AFTERMARKET TECHNOLOGY CORP Form 10-Q July 30, 2007

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

FORM 10-Q

Washington, D.C. 20549

(Mark One)

xQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended June 30, 2007

OR

oTRANSITION REPORT PURSUANT TO SECTION ACT OF 1934.	13 OR 15(d) OF THE SECURITIES EXCHANGE
For the transition period from	_ to

AFTERMARKET TECHNOLOGY CORP.

95-4486486

Commission File Number 0-21803

(Exact Name of Registrant as Specified in its Charter)

(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification No.)

1400 Opus Place - Suite 600, Downers Grove, IL
(Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: (630) 271-8100

Delaware

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer \mathbf{o} Accelerated filer \mathbf{x} Non-accelerated filer \mathbf{o}

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o No x	Yes
As of July 20, 2007, there were 22,093,985 shares of common stock of the Registrant outstanding.	

AFTERMARKET TECHNOLOGY CORP.

FORM 10-Q

Table of Contents

PART I.	Financial Information
Item 1.	Financial Statements:
	Consolidated Balance Sheets at June 30, 2007 (unaudited) and December 31, 2006
	Consolidated Statements of Income (unaudited) for the Three and Six Months Ended June 30, 2007 and 2006
	Consolidated Statements of Cash Flows (unaudited) for the Six Months Ended June 30, 2007 and 2006
	Notes to Consolidated Financial Statements (unaudited)
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations
Item 3.	Quantitative and Qualitative Disclosures About Market Risk
Item 4.	Controls and Procedures
PART II.	Other Information
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds
Item 4.	Submission of Matters to a Vote of Security Holders
Item 6.	<u>Exhibits</u>
<u>SIGNATURES</u>	
:	

AFTERMARKET TECHNOLOGY CORP. CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

	June 30, 2007 (Unaudited)	I	December 31, 2006	
Assets	(
Current Assets:				
Cash and cash equivalents	\$ 22,501	\$	7,835	
Accounts receivable, net	69,317		77,720	
Inventories	60,009		56,904	
Prepaid and other assets	3,625		3,788	
Refundable income taxes	3,158		1,382	
Deferred income taxes	6,768		7,771	
Assets of discontinued operations	247		766	
Total current assets	165,625		156,166	
Property, plant and equipment, net	60,725		53,008	
Debt issuance costs, net	585		664	
Goodwill	132,375		132,375	
Intangible assets, net	1,111		1,327	
Long-term investments	2,693		1,966	
Other assets	119		171	
Total assets	\$ 363,233	\$	345,677	
Liabilities and Stockholders' Equity				
Current Liabilities:				
Accounts payable	\$ 42,290	\$	46,906	
Accrued expenses	25,050		19,102	
Income taxes payable	3,027		-	
Deferred compensation	130		130	
Liabilities of discontinued operations	377		1,015	
Total current liabilities	70,874		67,153	
Amount drawn on credit facility	-		17,800	
Deferred compensation, less current portion	3,094		2,352	
Other long-term liabilities	2,562		2,335	
Liabilities related to uncertain tax positions	1,756		-	
Deferred income taxes	27,626		23,707	
Stockholders' Equity:				
Preferred stock, \$.01 par value; shares authorized - 2,000,000; none issued	-		_	
Common stock, \$.01 par value; shares authorized - 30,000,000;				
Issued (including shares held in treasury) - 27,387,681 and 27,109,709				
21,501,001 and 21,107,107	274		271	

as of June 30, 2007 and December 31, 2006,				
respectively				
Additional paid-in capital		228,819	223,288	
Retained earnings		105,475	85,913	
Accumulated other comprehensive income		3,916	3,537	
Common stock held in treasury, at cost - 5,324,8	363			
and 5,303,083 shares				
as of June 30, 2007 and December 31, 2006,				
respectively		(81,163)	(80,679)	
Total stockholders' equity		257,321	232,330	
Total liabilities and stockholders' equity	\$	363,233	\$ 345,677	
See accompanying notes.				

AFTERMARKET TECHNOLOGY CORP. CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share data)

	For the three months ended June 30, For the six months ended June 30,							
	2007	2006	2007	2006				
	(Una	audited)	(Una	audited)				
Net sales:								
Products \$	61,614	\$ 55,864	\$ 124,977	\$ 113,571				
Services	69,195	66,157	137,627	127,856				
Total net sales	130,809	122,021	262,604	241,427				
Cost of sales:								
Products	47,102	43,739	97,037	89,297				
Products - exit, disposal, certain severance								
and other charges	713	-	713	-				
Services	50,155	51,836	101,788	101,445				
Total cost of sales	97,970	95,575	199,538	190,742				
Gross profit	32,839	26,446	63,066	50,685				
Selling, general and administrative expense	16,598	13,659	30,912	26,234				
Amortization of intangible assets	108	30	215	61				
Exit, disposal, certain severance and other								
charges	513	581	513	687				
C								
Operating income	15,620	12,176	31,426	23,703				
T C								
Interest income	101	43	185	468				
Other income (expense), net	37	(98)) 64	(71)				
Write-off of debt issuance costs	-	_	-	(1,691)				
Interest expense	(276)	(919)	(694)	(2,757)				
1	,	,		, ,				
Income from continuing operations before								
income taxes	15,482	11,202	30,981	19,652				
	•	,	,	,				
Income tax expense	5,338	4,390	11,178	7,111				
•	•	,	,	,				
Income from continuing operations	10,144	6,812	19,803	12,541				
<i>U</i> 1	,	,	,	,				
Loss from discontinued operations, net of								
income taxes	(72)	(48)	(57)	(8,977)				
	(. –)	(10)	(= .)	(~,~)				
Net income \$	10,072	\$ 6,764	\$ 19,746	\$ 3,564				
	,-		, , , , , , , , ,	, - ,				

Per common share - basic:

	\$	0.31	\$	0.91	\$	0.58
\$ -	\$	-	\$	-	\$	(0.41)
\$ 0.46	\$	0.31	\$	0.91	\$	0.16
21,777		21,780		21,714		21,722
\$ 0.46	\$	0.31	\$	0.90	\$	0.57
\$ -	\$	-	\$	-	\$	(0.41)
\$ 0.46	\$	0.31	\$	0.90	\$	0.16
22,104		22,025		22,022		21,989
\$ \$ \$	\$ 0.46 21,777 \$ 0.46 \$ - \$ 0.46	\$ 0.46 \$ 21,777 \$ 0.46 \$ \$ \$ 0.46 \$ \$ \$ \$ 0.46 \$ \$ \$	\$ 0.46 \$ 0.31 21,777 21,780 \$ 0.46 \$ 0.31 \$ - \$ - \$ 0.46 \$ 0.31	\$ 0.46 \$ 0.31 \$ 21,777 21,780 \$ 0.46 \$ 0.31 \$ \$ - \$ - \$ \$ 0.46 \$ 0.31 \$	\$ 0.46 \$ 0.31 \$ 0.91 21,777 21,780 21,714 \$ 0.46 \$ 0.31 \$ 0.90 \$ - \$ - \$ - \$ 0.46 \$ 0.31 \$ 0.90	\$ 0.46 \$ 0.31 \$ 0.91 \$ 21,777 21,780 21,714 \$ 0.46 \$ 0.31 \$ 0.90 \$ \$ - \$ - \$ - \$ \$ 0.46 \$ 0.31 \$ 0.90 \$

AFTERMARKET TECHNOLOGY CORP. CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

For the six months ended June 30,

Operating Activities: Net income \$ 19,746 \$ 3,564 Adjustments to reconcile net income to net cash provided by operating activities - continuing operations:
Net income \$ 19,746 \$ 3,564 Adjustments to reconcile net income to net cash provided by operating activities - continuing operations:
Adjustments to reconcile net income to net cash provided by operating activities - continuing operations:
provided by operating activities - continuing operations:
provided by operating activities - continuing operations:
operating activities - continuing operations:
Not less from discontinued anaesticus
Net loss from discontinued operations 57 8,977
Write-off of debt issuance costs - 1,691
Depreciation and amortization 7,595 6,646
Noncash stock-based compensation 1,804 1,118
Amortization of debt issuance costs 79 333
Adjustments to provision for losses on accounts
receivable (118) 96
Loss on sale of equipment 42 185
Deferred income taxes 5,382 495
Changes in operating assets and liabilities,
net of businesses acquired or discontinued/sold:
Accounts receivable 8,612 (6,223)
Inventories (2,961) (6,884)
Prepaid and other assets (516) (84)
Accounts payable and accrued expenses 5,350 (9,080)
Net cash provided by operating activities - continuing
operations 45,072 834
Net cash provided by (used in) operating activities -
discontinued operations (177) 4,279
Investing Activities:
Purchases of property, plant and equipment (15,088) (4,143)
Purchases of available-for-sale securities (2,364) (2,911)
Purchase of assets of a business - (1,746)
Proceeds from sales of available-for-sale securities 1,812 1,741
Proceeds from sale of property, plant and equipment 22 24
Net cash used in investing activities - continuing
operations (15,618) (7,035)
Net cash provided by investing activities -
discontinued operations - 110
Financing Activities:
Payments of term debt - (90,685)
(17,800) 49,200

