

DOWNEY FINANCIAL CORP

Form 11-K

June 25, 2004

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# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

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## FORM 11-K

(Mark One)

**Annual Report pursuant to Section 15(d) of the Securities Exchange of 1934 [Fee Required]**

For the fiscal year ended December 31, 2003

OR

**Transition Report pursuant to Section 15(d) of the Securities Exchange Act of 1934 [No Fee Required]**

For the transition period from \_\_\_ to \_\_\_

Commission File Number 1-13578

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

**DOWNEY FINANCIAL CORP.  
3501 Jamboree Road  
Newport Beach, CA 92660**

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**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

Financial Statements and Supplemental Schedule

December 31, 2003 and 2002

(With Report of Independent Registered Public Accounting Firm Thereon)

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**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

**Index to Financial Statements and Supplemental Schedule**

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All other schedules are omitted because they are not required by Department of Labor regulations or are not applicable.

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**Report of Independent Registered Public Accounting Firm**

The Administrative Committee  
Downey Savings and Loan Association, F.A.  
Employees Retirement and Savings Plan:

We have audited the accompanying statements of net assets available for plan benefits of the Downey Savings and Loan Association, F.A. Employees Retirement and Savings Plan (the Plan) as of December 31, 2003 and 2002 and the related statements of changes in net assets available for plan benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for plan benefits of the Downey Savings and Loan Association, F.A. Employees Retirement and Savings Plan as of December 31, 2003 and 2002 and the changes in net assets available for plan benefits for the years then ended in conformity with U.S. generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at end of year) is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor's *Rules and Regulations for Reporting and Disclosure* under the Employee Retirement Income Security Act of 1974. The supplemental schedule is the responsibility of the plan's management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

/s/ KPMG LLP

Los Angeles, California  
May 3, 2004

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**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

Statements of Net Assets Available for Plan Benefits

December 31, 2003 and 2002

|                                     | 2003          | 2002       |
|-------------------------------------|---------------|------------|
| <b>Assets:</b>                      |               |            |
| Investments, at fair value:         |               |            |
| Money market funds                  | \$ 8,994,366  | 9,893,164  |
| Mutual funds                        | 31,857,765    | 21,954,073 |
| Downey Financial Corp. common stock | 7,114,288     | 5,636,516  |
| Participant loans                   | 1,694,240     | 1,800,482  |
|                                     | 49,660,659    | 39,284,235 |
| <b>Receivables:</b>                 |               |            |
| Employer's contribution             | -             | 288        |
| Participants' contribution          | -             | 725        |
| Investment income                   | 383           | 430        |
|                                     | 383           | 1,443      |
|                                     | 49,661,042    | 39,285,678 |
| <b>Liabilities:</b>                 |               |            |
| Excess contributions payable        | 80,237        | 3,252      |
|                                     | \$ 49,580,805 | 39,282,426 |

See accompanying notes to financial statements.

**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

Statements of Changes in Net Assets Available for Plan Benefits

Years ended December 31, 2003 and 2002

|  | 2003          | 2002         |
|--|---------------|--------------|
| Additions to net assets attributed to:                       |               |              |
| Net appreciation (depreciation) in fair value of investments | \$ 6,366,922  | (3,610,157 ) |
| Interest and dividends                                       | 843,007       | 807,777      |
|  | 7,209,929     | (2,802,380 ) |
| Contributions:   |               |              |
| Employer   | 1,637,996     | 1,473,068    |
| Participant  | 5,641,645     | 4,885,113    |
|  | 14,489,570    | 3,555,801    |
| Deductions from net assets attributed to:                    |               |              |
| Benefits paid to participants                                | 4,135,215     | 2,446,857    |
| Fees for participants loans                                  | 55,976        | 40,366       |
|  | 4,191,191     | 2,487,223    |
|  | 10,298,379    | 1,068,578    |
| Net assets available for plan benefits:                      |               |              |
| Beginning of year  | 39,282,426    | 38,213,848   |
|  | \$ 49,580,805 | 39,282,426   |

See accompanying notes to financial statements.

**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

Notes to Financial Statements

December 31, 2003 and 2002

**(1) Description of the Plan**

**(a) General**

The Downey Savings and Loan Association, F.A. Employees Retirement and Savings Plan (the Plan) was established as a profit-sharing plan on January 1, 1978 and was originally called the Employees Profit-Sharing Plan of Downey Savings and Loan Association. The Plan was amended and restated in its entirety as of October 1, 1997 and July 1, 2002 and continues to qualify as a qualified cash or deferred arrangement under the Internal Revenue Code Sections 401(a) and 401(k). The following description provides only general information. Participants should refer to the Plan agreement for a more complete description of the Plan's provisions.

The Plan is a defined contribution plan which provides retirement benefits for eligible employees of Downey Savings and Loan Association, F.A., its affiliates, and subsidiaries (Downey). It is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

**(b) Administration of the Plan**

The Plan is administered by Downey (the Plan Administrator). Downey Savings and Loan Association, F.A. Administrative Committee (the Committee) also administers the Plan and consists of at least three members and has the authority to control and manage the operation and administration of the Plan. The assets of the Plan are held in a nondiscretionary trust by Fidelity Management Trust Company as trustee and are administered under a trust agreement which requires that the trustee hold, administer, and distribute the funds of the Plan in accordance with the text of the Plan and the instructions of the Plan Administrator, the Committee, or its designees.

**(c) Contributions**

All employees of Downey are eligible to participate in the Plan after completing one year of service, provided they are at least 18 years of age. From January through June of 2002, participants could contribute up to 15% of their compensation, subject to limitations and provisions in the Plan. Subsequent to June 2002, an amendment was approved allowing participants to contribute up to 60% of their annual compensation, not to exceed the IRS limit in a calendar year. In addition, the amendment permitted participants who reach age 50 or older by December 31 of the Plan year to contribute an additional amount of their annual compensation as a catch-up contribution as provided by the *Economic Growth and Tax Relief Reconciliation Act*. Downey makes a matching contribution equal to 50% of the participant's pretax contributions to the Plan that do not exceed 6% of the participant's annual compensation. Participants may rollover into the Plan amounts represent distributions from other qualified plans.

**(d) Participant Accounts**

Each participant's account is credited with the participant's contributions, allocations of Downey's matching and discretionary contributions, and the Plan's earnings and losses. Allocations are based on participant earnings or account balances, as defined.

**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

Notes to Financial Statements (Continued)

December 31, 2003 and 2002

**(e) Vesting**

Participants are immediately vested in their contributions plus actual earnings thereon. Vesting in Downey's matching and discretionary contributions plus actual earnings thereon is based on years of service. A Participant vests at the rate of 20% after one year of service and 20% each year thereafter until 100% vesting is reached after five years of service. In addition, a participant becomes 100% vested if the sum of the participant's age and years of service equals at least 60, if hired prior to July 1, 2002.

**(f) Forfeited Accounts**

At years ended December 31, 2003 and 2002, forfeited accounts totaled \$3,891 and \$66,071, respectively. These accounts are used to reduce future employer contributions or pay Plan expenses. For Plan years 2003 and 2002, forfeitures of \$51,464 and \$41,595, respectively, were used to reduce employer contributions and \$38,802 and \$23,535, respectively, were used to pay Plan expenses.

**(g) Investment Options**

At December 31, 2003, the investment options available to the Plan's participants were as follows:

- Downey Financial Corp. Stock Fund The fund provides Plan participants with an opportunity to invest in Downey Financial Corp. common stock. Cash balances within this fund are invested temporarily in the Fidelity Institutional Cash Portfolio, which is a money market fund.
- Fidelity Retirement Money Market Fund The fund seeks to preserve capital and maintain a high degree of liquidity while providing income. The fund invests in high-quality, short-term U.S. dollar-denominated money market instruments of domestic and foreign issuers.
- PIMCO Low Duration Institutional Fund The fund seeks total return both income and capital appreciation consistent with prudent investment management.
- OAKMARK Fund I The fund seeks long-term capital appreciation predicated on the belief that over time, market price and value converge, and that investment in securities priced significantly below long-term value presents the best opportunity to achieve this objective.
- Templeton Foreign Fund The fund seeks long-term growth of capital.
- Fidelity Value Fund The fund seeks long-term growth of capital.
- Fidelity Blue Chip Growth Fund The fund seeks growth of capital over the long term.
- Fidelity Puritan Fund The fund seeks income consistent with preservation of capital.
- Fidelity Growth & Income Fund The fund seeks long-term growth, current income, and growth of income, consistent with reasonable investment risk.
- Fidelity Low-Priced Stock Fund The fund seeks capital appreciation.



**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

Notes to Financial Statements (Continued)

December 31, 2003 and 2002

- Fidelity Aggressive Growth Fund The fund seeks to increase the value of investments over the long term through capital appreciation.
- Fidelity Spartan U.S. Equity Index Fund The fund seeks to provide investment results that correspond to the total performance of common stocks of companies publicly traded in the United States.
- Fidelity Freedom Income Fund The fund seeks high current income and, as a secondary objective, some capital appreciation for those already in retirement.
- Fidelity Freedom 2000 Fund The fund seeks high total returns for those planning to retire around 2000.
- Fidelity Freedom 2010 Fund The fund seeks high total returns for those planning to retire around 2010.
- Fidelity Freedom 2020 Fund The fund seeks high total returns for those planning to retire around 2020.
- Fidelity Freedom 2030 Fund The fund seeks high total returns for those planning to retire around 2030.
- Fidelity Freedom 2040 Fund The fund seeks high total returns for those planning to retire around 2040.

