SCHULMAN A INC Form 10-K October 26, 2009

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-K**

(Mark One)

b ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended August 31, 2009

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 0-7459

# A. SCHULMAN, INC.

(Exact Name of Registrant as Specified in its Charter)

**Delaware** 

(State or Other Jurisdiction of Incorporation or Organization)

3550 West Market Street, Akron, Ohio

(Address of Principal Executive Offices)

34-0514850

(I.R.S. Employer Identification No.)

44333

(ZIP Code)

Registrant s telephone number, including area code: (330) 666-3751

**Securities Registered Pursuant to Section 12(b) of the Act:** 

**Title of each class**Common Stock, \$1.00 Par Value

Name of each exchange on which registered

The NASDAQ Stock Market LLC

Securities Registered Pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No b

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes o No b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer b Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

As of February 28, 2009, the aggregate market value of the registrant s common stock held by non-affiliates of the registrant was approximately \$346,000,000 based on the closing sale price as reported on the NASDAQ Global Select Market.

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date 26,094,481 Shares of Common Stock, \$1.00 Par Value, at October 19, 2009.

## DOCUMENTS INCORPORATED BY REFERENCE

Part of Form 10-K In Which Incorporated

**Document** 

Portions of the registrant s Proxy Statement for the 2009 Annual Meeting of Stockholders

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#### PART I

# **ITEM 1. BUSINESS**

A. Schulman, Inc. (the Company, A. Schulman, we, our, ours and us) was organized as an Ohio corporation and changed its state of incorporation to Delaware in 1969.

Founded in 1928 by Alex Schulman, the Akron, Ohio based company began as a processor of rubber compounds. During those early days, when Akron, Ohio was known as the rubber capital of the world, Mr. Schulman saw opportunity in taking existing rubber products and compounding new formulations to meet under-served market needs. As the newly emerging science of polymers began to make market strides in the early 1950s, A. Schulman was there to advance the possibilities of the technology, leveraging its compounding expertise into developing solutions to meet exact customer application requirements. The Company later expanded into Europe, Latin America and most recently Asia, establishing manufacturing plants, technology centers and sales offices in numerous countries. In 1972 the Company went public. Today, A. Schulman is recognized as one of the leading global plastics compounders.

The Company has at least five unique competitive advantages:

The Company s sales and marketing teams partner with customers to understand needs and provide tailored solutions that maximize success through its extremely broad and well-rounded product line.

The Company s procurement teams are critical to its success as its global purchasing power positions the Company to formulate and sell products competitively.

The Company has 16 manufacturing facilities worldwide allowing it to be an ideal partner for key global customers.

The Company has a solid reputation in product innovation and development driven by its customer relationships and global technology centers.

The Company s strong financial position enables it to effectively compete in the current economic environment.

The Company leverages these five unique competitive advantages to develop and maintain strong customer relationships and drive continued profitable growth.

#### **BUSINESS SEGMENTS**

To identify reportable segments, the Company considers its operating structure and the types of information subject to regular review by its President and Chief Executive Officer ( CEO ), who is the Chief Operating Decision Maker ( CODM ). Effective September 1, 2008, the Company named a general manager of Asia and a general manager of Europe. This change separated the responsibilities that were previously combined under the general manager of Europe, which then included Asia. Based on the Company s new management structure and an evaluation of how the CODM reviews performance and allocates resources, the Company redefined its European segment to separate the Asian operations from the European operations beginning in the first quarter of fiscal 2009. Prior periods have been restated to reflect the current presentation. The Company s segments are Europe, North America Masterbatch ( NAMB ) (previously, referred to as North America Polybatch or NAPB), North America Engineered Plastics ( NAEP ), North

America Distribution Services ( NADS ) (which includes rotomolding) and Asia.

During fiscal 2009, the Company announced that its board of directors approved a plan to cease the operation of its Invision<sup>®</sup> sheet production line at its Sharon Center, Ohio manufacturing facility. This shutdown was substantially complete by the end of the fourth quarter of fiscal year 2009. The operating results of Invision were previously included in the Company s former Invision segment. The Company reflected the results of these operations as discontinued operations for all periods presented. The

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Company expects minimal additional charges as final shutdown of the equipment and facility continues into fiscal 2010.

The Company s European segment is the largest segment for the Company. The segment is managed by the General Manager of Europe. Managers of each line of business for engineered plastics, masterbatch and distribution services in Europe report to the European General Manager. The Company has a global research and development center in Bornem, Belgium, which primarily focuses on masterbatch business, and it has a technology center in Sindorf, Germany, which primarily focuses on engineered plastics business.

The North America Masterbatch segment includes color and additive concentrates which improve the appearance and performance of resins targeted at the film and packaging markets. The North America Distribution Services segment includes rotomolding and provides bulk and packaged plastic materials used in a variety of applications. The North America Engineered Plastics segment includes multi-component blends of ionomers, urethanes and nylons, generally for the durable goods market, formulated to meet customer s specific performance requirements, regardless of the base resin. The Company has certain administrative costs that are not directly related or allocated to a North America segment, such as North American information technology, human resources, accounting and purchasing, which are included in a section called All Other North America. The North American administrative costs are directly related to the three North American segments.

The Company s Asia segment is managed by the General Manager of Asia, which was a recently created position at the beginning of fiscal 2009. This segment primarily provides masterbatch applications in the packaging market. The operations for the Asia segment are currently located in China and Indonesia.

Below the Company has described the lines of business listed above.

### **Engineered Plastics**

A. Schulman has been a supplier of engineered plastics for more than 50 years. The Company began formulating a variety of olefinic and non-olefinic compounds in the early 1950s, meeting the needs of a newly forming industry. Today, A. Schulman is a leader in multi-component blends that include polyolefins, nylons, polyesters, elastomers, ionomers, acrylonitrile butadiene styrene (ABS), polyvinyl chloride (PVC) and highly customized cross-linked resins. Engineered plastics are commonly defined by their unique performance characteristics by combining base polymer resin with various fillers, additives and pigments, which result in a compound tailored to meet stringent customer requirements. The Company s engineered plastics products typically comprise 100% of material used by our customers in their end products. A. Schulman s products are often developed to replace other polymeric materials or non-polymers such as metal.

The engineered plastics business line uses its state-of-the-art technology centers to drive technology and innovation. The primary research and development centers are in Sindorf, Germany and Akron, Ohio. The centers are keenly focused on developing niche solutions that meet the needs of existing and developing markets alike. Examples of recent developments include the introduction of a family of high-performance Invision® enhanced polyolefin resins for sheet and profile producers and the expansion of two series of Sunprene® Elastomers to serve the specific needs of the industrial, specialty wire and cable, and heavy truck markets.

The result of this innovation forms a pipeline of products being produced in A. Schulman facilities around the world. The Company s offers an extensive portfolio based on a variety of polymers within the

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engineered plastics line of business, allowing customers to tailor solutions that meet their exact performance needs. The following products focus on the ability to develop enhanced polymer solutions:

Invision® Thermoplastic Elastomers and Vulcanizates
Schulamid® Filled and Unfilled Nylon Compounds
Schuladur® Filled and Unfilled PBT Compounds

Schulablend M/MK® Nylon/ABS Alloys

Formion® Formulated Ionomer Compounds Clarix® Thermoplastic Ionomer Resins

Polyflam® Flame-Retardant Thermoplastic Compounds and Concentrates

Polyfort® Polypropylene, Polyethylene, EVA Compounds

Polytrope® TPO (Thermoplastic Olefins)

Polyvin® Flexible Thermoplastic PVC Compounds

Vinika® High-Quality PVC Compounds

Sunprene® PVC-Based Thermoplastic Elastomers
Sunfrost® Low-Gloss PVC Thermoplastic Elastomers

Engineered plastics supplies several markets and applications. Consumer and industrial applications are target growth areas, with durable goods markets such as industrial packaging, appliances, electrical, tools, recreational and lawn/garden leading the way. The Company supplies materials into every major vehicle segment and across all of the largest manufacturers. In recent years, the Company has tempered its exposure to the North American automotive market as necessary. Key growth segments for this market are European and Asian manufacturers, who continue to gain market share. In North America, the Company is seeing growth and construction of new facilities by Asian and European automotive manufacturers.

#### Masterbatch

Masterbatches (or concentrates as they are also referred to) are often the key ingredient to a successful application formula. These highly concentrated compounds are introduced at the point-of-process to provide a material solution that meets several combinations of performance and aesthetic requirements.

The Company first began supplying masterbatch through its technology center in Bornem, Belgium in the early 1960s. By the end of the decade, the Company s presence in this area had grown to the Americas, primarily in Mexico, and later in Asia.

Close synergy between development and production is especially important to the Company, as well as its customers, concerning masterbatch, as quick and quality turnaround is critical. The Company has manufacturing and research facilities strategically located globally to ensure that orders are shipped on-spec and on time.

From performance to aesthetic requirements or combinations thereof, the masterbatch product portfolio is designed to offer better solutions faster, and includes:

Polybatch® Additive Compounds Color and White Concentrates for Film and Molding

Polyblak<sup>®</sup> Carbon Black Color Concentrates AguaSol<sup>®</sup> Water Soluble Compounds

Papermatch® Masterbatch for the production of synthetic paper

Additive solutions are available to achieve many enhanced performance properties, including (but not limited to): antibacterial, UV, anti-static, barrier, foaming agents, antioxidants, slip, process aids, release agents, antiblocking, and optical brighteners. In addition, the Company s products are also designed with efficiency in mind, allowing parts to be produced faster, while maintaining the highest performance levels. The Company s offering of colorant solutions is also expansive, including a wide spectrum of standard and high-chroma colors, as well as special effects including (but not limited to):

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metallics, pearlescents (shimmer), thermochromic (heat sensitive), photochromic (light sensitive), fluorescent, phosphorescent (glow-in-the-dark) and interference (color shift) technologies.

Film and packaging applications continue to be a primary focus for these products. For over 20 years, A. Schulman has been providing solutions for agriculture films, offering additives that provide UV control, barrier (optimal heat and light transmittance), and anti-fog solutions among others. The Company s film additives are internationally renowned for their performance and cost benefits, and are commonly used in biaxially oriented films which are critical for the packaging of snack foods, candy, tobacco products, and lamination film. The Company s color concentrates excel in this market as well, where they are a trusted source for the world s largest consumer product companies, providing aesthetic solutions for a wide range of bottles, caps and closures.

The Company s masterbatch product offerings play a key role in commercializing solutions that have a reduced impact on the environment. The Company s line of bio-degradation promoting additives assists in the molecular breakdown of films allowing them to be bioassimilated. A. Schulman continues to advance pigment and additive loadings, which reduce the amount of total polymer required in the manufacturing process. Micro- and nano-particle technology continues to make advancements. These particles, when used as pigments, fillers and additives, result in greater dispersion and a reduction in the amount of total polymer used in end application.

#### **Distribution Services**

As a distributor, the Company works with leading global polymer producers. A. Schulman s role is to service a market segment that is either not easily accessible to the producer, or does not fit into the producer s core customer segment or size. As a merchant, A. Schulman buys, repackages into A. Schulman labeled packaging, and re-sells producer grade polymers to its own customer segment, providing sales, marketing and technical services where required.

A. Schulman leverages its global supply relationships to fill customer needs around the world through a variety of olefinic and non-olefinic resins and provides producer grade offerings to the markets and customers that it serves. This leverage also helps support the customers of the engineered plastics and masterbatch lines of business by both keeping costs down through higher purchasing volume and providing convenient access to bulk resin supplies to these customers.

The Company s distribution offering includes polymers for all processing types, including injection molding, blow molding, thermoforming and extrusion. Offering various compliant grades, the Company has products to meet the most stringent of needs. The Company offers both prime and wide-spec grades, allowing customers to maximize their cost:performance ratio. Most grades can be supplied in carton, bulk truck and rail car quantities, thus helping customers manage inventory levels. The Company s products are supplied into every major market segment, including automotive, building and construction, lawn and garden, film and packaging, and household and consumer goods.

The distribution line of business also includes rotomolding activities. The Company s rotomolding includes compounded resins for rotationally-molded products, such as gas and water tanks, kayaks, playground slides, and other large applications. The Company can leverage technical ability and service for new product development from both the masterbatch and engineered plastics business lines. Rotomolding includes a broad product portfolio of base resins, custom colors, and proprietary cross-linked polyethylene formulations.

Each of these lines of business has a successful presence in the global market place, providing tailored solutions for customers. The result is a product portfolio that is unique to the industry allowing the Company to bring new and enhanced products to the market faster and more consistently. With first-class research and development centers strategically positioned around the globe, A. Schulman has the ability to act fast against market needs. Producing and supplying product is also imperative. The Company s 16 manufacturing facilities are geographically positioned,

allowing the Company to quickly service target markets and customers. The Company generally produces compounds on the basis of

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customer commitments and expectations. Of course, proximity means little without quality. A. Schulman has a long and proud history of consistently supplying products of the highest standards, which is evidenced by the Company s numerous certifications and accreditations.

Information regarding the amount of sales, operating income and identifiable assets attributable to each of the Company s geographic business segments for the last three years is set forth in the Notes to Consolidated Financial Statements of the Company appearing in ITEM 8 of this Report.

#### **Product Families**

The Company s activities in each of its business segments can be classified into five major product families: color and additive concentrates; engineered compounds; polyolefins; PVC; and tolling.

Color and Additive Concentrates: The Company s color and additive concentrates business consists of the compounding of resins that provide plastic with specific color and/or physical properties, such as conductivity, flexibility, viscosity and textures. A color concentrate is a clear or natural plastic resin into which a substantial amount of color pigment is incorporated or dispersed. The Company manufactures its concentrates using its formulae and purchased natural resins. These concentrates are sold to manufacturers of plastic products, such as film for packaging, household goods, toys, automotive parts, mechanical goods and other plastic items. The Company s concentrates are sold under various trade names, including the following: Polybatch®, Papermatch®, Aqua-Sol®, and Polyblak®.

Engineered Compounds: The Company s engineered compounds are products designed to have and maintain characteristics such as chemical resistance, electrical conductivity, heat resistance and/or high strength-to-weight ratios. The engineered compounds manufactured by the Company include the following: Polyflam®, Schulamid®, Formion®, Polypur® and Clarix®.

Polyolefins: The Company s polyolefin business consists of numerous polypropylene and polyethylene resins and compounds. Polyolefins are used for interior trim, fascias and bumper covers in automotive applications; for toys, small appliances, sporting goods, and agricultural and watercraft products in rotomolding applications; and for office supplies in industrial/commercial applications. The polyolefin products manufactured by the Company include the following: Polytrope<sup>®</sup>, Polyfort<sup>®</sup>, Schulink<sup>®</sup>, Invision<sup>®</sup> and Polyaxis<sup>®</sup>.

PVC: The Company s PVC business, under the name Polyvin, involves the formulation of compounds and elastomers to introduce a variety of product attributes, including weatherability, consistency, ease of processing, material flexibility, and high-gloss or low-gloss finish. The Company s thermoplastic PVC compounds are available in blow molding, injection molding and extrusion grades for application in the manufacture of automotive, furniture, architectural and consumer products. The Company s Sunprene compound serves as a replacement for rubber and other thermoplastic elastomers in automotive applications. The Company s PVC business is mainly supported by The Sunprene Company, in which the Company owns a 70% partnership interest. The partnership is discussed below in Joint Ventures.

Tolling: The Company provides tolling services, primarily in Europe, as a fee for processing of material provided and owned by customers. On some occasions, the Company is required to provide certain amounts of its materials, such as additives or packaging. These materials are charged to the customer in addition to the tolling fees. The Company recognizes revenues from tolling services and related materials when such services are performed. The only amounts recorded as revenue related to tolling are the processing fees and the charges related to materials provided by the Company.

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The approximate amount and percentage of consolidated net sales for each of the Company s product families for each fiscal year in the three-year period ended August 31, 2009 are as follows:

		2009		2008		2007			
<b>Product Family</b>		Amount	<b>%</b>	4	Amount	<b>%</b>		Amount	<b>%</b>
			(I	n tho	ousands, exce	ept for %	s)		
Color and additive concentrates	\$	566,363	44	\$	714,770	36	\$	627,268	35
Polyolefins		351,532	27		663,925	34		543,748	30
Engineered compounds		268,084	21		418,652	21		426,344	24
PVC		36,768	3		59,174	3		64,658	4
Tolling		13,361	1		19,466	1		21,450	1
Other		43,140	4		107,608	5		103,424	6
	\$	1,279,248	100	\$	1,983,595	100	\$	1,786,892	100

### Principal Subsidiaries

The Company s principal subsidiaries are as follows:

NVA Schulman Plastics S.A., a subsidiary located in Bornem, Belgium, manufactures color and additive concentrates and compounds. These products principally are sold in Germany, France, the Benelux countries, Italy and Asia.

A. Schulman International Services BVBA, another subsidiary located in Belgium, provides financing and administrative services to the Company s European operations. In fiscal 2009, this subsidiary established the Company s European shared service center to consolidate the European back-office functions.

A. Schulman, Inc., Limited, a subsidiary located in Crumlin, South Wales (U.K.), primarily manufactures color and additive plastic concentrates, which are sold in the United Kingdom and to various A. Schulman European locations.

A. Schulman GmbH, a subsidiary located in Kerpen, Germany, manufactures engineered and flame-retardant plastic compounds. In addition, this subsidiary purchases and sells prime and off-grade plastic resins from major European producers. This subsidiary also distributes plastic resins and compounds for companies, including several large resin producers.

A. Schulman Canada Ltd., a Canadian subsidiary which had operations in St. Thomas, Ontario, Canada, closed the St. Thomas, Ontario plant in June 2008. The Company continues to sell to the Canadian marketplace through this subsidiary as a distributor for major resin producers for injection molding.

A. Schulman AG, a subsidiary located in Zurich, Switzerland, sells plastic compounds and concentrates manufactured by other European subsidiaries of the Company and also acts as a merchant of plastic resins.

A. Schulman, S.A.S., a French subsidiary, has sales offices in Paris, France and is a distributor in France for Total Petrochemicals and other large suppliers. A. Schulman, S.A.S. also acts as a merchant of plastic resins and sells compounds manufactured by the Company s subsidiaries in Belgium, Germany and France.

A. Schulman Plastics, S.A.S., another French subsidiary, is located in Givet, France. This subsidiary produces plastic concentrates for the Company s European market.

A. Schulman de Mexico, S.A. de C.V., a subsidiary located in San Luis Potosi, Mexico, manufactures concentrates for the packaging industry and compounds for the automotive, construction, appliance and consumer products markets. This subsidiary has sales offices in Monterrey and Mexico City, Mexico.

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A. Schulman Polska Sp. z o.o., is a subsidiary located in Poland with offices in Warsaw, Poland and Prague, Czech Republic. In addition, this subsidiary has a plant in Nowa Biala, Poland. The subsidiary primarily sells products manufactured by the Company s subsidiaries and acts as a distributor and merchant of plastic resins and compounds in Poland.

A. Schulman Plastics SpA is a subsidiary located in Gorla Maggiore, Italy. This subsidiary manufactures and sells engineered compounds and concentrates to the Italian market using its new state-of-the-art small batch flexible manufacturing equipment. It sells products manufactured by A. Schulman Plastics, BVBA, A. Schulman Plastics, S.A.S., A. Schulman GmbH and A. Schulman, Inc., Limited and acts as a merchant of plastic resins in Italy.

A. Schulman Plastics S.L., a subsidiary located in Barcelona, Spain, is primarily a distributor of plastic resins to the Spanish market. This subsidiary also engages in merchant activities in Spain and sells certain products manufactured by A. Schulman GmbH, and A. Schulman Plastics, BVBA.

A. Schulman Hungary Kft., a subsidiary located in Budapest, Hungary, sells engineered compounds manufactured by A. Schulman GmbH and concentrates manufactured by A. Schulman Plastics, BVBA, A. Schulman Plastics, S.A.S., and A. Schulman, Inc., Limited. This subsidiary has a small manufacturing facility to serve the Hungary marketplace. It also acts as a merchant of plastic resins in Hungary.

A. Schulman Plastics (Dongguan) Ltd., a subsidiary located in Guangdong Province, China, manufactures concentrates for sale in the local Chinese markets. This subsidiary produces material for customers in the packaging markets and for the Company s engineered compounds product family.

A. Schulman Europe & Co. KG, a German subsidiary that provides support in the areas of sales, procurement, logistics and financing for the European operations.

A. Schulman S.ár.l. et Cie SCS, A. Schulman S.ár.l. and A. Schulman Holdings S.ár.l. are Luxembourg subsidiaries that provide financing and other administrative services for the European group.

A. Schulman Invision, Inc. is a U.S. subsidiary for which operations were terminated in fiscal 2009.

Deltaplast AB, a subsidiary located in Astrop, Sweden, which produces specialized color masterbatch. Deltaplast BVBA, a subsidiary located in Opglabbeek, Belgium, also produces color masterbatch.

A. Schulman Plastik Sanayi Ve Ticaret, a subsidiary located in Istanbul, Turkey, is primarily a distributor of plastic resins in the Turkish market.

A. Schulman Plastics s.r.o., a subsidiary located in Bratislava, Slovakia, is a distributor of plastic resins primarily in the Czech Republic and Slovakia.

#### Joint Ventures

ASI Investments Holding Co., is a wholly-owned subsidiary which owns a 70% partnership interest in The Sunprene Company, which manufactures a line of PVC thermoplastic elastomers and compounds primarily for the North American automotive market. The other partner is an indirect wholly-owned subsidiary of Mitsubishi Chemical MKV Co., one of the largest chemical companies in Japan. This partnership has two manufacturing lines at the Company s Bellevue, Ohio facility. The Company s partner provides technical and manufacturing expertise.

A. Schulman International, Inc., is a wholly-owned subsidiary which owns a 65% interest in PT. A. Schulman Plastics, Indonesia, an Indonesian joint venture. This joint venture has a manufacturing facility with two production lines in Surabaya, Indonesia. P.T. Prima Polycon Indah owns the remaining 35% interest in this joint venture.

Employee Information

As of August 31, 2009, the Company had approximately 2,000 employees. Approximately 50% of all of the Company s employees are represented by various unions under collective bargaining agreements.

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### Research and Development

The research and development of new products and the improvement of existing products are important to the Company to continuously improve its product offerings. In fiscal 2008, the Company organized a team of varied background individuals to lead a New Product Engine initiative to put an aggressive global focus on the Company s research and development activities. The Company conducts these activities at its various technical centers and laboratories. Research and development expenditures were approximately \$3.6 million, \$5.9 million and \$7.8 million in fiscal years 2009, 2008 and 2007, respectively. The research and development expenditures decline in fiscal 2009 compared to previous years was primarily a result of the closing of the Company s Invision sheet manufacturing operation, which occurred in the fourth quarter of fiscal 2009. The Company continues to invest in research and development activities as management believes it is important to the future of the Company.

## Compliance with Environmental Regulations

The Company s operations on and ownership of real property are subject to extensive environmental, health and safety laws and regulations at the national, state and local governmental levels. The nature of the Company s business exposes it to risks of liability under these laws and regulations due to the production, storage, transportation, recycling or disposal and/or sale of materials that can cause contamination or personal injury if they are released into the environment or workplace. Environmental laws may have a significant effect on the costs of these activities involving raw materials, finished products and wastes. The Company may incur substantial costs, including fines, damages, criminal or civil sanctions, remediation costs, or experience interruptions in its operations for violations of these laws.

Also, national and state environmental statutes impose strict, and under some circumstances, joint and several liability for the cost of investigations and remedial actions on any company that generated the waste, arranged for disposal of the waste, transported the waste to the disposal site or selected the disposal site, as well as on the owners and operators of these sites. Any or all of the responsible parties may be required to bear all of the costs of clean up, regardless of fault or legality of the waste disposal or ownership of the site, and may also be subject to liability for natural resource damages. It is possible that the Company could be identified as a potential responsible party at various sites in the future, which could result in the Company being assessed substantial investigation or clean-up costs.

Management believes that compliance with national, state and local provisions regulating the discharge of materials into the environment, or otherwise relating to the protection of the environment, does not currently have a material effect upon the capital expenditures, financial position, earnings or competitive position of the Company.

#### Dependence on Customers

During the year ended August 31, 2009, the Company s five largest customers accounted in the aggregate for less than 10% of total sales. In management s opinion, the Company is not dependent upon any single customer and the loss of any one customer would not have a materially adverse effect on the Company s business.

# Availability of Raw Materials

The raw materials required by the Company are readily available from major plastic resin producers or other suppliers. The Company does not distinguish between raw materials and finished goods because numerous products that can be sold as finished goods are also used as raw materials in the production of other inventory items. The principal types of plastic resins used in the manufacture of the Company s proprietary plastic compounds are polypropylene, PVC, polyethylene, polystyrene, nylon, ABS and polyurethane. For additional information on the availability of raw materials, see ITEM 1A. RISK FACTORS, *Price increases in raw materials and energy costs could adversely affect operating results and financial condition*, in this Report.

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### Working Capital Practices

The nature of the Company s business does not require significant amounts of inventories to be held to meet rapid delivery requirements of its products or services or ensure the Company of a continuous allotment of goods from suppliers. The Company s manufacturing processes are generally performed with a short turnaround time. The Company does not generally offer extended payment terms to its customers. The Company employs quality assurance practices that minimize customer returns; however, the Company generally allows its customers to return merchandise for failure to meet pre-agreed quality standards or specifications.

# Competition

The Company s business is highly competitive. The Company competes with producers of basic plastic resins, many of which also operate compounding plants, as well as other independent plastic compounders. The producers of basic plastic resins generally are large producers of petroleum and chemicals, which are much larger than the Company and have greater financial resources. Some of these producers compete with the Company principally in such competitors own respective local market areas, while other producers compete with the Company on a global basis.

The Company also competes with other merchants and distributors of plastic resins and other products. Limited information is available to the Company as to the extent of its competitors—sales and earnings in respect of these activities, but management believes that the Company has only a small fraction of the total market.

The principal methods of competition in plastics manufacturing are innovation, price, availability of inventory, quality and service. The principal methods of competition in respect of merchant and distribution activities are price, availability of inventory and service. Management believes it has strong financial capabilities, excellent supplier relationships and the ability to provide quality plastic compounds at competitive prices.

## Trademarks and Trade Names

The Company uses various trademarks and trade names in its business. These trademarks and trade names protect names of certain of the Company s products and are significant to the extent they provide a certain amount of goodwill and name recognition in the industry. The Company also holds patents in various parts of the world for certain of its products. These trademarks, trade names and patents, including those which are pending, contribute to profitability; however, the Company does not consider its business to be dependent on such trademarks and trade names.

## Available Information

The Company s Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K, together with any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities and Exchange Act of 1934, will be made available free of charge on the Company s web site, www.aschulman.com, as soon as reasonably practicable after they are electronically filed with or furnished to the Securities and Exchange Commission.

### ITEM 1A. RISK FACTORS

The following are certain risk factors that could affect our business, results of operations, cash flows and financial condition. These risk factors should be considered in connection with evaluating the forward-looking statements contained in this Annual Report on Form 10-K because these factors could cause our actual results or financial condition to differ materially from those projected in forward-looking statements. Before you invest in us, you should know that making such an investment involves some risks, including the risks we describe below. The risks that are

discussed below are not the only ones we face. If

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any of the following risks occur, our business, results of operations, cash flows or financial condition could be negatively affected.

Our sales, profitability, operating results and cash flows are sensitive to the turbulent global economic conditions, financial markets and cyclicality, and could be adversely affected during economic downturns or financial market instability.

The business of most of our customers, particularly our industrial, automotive, construction and electronics customers, can be cyclical in nature and sensitive to changes in general economic conditions. Financial deterioration in our customers will adversely affect our sales and profitability. Historically, downturns in general economic conditions have resulted in diminished product demand, excess manufacturing capacity and lower average selling prices, and we may experience similar problems in the future. The recent global economic crisis, especially in North America and Europe, has caused, among other things, significant reductions in available capital and liquidity from banks and other providers of credit, substantial reductions and fluctuations in equity and currency values worldwide, and concerns that the worldwide economy may enter into a prolonged recessionary period, each of which may materially adversely affect our customers access to capital. A limit on our customers access to capital could inhibit their willingness or ability to purchase our products or affect their ability to pay for products that they have already purchased from us. In addition, downturns in our customers industries, even during periods of strong general economic conditions, could adversely affect our sales, profitability, operating results and cash flows.

Although no one customer currently makes up a significant portion of our sales, we are exposed to industries such as automotive, appliances and construction. Bankruptcies by major original equipment manufacturers (OEM) for the automotive market could have a cascading effect on a group of our customers who supply to OEMs, directly affecting their ability to pay.

Similar to our customers situation, the turbulent global economic conditions may materially adversely affect our suppliers access to capital and liquidity with which they maintain their inventories, production levels and product quality, causing them to raise prices or lower production levels. An increase in prices could adversely affect our profitability, operating results and cash flows.

The future of the current global financial crisis is difficult to forecast and mitigate, and therefore our operating results for a particular period are difficult to predict. Any of the foregoing effects could have a material adverse effect on our business, results of operations and financial condition.

The inability to achieve, delays in achieving or achievement of less than the anticipated financial benefit from initiatives related to cost reductions and improving efficiencies could adversely affect our profitability.

We have announced multiple major plans and initiatives since January 2008 that are expected to reduce costs and improve efficiencies. We could be unable to achieve, or may be delayed in achieving, all the benefits from such initiatives because of limited resources or uncontrollable economic conditions. If these initiatives are not as successful as planned, the result could negatively impact our results of operations or financial condition. Additionally, even if we achieve these goals, we may not receive the expected benefits of the initiatives, or the costs of implementing these initiatives could exceed the related benefits.

An unanticipated increase in demand may result in the inability to meet customer needs and loss of sales.

If we experience an unforeseen increase in demand, we may have difficulties meeting our supply obligations to our customers due to limited capacity or delays from our suppliers. We may lose sales as a result of not meeting the demands of our customers in the timeline required and our results of operations may be adversely affected. We may be

required to change suppliers or may need to outsource our operations where possible and, if so, we will be required to verify that the new manufacturer maintains

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facilities and procedures that comply with our high quality standards and with all applicable regulations and guidelines.

The negative global credit market conditions may significantly affect our access to capital, cost of capital and ability to meet liquidity needs.

Unstable conditions in the credit markets or sustained poor financial performance may adversely impact our ability to access credit already arranged and the availability and cost of credit to us in the future. A volatile credit market may limit our ability to replace maturing credit facilities and access the capital necessary to grow and maintain our business. Accordingly, we may be forced into credit agreements that have terms that we do not prefer, which could require us to pay unattractive interest rates or limit our ability to use credit for share repurchases or payment of dividends. This could increase our interest expense, decrease our profitability and significantly reduce our financial flexibility. There can be no assurances that government responses to disruptions in the financial markets will stabilize markets or increase liquidity and the availability of credit. Long term disruptions in the capital and credit markets as a result of uncertainty, changing or increased regulation, reduced alternatives or failures of significant financial institutions could adversely affect our access to liquidity needed for our business. Any disruption could require us to take measures to conserve cash until markets stabilize or until alternative credit arrangements or other funding sources can be arranged. Such measures could include deferring, eliminating or reducing capital expenditures, dividends, future share repurchases or other discretionary uses of cash. Overall, our results of operations, financial condition and cash flows could be materially adversely affected by disruptions in the credit markets.

### If we fail to develop and commercialize new products, our business operations would be adversely affected.

One driver of our anticipated growth is dependent upon the successful development and commercialization of new products. The development and commercialization of new products requires significant investments in research and development, production, and marketing costs. The successful production and commercialization of these products is uncertain as is the acceptance of the new products in the marketplace. If we fail to successfully develop and commercialize new products, or if customers decline to purchase the new products, we will not be able to recover our development investment and the growth prospects for our products will be adversely affected.

# If we are unable to retain key personnel or attract new skilled personnel, it could have an adverse effect on our business.

The unanticipated departure of any key member of our management team or employee base could have an adverse effect on our business. In addition, because of the specialized and technical nature of our business, our future performance is dependent on the continued service of, and on our ability to attract and retain, qualified management, scientific, technical, marketing and support personnel. Competition for such personnel is intense, and we may be unable to continue to attract or retain such personnel.

## Price increases in raw materials and energy costs could adversely affect operating results and financial condition.

We purchase various plastic resins to produce our proprietary plastic compounds. These resins, derived from petroleum or natural gas, have been subject to periods of rapid and significant movements in price. These fluctuations in price may be caused or aggravated by a number of factors, including inclement weather, political instability or hostilities in oil-producing countries and supply and demand changes. We may not be able to pass on increases in the prices of raw materials and energy to our customers. As a result, higher petroleum or natural gas costs could lead to declining margins, operating results and financial conditions.

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### A major failure of our information systems could harm our business.

We depend upon several regionally integrated information systems to process orders, respond to customer inquiries, manage inventory, purchase, sell and ship goods on a timely basis, maintain cost-efficient operations, prepare financial information and reports, and operate our website. We may experience operating problems with our information systems as a result of system failures, viruses, computer hackers or other causes. Any significant disruption or slowdown of our systems could cause orders to be lost or delayed and could damage our reputation with our customers or cause our customers to cancel orders, which could adversely affect our results of operations.