Borrowings (payments) on revolving credit facility, net

net			
Debt issuance costs	-	(786)	
Proceeds from exercise of stock options	2,934	7,363	
Tax benefit from stock-based award transactions	673	1,492	
Payments on amounts due to seller of acquired			
company	-	(25)	
Repurchases of common stock for treasury	(484)	(4,673)	
Net cash used in financing activities	(14,677)	(38,114)	
Effect of exchange rate changes on cash and cash			
equivalents	66	64	
Increase (decrease) in cash and cash equivalents	14,666	(39,862)	
Cash and cash equivalents at beginning of period	7,835	45,472	
Cash and cash equivalents at end of period	\$ 22,501	\$ 5,610	
Cash paid during the period for:			
Interest	\$ 470	\$ 2,944	
Income taxes, net	2,671	1,456	
See accompanying notes.			

AFTERMARKET TECHNOLOGY CORP.

Notes to Consolidated Financial Statements
(Unaudited)
(In thousands, except share and per share data)

Note 1.

Basis of Presentation

The accompanying unaudited consolidated financial statements of Aftermarket Technology Corp. (the "Company") as of June 30, 2007 and for the three and six months ended June 30, 2007 and 2006 have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and six months ended June 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

Certain prior-year amounts have been reclassified to conform to the 2007 presentation.

Note 2. Inventories

Inventories consist of the following:

	June 30, 2007	December 31, 2006
Raw materials, including core inventories	\$ 53,310	\$ 49,984
Work-in-process	1,403	1,717
Finished goods	5,296	5,203
	\$ 60,009	\$ 56,904

Note 3.

Property, Plant and Equipment

Property, plant and equipment, stated at cost less accumulated depreciation, is summarized as follows:

	Ju	ne 30, 2007	December 31, 2006		
Property, plant and					
equipment	\$	148,057	\$	136,493	
Accumulated					
depreciation		(87,332)		(83,485)	
	\$	60,725	\$	53,008	

Note 4.

Warranty Liability

The Company offers various product warranties for transmissions and engines sold to its customers in the Drivetrain segment. The specific terms and conditions of the warranties vary depending upon the customer and the product sold. Factors that affect the Company's warranty liability include number of products sold, historical and anticipated rates of warranty claims and cost per claim. The Company accrues for estimated warranty costs as sales are made and periodically assesses the adequacy of its recorded warranty liability, included in accrued expenses, and adjusts the amount as necessary.

Changes to the Company's warranty liability are summarized as follows:

	For the three months ended June				For the six months ended June			
	30,				30,			
		2007		2006		2007		2006
Balance at beginning of period	\$	2,038	\$	2,653	\$	1,985	\$	2,499
Warranties issued		395		227		788		625
Claims paid / settlements		(243)		(359)		(571)		(449)
Changes in liability for pre-existing warranties		5		(138)		(7)		(292)
Balance at end of period	\$	2,195	\$	2,383	\$	2,195	\$	2,383

Note 5. Credit Facilities

On March 21, 2006, the Company entered into a credit agreement and related security agreement with certain banks (the "Credit Facility"). The Credit Facility provides the Company with a \$150,000 five-year senior secured revolving credit facility. The Credit Facility can be increased by up to \$75,000 under certain circumstances and subject to certain conditions (including the receipt from one or more lenders of the additional commitment).

Amounts outstanding under the Credit Facility generally bear interest at LIBOR plus a specified margin or the prime rate plus a specified margin, depending on the type of borrowing being made. The applicable margin is based on the Company's ratio of debt to EBITDA from time to time. Currently, the Company's LIBOR margin is 1.0% and its prime rate margin is zero. Additionally, the Company is required to pay quarterly in arrears a commitment fee based on the average daily unused portion of the Credit Facility during such quarter, currently at a rate of 0.20% per annum. The Company must also pay fees on outstanding letters of credit at a rate per annum equal to the applicable LIBOR margin then in effect.

Amounts advanced under the Credit Facility are guaranteed by all of the Company's domestic subsidiaries and secured by substantially all of the Company's assets and its domestic subsidiaries' assets. The Credit Facility contains several covenants, including ones that require the Company to maintain specified levels of net worth, leverage and interest coverage and others that may limit its ability to create liens, make investments, incur indebtedness, make fundamental changes, make asset dispositions, make restricted payments (including dividends) and engage in transactions with the Company's affiliates and affiliates of its subsidiaries. The Company was in compliance with all debt covenants at June 30, 2007.

Amounts outstanding under the Credit Facility are generally due and payable on the March 31, 2011 expiration date of the credit agreement. The Company can elect to prepay some or all of the outstanding balance from time to time without penalty.

At June 30, 2007, the Company had no amounts outstanding under the Credit Facility and had \$1,349 of letters of credit issued against the Credit Facility, resulting in a borrowing capacity of \$148,651.

Note 6. Accounting and Reporting of Uncertain Income Tax Positions

In June 2006, the FASB issued Interpretation No. 48 ("FIN 48"), *Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109.* FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109, *Accounting for Income Taxes.* This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. In connection with the Company's adoption of FIN 48, as of January 1, 2007, the Company recorded a net decrease to retained earnings of \$184 related to the measurement of a position the Company had taken with respect to certain tax credits allowed in its state income tax filings with the State of Oklahoma and reclassified certain previously recognized deferred tax attributes as FIN 48 liabilities. As of June 30, 2007 and January 1, 2007 (date of adoption), the Company had total unrecognized tax benefits of \$1,756 and \$1,719 comprised of (i) \$471 and \$434 for federal research and experimentation tax credits, respectively, (ii) \$1,101 related to state income tax credits as of both periods, and (iii) \$184 related to state income tax credits as of both periods. All of these tax credits could impact the Company's effective tax rate.

Final briefs are due on September 19, 2007, regarding the Oklahoma Tax Commission matter related to unrecognized state income tax benefits. It is reasonably possible that the uncertain tax position relative to these benefits could be decided in the Company's favor, either wholly or in part, resulting in the recognition of up to \$1,101 of additional income tax benefit. It is also reasonably possible that the Company will be contacted for examination regarding the \$471 of unrecognized federal tax benefits and that the examination will be resolved in the Company's favor.

The last year examined by the IRS was 2004, and all years up through and including that year are closed by examination. The Company's primary state tax jurisdictions are Illinois, Missouri, Oklahoma, and Texas and its only international jurisdiction is the United Kingdom. The following table summarizes the open tax years for each major jurisdiction:

Jurisdiction	Open Tax Years
Federal	2005-2006
Illinois	2003-2006
Missouri	2003-2006
Oklahoma	1999-2006
Texas	2002-2006
United	2005-2006
Kingdom	

Table of Contents

Consistent with its historical financial reporting, the Company has elected to classify interest expense related to income tax liabilities, when applicable, as part of the interest expense in its Consolidated Statements of Income rather than income tax expense. The Company will continue to classify any income tax penalties as part of selling, general and administrative expense in its Consolidated Statements of Income.

Note 7.

Comprehensive Income

The following table sets forth the computation of comprehensive income for the three and six months ended June 30, 2007 and 2006, respectively:

	For the three months ended June 30,]	For the six months ended Ju 30,					
		2007		2006		2007 2006				
Net income	\$	10,072	\$	6,764	\$	19,746	\$	3,564		
Other comprehensive income (loss):										
Currency translation adjustments		260		856		281		1,075		
Unrealized gain (loss) on available-for-sale										
securities, net of income taxes	87			(34)		(34)		98		10
	\$	10,419	\$	7,586	\$	20,125	\$	4,649		

Note 8.

Stock-Based Compensation

The Company awards (i) stock options and (ii) shares of its common stock in the form of unvested stock ("Restricted Stock"), to its directors and employees and applies the provisions of SFAS No. 123R, *Share-Based Payment*, to these stock-based awards. Stock option valuations are estimated by using the Black-Scholes option pricing model and Restricted Stock awards are measured at the market value of the Company's common stock on the date of issuance. For stock-based awards granted by the Company with graded vesting provisions, the Company applies an accelerated attribution method and separately amortizes each vesting tranche over its particular vesting period.

During the three months ended March 31, 2007 and in connection with the establishment of a new employment agreement, the Company granted 87,700 stock options with an exercise price equal to the market price of the Company's common stock on the date of grant and 29,400 shares of Restricted Stock to its Chief Executive Officer. On January 19, 2007, the date of grant, the fair value of the stock options and restricted stock was \$6.06 and \$20.80 per share, respectively.

During the three months ended June 30, 2007, the Company granted an aggregate of (i) 119,604 stock options with an exercise price equal to the market price of the Company's common stock on the dates of grant at a weighted average fair value of \$10.58 per share and (ii) 75,600 shares of Restricted Stock at a weighted average fair value of \$30.45 per share, to non-employee directors, executive officers and certain employees of the Company.

The Company recognized compensation expense related to stock-based awards of \$935 and \$586 for the three months ended June 30, 2007 and 2006 and \$1,804 and \$1,118 for the six months ended June 30, 2007 and 2006, respectively.

Table of Contents

A summary of stock-based award activities during the six months ended June 30, 2007 is presented below:

		Restricted Stock
	Stock Options	(1)
Outstanding at January 1, 2007	1,506,448	171,999
Granted at market price	207,304	105,000
Exercised	(172,972)	(78,194)
Forfeited/expired	(15,365)	(4,853)
Outstanding at June 30, 2007	1,525,415	193,952

(1) Restricted stock is exercised at the time the awards vest.

Note 9.

Repurchases of Common Stock

During 2007, the Company has authorization to repurchase shares of its outstanding common stock to offset the dilutive impact of stock option exercises and Restricted Stock grants made during the year under the Company's stock incentive plans. The Company estimates the number of shares that could be repurchased under this authorization to be up to approximately 2% of the total shares outstanding. As of June 30, 2007, no shares had been repurchased by the Company under this authorization.

During the six months ended June 30, 2007, certain officers and employees of the Company delivered to the Company 16,591 shares of the Company's common stock in payment of \$474 of withholding tax obligations arising from the vesting of Restricted Stock awards. Per the stock incentive plans under which the stock awards were granted, (i) the withholding tax obligation was based upon the fair market value of the Company's common stock on the vesting date and (ii) the shares returned to the Company in satisfaction of the withholding tax obligation were returned to their respective plans and are available for future grant.

Also during the six months ended June 30, 2007, (i) 4,853 shares of the Company's common stock were returned to treasury, at no cost, due to the forfeiture of Restricted Stock awards and (ii) 336 shares were returned as payment of \$10 towards an outstanding employee advance.

Note 10. Exit, Disposal, Certain Severance and Other Charges

The Company has periodically incurred certain costs, primarily associated with restructuring and other initiatives that include consolidation of operations or facilities, management reorganization and cost-outs, rationalization of certain products, product lines and services, and asset impairments. Examples of these costs include severance benefits for terminated employees, lease termination and other facility exit costs, certain moving and relocation costs, losses on impairments of fixed assets, and write-downs of inventories.

During the three months ended June 30, 2007, the Company recorded charges of \$1,226 in its Drivetrain segment consisting of (i) \$513 of severance and related costs primarily related to certain management upgrades, (ii) \$387 for the write-down of raw materials inventory related to the wind-down of activities with certain low-volume customers (classified as Cost of Sales – Products) and (iii) \$326 primarily related to a change in the estimated useful life of certain fixed assets and to a lesser extent the disposal of certain fixed assets related to the wind-down of activities with certain low-volume customers (classified as Cost of Sales – Products).

Note 11.

Segment Information

Within the Company, financial performance is measured by lines of business. The Company aggregates certain of its operating units to form two reportable segments: the Logistics segment and the Drivetrain segment. The Logistics segment provides value-added warehousing and distribution, reverse logistics, turnkey order fulfillment, electronic equipment testing, and refurbishment and repair services. The principal customers are currently in the wireless, consumer electronics and automotive industries and include AT&T, Nokia, General Motors, LG, Magellan, T-Mobile, Sony Ericsson, Delphi, Visteon, TomTom and TiVo. The Drivetrain segment primarily sells remanufactured transmissions to Honda, Ford, DaimlerChrysler, Allison and certain foreign OEMs, primarily for use as replacement parts by their domestic dealers during the warranty and/or post-warranty periods following the sale of a vehicle. In addition, the Drivetrain segment sells select remanufactured engines primarily to certain European OEMs. The reportable segments are each managed and measured separately primarily due to the differing customers and distribution channels.

The Company evaluates performance based upon operating income. The reportable segments' accounting policies are the same as those of the Company. Prior to 2007, the Company allocated corporate overhead based upon budgeted full year profit before tax. As the result of (i) significant growth in the Logistics segment and (ii) significant investment in new product and market development in the Drivetrain segment, the Company revised its estimate of the usage of corporate resources. Accordingly and beginning in 2007, corporate overhead is allocated equally to each of the Company's reportable segments. Internal information systems costs are allocated based upon usage estimates.

The following table summarizes financial information relating to the Company's reportable segments:

	I	Logistics	Dri	vetrain	Con	solidated
For the three months ended June 30, 2007:						
	¢	(0.105	¢.	(1 (14	ф	120.000
Net sales from external customers	\$	69,195	\$	61,614	\$	130,809
Operating income		10,357		5,263		15,620
For the three months ended June 30, 2006:						
Net sales from external customers	\$	66,157	\$	55,864	\$	122,021
Operating income		7,592		4,584		12,176
For the six months ended June 30, 2007:						
Net sales from external customers	\$	137,627	\$	124,977	\$	262,604
Operating income		19,725		11,701		31,426
For the six months ended June 30, 2006:						
Net sales from external customers	\$	127,856	\$	113,571	\$	241,427
Operating income		13,586		10,117		23,703
9						

Note 12.

Discontinued Operations

The Company's Independent Aftermarket businesses remanufactured engines and distributed non-OEM branded remanufactured engines and transmissions directly to independent transmission and general repair shops and certain aftermarket parts retailers. These businesses had incurred operating losses since their beginning. On February 15, 2006, the Company made the decision to exit its Independent Aftermarket transmission and engine businesses. The transmission business ceased operations during the first quarter of 2006 and on July 17, 2006 the Company completed the sale of the engine business to Proformance Technologies, LLC. As part of the sale, the Company received proceeds of \$2,051 during 2006.

Details of the loss from discontinued operations related to the exit from the independent aftermarket businesses are as follows:

	For	the three m	onths	ended June	F	For the six months ended June			
		3	30,			3	30,		
		2007		2006		2007		2006	
Income (loss) from closure and sale of businesses	\$	(10)	\$	211	\$	(34)	\$	(12,459)	
Operating loss		(100)		(660)		(63)		(1,204)	
Non-operating income		2		76		11		164	
Loss before income taxes		(108)		(373)		(86)		(13,499)	
Income tax benefit		36		325		29		4,522	
Loss from Independent Aftermarket, net of incom	e								
taxes	\$	(72)	\$	(48)	\$	(57)	\$	(8,977)	

During the three and six months ended June 30, 2006, net sales for the Independent Aftermarket businesses was \$3,078 and \$7,714. Operating losses incurred during the three and six months ended June 30, 2007 and current assets of discontinued operations as of June 30, 2007, primarily relate to costs and inventory to service the run-out of warranty claims on sales made prior to the closure of the transmission business.

Note 13. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share from continuing operations:

	For the three months ended June							
		30),		For the six months ended Jun			led June 30,
		2007		2006		2007		2006
Numerator:								
Income from continuing operations	\$	10,144	\$	6,812	\$	19,803	\$	12,541
Denominator:								
Weighted-average common shares								
outstanding		21,776,962		21,779,950		21,714,056		21,722,039
Common stock equivalents		327,271		245,415		307,898		266,864
Denominator for diluted earnings per								
common share		22,104,233		22,025,365		22,021,954		21,988,903
Per common share - basic	\$	0.47	\$	0.31	\$	0.91	\$	0.58
Per common share - diluted	\$	0.46	\$	0.31	\$	0.90	\$	0.57

Note 14.

Contingencies

The Company is subject to various evolving federal, state, local and foreign environmental laws and regulations governing, among other things, emissions to air, discharge to waters and the generation, handling, storage, transportation, treatment and disposal of a variety of hazardous and non-hazardous substances and wastes. These laws and regulations provide for substantial fines and criminal sanctions for violations and impose liability for the costs of cleaning up, and damages resulting from, past spills, disposals or other releases of hazardous substances.

