$0.5 million for the nine months ended September 30, 2003. Interest income for nine months ended September 30, 2004 was a result of earnings on cash accumulation during the period offset by bank fees. Interest expense for the comparable period of 2003 was primarily the result of fees associated with the unused capacity on the Company's credit facility. The Company had no bank debt at September 30, 2004 and 2003.

### Income Taxes

In the nine months ended September 30, 2004, the Company recorded an income tax expense of \$0.7 million compared to \$1.7 million expense recorded in the same period in 2003. The tax charge in the nine month period ended September 30, 2004 was due to the effect of a change in estimate of lower pre-tax income, the effect of state income taxes, and changes in the relationship between domestic and foreign income. Relatively modest changes in this relationship produced significant changes to the annual effective tax rate, and therefore, an actual tax rate of 40% applicable to income earned in the first nine months for 2004 was considered the best estimate for the tax provision for the period. The annual effective tax rate at September 30, 2003 was 38%. The effective tax rates used in the periods ending September 30, 2004 and 2003 were higher than the federal statutory rate of 35% due to state income taxes.

### Net Income

Net income for the nine months ended September 30, 2004 amounted to \$1.0 million or 0.6% of sales, compared to \$2.8 million or 1.8% of sales in the comparable 2003 period. The decline was mainly due to the implementation costs associated with section 404 of the Sarbanes-Oxley Act of 2002, increased pension costs and increased OPEB costs. Gross profits and other incomes were relatively unchanged from period to period.

18

## OUTLOOK

### Overview

Weak U.S. and global economies, the terrorist attacks of September 11, 2001, the ongoing conflicts in the Middle East, and the worldwide outbreak of Severe Acute Respiratory Syndrome ("SARS") in 2003 had a significant adverse effect on the overall titanium industry. However, the outlook for the future now appears brighter going forward.

According to the U.S. Geological Survey, U.S. shipments of titanium mill products declined from a high of approximately 65 million pounds in 1997 to approximately 34 million pounds in 2003. The Company believes shipment levels in 2004, however, will be up from 2003 due to an inventory replenishment cycle along with increased demand from an improving economy, and are running at a 40 million pound annual rate through the second quarter.

The following is a discussion of the Company's belief of what is happening within each of the three major markets in which RTI participates.

### Commercial Aerospace Markets

Aerospace demand is classified into two sectors: commercial aerospace and

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

defense programs. Demand from these two sectors comprises approximately 50% of the worldwide consumption for titanium products and in the U.S. comprises approximately 65% of titanium consumption. The events surrounding September 11, 2001, as well as the Middle East conflict and the outbreak of SARS severely affected the commercial aerospace market. Airline operators experienced a dramatic drop in travel resulting in significant losses within the airline industry, necessitating cancellation of and reduced requirements for new aircraft. The Company's sales to this market represented 27% of total sales in 2003, down from 49% in 2000.

Following the drop in aircraft demand, Boeing and Airbus continued to reduce their build rates for aircraft, including an aggregate 13.5% cutback in 2003. Their combined build rate for large commercial aircraft for 2004 is currently expected to be up slightly at 590 planes. According to the Airline Monitor (an industry publication), the combined production of large commercial aircraft by Boeing and Airbus is forecasted to reach 670 aircraft in 2005 and 775 aircraft in 2006.

Airbus has announced the launch of a large widebody aircraft, the A380, and Boeing has launched a new aircraft, the 7E7, both of which are expected to use large quantities of titanium, in the second half of this decade. Longer term, the commercial aerospace sector is expected to continue to be a very significant consumer of titanium products due to the expected long-term growth of worldwide traffic and the need to repair and replace aging commercial fleets over the next 20 years.

Titanium mill products that are ordered by the prime aircraft producers and their subcontractors are generally ordered in advance of final aircraft production by six to eighteen months. This is due to the time it takes to produce a final assembly or part that is ready for installation in an airframe or jet engine. Given reduced activity by aircraft builders, shipments from RTI to this market sector were reduced in 2003.

