

CROMPTON CORP  
Form 10-K/A  
December 23, 2003

**U.S. SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K/A**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the fiscal year ended December 31, 2002**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

Commission File No. 0-30270

**Crompton Corporation**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other  
jurisdiction of  
incorporation or  
organization)

**52-2183153**  
(I.R.S. Employer  
Identification Number)

**199 Benson Road,**  
**Middlebury, Connecticut**  
(Address of principal  
executive offices)

**06749**  
(Zip Code)

Registrant's telephone number, including area code: (203) 573-2000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common Stock, \$0.01 par value	New York Stock Exchange

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Securities registered pursuant to Section 12(g) of the Act: NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act).

Yes  No

The aggregate market value of the voting stock held by non-affiliates of the registrant, computed as of February 28, 2003, was \$536,903,925.

The number of shares of Common Stock of the registrant outstanding as of February 28, 2003, was 114,281,040.

**DOCUMENTS INCORPORATED BY REFERENCE**

Annual Report to Stockholders for fiscal year ended December 31, 2002	Parts I, II and IV
Proxy Statement for Annual Meeting of Stockholders on April 29, 2003	Part III

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CROMPTON CORPORATION  
AMENDMENT TO ANNUAL REPORT ON FORM 10-K/A  
FOR THE YEAR-ENDED DECEMBER 31, 2002

### **EXPLANATORY NOTE**

Pursuant to Rule 12b-15 of the Securities Exchange Act of 1934, this Amendment on Form 10-K/A to the Annual Report on Form 10-K of Crompton Corporation (the Company) for the year ended December 31, 2002 is being filed to (i) revise certain disclosures included in the Notes to Consolidated Financial Statements and (ii) revise the Company's Consolidated Statements of Cash Flows for the years ended December 31, 2002, 2001 and 2000. The Company has provided an explanation of these revisions below.

#### Revised Disclosure

The Company has reviewed its accounting treatment of the divestiture of the industrial specialties business unit and determined that the assets of the divested industrial specialties business met the held-for-disposal criteria under FASB Statement No. 121, Accounting for the Impairment of Long-Lived Assets to Be Disposed Of, as of December 31, 2001. Accordingly, the Company has provided additional disclosures related to the sale of the industrial specialties business unit in the Divestitures and Joint Ventures footnote included in the Notes to Consolidated Financial Statements in this Form 10-K/A.

#### Change in Cash Flow Classification

The Company has reclassified the cash flows from its accounts receivable programs from Cash Flows from Financing Activities to Cash Flows from Operating Activities in its Consolidated Statements of Cash Flows for the years ended December 31, 2002, 2001 and 2000. In addition, the Company has provided additional disclosures related to its accounts receivable programs in the Accounts Receivable Programs footnote included in the Notes to Consolidated Financial Statements.

The revisions described above are reflected in Item 6 Selected Financial Data (the net cash provided by operations line), Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations (the second paragraph of the Liquidity and Capital Resources section), and Item 8 Financial Statements and Supplementary Data of Part II, which are filed herewith. Such revisions have no impact on the Independent Auditor's Report included in the Company's Form 10-K for the year ended December 31, 2002 originally filed with the SEC on March 20, 2003.

This Amendment on Form 10-K/A also amends Item 14 Controls and Procedures of Part III and Item 15 Exhibits, Financial Schedules, and Reports on Form 8-K of Part IV of the Company's original Form 10-K. The Company's disclosure in Item 14 has been amended to comply with the SEC rules regarding disclosure controls and procedures adopted in SEC Release No. 33-8238 (June 5, 2003).

This Amendment on Form 10-K/A continues to reflect circumstances as of the date of the original filing on Form 10-K and has not been updated to reflect events that occurred at a later date.

## PART II

## ITEM 6. SELECTED FINANCIAL DATA

## FIVE YEAR SELECTED FINANCIAL DATA

<i>(In millions of dollars, except per share data)</i>	<b>2002</b>	2001	2000	1999(a)	1998(a)
<b>Summary of Operations</b>					
Net sales	<b>\$ 2,546.9</b>	2,718.8	3,038.4	2,092.4	1,796.1
Gross profit	<b>\$ 792.7</b>	813.5	961.3	731.0	649.9
Operating profit (loss)	<b>\$ 146.4</b>	(53.6 )	268.3	1.4	218.3
Interest expense	<b>\$ 101.7</b>	109.9	120.4	69.8	78.5
Other expense (income)	<b>\$ 35.4</b>	25.1	5.5	48.0	(158.9 )
Earnings (loss) before income taxes, extraordinary loss and cumulative effect of accounting change	<b>\$ 9.3</b>	(188.6 )	142.4	(116.4 )	298.7
Income taxes (benefit)	<b>\$ (6.2 )</b>	(64.7 )	53.1	42.9	115.4
Earnings (loss) before extraordinary loss and cumulative effect of accounting change	<b>\$ 15.5</b>	(123.9 )	89.3	(159.3 )	183.3
Extraordinary loss	<b>\$</b>			(15.7 )	(21.5 )
Cumulative effect of accounting change	<b>\$ (299.0 )</b>				
Net earnings (loss)	<b>\$ (283.5 )</b>	(123.9 )	89.3	(175.0 )	161.8
After-tax special items (included above):					
Facility closures, severance and related costs	<b>\$ (14.6 )</b>	(75.0 )	(15.0 )		(21.1 )
Antitrust investigation costs	<b>\$ (3.9 )</b>				
Impairment of long-lived assets	<b>\$</b>	(50.8 )			
Gain (loss) on sale of business units	<b>\$ (21.1 )</b>	(14.1 )		(38.7 )	92.1
Cumulative effect of accounting change	<b>\$ (299.0 )</b>				
Acquired in-process research and development	<b>\$</b>			(195.0 )	
Merger and related costs	<b>\$</b>			(20.6 )	
Early extinguishment of debt	<b>\$</b>			(15.7 )	(21.5 )
Other	<b>\$</b>				(5.0 )
Total after-tax special items	<b>\$ (338.6 )</b>	(139.9 )	(15.0 )	(270.0 )	44.5
<b>Per Share Statistics</b>					
Basic					
Earnings (loss) before extraordinary loss and cumulative effect of accounting change	<b>\$ .13</b>	(1.10 )	.78	(1.91 )	2.48
Net earnings (loss)	<b>\$ (2.50 )</b>	(1.10 )	.78	(2.10 )	2.20
Diluted					
Earnings (loss) before extraordinary loss and cumulative effect of accounting change	<b>\$ .13</b>	(1.10 )	.78	(1.91 )	2.42
Net earnings (loss)	<b>\$ (2.45 )</b>	(1.10 )	.78	(2.10 )	2.14
Dividends	<b>\$ .20</b>	.20	.20	.10	.05
Book value	<b>\$ 1.76</b>	4.84	6.69	6.50	.96
Common stock trading range: High	<b>\$ 13.00</b>	12.19	14.19	21.38	32.81
Low	<b>\$ 5.44</b>	6.20	6.94	7.13	13.25
Average shares outstanding (thousands) Basic	<b>113,568</b>	113,061	113,644	83,507	73,696
Average shares outstanding (thousands) Diluted	<b>115,656</b>	113,061	115,165	83,507	75,700
<b>Financial Position</b>					
Working capital	<b>\$ 95.6</b>	132.5	361.4	141.8	203.4
Current ratio	<b>1.1</b>	1.2	1.5	1.1	1.5

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Total assets	<b>\$2,840.8</b>	3,232.2	3,528.3	3,726.6	1,408.9
Total debt	<b>\$1,267.6</b>	1,422.6	1,506.8	1,391.0	664.2
Stockholders' equity	<b>\$199.9</b>	547.5	754.0	759.9	66.7
Total capital employed	<b>\$1,467.5</b>	1,970.2	2,260.8	2,150.9	730.9
Debt to total capital %	<b>86.4</b>	72.2	66.7	64.7	90.9

**Other Statistics**

Net cash provided by operations	<b>\$201.8</b>	205.0	210.6	88.6	249.5
Capital spending	<b>\$100.3</b>	136.6	154.8	131.8	66.6
Depreciation	<b>\$133.8</b>	146.7	142.7	89.2	59.4
Amortization	<b>\$12.8</b>	38.9	39.3	27.4	21.1
Number of employees	<b>6,777</b>	7,340	8,306	8,612	5,536

(a) The Company's 1998 and 1999 operating results may not be comparable to its operating results in subsequent periods due to the merger of Crompton & Knowles Corporation and Witco Corporation on September 1, 1999.

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****LIQUIDITY AND CAPITAL RESOURCES**

The December 31, 2002 working capital balance of \$95.6 million decreased \$36.9 million from the December 31, 2001 balance of \$132.5 million, and the current ratio decreased to 1.1 from 1.2 in 2001. The decreases in working capital and the current ratio were primarily due to a decrease in inventory and an increase in accounts payable, partially offset by decreases in notes payable and accrued expenses. Average days sales in receivables decreased to 27 days in 2002, versus 39 days in 2001, primarily due to improved collection efforts and the impact of accounts receivable securitization programs. Excluding the accounts receivable securitization programs, average days sales in receivables decreased to 63 days in 2002 versus 69 days in 2001. Average inventory turnover increased to 3.8 in 2002, compared to 3.4 in 2001, primarily as a result of the Company's ongoing efforts to reduce its inventory investment.

Net cash provided by operations of \$201.8 million decreased \$3.3 million from \$205.0 million in 2001. The decrease was mainly due to a decline in accounts receivable securitization and less of a reduction in accounts receivable versus 2001, partially offset by a \$50 million federal income tax refund resulting from a recent change in tax legislation and improvements in other assets, accounts payable and other liabilities versus 2001. Net cash provided by operations plus proceeds from the sale of the industrial specialties business unit were used primarily to reduce short-term and long-term borrowings, finance capital expenditures and make dividend payments. The Company's debt to total capital increased to 86% in 2002 from 72% in 2001. The increase is due to the decline in stockholders' equity resulting principally from the cumulative effect of accounting change of \$299 million related to the implementation of FASB Statement No. 142 recorded as of January 1, 2002, partially offset by a reduction of debt of \$155 million.

The Company has a five-year revolving credit facility of \$400 million available through October 2004. Borrowings on this facility are at various rate options to be determined on the date of borrowing. Borrowings under this facility totaled \$25 million at December 31, 2002 and carried an interest rate of 3.56%. The Company had a 364-day revolving credit facility of \$125 million that expired in September 2002.

In 2003, the Company will retire \$165 million of maturing notes and approximately \$57 million of maturing EURIBOR based bank loans. The Company will utilize net cash provided by operations, proceeds from any future divestitures and its credit facility to fund these debt repayments.

The Company also has arrangements with various banks for lines of credit for its international subsidiaries aggregating \$30.2 million, of which \$4.7 million was outstanding at December 31, 2002.