In connection with the acquisition of certain subsidiaries, some of which have been subsequently divested or relocated, the Company conducted certain investigations of these companies' facilities and their compliance with applicable environmental laws. The investigations, which included Phase I assessments by independent consultants of all manufacturing and various distribution facilities, found that a number of these facilities have had or may have had releases of hazardous materials that may require remediation and also may be subject to potential liabilities for contamination from off-site disposal of substances or wastes. These assessments also found that reporting and other regulatory requirements, including waste management procedures, were not or may not have been satisfied. Although there can be no assurance, the Company believes that, based in part on the investigations conducted, in part on certain remediation completed prior to or since the acquisitions, and in part on the indemnification provisions of the agreements entered into in connection with the Company's acquisitions, the Company will not incur any material liabilities relating to these matters.

In connection with the sale of the Distribution Group, a former segment of the Company's business discontinued and sold during 2000 (the "DG Sale") and now known as Axiom Automotive Technologies, the Company agreed to certain matters with the buyer that could result in contingent liability to the Company in the future. These include the Company's indemnification of the buyer against (i) environmental liability at former Distribution Group facilities that had been closed prior to the DG Sale, including former manufacturing facilities in Azusa, California, Mexicali, Mexico and Dayton, Ohio, (ii) any other environmental liability of the Distribution Group relating to periods prior to the DG Sale, in most cases subject to a \$750 deductible and a \$12,000 cap except with respect to closed facilities and (iii) any tax liability of the Distribution Group relating to periods prior to the DG Sale. During 2002, the Company negotiated an additional \$100 deductible applicable to all Distribution Group claims for indemnification. In addition, prior to the DG Sale several of the Distribution Group's real estate and equipment leases with terms ending on various dates through 2007, were guaranteed by the Company. These guarantees, which originated prior to the time of the DG Sale, remained in effect after the DG Sale so the Company continued to be liable for the Distribution Group's obligations under such leases in the event that the Distribution Group did not honor those obligations. During the three months ended June 30, 2007, the remaining lease agreements expired, thereby releasing the Company from these guarantees.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statement Notice

Readers are cautioned that certain statements contained in this Management's Discussion and Analysis of Financial Condition and Results of Operations that are not related to historical results are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Statements that are predictive, that depend upon or refer to future events or conditions, or that include words such as "may," "could," "should," "anticipate," "believe," "estimate," "expect," "intend," "plan," "predict" and similar expressions and their variants, as they relate to us or our management, may identify forward-looking statements. In addition, any statements concerning future financial performance (including future revenues, earnings or growth rates), ongoing business strategies or prospects, and possible future Company actions are also forward-looking statements.

Forward-looking statements are based on current expectations, projections and assumptions regarding future events that may not prove to be accurate. These statements reflect our judgment as of the date of this Quarterly Report with respect to future events, the outcome of which are subject to risks, which may have a significant impact on our business, operating results or financial condition. Readers are cautioned that these forward-looking statements are inherently uncertain. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results or outcomes may differ materially from those described herein. We undertake no obligation to update forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, dependence on significant customers, possible component parts and/or core shortages, the ability to achieve and manage growth, future indebtedness and liquidity, environmental matters, and competition. For a discussion of these and certain other factors, please refer to Item 1A. "Risk Factors" contained in our Annual Report on Form 10-K for the year ended December 31, 2006. Please also refer to our other filings with the Securities and Exchange Commission.

Critical Accounting Policies and Estimates

Our financial statements are based on the selection and application of significant accounting policies, some of which require management to make estimates and assumptions regarding matters that are inherently uncertain. We believe that the following are the more critical judgment areas in the application of our accounting policies that currently affect our financial condition and results of operations.

Allowance for Doubtful Accounts. We maintain allowances for doubtful accounts for estimated losses resulting from the failure of our customers to make required payments. We evaluate the adequacy of our allowance for doubtful accounts and make judgments and estimates in determining the appropriate allowance at each reporting period based on historical experience, credit evaluations, specific customer collection issues and the length of time a receivable is past due. Since our accounts receivable are often concentrated in a relatively few number of customers, a significant change in the liquidity or financial position of any one of these customers could have a material adverse impact on our financial statements. For each of the years ended December 31, 2006, 2005 and 2004, our accounts receivable write-offs were less than \$0.1 million. For each of the six months ended June 30, 2007 and 2006, our accounts receivable write-offs were approximately \$0.1 million. As of June 30, 2007, we had \$69.3 million of accounts receivable, net of allowance for doubtful accounts of \$0.7 million.

Table of Contents

Inventory Valuation. We make adjustments to write down our inventories for estimated excess and obsolete inventory equal to the difference between the cost of the inventory and the estimated market value based on assumptions about market conditions, future demand and expected usage rates. Changes in economic conditions, customer demand, product introductions or pricing changes can affect the carrying value of our inventory. Demand for our products has fluctuated in the past and may do so in the future, which could result in an increase in excess quantities on hand. If actual market conditions are less favorable than those projected by management, causing usage rates to vary from those estimated, additional inventory write-downs may be required. Although no assurance can be given, these write-downs would not be expected to have a material adverse impact on our financial statements. For the years ended December 31, 2006, 2005 and 2004, we recorded charges for excess and obsolete inventory of approximately \$1.8 million, \$0.8 million and \$1.9 million, respectively. For the six months ended June 30, 2007 and 2006, we recorded charges for excess and obsolete inventory of \$60.0 million, net of a reserve for excess and obsolete inventory of \$6.4 million.

Warranty Liability. We provide an allowance for the estimated cost of product warranties at the time revenue is recognized. While we engage in extensive product quality programs and processes, including inspection and testing at various stages of the remanufacturing process and the testing of each finished assembly on equipment designed to simulate performance under operating conditions, our warranty obligation is affected by the number of products sold, historical and anticipated rates of warranty claims and costs per unit and actual product failure rates. Additionally, we participate in the tear-down and analysis of returned products with certain of our customers to assess responsibility for product failures. For the years ended December 31, 2006, 2005 and 2004 we (i) recorded charges for estimated warranty costs of approximately \$1.3 million, \$1.3 million and \$3.4 million, respectively and (ii) paid and/or settled warranty claims of approximately \$1.3 million and \$3.7 million, respectively. For the six months ended June 30, 2007 and 2006, we (i) recorded charges for estimated warranty costs of approximately \$0.8 million and \$0.6 million, respectively and (ii) paid and/or settled warranty claims of approximately \$0.6 million and \$0.4 million, respectively. Should actual product failure rates differ from our estimates, revisions to the estimated warranty liability may be required. Although no assurance can be given, these revisions would not be expected to have a material adverse impact on our financial statements.

Goodwill and Indefinite Lived Intangible Assets. Our goodwill and indefinite lived intangible assets are tested for impairment annually as of September 30th of each year unless events or circumstances would require an immediate review. Goodwill is tested for impairment at a level of reporting referred to as a reporting unit, which generally is an operating segment or a component of an operating segment as defined in paragraph 10 of SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information and paragraph 30 of SFAS No. 142, Goodwill and Other Intangible Assets. In accordance with paragraph 30 of SFAS No. 142, certain components of an operating segment with similar economic characteristics are aggregated and deemed a single reporting unit. Goodwill amounts are generally allocated to the reporting units based upon the amounts allocated at the time of their respective acquisition, adjusted for significant transfers of business between reporting units. In estimating the fair value of our reporting units, we utilize a valuation technique based on multiples of projected cash flow, giving consideration to unusual items, cost reduction initiatives, new business initiatives and other factors that generally would be considered in determining value. Impairments are recorded (i) if the fair value is less than the carrying value or (ii) when an individual reporting unit is disposed of. Actual results may differ from

Table of Contents

these estimates under different assumptions or conditions. If we were to lose a key customer within a particular operating segment or its sales were to decrease materially, impairment adjustments that may be required could have a material adverse impact on our financial statements. As of June 30, 2007, goodwill was recorded at a carrying value of approximately \$132.4 million.

Deferred Income Taxes and Valuation Allowances. Tax law requires items to be included in the tax return at different times than when these items are reflected in the consolidated financial statements. As a result, our annual tax rate reflected in our consolidated financial statements is different than that reported in our tax return. Some of these differences are permanent, such as expenses that are not deductible in our tax return, and some differences reverse over time, such as depreciation expense. These timing differences create deferred tax assets and liabilities. Deferred tax assets and liabilities are determined based on temporary differences between the financial reporting and tax bases of assets and liabilities. The tax rates used to determine deferred tax assets or liabilities are the enacted tax rates in effect for the year in which the differences are expected to reverse. Based on the evaluation of all available information, we recognize future tax benefits, such as net operating loss carryforwards, to the extent that realizing these benefits is considered more likely than not.

