

VALSPAR CORP
Form 10-Q
March 11, 2015
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended January 30, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to _____
Commission File Number 1-3011

THE VALSPAR CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

**1101 3rd Street South,
Minneapolis, Minnesota**

(Address of principal executive offices)

36-2443580

(I.R.S. Employer
Identification No.)

55415

(Zip Code)

(612) 851-7000

(Registrant's telephone number, including area code)

901 3rd Avenue South, Minneapolis MN 55402

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Edgar Filing: VALSPAR CORP - Form 10-Q

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of March 3, 2015, The Valspar Corporation had 81,247,575 shares of common stock outstanding, excluding 37,195,049 shares held in treasury. We had no other classes of stock outstanding.

Edgar Filing: VALSPAR CORP - Form 10-Q

- 1 -

THE VALSPAR CORPORATION

Index to Form 10-Q
for the Quarter Ended January 30, 2015

<u>PART I.</u>	<u>FINANCIAL INFORMATION</u>	Page No.
<u>Item 1.</u>	<u>Financial Statements</u>	
	<u>Condensed Consolidated Balance Sheets January 30, 2015, October 31, 2014 and January 24, 2014</u>	2
	<u>Condensed Consolidated Statements of Operations Three months ended January 30, 2015 and January 24, 2014</u>	4
	<u>Condensed Consolidated Statements of Comprehensive Income Three months ended January 30, 2015 and January 24, 2014</u>	5
	<u>Condensed Consolidated Statements of Cash Flows Three months ended January 30, 2015 and January 24, 2014</u>	6
	<u>Notes to Condensed Consolidated Financial Statements January 30, 2015</u>	7
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	20
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	29
<u>Item 4.</u>	<u>Controls and Procedures</u>	29
<u>PART II.</u>	<u>OTHER INFORMATION</u>	
<u>Item 1.</u>	<u>Legal Proceedings</u>	29
<u>Item 1A.</u>	<u>Risk Factors</u>	29
<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	30
<u>Item 6.</u>	<u>Exhibits</u>	31
<u>SIGNATURES</u>		32

Table of Contents

- 2 -

PART I. FINANCIAL INFORMATION**ITEM 1. FINANCIAL STATEMENTS**

THE VALSPAR CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

ASSETS	January 30, 2015 (Unaudited)	October 31, 2014 (Note)	January 24, 2014 (Unaudited)
CURRENT ASSETS:			
Cash and cash equivalents	\$ 191,766	\$ 128,203	\$ 192,591
Restricted cash	2,720	2,868	3,241
Accounts and notes receivable less allowance (1/30/15 - \$10,671; 10/31/14 - \$10,585; 1/24/14 - \$16,857)	747,800	840,447	669,975
Inventories	511,171	486,262	504,151
Deferred income taxes	29,805	28,898	40,440
Prepaid expenses and other	109,636	90,579	117,452
TOTAL CURRENT ASSETS	1,592,898	1,577,257	1,527,850
GOODWILL	1,103,225	1,125,824	1,147,356
INTANGIBLES, NET	587,960	592,512	611,374
OTHER ASSETS	93,707	83,072	56,237
LONG-TERM DEFERRED INCOME TAXES	7,017	10,184	6,835
Property, plant and equipment, gross	1,580,038	1,629,753	1,650,065
Less accumulated depreciation	(957,984)	(984,651)	(1,017,153)
PROPERTY, PLANT AND EQUIPMENT, NET	622,054	645,102	632,912
TOTAL ASSETS	\$ 4,006,861	\$ 4,033,951	\$ 3,982,564

NOTE: The Balance Sheet at October 31, 2014 has been derived from the audited consolidated financial statements at that date.

See Notes to Condensed Consolidated Financial Statements

Table of Contents

- 3 -

THE VALSPAR CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS - CONTINUED
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

LIABILITIES AND STOCKHOLDERS EQUITY	January 30, 2015 (Unaudited)	October 31, 2014 (Note)	January 24, 2014 (Unaudited)
CURRENT LIABILITIES:			
Short-term debt	\$ 193,702	\$ 443,854	\$ 540,162
Current portion of long-term debt	162,502	162,502	
Trade accounts payable	578,954	600,875	593,777
Income taxes	36,731	26,017	12,307
Other accrued liabilities	364,463	471,173	358,238
TOTAL CURRENT LIABILITIES	1,336,352	1,704,421	1,504,484
LONG-TERM DEBT, NET OF CURRENT PORTION	1,350,081	950,035	1,012,354
DEFERRED INCOME TAXES	218,914	219,261	240,679
OTHER LONG-TERM LIABILITIES	138,749	149,143	135,666
TOTAL LIABILITIES	3,044,096	3,022,860	2,893,183
STOCKHOLDERS EQUITY:			
Common stock (par value \$0.50; authorized 250,000,000 shares; shares issued, including shares in treasury 118,442,624)	59,220	59,220	59,220
Additional paid-in capital	457,124	458,409	443,564
Retained earnings	1,986,399	1,907,001	1,680,309
Accumulated other comprehensive income (loss)	(72,236)	(19,670)	54,359
Less cost of common stock in treasury (1/30/15 - 36,900,588 shares; 10/31/14 - 36,229,538 shares; 1/24/14 - 33,433,761 shares)	(1,467,742)	(1,393,869)	(1,148,071)
TOTAL STOCKHOLDERS EQUITY	962,765	1,011,091	1,089,381
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 4,006,861	\$ 4,033,951	\$ 3,982,564

NOTE: The Balance Sheet at October 31, 2014 has been derived from the audited consolidated financial statements at that date.

See Notes to Condensed Consolidated Financial Statements

Table of Contents

- 4 -

THE VALSPAR CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	Three Months Ended	
	January 30, 2015	January 24, 2014
Net sales	\$ 1,014,669	\$ 979,117
Cost of sales	676,528	653,958
Restructuring charges - cost of sales	4,849	6,106
Gross profit	333,292	319,053
Research and development	32,602	30,558
Selling, general and administrative	189,641	187,235
Restructuring charges	1,694	5,700
Operating expenses	223,937	223,493
Gain on sale of certain assets	48,001	
Income (loss) from operations	157,356	95,560
Interest expense	16,315	15,932
Other (income)/expense - net	(965)	371
Income (loss) before income taxes	142,006	79,257
Income taxes	38,032	25,704
Net income (loss)	\$ 103,974	\$ 53,553
Net income (loss) per common share - basic	\$ 1.27	\$ 0.63
Net income (loss) per common share - diluted	\$ 1.24	\$ 0.61
Average number of common shares outstanding		
- basic	81,724,627	85,147,728
- diluted	83,866,879	87,641,304
Dividends paid per common share	\$ 0.30	\$ 0.26

See Notes to Condensed Consolidated Financial Statements

Table of Contents

- 5 -

THE VALSPAR CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)
(DOLLARS IN THOUSANDS)

	Three Months Ended	
	January 30, 2015	January 24, 2014
Net income (loss)	\$ 103,974	\$ 53,553
Other comprehensive income (loss)	(52,566)	940
Comprehensive income (loss)	\$ 51,408	\$ 54,493

See Notes to Condensed Consolidated Financial Statements

Table of Contents

- 6 -

THE VALSPAR CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)
(DOLLARS IN THOUSANDS)

	Three Months Ended	
	January 30, 2015	January 24, 2014
OPERATING ACTIVITIES:		
Net income (loss)	\$ 103,974	\$ 53,553
Adjustments to reconcile net income (loss) to net cash (used in)/provided by operating activities:		
Depreciation	21,744	26,098
Amortization	2,157	2,044
Stock-based compensation	3,266	5,004
(Gain)/loss on asset divestitures	(47,952)	(2,857)
Changes in certain assets and liabilities, net of effects of acquired businesses:		
(Increase)/decrease in accounts and notes receivable	56,656	102,823
(Increase)/decrease in inventories and other assets	(78,469)	(81,254)
Increase/(decrease) in trade accounts payable and other accrued liabilities	(89,009)	(93,130)
Increase/(decrease) in income taxes payable	5,077	407
Increase/(decrease) in other deferred liabilities	3,893	(3,914)
Other	(4,659)	543
Net Cash (Used In)/Provided By Operating Activities	(23,322)	9,317
INVESTING ACTIVITIES:		
Purchases of property, plant and equipment	(17,839)	(20,991)
Acquisition of businesses, net of cash acquired	(1,599)	
Divestiture of businesses	54,552	4,716
Cash proceeds on disposal of assets	650	23
(Increase)/decrease in restricted cash	148	309
Net Cash (Used In)/Provided By Investing Activities	35,912	(15,943)
FINANCING ACTIVITIES:		
Proceeds from issuance of debt	500,000	
Payments of debt	(113,938)	(25,016)
Net change in borrowings	3,987	2,106
Net proceeds (repayments) of commercial paper	(234,894)	93,419
Proceeds from stock options exercised	3,189	1,588
Treasury stock purchases	(83,582)	(69,178)
Excess tax benefit from stock-based compensation	7,768	5,154
Dividends paid	(24,574)	(22,226)
Net Cash (Used In)/Provided By Financing Activities	57,956	(14,153)
Increase/(Decrease) in Cash and Cash Equivalents	70,546	(20,779)
Effect of exchange rate changes on Cash and Cash Equivalents	(6,983)	(2,780)
Cash and Cash Equivalents at Beginning of Period	128,203	216,150
Cash and Cash Equivalents at End of Period	\$ 191,766	\$ 192,591
See Notes to Condensed Consolidated Financial Statements		

Table of Contents

- 7 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 JANUARY 30, 2015
 (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE 1 BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of The Valspar Corporation have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles (GAAP) for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the quarter ended January 30, 2015 are not necessarily indicative of the results that may be expected for the year ending October 30, 2015.

Certain amounts in the 2014 financial statements have been reclassified to conform to the 2015 presentation. In the first quarter of 2015, we changed our policy on the classification of freight costs on shipments to our customers to properly reflect such costs as cost of sales in the Condensed Consolidated Statements of Operations. This change is reflected in all periods presented and the effect on first quarter 2015 and 2014 results was to increase both net sales and cost of sales by approximately \$22,700 and \$23,000, respectively. Reclassifications had no effect on net income (loss), cash flows or stockholders' equity as previously reported.

The Condensed Consolidated Balance Sheet at October 31, 2014 has been derived from the audited consolidated financial statements at that date but does not include all of the information and footnotes required by GAAP for complete financial statements.

For further information, refer to the consolidated financial statements and footnotes thereto included in our annual report on Form 10-K for the year ended October 31, 2014.

NOTE 2 DIVESTITURE

On December 17, 2014, we completed the divestiture of a non-strategic specialty product offering in our Coatings segment. The divested assets consisted primarily of goodwill, working capital and intellectual property. We recorded the sale in the first quarter of 2015 and recorded a pre-tax gain of approximately \$48,001 to income from operations.

Pro forma results of operations for the divestiture noted above are not presented, as they were immaterial to the reported results.

NOTE 3 INVENTORIES

Our major classes of inventories consist of the following:

	January 30, 2015	October 31, 2014	January 24, 2014
Manufactured products	\$ 329,921	\$ 314,354	\$ 321,615
Raw materials, supplies and work-in-progress	181,250	171,908	182,536
Total Inventories	\$ 511,171	\$ 486,262	\$ 504,151

NOTE 4 GOODWILL AND OTHER INTANGIBLE ASSETS

The carrying amount of goodwill as of January 30, 2015 is \$1,103,225, a decrease of \$22,599 from the end of fiscal year 2014. The decrease was primarily due to foreign currency translation and the divestiture of a non-strategic specialty product offering in our Coatings segment. See Note 2 in the Condensed Consolidated Financial Statements for further information on the divestiture.

Total intangible asset amortization expense for the three months ended January 30, 2015 was \$2,157, compared to \$2,044 for the same period last year. Estimated annual amortization expense for each of the five succeeding fiscal years based on the intangible assets as of January 30,

2015 is expected to be approximately \$9,000.

Table of Contents

- 8 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 JANUARY 30, 2015
 (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE 5 GUARANTEES AND CONTRACTUAL OBLIGATIONS

Furniture Protection Plans and Warranties: We sell extended furniture protection plans and offer warranties for certain products. In the U.S., revenue related to furniture protection plans is deferred and recognized over the contract life. Historical claims data is used to forecast claims payments over the contract period and revenue is recognized based on the forecasted claims payments. Actual claims costs are reflected in earnings in the period incurred. Anticipated losses are charged to earnings when identified. For product warranties, we estimate the costs that may be incurred under these warranties based on historical claims data and record a liability in the amount of such costs at the time revenue is recognized. Anticipated losses are charged to earnings when identified.

We periodically assess the adequacy of these recorded amounts and adjust as necessary. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses can be estimated. The extended furniture protection plans that we enter into have fixed prices. To the extent the actual costs to complete contracts differ from the amounts estimated as of the date of the financial statements, gross margin would be affected in future periods when we revise our estimates.

Changes in the recorded amounts included in other accrued liabilities and other long-term liabilities during the period are as follows:

	Three Months Ended	
	January 30, 2015	January 24, 2014
Beginning balance, October	\$ 80,627	\$ 78,818
Additional net deferred revenue/accrual made during the period	4,101	3,542
Payments made during the period	(2,162)	(1,318)
Ending Balance	\$ 82,566	\$ 81,042

Contractual Purchase Commitments: We are obligated to make payments under contractual purchase commitments, including unconditional purchase obligations. The majority of our unconditional purchase obligations relate to contracts for the supply of raw materials with five-year initial terms. The contracts require the purchase of minimum quantities of raw materials at current market prices. We have estimated our payment obligations under existing contracts using current market prices and currently expect our purchases to exceed our minimum payment obligations. Payments for contracts with remaining terms in excess of one year are summarized below:

	January 30, 2015
Remainder of 2015	\$ 750
2016	29,365
2017	1,725
2018	
2019	
Thereafter	
Total	\$ 31,840

Total payments relating to unconditional purchase obligations were approximately \$10,968 in the three months ended January 30, 2015, compared to \$15,014 in the three months ended January 24, 2014.

Table of Contents

- 9 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
JANUARY 30, 2015
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE 6 FAIR VALUE MEASUREMENT

We measure certain assets and liabilities at fair value and disclose the fair value of certain assets and liabilities recorded at cost in the Condensed Consolidated Financial Statements on both a recurring and non-recurring basis. Fair value is defined as an exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value accounting rules establish a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs. Observable inputs must be used when available. Observable inputs are inputs that market participants would use in valuing the asset or liability based on market data obtained from independent sources. Unobservable inputs are inputs that reflect our assumptions about the factors market participants would use in valuing the asset or liability based upon the best information available. Assets and liabilities measured at fair value are to be categorized into one of the three hierarchy levels based on the inputs used in the valuation. We classify assets and liabilities in their entirety based on the lowest level of input significant to the fair value measurement. Transfers of instruments between levels are recorded based on end of period values. There were no transfers between levels for all periods presented. The three levels are defined as follows:

Level 1: Observable inputs based on quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Observable inputs based on quoted prices for similar assets and liabilities in active markets, or quoted prices for identical assets and liabilities in inactive markets.

Level 3: Unobservable inputs that reflect an entity's own assumptions about what inputs a market participant would use in pricing the asset or liability based on the best information available in the circumstances.

In the second quarter of fiscal year 2014, we adopted a non-qualified deferred compensation plan under which certain directors and key employees can elect to defer receipt of a portion of their compensation until certain selected future dates or events. In the first quarter of fiscal year 2015, we made the first contributions to the deferred compensation plan based on participants' deferral elections. Although the plan is considered to be unfunded, assets corresponding to participant deferrals are contributed to a rabbi trust and are recorded at fair value. Investments held in the rabbi trust primarily consist of publicly-traded mutual funds. Rabbi trust assets are considered irrevocable, and may only be used to pay participant benefits under the plan. The only exception is the event of bankruptcy, in which case the assets in the rabbi trust would be subject to the claims of creditors of the corporation. Payments under this plan are made based on the participant's distribution election and we remain liable to the participants for the value of their deferrals and any accumulated earnings on the deferrals until disbursements occur. Rabbi trust assets of \$5,957 are included in Other Assets and the deferred compensation liability of \$5,957 is included in Other Long-term Liabilities in the Condensed Consolidated Balance Sheets. We record changes in the value of the rabbi trust asset and deferred compensation liability in earnings.

Table of Contents

- 10 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 JANUARY 30, 2015
 (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

Recurring Fair Value Measurements

The following tables provide information by level for assets and liabilities that are recorded at fair value on a recurring basis:

	Fair Value at January 30, 2015	Fair Value Measurements Using Inputs Considered as		
		Level 1	Level 2	Level 3
Assets				
Cash equivalents	\$ 66,091	\$ 66,091	\$	\$
Restricted cash ¹	2,720	2,720		
Foreign currency contracts ²	1,026		1,026	
Investments held in rabbi trust	5,957	5,957		
Total Assets	\$ 75,794	\$ 74,768	\$ 1,026	\$

	Fair Value at October 31, 2014	Fair Value Measurements Using Inputs Considered as		
		Level 1	Level 2	Level 3
Assets				
Cash equivalents	\$ 48,198	\$ 48,198	\$	\$
Restricted cash ¹	2,868	2,868		
Foreign currency contracts ²	455		455	
Total Assets	\$ 51,521	\$ 51,066	\$ 455	\$

	Fair Value at January 24, 2014	Fair Value Measurements Using Inputs Considered as		
		Level 1	Level 2	Level 3
Assets				
Cash equivalents	\$ 62,238	\$ 62,238	\$	\$
Restricted cash ¹	3,241	3,241		
Total Assets	\$ 65,479	\$ 65,479	\$	\$
Liabilities				
Foreign currency contracts ²	\$ 398	\$	\$ 398	\$
Total Liabilities	\$ 398	\$	\$ 398	\$

¹ Restricted cash represents cash that is restricted from withdrawal for contractual or legal reasons.

² In the Condensed Consolidated Balance Sheets, foreign currency contracts are included in prepaid expenses and other when in an asset position and other accrued liabilities when in a liability position. The fair market value was estimated using observable market data for similar financial instruments. See Note 7 for additional information on derivative financial instruments.

Table of Contents

- 11 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 JANUARY 30, 2015
 (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

The following tables provide information regarding the estimated fair value of our outstanding debt, which is recorded at carrying value in the Condensed Consolidated Balance Sheets:

	Fair Value at January 30, 2015	Fair Value Measurements Using Inputs Considered as		
		Level 1	Level 2	Level 3
Debt ³				
Publicly traded debt	\$ 1,598,229	\$ 1,598,229	\$	\$
Non-publicly traded debt	186,068		186,068	
Other ⁴	20,003		20,003	
Total Debt	\$ 1,804,300	\$ 1,598,229	\$ 206,071	\$

	Fair Value at October 31, 2014	Fair Value Measurements Using Inputs Considered as		
		Level 1	Level 2	Level 3
Debt ³				
Publicly traded debt	\$ 1,099,695	\$ 1,099,695	\$	\$
Non-publicly traded debt	532,397		532,397	
Other ⁴	23,838		23,838	
Total Debt	\$ 1,655,930	\$ 1,099,695	\$ 556,235	\$

	Fair Value at January 24, 2014	Fair Value Measurements Using Inputs Considered as		
		Level 1	Level 2	Level 3
Debt ³				
Publicly traded debt	\$ 1,090,795	\$ 1,090,795	\$	\$
Non-publicly traded debt	552,197		552,197	
Total Debt	\$ 1,642,992	\$ 1,090,795	\$ 552,197	\$

³ Debt is recorded at carrying value of \$1,706,285, \$1,556,391 and \$1,552,516 on the Condensed Consolidated Balance Sheet as of January 30, 2015, October 31, 2014 and January 24, 2014, respectively. The fair value of our publicly traded debt is based on quoted prices (unadjusted) in active markets. The fair value of our non-publicly traded debt was estimated using a discounted cash flow analysis based on our current borrowing costs for debt with similar maturities. In addition, the carrying values of our commercial paper included in non-publicly traded debt approximate the financial instrument's fair value as the maturities are less than three months. See Note 8 for additional information on debt.

⁴ Other consists of bankers' acceptance drafts and commercial acceptance drafts from our customers that have been sold with recourse to financial institutions but have not yet matured. Refer to Note 8 for additional information.

Nonrecurring Fair Value Measurements

We measure certain assets at fair value on a nonrecurring basis. These assets primarily include assets acquired and liabilities assumed as part of a business acquisition, as well as property, plant and equipment when the planned use of the asset changes. See Note 15 for additional information on restructuring.

Table of Contents

- 12 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 JANUARY 30, 2015
 (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE 7 DERIVATIVE FINANCIAL INSTRUMENTS

We use derivative financial instruments to manage interest rate and foreign currency exchange risks. We enter into derivative financial instruments with high-credit quality counterparties and diversify our positions among such counterparties to reduce our exposure to credit losses. We do not have any credit-risk-related contingent features in our derivative contracts as of January 30, 2015.

At January 30, 2015, we had foreign currency contracts with a notional amount of \$9,276 that will mature during fiscal year 2015. These foreign currency contracts have been designated as cash flow hedges with unrealized gains or losses recorded in accumulated other comprehensive income (loss). Gains and losses are reclassified from accumulated other comprehensive income (loss) to other expense (income) in the Condensed Consolidated Statement of Operations when the underlying hedged item is realized. At January 24, 2014, we had foreign currency contracts with a notional amount of \$21,133 maturing in fiscal year 2014. There was no material ineffectiveness related to these hedges during the quarters ended January 30, 2015 or January 24, 2014.

At January 30, 2015 and January 24, 2014, we had no treasury lock contracts in place. The accumulated other comprehensive loss amount in our Condensed Consolidated Balance Sheets as of January 30, 2015 and January 24, 2014 represents the unamortized gains and losses, net of tax, from treasury lock contracts settled in previous periods. Unamortized gains and losses are reclassified ratably from accumulated other comprehensive income (loss) to interest expense in our Condensed Consolidated Statements of Operations over the term of the related debt. At January 30, 2015, the amount that will be recognized in interest expense in the remainder of fiscal year 2015 is \$938.

Our derivative assets and liabilities subject to fair value measurement (see Note 6) include the following:

	Fair Value at January 30, 2015	Fair Value at October 31, 2014	Fair Value at January 24, 2014
Assets			
Prepaid expenses and other			
Foreign currency contracts	\$ 1,026	\$ 455	\$
Total Assets	\$ 1,026	\$ 455	\$
Liabilities			
Accrued liabilities other			
Foreign currency contracts	\$	\$	\$ 398
Total Liabilities	\$	\$	\$ 398

Derivative gains (losses) recognized in AOCI¹ and on the Condensed Consolidated Statements of Operations for the three months ended January 30, 2015 and January 24, 2014, respectively, are as follows:

Three Months Ended January 30, 2015	Amount of Gain (Loss) recognized in Statement of Operations		Gain (Loss) in Income ¹
	AOCI ¹	Classification	
Derivatives designated as cash flow hedges			
Foreign currency contracts	\$ 571	Other income / (expense), net	\$ (218)
Treasury lock contracts	318	Interest expense	(318)
Total derivatives designated as cash flow hedges	\$ 889	Total	\$ (536)

Edgar Filing: VALSPAR CORP - Form 10-Q

Three Months Ended January 24, 2014	Amount of Gain (Loss) recognized in AOCI¹	Statement of Operations Classification	Gain (Loss) in Income¹
Derivatives designated as cash flow hedges			
Foreign currency contracts	\$ (253)	Other income / (expense), net	\$ (116)
Treasury lock contracts	320	Interest expense	(320)
Total derivatives designated as cash flow hedges	\$ 67	Total	\$ (436)

¹ Accumulated other comprehensive income (loss) (AOCI) is included in the Condensed Consolidated Balance Sheets in the Stockholders' Equity section and is reported net of tax. The amounts disclosed in the above table are reported pretax and represent the year-to-date derivative activity.

Table of Contents

- 13 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
JANUARY 30, 2015
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE 8 DEBT

Debt consists of the following:

	January 30, 2015	October 31, 2014	January 24, 2014
Short-term debt	\$ 193,702	\$ 443,854	\$ 540,162
Current portion of long-term debt	162,502	162,502	
Long-term debt	1,350,081	950,035	1,012,354
Total Debt	\$ 1,706,285	\$ 1,556,391	\$ 1,552,516

On January 21, 2015, we issued \$250,000 of unsecured Senior Notes that mature on February 1, 2025 with a coupon rate of 3.30%, and \$250,000 of unsecured Senior Notes that mature on February 1, 2045 with a coupon rate of 4.40%. The net proceeds of both issuances were approximately \$491,955 in the aggregate. The public offering was made pursuant to a registration statement filed with the U.S. Securities and Exchange Commission. We used the net proceeds to repay short-term borrowings under our commercial paper program and credit facility in the first quarter of 2015.

In certain geographies we accept bankers' acceptance drafts and commercial acceptance drafts as payment from customers. When we sell these instruments with recourse to a financial institution we record them as short-term secured borrowings from the time they are sold until they reach maturity. These instruments are classified as short-term debt and the balance outstanding was \$20,003 at January 30, 2015 and \$23,838 at October 31, 2014, respectively.

Our credit facilities have covenants that require us to maintain certain financial ratios. We were in compliance with these covenants as of January 30, 2015. Our debt covenants do not limit, nor are they reasonably likely to limit, our ability to obtain additional debt or equity financing.

To ensure availability of funds, we maintain uncommitted bank lines of credit sufficient to cover outstanding short-term borrowings. These arrangements are reviewed periodically for renewal and modification.

NOTE 9 STOCK-BASED COMPENSATION

Compensation expense associated with our stock-based compensation plans was \$3,266 for the three months ended January 30, 2015, compared to \$5,004 for the three months ended January 24, 2014.

In January 2015, we granted stock-settled restricted stock units to certain officers and key employees. Stock-settled restricted stock units granted through our 2015 Omnibus Plan will reduce the pool of reserved shares at a multiple of 3.51 times the actual number of units awarded upon vesting, three years after the date of grant. The fair value of a stock-settled restricted stock unit is equal to the market value of a share of our stock on the date of grant. Certain units have time-based vesting features while other units have both time-based and performance-based vesting features. Time-based stock-settled restricted stock units vest over the three-year period following the date of grant, unless forfeited, and will be paid out in the form of stock at the end of the three-year vesting period. Performance-based stock-settled restricted stock units vest based on achieving specific annual performance targets for earnings per share growth over the three fiscal year-end periods following the date of grant. Unless forfeited, the performance-based stock-settled restricted stock units will be paid out in the form of stock at the end of the three-year performance period if we meet the performance targets. If the performance targets are achieved over the three fiscal year vesting period, the amount paid for the awards may range from 50% to 250% of the original grant. Compensation expense associated with grants of stock-settled restricted stock units has been included in the statement of operations since the date of grant.

Table of Contents

- 14 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 JANUARY 30, 2015
 (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE 10 PENSIONS AND OTHER POSTRETIREMENT BENEFITS

We sponsor a number of defined benefit pension plans for certain hourly and salaried employees. The benefits for most of these plans are generally based on stated amounts for each year of service.

The net periodic benefit cost of our pension benefits is as follows:

	Three Months Ended	
	January 30, 2015	January 24, 2014
Service cost	\$ 1,253	\$ 1,090
Interest cost	3,588	3,700
Expected return on plan assets	(4,952)	(4,959)
Amortization of prior service cost	113	120
Recognized actuarial (gain)/loss	1,672	1,543
Curtailement (gain)/loss	(3,083)	
Net Periodic Benefit (Gain)/Cost	\$ (1,409)	\$ 1,494

The net periodic benefit cost of our post-retirement medical benefits is as follows:

	Three Months Ended	
	January 30, 2015	January 24, 2014
Service cost	\$ 51	\$ 38
Interest cost	92	95
Amortization of prior service cost	(32)	(32)
Recognized actuarial (gain)/loss	108	92
Net Periodic Benefit Cost	\$ 219	\$ 193

Table of Contents

- 15 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 JANUARY 30, 2015
 (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE 11 INCOME TAXES

Our effective income tax rates for the three months ended January 30, 2015 and January 24, 2014 are as follows:

	Three Months Ended	
	January 30, 2015	January 24, 2014
Effective Tax Rate	26.8%	32.4%

The lower first quarter 2015 effective tax rate was primarily due to the sale of specialty product offering in a foreign location (which is taxed at a lower rate than the U.S. federal statutory rate), the retroactive extension of the US Research and Development Tax Credit for calendar year 2014 and changes in the geographic mix of earnings.

The effective tax rate for the three months ended January 30, 2015 is lower than the U.S. federal statutory rate of 35.0% primarily due to earnings in foreign jurisdictions (which are taxed at rates lower than the U.S. federal statutory rate) and also the retroactive extension of the US Research and Development Tax Credit for calendar year 2014.

At October 31, 2014, we had a \$18,766 liability recorded for gross unrecognized tax benefits (excluding interest and penalties). Of this total, \$18,169 represents the amount of unrecognized tax benefits that, if recognized, would affect the effective tax rate. We recognize interest and penalties related to unrecognized tax benefits in income tax expense. As of October 31, 2014, we had accrued approximately \$5,380 of interest and penalties relating to unrecognized tax benefits. There were no material adjustments to our recorded liability for unrecognized tax benefits or interest and penalties during the first quarter of fiscal years 2015 or 2014.

NOTE 12 NET INCOME (LOSS) PER COMMON SHARE

The following table presents the net income (loss) per common share calculations for the three months ended January 30, 2015 and January 24, 2014:

	Three Months Ended	
	January 30, 2015	January 24, 2014
Basic		
Net income (loss)	\$ 103,974	\$ 53,553
Weighted-average common shares outstanding basic	81,724,627	85,147,728
Net Income (Loss) per Common Share Basic	\$ 1.27	\$ 0.63
Diluted		
Net income (loss)	\$ 103,974	\$ 53,553
Weighted-average common shares outstanding basic	81,724,627	85,147,728
Diluted effect of stock options and unvested restricted stock	2,142,252	2,493,576
Equivalent average common shares outstanding diluted	83,866,879	87,641,304
Net Income (Loss) per Common Share Diluted	\$ 1.24	\$ 0.61

Basic earnings per share are based on the weighted-average number of common shares outstanding during each period. In computing diluted earnings per share, the number of common shares outstanding is increased by common stock options with exercise prices lower than the average market prices of common shares during each period and reduced by the number of shares assumed to have been purchased with proceeds from

Edgar Filing: VALSPAR CORP - Form 10-Q

the exercised options. Potential common shares of 318,359 and 282,551 related to our outstanding stock options were excluded from the computation of diluted earnings per share for the three months ended January 30, 2015 and January 24, 2014, respectively, as inclusion of these shares would have been antidilutive.

Table of Contents

- 16 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
JANUARY 30, 2015
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE 13 ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Accumulated other comprehensive income (loss), net of tax, consisted of the following for the three months ended January 30, 2015 and January 24, 2014:

	Foreign Currency Translation ¹	Benefit Obligations ²	Financial Instruments ³	Accumulated Other Comprehensive Income (Loss)
Three Months Ended January 30, 2015				
Balance, October 31, 2014	\$ 70,820	\$ (82,402)	\$ (8,088)	\$ (19,670)
Other comprehensive income before reclassifications	(57,692)		353	(57,339)
Amounts reclassified from accumulated other comprehensive income		4,359	414	4,773
Balance, January 30, 2015	\$ 13,128	\$ (78,043)	\$ (7,321)	\$ (72,236)

	Foreign Currency Translation ¹	Benefit Obligations ²	Financial Instruments ³	Accumulated Other Comprehensive Income (Loss)
Three Months Ended January 24, 2014				
Balance, October 26, 2013	\$ 133,603	\$ (70,940)	\$ (9,244)	\$ 53,419
Other comprehensive income before reclassifications	(727)		(369)	(1,096)
Amounts reclassified from accumulated other comprehensive income		1,723	313	2,036
Balance, January 24, 2014	\$ 132,876	\$ (69,217)	\$ (9,300)	\$ 54,359

¹ We deem our foreign investments to be permanent in nature and therefore do not provide for taxes on foreign currency translation adjustments.

² Taxes on benefit obligations are recorded in the fourth quarter of each fiscal year.

³ Amounts reclassified from accumulated other comprehensive income for financial instruments were net of taxes of \$122 for the first quarter of 2015 and \$123 for the first quarter of 2014.

Amounts related to financial instruments are reclassified from accumulated other comprehensive income (loss) to net income based on the nature of the instrument. Gains and losses on foreign currency contracts are reclassified to other expense (income) in the Condensed Consolidated Statement of Operations when the underlying hedged item is realized. Unamortized gains and losses on treasury lock contracts are reclassified ratably to interest expense in our Condensed Consolidated Statements of Operations over the term of the related debt. See Note 7 for further information on financial instrument reclassifications.

Amounts related to pension and post-retirement medical adjustments are reclassified from accumulated other comprehensive income (loss) to pension cost, which is allocated to cost of sales and operating expenses based on salaries and wages, approximately as follows:

	Three Months Ended	
	January 30, 2015	January 24, 2014
Cost of sales	\$ 1,609	\$ 673
Research and Development	715	222

Edgar Filing: VALSPAR CORP - Form 10-Q

Selling, General and Administrative		2,035		828
Total Before Income Taxes	\$	4,359	\$	1,723

Table of Contents

- 17 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 JANUARY 30, 2015
 (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE 14 SEGMENT INFORMATION

Based on the nature of our products, technology, manufacturing processes, customers and regulatory environment, we aggregate our operating segments into two reportable segments: Coatings and Paints. We are required to report segment information in the same way that management internally organizes its business for assessing performance and making decisions regarding allocation of resources. We evaluate the performance of operating segments and allocate resources based on profit or loss from operations before interest expense and taxes (EBIT).

The Coatings segment aggregates our industrial product lines and our packaging product line. Industrial products include a broad range of decorative and protective coatings for metal, wood and plastic. Packaging products include both interior and exterior coatings used in metal packaging containers, principally food containers and beverage cans. The products of this segment are sold throughout the world.

The Paints segment aggregates our consumer paints and automotive refinish product lines. Consumer paint products include interior and exterior decorative paints, stains, primers, varnishes, high performance floor paints and specialty decorative products, such as enamels, aerosols and faux finishes primarily distributed for the do-it-yourself and professional markets in Australia, China, Europe and North America. Automotive paint products include refinish paints and aerosol spray paints sold through automotive refinish distributors, body shops and automotive supply distributors and retailers in many countries around the world.

Our remaining activities are included in Other and Administrative. These activities include specialty polymers and colorants that are used internally and sold to other coatings manufacturers, as well as related products and furniture protection plans. Also included within Other and Administrative are our corporate administrative expenses. The administrative expenses include expenses not directly allocated to any other reportable segment.

In the following table, sales between segments are recorded at selling prices that are below market prices, generally intended to recover internal costs. Segment EBIT includes income realized on inter-segment sales. Comparative segment data for the three months ended January 30, 2015 and January 24, 2014 are as follows:

	Three Months Ended	
	January 30, 2015	January 24, 2014
Net Sales		
Coatings	\$ 603,057	\$ 565,386
Paints	362,523	365,787
Other and Administrative	92,804	91,530
Less Intersegment Sales	(43,715)	(43,586)
Total Net Sales	\$ 1,014,669	\$ 979,117
EBIT		
Coatings	\$ 135,609	\$ 69,975
Paints	25,329	30,997
Other and Administrative	(2,617)	(5,783)
Total EBIT	158,321	95,189
Interest Expense	16,315	15,932
Income Before Income Taxes	\$ 142,006	\$ 79,257

It is not practicable to obtain the information needed to disclose revenues attributable to each of our identified product lines within our reportable segments.

Table of Contents

- 18 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 JANUARY 30, 2015
 (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE 15 RESTRUCTURING

Restructuring charges in the first quarter of fiscal year 2015 included the following: (i) actions in the Coatings segment to rationalize manufacturing operations in the Australia region and (ii) initiatives in the Paints segment to improve our North American cost structure through non-manufacturing headcount reductions and other activities to rationalize our manufacturing operations. These restructuring activities resulted in pre-tax charges of \$6,543 in the first quarter of fiscal year 2015. Restructuring activities resulted in pre-tax charges of \$11,806 and \$41,139 in the first quarter of 2014 and fiscal year 2014, respectively. Included in restructuring charges are non-cash asset impairment charges of \$1,338 for the first quarter of fiscal year 2015, and \$5,265 and \$11,141 in the first quarter of 2014 and fiscal year 2014, respectively.

The expenses comprising the above restructuring initiatives included severance and employee benefits, asset impairments, professional services and site clean-up.

The following restructuring charges by segment were recorded in the 2015 and 2014 periods:

Three Months Ended January 30, 2015	Liability Beginning Balance 10/31/2014	Expense	Payments and Other Activity	Liability Ending Balance 1/30/2015
Coatings				
Severance and employee benefits	\$ 8,711	\$ 3,355	\$ (2,405)	\$ 9,661
Asset impairments				
Exit costs (consulting/site clean-up)	4,437	(2)	(4,327)	108
Total Coatings	13,148	3,353	(6,732)	9,769
Paints				
Severance and employee benefits	803	1,472	13	2,288
Asset impairments		1,338	(1,338)	
Exit costs (consulting/site clean-up)	1,901	380	(1,181)	1,100
Total Paints	2,704	3,190	(2,506)	3,388
Other and Administrative				
Severance and employee benefits	152		(48)	104
Total Other and Administrative	152		(48)	104
Total	\$ 16,004	\$ 6,543	\$ (9,286)	\$ 13,261

Three Months Ended January 24, 2014	Liability Beginning Balance 10/25/2013	Expense	Payments and Other Activity	Liability Ending Balance 1/24/2014
Coatings				
Severance and employee benefits	\$ 18,899	\$ 3,855	\$ (4,172)	\$ 18,582
Asset impairments		4,200	(4,200)	
Exit costs (consulting/site clean-up)	119	565	(570)	114
Total Coatings	19,018	8,620	(8,942)	18,696
Paints				
Severance and employee benefits	6,118	1,754	(3,872)	4,000
Asset impairments		1,065	(1,065)	
Exit costs (consulting/site clean-up)	2,196		(9)	2,187

Edgar Filing: VALSPAR CORP - Form 10-Q

Total Paints	8,314	2,819	(4,946)	6,187
Other and Administrative				
Severance and employee benefits	1,791	367	(1,059)	1,099
Total Other and Administrative	1,791	367	(1,059)	1,099
Total	\$ 29,123	\$ 11,806	\$ (14,947)	\$ 25,982

The ending liability balance at January 30, 2015 and January 24, 2014 is included in other accrued liabilities and other long-term liabilities on our Condensed Consolidated Balance Sheets. The restructuring reserve balances presented are considered adequate to cover committed restructuring actions. For the three months ended January 30, 2015, \$4,849 was charged to cost of sales, \$552 was recorded to research and development (R&D) expenses and \$1,142 was charged to selling, general and administrative (SG&A) expenses. For the three months ended January 24, 2014, \$6,106 was charged to cost of sales and \$5,700 was charged to selling, general and administrative (SG&A) expenses.

Table of Contents

- 19 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
JANUARY 30, 2015
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE 16 RECENTLY ISSUED ACCOUNTING STANDARDS

In May 2014, the Financial Accounting Standards Board (FASB) issued revised guidance on revenue recognition. The standard provides a single revenue recognition model which is intended to improve comparability over a range of industries, companies and geographical boundaries and to enhance disclosures. The guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2016, which means the first quarter of our fiscal year 2018, and either full retrospective adoption or modified retrospective adoption is permitted. We are currently reviewing the revised guidance and assessing the potential impact on our consolidated financial statements.

In April 2014, the FASB issued guidance that changes the criteria for determining which disposals can be presented as discontinued operations and modifies related disclosure requirements. Under the new guidance, a discontinued operation is defined as a component or group of components that is disposed of or is classified as held for sale and represents a strategic shift that has or will have a major effect on an entity's operations and financial results. We adopted this guidance in the first quarter of 2015. Adoption of this guidance did not have an effect on our consolidated financial position, results of operations or cash flows.

In July 2013, the FASB issued guidance on classification of an unrecognized tax benefit. An unrecognized tax benefit should be presented as a reduction of a deferred tax asset for a net operating loss carry-forward or other tax credit carry-forward when settlement in this manner is available under the tax law. The change was effective for fiscal years, and interim periods within those years, beginning after December 15, 2013 and was to be applied prospectively. We adopted the new requirements in the first quarter of 2015. Adoption of this accounting guidance did not have an effect on our consolidated financial statements.

In March 2013, the FASB issued guidance on a parent's accounting for the cumulative translation adjustment (CTA) under certain circumstances. The new guidance requires a transfer from CTA into net income when a parent either sells a part or all of its investment in a foreign entity, or no longer holds a controlling financial interest in a subsidiary or group of assets that is a business. This update aims to resolve diversity in practice in accounting for the CTA transfer into net income. The change was effective for fiscal years, and interim reporting periods within those years, beginning after December 15, 2013 and was to be applied prospectively. We adopted the new requirements in the first quarter of 2015. Adoption of these updated disclosure requirements did not have an effect on our consolidated results of operations, financial condition or liquidity.

We have determined that all other recently issued accounting standards will not have a material impact on our consolidated financial statements or do not apply to our operations.

Table of Contents

- 20 -

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS**

Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is intended to provide a reader of our financial statements with a narrative from the perspective of management on our financial condition, results of operations, liquidity and certain other factors that may affect our future results. Unless otherwise noted, transactions, trends and other factors significantly impacting our financial condition, results of operations and liquidity are discussed in order of magnitude. In addition, unless expressly stated otherwise, the comparisons presented in this MD&A refer to the same period in the prior year. Our MD&A is presented in seven sections:

- Overview
- Results of Operations
- Financial Condition
- Non-GAAP Financial Measures
- Critical Accounting Estimates
- Off-Balance Sheet Arrangements
- Forward Looking Statements

Our MD&A should be read in conjunction with our Annual Report on Form 10-K for the fiscal year ended October 31, 2014, as well as our reports on Forms 10-Q and 8-K and other publicly available information. All amounts herein are unaudited.

OVERVIEW

The Valspar Corporation is a global leader in the paints and coatings industry. We develop, manufacture and distribute a broad range of coatings, paints and related products and we operate our business in two reportable segments: Coatings and Paints. Our Coatings segment aggregates our industrial product lines and our packaging product line. Our Paints segment aggregates our consumer paints and automotive refinish product lines. See Note 14 in Notes to Consolidated Financial Statements for further information on our reportable segments.

We operate in over 25 countries, and approximately 49% of our total net sales in the first three months of 2015 was generated outside of the U.S. In the discussions of our operating results, we sometimes refer to the impact of changes in foreign currency exchange rates or the impact of foreign currency exchange rate fluctuations, which are references to the differences between the foreign currency exchange rates we use to convert international operating results from local currencies into U.S. dollars for reporting purposes. The impact of foreign currency exchange rate fluctuations is calculated as the difference between current period activity translated using the current period's currency exchange rates and the comparable prior-year period's currency exchange rates. We use this method to calculate the impact of changes in foreign currency exchange rates for all countries where the functional currency is not the U.S. dollar.

Our fundamental business objective is to create long-term value for our shareholders. We intend to accomplish this by:

Focusing on Customer Success by delivering coatings products and solutions that add value for our customers;

Building Strong Brands and Distribution Partners by investing in brands that are well recognized in the markets in which we operate and building differentiated distribution networks in key markets;

Developing Differentiated Technologies by investing in technologies that enhance our competitive position and add value for our customers;

Driving Industry-Leading Innovation by developing unique products and services that differentiate us in the marketplace with our customers; and

Attracting and Developing the Best People by creating a world class team with deep expertise and stockholder value orientation.

Table of Contents

- 21 -

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS**

In addition to creating value for our shareholders, we are committed to:

Adhering to our values, ethical business conduct and doing business with integrity;

Improving the safety and reducing the environmental footprint of our business and the products we manufacture while also delivering coatings solutions that enable our customers to meet their environmental and safety objectives; and

Demonstrating our corporate citizenship by supporting the communities in which we work and live through volunteer efforts and philanthropy.

The following discussion of financial condition and results of operations should be read in the context of this overview.

RESULTS OF OPERATIONS*Overview*

Net sales grew 3.6% for the first quarter of 2015, primarily due to new business in all major product lines. Gross profit as a percent of net sales increased slightly to 32.8% from 32.6%. Operating expenses as a percent of net sales decreased to 22.1% from 22.8%. In the first quarter of 2015, we recorded a pre-tax gain on sale of certain assets in a non-strategic specialty product offering of approximately \$48,001. As a result, net income as a percent of net sales increased to 10.2% from 5.5%.

Restructuring

Restructuring charges in the first quarter of fiscal year 2015 included the following: (i) actions in the Coatings segment to rationalize manufacturing operations in the Australia region and (ii) initiatives in the Paints segment to improve our North American cost structure through non-manufacturing headcount reductions and other activities to rationalize our manufacturing operations. These restructuring activities resulted in pre-tax charges of \$6,543 or \$0.05 per share in the first quarter of 2015, and we expect the total pre-tax cost related to these activities to be approximately \$13,000 to \$19,000 or \$0.10 to \$0.15 per share in fiscal 2015. Restructuring activities resulted in pre-tax charges of \$11,806 or \$0.09 per share and \$41,139 or \$0.34 per share in the first quarter and full year 2014, respectively. Included in restructuring charges are non-cash asset impairment charges of \$1,338 for the three months ended January 30, 2015, and \$5,265 and \$11,141 for the first quarter and full year 2014, respectively. See Note 15 in Notes to Condensed Consolidated Financial Statements for further information on restructuring. See reconciliation in Management's Discussion and Analysis of Financial Condition and Results of Operations Non-GAAP Financial Measures for more information on the per-share impact of restructuring charges.

Financial Results

The following tables present selected financial data for the three months ended January 30, 2015 and January 24, 2014.

Net Sales	Three Months Ended		
	January 30, 2015	January 24, 2014	% Change
Coatings	\$ 603,057	\$ 565,386	6.7%
Paints	362,523	365,787	(0.9)%
Other and Administrative	49,089	47,944	2.4%
Consolidated Net Sales	\$ 1,014,669	\$ 979,117	3.6%

Consolidated Net Sales Consolidated net sales for the first quarter of 2015 increased 3.6%, including a negative impact of 2.7% from foreign currency. Excluding foreign currency exchange, the increase was primarily due to new business in all major product lines.

Table of Contents

- 22 -

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

Coatings Segment Net Sales Our Coatings segment net sales for the first quarter of 2015 increased 6.7%, including a negative impact of 2.9% from foreign currency. Excluding foreign currency exchange, the increase was primarily due to new business wins in our general industrial and coil product lines in our Asia and North America regions and our wood and packaging product lines in our Asia region.

Paints Segment Net Sales Our Paints segment net sales for the first quarter of 2015 decreased 0.9%, including a negative impact of 2.5% from foreign currency. Excluding the foreign currency impact, the 1.6% increase in net sales was driven by net new business wins in all regions, partially offset by declines in North America resulting from the comparison to strong results in the first quarter of 2014 due to initial shipments of Valspar-branded paints to a new customer in the hardware channel.

Paints segment sales in North America in fiscal year 2015 are expected to decline versus the previous year primarily due to an adjustment in our product line offering by a significant customer in the home improvement channel. This customer informed us that in 2015 they were discontinuing one of the several products that we supply. The impact of this adjustment on the first quarter of 2015 net sales was not significant, but we expect net sales in North America to decline in the balance of fiscal year 2015 as a result of this adjustment. The total impact of this adjustment on fiscal year 2015 net sales is expected to be in the range of \$150,000 to \$180,000. We have taken actions to mitigate a portion of the effect on our business of this expected sales decline, including reductions in operating expenses as well as restructuring activities in the Paints segment (see Note 15 in the Condensed Consolidated Financial Statements for more information on restructuring activities).

Other and Administrative Net Sales The Other and Administrative category includes net sales for the following product lines: resins, furniture protection plans and colorants. Other and Administrative net sales for the first quarter of 2015 increased 2.4%, including a negative impact of 1.1% from foreign currency. The increase was primarily due to new business in resins.

Due to the seasonal nature of portions of our business, sales for the first quarter are not necessarily indicative of sales for subsequent quarters or for the full year.

Gross Profit

	Three Months Ended	
	January 30, 2015	January 24, 2014
Consolidated Gross Profit	\$ 333,292	\$ 319,053
As a percent of Net Sales	32.8%	32.6%

Gross Profit The gross profit rate increased slightly compared to the first quarter of the prior year, primarily driven by improved productivity, including benefits from previously completed restructuring actions, and leverage from higher volumes in our Coatings segment, partially offset by an unfavorable change in mix. Restructuring charges of \$4,849 or 0.5% of net sales and \$6,106 or 0.6% of net sales were included in the first quarter of 2015 and 2014, respectively.

Table of Contents

- 23 -

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

	Three Months Ended	
	January 30, 2015	January 24, 2014
Operating Expenses¹		
Consolidated Operating Expenses	\$ 223,937	\$ 223,493
As a percent of Net Sales	22.1%	22.8%

¹ Includes research and development, selling, general and administrative and restructuring costs. For breakout, see Condensed Consolidated Statements of Operations.

Consolidated Operating Expenses (dollars) Consolidated operating expenses increased \$444 or 0.2% compared to the first quarter of 2014. The increase was primarily due to investments to support our growth initiatives, partially offset by favorable foreign currency exchange, improved productivity, including benefits from previously completed restructuring actions, and lower restructuring charges in fiscal year 2015. Restructuring charges of \$1,694 or 0.2% of net sales, and \$5,700 or 0.6% of net sales were included in the first quarter of 2015 and 2014, respectively.

EBIT²

	Three Months Ended	
	January 30, 2015	January 24, 2014
Coatings	\$ 135,609	\$ 69,975
As a percent of Net Sales	22.5%	12.4%
Paints	\$ 25,329	\$ 30,997
As a percent of Net Sales	7.0%	8.5%
Other and Administrative	\$ (2,617)	\$ (5,783)
As a percent of Net Sales	(5.3)%	(12.1)%
Consolidated EBIT	\$ 158,321	\$ 95,189
As a percent of Net Sales	15.6%	9.7%

² We evaluate the performance of operating segments and allocate resources based on earnings (operating income) before interest expense and taxes (EBIT).

Consolidated EBIT EBIT for the first quarter of 2015 increased \$63,132 or 66.3% from the prior year. Fiscal year 2015 includes a pre-tax gain on sale of certain assets of a non-strategic specialty product line of approximately \$48,001. Restructuring charges of \$6,543 or 0.6% of net sales and \$11,806 or 1.2% of net sales were included in the first quarter of 2015 and 2014, respectively. Foreign currency exchange fluctuation had an immaterial effect on Consolidated EBIT, as well as EBIT of the segments discussed below. The effect of foreign currency exchange fluctuation on Consolidated EBIT in the first quarter of 2015 may not be indicative of the effect of foreign currency exchange fluctuation in subsequent quarters or for the full year. If the current unfavorable exchange rates persist, we expect the translation impact on consolidated EBIT could be material in the balance of the fiscal year.

Coatings Segment EBIT EBIT as a percent of net sales for the first quarter increased primarily due to the gain on sale of certain assets of a non-strategic specialty product offering of approximately \$48,001, improved productivity, including the benefits from previously-completed restructuring actions, partially offset by a change in mix. Restructuring charges of \$3,353 or 0.6% of net sales and \$8,620 or 1.5% of net sales were included in the first quarter of 2015 and 2014, respectively.

Paints Segment EBIT EBIT as a percent of net sales for the first quarter decreased due to a change in mix, partially offset by improved productivity, including benefits from previously-completed restructuring actions. Restructuring charges of \$3,190 or 0.9% of net sales and \$2,819 or 0.8% of net sales were included in the first quarter of 2015 and 2014, respectively.

Table of Contents

- 24 -

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

Other and Administrative EBIT Other and Administrative EBIT includes corporate expenses. EBIT as a percent of net sales for the first quarter was favorable compared to the first quarter of 2014, primarily due to leverage on higher volumes. There were no restructuring charges in the first quarter of 2015. Restructuring charges of \$367 or 0.8% of net sales were included in the first quarter of 2014, respectively.

Due to the seasonal nature of portions of our business, EBIT for the first quarter is not necessarily indicative of EBIT for subsequent quarters or for the full year.

Interest Expense

	Three Months Ended	
	January 30, 2015	January 24, 2014
Consolidated Interest Expense	\$ 16,315	\$ 15,932

Interest Expense Interest expense increased compared to the first quarter of 2014 due to higher average debt levels, partially offset by lower average interest rates.

Effective Tax Rate

	Three Months Ended	
	January 30, 2015	January 24, 2014
Effective Tax Rate	26.8%	32.4%

Effective Tax Rate The lower first quarter 2015 effective tax rate was primarily due to the sale of specialty product offering in a foreign location (which is taxed at a lower rate than the U.S. federal statutory rate), the retroactive extension of the US Research and Development Tax Credit for calendar year 2014 and changes in the geographic mix of earnings.

Net Income

	Three Months Ended		
	January 30, 2015	January 24, 2014	% Change
Consolidated Net Income	\$ 103,974	\$ 53,553	94.2%

FINANCIAL CONDITION*Cash Flow*

Cash flow used in operations was \$23,322 for the three months ended January 30, 2015, compared to cash provided by operations of \$9,317 for the same period last year. Cash flow from operations decreased due to higher incentive compensation payments and increases in accounts receivable primarily due to the timing of sales in the current quarter. These items were partially offset by lower uses of operating cash in 2015 for lower inventory levels, primarily in our Paints segment, and increases in accounts payable due to the timing of raw material purchases.

Edgar Filing: VALSPAR CORP - Form 10-Q

During the first three months of 2015, we used our borrowing capacity and cash on hand to fund \$83,582 in share repurchases, \$17,839 in capital expenditures and our seasonal working capital needs. We used cash on hand to fund \$24,574 in dividend payments.

Table of Contents

- 25 -

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

Debt and Capital Resources

Our debt classified as current was \$356,204 at January 30, 2015 compared to \$606,356 and \$540,162 at October 31, 2014 and January 24, 2014, respectively. Total debt was \$1,706,285 at January 30, 2015 compared to \$1,556,391 and \$1,552,516 at October 31, 2014 and January 24, 2014, respectively. The increase in total debt from October 31, 2014 was primarily due to share repurchases, capital expenditures and normal seasonality of operating cash flow. The ratio of total debt to capital was 63.9% at January 30, 2015, compared to 60.6% at October 31, 2014 and 58.8% at January 24, 2014.

On January 21, 2015, we issued \$250,000 of unsecured Senior Notes that mature on February 1, 2025 with a coupon rate of 3.30%, and \$250,000 of unsecured Senior Notes that mature on February 1, 2045 with a coupon rate of 4.40%. The net proceeds of both issuances were \$491,955 in the aggregate. The public offering was made pursuant to a registration statement filed with the U.S. Securities and Exchange Commission. We used the net proceeds to repay short-term borrowings under our commercial paper program and credit facility in the first quarter of 2015.

We maintain an unsecured revolving credit facility with a syndicate of banks. On December 16, 2013, we entered into an amended and restated \$750,000 credit facility with a syndicate of banks with a maturity date of December 14, 2018. Under certain circumstances we have the option to increase this credit facility to \$1,000,000.

We maintain uncommitted bank lines of credit to meet short-term funding needs in certain of our international locations. These arrangements are reviewed periodically for renewal and modification.

Our credit facilities have covenants that require us to maintain certain financial ratios. We were in compliance with these covenants as of January 30, 2015. Our debt covenants do not limit, nor are they reasonably likely to limit, our ability to obtain additional debt or equity financing.

We had \$191,766 in cash and cash equivalents and \$596,018 in unused committed bank credit facilities, providing total committed liquidity of \$787,784 at the end of our 2015 first quarter, compared to \$389,327 at the end of fiscal year 2014. Our cash and cash equivalent balances consist of high quality, short-term money market instruments and cash held by our international subsidiaries. Cash and cash equivalents held by our international subsidiaries are used to fund their day-to-day operating needs and have also been used to finance acquisitions. Our investment policy on excess cash is to preserve principal. As of January 30, 2015, \$189,255 of the \$191,766 of cash (on the Condensed Consolidated Balance Sheets) was held by our international subsidiaries. If these funds were repatriated to the U.S. we would be required to accrue and pay income taxes. However, no deferred U.S. income taxes have been provided on these earnings as they are considered to be reinvested for an indefinite period of time or will be repatriated when it is tax effective to do so.

We believe future cash flow from operations, existing lines of credit, access to credit facilities and access to debt and capital markets will be sufficient to meet our domestic and international liquidity needs. In the current market conditions, we have demonstrated continued access to capital markets.

We use derivative instruments with a number of counterparties principally to manage interest rate and foreign currency exchange risks. We evaluate the financial stability of each counterparty and spread the risk among several financial institutions to limit our exposure. We will continue to monitor counterparty risk on an ongoing basis. We do not have any credit-risk related contingent features in our derivative contracts as of January 30, 2015.

Share Repurchases

Weighted-average common shares outstanding diluted for the first quarter of 2015 were 83,866,879, down 3,774,425 from the same period in the prior year. During the quarter, we repurchased 982,500 shares for \$83,582. On November 21, 2014, the Board approved a new share repurchase program, with no expiration date, authorizing us to purchase up to \$1,500,000 of outstanding shares of common stock. This new program was effective immediately and replaced the previous repurchase authorization. As of January 30, 2015, \$1,432,603 remained available for purchases under the new authorization.

Table of Contents

- 26 -

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS**

NON-GAAP FINANCIAL MEASURES

This section includes financial information prepared in accordance with accounting principles generally accepted in the United States (GAAP), as well as certain non-GAAP financial measures such as adjusted gross profit, adjusted operating expense, adjusted earnings before interest and taxes (EBIT), adjusted net income and adjusted net income per common share diluted. Generally, a non-GAAP financial measure is a numerical measure of financial performance that excludes (or includes) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP. The non-GAAP financial measures should be viewed as a supplement to, and not a substitute for, financial measures presented in accordance with GAAP. Non-GAAP measures as presented herein may not be comparable to similarly titled measures used by other companies.

We believe that the non-GAAP financial measures provide meaningful information to assist investors in understanding our financial results and assessing prospects for future performance without regard to restructuring charges. We believe adjusted gross profit, adjusted operating expense, adjusted EBIT, adjusted net income and adjusted net income per common share diluted are important indicators of our operations because they exclude items that may not be indicative of or are unrelated to our core operating results and provide a baseline for analyzing trends in our underlying business. To measure adjusted gross profit, adjusted operating expense and adjusted EBIT, we remove the impact of before-tax restructuring charges and gain on sale of certain assets. Adjusted net income and adjusted net income per common share diluted are calculated by removing the after-tax impact of restructuring charges and gain on sale of certain assets from our calculated net income and net income per common share diluted. Since non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures. These non-GAAP financial measures are an additional way to view aspects of our operations that, when viewed with our GAAP results and the reconciliations to corresponding GAAP financial measures below, provide a more complete understanding of our business. We strongly encourage investors and shareholders to review our financial statements and publicly filed reports in their entirety and not to rely on any single financial measure.

Table of Contents

- 27 -

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

The following table reconciles gross profit, operating expense, EBIT, net income and net income per common share diluted (GAAP financial measures) to adjusted gross profit, adjusted operating expense, adjusted EBIT, adjusted net income and adjusted net income per common share diluted (non-GAAP financial measures) for the periods presented:

	Three Months Ended	
	January	January
	30, 2015	24, 2014
<u>Coatings Segment</u>		
Earnings before interest and taxes (EBIT)	\$ 135,609	\$ 69,975
Restructuring charges cost of sales	2,390	4,265
Restructuring charges operating expense	963	4,355
Gain on sale of certain assets	(48,001)	
Adjusted EBIT	\$ 90,961	\$ 78,595
<u>Paints Segment</u>		
EBIT	\$ 25,329	\$ 30,997
Restructuring charges cost of sales	2,459	1,775
Restructuring charges operating expense	731	1,044
Adjusted EBIT	\$ 28,519	\$ 33,816
<u>Other and Administrative</u>		
EBIT	\$ (2,617)	\$ (5,783)
Restructuring charges cost of sales		66
Restructuring charges operating expense		301
Adjusted EBIT	\$ (2,617)	\$ (5,416)
<u>Consolidated</u>		
Gross profit	\$ 333,292	\$ 319,053
Restructuring charges cost of sales	4,849	6,106
Adjusted gross profit	\$ 338,141	\$ 325,159
Operating expense	\$ 223,937	\$ 223,493
Restructuring charges operating expense	(1,694)	(5,700)
Adjusted operating expense	\$ 222,243	\$ 217,793
EBIT	\$ 158,321	\$ 95,189
Restructuring charges total	6,543	11,806
Gain on sale of certain assets	(48,001)	
Adjusted EBIT	\$ 116,863	\$ 106,995
Net income	\$ 103,974	\$ 53,553
After tax restructuring charges total	4,118	7,581
After tax gain on sale of certain assets ¹	(37,216)	
Adjusted net income	\$ 70,876	\$ 61,134
Net income per common share diluted	\$ 1.24	\$ 0.61
Restructuring charges total	0.05	0.09
Gain on sale of certain assets	(0.44)	
Adjusted net income per common share diluted	\$ 0.85	\$ 0.70

Edgar Filing: VALSPAR CORP - Form 10-Q

¹ The tax effect of the gain on sale of assets and restructuring charges is calculated using the effective tax rate of the jurisdiction in which the charges were incurred.

See Note 15 in Notes to Condensed Consolidated Financial Statements for further information on restructuring.

Table of Contents

- 28 -

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS**

CRITICAL ACCOUNTING ESTIMATES

The discussion and analysis of our financial condition and results of operations are based upon our Condensed Consolidated Financial Statements, which have been prepared in accordance with generally accepted accounting principles in the United States (GAAP). The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosure of any contingent assets and liabilities at the date of the financial statements. We regularly review our estimates and assumptions, which are based on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

A comprehensive discussion of our critical accounting estimates is included in the Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended October 31, 2014. There were no material changes to our critical accounting estimates in the first quarter of fiscal year 2015.

OFF-BALANCE SHEET ARRANGEMENTS

We do not have off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

FORWARD-LOOKING STATEMENTS

Certain statements contained in Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this report constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements.

Forward-looking statements are based on management's current expectations, estimates, assumptions and beliefs about future events, conditions and financial performance. Forward-looking statements are subject to risks, uncertainties and other factors, many of which are outside our control and could cause actual results to differ materially from such statements. Any statement that is not historical in nature is a forward-looking statement. We may identify forward-looking statements with words and phrases such as expects, projects, estimates, anticipates, believes, could, may, will, plans to, intends, should and similar expressions.

These risks, uncertainties and other factors include, but are not limited to, deterioration in general economic conditions, both domestic and international, that may adversely affect our business; fluctuations in availability and prices of raw materials, including raw material shortages and other supply chain disruptions, and the inability to pass along or delays in passing along raw material cost increases to our customers; dependence of internal sales and earnings growth on business cycles affecting our customers and growth in the domestic and international coatings industry; market share loss to, and pricing or margin pressure from, larger competitors with greater financial resources; significant indebtedness that restricts the use of cash flow from operations for acquisitions and other investments; dependence on acquisitions for growth, and risks related to future acquisitions, including adverse changes in the results of acquired businesses, the assumption of unforeseen liabilities and disruptions resulting from the integration of acquisitions; risks and uncertainties associated with operating in foreign markets, including achievement of profitable growth in developing markets; impact of fluctuations in foreign currency exchange rates on our financial results; loss of business with key customers; damage to our reputation and business resulting from product claims or recalls, litigation, customer perception and other matters; our ability to respond to technology changes and to protect our technology; possible interruption, failure or compromise of the information systems we use to operate our business; changes in governmental regulation, including more stringent environmental, health and safety regulations; our reliance on the efforts of vendors, government agencies, utilities and other third parties to achieve adequate compliance and avoid disruption of our business; unusual weather conditions adversely affecting sales; changes in accounting policies and standards and taxation requirements such as new tax laws or revised tax law interpretations; the nature, cost and outcome of pending and future litigation and other legal proceedings; and civil unrest and the outbreak of war and other significant national and international events.

We undertake no obligation to subsequently revise any forward-looking statement to reflect new information, events or circumstances after the date of such statement, except as required by law.

Table of Contents

- 29 -

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our foreign sales and results of operations are subject to the impact of foreign currency fluctuations. Generally our underlying costs are denominated in the same currency as our sales. We have not used derivative financial instruments to hedge our exposure to translation gains and losses. A 10% adverse change applied equally to all foreign currency exchange rates is not expected to have a material effect on our net income or financial position. A change of greater than 10% in the exchange rates for individual currencies in geographies where we have a significant presence could have a material impact on our net income or financial position.

We are also subject to interest rate risk. At January 30, 2015, approximately 12.1% of our total debt consisted of floating rate debt. From time to time, we may enter into interest rate derivatives to hedge a portion of either our variable or fixed rate debt. Assuming the current level of borrowings, a 10% increase in interest rates from those in effect at the end of the first quarter would not have a material impact on our results of operations or financial position.

ITEM 4. CONTROLS AND PROCEDURES

Disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) are our controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

We have evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of January 30, 2015. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective.

There were no changes in our internal control over financial reporting during the quarter ended January 30, 2015 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

During the period covered by this report, there were no legal proceedings instituted that are reportable, and there were no material developments in any of the legal proceedings that were previously reported on our Form 10-K for the year ended October 31, 2014.

ITEM 1A. RISK FACTORS

There were no material changes to the risk factors disclosed in our Form 10-K for the year ended October 31, 2014.

Table of Contents

- 30 -

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

- (a) Not applicable
 (b) Not applicable
 (c) We made the following repurchases of equity securities during the quarter ended January 30, 2015:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs¹	Maximum Amount that May Yet be Spent Under the Plans or Programs²
11/1/2014 - 11/21/2014					
Repurchase Program	192,500	\$ 84.05	192,500	4,826,974	N/A
11/22/2014 - 11/28/2014					
Repurchase Program	12,500	\$ 84.88	12,500	N/A	\$ 1,498,938,594
11/29/2014 - 12/26/2014					
Repurchase Program	217,500	\$ 83.09	217,500	N/A	\$ 1,480,860,692
12/27/2014 - 1/30/2015					
Repurchase Program	560,000	\$ 86.15	560,000	N/A	\$ 1,432,602,691
Other Transactions ³	54,772	\$ 83.87			

¹ On December 5, 2012, the board approved a share repurchase authorization of 15,000,000 shares, with no predetermined end date. There were 192,500 shares purchased in fiscal year 2015 and 4,826,974 shares remaining under that plan on November 21, 2014 when it was replaced by a new plan.

² On November 21, 2014 the board authorized the purchase of up to \$1.5 billion of the corporation's outstanding shares of common stock, with no expiration date. This new program was effective immediately and replaced the previous repurchase authorization. On January 30, 2015, there were 790,000 shares purchased under this program.

³ Our other transactions include our acquisition of common stock in satisfaction of tax-payment obligations upon vesting of restricted stock.

Table of Contents

- 31 -

ITEM 6. EXHIBITS

Exhibit Number	Description
4.1	Fifth Supplemental Indenture, among the Company, The Bank of New York Mellon Trust Company, N.A. (as successor to Bank One Trust Company, N.A.) and U.S. Bank National Association, as series trustee, dates as of January 21, 2015, to Indenture dated as of April 24, 2002, between the Company and the Bank of New York Mellon Trust Company, N.A. (as successor to Bank One Trust Company, N.A.) (incorporated by reference to Form 8-K filed on January 21, 2015)
31.1 *	Section 302 Certification of the Chief Executive Officer
31.2 *	Section 302 Certification of the Chief Financial Officer
32.1 *	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. §1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS *	XBRL Instance Document
101.SCH *	XBRL Schema Document
101.CAL *	XBRL Calculation Linkbase Document
101.DEF *	XBRL Definition Linkbase Document
101.LAB *	XBRL Label Linkbase Document
101.PRE *	XBRL Presentation Linkbase Document

* Filed electronically herewith

Table of Contents

- 32 -

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE VALSPAR CORPORATION

Date: March 11, 2015

By /s/ Rolf Engh
Rolf Engh
Executive Vice President, General Counsel
and Secretary

Date: March 11, 2015

By /s/ James L. Muehlbauer
James L. Muehlbauer
Executive Vice President, Chief Financial
and Administrative Officer
