

FERRELLGAS PARTNERS L P  
Form 10-Q  
March 09, 2017  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q  
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the quarterly period ended January 31, 2017

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from to

Commission file numbers: 001-11331, 333-06693, 000-50182 and 000-50183

Ferrellgas Partners, L.P.

Ferrellgas Partners Finance Corp.

Ferrellgas, L.P.

Ferrellgas Finance Corp.

(Exact name of registrants as specified in their charters)

Delaware 43-1698480

Delaware 43-1742520

Delaware 43-1698481

Delaware 14-1866671

(States or other jurisdictions of incorporation or organization) (I.R.S. Employer Identification Nos.)

7500 College Boulevard, 66210

Suite 1000, Overland Park, Kansas

(Address of principal executive office) (Zip Code)

Registrants' telephone number, including area code: (913) 661-1500

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes x No

Indicate by check mark whether the registrants have submitted electronically and posted on their corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrants were required to submit and post such files). Yes x No

Indicate by check mark whether the registrants are large accelerated filers, accelerated filers, non-accelerated filers, or smaller reporting companies. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Ferrellgas Partners, L.P.:

Large accelerated filer x Accelerated filer o Non-accelerated filer o Smaller reporting company o  
(do not check if a smaller reporting company)

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Ferrellgas Partners Finance Corp, Ferrellgas, L.P. and Ferrellgas Finance Corp.:

Large accelerated filer  Non-accelerated filer   
Accelerated filer  (do not check if a smaller reporting company)  Smaller reporting company

Indicate by check mark whether the registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act).

Ferrellgas Partners, L.P. and Ferrellgas, L.P. Yes  No

Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. Yes  No

At February 28, 2017, the registrants had common units or shares of common stock outstanding as follows:

Ferrellgas Partners, L.P.	97,152,665	Common Units
Ferrellgas Partners Finance Corp.	1,000	Common Stock
Ferrellgas, L.P.	n/a	n/a
Ferrellgas Finance Corp.	1,000	Common Stock

Documents Incorporated by Reference: None

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EACH OF FERRELLGAS PARTNERS FINANCE CORP. AND FERRELLGAS FINANCE CORP. MEET THE CONDITIONS SET FORTH IN GENERAL INSTRUCTION H(1)(A) AND (B) OF FORM 10-Q AND ARE THEREFORE, WITH RESPECT TO EACH SUCH REGISTRANT, FILING THIS FORM 10-Q WITH THE REDUCED DISCLOSURE FORMAT.

FERRELLGAS PARTNERS, L.P.  
 FERRELLGAS PARTNERS FINANCE CORP.  
 FERRELLGAS, L.P.  
 FERRELLGAS FINANCE CORP.

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## PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS (unaudited)

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except unit data)

(unaudited)

	January 31, 2017	July 31, 2016
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 14,710	\$ 4,965
Accounts and notes receivable, net (including \$181,851 and \$106,464 of accounts receivable pledged as collateral at January 31, 2017 and July 31, 2016, respectively)	223,978	149,583
Inventories	114,862	90,594
Prepaid expenses and other current assets	37,729	39,973
Total current assets	391,279	285,115
Property, plant and equipment, net	747,045	774,680
Goodwill, net	256,103	256,103
Intangible assets (net of accumulated amortization of \$420,329 and \$404,271 at January 31, 2017 and July 31, 2016, respectively)	264,165	280,185
Other assets, net	87,028	87,223
Total assets	\$ 1,745,620	\$ 1,683,306
<b>LIABILITIES AND PARTNERS' DEFICIT</b>		
Current liabilities:		
Accounts payable	\$ 108,271	\$ 67,928
Short-term borrowings	65,599	101,291
Collateralized note payable	133,000	64,000
Other current liabilities	134,945	128,958
Total current liabilities	441,815	362,177
Long-term debt	1,966,909	1,941,335
Other liabilities	33,428	31,574
Contingencies and commitments (Note K)		
Partners' deficit:		
Common unitholders (97,152,665 and 98,002,665 units outstanding at January 31, 2017 and July 31, 2016, respectively)	(641,239 )	(570,754 )
General partner unitholder (989,926 units outstanding at January 31, 2017 and July 31, 2016)	(66,387 )	(65,835 )
Accumulated other comprehensive income (loss)	14,430	(10,468 )
Total Ferrellgas Partners, L.P. partners' deficit	(693,196 )	(647,057 )
Noncontrolling interest	(3,336 )	(4,723 )

Total partners' deficit	(696,532 )	(651,780 )
Total liabilities and partners' deficit	\$1,745,620	\$1,683,306
See notes to condensed consolidated financial statements.		

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CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except unit data)

(unaudited)

	For the three months ended January 31,		For the six months ended January 31,	
	2017	2016	2017	2016
Revenues:				
Propane and other gas liquids sales	\$437,375	\$376,856	\$679,774	\$622,157
Midstream operations	96,787	188,333	204,831	382,003
Other	45,088	84,049	74,187	116,224
Total revenues	579,250	649,238	958,792	1,120,384
Costs and expenses:				
Cost of sales - propane and other gas liquids sales	235,029	174,829	354,241	296,580
Cost of sales - midstream operations	87,024	148,443	181,666	302,047
Cost of sales - other	20,657	55,774	32,403	70,222
Operating expense	113,076	115,997	218,162	232,196
Depreciation and amortization expense	25,607	37,367	51,809	74,346
General and administrative expense	12,279	10,072	26,548	29,216
Equipment lease expense	7,416	7,278	14,765	14,310
Non-cash employee stock ownership plan compensation charge	2,945	3,141	6,699	8,397
Asset impairments	—	—	—	29,316
Loss on asset sales and disposal	45	2,524	6,468	17,441
Operating income	75,172	93,813	66,031	46,313
Interest expense	(36,819 )	(34,730 )	(72,247 )	(68,518 )
Other income (expense), net	763	(298 )	1,271	(420 )
Earnings (loss) before income taxes	39,116	58,785	(4,945 )	(22,625 )
Income tax (benefit) expense	588	1,030	(2 )	186
Net earnings (loss)	38,528	57,755	(4,943 )	(22,811 )
Net earnings (loss) attributable to noncontrolling interest	430	628	32	(145 )
Net earnings (loss) attributable to Ferrellgas Partners, L.P.	38,098	57,127	(4,975 )	(22,666 )
Less: General partner's interest in net earnings (loss)	381	571	(50 )	(227 )
Common unitholders' interest in net earnings (loss)	\$37,717	\$56,556	\$(4,925 )	\$(22,439 )
Basic and diluted net earnings (loss) per common unit	\$0.39	\$0.58	\$(0.05 )	\$(0.23 )
Cash distributions declared per common unit	\$0.10	\$0.5125	\$0.20	\$1.0250
See notes to condensed consolidated financial statements.				





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FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
 (in thousands)  
 (unaudited)

	For the three months ended January 31,		For the six months ended January 31,	
	2017	2016	2017	2016
Net earnings (loss)	\$38,528	\$57,755	\$(4,943 )	\$(22,811)
Other comprehensive income:				
Change in value of risk management derivatives	15,262	(11,504 )	20,400	(11,120 )
Reclassification of losses on derivatives to earnings, net	514	8,567	4,752	16,793
Other comprehensive income (loss)	15,776	(2,937 )	25,152	5,673
Comprehensive income (loss)	54,304	54,818	20,209	(17,138 )
Less: Comprehensive income (loss) attributable to noncontrolling interest	590	597	286	(89 )
Comprehensive income (loss) attributable to Ferrellgas Partners, L.P.	\$53,714	\$54,221	\$19,923	\$(17,049)
See notes to condensed consolidated financial statements.				

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FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENT OF PARTNERS' DEFICIT  
 (in thousands)  
 (unaudited)

	Number of units				Accumulated other comprehensive income (loss)	Total Ferrellgas Partners, L.P. partners' deficit	Non-controlling interest	Total partners' deficit
	Common unitholders	General partner unitholder	Common unitholders	General partner unitholder				
Balance at July 31, 2016	98,002.7	989.9	\$(570,754)	\$(65,835)	\$(10,468)	\$(647,057)	\$ (4,723)	\$(651,780)
Contributions in connection with non-cash ESOP and stock-based compensation charges	—	—	9,797	99	—	9,896	101	9,997
Other contributions	—	—	—	—	—	—	1,693	1,693
Distributions	—	—	(59,506)	(601)	—	(60,107)	(693)	(60,800)
Common unit repurchases	(850.0)	—	(15,851)	—	—	(15,851)	—	(15,851)
Net earnings (loss)	—	—	(4,925)	(50)	—	(4,975)	32	(4,943)
Other comprehensive income	—	—	—	—	24,898	24,898	254	25,152
Balance at January 31, 2017	97,152.7	989.9	\$(641,239)	\$(66,387)	\$ 14,430	\$(693,196)	\$ (3,336)	\$(696,532)

See notes to condensed consolidated financial statements.

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FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

	For the six months ended January 31,	
	2017	2016
Cash flows from operating activities:		
Net loss	\$(4,943 )	\$(22,811 )
Reconciliation of net loss to net cash provided by operating activities:		
Depreciation and amortization expense	51,809	74,346
Non-cash employee stock ownership plan compensation charge	6,699	8,397
Non-cash stock-based compensation charge	3,298	5,666
Asset impairments	—	29,316
Loss on asset sales and disposal	6,468	17,441
Change in fair value of contingent consideration	—	(100 )
Unrealized gain on derivative instruments	(1,862 )	—
Provision for doubtful accounts	(283 )	952
Deferred income tax expense	35	88
Other	2,659	2,531
Changes in operating assets and liabilities, net of effects from business acquisitions:		
Accounts and notes receivable, net of securitization	(74,403 )	(77,498 )
Inventories	(24,268 )	4,280
Prepaid expenses and other current assets	7,060	9,066
Accounts payable	40,444	29,266
Accrued interest expense	1,916	(420 )
Other current liabilities	19,951	(29,145 )
Other assets and liabilities	4,757	2,652
Net cash provided by operating activities	39,337	54,027
Cash flows from investing activities:		
Business acquisitions, net of cash acquired	—	(12,718 )
Capital expenditures	(19,768 )	(39,461 )
Proceeds from sale of assets	4,591	6,441
Other	(37 )	(28 )
Net cash used in investing activities	(15,214 )	(45,766 )
Cash flows from financing activities:		
Distributions	(60,107 )	(102,693 )
Proceeds from issuance of long-term debt	204,444	92,959
Payments on long-term debt	(172,790)	(6,149 )
Net additions to (reductions in) short-term borrowings	(35,692 )	10,881
Net additions to collateralized short-term borrowings	69,000	49,000
Cash paid for financing costs	(4,382 )	(398 )
Noncontrolling interest activity	1,000	(1,575 )
Repurchase of common units	(15,851 )	(46,398 )
Proceeds from exercise of common unit options	—	182
Cash contribution from general partner in connection with common unit issuances	—	32
Net cash used in financing activities	(14,378 )	(4,159 )

Net change in cash and cash equivalents	9,745	4,102
Cash and cash equivalents - beginning of period	4,965	7,652
Cash and cash equivalents - end of period	\$14,710	\$11,754
See notes to condensed consolidated financial statements.		

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FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Dollars in thousands, except per unit data, unless otherwise designated)  
(unaudited)

A. Partnership organization and formation

Ferrellgas Partners, L.P. ("Ferrellgas Partners") was formed April 19, 1994, and is a publicly traded limited partnership, owning an approximate 99% limited partner interest in Ferrellgas, L.P. (the "operating partnership"). Ferrellgas Partners and the operating partnership, collectively referred to as "Ferrellgas," are both Delaware limited partnerships and are governed by their respective partnership agreements. Ferrellgas Partners was formed to acquire and hold a limited partner interest in the operating partnership. As of January 31, 2017, Ferrell Companies, Inc. ("Ferrell Companies") beneficially owns 22.8 million Ferrellgas Partners common units. Ferrellgas, Inc. (the "general partner"), a wholly-owned subsidiary of Ferrell Companies, has retained an approximate 1% general partner interest in Ferrellgas Partners and also holds an approximate 1% general partner interest in the operating partnership, representing an effective 2% general partner interest in Ferrellgas on a combined basis. As general partner, it performs all management functions required by Ferrellgas. Unless contractually provided for, creditors of the operating partnership have no recourse with regards to Ferrellgas Partners.

Ferrellgas Partners is a holding entity that conducts no operations and has two subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners owns a 100% equity interest in Ferrellgas Partners Finance Corp., whose only business activity is to act as the co-issuer and co-obligor of debt issued by Ferrellgas Partners. The operating partnership is the only operating subsidiary of Ferrellgas Partners.

Ferrellgas is engaged in the following primary businesses:

Propane and related equipment sales consists of the distribution of propane and related equipment and supplies. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. Ferrellgas serves residential, industrial/commercial, portable tank exchange, agricultural, wholesale and other customers in all 50 states, the District of Columbia, and Puerto Rico.

Midstream operations consists of one reportable operating segment: crude oil logistics. The crude oil logistics segment ("Bridger") primarily generates income by providing crude oil transportation and logistics services on behalf of producers and end-users of crude oil. Bridger services include transportation through its operation of a fleet of trucks, tank trailers, railcars, pipeline injection stations and a barge. Bridger primarily operates in major oil and gas basins across the continental United States. Bridger also enters into crude oil purchase and sale arrangements.

Due to seasonality, the results of operations for the six months ended January 31, 2017 are not necessarily indicative of the results to be expected for the full fiscal year ending July 31, 2017.

The condensed consolidated financial statements of Ferrellgas reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. All adjustments to the condensed consolidated financial statements were of a normal recurring nature. Certain prior period amounts have been reclassified to conform to the current period presentation. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with (i) the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" and (ii) the consolidated financial statements and accompanying notes included in Ferrellgas' Annual Report on Form 10-K for fiscal 2016.

B. Summary of significant accounting policies

(1) Accounting estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions

that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the consolidated financial statements include accruals that have been established for contingent liabilities, pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, valuation methods used to value sales returns and allowances, allowance for doubtful accounts, fair value of reporting units, recoverability of long-lived assets, assumptions used to value business combinations, fair values of derivative contracts and stock-based compensation calculations.

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(2) New accounting standards:

FASB Accounting Standard Update No. 2014-09

In May 2014, the Financial Accounting Standards Board, ("FASB") issued Accounting Standard Update ("ASU") 2014-09, Revenue from Contracts with Customers. The issuance is part of a joint effort by the FASB and the International Accounting Standards Board ("IASB") to enhance financial reporting by creating common revenue recognition guidance for U.S. GAAP and International Financial Reporting Standards ("IFRS") and, thereby, improving the consistency of requirements, comparability of practices and usefulness of disclosures. The new standard will supersede much of the existing authoritative literature for revenue recognition. The standard and related amendments will be effective for Ferrellgas for its annual reporting period beginning August 1, 2018, including interim periods within that reporting period. Entities are allowed to transition to the new standard by either recasting prior periods or recognizing the cumulative effect. Ferrellgas is currently evaluating the newly issued guidance, including which transition approach will be applied and the estimated impact it will have on the consolidated financial statements. Ferrellgas has formed an implementation team, completed training on the new standard, prepared an initial assessment and is continuing to review its contracts with customers.

FASB Accounting Standard Update No. 2015-02 and No. 2016-17

In February 2015, the FASB issued ASU 2015-02, Consolidation: Amendments to the Consolidation Analysis which provides additional guidance on the consolidation of limited partnerships and on the evaluation of variable interest entities. In October 2016, the FASB issued ASU 2016-17, Consolidation: Interests Held through Related Parties That Are Under Common Control which amended certain aspects of the additional guidance in ASU 2015-02. We adopted ASU 2015-02 and ASU 2016-17 effective August 1, 2016. The adoption of these standards did not impact our consolidated financial statements.

FASB Accounting Standard Update No. 2015-11

In July 2015, the FASB issued ASU 2015-11, Inventory (Topic 330) - Simplifying the Measurement of Inventory, which requires that inventory within the scope of the guidance be measured at the lower of cost or net realizable value. ASU 2015-11 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2016, with early adoption permitted. We do not expect the adoption of this ASU to have a material impact on the consolidated financial statements.

FASB Accounting Standard Update No. 2016-02

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842) to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Ferrellgas is currently evaluating the impact of its pending adoption of ASU 2016-02 on the consolidated financial statements. Ferrellgas has formed an implementation team, completed training on the new standard, and is working on an initial assessment.

FASB Accounting Standard Update No. 2016-13

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses (Topic 326) which requires financial assets measured at amortized cost basis to be presented at the net amount expected to be collected. This standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Entities will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is adopted. Ferrellgas is currently evaluating the impact of its pending adoption of this standard on the consolidated financial statements.

FASB Accounting Standard Update No. 2017-04



In January 2017, the FASB issued ASU 2017-04, Intangibles-Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment, which eliminated Step 2 from the goodwill impairment test. Under the new guidance, entities should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount and recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. This standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years and applied on a prospective basis. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. Ferrellgas elected to early adopt the provisions of this standard for the current quarter ended January 31, 2017. The adoption of this standard did not materially impact our consolidated financial statements.

### C. Significant transactions

#### Termination of Bridger agreement with Jamex Marketing, LLC

In connection with the closing of our acquisition of Bridger in June 2015, Bridger entered into a ten-year transportation and logistics agreement (the "Jamex TLA") with Jamex Marketing, LLC ("Jamex") pursuant to which Jamex would be responsible

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for certain payments to Bridger and also for sourcing crude oil volumes for Bridger's largest customer at that time.

As a result of concerns regarding the collectability of amounts owed to Bridger from Jamex under the Jamex TLA and certain other matters between Bridger and Jamex, on September 1, 2016, Bridger, Jamex, Ferrellgas Partners, L.P. and certain other affiliated parties entered into a group of agreements that terminated the Jamex TLA, facilitated Ferrellgas purchasing certain Ferrellgas common units from Jamex, and established payment terms for certain amounts owed by Jamex to Bridger under the Jamex TLA. Consequently, Ferrellgas does not anticipate any material contribution to revenue or EBITDA from Jamex or Bridger's former largest customer in the future.

On September 1, 2016, Bridger and Ferrellgas entered into a Termination, Settlement and Release Agreement (the "Jamex Termination Agreement") with Jamex, certain of Jamex's affiliates, and James Ballengee (the owner of Jamex) pursuant to which:

Jamex agreed to execute and deliver a secured promissory note in favor of Bridger in original principal amount of (1) \$49.5 million (the "Jamex Secured Promissory Note") in satisfaction of all obligations owed to Bridger under the Jamex TLA;

Mr. Ballengee and Bacchus Capital Trading, LLC, an entity controlled by Mr. Ballengee, executed and delivered a (2) joint guarantee of the Jamex Secured Promissory Note obligations up to a maximum aggregate amount of \$20.0 million;

The operating partnership agreed to provide Jamex with a \$5.0 million revolving secured working capital facility (3) evidenced by a revolving promissory note (the "Jamex Revolving Promissory Note" and, together with the Jamex Secured Promissory Note, the "Jamex Notes");

(4) The other Jamex entities agreed to execute and deliver a security agreement and a full guarantee of the obligations under the Jamex Notes;

(5) Ferrellgas paid approximately \$16.9 million to Jamex and in return received 0.9 million of Ferrellgas Partners' common units, which were cancelled upon receipt, and approximately 23 thousand barrels of crude oil;

The parties agreed to terminate the Jamex TLA and certain other commercial agreements and arrangements (6) between them, and release any claims between or among them that may exist (other than those arising under the Jamex Termination Agreement or the other agreements entered into in connection with the Jamex Termination Agreement); and

(7) Ferrellgas waived the remaining lockup provision applicable to Jamex under the Registration Rights Agreement dated June 24, 2015 to which Jamex is party.

The Jamex Secured Promissory Note originally had an annual interest rate of 7%, which decreased to 2.8% as a result of Ferrellgas reducing its quarterly distribution rate to \$0.10, and contemplates quarterly amortizing principal payments, together with payments of accrued interest. The first quarterly interest payment of approximately \$0.9 million was received in December 2016. Beginning in March 2017, Jamex is required to make quarterly principal and interest payments. The maturity date of the Jamex Secured Promissory Note is December 17, 2021, and Jamex may prepay the Secured Promissory Note in whole or in part at any time.

The Jamex Revolving Promissory Note, which provides Jamex with access to working capital liquidity to meet their unrelated and ongoing crude oil marketing and other business needs, has an annual interest rate of 0% (which rate would be increased in case of a default), and contains certain conditions precedent to the operating partnership's obligation to make any advances thereunder. Each borrowing under the Jamex Revolving Promissory Note must be repaid within 10 days, and the ultimate maturity date of the Jamex Revolving Promissory Note is the earlier of September 1, 2021 and the date on which all obligations under the Jamex Secured Promissory Note are repaid.

The Jamex Secured Promissory Note is guaranteed, pursuant to a Guaranty Agreement, jointly by James Ballengee and Bacchus Capital Trading, LLC, an entity controlled by Mr. Ballengee (up to a maximum aggregate amount of

\$20.0 million), and each Note is fully guaranteed, pursuant to respective Guaranty Agreements, by the other Jamex entities. The obligations of Jamex and the other Jamex entities under the Notes are secured, pursuant to a Security Agreement, by a lien on certain of those entities' assets, actively traded marketable securities and cash, which are held in a controlled account that can be seized by Ferrellgas in the event of default.

During the year ended July 31, 2016, approximately 60% of Midstream operations - Crude oil logistics' segment (Bridger) gross margin was generated from its largest customer and Jamex, that customer's supplier, under take-or-pay arrangements. Bridger's largest customer during the fiscal year ended July 31, 2016 owned a refinery in Trainer, Pennsylvania. Bridger was party to an agreement with this customer under which it provided logistics services to transport crude oil from the Bakken region in North Dakota to the Trainer refinery. That agreement had a minimum volume commitment and payment obligation from the refinery for logistics services associated with the delivery of 65 MBbls/d. However, if the quantity of crude oil delivered to the refinery dropped below 35 MBbls/d, the minimum volume commitment and payment obligation from the

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refinery would be suspended and Jamex would become responsible for payments to Bridger under the pay provisions of the Jamex TLA. During February 2016, Jamex ceased sourcing barrels for delivery to the refinery and since that time Bridger had been billing Jamex directly in accordance with the pay provisions of the Jamex TLA. During July 2016, Ferrellgas determined Jamex would not resume sourcing barrels for delivery to the refinery or be likely to continue to make payments under the pay provisions of the Jamex TLA. As a result, Ferrellgas negotiated a settlement with Jamex, and the Jamex TLA was terminated on September 1, 2016. While the agreement with the refinery owner was not terminated as a result of the execution and delivery of the Jamex Termination Agreement, Bridger has been unable to negotiate a revised transportation and logistics agreement with that customer; accordingly it is unlikely that Bridger will continue to make any deliveries under the existing agreement. Consequently, we do not anticipate any material contribution to revenue or gross margin from Jamex or Bridger's former largest customer in the future.

## D. Supplemental financial statement information

Inventories consist of the following:

	January 31, July 31,	
	2017	2016
Propane gas and related products	\$ 67,447	\$ 59,726
Crude oil	20,880	4,642
Appliances, parts and supplies	26,535	26,226
Inventories	\$ 114,862	\$ 90,594

In addition to inventories on hand, Ferrellgas enters into contracts primarily to buy propane for supply procurement purposes with terms generally up to 36 months. Most of these contracts call for payment based on market prices at the date of delivery. As of January 31, 2017, Ferrellgas had committed, for supply procurement purposes, to take delivery of approximately 87.1 million gallons of propane at fixed prices.

Other assets, net consist of the following:

	January 31, July 31,	
	2017	2016
Note receivable - Jamex	\$ 37,500	\$ 39,760
Other	49,528	47,463
Other assets, net	\$ 87,028	\$ 87,223

Other current liabilities consist of the following:

	January 31, July 31,	
	2017	2016
Customer deposits and advances	29,618	27,391
Price risk management liabilities	2,975	18,401
Other	102,352	83,166
Other current liabilities	\$ 134,945	\$ 128,958

Shipping and handling expenses are classified in the following condensed consolidated statements of operations line items:

	For the three months ended		For the six months ended	
	January 31,		January 31,	
	2017	2016	2017	2016
Operating expense	\$47,157	\$43,881	\$88,883	\$84,225
Depreciation and amortization expense	996	1,082	2,022	2,197

Equipment lease expense	6,652	6,486	13,318	12,915
	\$54,805	\$51,449	\$104,223	\$99,337

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Loss on asset sales and disposal consists of the following:

	For the three months ended January 31,		For the six months ended January 31,	
	2017	2016	2017	2016
Loss on assets held for sale	\$—	\$—	\$—	\$12,112
(Gain) loss on sale of assets held for sale	—	(468 )	—	791
Loss on sale of assets and other	45	2,992	6,468	4,538
Loss on asset sales and disposal	\$45	\$2,524	\$6,468	\$17,441

Certain cash flow and significant non-cash activities are presented below:

	For the six months ended January 31,	
	2017	2016
Cash paid for:		
Interest	\$69,572	\$64,406
Income taxes	\$26	\$5
Non-cash investing and financing activities:		
Liabilities incurred in connection with acquisitions	\$—	\$426
Change in accruals for property, plant and equipment additions	\$(100 )	\$22,860

#### E. Accounts and notes receivable, net and accounts receivable securitization

Accounts and notes receivable, net consist of the following:

	January 31, July 31,	
	2017	2016
Accounts receivable pledged as collateral	\$181,851	\$106,464
Accounts receivable	34,069	43,148
Note receivable - Jamex, current portion	10,000	5,000
Other	339	38
Less: Allowance for doubtful accounts	(2,281 )	(5,067 )
Accounts and notes receivable, net	\$223,978	\$149,583

On September 27, 2016, Ferrellgas entered into a fourth amendment to its accounts receivable securitization facility to modify the maximum leverage ratio covenant as follows:

Date	Maximum leverage ratio (prior to amendments)	Maximum leverage ratio (after amendments)
January 31, 2017	5.50	5.95
April 30, 2017	5.50	5.95
July 31, 2017	5.50	6.05
October 31, 2017	5.50	5.95
January 31, 2018	5.50	5.95
April 30, 2018 & thereafter	5.50	5.50

The consolidated leverage ratio is defined as the ratio of total debt of the operating partnership to trailing four quarters earnings before interest expense, income tax expense, depreciation and amortization expense ("EBITDA") of the operating partnership (adjusted for certain, specified items), as detailed in Ferrellgas' secured credit facility and accounts receivable securitization facility. Ferrellgas' consolidated leverage ratio was 5.81x as of January 31, 2017, which permits approximately \$41.0 million of additional borrowing capacity or approximately \$6.9 million less EBITDA.

Ferrellgas' accounts receivable securitization facility includes a consolidated interest coverage ratio covenant. This covenant requires that the ratio of trailing four quarters EBITDA of the operating partnership (adjusted for certain, specified items) to

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interest expense of the operating partnership be at least 2.5x at each fiscal quarter end. This ratio was 2.59x as of January 31, 2017, which permits approximately \$4.3 million of additional interest expense or approximately \$10.6 million less EBITDA. See additional disclosure about Ferrellgas' financial covenants in Note F - Debt.

At January 31, 2017, \$181.9 million of trade accounts receivable were pledged as collateral against \$133.0 million of collateralized notes payable due to the commercial paper conduit. At July 31, 2016, \$106.5 million of trade accounts receivable were pledged as collateral against \$64.0 million of collateralized notes payable due to the commercial paper conduit. These accounts receivable pledged as collateral are bankruptcy remote from the operating partnership. The operating partnership does not provide any guarantee or similar support to the collectability of these accounts receivable pledged as collateral.

As of January 31, 2017, Ferrellgas had received cash proceeds of \$133.0 million from trade accounts receivables securitized, with no remaining capacity to receive additional proceeds. As of July 31, 2016, Ferrellgas had received cash proceeds of \$64.0 million from trade accounts receivables securitized, with no remaining capacity to receive additional proceeds. Borrowings under the accounts receivable securitization facility had a weighted average interest rate of 2.9% and 3.0% as of January 31, 2017 and July 31, 2016, respectively.

## F. Debt

## Short-term borrowings

Ferrellgas classified a portion of its secured credit facility borrowings as short-term because it was used to fund working capital needs that management had intended to pay down within the 12 month period following each balance sheet date. As of January 31, 2017 and July 31, 2016, \$65.6 million and \$101.3 million, respectively, were classified as short-term borrowings. For further discussion see the secured credit facility section below.

## Long-term debt

Long-term debt consists of the following:

	January 31, 2017	July 31, 2016
Senior notes		
Fixed rate, 6.50%, due 2021	\$500,000	\$500,000
Fixed rate, 6.75%, due 2023	500,000	500,000
Fixed rate, 6.75%, due 2022, net of unamortized premium of \$3,580 and \$4,008 at January 31, 2017 and July 31, 2016, respectively	478,580	479,008
Fixed rate, 8.625%, due 2020, net of unamortized discount of \$7,000 and \$0 at January 31, 2017 and July 31, 2016, respectively (1)	350,000	182,000
Fair value adjustments related to interest rate swaps	616	5,830
Secured credit facility		
Variable interest rate, expiring October 2018 (net of \$65.6 million and \$101.3 million classified as short-term borrowings at January 31, 2017 and July 31, 2016, respectively)	159,301	293,109
Notes payable		
11.9% and 11.8% weighted average interest rate at January 31, 2017 and July 31, 2016, respectively, due 2016 to 2022, net of unamortized discount of \$1,216 and \$1,566 at January 31, 2017 and July 31, 2016, respectively	6,296	8,484
Total debt, excluding unamortized debt issuance costs	1,994,793	1,968,431



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Unamortized debt issuance costs	(25,386	) (23,175	)
Less: current portion, included in other current liabilities on the condensed consolidated balance sheets	2,498	3,921	
Long-term debt	\$1,966,909	\$1,941,335	

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- (1) During January 2017, Ferrellgas Partners issued and sold, in a private placement offering with registration rights, \$175.0 million in aggregate principal amount of additional 8.625% unsecured senior notes due 2020, issued at 96% of par. The unsecured senior notes bear interest from the date of issuance, payable semi-annually in arrears on June 15 and December 15 of each year. Ferrellgas Partners contributed the net proceeds from the offering of approximately \$165.9 million to the operating partnership, which used such amount to repay borrowings under its secured credit facility.

As of January 31, 2017, the scheduled annual principal payments on long-term debt are as follows:

For the year ending July 31,	Scheduled annual principal payments
2017	\$1,164
2018	2,379
2019	161,106
2020	357,960
2021	500,835
Thereafter	975,369
Total	\$1,998,813

The indenture governing the outstanding notes of Ferrellgas Partners and the agreements governing the operating partnership's indebtedness contain various covenants that limit Ferrellgas Partners' ability and the ability of specified subsidiaries of ours to, among other things, make restricted payments and incur additional indebtedness. The general partner believes that the most restrictive of these covenants are the consolidated leverage ratio and consolidated interest coverage ratio, as defined in the secured credit facility and the accounts receivable securitization facility, and the consolidated fixed charge coverage ratio, as defined in the indenture governing the outstanding notes of Ferrellgas Partners.

Before a restricted payment (as defined in the secured credit facility and the operating partnership indentures) can be made by the operating partnership, the operating partnership must be in compliance with the covenants under the secured credit facility and accounts receivable securitization facility and in pro forma compliance with the covenants under the operating partnerships indentures. If the operating partnership is unable to make restricted payments, Ferrellgas Partners will not have the ability to make semi-annual interest payments on its \$357.0 million 8.625% unsecured senior notes due 2020 or distributions to Ferrellgas Partners common unitholders.

Before a restricted payment (as defined in the Ferrellgas Partners indentures) can be made by Ferrellgas Partners, Ferrellgas Partners must be in compliance with the covenant under the Ferrellgas Partners indenture. If Ferrellgas Partners is unable to make restricted payments, Ferrellgas Partners will not have the ability to make distributions to Ferrellgas Partners common unitholders.

A breach of the financial covenants under the secured credit facility and the accounts receivable securitization facility will also result in an event of default under those facilities resulting in the operating partnership's inability to obtain funds under those facilities and giving the lenders and receivables purchasers the right to accelerate the operating partnership's obligations under those facilities and to exercise remedies to collect the outstanding amounts under those facilities.

Consolidated leverage ratio

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On September 27, 2016, Ferrellgas entered into a fifth amendment to its secured credit facility to modify the maximum consolidated leverage ratio covenant as follows:

Date	Maximum leverage ratio (prior to amendments)	Maximum leverage ratio (after amendments)
January 31, 2017	5.50	5.95
April 30, 2017	5.50	5.95
July 31, 2017	5.50	6.05
October 31, 2017	5.50	5.95
January 31, 2018	5.50	5.95
April 30, 2018 & thereafter	5.50	5.50

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The consolidated leverage ratio is defined as the ratio of total debt of the operating partnership to trailing four quarters EBITDA of the operating partnership (adjusted for certain, defined items), as detailed in Ferrellgas' secured credit facility. Ferrellgas' consolidated leverage ratio was 5.81x as of January 31, 2017, which permits approximately \$41.0 million of additional borrowing capacity or approximately \$6.9 million less EBITDA.

### Consolidated interest coverage ratio

Ferrellgas' secured credit facility includes a consolidated interest coverage ratio covenant. This covenant requires that the ratio of trailing four quarters EBITDA of the operating partnership (adjusted for certain, specified items) to interest expense of the operating partnership be at least 2.5x at each fiscal quarter end. This ratio was 2.59x at January 31, 2017, which permits approximately \$4.3 million of additional interest expense or approximately \$10.6 million less EBITDA. This covenant also requires a ratio of at least 2.25x at each fiscal quarter end, which permits approximately \$17.3 million of additional interest expense or approximately \$38.9 million less EBITDA, before a restricted payment can be made.

### Consolidated fixed charge coverage ratio

The indenture governing the outstanding notes of Ferrellgas Partners includes a consolidated fixed charge coverage ratio test for the incurrence of debt and the making of restricted payments. This covenant requires that the ratio of trailing four quarters EBITDA of Ferrellgas Partners (adjusted for certain, specified items) to interest expense of Ferrellgas Partners be at least 1.75x on a pro forma basis, before a restricted payment (as defined in the indenture) can be made by Ferrellgas Partners. As of January 31, 2017, the ratio was 2.01x, which permits approximately \$22.3 million of additional interest expense or approximately \$39.0 million less EBITDA.

Given the lack of headroom on these covenants, Ferrellgas continues to execute on a strategy to reduce its debt and interest expense. This strategy may include issuance of equity, amending existing debt agreements, asset sales or a further reduction in Ferrellgas Partners' annual distribution, which was reduced during the quarter ended October 31, 2016 from an annualized rate of \$2.05 to \$0.40 per common unit. Ferrellgas believes any debt and interest expense reduction strategies would remain in effect until Ferrellgas' consolidated leverage ratio reaches 4.5x or a level Ferrellgas deems appropriate for its business.

If Ferrellgas is unsuccessful with its strategy to reduce debt and interest expense, it believes it is probable that it will be in violation of the consolidated leverage ratio, consolidated interest coverage ratio and consolidated fixed charge coverage ratio as of the fiscal quarter ending April 30, 2017.

Failure to comply with any of the above or other financial covenants could have a material effect on Ferrellgas' operating capacity and cash flows and could further restrict Ferrellgas' ability to incur debt, pay interest on the notes or to make cash distributions to unitholders, even if sufficient funds were available. If Ferrellgas is unable to comply with any of the above or other financial covenants, Ferrellgas will be required to negotiate a waiver or amendment to the covenant. There can be no assurance that Ferrellgas will be able to obtain a waiver or amendment of covenant breaches, if needed.

Ferrellgas' inability to comply with any of the covenants under the secured credit facility and accounts receivable securitization facility or the indenture governing the notes issued by Ferrellgas Partners, in the absence of a waiver or amendment, will result in a default under these facilities. A default under these facilities, if not cured or waived, could result in an event of default that would permit the acceleration of all of Ferrellgas' indebtedness under the facilities and restrict future borrowings and distributions. The accelerated debt would become immediately due and payable, which would in turn trigger cross-acceleration under other debt. If the payment of Ferrellgas' debt is accelerated, Ferrellgas' assets may be insufficient to repay such debt in full and Ferrellgas may be unable to borrow sufficient funds to

refinance debt, in which case the unitholders could experience a partial or total loss of their investment.

#### Secured credit facility

As of January 31, 2017, Ferrellgas had total borrowings outstanding under its secured credit facility of \$224.9 million, of which \$65.6 million was classified as short-term debt. Ferrellgas had \$349.5 million of capacity under the secured credit facility as of January 31, 2017. However, the consolidated leverage ratio covenant under this facility limits additional borrowings to \$41.0 million as of January 31, 2017. As of July 31, 2016, Ferrellgas had total borrowings outstanding under its secured credit facility of \$394.4 million, of which \$293.1 million was classified as long-term debt. Ferrellgas had \$219.3 million of capacity under the secured credit facility as of July 31, 2016. However, the consolidated leverage ratio covenant under this facility limited additional borrowings to \$8.1 million as of July 31, 2016. Borrowings outstanding at January 31, 2017 and July 31, 2016 under the secured credit facility had weighted average interest rates of 4.8% and 3.7%, respectively.

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The obligations under this credit facility are secured by substantially all assets of Ferrellgas, the general partner and certain subsidiaries of Ferrellgas but specifically excluding (a) assets that are subject to Ferrellgas' accounts receivable securitization facility, (b) the general partner's equity interest in Ferrellgas Partners and (c) equity interests in certain unrestricted subsidiaries. Such obligations are also guaranteed by the general partner and certain subsidiaries of Ferrellgas.

Letters of credit outstanding at January 31, 2017 totaled \$125.6 million and were used to secure insurance arrangements and product purchases. Letters of credit outstanding at July 31, 2016 totaled \$86.3 million and were used primarily to secure insurance arrangements and, to a lesser extent, product purchases. At January 31, 2017, Ferrellgas had remaining letter of credit capacity of \$74.4 million. At July 31, 2016, Ferrellgas had remaining letter of credit capacity of \$113.7 million.

## G. Partners' deficit

As of January 31, 2017 and July 31, 2016, limited partner units were beneficially owned by the following:

	January 31, July 31,	
	2017	2016
Public common unitholders (1)	69,612,939	70,462,939
Ferrell Companies (2)	22,529,361	22,529,361
FCI Trading Corp. (3)	195,686	195,686
Ferrell Propane, Inc. (4)	51,204	51,204
James E. Ferrell (5)	4,763,475	4,763,475

(1) These common units are listed on the New York Stock Exchange under the symbol "FGP."

(2) Ferrell Companies is the owner of the general partner and is an approximate 23% direct owner of Ferrellgas Partners' common units and thus a related party. Ferrell Companies also beneficially owns 195,686 and 51,204 common units of Ferrellgas Partners held by FCI Trading Corp. ("FCI Trading") and Ferrell Propane, Inc. ("Ferrell Propane"), respectively, bringing Ferrell Companies' beneficial ownership to 23.4% at January 31, 2017.

(3) FCI Trading is an affiliate of the general partner and thus a related party.

(4) Ferrell Propane is controlled by the general partner and thus a related party.

(5) James E. Ferrell is the Interim Chief Executive Officer and President of the general partner; and is Chairman of the Board of Directors of the general partner and thus a related party. JEF Capital Management owns 4,758,859 of these common units and is wholly-owned by the James E. Ferrell Revocable Trust Two for which James E. Ferrell is the trustee and sole beneficiary. The remaining 4,616 common units are held by Ferrell Resources Holding, Inc., which is wholly-owned by the James E. Ferrell Revocable Trust One, for which James E. Ferrell is the trustee and sole beneficiary.

## Partnership distributions paid

Ferrellgas Partners has paid the following distributions:

	For the three months ended		For the six months ended January 31,	
	January 31,		January 31,	
	2017	2016	2017	2016
Public common unitholders	\$6,961	\$36,110	\$42,639	\$73,440
Ferrell Companies	2,253	11,546	13,799	23,092
FCI Trading Corp.	20	100	120	200
Ferrell Propane, Inc.	5	26	31	52

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James E. Ferrell	476	2,441	2,917	4,882
General partner	98	507	601	1,027
	\$9,813	\$50,730	\$60,107	\$102,693

On February 23, 2017, Ferrellgas Partners declared a cash distribution of \$0.10 per common unit for the three months ended January 31, 2017, which is expected to be paid on March 17, 2017. Included in this cash distribution are the following amounts to be paid to related parties:

Ferrell Companies	\$2,253
FCI Trading Corp.	20
Ferrell Propane, Inc.	5
James E. Ferrell	476
General partner	98

See additional discussions about transactions with related parties in Note J – Transactions with related parties.

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## Accumulated other comprehensive income (loss) (“AOCI”)

See Note I – Derivative instruments and hedging activities – for details regarding changes in the fair value of risk management financial derivatives recorded within AOCI for the three and six months ended January 31, 2017 and 2016.

## General partner’s commitment to maintain its capital account

Ferrellgas’ partnership agreements allow the general partner to have an option to maintain its effective 2% general partner interest concurrent with the issuance of other additional equity.

During the six months ended January 31, 2017, the general partner made cash contributions of \$1.7 million and non-cash contributions of \$0.2 million to Ferrellgas to maintain its effective 2% general partner interest.

During the six months ended January 31, 2016, the general partner made non-cash contributions of \$0.3 million to Ferrellgas to maintain its effective 2% general partner interest.

## H. Fair value measurements

## Derivative financial instruments

The following table presents Ferrellgas’ financial assets and financial liabilities that are measured at fair value on a recurring basis for each of the fair value hierarchy levels, including both current and noncurrent portions, as of January 31, 2017 and July 31, 2016:

	Asset (Liability)	Quoted Prices in Active Markets for Identical Inputs (Level 2) and Liabilities (Level 1)	Significant Other Observable Inputs (Level 3)	Unobservable Inputs (Level 3)	Total
January 31, 2017:					
Assets:					
Derivative financial instruments:					
Interest rate swap agreements	\$- \$ 1,038	\$			—\$1,038
Commodity derivatives	\$- \$ 17,200	\$			—\$17,200
Liabilities:					
Derivative financial instruments:					
Interest rate swap agreements	\$- \$ (1,918 )	\$			—\$ (1,918 )
Commodity derivatives	\$- \$ (1,689 )	\$			—\$ (1,689 )

July 31, 2016:



Assets:

Derivative financial instruments:

Interest rate swap agreements	\$-5,830	\$	—\$5,830
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Commodity derivatives	\$-8,241	\$	—\$8,241
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Liabilities:

Derivative financial instruments:

Interest rate swap agreements	\$-(3,553 )	\$	—\$(3,553 )
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Commodity derivatives	\$-(17,689 )	\$	—\$(17,689)
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Methodology

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The fair values of Ferrellgas' non-exchange traded commodity derivative contracts are based upon indicative price quotations available through brokers, industry price publications or recent market transactions and related market indicators. The fair values of interest rate swap contracts are based upon third-party quotes or indicative values based on recent market transactions.

### Other financial instruments

The carrying amounts of other financial instruments included in current assets and current liabilities (except for current maturities of long-term debt) approximate their fair values because of their short-term nature. The estimated fair value of the Jamex note receivable, a financial instrument classified in "Other assets, net" on the consolidated balance sheet, is approximately \$42.6 million, or \$5.0 million less than its carrying amount as of January 31, 2017. The estimated fair value of the Jamex note receivable was calculated using a discounted cash flow method which relied on significant unobservable inputs. At January 31, 2017 and July 31, 2016, the estimated fair value of Ferrellgas' long-term debt instruments was \$2,057.1 million and \$1,920.1 million, respectively. Ferrellgas estimates the fair value of long-term debt based on quoted market prices. The fair value of our consolidated debt obligations is a Level 2 valuation based on the observable inputs used for similar liabilities.

Ferrellgas has other financial instruments such as trade accounts receivable which could expose it to concentrations of credit risk. The credit risk from trade accounts receivable is limited because of a large customer base which extends across many different U.S. markets.

### I. Derivative instruments and hedging activities

Ferrellgas is exposed to certain market risks related to its ongoing business operations. These risks include exposure to changing commodity prices as well as fluctuations in interest rates. Ferrellgas utilizes derivative instruments to manage its exposure to fluctuations in commodity prices. Of these, the propane commodity derivative instruments are designated as cash flow hedges. All other commodity derivative instruments do not qualify or are not designated as cash flow hedges, therefore, the change in their fair value are recorded currently in earnings. Ferrellgas also periodically utilizes derivative instruments to manage its exposure to fluctuations in interest rates.

#### Derivative instruments and hedging activity

During the six months ended January 31, 2017 and 2016, Ferrellgas did not recognize any gain or loss in earnings related to hedge ineffectiveness and did not exclude any component of financial derivative contract gains or losses from the assessment of hedge effectiveness related to commodity cash flow hedges.

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The following tables provide a summary of the fair value of derivatives in Ferrellgas' condensed consolidated balance sheets as of January 31, 2017 and July 31, 2016:

Derivative Instrument	January 31, 2017		Liability Derivatives	
	Asset Derivatives	Fair value	Location	Fair value
Derivatives designated as hedging instruments	Location			
Commodity derivatives-propane	Prepaid expenses and other current assets	\$10,293	Other current liabilities	\$306
Commodity derivatives-propane	Other assets, net	6,647	Other liabilities	—
Interest rate swap agreements	Prepaid expenses and other current assets	1,038	Other current liabilities	1,273
Interest rate swap agreements	Other assets, net	—	Other liabilities	645
Derivatives not designated as hedging instruments				
Commodity derivatives-vehicle fuel	Prepaid expenses and other current assets	—	Other current liabilities	985
Commodity derivatives- crude oil	Prepaid expenses and other current assets	260	Other current liabilities	398
	Total	\$18,238	Total	\$3,607
Derivative Instrument	July 31, 2016		Liability Derivatives	
	Asset Derivatives	Fair value	Location	Fair value
Derivatives designated as hedging instruments	Location			
Commodity derivatives-propane	Prepaid expenses and other current assets	\$2,263	Other current liabilities	\$10,184
Commodity derivatives-propane	Other assets, net	3,056	Other liabilities	1,597
Interest rate swap agreements	Prepaid expenses and other current assets	1,654	Other current liabilities	2,309
Interest rate swap agreements	Other assets, net	4,176	Other liabilities	1,244
Derivatives not designated as hedging instruments				
Commodity derivatives-vehicle fuel	Prepaid expenses and other current assets	—	Other current liabilities	3,996
Commodity derivatives-crude oil	Prepaid expenses and other current assets	2,922	Other current liabilities	1,912
	Total	\$14,071	Total	\$21,242

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Ferrellgas' exchange traded commodity derivative contracts require cash margin deposit as collateral for contracts that are in a negative mark-to-market position. These cash margin deposits will be returned if mark-to-market conditions improve or will be applied against cash settlement when the contracts are settled. Liabilities represent cash margin deposits received by Ferrellgas for contracts that are in a positive mark-to-market position. The following tables provide a summary of cash margin balances as of January 31, 2017 and July 31, 2016, respectively:

		January 31, 2017			
		Assets		Liabilities	
Description	Location	Amount	Location	Amount	
Margin Balances	Prepaid expenses and other current assets	\$ 2,269	Other current liabilities	\$ 8,278	
	Other assets, net	848	Other liabilities	4,115	
		\$ 3,117		\$ 12,393	
		July 31, 2016			
		Assets		Liabilities	
Description	Location	Amount	Location	Amount	
Margin Balances	Prepaid expenses and other current assets	\$ 8,252	Other current liabilities	\$ —	
	Other assets, net	1,275	Other liabilities	—	
		\$ 9,527		\$ —	

The following tables provide a summary of the effect on Ferrellgas' condensed consolidated statements of operations for the three and six months ended January 31, 2017 and 2016 due to derivatives designated as fair value hedging instruments:

Derivative Instrument	Location of Gain Recognized on Derivative	Amount of Gain Recognized on Derivative		Amount of Interest Expense Recognized on Fixed-Rated Debt (Related Hedged Item)	
		For the three months ended January 31, 2017	For the three months ended January 31, 2016	For the three months ended January 31, 2017	For the three months ended January 31, 2016
Interest rate swap agreements	Interest expense	\$ 328	\$ 505	\$(2,275)	\$(2,275)

Derivative Instrument	Location of Gain Recognized on Derivative	Amount of Gain Recognized on Derivative		Amount of Interest Expense Recognized on Fixed-Rated Debt (Related Hedged Item)	
		For the six months ended January 31, 2017	For the six months ended January 31, 2016	For the six months ended January 31, 2017	For the six months ended January 31, 2016
Interest rate swap agreements	Interest expense	\$ 748	\$ 1,042	\$(4,550)	\$(4,550)



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The following tables provide a summary of the effect on Ferrellgas' condensed consolidated statements of comprehensive income (loss) for the three and six months ended January 31, 2017 and 2016 due to derivatives designated as cash flow hedging instruments:

For the three months ended January 31, 2017

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	Amount of Gain (Loss) Reclassified from AOCI into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$14,699	Cost of sales-propane and other gas liquids sales	\$73	\$ —
Interest rate swap agreements	563	Interest expense	(587)	—
	\$15,262		\$(514)	\$ —

For the three months ended January 31, 2016

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	Amount of Gain (Loss) Reclassified from AOCI into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$(10,760)	Cost of sales-propane and other gas liquids sales	\$(7,813)	\$ —
Interest rate swap agreements	(744)	Interest expense	(754)	—
	\$(11,504)		\$(8,567)	\$ —

For the six months ended January 31, 2017

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	Amount of Gain (Loss) Reclassified from AOCI into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$19,572	Cost of sales-propane and other gas liquids sales	\$(3,523)	\$ —
Interest rate swap agreements	828	Interest expense	(1,229)	—
	\$20,400		\$(4,752)	\$ —

For the six months ended January 31, 2016

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	Amount of Gain (Loss) Reclassified from AOCI into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$(9,175)	Cost of sales-propane and other gas liquids sales	\$(15,262)	\$ —
Interest rate swap agreements	(1,945)	Interest expense	(1,531)	—

\$(11,120)

\$(16,793) \$

—

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The following tables provide a summary of the effect on Ferrellgas' condensed consolidated statements of operations for the three and six months ended January 31, 2017 and 2016 due to the change in fair value of derivatives not designated as hedging instruments:

	For the three months ended January 31, 2017	
	Amount	
	of Gain	
Derivatives Not Designated as Hedging Instruments	(Loss)	Location of Gain (Loss) Recognized in
	Recognized	Income
		in
	Income	
Commodity derivatives - crude oil	\$(1,007)	Cost of sales - midstream operations
Commodity derivatives - vehicle fuel	\$489	Operating expense

	For the three months ended January 31, 2016	
	Amount	
	of Gain	
Derivatives Not Designated as Hedging Instruments	(Loss)	Location of Gain (Loss) Recognized in
	Recognized	Income
		in
	Income	
Commodity derivatives - crude oil	\$2,992	Cost of sales - midstream operations
Commodity derivatives - vehicle fuel	\$(3,696)	Operating expense

	For the six months ended January 31, 2017	
	Amount	
	of Gain	
Derivatives Not Designated as Hedging Instruments	(Loss)	Location of Gain (Loss) Recognized in
	Recognized	Income
		in
	Income	
Commodity derivatives - crude oil	\$(2,248)	Cost of sales - midstream operations
Commodity derivatives - vehicle fuel	\$1,516	Operating expense

	For the six months ended January 31, 2016	
	Amount	
	of Gain	
Derivatives Not Designated as Hedging Instruments	(Loss)	Location of Gain (Loss) Recognized in
	Recognized	Income
		in
	Income	
Commodity derivatives - crude oil	\$4,020	Cost of sales - midstream operations
Commodity derivatives - vehicle fuel	\$(4,734)	Operating expense

The changes in derivatives included in AOCI for the six months ended January 31, 2017 and 2016 were as follows:

	For the six months ended January 31,	
	2017	2016
Gains and losses on derivatives included in AOCI		



Beginning balance		\$(9,815 )	\$(38,906)
Change in value of risk management commodity derivatives		19,572	(9,175 )
Reclassification of gains and losses on commodity hedges to cost of sales - propane and other gas liquids sales, net		3,523	15,262
Change in value of risk management interest rate derivatives		828	(1,945 )
Reclassification of gains and losses on interest rate hedges to interest expense		1,229	1,531
Ending balance		\$15,337	\$(33,233)

Ferrellgas expects to reclassify net gains related to the risk management commodity derivatives of approximately \$10.0 million to earnings during the next 12 months. These net gains are expected to be offset by decreased margins on propane sales commitments Ferrellgas has with its customers that qualify for the normal purchase normal sales exception.

During the six months ended January 31, 2017, Ferrellgas had no reclassifications to operations resulting from the discontinuance of any cash flow hedges arising from the probability of the original forecasted transactions not occurring within the originally specified period of time defined within the hedging relationship.

As of January 31, 2017, Ferrellgas had financial derivative contracts covering 2.0 million barrels of propane that were entered into as cash flow hedges of forward and forecasted purchases of propane.

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As of January 31, 2017, Ferrellgas had financial derivative contracts covering 0.1 million barrels of diesel and 14 thousand barrels of unleaded gasoline related to fuel hedges in transportation of propane.

As of January 31, 2017, Ferrellgas had financial derivative contracts covering 0.6 million barrels of crude oil related to the hedging of crude oil line fill and inventory.

## Derivative financial instruments credit risk

Ferrellgas is exposed to credit loss in the event of nonperformance by counterparties to derivative financial and commodity instruments. Ferrellgas' counterparties principally consist of major energy companies and major U.S. financial institutions. Ferrellgas maintains credit policies with regard to its counterparties that it believes reduce its overall credit risk. These policies include evaluating and monitoring its counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits. Certain of these agreements call for the posting of collateral by the counterparty or by Ferrellgas in the forms of letters of credit, parental guarantees or cash. Ferrellgas has concentrations of credit risk associated with derivative financial instruments held by certain derivative financial instrument counterparties. If these counterparties that make up the concentration failed to perform according to the terms of their contracts at January 31, 2017, the maximum amount of loss due to credit risk that, based upon the gross fair values of the derivative financial instruments, Ferrellgas would incur is \$16.6 million.

Ferrellgas holds certain derivative contracts that have credit-risk-related contingent features which dictate credit limits based upon Ferrellgas' debt rating. As of January 31, 2017, a downgrade in Ferrellgas' debt rating could trigger a reduction in credit limit and would result in an additional collateral requirement of zero. There were no derivatives with credit-risk-related contingent features in a liability position on January 31, 2017 and Ferrellgas had posted no collateral in the normal course of business related to such derivatives.

## J. Transactions with related parties

Ferrellgas has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas' partnership agreements, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas and all other necessary or appropriate expenses allocable to Ferrellgas or otherwise reasonably incurred by its general partner in connection with operating Ferrellgas' business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas' behalf and are reported in the condensed consolidated statements of operations as follows:

	For the three months ended January 31, 2017		For the six months ended January 31, 2016	
Operating expense	\$61,492	\$55,856	\$117,206	\$115,036
General and administrative expense	\$8,217	\$7,247	\$16,800	\$14,340

See additional discussions about transactions with the general partner and related parties in Note G – Partners' deficit.

## K. Contingencies and commitments

## Litigation

Ferrellgas' operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane and crude oil. As a result, at any given time, Ferrellgas can be threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, Ferrellgas is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on the consolidated financial condition, results of operations and cash flows of Ferrellgas.

Ferrellgas has been named as a defendant, along with a competitor, in putative class action lawsuits filed in multiple jurisdictions. The lawsuits allege that Ferrellgas and a competitor coordinated in 2008 to reduce the fill level in barbeque cylinders and combined to persuade a common customer to accept that fill reduction, resulting in increased cylinder costs to direct customers and end-user customers in violation of federal and certain state antitrust laws. The lawsuits seek treble

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damages, attorneys' fees, injunctive relief and costs on behalf of the putative class. These lawsuits have been consolidated into one case by a multidistrict litigation panel. The Court has dismissed all claims brought by direct and indirect customers other than state law claims of indirect customers under Wisconsin, Maine and Vermont law. The direct customer plaintiffs have filed an appeal, which is pending. Ferrellgas believes it has strong defenses to the claims and intends to vigorously defend against the consolidated case. Ferrellgas does not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuit.

In addition, putative class action cases have been filed in California relating to residual propane remaining in the tank after use. Ferrellgas has prevailed at the trial court on a motion to dismiss those claims. It is uncertain whether plaintiffs will appeal; Ferrellgas intends to vigorously defend any such appeal. Ferrellgas does not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuit.

Ferrellgas has been named, along with several current and former officers, in several class action lawsuits alleging violations of certain securities laws based on alleged materially false and misleading statements in certain of our public disclosures. The lawsuits, the first of which was filed on October 6, 2016 in the Southern District of New York, seek unspecified compensatory damages. A derivative lawsuit with similar allegations has been filed in state court in Missouri naming Ferrellgas and several current and former officers and directors as defendants. Ferrellgas believes that it has defenses and will vigorously defend these cases. Ferrellgas does not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuits or the derivative action.

On October 21, 2016, Julio E. Rios II, an Executive Vice President of the general partner and the President and Chief Executive Officer of Bridger Logistics, LLC, and Jeremy H. Gamboa, also an Executive Vice President of the general partner and the Chief Operating Officer of Bridger Logistics, LLC both delivered notice of "good reason" for resignation to the general partner pursuant to their employment agreements alleging that the general partner had materially diminished their responsibilities and stating their intention to resign as a result if such purported material diminution was not cured within 30 days.

On November 28, 2016, Mr. Rios and Mr. Gamboa each resigned from their positions, purportedly for "good reason" pursuant to their employment agreements. Each has indicated that they intend to make a claim for severance which will be resolved in arbitration. The general partner denies that Mr. Rios and Mr. Gamboa had "good reason" to resign and has other defenses to their claims for severance. Ferrellgas does not believe a loss is probable or reasonably estimable at this time related to this matter.

Ferrellgas and Bridger Logistics, LLC, have been named, along with two former officers, in a lawsuit filed by Eddystone Rail Company ("Eddystone") on February 2, 2017 in the Eastern District of Pennsylvania. Eddystone indicated that it has prevailed or settled an arbitration against Jamex Transfer Services ("JTS"), then named Bridger Transfer Services, a former subsidiary of Bridger Logistics, LLC ("Bridger"). The arbitration involved a claim against JTS for money due for deficiency payments under a contract for the use of an Eddystone facility used to offload crude from rail onto barges. Eddystone alleges that Ferrellgas transferred assets out of JTS prior to the sale of the membership interest in JTS to Jamex Transfer Holdings, and that those transfers should be avoided so that the assets can be used to satisfy the amount owed under the arbitration. Eddystone also alleges that JTS was an "alter ego" of Bridger, and that Bridger therefore should be responsible for the arbitration amount. Ferrellgas has very little information on the confidential arbitration between JTS and Eddystone but believes that Ferrellgas and Bridger have valid defenses to these claims and to Eddystone's primary claim against JTS on the contract claim. The lawsuit does not specify a specific amount of damages that Eddystone is seeking; however Ferrellgas believes that the amount of such damage claims, if ultimately owed to Eddystone, likely would be material to Ferrellgas. Ferrellgas intends to vigorously defend this claim. The lawsuit is in its very early stages and discovery has not yet begun; as such, management does not currently believe a loss is probable or reasonably estimable at this time.

L. Net earnings per common unitholders' interest

Below is a calculation of the basic and diluted net earnings per common unitholders' interest in the condensed consolidated statements of operations for the periods indicated. Ferrellgas calculates net earnings (loss) per common unitholders' interest for each period presented according to distributions declared and participation rights in undistributed earnings, as if all of the earnings or loss for the period had been distributed according to the incentive distribution rights in the Ferrellgas partnership agreement. Due to the seasonality of the propane business, the dilutive effect of the two-class method typically impacts only the three months ending January 31. In periods with undistributed earnings above certain levels, the calculation according to the two-class method results in an increased allocation of undistributed earnings to the general partner and a dilution of the earnings to the limited partners as follows:

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Quarterly distribution per common unit	Ratio of total distributions payable to:	
	Common unitholder	General partner
\$0.56 to \$0.63	86.9%	13.1 %
\$0.64 to \$0.82	76.8%	23.2 %
\$0.83 and above	51.5%	48.5 %

There was no dilutive effect resulting from this method based on basic and diluted net earnings per common unitholders' interest for the three and six months ended January 31, 2017 or 2016.

In periods with net losses, the allocation of the net losses to the limited partners and the general partner will be determined based on the same allocation basis specified in Ferrellgas Partners' partnership agreement that would apply to periods in which there were no undistributed earnings. Additionally, there are no dilutive securities in periods with net losses.

	For the three months ended January 31,		For the six months ended January 31,	
	2017	2016	2017	2016
	(in thousands, except per unitholders' interest amounts)			
Common unitholders' interest in net earnings (loss)	\$37,717	\$56,556	\$(4,925)	\$(22,439)
Weighted average common units outstanding - basic	97,152.7	98,334.4	97,305.1	99,355.6
Dilutive securities	—	0.9	—	—
Weighted average common units outstanding - diluted	97,152.7	98,335.3	97,305.1	99,355.6
Basic and diluted net earnings (loss) per common unitholders' interest	\$0.39	\$0.58	\$(0.05 )	\$(0.23 )

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## M. Segment reporting

Following is a summary of segment information for the three and six months ended January 31, 2017 and 2016:

	Three months ended January 31, 2017				
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Eliminations	Total
Segment revenues	\$482,463	\$94,627	\$3,819	\$ (1,659 )	\$579,250
Direct costs (1)	370,175	92,196	13,508	(1,659 )	474,220
Adjusted EBITDA	\$112,288	\$2,431	\$(9,689 )	\$ —	\$105,030

	Three months ended January 31, 2016				
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Eliminations	Total
Segment revenues	\$460,905	\$183,793	\$4,540	\$ —	\$649,238
Direct costs (1)	338,795	155,072	17,042	—	510,909
Adjusted EBITDA	\$122,110	\$28,721	\$(12,502)	\$ —	\$138,329

	Six months ended January 31, 2017				
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Eliminations	Total
Segment revenues	\$753,961	\$200,954	\$6,765	\$ (2,888 )	\$958,792
Direct costs (1)	607,189	193,752	27,339	(3,537 )	824,743
Adjusted EBITDA	\$146,772	\$7,202	\$(20,574)	\$ 649	\$134,049

	Six months ended January 31, 2016				
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Eliminations	Total
Segment revenues	\$738,381	\$373,166	\$8,837	\$ —	\$1,120,384
Direct costs (1)	580,672	319,642	32,842	—	933,156
Adjusted EBITDA	\$157,709	\$53,524	\$(24,005)	\$ —	\$187,228

(1) Direct costs are comprised of "cost of products sold-propane and other gas liquids sales", "cost of products sold-midstream operations", "cost of products sold-other", "operating expense", "general and administrative expense", and "equipment lease expense" less "non-cash stock-based compensation charge", "change in fair value of contingent

consideration", "severance charge", "litigation accrual and related legal fees associated with a class action lawsuit", "unrealized (non-cash) loss (gain) on changes in fair value of derivatives not designated as hedging instruments" and "acquisition and transition expenses".



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Following is a reconciliation of Ferrellgas' total segment performance measure to condensed consolidated net earnings (loss):

	Three months ended		Six months ended	
	January 31,		January 31,	
	2017	2016	2017	2016
Net earnings (loss) attributable to Ferrellgas Partners, L.P.	\$38,098	\$57,127	\$(4,975 )	\$(22,666 )
Income tax expense (benefit)	588	1,030	(2 )	186
Interest expense	36,819	34,730	72,247	68,518
Depreciation and amortization expense	25,607	37,367	51,809	74,346
EBITDA	101,112	130,254	119,079	120,384
Non-cash employee stock ownership plan compensation charge	2,945	3,141	6,699	8,397
Non-cash stock-based compensation charge	1,417	(2,456 )	3,298	5,666
Asset impairments	—	—	—	29,316
Loss on asset sales and disposal	45	2,524	6,468	17,441
Other (income) expense, net	(763 )	298	(1,271 )	420
Change in fair value of contingent consideration	—	—	—	(100 )
Severance costs	490	—	1,959	856
Unrealized (non-cash) loss (gain) on changes in fair value of derivatives not designated as hedging instruments	(646 )	3,870	(2,215 )	4,908
Acquisition and transition expenses	—	70	—	85
Net earnings (loss) attributable to noncontrolling interest	430	628	32	(145 )
Adjusted EBITDA	\$105,030	\$138,329	\$134,049	\$187,228

Following are total assets by segment:

Assets	January 31, July 31,	
	2017	2016
Propane and related equipment sales	\$1,296,833	\$1,202,214
Midstream operations - crude oil logistics	273,590	275,303
Corporate, other and unallocated	175,197	205,789
Total consolidated assets	\$1,745,620	\$1,683,306

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Following are capital expenditures by segment:

	Six months ended January 31, 2017			
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Total
Capital expenditures:				
Maintenance	\$5,551	\$ 33	\$ 1,655	\$7,239
Growth	9,857	—	—	9,857
Total	\$15,408	\$ 33	\$ 1,655	\$17,096

	Six months ended January 31, 2016			
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Total
Capital expenditures:				
Maintenance	\$8,588	\$ —	\$ 711	\$9,299
Growth	16,035	26,638	8,478	51,151
Total	\$24,623	\$ 26,638	\$ 9,189	\$60,450

## N. Subsequent events

Ferrellgas evaluated events and transactions occurring after the balance sheet date through the date Ferrellgas' condensed consolidated financial statements were issued and concluded that there were no events or transactions occurring during this period that require recognition or disclosure in its condensed consolidated financial statements.

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FERRELLGAS PARTNERS FINANCE CORP.  
(a wholly-owned subsidiary of Ferrellgas Partners, L.P.)  
CONDENSED BALANCE SHEETS  
(unaudited)

	January 31, July 31, 2017      2016	
<b>ASSETS</b>		
Cash	\$ 1,000	\$1,000
Total assets	\$ 1,000	\$1,000
Contingencies and commitments (Note B)		
<b>STOCKHOLDER'S EQUITY</b>		
Common stock, \$1.00 par value; 2,000 shares authorized; 1,000 shares issued and outstanding	\$ 1,000	\$1,000
Additional paid in capital	19,839	19,747
Accumulated deficit	(19,839)	(19,747)
Total stockholder's equity	\$ 1,000	\$1,000
See notes to condensed financial statements.		

FERRELLGAS PARTNERS FINANCE CORP.  
(a wholly-owned subsidiary of Ferrellgas Partners, L.P.)  
CONDENSED STATEMENTS OF OPERATIONS  
(unaudited)

	For the three months ended January 31, 2017		For the six months ended January 31, 2016	
	2017	2016	2017	2016
General and administrative expense	\$ —	\$92	\$50	
Net loss	\$ —	\$(92)	\$(50)	
See notes to condensed financial statements.				

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## FERRELLGAS PARTNERS FINANCE CORP.

(a wholly-owned subsidiary of Ferrellgas Partners,  
L.P.)

## CONDENSED STATEMENTS OF CASH FLOWS

(unaudited)

	For the six months ended January 31, 2017    2016	
Cash flows from operating activities:		
Net loss	\$(92 )	\$(50 )
Cash used in operating activities	(92 )	(50 )
Cash flows from financing activities:		
Capital contribution	92	50
Cash provided by financing activities	92	50
Net change in cash	—	—
Cash - beginning of period	1,000	1,000
Cash - end of period	\$1,000	\$1,000
See notes to condensed financial statements.		

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FERRELLGAS PARTNERS FINANCE CORP.

(a wholly-owned subsidiary of Ferrellgas Partners, L.P.)  
(unaudited)

NOTES TO CONDENSED FINANCIAL STATEMENTS

A. Formation

Ferrellgas Partners Finance Corp. (the "Finance Corp."), a Delaware corporation, was formed on March 28, 1996 and is a wholly-owned subsidiary of Ferrellgas Partners, L.P. (the "Partnership").

The condensed financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. All adjustments to the condensed financial statements were of a normal recurring nature.

The Finance Corp. has nominal assets, does not conduct any operations and has no employees.

B. Contingencies and commitments

The Finance Corp. serves as co-issuer and co-obligor for the Partnership's \$357.0 million, 8.625% senior notes due 2020.

During January 2017, the Partnership issued \$175.0 million in aggregate principal amount of additional 8.625% senior notes at a 4% discount due 2020. Net proceeds of \$165.9 million were contributed to Ferrellgas, L.P. and used to reduce outstanding indebtedness under the Ferrellgas, L.P. secured credit facility.

Table of ContentsFERRELLGAS, L.P. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)

(unaudited)

	January 31, 2017	July 31, 2016
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$13,657	\$4,890
Accounts and notes receivable, net (including \$181,851 and \$106,464 of accounts receivable pledged as collateral at January 31, 2017 and July 31, 2016, respectively)	223,978	149,583
Inventories	114,862	90,594
Prepaid expenses and other current assets	37,847	39,955
Total current assets	390,344	285,022
Property, plant and equipment, net	747,045	774,680
Goodwill, net	256,103	256,103
Intangible assets (net of accumulated amortization of \$420,329 and \$404,271 at January 31, 2017 and July 31, 2016, respectively)	264,165	280,185
Other assets, net	87,028	87,223
Total assets	\$1,744,685	\$1,683,213
<b>LIABILITIES AND PARTNERS' DEFICIT</b>		
Current liabilities:		
Accounts payable	\$108,271	\$67,928
Short-term borrowings	65,599	101,291
Collateralized note payable	133,000	64,000
Other current liabilities	130,167	126,952
Total current liabilities	437,037	360,171
Long-term debt	1,622,184	1,760,881
Other liabilities	33,428	31,574
Contingencies and commitments (Note K)		
Partners' deficit:		
Limited partner	(359,058 )	(454,222 )
General partner	(3,498 )	(4,631 )
Accumulated other comprehensive income (loss)	14,592	(10,560 )
Total partners' deficit	(347,964 )	(469,413 )
Total liabilities and partners' deficit	\$1,744,685	\$1,683,213
See notes to condensed consolidated financial statements.		

Table of ContentsFERRELLGAS, L.P. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands)

(unaudited)

	For the three months ended January 31,		For the six months ended January 31,	
	2017	2016	2017	2016
Revenues:				
Propane and other gas liquids sales	\$437,375	\$376,856	\$679,774	\$622,157
Midstream operations	96,787	188,333	204,831	382,003
Other	45,088	84,049	74,187	116,224
Total revenues	579,250	649,238	958,792	1,120,384
Costs and expenses:				
Cost of sales - propane and other gas liquids sales	235,029	174,829	354,241	296,580
Cost of sales - midstream operations	87,024	148,443	181,666	302,047
Cost of sales - other	20,657	55,774	32,403	70,222
Operating expense	113,076	115,997	218,162	232,196
Depreciation and amortization expense	25,607	37,367	51,809	74,346
General and administrative expense	12,278	9,674	26,547	28,818
Equipment lease expense	7,416	7,278	14,765	14,310
Non-cash employee stock ownership plan compensation charge	2,945	3,141	6,699	8,397
Asset impairments	—	—	—	29,316
Loss on asset sales and disposal	45	2,524	6,468	17,441
Operating income	75,173	94,211	66,032	46,711
Interest expense	(32,748 )	(30,701 )	(64,146 )	(60,459 )
Other income (expense), net	763	(298 )	1,271	(420 )
Earnings (loss) before income taxes	43,188	63,212	3,157	(14,168 )
Income tax (benefit) expense	588	1,025	(3 )	181
Net earnings (loss)	\$42,600	\$62,187	\$3,160	\$(14,349 )

See notes to condensed consolidated financial statements.

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## FERRELLGAS, L.P. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(in thousands)

(unaudited)

	For the three months ended January 31,		For the six months ended January 31,	
	2017	2016	2017	2016
Net income (loss)	\$42,600	\$62,187	\$3,160	\$(14,349)
Other comprehensive income (loss):				
Change in value of risk management derivatives	15,262	(11,504 )	20,400	(11,120 )
Reclassification of losses on derivatives to earnings, net	514	8,567	4,752	16,793
Other comprehensive income (loss)	15,776	(2,937 )	25,152	5,673
Comprehensive income (loss)	\$58,376	\$59,250	\$28,312	\$(8,676 )

See notes to condensed consolidated financial statements.



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FERRELLGAS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENT OF PARTNERS' DEFICIT  
 (in thousands)  
 (unaudited)

	Limited partner	General partner	Accumulated other comprehensive income (loss)	Total partners' deficit
Balance at July 31, 2016	\$(454,222)	\$(4,631)	\$ (10,560 )	\$(469,413)
Contributions in connection with non-cash ESOP and stock-based compensation charges	9,896	101	—	9,997
Contributions from partners	165,947	1,693	—	167,640
Distributions	(83,807 )	(693 )	—	(84,500 )
Net earnings	3,128	32	—	3,160
Other comprehensive income	—	—	25,152	25,152
Balance at January 31, 2017	\$(359,058)	\$(3,498)	\$ 14,592	\$(347,964)

See notes to condensed consolidated financial statements.

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FERRELLGAS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

	For the six months ended January 31,	
	2017	2016
Cash flows from operating activities:		
Net income (loss)	\$3,160	\$(14,349)
Reconciliation of net income (loss) to net cash provided by operating activities:		
Depreciation and amortization expense	51,809	74,346
Non-cash employee stock ownership plan compensation charge	6,699	8,397
Non-cash stock-based compensation charge	3,298	5,666
Asset impairments	—	29,316
Loss on asset sales and disposal	6,468	17,441
Change in fair value of contingent consideration	—	(100 )
Unrealized gain on derivative instruments	(1,862 )	—
Provision for doubtful accounts	(283 )	952
Deferred income tax expense	35	88
Other	2,448	2,321
Changes in operating assets and liabilities, net of effects from business acquisitions:		
Accounts and notes receivable, net of securitization	(74,403 )	(77,782 )
Inventories	(24,268 )	4,280
Prepaid expenses and other current assets	6,924	9,073
Accounts payable	40,444	29,266
Accrued interest expense	(12 )	(420 )
Other current liabilities	20,087	(26,685 )
Other assets and liabilities	4,757	2,651
Net cash provided by operating activities	45,301	64,461
Cash flows from investing activities:		
Business acquisitions, net of cash acquired	—	(12,718 )
Capital expenditures	(19,768 )	(39,461 )
Proceeds from sale of assets	4,591	6,441
Other	(37 )	(28 )
Net cash used in investing activities	(15,214 )	(45,766 )
Cash flows from financing activities:		
Distributions	(84,500 )	(158,907 )
Contributions from partners	167,640	30
Proceeds from issuance of long-term debt	36,444	92,959
Payments on long-term debt	(172,790)	(6,149 )
Net additions to (reductions in) short-term borrowings	(35,692 )	10,881
Net additions to collateralized short-term borrowings	69,000	49,000
Cash paid for financing costs	(1,422 )	(398 )
Net cash used in financing activities	(21,320 )	(12,584 )
Net change in cash and cash equivalents	8,767	6,111
Cash and cash equivalents - beginning of period	4,890	5,600

Cash and cash equivalents - end of period	\$13,657	\$11,711
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See notes to condensed consolidated financial statements.

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FERRELLGAS, L.P. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, unless otherwise designated)

(unaudited)

A. Partnership organization and formation

Ferrellgas, L.P. is a limited partnership that owns and operates propane distribution and related assets, crude oil transportation and logistics related assets and salt water disposal wells in south Texas. Ferrellgas Partners, L.P. (“Ferrellgas Partners”), a publicly traded limited partnership, holds an approximate 99% limited partner interest in, and consolidates, Ferrellgas, L.P. Ferrellgas, Inc. (the “general partner”), a wholly-owned subsidiary of Ferrell Companies, Inc. (“Ferrell Companies”), holds an approximate 1% general partner interest in Ferrellgas, L.P. and performs all management functions required by Ferrellgas, L.P.

Ferrellgas, L.P. owns a 100% equity interest in Ferrellgas Finance Corp., whose only business activity is to act as the co-issuer and co-obligor of debt issued by Ferrellgas, L.P.

Ferrellgas, L.P. is engaged in the following primary businesses:

Propane and related equipment sales consists of the distribution of propane and related equipment and supplies. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. Ferrellgas, L.P. serves residential, industrial/commercial, portable tank exchange, agricultural, wholesale and other customers in all 50 states, the District of Columbia, and Puerto Rico.

Midstream operations consists of one reportable operating segment: crude oil logistics. The crude oil logistics segment (“Bridger”) primarily generates income by providing crude oil transportation and logistics services on behalf of producers and end-users of crude oil. Bridger services include transportation through its operation of a fleet of trucks, tank trailers, railcars, pipeline injection stations and a barge. Bridger primarily operates in major oil and gas basins across the continental United States. Bridger also enters into crude oil purchase and sale arrangements.

Due to seasonality, the results of operations for the six months ended January 31, 2017 are not necessarily indicative of the results to be expected for the full fiscal year ending July 31, 2017.

The condensed consolidated financial statements of Ferrellgas, L.P. and subsidiaries reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. All adjustments to the condensed consolidated financial statements were of a normal recurring nature. Certain prior period amounts have been reclassified to conform to the current period presentation. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with (i) the section entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and (ii) the consolidated financial statements and accompanying notes included in Ferrellgas, L.P.’s Annual Report on Form 10-K for fiscal 2016.

B. Summary of significant accounting policies

(1) Accounting estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (“GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the consolidated financial statements include accruals that have been established for contingent liabilities, pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, valuation methods used to value sales returns and allowances, allowance for doubtful accounts, fair value of reporting units, recoverability of long-lived

assets, assumptions used to value business combinations, fair values of derivative contracts and stock-based compensation calculations.

(2) New accounting standards:

FASB Accounting Standard Update No. 2014-09

In May 2014, the Financial Accounting Standards Board, ("FASB") issued Accounting Standard Update ("ASU") 2014-09, Revenue from Contracts with Customers. The issuance is part of a joint effort by the FASB and the International Accounting Standards Board ("IASB") to enhance financial reporting by creating common revenue recognition guidance for U.S. GAAP and International Financial Reporting Standards ("IFRS") and, thereby, improving the consistency of requirements, comparability of practices and usefulness of disclosures. The new standard will supersede much of the existing authoritative literature for revenue recognition. The standard and related amendments will be effective for Ferrellgas, L.P. for its annual reporting period beginning August 1, 2018, including interim periods within that reporting period. Entities are allowed to transition to the new standard by either recasting prior periods or recognizing the cumulative effect. Ferrellgas, L.P. is currently

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evaluating the newly issued guidance, including which transition approach will be applied and the estimated impact it will have on the consolidated financial statements. Ferrellgas, L.P. has formed an implementation team, completed training on the new standard, prepared an initial assessment and is continuing to review its contracts with customers.

### FASB Accounting Standard Update No. 2015-02 and No. 2016-17

In February 2015, the FASB issued ASU 2015-02, Consolidation: Amendments to the Consolidation Analysis which provides additional guidance on the consolidation of limited partnerships and on the evaluation of variable interest entities. In October 2016, the FASB issued ASU 2016-17, Consolidation: Interests Held through Related Parties That Are Under Common Control which amended certain aspects of the additional guidance in ASU 2015-02. We adopted ASU 2015-02 and ASU 2016-17 effective August 1, 2016. The adoption of these standards did not impact our consolidated financial statements.

### FASB Accounting Standard Update No. 2015-11

In July 2015, the FASB issued ASU 2015-11, Inventory (Topic 330) - Simplifying the Measurement of Inventory, which requires that inventory within the scope of the guidance be measured at the lower of cost or net realizable value. ASU 2015-11 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2016, with early adoption permitted. We do not expect the adoption of this ASU to have a material impact on the consolidated financial statements.

### FASB Accounting Standard Update No. 2016-02

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842) to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Ferrellgas, L.P. is currently evaluating the impact of our pending adoption of ASU 2016-02 on the consolidated financial statements. Ferrellgas, L.P. has formed an implementation team, completed training on the new standard, and is working on an initial assessment.

### FASB Accounting Standard Update No. 2016-13

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses (Topic 326) which requires financial assets measured at amortized cost basis to be presented at the net amount expected to be collected. This standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Entities will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is adopted. Ferrellgas, L.P. is currently evaluating the impact of its pending adoption of this standard on the consolidated financial statements.

### FASB Accounting Standard Update No. 2017-04

In January 2017, the FASB issued ASU 2017-04, Intangibles-Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment, which eliminated Step 2 from the goodwill impairment test. Under the new guidance, entities should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount and recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. This standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years and applied on a prospective basis. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. Ferrellgas, L.P. elected to early adopt the provisions of this standard for the current quarter ended January 31, 2017. The adoption of this standard did not materially impact our consolidated financial statements.

## C. Significant transactions

Termination of Bridger agreement with Jamex Marketing, LLC

In connection with the closing of our acquisition of Bridger in June 2015, Bridger entered into a ten-year transportation and logistics agreement (the "Jamex TLA") with Jamex Marketing, LLC ("Jamex") pursuant to which Jamex would be responsible for certain payments to Bridger and also for sourcing crude oil volumes for Bridger's largest customer at that time.

As a result of concerns regarding the collectability of amounts owed to Bridger from Jamex under the Jamex TLA and certain other matters between Bridger and Jamex, on September 1, 2016, Bridger, Jamex, Ferrellgas Partners and certain other affiliated parties entered into a group of agreements that terminated the Jamex TLA, facilitated Ferrellgas Partners purchasing certain Ferrellgas Partners common units from Jamex, and established payment terms for certain amounts owed by Jamex to Bridger under the Jamex TLA. Consequently, Ferrellgas Partners does not anticipate any material contribution to revenue or EBITDA from Jamex or Bridger's former largest customer in the future.

On September 1, 2016, Bridger and Ferrellgas Partners entered into a Termination, Settlement and Release Agreement (the "Jamex Termination Agreement") with Jamex, certain of Jamex's affiliates, and James Ballengee (the owner of Jamex) pursuant to which:

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- Jamex agreed to execute and deliver a secured promissory note in favor of Bridger in original principal amount of
- (1) \$49.5 million (the "Jamex Secured Promissory Note") in satisfaction of all obligations owed to Bridger under the Jamex TLA;
  - Mr. Ballengee and Bacchus Capital Trading, LLC, an entity controlled by Mr. Ballengee, executed and delivered a
  - (2) joint guarantee of the Jamex Secured Promissory Note obligations up to a maximum aggregate amount of \$20.0 million;
  - The operating partnership agreed to provide Jamex with a \$5.0 million revolving secured working capital facility
  - (3) evidenced by a revolving promissory note (the "Jamex Revolving Promissory Note" and, together with the Jamex Secured Promissory Note, the "Jamex Notes");
  - (4) The other Jamex entities agreed to execute and deliver a security agreement and a full guarantee of the obligations under the Jamex Notes;
  - (5) Ferrellgas Partners paid approximately \$16.9 million to Jamex and in return received 0.9 million of Ferrellgas Partners' common units, which were cancelled upon receipt, and approximately 23 thousand barrels of crude oil; The parties agreed to terminate the Jamex TLA and certain other commercial agreements and arrangements
  - (6) between them, and release any claims between or among them that may exist (other than those arising under the Jamex Termination Agreement or the other agreements entered into in connection with the Jamex Termination Agreement); and
  - (7) Ferrellgas Partners waived the remaining lockup provision applicable to Jamex under the Registration Rights Agreement dated June 24, 2015 to which Jamex is party.

The Jamex Secured Promissory Note originally had an annual interest rate of 7%, which decreased to 2.8% as a result of Ferrellgas Partners reducing its quarterly distribution rate, and contemplates quarterly amortizing principal payments, together with payments of accrued interest. The first quarterly interest payment of approximately \$0.9 million was received in December 2016. Beginning in March 2017, Jamex is required to make quarterly principal and interest payments. The maturity date of the Jamex Secured Promissory Note is December 17, 2021, and Jamex may prepay the Secured Promissory Note in whole or in part at any time.

The Jamex Revolving Promissory Note, which provides Jamex with access to working capital liquidity to meet their unrelated and ongoing crude oil marketing and other business needs, has an annual interest rate of 0% (which rate would be increased in case of a default), and contains certain conditions precedent to the operating partnership's obligation to make any advances thereunder. Each borrowing under the Jamex Revolving Promissory Note must be repaid within 10 days, and the ultimate maturity date of the Jamex Revolving Promissory Note is the earlier of September 1, 2021 and the date on which all obligations under the Jamex Secured Promissory Note are repaid.

The Jamex Secured Promissory Note is guaranteed, pursuant to a Guaranty Agreement, jointly by James Ballengee and Bacchus Capital Trading, LLC, an entity controlled by Mr. Ballengee (up to a maximum aggregate amount of \$20.0 million), and each Note is fully guaranteed, pursuant to respective Guaranty Agreements, by the other Jamex entities. The obligations of Jamex and the other Jamex entities under the Notes are secured, pursuant to a Security Agreement, by a lien on certain of those entities' assets, including actively traded marketable securities and cash, which are held in a controlled account that can be seized by Ferrellgas, L.P. in the event of default.

During the year ended July 31, 2016, approximately 60% of Midstream operations - Crude oil logistics' segment (Bridger) gross margin was generated from its largest customer and Jamex, that customer's supplier, under take-or-pay arrangements. Bridger's largest customer during the fiscal year ended July 31, 2016 owned a refinery in Trainer, Pennsylvania. Bridger was party to an agreement with this customer under which it provided logistics services to transport crude oil from the Bakken region in North Dakota to the Trainer refinery. That agreement had a minimum volume commitment and payment obligation from the refinery for logistics services associated with the delivery of 65 MBbls/d. However, if the quantity of crude oil delivered to the refinery dropped below 35 MBbls/d, the minimum



volume commitment and payment obligation from the refinery would be suspended and Jamex would become responsible for payments to Bridger under the pay provisions of the Jamex TLA. During February 2016, Jamex ceased sourcing barrels for delivery to the refinery and since that time Bridger had been billing Jamex directly in accordance with the pay provisions of the Jamex TLA. During July 2016, Ferrellgas, L.P. determined Jamex would not resume sourcing barrels for delivery to the refinery or be likely to continue to make payments under the pay provisions of the Jamex TLA. As a result, we negotiated a settlement with Jamex, and the Jamex TLA was terminated on September 1, 2016. While the agreement with the refinery owner was not terminated as a result of the execution and delivery of the Jamex Termination Agreement, Bridger has been unable to negotiate a revised transportation and logistics agreement with that customer; accordingly it is unlikely that Bridger will continue to make any deliveries under the existing agreement. Consequently, we do not anticipate any material contribution to revenue or gross margin from Jamex or Bridger's former largest customer in the future.

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## D. Supplemental financial statement information

Inventories consist of the following:

	January 31, July 31,	
	2017	2016
Propane gas and related products	\$ 67,447	\$ 59,726
Crude oil	20,880	4,642
Appliances, parts and supplies	26,535	26,226
Inventories	\$ 114,862	\$ 90,594

In addition to inventories on hand, Ferrellgas, L.P. enters into contracts primarily to buy propane for supply procurement purposes with terms generally up to 36 months. Most of these contracts call for payment based on market prices at the date of delivery. As of January 31, 2017, Ferrellgas, L.P. had committed, for supply procurement purposes, to take delivery of approximately 87.1 million gallons of propane at fixed prices.

Other assets, net consist of the following:

	January 31, July 31,	
	2017	2016
Note receivable - Jamex	\$ 37,500	\$ 39,760
Other	49,528	47,463
Other assets, net	\$ 87,028	\$ 87,223

Other current liabilities consist of the following:

	January 31, July 31,	
	2017	2016
Customer deposits and advances	29,618	27,391
Price risk management liabilities	2,975	18,401
Other	97,574	81,160
Other current liabilities	\$ 130,167	\$ 126,952

Shipping and handling expenses are classified in the following condensed consolidated statements of operations line items:

	For the three months ended		For the six months ended	
	January 31,		January 31,	
	2017	2016	2017	2016
Operating expense	\$47,157	\$43,881	\$88,883	\$84,225
Depreciation and amortization expense	996	1,082	2,022	2,197
Equipment lease expense	6,652	6,486	13,318	12,915
	\$54,805	\$51,449	\$104,223	\$99,337

Loss on asset sales and disposal consists of the following:

	For the three months ended		For the six months ended	
	January 31,		January 31,	
	2017	2016	2017	2016
Loss on assets held for sale	\$—	\$—	\$—	\$12,112
(Gain) loss on sale of assets held for sale	—	(468)	—	791

Loss on sale of assets and other	45	2,992	6,468	4,538
Loss on asset sales and disposal	\$45	\$2,524	\$6,468	\$17,441

Certain cash flow and significant non-cash activities are presented below:

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	For the six months ended January 31,	
	2017	2016
Cash paid for:		
Interest	\$61,723	\$56,558
Income taxes	\$25	\$—
Non-cash investing and financing activities:		
Liabilities incurred in connection with acquisitions	\$—	\$426
Change in accruals for property, plant and equipment additions	\$(100 )	\$22,860

## E. Accounts and notes receivable, net and accounts receivable securitization

Accounts and notes receivable, net consist of the following:

	January 31, July 31,	
	2017	2016
Accounts receivable pledged as collateral	\$181,851	\$106,464
Accounts receivable	34,069	43,148
Note receivable - Jamex, current portion	10,000	5,000
Other	339	38
Less: Allowance for doubtful accounts	(2,281 )	(5,067 )
Accounts and notes receivable, net	\$223,978	\$149,583

On September 27, 2016, Ferrellgas, L.P. entered into a fourth amendment to its accounts receivable securitization facility to modify the maximum leverage ratio covenant as follows:

Date	Maximum leverage ratio (prior to amendments)	Maximum leverage ratio (after amendments)
January 31, 2017	5.50	5.95
April 30, 2017	5.50	5.95
July 31, 2017	5.50	6.05
October 31, 2017	5.50	5.95
January 31, 2018	5.50	5.95
April 30, 2018 & thereafter	5.50	5.50

The consolidated leverage ratio is defined as the ratio of total debt of the operating partnership to trailing four quarters earnings before interest expense, income tax expense, depreciation and amortization expense ("EBITDA") of the operating partnership (adjusted for certain, specified items), as detailed in Ferrellgas, L.P.'s secured credit facility and accounts receivable securitization facility. Ferrellgas, L.P.'s consolidated leverage ratio was 5.81x as of January 31, 2017, which permits approximately \$41.0 million of additional borrowing capacity or approximately \$6.9 million less EBITDA.

Ferrellgas, L.P.'s accounts receivable securitization facility includes a consolidated interest coverage ratio covenant. This covenant requires that the ratio of trailing four quarters EBITDA of the operating partnership (adjusted for certain, specified items) to interest expense of the operating partnership be at least 2.5x at fiscal each quarter end. This ratio was 2.59x as of January 31, 2017, which permits approximately \$4.3 million of additional interest expense or

approximately \$10.6 million less EBITDA. See additional disclosure about Ferrellgas' financial covenants in Note F - Debt.

At January 31, 2017, \$181.9 million of trade accounts receivable were pledged as collateral against \$133.0 million of collateralized notes payable due to a commercial paper conduit. At July 31, 2016, \$106.5 million of trade accounts receivable were pledged as collateral against \$64.0 million of collateralized notes payable due to the commercial paper conduit. These accounts receivable pledged as collateral are bankruptcy remote from Ferrellgas, L.P. Ferrellgas, L.P. does not provide any guarantee or similar support to the collectability of these accounts receivable pledged as collateral.

As of January 31, 2017, Ferrellgas, L.P. had received cash proceeds of \$133.0 million from trade accounts receivables securitized, with no remaining capacity to receive additional proceeds. As of July 31, 2016, Ferrellgas, L.P. had received cash proceeds of \$64.0 million from trade accounts receivables securitized, with no remaining capacity to receive additional

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proceeds. Borrowings under the accounts receivable securitization facility had a weighted average interest rate of 2.9% and 3.0% as of January 31, 2017 and July 31, 2016, respectively.

## F. Debt

## Short-term borrowings

Ferrellgas, L.P. classified a portion of its secured credit facility borrowings as short-term because it was used to fund working capital needs that management had intended to pay down within the 12 month period following each balance sheet date. As of January 31, 2017 and July 31, 2016, \$65.6 million and \$101.3 million, respectively, were classified as short-term borrowings. For further discussion see the secured credit facility section below.

## Long term debt

Long term debt consists of the following:

	January 31, 2017	July 31, 2016
Senior notes		
Fixed rate, 6.50%, due 2021	\$500,000	\$500,000
Fixed rate, 6.75%, due 2023	500,000	500,000
Fixed rate, 6.75%, due 2022, net of unamortized premium of \$3,580 and \$4,008 at January 31, 2017 and July 31, 2016, respectively	478,580	479,008
Fair value adjustments related to interest rate swaps	616	5,830
Secured credit facility		
Variable interest rate, expiring October 2018 (net of \$65.6 million and \$101.3 million classified as short-term borrowings at January 31, 2017 and July 31, 2016, respectively)	159,301	293,109
Notes payable		
11.9% and 11.8% weighted average interest rate at January 31, 2017 and July 31, 2016, respectively, due 2016 to 2022, net of unamortized discount of \$1,216 and \$1,566 at January 31, 2017 and July 31, 2016, respectively	6,296	8,484
Total debt, excluding unamortized debt issuance costs	1,644,793	1,786,431
Unamortized debt issuance costs	(20,111 )	(21,629 )
Less: current portion, included in other current liabilities on the consolidated balance sheets	2,498	3,921
Long-term debt	\$1,622,184	\$1,760,881

As of January 31, 2017, the scheduled annual principal payments on long-term debt are as follows:

For the year ending July 31,	Scheduled annual principal payments
2017	\$1,164
2018	2,379
2019	161,106
2020	960

2021	500,835
Thereafter	975,369
Total	\$1,641,813

The agreements governing the operating partnership's indebtedness contain various covenants that limit our ability and the ability of specified subsidiaries of ours to, among other things, make restricted payments and incur additional indebtedness. Our general partner believes that the most restrictive of these covenants are the consolidated leverage ratio and consolidated interest coverage ratio, as defined in our secured credit facility and our accounts receivable securitization facility.

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Before a restricted payment (as defined in the secured credit facility and the operating partnership indentures) can be made by the operating partnership, the operating partnership must be in compliance with the covenants under the secured credit facility and accounts receivable securitization facility and in pro forma compliance with the covenants under the operating partnerships indentures. If the operating partnership is unable to make restricted payments, Ferrellgas Partners will not have the ability to make semi-annual interest payments on its \$357.0 million 8.625% unsecured senior notes due 2020 or distributions to Ferrellgas Partners common unitholders.

A breach of the financial covenants under the secured credit facility and the accounts receivable securitization facility will also result in an event of default under those facilities resulting in the operating partnership's inability to obtain funds under those facilities and giving the lenders and receivables purchasers the right to accelerate the operating partnership's obligations under those facilities and to exercise remedies to collect the outstanding amounts under those facilities.

## Consolidated leverage ratio

On September 27, 2016, Ferrellgas, L.P. entered into a fifth amendment to its secured credit facility to modify the maximum consolidated leverage ratio covenant as follows:

Date	Maximum leverage ratio (prior to amendments)	Maximum leverage ratio (after amendments)
January 31, 2017	5.50	5.95
April 30, 2017	5.50	5.95
July 31, 2017	5.50	6.05
October 31, 2017	5.50	5.95
January 31, 2018	5.50	5.95
April 30, 2018 & thereafter	5.50	5.50

The consolidated leverage ratio is defined as the ratio of total debt of the operating partnership to trailing four quarters EBITDA of the operating partnership (adjusted for certain, specified items), as detailed in Ferrellgas, L.P.'s secured credit facility. Ferrellgas, L.P.'s consolidated leverage ratio was 5.81x as of January 31, 2017, which permits approximately \$41.0 million of additional borrowing capacity or approximately \$6.9 million less EBITDA.

## Consolidated interest coverage ratio

Ferrellgas, L.P.'s secured credit facility includes a consolidated interest coverage ratio covenant. This covenant requires that the ratio of trailing four quarters EBITDA of the operating partnership (adjusted for certain, specified items) to interest expense of the operating partnership be at least 2.5x at each fiscal quarter end. This ratio was 2.59x at January 31, 2017, which permits approximately \$4.3 million of additional interest expense or approximately \$10.6 million less EBITDA. This covenant also requires a ratio of at least 2.25x at each fiscal quarter end, which permits approximately \$17.3 million of additional interest expense or approximately \$38.9 million less EBITDA, before a restricted payment can be made.

Given the lack of headroom on these covenants, Ferrellgas, L.P. continues to execute on a strategy to reduce its debt and interest expense. This strategy may include issuance of Ferrellgas Partners' equity, amending existing debt agreements, asset sales or a further reduction in the operating partnership's funding of Ferrellgas Partners' annual distribution, which was reduced during the quarter ended October 31, 2016 from an annualized rate of \$2.05 to \$0.40



per common unit. Ferrellgas, L.P. believes any debt and interest expense reduction strategies would remain in effect until Ferrellgas, L.P.'s consolidated leverage ratio reaches 4.5x or a level Ferrellgas, L.P. deems appropriate for its business.

If Ferrellgas, L.P. is unsuccessful with its strategy to reduce debt and interest expense, it believes it is probable that it will be in violation of the consolidated leverage ratio and consolidated interest coverage ratio as of the fiscal quarter ending April 30, 2017.

Failure to comply with any of the above or other financial covenants could have a material effect on Ferrellgas, L.P.'s operating capacity and cash flows and could further restrict Ferrellgas, L.P.'s ability to incur debt, pay interest on the notes or to make cash distributions to unitholders, even if sufficient funds were available. If Ferrellgas, L.P. is unable to comply with any of the above or other financial covenants, Ferrellgas, L.P. will be required to negotiate a waiver or amendment to the covenant. There can be no assurance that Ferrellgas, L.P. will be able to obtain a waiver or amendment of covenant breaches, if needed.

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Ferrellgas, L.P.'s inability to comply with any of the covenants under the secured credit facility and accounts receivable securitization facility, in the absence of a waiver or amendment, will result in a default under these facilities. A default under these facilities, if not cured or waived, could result in an event of default that would permit the acceleration of all of Ferrellgas, L.P.'s indebtedness under the facilities and / or restrict future borrowings and distributions. The accelerated debt would become immediately due and payable, which would in turn trigger cross-acceleration under other debt. If the payment of Ferrellgas, L.P.'s debt is accelerated, Ferrellgas, L.P.'s assets may be insufficient to repay such debt in full and Ferrellgas, L.P. may be unable to borrow sufficient funds to refinance debt, in which case the unitholders could experience a partial or total loss of their investment.

## Secured credit facility

During January 2017, Ferrellgas, L.P. received cash contributions of \$165.9 million and \$1.7 million from Ferrellgas Partners and the general partner, respectively, which were used to reduce borrowings under the secured credit facility.

As of January 31, 2017, Ferrellgas, L.P. had total borrowings outstanding under its secured credit facility of \$224.9 million, of which \$65.6 million was classified as short-term debt. Ferrellgas, L.P. had \$349.5 million of capacity under the secured credit facility as of January 31, 2017. However, the consolidated leverage ratio covenant under this facility limits additional borrowings to \$41.0 million as of January 31, 2017. As of July 31, 2016, Ferrellgas, L.P. had total borrowings outstanding under its secured credit facility of \$394.4 million, of which \$293.1 million was classified as long-term debt. Ferrellgas, L.P. had \$219.3 million of capacity under our secured credit facility as of July 31, 2016. However, the consolidated leverage ratio covenant under this facility limited additional borrowings to \$8.1 million as of July 31, 2016. Borrowings outstanding at January 31, 2017 and July 31, 2016 under the secured credit facility had weighted average interest rates of 4.8% and 3.7%, respectively.

The obligations under this credit facility are secured by substantially all assets of Ferrellgas, L.P., the general partner and certain subsidiaries of Ferrellgas, L.P. but specifically excluding (a) assets that are subject to Ferrellgas, L.P.'s accounts receivable securitization facility, (b) the general partner's equity interests in Ferrellgas Partners and (c) equity interest in certain unrestricted subsidiaries. Such obligations are also guaranteed by the general partner and certain subsidiaries of Ferrellgas, L.P.

Letters of credit outstanding at January 31, 2017 totaled \$125.6 million and were used to secure insurance arrangements and product purchases. Letters of credit outstanding at July 31, 2016 totaled \$86.3 million and were used to secure insurance arrangements and product purchases. At January 31, 2017, Ferrellgas, L.P. had remaining letter of credit capacity of \$74.4 million. At July 31, 2016 Ferrellgas, L.P. had remaining letter of credit capacity of \$113.7 million.

## G. Partners' deficit

## Partnership distributions paid

Ferrellgas, L.P. has paid the following distributions:

	For the three months ended January 31,		For the six months ended January 31,	
	2017	2016	2017	2016
Ferrellgas Partners	\$17,662	\$105,339	\$83,807	\$157,302
General partner	180	1,075	693	1,605
	\$17,842	\$106,414	\$84,500	\$158,907

On February 23, 2017, Ferrellgas, L.P. declared distributions for the three months ended January 31, 2017 to Ferrellgas Partners and the general partner of \$9.8 million and \$0.1 million, respectively, which are expected to be paid on March 17, 2017.

See additional discussions about transactions with related parties in Note J – Transactions with related parties.

#### Other partnership contributions

During January 2017, Ferrellgas, L.P. received cash contributions of \$165.9 million and \$1.7 million from Ferrellgas Partners and the general partner, respectively, which were used to reduce borrowings under the secured credit facility.

Accumulated other comprehensive income (loss) (“AOCI”)

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See Note I – Derivative instruments and hedging activities – for details regarding changes in the fair value of risk management financial derivatives recorded within AOCI for the six months ended January 31, 2017 and 2016.

General partner's commitment to maintain its capital account

Ferrellgas, L.P.'s partnership agreement allows the general partner to have an option to maintain its 1.0101% general partner interest concurrent with the issuance of other additional equity.

During the six months ended January 31, 2017, the general partner made cash contributions of \$1.7 million and non-cash contributions of \$0.1 million to Ferrellgas, L.P. to maintain its 1.0101% general partner interest.

During the six months ended January 31, 2016, the general partner made non-cash contributions of \$0.1 million to Ferrellgas, L.P. to maintain its 1.0101% general partner interest.

## H. Fair value measurements

### Derivative financial instruments

The following table presents Ferrellgas, L.P.'s financial assets and financial liabilities that are measured at fair value on a recurring basis for each of the fair value hierarchy levels, including both current and noncurrent portions, as of January 31, 2017 and July 31, 2016:

	Asset (Liability)		
	Quoted	Prices	
	in	Active	
	Markets	Markets	
	for	for	
	Identical	Identical	
	Inputs	Inputs	
	(Level 2)	(Level 2)	
	and	Liabilities	
		(Level	
		1)	
		Unobservable	
		Inputs (Level	
		3)	Total
January 31, 2017:			
Assets:			
Derivative financial instruments:			
Interest rate swap agreements	\$-\$ 1,038	\$	—\$1,038
Commodity derivatives	\$-\$ 17,200	\$	—\$17,200
Liabilities:			
Derivative financial instruments:			
Interest rate swap agreements	\$-\$ (1,918 )	) \$	—\$(1,918 )
Commodity derivatives	\$-\$ (1,689 )	) \$	—\$(1,689 )
July 31, 2016:			
Assets:			
Derivative financial instruments:			
Interest rate swap agreements	\$-\$ 5,830	\$	—\$5,830
Commodity derivatives	\$-\$ 8,241	\$	—\$8,241

Liabilities:

Derivative financial instruments:

Interest rate swap agreements	\$-(3,553 ) \$	—\$(3,553 )
Commodity derivatives	\$-(17,689 ) \$	—\$(17,689)

Methodology

The fair values of Ferrellgas, L.P.'s non-exchange traded commodity derivative contracts are based upon indicative price quotations available through brokers, industry price publications or recent market transactions and related market indicators. The fair values of interest rate swap contracts are based upon third-party quotes or indicative values based on recent market transactions.

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Other financial instruments

The carrying amounts of other financial instruments included in current assets and current liabilities (except for current maturities of long-term debt) approximate their fair values because of their short-term nature. The estimated fair value of the Jamex note receivable, a financial instrument classified in "Other assets, net" on the consolidated balance sheet, is approximately \$42.6 million, or \$5.0 million less than its carrying amount as of January 31, 2017. The estimated fair value of the Jamex note receivable was calculated using a discounted cash flow method which relied on significant unobservable inputs. At January 31, 2017 and July 31, 2016, the estimated fair value of Ferrellgas, L.P.'s long-term debt instruments was \$1,703.7 million and \$1,736.2 million, respectively. Ferrellgas estimates the fair value of long-term debt based on quoted market prices. The fair value of our consolidated debt obligations is a Level 2 valuation based on the observable inputs used for similar liabilities.

Ferrellgas, L.P. has other financial instruments such as trade accounts receivable which could expose it to concentrations of credit risk. The credit risk from trade accounts receivable is limited because of a large customer base which extends across many different U.S. markets.

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## I. Derivative instruments and hedging activities

Ferrellgas, L.P. is exposed to certain market risks related to its ongoing business operations. These risks include exposure to changing commodity prices as well as fluctuations in interest rates. Ferrellgas, L.P. utilizes derivative instruments to manage its exposure to fluctuations in commodity prices. Of these, the propane commodity derivative instruments are designated as cash flow hedges. All other commodity derivative instruments do not qualify or are not designated as cash flow hedges, therefore, the change in their fair value are recorded currently in earnings. Ferrellgas, L.P. also periodically utilizes derivative instruments to manage its exposure to fluctuations in interest rates.

## Derivative instruments and hedging activities

During the six months ended January 31, 2017 and 2016, Ferrellgas, L.P. did not recognize any gain or loss in earnings related to hedge ineffectiveness and did not exclude any component of financial derivative contract gains or losses from the assessment of hedge effectiveness related to commodity cash flow hedges.

The following tables provide a summary of the fair value of derivatives in Ferrellgas, L.P.'s condensed consolidated balance sheets as of January 31, 2017 and July 31, 2016:

		January 31, 2017			
		Asset Derivatives		Liability Derivatives	
Derivative Instrument	Location	Fair value	Location	Fair value	
Derivatives designated as hedging instruments					
Commodity derivatives-propane	Prepaid expenses and other current assets	\$10,293	Other current liabilities	\$306	
Commodity derivatives-propane	Other assets, net	6,647	Other liabilities	—	
Interest rate swap agreements	Prepaid expenses and other current assets	1,038	Other current liabilities	1,273	
Interest rate swap agreements	Other assets, net	—	Other liabilities	645	
Derivatives not designated as hedging instruments					
Commodity derivatives-vehicle fuel	Prepaid expenses and other current assets	—	Other current liabilities	985	
Commodity derivatives- crude oil	Prepaid expenses and other current assets	260	Other current liabilities	398	
	Total	\$18,238	Total	\$3,607	
		July 31, 2016			
		Asset Derivatives		Liability Derivatives	
Derivative Instrument	Location	Fair value	Location	Fair value	
Derivatives designated as hedging instruments					
Commodity derivatives	Prepaid expenses and other current assets	\$2,263	Other current liabilities	\$10,184	
Commodity derivatives	Other assets, net	3,056	Other liabilities	1,597	
Interest rate swap agreements	Prepaid expenses and other current assets	1,654	Other current liabilities	2,309	
Interest rate swap agreements	Other assets, net	4,176	Other liabilities	1,244	

Derivatives not designated as hedging instruments

Commodity derivatives - vehicle fuel	Prepaid expenses and other current assets	—	Other current liabilities	3,996
Commodity derivatives-crude oil	Prepaid expenses and other current assets	2,922	Other current liabilities	1,912
	Total	\$14,071	Total	\$21,242



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Ferrellgas, L.P.'s exchange traded commodity derivative contracts require cash margin deposit as collateral for contracts that are in a negative mark-to-market position. These cash margin deposits will be returned if mark-to-market conditions improve or will be applied against cash settlement when the contracts are settled. Liabilities represent cash margin deposits received by Ferrellgas, L.P. for contracts that are in a positive mark-to-market position. The following tables provide a summary of cash margin balances as of January 31, 2017 and July 31, 2016, respectively:

		January 31, 2017			
		Assets		Liabilities	
Description	Location	Amount	Location	Amount	
Margin Balances	Prepaid expenses and other current assets	\$ 2,269	Other current liabilities	\$ 8,278	
	Other assets, net	848	Other liabilities	4,115	
		\$ 3,117		\$ 12,393	
		July 31, 2016			
		Assets		Liabilities	
Description	Location	Amount	Location	Amount	
Margin Balances	Prepaid expenses and other current assets	\$ 8,252	Other current liabilities	\$ —	
	Other assets, net	1,275	Other liabilities	—	
		\$ 9,527		\$ —	

The following table provides a summary of the effect on Ferrellgas, L.P.'s condensed consolidated statements of operations for the three and six months ended January 31, 2017 and 2016 due to derivatives designated as fair value hedging instruments:

Derivative Instrument	Location of Gain Recognized on Derivative	Amount of Gain Recognized on Derivative		Amount of Interest Expense Recognized on Fixed-Rated Debt (Related Hedged Item)	
		For the three months ended January 31, 2017	2016	2017	2016
Interest rate swap agreements	Interest expense	\$328	\$505	\$(2,275)	\$(2,275)
Derivative Instrument	Location of Gain Recognized on Derivative	Amount of Gain Recognized on Derivative		Amount of Interest Expense Recognized on Fixed-Rated Debt (Related Hedged Item)	
		For the six months ended January 31, 2017	2016	2017	2016

Interest rate swap agreements	Interest expense	\$748	\$1,042	\$(4,550)	\$(4,550)
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The following tables provide a summary of the effect on Ferrellgas, L.P.'s condensed consolidated statements of comprehensive income (loss) for the three and six months ended January 31, 2017 and 2016 due to derivatives designated as cash flow hedging instruments:

For the three months ended January 31, 2017

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCL into Income	Amount of Gain (Loss) Reclassified from AOCL into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$14,699	Cost of sales-propane and other gas liquids sales	\$73	\$ —
Interest rate swap agreements	563	Interest expense	(587)	—
	\$15,262		\$(514)	\$ —

For the three months ended January 31, 2016

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCL into Income	Amount of Gain (Loss) Reclassified from AOCL into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$(10,760)	Cost of sales-propane and other gas liquids sales	\$(7,813)	\$ —
Interest rate swap agreements	(744)	Interest expense	(754)	—
	\$(11,504)		\$(8,567)	\$ —

For the six months ended January 31, 2017

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCL into Income	Amount of Gain (Loss) Reclassified from AOCL into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$19,572	Cost of sales-propane and other gas liquids sales	\$(3,523)	\$ —
Interest rate swap agreements	828	Interest expense	(1,229)	—
	\$20,400		\$(4,752)	\$ —

For the six months ended January 31, 2016

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCL into Income	Amount of Gain (Loss) Reclassified from AOCL into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$(9,175)	Cost of sales-propane and other gas liquids sales	\$(15,262)	\$ —
	(1,945)	Interest expense	(1,531)	—

Interest rate swap  
agreements

\$(11,120)

\$(16,793) \$

—

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The following tables provide a summary of the effect on Ferrellgas, L.P.'s condensed consolidated statements of operations for the three and six months ended January 31, 2017 and 2016 due to the change in fair value of derivatives not designated as hedging instruments:

	For the three months ended January 31, 2017	
	Amount	Location of Gain (Loss) Recognized in Income
Derivatives Not Designated as Hedging Instruments	(Loss) Recognized	
		in
		Income
Commodity derivatives - crude oil	\$(1,007)	Cost of sales - midstream operations
Commodity derivatives - vehicle fuel	\$489	Operating expense

	For the three months ended January 31, 2016	
	Amount	Location of Gain (Loss) Recognized in Income
Derivatives Not Designated as Hedging Instruments	(Loss) Recognized	
		in
		Income
Commodity derivatives - crude oil	\$2,992	Cost of sales - midstream operations
Commodity derivatives - vehicle fuel	\$(3,696)	Operating expense

	For the six months ended January 31, 2017	
	Amount	Location of Gain (Loss) Recognized in Income
Derivatives Not Designated as Hedging Instruments	(Loss) Recognized	
		in
		Income
Commodity derivatives - crude oil	\$(2,248)	Cost of sales - midstream operations
Commodity derivatives - vehicle fuel	\$1,516	Operating expense

	For the six months ended January 31, 2016	
	Amount	Location of Gain (Loss) Recognized in Income
Derivatives Not Designated as Hedging Instruments	(Loss) Recognized	
		in
		Income
Commodity derivatives - crude oil	\$4,020	Cost of sales - midstream operations
Commodity derivatives - vehicle fuel	\$(4,734)	Operating expense

The changes in derivatives included in AOCI for the six months ended January 31, 2017 and 2016 were as follows:

	For the six months ended January 31,	
	2017	2016
Gains and losses on derivatives included in AOCI		
Beginning balance	\$(9,815 )	\$(38,906)
Change in value of risk management commodity derivatives	19,572	(9,175 )

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Reclassification of gains and losses on commodity hedges to cost of sales - propane and other gas liquids sales, net	3,523	15,262
Change in value of risk management interest rate derivatives	828	(1,945 )
Reclassification of gains and losses on interest rate hedges to interest expense	1,229	1,531
Ending balance	\$15,337	\$(33,233)

Ferrellgas, L.P. expects to reclassify net gains related to the risk management commodity derivatives of approximately \$10.0 million to earnings during the next 12 months. These net gains are expected to be offset by decreased margins on propane sales commitments Ferrellgas, L.P. has with its customers that qualify for the normal purchase normal sales exception.

During the six months ended January 31, 2017 and 2016, Ferrellgas, L.P. had no reclassifications to operations resulting from the discontinuance of any cash flow hedges arising from the probability of the original forecasted transactions not occurring within the originally specified period of time defined within the hedging relationship.

As of January 31, 2017, Ferrellgas, L.P. had financial derivative contracts covering 2.0 million barrels of propane that were entered into as cash flow hedges of forward and forecasted purchases of propane.

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As of January 31, 2017, Ferrellgas, L.P. had financial derivative contracts covering 0.1 million barrels of diesel and 14 thousand barrels of unleaded gasoline related to fuel hedges in transportation of propane.

As of January 31, 2017, Ferrellgas, L.P. financial derivative contracts covering 0.6 million barrels of crude oil related to the hedging of crude oil line fill and inventory.

## Derivative financial instruments credit risk

Ferrellgas, L.P. is exposed to credit loss in the event of nonperformance by counterparties to derivative financial and commodity instruments. Ferrellgas, L.P.'s counterparties principally consist of major energy companies and major U.S. financial institutions. Ferrellgas, L.P. maintains credit policies with regard to its counterparties that it believes reduces its overall credit risk. These policies include evaluating and monitoring its counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits. Certain of these agreements call for the posting of collateral by the counterparty or by Ferrellgas, L.P. in the forms of letters of credit, parental guarantees or cash. Ferrellgas, L.P. has concentrations of credit risk associated with derivative financial instruments held by certain derivative financial instrument counterparties. If these counterparties that make up the concentration failed to perform according to the terms of their contracts at January 31, 2017, the maximum amount of loss due to credit risk that, based upon the gross fair values of the derivative financial instruments, Ferrellgas, L.P. would incur is \$16.6 million.

Ferrellgas, L.P. holds certain derivative contracts that have credit-risk-related contingent features which dictate credit limits based upon Ferrellgas, L.P.'s debt rating. As of January 31, 2017, a downgrade in Ferrellgas, L.P.'s debt rating could trigger a reduction in credit limit and would result in an additional collateral requirement of zero. There were no derivatives with credit-risk-related contingent features in a liability position on January 31, 2017 and Ferrellgas, L.P. had posted no collateral in the normal course of business related to such derivatives.

## J. Transactions with related parties

Ferrellgas, L.P. has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas, L.P.'s partnership agreement, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas, L.P. and all other necessary or appropriate expenses allocable to Ferrellgas, L.P. or otherwise reasonably incurred by its general partner in connection with operating Ferrellgas, L.P.'s business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas, L.P.'s behalf and are reported in the condensed consolidated statements of operations as follows:

	For the three months ended January 31,		For the six months ended January 31,	
	2017	2016	2017	2016
Operating expense	\$61,492	\$55,856	\$117,206	\$115,036
General and administrative expense	\$8,217	\$7,247	\$16,800	\$14,340

See additional discussions about transactions with the general partner and related parties in Note G – Partners' deficit.

## K. Contingencies and commitments

## Litigation

Ferrellgas, L.P.'s operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane and crude oil. As a result, at any given time, Ferrellgas, L.P. can be threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, Ferrellgas, L.P. is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on the consolidated financial condition, results of operations and cash flows of Ferrellgas, L.P.

Ferrellgas, L.P. has been named as a defendant, along with a competitor, in putative class action lawsuits filed in multiple jurisdictions. The lawsuits allege that Ferrellgas, L.P. and a competitor coordinated in 2008 to reduce the fill level in barbecue cylinders and combined to persuade a common customer to accept that fill reduction, resulting in increased cylinder costs to direct customers and end-user customers in violation of federal and certain state antitrust laws. The lawsuits seek treble damages, attorneys' fees, injunctive relief and costs on behalf of the putative class. These lawsuits have been consolidated into



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one case by a multidistrict litigation panel. The Court has dismissed all claims brought by direct and indirect customers other than state law claims of indirect customers under Wisconsin, Maine and Vermont law. The direct customer plaintiffs have filed an appeal, which is pending. Ferrellgas, L.P. believes it has strong defenses to the claims and intends to vigorously defend against the consolidated case. Ferrellgas, L.P. does not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuit.

In addition, putative class action cases have been filed in California relating to residual propane remaining in the tank after use. Ferrellgas, L.P. has prevailed at the trial court on a motion to dismiss those claims. It is uncertain whether plaintiffs will appeal; Ferrellgas, L.P. intends to vigorously defend any such appeal. Ferrellgas, L.P. does not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuit.

Ferrellgas, L.P. has been named, along with several current and former officers, in several class action lawsuits alleging violations of certain securities laws based on alleged materially false and misleading statements in certain of our public disclosures. The lawsuits, the first of which was filed on October 6, 2016 in the Southern District of New York, seek unspecified compensatory damages. A derivative lawsuit with similar allegations has been filed in state court in Missouri naming Ferrellgas, L.P. and several current and former officers and directors as defendants. Ferrellgas, L.P. believes that it has defenses and will vigorously defend these cases. Ferrellgas, L.P. does not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuits or the derivative action.

On October 21, 2016, Julio E. Rios II, an Executive Vice President of the general partner and the President and Chief Executive Officer of Bridger Logistics, LLC, and Jeremy H. Gamboa, also an Executive Vice President of the general partner and the Chief Operating Officer of Bridger Logistics, LLC both delivered notice of "good reason" for resignation to the general partner pursuant to their employment agreements alleging that the general partner had materially diminished their responsibilities and stating their intention to resign as a result if such purported material diminution was not cured within 30 days.

On November 28, 2016, Mr. Rios and Mr. Gamboa each resigned from their positions, purportedly for "good reason" pursuant to their employment agreements. Each has indicated that they intend to make a claim for severance which will be resolved in arbitration. The general partner denies that Mr. Rios and Mr. Gamboa had "good reason" to resign and has other defenses to their claims for severance. Ferrellgas, L.P. does not believe a loss is probable or reasonably estimable at this time related to this matter.

Ferrellgas, L.P. and Bridger Logistics, LLC, have been named, along with two former officers, in a lawsuit filed by Eddystone Rail Company ("Eddystone") on February 2, 2017 in the Eastern District of Pennsylvania. Eddystone indicated that it has prevailed or settled an arbitration against Jamex Transfer Services ("JTS"), then named Bridger Transfer Services, a former subsidiary of Bridger Logistics, LLC ("Bridger"). The arbitration involved a claim against JTS for money due for deficiency payments under a contract for the use of an Eddystone facility used to offload crude from rail onto barges. Eddystone alleges that Ferrellgas, L.P. transferred assets out of JTS prior to the sale of the membership interest in JTS to Jamex Transfer Holdings, and that those transfers should be avoided so that the assets can be used to satisfy the amount owed under the arbitration. Eddystone also alleges that JTS was an "alter ego" of Bridger, and that Bridger therefore should be responsible for the arbitration amount. Ferrellgas, L.P. has very little information on the confidential arbitration between JTS and Eddystone but believes that Ferrellgas and Bridger have valid defenses to these claims and to Eddystone's primary claim against JTS on the contract claim. The lawsuit does not specify a specific amount of damages that Eddystone is seeking; however Ferrellgas, L.P. believes that the amount of such damage claims, if ultimately owed to Eddystone, likely would be material to Ferrellgas, L.P. Ferrellgas, L.P. intends to vigorously defend this claim. The lawsuit is in its very early stages and discovery has not yet begun; as such, management does not currently believe a loss is probable or reasonably estimable at this time.



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## L. Segment reporting

Following is a summary of segment information for the three and six months ended January 31, 2017 and 2016:

	Three months ended January 31, 2017				
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Eliminations	Total
Segment revenues	\$482,463	\$94,627	\$3,819	\$ (1,659 )	\$579,250
Direct costs (1)	370,175	92,196	13,507	(1,659 )	474,219
Adjusted EBITDA	\$112,288	\$2,431	\$(9,688 )	\$ —	\$105,031

	Three months ended January 31, 2016				
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Eliminations	Total
Segment revenues	\$460,905	\$183,793	\$4,540	\$ —	\$649,238
Direct costs (1)	338,795	155,072	16,644	—	510,511
Adjusted EBITDA	\$122,110	\$28,721	\$(12,104)	\$ —	\$138,727

	Six months ended January 31, 2017				
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Eliminations	Total
Segment revenues	\$753,961	\$200,954	\$6,765	\$ (2,888 )	\$958,792
Direct costs (1)	607,189	193,752	27,338	(3,537 )	824,742
Adjusted EBITDA	\$146,772	\$7,202	\$(20,573)	\$ 649	\$134,050

	Six months ended January 31, 2016				
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Eliminations	Total
Segment revenues	\$738,381	\$373,166	\$8,837	\$ —	\$1,120,384
Direct costs (1)	580,672	319,642	32,444	—	932,758
Adjusted EBITDA	\$157,709	\$53,524	\$(23,607)	\$ —	\$187,626

(1) Direct costs are comprised of "cost of sales-propane and other gas liquids sales", "cost of products sold-midstream operations", "cost of products sold-other", "operating expense", "general and administrative expense", and "equipment lease expense" less "non-cash stock-based compensation charge", "change in fair value of contingent consideration", "severance charge", "litigation accrual and related legal fees associated with a class action lawsuit", "unrealized (non-cash) loss (gain) on changes in fair value of derivatives not designated as hedging instruments" and "acquisition

and transition expenses".

Following is a reconciliation of Ferrellgas, L.P.'s total segment performance measure to condensed consolidated net earnings (loss):

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	Three months ended		Six months ended	
	January 31,		January 31,	
	2017	2016	2017	2016
Net earnings (loss)	\$42,600	\$62,187	\$3,160	\$(14,349)
Income tax expense (benefit)	588	1,025	(3)	) 181
Interest expense	32,748	30,701	64,146	60,459
Depreciation and amortization expense	25,607	37,367	51,809	74,346
EBITDA	101,543	131,280	119,112	120,637
Non-cash employee stock ownership plan compensation charge	2,945	3,141	6,699	8,397
Non-cash stock-based compensation charge	1,417	(2,456)	) 3,298	5,666
Asset impairments	—	—	—	29,316
Loss on asset sales and disposal	45	2,524	6,468	17,441
Other (income) expense, net	(763)	) 298	(1,271)	) 420
Change in fair value of contingent consideration	—	—	—	(100)
Severance costs	490	—	1,959	856
Unrealized (non-cash) loss (gain) on changes in fair value of derivatives not designated as hedging instruments	(646)	) 3,870	(2,215)	) 4,908
Acquisition and transition expenses	—	70	—	85
Adjusted EBITDA	\$105,031	\$138,727	\$134,050	\$187,626

Following are total assets by segment:

Assets	January 31, July 31,	
	2017	2016
Propane and related equipment sales	\$1,296,833	\$1,202,214
Midstream operations - crude oil logistics	273,590	275,303
Corporate and unallocated	174,262	205,696
Total consolidated assets	\$1,744,685	\$1,683,213

Following are capital expenditures by segment:

Capital expenditures:	Six months ended January 31, 2017			
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Total
Maintenance	\$5,551	\$ 33	\$ 1,655	\$7,239
Growth	9,857	—	—	9,857
Total	\$15,408	\$ 33	\$ 1,655	\$17,096

Capital expenditures:	Six months ended January 31, 2016			
	Propane and related equipment sales	Midstream operations - crude oil logistics	Corporate and other	Total
Maintenance	\$8,588	\$ —	\$ 711	\$9,299

Growth	16,035	26,638	8,478	51,151
Total	\$24,623	\$ 26,638	\$ 9,189	\$60,450

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M. Guarantor financial information

The \$500.0 million aggregate principal amount of 6.75% senior notes due 2023 co-issued by Ferrellgas, L.P. and Ferrellgas Finance Corp. are fully and unconditionally and jointly and severally guaranteed by all of Ferrellgas, L.P.'s 100% owned subsidiaries except: i) Ferrellgas Finance Corp; ii) certain special purposes subsidiaries formed for use in connection with our accounts receivable securitization; and iii) foreign subsidiaries. Guarantees of these senior notes will be released under certain circumstances, including (i) in connection with any sale or other disposition of (a) all or substantially all of the assets of a guarantor or (b) all of the capital stock of such guarantor (including by way of merger or consolidation), in each case, to a person that is not Ferrellgas, L.P. or a restricted subsidiary of Ferrellgas, L.P., (ii) if Ferrellgas, L.P. designates any restricted subsidiary that is a guarantor as an unrestricted subsidiary, (iii) upon defeasance or discharge of the notes, (iv) upon the liquidation or dissolution of such guarantor, or (v) at such time as such guarantor ceases to guarantee any other indebtedness of either of the issuers and any other guarantor.

The guarantor financial information discloses in separate columns the financial position, results of operations and the cash flows of Ferrellgas, L.P. (Parent), Ferrellgas Finance Corp. (co-issuer), Ferrellgas L.P.'s guarantor subsidiaries on a combined basis, and Ferrellgas L.P.'s non-guarantor subsidiaries on a combined basis. The dates and the periods presented in the guarantor financial information are consistent with the periods presented in Ferrellgas, L.P.'s condensed consolidated financial statements.

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FERRELLGAS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATING BALANCE SHEETS  
 (in thousands)

	As of January 31, 2017					
	Ferrellgas, L.P. (Parent and Co-Issuer)	Ferrellgas Finance Corp. (Co-Issuer)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents	\$ 13,344	\$ 1	\$ 312	\$ —	\$ —	\$ 13,657
Accounts and notes receivable	(3,155 )	—	48,987	178,146	—	223,978
Intercompany receivables	25,054	—	—	—	(25,054 )	—
Inventories	79,375	—	35,487	—	—	114,862
Prepaid expenses and other current assets	25,653	—	12,192	2	—	37,847
Total current assets	140,271	1	96,978	178,148	(25,054 )	390,344
Property, plant and equipment, net	545,198	—	201,847	—	—	747,045
Goodwill	246,098	—	10,005	—	—	256,103
Intangible assets, net	133,580	—	130,585	—	—	264,165
Intercompany receivables	450,000	—	—	—	(450,000 )	—
Investments in consolidated subsidiaries	5,393	—	—	—	(5,393 )	—
Other assets, net	38,069	—	48,370	589	—	87,028
Total assets	\$ 1,558,609	\$ 1	\$ 487,785	\$ 178,737	\$ (480,447 )	\$ 1,744,685
<b>LIABILITIES AND PARTNERS' CAPITAL (DEFICIT)</b>						
Current liabilities:						
Accounts payable	\$ 66,984	\$ —	\$ 41,287	\$ —	\$ —	\$ 108,271
Short-term borrowings	65,599	—	—	—	—	65,599
Collateralized note payable	—	—	—	133,000	—	133,000
Intercompany payables	—	—	38,105	(13,051 )	(25,054 )	—
Other current liabilities	123,536	—	6,342	289	—	130,167
Total current liabilities	256,119	—	85,734	120,238	(25,054 )	437,037
Long-term debt	1,621,146	—	451,038	—	(450,000 )	1,622,184
Other liabilities	29,308	—	3,895	225	—	33,428
Contingencies and commitments						
Partners' capital (deficit):						
Partners' equity	(362,556 )	1	(52,235 )	57,949	(5,715 )	(362,556 )
Accumulated other comprehensive income (loss)	14,592	—	(647 )	325	322	14,592
Total partners' capital (deficit)	(347,964 )	1	(52,882 )	58,274	(5,393 )	(347,964 )
Total liabilities and partners' capital (deficit)	\$ 1,558,609	\$ 1	\$ 487,785	\$ 178,737	\$ (480,447 )	\$ 1,744,685





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FERRELLGAS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATING BALANCE SHEETS  
 (in thousands)

	As of July 31, 2016					
	Ferrellgas, L.P. (Parent and Co-Issuer)	Ferrellgas Finance Corp. (Co-Issuer)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents	\$4,472	\$ 1	\$ 417	\$ —	\$—	\$4,890
Accounts and notes receivable	(2,703 )	—	45,822	106,464	—	149,583
Intercompany receivables	34,089	—	—	—	(34,089 )	—
Inventories	71,422	—	19,172	—	—	90,594
Prepaid expenses and other current assets	27,922	2	12,029	2	—	39,955
Total current assets	135,202	3	77,440	106,466	(34,089 )	285,022
Property, plant and equipment, net	557,460	—	217,220	—	—	774,680
Goodwill	246,098	—	10,005	—	—	256,103
Intangible assets, net	141,794	—	138,391	—	—	280,185
Intercompany receivables	450,000	—	—	—	(450,000 )	—
Investments in consolidated subsidiaries	3,630	—	—	—	(3,630 )	—
Other assets, net	37,742	—	49,016	465	—	87,223
Total assets	\$1,571,926	\$ 3	\$ 492,072	\$ 106,931	\$(487,719 )	\$1,683,213
<b>LIABILITIES AND PARTNERS' CAPITAL (DEFICIT)</b>						
Current liabilities:						
Accounts payable	\$33,781	\$ —	\$ 34,147	\$ —	\$—	\$ 67,928
Short-term borrowings	101,291	—	—	—	—	101,291
Collateralized note payable	—	—	—	64,000	—	64,000
Intercompany payables	—	—	35,491	(1,402 )	(34,089 )	—
Other current liabilities	119,048	—	7,754	150	—	126,952
Total current liabilities	254,120	—	77,392	62,748	(34,089 )	360,171
Long-term debt	1,759,868	—	451,013	—	(450,000 )	1,760,881
Other liabilities	27,351	—	3,998	225	—	31,574
Contingencies and commitments						
Partners' capital (deficit):						
Partners' equity	(458,853 )	3	(39,684 )	43,633	(3,952 )	(458,853 )
Accumulated other comprehensive income (loss)	(10,560 )	—	(647 )	325	322	(10,560 )
Total partners' capital (deficit)	(469,413 )	3	(40,331 )	43,958	(3,630 )	(469,413 )
Total liabilities and partners' capital (deficit)	\$1,571,926	\$ 3	\$ 492,072	\$ 106,931	\$(487,719 )	\$1,683,213



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FERRELLGAS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS  
 (in thousands)

	For the three months ended January 31, 2017					
	Ferrellgas, L.P. (Parent and Co-Issuer)	Ferrellgas Finance Corp. (Co-Issuer)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenues:</b>						
Propane and other gas liquids sales	\$437,375	\$ —	\$ —	\$ —	\$ —	\$ 437,375
Midstream operations	—	—	96,787	—	—	96,787
Other	21,609	—	23,479	—	—	45,088
Total revenues	458,984	—	120,266	—	—	579,250
<b>Costs and expenses:</b>						
Cost of sales - propane and other gas liquids sales	235,029	—	—	—	—	235,029
Cost of sales - midstream operations	—	—	87,024	—	—	87,024
Cost of sales - other	2,571	—	18,086	—	—	20,657
Operating expense	103,986	—	9,642	539	(1,091)	113,076
Depreciation and amortization expense	18,014	—	7,527	66	—	25,607
General and administrative expense	11,093	3	1,182	—	—	12,278
Equipment lease expense	7,267	—	149	—	—	7,416
Non-cash employee stock ownership plan compensation charge	2,945	—	—	—	—	2,945
Loss on asset sales and disposal	73	—	(28)	) —	—	45
Operating income (loss)	78,006	(3)	) (3,316)	) (605)	) 1,091	75,173
Interest expense	(21,089)	) —	(11,002)	) (657)	) —	(32,748)
Other income (expense), net	304	—	459	1,091	(1,091)	763
Earnings (loss) before income taxes	57,221	(3)	) (13,859)	) (171)	) —	43,188
Income tax expense	103	—	485	—	—	588
Equity in earnings (loss) of subsidiary	(14,518)	) —	—	—	14,518	—
Net earnings (loss)	42,600	(3)	) (14,344)	) (171)	) 14,518	42,600
Other comprehensive income	15,776	—	—	—	—	15,776
Comprehensive income (loss)	\$58,376	\$ (3)	) \$(14,344)	) \$ (171)	) \$ 14,518	\$ 58,376

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FERRELLGAS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS  
 (in thousands)

	For the three months ended January 31, 2016					
	Ferrellgas, L.P. (Parent and Co-Issuer)	Ferrellgas Finance Guarantor Corp. Subsidiaries (Co-Issuer)	Non-Guarantor Subsidiaries	Eliminations	Consolidated	
<b>Revenues:</b>						
Propane and other gas liquids sales	\$376,856	\$ —	—	\$ —	\$ —	\$ 376,856
Midstream operations	—	—	188,333	—	—	188,333
Other	21,571	—	62,478	—	—	84,049
Total revenues	398,427	—	250,811	—	—	649,238
<b>Costs and expenses:</b>						
Cost of sales - propane and other gas liquids sales	174,832	—	(3 )	—	—	174,829
Cost of sales - midstream operations	—	—	148,443	—	—	148,443
Cost of sales - other	2,257	—	53,517	—	—	55,774
Operating expense	101,688	—	14,722	235	(648 )	115,997
Depreciation and amortization expense	18,805	—	18,562	—	—	37,367
General and administrative expense	8,306	—	1,368	—	—	9,674
Equipment lease expense	7,161	—	117	—	—	7,278
Non-cash employee stock ownership plan compensation charge	3,141	—	—	—	—	3,141
Loss on asset sales and disposal	2,100	—	424	—	—	2,524
Operating income (loss)	80,137	—	13,661	(235 )	648	94,211
Interest expense	(19,630 )	—	(10,632 )	(692 )	253	(30,701 )
Other income (expense), net	(298 )	—	—	901	(901 )	(298 )
Earnings (loss) before income taxes	60,209	—	3,029	(26 )	—	63,212
Income tax expense	110	—	915	—	—	1,025
Equity in earnings (loss) of subsidiary	2,088	—	—	—	(2,088 )	—
Net earnings (loss)	62,187	—	2,114	(26 )	(2,088 )	62,187
Other comprehensive loss	(2,937 )	—	—	—	—	(2,937 )
Comprehensive income (loss)	\$59,250	\$ —	\$ 2,114	\$ (26 )	\$ (2,088 )	\$ 59,250



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FERRELLGAS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS  
 (in thousands)

	For the six months ended January 31, 2017					
	Ferrellgas, L.P. (Parent and Co-Issuer)	Ferrellgas Finance Corp. (Co-Issuer)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenues:</b>						
Propane and other gas liquids sales	\$679,774	\$ —	\$ —	\$ —	\$ —	\$ 679,774
Midstream operations	—	—	204,831	—	—	204,831
Other	38,935	—	35,252	—	—	74,187
Total revenues	718,709	—	240,083	—	—	958,792
<b>Costs and expenses:</b>						
Cost of sales - propane and other gas liquids sales	354,241	—	—	—	—	354,241
Cost of sales - midstream operations	—	—	181,666	—	—	181,666
Cost of sales - other	5,001	—	27,402	—	—	32,403
Operating expense	201,641	—	19,888	(1,566)	(1,801)	218,162
Depreciation and amortization expense	36,291	—	15,399	119	—	51,809
General and administrative expense	23,956	5	2,586	—	—	26,547
Equipment lease expense	14,477	—	288	—	—	14,765
Non-cash employee stock ownership plan compensation charge	6,699	—	—	—	—	6,699
Loss on asset sales and disposal	1,520	—	4,948	—	—	6,468
Operating income (loss)	74,883	(5)	(12,094)	1,447	1,801	66,032
Interest expense	(41,441)	—	(21,675)	(1,027)	(3)	(64,146)
Other income (expense), net	257	—	1,014	1,798	(1,798)	1,271
Earnings (loss) before income taxes	33,699	(5)	(32,755)	2,218	—	3,157
Income tax (expense) benefit	74	—	(77)	—	—	(3)
Equity in earnings (loss) of subsidiary	(30,465)	—	—	—	30,465	—
Net earnings (loss)	3,160	(5)	(32,678)	2,218	30,465	3,160
Other comprehensive income	25,152	—	—	—	—	25,152
Comprehensive income (loss)	\$28,312	\$ (5)	\$ (32,678)	\$ 2,218	\$ 30,465	\$ 28,312





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FERRELLGAS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS  
 (in thousands)

	For the six months ended January 31, 2016					
	Ferrellgas, L.P. (Parent and Co-Issuer)	Ferrellgas Finance Corp. (Co-Issuer)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenues:</b>						
Propane and other gas liquids sales	\$622,157	\$ —	\$ —	\$ —	\$ —	\$ 622,157
Midstream operations	—	—	382,003	—	—	382,003
Other	38,948	—	77,276	—	—	116,224
Total revenues	661,105	—	459,279	—	—	1,120,384
<b>Costs and expenses:</b>						
Cost of sales - propane and other gas liquids sales	296,580	—	—	—	—	296,580
Cost of sales - midstream operations	—	—	302,047	—	—	302,047
Cost of sales - other	4,795	—	65,427	—	—	70,222
Operating expense	198,662	—	32,381	2,605	(1,452)	232,196
Depreciation and amortization expense	37,355	—	36,991	—	—	74,346
General and administrative expense	25,735	3	3,080	—	—	28,818
Equipment lease expense	14,043	—	267	—	—	14,310
Non-cash employee stock ownership plan compensation charge	8,397	—	—	—	—	8,397
Asset impairments	—	—	29,316	—	—	29,316
Loss on asset sales and disposal	3,645	—	13,796	—	—	17,441
Operating income (loss)	71,893	(3)	(24,026)	(2,605)	1,452	46,711
Interest expense	(38,151)	—	(21,320)	(1,133)	145	(60,459)
Other income (expense), net	(420)	—	—	1,597	(1,597)	(420)
Earnings (loss) before income taxes	33,322	(3)	(45,346)	(2,141)	—	(14,168)
Income tax expense (benefit)	278	—	(97)	—	—	181
Equity in earnings (loss) of subsidiary	(47,393)	—	—	—	47,393	—
Net loss	(14,349)	(3)	(45,249)	(2,141)	47,393	(14,349)
Other comprehensive income	5,673	—	—	—	—	5,673
Comprehensive income (loss)	\$(8,676)	\$(3)	\$(45,249)	\$(2,141)	\$47,393	\$(8,676)



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FERRELLGAS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS  
 (in thousands)

	For the six months ended January 31, 2017					
	Ferrellgas, L.P. (Parent and Co-Issuer)	Ferrellgas Finance Corp. (Co-Issuer)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Cash flows from operating activities:						
Net cash provided by (used in) operating activities	\$85,916	\$ (5 )	\$ (47,221 )	\$ 75,611	\$ (69,000 )	\$ 45,301
Cash flows from investing activities:						
Capital expenditures	(19,686 )	—	(82 )	—	—	(19,768 )
Proceeds from sale of assets	4,591	—	—	—	—	4,591
Cash collected for purchase of interest in accounts receivable	—	—	—	469,600	(469,600 )	—
Cash remitted to Ferrellgas, L.P for accounts receivable	—	—	—	(538,600 )	538,600	—
Net changes in advances with consolidated entities	28,408	—	—	—	(28,408 )	—
Other	(37 )	—	—	—	—	(37 )
Net cash provided by (used in) investing activities	13,276	—	(82 )	(69,000 )	40,592	(15,214 )
Cash flows from financing activities:						
Distributions	(84,500 )	—	—	—	—	(84,500 )
Contributions from Partners	167,640	—	—	—	—	167,640
Proceeds from increase in long-term debt	36,444	—	—	—	—	36,444
Reductions in long-term debt	(172,790)	—	—	—	—	(172,790 )
Net reductions in short-term borrowings	(35,692 )	—	—	—	—	(35,692 )
Net additions to collateralized short-term borrowings	—	—	—	69,000	—	69,000
Net changes in advances with parent	—	5	47,198	(75,611 )	28,408	—
Cash paid for financing costs	(1,422 )	—	—	—	—	(1,422 )
Net cash provided by (used in) financing activities	(90,320 )	5	47,198	(6,611 )	28,408	(21,320 )
Effect of exchange rate changes on cash	—	—	—	—	—	—
Increase (decrease) in cash and cash equivalents	8,872	—	(105 )	—	—	8,767
Cash and cash equivalents - beginning of year	4,472	1	417	—	—	4,890
Cash and cash equivalents - end of year	\$ 13,344	\$ 1	\$ 312	\$ —	\$ —	\$ 13,657



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FERRELLGAS, L.P. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS  
 (in thousands)

	For the six months ended January 31, 2016					
	Ferrellgas, L.P. (Parent and Co-Issuer)	Ferrellgas Finance Corp. (Co-Issuer)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Cash flows from operating activities:						
Net cash provided by (used in) operating activities	\$ 141,275	\$ (3 )	\$ (8,728 )	\$ (19,083 )	\$ (49,000 )	\$ 64,461
Cash flows from investing activities:						
Business acquisitions, net of cash acquired	(12,718 )	—	—	—	—	(12,718 )
Capital expenditures	(26,102 )	—	(13,359 )	—	—	(39,461 )
Proceeds from sale of assets	6,441	—	—	—	—	6,441
Cash collected for purchase of interest in accounts receivable	—	—	—	453,652	(453,652 )	—
Cash remitted to Ferrellgas, L.P for accounts receivable	—	—	—	(502,652 )	502,652	—
Net changes in advances with consolidated entities	(42,301 )	—	—	—	42,301	—
Other	(28 )	—	—	—	—	(28 )
Net cash provided by (used in) investing activities	(74,708 )	—	(13,359 )	(49,000 )	91,301	(45,766 )
Cash flows from financing activities:						
Distributions	(158,907 )	—	—	—	—	(158,907 )
Contributions from Partners	30	—	—	—	—	30
Proceeds from increase in long-term debt	92,959	—	—	—	—	92,959
Reductions in long-term debt	(6,149 )	—	—	—	—	(6,149 )
Net additions to short-term borrowings	10,881	—	—	—	—	10,881
Net reductions in collateralized short-term borrowings	—	—	—	49,000	—	49,000
Net changes in advances with parent	—	3	23,213	19,085	(42,301 )	—
Cash paid for financing costs	(398 )	—	—	—	—	(398 )
Net cash provided by (used in) financing activities	(61,584 )	3	23,213	68,085	(42,301 )	(12,584 )
Effect of exchange rate changes on cash	2	—	—	(2 )	—	—
Increase in cash and cash equivalents	4,985	—	1,126	—	—	6,111
Cash and cash equivalents - beginning of year	5,579	1	20	—	—	5,600
Cash and cash equivalents - end of year	\$ 10,564	\$ 1	\$ 1,146	\$ —	\$ —	\$ 11,711



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N. Subsequent events

Ferrellgas, L.P. evaluated events and transactions occurring after the balance sheet date through the date Ferrellgas L.P.'s condensed consolidated financial statements were issued and concluded that there were no events or transactions occurring during this period that require recognition or disclosure in its condensed consolidated financial statements.

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## FERRELLGAS FINANCE CORP.

(a wholly-owned subsidiary of Ferrellgas, L.P.)

## CONDENSED BALANCE SHEETS

(unaudited)

	January 31, July 31,	
	2017	2016
ASSETS		
Cash	\$ 1,100	\$1,100
Other current assets	—	1,500
Total assets	\$ 1,100	\$2,600

Contingencies and commitments (Note B)

## STOCKHOLDER'S EQUITY

Common stock, \$1.00 par value; 2,000 shares authorized; 1,000 shares issued and outstanding	\$ 1,000	\$1,000
Additional paid in capital	65,270	61,820
Accumulated deficit	(65,170)	(60,220)
Total stockholder's equity	\$ 1,100	\$2,600

See notes to condensed financial statements.

## FERRELLGAS FINANCE CORP.

(a wholly-owned subsidiary of Ferrellgas, L.P.)

## CONDENSED STATEMENTS OF OPERATIONS

(unaudited)

	For the three months ended		For the six months ended January 31,	
	January 31,		ended January 31,	
	2017	2016	2017	2016
General and administrative expense	\$3,400	\$41	\$4,950	\$3,091
Net loss	\$(3,400)	\$(41)	\$(4,950)	\$(3,091)

See notes to condensed financial statements.



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## FERRELLGAS FINANCE CORP.

(a wholly-owned subsidiary of Ferrellgas, L.P.)

## CONDENSED STATEMENTS OF CASH FLOWS

(unaudited)

	For the six months ended January 31,	
	2017	2016
Cash flows from operating activities:		
Net loss	\$(4,950)	\$(3,091)
Changes in operating assets and liabilities:		
Other current assets	1,500	—
Cash used in operating activities	(3,450 )	(3,091 )
Cash flows from financing activities:		
Capital contribution	3,450	3,091
Cash provided by financing activities	3,450	3,091
Net change in cash	—	—
Cash - beginning of period	1,100	1,100
Cash - end of period	\$1,100	\$1,100
See notes to condensed financial statements.		

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FERRELLGAS FINANCE CORP.

(a wholly-owned subsidiary of Ferrellgas, L.P.)  
(unaudited)

NOTES TO CONDENSED FINANCIAL STATEMENTS

A. Formation

Ferrellgas Finance Corp. (the “Finance Corp.”), a Delaware corporation, was formed on January 16, 2003 and is a wholly-owned subsidiary of Ferrellgas, L.P. (the “Partnership”).

The condensed financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. All adjustments to the condensed financial statements were of a normal recurring nature.

The Finance Corp. has nominal assets, does not conduct any operations and has no employees.

B. Contingencies and commitments

The Finance Corp. serves as co-issuer and co-obligor for debt securities of the Partnership.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

Our management's discussion and analysis of financial condition and results of operations relates to Ferrellgas Partners and the operating partnership.

Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. have nominal assets, do not conduct any operations and have no employees other than officers. Ferrellgas Partners Finance Corp. serves as co-issuer and co-obligor for debt securities of Ferrellgas Partners while Ferrellgas Finance Corp. serves as co-issuer and co-obligor for debt securities of the operating partnership. Accordingly, and due to the reduced disclosure format, a discussion of the results of operations, liquidity and capital resources of Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. is not presented.

In this Item 2 of the Quarterly Report on Form 10-Q, unless the context indicates otherwise:

“us,” “we,” “our,” “ours,” “consolidated,” or “Ferrellgas” are references exclusively to Ferrellgas Partners, L.P. together with its consolidated subsidiaries, including Ferrellgas Partners Finance Corp., Ferrellgas, L.P. and Ferrellgas Finance Corp., except when used in connection with “common units,” in which case these terms refer to Ferrellgas Partners, L.P. without its consolidated subsidiaries;

“Ferrellgas Partners” refers to Ferrellgas Partners, L.P. itself, without its consolidated subsidiaries;

the “operating partnership” refers to Ferrellgas, L.P., together with its consolidated subsidiaries, including Ferrellgas Finance Corp.;

our “general partner” refers to Ferrellgas, Inc.;

“Ferrell Companies” refers to Ferrell Companies, Inc., the sole shareholder of our general partner;

“unitholders” refers to holders of common units of Ferrellgas Partners;

“retail sales” refers to Propane and other gas liquid sales: Retail - Sales to End Users or the volume of propane sold primarily to our residential, industrial/commercial and agricultural customers;

“wholesale sales” refers to Propane and other gas liquid sales: Wholesale - Sales to Resellers or the volume of propane sold primarily to our portable tank exchange customers and bulk propane sold to wholesale customers;

“other gas sales” refers to Propane and other gas liquid sales: Other Gas Sales or the volume of bulk propane sold to other third party propane distributors or marketers and the volume of refined fuel sold;

“propane sales volume” refers to the volume of propane sold to our retail sales and wholesale sales customers;

• “water solutions revenues” refers to fees charged for the processing and disposal of salt water as well as the sale of skimming oil;

• “crude oil logistics revenues” refers to fees charged for crude oil transportation and logistics services on behalf of producers and end-users of crude oil;

"crude oil sales" refers to crude oil purchased and sold in connection with crude oil transportation and logistics services on behalf of producers and end-users of crude oil;

"crude oil hauled" refers to the crude oil volume in barrels transported through our operation of a fleet of trucks, tank trailers, rail cars and a barge;

"Jamex" refers to Jamex Marketing, LLC;

"salt water volume" refers to the number of barrels of salt water processed at our disposal sites;

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• “skimming oil” refers to the oil collected from the process used at our salt water disposal wells through a combination of gravity and chemicals to separate crude oil that is dissolved in the salt water;

• “Notes” refers to the notes of the condensed consolidated financial statements of Ferrellgas Partners or the operating partnership, as applicable;

• “MBbls/d” refers to one thousand barrels per day; and

Ferrellgas Partners is a holding entity that conducts no operations and has two direct subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners’ only significant assets are its approximate 99% limited partnership interest in the operating partnership and its 100% equity interest in Ferrellgas Partners Finance Corp. The common units of Ferrellgas Partners are listed on the New York Stock Exchange and our activities are primarily conducted through the operating partnership.

The operating partnership was formed on April 22, 1994, and accounts for substantially all of our consolidated assets, sales and operating earnings, except for interest expense related to the senior notes co-issued by Ferrellgas Partners and Ferrellgas Partners Finance Corp.

Our general partner performs all management functions for us and our subsidiaries and holds a 1% general partner interest in Ferrellgas Partners and an approximate 1% general partner interest in the operating partnership. The parent company of our general partner, Ferrell Companies, beneficially owns approximately 23% of our outstanding common units. Ferrell Companies is owned 100% by an employee stock ownership trust.

We file annual, quarterly, and other reports and information with the Securities and Exchange Commission (the “SEC”). You may read and download our SEC filings over the Internet from several commercial document retrieval services as well as at the SEC’s website at [www.sec.gov](http://www.sec.gov). You may also read and copy our SEC filings at the SEC’s Public Reference Room located at 100 F Street, NE, Washington, DC 20549. Please call the SEC at 1-800-SEC-0330 for further information concerning the Public Reference Room and any applicable copy charges. Because our common units are traded on the New York Stock Exchange under the ticker symbol “FGP,” we also provide our SEC filings and particular other information to the New York Stock Exchange. You may obtain copies of these filings and such other information at the offices of the New York Stock Exchange located at 11 Wall Street, New York, New York 10005. In addition, our SEC filings are available on our website at [www.ferrellgas.com](http://www.ferrellgas.com) at no cost as soon as reasonably practicable after our electronic filing or furnishing thereof with the SEC. Please note that any Internet addresses provided in this Quarterly Report on Form 10-Q are for informational purposes only and are not intended to be hyperlinks. Accordingly, no information found and/or provided at such Internet addresses is intended or deemed to be incorporated by reference herein.

The following is a discussion of our historical financial condition and results of operations and should be read in conjunction with our historical condensed consolidated financial statements and accompanying Notes thereto included elsewhere in this Quarterly Report on Form 10-Q.

The discussions set forth in the “Results of Operations” and “Liquidity and Capital Resources” sections generally refer to Ferrellgas Partners and its consolidated subsidiaries. However, in these discussions there exist two material differences between Ferrellgas Partners and the operating partnership. Those material differences are:

• because Ferrellgas Partners has outstanding \$357.0 million in aggregate principal amount of 8.625% senior notes due fiscal 2020, the two partnerships incur different amounts of interest expense on their outstanding indebtedness; see the statements of operations in their respective condensed consolidated financial statements; and

• Ferrellgas Partners issued common units during fiscal 2016 and repurchased common units in fiscal 2016 and 2017.



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Cautionary Note Regarding Forward-looking Statements

Statements included in this report include forward-looking statements. These forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. These statements often use words such as “anticipate,” “believe,” “intend,” “plan,” “projection,” “forecast,” “strategy,” “position,” “continue,” “estimate,” “expect” or the negative of those terms or other variations of them or comparable terminology. These statements often discuss plans, strategies, events or developments that we expect or anticipate will or may occur in the future and are based upon the beliefs and assumptions of our management and on the information currently available to them. In particular, statements, express or implied, concerning our future operating results or our ability to generate sales, income or cash flow are forward-looking statements.

Forward-looking statements are not guarantees of performance. You should not put undue reliance on any forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions that could cause our actual results to differ materially from those expressed in or implied by these forward-looking statements. Many of the factors that will affect our future results are beyond our ability to control or predict. Some of the risk factors that may affect our business, financial condition or results of operations include:

- we are highly leveraged;
- we may be in violation of certain financial covenants within our Note Indentures and secured credit facility;
- the effect of weather conditions on the demand for propane;
- the prices of wholesale propane, motor fuel and crude oil;
- disruptions to the supply of propane;
- competition from other industry participants and other energy sources;
- energy efficiency and technology advances;
- the termination or non-renewal of certain arrangements or agreements;
- adverse changes in our relationships with our national propane customers;
- significant delays in the collection of, or uncollectibility of, accounts or notes receivable;
- changes in demand for, and production of, hydrocarbon products;
- capacity overbuild of midstream energy infrastructure in our midstream operational areas;
- disruptions to railroad operations on the railroads we use;
- increased trucking and rail regulations;
- cost increases that exceed contractual rate increases for our logistics services;
- inherent operating and litigation risks in gathering, transporting, handling and storing propane and crude oil;
- our inability to complete acquisitions or to successfully integrate acquired operations;
- costs of complying with, or liabilities imposed under, environmental, health and safety laws;
- economic and political instability, particularly in areas of the world tied to the energy industry; and
- disruptions in the capital and credit markets.

When considering any forward-looking statement, keep in mind the risk factors set forth in “Item 1A. Risk Factors” of our Annual Report on Form 10-K for fiscal 2016 and under Part II, Item 1A. “Risk Factors” of this Quarterly Report on Form 10-Q. Any of these risks could impair our business, financial condition or results of operations. Any such impairment may affect our ability to make distributions to our unitholders or to pay interest on the principal of our debt securities. In addition, the trading price of our securities could decline as a result of any such impairment.

Except for our ongoing obligations to disclose material information as required by federal securities laws, we undertake no obligation to update any forward-looking statements or risk factors after the date of this Quarterly Report

on Form 10-Q.

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Recent developments

Termination of Bridger agreement with Jamex

In connection with the closing of our acquisition of Bridger in June 2015, Bridger entered into a ten-year transportation and logistics agreement (the “Jamex TLA”) with Jamex pursuant to which Jamex would be responsible for certain payments to Bridger and also for sourcing crude oil volumes for Bridger’s largest customer.

As a result of concerns regarding the collectability of amounts owed to Bridger from Jamex under the Jamex TLA and certain other matters between Bridger and Jamex, on September 1, 2016, Bridger, Jamex, Ferrellgas Partners, L.P. and certain other affiliated parties entered into a group of agreements that terminated the Jamex TLA, facilitated Ferrellgas purchasing certain Ferrellgas common units from Jamex, and established payment terms for certain amounts owed by Jamex to Bridger under the Jamex TLA. Consequently, Ferrellgas does not anticipate any material contribution to revenue or EBITDA from Jamex or Bridger's largest customer in the future.

On September 1, 2016, Bridger and Ferrellgas entered into a Termination, Settlement and Release Agreement (the “Jamex Termination Agreement”) with Jamex, certain of Jamex's affiliates, and James Ballengee (the owner of Jamex) pursuant to which:

Jamex agreed to execute and deliver a secured promissory note in favor of Bridger in original principal amount of (1) \$49.5 million (the "Jamex Secured Promissory Note") in satisfaction of all obligations owed to Bridger under the Jamex TLA;

Mr. Ballengee and Bacchus Capital Trading, LLC, an entity controlled by Mr. Ballengee, executed and delivered a (2) joint guarantee of the Jamex Secured Promissory Note obligations up to a maximum aggregate amount of \$20.0 million;

The operating partnership agreed to provide Jamex with a \$5.0 million revolving secured working capital facility (3) evidenced by a revolving promissory note (the “Jamex Revolving Promissory Note” and, together with the Jamex Secured Promissory Note, the “Jamex Notes”);

(4) The other Jamex entities agreed to execute and deliver a security agreement and a full guarantee of the obligations under the Jamex Notes;

Ferrellgas paid approximately \$16.9 million to Jamex and in return received (and cancelled) 0.9 million of (5) Ferrellgas Partners' common units, which were cancelled upon receipt, and approximately 23 thousand barrels of crude oil;

The parties agreed to terminate the Jamex TLA and certain other commercial agreements and arrangements between them, and release any claims between or among them that may exist (other than those arising under the (6) Jamex Termination Agreement or the other agreements entered into in connection with the Jamex Termination Agreement); and

(7) Ferrellgas waived the remaining lockup provision applicable to Jamex under the Registration Rights Agreement dated June 24, 2015 to which Jamex is party.

The Jamex Secured Promissory Note originally had an annual interest rate of 7%, which decreased to 2.8% as a result of Ferrellgas reducing its quarterly distribution rate to \$0.10, and contemplates quarterly amortizing principal payments, together with payments of accrued interest. The first quarterly interest payment of approximately \$0.9 million was received in December 2016. Beginning in March 2017, Jamex is required to make quarterly principal and interest payments. The maturity date of the Jamex Secured Promissory Note is December 17, 2021, and Jamex may prepay the Secured Promissory Note in whole or in part at any time.

The Jamex Revolving Promissory Note, which provides Jamex with access to working capital liquidity to meet their unrelated and ongoing crude oil marketing and other business needs, has an annual interest rate of 0% (which rate would be increased in case of a default), and contains certain conditions precedent to the operating partnership’s

obligation to make any advances thereunder. Each borrowing under the Jamex Revolving Promissory Note must be repaid within 10 days, and the ultimate maturity date of the Jamex Revolving Promissory Note is the earlier of September 1, 2021 and the date on which all obligations under the Jamex Secured Promissory Note are repaid.

The Jamex Secured Promissory Note is guaranteed, pursuant to a Guaranty Agreement, jointly by James Ballengee and Bacchus (up to a maximum aggregate amount of \$20.0 million), and each Note is fully guaranteed, pursuant to respective Guaranty Agreements, by the other Jamex entities. The obligations of Jamex and the other Jamex entities under the Notes are secured, pursuant to a Security Agreement, by a lien on certain of those entities' assets, including actively traded marketable securities and cash, which are held in a controlled account that can be seized by us in the event of default.

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During the year ended July 31, 2016, approximately 60% and 80% of Midstream Operations - Crude oil logistics' segment (Bridger) gross margin and EBITDA, respectively, was generated from its largest customer and Jamex, that customer's supplier, under take-or-pay arrangements. Bridger's largest customer during the fiscal year ended July 31, 2016 owned a refinery in Trainer, Pennsylvania. Bridger was party to an agreement with this customer under which Bridger provided logistics services to transport crude oil from the Bakken region in North Dakota to the Trainer refinery. That agreement had a minimum volume commitment and payment obligation from the refinery for logistics services associated with the delivery of 65 MBbls/d. However, if the quantity of crude oil delivered to the refinery dropped below 35 MBbls/d, the minimum volume commitment and payment obligation from the refinery would be suspended and Jamex would become responsible for payments to Bridger under the pay provisions of the Jamex TLA. During February 2016, Jamex ceased sourcing barrels for delivery to the refinery and since that time Bridger had been billing Jamex directly in accordance with the pay provisions of the Jamex TLA. During July 2016, we determined Jamex would not resume sourcing barrels for delivery to the refinery or be likely to continue to make payments under the pay provisions of the Jamex TLA. As a result, we negotiated a settlement with Jamex, and the Jamex TLA was terminated on September 1, 2016. While the agreement with the refinery owner was not terminated as a result of the execution and delivery of the Jamex Termination Agreement, Bridger has been unable to negotiate a revised transportation and logistics agreement with that customer; accordingly it is unlikely that Bridger will continue to make any deliveries under the existing agreement. Consequently, Ferrellgas does not anticipate any material contribution to revenue or EBITDA from Jamex or Bridger's largest customer in the future. Additionally, the continued, sustained decline in crude oil prices and resulting decrease in crude oil production in the regions in which we operate continued to significantly impact our trucking and rail operations during the six months ended January 31, 2017, a trend we anticipate will continue in fiscal 2017 and beyond.

## Financial covenants

The indenture governing the outstanding notes of Ferrellgas Partners and the agreements governing the operating partnership's indebtedness contain various covenants that limit our ability and the ability of specified subsidiaries of ours to, among other things, incur additional indebtedness and make distribution payments to our common unitholders. Our general partner believes that the most restrictive of these covenants are the consolidated leverage ratio and the consolidated interest coverage ratio, as defined in our secured credit facility and our accounts receivable securitization facility, and the consolidated fixed charge coverage ratio, as defined in the indenture governing the outstanding notes of Ferrellgas Partners.

Before a restricted payment (as defined in the secured credit facility and the operating partnership indentures) can be made by the operating partnership, the operating partnership must be in compliance with the covenants under the secured credit facility and accounts receivable securitization facility and in pro forma compliance with the covenants under the operating partnerships indentures. If the operating partnership is unable to make restricted payments, Ferrellgas Partners will not have the ability to make semi-annual interest payments on its \$357.0 million 8.625% unsecured senior notes due 2020 or distributions to Ferrellgas Partners common unitholders.

Before a restricted payment (as defined in the Ferrellgas Partners indentures) can be made by Ferrellgas Partners, Ferrellgas Partners must be in compliance with the covenant under the Ferrellgas Partners indenture. If Ferrellgas Partners is unable to make restricted payments, Ferrellgas Partners will not have the ability to make distributions to Ferrellgas Partners common unitholders.

A breach of the financial covenants under the secured credit facility and the accounts receivable securitization facility will also result in an event of default under those facilities resulting in the operating partnership's inability to obtain funds under those facilities and giving the lenders and receivables purchasers the right to accelerate the operating partnership's obligations under those facilities and to exercise remedies to collect the outstanding amounts under those facilities.

### Consolidated leverage ratio

Our consolidated leverage ratio is defined as the ratio of total debt of the operating partnership to trailing four quarters EBITDA of the operating partnership (adjusted for certain, specified items), as detailed in our secured credit facility and our accounts receivable securitization facility. During fiscal 2016 our secured credit facility and our accounts receivable securitization facility required the operating partnership to maintain a consolidated leverage ratio of no more than 5.5x as of each fiscal quarter end. Our consolidated leverage ratio was 5.48x as of July 31, 2016, which would have permitted approximately \$8.1 million of additional borrowing capacity or approximately \$1.5 million less EBITDA as of the fiscal year end. The narrow margin in this covenant was due primarily to several factors including the following: (1) a \$44.8 million unpaid accounts receivable balance due from Jamex at July 31, 2016; (2) the \$45.9 million purchase of 2.4 million common units from Jamex in November 2015; (3) a \$16.9 million repurchase of 0.9 million of Ferrellgas Partners' common units from Jamex on September 1, 2016; (4) Midstream operations - crude oil logistics (Bridger) growth capital expenditures of approximately \$52.4 million; (5) the warm weather in fiscal 2016 which was 19% warmer than normal and 16% warmer than fiscal 2015, which led to reduced demand for propane; and (6) the decline in our water solutions business. As a result of these factors, and the Jamex settlement discussed above, on September 27, 2016, we entered into a fifth amendment to our secured

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credit facility and a fourth amendment to our accounts receivable securitization facility to modify our consolidated leverage ratio covenant as follows:

Date	Maximum leverage ratio (prior to amendments)	Maximum leverage ratio (after amendments)
January 31, 2017	5.50	5.95
April 30, 2017	5.50	5.95
July 31, 2017	5.50	6.05
October 31, 2017	5.50	5.95
January 31, 2018	5.50	5.95
April 30, 2018 & thereafter	5.50	5.50

During the quarter ending January 31, 2017, our results of operations were negatively impacted by sustained temperatures that were 14% warmer than normal throughout our operating areas. In order to avoid a violation of our amended consolidated leverage ratio covenant of 5.95x at January 31, 2017, Ferrellgas Partners sold in a private placement offering \$175.0 million in aggregate principal amount of additional 8.625% unsecured senior notes due 2020, at 96% of par. Net proceeds from the offering of approximately \$165.9 million were used to repay borrowings under our secured credit facility and allowed for a consolidated leverage ratio of 5.81x as of January 31, 2017, which permits approximately \$41.0 million of additional borrowing capacity or approximately \$6.9 million less EBITDA.

#### Consolidated interest coverage ratio

Our secured credit facility and accounts receivable securitization facility include a consolidated interest coverage ratio covenant. This covenant requires that the ratio of trailing four quarters EBITDA of the operating partnership (adjusted for certain, specified items) to interest expense of the operating partnership be at least 2.5x at each fiscal quarter end. This ratio was 2.59x at January 31, 2017, which permits approximately \$4.3 million of additional interest expense or approximately \$10.6 million less EBITDA. This covenant in the secured credit facility also requires a ratio of at least 2.25x at each fiscal quarter end, which permits approximately \$17.3 million of additional interest expense or approximately \$38.9 million less EBITDA.

#### Consolidated fixed charge coverage ratio

The indenture governing the outstanding notes of Ferrellgas Partners includes a consolidated fixed charge coverage ratio test for the incurrence of debt and the making of restricted payments. This covenant requires that the ratio of trailing four quarters EBITDA of Ferrellgas Partners (adjusted for certain, specified items) to interest expense of Ferrellgas Partners be at least 1.75x on a pro forma basis, before a restricted payment (as defined in the indenture) can be made by Ferrellgas Partners. As of January 31, 2017, the ratio was 2.01x, which permits approximately \$22.3 million of additional interest expense or approximately \$39.0 million less EBITDA.

Given the lack of headroom on these covenants, we continue to execute on a strategy to reduce our debt and interest expense. This strategy may include issuance of equity, amending existing debt agreements, asset sales or a further reduction in our annual distribution, which was reduced during the quarter ended October 31, 2016 from an annualized rate of \$2.05 to \$0.40 per common unit. We believe any debt and interest expense reduction strategies would remain in effect until our consolidated leverage ratio reaches 4.5x or a level that we deem appropriate for our business.

#### Distributions

On February 23, 2017 the board of directors of our general partner announced a quarterly distribution of \$0.10, payable on March 17, 2017, to all unitholders of record as of March 10, 2017, which equates to an annual distribution rate of \$0.40, or \$1.65 lower than our fiscal 2016 annual distribution rate of \$2.05. On December 15, 2016, we also paid a quarterly distribution of \$0.10.

#### How We Evaluate Our Operations

We evaluate our overall business performance based primarily on Adjusted EBITDA. We do not utilize depreciation, depletion and amortization expense in our key measures, because we focus our performance management on cash flow generation and our assets have long useful lives.

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Segment disclosure

Propane and related equipment sales

We are a leading distributor of propane and related equipment and supplies to customers in the United States as measured by the volume of our retail sales in fiscal 2016 and a leading national provider of propane by portable tank exchange. We serve residential, industrial/commercial, portable tank exchange, agricultural, wholesale and other customers in all 50 states, the District of Columbia and Puerto Rico. Our operations primarily include the distribution and sale of propane and related equipment and supplies with concentrations in the Midwest, Southeast, Southwest and Northwest regions of the United States.

We use information on temperatures to understand how our results of operations are affected by temperatures that are warmer or colder than normal. We use the definition of “normal” temperatures based on information published by the National Oceanic and Atmospheric Administration. Based on this information we calculate a ratio of actual heating degree days to normal heating degree days. Heating degree days are a general indicator of weather impacting propane usage.

Weather conditions have a significant impact on demand for propane for heating purposes primarily during the months of November through March (the “winter heating season”). Accordingly, the volume of propane used by our customers for this purpose is directly affected by the severity of the winter weather in the regions we serve and can vary substantially from year to year. In any given region, sustained warmer-than-normal temperatures will tend to result in reduced propane usage, while sustained colder-than-normal temperatures will tend to result in greater usage. Although there is a strong correlation between weather and customer usage, general economic conditions in the United States and the wholesale price of propane can have a significant impact on this correlation. Additionally, there is a natural time lag between the onset of cold weather and increased sales to customers. If the United States were to experience a cooling trend we could expect nationwide demand for propane to increase which could lead to greater sales, income and liquidity availability. Conversely, if the United States were to experience a warming trend, we could expect nationwide demand for propane to decrease which could lead to a reduction in our sales, income and liquidity availability. Weather in the more highly concentrated geographic areas we serve for the three months ended January 31, 2017 was approximately 14% warmer than normal. This significantly warmer than normal weather was 4% colder than prior year quarter, yet gallons sold increased by approximately 7% primarily due to our strategy to increase market share with competitive pricing arrangements with new customers.

We employ risk management activities that attempt to mitigate price risks related to the purchase, storage, transport and sale of propane generally in the contract and spot markets from major domestic energy companies on a short-term basis. We attempt to mitigate these price risks through the use of financial derivative instruments and forward propane purchase and sales contracts. We enter into propane sales commitments with a portion of our customers that provide for a contracted price agreement for a specified period of time. These commitments expose us to product price risk if not immediately hedged with an offsetting propane purchase commitment.

Our open financial derivative propane purchase commitments are designated as hedges primarily for fiscal 2017 and 2018 sales commitments and, as of January 31, 2017, have experienced net mark to market gains of approximately \$16.6 million. Because these financial derivative purchase commitments qualify for hedge accounting treatment, the resulting asset, liability and related mark to market gains or losses are recorded on the condensed consolidated balance sheets as “Prepaid expenses and other current assets,” “Other assets, net,” “Other current liabilities” and “Accumulated other comprehensive income (loss),” respectively, until settled. Upon settlement, realized gains or losses on these contracts will be reclassified to “Cost of sales-propane and other gas liquid sales” in the condensed consolidated statements of operations as the underlying inventory is sold. These financial derivative propane purchase commitment net gains are expected to be offset by decreased margins on propane sales commitments that qualify for the normal

purchase normal sale exception. At January 31, 2017, we estimate 62% of currently open financial derivative propane purchase commitments, the related propane sales commitments and the resulting gross margin will be realized into earnings during the next twelve months.

#### Midstream Operations - Crude oil logistics

Our crude oil logistics segment ("Bridger") primarily generates income by providing crude oil transportation and logistics services on behalf of producers and end-users of crude oil. Bridger services include transportation through its operation of a fleet of trucks, tank trailers, railcars, pipeline injection terminals, and a barge. We primarily operate in major oil and gas basins across the continental United States. Our crude oil logistics segment also enters into crude oil purchase and sales arrangements. We manage our exposure to price fluctuations by using back-to-back contracts and financial hedging positions.

During the year ended July 31, 2016, approximately 60% and 80% of Bridger's gross margin and EBITDA, respectively, was generated from its largest customer and Jamex. However, due to the September 1, 2016 termination of the Jamex TLA, we do not anticipate any material contribution to revenue or EBITDA from Jamex or Bridger's largest customer in the future. Additionally, the continued, sustained decline in crude oil prices and resulting decrease in crude oil production in the regions in



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which we operate continued to significantly impact our trucking and rail operations during the six months ended January 31, 2017, a trend we anticipate will continue in fiscal 2017 and beyond.

Summary Discussion of Results of Operations:

For the three months ended January 31, 2017 and 2016

During the three months ended January 31, 2017, we generated net earnings attributable to Ferrellgas Partners L.P. of \$38.1 million, compared to \$57.1 million during the three months ended January 31, 2016.

Our propane and related products segment generated operating income of \$95.3 million during the three months ended January 31, 2017, compared to \$97.8 million during the three months ended January 31, 2016. Due to the seasonal nature of demand for propane, sales volumes of our propane and related products segment typically are higher during the second and third quarters of the fiscal year than during the first and fourth quarters of the fiscal year. The primary reason for the decrease in operating income during the three months ended January 31, 2017 compared to the three months ended January 31, 2016 was a decrease in the sales of certain lower margin equipment.

Our crude oil logistics segment generated operating losses of \$1.2 million during the three months ended January 31, 2017 compared to \$13.9 million of operating income during the three months ended January 31, 2016. This decline is due to the impact of the termination of the Jamex TLA and decline in trucking and rail operations, as discussed above.

Corporate and other recognized an operating loss of \$19.0 million during the three months ended January 31, 2017, compared to an operating loss of \$17.9 million recognized during the three months ended January 31, 2016, primarily due to the \$3.9 million of increased non-cash stock based compensation charges, partially offset by a \$1.3 million decrease in operating expenses incurred by our water solutions operations.

“Interest expense” increased \$2.1 million and \$2.0 million for Ferrellgas and the operating partnership, respectively, both primarily due to the incurrence of new debt to fund \$52.4 million of Bridger growth capital expenditures and the repurchase of \$15.9 million of common units from Jamex, each as discussed above.

Distributable cash flow attributable to equity investors decreased from \$103.1 million in the prior period to \$68.9 million in the current period primarily due to a \$26.3 million decrease in Adjusted EBITDA from our crude oil logistics segment resulting from the termination of the Jamex TLA and decline in trucking operations, as discussed above.

Distributable cash flow excess increased from \$50.8 million in the prior period to \$57.8 million in the current period, primarily due to a \$40.5 million decrease in distributions paid to common unitholders partially offset by a \$26.3 million decrease in Adjusted EBITDA from our crude oil logistics segment, as discussed above, and a \$9.8 million decrease in Adjusted EBITDA from our propane and related products segment.

For the six months ended January 31, 2017 and 2016

During the six months ended January 31, 2017, we generated a net loss attributable to Ferrellgas Partners L.P. of \$5.0 million, compared to a net loss of \$22.7 million during the six months ended January 31, 2016.

Our propane and related products segment generated operating income of \$111.9 million during the six months ended January 31, 2017, compared to \$111.5 million during the six months ended January 31, 2016. Due to the seasonal nature of demand for propane, sales volumes of our propane and related products segment typically are higher during

the second and third quarters of the fiscal year than during the first and fourth quarters of the fiscal year. The primary reason for the slight increase in operating income during the six months ended January 31, 2017 compared to the six months ended January 31, 2016 was primarily due to decreased operating expense related to vehicle fuel costs substantially offset by a decrease in the sales of certain lower margin equipment.

Our crude oil logistics segment generated operating losses of \$0.2 million during the six months ended January 31, 2017 compared to \$11.7 million of operating income during the six months ended January 31, 2016. This decline is due to the impact of the termination of the Jamex TLA and decline in trucking and rail operations, as discussed above.

Corporate and other recognized an operating loss of \$46.2 million during the six months ended January 31, 2017, compared to an operating loss of \$76.9 million recognized during the six months ended January 31, 2016. The prior year results

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from our water solutions operations include a \$29.3 million asset impairment charge that was not repeated in the current fiscal period. Current year results from our water solutions operations include a loss on asset disposal of \$5.0 million that was not incurred in the prior period.

“Interest expense” for both Ferrellgas and the operating partnership increased \$3.7 million primarily due to the incurrence of new debt to fund \$52.4 million of Bridger growth capital expenditures and the repurchase of \$62.8 million of common units from Jamex each as discussed above.

Distributable cash flow attributable to equity investors decreased from \$114.3 million in the prior period to \$62.7 million in the current period primarily due to a \$46.3 million decrease in Adjusted EBITDA from our crude oil logistics segment resulting from the termination of the Jamex TLA and decline in trucking operations, as discussed above.

Distributable cash flow excess decreased from \$10.3 million in the prior period to \$1.9 million in the current period, primarily due to a \$46.3 million decrease in Adjusted EBITDA from our crude oil logistics segment, as discussed above, and a \$10.9 million decrease in Adjusted EBITDA from our propane and related products segment, partially offset by a \$42.2 million decrease in distributions paid to common unitholders.

## Consolidated Results of Operations

(amounts in thousands)	Three months ended		Six months ended	
	January 31, 2017	2016	January 31, 2017	2016
Total revenues	\$579,250	\$649,238	\$958,792	\$1,120,384
Total cost of sales	342,710	379,046	568,310	668,849
Operating expense	113,076	115,997	218,162	232,196
Depreciation and amortization expense	25,607	37,367	51,809	74,346
General and administrative expense	12,279	10,072	26,548	29,216
Equipment lease expense	7,416	7,278	14,765	14,310
Non-cash employment stock ownership plan compensation charge	2,945	3,141	6,699	8,397
Asset impairments	—	—	—	29,316
Loss on asset sales and disposal	45	2,524	6,468	17,441
Operating income	75,172	93,813	66,031	46,313
Interest expense	(36,819 )	(34,730 )	(72,247 )	(68,518 )
Other income (expense), net	763	(298 )	1,271	(420 )
Earnings (loss) before income taxes	39,116	58,785	(4,945 )	(22,625 )
Income tax expense (benefit)	588	1,030	(2 )	186
Net earnings (loss)	38,528	57,755	(4,943 )	(22,811 )
Net earnings (loss) attributable to noncontrolling interest	430	628	32	(145 )
Net earnings (loss) attributable to Ferrellgas Partners, L.P.	38,098	57,127	(4,975 )	(22,666 )
Less: General partner's interest in net earnings (loss)	381	571	(50 )	(227 )
Common unitholders' interest in net earnings (loss)	\$37,717	\$56,556	\$(4,925 )	\$(22,439 )

## Non-GAAP Financial Measures

In this Quarterly Report we present three primary non-GAAP financial measures: Adjusted EBITDA, Distributable cash flow attributable to equity investors, and Distributable cash flow attributable to common unitholders.

Adjusted EBITDA. Adjusted EBITDA is calculated as net earnings attributable to Ferrellgas Partners, L.P., less the sum of the following: income tax expense (benefit), interest expense, depreciation and amortization expense, non-cash employee

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stock ownership plan compensation charge, non-cash stock-based compensation charge, asset impairments, loss on asset sales and disposal, other income (expense), net, change in fair value of contingent consideration, severance costs, unrealized (non-cash) losses (gains) on changes in fair value of derivatives not designated as hedging instruments, acquisition and transition expenses and net earnings (loss) attributable to noncontrolling interest. Management believes the presentation of this measure is relevant and useful because it allows investors to view the partnership's performance in a manner similar to the method management uses, adjusted for items management believes makes it easier to compare its results with other companies that have different financing and capital structures. This method of calculating Adjusted EBITDA may not be consistent with that of other companies and should be viewed in conjunction with measurements that are computed in accordance with GAAP.

**Distributable Cash Flow Attributable to Equity Investors.** Distributable cash flow attributable to equity investors is calculated as Adjusted EBITDA minus net cash interest, maintenance capital expenditures, cash paid for taxes, and proceeds from asset sales. Management considers distributable cash flow attributable to equity investors a meaningful measure of the partnership's ability to declare and pay quarterly distributions to equity investors. Distributable cash flow attributable to equity investors, as management defines it, may not be comparable to distributable cash flow attributable to equity investors or similarly titled measurements used by other corporations and partnerships. Items added into our calculation of distributable cash flow attributable to equity investors that will not occur on a continuing basis may have associated cash payments. Distributable cash flow attributable to equity investors may not be consistent with that of other companies and should be viewed in conjunction with measurements that are computed in accordance with GAAP.

**Distributable Cash Flow Attributable to Common Unitholders.** Distributable cash flow attributable to common unitholders is calculated as Distributable cash flow attributable to equity investors minus distributable cash flow attributable to general partner and noncontrolling interest. Management considers distributable cash flow attributable to common unitholders a meaningful measure of the partnership's ability to declare and pay quarterly distributions to common unitholders. Distributable cash flow attributable to common unitholders, as management defines it, may not be comparable to distributable cash flow attributable to common unitholders or similarly titled measurements used by other corporations and partnerships. Items added into our calculation of distributable cash flow attributable to common unitholders that will not occur on a continuing basis may have associated cash payments. Distributable cash flow attributable to common unitholders may not be consistent with that of other companies and should be viewed in conjunction with measurements that are computed in accordance with GAAP.

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The following table summarizes EBITDA, Adjusted EBITDA, Distributable cash flow attributable to equity investors and Distributable cash flow attributable to common unitholders for the three months ended January 31, 2017 and 2016, respectively:

(amounts in thousands)	Three months ended January 31,		For the six months ended January 31,	
	2017	2016	2017	2016
Net earnings (loss) attributable to Ferrellgas Partners, L.P.	\$38,098	\$57,127	\$(4,975)	\$(22,666)
Income tax expense (benefit)	588	1,030	(2)	186
Interest expense	36,819	34,730	72,247	68,518
Depreciation and amortization expense	25,607	37,367	51,809	74,346
EBITDA	101,112	130,254	119,079	120,384
Non-cash employee stock ownership plan compensation charge	2,945	3,141	6,699	8,397
Non-cash stock-based compensation charge	1,417	(2,456)	3,298	5,666
Asset impairments	—	—	—	29,316
Loss on asset sales and disposals	45	2,524	6,468	17,441
Other income (expense), net	(763)	298	(1,271)	420
Change in fair value of contingent consideration	—	—	—	(100)
Severance costs	490	—	1,959	856
Unrealized (non-cash) loss (gain) on changes in fair value of derivatives not designated as hedging instruments	(646)	3,870	(2,215)	4,908
Acquisition and transition expenses	—	70	—	85
Net earnings (loss) attributable to noncontrolling interest	430	628	32	(145)
Adjusted EBITDA	105,030	138,329	134,049	187,228
Net cash interest expense (a)	(34,712)	(33,905)	(68,330)	(66,407)
Maintenance capital expenditures (b)	(3,754)	(3,214)	(7,076)	(9,429)
Cash paid for taxes	(25)	(5)	(26)	(5)
Proceeds from asset sales	2,313	1,863	4,033	2,876
Distributable cash flow attributable to equity investors	68,852	103,068	62,650	114,263
Distributable cash flow attributable to general partner and non-controlling interest	1,377	2,061	1,253	2,285
Distributable cash flow attributable to common unitholders	67,475	101,007	61,397	111,978
Less: Distributions paid to common unitholders	9,715	50,223	59,506	101,666
Distributable cash flow excess	\$57,760	\$50,784	\$1,891	\$10,312

(a) Net cash interest expense is the sum of interest expense less non-cash interest expense and other income (expense), net. This amount includes interest expense related to the accounts receivable securitization facility.

(b) Maintenance capital expenditures include capitalized expenditures for betterment and replacement of property, plant and equipment.

Segment Operating Results for the three months ended January 31, 2017 and 2016

#### Items Impacting the Comparability of Our Financial Results

Our current and future results of operations may not be comparable to our historical results of operations for the periods presented due to the termination of the Jamex TLA, a significant contract for our Midstream operations segment. Refer to Recent Developments in this Item 2. Management's Discussion and Analysis for additional

information.

Propane and related equipment sales

The following table summarizes propane sales volumes and the Adjusted EBITDA results of our propane and related equipment sales segment for the periods indicated:

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(amounts in thousands)

Three months ended January 31,	2017	2016	Increase (Decrease)	
Propane sales volumes (gallons):				
Retail - Sales to End Users	201,580	189,460	12,120	6 %
Wholesale - Sales to Resellers	66,152	60,781	5,371	9 %
	267,732	250,241	17,491	7 %
Revenues -				
Propane and other gas liquids sales:				
Retail - Sales to End Users	\$313,169	\$276,722	\$36,447	13 %
Wholesale - Sales to Resellers	103,223	87,703	15,520	18 %
Other Gas Sales (a)	20,983	12,431	8,552	69 %
Other (b)	45,088	84,049	(38,961 )	(46 )%
Propane and related equipment revenues	\$482,463	\$460,905	\$21,558	5 %
Gross Margin -				
Propane and other gas liquids sales: (c)				
Retail - Sales to End Users (a)	\$158,369	\$161,973	\$(3,604 )	(2 )%
Wholesale - Sales to Resellers (a)	43,977	40,054	3,923	10 %
Other (b)	24,431	28,275	(3,844 )	(14 )%
Propane and related equipment gross margin	226,777	230,302	(3,525 )	(2 )%
Operating, general and administrative expense (d)	106,651	105,675	976	1 %
Equipment lease expense	6,704	6,213	491	8 %
Operating income	95,332	97,815	(2,483 )	(3 )%
Depreciation and amortization expense	18,017	18,499	(482 )	(3 )%
Loss on asset sales and disposals	73	2,100	(2,027 )	(97 )%
Unrealized (non-cash) losses (gains) on changes in fair value of derivatives not designated as hedging instruments	(1,134 )	3,696	(4,830 )	NM
Adjusted EBITDA	\$112,288	\$122,110	\$(9,822 )	(8 )%

NM - Not meaningful

(a) Gross margin for Other Gas Sales is allocated to Gross margin "Retail - Sales to End Users" and "Wholesale - Sales to Resellers" based on the volumes in each respective category.

(b) Other primarily includes appliance and material sales, and to a lesser extent various customer fee income.

(c) Gross margin from "Propane and other gas liquids sales" represents "Revenues - Propane and other gas liquids sales" less "Cost of sales - Propane and other gas liquids sales" and does not include depreciation and amortization.

(d) Operating, general, and administrative expenses are included in the calculation of Adjusted EBITDA. General and administrative expenses include only certain items that were directly attributable to the propane and related equipment sales segment.

Propane sales volumes during the three months ended January 31, 2017 increased 7% or 17.5 million gallons, from that of the prior year period due to 12.1 million and 5.4 million of increased gallon sales to retail and wholesale customers respectively.

Weather in the more highly concentrated geographic areas we serve for the three months ended January 31, 2017 was approximately 14% warmer than normal and 4% cooler than that of the prior year period. We believe retail and wholesale customer sales volumes increased due to the relatively cooler weather and our strategy to increase market



share with competitive pricing arrangements for new customers.

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Our wholesale sales price per gallon correlates to the wholesale market price of propane. The wholesale market price at major supply points in Mt. Belvieu, Texas and Conway, Kansas during the three months ended January 31, 2017 averaged 71% and 82% more than the prior year period, respectively. The wholesale market price at Mt. Belvieu, Texas averaged \$0.65 and \$0.38 per gallon during the three months ended January 31, 2017 and 2016, respectively, while the wholesale market price at Conway, Kansas averaged \$0.62 and \$0.34 per gallon during the three months ended January 31, 2017 and 2016, respectively.

Revenues

Retail sales increased \$36.4 million compared to the prior period. This increase resulted primarily from a \$18.7 million increase in sales price per gallon and \$17.7 million from increased sales volumes, as discussed above.

Wholesale sales increased \$15.5 million compared to the prior period. This increase resulted primarily from a \$11.0 million increase in sales price per gallon and \$4.5 million from increased sales volumes, as discussed above.

Other gas sales increased \$8.6 million compared to the prior year period primarily due to increased sales price per gallon.

Other revenues decreased \$39.0 million compared to the prior year period, primarily due to decrease in the sales of certain lower margin equipment.

Gross margin - Propane and other gas liquids sales

Gross margin increased \$0.3 million compared to the prior year period. This increase resulted primarily from a \$8.7 million increase in propane sales volumes, as discussed above, substantially offset by \$8.4 million decrease in gross margin per gallon. Gross margin declines were primarily the result of our strategy to increase market share with competitive pricing arrangements for new customers and the overall increase in the wholesale cost of propane both as discussed above.

Gross margin - Other

Gross margin decreased \$3.8 million primarily due to a decrease in the sale of certain lower margin equipment.

Operating income

Operating income decreased \$2.5 million primarily due to a \$3.8 million decrease "Gross margin - other" as discussed above, and a \$1.0 million increase in "Operating, general and administrative expense", partially offset by a \$2.0 million decrease in "Loss on asset sales and disposal". "Operating, general and administrative expense" increased primarily due to personnel costs related to the increase in gallons sold as discussed above.

Adjusted EBITDA

Adjusted EBITDA decreased \$9.8 million primarily due to a \$5.8 million increase in operating, general and administrative expense, and a \$3.8 million decrease in "Gross margin - Other", as discussed above. Operating, general and administrative expense increased primarily due to personnel costs related to the increase in gallons sold as discussed above.

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## Midstream operations - crude oil logistics

The following table summarizes the volume of product hauled and sold, as well as Adjusted EBITDA results of our crude oil logistics segment for the periods indicated:  
(amounts in thousands)

Three months ended January 31,	2017	2016	Increase (Decrease)	
Volumes (barrels):				
Crude oil hauled	13,005	24,345	(11,340 )	(47 )%
Crude oil sold	1,293	1,593	(300 )	(19 )%
Revenues -				
Crude oil logistics	\$20,868	\$112,469	\$(91,601)	(81 )%
Crude oil sales	73,759	71,324	2,435	3 %
	94,627	183,793	(89,166 )	(49 )%
Gross margin (a)	7,540	37,892	(30,352 )	(80 )%
Operating, general, and administrative expenses (b)	5,474	9,258	(3,784 )	(41 )%
Equipment lease expense	123	87	36	41 %
Operating income (loss)	(1,186 )	13,928	(15,114 )	NM
Depreciation and amortization expense	3,072	14,195	(11,123 )	(78 )%
Loss on asset sales and disposals	57	424	(367 )	NM
Unrealized (non-cash) losses on changes in fair value of derivatives not designated as hedging instruments	488	174	314	NM
Adjusted EBITDA	\$2,431	\$28,721	\$(26,290)	(92 )%

NM - Not meaningful

(a) Gross margin represents "Revenues - Midstream operations" less "Cost of sales - Midstream operations" and does not include depreciation and amortization.

(b) Operating, general, and administrative expenses are included in the calculation of Adjusted EBITDA. General and administrative expenses include only certain items that were directly attributable to the crude oil logistics segment.

Crude oil hauled during the three months ended January 31, 2017 decreased 47% or 11.3 million barrels, from that of the prior period primarily due to the termination of the Jamex TLA as discussed above.

## Revenues

Crude oil logistics revenues decreased 81% or \$91.6 million compared to the prior period, primarily due to the termination of the Jamex TLA as discussed above. The slight increase in crude oil sales reflects an \$15.9 million increase related to the change in the market price of crude oil and to a \$13.5 million decrease related to the volume of crude oil sold.

## Gross margin

Gross margin decreased 80% or \$30.4 million compared to the prior period, primarily due to the termination of the Jamex TLA as discussed above,



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## Operating income (loss)

We recorded an operating loss of \$1.2 million during the three months ended January 31, 2017 as compared to operating income of \$13.9 million for the three months ended January 31, 2016. Operating income decreased due to a \$30.4 million decrease in gross margin which resulted primarily from the termination of the Jamex TLA as discussed above, partially offset by an \$11.1 million decrease in depreciation and amortization expense due to the impact of the asset impairment charge recognized during the fourth quarter of fiscal 2016. Also operating, general and administrative expenses decreased \$3.8 million primarily due to decreases in personnel expenses related to the termination of the Jamex TLA as discussed above.

## Adjusted EBITDA

Adjusted EBITDA decreased \$26.3 million primarily due to a \$30.0 million decrease in gross margin, partially offset by the \$3.8 million decrease in operating, general and administrative expenses, both as discussed above.

## Corporate and other

The following table summarizes the financial results of our corporate and other operations, which includes our water solutions operations, for the periods indicated:

(amounts in thousands)

Three months ended January 31,	2017	2016	Increase (Decrease)	
Revenues	\$3,819	\$4,540	\$(721 )	(16 )%
Gross margin (a)	2,229	1,998	231	12 %
Operating, general and administrative expense (b)	13,236	11,136	2,100	19 %
Equipment lease expense	589	978	(389 )	(40 )%
Operating loss	(18,974 )	(17,930 )	(1,044 )	(6 )%
Depreciation and amortization expense	4,518	4,673	(155 )	(3 )%
Non-cash employee and stock ownership plan compensation charge	2,945	3,141	(196 )	(6 )%
Non-cash stock based compensation charge	1,417	(2,456 )	3,873	NM
Gain on asset sales and disposals	(85 )	—	(85 )	NM
Severance costs	490	—	490	NM
Acquisition and transition expenses	—	70	(70 )	NM
Adjusted EBITDA	\$(9,689 )	\$(12,502 )	\$2,813	23 %

## NM- Not Meaningful

(a) Gross margin represents revenues from water solutions operations less cost of sales from water solutions operations and does not include depreciation and amortization.

(b) Some general and administrative expenses have been allocated to other segments.

## Operating loss

Corporate and other recognized an operating loss of \$19.0 million during the three months ended January 31, 2017, compared to an operating loss of \$17.9 million recognized during the three months ended January 31, 2016. The increase in operating loss is primarily due to the \$3.9 million of increased non-cash stock based compensation

charges. These increases to operating loss were partially offset by a \$1.3 million decrease in "Operating expense" related to our water solutions operations.

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## Adjusted EBITDA

The Adjusted EBITDA within "Corporate and other" increased by \$2.8 million primarily due to a \$1.3 million decrease in "Operating expense" related to our water solutions operations and a decrease of \$0.9 million in general and administrative personnel and other expenses.

## Segment Operating Results for the six months ended January 31, 2017 and 2016

## Items Impacting the Comparability of Our Financial Results

Our current and future results of operations may not be comparable to our historical results of operations for the periods presented due to the termination of the Jamex TLA, a significant contract for our Midstream operations segment. Refer to Recent Developments in this Item 2. Management's Discussion and Analysis for additional information.

## Propane and related equipment sales

The following table summarizes propane sales volumes and the Adjusted EBITDA results of our propane and related equipment sales segment for the periods indicated:  
(amounts in thousands)

Six months ended January 31,	2017	2016	Increase (Decrease)		
Propane sales volumes (gallons):					
Retail - Sales to End Users	312,768	300,433	12,335	4	%
Wholesale - Sales to Resellers	118,142	111,347	6,795	6	%
	430,910	411,780	19,130	5	%
Revenues -					
Propane and other gas liquids sales:					
Retail - Sales to End Users	\$461,786	\$425,308	\$36,478	9	%
Wholesale - Sales to Resellers	187,442	172,155	15,287	9	%
Other Gas Sales (a)	30,546	24,694	5,852	24	%
Other (b)	74,187	116,224	(42,037)	(36)	%
Propane and related equipment revenues	\$753,961	\$738,381	\$15,580	2	%
Gross Margin -					
Propane and other gas liquids sales: (c)					
Retail - Sales to End Users (a)	\$239,754	\$243,070	\$(3,316)	(1)	%
Wholesale - Sales to Resellers (a)	85,779	82,507	3,272	4	%
Other (b)	41,784	46,002	(4,218)	(9)	%
Propane and related equipment gross margin	367,317	371,579	(4,262)	(1)	%
Operating, general and administrative expense (d)	204,510	206,816	(2,306)	(1)	%
Equipment lease expense	13,277	12,593	684	5	%
Operating income	111,860	111,527	333	—	%
Depreciation and amortization expense	36,150	36,998	(848)	(2)	%
Loss on asset sales and disposals	1,520	3,645	(2,125)	(58)	%
Severance costs	253	805	(552)	(69)	%

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Unrealized (non-cash) losses (gains) on changes in fair value of derivatives not designated as hedging instruments	(3,011 )	4,734	(7,745 )	NM
Adjusted EBITDA	\$146,772	\$157,709	\$(10,937)	(7 )%

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NM - Not meaningful

(a) Gross margin for Other Gas Sales is allocated to Gross margin "Retail - Sales to End Users" and "Wholesale - Sales to Resellers" based on the volumes in each respective category.

(b) Other primarily includes appliance and material sales, and to a lesser extent various customer fee income.

(c) Gross margin from "Propane and other gas liquids sales" represents "Revenues - Propane and other gas liquids sales" less "Cost of sales - Propane and other gas liquids sales" and does not include depreciation and amortization.

(d) Operating, general, and administrative expenses are included in the calculation of Adjusted EBITDA. General and administrative expenses include only certain items that were directly attributable to the propane and related equipment sales segment.

Propane sales volumes during the six months ended January 31, 2017 increased 5% or 19.1 million gallons, from that of the prior year period primarily due to 12.3 million and 6.8 million of increased gallon sales to retail and wholesale customers, respectively.

Weather in the more highly concentrated geographic areas we serve for the six months ended January 31, 2017 was approximately 18% warmer than normal and 3% cooler than that of the prior year period. We believe retail and wholesale customer sales volumes increased due to the relatively cooler weather and our strategy to increase market share with competitive pricing arrangements for new customers.

Our wholesale sales price per gallon correlates to the wholesale market price of propane. The wholesale market price at major supply points in Mt. Belvieu, Texas and Conway, Kansas during the six months ended January 31, 2017 averaged 39% and 47% more than the prior year period, respectively. The wholesale market price at Mt. Belvieu, Texas averaged \$0.57 and \$0.41 per gallon during the six months ended January 31, 2017 and 2016, respectively, while the wholesale market price at Conway, Kansas averaged \$0.53 and \$0.36 per gallon during the six months ended January 31, 2017 and 2016, respectively.

Revenues

Retail sales increased \$36.5 million compared to the prior period. This increase resulted primarily from a \$19.0 million increase in sales price per gallon and \$17.5 million from increased sales volumes, as discussed above.

Wholesale sales increased \$15.3 million compared to the prior period. This increase resulted primarily from a \$11.6 million increase in sales price per gallon and \$3.7 million from increased sales volumes, as discussed above.

Other gas sales increased \$5.9 million compared to the prior year period primarily due to \$9.7 million resulting from an increase in sales price per gallon, partially offset by \$3.8 million of decreased sales volumes.

Other revenues decreased \$42.0 million compared to the prior year period, primarily due to decrease in the sales of certain lower margin equipment.

Gross margin - Propane and other gas liquids sales

Gross margin remained consistent with the prior year period. This resulted primarily from a \$7.5 million increase in propane sales volumes, as discussed above, substantially offset by \$7.6 million decrease in gross margin per gallon. Gross margin declines were primarily the result of our strategy to increase market share with competitive pricing arrangements for new customers and the overall increase in the wholesale cost of propane both as discussed above.

Gross margin - Other

Gross margin decreased \$4.2 million primarily due to a decrease in the sale of certain lower margin equipment.

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## Operating income

Operating income increased \$0.3 million primarily due to a \$2.3 million decrease in "Operating, general and administrative expense" and a \$2.1 million decrease in "Loss on asset sales and disposal", substantially offset by a \$4.2 million decrease in "Gross margin - Other", as discussed above. "Operating, general and administrative expense" decreased primarily due to a \$6.9 million decrease in vehicle fuel costs, partially offset by increases in personnel costs and other vehicle costs related to increased gallons sales discussed above.

## Adjusted EBITDA

Adjusted EBITDA decreased \$10.9 million primarily due to a \$6.0 million increase in operating, general and administrative expense and a \$4.2 million decrease in "Gross margin - Other", as discussed above. Operating, general and administrative expense increased primarily due to increases in personnel costs and other vehicle costs related to increased gallon sales as discussed above.

## Midstream operations - Crude oil logistics

The following table summarizes the volume of product sold and hauled, as well as Adjusted EBITDA results of our crude oil logistics segment for the periods indicated:

(amounts in thousands)

Six months ended January 31,	2017	2016	Increase (Decrease)	
Volumes (barrels):				
Crude oil hauled	24,269	48,609	(24,340 )	(50 )%
Crude oil sold	3,060	3,103	(43 )	(1 )%
Revenues -				
Crude oil logistics	43,187	234,854	(191,667)	(82 )%
Crude oil sales	157,767	138,312	19,455	14 %
	200,954	373,166	(172,212)	(46 )%
Gross margin (a)	18,764	75,612	(56,848 )	(75 )%
Operating, general, and administrative expenses (b)	12,348	22,105	(9,757 )	(44 )%
Equipment lease expense	234	208	26	13 %
Operating income (loss)	(233 )	11,652	(11,885 )	NM
Depreciation and amortization expense	6,426	27,851	(21,425 )	(77 )%
Loss on asset sales and disposals	(11 )	13,796	(13,807 )	NM
Severance costs	224	51	173	NM
Unrealized (non-cash) losses on changes in fair value of derivatives not designated as hedging instruments	796	174	622	NM
Adjusted EBITDA	7,202	53,524	(46,322 )	(87 )%

NM - Not meaningful

(a) Gross margin represents "Revenues - Midstream operations" less "Cost of sales - Midstream operations" and does not include depreciation and amortization.

(b) Operating, general, and administrative expenses are included in the calculation of Adjusted EBITDA. General and administrative expenses include only certain items that were directly attributable to the crude oil logistics segment.

Crude oil hauled during the six months ended January 31, 2017 decreased 50% or 24.3 million barrels, compared to the prior period primarily due to the termination of the Jamex TLA as discussed above.

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## Revenues

Crude oil logistics revenues decreased 82% or \$191.7 million compared to the prior period, primarily due to the termination of the Jamex TLA as discussed above. The increase in crude oil sales reflects an \$21.4 million increase related to the change in the market price of crude oil and a \$1.9 million decrease related to the volume of crude oil sold.

## Gross margin

Gross margin decreased 75% or \$56.8 million compared to the prior period, primarily due to the termination of the Jamex TLA as discussed above.

## Operating income (loss)

We recorded an operating loss of \$0.2 million during the six months ended January 31, 2017 as compared to operating income of \$11.7 million for the six months ended January 31, 2016. Operating income decreased due to a \$56.8 million decrease in gross margin which resulted primarily from the termination of the Jamex TLA as discussed above, partially offset by the following: a \$21.4 million decrease in depreciation and amortization expense due to the impact of the asset impairment charge recognized during the fourth quarter of fiscal 2016; a decrease of \$13.8 million in "Loss on asset sales and disposal" due to a loss recognized in the prior year that was not repeated in the current fiscal year, and an \$6.4 million decrease in operating, general and administrative expenses primarily due to decreases in personnel, plant and office expenses related to the termination of the Jamex TLA as discussed above and a \$3.4 million decrease in bad debt expense.

## Adjusted EBITDA

Adjusted EBITDA decreased \$46.3 million primarily due to a \$56.2 million decrease in gross margin, partially offset by the \$9.9 million decrease in operating, general and administrative expenses, both as discussed above.

## Corporate and other

The following table summarizes the financial results of our corporate and other operations, which includes our Water solutions operations, for the periods indicated:

(amounts in thousands)

Six months ended January 31,	2017	2016	Increase (Decrease)	
Revenues	\$6,765	\$8,837	\$(2,072)	(23)%
Gross margin (a)	3,758	4,344	(586)	(13)%
Operating, general and administrative expense (b)	27,858	32,491	(4,633)	(14)%
Equipment lease expense	1,254	1,509	(255)	(17)%
Operating loss	(46,245)	(76,866)	30,621	40%
Depreciation and amortization expense	9,233	9,497	(264)	(3)%
Non-cash employee and stock ownership plan compensation charge	6,699	8,397	(1,698)	(20)%
Non-cash stock based compensation charge	3,298	5,666	(2,368)	(42)%
Asset impairments	—	29,316	(29,316)	NM
Loss on asset sales and disposals	4,959	—	4,959	NM

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Change in fair value of contingent consideration	—	(100	)	100	NM
Severance costs	1,482	—		1,482	NM
Acquisition and transition expenses	—	85	(85	)	NM
Adjusted EBITDA	\$(20,574)	\$(24,005)		\$3,431	14 %

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### NM- Not Meaningful

(a) Gross margin represents revenues from water solutions operations less cost of sales from water solutions operations and does not include depreciation and amortization.

(b) Some general and administrative expenses have been allocated to other segments.

### Operating loss

Corporate and other, including our water solutions operations, recognized an operating loss of \$46.2 million for the six months ended January 31, 2017, compared to an operating loss of \$76.9 million recognized during the six months ended January 31, 2016. Prior year results from our water solutions operations include an impairment charge of \$29.3 million related to the write down of goodwill that was not repeated in the current period. Current year results from our water solutions operations include a loss on asset disposal of \$5.0 million. Operating, general and administrative expenses decreased \$4.6 million primarily due to the \$2.4 million of decreased non-cash stock based compensation charges and a \$2.4 million decrease in operating expenses incurred by our water solutions operations.

### Adjusted EBITDA

The Adjusted EBITDA within "corporate" increased by \$3.4 million primarily due to a decrease of \$3.8 million in operating, general and administrative personnel and other expenses. The improved operational efficiencies related to the performance of our water solutions business also contributed to a decrease of \$2.5 million in related operating expenses. We also recognized a decrease of \$1.3 million in general and administrative personnel and other expenses.

### Liquidity and Capital Resources

#### General

Our primary sources of liquidity and capital resources are cash flow from operating activities, borrowings under our secured credit facility or accounts receivable securitization facility and funds received from sales of debt and equity securities. These liquidity and capital resources are intended to fund our working capital requirements, letter of credit requirements, debt service payments, acquisition and capital expenditures and distributions to our unitholders. Our liquidity and capital resources may be affected by our ability to access the capital markets, covenants in our debt agreements, unforeseen demands on cash, or other events beyond our control.

#### Financial Covenants

The indenture governing the outstanding notes of Ferrellgas Partners and the agreements governing the operating partnership's indebtedness contain various covenants that limit our ability and the ability of specified subsidiaries of ours to, among other things, incur additional indebtedness and make distribution payments to our common unitholders. Our general partner believes that the most restrictive of these covenants are the consolidated leverage ratio and the consolidated interest coverage ratio, as defined in our secured credit facility and our accounts receivable securitization facility, and the consolidated fixed charge coverage ratio, as defined in the indenture governing the outstanding notes of Ferrellgas Partners.

Before a restricted payment (as defined in the secured credit facility and the operating partnership indentures) can be made by the operating partnership, the operating partnership must be in compliance with the covenants under the secured credit facility and accounts receivable securitization facility and in pro forma compliance with the covenants under the operating partnership's indentures. If the operating partnership is unable to make restricted payments, Ferrellgas Partners will not have the ability to make semi-annual interest payments on its \$357.0 million 8.625%

unsecured senior notes due 2020 or distributions to Ferrellgas Partners common unitholders.

Before a restricted payment (as defined in the Ferrellgas Partners indentures) can be made by Ferrellgas Partners, Ferrellgas Partners must be in compliance with the covenant under the Ferrellgas Partners indenture. If Ferrellgas Partners is unable to make restricted payments, Ferrellgas Partners will not have the ability to make distributions to Ferrellgas Partners common unitholders.

A breach of the financial covenants under the secured credit facility and the accounts receivable securitization facility will also result in an event of default under those facilities resulting in the operating partnership's inability to obtain funds under those facilities and giving the lenders and receivables purchasers the right to accelerate the operating partnership's obligations under those facilities and to exercise remedies to collect the outstanding amounts under those facilities.



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## Consolidated leverage ratio

Our consolidated leverage ratio is defined as the ratio of total debt of the operating partnership to trailing four quarters EBITDA of the operating partnership (adjusted for certain, specified items), as detailed in our secured credit facility and our accounts receivable securitization facility. During fiscal 2016 our secured credit facility and our accounts receivable securitization facility required the operating partnership to maintain a consolidated leverage ratio of no more than 5.5x as of each fiscal quarter end. Our consolidated leverage ratio was 5.48x as of July 31, 2016, which would have permitted approximately \$8.1 million of additional borrowing capacity or approximately \$1.5 million less EBITDA as of the fiscal year end. The narrow margin in this covenant was due primarily to several factors including the following: (1) a \$44.8 million unpaid accounts receivable balance due from Jamex at July 31, 2016; (2) the \$45.9 million purchase of 2.4 million common units from Jamex in November 2015; (3) a \$16.9 million repurchase of 0.9 million of Ferrellgas Partners' common units from Jamex on September 1, 2016; (4) Midstream operations - crude oil logistics (Bridger) growth capital expenditures of approximately \$52.4 million; (5) the warm weather in fiscal 2016 which was 19% warmer than normal and 16% warmer than fiscal 2015, which led to reduced demand for propane; and (6) the decline in our water solutions business. As a result of these factors, and the Jamex settlement discussed above, on September 27, 2016, we entered into a fifth amendment to our secured credit facility and a fourth amendment to our accounts receivable securitization facility to modify our consolidated leverage ratio covenant as follows:

Date	Maximum leverage ratio (prior to amendments)	Maximum leverage ratio (after amendments)
January 31, 2017	5.50	5.95
April 30, 2017	5.50	5.95
July 31, 2017	5.50	6.05
October 31, 2017	5.50	5.95
January 31, 2018	5.50	5.95
April 30, 2018 & thereafter	5.50	5.50

During the quarter ending January 31, 2017, our results of operations were negatively impacted by sustained temperatures that were 14% warmer than normal throughout our operating areas. In order to avoid a violation of our amended consolidated leverage ratio covenant of 5.95x at January 31, 2017, Ferrellgas Partners sold in a private placement offering \$175.0 million in aggregate principal amount of additional 8.625% unsecured senior notes due 2020, at 96% of par. Net proceeds from the offering of approximately \$165.9 million were used to repay borrowings under our secured credit facility and allowed for a consolidated leverage ratio of 5.81x as of January 31, 2017, which permits approximately \$41.0 million of additional borrowing capacity or approximately \$6.9 million less EBITDA.

## Consolidated interest coverage ratio

Our secured credit facility and accounts receivable securitization facility include a consolidated interest coverage ratio covenant. This covenant requires that the ratio of trailing four quarters EBITDA of the operating partnership (adjusted for certain, specified items) to interest expense of the operating partnership be at least 2.5x at each fiscal quarter end. This ratio was 2.59x at January 31, 2017, which permits approximately \$4.3 million of additional interest expense or approximately \$10.6 million less EBITDA. This covenant in the secured credit facility also requires a ratio of at least 2.25x at each fiscal quarter end, which permits approximately \$17.3 million of additional interest expense or approximately \$38.9 million less EBITDA.

## Consolidated fixed charge coverage ratio

The indenture governing the outstanding notes of Ferrellgas Partners includes a consolidated fixed charge coverage ratio test for the incurrence of debt and the making of restricted payments. This covenant requires that the ratio of trailing four quarters EBITDA of Ferrellgas Partners (adjusted for certain, specified items) to interest expense of Ferrellgas Partners be at least 1.75x on a pro forma basis, before a restricted payment (as defined in the indenture) can be made by Ferrellgas Partners. As of January 31, 2017, the ratio was 2.01x, which permits approximately \$22.3 million of additional interest expense or approximately \$39.0 million less EBITDA.

Given the lack of headroom on these covenants, we continue to execute on a strategy to reduce our debt and interest expense. This strategy may include issuance of equity, amending existing debt agreements, asset sales or a further reduction in

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our annual distribution, which was reduced during the quarter ended October 31, 2016 from an annualized rate of \$2.05 to \$0.40 per common unit. We believe any debt and interest expense reduction strategies would remain in effect until our consolidated leverage ratio reaches 4.5x or a level that we deem appropriate for our business.

If we are unsuccessful with our strategy to reduce debt and interest expense, we believe it is probable that we will be in violation of our consolidated leverage ratio, consolidated interest coverage ratio and consolidated fixed charge coverage ratio as of the fiscal quarter ending April 30, 2017.

Failure to comply with any of the above or other financial covenants could have a material effect on our operating capacity and cash flows and could further restrict our ability to incur debt, pay interest on our notes or to make cash distributions to our unitholders, even if sufficient funds were available. If we are unable to comply with any of the above or other financial covenants, we will be required to negotiate a waiver or amendment to the covenant. There can be no assurance that we will be able to obtain a waiver or amendment of covenant breaches, if needed.

Our inability to comply with any of the covenants under our secured credit facility and accounts receivable securitization facility or the indenture governing the notes issued by Ferrellgas Partners, in the absence of a waiver or amendment, will result in a default under these facilities. A default under these facilities, if not cured or waived, could result in an event of default that would permit the acceleration of all of our indebtedness under the facilities and restrict future borrowings and distributions. The accelerated debt would become immediately due and payable, which would in turn trigger cross-acceleration under our other debt. If the payment of our debt is accelerated, our assets may be insufficient to repay such debt in full and we may be unable to borrow sufficient funds to refinance our debt, in which case our unitholders could experience a partial or total loss of their investment.

Additionally, we may not meet the applicable financial tests in future quarters if we were to experience:

- continued significantly warmer than normal temperatures during the remaining winter heating season;
- a more volatile energy commodity cost environment;
- an unexpected downturn in business operations;
- a significant delay in the collection of accounts or notes receivable;
- a failure to execute our debt reduction initiatives;
- a change in customer retention or purchasing patterns due to economic or other factors in the United States;
- a material downturn in the credit and/or equity markets; or
- a large uninsured unfavorable lawsuit settlement.

As noted above, we may seek additional capital as part of our debt reduction strategy. Toward this purpose, the following registration statements were effective upon filing or declared effective by the SEC:

- a shelf registration statement for the periodic sale of common units for general business purposes, which, among other things, may include the following: repayment of outstanding indebtedness; the redemption of any senior notes or other securities (other than common units) previously issued; working capital; capital expenditures; acquisitions, or other general business purposes. As of January 31, 2017, Ferrellgas Partners had issued 6.3 million common units from this shelf registration statement; and
- an “acquisition” shelf registration statement for the periodic sale of up to \$500.0 million in common units to fund acquisitions; as of January 31, 2017, Ferrellgas Partners had \$500.0 million available under this shelf registration statement.

In addition, we monitor the trading market for our outstanding debt securities and we may from time to time repurchase outstanding senior notes, whether in open market transactions or privately negotiated repurchases.

As described in financing activities below, on February 23, 2017 the board of directors of our general partner announced a quarterly distribution of \$0.10 per common unit, payable on March 17, 2017, to all unitholders of record as of March 10, 2017, which equates to an annual distribution rate of \$0.40 per common unit, or \$1.65 lower than our previous annual distribution rate of \$2.05 per common unit. On December 15, 2016, we also paid a quarterly distribution of \$0.10.

#### Distributable Cash Flow

A reconciliation of distributable cash flow to distributions paid for the twelve months ended January 31, 2017 to the twelve months ended October 31, 2016 is as follows (in thousands):

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	Cash Distributable reserves Cash Flow to equity investors	Cash reserves (deficiency) approved by our General Partner	Cash distributions paid to equity investors	DCF ratio
Six months ended January 31, 2017	\$ 62,650	\$ 1,850	\$ 60,800	
For the year ended July 31, 2016	199,979	(6,427 )	206,406	
Less: Six months ended January 31, 2016	114,263	10,442	103,821	
Twelve months ended January 31, 2017	\$ 148,366	\$ (15,019 )	\$ 163,385	0.91
Twelve months ended October 31, 2016	182,582	(22,138 )	204,720	0.89
Change	\$ (34,216 )	\$ 7,119	\$ (41,335 )	0.02

For the twelve months ended January 31, 2017, distributable cash flow attributable to equity investors decreased \$34.2 million compared to the twelve months ended October 31, 2016 primarily due to the termination of the Jamex TLA. Cash distributions paid to equity investors decreased \$41.3 million primarily due to the reduction in our annual distribution rate from \$2.05 to \$0.40 per common unit. These changes resulted in an increase in our distribution coverage ratio to 0.91 for the twelve months ended January 31, 2017 as compared to 0.89 for the twelve months ended October 31, 2016. Cash reserves, which we utilize to meet future anticipated expenditures, decreased by \$15.0 million during the twelve months ended January 31, 2017 compared to a decrease of \$22.1 million in the twelve months ended October 31, 2016.

We believe that the liquidity available from our cash flow from operating activities, our secured credit facility, the accounts receivable securitization facility, combined with our other debt and interest expense reduction initiatives, which may include issuance of equity, restructuring existing debt agreements, asset sales or a further reduction in our annualized distribution will be sufficient to meet our capital expenditure, working capital and letter of credit requirements. However, as noted above, we believe it is probable that we will be in violation of the consolidated leverage ratio, consolidated interest coverage ratio and / or consolidated fixed charge coverage ratio as of the fiscal quarter ending April 30, 2017. If we are in violation of either the consolidated leverage ratio or the consolidated interest coverage ratio, or both, for the quarter ending April 30, 2017 and are unsuccessful in obtaining waivers for these covenants, we will not have the liquidity to meet our capital expenditure, working capital and letter of credit requirements.

During periods of high volatility, our risk management activities may expose us to the risk of counterparty margin calls in amounts greater than we have the capacity to fund. Likewise our counterparties may not be able to fulfill their margin calls from us or may default on the settlement of positions with us.

Our working capital requirements are subject to, among other things, the price of propane and crude oil, delays in the collection of receivables, volatility in energy commodity prices, liquidity imposed by insurance providers, downgrades in our credit ratings, decreased trade credit, significant acquisitions, the weather, customer retention and purchasing patterns and other changes in the demand for propane and crude oil. Relatively colder weather or higher propane prices during the winter heating season are factors that could significantly increase our working capital requirements.

Our ability to satisfy our obligations is dependent upon our future performance, which will be subject to prevailing economic, financial, business and weather conditions and other factors, many of which are beyond our control. Due to the seasonality of the retail propane distribution business, a significant portion of our cash flow from operations is generated during the winter heating season. Our Midstream operations - crude oil logistics segment generally does not

experience seasonality. Our net cash provided by operating activities primarily reflects earnings from our business activities adjusted for depreciation and amortization and changes in our working capital accounts. Historically, we generate significantly lower net cash from operating activities in our first and fourth fiscal quarters as compared to the second and third fiscal quarters due to the seasonality of our propane and related equipment sales segment.

#### Operating Activities

##### Ferrellgas Partners

Net cash provided by operating activities was \$39.3 million for the six months ended January 31, 2017, compared to net cash provided by operating activities of \$54.0 million for the six months ended January 31, 2016. This decrease in cash provided by operating activities was primarily due to a \$51.9 million decrease in cash flow from operations, partially offset by a

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\$35.2 million decrease in working capital requirements and a \$2.1 million favorable impact in other assets, net, primarily due to an increase in margin deposits received from our counterparties during the six months ended January 31, 2017.

The decrease in cash flow from operations is primarily due to a \$61.1 million decrease in gross margin, as discussed above by segment, a \$3.7 million increase in "Interest expense", as discussed above, partially offset by a \$13.9 million decrease in "Operating expense", as discussed above by segment, exclusive of the effects of fluctuations in non-cash stock-based compensation.

The decrease in working capital requirements for the six months ended January 31, 2017 compared to the six months ended January 31, 2016 was primarily due to a \$49.1 million decrease in requirements for other current liabilities resulting primarily from the timing of payments in our propane and midstream businesses, an increase in margin deposits received from our counterparties during the six months ended January 31, 2017, and settlement of outstanding litigation in the six months ended January 31, 2016, which did not repeat itself during the six months ended January 31, 2017, and an \$11.2 million decrease in requirements for accounts payable largely due to the timing of payments in our propane and midstream operations. These decreases in working capital requirements were partially offset by a \$28.5 million increase in requirements for inventory, primarily due to increases in crude oil and propane gas and related products inventories during the six months ended January 31, 2017.

### The operating partnership

Net cash provided by operating activities was \$45.3 million for the six months ended January 31, 2017, compared to net cash provided by operating activities of \$64.5 million for the six months ended January 31, 2016. This decrease in cash provided by operating activities was primarily due to a \$52.3 million decrease in cash flow from operations, partially offset by a \$31.0 million decrease in working capital requirements.

The decrease in cash flow from operations is primarily due to a \$61.1 million decrease in gross margin, as discussed above by segment, a \$3.7 million increase in "Interest expense", as discussed above, partially offset by a \$13.9 million decrease in "Operating expense", as discussed above by segment, exclusive of the effects of fluctuations in non-cash stock-based compensation.

The decrease in working capital requirements for the six months ended January 31, 2017 compared to the six months ended January 31, 2016 was primarily due to a \$46.8 million decrease in requirements for other current liabilities resulting primarily from the timing of payments in our propane and midstream businesses, an increase in margin deposits received from our counterparties during the six months ended January 31, 2017, and settlement of outstanding litigation in the six months ended January 31, 2016, which did not repeat itself during the six months ended January 31, 2017, and an \$11.2 million decrease in requirements for accounts payable largely due to the timing of payments in our propane and midstream operations. These decreases in working capital requirements were partially offset by a \$28.5 million increase in requirements for inventory, primarily due to increases in crude oil and propane gas and related products inventories during the six months ended January 31, 2017.

### Investing Activities

#### Ferrellgas Partners

#### Capital Requirements

Our business requires continual investments to upgrade or enhance existing operations and to ensure compliance with safety and environmental regulations. Capital expenditures for our business consist primarily of:

Maintenance capital expenditures. These capital expenditures include expenditures for betterment and replacement of property, plant and equipment rather than to generate incremental distributable cash flow. Examples of maintenance capital expenditures include a routine replacement of a worn-out asset or replacement of major vehicle components; and

Growth capital expenditures. These expenditures are undertaken primarily to generate incremental distributable cash flow. Examples include expenditures for purchases of both bulk and portable propane tanks and other equipment to facilitate expansion of our customer base and operating capacity.



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Net cash used in investing activities was \$15.2 million for the six months ended January 31, 2017, compared to net cash used in investing activities of \$45.8 million for the six months ended January 31, 2016. This decrease in net cash used in investing activities is primarily due to a \$19.7 million decrease in "Capital expenditures" and a \$12.7 million decrease in "Business acquisitions, net of cash acquired".

The decrease in "Capital expenditures" is a result of our efforts to tightly control costs during this period of high leverage and includes reductions in all areas, including a \$8.7 million decrease in Propane and related equipment sales, a \$3.5 million decrease Midstream operations - crude oil logistics, and a \$7.5 million decrease in Corporate and other.

The decrease in "Business acquisitions, net of cash acquired" is primarily attributable to the acquisition of a midstream trucking business during the six months ended January 31, 2016.

Due to the mature nature of our Propane and related equipment sales operations segment, we do not anticipate significant fluctuations in maintenance capital expenditures. However, future fluctuations in growth capital expenditures could occur due to the opportunistic nature of these projects.

Due to the relatively new nature of our Midstream operations - crude oil logistics, we may experience significant fluctuations in maintenance capital expenditures as our facilities age and future fluctuations in growth capital expenditures could occur due to the opportunistic nature of these projects.

## Financing Activities

### Ferrellgas Partners

Net cash used in financing activities was \$14.4 million for the six months ended January 31, 2017, compared to net cash used in financing activities of \$4.2 million for the six months ended January 31, 2016. This increase in cash flows used in financing activities was primarily due to a \$55.2 million net decrease in proceeds from long-term debt, a \$26.6 million net decrease in proceeds from short-term debt, partially offset by a \$42.6 million reduction in distributions and a \$30.5 million reduction in common unit repurchases.

### Distributions

During the six months ended January 31, 2017, Ferrellgas Partners paid quarterly per unit distributions on all common units of \$0.5125 in connection with the distributions declared for the three month period ended July 31, 2016 and \$0.10 in connection with the distributions declared for the three month period ended October 31, 2016. Total distributions paid to common unitholders during the six months ended January 31, 2017, including the related general partner distributions, was \$60.1 million. The quarterly distribution of \$0.10 on all common units and the related general partner distribution for the three months ended January 31, 2017 totaling \$9.8 million are expected to be paid on March 17, 2017 to holders of record on March 10, 2017.

### Debt issuances and repayments

During January 2017, Ferrellgas Partners issued \$175.0 million in aggregate principal amount of additional 8.625% unsecured senior notes due 2020 at a price of 96% of par. We received \$165.9 million of net proceeds after deducting initial purchase discounts and estimated expenses of the offering. We applied the net proceeds to reduce outstanding indebtedness under our secured credit facility.

### Secured credit facility

Refer to discussions of covenants in our debt agreements within the "Recent Developments" section and the "Liquidity and Capital Resources" section, both under the heading "Financial Covenants".

As of January 31, 2017, we had total borrowings outstanding under our secured credit facility of \$224.9 million, of which \$65.6 million was classified as long-term debt. Additionally, Ferrellgas had \$349.5 million of capacity under our secured credit facility as of January 31, 2017. However, the leverage ratio covenant under this facility limits additional borrowings to \$41.0 million as of January 31, 2017.

Borrowings outstanding at January 31, 2017 under the secured credit facility had a weighted average interest rate of 4.8%. All borrowings under the secured credit facility bear interest, at our option, at a rate equal to either:

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for Base Rate Loans or Swing Line Loans, the Base Rate, which is defined as the higher of (i) the federal funds rate plus 0.50%, (ii) Bank of America's prime rate; or (iii) the Eurodollar Rate plus 1.00%; plus a margin varying from 0.75% to 2.50%; or

for Eurodollar Rate Loans, the Eurodollar Rate, which is defined as the LIBOR Rate plus a margin varying from 1.75% to 3.50%.

As of January 31, 2017, the federal funds rate and Bank of America's prime rate were 0.60% and 3.75%, respectively. As of January 31, 2017, the one-month and three-month LIBOR Rates were 0.78% and 1.03%, respectively.

In addition, an annual commitment fee is payable at a per annum rate ranging from 0.35% to 0.50% times the actual daily amount by which the secured credit facility exceeds the sum of (i) the outstanding amount of revolving credit loans and (ii) the outstanding amount of letter of credit obligations.

The obligations under this secured credit facility are secured by substantially all assets of the operating partnership, the general partner and certain subsidiaries of the operating partnership but specifically excluding (a) assets that are subject to the operating partnership's accounts receivable securitization facility, (b) the general partner's equity interest in Ferrellgas Partners and (c) equity interest in certain unrestricted subsidiaries. Such obligations are also guaranteed by the general partner and certain subsidiaries of the operating partnership.

Letters of credit outstanding at January 31, 2017 totaled \$125.6 million and were used to secure insurance arrangements and product purchases. At January 31, 2017, we had remaining letter of credit capacity of \$74.4 million.

All standby letter of credit commitments under our secured credit facility bear a per annum rate varying from 1.75% to 3.50% (as of January 31, 2017, the rate was 3.50%) times the daily maximum amount available to be drawn under such letter of credit. Letter of credit fees are computed on a quarterly basis in arrears.

Accounts receivable securitization

Refer to discussions of covenants in our debt agreements within the "Recent Developments" section and the "Liquidity and Capital Resources" section, both under the heading "Financial Covenants".

Ferrellgas Receivables is a consolidated subsidiary. Expenses associated with accounts receivable securitization transactions are recorded in "Interest expense" in the condensed consolidated statements of operations. Additionally, borrowings and repayments associated with these transactions are recorded in "Cash flows from financing activities" in the condensed consolidated statements of cash flows.

Cash flows from our accounts receivable securitization facility increased \$20.0 million. We received net funding of \$69.0 million from this facility during the six months ended January 31, 2017 as compared to receiving net funding of \$49.0 million from this facility during the six months ended January 31, 2016.

Our strategy is to maximize liquidity by utilizing the accounts receivable securitization facility along with borrowings under the secured credit facility. See additional discussion about the secured credit facility in "Financing Activities – Secured credit facility." Our utilization of the accounts receivable securitization facility is limited by the amount of accounts receivable that we are permitted to securitize according to the facility agreement. As of January 31, 2017, we had received cash proceeds of \$133.0 million related to the securitization of our trade accounts receivable, with no remaining capacity to receive additional proceeds. As of January 31, 2017, the weighted average interest rate was 2.9%. As our trade accounts receivable increase during the winter heating season, the securitization facility permits us to receive greater proceeds as eligible trade accounts receivable increases, thereby providing additional cash for

working capital needs.

Common unit repurchase

On September 1, 2016, utilizing borrowings under our secured credit facility, Ferrellgas Partners paid approximately \$16.9 million to Jamex and in return received 0.9 million of Ferrellgas Partners' common units, which were cancelled upon receipt, and approximately 23 thousand barrels of crude oil.

The operating partnership

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The financing activities discussed above also apply to the operating partnership except for the issuance of \$175.0 million in aggregate principal amount of additional 8.625% senior notes due 2020 and the repurchase of common units discussed above, and cash flows related to distributions, as discussed below.

## Distributions

The operating partnership paid cash distributions of \$84.5 million and \$158.9 million during the six months ended January 31, 2017 and 2016, respectively. The operating partnership expects to pay cash distributions of \$9.9 million on March 17, 2017.

## Disclosures about Effects of Transactions with Related Parties

We have no employees and are managed and controlled by our general partner. Pursuant to our partnership agreements, our general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on our behalf, and all other necessary or appropriate expenses allocable to us or otherwise reasonably incurred by our general partner in connection with operating our business. These reimbursable costs, which totaled \$134.0 million for the six months ended January 31, 2017, include operating expenses such as compensation and benefits paid to employees of our general partner who perform services on our behalf as well as related general and administrative expenses.

Related party common unitholder information consisted of the following:

	Common unit ownership at	Distributions (in thousands) paid during the six months ended
	January 31, 2017	January 31, 2017
Ferrell Companies (1)	22,529,361	\$ 13,799
FCI Trading Corp. (2)	195,686	120
Ferrell Propane, Inc. (3)	51,204	31
James E. Ferrell (4)	4,763,475	2,917

(1) Ferrell Companies is the owner of the general partner and is an approximate 23% direct owner of Ferrellgas Partners' common units and thus a related party. Ferrell Companies also beneficially owns 195,686 and 51,204 common units of Ferrellgas Partners held by FCI Trading Corp. ("FCI Trading") and Ferrell Propane, Inc. ("Ferrell Propane"), respectively, bringing Ferrell Companies' beneficial ownership to 23.4% at January 31, 2017.

(2) FCI Trading is an affiliate of the general partner and thus a related party.

(3) Ferrell Propane is controlled by the general partner and thus a related party.

(4) James E. Ferrell is the Interim Chief Executive Officer and President of the general partner; and is Chairman of the Board of Directors of the general partner and thus a related party. JEF Capital Management owns 4,758,859 of these common units and is wholly-owned by the James E. Ferrell Revocable Trust Two for which James E. Ferrell is the trustee and sole beneficiary. The remaining 4,616 common units are held by Ferrell Resources Holding, Inc., which is wholly-owned by the James E. Ferrell Revocable Trust One, for which James E. Ferrell is the trustee and sole beneficiary.

During the six months ended January 31, 2017, Ferrellgas Partners and the operating partnership together paid the general partner distributions of \$1.3 million.

On March 17, 2017, Ferrellgas Partners expects to pay distributions to Ferrell Companies, FCI Trading Corp., Ferrell Propane, Inc., James E. Ferrell (indirectly), and the general partner of \$2.3 million, \$20 thousand, \$5 thousand, \$0.5 million, and \$0.1 million, respectively.

#### Contractual Obligations

In the performance of our operations, we are bound by certain contractual obligations.

The following table summarizes our long-term debt and fixed rate interest obligations at January 31, 2017. These obligations reflect the issuance of \$175.0 million in aggregate principal amount of additional 8.625% unsecured senior notes due 2020, with the proceeds used to reduce outstanding indebtedness under our secured credit facility, as discussed above.

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(in thousands)	Payment or settlement due by fiscal year						Total
	2017	2018	2019	2020	2021	Thereafter	
Long-term debt, including current portion (1)	\$1,164	\$2,379	\$161,106	\$357,960	\$500,835	\$975,369	\$1,998,813
Fixed rate interest obligations (2)	\$64,552	\$129,104	\$129,104	\$129,104	\$98,313	\$83,531	\$633,708

We have long and short-term payment obligations under agreements such as our senior notes and our secured credit facility. Amounts shown in the table represent our scheduled future maturities of long-term debt (including current maturities thereof) for the periods indicated. For additional information regarding our debt obligations, please see “Liquidity and Capital Resources – Financing Activities.”

Fixed rate interest obligations represent the amount of interest due on fixed rate long-term debt, not including the effect of interest rate swaps. These amounts do not include interest on the long-term portion of our secured credit facility, a variable rate debt obligation.

## The operating partnership

(in thousands)	Payment or settlement due by fiscal year						Total
	2017	2018	2019	2020	2021	Thereafter	
Long-term debt, including current portion (1)	\$1,164	\$2,379	\$161,106	\$960	\$500,835	\$975,369	\$1,641,813

The operating partnership has long and short-term payment obligations under agreements such as the operating partnership’s senior notes and secured credit facility. Amounts shown in the table represent the operating partnership’s scheduled future maturities of long-term debt (including current maturities thereof) for the periods indicated. For additional information regarding the operating partnership’s debt obligations, please see “Liquidity and Capital Resources - Financing Activities.”

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We did not enter into any risk management trading activities during the six months ended January 31, 2017. Our remaining market risk sensitive instruments and positions have been determined to be “other than trading.”

## Commodity price risk management

Our risk management activities primarily attempt to mitigate price risks related to the purchase, storage, transport and sale of propane generally in the contract and spot markets from major domestic energy companies on a short-term basis. We attempt to mitigate these price risks through the use of financial derivative instruments and forward propane purchase and sales contracts.

Our risk management strategy involves taking positions in the forward or financial markets that are equal and opposite to our positions in the physical products market in order to minimize the risk of financial loss from an adverse price change. This risk management strategy is successful when our gains or losses in the physical product markets are offset by our losses or gains in the forward or financial markets. Propane related financial derivatives are designated as cash flow hedges.

Our risk management activities include the use of financial derivative instruments including, but not limited to, price swaps, options, futures and basis swaps to seek protection from adverse price movements and to minimize potential losses. We enter into these financial derivative instruments directly with third parties in the over-the-counter market and with brokers who are clearing members with the New York Mercantile Exchange. We also enter into forward propane purchase and sales contracts with counterparties. These forward contracts qualify for the normal purchase normal sales exception within GAAP guidance and are therefore not recorded on our financial statements until settled.

Our risk management activities also attempt to mitigate price risks related to our crude oil line fill and inventory. We may use financial and commodity based derivative contracts to manage the risks produced by changes in the price of crude oil or to capture market opportunities.



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Our risk management strategy involves taking positions in the financial markets that are equal and opposite to the forecasted crude oil line fill and inventory volume in order to minimize the risk of inventory price change. This risk management strategy locks in our sales price and is successful when our gains or losses on line fill or inventory are offset by our losses or gains in the financial markets. Our crude oil financial derivatives are not designated as cash flow hedges.

### Transportation Fuel Price Risk

Our risk management activities also attempt to mitigate price risks related to the purchase of gasoline and diesel fuel for use in the transport of propane from retail fueling stations. We attempt to mitigate these price risks through the use of financial derivative instruments.

Currently, our risk management strategy involves taking positions in the financial markets that are not more than the forecasted purchases of fuel through the end of fiscal 2017 for our internal use in the retail and supply propane delivery fleet in order to minimize the risk of decreased earnings from an adverse price change. This risk management strategy locks in our purchase price and is successful when our gains or losses in the physical product markets are offset by our losses or gains in the financial markets. Our transport fuel financial derivatives are not designated as cash flow hedges.

### Risk Policy and Sensitivity Analysis

Market risks associated with energy commodities are monitored daily by senior management for compliance with our commodity risk management policy. This policy includes an aggregate dollar loss limit and limits on the term of various contracts. We also utilize volume limits for various energy commodities and review our positions daily where we remain exposed to market risk, so as to manage exposures to changing market prices.

We have prepared a sensitivity analysis to estimate the exposure to market risk of our energy commodity positions. Forward contracts, futures, swaps and options outstanding as of January 31, 2017 and July 31, 2016, that were used in our risk management activities were analyzed assuming a hypothetical 10% adverse change in prices for the delivery month for all energy commodities. The potential loss in future earnings from these positions due to a 10% adverse movement in market prices of the underlying energy commodities was estimated at \$15.6 million and \$12.4 million as of January 31, 2017 and July 31, 2016, respectively. The preceding hypothetical analysis is limited because changes in prices may or may not equal 10%, thus actual results may differ. Our sensitivity analysis does not include the anticipated transactions associated with these transactions, which we anticipate will be 100% effective.

### Credit risk

We maintain credit policies with regard to our counterparties that we believe significantly minimize overall credit risk. These policies include an evaluation of counterparties' financial condition (including credit ratings), and entering into agreements with counterparties that govern credit guidelines.

Our other counterparties consist of major energy companies who are suppliers, marketers, wholesalers, retailers, end users and financial institutions. The overall impact due to certain changes in economic, regulatory and other events may impact our overall exposure to credit risk, either positively or negatively in that counterparties may be similarly impacted. Based on our policies, exposures, credit and other reserves, management does not anticipate a material adverse effect on financial position or results of operations as a result of counterparty performance.

At January 31, 2017, we had a note receivable from Jamex Marketing, LLC, a crude oil marketing company, totaling \$47.5 million. On September 1, 2016, we entered into a group of agreements with Jamex which, among other things,

Jamex agreed to execute and deliver a secured promissory note ("Jamex Secured Promissory Note") in favor of Bridger in satisfaction of all obligations owed to Bridger under the Jamex TLA, including the \$47.5 million owed to us on January 31, 2017. The Jamex Secured Promissory Note is guaranteed pursuant to a guaranty agreement, jointly by James Ballengee and Bacchus (up to a maximum aggregate amount of \$20.0 million), and fully guaranteed by the other Jamex entities. The obligations of Jamex and the other Jamex entities are secured by a lien on certain of those entities' assets, including Ferrellgas common units, other actively traded marketable securities and cash, which are to be held in a controlled account that can be seized by us in the event of default.

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## Interest rate risk

At January 31, 2017, we had \$357.9 million in variable rate secured credit facility and collateralized note payable borrowings. We also have an interest rate swap that hedges a portion of the interest rate risk associated with these variable rate borrowings, as discussed in the table below. Thus, assuming a one percent increase in our variable interest rate, our interest rate risk related to these borrowings would result in a reduction to future earnings of \$2.2 million for the twelve months ending January 31, 2018. The preceding hypothetical analysis is limited because changes in interest rates may or may not equal one percent, thus actual results may differ. We manage a portion of our interest rate exposure by utilizing interest rate swaps. To the extent that we have debt with variable interest rates that is not hedged, our results of operations, cash flows and financial condition could be materially adversely affected by significant increases in interest rates.

We also manage a portion of our interest rate exposure associated with our fixed rate debt by utilizing an interest rate swap. A hypothetical one percent change in interest rates would result in a reduction to future earnings of \$1.4 million for the twelve months ending January 31, 2018.

As discussed above, the following interest rate swaps are outstanding as of January 31, 2017, and are all designated as hedges for accounting purposes:

Term	Notional Amount(s) (in thousands)	Type
May 2021	\$140,000	Pay a floating rate and receive a fixed rate of 6.50%
Aug 2018	\$175,000 and decreasing to \$100,000 in August 2017	Pay a fixed rate of 1.95% and receive a floating rate

## ITEM 4. CONTROLS AND PROCEDURES

An evaluation was performed by the management of Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., Ferrellgas, L.P., and Ferrellgas Finance Corp., with the participation of the principal executive officer and principal financial officer of our general partner, of the effectiveness of our disclosure controls and procedures. Based on that evaluation, our management, including our principal executive officer and principal financial officer, concluded that our disclosure controls and procedures, as defined in Rules 13a-15(e) or 15d-15(e) under the Exchange Act, were effective.

The management of Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., Ferrellgas, L.P., and Ferrellgas Finance Corp. does not expect that our disclosure controls and procedures will prevent all errors and all fraud. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Based on the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the above mentioned partnerships and corporations have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple errors or mistakes. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events. Therefore, a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Our disclosure controls and procedures are designed to provide such reasonable assurances of achieving our desired control objectives, and the principal executive officer and principal financial officer of our general partner have concluded, as of January 31, 2017, that our disclosure controls and procedures are effective in achieving that level of reasonable assurance.

During the most recent fiscal quarter ended January 31, 2017, there have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) or Rule 15d-15(f) of the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Our operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane and crude oil. As a result, at any given time, we can be threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, we are not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on our consolidated financial condition, results of operations and cash flows.

We have been named as a defendant, along with a competitor, in putative class action lawsuits filed in multiple jurisdictions. The lawsuits allege that we and a competitor coordinated in 2008 to reduce the fill level in barbecue cylinders and combined to persuade a common customer to accept that fill reduction, resulting in increased cylinder costs to direct customers and end-user customers in violation of federal and certain state antitrust laws. The lawsuits seek treble damages, attorneys' fees, injunctive relief and costs on behalf of the putative class. These lawsuits have been consolidated into one case by a multidistrict litigation panel. The Court has dismissed all claims brought by direct and indirect customers other than state law claims of indirect customers under Wisconsin, Maine and Vermont law. The direct customer plaintiffs have filed an appeal, which is pending. We believe we have strong defenses to the claims and intend to vigorously defend against the consolidated case. We do not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuit.

In addition, putative class action cases have been filed in California relating to residual propane remaining in the tank after use. We have prevailed at the trial court on a motion to dismiss those claims. It is uncertain whether plaintiffs will appeal; we intend to vigorously defend any such appeal. We do not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuit.

We have been named, along with several current and former officers, in several class action lawsuits alleging violations of certain securities laws based on alleged materially false and misleading statements in certain of our public disclosures. The lawsuits, the first of which was filed on October 6, 2016 in the Southern District of New York, seek unspecified compensatory damages. A derivative lawsuit with similar allegations has been filed in state court in Missouri naming Ferrellgas and several current and former officers and directors as defendants. We believe that we have defenses and will vigorously defend these cases. We do not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuits or the derivative action.

On October 21, 2016, Julio E. Rios II, an Executive Vice President of the general partner and the President and Chief Executive Officer of Bridger Logistics, LLC, and Jeremy H. Gamboa, also an Executive Vice President of the general partner and the Chief Operating Officer of Bridger Logistics, LLC both delivered notice of "good reason" for resignation to the general partner pursuant to their employment agreements alleging that the general partner had materially diminished their responsibilities and stating their intention to resign as a result if such purported material diminution was not cured within 30 days.

On November 28, 2016, Mr. Rios and Mr. Gamboa each resigned from their positions, purportedly for "good reason" pursuant to their employment agreements. Each has indicated that they intend to make a claim for severance which will be resolved in arbitration. The general partner denies that Mr. Rios and Mr. Gamboa had "good reason" to resign and has other defenses to their claims for severance. We do not believe a loss is probable or reasonably estimable at

this time related to this matter.

We and Bridger Logistics, LLC, have been named, along with two former officers, in a lawsuit filed by Eddystone Rail Company ("Eddystone") on February 2, 2017 in the Eastern District of Pennsylvania. Eddystone indicated that it has prevailed or settled an arbitration against Jamex Transfer Services ("JTS"), then named Bridger Transfer Services, a former subsidiary of Bridger Logistics, LLC ("Bridger"). The arbitration involved a claim against JTS for money due for deficiency payments under a contract for the use of an Eddystone facility used to offload crude from rail onto barges. Eddystone alleges that we transferred assets out of JTS prior to the sale of the membership interest in JTS to Jamex Transfer Holdings, and that those transfers should be avoided so that the assets can be used to satisfy the amount owed under the arbitration. Eddystone also alleges that JTS was an "alter ego" of Bridger, and that Bridger therefore should be responsible for the arbitration amount. We have very little information on the confidential arbitration between JTS and Eddystone but believes that we and Bridger have valid defenses to these claims and to Eddystone's primary claim against JTS on the contract claim. The lawsuit does not specify a specific amount of damages that Eddystone is seeking; however we believe that the amount of such damage claims, if ultimately owed to Eddystone, likely would be material. We intend to vigorously defend this claim. The lawsuit is in its very

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early stages and discovery has not yet begun; as such, management does not currently believe a loss is probable or reasonably estimable at this time.

ITEM 1A. RISK FACTORS

Except as set forth below, there have been no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for fiscal 2016.

We may have difficulty maintaining compliance with the financial covenants, including a consolidated fixed charge coverage ratio in the indenture governing the outstanding notes of Ferrellgas Partners. If weather continues to remain unseasonably warm, our debt and interest reduction initiatives are unsuccessful or our borrowing rates increase, we may fail this fixed charge coverage ratio test which could limit our ability to incur new debt or make distributions to our unitholders.

The indenture governing the outstanding notes of Ferrellgas Partners contains financial covenants, including a consolidated fixed charge coverage ratio. Our ability to comply with the consolidated fixed charge coverage ratio will be affected by events and circumstances beyond our control, including unseasonably warm weather that reduces demand for propane, sustained low commodity prices, our ability to execute on our debt and interest reduction initiatives and future borrowing rates.

Our inability to comply with this consolidated fixed charge coverage ratio could limit our ability to incur new debt and could eliminate our ability to make distributions to our common unitholders.

The below updated risk factors were also included in Part II, Item 1A. "Risk Factors" in our Quarterly Report on Form 10-Q for the three months ended October 31, 2016.

We may have difficulty maintaining compliance with the financial covenants, which include a consolidated leverage ratio and a consolidated interest coverage ratio, in our secured credit facility and accounts receivable securitization facility. If weather continues to remain unseasonably warm or our debt and interest reduction initiatives are unsuccessful, we may be forced to seek an additional waiver or amendment to the secured credit facility and accounts receivables securitization facility. If we were unsuccessful in obtaining these waivers or amendments it could result in a default and potentially an acceleration of our existing indebtedness.

Our secured credit facility and accounts receivable securitization facility contain financial covenants, including a consolidated leverage ratio and a consolidated interest coverage ratio. Our ability to comply with these covenants will be affected by events and circumstances beyond our control, including unseasonably warm weather that reduces demand for propane and sustained low commodity prices, and our ability to execute on our debt and interest reduction initiatives.

If we are unable to comply with any of the financial covenants, including the consolidated leverage ratio and the consolidated interest coverage ratio, we will be required to negotiate a waiver or amendment to the covenant. There can be no assurance that we will be able to obtain a waiver or amendment of covenant breaches if needed.

Our inability to comply with any of the covenants under our secured credit facility and accounts receivable securitization facility, in the absence of a waiver or amendment, will result in a default under both facilities. A default under the facilities, if not cured or waived, could result in an event of default that would permit the acceleration of all of our indebtedness under the facilities. The accelerated debt would become immediately due and payable, which would in turn trigger cross-acceleration under our other debt. If the payment of our debt is accelerated, our assets may be insufficient to repay such debt in full and we may be unable to borrow sufficient funds to refinance our debt, in which case our unitholders could experience a partial or total loss of their investment.

You will be required to pay taxes on your share of our income even if you do not receive cash distributions from us. You will be required to pay any federal income taxes and, in some cases, state and local income taxes on your share of our taxable income, including our taxable income associated with a disposition of property or cancellation of debt, whether or not you receive cash distributions from us. You may not receive cash distributions from us equal to your

share of our taxable income or even equal to the actual tax liability which results from that income.

As part of our debt reduction initiatives, we may engage in transactions that could have significant adverse tax consequences to our unitholders. For example, we may sell some of our assets and use the proceeds to pay down debt or fund capital expenditures rather than distributing the proceeds to our unitholders, and some or all of our unitholders may be allocated substantial taxable income and gain resulting from the sale without receiving a cash distribution. We may also engage in

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transactions to reduce our existing debt, such as debt exchanges, debt repurchases, or modifications of our existing debt, that could result in cancellation of indebtedness income (COD income) being allocated to our unitholders as taxable income. Any COD income may cause a unitholder to be allocated income with respect to our units with no corresponding distribution of cash to fund the payment of the resulting tax liability to the unitholder.

The ultimate effect of any such allocations will depend on the unitholder's individual tax position with respect to its units. Unitholders are encouraged to consult their tax advisors with respect to the consequences to them of this income.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

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ITEM 6. EXHIBITS

The exhibits listed below are furnished as part of this Quarterly Report on Form 10-Q. Exhibits required by Item 601 of Regulation S-K of the Securities Act, which are not listed, are not applicable.

Exhibit Number	Description
@ 2.1	Purchase and Sale Agreement, dated May 29, 2015, by and between Ferrellgas Partners, L.P. and Bridger, L.L.C. Incorporated by reference to Exhibit 2.1 to our Current Report on Form 8-K filed June 1, 2015.
3.1	Certificate of Limited Partnership of Ferrellgas Partners, L.P. Incorporated by reference to Exhibit 3.1 to our Annual Report on Form 10-K filed September 29, 2015.
3.2	Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of February 18, 2003. Incorporated by reference to Exhibit 3.1 to our registration statement on Form S-3 filed March 6, 2009.
3.3	First Amendment to Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of March 8, 2005. Incorporated by reference to Exhibit 3.2 to our registration statement on Form S-3 filed March 6, 2009.
3.4	Second Amendment to Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of June 29, 2005. Incorporated by reference to Exhibit 3.3 to our registration statement on Form S-3 filed March 6, 2009.
3.5	Third Amendment to Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of October 11, 2006. Incorporated by reference to Exhibit 3.4 to our registration statement on Form S-3 filed March 6, 2009.
3.6	Certificate of Incorporation of Ferrellgas Partners Finance Corp. filed with the Delaware Division of Corporations on March 28, 1996. Incorporated by reference to Exhibit 3.6 to our registration statement on Form S-3 filed March 6, 2009.
3.7	Bylaws of Ferrellgas Partners Finance Corp. adopted as of April 1, 1996. Incorporated by reference to Exhibit 3.7 to our registration statement on Form S-3 filed March 6, 2009.
3.8	Certificate of Limited Partnership of Ferrellgas, L.P. Incorporated by reference to Exhibit 3.9 to our Annual Report on Form 10-K filed September 29, 2015.
3.9	Third Amended and Restated Agreement of Limited Partnership of Ferrellgas, L.P. dated as of April 7, 2004. Incorporated by reference to Exhibit 3.5 to our registration statement on Form S-3 filed March 6, 2009.
3.10	Certificate of Incorporation of Ferrellgas Finance Corp. filed with the Delaware Division of Corporations on January 16, 2003. Incorporated by reference to Exhibit 3.8 to our registration statement on Form S-3 filed March 6, 2009.
3.11	Bylaws of Ferrellgas Finance Corp. adopted as of January 16, 2003. Incorporated by reference to Exhibit 3.9 to our registration statement on Form S-3 filed March 6, 2009.
4.1	Specimen Certificate evidencing Common Units representing Limited Partner Interests. Incorporated by reference to Exhibit A of Exhibit 3.1 to our registration statement on Form S-3 filed March 6, 2009.

- 4.2 Indenture dated as of November 4, 2013 with form of Note attached, by and among Ferrellgas, L.P., Ferrellgas Finance Corp. and U.S. Bank National Association, as trustee, relating to \$475 million aggregate amount of the Registrant's 6 3/4% Senior Notes due 2022. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed November 5, 2013.
- 4.3 Indenture dated as of April 13, 2010, among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and U.S. Bank National Association, as trustee, relating to \$280 million aggregate amount of the Registrant's 8 5/8% Senior Notes due 2020. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed April 13, 2010; File No. 001-11331; 000-50182; 000-50183 and 333-06693.
- 4.4 First Supplemental Indenture dated as of April 13, 2010, with form of Note attached, by and among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and U.S. Bank National Association, as trustee, relating to \$280 million aggregate amount of the Registrant's 8 5/8% Senior Notes due 2020. Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed April 13, 2010.
- 4.5 Second Supplemental Indenture dated as of January 30, 2017, by and among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and U.S. Bank National Association, as trustee. Incorporated by reference to Exhibit 4.3 to our Current Report on Form 8-K filed January 30, 2017.
- 4.6 Indenture dated as of November 24, 2010, by and among Ferrellgas, L.P., Ferrellgas Finance Corp. and U.S. Bank National Association, as trustee, relating to \$500 million aggregate amount of the Registrant's 6 1/2% Senior Notes due 2021. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed November 30, 2010; File No. 001-11331; 000-50182; 000-50183 and 333-06693.
- 4.7 Registration Rights Agreement dated as of December 17, 1999, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.6 to our Annual Report on Form 10-K filed September 29, 2014.

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- 4.8 First Amendment to Registration Rights Agreement dated as of March 14, 2000, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.7 to our Annual Report on Form 10-K filed September 29, 2014.
- 4.9 Second Amendment to Registration Rights Agreement dated as of April 6, 2001, by and between Ferrellgas Partners, L.P. and The Williams Companies, Inc. Incorporated by reference to Exhibit 4.8 to our Annual Report on Form 10-K filed September 29, 2014.
- 4.10 Third Amendment to Registration Rights Agreement dated as of June 29, 2005, by and between Ferrellgas Partners, L.P. and JEF Capital Management, Inc. Incorporated by reference to Exhibit 4.13 to our Quarterly Report on Form 10-Q filed June 9, 2010; File No. 001-11331; 000-50182; 000-50183 and 333-06693.
- 4.11 Indenture, dated June 8, 2015, by and among Ferrellgas, L.P., Ferrellgas, Finance Corp. the subsidiary guarantors party thereto, and U.S. Bank National Association, as trustee, relating to \$500 million aggregate amount of the Registrant's 6 3/4% Senior Notes due 2023. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed June 8, 2015.
- 4.12 Registration Rights Agreement, dated as of June 8, 2015, by and among Ferrellgas, L.P., Ferrellgas Finance Corp. and J.P. Morgan Securities L.L.C., as representative of the several initial purchasers. Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed June 8, 2015
- 4.13 Registration Rights Agreement, dated as of June 24, 2015 among Ferrellgas Partners, L.P., Jamex Marketing, LLC, Rios Holdings, Inc. and Gamboa Enterprises, LLC. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed June 24, 2015.
- 4.14 Registration Rights Agreement, dated as of January 30, 2017, by and among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and Merrill Lynch, Pierce, Fenner & Smith Incorporated, as representative of the several initial purchasers. Incorporated by reference to Exhibit 4.4 to our Current Report on Form 8-K filed January 30, 2017
- 10.1 Credit Agreement dated as of November 2, 2009, among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.1 to our Annual Report on Form 10-K filed September 29, 2014.
- 10.2 Amendment No. 1 to Credit Agreement dated as of September 23, 2011, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.2 to our Annual Report on Form 10-K filed September 26, 2011; File No. 001-11331; 000-50182; 000-50183 and 333-06693.
- 10.3 Amendment No. 2 to Credit Agreement dated as of October 21, 2013, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed October 23, 2013.
- 10.4 Amendment No. 3 to Credit Agreement dated as of June 6, 2014, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed June 9, 2014.
- 10.5 Amendment No. 4 to Credit Agreement and Amendment No. 2 to Security Agreement, dated as of May 29, 2015, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.5 to our Current Report on Form 8-K filed June 9, 2015.
- 10.6 Amended and Restated Receivable Sale Agreement dated as of January 19, 2012, between Ferrellgas, L.P. and Blue Rhino Global Sourcing, Inc., as originators, and Ferrellgas Receivables, LLC, as buyer. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed January 20, 2012; File No. 001-11331; 000-50182; 000-50183 and 333-06693.
- 10.7

- Receivables Purchase Agreement dated as of January 19, 2012, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed January 20, 2012.
- 10.8 First Amendment to Receivables Purchase Agreement dated as of April 30, 2012, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.5 to our Quarterly Report on Form 10-Q filed June 8, 2012.
- 10.9 Second Amendment to Receivables Purchase Agreement dated as of April 1, 2014, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed April 4, 2014.
- 10.10 Third Amendment to Receivables Purchase Agreement dated as of July 27, 2016, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed July 27, 2016.
- 10.11 Purchase Agreement dated January 24, 2017 by and among Ferrellgas Partners, L.P. Ferrellgas Partners Finance Corp., Ferrellgas, L.P., Ferrellgas, Inc. and the initial purchasers named therein. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K Filed January 30, 2017.
- #10.12 Ferrell Companies, Inc. Supplemental Savings Plan, as amended and restated effective January 1, 2010. Incorporated by reference to Exhibit 10.14 to our Quarterly Report on Form 10-Q filed March 10, 2010; File No. 001-11331; 000-50182; 000-50183 and 333-06693.

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- Ferrell Companies, Inc. 1998 Incentive Compensation Plan, as amended and restated effective October 11, 2004. Incorporated by reference to Exhibit 10.9 to our Annual Report on Form 10-K filed September 29, 2014.
- # 10.13 Amendment to Ferrell Companies, Inc. 1998 Incentive Compensation Plan, dated as of March 7, 2010. Incorporated by reference to Exhibit 10.7 to our Quarterly Report on Form 10-Q filed June 9, 2010; File No. 001-11331; 000-50182; 000-50183 and 333-06693.
- # 10.14 Employment, Confidentiality, and Noncompete Agreement dated as of July 17, 1998 by and among Ferrell Companies, Inc. as the company, Ferrellgas, Inc. as the company, James E. Ferrell as the executive and LaSalle National Bank as trustee of the Ferrell Companies, Inc. Employee Stock Ownership Trust. Incorporated by reference to Exhibit 10.11 to our Annual Report on Form 10-K filed September 29, 2014.
- # 10.15 Employment Agreement dated as of August 10, 2009 by and between Ferrellgas, Inc. as the company and Stephen L. Wambold as the executive. Incorporated by reference to Exhibit 10.13 to our Annual Report on Form 10-K filed September 29, 2014.
- # 10.16 Employment Agreement dated as of August 10, 2009 by and between Ferrellgas, Inc. as the company and Tod Brown as the executive. Incorporated by reference to Exhibit 10.15 to our Annual Report on Form 10-K filed September 29, 2014.
- # 10.17 Employment Agreement dated as of September 25, 2013 by and between Ferrell Companies, Inc. as the company and Boyd H. McGathey as the executive. Incorporated by reference to Exhibit 10.17 to our Annual Report on Form 10-K filed September 26, 2013.
- # 10.18 ISDA 2002 Master Agreement and Schedule to the 2002 ISDA Master Agreement both dated as of May 3, 2012 together with three Confirmation of Swap Transaction documents each dated as of May 8, 2012, all between SunTrust Bank and Ferrellgas, L.P. Incorporated by reference to Exhibit 10.17 to our Quarterly Report on Form 10-Q filed June 8, 2012.
- # 10.19 Form of Director/Officer Indemnification Agreement, by and between Ferrellgas, Inc. and each director and executive officer. Incorporated by reference to Exhibit 10.16 to our Quarterly Report on Form 10-Q filed March 9, 2012; File No. 001-11331; 000-50182; 000-50183 and 333-06693.
- # 10.20 Membership interest purchase agreement dated May 1, 2014, among Ferrellgas, L.P. and the former members of Sable Environmental LLC and Sable SWD 2 LLC. Incorporated by reference to Exhibit 2.1 to our Current Report on Form 8-K filed May 1, 2014.
- # 10.21 Ferrell Companies, Inc. 2015 Deferred Appreciation Rights Plan, dated as of July 31, 2015. Incorporated by reference to Exhibit 10.23 to our Annual Report on Form 10-K filed September 29, 2015.
- # 10.22 Employment agreement dated July 10, 2015 by and between Ferrellgas, Inc. as the company and Alan C. Heitmann as the executive. Incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K filed July 15, 2015.
- # 10.23 Employment agreement dated as of May 29, 2015 by and between Ferrellgas, Inc. as the company and Julio E. Rios, II as the executive. Incorporated by reference to Exhibit 10.25 to our Annual Report on Form 10-K filed September 29, 2015.
- 10.24 Employment agreement dated as of May 29, 2015 by and between Ferrellgas, Inc. as the company and Jeremy H. Gamboa as the executive. Incorporated by reference to Exhibit 10.26 to our Annual Report on Form 10-K filed September 29, 2015.
- # 10.25 Employment agreement dated as of May 28, 2015 by and between Ferrellgas, Inc. as the company and Thomas M. Van Buren as the executive. Incorporated by reference to Exhibit 10.27 to our Annual Report on Form 10-K filed September 29, 2015.
- # 10.26 Transportation Logistics Agreement, dated May 29, 2015, by and between Ferrellgas Partners, L.P. and Bridger, L.L.C. Incorporated by reference to Exhibit 10.28 to our Annual Report on Form 10-K filed September 29, 2015.
- + 10.27 Termination, Settlement and Release Agreement dated September 1, 2016, by and between Jamex, LLC, Jamex Marketing, LLC, Jamex Unitholder, LLC, and, together with Jamex and Jamex Parent, and James Ballengee, on the one hand, and Ferrellgas Partners, L.P. Incorporated by reference to Exhibit 10.1 to our

Current Report on Form 8-K filed September 2, 2016.

- Agreement and Release dated as of October 21, 2015 by and between Ferrellgas, Inc., Ferrell Companies, # 10.29 Inc., Ferrellgas Partners, L.P., Ferrellgas, L.P. and Boyd H. McGathey as the executive. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed September 2, 2016.
- Common Unit Repurchase Agreement, dated as of November 13, 2015, by and between Jamex Marketing, 10.30 LLC and Ferrellgas Partners, L.P. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed November 13, 2015.
- Secured Promissory Note dated September 1, 2016 between Jamex Marketing, LLC and Bridger Logistics, 10.31 LLC. Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed September 2, 2016.
- Secured Revolving Promissory Note dated September 1, 2016 between Jamex Marketing, LLC and 10.32 Ferrellgas, L.P. Incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K filed September 2, 2016.
- Guaranty Agreement dated September 1, 2016 by James Ballengee and Bacchus Capital Trading, LLC in 10.33 favor of Bridger Logistics, LLC. Incorporated by reference to Exhibit 10.4 to our Current Report on Form 8-K filed September 2, 2016.
- Guaranty Agreement (Term Note) dated September 1, 2016 by the Guarantors party thereto in favor of 10.34 Bridger Logistics, LLC. Incorporated by reference to Exhibit 10.5 to our Current Report on Form 8-K filed September 2, 2016.
- Guaranty Agreement (Working Capital Note) dated September 1, 2016 by the Guarantors party thereto in 10.35 favor of Ferrellgas, L.P. Incorporated by reference to Exhibit 10.6 to our Current Report on Form 8-K filed September 2, 2016.
- Security Agreement dated September 1, 2016 by the Grantors party thereto in favor of Ferrellgas, L.P. as 10.36 collateral agent for itself and for the benefit of Bridger Logistics, LLC. Incorporated by reference to Exhibit 10.7 to our Current Report on Form 8-K filed September 2, 2016.
- Agreement and release dated September 27, 2016 by and between Stephen L. Wambold and Ferrellgas, Inc., 10.37 Ferrell Companies, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 10.36 to our Annual Report on Form 10-K filed September 28, 2016.
- Amendment No. 5 to Credit Agreement dated as of September 27, 2016, by and among Ferrellgas, L.P. as 10.38 the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.37 to our Annual Report on Form 10-K filed September 28, 2016.
- Fourth Amendment to Receivables Purchase Agreement dated as of September 27, 2016, among Ferrellgas 10.39 Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.38 to our Annual Report on Form 10-K filed September 28, 2016.

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#10.40	Tod D. Brown Agreement and Release. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed January 13, 2017.
* 31.1	Certification of Ferrellgas Partners, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
* 31.2	Certification of Ferrellgas Partners Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
* 31.3	Certification of Ferrellgas, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
* 31.4	Certification of Ferrellgas Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
* 32.1	Certification of Ferrellgas Partners, L.P. pursuant to 18 U.S.C. Section 1350.
* 32.2	Certification of Ferrellgas Partners Finance Corp. pursuant to 18 U.S.C. Section 1350.
* 32.3	Certification of Ferrellgas, L.P. pursuant to 18 U.S.C. Section 1350.
* 32.4	Certification of Ferrellgas Finance Corp. pursuant to 18 U.S.C. Section 1350.
* 101.INS	XBRL Instance Document.
* 101.SCH	XBRL Taxonomy Extension Schema Document.
* 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.
* 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.
* 101.LAB	XBRL Taxonomy Extension Label Linkbase Document.
* 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.
* #	Filed herewith Management contracts or compensatory plans.
@	Exhibits and Schedules have been omitted pursuant to Item 601(b)(2) of Regulation S-K. A list of these Exhibits and Schedules is included in the index of each Purchase and Sale Agreement. Ferrellgas agrees to furnish a supplemental copy of any such omitted Exhibit or Schedule to the SEC upon request.
+	Confidential treatment has been granted with respect to certain portions of this exhibit. Omitted portions have been filed separately with the SEC.



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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FERRELLGAS PARTNERS, L.P.  
By Ferrellgas, Inc. (General Partner)

Date: March 9,  
2017

By/s/ Alan C. Heitmann

Alan C. Heitmann  
Executive Vice President; Chief Financial Officer; Treasurer (Principal Financial and Accounting Officer)

FERRELLGAS PARTNERS FINANCE CORP.

Date: March 9,  
2017

By/s/ Alan C. Heitmann

Alan C. Heitmann  
Chief Financial Officer and Sole Director

FERRELLGAS, L.P.  
By Ferrellgas, Inc. (General Partner)

Date: March 9,  
2017

By/s/ Alan C. Heitmann

Alan C. Heitmann  
Executive Vice President; Chief Financial Officer; Treasurer (Principal Financial and Accounting Officer)

FERRELLGAS FINANCE CORP.

Date: March 9,  
2017

By/s/ Alan C. Heitmann

Alan C. Heitmann  
Chief Financial Officer and Sole Director