In addition, the Company has an accounts receivable securitization program to sell up to \$200 million of domestic accounts receivable to agent banks. At December 31, 2002, \$136.5 million of domestic accounts receivable had been sold under these agreements. On January 17, 2003, the agreement was amended to reduce the program to \$150 million of domestic accounts receivable. In addition, the Company's European subsidiaries have two separate agreements to sell their eligible accounts receivable to agent banks. At December 31, 2002, \$101 million of eligible international accounts receivable had been sold under these agreements.

The Company has standby letters of credit and guarantees with various financial institutions. At December 31, 2002, the Company had \$57.4 million of outstanding letters of credit and guarantees primarily related to its environmental remediation liabilities, insurance obligations and a potential tax exposure.

The following table summarizes our significant contractual cash obligations as of December 31, 2002. Additional details regarding these items are included in the Indebtedness and Leases footnotes in the Notes to Consolidated Financial Statements.

<i>(In millions)</i>	Payments Due by Period					
	Total	2003	2004	2005	2006	2007 and Thereafter
Contractual Obligations						
Long-term debt	\$ 1,261.8	\$ 222.1	\$ 29.6	\$ 602.4	\$ 152.6	\$ 255.1
Operating leases	124.9	23.5	17.5	14.9	13.0	56.0
	<u>\$ 1,386.7</u>	<u>\$ 245.6</u>	<u>\$ 47.1</u>	<u>\$ 617.3</u>	<u>\$ 165.6</u>	<u>\$ 311.1</u>



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On June 28, 2002, the Company sold its industrial specialties business unit (excluding retained accounts receivable and accounts payable, with a net value of approximately \$10 million) for \$95 million, including cash proceeds of \$80 million and a note receivable of \$15 million due February 2003. The sale resulted in a pre-tax loss of \$34.7 million. The proceeds from this transaction were used to repay indebtedness under the Company's five-year revolving credit facility.

During 2002, the Company recorded a pre-tax charge of \$23.3 million for facility closures, severance and related costs. This charge related primarily to the July 2001 cost reduction initiative and the relocation of the corporate headquarters announced in October of 2001. As of December 31, 2002, the Company's cost savings initiative successfully reduced annual operating costs by approximately \$60 million.

The Company substantially completed the relocation of its corporate headquarters from Greenwich, CT to Middlebury, CT during the fourth quarter of 2002 and entered into a sublease agreement for a portion of the Greenwich facility. The Company estimates that pre-tax charges relating to the move will approximate \$13 million, of which approximately \$9 million has been expensed to facility closures, severance and related costs as of December 31, 2002. In addition, the Company expects to realize pre-tax savings of approximately \$4 million in 2003 and total pre-tax savings of approximately \$8 million per year beginning in 2004.

Capital expenditures for 2002 amounted to \$100.3 million as compared to \$136.6 million in 2001. The decrease is primarily due to an overall reduction in capital spending and the completion in 2001 of facility expansions for OrganoSilicones in Sistersville, West Virginia and Termoli, Italy. Capital expenditures are expected to approximate \$115 million in 2003, primarily for the Company's replacement needs and improvement of domestic and foreign facilities.

### ANTITRUST INVESTIGATIONS AND RELATED MATTERS

#### Antitrust Investigations

The Company and certain of its subsidiaries, together with other domestic and foreign companies, are currently the subject of coordinated criminal investigations being conducted by the United States Department of Justice (the DOJ) and the Canadian Competition Bureau (the CCB) and a coordinated civil investigation being conducted by the European Commission (together with the DOJ and the CCB, the Governmental Authorities) with respect to possible antitrust violations relating to the sale and marketing of certain rubber processing chemicals, ethylene propylene diene monomer (EPDM) and heat stabilizers. The investigations concern possible anticompetitive practices, including price fixing and customer or market allocations, undertaken by the Company and such subsidiaries and certain of their officers and employees. According to reports in the press, The Japan Fair Trade Commission (the JFTC) is conducting an investigation regarding heat stabilizers, impact modifiers and processing aids for plastic. The Company has not been contacted by the JFTC. The Company is actively cooperating with the Governmental Authorities regarding such investigations. Since inception of the investigations, the Company has been conducting its own internal investigation with the assistance of special counsel. Neither the Company, any of its subsidiaries, nor any individual has, to date, been charged in connection with the investigations.

It is the Company's understanding that the investigations by the Governmental Authorities are, as previously stated, focused on rubber processing chemicals, including accelerators, antioxidants and antiozonants (with 2002 sales of \$206 million), EPDM (with 2002 sales of \$135 million), and heat stabilizers, including tin-based stabilizers and precursors, mixed metal stabilizers and epoxidized soybean oil (ESBO) (with 2002 sales of approximately \$220 million).

With respect to rubber chemicals, the Company has held preliminary discussions with the DOJ regarding a possible plea to violations of antitrust laws. At this time, the Company cannot predict the outcome of those discussions, including the timing or the terms of any agreement with the DOJ or the amount of any fines that may be imposed. Moreover, at this time, the Company cannot determine the extent to which criminal or civil fines or other sanctions might be imposed by the other Governmental Authorities. The Company has met and is continuing to meet with the Governmental Authorities in an attempt to resolve all matters relating to the investigations.

With respect to EPDM and heat stabilizers, the Company and its affiliates that are subject to the investigations have received from each of the Governmental Authorities verbal or written assurances of conditional amnesty from prosecution and fines. The European Commission's grant of conditional amnesty with respect to heat stabilizers is presently limited to tin-based stabilizers and their precursors, but the Company expects to be granted conditional amnesty by the European Commission with respect to mixed metal stabilizers and ESBO in the near future. The assurances of



**management's discussion and analysis of financial condition and results of operations***continued*

conditional amnesty are conditioned upon several factors, including continued cooperation with the Governmental Authorities.

As previously stated, the Company is conducting a continuing internal investigation of the matters under investigation by the Governmental Authorities, including a review as to any improper or criminal conduct by current and former officers and employees of the Company and its affected subsidiaries. Further, the Company and its special counsel assisting in the investigation are reviewing all other areas of the Company's business and products to determine compliance with applicable antitrust law and with the Company's antitrust guidelines and policies. In connection with the investigations, a senior officer of the Company has been placed on paid administrative leave.

The resolution of any possible antitrust violations against the Company and certain of its subsidiaries and the resolution of any civil claims now pending or hereafter asserted against them may have a material adverse effect on the Company's financial condition, results of operations and prospects. No assurances can be given regarding the outcome or timing of these matters. Through December 31, 2002, the Company has incurred \$6.3 million (pre-tax) of antitrust investigation costs, and expects to continue to incur substantial costs until all antitrust investigations are concluded.

The Company has named a compliance officer who will report to the Chief Executive Officer and the Chairman of the Audit Committee. The primary duties of the compliance officer will be to administer the Company's compliance program in accordance with policies and procedures adopted by the Board of Directors of the Company.

**State Class Actions**

The Company and certain of its subsidiaries along with other companies, have been named as defendants in twenty putative indirect purchaser class action lawsuits filed during the period from October, 2002 through December, 2002 in state courts in seventeen states and in the District of Columbia. The putative class in each of the actions comprises all persons within each of the applicable states and the District of Columbia who purchased tires other than for resale that were manufactured using rubber processing chemicals sold by the defendants since 1994. The complaints principally allege that the defendants agreed to fix, raise, stabilize and maintain the price of rubber processing chemicals used as part of the tire manufacturing process in violation of state antitrust and consumer protection laws and that this illegal conspiracy caused injury to individuals who paid more to purchase tires as a result of such anticompetitive activities. The plaintiffs seek, among other things, treble damages of an unspecified amount, interest and attorneys' fees and costs. The Company and its defendant subsidiaries have filed or intend to file motions to dismiss on substantive and personal jurisdictional grounds or answers with respect to each of these actions.

These actions are in early procedural stages of litigation and, accordingly, the Company cannot predict their outcome. The Company and its defendant subsidiaries believe that they have substantial defenses to these actions and intend to defend vigorously all such actions.

**ACCOUNTING DEVELOPMENTS**

Effective January 1, 2002, the Company adopted the provisions of Financial Accounting Standards Board (FASB) Statement No. 141, Business Combinations and Statement No. 142, Goodwill and Other Intangible Assets. The Company implemented the provisions of Statement No. 141 during the first quarter and completed the implementation of Statement No. 142 during the second quarter. For further details, see the Goodwill and Intangible Assets footnote included in the Notes to Consolidated Financial Statements.

In June 2001, the FASB issued Statement No. 143, Accounting for Asset Retirement Obligations. Statement No. 143 requires companies to record a liability for asset retirement obligations in the period in which a legal obligation is created. Such liabilities are recorded at fair value, with an offsetting increase to the carrying value of the related long-lived assets. In future periods, the liability is accreted to its present value and the capitalized cost is depreciated over the useful life of the related asset. Companies are also required to adjust the liability for changes resulting from the passage of time and/or revisions to the timing or the amount of the original estimate. Upon retirement of the long-lived asset, the Company either settles the obligation for its recorded amount or incurs a gain or loss. The provisions of Statement No. 143 are effective for fiscal years beginning after June 15, 2002. The Company is in the process of implementing the provisions of Statement No. 143 and does not expect the implementation to have a material impact on its earnings or financial position.

Effective January 1, 2002, the Company adopted the provisions of Statement No. 144, Accounting for the Impairment or Disposal

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of Long-Lived Assets. The Company reviewed the provisions of Statement No. 144 and concluded that it is in compliance with the provisions of this Statement and there is no implementation impact.

In June 2002, the FASB issued Statement No. 146, Accounting for Costs Associated with Exit or Disposal Activities. Statement No. 146 requires companies to record exit or disposal costs when they are incurred and to initially measure these costs at fair value. Statement No. 146 also requires that recorded liabilities be adjusted in future periods to reflect changes in timing or estimated cash flows. The provisions of Statement No. 146 are effective for exit or disposal activities initiated after December 31, 2002. The Company is in compliance with existing accounting requirements and will adopt the provisions of Statement No. 146 effective January 1, 2003.

In December 2002, the FASB issued Statement No. 148, Accounting for Stock-Based Compensation Transition and Disclosure. Statement No. 148 amends Statement No. 123, Accounting for Stock-Based Compensation, by providing alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. Additionally, Statement No. 148 requires expanded disclosures in both interim and annual financial statements about the method used to account for stock-based compensation and the effect on reported results. At December 31, 2002, the Company continued to apply the provisions of Accounting Principles Board Opinion (APB) 25, Accounting for Stock Issued to Employees, and has implemented the new disclosure requirements of Statement No. 148, which is included in the Accounting Policies footnote in the Notes to Consolidated Financial Statements.

In November 2002, the FASB issued Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others. Interpretation No. 45 requires the guarantor to recognize a liability for the non-contingent component of a guarantee; that is, the obligation to stand ready to perform in the event that specified triggering events or conditions occur. The initial measurement of this liability is the fair value of the guarantee at its inception. The recognition and measurement provisions of Interpretation No. 45 are effective for all guarantees entered into or modified after December 31, 2002. Interpretation No. 45 also requires additional disclosures related to guarantees in interim and annual financial statements. The Company has implemented the new disclosure requirements of Interpretation No. 45 at December 31, 2002. See the Contingencies and Environmental Matters footnote included in the Notes to Consolidated Financial Statements for further details.

In January 2003, the FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities. Interpretation No. 46 requires existing unconsolidated variable interest entities (VIEs) to be consolidated by their primary beneficiaries if the entities do not effectively disperse risks among the parties involved. The Interpretation applies immediately to VIEs created after January 31, 2003 and to VIEs in which an enterprise obtains an interest after that date. For VIEs in which an enterprise holds a variable interest that was acquired before February 1, 2003, the Interpretation applies for periods beginning after June 15, 2003. The Company has no unconsolidated VIEs and therefore its consolidated financial statements are in compliance with the requirements of Interpretation No. 46 at December 31, 2002.

### **CRITICAL ACCOUNTING AREAS**

The Company's consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America, which require the Company to make estimates and assumptions that affect the amounts and disclosures reported in the consolidated financial statements and accompanying notes. The Company's estimates are based on historical experience and currently available information. Actual results could differ from such estimates. The following paragraphs summarize the Company's critical accounting areas. Additional accounting policies are discussed in the Notes to Consolidated Financial Statements.

#### **Allowance for Doubtful Accounts**

The Company regularly reviews past due accounts receivable balances and information regarding the financial stability of its significant customers in order to identify customers with potential collectibility issues. Upon completion of its review, and giving consideration to economic conditions, the Company estimates the probability of default of each of the customer balances identified. Based on its probability estimates, the Company establishes an allowance for doubtful accounts that is deemed sufficient to cover any potential losses. Due to the judgment required to determine the financial stability of customers and to predict future economic

**management's discussion and analysis of financial condition and results of operations***continued*

conditions, the actual losses from uncollectible accounts could differ from management's estimates.

**Inventory Obsolescence**

The Company reviews its inventory for potential impairment on a quarterly or more frequent basis as deemed necessary. Such review includes, but is not limited to, reviewing the levels of inventory versus customer requirements, shelf life, obsolescence, and the ability to rework or blend inventory items. The review and evaluation also considers the potential sale of off-grade or impaired inventory at lower than market prices. If it is determined that inventory items are impaired, the Company adjusts its reserves to cover the estimated amount of the impairment.

**Recoverability of Long-Lived Assets and Goodwill**

The Company evaluates the recoverability of the carrying value of long-lived assets of its businesses, excluding goodwill, whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Under such circumstances, the Company assesses whether the projected undiscounted cash flows of its businesses are sufficient to recover the existing unamortized cost of its long-lived assets. If the undiscounted projected cash flows are not sufficient, the Company calculates the impairment amount by discounting the projected cash flows using its weighted average cost of capital. The amount of the impairment is written off against earnings in the period in which the impairment has been determined.

The Company tests the recoverability of the goodwill of each of its reporting units on an annual basis, or sooner if events occur or circumstances change, by comparing the net book value to the estimated fair value of each of its reporting units to determine if there is a potential impairment issue. The fair value is estimated based on the discounted projected cash flows. If the fair value is not sufficient to cover the carrying value of the reporting unit, the Company calculates the goodwill impairment amount related to that reporting unit in accordance with FASB Statement No. 142. Any impairment is recorded to earnings in the period in which the amount has been determined.

**Income Taxes**

Income taxes payable reflects the Company's current tax provision and management's estimate of the tax liability relating to the outcome of current and future tax audits. If the actual outcome of audits differs from the Company's estimates, an adjustment to income taxes payable could be required, which may result in additional income tax expense (or benefit).

The Company records deferred tax assets and liabilities based on differences between the financial statement and tax basis of assets and liabilities using currently enacted tax rates. The Company also records deferred tax assets for the expected future tax benefits of net operating losses and credit carryforwards. Valuation allowances are established when the Company determines that the results of future operations may not generate sufficient taxable income to realize its deferred tax assets. Thus, changes in future results of operations could result in adjustments to the Company's valuation allowances.

**Stock-Based Compensation**

As permitted under FASB Statements No. 123 and No. 148, the Company elected to continue its historical method of accounting for stock-based compensation in accordance with APB 25. Under APB 25, compensation expense for fixed plans is recognized based on the difference between the exercise price and the stock price on the date of grant. Since the Company's fixed plan awards have been granted with an exercise price equal to the stock price on the date of grant, no compensation expense has been recognized in the statement of operations for these awards. However, compensation expense has been recognized for the restricted awards under the Company's long-term incentive programs in accordance with the provisions of APB 25, which would be unchanged under FASB Statements No. 123 and No. 148. Had the provisions of FASB Statements No. 123 and No. 148 been applied to the fixed plan awards, the Company would have assigned a value to each award based on the stock price on the date of grant, the exercise price, the expected life of the award, the dividend yield, the risk-free interest rate and the volatility of the Company's stock. The value of these awards would then be amortized to earnings over the service period. Refer to the Stock Incentive Plans footnote included in the Notes to Consolidated Financial Statements for the estimated earnings impact of applying FASB Statements No. 123 and 148 and the assumptions used.

**Pension and Other Post-Retirement Benefits Expense**

The Company's calculation of pension and other post-retirement benefits expense is dependent on various assumptions used in determining such amounts. These assumptions include discount rates, health care cost trend rates, expected long-term rates



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of return on plan assets, mortality rates, expected salary and wage increases, and other factors. Components of pension and other post-retirement benefits expense include interest and service costs on the pension and other post-retirement benefit plans, expected returns on plan assets and amortization of certain unrecognized costs and obligations. Actual results that differ from the assumptions utilized are accumulated and amortized over future periods and, therefore, generally affect recognized expense and the recorded obligation in future periods. While the Company believes that the assumptions used are appropriate, differences in actual experience or changes in assumptions would affect its pension and other post-retirement benefits costs and obligations.

Consistent with past practice, the Company's discount rate used for the qualified and non-qualified domestic pension plans and the domestic other post-retirement benefit plans is based on high-quality corporate bonds. Since the pay-out structures for all plans are annuity based, rather than lump-sum, the use of bonds with long maturities is deemed appropriate. The Company utilized a discount rate of 6.75% for all domestic plans at December 31, 2002. As a sensitivity measure, a 25 basis point reduction in the discount rate would result in an approximately \$0.6 million decrease to net earnings and a \$16.8 million increase in the additional minimum liability in 2003.

The Company's rate of compensation increase is 4.0% for all domestic pension plans at December 31, 2002. The Company believes that this is a reasonable expectation of salary growth. As a sensitivity measure, an increase of 25 basis points would decrease net earnings by approximately \$0.2 million.

The Company currently utilizes a 9.5% expected long-term rate of return on all domestic plan assets. The domestic expected rate of return on plan assets is derived by applying the expected returns on various asset classes to the Company's assumed asset allocation. The expected returns are based on the expected performance of the various asset classes and the expected benefit from active fund management. They are further supported by historical investment returns for various asset classes. The Company currently utilizes a weighted average expected long-term rate of return of 6.99% on its international plan assets. This international rate is developed primarily based on the same factors considered in developing the domestic long-term rate of return.

The 9.5% domestic expected rate of return is based on an assumed long-term inflation rate of 3%. The Company has assumed that normative investment returns on long-term bonds will be 350 basis points above inflation, or 6.5%. The assumed premiums for domestic and international equity investments over long-term bonds are 400 and 450 basis points, respectively. In addition, the Company has assumed an overall 50 basis point benefit from active fund management.

As noted above, the Company's domestic expected long-term rate of return on plan assets are further supported by historical returns for various classes of assets.<sup>1</sup> The Company believes the period since 1986 provides the most representative indication of potential investment market performance since it excludes the significantly higher interest rate environment of the 1978 through 1985 period. In addition, the Company believes that this period best reflects the policies of the existing Federal Reserve Board and represents an appropriate time period which includes multiple business cycles. The arithmetic average of annual investment returns from passive indices during this period was 10.8%, which is not materially different from the geometric average for the same period.

Although the Company believes post-1985 investment performance is the most relevant, it also believes it is useful to consider investment performance over longer periods of business expansion and contraction. In this regard, both 20-year and 30-year average returns based on the assumed asset allocation also show investment returns that are in excess of the 9.5% domestic expected investment return. The arithmetic average annual investment returns from passive indices during 20-year and 30-year periods were 12% and 11%, respectively.

Based on these factors, the Company believes that its domestic expected long-term rate of return is reasonable. The Company will continue to monitor and evaluate this assumption during 2003 in light of actual investment performance and the economic environment. As a sensitivity measure, a 50 basis point decrease in the expected long-term rate of return on the plan's assets would result in an approximately \$1.8 million decrease in net earnings in 2003.

The Company's assumed asset allocation for the domestic pension plans is based on investing approximately 60% of plan assets in equity instruments and 40% of plan assets in fixed income

<sup>1</sup> Historical returns are evaluated based on an arithmetic average of annual returns derived from passive indices, such as the S&P 500, for various asset classes.

**management's discussion and analysis of financial condition and results of operations***continued*

investments. The portfolio at December 31, 2002 is 47% invested in equities and 53% invested in fixed income investments. The deviation is a result of active fund management as the Company delayed rebalancing its portfolio for equity losses incurred over the prior two years. Given the weak performance of equities over the last year, the deviation from the assumed asset allocation is estimated to have resulted in approximately a 1.4% benefit to overall investment returns in 2002. It is the Company's intention to rebalance to the assumed asset allocation as equity markets recover.

The Company currently utilizes a five-year smoothed asset value for its market-related value (as defined by FASB Statement No. 87) of domestic plan assets whereby 20% of the cumulative investment gains or losses are phased in to the market-related value each year. Due to recent severe investment underperformance, a significant portion of the total unrecognized actuarial losses for the domestic plans will be phased in over the next four years through the asset smoothing methodology. As these losses are phased in over future periods, they will impact the pension cost in two ways: first, the market-related value of assets used to determine the pension cost will be reduced; second, the phased-in losses will become subject to amortization in pension cost.