The effect of the reduction in commercial aircraft demand on RTI was partially mitigated by the long-term agreement RMI entered into with Boeing on January 28, 1998. Under this agreement, RMI agreed to supply Boeing and its family of commercial suppliers with up to 4.5 million pounds of titanium products annually. The agreement, which began in 1999, had an initial term of five years and concluded at the end of 2003. Under the accord, Boeing received firm prices in exchange for RMI receiving a minimum volume commitment of 3.25 million pounds per year. If volumes fell short of the minimum commitment, the contract contained provisions for financial compensation. In accordance with the agreement, and as a result of volume shortfalls in 1999, 2000, 2001, 2002 and 2003, Boeing settled claims of approximately \$6 million in both 2000 and 2001 and \$7 million in 2002. The claim for 2002 was settled during the first quarter of 2003 for approximately \$8 million. Boeing ordered 0.4 million pounds in 2003, the final year of the contract, and accordingly, the Company received a payment of \$9.1 million in March 2004 when Boeing satisfied the final claim under the contract. Beginning in January of 2004, business between the companies not covered by other

19

contracts is being conducted on a non-committed basis, that is, no volume commitment by Boeing and no commitment of capacity or price by RMI.

RTI, through its RTI Europe subsidiary, entered into an agreement with the European Aeronautic Defense and Space Company ("EADS") in April 2002 to supply value-added titanium products and parts to the EADS group of companies, including Airbus. The contract is in place through 2004, subject to extension. The new Airbus A380 is expected to utilize more titanium per aircraft than any

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

commercial plane yet produced. In 2003, Airbus became the world's largest producer of commercial aircraft.

With SARS apparently under control and industry forecasters projecting increases in future commercial air traffic, the Company is optimistic that the commercial aerospace market ended its decline in 2003. In August, 2003, SpeedNews reported that the International Civil Aviation Organization (ICAO) expected world airline traffic to increase 4.4% in 2004 and 6.3% in 2005. Traditionally, as traffic increases, airlines become more profitable and order new airplanes. However, it must be noted that due to production lead times any improvements in the orders of planes will take some time to be reflected in shipments of titanium. Additionally, a number of planes taken out of service by the airlines during this downturn are likely to be returned. For this reason, the Company does not anticipate significant improvement in shipments to this market until 2005 and beyond.

### Defense Markets

Shipments to military markets represented approximately 28% of the Company's 2003 revenues and are expected to increase as a percent of total sales in 2004 as U.S. and other countries' defense budgets increase. This expected increase is due in part to the events of September 11, 2001 and the ongoing conflicts in the Middle East. In fact, the latest U.S. Department of Defense budget figures for Research, Development Testing and Evaluation (RDT&E) and Procurement reflect an increase of 40% from 2003 through 2009.

RTI believes it is well positioned to supply mill products and fabrications required for any increase in demand from this market. RTI currently supplies titanium and other materials to most military aerospace programs, including the F/A-22, C-17, F/A-18, F-15, F-16, Joint Strike Fighter ("JSF") (F-35) and in Europe, the Mirage, Rafale and Eurofighter-Typhoon.

The Company was chosen by BAE Systems RO Defence UK to supply the titanium components for the new XM-777 lightweight 155 mm Howitzer. Delivery began late in 2003 and will continue through 2010. Initial deliveries will be to the U.S. Marine Corps, followed by deliveries to the U.S. Army and the Italian and British armed forces. It is anticipated that over 1,000 guns may be produced. Sales under this contract could potentially exceed \$70 million.