We evaluate our ability to realize the tax benefits associated with deferred tax assets by analyzing our forecasted taxable income using both historical and projected future operating results, the reversal of existing temporary differences, taxable income in prior carry-back years (if permitted) and the availability of tax planning strategies. A valuation allowance is required to be established unless management determines that it is more likely than not that we will ultimately realize the tax benefit associated with a deferred tax asset.

Accounting for Stock-Based Awards. We apply the fair value recognition provisions of SFAS No. 123R, Share-Based Payment, and adopted this standard using the modified prospective transition method. Under the modified prospective method, (i) compensation expense for share-based awards granted prior to January 1, 2006 was recognized over the remaining service period using the compensation cost calculated for pro forma disclosure purposes under SFAS No. 123 and (ii) compensation expense for all share-based awards granted subsequent to December 31, 2005 are based on the grant date fair value estimated in accordance with the provisions of SFAS No. 123R. Stock option valuations are estimated by using the Black-Scholes option pricing model and restricted stock awards are measured at the market value of the Company's common stock on the date of issuance. During the three months ended March 31, 2007 and in connection with the establishment of a new employment agreement, we awarded 87,700 stock options and 29,400 shares of restricted stock to our Chief Executive Officer. During the three months ended June 30, 2007, we awarded an aggregate of 119,604 stock options and 75,600 shares of restricted stock to non-employee directors, executive officers and certain employees. Total estimated compensation of \$4.5 million related to awards granted during 2007 is being amortized over the requisite service periods. For all stock-based awards outstanding as of June 30, 2007, we have yet to record, on a pre-tax basis, an estimated total of \$5.6 million of compensation expense to be recognized over a weighted-average period of 1.5 years.

Table of Contents

Results of Operations for the Three Month Period Ended June 30, 2007 Compared to the Three Month Period Ended June 30, 2006

Income from continuing operations increased \$3.3 million, or 48.5%, to \$10.1 million for the three months ended June 30, 2007 from \$6.8 million for the three months ended June 30, 2006. Income from continuing operations per diluted share was \$0.46 for the three months ended June 30, 2007 and \$0.31 for the three months ended June 30, 2006. Our results for 2007 and 2006 included exit, disposal, certain severance and other charges of \$0.8 million (net of tax) and \$0.4 million (net of tax), respectively. Excluding these charges, income from continuing operations increased primarily as a result of:

- growth in our Logistics segment, primarily related to increases in our programs with General Motors, TomTom, SonyEricsson, Nokia, Magellan, LG, T-Mobile and TiVo and a favorable mix of services in our base business with AT&T:
- •increased volumes of Honda remanufactured transmissions believed to be associated with the extension of the warranty period for certain models and model years; we expect volumes related to these extensions to taper off in the second half of 2007, with full year 2007 volume expected to be slightly higher than full year 2006;
- •increased volumes of Ford remanufactured transmissions compared to lower sales in 2006 that were due to inventory reductions in Ford's distribution channel during the second quarter of 2006;
 - benefits from our on-going lean and continuous improvement program and other cost reduction initiatives;
- a reduction in interest expense in 2007 as compared to 2006 primarily due to a reduction in total debt outstanding; and
- a decrease in our effective income tax rate due to changes in our current estimate of taxable income by state and currently enacted laws,

partially offset by:

- an increase in product development, market development and start-up costs in our Drivetrain segment associated with *NuVinci*TM CVP products; and
- scheduled price concessions to certain customers in our Logistics and Drivetrain segments granted in connection with previous contract renewals.

Net Sales

Net sales increased \$8.8 million, or 7.2%, to \$130.8 million for the three months ended June 30, 2007 from \$122.0 million for the three months ended June 30, 2006. This increase was primarily due to:

•increased volumes of Honda remanufactured transmissions believed to be associated with the extension of the warranty period for certain models and model years;

Table of Contents

- growth in our Logistics segment, primarily related to increases in our programs with General Motors, TomTom, SonyEricsson, Nokia, Magellan, LG, T-Mobile and TiVo; and
- •increased volumes of Ford remanufactured transmissions compared to lower sales in 2006 that were due to inventory reductions in Ford's distribution channel during the second quarter of 2006,

partially offset by a reduction in sales to AT&T resulting from a reduced mix of component repair parts passed through by our test and repair services.

We expect volumes related to the extension of the Honda warranty period to taper off in the second half of 2007, with full year 2007 volume expected to be slightly higher than full year 2006. Additionally, we expect near-term Nokia revenue to decline due to the termination of a test and repair program in June 2007, partially offset by revenue from additional new programs with Nokia.

Of our net sales for the three months ended June 30, 2007 and 2006, AT&T accounted for 37.2% and 45.7%, Honda accounted for 18.1% and 14.5% and Ford accounted for 15.3% and 16.2%, respectively.

Gross Profit

Gross profit increased \$6.4 million, or 24.2%, to \$32.8 million for the three months ended June 30, 2007 from \$26.4 million for the three months ended June 30, 2006. The increase was primarily the result of the factors described above under "Net Sales," combined with benefits from our on-going lean and continuous improvement program and other cost reduction initiatives, partially offset by start-up costs associated with NuVinci products and scheduled price concessions granted to certain customers in connection with previous contract renewals.

Gross profit as a percentage of net sales increased to 25.1% for the three months ended June 30, 2007 from 21.7% for the three months ended June 30, 2006. This increase was primarily due to operating leverage from increased volume in our Drivetrain segment, a favorable mix of services in our Logistics segment, benefits from our on-going lean and continuous improvement program and other cost reduction initiatives, and a favorable resolution to all receivable and inventory issues associated with the termination of a test and repair program.

Selling, General and Administrative Expense

Selling, general and administrative ("SG&A") expense increased \$2.9 million, or 21.2%, to \$16.6 million for the three months ended June 30, 2007 from \$13.7 million for the three months ended June 30, 2006. The net increase was primarily the result of an increase in (i) costs for incentive compensation programs, (ii) costs associated with revenue growth in our Logistics segment, and (iii) costs for hiring new senior management personnel in both our Drivetrain and Logistics segments, partially offset by benefits from our on-going lean and continuous improvement program and other cost reduction initiatives.

As a percentage of net sales, SG&A expense increased to 12.7% for the three months ended June 30, 2007 from 11.2% for the three months ended June 30, 2006.

Table of Contents

Exit, Disposal, Certain Severance and Other Charges

During the three months ended June 30, 2007, we recorded \$1.2 million (\$0.8 million net of tax) of exit, disposal, certain severance and other charges which included (i) \$0.5 million of severance and related costs primarily related to certain management upgrades, (ii) \$0.4 million for the write-down of raw materials inventory related to the wind-down of activities with certain low-volume customers (classified as cost of sales), and (iii) \$0.3 million primarily related to a change in the estimated useful life of certain fixed assets and to a lesser extent the disposal of certain fixed assets related to the wind-down of activities with certain low-volume customers (classified as cost of sales).

During the three months ended June 30, 2006, we recorded \$0.6 million (\$0.4 million net of tax) of certain severance costs recorded in our Drivetrain segment.

As an on-going part of our planning process, we continue to identify and evaluate areas where cost efficiencies can be achieved through consolidation of redundant facilities, outsourcing functions or changing processes or systems. Implementation of any of these could require us to incur additional exit, disposal, certain severance and other charges, which would be offset over time by the projected cost savings.

Operating Income

Operating income increased \$3.4 million, or 27.9%, to \$15.6 million for the three months ended June 30, 2007 from \$12.2 million for the three months ended June 30, 2006. This increase was primarily the result of the factors described above under "Net Sales" and "Gross Profit."

As a percentage of net sales, operating income increased to 11.9% for the three months ended June 30, 2007 from 10.0% for the three months ended June 30, 2006. This increase was primarily due to operating leverage from increased volumes in our Drivetrain segment, a favorable mix of services in our Logistics segment, and benefits from our on-going lean and continuous improvement program and other cost reduction initiatives.

Interest Expense

Interest expense decreased \$0.6 million, or 66.7%, to \$0.3 million for the three months ended June 30, 2007 from \$0.9 million for the three months ended June 30, 2006. This decrease was primarily due to a reduction in total debt outstanding in 2007 as compared to 2006.

Income Tax Expense

Income tax expense as a percentage of income from continuing operations decreased to 34.5% for the three months ended June 30, 2007, from 39.2% for the three months ended June 30, 2006. During the three months ended June 30, 2006, we recorded an after-tax charge of \$0.2 million related to the valuation of our deferred income taxes attributes due to a change in a state tax law. Excluding this item, our effective tax rate decreased for the three months ended June 30, 2007 as compared to the three months ended June 30, 2006, primarily due to our current estimate of taxable income by state. Based on this estimate and currently enacted laws, we expect an effective income tax rate of approximately 37.3% for the balance of 2007 and 36.6% for the full year.

Table of Contents

Discontinued Operations

For the three months ended June 30, 2007, we recognized a loss of \$0.1 million related to our discontinued Independent Aftermarket businesses, which we had decided to discontinue during the three months ended March 31, 2006. These businesses remanufactured and distributed domestic and foreign engines and distributed domestic transmissions to independent aftermarket customers and were reported as "Other" in segment information previously disclosed. During the three months ended June 30, 2006, we reported a loss of \$48 thousand (net of tax) from the reclassified results of our Independent Aftermarket businesses.

See Note 12. "Discontinued Operations"

Reportable Segments

Logistics Segment

The following table presents net sales and segment profit expressed in millions of dollars and as a percentage of net sales:

	For the Three Months Ended June 30,					
	2007			2006		
Net sales	\$ 69.2	100.0%	\$	66.2	100.0%	
Segment profit	\$ 10.4	15.0%	\$	7.6	11.5%	

Net Sales. Net sales increased \$3.0 million, or 4.5%, to \$69.2 million for the three months ended June 30, 2007 from \$66.2 million for the three months ended June 30, 2006. This increase was primarily related to increases in our programs with General Motors, TomTom, SonyEricsson, Nokia, Magellan, LG, T-Mobile and TiVo, partially offset by a reduction of sales to AT&T resulting from a reduced mix of component repair parts passed through our test and repair services. We expect near-term Nokia revenue to decline due to the termination of a test and repair program in June 2007, partially offset by revenue from additional new programs with Nokia. AT&T accounted for 70.3% and 84.3% of segment net sales for the three months ended June 30, 2007 and 2006, respectively.

Segment Profit. Segment profit increased \$2.8 million, or 36.8%, to \$10.4 million (15.0% of segment net sales) for the three months ended June 30, 2007 from \$7.6 million (11.5% of segment net sales) for the three months ended June 30, 2006. The increase was primarily the result of the factors described above under "Net Sales," a favorable mix of services, a favorable resolution to all receivable and inventory issues associated with the termination of a test and repair program, and benefits of our lean and continuous improvement program and other cost reduction initiatives, partially offset by scheduled price concessions granted to a customer in connection with previous contract renewals.

Drivetrain Segment

The following table presents net sales and segment profit expressed in millions of dollars and as a percentage of net sales:

	For the Three Months Ended June 30,				ne 30,
	200)7		200)6
Net					
sales	\$ 61.6	100.0%	\$	55.9	100.0%
Segment					
profit	\$ 5.3	8.6%	\$	4.6	8.2%

Net Sales. Net sales increased \$5.7 million, or 10.2%, to \$61.6 million for the three months ended June 30, 2007 from \$55.9 million for the three months ended June 30, 2006. The increase was primarily due to:

- •increased volumes of Honda remanufactured transmissions believed to be associated with the extension of the warranty period for certain models and model years; we expect volumes related to these extensions to taper off in the second half of 2007, with full year 2007 volume expected to be slightly higher than full year 2006, and
- •increased volumes of Ford remanufactured transmissions compared to lower sales in 2006 that were due to inventory reductions in Ford's distribution channel during the second quarter of 2006,

partially offset by:

- •lower volumes of DaimlerChrysler remanufactured transmissions due to DaimlerChrysler's decision not to use remanufactured transmissions for warranty repairs generally for model years 2003 and later, resulting in one less model year being in our warranty program each year; and
 - price concessions granted to certain customers in connection with previous contract renewals.

Of our segment net sales for the three months ended June 30, 2007 and 2006, Honda accounted for 38.4% and 31.6% and Ford accounted for 32.6% and 35.3%, respectively.

Segment Profit. Segment profit increased \$0.7 million, or 15.2%, to \$5.3 million (8.6% of segment net sales) for the three months ended June 30, 2007 from \$4.6 million (8.2% of segment net sales) for the three months ended June 30, 2006. This resulted primarily from the factors described above under "Net Sales," operating leverage from increased volumes, and benefits resulting from our lean and continuous improvement program and other cost reductions, partially offset by an increase in product development, market development and start-up costs associated with NuVinci products.

Exit, Disposal, Certain Severance and Other Charges. During the three months ended June 30, 2007, we recorded charges of \$1.2 million consisting of (i) \$0.5 million of severance and related costs primarily related to certain management upgrades, (ii) \$0.4 for the write-down of raw materials inventory related to the wind-down of activities with certain low-volume customers, and (iii) \$0.3 million related to a change in the estimated useful life of certain fixed assets and to a lesser extent the disposal of certain fixed assets related to the wind-down of activities with certain low-volume customers. During the three months ended June 30, 2006, we recorded a charge of \$0.6 million related to certain severance costs incurred in our U.S. manufacturing operations.

Table of Contents

Results of Operations for the Six Month Period Ended June 30, 2007 Compared to the Six Month Period Ended June 30, 2006

Income from continuing operations increased \$7.3 million, or 58.4%, to \$19.8 million for the six months ended June 30, 2007 from \$12.5 million for the six months ended June 30, 2006. Income from continuing operations per diluted share was \$0.90 for the six months ended June 30, 2007 as compared to \$0.57 for the six months ended June 30, 2006. Our results for 2007 included exit, disposal, certain severance and other charges of \$0.8 million (net of tax). Our results for 2006 included a charge of \$1.1 million (net of tax) related to the write-off of deferred debt issuance costs associated with the early termination of our old credit facility and exit, disposal, certain severance and other charges of \$0.4 million (net of tax). Excluding these items, income from continuing operations increased primarily as a result of:

- growth in our Logistics segment, primarily related to increases in our programs with General Motors, TomTom, Nokia, SonyEricsson, Magellan, LG, T-Mobile, TiVo and a favorable mix of services in our base business with AT&T:
- •increased volumes of Honda remanufactured transmissions believed to be associated with the extension of the warranty period for certain models and model years; we expect volumes related to these extensions to taper off in the second half of 2007, with full year 2007 volume expected to be slightly higher than full year 2006;
- •increased volumes of Ford remanufactured transmissions compared to lower sales in 2006 that were due to inventory reductions in Ford's distribution channel during the first half of 2006;
- benefits from our on-going lean and continuous improvement program and other cost reduction initiatives; and
- a reduction in interest expense in 2007 as compared to 2006 primarily due to a reduction in total debt outstanding,

partially offset by:

- an increase in product development, market development and start-up costs in our Drivetrain segment associated with *NuVinci*TM CVP products; and
- scheduled price concessions to certain customers in our Logistics and Drivetrain segments granted in connection with previous contract renewals.

Net Sales

Net sales increased \$21.2 million, or 8.8%, to \$262.6 million for the six months ended June 30, 2007 from \$241.4 million for the six months ended June 30, 2006. This increase was primarily due to:

• growth in our Logistics segment, primarily related to increases in our programs with General Motors, TomTom, Nokia, SonyEricsson, Magellan, LG, T-Mobile and TiVo;

Table of Contents

- increased volumes of Honda remanufactured transmissions believed to be associated with the extension of the warranty period for certain models and model years; and
- •increased volumes of Ford remanufactured transmissions compared to lower sales in 2006 that were due to inventory reductions in Ford's distribution channel during the first half of 2006,

partially offset by a reduction in sales to AT&T resulting from a reduced mix of component repair parts passed through our test and repair services.

We expect volumes related to the extension of the Honda warranty period to taper off in the second half of 2007, with full year 2007 volume expected to be slightly higher than full year 2006. Additionally, we expect near-term Nokia revenue to decline due to the termination of a test and repair program in June 2007, partially offset by revenue from additional new programs with Nokia.

Of our net sales for the six months ended June 30, 2007 and 2006, AT&T accounted for 37.2% and 43.5%, Honda accounted for 17.9% and 15.6% and Ford accounted for 15.2% and 15.1%, respectively.

Gross Profit

Gross profit increased \$12.4 million, or 24.5%, to \$63.1 million for the six months ended June 30, 2007 from \$50.7 million for the six months ended June 30, 2006. The increase was primarily the result of the factors described above under "Net Sales," combined with benefits from our on-going lean and continuous improvement program and other cost reduction initiatives, partially offset by start-up costs associated with NuVinci products and scheduled price concessions granted to certain customers in connection with previous contract renewals.

Gross profit as a percentage of net sales increased to 24.0% for the six months ended June 30, 2007 from 21.0% for the six months ended June 30, 2006. This increase was primarily due to operating leverage from increased volume in our Drivetrain segment, a favorable mix of services in our Logistics segment, benefits from our on-going lean and continuous improvement program and other cost reduction initiatives, and a favorable resolution to all receivable and inventory issues associated with the termination of a test and repair program.

SG&A Expense

SG&A expense increased \$4.7 million, or 17.9%, to \$30.9 million for the six months ended June 30, 2007 from \$26.2 million for the six months ended June 30, 2006. The net increase was primarily the result of an increase in (i) costs for incentive compensation programs, (ii) costs associated with revenue growth in our Logistics segment, and (iii) costs for hiring new senior management in both our Drivetrain and Logistics segments, partially offset by benefits from our on-going lean and continuous improvement program and other cost reduction initiatives.

As a percentage of net sales, SG&A expense increased to 11.8% for the six months ended June 30, 2007 from 10.9% for the six months ended June 30, 2006.

Table of Contents

Exit, Disposal, Certain Severance and Other Charges

During the six months ended June 30, 2007, we recorded \$1.2 million (\$0.8 million net of tax) of exit, disposal, certain severance and other charges which included (i) \$0.5 million of severance and related costs primarily related to certain management upgrades, (ii) \$0.4 million for the write-down of raw materials inventory related to the wind-down of activities with certain low-volume customers (classified as cost of sales), and (iii) \$0.3 million primarily related to a change in the estimated useful life of certain fixed assets and to a lesser extent the disposal of certain fixed assets related to the wind-down of activities with certain low-volume customers (classified as cost of sales).

During the six months ended June 30, 2006, we recorded \$0.7 million (\$0.4 million net of tax) of certain severance costs recorded in our Drivetrain segment.

Operating Income

Operating income increased \$7.7 million, or 32.5%, to \$31.4 million for the six months ended June 30, 2007 from \$23.7 million for the six months ended June 30, 2006. This increase was primarily the result of the factors described above under "Net Sales" and "Gross Profit."

As a percentage of net sales, operating income increased to 12.0% from 9.8%. This increase was primarily due to operating leverage from increased volumes in our Drivetrain segment, a favorable mix of services in our Logistics segment, and benefits from our on-going lean and continuous improvement program and other cost reduction initiatives.

Interest Income

Interest income decreased \$0.3 million, or 60.0%, to \$0.2 million for the six months ended June 30, 2007 from \$0.5 million for the six months ended June 30, 2006. This decrease was primarily due to lower cash balances invested in cash and equivalents during the first six months of 2007 as compared to 2006 resulting from the structure of our new credit facility, which allows us to use cash to repay outstanding debt without a corresponding reduction in borrowing capacity.

Write-Off of Debt Issuance Costs

On March 21, 2006, we paid the balance outstanding under our old credit facility and terminated the related credit and security agreements. As a result, we recorded a non-cash charge of \$1.7 million during the six months ended June 30, 2006 to write off deferred debt issuance costs associated with the early termination of the facility.

Interest Expense

Interest expense decreased \$2.1 million, or 75.0%, to \$0.7 million for the six months ended June 30, 2007 from \$2.8 million for the six months ended June 30, 2006. This decrease was primarily due to a reduction in total debt outstanding in 2007 as compared to 2006.

Income Tax Expense

Income tax expense as a percentage of income from continuing operations decreased slightly to 36.1% for the six months ended June 30, 2007, from 36.2% for the six months ended June 30, 2006. During the six months ended June 30, 2007 we recorded income tax benefits of \$0.2 million related to research and development tax credits. During the six months ended June 30, 2006, we recorded income tax benefits of \$0.1 million related to the revaluation of our deferred income taxes attributes due to a change in a state tax law. Excluding these tax benefits, our effective tax rate increased for the six months ended June 30, 2007 as compared to the six months ended June 30, 2006, primarily due to our current estimate of taxable income by state and currently enacted laws. Based on this estimate and currently enacted laws, we expect an effective income tax rate of approximately 37.3% for the balance of 2007 and 36.6% for the full year.

Discontinued Operations

For the six months ended June 30, 2007 and 2006, we recognized after-tax losses of \$0.1 million and \$9.0 million, respectively, related to our discontinued Independent Aftermarket businesses.

On a pre-tax basis, the loss from 2006 included \$1.2 million of losses from the operations of these businesses during the six months ended June 30, 2006 along with charges related to the closure and sale of these businesses of (i) \$9.9 million of inventory write-downs, (ii) \$1.4 million for the impairment of goodwill, (iii) \$0.8 million of fixed asset impairment charges, and (iv) \$0.4 million for the write-down of accounts receivable balances.

See Note 12. "Discontinued Operations"

Reportable Segments

Logistics Segment

The following table presents net sales and segment profit expressed in millions of dollars and as a percentage of net sales:

	For the Six Months Ended June 30,							
		2007				2006		
Net sales	\$	137.6	100.0%	\$	127.9	100.0%		
Segment profit	\$	19.7	14.3%	\$	13.6	10.6%		

Net Sales. Net sales increased \$9.7 million, or 7.6%, to \$137.6 million for the six months ended June 30, 2007 from \$127.9 million for the six months ended June 30, 2006. This increase was primarily related to increases in our programs with General Motors, TomTom, Nokia, SonyEricsson, Magellan, LG, T-Mobile and TiVo, partially offset by a reduction of sales to AT&T resulting from a reduced mix of component repair parts passed through our test and repair services. We expect near-term Nokia revenue to decline due to the termination of a test and repair program in June 2007, partially offset by revenue from additional new programs with Nokia. AT&T accounted for 71.0% and 82.1% of segment net sales for the six months ended June 30, 2007 and 2006, respectively.

Table of Contents

Segment Profit. Segment profit increased \$6.1 million, or 44.9%, to \$19.7 million (14.3% of segment net sales) for the six months ended June 30, 2007 from \$13.6 million (10.6% of segment net sales) for the six months ended June 30, 2006. The increase was primarily the result of the factors described above under "Net Sales," a favorable mix of services, a favorable resolution to all receivable and inventory issues associated with the termination of a test and repair program, and benefits of our lean and continuous improvement program and other cost reduction initiatives, partially offset by scheduled price concessions granted to a customer in connection with previous contract renewals.

Drivetrain Segment

The following table presents net sales and segment profit expressed in millions of dollars and as a percentage of net sales:

	For the Six Months Ended June 30,				
	200)7		200)6
Net					
sales	\$ 125.0	100.0%	\$	113.6	100.0%
Segment					
profit	\$ 11.7	9.4%	\$	10.1	8.9%

Net Sales. Net sales increased \$11.4 million, or 10.0%, to \$125.0 million for the six months ended June 30, 2007 from \$113.6 million for the six months ended June 30, 2006. The increase was primarily due to:

- •increased volumes of Honda remanufactured transmissions believed to be associated with the extension of the warranty period for certain models and model years; we expect volumes related to these extensions to taper off in the second half of 2007, with full year 2007 volume expected to be slightly higher than full year 2006; and
- •increased volumes of Ford remanufactured transmissions compared to lower sales in 2006 that were due to inventory reductions in Ford's distribution channel during the first half of 2006,

partially offset by:

- •lower volumes of DaimlerChrysler remanufactured transmissions due to DaimlerChrysler's decision not to use remanufactured transmissions for warranty repairs generally for model years 2003 and later, resulting in one less model year being in our warranty program each year; and
 - price concessions granted to certain customers in connection with previous contract renewals.

Of our segment net sales for the six months ended June 30, 2007 and 2006, Honda accounted for 37.5% and 33.1% and Ford accounted for 32.0% and 32.0%.

Table of Contents

Segment Profit. Segment profit increased \$1.6 million, or 15.8%, to \$11.7 million (9.4% of segment net sales) for the six months ended June 30, 2007 from \$10.1 million (8.9% of segment net sales) for the six months ended June 30, 2006. This resulted primarily from the factors described above under "Net Sales," operating leverage from increased volumes, and benefits resulting from our lean and continuous improvement program and other cost reductions, partially offset by an increase in product development, market development and start-up costs associated with NuVinci products.

Exit, Disposal, Certain Severance and Other Charges. During the six months ended June 30, 2007, we recorded charges of \$1.2 million consisting of (i) \$0.5 million of severance and related costs primarily related to certain management upgrades, (ii) \$0.4 for the write-down of raw materials inventory related to the wind-down of activities with certain low-volume customers, and (iii) \$0.3 million related to a change in the estimated useful life of certain fixed assets and to a lesser extent the disposal of certain fixed assets related to the wind-down of activities with certain low-volume customers. During the six months ended June 30, 2006, we recorded \$0.7 million of certain severance costs including \$0.6 million incurred in our U.S. manufacturing operations and \$0.1 million incurred in our European operations.

