

HANMI FINANCIAL CORP

Form 10-Q

May 09, 2008

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**x      QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the Quarterly Period Ended March 31, 2008**

or

**o      TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the Transition Period From \_\_\_\_\_ To \_\_\_\_\_

Commission File Number: **000-30421**

**HANMI FINANCIAL CORPORATION**

*(Exact Name of Registrant as Specified in its Charter)*

**Delaware**

**95-4788120**

*(State or Other Jurisdiction of Incorporation or  
Organization)*

*(I.R.S. Employer Identification No.)*

**3660 Wilshire Boulevard, Penthouse Suite A  
Los Angeles, California**

**90010**

*(Address of Principal Executive Offices)*

*(Zip Code)*

**(213) 382-2200**

*(Registrant's Telephone Number, Including Area Code)*

**Not Applicable**

*(Former Name, Former Address and Former Fiscal Year, If Changed Since Last Report)*

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Exchange Act Rule 12b-2.

Large Accelerated Filer	<input checked="" type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>	
Non-Accelerated Filer	<input type="checkbox"/> (Do Not Check if a Smaller Reporting Company)	Smaller Reporting Company	<input type="checkbox"/>	

Yes  No

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act).

As of May 1, 2008, there were 45,905,549 outstanding shares of the Registrant's Common Stock.

---

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**QUARTERLY REPORT ON FORM 10-Q**  
**THREE MONTHS ENDED MARCH 31, 2008 AND 2007**  
**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>PART I FINANCIAL INFORMATION</u></b>	
<u>ITEM</u>	
<u>1.</u>	<b><u>FINANCIAL STATEMENTS</u></b>
	<u>Consolidated Balance Sheets (Unaudited)</u> 1
	<u>Consolidated Statements of Income (Unaudited)</u> 2
	<u>Consolidated Statements of Changes in Stockholders' Equity and Comprehensive Income (Unaudited)</u> 3
	<u>Consolidated Statements of Cash Flows (Unaudited)</u> 4
	<u>Notes to Consolidated Financial Statements (Unaudited)</u> 5
<u>ITEM</u>	<b><u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u></b> 13
<u>ITEM</u>	<b><u>3.</u></b>
<u>ITEM</u>	<b><u>3.</u></b> <b><u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u></b> 32
<u>ITEM</u>	<b><u>4.</u></b> <b><u>CONTROLS AND PROCEDURES</u></b> 33
<b><u>PART II OTHER INFORMATION</u></b>	
<u>ITEM</u>	<b><u>1.</u></b> <b><u>LEGAL PROCEEDINGS</u></b> 33
<u>ITEM</u>	<b><u>1A.</u></b> <b><u>RISK FACTORS</u></b> 33
<u>ITEM</u>	<b><u>2.</u></b> <b><u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u></b> 33
<u>ITEM</u>	<b><u>3.</u></b> <b><u>DEFAULTS UPON SENIOR SECURITIES</u></b> 33
<u>ITEM</u>	<b><u>4.</u></b> <b><u>SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS</u></b> 33
<u>ITEM</u>	<b><u>5.</u></b> <b><u>OTHER INFORMATION</u></b> 33
<u>ITEM</u>	<b><u>6.</u></b> <b><u>EXHIBITS</u></b> 34
<u>SIGNATURES</u>	35
<u>EXHIBIT 31.1</u>	
<u>EXHIBIT 31.2</u>	
<u>EXHIBIT 32.1</u>	
<u>EXHIBIT 32.2</u>	

---

**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****HANMI FINANCIAL CORPORATION AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS (UNAUDITED)***(Dollars in Thousands)*

	<b>March 31, 2008</b>	<b>December 31, 2007</b>
<b>ASSETS</b>		
Cash and Due From Banks	\$ 101,306	\$ 105,898
Federal Funds Sold	2,000	16,500
Cash and Cash Equivalents	103,306	122,398
Securities Held to Maturity, at Amortized Cost (Fair Value: 2008 \$932; 2007 \$941)	934	940
Securities Available for Sale, at Fair Value	322,702	349,517
Loans Receivable, Net of Allowance for Loan Losses of \$52,986 and \$43,611 at March 31, 2008 and December 31, 2007, Respectively	3,242,500	3,234,762
Loans Held for Sale, at the Lower of Cost or Fair Value	8,553	6,335
Customers' Liability on Acceptances	7,119	5,387
Premises and Equipment, Net	20,679	20,800
Accrued Interest Receivable	15,417	17,411
Other Real Estate Owned		287
Servicing Assets	4,220	4,336
Goodwill	107,393	107,100
Other Intangible Assets	6,384	6,908
Federal Reserve Bank Stock, at Cost	11,733	11,733
Federal Home Loan Bank Stock, at Cost	21,985	21,746
Bank-Owned Life Insurance	24,760	24,525
Other Assets	42,710	49,472
<b>TOTAL ASSETS</b>	<b>\$ 3,940,395</b>	<b>\$ 3,983,657</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>LIABILITIES:</b>		
<b>Deposits:</b>		
Noninterest-Bearing	\$ 676,471	\$ 680,282
<b>Interest-Bearing:</b>		
Savings	92,189	93,099
Money Market Checking and NOW Accounts	696,552	445,806
Time Deposits of \$100,000 or More	1,248,853	1,441,683
Other Time Deposits	313,703	340,829
Total Deposits	3,027,768	3,001,699
Accrued Interest Payable	17,857	21,828
Acceptances Outstanding	7,119	5,387
FHLB Advances and Other Borrowings	415,553	487,164

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Junior Subordinated Debentures	82,406	82,406
Other Liabilities	19,328	14,617
<b>Total Liabilities</b>	<b>3,570,031</b>	<b>3,613,101</b>
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS EQUITY:		
Common Stock, \$.001 Par Value; Authorized 200,000,000 Shares; Issued 50,538,049 Shares (45,905,549 Shares Outstanding) and 50,493,441 Shares (45,860,941 Shares Outstanding) at March 31, 2008 and December 31, 2007, Respectively	51	50
Additional Paid-In Capital	348,607	348,073
Unearned Compensation	(270)	(245)
Accumulated Other Comprehensive Income Unrealized Gain on Securities Available for Sale, Interest-Only Strips and Interest Rate Swaps, Net of Income Taxes of \$1,469 and \$527 at March 31, 2008 and December 31, 2007, Respectively	1,628	275
Retained Earnings	90,360	92,415
	440,376	440,568
Less Treasury Stock, at Cost; 4,632,500 Shares at March 31, 2008 and December 31, 2007	(70,012)	(70,012)
<b>Total Stockholders Equity</b>	<b>370,364</b>	<b>370,556</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>	<b>\$ 3,940,395</b>	<b>\$ 3,983,657</b>

See Accompanying Notes to Consolidated Financial Statements.

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

*(Dollars in Thousands, Except Per Share Data)*

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2008</b>	<b>2007</b>
<b>INTEREST AND DIVIDEND INCOME:</b>		
Interest and Fees on Loans	\$ 60,598	\$ 62,561
Taxable Interest on Investments	3,116	3,531
Tax-Exempt Interest on Investments	759	764
Dividends on FHLB and FRB Stock	414	369
Interest on Federal Funds Sold	83	726
Interest on Term Federal Funds Sold		5
<b>Total Interest and Dividend Income</b>	<b>64,970</b>	<b>67,956</b>
<b>INTEREST EXPENSE:</b>		
Interest on Deposits	24,847	26,189
Interest on FHLB Advances and Other Borrowings	4,477	2,171
Interest on Junior Subordinated Debentures	1,449	1,639
<b>Total Interest Expense</b>	<b>30,773</b>	<b>29,999</b>
<b>NET INTEREST INCOME BEFORE PROVISION FOR CREDIT LOSSES</b>	<b>34,197</b>	<b>37,957</b>
Provision for Credit Losses	17,821	6,132
<b>NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES</b>	<b>16,376</b>	<b>31,825</b>
<b>NON-INTEREST INCOME:</b>		
Service Charges on Deposit Accounts	4,717	4,488
Insurance Commissions	1,315	1,125
Trade Finance Fees	865	1,290
Remittance Fees	505	471
Other Service Charges and Fees	716	616
Bank-Owned Life Insurance Income	240	230
Increase in Fair Value of Derivatives	239	92
Other Income	337	275
Gain on Sales of Loans	213	1,400
Gain on Sales of Securities Available for Sale	618	
<b>Total Non-Interest Income</b>	<b>9,765</b>	<b>9,987</b>
<b>NON-INTEREST EXPENSES:</b>		
Salaries and Employee Benefits	11,280	11,761
Occupancy and Equipment	2,782	2,512
Data Processing	1,534	1,563
Professional Fees	985	474
Advertising and Promotion	812	661

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Supplies and Communication	704	588
Amortization of Other Intangible Assets	524	614
Other Operating Expenses	2,967	2,796
Total Non-Interest Expenses	21,588	20,969
INCOME BEFORE PROVISION FOR INCOME TAXES	4,553	20,843
Provision for Income Taxes	1,632	7,851
<b>NET INCOME</b>	<b>\$ 2,921</b>	<b>\$ 12,992</b>
EARNINGS PER SHARE:		
Basic	\$ 0.06	\$ 0.27
Diluted	\$ 0.06	\$ 0.26
WEIGHTED-AVERAGE SHARES OUTSTANDING:		
Basic	45,842,376	48,962,089
Diluted	45,918,143	49,500,312
DIVIDENDS DECLARED PER SHARE	\$ 0.06	\$ 0.06

See Accompanying Notes to Consolidated Financial Statements.



**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND**  
**COMPREHENSIVE INCOME (UNAUDITED)**

*(Dollars in Thousands)*

	Common Stock - Number of Shares			Stockholders' Equity			Treasury Stock, at Cost	Total Stockholders' Equity	
	Issued	Treasury Stock	Outstanding Stock	Additional Paid-in Capital	Unearned Compensation (Loss)	Accumulated Other Comprehensive Income			Retained Earnings
<b>BALANCE DECEMBER 31, 2006</b>	<b>50,239,613</b>	<b>(1,163,000)</b>	<b>49,076,613</b>	<b>\$ 50</b>	<b>\$ 344,810</b>	<b>\$ (3,200)</b>	<b>\$ 164,751</b>	<b>\$ (20,041)</b>	<b>\$ 486,370</b>
Shares Issued for Business Acquisitions	102,181		102,181		2,198				2,198
Exercises of Stock Options	43,943		43,943		389				389
Share-Based Compensation Expense					480				480
Cash Dividends							(2,950)		(2,950)
Shares Repurchased		(397,200)	(397,200)					(8,057)	(8,057)
Comprehensive Income:									
Net Income							12,992		12,992
Change in Unrealized Loss on Securities Available for Sale, Interest-Only Strips and Interest Rate Swaps, Net of Tax								822	822
Total Comprehensive Income									13,814
<b>BALANCE MARCH 31, 2007</b>	<b>50,385,737</b>	<b>(1,560,200)</b>	<b>48,825,537</b>	<b>\$ 50</b>	<b>\$ 347,877</b>	<b>\$ (2,378)</b>	<b>\$ 174,793</b>	<b>\$ (28,098)</b>	<b>\$ 492,244</b>
<b>BALANCE DECEMBER 31,</b>	<b>50,493,441</b>	<b>(4,632,500)</b>	<b>45,860,941</b>	<b>\$ 50</b>	<b>\$ 348,073</b>	<b>\$ (245)</b>	<b>\$ 92,415</b>	<b>\$ (70,012)</b>	<b>\$ 370,556</b>

**2007**

Cumulative-Effect Adjustment from the Adoption of EITF Issue No. 06-4											(2,223)	(2,223)
Shares Issued for Business Acquisitions	39,608		39,608	1		292						293
Repurchase of Stock Options						(70)						(70)
Share-Based Compensation Expense						271	16					287
Restricted Stock Awards	5,000		5,000			41	(41)				(2,753)	(2,753)
Cash Dividends											(2,753)	(2,753)
Comprehensive Income:												
Net Income											2,921	2,921
Change in Unrealized Loss on Securities Available for Sale, Interest-Only Strips and Interest Rate Swaps, Net of Tax											1,353	1,353
Total Comprehensive Income												4,274

**BALANCE  
MARCH 31,  
2008**

<b>50,538,049</b>	<b>(4,632,500)</b>	<b>45,905,549</b>	<b>\$ 51</b>	<b>\$ 348,607</b>	<b>\$(270)</b>	<b>\$ 1,628</b>	<b>\$ 90,360</b>	<b>\$(70,012)</b>	<b>\$ 370,364</b>
-------------------	--------------------	-------------------	--------------	-------------------	----------------	-----------------	------------------	-------------------	-------------------

See Accompanying Notes to Consolidated Financial Statements.