Another positive development in this market was that Lockheed Martin, a major customer of the Company, was awarded the largest military contract ever on October 26, 2001, for the military's \$200 billion JSF program. The aircraft, which will be used by all branches of the military, is expected to consume 25,000 to 30,000 pounds of titanium per airplane. Timing and order patterns, which are likely to extend well into the future for this program, have not been quantified, but may be as many as 3,000 to 6,000 planes over the next 30 to 40 years. As of this printing it appears the Defense Department will authorize a delay in start up which is intended to give the program time to fix the overweight condition mainly affecting the short takeoff and vertical landing versions. This could delay the first flight from 2005 to 2006. The Company has entered into agreements with Lockheed and its teaming partner, BAE Systems, to be the supplier of titanium sheet and plate for the design and development phase of the program over the next five years.

### Industrial and Consumer Markets

46% of RTI's 2003 revenues were generated in various industrial and consumer markets where business conditions are expected to be mixed over the next twelve months.

Revenues from oil and gas markets are expected to be reduced somewhat in 2004 due to the timing of two large projects, but are expected to increase in



## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

2005 and 2006, due to continued activity in deep water projects predicted over the next several years.

20

In April 2002, RTI Energy Systems was selected by Unocal Corporation to provide production riser equipment in connection with their West Seno project off the coast of Indonesia. RTI provided high-fatigue riser engineering design, in addition to the manufactured components using a combination of titanium and steel. This project, which was completed in the first quarter of 2003, is expected to lead to other opportunities in Indonesia in 2005 and extending over the next 2-3 years.

In addition to the growing applications in energy extraction, RTI serves a number of other industrial and consumer markets through its distribution businesses. The products sold and applications served are numerous and varied. The resulting diversity tends to provide sales stability through varying market conditions.

The weak economy in recent years has negatively affected other RTI industrial and consumer markets, such as chemical processing, power generation and pulp and paper. However, the Company believes demand from these markets will continue to improve in 2004 and beyond as economic conditions continue to show improvement.

### Backlog

The Company's order backlog for all markets increased to \$183.9 million as of September 30, 2004, up from \$92.3 million at December 31, 2003 and \$103.7 million at June 30, 2004, principally from titanium mill product markets.

### LIQUIDITY AND CAPITAL RESOURCES (Dollars in millions)

The Company believes it will generate sufficient cash flow from operations to fund operations and capital expenditures in 2004. In addition, RTI has cash reserves and available borrowing capacity to maintain adequate liquidity. RTI currently has no debt, and based on the expected strength of 2004 cash flows, the Company does not believe there are any material near-term risks related to fluctuations in interest rates.

### Cash provided by operating activities

NINE MONTHS ENDED SEPTEMBER 30, -----	2004	2003
Cash provided by operating activities.....	\$13.7	\$19.7

The decrease in cash provided by operating activities for the nine months ended September 30, 2004 compared to the nine months ended September 30, 2003 primarily reflects a decrease in net income of \$1.8 million due to a decline in business operating results as mentioned in the "Results of Operations" section of Management's Discussion and Analysis. The remainder of the decrease is primarily due to a decrease in cash generated from reductions in working capital and other balance sheet line items. The decrease in cash generated from working capital and other balance sheet line items when comparing 2004 to 2003 was caused by an increase in other current liabilities and an increase in accounts receivable, offset by a decline in inventory. Included in other current liabilities are the Company's income tax liability and its liability for

Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

billings in excess of costs. The Company substantially reduced its income tax liability in the nine months ended September 30, 2004 as payment was made and the reduced operating income in the nine months did not necessitate a re-establishment of a material liability at September 30, 2004. The liability for billings in excess of costs decreased during the nine months as new work on projects decreased over the prior period.

The Company generated cash from continued inventory liquidations in the nine months ended September 30, 2004 when compared to the year ago period as work-in-process and finished goods inventories were reduced \$4 million in the Titanium Group Segment and \$12 million in the Fabrication and Distribution Group Segment.

The Company's working capital ratio was 9.7 and 7.8 to 1 at September 30, 2004 and December 31, 2003, respectively.

21

Cash used in investing activities

NINE MONTHS ENDED SEPTEMBER 30, -----	2004 -----	2003 -----
Cash (used in) investing activities.....	\$(5.9)	\$(2.7)

Gross capital expenditures for the nine months ended September 30, 2004 amounted to \$4.2 million compared to \$4.1 million in 2003. In all periods, capital spending primarily reflected equipment additions and improvements as well as information systems projects.

