

AMERIGAS PARTNERS LP  
Form 10-Q  
August 05, 2016  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-13692

AMERIGAS PARTNERS, L.P.

(Exact name of registrant as specified in its charters)

Delaware 23-2787918  
(State or Other Jurisdiction of (I.R.S. Employer  
Incorporation or Organization) Identification No.)  
460 North Gulph Road, King of Prussia, PA 19406  
(Address of Principal Executive Offices) (Zip Code)  
(610) 337-7000  
(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At July 31, 2016, there were 92,923,410 Common Units of AmeriGas Partners, L.P. outstanding.

Table of Contents

AMERIGAS PARTNERS, L.P.

TABLE OF CONTENTS

	Page
<u>Part I Financial Information</u>	
<u>Item 1. Financial Statements (unaudited)</u>	
<u>Condensed Consolidated Balance Sheets as of June 30, 2016, September 30, 2015 and June 30, 2015</u>	<u>1</u>
<u>Condensed Consolidated Statements of Operations for the three and nine months ended June 30, 2016 and 2015</u>	<u>2</u>
<u>Condensed Consolidated Statements of Comprehensive Income for the three and nine months ended June 30, 2016 and 2015</u>	<u>3</u>
<u>Condensed Consolidated Statements of Cash Flows for the nine months ended June 30, 2016 and 2015</u>	<u>4</u>
<u>Condensed Consolidated Statements of Partners' Capital for the nine months ended June 30, 2016 and 2015</u>	<u>5</u>
<u>Notes to Condensed Consolidated Financial Statements</u>	<u>6</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>16</u>
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	<u>25</u>
<u>Item 4. Controls and Procedures</u>	<u>25</u>
<u>Part II Other Information</u>	
<u>Item 1A. Risk Factors</u>	<u>26</u>
<u>Item 6. Exhibits</u>	<u>26</u>
<u>Signatures</u>	<u>27</u>

Table of Contents

AMERIGAS PARTNERS, L.P.  
PART I FINANCIAL INFORMATION  
ITEM 1. FINANCIAL STATEMENTS  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(unaudited)  
(Thousands of dollars)

	June 30, 2016	September 30, 2015	June 30, 2015
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	\$307,657	\$ 14,757	\$16,222
Accounts receivable (less allowances for doubtful accounts of \$11,952, \$12,257 and \$16,007, respectively)	187,551	199,067	223,228
Accounts receivable - related parties	3,108	2,360	3,187
Inventories	81,571	93,934	93,301
Derivative instruments	8,968	—	—
Prepaid expenses and other current assets	50,836	56,243	49,981
Total current assets	639,691	366,361	385,919
Property, plant and equipment (less accumulated depreciation and amortization of \$1,468,332, \$1,369,733 and \$1,333,992, respectively)	1,285,518	1,324,327	1,341,325
Goodwill	1,978,894	1,956,688	1,954,791
Intangible assets, net	420,473	433,713	441,349
Derivative instruments	891	—	—
Other assets	71,772	60,623	62,364
Total assets	\$4,397,239	\$ 4,141,712	\$4,185,748
<b>LIABILITIES AND PARTNERS' CAPITAL</b>			
Current liabilities:			
Current maturities of long-term debt	\$361,177	\$ 9,679	\$10,353
Short-term borrowings	11,400	68,100	43,600
Accounts payable - trade	81,358	101,588	100,634
Accounts payable - related parties	684	445	39
Customer deposits and advances	79,174	117,087	61,412
Derivative instruments	4,562	47,507	47,514
Other current liabilities	178,173	201,888	178,627
Total current liabilities	716,528	546,294	442,179
Long-term debt	2,356,908	2,273,817	2,279,237
Derivative instruments	963	7,670	8,660
Other noncurrent liabilities	116,855	113,558	109,252
Total liabilities	3,191,254	2,941,339	2,839,328
Commitments and contingencies (Note 6)			
Partners' capital:			
AmeriGas Partners, L.P. partners' capital:			
Common unitholders (units issued - 92,922,926, 92,889,980 and 92,889,543, respectively)	1,150,641	1,145,291	1,288,367
General partner	19,004	18,925	20,369
Accumulated other comprehensive income	—	—	301
Total AmeriGas Partners, L.P. partners' capital	1,169,645	1,164,216	1,309,037
Noncontrolling interest	36,340	36,157	37,383
Total partners' capital	1,205,985	1,200,373	1,346,420

Total liabilities and partners' capital	\$4,397,239	\$ 4,141,712	\$4,185,748
---	-------------	--------------	-------------

See accompanying notes to condensed consolidated financial statements.

Table of Contents

AMERIGAS PARTNERS, L.P.  
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
 (unaudited)  
 (Thousands of dollars, except per unit amounts)

	Three Months Ended June 30,		Nine Months Ended June 30,	
	2016	2015	2016	2015
Revenues:				
Propane	\$385,566	\$414,146	\$1,718,748	\$2,254,961
Other	61,118	63,831	199,521	212,125
	446,684	477,977	1,918,269	2,467,086
Costs and expenses:				
Cost of sales - propane (excluding depreciation shown below)	121,812	172,803	591,355	1,163,089
Cost of sales - other (excluding depreciation shown below)	21,145	23,745	59,173	64,607
Operating and administrative expenses	217,154	223,306	686,578	727,303
Depreciation	35,668	37,370	110,807	113,454
Amortization	10,742	10,666	32,228	32,065
Other operating income, net	(6,041 )	(5,548 )	(22,079 )	(23,088 )
	400,480	462,342	1,458,062	2,077,430
Operating income	46,204	15,635	460,207	389,656
Loss on extinguishments of debt	(37,086 )	—	(37,086 )	—
Interest expense	(40,838 )	(40,274 )	(122,669 )	(122,404 )
(Loss) income before income taxes	(31,720 )	(24,639 )	300,452	267,252
Income tax expense	(907 )	(802 )	(2,107 )	(2,478 )
Net (loss) income including noncontrolling interest	(32,627 )	(25,441 )	298,345	264,774
Deduct net income attributable to noncontrolling interest	(442 )	(137 )	(4,533 )	(3,868 )
Net (loss) income attributable to AmeriGas Partners, L.P.	\$(33,069 )	\$(25,578 )	\$293,812	\$260,906
General partner's interest in net (loss) income attributable to AmeriGas Partners, L.P.	\$10,101	\$8,389	\$30,663	\$24,321
Limited partners' interest in net (loss) income attributable to AmeriGas Partners, L.P.	\$(43,170 )	\$(33,967 )	\$263,149	\$236,585
(Loss) income per limited partner unit - basic and diluted:				
Basic	\$(0.46 )	\$(0.37 )	\$2.81	\$2.53
Diluted	\$(0.46 )	\$(0.37 )	\$2.80	\$2.53
Weighted average limited partner units outstanding (thousands):				
Basic	92,960	92,918	92,945	92,908
Diluted	92,960	92,918	93,019	92,972
See accompanying notes to condensed consolidated financial statements.				

Table of Contents

## AMERIGAS PARTNERS, L.P.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

(Thousands of dollars)

	Three Months Ended		Nine Months Ended	
	June 30,		June 30,	
	2016	2015	2016	2015
Net (loss) income including noncontrolling interest	\$(32,627)	\$(25,441)	\$298,345	\$264,774
Other comprehensive loss:				
Reclassifications of net gains on derivative instruments	—	(213 )	—	(2,518 )
Other comprehensive loss	—	(213 )	—	(2,518 )
Total comprehensive (loss) income including noncontrolling interest	(32,627 )	(25,654 )	298,345	262,256
Deduct comprehensive income attributable to noncontrolling interest	(442 )	(135 )	(4,533 )	(3,843 )
Comprehensive (loss) income attributable to AmeriGas Partners, L.P.	\$(33,069)	\$(25,789)	\$293,812	\$258,413
See accompanying notes to condensed consolidated financial statements.				

Table of Contents

AMERIGAS PARTNERS, L.P.  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (unaudited)  
 (Thousands of dollars)

	Nine Months Ended June 30,	
	2016	2015
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income including noncontrolling interest	\$298,345	\$264,774
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and amortization	143,035	145,519
Provision for uncollectible accounts	9,354	13,791
Unrealized (gains) losses on derivative instruments	(61,671 )	48,678
Loss on extinguishments of debt	37,086	—
Other, net	649	(3,774 )
Net change in:		
Accounts receivable	427	29,700
Inventories	12,609	86,606
Accounts payable	(22,105 )	(51,564 )
Other current assets	10,610	(5,827 )
Other current liabilities	(65,937 )	(103,852 )
Net cash provided by operating activities	362,402	424,051
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Expenditures for property, plant and equipment	(74,472 )	(77,858 )
Proceeds from disposals of assets	11,230	18,380
Acquisitions of businesses, net of cash acquired	(36,678 )	(17,008 )
Net cash used by investing activities	(99,920 )	(76,486 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Distributions	(288,891 )	(273,372 )
Noncontrolling interest activity	(4,350 )	(4,836 )
Decrease in short-term borrowings	(56,700 )	(65,400 )
Issuances of long-term debt	1,333,407	—
Repayments of long-term debt	(954,186 )	(4,698 )
Proceeds associated with equity-based compensation plans, net of tax withheld	1,127	3,449
Capital contributions from General Partner	11	34
Net cash provided (used) by financing activities	30,418	(344,823 )
Cash and cash equivalents increase	\$292,900	\$2,742
<b>CASH AND CASH EQUIVALENTS</b>		
End of period	\$307,657	\$16,222
Beginning of period	14,757	13,480
Increase	\$292,900	\$2,742

See accompanying notes to condensed consolidated financial statements.

