SCHLUMBERGER LTD /NV/ Form 10-Q October 26, 2011

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) **OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: September 30, 2011 **Commission file No.:** 1-4601 SCHLUMBERGER N.V. (SCHLUMBERGER LIMITED)

(Exact name of registrant as specified in its charter)

CURAÇAO	52-0684746
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
42 RUE SAINT-DOMINIQUE	75007
PARIS, FRANCE	
5599 SAN FELIPE, 17th FLOOR	77056
HOUSTON, TEXAS, U.S.A.	
PARKSTRAAT 83	
THE HAGUE,	
THE NETHERLANDS	2514 JG
(Addresses of principal executive offices)	(Zip Codes)
Registrant s telephone num	ıber: (713) 375-3400
Indicate by check mark whether the registrant (1) has filed all re	eports required to be filed by Section 13 or 15(d) of the
Securities Exchange Act of 1934 during the preceding 12 month	ns (or for such shorter period that the registrant was
required to file such reports), and (2) has been subject to such fi	ling requirements for the past 90 days.
YES b N	NO o
Indicate by check mark whether the registrant has submitted ele	ctronically and posted on its corporate Web site, if
any, every Interactive Data File required to be submitted and po	
the preceding 12 months (or for such shorter period that the regi	
	NO o
Indicate by check mark whether the registrant is a large accelera	
or a smaller reporting company. See the definitions of large ac	
company in Pula 12b 2 of the Exchange Act	contract mer, accontract mer and smaller report

smaller reporting or a sma company in Rule 12b-2 of the Exchange Act.

Accelerated filer o Non-accelerated filer o Large accelerated filer b Smaller reporting company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

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YES o NO þ

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class

Outstanding at September 30, 2011

COMMON STOCK, \$0.01 PAR VALUE PER SHARE

1,342,125,999

SCHLUMBERGER LIMITED

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PART I. FINANCIAL INFORMATION Item 1. Financial Statements.

SCHLUMBERGER LIMITED AND SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME (Unaudited)

	Third Q 2011	Quarter 2010	(Stated in except per sh Nine M 2011	are amounts)
Revenue				
Oilfield Services	\$ 9,546	\$ 6,646	\$ 26,658	\$ 18,180
Distribution	683	199	1,908	199
	10,229	6,845	28,566	18,379
Interest & other income	34	54	94	169
Gain on investment in M-I SWACO		1,270		1,270
Expenses				
Cost of Revenue:				
Oilfield Services	7,440	5,281	20,945	14,347
Distribution	652	190	1,831	190
Research & engineering	266	240	800	662
General & administrative	91	75	326	221
Merger & integration	27	97	93	131
Restructuring & other		299		299
Interest	70	47	212	146
Income from continuing operations before taxes	1,717	1,940	4,453	3,822
Taxes on income	410	209	1,079	600
			,	
Income from continuing operations	1,307	1,731	3,374	3,222
Income from discontinued operations	,		220	
0 I				
Net income	1,307	1,731	3,594	3,222
Net income (loss) attributable to noncontrolling	,	,	,	,
interests	6	(3)	10	(2)
Net income attributable to Schlumberger	\$ 1,301	\$ 1,734	\$ 3,584	\$ 3,224
Schlumberger amounts attributable to:				
Income from continuing operations	\$ 1,301	\$ 1,734	\$ 3,364	\$ 3,224
Income from discontinued operations			220	
-				
Net income	\$ 1,301	\$ 1,734	\$ 3,584	\$ 3,224
Basic earnings per share of Schlumberger:				
Income from continuing operations	\$ 0.97	\$ 1.39	\$ 2.49	\$ 2.66
				-

Income from discontinued operations					0.16	
Net income	\$	0.97	\$	1.39	\$ 2.65	\$ 2.66
Diluted earnings per share of Schlumberger:						
Income from continuing operations Income from discontinued operations	\$	0.96	\$	1.38	\$ 2.46 0.16	\$ 2.63
Net income	\$	0.96	\$	1.38	\$ 2.62	\$ 2.63
Average shares outstanding:						
Basic		1,345		1,249	1,352	1,212
Assuming dilution		1,357		1,258	1,365	1,227
See Notes to Consolidation	ated Fin	nancial S	taten	nents		
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SCHLUMBERGER LIMITED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (Unaudited)

ASSETS	S	ept. 30, 2011	(Stated in millions) Dec. 31, 2010		
ASSETS Current Assets Cash Short-term investments Receivables less allowance for doubtful accounts (2011 - \$182; 2010 - \$185) Inventories Deferred taxes Other current assets	\$	1,732 4,332 9,493 4,469 148 1,086	\$	1,764 3,226 8,278 3,804 51 975	
Fixed Income Investments, held to maturity Investments in Affiliated Companies Fixed Assets less accumulated depreciation Multiclient Seismic Data Goodwill Intangible Assets Other Assets	\$	21,260 255 1,222 12,583 444 14,118 4,927 772 55,581	\$	18,098 484 1,071 12,071 394 13,952 5,162 535 51,767	
LIABILITIES AND EQUITY Current Liabilities Accounts payable and accrued liabilities Estimated liability for taxes on income Long-term debt current portion Short-term borrowings Dividends payable	\$	7,023 1,207 2,395 348 334	\$ \$	6,488 1,493 2,214 381 289	
Long-term Debt Postretirement Benefits Deferred Taxes Other Liabilities		11,307 8,740 1,034 1,662 1,215 23,958		10,865 5,517 1,262 1,636 1,043 20,323	

Equity

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Common stock Treasury stock Retained earnings Accumulated other comprehensive loss	11,606 (5,088) 27,780 (2,798)	11,920 (3,136) 25,210 (2,768)
Schlumberger stockholders equity Noncontrolling interests	31,500 123	31,226 218
	31,623	31,444
	\$ 55,581	\$ 51,767

See Notes to Consolidated Financial Statements

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SCHLUMBERGER LIMITED AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

	Nin	e Months 1 30	<i>m</i> Ended	tated in illions) Sept.
	20			2010
Cash flows from operating activities:				
Net income		8,594 (220)	\$	3,222
Less: Income from discontinued operations Adjustments to reconcile net income to cash provided by operating activities:		(220)		
Depreciation and amortization ⁽¹⁾	2	2,420		1,951
Gain on investment in M-I SWACO	2	,4 20		(1,270)
Non-cash charges				144
Earnings of companies carried at equity, less dividends received		(59)		(79)
Deferred income taxes		40		146
Stock-based compensation expense		203		145
Pension and other postretirement benefits expense		274		224
Pension and other postretirement benefits funding		(359)		(615)
Change in assets and liabilities: ⁽²⁾		. ,		. ,
Increase in receivables	(1	,273)		(539)
Increase in inventories		(743)		(21)
Increase in other current assets		(103)		(129)
Increase (decrease) in accounts payable and accrued liabilities		207		(128)
(Decrease) increase in estimated liability for taxes on income		(510)		224
Increase (decrease) in other liabilities		129		(26)
Other net		144		(153)
NET CASH PROVIDED BY OPERATING ACTIVITIES	3	8,744		3,096
Cash flows from investing activities:				
Capital expenditures	(2	2,763)		(1,907)
Multiclient seismic data capitalized		(206)		(241)
Business acquisitions, net of cash acquired		(148)		(154)
Cash acquired in merger with Smith International, Inc.				399
Acquisition of Geoservices, net of cash acquired				(889)
(Purchase) sale of investments, net		(866)		2,620
Other		231		(84)
NET CASH USED IN INVESTING ACTIVITIES	(3	3,752)		(256)
Cash flows from financing activities:				
Dividends paid		(968)		(756)
Proceeds from employee stock purchase plan		208		179
Proceeds from exercise of stock options		218		113
Stock repurchase program	(2	2,362)		(1,268)
Proceeds from issuance of long-term debt	6	5,825		646

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Repayment of long-term debt Net decrease in short-term borrowings Other	(3,600) (112) (616)	(1,267) (3) 14
NET CASH USED IN FINANCING ACTIVITIES	(407)	(2,342)
Cash flows from discontinued operations investing activities	385	
Net (decrease) increase in cash before translation effect Translation effect on cash Cash, beginning of period	(30) (2) 1,764	498 (1) 617
Cash, end of period	\$ 1,732	\$ 1,114
(1) Includes multiclient seismic data costs.		
⁽²⁾ Net of the effect of business acquisitions and divestitures. See Notes to Consolidated Financial Statements		