During the nine months ended September 30, 2004 and 2003, the Company's cash flow requirements for capital expenditures were funded with cash provided by operations. The Company anticipates that its capital expenditures for 2004 will total approximately \$8.0 million and will be funded with cash generated by operations.

In July 2004, RMI Titanium Company ("RMI") acquired the remaining 10% equity in Galt Alloys, Inc. ("Galt") for \$2.2 million in accordance with the merger agreement. Prior to the merger, RMI owned 90% of the outstanding shares and an unrelated entity owned 10%. Concurrent with the merger agreement, Galt Alloys, Inc. shares were cancelled and retired and Galt ceased to exist as a separate corporate entity, and it's assets and liabilities are now 100% owned by RMI.

At September 30, 2004 and December 31, 2003, the Company had a borrowing capacity equal to \$44.3 million and \$59.4 million, respectively.

Cash provided by (used in) financing activities

NINE MONTHS ENDED SEPTEMBER 30, -----	2004 -----	2003 -----
Cash provided by (used in) financing activities.....	\$2.6	\$(0.5)

The favorable change in cash flows from financing activities for the nine

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

months ended September 30, 2004 compared to the nine months ended September 30, 2003 primarily reflects an increase in proceeds from the exercise of employee stock options of \$3.1 million in 2004.

On September 9, 1999, RTI filed a universal shelf registration with the Securities and Exchange Commission. This registration permits RTI to issue up to \$100 million of debt and/or equity securities at an unspecified future date. The proceeds of any such issuance could be utilized to finance acquisitions, capital investments or other general purposes; however, RTI has not issued any securities to date and has no immediate plans to do so.

22

### CONTRACTUAL OBLIGATIONS, COMMITMENTS, AND POST-RETIREMENT BENEFITS

Following is a summary of the Company's contractual obligations and other commercial commitments as of September 30, 2004 (dollars in thousands):

	REMAINDER 2004	2005	2006	2007	2008	THEREAFTER	TOTAL
	-----	-----	-----	-----	-----	-----	-----
<b>CONTRACTUAL OBLIGATIONS</b>							
Operating leases.....	\$ 623	\$ 2,128	\$ 1,711	\$1,483	\$ 964	\$ 1,446	\$ 8,3
Capital leases.....	41	145	45	27	2	--	2
	-----	-----	-----	-----	-----	-----	-----
Total contractual obligations.....	664	2,273	1,756	1,510	966	1,446	8,6
	-----	-----	-----	-----	-----	-----	-----
<b>COMMERCIAL COMMITMENTS</b>							
Long-term supply agreements(1).....	706	--	--	--	--	--	7
Purchase obligations(2).....	19,691	49,767	11,431	4,784	--	--	85,6
	-----	-----	-----	-----	-----	-----	-----
Total commercial commitments.....	20,397	49,767	11,431	4,784	--	--	86,3
	-----	-----	-----	-----	-----	-----	-----
<b>POST-RETIREMENT BENEFITS</b>							
Post-retirement benefits(3).....	513	1,812	1,828	1,846	1,880	13,116	20,9
	-----	-----	-----	-----	-----	-----	-----
Total Obligations, Commitments, and Post-Retirement Benefits.....	\$21,574	\$53,852	\$15,015	\$8,140	\$2,846	\$14,562	\$115,9
	=====	=====	=====	=====	=====	=====	=====

-----  
(1) Amounts represent commitments for which contractual terms exceed twelve months.

(2) Amounts primarily represent purchase commitments under purchase orders.