Table of Contents

AMERIGAS PARTNERS, L.P.  
 CONDENSED CONSOLIDATED STATEMENTS OF PARTNERS' CAPITAL  
 (unaudited)  
 (Thousands of dollars, except unit amounts)

	Number of Common Units	Common unitholders	General partner	Accumulated other comprehensive income (loss)	Total AmeriGas Partners, L.P. partners' capital	Noncontrolling interest	Total partners' capital
For the nine months ended June 30, 2016:							
Balance September 30, 2015	92,889,980	\$ 1,145,291	\$ 18,925	\$ —	\$ 1,164,216	\$ 36,157	\$ 1,200,373
Net income		263,149	30,663		293,812	4,533	298,345
Distributions		(258,296 )	(30,595 )		(288,891 )	(4,350 )	(293,241 )
Unit-based compensation expense		1,070			1,070		1,070
Common Units issued in connection with employee and director plans, net of tax withheld	32,946	(573 )	11		(562 )		(562 )
Balance June 30, 2016	92,922,926	\$ 1,150,641	\$ 19,004	\$ —	\$ 1,169,645	\$ 36,340	\$ 1,205,985

	Number of Common Units	Common unitholders	General partner	Accumulated other comprehensive income (loss)	Total AmeriGas Partners, L.P. partners' capital	Noncontrolling interest	Total partners' capital
For the nine months ended June 30, 2015:							
Balance September 30, 2014	92,867,204	\$ 1,299,260	\$ 20,460	\$ 2,794	\$ 1,322,514	\$ 38,376	\$ 1,360,890
Net income		236,585	24,321		260,906	3,868	264,774
Reclassification of net gains on derivative instruments				(2,493 )	(2,493 )	(25 )	(2,518 )
Distributions		(248,926 )	(24,446 )		(273,372 )	(4,192 )	(277,564 )
Unit-based compensation expense		1,999			1,999		1,999
Common Units issued in connection with employee and director plans, net of tax withheld	22,339	(551 )	34		(517 )		(517 )
Distribution related to common control transaction (Note 9)					—	(644 )	(644 )
Balance June 30, 2015	92,889,543	\$ 1,288,367	\$ 20,369	\$ 301	\$ 1,309,037	\$ 37,383	\$ 1,346,420

See accompanying notes to condensed consolidated financial statements.





Table of Contents

AMERIGAS PARTNERS, L.P.

Notes to Condensed Consolidated Financial Statements

(unaudited)

(Thousands of dollars, except per unit amounts)

Note 1 — Nature of Operations

AmeriGas Partners, L.P. (“AmeriGas Partners”) is a publicly traded limited partnership that conducts a national propane distribution business through its principal operating subsidiary AmeriGas Propane, L.P. (“AmeriGas OLP”), which is referred to herein as the “Operating Partnership.” AmeriGas Partners and AmeriGas OLP are Delaware limited partnerships. AmeriGas Partners, the Operating Partnership and all of their subsidiaries are collectively referred to herein as “the Partnership” or “we.”

The Operating Partnership is engaged in the distribution of propane and related equipment and supplies. The Operating Partnership comprises the largest retail propane distribution business in the United States serving residential, commercial, industrial, motor fuel and agricultural customers in all 50 states.

At June 30, 2016, AmeriGas Propane, Inc. (the “General Partner”), an indirect wholly owned subsidiary of UGI Corporation (“UGI”), held a 1% general partner interest in AmeriGas Partners and a 1.01% general partner interest in AmeriGas OLP. The General Partner and its wholly owned subsidiary, Petrolane Incorporated (“Petrolane,” a predecessor company of the Partnership), also owns AmeriGas Partners Common Units (“Common Units”). The remaining Common Units outstanding represents publicly held Common Units. Common Units represent limited partner interests in AmeriGas Partners. AmeriGas Partners holds a 98.99% limited partner interest in AmeriGas OLP.

AmeriGas Partners and the Operating Partnership have no employees. Employees of the General Partner conduct, direct and manage our operations. The General Partner is reimbursed monthly for all direct and indirect expenses it incurs on our behalf (see Note 9).

Note 2 — Summary of Significant Accounting Policies

The accompanying condensed consolidated financial statements are unaudited and have been prepared in accordance with the rules and regulations of the U.S. Securities and Exchange Commission (“SEC”). They include all adjustments which we consider necessary for a fair statement of the results for the interim periods presented. Such adjustments consist only of normal recurring items unless otherwise disclosed. The September 30, 2015, condensed consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by accounting principles generally accepted in the United States of America (“GAAP”).

These financial statements should be read in conjunction with the financial statements and related notes included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2015 (“the Partnership’s 2015 Annual Report”). Weather significantly impacts demand for propane and profitability because many customers use propane for heating purposes. Due to the seasonal nature of the Partnership’s propane business, the results of operations for interim periods are not necessarily indicative of the results to be expected for a full year.

Allocation of Net Income. Net income attributable to AmeriGas Partners, L.P. for partners’ capital and statement of operations presentation purposes is allocated to the General Partner and the limited partners in accordance with their respective ownership percentages after giving effect to amounts distributed to the General Partner in excess of its 1% general partner interest in AmeriGas Partners based on its incentive distribution rights (“IDRs”) under the Fourth Amended and Restated Agreement of Limited Partnership of AmeriGas Partners, L.P., as amended (“Partnership Agreement”).

Net Income (Loss) Per Unit. Income (loss) per limited partner unit is computed in accordance with GAAP regarding the application of the two-class method for determining income (loss) per unit for master limited partnerships (“MLPs”) when IDRs are present. The two-class method requires that income per limited partner unit be calculated as if all earnings for the period were distributed and requires a separate calculation for each quarter and year-to-date period. In periods when our net income attributable to AmeriGas Partners exceeds our Available Cash, as defined in the Partnership Agreement, and is above certain levels, the calculation according to the two-class method results in an increased allocation of undistributed earnings to the General Partner. Generally, in periods when our Available Cash in respect of the quarter or year-to-date periods exceeds our net income (loss) attributable to AmeriGas Partners, the calculation according to the two-class method results in an allocation of earnings to the General Partner greater than its relative ownership interest in the Partnership (or in the case of a net loss attributable to AmeriGas Partners, an allocation of such net loss to the Common Unitholders greater than their relative ownership interest in the Partnership).

Table of Contents

AMERIGAS PARTNERS, L.P.

Notes to Condensed Consolidated Financial Statements

(unaudited)

(Thousands of dollars, except per unit amounts)

The following table sets forth reconciliations of the numerators and denominators of the basic and diluted income per limited partner unit computations:

	Three Months Ended		Nine Months Ended	
	June 30,		June 30,	
	2016	2015	2016	2015
Net (loss) income attributable to AmeriGas Partners, L.P.	\$(33,069)	\$(25,578)	\$293,812	\$260,906
Adjust for general partner share and theoretical distributions of net (loss) income attributable to AmeriGas Partners, L.P. to the general partner in accordance with the two-class method for MLPs	(10,101 )	(8,389 )	(33,039 )	(25,695 )
Common Unitholders' interest in net (loss) income attributable to AmeriGas Partners, L.P. under the two-class method for MLPs	\$(43,170)	\$(33,967)	\$260,773	\$235,211
Weighted average Common Units outstanding—basic (thousands)	92,960	92,918	92,945	92,908
Potentially dilutive Common Units (thousands)	—	—	74	64
Weighted average Common Units outstanding—diluted (thousands)	92,960	92,918	93,019	92,972

Theoretical distributions of net income attributable to AmeriGas Partners, L.P. in accordance with the two-class method for the nine months ended June 30, 2016 and 2015, resulted in an increased allocation of net income attributable to AmeriGas Partners, L.P. to the General Partner in the computation of income per limited partner unit which had the effect of decreasing earnings per limited partner unit by \$0.03 and \$0.01, respectively. There was no dilutive effect based on the computation of income (loss) per limited partner unit in accordance with the two-class method for the three months ended June 30, 2016 and 2015.

Potentially dilutive Common Units included in the diluted limited partner units outstanding computation reflect the effects of restricted Common Unit awards granted under the General Partner's incentive compensation plans.

**Derivative Instruments.** Derivative instruments are reported on the Condensed Consolidated Balance Sheets at their fair values, unless the derivative instruments qualify for the normal purchase and normal sale ("NPNS") exception under GAAP. The accounting for changes in fair value depends upon the purpose of the derivative instrument and whether it is designated and qualifies for hedge accounting.

Effective April 1, 2014, the Partnership determined that on a prospective basis, it would no longer elect cash flow hedge accounting for its commodity derivative instruments. Effective October 1, 2014, the Partnership de-designated its remaining commodity derivative instruments accounted for as cash flow hedges. As a result, changes in the fair values of commodity derivative instruments for all periods presented are reflected in cost of sales - propane on the Condensed Consolidated Statements of Operations. Cash flows from derivative instruments are included in cash flows from operating activities. At June 30, 2016, there were no amounts remaining in accumulated other comprehensive income (loss) ("AOCI") related to commodity derivative instruments.

For additional information on the accounting for our derivative instruments, see Note 2, "Summary of Significant Accounting Policies," in the Partnership's 2015 Annual Report.

**Reclassifications.** Certain prior period amounts have been reclassified to conform to current period presentation.

**Use of Estimates.** The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses and costs. These

estimates are based on management's knowledge of current events, historical experience and various other assumptions that are believed to be reasonable under the circumstances. Accordingly, actual results may be different from these estimates and assumptions.

- 7 -

---

Table of Contents

AMERIGAS PARTNERS, L.P.

Notes to Condensed Consolidated Financial Statements

(unaudited)

(Thousands of dollars, except per unit amounts)

Note 3 — Accounting Changes

Accounting Standards Not Yet Adopted

**Leases.** In February 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2016-02, “Leases.” This ASU amends existing guidance to require entities that lease assets to recognize the assets and liabilities for the rights and obligations created by those leases on the balance sheet. The new guidance also requires additional disclosures about the amount, timing and uncertainty of cash flows from leases. The amendments in this ASU are effective for annual reporting periods beginning after December 15, 2018 (Fiscal 2020). Early adoption is permitted. Lessees must apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The Partnership is in the process of assessing the impact on its financial statements from the adoption of the new guidance but anticipates an increase in the recognition of right-of-use assets and lease liabilities.