Liquidity and Capital Resources

We had cash and cash equivalents of \$22.5 million at June 30, 2007. Net cash provided by operating activities from continuing operations was \$45.1 million for the six-month period then ended. During the period, we generated \$10.5 million of cash from our working capital accounts, which included (i) \$8.6 million from accounts receivable primarily as the result of the timing of cash collections in our Logistics segment, and (ii) \$5.3 million from accounts payable and accrued expenses primarily due to accrued income taxes and increased compensation accruals, partially offset by (x) \$3.0 million of cash used for inventories primarily related to increased remanufactured transmission volumes in our Drivetrain segment, and (y) \$0.5 million for prepaid and other assets.

Net cash used in investing activities from continuing operations was \$15.6 million for the period, which included (i) \$15.1 million of capital spending primarily related to machinery and equipment for new business initiatives, hardware and software technology enhancements, and capacity maintenance efforts, and (ii) \$0.5 million of net purchases of available-for-sale securities for our nonqualified deferred compensation plan. Net cash used in financing activities of \$14.7 million included net payments of \$17.8 million made on our credit facility and \$0.5 million for treasury stock repurchases of our common stock, partially offset by \$3.6 million of cash proceeds and related tax benefits from the exercise or vesting of stock-based awards by our employees and non-employee directors.

For full year 2007, we estimate \$23-\$25 million for capital expenditures, consisting of approximately \$17-\$18 million in support of new business and capacity expansion initiatives in our Logistics and Drivetrain segments and \$6-\$7 million in support of maintenance and cost reduction initiatives. During the first six months of the year we made \$15.1 million of these expenditures.

Table of Contents

Our credit agreement provides for a \$150.0 million revolving credit facility available through March 2011. Our credit facility also provides for the ability to increase the facility by up to \$75.0 million in the aggregate, subject to certain conditions (including the receipt from one or more lenders of the additional commitments that may be requested) and achievement of certain financial ratios. Amounts advanced under the credit facility are guaranteed by all of our domestic subsidiaries and secured by substantially all of our assets and the assets of our domestic subsidiaries.

At our election, amounts advanced under the revolving credit facility will bear interest at either (i) the Base Rate plus a specified margin or (ii) the Eurocurrency Rate plus a specified margin. The Base Rate is equal to the higher of (a) the lender's prime rate or (b) the federal funds rate plus 0.50%. The applicable margins for both Base Rate and Eurodollar Rate loans are subject to quarterly adjustments based on our leverage ratio as of the end of the four fiscal quarters then completed.

As of June 30, 2007, our liquidity includes (i) borrowing capacity under the credit facility of \$148.7 million, net of \$1.3 million for outstanding letters of credit and (ii) \$22.5 million of cash on hand.

We were in compliance with all the credit facility's debt covenants as of June 30, 2007.

In December 2006, our Board of Directors authorized the repurchase of up to approximately 2% of our outstanding common stock during 2007 to offset the dilutive impact of new shares issued for stock option exercises and restricted stock grants under our stock incentive plans. As of June 30, 2007 no purchases had been made under this authorization.

We believe that cash on hand, cash flow from operations and existing borrowing capacity will be sufficient to fund ongoing operations and budgeted capital expenditures. In pursuing future acquisitions, we will continue to consider the effect any such acquisition costs may have on liquidity. In order to consummate such acquisitions, we may need to seek funds through additional borrowings or equity financing.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Derivative Financial Instruments. We do not hold or issue derivative financial instruments for trading purposes. We have used derivative financial instruments to manage our exposure to fluctuations in interest rates. Neither the aggregate value of these derivative financial instruments nor the market risk posed by them has been material to our business. As of June 30, 2007, we were not using any derivative financial instruments.

Interest Rate Exposure. Based on our overall interest rate exposure during the six months ended June 30, 2007 and assuming similar interest rate volatility in the future, a near-term (12 months) change in interest rates would not materially affect our consolidated financial position, results of operation or cash flows. As of June 30, 2007, we had no amounts outstanding under our credit facility and therefore no interest rate exposure.

Foreign Exchange Exposure. Our revenue, expense and capital purchasing activities are primarily transacted in U.S. dollars. We have one foreign operation that exposes us to translation risk when the local currency financial statements are translated to U.S. dollars. Since changes in translation risk are reported as adjustments to stockholders' equity, a 10% change in the foreign exchange rate would not have a material effect on our financial position, results of operation or cash flows. For the six months ended June 30, 2007, a 10% change in the foreign exchange rate would have increased or decreased our consolidated net income by approximately \$19 thousand.

Item 4. Controls and Procedures

Our management, including Chief Executive Officer Donald T. Johnson, Jr. and Chief Financial Officer Todd R. Peters, have evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter covered by this report. Under rules promulgated by the Securities and Exchange Commission, disclosure controls and procedures are defined as those "controls or other procedures of an issuer that are designed to ensure that information required to be disclosed by the issuer in the reports filed or submitted by it under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms." Based on the evaluation of our disclosure controls and procedures, management determined that such controls and procedures were effective as of June 30, 2007, the date of the conclusion of the evaluation.

Further, there were no significant changes in the internal controls or in other factors that could significantly affect these controls after June 30, 2007, the date of the conclusion of the evaluation of disclosure controls and procedures.

There were no other changes in our internal control over financial reporting during the second quarter of 2007 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

AFTERMARKET TECHNOLOGY CORP.

Part II. Other Information

ItemUnregistered Sales of Equity Securities and Use of Proceeds 2.

During May and June 2007, certain employees of the Company delivered to us 13,939 shares of our outstanding common stock in payment of \$413,505 of withholding tax obligations arising from the vesting of restricted stock previously awarded under our stock incentive plans. Per the stock incentive plan under which the stock awards were granted, the shares delivered to us were valued at an average price of \$29.67 per share, the average of the closing prices of our common stock on the vesting dates of the restricted stock. In addition, during June 2007, 336 shares were returned as payment of \$10,124 towards an outstanding employee advance.

Following is a summary of treasury stock acquisitions made during the three month period ended June 30, 2007:

	Total number of Shares	eighted-Average Price Paid per	Total Number of Shares Purchased as Part of a Publicly Announced Plan	Maximum Number of Shares that May Yet Be Purchased Under the Plan
Period	Purchased	Share	(1)	(2)
April 1-30, 2007	_	\$ _	_	_
May 1-31, 2007	3,427	\$ 27.76	3,427	436,133
June 1-30, 2007	10,848	\$ 30.28	10,512	436,133

- (1) Excludes shares acquired as payment towards an outstanding employee advance.
- (2) Pertains to our authorization to repurchase up to approximately 2% of our outstanding common stock and excludes (i) shares acquired under our stock incentive plans to satisfy withholding tax obligations of employees and non-employee directors upon the vesting of restricted stock an (ii) shares acquired as payment towards an outstanding employee advance.

As a holding company with no independent operations, our ability to pay cash dividends is dependent upon the receipt of dividends or other payments from our subsidiaries. In addition, the agreement for our bank credit facility contains certain covenants that, among other things, place significant limitations on the payment of dividends.

Item 4. Submission of Matters to a Vote of Security Holders

The 2007 annual meeting of stockholders of the Company was held on June 6, 2007 for the purpose of electing seven directors to hold office until the next annual meeting of stockholders and thereafter until their successors are elected and qualified.

The following directors were elected by the following vote:

Votes
For Against

Edgar Filing: AFTERMARKET TECHNOLOGY CORP - Form 10-Q

Robert L. Evans	19,015,497	1,136,230
Curtland E. Fields	19,023,397	1,128,330
Dr. Michael J. Hartnett	18,720,634	1,431,093
Donald T. Johnson, Jr.	18,707,047	1,444,680
Michael D. Jordan	19,023,397	1,128,330
S. Lawrence Prendergast	18,027,279	2,124,448
Edward Stewart	18,728,460	1,423,267

Table of Contents

		Item 6.	Exhibits	
	<u>31.1</u>	Rule 13a-14(a)/15d-	14(a) Certification of Chief Executive Officer.	
	<u>31.2</u>	Rule 13a-14(a)/15d-	-14(a) Certification of Chief Financial Officer.	
	<u>32.1</u>	Section 135	0 Certification of Chief Executive Officer.	
	<u>32.2</u>	Section 135	50 Certification of Chief Financial Officer.	
29				

AFTERMARKET TECHNOLOGY CORP.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AFTERMARKET TECHNOLOGY CORP.

Date: July 30, 2007 /s/ Todd R. Peters

Todd R. Peters, Vice President and Chief

Financial Officer

• Todd R. Peters is signing in the dual capacities as i) the principal financial officer, and ii) a duly authorized officer of the company.