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**  
*(In Thousands)*

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2008</b>	<b>2007</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net Income	\$ 2,921	\$ 12,992
Adjustments to Reconcile Net Income to Net Cash Provided By Operating Activities:		
Depreciation and Amortization of Premises and Equipment	749	703
Amortization of Premiums and Accretion of Discounts on Investments, Net	(353)	48
Amortization of Other Intangible Assets	524	614
Amortization of Servicing Assets	(413)	(529)
Share-Based Compensation Expense	287	480
Provision for Credit Losses	17,821	6,132
Federal Home Loan Bank Stock Dividends	(239)	(193)
Gain on Sales of Securities Available for Sale	(618)	
Increase in Fair Value of Derivatives	(239)	(92)
Gain on Sales of Loans	(213)	(1,400)
Loss on Sales of Premises and Equipment	1	10
Origination of Loans Held for Sale	(8,356)	(24,698)
Proceeds from Sales of Loans Held for Sale	6,351	35,771
Decrease in Accrued Interest Receivable	1,994	180
Decrease in Servicing Asset	529	580
Increase in Cash Surrender Value of Bank-Owned Life Insurance	(235)	(230)
Decrease (Increase) in Other Assets	6,470	(3,471)
Decrease in Accrued Interest Payable	(3,971)	(203)
Increase in Other Liabilities	1,339	5,295
Other, Net	132	783
<b>Net Cash Provided By Operating Activities</b>	<b>24,481</b>	<b>32,772</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from Matured Term Federal Funds Sold		5,000
Proceeds from Matured or Called Securities Available for Sale	30,256	11,334
Proceeds from Sales of Securities Available for Sale	24,001	
Proceeds from Sales of Other Real Estate Owned	155	
Net Increase in Loans Receivable	(24,410)	(64,317)
Purchases of Securities Available for Sale	(24,581)	
Purchases of Premises and Equipment	(629)	(944)
Business Acquisitions, Net of Cash Acquired		(4,121)
<b>Net Cash Provided By (Used In) Investing Activities</b>	<b>4,792</b>	<b>(53,048)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Increase in Deposits	26,069	39,292

Proceeds from Exercises of Stock Options		389
Stock Issued for Business Acquisitions		2,198
Cash Paid to Acquire Treasury Stock		(8,057)
Cash Paid to Repurchase Stock Options	(70)	
Cash Dividends Paid	(2,753)	(2,950)
Repayment of Long-Term FHLB Advances and Other Borrowings	(115)	(109)
Net Change in Short-Term FHLB Advances and Other Borrowings	(71,496)	(814)
<b>Net Cash (Used In) Provided By Financing Activities</b>	<b>(48,365)</b>	<b>29,949</b>
<b>NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(19,092)</b>	<b>9,673</b>
Cash and Cash Equivalents at Beginning of Period	122,398	138,501
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>\$ 103,306</b>	<b>\$ 148,174</b>
<b>SUPPLEMENTAL CASH FLOW INFORMATION:</b>		
Cash Paid During the Period for:		
Interest	\$ 38,459	\$ 29,688
Income Tax Payments, Net of Refunds	\$ 163	\$ 711
Non-Cash Activities:		
Stock Issued for Business Acquisition Contingent Consideration	\$ 293	\$

See Accompanying Notes to Consolidated Financial Statements.

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE MONTHS ENDED MARCH 31, 2008 AND 2007**

**NOTE 1 BASIS OF PRESENTATION**

Hanmi Financial Corporation ( Hanmi Financial, we or us ) is a Delaware corporation and is subject to the Bank Holding Company Act of 1956, as amended. Our primary subsidiary is Hanmi Bank (the Bank ). Our other subsidiaries are Chun-Ha Insurance Services, Inc. ( Chun-Ha ) and All World Insurance Services, Inc. ( All World ).

In the opinion of management, the accompanying unaudited consolidated financial statements of Hanmi Financial Corporation and Subsidiaries reflect all adjustments (of a normal and recurring nature) that are necessary for a fair presentation of the results for the interim period ended March 31, 2008, but are not necessarily indicative of the results that will be reported for the entire year. Certain information and note disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) have been condensed or omitted. In the opinion of management, the aforementioned unaudited consolidated financial statements are in conformity with GAAP. Such interim financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission. The interim information should be read in conjunction with our 2007 Annual Report on Form 10-K.

Descriptions of our significant accounting policies are included in *Note 1 Summary of Significant Accounting Policies* in our 2007 Annual Report on Form 10-K.

Certain reclassifications were made to the prior period s presentation to conform to the current period s presentation. Also see *Note 7 Correction of Immaterial Errors in Prior Periods*.

**NOTE 2 FAIR VALUE MEASUREMENTS**

***Fair Value Option and Fair Value Measurements***

In September 2006, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 157, *Fair Value Measurements*. SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. It also establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. In February 2008, the FASB issued FASB Staff Position ( FSP ) No. FAS 157-2, *Effective Date of FASB Statement No. 157*. FSP No. FAS 157-2 delays the effective date of SFAS No. 157 for all non-financial assets and non-financial liabilities, except those that are recognized or disclosed at fair value on a recurring basis (at least annually), to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. The adoption of SFAS No. 157 did not have a material impact on our financial condition or results of operations.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS No. 159 provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 is effective for us on January 1, 2008. We did not elect the fair value option for any financial assets or financial liabilities as of January 1, 2008.

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE MONTHS ENDED MARCH 31, 2008 AND 2007 (Continued)**

**NOTE 2 FAIR VALUE MEASUREMENTS (Continued)**

***Fair Value Measurement***

SFAS No. 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS No. 157 also establishes a three-level fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value are defined as follows:

- Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
  
- Level 2 Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.
  
- Level 3 Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

We used the following methods and significant assumptions to estimate fair value:

***Securities Available for Sale*** The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges or matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. Level 1 securities include those traded on an active exchange such as the New York Stock Exchange, as well as other U.S. government and agency debentures that are traded by dealers or brokers in active over-the-counter markets. Level 2 securities include mortgage-backed securities, collateralized mortgage obligations, municipal bonds and corporate debt securities. Securities classified as Level 3 are preferred stocks that are not traded in market.

***Loans Held for Sale*** Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, we classify loans subjected to non-recurring fair value adjustments as Level 2.

***Impaired Loans*** SFAS No. 157 applies to loans measured for impairment using the practical expedients permitted by SFAS No. 114, *Accounting by Creditors for Impairment of a Loan*, including impaired loans measured at an observable market price (if available), or at the fair value of the loan's collateral (if the loan is collateral dependent). Fair value of the loan's collateral, when the loan is dependent on collateral, is determined by appraisals or independent valuation, which is then adjusted for the cost related to liquidation of the collateral. These are considered Level 2. For the loan's collateral for which observable market prices are not available, fair value is estimated using discounted cash flow models. These are considered Level 3.

***Derivatives*** Our derivative instruments consist of an over-the-counter equity swap. As such, significant fair value inputs can generally be verified and do not typically involve significant judgments by management. As such, we classify derivatives as Level 2.

***Servicing Assets and Servicing Liabilities*** The fair value of servicing assets and servicing liabilities is based on a valuation model that calculates the present value of estimated net future cash flows related to contractually specified servicing fees. The valuation model incorporates assumptions that market participants would use in estimating future cash flows. We are able to compare the valuation model inputs and results to widely available published industry data for reasonableness. Fair value measurements of servicing assets and servicing liabilities use significant unobservable inputs. As such, we classify them as Level 3.

Table of Contents

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE MONTHS ENDED MARCH 31, 2008 AND 2007 (Continued)**

**NOTE 2 FAIR VALUE MEASUREMENTS (Continued)***Assets and Liabilities Measured at Fair Value on a Recurring Basis*

As of March 31, 2008, assets and liabilities measured at fair value on a recurring basis are as follows:

	<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>	
	<b>Quoted Prices in Active Markets for Identical Assets</b>	<b>Significant Observable Inputs With No Active Market With Identical Characteristics (In Thousands)</b>	<b>Significant Unobservable Inputs</b>	<b>Balance as of March 31, 2008</b>
<b>ASSETS:</b>				
<b>Securities Available for Sale:</b>				
U.S. Government Agency Securities	\$ 105,295	\$	\$	\$ 105,295
Mortgage-Backed Securities		94,600		94,600
Municipal Bonds		62,615		62,615
Collateralized Mortgage Obligations		48,549		48,549
Corporate Bonds		7,796		7,796
Other Securities		2,922	925	3,847
<b>Total Securities Available for Sale</b>	<b>\$ 105,295</b>	<b>\$ 216,482</b>	<b>\$ 925</b>	<b>\$ 322,702</b>
Derivatives (Equity Swap)	\$	\$ 1,192	\$	\$ 1,192
Servicing Assets	\$	\$	\$ 4,220	\$ 4,220
<b>LIABILITIES:</b>				
Servicing Liabilities	\$	\$	\$ 266	\$ 266

The table below presents a reconciliation and income statement classification of gains and losses for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended March 31, 2008:

<b>Fair Value Measurements Using Significant Unobservable Inputs (Level 3)</b>				
			<b>Realized and Unrealized Gains or Losses in Other Comprehensive</b>	
<b>Beginning</b>	<b>Purchases,</b>	<b>Realized and Unrealized Gains or Losses in Earnings</b>		<b>Ending</b>

	<b>Balance as of January 1, 2008</b>	<b>Issuances and Settlements</b>	<b>(Other Expense) <i>(In Thousands)</i></b>	<b>Income</b>	<b>Balance as of March 31, 2008</b>
<b>ASSETS:</b>					
Securities Available for Sale (Other Securities)	\$ 925	\$	\$	\$	\$ 925
Servicing Assets	\$ 4,336	\$ 91	\$ (207)	\$	\$ 4,220
<b>LIABILITIES:</b>					
Servicing Liabilities	\$ 266	\$	\$	\$	\$ 266

7



Table of Contents

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE MONTHS ENDED MARCH 31, 2008 AND 2007 (Continued)**

**NOTE 2 FAIR VALUE MEASUREMENTS (Continued)***Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis*

As of March 31, 2008, assets and liabilities measured at fair value on a non-recurring basis are as follows:

	<i>Level 1</i>	<i>Level 2 Significant Observable Inputs With</i>	<i>Level 3</i>	
	<i>Quoted Prices in Active Markets for Identical</i>	<i>No Active Market With Identical</i>	<i>Significant Unobservable Inputs</i>	<i>Balance as of March 31, 2008</i>
	<i>Assets</i>	<i>Characteristics</i>	<i>(In Thousands)</i>	
<b>ASSETS:</b>				
Loans Held for Sale	\$	\$ 8,553	\$	\$ 8,553
Impaired Loans	\$	\$ 3,306	\$ 85,223	\$ 88,529

**NOTE 3 SHARE-BASED COMPENSATION**

For the three months ended March 31, 2008 and 2007, we recorded share-based compensation expense of \$287,000 and \$480,000, respectively.

*Unrecognized Compensation Expense*

At March 31, 2008, unrecognized share-based compensation expense was as follows:

	<b>Unrecognized Expense</b>	<b>Average Expected Recognition Period</b>
	<i>(Dollars in Thousands)</i>	
Stock Option Awards	\$ 3,615	2.7 years
Restricted Stock Awards	270	4.3 years
<b>Total Unrecognized Share-Based Compensation Expense</b>	<b>\$ 3,885</b>	<b>2.8 years</b>

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE MONTHS ENDED MARCH 31, 2008 AND 2007 (Continued)**

**NOTE 3 SHARE-BASED COMPENSATION (Continued)****Share-Based Payment Award Activity**

The table below provides stock option information for the three months ended March 31, 2008:

	Number of Shares	Weighted- Average Exercise Price Per Share	Weighted- Average Remaining Contractual Life	Aggregate Intrinsic Value of In-the-Money Options
<i>(Dollars in Thousands, Except Per Share Data)</i>				
Options Outstanding at Beginning of Period	1,472,766	\$ 15.33	7.2 years	\$ 735 <sup>(1)</sup>
Options Granted	40,000	\$ 9.52	9.8 years	
Options Expired	(15,800)	\$ 14.94	6.6 years	
Options Forfeited	(10,600)	\$ 18.44	8.1 years	
<b>Options Outstanding at End of Period</b>	<b>1,486,366</b>	<b>\$ 15.16</b>	<b>7.0 years</b>	<b>\$ 475<sup>(2)</sup></b>
Options Exercisable at End of Period	684,744	\$ 12.63	5.5 years	\$ 475 <sup>(2)</sup>

<sup>(1)</sup> *Intrinsic value represents the excess of the closing stock price on the last trading day of the period, which was \$8.62 as of December 31, 2007, over the exercise price, multiplied by the number of options.*

<sup>(2)</sup> *Intrinsic value represents the excess of the closing stock price on the last trading day of the period, which was \$7.39 as of March 31, 2008, over the*

*exercise price,  
multiplied by  
the number of  
options.*

The total intrinsic value of options exercised during the three months ended March 31, 2008 and 2007 was \$0 and \$503,000, respectively.