**Debt Issuance Costs.** In April 2015, the FASB issued ASU No. 2015-03, “Simplifying the Presentation of Debt Issuance Costs.” This ASU amends existing guidance to require the presentation of debt issuance costs in the balance sheet as a direct deduction from the carrying amount of the related debt liability instead of a deferred charge. The amendments in this ASU are effective for annual reporting periods beginning after December 15, 2015 (Fiscal 2017). Early adoption is permitted. Entities will apply the new guidance retrospectively to all periods presented. The Partnership expects to adopt the new guidance effective September 30, 2016. The adoption of the new guidance is not expected to have a material impact on the Partnership’s financial statements.

**Consolidation.** In February 2015, the FASB issued ASU No. 2015-02, “Amendments to the Consolidation Analysis.” This ASU provides new guidance regarding whether a reporting entity should consolidate certain types of legal entities. Among other things, the new guidance modifies the evaluation of whether limited partnerships and similar entities are variable interest entities (“VIEs”) or voting interest entities, and also eliminates the presumption that a general partner should consolidate a limited partnership. The new guidance also affects the consolidation analysis of reporting entities that are involved with VIEs including those that have fee arrangements and related party relationships. The new guidance is effective for the Partnership beginning in Fiscal 2017. Early adoption is permitted. The Partnership is in the process of assessing the impact on its financial statements, if any, from the adoption of the new guidance.

**Revenue Recognition.** In May 2014, the FASB issued ASU No. 2014-09, “Revenue from Contracts with Customers.” The guidance provided under this ASU, as amended, supersedes the revenue recognition requirements in Accounting Standards Codification (“ASC”) 605, “Revenue Recognition,” and most industry-specific guidance included in the ASC. The standard requires that an entity recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The new guidance is effective for the Partnership for interim and annual periods beginning after December 15, 2017 (Fiscal 2019) and allows for either full retrospective adoption or modified retrospective adoption. We have not yet selected a transition method and are currently evaluating the impact of adopting this guidance on our consolidated financial statements.

Note 4 — Goodwill and Intangible Assets

The Partnership’s goodwill and intangible assets comprise the following:

Edgar Filing: AMERIGAS PARTNERS LP - Form 10-Q

	June 30, 2016	September 30, 2015	June 30, 2015
Goodwill (not subject to amortization)	\$1,978,894	\$ 1,956,688	\$ 1,954,791
Intangible assets:			
Customer relationships and noncompete agreements	\$529,739	\$ 514,333	\$512,552
Accumulated amortization	(192,210 )	(163,564 )	(154,147 )
Intangible assets, net (definite-lived)	337,529	350,769	358,405
Trademarks and tradenames (indefinite-lived)	82,944	82,944	82,944
Total intangible assets, net	\$420,473	\$ 433,713	\$441,349

- 8 -

---

Table of Contents

AMERIGAS PARTNERS, L.P.

Notes to Condensed Consolidated Financial Statements

(unaudited)

(Thousands of dollars, except per unit amounts)

Amortization expense of intangible assets was \$9,545 and \$9,473 for the three months ended June 30, 2016 and 2015, respectively. Amortization expense of intangible assets was \$28,646 and \$28,487 for the nine months ended June 30, 2016 and 2015, respectively. No amortization expense is included in cost of sales on the Condensed Consolidated Statements of Operations. The estimated aggregate amortization expense of intangible assets for the remainder of Fiscal 2016 and the next four fiscal years is as follows: remainder of Fiscal 2016 — \$9,737; Fiscal 2017 — \$37,148; Fiscal 2018 — \$35,788; Fiscal 2019 — \$34,592; Fiscal 2020 — \$33,410.

## Note 5 — Debt

On June 27, 2016, AmeriGas Partners and AmeriGas Finance Corp., a 100% wholly owned finance subsidiary of AmeriGas Partners, (the “Issuers”) issued \$675,000 principal amount of 5.625% Senior Notes due May 2024 (the “5.625% Senior Notes”) and \$675,000 principal amount of 5.875% Senior Notes due August 2026 (the “5.875% Senior Notes”) (collectively, the “Senior Notes”). The Senior Notes rank equally with AmeriGas Partners’ existing outstanding senior notes.

On June 20, 2016, AmeriGas Partners announced cash tender offers to purchase all of AmeriGas Partners’ 6.50% Senior Notes, 6.75% Senior Notes and 6.25% Senior Notes (collectively, the “Tendered Notes”). A portion of the proceeds from the issuance of the previously mentioned Senior Notes, net of underwriters’ discounts and offering expenses, were used on June 27, 2016, to redeem Tendered Notes having an aggregate principal amount of \$917,143, plus tender premiums and accrued and unpaid interest. The remaining net proceeds from the issuance of the Senior Notes were used in July, and will be used in August 2016 to redeem the senior notes not repaid on June 27, 2016 (as further described below) and for general corporate purposes.

The aggregate principal amounts of the Tendered Notes subject to the tender offers, the associated amounts repaid on June 27, 2016, and the remaining amounts outstanding as of June 30, 2016, are as follows:

Notes	Aggregate Principal Amounts	Amounts Repaid on June 27, 2016	Remaining Amounts Outstanding at June 30, 2016
6.50% Senior Notes due May 2021	\$270,001	\$203,476	\$ 66,525
6.75% Senior Notes due May 2020	550,000	406,946	143,054
6.25% Senior Notes due August 2019	450,000	306,721	143,279
Total	\$1,270,001	\$917,143	\$ 352,858

In June 2016, the Partnership recognized a loss of \$37,086 associated with the senior notes repaid on June 27, 2016, pursuant to the tender offers, primarily comprising \$29,676 of tender premiums and the write-off of \$6,748 of debt issuance costs. The loss is reflected in “Loss on extinguishments of debt” on the Condensed Consolidated Statements of Operations.

On June 27, 2016, AmeriGas Partners issued a notice of cash redemption for the remaining 6.50% Senior Notes, 6.75% Senior Notes, and 6.25% Senior Notes not previously tendered, plus call premiums and accrued and unpaid interest. The redemption date for the 6.75% Senior Notes and the 6.50% Senior Notes was July 27, 2016, and the redemption date for the 6.25% Senior Notes is August 22, 2016. These senior notes have been included in “Current maturities of long-term debt” on the June 30, 2016, Condensed Consolidated Balance Sheet. The Partnership expects to



recognize a loss on extinguishment of debt of approximately \$12,000 during the fourth quarter of Fiscal 2016 associated with these redemptions.

- 9 -

---

Table of Contents

AMERIGAS PARTNERS, L.P.

Notes to Condensed Consolidated Financial Statements

(unaudited)

(Thousands of dollars, except per unit amounts)

Note 6 — Commitments and Contingencies

Contingencies

**Purported Class Action Lawsuits.** Between May and October of 2014, more than 35 purported class action lawsuits were filed in multiple jurisdictions against the Partnership/UGI and a competitor by certain of their direct and indirect customers. The class action lawsuits allege, among other things, that the Partnership and its competitor colluded, beginning in 2008, to reduce the fill level of portable propane cylinders from 17 pounds to 15 pounds and combined to persuade their common customer, Walmart Stores, Inc., to accept that fill reduction, resulting in increased cylinder costs to retailers and end-user customers in violation of federal and certain state antitrust laws. The claims seek treble damages, injunctive relief, attorneys' fees and costs on behalf of the putative classes. On October 16, 2014, the United States Judicial Panel on Multidistrict Litigation transferred all of these purported class action cases to the Western Division of the United States District Court for the Western District of Missouri. In July 2015, the Court dismissed all claims brought by direct customers and all claims other than those for injunctive relief brought by indirect customers. The direct customers filed an appeal with the United States Court of Appeals for the Eighth Circuit, which is still pending. The indirect customers filed an amended complaint claiming injunctive relief and state law claims under Wisconsin, Maine and Vermont law. In January 2016, the District Court dismissed the remaining injunctive relief claims for the indirect purchasers. As a result, the only claims remaining with respect to indirect purchasers involve alleged violations of Wisconsin, Maine and Vermont state antitrust laws. On July 21, 2016, several new indirect purchaser plaintiffs filed an antitrust class action lawsuit against the Partnership in the Western District of Missouri. This lawsuit repeats the allegations and claims from the existing indirect purchaser complaints, includes several of the same plaintiffs and was filed by the same group of lawyers. We are unable to reasonably estimate the impact, if any, arising from such litigation. We believe we have strong defenses to the claims and intend to vigorously defend against them.

In addition to the matters described above, there are other pending claims and legal actions arising in the normal course of our businesses. Although we cannot predict the final results of these pending claims and legal actions, we believe, after consultation with counsel, that the final outcome of these matters will not have a material effect on our financial position, results of operations or cash flows.

Table of Contents

AMERIGAS PARTNERS, L.P.

Notes to Condensed Consolidated Financial Statements

(unaudited)

(Thousands of dollars, except per unit amounts)

## Note 7 — Fair Value Measurements

## Derivative Instruments

The following table presents on a gross basis our derivative assets and liabilities including both current and noncurrent portions, that are measured at fair value on a recurring basis within the fair value hierarchy, as of June 30, 2016, September 30, 2015 and June 30, 2015:

	Asset (Liability)			
	Level 1	Level 2	Level 3	Total
June 30, 2016:				
Assets:				
Propane contracts	\$-	\$14,063	\$	-\$14,063
Liabilities:				
Propane contracts	\$-	\$(9,729)	\$	-\$ (9,729)
September 30, 2015:				
Assets:				
Propane contracts	\$-	\$1,242	\$	-\$1,242
Liabilities:				
Propane contracts	\$-	\$(58,579)	\$	-\$ (58,579)
June 30, 2015:				
Assets:				
Propane contracts	\$-	\$308	\$	-\$308
Liabilities:				
Propane contracts	\$-	\$(58,482)	\$	-\$ (58,482)

The fair values of our non-exchange traded commodity derivative contracts included in Level 2 are based upon indicative price quotations available through brokers, industry price publications or recent market transactions and related market indicators. For commodity option contracts not traded on an exchange, if any, we use a Black Scholes option pricing model that considers time value and volatility of the underlying commodity.

