

Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

CONCORD CAMERA CORP  
Form 10-Q  
May 10, 2007

United States  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-17038

Concord Camera Corp.  
-----

(Exact name of registrant as specified in its charter)

New Jersey  
-----

13-3152196  
-----

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

4000 Hollywood Blvd., 6th Floor, North Tower, Hollywood, Florida 33021  
-----

(Address of principal executive offices) (Zip Code)

(954) 331-4200  
-----

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of  
1934 during the preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2) has been subject to such  
filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an  
accelerated filer, or a non-accelerated filer. See definition of "accelerated  
filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check  
one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in  
Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of  
common stock, as of the latest practicable date.

Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

Common Stock, no par value - 5,847,408 shares as of May 1, 2007

Index

Concord Camera Corp. and Subsidiaries

Part I. FINANCIAL INFORMATION	Page No.
	-----
Item 1. Financial Statements (Unaudited)	
Condensed consolidated balance sheets as of March 31, 2007 (Unaudited) and July 1, 2006.....	3
Condensed consolidated statements of operations (Unaudited) for the quarter and nine months ended March 31, 2007 and April 1, 2006.....	4
Condensed consolidated statements of cash flows (Unaudited) for the nine months ended March 31, 2007 and April 1, 2006.....	5
Notes to condensed consolidated financial statements (Unaudited).....	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.....	19
Item 3. Quantitative and Qualitative Disclosures About Market Risk.....	26
Item 4. Controls and Procedures.....	26
Part II. OTHER INFORMATION	
Item 1. Legal Proceedings.....	27
Item 1A. Risk Factors.....	27
Item 5. Other Information.....	28
Item 6. Exhibits.....	28

PART I. FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

Concord Camera Corp. and Subsidiaries  
Condensed Consolidated Balance Sheets  
(in thousands)

Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

Assets

Current Assets:

Cash and cash equivalents  
Restricted cash  
Short-term investments  
Accounts receivable, net  
Inventories  
Prepaid expenses and other current assets

Total current assets

Property, plant and equipment, net

Other assets

Total assets

Liabilities and Stockholders' Equity

Current Liabilities:

Short-term borrowings under financing facilities  
Accounts payable  
Accrued expenses  
Other current liabilities

Total current liabilities

Other long-term liabilities

Total liabilities

Commitments and contingencies

Stockholders' equity:

Blank check preferred stock, no par value,  
1,000 shares authorized, none issued  
Common stock, no par value, 20,000 shares  
authorized; 6,261 and 6,185 shares issued  
as of March 31, 2007 and July 1, 2006, respectively  
Additional paid-in capital  
Deferred share arrangement  
Accumulated deficit

Less: treasury stock, at cost, 347

shares as of March 31, 2007 and July 1, 2006

Less: common stock held in trust, 66 and 102

shares as of March 31, 2007 and July 1, 2006

Total stockholders' equity

Total liabilities and stockholders' equity

See accompanying notes to condensed consolidated financial statements.

Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

	For the quarter ended	
	March 31, 2007	April 1, 2006
Net sales	\$ 16,375	\$ 18,870
Cost of products sold	15,242	17,073
Gross profit	1,133	1,797
Selling expenses	1,862	2,641
General and administrative expenses	2,984	4,171
Operating loss	(3,713)	(5,015)
Interest expense	85	106
Other income, net	(436)	(422)
Loss before income taxes	(3,362)	(4,699)
Provision (benefit) for income taxes	(1)	40
Net loss	\$ (3,361)	\$ (4,739)
Basic and diluted loss per common share	\$ (0.57)	\$ (0.81)
Weighted average common shares outstanding - basic and diluted	5,914	5,838

See accompanying notes to condensed consolidated financial statements.

Concord Camera Corp. and Subsidiaries  
Condensed Consolidated Statements of Cash Flows  
(Unaudited)  
(in thousands)

Cash flows from operating activities:  
Net loss  
Adjustments to reconcile net loss to net cash  
used in operating activities:  
Depreciation and amortization

Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

Inventory charges  
Restructuring reserve  
Gain on disposal of property, plant and equipment  
Stock-based compensation  
Changes in operating assets and liabilities:  
    Accounts receivable, net  
    Inventories  
    Prepaid expenses and other current assets  
    Other assets  
    Accounts payable  
    Accrued expenses  
    Other current liabilities  
    Other long-term liabilities

Net cash used in operating activities

Cash flows from investing activities:

Restricted cash  
    Purchases of property, plant and equipment  
    Proceeds from the sale of property, plant and equipment  
    Proceeds from sales of available-for-sale investments  
    Purchases of available-for-sale investments

Net cash provided by investing activities

Cash flows from financing activities:

Borrowings (repayments) under short-term financing facilities, net  
Net proceeds from issuance of common stock

Net cash provided by (used in) financing activities

Net increase (decrease) in cash and cash equivalents

Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period

See accompanying notes to condensed consolidated financial statements.

5

CONCORD CAMERA CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2007  
(Unaudited)

Note 1 - Basis of Presentation:

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the quarter ended March 31, 2007 ("Third Quarter Fiscal 2007") and

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

the nine months ended March 31, 2007 ("Fiscal 2007 YTD") are not necessarily indicative of the results that may be expected for the fiscal year ending June 30, 2007 ("Fiscal 2007"). For comparative purposes, the quarter ended April 1, 2006 has been defined as the ("Third Quarter Fiscal 2006") and the nine months ended April 1, 2006 have been defined as ("Fiscal 2006 YTD"). The balance sheet at July 1, 2006 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. Concord Camera Corp., a New Jersey corporation, and its consolidated subsidiaries (collectively referred to as the "Company") manage their business on the basis of one reportable segment. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission ("SEC") as of September 14, 2006 for the fiscal year ended July 1, 2006 ("Fiscal 2006").

### Reverse Split of Common Stock

On October 26, 2006, the Board of Directors of the Company approved, without action by the shareholders of the Company, a Certificate of Amendment to the Company's Certificate of Incorporation to implement a one-for-five split of the Company's Common Stock with an effective date of November 21, 2006. On the effective date of the reverse split, each five shares of issued Common Stock (including treasury shares and shares held in trust) were converted automatically into one share of Common Stock, resulting in the total number of shares outstanding being reduced from 28,859,385 shares to 5,771,877 shares, and the number of authorized shares of the Company's Common Stock reduced from 100,000,000 shares to 20,000,000 shares. All Common Stock shares and per-share and related stock option amounts have been restated for the reverse stock split in the accompanying condensed consolidated financial statements and footnotes.

### Note 2 - Significant Customers:

During the Third Quarter Fiscal 2007, the Company's sales to Walgreen Co. ("Walgreens") increased and sales to Wal-Mart Stores, Inc. ("Wal-Mart") decreased as compared to the Third Quarter Fiscal 2006. During Fiscal 2007 YTD, the Company's sales to Walgreens and Wal-Mart decreased as compared to Fiscal 2006 YTD. The Third Quarter Fiscal 2007 increase in sales to Walgreens was attributable to increased sales of single-use and 35mm traditional film cameras. The Third Quarter Fiscal 2007 decrease in sales to Wal-Mart was attributable to decreased sales of single-use cameras resulting from overstocked inventory levels. The Fiscal 2007 YTD decrease in sales to Walgreens was due to a decrease in sales of single-use and 35mm traditional film cameras. The Fiscal 2007 YTD decrease in sales to Wal-Mart was primarily due to decreased sales of 35mm traditional film and digital cameras partially offset by an increase in single-use cameras. The loss of either of these significant customers or substantially reduced sales to these significant customers or any other large customer could have a material adverse effect on the Company's results of operations.

6

The following table illustrates each significant customer's net sales as a percentage of consolidated net sales during the Third Quarter Fiscal 2007, Third Quarter Fiscal 2006, Fiscal 2007 YTD and Fiscal 2006 YTD.

Percent of Net Sales  
-----

Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

	For the quarter ended	
	March 31, 2007	April 1, 2006
Wal-Mart	31.2%	38.1%
Walgreens	21.8%	13.3%
Total	53.0%	51.4%

Note 3 - Summary of Significant Accounting Policies:

Principles of Consolidation

The accompanying condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States and include the accounts of the Company and its subsidiaries. All significant intercompany balances and transactions have been eliminated.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The more significant of the Company's estimates include but are not limited to, provisions for sales returns and allowances, provision for bad debts, inventory valuation charges, realizability of long-lived and other assets, realizability of deferred income tax assets and provisions for intellectual property claims and litigation related matters.

Foreign Currency Transactions

The Company operates on a worldwide basis and its results may be adversely or positively affected by fluctuations of various foreign currencies against the U.S. Dollar, specifically, the Canadian Dollar, Euro, British Pound Sterling, PRC Renminbi, Hong Kong Dollar and Japanese Yen. Although certain net sales to customers and purchases of certain components and services are transacted in local currencies, each of the Company's foreign subsidiaries purchases substantially all of its finished goods inventories in U.S. Dollars. Accordingly, the Company has determined that the U.S. Dollar is the functional currency for all of its subsidiaries. The accounting records for subsidiaries that are maintained in a local currency are remeasured into the U.S. Dollar. Accordingly, most non-monetary balance sheet items and related statement of operations accounts are remeasured from the applicable local currency to the U.S. Dollar using average historical exchange rates, producing substantially the same result as if the entity's accounting records had been maintained in the U.S. Dollar. Adjustments resulting from the remeasurement process are recorded into earnings. Gains or losses resulting from foreign currency transactions and remeasurement are included in "Other expense (income), net" in the accompanying condensed consolidated statements of operations. For the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006, included in "Other expense (income), net" in the accompanying condensed consolidated statements of operations are approximately \$34,000 and \$(62,000), respectively, of net foreign currency losses (gains). For Fiscal 2007 YTD and Fiscal 2006 YTD, included in "Other expense (income), net" in the accompanying condensed consolidated statements of operations, are \$0.1 million and approximately \$0.5 million, respectively, of net foreign currency losses.

#### Hedging Activities

During the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006, the Company had no forward exchange contracts or other derivatives outstanding and did not participate in any other type of hedging activities.

#### Restricted Cash

As of March 31, 2007 and July 1, 2006, the Company had cash deposits pledged as security in the amount of approximately \$6.2 million and \$8.3 million, respectively, for letters of credits and borrowings under its revolving demand financing facilities. The restricted cash amount is classified as a current asset in the condensed consolidated balance sheets since the borrowings it secures are classified as a current liability. See Note 7 - Short-Term Borrowings and Financing Facilities.

#### Investments

At March 31, 2007 and July 1, 2006, the Company's "Short-term investments," as classified in the accompanying condensed consolidated balance sheets, consisted of auction rate debt securities and were considered available-for-sale securities. During the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006, no other comprehensive income or loss was recorded because the variable interest rate feature and short maturities of the auction rate debt securities caused their carrying values to approximate market value. Available-for-sale securities are carried at fair value, with the unrealized gains and losses, net of tax, reported as a component of accumulated other comprehensive income (loss) reported in the stockholders' equity section unless the loss is other than temporary, then it would be recorded as an expense. Realized gains and losses, interest and dividends are classified as investment income in "Other expense (income), net" in the accompanying condensed consolidated statements of operations. Investment income of \$0.5 million and \$0.4 million related to the short-term investments is included in "Other expense (income), net" for the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006, respectively. Investment income of \$1.4 million and \$1.1 million related to the short-term investments is included in "Other expense (income), net" for Fiscal 2007 YTD and Fiscal 2006 YTD, respectively.

#### Inventories

Inventories, consisting of raw materials, components, work-in-process and finished goods, are stated at the lower of cost or market value and are determined on a first-in, first-out basis. Work-in-process and component inventory costs include materials, labor and manufacturing overhead. The Company records lower of cost or market value adjustments based upon changes in market pricing, customer demand, technological developments or other economic factors for on-hand, excess, obsolete or slow-moving inventory.

#### Impairment of Long-Lived and Other Assets

In accordance with Statement of Financial Accounting Standards ("SFAS") No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the Company continually evaluates whether events and circumstances have occurred that provide indications of impairment. The Company records an impairment loss when indications of impairment are present and when the undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amounts. The Company performs an impairment test by summarizing the undiscounted



## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

cash flows expected to result from the use and eventual sale of its long-lived assets. If the sum of the undiscounted cash flows exceeds the carrying values of these assets, then the Company concludes these carrying values are recoverable. As of March 31, 2007, the sum of the Company's undiscounted forecasted cash flows exceeded the carrying value of its long-lived assets.

### Revenue Recognition

The Company recognizes revenue, in accordance with Staff Accounting Bulletin ("SAB") No. 101, Revenue Recognition in Financial Statements, and SAB No. 104, Revenue Recognition: Corrected Copy, when title and risk of loss are transferred to the customer, the sales price is fixed or determinable, persuasive evidence of an arrangement exists and collectibility is probable. Title and risk of loss generally transfer when the product is delivered to the customer or upon shipment, depending upon negotiated contractual arrangements. Sales are recorded net of provisions for anticipated returns which the

8

Company estimates based on historical rates of return, adjusted for current events as appropriate, in accordance with SFAS No. 48, Revenue Recognition When Right of Return Exists ("SFAS No. 48"). If actual future returns are higher than estimated, then net sales could be adversely affected. Management has assessed the appropriateness of the timing of revenue recognition in accordance with SAB No. 104 and SFAS No. 48.

### Sales Allowances

The Company may enter into arrangements to offer certain pricing discounts and allowances that do not provide an identifiable separate benefit or service. In accordance with Emerging Issues Task Force Issue No. 01-09, Consideration Given by a Vendor to a Customer (Including a Reseller of the Vendor's Products) ("EITF Issue No. 01-09"), the Company records these pricing discounts and allowances as a reduction of sales. Advertising and promotional costs, which include advertising allowances and other discounts, are expensed as incurred. In accordance with EITF Issue No. 01-09, which addresses the statement of operations classification of consideration between a vendor and a retailer, the Company records certain variable selling expenses, including advertising allowances, other discounts and other allowances, as a reduction of sales. The Company may enter into arrangements to provide certain free products. In accordance with EITF Issue No. 01-09, the Company records the cost of free products ratably into the cost of products sold based upon the underlying revenue transaction.

### Share-Based Compensation

Effective July 3, 2005, the Company began accounting for its employee and director stock option plans in accordance with the provisions of SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS No. 123R"). SFAS No. 123R revised SFAS No. 123, "Accounting for Stock-Based Compensation," and supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB Opinion No. 25"). The revised statement addresses the accounting for share-based payment transactions with employees and other third parties, eliminates the ability to account for share-based payments using APB Opinion No. 25 and requires that the compensation costs relating to such transactions be recognized in the consolidated statement of operations based upon the grant-date fair value of those instruments.

### Income Taxes

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

The Company periodically evaluates the realizability of its deferred income tax assets. In the Third Quarter Fiscal 2007 and the quarter ended July 1, 2006 ("Fourth Quarter Fiscal 2006"), based upon all the available evidence, the Company determined that it was not more likely than not that its deferred income tax assets will be fully realized. Accordingly, the Company has a valuation allowance recorded for the entire balance of its deferred income tax assets as of March 31, 2007 and July 1, 2006.

The Company estimates its interim effective tax rate before consideration of a deferred income tax valuation allowance based upon its projected consolidated annual effective income tax rate. This rate is largely a function of the annual projected amounts of pre-tax income or loss attributed to both domestic and foreign operations, the application of their respective statutory tax rates and the anticipated utilization of available net operating loss carryforwards to reduce taxable income. During the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006, the Company recorded a provision (benefit) for income taxes of approximately \$(1,000) and \$40,000, respectively. During Fiscal 2007 YTD and Fiscal 2006 YTD, the Company recorded a provision for income taxes of \$34,000 and \$0.2 million, respectively. The Third Quarter Fiscal 2007 and Fiscal 2007 YTD income tax provision relates to income tax liabilities incurred by certain of the Company's foreign subsidiaries. These foreign subsidiaries do not have net operating losses to offset such income tax liabilities.

### Comprehensive Loss

Comprehensive loss in accordance with SFAS No. 130, Reporting Comprehensive Income ("SFAS No. 130"), includes net loss adjusted for certain revenues, expenses, gains and losses that are excluded from net loss under accounting principles generally accepted in the U.S. Unrealized gains and losses related to the Company's available-for-sale investments are excluded from net loss. During the Third Quarter Fiscal 2007 and Fiscal 2007 YTD, the Company's comprehensive loss

9

was \$(3.4) million and \$(8.5) million, respectively, the same as the net loss for both periods because the Company did not have any items of other comprehensive income or loss. During the Third Quarter Fiscal 2006 and Fiscal 2006 YTD, the Company's comprehensive loss was \$(4.7) million and \$(16.3) million, respectively, the same as the net loss for both periods because the Company did not have any items of other comprehensive income or loss.

### Loss per Share

Basic and diluted loss per share are calculated in accordance with SFAS No. 128, Earnings per Share ("SFAS No. 128"). All applicable loss per share amounts have been presented in conformity with SFAS No. 128 requirements. During the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006, the Company issued no shares of Common Stock on the exercise of stock options. During Fiscal 2007 YTD and Fiscal 2006 YTD, the Company issued 75,532 and no shares, respectively, of Common Stock on the exercise of stock options. In the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006, potentially dilutive securities were comprised of stock options to purchase 313 and 13,666 shares of Common Stock, respectively, that were not included in the calculation of diluted loss per share because their impact was antidilutive. In Fiscal 2007 YTD and Fiscal 2006 YTD, potentially dilutive securities were comprised of stock options to purchase zero and 19,977 shares of Common Stock, respectively, that were not included in the calculation of diluted loss per share because their impact was antidilutive. In the Third Quarter Fiscal 2007 and Fiscal 2007 YTD and the Third Quarter Fiscal 2006 and Fiscal 2006 YTD, the weighted average effect of 66,200 and

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

101,811 shares, respectively, for which delivery has been deferred under the Company's Deferred Delivery Plan, was included in the denominator of both basic and diluted loss per share calculations for each respective period. See Note 1 - Basis of Presentation, Reverse Split of Common Stock and Note 9 - Deferred Share Arrangement.

### Note 4 - Recently Issued Accounting Pronouncements:

In July 2006, the FASB issued Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainty in Income Taxes--an Interpretation of FASB Statement No. 109." FIN 48 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements by prescribing a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken on a tax return. Additionally, FIN 48 provides guidance on de-recognition of tax benefits previously recognized and additional disclosures for unrecognized tax benefits, interest and penalties. FIN 48 is effective for fiscal years beginning after December 15, 2006 and is required to be adopted by the Company in the first quarter of fiscal year 2008. The Company is currently evaluating whether the adoption of FIN 48 will have a material effect on its consolidated financial position, results of operations or cash flows.

### Note 5 - Supplemental Cash Flow Information:

Non-cash Investing Activities:  
(table in thousands)

Deferred Share Arrangement	Fiscal 2007 YTD
	-----
Deferred share arrangement obligation to participant	\$(211)
Common stock received and held in trust	211
	-----
	\$ --
	=====

See Note 9 - Deferred Share Arrangement for a description of the deferred share arrangement transactions in Fiscal 2007.

10

### Note 6 - Inventories:

Inventories consist of the following:  
(table in thousands)

	March 31, 2007	July 1, 2006
	-----	-----
Raw materials, components, and work-in-process	\$ 3,629	\$ 9,589
Finished goods	10,217	18,671
	-----	-----
Total inventories	\$13,846	\$28,260
	=====	=====

During the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006, the Company recorded inventory related pre-tax charges of \$0 and approximately \$0.1 million, respectively, to reduce the carrying value of certain finished goods and return camera inventories below their cost basis, resulting from price declines, to their estimated net realizable value at March 31, 2007 and April 1, 2006. For the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006, the

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

inventory related pre-tax charges had the effect of decreasing inventories by \$0 and \$0.1 million, respectively, and increasing cost of products sold by \$0 and \$0.1 million, respectively. For Fiscal 2007 YTD and Fiscal 2006 YTD, the inventory pre-tax charges had the effect of decreasing inventories by \$0.3 million and \$0.5 million, respectively, and increasing cost of products sold by \$0.3 million and \$0.5 million, respectively.

### Note 7 - Short-Term Borrowings and Financing Facilities:

During the fiscal quarter ended December 31, 2006, Concord Camera HK Limited ("CCHK"), the Company's Hong Kong subsidiary, (i) reduced the demand financing facilities provided by The Hongkong and Shanghai Banking Corporation ("HSBC") by approximately US\$3.0 million, from an aggregate amount of approximately US\$8.2 million to approximately US\$5.2 million, and the corresponding cash on deposit as security for the facilities by approximately US\$3.0 million; and (ii) accepted additional demand financing facilities from each of Dah Sing Bank, Limited ("Dah Sing") and Shanghai Commercial Bank Ltd ("SCB") in an aggregate amount of approximately US\$3.4 million. As security for the Dah Sing and SCB financing facilities, among other things, the Company provided a corporate guarantee to Dah Sing in the amount of approximately US\$2.3 million and to SCB in the amount of approximately US\$1.1 million. The Dah Sing and SCB financing facilities are discussed in detail below.

On December 5, 2006, CCHK accepted a proposal from SCB dated June 12, 2006 (the "SCB Agreement") for the provision to CCHK of certain demand banking facilities up to an amount of approximately HKD9,000,000 (approximately, US\$1.125 million) (collectively, the "SCB Facilities"). Pursuant to the SCB Agreement, subject to certain terms and conditions set forth in the agreement, CCHK may use (i) up to HKD6,000,000 (approximately US\$750,000) of the SCB Facilities for opening letters of credit, import loans for settlement of draw-downs under letters of credit, releasing goods under trust receipts, payables financing loans against vendor's invoices and packing loans; and (ii) up to HKD3,000,000 (approximately US\$375,000) for negotiating export documents under letters of credit in CCHK's favor. The SCB Agreement has no stated expiration date.

The SCB Facilities bear interest at variable rates, as follows: 0.5% per annum over the Hong Kong prime rate on facilities denominated in Hong Kong Dollars; and 0.5% per annum over the U.S. prime rate on facilities denominated in U.S. Dollars. At March 31, 2007, the Hong Kong prime rate was 6.39% and the U.S. prime rate was 8.25%.

As security for the SCB Facilities, in addition to the Company's corporate guarantee in the amount of HKD9,000,000 (approximately US\$1.125 million), CCHK executed a mortgage in favor of SCB on the Hong Kong office property owned by CCHK.

On October 4, 2006, CCHK accepted a proposal from Dah Sing dated June 19, 2006 (the "Dah Sing Agreement") for the provision to CCHK of certain demand banking facilities up to an amount of approximately \$2.3 million (collectively, the "Dah Sing Facilities"). Pursuant to the proposal, CCHK may use the Dah Sing Facilities for opening letters of credit, draft loans, negotiating export letters of credit with a letter of guarantee and/or outward bills loans. Of this credit line,

approximately \$1.9 million will be available for trust receipts, invoice financing, packing loans and/or advances against receivables. The Dah Sing Agreement expires on June 30, 2007. Dah Sing has notified CCHK that it will review the financial performance of CCHK and the Company before the expiration

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

date.

The Dah Sing Facilities bear interest at variable rates, as follows: 1.5% per annum over the Hong Kong Interbank Offered Rate on facilities denominated in Hong Kong Dollars; 1.5% per annum over the London Interbank Offered Rate on facilities denominated in U.S. Dollars; and 1.5% per annum over the Singapore Interbank Offered Rate on facilities denominated in any other foreign currency.

As security for the Dah Sing Facilities, in addition to the Company's corporate guarantee in the amount of approximately \$2.3 million, CCHK provided to Dah Sing a pledged deposit in the amount of \$1.0 million and CCHK had undertaken (A) to maintain a net worth of not less than HKD80.0 million (approximately US\$10.0 million); (B) to provide audited financial statements of each of CCHK and the Company within nine months after the Company's fiscal year end; (C) an audited report of CCHK showing a net profit as of June 30, 2007, the end of the Company's 2007 fiscal year; and (D) to direct import/export business to Dah Sing of not less than HKD60.0 million (approximately US\$7.5 million) per year.

As of March 31, 2007 and July 1, 2006, the Company had \$2.2 million and \$0, respectively, in short-term borrowings outstanding under the financing facilities described above. The weighted average borrowing rates on the short-term borrowings as of March 31, 2007 and July 1, 2006, were 6.81% and 6.79%, respectively.

### Note 8 - Share-Based Compensation Expense:

During the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006, the Company recorded approximately \$10,000 and \$83,000, respectively, of share-based compensation expense. During Fiscal 2007 YTD and Fiscal 2006 YTD, the Company recorded approximately \$53,000 and \$332,000, respectively, of share-based compensation. The Company considers all of its share-based compensation expense as a component of general and administrative expenses. In addition, no amount of share-based compensation expense was capitalized as part of capital expenditures or inventory for the periods presented.

The Company uses the Black-Scholes-Merton option valuation model to calculate the fair value of a stock option grant. The share-based compensation expense recorded in the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006 was calculated using the assumptions included in the following table. Expected volatilities are based on the historical volatility of the Company's Common Stock over the period of time commensurate with the expected life of the stock options. The dividend yield is zero percent as the Company has never paid cash dividends and has no present intention to pay cash dividends. The Company uses historical data to estimate option exercise and employee termination information within the valuation model. The expected term of options granted is based upon the observed and expected time to the date of post-vesting exercise and forfeitures of options by the Company's employees. The risk-free interest rate is derived from the average five-year U.S. Treasury constant maturity rate for the appropriate quarter, which approximates the rate in effect at the time of the stock option grant.

	Quarter ended March 31, 2007	Quarter ended April 1, 2006
	-----	-----
Expected volatility	63.3%	66.5%
Expected dividend yield	0%	0%
Expected term (in years)	4	5
Risk-free interest rate	4.6%	4.7%

A summary of stock option activity under the Company's stock option plans as of March 31, 2007 and changes during the Third Quarter Fiscal 2007 and Fiscal YTD 2007 are presented below:

Total Stock Options	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (Years)
-----	-----	-----	-----
Outstanding at December 30, 2006	224,144	\$ 25.44	
Granted	6,000	\$ 4.71	
Exercised	--	\$ 0.00	
Forfeited or expired	(14,553)	\$ 37.31	
Outstanding at March 31, 2007	215,591	\$ 24.07	3.4
	=====	=====	=====
Exercisable at March 31, 2007	188,145	\$ 26.53	2.9
	=====	=====	=====

Total Stock Options	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (Years)
-----	-----	-----	-----
Outstanding at July 1, 2006	327,690	\$ 21.06	
Granted	8,000	\$ 4.22	
Exercised	(75,532)	\$ 4.53	
Forfeited or expired	(44,567)	\$ 31.50	
Outstanding at March 31, 2007	215,591	\$ 24.07	3.4
	=====	=====	=====
Exercisable at March 31, 2007	188,145	\$ 26.53	2.9
	=====	=====	=====

The weighted average grant-date fair value of options granted during the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006 was \$2.6 and \$3.5, respectively. The total intrinsic value of options exercised during the Third Quarter Fiscal 2007 and Fiscal 2007 YTD was \$0 and \$2,000. No options were exercised in the Third Quarter Fiscal 2006 and Fiscal 2006 YTD. The intrinsic value of a stock option is the amount by which the current market value of the underlying stock option exceeds the exercise price of the stock option.

A summary of the status of nonvested shares as of March 31, 2007 and changes during the Third Quarter Fiscal 2007 and Fiscal 2007 YTD are presented below:

Nonvested Stock Options	Shares	Weighted Average Grant Date Fair Value
-----	-----	-----
Nonvested at December 30, 2006	25,355	\$5.06
Granted	6,000	\$2.57

Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

Vested	(2,176)	\$7.07
Forfeited	(1,733)	\$4.98
	-----	-----
Nonvested at March 31, 2007	27,446	\$4.36
	=====	=====

13

Nonvested Stock Options	Shares	Weighted Average Grant Date Fair Value
-----	-----	-----
Nonvested at July 1, 2006	32,169	\$7.90
Granted	8,000	\$2.30
Vested	(7,510)	\$15.54
Forfeited	(5,213)	\$6.97
	-----	-----
Nonvested at March 31, 2007	27,446	\$4.36
	=====	=====

As of March 31, 2007, there was approximately \$97,000 of total unrecognized compensation expense related to nonvested share-based compensation arrangements granted under the Company's stock option plans. The unrecognized compensation expense is expected to be recognized over a weighted-average vesting period of 3.0 years. The total grant date fair value of stock options vested during the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006 was approximately \$15,000 and \$35,000, respectively. The total grant date fair value of stock options vested during Fiscal 2007 YTD and Fiscal 2006 YTD was approximately \$117,000 and \$466,000, respectively. See Note 1 - Basis of Presentation, Reverse Split of Common Stock.

Note 9 - Deferred Share Arrangement:

The Company's Deferred Delivery Plan allows designated executive officers to elect, subject to the approval of the Compensation and Stock Option Committee of the Company's Board of Directors, to defer the gains on certain stock option exercises by deferring delivery of the "profit" shares to be received upon exercise.

On August 9, 2006, the Chairman took delivery of the 35,609 shares held in trust upon expiration of the two-year deferral period, reducing the deferred share arrangement balance in stockholders' equity by \$211,500. See Note 1 - Basis of Presentation, Reverse Split of Common Stock and Note 5 - Supplemental Cash Flow Information.

Note 10 - Commitments and Contingencies:

License and Royalty Agreements

On May 10, 2004, the Company entered into a twenty year, worldwide trademark license agreement with Jenoptik AG for the exclusive use of the JENOPTIK brand name and trademark on non-professional consumer imaging products including, but not limited to, digital, single-use and traditional cameras, and other imaging products and related accessories. The license agreement provides for a royalty of one-half of one percent (0.5%) of net sales of non-professional consumer imaging products bearing the JENOPTIK brand name for the first ten (10) years of the license and a royalty of six-tenths of one percent (0.6%) for the second ten (10) years of the license. There are no minimum guaranteed royalty payments.

Effective January 1, 2001, the Company entered into a new twenty-year license

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

agreement with Fuji Photo Film Ltd. ("Fuji"). Under the new license agreement, Fuji granted the Company a worldwide non-exclusive license (excluding Japan until January 1, 2005) to use certain of Fuji's patents and patent applications related to single-use cameras. The license extends until the later of the expiration of the last of the licensed Fuji patents or February 26, 2021. In consideration of the license, the Company agreed to pay a license fee and certain royalty payments to Fuji. Accordingly, a significant balance included in "Other assets" in the accompanying condensed consolidated balance sheets as of March 31, 2007 and July 1, 2006, represents an asset associated with the Fuji license. In addition, a significant balance included in "Other liabilities" in the accompanying condensed consolidated balance sheets as of March 31, 2007 and July 1, 2006 represents the present value of future license fee payments to Fuji. The Company amortizes this asset based upon quantities of single-use cameras that are produced using Fuji's patents and patent applications.

On August 26, 2002, the Company entered into two Polaroid licensing agreements. The two license agreements provided it with the exclusive (with the exception of products already released by Polaroid into the distribution chain), worldwide use of the Polaroid brand trademark in connection with the manufacture, distribution, promotion and sale of single-use and traditional film cameras, including zoom cameras and certain related accessories. The license agreements did not include

14

instant or digital cameras. Each license agreement included an initial term expiring on February 1, 2006, provided the Company the right to renew the license under the same economic terms for an additional three-year period and provided for the payment by the Company of \$3.0 million of minimum royalties, or \$6.0 million in total, which were fully credited against percentage royalties. On November 28, 2005, the Company exercised its right to renew the single-use camera license agreement with Polaroid for an additional three-year term expiring on February 1, 2009 in accordance with the same economic terms included in the original agreement. Pursuant to the terms of the renewed single-use camera license agreement, in February 2006, the Company paid \$2.0 million as a pre-payment of the minimum royalties for the renewal term and recorded this payment as a prepaid asset. The Company amortizes this asset based upon a percentage of net sales of Polaroid branded single-use cameras sold during the renewal term of the single-use camera license agreement. In January 2006, the Company entered into a new license agreement with Polaroid providing it with the exclusive, worldwide use of the Polaroid brand trademark in connection with the manufacture, distribution, promotion and sale of traditional film cameras, including zoom cameras and certain related accessories and excluding instant cameras. This traditional film camera license agreement is for a term of three years expiring on January 31, 2009 and provides for the payment by the Company of \$50,000 of minimum royalties on or before October 31, 2006. The Company satisfied its minimum guaranteed royalty payment of \$50,000 related to traditional film cameras prior to October 31, 2006. There are no minimum guaranteed royalty payments under the traditional film license agreement after the first year of the term.

Additionally, the Company has other license and royalty agreements that require the payment of royalties based on the manufacture, reproduction and/or sale of certain products. Total amortization and royalty expense for all licensing and royalty agreements for the Third Quarter Fiscal 2007 and the Third Quarter Fiscal 2006, was \$1.3 million and \$1.8 million, respectively. Total amortization and royalty expense for all licensing and royalty agreements for Fiscal 2007 YTD and Fiscal 2006 YTD, was \$4.9 million and \$6.2 million, respectively.

Intellectual Property Claims



## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

From time to time, the Company receives patent infringement claims which it analyzes and, if appropriate, takes action to avoid infringement, settle the claim or negotiate a license. Those claims for which legal proceedings have been initiated against the Company are discussed in Note 11, Litigation and Settlements. The Company has also received notifications from two entities, one of which was a significant customer, alleging that certain of the Company's digital cameras infringe upon those entities' respective patents. The Company has engaged in discussions with these entities regarding resolution of the claims.

Based on the Company's initial assessment of these claims, infringement of one or more patents is probable if the patents are valid. Based upon the licensing discussions to date, the Company preliminarily estimates the potential royalties due to these two claimants for digital camera sales through March 31, 2007 to be between \$0 and approximately \$6.7 million in the aggregate. The actual royalty amounts, if any, for past and future sales are dependent upon the outcome of the negotiations. The Company has notified certain of its suppliers of its right to be indemnified by the suppliers if it is required to pay royalties or damages to either claimant. The Company is unable to reasonably estimate the amount of the potential loss, if any, within the range of estimates relating to these claims. Accordingly, the Company has not accrued any amounts related to these claims as of March 31, 2007.

### Purchase Commitments

At March 31, 2007, the Company had \$14.9 million in non-cancelable purchase commitments relating to the procurement of raw materials, components and finished goods inventory from various suppliers. In the aggregate, such commitments are not at prices in excess of current market values and typically do not exceed one year.

### Note 11 - Litigation and Settlements:

In July 2002, a class action complaint was filed against the Company and certain of its officers in the United States District Court for the Southern District of Florida by individuals purporting to be holders of the Company's Common Stock. In January 2003, an amended class action complaint (the "Amended Complaint") was filed adding certain of the Company's current and former directors as defendants. On August 27, 2004, the court dismissed the claims against the newly added

15

current and former directors. On September 8, 2005, the court granted the plaintiffs' motion for class certification and certified as plaintiffs all persons who purchased the Common Stock between January 18, 2001 and June 22, 2001, inclusive, and who were allegedly damaged thereby (the period January 18, 2001 through June 22, 2001 hereinafter referred to as the "Class Period"). The allegations remaining in the Amended Complaint were centered around claims that the Company failed to disclose, in periodic reports it filed with the SEC and in press releases it made to the public during the Class Period regarding its operations and financial results, that a large portion of its accounts receivable was represented by a delinquent and uncollectible balance due from then customer, KB Gear Interactive, Inc. ("KB Gear"), and that a material portion of its inventory consisted of customized components that had no alternative usage. The Amended Complaint claimed that such failures artificially inflated the price of the Common Stock. The Amended Complaint sought unspecified damages, interest, attorneys' fees, costs of suit and unspecified other and further relief from the court. On October 13, 2006, a Stipulation of Settlement

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

was filed with the court and on January 26, 2007, the court issued a Final Judgment and Order of Dismissal approving the settlement set forth in the Stipulation of Settlement and dismissing the case with prejudice. The Company has sought coverage from its insurance carrier for this lawsuit under its directors and officers liability insurance policy. The settlement amount is within the policy limits and has been approved by the Company's insurance carrier. On September 17, 2002, the Company was advised by the staff of the SEC that it was conducting an informal inquiry related to the matters described above and requested certain information and materials related thereto. On October 15, 2002, the staff of NASDAQ also requested certain information and materials related to the matters described above and to matters related to the previously reported embezzlement of Company funds by a former employee, uncovered in April 2002. The Company provided the requested information to the staff of the SEC and NASDAQ and has not received any further communication from the staff of the SEC with respect to the informal inquiry or from NASDAQ with respect to its request since the Company last responded in February 2003.

In September 2004, a class action complaint was filed against the Company and certain of its officers in the United States District Court for the Southern District of Florida by individuals purporting to be holders of the Company's Common Stock. In August 2005, an amended consolidated complaint (the "Amended Complaint") was filed adding a former officer of the Company as a defendant. The lead plaintiff under the Amended Complaint seeks to act as a representative of a class consisting of all persons who purchased the Company's Common Stock during the period from August 14, 2003 through August 31, 2004, inclusive. On March 23, 2007, the court granted the plaintiff's motion for class certification and certified as plaintiffs all persons who purchased the Common Stock between August 14, 2003 and August 31, 2004, inclusive, and who were allegedly damaged thereby (the period August 14, 2003 through August 31, 2004 hereinafter referred as the "Class Period"). The allegations in the Amended Complaint are centered around claims that the Company failed to disclose, in periodic reports it filed with the SEC and in press releases it made to the public during the Class Period regarding its operations and financial results, (i) the full extent of the Company's excess, obsolete and otherwise impaired inventory; (ii) the departure from the Company of the aforementioned former officer defendant until several months after his departure; and (iii) that Eastman Kodak Company ("Kodak") had notified the Company that it would stop purchasing cameras from the Company under its two design and manufacturing services ("DMS") contracts with the Company due to the Company's alleged infringement of Kodak's patents. The Amended Complaint also alleged that the Company improperly recognized revenue contrary to generally accepted accounting principles ("GAAP") due to an alleged inability to reasonably estimate digital camera returns. The Amended Complaint claimed that such failures artificially inflated the price of the Common Stock. The Amended Complaint sought unspecified damages, interest, attorneys' fees, costs of suit and unspecified other and further relief from the court. The Company is vigorously defending the lawsuit. Although the Company believes the lawsuit is without merit, the outcome cannot be predicted, and if adversely determined, the ultimate liability of the Company, which could be material, cannot be ascertained. In a letter dated November 19, 2004, the Company was advised by the staff of the SEC that it is conducting an investigation related to the matters described above. The Company has provided the requested information to the staff of the SEC and has not received any further communication from the SEC with respect to its request since the Company last responded in May 2005.

On November 16, 2004, a shareholder derivative suit was filed against certain of the Company's current and former officers and directors, and the Company as a nominal defendant, in the United States District Court for the District of New Jersey by an individual purporting to be a holder of the Company's Common Stock. The complaint alleged that the individual defendants breached their duties of loyalty and good faith by causing the Company to misrepresent its financial results and prospects, resulting in the class action complaints described in the

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

immediately preceding paragraph. The complaint sought unspecified damages, repayment of salaries and other remuneration from the individual defendants,

16

interest, attorneys' fees, costs of suit and unspecified other and further relief from the court. In March 2005, the court granted a motion by the individual defendants and the Company to transfer the action to the United States District Court for the Southern District of Florida where the related class action suit is currently pending. In May 2005, the court consolidated this case with the related class action suit for discovery purposes only. Although the Company believes this lawsuit is without merit, its outcome cannot be predicted, and if adversely determined, the ultimate effect on the Company, which could be material, cannot be ascertained. The Company has sought coverage from its insurance carrier for this lawsuit and the related class action suit under its directors and officers liability insurance policy, and the insurance carrier is defending the actions under a reservation of rights.

Pursuant to the Company's Certificate of Incorporation, as amended, the personal liability of the Company's directors is limited to the fullest extent permitted under the New Jersey Business Corporation Act ("NJBCA"), and the Company is required to indemnify its officers and directors to the fullest extent permitted under the NJBCA. In accordance with the terms of the Certificate of Incorporation and the NJBCA, the Board of Directors approved the payment of expenses for each of the current and former officers and directors named as defendants (the "individual defendants") in the above described class action and derivative action litigations (collectively, the "actions") in advance of the final disposition of such actions. The individual defendants have executed and delivered to the Company written undertakings to repay the Company all amounts so advanced if it shall ultimately be determined that the individual defendants are not entitled to be indemnified by the Company under the NJBCA.

On October 6, 2004, a patent infringement complaint was filed by Honeywell International, Inc. and Honeywell Intellectual Properties, Inc., against 27 defendants, including the Company, in the United States District Court for the District of Delaware. The complaint asserted that the defendants have conducted activities which infringe U.S. Patent No. 5,280,371, entitled, "Directional Diffuser for a Liquid Crystal Display." The complaint sought unspecified damages, interest, attorneys' fees, costs of suit and unspecified other and further relief from the court. The proceedings in this action against the Company and other similarly situated defendants were stayed by the court pending the resolution of the infringement actions against the liquid crystal display manufacturers. It is too early to assess the probability of a favorable or unfavorable outcome or the loss or range of loss, if any, and therefore, no amounts have been accrued relating to this action. The Company has notified several third parties of its intent to seek indemnity from such parties for any costs or damages incurred by the Company as a result of this action.

In June 2006, St. Clair Intellectual Properties Consultants, Inc. filed a patent infringement complaint against 22 defendants, including the Company, in the United States District Court for the District of Delaware. The complaint asserted that the defendants conducted activities which infringe U.S. Patent Nos. 5,138,459, 6,094,219, 6,233,010 and 6,323,899. The complaint sought injunctive relief, unspecified damages, interest, attorneys' fees, costs of suit and unspecified other and further relief from the court. The proceedings in this action against the Company and the other defendants were stayed by the court until further order of the court. It is too early to assess the probability of a favorable or unfavorable outcome or the loss or range of loss, if any, and, therefore, no amounts have been accrued relating to this action. The Company is assessing potential claims of indemnification against certain of its suppliers

Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

with respect to this action.

The Company is also involved from time to time in routine legal matters incidental to its business. Based upon available information, the Company believes that the resolution of such matters will not have a material adverse effect on its financial position or results of operations.

Note - 12 Other Charges:

Cost-Reduction Initiatives

The Company continues to evaluate its cost structure and implement cost-reduction initiatives as appropriate. During Fiscal 2007 YTD, cost-reduction initiatives included, among other things, the elimination of certain employee positions. As a result, during the Third Fiscal Quarter 2007 and Fiscal 2007 YTD, the Company recorded total charges of \$56,000 and \$762,000, respectively, related to severance costs for the elimination of certain employee positions.

17

Table I - Other Charges Liability reconciles the beginning and ending balances of the other charges liability.

(in thousands)

Other Charges Liability  
-----

	Severance -----	Retention -----
Balance as of July 1, 2006	\$ 1,175	\$ 7
Charges	762	--
Reversal	(44)	(7)
Payments	(1,759)	--
	-----	-----
Balance as of March 31, 2007	\$ 134 =====	\$ -- =====

Table II - Other Charges presents the related expenses and their classification in the consolidated statements of operations.

(in thousands)

Other Charges -----	Severance -----	Retention -----
Third Quarter Fiscal 2007 -----		
Cost of products sold	\$ 32	\$ --
Selling expense	23	--
General and administrative expense	1	--
	-----	-----

Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

Total	\$ 56	\$ --
	=====	=====
Fiscal 2007 YTD		
Cost of products sold	\$ 341	--
Selling expense	302	(7)
General and administrative expense	75	--
	-----	-----
Total	\$ 718	\$ (7)
	=====	=====
Third Quarter Fiscal 2006		
Cost of products sold	\$ --	\$ --
Selling expense	72	--
General and administrative expense	11	(21)
	-----	-----
Total	\$ 83	\$ (21)
	=====	=====
Fiscal 2006 YTD		
Cost of products sold	\$ --	\$ 96
Selling expense	72	14
General and administrative expense	1,149	46
	-----	-----
Total	\$ 1,221	\$ 156
	=====	=====

As a result of the cost-reduction initiatives implemented in Fiscal 2006 and Fiscal 2007, the Company expects to make cash payments totaling approximately \$0.1 million during the remainder of Fiscal 2007 related to severance costs.

18

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion and analysis should be read in conjunction with the condensed consolidated financial statements and the notes to such financial statements included elsewhere in this Form 10-Q and our Annual Report on Form 10-K for Fiscal 2006 filed with the SEC as of September 14, 2006 ("Form 10-K"). Except for historical information contained herein, the matters discussed below are forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements involve risks and uncertainties, including, but not limited to, economic, governmental, political, competitive and technological factors affecting the Company's operations, markets, products, prices and other factors discussed elsewhere in this report and other reports filed with the SEC. See Part I Item 1A, "Risk Factors" in this report and in our Form 10-K. These factors may cause results to differ materially from the statements made in this report or otherwise made by or on behalf of the Company.

Overview

We market and sell popularly priced, easy-to-use single-use and 35mm traditional film cameras. We design, develop, manufacture and assemble most of our single-use cameras and certain of our 35mm traditional film cameras at our

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

manufacturing facilities in the Peoples Republic of China ("PRC") and outsource the manufacture of certain of our single-use and 35mm traditional film cameras. In fiscal 2006, we significantly de-emphasized the sale of digital cameras and do not expect digital camera sales to be material in fiscal 2007. We sell our private label and brand-name products to our customers worldwide either directly or through third-party distributors.

### Executive Summary

#### Quarter-Over-Quarter Results of Operations

Our operating loss for the third quarter of fiscal 2007 was \$(3.7) million as compared to an operating loss of \$(5.0) million for the third quarter of fiscal 2006.

The decrease in our quarter-over-quarter operating loss is primarily related to decreases in selling, general and administrative expenses. Quarter-over-quarter selling expenses decreased by \$0.8 million due to lower selling-related employee compensation costs in the amount of \$0.7 million. Employee compensation costs decreased as a result of the elimination of certain positions in connection with our cost reduction initiatives. Quarter-over-quarter general and administrative ("G&A") expenses decreased by \$1.2 million primarily due to a decrease in G&A-related employee compensation costs of \$0.8 million as a result of the elimination of certain positions in connection with our cost-reduction initiatives and of certain other costs.

Although we experienced decreases in our quarter-over-quarter selling, general and administrative expenses of \$2.0 million, our gross profit for the third quarter of fiscal 2007 decreased as compared to the gross profit for our third quarter of fiscal 2006 by \$0.7 million. The decrease in the quarter-over-quarter gross profit was primarily due to unfavorable manufacturing material, labor and overhead cost variances of \$1.3 million, partially offset by a \$0.6 million increase resulting from improved gross margin percentages on lower quarter-over-quarter net sales.

19

#### Third Quarter Fiscal 2007 Results of Operations

Although we reduced our operating loss by \$1.3 million, or 26.0%, for the third quarter of fiscal 2007 as compared to the third quarter of fiscal 2006, we recorded an operating loss of \$3.7 million during the quarter.

Factors contributing to the third quarter fiscal 2007 operating loss were:

1. Unfavorable Manufacturing Material, Labor and Overhead Cost Variances
2. Insufficient Net Sales and Related Gross Profit to Fully Absorb Non-Manufacturing Overhead Costs
3. Professional Fees

#### 1. Unfavorable Manufacturing Material, Labor and Overhead Cost Variances

During the third quarter of fiscal 2007, we experienced unfavorable manufacturing material, labor and overhead cost variances of \$1.1 million primarily attributable to a lower than anticipated volume of production during the period.

#### 2. Insufficient Net Sales and Related Gross Profit to Fully Absorb Non-Manufacturing Overhead Costs

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

During the third quarter of fiscal 2007, we experienced a significant decrease in net sales and related gross profit resulting in insufficient gross profit to fully absorb our non-manufacturing overhead costs. This net sales and related gross profit reduction contributed approximately \$2.3 million to the operating loss.

### 3. Professional Fees

During the third quarter of fiscal 2007, we recorded charges of \$0.3 million related to internal control costs incurred in connection with the remediation of certain previously disclosed material weaknesses in our internal control over financial reporting.

We continue to take action and review our strategies, including and relating to: (i) acquisition of new single-use and 35mm traditional film camera customers, (ii) potential new business initiatives, and (iii) implementation of additional cost reductions related to worldwide overhead costs. There can be no assurances that we will be able to implement any such strategies or that implementing any such strategies will successfully reverse our losses, increase our revenues, decrease our costs or improve our results of operations.

### Critical Accounting Policies

The discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in conformity with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and the accompanying notes. Since July 1, 2006, there have been no significant changes to the assumptions and estimates related to those critical accounting policies. See critical accounting policies disclosed in our Form 10-K.

### Recently Issued Accounting Pronouncements

In July 2006, the FASB issued Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109." FIN 48 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements by prescribing a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken on a tax return. Additionally, FIN 48 provides guidance on de-recognition of tax benefits previously recognized and additional disclosures for unrecognized tax benefits, interest and penalties. FIN 48 is effective for fiscal years beginning after December 15, 2006 and, therefore, we are required to adopt it in the first quarter of our 2008 fiscal year. We are currently evaluating whether the adoption of FIN 48 will have a material effect on our consolidated financial position, results of operations or cash flows.

20

### Results of Operations

Quarter Ended March 31, 2007 Compared to the Quarter Ended April 1, 2006

#### Net Sales

Net sales of our products for the third quarter of fiscal 2007 were \$16.4 million, a decrease of \$2.5 million, or 13.2%, as compared to net sales for the

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

third quarter of fiscal 2006. The decrease in net sales was due primarily to a reduction in sales of digital cameras attributable to our decision to de-emphasize sales of digital cameras offset by an increase in sales of single-use and to a lesser extent 35mm traditional film cameras.

Net sales from our operations in the Americas for the third quarter of fiscal 2007 were \$12.0 million, an increase of \$.02 million, or 1.7%, as compared to the third quarter of fiscal 2006.

Net sales from our operations in Europe for the third quarter of fiscal 2007 were \$2.6 million, a decrease of \$4.3 million, or 62.3%, as compared to the third quarter of fiscal 2006. The decrease in net sales in Europe was due primarily to a reduction in sales of digital cameras attributable to our decision to de-emphasize digital camera sales, partially offset by an increase in single-use cameras.

Net sales from our operations in Asia for the third quarter of fiscal 2007 were \$1.8 million an increase of \$1.6 million, or 800%, as compared to the third quarter of fiscal 2006. The increase in net sales in Asia was due to increased sales of single-use cameras in Japan in the third quarter of fiscal 2007.

### Gross Profit

Gross profit for the third quarter of fiscal 2007 was \$1.1 million, or 6.7% of net sales, versus gross profit of \$1.8 million, or 9.5% of net sales, in the third quarter of fiscal 2006. During the third quarter of fiscal 2007 as compared to the third quarter of fiscal 2006, gross profit was negatively affected, in dollars and as a percentage of net sales, by unfavorable manufacturing material, labor and overhead cost variances and negatively affected, in dollars, by a reduction in net sales.

Product engineering, design and development costs for the third quarter of fiscal 2007 and the third quarter of fiscal 2006, in dollars and as a percentage of net sales, were \$0.6 million, or 3.7%, and \$0.9 million, or 4.8%, respectively.

### Operating Expenses

Selling expenses for the third quarter of fiscal 2007 were \$1.9 million, or 11.6% of net sales, compared to \$2.6 million, or 13.8% of net sales, for the third quarter of fiscal 2006. The decrease in selling expenses was primarily due to a reduction of selling-related employee compensation costs of \$0.7 million, resulting from the elimination of certain positions in connection with our cost-reduction initiatives.

G&A expenses for the third quarter of fiscal 2007 were \$3.0 million, or 18.3% of net sales, compared to \$4.2 million, or 22.2% of net sales, for the third quarter of fiscal 2006. The decrease in G&A expenses was due to a reduction in G&A-related employee compensation costs of \$0.8 million as a result of the elimination of certain positions in connection with our cost-reduction initiatives and a reduction in certain other costs.

### Stock-Based Compensation

During the third quarter of fiscal 2007 and the third quarter of fiscal 2006, we recorded approximately \$10,000 and \$83,000, respectively, of share-based compensation expenses. We consider all of our share-based compensation expense as a component of general and administrative expenses. In addition, no amount of share-based compensation expense was capitalized as part of capital expenditures or inventory for the periods presented. For further discussion, see Note 8 - Stock-Based Compensation in the Notes to Condensed Consolidated Financial Statements.



Interest Expense

Interest expense was approximately \$0.1 million for each of the third quarter of fiscal 2007 and the third quarter of fiscal 2006.

Other (Income) Expense, Net

Other (income) expense, net was \$(0.4) million for each the third quarter of fiscal 2007 and the third quarter of fiscal 2006, respectively.

Income Taxes

In the third quarter of fiscal 2007 and the fourth quarter of fiscal 2006, based upon all of the available evidence, management determined that it was not more likely than not that its deferred income tax assets will be fully realized. Accordingly, we recorded a valuation allowance for the entire balance of our deferred income tax assets as of March 31, 2007 and July 1, 2006. During the third quarter of fiscal 2007 and the third quarter of fiscal 2006, we recorded a provision (benefit) for income taxes of \$(1,000) and \$40,000, respectively. The third quarter of fiscal 2007 and the third quarter of fiscal 2006 income tax provision (benefit) relate to income tax liabilities incurred by certain of our foreign subsidiaries. These foreign subsidiaries do not have net operating losses to offset such income tax liabilities. For further discussion, see Note 3 - Summary of Significant Accounting Policies - Income Taxes in the Notes to Condensed Consolidated Financial Statements.

Net Loss

We incurred a net loss of \$(3.4) million, or \$(0.57) per basic and diluted common share, for the third quarter of fiscal 2007, as compared to a net loss of \$(4.7) million, or \$(0.81) per basic and diluted common share, for the third quarter of fiscal 2006.

Results of Operations

Fiscal 2007 YTD Compared to Fiscal 2006 YTD

Net Sales

Net sales of our products for the nine months ended March 31, 2007, ("fiscal 2007 YTD"), were \$64.5 million, a decrease of \$40.1 million, or 38.3%, as compared to net sales for the nine months ended April 1, 2006 ("fiscal 2006 YTD"). The decrease in net sales was due primarily to a reduction in sales of digital cameras attributable to our decision to de-emphasize digital camera sales and to a lesser extent, a reduction in sales of 35mm traditional film cameras partially offset by an increase in single-use cameras.

Net sales from our operations in the Americas for fiscal 2007 YTD were \$49.8 million, a decrease of \$11.5 million, or 18.8%, as compared to fiscal 2006 YTD. The decrease in net sales in the Americas was due primarily to a reduction in sales of 35mm traditional film, single-use and digital cameras.

Net sales from our operations in Europe for fiscal 2007 YTD were \$11.5 million, a decrease of \$31.2 million, or 73.1%, as compared to fiscal 2006 YTD. The decrease in net sales in Europe was due primarily to a reduction in sales of digital cameras attributable to our decision to de-emphasize digital camera sales and, to a lesser extent, 35mm traditional film cameras, partially offset

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

by an increase in single-use cameras.

Net sales from our operations in Asia for fiscal 2007 YTD were \$3.2 million an increase of \$2.6 million, or 433%, as compared to fiscal 2006 YTD. The increase in net sales in Asia was due to an increase in sales of single-use cameras in Japan.

22

### Gross Profit

Gross profit for fiscal 2007 YTD was \$7.1 million, or 11.0% of net sales, versus gross profit of \$9.9 million, or 9.5% of net sales, in fiscal 2006 YTD. During fiscal 2007 YTD as compared to fiscal 2006 YTD, gross profit, in dollars and as a percentage of net sales, was positively affected by a reduction in negative gross profit related to digital camera sales and negatively affected by unfavorable manufacturing material, labor and overhead cost variances and negatively affected, in dollars, by a reduction in net sales

Product engineering, design and development costs for fiscal 2007 YTD and fiscal 2006 YTD, in dollars and as a percentage of net sales, were \$2.0 million, or 3.1%, and \$3.0 million, or 2.9%, respectively.

### Operating Expenses

Selling expenses for fiscal 2007 YTD were \$6.8 million, or 10.5% of net sales, compared to \$10.2 million, or 9.8% of net sales, for fiscal 2006 YTD. The decrease in the dollar amount was primarily due to a reduction in freight and royalty costs in the amounts of \$1.1 million and \$0.6 million, respectively, as a result of a decrease in year-to-date over year-to-date net sales. In addition, selling-related employee compensation costs decreased by \$1.7 million including a year-over-year increase in other charges of \$0.2 million, resulting from the elimination of certain positions in connection with our cost-reduction initiatives.

G&A expenses for fiscal 2007 YTD were \$10.2 million, or 15.8% of net sales, compared to \$16.0 million, or 15.3% of net sales, for fiscal 2006 YTD. The decrease in the dollar amount was primarily due to a reduction in employee compensation costs of \$3.6 million, including a year-over-year decrease in other charges of \$1.1 million, resulting from the elimination of certain positions in connection with our cost-reduction initiatives. In addition, the decrease in G&A expenses was due to a reduction in professional fees of \$1.6 million incurred in connection with internal control remediation efforts and a reduction of certain other costs.

### Stock-Based Compensation

During fiscal 2007 YTD and fiscal 2006 YTD, we recorded approximately \$53,000 and \$332,000, respectively, of share-based compensation expenses. We consider all of our share-based compensation expense as a component of general and administrative expenses. In addition, no amount of share-based compensation expense was capitalized as part of capital expenditures or inventory for the periods presented. For further discussion, see Note 8 - Stock-Based Compensation in the Notes to Condensed Consolidated Financial Statements.

### Interest Expense

Interest expense was approximately \$0.2 million and \$0.3 million for fiscal 2007 YTD and fiscal 2006 YTD. The decrease was attributable to decreased short-term borrowings in fiscal 2007 YTD.

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

### Other Income, Net

Other income, net was \$1.6 million and \$0.5 million for fiscal 2007 YTD and fiscal 2006 YTD, respectively. The year-to-date over year-to-date increase in other income was primarily due to a reduction in foreign exchange losses, an increase in investment income resulting from an increase in the average amount of funds invested during the respective quarters and to a lesser extent a tax refund recovery in Europe. For further discussion, see Note 3 - Summary of Significant Accounting Policies in the Notes to the Condensed Consolidated Financial Statements.

### Income Taxes

In fiscal 2007 YTD and the fourth quarter of fiscal 2006, based upon all of the available evidence, management determined that it was not more likely than not that its deferred income tax assets will be fully realized. Accordingly, we recorded a valuation allowance for the entire balance of our deferred income tax assets as of March 31, 2007 and July 1, 2006. During

23

fiscal 2007 YTD and fiscal 2006 YTD, we recorded provisions for income taxes of \$34,000 and \$0.2 million, respectively. The fiscal 2007 YTD and fiscal 2006 YTD income tax provisions related to income tax liabilities incurred by certain of our foreign subsidiaries. These foreign subsidiaries do not have net operating losses to offset such income tax liabilities. For further discussion, see Note 3 - Summary of Significant Accounting Policies, Income Taxes in the Notes to Condensed Consolidated Financial Statements.

### Net Loss

We incurred a net loss of \$(8.5) million, or \$(1.46) per basic and diluted common share, for fiscal 2007 YTD, as compared to a net loss of \$(16.3) million, or \$(2.79) per basic and diluted common share, for fiscal 2006 YTD.

### Cost-Reduction Initiatives

We continue to evaluate our cost structure and implement cost-reduction initiatives as appropriate. During fiscal 2007 YTD and fiscal 2006 YTD, cost-reduction initiatives included, among other things, the elimination of certain employee positions. As a result, during fiscal 2007 YTD and fiscal 2006 YTD, we recorded total charges of \$0.8 million and \$1.2 million, respectively, for severance costs related to the elimination of certain employee positions. For further discussion, see Note 12 - Other Charges in the Notes to the Condensed Consolidated Financial Statements.

### Liquidity and Capital Resources

We are not aware of factors that are reasonably likely to adversely affect liquidity trends, other than those factors summarized under the caption "Risk Factors" in our Form 10-K. We are not engaged in hedging activities and had no forward exchange contracts outstanding at March 31, 2007. In the ordinary course of business, we enter into operating lease commitments, purchase commitments and other contractual obligations. These transactions are recognized in our financial statements in accordance with accounting principles generally accepted in the United States and are more fully discussed below.

We believe that our cash and cash equivalents, short-term investments, anticipated cash flow from operations, and amounts available under our financing

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

facilities provide sufficient liquidity and capital resources for our anticipated working capital and capital expenditure requirements for at least the next twelve months.

Although we currently anticipate that we have, or have access to, an amount of working capital that will be sufficient to fund our operations for the next twelve months, our cash requirements during this period may exceed the amount of working capital available to us. Our ability to fund our operating requirements and maintain an adequate level of working capital will depend primarily on our ability to generate growth in sales of our single-use and 35mm traditional film cameras and new products, on our ability to continue to access our financing facilities and on our ability to control operating expenses. Our failure to generate substantial growth in the sales of our single-use and 35mm traditional film cameras and new products, control operating expenses and other events - including the progress of our new product initiatives, our ability to manufacture or have manufactured products at an economically feasible cost and in sufficient quantities and changes in economic or competitive conditions or our planned business - could cause us to require additional capital. In the event that we must raise additional capital to fund our working capital needs, we may seek to raise such capital through borrowings and/or the issuance of debt securities or equity securities. To the extent we raise additional capital by issuing equity securities or obtaining borrowings convertible into equity, existing shareholders may experience ownership dilution and future investors may be granted rights superior to those of existing shareholders. Moreover, additional capital may not be available to us on acceptable terms, or at all.

Working Capital - At March 31, 2007, we had working capital of \$41.3 million, compared to \$46.8 million at July 1, 2006, a decrease of \$5.5 million.

Cash Used in Operating Activities - Cash used in operating activities during fiscal 2007 YTD was \$3.2 million, which compared unfavorably to cash used in operating activities of \$2.2 million during fiscal 2006 YTD. The cash used in operating activities is primarily attributable to a net decrease in working capital items offset by a reduction in net loss.

24

Cash Provided by Investing Activities - Cash provided by investing activities was \$2.9 million for fiscal 2007 YTD as compared to cash provided by investing activities of \$0.6 million for fiscal 2006 YTD. The increase in cash provided by investing activities was primarily due to a \$10.3 million decrease in restricted cash attributable to a reduction in our borrowing capacity under the HSBC financing facilities, a decrease of \$1.9 million in capital expenditures partially offset by a \$9.9 million decrease in proceeds from the sale of available-for-sale investments. See Note 7 - Short-Term Borrowings and Financing Facilities in the Notes to Condensed Consolidated Financial Statements.

Cash Provided by (Used in) Financing Activities - Cash provided by (used in ) financing activities during fiscal 2007 YTD and fiscal 2006 YTD was approximately \$2.5 million and \$(1.4) million, respectively. This activity relates to net short-term borrowings made under our financing facilities. See Note 7 - Short-Term Borrowings and Financing Facilities in the Notes to Condensed Consolidated Financial Statements.

Operating Leases - We enter into operating leases in the ordinary course of business (e.g., warehouse facilities, office space and equipment). The effects of outstanding leases are not material to us in terms of either annual cash flow or in total future minimum payments.

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

Purchase Commitments - See Note 10 - Commitments and Contingencies in the Notes to Condensed Consolidated Financial Statements.

Other Contractual Obligations - We do not have any material financial guarantees or other contractual commitments that are reasonably likely to have an adverse effect on liquidity. See Note 7 - Short-Term Borrowings and Financing Facilities in the Notes to Condensed Consolidated Financial Statements for additional information about the corporate guarantees we provided in connection with our financing facilities. See also Note 10 - Commitments and Contingencies in the Notes to Condensed Consolidated Financial Statements.

License Agreements - See Note 10 - Commitments and Contingencies in the Notes to Condensed Consolidated Financial Statements.

Intellectual Property Claims - See Note 10 - Commitments and Contingencies and Note 11 - Litigation and Settlements in the Notes to Condensed Consolidated Financial Statements.

Hong Kong Financing Facilities - As of March 31, 2007, we had \$1.6 million in letters of credit outstanding, which were issued primarily to certain suppliers to guarantee payment of our purchase orders with such suppliers. The letters of credit are issued under our import facilities that have been granted to CCHK. See Note 7 - Short-Term Borrowings and Financing Facilities in the Notes to Condensed Consolidated Financial Statements.

### Forward-Looking Information: Certain Cautionary Statements

The statements contained in this report that are not historical facts are "forward-looking statements" (as such term is defined in the Private Securities Litigation Reform Act of 1995), which can be identified by the use of forward-looking terminology such as: "estimates," "projects," "anticipates," "expects," "intends," "believes," "plans," "forecasts" or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy that involve risks and uncertainties. Our actual results could differ materially from those anticipated in such forward-looking statements as a result of certain factors. For a discussion of some of the factors that could cause actual results to differ, see the discussion under "Risk Factors" in our Form 10-K and subsequently filed reports. We wish to caution the reader that these forward-looking statements, including, without limitation, statements regarding expected cost reductions, anticipated or expected results of the implementation of our restructuring initiatives, cost-reduction initiatives, and possible new business initiatives, anticipated financial benefits of de-emphasizing the sale of digital cameras, eliminating our reliance on internally designed and manufactured digital cameras and increasing the design, co-development and purchase of digital cameras from outsourced manufacturers and increasing our emphasis on the sale of single-use and 35mm traditional film cameras, the viability of marketing and selling cameras and competing in the camera market, the cost structure requirements needed to maintain a presence in the camera market and to market and sell cameras, the development of our business including our new business initiatives, anticipated revenues or capital expenditures, our expectations as to the sufficiency of our capital resources, our preliminary estimates of the potential range of royalties we may have to pay to two entities for alleged infringement, our assessment of active claims against us and the materiality thereof, our expectation of

increases in sales to certain customers (including sales of single-use cameras to Walgreens, Wal-Mart and other large current and potential customers), our ability to maintain or improve gross profit on the sale of our products,

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

projected profits or losses and other statements contained in this report regarding matters that are not historical facts, are only estimates or predictions. No assurance can be given that future results will be achieved. Actual events or results may differ materially as a result of risks facing us or actual results differing from the assumptions underlying such statements. In particular, our expected results could be adversely affected by, among other things, production difficulties or economic conditions negatively affecting the market for our products, by our inability to develop and maintain relationships on favorable terms with component and material suppliers and contract manufacturers, our inability to obtain film for our single-use cameras or by our inability to negotiate favorable terms with our licensors. Obtaining the results expected from the introduction of any new products or product lines may require timely completion of development, successful ramp-up of full-scale production on a timely basis and customer and consumer acceptance of those products. In addition, future relationships or agreements may require an ability to meet high quality and performance standards, to successfully implement production at greatly increased volumes and to sustain production at greatly increased volumes, as to all of which there can be no assurance. There also can be no assurance that products and new business initiatives under consideration or development will be successfully developed or that once developed such products and initiatives will be commercially successful. Any forward-looking statements contained in this report represent our estimates only as of the date of this report, or as of such earlier dates as are indicated herein, and should not be relied upon as representing our estimates as of any subsequent date. While we may elect to update forward-looking statements at some point in the future, we specifically disclaim any obligation to do so, even if our estimates change.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

There have been no material changes in the disclosures set forth in Part II, Item 7A in our Form 10-K during this reporting period.

### Item 4. Controls and Procedures.

#### (a) Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), designed to ensure that information required to be disclosed in our filings under the Exchange Act is (1) recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (2) accumulated and communicated to our management, including the chief executive officer and principal financial officer, to allow timely decisions regarding required disclosure.

Our management has reviewed and evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this quarterly report on Form 10-Q. Based on that evaluation, our chief executive officer and principal financial officer concluded that as of March 31, 2007, our disclosure controls and procedures were not effective as a result of the continued existence of a material weakness in internal control over financial reporting described in our Form 10-K.

Because of this material weakness, we performed additional manual controls, procedures and analyses and other pre- and post-closing procedures designed to ensure that our unaudited condensed consolidated financial statements are presented fairly in all material respects in accordance with accounting principles generally accepted in the United States. We relied on increased monitoring and review to compensate for the material weakness in our internal control over financial reporting. Accordingly, management believes that the unaudited condensed consolidated financial statements included in this report fairly present in all material respects our financial position, results of

operations and cash flows for the periods presented.

26

(b) Changes in Internal Control over Financial Reporting

The following two previously identified material weaknesses in our internal control over financial reporting were remediated during our third fiscal quarter ended March 31, 2007:

- o ERP System: Management believes that the employees have been provided effective training on our ERP System and certain previously identified configuration deficiencies in the system no longer result in operational inefficiencies.
- o Sales, Accounts Receivable and Revenue Recognition: Management believes that the controls related to the sale and return and allowances of our products, collection of receivables and recognition of revenue, including the ability to verify the completeness and accuracy of sales orders shipped and invoiced, are now operating effectively.

Although management believes these material weaknesses in our internal control over financial reporting have been remediated to the extent disclosed, our independent registered public accounting firm has not opined on management's assessment and we cannot assure you that these remediation efforts have been successful or that we will not identify additional weaknesses in our controls and procedures in the future. However, we will continue to monitor the effectiveness of these actions and will make any changes that management determines appropriate.

We continue to take corrective actions to remediate the remaining material weakness in Information Technology that was disclosed in our Form 10-K. Our management is dedicated to improving our internal control over financial reporting and intends to continue monitoring and upgrading our internal controls as necessary and appropriate for our business.

PART II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

See Part I, Item 1, Financial Statements, Note 11 - Litigation and Settlements in the Notes to Condensed Consolidated Financial Statements.

Item 1A. RISK FACTORS

We depend on third-party suppliers, and our revenue, gross profits and margins could suffer if we encounter supplier issues and/or fail to manage supplier issues properly.

We currently purchase certain components from our suppliers and outsource the manufacture of certain of our single-use and 35mm traditional film camera and other products for sale to our customers worldwide. The term "components" includes film, batteries, packaging and any other items used in the manufacture of our products by our company or outsourced manufacturers. Our manufacturing, sales and distribution operations depend on our ability to anticipate our needs for components and products and our suppliers' ability to deliver sufficient quantities of quality components and products at reasonable prices in time to meet critical manufacturing, sales and distribution schedules. Given the variety of products that we offer and might offer in the future, the dispersal of our

## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

suppliers and outsourced manufacturers across the globe, the diminishing number of our suppliers of certain components and the long lead times that are required to manufacture, assemble and deliver certain components and products, adverse circumstances, issues and problems could arise in planning production, procurement and managing inventory levels that could negatively impact our business and increase our financial exposure and risk. Other supplier problems that we could face include component and product shortages, excess supply and risks related to fixed-price contracts that would require us to pay more than the open market price, as more fully described below.

- o Supply shortages. We may experience a shortage of supply of, or a delay in receiving, certain components and products as a result of strong demand, capacity constraints, diminishing sources of supply or other problems experienced by suppliers. The number of film suppliers has diminished and we currently rely on our two major competitors in the single-use camera market to supply a significant portion of the film used in the manufacture of our

27

products. If shortages or delays occur or persist, the price of these components and products may increase, we may be exposed to quality issues or the components and products may not be available at all. We may not be able to secure enough components and/or products at reasonable prices or of acceptable quality to build, sell and distribute new products in a timely manner in the quantities or configurations needed. Accordingly, our revenue, gross profits and margins could suffer as we could lose time-sensitive sales, incur additional freight costs or be unable to pass on price increases to our customers. If we cannot adequately address supply issues, we may have to re-engineer and/or seek other sources for some components and products, resulting in additional costs, delays or insufficient supply of products for our customers.

- o Oversupply. In order to secure products or components for the production of products, at times we may make advance payments to suppliers or might purchase components in advance of forecasted requirements, or we may enter into non-cancelable commitments with suppliers. If we fail to properly anticipate customer demand, an oversupply of products and/or components could result in excess or obsolete inventory. This excess or obsolete inventory may result in lowering the carrying value of these components and/or products by recording an inventory charge which could adversely affect our gross profits and margins.

- o Long-term pricing commitments. As a result of binding price or purchase commitments with suppliers, we may be obligated to purchase components and/or products at prices that are higher than those available in the current market and be limited in our ability to respond to changing market conditions. In the event that we become committed to purchase components and/or products in advance of forecasted requirements and/or for prices in excess of the current market price, we may be at a disadvantage to competitors who have access to components and/or products at the times required and/or at lower prices. This excess in component purchases and in purchase price over current market price may result in lowering the carrying value of those components and/or products by recording an inventory charge that could adversely affect our gross profits and margins.

In many instances, we rely on offshore suppliers, including, but not limited to, manufacturers in the PRC, for the production of cameras and other products and other suppliers in Asia for product assembly and manufacture. Regional economic,



## Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

business, environmental, political, medical or military conditions or events could disrupt supplies in foreign locations.

### Item 5. OTHER INFORMATION

(b) There have been no material changes in the procedures by which our security holders may recommend nominees to our board of directors during this reporting period.

### Item 6. EXHIBITS

No. ---	Description -----	Method of Filing -----
3.1	Certificate of Incorporation, as amended through May 9, 2000	Incorporated by reference to the Company's annual report on Form 10-K for the year ended July 1, 2000.
3.2	Restated By-Laws, as amended through July 12, 2004	Incorporated by reference to the Company's annual report on Form 10-K for the year ended July 3, 2004.
3.3	Certificate of Amendment (No. 7) of Certificate of Incorporation, dated November 2, 2006	Incorporated by reference to the Company's current report on Form 8-K filed November 7, 2006.
3.4	Certificate of Correction of Certificate of Amendment (No. 7) to Certificate of Incorporation, dated November 3, 2006	Incorporated by reference to the Company's current report on Form 8-K filed November 7, 2006.

28

31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a)	Filed herewith.
31.2	Certification of Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a)	Filed herewith.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. ss.1350	Filed herewith.
32.2	Certification of Principal Financial Officer pursuant to 18 U.S.C. ss.1350	Filed herewith.

29

### S I G N A T U R E

Pursuant to the requirements of the Securities Exchange Act of 1934, the

Edgar Filing: CONCORD CAMERA CORP - Form 10-Q

registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CONCORD CAMERA CORP.

-----  
(Registrant)

DATE: May 10, 2007

By: /s/ Blaine A. Robinson

-----  
(Signature)

Blaine A. Robinson,  
Vice President - Finance, Treasurer  
and Assistant Secretary (Principal  
Financial and Accounting Officer)