Our manufacturing operations are subject to hazards and other risks associated with polymer production and the related storage and transportation of inventories, products and wastes.

Our manufacturing operations are subject to the potential hazards and risks associated with polymer production and the related storage and transportation of inventories and wastes, including explosions, fires, inclement weather, natural disasters, mechanical failure, unscheduled downtime, transportation interruptions, remediation, chemical spills, discharges or releases of toxic or hazardous substances or gases and other risks. These hazards can cause personal injury and loss of life, severe damage to, or destruction of, property and equipment and environmental contamination. In addition, the occurrence of material operating problems at our facilities due to any of these hazards may diminish our ability to meet our output goals. Accordingly, these hazards, and their consequences could have a material adverse effect on our operations as a whole, including our results of operations and cash flows, both during and after the period of operational difficulties.

Extensive environmental, health and safety laws and regulations impact our operations and assets, and compliance, or lack of compliance, with these regulations could adversely affect our results of operations.

Our operations on and ownership of real property are subject to extensive environmental, health and safety laws and regulations at the national, state and local governmental levels. The nature of our business exposes us to risks of liability under these laws and regulations due to the production, storage, transportation, recycling or disposal and/or sale of materials that can cause contamination or personal injury if they are released into the environment or workplace. Environmental laws may have a significant effect on the costs of these activities involving inventory and wastes. We may incur substantial costs, including fines, damages, criminal or civil sanctions, remediation costs, or experience interruptions in our operations for violations of these laws.

Also, national and state environmental statutes impose strict, and under some circumstances, joint and several liability for the cost of investigations and remedial actions on any company that generated the waste, arranged for disposal of the waste, transported the waste to the disposal site or selected the disposal site, as well as on the owners and operators of these sites. Any or all of the responsible parties may be required to bear all of the costs of clean up, regardless of fault or legality of the waste disposal or ownership of the site, and may also be subject to liability for natural resource damages. It is possible that we could be identified as a potentially responsible party at various sites in the future, which could result in being assessed substantial investigation or clean-up costs.

Accruals for estimated costs, including, among other things, the ranges associated with our accruals for future environmental compliance and remediation may be too low or we may not be able to quantify the potential costs. We may be subject to additional environmental liabilities or potential liabilities that have not been identified. We expect that we will continue to be subject to increasingly stringent environmental, health and safety laws and regulations. We believe that compliance with these laws and regulations may, but does not currently, require significant capital expenditures and operating costs, which could adversely affect our results of operations or financial condition.

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# We face competition from other polymer companies, which could adversely affect our sales and financial condition.

We operate in a highly competitive marketplace, competing against a number of domestic and foreign polymer producers. Competition is based on several key criteria, including product performance and quality, product price, product availability and security of supply, responsiveness of product development in cooperation with customers and customer service. Some of our competitors are larger than we are and may have greater financial resources. These competitors may also be able to maintain significantly greater operating and financial flexibility than we do. As a result, these competitors may be better able to withstand changes in conditions within our industry, changes in the prices of raw materials and energy and in general economic conditions. Additionally, competitors—pricing decisions could compel us to decrease our prices, which could adversely affect our margins and profitability. Our ability to maintain or increase our profitability is, and will continue to be, dependent upon our ability to offset decreases in the prices and margins of our products by improving production efficiency and volume, shifting to higher margin products and improving existing products through innovation and research and development. If we are unable to do so or to otherwise maintain our competitive position, we could lose market share to our competitors.

We expect that our competitors will continue to develop and introduce new and enhanced products, which could cause a decline in the market acceptance of our products. In addition, our competitors could cause a reduction in the selling prices of some of our products as a result of intensified price competition. Competitive pressures can also result in the loss of major customers. An inability to compete successfully could have an adverse effect on our results of operations, financial condition and cash flows. We may also experience increased competition from companies that offer products based on alternative technologies and processes that may be more competitive or better in price or performance, causing us to lose customers and result in a decline in our sales volume and earnings.

## We may incur significant charges in the event we close all or part of a manufacturing plant or facility.

We periodically assess our manufacturing operations in order to manufacture and distribute our products in the most efficient manner. Based on our assessments, we may make capital improvements to modernize certain units, move manufacturing or distribution capabilities from one plant or facility to another plant or facility, discontinue manufacturing or distributing certain products or close all or part of a manufacturing plant or facility. We also have shared services agreements at several of our plants and if such agreements are terminated or revised, we would assess and potentially adjust our manufacturing operations. The closure of all or part of a manufacturing plant or facility could result in future charges which could be significant.

# Our substantial international operations subject us to risks of doing business in foreign countries, which could adversely affect our business, financial condition and results of operations.

We conduct more than 75% of our business outside of the United States. We and our joint ventures currently have 12 manufacturing facilities located outside the United States. We have facilities and offices located in Mexico, Belgium, France, Germany, Poland, Hungary, Indonesia, Italy, Spain, Switzerland, China, Luxembourg, Sweden, Turkey, South Korea, Czech Republic, Slovakia and the United Kingdom. We expect sales from international markets to continue to represent a significant portion of our net sales. Accordingly, our business is subject to risks related to the differing legal, political, social and regulatory requirements and economic conditions of many jurisdictions. Risks inherent in international operations include the following:

fluctuations in exchange rates may affect product demand and may adversely affect the profitability in U.S. dollars of products and services we provide in international markets where payment for our products and services is made in the local currency;

intellectual property rights may be more difficult to enforce;

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foreign countries may impose additional withholding taxes or otherwise tax our foreign income, or adopt other restrictions on foreign trade or investment, including currency exchange controls;

unexpected adverse changes in foreign laws or regulatory requirements may occur;

agreements may be difficult to enforce and receivables difficult to collect;

compliance with a variety of foreign laws and regulations may be burdensome;

unexpected adverse changes may occur in export duties, quotas and tariffs and difficulties in obtaining export licenses;

general economic conditions in the countries in which we operate could have an adverse effect on our earnings from operations in those countries;

foreign operations may experience staffing difficulties and labor disputes;

foreign governments may nationalize private enterprises;

our business and profitability in a particular country could be affected by political or economic repercussions on a domestic, country specific or global level from terrorist activities and the response to such activities; and

unanticipated events, such as geopolitical changes, could result in a write-down of our investment in the affected joint venture in Indonesia.

Our success as a global business will depend, in part, upon our ability to succeed in differing legal, regulatory, economic, social and political conditions by developing, implementing and maintaining policies and strategies that are effective in each location where we and our joint ventures do business.

Although the majority of our international business operations are currently in regions where the risk level and established legal systems are similar to that in the United States, our international business also includes projects in countries where governmental corruption has been known to exist. We emphasize compliance with the law and have policies in place, procedures and certain ongoing training of employees with regard to business ethics and key legal requirements such as the U.S. Foreign Corrupt Practices Act (FCPA); however, there can be no assurances that our employees will adhere to our code of business conduct, other Company policies or the FCPA. Additionally, in such high risk regions, our competitors who may not be subject to U.S. laws and regulations, such as the FCPA, can gain competitive advantages over us by securing business awards, licenses or other preferential treatment in those jurisdictions using methods that U.S. law and regulations prohibit us from using. We may be subject to competitive disadvantages to the extent that our competitors are able to secure business, licenses or other preferential treatment by making payments to government officials and others in positions of influence. If we fail to enforce our policies and procedures properly or maintain internal accounting practices to accurately record our international transactions, we may be subject to regulatory sanctions. Violations of these laws could result in significant monetary or criminal penalties for potential violations of the FCPA or other laws or regulations which, in turn, could negatively affect our results of operations, damage our reputation and, therefore, our ability to do business.

Other increases in operating costs could affect our profitability.

Scheduled or unscheduled maintenance programs could cause significant production outages, higher costs and/or reduced production capacity at our suppliers due to the industry in which they operate. These events could also affect our future profitability.

# Our business depends upon good relations with our employees.

We may experience difficulties in maintaining appropriate relations with unions and employees in certain locations. About 50% of our employees are represented by labor unions. In addition, problems or changes affecting employees in certain locations may affect relations with our employees at other locations. The risk of labor disputes, work stoppages or other disruptions in production could adversely

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affect us. If we cannot successfully negotiate or renegotiate collective bargaining agreements or if negotiations take an excessive amount of time, there may be a heightened risk of a prolonged work stoppage. Any work stoppage could have a material adverse effect on the productivity and profitability of a manufacturing facility or on our operations as a whole.

Our business and financial condition could be adversely affected if we are unable to protect our material trademarks and other proprietary information.

We have numerous patents, trade secrets and know-how, domain names, trademarks and trade names, which are discussed under Item 1 of this Annual Report. Despite our efforts to protect our trademarks and other proprietary rights from unauthorized use or disclosure, other parties, including our former employees or consultants, may attempt to disclose, obtain or use our proprietary information or marks without our authorization. Unauthorized use of our trademarks, or unauthorized use or disclosure of our other intellectual property, could negatively impact our business and financial condition.

Although our pension and postretirement plans currently meet all applicable minimum funding requirements, events could occur that would require us to make significant contributions to the plans and reduce the cash available for our business.

We have several defined benefit pension and postretirement plans around the world covering most of our employees. We are required to make cash contributions to our pension plans to the extent necessary to comply with minimum funding requirements imposed by the various countries—benefit and tax laws. The amount of any such required contributions will be determined annually based on an actuarial valuation of the plans as performed by the Company—s outside actuaries and as required by law. The amount we may elect or be required to contribute to our pension plans in the future may increase significantly. Specifically, if year-end accumulated obligations exceed assets, we may elect to make a voluntary contribution, over and above the minimum required, in order to avoid charges to our balance sheet and consequent reductions to shareholders—equity. These contributions could be substantial and would reduce the cash available for our business.

# Increasing cost of employee healthcare may decrease our profitability.

The cost of providing healthcare coverage for our employees is continually increasing. If healthcare costs continue to rise at a rapid pace, the Company may not be able to or willing to pass on those costs to employees. Therefore, if we are unable to offset continued rising healthcare costs through improved operating efficiencies and reduced expenditures, the increased costs of employee healthcare may result in declining margins and operating results.

# Changes in tax laws could have an adverse impact on our earnings.

Changes to tax laws, rules and regulations, including changes in the interpretation or implementation of tax laws, rules and regulations by the Internal Revenue Service or other domestic or foreign governmental bodies, could affect us in substantial and unpredictable ways. Such changes could subject us to additional compliance costs and tax liabilities which could have an adverse impact on our earnings. Recently, several proposals to reform U.S. tax laws to effectively increase the U.S. taxation of income with respect to foreign operations have been announced. Whether any such initiatives will win Congressional or executive approval and become law is presently unknown; however, if any such initiatives were to become law and apply to our international operations, then there could be a material impact on our financial condition and results of operations.

Specific acts of terrorism may disrupt operations and cause increased costs and liabilities.

The threat of terrorist attacks or actual terrorist events in the United States or abroad could affect us in unpredictable ways. Terrorist threats or events could create political or economic instability, affecting our business in general. The increased costs related to heightened security could also have a negative impact on our financial condition. We insure our properties for acts of terrorism. Such threats or events

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could also result in operational disruption, including difficulty in obtaining raw materials, difficulty in delivering products to customers, or general delay and inefficiencies in our supply chain. Additionally, our manufacturing facilities, both within the United States and those located abroad, may become direct targets or indirect casualties of terrorist attacks, leading to severe damage including loss of life and loss of property.

### Increased indebtedness could restrict growth and adversely affect our financial health.

As of August 31, 2009, our debt on a consolidated basis was approximately \$104.8 million. An increase in the level of indebtedness could have significant consequences. For example, it could:

limit our ability to satisfy current debt obligations;

increase interest expense due to the change in interest rates and increase in debt levels;

require us to dedicate a significant portion of cash flow to repay principal and pay interest on the debt, reducing the amount of funds that would be available to finance operations and other business activities;

impair our ability to obtain financing in the future for working capital, capital expenditures, research and development, or acquisitions;

make us vulnerable to economic downturns or adverse developments in our business or markets; and

place us at a competitive disadvantage compared to competitors with less debt.

We expect to pay expenses and to pay principal and interest on current and future debt from cash provided by operating activities. Therefore, our ability to meet these payment obligations will depend on future financial performance, which is subject in part to numerous economic, business and financial factors beyond our control. If our cash flow and capital resources are insufficient to fund our increased debt, we may be forced to reduce or delay expansion plans and capital expenditures, limit payment of dividends, sell material assets or operations, obtain additional capital or restructure our debt.

#### Litigation from customers, employees or others could adversely affect our financial condition.

From time to time, we may be subject to claims or legal action from customers, employees and/or others. Whether these claims and legal actions are founded or unfounded, if these claims and legal actions are not resolved in our favor, they may result in significant financial liability and/or adversely affect market perception of the Company and our products. Any financial liability or reputation damage could have a material adverse effect on our business, which, in turn, could have a material adverse effect on our financial condition and results of operations.

## We are dependent upon good relationships with our various suppliers, vendors and distributors.

We rely upon good relationships with a number of different suppliers, vendors and distributors. If our relationships with these parties were to deteriorate or if a number of these parties should elect to discontinue doing business with us, our business operations could be adversely affected.

#### We may experience difficulties in integrating acquired businesses, or acquisitions may not perform as expected.

We may acquire other businesses intended to complement or expand our business. The successful integration of these acquisitions will depend on our ability to integrate the assets and personnel acquired. We may encounter obstacles

when incorporating the acquired operations with our operations and management. The acquired operations may not perform or provide the results expected when we first entered into the transaction. If such acquisitions are not integrated successfully or they do not perform as well as anticipated, this could adversely affect our results of operations and financial condition.

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We may be required to adopt International Financial Reporting Standards (IFRS), or other accounting or financial reporting standards, the ultimate adoption of such standards could negatively impact our business, financial condition or results of operations.

Although not yet required, we could be required to adopt IFRS or other accounting or financial reporting standards different than accounting principles generally accepted in the United States of America for our accounting and reporting standards. The implementation and adoption of new standards could favorably or unfavorably impact our business, financial condition or results of operations.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

#### **ITEM 2. PROPERTIES**

The following table indicates the location of each of the Company s plastics compounding plants, the approximate annual plastics compounding capacity for fiscal 2009 and approximate floor area, including warehouse and office space and the segment that is principally supported by such plants. The following locations are owned by the Company.

	Approximate Capacity	Approximate Floor Area
Location	(lbs.)(1)	(Square Feet)
	(In thous	ands)
Akron, Ohio	15,500	38
Sharon Center, Ohio, Polybatch Color Center	11,000	113
San Luis Potosi, Mexico	89,000	187
Total North America Masterbatch segment	115,500	338
Bellevue, Ohio	44,400(2)	160
Nashville, Tennessee	41,500	138
Total North America Engineered Plastics segment	85,900	298
Bornem, Belgium	147,000	455
Opglabbeek, Belgium	5,500	22
Givet, France	243,000	222
Kerpen, Germany	154,500	543
Budapest, Hungary	500	29
Gorla Maggiore, Italy	39,000	115
Nowa Biala, Poland	2,000	49
Crumlin Gwent, South Wales, United Kingdom	74,000	106
Astorp, Sweden	9,000	27
Total Europe Segment	674,500	1,568
Guangdong Province, China	37,000	112
East Java, Indonesia (Joint Venture)	27,500	136

 Total Asia Segment
 64,500
 248

 Total
 940,400
 2,452

The Company considers each of the foregoing facilities to be in good condition and suitable for its purposes. Approximate annual capacity amounts may fluctuate as a result of capital expenditures to increase capacity, a shutdown of certain equipment to reduce capacity or permanent changes in mix which could increase or decrease capacity.

(1) The approximate annual plastics compounding capacity set forth in this table is an estimate and is based upon several factors, including the daily and shift operating schedules that are customary in

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the area where each facility is located. Another factor is the approximate historical mix of specific types of plastic compounds manufactured at each plant. A plant operating at full capacity will produce a greater or lesser quantity (in pounds) depending upon the specific plastic compound then being manufactured. The annual poundage of plastic compounds manufactured does not, in itself, reflect the extent of utilization of the Company s plants or the profitability of the plastic compounds produced.

(2) Includes capacity of approximately 20 million pounds from two manufacturing lines owned by The Sunprene Company, a partnership in which the Company has a 70% partnership interest.

Public warehouses are used wherever needed to store the Company s products to best service the needs of customers. The number of public warehouses in use varies from time to time. Currently, usage approximates 43 warehouses for the Company worldwide. The Company believes an adequate supply of suitable public warehouse facilities is available to it.

The Company owns its corporate headquarters, which is located in Akron, Ohio and which contains approximately 48,000 square feet of office space. The Company leases sales offices in various locations globally.

The Company also owns a 158,000 square foot facility in Akron, Ohio that, until December 31, 2000, was a manufacturing operation. The facility was then used for warehousing, logistics, product sampling and product development. During fiscal 2009, the Company began using a portion of the Akron, Ohio facility for North America Masterbatch production for which the approximate dedicated square footage for this production is included in the table above. The remaining square footage is still used for warehouse space.

The Company owns three facilities, including a facility in Findlay, Ohio, a warehouse in Orange, Texas and a facility in St. Thomas, Ontario, Canada, which are considered held for sale as of August 31, 2009. Collectively, these locations have a net book value of approximately \$4.5 million at August 31, 2009, which is included in property, plant and equipment in the Company s consolidated balance sheets.

#### ITEM 3. LEGAL PROCEEDINGS

The Company is engaged in various legal proceedings arising in the ordinary course of business. The ultimate outcome of these proceedings is not expected to have a material adverse effect on the Company s financial condition, results of operations or cash flows.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of the fiscal year ended August 31, 2009.

#### **EXECUTIVE OFFICERS OF THE COMPANY**

The following information is set forth pursuant to Item 401 (b) of Regulation S-K. The age, business experience during the past five years and offices held by each of the Company s Executive Officers are reported below. The Company s By-Laws provide that officers shall hold office until their successors are elected and qualified.

Joseph M. Gingo: Age 64; President and Chief Executive Officer of the Company since January 2008. Previously, Mr. Gingo served as Executive Vice President, Quality Systems and Chief Technical Officer for The Goodyear Tire & Rubber Company since 2003. Prior to that, Mr. Gingo held numerous leadership roles in both technology and business positions in his 41 year tenure at The Goodyear Tire & Rubber Company.

Paul F. DeSantis: Age 45; Chief Financial Officer and Treasurer of the Company since April 2006. Mr. DeSantis joined the Company as Vice President of Finance in January 2006; prior to that time, he was

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with Scott s Miracle-Gro where he held various financial roles since 1997 before becoming Vice President and Corporate Treasurer of the Company in 2003.

Walter Belderbos: Age 51; Chief Financial Officer of Europe and Asia since July 2007. Mr. Belderbos previously served as the European Finance and IT Director since September 1989 when he joined the Company.

Paul R. Boulier: Age 56; Senior Vice President of Marketing of the Company since October 2008. Mr. Boulier previously served as the Vice President, Marketing and Sales at Core Molding Technologies for one year and previous to that he was with Avery Dennison where he held various roles.

Gary A. Miller: Age 63; Vice President Global Supply Chain and Chief Procurement Officer of the Company since April 2008. Since 1992, Mr. Miller served as Vice President and Chief Procurement Officer for The Goodyear Tire & Rubber Company.

David C. Minc: Age 60; Vice President, General Counsel and Secretary of the Company since May 2008. Previously, Mr. Minc served as General Counsel, Americas, for Flexsys America L.P. since 1996.

Bernard Rzepka: Age 49; General Manager and Chief Operating Officer Europe of the Company since September 1, 2008. Previously, Mr. Rzepka served as the Business Unit Manger of the Europe masterbatch line of business since February 2008. Prior to that time, Mr. Rzepka served as the Associate General Manager Europe from 2007 to 2008. Prior to that, he served as the Managing Director of Germany from 2004 to 2007. Prior to that, Mr. Rzepka served as the head of the engineered plastics line of business in Europe from 2003 to 2004. He has been with the Company for 16 years, serving in a variety of technology and commercial management positions.

Jack Taylor: Age 63; General Manager and Chief Operating Officer Asia of the Company since September 1, 2008. Previously, Mr. Taylor served as the General Manager Europe and Asia from 2003 to 2008. He has been an employee of the Company for more than 30 years and has held a number of management positions.

Kim L. Whiteman: Age 52; Vice President, Global Human Resources of the Company since June 2009. Previously, Mr. Whiteman held various roles at The Goodyear Tire and Rubber Company since 1979.

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#### **PART II**

# ITEM 5. MARKET FOR THE COMPANY S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company s Common Stock is traded on the NASDAQ Global Select Market under the symbol SHLM. At October 19, 2009, there were 529 holders of record of the Company s Common Stock. This figure does not include beneficial owners who hold shares in nominee name. The closing stock price on October 19, 2009 was \$20.23.

The quarterly high and low closing stock prices for fiscal 2009 and 2008 are presented in the table below.

Common Stock Price Range	Fiscal 2009 High - Low				
1st Quarter	\$ 24.10 - 12.02	\$ 23.92 - 19.53			
2nd Quarter	\$ 18.16 - 12.65	\$ 22.78 - 19.03			
3rd Quarter	\$ 15.69 - 12.08	\$ 22.59 - 19.75			
4th Quarter	\$ 22.01 - 14.45	\$ 24.41 - 21.32			

The quarterly cash dividends declared for fiscal 2009 and 2008 are presented in the table below.

Cash Dividends per Share	Fisc	al 2009	Fisc	cal 2008
1st Quarter	\$	0.150	\$	0.145
2nd Quarter		0.150		0.145
3rd Quarter		0.150		0.150
4th Quarter		0.150		0.150
	\$	0.600	\$	0.590

During fiscal 2008, as part of an agreement reached with the Barington Capital Group, L.P. (the Barington Group ) the Board of Directors agreed to increase to five million the remaining number of shares authorized for repurchase under the Company s 2006 share repurchase program, under which the Board of Directors had previously authorized the repurchase of up to 6.75 million shares of common stock. At the time of the increase to five million shares, approximately 4.0 million shares remained authorized for repurchase. In addition, as part of the agreement with the Barington Group, the Company agreed to repurchase 2.0 million shares of common stock prior to August 31, 2008. The Company completed its 2.0 million share repurchase commitment during the fourth quarter of fiscal 2008.

The Company s purchases of its common stock under the 2008 repurchase program during the fourth quarter of fiscal 2009 were as follows:

Total Number of

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		Average Price Paid	Shares Purchased as Part of a	Maximum Number of Shares That
	Total Number of Shares Repurchased	per Share (Excluding Commissions)	Publicly Announced Plan	May Yet be Purchased Under the Plan
Beginning shares available				2,906,966
June 1-30, 2009		\$		2,906,966
July 1-31, 2009		\$		2,906,966
August 1-31, 2009		\$		2,906,966
Total		\$		2,906,966
	22			

ITEM 6. SELECTED FINANCIAL DATA

	2	2009(1)(2)		Yea 2008(1)(2) a thousands, e		Ended August 2007(1)(2) ept share and		2006(2)		2005(2)
Net sales Cost of sales Other costs, expenses, etc. Interest and other income	\$	1,279,248 1,109,211 156,100 (4,174)	\$	1,983,595 1,749,065 188,265 (2,347)	\$	1,786,892 1,578,213 160,355 (4,138)	\$	1,616,380 1,397,453 159,622 (5,202)	\$	1,433,196 1,240,557 145,697 (2,394)
		1,261,137		1,934,983		1,734,430		1,551,873		1,383,860
Income from continuing operations before taxes Provision for U.S. and foreign		18,111		48,612		52,462		64,507		49,336
income taxes		6,931		17,944		24,655		29,485		17,243
Income from continuing operations Loss from discontinued		11,180		30,668		27,807		35,022		32,093
operations, net of tax of \$0		(13,956)		(12,619)		(5,738)		(2,360)		
Net income (loss)	\$	(2,776)	\$	18,049	\$	22,069	\$	32,662	\$	32,093
Total assets Long-term debt Total stockholders equity Average number of common shares outstanding, net of	\$ \$ \$	797,489 102,254 366,070	\$ \$ \$	890,421 104,298 425,231	\$ \$ \$	874,115 123,080 424,663	\$ \$ \$	843,245 120,730 401,692	\$ \$ \$	784,362 63,158 460,303
treasury shares: Basic Diluted Diluted earnings per common share		25,790,421 26,069,631		26,794,923 27,097,896		27,032,348 27,369,408		29,961,580 30,394,210		30,619,780 31,049,790
Income from continuing operations Loss from discontinued	\$	0.43	\$	1.13	\$	1.01	\$	1.15	\$	1.03
operations		(0.54)		(0.47)		(0.21)		(0.08)		
Net income (loss)	\$	(0.11)	\$	0.66	\$	0.80	\$	1.07	\$	1.03
Cash dividends per common share	\$	0.60	\$	0.59	\$	0.58	\$	0.58	\$	0.57

<sup>(1)</sup> See Management s Discussion and Analysis of Financial Condition and Results of Operations .

(2)

The Company revised the consolidated financial information for fiscal years 2004 and 2007 to reflect the correction of an immaterial error identified in fiscal 2009 that related to prior periods. The Company reflected a change of \$1.8 million in total stockholders—equity at August 31, 2005 and a change of \$0.6 million in fiscal 2007 income from continuing operations, net income and total stockholders—equity. The fiscal 2007 change of \$0.6 million is included in the restructuring expense line item in the Company—s consolidated statements of operations. See Management s Discussion and Analysis of Financial Condition and Results of Operations—for more detailed discussion regarding the revision of previous years consolidated financial information.

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# ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### OVERVIEW OF THE BUSINESS AND RECENT DEVELOPMENTS

A. Schulman, Inc. (the Company, we, our, ours and us) is a leading international supplier of high-performance compounds and resins headquartered in Akron, Ohio. The Company s customers span a wide range of markets including consumer products, industrial, automotive and packaging. The Company has approximately 2,000 employees and 16 plants in countries in North America, Europe and Asia.

The Company sells such products as color and additive concentrates, polyolefins, engineered compounds and polyvinyl chloride ( PVC ) used in packaging, durable goods and commodity products. The Company also offers a limited amount of tolling service to customers through its Europe operations.

To identify reportable segments, the Company considers its operating structure and the types of information subject to regular review by its President and Chief Executive Officer ( CEO ), who is the Chief Operating Decision Maker ( CODM ). Globally, the Company operates primarily in three lines of business: engineered plastics, masterbatch and distribution services. In North America, there is a general manager of each of these lines of business each of who report directly to the Company s CEO. Effective September 1, 2008, the Company named a general manager of Asia and a general manager of Europe. This change separated the responsibilities that were previously combined under the general manager of Europe, which then included Asia. Based on the Company s new management structure and an evaluation of how the CODM reviews performance and allocates resources, the Company redefined its European segment to separate the Asian operations from the European operations beginning in the first quarter of fiscal 2009. Prior periods have been restated to reflect the current presentation. The reportable segments are Europe, North America Masterbatch ( NAMB ) (previously, referred to as North America Polybatch or NAPB), North America Engineered Plastics ( NAEP ), North America Distribution Services ( NADS ) and Asia.

The Company experienced a challenging fiscal year 2009 as a result of the economic slowdown, particularly in the Company s second quarter when global demand declined dramatically. The slowdown led to lower revenues for the Company resulting from a significant decline in demand. The Company initiated various actions throughout fiscal 2009 in order to proactively address the global economic state and efficiently manage the slowdown. Despite poor conditions in the marketplace, the Company was able to significantly improve its liquidity position during fiscal 2009 and maintain a strong balance sheet.

On June 29, 2009, the Company announced that its board of directors approved a plan to cease the operation of its Invision® sheet production line at its Sharon Center, Ohio manufacturing facility. The Company completed the majority of the closing of its Invision sheet manufacturing facility during the fourth quarter of fiscal 2009. This business comprised the former Invision segment of the Company s business. The results of the Invision sheet business are reported as discontinued operations in the Company s consolidated statements of operations for all periods presented.

The remaining assets of the Invision business, including a facility in Findlay, Ohio, which was a dedicated building for the Invision business, and machinery and equipment at the Sharon Center, Ohio facility are considered held for sale as of August 31, 2009. The results of discontinued operations for the year ended August 31, 2009 included approximately \$10.3 million of asset impairments for the Findlay, Ohio facility and certain equipment at the Sharon Center, Ohio facility. In addition, the Company recorded less than \$0.1 million of cash charges related to employee termination costs. The results for the year ended August 31, 2008 include an impairment of \$6.3 million related to the Findlay, Ohio building. The Company expects minimal additional charges as final shutdown of the equipment and

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The following summarizes the results for discontinued operations for the years ended August 31, 2009, 2008 and 2007. The loss from discontinued operations does not include any income tax effect as the Company was not in a taxable position due to its continued U.S. losses and full valuation allowance.

	2009			2008 nousands)	2007	
Net sales	\$	217	\$	416	\$	164
Loss from operations Asset impairment Restructuring expense	\$	(3,619) (10,317) (20)	\$	(6,376) (6,300)	\$	(5,738)
Other income				57		
Loss from discontinued operations	\$	(13,956)	\$	(12,619)	\$	(5,738)

During fiscal 2009, the Company announced actions to restructure its operations and eliminate costs throughout the Company. These actions are part of the Company's ongoing strategic plan to realign its resources, control costs and improve efficiency to profitably serve key growth markets. These actions included a reduction in capacity and workforce reductions in manufacturing, selling and administrative positions throughout Europe and North America. The Company has taken these proactive actions to address the current global economic conditions and improve the Company s competitive position. The Company recorded restructuring charges of \$8.7 million for the year ended August 31, 2009, which are primarily related to the actions taken in fiscal 2009. Related to the announcements, management initiated actions that were substantially complete by the end of fiscal 2009; however, the Company expects between approximately \$2.0 million to \$3.0 million, before income tax, of expense to be recognized primarily in the first half of fiscal 2010.

The Company also recorded \$2.6 million of asset impairment charges, excluding the asset impairment charges included in discontinued operations. These impairments relate to assets held for sale.

During fiscal 2009, the Company received notification from a U.S. multi-employer pension plan that it was being assessed for partial and complete withdrawal liabilities from the plan. This plan covered the Company s employees who previously worked at the Company s Orange, Texas warehouse. The Company terminated over 70% of this location s workforce in fiscal 2004, and then terminated the remaining workforce in fiscal 2007. In accordance with the Employee Retirement Income Security Act (ERISA) guidelines these workforce reductions qualified as partial and complete withdrawals from the plan. Accordingly, the plan assessed the Company for withdrawal liabilities of \$1.8 million for the fiscal 2004 partial withdrawal and \$0.6 million for the fiscal 2007 complete withdrawal for its share of the underfunded multi-employer plan. The Company revised the consolidated financial information for the fiscal years 2004 and 2007 to reflect the correction of an immaterial error identified in fiscal 2009 that related to prior periods. The Company reflected in its consolidated statements of stockholders—equity a change of \$1.8 million to the August 31, 2006 ending retained earnings balance and a change of \$0.6 million to fiscal 2007 income from continuing operations, net income and total stockholders—equity. The fiscal 2007 change of \$0.6 million was included in the restructuring expense line item in the Company s consolidated statements of operations. In addition, the Company reflected a change of \$2.4 million as a liability in the consolidated balance sheets as of August 31, 2009 and 2008.

See the Results of Operations section of this Management s Discussion and Analysis and Results of Operations for additional discussion regarding the Company s fiscal 2009 performance.

#### **RESULTS OF OPERATIONS 2009**

The year ended August 31, 2009 was a year of global economic crisis which caused a significant decline in demand for the Company s product and sales declined 35.5%. Overall tonnage was down 26.6% driven by low demand primarily in the second quarter of fiscal 2009.

A comparison of consolidated net sales by segment is as follows:

			% Due								
			Increase (Decr		(Decrease)		e) to		% Due to	% Due to	
Sales	2009	2008		Amount	%		Tonna	ge	Translation	Price/product Mix	
Europe	\$ 935,895	\$ 1,454,635	\$	(518,740)	(3:	5.7)	(2)	1.3)	(8.0)	(6.4)	
NAMB	108,474	136,124		(27,650)	(20	0.3)	(22	2.1)	(12.0)	13.8	
NAEP	121,701	211,259		(89,558)	(42	2.4)	(53	3.3)	(3.2)	14.1	
NADS	67,920	131,811		(63,891)	(43	3.5)	(42	2.1)	(0.2)	(6.2)	
Asia	45,258	49,766		(4,508)	(	9.1)	(10	0.5)	1.7	(0.3)	
	\$ 1,279,248	\$ 1,983,595	\$	(704,347)	(3:	5.5)	(20	5.6)	(7.0)	(1.9)	

Due to the difficult economic conditions experienced in fiscal 2009, management believes segment performance in each of the quarters to be an important comparison between 2009 and 2008. The individual segments all experienced a decline in sales over fiscal 2008. The second quarter of fiscal 2009 was especially low for the Company, as the economic downturn worsened. However, the Europe, Asia and NAMB segments were each able to start to rebuild sales in the third and fourth quarters through sequential improvement.