At December 31, 2002, \$148 million of the \$206 million of unrecognized actuarial losses on the domestic qualified pension plans represents the asset losses deferred through the asset smoothing. Accordingly, these deferred asset losses will be recognized in the market-related value of plan assets over the next four years. The scheduled recognition of the domestic deferred asset losses would result in a \$2.0 million and \$3.2 million decrease in net earnings for 2003 and 2004, respectively. The scheduled recognition of the deferred asset losses for the international pension plans are not material. Any future asset losses would primarily be phased in over five years through the smoothed market-related value mechanism and would subsequently be amortized in net earnings.

The remaining \$58 million of the \$206 million of unrecognized domestic actuarial losses mentioned above are due to prior asset losses that have been reflected in the market-related value, as well as other smaller sources of prior gains and losses. These amounts will be amortized to pension cost over approximately 12 years to the extent that they should exceed the 10% amortization corridor as defined by FASB Statement No. 87. The amortization of these losses would result in a \$0.5 million decrease in net earnings for 2003. The amortization of losses associated with the international pension plans will not be material. Since future gains and losses beyond 2003 are a result of various factors as described herein, it is not possible to predict with certainty to what extent the combination of current and future losses may exceed the 10% amortization corridor and thereby be subject to further amortization.

Estimated funding requirements for the domestic pension plans are \$20 million for 2003 and between \$35 and \$40 million for 2004, compared to \$18 million contributed in 2002. The funding estimates are based upon actual December 31, 2002 asset values and the assumption that the Company would contribute the minimum required contributions. The funding estimates also assume no significant changes with regard to demographics, legislation, plan provisions, or actuarial assumptions or methods. In addition, it was assumed that 2003 experience matches the IRS/ERISA assumption basis for discounting pension liabilities (currently 8.5%) and that interest rates remain at year-end levels.

In addition, at December 31, 2002, the Company recognized a liability on its balance sheet for each pension plan if the fair value of the assets of that pension plan is less than the accumulated benefit obligation (ABO). This liability is called a minimum pension liability and is recorded as a charge in accumulated other comprehensive loss in stockholders' equity. In December 2002, the Company recorded a charge to accumulated other comprehensive loss of \$78 million. This charge primarily represents the after-tax impact of recording the minimum pension liability for the pension plans. This charge had no impact on the Company's net income, liquidity, or cash flows.

Refer to the Pension and Other Post-Retirement Benefit Plans footnote in the Notes to Consolidated Financial Statements for more information regarding costs and assumptions for pension and other post-retirement benefits.

**Environmental Matters**

The Company is involved in claims, litigation, administrative proceedings and investigations of various types in a number of jurisdictions. A number of such matters involve, or may involve, claims for a material amount of damages and relate to or allege environmental liabilities, including clean-up costs associated with

hazardous waste disposal sites, natural resource damages, property damage and personal injury. The Company and some of its subsidiaries have been identified by federal, state or local governmental agencies, and by other potentially responsible parties (each a PRP) under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended, or comparable state statutes, as a PRP with respect to costs associated with waste disposal sites at various locations in the United States. In addition, the Company is involved with environmental remediation and compliance activities at some of its current and former sites in the United States and abroad.

Each quarter, the Company evaluates and reviews estimates for future remediation, and maintenance and management costs directly related to remediation, to determine appropriate environmental reserve amounts. For each site, a determination is made of the specific measures that are believed to be required to remediate the site, the estimated total cost to carry out the remediation plan, the portion of the total remediation costs to be borne by the Company and the anticipated time frame over which payments toward the remediation plan will occur. As of December 31, 2002, the Company's reserves for environmental remediation activities totaled \$128.8 million. The Company estimates its potential environmental liability to range from \$116 million to \$142 million as of December 31, 2002. It is possible that the Company's estimates for environmental remediation liabilities may change in the future should additional sites be identified, further remediation measures be required or undertaken, the interpretation of current laws and regulations be modified or additional environmental laws and regulations be enacted.

The Company intends to assert all meritorious legal defenses and all other equitable factors which are available to it with respect to the above matters. The resolution of these environmental matters could have a material adverse effect on its consolidated results of operations in any given year or other reporting period if a number of these matters are resolved unfavorably.

#### **MARKET RISK AND RISK-MANAGEMENT POLICIES**

The Company's activities expose its earnings, cash flows and financial position to a variety of market risks, including the effects of changes in foreign currency exchange rates and interest rates. The Company maintains a foreign currency risk-management strategy that uses derivative instruments as needed to mitigate risk against foreign currency movements. The Company also maintains an interest rate risk-management strategy that uses derivative instruments as needed to manage interest rate volatility. The Company does not enter into derivative financial instruments for trading or speculative purposes.

The Company has short-term exposure to changes in foreign currency exchange rates resulting from transactions entered into by the Company and its foreign subsidiaries in currencies other than their local currency (primarily trade payables and receivables). The Company is also exposed to currency risk on intercompany transactions (including intercompany loans). The Company manages these transactional currency risks on a consolidated basis, which allows it to net its trade payable and receivable exposure. The Company purchases foreign currency forward contracts, primarily denominated in Euros, Canadian dollars, Swiss francs and Singapore dollars, to hedge its transaction exposure. These contracts are generally settled on a monthly basis. Realized and unrealized gains and losses on foreign currency forward contracts are recognized in other expense, net to offset the impact of valuing recorded foreign currency trade payables, receivables and intercompany transactions. The Company has not designated these derivatives as hedges under FASB Statement No. 133, although it believes these instruments reduce the Company's exposure to foreign currency risk. The net effect of the realized and unrealized gains and losses on these derivatives and the underlying transactions is not significant at December 31, 2002.

The Company also has equity option contracts that consist of sold put option contracts and purchased call option contracts at various strike prices. The Company entered into these contracts to hedge the expense variability associated with its obligations under its long-term incentive plans. The sold put option contracts and purchased call option contracts cover 3.2 million shares of common stock, with a weighted average strike price of \$16.52 per share for the put contracts and \$16.69 per share for the call

**management's discussion and analysis of financial condition and results of operations***continued*

contracts. These contracts have an expiration date of February 14, 2003 and require net cash settlement. As of December 31, 2002, a liability of \$33.8 million has been included in accrued expenses to reflect the unrealized loss on these option contracts based on the year-end closing price of the Company's common stock. In February 2003, the Company settled these equity option contracts for \$35.1 million and entered into a new equity option contract that consists of a sold put option contract and a purchased call option contract, covering 3.2 million shares of common stock, with a strike price of \$5.66 for the put contract and \$5.75 per share for the call contract. The new contract has an expiration date of May 9, 2003 and requires net cash settlement.

The Company has designated a portion of the equity option contracts as cash flow hedges of the risk associated with the unvested, unpaid awards under its long-term incentive plans. Changes in market value related to the portion of the option contracts designated and effective as hedges have been recorded as a component of accumulated other comprehensive loss (AOCL). The amount included in AOCL is subject to changes in the stock price and is being amortized ratably to selling, general and administrative expense (SG&A) over the remaining service periods of the hedged long-term incentive plans. Changes in market value related to the remaining portion of the option contracts are recognized in SG&A. Based on the December 31, 2002 closing price of the Company's common stock, the anticipated amortization from AOCL to SG&A over the next 12 months will be approximately \$1 million.

The Company uses interest rate swap contracts, which expire in 2003, as cash flow hedges to convert its \$57.1 million long-term variable rate Euro denominated debt to fixed rate debt. Each interest rate swap contract is designated with the principal balance and the term of the specific debt obligation. These contracts involve the exchange of interest payments over the life of the contract without an exchange of the notional amount upon which the payments are based. The differential to be paid or received as interest rates change is recognized as an adjustment to interest expense. In accordance with FASB Statement No. 133 and FASB Statement No. 138, the changes in the fair value of derivatives that are designated as cash flow hedging instruments are recognized as a component of accumulated other comprehensive loss. In the event of early extinguishment of the designated debt obligations, any realized or unrealized gain or loss from the swap would be recognized in earnings coincident with any extinguishment gain or loss.

The following table provides information about the Company's derivative and other financial instruments that are sensitive to changes in interest rates. For long-term debt, the table presents principal cash flows and related weighted average interest rates by expected maturity date. Weighted average variable interest rates are based on the applicable floating rate index as of the reporting date. For interest rate swaps, the table presents the notional amount and weighted average interest rates by maturity date. The notional amounts are used to calculate the contractual cash flows to be exchanged under the respective contracts.

**Interest Rate Sensitivity**

<i>(In thousands)</i>	2003	2004	2005	2006	2007	2008 and Thereafter	Total	Fair Value at 12/31/02
<b>Long-term debt:</b>								
Fixed rate	\$ 165,000	\$ 3,560	\$ 601,206	\$ 151,301		\$ 270,000	\$ 1,191,067	\$ 1,117,419
Average interest rate	7.63	% 7.80	% 7.81	% 6.82	% 7.19	% 7.19	%	
Variable rate - swapped	\$ 57,051						\$ 57,051	\$ 57,051
Average interest rate (a)	4.80	%						
Other variable rate		\$ 25,000				\$ 8,500	\$ 33,500	\$ 33,500
Average interest rate (a)	3.10	% 3.10	% 1.75	% 1.75	% 1.75	% 1.75	%	
<b>Interest rate swaps:</b>								
Total pay fixed/receive variable	\$ 57,051						\$ 57,051	\$ (883 )
Average pay rate	5.11	%						
Average receive rate (a)	2.91	%						

(a) Average variable interest rate is based on rates in effect at December 31, 2002.



## FORWARD-LOOKING STATEMENTS

Certain statements made in this Annual Report are forward-looking statements that involve risks and uncertainties, including, but not limited to, general economic conditions, antitrust investigations, pension and other post-retirement benefit plan assumptions, energy and raw material prices and availability, production capacity, changes in interest rates and foreign currency exchange rates, changes in technology, market demand and customer requirements, expected restructuring activities and cost reductions, the enactment of more stringent environmental laws and regulations, and other risks and uncertainties detailed in the Company's filings with the Securities and Exchange Commission. These statements are based on currently available information and the Company's actual results may differ significantly from the results discussed.

Forward-looking information is intended to reflect opinions as of the date this report was produced and such information will not necessarily be updated by the Company.

## ADJUSTED FINANCIAL MEASURES

The Company has provided adjusted sales, operating profit and net earnings information in the Operating Results 2002 compared to 2001 and 2001 compared to 2000 sections of Management's Discussion and Analysis of Financial Condition and Results of Operations. The purpose of providing these adjusted financial measures is to more fully explain the underlying operational performance of the Company by eliminating the effect of special items which can obscure trends that are necessary for a balanced appraisal of the Company's activities that occur in the normal course of operations. The adjustments include facility closures, severance and related costs, antitrust investigation costs, impairment charges and losses on the sale of business units. In addition, in the Operating Results 2002 compared to 2001 section, sales and operating profit have been adjusted to exclude the operating results of the divested business units. Readers should not consider these adjusted financial measures as a substitute for the Company's reported financial results, which are presented in accordance with accounting principles generally accepted in the United States of America (GAAP). The additional information should be used as a supplement to GAAP results to assist the reader in better understanding the operational performance of the Company.