(3) The Company does not fund its other post-retirement employee benefits

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

obligation but instead pays amounts when incurred. However, these estimates are based on current benefit plan coverage and are not contractual commitments in as much as the Company retains the right to modify, reduce, or terminate any such coverage in the future. Amounts shown in the years 2004 through 2008 are based on actuarial estimates of expected future cash payments. The Company is not forecasting or required to make a pension contribution in 2004. As in past years, the Company may make voluntary contributions when there is an economic advantage to contribute to the fund. Future contributions to the fund, if required, will be provided based on actuarial evaluation.

### CREDIT AGREEMENT

On June 4, 2004, the Company amended its existing \$100 million credit agreement to a \$90 million facility with an expiration of May 31, 2008. The amendment provides for the Company to increase the facility to \$100 million with the addition of another bank, without the approval of the existing bank group. The existing facility was to expire on May 31, 2005. The terms of the facility remain unchanged except the covenant regarding tangible net worth was eliminated.

Under the terms of the amended facility, the Company, at its option, will be able to borrow at (a) a base rate (which is the higher of PNC Bank's prime rate or the Federal Funds Effective Rate plus 0.5% per annum), or (b) LIBOR plus a spread (ranging from 1.0% to 2.25%) determined by the ratio of the Company's consolidated total indebtedness to consolidated earnings before interest, taxes, depreciation and amortization. The credit agreement contains restrictions, among others, on the minimum cash flow required, and the maximum leverage ratio permitted. At September 30, 2004, there was \$4.4 million of standby letters

23

of credit outstanding under the facility, the Company was in compliance with all covenants, and had a borrowing capacity equal to \$44.3 million.

### ENVIRONMENTAL MATTERS

The Company is subject to environmental laws and regulations as well as various health and safety laws and regulations that are subject to frequent modifications and revisions. During the nine months ended September 30, 2004, the Company spent approximately \$1.0 million for environmental remediation, compliance, and related services. While the costs of compliance for these matters have not had a material adverse impact on the Company in the past, it is impossible to accurately predict the ultimate effect these changing laws and regulations may have on the Company in the future. The Company continues to evaluate its obligations for environmental related costs on a quarterly basis and makes adjustments in accordance with provisions of Statement of Position No. 96-1, "Environmental Remediation Liabilities".

The Company is involved in investigative or cleanup projects under federal or state environmental laws at a number of waste disposal sites, including the Fields Brook Superfund Site and the Ashtabula River Area of Concern. Given the status of the proceedings with respect to these sites, ultimate investigative and remediation costs cannot presently be accurately predicted, but could, in the aggregate be material. Based on the information available regarding the current ranges of estimated remediation costs at currently active sites, and what the Company believes will be its ultimate share of such costs, provisions for environmental-related costs have been recorded.

Given the status of the proceedings at certain of these sites, and the evolving nature of environmental laws, regulations, and remediation techniques,

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

the Company's ultimate obligation for investigative and remediation costs cannot be predicted. It is the Company's policy to recognize environmental costs in its financial statements when an obligation becomes probable and a reasonable estimate of exposure can be determined.

At September 30, 2004 and December 31, 2003, the amount accrued for future environmental-related costs was \$1.7 million. Of the total amount accrued at September 30, 2004, \$0.5 million is expected to be paid out within one year and is included in the other accrued liabilities line of the balance sheet. The remaining \$1.2 million is recorded in other non-current liabilities.

Based on available information, RMI believes that its share of potential environmental-related costs, before expected contributions from third parties, is in a range from \$2.5 to \$7.8 million in the aggregate. The amount accrued is net of expected contributions from third parties in a range from \$0.2 to \$2.2 million, which the Company believes are probable. These third parties include prior owners of RMI property and prior customers of RMI, that have agreed to partially reimburse the Company for certain environmental-related costs. The Company has been receiving contributions from such third parties for a number of years as partial reimbursement for costs incurred by the Company.

As these proceedings continue toward final resolution, amounts in excess of those already provided may be necessary to discharge the Company from its obligations for these sites.

### Former Ashtabula Extrusion Plant

The Company's former extrusion plant in Ashtabula, Ohio was used to extrude depleted uranium under a contract with the DOE from 1962 through 1990. In accordance with that agreement, the DOE retained responsibility for the cleanup of the facility when the facility was no longer needed for processing government material. Processing ceased in 1990, and in 1993 RMI was chosen as the prime contractor for the remediation and restoration of the site by the DOE. Since then, contaminated buildings have been removed and approximately two-thirds of the site has been free released by the Ohio Department of Health, to RMI, at DOE expense.

In December, 2003, in accordance with its terms, the Department of Energy terminated the contract "for convenience." Remaining soil removal is expected to take approximately 18-24 months. As license holder and owner of the site, RMI is responsible to the state of Ohio for complying with soil and water regulations.

24

However, remaining cleanup cost is expected to be borne by the DOE in accordance with their contractual obligation.

### EMPLOYEES

As of September 30, 2004, the Company and its subsidiaries employed 1,046 persons, 301 of whom were classified as administrative and sales personnel. 609 of the total number of employees were in the Titanium Group, while 419 were employed in the Fabrication & Distribution Group.

The United Steelworkers of America represents 357 of the hourly clerical and technical employees at RMI's plant in Niles, Ohio and 15 hourly employees at RMI Environmental Services in Ashtabula, Ohio. No other Company employees are represented by a union.

In 1999 the Niles, Ohio plant and the United Steel Workers of America, after a strike, agreed to a forty-two month contract which expired on October 15, 2003. The contract was extended twice as local management and the union

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

negotiated the terms of a new contract. On October 25, 2003 union members voted to reject management's final proposal and a work stoppage commenced. The plant will continue to be operated by non-represented employees until an agreement can be reached.

### NEW ACCOUNTING STANDARDS

In December 2003, the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the "Act") was signed into law. The Act incorporates a plan sponsor subsidy based on a percentage of a beneficiary's annual prescription drug benefits, within certain limits, and opportunity for a retiree to obtain prescription drug benefits under Medicare.

Since the Company has had an established cap on its postretirement medical benefits, any reductions in postretirement benefit costs resulting from the Act are not expected to be material although the Company will evaluate the effect of the Act during the two year transitional period provided under the Act. Specific authoritative guidance on the accounting for federal subsidy is pending and that guidance, when issued could require plan sponsors to change previously reported information. Additionally, regulations under the act have not been issued.

In January 2003, the Financial Accounting Standards Board (FASB) issued interpretation No. 46 (revised December 2003), "Consolidation of Variable Interest entities, an interpretation of ARB No. 51," (FIN 46) which addresses consolidation by business enterprises of variable interest entities that do not have sufficient equity investment to permit the entity to finance its activities without additional subordinated financial support from other parties or whose equity investors lack characteristics of a controlling financial interest. The Interpretation provides guidance related to identifying variable interest entities and determining whether such entities should be consolidated. It also provides guidance related to the initial and subsequent measurement of assets, liabilities and noncontrolling interests in newly consolidated variable interest entities and requires disclosures for both the primary beneficiary of a variable interest entity and other beneficiaries of the entity. FIN 46 must be applied to all entities subject to this Interpretation as of March 31, 2004. However, prior to the required application of this Interpretation, FIN 46 must be applied to those entities that are considered to be special-purpose entities as of December 31, 2003. There was no financial statement impact from the application at March 31, 2004.

On October 22, 2004, the American Jobs Creation Act of 2004 was enacted. The Company is currently evaluating what effect this legislation will have on its effective tax rate.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no significant changes to the Company's exposure to market risk since the Company filed its Form 10-K on March 8, 2004.

25

### ITEM 4. CONTROLS AND PROCEDURES

The Company's management, with the participation of the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this quarterly report on Form 10-Q. Based upon that evaluation, including an evaluation of all matters discussed in the paragraphs below, they have concluded that the Company's disclosure controls and procedures are effective in ensuring that all material information required to be filed in reports that the Company files with

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

the Securities and Exchange Commission is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Commission. It should be noted that the design of any system of controls is based, in part, upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote. However, the Company's disclosure controls and procedures have been designed to provide reasonable assurance of achieving the control's stated goals.