## Other Financial Instruments

The carrying amounts of other financial instruments included in current assets and current liabilities (except for current maturities of long-term debt) approximate their fair values because of their short-term nature. At June 30, 2016, the carrying amount and estimated fair value of our long-term debt (including current maturities) were \$2,718,085 and \$2,774,520, respectively. At June 30, 2015, the carrying amount and estimated fair value of our long-term debt (including current maturities) were \$2,289,590 and \$2,402,239, respectively. We estimate the fair value of long-term debt by using current market prices and by discounting future cash flows using rates available for similar type debt (Level 2).

Financial instruments other than derivative instruments, such as short-term investments and trade accounts receivable, could expose us to concentrations of credit risk. We limit credit risk from short-term investments by investing only in investment-grade commercial paper, money market mutual funds, securities guaranteed by the U.S. Government or its agencies and FDIC insured bank deposits. The credit risk arising from concentrations of trade accounts receivable is

limited because we have a large customer base that extends across many different U.S. markets.

Note 8 — Derivative Instruments and Hedging Activities

The Partnership is exposed to certain market risks related to its ongoing business operations. Management uses derivative financial and commodity instruments, among other things, to manage these risks. The primary risks managed by derivative instruments are commodity price risk and interest rate risk. Although we use derivative financial and commodity instruments to reduce market

- 11 -

---

Table of Contents

AMERIGAS PARTNERS, L.P.

Notes to Condensed Consolidated Financial Statements

(unaudited)

(Thousands of dollars, except per unit amounts)

risk associated with forecasted transactions, we do not use derivative financial and commodity instruments for speculative or trading purposes. The use of derivative instruments is controlled by our risk management and credit policies which govern, among other things, the derivative instruments the Partnership can use, counterparty credit limits and contract authorization limits. Although our commodity derivative instruments extend over a number of years, a significant portion of our commodity derivative instruments economically hedge commodity price risk during the next twelve months.

#### Commodity Price Risk

In order to manage market risk associated with the Partnership's fixed-price programs, the Partnership uses over-the-counter derivative commodity instruments, principally price swap contracts. In addition, the Partnership uses over-the-counter price swap and option contracts to reduce propane price volatility associated with a portion of forecasted propane purchases. In addition, the Partnership from time to time enters into price swap and put option agreements to reduce the effects of short-term commodity price volatility. At June 30, 2016 and 2015, total volumes associated with propane commodity derivatives totaled 259.4 million gallons and 292.7 million gallons, respectively. At June 30, 2016, the maximum period over which we are economically hedging propane market price risk is 39 months.

#### Derivative Instruments Credit Risk

The Partnership is exposed to credit loss in the event of nonperformance by counterparties to derivative financial and commodity instruments. Our counterparties principally comprise major energy companies and major U.S. financial institutions. We maintain credit policies with regard to our counterparties that we believe reduce overall credit risk. These policies include evaluating and monitoring our counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits. Certain of these agreements call for the posting of collateral by the counterparty or by the Partnership in the forms of letters of credit, parental guarantees or cash. Although we have concentrations of credit risk associated with derivative instruments held by certain derivative instrument counterparties, the maximum amount of loss due to credit risk that, based upon the gross fair values of the derivative instruments, we would incur if these counterparties that make up the concentration failed to perform according to the terms of their contracts was not material at June 30, 2016. Certain of our derivative contracts have credit-risk-related contingent features that may require the posting of additional collateral in the event of a downgrade in the Partnership's debt rating. At June 30, 2016, if the credit-risk-related contingent features were triggered, the amount of collateral required to be posted would not be material.

#### Offsetting Derivative Assets and Liabilities

Derivative assets and liabilities (and cash collateral received and pledged) are presented net by counterparty on our Condensed Consolidated Balance Sheets if the right of offset exists. Our derivative instruments comprise over-the-counter transactions. Over-the-counter contracts are bilateral contracts that are transacted directly with a third party. Certain over-the-counter contracts contain contractual rights of offset through master netting arrangements and contract default provisions. In addition, the contracts are subject to conditional rights of offset through counterparty nonperformance, insolvency or other conditions.

In general, most of our over-the-counter transactions are subject to collateral requirements. Types of collateral generally include cash or letters of credit. Cash collateral paid by us to our over-the-counter derivative counterparties,

if any, is reflected in the table below to offset derivative liabilities. Cash collateral received by us from our over-the-counter derivative counterparties, if any, is reflected in the table below to offset derivative assets. Certain other accounts receivable and accounts payable balances recognized on our Condensed Consolidated Balance Sheets with our derivative counterparties are not included in the table below but could reduce our net exposure to such counterparties because such balances are subject to master netting or similar arrangements.

- 12 -

---

Table of Contents

AMERIGAS PARTNERS, L.P.

Notes to Condensed Consolidated Financial Statements

(unaudited)

(Thousands of dollars, except per unit amounts)

Fair Value of Derivative Instruments

The following table presents our derivative assets and liabilities, as well as the effects of offsetting, as of June 30, 2016 and 2015:

	June 30, 2016	June 30, 2015
Derivative assets not designated as hedging instruments:		
Propane contracts	\$ 14,063	\$ 308
Total derivative assets - gross	14,063	308
Gross amounts offset in the balance sheet	(4,204 )	(308 )
Total derivative assets - net	\$9,859	\$—
Derivative liabilities not designated as hedging instruments:		
Propane contracts	\$(9,729 )	\$(58,482 )
Total derivative liabilities - gross	(9,729 )	(58,482 )
Gross amounts offset in the balance sheet	4,204	308
Cash collateral pledged	—	2,000
Total derivative liabilities - net	\$(5,525 )	\$(56,174 )

- 13 -

---

Table of Contents

AMERIGAS PARTNERS, L.P.

Notes to Condensed Consolidated Financial Statements

(unaudited)

(Thousands of dollars, except per unit amounts)

## Effect of Derivative Instruments

The following tables provide information on the effects of derivative instruments on the Condensed Consolidated Statements of Operations and changes in AOCI and noncontrolling interest for the three and nine months ended June 30, 2016 and 2015:

	Gain Reclassified from AOCI and Noncontrolling Interest into Income		Location of Gain Reclassified from AOCI and Noncontrolling Interest into Income
	2016	2015	
Three Months Ended June 30, Cash Flow Hedges:			
Propane contracts	\$ —	\$ 213	Cost of sales - propane
	Gain (Loss) Recognized in Income		Location of Gain (Loss) Recognized in Income
	2016	2015	
Three Months Ended June 30, Derivatives Not Designated as Hedging Instruments:			
Propane contracts	\$ 20,409	\$ (12,216 )	Cost of sales - propane
	Gain Reclassified from AOCI and Noncontrolling Interest into Income		Location of Gain Reclassified from AOCI and Noncontrolling Interest into Income
	2016	2015	
Nine Months Ended June 30, Cash Flow Hedges:			
Propane contracts	\$ —	\$ 2,518	Cost of sales - propane
	Gain (Loss) Recognized in Income		Location of Gain (Loss) Recognized in Income
	2016	2015	
Nine Months Ended June 30, Derivatives Not Designated as Hedging Instruments:			
Propane contracts	\$ 4,579	\$ (192,701 )	Cost of sales - propane

We are also a party to a number of contracts that have elements of a derivative instrument. These contracts include, among others, binding purchase orders, contracts that provide for the purchase and delivery of propane and service contracts that require the counterparty to provide commodity storage or transportation service to meet our normal sales commitments. Although many of these contracts have the requisite elements of a derivative instrument, these contracts qualify for normal purchase and normal sales exception accounting under GAAP because they provide for the delivery of products or services in quantities that are expected to be used in the normal course of operating our business and the price in the contract is based on an underlying that is directly associated with the price of the product or service being purchased or sold.

## Note 9 — Related Party Transactions



Pursuant to the Partnership Agreement and a management services agreement, the General Partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of the Partnership. These costs, which totaled \$129,773 and \$135,631 for the three months ended June 30, 2016 and 2015, respectively, and \$431,314 and \$440,946 for the nine months ended June 30, 2016 and 2015, respectively, include employee compensation and benefit expenses of employees of the General Partner and general and administrative expenses.

UGI provides certain financial and administrative services to the General Partner. UGI bills the General Partner monthly for all direct and indirect corporate expenses incurred in connection with providing these services and the General Partner is reimbursed by the Partnership for these expenses. The allocation of indirect UGI corporate expenses to the Partnership utilizes a weighted, three-component formula based on the relative percentage of the Partnership's revenues, operating expenses and net assets employed to the total of such items for all UGI operating subsidiaries for which general and administrative services are provided. The General

- 14 -

---

Table of Contents

AMERIGAS PARTNERS, L.P.

Notes to Condensed Consolidated Financial Statements

(unaudited)

(Thousands of dollars, except per unit amounts)

Partner believes that this allocation method is reasonable and equitable to the Partnership. Such corporate expenses totaled \$4,392 and \$5,024 for the three months ended June 30, 2016 and 2015, respectively, and \$13,784 and \$18,126 during the nine months ended June 30, 2016 and 2015, respectively. In addition, UGI and certain of its subsidiaries provide office space, stop loss medical coverage and automobile liability insurance to the Partnership. The costs related to these items totaled \$595 and \$711 for the three months ended June 30, 2016 and 2015, respectively, and \$1,843 and \$2,171 for the nine months ended June 30, 2016 and 2015, respectively.

From time to time, AmeriGas OLP purchases propane on an as needed basis from UGI Energy Services, LLC (“Energy Services”). The price of the purchases are generally based on the market price at the time of purchase. There were no purchases of propane by AmeriGas OLP from Energy Services during the three and nine months ended June 30, 2016 and 2015.

In addition, the Partnership sells propane to affiliates of UGI. Sales of propane to affiliates of UGI totaled \$30 and \$97 for the three months ended June 30, 2016 and 2015, respectively, and \$335 and \$1,190 for the nine months ended June 30, 2016 and 2015, respectively.

