

PRICE LEGACY CORP  
Form 10-Q  
May 13, 2002

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549  

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**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarter ended March 31, 2002

Commission File Number 0-20449

**PRICE LEGACY CORPORATION**

(Exact name of registrant as specified in its charter)

**Maryland** **33-0628740**  
(State or other jurisdiction of incorporation or (I.R.S. Employer Identification No.)  
organization)

**17140 Bernardo Center Drive, Suite 300, San Diego, California 92128**  
(Address of principal executive offices) (Zip Code)

**(858) 675-9400**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

The registrant had 40,726,675 shares of common stock, par value \$.0001 per share, outstanding at May 10, 2002.

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**PRICE LEGACY CORPORATION**

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## PART I FINANCIAL INFORMATION

## ITEM 1 FINANCIAL STATEMENTS

## PRICE LEGACY CORPORATION

## CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

|  | March 31<br>2002 | December 31<br>2001 |
|--|------------------|---------------------|
|  | (unaudited)      |                     |
| <b>ASSETS</b>  |                  |                     |
| Real estate assets   |                  |                     |
| Land and land improvements                                   | \$ 418,364       | \$ 419,151          |
| Building and improvements                                    | 622,108          | 618,222             |
| Construction in progress                                     | 33,847           | 27,471              |
|  | <u>1,074,319</u> | <u>1,064,844</u>    |
| Less accumulated depreciation                                | (23,411)         | (19,420)            |
|  | <u>1,050,908</u> | 1,045,424           |
| Investment in real estate joint ventures                     | 24,814           | 24,828              |
| Cash and cash equivalents                                    | 30,546           | 28,042              |
| Accounts receivable, net of allowance of \$1,686 and \$1,680 | 3,717            | 2,706               |
| Notes receivable   | 53,592           | 55,167              |
| Deferred rents   | 7,939            | 6,427               |
| Other assets   | 30,140           | 30,800              |
|  | <u>1,201,656</u> | <u>1,193,394</u>    |
| Total assets   | \$ 1,201,656     | \$ 1,193,394        |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                  |                  |                     |
| Liabilities  |                  |                     |
| Mortgages and notes payable                                  | \$ 459,141       | \$ 452,523          |
| Revolving line of credit                                     | 34,900           | 31,500              |

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|   | March 31<br>2002    | December 31<br>2001 |
|---|---------------------|---------------------|
| Accounts payable and other liabilities  | 19,895              | 19,006              |
| <b>Total liabilities</b>  | <b>513,936</b>      | 503,029             |
| Commitments   |                     |                     |
| Minority interests  | 595                 | 595                 |
| Stockholders' equity  |                     |                     |
| Series A preferred stock, cumulative, redeemable, \$0.0001 par value, 27,849,771 shares authorized, 27,434,166 and 27,413,467 shares issued and outstanding | 399,615             | 399,615             |
| Series B preferred stock, junior, convertible, redeemable, \$0.0001 par value, 27,458,855 shares authorized, 19,666,754 shares issued and outstanding       | 106,234             | 106,234             |
| Common stock, \$0.0001 par value, 94,691,374 shares authorized, 40,726,675 and 40,726,191 issued and outstanding  | 4                   | 4                   |
| Additional paid-in capital  | 196,016             | 195,712             |
| Accumulated other comprehensive loss  | (91)                | (106)               |
| Accumulated deficit   | (5,288)             | (2,324)             |
| Notes receivable from officers for common shares  | (9,365)             | (9,365)             |
| <b>Total stockholders' equity</b>   | <b>687,125</b>      | 689,770             |
| <b>Total liabilities and stockholders' equity</b>   | <b>\$ 1,201,656</b> | <b>\$ 1,193,394</b> |

See accompanying notes.

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PRICE LEGACY CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited amounts in thousands, except per share data)

|                               | First Quarter<br>Three Months Ended<br>March 31 |              |
|-------------------------------|---|--------------|
|                               | 2002  | 2001         |
| Rental revenues               | \$ 29,374                                       | \$ 17,781    |
| Expenses                      |   |              |
| Operating and maintenance     | 5,065   | 2,303        |
| Property taxes                | 3,214   | 2,141        |
| Depreciation and amortization | 4,426   | 2,226        |
| General and administrative    | 2,804   | 867          |
| <b>Total expenses</b>         | <b>15,509</b>                                   | <b>7,537</b> |

|  | First Quarter<br>Three Months Ended<br>March 31 |         |
|--|---|---------|
|  |   |         |
| Operating income                                     | 13,865  | 10,244  |
| Interest and other                                   |   |         |
| Interest expense                                     | (6,437)   | (3,398) |
| Interest income                                      | 1,269   | 1,846   |
| Equity in earnings of joint ventures                 | 178   | 138     |
|  |   |         |
| Total interest and other                             | (4,990)   | (1,414) |
|  |   |         |
| Income before sale of real estate                    | 8,875   | 8,830   |
| Gain (loss) on sale of real estate                   | 287   | (91)    |
|  |   |         |
| Net income   | 9,162   | 8,739   |
| Dividends to preferred stockholders                  | (12,126)  | (8,358) |
|  |   |         |
| Net (loss) income applicable to common stockholders  | \$ (2,964)                                      | \$ 381  |
|  |   |         |
| Basic and diluted net (loss) income per common share | \$ (.07)  | \$ .03  |
| Weighted average common shares outstanding           |   |         |
| Basic and diluted                                    | 40,727  | 13,309  |
| Dividends per preferred share                        | \$ ..35   | \$ ..35 |

See accompanying notes.

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**PRICE LEGACY CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(unaudited amounts in thousands)

|   | First Quarter<br>Three Months Ended<br>March 31 |          |
|---|---|----------|
|   | 2002  | 2001     |
| Operating activities  |   |          |
| Net income  | \$ 9,162  | \$ 8,739 |
| Adjustments to reconcile net income to net cash provided by operating activities: |   |          |
| Depreciation and amortization   | 4,426   | 2,226    |
| Deferred rents  | (1,512)   | (582)    |
| Equity in earnings of joint venture   | (178)   | (138)    |
| (Gain) loss on sale of real estate  | (287)   | 91       |
| Changes in operating assets and liabilities:                                      |   |          |
| Accounts receivable and other assets  | (469)   | (1,024)  |

|   | <b>First Quarter<br/>Three Months Ended<br/>March 31</b> |                  |
|---|--|------------------|
|   | <b>(1,343)</b>   | <b>307</b>       |
| Accounts payable and other liabilities                      | <b>(1,343)</b>   | <b>307</b>       |
| Net cash provided by operating activities                   | <b>9,799</b>   | <b>9,619</b>     |
| Investing activities  |  |                  |
| Additions to real estate assets                             | <b>(15,311)</b>  | <b>(28,306)</b>  |
| Proceeds from the sale of real estate assets                | <b>1,892</b>   | <b>1,507</b>     |
| Contributions to real estate joint ventures                 |  | <b>(1,366)</b>   |
| Distributions from real estate joint ventures               | <b>192</b>   |                  |
| Advances on notes receivable                                | <b>(797)</b>   | <b>(17,600)</b>  |
| Repayments on notes receivable                              | <b>10</b>  | <b>2,685</b>     |
| Net cash used in investing activities                       | <b>(14,014)</b>  | <b>(43,080)</b>  |
| Financing activities  |  |                  |
| Advances from revolving line of credit and notes payable    | <b>23,155</b>  | <b>19,100</b>    |
| Repayments of revolving line of credit and notes payable    | <b>(7,137)</b>   | <b>(118)</b>     |
| Dividends paid to preferred stockholders                    | <b>(9,602)</b>   | <b>(8,358)</b>   |
| Proceeds from exercise of stock options                     | <b>303</b>   | <b>745</b>       |
| Net cash provided by financing activities                   | <b>6,719</b>   | <b>11,369</b>    |
| Net increase (decrease) in cash and cash equivalents        | <b>2,504</b>   | <b>(22,092)</b>  |
| Cash and cash equivalents at beginning of period            | <b>28,042</b>  | <b>51,437</b>    |
| Cash and cash equivalents at end of period                  | <b>\$ 30,546</b>   | <b>\$ 29,345</b> |
| Supplemental cash flow information:                         |  |                  |
| Cash paid for interest (net of amount capitalized)          | <b>\$ 4,636</b>  | <b>\$ 3,119</b>  |
| Supplemental schedule of noncash investing activities:      |  |                  |
| Reduction of notes receivable to acquire real estate assets | <b>2,362</b>   |                  |
| Net adjustment related to disposed real estate asset        | <b>733</b>   |                  |

See accompanying notes.

## PRICE LEGACY CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

March 31, 2002

## Note 1 Organization and Significant Accounting Policies

*Organization*

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Price Legacy Corporation (Price Legacy) operates as a real estate investment trust (REIT) incorporated in the state of Maryland. Our principal business is to acquire, operate, and develop real property, primarily open-air shopping centers. On September 18, 2001, Price Legacy completed a merger between Price Enterprises, Inc. (PEI) and Excel Legacy Corporation (Excel Legacy) resulting in Excel Legacy becoming a wholly owned subsidiary of PEI. The combined company operates as a REIT under the name Price Legacy Corporation.

Our subsidiaries include Excel Legacy Holdings, Inc. which has elected to be treated as a taxable REIT subsidiary (TRS). Other than some activities related to lodging and health care facilities, a TRS may generally engage in any business. A TRS is subject to federal income tax and state and local income tax, where applicable, as a regular C corporation.

### *Accounting Principles*

We prepared the financial statements following the requirements of the Securities and Exchange Commission (SEC) for interim reporting. As permitted under those rules, certain footnotes or other financial information that are normally required by accounting principles generally accepted in the United States of America (GAAP) can be omitted. Certain prior year data have been reclassified to conform to the 2002 presentation.

We are responsible for the financial statements included in this document. The financial statements include all normal and recurring adjustments that are considered necessary for the fair presentation of our financial position and operating results. You should also read the financial statements and notes in our latest annual report on Form 10-K.

Revenues, expenses, assets and liabilities can vary during each quarter of the year. Therefore, the results and trends in these interim financial statements may not be the same as those for the full year.

### *Real Estate Assets and Depreciation*

We record real estate assets at historical costs and adjust them for recognition of impairment losses. In following purchase accounting, we adjusted the historical costs of Excel Legacy's real estate assets to fair value at the time of the merger. Our consolidated balance sheets at March 31, 2002 and December 31, 2001 reflect the new basis of those real estate assets. See Note 2 for additional information on this transaction.

We expense ordinary repairs and maintenance costs incurred, which include building painting, parking lot repairs, etc. We capitalize major replacements and betterments, which include HVAC equipment, roofs, etc., and depreciate them over their estimated useful lives.

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We compute real estate asset depreciation on a straight-line basis over their estimated useful lives, as follows:

|                           |   |
|---------------------------|---|
| Land improvements         | 40 years                                |
| Building and improvements | 20 to 40 years                          |
| Tenant improvements       | Lesser of the term of lease or 10 years |
| Fixtures and equipment    | 3-7 years                               |

We capitalize interest incurred during the construction period of certain assets and this interest is depreciated over the lives of those assets. The following table shows interest expense and the amount capitalized (amounts in thousands):

|                      | Three Months Ended<br>March 31 |          |
|----------------------|--------------------------------|----------|
|                      | 2002                           | 2001     |
| Interest incurred    | \$ 7,009                       | \$ 3,838 |
| Interest capitalized | 572                            | 440      |

### *Cash and Cash Equivalents*

We consider all highly liquid investments with a maturity of less than three months when purchased to be cash and cash equivalents.

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Our cash balances at March 31, 2002 and December 31, 2001 include \$0.4 million and \$1.5 million of restricted funds which represent proceeds from the financing of a construction project. Funds are held in trust and released as work is completed.

We are required to maintain reserves with certain lenders for capital expenditures, insurance, real estate taxes and debt service. As of March 31, 2002 and December 31, 2001, the aggregate amount of these reserves held by lenders is \$8.4 million and \$5.2 million, respectively, and is included with cash on the Consolidated Balance Sheets.

### *Investment in Securities*

We review our investments in securities for possible impairment whenever the market value of the securities falls below cost and, in our opinion, such decline represents an other than temporary impairment. Factors considered in this review include:

duration and extent, as well as reasons for which the market value has been less than cost

financial condition and near-term prospects of the investee, which includes consideration of proposed transactions known through Board of Directors participation

our ability and intent to retain the investment for a period of time to allow for a recovery in market value.

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When an other than temporary impairment loss on an individual investment is considered to have occurred, we write down the cost basis of the security, and the charge is recorded in earnings.

Included in other assets on our consolidated balance sheets is an investment in Millennia Car Wash, LLC (Millennia) which owns approximately 3.8 million shares of common stock, and 62,500 common stock purchase warrants of Mace Security International (MACE) and 250,000 common shares of US Plastic Lumber Corporation (USPL). Our common shares in MACE are subject to certain sale restrictions and one of our senior officers is a member of the MACE board of directors. In following GAAP, we account for Millennia's investment in MACE under the equity method of accounting and owned approximately 15% of MACE at March 31, 2002. We classify our investment in USPL as available-for-sale and recognize changes in the fair value of this investment in other comprehensive income.

### *Comprehensive Income*

In 1999, we adopted Statement of Financial Accounting Standard (SFAS) No. 130 "Reporting Comprehensive Income." This statement requires that all components of comprehensive income be reported in the financial statements in the period in which they are recognized. The components of comprehensive income at March 31, 2002 are as follows:

|  | <b>Three Months<br/>Ended<br/>March 31<br/>2002</b> |
|--|---|
| Net income                               | \$ 9,162  |
| Unrealized loss on marketable securities | (91)  |
| <b>Total comprehensive income</b>        | <b>\$ 9,071</b>                                     |

### *Use of Estimates*

Preparing financial statements in conformity with GAAP requires that we make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. We continually review our estimates and make adjustments as necessary, but actual results could differ from what we envisioned when we made these estimates.

### *Derivative Instruments and Hedging Activities*

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Effective January 1, 2001, we adopted SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133 establishes a new model for accounting for derivatives and hedging activities, where all derivatives must be recognized as assets and liabilities and measured at fair value. This standard did not have a significant impact on our consolidated financial statements.

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### *Asset Disposal*

In August 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS No. 144 addresses financial accounting for the impairment or disposal of long-lived assets and is effective in fiscal years beginning after December 15, 2001. We have adopted this standard but had no discontinued operations to report for the quarter ended March 31, 2002.

### **Note 2 Merger and Significant Event**

On March 21, 2001, PEI, PEI Merger Sub, Inc., a Maryland corporation (Merger Sub), and Excel Legacy entered into an Agreement and Plan of Merger (the Merger Agreement). On September 18, 2001, Merger Sub was merged with and into Excel Legacy (the Merger), with Excel Legacy continuing as a wholly-owned subsidiary of PEI. On the effective date of the Merger, each outstanding share of Excel Legacy common stock was exchanged for 0.6667 of a share of PEI common stock, and each option to purchase shares of Excel Legacy common stock was exchanged for an option to purchase 0.6667 shares of PEI common stock. Following the Merger, PEI continues to operate as a REIT under the name Price Legacy Corporation. The Merger was structured to qualify as a tax-free reorganization and was approved by the stockholders of both PEI and Excel Legacy. The results of Excel Legacy are included in operations beginning September 19, 2001.

The purchase price is calculated based on \$4.89 per share for the PEI common stock, which is equal to the closing price of \$5.75 per share on March 21, 2001 (the day immediately prior to the public announcement of the Merger), less a 15% discount to reflect the low trading volume of the PEI stock (amounts in thousands, except per share data):

|  |            |
|--|------------|
| Shares issued  | 40,376     |
| Price per share  | \$ 4.89    |
|  | <hr/>      |
|  | 197,439    |
| Merger related accounting, legal, printing and other costs | 1,425      |
|  | <hr/>      |
| Purchase price   | \$ 198,864 |
|  | <hr/>      |

The purchase price resulted in an increase in the book value of the Excel Legacy assets acquired of approximately \$26.0 million which has been allocated to real estate and other assets.

Also on March 21, 2001, PEI entered into a Securities Purchase Agreement with Warburg, Pincus Equity Partners, L.P. and certain of its affiliates (Warburg Pincus), pursuant to which PEI agreed to sell to Warburg Pincus for an aggregate purchase price of \$100,000,000

17,985,612 shares of a new class of preferred stock, 9% Series B Junior Convertible Redeemable Preferred Stock at \$5.56 per share, par value \$0.0001 per share (the Series B Preferred Stock)

a warrant to purchase an aggregate of 2.5 million shares of Price Legacy common stock at an exercise price of \$8.25 per share (the Warburg Investment)

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On April 12, 2001, PEI and Sol Price, a significant stockholder of PEI and Excel Legacy through various trusts, agreed to convert an existing Excel Legacy loan payable to a trust controlled by Sol Price of approximately \$9.3 million into 1,681,142 shares of the Series B Preferred Stock and a warrant to purchase 233,679 shares of our common stock at an exercise price of \$8.25 per share.

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Price Legacy issued the Series B Preferred Stock and warrants to Warburg Pincus and Sol Price concurrently with the completion of the Merger.

The Series B Preferred Stock is junior to the Series A Preferred Stock with respect to dividend, liquidation and other rights, and is convertible under certain conditions into Price Legacy common stock at a one-to-one ratio, which may be adjusted under certain circumstances, after 24 months from the date of issuance. The 9% coupon will be paid with additional shares of Series B Preferred Stock at \$5.56 per share for the first 45 months from issuance.

In addition, under the terms of the Merger Agreement, PEI commenced a tender offer for all outstanding shares of our common stock (other than those shares held by Excel Legacy and those shares issued in the Merger) at a cash price of \$7.00 per share. In connection with the tender offer, 807,583 shares were purchased at a total cost of \$5.7 million. Under terms of the Merger Agreement we also commenced an exchange offer in which holders of Excel Legacy's outstanding debentures and notes were offered shares of our Series A Preferred Stock in exchange for their debt securities. In connection with the exchange offer, we exchanged approximately \$30.4 million in Excel Legacy debentures and \$15.8 million in Excel Legacy notes. The tender offer and exchange offer closed concurrently with the Merger.

The exchange of Excel Legacy common stock for Price Legacy common stock in connection with the Merger is being accounted for as a purchase of Excel Legacy by Price Legacy. Under purchase accounting, the assets and liabilities of Excel Legacy have been adjusted to fair value.

The following unaudited pro forma information for the three months ended March 31, 2001 and actuals for the period ended March 31, 2002, have been presented as if the Merger had been completed on January 1, 2001. It also reflects the Series B Preferred Stock dividends and exchange of Excel Legacy senior notes and convertible debentures into Series A Preferred Stock. It does not reflect any application of proceeds from the sale of Series B Preferred Stock. We present pro forma information for comparative purposes only and the pro forma information may not be indicative of our

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actual results of operations had the Merger been completed on January 1, 2001 (amounts in thousands, except per share data):

|   | <b>Three Months Ended<br/>March 31</b> |                    |
|---|--|--------------------|
|   | <b>2002</b>                            | <b>2001</b>        |
|   | <b>(actual)</b>                        | <b>(pro forma)</b> |
| Total revenue                                       | \$ 29,374                              | \$ 19,847          |
| Net income  | 9,162                                  | 8,886              |
| Preferred dividends                                 | (12,126)                               | (11,897)           |
|   | <b>\$ (2,964)</b>                      | <b>\$ (3,011)</b>  |
| Net income (loss) applicable to common stockholders |  |                    |
| Weighted average shared outstanding                 |  |                    |
| Basic and diluted                                   | 40,727                                 | 40,727             |
| Earnings (loss) per common share                    |  |                    |
| Basic and diluted                                   | \$ (.07)                               | \$ (.07)           |

### **Note 3 Net Income Per Share**

In 1997, the FASB issued SFAS No. 128, "Earnings Per Share." SFAS No. 128 requires presentation of two calculations of earnings per common share. Basic earnings per common share equals net income applicable to common stockholders divided by weighted average common shares outstanding during the period. Diluted earnings per common share equals net income applicable to common stockholders divided by the sum of weighted average common shares outstanding during the period plus common stock equivalents. Common stock equivalents are shares assumed to be issued if outstanding stock options and warrants that are dilutive were exercised. All earnings per share amounts have been presented, and where appropriate, restated to reflect these calculations. We did not have any common stock equivalents during the periods presented. There are 19,666,754 shares of Series B Preferred Stock outstanding and 961,784 shares payable as a dividend at March 31, 2002, which may be exchanged on a one-to-one basis into common stock, subject to adjustment, after September 18, 2003 if certain events occur.

**Note 4 Real Estate Assets****Acquisitions**

There were no acquisitions during the first three months of 2002.

During the first three months of 2001, we acquired the following properties:

| Location         | Description | Date Acquired | Purchase Price (000's) |
|------------------|-------------|---------------|------------------------|
| Walnut Creek, CA | Land        | 1/4/01        | \$ 2,816               |
| Anaheim, CA      | Land        | 1/29/01       | 23,288                 |

We funded these acquisitions using the proceeds from tax-deferred exchange transactions on properties we sold in 2000.

**Dispositions**

During the first three months of 2002, we sold the following properties:

| Location          | Description | Sold Date | Sales Price (000's) |
|-------------------|-------------|-----------|---------------------|
| Hollywood, FL     | Land        | 1/31/02   | \$ 1,410            |
| Tucson/Marana, AZ | Land        | 1/31/02   | 684                 |

During the first three months of 2001, we sold a property in Aurora, CO for \$1.6 million.

We used the proceeds from the sale towards the purchase of a property in a tax-deferred exchange transaction.

**Destination Villages LLC**

We have a 55% interest in Destination Villages LLC. Destination Villages, LLC owns a Bermuda limited liability company that owns a hospitality project located in Bermuda, Daniel's Head Village Resort (Daniel's Head). Daniel's Head was closed in the fourth quarter of 2001, primarily due to low vacancy rates as a result of the terrorist events in the United States that occurred on September 11, 2001. The project was encumbered by a \$6.0 million loan with a Bermuda bank. In March 2002, we informed the Bermuda bank that we did not intend to reopen this project due to large projected operating losses and instead intended to sell the project to an identified buyer. This resulted in a default of the loan. On March 27, 2002, the Bermuda bank exercised its rights under Bermuda law and put the project in "receivership", which gives the bank the right to negotiate directly with this buyer as well as other potential buyers. There was no impact on operating results for the quarter ended March 31, 2002 from this event. As of this date, we no longer have involvement in Daniel's Head.

**Note 5 Investments in Unconsolidated Real Estate Joint Ventures**

As of March 31, 2002 and December 31, 2001, we had the following investments in unconsolidated joint ventures, which we account for under the equity method of accounting (amounts in thousands):

| Joint Venture                | Ownership % | March 31 2002 | December 31 2001 |
|------------------------------|-------------|---------------|------------------|
| Orlando Business Park LLC    | 50%         | \$ 16,000     | \$ 16,000        |
| Old Mill District Shops, LLC | 50%         | 3,388         | 3,340            |
| 3017977 Nova Scotia Company  | 55%         | 2,893         | 2,822            |
| Blackstone Ventures I        | 50%         | 2,256         | 2,288            |

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| Joint Venture | Ownership % | March 31<br>2002 | December 31<br>2001 |
|---------------|-------------|------------------|---------------------|
| Other         | Various     | 277              | 378                 |
| Total         |             | \$ 24,814        | \$ 24,828           |

Cash distributions and profits are typically allocated based on the above ownership percentages, adjusted for certain preferred returns for capital contributions which are made in excess of each partners' ownership percentages. The Orlando Business Park LLC assets consist primarily of land held for sale. The other joint ventures are primarily in the business of operating real estate. Their accounting principles are consistent with ours.

Summarized unaudited financial information for the joint ventures is as follows (amounts in thousands):

| As of<br>(Unaudited)            | Total Assets     |                     | Debt             |                     | Total Equity     |                     |
|---------------------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|
|                                 | March 31<br>2002 | December 31<br>2001 | March 31<br>2002 | December 31<br>2001 | March 31<br>2002 | December 31<br>2001 |
| Orlando Business Park LLC (1)   | \$ 26,069        | \$ 26,069           | \$ 10,136        | \$ 10,136           | \$ 15,879        | \$ 15,879           |
| Old Mill District Shops, LLC    | 23,544           | 23,300              | 17,390           | 17,243              | 5,894            | 5,976               |
| 3017977 Nova Scotia Company (1) | 6,481            | 6,775               | 5,155            | 5,499               | 1,109            | 1,115               |
| Blackstone Ventures I           | 10,589           | 11,075              | 8,123            | 8,153               | 2,282            | 2,721               |
| Other (1)                       | 378              | 378                 |                  |                     | 378              | 378                 |
|                                 | \$ 67,061        | \$ 67,597           | \$ 40,804        | \$ 41,031           | \$ 25,542        | \$ 26,069           |

| Quarter ended March 31<br>(Unaudited) | Total Revenues |          | Net Income (Loss) |        | Company's Share of<br>Net Income (Loss) |        |
|---------------------------------------|----------------|----------|-------------------|--------|---|--------|
|                                       | 2002           | 2001     | 2002              | 2001   | 2002                                    | 2001   |
| Orlando Business Park LLC (1)         | \$             | \$ N/A   | \$                | \$ N/A | \$                                      | \$ N/A |
| Old Mill District Shops, LLC          | 680            | 126      | 97                | (121)  | 49                                      | (68)   |
| 3017977 Nova Scotia Company (1)       | 446            | N/A      | 57                | N/A    | 71                                      | N/A    |
| Blackstone Ventures I                 | 354            | 308      | 117               | 60     | 58                                      | 42     |
| Other (1)                             |                | N/A      |                   | N/A    |   | N/A    |
| Westcol Center, LLC (2)               | N/A            | 1,802    | N/A               | 328    | N/A                                     | 164    |
|                                       | \$ 1,480       | \$ 2,236 | \$ 271            | \$ 267 | \$ 178                                  | \$ 138 |

(1) *Joint ventures acquired from Excel Legacy in the Merger.*

(2) *We sold our 50% share of this joint venture in December 2001 for \$13.5 million and recognized no gain or loss on the sale.*

**Note 6 Notes Receivable**

We have \$53.6 million in notes receivable outstanding at March 31, 2002 related to various projects. The notes bear interest ranging from 8% to 25% per year and are collateralized by the related projects or other real estate. Of these notes, \$48.6 million involve entities controlled by

one individual. Repayment of the notes is anticipated to occur from the completion of various development projects or other events. The largest note is for approximately \$22.8 million related to a development project in Scottsdale, AZ. The remaining notes are each less than \$10.0 million. The notes do not require cash payments on the interest until specified future dates, typically when the projects are completed or sold. The notes mature on various dates between 2002 and the earlier of the sale of the related projects, or 2003 to 2004.

## Note 7 Debt

### *Mortgages and Notes Payable*

We had the following mortgages and notes payable outstanding at March 31, 2002 and December 31, 2001 (amounts in thousands):

|  | <b>March 31<br/>2002</b> | <b>December 31<br/>2001</b> |
|--|--------------------------|-----------------------------|
| Mortgages on five properties in Florida bearing fixed rates of interest ranging from 8.18% to 9.00%. The loans are collateralized by the properties and mature February 2009 and January 2010  | \$ 161,141               | \$ 161,517                  |
| Mortgage payable with GMAC Commercial Mortgage Corporation, bearing interest at LIBOR plus 98 basis points (2.86% at March 31, 2002). The mortgage is collateralized by five of our properties and matures June 2004                   | 121,375                  | 121,375                     |
| Mortgages and notes payable on eight properties bearing interest ranging from 3.93% to 9.00%. The loans are collateralized by the properties and mature on various dates between September 2002 and March 2014                         | 56,666                   | 62,928                      |
| Revolving \$100.0 million credit facility bearing interest at LIBOR plus 150 to 185 basis points (3.41% at March 31, 2002), maturing September 2004  | 34,900                   | 31,500                      |
| Construction loan outstanding on a \$46.0 million facility bearing interest at LIBOR plus 310 basis points (4.98% at March 31, 2001). The loan is due October 2002 and is collateralized by a retail center in Newport, KY (see below) | 33,909                   | 26,706                      |
| Mortgage on a property in Orlando, FL bearing interest at LIBOR plus 225 basis points (4.13% at March 31, 2002). The loan is collateralized by the property and matures April 2003   | 21,945                   | 21,675                      |
| Capital lease arrangement with an individual in conjunction with the Greensburg, IN shopping center. The capital lease has an effective interest rate of 7.36% and matures June 2005   | 19,300                   | 18,300                      |
| Capital lease arrangement with an individual in conjunction with the San Diego/Rancho Bernardo, CA office building. The capital lease has an effective interest rate of 4.43% and matures in December 2004                             | 11,592                   | 11,572                      |
| Construction loans payable to a bank bearing interest at a 90-day LIBOR rate plus 275 basis points (4.78% at March 31, 2002). The loans are due April 2003 and are collateralized by the projects                                      | 11,930                   | 7,167                       |
| Note payable to an individual bearing interest at 12.50%, repaid April 2002  | 6,000                    | 6,000                       |
| Note payable on IMAX equipment, no interest. The note is due on demand   | 5,451                    | 5,451                       |
| Convertible Debentures and Senior Notes (see below)  | 5,095                    | 5,095                       |
| Note payable outstanding on a \$4.7 million facility related to Newport, KY (see below), bearing interest at Prime plus 50 basis points (5.25% at March 31, 2002), due March 2003  | 4,737                    | 4,737                       |
| <b>Total</b>   | <b>\$ 494,041</b>        | <b>\$ 484,023</b>           |

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We have a 65% interest in Newport on the Levee, LLC (Newport) that is developing a retail project in Newport, KY. In addition to the \$33.9 million, \$4.7 million and \$5.5 million notes in the

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above table, the City of Newport has issued two series of public improvement bonds. The Series 2000a tax exempt bonds total \$44.2 million and are broken down as follows: (a) \$18.7 million maturing 2018 with interest at 8.375%; (b) \$20.5 million maturing 2027 with interest at 8.5%; and (c) \$5.0 million maturing 2027 with interest at 8.375%. The Series 2000b bonds are taxable and have a par amount of \$11.6 million with interest at 11% due 2009. The bonds are guaranteed by us, by Newport, and the third party co-developers of the project. Newport has drawn on \$42.7 million of the bonds at March 31, 2002.

Summarized debt information for our unconsolidated joint ventures and the amount guaranteed by us at March 31, 2002 is as follows:

| Joint Venture                | March 31<br>2002 | Debt<br>Guaranteed |
|------------------------------|------------------|--------------------|
| Orlando Business Park, LLC   | \$ 10,136        | \$ 10,136          |
| Old Mill District Shops, LLC | 17,390           | 13,826             |
| Blackstone Ventures I        | 8,123            | 8,123              |
| 3017977 Nova Scotia Company  | 5,155            | 5,155              |
|                              | \$ 40,804        | \$ 37,240          |

We also have guaranteed an \$11.9 million note payable related to a development project in Scottsdale, AZ in which we have a \$22.8 million note receivable with a participating interest.

### *Convertible Debentures*

Prior to the Merger, Excel Legacy had \$33.2 million in convertible debentures outstanding. As part of the Merger, \$30.4 million of the debentures were exchanged for Series A Preferred Stock, with \$2.8 million of debentures remaining. The debentures bear an interest rate of 9% per year and mature in November 2004. The holders of the debentures are entitled at any time before the day prior to the final maturity date, subject to prior redemption, to convert any debentures into common stock at a \$8.25 per share conversion price.

### *Senior Notes*

Prior to the Merger, Excel Legacy had \$18.1 million in senior notes outstanding. As part of the Merger, \$15.8 million of the notes were exchanged for Series A Preferred Stock, with \$2.3 million of notes remaining. The notes bear an interest rate of 10% per year and mature in November 2004. The notes rank equal to future senior indebtedness and are senior to the debentures.

### **Note 8 Related Party Transactions**

Prior to the Merger, Excel Legacy was responsible for the daily management of PEI, including property management, finance and administration. We reimbursed Excel Legacy for these services. We expensed \$0.8 million for these services during the first quarter of 2001 which was based on our historical costs for similar expenses.

Prior to the Merger, we executed a note receivable with Excel Legacy allowing them to borrow up to \$40.0 million. During the first quarter of 2001 we recorded \$0.9 million in interest income on this note. As a result of the Merger, interest income is no longer recorded on this note.

In connection with the purchase of the Anaheim land in the first quarter of 2001, we executed a ground lease agreement with Excel Legacy. The lease has a term of 50 years and requires payments of

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\$2.8 million per year in rent. During the first quarter of 2001 we recorded \$0.5 million in rental revenue from Excel Legacy related to this lease. Due to the Merger, rental revenue is no longer recorded on this lease.

In connection with the Merger, we acquired notes receivable from certain officers and affiliates of Excel Legacy, of which \$9.4 million was outstanding at March 31, 2002. The notes bear interest at a fixed rate of 7%, and are due in March 2003. The total interest receivable at March 31, 2002 from these notes was \$2.7 million. The notes were for the purchase of Excel Legacy common stock and have been offset against stockholders' equity on our accompanying Consolidated Balance Sheets.

We discuss other related party transactions in Note 2.

### **Note 9 Subsequent Events**

On April 12, 2002, we entered into five Interest Rate Swap Agreements with Fleet Bank that are accounted for under SFAS No. 133. The combined notional amount is approximately \$161.0 million and the maturities range from 2009-2010. We will be paying interest of LIBOR plus 3.08% to 3.77% (4.96% to 5.65% based upon LIBOR rates at March 31, 2002) and Fleet Bank assumed our fixed rates of 8.18% to 9.00%. These swaps hedge the fair value of fixed-rate debt and as the swaps change in fair value, both the swaps and the hedged debt will be adjusted on the Consolidated Balance Sheets.

On April 19, 2002, we sold land adjacent to one of our properties located in Hollywood, Florida for \$1.1 million.

On May 3, 2002, we purchased a property in Florida for \$7.2 million. We funded this acquisition using the proceeds from a tax-deferred exchange transaction on a property we sold in 2001.

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## **ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### ***Introduction***

This report on Form 10-Q contains certain "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995 which provides a "safe harbor" for these types of statements. You can identify these forward-looking statements by forward-looking words such as "believe," "may," "could," "will," "estimate," "continue," "anticipate," "intend," "seek," "plan," "expect," "should," "would" and similar expressions in this report on Form 10-Q. These forward-looking statements are subject to a number of risks, uncertainties and assumptions about Price Legacy, including, among other things:

the effect of economic, credit and capital market conditions in general and on real estate companies in particular, including changes in interest rates

our ability to compete effectively

developments in the retail industry

the financial stability of Price Legacy's tenants, including our reliance on major tenants

our ability to successfully complete real estate acquisitions, developments and dispositions

our ability to achieve the expected benefits of our merger with Excel Legacy Corporation

government approvals, actions and initiatives, including the need for compliance with environmental requirements

our ability to continue to qualify as a real estate investment trust, or REIT

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The factors identified above are believed to be some, but not all, of the important factors that could cause actual events and results to be significantly different from those that may be expressed or implied in any forward-looking statements. Any forward-looking statements should also be considered in light of the information provided in "Factors That May Affect Future Performance" located in our Form 10-K filing for the 2001 fiscal year. We assume no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. You are advised, however, to consult any further disclosures we make on related subjects in our reports on Forms 10-K, 10-Q and 8-K filed with the SEC. Our Form 10-K filing for the 2001 fiscal year listed various important factors that could cause actual results to differ materially from expected and historic results.

In Management's Discussion and Analysis we explain our general financial condition and results of operations including:

why revenues, costs and earnings changed from the prior period

funds from operations (FFO)

how we used cash for capital projects and dividends and how we expect to use cash in 2002

where we plan on obtaining cash for future dividend payments and future capital expenditures

### **Critical Accounting Policies and Estimates**

#### ***General***

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). Preparation of our financial statements in

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accordance with GAAP requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and the related notes. We believe that the following accounting policies are critical because they affect the more significant judgments and estimates used in the preparation of our consolidated financial statements. Actual results may differ from these estimates under different assumptions or conditions. For a detailed discussion on the application of these and other accounting policies, see Note 1 in the Notes to the Consolidated Financial Statements in Item 8 of our Annual Report on Form 10-K for 2001.

#### ***Consolidation***

We combine our financial statements with those of our wholly-owned subsidiaries as well as all affiliates in which we have a significant influence and present them on a consolidated basis. The consolidated financial statements do not include the results of transactions between us and our subsidiaries or among our subsidiaries.

#### ***Revenue Recognition***

Recognition of revenue is dependent upon the quality and ability of our tenants to pay their rent in a timely manner. Rental revenues include: (1) minimum annual rentals, adjusted for the straight-line method for recognition of fixed future increases; (2) additional rentals, including recovery of property operating expenses, and certain other expenses which we accrue in the period in which the related expense occurs; and (3) percentage rents based on the level of sales achieved by the lessee, which we recognize when earned.

Gain or loss on sale of real estate is recognized when the sales contract is executed, title has passed, payment is received, and we no longer have continuing involvement in the asset.

#### ***Real Estate Assets and Depreciation***

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We record real estate assets at historical costs and adjust them for recognition of impairment losses. In following purchase accounting, we adjusted the historical costs of Excel Legacy's real estate assets to fair value at the time of the Merger. Our consolidated balance sheets at March 31, 2002 and December 31, 2001 reflect the new basis of those real estate assets.

We expense as incurred ordinary repairs and maintenance costs, which include building painting, parking lot repairs, etc. We capitalize major replacements and betterments, which include HVAC equipment, roofs, etc., and depreciate them over their estimated useful lives.

We compute real estate asset depreciation on a straight-line basis over their estimated useful lives, as follows:

|                           |   |
|---------------------------|---|
| Land improvements         | 40 years                                |
| Building and improvements | 40 years                                |
| Tenant improvements       | Lesser of the term of lease or 10 years |
| Fixtures and equipment    | 3-7 years                               |

We review long-lived assets for impairment when events or changes in business conditions indicate that their full carrying value may not be recovered. We consider assets to be impaired and write them down to fair value if their expected associated future undiscounted cash flows are less than their carrying amounts.

We capitalize interest incurred during the construction period of certain assets and this interest is depreciated over the lives of those assets.

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Pre-development costs that are directly related to specific construction projects are capitalized as incurred. We expense these costs to the extent they are unrecoverable or it is determined that the related project will not be pursued.

### *Derivative Instruments and Hedging Activities*

In 1998, the Financial Accounting Standards Board (FASB) issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," and in 1999 they voted to delay the effective date of this SFAS by one year. SFAS No. 133 establishes a new model for accounting for derivatives and hedging activities, where all derivatives must be recognized as assets and liabilities and measured at fair value. We adopted this standard on January 1, 2001 and it did not have a significant impact on our consolidated financial statements.

### *Asset Disposal*

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS No. 144 addresses financial accounting for the impairment or disposal of long-lived assets and is effective in fiscal years beginning after December 15, 2001. We have adopted this statement but had no discontinued operations for the quarter ended March 31, 2002.

### *Rental Revenues*

|                              | Amount    | Change    | Percent Change |
|------------------------------|-----------|-----------|----------------|
| 1 <sup>st</sup> Quarter 2002 | \$ 29,374 | \$ 11,593 | 65%            |
| 1 <sup>st</sup> Quarter 2001 | 17,781    |           |                |

Revenues increased \$11.6 million to \$29.4 million in the first quarter of 2002 compared to the same period in 2001 primarily because:

properties we acquired during 2001 generated \$12.2 million of additional revenues

properties we owned both years generated \$0.5 million of additional revenues

partially offsetting these increases were

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revenues from properties we sold, which contributed \$0.9 million of revenues in 2001

revenues associated with the self storage facilities, which decreased \$0.2 million due to the master lease of our self storage business. In May 2001, we began collecting rent net of expenses when we entered into a master lease arrangement on these properties. This decrease was partially offset by the increase in revenues at one of those properties.

### Expenses

|                              | <u>Amount</u> | <u>Change</u> | <u>Percent<br/>Change</u> |
|------------------------------|---------------|---------------|---------------------------|
| 1 <sup>st</sup> Quarter 2002 | \$ 15,509     | \$ 7,972      | 106%                      |
| 1 <sup>st</sup> Quarter 2001 | 7,537         |               |                           |

Expenses increased \$8.0 million to \$15.5 million in the first quarter of 2002 compared to 2001 primarily because:

expenses on properties we acquired in 2001 generated \$6.6 million of additional expenses

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general and administrative expense increased \$2.0 million, primarily due to legal fees and other costs of \$1.3 million related to our investment in Destination Villages, LLC. General and administrative expenses also increased \$0.6 million related to salaries and benefits. Prior to the merger with Excel Legacy in September 2001, Excel Legacy was responsible for our daily management and we reimbursed them for these services based on our historical costs for similar expenses

expenses from properties we owned in both years increased by \$0.1 million

these increases to expenses were partially offsetting by:

a decrease in expenses of \$0.5 million related to the master lease agreement for our self storage facilities as noted above

expenses from properties we sold in 2001, which contributed \$0.3 million to expenses in the first quarter of 2001

### Operating Income

|                              | <u>Amount</u> | <u>Change</u> | <u>Percent<br/>Change</u> |
|------------------------------|---------------|---------------|---------------------------|
| 1 <sup>st</sup> Quarter 2002 | \$ 13,865     | \$ 3,621      | 35%                       |
| 1 <sup>st</sup> Quarter 2001 | 10,244        |               |                           |

Operating income increased for the first quarter of 2002 compared to the same period in the prior year primarily because of the changes in Rental Revenues and Expenses discussed above.

### Interest Expense

|                              | <u>Amount</u> | <u>Change</u> | <u>Percent<br/>Change</u> |
|------------------------------|---------------|---------------|---------------------------|
| 1 <sup>st</sup> Quarter 2002 | \$ 6,437      | \$ 3,039      | 89%                       |
| 1 <sup>st</sup> Quarter 2001 | 3,398         |               |                           |

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Interest expense increased \$3.0 million in the first quarter of 2002 compared to 2001 because during the first quarter of 2002 we had an average of \$491.0 million debt outstanding compared to \$208.2 million in the first quarter of 2001. The increase in interest expense due to the amount of debt outstanding was partially offset by a decrease in interest rates on our variable rate debt.

The weighted average interest rate on our variable rate debt decreased to 3.6% on March 31, 2002 from 6.5% on March 31, 2001. We discuss our outstanding debt further in "Liquidity and Capital Resources" located elsewhere in this Form 10-Q.

### *Interest Income*

|                              | Amount   | Change   | Percent Change |
|------------------------------|----------|----------|----------------|
| 1 <sup>st</sup> Quarter 2002 | \$ 1,269 | \$ (577) | -31%           |
| 1 <sup>st</sup> Quarter 2001 | 1,846    |          |                |

Interest income decreased \$0.6 million in the first quarter of 2002 compared to 2001 primarily because

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during the first quarter of 2001 we recorded \$0.9 million in interest income on our note with Excel Legacy. As a result of the Merger, interest income is no longer recorded on this note

partially offsetting this decrease was an increase in interest income of \$0.3 million from other developers' notes receivable

### *Gain/Loss on Sale of Real Estate*

During the first quarter of 2002, we sold two parcels of land for \$2.1 million and recognized a net gain of \$0.3 million. During the first quarter of 2001 we sold a property in Aurora, CO for \$1.6 million and recognized a net loss of \$0.1 million.

### *Funds From Operations*

|  | Three Months Ended March 31 |          |
|--|-----------------------------|----------|
|  | 2002                        | 2001     |
| Net income   | \$ 9,162                    | \$ 8,739 |
| Depreciation and amortization                          | 4,426                       | 2,226    |
| Price Legacy's share of depreciation of joint ventures | 154                         | 259      |
| Depreciation of non-real estate assets                 | (33)                        | (4)      |
| (Gain) loss on sale of depreciable real estate         |                             | 91       |
|  | 13,709                      | 11,311   |
| FFO before preferred dividends                         |                             |          |
| Preferred dividends                                    | (12,126)                    | (8,358)  |
|  | \$ 1,583                    | \$ 2,953 |
| FFO  |                             |          |
| Net cash provided by (used in):                        |                             |          |
| Operating activities                                   | \$ 9,799                    | \$ 9,619 |
| Investing activities                                   | (14,014)                    | (43,080) |
| Financing activities                                   | 6,719                       | 11,369   |

Our Company, as well as real estate industry analysts, generally consider FFO as another measurement of economic profitability for real estate-oriented companies. The Board of Governors of the National Association for Real Estate Investment Trusts (NAREIT), defines FFO as net income in accordance GAAP, excluding depreciation and amortization expense and gains (losses) from depreciable operating real estate. We

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calculate FFO in accordance with the NAREIT definition and also exclude provisions for asset impairments and gains (losses) from the sale of investments when we calculate FFO. FFO does not represent the cash flows from operations defined by GAAP, may not be comparable to similarly titled measures of other companies and should not be considered as an alternative to net income as an indicator of our operating performance or to cash flows as a measure of liquidity. Excluded from FFO are significant components in understanding our financial performance.

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FFO before preferred dividends during the first quarter of 2002 increased \$2.4 million or 21.2% to \$13.7 million compared to the first quarter of 2001 primarily because

properties we acquired during 2001 contributed an additional \$5.6 million to FFO

properties we owned in both years contributed an additional \$0.4 million to FFO

self storage facilities increased FFO by \$0.3 million when we entered into the master lease arrangements as previously discussed

partially offsetting these increases are decreases to FFO due to additional general and administrative expenses and interest expense as previously discussed

### Liquidity and Capital Resources

Liquidity refers to our ability to generate sufficient cash flows to meet the short and long-term cash requirements of our business operations. Capital resources represent those funds used or available to be used to support our business operations and consist of stockholders' equity and debt.

Cash flow from operations has been the principal source of capital to fund our ongoing operations and dividend payments, while use of our credit facilities and mortgage financing have been the principal sources of capital required to fund our growth. Concurrent with the closing of the Merger, we raised \$100 million in equity financing through the sale to Warburg Pincus of 17,985,612 shares of our preferred stock and a warrant to purchase 2.5 million shares of our common stock with an exercise price of \$8.25 per share. At the same time, we converted a loan payable to a trust controlled by Sol Price, one of our significant stockholders through various trusts, of approximately \$9.3 million into 1,681,142 shares of our preferred stock and an additional warrant to purchase 233,679 shares of our common stock with an exercise price of \$8.25 per share. While we are positioned to finance our business activities through a variety of sources, we expect to satisfy short-term liquidity requirements through net cash provided by operations and through borrowings.

In September 2001, we obtained a \$100.0 million unsecured credit facility with Fleet Bank as agent. The facility has a three-year term and has a current interest rate of LIBOR plus 150 basis points. The rate may vary based on our leverage and other financial ratios. At March 31, 2002, we had \$34.9 million outstanding on the facility at a 3.4% interest rate.

In February 2002, we filed a \$500.0 million shelf-registration statement pursuant to which we may issue debt securities, preferred stock, depository shares, common stock, warrants or rights. We have not issued any instruments from this shelf-registration.

On April 12, 2002, we entered into five Interest Rate Swap Agreements with Fleet Bank that will be accounted for under SFAS No. 133. The combined notional amount is approximately \$161 million and the maturities range from 2009-2010. We will be paying interest of LIBOR plus 3.08% to 3.77% (4.96% to 5.65% based upon LIBOR rates at March 31, 2002) and Fleet Bank assumed our fixed rates of 8.18% to 9.00%. These swaps hedge the fair value of fixed-rate debt and as the swaps change in fair value, both the swaps and the hedged debt will be adjusted on the Consolidated Balance Sheets.

We have \$53.6 million in notes receivable at March 31, 2002. These notes are primarily due from developers and are collateralized by the related projects or other real estate. Of these notes, \$52.1 million do not require cash payments on the interest until specified future dates, typically when the projects are completed or sold.

We continue to evaluate various properties for acquisition or development and continue to evaluate other investment opportunities. We anticipate borrowing available amounts on our credit facility to fund these acquisition and development opportunities. We anticipate obtaining

construction

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loans to fund our development activities. During the quarter ended March 31, 2002, we did not purchase any properties.

From time to time we will consider selling properties to better align our portfolio with our geographic and tenant composition strategies. We may also participate in additional tax-deferred exchange transactions, which allow us to dispose of properties and reinvest the proceeds in a tax efficient manner. During the quarter ended March 31, 2002, we sold two parcels of land for \$2.1 million. When we sell an operating property, we anticipate a temporary reduction in operating income due to the time lag between selling a property and reinvesting the proceeds.

We are contemplating purchasing various properties and selling certain other properties. As we sell properties, our cash flows from operations may decrease until the proceeds are reinvested into new properties. At March 31, 2002, we have \$16.7 million cash awaiting reinvestment through a tax deferred exchange transaction.

We have a significant retail project currently under development in Newport, Kentucky. The majority of the construction was completed in October 2001, with all of the primary buildings completed except for one out parcel yet to be leased. The project opened in October 2001. At present the project is approximately 74% leased in addition to the space currently occupied by Firststar IMAX Theater and the Newport Aquarium who are on ground leases.

We also have two other significant retail development projects in which construction will continue through 2002. The Temecula, CA project is an open-air retail shopping center with Wal-Mart, Kohl's and other tenants. Total cost of the project is approximately \$30.0 million, with an estimated cost of \$11.4 million remaining to complete construction. We expect to fund the remaining cost through a construction loan. The Anaheim Garden Walk project in Anaheim, CA, located at the corner of Harbor Blvd. and Disney Way, will consist of an open-air retail center and three hotels. Total cost of the retail portion of this project is approximately \$250 million with an estimated cost of \$200 million remaining to complete construction over the next eight years for all phases. We anticipate that the first phase of the project will cost approximately \$100 million. We expect to fund construction costs through a construction loan, sales of adjacent land parcels for hotels or potential joint venture investors.

We have a 55% interest in Destination Villages LLC. Destination Villages, LLC owns a Bermuda limited liability company that owns a hospitality project located in Bermuda, Daniel's Head Village Resort (Daniel's Head). Daniel's Head was closed in the fourth quarter of 2001, primarily due to low vacancy rates as a result of the terrorist events in the United States that occurred on September 11, 2001. The project was encumbered by a \$6 million loan with a Bermuda bank. In March 2002, we informed the Bermuda bank that we did not intend to re-open this project due to large projected operating losses and instead intended to sell the project to an identified buyer. This resulted in a default of the loan. On March 27, 2002, the Bermuda bank exercised its rights under Bermuda law and put the project in "receivership," which gives the bank the right to negotiate directly with this buyer as well as other potential buyers. As of this date, we no longer have involvement in Daniel's Head.

The following table summarizes all of our long-term contractual obligations, excluding interest, to pay third parties as of March 31, 2002:

|                             | Contractual Cash Obligations |                  |                   |                  |                 |                   |                   |
|-----------------------------|------------------------------|------------------|-------------------|------------------|-----------------|-------------------|-------------------|
|                             | 2002                         | 2003             | 2004              | 2005             | 2006            | Thereafter        | Total             |
| Mortgages and notes payable | \$ 53,737                    | \$ 44,732        | \$ 184,280        | \$ 22,377        | \$ 4,185        | \$ 184,730        | \$ 494,041        |
| Capital lease obligations   | 597                          | 796              | 796               | 796              | 796             | 16,252            | 20,033            |
| <b>Total</b>                | <b>\$ 54,334</b>             | <b>\$ 45,528</b> | <b>\$ 185,076</b> | <b>\$ 23,173</b> | <b>\$ 4,981</b> | <b>\$ 200,982</b> | <b>\$ 514,074</b> |

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In 2002, we plan to use cash flow from operations to fund our principal payments due on mortgages and we plan to borrow on our unsecured line of credit or refinance to repay debt maturing in 2002.

#### *Off-Balance Sheet Financing Matters*

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Also related to our Newport, KY project discussed previously, the City of Newport, KY in 1999 issued two series of public improvement bonds related to the Newport development project. The Series 2000a tax exempt bonds total \$44.2 million and are broken down as follows: (a) \$18.7 million maturing 2018 with interest at 8.375%; (b) \$20.5 million maturing 2027 with interest at 8.5%; and (c) \$5.0 million maturing 2027 with interest at 8.375%. The Series 2000b bonds are taxable and have a par amount of \$11.6 million with interest at 11% due 2009. The bonds are guaranteed by the Newport project, the Company, and the project's third party developers. As of March 31, 2002, Newport had drawn on \$42.7 million of the bonds for construction incurred prior to that date.

Summarized debt information for our unconsolidated joint ventures and the amount guaranteed by us at March 31, 2002 is as follows:

| <b>Joint Venture</b>         | <b>March 31<br/>2002</b> | <b>Debt<br/>Guaranteed</b> |
|------------------------------|--------------------------|----------------------------|
| Orlando Business Park, LLC   | \$ 10,136                | \$ 10,136                  |
| Old Mill District Shops, LLC | 17,390                   | 13,826                     |
| Blackstone Ventures I        | 8,123                    | 8,123                      |
| 3017977 Nova Scotia Company  | 5,155                    |                            |
|                              | <b>\$ 40,804</b>         | <b>\$ 32,085</b>           |

We also have guaranteed an \$11.9 million note payable related to a development project in Scottsdale, AZ and have a \$22.8 million note receivable with a participating interest.

### ***Transactions with Related and Certain Other Parties***

Prior to the Merger, Excel Legacy was responsible for the daily management of PEI, including property management, finance and administration. We reimbursed Excel Legacy for these services. We expensed \$0.8 million for these services during the first quarter of 2001 which was based on our historical costs for similar expenses.

Prior to the Merger, we executed a note receivable with Excel Legacy allowing them to borrow up to \$40.0 million. During the first quarter of 2001 we recorded \$0.9 million in interest income on this note. As a result of the Merger, interest income is no longer recorded on this note.

In conjunction with the purchase of the Anaheim land in the first quarter of 2001, we executed a ground lease agreement with Excel Legacy. The lease has a term of 50 years and requires payments of \$2.8 million per year in rent. During the first quarter of 2001 we recorded \$0.5 million in rental revenue from Excel Legacy related to this lease. Due to the Merger, rental revenue is no longer recorded on this lease.

In connection with the Merger, we acquired notes receivable from certain affiliates of Excel Legacy, of which \$9.4 million was outstanding at March 31, 2002. The notes bear interest at a fixed rate of 7%, and are due in March 2003. The total interest receivable at March 31, 2002 from these notes was \$2.7 million. The notes have been offset against stockholders' equity on our accompanying Consolidated Balance Sheets.

### **Inflation**

Because a substantial number of our leases contain provisions for rent increases based on changes in various consumer price indices, based on fixed rate increases, or based on percentage rent if tenant sales exceed certain base amounts, we do not expect inflation to have a material impact on future net income or cash flow from developed and operating properties. In addition, substantially all retail leases are triple net, which means specific operating expenses and property taxes are passed through to the tenant.

### **ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risks relating to our operations result primarily from changes in short-term LIBOR interest rates. We do not have any significant foreign exchange or other material market risk. We did not have any derivative financial instruments at March 31, 2002.

Our exposure to market risk for changes in interest rates relates primarily to our variable interest rate debt. We enter into variable rate debt obligations to support general corporate purposes, including acquisitions, capital expenditures and working capital needs. We continuously

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evaluate our level of variable rate debt with respect to total debt and other factors, including our assessment of the current and future economic environment.

We had \$261.8 million in variable rate debt outstanding at March 31, 2002. Based upon these year-end debt levels, a hypothetical increase in interest rates by 100 basis points would increase interest expense by approximately \$2.6 million on an annual basis, and likewise decrease our earnings and cash flows. Also, as previously discussed, we entered into five interest rate swap agreements for \$161 million. We cannot predict market fluctuations in interest rates and their impact on our variable rate debt, nor can there be any assurance that fixed rate long-term debt will be available to us at favorable rates, if at all. Consequently, future results may differ materially from the estimated adverse changes discussed above.

The following table presents the scheduled principal payments on notes receivable and the scheduled principal payments on mortgages payable over the next five years and thereafter. The table also includes the average interest rates of the financial instruments during each respective year and the fair value of the notes receivable and mortgages payable. We determine the fair value of financial instruments through the use of discounted cash flows analysis using current interest rates for notes receivable with terms and credit characteristics similar to our existing portfolio and borrowings under terms similar to our existing mortgages payable. Accordingly, we have determined that the carrying value of our financial instruments at March 31, 2002 approximated fair value.

|   | Expected Maturity Date<br>(dollar amounts in thousands) |           |            |           |          |            | Total      | Fair Value |
|---|---|-----------|------------|-----------|----------|------------|------------|------------|
|   | 2002  | 2003      | 2004       | 2005      | 2006     | Thereafter |            |            |
| Notes receivable, including notes from affiliates | \$ 10,970   | \$ 38,247 | \$ 4,375   |           |          |            | \$ 53,592  | \$ 53,592  |
| Average interest rate                             | 17%   | 12%       | 12%        |           |          |            |            | 13%        |
| Mortgages and notes payable                       | \$ 53,737   | \$ 44,732 | \$ 184,280 | \$ 22,377 | \$ 4,185 | \$ 184,730 | \$ 494,041 | \$ 484,023 |
| Average interest rate                             | 6%  | 5%        | 4%         | 7%        | 7%       | 8%         |            | 6%         |

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## PART II OTHER INFORMATION

### ITEM 1 LEGAL PROCEEDINGS

On or about February 13, 2001, Lewis P. Geysler filed a lawsuit against Excel Legacy in Santa Barbara County Superior Court, Anacapa Division, Case No. 01038577. The suit arose out of an Operating Agreement for Destination Villages, LLC, an entity which is owned jointly by Excel Legacy and Mr. Geysler, under which Destination Villages, LLC would develop certain eco-tourism resorts. Mr. Geysler alleged that Excel Legacy breached its obligations under the Operating Agreement, by failing to contribute the funding required under the Agreement. Mr. Geysler also alleged that Excel Legacy misrepresented its intention to provide the funding required under the Agreement. The complaint included causes of action for breach of contract, breach of fiduciary duty, fraud and negligent misrepresentation. The lawsuit included a prayer for compensatory and punitive damages. Excel Legacy had also filed a cross-complaint against Mr. Geysler for breach of contract, fraud, breach of fiduciary duty and other related claims.

The trial of this matter began February 26, 2002 and concluded on March 19, 2002. The trial judge dismissed both the complaint and cross-complaint, and granted nothing to Mr. Geysler under any of his allegations.

We are not party to any other legal proceedings other than various claims and lawsuits arising in the ordinary course of business that, in the opinion of our management, are not individually or in the aggregate material to our business.

### ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matter was submitted to a vote of security holders during the first quarter of 2002.

### ITEM 6 EXHIBITS AND REPORTS ON FORM 8-K

(a)

The following exhibits are included herein or incorporated by reference:

