ASTA FUNDING INC Form 10-K December 14, 2010

Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

Form 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended September 30, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 0-26906

ASTA FUNDING, INC.

(Exact Name of Registrant Specified in its Charter)

Delaware

(State or other jurisdiction of incorporation or organization)

210 Sylvan Avenue, Englewood Cliffs, N.J

(Address of principal executive offices)

22-3388607

(I.R.S. Employer Identification No.)

07632

(Zip Code)

Issuer s telephone number, including area code: (201) 567-5648

Securities registered pursuant to Section 12(b) of the Exchange Act: None

Securities registered pursuant to Section 12(g) of the Exchange Act:

Common Stock, par value \$.01 per share

(Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act Yes o No b

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act Yes o No b

Indicate by check mark whether the registrant: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (Section 229.405 of this chapter) is not contained herein, and will not be contained, to the best of the registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. b

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer b Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No b

The aggregate market value of voting and nonvoting common equity held by non-affiliates of the registrant was approximately \$75,333,576 as of the last business day of the registrant s most recently completed second fiscal quarter.

As of December 10, 2010, the registrant had 14,600,423 shares of Common Stock issued and outstanding.

Table of Contents

Documents incorporated by reference:

Portions of the registrant s Proxy Statement for the 2011 Annual Meeting of Stockholders are incorporated herein by reference in Part III of this Annual Report on Form 10-K to the extent stated herein. Such proxy statement will be filed with the Securities and Exchange Commission within 120 days of the registrant s fiscal year ended September 30, 2010.

FORM 10-K

TABLE OF CONTENTS

		Page
	PART I	
Item 1.	<u>Business</u>	4
Item 1A.	Risk Factors	12
Item 1B.	Unresolved Staff Comments	23
Item 2.	Properties Properties	23
Item 3.	Legal Proceedings	23
Item 4.	(Removed and Reserved)	23
	PART II	
Item 5.	Market for Registrant s Common Equity, Related Stockholder Matters and Issuer	
	Purchases of Equity Securities	24
<u>Item 6.</u>	Selected Financial Data	26
Item 7.	Management s Discussion and Analysis of Financial Condition and Results of Operation	27
Item 7A.	Quantitative and Qualitative Disclosures About Market Risk	39
<u>Item 8.</u>	Financial Statements and Supplementary Data	40
<u>Item 9.</u>	Changes in and Disagreements with Accountants on Accounting and Financial	70
<u>11CIII 7.</u>	Disclosure	40
Item 9A	Controls and Procedures	40
Item 9B.	Other Information	43
<u>nem 9D.</u>	Other information	43
	PART III	
<u>Item 10.</u>	Directors, Executive Officers and Corporate Governance	43
<u>Item 11.</u>	Executive Compensation	43
<u>Item 12.</u>	Security Ownership of Certain Beneficial Owners and Management and Related	
	Stockholder Matters	43
<u>Item 13.</u>	Certain Relationships and Related Transactions, and Director Independence	43
<u>Item 14.</u>	Principal Accounting Fees and Services	43
	PART IV	
<u>Item 15.</u>	Exhibits and Financial Statement Schedules	43
<u>EX-21.1</u>		
EX-23.1		
EX-31.1 EX-31.2		
EX-31.2 EX-32.1		
EX-32.2		
	2	

Table of Contents

Caution Regarding Forward Looking Statements

This Annual Report on Form 10-K contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical facts included or incorporated by reference in this annual report on Form 10-K, including without limitation, statements regarding our future financial position, business strategy, budgets, projected revenues, projected costs and plans and objective of management for future operations, are forward-looking statements. Forward-looking statements generally can be identified by the use of forward-looking terminology such as may, will, expects, intends, plans, projects, anticipates, or believes or the negative thereof or any variation there on or similar terminology or expressions.

We have based these forward-looking statements on our current expectations and projections about future events. These forward-looking statements are not guarantees and are subject to known and unknown risks, uncertainties and assumptions about us that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. Important factors which could materially affect our results and our future performance include, without limitation, our ability to purchase defaulted consumer receivables at appropriate prices, changes in government regulations that affect our ability to collect sufficient amounts on our defaulted consumer receivables, our ability to employ and retain qualified employees, changes in the credit or capital markets, changes in interest rates, deterioration in economic conditions, negative press regarding the debt collection industry which may have a negative impact on a debtor s willingness to pay the debt we acquire, and statements of assumption underlying any of the foregoing, as well as other factors set forth under. Item 1A. Risk Factors beginning on page 14 of this report and. Item 7 Management s Discussions and Analysis of Financial Condition and Results of Operation below.

All subsequent written and oral forward-looking statements attributable to us, or persons acting on our behalf, are expressly qualified in their entirety by the foregoing. Except as required by law, we assume no duty to update or revise any forward-looking statements.

3

Table of Contents

Part I

Item 1. Business.

Overview

Asta Funding, Inc., together with its wholly owned significant operating subsidiaries Palisades Collection LLC, Palisades Acquisition XVI, LLC (Palisades XVI), VATIV Recovery Solutions LLC (VATIV) and other subsidiaries, not all wholly owned, and not considered material (the Company), is engaged in the business of purchasing, and managing for its own account:

Primary charged-off receivables consisting of accounts that have been written-off by the originators and may have been previously serviced by collection agencies;

Semi-performing receivables consisting of accounts where the debtor is currently making partial or irregular monthly payments, but the accounts may have been written-off by the originators;

Performing receivables consisting of accounts where the debtor is making regular monthly payments that may or may not have been delinquent in the past; and

Distressed consumer receivables consisting of the unpaid debts of individuals to banks, finance companies and other credit and service providers.

A large portion of our distressed consumer receivables are MasterCard®, Visa® and other credit card accounts which were charged-off by the issuers or providers for non-payment. We acquire these and other consumer receivable portfolios at substantial discounts to their face values. The discounts are based on the characteristics (issuer, account size, debtor location and age of debt) of the underlying accounts of each portfolio.

We operate solely in the United States in one reportable business segment.

Prior to purchasing a portfolio, we perform a qualitative and quantitative analysis of the underlying receivables and calculate the purchase price which is intended to offer us an adequate return on our investment after servicing expenses. After purchasing a portfolio, we actively monitor performance and review and adjust our collection and servicing strategies accordingly.

We purchase receivables from credit grantors and others through privately negotiated direct sales, brokered transactions and auctions in which sellers of receivables seek bids from several pre-qualified debt purchasers. We fund portfolios through a combination of internally generated cash flow and bank debt, if needed.

Our objective is to maximize our return on investment in acquired consumer receivable portfolios. As a result, before acquiring a portfolio, we analyze the portfolio to determine how to best maximize collections in a cost efficient manner and decide whether to use our internal servicing and collection department, third-party collection agencies, attorneys, or a combination of all three options.

When we outsource the servicing of receivables, our management typically determines the appropriate third-party collection agencies and attorneys based on the type of receivables purchased. Once a group of receivables is sent to third-party collection agencies and attorneys, our management actively monitors and reviews the third-party collection

agencies and attorneys performance on an ongoing basis. Based on portfolio performance considerations, our management will either (i) move certain receivables from one third-party collection agency or attorney to another or to our internal servicing department if it anticipates that this will result in an increase in collections, or (ii) sell portions of the portfolio accounts. Our internal collection unit, which currently employs approximately 40 collection-related staff, including senior management, assists us in benchmarking our third-party collection agencies and attorneys, and provides us with greater flexibility for servicing a percentage of our consumer receivable portfolios in-house.

We are a Delaware corporation whose principal executive offices are located at 210 Sylvan Avenue, Englewood Cliffs, New Jersey 07632. We were incorporated in New Jersey on July 7, 1994 and were reincorporated in Delaware on October 12, 1995, as the result of a merger with a Delaware corporation. We were formed as an affiliate of Asta Group, Incorporated (the Family Entity), an entity owned by Arthur Stern, our Chairman

4

Table of Contents

Emeritus, Gary Stern, our Chairman, President and Chief Executive Officer, and other members of the Stern family, to purchase, at a small discount to face value, retail installment sales contracts secured by motor vehicles. We became a public company in November 1995. In 1999, we capitalized on our management s more than 40 years of experience and expertise in acquiring and managing consumer receivable portfolios for the Family Entity. As a result, we ceased purchasing automobile contracts and, with the assistance and financial support of the Family Entity and a partner, purchased our first significant consumer receivable portfolio. Since then, the Family Entity ceased acquiring consumer receivable portfolios and, accordingly, does not compete with the Company.

Industry Overview

The purchasing, servicing and collection of charged-off, semi-performing and performing consumer receivables is an industry that is driven by:

increasing levels of consumer debt;

increasing defaults of the underlying receivables; and

increasing utilization of third-party providers to collect such receivables.

Strategy

Although we are in a challenging economic period and an enhanced regulatory environment, our primary objective remains to utilize our management s experience and expertise by identifying, evaluating, pricing and acquiring consumer receivable portfolios and maximizing collections of such receivables in a cost efficient manner. Our strategies include:

managing the collection and servicing of our consumer receivable portfolios, including outsourcing a majority of those activities to maintain low fixed overhead;

selling accounts on an opportunistic basis, generally when our efforts have been exhausted through traditional collecting methods, or when we can capitalize on pricing during times when we feel the pricing environment is high; and

capitalizing on our strategic relationships to identify and acquire consumer receivable portfolios as pricing, financing and conditions permit.

Because our purchases of new portfolios of consumer receivables has been reduced, we expect to see a corresponding reduction in finance income in future quarters and future years, to the extent we have not replaced our receivables acquired for liquidation. Instead, we focused on reducing our debt and being highly disciplined in our portfolio purchases. We continue to review potential portfolio acquisitions regularly and will buy at the right price, where we believe the purchase will yield our desired rate of return.

We believe that, given our management s experience and expertise, along with the fragmented yet growing market in which we operate, as we implement this short-term strategy, we will be in position to again grow our business when economic conditions stabilize.

Consumer Receivables Business

Receivables Purchase Program

We purchase bulk receivable portfolios that include charged-off receivables, semi-performing receivables and performing receivables. These receivables consist primarily of MasterCard®, Visa® and private label credit card accounts, among other types of receivables.

In the past we have acquired, directly and indirectly, through the consumer receivable portfolios that we acquire, secured consumer asset portfolios, consisting primarily of receivables secured by automobiles.

5

Table of Contents

We identify potential portfolio acquisitions on an ongoing basis through:

our relationships with industry participants, financial institutions, collection agencies, investors and our financing sources;

brokers who specialize in the sale of consumer receivable portfolios; and

Other sources.

Historically, the purchase prices of the consumer receivable portfolios we have acquired have ranged from less than \$100,000 to approximately \$15,000,000; however, we acquired one group of portfolios in March 2007 for \$300 million (the Portfolio Purchase). As a part of our strategy to acquire consumer receivable portfolios, we have, from time to time, entered into, and may continue to enter into, participation and profit sharing agreements with our sources of financing and our third-party collection agencies and attorneys. These arrangements may take the form of a joint bid, with one of our third-party collection agencies, collection attorneys, or financing sources that assist in the acquisition of a portfolio and provides us with more favorable non-recourse financing terms or a discounted servicing commission. Current participation agreements include an approximate 50% sharing arrangement after we have recouped 100% of the cost of the portfolio purchase plus the cost of funds.

We utilize our relationships with brokers, third-party collection agencies and attorneys, and sellers of portfolios to locate portfolios for purchase. Our senior management is responsible for:

coordinating due diligence, including, in some cases, on-site visits to the seller s office;

stratifying and analyzing the portfolio characteristics;

valuing the portfolio;

preparing bid proposals;

negotiating pricing and terms;

negotiating and executing a purchase contract;

closing the purchase; and

coordinating the receipt of account documentation for the acquired portfolios.

The seller or broker typically supplies us with either a sample listing or the actual portfolio being sold, through an electronic form of media. We analyze each consumer receivable portfolio to determine if it meets our purchasing criteria. We may then prepare a bid or negotiate a purchase price. If a purchase is completed, management monitors the portfolio s performance and uses this information in determining future buying criteria including pricing. An integral part of the acquisition process is the oversight by our Investment Committee. This committee, established in January 2008, must review and approve all investments above \$1 million in value. Voting criteria are more stringent as the size of the investment increases. The current members of the committee are the Chairman Emeritus, the Chief Executive Officer, the Chief Financial Officer, and the Senior Vice President. As the Chairman Emeritus and Chief Executive Officer are related family members, at least one other officer must approve transactions.

After determining that an investment should yield an adequate return on our acquisition cost after servicing fees, including court costs, we use a variety of qualitative and quantitative factors to calculate the estimated cash flows. The following variables are analyzed and factored into our original estimates:

the number of collection agencies previously attempting to collect the receivables in the portfolio;

the average balance of the receivables;

the age of the receivables (as older receivables might be more difficult to collect or might be less cost effective);

past history of performance of similar assets — as we purchase portfolios of similar assets, we believe we have built significant history on how these receivables will liquidate and cash flow;

number of months since charge-off;

6

Table of Contents

payments made since charge-off;

the credit originator and their credit guidelines;

the locations of the debtors as there are states with better regulatory environments, better collection histories, and that are better suited to attempt to collect in and ultimately we have better predictability of the liquidations and the expected cash flows all of which factor into our cash flow analysis;

financial wherewithal of the seller;

jobs or property of the debtors within portfolios this is of particular importance. Debtors with jobs or property are more likely to repay their obligation and conversely, debtors without jobs or property are less likely to repay their obligation; and

the ability to obtain customer statements from the original issuer.

We obtain and utilize, as appropriate, input including, but not limited to, monthly collection projections and liquidation rates from our third party collection agencies and attorneys, as further evidentiary matter, to assist us in developing collection strategies and in modeling the expected cash flows for a given portfolio.

Once a receivable portfolio has been identified for potential purchase, we prepare various analyses based on extracting customer level data from external sources, other than the issuer, to analyze the potential collectability of the portfolio. We also analyze the portfolio by comparing it to similar portfolios previously acquired by us. In addition, we perform qualitative analyses of other matters affecting the value of portfolios, including a review of the delinquency, charge off, placement and recovery policies of the originator as well as the collection authority granted by the originator to any third-party collection agencies, and, if possible, by reviewing their recovery efforts on the particular portfolio. After these evaluations are completed, members of our senior management discuss the findings, decide whether to make the purchase and finalize the price at which we are willing to purchase the portfolio.

We purchase most of our consumer receivable portfolios directly from originators and other sellers including, from time to time, our third-party collection agencies and attorneys, through privately negotiated direct sales, and through auction-type sales in which sellers of receivables seek bids from several pre-qualified debt purchasers. We also, from time to time, use the services of brokers for sourcing consumer receivable portfolios. In order for us to consider a potential seller as a source of receivables, a variety of factors are considered. Sellers must demonstrate that they have:

adequate internal controls to detect fraud;

the ability to provide post-sale support; and

the capacity to honor put-back and return warranty requests.

Generally, our portfolio purchase agreements provide that we can return certain accounts to the seller within a specified time period. However, in some transactions, we may acquire a portfolio with few, if any, rights to return accounts to the seller. After acquiring a portfolio, we conduct a detailed analysis to determine which accounts in the portfolio should be returned to the seller. Although the terms of each portfolio purchase agreement differ, examples of accounts that may be returned to the seller include:

debts paid prior to the cutoff date;

debts in which the consumer filed bankruptcy prior to the cutoff date;

debts in which the consumer was deceased prior to cutoff date; and

fraudulent accounts.

Accounts returned to sellers for fiscal years 2010 and 2009 have been determined to be immaterial. Our purchase agreements generally do not contain any provision for a limitation on the number of accounts that can be returned to the seller.

We generally use third parties to determine bankrupt and deceased accounts, allowing us to focus our resources on portfolio collections. Under a typical portfolio purchase agreement, the seller refunds the portion of the purchase

7

Table of Contents

price attributable to the returned accounts or delivers replacement receivables to us. Occasionally, we will acquire a well-seasoned or older portfolio at a reduced price from a seller that is unable to meet all of our purchasing criteria. When we acquire such portfolios, the purchase price is further discounted beyond the typical discounts we receive on the portfolios we purchase.

VATIV, our wholly-owned subsidiary located in Sugar Land, Texas, provides bankruptcy and deceased account servicing. VATIV provides us with internal experience and proprietary systems in support of servicing our own bankruptcy and deceased accounts, while also affording us the opportunity to enter new markets for acquisitions in the bankruptcy and deceased account fields.

Receivable Servicing

Our objective is to maximize our return on investment on acquired consumer receivable portfolios. As a result, before acquiring a portfolio, we analyze the portfolio to determine how to best maximize collections in a cost efficient manner and decide whether to use a third-party collection agency or an attorney.

If we are successful in acquiring the portfolio, we can promptly process the receivables that were purchased and commence the collection process. Unlike collection agencies that typically have only a specified period of time to recover a receivable, as the portfolio owners, we have significantly more flexibility and can establish payment programs.

We presently outsource a significant amount of our receivable servicing to third-party collection agencies and attorneys. Our senior management typically determines the appropriate third-party collection agency and attorney based on the type of receivables purchased. Once a group of receivables is sent to a third-party collection agency or attorney, our management actively monitors and reviews the third-party collection agency s and attorney s performance on an ongoing basis. Our management receives detailed analyses, including collection activity and portfolio performance, from our internal servicing departments for the purpose of evaluating the results of the efforts of the third-party collection agencies and attorneys. Based on portfolio performance guidelines, our management will reassign certain receivables from one third-party collection agency or attorney to another if we believe such change will enhance collections.

At September 30, 2010 approximately 36% of our portfolios were serviced by five collection organizations. We have servicing agreements in place with these five collection organizations as well as all other third-party collection agencies and attorneys. These servicing agreements cover standard contingency fees and servicing of the accounts.

Operations

The Operations servicing division consists of the following units:

Collections

The Collection Department is responsible for making and receiving contact with and from consumers for the purpose of collecting upon the accounts contained in our consumer receivables portfolios. Collection efforts are specific to accounts that are not yet being serviced by our network of external agencies and attorneys. The Collection Department uses a friendly, customer service approach to collect on receivables and utilizes collection software, a dialer and telephone system to accomplish this goal. Each collector is responsible for:

Initiating outbound collection calls and handling incoming calls from the consumer. If a call is received for an account that has already been outsourced to a servicer; the collector relays the corresponding contact

information and directs the customer to call the servicer directly.

Identifying the debt and iterating the benefits of paying the obligation.

Working with the customer to develop acceptable means of satisfying the obligation. The Collection Department (and our third party network of servicers) has the ability to tailor repayment plans that accommodate the situation of the obligor by considering components including their monthly budgets and employment status.

8

Table of Contents

Offering (if necessary and based upon the individual situation) an obligor a discount on the overall obligation.

Additionally, the Collection Department utilizes a series of collection letters, late payment reminders and settlement offers that are sent out at specific intervals or at the request of a member of the Collection Department.

If the Collection Department cannot contact the customer by either telephone or mail, the account is skip traced through an automated process to obtain the most recent contact information for the debtor. This process employs usage of data supplied by a variety of third party databases. Once new contact information is obtained, the account is referred back to the Collections Department and collection activity is once again initiated.

Other members of the collection department are responsible for:

Coordinating customer inquiries and assisting the collection agencies in their processes, if needed.

Handling the repurchase process of ineligible accounts received from a Seller that may be included in a purchased portfolio.

Working with Buyers during the transition period and post-sale process.

Handling any issues that may arise once a purchased receivable portfolio is sold.

Reading incoming correspondence for accounts that are currently assigned to the Collection Department, ensuring the account is handled properly, taking the initial action required and forwarding to a collector and/or manager for follow up action.

Media

The Media Department is responsible for obtaining, storing and tracking the requests and subsequent receipt of back-up documents associated with specific accounts. These documents are usually requested from the seller for the purpose of substantiating the debt if the debt is disputed by the consumer or is requested by our legal department. The Media Department is also responsible for reconciling and tracking expenses incurred by the aforementioned document requests and ensuring invoices are handled timely and any errors are corrected.

Disputes

The function of the dispute department is to handle any dispute received via mail, electronically or telephone. Once a dispute is communicated, the account is removed from the credit reports or reported as a dispute, investigated and resolution is obtained.

Correspondence

The purpose of the correspondence department is to review, document and scan into the system any written correspondence related to our accounts. The employees are also required to notify the Department to whom the correspondence is intended to ensure appropriate action is initiated.

Accounting and Finance

In addition to the customary accounting activities, the Accounting and Finance Department is responsible for:

Making daily deposits of debtor payments.

Posting payments to debtors accounts.

Providing senior management with daily, weekly and monthly receivable activity and performance reports.

Accounting and finance employees assist collection department employees in handling customer disputes relating to payment and balance information and handling the repurchase requests from companies to whom we have sold receivables. Additionally, the Accounting Department reviews the results of the collection of consumer receivable portfolios that are being serviced by third party collection agencies and attorneys.

9

Table of Contents

Collections Represented by Account Sales

Certain collections represent account sales to other debt buyers to help maximize revenue and cash flows. We believe that our business model of not having a large number of collectors, coupled with a legal strategy which is focused on attempting to perfect liens and judgments against obligors, allows us the flexibility to sell accounts at prices that are attractive to us, and, just as important, sell the less desirable accounts within our collection portfolios. There are many factors that contribute to the decision as to which receivable to sell and which to service, including:

the age of the receivable;
the status of the receivable whether paying or non-paying; and
the selling price.

Net collections represented by account sales for the fiscal years ended September 30, 2010, 2009 and 2008 were \$3.5 million, \$8.7 million and \$20.4 million, respectively. Collections represented by account sales as a percentage of total collections for the fiscal years ended September 30, 2010, 2009 and 2008 were 3.4%, 5.9% and 9.8%, respectively.

Marketing

We have established relationships with brokers who market consumer receivable portfolios from banks, finance companies and other credit providers. In addition, the Company subscribes to national publications that list consumer receivable portfolios for sale. We also directly contacts banks, finance companies or other credit providers to solicit consumer receivables for sale.

Competition

Our business of purchasing distressed consumer receivables is highly competitive and fragmented, and we expect that competition from new and existing companies will continue. We compete with:

other purchasers of consumer receivables, including third-party collection companies; and

other financial services companies who purchase consumer receivables.

Some of our competitors are larger and more established and may have substantially greater financial, technological, personnel and other resources than we have, including greater access to the credit and capital markets. We believe that no individual competitor or group of competitors has a dominant presence in the market.

We compete in the marketplace for consumer receivable portfolios based on many factors, including:

purchase price;
representations, warranties and indemnities requested;
timeliness of purchase decisions; and
reputation.

Our strategy is designed to capitalize on the market slack of a dominant industry player. We believe that our management s experience and expertise in identifying, evaluating, pricing and acquiring consumer receivable portfolios and managing collections, coupled with our strategic alliances with third-party collection agencies and attorneys and our sources of financing, give us a competitive advantage. However, we cannot assure that we will be able to compete successfully against current or future competitors or that competition will not increase in the future.

Seasonality and Trends

Our management believes that our operations may, to some extent, be affected by high delinquency rates and by lower recoveries on consumer receivables acquired for liquidation during or shortly following certain holiday periods and during the summer months. In addition, on occasion the market for acquiring distressed receivables

10

Table of Contents

does become more competitive thereby possibly diminishing our ability to acquire such distressed receivables at attractive prices in such periods.

Technology

We believe that a high degree of automation is necessary to enable us to grow and successfully compete with other finance companies. Accordingly, we continually look to upgrade our technology systems to support the servicing and recovery of consumer receivables acquired for liquidation. Our telecommunications and technology systems allow us to quickly and accurately process large amounts of data necessary to purchase and service consumer receivable portfolios. In addition, we rely on the information technology of our third-party collection agencies and attorneys and periodically review their systems to ensure that they can adequately service the consumer receivable portfolios outsourced to them.

Due to our desire to increase productivity through automation, we periodically review our systems for possible upgrades and enhancements.

Government Regulation

On July 21, 2010, the Dodd-Frank Wall Street Reform and Protection Act, or the Dodd-Frank Act, was enacted. There are significant corporate governance and executive compensation-related provisions in the Dodd-Frank Act that require the SEC to adopt additional rules and regulations in these areas such as corporate governance, say on pay and proxy access. Our efforts to comply with these requirements have resulted in, and are likely to continue to result in, an increase in expenses and a diversion of management s time from other business activities. We are subject to changing rules and regulations of federal and state governments as well as the stock exchange on which our common stock is listed. These entities, including the Public Company Accounting Oversight Board, the SEC and the NASDAQ Global Market, have issued a significant number of new and increasingly complex requirements and regulations over the course of the last several years and continue to develop additional regulations and requirements in response to laws enacted by Congress.

Our business is subject to extensive federal and state regulations. The relationship of a consumer and a creditor is extensively regulated by federal, state and local laws, rules, regulations and ordinances. These laws include, but are not limited to, the following federal statutes and regulations: the Federal Truth-In-Lending Act, the Fair Credit Billing Act, the Equal Credit Opportunity Act and the Fair Credit Reporting Act, as well as comparable statutes in states where consumers reside and/or where creditors are located. Among other things, the laws and regulations applicable to various creditors impose disclosure requirements regarding the advertisement, application, establishment and operation of credit card accounts or other types of credit programs. Federal law requires a creditor to disclose to consumers, among other things, the interest rates, fees, grace periods and balance calculation methods associated with their accounts. In addition, consumers are entitled to have payments and credits applied to their accounts promptly, to receive prescribed notices and to request that billing errors be resolved promptly. In addition, some laws prohibit certain discriminatory practices in connection with the extension of credit. Further, state laws may limit the interest rate and the fees that a creditor may impose on consumers. Failure by the creditors to comply with applicable laws could create claims and rights of offset by consumers that would reduce or eliminate their obligations, which could have a material adverse effect on our operations. Pursuant to agreements under which we purchase receivables, we are typically indemnified against losses resulting from the failure of the creditor to have complied with applicable laws relating to the receivables prior to our purchase of such receivables.

Certain laws, including the laws described above, may limit our ability to collect amounts owing with respect to the receivables regardless of any act or omission on our part. For example, under the Federal Fair Credit Billing Act, a credit card issuer may be subject to certain claims and defenses arising out of certain transactions in which a credit

card is used if the consumer has made a good faith attempt to obtain satisfactory resolution of a problem relative to the transaction and, except in cases where there is a specified relationship between the person honoring the card and the credit card issuer, the amount of the initial transaction exceeds \$50 and the place where the initial transaction occurred was in the same state as the consumer s billing address or within 100 miles of that address. Accordingly, as a purchaser of defaulted receivables, we may purchase receivables subject to valid defenses on the part of the consumer. Other laws provide that, in certain instances, consumers cannot be held liable for, or their

11

Table of Contents

liability is limited to \$50 with respect to, charges to the credit card credit account that were a result of an unauthorized use of the credit card account. No assurances can be given that certain of the receivables were not established as a result of unauthorized use of a credit card account, and, accordingly, the amount of such receivables may not be collectible by us.

Several federal, state and local laws, rules, regulations and ordinances, including, but not limited to, the Federal Fair Debt Collection Practices Act (FDCPA) and the Federal Trade Commission Act and comparable state statutes, regulate consumer debt collection activity. Although, for a variety of reasons, we may not be specifically subject to the FDCPA or certain state statutes that govern third-party debt collectors, it is our policy to comply with applicable laws in our collection activities. Additionally, our third-party collection agencies and attorneys may be subject to these laws. To the extent that some or all of these laws apply to our collection activities or our third-party collection agencies and attorneys collection activities, failure to comply with such laws could have a material adverse effect on us.

In order to comply with the forging laws and regulations, we provide a comprehensive development training program for our new collection/dispute department representatives and on-going training for all collection/dispute department associates. All collection and dispute representatives are tested annually on their knowledge of the FDCPA and other applicable laws. Account representatives not achieving our minimum standards are required to complete a FDCPA review session and are then retested. In addition, annual supplemental instruction in the FDCPA and collection techniques is provided to all our account representatives.

The enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act will subject us to substantial additional federal regulation, and we cannot predict the effect of such regulation on our business, results of operations, cash flows or financial condition, and Government regulations may limit our ability to recover and enforce the collection of our receivables. Additional laws or amendments to existing laws, may be enacted that could impose additional restrictions on the servicing and collection of receivables. Such new laws or amendments may adversely affect our ability to collect the receivables.

We currently hold a number of licenses issued under applicable consumer credit laws or other licensing statutes or regulations. Certain of our current licenses, and any licenses that we may be required to obtain in the future, may be subject to periodic renewal provisions and/or other requirements. Our inability to renew licenses or to take any other required action with respect to such licenses could have a material adverse effect upon our results of operation and financial condition.

Employees

As of September 30, 2010, we had 102 full-time employees. We are not a party to any collective bargaining agreements.

Our web address is www.astafunding.com. Copies of our Form 10-Ks, 10-Qs, 8-Ks, amendments thereto, and other additional information reports which we file with or furnish to the SEC, are available on our website as soon as reasonably practical after filing electronically with the SEC. No part of the Asta Funding, Inc. web site is incorporated by reference into this report.

Item 1A. Risk Factors.

Note Regarding Risk Factors

You should carefully consider the risk factors below in evaluating the Company. In addition to the following risks, there may also be risks that we do not yet know of or that we currently think are immaterial that may also impair our business operations. If any of the following risks occur, our business, results of operation or financial condition could be adversely affected, the trading price of our common stock could decline and shareholders might lose all or part of their investment. The risk factors presented below are those which we currently consider material. However, they are not the only risks facing our company. Additional risks not presently known to us, or which we currently consider immaterial, may also adversely affect us. There may be risks that a particular investor views differently from us, and our analysis might be wrong. If any of the risks that we face actually occur, our business, financial condition and operating results could be materially adversely affected and could differ materially from

12

Table of Contents

any possible results suggested by any forward-looking statements that we have made or might make. In such case, the trading price of our common stock could decline, and you could lose part or all of your investment. Except as required by law, we expressly disclaim any obligation to update or revise any forward-looking statements.

The enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act will subject us to substantial additional federal regulation, and we cannot predict the effect of such regulation on our business, results of operations, cash flows or financial condition.

On July 21, 2010, the Dodd-Frank Wall Street Reform and Protection Act, or the Dodd-Frank Act, was enacted. There are significant corporate governance and executive compensation-related provisions in the Dodd-Frank Act that require the SEC to adopt additional rules and regulations in these areas such as say on pay and proxy access. Our efforts to comply with these requirements have resulted in, and are likely to continue to result in, an increase in expenses and a diversion of management s time from other business activities.

Given the uncertainty associated with the manner in which the provisions of the Dodd-Frank Act will be implemented by the various regulatory agencies and through regulations, the full extent of the impact such requirements will have on our operations is unclear. The changes resulting from the Dodd-Frank Act may impact the profitability of business activities, require changes to certain business practices, or otherwise adversely affect our business. In particular, the potential impact of the Dodd-Frank Act on our operations and activities, both currently and prospectively, include, among others:

increased cost of operations due to greater regulatory oversight, supervision and compliance with consumer debt issuance and collection practices;

the limitation on the ability to expand consumer product and service offerings due to anticipated stricter consumer protection laws and regulations.

The Act establishes a Bureau of Consumer Financial Protection (the Bureau) that will assume broad regulatory powers over debt collectors and virtually all other covered persons who have any connection to consumer financial products or services. The Bureau will have exclusive rule-making authority with respect to all significant federal statutes that impact the collection industry, including the FDCPA, the Fair Credit Reporting Act (FCRA), and others. This means, for example, that the Bureau will have the ability to pass rules and regulations that interpret any of the provisions of the FDCPA, potentially impacting all facets of the collection channel. Federal agencies, including the Bureau, will have been given significant discretion in drafting the rules and regulations that will implement the Dodd-Frank Act. Consequently, many of the details and much of the impact of the Dodd-Frank Act may not be known for some time. In addition, this legislation mandated multiple studies and reports for Congress, which could result in additional legislative or regulatory action.

At this time, it is not possible or practical to attempt to provide a comprehensive analysis of how these new laws and regulations will impact debt collectors. The full extent of that impact probably will not be known for a year or more, when the Bureau begins to implement regulations.

We expect that we will be required to invest significant management attention and resources to evaluate and make any changes to our policies and procedures necessary to comply with new statutory and regulatory requirements under the Dodd-Frank Act, which may negatively impact results of operations and financial condition. We cannot predict the requirements of the regulations ultimately adopted under the Dodd-Frank Act, the affect such regulations will have on financial markets generally, or on our businesses specifically, the additional costs associated with compliance with such regulations, or any changes to our operations that may be necessary to comply with the Dodd-Frank Act, any of which could have a material adverse affect on our business, results of operations, cash flows or financial condition.

Government regulations may limit our ability to recover and enforce the collection of our receivables.

Federal, state and local laws, rules, regulations and ordinances may limit our ability to recover and enforce our rights with respect to the receivables acquired by us. These laws include, but are not limited to, the following federal

13

Table of Contents

statutes and regulations promulgated thereunder and comparable statutes in states where consumers reside and/or where creditors are located:

The Fair Debt Collection Practices Act:

The Federal Trade Commission Act:

The Truth-In-Lending Act;

The Fair Credit Billing Act;

The Equal Credit Opportunity Act;

The Fair Credit Reporting Act;

The Dodd-Frank Wall Street Reform and Consumer Protection Act:

The Financial Privacy Rule;

The Safeguards Rule;

Telephone Consumer Protection Act;

Health Insurance Portability and Accountability Act (HIPAA)/Health Information Technology for Economical and Clinical Health Act (HITECH);

U.S. Bankruptcy Code; and

Credit Card Accountability Responsibility and Disclosure Act of 2009.

We may be precluded from collecting receivables we purchase where the creditor or other previous owner or third-party collection agency or attorney failed to comply with applicable law in originating or servicing such acquired receivables. Laws relating to the collection of consumer debt also directly apply to our business. Our failure to comply with any laws applicable to us, including state licensing laws, could limit our ability to recover on receivables and could subject us to fines and penalties, which could reduce our earnings and result in a default under our loan arrangements. In addition, our third-party collection agencies and attorneys may be subject to these and other laws and their failure to comply with such laws could also materially adversely affect our finance income and earnings.

Additional laws or amendments to existing laws may be enacted that could impose additional restrictions on the servicing and collection of receivables. Such new laws or amendments may adversely affect the ability to collect on our receivables, which could also adversely affect our finance income and earnings.

Because our receivables are generally originated and serviced pursuant to a variety of federal, state laws and/or local laws by a variety of entities and may involve consumers in all 50 states, the District of Columbia, Puerto Rico and South America, there can be no assurance that all originating and servicing entities have, at all times, been in substantial compliance with applicable law. Additionally, there can be no assurance that we or our third-party collection agencies and attorneys have been or will continue to be at all times in substantial compliance with applicable law. Failure to comply with applicable law could materially adversely affect our ability to collect our receivables and could subject us to increased costs, fines and penalties.

The current economic environment has slowed our ability to collect from our debtors.

The recent worldwide financial turmoil has adversely affected all businesses, including our own. The current collection environment is particularly challenging as a result of factors in the economy over which we have no control. These factors include:

a slowdown in the economy;

severe problems in the credit and housing markets;

higher unemployment;

14

Table of Contents

reductions in consumer spending;

changes in the underwriting criteria by originators; and

changes in laws and regulations governing consumer lending and the related collections.

Our litigation strategy is highly dependent on our ability to locate debtors with jobs and/or homes. We believe that our debtors are straining to pay their obligations owed to us. Higher unemployment rates particularly impact our debtors ability to pay obligations and our ability to get wage executions as a source of payment. Problems in the credit markets and lower home values have reduced the ability of our debtors to secure financing through second mortgages and home equity lines to pay obligations owed to us. A continuation of the current problems in the credit and housing markets and general slowdown in the economy will continue to adversely affect the effectiveness of our litigation strategy, and the value of our portfolios and our financial performance.

We may not be able to purchase consumer receivable portfolios at favorable prices or on sufficiently favorable terms or at all.

Our success depends upon the continued availability of consumer receivable portfolios that meet our purchasing criteria and our ability to identify and finance the purchases of such portfolios. The availability of consumer receivable portfolios at favorable prices and on terms acceptable to us depends on a number of factors outside of our control, including:

the growth in consumer debt;

the volume of consumer receivable portfolios available for sale;

availability of financing to fund purchases;

competitive factors affecting potential purchasers and sellers of consumer receivable portfolios; and

possible future changes in the bankruptcy laws, state laws and homestead acts which could make it more difficult for us to collect.

Our future operating results will be negatively impacted as we have not replaced our defaulted consumer receivables at historic levels.

To operate profitably, we must continually acquire a sufficient amount of distressed consumer receivables to generate continued revenue. Our buying activities during fiscal year 2010, 2009 and the last three quarters of fiscal year 2008 slowed dramatically. As the economic environment deteriorated, we felt that pricing of portfolios had not fallen enough to offset the decline in ultimate collections. Accordingly, our purchases of receivables in 2010 were \$8.0 million, compared to \$19.6 million in 2009 and \$49.9 million in 2008. In part, this led to our net cash collections in fiscal 2010 decreasing \$45.5 million, or 30.9% from \$147.4 million in fiscal year 2008 to \$101.9 million in fiscal year 2010. Further, of those collections\$34.3 million for fiscal year 2010 , \$40.7 million for fiscal year 2009 and \$45.3 million for fiscal period 2008 came from zero basis portfolios (whose carrying value has been reduced to zero). Our decreased level of buying new portfolios during 2010, 2009 and 2008 will likely result in future reduced net cash collections in 2011 and slow the growth of our future revenues and operating results. Furthermore, we cannot predict how our ability to identify and purchase receivables, and evaluate the quality of those receivables, would be affected if there is a shift in consumer lending practices whether caused by changes in regulations or by a sustained economic

downturn.

Our inability to purchase sufficient quantities of receivables portfolios may necessitate workforce reductions, which may harm our business.

Because fixed costs, such as personnel costs, constitute a significant portion of our overhead, we may be required to reduce the number of employees if we do not continually purchase receivables acquired for liquidation. Reducing the number of employees can affect our business adversely and lead to:

lower employee morale, higher employee attrition rates, and fewer experienced employees;

15

Table of Contents

disruptions in our operations and loss of efficiency in collection functions;

excess costs associated with unused space in collection facilities; and

further reliance on our third party collection agencies and attorneys.

We have seen at certain times that the market for acquiring consumer receivable portfolios has become more competitive, thereby diminishing from time to time our ability to acquire such receivables at prices we are willing to pay.

The growth in consumer debt may also be affected by:

the continuation of a slowdown in the economy;

continuation of the problems in the credit and housing markets;

reductions in consumer spending;

changes in the underwriting criteria by originators; and

changes in laws and regulations governing consumer lending.

Any slowing of the consumer debt growth trend could result in a decrease in the availability of consumer receivable portfolios for purchase that could affect the purchase prices of such portfolios. Any increase in the prices we are required to pay for such portfolios, in turn, will reduce the profit we generate from such portfolios.

We have risks associated with our purchase of \$6.9 billion in face value of receivables purchased for \$300 million in March 2007 (the Portfolio Purchase) which has not met our expectations and has and may continue to adversely impact our financial position and results of operations.

Since the inception of the Portfolio Purchase financed by the Receivables Financing Agreement, the Receivables Financing Agreement has been modified four times due to collections not meeting our expectations. The Portfolio Purchase has not met our expectations, and the shortfall has been exacerbated by the general economic down turn. We have recorded impairments on the Portfolio Purchase totaling \$97.2 million (\$30.3 million in fiscal year 2008, \$53.9 million in fiscal year 2009, and \$13.0 million in fiscal year 2010). The Portfolio Purchase was transferred to the cost recovery method effective with the third quarter of fiscal year 2008, as collections became increasingly more difficult to predict. Accordingly, we will recognize finance income only after we recover the carrying value of the asset. As a result, finance income since April 1, 2008 has been and will continue to be negatively impacted. There can be no assurance as to when or if the current carrying value will be recovered. Further, all cash collections from the Portfolio Purchase are used to repay our loan under the Receivable Financing Agreement.

There is no assurance that we will realize the full value of the deferred tax asset.

Although the carry forward period for income taxes is up to twenty years, such allowance period is outside a reasonable period to forecast full realization of the deferred tax asset. We continually monitor forecast information to ensure the valuation allowance is appropriate.

With portfolios classified under the interest method, our projections of future cash flows from our portfolio purchases may prove to be inaccurate, which could result in reduced revenues or the recording of impairment charges if we do not achieve the collections forecasted by our model.

We use qualitative and quantitative analyses to project future cash flows from our portfolio purchases. There can be no assurance, however, that we will be able to achieve the collections forecasted by our analysis. If we are not able to achieve these levels of forecasted collections, our revenues will be reduced and we may be required to record additional impairment charges, which would result in a reduction of our earnings. We recorded impairment charges of \$13.0 million, \$183.5 million, and \$53.2 for the years ended September 30, 2010, 2009 and 2008, respectively.

16

Table of Contents

We use estimates for recognizing finance income on a portion of our consumer receivables acquired for liquidation and our earnings would be reduced if actual results are less than estimated.

We utilize the interest method of revenue recognition for determining a portion of our finance income recognized, which is based on projected cash flows that may prove to be less than anticipated and could lead to reductions in revenue or additional impairment charges under Financial Accounting Standards Board (FASB) Accounting Standard Codification (ASC) 310, Receivables Loans and Debt Securities Acquired with Deteriorated Credit Quality (ASC 310). Static pools of accounts are established. These pools are aggregated based on certain common risk criteria. Each static pool is recorded at cost and is accounted for as a single unit for the recognition of income, principal payments, and loss provision. Once a static pool is established for a quarter, individual receivable accounts are not added to the pool (unless replaced by the seller) or removed from the pool (unless sold or returned to the seller). ASC 310 requires that the excess of the contractual cash flows over expected cash flows not be recognized as an adjustment of revenue or expense or on the balance sheet. ASC 310 initially freezes the internal rate of return (IRR), estimated when the accounts receivable are purchased, as the basis for subsequent impairment testing. Significant increases in actual, or expected future cash flows may be recognized prospectively through an upward adjustment of the IRR over a portfolio s remaining life. Any increase to the IRR then becomes the new benchmark for impairment testing. Rather than lowering the estimated IRR, if the collection estimates are not received or projected to be received, the carrying value of a pool would be written down to maintain the then current IRR. Any reduction in our earnings resulting from such a write down could materially adversely affect our stock price.

As the mix of our portfolios has shifted to the cost recovery method, there is a negative impact on finance income as no finance income is recognized on the cost recovery portfolios until the carrying value has been recovered.

Historically, we have utilized the interest method to recognize finance income on most consumer receivable portfolios purchased. As the economy has impacted our business, making collections more unpredictable, we have transferred portfolios from the interest method to the cost recovery method, which delays the recognition of finance income until the carrying value has been fully recovered.

We may not be able to collect sufficient amounts on our consumer receivable portfolios to recover the costs associated with the purchase of those portfolios and to fund our operations.

We acquire and collect on consumer receivable portfolios that contain charged-off, semi-performing, and performing receivables. In order to operate profitably over the long term, we must continually purchase and collect on a sufficient volume of receivables to generate revenue that exceeds our purchase costs. For accounts that are charged-off or semi-performing, the originators or interim owners of the receivables generally have:

made numerous attempts to collect on these obligations, often using both their in-house collection staff and third-party collection agencies; and

subsequently deemed these obligations as uncollectible

These receivable portfolios are purchased at significant discounts to the amount the consumers owe. These receivables are difficult to collect and actual recoveries may vary and be less than the amount expected. In addition, our collections may worsen in a weak economic cycle. We may not recover amounts in excess of our acquisition and servicing costs.

Our ability to recover the purchase costs on our portfolios and produce sufficient returns can be negatively impacted by the quality of the purchased receivables. In the normal course of our portfolio acquisitions, some receivables may be included in the portfolios that fail to conform to certain terms of the purchase agreements and we may seek to

return these receivables to the seller for payment or replacement receivables. However, we cannot guarantee that any of such sellers will be able to meet their payment obligations to us. Accounts that we are unable to return to sellers may yield no return. If cash flows from operations are less than anticipated as a result of our inability to collect sufficient amounts on our receivables, our ability to satisfy our debt obligations, purchase new portfolios, and achieve future growth and profitability may be materially adversely affected.

17

Table of Contents

We are subject to competition for the purchase of consumer receivable portfolios which could result in an increase in the prices of such portfolios.

We compete with other purchasers of consumer receivable portfolios, with third-party collection agencies and with financial services companies that manage their own consumer receivable portfolios. We compete on the basis of price, reputation, industry experience and performance. Some of our competitors have greater capital, personnel and other resources than we have. The possible entry of new competitors, including competitors that historically have focused on the acquisition of different asset types, and the expected increase in competition from current market participants may reduce our access to consumer receivable portfolios. Aggressive pricing by our competitors has raised the price of consumer receivable portfolios above levels that we are willing to pay, which could reduce the number of consumer receivable portfolios suitable for us to purchase or if purchased by us, reduce the profits, if any, generated by such portfolios. If we are unable to purchase receivable portfolios at favorable prices or at all, our finance income and earnings could be materially reduced.

We are dependent upon third parties who we do not control to service a significant portion of our consumer receivable portfolios. The loss of certain servicers could have a material adverse effect on our financial position and results of operation.

Although we utilize our in-house collection staff to initiate the collection process to collect some of our receivables, we outsource a majority of our receivable servicing. As a result, we are dependent upon the efforts of our third party collection agencies and attorneys to service and collect our consumer receivables. Any failure by our third party collection agencies and attorneys to adequately perform collection services for us or remit such collections to us could materially reduce our finance income and our profitability. In addition, our finance income and profitability could be materially adversely affected if we are not able to secure replacement third party collection agencies and attorneys and redirect payments from the debtors to our new third party collection agencies and attorneys promptly in the event our agreements with our third party collection agencies and attorneys are terminated, our third party collection agencies and attorneys fail to adequately perform their obligations or if our relationships with such third party collection agencies and attorneys adversely change. As 36% of our portfolios are serviced by five organizations, we are dependent on their efforts to maximize collections.

The current economic environment has had adverse effects on others in this industry; certain third parties providing services to us have filed for bankruptcy protection which has delayed collections.

The current economic environment has had an adverse effect on others in our industry. One of our five most significant third party servicers filed a bankruptcy proceeding and has been liquidated. We took decisive steps in that servicer s bankruptcy proceeding and with permission of the bankruptcy courts, moved all debtor accounts to other third party collection unit. with whom we have experience. In addition, a law firm used by the bankrupt servicer also filed for bankruptcy and has closed. All accounts serviced by this law firm have also been transferred to similar third party collection units. The replacement servicer will be taking steps to arrange for the substitution of counsel. Notwithstanding the efforts of various parties to provide for a conversion of the accounts to the new servicer, these occurrences could interfere with the collection of certain of our portfolios including the ability of judgment debtors to identify the Company, the new servicer or new counsel as the parties to whom they should direct payments. In addition, representatives of creditors of the insolvent servicer and troubled law firm may endeavor to assert claims with respect to portfolios that those companies relinquish including our accounts.

We rely on our third party collectors to comply with all rules and regulations and maintain proper internal controls over their accounting and operations.

Because the receivables were originated and serviced pursuant to a variety of federal and/or state laws by a variety of entities and involved consumers in all 50 states, the District of Columbia, Puerto Rico and South America, there can be no assurance that all original servicing entities have, at all times, been in substantial compliance with applicable law. Additionally, there can be no assurance that we or our third-party collection agencies and attorneys have been or will continue to be at all times in substantial compliance with applicable law. The failure to comply with applicable law and not maintain proper controls in their accounting and operations could materially adversely affect our ability to collect our receivables and could subject us to increased costs, fines and penalties.

18

Table of Contents

We may rely on third parties to locate, identify and evaluate consumer receivable portfolios available for purchase.

We may rely on third parties, including brokers and third-party collection agencies and attorneys, to identify consumer receivable portfolios and, in some instances, to assist us in our evaluation and purchase of these portfolios. As a result, if such third parties fail to identify receivable portfolios or if our relationships with such third parties are not maintained, our ability to identify and purchase additional receivable portfolios could be materially adversely affected. In addition, if we, or such parties, fail to correctly or adequately evaluate the value or collectability of these consumer receivable portfolios, we may pay too much for such portfolios and suffer an impairment, which would negatively impact our earnings.

We have an ongoing dispute with a significant servicer for which we are currently negotiating a settlement.

We have an ongoing dispute with one of our significant third party servicers regarding certain provisions in the servicing agreement. We contend that there are amounts due to us under a profit-sharing arrangement. The servicer has acknowledged the profit sharing arrangement but disagrees with the calculation of the amount owed. Additionally, the servicer has asserted that we owe the servicer certain amounts with regard to a portfolio sale and court costs allegedly incurred by the servicer and not paid to the servicer by us. We continue to negotiate a settlement for these items and we continue to work with this servicer and receive collections from them. We do not believe the final settlement will have an adverse material effect on the Company.

Our collections may decrease if bankruptcy filings increase.

During times of economic recession, the amount of defaulted consumer receivables generally increases, which contributes to an increase in the amount of personal bankruptcy filings. Under certain bankruptcy filings, a debtor s assets are sold to repay credit originators, but since the defaulted consumer receivables we purchase are generally unsecured, we may not be able to collect on those receivables. We cannot assure you that our collection experience would not decline with an increase in bankruptcy filings. If our actual collection experience with respect to a defaulted consumer receivable portfolio is significantly lower than we projected when we purchased the portfolio, our earnings could be negatively affected.

The loss of any of our executive officers may adversely affect our operations and our ability to successfully acquire receivable portfolios.

Gary Stern, our Chairman, President and Chief Executive Officer, Robert J. Michel, our Chief Financial Officer, and Mary Curtin, our Senior Vice President, are responsible for making substantially all management decisions, including determining which portfolios to purchase, the purchase price and other material terms of such portfolio acquisitions. These decisions are instrumental to the success of our business. As of January 2009, Arthur Stern, former Chairman of the Board of Directors, now Chairman Emeritus, stepped down as an employee of the Company. Mr. Stern continues to serve on the Board and consults with our executives. Significant losses of the services of our executive officers or the inability to replace our officers with individuals who have experience in the industry or with the Company could disrupt our operations and adversely affect our ability to successfully acquire receivable portfolios.

The Stern family effectively controls the Company, substantially reducing the influence of our other stockholders.

Members of the Stern family including Arthur Stern, Gary Stern and Barbara Marburger, daughter of Arthur Stern and sister of Gary Stern, trusts or custodial accounts for the benefit of a minor child of Gary Stern, Asta Group, Incorporated, and limited liability companies controlled by Judith R. Feder, niece of Arthur Stern and cousin of Gary Stern, in which Arthur Stern, Alice Stern (wife of Arthur Stern and mother of Gary Stern and Barbara Marburger), Gary Stern and trusts for the benefit of the issue of Arthur Stern and the issue of Gary Stern hold all

Table of Contents

economic interests, own, in the aggregate, approximately 26.7% of our outstanding shares of common stock. As a result, the Stern family is able to influence significantly the actions that require stockholder approval, including:

the election of a majority of our directors; and

the approval of mergers, sales of assets or other corporate transactions or matters submitted for stockholder approval.

As a result, our other stockholders may have reduced influence over matters submitted for stockholder approval. In addition, the Stern family s influence could preclude any unsolicited acquisition of us and consequently materially adversely affect the price of our common stock.

Current economic conditions have had a significant impact on our ability to sell accounts.

As part of our historic business model, we have sold accounts on an opportunistic basis. Our ability to sell accounts has been limited in 2010 and 2009 and may be limited in the future. Net collections represented by account sales for 2010 were only \$3.5 million, compared to \$8.7 million and \$20.4 million in 2009 and 2008, respectively. Collections represented by account sales as a percentage of total collections were 3.4% in 2010, compared to 5.9% and 9.8% in 2009 and 2008, respectively. We had launched a sales effort to enhance cash flow and pay debt, particularly from the Portfolio Purchase, but sales have been slower than expected due to a variety of factors, including a slow resale market, similar to the decrease in pricing we are seeing in general, as well as lack of supporting documentation (media) and validation of the Portfolio Purchase accounts.

An unfavorable government review of our tax returns could adversely affect our operating results.

Our tax filings are subject to review or audit by the IRS and state and local taxing authorities. In April 2010, we received notification from the IRS that our 2008 and 2009 federal income tax returns will be audited. This audit is currently in progress. The IRS examinations of our federal tax returns could result in significant proposed adjustments. Although we believe our tax estimates are reasonable, we can provide no assurance that any final determination in an audit will not be materially different than the treatment reflected in our historical income tax provisions and accruals. An assessment of additional taxes as a result of an audit could adversely affect our income tax provision and net income in the period or periods for which that determination is made.

Negative press regarding the debt collection industry may have a negative impact on a debtor s willingness to pay the debt we acquire.

Consumers are exposed to information from a number of sources that may cause them to be more reluctant to pay their debts or to pursue legal actions against us. On-line, print and other media publish stories about the debt collection industry which cite specific examples of abusive collection practices. These stories can lead to the rapid dissemination of the story, adding to the level of exposure to negative publicity about our industry. Various Internet sites are maintained where consumers can list their concerns about the activities of debt collectors and seek guidance from other website posters on how to handle the situation. Advertisements by debt relief attorneys and credit counseling centers are becoming more common, adding to the negative attention given to our industry. As a result of this negative publicity, debtors may be more reluctant to pay their debts or could pursue legal action against us regardless of whether those actions are warranted. These actions could impact our ability to collect on the receivables we acquire and affect our revenues and profitability.

Class action suits and other litigation in our industry could divert our management s attention from operating our business and increase our expenses.

Originators, debt purchasers and third-party collection agencies and attorneys in the consumer credit industry are frequently subject to putative class action lawsuits and other litigation. Claims include failure to comply with applicable laws and regulations and improper or deceptive origination and servicing practices. Being a defendant in such class action lawsuits or other litigation could materially adversely affect our results of operations and financial condition.

20

Table of Contents

We may seek to make acquisitions that prove unsuccessful or strain or divert our resources.

We may seek to grow the Company through acquisitions of related businesses. Such acquisitions present risks that could materially adversely affect our business and financial performance, including:

the diversion of our management s attention from our everyday business activities;

the assimilation of the operations and personnel of the acquired business;

the contingent and latent risks associated with the past operations of, and other unanticipated problems arising in, the acquired business; and

the need to expand management, administration and operational systems.

If we make such acquisitions we cannot predict whether:

we will be able to successfully integrate the operations of any new businesses into our business;

we will realize any anticipated benefits of completed acquisitions; or

there will be substantial unanticipated costs associated with acquisitions.

In addition, future acquisitions by us may result in:

potentially dilutive issuances of our equity securities;

the incurrence of additional debt; and

the recognition of significant charges for depreciation and impairment charges related to goodwill and other intangible assets.

Although we have no present plans or intentions, we continuously evaluate potential acquisitions of related businesses. However, we have not reached any agreement or arrangement with respect to any particular future acquisition and we may not be able to complete any acquisitions on favorable terms or at all.

Our investments in other businesses and entry into new business ventures may adversely affect our operations.

We have and may continue to make investments in companies or commence operations in businesses and industries that are not identical to those with which we have historically been successful. If these investments or arrangements are not successful, our earnings could be materially adversely affected by increased expenses and decreased finance income.

If our technology and phone systems are not operational, our operations could be disrupted and our ability to successfully acquire receivable portfolios and receive collections from debtors could be adversely affected.

Our success depends, in part, on sophisticated telecommunications and computer systems. The temporary loss of our computer or telecommunications systems, through casualty, operating malfunction or service provider failure, could disrupt our operations. In addition, we must record and process significant amounts of data quickly and accurately to properly bid on prospective acquisitions of receivable portfolios and to access, maintain and expand the databases we

use for our collection and monitoring activities. Any failure of our information systems and their backup systems would interrupt our operations. We may not have adequate backup arrangements for all of our operations and we may incur significant losses if an outage occurs. In addition, we rely on third-party collection agencies and attorneys who also may be adversely affected in the event of an outage in which the third-party collection agencies and attorneys do not have adequate backup arrangements. Any interruption in our operations or our third-party collection agencies and attorneys operations could have an adverse effect on our results of operations and financial condition. However, we are in the process of implementing a disaster recovery program which would mitigate this risk.

21

Table of Contents

Our organizational documents and Delaware law may make it harder for us to be acquired without the consent and cooperation of our board of directors and management.

Several provisions of our organizational documents and Delaware law may deter or prevent a takeover attempt, including a takeover attempt in which the potential purchaser offers to pay a per share price greater than the current market price of our common stock. Under the terms of our certificate of incorporation, our board of directors has the authority, without further action by the stockholders, to issue shares of preferred stock in one or more series and to fix the rights, preferences, privileges and restrictions thereof. The ability to issue shares of preferred stock could tend to discourage takeover or acquisition proposals not supported by our current board of directors. In addition, we are subject to Section 203 of the Delaware General Corporation Law, which restricts business combinations with some stockholders once the stockholder acquires 15% or more of our common stock.

Future sales of our common stock by members of the Stern Family or other shareholders may depress our stock price.

Sales of a substantial number of shares of our common stock in the public market could cause a decrease in the market price of our common stock. We had 14,600,423 shares of common stock issued and outstanding as of December 3, 2010. Of these shares, 3,897,322 are held by our affiliates and are saleable under Rule 144 of the Securities Act of 1933, as amended, subject to the volume limitations set forth in Rule 144. The remainder of our outstanding shares are freely tradable. In addition, options to purchase approximately 922,039 shares of our common stock were outstanding as of September 30, 2010, of which 792,377 were vested. In certain cases, the exercise prices of such options were higher than the current market price of our common stock. We may also issue additional shares in connection with our business and may grant additional stock options or restricted shares to our employees, officers, directors and consultants under our present or future equity compensation plans or we may issue warrants to third parties outside of such plans. As of September 30, 2010, there were 1,041,468 shares available for such purpose with such shares available under the Equity Compensation Plan and the 2002 Stock Option Plan. If a significant portion of these shares were sold in the public market, the market value of our common stock could be adversely affected.

In the past, the Company s Chairman Emeritus, Arthur Stern and President and Chief Executive Officer, Gary Stern have adopted prearranged stock trading plans in accordance with guidelines specified by Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. While no such plans are in effect at present, significant sales by the Stern family could have an adverse effect on market price for our common stock.

We have the ability to issue preferred shares, warrants, convertible debt and other securities without shareholder approval which could dilute the relative ownership interest of current shareholders and adversely effect our share price.

Future sales of our equity-related securities in the public market, including sales of our common stock pursuant to our shelf-registration statement, could adversely affect the trading price of our common stock and our ability to raise funds in new stock offerings. Our common shares may be subordinate to classes of preferred shares issued in the future in the payment of dividends and other distributions made with respect to common shares, including distributions upon liquidation or dissolution. Our articles of incorporation permit our Board of Directors to issue preferred shares without first obtaining shareholder approval. If we issued preferred shares, these additional securities may have dividend or liquidation preferences senior to the common shares. If we issue convertible preferred shares, a subsequent conversion may dilute the current common shareholders interest. We have similar abilities to issue convertible debt, warrants and other equity securities.

Climate change and related regulatory responses may impact our business.

Climate change as a result of emissions of greenhouse gases is a significant topic of discussion and may generate federal and other regulatory responses in the near future, including the imposition of a so-called cap and trade system. It is impracticable to predict with any certainty the impact on our business of climate change or the regulatory responses to it, although we recognize that they could be significant. The most direct impact is likely to be an increase in energy costs, which would increase slightly our operating costs, primarily through increased utility

22

Table of Contents

costs. In addition, increased energy costs could impact consumers and their ability to incur and repay indebtedness. However, it is too soon for us to predict with any certainty the ultimate impact, either directionally or quantitatively, of climate change and related regulatory responses.

Our quarterly operating results may fluctuate and cause our stock price to decline.

Because of the nature of our business, our quarterly operating results may fluctuate, which may adversely affect the market price of our common stock. Our results may fluctuate as a result of any of the following:

the timing and amount of collections on our consumer receivable portfolios;

our inability to identify and acquire additional consumer receivable portfolios;

a decline in the estimated future value of our consumer receivable portfolio recoveries;

increases in operating expenses associated with the growth of our operations;

general and economic market conditions; and

prices we are willing to pay for consumer receivable portfolios.

Item 1B. Unresolved Staff Comments.

We have not received any written comments regarding our periodic or current reports from the staff of the Securities and Exchange Commission which were issued 180 days or more preceding September 30, 2010 and that remain unresolved.

Item 2. Properties.

Our executive and administrative offices are located in Englewood Cliffs, New Jersey, where we lease approximately 14,700 square feet of general office space for approximately \$20,000 per month, plus utilities. The lease expires on July 31, 2015, with a two-year renewal option.

Our office in Sugar Land, Texas occupies approximately 3,600 square feet of general office space for approximately \$7,000 per month. The lease expires February 28, 2011. The Company is currently exploring leasing options beyond that date.

We believe that our existing facilities are adequate for our current needs.

Item 3. Legal Proceedings.

In the ordinary course of our business, we are involved in numerous legal proceedings. We regularly initiate collection lawsuits, using third party law firms, against consumers. Also, consumers occasionally initiate litigation against us, in which they allege that we have violated a federal or state law in the process of collecting on their account. We do not believe that these ordinary course matters are material to our business and financial condition. As of the date of this report, we were not involved in any material litigation.

Item 4. (Removed and Reserved).

PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

Since August 15, 2000, our common stock has been quoted on the NASDAQ National Market system under the symbol ASFI. On November 30, 2010 there were 28 holders of record of our common stock. High and low sales prices of our common stock since October 1, 2008 as reported by NASDAQ are set forth below (such quotations reflect inter-dealer prices without retail markup, markdown, or commission, and may not necessarily represent actual transactions):

	High	Low
2009 October 1, 2008 to December 31, 2008 January 1, 2009 to March 31, 2009 April 1, 2009 to June 30, 2009	\$ 10.08 2.75 6.36	\$ 1.79 1.00 2.45
July 1, 2009 to September 30, 2009	9.24	4.90
2010 October 1, 2009 to December 31, 2009	\$ 8.49	\$ 6.53
January 1, 2010 to March 31, 2010	8.10	6.00
April 1, 2010 to June 30, 2010 July 1, 2010 to September 30, 2010	10.03 10.02	7.05 7.07

Dividends

During the year ended September 30, 2010, we declared quarterly cash dividends aggregating \$1,161,000 (\$0.02 per share, per quarter). During the year ended September 30, 2009, we declared quarterly cash dividends aggregating \$1,142,000 (\$0.02 per share, per quarter). Future dividend payments will be at the discretion of our board of directors and will depend upon our financial condition, operating results, capital requirements and any other factors our board of directors deems relevant. In addition, our agreements with our lender may, from time to time, restrict our ability to pay dividends. Currently there are no restrictions in place.

24

Performance Graph

Notwithstanding anything to the contrary set forth in any of our filings under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, that might incorporate by reference this Form 10-K, in whole or in part, the following Performance Graph shall not be incorporated by reference into any such filings.

COMPARISON OF CUMULATIVE TOTAL RETURN

ASSUMES \$100 INVESTED ON OCT. 1, 2005 ASSUMES DIVIDEND REINVESTED FISCAL YEAR ENDING SEPT. 30, 2010

Comparison of cumulative total return of one or more companies, peer groups, industry indexes, and/or broad markets

	Period Ending								
Company/Index/Market ASTA FUNDING, INC.	9/30/2005 \$ 100.00	9/30/2006 \$ 125.36	9/30/2007 \$ 128.70	9/30/2008 \$ 23.88	9/30/2009 \$ 26.35	9/30/2010 \$ 26.87			
NASDAQ MARKET INDEX	\$ 100.00	\$ 105.83	\$ 127.44	\$ 99.42	\$ 101.93	\$ 114.78			
PEER GROUP INDEX	\$ 100.00	\$ 84.28	\$ 72.59	\$ 42.45	\$ 41.84	\$ 56.39			

The customer selected stock group is currently comprised of:

CompuCredit Corporation Encore Capital Group, Inc. NCO Group, Inc. (through 2006) Portfolio Recovery Associates, Inc.

25

Item 6. Selected Financial Data.

The following tables set forth a summary of our consolidated financial data as of and for the five fiscal years ended September 30, 2010. The selected financial data for the five fiscal years ended September 30, 2010, have been derived from our audited consolidated financial statements. The selected financial data presented below should be read in conjunction with our consolidated financial statements, related notes, other financial information included elsewhere, and Item 7. See Management s Discussion and Analysis of Financial Condition and Results of Operations in this report. Certain items in prior years information have been reclassified to conform to the current year s presentation.

	Year Ended September 30,										
		2010		2009		2008		2007		2006	
				(In thousar	ıds,	except per	shai	re data)			
Operations Statement Data:											
Finance income	\$	45,631	\$	70,156	\$	115,295	\$	138,356	\$	101,024	
Other income	Ψ	218	Ψ	199	Ψ	255	Ψ	2,406	Ψ	955	
other meome		210		1//		233		2,100		755	
Total revenue		45,849		70,355		115,550		140,762		101,979	
		- ,		,		- ,		- ,		- ,	
Costs and expenses:											
General and administrative		23,211		25,915		29,561		25,450		18,268	
Interest expense		4,368		8,452		17,881		18,246		4,641	
Impairments		13,029		183,500		53,160		9,097		2,245	
•											
Total expenses		40,608		217,867		100,602		52,793		25,154	
•											
Income (loss) before income taxes		5,241		(147,512)		14,948		87,969		76,825	
Provisions (benefit) for income taxes		2,112		(56,787)		6,119		35,703		31,060	
Net income (loss)	\$	3,129	\$	(90,725)	\$	8,829	\$	52,266	\$	45,765	
Basic net income (loss) per share	\$	0.22	\$	(6.36)	\$	0.62	\$	3.79	\$	3.36	
Diluted net income (loss) per share	\$	0.22	\$	(6.36)	\$	0.61	\$	3.56	\$	3.13	

	2010	2009	(In	2008 millions)	2007	2006
Other Financial Data:						
For the Year ended September						
<u>30.</u>						
Cash collections	\$ 101.9	\$ 147.4	\$	208.0	\$ 281.8	\$ 214.5
Portfolio purchases, at cost	8.0	19.6		49.9	440.9	200.2
Portfolio purchases, at face	269.1	577.0		1,456.1	10,891.9	5,194.0
Return on average assets(1)	1.1%	(23.5)%		1.7%	12.0%	19.6%
Return on average stockholders						
equity(1)	2.0%	(44.8)%		3.6%	24.8%	27.8%

Edgar Filing: ASTA FUNDING INC - Form 10-K

Dividends declared per share(2)	\$ 0.08	\$	0.08	\$	0.16	\$ 0.16	\$ 0.56
At September 30.							
Total assets	259.2		290.8		481.1	580.3	287.8
Total debt	94.9		130.9		221.7	326.5	82.8
Total stockholders equity	161.9		157.4		247.9	237.5	184.3
Inception to date September 30,							
Cumulative aggregate purchases,							
at face	31,896.0	3	31,626.9	3	31,049.9	29,593.8	18,701.9

⁽¹⁾ The return on average assets is computed by dividing net income by average total assets for the fiscal year. The return on average stockholders equity is computed by dividing net income by the average stockholders equity for the fiscal year. Both ratios have been computed using beginning and period-end balances.

⁽²⁾ Includes a special dividend of \$0.40 per share in 2006.

Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operation.

Caution Regarding Forward-Looking Statements

This Annual Report on Form 10-K contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements typically are identified by use of terms such as may , will , should , plan , expect , anticipate , estimate , and similar words, although some forward-looking statements represent our judgment regarding future events, but we can give no assurance that such judgments will prove to be correct. Such statements are subject to risks and uncertainties that could cause actual results to differ materially and adversely from those projected in such forward-looking statements. Certain factors which could materially affect our results and our future performance are described above under Item 1A Risk Factors and below under Critical Accounting Policies in Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations . Forward-looking statements are inherently uncertain as they are based on current expectations and assumptions concerning future events and are subject to numerous known and unknown risks and uncertainties. We caution you not to place undue reliance on these forward-looking statements, which speak only as of the date of this report. Except as required by law, we undertake no obligation to update or publicly announce revisions to any forward-looking statements. Unless the context otherwise requires, the terms we , us , the Company , or our as used herein refer to Asta Funding, Inc. and our subsidiaries.

Overview

We are primarily engaged in the business of acquiring, managing for our own account, servicing and recovering on portfolios of consumer receivables. These portfolios generally consist of one or more of the following types of consumer receivables:

charged-off receivables accounts that have been written-off by the originators and may have been previously serviced by collection agencies;

semi-performing receivables accounts where the debtor is making partial or irregular monthly payments, but the accounts may have been written-off by the originators; and in limited circumstances,

performing receivables accounts where the debtor is making regular monthly payments that may or may not have been delinquent in the past.

We acquire these consumer receivable portfolios at a significant discount to the amount actually owed by the borrowers. We acquire these portfolios after a qualitative and quantitative analysis of the underlying receivables and calculate the purchase price so that our estimated cash flow offers us an adequate return on our investment after servicing expenses. After purchasing a portfolio, we actively monitor its performance and review and adjust our collection and servicing strategies accordingly.

We purchase receivables from credit grantors and others through privately negotiated direct sales, brokered transactions and auctions in which sellers of receivables seek bids from several pre-qualified debt purchasers. We pursue new acquisitions of consumer receivable portfolios on an ongoing basis through:

our relationships with industry participants, financial institutions, collection agencies, investors and our financing sources;

brokers who specialize in the sale of consumer receivable portfolios; and

other sources.

Critical Accounting Policies

We account for our investments in consumer receivable portfolios, using either:

The interest method; or

The cost recovery method.

27

Table of Contents

As we believe our extensive liquidating experience in certain asset classes such as distressed credit card receivables, consumer loan receivables and mixed consumer receivables has matured, we use the interest method when we believe we can reasonably estimate the timing of the cash flows. In those situations where we diversify our acquisitions into other asset classes in which we do not possess the same expertise or history, or we cannot reasonably estimate the timing of the cash flows, we utilize the cost recovery method of accounting for those portfolios of receivables.

We account for our investment in finance receivables using the interest method under the guidance of ASC 310. Static pools of accounts are established. These pools are aggregated based on certain common risk criteria. Each static pool is recorded at cost and is accounted for as a single unit for the recognition of income, principal payments and loss provision. We currently consider for aggregation portfolios of accounts, purchased within the same fiscal quarter, that generally have the following characteristics:

same issuer/originator
same underlying credit quality
similar geographic distribution of the accounts
similar age of the receivable and
same type of asset class (credit cards, telecommunications, etc.)

After determining that an investment will yield an adequate return on our acquisition cost after servicing fees, including court costs, which are expensed as incurred, we use a variety of qualitative and quantitative factors to determine the estimated cash flows. As previously mentioned, included in our analysis for purchasing a portfolio of receivables and determining a reasonable estimate of collections and the timing thereof, the following variables are analyzed and factored into our original estimates:

the number of collection agencies previously attempting to collect the receivables in the portfolio;

the average balance of the receivables;

the age of the receivables (as older receivables might be more difficult to collect or might be less cost effective);

past history of performance of similar assets — as we purchase portfolios of similar assets, we believe we have built significant history on how these receivables will liquidate and cash flow;

number of months since charge-off;

payments made since charge-off;

the credit originator and their credit guidelines;

the locations of the debtors as there are better states to attempt to collect in and ultimately we have better predictability of the liquidations and the expected cash flows. Conversely, there are also states where the liquidation rates are not as good and that is factored into our cash flow analysis;

financial wherewithal of the seller;

jobs or property of the debtors found within portfolios-with our business model, this is of particular importance. Debtors with jobs or property are more likely to repay their obligation and conversely, debtors without jobs or property are less likely to repay their obligation; and

the ability to obtain customer statements from the original issuer.

We will obtain and utilize as appropriate input including, but not limited to, monthly collection projections and liquidation rates, from our third party collection agencies and attorneys, as further evidentiary matter, to assist us in developing collection strategies and in modeling the expected cash flows for a given portfolio.

We acquire accounts that have experienced deterioration of credit quality between origination and the date of our acquisition of the accounts. The amount paid for a portfolio of accounts reflects our determination that it is

28

Table of Contents

probable we will be unable to collect all amounts due according to the portfolio of accounts contractual terms. We consider the expected payments and estimate the amount and timing of undiscounted expected principal, interest and other cash flows for each acquired portfolio coupled with expected cash flows from accounts available for sales. The excess of this amount over the cost of the portfolio, representing the excess of the account s cash flows expected to be collected over the amount paid, is accreted into income recognized on finance receivables over the expected remaining life of the portfolio.

We believe we have significant experience in acquiring certain distressed consumer receivable portfolios at a significant discount to the amount actually owed by underlying debtors. We acquire these portfolios only after both qualitative and quantitative analyses of the underlying receivables are performed and a calculated purchase price is paid so that we believe our estimated cash flow offers us an adequate return on our acquisition costs including servicing expenses. Additionally, when considering larger portfolio purchases of accounts, or portfolios from issuers from whom we have little or limited experience, we have the added benefit of soliciting our third party collection agencies and attorneys for their input on liquidation rates and at times incorporate such input into the price we offer for a given portfolio and the estimates we use for our expected cash flows.

As a result of the a challenging economic environment and the impact it has had on collections, for portfolio purchases acquired in fiscal year 2009 we extended our time frame of the expectation of recovering 100% of our invested capital to a 24 -39 month period from an 18-28 month period, and the expectation of recovering 130-140% over 7 years from the previous 5 year expectation. The 2009 time frame of expectations has remained in force for fiscal year 2010. We routinely monitor these expectations against the actual cash flows and, in the event the cash flows are below our expectations and we believe there are no reasons relating to mere timing differences or explainable delays (such as can occur particularly when the court system is involved) for the reduced collections, an impairment is recorded on portfolios accounted for on the interest method. Conversely, in the event the cash flows are in excess of our expectations and the reason is due to timing, we would defer the excess collection as deferred revenue.

We use the cost recovery method when collections on a particular pool of accounts cannot be reasonably predicted. Under the cost recovery method, no finance income is recognized until the cost of the portfolio has been fully recovered. A pool can become fully amortized (zero carrying balance on the balance sheet) while still generating cash collections. In this case, all cash collections are recognized as finance income when received.

Results of Operations

The following discussion of our operations and financial condition should be read in conjunction with our financial statements and notes thereto included elsewhere in this report. In these discussions, most percentages and dollar amounts have been rounded to aid presentation. As a result, all such figures are approximations.

	Years Ended September 30,					
	2010	2009	2008			
Finance income	99.5%	99.7%	99.8%			
Other income	0.5%	0.3%	0.2%			
Total revenue	100.0%	100.0%	100.0%			
General and administrative expenses	50.7%	36.8%	25.6%			
Interest expense	9.5%	12.0%	15.5%			

Edgar Filing: ASTA FUNDING INC - Form 10-K

Impairments	28.4%	261.1%	46.0%
Income (loss) before income taxes Provision (benefit) for income taxes	11.4% 4.6%	(209.9)% (80.8)%	12.9% 5.3%
Net income (loss)	6.8.%	(129.1)%	7.6%

29

Table of Contents

Year Ended September 30, 2010 Compared to the Year Ended September 30, 2009

Finance income. For the year ended September 30, 2010, finance income decreased \$24.6 million or 35.0% to \$45.6 million from \$70.2 million for the year ended September 30, 2009. Finance income has decreased primarily due to the lower level of portfolio purchases over the last two years and, as a result, an increased percentage of our portfolio balances are in the later stages of their yield curves. The average outstanding level of consumer receivable accounts acquired for liquidation decreased from \$328.6 million for the fiscal year ended September 30, 2009 to \$177.6 million for fiscal year ended September 30, 2010, reflecting a reduced level of portfolio purchases and the recognition of impairments in the fourth quarter of fiscal year 2010 of approximately \$13.0 million. In addition, we recorded \$143.7 million in impairments in the second half of fiscal year 2009. During the fiscal year ended September 30, 2010, we acquired \$269.1 million in face value of new portfolios at a cost of \$8.0 million as compared to \$577.0 million of face value portfolios at a cost \$19.6 million, during the fiscal year ended September 30, 2009. Finance income recognized from fully amortized portfolios (zero basis revenue) was \$34.3 million and \$40.7 million for the years ended September 30, 2010 and 2009, respectively.

Net collections decreased \$45.5 million or 30.9% to \$101.9 million for the fiscal year ended September 30, 2010, from \$147.4 million for the fiscal year ended September 30, 2009. During fiscal year 2010, gross collections decreased 29.8% to \$157.6 million from \$224.5 million for fiscal year 2009, reflecting the lower level of purchases, the age of our portfolios and the slowdown in the economy. Commissions and fees associated with gross collections from our third party collection agencies and attorneys decreased \$21.5 million or 27.8% as compared to the same period in the prior year and averaged 35.3% of collections for the fiscal year ended September 30, 2010 as compared to 34.3% in the same prior year period.

Further, as we have curtailed our purchases of new portfolios of consumer receivables in the last three fiscal years, finance income was negatively impacted and we expect will continue to be negatively impacted going forward since we have not been replacing our receivables acquired for liquidation. Instead, we have focused on reducing our debt and being highly disciplined in our portfolio purchases. We continue to review potential portfolio acquisitions regularly and will be buyers at the right price, where we believe the purchase will yield our desired rate of return. There were no accretable yield adjustments recorded during the fiscal years ended September 30, 2010 and 2009.

Other income. Other income of \$218,000 and \$199,000 for the fiscal year ended September 30, 2010 and 2009, respectively, consisted primarily of service fee income and interest income from banks.

General and administrative expenses. For the year ended September 30, 2010, general and administrative expenses decreased \$2.7 million or 10.4% to \$23.2 million from \$25.9 million for the year ended September 30, 2009. Lower general and administrative expenses is due primarily to the closing of the Pennsylvania call center in February 2009, lower collection expenses, primarily the discontinuation in May 2009 of the \$275,000 monthly management fee paid to a significant servicer relative to the Portfolio Purchase, and lower telephone expense and professional fees. We have improved the efficiency of the telephone collection management system, which reduced costs without a significant impact on the results from the volume of calls.

Interest expense. For the year ended September 30, 2010, interest expense decreased \$4.1 million or 48.3% to \$4.4 million from \$8.5 million during the year ended September 30, 2009. The decrease was due to the repayment of the outstanding borrowings under our line of credit and the reduction of our Receivables Financing Agreement (described below under the caption Receivables Financing Agreement) loan balance during the year ended September 30, 2010, as compared to the year ended September 30, 2009. Additionally, the average interest rate during the year ended September 30, 2010 on the Receivable Financing Agreement was 3.77% as compared to 4.82% during the year ended September 30, 2009. The rate on the subordinated debt related party was increased from 6.25% to 10.0% during fiscal year 2010; however, the principal balance was paid down to \$4.4 million during fiscal year 2010

from \$8.2 million at September 30, 2009. The average outstanding borrowings decreased from \$168.1 million to \$112.9 million for the years ended September 30, 2009 and 2010, respectively.

Impairments. Impairments of \$13.0 million were recorded by us during the year ended September 30, 2010 as compared to \$183.5 million for the year ended September 30, 2009. The impairment recorded in fiscal year 2010 was related to the Portfolio Purchase. During fiscal year 2010 a significant servicer of accounts of the Portfolio

30

Table of Contents

Purchase declared bankruptcy which caused a delay in collections as accounts were transferred to other servicers. Although we believe value remains in the Portfolio Purchase, the delay has impacted projections of collections of the Portfolio Purchase. Included in the fiscal year 2009 impairments is approximately \$108.5 million related to the interest method portfolios and \$75.0 million related to cost recovery method portfolios, including \$53.9 applied to the Portfolio Purchase. For the interest method portfolios, relative collections with respect to our expectations were deteriorating and this deterioration was confirmed by our third party collection agencies and attorneys. The deterioration, which had impacted us throughout the year, became more significant during the fourth quarter of the fiscal year ended September 30, 2009. In fiscal year 2010, the entire impairment which was determined by us in connection the preparation of our year end financial statements, was taken in the fourth quarter and related to the Portfolio Purchase resulting in a write down to net realizable value of \$91.8 million at September 30, 2010.

Income tax expense (benefit) Income tax expense for fiscal year 2010 of \$2.1 million consists of a current tax benefit of \$3.2 million and a deferred tax expense of \$5.3 million. Included in the deferred tax expense is a \$5.6 million true up of federal income taxes from fiscal year 2009. Upon the completion of our Federal tax return for fiscal year 2009 and the application for the tax refund completed earlier in the second quarter, the Federal tax refund estimate of \$46 million was revised upward to approximately \$52 million which caused the \$5.6 million true up in the current year. This change was due to a combination of applying the Federal tax net operating loss carryback and the recognition of the benefit of the state net operating loss carryforwards for federal tax purposes, and other timing differences applied to the current year tax return. These adjustments did not affect the statement of operations and yielded a net adjustment between the federal income tax receivable and the deferred tax asset.

Income tax benefit for fiscal year 2009 of \$56.8 million consists of a federal tax benefit of \$46.0 million and a state tax benefit of \$10.8 million. The state deferred tax benefit is inclusive of a \$4.4 million valuation allowance. Although the carryforward period for state income tax purposes is up to twenty years, given the economic conditions, such economic environment could limit growth over a reasonable time period to realize the deferred tax asset. The Company determined the time period allowance for carryforward is outside a reasonable period to forecast full realization of the deferred tax asset, therefore recognized the deferred tax asset valuation allowance.

Net income (loss). For the year ended September 30, 2010, net income increased \$93.9 million to \$3.1 million from a \$90.7 million loss for the year ended September 30, 2009, primarily reflecting decreased impairments and other expenses, partially offset by reduced finance income and higher income taxes. Net income per diluted share for the year ended September 30, 2010 increased \$6.58 per diluted share to \$0.22 per diluted share from (\$6.36) per diluted share for the year ended September 30, 2009.

Year Ended September 30, 2009 Compared to the Year Ended September 30, 2008

Finance income. For the year ended September 30, 2009, finance income decreased \$45.1 million or 39.2% to \$70.2 million from \$115.3 million for the year ended September 30, 2008. The average outstanding level of consumer receivable accounts acquired for liquidation decreased from \$497.3 million for the fiscal year ended September 30, 2008 to \$394.6 million for fiscal year ended September 30, 2009, reflecting a combination of lower collections and lower portfolio purchases in 2009 compared to the prior period. A significant reason for the decrease in finance income is the impact of the Portfolio Purchase being transferred from the interest method to the cost recovery method effective in the third quarter of fiscal year 2008. The finance income recorded on the Portfolio Purchase in fiscal year 2008, prior to the transfer to cost recovery, was \$17.7 million, as compared to zero finance income recorded in fiscal year 2009. No finance income will be recognized on the Portfolio Purchase until after the entire carrying value of \$121.5 million, as of September 30, 2009, is collected.

During the fiscal year ended September 30, 2009, we acquired consumer receivable portfolios at a cost of \$19.6 million as compared to \$49.9 million during the fiscal year ended September 30, 2008. The portfolios purchased

in fiscal year 2008 include a portfolio purchased that is domiciled in South America at a cost of \$8.6 million. Further, as we have curtailed our purchases of new portfolios of consumer receivables during the second, third and fourth quarters of 2008 and into 2009, finance income was negatively impacted and will continue to be negatively impacted going forward since we are not replacing our receivables acquired for liquidation. Instead, we are focusing, in the short-term, on reducing our debt and being highly disciplined in our portfolio purchases. We continue to review potential portfolio acquisitions regularly and will be buyers at the right price, where we believe

31

Table of Contents

the purchase will yield our desired rate of return. Finance income recognized from fully amortized portfolios (zero basis revenue) was \$40.7 million and \$45.3 million for the years ended September 30, 2009 and 2008, respectively. There were no accretable yield adjustments recorded during the fiscal years ended September 30, 2009 and 2008.

Other income. Other income of \$199,000 and \$255,000 for the fiscal year ended September 30, 2009 and 2008, respectively, consisted primarily of service fee income and interest income from banks.

General and administrative expenses. For the year ended September 30, 2009, general and administrative expenses decreased \$3.7 million or 12.3% to \$25.9 million from \$29.6 million for the year ended September 30, 2008. Lower general and administrative expenses is due primarily to lower staffing levels as collections and purchase of accounts acquired for liquidation decreased significantly from the prior year. Staffing levels have decreased, from 158 full time employees as of September 30, 2008 to 105 full time employees as of September 30, 2009. Approximately 38 employees were eliminated in February 2009 as a result of the closing of the Pennsylvania call center, with a salary cost savings of approximately \$0.8 million during the year ended September 30, 2009. Lower postage expense in the current fiscal year is a reflection of fewer mailings resulting from lower portfolio purchases.

Interest expense. For the year ended September 30, 2009, interest expense decreased \$9.4 million or 52.7% to \$8.5 million from \$17.9 million during the year ended September 30, 2008. The decrease was due to a decrease in our outstanding borrowings under our line of credit and our Receivables Financing Agreement, during the year ended September 30, 2009, as compared to the outstanding borrowings during the year ended September 30, 2008, coupled with lower interest rates during the year ended September 30, 2009. The average interest rate (excluding unused credit line fees) for the year ended September 30, 2009 on the line of credit and the Receivable Financing Agreement was 4.72% as compared to 6.11% during the year ended September 30, 2008. The rate on the subordinated debt related party is fixed at 6.25%. The average outstanding borrowings decreased from \$274.1 million to \$168.1 million for the years ended September 30, 2008 and 2009, respectively, reflecting the Company s continuing effort to pay down its debt.

Impairments. Impairments of \$183.5 million were recorded by the Company during the year ended September 30, 2009 as compared to \$53.2 million for the year ended September 30, 2008. Included in the current year s impairments is approximately \$108.5 million related to the interest method portfolios and \$75.0 million related to cost recovery method portfolios, including \$53.9 applied to the Portfolio Purchase. For the interest method portfolios, relative collections with respect to our expectations were deteriorating and this deterioration was confirmed by our third party collection agencies and attorneys. The deterioration, which has impacted us throughout the year, became more significant during the fourth quarter of the fiscal year ended September 30, 2009. Historically, moving through the year and into the fourth quarter, collections tend to be stable or perhaps increase in performance. For cost recovery portfolios the impairments recorded wrote down the cost recovery portfolios to their net realizable value. As with the interest method portfolios, our third party collection agencies and attorneys confirmed during the fourth quarter of fiscal year 2009, the recent trend of the deterioration of collections. Although collections on the cost recovery method portfolios are expected to continue, we have determined the final estimated collections will not be enough to recover the original cost of or current carrying value of the portfolio. The impairment charge for the Portfolio Purchase wrote down the value of the portfolio to \$121.9 million. Impairment charges in 2008 included \$30.3 million on the Portfolio Purchase prior to its transfer to the cost recovery method.

Income tax (benefit) expense Income tax benefit for fiscal year 2009 of \$56.8 million consists of a federal tax benefit of \$46.0 million and a state tax benefit of \$10.8 million. The state deferred tax benefit is inclusive of a \$4.4 million valuation allowance. Although the carryforward period for state income tax purposes is up to twenty years, given the economic conditions, such economic environment could limit growth over a reasonable time period to realize the deferred tax asset. The Company determined the time period allowance for carryforward is outside a reasonable period to forecast full realization of the deferred tax asset, therefore recognized the deferred tax asset valuation allowance.

The Company continually monitors forecast information to ensure the valuation allowance is at the appropriate value. In fiscal year 2008 the income tax expense of \$6.1 million was comprised of a net federal tax of \$4.6 million (including \$6.6 million current) and a net state tax of \$1.5 million (including \$2.1 million current). The current year tax benefit is driven primarily by the impairment charges recorded during the fiscal year 2009.

32

Table of Contents

Net (loss) income. For the year ended September 30, 2009, net income decreased \$99.5 million to \$(90.7) million from \$8.8 million for the year ended September 30, 2008, primarily reflecting increased impairments and reduced finance income in fiscal year 2009, partially offset by lower income taxes and expenses. Net income per diluted share for the year ended September 30, 2009 decreased \$6.96 per diluted share to \$(6.36) per diluted share, from \$0.61 per diluted share for the year ended September 30, 2008.

Liquidity and Capital Resources

Our primary source of cash from operations is collections on the receivable portfolios we have acquired. Our primary uses of cash include repayments of debt, purchases of consumer receivable portfolios, interest payments, costs involved in the collections of consumer receivables, taxes and dividends, if approved. In the past, we have relied significantly upon our lenders to provide the funds necessary for the purchase of consumer receivables acquired for liquidation.

Leumi Credit Agreement

On December 14, 2009 Asta Funding, Inc. and its subsidiaries other than Palisades XVI, entered into the Leumi Credit Agreement which permits maximum principal advances of up to \$6 million. The term of the agreement is through December 31, 2010. The interest rate is a floating rate equal to the Bank Leumi Reference Rate plus 2%, with a floor of 4.5%. The loan is secured by collateral consisting of all of the assets of the Company other than those of Palisades XVI and a pledge by GMS Family Investors, LLC, an investment company owned by members of the Stern family, of cash and securities with a value of 133% of the loan commitment. There are no financial covenant restrictions in the Leumi Credit Agreement. On December 14, 2009, approximately \$3.6 million of the Bank Leumi credit line was used to reduce to zero the remaining balance of the IDB Credit Facility described below. The Leumi Credit Agreement is the current senior facility of the Company. The Leumi Credit Agreement balance was reduced to zero in January 2010; however, the \$6 million of availability remains. We are currently working with our bank on a new credit facility with a larger credit limit.

Receivables Financing Agreement

In March 2007, Palisades XVI borrowed approximately \$227 million under the Receivables Financing Agreement, as amended in July 2007, December 2007, May 2008 and February 2009, with the Bank of Montreal (BMO) in order to finance the Portfolio Purchase. The Portfolio Purchase had a purchase price of \$300 million (plus 20% of net payments after Palisades XVI recovers 150% of its purchase price plus cost of funds, which recovery has not yet occurred). Prior to the modification, discussed below, the debt was full recourse only to Palisades XVI and provided for an interest rate of approximately 170 basis points over LIBOR. The original term of the agreement was three years. This term was extended by each of the Second, Third, Fourth and Fifth Amendments to the Receivables Financing Agreement as discussed below. The Receivables Financing Agreement contained cross default provisions related to the IDB Credit Facility. This cross default could only occur in the event of a non-payment in excess of \$2.5 million of the IDB Credit Facility. Proceeds received as a result of the net collections from the Portfolio Purchase are applied to interest and principal of the underlying loan. The Portfolio Purchase is serviced by Palisades Collection LLC, a wholly owned subsidiary of the Company, which has engaged unaffiliated subservicers for a majority of the Portfolio Purchase.

Since the inception of the Receivables Financing Agreement amendments have been signed to revise various terms of the Receivables Financing Agreement. The following is a summary of the material amendments:

Second Amendment Receivables Financing Agreement, dated December 27, 2007 revised the amortization schedule of the loan from 25 months to approximately 31 months. BMO charged Palisades XVI a fee of \$475,000 which was

paid on January 10, 2008. The fee was capitalized and is being amortized over the remaining life of the Receivables Financing Agreement.

Third Amendment Receivables Financing Agreement, dated May 19, 2008 extended the payments of the loan through December 2010. The lender also increased the interest rate from 170 basis points over LIBOR to approximately 320 basis points over LIBOR, subject to automatic reduction in the future if additional capital contributions are made by the parent of Palisades XVI.

33

Table of Contents

Fourth Amendment Receivables Financing Agreement, dated February 20, 2009, among other things, (i) lowered the collection rate minimum to \$1 million per month (plus interest and fees) as an average for each period of three consecutive months, (ii) provided for an automatic extension of the maturity date from April 30, 2011 to April 30, 2012 should the outstanding balance be reduced to \$25 million or less by April 30, 2011 and (iii) permanently waived the previous termination events. The interest rate remained unchanged at approximately 320 basis points over LIBOR, subject to automatic reduction in the future should certain collection milestones be attained.

As additional credit support for repayment by Palisades XVI of its obligations under the Receivables Financing Agreement and as an inducement for BMO to enter into the Fourth Amendment, the Company provided BMO a limited recourse, subordinated guaranty, secured by the assets of the Company, in an amount not to exceed \$8.0 million plus reasonable costs of enforcement and collection. Under the terms of the guaranty, BMO cannot exercise any recourse against the Company until the earlier of (i) five years from the date of the Fourth Amendment and (ii) the termination of the Company s existing senior lending facility or any successor senior facility.

On October 26, 2010, Palisades XVI entered into the Fifth Amendment to the Receivables Financing Agreement (the Fifth Amendment). The effective date of the Fifth Amendment was October 14, 2010. The Fifth Amendment (i) extends the expiration date of the Receivables Financing Agreement to April 30, 2014, (ii) reduces the minimum monthly total payment to \$750,000, (iii) accelerates the Company s guarantee credit enhancement of \$8,700,000, which was paid upon execution of the Fifth Amendment, (iv) eliminates the Company s limited guarantee of repayment of the loans outstanding by Palisades XVI, and (v) revises the definition of Borrowing Base Deficit, as defined in the Receivables Financing Agreement, to mean the excess, if any, of 105% of the loans outstanding over the borrowing base.

In connection with the Fifth Amendment, on October 26, 2010, the Company entered into the Omnibus Termination Agreement (the Termination Agreement). The limited recourse subordinated guaranty discussed under the Fourth Amendment, was eliminated upon signing the Termination Agreement.

On September 30, 2010 and 2009, the outstanding balance on the Receivable Financing Agreement loan was approximately \$90.5 million and \$104.3 million, respectively. The average interest rate of the Receivable Financing Agreement was 3.77% and 4.82% for the twelve month periods ended September 30, 2010 and 2009, respectively. We were in compliance with all covenants at September 30, 2010 and through all reporting periods through the date of this report.

IDB Credit Facility

The Eighth Amendment to the IDB Credit Facility entered into on July 10, 2009 provided for an initial \$40 million line of credit from the Bank Group for portfolio purchases and working capital and was scheduled to reduce to zero by December 31, 2009. The IDB Credit Facility provided for interest at the lesser of LIBOR plus an applicable margin, or the prime rate minus an applicable margin based on certain leverage ratios, with a minimum rate of 5.5%. The IDB Credit Facility was collateralized by all assets of the Company other than the assets of Palisades XVI and contained financial and other covenants. The IDB Credit Facility s commitment termination date was December 31, 2009. This IDB Credit Facility was repaid on December 14, 2009. The balance of IDB Credit Facility was \$18.3 million on September 30, 2009.

Subordinated Debt Related Party

On April 29, 2008, we obtained a subordinated loan pursuant to a subordinated promissory note from the Family Entity. The Family Entity is a greater than 5% shareholder of the Company and is beneficially owned and controlled by Arthur Stern, a director of the Company, Gary Stern, the President, Chairman and Chief Executive Officer of the

Company, and members of their families. The loan, originally in the aggregate principal amount of \$8,246,000, currently accrues interest at a rate of 10.0% per annum, is payable interest only each quarter until maturity on December 31, 2010, subject to repayment in full of the Company s loan facility.

The Family Entity loan was extended in December 2009 to December 31, 2010 with a new interest rate (effective January 2010) of 10.0% per annum (formerly the rate was 6.25%). On January 27, 2010, the Company

34

Table of Contents

repaid approximately \$860,740 of the subordinated loan, delivering approximately \$787,500 to the Family Entity, which, the Family Entity delivered its portion of the loan payment to Gary Stern, who used the proceeds to exercise the 300,000 stock options awarded him in 2000. We made additional loan repayments of \$1.5 million each on February 17, 2010 and March 26, 2010. The subordinated loan balance was approximately \$4.4 million and \$8.2 million as of September 30, 2010 and 2009, respectively. On November 16, 2010, we made an additional \$2.0 million loan repayment to the Family Entity, reducing the loan balance to \$2.4 million.

The subordinated loan was incurred by us to resolve certain issues with a significant servicer. Proceeds of the subordinated loan were used to reduce the balance due on our line of credit with the IDB Bank Group on June 13, 2008. This facility was secured by substantially all of the assets of the Company and its subsidiaries, other than the assets of Palisades XVI.

Cash Flow

As of September 30, 2010, our cash increased \$81.8 million to \$84.2 million from \$2.4 million at September 30, 2009. The increase in cash was primarily the result of receiving a \$52.7 million tax refund paying off the senior debt and reduced portfolio purchases.

Net cash provided by operating activities was \$68.7 million during the fiscal year ended September 30, 2010, compared to net cash provided by operating activities of \$32.9 million for the fiscal year ended September 30, 2009. The increase was primarily due to receipt of a \$52.7 million tax refund in June 2010, partially offset by lower net income, adjusted for non-cash items. Net cash provided by investing activities was \$48.1 million during the fiscal year ended September 30, 2010, as compared to net cash provided by investing activities of \$57.0 million during the fiscal year ended September 30, 2009. The decrease was primarily due to lower collections of consumer receivables acquired for liquidation, partially offset by the decrease in the purchase of consumer receivables acquired for liquidation during the year ended September 30, 2010 as compared to the same period. Net cash used in financing activities was \$35.0 million during the fiscal year ended September 30, 2010, as compared to cash used in financing activities of \$91.1 million in the prior period. The increase was primarily due to a smaller pay down of debt during the fiscal year ended September 30, 2010 compared to the prior period. The IDB credit facility was paid down \$66.6 million during the fiscal year ended September 30, 2009; however, only \$18.3 million remained to be paid off in the current fiscal year.

Our cash requirements have been and will continue to be significant and have, in the past, depended on external financing to acquire consumer receivables and operate the business. Significant requirements include repayments under our debt facilities, purchase of consumer receivable portfolios, interest payments, costs involved in the collections of consumer receivables, and taxes. In addition, dividends are paid if approved by the Board of Directors. Acquisitions have been financed primarily through cash flows from operating activities and a credit facility. We believe we will be less dependent on a credit facility in the short-term as our cash flow from operations will be sufficient to purchase portfolios and operate the business. However, as the collection environment remains challenging, we may seek additional funding.

We are cognizant of the current market fundamentals in the debt purchase and company acquisition markets which, because of significant supply and tight capital availability, could result in increased buying opportunities. Accordingly, we filed a \$100 million shelf registration statement with the SEC which was declared effective during the third quarter of 2010. As of the date of this report, we have not issued any securities under this registration statement. The outcome of any future transaction(s) is subject to market conditions. In addition, due to these opportunities, we continue to work with our current bank group and others on a new and expanded loan facility.

Our business model affords us the ability to sell accounts on an opportunistic basis. While we have not consummated any significant sales from our Portfolio Purchase, we launched a sales effort in order to attempt to enhance our cash flow and pay down our debt faster. The results are slower than expected for a variety of factors, including a slow resale market, similar to the decrease in pricing we are seeing in general.

35

Contractual Obligations

The following table summarizes our contractual obligations in future fiscal years:

Payments Due By Period

	Total]	Less Than 1 Year	1-3 Years	3-5 Years	More Than 5 Years
Long Term Debt Obligations	\$ 90,483,000	\$	17,950,000	\$ 27,000,000	\$ 45,533,000	\$
Operating Lease Obligations	\$ 1,176,000	\$	270,000	\$ 709,000	\$ 197,000	
Subordinated Debt	\$ 4,386,000	\$	4,386,000			
Total	\$ 96,045,000	\$	22,606,000	\$ 27,709,000	\$ 45,730,000	

Off-Balance Sheet Arrangements

As of September 30, 2010, we did not have any relationships with unconsolidated entities or financial partners, such as entities often referred to as structured finance or special purpose entities, established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As such, we are not materially exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in such relationships.

The following table shows the changes in finance receivables, including amounts paid to acquire new portfolios:

	2	2010	Year F 2009	d Septem 2008 millions)	30, 2007	2006
Balance at beginning of period	\$	208.3	\$ 449.0	\$ 545.6	\$ 257.3	\$ 172.7
Acquisitions of finance receivables, net of						
buybacks		8.0	19.6	49.9	440.9	200.2
Cash collections from debtors applied to						
principal(1)(2)		(55.1)	(69.1)	(81.7)	(114.4)	(90.4)
Cash collections represented by account sales						
applied to principal(1)		(1.2)	(8.1)	(11.0)	(29.1)	(23.0)
Impairments/Portfolio write down		(13.0)	(183.5)	(53.2)	(9.1)	(2.2)
Effect of foreign exchange			0.4	(0.6)		
Balance at end of period	\$	147.0	\$ 208.3	\$ 449.0	\$ 545.6	\$ 257.3

⁽¹⁾ Cash collections applied to principal consists of cash collections less income recognized on finance receivables plus amounts received by us from the sale of consumer receivable portfolios to third parties.

⁽²⁾ In 2007, includes put backs of purchased accounts returned to the seller totaling \$5.5 million. Put backs are considered not material for all other years presented.

Supplementary Information on Consumer Receivables Portfolios:

Portfolio Purchases

	Year	Ende	d Septer	mbei	r 30 ,
	2010	_	009 millions	2008 s)	
Aggregate Purchase Price	8.0	\$	19.6	\$	49.9
Aggregate Portfolio Face Amount	269.1	Ψ.	577.0	Ψ	1,605.1

The prices we pay for our consumer receivable portfolios are dependent on many criteria including the age of the portfolio, the number of third party collection agencies and attorneys that have been involved in the collection

Table of Contents

process and the geographical distribution of the portfolio. When we pay higher prices for portfolios which are performing or fresher, we believe it is not at the sacrifice of our expected returns. Price fluctuations for portfolio purchases from quarter to quarter or year to year are primarily indicative of the overall mix of the types of portfolios we are purchasing.

Schedule of Portfolios by Income Recognition Category

	Re	Septembe Cost ecovery ortfolios	t Interest Cost Interest Cost ery Method Recovery Method Recovery		nterest Cost Interest Iethod Recovery Method rtfolios Portfolios Portfolios		September Cost Recovery Portfolios		2008 iterest lethod rtfolios		
Original Purchase Price (at period end) Cumulative Aggregate Managed Portfolios	\$	442.5	\$	780.5	\$	442.2	\$ 772.8	\$	405.9	\$	789.5
(at period end) Receivable Carrying Value		13,913.3		17,966.2		13,884.5	17,725.9	1	12,053.4	1	8,980.0
(at period end) Finance Income Earned (for		100.7		46.3		137.6	70.6		245.5		203.5
the respective period) Total Cash Flows (for the		1.7		43.9		2.5	67.7		1.2		114.0
respective period)		26.0		75.9		47.0	100.4		24.9		183.0

The original purchase price reflects what we paid for the receivables from 1998 through the end of the respective period. The cumulative aggregate managed portfolio balance is the original aggregate amount owed by the borrowers at the end of the respective period. Additional differences between year to year period end balances may result from the transfer of portfolios between the interest method and the cost recovery method. We purchase consumer receivables at substantial discounts from the face amount. We record finance income on our receivables under either the cost recovery or interest method. The receivable carrying value represents the current basis in the receivables after collections and amortization of the original price.

Collections Represented by Account Sales

Year		Collections Represented By Account Sales	Finance Income Recognized
2010 2009 2008		\$ 3,485,000 8,662,000 20,395,000	\$ 2,272,000 3,085,000 9,361,000
	37		

Portfolio Performance (1)

The following table summarizes our historical portfolio purchase price and cash collections on interest method portfolios on an annual vintage basis since October 1, 2001 through September 30, 2010.

		Net Cash Collections	Estimated	Total	Total Estimated Collections as a
Purchase	Purchase	Including	Remaining	Estimated	Percentage of Purchase
Period	Price(2)	Cash Sales(3)	Collections(4)	Collections(5)	Price
2001	\$ 65,120,000	\$ 105,549,000		105,549,000	162%
2002	36,557,000	48,149,000		48,149,000	132%
2003	115,626,000	215,257,000	434,000	215,691,000	187%
2004	103,743,000	184,220,000	270,000	184,490,000	178%
2005	126,023,000	212,299,000	5,675,000	217,974,000	173%
2006	163,392,000	246,740,000	11,686,000	258,426,000	158%
2007	109,235,000	90,252,000	25,331,000	115,583,000	106%
2008	26,626,000	38,572,000	1,753,000	40,325,000	151%
2009	19,127,000	19,461,000	9,466,000	28,927,000	151%
2010	7,698,000	3,690,000	6,987,000	10,677,000	139%

- (1) Total collections do not represent full collections of the Company with respect to this or any other year.
- (2) Purchase price refers to the cash paid to a seller to acquire a portfolio less the purchase price refunded by a seller due to the return of non-compliant accounts (also defined as put-backs), plus third party commissions
- (3) Cash collections include: net collections from our third-party collection agencies and attorneys, collections from our in-house efforts and collections represented by account sales.
- (4) Does not include estimated collections from portfolios that are zero basis
- (5) Total estimated collections refer to the actual net cash collections, including cash sales, plus estimated remaining collections.

We do not anticipate collecting the majority of the purchased principal amounts. Accordingly, the difference between the carrying value of the portfolios and the gross receivables is not indicative of future finance income from these accounts acquired for liquidation. Since we purchased these accounts at significant discounts, we anticipate collecting only a portion of the face amounts.

For the year ended September 30, 2010, we recognized finance income of \$1.7 million under the cost recovery method because we collected \$1.7 million in excess of our purchase price on certain of these portfolios. In addition, we earned \$43.9 million of finance income under the interest method based on actuarial computations which, in turn, are based on actual collections during the period and on what we project to collect in future periods. During the year ended September 30, 2010, we purchased portfolios with an aggregate purchase price of \$8.0 million with a face value (gross

contracted amount) of \$269.1 million.

Recent Accounting Pronouncements

In February 2010, the FASB issued ASU 2010-09, Subsequent Events (Topic 855): Amendments to Certain Recognition and Disclosure Requirements. The amendments remove the requirement for an SEC registrant to disclose the date through which subsequent events were evaluated as this requirement would have potentially conflicted with SEC reporting requirements. Removal of the disclosure requirement is not expected to affect the nature or timing of subsequent events evaluations performed by the Company. This ASU became effective upon issuance.

In December 2009, the FASB issued ASU 2009-17, Consolidations (Topic 810) Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities. ASU 2009-17 generally represents a revision to former FASB Interpretation No. 46 (Revised December 2003), Consolidation of Variable Interest Entities, and changes how a reporting entity determines when an entity that is insufficiently capitalized or is not

38

Table of Contents

controlled through voting (or similar rights) should be consolidated. ASU 2009-17 also requires a reporting entity to provide additional disclosures about its involvement with variable interest entities and any significant changes in risk exposure due to that involvement. ASU 2009-17 is effective for fiscal years beginning after November 15, 2009 and for interim periods within the first annual reporting period. The Company does not believe that the adoption of ASU 2009-17 will have a significant effect on its consolidated financial statements.

Inflation

We believe that inflation has not had a material impact on our results of operations for the years ended September 30, 2010, 2009 and 2008.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to various types of market risk in the normal course of business, including the impact of interest rate changes and changes in corporate tax rates. A material change in these rates could adversely affect our operating results and cash flows. At September 30, 2010, our Receivables Financing Agreement, all of which is variable rate debt, had an outstanding balance of \$90.5 million. A 25 basis-point increase in interest rates would have increased our annual interest expense by approximately \$250,000 based on the average debt obligation outstanding during the fiscal year. We do not currently invest in derivative, financial or commodity instruments.

39

Table of Contents

Item 8. Financial Statements And Supplementary Data.

The Financial Statements of the Company, the Notes thereto and the Report of Independent Registered Public Accounting Firms thereon required by this item appears in this report on the pages indicated in the following index:

Index to Audited Financial Statements:	Page
Reports of Independent Registered Public Accounting Firm	F-2
Consolidated Balance Sheets September 30, 2010 and 2009	F-3
Consolidated Statements of Operations Years ended September 30, 2010, 2009 and 2008	F-4
Consolidated Statements of Shareholders Equity Years ended September 30, 2010, 2009 and 2008	F-5
Consolidated Statements of Cash Flows Years ended September 30, 2010, 2009 and 2008	F-6
Notes to Consolidated Financial Statements	F-7

Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.

None

Item 9A. Controls and Procedures.

Disclosure Controls and Procedures

An evaluation of the effectiveness of the Company s disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period ended September 30, 2010 was carried out by us under the supervision and with the participation of our chief executive officer and chief financial officer. Based upon that evaluation, our chief executive officer and chief financial officer concluded that as of September 30, 2010, our disclosure controls and procedures were effective to ensure (i) that information we are required to disclose in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms and (ii) that such information is accumulated and communicated to management, including our president, in order to allow timely decisions regarding required disclosure.

Management s Annual Report on Internal Control Over Financial Reporting

The Company s management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act). Under the supervision and with the participation of the Company s management, including its principal executive officer and principal financial officer, the Company conducted an assessment of the effectiveness of its internal control over financial reporting. In making this assessment, the Company used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control Integrated Framework. Based on management s assessment based on the criteria of the COSO, the Company concluded that, as of September 30, 2010, the Company s internal control over financial reporting is effective at the reasonable assurance level.

The Company s internal control system was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles in the U.S. The Company s internal control over financial reporting includes those policies and procedures that:

- (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the U.S., and that receipts and expenditures of the Company are being made only in accordance with authorization of management and directors of the Company; and

40

Table of Contents

(iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company s assets that could have a material effect on the consolidated financial statements.

Our independent registered public accounting firm, Grant Thornton LLP, audited the Company s internal control over financial reporting as of September 30, 2010 and their report dated December 14, 2010 is included in this Item 9A.

Changes in Internal Controls over Financial Reporting

There have not been any changes in the Company s internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the Company s fourth fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

41

Table of Contents

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders Asta Funding, Inc.

We have audited Asta Funding, Inc. and subsidiaries (the Company) internal control over financial reporting as of September 30, 2010, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management s Annual Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Asta Funding, Inc. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of September 30, 2010, based on criteria established in *Internal Control-Integrated Framework* issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Asta Funding, Inc. and subsidiaries as of September 30, 2010 and 2009 and the related consolidated statements of operations, stockholders equity and comprehensive income, and cash flows for each of the years in the three-year period ended September 30, 2010, and our report dated December 14, 2010, expressed an unqualified opinion.

/s/ Grant Thornton LLP

Table of Contents

Item 9B. Other Information.

None.

PART III

Item 10. Directors, Executive Officers and Corporate Governance.

Directors and Executive Officers

Information contained under the caption Directors, Executive Officers, and Corporate Governance in our definitive Proxy Statement, to be filed with the Commission on or before January 28, 2011, is incorporated by reference in response to this Item 10.

Item 11. Executive Compensation.

Information contained under the caption Executive Compensation in our definitive Proxy Statement, to be filed with the Commission on or before January 28, 2011, is incorporated by reference in response to this Item 11.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

Information contained under the caption Security Ownership of Certain Beneficial Owners and Management in our definitive Proxy Statement, to be filed with the Commission on or before January 28, 2011, is incorporated by reference in response to this Item 12.

Item 13. Certain Relationships and Related Transactions, and Director Independence.

Information contained under the caption Certain Relationships and Related Transactions in our definitive Proxy Statement, to be filed with the Commission on or before January 28, 2011, is incorporated by reference in response to this Item 13.

Item 14. Principal Accounting Fees and Services.

Information contained under the caption Principal Accounting Fees and Services in our definitive Proxy Statement to be filed with the Commission on or before January 28, 2011 is incorporated by reference in response to this Item 14.

Part IV

Item 15. Exhibits, Financial Statement Schedules.

(a) The following documents are filed as part of this report

Exhibit

Number

- 3.1 Certificate of Incorporation.(1)
- 3.2 Amendment to Certificate of Incorporation(3)
- 3.3 By laws.(2)

- 10.1 Asta Funding, Inc 1995 Stock Option Plan as Amended(1)
- 10.2 Asta Funding, Inc. 2002 Stock Option Plan(3)
- 10.3 Asta Funding, Inc. Equity Compensation Plan(6)
- 10.4 Third Amended and Restated Loan and Security Agreement dated May 11, 2004, between the Company and Israel Discount Bank of NY(5)
- Fourth Amended and Restated Loan and Security Agreement dated July 10, 2006, between the Company and Israel Discount Bank of NY(7)
- 10.6 Reserved

43

Table of Contents

Exhibit Number

- 10.7 Receivables Finance Agreement dated March 2, 2007 between the Company and the Bank of Montreal(10)
- 10.8 Subservicing Agreement between the Company and the Subservicer dated March 2, 2007(17)
- 10.9 Purchase and Sale Agreement dated February 5, 2007(11)
- 10.10 Third Amendment to the Fourth Amended and Restated Loan and Security Agreement dated March 30, 2007, between the Company and Israel Discount Bank(12)
- 10.11 Fourth Amendment to the Fourth Amended and Restated Loan and Security Agreement dated May 10, 2007, between the Company and Israel Discount Bank(13)
- 10.12 Fifth Amendment to the Fourth Amended and Restated Loan and Security Agreement dated June 27, 2007, between the Company and Israel Discount Bank(14)
- 10.13 First Amendment to the Receivables Finance Agreement dated July 1, 2007 between the Company and Bank of Montreal(15)
- 10.14 Sixth Amendment to the Fourth Amended and Restated Loan and Security Agreement dated December 4, 2007, between the Company and Israel Discount Bank(16)
- 10.15 Second Amendment to the Receivables Financing Agreement dated December 27, 2007(18)
- 10.16 Third Amendment to the Receivables Financing Agreement dated May 19, 2008(19)
- 10.17 Amended and Restated Servicing Agreement dated May 19, 2008 between the Company and The Bank of Montreal(19)
- 10.18 Subordinated Promissory Note between Asta Funding, Inc and Asta Group, Inc. dated April 29, 2008(20)
- 10.19 Seventh Amendment to the Fourth Amended and Restated Loan Agreement, Dated February 20, 2009 between the Company and IDB(21)
- 10.20 Form of Amended and Restated Revolving Note between Asta Funding and IDB, as lending agent(22)
- 10.21 Fourth Amendment to the Receivables Financing Agreement dated February 20, 2009 between the Company and Bank of Montreal(23)
- 10.22 Subordinated Guarantor Security Agreement dated February 20, 2009 to Bank of Montreal (24)
- 10.23 Subordinated Limited Recourse Guaranty Agreement dated February 20, 2009(25)
- 10.24 Subordinated Guarantor Security Agreement dated February 20, 2009 to Asta Group, Inc.(26)
- 10.25 Subordinated Limited Recourse Guaranty Agreement dated February 20, 2009 to Asta Group.(27)
- 10.26 Form of Intercreditor Agreement between Asta Funding and IDB as lending agent(28)
- 10.27 Amended and Restated Management Agreement, dated as of January 16, 2009, between Palisades Collection, L.L.C., and [*].(29)
- 10.28 Amended and Restated Master Servicing Agreement, dated as of January 16, 2009, between Palisades Collection, L.L.C., and [*](30)
- First Amendment to Amended and Restated Master Servicing Agreement, dated as of September 16, 2007, by and among Palisades Collection, L.L.C., and [*], and [*](31)
- 10.30 Consulting Services Agreement dated November 30, 2009 between Cameron E. Williams and the Company.(32)
- 10.31 Loan Agreement Between Asta Funding and Bank Leumi dated December 14, 2009.(33)
- 10.32 Indemnification agreement between Asta Funding and GMS Family Investors LLC.(34)
- 10.33 Fifth Amendment to the Receivables Financing Agreement dated October 26, 2010 between the Company and Bank of Montreal(35)
- 10.34 Omnibus Termination Agreement, by and among Palisades Acquisition XVI, LLC, BMO Capital Markets Corp., as collateral agent, Asta Group, Incorporated, and each guarantor set forth therein.(36)
- 10.35 Lease agreement between the Company and ESL 200 LLC dated August 2, 2010(37)
- 14.1 Code of Ethics for Senior Financial Officers(38)

- 21.1 Subsidiaries of the Registrant*
- 23.1 Consent of Independent Registered Public Accounting Firm*

11

Table of Contents

Exhibit Number

- 31.1 Certification of Registrant s Chief Executive Officer, Gary Stern, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*
- 31.2 Certification of Registrant s Chief Financial Officer, Robert J. Michel, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*
- 32.1 Certification of the Registrant s Chief Executive Officer, Gary Stern, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*
- 32.2 Certification of the Registrant's Chief Financial Officer, Robert J. Michel, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*
- * Filed herewith
- (1) Incorporated by reference to an Exhibit to Asta Funding s Registration Statement on Form SB-2 (File No. 33-97212).
- (2) Incorporated by reference to Exhibit 3.1 to Asta Funding s Annual Report on Form 10-KSB for the year ended September 30, 1998.
- (3) Incorporated by reference to an Exhibit to Asta Funding s Quarterly Report on Form 10-QSB for the three months ended March 31, 2002.
- (4) Not used.
- (5) Incorporated by reference to Exhibit 10.1 to Asta Funding s Current Report on Form 8-K filed May 19, 2004.
- (6) Incorporated by reference to Exhibit 10.1 to Asta Funding s Current Report on Form 8-K filed March 3, 2006.
- (7) Incorporated by reference to Exhibit 10.1 to Asta Funding s Current Report on Form 8-K filed July 12, 2006.
- (8) Not used
- (9) Not used
- (10) Incorporated by reference to Exhibit 10.1 to Asta Funding s Quarterly Report on Form 10-Q for the three months ended March 31, 2007.
- (11) Incorporated by reference to Exhibit 10.1 to Asta Funding s Current Report on Form 8-K filed February 9, 2007
- (12) Incorporated by reference to Exhibit 10.2 to Asta Funding s Quarterly Report on Form 10-Q for the Three Months Ended March 31, 2007
- (13) Incorporated by reference to Exhibit 10.3 to Asta Funding s Quarterly Report on Form 10-Q for the Three Months Ended March 31, 2007

(14)

- Incorporated by reference to Exhibit 10.1 to Asta Funding s Quarterly Report on Form 10-Q for the Three Months Ended June 30, 2007
- (15) Incorporated by reference to Exhibit 10.2 to Asta Funding s Quarterly Report on Form 10-Q for the Three Months Ended June 30, 2007.
- (16) Incorporated by reference to Exhibit 10.1 to Asta Funding s Current Report on Form 8-K filed December 10, 2007
- (17) Incorporated by reference to Exhibit 10.4 to Asta Funding s Quarterly Report on Form 10-Q for the Three Months Ended March 31, 2007
- (18) Incorporated by reference to Exhibit 10.15 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2007
- (19) Incorporated by reference to Exhibit 10.15 to Asta Funding s Quarterly Report on Form 10-Q for the three months ended March 31, 2008
- (20) Incorporated by reference to Exhibit 10.18 to Asta Funding s Current Report on Form 8-K filed May 1, 2008
- (21) Incorporated by reference to Exhibit 10.19 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2008

45

Table of Contents

- (22) Incorporated by reference to Exhibit 10.20 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2008
- (23) Incorporated by reference to Exhibit 10.21 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2008
- (24) Incorporated by reference to Exhibit 10.22 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2008
- (25) Incorporated by reference to Exhibit 10.23 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2008
- (26) Incorporated by reference to Exhibit 10.24 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2008
- (27) Incorporated by reference to Exhibit 10.25 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2008
- (28) Incorporated by reference to Exhibit 10.26 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2008
- (29) Incorporated by reference to Exhibit 10.27 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2008
- (30) Incorporated by reference to Exhibit 10.28 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2008
- (31) Incorporated by reference to Exhibit 10.29 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2008
- (32) Incorporated by reference to Exhibit 99.1 to Asta Funding s Current Report on Form 8-K filed December 4, 2009
- (33) Incorporated by reference to Exhibit 10.1 to Asta Funding s Current Report on Form 8-K filed December 18, 2009
- (34) Incorporated by reference to Exhibit 10.32 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2009
- (35) Incorporated by reference to Exhibit 10.1 to Asta Funding s Current Report on Form 8-K filed November 1, 2010
- (36) Incorporated by reference to Exhibit 10.2 to Asta Funding s Current Report on Form 8-K filed November 22, 2010
- (37) Incorporated by reference to Exhibit 10.2 to Asta Funding s Current Report on Form 8-K filed August 5, 2010

(38)

Incorporated by reference to Exhibit 14.1 to Asta Funding s Annual Report on Form 10-K for the year ended September 30, 2009

46

Table of Contents

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the Registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ASTA FUNDING, INC.

By: /s/ Gary Stern

Gary Stern President and Chief Executive Officer (Principal Executive Officer)

Dated: December 14, 2010

Pursuant to the requirements of the Exchange Act, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

Signature	Title	Date
/s/ Gary Stern	Chairman of the Board, President, and Chief Executive Officer	December 14, 2010
Gary Stern		
/s/ Robert J. Michel	Chief Financial Officer Principal Financial Officer and Accounting Officer	December 14, 2010
Robert J. Michel	Timalicial Officer and Accounting Officer	
/s/ Arthur Stern	Chairman Emeritus and Director	December 14, 2010
Arthur Stern		
/s/ Herman Badillo	Director	December 14, 2010
Herman Badillo		
/s/ Edward Celano	Director	December 14, 2010
Edward Celano		
/s/ Harvey Leibowitz	Director	December 14, 2010
Harvey Leibowitz		
/s/ David Slackman	Director	December 14, 2010
David Slackman		

/s/ Louis A. Piccolo Director December 14, 2010

Louis A. Piccolo

47

ASTA FUNDING, INC. AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2010, 2009 and 2008

Table of Contents

ASTA FUNDING, INC. AND SUBSIDIARIES

Contents

	Page
Report of Independent Registered Public Accounting Firm	F-2
Consolidated Balance sheets as of September 30, 2010 and 2009	F-3
Consolidated Statements of operations for the years ended September 30, 2010, 2009 and 2008	F-4
Consolidated Statements of stockholders equity for the years ended September 30, 2010, 2009 and 2008	F-5
Consolidated Statements of cash flows for the years ended September 30, 2010, 2009 and 2008	F-6
Notes to consolidated financial statements	F-7

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders Asta Funding, Inc.

We have audited the accompanying consolidated balance sheets of Asta Funding, Inc. and subsidiaries (the Company) as of September 30, 2010 and 2009 and the related consolidated statements of operations, stockholders equity and comprehensive income, and cash flows for each of the years in the three-year period ended September 30, 2010. These consolidated financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Asta Funding, Inc. and subsidiaries as of September 30, 2010 and 2009 and the results of their operations and their cash flows for each of the three years ended September 30, 2010, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Asta Funding, Inc. and subsidiaries internal control over financial reporting as of September 30, 2010, based on criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated December 14, 2010 expressed an unqualified opinion.

/s/ Grant Thornton LLP

New York, New York December 14, 2010

F-2

ASTA FUNDING, INC. AND SUBSIDIARIES Consolidated Balance Sheets

	September 30,			
		2010		2009
A CODETEC				
ASSETS Cook and each equivalents	\$	94 225 000	\$	2 295 000
Cash and cash equivalents Restricted cash	Þ	84,235,000 1,304,000	Ф	2,385,000 2,130,000
Consumer receivables acquired for liquidation (at net realizable value)		1,304,000		208,261,000
Due from third party collection agencies and attorneys		3,528,000		2,573,000
Prepaid and income taxes receivable		196,000		47,727,000
Furniture and equipment (net of accumulated depreciation of \$3,006,000 in		170,000		47,727,000
2010 and \$2,758,000 in 2009)		338,000		538,000
Deferred income taxes		18,762,000		24,072,000
Other assets		3,770,000		3,070,000
Other assets		3,770,000		3,070,000
Total assets	\$	259,164,000	\$	290,756,000
	•	, ,		, ,
LIABILITIES AND STOCKHOLDERS EQUITY				
Liabilities				
Debt	\$	90,483,000	\$	122,622,000
Subordinated debt related party		4,386,000		8,246,000
Other liabilities		2,105,000		2,166,000
Dividends payable		292,000		286,000
		0= 4 < < 000		
Total liabilities		97,266,000		133,320,000
Commitments and continuous				
Commitments and contingencies STOCKHOLDERS EQUITY				
Preferred stock, \$.01 par value; authorized 5,000,000; Issued none Common				
stock, \$.01 par value, authorized 30,000,000, Issued — none Common stock, \$.01 par value, authorized 30,000,000 shares, issued and outstanding				
14,600,423 shares in 2010 and 14,272,357 shares in 2009		146,000		143,000
Additional paid-in capital		72,717,000		70,189,000
Retained earnings		89,026,000		87,058,000
Accumulated other comprehensive income, net of income taxes		9,000		46,000
Accumulated other comprehensive income, her or income taxes		9,000		40,000
Total stockholders equity		161,898,000		157,436,000
Total liabilities and stockholders equity	\$	259,164,000	\$	290,756,000

See Notes to Consolidated Financial Statements

F-3

ASTA FUNDING, INC. AND SUBSIDIARIES Consolidated Statements of Operations

	Year Ended September 302010 2009			· 30,	2008	
Revenues: Finance income, net Other income	\$	45,631,000 218,000 45,849,000	\$	70,156,000 199,000 70,355,000	\$	115,295,000 255,000 115,550,000
Expenses: General and administrative expenses Interest expense (Related Party 2010, \$518,000;		23,211,000		25,915,000		29,561,000
2009, \$515,000; 2008, \$154,000) Impairments of consumer receivables acquired for liquidation		4,368,000 13,029,000 40,608,000		8,452,000 183,500,000 217,867,000		17,881,000 53,160,000 100,602,000
Income (loss) before income taxes Income tax expense (benefit)		5,241,000 2,112,000		(147,512,000) (56,787,000)		14,948,000 6,119,000
Net income (loss)	\$	3,129,000	\$	(90,725,000)	\$	8,829,000
Basic net income (loss) per share Diluted net income (loss) per share	\$ \$	0.22	\$ \$	(6.36)	\$ \$	0.62
Weighted average shares outstanding: Basic Diluted	Ψ	14,492,215 14,534,982	Ψ	14,272,425 14,272,425	Ψ	14,138,650 14,553,346

See Notes to Consolidated Financial Statements

F-4

ASTA FUNDING, INC. AND SUBSIDIARIES Consolidated Statements of Stockholders Equity

For the years ended September 30, 2010, 2009 and 2008

	Common Stock		Additional Paid-in	Retained	Accumulated Other Comprehensive Income		
	Shares	Amount	Capital	Earnings	(Loss)	Total	
Balance, September 30, 2007 Exercise of options	13,918,158	\$ 139,000 3,000	\$ 65,030,000 422,000	\$ 172,366,000) \$	\$ 237,535,000 425,000	
Restricted stock granted Stock based compensation	58,000	1,000	(1,000)			125,000	
expense Tax benefit arising from exercise of non qualified stock options and vesting of			1,013,000			1,013,000	
restricted stock Dividends Other comprehensive loss(net of tax benefit of			2,666,000	(2,270,000		2,666,000 (2,270,000)	
\$202,000) Net income				8,829,000	(297,000)	(297,000) 8,829,000	
Balance, September 30, 2008 Exercise of	14,276,158	143,000	69,130,000	178,925,000	(297,000)	247,901,000	
options Restricted stock forfeited Stock based	533 (4,334)		1,000			1,000	
compensation expense Tax benefit arising from			984,000 74,000			984,000 74,000	

exercise of non-qualified stock options and vesting of restricted stock Dividends Other comprehensive income (net of tax of \$233,000) Net (loss)				(1,142,000) (90,725,000)	343,000	(1,142,000) 343,000 (90,725,000)
Balance,						
September 30,					45.000	
2009 Exercise of	14,272,357	143,000	70,189,000	87,058,000	46,000	157,436,000
options	328,066	3,000	867,000			870,0000
Stock based compensation						
expense			1,189,000			1,189,000
Tax benefit arising from						
exercise of						
non-qualified stock options and						
vesting of						
restricted stock Dividends			472,000	(1,161,000)		472,000 (1,161,000)
Other				(1,101,000)		(1,101,000)
comprehensive						
loss (net of tax benefit of						
\$24,000)					(37,000)	(37,000)
Net income				3,129,000		3,129,000
Balance,						
September 30, 2010	14,600,423	\$ 146,000	\$ 72,717,000	\$ 89,026,000	\$ 9,000	\$ 161,898,000

Comprehensive income (loss) is as follows:

	2010	2009	2008
Net income (loss)	\$ 3,129,000	\$ (90,725,000)	\$ 8,829,000
Other comprehensive (loss) income, net of tax-foreign currency translation	(37,000)	343,000	(297,000)
Comprehensive income (loss)	\$ 3,092,000	\$ (90,382,000)	\$ 8,532,000

Accumulated other comprehensive income (loss)

\$ 9,000

\$

46,000

\$ (297,000)

See Notes to Consolidated Financial Statements

F-5

ASTA FUNDING, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

	Yea 2010	ar Ended September 2009	30,	2008
Cash flows from operating activities: Net income (loss) Adjustments to reconcile net income to net cash provided	\$ 3,129,000	\$ (90,725,000)	\$	8,829,000
by operating activities: Depreciation and amortization Deferred income taxes Impairments of consumer receivables acquired for	1,291,000 5,310,000	1,664,000 (8,505,000)		1,278,000 (2,634,000)
liquidation Stock based compensation Changes in:	13,029,000 1,189,000	183,500,000 984,000		53,160,000 1,013,000
Income taxes payable and receivable Due from third party collection agencies and attorneys Other assets	47,531,000 (955,000) (1,683,000)	(54,042,000) 2,497,000 (268,000)		(1,846,000) (161,000) 1,349,000
Other liabilities Net cash provided by operating activities	(79,000) 68,762,000	(2,193,000) 32,912,000		(3,725,000) 57,263,000
Cash flows from investing activities: Purchase of consumer receivables acquired for liquidation Principal payments received from collection of consumer	(7,989,000)	(19,552,000)		(49,886,000)
receivables acquired for liquidation Principal payments received from collections represented by sales of consumer receivables acquired for liquidation	54,211,000 2,076,000	71,936,000 5,317,000		81,645,000 11,034,000
Effect of foreign exchange on consumer receivables acquired for liquidation Capital expenditures	(85,000) (108,000)	(542,000) (187,000)		658,000 (361,000)
Net cash provided by investing activities	48,105,000	56,972,000		43,090,000
Cash flows from financing activities: Proceeds from exercise of stock options Tax benefit arising from exercise of non-qualified stock	870,000	1,000		425,000
options Change in restricted cash Dividends paid Repayments of debt, net	472,000 826,000 (1,155,000) (32,166,000)	74,000 917,000 (1,427,000) (90,695,000)		2,666,000 2,647,000 (2,256,000) (113,001,000)
(Repayments) advance under subordinated debt related party	(3,860,000)	(20,022,000)		8,246,000
Net cash used in financing activities	(35,013,000)	(91,130,000)		(101,273,000)

Edgar Filing: ASTA FUNDING INC - Form 10-K

Net increase (decrease) in cash and cash ed Effect of foreign exchange on cash Cash and cash equivalents at beginning of ye	81,854,000 (4,000) 2,385,000		(1,246,000) 8,000 3,623,000		(920,000) 18,000 4,525,000			
Cash and cash equivalents at end of year	\$	84,235,000	\$	2,385,000	\$	3,623,000		
Supplemental disclosure of cash flow information: Cash paid for:								
Interest (Related Party: 2010 \$568,000; 20 2008 \$112,000)	09 \$472,000; \$	4,542,000	\$	9,082,000	\$	19,784,000		
2006 \$112,000)	Ψ	4,542,000	Ψ	7,002,000	Ψ	17,704,000		
Income taxes	\$	2,052,000	\$	5,887,000	\$	8,282,000		

See notes to consolidated financial statements

F-6

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note A The Company and its Significant Accounting Policies

[1] The Company:

Asta Funding, Inc., together with its wholly owned significant operating subsidiaries Palisades Collection LLC, Palisades Acquisition XVI, LLC (Palisades XVI), VATIV Recovery Solutions LLC (VATIV) and other subsidiaries, not all wholly owned, and not considered material (the Company), is engaged in the business of purchasing, managing for its own account and servicing distressed consumer receivables, including charged-off receivables, semi-performing receivables and performing receivables. The primary charged-off receivables are accounts that have been written-off by the originators and may have been previously serviced by collection agencies. Semi-performing receivables are accounts where the debtor is currently making partial or irregular monthly payments, but the accounts may have been written-off by the originators. Performing receivables are accounts where the debtor is making regular monthly payments that may or may not have been delinquent in the past. Distressed consumer receivables are the unpaid debts of individuals to banks, finance companies and other credit providers. A large portion of the Company s distressed consumer receivables are MasterCard[®], Visa[®], and other credit card accounts which were charged-off by the issuers for non-payment. The Company acquires these portfolios at substantial discounts from their face values. The discounts are based on the characteristics (issuer, account size, debtor location and age of debt) of the underlying accounts of each portfolio.

The consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP) and industry practices.

[1A] Liquidity:

The Company s cash requirements have been and will continue to be significant. In the past we have depended upon external financing to acquire consumer receivables, fund operating expenses, interest and income taxes. If approved, dividends paid is also a significant use of cash. As our revolving debt level has decreased, our dependency on external sources to fund the acquisition of portfolios debt, pay operating expenses, dividends, interest and taxes, is greatly reduced. On December 14, 2009, the Eighth Amendment to the Fourth Amended and Restated Loan Agreement (the IDB Credit Facility) with a consortium of banks (The IDB Bank Group) was repaid and replaced with a short-term credit facility (the Short-Term Credit Facility) with another lending institution. In June 2010, the Company received an aggregate tax refund of approximately \$52.7 million. As of November 30, 2010, the outstanding amount on the Bank of Montreal (BMO) facility (Receivables Financing Agreement) that financed the \$6.9 billion in face value receivables for a purchase price of \$300 million, (the Portfolio Purchase) is \$80.0 million. We continue to pay down the balance from the collections of the Portfolio Purchase.

Net collections decreased \$45.5 million or 30.9% from \$147.4 million in fiscal year 2009 to \$101.9 million in fiscal year 2010. Although the Company s collections deteriorated from the prior year, the Company believes its net cash collections over the next twelve months, coupled with its current liquid cash balances, will be sufficient to cover its operating expenses, service debt and pay interest. See Note D Debt and Subordinated Debt-related party, for further information.

[2] Principles of consolidation:

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

[3] Cash and cash equivalents and restricted cash:

The Company considers all highly liquid investments with a maturity of three months or less at the date of purchase to be cash equivalents.

F-7

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note A The Company and its Significant Accounting Policies (Continued)

[3] Cash and cash equivalents and restricted cash: (Continued)

The Company maintains cash balances in depository institutions mandated by the Company s lenders. Management periodically evaluates the creditworthiness of such institutions. Cash balances exceed Federal Deposit Insurance Corporation (FDIC) limits from time to time. Cash balances at September 30, 2010 were substantially in excess of these limits.

On February 5, 2007, Palisades Acquisition XV, LLC, a wholly-owned subsidiary of the Company, entered into a Purchase and Sale Agreement (the Portfolio Purchase Agreement), under which we agreed to acquire the Portfolio Purchase for a purchase price of \$300 million. To finance this purchase, now owned by Palisades XVI, the Company entered into a Receivables Financing Agreement with BMO as the funding source, consisting of debt with full recourse only to Palisades XVI. As part of the Receivables Financing Agreement, all proceeds received as a result of the net collections from the Portfolio Purchase are to be applied to interest and principal of the underlying loan until the loan is fully paid.

The restricted cash at September 30, 2010 represents cash on hand, substantially all of which is designated to be paid to our lender subsequent to September 30, 2010. The lender has mandated in which depository institutions the cash is to be maintained.

[4] Income recognition, Impairments and Accretable yield adjustments:

Income Recognition

The Company accounts for its investment in consumer receivables acquired for liquidation using the interest method under the guidance of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 310, Receivables Loans and Debt Securities Acquired with Deteriorated Credit Quality, (ASC 310). In ASC 310 static pools of accounts are established. These pools are aggregated based on certain common risk criteria. Each static pool is recorded at cost and is accounted for as a single unit for the recognition of income, principal payments and loss provision.

Once a static pool is established for a quarter, individual receivable accounts are not added to the pool (unless replaced by the seller) or removed from the pool (unless sold or returned to the seller). ASC 310 requires that the excess of the contractual cash flows over expected cash flows not be recognized as an adjustment of revenue or expense or on the balance sheet. ASC 310 initially freezes the internal rate of return (IRR), estimated when the accounts receivable are purchased, as the basis for subsequent impairment testing. Significant increases in actual, or expected future cash flows are recognized prospectively through an upward adjustment of the IRR over a portfolio s remaining life. Any increase to the IRR then becomes the new benchmark for impairment testing. Under ASC 310, rather than lowering the estimated IRR if the collection estimates are not received or projected to be received, the carrying value of a pool would be written down to maintain the then current IRR.

Finance income is recognized on cost recovery portfolios after the carrying value has been fully recovered through collections or amounts written down.

Impairments and accretable yield adjustments

The Company accounts for its impairments in accordance with ASC 310, which provides guidance on how to account for differences between contractual and expected cash flows from an investor s initial investment in loans or debt securities acquired in a transfer if those differences are attributable, at least in part, to credit quality. Increases in expected cash flows are recognized prospectively through an adjustment of the internal rate of return while decreases in expected cash flows are recognized as impairments. An impairment of approximately \$13 million was recorded in the fiscal year ended September 30, 2010, all related to the Portfolio Purchase, which became a cost

F-8

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note A The Company and its Significant Accounting Policies (Continued)

[4] Income recognition, Impairments and Accretable yield adjustments: (Continued)

recovery portfolio in the quarter ended June 30, 2008. As a result of the slower economy and other factors that resulted in slower collections on certain portfolios, impairments of \$183.5 million were recorded in fiscal year 2009, of which \$108.5 million related to the interest method portfolios and \$75.0 million related to cost recovery method portfolios. During fiscal year 2008, all of the \$53.2 million in impairment charges were recorded to interest method portfolios. Finance income is not recognized on cost recovery method portfolios until the cost of the portfolio is fully recovered. Collection projections are performed on both interest method and cost recovery method portfolios. With regard to the cost recovery portfolios, if collection projections indicate the carrying value will not be recovered a write down in value is required. There were no accretable yield adjustments recorded in the fiscal years ended September 30, 2010, 2009 and 2008.

The recognition of income under ASC 310 is dependent on the Company having the ability to develop reasonable expectations of both the timing and amount of cash flows to be collected. In the event the Company cannot develop a reasonable expectation as to both the timing and amount of cash flows expected to be collected, ASC 310 permits the change to the cost recovery method. Due to uncertainties related to the timing of the collections of the older judgments purchased in this portfolio as a result of the economic environment, the lack of reasonable delivery of media requests, the lack of validation of certain account components, and the sale of the primary servicer (which was commonly owned by the seller), the Company determined that it no longer had the ability to develop a reasonable expectation of the timing of the cash flows to be collected and therefore, transferred the Portfolio Purchase to the cost recovery method in the quarter ended June 30, 2008. The Company will recognize income only after it has recovered its carrying value, which, as of September 30, 2010 was approximately \$91.8 million. There can be no assurance as to when or if the carrying value will be recovered.

The Company s analysis of the timing and amount of cash flows to be generated by its portfolio purchases are based on the following attributes:

the type of receivable, the location of the debtor and the number of collection agencies previously attempting to collect the receivables in the portfolio. The Company has found that there are better states to try to collect receivables and the Company factors in both better and worse states when establishing their initial cash flow expectations.

the average balance of the receivables influences our analysis in that lower average balance portfolios tend to be more collectible in the short-term and higher average balance portfolios are more appropriate for the Company s law suit strategy and thus yield better results over the longer term. As the Company has significant experience with both types of balances, it is able to factor these variables into its initial expected cash flows;

the age of the receivables, the number of days since charge-off, any payments since charge-off, and the credit guidelines of the credit originator also represent factors taken into consideration in our estimation process . For example, older receivables might be more difficult and/or require more time and effort to collect;

past history and performance of similar assets acquired. As the Company purchases portfolios of like assets, it accumulates a significant historical data base on the tendencies of debtor repayments and factor this into its initial expected cash flows;

the Company s ability to analyze accounts and resell accounts that meet its criteria;

jobs or property of the debtors found within portfolios. With our business model, this is of particular importance. Debtors with jobs or property are more likely to repay their obligation through the lawsuit strategy and, conversely, debtors without jobs or property are less likely to repay their obligation. The

F-9

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note A The Company and its Significant Accounting Policies (Continued)

[4] Income recognition, Impairments and Accretable yield adjustments: (Continued)

Company believes that debtors with jobs or property are more likely to repay because courts have mandated the debtor must pay the debt. Ultimately, the debtor with property will pay to clear title or release a lien. The Company also believes that these debtors generally might take longer to repay and that is factored into its initial expected cash flows; and

credit standards of issuer.

The Company acquires accounts that have experienced deterioration of credit quality between origination and the date of its acquisition of the accounts. The amount paid for a portfolio of accounts reflects our determination that it is probable we will be unable to collect all amounts due according to the portfolio of accounts contractual terms. The Company considers the expected payments and estimate the amount and timing of undiscounted expected principal, interest and other cash flows for each acquired portfolio coupled with expected cash flows from accounts available for sales. The excess of this amount over the cost of the portfolio, representing the excess of the accounts—cash flows expected to be collected over the amount paid, is accreted into income recognized on finance receivables accounted for on the interest method over the expected remaining life of the portfolio.

The Company believes we have significant experience in acquiring certain distressed consumer receivable portfolios at a significant discount to the amount actually owed by underlying debtors. The Company acquires these portfolios only after both qualitative and quantitative analyses of the underlying receivables are performed and a calculated purchase price is paid so that it believes its estimated cash flow offers an adequate return on acquisition costs after servicing expenses. Additionally, when considering larger portfolio purchases of accounts, or portfolios from issuers with whom the Company has limited experience, it has the added benefit of soliciting its third party collection agencies and attorneys for their input on liquidation rates and, at times, incorporate such input into the estimates it uses for its expected cash flows.

As a result of the a challenging economic environment and the impact it has had on collections, for portfolio purchases acquired in fiscal year 2009 the Company extended our time frame of the expectation of recovering 100% of its invested capital within a 24-39 month period from an 18-28 month period, and the expectation of recovering 130-140% over 7 years which from the previous 5 year expectation. The 2009 time frame of expectations have remained in force for fiscal year 2010. The Company routinely monitors these expectations against the actual cash flows and, in the event the cash flows are below expectations and the Company believes there are no reasons relating to mere timing differences or explainable delays (such as can occur particularly when the court system is involved) for the reduced collections, an impairment is recorded on portfolios accounted for on the interest method. Conversely, in the event the cash flows are in excess of its expectations and the reason is due to timing, the Company would defer the excess collection as deferred revenue.

[5] Commissions and fees:

Commissions and fees are the contractual commissions earned by third party collection agencies and attorneys, and direct costs associated with the collection effort- generally court costs. The Company expects to continue to purchase portfolios and utilize third party collection agencies and attorney networks.

[6] Furniture, equipment and leasehold improvements:

Furniture and equipment is stated at cost. Depreciation is provided using the straight-line method over the estimated useful lives of the assets (5 to 7 years). Amortization on leasehold improvements is provided by the straight line-method of the remaining life of the respective lease. An accelerated depreciation method is used for tax purposes.

F-10

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note A The Company and its Significant Accounting Policies (Continued)

[7] Income taxes:

Deferred federal and state taxes arise from (i) recognition of finance income collected for tax purposes, but not yet recognized for financial reporting; (ii) provision for impairments/credit losses, all resulting in timing differences between financial accounting and tax reporting, and (iii) amortization of leasehold improvements resulting in timing differences between financial accounting and tax reporting.

[8] Net income (loss) per share:

2010

Basic per share data is determined by dividing net income by the weighted average shares outstanding during the period. Diluted per share data is computed by dividing net income by the weighted average shares outstanding, assuming all dilutive potential common shares were issued. The assumed proceeds from the exercise of dilutive options are calculated using the treasury stock method based on the average market price for the period.

The following table presents the computation of basic and diluted per share data for the years ended September 30, 2010, 2009 and 2008:

		2010			2007			2000	
	Net Income	Weighted Average Shares	Per Share Amount	Net Income	Weighted Average Shares	Per Share Amount	Net Income	Weighted Average Shares	Per Share Amou
sic	\$ 3,129,000	14,492,215	\$ 0.22	\$ (90,725,000)	14,272,425	\$ (6.36)	\$ 8,829,000	14,138,650	\$ 0.6
lutive ect of ck		42.777						414.606	
tions		42,767						414,696	
luted	\$ 3,129,000	14,534,982	\$ 0.22	\$ (90,725,000)	14,272,425	\$ (6.36)	\$ 8,829,000	14,553,346	\$ 0.6

2009

2008

At September 30, 2010, 680,795 options at a weighted average exercise price of \$15.59 were not included in the diluted earnings per share calculation as they were anti-dilutive. At September 30, 2009, 133,250 options at a weighted average exercise price of \$8.30 were not included in the diluted earnings per share calculation as they were anti-dilutive. At September 30, 2008, 400,160 options at a weighted average exercise price of \$18.70 were not included in the diluted earnings per share calculation as they were anti-dilutive.

[9] Use of estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. With respect to income recognition under the interest method, the Company takes into consideration the relative credit quality of the underlying receivables constituting the portfolio acquired, the strategy involved to maximize the collections thereof, the time required to implement the collection strategy as well as other factors to estimate the anticipated cash flows. Actual results could differ from those estimates including management s estimates of future cash flows and the resultant allocation of collections between principal and interest resulting therefrom. Downward revisions to estimated cash flows will result in impairments.

[10] Stock-based compensation:

The Company accounts for stock-based employee compensation under FASB ASC 718, Compensation Stock Compensation, (ASC 718). ASC 718 requires that compensation expense associated with stock options and vesting of restricted stock awards be recognized in the statement of operations.

F-11

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note A The Company and its Significant Accounting Policies (Continued)

[11] Impact of Recently Issued Accounting Standards:

In February 2010, the Financial Accounting Standards Board (FASB) issued ASU 2010-09, Subsequent Events (Topic 855): Amendments to Certain Recognition and Disclosure Requirements. The amendments remove the requirement for an SEC registrant to disclose the date through which subsequent events were evaluated as this requirement would have potentially conflicted with SEC reporting requirements. Removal of the disclosure requirement is not expected to affect the nature or timing of subsequent events evaluations performed by the Company. This ASU became effective upon issuance.

In December 2009, the FASB issued ASU 2009-17, Consolidations (Topic 810) Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities. ASU 2009-17 generally represents a revision to former FASB Interpretation No. 46 (Revised December 2003), Consolidation of Variable Interest Entities , and changes how a reporting entity determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. ASU 2009-17 also requires a reporting entity to provide additional disclosures about its involvement with variable interest entities and any significant changes in risk exposure due to that involvement. ASU 2009-17 is effective for fiscal years beginning after November 15, 2009 and for interim periods within the first annual reporting period. The Company does not believe that the adoption of ASU 2009-17 will have a significant effect on its consolidated financial statements.

[12] Reclassifications:

Certain items in prior years financial statements have been reclassified to conform to the current year s presentation.

Note B Consumer Receivables Acquired For Liquidation

Accounts acquired for liquidation are stated at their net estimated realizable value and consist primarily of defaulted consumer loans to individuals throughout the country and in Central and South America.

The Company accounts for its investments in consumer receivable portfolios, using either:

the interest method; or

the cost recovery method.

The Company accounts for its investment in finance receivables using the interest method under the guidance of ASC 310. Under the guidance of ASC 310, static pools of accounts are established. These pools are aggregated based on certain common risk criteria. Each static pool is recorded at cost and is accounted for as a single unit for the recognition of income, principal payments and loss provision.

Once a static pool is established for a quarter, individual receivable accounts are not added to the pool (unless replaced by the seller) or removed from the pool (unless sold or returned to the seller). ASC310 requires that the excess of the contractual cash flows over expected cash flows not be recognized as an adjustment of revenue or expense or on the

balance sheet. ASC310 initially freezes the internal rate of return, referred to as IRR, estimated when the accounts receivable are purchased, as the basis for subsequent impairment testing. Significant increases in actual or expected future cash flows may be recognized prospectively through an upward adjustment of the IRR over a portfolio s remaining life. Any increase to the IRR then becomes the new benchmark for impairment testing. Rather than lowering the estimated IRR if the collection estimates are not received or projected to be received, the carrying value of a pool would be impaired, or written down to maintain the then current IRR. Under the interest method, income is recognized on the effective yield method based on the actual cash collected during a period and future estimated cash flows and timing of such collections and the portfolio s cost. Revenue arising from collections

F-12

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note B Consumer Receivables Acquired For Liquidation (Continued)

in excess of anticipated amounts attributable to timing differences is deferred until such time as a review results in a change in the expected cash flows. The estimated future cash flows are reevaluated quarterly.

The Company uses the cost recovery method when collections on a particular pool of accounts cannot be reasonably predicted. Under the cost recovery method, no income is recognized until the cost of the portfolio has been fully recovered. A pool can become fully amortized (zero carrying balance on the balance sheet) while still generating cash collections. In this case, all cash collections are recognized as revenue when received.

The Company s extensive liquidating experience is in the field of distressed credit card receivables, telecommunication receivables, consumer loan receivables, retail installment contracts, consumer receivables, and auto deficiency receivables. The Company uses the interest method for accounting for asset acquisitions within these classes of receivables when it believes it can reasonably estimate the timing of the cash flows. In those situations where the Company diversifies its acquisitions into other asset classes where the Company does not possess the same expertise or history, or the Company cannot reasonably estimate the timing of the cash flows, the Company utilizes the cost recovery method of accounting for those portfolios of receivables. At September 30, 2010, approximately \$46.3 million of the consumer receivables acquired for liquidation are accounted for using the interest method, while approximately \$100.7 million are accounted for using the cost recovery method, of which \$91.8 million is concentrated in one portfolio, the Portfolio Purchase.

The Company aggregates portfolios of receivables acquired sharing specific common characteristics which were acquired within a given quarter. The Company currently considers for aggregation portfolios of accounts, purchased within the same fiscal quarter, that generally meet the following characteristics:

Same issuer/originator;

Same underlying credit quality;

similar geographic distribution of the accounts;

similar age of the receivable; and

Same type of asset class (credit cards, telecommunication, etc.)

The Company uses a variety of qualitative and quantitative factors to estimate collections and the timing thereof. This analysis includes the following variables:

the number of collection agencies previously attempting to collect the receivables in the portfolio;

the average balance of the receivables, as higher balances might be more difficult to collect while low balances might not be cost effective to collect;

the age of the receivables, as older receivables might be more difficult to collect or might be less cost effective. On the other hand, the passage of time, in certain circumstances, might result in higher collections due to changing life events of some individual debtors;

past history of performance of similar assets;

time since charge-off;

payments made since charge-off;

the credit originator and its credit guidelines;

our ability to analyze accounts and resell accounts that meet our criteria for resale;

F-13

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note B Consumer Receivables Acquired For Liquidation (Continued)

the locations of the debtors, as there are better states to attempt to collect in and ultimately the Company has better predictability of the liquidations and the expected cash flows. Conversely, there are also states where the liquidation rates are not as favorable and that is factored into our cash flow analysis;

jobs or property of the debtors found within portfolios. In our business model, this is of particular importance. Debtors with jobs or property are more likely to repay their obligation and conversely, debtors without jobs or property are less likely to repay their obligation; and

the ability to obtain timely customer statements from the original issuer.

The Company obtains and utilizes, as appropriate, input, including but not limited to monthly collection projections and liquidation rates, from our third party collection agencies and attorneys, as further evidentiary matter, to assist in evaluating and developing collection strategies and in evaluating and modeling the expected cash flows for a given portfolio.

The following tables summarize the changes in the balance sheet of the investment in receivable portfolios during the following periods.

		For the Ye Interest Method Portfolios	r 30,	, 2010 Total	
Balance, beginning of period	\$	70,650,000	\$ 137,611,000	\$	208,261,000
Acquisitions of receivable portfolios, net		7,698,000	291,000		7,989,000
Net cash collections from collection of consumer					
receivables acquired for liquidation		(72,398,000)	(26,036,000)		(98,434,000)
Net cash collections represented by account sales of					
consumer receivables acquired for liquidation		(3,481,000)	(4,000)		(3,485,000)
Impairments			(13,029,000)		(13,029,000)
Effect of foreign currency translation			97,000		97,000
Finance income recognized(1)		43,879,000	1,753,000		45,632,000
Balance, end of period	\$	46,348,000	\$ 100,683,000	\$	147,031,000
Revenue as a percentage of collections		57.8%	6.73%		44.8%

(1) Includes \$34.3 million derived from fully amortized pools.

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note B Consumer Receivables Acquired For Liquidation (Continued)

		For the Ye Interest Method Portfolios	ar E	nded September Cost Recovery Portfolios	30,	2009 Total
Balance, beginning of period	\$	203,470,000	\$	245,542,000	\$	449,012,000
Acquisitions of receivable portfolios, net		19,129,000		423,000		19,552,000
Net cash collections from collection of consumer						
receivables acquired for liquidation(1)		(96,543,000)		(42,204,000)		(138,747,000)
Net cash collections represented by account sales of						
consumer receivables acquired for liquidation		(4,963,000)		(3,699,000)		(8,662,000)
Transfer to cost recovery(1)		(10,128,000)		10,128,000		
Impairments		(108,534,000)		(74,966,000)		(183,500,000)
Effect of foreign currency translation				450,000		450,000
Finance income recognized(2)		68,219,000		1,937,000		70,156,000
Balance, end of period	\$	70,650,000	\$	137,611,000	\$	208,261,000
Revenue as a percentage of collections		67.2%		4.2%		47.6%

- (1) During the 12 months ended September 30, 2009, three portfolios were transferred from the interest method to the cost recovery method. Based on the nature of these portfolios and the recent cash flows, our estimates of the timing of expected cash flows became uncertain.
- (2) Includes \$40.7 million derived from fully amortized pools.

As of September 30, 2010, the Company had \$147,031,000 in consumer receivables acquired for liquidation, of which \$46,348,000 are accounted for on the interest method. Based upon current projections, net cash collections, applied to principal for interest method portfolios are estimated as follows for the twelve months in the periods ending:

September 30, 2011	\$ 18,789,000
September 30, 2012	15,212,000
September 30, 2013	7,875,000
September 30, 2014	4,059,000
September 30, 2015	1,030,000
September 30, 2016	777,000
September 30, 2017	180,000
Deferred revenue	(1,574,000)

Total \$ 46,348,000

Accretable yield represents the amount of income the Company can expect to generate over the remaining amortizable life of its existing portfolios based on estimated future net cash flows as of September 30, 2010. The Company adjusts the accretable yield upward when it believes, based on available evidence, that portfolio

F-15

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note B Consumer Receivables Acquired For Liquidation (Continued)

collections will exceed amounts previously estimated. Projected accretable yield for the fiscal years ended September 30, 2010 and 2009 are as follows:

	Year Ended September 30, 2010
Balance at beginning of period, October 1, 2009 Income recognized on finance receivables, net Additions representing expected revenue from purchases Reclassifications from non-accretable difference(1)	\$ 25,875,000 (43,208,000) 2,424,000 30,164,000
Balance at end of period, September 30, 2010	\$ 15,255,000
	Year Ended September 30, 2009
Balance at beginning of period, October 1, 2008 Income recognized on finance receivables, net Additions representing expected revenue from purchases Transfer to cost recovery Reclassifications from non-accretable difference(1)	September 30,

(1) Includes portfolios that became zero based portfolios during the period, removal of zero basis portfolios from the accretable yield calculation and, other immaterial impairments and accretions based on the certain collection curves being extended.

During the year ended September 30, 2010, the Company purchased \$269 million of face value charged-off consumer receivables at a cost of approximately \$8.0 million. During the year ended September 30, 2009, the Company purchased \$577 million of face value charged-off consumer receivables at a cost of approximately \$19.6 million. The estimated remaining net collections on the receivables purchased and classified under the interest method (\$7.7 million) during the fiscal year ended September 30, 2010, are \$7.0 million.

The following table summarizes collections on a gross basis as received by the Company s third-party collection agencies and attorneys, less commissions and direct costs for the years ended September 30, 2010, 2009 and 2008, respectively.

	For the Years Ended, September 30,						
	2010	2009	2008				
Gross collections(1) Commissions and fees(2)	\$ 157,574,000 55,654,000	\$ 224,528,000 77,119,000	\$ 332,711,000 124,737,000				
Net collections	\$ 101,920,000	\$ 147,409,000	\$ 207,974,000				

(1) Gross collections include: collections from third-party collection agencies and attorneys, collections from in-house efforts and collections represented by account sales.

F-16

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note B Consumer Receivables Acquired For Liquidation (Continued)

(2) Commissions and fees are the contractual commissions earned by third party collection agencies and attorneys, and direct costs associated with the collection effort- generally court costs. The Company expects to continue to purchase portfolios and utilize third party collection agencies and attorney networks.

Finance income recognized on net collections represented by account sales was \$1.2 million, \$3.1 million and \$9.4 million for the fiscal years ended September 30, 2010, 2009 and 2008, respectively.

Note C Furniture and Equipment

Furniture and equipment as of September 30, 2010 and 2009 consist of the following:

	2010	2009
Furniture	\$ 310,000	\$ 310,000
Equipment	2,855,000	2,783,000
Software	153,000	117,000
Leasehold improvements	86,000	86,000
	3,404,000	3,296,000
Less accumulated depreciation	3,066,000	2,758,000
Balance, end of period	\$ 338,000	\$ 538,000

Depreciation expense for the years ended September 30, 2010, 2009 and 2008 aggregated \$308,000, \$411,000 and \$319,000, respectively.

Note D Debt and Subordinated Debt Related Party

The Company s debt and subordinated debt related party at September 30, 2010 and 2009 are summarized as follows:

			201	0
	2010	2009	Stated Interest Rate	Average Interest Rate
Credit Facility IDB Credit Agreement Bank Leumi	\$	\$ 18,301,000	%	5.5% 4.5%
Receivables Financing Agreement	90,483,000	104,321,000	3.76%	3.77%

Total debt		\$ 90,483,000	\$ 122,622,000	n/a	3.81%
Subordinated debt	related party	\$ 4,386,000	\$ 8,246,000	10.00%	8.69%

Leumi Credit Agreement

On December 14, 2009 Asta Funding, Inc. and its subsidiaries other than Palisades XVI, entered into the Leumi Credit Agreement which permits maximum principal advances of up to \$6 million. The term of the agreement is through December 31, 2010. The interest rate is a floating rate equal to the Bank Leumi Reference Rate plus 2%, with a floor of 4.5%. The loan is secured by collateral consisting of all of the assets of the Company other than those of Palisades XVI. In addition, other collateral for the loan consists of a pledge by GMS Family Investors, LLC, an investment company owned by members of the Stern family in the form of cash and securities with a value of 133% of the loan commitment. There are no financial covenant restrictions for the Leumi Credit Agreement. On December 14, 2009, approximately \$3.6 million of the Bank Leumi credit line was used to reduce to

F-17

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note D Debt and Subordinated Debt Related Party (Continued)

zero the remaining balance of the IDB Credit Facility described below. The Leumi Credit Agreement is the current senior facility of the Company. The Leumi Credit Agreement balance was reduced to zero in January 2010; however, the \$6 million of availability remains. The Company is working with its bank on a new credit facility with a larger credit limit.

Receivables Financing Agreement

In March 2007, Palisades XVI borrowed approximately \$227 million under the Receivables Financing Agreement, as amended in July 2007, December 2007, May 2008 and February 2009 with BMO, in order to finance the Portfolio Purchase. The Portfolio Purchase had a purchase price of \$300 million (plus 20% of net payments after Palisades XVI recovers 150% of its purchase price plus cost of funds, which recovery has not yet occurred). Prior to the modification, discussed below, the debt was full recourse only to Palisades XVI and bore an interest rate of approximately 170 basis points over LIBOR. The original term of the agreement was three years. This term was extended by each of the Second, Third, Fourth and Fifth Amendments to the Receivables Financing Agreement as discussed below. The Receivables Financing Agreement contained cross default provisions related to the IDB Credit Facility. This cross default could only occur in the event of a non-payment in excess of \$2.5 million of the IDB Credit Facility. Proceeds received as a result of the net collections from the Portfolio Purchase are applied to interest and principal of the underlying loan. The Portfolio Purchase is serviced by Palisades Collection LLC, a wholly owned subsidiary of the Company, which has engaged unaffiliated subservicers for a majority of the Portfolio Purchase.

Since the inception of the Receivables Financing Agreement amendments have been signed to revise various terms of the Receivables Financing Agreement. The following is a summary of the material amendments:

Second Amendment Receivables Financing Agreement, dated December 27, 2007 revised the amortization schedule of the loan from 25 months to approximately 31 months. BMO charged Palisades XVI a fee of \$475,000 which was paid on January 10, 2008. The fee was capitalized and is being amortized over the remaining life of the Receivables Financing Agreement.

Third Amendment Receivables Financing Agreement, dated May 19, 2008 extended the payments of the loan through December 2010. The lender also increased the interest rate from 170 basis points over LIBOR to approximately 320 basis points over LIBOR, subject to automatic reduction in the future if additional capital contributions are made by the parent of Palisades XVI.

Fourth Amendment Receivables Financing Agreement, dated February 20, 2009, among other things, (i) lowered the collection rate minimum to \$1 million per month (plus interest and fees) as an average for each period of three consecutive months, (ii) provided for an automatic extension of the maturity date from April 30, 2011 to April 30, 2012 should the outstanding balance be reduced to \$25 million or less by April 30, 2011 and (iii) permanently waived the previous termination events. The interest rate remains unchanged at approximately 320 basis points over LIBOR, subject to automatic reduction in the future should certain collection milestones be attained.

As additional credit support for repayment by Palisades XVI of its obligations under the Receivables Financing Agreement and as an inducement for BMO to enter into the Fourth Amendment, the Company provided BMO a

limited recourse, subordinated guaranty, secured by the assets of the Company, in an amount not to exceed \$8.0 million plus reasonable costs of enforcement and collection. Under the terms of the guaranty, BMO cannot exercise any recourse against the Company until the earlier of (i) five years from the date of the Fourth Amendment and (ii) the termination of the Company s existing senior lending facility or any successor senior facility.

F-18

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note D Debt and Subordinated Debt Related Party (Continued)

On October 26, 2010, Palisades XVI entered into the Fifth Amendment to the Receivables Financing Agreement (the Fifth Amendment). The effective date of the Fifth Amendment is October 14, 2010. The Fifth Amendment (i) extends the expiration date of the Receivables Financing Agreement to April 30, 2014, (ii) reduces the minimum monthly total payment to \$750,000, (iii) accelerates the Company s guarantee credit enhancement of \$8,700,000, which was paid upon execution of the Fifth Amendment, (iv) eliminates the Company s limited guarantee of repayment of the loans outstanding by Palisades XVI, and (v) revises the definition of Borrowing Base Deficit, as defined in the Receivables Financing Agreement, to mean the excess, if any, of 105% of the loans outstanding over the borrowing base.

In connection with the Fifth Amendment, on October 26, 2010, the Company entered into the Omnibus Termination Agreement (the Termination Agreement). The limited recourse subordinated guaranty discussed under the Fourth Amendment, was eliminated upon signing the Termination Agreement. See Subsequent Events Note O.

The aggregate minimum repayment obligations required under the Fifth Amendment, including interest and principal, for fiscal years ending September 30, 2011 through 2013 are \$9 million annually, and, for the fiscal year ended September 30, 2014, is approximately \$5 million (seven months).

On September 30, 2010 and 2009, the outstanding balance on this loan was approximately \$90.5 million, and \$104.3 million, respectively. The applicable interest rate at September 30, 2010 and 2009 was 3.76% in both years. The average interest rate of the Receivable Financing Agreement was 3.77% and 4.82% for the years ended September 30, 2010 and 2009, respectively.

The Company s average debt obligation (excluding the subordinated debt—related party) for the fiscal years ended September 30, 2010 and 2009, was approximately \$99.0 million and \$162.5 million, respectively. The average interest rate was 3.81% and 4.72%, respectively, for the years ended September 30, 2010 and 2009.

IDB Credit Facility

The Eighth Amendment to the IDB Credit Facility entered into on July 10, 2009, granted an initial \$40 million line of credit from the Bank Group for portfolio purchases and working capital and was scheduled to reduce to zero by December 31, 2009. The IDB Credit Facility bore interest at the lesser of LIBOR plus an applicable margin, or the prime rate minus an applicable margin based on certain leverage ratios, with a minimum rate of 5.5%. The IDB Credit Facility was collateralized by all assets of the Company other than the assets of Palisades XVI and contained financial and other covenants. The IDB Credit Facility s commitment termination date was December 31, 2009. This IDB Credit Facility was repaid on December 14, 2009. The balance of the IDB Credit Facility was \$18.3 million on September 30, 2009.

Subordinated Debt Related Party

On April 29, 2008, the Company obtained a subordinated loan pursuant to a subordinated promissory note from the Family Entity. The Family Entity is a greater than 5% shareholder of the Company beneficially owned and controlled by Arthur Stern, a Director of the Company, Gary Stern, the Chairman, President and Chief Executive Officer of the Company, and members of their families. The loan was in the aggregate principal amount of approximately

\$8.2 million, bore interest at a rate of 6.25% per annum, was payable interest only each quarter until its maturity date of January 9, 2010, subject to prior repayment in full of the Company s senior loan facility with the Bank Group. The subordinated loan was incurred by the Company to resolve certain issues related to the activities of one of the subservicers utilized by Palisades Collection LLC under the Receivables Financing Agreement. Proceeds from the subordinated loan were used initially to further collateralize the Company s revolving loan facility with the Bank Group and was used to reduce the balance due on that facility as of May 31, 2008. In

F-19

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note D Debt and Subordinated Debt Related Party (Continued)

December 2009, the subordinated debt-related party maturity date was extended through December 31, 2010. In addition the interest rate was changed to 10% per annum. In fiscal year 2010, the subordinated loan was paid down to a balance of approximately \$4.4 million at September 30, 2010. On November 16, 2010, the Company made an additional \$2.0 million loan repayment, reducing the loan balance to \$2.4 million (see Note O Subsequent Events).

Note E Other Liabilities

Other liabilities as of September 30, 2010 and 2009 are as follows:

	2010	2009
Accounts payable and accrued expenses	\$ 1,227,000	\$ 1,425,000
Accrued interest payable	321,000	504,000
Other	557,000	237,000
Total other liabilities	\$ 2,105,000	\$ 2,166,000

Note F Income Taxes

The components of the provision for income taxes (benefit) for the years ended September 30, 2010, 2009 and 2008 are as follows:

	2010	2009	2008
Current:			
Federal	\$ 2,215,000	\$ (47,062,000)	\$ 6,567,000
State	175,000	(1,220,000)	2,152,000
Federal true up	(5,588,000)		
Foreign			34,000
	(3,198,000)	(48,282,000)	8,753,000
Deferred:			/1 00 = 000
Federal	3,882,000	1,092,000	(1,987,000)
State	1,428,000	(9,597,000)	(647,000)
	5.21 0.000	(0.505.000)	(2 (24 000)
	5,310,000	(8,505,000)	(2,634,000)
Provision for income taxes	\$ 2,112,000	\$ (56,787,000)	\$ 6,119,000

The difference between the statutory federal income tax rate on the Company s pre-tax income and the Company s effective income tax rate is summarized as follows:

	2010	2009	2008
Statutory federal income tax rate	35.0%	35.0%	35.0%
State income tax, net of federal benefit	6.2	5.8	5.8
Deferred tax valuation allowance	15.8	(2.1)	
Permanent book-tax differences and true ups	(15.3)		
Other	(1.4)	(0.2)	0.1
Effective income tax rate	40.3%	38.5%	40.9%

F-20

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note F Income Taxes (Continued)

The Company recognized a net deferred tax asset of \$18,762,000 and \$24,072,000 as of September 30, 2010 and 2009, respectively. The components are as follows:

	September 30, 2010			September 30, 2009			
Deferred revenue	\$	638,000	\$	221,000			
Impairments State tax net operating loss carryforward		12,228,000 10,768,000		12,472,000 14,488,000			
Compensation expense		496,000		1,273,000			
Other		(131,000)		26,000			
Deferred income taxes		23,999,000		28,480,000			
Deferred tax valuation allowance		(5,237,000)		(4,408,000)			
Deferred income taxes	\$	18,762,000	\$	24,072,000			

The Company files consolidated Federal and state income tax returns. The Company s subsidiaries are single member limited liability companies (LLC) and, therefore, do not file separate tax returns.

The Company accounts for income taxes using the asset and liability method which requires the recognition of deferred tax assets and, if applicable, deferred tax liabilities, for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and, if applicable, liabilities. Additionally, the Company would adjust deferred taxes to reflect estimated tax rate changes, if applicable. The Company conducts periodic evaluations to determine whether it is more likely than not that some or all of its deferred tax assets will not be realized. Among the factors considered in this evaluation are estimates of future earnings, the future reversal of temporary differences and the impact of tax planning strategies that we can implement if warranted. The Company is required to provide a valuation allowance for any portion of our deferred tax assets that, more likely than not, will not be realized at September 30, 2010. Based on this evaluation, the Company has a deferred tax asset valuation allowance of \$5.3 million as of September 30, 2010. Although the carryforward period for state income tax purposes is up to twenty years, given the economic conditions, such economic environment could limit growth over a reasonable time period to realize the deferred tax asset. The Company determined the time period allowance for carryforward is outside a reasonable period to forecast full realization of the deferred tax asset, therefore recognized the deferred tax asset valuation allowance. The Company continually monitors forecast information to ensure the valuation allowance is at the appropriate value. As required by FASB ASC 740, Income Taxes, the Company recognizes the financial statement benefit of a tax position only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more-likely-than-not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement with the relevant tax authority.

Upon the completion of the Company s Federal tax return for fiscal year 2009 and the application for the tax refund completed earlier in the second quarter, the Federal tax refund estimate of \$46 million was revised upward to approximately \$52 million which caused the \$5.6 million true up in the current year. This change was due to a combination of applying the Federal tax net operating loss carryback and the recognition of the benefit of the state net operating loss carryforwards for federal tax purposes, and other timing differences applied to the current year tax return. These adjustments did not affect the statement of operations and resulted in a net adjustment between the federal income tax receivable and the deferred tax asset.

The Company received a Federal tax refund of approximately \$52.7 million based on the results of fiscal year 2009 and recent tax law changes for net operating loss carryback. Income tax benefits related to states where the Company files tax returns only apply to future years. No loss carrybacks are allowed.

F-21

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note F Income Taxes (Continued)

The Corporate federal income tax returns of the Company for 2006, 2007, 2008 and 2009 are subject to examination by the IRS, generally for three years after they are filed. The state income tax returns and other state filings of the Company are subject to examination by the state taxing authorities for various periods, generally up to four years after they are filed.

In April 2010, the Company received notification from the IRS that the Company s 2008 and 2009 federal income tax returns will be audited. This audit is currently in progress.

Note G Commitments and Contingencies

Employment Agreements

On January 25, 2007, the Company entered into an employment agreement (the Employment Agreement) with the Company s Chairman, President and Chief Executive Officer, expiring on December 31, 2009, provided, however, that Gary Stern is required to provide ninety days prior written notice if he does not intend to seek an extension or renewal of the Employment Agreement. The Company and Mr. Stern are in the process of finalizing an extension of this agreement. In the interim period Mr. Stern continues his duties as Chief Executive Officer at the discretion of the Board of Directors of the Company. In January 2008, the Company entered into a similar two year employment agreement with Cameron Williams, the Company s former Chief Operating Officer. The contract was not renewed and expired December 31, 2009. On November 30, 2009, the Company entered into a Consulting Services Agreement with Mr. Williams for services through December 31, 2010.

Leases

The Company leases its facilities in Englewood Cliffs, New Jersey and Sugar Land, Texas. The leases are operating leases, and the Company incurred related rent expense in the amounts of \$395,000, \$611,000 and \$553,000 during the years ended September 30, 2010, 2009 and 2008, respectively. The future minimum lease payments are as follows:

Year Ending September 30,

2011	\$ 270,000
2012	237,000
2013	236,000
2014	236,000
2015	197,000

\$ 1,176,000

Contingencies

In the ordinary course of its business, the Company is involved in numerous legal proceedings. The Company regularly initiates collection lawsuits, using its network of third party law firms, against consumers. Also, consumers occasionally initiate litigation against the Company, in which they allege that the Company has violated a federal or state law in the process of collecting their account. The Company does not believe that these matters are material to its business and financial condition. The Company is not involved in any material litigation in which it was a defendant.

F-22

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note G Commitments and Contingencies (Continued)

The Company received subpoenas from three jurisdictions seeking information and/or documentation regarding its business practices. The Company is fully cooperating with the issuing agencies. The Company has not made any provision with respect to these matters in the financial statements because the Company does not believe that they are material to its business and financial condition.

The Company has an ongoing dispute with one of its significant third party servicers regarding certain provisions in the servicing agreement between the companies. The Company contends that there are amounts due the Company under a profit-sharing arrangement. The servicer has acknowledged the profit sharing arrangement but disagrees with the calculation of the amount owed. Additionally, the servicer has asserted that the Company owes the servicer certain amounts with regard to a portfolio sale and court costs allegedly incurred by the servicer and not paid to the servicer by the Company. The companies continue to negotiate a settlement for these items. The Company does not believe the final settlement will have an adverse material effect on the Company.

Note H Concentrations

At September 30, 2010, approximately 36% of our portfolios were serviced by five collection organizations. We have servicing agreements in place with these five collection organizations as well as all of the Company s other third party collection agencies and attorneys that cover standard contingency fees and servicing of the accounts.

Note I Stock Option Plans

Equity Compensation Plan

On December 1, 2005, the Board of Directors adopted the Company s Equity Compensation Plan (the Equity Compensation Plan), which was approved by the stockholders of the Company on March 1, 2006. The Equity Compensation Plan was adopted to supplement the Company s existing 2002 Stock Option Plan. In addition to permitting the grant of stock options as are permitted under the 2002 Stock Option Plan, the Equity Compensation Plan allows the Company flexibility with respect to equity awards by also providing for grants of stock awards (i.e. restricted or unrestricted), stock purchase rights and stock appreciation rights.

The general purpose of the Equity Compensation Plan is to provide an incentive to the Company s employees, directors and consultants, including executive officers, employees and consultants of any subsidiaries, by enabling them to share in the future growth of the business. The Board of Directors believes that the granting of stock options and other equity awards promotes continuity of management and increases incentive and personal interest in the welfare of the Company by those who are primarily responsible for shaping and carrying out the long range plans and securing growth and financial success.

The Board believes that the Equity Compensation Plan will advance the Company s interests by enhancing its ability to (a) attract and retain employees, directors and consultants who are in a position to make significant contributions to the Company s success; (b) reward employees, directors and consultants for these contributions; and (c) encourage employees, directors and consultants to take into account the Company s long-term interests through ownership of the Company s shares.

The Company has 1,000,000 shares of Common Stock authorized for issuance under the Equity Compensation Plan and 878,334 were available as of September 30, 2010. As of September 30, 2010, approximately 102 of the Company s employees were eligible to participate in the Equity Compensation Plan. Future grants under the Equity Compensation Plan have not yet been determined.

F-23

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note I Stock Option Plans (Continued)

2002 Stock Option Plan

On March 5, 2002, the Board of Directors adopted the Asta Funding, Inc. 2002 Stock Option Plan (the 2002 Plan), which plan was approved by the Company s stockholders on May 1, 2002. The 2002 Plan was adopted in order to attract and retain qualified directors, officers and employees of, and consultants to, the Company. The following description does not purport to be complete and is qualified in its entirety by reference to the full text of the 2002 Plan, which is included as an exhibit to the Company s reports filed with the SEC.

The 2002 Plan authorizes the granting of incentive stock options (as defined in Section 422 of the Code) and non-qualified stock options to eligible employees of the Company, including officers and directors of the Company (whether or not employees) and consultants of the Company.

The Company has 1,000,000 shares of Common Stock authorized for issuance under the 2002 Plan and 163,134 were available as of September 30, 2010. As of September 30, 2010, approximately 102 of the Company s employees were eligible to participate in the 2002 Plan. On December 11, 2009, the Compensation Committee of the Board of Directors of the Company, granted 25,000 stock options to each director of the Company other than the chief executive officer, for a total of 150,000 stock options and 8,900 stock options to employees of the Company, who had been employed at the Company for at least six months prior to December 11, 2009. The grants to employees excluded officers of the Company. The exercise price of these options was \$8.07, the market price on the date of grant.

1995 Stock Option Plan

The 1995 Stock Option Plan expired on September 14, 2005. The plan was adopted in order to attract and retain qualified directors, officers and employees of, and consultants to the Company. The following description does not purport to be complete and is qualified in its entirety by reference to the full text of the 1995 Stock Option Plan, which is included as an exhibit to the Company s reports filed with the SEC.

The 1995 Stock Option Plan authorized the granting of incentive stock options (as defined in Section 422 of the Internal Revenue Code of 1986, as amended (the Code)) and non-qualified stock options to eligible employees of the Company, including officers and directors of the Company (whether or not employees) and consultants to the Company.

The Company authorized 1,840,000 shares of Common Stock for issuance under the 1995 Stock Option Plan. All but 96,002 shares were utilized. As of September 14, 2005, no more options could be issued under this plan.

F-24

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note I Stock Option Plans (Continued)

The following table summarizes stock option transactions under the plans:

	Year Ended September 30,									
	2010	0		2009	9		200	2008		
	Shares	Weighted Average Exercise Price		Shares	Weighted Average Exercise Price		Shares	Av Ex	eighted verage xercise Price	
Outstanding options at the										
beginning of year	1,157,905	\$	10.76	1,037,438	\$	11.69	1,337,438	\$	9.39	
Options granted	158,900		8.07	122,000		2.95				
Options cancelled	(66,700)		17.48	(1,000)		28.75				
Options exercised	(328,066)		2.65	(533)		2.95	(300,000)		1.42	
Outstanding options at the end of year	922,039	\$	12.70	1,157,905	\$	10.76	1,037,438	\$	11.69	
Exercisable options at the end of year	792,377	\$	13.65	1,081,912	\$	11.31	1,031,438	\$	11.59	

The Company recognized \$807,000 of compensation expense related to stock options in the fiscal year ended September 30, 2010. As of September 30, 2010, there was \$469,000 of unrecognized compensation cost related to unvested stock options. The Company recognized \$164,000 and \$92,000 of stock based compensation expense related to stock option grants in fiscal year 2009 and 2008, respectively.

The intrinsic value of the options exercised during fiscal year 2010 was \$1.3 million. The intrinsic value of options exercised during the fiscal year ended September 30, 2009 was not material, and for the same period in 2008 was \$6.3 million. There was no intrinsic value of the outstanding and exercisable options as of September 30, 2010, 2009 and 2008.

On December 11, 2009, the Compensation Committee of the Board of Directors of the Company granted 25,000 stock options to each director of the Company other than the Chief Executive Officer, for a total of 150,000 options, and 8,900 stock options to full time employees of the Company who had been employed at the Company for at least six months prior to the grant date. The grants to employees excluded officers of the Company. The exercise price of these options was \$8.07, the market price on the date of the grant. The Company determined the fair value of the options to be \$7.14. The weighted average assumptions used in the option pricing model were as follows:

Risk-free interest rate 0.17%

Expected term (years)	10.0
Expected volatility	110.2%
Dividend yield	1.12%

On May 5, 2009, the Compensation Committee awarded 122,000 stock options to employees of the Company, of which 45,673 vested immediately. The remaining shares vest in two equal installments starting on May 5, 2010. The grant price of these options was \$2.95, the market price on the date of the grant. The Company determined the

F-25

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note I Stock Option Plans (Continued)

fair value of the options to be \$2.34. The weighted average assumptions used in the option pricing models were as follows:

Risk-free interest rate	0.18%
Expected term (years)	10.0
Expected volatility	111.7%
Dividend yield	1.145%

The following table summarizes information about the plans outstanding options as of September 30, 2010:

	Op	Options Exercisable					
Range of	Number	Weighted Average Remaining Contractual Life (In	Weighted Average Exercise		Number	Weighted Average Exercise	
Exercise Price	Outstanding	Years)	P	rice	Exercisable	Price	
\$ 2.8751 - \$ 5.7500	198,568	5.1	\$	3.90	168,902	\$	4.07
\$ 5.7501 - \$ 8.6250	169,700	8.6		7.92	69,704		7.71
\$14.3751 - \$17.2500	198,611	3.1		14.88	198,611		14.88
\$17.2501 - \$20.1250	340,160	4.1		18.23	340,160		18.23
\$25.8751 - \$28.7500	15,000	6.2		28.75	15,000		28.75
	922,039	5.0	\$	12.70	792,377	\$	13.65

The following table summarizes information about restricted stock transactions:

	Year Ended September 30, 2010 Shares	Weighted Average Grant Date Fair Value		Year Ended September 30, 2009 Shares	Weighted Average Grant Date Fair Value	
Unvested at the beginning of period Awards granted	35,338	\$	19.73 0.00	80,667	\$	22.26 0.00
Vested Forfeited	(17,669)		19.73 0.00	(40,995) (4,334)		24.29 21.81

Unvested at the end of period

17,669

\$ 19.73

35,338

19.73

\$

The Company recognized \$382,000, \$820,000 and \$921,000 of compensation expense during the fiscal years ended September 30, 2010, 2009 and 2008, respectively, for restricted stock. As of September 30, 2010, there was \$1,000 of unrecognized compensation cost related to unvested restricted stock.

The Company recognized a total of \$1,189,000, \$984,000 and \$1,013,000 in compensation expense for the fiscal years ended September 30, 2010, 2009 and 2008, respectively, for the stock options and restricted stock grants. As of September 30, 2010, there was a total of \$470,000 of unrecognized compensation cost related to unvested stock options and restricted stock grants. The method used to calculate stock based compensation is the straight line pro-rated method.

F-26

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note J Stockholders Equity

During the year ended September 30, 2010, the Company declared quarterly cash dividends aggregating \$1,161,000, which includes \$0.02 per share, per quarter, of which \$292,000 was accrued as of September 30, 2010 and paid November 1, 2010.

During the year ended September 30, 2009, the Company declared quarterly cash dividends aggregating \$1,142,000, which includes \$0.02 per share, per quarter, of which \$286,000 was accrued as of September 30, 2009 and paid November 2, 2009.

The Company expects to pay a regular cash dividend in future quarters, but the amount has not yet been determined. This will be at the discretion of the board of directors and will depend upon the Company's financial condition, operating results, capital requirements and any other factors the board of directors deems relevant. In addition, agreements with the Company's lenders may, from time to time, restrict the ability to pay dividends. As of September 30, 2010, there were no such restrictions.

Note K Retirement Plan

The Company maintains a 401(k) Retirement Plan covering all of its eligible employees. Matching contributions made by the employees to the plan are made at the discretion of the board of directors each plan year. Contributions for the years ended September 30, 2010, 2009 and 2008 were \$95,000, \$74,000 and \$121,000, respectively.

Note L Fair Value of Financial Instruments

FASB ASC 825, Financial Instruments, (ASC 825), requires disclosure of fair value information about financial instruments, whether or not recognized on the balance sheet, for which it is practicable to estimate that value. Because there are a limited number of market participants for certain of the Company s assets and liabilities, fair value estimates are based upon judgments regarding credit risk, investor expectation of economic conditions, normal cost of administration and other risk characteristics, including interest rate and prepayment risk. These estimates are subjective in nature and involve uncertainties and matters of judgment, which significantly affect the estimates.

The carrying value of consumer receivables acquired for liquidation was \$147,031,000 at September 30, 2010. The Company computed the fair value of the consumer receivables acquired for liquidation using its forecasting model and the fair value approximated \$179,730,000 at September 30, 2010. The Company s forecasting model utilizes a discounted cash flow analysis. The Company s cash flows are an estimate of collections for all of our consumer receivables based on variables fully described in Note B: Consumer Receivables Acquired for Liquidation. These cash flows are then discounted to determine the fair value.

The carrying value of debt and subordinated debt (related party) was \$94,869,000 and \$130,868,000 at September 30, 2010 and 2009, respectively. The majority of these loan balances are variable rate and short-term, therefore, the carrying amounts approximate fair value.

Note M Related Party Transactions

On April 29, 2008, the Company obtained a subordinated loan pursuant to a subordinated promissory note from the Family Entity. The loan is in the aggregate principal amount of approximately \$8.2 million, bears interest at a rate of 6.25% per annum, is payable interest only each quarter until its maturity date of January 9, 2010, subject to prior repayment in full of the Company s senior loan facility with the Bank Group. In December 2009 the promissory note s maturity date was extended to December 31, 2010, and the interest rate was changed to 10% per annum.

F-27

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note M Related Party Transactions (Continued)

On January 27, 2010, the Company re-paid approximately \$860,740 of the subordinated loan. The Company delivered \$787,500 to the Family Entity, and will deliver \$73,240 to BMO to hold as collateral, as approximately 8.5% of the loan to the Family Entity secures the obligations due to BMO by Palisades Acquisition XVI, LLC, the Company s wholly owned subsidiary. The Family Entity then delivered its portion of the loan payment to Gary Stern, who used it to exercise the stock options awarded to him in 2000 (300,000 stock options under the 1995 Stock Option Plan of Asta Funding, Inc. with an exercise price of \$2.625 per share). On February 17, 2010, the Company re-paid \$1,500,000 of principal of the subordinated loan. The Company delivered \$1,372,365 to the Family Entity, and delivered \$127,635 to BMO to hold as collateral.

The Company paid GMS Family Investors, a related party, a 2% collateral fee of \$160,000, related to the assets pledged by GMS Family Investors for the \$6.0 million Bank Leumi Credit Agreement.

On March 26, 2010, the Company re-paid \$1,500,000 of principal of the subordinated loan. The Company delivered \$1,372,365 to the Family Entity, and the remaining \$127,635 to BMO to hold as collateral.

On November 16, 2010, the Company repaid \$1,970,000 of principal on the Subordinated Loan with the Family entity. The remaining balance due to the Family Entity under the Subordinated Loan after this payment is approximately \$2,416,000. See Note O Subsequent Events.

Note N Summarized Quarterly Data (unaudited)

Quarter	First Quarter		Second Quarter		Third Quarter	Fourth Quarter		Full Year
2010								
Total revenue	\$	11,053,000	\$ 11,200,000	\$	12,097,000	\$	11,499,000	\$ 45,849,000
Income (loss) before								
income taxes		4,165,000	4,839,000		5,242,000		(9,005,000)	5,241,000
Net (loss) income		2,475,000	2,875,000		3,121,000		(5,342,000)	3,129,000
Basic net (loss) income								
per share	\$	0.17	\$ 0.20	\$	0.21	\$	(0.37)	\$ 0.22
Diluted net (loss)								
income per share	\$	0.17	\$ 0.20	\$	0.21	\$	(0.37)	\$ 0.22
2009								
Total revenue	\$	18,465,000	\$ 18,054,000	\$	17,272,000	\$	16,564,000	\$ 70,355,000
Income (loss) before								
income taxes		(13,147,000)	(8,674,000)		2,491,000		(128,182,000)	(147,512,000)
Net income (loss)		(7,837,000)	(5,168,000)		1,478,000		(79,198,000)	(90,725,000)
Basic net income (loss)								
per share	\$	(0.55)	\$ (0.36)	\$	0.10	\$	(5.55)	\$ (6.36)
_	\$	(0.55)	\$ (0.36)	\$	0.10	\$	(5.55)	\$ (6.36)

Diluted net income (loss) per share

* Due to rounding the sum of quarterly totals for earnings per share may not add to the yearly total.

A significant portion of the \$183.5 million of impairments recorded in fiscal year 2009, \$137.0 million, were recorded in the fourth quarter. Historically, moving through the year and into the fourth quarter, collections tend to be stable or perhaps increase in performance. During this fiscal year, collections increased slightly from the second quarter to the third quarter, and given historical trends, our expectation was to have a stable fourth quarter with regard to collections. However, we were not able to sustain that trend and fourth quarter collections were lower by

F-28

ASTA FUNDING, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements September 30, 2010 and 2009

Note N Summarized Quarterly Data (unaudited) (Continued)

approximately 20% as compared to the third quarter of fiscal year 2009. Subsequent internal and external forecast models confirmed the trend seen in the fourth quarter. Our impairment analysis indicated the amortization schedules established at the time of the acquisition of the impacted portfolios were not in line with the economic conditions in which we currently operate. Continued economic challenges in the fourth quarter, such as the peaking of the unemployment rate and conditions at a significant servicer, which ultimately led to a bankruptcy filing, have impacted the Company s performance in the fourth quarter. As such we concluded that the significant impairments were properly recorded in the fourth quarter of fiscal year 2009.

Note O Subsequent Events

On October 26, 2010, Palisades XVI entered into the Fifth Amendment. The effective date of the Fifth Amendment is October 14, 2010. The Fifth Amendment (i) extends the expiration date of the Receivables Financing Agreement to April 30, 2014, (ii) reduces the minimum monthly total payment to \$750,000, (iii) accelerates the Company s guarantee credit enhancement of \$8,700,000, which was paid upon execution of the Fifth Amendment, (iv) eliminates the Company s limited guarantee of repayment of the loans outstanding by Palisades XVI, and (v) revises the definition of Borrowing Base Deficit, as defined in the Receivables Financing Agreement, to mean the excess, if any, of 105% of the loans outstanding over the borrowing base.

In connection with the Fifth Amendment, on October 26, 2010, we entered into the Termination Agreement. The Termination Agreement provides that, upon payment of \$8,700,000 to the Lender and execution of the Fifth Amendment, the following agreements, which were entered into by the Company and certain of its affiliated entities in connection with the guaranty of the outstanding loans under the Receivables Financing Agreement, were terminated: (i) the Subordinated Limited Recourse Guaranty Agreement, dated February 20, 2009, among us, our subsidiaries, and BMO; (ii) the Subordinated Guarantor Security Agreement, dated February 20, 2009; (iii) the Limited Recourse Guaranty Agreement, dated as of February 20, 2009; and (iv) the Intercreditor Agreement, dated as of February 20, 2009. The Termination Agreement is effective as of October 14, 2010.

On November 16, 2010, the Company repaid \$1,970,000 of principal on the Subordinated Loan with the Family entity. The remaining balance due to the Family Entity under the Subordinated Loan after this payment is approximately \$2,416,000.

F-29