## OPERATING RESULTS 2002 COMPARED TO 2001

### Overview

Consolidated net sales of \$2.55 billion in 2002 decreased 6% from \$2.72 billion in 2001. The decrease was primarily the result of the divestiture of business units of 4% and lower selling prices of 3%, partially offset by favorable foreign currency impact of 1%. International sales, including U.S. exports, were 50% of total sales, up from 48% in 2001. This increase was primarily due to the weaker domestic economy and the strengthening of the Euro versus the U.S. dollar.

The net loss for 2002 was \$283.5 million, or \$2.45 per diluted common share, as compared to a net loss of \$123.9 million, or \$1.10 per common share in 2001. The net loss for 2002 included after-tax special charges for facility closures, severance and related costs (\$14.6 million), antitrust investigation costs (\$3.9 million), a loss on the sale of the industrial specialties business unit (\$21.1 million) and a cumulative effect of accounting change (\$299 million). The net loss for 2001 included after-tax special charges for facility closures, severance and related costs (\$75 million), an impairment of long-lived assets (\$50.8 million) and a loss on the sale of the industrial colors business unit and nitrile rubber joint venture (\$14.1 million). Net earnings before such special items were \$55.1 million in 2002 as compared to \$15.9 million in 2001.

Gross profit as a percentage of sales increased to 31.1% in 2002 from 29.9% in 2001. The increase in gross margin was primarily due to the impact in 2002 of lower manufacturing costs, including savings from cost reduction initiatives and lower raw material and energy costs, plus inventory charges in 2001 related to closed sites of \$7.5 million, partially offset by lower selling prices in 2002.

Operating profit for 2002 was \$146.4 million as compared to an operating loss of \$53.6 million in 2001. Operating profit for 2002 included special charges for facility closures, severance and related costs (\$23.3 million) and antitrust investigation costs (\$6.3 million). The operating loss for 2001 included special charges for facility closures, severance and related costs (\$114 million), an impairment of long-lived assets (\$80.4 million) and operating losses related to divested business units (\$4.9 million). Operating profit before such special items and divested operations increased 21% to \$176 million in 2002 from \$145.7 million in 2001, as summarized in the following table.

management's discussion and analysis of financial condition and results of operations *continued*

<i>(In thousands)</i>	2002	2001		As Adjusted
		As Reported (a)	Divested Business Units (b)	
<b>NET SALES</b>				
Polymer Products				
Polymer Additives	<b>\$ 1,110,804</b>	\$ 1,125,910	\$	\$ 1,125,910
Polymers	<b>270,954</b>	292,092		292,092
Polymer Processing Equipment	<b>172,702</b>	202,653		202,653
Eliminations	<b>(15,064 )</b>	(13,805 )		(13,805 )
	<b>1,539,396</b>	1,606,850		1,606,850
Specialty Products				
OrganoSilicones	<b>456,601</b>	432,255		432,255
Crop Protection	<b>240,142</b>	245,562		245,562
Other	<b>310,733</b>	434,131	(105,956 )	328,175
	<b>1,007,476</b>	1,111,948	(105,956 )	1,005,992
Total net sales	<b>\$ 2,546,872</b>	\$ 2,718,798	\$ (105,956 )	\$ 2,612,842
<b>OPERATING PROFIT (LOSS)</b>				
Polymer Products				
Polymer Additives	<b>\$ 79,403</b>	\$ 55,723	\$	\$ 55,723
Polymers	<b>41,028</b>	42,243	5,062	47,305
Polymer Processing Equipment	<b>(13,766 )</b>	(15,647 )		(15,647 )
	<b>106,665</b>	82,319	5,062	87,381
Specialty Products				
OrganoSilicones	<b>56,031</b>	46,135		46,135
Crop Protection	<b>60,241</b>	79,186		79,186
Other	<b>7,960</b>	10,779	( 150 )	10,629
	<b>124,232</b>	136,100	( 150 )	135,950
General corporate expense including amortization	<b>(54,919 )</b>	(77,620 )		(77,620 )
Total operating profit before special items	<b>175,978</b>	140,799	\$ 4,912	\$ 145,711
Special items (c)	<b>(29,623 )</b>	(194,399 )		
Total operating profit (loss)	<b>\$ 146,355</b>	\$ (53,600 )		

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(a) 2001 segment sales and operating profit (loss) have been restated to conform to the 2002 presentation. See the Business Segment Data footnote included in the Notes to Consolidated Financial Statements for details.

(b) Includes the third and fourth quarter operating results of the industrial specialties business unit (sold June 28, 2002) and the twelve months of operating results of the industrial colors business unit and the nitrile rubber joint venture (both sold in December 2001).

(c) Special items include antitrust investigation costs of \$6,306 in 2002, impairment of long-lived assets of \$80,366 in 2001, and facility closures, severance and related costs of \$23,317 and \$114,033 (including \$7,517 in cost of products sold) in 2002 and 2001, respectively.

### **Polymer Products**

Polymer additives sales of \$1.11 billion were down 1% from 2001 primarily due to lower pricing of 3%, partially offset by increases of 1% in both unit volume and foreign currency translation. Plastic and petroleum additives sales were both essentially unchanged, as increases in volume were offset by lower pricing. Urethane additives sales decreased 6% primarily due to the loss of certain low margin business. Rubber additives sales were down 3% primarily due to lower selling prices, partially offset by an increase in volume. Polymer additives operating profit of \$79.4 million increased 42% from 2001 primarily due to lower manufacturing costs, including savings from cost reduction initiatives and lower raw material and energy costs, partially offset by lower selling prices.

Polymers sales of \$271.0 million were down 7% from 2001 primarily due to lower pricing of 5% and lower volume of 3%, partially offset by higher foreign currency translation of 1%. EPDM sales were down 14% primarily due to the negative impact that industry overcapacity had on price and volume. Urethane polymers sales were up 1% primarily due to higher volume. Operating profit of \$41.0 million declined 3% from 2001. After adjusting 2001 to exclude the divested nitrile rubber joint

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venture (\$5.1 million operating loss), operating profit was down 13%. The decline was primarily due to lower EPDM selling prices and volume, partially offset by reduced raw material and energy costs.

Polymer processing equipment sales of \$172.7 million decreased 15% from 2001 primarily due to lower volume resulting from depressed demand for capital equipment. Despite lower sales, the operating loss of \$13.8 million was favorable versus the prior year by 12% primarily due to the impact of cost reduction initiatives. The equipment order backlog totaled \$76 million at the end of 2002 compared to \$83 million at the end of 2001.

### Specialty Products

OrganoSilicones sales of \$456.6 million rose 6% from 2001 due primarily to higher volume of 10% and higher foreign currency translation of 1%, partially offset by lower selling prices of 5%. The volume improvement was primarily due to improved international demand. Operating profit of \$56.0 million was up 21% from 2001 primarily due to higher volume and lower manufacturing costs, including savings associated with plant expansions and reduced raw materials costs, partially offset by lower selling prices and an unfavorable sales mix.

Crop protection sales of \$240.1 million were down 2% from 2001 primarily due to a 3% decline in volume, as demand decreased in Europe, Canada and Asia Pacific, partially offset by higher foreign currency translation of 1%. Operating profit of \$60.2 million decreased 24% from 2001 primarily due to lower volume, an unfavorable sales mix, lower joint venture earnings of \$4.5 million and a prior year non-recurring pension curtailment gain of \$4.7 million.

Other sales of \$310.7 million decreased 28% from 2001. After adjusting 2001 to exclude the impact of the divested industrial specialties and industrial colors business units, sales were down 5% primarily due to lower volume. Operating profit of \$8.0 million was down 26% from 2001. On an adjusted basis, operating profit declined 25% primarily due to lower unit volume and higher operating costs.

### Other

Selling, general and administrative expenses of \$396.3 million decreased 6% compared to 2001. The decrease was primarily due to the Company's cost savings initiatives and the divestitures of the industrial specialties and the industrial colors business units. Depreciation and amortization decreased 21% primarily due to the implementation of the goodwill non-amortization provision of FASB Statement No. 142 and reduced depreciation expense resulting from both the fourth quarter 2001 asset impairment charge and from the divestitures of the industrial specialties and industrial colors business units. Research and development costs decreased slightly as the impact of the divested business units exceeded the increase in new product development costs. Equity income decreased 15%, primarily as a result of lower earnings from the Gustafson seed treatment joint venture, partially offset by the elimination of the 2001 loss of the nitrile rubber joint venture (sold in December 2001).

Facility closures, severance and related costs were \$23.3 million in 2002 as compared to \$106.5 million in 2001. These costs were the result of the Company's cost savings initiatives announced in July 2001 and October 2001 and include primarily severance, asset write-offs and impairments, demolition and decommissioning costs and pension curtailments related to closed sites.

Asset impairments in 2001 of \$80.4 million included \$66.7 million related to the rubber additives business and \$13.7 million related to the trilene business. These charges were the result of changes in the marketplace, which caused the carrying amount of the long-lived assets of these businesses to be impaired.

Interest expense decreased 7% mainly due to the decrease in the outstanding debt balance.

Other expense, net, of \$35.4 million in 2002 increased from \$25.1 million in 2001. The 2002 balance included a loss of \$34.7 million on the sale of the industrial specialties business unit and the 2001 balance included losses of \$17.3 million on the sale of the industrial colors business unit and \$1.8 million on the sale of the nitrile rubber joint venture. Excluding the losses on divestments, other expense, net, decreased \$5.3 million due to numerous variations, none of which were separately significant.

The effective tax rate, excluding the impact of special items, was 25.2% in 2002 compared to the 2001 rate of 36%. The reduction in the effective tax rate in 2002 was primarily due to the impact of the goodwill non-amortization provision of FASB Statement No. 142.

**management's discussion and analysis of financial condition and results of operations***continued***OPERATING RESULTS 2001 COMPARED TO 2000****Overview**

Consolidated net sales of \$2.72 billion in 2001 decreased 11% from \$3.04 billion in 2000. The decrease was primarily the result of the weak domestic economy, including lower selling prices and an unfavorable foreign currency impact of 1% each. International sales, including U.S. exports, were 48% of total sales, up from 46% in 2000. This increase was primarily due to the weak domestic economy.

The net loss for 2001 was \$123.9 million, or \$1.10 per common share, as compared to net earnings of \$89.3 million, or \$0.78 per common share in 2000. The net loss for 2001 included after-tax special charges for facility closures, severance and related costs (\$75 million), an impairment of long-lived assets (\$50.8 million) and a loss on the sale of the industrial colors business unit and nitrile rubber joint venture (\$14.1 million). Net earnings for 2000 included after-tax special charges for facility closures, severance and related costs (\$15 million). Net earnings before such special items were \$15.9 million, or \$0.14 per common share, in 2001 as compared to \$104.3 million, or \$0.91 per common share, in 2000.