A portion of the NAEP decline was planned due to the Company s fiscal 2008 actions to sell the Company s Orange, Texas manufacturing business in March 2008 and to close the Company s St. Thomas, Ontario, Canada manufacturing facility in June 2008, both NAEP facilities. These actions were a result of a strategic decision to reduce the Company s exposure to certain unprofitable markets, such as North American automotive and North American tolling, and focus its effort on more profitable market opportunities.

The Company s NADS segment experienced lower sales as a result of a decline in demand of large volume sales. However, the NADS segment began to see some recovery in sales in the fourth quarter of fiscal 2009.

The Company s Asia segment, while it experienced a 10.5% decline in tonnage, was impacted to a lesser extent by the global decline in demand compared to the other Company segments. The Asia segment was able to exceed fourth quarter 2008 sales in the fourth quarter of fiscal 2009.

The two largest markets served by the Company are the packaging and automotive markets. Other markets include agriculture, appliances, medical, consumer products, electrical/electronics and office equipment. The approximate percentage of consolidated net sales by market for 2009 compared to 2008 is as follows:

Market Fiscal 2009 Fiscal 2008

Packaging	43%	38%
Automotive	12	15
Other	45	47
	100%	100%

The North America segments include sales to customers in the automotive market amounting to approximately 28% and 33% for the years ended August 31, 2009 and 2008, respectively. The Company has strategically decreased its exposure to the U.S. automotive market, as this market continues to be under severe stress. For the Europe segment, sales to customers in the packaging market amounted to approximately 45% and 40% for the years ended August 31, 2009 and 2008, respectively. The Company s

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Asia segment had approximately 86% and 93% of its sales from the packaging market for the years ended August 31, 2009 and 2008, respectively.

The majority of the Company s consolidated net sales can be classified into five primary product families. The approximate amount and percentage of consolidated net sales for these product families compared to the previous year are as follows:

Product Family	A	Amount	%		Amount	%
		(In th	ousands,	exce	ept for % s)	
Color and additive concentrates	\$	566,363	44	\$	714,770	36
Polyolefins		351,532	27		663,925	34
Engineered compounds		268,084	21		418,652	21
Polyvinyl chloride (PVC)		36,768	3		59,174	3
Tolling		13,361	1		19,466	1
Other		43,140	4		107,608	5
	\$	1,279,248	100	\$	1,983,595	100

A comparison of gross profit dollars and percentages by business segment for 2009 and 2008 is as follows:

					]	Increase (De	crease)		
Gross Profit \$	2009			2008		\$	<b>%</b>		
		(	In th	ousands, e	xcep	ept for % s)			
Europe	\$	141,051	\$	192,910	\$	(51,859)	(26.9)		
North America Masterbatch		8,279		12,231		(3,952)	(32.3)		
North America Engineered Plastics		7,665		13,846		(6,181)	(44.6)		
North America Distribution Services		6,670		10,013		(3,343)	(33.4)		
Asia		6,372		5,530		842	15.2		
	\$	170,037	\$	234,530	\$	(64,493)	(27.5)		

Gross Profit %	2009	2008
Europe	15.1%	13.3%
North America Masterbatch	7.6%	9.0%
North America Engineered Plastics	6.3%	6.6%
North America Distribution Services	9.8%	7.6%
Asia	14.1%	11.1%
Consolidated	13.3%	11.8%

The Company generally experienced sequential improvement in gross profit dollars and percentages in its segments from second quarter through the fourth quarter of fiscal 2009. The Company s Asia segment declined only slightly in gross profit dollars and percentages in the fourth quarter of fiscal 2009 compared to third quarter of fiscal 2009, but increased significantly over fourth quarter of fiscal 2008. The Company s NAMB segment gross profit increased 60% in the fourth quarter of fiscal 2009 over the fourth quarter of fiscal 2008 as the effects of the Company s initiatives to reduce costs were realized.

The gross profit percentages for Europe for the year ended August 31, 2009 increased to 15.1% compared with 13.3% in the prior year. The Company was able to increase gross profit percentage in the Europe segment primarily through favorable product mix and cost reduction programs initiated throughout fiscal 2009. The Company was also encouraged by these results considering they were achieved during a period of significant decline in demand resulting in lower gross profits. In addition, European gross profits were negatively impacted by foreign currency translation losses of \$16.3 million for the year ended August 31, 2009. The Company implemented measures to reduce fixed manufacturing costs by

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temporarily reducing capacity and headcount during the second quarter of fiscal 2009 and scheduling some manufacturing facilities on a four-day work week as necessary.

The gross profit dollars for the NAMB business declined \$4.0 million for the year ended August 31, 2009 compared with the prior year. The decrease in gross profit dollars for NAMB is primarily the result of demand declines. In addition, the effect of foreign currency translation losses decreased NAMB gross profit by \$2.9 million in fiscal 2009. The NAMB gross profit percentage declined to 7.6% for fiscal 2009 from 9.0% in the prior year. The Company was not able to reduce manufacturing costs as quickly as the decline in demand, which negatively impacted the gross profit primarily in the second quarter of fiscal 2009. The gross profit for NAMB also includes approximately \$0.9 million of start-up costs for the year ended August 31, 2009 related to the Company s new masterbatch facility in Akron, Ohio. These costs were recognized primarily in the first six months of fiscal 2009.

The gross profit dollars for the NAEP business have declined \$6.2 million, or 44.6%, for the year ended August 31, 2009, compared with fiscal 2008. A portion of this decline was planned as a result of the restructuring announced in fiscal 2008 which included the shutdown of the St. Thomas, Ontario, Canada facility and the sale of the Orange, Texas facility. The decline in gross profit dollars for NAEP are primarily related to significant declines in demand as well as the planned tonnage declines. The lower demand resulted in the inability to absorb the majority of overhead costs. The NAEP gross profit percentage declined slightly to 6.3% in fiscal 2009 from 6.6% in fiscal 2008 driven by weakness in the first and second quarters of fiscal 2009. The Company was encouraged that the NAEP segment was able to maintain gross profit percentages during a significant decline in demand as experienced in fiscal 2009. This was achieved through focusing on higher-value-added products and improving utilization of the NAEP facilities, primarily in the latter half of fiscal 2009. In order to offset the effects of weakening markets, in December 2008, the Company announced further restructuring efforts that reduced capacity and headcount in this segment. These restructuring plans included the closing of a production line in the NAEP segment which resulted in \$1.2 million in fiscal 2009 of accelerated depreciation which is included in cost of sales. This contributed to the decline in gross profit for NAEP.

The gross profit dollars for the NADS business have declined \$3.3 million, or 33.4%, for the year ended August 31, 2009 compared with last year. However, the NADS segment was able to increase margins in the weak market primarily as a result of favorable product mix.

The Company s Asia segment gross profit dollars increased 15.2% for the year ended August 31, 2009. The increase in gross profit dollars and percentage is primarily a result of reduced manufacturing costs and improved supply chain management.

A comparison of capacity utilization levels is as follows:

	2009	2008
Europe	75%	89%
North America Masterbatch	67%	101%
North America Engineered Plastics	63%	75%
Asia	61%	66%
Worldwide	72%	85%

The Company s overall worldwide utilization declined compared with the prior year due to a dramatic decrease in demand resulting from the challenging marketplace. Worldwide capacity utilization, although having suffered earlier in fiscal 2009, rebounded in the fourth quarter of fiscal 2009 to exceed earlier fiscal 2009 quarters and the prior year fourth quarter as the Company realized some increase in demand later in the year. Each of the Company s segments

experienced sequential quarterly improvement in their capacity utilizations after the second quarter of fiscal 2009. Capacity utilization is calculated by dividing actual production pounds by practical capacity at each plant.

Europe capacity utilization declined for the 2009 fiscal year compared with the prior year primarily as a result of the significant global economic slowdown and the Company s working capital initiatives to reduce inventory. The volumes were especially low during the second quarter of fiscal 2009 as some

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customers reduced production for extended periods of time. The capacity utilization for Europe increased in the fourth quarter compared with earlier fiscal 2009 quarters and the prior year fourth quarter as the Company experienced an increase in demand.

The capacity utilization for NAMB declined significantly during fiscal 2009 compared with the prior year due to the weak North America marketplace. In addition, the start-up of the Akron, Ohio plant in the second quarter of fiscal 2009 and efforts to reduce inventory impacted the utilization of the plants for NAMB. Capacity utilization for the NAEP segment decreased for fiscal 2009 compared with prior year as a result of the weak marketplace. However, the restructuring efforts announced in fiscal 2008 and fiscal 2009 to close the Company s St. Thomas, Ontario, Canada facility, the sale of the Company s Orange, Texas facility and a line shutdown in the Bellevue, Ohio facility helped mitigate the decline. As a result of the reductions, annual capacity in the North America segments declined 134.4 million pounds. In addition, the fourth quarter of fiscal 2009 showed improved capacity utilization levels as compared with prior year fourth quarter and earlier fiscal 2009 quarters.

The Company s Asia segment experienced lower capacity utilization in the earlier quarters of fiscal 2009, as a result of the weakened global markets and initiatives to reduce inventory. However, the Asia segment significantly increased its capacity utilization levels in the fourth quarter compared with earlier fiscal 2009 quarters and the prior year fourth quarter as a result of a slight rebound in the Asia economy.

The changes in selling, general and administrative expenses are summarized as follows:

	F	or the Year En	nded August 31, 09
	<b>\$</b> ]	Decrease (In thousan for <sup>o</sup>	% Decrease nds, except % s)
Total change in selling, general and administrative expenses Effect of foreign currency translation	\$	(21,132) (12,521)	(12.5)% (7.4)
Total change in selling, general and administrative expenses, excluding the effect of foreign currency translation	\$	(8,611)	(5.1)%

The Company s decline in selling, general and administrative expenses was generally a result of the restructuring initiatives put in place over fiscal years 2008 and 2009, primarily in the Company s North America segments. The Company s Europe segment selling, general and administrative expenses for the year ended August 31, 2009 increased approximately \$5.5 million, excluding the effect of foreign currency translation, compared to the previous year. This increase is primarily attributable to increased bad debt expense of approximately \$1.6 million due to certain increased customer financial difficulties. The increase in Europe selling, general and administrative expenses also includes costs to implement the Company s European shared service center to consolidate back-office operations during fiscal 2009.

Minority interest represents a 30% equity position of Mitsubishi Chemical MKV Company in a partnership with the Company and a 35% equity position of P.T. Prima Polycon Indah in an Indonesian joint venture with the Company.

Interest expense was \$4.8 million and \$7.8 million for the years ended August 31, 2009 and 2008, respectively. The decrease of \$3.0 million is primarily related to the lower borrowing levels and interest rates as compared to the prior year.

Foreign currency transaction gains or losses represent changes in the value of currencies in major areas where the Company operates. The Company experienced \$5.6 million in foreign currency transaction gains for the year ended August 31, 2009 as compared with foreign currency transaction losses of \$1.1 million for the year ended August 31, 2008. The foreign currency transaction gains or losses primarily relate to the changes in the value of the U.S. dollar compared with the Canadian dollar, the Mexican peso and to a lesser extent the euro. The Company enters into forward foreign exchange contracts to reduce the impact of changes in foreign exchange rates on the consolidated statements of operations. These contracts reduce exposure to currency movements affecting existing foreign currency denominated

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assets and liabilities resulting primarily from trade receivables and payables. Any gains or losses associated with these contracts as well as the offsetting gains or losses from the underlying assets or liabilities are recognized on the foreign currency transaction line in the consolidated statements of operations.

#### Fiscal 2009 Restructuring Plan

During fiscal 2009, the Company announced various plans to realign its domestic and international operations to strengthen the Company s performance and financial position. The Company initiated these proactive actions to address the current global economic conditions and improve the Company s competitive position. The actions included a reduction in capacity and workforce reductions in manufacturing, selling and administrative positions throughout Europe and North America. In addition, the Company is in the process of eliminating certain positions related to the previously announced consolidation of back-office operations to the Company s European shared service center located in Belgium.

The Company reduced its workforce by approximately 190 positions worldwide during fiscal 2009, primarily as a result of the actions taken in early fiscal 2009 to realign the Company's operations and back-office functions. In addition, to further manage costs during a period of significant declines in demand primarily in the second quarter of fiscal 2009, the Company's major European locations implemented a short work schedule when necessary and the NAEP segment reduced shifts from seven to five days at its Nashville, Tennessee plant. Also in the NAEP segment, the Company reduced production capacity by temporarily idling one manufacturing line, while permanently shutting down another line at its plant in Bellevue, Ohio. This resulted in \$1.2 million of accelerated depreciation on certain fixed assets. The Company's Italy plant also began a right-sizing and redesign of the plant which also resulted in \$0.1 million of accelerated depreciation on certain fixed assets.

The following table summarizes the charges related to the fiscal 2009 initiatives by segment:

		ployee- elated	Term and Re	ntract nination Other lated ucturing	Depr	lerated eciation ided in		
Fiscal 2009 Charges	C	Costs	_	osts nillions)	Cost	of Sales	T	otal
Europe North America Masterbatch North America Engineered Plastics All other North America	\$	3.3 0.1 2.4 0.1	\$	0.7 1.7	\$	0.1	\$	4.1 0.1 5.3 0.1
Total restructuring related charges for the fiscal 2009 actions	\$	5.9	\$	2.4	\$	1.3	\$	9.6

At August 31, 2009, approximately \$2.3 million remains accrued for employee-related costs, including estimated severance payments and medical insurance and contract termination costs related to the fiscal 2009 initiatives. The Company anticipates the remaining accrued balance for restructuring charges will be paid throughout fiscal 2010.

The Company expects additional charges to continue into fiscal 2010 related to the plans initiated in fiscal 2009. The implementation of the Company s European shared service center will continue into early fiscal 2010. In addition, in July 2009 the Company initiated further plans to reduce capacity and headcount at certain international locations. These plans are expected to result in the reduction of approximately 10 to 20 positions and reduce working hours for remaining workers as appropriate. As a result of these plans, the Company expects to recognize before-tax costs of approximately \$1.0 million to \$2.3 million, including employee termination costs, estimated employee retirement benefits and accelerated depreciation of fixed assets at the impacted locations. These plans are expected to be completed primarily in fiscal 2010. In total, the Company expects charges related to these initiatives, and other

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remaining 2009 initiatives to range from approximately \$2.0 million to \$3.0 million, before income tax, to be recognized primarily during the first half of fiscal 2010.

#### Fiscal 2008 Restructuring Plan

In January 2008, the Company announced two steps in its continuing effort to improve the profitability of its North American operations. The Company announced it would shut down its manufacturing facility in St. Thomas, Ontario, Canada and would pursue a sale of its manufacturing facility in Orange, Texas. All the restructuring costs related to the sale of the Orange, Texas and the St. Thomas, Ontario, Canada facilities are related to the NAEP segment.

The St. Thomas, Ontario, Canada facility primarily produced engineered plastics for the automotive market, with a capacity of approximately 74 million pounds per year and employed approximately 120 individuals. The facility was shutdown at the end of June 2008. The Company continued to finalize closing procedures into fiscal 2009.

The Orange, Texas facility primarily provided North American third-party tolling services in which the Company processed customer-owned materials for a fee. Total annual capacity at the Orange, Texas facility was approximately 135 million pounds and employed approximately 100 employees. The Company completed the sale of this facility in March 2008 for total consideration of \$3.7 million.

The Company recorded charges related to the fiscal 2008 initiatives of approximately \$0.2 million for employee-related costs and \$0.1 million for contract termination and other related restructuring costs during the year ended August 31, 2009. These charges recorded in fiscal 2009 are related to the NAEP segment. Approximately \$0.2 million remains accrued for employee-related costs at August 31, 2009 related to the fiscal 2008 initiatives, which the Company anticipates the majority of the accrued balance for restructuring charges to be paid throughout fiscal 2010. During the year ended August 31, 2008, the Company recorded approximately \$6.4 million in employee-related costs, which include estimated severance payments and medical insurance for approximately 135 employees, whose positions were eliminated at the Orange, Texas and St. Thomas, Ontario, Canada facilities.

The following table summarizes the restructuring liabilities as of August 31, 2009 related to the Company s restructuring plans.

		ccrual alance					crual dance				ccrual alance
	•	gust 31, 2007	2	Fiscal 2008 narges	Fiscal 2008 Paid	2	gust 31, 2008 (In usands)	-	Fiscal 2009 narges	Fiscal 2009 Paid	gust 31, 2009
Employee related costs Other costs Translation effect	\$	2,424	\$	6,383 434	\$ (5,950) (434)	\$	2,857 (22)	\$	6,012 2,653	\$ (4,421) (2,263)	\$ 4,448 390 42
Total	\$	2,424	\$	6,817	\$ (6,384)	\$	2,835	\$	8,665	\$ (6,684)	\$ 4,880

The Company expects to pay between \$6.9 million and \$7.9 million of restructuring related payments primarily in the first half of fiscal 2010. This includes the remaining accrual balance of \$4.9 million from the table above, which

includes a \$2.4 million withdrawal liability related to fiscal 2004 and 2007 restructuring plans, and the expected fiscal 2010 restructuring charges between \$2.0 million to \$3.0 million related to the fiscal 2009 initiatives.

The Company recorded approximately \$2.6 million and \$5.4 million in asset impairments during the years ended August 31, 2009 and 2008, respectively, excluding impairments recorded in discontinued operations. The Company s \$2.6 million in impairments for fiscal 2009 in continuing operations were primarily related to properties which are considered held for sale including the St. Thomas, Ontario, Canada facility and the Orange, Texas warehouse. The asset impairments in fiscal 2009 were based on third party appraisals. The Company recorded \$10.3 million and \$6.3 million of asset impairments for the

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years ended August 31, 2009 and 2008, respectively, for certain Invision assets included in discontinued operations.

In connection with the closure of the St. Thomas, Ontario, Canada facility, the Company evaluated the property, plant and equipment of the St. Thomas, Ontario, Canada facility and recorded an impairment charge of \$2.7 million recorded during fiscal 2008. The Canada asset impairment was based on the estimated fair market value of the long-lived assets which was determined using the Company s estimate of future undiscounted cash flows for these assets. This charge is included in the asset impairment line item in the Company s consolidated statement of operations. The impairment of the assets for the Canadian facility is related to the NAEP segment.

As a result of the restructuring initiatives in fiscal 2008, the Company evaluated the inventory and property, plant and equipment of the Orange, Texas facility and recorded an impairment related to the long-lived assets of the Orange facility during fiscal 2008 of approximately \$2.7 million. The Orange asset impairment was based on the estimated fair market value of the long-lived assets which was determined using the total consideration received for this facility and related assets when it was sold in March 2008. This charge is included in the asset impairment line item in the consolidated statements of operations. The impairment of the assets for the Orange, Texas facility is related to the NAEP segment.

As of August 31, 2009, the Company s Findlay, Ohio facility, the St. Thomas, Ontario, Canada facility, the Orange, Texas warehouse, and certain equipment related to Invision are considered held for sale. The net book value of these assets held for sale after impairment is approximately \$6.5 million which is included in the property, plant and equipment line item in the Company s consolidated balance sheet as of August 31, 2009. Of the assets held for sale, only Invision is included in discontinued operations on the Company s consolidated statements of operations.

During the second quarter of fiscal 2009, the Company recorded a curtailment gain of \$2.6 million as a result of a significant reduction in the expected years of future service, primarily due to the U.S. restructuring plan for the NAEP segment that was announced in December 2008. During the fourth quarter of fiscal 2009, the Company recorded a curtailment gain of \$0.2 million as a result of a significant reduction in the expected years of future service, primarily due to the European restructuring plan which included the elimination of certain positions in the Company s Paris, France subsidiary as a result of the consolidation of back-office operations to the Company s European shared service center.

Other income for fiscal 2009 includes \$1.8 million of income from the cancellation of a European supplier distribution agreement.

The CODM uses net sales to unaffiliated customers, gross profit and operating income in order to make decisions, assess performance and allocate resources to each segment. Operating income does not include interest income or expense, other income or expense, restructuring expense, asset impairments, curtailment gains, goodwill impairment or foreign currency transaction gains or losses. In some cases, the Company may choose to exclude from a segment s results certain non-recurring items as determined by management. These items are included in the Corporate and Other section in the table below. Corporate expenses include the compensation of certain personnel, certain audit expenses, board of directors related costs, certain insurance costs and other miscellaneous legal and professional fees.

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A reconciliation of operating income (loss) by segment to consolidated income from continuing operations before taxes is presented below:

	2009	2008 housands)	\$ Difference		
Segment operating income (loss)					
Europe	\$ 48,725	\$ 95,105	\$	(46,380)	
NAMB	2,809	5,507		(2,698)	
NAEP	(5,562)	(6,865)		1,303	
NADS	3,082	5,288		(2,206)	
Asia	2,195	1,507		688	
All Other North America	(11,266)	(15,061)		3,795	
Total segment operating income	\$ 39,983	\$ 85,481	\$	(45,498)	
Corporate and other	(18,438)	(21,098)		2,660	
Interest expense, net	(2,437)	(5,476)		3,039	
Foreign currency transaction (gains) losses	5,645	(1,133)		6,778	
Other income	1,826	9		1,817	
Curtailment gains	2,805	4,009		(1,204)	
Goodwill impairment		(964)		964	
Asset impairment	(2,608)	(5,399)		2,791	
Restructuring expense	(8,665)	(6,817)		(1,848)	
Income from continuing operations before taxes	\$ 18,111	\$ 48,612	\$	(30,501)	

European operating income decreased \$46.4 million or 48.8%, for the year ended August 31, 2009 compared with the prior year. The decrease was primarily due to the recessionary global marketplace, which significantly reduced demand and resulted in a decline in gross profit. The Europe segment selling, general and administrative costs increased approximately \$5.5 million compared with prior year, excluding the translation effect of foreign currencies. The Europe selling, general and administrative costs for fiscal 2009 include approximately \$4.2 million of incremental costs related to the consolidation of back-office operations to the Company s European shared service center which were offset by a decline of \$1.2 million in stock-based compensation costs. The Europe selling, general and administrative costs also include \$1.6 million of incremental bad debt expense, \$0.9 million of non-restructuring employee termination costs and \$0.5 million of contract termination charges related to the Company s 2007 purchase of the Delta Plast Group. During fiscal 2009, the Company reduced certain selling, general and administrative costs in its international operations through headcount reductions and capacity reductions. These actions are expected to be completed primarily during the first half of fiscal 2010.

Operating income for NAMB decreased \$2.7 million for the year ended August 31, 2009, compared with the prior year. The NAMB operating income was negatively impacted by the translation effect of foreign currencies of \$2.6 million. The remaining decrease was primarily a result of the decline in gross profit due to a decline in demand. The NAMB segment decreased selling, general and administrative costs by \$0.8 million, excluding the translation effect of foreign currencies. This decline was primarily a result of actions taken in fiscal 2009 to realign the Company s international operations, which include some operations in the NAMB segment, through headcount reductions and shortened work weeks as necessary.

The operating loss for the NAEP segment, which is the segment most exposed to the automotive market, decreased by \$1.3 million for the year ended August 31, 2009 compared with the prior year. The operating losses were primarily a result of a significant decline in demand; however, the impact of this decline was lessened due to the Company s restructuring initiatives in fiscal years 2008 and 2009. The selling, general and administrative costs for the NAEP segment declined \$6.9 million, which offset the gross profit decrease of \$6.2 million. The decrease in selling, general and administrative costs was primarily due to the closing of the Company s St. Thomas, Ontario, Canada plant and the sale of the

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Orange, Texas facility, both of which occurred in fiscal 2008. In addition, the decline included decreased stock-based compensation costs and other employee compensation and benefits compared with last year. Unprecedented declines in demand resulted in additional planned capacity reductions that were announced in December 2008.

The decline in the operating income for NADS in fiscal 2009 was due to the decline in gross profit dollars as a result of the decline in demand. The declines in gross profits were partially offset by \$1.1 million lower selling, general and administrative costs compared with prior year. The decrease in selling, general and administrative costs was primarily due to a decline in stock-based compensation costs and a reduction in the Company s qualified retirement plan costs compared with last year.

The Asia segment experienced an increase in operating income for the year ended August 31, 2009. The increase was a result of improved gross profit from reduced manufacturing costs and improved supply chain management.

The decline in the costs associated with All Other North America of \$3.8 million include a reduction in the Company s qualified retirement plan costs and a decline of \$1.2 million in stock-based compensation costs compared with last year.

A reconciliation of the statutory U.S. federal income tax rate with the effective tax rates of 38.3% in 2009 and 36.9% in 2008 is as follows:

	2009				2008			
		Amount (I	% of Pretax Income n thousands, o		Amount pt for %s)	% of Pretax Income		
Statutory U.S. tax rate Amount of foreign income taxes less than U.S. taxes at	\$	6,339	35.0%	\$	17,014	35.0%		
statutory rate		(12,043)	(66.5)		(12,457)	(25.6)		
U.S. losses with no tax benefit		13,042	72.0		10,669	21.9		
U.S. restructuring and other U.S. unusual charges with no								
benefit		1,003	5.5		2,572	5.3		
Provision for repatriated earnings					1,054	2.2		
Establishment (resolution) of uncertain tax positions		(1,584)	(8.7)		(1,363)	(2.8)		
Other, net		174	1.0		455	0.9		
	\$	6,931	38.3%	\$	17,944	36.9%		

The effective tax rates of 38.3% and 36.9% for the years ended August 31, 2009 and 2008, respectively, were greater than the U.S. statutory tax rate of 35% primarily because no tax benefits were recognized for U.S. losses from continuing operations. These unfavorable effects on the Company s effective tax rates for both fiscal 2009 and fiscal 2008 were partially offset by the overall foreign tax rate being less than the U.S. statutory tax rate in both years.

The translation effect of foreign currencies, primarily the Euro and Mexican peso, decreased net income by \$7.3 million for the year ended August 31, 2009.

The Company uses the following non-GAAP financial measure of net income excluding unusual items and net income per diluted share excluding unusual items. These financial measures are used by management to monitor and evaluate the ongoing performance of the Company and to allocate resources. They believe that the additional measures are useful to investors for financial analysis. However, non-GAAP measures are not in accordance with, nor are they a substitute for, GAAP measures. The table

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below reconciles net income excluding unusual items and net income per diluted share excluding unusual items to net income (loss) and net income (loss) per diluted share.

Net Income (Loss) and Earnings (Losses) per Share Reconciliation	Year Ended August 31, 2009 Diluted Income EPS (Loss) Impact (In thousands ex			009 iluted EPS npact	Year F August 3 Income (Loss) cept per share			31, 2008 Diluted EPS Impact	
Net income from continuing operations applicable to common stock Loss from discontinued operations	\$	11,127 (13,956)	\$	0.43 (0.54)	\$	30,615 (12,619)	\$	1.13 (0.47)	
Net income (loss) applicable to common stock Adjustments, net of tax, per diluted share:	\$	(2,829)	\$	(0.11)	\$	17,996	\$	0.66	
Restructuring expense Accelerated depreciation, included in cost of sales		7,254 1,243		0.28 0.05		5,524		0.20	
Asset impairment		12,472		0.48		10,815		0.40	
Curtailment gain		(2,737)		(0.10)		(4,009)		(0.15)	
Other employee termination costs		999		0.04		1,245 964		0.05 0.04	
Goodwill impairment Termination of lease for an airplane						904 640		0.04	
CEO transition costs						3,582		0.02	
Insurance claim settlement adjustment						368		0.01	
Net income applicable to common stock before unusual items	\$	16,402	\$	0.64	\$	37,125	\$	1.36	
Weighted-average number of shares outstanding Diluted				26,070				27,098	

## **RESULTS OF OPERATIONS 2008**

Consolidated net sales for fiscal 2008 were \$2.0 billion, an increase of \$196.7 million or 11.0% over fiscal 2007 s net sales of \$1.8 billion. The translation effect of foreign currencies, primarily the euro, increased net consolidated sales by approximately \$175.8 million, or 9.8%, in fiscal 2008.

A comparison of consolidated net sales by segment is as follows:

							% Due to
			Increase (Dec	crease)	% Due to	% Due to	Price/Product
Sales	2008	2007	Amount	<b>%</b>	Tonnage	Translation	Mix
Europe	\$ 1,454,635	\$ 1,270,226	\$ 184,409	14.5	(0.7)	13.2	2.0
NAMB	136,124	128,691	7,433	5.8	1.5	2.3	2.0
NAEP	211,259	219,730	(8,471)	(3.9)	(20.7)	1.0	15.8
NADS	131,811	128,496	3,315	2.6	(8.9)	0.6	10.9
Asia	49,766	39,749	10,017	25.2	12.9	3.5	8.8

\$ 1,983,595 \$ 1,786,892 \$ 196,703 11.0 (3.9) 9.8 5.1

Europe sales tonnage decreases were more than offset by price and mix as it exited some lower margin business as well as announced price increases.

The NAMB segment sales experienced an increase in volume, primarily during the early part of fiscal 2008. Pricing increases were announced later in the year for this segment as well as the NAEP segment.

The Company sold its Orange, Texas facility in March 2008 and shutdown its St. Thomas, Ontario, Canada facility in June 2008. Both facilities were part of the NAEP segment. These actions decreased sales through decreased tonnage for this segment in fiscal 2008 as compared to the prior year. In addition, weaker markets and the elimination of lower-margin products drove lower sales in the NAEP segment.

The NADS sales increased through increased prices and exiting lower margin business.

The Asia segment increased sales approximately \$10.0 million as the segment s business steadily increased through increased tonnage and pricing/mix.

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The two largest markets served by the Company are the packaging and automotive markets. Other markets include appliances, medical, consumer products, electrical/electronics, office equipment and agriculture. The approximate percentage of net consolidated sales by market for 2008 compared to 2007 is as follows:

Market	Fiscal 2008	Fiscal 2007
Packaging	38%	37%
Automotive	15	17
Other	47	46
	100%	100%

The North America segments include sales to customers in the automotive market accounting for 33% for the year ended August 31, 2008 and 38% for the year ended August 31, 2007. The U.S. automotive market is a special challenge for the Company. The automotive market accounts for approximately 61% of the NAEP business in fiscal 2008. For the Europe segment, sales to customers in the packaging market accounted for approximately 40% and 41% for the years ended August 31, 2008 and 2007, respectively. The Company s Asia segment had approximately 93% and 97% of its sales from the packaging market for the years ended August 31, 2008 and 2007, respectively.

The majority of the Company s consolidated net sales can be classified into five primary product families. The approximate amount and percentage of consolidated net sales for these product families compared to the previous year are as follows:

		2008								
Product Family	1	Amount	<b>%</b>		Amount	<b>%</b>				
		(In thousands, except for % s)								
Color and additive concentrates	\$	714,770	36	\$	627,268	35				
Polyolefins		663,925	34		543,748	30				
Engineered compounds		418,652	21		426,344	24				
Polyvinyl chloride (PVC)		59,174	3		64,658	4				
Tolling		19,466	1		21,450	1				
Other		107,608	5		103,424	6				
	\$	1,983,595	100	\$	1,786,892	100				

A comparison of gross profit dollars and percentages by business segment for 2008 and 2007 is as follows:

					I	ncrease (De	crease)
Gross Profit \$		2008		2007		\$	%
		(In	tho	ousands, ex	cept	for % s)	
Europe	\$ 1	192,910	\$	160,849	\$	32,061	19.9
North America Masterbatch		12,231		15,223		(2,992)	(19.7)

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North America Engineered Plastics North America Distribution Services Asia	13,846 10,013 5,530	17,843 10,431 4,333	(3,997) (418) 1,197	(22.4) (4.0) 27.6
	\$ 234,530	\$ 208,679	\$ 25,851	12.4
Gross Profit %			2008	2007
Europe North America Masterbatch North America Engineered Plastics			13.3% 9.0% 6.6%	12.7% 11.8% 8.1%

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7.6%

11.1%

11.8%

8.1% 10.9%

11.7%

North America Distribution Services

Asia

Consolidated

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The gross profit dollars increased for Europe for the year ended August 31, 2008 primarily due to the foreign currency translation effect which had a positive impact on gross profit of \$23.0 million followed by favorable pricing and mix. Excluding the impact of foreign currency translation, gross profit for Europe increased \$9.1 million. In fiscal 2007, the Company recorded a favorable adjustment related to a change in the estimate for its European customer claims reserve, which increased European sales \$2.4 million for the year ended August 31, 2007, without an impact on cost of sales. Therefore, excluding the impact of foreign currency translation, gross profit increased \$11.5 million for the year ended August 31, 2008. The European gross profit percentage increased for the year ended August 31, 2008. Contributions to the increase in gross profit dollars and percentage include increased selling prices and a better mix of product. Europe gross profit for fiscal year 2008 was negatively impacted by approximately \$1.5 million for employee termination costs.

The gross profits for the NAMB business declined to \$12.2 million for the year ended August 31, 2008 from \$15.2 million in the prior year. The decrease in gross profits was partially a result of increases in raw material costs, which were not completely offset by increases in pricing. In fiscal 2008, the Company announced two price increases of up to 20% for the NAMB business. In addition, certain restructuring efforts have been put in place primarily during the fourth quarter of fiscal 2008 to more efficiently utilize capacity and resources and reduce expenses. The Company announced in fiscal 2008 the opening of a North America Masterbatch plant in the Company s Akron, Ohio warehouse location to allow the Company to better serve the U.S. markets more efficiently with local production capacity. This will also free up capacity in the Mexican plant to allow the Company to more efficiently serve the South American markets.

Gross profits for the NAEP business declined to \$13.8 million for the year ended August 31, 2008 from \$17.8 million in the prior year. The decline was primarily related to volume decreases in the broad business, particularly in automotive, as well as increases in raw material costs which have not been completely offset by increases in pricing. In fiscal 2008, the Company announced two price increases of up to 20% for the NAEP business. The fiscal 2007 gross profits for NAEP include accelerated depreciation related to the Company s fiscal 2007 restructuring plan of approximately \$1.1 million, which negatively impacted gross profit. In order to offset the effects of the weakening North American markets, the Company accelerated the Canadian plant closure to June 30, 2008.

Gross profits for the NADS business have declined to \$10.0 million in fiscal 2008 from \$10.4 million in fiscal 2007, as increases in pricing helped to somewhat mitigate the sales tonnage decline.

The Company s Asia segment gross profits increased by \$1.2 million due to favorable volume and pricing as the Asia segment s business steadily increased during fiscal 2008.

A comparison of capacity utilization levels is as follows:

	2008	2007
Europe	89%	97%
North America Masterbatch	101%	100%
North America Engineered Plastics	75%	79%
Asia	66%	61%
Worldwide	85%	90%

Europe capacity utilization declined primarily as a result of working capital initiatives to reduce inventory as well as some softening in the European markets. Additionally, the Company consciously reduced some of its lower margin

business in the European segment.

Capacity utilization for the NAEP segment declined as a result of further weakness primarily in the domestic automotive market as compared to the prior year. As a result of the closure of the St. Thomas, Ontario, Canada facility, the Company moved a limited amount of capacity to other North America facilities.

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Overall worldwide utilization declined compared to the prior year reflecting the challenging marketplace facing the Company as well as efforts to reduce inventory. Pounds in inventory have declined almost 25% from August 31, 2007 to August 31, 2008. The capacity utilization figures exclude production for the Invision product as this business is in a start-up phase. Capacity utilization is calculated by dividing actual production pounds by practical capacity at each plant.

The changes in selling, general and administrative expenses are summarized as follows:

	Fo	For the Year Ended August 31, 2008				
	\$ 1	Increase (In thousan for 9	· •			
Total change in selling, general and administrative expenses Effect of foreign currency translation	\$	19,882 11,475	13.3% 7.7			
Total change in selling, general and administrative expenses, excluding the effect of foreign currency translation	\$	8,407	5.6%			

Selling, general and administrative expenses for fiscal 2008 include \$0.6 million in costs associated with the termination of the lease of an airplane and CEO transition costs of \$3.6 million. The Company also incurred approximately \$0.7 million of fees in fiscal 2008 related to a proxy contest and \$1.8 million of consulting costs relating to the development of a strategic plan, both which were not incurred in the previous year. Excluding these items, selling, general and administrative expenses as a percent of sales declined to approximately 8.2%, compared to 8.4% in fiscal 2007. The increase excluding these items and the foreign currency translation effect of \$11.5 million, was \$1.7 million all of which occurred in Europe. All Other North America costs declined 11.5% from fiscal 2007. Also included in fiscal 2008 selling, general and administrative expenses is additional bad debt expense as a result of customer bankruptcies.

A large part of the Company s technical activities relate to the continuous refinement of compounds for specific customer applications. Activities relating to the research and development of new products and the improvement of existing products are important to the Company. These activities are conducted at the Company s various technical centers and laboratories. Research and development expenditures were approximately \$5.9 million and \$7.8 million in fiscal years 2008 and 2007, respectively. These activities were primarily related to the Invision sheet product and to support new consumer packaging and automotive applications. The Company continues to invest in research and development activities as management believes it is important to the future of the Company.

Minority interest represents a 30% equity position of Mitsubishi Chemical MKV Company in a partnership with the Company and a 35% equity position of P.T. Prima Polycon Indah in an Indonesian joint venture with the Company.

Interest expense was \$7.8 million and \$8.1 million for the years ended August 31, 2008 and 2007, respectively. This slight decrease of \$0.3 million is primarily related to the lower borrowing levels as compared to the prior year.

Foreign currency transaction gains or losses represent changes in the value of currencies in major areas where the Company operates. The Company experienced a \$1.1 million foreign currency transaction loss for the year ended August 31, 2008 as compared with a foreign currency transaction loss of \$0.2 million for the year ended August 31,

2007. The foreign currency transaction gains or losses primarily relate to the changes in the value of the U.S. dollar compared with the Canadian dollar, the Mexican peso and to a lesser extent the euro. The Company enters into forward foreign exchange contracts to reduce the impact of changes in foreign exchange rates on the consolidated statements of operations. These contracts reduce exposure to currency movements affecting existing foreign currency denominated assets and liabilities resulting primarily from trade receivables and payables. Any gains or losses associated with these contracts as well as the offsetting gains or losses from the underlying assets or liabilities are recognized on the foreign currency transaction line in the consolidated statements of operations.

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During fiscal 2008, the Company recorded curtailment gains of \$4.0 million. The curtailment gains included \$2.3 million related to its U.S. postretirement health care coverage plan as a result of a significant reduction in the expected years of future service primarily due to the sale of the Orange, Texas facility and a change in the executive management. In addition, the Company recorded a curtailment gain of \$1.7 million as a result of the elimination of post retirement life insurance benefits under the U.S. postretirement health care coverage plan which eliminated the defined benefit for some or all of the future services of a significant number of plan participants.

## **Impairment Related Charges**

As a result of the announcement in February 2008 to pursue a sale of the Company's Orange, Texas facility, management deemed that a trigger to evaluate goodwill in North America had occurred. The goodwill in North America related only to the tolling reporting unit of which the Orange, Texas facility was the only facility. The tolling reporting unit is included in the Company's North America Engineered Plastics segment. The reporting units for purposes of goodwill did not change as a result of the change in reportable segments made in the third quarter of fiscal 2008. In accordance with Financial Accounting Standards Board (FASB) Statement No. 142, Goodwill and Other Intangible Assets (SFAS 142), the Company's analysis indicated an impairment of goodwill related to this tolling reporting unit which resulted in a charge of approximately \$1.0 million recorded during the second quarter of fiscal 2008.

The Company also evaluated the inventory and property, plant and equipment of the Orange, Texas and St. Thomas, Ontario, Canada facilities, as a result of the announcement to shut down the Company's manufacturing facility in St. Thomas, Ontario, Canada and to pursue a sale of the Company's Orange, Texas facility. The Company recorded an impairment related to the long-lived assets of the Orange facility during the second quarter of fiscal 2008 of approximately \$2.7 million. The Orange asset impairment was based on the estimated fair market value of the long-lived assets which was determined using the total consideration received for this facility and related assets when it was sold in March 2008. This charge is included in the asset impairment line item in the Company's consolidated statement of operations. The impairment of the assets for the Orange, Texas facility is related to the North American Engineered Plastics segment. All assets were sold during March 2008.

In connection with the closure of the St. Thomas, Ontario, Canada facility, the analysis of the possible impairment of the property, plant and equipment resulted in an impairment charge of \$2.7 million recorded during fiscal 2008. The Canada asset impairment was based on the estimated fair market value of the long-lived assets which was determined using the Company s estimate of future undiscounted cash flows for these assets. This charge is included in the asset impairment line item in the Company s consolidated statement of operations. The impairment of the assets for the Canadian facility is related to the North American Engineered Plastics segment.

The Company announced in fiscal 2008 that it would suspend further capital expenditures on Invision until the marketing strategy had been refined. The Company considered use of the Findlay, Ohio facility for other purposes; however, as of August 31, 2008 the Company considered all assets associated with this property as held for sale. The Company recorded an impairment of its Findlay, Ohio facility of \$6.3 million during fiscal 2008 which is included in discontinued operations in the Company s consolidated statement of operations. The Findlay, Ohio facility impairment was based on the estimated fair market value of the property which was determined using independent third party appraisals. The impairment recorded for the Findlay, Ohio facility is related to the Invision sheet business.

As of August 31, 2008, the land, building and related improvements of the St. Thomas, Ontario, Canada facility, the Findlay, Ohio facility and a building the Company owns in Orange, Texas are considered held for sale. The net book value of these assets held for sale after impairment is approximately \$10.5 million which is included in the property, plant and equipment line item in the Company s consolidated balance sheet as of August 31, 2008.

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#### **Restructuring Related Charges**

The St. Thomas, Ontario, Canada facility primarily produced engineered plastics for the automotive market, with a capacity of approximately 74 million pounds per year and employed approximately 120 individuals. Production related to low-margin business at the St. Thomas facility was discontinued and the remaining higher margin business is primarily being absorbed by the Company s Nashville, Tennessee and Bellevue, Ohio manufacturing facilities. The facility s production was shutdown at the end of June 2008.

The Orange, Texas facility provided primarily North American third-party tolling services in which the Company processed customer-owned materials for a fee. The Company decided to exit the North American tolling business to concentrate on higher value-added products. Total annual capacity at the Orange, Texas facility was approximately 135 million pounds and employed approximately 100 employees. The Company completed the sale of this facility in March 2008 to Alloy Polymers, Inc. for total consideration of \$3.7 million. The Company recorded a loss on the sale of the Orange, Texas facility of approximately \$0.3 million in the third quarter of fiscal 2008 which is included in other income in the Company s consolidated statement of operations. In connection with this sale, the Company entered into a tolling agreement with Alloy Polymers, Inc. to have specified minimum quantities of products tolled over a period of four years.

During fiscal 2008, the Company recorded approximately \$6.8 million in employee related costs which included estimated severance payments and medical insurance for approximately 170 employees whose positions have been or will be eliminated throughout the North American operations and administrative support. All the restructuring costs related to the sale of the Orange, Texas and the St. Thomas, Ontario, Canada facilities are related to the North America Engineered Plastics segment. In the third quarter of fiscal 2008 in continuation of its initiatives, the Company announced it has changed its organizational reporting structure related to its North America operations. This change also resulted in the elimination of approximately 21 positions at the Sharon Center, Ohio plant which is included in the North America Master Polybatch segment. Costs not specifically connected to these events are related to All Other North America.

At August 31, 2008, the Company estimated it would incur additional charges for employee related costs, contract termination costs and other related costs of approximately \$0.5 to \$0.7 million related to these fiscal 2008 initiatives of the Company. The Company anticipated the majority of the accrued balance for restructuring charges to be paid during the first quarter of fiscal 2009.

During fiscal 2007, the Company announced multiple phases of a restructuring plan to restore its North American segment to profitability. In November 2006, in order to balance capacity with demand, reduce costs and improve efficiencies in the North American segment, the Company announced a plan to close two of its manufacturing lines at its Orange, Texas plant, close a warehouse also located in Orange, Texas and reduce the workforce at its Bellevue, Ohio plant. Due to unanticipated customer demand on certain lines, the two manufacturing lines at the Orange, Texas plant continued production through the sale of the facility in March 2008. The Orange, Texas warehouse was closed during the third quarter of fiscal 2007. The warehouse and related assets were considered held for sale and are included in the Company s consolidated balance sheet in property, plant and equipment and therefore the Company ceased depreciation on those assets. In connection with this plan, the Company reduced its workforce by 65 positions at various facilities including the Bellevue, Ohio plant.

In February 2007, the Company announced the second phase of its restructuring plan which implemented several initiatives to improve the Company s operations and profitability in North America. This restructuring plan includes savings from the following initiatives:

Reduction in the Company s North American workforce by approximately 30 positions, primarily in the sales and administrative functions;

Reduction in the Company s United States retiree healthcare coverage plan;

Greater cost sharing of employee and retiree medical plan costs;

Broad discretionary selling, general and administrative cost reductions;

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Savings from improved purchasing processes; and

Improved logistics efficiencies.

As a result of the initiatives announced in fiscal 2007, the Company recorded approximately \$1.1 million of accelerated depreciation for the year ended August 31, 2007, which represents a change in estimate for the reduced life of equipment. The employee related costs include severance payments and medical insurance for employees whose positions were eliminated in North America. The Company recorded minimal charges in fiscal 2008 related to the fiscal 2007 initiatives. At August 31, 2008, the Company believes the charges related to this restructuring plan are complete and it will not incur additional cash out-flows related to the announced initiatives in 2007. The total charge for this plan was approximately \$2.7 million recorded primarily in fiscal 2007.

The following table summarizes the restructuring liabilities as of August 31, 2008 related to the Company s restructuring plans.

	 ccrual alance				 ccrual alance				ccrual alance
	gust 31, 2006	Fiscal 2007 harges	2	iscal 2007 Paid	gust 31, 2007 thousand	C	Fiscal 2008 harges	Fiscal 2008 Paid	gust 31, 2008
Employee related costs Other costs Translation effect	\$ 1,800	\$ 1,530 68	\$	(906) (68)	\$ 2,424	\$	6,383 434	\$ (5,950) (434)	\$ 2,857 (22)
Total	\$ 1,800	\$ 1,598	\$	(974)	\$ 2,424	\$	6,817	\$ (6,384)	\$ 2,835

The CODM uses net sales to unaffiliated customers, gross profit and operating income in order to make decisions, assess performance and allocate resources to each segment. Operating income does not include interest income or expense, other income or expense, restructuring expense or foreign currency transaction gains or losses. In some cases, the Company may choose to exclude from a segment s results certain non-recurring items as determined by management. These items are included in the Corporate and Other section in the table below. Corporate expenses include the compensation of certain personnel, certain audit expenses, board of directors related costs, certain insurance costs and other miscellaneous legal and professional fees.

A reconciliation of operating income (loss) by segment to consolidated income from continuing operations before taxes is presented below:

	2008	(In	2007 thousands	•	Difference
Segment operating income (loss) Europe North America Masterbatch	\$ 95,105 5,507	\$	77,773 8.716	\$	17,332 (3,209)

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North America Engineered Plastics	(6,865)	(3,315)	(3,550)
North America Distribution Services	5,288	5,309	(21)
Asia	1,507	1,015	492
All Other North America	(15,061)	(17,023)	1,962
Total segment operating income	\$ 85,481	\$ 72,475	\$ 13,006
Corporate and other	(21,098)	(14,216)	(6,882)
Interest expense, net	(5,476)	(5,812)	336
Foreign currency transaction losses	(1,133)	(219)	(914)
Other income	9	1,832	(1,823)
Curtailment gains	4,009		4,009
Goodwill impairment	(964)		(964)
Asset impairment	(5,399)		(5,399)
Restructuring expense	(6,817)	(1,598)	(5,219)
Income from continuing operations before taxes	\$ 48,612	\$ 52,462	\$ (3,850)

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European operating income increased approximately \$17.3 million, or 22.3% for the year ended August 31, 2008 compared to the prior year primarily due to the favorable translation effect of foreign currencies on European operating income of approximately \$11.4 million. The remaining increase of approximately \$5.9 million is primarily a result of the increase in gross profit of \$9.1 million discussed previously, which excludes the translation effect of foreign currencies, offset by increased European selling, general and administrative costs. In fiscal 2007, the Company recorded a favorable adjustment related to a change in the estimate for its European customer claims reserve, which increased European sales \$2.4 million for the year ended August 31, 2007, without an impact on cost of sales.

The decline in operating income for NAMB for fiscal 2008 as compared to prior year was primarily due to the decline in gross profit of \$3.0 million, discussed previously, and the selling, general and administrative costs directly related to NAMB which have increased slightly compared to the prior year.

The NAEP operating loss increased \$3.6 million compared to prior year primarily due to the decline in gross profit, as discussed previously. The decline in gross profit was partially offset by savings in selling, general and administrative costs related directly to NAEP resulting from Company initiatives.

NADS operating income was flat for fiscal 2008 as compared to fiscal 2007 despite a decline in gross profit of \$0.4 million, discussed previously, due to decreased direct NADS selling, general and administrative costs.

The Asia segment increased approximately \$0.5 million during fiscal 2008 primarily due to increased gross profits which were partially offset by an increase in selling general and administrative expenses in Asia.

A reconciliation of the statutory U.S. federal income tax rate with the effective tax rates of 36.9% in 2008 and 47.0% in 2007 is as follows:

	2008			2007			
	A	.mount	% of Pretax Income In thousands, e		Amount	% of Pretax Income	
		(1	iii tiiousaiius, t	ACC	pt for 70)		
Statutory U.S. tax rate	\$	17,014	35.0%	\$	18,362	35.0%	
Amount of foreign income taxes less than U.S. taxes at							
statutory rate		(12,457)	(25.6)		(2,951)	(5.6)	
U.S. losses with no tax benefit		10,669	21.9		6,697	12.8	
U.S. restructuring and other U.S. unusual charges with no							
benefit		2,572	5.3		342	0.7	
Provision for repatriated earnings		1,054	2.2				
Establishment (resolution) of uncertain tax positions		(1,363)	(2.8)				
Reduction of German tax rate					1,335	2.5	
Other, net		455	0.9		870	1.6	
	\$	17,944	36.9%	\$	24,655	47.0%	

The effective tax rate of 36.9% for the year ended August 31, 2008 is greater than the U.S. statutory rate of 35% primarily because no tax benefits were recognized for U.S. losses from continuing operations, charges incurred for the

sale of the Orange, Texas plant, employee termination costs, lease termination costs and CEO transition costs. This unfavorable effect on the Company s effective tax rate was partially offset by the overall foreign tax rate being less than the U.S. statutory rate. As compared to the effective rate of 47.0% for the year ended August 31, 2007, the current year s effective tax rate is driven by increases in the U.S. pre-tax loss from operations and other U.S. charges for which no tax benefit was recognized. This unfavorable impact on the rate is partially offset by an increase in foreign pre-tax income in lower rate jurisdictions, recently implemented tax planning strategies, recently enacted tax legislation in Germany which reduced the German statutory rate by approximately 10 percentage points, and the resolution of uncertain tax positions.

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The Company uses the following non-GAAP financial measure of net income excluding unusual items and net income per diluted share excluding unusual items. These financial measures are used by management to monitor and evaluate the ongoing performance of the Company and to allocate resources. They believe that the additional measures are useful to investors for financial analysis. However, non-GAAP measures are not in accordance with, nor are they a substitute for, GAAP measures. The table below reconciles net income excluding unusual items and net income per diluted share excluding unusual items to net income and net income per diluted share.

Net Income and Earnings per Share Reconciliation		Year F August 3 Income (Loss) (In the			August Income (Loss)		Ended 31, 2007 Diluted EPS Impact data)	
Net income from continuing operations applicable to common								
stock	\$	30,615	\$	1.13	\$	27,754	\$	1.01
Loss from discontinued operations		(12,619)		(0.47)		(5,738)		(0.21)
Net income applicable to common stock	\$	17,996	\$	0.66	\$	22,016	\$	0.80
Adjustments, net of tax, per diluted share:								
Restructuring expense		5,524		0.20		1,598		0.06
Accelerated depreciation, included in cost of sales						1,071		0.04
Asset impairment		10,815		0.40				
Curtailment gain		(4,009)		(0.15)				
Goodwill impairment		964		0.04				
Termination of lease for an airplane		640		0.02				
CEO transition costs		3,582		0.13				
Other employee termination costs		1,245		0.05				
Insurance claim settlement adjustment		368		0.01		(1,500)		(0.05)
Legal fees related to potential European acquisition						628		0.02
Net income applicable to common stock before unusual items	\$	37,125	\$	1.36	\$	23,813	\$	0.87
Weighted-average number of shares outstanding Diluted				27,098				27,369

## **CRITICAL ACCOUNTING POLICIES**

The Company has identified critical accounting policies that, as a result of the judgments, uncertainties, and the operations involved, could result in material changes to its financial condition or results of operations under different conditions or using different assumptions. The Company s most critical accounting policies relate to the allowance for doubtful accounts, inventory reserve, restructuring charges, purchase accounting and goodwill, long-lived assets, income taxes, pension and other postretirement benefits and stock-based compensation.

### ALLOWANCE FOR DOUBTFUL ACCOUNTS

Management records an allowance for doubtful accounts receivable based on the current and projected credit quality of the Company s customers, historical experience, customer payment history, expected trends and other factors that affect collectability. Changes in these factors or changes in economic circumstances could result in changes to the

allowance for doubtful accounts.

# **INVENTORY RESERVE**

Management establishes an inventory reserve based on historical experience and amounts expected to be realized for slow-moving and obsolete inventory. The Company continuously monitors its slow-

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moving and obsolete inventory and makes adjustments as considered necessary. The proceeds from the sale or dispositions of these inventories may differ from the net recorded amount.

#### RESTRUCTURING CHARGES

Restructuring charges are recorded in accordance with FASB Statement No. 112, Employers Accounting for Postemployment Benefits, an amendment of FASB Statements No. 5 and 43 (SFAS 112), or FASB Statement No. 146, Accounting for Costs Associated with Exit or Disposal Activities (SFAS 146), as applicable. Employee related restructuring charges are recorded in accordance with SFAS 112 if the benefits are based on an existing benefit arrangement and are recorded in accordance with SFAS 146 if the benefits are based on a one-time termination benefit arrangement. All other costs associated with an exit or disposal activity are recognized when the liability is incurred in accordance with SFAS 146.

#### PURCHASE ACCOUNTING AND GOODWILL

Business acquisitions are accounted for using the purchase method of accounting. This method requires the Company to record assets and liabilities of the business acquired at their estimated fair market values as of the acquisition date. Any excess of the cost of the acquisition over the fair value of the net assets acquired is recorded as goodwill. The Company uses valuation specialists to perform appraisals and assist in the determination of the fair values of the assets acquired and liabilities assumed. These valuations require management to make estimates and assumptions that are critical in determining the fair values of the assets and liabilities. Goodwill is not amortized. The Company conducts a formal impairment test of goodwill at the reporting unit level on an annual basis and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value.

#### LONG-LIVED ASSETS

Long-lived assets, except goodwill and indefinite-lived intangible assets, are reviewed for impairment when circumstances indicate the carrying value of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of the asset to future net cash flows estimated by the Company to be generated by such assets. Fair value is the basis for the measurement of any asset write-downs that are recorded in accordance with FASB Statement No. 144, Accounting for Impairment or Disposal of Long-lived Assets (SFAS 144). Estimated remaining useful lives are used in the measurement of any adjustments that are reflected as accelerated depreciation in cost of sales in accordance with SFAS 144.

#### **INCOME TAXES**

The Company s provision for income taxes involves a significant amount of judgment by management. This provision is impacted by the income and tax rates of the countries where the Company operates. A change in the geographical source of the Company s income can have a significant effect on the tax rate. No taxes are provided on earnings which are permanently reinvested.

In June 2006, the FASB issued FASB Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109, Accounting for Income Taxes, which is effective for fiscal years beginning after December 15, 2006. FIN 48 prescribes a comprehensive model for how a company should recognize, measure, present, and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return. The Company adopted FIN 48 on September 1, 2007 resulting in an increase to the opening balance of retained earnings of \$2.1 million for unrecognized tax benefits not previously recognized under historical practice.

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Various taxing authorities periodically audit the Company s tax returns. These audits may include questions regarding the Company s tax filing positions, including the timing and amount of deductions and the allocation of income to various tax jurisdictions. In evaluating the exposures associated with these various tax filing positions, the Company records tax liabilities for uncertain tax positions where the likelihood of sustaining the position is not more-likely-than-not based on its technical merits. A significant period of time may elapse before a particular matter, for which the Company has recorded a tax liability, is audited and fully resolved.

The establishment of the Company s tax liabilities relies on the judgment of management to estimate the exposures associated with its various filing positions. Although management believes those estimates and judgments are reasonable, actual results could differ, resulting in gains or losses that may be material to the Company s consolidated statements of operations.

To the extent that the Company prevails in matters for which tax liabilities have been recorded, or are required to pay amounts in excess of these tax liabilities, the Company s effective tax rate in any given financial statement period could be materially affected. An unfavorable tax settlement could result in an increase in the Company s effective tax rate in the financial statement period of resolution. A favorable tax settlement could be recognized as a reduction in the Company s effective tax rate in the financial statement period of resolution.

The Company records a valuation allowance to reduce its deferred tax assets if it is more likely than not that some portion or all of the deferred tax assets will not be realized. In accordance with the provisions of SFAS 109, Accounting for Income Taxes, all available evidence, both positive and negative, is considered to determine whether a valuation allowance is needed. Evidence, such as the results of operations for the current and preceding years, is given more weight than projections of future income, which is inherently uncertain. The Company s losses in the U.S. in recent periods provide sufficient negative evidence to require a full valuation allowance against its net deferred tax assets in the U.S. The Company intends to maintain a valuation allowance against its net deferred tax assets in the U.S. until sufficient positive evidence exists to support realization of such assets.

### PENSION AND OTHER POSTRETIREMENT BENEFITS

Defined pension plans and other postretirement benefit plans are a significant cost of doing business that represents obligations that will be ultimately settled far into the future and therefore subject to estimation. Pension and postretirement benefit accounting is intended to reflect the recognition of future benefit costs over the employee s approximate period of employment based on the terms of the plans and the investment and funding decisions made by the Company. While management believes the Company s assumptions are appropriate, significant differences in the Company s actual experience or significant changes in the Company s assumptions, including the discount rate used and the expected long-term rate of return on plan assets, may materially affect the Company s pension and postretirement obligations and future expenses.

The Company has several postretirement benefit plans worldwide. These plans consist primarily of defined benefit and defined contribution pension plans and other postretirement benefit plans. For financial statements prepared in conformity with accounting principles generally accepted in the United States of America, many assumptions are required to be made in order to value the plans—liabilities on a projected and accumulated basis, as well as to determine the annual expense for the plans. The assumptions chosen take into account historical experience, the current economic environment and management—s best judgment regarding future experience. Assumptions include the discount rate, the expected long-term rate of return on assets, future salary increases, health care escalation rates, cost of living increases, turnover, retirement ages and mortality. Based on FASB Statement No. 158, Employers Accounting for Defined Benefit Pension and Postretirement Plans (SFAS 158), the full unfunded liability has to be recognized on the balance sheet. The cumulative difference between actual experience and assumed experience is included in accumulated other comprehensive income. For most of the plans, these gains or losses are recognized in

expense over the average future working lifetime of employees to

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the extent that they exceed 10% of the greater of the Projected Benefit Obligation (or Accumulated Post-retirement Benefit Obligation for other postretirement benefits) and assets. The effects of any plan changes are also included as a component of accumulated other comprehensive income and then recognized in expense over the average future working lifetime of the affected plan.

For the majority of the Company s pension plans, the Company consults with various actuaries at least annually when reviewing and selecting the discount rates to be used. The discount rates used by the Company are based on yields of various corporate and governmental bond indices with varying maturity dates. The discount rates are also reviewed in comparison with current benchmark indices, economic market conditions and the movement in the benchmark yield since the previous fiscal year. The liability weighted-average discount rate for the defined benefit pension plans is 5.4% for fiscal 2009, compared with 6.3% in fiscal 2008. For the other postretirement benefit plan, the rate is 5.5% for fiscal 2009, compared with 7.0% for fiscal 2008 and is obtained from the Citigroup Pension Liability Index and Discount Curve. This rate represents the higher interest rates generally available in the United States, which is the Company s only country with other postretirement benefit liabilities. Another assumption that affects the Company s pension expense is the expected long-term rate of return on assets. Some of the Company s plans are funded. The weighted-average expected long-term rate of return on assets assumption is 7.7% for fiscal 2009. In consultation with its actuaries, the Company estimates its pension expense to increase by approximately \$0.8 million in fiscal 2010 compared with fiscal 2009 primarily as a result of the decreased weighted-average discount rate assumption.

The Company s principal objective is to ensure that sufficient funds are available to provide benefits as and when required under the terms of the plans. The Company utilizes investments that provide benefits and maximizes the long-term investment performance of the plans without taking on undue risk while complying with various legal funding requirements. The Company, through its investment advisors, has developed detailed asset and liability models to aid in implementing optimal asset allocation strategies. Equity securities are invested in equity indexed funds, which minimizes concentration risk while offering market returns. The debt securities are invested in a long-term bond indexed fund which provides a stable low risk return. The guaranteed investment certificates allow the Company to closely match a portion of the liability to the expected payout of benefit with little risk. The Company, in consultation with its actuaries, analyzes current market trends, the current plan performance and expected market performance of both the equity and bond markets to arrive at the expected return on each asset category over the long term.

The following table illustrates the sensitivity to a change in the assumed discount rate and expected long-term rate of return on assets for the Company s pension plans and other postretirement plans as of August 31, 2009:

Change in Assumption	Impact on 2009 Benefits Expense	Impact on August 31, 2009 Projected Benefit Obligation for Pension Plans (In thousands)	Impact on August 31, 2009 Projected Benefit Obligation for Postretirement Plans
25 basis point decrease in discount rate	\$ 160	\$ 3,481	\$ 366
25 basis point increase in discount rate	\$ (153)	\$ (3,313)	\$ (351)
<ul><li>25 basis point decrease in expected long-term rate of return on assets</li><li>25 basis point increase in expected long- term rate of</li></ul>	\$ 31	\$	\$
return on assets	\$ (31)	\$	\$

## STOCK-BASED COMPENSATION

Stock-based compensation requires the use of a valuation model. The Company currently uses a Black-Scholes option pricing model to calculate the fair value of its stock options. The Black-Scholes model requires assumptions based on management s judgment regarding, among others, the volatility of the Company s stock, the expected forfeiture rate, the expected life of the stock award and the

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Company s dividend yield. The Company primarily uses historical data to determine the assumptions to be used in the Black-Scholes model and has no reason to believe that future data is likely to differ from historical data. However, changes in the assumptions to reflect future stock price volatility, future dividend payments and future stock award exercise experience may result in a material change to the fair value calculation of share-based awards. While management believes the Company s assumptions used are appropriate, significant differences in the Company s actual experience or significant changes in the Company s assumptions, including the volatility of the Company s stock, the expected forfeiture rate, the expected life of the stock award and the dividend yield, may materially affect the Company s future stock-based compensation expense.

The Company grants certain types of equity grants which involve market conditions for determining vesting. These awards vest based on total shareholder return over a certain period compared to the shareholder return of other peer companies. The concept of modeling is used with such awards because observable market prices for these types of awards are not available. The modeling technique that is generally considered to most appropriately value this type of award is the Monte Carlo simulation. These models are considered to be a more refined estimate of fair value for awards with market conditions than the Black-Scholes model. The Monte Carlo simulation requires assumptions based on management s judgment regarding, among others, the volatility of the Company s stock, the expected forfeiture rate, the correlation rate of the Company s stock price compared to peer companies and the Company s dividend yield. The Company uses historical data to determine the assumptions to be used in the Monte Carlo simulation and has no reason to believe that future data is likely to differ from historical data. However, changes in the assumptions to reflect future stock price volatility, future dividend payments, future forfeitures and future correlation experience may result in a material change to the fair value calculation of share-based awards. While management believes the Company s assumptions used are appropriate, significant differences in the Company s actual experience or significant changes in the Company s assumptions, including the volatility of the Company s stock, the expected forfeiture rate, the expected life of the stock award, the correlation rate and the dividend yield, may materially affect the Company s future stock-based compensation expense.

### LIQUIDITY AND CAPITAL RESOURCES

The following table summarizes certain key balances on the Company s balance sheet and related metrics.

	August 31, 2009	August 31, 2008 (In millions, ex	\$ change scept for % s)	% Change
Cash and cash equivalents	\$ 228.7	\$ 97.7	\$ 131.0	134%
Working capital, excluding cash	\$ 133.1	\$ 305.2	\$ (172.1)	(56)%
Long-term debt	\$ 102.3	\$ 104.3	\$ (2.0)	(2)%
Total debt	\$ 104.8	\$ 113.8	\$ (9.0)	(8)%
Net debt (net cash)*	\$ (123.9)	\$ 16.1	\$ (140.0)	(870)%
Stockholders equity	\$ 366.1	\$ 425.2	\$ (59.1)	(14)%

<sup>\*</sup> Total debt less cash and cash equivalents

The Company s working capital, excluding cash, declined significantly compared to previous year primarily as a result of the Company s long-term working capital reduction program. The fiscal year 2009 ended with the Company s net cash (total debt less cash and cash equivalents) position at \$123.9 million, an improvement of \$140.0 million since August 31, 2008.

The Company s cash and cash equivalents were \$228.7 million at August 31, 2009, an increase of \$131.0 million from August 31, 2008. Net cash provided from operations was \$181.5 million in 2009 compared with \$155.8 million in 2008. The improvement from last year was due to a substantial reduction of inventory and accounts receivable driven by reduced sales and the Company s efforts to reduce overall working capital. Cash used in investing activities was consistent with prior year at \$23.8 million in 2009

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compared with \$22.4 million in 2008. The Company s cash used in financing activities decreased \$48.2 million due primarily to fiscal 2008 activity including repayments of the Company s revolving credit line and purchases of approximately 2.0 million shares of its common stock.

The Company s approximate working capital days are summarized as follows:

	August 31, 2009	August 31, 2008
Days in receivables	58	58
Days in inventory	46	48
Days in payables	44	34
Total working capital days	60	72

Accounts receivable decreased by \$114.5 million, or 35.7%, primarily due to decreased sales and partially due to the translation effect of foreign currencies, primarily the euro, which accounted for a decrease of \$16.6 million in accounts receivable. Days in accounts receivable remained stable at 58 days at August 31, 2009 and 2008. This was achieved during a difficult economic period where some customers struggled to make payments and stay in business.

Inventory decreased approximately \$91.4 million in fiscal 2009 or 40.6%. The translation effect of foreign currencies decreased inventory by \$7.6 million. The Company s inventory pounds declined 33.2% in fiscal 2009. The Company s days sales in inventory improved two days to 46 days at August 31, 2009 from 48 days at August 31, 2008. This improvement is driven by efforts to reduce inventory across the Company.

Accounts payable decreased \$26.8 million from August 31, 2008, however the translation effect of foreign currencies, primarily the euro accounted for \$8.5 million of the decrease. Days payable increased 10 days to 44 days at August 31, 2009. The Company has continued to renegotiate terms with vendors in order to be more consistent with the Company s terms for customers.

Capital expenditures for the years ended August 31, 2009 and 2008 were \$24.8 million and \$26.1 million, respectively. The major component of the capital expenditures included additions related to the new Akron, Ohio plant and adding a new smaller line, which is replacing an older inefficient line, in the Nashville, Tennessee plant. The Company anticipates approximately \$25 million to \$35 million in capital expenditures in fiscal 2010.

The Company has a credit facility that consists of \$260.0 million of revolving credit lines ( Credit Facility ) of which the U.S. dollar equivalent of \$160.0 million is available to certain of the Company s foreign subsidiaries for borrowings in euros or other currencies. The Credit Facility, which was put in place on February 28, 2006 and matures on February 28, 2011, contains certain covenants that, among other things, limit the Company s ability to incur indebtedness and enter into certain transactions beyond specified limits. The Company must also maintain a minimum interest coverage ratio and may not exceed a maximum net debt leverage ratio. As of the year ended August 31, 2009, the Company was not in violation of any of its covenants relating to the Credit Facility.

Interest rates on the Credit Facility are based on LIBOR or EURIBOR (depending on the borrowing currency) plus a spread determined by the Company s total leverage ratio. The Company also pays a facility fee on the commitments whether used or unused. The Credit Facility allows for a provision which provides a portion of the funds available as a short-term swing-line loan. The swing-line loan interest rate varies based on a mutually agreed upon rate between the bank and the Company. There was \$7.0 million outstanding on the Credit Facility as of August 31, 2008 which is considered short-term. This amount is included in notes payable in the Company s consolidated balance sheets. As of August 31, 2008 there were no long-term borrowings under the Credit Facility. There were no short-term or long-term

borrowings on the credit facility at August 31, 2009.

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On March 1, 2006, the Company issued senior guaranteed notes (Senior Notes) in the private placement market consisting of the following:

\$30.0 million of Senior Notes in the United States, maturing on March 1, 2013, with a variable interest rate of LIBOR plus 80 bps ( Dollar Notes ). Although there are no plans to do so, the Company may, at its option, prepay all or part of the Dollar Notes.

50.3 million of Senior Notes in Germany, maturing on March 1, 2016, with a fixed interest rate of 4.485% ( Euro Notes ). The Euro Notes approximate \$72.2 million at August 31, 2009.

The Senior Notes are guaranteed by the Company s wholly-owned domestic subsidiaries and contain covenants substantially identical to those in the \$260.0 million revolving credit facility. As of the year ended August 31, 2009, the Company was not in violation of any of its covenants relating to the Senior Notes.

Both the Credit Facility and the Senior Notes are supported by up to 65% of the capital stock of certain of the Company s directly owned foreign subsidiaries.

The Company had approximately \$8.5 million of uncollateralized short-term lines of credit available from various domestic banks at August 31, 2009 and 2008. There were no borrowings at August 31, 2009 and 2008 under these lines of credit.

The Company had approximately \$41.3 million and \$51.0 million of uncollateralized short-term foreign lines of credit available to its subsidiaries at August 31, 2009 and August 31, 2008, respectively. The Company had approximately \$2.5 million outstanding under these lines of credit at August 31, 2009 and 2008.

Below summarizes the Company s available funds as of August 31, 2009 and 2008.

		As of August		
		2009		2008
		(In n	nillion	ns)
Credit Facility		\$ 260.0	\$	260.0
Uncollateralized short-term lines of credit	U.S.	\$ 8.5	\$	8.5
Uncollateralized short-term lines of credit	Foreign	\$ 41.3	\$	51.0
Total gross available funds from credit lines Credit Facility	and notes	\$ 309.8	\$	319.5 7.0
Uncollateralized short-term lines of credit	U.S.			
Uncollateralized short-term lines of credit	Foreign	2.5		2.5
Total borrowings outstanding		2.5		9.5
Credit Facility		\$ 260.0	\$	253.0
Uncollateralized short-term lines of credit	U.S.	\$ 8.5	\$	8.5
Uncollateralized short-term lines of credit	Foreign	\$ 38.8	\$	48.5
Total net available funds from credit lines a	nd notes	\$ 307.3	\$	310.0

The Company has approximately \$0.4 million in capital lease obligations as of August 31, 2009, of which \$0.3 million is current. The current portion of capital lease obligations was \$0.4 million in fiscal 2008. The Company s current portion of capital lease obligations is included in other accrued liabilities on the Company s consolidated balance sheets.

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The Company s unfunded pension liability is approximately \$72.7 million at August 31, 2009. This amount is primarily due to an unfunded plan of \$57.6 million maintained by the Company s German subsidiary. Under this plan, no separate vehicle is required to accumulate assets to provide for the payment of benefits. The benefits are paid directly by the Company to the participants. It is anticipated that the German subsidiary will generate sufficient funds from operations to pay these benefits in the future.

The Company adopted the required portions of FASB Statement No. 157, (SFAS 157), Fair Value Measurement, as of September 1, 2008. The adoption did not have a material impact on the Company's financial position, results of operations and cash flows. In accordance with FASB Staff Position (FSP) No. FAS 157-2, *Effective Date of FASB Statement No. 157*, the Company delayed the adoption of portions of SFAS 157 related to nonfinancial assets and nonfinancial liabilities, except for items recognized or disclosed at fair value on a recurring basis. Accordingly, the Company will adopt the provisions of SFAS 157 related to nonfinancial assets and nonfinancial liabilities recognized or disclosed at fair value on a nonrecurring basis in fiscal 2010. The Company is currently evaluating the impact, if any, of the adoption of this portion of SFAS 157 on its financial position, results of operations and cash flows.

SFAS 157 establishes a fair value hierarchy to prioritize the inputs used in valuation techniques into three levels as follows:

Level 1: Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets;

Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly; and

Level 3: Unobservable inputs which reflect an entity s own assumptions.

The fair value of cash equivalents, by their nature, is determined utilizing Level 1 inputs.

The Company enters into forward foreign exchange contracts to reduce its exposure for amounts due or payable in foreign currencies. The Company measures the fair value of the forward foreign exchange contracts using Level 2 inputs through observable market transactions in active markets provided by banks. The forward foreign exchange contracts are entered into with creditworthy multinational banks. These contracts limit the Company s exposure to fluctuations in foreign currency exchange rates. Any gains or losses associated with these contracts as well as the offsetting gains or losses from the underlying assets or liabilities are recognized on the foreign currency transaction line in the Company s consolidated statements of operations. The Company estimates that a 10% change in foreign exchange rates at August 31, 2009 would have changed the fair value of the contracts by approximately \$0.5 million. Changes in the fair value of forward foreign exchange contracts are substantially offset by changes in the fair value of the hedged positions. The Company does not hold or issue financial instruments for trading purposes or utilize any other types of derivative instruments.

The Company adopted FASB Statement No. 159, (SFAS 159), The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115. However, the Company did not elect the fair value option for any of its existing financial instruments other than those already measured at fair value. Therefore, the Company s adoption of SFAS 159 as of September 1, 2008 did not have a material impact on the Company s financial position, results of operations and cash flows.

During the year ended August 31, 2009, the Company paid cash dividends aggregating to \$0.60 per share. The total amount of these dividends was \$15.8 million. Cash flow has been sufficient to fund the payment of these dividends.

For the year ended August 31, 2009, the Company issued approximately 34,000 common shares upon the exercise of employee stock options and approximately 66,000 common shares were issued to employees under the restricted stock plan. The total amount received from the issuance of common stock was \$0.4 million.

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On April 25, 2006, the Company announced that its Board of Directors authorized the repurchase of up to 6.75 million shares of its outstanding common stock (the Repurchase Program ) representing approximately 23.3% of the Company s outstanding shares at the authorization date. The Repurchase Program replaced the Company s prior repurchase authorization, under which approximately 1.7 million shares had remained authorized for repurchase. As a part of an agreement reached with the Barington Group during fiscal 2008, the Board has agreed to increase to five million the remaining number of shares authorized to be repurchased under the Repurchase Program ( 2008 Repurchase Program ). The Company announced its intent to repurchase at least 2.0 million shares under the 2008 Repurchase Program in the fiscal year ended August 31, 2008, subject to market conditions, materially relevant capital considerations of the Company and compliance with applicable laws. During fiscal 2008, the Company repurchased approximately 2.0 million shares of common stock at an average price of \$11.20 per share. During the year ended August 31, 2009, the Company repurchased approximately 0.1 million shares of its common stock at an average price of \$14.77 per share. The Company may continue repurchasing common stock under the Company s 2008 Repurchase Program through open market repurchases from time to time, subject to market conditions, capital considerations of the Company and compliance with applicable laws. As of August 31, 2009, approximately 2.9 million shares remain available to be repurchased under the Company s repurchase program.

The assets and liabilities of the Company s foreign subsidiaries are translated into U.S. dollars using current exchange rates. Income statement items are translated at average exchange rates prevailing during the period. The resulting translation adjustments are recorded as a component of accumulated other comprehensive income in stockholders equity. The pressured global economy and strengthening of the U.S. dollar during the year ended August 31, 2009 decreased this account by \$30.8 million.

Based on past performance and current expectations, Management believes the Company s cash and cash equivalents, investments, and cash generated from operations will satisfy the Company s working capital needs, capital expenditures, contractual obligations and other liquidity requirements associated with operations through at least the next 12 months. Additional common stock repurchases would generally be funded through incremental borrowing.

A summary of the Company s future obligations subsequent to August 31, 2009 are presented below:

	Less than year	1-3	3 Years	5 Years thousand	5	ore than Years	Total
Short Term Debt	\$ 2,519	\$		\$	\$		\$ 2,519
Long Term Debt				30,000		72,161	102,161
Capital Lease Obligations	332		92				424
Operating Lease Obligations(b)	3,513		3,672	1,400		834	9,419
Purchase Obligations(a)	39,575		13,408	6,750			59,733
Pension Obligations	3,500						3,500
Postretirement Benefit Obligations	879		1,939	2,056		5,296	10,170
Deferred Compensation Obligations	3,137		7,089	400		575	11,201
Interest payments	4,273		7,863	6,182		5,198	23,516
	\$ 57,728	\$	34,063	\$ 46,788	\$	84,064	\$ 222,643

(a) Purchase obligations include purchase contracts and purchase orders for inventory.

(b) Operating lease information is provided in the Notes to the Consolidated Financial Statements appearing in ITEM 8 of this Report.

The Company had no FIN 48 liabilities for uncertain tax positions as of August 31, 2009 for which it could reasonably estimate the timing and amount of future payments; therefore, no amounts were included in the Company s future obligations table.

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The Company s outstanding commercial commitments at August 31, 2009 are not material to the Company s financial position, liquidity or results of operations except as discussed in the Notes to the Consolidated Financial Statements appearing in ITEM 8 of this Report.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

The Company does not have any off-balance sheet arrangements.

#### NEW ACCOUNTING PRONOUNCEMENTS

In December 2007, the FASB issued FASB Statement No. 141(R), Business Combinations (SFAS 141R). SFAS 141R replaces FASB Statement No. 141. SFAS 141R requires the acquiring entity in a business combination to recognize all assets acquired and liabilities assumed in the transaction and any non-controlling interest in the acquiree at the acquisition date, measured at the fair value as of that date. This includes the measurement of the acquirer shares issued in consideration for a business combination, the recognition of contingent consideration, the accounting for pre-acquisition gain and loss contingencies, the recognition of capitalized in-process research and development, the accounting for acquisition-related restructuring cost accruals, the treatment of acquisition-related transaction costs and the recognition of changes in the acquirer s income tax valuation allowance and deferred taxes. SFAS 141R is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Early adoption is not permitted. The Company is required to adopt SFAS 141R in fiscal year 2010. The Company is assessing the impact that SFAS 141R may have on its financial position, results of operations and cash flows.

In December 2007, the FASB issued FASB Statement No. 160, Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51 (SFAS 160). SFAS 160 clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. SFAS 160 is effective for the Company for the fiscal year 2010, with early adoption being prohibited. The Company is assessing the impact that SFAS 160 may have on its financial position, results of operations and cash flows.

In May 2009, the FASB issued FASB Statement No. 165, Subsequent Events (SFAS 165). SFAS 165 is intended to establish general standards of accounting for and disclosures of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. SFAS 165 requires disclosure of the date through which an entity has evaluated subsequent events and the basis for that date, and is effective for interim and annual periods ending after June 15, 2009. The Company reflected the provisions and disclosures of SFAS 165 in its footnotes and financial statements for its year ended August 31, 2009.

In June 2009, the FASB issued FASB Statement No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a Replacement of FASB Statement No. 162 (SFAS 168). SFAS 168 establishes the Codification as the source of authoritative Generally Accepted Accounting Principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. Subsequent to the issuance of SFAS 168, the FASB will not issue new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standards Updates. All guidance contained in the Codification carries an equal level of authority. The GAAP hierarchy will be modified to include only two levels of GAAP: authoritative and nonauthoritative. All nongrandfathered non-SEC accounting literature not included in the Codification will become nonauthoritative. SFAS 168 is effective for interim or annual financial periods ending after September 15, 2009. The Company is required to adopt SFAS 168 in fiscal year 2010. The Company expects its adoption of SFAS 168 to only impact the references in its financial statements to technical accounting literature.

#### **CAUTIONARY STATEMENTS**

Certain statements in this Annual Report may constitute forward-looking statements within the meaning of the Federal securities laws. These statements can be identified by the fact that they do not relate strictly to historic or current facts. They use such words as anticipate, estimate, expect, project, intend, plan, believe, and other words and ter similar meaning in connection with any discussion of future operating or financial performance. These forward-looking statements are based on currently available information, but are subject to a variety of uncertainties, unknown risks and other factors concerning the Company s operations and business environment, which are difficult to predict and are beyond the control of the Company. Important factors that could cause actual results to differ materially from those suggested by these forward-looking statements, and that could adversely affect the Company s future financial performance, include, but are not limited to, the following:

Worldwide and regional economic, business and political conditions, including continuing economic uncertainties in some or all of the Company s major product markets;

Fluctuations in the value of currencies in major areas where the Company operates, including the U.S. dollar, euro, U.K. pound sterling, Canadian dollar, Mexican peso, Chinese yuan and Indonesian rupiah;

Fluctuations in the prices of sources of energy or plastic resins and other raw materials;

Changes in customer demand and requirements;

Escalation in the cost of providing employee health care;

The outcome of any legal claims known or unknown;

Performance of the global automotive market;

Global financial market turbulence; and

Global or regional economic slowdown or recession.

Additional risk factors are set forth in ITEM 1A of this Report. The risks and uncertainties identified above are not the only risks the Company faces. Additional risks and uncertainties not presently known to the Company or that it believes to be immaterial also may adversely affect the Company. Should any known or unknown risks or uncertainties develop into actual events, or underlying assumptions prove inaccurate, these developments could have material adverse effects on the Company s business, financial condition and results of operations.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company conducts business on a multinational basis in a variety of foreign currencies. The Company s exposure to market risk for changes in foreign currency exchange rates arises from anticipated transactions from international trade and repatriation of foreign earnings. The Company s principle foreign currency exposures relate to the euro, U. K. pound sterling, Canadian dollar, Mexican peso, Chinese yuan, and Indonesian rupiah.

The Company enters into forward foreign exchange contracts to reduce its exposure to fluctuations in related foreign currencies. These contracts are with major financial institutions and the risk of loss is considered remote. The total value of open contracts and any risk to the Company as a result of these arrangements is not material to the Company s financial position, liquidity or results of operations.

The Company s exposure to market risk from changes in interest rates relates primarily to its debt obligations. Interest on the Revolving Facility is based on the London Inter-Bank Offered Rate (LIBOR) for U.S. dollar borrowings and the Euro Interbank Offered Rate (EURIBOR) for euro borrowings. At August 31, 2009, the Company had no long-term borrowings against its Revolving Facility. Borrowing costs may fluctuate depending upon the volatility of LIBOR, EURIBOR and amounts borrowed.

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# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

# A. SCHULMAN, INC.

# INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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Consolidated Statements of Operations for the three years ended August 31, 2009	56
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Consolidated Statements of Cash Flows for the three years ended August 31, 2009	59
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### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of A. Schulman, Inc.

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(a)(1) present fairly, in all material respects, the financial position of A. Schulman, Inc. and its subsidiaries at August 31, 2009 and 2008, and the results of their operations and their cash flows for each of the three years in the period ended August 31, 2009 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(a)(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of August 31, 2009, based on criteria established in *Internal Control* Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company s management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report On Internal Control Over Financial Reporting under Item 9A. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company s internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

As discussed in the notes to the consolidated financial statements, the Company changed the manner in which it accounts for uncertainty in income taxes as of September 1, 2007 (Note 1).

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may

deteriorate.

PricewaterhouseCoopers LLP Cleveland, Ohio October 26, 2009

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# A. SCHULMAN, INC.

# CONSOLIDATED STATEMENTS OF OPERATIONS

	(1	2009	nded August 3 2008 pt share and p	2007 nare data)
Net sales	\$	1,279,248	\$ 1,983,595	\$ 1,786,892
Cost of sales		1,109,211	1,749,065	1,578,213
Selling, general and administrative expenses		148,143	169,275	149,393
Minority interest		349	872	1,027
Interest expense		4,785	7,814	8,118
Interest income		(2,348)	(2,338)	(2,306)
Foreign currency transaction (gains) losses		(5,645)	1,133	219
Other income		(1,826)	(9)	(1,832)
Curtailment gains		(2,805)	(4,009)	
Goodwill impairment			964	
Asset impairment		2,608	5,399	
Restructuring expense		8,665	6,817	1,598
		1,261,137	1,934,983	1,734,430
Income from continuing operations before taxes		18,111	48,612	52,462
Provision for U.S. and foreign income taxes		6,931	17,944	24,655
Income from continuing operations		11,180	30,668	27,807
Loss from discontinued operations, net of tax of \$0		(13,956)	(12,619)	(5,738)
Net income (loss)	\$	(2,776)	\$ 18,049	\$ 22,069
Weighted-average number of shares outstanding:				
Basic		25,790,421	26,794,923	27,032,348
Diluted		26,069,631	27,097,896	27,369,408
Earnings (losses) per share of common stock Basic:				
Income from continuing operations	\$	0.43	\$ 1.14	\$ 1.02
Loss from discontinued operations		(0.54)	(0.47)	(0.21)
Net income (loss)	\$	(0.11)	\$ 0.67	\$ 0.81
Earnings (losses) per share of common stock Diluted:				
Income from continuing operations	\$	0.43	\$ 1.13	\$ 1.01
Loss from discontinued operations		(0.54)	(0.47)	(0.21)
Net income (loss)	\$	(0.11)	\$ 0.66	\$ 0.80

The accompanying notes are an integral part of the consolidated financial statements.

# A. SCHULMAN, INC.

# CONSOLIDATED BALANCE SHEETS

	A	August 31, 2009 (In thousa share		_
ASSETS				
Current assets:				
Cash and cash equivalents	\$	228,674	\$	97,728
Accounts receivable, less allowance for doubtful accounts of \$10,279 in 2009 and		•		,
\$8,316 in 2008		206,450		320,926
Inventories, average cost or market, whichever is lower		133,536		224,964
Prepaid expenses and other current assets		20,779		18,499
Total current assets		589,439		662,117
Other assets:				
Cash surrender value of life insurance		3,101		2,665
Deferred charges and other assets		23,715		23,017
Goodwill		11,577		10,679
Intangible assets		217		195
		38,610		36,556
Property, plant and equipment, at cost:				
Land and improvements		16,236		17,026
Buildings and leasehold improvements		147,121		156,465
Machinery and equipment		345,653		346,999
Furniture and fixtures		39,581		41,272
Construction in progress		4,546		9,726
		553,137		571,488
Accumulated depreciation and investment grants of \$988 in 2009 and \$1,123 in 2008		383,697		379,740
Net property, plant and equipment		169,440		191,748
	\$	797,489	\$	890,421
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities:	7			
Notes payable	\$	2,519	\$	9,540
Accounts payable		147,476		174,226
U.S. and foreign income taxes payable		8,858		3,212
Accrued payrolls, taxes and related benefits		36,207		37,686

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Other accrued liabilities	32,562		34,566
Total current liabilities	227,622		259,230
Long-term debt	102,254		104,298
Other long-term liabilities	92,688		90,585
Deferred income taxes	3,954		5,544
Minority interest	4,901		5,533
Commitments and contingencies			
Stockholders equity:			
Preferred stock, 5% cumulative, \$100 par value, authorized, issued and outstanding			
15 shares in 2009 and 10,564 shares in 2008	2		1,057
Common stock, \$1 par value, authorized 75,000,000 shares, issued 42,295,492 shares	es		
in 2009 and 42,231,341 shares in 2008	42,295		42,231
Other capital	115,358		112,105
Accumulated other comprehensive income	38,714		79,903
Retained earnings	492,513		511,101
Treasury stock, at cost, 16,207,011 shares in 2009 and 16,095,491 shares in 2008	(322,812	)	(321,166)
Common stockholders equity	366,068		424,174
Total stockholders equity	366,070		425,231
	\$ 797,489	5	890,421

The accompanying notes are an integral part of the consolidated financial statements.

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# A. SCHULMAN, INC.

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

								umulated Other						Total
	Pr	eferred	C	ommon	(	Other		prehensiv ncome	e F	Retained	]	Γreasury	Sto	ockholders
	\$	Stock		Stock		Capital (In tho		(Loss)		Carnings share data)		Stock		Equity
Balance at August 31, 2006 Comprehensive income for 2007: Net income for 2007 Foreign currency translation gain Minimum pension liability adjustment (net of tax of \$263) Total	\$	1,057	\$	40,707	\$	86,894	\$	32,893 16,195 3,806	\$	501,198 22,069	\$	(261,057)	\$	401,692
comprehensive income Adjustment to initially apply SFAS 158 (net of tax of \$2,585) Cash dividends paid or accrued:								(2,802)						42,070 (2,802)
Preferred stock, \$5 per share										(53)				(53)
Common stock, \$0.58 per share Purchase of treasury stock										(16,149)*		(18,107)		(16,149) (18,107)
Stock options exercised Restricted stock issued, net of				743		13,173								13,916
forfeitures Non-cash stock based				335		(335	)							
compensation Amortization of restricted stock						1,851 2,245								1,851 2,245
						, -								,

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Balance at August 31, 2007 Impact due to	1,057	41,785	103,828	50,092	507,065	(279,164)	424,663
adoption of FIN 48					2,078		2,078
Adjusted balance at September 1, 2007 Comprehensive income for 2008:	1,057	41,785	103,828	50,092	509,143	(279,164)	426,741
Net income for 2008 Foreign currency					18,049		
translation gain Net change in net actuarial losses				20,715			
(net of tax of \$1,709) Net change in prior				4,815			
service costs (credit) (net of tax				1016			
of \$138) Net change in unrecognized				4,246			
transition obligations (net of tax of \$0)				35			
Total							
comprehensive income Cash dividends							47,860
paid or accrued:							
Preferred stock, \$5 per share					(53)		(53)
Common stock, \$0.59 per share					(16,038)		(16,038)
Stock options					(10,030)		
exercised Restricted stock		206	3,716				3,922
issued, net of		245	(245)				
forfeitures Redemption of common stock to		245	(245)				
cover tax		. <del>.</del> .	(00)				<b>20.1</b> 0
withholdings Purchase of		(5)	(89)				(94)
treasury stock						(42,002)	(42,002)
Non-cash stock based							
compensation			743				743

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Amortization of restricted stock			4,152				4,152
Balance at August 31, 2008 Comprehensive income for 2009: Net loss for 2009 Foreign currency	1,057	42,231	112,105	79,903	511,101 (2,776)	(321,166)	425,231
translation gain (loss) Net change in net actuarial losses				(30,824)			
(net of tax of \$1,567) Net change in prior service costs (credit) (net of tax				(7,803)			
of \$523) Net change in unrecognized transition				(2,604)			
obligations (net of tax of \$0) Total comprehensive				42			
loss Cash dividends paid or accrued:							(43,965)
Preferred stock, \$5 per share					(53)		(53)
Common stock, \$0.60 per share					(15,759)		(15,759)
Stock options exercised Restricted stock issued, net of		34	552				586
forfeitures Redemption of common stock to		45	(45)				
cover tax withholdings Purchase of		(15)	(201)				(216)
treasury stock						(1,646)	(1,646)
Redemption of preferred stock Non-cash stock	(1,055)						(1,055)
based compensation			16				16
Amortization of restricted stock			2,931				2,931

**Balance** at

**August 31, 2009** \$ 2 \$ 42,295 \$ 115,358 \$ 38,714 \$ 492,513 \$ (322,812) \$ 366,070

\* Includes approximately \$0.3 million related to the redemption of the special stock purchase rights which were paid at a price of \$0.01 per share for shareholders of record on January 19, 2007. This \$0.01 is not included in the \$0.58 per share for common stock dividends.

The accompanying notes are an integral part of the consolidated financial statements.

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# A. SCHULMAN, INC.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended August 31, 2009 2008 20				2007	
			(In t	chousands)		2007
Provided from (used in) operating activities:						
Net income (loss)	\$	(2,776)	\$	18,049	\$	22,069
Adjustments to reconcile net income (loss) to net cash provided from (used	_	(=,)	_	,	_	,-,
in) operating activities:						
Depreciation and amortization		23,632		27,721		25,802
Deferred tax provision		(2,974)		(2,597)		(1,865)
Pension and other deferred compensation		3,955		3,259		11,347
Postretirement benefit obligation		773		2,839		(2,837)
Net losses on asset sales		740		318		68
Minority interest in net income of subsidiaries		349		872		1,027
Restructuring charges, including accelerated depreciation of \$1,326, \$0 and						,
\$1,071 in 2009, 2008 and 2007, respectively		10,011		6,817		2,669
Goodwill impairment				964		
Asset impairment		12,925		11,699		
Curtailment gains		(2,805)		(4,009)		
Proceeds of insurance settlements						750
Changes in assets and liabilities:						
Accounts receivable		91,218		16,614		(29,088)
Inventories		78,756		54,682		37,942
Accounts payable		(17,856)		25,838		(3,018)
Restructuring payments		(6,684)		(6,384)		(974)
Income taxes		3,720		(5,247)		(2,006)
Accrued payrolls and other accrued liabilities		(1,582)		1,704		789
Changes in other assets and other long-term liabilities		(9,905)		2,646		2,222
Net cash provided from operating activities		181,497		155,785		64,897
Provided from (used in) investing activities:						
Expenditures for property, plant and equipment		(24,787)		(26,070)		(29,379)
Proceeds from the sale of assets		950		3,700		1,284
Business acquisitions, net of cash acquired						(11,277)
Proceeds of insurance settlements						1,295
Net cash used in investing activities		(23,837)		(22,370)		(38,077)
Provided from (used in) financing activities:						
Cash dividends paid		(15,812)		(16,091)		(16,202)
Increase (decrease) in notes payable		(7,344)		5,997		(9,372)
Borrowings on revolving credit facilities		19,000		119,557		63,076
Repayments on revolving credit facilities		(19,000)		(145,112)		(66,871)

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Cash distributions to minority shareholders	(980)	(900)	(1,250)
Preferred stock redemption	(1,055)		
Common stock issued	370	3,828	13,916
Purchases of treasury stock	(1,646)	(42,002)	(18,107)
Net cash used in financing activities	(26,467)	(74,723)	(34,810)
Effect of exchange rate changes on cash	(247)	(4,009)	373
Net increase (decrease) in cash and cash equivalents	130,946	54,683	(7,617)
Cash and cash equivalents at beginning of year	97,728	43,045	50,662
Cash and cash equivalents at end of year	\$ 228,674	\$ 97,728	\$ 43,045
Cash paid during the year for:			
Interest	\$ 4,445	\$ 7,531	\$ 7,829
Income Taxes	\$ 7,243	\$ 27,405	\$ 31,230

The accompanying notes are an integral part of the consolidated financial statements.

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **BUSINESS**

A. Schulman, Inc. (the Company) is a leading international supplier of high-performance plastic compounds and resins. These materials are used in a variety of consumer, industrial, automotive and packaging applications. The Company employs about 2,000 people and has 16 manufacturing facilities in North America, Europe and Asia.

To identify reportable segments, the Company considers its operating structure and the types of information subject to regular review by its President and Chief Executive Officer (CEO), who is the Chief Operating Decision Maker (CODM). Globally, the Company operates primarily in three lines of business: engineered plastics, masterbatch and distribution services. In North America, there is a general manager of each of these lines of business each of who report directly to the Company s CEO. Effective September 1, 2008, the Company named a general manager of Asia and a general manager of Europe. This change separated the responsibilities that were previously combined under the general manager of Europe, which then included Asia. Based on the Company s new management structure and an evaluation of how the CODM reviews performance and allocates resources, the Company redefined its European segment to separate the Asian operations from the European operations beginning in the first quarter of fiscal 2009. Prior periods have been restated to reflect the current presentation. The reportable segments are Europe, North America Masterbatch (NAMB) (previously, referred to as North America Polybatch or NAPB), North America Engineered Plastics (NAEP), North America Distribution Services (NADS) and Asia. See Note 14 for more information on the Company s segments.

During the fourth quarter of fiscal 2009, the Company completed the majority of the closing of its Invision sheet manufacturing operation at its Sharon Center, Ohio manufacturing facility. This business comprised the former Invision segment of the Company s business. The Company reflected the results of these operations as discontinued operations for all periods presented in the Company s consolidated statements of operations. See Note 2 for further information regarding the Company s discontinued operations.

During fiscal 2009, the Company received notification from a U.S. multi-employer pension plan that it was being assessed for partial and complete withdrawal liabilities from the plan. This plan covered the Company s employees who previously worked at the Company s Orange, Texas warehouse. The Company terminated over 70% of this location s workforce in fiscal 2004, and then terminated the remaining workforce in fiscal 2007. In accordance with the Employee Retirement Income Security Act (ERISA) guidelines these workforce reductions qualified as partial and complete withdrawals from the plan. Accordingly, the plan assessed the Company for withdrawal liabilities of \$1.8 million for the fiscal 2004 partial withdrawal and \$0.6 million for the fiscal 2007 complete withdrawal for its share of the underfunded multi-employer plan. The Company revised the consolidated financial information for the fiscal years 2004 and 2007 to reflect the correction of an immaterial error identified in fiscal 2009 that related to prior periods. The Company reflected in its consolidated statements of stockholders equity a change of \$1.8 million to the August 31, 2006 ending retained earnings balance and a change of \$0.6 million to fiscal 2007 income from continuing operations, net income and total stockholders equity. The fiscal 2007 change of \$0.6 million was included in the restructuring expense line item in the Company s consolidated statements of operations. In addition, the Company reflected a change of \$2.4 million as a liability in the consolidated balance sheets as of August 31, 2009 and 2008.

### A. SCHULMAN, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of the Company and its domestic and foreign subsidiaries in which a controlling interest is maintained. All significant intercompany transactions have been eliminated.

Minority interest represents a 30% equity position of Mitsubishi Chemical MKV Co. in a partnership with the Company and a 35% equity position of P.T. Prima Polycon Indah in an Indonesian joint venture with the Company.

#### **USE OF ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS

All highly liquid investments purchased with an original maturity of three months or less are considered to be cash equivalents. Such investments amounted to \$130.0 million at August 31, 2009 and \$44.0 million at August 31, 2008. The Company s cash equivalents and investments are diversified with numerous financial institutions which management believes to have acceptable credit ratings. These investments are primarily money-market funds and short-term time deposits. The money-market funds are primarily AAA rated by third parties. Management continues to monitor the placement of its cash given the current credit market. The recorded amount of these investments approximates fair value. Investments with maturities between three and twelve months are considered to be short-term investments. As of August 31, 2009 and August 31, 2008, the Company did not hold any short-term investments.

## ACCOUNTS RECEIVABLE AND ALLOWANCE FOR DOUBTFUL ACCOUNTS

Trade accounts receivable are recorded at the invoiced amount and do not bear interest. Management records an allowance for doubtful accounts receivable based on the current and projected credit quality of the Company s customers, historical experience, customer payment history, expected trends and other factors that affect collectability. Changes in these factors or changes in economic circumstances could result in changes to the allowance for doubtful accounts. The Company reviews its allowance for doubtful accounts on a periodic basis. Trade accounts receivables are charged off against the allowance for doubtful accounts when the Company determines it is probable the account receivable will not be collected. Trade accounts receivables, less allowance for doubtful accounts, reflect the net realizable value of receivables, and approximate fair value. The Company does not have any off-balance sheet exposure related to its customers.

#### REVENUE RECOGNITION

The Company s accounting policy regarding revenue recognition is to recognize revenue when products are shipped to unaffiliated customers and both title and the risks and rewards of ownership are transferred.

The Company provides tolling services primarily in Europe as a fee for processing of material provided and owned by customers. On some occasions, the Company is required to provide certain

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#### A. SCHULMAN, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

amounts of its materials, such as additives or packaging. These materials are charged to the customer as an addition to the tolling fees. The Company recognizes revenues from tolling services and related materials when such services are performed. The only amounts recorded as revenue related to tolling are the processing fees and the charges related to materials provided by the Company.

# PROPERTY, PLANT AND EQUIPMENT AND DEPRECIATION

It is the Company s policy to depreciate the cost of property, plant and equipment over the estimated useful lives of the assets, or for leasehold improvements over the applicable lease term, using the straight-line method. The estimated useful lives used in the computation of depreciation are as follows:

Buildings and leasehold improvements 7 to 40 years
Machinery and equipment 5 to 10 years
Furniture and fixtures 5 to 10 years

The cost of property sold or otherwise disposed of is eliminated from the property accounts and the related reserve accounts. Gains or losses are recognized as appropriate when sales of property occur.

Maintenance and repair costs are charged against income. The cost of renewals and betterments is capitalized in the property accounts.

As of August 31, 2009, the Company s Findlay, Ohio facility, the St. Thomas, Ontario, Canada facility, the Orange, Texas warehouse, and certain equipment related to Invision are considered held for sale. The net book value of these assets held for sale after impairment is approximately \$6.5 million which is included in the property, plant and equipment line item in the Company s consolidated balance sheet as of August 31, 2009. Of the assets held for sale, only Invision is included in discontinued operations on the Company s consolidated statements of operations.

#### **INVENTORIES**

The Company and its subsidiaries do not distinguish between raw materials and finished goods because numerous products that can be sold as finished goods are also used as raw materials in the production of other inventory items. Management establishes an inventory reserve based on historical experience and amounts expected to be realized for slow-moving and obsolete inventory.

#### **GOODWILL**

The Company does not amortize goodwill. However, the Company conducts a formal impairment test of goodwill at the reporting unit level on an annual basis and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value. The Company completed its annual goodwill impairment review as of February 28, 2009, which is all related to the Europe segment, and no impairment charges were necessary. In addition, the Company is not aware of any triggers which would require a goodwill impairment test as of August 31, 2009.

## LONG-LIVED ASSETS

Long-lived assets, except goodwill and indefinite-lived intangible assets, are reviewed for impairment when circumstances indicate the carrying value of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of the asset to future net cash flows estimated by the Company to be generated by such assets. If such assets are considered to be impaired, the impairment to be recognized is the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are recorded at the lower of carrying

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#### A. SCHULMAN, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

value or estimated net realizable value. The Company recorded approximately \$2.6 million and \$5.4 million in asset impairments during the years ended August 31, 2009 and 2008, respectively, excluding impairments recorded in discontinued operations. The Company recorded \$10.3 million and \$6.3 million of asset impairments included in discontinued operations for the years ended August 31, 2009 and 2008, respectively, for certain Invision assets. See Note 2 and Note 16 for further discussion on the asset impairments.

#### **INCOME TAXES**

Income taxes are recognized during the period in which transactions enter into the determination of financial statement income. Accordingly, deferred taxes are provided for temporary differences between the book and tax bases of assets and liabilities. A valuation allowance is established when it is more likely than not that all or a portion of a deferred tax asset will not be realized. No taxes are provided on earnings which are permanently reinvested.

On September 1, 2007, the Company adopted Financial Accounting Standards Board (FASB) interpretation No. 48, (FIN 48), Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, Accounting for Income Taxes. FIN 48 prescribes a comprehensive model for how a company should recognize, measure, present and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return. FIN 48 requires the Company to recognize a financial statement benefit for a position taken or expected to be taken in a tax return when it is more likely than not that the position will be sustained.

#### RETIREMENT PLANS

The Company has several defined benefit and defined contribution pension plans, and a few retirement plans for which contributions are determined at the discretion of the Board of Directors, covering certain employees in the U.S. and in foreign countries. For selected plans in the U.S., pension funding is based on an amount paid to funds held in trust at an agreed rate for each hour for which employees are paid. Generally, the defined benefit pension plans accrue the current and prior service costs annually and funding is not required for all plans.

### FOREIGN CURRENCY TRANSLATION

The financial position and results of operations of the Company s foreign subsidiaries are generally measured using local currency as the functional currency. Assets and liabilities of these subsidiaries are translated at the exchange rate in effect at each reporting period end. Income statement accounts are translated at the average rate of exchange prevailing during the year. Accumulated other comprehensive income in stockholders equity includes translation adjustments arising from the use of different exchange rates from period to period.

# RECLASSIFICATION

Certain items previously reported in specific financial statement captions have been reclassified to conform to the 2009 presentation.

As a result of the Company s decision in fiscal 2009 to cease operation of its Invision sheet production, the Invision segment has been accounted for as a discontinued operation and the prior periods have been reclassified on the Company s consolidated statements of operations to conform to the current period presentation (refer to Note 2

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#### A. SCHULMAN, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The Company accounts for derivatives under Statement of Financial Accounting Standard (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133) as amended and interpreted. SFAS 133 requires all derivatives, whether designated in hedging relationships or not, to be recorded on the balance sheet at fair value. The forward foreign exchange contracts are adjusted to their fair market value through the statement of operations. Gains or losses on forward foreign exchange contracts that hedge specific transactions are recognized in the consolidated statement of operations offsetting the underlying foreign currency gains or losses. Currently, the Company does not designate any of these contracts as hedges.

#### STOCK-BASED COMPENSATION

On September 1, 2005, the Company adopted SFAS No. 123 (Revised 2004), Share-Based Payment (SFAS 123R), which requires the Company to measure all employee stock-based compensation awards using a fair value method and record the related expense in the consolidated financial statements. The Company elected to use the modified prospective transition method requires that compensation cost be recognized in the consolidated financial statements for all awards granted after the date of adoption as well as for existing awards for which the requisite service has not been rendered as of the date of adoption and requires that prior periods not be restated.

#### FAIR VALUE MEASUREMENT

On September 1, 2008, the Company adopted SFAS No. 157, Fair Value Measurements (SFAS 157) for financial assets and liabilities. SFAS 157 defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required or permitted to be recorded at fair value, the Company considers the principal or most advantageous market in which it would transact and the Company considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions, and risk of nonperformance. See Note 6 for further discussion on fair value measurement.

#### NEW ACCOUNTING PRONOUNCEMENTS

In December 2007, the FASB issued FASB Statement No. 141(R), Business Combinations (SFAS 141R). SFAS 141R replaces FASB Statement No. 141. SFAS 141R requires the acquiring entity in a business combination to recognize all assets acquired and liabilities assumed in the transaction and any non-controlling interest in the acquiree at the acquisition date, measured at the fair value as of that date. This includes the measurement of the acquirer shares issued in consideration for a business combination, the recognition of contingent consideration, the accounting for pre-acquisition gain and loss contingencies, the recognition of capitalized in-process research and development, the accounting for acquisition-related restructuring cost accruals, the treatment of acquisition related transaction costs and the recognition of changes in the acquirer—s income tax valuation allowance and deferred taxes. SFAS 141R is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Early adoption is not permitted. The Company is required to adopt SFAS 141R in fiscal year 2010. The Company is assessing the impact that SFAS 141R may have on its financial position, results of operations and cash flows.

### A. SCHULMAN, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In December 2007, the FASB issued FASB Statement No. 160, Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51 (SFAS 160). SFAS 160 clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. SFAS 160 is effective for the Company for the fiscal year 2010, with early adoption being prohibited. The Company is assessing the impact that SFAS 160 may have on its financial position, results of operations and cash flows.

In May 2009, the FASB issued FASB Statement No. 165, Subsequent Events (SFAS 165). SFAS 165 is intended to establish general standards of accounting for and disclosures of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. SFAS 165 requires disclosure of the date through which an entity has evaluated subsequent events and the basis for that date, and is effective for interim and annual periods ending after June 15, 2009. The Company reflected the provisions and disclosures of SFAS 165 in its footnotes and financial statements for the year ended August 31, 2009. The Company evaluated subsequent events through October 26, 2009 for the year ended August 31, 2009.

In June 2009, the FASB issued FASB Statement No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a Replacement of FASB Statement No. 162 (SFAS 168). SFAS 168 establishes the Codification as the source of authoritative Generally Accepted Accounting Principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. Subsequent to the issuance of SFAS 168, the FASB will not issue new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standards Updates. All guidance contained in the Codification carries an equal level of authority. The GAAP hierarchy will be modified to include only two levels of GAAP: authoritative and nonauthoritative. All nongrandfathered non-SEC accounting literature not included in the Codification will become nonauthoritative. SFAS 168 is effective for interim or annual financial periods ending after September 15, 2009. The Company is required to adopt SFAS 168 in fiscal year 2010. The Company expects its adoption of SFAS 168 to only impact the references in its financial statements to technical accounting literature.

## NOTE 2 DISCONTINUED OPERATIONS

During the fourth quarter of fiscal 2009, the Company completed the majority of the closing of the Invision manufacturing operation at its Sharon Center, Ohio manufacturing facility. The operating results of Invision were previously included in the Company s former Invision segment. The Company reflected the results of this segment as discontinued operations for all of the periods presented. The remaining assets of Invision, including a facility in Findlay, Ohio, which was a dedicated building for the Invision business, and machinery and equipment at the Sharon Center, Ohio facility are considered held for sale as of August 31, 2009. These assets are included in the Company s balance sheet in property, plant and equipment. Included in the results of discontinued operations for the year ended August 31, 2009 was approximately \$10.3 million of asset impairments for the Findlay, Ohio facility and certain assets at the Sharon Center, Ohio facility. The asset impairments were based on the estimated fair market value of the long-lived assets which was determined through third party appraisals. In addition, the Company recorded less than \$0.1 million of cash charges related to employee termination costs. The results for the year ended August 31, 2008 include an impairment of \$6.3 million related to the Findlay, Ohio facility. The Findlay, Ohio facility impairment was based on the estimated fair market value of the property which was determined using independent third party appraisals. The Company expects minimal charges as final shutdown of the equipment and facility continues into fiscal 2010.

### A. SCHULMAN, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following summarizes the results for discontinued operations for the years ended August 31, 2009, 2008 and 2007. The loss from discontinued operations does not include any income tax effect as the Company was not in a taxable position due to its continued U.S. losses and a full valuation allowance.

	2009				2007	
Net sales	\$	217	\$	416	\$	164
Loss from operations Asset impairment Restructuring expense	\$	(3,619) (10,317) (20)	\$	(6,376) (6,300)	\$	(5,738)
Other income				57		
Loss from discontinued operations	\$	(13,956)	\$	(12,619)	\$	(5,738)

#### NOTE 3 ALLOWANCE FOR DOUBTFUL ACCOUNTS

The changes in the Company s allowance for doubtful accounts during the years ended August 31, 2009 and 2008 are as follows:

	2009 (In the	2008 ousands)		
Beginning balance Provision Write-offs, net of recoveries Translation effect	\$ 8,316 4,821 (2,604) (254)	\$ 9,056 3,116 (4,181) 325		
Ending balance	\$ 10,279	\$ 8,316		

## NOTE 4 GOODWILL AND OTHER INTANGIBLE ASSETS

In accordance with FASB Statement No. 142 (SFAS 142), Goodwill and Other Intangible Assets, the Company is required to review goodwill and indefinite-lived intangible assets at least annually for impairment. Goodwill impairment is tested at the reporting unit level on an annual basis and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value.

The Company completed its annual goodwill impairment review as of February 28, 2009, which is all related to the Europe segment, and no impairment charges were necessary. In addition, the Company assessed that there were no triggers which would require a goodwill impairment test as of August 31, 2009. Although the Company redefined its Europe segment to separate the Asia operations from the Europe operations beginning in fiscal 2009, the reporting units used for the testing of goodwill did not change. The fair value used in the analysis was based on average earnings before interest, taxes, depreciation and amortization and cash flow multiples. The Company has been consistent with its method of estimating fair value when an indication of fair value from a buyer or similar specific transactions is not available.

During the second quarter of fiscal 2008, as a result of the Company s announcement in February 2008 to pursue a sale of its Orange, Texas facility, the Company noted a trigger event to test for impairment of goodwill in the NAEP segment. The analysis of goodwill in the NAEP segment related to the tolling reporting unit resulted in an impairment charge of approximately \$1.0 million in fiscal 2008. The fair value was based on estimated future cash flows including potential sale proceeds.

During fiscal 2007, the Company acquired the Delta Plast Group, a European color masterbatch manufacturer with operations in Sweden and Belgium. In connection with the acquisition, the Company recorded approximately \$3.8 million of goodwill. The purchase price also included potential deferred

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### A. SCHULMAN, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

payments that could be paid over a three year period based on certain terms in the purchase agreement. During fiscal 2008, the Company paid the first deferred payment related to this purchase agreement of approximately \$1.6 million, which increased goodwill by the same amount. In addition, during the fourth quarter of fiscal 2008, the Company made a \$0.1 million final purchase price accounting adjustment related to the Delta Plast Group acquisition, which increased goodwill. The Company paid approximately \$1.4 million in fiscal 2009 related to the second deferred payment in accordance with the purchase agreement, which increased goodwill by the same amount. The Company has completed its obligation for deferred payments related to this acquisition; therefore, no further payments will be made. See Note 17 for further discussion on the business acquisition.

The changes in the Company s carrying value of goodwill during the years ended August 31, 2009 and 2008 are as follows:

	E	Curope (I	NAEP Total In thousands)				
Balance as of August 31, 2007 Goodwill impairment	\$	8,386	\$	964 (964)	\$	9,350 (964)	
Deferred payment and purchase price adjustment related to business acquisition in fiscal 2007 Translation effect		1,676 617				1,676 617	
Balance as of August 31, 2008 Deferred payment related to business acquisition in fiscal 2007 Translation effect		10,679 1,415 (517)				10,679 1,415 (517)	
Balance as of August 31, 2009	\$	11,577	\$		\$	11,577	

Intangible assets were \$0.2 million at August 31, 2009 and 2008.

# NOTE 5 LONG-TERM DEBT AND CREDIT ARRANGEMENTS

	August 31,						
	2009			2008			
	(In thousands)						
Notes payable, due within one year	\$	2,519	\$	2,540			
Revolving credit loan, due within one year				7,000			
Revolving credit loan, LIBOR plus applicable spread, due 2011							
Euro notes, 4.485%, due 2016		72,161		73,847			
Senior notes, LIBOR plus 80 bps, due 2013		30,000		30,000			
Capital lease obligations		424		894			

\$ 105,104 \$ 114,281

The Company has a credit facility that consists of \$260.0 million of revolving credit lines ( Credit Facility ) of which the U.S. dollar equivalent of \$160.0 million is available to certain of the Company s foreign subsidiaries for borrowings in euros or other currencies. The Credit Facility, which was put in place on February 28, 2006 and matures on February 28, 2011, contains certain covenants that, among other things, limit the Company s ability to incur indebtedness and enter into certain transactions beyond specified limits. The Company must also maintain a minimum interest coverage ratio and may not exceed a maximum net debt leverage ratio.

Interest rates on the Credit Facility are based on LIBOR or EURIBOR (depending on the borrowing currency) plus a spread determined by the Company s total leverage ratio. The Company also pays a facility fee on the commitments whether used or unused. The Credit Facility allows for a provision which

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#### A. SCHULMAN, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

provides a portion of the funds available as a short-term swing-line loan. The swing-line loan interest rate varies based on a mutually agreed upon rate between the bank and the Company. There were no short-term borrowings at August 31, 2009. At August 31, 2008, there was \$7.0 million outstanding on the Credit Facility which is considered short-term. This amount is included in notes payable in the Company s consolidated balance sheets. There were no long-term borrowings under the Credit Facility as of August 31, 2009 and 2008.

On March 1, 2006, the Company issued senior guaranteed notes (Senior Notes) in the private placement market consisting of the following:

\$30.0 million of Senior Notes in the United States, maturing on March 1, 2013, with a variable interest rate of LIBOR plus 80 bps ( Dollar Notes ). Although there are no plans to do so, the Company may, at its option, prepay all or part of the Dollar Notes.

50.3 million of Senior Notes in Germany, maturing on March 1, 2016, with a fixed interest rate of 4.485% ( Euro Notes ). The Euro Notes approximate \$72.2 million at August 31, 2009.

The Senior Notes are guaranteed by the Company s wholly-owned domestic subsidiaries and contain covenants substantially identical to those in the \$260.0 million revolving Credit Facility.

Both the Credit Facility and the Senior Notes are supported by up to 65% of the capital stock of certain of the Company s directly owned foreign subsidiaries.

The Company had approximately \$8.5 million of uncollateralized short-term lines of credit available from various domestic banks at August 31, 2009 and 2008. There were no borrowings at August 31, 2009 and 2008 under these lines of credit.

The Company had approximately \$41.3 million and \$51.0 million of uncollateralized short-term foreign lines of credit available to its subsidiaries at August 31, 2009 and August 31, 2008, respectively. There was approximately \$2.5 million outstanding under these lines of credit at August 31, 2009 and 2008.

The Company s short-term debt of \$2.5 million as of August 31, 2009 had a weighted average interest rate of approximately 4.9% and approximately 7.7% for the \$9.5 million outstanding as of August 31, 2008.

Below summarizes the Company s available funds as of August 31, 2009 and 2008.

		As of A	As of August 31			
		2009		2008		
		(In m	illion	ıs)		
Credit Facility		\$ 260.0	\$	260.0		
Uncollateralized short-term lines of credit	U.S.	\$ 8.5	\$	8.5		
Uncollateralized short-term lines of credit	Foreign	\$ 41.3	\$	51.0		

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Total gross available funds from credit lines and notes Credit Facility	\$ 30	9.8 \$	319.5 7.0
Uncollateralized short-term lines of credit U.S.			
Uncollateralized short-term lines of credit Foreign		2.5	2.5
Total borrowings outstanding		2.5	9.5
Credit Facility	\$ 26	0.0 \$	253.0
Uncollateralized short-term lines of credit U.S.	\$	8.5 \$	8.5
Uncollateralized short-term lines of credit Foreign	\$ 3	8.8 \$	48.5
Total net available funds from credit lines and notes	\$ 30	7.3 \$	310.0

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#### A. SCHULMAN, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company has approximately \$0.4 million in capital lease obligations, of which \$0.3 million is current. The current portion of capital lease obligations was \$0.4 million in fiscal 2008. The Company s current portion of capital lease obligations is included in other accrued liabilities on the Company s consolidated balance sheets.

Aggregate maturities of debt including capital lease obligations subsequent to August 31, 2009 are as follows:

	(In thousands)
Fiscal 2010	\$ 2,851
2011	88
2012	4
2013	30,000
2014	
2015 and thereafter	72,161
Total	\$ 105,104

#### NOTE 6 FAIR VALUE MEASUREMENT

On September 15, 2006, the FASB issued SFAS 157, which addresses standardizing the measurement of fair value for companies who are required to use a fair value measure for recognition or disclosure purposes. The FASB defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measure date. The Company's adoption of the required portions of SFAS 157 as of September 1, 2008 did not have a material impact on the Company's financial position, results of operations and cash flows. In February 2008, the FASB issued Staff Position (FSP) No. FAS 157-2, *Effective Date of FASB Statement No. 157*, which delayed the required adoption of portions of SFAS 157 related to nonfinancial assets and nonfinancial liabilities, except for items recognized or disclosed at fair value on a recurring basis. Accordingly, the Company will adopt the provisions of SFAS 157 related to nonfinancial assets and nonfinancial liabilities recognized or disclosed at fair value on a nonrecurring basis in fiscal 2010. The Company is currently evaluating the impact, if any, of the adoption of this portion of SFAS 157 on its financial position, results of operations and cash flows.

SFAS 157 establishes a fair value hierarchy to prioritize the inputs used in valuation techniques into three levels as follows:

- Level 1: Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets;
- Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly; and
- Level 3: Unobservable inputs which reflect an entity s own assumptions.

### A. SCHULMAN, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents information about the Company s assets and liabilities recorded at fair value as of August 31, 2009 in the Company s consolidated balance sheet:

	Total leasured at iir Value	Quoted Prices in Active Markets for Identical Assets (Level 1) (In thous	Significant Unobservable Inputs (Level 3)	
Assets: Cash equivalents	\$ 129,993	\$ 129,993	\$	\$
Total assets at fair value	\$ 129,993	\$ 129,993	\$	\$
Liabilities: Derivative liabilities	\$ 107	\$	\$ 107	\$
Total liabilities at fair value	\$ 107	\$	\$ 107	\$

The fair value of cash equivalents, by their nature, is determined utilizing Level 1 inputs. The Company measures the fair value of its forward foreign exchange contracts using Level 2 inputs through observable market transactions in active markets provided by banks. The forward foreign exchange contracts are entered into with creditworthy multinational banks.

The Company enters into forward foreign exchange contracts to reduce its exposure for amounts due or payable in foreign currencies. These contracts limit the Company s exposure to fluctuations in foreign currency exchange rates. Any gains or losses associated with these contracts as well as the offsetting gains or losses from the underlying assets or liabilities are included in the foreign currency transaction line in the Company s consolidated statements of operations. The Company does not hold or issue forward foreign exchange contracts for trading purposes. The following table presents a summary of forward foreign exchange contracts outstanding as of August 31, 2009 and August 31, 2008:

August 31, 2009		August 31, 2008				
Contract	Fair	Contract	Fair			
Amount	Value	Amount	Value			
	(In th	ousands)				

Foreign currency exchange contracts	Buy	\$ 6,266	\$ 6,143	\$ 9,801	\$ 9,905
Foreign currency exchange contracts	Sell	\$ 1,407	\$ 1,391	\$ 18,514	\$ 18,584

The fair value of forward foreign exchange contracts was estimated by obtaining quotes from banks. Forward foreign exchange contracts are entered into with substantial and creditworthy multinational banks. Generally these contracts have maturities of less than twelve months and have no hedging designation in accordance with SFAS 133.

The following information presents the supplemental fair value information about long-term fixed-rate debt at August 31, 2009. The Company s long-term fixed-rate debt was issued in Euros.

	August 3	31, 2009	August 31, 2008			
	(In millions of \$)	(In millions of )	(In millions of \$)	(In millions of )		
Carrying value of long-term						
fixed-rate debt	\$ 72.2	50.3	\$ 73.8	50.3		
Fair value of long-term						
fixed-rate debt	\$ 65.6	45.8	\$ 63.7	43.4		

The fair value was calculated using discounted future cash flows. The increase in fair value compared with August 31, 2008 is primarily related to a decrease in yield-to-maturity, caused by lower market interest rates, and a shorter average life to maturity, offset partially by a weaker Euro.

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### A. SCHULMAN, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In February 2007, the FASB issued SFAS 159 which permits companies to choose, at specified election dates, to measure many financial instruments and certain other items at fair value that are not currently measured at fair value. Unrealized gains and losses on items for which the fair value option has been elected would be reported in earnings at each subsequent reporting date. Upfront costs and fees related to items for which the fair value option is elected shall be recognized in earnings as incurred and not deferred. The Company did not elect the fair value option for any of its existing financial instruments other than those already measured at fair value. Therefore, the Company s adoption of SFAS 159 as of September 1, 2008 did not have an impact on the Company s financial position, results of operations and cash flows.

#### NOTE 7 INCOME TAXES

Income (loss) before taxes from continuing operations is as follows:

	Year Ended August 31,						
	2009	(In	2008 thousands)		2007		
U.S. Foreign	\$ (40,130) 58,241	\$	(37,832) 86,444	\$	(20,110) 72,572		
	\$ 18,111	\$	48,612	\$	52,462		

The loss from discontinued operations does not include any income tax effect as the Company was not in a taxable position due to its continued U.S. losses and a full valuation allowance.

The provisions for U.S. and foreign income taxes consist of the following:

	Year Ended August 31,					
	2009	2	2008 nousands)		2007	
Current taxes:						
U.S.	\$ 91	\$	133	\$	107	
Foreign	9,814		20,408		26,413	
	9,905		20,541		26,520	
Deferred taxes:	(402)		(1.45)		2.1	
U.S.	(483)		(145)		31	
Foreign	(2,491)		(2,452)		(1,896)	
	(2,974)		(2,597)		(1,865)	

\$ 6,931 \$ 17,944 \$ 24,655

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# A. SCHULMAN, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A reconciliation of the statutory U.S. federal income tax rate with the effective tax rates of 38.3% in 2009, 36.9% in 2008, and 47.0% in 2007 is as follows:

	2009		2008	8	2007			
			% of Pretax		% of Pretax		% of Pretax	
	A	mount	Income (In	mount usands, ex	Income cept for %s)	Amount	Income	
Statutory U.S. tax rate Amount of foreign income taxes less than U.S. taxes at statutory	\$	6,339	35.0%	\$ 17,014	35.0%	\$ 18,362	35.0%	
rate		(12,043)	(66.5)	(12,457)	(25.6)	(2,951)	(5.6)	
U.S. losses with no tax benefit U.S. restructuring and other U.S.		13,042	72.0	10,669	21.9	6,697	12.8	
unusual charges with no benefit Provision for repatriated earnings		1,003	5.5	2,572 1,054	5.3 2.2	342	0.7	
Establishment (resolution) of uncertain tax positions		(1,584)	(8.7)	(1,363)	(2.8)	1 225	2.5	
Reduction of German tax rate Other, net		174	1.0	455	0.9	1,335 870	2.5 1.6	
	\$	6,931	38.3%	\$ 17,944	36.9%	\$ 24,655	47.0%	

Deferred tax assets and (liabilities) consist of the following at August 31, 2009 and August 31, 2008:

	2009 (In the			2008 ls)
Pensions	\$	5,961	\$	4,302
Inventory reserves		345		870
Bad debt reserves		1,681		2,115
Accruals		2,385		2,660
Postretirement benefits other than pensions		8,279		7,194
Depreciation		6,079		4,610
Net operating loss carryforwards		1,100		
Foreign tax credit carryforwards		42,790		36,295
Alternative minimum tax carryforwards		6,392		6,835
Other		17,686		12,640
Gross deferred tax assets		92,698		77,521

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Valuation allowance	(74,426)	(60,426)
Total deferred tax assets	18,272	17,095
Depreciation Other	(5,663) (2,040)	(5,684) (4,835)
Gross deferred tax liabilities	(7,703)	(10,519)
	\$ 10,569	\$ 6,576

The valuation allowance covers benefits which are not likely to be utilized for foreign tax credit carryforwards and other deferred tax assets in the United States.

The Company has \$45 million in foreign tax credit carryforwards that will expire in periods from 2010 to 2019. The amount of foreign tax credit carryforwards shown in the table above has been reduced by unrealized stock compensation attributes of approximately \$2.2 million.

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#### A. SCHULMAN, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In recent years, the Company s U.S. operations have generated federal tax net operating losses, before considering dividend income from foreign subsidiaries. Such net operating losses are offset against the foreign dividend income, which would otherwise generate U.S. taxable income. The dividend income from foreign subsidiaries also generates foreign tax credits, which either offset the tax on any U.S. taxable income remaining after the offset of the net operating losses, or are carried forward. Therefore, the net effect of foreign dividends received from foreign countries is to place the Company into a position in which it does not generate net operating loss carryforwards for its U.S. operating losses.

The tax effect of temporary differences included in prepaids was \$4.2 million and \$4.9 million at August 31, 2009 and 2008, respectively. Deferred charges included \$10.6 million and \$8.6 million from the tax effect of temporary differences at August 31, 2009 and 2008, respectively. The tax effect of temporary differences included in other accrued liabilities was \$0.3 million and \$1.4 million at August 31, 2009 and 2008, respectively.

As of August 31, 2009, the Company s gross unrecognized tax benefits totaled \$1.5 million. If recognized, approximately \$0.5 million of the total unrecognized tax benefits would favorably affect the Company s effective tax rate. The Company elects to report interest and penalties related to income tax matters in income tax expense. At August 31, 2009, the Company had \$0.4 million of accrued interest and penalties on unrecognized tax benefits.

At August 31, 2008, the Company had \$0.8 million of accrued interest and penalties on unrecognized tax benefits.

The Company is open to potential income tax examinations in the U.S. and Belgium from fiscal 2007 onward. The Company is open to potential examinations in Germany from fiscal 2005 onward and generally from fiscal 2003 onward for most foreign jurisdictions. Additionally, the expiration of the statute of limitations in various foreign jurisdictions during fiscal 2009 resulted in tax benefits of approximately \$1.6 million related to the reversal of tax and interest previously accrued for under FIN 48.

During fiscal 2008, the expiration of certain statutes of limitation in foreign jurisdictions and the completion of certain transfer pricing documentation resulted in tax benefits of approximately \$1.7 million relating to the reversal of tax and interest previously accrued for under FIN 48.

The amount of unrecognized tax benefits is expected to change in the next 12 months; however the change is not expected to have a significant impact on the financial position of the Company.

Reconciliation of Unrecognized Tax Benefits:

	2009	2008
	(In thou	isands)
Beginning balance	\$ 3,781	\$ 5,392
Decreases related to prior year tax positions	(1,322)	(600)
Increases related to prior year tax positions	26	
Increases related to current year tax positions	650	148
Settlements	(74)	(984)

Laspse of statute of limitations	(1,301)	(660)
Foreign currency impact	(211)	485
Ending balance	\$ 1,549	\$ 3,781

As August 31, 2009, no taxes have been provided on the undistributed earnings of certain foreign subsidiaries amounting to \$330.3 million because the Company intends to permanently reinvest these earnings. Quantification of the deferred tax liability associated with these undistributed earnings is not practical.

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

During the fiscal 2008, the Company revised its earnings repatriation plan for its Canadian subsidiary and recognized an income tax provision of approximately \$1.0 million for withholding taxes on the repatriation of these retained earnings to the U.S.

#### NOTE 8 PENSIONS

The Company has defined benefit pension plans and other postretirement benefit plans, primarily health care and life insurance. Benefits for the defined benefit pension plans are based primarily on years of service and qualifying compensation during the final years of employment. A supplemental non-qualified, non-funded pension plan for certain retired officers was adopted as of January 1, 2004. Charges to earnings are provided to meet the projected benefit obligation. The pension cost for this plan is based on substantially the same actuarial methods and economic assumptions as those used for the defined benefit pension plans. In connection with this plan, the Company owns and is the beneficiary of life insurance policies that cover the estimated total cost of this plan. The cash surrender value of this insurance was approximately \$2.3 million and \$1.9 million at August 31, 2009 and 2008, respectively.

Postretirement health care and life insurance benefits are provided to certain U.S. employees if they meet certain age and length of service requirements while working for the Company. Effective January 1, 2004, the Company amended the plan to require co-payments and participant contribution. Effective April 1, 2007, the Company amended the plan which eliminated retiree health care benefits for certain employees and increased retiree contributions for health care benefits. Effective July 1, 2008, the Company amended the plan which eliminated retiree life insurance benefits for all nonunion employees and retirees. The measurement date for all plans is August 31.

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## A. SCHULMAN, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Components of the plan obligations and assets, and the recorded liability at August 31, 2009 and 2008 are as follows:

		Pension Benefits 2009 2008 (In the			Other Postretirement Benefits 2009 2008 ousands)			
				`		,		
Benefit obligation at beginning of year	\$	(78,222)	\$	. , ,	\$	(13,161)	\$	(20,293)
Service cost		(1,742)		(2,492)		(42)		(385)
Interest cost		(4,429)		(4,640)		(847)		(1,077)
Participant contributions		(202)		(284)		(1.040)		20
Actuarial gain (loss)		(7,836)		8,262		(1,849)		39
Benefits paid		3,044		2,548		1,042		790
Plan amendments		240		(96)		510		4,661
Curtailment gain		249		1,398		513		3,104
Translation adjustment		3,134		(1,949)				
Benefit obligation at end of year	\$	(86,004)	\$	(78,222)	\$	(14,344)	\$	(13,161)
Fair value of plan assets at beginning of year	\$	14,109	\$	15,690	\$		\$	
Actual return on assets	Ψ	166	4	(1,441)	Ψ		Ψ	
Employer contributions		3,252		3,359		1,042		790
Participant contributions		202		284		-,- :-		
Benefits paid		(3,044)		(2,548)		(1,042)		(790)
Translation adjustment		(1,368)		(1,235)		( )- )		()
Fair value of plan assets at end of year	\$	13,317	\$	14,109	\$		\$	
Tail value of plain assets at one of year	Ψ	15,517	Ψ	11,107	Ψ		Ψ	
Underfunded	\$	(72,687)	\$	(64,113)	\$	(14,344)	\$	(13,161)
Unamortized:								
Net liability				42				
Net actuarial (gain) loss		13,003		5,027		1,388		53
Net prior year service cost (credit)		756		893		(4,598)		(7,862)
Net amount recognized	\$	(58,928)	\$	(58,151)	\$	(17,554)	\$	(20,970)
Amounts included in the consolidated balance sheets								
consist of:								
Deferred tax asset	\$	4,034	\$	1,944	\$		\$	,
Accrued payrolls, taxes and related benefits		(2,858)		(2,092)		(880)		(880)
Other long-term liabilities		(69,888)		(62,021)		(13,464)		(12,281)
Accumulated other comprehensive income		9,784		4,018		(3,210)		(7,809)

\$ (58,928) \$ (58,151) \$ (17,554) \$ (20,970)

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#### A. SCHULMAN, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Amounts recognized in Accumulated Other Comprehensive Income, net of tax, as of August 31, 2009 and 2008 include:

	2009 (In t	2008 housands)
Prior service credit Actuarial loss Net transition obligation	\$ 3,845 (14,45)	
Gross amount Less income tax effect	(10,60) 4,03	
Net amount	\$ (6,57	4) \$ 3,791

The components of net periodic benefit cost of the years ended August 31 are as follows:

	<b>Pension Benefits</b>			<b>Other Postretirement Benefits</b>					efits			
	2009		2009 2008 2007		2007	2009		2008		2007		
						(In thou	ısan	ids)				
Service cost	\$	1,742	\$	2,492	\$	2,486	\$	42	\$	385	\$	1,306
Interest cost		4,429		4,640		3,728		847		1,077		1,509
Expected return on plan assets		(957)		(1,250)		(1,057)						
Amortization of transition obligation		39		42		38						
Amortization of prior service cost		48		279		497		(654)		(647)		(293)
Deferred asset gain												134
Recognized gains due to plan												
curtailments		(188)		(114)				(2,609)		(3,895)		
Recognized net actuarial loss		250		189		582						
	\$	5,363	\$	6,278	\$	6,274	\$	(2,374)	\$	(3,080)	\$	2,656

During the second quarter of fiscal 2009, the Company recorded a curtailment gain of \$2.6 million as a result of a significant reduction in the expected years of future service, primarily due to its North American restructuring plan that was announced in December 2008. During the fourth quarter of fiscal 2009, the Company recorded a curtailment gain of \$0.2 million as a result of a significant reduction in the expected years of future service, primarily due to the European restructuring plan which included the elimination of certain positions in the Company s Paris, France subsidiary as a result of the consolidation of back-office operations to the European shared service center.

During the second quarter of fiscal 2008, the Company announced that it planned to amend its U.S. postretirement health care coverage plan by eliminating post-65 retiree coverage as of March 24, 2008. During the second quarter of fiscal 2008, the Company reduced its postretirement health care benefit liability by approximately \$5.0 million with a corresponding increase in accumulated other comprehensive income due to the negative plan amendment. During the third quarter of fiscal 2008, the Company recorded curtailment gains of \$2.3 million related to its U.S. postretirement health care coverage plan as a result of a significant reduction in the expected years of future service primarily due to the sale of the Orange, Texas facility and a change in the executive management. During the fourth quarter of fiscal 2008, the Company recorded a curtailment gain of \$1.7 million as a result of the elimination of post retirement life insurance benefits under the U.S. postretirement health care coverage plan which eliminated the defined benefit for some or all of the future services of a significant number of plan participants. This U.S. postretirement health care benefit liability is included in accrued payrolls, taxes and related benefits and other long-term liabilities on the Company s consolidated balance sheet.

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Selected information regarding the Company s pension and other postretirement benefit plan is as follows:

	2009 (In thousand		2008 sands)	
Pension Plans:				
All plans:				
Accumulated benefit obligation	\$	77,536	\$	69,840
Plans with projected benefit obligations in excess of plan assets:				
Projected benefit obligation	\$	85,926	\$	78,222
Accumulated benefit obligation	\$	77,462	\$	69,840
Fair value of plan assets	\$	13,181	\$	14,109
Plans with projected benefit obligations less than plan assets:				
Projected benefit obligation	\$	78	\$	
Accumulated benefit obligation	\$	74	\$	
Fair value of plan assets	\$	136	\$	
Other Postretirement Benefit Plans:				
All plans:				
Accumulated benefit obligation	\$	14,344	\$	13,161
Plans with projected benefit obligations in excess of plan assets:				
Projected benefit obligation	\$	14,344	\$	13,161
Accumulated benefit obligation	\$	14,344	\$	13,161
Fair value of plan assets	\$		\$	

The under funded position is primarily related to the Company s German and United Kingdom pension plans where funding is not required.

All salaried employees in the U.S. are eligible to participate in a defined contribution savings plan. Employees may contribute a percentage of their salary to the plan subject to statutory limits. The plan has a matching feature whereas the Company will match a participant s contribution up to a pre-approved amount of the participant s annual salary. The plan s assets are self-directed by plan participants. The total expense for defined contribution plans was approximately \$1.9 million, \$3.3 million and \$4.1 million in 2009, 2008 and 2007, respectively. The total pension contributions for multi-employer pension plans were approximately \$0 in 2009 and 2008 and \$3,000 in 2007.

Actuarial assumptions used in the calculation of the recorded liability are as follows:

Weighted Average Assumptions as of August 31:	2009	2008	2007
Discount rate on pension plans	5.4%	6.3%	5.5%
Discount rate on postretirement obligation	5.50%	7.00%	6.25%
Return on pension plan assets	7.7%	7.8%	7.8%
Rate of compensation increase	2.7%	2.5%	2.5%

Projected health care cost trend rate	8.0%	8.5%	9.0%
Ultimate health care rate	5.0%	5.0%	5.0%
Year ultimate health care trend rate is achieved	2016	2015	2011

The Company, in consultation with its actuaries, annually, or as needed for interim remeasurements, reviews and selects the discount rates to be used in connection with its defined benefit pension plans. The discount rates used by the Company are based on yields of various corporate bond indices with varying maturity dates. For countries in which there are no deep corporate bond markets, discount rates used by the Company are based on yields of various government bond indices with varying maturity dates. The

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

discount rates are also reviewed in comparison with current benchmark indices, economic market conditions and the movement in the benchmark yield since the previous fiscal year.

The Company, in consultation with its actuaries, annually, or as needed for interim remeasurements, reviews and selects the discount rate to be used in connection with its postretirement obligation. When selecting the discount rate the Company uses a model that considers the Company s demographics of the participants and the resulting expected benefit payment stream over the participants lifetime.

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plan. A one-percentage point change in assumed health care cost trend rates would have the following effects at August 31, 2009:

	One-Percentage Point Increase	One-Percentage Point Decrease		
	(In thousands)			
Effect on aggregate of service and interest cost components of				
net periodic postretirement benefit cost	\$ 94	\$ (82)		
Effect on accumulated postretirement benefit obligation	\$ 1,462	\$ (1,264)		

The Company s pension plan weighted-average asset allocation at August 31, 2009 and 2008, and target allocation, by asset category are as follows:

	Plan Ass August	Target	
Asset Category	2009	2008	Allocation
Equity securities	66.8%	65.6%	70.0%
Debt securities	17.8%	17.0%	15.0%
Guaranteed investment certificates	14.1%	11.3%	10.0%
Cash	1.3%	6.1%	5.0%
Total	100.0%	100.0%	100.0%

The Company s principal objective is to ensure that sufficient funds are available to provide benefits as and when required under the terms of the plans. The Company utilizes investments that provide benefits and maximizes the long-term investment performance of the plans without taking on undue risk while complying with various legal funding requirements. The Company, through its investment advisors, has developed detailed asset and liability models to aid in implementing optimal asset allocation strategies. The Equity securities are invested in equity indexed funds, which minimizes concentration risk while offering market returns. The debt securities are invested in a long-term bond indexed fund which provides a stable low risk return. The guaranteed investment certificates allow the

Company to closely match a portion of the liability to the expected payout of benefit with little risk. The Company, in consultation with its actuaries, analyzes current market trends, the current plan performance and expected market performance of both the equity and bond markets to arrive at the expected return on each asset category over the long term.

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#### A. SCHULMAN, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company expects to contribute approximately \$3.5 million for its pension obligations and approximately \$0.9 million to its other postretirement plan in 2010. The benefit payments, which reflect expected future service, offset by the expected Medicare Prescription Drug subsidies, are as follows:

					nefits	S			
			Pension		Gross	Me	edicare		Net
		]	Benefits	В	enefits	Reiml	oursement	Ве	enefits
					(In	thousan	ds)		
2010		\$	2,856	\$	975	\$	96	\$	879
2011			2,935		1,040		103		937
2012			3,990		1,110		108		1,002
2013			3,446		1,131		118		1,013
2014			3,694		1,167		124		1,043
Years 2015	2019		21,916		5,977		681		5,296

The Company has agreements with two individuals that upon retirement, death or disability prior to retirement, it shall make ten payments of \$0.1 million each to the two individuals or their beneficiaries for a ten-year period and are 100% vested. The liability required for these agreements was fully accrued and is included in other long-term liabilities as of August 31, 2009 and 2008. In connection with these agreements, the Company owns and is the beneficiary of life insurance policies amounting to \$2.0 million.

#### NOTE 9 ACCUMULATED OTHER COMPREHENSIVE INCOME

The components of Accumulated Other Comprehensive Income are as follows:

	C	Foreign urrency Slation Gain	Lo Prio (Cr	recognized osses and or Service Costs edits), Net thousands)	Total Accumulated Other Comprehensive Income		
Balance as of August 31, 2007 Current period change	\$	55,397 20,715	\$	(5,305) 9,096	\$	50,092 29,811	
Balance as of August 31, 2008 Current period change		76,112 (30,824)		3,791 (10,365)		79,903 (41,189)	
Balance as of August 31, 2009	\$	45,288	\$	(6,574)	\$	38,714	

Foreign currency translation gains do not have a tax effect as such gains are considered permanently reinvested. The decrease in this component of accumulated other comprehensive income in 2009 was primarily due to the decline in the value of the Euro and other currencies against the U.S. dollar.

Accumulated other comprehensive income adjustments related to pensions and other postretirement benefit plans are recorded net of tax using the applicable effective tax rate. The decrease in this component of accumulated other comprehensive income in 2009 was primarily due to an increase in unrecognized losses from a decrease in the discount rates used when measuring the Company s pension and other postretirement benefit plan liabilities and the recognition of a \$2.6 million curtailment gain related to the U.S. postretirement benefit plan.

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 10 INCENTIVE STOCK PLANS

Effective in December 2002, the Company adopted the 2002 Equity Incentive Plan, which provided for the grant of incentive stock options, nonqualified stock options, restricted stock awards and director deferred units for employees and non-employee directors. The option price of incentive stock options is the fair market value of the common shares on the date of the grant. In the case of nonqualified options, the Company grants options at 100% of the fair market value of the common shares on the date of the grant. All options become exercisable at the rate of 33% per year, commencing on the first anniversary date of the grant. Each option expires ten years from the date of the grant. Restricted stock awards under the 2002 Equity Incentive Plan vest ratably over four years following the date of grant.

On December 7, 2006, the Company adopted the 2006 Incentive Plan, which provides for the grant of incentive stock options, nonqualified stock options, whole shares, restricted stock awards, restricted stock units, stock appreciation rights, performance shares, performance units, cash-based awards, dividend equivalents and performance-based awards. Upon adoption of the 2006 Incentive Plan, all remaining shares eligible for award under the 2002 Equity Incentive Plan were added to the 2006 Incentive Plan and no further awards could be made from the 2002 Equity Incentive Plan. It has been the Company s practice to issue new common shares upon stock option exercise and other equity grants. On August 31, 2009, there were approximately 1.7 million shares available for grant pursuant to the Company s 2006 Incentive Plan.

A summary of stock options is as follows:

	Year Ended August 31,												
	200	<b>)</b> 9		200	<b>8</b>		2007						
	Outstanding Shares Under Option	A E	eighted- verage xercise Price	Outstanding Shares Under Option	A E	eighted- verage xercise Price	Outstanding Shares Under Option	A E	eighted- verage xercise Price				
Outstanding at beginning of													
year	567,247	\$	19.12	813,710	\$	19.10	1,568,276	\$	18.93				
Granted		\$			\$			\$					
Exercised	(33,619)	\$	17.33	(206,290)	\$	19.01	(742,528)	\$	18.74				
Forfeited and expired	(41,173)	\$	18.87	(40,173)	\$	19.37	(12,038)	\$	19.36				
Outstanding at end of year	492,455	\$	19.25	567,247	\$	19.12	813,710	\$	19.10				
Exercisable at end of year	492,455	\$	19.25	492,523	\$	18.88	394,915	\$	18.23				

The intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option. The total intrinsic value of stock options exercised during the year ended August 31, 2009 was insignificant due to the small number of options exercised. The total intrinsic value of options exercised during

the years ended August 31, 2008 and 2007 was approximately \$0.5 million and \$2.9 million, respectively. The intrinsic value for stock options exercisable at August 31, 2009 was \$0.1 million with a remaining term for options exercisable of 3.7 years. For stock options outstanding at August 31, 2009, exercise prices range from \$11.62 to \$24.69. The weighted average remaining contractual life for options outstanding at August 31, 2009 was 3.7 years. All 492,455 outstanding and exercisable stock options are fully vested as of August 31, 2009. The Company did not grant stock options in fiscal years 2009, 2008 or 2007.

Restricted stock awards under the 2002 Equity Incentive Plan vest over four years following the date of grant. Restricted stock awards under the 2006 Incentive Plan can vest over various periods. The restricted stock grants outstanding under the 2006 Incentive Plan have service vesting periods of three

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

years following the date of grant. The following table summarizes the outstanding time-based restricted stock awards and weighted-average fair market value:

	Outstanding Restricted Stock Awards	Fair N	Weighted-Average Fair Market Value (per Share)		
Outstanding at August 31, 2008	232,757	\$	20.81		
Granted	66,211	\$	16.62		
Vested	(100,066)	\$	20.47		
Forfeited	(18,473)	\$	20.71		
Outstanding at August 31, 2009	180,429	\$	19.48		

During the year ended August 31, 2009, the Company granted 66,211 time-based restricted shares. Restrictions on these shares underlying the restricted stock awards will lapse ratably over a three-year period and were valued at the fair market value on the date of grant. The Company granted time-based restricted stock awards for 111,650 shares with a weighted-average grant date fair value of \$20.66 and 90,375 shares with a weighted-average grant date fair value of \$22.06 during the years ended August 31, 2008 and 2007, respectively.

The Company also grants awards with market performance vesting criteria. In the table below, the Company summarizes all performance-based awards, which include performance-based restricted stock awards and performance shares ( Performance Shares ).

	Outstanding Performance-Based Awards	Weighted-Average Fair Market Value (per Share)		
Outstanding at August 31, 2008	286,256	\$	15.50	
Granted	252,275	\$	9.64	
Vested		\$		
Forfeited	(21,850)	\$	13.69	
Outstanding at August 31, 2009	516,681	\$	12.72	

Performance Shares are awards for which the vesting will occur based on both service and market performance criteria and do not have voting rights. Included in the outstanding performance-based awards at August 31, 2009 are 247,694 Performance Shares that earn dividends throughout the vesting period and 185,267 Performance Shares that do not earn dividends. Also included in the balance are 83,720 shares of performance-based restricted stock awards from the fiscal 2007 grant with vesting based on both service and market performance criteria. The performance-based

restricted stock awards have voting rights and earn dividends. At the vesting date of these performance-based restricted stock awards in April 2010, approximately 41,860 additional shares could be issued which are not included in the table if certain market conditions are met. The additional shares do not earn dividends and do not have voting rights.

During the years ended August 31, 2009 and 2008, the Company granted performance-based awards for 252,275 shares and 222,475 shares, respectively. Included in the fiscal 2009 grants are approximately 126,136 Performance Shares that earn dividends throughout the vesting period and approximately 126,139 Performance Shares that do not earn dividends. The weighted-average grant date fair value of the Performance Shares with market conditions granted in January 2009 was \$9.66 per share and \$9.36 for those granted in June 2009. The fiscal 2008 performance-based award grants had a weighted-average grant date fair value of \$13.23. In fiscal 2007, the Company granted 137,875 performance-based restricted stock awards with a weighted-average grant date fair value of \$20.55.

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The valuation for the awards included in the performance-based awards table above are based upon a Monte Carlo simulation, which is a valuation model that represents the characteristics of these grants. Vesting of the ultimate number of shares underlying performance-based awards, if any, will be dependent upon the Company s total shareholder return in relation to the total shareholder return of a select group of peer companies over a three-year period. The probability of meeting the market criteria was considered when calculating the estimated fair market value on the date of grant using a Monte Carlo simulation. These awards were accounted for as awards with market conditions in accordance with FASB Statement No. 123(R), Share-Based Payment.

The fair value of the Performance Shares granted during the year ended August 31, 2009 was estimated using a Monte Carlo simulation model with the following weighted-average assumptions:

Weighted-Average Assumptions	Fiscal 2009	Fiscal 2008	Fiscal 2007
Dividend yield	3.60%	2.84%	2.63%
Expected volatility	36.00%	30.00%	26.00%
Risk-free interest rate	1.09%	1.97%	4.45%
Correlation	52.00%	32.00%	30.00%

The Company used the weekly volatility for each company in the peer group to determine a reasonable assumption for the valuation. In using the Monte Carlo simulation method with this type of grant, a correlation rate of the Company s stock price and each of the peer companies is calculated. The Company determined a correlation percentage based on all correlation rates. The risk-free interest rate is based on zero coupon treasury bond rates corresponding to the expected life of the awards. The expected dividend yield of common stock is based on the Company s historical dividend yield. The Company has no reason to believe that future stock volatility, correlation or the expected dividend yield is likely to differ from historical patterns.

Total unrecognized compensation cost, including a provision for forfeitures, related to nonvested share-based compensation arrangements at August 31, 2009 was approximately \$4.3 million. This cost is expected to be recognized over a weighted-average period of approximately 1.6 years.

During the year ended August 31, 2009, the Company granted 27,500 stock-settled restricted stock units which were fully vested as of the grant date. There are no service requirements for vesting for this grant. These restricted stock units will be settled in shares of the Company s common stock, on a one-to-one basis, no later than 60 days after the third anniversary of the award grant date. These awards do earn dividends during the restriction period; however, they do not have voting rights until released from restriction. These awards are treated as equity awards and have a grant date fair value based on the award grant date of \$13.61.

The Company had approximately 242,000, 318,000 and 245,000 cash-settled restricted stock units outstanding with various vesting periods and criteria at August 31, 2009, 2008 and 2007, respectively. The Company granted approximately 60,000, 114,000 and 108,000 cash-settled restricted stock units during the years ended August 31, 2009, 2008 and 2007, respectively. The cash-settled restricted stock units outstanding have either time-based vesting or performance-based vesting, similar to the Company s restricted stock awards and performance shares. Each

cash-settled restricted stock unit is equivalent to one share of the Company s common stock on the vesting date. Certain cash-settled restricted stock units earn dividends during the vesting period. Cash-settled restricted stock units are settled only in cash at the vesting date and therefore are treated as a liability award. The Company records a liability for these restricted stock units in an amount equal to the total of (a) the mark-to-market adjustment of the units vested to date, and (b) accrued dividends on the units. In addition, the liability is adjusted for the estimated payout factor for the performance-based cash-settled restricted stock units.

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As a result of these mark-to-market and performance related adjustments, these restricted stock units introduce volatility into the Company s consolidated statements of operations.

During the year ended August 31, 2009, the Company granted approximately \$2.4 million cash-based awards which are treated as liability awards. These awards were granted to foreign employees. Such awards include approximately \$0.5 million which have service vesting periods of three years following the date of grant and the remaining \$1.9 million is performance-based. The performance-based awards are based on the same market conditions utilized for the Performance Shares. The Company records a liability for these cash-based awards equal to the amount of the award vested to date and adjusts the performance-based awards based on expected payout.

The following table summarizes the impact to the Company s consolidated statements of operations from stock-based compensation, which is primarily included in selling, general and administrative expenses in the accompanying consolidated statements of operations:

	2009	Ended Augu 2008 (In millions)	2007
Stock options	\$	\$ 0.8	\$ 1.9
Restricted stock awards and Performance-based awards	2.9	4.2	2.2
Cash-settled restricted stock units	1.0	2.8	0.9
Cash-based awards	0.5		
Total stock-based compensation	\$ 4.4	\$ 7.8	\$ 5.0

#### NOTE 11 EARNINGS PER SHARE

Basic earnings per share is computed by dividing income available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if common stock equivalents were exercised, and the impact of restricted stock and performance-based awards expected to vest, which would then share in the earnings of the Company.

The difference between basic and diluted weighted-average common shares results from the assumed exercise of outstanding stock options and grants of restricted stock, calculated using the treasury stock method. The following presents the number of incremental weighted-average shares used in computing diluted per share amounts:

	Year Ended August 31,				
	2009	2008	2007		
Weighted-average shares outstanding:					
Basic	25,790,421	26,794,923	27,032,348		

Incremental shares from stock options	9,219	77,689	149,649
Incremental shares from restricted stock	269,991	225,284	187,411
Diluted	26,069,631	27,097,896	27,369,408

For fiscal years 2009, 2008, and 2007, there were approximately 480,000, 63,000 and 65,000, respectively, of equivalent shares related to stock options that were excluded from diluted weighted-average shares outstanding because inclusion would have been anti-dilutive.

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following presents the computation of net income from continuing operations used in computing net income from continuing operations per share:

		Year Ended August 2009 2008 (In thousands)			31, 2007		
Income from continuing operations Less: Preferred stock dividends	\$	11,180 (53)	\$	30,668 (53)	\$	27,807 (53)	
Income from continuing operations applicable to common stock	\$	11,127	\$	30,615	\$	27,754	
Net income (loss) Less: Preferred stock dividends	\$	(2,776) (53)	\$	18,049 (53)	\$	22,069 (53)	
Net income (loss) applicable to common stock	\$	(2,829)	\$	17,996	\$	22,016	

#### NOTE 12 CAPITAL STOCK AND STOCKHOLDER RIGHTS PLAN

The Board of Directors approved 1,000,000 shares of special stock with special designations, preferences and relative, participating, optional or other special rights, and qualifications, limitations or restrictions as determined by the Board of Directors.

On January 26, 2006, the Board of Directors adopted a Shareholder Rights Plan and, on February 9, 2006, distributed Rights to each record holder of the Company s Common Stock on that date. Each Right was attached to each share of Common Stock and entitled the registered holder to purchase from the Company a unit consisting of one one-thousandth of a share of Series A Junior Participating Special Stock, a series of the Special Stock, at a Purchase Price of \$85.00 per unit (the Purchase Price ), subject to adjustment.

The Company paid \$0.01 per common share on February 1, 2007, to shareholders of record on January 19, 2007, in redemption of the special stock purchase rights previously issued to the Company s shareholders pursuant to the Rights Agreement dated as of January 26, 2006 between the Company and National City Bank as Rights Agent, thereby redeeming in full and canceling all such rights and terminating the Rights Agreement. The amount of this redemption was \$0.3 million, which is included in the total amount of dividends paid during fiscal 2007.

#### NOTE 13 LEASES

The Company leases certain equipment, buildings, transportation vehicles and computer equipment. Total rental expense was \$6.2 million in 2009, \$7.7 million in 2008 and \$6.7 million in 2007. The future minimum rental commitments for operating non-cancelable leases excluding obligations for taxes, insurance, etc. are as follows:

Year Ended August 31,	Minimum Rental Commitments (In thousands)
2010 2011 2012 2013 2014 2015 and thereafter	\$ 3,513 2,463 1,209 725 675 834
	\$ 9,419 84

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 14 SEGMENT INFORMATION

To identify reportable segments, the Company considers its operating structure and the types of information subject to regular review by its President and CEO, who is the CODM. Globally, the Company operates primarily in three lines of business: engineered plastics, masterbatch and distribution services. In North America, there is a general manager of each of these lines of business each of who report directly to the Company s CEO. Effective September 1, 2008, the Company named a general manager of Asia and a general manager of Europe. This change separated the responsibilities that were previously combined under the general manager of Europe, which then included Asia. Based on the Company s new management structure and an evaluation of how the CODM reviews performance and allocates resources, the Company redefined its European segment to separate the Asian operations from the European operations beginning in the first quarter of fiscal 2009. Prior periods have been restated to reflect the current presentation. The reportable segments are Europe, NAMB, NAEP, NADS and Asia.

During the fourth quarter of fiscal 2009, the Company completed the majority of the closing of its Invision sheet manufacturing operation at its Sharon Center, Ohio manufacturing facility. This business comprised the former Invision segment of the Company s business. The Company reflected the results of these operations as discontinued operations for all periods presented and are not included in the segment information, except for asset data.

The Company s European segment has managers of each line of business, who report to a general manager of Europe who reports to the CEO. Currently, the Company s CEO reviews performance and allocates resources for the European segment as a whole not at the business line level. The Company s European segment is the largest segment for the Company. The Company created a European shared service center in Belgium in fiscal 2009 in order to consolidate the Company s European back-office operations. The Company anticipates completion of this transition in the second quarter of fiscal 2010.

The North America Masterbatch segment includes color and additive concentrates which improve the appearance and performance of resins targeted at the film and packaging markets. The North America Distribution Services segment provides bulk and packaged plastic materials used in a variety of applications. The North America Engineered Plastics segment includes multi-component blends of ionomers, urethanes and nylons, generally for the durable goods market, formulated to meet customer s specific performance requirements, regardless of the base resin. The Company includes in All Other North America any administrative costs that are not directly related or allocated to a North America segment such costs as North American information technology, human resources, accounting and purchasing. The North American administrative costs are directly related to the three North American segments.

The CODM uses net sales to unaffiliated customers, gross profit and operating income in order to make decisions, assess performance and allocate resources to each segment. Operating income does not include interest income or expense, other income or expense, restructuring expense, asset impairments, curtailment gains, goodwill impairment or foreign currency transaction gains or losses. In some cases, the Company may choose to exclude from a segment s results certain non-recurring items as determined by management. These items are included in the Corporate and Other section in the table below. Corporate expenses include the compensation of certain personnel, certain audit expenses, board of directors related costs, certain insurance costs and other miscellaneous legal and professional fees.

## A. SCHULMAN, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A reconciliation of operating income (loss) by segment to consolidated income from continuing operations before taxes is presented below:

	Aug	August 31, 2009		ust 31, 2008 thousands)	Aug	gust 31, 2007
Net sales to unaffiliated customers						
Europe	\$	935,895	\$	1,454,635	\$	1,270,226
NAMB	Ψ	108,474	Ψ	136,124	Ψ	128,691
NAEP		121,701		211,259		219,730
NADS		67,920		131,811		128,496
Asia		45,258		49,766		39,749
Net sales	\$	1,279,248	\$	1,983,595	\$	1,786,892
Segment gross profit						
Europe	\$	141,051	\$	192,910	\$	160,849
NAMB		8,279		12,231		15,223
NAEP		7,665		13,846		17,843
NADS		6,670		10,013		10,431
Asia		6,372		5,530		4,333
Total segment gross profit	\$	170,037	\$	234,530	\$	208,679
Segment operating income (loss)						
Europe	\$	48,725	\$	95,105	\$	77,773
NAMB		2,809		5,507		8,716
NAEP		(5,562)		(6,865)		(3,315)
NADS		3,082		5,288		5,309
Asia		2,195		1,507		1,015
All Other North America		(11,266)		(15,061)		(17,023)
Total segment operating income	\$	39,983	\$	85,481	\$	72,475
Corporate and other		(18,438)		(21,098)		(14,216)
Interest expense, net		(2,437)		(5,476)		(5,812)
Foreign currency transaction gains (losses)		5,645		(1,133)		(219)
Other income		1,826		9		1,832
Curtailment gains		2,805		4,009		
Goodwill impairment				(964)		
Asset impairment		(2,608)		(5,399)		
Restructuring expense		(8,665)		(6,817)		(1,598)
Income from continuing operations before taxes	\$	18,111	\$	48,612	\$	52,462

## A. SCHULMAN, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Below summarizes identifiable assets, depreciation and amortization expense and capital expenditures by segment:

	August 31, 2009			ust 31, 2008 thousands)	,	
Identifiable assets						
Europe	\$	570,392	\$	591,755	\$	553,852
NAMB	Ψ	73,022	Ψ	87,398	Ψ	89,890
NAEP		52,471		78,650		107,736
NADS		11,797		34,773		34,512
Asia		34,099		37,197		32,782
All Other North America		55,708		60,648		55,343
Total identifiable assets	\$	797,489	\$	890,421	\$	874,115
Depreciation and amortization expense						
Europe	\$	13,395	\$	16,111	\$	13,827
NAMB		2,834		3,236		3,606
NAEP		5,318		4,498		5,013
NADS		124		243		271
Asia		1,567		1,589		1,559
All Other North America		301		418		465
Total depreciation and amortization expense for						
continuing operations	\$	23,539	\$	26,095	\$	24,741
Capital expenditures						
Europe	\$	7,197	\$	8,652	\$	11,669
NAMB		10,888		5,798		5,580
NAEP		5,400		2,194		2,292
NADS		97		82		86
Asia		831		369		570
All Other North America		242		188		196
Total capital expenditures for continuing operations	\$	24,655	\$	17,283	\$	20,393

Below is a summary of net sales by point of origin and assets by location:

2009	2008	2007
	(In thousands)	

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Net Sales:			
United States	\$ 192,541	\$ 334,266	\$ 347,068
Germany	408,168	675,778	608,536
Other International	678,539	973,551	831,288
	\$ 1,279,248	\$ 1,983,595	\$ 1,786,892
Long Lived Assets:			
United States	\$ 60,050	\$ 67,086	\$ 71,593
Germany	26,359	29,548	30,350
Other International	83,031	95,114	98,604
	\$ 169,440	\$ 191,748	\$ 200,547

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The majority of the Company s consolidated net sales for the years ended August 31, 2009, 2008 and 2007 can be classified into five primary product families. The approximate amount and percentage of consolidated net sales for these product families are as follows:

	2009		2008		2007				
<b>Product Family</b>	Amount	<b>%</b>	Amount	%	Amount	%			
	(In thousands, except for % s)								
Color and additive concentrates	\$ 566,363	44	\$ 714,770	36	\$ 627,268	35			
Polyolefins	351,532	27	663,925	34	543,748	30			
Engineered compounds	268,084	21	418,652	21	426,344	24			
Polyvinyl chloride (PVC)	36,768	3	59,174	3	64,658	4			
Tolling	13,361	1	19,466	1	21,450	1			
Other	43,140	4	107,608	5	103,424	6			
	\$ 1,279,248	100	\$ 1,983,595	100	\$ 1,786,892	100			

#### NOTE 15 RESTRUCTURING

### FISCAL 2009 PLAN

During fiscal 2009, the Company announced various plans to realign its domestic and international operations to strengthen the Company s performance and financial position. The Company initiated these proactive actions to address the current global economic conditions and improve the Company s competitive position. The actions included a reduction in capacity and workforce reductions in manufacturing, selling and administrative positions throughout Europe and North America. In addition, the Company is in the process of eliminating certain positions related to the previously announced consolidation of back-office operations to the Company s European shared service center located in Belgium.

The Company reduced its workforce by approximately 190 positions worldwide during fiscal 2009, primarily as a result of the actions taken in early fiscal 2009 to realign the Company's operations and back-office functions. In addition, to further manage costs during a period of significant declines in demand primarily in the second quarter of fiscal 2009, the Company's major European locations implemented a short work schedule when necessary and the NAEP segment reduced shifts from seven to five days at its Nashville, Tennessee plant. Also in the NAEP segment, the Company reduced production capacity by temporarily idling one manufacturing line, while permanently shutting down another line at its plant in Bellevue, Ohio. This resulted in \$1.2 million of accelerated depreciation on certain fixed assets. The Company's Italy plant also began a right-sizing and redesign of the plant which also resulted in \$0.1 million of accelerated depreciation on certain fixed assets.

The following table summarizes the charges related to the fiscal 2009 initiatives by segment:

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Fiscal 2009 Charges		loyee- ated osts	Termir Other Restr	ntract nation and Related ucturing Costs millions)	Acce Depr Inch Co S	Total		
Europe NAMB NAEP All other North America	\$	3.3 0.1 2.4 0.1	\$	0.7 1.7	\$	0.1	\$	4.1 0.1 5.3 0.1
Total restructuring related charges for the fiscal 2009 actions	\$	5.9	\$	2.4	\$	1.3	\$	9.6
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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

At August 31, 2009, approximately \$2.3 million remains accrued for employee-related costs, including estimated severance payments and medical insurance, and contract termination costs related to the fiscal 2009 initiatives. The Company anticipates the remaining accrued balance for restructuring charges will be paid throughout fiscal 2010.

The Company expects additional charges to continue into fiscal 2010 related to the plans initiated in fiscal 2009. The implementation of the Company s European shared service center will continue into early fiscal 2010. In addition, in July 2009 the Company initiated further plans to reduce capacity and headcount at certain international locations. These plans are expected to result in the reduction of approximately 10 to 20 positions and reduce working hours for remaining workers as appropriate. As a result of these plans, the Company expects to recognize before-tax costs of approximately \$1.0 million to \$2.3 million, including employee termination costs, estimated employee retirement benefits and accelerated depreciation of fixed assets at the impacted locations. These plans are expected to be completed primarily in fiscal 2010. In total, the Company expects charges related to these initiatives, and other remaining 2009 initiatives to range from approximately \$2.0 million to \$3.0 million, before income tax, to be recognized primarily during the first half of fiscal 2010.

#### FISCAL 2008 PLAN

In January 2008, the Company announced two steps in its continuing effort to improve the profitability of its North American operations. The Company announced it would shut down its manufacturing facility in St. Thomas, Ontario, Canada and would pursue a sale of its manufacturing facility in Orange, Texas. All the restructuring costs related to the sale of the Orange, Texas and the St. Thomas, Ontario, Canada facilities are related to the NAEP segment.

The St. Thomas, Ontario, Canada facility primarily produced engineered plastics for the automotive market, with a capacity of approximately 74 million pounds per year and employed approximately 120 individuals. The facility was shutdown at the end of June 2008. The Company continued to finalize closing procedures into fiscal 2009.

The Orange, Texas facility primarily provided North American third-party tolling services in which the Company processed customer-owned materials for a fee. Total annual capacity at the Orange, Texas facility was approximately 135 million pounds and employed approximately 100 employees. The Company completed the sale of this facility in March 2008 for total consideration of \$3.7 million.

The Company recorded charges related to the fiscal 2008 initiatives of approximately \$0.2 million for employee-related costs and \$0.1 million for contract termination and other related restructuring costs during the year ended August 31, 2009. These charges recorded in fiscal 2009 are related to the NAEP segment. Approximately \$0.2 million remains accrued for employee-related costs at August 31, 2009 related to the fiscal 2008 initiatives, which the Company anticipates the majority of the accrued balance for restructuring charges to be paid throughout fiscal 2010. During the year ended August 31, 2008, the Company recorded approximately \$6.4 million in employee-related costs, which include estimated severance payments and medical insurance for approximately 135 employees, whose positions were eliminated at the Orange, Texas and St. Thomas, Ontario, Canada facilities.

### FISCAL 2007 PLAN

During fiscal 2007, the Company announced multiple phases of a restructuring plan to restore its NAEP segment to profitability. The Company recorded minimal charges in fiscal 2008 related to the fiscal 2007 initiatives as the plan

was primarily completed in fiscal 2007. The total charge for this plan was approximately \$2.7 million recorded primarily in fiscal 2007.

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table summarizes the restructuring liabilities as of August 31, 2009 related to the Company s restructuring plans.

	 ccrual alance					ccrual alance						ccrual alance
	ugust 31, 2007	Fiscal 2008 Charges		Fiscal 2008 Paid	August 31, 2008 (In thousands		Fiscal 2009 Charges		Fiscal 2009 Paid		August 31, 2009	
Employee related costs Other costs Translation effect	\$ 2,424	\$	6,383 434	\$ (5,950) (434)	\$	2,857	\$	6,012 2,653	\$	(4,421) (2,263)	\$	4,448 390 42
Restructuring charges	\$ 2,424	\$	6,817	\$ (6,384)	\$	2,835	\$	8,665	\$	(6,684)	\$	4,880

The Company expects to pay between \$6.9 million and \$7.9 million of restructuring related payments primarily in the first half of fiscal 2010. This includes the remaining accrual balance of \$4.9 million from the table above, which includes a \$2.4 million withdrawal liability related to fiscal 2004 and 2007 restructuring plans, and the expected fiscal 2010 restructuring charges between \$2.0 million to \$3.0 million related to the fiscal 2009 initiatives.

#### NOTE 16 ASSET IMPAIRMENTS

The Company recorded approximately \$2.6 million and \$5.4 million in asset impairments during the years ended August 31, 2009 and 2008, respectively, excluding impairments recorded in discontinued operations. The Company s \$2.6 million in impairments in fiscal 2009 in continuing operations were primarily related to properties which are considered held for sale including the St. Thomas, Ontario, Canada facility and the Orange, Texas warehouse. The asset impairments in fiscal 2009 were based on third party appraisals. The Company recorded \$10.3 million and \$6.3 million of asset impairments included in discontinued operations for the years ended August 31, 2009 and 2008, respectively, for certain Invision assets.

In connection with the closure of the St. Thomas, Ontario, Canada facility, the analysis of the possible impairment of the property, plant and equipment resulted in an impairment charge of \$2.7 million recorded during fiscal 2008. The Canada asset impairment was based on the estimated fair market value of the long-lived assets which was determined using the Company s estimate of future undiscounted cash flows for these assets. This charge was included in the asset impairment line item in the Company s consolidated statements of operations. The impairment of the assets for the Canadian facility was related to the NAEP segment.

As a result of the restructuring initiatives in fiscal 2008, the Company evaluated the inventory and property, plant and equipment of the Orange, Texas facility and recorded an impairment related to the long-lived assets of the Orange facility during fiscal 2008 of approximately \$2.7 million. The Orange asset impairment was based on the estimated fair market value of the long-lived assets which was determined using the total consideration received for this facility

and related assets when it was sold in March 2008. This charge was included in the asset impairment line item in the consolidated statements of operations. The impairment of the assets for the Orange, Texas facility was related to the NAEP segment.

As of August 31, 2009, the Company s Findlay, Ohio facility, the St. Thomas, Ontario, Canada facility, the Orange, Texas warehouse, and certain equipment related to Invision are considered held for sale. The net book value of these assets held for sale after impairment is approximately \$6.5 million which is included in the property, plant and equipment line item in the Company s consolidated balance sheet as of August 31, 2009. Of the assets held for sale, only Invision is included in discontinued operations on the Company s consolidated statements of operations.

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#### A. SCHULMAN, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## NOTE 17 BUSINESS ACQUISITIONS

On June 21, 2007, the Company acquired the Delta Plast Group, a European color masterbatch manufacturer with operations in Sweden and Belgium. The acquisition included the purchase of 100% of the common shares of the Belgian operations of Delta Plast and certain assets and liabilities of the Sweden operations. The Company organized the two operational locations as two separate wholly-owned subsidiaries of A. Schulman Plastics, BVBA in its European segment, Deltaplast BVBA (formerly Deltaplast NV) for the Belgium company and Deltaplast AB for the Sweden operations. The acquisition expanded the Company s offerings of color masterbatch in its European segment.

The purchase price included an initial payment upon closing as well as a potential deferred payment that could be paid over a three year period which is based on certain terms in the purchase agreement. Upon closing of the acquisition, the Company paid approximately \$1.3 million Swedish Krona (approximately \$11.8 million at the acquisition date) which was paid primarily in cash. The initial purchase price allocation included in the accompanying fiscal 2007 consolidated financial statements for this acquisition was subject to normal course working capital adjustments and was adjusted subsequently as finalized. The total cost included direct acquisition costs. During fiscal 2008, the Company paid the first deferred payment related to this purchase agreement of approximately \$1.6 million, which increased goodwill by the same amount. In addition, the Company recorded final purchase price accounting adjustments related to the acquisitions of \$0.1 million during fiscal 2008. During fiscal 2009, the Company paid the second deferred payment related to this purchase agreement of approximately \$1.4 million, which increased goodwill by the same amount. In connection with the early termination of the deferred payment provision in the purchase agreement, the Company paid approximately \$0.5 million during fiscal 2009, which is included in selling, general and administrative expenses in the Company s 2009 consolidated statement of operations.

The goodwill for these subsidiaries at August 31, 2009 was approximately \$6.8 million. See Note 4 for further discussion regarding the goodwill of the Delta Plast Group. The results of operations and financial position for the acquired companies are included in the consolidated financial statements of the Company for fiscal years 2007, 2008 and 2009.

#### NOTE 18 RESEARCH AND DEVELOPMENT

The research and development of new products and the improvement of existing products are important to the Company to continuously improve its product offerings. In fiscal 2008, the Company has organized a team of varied background individuals to lead a New Product Engine initiative to put an aggressive global focus on the Company s research and development activities. The Company conducts these activities at its various technical centers and laboratories. Research and development expenditures were approximately \$3.6 million, \$5.9 million and \$7.8 million in fiscal years 2009, 2008 and 2007, respectively. These activities are primarily related to support the Company s engineered plastics, masterbatch and rotomolding applications. The decline in research and development expenditures compared to previous years was primarily a result of the closing of the Company s Invision sheet manufacturing operation, which occurred during the fourth quarter of fiscal 2009. The Company continues to invest in research and development activities as management believes it is important to the future of the Company.

#### NOTE 19 CONTINGENCIES

The Company is engaged in various legal proceedings arising in the ordinary course of business. The ultimate outcome of these proceedings is not expected to have a material adverse effect on the Company s financial condition, results of operations or cash flows.

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A. SCHULMAN, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## NOTE 20 QUARTERLY FINANCIAL HIGHLIGHTS (UNAUDITED)

	Nov. 30, 2008(a)		Quarter Ended Feb. 28, May 31, 2009(b) 2009(c) (In thousands, except pe				2	Aug. 31, 2009(d) hare data)	Year Ended Aug. 31, 2009		
Net sales	\$	388,317	\$	272,648	\$	297,644	\$	320,639	\$	1,279,248	
Gross profit	\$	42,001	\$	29,273	\$	46,533	\$	52,230	\$	170,037	
Income (loss) from continuing operations Loss from discontinued operations, net of	\$	9,239	\$	(9,535)	\$	8,272	\$	3,204	\$	11,180	
tax of \$0		(1,067)		(980)		(823)		(11,086)		(13,956)	
Net income (loss)	\$	8,172	\$	(10,515)	\$	7,449	\$	(7,882)	\$	(2,776)	
Earnings (losses) per share of common stock Basic:											
Income (loss) from continuing operations Loss from discontinued operations	\$	0.36 (0.04)	\$	(0.37) (0.04)	\$	0.32 (0.03)	\$	0.12 (0.43)	\$	0.43 (0.54)	
Net income (loss)	\$	0.32	\$	(0.41)	\$	0.29	\$	(0.31)	\$	(0.11)	
Earnings (losses) per share of common stock Diluted:											
Income (loss) from continuing operations Loss from discontinued operations	\$	0.35 (0.04)	\$	(0.37) (0.04)	\$	0.32 (0.03)	\$	0.12 (0.42)	\$	0.43 (0.54)	
Net income (loss)	\$	0.31	\$	(0.41)	\$	0.29	\$	(0.30)	\$	(0.11)	
				Quartei	r Eı	nded			Year Ended		
	Nov. 30, 2007(e)		Feb. 29, 2008(f)		May 31, 2008(g)		Aug. 31, 2008(h)			Aug. 31, 2008	
Net sales	\$	496,487	\$	479,688	\$	511,668	\$	495,752	\$	1,983,595	
Gross profit	\$	57,153	\$	56,591	\$	61,006	\$	59,780	\$	234,530	
Income (loss) from continuing operations	\$	11,909	\$	(1,965)	\$	12,142	\$	8,582	\$	30,668	

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Loss from discontinued operations, net of tax of \$0	(1,884)	(1,809)	(5,010)	(3,916)	(12,619)
Net income (loss)	\$ 10,025	\$ (3,774)	\$ 7,132	\$ 4,666	\$ 18,049
Earnings (losses) per share of common stock Basic:					
Income (loss) from continuing operations	\$ 0.43	\$ (0.06)	\$ 0.44	\$ 0.33	\$ 1.14
Loss from discontinued operations	(0.07)	(0.07)	(0.18)	(0.15)	(0.47)
Net income (loss)	\$ 0.36	\$ (0.13)	\$ 0.26	\$ 0.18	\$ 0.67
Earnings (losses) per share of common stock Diluted:					
Income (loss) from continuing operations	\$ 0.43	\$ (0.06)	\$ 0.44	\$ 0.32	\$ 1.13
Loss from discontinued operations	(0.07)	(0.07)	(0.18)	(0.15)	(0.47)
Net income (loss)	\$ 0.36	\$ (0.13)	\$ 0.26	\$ 0.17	\$ 0.66

<sup>(</sup>a) Net income for the quarter ended November 30, 2008 included costs of \$0.3 million related to the European restructuring and a charge of \$0.1 million related to the North America restructuring.

<sup>(</sup>b) Net loss for the quarter ended February 28, 2009 included a curtailment gain of \$2.6 million due to a reduction in future working years from the announced U.S. workforce reduction, charges of \$1.1 million related to the European restructuring, \$2.9 million and \$0.5 million related to the North

#### A. SCHULMAN, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

America restructuring and accelerated depreciation, respectively, and charges of \$1.9 million for impairment related to the facilities in Orange, Texas and St. Thomas, Ontario, Canada.

- (c) Net income for the quarter ended May 31, 2009 included costs of \$0.6 million related to the European restructuring, \$0.1 million and \$0.7 million related to the North America restructuring and accelerated depreciation, respectively, and a charge of \$0.2 million for impairment related to the facility in St. Thomas, Ontario, Canada.
- (d) Net loss for the quarter ended August 31, 2009 included charges of \$10.4 million for impairment related to assets in Sharon Center, Ohio, Findlay, Ohio and Europe (\$10.3 million of which is included in discontinued operations), costs of \$0.8 million related to the European restructuring, costs of \$1.2 million related to the North America restructuring and charges of \$0.9 million of other employee termination costs in Europe.
- (e) Net income for the quarter ended November 30, 2007 included costs of \$0.7 million related to the European employee termination costs and a charge of \$0.4 million related to the final settlement of an insurance claim related to Hurricane Rita.
- (f) Net loss for the quarter ended February 29, 2008 included charges of \$4.4 million for impairments related to assets in St. Thomas, Ontario, Canada and Orange, Texas, costs of \$3.6 million related to the CEO transition, costs of \$2.0 million related to North America restructuring, a charge of \$1.0 million for goodwill impairment related to the tolling reporting unit and a charge of \$0.6 million related to the termination of the lease of an airplane.
- (g) Net income for the quarter ended May 31, 2008 included costs of \$3.6 million for impairments related primarily to assets in Findlay, Ohio, which is included in discontinued operations, costs of \$3.0 million related to North America restructuring, and a curtailment gain of \$2.3 million related to the reduction in the expected years of future service related primarily to a reduction in the U.S. workforce.
- (h) Net income for the quarter ended August 31, 2008 included a charge of \$2.9 million for impairment related to assets in Findlay, Ohio which is included in discontinued operations, and a curtailment gain of \$1.7 million related to the elimination of life insurance for certain future and current U.S. retirees.

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# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURES

None.

#### ITEM 9A. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company s reports under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Commission s rules and forms and that such information is accumulated and communicated to the Company s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

The Company carries out a variety of on-going procedures, under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer and Chief Financial Officer, to evaluate the effectiveness of the design and operation of the Company s disclosure controls and procedures. Based on the foregoing, the Company s Chief Executive Officer and Chief Financial Officer concluded that the Company s disclosure controls and procedures were effective at a reasonable assurance level as of the end of the period covered by this report.

During fiscal 2009, the Company began the consolidation of the Company s European back-office operations to the European shared service center located in Belgium. The majority of the larger European Company entities were implemented during the fourth quarter of fiscal 2009. As a result of this consolidation, internal controls and procedures over financial reporting have changed.

### MANAGEMENT S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Exchange Act Rule 13a-15(f). The Company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, the Company conducted an evaluation of the effectiveness of the Company s internal control over financial reporting based on the framework in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management has concluded that the internal control over financial reporting was effective as of August 31, 2009.

Management s assessment of the effectiveness of the Company s internal control over financial reporting as of August 31, 2009 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report included herein.

## ITEM 9B. OTHER INFORMATION

None.

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#### **PART III**

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information required in response to this Item in respect of Directors is set forth in the Company s proxy statement for its 2009 Annual Meeting (the Proxy Statement ) under the captions Election of Directors and Section 16(a) Beneficial Ownership Reporting Compliance in the Proxy Statement. The information required by this Item in respect of Executive Officers is set forth in Part I of this Annual Report under the caption Executive Officers of the Corporation and in the Proxy Statement under the caption Section 16(a) Beneficial Ownership Reporting Compliance. The information required by this Item in respect to the Corporation s Code of Conduct is set forth in the Proxy Statement under the caption Corporate Governance Code of Conduct. The information required in response to this Item in respect to changes to the procedures by which security holders may recommend nominees to the Board of Directors is set forth under the caption Corporate Governance Board Committees Nominating and Corporation Governance Committee in the Proxy Statement. The information required in response to this Item in respect to the Audit Committee in the Proxy Statement. The referenced information appearing in the indicated captions in the Proxy Statement is incorporated herein by reference.

### ITEM 11. EXECUTIVE COMPENSATION

Information in response to this Item in is set forth under the captions Compensation Discussion and Analysis , Compensation Tables , Compensation Committee Report and Compensation Committee Interlocks and Insider Participation in the Proxy Statement for which information is incorporated herein by reference.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information in response to this Item in respect to the ownership of securities is set forth under the caption Security Ownership of Management and Certain Beneficial Owners in the Proxy Statement and is incorporated herein by reference. Information in response to this Item in respect to securities authorized for issuance under equity compensation plans is set forth under the caption Equity Compensation Plan Information in the Proxy Statement and is incorporated by reference.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Information in response to this Item in respect to certain relationships and related transactions is set forth in the Proxy Statement under the caption Certain Relationships and Related Transactions for which information is incorporated herein by reference. Information in response to this Item in respect to director independence is set forth in the Proxy Statement under the caption Corporate Governance Director Independence for which information is incorporated herein by reference.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information for this Item is included under the captions Fees Incurred by Independent Registered Public Accounting Firm and Pre-Approval of Fees in the Proxy Statement for which information is incorporated herein by reference.

#### **PART IV**

#### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

- (a) The following documents are filed as a part of this report:
- (1) Financial Statements

The consolidated financial statements filed as part of this Form 10-K are as follows:

Consolidated Statements of Operations for the three years ended August 31, 2009				
Consolidated Balance Sheets at August 31, 2009 and 2008				
Consolidated Statements of Stockholders Equity for the three years ended August 31, 2009	58			
Consolidated Statements of Cash Flows for the three years ended August 31, 2009				
Notes to Consolidated Financial Statements	60			
(2) Financial Statement Schedules:				
Valuation and Qualifying Accounts	F-1			

All other schedules are omitted because they are not applicable or the required information is shown in the financial statements or notes thereto.

## (3) Exhibits:

- 3(a) Amended and Restated Certificate of Incorporation of the Company (for purposes of Commission reporting compliance only) (filed herewith).
- 3(b) Amended and Restated Bylaws of the Company (for purposes of Commission reporting compliance only) (incorporated by reference to Exhibit 3.2 to the Company s Current Report on Form 8-K dated October 19, 2009).
- 10(a) ISDA (International Swap Dealers Association, Inc.) Master Agreement among A. Schulman, Inc. and KeyBank National Association, dated January 13, 2004 (incorporated by reference to Exhibit 10(ff) to the Company s Annual Report on Form 10-K for the fiscal year ended August 31, 2004).
- 10(b) Credit Agreement, dated as of February 28, 2006, among A. Schulman, Inc., A. Schulman Europe GmbH, A. Schulman Plastics, S.A., and A. Schulman International Services NV, with JPMorgan Chase Bank, N.A., as administrative agent, J.P. Morgan Europe Limited, as European agent, J.P. Morgan Securities Inc., as Sole Bookrunner and Sole Lead Arranger and the lenders party to the Credit Agreement (incorporated by reference to Exhibit 99.1 to the Company s Current Report on Form 8-K dated February 28, 2006).
- Note Purchase Agreement among A. Schulman Europe GmbH, A. Schulman, Inc. and the Purchasers and Guarantors named therein, dated March 1, 2006, (incorporated by reference to Exhibit 99.2 to the Company s Current Report on Form 8-K dated February 28, 2006).
- 10(d)\* A. Schulman, Inc. 1992 Non-Employee Directors Stock Option Plan (incorporated by reference to Exhibit A to the Company s Proxy Statement dated November 12, 1992, filed as Exhibit 28 to the Company s Annual Report on Form 10-K for the fiscal year ended August 31, 1992).
- 10(e)\* Amendment to A. Schulman, Inc. 1992 Non-Employee Directors Stock Option Plan (incorporated by reference to Exhibit 10.10 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended

- February 29, 1996).
- 10(f)\* Second Amendment to A. Schulman, Inc. 1992 Non-Employee Directors Stock Option Plan (incorporated by reference to Exhibit 10(e) to the Company s Annual Report on Form 10-K for the fiscal year ended August 31, 1998).
- 10(g)\* Third Amendment to A. Schulman, Inc. 1992 Non-Employee Directors Stock Option Plan (incorporated by reference to Exhibit 4(p) to the Company s Registration Statement on Form S-8, dated December 20, 1999, Registration No. 333-93093).
- 10(h)\* Fourth Amendment to A. Schulman, Inc. 1992 Non-Employee Directors Stock Option Plan (incorporated by reference to Exhibit 4.1 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended November 30, 2000).

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- 10(i)\* A. Schulman, Inc. 2002 Equity Incentive Plan (incorporated by reference to Exhibit 4(l) to the Company s Registration Statement on Form S-8, dated January 24, 2003, Registration No. 333-102718).
- 10(j)\* Non-Employee Directors Compensation (incorporated by reference to Exhibit 10(gg) to the Company s Annual Report on Form 10-K for the fiscal year ended August 31, 2006).
- 10(k)\* Form of Indemnification Agreement for all Executive Officers and Directors of the Company (incorporated by reference to Exhibit 99.2 to the Company s Current Report on Form 8-K dated October 16, 2006).
- 10(1)\* A. Schulman, Inc. 2006 Incentive Plan Form of Restricted Stock Agreement (Employee Performance-Based) (incorporated by reference to Exhibit 10.2 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended May 31, 2007).
- 10(m)\* The Company s 2008 Bonus Plan (incorporated by reference to the Company s Current Report on Form 8-K dated October 17, 2007).
- 10(n)\* A. Schulman, Inc. 2006 Incentive Plan Form of Restricted Stock Agreement (Employee Time-Based) (incorporated by reference to Exhibit 10.3 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended February 29, 2008).
- 10(o)\* A. Schulman, Inc. 2006 Incentive Plan Form of Performance Share Agreement (incorporated by reference to Exhibit 10.4 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended February 29, 2008).
- 10(p)\* A. Schulman, Inc. 2006 Incentive Plan Form of Restricted Stock Unit Agreement (Employees in Mexico, Canada and Europe) (incorporated by reference to Exhibit 10.6 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended February 29, 2008.)
- 10(q)\* Employment Agreement between the Company and Jack B. Taylor, dated May 28, 2003 (incorporated by reference to Exhibit 10(ee) to the Company s Annual Report on Form 10-K for the fiscal year ended August 31, 2008).
- 10(r)\* Agreement between the Company and Walter Belderbos, dated November 30, 2005 (incorporated by reference to Exhibit 10(ff) to the Company s Annual Report on Form 10-K for the fiscal year ended August 31, 2008).
- 10(s)\* Agreement between the Company and Bernard Rzepka, dated January 19, 2006 (incorporated by reference to Exhibit 10(hh) to the Company s Annual Report on Form 10-K for the fiscal year ended August 31, 2008).
- 10(t)\* Employment Agreement between the Company and Joseph M. Gingo, dated December 17, 2007 (incorporated by reference to Exhibit 99.1 to the Company s Current Report on Form 8-K dated December 18, 2007).
- 10(u)\* Transition Agreement between the Company and Terry L. Haines, dated March 14, 2008 (incorporated by reference to Exhibit 99.1 to the Company s Current Report on Form 8-K dated March 20, 2008).
- 10(v)\* Separation Agreement between the Company and Barry A. Rhodes, dated April 8, 2008 (incorporated by reference to Exhibit 99.1 to the Company s Current Report on Form 8-K dated April 9, 2008).
- 10(w)\* Change-in-Control Agreement between the Company and Gary A. Miller, dated April 21, 2008 (incorporated by reference to Exhibit 10(mm) to the Company s Annual Report on Form 10-K for the fiscal year ended August 31, 2008).
- 10(x)\* Change-in-Control Agreement between the Company and David C. Minc, dated May 19, 2008 (incorporated by reference to Exhibit 10(nn) to the Company s Annual Report on Form 10-K for the fiscal year ended August 31, 2008).
- 10(y)\* Amendment to the Employment Agreement between the Company and Jack B. Taylor, dated August 31, 2008 (incorporated by reference to Exhibit 10(oo) to the Company s Annual Report on Form 10-K for the fiscal year ended August 31, 2008).
- Agreement among the Company, Barington Capital Group, L.P. and others, dated October 21, 2005 (incorporated by reference to Exhibit 99.2 to the Company s Current Report on Form 8-K dated October

21, 2005).

Agreement among the Company, Barington Capital Group, L.P. and others, dated October 25, 2006 (incorporated by reference to Exhibit 99.2 to the Company s Current Report on Form 8-K dated October 25, 2006).

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- 10(bb) Agreement among the Company, Barington Capital Group, L.P. and others, dated November 15, 2007 (incorporated by reference to Exhibit 99.1 to the Company s Current Report on Form 8-K dated November 21, 2007).
- 10(cc) First Amendment to the November 15, 2007 Agreement among the Company, Barington Capital Group, L.P. and others, dated October 10, 2008 (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated October 10, 2008).
- 10(dd)\* The Company s 2009 Bonus Plan (incorporated by reference to the Company s Current Report on Form 8-K dated October 22, 2008).
- 10(ee) Agreement by and among the Company, Ramius LLC and others, dated November 11, 2008 (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K filed with the Commission on November 12, 2008).
- 10(ff)\* Advisory Agreement, by and between the Company and Dr. Peggy G. Miller, dated November 7, 2008 (incorporated by reference to Exhibit 10.2 to the Company s Current Report on Form 8-K filed with the Commission on November 12, 2008).
- 10(gg)\* First Amendment to Employment Agreement of Joseph M. Gingo, dated December 17, 2008 (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K filed with the Commission on December 23, 2008).
- 10(hh)\* Amended and Restated Employment Agreement of Paul F. DeSantis, dated December 17, 2008 (incorporated by reference to Exhibit 10.2 to the Company s Current Report on Form 8-K filed with the Commission on December 23, 2008).
- 10(ii)\* A. Schulman, Inc. Second Amended and Restated Directors Deferred Units Plan (incorporated by reference to Exhibit 10.6 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended November 30, 2008).
- 10(jj)\* First Amendment to Form of Indemnification Agreement for all Executive Officers and Directors of the Company (incorporated by reference to Exhibit 10.7 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended November 30, 2008).
- 10(kk)\* A. Schulman, Inc. Amended and Restated Nonqualified Profit Sharing Plan (incorporated by reference to Exhibit 10.8 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended November 30, 2008).
- 10(ll)\* First Amendment to the A. Schulman, Inc. 2002 Equity Incentive Plan (incorporated by reference to Exhibit 10.9 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended November 30, 2008).
- 10(mm)\* A. Schulman, Inc. Amended and Restated 2006 Incentive Plan (incorporated by reference to Exhibit 10.10 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended November 30, 2008).
- 10(nn)\* First Amendment to the 2009 Cash Bonus Plan of A. Schulman, Inc. (incorporated by reference to Exhibit 10.11 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended November 30, 2008).
- 10(00)\* Amended and Restated A. Schulman, Inc. Supplemental Executive Retirement Plan (incorporated by reference to Exhibit 10.12 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended November 30, 2008).
- 10(pp)\* Second Amendment to Employment Agreement of Joseph M. Gingo, dated January 9, 2009 (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K filed with the Commission on January 13, 2009).
- 10(qq)\* A. Schulman, Inc. 2006 Incentive Plan Form of Performance Share Award Agreement for Employees (incorporated by reference to Exhibit 10.5 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended February 28, 2009).
- 10(rr)\* A. Schulman, Inc. 2006 Incentive Plan Form of Time-Based and Performance-Based Cash Award Agreement for Employees in Mexico, Canada and Europe (incorporated by reference to Exhibit 10.6 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended February 28, 2009).

- 10(ss)\* A. Schulman, Inc. 2006 Incentive Plan Form of Restricted Stock Unit Award Agreement (Gingo) (incorporated by reference to Exhibit 10.12 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended February 28, 2009).
- 10(tt) Second Amendment to the November 15, 2007 Agreement among the Company, Barington Capital Group, L.P. and others, dated June 1, 2009. (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K filed with the Commission on June 4, 2009).

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10(uu)*	Form of Restricted Stock Unit Agreement (Non-Employee Directors) (incorporated by reference to
	Exhibit 10.2 to the Company s Quarterly Report on Form 10-Q for the fiscal quarter ended May 31, 2009).
10(vv)*	Second Amendment to the Employment Agreement between the Company and Jack B. Taylor, dated
	August 31, 2009 (filed herewith).
11	Statement re Computation of Per Share Earnings.**
21	Subsidiaries of the Company (filed herewith).
23	Consent of Independent Registered Public Accounting Firm (filed herewith).
24	Powers of Attorney (filed herewith).
31	Certifications of Principal Executive and Principal Financial Officers pursuant to Rule
	13a-14(a)/15d-14(a) (filed herewith).
32	Certifications of Principal Executive and Principal Financial Officers pursuant to 18 U.S.C. 1350 (filed
	herewith).

- \* Management contract or compensatory plan or arrangement required to be filed as an Exhibit hereto.
- \*\* Information required to be presented in Exhibit 11 is provided in Note 11 of the Notes to Consolidated Financial Statements under Part II, ITEM 8 of this Form 10-K in accordance with the provisions of FASB Statement of Financial Accounting Standards No. 128, Earnings per Share.
  - (b) Exhibits.

See subparagraph (a)(3) above

(c) Financial Statement Schedules.

See subparagraph (a)(2) above

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## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

A. SCHULMAN, INC.

By: /s/ Paul F. DeSantis

Paul F. DeSantis Chief Financial Officer, Vice President and Treasurer of A. Schulman, Inc.

Dated: October 26, 2009

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Company and in the capacities and on the date indicated.

Signature	Title	Date		
/s/ Joseph M. Gingo	Director and Principal Executive Officer	October 26, 2009		
Joseph M. Gingo				
/s/ Paul F. DeSantis	Principal Financial Officer and Principal	October 26, 2009		
Paul F. DeSantis	Accounting Officer			
David G. Birney*	Director			
Michael Caporale, Jr.*	Director			
Howard R. Curd*	Director			
Michael A. McManus, Jr.*	Director			
Lee D. Meyer*	Director			
James A. Mitarotonda*	Director			

Ernest J. Novak, Jr.\* Director

Dr. Irvin D. Reid\* Director

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Signature Title Date

Stanley W. Silverman\* Director

John B. Yasinsky\* Director

\*By: /s/ Joseph M. Gingo

Joseph M. Gingo Attorney-in-Fact

October 26, 2009

\* Powers of attorney authorizing Joseph M. Gingo to sign this Annual Report on Form 10-K on behalf of certain Directors of the Company are being filed with the Securities and Exchange Commission herewith.

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## A. SCHULMAN, INC.

# VALUATION AND QUALIFYING ACCOUNTS

## **SCHEDULE F-1**

	Balance at Beginning of Period		Charges to Cost and Expenses		Net Write-Offs (In thousands		Translation Adjustment		Balance at Close of Period	
Reserve for doubtful accounts										
Year ended August 31, 2009	\$	8,316	\$	4,821	\$	(2,604)	\$	(254)	\$	10,279
Year ended August 31, 2008	\$	9,056	\$	3,116	\$	(4,181)	\$	325	\$	8,316
Year ended August 31, 2007	\$	9,409	\$	2,019	\$	(2,713)	\$	341	\$	9,056
<b>Inventory Reserve</b>										
Year ended August 31, 2009	\$	7,043	\$	(2,723)	\$	(113)	\$	(155)	\$	4,052
Year ended August 31, 2008	\$	8,237	\$	(760)	\$	(822)	\$	388	\$	7,043
Year ended August 31, 2007	\$	8,538	\$	385	\$	(948)	\$	262	\$	8,237
Valuation allowance deferred tax assets										
Year ended August 31, 2009	\$	60,426	\$	14,000	\$		\$		\$	74,426
Year ended August 31, 2008	\$	51,251	\$	9,175	\$		\$		\$	60,426
Year ended August 31, 2007	\$	44,602	\$	6,649	\$		\$		\$	51,251

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