Pursuant to an Asset Sale and Purchase Agreement, on October 13, 2014, AmeriGas OLP purchased from UGI HVAC Enterprises, Inc. (“HVAC”), a second-tier, wholly owned subsidiary of UGI, a residential heating, ventilation, air conditioning, plumbing and related services business for \$2,000 cash. Because the transaction was between entities under common control, the purchase price in excess of the carrying value of assets transferred was considered an equity transaction and has been recorded as a distribution on the Condensed Consolidated Statements of Partners’ Capital. In connection with this transaction, AmeriGas OLP entered into a Shared Service Agreement (“SSA”) whereby HVAC provides certain financial and administrative services to the Partnership with respect to the business purchased. Expenses associated with the SSA totaled \$256 and \$768 during the three and nine months ended June 30, 2016, respectively, and \$256 and \$734 during the three and nine months ended June 30, 2015, respectively.

- 15 -

---

Table of Contents

AMERIGAS PARTNERS, L.P.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements

Information contained in this Quarterly Report on Form 10-Q may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such statements use forward-looking words such as "believe," "plan," "anticipate," "continue," "estimate," "expect," "may," or other similar words. These statements discuss plans, strategies, events or developments that we expect or anticipate will or may occur in the future.

A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. We believe that we have chosen these assumptions or bases in good faith and that they are reasonable. However, we caution you that actual results almost always vary from assumed facts or bases, and the differences between actual results and assumed facts or bases can be material, depending on the circumstances. When considering forward-looking statements, you should keep in mind the following important factors that could affect our future results and could cause those results to differ materially from those expressed in our forward-looking statements: (1) adverse weather conditions resulting in reduced demand; (2) cost volatility and availability of propane, and the capacity to transport propane to our customers; (3) the availability of, and our ability to consummate, acquisition or combination opportunities; (4) successful integration and future performance of acquired assets or businesses and achievement of anticipated synergies; (5) changes in laws and regulations, including safety, tax, consumer protection and accounting matters; (6) competitive pressures from the same and alternative energy sources; (7) failure to acquire new customers and retain current customers thereby reducing or limiting any increase in revenues; (8) liability for environmental claims; (9) increased customer conservation measures due to high energy prices and improvements in energy efficiency and technology resulting in reduced demand; (10) adverse labor relations; (11) large customer, counterparty or supplier defaults; (12) liability in excess of insurance coverage for personal injury and property damage arising from explosions and other catastrophic events, including acts of terrorism, resulting from operating hazards and risks incidental to transporting, storing and distributing propane, butane and ammonia; (13) political, regulatory and economic conditions in the United States and foreign countries; (14) capital market conditions, including reduced access to capital markets and interest rate fluctuations; (15) changes in commodity market prices resulting in significantly higher cash collateral requirements; (16) the impact of pending and future legal proceedings; and (17) the timing and success of our acquisitions and investments to grow our business.

These factors, and those factors set forth in Item 1A. Risk Factors in the Partnership's 2015 Annual Report, are not necessarily all of the important factors that could cause actual results to differ materially from those expressed in any of our forward-looking statements. Other unknown or unpredictable factors could also have material adverse effects on future results. We undertake no obligation to update publicly any forward-looking statement whether as a result of new information or future events except as required by the federal securities laws.

ANALYSIS OF RESULTS OF OPERATIONS

The following analyses compare the Partnership's results of operations for the three months ended June 30, 2016 ("2016 three-month period") with the three months ended June 30, 2015 ("2015 three-month period") and the nine months ended June 30, 2016 ("2016 nine-month period") with the nine months ended June 30, 2015 ("2015 nine-month period").

AmeriGas Partners does not designate its propane commodity derivative instruments as hedges under U.S. generally accepted accounting principles ("GAAP"). As a result, volatility in net income attributable to AmeriGas Partners as

determined in accordance with GAAP can occur as changes in unrealized (non-cash) gains and losses, and certain realized gains and losses, on commodity derivative instruments not associated with current-period transactions, are reflected in cost of sales.

AmeriGas Partners' management presents the non-GAAP measures "adjusted EBITDA," "adjusted net income attributable to AmeriGas Partners," "adjusted total margin," and "adjusted operating income" (in addition to "net income attributable to AmeriGas Partners" determined in accordance with GAAP) in order to assist in the evaluation of the Partnership's overall performance. Management believes that these non-GAAP measures provide meaningful information to investors about AmeriGas Partners' performance because they eliminate the impact of (1) changes in unrealized gains and losses, and certain realized gains and losses, on commodity derivative instruments not associated with current-period transactions and (2) certain other gains and losses that competitors do not necessarily have, to provide additional insight into the comparison of year-over-year profitability to that of other master limited partnerships. For additional information on these non-GAAP measures including reconciliations of these non-GAAP measures as well as the non-GAAP measure, "EBITDA," to the most closely associated GAAP measures, see "Non-GAAP Financial Measures" below.

- 16 -

---

Table of Contents

AMERIGAS PARTNERS, L.P.

Executive Overview

Three Months Ended June 30, 2016

We recorded GAAP net loss attributable to AmeriGas Partners for the 2016 three-month period of \$33.1 million compared to GAAP net loss attributable to AmeriGas Partners for the 2015 three-month period of \$25.6 million. The GAAP net loss in the 2016 three-month period reflects the effects of \$27.8 million of unrealized gains on commodity derivative instruments not associated with current-period transactions and the impact of a \$37.1 million loss on extinguishments of debt. The GAAP net loss in the 2015 three-month period includes \$14.8 million of unrealized gains on commodity derivative instruments not associated with current-period transactions.

Adjusted net loss attributable to AmeriGas Partners for the 2016 three-month period was \$23.5 million compared with adjusted net loss attributable to AmeriGas Partners for the 2015 three-month period of \$40.2 million. The \$16.7 million improvement in adjusted net loss attributable to AmeriGas Partners principally reflects higher adjusted total margin and lower operating and administrative expenses. Adjusted total margin in the 2016 three-month period increased \$9.3 million (3.5%) reflecting higher average retail unit margins and slightly higher retail volumes sold due to weather that was slightly colder than the prior-year three-month period.

Nine Months Ended June 30, 2016

We recorded GAAP net income attributable to AmeriGas Partners for the 2016 nine-month period of \$293.8 million compared to GAAP net income attributable to AmeriGas Partners for the 2015 nine-month period of \$260.9 million. The GAAP net income in the 2016 nine-month period reflects the effects of \$61.7 million of gains on commodity derivative instruments not associated with current-period transactions and the impact of the \$37.1 million loss on extinguishments of debt. GAAP net income in the 2015 nine-month period reflects the effects of \$48.7 million of losses on commodity derivative instruments not associated with current-period transactions.

Adjusted net income attributable to AmeriGas Partners for the 2016 nine-month period was \$269.8 million compared with adjusted net income attributable to AmeriGas Partners for the 2015 nine-month period of \$309.1 million. The \$39.3 million decline in adjusted net income attributable to AmeriGas Partners in the current-year period principally reflects the effects on retail volumes sold of significantly warmer-than-normal weather during the 2016 nine-month period compared with weather that was only slightly warmer than normal in the prior-year period. Average temperatures during the 2016 nine-month period based upon heating degree days were approximately 14.3% warmer than normal and 12.6% warmer than the prior-year nine-month period. Retail volumes decreased nearly 11% as a result of the significantly warmer weather. Adjusted total margin in the 2016 nine-month period decreased \$82.1 million (6.4%) reflecting the negative impact of the lower retail volumes sold. The effects of the lower volumes were partially offset by slightly higher average propane retail unit margin reflecting the benefits of declining wholesale propane commodity prices. Notwithstanding the \$82.1 million decline in adjusted total margin, our adjusted EBITDA and adjusted operating income decreased \$41.8 million and \$39.9 million, respectively, principally reflecting the benefit of lower operating and administrative expenses.

Non-GAAP Financial Measures

The Partnership's management uses certain non-GAAP financial measures, including adjusted total margin, EBITDA, adjusted EBITDA, adjusted operating income, and adjusted net income attributable to AmeriGas Partners, when evaluating the Partnership's overall performance. These financial measures are not in accordance with, or an

alternative to, GAAP and should be considered in addition to, and not as a substitute for, the comparable GAAP measures.

Management believes earnings before interest, income taxes, depreciation and amortization (“EBITDA”), as adjusted for the effects of gains and losses on commodity derivative instruments not associated with current-period transactions and other gains and losses that competitors do not necessarily have (“adjusted EBITDA”), is a meaningful non-GAAP financial measure used by investors to (1) compare the Partnership’s operating performance with that of other companies within the propane industry and (2) assess the Partnership’s ability to meet loan covenants. The Partnership’s definition of adjusted EBITDA may be different from those used by other companies. Management uses adjusted EBITDA to compare year-over-year profitability of the business without regard to capital structure as well as to compare the relative performance of the Partnership to that of other master limited partnerships without regard to their financing methods, capital structure, income taxes, the effects of gains and losses on commodity derivative instruments not associated with current-period transactions or historical cost basis. In view of the omission of interest, income taxes, depreciation and amortization, gains and losses on commodity derivative instruments not associated with current-period transactions and other gains and losses that competitors do not necessarily have from adjusted EBITDA, management also

- 17 -

---

Table of Contents

AMERIGAS PARTNERS, L.P.

assesses the profitability of the business by comparing net income attributable to AmeriGas Partners for the relevant years. Management also uses adjusted EBITDA to assess the Partnership's profitability because its parent, UGI Corporation, uses the Partnership's adjusted EBITDA to assess the profitability of the Partnership which is one of UGI Corporation's reportable segments. UGI Corporation discloses the Partnership's adjusted EBITDA in its disclosure about reportable segments as the profitability measure for its domestic propane segment.

Our other non-GAAP financial measures comprise adjusted total margin, adjusted operating income and adjusted net income attributable to AmeriGas Partners. Management believes the presentations of these non-GAAP financial measures provide useful information to investors to more effectively evaluate the period-over-period results of operations of the Partnership. Management uses these non-GAAP financial measures because they eliminate the impact of (1) gains and losses on commodity derivative instruments not associated with current-period transactions and (2) other gains and losses that competitors do not necessarily have to provide insight into the comparison of period-over-period profitability to that of other master limited partnerships.

- 18 -

---

Table of Contents

## AMERIGAS PARTNERS, L.P.

The following tables include reconciliations of adjusted total margin, adjusted operating income, adjusted net income attributable to AmeriGas Partners, EBITDA and adjusted EBITDA to the most directly comparable financial measures calculated and presented in accordance with GAAP for the periods presented:

(Millions of dollars)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2016	2015	2016	2015
<b>Adjusted total margin:</b>				
Total revenues	\$446.7	\$478.0	\$1,918.3	\$2,467.1
Cost of sales - propane	(121.8 )	(172.8 )	(591.4 )	(1,163.1 )
Cost of sales - other (a)	(21.2 )	(23.8 )	(59.2 )	(64.6 )
Total margin	303.7	281.4	1,267.7	1,239.4
Subtract net (gains) add net losses on commodity derivative instruments not associated with current-period transactions	(27.8 )	(14.8 )	(61.7 )	48.7
Adjusted total margin	\$275.9	\$266.6	\$1,206.0	\$1,288.1
<b>Adjusted operating income:</b>				
Operating income	\$46.2	\$15.6	\$460.2	\$389.7
Subtract net (gains) add net losses on commodity derivative instruments not associated with current-period transactions	(27.8 )	(14.8 )	(61.7 )	48.7
Adjusted operating income	\$18.4	\$0.8	\$398.5	\$438.4
<b>Adjusted net income attributable to AmeriGas Partners:</b>				
Net (loss) income attributable to AmeriGas Partners	\$(33.1 )	\$(25.6 )	\$293.8	\$260.9
Subtract net (gains) add net losses on commodity derivative instruments not associated with current-period transactions	(27.8 )	(14.8 )	(61.7 )	48.7
Noncontrolling interest in net gains (losses) on commodity derivative instruments not associated with current-period transactions (a)	0.2	0.2	0.6	(0.5 )
Loss on extinguishments of debt	37.1	—	37.1	—
Adjusted net (loss) income attributable to AmeriGas Partners	\$(23.6 )	\$(40.2 )	\$269.8	\$309.1
<b>EBITDA and Adjusted EBITDA:</b>				
Net (loss) income attributable to AmeriGas Partners	\$(33.1 )	\$(25.6 )	\$293.8	\$260.9
Income tax expense (a)	1.0	0.7	2.1	2.4
Interest expense	40.8	40.3	122.7	122.4
Depreciation	35.7	37.4	110.8	113.5
Amortization	10.7	10.7	32.2	32.1
EBITDA	55.1	63.5	561.6	531.3
Subtract net (gains) add net losses on commodity derivative instruments not associated with current-period transactions	(27.8 )	(14.8 )	(61.7 )	48.7
Noncontrolling interest in net gains (losses) on commodity derivative instruments not associated with current-period transactions (a)	0.2	0.2	0.7	(0.5 )
Loss on extinguishments of debt	37.1	—	37.1	—
Adjusted EBITDA	\$64.6	\$48.9	\$537.7	\$579.5

(a) Includes the impact of rounding.





Table of Contents

AMERIGAS PARTNERS, L.P.

## RESULTS OF OPERATIONS

2016 three-month period compared with 2015 three-month period

Three Months Ended June 30,	2016	2015	Increase (Decrease)	
(millions of dollars)				
Gallons sold (millions):				
Retail	202.8	202.2	0.6	0.3 %
Wholesale	8.7	11.2	(2.5 )	(22.3 )%
	211.5	213.4	(1.9 )	(0.9 )%
Revenues:				
Retail propane	\$380.2	\$407.4	\$(27.2)	(6.7 )%
Wholesale propane	5.4	6.7	(1.3 )	(19.4 )%
Other	61.1	63.9	(2.8 )	(4.4 )%
	\$446.7	\$478.0	\$(31.3)	(6.5 )%
Total margin (a)	\$303.7	\$281.4	\$22.3	7.9 %
Adjusted total margin (b)	\$275.9	\$266.6	\$9.3	3.5 %
Operating and administrative expenses	\$217.2	\$223.3	\$(6.1 )	(2.7 )%
Operating income	\$46.2	\$15.6	\$30.6	196.2 %
Adjusted operating income (b)	\$18.4	\$0.8	\$17.6	N.M.
Net loss attributable to AmeriGas Partners (d)	\$(33.1 )	\$(25.6 )	\$7.5	29.3 %
Adjusted net loss attributable to AmeriGas Partners (b)	\$(23.6 )	\$(40.2 )	\$(16.6)	(41.3 )%
EBITDA (b) (d)	\$55.1	\$63.5	\$(8.4 )	(13.2 )%
Adjusted EBITDA (b)	\$64.6	\$48.9	\$15.7	32.1 %
Degree days — % (warmer) than normal (c)	(7.5 )%	(12.3 )%	—	—

(a) Total margin represents “total revenues” less “cost of sales — propane” and “cost of sales — other”.

These financial measures are non-GAAP financial measures and are not in accordance with, or an alternative to, GAAP and should be considered in addition to, and not a substitute for, the comparable GAAP measures. See section “Non-GAAP Financial Measures” above.

Deviation from average heating degree days for the 30-year period 1981-2010 based upon national weather statistics provided by the National Oceanic and Atmospheric Administration for 344 Geo Regions in the United States, excluding Alaska and Hawaii.

(d) For the three months ended June 30, 2016, includes impact of \$37.1 million loss on extinguishments of debt (see Note 5 to condensed consolidated financial statements).

N.M. - Variance not meaningful.

The Partnership’s retail gallons sold during the 2016 three-month period increased 0.3% compared with the prior-year period. The increase in retail gallons sold in the 2016 three-month period reflects in part average temperatures based upon heating degree days that were slightly colder than the prior-year period.

Retail propane revenues decreased \$27.2 million during the 2016 three-month period reflecting lower average retail selling prices (\$28.4 million) partially offset by the effects of the higher retail volumes sold (\$1.2 million). Wholesale propane revenues decreased \$1.3 million during the 2016 three-month period reflecting the effects of lower wholesale volumes sold (\$1.5 million) partially offset by slightly higher wholesale selling prices (\$0.2 million). Average daily wholesale propane commodity prices during the 2016 three-month period at Mont Belvieu, Texas, one of the major supply points in the U.S., were approximately 5% higher than such prices during the 2015 three-month period. Other

revenues in the 2016 three-month period were \$2.8 million lower than in the prior-year period.

Total cost of sales during the 2016 three-month period decreased \$53.6 million from the prior-year period. Cost of sales in the 2016 three-month period includes \$27.8 million of gains on commodity derivative instruments not associated with current-period transactions compared with \$14.8 million of such gains in the prior-year three-month period. Excluding the effects on cost of sales

- 20 -

---

Table of Contents

## AMERIGAS PARTNERS, L.P.

of the net gains on derivative commodity instruments, total cost of sales decreased \$40.6 million principally reflecting the effects of lower Partnership average propane product costs (\$37.2 million) and lower other cost of sales (\$2.6 million).

Total margin, which includes the effects of the \$27.8 million and \$14.8 million of gains on commodity derivative instruments not associated with current-period transactions in the 2016 and 2015 three-month periods, respectively, increased \$22.3 million in the 2016 three-month period. Adjusted total margin, which excludes the effects of such gains, increased \$9.3 million in the 2016 three-month period principally reflecting higher retail propane total margin (\$9.8 million). The increase in retail propane total margin principally reflects slightly higher average propane retail unit margin.

EBITDA and operating income, including the effects of the previously mentioned gains on commodity derivative instruments not associated with current-period transactions, and with respect to EBITDA in the 2016 three-month period the \$37.1 million loss on extinguishments of debt, (decreased) increased \$(8.4) million and \$30.6 million, respectively, from the prior-year three-month period. Adjusted EBITDA (which excludes gains on derivative commodity instruments not associated with current period transactions and the loss on extinguishments of debt) increased \$15.7 million in the 2016 three-month period principally reflecting the higher adjusted total margin (\$9.3 million) and lower operating and administrative expenses (\$6.1 million). The decrease in operating and administrative expenses reflects, among other things, lower employee compensation and benefits expenses (\$6.5 million) and lower vehicle fuel costs (\$2.4 million) partially offset by higher self-insured casualty and liability expenses. Adjusted operating income increased \$17.6 million in the 2016 three-month period principally reflecting the higher Adjusted EBITDA (\$15.7 million) and slightly lower depreciation expense.

## 2016 nine-month period compared with 2015 nine-month period

Nine Months Ended June 30, (millions of dollars)	2016	2015	Increase (Decrease)
Gallons sold (millions):			
Retail	883.7	990.4	(106.7 ) (10.8 )%
Wholesale	40.0	42.1	(2.1 ) (5.0 )%
	923.7	1,032.5	(108.8 ) (10.5 )%
Revenues:			
Retail propane	\$1,695.3	\$2,219.5	\$(524.2 ) (23.6 )%
Wholesale propane	23.5	35.5	(12.0 ) (33.8 )%
Other	199.5	212.1	(12.6 ) (5.9 )%
	\$1,918.3	\$2,467.1	\$(548.8 ) (22.2 )%
Total margin (a)	\$1,267.7	\$1,239.4	\$28.3 2.3 %
Adjusted total margin (b)	\$1,206.0	\$1,288.1	\$(82.1 ) (6.4 )%
Operating and administrative expenses	\$686.6	\$727.3	\$(40.7 ) (5.6 )%
Operating income	\$460.2	\$389.7	\$70.5 18.1 %
Adjusted operating income (b)	\$398.5	\$438.4	\$(39.9 ) (9.1 )%
Net income attributable to AmeriGas Partners (d)	\$293.8	\$260.9	\$32.9 12.6 %
Adjusted net income attributable to AmeriGas Partners (b)	\$269.8	\$309.1	\$(39.3 ) (12.7 )%
EBITDA (b) (d)	\$561.6	\$531.3	\$30.3 5.7 %
Adjusted EBITDA (b)	\$537.7	\$579.5	\$(41.8 ) (7.2 )%
Degree days — % (warmer) than normal (c)	(14.3 )%	(1.9 )%	— —

(a) Total margin represents “total revenues” less “cost of sales — propane” and “cost of sales — other”.