Gross profit as a percentage of sales decreased to 29.9% in 2001 from 31.6% in 2000. The decrease in gross margin was primarily due to higher raw material and energy costs, lower selling prices, unfavorable absorption and foreign currency variances, and inventory charges related to closed sites of \$7.5 million in 2001 versus \$3.0 million in 2000.

The operating loss for 2001 was \$53.6 million compared to operating profit of \$268.3 million in 2000. The operating loss for 2001 included special charges for facility closures, severance and related costs (\$114 million) and an impairment of long-lived assets (\$80.4 million). Operating profit for 2000 included special charges for facility closures, severance and related costs (\$23.1 million). Operating profit before such special items decreased to \$140.8 million in 2001 from \$291.5 million in 2000, as summarized in the following table.

<i>(In thousands)</i>	2001 (a)	2000 (a)
<b>NET SALES</b>		
Polymer Products		
Polymer Additives	\$ 1,125,910	\$ 1,233,656
Polymers	292,092	338,577
Polymer Processing Equipment	202,653	310,490
Eliminations	(13,805 )	(14,175 )
	<u>1,606,850</u>	<u>1,868,548</u>
Specialty Products		
OrganoSilicones	432,255	484,424
Crop Protection	245,562	238,547
Other	434,131	446,911
	<u>1,111,948</u>	<u>1,169,882</u>
Total net sales	<u>\$ 2,718,798</u>	<u>\$ 3,038,430</u>
<b>OPERATING PROFIT (LOSS)</b>		
Polymer Products		
Polymer Additives	\$ 55,723	\$ 108,223
Polymers	42,243	68,020
Polymer Processing Equipment	(15,647 )	24,640
	<u>82,319</u>	<u>200,883</u>

Specialty Products

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OrganoSilicones	46,135	84,139
Crop Protection	79,186	72,747
Other	10,779	18,468
	136,100	175,354
General corporate expense including amortization	(77,620 )	(84,754 )
Total operating profit before special items	140,799	291,483
Special items (b)	(194,399 )	(23,148 )
Total operating profit (loss)	\$ (53,600 )	\$ 268,335

(a) 2001 and 2000 segment sales and operating profit (loss) have been restated to conform to the 2002 presentation. See the Business Segment Data footnote included in the Notes to Consolidated Financial Statements for details.

(b) Special items include impairment of long-lived assets of \$80,366 in 2001 and facility closures, severance and related costs of \$114,033 (including \$7,517 in cost of products sold) and \$23,148 (including \$2,967 in cost of products sold) in 2001 and 2000, respectively.

### Polymer Products

Polymer additives sales of \$1.13 billion decreased 9% from 2000 primarily due to lower volume of 6%, with the remainder due equally to lower pricing and foreign currency translation. Plastic additives sales were down 9% primarily due to lower pricing and volume resulting from weak economic conditions. Urethane additives sales declined 7% primarily as a result of lower volume resulting from weak economic conditions and lower foreign currency translation. Rubber additives sales decreased 21% primarily due to lower volume attributable to the economic slowdown and negative customer

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reaction to a third quarter price increase. Petroleum additives sales were up 9% primarily due to volume growth resulting from a domestic motor oil reformulation. Polymer additives operating profit of \$55.7 million declined 49% from 2000 primarily due to lower volume, lower selling prices, and higher manufacturing costs resulting from increased raw material and energy costs and reduced plant throughput.

Polymers sales of \$292.1 million were down 14% from 2000 primarily due to lower volume. EPDM sales declined 16% primarily as a result of weakness in the automotive and commercial roofing markets. Urethane polymers sales decreased 11% primarily due to lower volume resulting from industrial production in the United States being down five consecutive quarters. Polymers operating profit of \$42.2 million declined 38% from 2000 primarily due to lower volume and higher manufacturing costs resulting from reduced plant throughput.

Polymer processing equipment sales of \$202.7 million were down 35% from 2000 primarily due to a steep decline in domestic capital spending. The depressed level of sales resulted in an operating loss of \$15.6 million, worse than 2000 by \$40.3 million. The equipment order backlog totaled \$83 million at the end of 2001, down \$22 million from the end of 2000.

### Specialty Products

OrganoSilicones sales of \$432.3 million declined 11% from 2000 primarily due to lower volume of 8% resulting from the sluggish domestic economy, and lower pricing and foreign currency translation of 2% and 1%, respectively. Operating profit of \$46.1 million was down 45% from 2000 primarily due to lower sales volume, lower selling prices, an unfavorable product mix, and higher manufacturing costs resulting from reduced plant throughput.

Crop protection sales of \$245.6 million were up 3% from 2000 primarily due to a 5% increase in volume resulting from increased demand in Latin America and Europe, partially offset by lower foreign currency translation of 2%. Operating profit of \$79.2 million increased 9% from 2000 primarily due to higher sales volume and a pension curtailment gain of \$4.7 million.

Other sales of \$434.1 million were 3% below 2000 primarily as a result of lower volume of 5%, partially offset by higher selling prices of 2%. Refined products sales rose 2% primarily due to a partial recovery of increased raw material and energy costs through higher selling prices. Sales for the industrial colors business unit (sold December 2001) and the industrial specialties business unit (sold June 2002) were down 19% and 5%, respectively, primarily due to lower volume. Operating profit of \$10.8 million declined 42% from 2000 primarily due to lower sales volume, an unfavorable product mix, and higher raw material and energy costs, partially offset by improved selling prices.

### Other

Selling, general and administrative expenses of \$421.6 million increased less than 1% versus 2000. Depreciation and amortization increased 2% due to a higher fixed asset base. Research and development costs decreased 3% primarily due to a reduction in spending on less critical projects. Equity income decreased 19% as a result of losses from the nitrile rubber joint venture and lower earnings from the Gustafson seed treatment joint venture.

Facility closures, severance and related costs were \$106.5 million in 2001 as compared to \$20.2 million in 2000. The 2001 costs were the result of the Company's cost savings initiative announced in July and include primarily severance, asset write-offs and impairments, demolition and decommissioning costs and pension curtailments related to closed sites. An additional \$7.5 million of related inventory charges are included in cost of products sold. The 2000 costs include primarily the write-off of long-lived assets, decommissioning costs and severance related to the closure of the Company's manufacturing facility in Freeport, Grand Bahama Island. An additional \$3.0 million of related inventory charges are included in cost of products sold.

Asset impairments of \$80.4 million include \$66.7 million related to the rubber additives business and \$13.7 million related to the trilene business. These charges were the result of changes in the marketplace, which caused the carrying amount of the long-lived assets of these businesses to be impaired.

Interest expense decreased 9% mainly due to lower interest rates on the Company's borrowings and a decrease in debt.

Other expense, net, of \$25.1 million increased \$19.6 million from 2000. The increase is mainly due to losses in 2001 of \$17.3 million on the sale of the industrial colors business unit and \$1.8 million on the sale of the nitrile rubber joint venture.

The effective tax rate, excluding the impact of special items, was 36% in 2001 compared to the 2000 rate of 37%. The reduction in the effective tax rate in 2001 was primarily due to the beneficial impact of state tax audit settlements.





**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA****CONSOLIDATED STATEMENTS OF OPERATIONS**

Years ended December 31, 2002, 2001 and 2000

<i>(In thousands of dollars, except per share data)</i>	<b>2002</b>	2001	2000
<b>NET SALES</b>	<b>\$ 2,546,872</b>	\$ 2,718,798	\$ 3,038,430
<b>COSTS AND EXPENSES</b>			
Cost of products sold	<b>1,754,123</b>	1,905,336	2,077,088
Selling, general and administrative	<b>396,266</b>	421,554	417,643
Depreciation and amortization	<b>146,550</b>	185,570	182,017
Research and development	<b>81,872</b>	82,334	84,571
Equity income	<b>(7,917 )</b>	(9,278 )	(11,405 )
Facility closures, severance and related costs	<b>23,317</b>	106,516	20,181
Antitrust investigation costs	<b>6,306</b>		
Impairment of long-lived assets		80,366	
<b>OPERATING PROFIT (LOSS)</b>	<b>146,355</b>	(53,600 )	268,335
Interest expense	<b>101,704</b>	109,877	120,476
Other expense, net	<b>35,366</b>	25,129	5,485
<b>EARNINGS (LOSS)</b>			
Earnings (loss) before income taxes and cumulative effect of accounting change	<b>9,285</b>	(188,606 )	142,374
Income taxes (benefit)	<b>(6,189 )</b>	(64,662 )	53,101
Earnings (loss) before cumulative effect of accounting change	<b>15,474</b>	(123,944 )	89,273
Cumulative effect of accounting change	<b>(298,981 )</b>		
Net earnings (loss)	<b>\$ (283,507 )</b>	\$ (123,944 )	\$ 89,273
<b>BASIC EARNINGS (LOSS) PER COMMON SHARE</b>			
Earnings (loss) before cumulative effect of accounting change	<b>\$ 0.13</b>	\$ (1.10 )	\$ 0.78
Cumulative effect of accounting change	<b>(2.63 )</b>		
Net earnings (loss)	<b>\$ (2.50 )</b>	\$ (1.10 )	\$ 0.78
<b>DILUTED EARNINGS (LOSS) PER COMMON SHARE</b>			
Earnings (loss) before cumulative effect of accounting change	<b>\$ 0.13</b>	\$ (1.10 )	\$ 0.78
Cumulative effect of accounting change	<b>(2.58 )</b>		
Net earnings (loss)	<b>\$ (2.45 )</b>	\$ (1.10 )	\$ 0.78

See accompanying Notes to Consolidated Financial Statements.