While the Company's management, including the Chief Executive Officer and Chief Financial Officer, believes that its disclosure controls and procedures provide reasonable assurance that fraud can be detected and prevented, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, errors and instances of fraud, if any, have been detected. A control system, no matter how well conceived and operated, can provide only reasonable assurance that the objectives of the control system have been met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefit of controls must be considered relative to their costs.

There were no changes in the Company's internal control over financial reporting during the quarter ended September 30, 2004, other than as described below, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. In preparation for the effective date of the Commission's rules implementing Section 404 of the Sarbanes-Oxley Act of 2002 that require an annual evaluation of and report on the effectiveness of the Company's internal control over financial reporting, the Company's management has committed significant resources to the documentation, review and, in certain cases, remediation, of specific controls. During the quarter covered by this report, the following areas were identified as needing improvement of the Company's internal controls over financial reporting, and changes were begun:

- Development of additional separation of duties in the Company's ERP system;
- Additional separation of duties in the Company's payroll processing routines at its Niles, Ohio location; and
- Execution of controls and procedures related to the implementation of the Company's ERP system at one of its Houston, Texas locations.

Management will consider these matters when assessing the effectiveness of the Company's internal control over financial reporting at year-end.

Although management is diligently reviewing, documenting, testing and, in some cases, remediating deficiencies in internal control over financial reporting, in the case of those controls requiring remediation, there can be no assurance that remediation will be completed by December 31, 2004, or if completed, whether such remediation will be completed in sufficient time to verify the effectiveness of the remediated controls. As a result there can be no assurance that management will be in a position to report that the Company's internal control over financial reporting is operating effectively as of December 31, 2004, although management believes it will be in a position to report that such controls are designed effectively. In any event, after consultation with PricewaterhouseCoopers LLP ("PWC"), the Company's independent registered public accounting firm, the Company understands that it will not receive an unqualified audit opinion on management's assessment of internal control over financial reporting if PWC has not been able to adequately retest remediated controls.

These matters have been discussed with the Company's Audit Committee, and

## Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

the Company is taking appropriate, diligent action to continually improve its internal control over financial reporting.

26

### PART II--OTHER INFORMATION

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

##### Issuer Purchases of Equity Securities:

PERIOD -----	TOTAL NUMBER OF SHARES PURCHASED -----	AVERAGE PRICE PAID PER SHARE -----	TOTAL NUMBER OF SHARES PURCHASED AS PART OF PUBLICLY ANNOUNCED PLANS OR PROGRAMS -----	MAXIMUM (OR APPROXIMATE) DOLLAR AMOUNT OF SHARES YET TO BE PURCHASED UNDER THE PROGRAMS -----
Balance at December 31, 2003.....				\$11,380,000
January 1 - June 30, 2004.....	19,275	\$14.96	19,275	\$11,090,000
July 1 - September 30, 2004.....	--	n/a	--	\$
Total.....	19,275 =====		19,275 =====	\$11,090,000 =====

RTI International Metals, Inc. share repurchase program was approved by RTI's Board of Directors on April 30, 1999. The program authorizes the repurchase of up to 15 million dollars of RTI common stock from time to time. There is no expiration date specified for the stock buyback program.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

#### ITEM 6. EXHIBITS

EXHIBIT NUMBER -----	DESCRIPTION -----
31.1	Certification pursuant to Exchange Act Rules 13a-14 and 15d-14.
31.2	Certification pursuant to Exchange Act Rules 13a-14 and 15d-14.
32.1	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

27

SIGNATURES



Edgar Filing: RTI INTERNATIONAL METALS INC - Form 10-Q

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RTI INTERNATIONAL METALS, INC.

-----  
(Registrant)

Date: November 9, 2004

By: /s/ L. W. JACOBS

-----  
L. W. Jacobs  
Vice President & Chief Financial  
Officer

28