Edgar Filing: AMERIGAS PARTNERS LP - Form 10-Q

These financial measures are non-GAAP financial measures and are not in accordance with, or an alternative to, (b) GAAP and should be considered in addition to, and not a substitute for, the comparable GAAP measures. See section “Non-GAAP Financial Measures” above.

Deviation from average heating degree days for the 30-year period 1981-2010 based upon national weather (c) statistics provided by the National Oceanic and Atmospheric Administration for 344 Geo Regions in the United States, excluding Alaska and Hawaii.

For the nine months ended June 30, 2016, includes impact of \$37.1 million loss on extinguishments of debt (see (d) Note 5 to condensed consolidated financial statements).

- 21 -

---

Table of Contents

AMERIGAS PARTNERS, L.P.

The Partnership's retail gallons sold during the 2016 nine-month period decreased 10.8% compared with the prior-year period. The decline in retail gallons sold in the 2016 nine-month period principally reflects average temperatures based upon heating degree days that were 14.3% warmer than normal and 12.6% warmer than the prior-year period.

Retail propane revenues decreased \$524.2 million during the 2016 nine-month period reflecting lower average retail selling prices (\$285.1 million), principally the result of the lower propane product costs, and the effects of the lower retail volumes sold (\$239.1 million). Wholesale propane revenues decreased \$12.0 million during the 2016 nine-month period reflecting the effects of lower wholesale selling prices (\$10.2 million) and lower wholesale volumes sold (\$1.8 million). Average daily wholesale propane commodity prices during the 2016 nine-month period at Mont Belvieu, Texas, one of the major supply points in the U.S., were approximately 26% lower than such prices during the 2015 nine-month period. Other revenues in the 2016 nine-month period were \$12.6 million lower than in the prior-year period principally reflecting lower fee income.

Total cost of sales during the 2016 nine-month period decreased \$577.2 million from the prior-year period. Cost of sales in the 2016 nine-month period includes \$61.7 million of gains on commodity derivative instruments not associated with current-period transactions while cost of sales in the 2015 nine-month period include \$48.7 million of losses on such commodity instruments. Excluding the effects on cost of sales of the net gains and losses on derivative commodity instruments in both periods, total cost of sales decreased \$466.8 million principally reflecting the effects of the significantly lower average propane product costs (\$343.2 million) and the effects of the lower retail and wholesale volumes sold (\$118.1 million) on propane cost of sales.

Total margin, which includes the effects of the previously mentioned gains and losses on commodity derivative instruments not associated with current-period transactions in the 2016 and 2015 nine-month periods, respectively, increased \$28.3 million in the 2016 nine-month period. Adjusted total margin, which excludes the effects of such gains and losses, decreased \$82.1 million principally reflecting lower retail propane total margin (\$75.2 million) and, to a much lesser extent, lower margin from ancillary sales and services. The decrease in retail propane total margin largely reflects the previously mentioned decline in retail gallons sold partially offset by higher average propane retail unit margin resulting from the benefits of declining wholesale propane commodity prices.

EBITDA and operating income, including the effects of the previously mentioned losses on commodity derivative instruments not associated with current-period transactions and, with respect to EBITDA in the 2016 nine-month period the \$37.1 million loss on extinguishments of debt, increased \$30.3 million and \$70.5 million, respectively, from the prior-year nine-month period. Adjusted EBITDA (which excludes commodity derivative gains and losses not associated with current period transactions and the loss on extinguishments of debt) decreased \$41.8 million in the 2016 nine-month period principally reflecting the lower adjusted total margin (\$82.1 million) partially offset by lower operating and administrative expenses (\$40.7 million). The decrease in operating and administrative expenses reflects, among other things, lower vehicle fuel (\$12.0 million), employee compensation and benefits (\$11.6 million), provision for uncollectible accounts (\$4.4 million) and plant and equipment operating and maintenance (\$4.1 million) expenses. Adjusted operating income decreased \$39.9 million in the 2016 nine-month period principally reflecting the lower Adjusted EBITDA (\$41.8 million) and slightly lower depreciation expense.

#### FINANCIAL CONDITION AND LIQUIDITY

The Partnership's cash and cash equivalents at June 30, 2016, were \$307.7 million compared to cash and cash equivalents at September 30, 2015, of \$14.8 million. The Partnership's debt outstanding at June 30, 2016, totaled \$2,729.5 million (including current maturities of long-term debt of \$361.2 million and borrowings of \$11.4 million

under AmeriGas OLP's Amended and Restated Credit Agreement ("Credit Agreement"). The Partnership's debt outstanding at September 30, 2015, totaled \$2,351.6 million (including current maturities of long-term debt of \$9.7 million and borrowings of \$68.1 million under the Credit Agreement). Total long-term debt outstanding at June 30, 2016, including current maturities, comprises \$2,683.7 million of AmeriGas Partners' Senior Notes, \$18.9 million of HOLF Senior Notes and \$15.5 million of other long-term debt.

The significantly higher Partnership cash and cash equivalents and total debt outstanding at June 30, 2016, reflects the issuance of \$1.35 billion of AmeriGas Partners Senior Notes on June 27, 2016, and the subsequent timing of the use of the net proceeds to repay certain other AmeriGas Partners Senior Notes pursuant to tender offers (as further described below and in Note 5 to condensed consolidated financial statements).

On June 27, 2016, AmeriGas Partners issued \$675 million principal amount of 5.625% Senior Notes due May 2024 (the "5.625% Senior Notes") and \$675 million principal amount of 5.875% Senior Notes due August 2026 (the "5.875% Senior Notes") (collectively, the "Senior Notes").

Table of Contents

AMERIGAS PARTNERS, L.P.

On June 20, 2016, AmeriGas Partners announced cash tender offers to purchase all of AmeriGas Partners' 6.50% Senior Notes, 6.75% Senior Notes and 6.25% Senior Notes (collectively, the "Tendered Notes"). A portion of the proceeds from the issuance of the previously mentioned Senior Notes, net of underwriters' discounts and offering expenses, were used on June 27, 2016, to redeem Tendered Notes having an aggregate principal amount of \$917.1 million, plus tender premiums and accrued and unpaid interest. The remaining net proceeds from the issuance of the Senior Notes were used in July 2016, and will be used in August 2016, to redeem the remaining \$352.9 million principal amount of senior notes not paid on June 27, 2016 pursuant to the June 20, 2016, tender offer and for general corporate purposes (as further described below and in Note 5 to condensed consolidated financial statements).

On June 27, 2016, AmeriGas Partners issued a notice of cash redemption for the remaining 6.50% Senior Notes, 6.75% Senior Notes, and 6.25% Senior Notes not previously tendered, plus call premiums and accrued and unpaid interest. The redemption date for the 6.75% Senior Notes and the 6.50% Senior Notes was July 27, 2016, and the redemption date for the 6.25% Senior Notes is August 22, 2016. These Senior Notes have been included in "Current maturities of long-term debt" on the June 30, 2016, Condensed Consolidated Balance Sheet. The Partnership expects to recognize a loss on extinguishment of debt of approximately \$12 million during the fourth quarter of Fiscal 2016 associated with these redemptions.

At June 30, 2016, there were \$11.4 million of borrowings outstanding under the Credit Agreement which are classified as short-term borrowings on the Condensed Consolidated Balance Sheets. The Credit Agreement provides for borrowings up to \$525 million (including a \$125 million sublimit for letters of credit) and expires in June 2019. Issued and outstanding letters of credit under the Credit Agreement, which reduce the amounts available for borrowings, totaled \$63.0 million at June 30, 2016. The average daily and peak short-term borrowings outstanding under the Credit Agreement during the 2016 nine-month period were \$110.0 million and \$249.0 million, respectively. The average daily and peak short-term borrowings outstanding under the Credit Agreement during the 2015 nine-month period were \$136.9 million and \$349.0 million, respectively. At June 30, 2016, the Partnership's available borrowing capacity under the Credit Agreement was \$450.6 million.

The Partnership's management believes that the Partnership has sufficient liquidity in the forms of cash and cash equivalents on hand, cash expected to be generated from operations, and short-term borrowings available under the Credit Agreement to meet its anticipated contractual and projected cash commitments.

On July 25, 2016, the General Partner's Board of Directors approved a quarterly distribution of \$0.94 per Common Unit payable on August 18, 2016, to unitholders of record on August 10, 2016. During the nine months ended June 30, 2016, the Partnership declared and paid quarterly distributions on all limited partner units at a rate of \$0.94 per Common Unit for the quarter ended March 31, 2016, and \$0.92 per Common Unit for each of the quarters ended December 31, 2015, and September 30, 2015.

The ability of the Partnership to declare and pay the quarterly distribution on its Common Units in the future depends upon a number of factors. These factors include (1) the level of Partnership earnings; (2) the cash needs of the Partnership's operations (including cash needed for maintaining and increasing operating capacity); (3) changes in operating working capital; and (4) the Partnership's ability to borrow under its Credit Agreement, refinance maturing debt, and increase its long-term debt. Some of these factors are affected by conditions beyond the Partnership's control including weather, competition in markets we serve, the cost of propane and changes in capital market conditions.

Cash Flows



Operating activities. Due to the seasonal nature of the Partnership's business, cash flows from operating activities are generally greatest during the second and third fiscal quarters when customers pay for propane consumed during the heating season months. Conversely, operating cash flows are generally at their lowest levels during the first and fourth fiscal quarters when the Partnership's investment in working capital, principally accounts receivable and inventories, is generally greatest. The Partnership may use its Credit Agreement to satisfy its seasonal operating cash flow needs.