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SCHLUMBERGER LIMITED AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY (Unaudited)

							(Stated in millions)
				Acc	cumulated		
					Other		
	Commo	on Stock In	Retained	Com	prehensiNe	encontrolli	ng
January 1, 2011 - September 30, 2011	Issued	Treasury	Earnings		Loss	Interests	Total
Balance, January 1, 2011	\$11,920	\$ (3,136)	\$ 25,210	\$	(2,768)	\$ 218	\$31,444
Comprehensive income							
Net income			3,584			10	
Currency translation adjustments					(51)		
Changes in fair value of derivatives					(119)		
Deferred employee benefits liabilities					140		
Total comprehensive income							3,564
Shares sold to optionees, less shares							
exchanged	(22)	240					218
Shares granted to Directors	1	1					2
Vesting of restricted stock	(14)	14					
Shares issued under employee stock							
purchase plan	53	155					208
Stock repurchase program		(2,362)					(2,362)
Stock-based compensation cost	203						203
Acquisition of noncontrolling interest	(547)					(81)	(628)
Dividends declared (\$0.75 per share)			(1,014)				(1,014)
Tax benefits on stock options	12						12
Other						(24)	(24)
Balance, September 30, 2011	\$11,606	\$ (5,088)	\$ 27,780	\$	(2,798)	\$ 123	\$31,623

(Stated in

millions)

						minons)		
			Accumulated					
	Other							
	Commo	on Stock	Retained	ng				
		In						
January 1, 2010 - September 30, 2010	Issued	Treasury	Earnings	Loss	Interests	Total		
Balance, January 1, 2010	\$ 4,777	\$ (5,002)	\$ 22,019	\$ (2,674	4) \$ 109	\$19,229		
Comprehensive income								
Net income			3,224		(2)			
Currency translation adjustments				(29))			
Changes in fair value of derivatives				(44	4)			
Deferred employee benefits liabilities				120)			
Total comprehensive income						3,269		
	(3)	116				113		

Shares sold to optionees, less shares exchanged						
Shares granted to Directors	1	1				2
Vesting of restricted stock	(9)	9				
Shares issued under employee stock						
purchase plan	49	129				178
Stock repurchase program		(1,268)				(1,268)
Stock-based compensation cost	145					145
Shares issued on conversion of						
debentures	17	303				320
Acquisition of Smith International, Inc.	6,880	2,948			114	9,942
Acquisition of noncontrolling interests	3				(8)	(5)
Dividends declared (\$0.63 per share)			(789)			(789)
Tax benefits on stock options	14					14
Other		(39)			5	(34)
Balance, September 30, 2010	\$11,874	\$ (2,803)	\$ 24,454	\$ (2,627)	\$ 218	\$31,116

SHARES OF COMMON STOCK (Unaudited)

			(Stated in millions)
			Shares
		In	
	Issued	Treasury	Outstanding
Balance, January 1, 2011	1,434	(73)	1,361
Shares sold to optionees, less shares exchanged		6	6
Shares issued under employee stock purchase plan		3	3
Stock repurchase program		(28)	(28)
Balance, September 30, 2011	1,434	(92)	1,342

See Notes to Consolidated Financial Statements

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SCHLUMBERGER LIMITED AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

1. Basis of Presentation

The accompanying unaudited consolidated financial statements of Schlumberger Limited and its subsidiaries (Schlumberger) have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of Schlumberger management, all adjustments considered necessary for a fair statement have been included in the accompanying unaudited financial statements. All intercompany transactions and balances have been eliminated in consolidation. Operating results for the nine-month period ended September 30, 2011 are not necessarily indicative of the results that may be expected for the full year ending December 31, 2011. The December 31, 2010 balance sheet information has been derived from the Schlumberger 2010 financial statements. For further information, refer to the *Consolidated Financial Statements* and notes thereto, included in the Schlumberger Annual Report on Form 10-K for the year ended December 31, 2010, filed with the Securities and Exchange Commission on February 4, 2011.

Certain items from the prior year have been reclassified to conform to the current year presentation.

2. Charges and Credits

Schlumberger recorded the following charges and credits during the first nine months of 2011 and 2010: **2011**

Third quarter of 2011:

Schlumberger recorded \$27 million of pretax merger and integration-related charges (\$23 million after-tax) in connection with the acquisitions of Smith International, Inc. (Smith) and Geoservices. This amount is classified in *Merger & integration* in the *Consolidated Statement of Income*.

Second quarter of 2011:

Schlumberger made a \$50 million grant to the Schlumberger Foundation to support the Foundation s Faculty for the Future program. This program supports talented women scientists from the developing world by helping them pursue advanced graduate studies in scientific disciplines at leading universities worldwide. This \$50 million charge (\$40 million after-tax) is classified in *General & administrative* in the *Consolidated Statement of Income*.

Schlumberger recorded \$32 million of pretax merger and integration-related charges (\$24 million after-tax) in connection with the acquisitions of Smith and Geoservices. This amount is classified in *Merger & integration* in the *Consolidated Statement of Income*.

First quarter of 2011:

Schlumberger recorded \$34 million of pretax merger and integration-related charges (\$28 million after-tax) in connection with the acquisitions of Smith and Geoservices. This amount is classified in *Merger & integration* in the *Consolidated Statement of Income*.

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The following is a summary of the charges recorded during the first nine months of 2011:

	(Stated in millions)							
	Pr	etax	Г	ax	١	Net	Consolidated Statement of Income Classification	
Merger and integration-related costs	\$	93	\$	17	\$	76	Merger & integration	
Donation to the Schlumberger Foundation		50		10		40	General & administrative	
	\$	143	\$	27	\$	116		

2010

Third quarter of 2010:

As a result of the decision to rationalize support costs across the organization as well as to restructure the North America land operations to provide greater operating efficiency, Schlumberger recorded a pretax charge of \$90 million (\$77 million after-tax).

Following the successful introduction of UniQ, a new generation single-sensor land acquisition system, Schlumberger recorded a \$78 million pretax charge (\$71 million after-tax), related to the impairment of WesternGeco s first generation Q-Land system assets.

A pretax and after-tax charge of \$63 million primarily relating to the early termination of a vessel lease associated with WesternGeco s electromagnetic service offering as well as related assets, including a \$30 million impairment related to an equity-method investment.

In connection with Schlumberger s merger with Smith (see Note 4 *Acquisitions*), Schlumberger recorded the following pretax charges: \$56 million (\$55 million after-tax) of merger-related transaction costs including advisory and legal fees, \$41 million (\$35 million after-tax) relating to employee benefits for change in control payments and retention bonuses, and \$38 million (\$24 million after-tax) for the amortization of purchase accounting adjustments associated with the write-up of acquired inventory to its estimated fair value.

\$40 million pretax (\$36 million after-tax) for the early termination of rig contracts and workforce reductions in Mexico due to the slowdown of project activity.

Schlumberger repurchased \$352 million of its \$650 million 6.50% Notes due 2012 and, as a result, incurred a pretax charge of \$28 million (\$18 million after-tax).

Schlumberger recorded a pretax gain of \$1.27 billion (\$1.24 billion after-tax) as a result of remeasuring its previously held 40% equity interest in the M-I SWACO joint venture.

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The following is a summary of the charges and credits recorded during the third quarter of 2010:

			(S	tated i	n mill			
	Pretax		Tax		ľ	Net	Consolidated Statement of Income Classification	
Restructuring and Merger-related								
Charges:								
Severance and other	\$	90	\$	13	\$	77	Restructuring & other	
Impairment relating to WesternGeco s								
first generation Q-Land acquisition								
system		78		7		71	Restructuring & other	
Other WesternGeco-related charges		63				63	Restructuring & other	
Professional fees and other		56		1		55	Merger & integration	
Merger-related employee benefits		41		6		35	Merger & integration	
Inventory fair value adjustments		38		14		24	Cost of revenue	
Mexico restructuring		40		4		36	Restructuring & other	
Repurchase of bonds		28		10		18	Restructuring & other	
Total restructuring and merger-related								
charges		434		55		379		
Gain on investment in M-I SWACO	(1	,270)		(32)	(1,238)	Gain on Investment in M-I SWACO	
	\$	(836)	\$	23	\$	(859)		

First quarter of 2010:

Schlumberger incurred \$35 million of pretax and after-tax merger-related costs in connection with the Smith and Geoservices transactions. These costs primarily consisted of legal and other advisory fees.