**(h) Participant Loans**

Participants may borrow from their fund accounts for general purposes, as defined within the Plan. Participant loans are limited to the lesser of 1) 50% of the participant's current vested fund balance, or 2) \$50,000 reduced by the highest outstanding loan balance during the previous 12 months. Loan transactions are treated as a transfer to (from) the investment funds. The loans are secured by the balance in the participant's account and bear a fixed rate of interest equal to prime plus 2% at the time the loan is originated. Participants pay \$75 to establish a loan and then pay \$6.25 on a quarterly basis for maintenance. Principal and interest are paid ratably through payroll deductions.

**(i) Payments of Benefits**

Upon termination of service, a participant may elect to receive either a single lump-sum payment in cash or Downey stock equal to the value of the vested interest in his or her account, or a series of substantially equal annual or more frequent installments over a period not to exceed five years.

**(j) Administrative Expenses**

All administrative costs of the Plan, excluding investment management fees and fees for participant loans, are paid by Downey.

**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

Notes to Financial Statements (Continued)

December 31, 2003 and 2002

**(k) Plan Termination**

Although it has not expressed any intent to do so, Downey has the right under the Plan to discontinue contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event of Plan termination, participants will become 100% vested in their accounts.

**(2) Significant Accounting Policies**

**(a) Basis of Accounting**

The financial statements of the Plan have been prepared on the accrual basis of accounting.

**(b) Investments**

Publicly traded securities are carried at fair value based on published market quotations. Purchases and sales of investments are recorded on a trade-date basis. Net appreciation or depreciation of investments includes both realized and unrealized gains and losses. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

**(c) Participant Loans**

Participant loans are included in the statements of net assets available for plan benefits at their outstanding balance, which approximates fair value of the loans. The loans are payable through payroll deductions.

**(d) Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Plan Administrator to make estimates and assumptions that affect the reported amounts of assets and liabilities and changes therein, and disclosure of contingent assets and liabilities. Accordingly, actual results may differ from those estimates.

**(e) Payment of Benefits**

Benefits are recorded when paid.

**(3) Investments**

In accordance with the terms of the Plan's investment policies, guidelines, and objectives, the Plan will offer a minimum of five investment options. Plan participants select the options they prefer and allocate their contributions between options as they deem appropriate.

**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

Notes to Financial Statements (Continued)

December 31, 2003 and 2002

The following table presents the fair value of investments, with those that represent 5% or more of the Plan's net assets at the end of the Plan year separately identified:

| Investment                              | 2003          | 2002       |
|---|---------------|------------|
| Downey Financial Corp. Stock Fund       | \$ 7,114,288  | 5,636,516  |
| Fidelity Retirement Money Market Fund   | 8,994,366     | 9,501,564  |
| Pimco Low Duration Institutional Fund   | 3,506,187     | 2,815,692  |
| Fidelity Puritan Fund                   | 4,127,111     | 3,175,863  |
| Fidelity Growth & Income Fund           | 8,665,582     | 6,628,984  |
| Fidelity Low-Priced Stock Fund          | 5,967,053     | 3,614,353  |
| Fidelity Spartan U.S. Equity Index Fund | 3,021,229     | 1,995,586  |
| Other investments less than 5%          | 8,264,843     | 5,915,677  |
|   | \$ 49,660,659 | 39,284,235 |

During 2003 and 2002, the Plan's investments appreciated (depreciated) in value as follows:

|  | 2003         | 2002         |
|--|--------------|--------------|
| Mutual funds   | \$ 4,885,425 | (3,432,902 ) |
| Downey Financial Corp. Stock Fund                            | 1,481,497    | (177,255 )   |
| Net appreciation (depreciation) in fair value of investments | \$ 6,366,922 | (3,610,157 ) |

**(4) Federal Income Taxes**

The Plan obtained its latest determination letter on August 1, 2003, in which the Internal Revenue Service stated that the Plan, as amended and adopted on July 1, 2002, was in compliance with the applicable requirements of the Internal Revenue Code. The Plan Administrator and the Plan's tax counsel believe that the Plan is currently designed and being operated in compliance with the applicable requirements of the Internal Revenue Code. Therefore, no provision for income taxes has been included in the Plan's financial statements.

**(5) Related Party Transactions**

Certain Plan investments are shares of mutual funds managed by Fidelity Management Research, which is affiliated with Fidelity Management Trust Company, which is the trustee as defined by the Plan, and therefore, these transactions qualify as party in interest. Fees for the trust

management services are paid by Downey.

**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

Notes to Financial Statements (Continued)

December 31, 2003 and 2002

**(6) Reconciliation of Financial Statements to Form 5500**

The following are reconciliations of net assets for plan benefits and total contributions per the financial statements for the year ended December 31, 2003 and 2002 to Form 5500:

|   | 2003                 | 2002              |
|---|----------------------|-------------------|
| Net assets available for Plan Benefits per the financial statements | \$ 49,580,805        | 39,282,426        |
| Add: Excess contributions   | 80,237               | 3,252             |
| <b>Net assets per Form 5500</b>                                     | <b>\$ 49,661,042</b> | <b>39,285,678</b> |
| Total contributions per financial statements                        | \$ 7,279,641         | 6,358,181         |
| Add: Excess contributions   | 80,237               | 3,252             |
| Less: Prior year contributions                                      | (3,252 )             | -                 |
| <b>Total contributions per Form 5500</b>                            | <b>\$ 7,356,626</b>  | <b>6,361,433</b>  |

**DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A.  
EMPLOYEES RETIREMENT AND SAVINGS PLAN**

Schedule H, Line 4i Schedule of Assets (Held at End of Year)

December 31, 2003

| Identity of issue, borrower,<br>lessor, or similar party | Description of investment<br>including maturity date, rate<br>of interest, collateral, par, or<br>maturity value | Current value |
|--|--|---------------|
| * Downey Financial Corp. Stock Fund                      | 144,306 shares common<br>stock   | \$ 7,114,288  |
| * Fidelity Retirement Money Market Fund                  | Money Market Fund  | 8,994,366     |
| PIMCO Low Duration Institutional Fund                    | 342,401 shares mutual fund   | 3,506,187     |
| OAKMARK Fund I   | 5,154 shares mutual fund   | 193,473       |
| Templeton Foreign Fund                                   | 143,614 shares mutual fund   | 1,528,054     |
| * Fidelity Value   | 1,595 shares mutual fund   | 99,031        |
| * Fidelity Blue Chip Growth Fund                         | 3,704 shares mutual fund   | 146,772       |
| * Fidelity Puritan Fund                                  | 223,449 shares mutual fund   | 4,127,111     |
| * Fidelity Growth & Income Fund                          | 243,210 shares mutual fund   | 8,665,582     |
| * Fidelity Low-Priced Stock Fund                         | 170,585 shares mutual fund   | 5,967,053     |
| * Fidelity Aggressive Growth Fund                        | 82,082 shares mutual fund  | 1,225,478     |
| * Fidelity Spartan U.S. Equity Index Fund                | 76,661 shares mutual fund  | 3,021,229     |
| * Fidelity Freedom Income Fund                           | 128,083 shares mutual fund   | 1,420,443     |
| * Fidelity Freedom 2000 Fund                             | 8,581 shares mutual fund   | 101,086       |
| * Fidelity Freedom 2010 Fund                             | 45,069 shares mutual fund  | 586,796       |
| * Fidelity Freedom 2020 Fund                             | 45,544 shares mutual fund  | 592,978       |
| * Fidelity Freedom 2030 Fund                             | 39,118 shares mutual fund  | 506,585       |
| * Fidelity Freedom 2040 Fund                             | 22,474 shares mutual fund  | 169,907       |
| * Participants loans                                     | Participant loans (interest<br>rates<br>from 6.0% to 11.5%)  | 1,694,240     |

\* Denotes a party in interest.

See accompanying report of Independent Registered Public Accounting Firm.

## REQUIRED INFORMATION

I. Financial Statements.

Financial statements and schedule prepared in accordance with the financial reporting requirements of the Employee Retirement Income Security Act of 1974, together with independent auditors' report thereon.

II. Exhibits:

Consent of Independent Registered Public Accounting Firm

99.1 Certification of Director of Human Resources pursuant to Section 906 of Sarbanes-Oxley Act of 2002

99.2 Certification of Chief Financial Officer pursuant to Section 906 of Sarbanes-Oxley Act of 2002

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the Plan) have duly caused this annual report to be signed on its behalf by the undersigned, hereunto duly authorized.

**DOWNEY SAVINGS AND LOAN  
ASSOCIATION, F.A. EMPLOYEES  
RETIREMENT AND SAVINGS PLAN**

Date: June 25, 2004

By /s/ Thomas E. Prince  
Thomas E. Prince  
Member, Administrative Committee

**NAVIGATION LINKS**

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