The table below provides information for restricted stock awards for the three months ended March 31, 2008:

	<b>Number of Shares</b>	<b>Weighted- Average Grant Date Fair Value Per Share</b>
Non-Vested Restricted Stock at Beginning of Period	19,000	\$ 13.48
Restricted Stock Awards	5,000	\$ 8.21
<b>Non-Vested Restricted Stock at End of Period</b>	<b>24,000</b>	<b>\$ 12.38</b>

#### **NOTE 4 EARNINGS PER SHARE**

Earnings per share ( EPS ) is calculated on both a basic and a diluted basis. Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that then shared in earnings, excluding common shares in treasury. Unvested restricted stock is excluded from the calculation of weighted-average common shares for basic EPS. For diluted EPS, weighted-average common shares include the impact of restricted stock under the treasury method.

**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE MONTHS ENDED MARCH 31, 2008 AND 2007 (Continued)**

**NOTE 4 EARNINGS PER SHARE (Continued)**

The following table presents a reconciliation of the components used to derive basic and diluted EPS for the periods indicated.

	<b>Income (Numerator)</b>	<b>Weighted- Average Shares (Denominator)</b>	<b>Per Share Amount</b>
	<i>(Dollars in Thousands, Except Per Share Data)</i>		
<b>Three Months Ended March 31, 2008:</b>			
Basic EPS	\$ 2,921	45,842,376	\$ 0.06
Effect of Dilutive Securities		75,767	
Options and Unvested Restricted Stock			
Diluted EPS	\$ 2,921	45,918,143	\$ 0.06
<b>Three Months Ended March 31, 2007:</b>			
Basic EPS	\$ 12,992	48,962,089	\$ 0.27
Effect of Dilutive Securities		538,223	(0.01)
Options, Warrants and Unvested Restricted Stock			
Diluted EPS	\$ 12,992	49,500,312	\$ 0.26

For the three months ended March 31, 2008 and 2007, there were 1,287,086 and 926,554 options outstanding, respectively, that were not included in the computation of diluted EPS because their effect would be anti-dilutive.

**NOTE 5 OFF-BALANCE SHEET COMMITMENTS**

We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the Consolidated Balance Sheets. The Bank's exposure to credit losses in the event of non-performance by the other party to commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for extending loan facilities to customers. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the counterparty.

Collateral held varies but may include accounts receivable; inventory; property, plant and equipment; and income-producing or borrower-occupied properties. The following table shows the distribution of undisbursed loan commitments as of the dates indicated:

	<b>March 31, 2008</b>	<b>December 31, 2007</b>
	<i>(In Thousands)</i>	
Commitments to Extend Credit	\$ 492,671	\$ 524,349
Commercial Letters of Credit	50,579	52,544

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Standby Letters of Credit	48,483	48,071
Unused Credit Card Lines	19,093	18,622
<b>Total Undisbursed Loan Commitments</b>	<b>\$ 610,826</b>	<b>\$ 643,586</b>

Table of Contents

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE MONTHS ENDED MARCH 31, 2008 AND 2007 (Continued)**

**NOTE 6 SEGMENT REPORTING**

Through our branch network and lending units, we provide a broad range of financial services to individuals and companies located primarily in Southern California. These services include demand, time and savings deposits; and commercial and industrial, real estate and consumer lending. While our chief decision makers monitor the revenue streams of our various products and services, operations are managed and financial performance is evaluated on a company-wide basis. Accordingly, we consider all of our operations to be aggregated in one reportable operating segment.

**NOTE 7 CORRECTION OF IMMATERIAL ERRORS IN PRIOR PERIODS**

Our historical financial statements have been revised from that issued in prior years to correct immaterial errors related to the recording of interest expense. We recognized an adjustment of \$989,000, net of tax, to retained earnings and related accrued interest payable in the Consolidated Balance Sheet as of December 31, 2007 and an adjustment of \$108,000, before tax, to interest expense on deposits in the Consolidated Statement of Income for the three months ended March 31, 2007.

The following is a summary of the effects of the immaterial error correction on the consolidated financial statements for the periods indicated:

	<b>December 31, 2007</b>		
	<b>As Previously Reported</b>	<b>Adjustments (In Thousands)</b>	<b>As Restated</b>
<b><u>CONSOLIDATED BALANCE SHEET</u></b>			
Accrued Interest Receivable	\$ 17,500	\$ (89)	\$ 17,411
Total Assets	\$ 3,983,746	\$ (89)	\$ 3,983,657
Other Liabilities	\$ 13,717	\$ 900	\$ 14,617
Total Liabilities	\$ 3,612,201	\$ 900	\$ 3,613,101
Retained Earnings	\$ 93,404	\$ (989)	\$ 92,415
Total Stockholders' Equity	\$ 371,545	\$ (989)	\$ 370,556
Total Liabilities and Stockholders' Equity	\$ 3,983,746	\$ (89)	\$ 3,983,657

	<b>Three Months Ended March 31, 2007</b>		
	<b>As Previously Reported</b>	<b>Adjustments (In Thousands)</b>	<b>As Restated</b>
<b><u>CONSOLIDATED STATEMENT OF INCOME</u></b>			
Interest on Deposits	\$ 26,081	\$ 108	\$ 26,189
Total Interest Expense	\$ 29,891	\$ 108	\$ 29,999
Net Interest Income Before Provision for Credit Losses	\$ 38,065	\$ (108)	\$ 37,957
Net Interest Income After Provision for Credit Losses	\$ 31,933	\$ (108)	\$ 31,825
Income Before Provision for Income Taxes	\$ 20,951	\$ (108)	\$ 20,843
Provision for Income Taxes	\$ 7,896	\$ (45)	\$ 7,851
Net Income	\$ 13,055	\$ (63)	\$ 12,992
Earnings Per Share:			
Basic	\$ 0.27	\$	\$ 0.27
Diluted	\$ 0.26	\$	\$ 0.26



**Table of Contents**

**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**THREE MONTHS ENDED MARCH 31, 2008 AND 2007 (Continued)**

**NOTE 8 CUMULATIVE-EFFECT ADJUSTMENT FROM THE ADOPTION OF EITF ISSUE NO. 06-4**

In September 2006, the FASB's Emerging Issues Task Force (EITF) issued EITF Issue No. 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split Dollar Life Insurance Arrangements*, which requires the recognition of a liability related to the postretirement benefits covered by an endorsement split-dollar life insurance arrangement. The consensus highlights that the employer (who is also the policyholder) has a liability for the benefit it is providing to its employee. As such, if the policyholder has agreed to maintain the insurance policy in force for the employee's benefit during his or her retirement, then the liability recognized during the employee's active service period should be based on the future cost of insurance to be incurred during the employee's retirement. Alternatively, if the policyholder has agreed to provide the employee with a death benefit, then the liability for the future death benefit should be recognized by following the guidance in SFAS No. 106, *Employers Accounting for Postretirement Benefits Other Than Pensions*, or Accounting Principles Board Opinion No. 12, as appropriate. For transition, an entity can choose to apply the guidance using either of the following approaches: (a) a change in accounting principle through retrospective application to all periods presented; or (b) a change in accounting principle through a cumulative-effect adjustment to the balance in retained earnings at the beginning of the year of adoption. We adopted the provisions of EITF Issue No. 06-4 on January 1, 2008 and recorded a cumulative-effect adjustment to the beginning balance in retained earnings of \$2.2 million.



**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**FORWARD-LOOKING STATEMENTS**

Some of the statements under *Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations* and elsewhere in this Form 10-Q constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In some cases, you can identify forward-looking statements by terminology such as may, will, should, could, expects, plans, intends, anticipates, believes, estimates, predicts, potential, or continue, or terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statement. These factors include the following:

general economic and business conditions in those areas in which we operate;

demographic changes;

competition for loans and deposits;

fluctuations in interest rates;

risks of natural disasters related to our real estate portfolio;

risks associated with Small Business Administration (SBA) loans;

changes in governmental regulation;

ability to receive regulatory approval for Hanmi Bank to declare dividends to Hanmi Financial;

credit quality and the effect of credit quality on our provision for credit losses and allowance for loan losses;

the ability of borrowers to perform under the terms of their loans and other terms of credit agreements;

our ability to successfully integrate acquisitions we may make;

the availability of capital to fund the expansion of our business; and

changes in securities markets.

For a discussion of some of the other factors that might cause such a difference, see *Item 1A. Risk Factors*, *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations* *Interest Rate Risk Management* and *Liquidity and Capital Resources* in our Annual Report on Form 10-K for the year ended December 31, 2007. We undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made, except as required by law.

The following is management's discussion and analysis of the major factors that influenced our results of operations and financial condition for the three months ended March 31, 2008 and March 31, 2007. This analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2007 and with the unaudited consolidated financial statements and notes thereto set forth in this Report.

**CRITICAL ACCOUNTING POLICIES**

We have established various accounting policies that govern the application of accounting principles generally accepted in the United States of America in the preparation of our financial statements. Our significant accounting policies are described in the *Notes to Consolidated Financial Statements* in our Annual Report on Form 10-K for the year ended December 31, 2007. Certain accounting policies require us to make significant estimates and assumptions that have a material impact on the carrying value of certain assets and liabilities, and we consider these critical accounting policies. For a description of these critical accounting policies, see *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies* in our Annual Report on Form 10-K for the year ended December 31, 2007. We use estimates and assumptions based on historical experience and other factors that we believe to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions, which could have a material impact on the carrying value of assets and liabilities at the balance sheet dates and our results of operations for the reporting periods. Management has discussed the development and selection of these critical accounting policies with the Audit Committee of Hanmi Financial's Board of Directors.

**Table of Contents****SELECTED FINANCIAL DATA**

The following table sets forth certain selected financial data for the periods indicated.

	<b>As of and for the Three Months Ended March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(Dollars in Thousands, Except Per Share Data)</i>	
<b>AVERAGE BALANCES:</b>		
Average Gross Loans, Net <sup>(1)</sup>	\$ 3,303,141	\$ 2,882,632
Average Investment Securities	\$ 342,123	\$ 386,688
Average Interest-Earning Assets	\$ 3,689,650	\$ 3,350,245
Average Total Assets	\$ 3,965,425	\$ 3,740,936
Average Deposits	\$ 2,995,315	\$ 2,945,386
Average Borrowings	\$ 553,138	\$ 251,594
Average Interest-Bearing Liabilities	\$ 2,897,209	\$ 2,487,429
Average Stockholders Equity	\$ 377,411	\$ 495,832
Average Tangible Equity <sup>(2)</sup>	\$ 263,624	\$ 276,918
<b>PER SHARE DATA:</b>		
Earnings Per Share Basic	\$ 0.06	\$ 0.27
Earnings Per Share Diluted	\$ 0.06	\$ 0.26
Common Shares Outstanding	45,905,549	48,825,537
Book Value Per Share <sup>(3)</sup>	\$ 8.07	\$ 10.08
Tangible Book Value Per Share <sup>(4)</sup>	\$ 5.59	\$ 5.61
Cash Dividends Per Share	\$ 0.06	\$ 0.06
<b>SELECTED PERFORMANCE RATIOS:</b>		
Return on Average Assets <sup>(5) (6)</sup>	0.30%	1.41%
Return on Average Stockholders Equity <sup>(5) (7)</sup>	3.11%	10.63%
Return on Average Tangible Equity <sup>(5) (8)</sup>	4.46%	19.03%
Net Interest Spread <sup>(9)</sup>	2.81%	3.34%
Net Interest Margin <sup>(10)</sup>	3.73%	4.59%
Efficiency Ratio <sup>(11)</sup>	49.11%	43.74%
Dividend Payout Ratio <sup>(12)</sup>	94.28%	22.55%
Average Stockholders Equity to Average Total Assets	9.52%	13.25%
<b>SELECTED CAPITAL RATIOS: <sup>(13)</sup></b>		
Total Risk-Based Capital Ratio:		
Hanmi Financial	10.74%	12.19%
Hanmi Bank	10.79%	12.30%
Tier 1 Risk-Based Capital Ratio:		
Hanmi Financial	9.48%	11.15%
Hanmi Bank	9.54%	11.25%
Tier 1 Leverage Ratio:		
Hanmi Financial	8.69%	10.09%
Hanmi Bank	8.74%	10.18%

**SELECTED ASSET QUALITY RATIOS:**

Non-Performing Loans to Total Gross Loans <sup>(14)</sup>	2.68%	0.67%
Non-Performing Assets to Total Assets <sup>(15)</sup>	2.25%	0.52%
Net Loan Charge-Offs to Average Total Gross Loans <sup>(16)</sup>	0.89%	0.34%
Allowance for Loan Losses to Total Gross Loans	1.60%	1.08%
Allowance for Loan Losses to Non-Performing Loans	59.72%	161.55%

(1) *Loans are net of deferred fees and related direct costs.*

(2) *Average tangible equity is calculated by subtracting average goodwill and average core deposit intangible assets from average stockholders equity. See Non-GAAP Financial Measures.*

(3) *Total stockholders equity divided by common shares outstanding.*

(4) *Tangible equity divided by common shares outstanding. See Non-GAAP Financial Measures.*

(5) *Calculation based upon annualized net income.*

(6) *Net income divided by average total*

*assets.*

- (7) *Net income divided by average stockholders equity.*
- (8) *Net income divided by average tangible equity. See Non-GAAP Financial Measures.*
- (9) *Average yield earned on interest-earning assets less average rate paid on interest-bearing liabilities.*
- (10) *Net interest income before provision for credit losses divided by average interest-earning assets.*
- (11) *Total non-interest expenses divided by the sum of net interest income before provision for credit losses and total non-interest income.*
- (12) *Cash dividends per share times common shares outstanding divided by net income.*

- (13) *The required ratios for a well-capitalized institution, as defined by regulations of the Board of Governors of the Federal Reserve System (the FRB ), are 10 percent for Total Risk-Based Capital Ratio (total capital divided by total risk-weighted assets); 6 percent for Tier 1 Risk-Based Capital Ratio (Tier 1 capital divided by total risk-weighted assets); and 5 percent for Tier 1 Leverage Ratio (Tier 1 capital divided by average total assets).*
- (14) *Non-performing loans consist of non-accrual loans, loans past due 90 days or more and restructured loans.*
- (15) *Non-performing assets consist of non-performing loans (see footnote (14) above) and other real estate*

*owned.*

*(16) Calculation  
based upon  
annualized net  
loan  
charge-offs.*

**Table of Contents****Non-GAAP Financial Measures*****Return on Average Tangible Equity***

Return on average tangible equity is supplemental financial information determined by a method other than in accordance with GAAP. This non-GAAP measure is used by management in the analysis of Hanmi Financial's performance. Average tangible equity is calculated by subtracting average goodwill and average other intangible assets from average stockholders' equity. Banking and financial institution regulators also exclude goodwill and other intangible assets from stockholders' equity when assessing the capital adequacy of a financial institution. Management believes the presentation of this financial measure excluding the impact of these items provides useful supplemental information that is essential to a proper understanding of the financial results of Hanmi Financial, as it provides a method to assess management's success in utilizing tangible capital. This disclosure should not be viewed as a substitute for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The following table reconciles the GAAP performance measure to this non-GAAP performance measure for the periods indicated:

	<b>Three Months Ended March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(Dollars in Thousands)</i>	
Average Stockholders' Equity	\$ 377,411	\$ 495,832
Less Average Goodwill and Average Other Intangible Assets	(113,787)	(218,914)
<b>Average Tangible Equity</b>	<b>\$ 263,624</b>	<b>\$ 276,918</b>
Return on Average Stockholders' Equity	3.11%	10.63%
Effect of Average Goodwill and Average Other Intangible Assets	1.35%	8.40%
<b>Return on Average Tangible Equity</b>	<b>4.46%</b>	<b>19.03%</b>

***Tangible Book Value Per Share***

Tangible book value per share is supplemental financial information determined by a method other than in accordance with GAAP. This non-GAAP measure is used by management in the analysis of Hanmi Financial's performance. Tangible book value per share is calculated by subtracting goodwill and other intangible assets from total stockholders' equity and dividing the difference by the number of shares of common stock outstanding. Management believes the presentation of this financial measure excluding the impact of these items provides useful supplemental information that is essential to a proper understanding of the financial results of Hanmi Financial, as it provides a method to assess management's success in utilizing tangible capital. This disclosure should not be viewed as a substitute for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The following table reconciles the GAAP performance measure to this non-GAAP performance measure for the periods indicated:

	<b>March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(Dollars in Thousands; Except Per Share Data)</i>	
Total Stockholders' Equity	\$ 370,364	\$ 492,244
Less Goodwill and Other Intangible Assets	(113,777)	(218,560)



<b>Tangible Equity</b>	<b>\$ 256,587</b>	<b>\$ 273,684</b>
Book Value Per Share	\$ 8.07	\$ 10.08
Effect of Goodwill and Other Intangible Assets	(2.48)	(4.47)
<b>Tangible Book Value Per Share</b>	<b>\$ 5.59</b>	<b>\$ 5.61</b>

**Table of Contents**

**EXECUTIVE OVERVIEW**

As of March 31, 2008, we had \$3.94 billion in total assets, \$3.30 billion in total gross loans and \$3.03 billion in total deposits, compared to \$3.98 billion, \$3.28 billion and \$3.00 billion, respectively, as of December 31, 2007.

The focus of our business has been on commercial and real estate lending. As of March 31, 2008, we maintained a branch network of 25 full-service branch offices in California and eight loan production offices in California, Colorado, Georgia, Illinois, Texas, Virginia and Washington. In February 2008, we opened a new full-service branch in Beverly Hills, California. We are currently planning to open two more full-service branches in the Southern California area by the end of 2008.

In April 2006, the Board of Directors of Hanmi Financial authorized the repurchase of up to \$50.0 million of common stock. During 2007, we repurchased 3,469,500 shares of our common stock at a total cost of \$50.0 million. We believe this program represented an efficient way to manage capital as well as affirming our optimism for the long-term value for stockholders.

During the past 12 months, the economic conditions in the markets in which our borrowers operate continued to deteriorate and the levels of loan delinquency and defaults that we experienced were substantially higher than historical levels. Starting in the fourth quarter of 2007, we expanded our portfolio monitoring activities in an attempt to identify problematic loans. For non-performing loans, we have enhanced our collection efforts, increased workout and collection personnel and created individual action plans to maximize, to the extent possible, collections on such loans. We will continue our expanded monitoring of the loan portfolio until economic conditions have improved sufficiently and loan delinquency and defaults improve.

**Key Performance Indicators**

We believe the following were key indicators of our operating performance for the three months ended March 31, 2008:

Return on average assets was 0.30 percent for the three months ended March 31, 2008, compared to 1.41 percent for the same period in 2007.

Return on average stockholders' equity was 3.11 percent for the three months ended March 31, 2008, and the annualized return on average tangible equity was 4.46 percent, compared to 10.63 percent and 19.03 percent, respectively, for the same period in 2007.

The efficiency ratio (non-interest expenses divided by the sum of net interest income before provision for credit losses and non-interest income) was 49.11 percent for the three months ended March 31, 2008, compared to 43.74 percent for the same quarter in 2007.

The net interest spread and net interest margin for the three months ended March 31, 2008 were 2.81 percent and 3.73 percent, respectively, compared to 3.34 percent and 4.59 percent, respectively, for the same period in 2007.

As of March 31, 2008, total assets were \$3.94 billion, a decrease of \$43.3 million, or 1.1 percent, from the December 31, 2007 balance of \$3.98 billion.

Investment securities decreased \$26.8 million, or 7.7 percent, from \$350.5 million as of December 31, 2007 to \$323.6 million as of March 31, 2008.

Loans receivable (including loans held for sale), net of deferred loan fees and allowance for loan losses, increased \$10.0 million, or 0.3 percent, from \$3.24 billion as of December 31, 2007 to \$3.25 billion as of March 31, 2008.

Total deposits increased \$26.1 million, or 0.9 percent, from \$3.00 billion as of December 31, 2007 to \$3.03 billion as of March 31, 2008.

**Table of Contents**

**2008 Outlook**

As we look ahead to the remainder of 2008, the economies and real estate markets in our primary market areas will continue to be significant determinants of the quality of our assets in future periods and thus our results of operations, liquidity and financial condition. We continue to anticipate that the weakened national economy will remain through the end of 2008, largely created by the housing market fallout and credit quality problems. Responding to this difficult environment, we have enhanced our loan underwriting standards to be more stringent and made it more difficult to allow exceptions from our loan policy.

Our focus on net interest margin management will continue. It is our expectation that the strategic change toward more moderate loan growth will make our funding needs subside and our reliance on high-cost deposits to decline. With the Federal Reserve Board's rate cut of 200 basis points during the first quarter of 2008, our margins will initially decrease in the second quarter of 2008 since our gap model indicates that we are in a slight asset-sensitive position for the first three-month timeframe where deposit costs reprice slower than our interest-earning assets. However, the extent of margin compression, if any, seems negligible beyond the second quarter of 2008 as we are in a liability-sensitive position over a twelve-month timeframe. See *Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk Management* and *Liquidity and Capital Resources* for further discussion.

**RESULTS OF OPERATIONS**

**Net Interest Income Before Provision for Credit Losses**

Our earnings depend largely upon the difference between the interest income received from our loan portfolio and other interest-earning assets and the interest paid on deposits and borrowings. The difference is net interest income. The difference between the yield earned on interest-earning assets and the cost of interest-bearing liabilities is net interest spread. Net interest income, when expressed as a percentage of average total interest-earning assets, is referred to as the net interest margin.

Net interest income is affected by the change in the level and mix of interest-earning assets and interest-bearing liabilities, referred to as volume changes. Our net interest income also is affected by changes in the yields earned on interest-earning assets and rates paid on interest-bearing liabilities, referred to as rate changes. Interest rates charged on loans are affected principally by the demand for such loans, the supply of money available for lending purposes and competitive factors. Those factors are, in turn, affected by general economic conditions and other factors beyond our control, such as Federal economic policies, the general supply of money in the economy, income tax policies, governmental budgetary matters and the actions of the Federal Reserve Bank of San Francisco.

**Table of Contents**

The following table shows the average balances of assets, liabilities and stockholders' equity; the amount of interest income and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated. All average balances are daily average balances.

	March 31, 2008		Three Months Ended		March 31, 2007	
	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate
<i>(Dollars in Thousands)</i>						
<b>ASSETS</b>						
Interest-Earning Assets:						
Gross Loans, Net <sup>(1)</sup>	\$ 3,303,141	\$ 60,598	7.38%	\$ 2,882,632	\$ 62,561	8.80%
Municipal Securities <sup>(2)</sup>	71,879	759	4.22%	72,396	764	4.22%
Obligations of Other U.S.						
Government Agencies	109,860	1,245	4.53%	118,267	1,256	4.25%
Other Debt Securities	160,384	1,871	4.67%	196,025	2,275	4.64%
Equity Securities	33,490	414	4.94%	25,008	369	5.90%
Federal Funds Sold	10,896	83	3.05%	55,528	726	5.23%
Term Federal Funds Sold				389	5	5.14%
Total Interest-Earning Assets	3,689,650	64,970	7.08%	3,350,245	67,956	8.23%
Noninterest-Earning Assets:						
Cash and Cash Equivalents	93,793			90,766		
Allowance for Loan Losses	(42,545)			(27,085)		
Other Assets	224,527			327,010		
Total Noninterest-Earning Assets	275,775			390,691		
<b>Total Assets</b>	<b>\$ 3,965,425</b>			<b>\$ 3,740,936</b>		
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>						
Interest-Bearing Liabilities:						
Deposits:						
Savings	\$ 92,467	527	2.29%	\$ 100,777	461	1.86%
Money Market Checking and NOW Accounts	557,493	4,660	3.36%	427,871	3,472	3.29%
Time Deposits of \$100,000 or More	1,354,466	15,687	4.66%	1,406,311	18,498	5.33%
Other Time Deposits	339,645	3,973	4.70%	300,876	3,758	5.07%
FHLB Advances and Other Borrowings	470,732	4,477	3.83%	169,188	2,171	5.20%
	82,406	1,449	7.07%	82,406	1,639	8.07%

Junior Subordinated  
Debentures

Total Interest-Bearing Liabilities	2,897,209	30,773	4.27%	2,487,429	29,999	4.89%
Noninterest-Bearing Liabilities:						
Demand Deposits	651,244			709,551		
Other Liabilities	39,561			48,124		
Total Noninterest-Bearing Liabilities	690,805			757,675		
Total Liabilities	3,588,014			3,245,104		
Stockholders Equity	377,411			495,832		
<b>Total Liabilities and Stockholders Equity</b>	<b>\$ 3,965,425</b>			<b>\$ 3,740,936</b>		
<b>Net Interest Income</b>		<b>\$ 34,197</b>			<b>\$ 37,957</b>	
<b>Net Interest Spread <sup>(3)</sup></b>			<b>2.81%</b>			<b>3.34%</b>
<b>Net Interest Margin <sup>(4)</sup></b>			<b>3.73%</b>			<b>4.59%</b>

<sup>(1)</sup> Loans are net of deferred fees and related direct costs, but excluding the allowance for loan losses. Non-accrual loans are included in the average loan balance. Loan fees have been included in the calculation of interest income. Loan fees were \$588,000 and \$902,000 for the three months ended March 31, 2008 and 2007, respectively.

- (2) *If computed on a tax-equivalent basis using an effective marginal rate of 35 percent, tax-exempt income would be \$1.2 million and \$1.2 million, and the yields would be 6.50 percent and 6.49 percent, for the three months ended March 31, 2008 and 2007, respectively.*
- (3) *Represents the average rate earned on interest-earning assets less the average rate paid on interest-bearing liabilities.*
- (4) *Represents annualized net interest income as a percentage of average interest-earning assets.*

**Table of Contents**

The table below shows changes in interest income and interest expense and the amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the change due to volume and the change due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.

	<b>Three Months Ended March 31, 2008 vs. 2007 Increases (Decreases) Due to Change in</b>		
	<b>Volume</b>	<b>Rate</b>	<b>Total</b>
	<i>(In Thousands)</i>		
<b>Interest and Dividend Income:</b>			
Gross Loans, Net	\$ 8,744	\$ (10,707)	\$ (1,963)
Municipal Securities	(5)		(5)
Obligations of Other U.S. Government Agencies	(92)	81	(11)
Other Debt Securities	(416)	12	(404)
Equity Securities	111	(66)	45
Federal Funds Sold	(423)	(220)	(643)
Term Federal Funds Sold	(5)		(5)
<b>Total Interest and Dividend Income</b>	<b>7,914</b>	<b>(10,900)</b>	<b>(2,986)</b>
<b>Interest Expense:</b>			
Savings	(40)	106	66
Money Market Checking and NOW Accounts	1,109	79	1,188
Time Deposits of \$100,000 or More	(633)	(2,178)	(2,811)
Other Time Deposits	486	(271)	215
FHLB Advances and Other Borrowings	3,017	(711)	2,306
Junior Subordinated Debentures		(190)	(190)
<b>Total Interest Expense</b>	<b>3,939</b>	<b>(3,165)</b>	<b>774</b>
<b>Change in Net Interest Income</b>	<b>\$ 3,975</b>	<b>\$ (7,735)</b>	<b>\$ (3,760)</b>

For the three months ended March 31, 2008 and 2007, net interest income before provision for credit losses was \$34.2 million and \$38.0 million, respectively. The net interest spread and net interest margin for the three months ended March 31, 2008 were 2.81 percent and 3.73 percent, respectively, compared to 3.34 percent and 4.59 percent, respectively, for the same period in 2007. The compression in the net interest margin continues to be driven by intense competition among Korean-American banks, particularly in the pricing of deposits; and the Federal Reserve Bank's 200-basis-point cut in short-term interest rates in the first quarter of 2008. The net reversal of \$1.2 million of accrued interest on loans placed on non-accrual status further compressed our margin during the first quarter of 2008.

Average interest-earning assets increased 10.1 percent to \$3.69 billion for the three months ended March 31, 2008 from \$3.35 billion for the same period in 2007. Average gross loans increased 14.6 percent to \$3.30 billion for the three months ended March 31, 2008 from \$2.88 billion for the same period in 2007, and average investment securities decreased 11.5 percent to \$342.1 million for the three months ended March 31, 2008 from \$386.7 million for the same period in 2007.

The yield on average interest-earning assets decreased by 115 basis points from 8.23 percent for the three months ended March 31, 2007 to 7.08 percent for the same period in 2008, reflecting a decrease in the average yield on loans.

Absent the \$1.2 million interest reversal mentioned above, the yield would be 7.21 percent. Total loan interest income decreased by 3.1 percent for the three months ended March 31, 2008 due primarily to the decrease in the average yield on loans from 8.80 percent for the three months ended March 31, 2007 to 7.38 percent for the same period in 2008. During this period, the average Wall Street Journal Prime Rate dropped 203 basis points from 8.25 percent for the three months ended March 31, 2007 to 6.22 percent for the same period in 2008. The mix of average interest-earning assets was 89.5 percent loans, 9.3 percent securities and 1.2 percent other interest-earning assets for the three months ended March 31, 2008, compared to 86.0 percent loans, 11.5 percent investment securities and 2.5 percent other interest-earning assets for the same period in 2007.



**Table of Contents**

The majority of interest-earning assets growth was funded by a \$301.5 million, or 178.2 percent, increase in average FHLB advances and other borrowings and a \$108.2 million, or 4.8 percent, increase in average interest-earning deposits. Total average interest-bearing liabilities grew by 16.5 percent to \$2.90 billion for the three months ended March 31, 2008 compared to \$2.49 billion for the same period in 2007. The average interest rate paid for interest-bearing liabilities decreased by 62 basis points from 4.89 percent for the three months ended March 31, 2007 to 4.27 percent for the same period in 2008. The decrease was primarily due to the Federal Reserve Board's rate cuts, partially offset by intense competition, primarily among Korean-American banks.

**Provision for Credit Losses**

For the three months ended March 31, 2008 and 2007, the provision for credit losses was \$17.8 million and \$6.1 million, respectively. The increase in the provision for credit losses is attributable to increases in net charge-offs, non-performing and delinquent loans, and criticized and classified loans. Net charge-offs were \$7.3 million and \$2.4 million for the three months ended March 31, 2008 and 2007, respectively. Non-performing loans increased from \$54.5 million, or 1.66 percent of total gross loans, as of December 31, 2007 to \$88.7 million, or 2.68 percent of total gross loans, as of March 31, 2008. Delinquent loans increased from \$45.1 million at December 31, 2007 to \$105.8 million at March 31, 2008. While the level of non-performing and delinquent loans are indicators of the credit quality of the portfolio, the provision for credit losses is determined based primarily on loan classifications and the historical loss experience with similarly situated credits.

**Non-Interest Income**

The following table sets forth the various components of non-interest income for the periods indicated:

	<b>Three Months Ended March 31,</b>		<b>Increase (Decrease)</b>	
	<b>2008</b>	<b>2007</b>	<b>Amount</b>	<b>Percentage</b>
	<i>(Dollars in Thousands)</i>			
Service Charges on Deposit Accounts	\$ 4,717	\$ 4,488	\$ 229	5.1%
Insurance Commissions	1,315	1,125	190	16.9%
Trade Finance Fees	865	1,290	(425)	(32.9)%
Remittance Fees	505	471	34	7.2%
Other Service Charges and Fees	716	616	100	16.2%
Bank-Owned Life Insurance Income	240	230	10	4.3%
Increase in Fair Value of Derivatives	239	92	147	159.8%
Other Income	337	275	62	22.5%
Gain on Sales of Loans	213	1,400	(1,187)	(84.8)%
Gain on Sales of Securities Available for Sale	618		618	
<b>Total Non-Interest Income</b>	<b>\$ 9,765</b>	<b>\$ 9,987</b>	<b>\$ (222)</b>	<b>(2.2)%</b>

We earn non-interest income from four major sources: service charges on deposit accounts, fees generated from international trade finance, insurance commissions and remittance fees. In addition, we sell certain assets. Such sales are determined mainly for risk management purposes. For the three months ended March 31, 2008, non-interest income was \$9.8 million, a decrease of \$222,000, or 2.2 percent, from \$10.0 million for the three months ended March 31, 2007. The decrease in non-interest income is primarily attributable to decreases in gain on sales of loans and trade finance fees, partially offset by gain on sales of securities available for sale.

Service charges on deposit accounts increased by \$229,000, or 5.1 percent, from \$4.5 million for the three months ended March 31, 2007 to \$4.7 million for the same period in 2008. The increase was due to an increase in the number of deposit accounts and demand deposit transaction volume.

Insurance commissions increased by \$190,000, or 16.9 percent, from \$1.1 million for the three months ended March 31, 2007 to \$1.3 million for the same period in 2008. The increase was due to business growth at Chun-Ha and

All World.

**Table of Contents**

Fees generated from international trade finance decreased by \$425,000, or 32.9 percent, from \$1.3 million for the three months ended March 31, 2007 to \$865,000 for the same period in 2008. Trade finance fees relate primarily to import and export letters of credit. The decrease is attributable primarily to a decline in export letter of credit volume due to a soft economy.

Remittance fees increased by \$34,000, or 7.2 percent, from \$471,000 for the three months ended March 31, 2007 to \$505,000 for the same period in 2008. The increase was due to slightly higher volumes.

Gain on sales of loans was \$213,000 for the three months ended March 31, 2008, compared to \$1.4 million for the three months ended March 31, 2007. During the three months ended March 31, 2008, there were SBA loan sales of \$5.2 million at an average gain of 3.8 percent, compared to SBA loan sales of \$30.7 million at an average gain of 4.4 percent for the same period in 2007.

**Non-Interest Expenses**

The following table sets forth the breakdown of non-interest expenses for the periods indicated:

	<b>Three Months Ended</b>		<b>Increase (Decrease)</b>	
	<b>March 31,</b>	<b>2007</b>	<b>Amount</b>	<b>Percentage</b>
	<b>2008</b>	<b>2007</b>		
	<i>(Dollars in Thousands)</i>			
Salaries and Employee Benefits	\$ 11,280	\$ 11,761	\$ (481)	(4.1)%
Occupancy and Equipment	2,782	2,512	270	10.7%
Data Processing	1,534	1,563	(29)	(1.9)%
Professional Fees	985	474	511	107.8%
Advertising and Promotion	812	661	151	22.8%
Supplies and Communications	704	588	116	19.7%
Amortization of Other Intangible Assets	524	614	(90)	(14.7)%
Other Operating Expenses	2,967	2,796	171	6.1%
<b>Total Non-Interest Expenses</b>	<b>\$ 21,588</b>	<b>\$ 20,969</b>	<b>\$ 619</b>	<b>3.0%</b>

For the three months ended March 31, 2008 and 2007, non-interest expenses were \$21.6 million and \$21.0 million, respectively. The efficiency ratio (non-interest expenses divided by the sum of net interest income before provision for credit losses and non-interest income) for the three months ended March 31, 2008 was 49.11 percent, compared to 43.74 percent for the same period in 2007. The overall increase in non-interest expenses was primarily due to increases in occupancy and equipment and professional fees, partially offset by a decrease in salaries and employees benefits.

Salaries and employee benefits decreased \$481,000, or 4.1 percent, from \$11.8 million for the three months ended March 31, 2007 to \$11.3 million for the same period in 2008. Salaries and employee benefits decreased due to a lower bonus accrual, partially offset by additional headcount from three new branches (Fullerton, Rancho Cucamonga and Beverly Hills) opened since the first quarter of 2007.

Occupancy and equipment expense increased \$270,000, or 10.7 percent, from \$2.5 million for the three months ended March 31, 2007 to \$2.8 million for the same period in 2008. The increase was due primarily to additional office space leased for the three new branches.

Professional fees increased \$511,000, or 107.8 percent, from \$474,000 for the three months ended March 31, 2007 to \$985,000 for the same period in 2008. The increase was due primarily to additional professional fees incurred in 2008 for credit, legal and valuation services.

**Provision for Income Taxes**

For the three months ended March 31, 2008, income taxes of \$1.6 million were recognized on pre-tax income of \$4.6 million, representing an effective tax rate of 35.8 percent, compared to income taxes of \$7.9 million were recognized on pre-tax income of \$20.8 million, representing an effective tax rate of 37.7 percent, for the three months ended March 31, 2007.



**Table of Contents****FINANCIAL CONDITION****Investment Portfolio**

Investment securities are classified as held to maturity or available for sale in accordance with SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*. Those securities that we have the ability and intent to hold to maturity are classified as held to maturity. All other securities are classified as available for sale. There were no trading securities at March 31, 2008 or December 31, 2007. Securities classified as held to maturity are stated at cost, adjusted for amortization of premiums and accretion of discounts, and available for sale securities are stated at fair value. The securities currently held consist primarily of U.S. Government agency securities, mortgage-backed securities, municipal bonds and collateralized mortgage obligations.

As of March 31, 2008, securities held to maturity, at amortized cost, totaled \$934,000 and securities available for sale, at fair value, totaled \$322.7 million, compared to \$940,000 and \$349.5 million, respectively, at December 31, 2007. The following table summarizes the amortized cost, estimated fair value and unrealized gain (loss) of investment securities as of the dates indicated:

	March 31, 2008			December 31, 2007		
	Amortized Cost	Estimated Fair Value	Unrealized Gain (Loss)	Amortized Cost	Estimated Fair Value	Unrealized Gain (Loss)
<i>(In Thousands)</i>						
<b>Held to Maturity:</b>						
Municipal Bonds	\$ 694	\$ 694	\$	\$ 694	\$ 694	\$
Mortgage-Backed Securities	240	238	(2)	246	247	1
<b>Total Held to Maturity</b>	<b>\$ 934</b>	<b>\$ 932</b>	<b>\$ (2)</b>	<b>\$ 940</b>	<b>\$ 941</b>	<b>\$ 1</b>
<b>Available for Sale:</b>						
U.S. Government Agency Securities	\$ 104,553	\$ 105,295	\$ 742	\$ 104,893	\$ 105,089	\$ 196
Mortgage-Backed Securities	93,638	94,600	962	99,332	99,198	(134)
Municipal Bonds	61,032	62,615	1,583	69,907	71,751	1,844
Collateralized Mortgage Obligations	48,143	48,549	406	51,881	51,418	(463)
Corporate Bonds	7,910	7,796	(114)	18,295	18,226	(69)
Other Securities	3,925	3,847	(78)	3,925	3,835	(90)
<b>Total Available for Sale</b>	<b>\$ 319,201</b>	<b>\$ 322,702</b>	<b>\$ 3,501</b>	<b>\$ 348,233</b>	<b>\$ 349,517</b>	<b>\$ 1,284</b>

The amortized cost and estimated fair value of investment securities as of March 31, 2008, by contractual maturity, are shown below. Although mortgage-backed securities and collateralized mortgage obligations have contractual maturities through 2037, expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Available for Sale		Held to Maturity	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Within One Year	\$ 50,912	\$ 51,155	\$	\$
Over One Year Through Five Years	68,588	68,964		
Over Five Years Through Ten Years	7,293	7,509	694	694
Over Ten Years	50,627	51,925		
Mortgage-Backed Securities	93,638	94,600	240	238

Collateralized Mortgage Obligations	48,143	48,549		
	<b>\$ 319,201</b>	<b>\$ 322,702</b>	<b>\$ 934</b>	<b>\$ 932</b>

Investment securities available for sale, at fair value, decreased \$26.8 million, or 7.7 percent, to \$322.7 million at March 31, 2008 from \$349.5 million at December 31, 2007. The decrease was primarily due to the sale of \$23.0 million of investment securities, with a \$618,000 gain realized, during the first quarter of 2008.

**Table of Contents****Loan Portfolio**

All loans are carried at face amount, less principal repayments collected, net of deferred loan fees and the allowance for loan losses. Interest on all loans is accrued daily on a simple interest basis. Once a loan is placed on non-accrual status, the accrual of interest is discontinued and previously accrued interest is reversed. Loans are placed on non-accrual status when principal and interest on a loan is past due 90 days or more, unless a loan is both well secured and in the process of collection.

The following table shows the loan composition by type, including loans held for sale, as of the dates indicated.

	<b>March 31, 2008</b>	<b>December 31, 2007</b>	<b>Increase (Decrease)</b>	
			<b>Amount</b>	<b>Percentage</b>
			<i>(Dollars in Thousands)</i>	
<b>Real Estate Loans:</b>				
Commercial Property	\$ 784,746	\$ 795,675	\$ (10,929)	(1.4)%
Construction	217,274	215,857	1,417	0.7%
Residential Property <sup>(1)</sup>	90,101	90,375	(274)	(0.3)%
<b>Total Real Estate Loans</b>	<b>1,092,121</b>	<b>1,101,907</b>	<b>(9,786)</b>	<b>(0.9)%</b>
<b>Commercial and Industrial Loans:</b>				
Commercial Term Loans	1,630,516	1,599,853	30,663	1.9%
Commercial Lines of Credit	249,400	256,978	(7,578)	(2.9)%
SBA Loans <sup>(2)</sup>	140,988	118,528	22,460	18.9%
International Loans	102,837	119,360	(16,523)	(13.8)%
<b>Total Commercial and Industrial Loans</b>	<b>2,123,741</b>	<b>2,094,719</b>	<b>29,022</b>	<b>1.4%</b>
Consumer Loans	90,087	90,449	(362)	(0.4)%
<b>Total Loans Gross</b>	<b>3,305,949</b>	<b>3,287,075</b>	<b>18,874</b>	<b>0.6%</b>
Deferred Loan Fees	(1,910)	(2,367)	457	(19.3)%
Allowance for Loan Losses	(52,986)	(43,611)	(9,375)	21.5%
<b>Net Loans Receivable</b>	<b>\$ 3,251,053</b>	<b>\$ 3,241,097</b>	<b>\$ 9,956</b>	<b>0.3%</b>

<sup>(1)</sup> Includes loans held for sale, at the lower of cost or market, of \$700,000 and \$310,000 at March 31, 2008 and December 31, 2007, respectively.

<sup>(2)</sup>

*Includes loans held for sale, at the lower of cost or market, of \$7.9 million and \$6.0 million at March 31, 2008 and December 31, 2007, respectively.*

At March 31, 2008 and December 31, 2007, loans receivable (including loans held for sale), net of deferred loan fees and allowance for loan losses, totaled \$3.25 billion and \$3.24 billion, respectively, an increase of \$10.0 million, or 0.3 percent. Real estate loans, composed of commercial property, residential property and construction loans, decreased \$9.8 million, or 0.9 percent, to \$1.09 billion at March 31, 2008 from \$1.10 billion at December 31, 2007, representing 33.0 percent and 33.5 percent, respectively, of total gross loans. Total commercial and industrial loans, composed of owner-occupied commercial property, trade finance, SBA and lines of credit, increased \$29.0 million, or 1.4 percent, to \$2.12 billion at March 31, 2008 from \$2.09 billion at December 31, 2007, representing 64.2 percent and 63.7 percent, respectively, of total gross loans. Consumer loans decreased \$362,000, or 0.4 percent, to \$90.1 million at March 31, 2008 from \$90.4 million at December 31, 2007.

As of March 31, 2008, the loan portfolio included the following concentrations of loans to one type of industry that were greater than 10 percent of total gross loans outstanding:

<b>Industry</b>	<b>Balance at March 31, 2008</b> <i>(Dollars in Thousands)</i>	<b>Percentage of Total Gross Loans Outstanding</b>
Accommodation/Hospitality	\$ 423,986	12.82%
Gasoline Stations	\$ 363,613	11.00%
Lessors of Non-Residential Buildings	\$ 333,020	10.07%

There was no other concentration of loans to any one type of industry exceeding ten percent of total gross loans outstanding.



**Table of Contents****Non-Performing Assets**

Non-performing assets consist of loans on non-accrual status, loans 90 days or more past due and still accruing interest, loans restructured where the terms of repayment have been renegotiated resulting in a reduction or deferral of interest or principal, and other real estate owned ( OREO ). Loans are generally placed on non-accrual status when they become 90 days past due unless management believes the loan is adequately collateralized and in the process of collection. Loans may be restructured by management when a borrower has experienced some change in financial status, causing an inability to meet the original repayment terms, and where we believe the borrower eventually will overcome those circumstances and repay the loan in full. OREO consists of properties acquired by foreclosure or similar means that management intends to offer for sale.

Management's classification of a loan as non-accrual is an indication that there is reasonable doubt as to the full collectibility of principal or interest on the loan; at this point, we stop recognizing income from the interest on the loan and reverse any uncollected interest that had been accrued but unpaid. These loans may or may not be collateralized, but collection efforts are continuously pursued.

The table below shows the composition of non-performing assets as of the dates indicated.

	<b>March 31, 2008</b>	<b>December 31, 2007</b>	<b>Increase (Decrease)</b>	
			<b>Amount</b>	<b>Percentage</b>
	<i>(Dollars in Thousands)</i>			
Non-Accrual Loans	\$ 88,529	\$ 54,252	\$ 34,277	63.2%
Loans 90 Days or More Past Due and Still Accruing	191	227	(36)	(15.9)%
Total Non-Performing Loans	88,720	54,479	34,241	62.9%
Other Real Estate Owned		287	(287)	(100.0)%
<b>Total Non-Performing Assets</b>	<b>\$ 88,720</b>	<b>\$ 54,766</b>	<b>\$ 33,954</b>	<b>62.0%</b>

Non-performing loans were \$88.7 million at March 31, 2008, compared to \$54.5 million at December 31, 2007, representing a 62.9 percent increase. The increase was primarily due to two large construction loans (a \$28.0 million condominium project in Northern California and a \$16.8 million low-income housing construction project in the Los Angeles area). Total gross loans increased by 0.6 percent during the first quarter of 2008. As a result, the ratio of non-performing loans to total gross loans increased to 2.68 percent at March 31, 2008 from 1.66 percent at December 31, 2007. As of December 31, 2007, OREO totaled \$287,000. There was no OREO as of March 31, 2008. Delinquent loans, which is comprised of loans past due 30 or more days and still accruing and non-accrual loans past due 30 or more days, were \$105.8 million at March 31, 2008, compared to \$45.1 million at December 31, 2007, representing a 134.8 percent increase. The increases in non-performing loans and delinquent loans are attributable primarily to a persistently soft economy that is affecting some of our borrowers' ability to honor their commitments.

**Allowance for Loan Losses and Allowance for Off-Balance Sheet Items**

Provisions to the allowance for loan losses are made quarterly to recognize probable loan losses. The quarterly provision is based on the allowance need, which is calculated using a formula designed to provide adequate allowances for losses inherent in the portfolio. The formula is made up of various components. The allowance is first determined by assigning reserve ratios for all loans. All loans that are classified are then assigned certain allocations according to type with larger percentages applied to loans deemed to be of a higher risk. These percentages are determined based on the prior loss history by type of loan, adjusted for current economic factors.

The allowance is based on estimates, and ultimate future losses may vary from current estimates. Underlying trends in the economic cycle, particularly in Southern California, which management cannot completely predict, will influence credit quality. It is possible that future economic or other factors will adversely affect the Bank's borrowers. As a result, we may sustain loan losses in any particular period that are sizable in relation to the allowance, or exceed

the allowance. In addition, our asset quality may deteriorate through a number of possible factors, including rapid growth, failure to maintain or enforce appropriate underwriting standards, failure to maintain an adequate number of qualified loan personnel, and failure to identify and monitor potential problem loans.

**Table of Contents**

The allowance for loan losses and allowance for off-balance sheet items are maintained at levels that are believed to be adequate by management to absorb estimated probable loan losses inherent in the loan portfolio. The adequacy of the allowances is determined through periodic evaluations of the loan portfolio and other pertinent factors, which are inherently subjective as the process calls for various significant estimates and assumptions. Among other factors, the estimates involve the amounts and timing of expected future cash flows and fair value of collateral on impaired loans, estimated losses on loans based on historical loss experience, various qualitative factors, and uncertainties in estimating losses and inherent risks in the various credit portfolios, which may be subject to substantial change.

On a quarterly basis, we utilize a classification migration model and individual loan review analysis tools as starting points for determining the adequacy of the allowance for loan losses and allowance for off-balance sheet items. Our loss migration analysis tracks a certain number of quarters of loan loss history to determine historical losses by classification category (i.e., pass, special mention, substandard and doubtful ) for each loan type, except certain loans (automobile, mortgage and credit cards), which are analyzed as homogeneous loan pools. These calculated loss factors are then applied to outstanding loan balances, unused commitments and off-balance sheet exposures, such as letters of credit. The individual loan review analysis is the other part of the allowance allocation process, applying specific monitoring policies and procedures in analyzing the existing loan portfolios. Further allowance assignments are made based on general and specific economic conditions, as well as performance trends within specific portfolio segments and individual concentrations of credit.

The allowance for loan losses increased by \$9.4 million, or 21.5 percent, to \$53.0 million at March 31, 2008, compared to \$43.6 million at December 31, 2007. The increase in the allowance for loan losses in 2008 was due primarily to the increased migration of loans into more adverse risk rating categories, increases in non-performing and delinquent loans, and the increase in the overall loan portfolio. See *Provision for Credit Losses*. In addition, the allowance reflects higher estimated loss severity arising from a softening economy, partially offset by our better collateral coverage on impaired loans and the presence of guarantees. The ratio of the allowance for loan losses to total gross loans increased to 1.60 percent as of March 31, 2008, compared to 1.33 percent at December 31, 2007, primarily due to the overall increase of historical loss factors and classified loans.

**Table of Contents**

The allowance for off-balance sheet exposure, primarily unfunded loan commitments, increased by \$1.1 million, or 65.1 percent, to \$2.9 million at March 31, 2008, compared to \$1.8 million at December 31, 2007. The allowance for off-balance sheet items is recorded in other liabilities. Based on management's evaluation and analysis of portfolio credit quality and prevailing economic conditions, we believe the allowance for loan losses and allowance for off-balance sheet items are adequate for losses inherent in the loan portfolio and off-balance sheet exposure at March 31, 2008 and December 31, 2007.

	<b>As of and for the Three Months Ended</b>		
	<b>March 31,</b>	<b>December</b>	<b>March 31,</b>
	<b>2008</b>	<b>31,</b>	<b>2007</b>
		<b>2007</b>	<b>2007</b>
	<i>(Dollars in Thousands)</i>		
<b>Allowance for Loan Losses:</b>			
Balance at Beginning of Period	\$ 43,611	\$ 34,503	\$ 27,557
Actual Charge-Offs	(7,852)	(11,834)	(2,619)
Recoveries on Loans Previously Charged Off	555	206	215
Net Loan Charge-Offs	(7,297)	(11,628)	(2,404)
Provision Charged to Operating Expenses	16,672	20,736	6,374
<b>Balance at End of Period</b>	<b>\$ 52,986</b>	<b>\$ 43,611</b>	<b>\$ 31,527</b>
<b>Allowance for Off-Balance Sheet Items:</b>			
Balance at Beginning of Period	\$ 1,765	\$ 1,797	\$ 2,130
Provision Charged to Operating Expenses	1,149	(32)	(242)
<b>Balance at End of Period</b>	<b>\$ 2,914</b>	<b>\$ 1,765</b>	<b>\$ 1,888</b>
<b>Ratios:</b>			
Net Loan Charge-Offs to Average Total Gross Loans <sup>(1)</sup>	0.89%	1.40%	0.34%
Net Loan Charge-Offs to Total Gross Loans <sup>(1)</sup>	0.89%	1.40%	0.33%
Allowance for Loan Losses to Average Total Gross Loans	1.60%	1.33%	1.09%
Allowance for Loan Losses to Total Gross Loans	1.60%	1.33%	1.08%
Net Loan Charge-Offs to Allowance for Loan Losses <sup>(1)</sup>	55.39%	105.78%	30.92%
Net Loan Charge-Offs to Provision Charged to Operating Expenses	43.77%	56.08%	37.72%
Allowance for Loan Losses to Non-Performing Loans	59.72%	80.05%	161.55%
<b>Balances:</b>			
Average Total Gross Loans	\$ 3,305,252	\$ 3,286,079	\$ 2,885,229
Total Gross Loans	\$ 3,305,949	\$ 3,287,075	\$ 2,919,600
Non-Performing Loans	\$ 88,720	\$ 54,766	\$ 19,515

<sup>(1)</sup> Net loan charge-offs are annualized to

calculate the ratios.

### Deposits

The following table shows the composition of deposits by type as of the dates indicated.

	<b>March 31, 2008</b>	<b>December 31, 2007</b>	<b>Increase (Decrease)</b>	
			<b>Amount</b>	<b>Percentage</b>
	<i>(Dollars in Thousands)</i>			
Demand Noninterest-Bearing	\$ 676,471	\$ 680,282	\$ (3,811)	(0.6)%
Interest-Bearing:				
Savings	92,189	93,099	(910)	(1.0)%
Money Market Checking and NOW Accounts	696,552	445,806	250,746	56.2%
Time Deposits of \$100,000 or More	1,248,853	1,441,683	(192,830)	(13.4)%
Other Time Deposits	313,703	340,829	(27,126)	(8.0)%
<b>Total Deposits</b>	<b>\$ 3,027,768</b>	<b>\$ 3,001,699</b>	<b>\$ 26,069</b>	<b>0.9%</b>

Money market checking and NOW accounts increased \$250.7 million, or 56.2 percent, to \$696.6 million at March 31, 2008 from \$445.8 million at December 31, 2007. The increase was due to our deposit campaign targeted for core deposits by offering attractive money market checking accounts. Time deposits of \$100,000 or more decreased \$192.8 million, or 13.4 percent, to \$1.25 billion at March 31, 2008 from \$1.44 billion at December 31, 2007, reflecting the transfer of customer funds into money market checking accounts.

**Table of Contents**

**FHLB Advances and Other Borrowings**

FHLB advances and other borrowings mostly take the form of advances from the FHLB of San Francisco and overnight Federal funds. At March 31, 2008, advances from the FHLB were \$362.5 million, a decrease of \$70.2 million, or 16.2 percent, from the December 31, 2007 balance of \$432.7 million. Overnight Federal funds were \$50.0 million at March 31, 2008 and December 31, 2007. Among the FHLB advances and other borrowings at March 31, 2008, short-term borrowings with a remaining maturity of less than one year were \$404.0 million, and the weighted-average interest rate thereon was 2.97 percent.

**Junior Subordinated Debentures**

During the first half of 2004, we issued two junior subordinated notes bearing interest at the three-month London InterBank Offered Rate ( LIBOR ) plus 2.90 percent totaling \$61.8 million and one junior subordinated note bearing interest at the three-month LIBOR plus 2.63 percent totaling \$20.6 million. The outstanding subordinated debentures related to these offerings totaled \$82.4 million at March 31, 2008 and December 31, 2007.

**INTEREST RATE RISK MANAGEMENT**

Interest rate risk indicates our exposure to market interest rate fluctuations. The movement of interest rates directly and inversely affects the economic value of fixed-income assets, which is the present value of future cash flow discounted by the current interest rate; under the same conditions, the higher the current interest rate, the higher the denominator of discounting. Interest rate risk management is intended to decrease or increase the level of our exposure to market interest rates. The level of interest rate risk can be managed through such means as the changing of gap positions and the volume of fixed-income assets. For successful management of interest rate risk, we use various methods to measure existing and future interest rate risk exposures, giving effect to historical attrition rates of core deposits. In addition to regular reports used in business operations, repricing gap analysis, stress testing and simulation modeling are the main measurement techniques used to quantify interest rate risk exposure.

**Table of Contents**

The following table shows the status of our gap position as of March 31, 2008:

	<b>Within Three Months</b>	<b>After Three Months But Within One Year</b>	<b>After One Year But Within Five Years</b>	<b>After Five Years</b>	<b>Non- Interest- Sensitive</b>	<b>Total</b>
<b>ASSETS</b>						
Cash and Due From Banks	\$	\$	\$	\$	\$ 101,306	\$ 101,306
Federal Funds Sold	2,000					2,000
Securities:						
Fixed Rate	13,106	63,431	129,671	93,472		299,680
Floating Rate	4,458		15,651	3,847		23,956
Loans:						
Fixed Rate	50,587	89,740	602,048	598,326		1,340,701
Floating Rate	1,703,853	27,637	145,184	45		1,876,719
Non-Accrual					88,529	88,529
Deferred Loan Fees and Allowance for Loan Losses					(54,896)	(54,896)
FRB and FHLB Stock				33,718		33,718
Other Assets		24,760		7,336	196,586	228,682
<b>Total Assets</b>	<b>\$ 1,774,004</b>	<b>\$ 205,568</b>	<b>\$ 892,554</b>	<b>\$ 736,744</b>	<b>\$ 331,525</b>	<b>\$ 3,940,395</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>						
Liabilities:						
Deposits:						
Demand Deposits	\$ 45,770	\$ 135,635	\$ 325,523	\$ 169,543	\$	\$ 676,471
Savings	16,369	31,698	35,833	8,289		92,189
Money Market Checking and NOW Accounts	104,641	200,118	225,619	166,174		696,552
Time Deposits:						
Fixed Rate	851,825	701,642	8,920	115		1,562,502
Floating Rate	54					54
FHLB Advances and Other Borrowings	308,004	96,000	7,041	4,508		415,553
Junior Subordinated Debentures	82,406					82,406
Other Liabilities					44,304	44,304
Stockholders Equity					370,364	370,364

<b>Total Liabilities and Stockholders Equity</b>	<b>\$ 1,409,069</b>	<b>\$ 1,165,093</b>	<b>\$ 602,936</b>	<b>\$ 348,629</b>	<b>\$ 414,668</b>	<b>\$ 3,940,395</b>
Repricing Gap	\$ 364,935	\$ (959,525)	\$ 289,618	\$ 388,115	\$ (83,143)	
Cumulative Repricing Gap	\$ 364,935	\$ (594,590)	\$ (304,972)	\$ 83,143	\$	
Cumulative Repricing Gap as a Percentage of Total Assets	9.26%	(15.09)%	(7.74)%	2.11%		
Cumulative Repricing Gap as a Percentage of Interest-Earning Assets	10.20%	(16.62)%	(8.53)%	2.32%		

The repricing gap analysis measures the static timing of repricing risk of assets and liabilities (i.e., a point-in-time analysis measuring the difference between assets maturing or repricing in a period and liabilities maturing or repricing within the same time period). Assets are assigned to maturity and repricing categories based on their expected repayment or repricing dates, and liabilities are assigned based on their repricing or maturity dates. Core deposits that have no maturity dates (demand deposits, savings, money market checking and NOW accounts) are assigned to categories based on expected decay rates.

On March 31, 2008, the cumulative repricing gap as a percentage of interest-earning assets in the less than three month period was 10.20 percent. This increase from the previous quarter's figure of 1.58 percent was caused primarily by decreases of \$289.7 million and \$56.5 million in fixed rate certificates of deposit and FHLB advances and other borrowings, respectively, with maturities of less than three months. The cumulative repricing percentage in the less than twelve month period also moved higher, reaching (16.62) percent. This was an increase from the previous quarter's figure of (20.39) percent. The increase was caused primarily by decreases of \$219.5 million and \$65.5 million in fixed rate certificates of deposit and FHLB advances and other borrowings, respectively, with maturities of less than twelve months, partially offset by an increase of \$113.8 million in money market checking accounts with maturities of less than twelve months.



**Table of Contents**

The following table summarizes the status of the cumulative gap position as of the dates indicated.

	Less than Three Months		Less Than Twelve Months	
	March 31, 2008	December 31, 2007	March 31, 2008	December 31, 2007
	<i>(Dollars in Thousands)</i>			
Cumulative Repricing Gap	\$ 364,935	\$ 57,250	\$ (594,590)	\$ (740,764)
Percentage of Total Assets	9.26%	1.44%	(15.09)%	(18.59)%
Percentage of Interest-Earning Assets	10.20%	1.58%	(16.62)%	(20.39)%

The spread between interest income on interest-earning assets and interest expense on interest-bearing liabilities is the principal component of net interest income, and interest rate changes substantially affect our financial performance. We emphasize capital protection through stable earnings rather than maximizing yield. In order to achieve stable earnings, we prudently manage our assets and liabilities and closely monitor the percentage changes in net interest income and equity value in relation to limits established within our guidelines.

To supplement traditional gap analysis, we perform simulation modeling to estimate the potential effects of interest rate changes. The following table summarizes one of the stress simulations performed to forecast the impact of changing interest rates on net interest income and the market value of interest-earning assets and interest-bearing liabilities reflected on our balance sheet (i.e., an instantaneous parallel shift in the yield curve of the magnitude indicated). This sensitivity analysis is compared to policy limits, which specify the maximum tolerance level for net interest income exposure over a one-year horizon, given the basis point adjustment in interest rates reflected below.

Change in Interest Rate	Rate Shock Table			
	Percentage Changes		Change in Amount	
	Net Interest Income	Economic Value of Equity	Net Interest Income	Economic Value of Equity
	<i>(Dollars in Thousands)</i>			
200%	6.76%	(20.88)%	\$ 8,515	\$ (95,470)
100%	3.38%	(10.81)%	\$ 4,265	\$ (49,416)
(100)%	(3.52)%	11.34%	\$(4,433)	\$ 51,837
(200)%	(6.99)%	30.96%	\$(8,814)	\$141,561

The estimated sensitivity does not necessarily represent our forecast and the results may not be indicative of actual changes to our net interest income. These estimates are based upon a number of assumptions including: the nature and timing of interest rate levels including yield curve shape, prepayments on loans and securities, pricing strategies on loans and deposits, and replacement of asset and liability cash flows. While the assumptions used are based on current economic and local market conditions, there is no assurance as to the predictive nature of these conditions, including how customer preferences or competitor influences might change.

**LIQUIDITY AND CAPITAL RESOURCES**

Liquidity of the Bank is defined as the ability to supply cash as quickly as needed without causing a severe deterioration in profitability. The Bank's liquidity consists primarily of available cash positions, Federal funds sold and short-term investments categorized as available for sale securities, which can be disposed of without significant capital losses in the ordinary course of business, plus borrowing capacities, which include Federal funds lines, repurchase agreements and FHLB advances. Therefore, maintenance of high quality loans and securities that can be used for collateral in repurchase agreements or other secured borrowings is important feature of our liquidity management.

**Table of Contents**

The maintenance of a proper level of liquid assets is critical for both the liquidity and the profitability of the Bank. Since the primary purpose of the investment portfolio is to ensure the Bank has adequate liquidity, management maintains appropriate levels of liquid assets to avoid exposure to higher than necessary liquidity risk. Liquidity risk may increase when the Bank has few short-duration securities available for sale and/or is not capable of raising funds as quickly as necessary at acceptable rates in the capital or money markets. A heavy and sudden increase in cash demands for loans and/or deposits can tighten the liquidity position. Several ratios are reviewed on a daily, monthly and quarterly basis to manage the liquidity position and to preempt any liquidity crisis.

In order to ensure adequate levels of capital, we conduct an ongoing assessment of projected sources and uses of capital in conjunction with projected increases in assets and levels of risk. Management considers, among other things, cash generated from operations, and access to capital from financial markets or the issuance of additional securities, including common stock or notes, to meet our capital needs. Total stockholders' equity was \$370.4 million at March 31, 2008, which represented a decrease of \$192,000, or 0.1 percent, compared to \$370.6 million at December 31, 2007.

As of March 31, 2008 and December 31, 2007, we maintained a total of \$185.0 million and \$186.0 million, respectively, in credit lines to meet our liquidity needs. In addition, we maintained eight master repurchase agreements, all of which can furnish liquidity to us in consideration of bond collateral. We also can meet our liquidity needs through borrowings from the FHLB. We are eligible to borrow up to 25 percent of our total assets from the FHLB.

**Capital Ratios**

The regulatory agencies require a minimum ratio of qualifying total capital to risk-adjusted assets of 8.0 percent and a minimum ratio of Tier 1 capital to risk-adjusted assets of 4.0 percent. In addition to the risk-based guidelines, regulators require banking organizations to maintain a minimum amount of Tier 1 capital to total assets, referred to as the leverage ratio, of 4.0 percent. For a bank rated in the highest of the five categories used by regulators to rate banks, the minimum leverage ratio is 3.0 percent. In addition to these uniform risk-based capital guidelines that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.

At March 31, 2008, Hanmi Financial's Tier 1 capital (stockholders' equity plus junior subordinated debentures less intangible assets) was \$334.5 million. This represented a decrease of \$992,000, or 0.30 percent, over Tier 1 capital of \$335.5 million at December 31, 2007. The capital ratios of Hanmi Financial and Hanmi Bank were as follows as of March 31, 2008:

	Actual		Minimum Regulatory Requirement		Minimum to Be Categorized as Well Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
	<i>(Dollars in Thousands)</i>					
Total Capital (to Risk-Weighted Assets):						
Hanmi Financial	\$ 378,694	10.74%	\$ 282,169	8.00%	N/A	N/A
Hanmi Bank	\$ 380,234	10.79%	\$ 281,889	8.00%	\$ 352,362	10.00%
Tier 1 Capital (to Risk-Weighted Assets):						
Hanmi Financial	\$ 334,459	9.48%	\$ 141,085	4.00%	N/A	N/A
Hanmi Bank	\$ 336,042	9.54%	\$ 140,945	4.00%	\$ 211,417	6.00%
Tier 1 Capital (to Average Total Assets):						
Hanmi Financial	\$ 334,459	8.69%	\$ 153,942	4.00%	N/A	N/A
Hanmi Bank	\$ 336,042	8.74%	\$ 153,803	4.00%	\$ 192,253	5.00%

**Table of Contents****Dividends**

The ability of Hanmi Financial to pay dividends to our stockholders is directly dependent on the ability of the Bank to pay dividends to us. Section 642 of the California Financial Code provides that neither a California state-chartered bank nor a majority-owned subsidiary of a bank can pay dividends to its stockholders in an amount which exceeds the lesser of (a) the retained earnings of the bank or (b) the net income of the bank for its last three fiscal years, in each case less the amount of any previous distributions made during such period. As a result of the net loss incurred by the Bank in 2007, the Bank is currently not able to pay dividends to Hanmi Financial under Section 642. However, Financial Code Section 643 provides, alternatively, that, notwithstanding the foregoing restriction, dividends in an amount not exceeding the greatest of (a) the retained earnings of the bank; (b) the net income of the bank for its last fiscal year or (c) the net income of the bank for its current fiscal year may be declared with the prior approval of the California Commissioner of Financial Institutions (the Commissioner). The Bank had retained earnings of \$54.0 million and \$52.8 million as of March 31, 2008 and December 31, 2007, respectively.

Similarly, the net loss for 2007 requires prior FRB approval of bank dividends in 2008 to Hanmi Financial. FRB Regulation H Section 208.5 provides that the Bank must obtain FRB approval to declare and pay a dividend if the total of all dividends declared during the calendar year, including the proposed dividend, exceeds the sum of the Bank's net income during the current calendar year and the retained net income of the prior two calendar years. The Bank will seek prior approval from the California Department of Financial Institutions and the FRB to pay cash dividends to Hanmi Financial.

There can be no assurance when or if these approvals would be granted, or that, even if granted, the Board of Directors will continue to authorize cash dividends to our stockholders.

On March 20, 2008, following approval from the FRB and the Commissioner, we declared a quarterly cash dividend of \$0.06 per common share for the first quarter of 2008. The dividend was paid on April 15, 2008. Future dividend payments are subject to the future earnings, legal and regulatory requirements, including appropriate regulatory approvals, and the discretion of the Board of Directors.

**OFF-BALANCE SHEET ARRANGEMENTS**

For a discussion of off-balance sheet arrangements, see *Note 5 Off-Balance Sheet Commitments* of Notes to Consolidated Financial Statements (Unaudited) in this Report and *Item 1. Business Off-Balance Sheet Commitments* in our Annual Report on Form 10-K for the year ended December 31, 2007.

**CONTRACTUAL OBLIGATIONS**

There were no material changes to the contractual obligations described in our Annual Report on Form 10-K for the year ended December 31, 2007.

**RECENTLY ISSUED ACCOUNTING STANDARDS**

**SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133*** In March 2008, the FASB issued SFAS No. 161, which requires entities to provide greater transparency about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedge items are accounted for under SFAS No. 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, results of operations and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008 and is not expected to have a significant impact on our financial condition or results of operations.

**Table of Contents**

**SFAS No. 160, Non-Controlling Interest in Consolidated Financial Statements – an Amendment of ARB No. 51** In December 2007, the FASB issued SFAS No. 160, which requires that a non-controlling interest in a subsidiary (i.e., minority interest) be reported in the equity section of the consolidated balance sheet instead of being reported as a liability or in the mezzanine section between debt and equity. It also requires that the consolidated statement of operations include net income attributable to both the parent and non-controlling interest of a consolidated subsidiary. A disclosure must be made on the face of the consolidated statement of operations of the net income attributable to the parent and to the non-controlling interest. In addition, regardless of whether the parent purchases additional ownership interest, sells a portion of its ownership interest in a subsidiary or the subsidiary participates in a transaction that changes the parent's ownership interest, as long as the parent retains controlling interest, the transaction is considered an equity transaction. SFAS No. 160 is effective for annual periods beginning after December 15, 2008. We are currently assessing the impact that the adoption of SFAS No. 160 will have on our financial position and results of operations.

**SFAS No. 141(R), Business Combinations** In December 2007, the FASB issued SFAS No. 141(R), which revises SFAS No. 141 and changes multiple aspects of the accounting for business combinations. Under the guidance in SFAS No. 141(R), the acquisition method must be used, which requires the acquirer to recognize most identifiable assets acquired, liabilities assumed and non-controlling interests in the acquiree at their full fair value on the acquisition date. Goodwill is to be recognized as the excess of the consideration transferred plus the fair value of the non-controlling interest over the fair values of the identifiable net assets acquired. Subsequent changes in the fair value of contingent consideration classified as a liability are to be recognized in earnings, while contingent consideration classified as equity is not to be remeasured. Costs such as transaction costs are to be excluded from acquisition accounting, generally leading to recognizing expense and additionally, restructuring costs that do not meet certain criteria at acquisition date are to be subsequently recognized as post-acquisition costs. SFAS No. 141(R) is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. We are currently assessing the impact that the adoption of SFAS No. 141(R) will have on our financial position and results of operations.

**SAB No. 109, Written Loan Commitments Recorded at Fair Value through Earnings** On November 5, 2007, the Securities and Exchange Commission (the SEC) issued Staff Accounting Bulletin (SAB) No. 109. Previously, SAB No. 105, *Application of Accounting Principles to Loan Commitments*, stated that in measuring the fair value of a derivative loan commitment, a company should not incorporate the expected net future cash flows related to the associated servicing of the loan. SAB No. 109 supersedes SAB No. 105 and indicates that the expected net future cash flows related to the associated servicing of the loan should be included in measuring fair value for all written loan commitments that are accounted for at fair value through earnings. SAB No. 105 also indicated that internally-developed intangible assets should not be recorded as part of the fair value of a derivative loan commitment, and SAB No. 109 retains that view. SAB No. 109 is effective for derivative loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. The adoption of SAB No. 109 did not have a material impact on our financial condition or results of operations.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

For quantitative and qualitative disclosures regarding market risks in Hanmi Bank's portfolio, see *Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Interest Rate Risk Management* and *Liquidity and Capital Resources*.

**Table of Contents**

**ITEM 4. CONTROLS AND PROCEDURES**

As of March 31, 2008, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures and internal controls over financial reporting. Based upon that evaluation, we concluded that our disclosure controls and procedures were effective as of March 31, 2008.

Disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) are controls and other procedures designed to ensure that information required to be disclosed in Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in Exchange Act reports is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

No change in our internal controls over financial reporting occurred during the quarter ended March 31, 2008, that has materially affected, or is reasonably likely to materially affect, such internal control over financial reporting.

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

From time to time, Hanmi Financial and its subsidiaries are parties to litigation that arises in the ordinary course of business, such as claims to enforce liens, claims involving the origination and servicing of loans, and other issues related to the business of Hanmi Financial and its subsidiaries. In the opinion of management, the resolution of any such issues would not have a material adverse impact on the financial condition, results of operations, or liquidity of Hanmi Financial or its subsidiaries.

**ITEM 1A. RISK FACTORS**

There were no material changes in the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2007 that was filed on February 29, 2008.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

In connection with the acquisitions of Chun-Ha and All World, per the Agreement and Plan of Reorganization, contingent consideration would be paid to the former stockholders of Chun-Ha and All World based on their financial results for 2007 and 2008. On March 31, 2008, 39,608 shares of Hanmi Financial common stock were issued to the former stockholders of Chun-Ha and All World. Such shares were issued as part of a private placement in reliance on Section 4(2) of the Securities Act and the rules promulgated thereunder.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None.

**ITEM 5. OTHER INFORMATION**

None.

**Table of Contents**

**ITEM 6. EXHIBITS**

<b>Exhibit Number</b>	<b>Document</b>
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act, as amended
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act, as amended
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**HANMI FINANCIAL CORPORATION**

Date: May 9, 2008

By: /s/ Chung Hoon Youk  
Chung Hoon Youk  
*Interim President and Chief Executive Officer*

By: /s/ Brian E. Cho  
Brian E. Cho  
*Executive Vice President and Chief Financial Officer*

35