**CONSOLIDATED BALANCE SHEETS**

Years ended December 31, 2002 and 2001

*(In thousands of dollars, except per share data)*

	<b>2002</b>	2001
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash	<b>\$ 16,941</b>	\$ 21,506
Accounts receivable	<b>185,983</b>	188,133
Inventories	<b>460,116</b>	491,693
Other current assets	<b>114,094</b>	113,742
Total current assets	<b>777,134</b>	815,074
<b>Non-Current Assets</b>		
Property, plant and equipment	<b>942,516</b>	1,021,983
Cost in excess of acquired net assets	<b>584,633</b>	897,404
Other assets	<b>536,532</b>	497,727
Total assets	<b>\$ 2,840,815</b>	\$ 3,232,188
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>Current Liabilities</b>		
Notes payable	<b>\$ 5,727</b>	\$ 29,791
Accounts payable	<b>276,133</b>	234,985
Accrued expenses	<b>267,849</b>	285,329
Income taxes payable	<b>116,111</b>	111,905
Other current liabilities	<b>15,670</b>	20,608
Total current liabilities	<b>681,490</b>	682,618
<b>Non-Current Liabilities</b>		
Long-term debt	<b>1,261,847</b>	1,392,833
Post-retirement health care liability	<b>193,996</b>	199,583
Other liabilities	<b>503,599</b>	409,613
<b>STOCKHOLDERS EQUITY</b>		
Common stock, \$.01 par value issued 119,152,254 and 119,187,077 shares in 2002 and 2001, respectively	<b>1,192</b>	1,192
Additional paid-in capital	<b>1,048,304</b>	1,051,257
Accumulated deficit	<b>(586,555 )</b>	(280,350 )
Accumulated other comprehensive loss	<b>(200,426 )</b>	(151,839 )
Treasury stock at cost	<b>(62,632 )</b>	(72,719 )
Total stockholders equity	<b>199,883</b>	547,541

Total liabilities and stockholders' equity	<u>\$ 2,840,815</u>	<u>\$ 3,232,188</u>
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See accompanying Notes to Consolidated Financial Statements.

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**REVISED CONSOLIDATED STATEMENTS OF CASH FLOWS**

Years ended December 31, 2002, 2001 and 2000

<i>Increase (decrease) in cash (In thousands of dollars)</i>	<b>2002</b>	2001	2000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net earnings (loss)	\$ (283,507 )	\$ (123,944 )	\$ 89,273
Adjustments to reconcile net earnings (loss) to net cash provided by operations:			
Cumulative effect of accounting change	<b>298,981</b>		
Facility closures, severance and related costs	<b>23,317</b>	114,033	23,148
Antitrust investigation costs	<b>6,306</b>		
Impairment of long-lived assets		80,366	
Losses on sale of business units	<b>34,705</b>	19,121	
Depreciation and amortization	<b>146,550</b>	185,570	182,017
Equity income	<b>(7,917 )</b>	(9,278 )	(11,405 )
Deferred taxes	<b>(38,431 )</b>	(84,820 )	19,068
Changes in assets and liabilities:			
Accounts receivable	<b>7,858</b>	93,053	25,359
Accounts receivable securitization	<b>(157 )</b>	19,358	35,560
Inventories	<b>22,683</b>	22,771	(41,546 )
Other current assets	<b>(2,659 )</b>	(10,736 )	(24,171 )
Other assets	<b>11,233</b>	(5,591 )	30,361
Accounts payable	<b>28,945</b>	12,594	(64,271 )
Accrued expenses	<b>(68,333 )</b>	(57,492 )	(21,303 )
Income taxes payable	<b>57,053</b>	(12,770 )	6,969
Other current liabilities	<b>(4,531 )</b>	2,567	(3,790 )
Post-retirement health care liability	<b>(5,632 )</b>	(6,614 )	(10,858 )
Other liabilities	<b>(16,609 )</b>	(36,019 )	(22,914 )
Other	<b>(8,101 )</b>	2,838	(892 )
Net cash provided by operations	<b>201,754</b>	205,007	210,605
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Proceeds from sale of business units	<b>80,000</b>	35,061	
Capital expenditures	<b>(100,309 )</b>	(136,642 )	(154,814 )
Merger related expenditures	<b>(1,990 )</b>	(5,855 )	(66,740 )
Other investing activities	<b>464</b>	6,788	(25,303 )
Net cash used in investing activities	<b>(21,835 )</b>	(100,648 )	(246,857 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Payments on long-term borrowings	<b>(141,742 )</b>	(103,905 )	(424,075 )
(Payments) proceeds on short-term borrowings	<b>(27,186 )</b>	67	(54,799 )
Proceeds on long-term notes			593,754
Dividends paid	<b>(22,698 )</b>	(22,542 )	(22,763 )
Proceeds from interest rate swap contract		21,870	
Treasury stock acquired			(54,003 )
Other financing activities	<b>6,415</b>	1,555	8,959

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Net cash (used in) provided by financing activities	<u>(185,211 )</u>	<u>(102,955 )</u>	<u>47,073</u>
<b>CASH</b>			
Effect of exchange rates on cash	<u>727</u>	<u>(675 )</u>	<u>(587 )</u>
Change in cash	<b>(4,565 )</b>	729	10,234
Cash at beginning of period	<b>21,506</b>	20,777	10,543
Cash at end of period	<b>\$ 16,941</b>	\$ 21,506	\$ 20,777

See accompanying Notes to Consolidated Financial Statements.

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## CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

Years ended December 31, 2002, 2001 and 2000

<i>(In thousands of dollars, except per share data)</i>	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Treasury Stock	Total
BALANCE, DECEMBER 31, 1999	\$ 1,191	\$ 1,047,518	\$ (200,374 )	\$ (61,238 )	\$ (27,185 )	\$ 759,912
Comprehensive income:						
Net earnings			89,273			89,273
Equity adjustment for translation of foreign currencies				(24,231 )		(24,231 )
Other				(752 )		(752 )
Total comprehensive income						64,290
Cash dividends (\$.20 per share)			(22,763 )			(22,763 )
Stock options and other issuances (300,666 common shares and 218,815 treasury shares)	3	3,853			2,684	6,540
Treasury stock acquired (4,579,500 shares)					(54,003 )	(54,003 )
BALANCE, DECEMBER 31, 2000	1,194	1,051,371	(133,864 )	(86,221 )	(78,504 )	753,976
Comprehensive loss:						
Net loss			(123,944 )			(123,944 )
Equity adjustment for translation of foreign currencies				(22,038 )		(22,038 )
Minimum pension liability adjustment				(37,576 )		(37,576 )
Other				(6,004 )		(6,004 )
Total comprehensive loss						(189,562 )
Cash dividends (\$.20 per share)			(22,542 )			(22,542 )
Stock options and other issuances (467,351 treasury shares)		(116 )			5,785	5,669
Merger share adjustment (185,282 shares)	(2 )	2				
BALANCE, DECEMBER 31, 2001	1,192	1,051,257	(280,350 )	(151,839 )	(72,719 )	547,541
Comprehensive loss:						
Net loss			(283,507 )			(283,507 )
Equity adjustment for translation of foreign currencies				30,038		30,038
Minimum pension liability adjustment				(78,463 )		(78,463 )
Other				(162 )		(162 )
Total comprehensive loss						(332,094 )
Cash dividends (\$.20 per share)			(22,698 )			(22,698 )
Stock options and other issuances (831,949 treasury shares)		(2,953 )			10,087	7,134
Merger share adjustment (34,823 shares)						
<b>BALANCE, DECEMBER 31, 2002</b>	<b>\$ 1,192</b>	<b>\$ 1,048,304</b>	<b>\$ (586,555 )</b>	<b>\$ (200,426 )</b>	<b>\$ (62,632 )</b>	<b>\$ 199,883</b>

See accompanying Notes to Consolidated Financial Statements.





**notes to consolidated financial statements**

**ACCOUNTING POLICIES**

**Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of all majority-owned subsidiaries. Other affiliates in which Crompton Corporation (the Company) has a 20% to 50% ownership are accounted for in accordance with the equity method. All significant intercompany balances and transactions have been eliminated in consolidation.

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America, which require the Company to make estimates and assumptions that affect the amounts and disclosures reported in the consolidated financial statements and accompanying notes. Actual results could differ from these estimates.

**Accounting Developments**

Effective January 1, 2002, the Company adopted the provisions of Financial Accounting Standards Board (FASB) Statement No. 141, Business Combinations and Statement No. 142, Goodwill and Other Intangible Assets. The Company implemented the provisions of Statement No. 141 during the first quarter and completed the implementation of Statement No. 142 during the second quarter. For further details, see the Goodwill and Intangible Assets footnote included herein.

In June 2001, the FASB issued Statement No. 143, Accounting for Asset Retirement Obligations. Statement No. 143 requires companies to record a liability for asset retirement obligations in the period in which a legal obligation is created. Such liabilities are recorded at fair value, with an offsetting increase to the carrying value of the related long-lived assets. In future periods, the liability is accreted to its present value and the capitalized cost is depreciated over the useful life of the related asset. Companies are also required to adjust the liability for changes resulting from the passage of time and/or revisions to the timing or the amount of the original estimate. Upon retirement of the long-lived asset, the Company either settles the obligation for its recorded amount or incurs a gain or loss. The provisions of Statement No. 143 are effective for fiscal years beginning after June 15, 2002. The Company is in the process of implementing the provisions of Statement No. 143 and does not expect the implementation to have a material impact on its earnings or financial position.

Effective January 1, 2002, the Company adopted the provisions of Statement No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. The Company reviewed the provisions of Statement No. 144 and concluded that it is in compliance with the provisions of this Statement and there is no implementation impact.

In June 2002, the FASB issued Statement No. 146, Accounting for Costs Associated with Exit or Disposal Activities. Statement No. 146 requires companies to record exit or disposal costs when they are incurred and to initially measure these costs at fair value. Statement No. 146 also requires that recorded liabilities be adjusted in future periods to reflect changes in timing or estimated cash flows. The provisions of Statement No. 146 are effective for exit or disposal activities initiated after December 31, 2002. The Company is in compliance with existing accounting requirements and will adopt the provisions of Statement No. 146 effective January 1, 2003.

In December 2002, the FASB issued Statement No. 148, Accounting for Stock-Based Compensation Transition and Disclosure. Statement No. 148 amends Statement No. 123, Accounting for Stock-Based Compensation, by providing alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. Additionally, Statement No. 148 requires expanded disclosures in both interim and annual financial statements about the method used to account for stock-based compensation and the effect on reported results. At December 31, 2002, the Company continued to apply the provisions of Accounting Principles Board Opinion (APB) 25, Accounting for Stock Issued to Employees, and has implemented the new disclosure requirements of Statement No. 148, which are included in the Accounting Policies footnote included herein.

In November 2002, the FASB issued Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others. Interpretation No. 45 requires the guarantor to recognize a liability for the non-contingent component of a guarantee; that is, the obligation to stand ready to perform in the event that specified triggering events or conditions occur. The initial measurement of this liability is the fair value of the guarantee at its inception. The recognition and measurement provisions of Interpretation No. 45 are effective for all guarantees entered into or modified after December 31, 2002. Interpretation No. 45 also requires additional disclosures related to guarantees in interim and annual



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financial statements. The Company has implemented the new disclosure requirements of Interpretation No. 45 at December 31, 2002. See the Contingencies and Environmental Matters footnote included herein for further details.

In January 2003, the FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities. Interpretation No. 46 requires existing unconsolidated variable interest entities (VIEs) to be consolidated by their primary beneficiaries if the entities do not effectively disperse risks among the parties involved. The Interpretation applies immediately to VIEs created after January 31, 2003 and to VIEs in which an enterprise obtains an interest after that date. For VIEs in which an enterprise holds a variable interest that was acquired before February 1, 2003, the Interpretation applies for periods beginning after June 15, 2003. The Company has no unconsolidated VIEs and therefore its consolidated financial statements are in compliance with the requirements of Interpretation No. 46 at December 31, 2002.

### **Revenue Recognition**

The Company's revenue recognition policies and practices are in compliance with the guidelines of Staff Accounting Bulletin No. 101, Revenue Recognition in Financial Statements.

### **Inventory Valuation**

Inventories are valued at the lower of cost or market. Cost is determined using the first-in, first-out (FIFO) method.

### **Property, Plant and Equipment**

Property, plant and equipment are carried at cost, less accumulated depreciation. Depreciation expense (\$133.8 million in 2002, \$146.7 million in 2001 and \$142.7 million in 2000) is computed on the straight-line method using the following ranges of asset lives: buildings and improvements: 10 to 40 years, machinery, equipment and fixtures: 3 to 25 years.

Renewals and improvements which extend the useful lives of the assets are capitalized. Capitalized leased assets and leasehold improvements are depreciated over their useful lives or the remaining lease term, whichever is shorter. Expenditures for maintenance and repairs are charged to expense as incurred.

### **Intangible Assets**

Prior to January 1, 2002, the excess cost over the fair value of net assets of businesses acquired (goodwill) was being amortized on a straight-line basis over 20 to 40 years. Effective January 1, 2002, in accordance with FASB Statement No. 142, the Company discontinued the amortization of goodwill. Goodwill amortization expense was \$26.1 million in 2001 and \$26.5 million in 2000.

Patents, trademarks and other intangibles are being amortized principally on a straight-line basis over their estimated useful lives ranging from 5 to 40 years. Further information is provided in the Goodwill and Intangible Assets footnote included herein.

### **Recoverability of Long-Lived Assets and Goodwill**

The Company evaluates the recoverability of the carrying value of long-lived assets, excluding goodwill, of its businesses whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Under such circumstances, the Company assesses whether the projected undiscounted cash flows of its businesses are sufficient to recover the existing unamortized cost of its long-lived assets. If the undiscounted projected cash flows are not sufficient, the Company calculates the impairment amount by discounting the projected cash flows using its weighted average cost of capital. The amount of the impaired assets is written off against earnings in the period in which the impairment is determined.

The Company evaluates the recoverability of the carrying value of goodwill on an annual basis, or sooner if events occur or circumstances change, in accordance with FASB Statement No. 142. See the Goodwill and Intangible Assets footnote included herein.

### **Environmental Liabilities**

Accruals for environmental remediation, and maintenance and management costs directly related to remediation, are recorded when it is probable that a liability has been incurred and the amount of the liability can be reasonably estimated based on current laws and existing technologies. Each quarter, the Company evaluates and reviews estimates for future remediation and related costs to determine appropriate environmental reserve amounts. At December 31, 2002, environmental liabilities of \$21.8 million have been included in accrued expenses and \$107 million have been included in other liabilities. At December 31, 2001, environmental liabilities of \$18 million have been included



**notes to consolidated financial statements continued**

in accrued expenses and \$127 million have been included in other liabilities. See the Contingencies and Environmental Matters footnote included herein for further details.

**Stock-Based Compensation**

As permitted under FASB Statements No. 123 and No. 148, the Company elected to continue its historical method of accounting for stock-based compensation in accordance with APB 25. Under APB 25, compensation expense for fixed plans is recognized based on the difference between the exercise price and the stock price on the date of grant. Since the Company's fixed plan awards have been granted with an exercise price equal to the stock price on the date of grant, no compensation expense has been recognized in the statement of operations for these awards. However, compensation expense has been recognized for the restricted awards under the Company's long-term incentive programs in accordance with the provisions of APB 25, which would be unchanged under FASB Statements No. 123 and No. 148. The following table illustrates the effect on net earnings (loss) and earnings (loss) per share if the Company had applied the fair value recognition provisions of Statements No. 123 and No. 148 to all stock-based employee compensation awards.

<i>(In thousands, except per share data)</i>	<b>2002</b>	2001	2000
Net earnings (loss), as reported	<b>\$(283,507 )</b>	\$(123,944 )	\$ 89,273
Add: Stock-based employee compensation expense included in net earnings (loss), net of tax	<b>4,944</b>	2,371	7,895
Deduct: Total stock-based employee compensation determined under fair value based accounting method for all awards, net of tax	<b>(10,863 )</b>	(11,598 )	(15,319 )
Pro forma net earnings (loss)	<b>\$(289,426 )</b>	\$(133,171 )	\$ 81,849
Earnings (loss) per share:			
Basic as reported	<b>\$(2.50 )</b>	\$(1.10 )	\$ 0.78
Basic pro forma	<b>\$(2.55 )</b>	\$(1.18 )	\$ 0.72
Diluted as reported	<b>\$(2.45 )</b>	\$(1.10 )	\$ 0.78
Diluted pro forma	<b>\$(2.50 )</b>	\$(1.18 )	\$ 0.71

**Financial and Derivative Instruments**

Financial and derivative instruments are presented in the accompanying consolidated financial statements at either cost or fair value as required by accounting principles generally accepted in the United States of America. Further information is provided in the Financial Instruments and Derivative Instruments and Hedging Activities footnotes included herein.

**Translation of Foreign Currencies**

Balance sheet accounts denominated in foreign currencies are translated at the current rate of exchange as of the balance sheet date, while revenues and expenses are translated at average rates of exchange during the periods presented. The cumulative foreign currency adjustments resulting from such translation are included in accumulated other comprehensive loss.

**Research and Development**

Research and development costs are expensed as incurred.

**Statements of Cash Flows**

Cash includes bank term deposits with original maturities of three months or less. Cash payments included interest payments of \$105.4 million in 2002, \$119.3 million in 2001 and \$110.7 million in 2000. Cash payments also included a net income tax refund of \$26.4 million in 2002 and income tax payments of \$31.3 million in 2001 and \$33.8 million in 2000. The net income tax refund in 2002 includes a \$50 million federal income tax refund resulting from a recent change in tax legislation.

**Other Disclosures**

Included in accounts receivable are allowances for doubtful accounts in the amount of \$15.9 million in 2002 and \$16.9 million in 2001.

Included in accrued expenses are accruals for facility closures, severance and related costs of \$36.2 million in 2002 and \$41.6 million in 2001 and merger related accruals of \$2.6 million in 2002 and \$7.8 million in 2001.

Included in other liabilities are pension liabilities of \$316.2 million in 2002 and \$179.6 million in 2001 and merger related accruals of \$12.5 million in 2001.

Included in selling, general and administrative expenses are shipping and handling costs of \$82.8 million, \$87.9 million and \$88.5 million in 2002, 2001 and 2000, respectively.

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**REVISED DISCLOSURE**

The Company has reviewed its accounting treatment of the divestiture of the industrial specialties business unit and determined that the assets of the divested industrial specialties business met the held-for-disposal criteria under FASB Statement No. 121, Accounting for the Impairment of Long-Lived Assets to Be Disposed Of, as of December 31, 2001. Accordingly, the Company has provided additional disclosures related to the sale of the industrial specialties business unit in the Divestitures and Joint Ventures footnote included in the Notes to Consolidated Financial Statements.

**CHANGE IN CASH FLOW CLASSIFICATION**

The Company has reclassified the cash flows from its accounts receivable programs from Cash Flows from Financing Activities to Cash Flows from Operating Activities in its Revised Consolidated Statements of Cash Flows for the years ended December 31, 2002, 2001 and 2000. In addition, the Company has provided additional disclosures related to its accounts receivable programs in the Accounts Receivable Programs footnote included in the Notes to Consolidated Financial Statements.

The following tables provide a reconciliation of the Company's Cash Flows from Operating and Financing Activities before and after the above change in cash flow classification for the years ended December 31, 2002, 2001 and 2000.

<i>Increase (decrease) in cash (In thousands of dollars)</i>	<b>December 31, 2002</b>		
	Previously Reported	Revised	Change
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net earnings (loss)	\$ (283,507 )	\$ (283,507 )	\$
Adjustments to reconcile net earnings (loss) to net cash provided by operations:			
Cumulative effect of accounting change	298,981	298,981	
Facility closures, severance and related costs	23,317	23,317	
Antitrust investigation costs	6,306	6,306	
Impairment of long-lived assets			
Loss on sale of business units	34,705	34,705	
Depreciation and amortization	146,550	146,550	
Equity income	(7,917 )	(7,917 )	
Deferred taxes	(38,431 )	(38,431 )	
Changes in assets and liabilities, net:			
Accounts receivable	7,858	7,858	
Accounts receivable securitization (a)		(157 )	(157 )
Inventories	22,683	22,683	
Other current assets	(2,659 )	(2,659 )	
Other assets	11,233	11,233	
Accounts payable	28,945	28,945	
Accrued expenses	(68,333 )	(68,333 )	
Income taxes payable	57,053	57,053	
Other current liabilities	(4,531 )	(4,531 )	
Post-retirement health care liability	(5,632 )	(5,632 )	
Other liabilities	(16,609 )	(16,609 )	
Other	(8,101 )	(8,101 )	
Net cash provided by operations	<u>\$ 201,911</u>	<u>\$ 201,754</u>	<u>\$ (157 )</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Payments on long-term borrowings	\$ (141,742 )	\$ (141,742 )	\$
(Payments) proceeds on short-term borrowings	(27,186 )	(27,186 )	
Proceeds on long-term notes			
Accounts receivable securitization (a)	(157 )		157
Dividends paid	(22,698 )	(22,698 )	
Proceeds from interest rate swap contract			

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Treasury stock acquired	6,415	6,415	
Other financing activities			
	<u>6,415</u>	<u>6,415</u>	<u>        </u>
Net cash (used in) provided by financing activities	\$ (185,368 )	\$ (185,211 )	\$ 157
	<u>\$ (185,368 )</u>	<u>\$ (185,211 )</u>	<u>\$ 157</u>

(a) Reflects the reclassification of cash flows from the Company's accounts receivable programs from cash flows from financing activities to cash flows from operating activities.

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notes to consolidated financial statements *continued*

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<i>Increase (decrease) in cash (In thousands of dollars)</i>	December 31, 2001			December 31, 2000		
	Previously Reported	Revised	Change	Previously Reported	Revised	Change
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>						
Net earnings (loss)	\$ (123,944 )	\$ (123,944 )	\$	\$ 89,273	\$ 89,273	\$
Adjustments to reconcile net earnings (loss) to net cash provided by operations:						
Cumulative effect of accounting change						
Facility closures, severance and related costs	114,033	114,033		23,148	23,148	
Antitrust investigation costs						
Impairment of long-lived assets	80,366	80,366				
Loss on sale of business units	19,121	19,121				