During March 2010, the Patient Protection and Affordable Care Act (PPACA) was signed into law in the United States. Among other things, the PPACA eliminated the tax deductibility of retiree prescription drug benefits to the extent of the Medicare Part D subsidy that companies, such as Schlumberger, receive. As a result of this change in law, Schlumberger recorded a \$40 million charge to adjust its deferred tax assets to reflect the loss of this future tax deduction.

The following is a summary of the charges and credits recorded during the first nine months of 2010:

	(Stated in millions)							
Restructuring and Merger-related	Pro	etax	Т	'ax	١	Net	Consolidated Statement of Income Classification	
Charges:								
Severance and other	\$	90	\$	13	\$	77	Restructuring & other	
Impairment relating to WesternGeco s								
first generation Q-Land acquisition								
system		78		7		71	Restructuring & other	
Other WesternGeco-related charges		63				63	Restructuring & other	
Professional fees and other		91		1		90	Merger & integration	
Merger-related employee benefits		41		6		35	Merger & integration	
Inventory fair value adjustments		38		14		24	Cost of revenue	

Mexico restructuring Repurchase of bonds	40 28	4 10	36 18	Restructuring & other Restructuring & other
Total restructuring and merger-related charges	469	55	414	
Impact of elimination of tax deduction related to Medicare Part D subsidy		(40)	40	Taxes on income
Gain on investment in M-I SWACO	(1,270)	(32)	(1,238)	Gain on Investment in M-I SWACO
	\$ (801)	\$ (17)	\$ (784)	

3. Earnings Per Share

The following is a reconciliation from basic earnings per share from continuing operations of Schlumberger to diluted earnings per share from continuing operations of Schlumberger:

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		2011		(State	ed in millions, ex 2010	cept per share amounts)
	Schlumberger Income from	Average	Earnings per Share from	Schlumberger Income from		Earnings per Share from
	Continuing Operations (Shares Outstanding	Continuing Operations	Continuing Operations	Average Shares Outstanding	Continuing Operations
Third Quarter Basic	\$ 1,301	1,345	\$ 0.97	\$ 1,734	1,249	\$ 1.39
Assumed exercise of stock options Unvested restricted		9			7	
stock		3			2	
Diluted	\$ 1,301	1,357	\$ 0.96	\$ 1,734	1,258	\$ 1.38
	Schlumberger Income from	r Average	Earnings per Share from	S Schlumberge Income from	r Average	Earnings per Share from
	Continuing	Shares	Continuir	o Continuing	Shares	Continuing

	ntinuing erations	Shares Outstanding	ntinuing erations	ntinuing erations	Average Shares Outstanding	tinuing crations
Nine Months Basic	\$ 3,364	1,352	\$ 2.49	\$ 3,224	1,212	\$ 2.66
Assumed conversion of debentures Assumed exercise of				3	5	
stock options		10			8	
Unvested restricted stock		3			2	
Diluted	\$ 3,364	1,365	\$ 2.46	\$ 3,227	1,227	\$ 2.63

The number of outstanding options to purchase shares of Schlumberger common stock which were not included in the computation of diluted earnings per share, because to do so would have had an antidilutive effect, were as follows:

	(Stated in	millions)
	2011	2010
Third Quarter	14	14
Nine Months	6	13
4. <u>Acquisitions</u>		

On August 27, 2010, Schlumberger acquired all of the outstanding shares of Smith, a leading supplier of premium products and services to the oil industry. Schlumberger issued approximately 176 million shares of its common stock which were valued at \$9.8 billion at the time of closing, to effect this transaction. Smith reported revenue of approximately \$6.8 billion during the first nine months of 2010.

On April 23, 2010, Schlumberger completed the acquisition of Geoservices, a privately owned oilfield services company specializing in mud logging, slickline and production surveillance operations, for \$915 million in cash. During the first nine months of 2011, Schlumberger made certain acquisitions and investments, none of which were significant on an individual basis, for cash payments, net of cash acquired, of \$148 million.

5. Inventory

A summary of inventory follows:

		(Statea	l in millions)
		Sept.	
		30,	Dec. 31,
		2011	2010
Raw materials & field materials		\$ 1,971	\$ 1,833
Work in process		355	249
Finished goods		2,143	1,722
		\$ 4,469	\$ 3,804
	10		

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6. Fixed Assets

A summary of fixed assets follows:

	(Stated in millions)		
	Sept.		
	30,	Dec. 31,	
	2011	2010	
Property, plant & equipment	\$28,960	\$27,212	
Less: Accumulated depreciation	16,377	15,141	
	\$12,583	\$12,071	

Depreciation expense relating to fixed assets was as follows:

	(Stated	in millions)
	2011	2010
Third Quarter	\$ 689	\$ 603
Nine Months	\$ 2,019	\$ 1,708

7. Multiclient Seismic Data

The change in the carrying amount of multiclient seismic data for the nine months ended September 30, 2011 was as follows:

	(Stated in millions)					
Balance at December 31, 2010 Capitalized in period Charged to expense	\$	394 206 (156)				
Balance at September 30, 2011	\$	444				

8. <u>Goodwill</u>

In connection with the change in reportable segments as discussed in Note 14 *Segment Information*, Schlumberger reallocated the goodwill that existed as of December 31, 2010 to the new reporting units on a relative fair value basis. The changes in the carrying amount of goodwill by reporting unit for the nine months ended September 30, 2011 were as follows:

						(Stated in	n millions)
		servoir cterization		servoir	Drilling	Distri	bution	Total
Balance at January 1, 2011	\$	3,381	\$	2,351	\$ 8,150	\$	70	\$ 13,952
Adjustments relating to Smith	Ψ	5,501	Ψ	2,001	\$ 0,100	Ψ	70	φ10,70 2
acquisition				13	175		6	194
Other acquisitions					47			47
Divestiture of business		(51)						(51)
Impact of changes in exchange rates		(10)		(8)	(6)			(24)
Balance at September 30, 2011	\$	3,320	\$	2,356	\$ 8,366	\$	76	\$ 14,118

9. Intangible Assets

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Intangible assets principally comprise technology/technical know-how, tradenames and customer relationships. The gross book value, accumulated amortization and net book value of intangible assets were as follows:

								(Stated i		illions)
		Sept	. 30, 2011				Dec.	31, 2010)	
					Net					Net
	Gross	Accu	mulated]	Book	Gross	Accu	mulated		Book
	Book					Book				
	Value	Amor	tization		Value	Value	Amo	rtization	1	Value
Technology/Technical										
Know-How	\$ 1,835	\$	303	\$	1,532	\$ 1,846	\$	215	\$	1,631
Tradenames	1,671		107		1,564	1,678		61		1,617
Customer Relationships	1,954		185		1,769	1,963		129		1,834
Other	361		299		62	378		298		80
	\$ 5,821	\$	894	\$	4,927	\$ 5,865	\$	703	\$	5,162

Amortization expense charged to income was as follows:

		(Stated in million			
	20)11	2	010	
Third Quarter	\$	81	\$	46	
Nine Months	\$	245	\$	109	

The weighted average amortization period for all intangible assets is approximately 21 years.

Based on the net book value of intangible assets at September 30, 2011, amortization charged to income for the subsequent five years is estimated to be: remainder of 2011 \$81 million; 2012 \$303 million; 2013 \$295 million; 2014 \$286 million; 2015 \$265 million; and 2016 \$255 million.

10. Derivative Instruments and Hedging Activities

Schlumberger is exposed to market risks related to fluctuations in foreign currency exchange rates, commodity prices and interest rates. To mitigate these risks, Schlumberger utilizes derivative instruments. Schlumberger does not enter into derivative transactions for speculative purposes.

Foreign Currency Exchange Rate Risk

As a multinational company, Schlumberger conducts business in approximately 80 countries. Schlumberger s functional currency is primarily the US dollar, which is consistent with the oil and gas industry. However, outside the United States, a significant portion of Schlumberger s expenses is incurred in foreign currencies. Therefore, when the US dollar weakens (strengthens) in relation to the foreign currencies of the countries in which Schlumberger conducts business, the US dollar reported expenses will increase (decrease).

Schlumberger is exposed to risks on future cash flows to the extent that local currency expenses exceed revenues denominated in local currency that are other than the functional currency. Schlumberger uses foreign currency forward contracts and foreign currency options to provide a hedge against a portion of these cash flow risks. These contracts are accounted for as cash flow hedges, with the effective portion of changes in the fair value of the hedge recorded on the *Consolidated Balance Sheet* and in *Accumulated Other Comprehensive Loss*. Amounts recorded in *Accumulated Other Comprehensive Loss* are reclassified into earnings in the same period or periods that the hedged item is recognized in earnings. The ineffective portion of changes in the fair value of hedging instruments, if any, is recorded directly to earnings.

At September 30, 2011, Schlumberger recognized a cumulative net \$74 million loss in *Equity* relating to revaluation of foreign currency forward contracts and foreign currency options designated as cash flow hedges, the majority of which is expected to be reclassified into earnings within the next twelve months.

Schlumberger is also exposed to changes in the fair value of assets and liabilities, including certain of its long-term debt, which are denominated in currencies other than the functional currency. Schlumberger uses foreign currency

forward contracts and foreign currency options to hedge this exposure as it relates to certain currencies. These contracts are accounted for as fair value hedges with the fair value of the contracts recorded on the *Consolidated Balance Sheet* and changes in the fair value recognized in the *Consolidated Statement of Income* along with the change in fair value of the hedged item.

At September 30, 2011, contracts were outstanding for the US dollar equivalent of \$7.4 billion in various foreign currencies.

Commodity Price Risk

Schlumberger is exposed to the impact of market fluctuations in the price of certain commodities, such as metals and fuel. Schlumberger utilizes forward contracts to manage a small percentage of the price risk associated with forecasted metal purchases. The objective of these contracts is to reduce the variability of cash flows associated with the forecasted purchase of those commodities. These contracts do not qualify for hedge accounting treatment and therefore, changes in the fair value of the forward contracts are recorded directly to earnings. At September 30, 2011, \$38 million of commodity forward contracts were outstanding.

Interest Rate Risk

Schlumberger is subject to interest rate risk on its debt and its investment portfolio. Schlumberger maintains an interest rate risk management strategy that uses a mix of variable and fixed rate debt combined with its investment portfolio and occasionally interest rate swaps to mitigate the exposure to changes in interest rates.

During the third quarter of 2009, Schlumberger entered into an interest rate swap for a notional amount of \$450 million in order to hedge changes in the fair value of Schlumberger s \$450 million 3.00% Notes due 2013. Under the terms of this swap, Schlumberger receives interest at a fixed rate of 3.00% annually and pays interest quarterly at a floating rate of three-month LIBOR plus a spread of 0.765%. This interest rate swap is designated as a fair value hedge of the underlying debt. This derivative instrument is marked to market with gains and losses recognized currently in income to offset the respective gains and losses recognized on changes in the fair value of the hedged debt. This results in no net gain or loss being recognized in the *Consolidated Statement of Income*.

At September 30, 2011, Schlumberger had fixed rate debt aggregating \$8.0 billion and variable rate debt aggregating \$3.4 billion, after taking into account the effects of the interest rate swaps.

Short-term investments and *Fixed income investments*, *held to maturity*, totaled \$4.6 billion at September 30, 2011, and were comprised primarily of money market funds, eurodollar time deposits, certificates of deposit, commercial paper, euro notes and Eurobonds, and were substantially all denominated in US dollars. The carrying value of these investments approximated fair value, which was estimated using quoted market prices for those or similar investments.

The fair values of outstanding derivative instruments are summarized as follows:

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The fair values of outstanding derivative instruments are summarized as follows:

	(Stated in millions) Fair Value of Derivatives				
		ept.		Dec.	
		30,	-	31,	Consolidated Balance Sheet
	2	011	2	010	Classification
Derivative Assets					
Derivatives designated as hedges:	ф.	0	¢	4	
Foreign exchange contracts Foreign exchange contracts	\$	9	\$	4 37	<i>Other current assets</i> <i>Other Assets</i>
Interest rate swaps		12		14	Other Assets
interest rule swups		12		11	oner Histers
	\$	21	\$	55	
Derivatives not designated as hedges:					
Commodity contracts	\$		\$	3	Other current assets
Foreign exchange contracts		25		9	Other current assets
Foreign exchange contracts		23		9	Other Assets
	\$	48	\$	21	
	Ψ		Ψ	21	
	\$	69	\$	76	
Derivative Liabilities					
Derivative designated as hedges:					
e e					Accounts payable and accrued
Foreign exchange contracts	\$	19	\$	9	liabilities
Foreign exchange contracts		134		77	Other Liabilities
Interest rate swaps				7	Accounts payable and accrued liabilities
	¢	150	¢	02	
	\$	153	\$	93	
Derivatives not designated as hedges:					Associate regulation and associated
Foreign exchange contracts	\$	20	\$	14	Accounts payable and accrued liabilities
					Accounts payable and accrued
Commodity contacts		6			liabilities
	\$	26	\$	14	
	\$	179	\$	107	
	Ψ		Ψ	101	

The fair value of all outstanding derivatives was determined using a model with inputs that are observable in the market or can be derived from or corroborated by observable data.

The effect on the *Consolidated Statement of Income* of derivative instruments designated as fair value hedges and those not designated as hedges was as follows:

		Gain (Loss	s) Reco	,	ated in d in In		· ·	
		Third Q)uart	ter	_	Nine N	Iontl	ıs	Consolidated Statement
Derivatives designated as fair value	2	011	2	010	20	011	20	010	of Income Classification
hedges:									
	ሰ	4	¢	~	ሰ	0	¢	$\langle 0 \rangle$	Cost of revenue Oilfield
Foreign exchange contracts Interest rate swaps	\$	1 2	\$	5 10	\$	8 7	\$	(8) 19	Services Interest expense
interest rate swaps		2		10		,		17	Interest expense
	\$	3	\$	15	\$	15	\$	11	
Derivatives not designated as hadress									
Derivatives not designated as hedges:									Cost of revenue Oilfield
Foreign exchange contracts	\$	(12)	\$	43	\$	3	\$	(2)	Services
		<i>(</i> –)		_					Cost of revenue Oilfield
Commodity contracts		(5)		1		(7)		(1)	Services
	\$	(17)	\$	44	\$	(4)	\$	(3)	

The effect of derivative instruments in cash flow hedging relationships on income and other comprehensive income (OCI) was as follows:

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(Stated in millions)
Gain (Loss) Reclassified from Accumulated OCI
into Income

	Third Q)uarter	Nine Me	onths	Consolidated Statement of Income		
	2011	2010	2011	2010	Classification		
Foreign exchange contracts	\$ (171)	\$ 186	\$ 143	\$ (149)	Cost of revenue Oilfield Services Research &		
Foreign exchange contracts	6	(6)	14	(12)	engineering		
	\$ (165)	\$ 180	\$ 157	\$ (161)			

			(Stated	in millions)				
	Gain (Loss) Recognized in OCI							
	Third Q	Juarter	Nine N	Jonths				
	2011	2010	2011	2010				
Foreign exchange contracts	\$ (258)	\$ 217	\$ 38	\$ (205)				

11. Long-term Debt

A summary of *Long-term Debt* follows:

(Sta	ted in millions)
Sept.	
30,	Dec. 31,
2011	2010
3.30% Senior Notes due 2021 \$1,595	\$
4.50% Guaranteed Notes due 2014 1,364	1,319
2.75% Guaranteed Notes due 2015 1,357	1,310
1.95% Senior Notes due 2016 1,099	
4.20% Guaranteed Notes due 2021 1,099	
5.25% Guaranteed Notes due 2013 682	659
2.65% Guaranteed Notes due 2016 498	
3.00% Guaranteed Notes due 2013 450	450
Floating Rate Senior Notes due 2014299	
9.75% Senior Notes due 2019	776
8.625% Senior Notes due 2014	272
6.00% Senior Notes due 2016	218
Commercial paper borrowings	367
Other variable rate debt 287	133
8,730	5,504
Fair value adjustment hedging 10	13
\$ 8,740	\$ 5,517

The fair value adjustment presented above represents changes in the fair value of the portion of Schlumberger s fixed rate debt that is hedged through the use of interest rate swaps.

During the third quarter of 2011 Schlumberger issued \$1.1 billion of 1.95% Senior Notes due 2016, \$1.6 billion of 3.30% Senior Notes due 2021 and \$300 million of Floating Rate Senior Notes due 2014 that bear interest at a rate equal to three-month LIBOR plus 55 basis points per year.

During the first quarter of 2011, Schlumberger repurchased all of the outstanding 9.75% Senior Notes due 2019, the 8.625% Senior Notes due 2014 and the 6.00% Senior Notes due 2016 for approximately \$1.26 billion. These transactions did not result in any significant gains or losses.

During the first quarter of 2011, Schlumberger issued \$1.1 billion of 4.20% Guaranteed Notes due 2021. During the first quarter of 2011, Schlumberger issued \$500 million of 2.65% Guaranteed Notes due 2016. Schlumberger entered into agreements to swap these dollar notes for euros on the date of issue until maturity, effectively making this a euro denominated debt on which Schlumberger will pay interest in euros at a rate of 2.39%.

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At September 30, 2011, Schlumberger had separate committed debt facility agreements aggregating \$5.6 billion with commercial banks, of which \$3.4 billion was available and unused. This includes \$5.0 billion of committed facilities which support commercial paper programs in the United States and Europe, of which \$2.0 billion mature in December 2011 and \$3.0 billion mature in July 2016. Interest rates and other terms of borrowing under these lines of credit vary from country to country. Borrowings under the commercial paper programs at September 30, 2011 were \$2.0 billion (\$1.9 billion at December 31, 2010). At September 30, 2011 all of the commercial paper borrowings were classified within *Long-term debt current portion* in the *Consolidated Balance Sheet*.

The estimated fair value of Schlumberger s *Long-term Debt* at September 30, 2011 and December 31, 2010, based on quoted market prices, was \$9.0 billion and \$5.6 billion, respectively.

12. Income Tax

Income from continuing operations before taxes which was subject to US and non-US income taxes was as follows:

	Third	Third Quarter		
	2011	2010	2011	2010
United States	\$ 651	\$ 168	\$ 1,575	\$ 312
Outside United States	1,066	1,772	2,878	3,510
	\$ 1,717	\$ 1,940	\$ 4,453	\$ 3,822

During the third quarter of 2011, Schlumberger recorded pretax charges of \$27 million (\$23 million in the US and \$4 million outside of the US).

During the third quarter of 2010, Schlumberger recorded a net pretax credit of \$836 million, consisting of net charges in the US of \$63 million and a net pretax credit of \$899 million outside of the US.

Schlumberger recorded pretax charges of \$143 million during the nine months ended September 30, 2011 (\$91 million in the US and \$52 million outside of the US).

During the nine months ended September 30, 2010, Schlumberger recorded net pretax charges in the US of \$63 million and a net pretax credit of \$864 million outside of the US.

These charges are included in the table above and are more fully described in Note 2 *Charges.* The components of net deferred tax assets (liabilities) were as follows:

	(Stated in millio			
	Sept.			
	30,	Dec. 31,		
	2011	2010		
Postretirement benefits, net	\$ 273	\$ 327		
Intangible assets	(1,523)	(1,674)		
Investments in non-US subsidiaries	(325)	(353)		
Other, net	61	115		
	\$ (1,514)	\$ (1,585)		

The above deferred tax balances at September 30, 2011 and December 31, 2010 were net of valuation allowances relating to net operating losses in certain countries of \$274 million and \$263 million, respectively.

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The components of consolidated Taxes on income were as follows:

	Third Quarter				(Stated in mill Nine Month			,	
	2011 2010		2011		2010				
Current: United States Federal United States State Outside United States	\$	102 16 224	\$	(60) 4 150	\$	553 28 458	\$	(12) 10 456	
	\$	342	\$	94	\$ [1,039	\$	454	
Deferred: United States Federal United States State Outside United States Valuation allowance	\$	86 4 (20) (2)	\$	96 3 16	\$	(39) (7) 93 (7)	\$	135 5 16 (10)	
	\$	68	\$	115	\$	40	\$	146	
Consolidated taxes on income	\$	410	\$	209	\$ 1	1,079	\$	600	

A reconciliation of the US statutory federal tax rate of 35% to the consolidated effective income tax rate follows:

	Third Qu	Nine Months		
	2011	2010	2011	2010
US federal statutory rate	35%	35%	35%	35%
US state income taxes	1			
Non-US income taxed at different rates	(10)	(12)	(10)	(14)
Charges (See Note 2)		(10)		(4)
Other	(2)	(2)	(1)	(1)
Effective income tax rate	24%	11%	24%	16%

13. Contingencies

In 2007, Schlumberger received an inquiry from the United States Department of Justice (DOJ) related to the DOJ s investigation of whether certain freight forwarding and customs clearance services of Panalpina, Inc., and other companies provided to oil and oilfield service companies, including Schlumberger, violated the Foreign Corrupt Practices Act. Schlumberger is cooperating with the governmental authorities and is currently unable to predict the outcome of this matter.

In 2009, Schlumberger learned that United States officials began a grand jury investigation and an associated regulatory inquiry, both related to certain Schlumberger operations in specified countries that are subject to United States trade and economic sanctions. Also in 2009, prior to being acquired by Schlumberger, Smith received an administrative subpoena with respect to its historical business practices in certain countries that are subject to United States trade and economic sanctions. Schlumberger is cooperating with the governmental authorities and is currently unable to predict the outcome of these matters.

On April 20, 2010, a fire and explosion occurred onboard the semisubmersible drilling rig *Deepwater Horizon*, owned by Transocean Ltd. and under contract to a subsidiary of BP plc. Pursuant to a contract between M-I SWACO and BP, M-I SWACO provided certain services under the direction of BP. A number of legal actions, certain of which name an

M-I SWACO entity as a defendant, have been filed in connection with the *Deepwater Horizon* incident, and additional legal actions may be filed in the future. Based on information currently known, the amount of any potential loss attributable to M-I SWACO with respect to potential liabilities related to the incident would not be material to Schlumberger s consolidated financial statements.

Schlumberger and its subsidiaries are party to various other legal proceedings from time to time. A liability is accrued when a loss is both probable and can be reasonably estimated. Management believes that the probability of a material loss is remote. However, litigation is inherently uncertain and it is not possible to predict the ultimate disposition of these proceedings.

14. Segment Information

Schlumberger previously reported its results on the basis of five business segments Schlumberger Oilfield Services, WesternGeco, M-I SWACO, Smith Oilfield and Distribution and by geographical areas within Schlumberger Oilfield Services. As a result of the acquisitions of Smith and Geoservices, the range of Schlumberger s activities comprising exploration and production services is so broad that it has changed the primary way in which it allocates resources and

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assesses performance. Consequently, effective with the first quarter of 2011, Schlumberger changed its primary reporting to product group segments (the Groups). The Groups are as follows:

Reservoir Characterization Group Consists of the principal technologies involved in the finding and defining of hydrocarbon deposits. These include WesternGeco, Wireline, Testing Services, Schlumberger Information Services and Data & Consulting Services.

Drilling Group Consists of the principal technologies involved in the drilling and positioning of oil and gas wells and is comprised of Bits & Advanced Technologies, M-I SWACO, Geoservices, Drilling and Measurements, Pathfinder, Drilling Tools and Remedial Services, Dynamic Pressure Management and Integrated Project Management well construction projects.

Reservoir Production Group Consists of the principal technologies involved in the lifetime production of oil and gas reservoirs and includes Well Services, Completions and Artificial Lift, together with the Subsea and Water and Carbon Services activities and the Schlumberger Production Management field production projects. The Groups are collectively referred to as Oilfield Services . Additionally, Schlumberger also reports the Distribution business, acquired in the Smith transaction, as a separate segment.

All prior period segment disclosures have been recast to reflect the new segments.

	Third Qua Revenue	<i>(Stated in millions)</i> Third Quarter 2010 Income before Revenue taxes		
Oilfield Services Reservoir Characterization	\$ 2,488	\$ 610	\$ 2,282	\$ 525
Drilling	3,676	¢ 010 613	\$ 2,282 2,049	\$ 323 307
Reservoir Production	3,373	707	2,300	378
Eliminations & other	9	1	15	9
	9,546	1,931	6,646	1,219
Distribution Eliminations	698 (15)	31	199	9
	683	31	199	9
Corporate & other		(158)		(83)
Interest income ⁽¹⁾		9		10
Interest expense ⁽²⁾		(69)		(51)
Charges and credits (see Note 2)		(27)		836
	\$ 10,229	\$ 1,717	\$ 6,845	\$ 1,940

(1)Excludes interest income included in the segment results (\$1 million in 2011; \$2 million in 2010). ⁽²⁾ Excludes interest expense included in the segment results (\$1 million in 2011; \$- million in 2010).

	Nine Mor Revenue	nths 2011 Income before taxes	(Stated Nine Mor Revenue	in millions) hths 2010 Income before taxes
Oilfield Services				
Reservoir Characterization	\$ 7,142	\$ 1,672	\$ 6,831	\$ 1,647
Drilling	10,339	1,618	5,028	867
Reservoir Production	9,150	1,848	6,271	786
Eliminations & other	27	(2)	50	73
	26,658	5,136	18,180	3,373
Distribution Eliminations	1,935 (27)	77	199	9
	1,908	77	199	9
Corporate & other Interest income ⁽¹⁾ Interest expense ⁽²⁾ Charges and credits (see Note 2)		(437) 28 (208) (143)		(251) 34 (144) 801
	\$ 28,566	\$ 4,453	\$18,379	\$ 3,822

⁽¹⁾ Excludes interest income included in the segment results (\$1 million in 2011; \$10 million in 2010).

⁽²⁾ Excludes interest expense included in the segment results (\$4 million in 2011; \$2 million in 2010).

15. <u>Pension and Other Postretirement Benefits</u>

Net pension cost for the Schlumberger pension plans included the following components:

				Third (Quart							Nine N				ions)
		20	11	11 2010				20	11		2010					
	U	JS	I	Int l	1	US	Ι	nt l	1	US	Ι	nt l	1	JS]	Int 1
Service cost benefits earned during period Interest cost on projected benefit	\$	14	\$	15	\$	15	\$	15	\$	44	\$	49	\$	43	\$	39
obligation Expected return on		37		56		35		53		112		169		106		156
plan assets Amortization of prior		(42)		(69)		(48)		(59)		(127)		(210)		(143)		(174)
service cost		3		30		1		28		9		91		3		85
		23		7		14		5		67		23		45		15

Amortization of net loss

\$ 35 \$ 39 \$ 17 \$ 42 \$ 105 \$ 122 \$	\$	5	35	\$	39	\$	17	\$	42	\$	105	\$	122	\$	54	\$	121
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During the first nine months of 2011, Schlumberger made contributions to its US and international defined benefit pension plans of \$204 million.

The net periodic benefit cost for the Schlumberger US postretirement medical plan included the following components:

							(Stated in millions)					
		Third Quarter					Nine N	Months				
		2011		2010		2011		2	010			
Service cost benefits earned during period		\$ 6		\$	6	\$	18	\$	17			
Interest cost on accumulated postretirement benefit												
obligation			14		14		43		43			
Expected return on plan assets			(5)		(1)		(15)		(4)			
Amortization of prior service cost			(3)		(5)		(9)		(15)			
Amortization of net loss		4			2		10		8			
		\$	16	\$	16	\$	47	\$	49			
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During the first nine months of 2011, Schlumberger made contributions to its US postretirement medical plan of \$155 million.

16. Discontinued Operations

During the second quarter of 2011, Schlumberger completed the divestiture of its Global Connectivity Services business for approximately \$385 million in cash. An after-tax gain of \$220 million was recognized in connection with this transaction, and is classified in *Income from Discontinued Operations* in the *Consolidated Statement of Income*. The historical results of this business were not significant to Schlumberger s consolidated financial statements and, as such, have not been reclassified to discontinued operations.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations. <u>Third Quarter 2011 Compared to Second Quarter 2011</u> <u>Product Groups</u>

	Third Qua Revenue	(Stated in millions) Second Quarter 2011 Income Before Revenue Taxes		
Oilfield Services	* • • • • •	• • • • •
Reservoir Characterization	\$ 2,488	\$ 610	\$ 2,461	\$ 602
Drilling	3,676	613	3,458	538
Reservoir Production	3,373	707	3,060	613
Eliminations & other	9	1	11	(3)
	9,546	1,931	8,990	1,750
Distribution Eliminations	698 (15)	31	637 (6)	24
	683	31	631	24
Corporate & Other		(158)		(135)
Interest Income		9		10
Interest Expense		(69)		(69)
Charges		(27)		(82)
	\$ 10,229	\$ 1,717	\$ 9,621	\$ 1,498

Geographic Areas

		(Stated in million				
	Third Qua	rter 2011	Second Qu	arter 2011		
		Income		Income		
			Before			
	Revenue	Taxes	Revenue	Taxes		
Oilfield Services						
North America	\$ 3,304	\$ 836	\$ 2,864	\$ 673		
Latin America	1,655	270	1,579	283		
Europe/CIS/Africa	2,494	408	2,374	332		
Middle East & Asia	2,003	444	2,078	518		
Eliminations & other	90	(27)	95	(56)		
	9,546	1,931	8,990	1,750		
Distribution	698	31	637	24		

Eliminations	(15)		(6)	
	683	31	631	24
Corporate & Other Interest Income		(158) 9		(135) 10
Interest Expense Charges		(69) (27)		(69) (82)
	\$ 10,229	\$ 1,717	\$ 9,621	\$ 1,498

Pretax operating income represents the segments income before taxes and noncontrolling interests. The pretax operating income excludes such items as corporate expenses and interest income and interest expense not allocated to the segments as well as the charges described in detail in Note 2 to the *Consolidated Financial Statements*, interest on postretirement medical benefits, stock-based compensation costs and amortization expense associated with intangible assets recorded as a result of the merger with Smith International, Inc. (Smith).

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OILFIELD SERVICES

Third-quarter revenue of \$9.55 billion increased 6% sequentially. Revenue increased in all Groups and across all geographical Areas with the exception of the Middle East & Asia Area.

On a geographical basis, North America Area revenue increased sequentially following the seasonal rig count recovery in Canada, higher activity on land in the US, and increased deepwater work in the US Gulf of Mexico. All Product Groups registered significant rebounds from the spring break-up in Canada. Reservoir Production, particularly Well Services, posted the highest increase as the rebound was augmented by higher rig count and land activity in the US. Reservoir Characterization and Drilling activities increased from a better mix of key services in the unconventional plays in US land and higher deepwater work in the US Gulf of Mexico. WesternGeco grew on higher Multiclient and Data Processing sales. In the Latin America Area, strong revenue growth was posted in the Mexico GeoMarket* due to higher Integrated Project Management (IPM) well construction project activities on land and on higher Drilling & Measurements work offshore. Argentina grew from strong unconventional gas activities that benefited Well Services. Meanwhile, Brazil experienced strong deepwater and exploration activity that led to expanded Wireline, Testing Services, Drilling & Measurements and M-I SWACO services in the GeoMarket although this was offset by the decline in WesternGeco proprietary marine surveys and multiclient sales. In the Europe/CIS/Africa Area, results were driven by higher revenue in the Continental Europe GeoMarket on a combination of strong drilling activity and fracturing work on unconventional plays in Poland. Russia/Central Asia saw strong land and offshore exploration activity benefiting Wireline, Testing Services, Drilling & Measurements and M-I SWACO Technologies in addition to the full-quarter effect of the activity increase generated from the strategic alliance formed with the Eurasia Drilling Company Limited. The North Sea GeoMarket grew on higher exploration activity in the UK, Greenland and Denmark. In the Middle East & Asia Area, revenue declined sequentially due to decreased WesternGeco activity. The effect of this was partially mitigated by strong Wireline and Testing Services revenues in the East Asia and China GeoMarkets. Excluding WesternGeco, the Middle East & Asia Area increased sequentially driven by strong drilling and production activity in the Saudi Arabia, Bahrain; Iraq; and East Asia GeoMarkets.

Third-quarter pretax operating income of \$1.93 billion increased 10% sequentially. Pretax operating margin increased 77 basis points (bps) sequentially to 20.2% primarily due to increasing higher-margin exploration activities that benefited Wireline, Testing Services, Drilling & Measurements and M-I SWACO. The rebound from the spring break-up in Canada also contributed significantly to margin improvements for Well Services and for all Drilling Group Technologies. These improvements, however, were partially offset by the lower WesternGeco activity during the quarter.

The current financial turmoil has already resulted in a lower outlook for oil demand growth in 2012, although demand is still expected to exceed that of 2011. Recent production data, as well as forward projections indicate that there is a tight cushion of excess oil supply that will continue to support activity. Therefore, while financial turmoil introduces some uncertainty over near-term activity, Schlumberger remains confident that any reductions will be short-lived, and that the outlook for the service industry remains very positive. Schlumberger further believes that its customers needs to renew reserves, as evidenced by the recent string of exploration successes particularly in deepwater offshore areas, favors Schlumberger s broad international footprint. In addition, the balance between our reservoir characterization, drilling and production technologies both in North America and overseas will enable us to weather any activity fluctuations.

With respect to Libya, the carrying value of Schlumberger s assets in the country was approximately \$0.3 billion as of September 30, 2011. This consists primarily of accounts receivable, inventories and fixed assets. Schlumberger s ability to recover these assets will ultimately depend on how the current situation evolves.

Reservoir Characterization

Third-quarter revenue of \$2.49 billion was 1% higher compared to the second quarter of 2011. Pretax operating income of \$610 million was 1% higher versus the second quarter of 2011.

Wireline and Testing Services posted significant sequential increases with revenue and margins up on stronger offshore exploration activities in Brazil, East Asia, Russia and the North Sea as well as from increased deepwater work in the US Gulf of Mexico. WesternGeco activity decreased, however, from lower marine vessel utilization due

to higher transit and docking times while moving between contracts. WesternGeco also declined from reduced land seismic activity while mobilizing crews and equipment in preparation for a large contract survey in the Middle East. Sequentially, pretax operating margins remained unchanged at 24.5% as significant margin improvements in Wireline and Testing Services from strong exploration activities were largely offset by the margin declines in WesternGeco. -22-

Drilling

Third-quarter revenue of \$3.68 billion was 6% higher sequentially. Pretax operating income of \$613 million increased 14% over the prior quarter.

Among Drilling Group Technologies, M-I SWACO recorded the largest sequential revenue increase through continued growth in unconventional shale plays on land in the US with higher asset utilization, as well as from the seasonal rig count recovery in Canada and Russia, and the increased deepwater activity in the US Gulf of Mexico and Brazil. Drilling & Measurements revenue increased sequentially on the strong summer drilling campaign in Russia and stronger deepwater activities in the US Gulf of Mexico and Brazil and increased shelf activity in Mexico. Pathfinder reported increased revenue from a more favorable technology mix on land in the US. In addition, Pathfinder, Geoservices and Bits & Advanced Technologies registered activity rebounds following the spring break-up in Canada.

Sequentially, pretax operating margins grew 111 bps to 16.7% driven by the rebound in activity in Canada, an improved technology mix, and further integration and expansion of Smith and Schlumberger drilling technologies. Bits & Advanced Technologies contributed to this improvement with increased sales and rentals of higher-margin drill bits while Pathfinder improved on higher-technology integration with Drilling & Measurements. M-I SWACO margins improved through increased exploration activities in the US Gulf of Mexico, Russia and Brazil, as well as through the seasonal rig count recovery in Canada. Better pricing on IPM land projects in Mexico and improved efficiencies on a well construction project in Algeria further contributed to this result.

Reservoir Production

Third-quarter revenue of \$3.37 billion increased 10% sequentially. Pretax operating income of \$707 million was 16% higher sequentially.

Among Reservoir Production Group Technologies, Well Services sequential revenue growth in North America was driven by the rebound from the spring break-up in Canada, stronger activity in liquids-rich unconventional plays, capacity additions and continuing improvements in asset utilization. Internationally, Well Services posted high double-digit growth in Latin America from higher stimulation and coiled-tubing activities in Argentina, Mexico, Venezuela and Brazil. Europe/CIS/Africa increased significantly from shale fracturing services in Poland, increased deepwater cementing work in the Black Sea, and strong land activities in Russia. In addition, strong stimulation vessel activity was seen in the Nigeria and the Gulf of Guinea Africa GeoMarket. Artificial Lift revenue grew sequentially across all Areas led by the North America and the Middle East & Asia Areas.

Sequentially, third-quarter pretax operating margins increased 96 bps to 21.0% as Well Services activity in Canada rebounded following the end of the spring break-up. In addition, Well Services achieved better cost efficiency and asset utilization on land in the US and in Russia and recorded increased higher-margin stimulation activities in the Europe/CIS/Africa Area.

DISTRIBUTION

Distribution revenue of \$698 million increased 10% sequentially. Pretax segment income of \$31 million improved 28% sequentially. These increases were primarily driven by strong activity in the shale plays in the US and the seasonal improvement in Canada.

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<u>Third Quarter 2011 Compared to Third Quarter 2010</u> <u>Product Groups</u>

	Third Quarter 2011 Income Before Revenue Taxes			in millions) arter 2010 Income Before Taxes
Oilfield Services				
Reservoir Characterization	\$ 2,488	\$ 610	\$ 2,282	\$ 525
Drilling	3,676	613	2,049	307
Reservoir Production	3,373	707	2,300	378
Eliminations & other	9	1	15	9
	9,546	1,931	6,646	1,219
Distribution Eliminations	698 (15)	31	199	9
	683	31	199	9
Corporate & Other		(158)		(83)
Interest Income		9		10
Interest Expense		(69)		(51)
Charges and credits		(27)		836
	\$ 10,229	\$ 1,717	\$ 6,845	\$ 1,940

Geographic Areas

	Third Qua Revenue	(in millions) arter 2010 Income Before Taxes	
Oilfield Services	¢ 2.204	¢ 936	¢ 1 (25	¢ 074
North America	\$ 3,304	\$ 836 270	\$ 1,635	\$ 274
Latin America	1,655	270	1,235	189
Europe/CIS/Africa	2,494	408	2,058	370
Middle East & Asia	2,003	444	1,634	433
Eliminations & other	90	(27)	84	(47)
	9,546	1,931	6,646	1,219
Distribution	698	31	199	9
Eliminations	(15)			
	683	31	199	9

Corporate & Other		(158)		(83)
Interest Income		9		10
Interest Expense		(69)		(51)
Charges and credits		(27)		836
	\$ 10,229	\$ 1,717	\$ 6,845	\$ 1,940

OILFIELD SERVICES

Third-quarter 2011 revenue of \$9.55 billion was 44% higher than the same period last year largely due to the acquisition of Smith on August 27, 2010, as well as to the significantly improved activity of Well Services technologies in North America and an increase in Wireline and Drilling & Measurements exploration activities in a number of GeoMarkets.

Third-quarter 2011 pretax operating margin increased 190 bps to 20.2% primarily due to strong contribution from Well Services Technologies, particularly in North America, as a result of increased capacity and improved efficiency, higher-margin exploration activities that benefited Wireline and to improvements at WesternGeco.

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Reservoir Characterization

Third-quarter 2011 revenue of \$2.49 billion was 9% higher than the same period last year led by Wireline in North America, where offshore revenues improved considerably following the resumption of activity in the US Gulf of Mexico combined with a strong performance on land. Testing Services and Schlumberger Information Solutions also increased, mainly in the Latin America and Europe/CIS/Africa Areas, while WesternGeco was higher as improved multiclient sales more than offset the drop in land seismic revenues.

Pretax operating margin increased 151 bps to 24.5% largely due to the higher-margin exploration activities that benefited Wireline and improvements at WesternGeco.

Drilling

Third-quarter 2011 revenue of \$3.68 billion was 79% higher than the previous year primarily due to the fact that the comparable period in the prior year only reflected one month of activity from the acquired Smith businesses following the closing of the transaction on August 27, 2010. Additionally, Drilling and Measurements revenue increased on higher activity across most Areas, most notably in North America as a result of the resumption of activity in the US Gulf of Mexico.

Year-on-year, pretax operating margin increased 167 bps to 16.7% largely due to improved pricing and operating efficiencies on IPM projects in Mexico and Algeria.

Reservoir Production

Third-quarter 2011 revenue of \$3.37 billion increased 47% year-on-year, particularly in North America, due to a combination of capacity additions and continuing improvements in asset utilization of Well Services Technologies. Well Services also posted significant growth internationally. The addition of Production Wireline and Completion Systems, both acquired Smith businesses, also contributed to the Group s growth as did Artificial Lift, which increased on strong growth in Latin America, on land in the US and in Russia.

Year-on-year, pretax operating margin improved 453 bps to 21.0% mainly due to the strong performance of Well Services technologies in North America.

DISTRIBUTION

Third-quarter 2011 revenue of \$698 million increased \$499 million, while pretax operating income of \$31 million increased \$22 million compared to the same period last year. These increases are attributable to the fact that the third quarter of 2010 included only one month of post-merger activity following the Smith acquisition on August 27, 2010.