Cash flow provided by operating activities was \$362.4 million in the 2016 nine-month period compared to cash flow provided by operating activities of \$424.1 million in the 2015 nine-month period. Cash flow from operating activities before changes in operating working capital was \$426.8 million in the 2016 nine-month period compared with \$469.0 million in the prior-year period. The lower cash flow from operating activities before changes in operating working capital reflects, in large part, the negative effects on cash flow of lower net income (after adjusting net income for the noncash effects on net income of unrealized gains and losses on derivative instruments and the loss on extinguishments of debt which is reflected in cash flow from financing activities). Cash used to fund changes in operating working capital was \$64.4 million in the 2016 nine-month period compared to \$44.9 million in the 2015 nine-month period. The lower net cash from changes in accounts receivable, inventories and accounts payable reflects, in large part, the impact of less significant changes in propane commodity costs.

Table of Contents

AMERIGAS PARTNERS, L.P.

Investing activities. Investing activity cash flow is principally affected by investments in property, plant and equipment, cash paid for acquisitions of businesses and proceeds from sales of assets. Cash flow used in investing activities was \$99.9 million in the 2016 nine-month period compared with \$76.5 million in the prior-year period. The Partnership spent \$74.5 million for property, plant and equipment (comprising \$36.3 million of maintenance capital expenditures and \$38.2 million of growth capital expenditures) in the 2016 nine-month period compared with \$77.9 million (comprising \$43.6 million of maintenance capital expenditures and \$34.3 million of growth capital expenditures) in the 2015 nine-month period. Cash flow used in investing activities in the 2016 nine-month period includes \$36.7 million of net cash used for acquisitions compared to \$17.0 million used in the prior-year period.

Financing activities. The Partnership's financing activities cash flows are typically the result of repayments and issuances of long-term debt, borrowings under the Credit Agreement, distributions on partnership interests and issuances of Common Units. Cash provided by financing activities was \$30.4 million in the 2016 nine-month period compared with cash used of \$344.8 million in the prior-year period. On June 27, 2016, AmeriGas Partners issued \$1.35 billion face value of AmeriGas Partners Senior Notes and used a portion of the net proceeds from the issuance to repay \$917.1 million principal amount of existing AmeriGas Partners Senior Notes subject to tender offers (see Note 5 to condensed consolidated financial statements). Distributions in the 2016 nine-month period totaled \$288.9 million compared with \$273.4 million in the prior-year period principally reflecting the impact of higher quarterly per-unit distribution rates. Cash used to repay short-term borrowings under the Credit Agreement in the 2016 nine-month period totaled \$56.7 million compared with \$65.4 million of repayments in the prior-year period.

Table of Contents

AMERIGAS PARTNERS, L.P.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our primary financial market risks include commodity prices for propane and interest rates on borrowings. Although we use derivative financial and commodity instruments to reduce market price risk associated with forecasted transactions, we do not use derivative financial and commodity instruments for speculative or trading purposes.

Commodity Price Risk

The risk associated with fluctuations in the prices the Partnership pays for propane is principally a result of market forces reflecting changes in supply and demand for propane and other energy commodities. The Partnership's profitability is sensitive to changes in propane supply costs and the Partnership generally passes on increases in such costs to customers. The Partnership may not, however, always be able to pass through product cost increases fully or on a timely basis, particularly when product costs rise rapidly. In order to reduce the volatility of the Partnership's propane market price risk, we use contracts for the forward purchase or sale of propane, propane fixed-price supply agreements, and over-the-counter derivative commodity instruments including price swap and option contracts. Over-the-counter derivative commodity instruments utilized by the Partnership to economically hedge forecasted purchases of propane are generally settled at expiration of the contract. These derivative financial instruments contain collateral provisions. The fair value of unsettled commodity price risk sensitive instruments at June 30, 2016, was a gain of \$4.3 million. A hypothetical 10% adverse change in the market price of propane would result in a decrease in such fair value of approximately \$14.1 million.

Derivative Instruments Credit Risk

The Partnership is exposed to credit loss in the event of nonperformance by counterparties to derivative financial and commodity instruments. Our counterparties principally comprise major energy companies and major U.S. financial institutions. We maintain credit policies with regard to our counterparties that we believe reduce overall credit risk. These policies include evaluating and monitoring our counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits. Certain of these agreements call for the posting of collateral by the counterparty or by the Partnership in the forms of letters of credit, parental guarantees or cash. Although we have concentrations of credit risk associated with derivative instruments held by certain derivative instrument counterparties, the maximum amount of loss due to credit risk that, based upon the gross fair values of the derivative instruments, we would incur if these counterparties that make up the concentration failed to perform according to the terms of their contracts was not material at June 30, 2016. Certain of our derivative contracts have credit-risk-related contingent features that may require the posting of additional collateral in the event of a downgrade in the Partnership's debt rating. At June 30, 2016, if the credit-risk-related contingent features were triggered, the amount of collateral required to be posted would not be material.

ITEM 4. CONTROLS AND PROCEDURES

(a) Evaluation of Disclosure Controls and Procedures

The General Partner's disclosure controls and procedures are designed to provide reasonable assurance that the information required to be disclosed by the Partnership in reports filed or submitted under the Securities Exchange Act of 1934, as amended, is (i) recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and (ii) accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. The

General Partner's management, with the participation of the General Partner's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Partnership's disclosure controls and procedures as of the end of the period covered by this Report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Partnership's disclosure controls and procedures, as of the end of the period covered by this Report, were effective at the reasonable assurance level.

(b)Change in Internal Control over Financial Reporting

No change in the Partnership's internal control over financial reporting occurred during the Partnership's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Partnership's internal control over financial reporting.

Table of Contents

AMERIGAS PARTNERS, L.P.

## PART II OTHER INFORMATION

## ITEM 1A. RISK FACTORS

In addition to the information presented in this report, you should carefully consider the factors discussed in Part I, “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the fiscal year ended September 30, 2015, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing the Company. Other unknown or unpredictable factors could also have material adverse effects on future results.

## ITEM 6. EXHIBITS

The exhibits filed as part of this report are as follows (exhibits incorporated by reference are set forth with the name of the registrant, the type of report and last date of the period for which it was filed, and the exhibit number in such filing):

Exhibit No.	Exhibit	Registrant	Filing	Exhibit
4.1	Indenture, dated as of June 27, 2016, among AmeriGas Partners, L.P., AmeriGas Finance Corp., and U.S. Bank National Association, as trustee.	AmeriGas Partners, L.P.	Form 8-K (6/27/16)	4.1
4.2	First Supplemental Indenture, dated as of June 27, 2016, among AmeriGas Partners, L.P., AmeriGas Finance Corp., and U.S. Bank National Association, as trustee.	AmeriGas Partners, L.P.	Form 8-K (6/27/16)	4.2
10.1	Amendment to Contingent Residual Support Agreement dated June 20, 2016, among Energy Transfer Partners, L.P., AmeriGas Finance LLC, AmeriGas Finance Corp., AmeriGas Partners, L.P., and for certain limited purposes only, UGI Corporation.	AmeriGas Partners, L.P.	Form 8-K (6/20/16)	10.1
10.2	Amendment No. 1 dated as of June 20, 2016 to Amended and Restated Credit Agreement dated June 18, 2014 by and among AmeriGas Propane, L.P., as Borrower, AmeriGas Propane, Inc., as Guarantor, Wells Fargo Bank, National Association, as Administrative Agent, Swingline Lender, and Issuing Lender, Wells Fargo Securities, LLC, as Sole Lead Arranger and Sole Book Manager, Credit Suisse, AG, Cayman Islands Branch, JPMorgan Chase Bank, N.A., Citizens Bank of Pennsylvania, PNC Bank, National Association, Branch Banking and Trust Company, Citibank, N.A., The Bank of New York Mellon, Bank of America, N.A., Manufactures and Traders Trust Company, Santander Bank, N.A., TD Bank, N.A. and the other financial institutions from time to time party thereto.	AmeriGas Partners, L.P.	Form 8-K (6/20/16)	10.2
31.1	Certification by the Chief Executive Officer relating to the Registrant’s Report on Form 10-Q for the quarter ended June 30, 2016, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.			

31.2 Certification by the Chief Financial Officer relating to the Registrant's Report on Form 10-Q for the quarter ended June 30, 2016, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32 Certification by the Chief Executive Officer and the Chief Financial Officer relating to the Registrant's Report on Form 10-Q for the quarter ended June 30, 2016, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101.INS XBRL Instance

101.SCH XBRL Taxonomy Extension Schema

101.CAL XBRL Taxonomy Extension Calculation Linkbase

101.DEF XBRL Taxonomy Extension Definition Linkbase

101.LAB XBRL Taxonomy Extension Labels Linkbase

101.PRE XBRL Taxonomy Extension Presentation Linkbase

Table of Contents

AMERIGAS PARTNERS, L.P.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMERIGAS PARTNERS, L.P.  
(Registrant)

By: AmeriGas Propane, Inc.  
as General Partner

Date: August 5, 2016 By: /s/ Hugh J. Gallagher  
Hugh J. Gallagher  
Vice President - Finance and Chief Financial Officer

Date: August 5, 2016 By: /s/ Laurie A. Bergman  
Laurie A. Bergman  
Controller and Chief Accounting Officer

Table of Contents

AMERIGAS PARTNERS, L.P.

EXHIBIT INDEX

- 31.1 Certification by the Chief Executive Officer relating to the Registrant's Report on Form 10-Q for the quarter ended June 30, 2016, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification by the Chief Financial Officer relating to the Registrant's Report on Form 10-Q for the quarter ended June 30, 2016, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certification by the Chief Executive Officer and the Chief Financial Officer relating to the Registrant's Report on Form 10-Q for the quarter ended June 30, 2016, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase
- 101.DEF XBRL Taxonomy Extension Definition Linkbase
- 101.LAB XBRL Taxonomy Extension Labels Linkbase
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase