FERRELLGAS PARTNERS L P

Form 10-O June 06, 2013 **Table of Contents**

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-O (Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE

ý **ACT OF 1934**

For the quarterly period ended April 30, 2013

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE **ACT OF 1934**

For the transition period from to

Commission file numbers: 001-11331, 333-06693, 000-50182 and 000-50183

Ferrellgas Partners, L.P.

Ferrellgas Partners Finance Corp.

Ferrellgas, L.P.

Ferrellgas Finance Corp.

(Exact name of registrants as specified in their charters)

Delaware 43-1698480 Delaware 43-1742520 Delaware

43-1698481 Delaware 14-1866671 (States or other jurisdictions of

(I.R.S. Employer Identification Nos.)

incorporation or organization)

7500 College Boulevard,

66210 Suite 1000, Overland Park, Kansas (Zip Code)

(Address of principal executive office)

Registrants' telephone number, including area code:

(913) 661-1500

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes ý No "

Indicate by check mark whether the registrants have submitted electronically and posted on their corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrants were required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrants are large accelerated filers, accelerated filers, non-accelerated filers, or smaller reporting companies. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Ferrellgas Partners, L.P.:

Large accelerated filer x Accelerated filer " Non-accelerated filer "

(do not check if a smaller reporting Smaller reporting company company)

Ferrellgas Partners Finance Corp, Ferrellgas, L.P. and Ferrellgas Finance Corp.:

Non-accelerated filer x

Smaller reporting company

Large accelerated filer " Accelerated filer " (do not check if a smaller reporting ...

company)

Indicate by check mark whether the registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act).

Ferrellgas Partners, L.P. and Ferrellgas, L.P. Yes "No ý

Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. Yes ý No "

At May 31, 2013, the registrants had common units or shares of common stock outstanding as follows:

Ferrellgas Partners, L.P. 79,070,819 **Common Units** Ferrellgas Partners Finance Corp. 1,000 Common Stock Ferrellgas, L.P. n/a n/a

Ferrellgas Finance Corp. 1,000 Common Stock

Documents Incorporated by Reference: None

EACH OF FERRELLGAS PARTNERS FINANCE CORP. AND FERRELLGAS FINANCE CORP. MEET THE CONDITIONS SET FORTH IN GENERAL INSTRUCTION H(1)(A) AND (B) OF FORM 10-Q AND ARE THEREFORE, WITH RESPECT TO EACH SUCH REGISTRANT, FILING THIS FORM 10-Q WITH THE REDUCED DISCLOSURE FORMAT.

Table of Contents

FERRELLGAS PARTNERS, L.P.

FERRELLG.	AS PARTNERS FINANCE CORP. AS, L.P. AS FINANCE CORP.	
•	terly period ended April 30, 2013 QUARTERLY REPORT	
Table of Con	ntents	
Table of Con	PART I - FINANCIAL INFORMATION	Page
<u>ITEM 1.</u>	FINANCIAL STATEMENTS (unaudited)	
	Ferrellgas Partners, L.P. and Subsidiaries Condensed Consolidated Balance Sheets – April 30, 2013 and July 31, 2012 Condensed Consolidated Statements of Earnings – Three and nine months ended April 30, 2013 and 2012 Condensed Consolidated Statements of Comprehensive Income – Three and nine months ended April 30, 2013 and 2012 Condensed Consolidated Statements of Partners' Deficit – Nine months ended April 30, 2013 Condensed Consolidated Statements of Cash Flows – Nine months ended April 30, 2013 and 2012 Notes to Condensed Consolidated Financial Statements	=
	Ferrellgas Partners Finance Corp. Condensed Balance Sheets - April 30, 2013 and July 31, 2012 Condensed Statements of Earnings - Three and nine months ended April 30, 2013 and 2012 Condensed Statements of Cash Flows - Nine months ended April 30, 2013 and 2012 Notes to Condensed Financial Statements	16 16 17 17

April 30, 2013 and 2012	<u> </u>
Condensed Consolidated Statements of Partners' Deficit – Nine months ended April 30, 2013	<u>4</u>
Condensed Consolidated Statements of Cash Flows – Nine months ended April 30, 2013 and	<u>5</u>
<u>2012</u>	
Notes to Condensed Consolidated Financial Statements	<u>6</u>
Ferrellgas Partners Finance Corp.	
Condensed Balance Sheets - April 30, 2013 and July 31, 2012	<u>16</u>
Condensed Statements of Earnings – Three and nine months ended April 30, 2013 and 2012	16
Condensed Statements of Cash Flows – Nine months ended April 30, 2013 and 2012	17
Notes to Condensed Financial Statements	16 17 17
Ferrellgas, L.P. and Subsidiaries	
Condensed Consolidated Balance Sheets – April 30, 2013 and July 31, 2012	<u>18</u>
Condensed Consolidated Statements of Earnings - Three and nine months ended April 30, 2013	3 19
and 2012	
Condensed Consolidated Statements of Comprehensive Income – Three and nine months ended April 30, 2013 and 2012	^d 20
Condensed Consolidated Statement of Partners' Capital – Nine months ended April 30, 2013	21
Condensed Consolidated Statements of Cash Flows – Nine months ended April 30, 2013 and	
<u>2012</u>	<u>22</u>
Notes to Condensed Consolidated Financial Statements	<u>23</u>
Ferrellgas Finance Corp.	
Condensed Balance Sheets – April 30, 2013 and July 31, 2012	<u>32</u>
Condensed Statements of Earnings – Three and nine months ended April 30, 2013 and 2012	<u>32</u>
Condensed Statements of Cash Flows – Nine months ended April 30, 2013 and 2012	33
Notes to Condensed Financial Statements	33

Table of Contents

ITEM 2.	MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	<u>34</u>
ITEM 3.	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	<u>48</u>
ITEM 4.	CONTROLS AND PROCEDURES	<u>49</u>
	PART II – OTHER INFORMATION	
<u>ITEM 1.</u>	LEGAL PROCEEDINGS	<u>49</u>
ITEM 1A.	RISK FACTORS	<u>50</u>
ITEM 2.	UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	<u>50</u>
<u>ITEM 3.</u>	DEFAULTS UPON SENIOR SECURITIES	<u>50</u>
<u>ITEM 4.</u>	MINE SAFETY DISCLOSURES	<u>50</u>
<u>ITEM 5.</u>	OTHER INFORMATION	<u>50</u>
<u>ITEM 6.</u>	<u>EXHIBITS</u>	<u>50</u>

Table of Contents

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS (unaudited)

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands, avant unit data)

(in thousands, except unit data)		
(unaudited)	April 20, 2012	July 21 2012
ASSETS	April 30, 2013	July 31, 2012
Current assets:		
Cash and cash equivalents	\$12,260	\$8,429
Accounts and notes receivable (including \$183,957 and \$121,812 of accounts	ψ12,200	Ψ0,π2)
receivable pledged as collateral at April 30, 2013 and July 31, 2012, respectively)	198,188	124,004
Inventories	107,210	127,598
Prepaid expenses and other current assets	23,384	29,315
Total current assets	341,042	289,346
Property, plant and equipment (net of accumulated depreciation of \$613,452 and \$597,177 at April 30, 2013 and July 31, 2012, respectively)	604,716	626,551
Goodwill	253,286	248,944
Intangible assets (net of accumulated amortization of \$341,091 and \$324,893 at April 30, 2013 and July 31, 2012, respectively)	195,191	189,118
Other assets, net	46,391	43,320
Total assets	\$1,440,626	\$1,397,279
LIABILITIES AND PARTNERS' DEFICIT Current liabilities: Accounts payable	\$70,285	\$47,824
Short-term borrowings	21,450	95,730
Collateralized note payable	116,000	74,000
Other current liabilities	123,456	122,667
Total current liabilities	331,191	340,221
Long-term debt	1,106,669	1,059,085
Other liabilities	31,727	25,499
Contingencies and commitments (Note J)		
Partners' deficit:		
Common unitholders (79,070,819 and 79,006,619 units outstanding at April 30, 2013 and July 31, 2012, respectively)	31,047	43,701
General partner unitholder (798,695 and 798,047 units outstanding at April 30, 2013 and July 31, 2012, respectively)	(59,757	(59,630
Accumulated other comprehensive loss	(1,841) (13,159
Total Ferrellgas Partners, L.P. partners' deficit	(30,551) (29,088
Noncontrolling interest	1,590	1,562
Total partners' deficit) (27,526
Total liabilities and partners' deficit	\$1,440,626	\$1,397,279

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (in thousands, except per unit data)

(unaudited)

(unadared)	For the three many April 30,	nonths ended	For the nine m April 30,	onths ended
Davidan	2013	2012	2013	2012
Revenues: Propane and other gas liquids sales Other Total revenues	\$508,408 94,612 603,020	\$556,644 72,975 629,619	\$1,426,763 198,031 1,624,794	\$1,850,430 146,887 1,997,317
Costs and expenses: Cost of product sold - propane and other gas liquids sales	313,207	401,521	903,100	1,405,243
Cost of product sold - other Operating expense (includes \$0.4 million and \$0.1 million for the three months ended April 30, 2013 and	66,714	49,117	123,348	80,211
2012, respectively, and \$1.7 million and \$2.0 million for the nine months ended April 30, 2013 and 2012, respectively, for non-cash stock and unit-based	. 107,610	95,934	310,947	300,926
compensation) Depreciation and amortization expense General and administrative expense (includes \$1.8 million and \$0.3 million for the three months ended	20,896	21,123	62,522	62,839
April 30, 2013 and 2012, respectively, and \$6.7 million and \$2.9 million for the nine months ended April 30, 2013 and 2012, respectively, for non-cash stock and unit-based compensation)	15,232	9,236	39,104	31,586
Equipment lease expense	4,098	3,789	11,848	10,846
Non-cash employee stock ownership plan compensation charge	2,824	2,203	12,673	6,719
Loss on disposal of assets and other	3,337	1,220	5,728	2,052
Operating income	69,102	45,476	155,524	96,895
Interest expense Other income, net	(22,084) 185	(23,471) 201	(67,138) 517	(70,904) 248
Earnings before income taxes	47,203	22,206	88,903	26,239
Income tax expense	2,023	1,144	2,676	1,285
Net earnings	45,180	21,062	86,227	24,954
Net earnings attributable to noncontrolling interest	499	255	997	377
Net earnings attributable to Ferrellgas Partners, L.P.	44,681	20,807	85,230	24,577

Less: General partner's interest in net earnings Common unitholders' interest in net earnings	447 \$44,234	208 \$20,599	852 \$84,378	246 \$24,331
Basic and diluted net earnings per common unitholders' interest	\$0.56	\$0.26	\$1.07	\$0.32
Cash distributions declared per common unit	\$0.50	\$0.50	\$1.50	\$1.50

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands) (unaudited)

	For the three m April 30,	onths ended	For the nine n April 30,	nonths ended	
	2013	2012	2013	2012	
Net earnings	\$45,180	\$21,062	\$86,227	\$24,954	
Other comprehensive income (loss)					
Change in value on risk management derivatives	1,032	(5,725) 1,103	(9,600)
Reclassification of gains and losses of derivatives to earnings	1,723	1,590	10,348	(1,123)
Foreign currency translation adjustment	(20) (11) (17) (11)
Other comprehensive income (loss)	2,735	(4,146) 11,434	(10,734)
Comprehensive income	47,915	16,916	97,661	14,220	
Less: comprehensive income attributable to noncontrolling interest	528	213	1,113	269	
Comprehensive income attributable to Ferrellgas Partners, LP	\$47,387	\$16,703	\$96,548	\$13,951	

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF PARTNERS' DEFICIT (in thousands) (unaudited)

	Number o	f units			Accumulated	Total Ferrellgas Partners, L.P.		Total
	Common unitholder		Common unitholders	General Partner unitholder	other comprehensiv loss	partners' deficit	Non-controlli interest	npartners' deficit
Balance at July 31, 2012	79,006.6	798.0	\$43,701	\$(59,630)	\$(13,159)	\$(29,088)	\$ 1,562	\$(27,526)
Contributions in connection with non-cash ESOP and stock and unit-based compensation charges	_	_	20,686	209		20,895	212	21,107
Distributions	_	_	(118,551)	(1,197)		(119,748)	(1,302)	(121,050)
Common unit options issued	64.2	0.7	833	9		842	5	847
Comprehensive income: Net earnings Other comprehensive income Comprehensive income			84,378	852	11,318	85,230 11,318 96,548	997 116 1,113	86,227 11,434 97,661
Balance at April 30, 2013	79,070.8	798.7	\$31,047	\$(59,757)	\$(1,841)	\$(30,551)	\$ 1,590	\$(28,961)

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

(unaudited)				
	For the nine m	on	ths ended	
	April 30,			
	2013		2012	
Cash flows provided by (used in) operating activities:				
Net earnings	\$86,227		\$24,954	
Reconciliation of net earnings to net cash provided by operating activities:				
Depreciation and amortization expense	62,522		62,839	
Non-cash employee stock ownership plan compensation charge	12,673		6,719	
Non-cash stock and unit-based compensation charge	8,434		4,867	
Loss on disposal of assets and other	5,728		2,052	
Provision for doubtful accounts	2,373		4,966	
Deferred tax expense	1,303		584	
Other	3,170		1,458	
Changes in operating assets and liabilities, net of effects from business				
acquisitions:				
Accounts and notes receivable, net of securitization	(68,007)	(38,572)
Inventories	25,915		4,285	
Prepaid expenses and other current assets	8,052		(2,078)
Accounts payable	22,245		165	
Accrued interest expense	5,083		5,400	
Other current liabilities	(2,852)	(15,601)
Other liabilities	379		(148)
Net cash provided by operating activities	173,245		61,890	
The cash provided by operating activities	175,215		01,000	
Cash flows provided by (used in) investing activities:				
Business acquisitions, net of cash acquired	(37,186)	(10,327)
Capital expenditures	(33,263)	(37,747)
Proceeds from sale of assets	8,013		4,314	
Net cash used in investing activities	(62,436)	(43,760)
· ·				•
Cash flows provided by (used in) financing activities:				
Distributions	(119,748)	(116,618)
Proceeds from increase in long-term debt	48,163		42,436	
Payments on long-term debt	(2,641)	(52,391)
Net reductions in short-term borrowings	(74,280		(6,636)
Net additions to collateralized short-term borrowings	42,000		73,000	
Cash paid for financing costs	_		(3,575)
Noncontrolling interest activity	(1,297)	(759)
Proceeds from exercise of common unit options	833		413	
Proceeds from equity offering, net of issuance costs	_		49,941	
Cash contribution from general partner in connection with common unit issuances	9		506	
Net cash used in financing activities	(106,961)	(13,683)
The cash assa in initiations activities	(100,701	,	(15,005	,
Effect of exchange rate changes on cash	(17)	(11)
Effect of exchange rate changes on easi	(1)	,	/ TT	,

Increase in cash and cash equivalents	3,831	4,436
Cash and cash equivalents - beginning of period	8,429	7,437
Cash and cash equivalents - end of period	\$12,260	\$11,873

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS April 30, 2013 (Dollars in thousands, except per unit data, unless otherwise designated) (unaudited)

A. Partnership organization and formation

Ferrellgas Partners, L.P. ("Ferrellgas Partners") is a publicly traded limited partnership, owning an approximate 99% limited partner interest in Ferrellgas, L.P. (the "operating partnership"). Ferrellgas Partners and the operating partnership, collectively referred to as "Ferrellgas," are both Delaware limited partnerships and are governed by their respective partnership agreements. Ferrellgas Partners was formed to acquire and hold a limited partner interest in the operating partnership. As of April 30, 2013, Ferrell Companies beneficially owns 21.7 million, or 27%, of Ferrellgas Partners' outstanding common units. Ferrellgas, Inc. (the "general partner") has retained a 1% general partner interest in Ferrellgas Partners and also holds an approximate 1% general partner interest in the operating partnership, representing an effective 2% general partner interest in Ferrellgas on a combined basis. The general partner performs all management functions required by Ferrellgas.

Ferrellgas Partners is a holding entity that conducts no operations and has two subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners owns a 100% equity interest in Ferrellgas Partners Finance Corp., whose only business activity is to act as the co-issuer and co-obligor of any debt issued by Ferrellgas Partners. The operating partnership is the only operating subsidiary of Ferrellgas Partners. Ferrellgas is a single reportable operating segment.

The operating partnership is engaged primarily in the distribution of propane and related equipment and supplies in the United States. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. Therefore, the results of operations for the nine months ended April 30, 2013 and 2012 are not necessarily indicative of the results to be expected for a full fiscal year. The operating partnership serves residential, industrial/commercial, portable tank exchange, agricultural, wholesale and other customers in all 50 states, the District of Columbia, and Puerto Rico.

The condensed consolidated financial statements of Ferrellgas reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. All adjustments to the condensed consolidated financial statements were of a normal, recurring nature. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with (i) the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" and (ii) the consolidated financial statements and accompanying notes, each as set forth in Ferrellgas' Annual Report on Form 10-K for fiscal 2012.

B. Summary of significant accounting policies

(1) Accounting estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the condensed consolidated financial statements include accruals that have been established for contingent liabilities, pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, valuation methods used to value sales returns and allowances, valuation methods used to value intangibles and goodwill in business

combinations, allowance for doubtful accounts, fair value of reporting units, fair values of derivative contracts and stock and unit-based compensation calculations.

(2) Supplemental cash flow information: For purposes of the condensed consolidated statements of cash flows, Ferrellgas considers cash equivalents to include all highly liquid debt instruments purchased with an original maturity of three months or less. Certain cash flow and significant non-cash activities are presented below:

Table of Contents

	For the nine months ende	
	April 30,	
	2013	2012
CASH PAID FOR:		
Interest	\$58,262	\$61,621
Income taxes	\$88	\$100
NON-CASH INVESTING ACTIVITIES:		
Issuance of common units in connection with acquisitions	\$ —	\$1,300
Liabilities incurred in connection with acquisitions	\$8,047	\$2,321
Change in accruals for property, plant and equipment additions	\$449	\$604

(3) New accounting standards:

FASB Accounting Standard Update No. 2011-08

In September 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2011-08, which amends the existing guidance on goodwill impairment testing. Under the new guidance, entities testing goodwill for impairment have the option of performing a qualitative assessment before calculating the fair value of the reporting unit. If an entity determines, on the basis of qualitative factors, that the fair value of the reporting unit is more likely than not less than the carrying amount, the two-step impairment test would be required. This guidance is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Ferrellgas adopted this guidance for the quarter ended January 31, 2013 with no impact on its financial position, results of operations or cash flows.

FASB Accounting Standard Update No. 2012-02

In July 2012, the FASB issued ASU 2012-02, which amends the existing guidance on impairment testing of indefinite-lived intangible assets. Under the new guidance, entities testing indefinite-lived intangible assets for impairment have the option of performing a qualitative assessment before calculating the fair value of the asset. If an entity determines, on the basis of qualitative factors, that the fair value of the asset is more likely than not less than the carrying amount, the two-step impairment test would be required. This guidance is effective for annual and interim indefinite-lived intangible asset impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted. Ferrellgas adopted this guidance for the quarter ended January 31, 2013 with no impact on its financial position, results of operations or cash flows.

C. Supplemental financial statement information

Inventories consist of the following:

	April 30,	July 31,
	2013	2012
Propane gas and related products	\$85,249	\$110,517
Appliances, parts and supplies	21,961	17,081
Inventories	\$107,210	\$127,598

In addition to inventories on hand, Ferrellgas enters into contracts primarily to buy propane for supply procurement purposes with terms of fewer than 36 months. Most of these contracts call for payment based on market prices at the date of delivery. As of April 30, 2013, Ferrellgas had committed, for supply procurement purposes, to take delivery of approximately 50.2 million gallons of propane at fixed prices.

Other current liabilities consist of the following:

Table of Contents

	April 30,	July 31,
	2013	2012
Accrued interest	\$25,028	\$19,945
Accrued payroll	28,808	16,495
Customer deposits and advances	15,953	28,842
Other	53,667	57,385
Other current liabilities	\$123,456	\$122,667

Shipping and handling expenses are classified in the following condensed consolidated statements of earnings line items:

	For the three months ended April 30,		For the nine months ended April 30,	
	2013	2012	2013	2012
Operating expense	\$49,633	\$47,472	\$141,794	\$139,197
Depreciation and amortization expense	1,371	1,636	4,298	4,920
Equipment lease expense	3,555	3,179	10,435	9,323
	\$54,559	\$52,287	\$156,527	\$153,440

D. Accounts and notes receivable, net and accounts receivable securitization

Accounts and notes receivable, net consist of the following:

	April 30, 2013	July 31, 2012	
Accounts receivable pledged as collateral	\$ 183,957	\$121,812	
Accounts receivable	18,303	5,788	
Other	460	216	
Less: Allowance for doubtful accounts	(4,532	(3,812)
Accounts and notes receivable, net	\$198,188	\$124,004	

A mmil 20 2012

Index 21 2012

At April 30, 2013, \$184.0 million of trade accounts receivable were pledged as collateral against \$116.0 million of collateralized notes payable due to a commercial paper conduit. These accounts receivable pledged as collateral are bankruptcy remote from the operating partnership. The operating partnership does not provide any guarantee or similar support to the collectability of these accounts receivable pledged as collateral.

As of April 30, 2013, the operating partnership had received cash proceeds of \$116.0 million from trade accounts receivables securitized, with no remaining capacity to receive additional proceeds. As of July 31, 2012, the operating partnership had received cash proceeds of \$74.0 million from trade accounts receivables securitized, with no remaining capacity to receive additional proceeds. Borrowings under the accounts receivable securitization facility had a weighted average interest rate of 2.2% and 2.6% as of April 30, 2013 and July 31, 2012, respectively.

E. Debt

Short-term borrowings

Ferrellgas classified a portion of its secured credit facility borrowings as short-term because it was used to fund working capital needs that management had intended to pay down within the 12 month period following each balance sheet date. As of April 30, 2013 and July 31, 2012, \$21.5 million and \$95.7 million, respectively, were classified as short-term borrowings. For further discussion see the secured credit facility section below.

Table of Contents

As of April 30, 2013, Ferrellgas had total borrowings outstanding under its secured credit facility of \$133.3 million, of which \$111.8 million was classified as long-term debt. As of July 31, 2012, Ferrellgas had total borrowings outstanding under its secured credit facility of \$160.0 million, of which \$64.3 million was classified as long-term debt.

Borrowings outstanding at April 30, 2013 and July 31, 2012 under the secured credit facility had a weighted average interest rate of 4.2% at both dates.

The obligations under this credit facility are secured by substantially all assets of the operating partnership, the general partner and certain subsidiaries of the operating partnership but specifically excluding (a) assets that are subject to the operating partnership's accounts receivable securitization facility, (b) the general partner's equity interest in Ferrellgas Partners and (c) equity interest in certain unrestricted subsidiaries. Such obligations are also guaranteed by the general partner and certain subsidiaries of the operating partnership.

Letters of credit outstanding at April 30, 2013 totaled \$56.4 million and were used primarily to secure insurance arrangements and to a lesser extent, commodity hedges and product purchases. Letters of credit outstanding at July 31, 2012 totaled \$64.5 million and were used primarily to secure insurance arrangements and to a lesser extent, product purchases. At April 30, 2013, Ferrellgas had available letter of credit remaining capacity of \$143.6 million. At July 31, 2012, Ferrellgas had available letter of credit remaining capacity of \$135.5 million.

F. Partners' deficit

Partnership distributions paid

Ferrellgas Partners has paid the following distributions:

	For the three months ended April 30,		For the nine months ended April 30,		
	2013	2012	2013	2012	
Public common unitholders	\$26,497	\$26,443	\$79,437	\$77,727	
Ferrell Companies (1)	10,735	10,735	32,205	30,815	
FCI Trading (2)	98	98	294	294	
Ferrell Propane (3)	26	26	78	78	
Mr. Ferrell (4)	2,179	2,179	6,537	6,537	
General partner	399	399	1,197	1,167	
	\$39,934	\$39,880	\$119,748	\$116,618	

- (1) Ferrell Companies is the owner of the general partner and a 27% direct owner of Ferrellgas Partner's common units and thus a related party.
- (2) FCI Trading is an affiliate of the general partner and thus a related party.
- (3) Ferrell Propane is controlled by the general partner and thus a related party.
- (4) James E. Ferrell ("Mr. Ferrell") is the Executive Chairman of the general partner and thus a related party.

On May 23, 2013, Ferrellgas Partners declared a cash distribution of \$0.50 per common unit for the three months ended April 30, 2013 which is expected to be paid on June 14, 2013. Included in this cash distribution are the following amounts to be paid to related parties:

Ferrell Companies	\$10,735
FCI Trading	98
Ferrell Propane	26
Mr. Ferrell	2,179
General partner	399

See additional discussions about transactions with related parties in Note I – Transactions with related parties.

Accumulated other comprehensive loss ("AOCL")

Table of Contents

See Note H – Derivative instruments and hedging activities – for details regarding changes in fair value on risk management financial derivatives recorded within AOCL for the nine months ended April 30, 2013 and 2012.

General partner's commitment to maintain its capital account

Ferrellgas' partnership agreements allows the general partner to have an option to maintain its effective 2% general partner interest concurrent with the issuance of other additional equity.

During the nine months ended April 30, 2013, the general partner made non-cash contributions of \$0.4 million to Ferrellgas to maintain its effective 2% general partner interest.

During the nine months ended April 30, 2012, the general partner made cash contributions of \$1.0 million and non-cash contributions of \$0.2 million to Ferrellgas to maintain its effective 2% general partner interest.

G. Fair value measurements

Derivative financial instruments

The following table presents Ferrellgas' financial assets and financial liabilities that are measured at fair value on a recurring basis for each of the fair value hierarchy levels, including both current and noncurrent portions, as of April 30, 2013 and July 31, 2012:

	Asset (Liability) Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Total	
April 30, 2013:					
Assets:					
Derivative financial instruments:					
Interest rate swap agreements	\$—	\$7,356	\$—	\$7,356	
Commodity derivatives propane	\$—	\$2,498	\$—	\$2,498	
swaps Liabilities:					
Derivative financial instruments:					
Interest rate swap agreements	\$ —	\$(2,720) \$—	\$(2,720)
Commodity derivatives propane	\$ <u> </u>) \$—		`
swaps	5 —	\$(1,126) \$—	\$(1,126)
July 31, 2012:					
Assets: Derivative financial instruments:					
Interest rate swap agreements	\$	\$7,784	\$ <i>—</i>	\$7,784	
Commodity derivatives propane	ψ	•	Ψ		
swaps	\$—	\$1,049	\$—	\$1,049	
Liabilities:					
Derivative financial instruments:					
Interest rate swap agreements	\$—	\$(1,778) \$—	\$(1,778)
Commodity derivatives propane	\$ <u> </u>	\$(12,069) \$—	\$(12,069)
swaps	т	+ (- -, 00)	, т	+ (1 – ,00)	,

Table of Contents

The fair values of Ferrellgas' non-exchange traded commodity derivative contracts are based upon indicative price quotations available through brokers, industry price publications or recent market transactions and related market indicators. The fair values of interest rate swap contracts are based upon third-party quotes or indicative values based on recent market transactions.

H. Derivative instruments and hedging activities

Ferrellgas is exposed to certain market risks related to its ongoing business operations. These risks include exposure to changing commodity prices as well as fluctuations in interest rates. Ferrellgas utilizes derivative instruments to manage its exposure to fluctuations in commodity prices. Ferrellgas also periodically utilizes derivative instruments to manage its exposure to fluctuations in interest rates.

Derivative instruments and hedging activity

During the nine months ended April 30, 2013 and 2012, Ferrellgas did not recognize any gain or loss in earnings related to hedge ineffectiveness and did not exclude any component of financial derivative contract gains or losses from the assessment of hedge effectiveness related to commodity cash flow hedges.

The following tables provide a summary of fair value derivatives that were designated as hedging instruments in Ferrellgas' condensed consolidated balance sheets as of April 30, 2013 and July 31, 2012:

	April 30, 2013 Asset Derivatives	•	Liability Derivatives	
Derivative Instrument	Location	Fair value	Location	Fair value
Commodity derivatives propane swaps	Prepaid expenses and other current assets	\$1,845	Other current liabilities	\$899
Commodity derivatives propane swaps	Other assets, net	653	Other liabilities	227
Interest rate swap agreements, current portion	Prepaid expenses and other current assets	3,407	Other current liabilities	_
Interest rate swap agreements, noncurrent portion	Other assets, net	3,949	Other liabilities	2,720
	Total	\$9,854	Total	\$3,846
	July 31, 2012			
	Asset Derivatives		Liability Derivatives	
Derivative Instrument	Location	Fair value	Location	Fair value
Commodity derivatives propane swaps	Prepaid expenses and other current assets	\$1,049	Other current liabilities	\$12,069
Interest rate swap agreements, current portion	Prenaid expenses and			
portion	other current assets	3,346	Other current liabilities	
Interest rate swap agreements, noncurrent portion	• •	3,346 4,438	Other current liabilities Other liabilities	1,778

The following table provides a summary of the effect on Ferrellgas' condensed consolidated statements of earnings for the three and nine months ended April 30, 2013 and 2012 due to derivatives that were designated as fair value hedging instruments:

Table of Contents

		Amount of Gain Recognized on Derivative		Amount of Inte Recognized on (Related Hedge	Fixed-Rated Debt	
Derivative Instrument	Location of Gain Recognized on Derivative			For the three m April 30,	onths ended	
		2013	2012	2013	2012	
Interest rate swap agreements	Interest expense	\$805	\$ —	\$(5,469) \$(5,469)
		Amount of Gain Derivative	Recognized on	Amount of Inte Recognized on (Related Hedge	Fixed-Rated Debt	
Derivative Instrument	Location of Gain Recognized on Derivative	For the nine mon April 30,	ths ended	For the nine mo	onths ended April 30	0,
		2013	2012	2013	2012	
Interest rate swap agreements	Interest expense	\$2,412	\$ —	\$(16,406) \$(16,406)

The following tables provide a summary of the effect on Ferrellgas' condensed consolidated statements of comprehensive income for the three and nine months ended April 30, 2013 and 2012 due to the effective portion of derivatives that were designated as cash flow hedging instruments:

Table of Contents

	For the three months	ended April 30, 2013		
Derivative Instrument	Amount of Gain	Location of Gain (Loss) Reclassified from AOCL into	Amount of Gain (Loss) Reclassified from AOCL into Income	
Commodity derivatives propane swaps	\$1,130	Cost of product sold- propane and other gas liquids sales	\$(1,723)
Interest rate swap agreements	(98) \$1,032	Interest expense	- \$(1,723)
	For the three months	ended April 30, 2012		
Derivative Instrument	Amount of Gain (Loss) Recognized in AOCL on Derivative	Location of Gain (Loss) Reclassified from AOCL into Income	Amount of Gain (Loss) Reclassified from AOCL into Income	
Commodity derivatives propane swaps	\$(5,725)	Cost of product sold- propane and other gas liquids sales	\$(1,590)
	\$(5,725)		\$(1,590)
	For the nine months e	ended April 30, 2013		
Derivative Instrument	Amount of Gain (Loss) Recognized in AOCL on Derivative	Location of Gain (Loss) Reclassified from AOCL into Income	Amount of Gain (Loss) Reclassified from AOCL into Income	
Commodity derivatives propane swaps	\$2,044	Cost of product sold- propane and other gas liquids sales	\$(10,348)
Interest rate swap agreements	(941) \$1,103	Interest expense)
	For the nine months e	ended April 30, 2012		
Derivative Instrument	Amount of Gain (Loss) Recognized in AOCL on Derivative	Location of Gain (Loss) Reclassified from AOCL into Income	Amount of Gain (Loss) Reclassified from AOCL into Income	
Commodity derivatives propane swaps	\$(9,600)	Cost of product sold- propane and other gas liquids sales	\$1,123	
A *	\$(9,600)	S 1	\$1,123	
The changes in derivative gains (losse	es) included in accumul	lated other comprehensive loss ("AC	OCL") for the nine	

The changes in derivative gains (losses) included in accumulated other comprehensive loss ("AOCL") for the nine months ended April 30, 2013 and 2012 were as follows:

	For the nine months ended April 30,		
Derivative gains (losses) included in AOCL	2013	2012	
Beginning balance	\$(12,799) \$5,161	
Change in value on risk management commodity derivatives	2,044	(9,600)
Reclassification of gains and losses of commodity hedges to cost of product sold - propane and other gas liquids sales	10,348	(1,123)

Change in value on risk management interest rate derivatives	(941) —	
Ending balance	\$(1,348) \$(5,562)

Ferrellgas expects to reclassify net losses of approximately \$0.9 million to earnings during the next 12 months. These net losses are expected to be offset by margins on propane sales commitments Ferrellgas has with its customers that qualify for the normal purchase, normal sales exception.

Table of Contents

During the nine months ended April 30, 2013 and 2012, Ferrellgas did not have any reclassifications to earnings resulting from discontinuance of any cash flow hedges arising from the probability of the original forecasted transactions not occurring within the originally specified period of time defined within the hedging relationship.

As of April 30, 2013, Ferrellgas had financial derivative contracts covering 1.2 million barrels of propane that were entered into as cash flow hedges of forward and forecasted purchases of propane.

Derivative financial instruments credit risk

Ferrellgas is exposed to credit loss in the event of nonperformance by counterparties to derivative financial and commodity instruments. Ferrellgas' counterparties principally consist of major energy companies and major U.S. financial institutions. Ferrellgas maintains credit policies with regard to its counterparties that it believes reduces its overall credit risk. These policies include evaluating and monitoring its counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits. Certain of these agreements call for the posting of collateral by the counterparty or by Ferrellgas in the forms of letters of credit, parental guarantees or cash. Although Ferrellgas has concentrations of credit risk associated with derivative financial instruments held by certain derivative financial instrument counterparties, the maximum amount of loss due to credit risk that, based upon the gross fair values of the derivative financial instruments, Ferrellgas would incur if these counterparties that make up the concentration failed to perform according to the terms of their contracts was \$1.6 million at April 30, 2013.

Ferrellgas holds certain derivative contracts that have credit-risk-related contingent features which dictate credit limits based upon the operating partnership's debt rating. As of April 30, 2013, a downgrade in the operating partnership's debt rating would not trigger any further reduction in credit limit. The aggregate fair value of all derivatives with credit-risk-related contingent features that are in a liability position on April 30, 2013 is \$0.1 million for which Ferrellgas has posted collateral of \$0.1 million in the normal course of business. The credit-risk-related contingent features underlying these agreements will result in no additional collateral requirements as of April 30, 2013.

I. Transactions with related parties

Ferrellgas has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas' partnership agreements, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas and all other necessary or appropriate expenses allocable to Ferrellgas or otherwise reasonably incurred by its general partner in connection with operating Ferrellgas' business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas' behalf and are reported in the condensed consolidated statements of earnings as follows:

	For the three months ended April 30,		For the nine months ended April 30,		
	2013	2012	2013	2012	
Operating expense	\$55,374	\$48,165	\$156,752	\$151,476	
General and administrative expense	\$10,252	\$6,103	\$23,708	\$18,809	

See additional discussions about transactions with the general partner and related parties in Note F – Partners' deficit.

J. Contingencies and commitments

Litigation

Ferrellgas' operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane. As a result, at any given time, Ferrellgas is threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, Ferrellgas is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on the consolidated financial condition, results of operations and cash flows of Ferrellgas.

Table of Contents

Ferrellgas has received notice that the Offices of the District Attorneys of several counties in California and the Federal Trade Commission are investigating cylinder labeling and filling practices and any anti-trust issues relating to the amount of propane contained in propane tanks. These government agencies issued administrative subpoenas seeking documents and information relating to those practices and Ferrellgas has responded. Ferrellgas believes that its cylinders were correctly filled and labeled and will defend any claims that may result from this investigation. Ferrellgas does not believe any loss is probable or reasonably estimable at this time related to these investigations.

Ferrellgas has also been named as a defendant in a class action lawsuit filed in the United States District Court in Kansas. The complaint alleges that Ferrellgas violates consumer protection laws in the manner Ferrellgas sets prices and fees for its customers. Based on Ferrellgas' business practices, Ferrellgas believes that the claims are without merit and intends to defend the claims vigorously. The court has permitted limited discovery into an individual claim and the case has not been certified for class treatment. Ferrellgas does not believe loss is probable or reasonably estimable at this time related to this class action lawsuit.

K. Net earnings per common unitholders' interest

Below is a calculation of the basic and diluted net earnings available per common unitholders' interest in the condensed consolidated statements of earnings for the periods indicated. In accordance with guidance issued by the FASB regarding participating securities and the two-class method, Ferrellgas calculates net earnings (loss) per common unitholders' interest for each period presented according to distributions declared and participation rights in undistributed earnings, as if all of the earnings or loss for the period had been distributed. In periods with undistributed earnings above certain levels, the calculation according to the two-class method results in an increased allocation of undistributed earnings to the general partner and a dilution of the earnings to the limited partners. Due to the seasonality of the propane business, the dilution effect of the guidance on the two-class method typically impacts only the three months ending January 31. There was neither a dilutive effect resulting from this guidance on basic and diluted net earnings per common unitholders' interest for the three months ended April 30, 2013 and 2012, nor for the nine months ended April 30, 2013 and 2012.

In periods with net losses, the allocation of the net losses to the limited partners and the general partner will be determined based on the same allocation basis specified in the Ferrellgas Partners' partnership agreement that would apply to periods in which there were no undistributed earnings. Additionally, in periods with net losses, there are no dilutive securities.

	For the three months ended April 30,		For the nine months ended April 30,	
Common unitholders' interest in net earnings	2013 \$44,234	2012 \$20,599	2013 \$84,378	2012 \$24,331
Weighted average common units outstanding (in thousands)	79,054.4	78,960.0	79,027.5	77,095.8
Dilutive securities	31.7	42.4	38.0	73.8
Weighted average common units outstanding plus dilutive securities	79,086.1	79,002.4	79,065.5	77,169.6
Basic and diluted net earnings per common unitholders' interest	\$0.56	\$0.26	\$1.07	\$0.32

Table of Contents

FERRELLGAS PARTNERS FINANCE COR (a wholly-owned subsidiary of Ferrellgas Partr CONDENSED BALANCE SHEETS (in dollars) (unaudited)							
ASSETS			April 30), 2013	July 31, 2012		
Cash Total assets					\$969 \$969		
Contingencies and commitments (Note B)							
STOCKHOLDER'S EQUITY							
Common stock, \$1.00 par value; 2,000 shares authorized; 1,000 shares issued and outstanding			\$1,000		\$1,000		
Additional paid in capital			11,134		10,919		
Accumulated deficit Total stockholder's equity			(11,165 \$969) (10,950 \$969)	
See notes to condensed financial statements.							
FERRELLGAS PARTNERS FINANCE COR (a wholly-owned subsidiary of Ferrellgas Partr CONDENSED STATEMENTS OF EARNING (in dollars)	ners, L.P.)						
(unaudited)	For the three mo April 30,			For the nir April 30,	nine months ended		
General and administrative expense	2013 \$—	2012 \$—		2013 \$215	2012 \$175		
_		¢				`	
Net loss	\$—	5 —		\$(215) \$(175)	
See notes to condensed financial statements.							

Table of Contents

FERRELLGAS PARTNERS FINANCE CORP.

 $(a\ wholly-owned\ subsidiary\ of\ Ferrellgas\ Partners,\ L.P.)$

CONDENSED STATEMENTS OF CASH FLOWS

(in dollars)

(unaudited)

For the nine months ended April 30,		
2013	2012	
\$(215) \$(175)
(215) (175)
215	175	
215	175	
969	969	
\$969	\$969	
	April 30, 2013 \$(215) (215) 215 215 969	April 30, 2013 \$(215) \$(215) \$(175) 215 215 175 215 969 969

See notes to condensed financial statements.

FERRELLGAS PARTNERS FINANCE CORP.

April 30, 2013

 $(a\ wholly-owned\ subsidiary\ of\ Ferrellgas\ Partners,\ L.P.)$

(unaudited)

NOTES TO CONDENSED FINANCIAL STATEMENTS

A. Formation

Ferrellgas Partners Finance Corp. (the "Finance Corp."), a Delaware corporation, was formed on March 28, 1996 and is a wholly-owned subsidiary of Ferrellgas Partners, L.P. (the "Partnership").

The condensed financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the interim periods presented. All adjustments to the condensed financial statements were of a normal, recurring nature.

The Finance Corp. has nominal assets, does not conduct any operations and has no employees.

B. Contingencies and commitments

The Finance Corp. serves as co-issuer and co-obligor for the \$182.0 million fixed rate, 8.625% due 2020 debt securities of the Partnership.

The senior unsecured notes contain various restrictive covenants applicable to the Partnership and its subsidiaries, the most restrictive relating to additional indebtedness. As of April 30, 2013, the Partnership is in compliance with all requirements, tests, limitations and covenants related to this debt agreement.

Table of Contents

FERRELLGAS, L.P. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)			
(unaudited)	April 30, 2013	July 31, 2012	
ASSETS	•	•	
Current assets:		0.010	
Cash and cash equivalents	\$11,780	\$8,218	
Accounts and notes receivable (including \$183,957 and \$121,812 of accounts receivable pledged as collateral at April 30, 2013 and July 31, 2012, respectively)	198,188	124,004	
Inventories	107,210	127,598	
Prepaid expenses and other current assets	23,361	29,275	
Total current assets	340,539	289,095	
Property, plant and equipment, (net of accumulated depreciation of \$613,452 and			
\$597,177 at April 30, 2013 and July 31, 2012, respectively)	604,716	626,551	
Goodwill	253,286	248,944	
Intangible assets (net of accumulated amortization of \$341,091 and \$324,893 at April 30, 2013 and July 31, 2012, respectively)	195,191	189,118	
Other assets, net	43,355	39,954	
Total assets	\$1,437,087	\$1,393,662	
LIABILITIES AND PARTNERS' CAPITAL			
Current liabilities:			
Accounts payable	\$70,285	\$47,824	
Short-term borrowings	21,450	95,730	
Collateralized note payable	116,000	74,000	
Other current liabilities	117,062	120,384	
Total current liabilities	324,797	337,938	
Long-term debt	924,669	877,085	
Other liabilities	31,727	25,499	
Contingencies and commitments (Note J)			
Partners' capital:			
Limited partner	156,145	164,737	
General partner	1,595	1,683	
Accumulated other comprehensive loss)
Total partners' capital	155,894	153,140	
Total liabilities and partners' capital	\$1,437,087	\$1,393,662	

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (in thousands) (unaudited)

	For the three months ended April 30,		For the nine months ended April 30,	
	2013	2012	2013	2012
Revenues: Propane and other gas liquids sales Other Total revenues	\$508,408 94,612 603,020	\$556,644 72,975 629,619	\$1,426,763 198,031 1,624,794	\$1,850,430 146,887 1,997,317
Costs and expenses:				
Cost of product sold - propane and other gas liquids sales	313,207	401,521	903,100	1,405,243
Cost of product sold - other Operating expense (includes \$0.4 million and \$0.1 million for the three months ended April 30, 2013 and 2012, respectively, and \$1.7	66,714	49,117	123,348	80,211
million and \$2.0 million for the nine months ended April 30, 2013 and 2012, respectively, for non-cash stock and unit-based compensation)	107,453	95,779	310,660	300,642
Depreciation and amortization expense General and administrative expense (includes \$1.8 million and \$0.3 million for the three months ended April 30, 2013 and 2012,	20,896	21,123	62,522	62,839
respectively, and \$6.7 million and \$2.9 million for the nine months ended April 30, 2013 and 2012, respectively, for non-cash stock and unit-based compensation)	15,232	9,236	39,104	31,586
Equipment lease expense	4,098	3,789	11,848	10,846
Non-cash employee stock ownership plan compensation charge	2,824	2,203	12,673	6,719
Loss on disposal of assets and other	3,337	1,220	5,728	2,052
Operating income	69,259	45,631	155,811	97,179
Interest expense Other income, net	(18,040) 185	(19,442) 201	(55,010) 517	(58,815) 248
Earnings before income taxes	51,404	26,390	101,318	38,612
Income tax expense	2,008	1,137	2,661	1,277
Net earnings	\$49,396	\$25,253	\$98,657	\$37,335

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands) (unaudited)

	For the three months ended April 30,		For the nine months ended		
			April 30,		
	2013	2012	2013	2012	
Net earnings	\$49,396	\$25,253	\$98,657	\$37,335	
Other comprehensive income (loss)					
Change in value on risk management derivatives	1,032	(5,725) 1,103	(9,600)
Reclassification of gains and losses of derivatives to earnings	1,723	1,590	10,348	(1,123)
Foreign currency translation adjustment	(20) (11) (17) (11)
Other comprehensive income (loss)	2,735	(4,146) 11,434	(10,734)
Comprehensive income	\$52,131	\$21,107	\$110,091	\$26,601	

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF PARTNERS' CAPITAL (in thousands) (unaudited)

	Limited Partner	General Partner	Accumulated other comprehensive loss	Total partners' capital
Balance at July 31, 2012	\$164,737	\$1,683	\$ (13,280)	\$153,140
Contributions in connection with non-cash ESOP and stock and unit-based compensation charges	20,895	212		21,107
Cash contributed by Ferrellgas Partners and general partner	450	5		455
Distributions	(127,597)	(1,302)	(128,899)
Comprehensive income: Net earnings Other comprehensive income Comprehensive income	97,660	997	11,434	98,657 11,434 110,091
Balance at April 30, 2013	\$156,145	\$1,595	\$ (1,846)	\$155,894

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

(unaudited)			
		months ended	
	April 30,		
	2013	2012	
Cash flows provided by (used in) operating activities:			
Net earnings	\$98,657	\$37,335	
Reconciliation of net earnings to net cash provided by operating activities:			
Depreciation and amortization expense	62,522	62,839	
Non-cash employee stock ownership plan compensation charge	12,673	6,719	
Non-cash stock and unit-based compensation charge	8,434	4,867	
Loss on disposal of assets and other	5,728	2,052	
Provision for doubtful accounts	2,373	4,966	
Deferred tax expense	1,303	584	
Other	2,840	1,149	
Changes in operating assets and liabilities, net of effects from business acquisitions:	,	,	
Accounts and notes receivable, net of securitization	(68,007) (38,572)
Inventories	25,915	4,285	,
Prepaid expenses and other current assets	8,035	(2,055)
Accounts payable	22,245	165	,
Accrued interest expense	1,159	1,475	
Other current liabilities	(3,039) (15,516	`
Other liabilities Other liabilities	379	, , ,)
		(148)
Net cash provided by operating activities	181,217	70,145	
Cash flows provided by (used in) investing activities:			
Business acquisitions, net of cash acquired	(37,186) (10,340)
Capital expenditures	(33,263) (37,747)
Proceeds from sale of assets	8,013	4,314	
Net cash used in investing activities	(62,436) (43,773)
Cash flows provided by (used in) financing activities:			
Distributions	(128,899) (125,737)
Contributions from partners	455	50,510	,
Proceeds from increase in long-term debt	48,163	42,436	
Payments on long-term debt	(2,641) (52,391)
Net reductions to short-term borrowings	(74,280) (6,636)
Net additions to collateralized short-term borrowings	42,000	73,000	,
Cash paid for financing costs	12,000	(3,575)
Net cash used in financing activities	(115,202) (22,393)
Net eash used in inflationing activities	(113,202) (22,373	,
Effect of exchange rate changes on cash	(17) (11)
Increase in cash and cash equivalents	3,562	3,968	
Cash and cash equivalents - beginning of period	8,218	7,342	
Cash and cash equivalents - end of period	\$11,780	\$11,310	
Cash and cash equivalents ond of period	Ψ11,700	Ψ11,510	

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
April 30, 2013
(Dollars in thousands, unless otherwise designated)
(unaudited)

A. Partnership organization and formation

Ferrellgas, L.P. is a limited partnership that owns and operates propane distribution and related assets. Ferrellgas Partners, L.P. ("Ferrellgas Partners"), a publicly traded limited partnership, holds an approximate 99% limited partner interest in, and consolidates, Ferrellgas, L.P. Ferrellgas, Inc. (the "general partner"), a wholly-owned subsidiary of Ferrell Companies, Inc. ("Ferrell Companies"), holds an approximate 1% general partner interest in Ferrellgas, L.P. and performs all management functions required by Ferrellgas, L.P.

Ferrellgas, L.P. owns a 100% equity interest in Ferrellgas Finance Corp., whose only business activity is to act as the co-issuer and co-obligor of any debt issued by Ferrellgas, L.P.

Ferrellgas, L.P. is engaged primarily in the distribution of propane and related equipment and supplies in the United States. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. Therefore, the results of operations for the nine months ended April 30, 2013 and 2012 are not necessarily indicative of the results to be expected for a full fiscal year. Ferrellgas, L.P. serves residential, industrial/commercial, portable tank exchange, agricultural, wholesale and other customers in all 50 states, the District of Columbia, and Puerto Rico.

The condensed consolidated financial statements of Ferrellgas, L.P. and subsidiaries reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. All adjustments to the condensed consolidated financial statements were of a normal, recurring nature. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with (i) the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" and (ii) the consolidated financial statements and accompanying notes, each as set forth in Ferrellgas, L.P.'s Annual Report on Form 10-K for fiscal 2012.

B. Summary of significant accounting policies

- (1) Accounting estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the condensed consolidated financial statements include accruals that have been established for contingent liabilities, pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, valuation methods used to value sales returns and allowances, valuation methods used to value intangibles and goodwill in business combinations, allowance for doubtful accounts, fair value of reporting units, fair values of derivative contracts and stock and unit-based compensation calculations.
- (2) Supplemental cash flow information: For purposes of the condensed consolidated statements of cash flows, Ferrellgas, L.P. considers cash equivalents to include all highly liquid debt instruments purchased with an original maturity of three months or less. Certain cash flow and significant non-cash activities are presented below:

Table of Contents

	For the nine months en		
	April 30,		
	2013	2012	
CASH PAID FOR:			
Interest	\$50,413	\$53,773	
Income taxes	\$73	\$92	
NON-CASH INVESTING ACTIVITIES:			
Assets contributed from Ferrellgas Partners in connection with acquisitions	\$—	\$1,300	
Liabilities incurred in connection with acquisitions	\$8,047	\$2,321	
Change in accruals for property, plant and equipment additions	\$449	\$604	

(3) New accounting standards:

FASB Accounting Standard Update No. 2011-08

In September 2011, the Financial Accounting Standards Board ("FASB") issued ASU 2011-08, which amends the existing guidance on goodwill impairment testing. Under the new guidance, entities testing goodwill for impairment have the option of performing a qualitative assessment before calculating the fair value of the reporting unit. If an entity determines, on the basis of qualitative factors, that the fair value of the reporting unit is more likely than not less than the carrying amount, the two-step impairment test would be required. This guidance is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Ferrellgas adopted this guidance for the quarter ending January 31, 2013 with no impact on its financial position, results of operations or cash flows.

FASB Accounting Standard Update No. 2012-02

In July 2012, the FASB issued ASU 2012-02, which amends the existing guidance on impairment testing of indefinite-lived intangible assets. Under the new guidance, entities testing indefinite-lived intangible assets for impairment have the option of performing a qualitative assessment before calculating the fair value of the asset. If an entity determines, on the basis of qualitative factors, that the fair value of the asset is more likely than not less than the carrying amount, the two-step impairment test would be required. This guidance is effective for annual and interim indefinite-lived intangible asset impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted. Ferrellgas adopted this guidance for the quarter ending January 31, 2013 with no impact on its financial position, results of operations or cash flows.

C. Supplemental financial statement information

Inventories consist of the following:

	April 30,	July 31,
	2013	2012
Propane gas and related products	\$85,249	\$110,517
Appliances, parts and supplies	21,961	17,081
Inventories	\$107,210	\$127,598

In addition to inventories on hand, Ferrellgas, L.P. enters into contracts primarily to buy propane for supply procurement purposes with terms of fewer than 36 months. Most of these contracts call for payment based on market prices at the date of delivery. As of April 30, 2013, Ferrellgas, L.P. had committed, for supply procurement purposes, to take delivery of approximately 50.2 million gallons of propane at fixed prices.

Other current liabilities consist of the following:

Table of Contents

	April 30,	July 31,
	2013	2012
Accrued interest	\$19,097	\$17,938
Accrued payroll	28,808	16,495
Customer deposits and advances	15,953	28,842
Other	53,204	57,109
Other current liabilities	\$117,062	\$120,384

Shipping and handling expenses are classified in the following condensed consolidated statements of earnings line items:

	For the three months ended		For the nine months end		
	April 30,		April 30, April 30,		
	2013	2012	2013	2012	
Operating expense	\$49,633	\$47,472	\$141,794	\$139,197	
Depreciation and amortization expense	1,371	1,636	4,298	4,920	
Equipment lease expense	3,555	3,179	10,435	9,323	
	\$54,559	\$52,287	\$156,527	\$153,440	

D. Accounts and notes receivable, net and accounts receivable securitization

Accounts and notes receivable, net consist of the following:

April 30, 2013	July 31, 2012	
\$183,957	\$121,812	
18,303	5,788	
460	216	
(4,532) (3,812)
\$198,188	\$124,004	
	\$ 183,957 18,303 460 (4,532	\$183,957 \$121,812 18,303 5,788 460 216 (4,532) (3,812

. .1.20 2012

At April 30, 2013, \$184.0 million of trade accounts receivable were pledged as collateral against \$116.0 million of collateralized notes payable due to a commercial paper conduit. These accounts receivable pledged as collateral are bankruptcy remote from Ferrellgas, L.P. Ferrellgas, L.P. does not provide any guarantee or similar support to the collectability of these accounts receivable pledged as collateral.

As of April 30, 2013, Ferrellgas, L.P. had received cash proceeds of \$116.0 million from trade accounts receivables securitized, with no remaining capacity to receive additional proceeds. As of July 31, 2012, Ferrellgas, L.P. had received cash proceeds of \$74.0 million from trade accounts receivables securitized, with no remaining capacity to receive additional proceeds. Borrowings under the accounts receivable securitization facility had a weighted average interest rate of 2.2% and 2.6% as of April 30, 2013 and July 31, 2012, respectively.

E. Debt

Short-term borrowings

Ferrellgas, L.P. classified a portion of its secured credit facility borrowings as short-term because it was used to fund working capital needs that management had intended to pay down within the 12 month period following each balance sheet date. As of April 30, 2013 and July 31, 2012, \$21.5 million and \$95.7 million, respectively, were classified as short-term borrowings. For further discussion see the secured credit facility section below.

Table of Contents

As of April 30, 2013, Ferrellgas, L.P. had total borrowings outstanding under its secured credit facility of \$133.3 million, of which \$111.8 million was classified as long-term debt. As of July 31, 2012, Ferrellgas, L.P. had total borrowings outstanding under its secured credit facility of \$160.0 million, of which \$64.3 million was classified as long-term debt.

Borrowings outstanding at April 30, 2013 and July 31, 2012 under the secured credit facility had a weighted average interest rate of 4.2% at both dates.

The obligations under this credit facility are secured by substantially all assets of Ferrellgas, L.P., the general partner and certain subsidiaries of Ferrellgas, L.P. but specifically excluding (a) assets that are subject to Ferrellgas, L.P.'s accounts receivable securitization facility, (b) the general partner's equity interest in Ferrellgas Partners and (c) equity interest in certain unrestricted subsidiaries. Such obligations are also guaranteed by the general partner and certain subsidiaries of Ferrellgas, L.P.

Letters of credit outstanding at April 30, 2013 totaled \$56.4 million and were used primarily to secure insurance arrangements and to a lesser extent, commodity hedges and product purchases. Letters of credit outstanding at July 31, 2012 totaled \$64.5 million and were used primarily to secure insurance arrangements and to a lesser extent, product purchases. At April 30, 2013, Ferrellgas, L.P. had available letter of credit remaining capacity of \$143.6 million. At July 31, 2012, Ferrellgas, L.P. had available letter of credit remaining capacity of \$135.5 million.

F. Partners' capital

Partnership distributions paid

Ferrellgas, L.P. has paid the following distributions:

	For the three months ended		For the nine months ended				
	April 30,		April 30, April 30,		April 30,	',	
	2013	2012	2013	2012			
Ferrellgas Partners	\$39,934	\$39,880	\$127,597	\$124,467			
General partner	408	407	1,302	1,270			
	\$40,342	\$40,287	\$128,899	\$125,737			

On May 23, 2013, Ferrellgas, L.P. declared distributions for the three months ended April 30, 2013 to Ferrellgas Partners and the general partner of \$47.8 million and \$0.5 million, respectively, which is expected to be paid on June 14, 2013.

See additional discussions about transactions with related parties in Note I – Transactions with related parties.

Accumulated other comprehensive loss ("AOCL")

See Note H – Derivative instruments and hedging activities – for details regarding changes in fair value on risk management financial derivatives recorded within AOCL for the nine months ended April 30, 2013 and 2012.

General partner's commitment to maintain its capital account

Ferrellgas, L.P.'s partnership agreement allows the general partner to have an option to maintain its 1.0101% general partner interest concurrent with the issuance of other additional equity.

During the nine months ended April 30, 2013, the general partner made non-cash contributions of \$0.2 million to Ferrellgas, L.P. to maintain its 1.0101% general partner interest.

During the nine months ended April 30, 2012, the general partner made cash contributions of \$0.5 million and non-cash contributions of \$0.1 million to Ferrellgas, L.P. to maintain its 1.0101% general partner interest.

G. Fair value measurements

Derivative financial instruments

Table of Contents

The following table presents Ferrellgas L.P.'s financial assets and financial liabilities that are measured at fair value on a recurring basis for each of the fair value hierarchy levels, including both current and noncurrent portions, as of April 30, 2013 and July 31, 2012:

Accet (Liability)

Amril 20, 2012.	Asset (Liability) Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Total	
April 30, 2013: Assets:					
Derivative financial instruments:					
Interest rate swap agreements	\$ —	\$7,356	\$—	\$7,356	
Commodity derivatives propane	\$—	\$2,498	\$ —	\$2,498	
swaps Liabilities:					
Derivative financial instruments:					
Interest rate swap agreements	\$—	\$(2,720) \$—	\$(2,720)
Commodity derivatives propane swaps	\$ —	\$(1,126) \$—	\$(1,126)
July 31, 2012:					
Assets:					
Derivative financial instruments: Interest rate swap agreements	\$—	\$7,784	\$—	\$7,784	
Commodity derivatives propane	4		•		
swaps	\$—	\$1,049	\$	\$1,049	
Liabilities:					
Derivative financial instruments: Interest rate swap agreements	\$—	\$(1,778) \$—	\$(1,778	`
Commodity derivatives propane	4	•			,
swaps	\$—	\$(12,069) \$—	\$(12,069)

The fair values of Ferrellgas L.P.'s non-exchange traded commodity derivative contracts are based upon indicative price quotations available through brokers, industry price publications or recent market transactions and related market indicators. The fair values of interest rate swap contracts are based upon third-party quotes or indicative values based on recent market transactions.

H. Derivative instruments and hedging activities

Ferrellgas, L.P. is exposed to certain market risks related to its ongoing business operations. These risks include exposure to changing commodity prices as well as fluctuations in interest rates. Ferrellgas, L.P. utilizes derivative instruments to manage its exposure to fluctuations in commodity prices. Ferrellgas, L.P. also periodically utilizes derivative instruments to manage its exposure to fluctuations in interest rates.

Derivative instruments and hedging activity

During the nine months ended April 30, 2013 and 2012, Ferrellgas, L.P. did not recognize any gain or loss in earnings related to hedge ineffectiveness and did not exclude any component of financial derivative contract gains or losses from the assessment of hedge effectiveness related to cash flow hedges.

The following tables provide a summary of the fair value derivatives that were designated as hedging instruments in Ferrellgas, L.P.'s condensed consolidated balance sheets as of April 30, 2013 and July 31, 2012:

Table of Contents

	April 30, 2013 Asset Derivatives		Liability Derivative	es
Derivative Instrument	Location	Fair value	Location	Fair value
Commodity derivatives propane swaps	Prepaid expenses and other current assets	\$1,845	Other current liabilities	\$899
Commodity derivatives propane swaps	Other assets, net	653	Other liabilities	227
Interest rate swap agreements, current portion	Prepaid expenses and other current assets	3,407	Other current liabilities	_
Interest rate swap agreements, noncurrent portion	Other assets, net	3,949	Other liabilities	2,720
•	Total	\$9,854	Total	\$3,846
	July 31, 2012 Asset Derivatives		Liability Derivative	es
Derivative Instrument	Location	Fair value	Location	Fair value
Commodity derivatives propane swaps	Prepaid expenses and		O4la a.u. assaura us4	
	other current assets	\$1,049	Other current liabilities	\$12,069
Interest rate swap agreements, current portion		\$1,049 3,346		\$12,069 —
^ -	other current assets Prepaid expenses and		liabilities Other current	\$12,069 — 1,778

The following table provides a summary of the effect on Ferrellgas L.P.'s condensed consolidated statements of earnings for the three and nine months ended April 30, 2013 and 2012 due to derivatives that were designated as fair value hedging instruments:

		Amount of Gain Recognized on Derivative		Recognized o	terest Expense n Fixed-Rated l Hedged Item)	
Derivative Instrument	Location of Gain Recognized on Derivative	For the three m April 30, 2013	onths ended 2012	For the three page 4. April 30, 2013	,	
Interest rate swap agreements	Interest expense	\$805	\$—	\$(5,469) \$(5,469)
		Amount of Gain Recognized on Derivative		Recognized of	terest Expense n Fixed-Rated l Hedged Item)	
Derivative Instrument	Location of Gain Recognized on Derivative	For the nine months ended April 30, 2013 2012		For the nine n April 30, 2013	,	
Interest rate swap agreements	Interest expense	\$2,412	\$	\$(16,406) \$(16,406)

The following tables provide a summary of the effect on Ferrellgas' condensed consolidated statements of comprehensive income for the three and nine months ended April 30, 2013 and 2012 due to the effective portion of derivatives that were designated as cash flow hedging instruments:

Table of Contents

	For the three months ended April 30, 2013			
Derivative Instrument	Amount of Gain (Loss) Recognized in AOCL on Derivative	Location of Gain (Loss) Reclassified from AOCL into Income	Amount of Gain (Loss) Reclassified from AOCL into Income	
Commodity derivatives propane swaps	\$1,130	Cost of product sold- propane and other gas liquids sales	\$(1,723)
Interest rate swap agreements	(98) \$1,032	Interest expense)
	For the three months	ended April 30, 2012		
Derivative Instrument	Amount of Gain (Loss) Recognized in AOCL on Derivative	Location of Gain (Loss) Reclassified from AOCL into Income	Amount of Gain (Loss) Reclassified from AOCL into Income	
Commodity derivatives propane swaps	\$(5,725)	Cost of product sold- propane and other gas liquids sales	\$(1,590)
on aps	\$(5,725)		\$(1,590)
	For the nine months e	ended April 30, 2013		
Derivative Instrument	Amount of Gain (Loss) Recognized in AOCL on Derivative	Location of Gain (Loss) Reclassified from AOCL into Income	Amount of Gain (Loss) Reclassified from AOCL into Income	
Commodity derivatives propane swaps	\$2,044	Cost of product sold- propane and other gas liquids sales	\$(10,348)
Interest rate swap agreements	(941) \$1,103	Interest expense	 \$(10,348)
	For the nine months e	ended April 30, 2012		
Derivative Instrument	Amount of Gain (Loss) Recognized in AOCL on Derivative		Amount of Gain (Loss) Reclassified from AOCL into Income	
Commodity derivatives propane swaps	\$(9,600)	Cost of product sold- propane and other gas liquids sales	\$1,123	
-	\$(9,600)		\$1,123	

The changes in derivative gains (losses) included in accumulated other comprehensive loss ("AOCL") for the nine months ended April 30, 2013 and 2012 were as follows:

	For the nine m	nine months ended April 30,		
Derivative gains (losses) included in AOCL	2013	2012		
Beginning balance	\$(12,799) \$5,161		
Change in value on risk management commodity derivatives	2,044	(9,600)	
Reclassification of gains and losses of commodity hedges to cost of product sold - propane and other gas liquids sales	10,348	(1,123)	
Change in value on risk management interest rate derivatives	(941) —		

Ending balance \$(1,348) \$(5,562)

Ferrellgas, L.P. expects to reclassify net gains of approximately \$0.9 million to earnings during the next 12 months. These net losses are expected to be offset by margins on propane sales commitments Ferrellgas, L.P. has with its customers that qualify for the normal purchase, normal sales exception.

Table of Contents

During the three months ended April 30, 2013 and 2012, Ferrellgas, L.P. did not have any reclassifications to earnings resulting from discontinuance of any cash flow hedges arising from the probability of the original forecasted transactions not occurring within the originally specified period of time defined within the hedging relationship.

As of April 30, 2013, Ferrellgas, L.P. had financial derivative contracts covering 1.2 million barrels of propane that were entered into as cash flow hedges of forward and forecasted purchases of propane.

Derivative financial instruments credit risk

Ferrellgas, L.P. is exposed to credit loss in the event of nonperformance by counterparties to derivative financial and commodity instruments. Ferrellgas L.P.'s counterparties principally consist of major energy companies and major U.S. financial institutions. Ferrellgas L.P. maintains credit policies with regard to its counterparties that it believes reduces its overall credit risk. These policies include evaluating and monitoring its counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits. Certain of these agreements call for the posting of collateral by the counterparty or by Ferrellgas, L.P. in the forms of letters of credit, parental guarantees or cash. Although Ferrellgas, L.P. has concentrations of credit risk associated with derivative financial instruments held by certain derivative financial instrument counterparties, the maximum amount of loss due to credit risk that, based upon the gross fair values of the derivative financial instruments, Ferrellgas, L.P. would incur if these counterparties that make up the concentration failed to perform according to the terms of their contracts was \$1.6 million at April 30, 2013.

Ferrellgas L.P. holds certain derivative contracts that have credit-risk-related contingent features which dictate credit limits based upon the Partnership's debt rating. As of April 30, 2013, a downgrade in the Partnership's debt rating would not trigger any further reduction in credit limit. The aggregate fair value of all derivatives with credit-risk-related contingent features that are in a liability position on April 30, 2013 is \$0.1 million for which Ferrellgas L.P. has posted collateral of \$0.1 million in the normal course of business. The credit-risk-related contingent features underlying these agreements will result in no additional collateral requirements as of April 30, 2013.

I. Transactions with related parties

Ferrellgas, L.P. has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas, L.P.'s partnership agreement, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas, L.P., and all other necessary or appropriate expenses allocable to Ferrellgas, L.P. or otherwise reasonably incurred by its general partner in connection with operating Ferrellgas, L.P.'s business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas, L.P.'s behalf and are reported in the condensed consolidated statements of earnings as follows:

	For the three months ended April 30,		For the nine months ended April 30,		
	2013	2012	2013	2012	
Operating expense	\$55,374	\$48,165	\$156,752	\$151,476	
General and administrative expense	\$10,252	\$6,103	\$23,708	\$18,809	

See additional discussions about transactions with the general partner and related parties in Note F – Partners' capital.

J. Contingencies and commitments

Litigation

Ferrellgas, L.P.'s operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane. As a result, at any given time, Ferrellgas, L.P. is threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, Ferrellgas, L.P. is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on the consolidated financial condition, results of operations and cash flows of Ferrellgas, L.P.

Table of Contents

Ferrellgas, L.P. has received notice that the Offices of the District Attorneys of several counties in California and the Federal Trade Commission are investigating cylinder labeling and filling practices and any anti-trust issues relating to the amount of propane contained in propane tanks. These government agencies issued administrative subpoenas seeking documents and information relating to those practices and Ferrellgas, L.P. has responded. Ferrellgas, L.P. believes that its cylinders were correctly filled and labeled and will defend any claims that may result from this investigation. Ferrellgas, L.P. does not believe any loss is probable or reasonably estimable at this time related to these investigations.

Ferrellgas, L.P. has also been named as a defendant in a class action lawsuit filed in the United States District Court in Kansas. The complaint alleges that Ferrellgas, L.P. violates consumer protection laws in the manner Ferrellgas, L.P. sets prices and fees for its customers. Based on Ferrellgas, L.P.'s business practices, Ferrellgas, L.P. believes that the claims are without merit and intends to defend the claims vigorously. The court has permitted limited discovery into an individual claim and the case has not been certified for class treatment. Ferrellgas, L.P. does not believe loss is probable or reasonably estimable at this time related to this class action lawsuit.

Table of Contents

FERRELLGAS FINANCE CORP. (a wholly-owned subsidiary of Ferrellgas, L.P. CONDENSED BALANCE SHEETS (in dollars) (unaudited))				
ASSETS			April 30, 2013	July 31, 2012	
Cash Total assets			\$1,100 \$1,100	\$1,100 \$1,100	
Contingencies and commitments (Note B)					
STOCKHOLDER'S EQUITY					
Common stock, \$1.00 par value; 2,000 shares authorized; 1,000 shares issued and outstanding			\$1,000	\$1,000	
Additional paid in capital			43,546	38,871	
Accumulated deficit Total stockholder's equity See notes to condensed financial statements.			(43,446) \$1,100	(38,771 \$1,100)
FERRELLGAS FINANCE CORP. (a wholly-owned subsidiary of Ferrellgas, L.P. CONDENSED STATEMENTS OF EARNING (in dollars) (unaudited)					
	For the three months ended April 30,		For the nine months ended April 30,		
General and administrative expense	2013 \$—	2012 \$—	2013 4,675	2012 3,165	
Net loss See notes to condensed financial statements.	\$—	\$—	\$(4,675)	\$(3,165)

Table of Contents

FERRELLGAS FINANCE CORP.

(a wholly-owned subsidiary of Ferrellgas, L.P.) CONDENSED STATEMENTS OF CASH FLOWS (in dollars)

(unaudited)

	For the nine months ended April 30,		
	2013	2012	
Cash flows provided by (used in) operating activities:			
Net loss	\$(4,675) \$(3,165)
Cash used in operating activities	(4,675) (3,165)
Cash flows provided by (used in) financing activities:			
Capital contribution	4,675	3,165	
Cash provided by financing activities	4,675	3,165	
Change in cash	_	_	
Cash - beginning of period	1,100	1,100	
Cash - end of period	\$1,100	\$1,100	
See notes to condensed financial statements.			

FERRELLGAS FINANCE CORP.

April 30, 2013 (a wholly-owned subsidiary of Ferrellgas, L.P.) (unaudited)

NOTES TO CONDENSED FINANCIAL STATEMENTS

A. Formation

Ferrellgas Finance Corp. (the "Finance Corp."), a Delaware corporation, was formed on January 16, 2003 and is a wholly-owned subsidiary of Ferrellgas, L.P. (the "Partnership").

The condensed financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the interim periods presented. All adjustments to the condensed financial statements were of a normal, recurring nature.

The Finance Corp. has nominal assets, does not conduct any operations and has no employees.

B. Contingencies and commitments

The Finance Corp. serves as co-issuer and co-obligor for the following debt securities of the Partnership:

\$500.0 million fixed rate, 6.5% due 2021 debt securities, and \$300.0 million fixed rate, 9.125% due 2017 debt securities.

The senior notes agreements contain various restrictive covenants applicable to the Partnership and its subsidiaries, the most restrictive relating to additional indebtedness. As of April 30, 2013, the Partnership is in compliance with all requirements, tests, limitations and covenants related to these debt agreements.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Our management's discussion and analysis of financial condition and results of operations relates to Ferrellgas Partners and the operating partnership.

Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. have nominal assets, do not conduct any operations and have no employees other than officers. Ferrellgas Partners Finance Corp. serves as co-issuer and co-obligor for debt securities of Ferrellgas Partners and Ferrellgas Finance Corp. serves as co-issuer and co-obligor for debt securities of the operating partnership. Accordingly, and due to the reduced disclosure format, a discussion of the results of operations, liquidity and capital resources of Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. is not presented in this section.

In this Quarterly Report on Form 10-Q, unless the context indicates otherwise:

"us," "we," "our," "ours," or "consolidated" are references exclusively to Ferrellgas Partners, L.P. together with its consolidated subsidiaries, including Ferrellgas Partners Finance Corp., Ferrellgas, L.P. and Ferrellgas Finance Corp., except when used in connection with "common units," in which case these terms refer to Ferrellgas Partners, L.P. without its consolidated subsidiaries;

"Ferrellgas Partners" refers to Ferrellgas Partners, L.P. itself, without its consolidated subsidiaries;

the "operating partnership" refers to Ferrellgas, L.P., together with its consolidated subsidiaries, including Ferrellgas Finance Corp.;

our "general partner" refers to Ferrellgas, Inc.;

- "Ferrell Companies" refers to Ferrell Companies, Inc., the sole shareholder of our general partner;
- "unitholders" refers to holders of common units of Ferrellgas Partners;
- "retail sales" refers to Propane and other gas liquid sales: Retail Sales to End Users or the volume of propane sold primarily to our residential, industrial/commercial and agricultural customers;
- "wholesale sales" refers to Propane and other gas liquid sales: Wholesale Sales to Resellers or the volume of propane sold primarily to our portable tank exchange customers and bulk propane sold to wholesale customers;
- "other gas sales" refers to Propane and other gas liquid sales: Other Gas Sales or the volume of bulk propane sold to other third party propane distributors or marketers and the volume of refined fuel sold;
- "propane sales volume" refers to the volume of propane sold to our retail sales and wholesale sales customers; and
- "Notes" refers to the notes of the condensed consolidated financial statements of Ferrellgas Partners or the operating partnership, as applicable.

Ferrellgas Partners is a holding entity that conducts no operations and has two direct subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners' only significant assets are its approximate 99% limited partnership interest in the operating partnership and its 100% equity interest in Ferrellgas Partners Finance

Corp. The common units of Ferrellgas Partners are listed on the New York Stock Exchange and our activities are primarily conducted through the operating partnership.

The operating partnership was formed on April 22, 1994, and accounts for substantially all of our consolidated assets, sales and operating earnings, except for interest expense related to the senior notes co-issued by Ferrellgas Partners and Ferrellgas Partners Finance Corp.

Our general partner performs all management functions for us and our subsidiaries and holds a 1% general partner interest in Ferrellgas Partners and an approximate 1% general partner interest in the operating partnership. The parent company of our general partner, Ferrell Companies, beneficially owns approximately 27% of our outstanding common units. Ferrell Companies is owned 100% by an employee stock ownership trust.

Table of Contents

We file annual, quarterly, and other reports and information with the SEC. You may read and download our SEC filings over the Internet from several commercial document retrieval services as well as at the SEC's website at www.sec.gov. You may also read and copy our SEC filings at the SEC's Public Reference Room located at 100 F Street, NE, Washington, DC 20549. Please call the SEC at 1-800-SEC-0330 for further information concerning the Public Reference Room and any applicable copy charges. Because our common units are traded on the New York Stock Exchange under the ticker symbol of "FGP," we also provide our SEC filings and particular other information to the New York Stock Exchange. You may obtain copies of these filings and such other information at the offices of the New York Stock Exchange located at 11 Wall Street, New York, New York 10005. In addition, our SEC filings are available on our website at www.ferrellgas.com at no cost as soon as reasonably practicable after our electronic filing or furnishing thereof with the SEC. Please note that any Internet addresses provided in this Quarterly Report on Form 10-Q are for informational purposes only and are not intended to be hyperlinks. Accordingly, no information found and/or provided at such Internet addresses is intended or deemed to be incorporated by reference herein.

The following is a discussion of our historical financial condition and results of operations and should be read in conjunction with our historical condensed consolidated financial statements and accompanying Notes thereto included elsewhere in this Quarterly Report on Form 10-Q.

The discussions set forth in the "Results of Operations" and "Liquidity and Capital Resources" sections generally refer to Ferrellgas Partners and its consolidated subsidiaries. However, in these discussions there exist two material differences between Ferrellgas Partners and the operating partnership. Those material differences are:

because Ferrellgas Partners has outstanding \$182.0 million in aggregate principal amount of 8.625% senior notes due fiscal 2020, the two partnerships incur different amounts of interest expense on their outstanding indebtedness; see the statements of earnings in their respective condensed consolidated financial statements and Note E – Debt in the respective notes to their condensed consolidated financial statements; and

Ferrellgas Partners issued common units during both fiscal 2012 and 2013.

Overview

We believe we are a leading distributor of propane and related equipment and supplies to customers primarily in the United States and conduct our business as a single reportable operating segment. We believe that we are the second largest retail marketer of propane in the United States as measured by the volume of our retail sales in fiscal 2012, and the largest national provider of propane by portable tank exchange.

We serve residential, industrial/commercial, portable tank exchange, agricultural, wholesale and other customers in all 50 states, the District of Columbia and Puerto Rico. Our operations primarily include the distribution and sale of propane and related equipment and supplies with concentrations in the Midwest, Southeast, Southwest and Northwest regions of the United States. Our propane distribution business consists principally of transporting propane purchased from third parties to propane distribution locations and then to tanks on customers' premises or to portable propane tanks delivered to nationwide and local retailers. Our portable tank exchange operations, nationally branded under the name Blue Rhino, are conducted through a network of independent and partnership-owned distribution outlets. Our market areas for our residential and agricultural customers are generally rural, while our market areas for our industrial/commercial and portable tank exchange customers is generally urban.

In the residential and industrial/commercial markets, propane is primarily used for space heating, water heating, cooking and other propane fueled appliances. In the portable tank exchange market, propane is used primarily for outdoor cooking using gas grills. In the agricultural market, propane is primarily used for crop drying, space heating,

irrigation and weed control. In addition, propane is used for a variety of industrial applications, including as an engine fuel which is burned in internal combustion engines that power vehicles and forklifts, and as a heating or energy source in manufacturing and drying processes.

The market for propane is seasonal because of increased demand during the months of November through March (the "winter heating season") primarily for the purpose of providing heating in residential and commercial buildings. Consequently, sales and operating profits are concentrated in our second and third fiscal quarters, which are during the winter heating season. However, our propane by portable tank exchange sales volume provides us increased operating profits during our first and fourth fiscal quarters due to its counter-seasonal business activities. These sales also provide us the ability to better utilize our seasonal resources at our propane distribution locations. Other factors affecting our results of operations include competitive

Table of Contents

conditions, volatility in energy commodity prices, demand for propane, timing of acquisitions and general economic conditions in the United States.

We use information on temperatures to understand how our results of operations are affected by temperatures that are warmer or colder than normal. We use the definition of "normal" temperatures based on information published by the National Oceanic and Atmospheric Administration ("NOAA"). Based on this information we calculate a ratio of actual heating degree days to normal heating degree days. Heating degree days are a general indicator of weather impacting propane usage.

Weather conditions have a significant impact on demand for propane for heating purposes during the winter heating season. Accordingly, the volume of propane used by our customers for this purpose is affected by the severity of the winter weather in the regions we serve and can vary substantially from year to year. In any given region, sustained warmer-than-normal temperatures will tend to result in reduced propane usage, while sustained colder-than-normal temperatures will tend to result in greater usage. Although there is a strong correlation between weather and customer usage, general economic conditions in the United States and the wholesale price of propane can have a significant impact on this correlation. Additionally, there is a natural time lag between the onset of cold weather and increased sales to customers. If the United States were to experience a cooling trend, we could expect nationwide demand for propane to increase which could lead to greater sales, income and liquidity availability. Conversely, if the United States were to experience a warming trend, we could expect nationwide demand for propane to decrease which could lead to a reduction in our sales, income and liquidity availability.

Our gross margin from the retail distribution of propane is primarily based on the cents-per-gallon difference between the sale price we charge our customers and our costs to purchase and deliver propane to our propane distribution locations. Our residential customers and portable tank exchange customers typically provide us a greater cents-per-gallon margin than our industrial/commercial, agricultural, wholesale and other customers. We track "Propane sales volumes," "Revenues – Propane and other gas liquids sales" and "Gross margin – Propane and other gas liquids sales" by customer; however, we are not able to specifically allocate operating and other costs in a manner that would determine their specific profitability with a high degree of accuracy. The wholesale propane price per gallon is subject to various market conditions, including inflation, and may fluctuate based on changes in demand, supply and other energy commodity prices, primarily crude oil and natural gas, as propane prices tend to correlate with the fluctuations of these underlying commodities.

We employ risk management activities that attempt to mitigate price risks related to the purchase, storage, transport and sale of propane. We enter into propane sales commitments with a portion of our customers that provide for a contracted price agreement for a specified period of time. These commitments can expose us to product price risk if not immediately economically hedged with an offsetting propane purchase commitment. Moreover, customers may not fulfill their purchase agreement due to the effects of warmer than normal weather, customer conservation or other economic conditions.

Our open financial derivative purchase commitments are designated as hedges primarily for fiscal 2013 through 2015 sales commitments and, as of April 30, 2013, have experienced net mark to market gains of approximately \$1.4 million. Because these financial derivative purchase commitments qualify for hedge accounting treatment, the resulting asset, liability and related mark to market gains or losses are recorded on the condensed consolidated balance sheets as "Prepaid expenses and other current assets," "Other assets," "Other current liabilities," "Other Liabilities" and "Accumulated other comprehensive income (loss)," respectively, until settled. Upon settlement, realized gains or losses on these contracts will be reclassified to "Cost of product sold-propane and other gas liquid sales" in the condensed consolidated statements of earnings as the underlying inventory is sold. These financial derivative purchase commitment net gains are expected to be offset by decreased margins on propane sales commitments that qualify for the normal purchase normal sale exception. At April 30, 2013, we estimate 66% of currently open financial derivative

purchase commitments, the related propane sales commitments, and the resulting gross margin will be realized into earnings during the next twelve months.

We also enter into interest rate derivative contracts, including swaps, to manage our exposure to interest rate risk associated with our fixed rate senior notes and our floating rate borrowings from both the secured credit facility and the accounts receivable securitization facility. Fluctuations in interest rates subject us to interest rate risk. Decreases in interest rates increase the fair value of our fixed rate debt, while increases in interest rates subject us to the risk of increased interest expense related to our variable rate borrowings.

Our business strategy is to:

expand our operations through disciplined acquisitions and internal growth;

capitalize on our national presence and economies of scale;

Table of Contents

maximize operating efficiencies through utilization of our technology platform; and

align employee interests with our investors through significant employee ownership.

"Net income attributable to Ferrellgas Partners, L.P." in the nine months ended April 30, 2013 was \$85.2 million compared to net earnings of \$24.6 million in the prior period. This increase in net income of \$60.6 million was primarily due to \$78.5 million of increased "Gross margin – Propane and other gas liquid sales," and a \$8.0 million of increased "Gross margin - other," partially offset by a \$10.0 million increase in "Operating expense," a \$6.0 million increase in "Non-cash employee stock ownership plan compensation charge," a \$7.5 million increase in "General and administrative expense" and a \$3.7 million increase in "Loss on disposal of assets and other."

Our last completed annual goodwill impairment test was January 31, 2013. We are not aware of any indicators that would indicate impairment.

Forward-looking Statements

Statements included in this report include forward-looking statements. These forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. These statements often use words such as "anticipate," "believe," "intend," "plan," "projection," "forecast," "strategy," "position," "continue," "estimate," "expe or the negative of those terms or other variations of them or comparable terminology. These statements often discuss plans, strategies, events or developments that we expect or anticipate will or may occur in the future and are based upon the beliefs and assumptions of our management and on the information currently available to them. In particular, statements, express or implied, concerning our future operating results or our ability to generate sales, income or cash flow are forward-looking statements.

Forward-looking statements are not guarantees of performance. You should not put undue reliance on any forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions that could cause our actual results to differ materially from those expressed in or implied by these forward-looking statements. Many of the factors that will affect our future results are beyond our ability to control or predict.

Some of our forward-looking statements include the following:

we expect the operating partnership will have sufficient funds to meet its obligations, including its obligations under its debt securities, and to enable it to distribute to Ferrellgas Partners sufficient funds to permit Ferrellgas Partners to meet its obligations with respect to its existing debt;

we expect Ferrellgas Partners and the operating partnership will continue to meet all of the quarterly financial tests required by the agreements governing their indebtedness; and

we expect "Net earnings" to increase in fiscal 2013 compared to fiscal 2012 primarily due to our anticipation that the following factors should result in increased operating income:

temperatures were cooler than those of the unusually warm prior year which should result in increased propane sales gallons,

wholesale propane prices will continue to be lower than those of the prior year period which should result in greater "Gross margin-propane and other gas liquids sales" per gallon, and

management's focus on long-term cost reductions should decrease expense per gallon from that of the prior year period.

When considering any forward-looking statement, you should also keep in mind the risk factors set forth in our Annual Report on Form 10-K for our fiscal 2012 entitled, "Item 1A. Risk Factors." Any of these risks could impair our business, financial condition or results of operations. Any such impairment may affect our ability to make distributions to our unitholders or pay interest on the principal of any of our debt securities. In addition, the trading price, if any, of our securities could decline as a result of any such impairment.

Except for our ongoing obligations to disclose material information as required by federal securities laws, we undertake no obligation to update any forward-looking statements or risk factors after the date of this Quarterly Report on Form 10-Q.

Table of Contents

In addition, the classification of Ferrellgas Partners and the operating partnership as partnerships for federal income tax purposes means that we do not generally pay federal income taxes. We do, however, pay taxes on the income of our subsidiaries that are corporations. We rely on a legal opinion from our counsel, and not a ruling from the Internal Revenue Service, as to our proper classification for federal income tax purposes. See the section in our Annual Report on Form 10-K for our fiscal 2012 entitled, "Item 1A. Risk Factors — Tax Risks." The IRS could treat us as a corporation for tax purposes or changes in federal or state laws could subject us to entity-level taxation, which would substantially reduce the cash available for distribution to our unitholders or to pay interest on the principal of any of our debt securities.

Results of Operations

Three months ended April 30, 2013 compared to April 30, 2012:

	Favorable				
(amounts in thousands)			(unfavorable	:)	
Three months ended April 30,	2013	2012	Variance		
Propane sales volumes (gallons):					
Retail – Sales to End Users	196,009	167,462	28,547	17	%
Wholesale – Sales to Resellers	71,113	58,421	12,692	22	%
	267,122	225,883	41,239	18	%
Revenues -					
Propane and other gas liquids sales:					
Retail – Sales to End Users	\$359,019	\$349,472	\$9,547	3	%
Wholesale – Sales to Resellers	121,391	127,827	(6,436) (5)%
Other Gas Sales (a)	27,998	79,345	(51,347) (65)%
	\$508,408	\$556,644	\$ (48,236) (9)%
Gross margin -					
Propane and other gas liquids sales: (b)					
Retail – Sales to End Users (a)	\$153,697	\$116,328	\$37,369	32	%
Wholesale – Sales to Resellers (a)	41,504	38,795	2,709	7	%
	\$195,201	\$155,123	\$40,078	26	%
Gross margin - Other	\$27,898	\$23,858	\$4,040	17	%
Operating income	69,102	45,476	23,626	52	%
Adjusted EBITDA (c)	98,494	70,797	27,697	39	%
Interest expense	(22,084) (23,471) 1,387	6	%
Interest expense - operating partnership	(18,040) (19,442) 1,402	7	%

- (a) Gross margin from Other Gas Sales is allocated to Gross margin Retail Sales to End Users and Wholesale Sales to Resellers based on the volumes of fixed-price sales commitments in each respective category.
- (b) Gross margin from propane and other gas liquids sales represents "Revenues propane and other gas liquids sales" less "Cost of product sold propane and other gas liquids sales" and does not include depreciation and amortization.
- (c) Adjusted EBITDA is calculated as earnings before income tax expense, interest expense, depreciation and amortization expense, non-cash employee stock ownership plan compensation charge, non-cash stock and unit-based compensation charge, loss on disposal of assets and other, other income, net, severance charges, nonrecurring

litigation accrual and related legal fees and net earnings attributable to noncontrolling interest. Management believes the presentation of this measure is relevant and useful because it allows investors to view the Partnership's performance in a manner similar to the method management uses, adjusted for items management believes makes it easier to compare its results with other

Table of Contents

companies that have different financing and capital structures. This method of calculating Adjusted EBITDA may not be consistent with that of other companies and should be viewed in conjunction with measurements that are computed in accordance with GAAP.

The following table summarizes EBITDA and Adjusted EBITDA for the three months ended April 30, 2013 and 2012, respectively:

(amounts in thousands)			
Three months ended April 30,	2013	2012	
Net earnings attributable to Ferrellgas Partners, L.P.	\$44,681	\$20,807	
Income tax expense	2,023	1,144	
Interest expense	22,084	23,471	
Depreciation and amortization expense	20,896	21,123	
EBITDA	\$89,684	\$66,545	
Non-cash employee stock ownership plan compensation charge	2,824	2,203	
Non-cash stock and unit-based compensation charge	2,222	385	
Loss on disposal of assets and other	3,337	1,220	
Other income, net	(185) (201)
Severance charges	_	390	
Nonrecurring litigation accrual and related legal fees	113		
Net earnings attributable to noncontrolling interest	499	255	
Adjusted EBITDA	\$98,494	\$70,797	

Propane sales volumes during the three months ended April 30, 2013 increased 41.2 million gallons from that of the prior period due to 28.5 million of increased gallon sales to our retail customers and 12.7 million of increased gallon sales to our wholesale customers. We believe retail customer sales volumes increased primarily due to temperatures that were colder than the prior year period.

Weather in the more highly concentrated geographic areas we serve for the three months ended April 30, 2013 was approximately 39% colder than that of the prior year period and 6% colder than normal.

Our sales price per gallon correlates to the wholesale market price of propane. The wholesale market price at one of the major supply points, Mt. Belvieu, Texas, during the three months ended April 30, 2013 averaged 27% less than the three months ended April 30, 2012. The wholesale market price averaged \$0.90 and \$1.23 per gallon during the three months ended April 30, 2013 and 2012, respectively.

We believe the effect of this significant decrease in the average wholesale market price of propane resulted in an increase in our gross margin per gallon. During this period of significantly lower prices, we earned relatively greater gross margin per gallon as our ability to maintain sales price per gallon did not decline at the same rate as the corresponding decline in wholesale propane prices.

Revenues - Propane and other gas liquids sales

Retail sales increased \$9.5 million compared to the prior period. This increase resulted primarily due to \$61.5 million of increased retail propane sales volumes, partially offset by \$52.0 million from decreased sales price per gallon, both as discussed above.

Wholesale sales decreased \$6.4 million compared to the prior period. This decrease resulted primarily from \$19.8 million of decreased sales price per gallon, partially offset by \$13.4 million of increased sales volumes.

Other gas sales decreased \$51.3 million compared to the prior year period primarily due to \$43.6 million from decreased sales volumes and \$7.7 million due to decreased sales price per gallon.

Gross margin - Propane and other gas liquids sales

Table of Contents

Retail sales gross margin increased \$37.4 million compared to the prior year period. This increase resulted primarily from \$29.6 million related to increased sales volumes and \$7.8 million of increased gross margin per gallon, both as discussed above.

Gross margin - other

Gross margin - other increased \$4.0 million primarily due to a \$2.8 million increase in material and appliance sales.

Operating income

"Operating income" increased \$23.6 million compared to the prior year period primarily due to \$40.1 million of increased Gross margin – Propane and other gas liquid sales and \$4.0 million of increased Gross margin – other, each as discussed above, partially offset by an \$11.7 million increase in "Operating expense" and a \$6.0 million increase in "General and administrative expense."

"Operating expense" increased primarily due to \$16.7 million in additional operating expenses resulting from increased gallons sold, \$7.7 million in increased performance-based incentive expense and \$2.3 million in increased general liability and workers compensation costs, partially offset by \$15.4 million in reduced operating expenses resulting from the successful implementation of our efficiency initiatives and cost cutting projects. "General and administrative expense" increased primarily due to a \$4.8 million increase in performance-based incentive expense and a \$1.5 million increase in non-cash stock and unit based compensation charges.

Adjusted EBITDA

Adjusted EBITDA increased \$27.7 million compared to the prior year period primarily due to a \$40.1 million increase in Gross margin - Propane and other gas liquids sales and \$4.0 million of increased Gross margin - other, each as discussed above, partially offset by a \$11.4 million increase in "Operating expense," as discussed above and a \$4.5 million increase in "General and administrative expense." "General and administrative expense" increased primarily due to a \$4.8 million increase in performance-based incentive expense.

Interest expense - consolidated

"Interest expense" decreased \$1.4 million primarily due to \$0.8 million from the effect of interest rate swaps entered into during the fourth quarter of the prior year period.

Interest expense - operating partnership

"Interest expense" decreased \$1.4 million primarily due to \$0.8 million from the effect of interest rate swaps entered into during the fourth quarter of the prior year period.

Table of Contents

Nine months ended April 30, 2013 compared to April 30, 2012:

(amounts in thousands)			Favorable (unfavorable)		
	2012	2012			
Nine months ended April 30,	2013	2012	Variance		
Propane sales volumes (gallons):					
Retail – Sales to End Users	542,688	524,287	18,401	4	%
Wholesale – Sales to Resellers	202,396	202,971	(575) —	%
	745,084	727,258	17,826	2	%
Revenues -					
Propane and other gas liquids sales:					
Retail – Sales to End Users	\$967,954	\$1,125,653	\$(157,699) (14)%
Wholesale – Sales to Resellers	345,448	428,071	(82,623) (19)%
Other Gas Sales (a)	113,361	296,706	(183,345) (62)%
	\$1,426,763	\$1,850,430	\$ (423,667) (23)%
Gross margin -					
Propane and other gas liquids sales: (b)					
Retail – Sales to End Users (a)	\$410,619	\$336,506	\$74,113	22	%
Wholesale – Sales to Resellers (a)	113,044	108,681	4,363	4	%
	\$523,663	\$445,187	\$78,476	18	%
Gross margin - Other	\$74,683	\$66,676	\$8,007	12	%
Operating income	155,524	96,895	58,629	61	%
Adjusted EBITDA (c)	246,219	175,027	71,192	41	%
Interest expense	(67,138) (70,904	3,766	5	%
Interest expense - operating partnership	(55,010) (58,815) 3,805	6	%
		, , ,	* *		

- (a) Gross margin from Other Gas Sales is allocated to Gross margin Retail Sales to End Users and Wholesale Sales to Resellers based on the volumes of fixed-price sales commitments in each respective category.
- (b) Gross margin from propane and other gas liquids sales represents "Revenues propane and other gas liquids sales" less "Cost of product sold propane and other gas liquids sales" and does not include depreciation and amortization.
- (c) Adjusted EBITDA is calculated as earnings before income tax expense, interest expense, depreciation and amortization expense, non-cash employee stock ownership plan compensation charge, non-cash stock and unit-based compensation charge, loss on disposal of assets and other, other income, net, severance charges, nonrecurring litigation accrual and related legal fees and net earnings attributable to noncontrolling interest. Management believes the presentation of this measure is relevant and useful because it allows investors to view the partnership's performance in a manner similar to the method management uses, adjusted for items management believes makes it easier to compare its results with other companies that have different financing and capital structures. This method of calculating Adjusted EBITDA may not be consistent with that of other companies and should be viewed in conjunction with measurements that are computed in accordance with GAAP.

Table of Contents

The following table summarizes EBITDA and Adjusted EBITDA for the nine months ended April 30, 2013 and 2012, respectively:

(amounts in thousands)			
Nine months ended April 30,	2013	2012	
Net earnings attributable to Ferrellgas Partners, L.P.	\$85,230	\$24,577	
Income tax expense	2,676	1,285	
Interest expense	67,138	70,904	
Depreciation and amortization expense	62,522	62,839	
EBITDA	\$217,566	\$159,605	
Non-cash employee stock ownership plan compensation charge	12,673	6,719	
Non-cash stock and unit-based compensation charge	8,434	4,867	
Loss on disposal of assets and other	5,728	2,052	
Other income, net	(517) (248)
Severance charges		763	
Nonrecurring litigation accrual and related legal fees	1,338	892	
Net earnings attributable to noncontrolling interest	997	377	
Adjusted EBITDA	\$246,219	\$175,027	

Propane sales volumes during the nine months ended April 30, 2013 increased 17.8 million gallons from that of the prior period due to 18.4 million of increased gallon sales to our retail customers, slightly offset by 0.6 million of decreased gallon sales to our wholesale customers. We believe retail customer sales volumes increased primarily due to temperatures that were colder than the prior year period.

Weather in the more highly concentrated geographic areas we serve for the nine months ended April 30, 2013 was approximately 19% colder than that of the prior year period. Although temperatures were colder than the prior year's much warmer than normal temperatures, temperatures for the nine months ended April 30, 2013 were still 4% warmer than normal.

Our sales price per gallon correlates to the wholesale market price of propane. The wholesale market price at one of the major supply points, Mt. Belvieu, Texas, during the nine months ended April 30, 2013 averaged 35% less than the prior period. The wholesale market price averaged \$0.89 and \$1.38 per gallon during the nine months ended April 30, 2013 and 2012, respectively.

We believe the effect of this significant decrease in the average wholesale market price of propane resulted in an increase in our gross margin per gallon. During this period of significantly lower prices, we earned relatively greater gross margin per gallon as our ability to maintain sales price per gallon did not decline at the same rate as the corresponding decline in wholesale propane prices.

Revenues - Propane and other gas liquids sales

Retail sales decreased \$157.7 million compared to the prior period. This decrease resulted primarily from a \$197.2 million decrease in sales price per gallon, partially offset by \$39.5 million from increased retail propane sales volumes, both as discussed above.

Wholesale sales decreased \$82.6 million compared to the prior period. This decrease resulted primarily from \$79.5 million of decreased sales price per gallon and by \$3.1 million of decreased sales volumes.

Other gas sales decreased \$183.3 million compared to the prior year period primarily due to \$119.5 million from decreased sales volumes and \$63.8 million of decreased sales price per gallon.

Gross margin - Propane and other gas liquids sales

Table of Contents

Retail sales gross margin increased \$74.1 million compared to the prior year period. This increase resulted primarily from a \$47.4 million increase in gross margin per gallon and a \$26.7 million increase in propane sales volumes, both as discussed above.

Gross margin - other

Gross margin - other increased \$8.0 million primarily due to a \$4.8 million increase in material and appliance sales.

Operating income

"Operating income" increased \$58.6 million compared to the prior year period primarily due to \$78.5 million of increased Gross margin – Propane and other gas liquid sales and \$8.0 million of increased Gross margin – other as discussed above, partially offset by a \$10.0 million increase in "Operating expense," a \$7.5 million increase in "General and administrative expense," a \$6.0 million increase in "Non-cash employee stock ownership plan compensation charge" and a \$3.7 million increase in "Loss on disposal of assets and other."

"Operating expense" increased primarily due to \$11.0 million in increased performance-based incentive expense, \$7.0 million in additional operating expenses resulting from increased gallons sold and \$5.5 million in increased general liability and workers compensation costs, partially offset by \$13.5 million in reduced operating expenses resulting from the successful implementation of our efficiency initiatives and cost cutting projects. "Non-cash employee stock ownership plan compensation charge" increased primarily due to an increase in the allocation of Ferrell Companies shares to employees. "General and administrative expenses" increased primarily due to a \$6.6 million in performance based incentive expense, \$3.8 million in increased non-cash stock based compensation charges and , partially offset by a \$2.9 million reduction in personnel and other corporate costs. The increase in "Loss on disposal of assets and other" was due to the timing of the disposals of assets throughout the year.

Adjusted EBITDA

Adjusted EBITDA increased \$71.2 million compared to the prior year period primarily due to a \$78.5 million increase in Gross margin - Propane and other gas liquids sales and \$8.0 million of increased gross margin - other, each as discussed above, partially offset by a \$10.2 million increase in "Operating expense," as discussed above and a \$3.7 million increase in "General and administrative expense." "General and administrative expenses" increased primarily due to a \$6.6 million increase in performance based incentive expense, partially offset by a \$2.9 million reduction in personnel and other corporate costs.

Interest expense - consolidated

"Interest expense" decreased \$3.8 million primarily due to \$2.4 million from the effect of interest rate swaps entered into during the fourth quarter of the prior year period and \$1.2 million primarily from reduced rates and borrowings on our accounts receivable securitization facility and our secured credit facility.

Interest expense - operating partnership

"Interest expense" decreased \$3.8 million primarily due to \$2.4 million from the effect of interest rate swaps entered into during the fourth quarter of the prior year period and \$1.2 million primarily from reduced rates and borrowings on our accounts receivable securitization facility and our secured credit facility.

Forward-looking statements

We expect "Net earnings" to increase in fiscal 2013 compared to fiscal 2012 primarily due to our anticipation that the following factors should result in increased "operating income":

temperatures were cooler than those of the unusually warm prior year which should result in increased propane sales gallons,

wholesale propane prices will continue to be lower than those of the prior year period which should result in greater Gross margin-propane and other gas liquids sales per gallon, and

management's focus on long-term cost reductions should decrease expense per gallon from that of the prior year period.

Liquidity and Capital Resources

Table of Contents

General

Our liquidity and capital resources enable us to fund our working capital, letter of credit requirements, debt service payments, acquisition and capital expenditures and distributions to our unitholders. Our liquidity and capital resources may be affected by our ability to access the capital markets or by unforeseen demands on cash, or other events beyond our control.

During the nine months ended April 30, 2013, our propane operations were positively impacted by a combination of weather that was significantly colder than the same period in the prior fiscal year, wholesale propane prices that were significantly lower than the same period in the prior fiscal year and a series of efficiency initiatives, cost cutting projects and pricing initiatives designed to improve sales margins. The combination of these positive factors has assisted us in improving our distributable cash flow. For the trailing twelve months ended April 30, 2013, our distributable cash flow is approximately 108% of the total cash distributions paid for that period.

Subject to meeting the financial tests discussed below and also subject to the risk factors identified in our Annual Report on Form 10-K for our fiscal 2012 entitled, "Item 1A. Risk Factors," we believe we will continue to have sufficient access to capital markets at yields acceptable to us to support our expected growth expenditures and refinancing of debt maturities. Our disciplined approach to fund necessary capital spending and other partnership needs, combined with sufficient trade credit to operate our business efficiently and available credit under our secured credit facility and our accounts receivable securitization facility should provide us the means to meet our anticipated liquidity and capital resource requirements.

During periods of high volatility, our risk management activities may expose us to the risk of counterparty margin calls in amounts greater than we have the capacity to fund. Likewise, our counterparties may not be able to fulfill their margin calls from us or may default on the settlement of positions with us.

Our working capital is subject to, among other things, the price of propane, delays in the collection of receivables, volatility in energy commodity prices, liquidity imposed by insurance providers, downgrades in our credit ratings, decreased trade credit, significant acquisitions, the weather, customer retention and purchasing patterns and other changes in the demand for propane. Relatively colder weather or higher propane prices during the winter heating season are factors that could significantly increase our working capital.

Our ability to satisfy our obligations is dependent upon our future performance, which will be subject to prevailing economic, financial, business and weather conditions and other factors, many of which are beyond our control. Due to the seasonality of the retail propane distribution business, a significant portion of our cash flow from operations is generated during the winter heating season. Our net cash provided by operating activities primarily reflects earnings from our business activities adjusted for depreciation and amortization and changes in our working capital accounts. Historically, we generate significantly lower net cash from operating activities in our first and fourth fiscal quarters as compared to the second and third fiscal quarters due to the seasonality of our business.

A quarterly distribution of \$0.50 is expected to be paid on June 14, 2013, to all common units that were outstanding on June 7, 2013. This represents the seventy-fifth consecutive minimum quarterly distribution paid to our common unitholders dating back to October 1994.

Our secured credit facility, public debt and accounts receivable securitization facility contain several financial tests and covenants restricting our ability to pay distributions, incur debt and engage in certain other business transactions. In general, these tests are based on our debt-to-cash flow ratio and cash flow-to-interest expense ratio. Our general partner currently believes that the most restrictive of these tests are debt incurrence limitations under the terms of our

secured credit and accounts receivable securitization facilities and limitations on the payment of distributions within our 8.625% senior notes due 2020.

As of April 30, 2013, we met all of our required quarterly financial tests and covenants. Based upon current estimates of our cash flow, our general partner believes that we will be able to continue to meet all of our required quarterly financial tests and covenants in fiscal 2013. However, we may not meet the applicable financial tests in future quarters if we were to experience:

significantly warmer than normal temperatures during the winter heating season;

- a continued volatile energy commodity cost environment;
- an unexpected downturn in business operations;

Table of Contents

a change in customer retention or purchasing patterns due to economic or other factors in the United States; or a material downturn in the credit and/or equity markets.

Failure to meet applicable financial tests could have a material effect on our operating capacity and cash flows and could restrict our ability to incur debt or to make cash distributions to our unitholders, even if sufficient funds were available. Depending on the circumstances, we may consider alternatives to permit the incurrence of debt or the continued payment of the quarterly cash distribution to our unitholders. No assurances can be given, however, that such alternatives can or will be implemented with respect to any given quarter.

We expect our future capital expenditures and working capital needs to be provided by a combination of cash generated from future operations, existing cash balances, the secured credit facility or the accounts receivable securitization facility. See additional information about the accounts receivable securitization facility in "Financing Activities – Accounts receivable securitization." In order to reduce existing indebtedness, fund future acquisitions and expansive capital projects, we may obtain funds from our facilities, we may issue additional debt to the extent permitted under existing financing arrangements or we may issue additional equity securities, including, among others, common units.

Toward this purpose, the following registration statements were effective upon filing or declared effective by the SEC: a shelf registration statement for the periodic sale of up to \$750.0 million in common units, debt securities and/or other securities; Ferrellgas Partners Finance Corp. may, at our election, be the co-issuer and co-obligor on any debt securities issued by Ferrellgas Partners under this shelf registration statement; as of May 31, 2013, these two registrants collectively had \$750.0 million available under this shelf registration statement; and an "acquisition" shelf registration statement for the periodic sale of up to \$250.0 million in common units to fund acquisitions; as of May 31, 2013, Ferrellgas Partners had \$227.3 million available under this shelf agreement.

Operating Activities

Net cash provided by operating activities was \$173.2 million for the nine months ended April 30, 2013, compared to \$61.9 million for the prior year period. This increase in cash provided by operating activities was primarily due to a \$74.0 million improvement in cash flow from operations and a \$36.8 million decrease in working capital requirements.

The increase in cash flow from operations is primarily due to a \$78.5 million increase in "Gross margin – Propane and other gas liquids sales" and a \$8.0 million increase in "Gross margin - Other," partially offset by a \$14.0 million increase in "Operating expense" and General and administrative expense", each as discussed above.

The decrease in working capital requirements was primarily due to \$21.6 million from the timing of inventory purchases and exchanges, \$22.1 million from the timing of accounts payable purchases and disbursements, a \$12.7 million decrease in other current liabilities primarily due to the timing of customers' uses of their deposits and advances and a \$10.1 million decrease in prepaid expenses and other current assets primarily due to the timing of deposits made toward the purchase of propane appliances. These decreases in working capital requirements were partially offset by a \$29.4 million increase in accounts receivable resulting from the timing of billings and collections on accounts receivable.

The operating partnership

Net cash provided by operating activities was \$181.2 million for the nine months ended April 30, 2013, compared to \$70.1 million for the prior year period. This increase in cash provided by operating activities was primarily due to a \$36.5 million decrease in working capital requirements and a \$74.0 million improvement in cash flow from

operations.

The increase in cash flow from operations is primarily due to a \$78.5 million increase in "Gross margin – Propane and other gas liquids sales" and a \$8.0 million increase in "Gross margin - Other," partially offset by a \$14.0 million increase in "Operating expense" and General and administrative expense", each as discussed above.

The decrease in working capital requirements was primarily due to \$21.6 million from the timing of inventory purchases and exchanges, \$22.1 million from the timing of accounts payable purchases and disbursements, a \$12.5 million decrease in other current liabilities primarily due to the timing of customers' uses of their deposits and advances and a \$10.1 million decrease in prepaid expenses and other current assets primarily due to the timing of deposits made toward the purchase of propane appliances. These decrease in working capital requirements were partially offset by a \$29.4 million increase in accounts receivable resulting from the timing of billings and collections on accounts receivable.

Table of Contents

Investing Activities

Net cash used in investing activities was \$62.4 million for the nine months ended April 30, 2013, compared to net cash used in investing activities of \$43.8 million for the prior year period. This increase in net cash used in investing activities is primarily due to increases of \$26.9 million in business acquisitions, net of cash acquired, partially offset by a \$4.5 million decrease in capital expenditures and an increase of \$3.7 million in "Proceeds from assets sales". The decrease in capital expenditures relates primarily to decreased purchases of propane cylinders in our effort to better utilize existing assets.

The increase in proceeds from assets sales relates primarily to a one-time sale of underutilized real estate assets.

Financing Activities

Net cash used in financing activities was \$107.0 million for the nine months ended April 30, 2013, compared to net cash used in financing activities of \$13.7 million for the prior year period. This increase in net cash used in financing activities was primarily due to a \$98.6 million net decrease in short-term borrowings and our secured credit facility and accounts receivable securitization facility, both of which are a result of improved cash flows from operating and investing activities. A \$55.5 million net increase in proceeds from long-term borrowings was somewhat offset by a \$50.0 million decrease in proceeds from equity offerings.

Distributions

Ferrellgas Partners paid a \$0.50 per unit quarterly distribution on all common units, as well as the related general partner distributions, totaling \$119.7 million during the nine months ended April 30, 2013 in connection with the distributions declared for the three months ended July 31, 2012, October 31, 2012 and January 31, 2013. The quarterly distribution on all common units and the related general partner distributions for the three months ended April 30, 2013 of \$39.9 million are expected to be paid on June 14, 2013 to holders of record on June 7, 2013.

Secured credit facility

As of April 30, 2013, we had total borrowings outstanding under our secured credit facility of \$133.3 million, of which \$111.8 million was classified as long-term debt. Additionally, Ferrellgas had \$205.4 million of available borrowing capacity under this facility as of April 30, 2013.

Borrowings outstanding at April 30, 2013 under our secured credit facility had a weighted average interest rate of 4.2%. All borrowings under the secured credit facility bear interest, at our option, at a rate equal to either: for Base Rate Loans or Swing Line Loans, the Base Rate, which is defined as the higher of i) the federal funds rate plus 0.50%, ii) Bank of America's prime rate; or iii) the Eurodollar Rate plus 1%; plus a margin varying from 1.00% to 2.00%; or

for Eurodollar Rate Loans, the Eurodollar Rate, which is defined as the LIBOR Rate plus a margin varying from 2.00% to 3.00%.

As of April 30, 2013, the federal funds rate and Bank of America's prime rate were 0.14% and 3.25%, respectively. As of April 30, 2013, the one-month and three-month Eurodollar Rates were 0.23% and 0.28%, respectively.

In addition, an annual commitment fee is payable at a per annum rate of 0.50% times the actual daily amount by which the facility exceeds the sum of (i) the outstanding amount of revolving credit loans and (ii) the outstanding amount of letter of credit obligations.

The obligations under this credit facility are secured by substantially all assets of the operating partnership, the general partner and certain subsidiaries of the operating partnership but specifically excluding (a) assets that are subject to the operating partnership's accounts receivable securitization facility, (b) the general partner's equity interest in Ferrellgas Partners and (c) equity interest in certain unrestricted subsidiaries. Such obligations are also guaranteed by the general partner and certain subsidiaries of the operating partnership.

Letters of credit outstanding at April 30, 2013 totaled \$56.4 million and were used primarily to secure insurance arrangements and to a lesser extent, commodity hedges and product purchases. At April 30, 2013, we had available letter of credit remaining capacity of \$143.6 million.

Table of Contents

All standby letter of credit commitments under our secured credit facility bear a per annum rate varying from 2.0% to 3.0% (as of April 30, 2013, the rate was 2.75%) times the daily maximum amount available to be drawn under such letter of credit. Letter of credit fees are computed on a quarterly basis in arrears.

Accounts receivable securitization

Ferrellgas Receivables, LLC is accounted for as a consolidated subsidiary. Expenses associated with accounts receivable securitization transactions are recorded in "Interest expense" in the condensed consolidated statements of earnings. Additionally, borrowings and repayments associated with these transactions are recorded in "Cash flows from financing activities" in the condensed consolidated statements of cash flows.

Cash flows from our accounts receivable securitization facility decreased \$31.0 million during the nine months ended April 30, 2013. We received net funding of \$42.0 million from this facility during the nine months ended April 30, 2013 as compared to receiving net funding of \$73.0 million from this facility in the prior year period.

Our strategy is to maximize liquidity by utilizing the accounts receivable securitization facility along with borrowings under the secured credit facility. See additional discussion about the secured credit facility in "Financing Activities – Secured credit facility." Our utilization of the accounts receivable securitization facility is limited by the amount of accounts receivable that we are permitted to securitize according to the facility agreement. As of April 30, 2013, we had received cash proceeds of \$116.0 million related to the securitization of our trade accounts receivable, with no remaining capacity to receive additional proceeds. As of April 30, 2013, the weighted average interest rate was 2.2%. As our trade accounts receivable increase during the winter heating season, the securitization facility permits us to receive greater proceeds as eligible trade accounts receivable increases, thereby providing additional cash for working capital needs.

The operating partnership

The financing activities discussed above also apply to the operating partnership except for cash flows related to distributions, as discussed below.

Distributions

The operating partnership paid cash distributions of \$128.9 million and \$125.7 million during the nine months ended April 30, 2013 and 2012, respectively. The operating partnership expects to pay cash distributions of \$48.3 million on June 14, 2013.

Disclosures about Effects of Transactions with Related Parties

We have no employees and are managed and controlled by our general partner. Pursuant to our partnership agreement, our general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on our behalf, and all other necessary or appropriate expenses allocable to us or otherwise reasonably incurred by our general partner in connection with operating our business. These reimbursable costs, which totaled \$180.5 million for the nine months ended April 30, 2013, include operating expenses such as compensation and benefits paid to employees of our general partner who perform services on our behalf, as well as related general and administrative expenses and severance costs.

Related party common unitholder information consisted of the following:

Common unit ownership at

Distributions paid during the nine months ended (in thousands)

	April 30, 2013	April 30, 2013
Ferrell Companies (1)	21,469,664	\$32,205
FCI Trading Corp. (2)	195,686	294
Ferrell Propane, Inc. (3)	51,204	78
James E. Ferrell (4)	4,358,475	\$6,537

- (1) Ferrell Companies is the sole shareholder of our general partner.
- (2) FCI Trading Corp. is an affiliate of the general partner and is wholly-owned by Ferrell Companies.
- (3) Ferrell Propane, Inc. is wholly-owned by our general partner.

Table of Contents

(4) James E. Ferrell is the Executive Chairman and Chairman of the Board of Directors of our general partner.

During the nine months ended April 30, 2013, Ferrellgas Partners and the operating partnership together paid the general partner distributions of \$2.5 million.

On June 14, 2013, Ferrellgas Partners and the operating partnership expect to pay distributions to Ferrell Companies, FCI Trading Corp., Ferrell Propane, Inc., James E. Ferrell (indirectly) and the general partner of \$10.7 million, \$0.1 million, \$26 thousand, \$2.2 million and \$0.9 million, respectively.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We did not enter into any risk management trading activities during the nine months ended April 30, 2013. Our remaining market risk sensitive instruments and positions have been determined to be "other than trading."

Commodity price risk management

Our risk management activities primarily attempt to mitigate price risks related to the purchase, storage, transport and sale of propane generally in the contract and spot markets from major domestic energy companies on a short-term basis. We attempt to mitigate these price risks through the use of financial derivative instruments and forward propane purchase and sales contracts.

Our risk management strategy involves taking positions in the forward or financial markets that are equal and opposite to our positions in the physical products market in order to minimize the risk of financial loss from an adverse price change. This risk management strategy is successful when our gains or losses in the physical product markets are offset by our losses or gains in the forward or financial markets. These financial derivatives are designated as cash flow hedges.

Our risk management activities include the use of financial derivative instruments including, but not limited to, price swaps, options, futures and basis swaps to seek protection from adverse price movements and to minimize potential losses. We enter into these financial derivative instruments directly with third parties in the over-the-counter market and with brokers who are clearing members with the New York Mercantile Exchange. We also enter into forward propane purchase and sales contracts with counterparties. These forward contracts qualify for the normal purchase normal sales exception within GAAP guidance and are therefore not recorded on our financial statements until settled.

Market risks associated with energy commodities are monitored daily by senior management for compliance with our commodity risk management policy. This policy includes an aggregate dollar loss limit and limits on the term of various contracts. We also utilize volume limits for various energy commodities and review our positions daily where we remain exposed to market risk, so as to manage exposures to changing market prices.

We have prepared a sensitivity analysis to estimate the exposure to market risk of our energy commodity positions. Forward contracts, futures, swaps and options outstanding as of April 30, 2013 and July 31, 2012, that were used in our risk management activities were analyzed assuming a hypothetical 10% adverse change in prices for the delivery month for all energy commodities. The potential loss in future earnings from these positions due to a 10% adverse movement in market prices of the underlying energy commodities was estimated at \$9.3 million and \$8.8 million as of April 30, 2013 and July 31, 2012, respectively. The preceding hypothetical analysis is limited because changes in prices may or may not equal 10%, thus actual results may differ. Our sensitivity analysis does not include the anticipated transactions associated with these hedging transactions, which we anticipate will be 100% effective.

Credit risk

We maintain credit policies with regard to our counterparties for propane procurement that we believe significantly minimize overall credit risk. These policies include an evaluation of counterparties' financial condition (including credit ratings), and entering into agreements with counterparties that govern credit guidelines.

These counterparties consist of major energy companies who are suppliers, wholesalers, retailers, end users and financial institutions. The overall impact due to certain changes in economic, regulatory and other events may impact our overall exposure to credit risk, either positively or negatively in that counterparties may be similarly impacted. Based on our policies, exposures, credit and other reserves, management does not anticipate a material adverse effect on financial position or results of operations as a result of counterparty performance.

Table of Contents

Interest rate risk

At April 30, 2013, we had \$249.3 million, in variable rate secured credit facility and collateralized note payable borrowings. Thus, assuming a one percent increase in our variable interest rate, our interest rate risk related to these borrowings would result in a loss in future earnings of \$2.5 million for the twelve months ending April 30, 2014. The preceding hypothetical analysis is limited because changes in interest rates may or may not equal one percent, thus actual results may differ. We manage a portion of our interest rate exposure by utilizing interest rate swaps. To the extent that we have debt with variable interest rates that is not hedged, our results of operations, cash flows and financial condition could be materially adversely affected by significant increases in interest rates. We have the following interest rate swaps outstanding as of April 30, 2013, all of which are designated as hedges for accounting purposes:

Term	Notional Amount (in	Type
	thousands)	71
May-21	\$140,000	Pay a floating rate and receive a fixed rate of 6.50%
Oct-17	\$140,000	Pay a floating rate and receive a fixed rate of 9.125%
Aug-18 (1)	\$175,000 and \$100,000	Forward starting to pay a fixed rate of 1.95% and receive a
		floating rate

(1) These forward starting swaps have an effective date of August 2015 and a term of 3 years.

A hypothetical one percent change in interest rates would result in a net change in earnings of \$2.8 million for the twelve months ending April 30, 2014. There would be no effect on cash flows due to a hypothetical change in interest rates on the \$175.0 million swap because its forward start date is August 2015. The preceding hypothetical analysis is limited because changes in interest rates may or may not equal one percent, thus, actual results may differ.

ITEM 4. CONTROLS AND PROCEDURES.

An evaluation was performed by the management of Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., Ferrellgas, L.P., and Ferrellgas Finance Corp., with the participation of the principal executive officer and principal financial officer of our general partner, of the effectiveness of our disclosure controls and procedures. Based on that evaluation, our management, including our principal executive officer and principal financial officer, concluded that our disclosure controls and procedures, as defined in Rules 13a-15(e) or 15d-15(e) under the Exchange Act, were effective.

The management of Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., Ferrellgas, L.P., and Ferrellgas Finance Corp. does not expect that our disclosure controls and procedures will prevent all errors and all fraud. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Based on the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the above mentioned Partnerships and Corporations have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple errors or mistakes. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events. Therefore, a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Our disclosure controls and procedures are designed to provide such reasonable assurances of achieving our desired control objectives, and the principal executive officer and principal financial officer of our general partner have concluded, as of April 30, 2013, that our disclosure controls and procedures are effective in achieving that level of

reasonable assurance.

During the most recent fiscal quarter ended April 30, 2013, there have been no changes in our internal control over financial reporting (as defined in Rule 13a–15(f) or Rule 15d–15(f) of the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

Our operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane. As a result, at any given time, we are

Table of Contents

threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, we are not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on our financial condition, results of operations and cash flows.

We have received notice that the Offices of the District Attorneys of several counties in California and the Federal Trade Commission are investigating cylinder labeling and filling practices and any anti-trust issues relating to the amount of propane contained in propane tanks. These government agencies issued administrative subpoenas seeking documents and information relating to those practices and we have responded. We believe that our cylinders were correctly filled and labeled and will defend any claims that may result from this investigation. We do not believe any loss is probable or reasonably estimable at this time related to these investigations.

We have also been named as a defendant in a class action lawsuit filed in the United States District Court in Kansas. The complaint alleges that we violate consumer protection laws in the manner we set prices and fees for its customers. Based on our business practices, we believe that the claims are without merit and intend to defend the claims vigorously. The court has permitted limited discovery into an individual claim and the case has not been certified for class treatment. We do not believe loss is probable or reasonably estimable at this time related to this class action lawsuit.

ITEM 1A. RISK FACTORS.

There have been no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for fiscal 2012.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable.

ITEM 5. OTHER INFORMATION.

None.

ITEM 6. EXHIBITS.

The exhibits listed below are furnished as part of this Quarterly Report on Form 10-Q. Exhibits required by Item 601 of Regulation S-K of the Securities Act, which are not listed, are not applicable.

Exhibit

Number Description

- Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of February 18, 2003. Incorporated by reference to Exhibit 3.1 to our registration statement on Form S-3 filed March 6, 2009.
- First Amendment to Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas 3.2 Partners, L.P. dated as of March 8, 2005. Incorporated by reference to Exhibit 3.2 to our registration statement on Form S-3 filed March 6, 2009.
- Second Amendment to Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas 3.3 Partners, L.P. dated as of June 29, 2005. Incorporated by reference to Exhibit 3.3 to our registration statement on Form S-3 filed March 6, 2009.
- Third Amendment to Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas

 3.4 Partners, L.P. dated as of October 11, 2006. Incorporated by reference to Exhibit 3.4 to our registration statement on Form S-3 filed March 6, 2009.

Table of Contents

- Certificate of Incorporation of Ferrellgas Partners Finance Corp. filed with the Delaware Division of Corporations on March 28, 1996. Incorporated by reference to Exhibit 3.6 to our registration statement on Form S-3 filed March 6, 2009.
- Bylaws of Ferrellgas Partners Finance Corp. adopted as of April 1, 1996. Incorporated by reference to Exhibit 3.7 to our registration statement on Form S-3 filed March 6, 2009.
- Third Amended and Restated Agreement of Limited Partnership of Ferrellgas, L.P. dated as of April 7, 2004. Incorporated by reference to Exhibit 3.5 to our registration statement on Form S-3 filed March 6, 2009.
- Certificate of Incorporation of Ferrellgas Finance Corp. filed with the Delaware Division of Corporations on January 16, 2003. Incorporated by reference to Exhibit 3.8 to our registration statement on Form S-3 filed March 6, 2009.
- Bylaws of Ferrellgas Finance Corp. adopted as of January 16, 2003. Incorporated by reference to Exhibit 3.9 to our registration statement on Form S-3 filed March 6, 2009.
- Specimen Certificate evidencing Common Units representing Limited Partner Interests. Incorporated by reference to Exhibit A of Exhibit 3.1 to our registration statement on Form S-3 filed March 6, 2009.
- Indenture dated as of September 14, 2009 with form of Note attached, among Ferrellgas, L.P.,
 Ferrellgas Finance Corp. and U.S. Bank National Association, as trustee, relating to \$300 million aggregate amount of the Registrant's 9 1/8% Senior Notes due 2017. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed September 14, 2009.
- Indenture dated as of April 13, 2010, among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and U.S. Bank National Association, as trustee, relating to \$280 million aggregate amount of the Registrant's 8 5/8% Senior Notes due 2020. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed April 13, 2010.
- First Supplemental Indenture dated as of April 13, 2010, with form of Note attached, among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and U.S. Bank National Association, as trustee, relating to \$280 million aggregate amount of the Registrant's 8 5/8% Senior Notes due 2020.

 Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed April 13, 2010.
- Indenture dated as of November 24, 2010, among Ferrellgas, L.P., Ferrellgas Finance Corp. and U.S.

 Bank National Association, as trustee, relating to \$500 million aggregate amount of the Registrant's 6

 1/2% Senior Notes due 2021. Incorporated by reference to Exhibit 4.1 to our Current Report on Form

 8-K filed November 30, 2010.
- Registration Rights Agreement dated as of December 17, 1999, by and between Ferrellgas Partners,
 4.6 L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.8 to our Quarterly
 Report on Form 10-Q filed March 10, 2009.
- First Amendment to Registration Rights Agreement dated as of March 14, 2000, by and between
 4.7 Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit
 4.9 to our Quarterly Report on Form 10-Q filed March 10, 2009.

- Second Amendment to Registration Rights Agreement dated as of April 6, 2001, by and between
 4.8 Ferrellgas Partners, L.P. and The Williams Companies, Inc. Incorporated by reference to Exhibit 4.10 to our Quarterly Report on Form 10-Q filed March 10, 2009.
- Third Amendment to Registration Rights Agreement dated as of June 29, 2005, by and between
 4.9 Ferrellgas Partners, L.P. and JEF Capital Management, Inc. Incorporated by reference to Exhibit 4.13 to our Quarterly Report on Form 10-Q filed June 9, 2010.
- 10.1 Credit Agreement dated as of November 2, 2009, among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed November 4, 2009.
- First Amendment to Credit Agreement dated as of September 23, 2011, among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.2 to our Annual Report on Form 10-K filed September 26, 2011.
- Amended and Restated Receivable Sale Agreement dated as of January 19, 2012, between Ferrellgas, L.P. and Blue Rhino Global Sourcing, Inc., as originators, and Ferrellgas Receivables, LLC, as buyer. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed January 20, 2012.
- Receivables Purchase Agreement dated as of January 19, 2012, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed January 20, 2012.

Table of Contents

	10.5	First Amendment to Receivables Purchase Agreement dated as of April 30, 2012, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.5 to our Quarterly Report on Form 10-Q filed June 8, 2012.
#	10.6	Ferrell Companies, Inc. Supplemental Savings Plan, as amended and restated effective January 1, 2010. Incorporated by reference to Exhibit 10.14 to our Quarterly Report on Form 10-Q filed March 10, 2010.
#	10.7	Second Amended and Restated Ferrellgas Unit Option Plan, effective April 19, 2001. Incorporated by reference to Exhibit 10.5 to our Annual Report on Form 10-K filed September 28, 2010.
#	10.8	Ferrell Companies, Inc. 1998 Incentive Compensation Plan, as amended and restated effective October 11, 2004. Incorporated by reference to Exhibit 10.22 to our Annual Report on Form 10-K filed September 28, 2009.
#	10.9	Amendment to Ferrell Companies, Inc. 1998 Incentive Compensation Plan, dated as of March 7, 2010. Incorporated by reference to Exhibit 10.7 to our Quarterly Report on Form 10-Q filed June 9, 2010.
#	10.10	Employment, Confidentiality, and Noncompete Agreement dated as of July 17, 1998 by and among Ferrell Companies, Inc. as the company, Ferrellgas, Inc. as the company, James E. Ferrell as the executive and LaSalle National Bank as trustee of the Ferrell Companies, Inc. Employee Stock Ownership Trust. Incorporated by reference to Exhibit 10.19 to our Quarterly Report on Form 10-Q filed March 10, 2009.
#	10.11	Change In Control Agreement dated as of October 9, 2006 by and between Ferrellgas, Inc. as the company and James E. Ferrell as the executive. Incorporated by reference to Exhibit 10.10 to our Quarterly Report on Form 10-Q filed December 9, 2011.
#	10.12	Employment Agreement dated as of August 10, 2009 by and between Ferrellgas, Inc. as the company and Stephen L. Wambold as the executive. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed August 10, 2009.
#	10.13	Employment Agreement dated as of August 10, 2009 by and between Ferrellgas, Inc. as the company and James R. VanWinkle as the executive. Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed August 10, 2009.
#	10.14	Employment Agreement dated as of August 10, 2009 by and between Ferrellgas, Inc. as the company and Tod Brown as the executive. Incorporated by reference to Exhibit 10.4 to our Current Report on Form 8-K filed August 10, 2009.
#	10.15	Employment Agreement dated as of August 10, 2009 by and between Ferrellgas, Inc. as the company and George L. Koloroutis as the executive. Incorporated by reference to Exhibit 10.6 to our Current Report on Form 8-K filed August 10, 2009.
#	10.16	Agreement and Release dated as of January 19, 2012 by and between Ferrellgas, Inc. as the company and George L. Koloroutis as the executive. Incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K filed January 20, 2012.

ISDA 2002 Master Agreement and Schedule to the 2002 ISDA Master Agreement both dated as of May 3, 2012 together with three Confirmation of Swap Transaction documents each dated as of May 8, 2012, 10.17 all between SunTrust Bank and Ferrellgas, L.P. Incorporated by reference to Exhibit 10.17 to our Quarterly Report on Form 10-Q filed June 8, 2012. Form of Director/Officer Indemnification Agreement, by and between Ferrellgas, Inc. and each director 10.18 and executive officer. Incorporated by reference to Exhibit 10.16 to our Quarterly Report on Form 10-Q filed March 9, 2012. Deloitte & Touche LLP letter regarding change in certifying accountant. Incorporated by reference to 16.1 Exhibit 16.1 to our Current Report on Form 8-K/A filed October 5, 2012. Certification of Ferrellgas Partners, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange 31.1 Act. Certification of Ferrellgas Partners Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the 31.2 Exchange Act. * 31.3 Certification of Ferrellgas, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act. Certification of Ferrellgas Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange 31.4 Act. * 32.1 Certification of Ferrellgas Partners, L.P. pursuant to 18 U.S.C. Section 1350. 32.2 Certification of Ferrellgas Partners Finance Corp. pursuant to 18 U.S.C. Section 1350.

Table of Contents

- * 32.3 Certification of Ferrellgas, L.P. pursuant to 18 U.S.C. Section 1350.
- * 32.4 Certification of Ferrellgas Finance Corp. pursuant to 18 U.S.C. Section 1350.
- * 101.INS XBRL Instance Document. (a)
- * 101.SCHXBRL Taxonomy Extension Schema Document. (a)
- * 101.CALXBRL Taxonomy Extension Calculation Linkbase Document. (a)
- * 101.DEF XBRL Taxonomy Extension Definition Linkbase Document. (a)
- * 101.LAB XBRL Taxonomy Extension Label Linkbase Document. (a)
- * 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document. (a)
- * Filed herewith
- Management contracts or compensatory plans.
 XBRL (eXtensible Business Reporting Language) information is furnished and deemed not filed for purposes of
- (a) Section 11 or 12 of the Securities Exchange Act of 1933 and Section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FERRELLGAS PARTNERS, L.P.

By Ferrellgas, Inc. (General Partner)

Date: June 6, 2013

By /s/ J. Ryan VanWinkle
J. Ryan VanWinkle
Executive Vice President and Chief Financial Officer;
Treasurer (Principal Financial and Accounting
Officer)

FERRELLGAS PARTNERS FINANCE CORP.

Date: June 6, 2013

By /s/ J. Ryan VanWinkle
J. Ryan VanWinkle
Chief Financial Officer and Sole Director

FERRELLGAS, L.P.

By Ferrellgas, Inc. (General Partner)

Date: June 6, 2013

By /s/ J. Ryan VanWinkle
J. Ryan VanWinkle
Executive Vice President and Chief Financial Officer;
Treasurer (Principal Financial and Accounting
Officer)

FERRELLGAS FINANCE CORP.

Date: June 6, 2013

By /s/ J. Ryan VanWinkle
J. Ryan VanWinkle
Chief Financial Officer and Sole Director