

HARRIS PREFERRED CAPITAL CORP

Form 10-Q

May 13, 2011

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**United States  
Securities and Exchange Commission  
Washington, D.C. 20549**

**Form 10-Q**

**QUARTERLY REPORT UNDER SECTION 13 OR 15 (d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2011**

**Commission file number 1-13805**

**Harris Preferred Capital Corporation**  
(Exact name of registrant as specified in its charter)

**Maryland**  
(State or other jurisdiction  
of incorporation or organization)

**# 36-4183096**  
(I.R.S. Employer  
Identification No.)

**111 West Monroe Street, Chicago, Illinois**  
(Address of principal executive offices)

**60603**  
(Zip Code)

**Registrant's telephone number, including area code:**  
(312) 461-2121

**Securities registered pursuant to Section 12(b) of the Act:**

<b>Title of each class</b>	<b>Name of each exchange on which registered</b>
73/8% Noncumulative Exchangeable Preferred Stock, Series A, par value \$1.00 per share	New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act: None**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T(232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit

and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company ( as defined in Rule 12b-2 of the Act).

Yes  No

The number of shares of Common Stock, \$1.00 par value, outstanding on May 13, 2011 was 1,180. No common equity is held by nonaffiliates.

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**HARRIS PREFERRED CAPITAL CORPORATION**

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	<b>March 31 2011 (unaudited)</b>	<b>December 31 2010 (audited)</b>	<b>March 31 2010 (unaudited)</b>
	<b>(in thousands, except share data)</b>		
<b>Assets</b>			
Cash on deposit with Harris N.A.	\$ 1,294	\$ 525	\$ 662
Securities purchased from Harris N.A. under agreement to resell	12,000	23,500	12,000
Total cash and cash equivalents	\$ 13,294	\$ 24,025	\$ 12,662
Notes receivable from Harris N.A.	3,334	3,369	3,534
Securities available-for-sale, at fair value			
Mortgage-backed	494,749	516,911	494,642
U.S. Treasury Bills	79,999	40,000	74,991
Other assets	1,625	1,781	1,786
<b>Total assets</b>	<b>\$ 593,001</b>	<b>\$ 586,086</b>	<b>\$ 587,615</b>
<b>Liabilities and Stockholders Equity</b>			
Accrued expenses	\$ 102	\$ 114	\$ 159
Accrued taxes payable and deferred tax liabilities	1,643	1,144	1,601
Payable for security purchased	9,736		
<b>Total liabilities</b>	<b>\$ 11,481</b>	<b>\$ 1,258</b>	<b>\$ 1,760</b>
<b>Stockholders Equity</b>			
73/8% Noncumulative Exchangeable Preferred Stock, Series A (\$1 par value); liquidation value of \$250,000; 20,000,000 shares authorized; 10,000,000 shares issued and outstanding	\$ 250,000	\$ 250,000	\$ 250,000
Common stock (\$1 par value); 5,000 shares authorized; 1,180 issued and outstanding	1	1	1
Additional paid-in capital	320,733	320,733	320,733
Earnings in excess of (less than) distributions	2,112	(255)	(431)
Accumulated other comprehensive income net unrealized gains on available-for-sale securities	8,674	14,349	15,552
<b>Total stockholders equity</b>	<b>\$ 581,520</b>	<b>\$ 584,828</b>	<b>\$ 585,855</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 593,001</b>	<b>\$ 586,086</b>	<b>\$ 587,615</b>

*The accompanying notes are an integral part of these financial statements.*



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AND COMPREHENSIVE INCOME  
(Unaudited)**

	<b>Three Months Ended March 31, 2011          2010 (in thousands)</b>	
<b>Interest income:</b>		
Securities purchased from Harris N.A. under agreement to resell	\$ 22	\$ 11
Notes receivable from Harris N.A.	53	57
Securities available-for-sale:		
Mortgage-backed	4,670	5,281
U.S. Treasury Bills	1	1
Total interest income	\$ 4,746	\$ 5,350
<b>Noninterest income:</b>		
Gain on sale of securities	\$ 3,115	\$
Total income	\$ 7,861	\$ 5,350
<b>Operating expenses:</b>		
Loan servicing fees paid to Harris N.A.	\$ 3	\$ 3
Advisory fees paid to Harris N.A.	31	62
General and administrative	121	130
Total operating expenses	\$ 155	\$ 195
Income before income taxes	\$ 7,706	\$ 5,155
Applicable state income taxes	732	376
Net Income	\$ 6,974	\$ 4,779
Preferred stock dividends	4,609	4,609
<b>Net income available to common stockholder</b>	<b>\$ 2,365</b>	<b>\$ 170</b>
Basic and diluted earnings per common share	\$ 2,004	\$ 144
Net income	\$ 6,974	\$ 4,779
Other comprehensive income:		
Available-for-sale securities:		
Unrealized holding (losses)/gains arising during the period, net of deferred state taxes	(8,492)	3,195
Less reclassification adjustment for realized gains included in net income	2,819	
Comprehensive income	\$ 1,301	\$ 7,974

*The accompanying notes are an integral part of these financial statements.*



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**HARRIS PREFERRED CAPITAL CORPORATION**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**(Unaudited)**

	<b>Three Months Ended</b>	
	<b>March 31</b>	
	<b>2011</b>	<b>2010</b>
	<b>(in thousands)</b>	
Balance at January 1	\$ 584,828	\$ 582,490
Net income	6,974	4,779
Other comprehensive income	(5,673)	3,195
Dividends (preferred stock \$0.46094 per share)	(4,609)	(4,609)
Balance at March 31	\$ 581,520	\$ 585,855

*The accompanying notes are an integral part of these financial statements.*

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**HARRIS PREFERRED CAPITAL CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2011</b>	<b>2010</b>
	<b>(in thousands)</b>	
<b>Operating Activities:</b>		
Net income	\$ 6,974	\$ 4,779
Adjustments to reconcile net income to net cash provided by operating activities:		
Gain on sale of securities	(3,115)	
Decrease in other assets	156	99
Decrease in accrued expenses	(12)	42
Increase in accrued taxes payable and deferred taxes	499	382
Increase in payable for security purchased	9,736	
Net cash provided by operating activities	\$ 14,238	\$ 5,302
<b>Investing Activities:</b>		
Repayments of notes receivable from Harris N.A.	\$ 35	\$ 50
Purchases of securities available-for-sale	(138,567)	(82,617)
Proceeds from maturities/redemptions of securities available-for-sale	78,492	71,620
Proceeds from sales of securities available-for-sale	39,680	
Net cash used in investing activities	\$ (20,360)	\$ (10,947)
<b>Financing Activities:</b>		
Cash dividends paid on preferred stock	\$ (4,609)	\$ (4,609)
Net cash used in financing activities	\$ (4,609)	\$ (4,609)
Net decrease in cash and cash equivalents with Harris N.A.	\$ (10,731)	\$ (10,254)
Cash and cash equivalents with Harris N.A. at beginning of period	24,025	22,916
Cash and cash equivalents with Harris N.A. at end of period	\$ 13,294	\$ 12,662

*The accompanying notes are an integral part of these financial statements.*

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Harris Preferred Capital Corporation (the Company) is a Maryland corporation whose principal business objective is to acquire, hold, finance and manage qualifying real estate investment trust (REIT) assets (the Mortgage Assets), consisting of a limited recourse note or notes (the Notes) issued by Harris N.A. (the Bank) secured by real estate mortgage assets (the Securing Mortgage Loans) and other obligations secured by real property, as well as certain other qualifying REIT assets, primarily U.S. treasury securities and securities collateralized with real estate mortgages. The Company holds its assets through a Maryland real estate investment trust subsidiary, Harris Preferred Capital Trust. Harris Capital Holdings, Inc., owns 100% of the Company's common stock. The Bank owns all common stock outstanding issued by Harris Capital Holdings, Inc.

The accompanying consolidated financial statements have been prepared by management from the books and records of the Company. These statements reflect all adjustments and disclosures which are, in the opinion of management, necessary for a fair statement of the results for the interim periods presented and should be read in conjunction with the notes to financial statements included in the Company's 2010 Form 10-K. Certain reclassifications were made to conform prior years' financial statements to the current year's presentation. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America, have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**2. Commitments and Contingencies**

Legal proceedings in which the Company is a defendant may arise in the normal course of business. There is no pending litigation against the Company at March 31, 2011.

**3. Securities**

The amortized cost and estimated fair value of securities available-for-sale were as follows:

	Amortized Cost	March 31, 2011		Fair Value
		Unrealized Gains	Unrealized Losses	
(in thousands)				
<b>Available-for-Sale Securities</b>				
Residential mortgage-backed	\$ 485,165	\$ 11,960	\$ 2,376	\$ 494,749
U.S. Treasury Bills	79,999			79,999

Total Securities	\$ 565,164	\$ 11,960	\$ 2,376	\$ 574,748
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	<b>Amortized Cost</b>	<b>December 31, 2010 Unrealized Gains    Unrealized Losses</b>		<b>Fair Value</b>
		<b>(in thousands)</b>		
<b>Available-for-Sale Securities</b>				
Residential mortgage-backed	\$ 501,435	\$ 17,439	\$ 1,963	\$ 516,911
U.S. Treasury Bills	40,000			40,000
Total Securities	\$ 541,435	\$ 17,439	\$ 1,963	\$ 556,911

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	<b>March 31, 2010</b>			
	<b>Amortized Cost</b>	<b>Unrealized Gains</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>
	<b>(in thousands)</b>			
<b>Available-for-Sale Securities</b>				
Residential mortgage-backed	\$ 477,857	\$ 16,843	\$ 58	\$ 494,642
U.S. Treasury Bills	74,999		8	74,991
Total Securities	\$ 552,856	\$ 16,843	\$ 66	\$ 569,633

The Company classifies all securities as available-for-sale. Available-for-sale securities are reported at fair value with unrealized gains and losses included as a separate component of stockholders' equity. At March 31, 2011, net unrealized gains on available-for-sale securities were \$9.6 million compared to \$15.5 million of net unrealized gains on December 31, 2010 and \$16.8 million of net unrealized gains at March 31, 2010.

In making a determination of temporary vs. other-than-temporary impairment of an investment, a major consideration of management is whether the Company will be able to collect all amounts due according to the contractual terms of the investment. Such a determination involves estimation of the outcome of future events as well as knowledge and experience about past and current events. Factors considered include the following: whether the fair value is significantly below cost and whether the decline is attributable to specific adverse conditions in an industry or geographic area; the period of time the decline in fair value has existed; if an outside rating agency has downgraded the investment; if dividends have been reduced or eliminated; if scheduled interest payments have not been made and finally, whether the financial condition of the issuer has deteriorated. In addition, it may be necessary for the Company to demonstrate its ability and intent to hold a debt security to maturity.

The following tables summarize residential mortgage-backed and U.S. Treasury bills with unrealized losses, the amount of the unrealized loss and the related fair value of the securities with unrealized losses. The unrealized losses have been further segregated by mortgage-backed and U.S. Treasury bills that have been in a continuous unrealized loss position for less than 12 months and those that have been in an unrealized loss position. As of March 31, 2011, December 31, 2010 and March 31, 2010 there were no securities that were in a loss position for 12 or more months. Management believes that all of the unrealized losses, caused by interest rate increases on investments in mortgage-backed securities and U.S. Treasury bills, are temporary. The contractual cash flows of these securities are guaranteed directly by a U.S. government-sponsored enterprise. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company has the ability and intent to hold these investments until a market price recovery or maturity, these investments are not considered other-than-temporarily impaired. There was a \$2.8 million and a \$302 thousand reclassification adjustment for realized securities gains to other comprehensive income for the period ended March 31, 2011 and for the year ended December 31, 2010, respectively. There were no reclassification adjustments to other comprehensive income during the period ended March 31, 2010.

<b>March 31, 2011</b>	
<b>Length of Continuous Unrealized Loss Position</b>	
<b>Less than 12 months</b>	<b>Total</b>

	<b>Fair Value</b>	<b>Unrealized Loss</b>	<b>12 months or longer Unrealized</b>		<b>Fair Value</b>	<b>Unrealized Losses</b>
			<b>Fair Value</b>	<b>Losses</b>		
			<b>(in thousands)</b>			
Residential mortgage-backed	\$ 129,124	\$ 2,376	\$	\$	\$ 129,124	\$ 2,376
Total	\$ 129,124	\$ 2,376	\$	\$	\$ 129,124	\$ 2,376

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	<b>December 31, 2010</b>					
	<b>Length of Continuous Unrealized Loss Position</b>					
	<b>Less than 12 months</b>		<b>12 months or longer</b>		<b>Total</b>	
	<b>Fair Value</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>	<b>Unrealized Losses</b>
<b>(in thousands)</b>						
Residential mortgage-backed	\$ 79,133	\$ 1,963	\$	\$	\$ 79,133	\$ 1,963
Total	\$ 79,133	\$ 1,963	\$	\$	\$ 79,133	\$ 1,963

	<b>March 31, 2010</b>					
	<b>Length of Continuous Unrealized Loss Position</b>					
	<b>Less than 12 months</b>		<b>12 months or longer</b>		<b>Total</b>	
	<b>Fair Value</b>	<b>Unrealized Loss</b>	<b>Fair Value</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>	<b>Unrealized Losses</b>
<b>(In thousands)</b>						
Residential mortgage-backed	\$ 11,540	\$ 58	\$	\$	\$ 11,540	\$ 58
U.S. Treasury Bills	74,991	8			74,991	8
Total	\$ 86,531	\$ 66	\$	\$	\$ 86,531	\$ 66

The amortized cost and estimated fair value of total available-for-sale securities as of March 31, 2011, by contractual maturity, are shown below. Expected maturities can differ from contractual maturities since borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	<b>March 31, 2011</b>	
	<b>Amortized Cost</b>	<b>Fair Value</b>
<b>(in thousands)</b>		
Maturities:		
Within 1 year	\$ 84,970	\$ 84,999
1 to 5 years	11,345	11,700
5 to 10 years	105,237	111,718
Over 10 years	363,612	366,331
Total	<b>\$ 565,164</b>	<b>\$ 574,748</b>

#### **4. Fair Value Measurements**

Fair value represents the estimate of the proceeds to be received, or paid in the case of a liability, in a current transaction between willing parties. ASC 820 establishes a fair value hierarchy to categorize the inputs used in valuation techniques to measure fair value. Inputs are either observable or unobservable in the marketplace. Observable inputs are based on market data from independent sources and unobservable inputs reflect the reporting entity's assumptions about market participant assumptions used to value an asset or liability. Level 1 includes quoted prices in active markets for identical instruments. Level 2 includes quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in inactive markets; and model-derived valuations using observable market information for significant inputs. Level 3 includes valuation techniques where one or more significant inputs are unobservable. Financial instruments are classified according to the lowest level input that is significant to their valuation. A financial instrument that has a significant unobservable input along with significant observable inputs may still be classified Level 3.

The Company has investments in U.S. Treasury securities that are classified as Level 1, and has U.S. government sponsored residential mortgage-backed securities that are classified in Level 2 of the fair value hierarchy. External vendors typically use pricing models to determine fair values for the securities. Standard market inputs include



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benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets and additional market reference data.

The valuations of assets that are measured at fair value on a recurring basis at March 31, 2011, December 31, 2010 and March 31, 2010 are presented in the following table.

	<b>Fair Value March 31, 2011</b>	<b>Fair Value Measurements Using</b>		
		<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
		<b>(in thousands)</b>		
Available-for-sale securities				
Residential mortgage-backed	\$ 494,749	\$	\$ 494,749	\$
U.S. Treasury	79,999	79,999		
	\$ 574,748	\$ 79,999	\$ 494,749	\$

	<b>Fair Value December 31, 2010</b>	<b>Fair Value Measurements Using</b>		
		<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
		<b>(in thousands)</b>		
Available-for-sale securities				
Residential mortgage-backed	\$ 516,911	\$	\$ 516,911	\$
U.S. Treasury	40,000	40,000		
	\$ 556,911	\$ 40,000	\$ 516,911	\$

	<b>Fair Value March 31, 2010</b>	<b>Fair Value Measurements Using</b>		
		<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
		<b>(in thousands)</b>		
Available-for-sale securities				
Residential mortgage-backed	\$ 494,642	\$	\$ 494,642	\$
U.S. Treasury	74,991	74,991		
	\$ 569,633	\$ 74,991	\$ 494,642	\$

## 5. Fair Value of Financial Instruments

FASB ASC 825, Financial Instruments, requires the disclosure of estimated fair values for both on and off-balance-sheet financial instruments. The Company's fair values are based on quoted market prices when available. For financial instruments not actively traded, such as Notes receivable from Harris N.A., fair values have been estimated using various valuation methods and assumptions. The fair value estimates presented herein are not necessarily indicative of the amounts the Company could realize in an actual transaction. The fair value estimation methodologies employed by the Company were as follows:

Fair value was assumed to equal carrying value for cash on deposit with the Bank, securities purchased from Harris N.A. under agreement to resell and accrued interest receivable which is included in other assets, due to their short term nature.

The fair value of notes receivable from Harris N.A. was estimated using a discounted cash flow calculation utilizing current market rates offered by Harris N.A. as the discount rates.

The fair value of securities available-for-sale and the methods used to determine fair value are provided in Notes 3 and 4 to the Consolidated Financial Statements.

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The estimated fair values of the Company's financial instruments at March 31, 2011, December 31, 2010 and March 31, 2010 are presented in the following table.

	<b>March 31, 2011</b>		<b>December 31, 2010</b>		<b>March 31, 2010</b>	
	<b>Carrying</b>	<b>Fair</b>	<b>Carrying</b>	<b>Fair</b>	<b>Carrying</b>	<b>Fair</b>
	<b>Value</b>	<b>Value</b>	<b>Value</b>	<b>Value</b>	<b>Value</b>	<b>Value</b>
	<b>(in thousands)</b>		<b>(in thousands)</b>		<b>(in thousands)</b>	
<b>Assets</b>						
Cash on deposit with Harris N.A.	\$ 1,294	\$ 1,294	\$ 525	\$ 525	\$ 662	\$ 662
Securities purchased from Harris N.A. under agreement to resell	12,000	12,000	23,500	23,500	12,000	12,000
Notes receivable from Harris N.A.	3,334	4,555	3,369	4,758	3,534	4,743
Securities available-for-sale	574,748	574,748	556,911	556,911	569,633	569,633
Other assets	1,625	1,625	1,781	1,781	1,786	1,786
Total on-balance-sheet financial assets	\$ 593,001	\$ 594,222	\$ 586,086	\$ 587,475	\$ 587,615	\$ 588,824

**6. Operating Segment**

The Company's operations consist of monitoring and evaluating the investments in mortgage assets. Accordingly, the Company operates in only one segment. The company has no external customers and transacts most of its business with the Bank.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****Forward-Looking Information**

The statements contained in this Report on Form 10-Q that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the Company's expectation, intentions, beliefs or strategies regarding the future. Forward-looking statements include the Company's statements regarding tax treatment as a real estate investment trust, liquidity, provision for loan losses, capital resources and investment activities. In addition, in those and other portions of this document, the words anticipate, believe, estimate, expect, intend and other similar expressions, as they relate to the Company or the Company's management, are intended to identify forward-looking statements. Such statements reflect the current views of the Company with respect to future events and are subject to certain risks, uncertainties and assumptions. It is important to note that the Company's actual results could differ materially from those described herein as anticipated, believed, estimated or expected. Among the factors that could cause the results to differ materially are the risks discussed in Item 1A. Risk Factors in the Company's 2010 Form 10-K and in the Risk Factors section included in the Company's Registration Statement on Form S-11 (File No. 333-40257), with respect to the Preferred Shares declared effective by the Securities and Exchange Commission on February 5, 1998. The Company assumes no obligation to update any such forward-looking statement.

## Results of Operations

### First Quarter 2011 Compared with First Quarter 2010

The Company's net income for the first quarter of 2011 was \$7.0 million, compared to \$4.8 million from the first quarter of 2010.

Interest income on securities purchased from Harris N.A. under agreement to resell for the first quarter of 2011 was \$22 thousand, on an average balance of \$65 million, with an annualized yield of 0.13%. During the same period in 2010, the interest income on securities purchased from Harris N.A. under agreement to resell was \$11 thousand, on an average balance of \$60 million, with an annualized yield of 0.08%. The Federal Fund rate at March 31, 2011 was .10% compared to the Federal Fund rate at March 31, 2010 of .16%. First quarter 2011 interest income on the Notes totaled \$53 thousand

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and yielded 6.4% on \$3.3 million of average principal outstanding for the quarter compared to \$57 thousand and a 6.4% yield on \$3.5 million average principal outstanding for first quarter 2010. The decrease in income was attributable to a reduction in the Notes balance because of customer payoffs in the Securing Mortgage Loans. At March 31, 2011 and 2010, there were no Securing Mortgage Loans on nonaccrual status. Interest income on securities available-for-sale for the current quarter was \$4.7 million resulting in a yield of 3.78% on an average balance of \$494 million, compared to \$5.3 million with a yield of 4.25% on an average balance of \$498 million for the same period a year ago. Virtually all income in the current quarter was attributable to the residential mortgage-backed security portfolio.

Gains from investment securities sales were \$3.1 million in the quarter ended March 31, 2011. There were no investment securities sales in the first quarter a year ago.

There were no Company borrowings during first quarter 2011 or 2010.

First quarter 2011 operating expenses totaled \$155 thousand, a decrease of \$40 thousand or 21% from the first quarter of 2010. General and administrative expenses totaled \$121 thousand, a decrease of \$9 thousand over the same period in 2010, primarily due to decreases in processing costs. Advisory fees for the first quarter 2011 were \$31 thousand compared to \$62 thousand a year earlier, primarily due to timing of certain production costs. There was an increase in tax expense of \$356 thousand over the same period in 2010 due to an increase in the Illinois statutory tax rate from 7.3% in 2010 to 9.5% in 2011.

On March 30, 2011, the Company paid a cash dividend of \$0.46094 per share on outstanding Preferred Shares to the stockholders of record on March 15, 2011 as declared on March 2, 2011. On March 30, 2010, the Company paid a cash dividend of \$0.46094 per share on outstanding Preferred Shares to the stockholders of record on March 15, 2010 as declared on March 3, 2010.

The National Bank Act requires all national banks, including the Bank, to obtain prior approval from the OCC if dividends declared by the national bank (including subsidiaries of the national bank (except for dividends paid by such subsidiary to the national bank)) in any calendar year, will exceed its net income for that year, combined with its retained income (as defined in the applicable regulations) for the preceding two years. These provisions apply to a national bank and its subsidiaries on a consolidated basis, notwithstanding the earnings of any subsidiary on a stand-alone basis. Beginning in 2009, the Bank no longer had sufficient capacity to declare and pay dividends without prior regulatory approval of the OCC. As a result, the Company, as an indirect subsidiary of the Bank, became subject to the provisions relating to dividend approval, and the Bank must receive prior approval from the OCC before the Company declares dividends on the Preferred Shares. Prior approval from the OCC was received for the most recent dividend declaration in March 2011. With respect to any dividends on the Preferred Shares that may be declared by the Company's Board of Directors in the second quarter ended June 30, 2011, the Company has sought and received permission from the OCC for such a declaration, subject to the Company's determination that such dividends are appropriate. The Company anticipates the need to request similar approvals from the OCC for subsequent quarters of 2011. At this time, the Company has no reason to expect that such approvals will not be received. There is no assurance that the Bank and the Company will not be subject to the requirement to receive prior regulatory approvals for Preferred Shares dividend payments in the future or that, if required, such approvals will be obtained.

**Liquidity Risk Management**

The objective of liquidity management is to ensure the availability of sufficient cash flows to meet all of the Company's financial commitments. In managing liquidity, the Company takes into account various legal limitations

placed on a REIT.

The Company's principal asset management requirements are to maintain the current earning asset portfolio size through the acquisition of additional Notes or other qualifying assets in order to pay dividends to its stockholders after satisfying obligations to creditors. The acquisition of additional Notes or other qualifying assets is funded with the proceeds obtained as a result of repayment of principal balances of individual Securing

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**HARRIS PREFERRED CAPITAL CORPORATION**

Mortgage Loans or maturities or sales of securities. The payment of dividends on the Preferred Shares is made from legally available funds, arising from operating activities of the Company. The Company's cash flows from operating activities principally consist of the collection of interest on the Notes, mortgage-backed securities and other earning assets. The Company does not have and does not anticipate having any material capital expenditures.

In order to remain qualified as a REIT, the Company must distribute annually at least 90% of its adjusted REIT ordinary taxable income, as provided for under the Internal Revenue Code, to its common and preferred stockholders. The Company currently expects to distribute dividends annually equal to 90% or more of its adjusted REIT ordinary taxable income.

The Company anticipates that cash and cash equivalents on hand and the cash flow from the Notes and mortgage-backed and U.S. treasury securities (including potential gains from sales of securities) will provide adequate liquidity for its operating, investing and financing needs including the capacity to continue preferred dividend payments on an uninterrupted basis.

As presented in the accompanying Consolidated Statements of Cash Flows, the primary sources of funds in addition to \$14.2 million provided from operations during the three months ended March 31, 2011, were \$118.2 million from the maturities and sales of securities available-for-sale. In the prior period ended March 31, 2010, the primary sources of funds other than \$5.3 million from operations were \$71.6 million from the maturities of securities available-for-sale. The primary uses of funds for the three months ended March 31, 2011 were \$138.6 million for purchases of securities available-for-sale and \$4.6 million in preferred stock dividends paid. For the prior year's quarter ended March 31, 2010, the primary uses of funds were \$82.6 million for purchases of securities available-for-sale and \$4.6 million in preferred stock dividends paid.

**Market Risk Management**

The Company's market risk is composed primarily of interest rate risk. There have been no material changes in market risk or the manner in which the Company manages market risk since December 31, 2010.

**Tax Matters**

As of March 31, 2011, the Company believes that it is in full compliance with the REIT federal tax rules, and expects to qualify as a REIT under the provisions of the Internal Revenue Code. The Company expects to meet all REIT requirements regarding the ownership of its stock and anticipates meeting the annual distribution requirements. Beginning January 1, 2009, Illinois requires a captive REIT to increase its state taxable income by the amount of dividends paid. Under this law, a captive REIT includes a REIT of which 50% of the voting power or value of the beneficial interest or shares is owned by a single person. Management believes that the Company would be classified as a captive REIT under Illinois law, in light of the fact that (1) all of the Company's outstanding common shares are held by Harris Capital Holdings, Inc. a wholly owned subsidiary of Harris N.A. and (2) the Company's Common Stock represent more than 50% of the voting power of the Company's equity securities and (3) the Common Stock is not listed for trading on an exchange. Management believes that the state tax expense to be incurred by the Company in future years should not have a material adverse effect upon the Company's ability to declare and pay future dividends on the preferred shares. The current Illinois statutory tax rate is 9.5%, effective January 1, 2011. The prior year's rate was 7.3%. This belief is based upon the ownership interest of the Company, whereby any tax expense incurred is expected to primarily reduce the net earnings available to the holder of the Company's Common Stock. For the first quarter of 2011, \$732,000 of Illinois income tax was recorded compared to \$376,000 in the first quarter 2010.

**Financial Statements of Harris N.A.**

The following unaudited financial information for the Bank is included because the Company's Preferred Shares are automatically exchangeable for a new series of preferred stock of the Bank upon the occurrence of certain events.



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**HARRIS N.A. AND SUBSIDIARIES**

**FINANCIAL REVIEW**

**First Quarter 2011 Compared with First Quarter 2010**

**Summary**

For the first quarter 2011, Harris N.A. and subsidiaries (the Bank) reported a net loss available for common stockholder of \$27.0 million, a decrease of \$35.6 million from first quarter 2010 earnings of \$8.6 million, reflecting higher expenses and lower revenue which were partially offset by a decline in the provision for loan losses. Results for 2011 include the impact associated with the acquisition of certain assets and liabilities of Rockford, IL based AMCORE Bank, N.A. (AMCORE) from the Federal Deposit Insurance Corporation (FDIC) on April 23, 2010.

Net interest income was \$203.9 million in the current quarter, down \$10.1 million or 4.7 percent from a year ago, largely due to lower earnings on loans and securities available-for-sale, partially offset by a reduction in the cost of borrowings and the additional net interest income associated with the acquisition of AMCORE. Average earning assets increased to \$44.4 billion in the first quarter of 2011 from \$38.4 billion in 2010. This primarily reflects an increase in interest bearing deposits placed at the Federal Reserve Bank (\$6.5 billion) partially offset by a decrease in loan balances (\$0.6 billion). The impact on interest income from the \$6.0 billion increase in the level of earning assets was more than offset by a 40 basis point decline in the net interest margin to 1.91 percent from 2.31 percent in the first quarter of 2010. The lower margin reflects reduced yield on loans and a lower rate of return on securities available-for-sale as well as the increase in the level of low-yielding interest bearing deposits placed at the Federal Reserve Bank, partially offset by reduced interest costs on deposits.

Provision for loan losses for the first quarter 2011 was \$67.5 million, a decrease of \$24.2 million or 26.4 percent from \$91.7 million in the first quarter 2010, mainly attributable to a decrease in net charge-offs as well as a reduction of \$10 million in consumer general reserves. Net loan charge-offs during the quarter were \$66.2 million compared to \$79.6 million in the same period last year. The provision for loan losses is based on past loss experience, management's evaluation of the loan portfolio under current economic conditions and management's estimate of losses inherent in the portfolio.

Noninterest income for the first quarter 2011 was \$132.3 million, a decrease of \$17.1 million or 11.5 percent from a year ago driven by lower trading revenue (\$10.6 million), amortization of the indemnification asset (\$7.7 million), charge card income (\$3.1 million) and service charges and fees (\$2.7 million) partially offset by higher net gains on loans held for sale (\$4.5 million) and trust fees (\$3.6 million).

First quarter 2011 noninterest expenses were \$317.6 million, up \$54.9 million or 20.9 percent from the first quarter 2010. Approximately half of the increase is due to costs associated with AMCORE (\$17.6 million of which \$1.5 million is related to integration activities) and provision for off-balance sheet credit losses (\$10.7 million). Salaries and employee benefits increased \$16.9 million and professional fees increased by \$5.7 million. The income tax benefit increased \$22.3 million from the first quarter of 2010 primarily due to lower pre-tax income between periods. The tax benefit recorded a year ago exceeded pre-tax earnings primarily due to the benefit of certain tax exempt loans and investments as well as bank owned life insurance.

Nonperforming loans at March 31, 2011 totaled \$951 million or 4.38 percent of total loans, up from \$896 million or 4.00 percent of total loans at December 31, 2010 and \$609 million or 2.75 percent a year earlier, primarily attributable to higher non-performing commercial loans. At March 31, 2011, the allowance for loan losses was \$716.5 million, equal to 3.30 percent of loans outstanding compared to \$706.1 million or 3.16 percent of loans outstanding and

\$693.7 million or 3.14 percent of loans outstanding at December 31, 2010 and March 31, 2010, respectively. Coverage of nonperforming loans by the allowance for loan losses decreased from 114 percent at March 31, 2010 to 75 percent at March 31, 2011, largely due to higher non-performing loan levels. At December 31, 2010, the ratio was 79 percent. Ratios reflect the sale of non-performing loans totaling \$273.5 million to psps Holdings, LLC ( psps ), a subsidiary of Harris Financial Corp., in the second quarter of 2010. No sales of loans to psps were made in 2011.

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At March 31, 2011 consolidated stockholder's equity amounted to \$5.2 billion, essentially unchanged from December 31, 2010. Return (loss) on equity was (2.21) percent in the current quarter, compared to 0.88 percent in last year's first quarter. Return (loss) on assets was (0.22) percent compared to 0.08 percent a year ago. The Bank did not declare any dividends on common stock in either the current quarter or in the year-ago quarter.

At March 31, 2011 Tier 1 capital of the Bank amounted to \$4.3 billion, up \$0.6 billion from a year ago, while risk-weighted assets declined by \$2.4 billion to \$26.8 billion. The Bank's March 31, 2011 Tier 1 and total risk-based capital ratios were 15.99 percent and 17.91 percent compared to respective ratios of 15.98 percent and 17.87 percent at December 31, 2010 and 12.56 percent and 14.48 percent at March 31, 2010. The regulatory Tier 1 leverage capital ratio was 9.00 percent for the first quarter of 2011 compared to 9.64 percent at year-end 2010 and 8.89 percent a year ago. The Bank's capital ratios significantly exceed the prescribed regulatory minimum for well-capitalized banks.

**Table of Contents****HARRIS N.A. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CONDITION**

	<b>March 31 2011 (unaudited)</b>	<b>December 31 2010 (audited)</b>	<b>March 31 2010 (unaudited)</b>
	<b>(In thousands except share data)</b>		
<b>ASSETS</b>			
Cash and demand balances due from banks	\$ 686,207	\$ 734,907	\$ 698,079
Money market assets:			
Interest-bearing deposits at banks (\$15.1 billion, \$14.1 billion and \$9.9 billion held at Federal Reserve Bank at March 31, 2011, December 31, 2010 and March 31, 2010, respectively)	15,853,196	15,014,090	10,469,146
Federal funds sold and securities purchased under agreement to resell	1,716,650	1,255,313	350,293
Total cash and cash equivalents	\$ 18,256,053	\$ 17,004,310	\$ 11,517,518
Securities available-for-sale at fair value	5,769,087	5,674,981	5,127,868
Trading account assets and derivative instruments	383,949	1,161,940	1,367,868
Loans, net of unearned income	21,736,418	22,372,665	22,104,790
Allowance for loan losses	(716,534)	(706,101)	(693,686)
Net loans	\$ 21,019,884	\$ 21,666,564	\$ 21,411,104
Loans held for sale	9,266	29,915	30,736
Premises and equipment, net	543,339	547,567	523,208
Bank-owned insurance	1,382,144	1,373,099	1,348,093
Goodwill and other intangible assets, net	886,780	894,074	807,132
Other assets	1,635,970	1,673,910	1,262,265
<b>Total assets</b>	<b>\$ 49,886,472</b>	<b>\$ 50,026,360</b>	<b>\$ 43,395,792</b>
<b>LIABILITIES</b>			
Deposits in domestic offices noninterest-bearing interest-bearing (includes \$1.6 billion, \$1.3 billion and \$0.9 billion measured at fair value at March 31, 2011, December 31, 2010 and March 31, 2010, respectively)	\$ 8,975,717	\$ 9,204,496	\$ 9,590,125
Deposits in foreign offices noninterest-bearing interest-bearing	23,854,936	23,021,378	19,559,425
	2,424,265	2,718,059	
	1,656,059	1,518,884	1,384,778
Total deposits	\$ 36,910,977	\$ 36,462,817	\$ 30,534,328
Federal funds purchased	226,950	194,251	227,184
Securities sold under agreement to repurchase	442,509	864,918	2,176,265
Short-term borrowings	1,274,417	1,427,794	384,921
Accrued interest, taxes and other	166,087	197,434	145,168
Accrued pension and post-retirement	28,332	26,753	23,777
Other liabilities	647,806	648,413	578,241

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Long-term notes	senior/unsecured	2,396,500	2,396,500	2,396,500
Long-term notes	senior/secured	2,375,000	2,375,000	2,375,000
Long-term notes	subordinated	200,000	200,000	200,000
<b>Total liabilities</b>		\$ 44,668,578	\$ 44,793,880	\$ 39,041,384
<b>STOCKHOLDER S EQUITY</b>				
Common stock (\$10 par value); authorized 40,000,000 shares; issued and outstanding 19,989,512 shares at March 31, 2011 and December 31, 2010 and 17,767,512 at March 31, 2010				
		\$ 199,895	\$ 199,895	\$ 177,675
Surplus				
		3,297,515	3,297,290	2,413,757
Retained earnings				
		1,594,851	1,621,829	1,630,329
Accumulated other comprehensive loss				
		(124,367)	(136,534)	(117,353)
Stockholder s equity before noncontrolling interest preferred stock of subsidiary				
		\$ 4,967,894	\$ 4,982,480	\$ 4,104,408
Noncontrolling interest preferred stock of subsidiary				
		250,000	250,000	250,000
<b>Total stockholder s equity</b>		\$ 5,217,894	\$ 5,232,480	\$ 4,354,408
<b>Total liabilities and stockholder s equity</b>		\$ 49,886,472	\$ 50,026,360	\$ 43,395,792

*The accompanying notes to consolidated financial statements are an integral part of these statements.*

**Table of Contents****HARRIS N.A. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS****(Unaudited)**

	<b>Three Months Ended March 31</b>	
	<b>2011</b>	<b>2010</b>
	<b>(In thousands)</b>	
<b>Interest Income</b>		
Loans	\$ 240,008	\$ 255,058
Money market assets:		
Deposits at banks	9,964	5,784
Federal funds sold and securities purchased under agreements to resell	143	62
Trading account assets	1,652	2,950
Securities available-for-sale:		
U.S. Treasury and federal agency	10,174	15,998
State and municipal	11,684	12,421
Other	2,642	1,468
 Total interest income	 \$ 276,267	 \$ 293,741
<b>Interest Expense</b>		
Deposits	\$ 41,474	\$ 42,769
Short-term borrowings	951	1,752
Long-term notes senior/unsecured	23,143	22,479
Long-term notes senior/secured	6,431	12,240
Long-term notes subordinated	331	467
 Total interest expense	 \$ 72,330	 \$ 79,707
 <b>Net Interest Income</b>	 \$ 203,937	 \$ 214,034
Provision for loan losses	67,545	91,727
 <b>Net Interest Income after Provision for Loan Losses</b>	 \$ 136,392	 \$ 122,307
<b>Noninterest Income</b>		
Trust and investment management fees	\$ 24,144	\$ 20,562
Net money market and bond trading income, including derivative activity	5,108	13,857
Foreign exchange trading gains, net	1,099	2,913
Service charges and fees	44,234	46,910
Charge card income	26,186	29,294
Equity securities gains, net	1,502	2,175
Net securities gains, other than trading	4,314	1,674
Other-than-temporary impairment of securities	(505)	(21)
Bank-owned insurance	10,693	11,900
Letter of credit fees	4,993	5,386

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Net gains on loans held for sale	8,594	4,095
Other	1,952	10,700
Total noninterest income	\$ 132,314	\$ 149,445
<b>Noninterest Expenses</b>		
Salaries and other compensation	\$ 107,536	\$ 94,010
Pension and other employee benefits	36,844	29,739
Net occupancy	26,204	24,969
Equipment	17,360	20,048
Marketing	14,914	11,891
Communication and delivery	9,062	7,372
Professional fees	28,130	21,126
Outside information processing, database and network fees	12,820	8,505
FDIC insurance	11,508	11,234
Intercompany services, net	(2,268)	(2,948)
Visa indemnification reversal	(2,200)	
Charge card expense	6,362	7,305
Provision for off-balance sheet credit losses	10,796	85
Amortization of intangibles	7,445	5,688
Other	33,059	23,668
Total noninterest expenses	\$ 317,572	\$ 262,692
(Loss) income before income tax benefit	\$ (48,866)	\$ 9,060
Applicable income tax benefit	(26,497)	(4,159)
Net (loss) income	\$ (22,369)	\$ 13,219
Less: noncontrolling interest dividends on preferred stock of subsidiary	4,609	4,609
<b>Net (Loss) Income Available for Common Stockholder</b>	<b>\$ (26,978)</b>	<b>\$ 8,610</b>

*The accompanying notes to consolidated financial statements are an integral part of these statements.*

**Table of Contents****HARRIS N.A. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME  
(Unaudited)**

	<b>Three Months Ended March 31</b>	
	<b>2011</b>	<b>2010</b>
	<b>(In thousands)</b>	
<b>Net (loss) income</b>	\$ (22,369)	\$ 13,219
Other comprehensive income (loss):		
Cash flow hedges:		
Net unrealized gain (loss) on derivative instruments, net of tax expense (benefit) of \$5,488 in 2011 and (\$10,213) in 2010	10,192	(18,966)
Reclassification adjustment for realized loss included in net (loss) income, net of tax benefit of \$546 in 2011 and \$390 in 2010	1,014	723
Pension and postretirement medical benefit plans:		
Net gain and net prior service cost, net of tax expense of \$0 in 2011 and \$1,318 in 2010		4,893
Amortization included in net periodic benefit cost, net of tax benefit of \$1,310 in 2011 and \$663 in 2010	2,434	1,231
Securities available-for-sale:		
Unrealized holding gains (losses) arising during the period, net of tax expense (benefit) of \$2,524 in 2011 and (\$4,904) in 2010	1,866	(6,362)
Reclassification adjustment for realized gains included in net (loss) income, net of tax expense of \$470 in 2011 and \$586 in 2010	(3,339)	(1,088)
Other comprehensive income (loss)	\$ 12,167	\$ (19,569)
Comprehensive loss	\$ (10,202)	\$ (6,350)
Comprehensive income related to noncontrolling interest	4,609	4,609
<b>Comprehensive loss available for common stockholder</b>	<b>\$ (14,811)</b>	<b>\$ (10,959)</b>

*The accompanying notes to consolidated financial statements are an integral part of these statements.*



Table of Contents**HARRIS N.A. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDER S EQUITY  
(Unaudited)**

	Common		Retained	Accumulated Other Comprehensive Loss	Noncontrolling Interest Preferred Stock of Subsidiary	Total Stockholders Equity
	Stock	Surplus	Earnings	Loss		
	(In thousands)					
<b>Balance at December 31, 2010</b>	\$ 199,895	\$ 3,297,290	\$ 1,621,829	\$ (136,534)	\$ 250,000	\$ 5,232,480
Stock option exercise		225				225
Net (loss) income			(26,978)		4,609	(22,369)
Dividends preferred stock of subsidiary					(4,609)	(4,609)
Other comprehensive income				12,167		12,167
<b>Balance at March 31, 2011</b>	\$ 199,895	\$ 3,297,515	\$ 1,594,851	\$ (124,367)	\$ 250,000	\$ 5,217,894
<b>Balance at December 31, 2009</b>	\$ 175,345	\$ 2,322,917	\$ 1,621,719	\$ (97,784)	\$ 250,000	\$ 4,272,197
Stock option exercise		170				170
Net income			8,610		4,609	13,219
Dividends preferred stock of subsidiary					(4,609)	(4,609)
Other comprehensive loss				(19,569)		(19,569)
Issuance of common stock and contribution to capital surplus	2,330	90,670				93,000
<b>Balance at March 31, 2010</b>	\$ 177,675	\$ 2,413,757	\$ 1,630,329	\$ (117,353)	\$ 250,000	\$ 4,354,408

*The accompanying notes to consolidated financial statements are an integral part of these statements.*

**Table of Contents****HARRIS N.A. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)**

	<b>Three Months Ended March 31</b>	
	<b>2011</b>	<b>2010</b>
	<b>(In thousands)</b>	
<b>Cash Flows from Operating Activities:</b>		
Net (loss) income	\$ (22,369)	\$ 13,219
Less: noncontrolling interest dividends on preferred stock of subsidiary	4,609	4,609
Net (loss) income available for common stockholder	\$ (26,978)	\$ 8,610
Adjustments to determine net cash flows provided by (used in) operating activities:		
Provision for loan losses	67,545	91,727
Depreciation and amortization, including intangibles	31,583	25,907
Deferred tax (benefit) expense	(12,762)	63,340
Tax expense from stock options exercise	79	59
Other-than-temporary impairment on securities	505	21
Net gains on securities, other than trading	(4,314)	(1,674)
Net equity investment gains	(1,502)	(2,175)
Increase in bank-owned insurance	(9,045)	(8,436)
Net decrease (increase) in trading securities	774,507	(21,374)
(Increase) decrease in accrued interest receivable	(3,568)	2,015
Decrease (increase) in prepaid expenses	11,559	(97,129)
Decrease in accrued interest payable	(1,468)	(4,437)
Net decrease (increase) in accrued tax receivable	30,861	(65,210)
Decrease in other accrued expenses	(66,674)	(51,373)
Net change in pension and post retirement benefits	5,323	(26,511)
Origination of loans held for sale	(259,247)	(198,396)
Proceeds from sale of loans held for sale	288,490	201,729
Net gains on loans held for sale	(8,594)	(4,095)
Net gains on sale of premises and equipment	(101)	(782)
Net (decrease) increase in marked to market hedging derivatives	(17,055)	23,076
Visa indemnification reversal	(2,200)	
Other, net	89,394	(16,249)
Net cash provided by (used in) operating activities	\$ 886,338	\$ (81,357)
<b>Cash Flows from Investing Activities:</b>		
Proceeds from sales of securities available-for-sale	\$ 56,603	\$ 338,525
Proceeds from maturities of securities available-for-sale	1,239,288	1,414,986
Purchases of securities available-for-sale	(1,392,109)	(1,000,715)
Net decrease in loans	573,176	992,104
Net proceeds from FDIC loss sharing agreement	204	
Purchases of premises and equipment	(13,598)	(16,690)

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Proceeds from sales of premises and equipment	1,231	1,670
Net cash provided by investing activities	\$ 464,795	\$ 1,729,880
<b>Cash flows from Financing Activities:</b>		
Net increase in deposits	\$ 117,288	\$ 76,285
Net increase in deposits measured at fair value	330,872	162,802
Net decrease in Federal funds purchased and securities sold under agreement to repurchase	(389,710)	(345,140)
Net decrease in other short-term borrowings	(153,377)	(332,129)
Repayment of long-term notes subordinated		(92,750)
Net proceeds from stock options exercise	225	170
Excess tax expense from stock options exercise	(79)	(59)
Capital contributions from parent		93,000
Cash dividends paid on preferred stock	(4,609)	(4,609)
Net cash used in financing activities	\$ (99,390)	\$ (442,430)
Net increase in cash and cash equivalents	\$ 1,251,743	\$ 1,206,093
Cash and cash equivalents at January 1	17,004,310	10,311,425
Cash and cash equivalents at March 31	\$ 18,256,053	\$ 11,517,518

*The accompanying notes to consolidated financial statements are an integral part of these statements.*

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**HARRIS N.A. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation**

Harris N.A. (the Bank or HNA) is a wholly-owned subsidiary of Harris Bankcorp, Inc. (Bankcorp), a wholly-owned subsidiary of Harris Financial Corp. (HFC), a wholly-owned U.S. subsidiary of Bank of Montreal (BMO). The consolidated financial statements of the Bank include the accounts of the Bank and its wholly-owned subsidiaries. Significant inter-company accounts and transactions have been eliminated. Certain reclassifications were made to conform prior year's financial statements to the current year's presentation.

On December 17, 2010, BMO announced it had reached a definitive agreement to purchase Marshall & Ilsley Corporation (M&I) in a common stock for common stock transaction. The purchase price will depend on the number of M&I common shares outstanding at the closing date and is estimated at \$4.1 billion. BMO intends that M&I will ultimately merge with and into HFC immediately upon acquisition. At the time of acquisition, it is anticipated that the commercial banking operations of M&I will be merged with those of the Bank. Subject to regulatory approval and M&I shareholders' vote, the acquisition is expected to close prior to July 31, 2011. At March 31, 2011, M&I's assets and deposits totaled \$49.6 billion and \$37.4 billion, respectively. This acquisition would substantially increase the Bank's assets, geographic presence, scope of operations and customer base.

On April 23, 2010, the Bank acquired certain assets and liabilities of Rockford, Illinois-based, AMCORE from the FDIC for \$221.5 million. The Bank assumed approximately \$2.5 billion in assets, including approximately \$2.1 billion in loans, and \$2.2 billion in deposits. The Bank recorded a core deposit intangible of \$21.1 million to be amortized over 10 years on an accelerated basis and a customer relationship intangible of \$1.3 million to be amortized over 13 years on an accelerated basis. The acquisition includes a loss share agreement with the FDIC which provides for reimbursement from the FDIC for 80% of losses incurred on covered assets, including loans and other real estate owned, subsequent to acquisition date. An indemnification asset estimated at a fair value of \$427.5 million was recorded at acquisition based on the present value of expected cash flows to be received from the FDIC for loss reimbursements covered by the agreement. The Bank recorded goodwill of \$84.6 million which is expected to be deductible for tax purposes. As part of the acquisition, the Bank obtained the option to purchase certain AMCORE branches after the close of the transaction. The Bank increased the purchase price by \$19.9 million as a result of exercising the option to purchase certain of these branches. Acquisition costs of \$6.2 million were recorded to noninterest expense for the year ended December 31, 2010. The acquisition provides the Bank with an opportunity to expand its branch network into communities in northern Illinois and southern Wisconsin. The results of AMCORE's operations have been included in the Bank's consolidated financial statements since April 23, 2010.

On December 31, 2009, BMO and the Bank completed the acquisition of the net cardholder receivables and other assets and obligations of the Diners Club North American franchise from an unrelated bank for initial cash consideration of \$678 million, subject to a post-closing adjustment based on all parties' final agreement of the net asset value transferred. Based on a post-closing adjustment of \$48.4 million, the final purchase price was reduced to \$629.6 million during 2010. The acquisition of the net cardholder receivables of Diners Club gives the Bank the right to issue Diners Club cards to corporate and professional clients in the United States and will accelerate the Bank's initiative to expand in the travel-and-entertainment card sector. As part of this acquisition, the Bank recorded a purchased credit card relationship intangible asset estimated at \$46.3 million which will be amortized on an accelerated basis over 15 years. The Bank recorded goodwill of \$11.5 million which is expected to be deductible for tax purposes. The gross contractual amount of receivables was \$743.2 million. The results of the operations of Diners Club have been included in the Bank's consolidated financial statements since January 1, 2010.

The interim consolidated financial statements have been prepared by management from the books and records of the Bank, without audit by independent certified public accountants. However, these statements reflect all adjustments and disclosures which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. Events occurring subsequent to the date of the balance sheet have been evaluated for potential recognition or disclosure in the consolidated financial statements.

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Because the results of operations are so closely related to and responsive to changes in economic conditions, the results for any interim period are not necessarily indicative of the results that can be expected for the entire year.

**2. Contingent Liabilities and Litigation**

Harris N.A. and certain of its subsidiaries are party to legal proceedings in the ordinary course of their businesses. While there is inherent difficulty in predicting the outcome of these proceedings, management does not expect the outcome of any of these proceedings, individually or in the aggregate, to have a material adverse effect on the Bank's consolidated financial position or results of operations.

**3. Cash Flows**

In the Consolidated Statements of Cash Flows, cash and cash equivalents include cash and demand balances due from banks, interest-bearing deposits at banks and federal funds sold and securities purchased under agreement to resell. Cash interest payments for the three months ended March 31 totaled \$73.4 million and \$84.1 million in 2011 and 2010, respectively. Cash income tax refunds received for the three months ended March 31, 2011 and 2010 totaled \$3.6 million and \$915 thousand, respectively.

**4. Visa Indemnification Charge**

HNA was a member of Visa U.S.A. Inc. ( "Visa U.S.A." ) and in 2007 received shares of restricted stock in Visa, Inc. ( "Visa" ) as a result of its participation in the global restructuring of Visa U.S.A., Visa Canada Association, and Visa International Service Association in preparation for an initial public offering by Visa. HNA and other Visa U.S.A. member banks are obligated to share in potential losses resulting from certain indemnified litigation involving Visa that has been settled.

A member bank such as HNA is also required to recognize the contingent obligation to indemnify Visa under Visa's bylaws (as those bylaws were modified at the time of the Visa restructuring on October 3, 2007) for potential losses arising from the other indemnified litigation that has not yet settled at its estimated fair value. HNA is not a direct party to this litigation and does not have access to any specific, non-public information concerning the matters that are the subject of the indemnification obligations. While the estimation of any potential losses is highly judgmental, as of December 31, 2007, HNA recorded a liability and corresponding charge of \$34 million (pretax) for the remaining litigation.

The initial public offering (IPO) occurred on March 25, 2008 followed by a mandatory partial redemption of Harris restricted stock in Visa that took place in two parts: exchange for cash and funding of the covered litigation escrow account. During the first quarter of 2008, HNA received \$37.8 million in cash in conjunction with the mandatory partial redemption which was recognized as an equity security gain in the Consolidated Statements of Operations since there was no basis in the stock. In addition, Visa funded the U.S. litigation escrow account with IPO proceeds. Harris' share of the U.S. litigation escrow account funding was \$17 million which was recognized as a reversal to the litigation reserve and as a decrease to noninterest expense.

In March 2011, October 2010, June 2010, July 2009 and December 2008, HNA recorded decreases to noninterest expense of \$2.2 million, \$4.7 million, \$2.8 million, \$3.0 million and \$6.3 million, respectively, as a reduction in the Visa litigation reserve to reflect Visa's use of a portion of the Bank's restricted Visa stock to fund the escrow account available to settle certain litigation matters. Visa's funding of amounts required beyond the current escrow, if any, will be obtained via additional mandatory redemptions of restricted shares. As of March 31, 2011, December 31, 2010 and

March 31, 2010, the recorded reserve relating to the Visa litigation matter included in the Consolidated Statements of Condition was \$5.1 million, \$7.2 million and \$14.8 million, respectively.

**5. Health Care Legislation**

In March 2010, new health care legislation (The Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act) was enacted that changed the tax treatment of the subsidy associated with

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postretirement medical benefits. The legislation reduced the tax deductions for the cost of providing postretirement prescription drug coverage by the amount of subsidies received. With enactment of the legislation, the Bank was required to write off any deferred tax asset as a tax expense through the income statement, even if a portion of such asset had initially been established through OCI. As a result of this legislation, the Bank recorded tax expense of \$5.5 million during the quarter ended March 31, 2010. No other significant tax expense related to this legislation was recorded subsequent to March 31, 2010.

**6. Noncontrolling Interests**

ASC Topic 810-10-65 requires noncontrolling interests held by parties other than the parent to be reported as equity in the consolidated financial statements. The Bank has one subsidiary that is less than wholly-owned and the noncontrolling interest in the preferred stock of the subsidiary is held by third parties. The noncontrolling interest in the preferred stock of the subsidiary is presented as a component of stockholder's equity in the Consolidated Statements of Condition. Net income attributable to the noncontrolling interest is separately presented in the Consolidated Statements of Operations, outside of net (loss) income.

**7. FDIC Special Assessment**

In 2009, the Board of Directors of the Federal Deposit Insurance Corporation ( FDIC ) voted to levy a special assessment on insured institutions as part of the agency's efforts to rebuild the Deposit Insurance Fund and help maintain public confidence in the banking system. The rule establishes a special assessment of five basis points on each FDIC-insured depository institution's assets, less its Tier 1 capital, as of June 30, 2009. The Bank accrued and paid this initial assessment in 2009. On December 30, 2009 the FDIC required insured depository institutions to prepay their estimated quarterly risk-based assessments for all of 2010, 2011, and 2012. The Bank made a payment of \$114 million which was recorded as prepaid expense within other assets. As the Bank is charged monthly for FDIC insurance, the Bank will decrease the prepaid expense and charge FDIC insurance expense until the prepaid amount is exhausted. The prepaid balance for FDIC insurance was \$57.7 million and \$68.3 million at March 31, 2011 and December 31, 2010, respectively. Any prepaid amounts unused at June 30, 2013 will be returned to the Bank.

**8. Other-than-temporary impairment**

During the three months ended March 31, 2011, the Bank recorded other-than-temporary impairment of \$0.5 million on auction rate securities. During the three months ended March 31, 2010, the Bank recorded other-than-temporary impairment of \$1.1 million on CRA investments. The entire amount of the impairment was related to credit deterioration. Losses related to declines in the estimated fair value of the investments were recorded in the Consolidated Statements of Operations to other-than-temporary impairment of securities.

**9. Recent accounting standards**

The Bank adopted Accounting Standards Update ( ASU ) 2010-06, Improving Disclosures About Fair Value Measurements , as of January 1, 2010. The standard amends ASC 820-10 to require new disclosures about transfers in and out of Level 1 and Level 2 fair value measurements. ASU 2010-06 clarifies existing disclosure requirements regarding the level of disaggregation of each class of assets and liabilities within a line item in the statement of financial condition and the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements that fall in either Level 2 or Level 3 fair value measurements. The adoption of the standard had no impact on the Bank's financial position or results of operations. The standard also requires new disclosures about the roll forward of activity in Level 3 fair value measurements which will be effective for the Bank



for the annual reporting period ending December 31, 2011.

The FASB issued ASU 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses , in July 2010. This ASU amended ASC 310-10-50, Receivables Overall Disclosure , in order to expand the requirements for separate reporting and disclosure of allowances for credit

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losses and the policies for managing credit exposures. The standard requires companies to significantly increase disclosures about the credit quality of financing receivables and the credit reserves held against them. The additional disclosures include aging of past due receivables, credit quality information such as credit risk scores or external credit agency ratings and the modification of financing receivables. Further disaggregation of information by certain classification of the total portfolio will also be required. The objective of enhancing these disclosures is to improve financial statement users' understanding of (1) the nature of an entity's credit risk associated with its financing receivables and (2) the entity's assessment of that risk in estimating its allowance for credit losses as well as changes in the allowance and the reasons for those changes. The disclosures will be effective for the Bank for the annual reporting period ending December 31, 2011. The Bank does not expect the adoption of this standard to impact its financial position or results of operations.

The FASB issued ASU 2011-02, "A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring", in April 2011. The standard clarifies the existing guidance on a creditor's evaluation of whether it has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring is a troubled debt restructuring. The amendments will be effective for the Bank for the annual reporting period ending December 31, 2012. The Bank does not expect the adoption of this standard to materially impact its financial position or results of operations.

**Table of Contents****Item 3. Quantitative and Qualitative Disclosures About Market Risk**

See Liquidity Risk Management and Market Risk Management under Management's Discussion and Analysis of Financial Condition and Results of Operations on page 6.

The following table stratifies the Company's available-for-sale securities by maturity date (dollars in thousands):

	Apr. 1, 2011 to Dec. 31, 2011	Year Ending December 31,					Total	Fair Value at March 31, 2011
		2012	2013	2014	2015	Thereafter		
Residential mortgage-backed								
Amortized cost	\$ 4,972	\$ 6,282	\$ 3,550	\$ 1,513	\$ 468,848	\$ 485,165	\$ 494,749	
Average Yield	4.00%	4.00%	4.00%	4.00%	4.02%	4.02%		
U.S. Treasury Bills								
Amortized cost	\$ 79,999	\$	\$	\$	\$	\$ 79,999	\$ 79,999	
Average Yield	0.01%					0.01%		

At March 31, 2011, the Company's investments held in mortgage-backed securities are secured by adjustable and fixed interest rate residential mortgage loans. The yield to maturity on each security depends on, among other things, the price at which each such security is purchased, the rate and timing of principal payments (including prepayment rates as well as default rates, which in turn would impact the value and yield to maturity of the Company's mortgage-backed securities. These investments are guaranteed by the Federal National Mortgage Association, ( FNMA ) or Federal Home Loan Mortgage Corporation ( Freddie Mac ) and none of the underlying loan collateral is represented by sub-prime mortgages.

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**Item 4T. Controls and Procedures**

**(a) Evaluation of Disclosure Controls and Procedures**

Harris Preferred Capital Corporation's management, with the participation of the Chief Executive Officer and Chief Financial Officer, has evaluated the Company's disclosure controls and procedures as of March 31, 2011. Based on this evaluation, management has concluded that the disclosure controls and procedures are effective to provide reasonable assurance that the information required to be disclosed by the Company in the reports filed under the Securities Exchange Act of 1934, as amended is (i) recorded, processed, summarized and reported within the time period specified in the Securities and Exchange Commission's rules and forms, and (ii) accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

**(b) Changes in Internal Controls over Financial Reporting**

There were no changes in internal controls over financial reporting that occurred during the quarter ended March 31, 2011 that has materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

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**Part II. OTHER INFORMATION**

**Items 1, 1A, 2, 3, 4 and 5 are being omitted from this Report because such items are not applicable to the reporting period.**

**None**

**Item 6. Exhibits**

**31.1 Certification of Pamela C. Piarowski pursuant to rule 13a-14(a)**

**31.2 Certification of Paul R. Skubic pursuant to rule 13a-14(a)**

**32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, Harris Preferred Capital Corporation has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized on the 13th day of May 2011.

/s/ Paul R. Skubic  
Paul R. Skubic  
Chairman of the Board and President

/s/ Pamela C. Piarowski  
Pamela C. Piarowski  
Chief Financial Officer