Nine Months 2011 Compared to Nine Months 2010

Product Groups

	Nine Mor Revenue	nths 2011 Income Before Taxes	(Stated Nine Mor Revenue	in millions) nths 2010 Income Before Taxes
Oilfield Services				
Reservoir Characterization	\$ 7,142	\$ 1,672	\$ 6,831	\$ 1,647
Drilling	10,339	1,618	5,028	867
Reservoir Production	9,150	1,848	6,271	786
Eliminations & other	27	(2)	50	73
	26,658	5,136	18,180	3,373
Distribution Eliminations	1,935 (27)	77	199	9
	1,908	77	199	9

Corporate & Other Interest Income Interest Expense Charges		(437) 28 (208) (143)			
	\$ 28,566 -25-	\$ 4,453	\$ 18,379	\$ 3,822	

Geographic Areas

	Nine Mor	(Stated in millions) Nine Months 2010		
		Income	1,110,1101	Income
		Before		Before
	Revenue	Taxes	Revenue	Taxes
Oilfield Services				
North America	\$ 8,757	\$ 2,104	\$ 4,132	\$ 557
Latin America	4,619	770	3,597	601
Europe/CIS/Africa	7,058	1,013	5,571	1,006
Middle East & Asia	5,929	1,368	4,667	1,300
Eliminations & other	295	(119)	213	(91)
	26,658	5,136	18,180	3,373
Distribution Eliminations	1,935 (27)	77	199	9
	1,908	77	199	9
Corporate & Other		(437)		(251)
Interest Income		28		34
Interest Expense		(208)		(144)
Charges and credits		(143)		801
	\$ 28,566	\$ 4,453	\$18,379	\$ 3,822

OILFIELD SERVICES

Nine-month revenue of \$26.7 billion increased 47% versus the same period last year due to the acquisitions of Smith in August 2010 and Geoservices in April 2010, as well as to the significantly improved activity, pricing and asset efficiency for Well Services Technologies in North America as the market transitions to liquid-rich plays demanding increasing service intensity in drilling and completing horizontal wells. Internationally, all Areas grew significantly as deepwater and exploration activity continued to strengthen with early signs of pricing traction for Wireline and Drilling & Measurements. The resumption of activity in the US Gulf of Mexico and higher WesternGeco marine and multiclient sales also contributed to the increase. However, these increases were tempered by activity disruptions from the first quarter s geopolitical unrest in North Africa and the Middle East.

Year-to-date pretax operating margin increased 71 basis points to 19.3% primarily due to the resumption of higher-margin activity in the US Gulf of Mexico and to the improved pricing and asset efficiency for Well Services Technologies in North America. However the margin expansion was hampered by the effects of the geopolitical events.

Reservoir Characterization

Nine-month revenue of \$7.14 billion was 5% higher than the same period last year on stronger Wireline activity, higher WesternGeco marine and multiclient sales and increased Schlumberger Information Solutions software sales. Year-on-year, pretax operating margin decreased 71 bps to 23.4% led by margin declines in Wireline and Testing Services, largely due to the revenue mix and the impact of the geopolitical events that prevailed during the first quarter. The margin decline however was partially offset by a favorable WesternGeco multiclient sales mix and improved marine vessel utilization.

Drilling

Nine-month revenue of \$10.34 billion was 106% higher than the same period last year primarily due to the Smith and Geoservices acquisitions.

Year-on-year, pretax operating margin decreased 160 bps to 15.7% largely due to the addition of Smith and Geoservices activities and the effects of the geopolitical events that prevailed during the first quarter.

Reservoir Production

Nine-month revenue of \$9.15 billion was 46% higher than the same period last year while pretax operating margin increased 767 bps to 20.2%. Well Services revenue and margins expanded largely in North America on higher pricing, capacity additions and improved asset utilization and efficiency as the market transitions to liquid-rich plays.

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Internationally, Well Services posted growth also on the strength of higher activity despite the exceptional geopolitical events and weather issues that prevailed during the first quarter.

DISTRIBUTION

Nine-month revenue of \$1.94 billion increased \$1.74 billion, while pretax operating income of \$77 million increased \$68 million compared to the same period last year. These increases are attributable to the fact that the nine months ended September 30, of 2010 included only one month of post-merger activity following the Smith acquisition on August 27, 2010.

INTEREST & OTHER INCOME

Interest & other income consisted of the following for the third quarter and nine months ended September 30, 2011 and 2010:

	Third Quarter			(Stated in millions) Nine Months				
	2011 2010		2011 2010 2011		2011		2010	
Equity in net earnings of affiliated companies	\$	24	\$	46	\$	65	\$	129
Interest income		10		12		29		44
Other				(4)				(4)
	\$	34	\$	54	\$	94	\$	169

The decrease in equity in net earnings of affiliated companies was primarily attributable to the loss of equity earnings from the M-I SWACO joint venture as Schlumberger now owns 100% of this venture following the acquisition of Smith on August 27, 2010.

OTHER

Research & engineering and *General & administrative* expenses, as a percentage of *Revenue*, for the third quarter and nine months ended September 30, 2011 and 2010 were as follows:

	Third Q	Nine Months		
	2011	2010	2011	2010
Research & engineering	2.6%	3.5%	2.8%	3.6%
General & administrative	0.9%	1.1%	1.1%	1.2%

Although *Research & engineering* decreased as a percentage of revenue, in both the third quarter and nine months compared to the prior year, it increased in absolute dollars by \$26 million and \$138 million, respectively. These increases were driven in large part by the impact of the Smith acquisition.

Interest expense for the third quarter of 2011 was \$70 million as compared to \$47 million for the same period in 2010 and \$212 million for the nine months ended September 30, 2011 as compared to \$146 million for the same period of 2010. These increases were primarily attributable to the \$4.6 billion of long-term debt that Schlumberger issued during the first nine months of 2011.

The effective tax rate for the third quarter of 2011 was 23.8% compared to 10.8% for the same period in 2010, which was significantly impacted by the charges and credits described in Note 2 to the *Consolidated Financial Statements*. Excluding the impact of these charges and credits, the effective tax rate for the third quarter of 2010 was 21.0%. The year-on-year increase in the effective tax rate, excluding the impact of the third quarter 2010 charges and credits, was primarily attributable to the fact that Schlumberger generated a larger proportion of its pretax earnings in North America in the third quarter of 2011.

The effective tax rate for the nine months ended September 30, 2011 was 24.2% compared to 15.7% for the same period of the prior year which was also significantly impacted by the charges and credits described in Note 2 to the *Consolidated Financial Statements*. Excluding the impact of these charges and credits, the effective tax rate for the nine months ended September 30, 2010 was 19.3%. The increase in the effective tax rate, excluding the impact of the 2010 charges and credits, was primarily attributable to the fact that Schlumberger generated a larger proportion of its

pretax earnings in North America in 2011 as compared to 2010.

CHARGES AND CREDITS

Schlumberger recorded charges and credits during the third quarters of 2011 and 2010 and the first nine months of 2011 and 2010. These charges, which are summarized below, are more fully described in Note 2 to the *Consolidated Financial Statements*.

The following is a summary of the third quarter of 2011 charges and credits:

	(Stated in millions)						
				Consolidated Statement			
	Pretax	Tax	Net	of Income Classification			
Merger and integration-related costs	\$ 27	* \$ 4	\$ 23	Merger & integration			

The following is a summary of the charges recorded during the first nine months of 2011:

			(Stated	in mill	ions)	
	Pre	etax	Т	ax	ľ	Net	Consolidated Statement of Income Classification
Merger and integration-related costs	\$	93	\$	17	\$	76	Merger & integration
Donation to the Schlumberger							
Foundation		50		10		40	General & administrative
	\$	143	\$	27	\$	116	

The following is a summary of the third quarter of 2010 charges and credits:

		(Stated		
	Pretax	Tax	Net	Consolidated Statement of Income Classification
Restructuring and Merger-related				
Charges:				
Severance and other	\$ 90	\$ 13	\$ 77	Restructuring & other
Impairment relating to				
WesternGeco s first generation				
Q-Land acquisition system	78	7	71	Restructuring & other
Other WesternGeco-related charges	63		63	Restructuring & other
Professional fees and other	56	1	55	Merger & integration
Merger-related employee benefits	41	6	35	Merger & integration
Inventory fair value adjustments	38	14	24	Cost of revenue
Mexico restructuring	40	4	36	Restructuring & other
Repurchase of bonds	28	10	18	Restructuring & other
Total restructuring and				
merger-related charges	434	55	379	
Gain on investment in M-I SWACO	(1,270)	(32)	(1,238)	Gain on Investment in M-I SWACO
	\$ (836)	\$ 23	\$ (859)	

The following is a summary of the charges and credits recorded during the first nine months of 2010:

		(Sta			
Restructuring and Merger-related Charges:	&	Pretax	Tax	Net	Consolidated Statement of Income Classification