HCA INC/TN Form 4 October 02, 2006

# FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**OMB APPROVAL** OMB

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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

30(h) of the Investment Company Act of 1940

1(b).

Stock

(Print or Type Responses)

may continue.

See Instruction

1. Name and A Rutledge W	Address of Reporting l	Symbol	er Name <b>and</b> Ticker or Trading  NC/TN [(HCA)]	5. Relationship of Reporting Person(s) to Issuer		
(Last)	(First) (N		of Earliest Transaction	(Check all applicable)		
ONE PARK	X PLAZA		Day/Year)	Director 10% OwnerX_ Officer (give title Other (specify below)  President - Central Group		
	(Street)	4. If Am	endment, Date Original	6. Individual or Joint/Group Filing(Check		
NASHVILI	LE, TN 37203	Filed(Mo	onth/Day/Year)	Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting Person		
(City)	(State)	(Zip) Tak	ole I - Non-Derivative Securities A	equired, Disposed of, or Beneficially Owned		
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	Code (Instr. 3, 4 and 5) (Instr. 8)  (A) or Code V Amount (D) Price	Securities Form: Direct Indirect Beneficially (D) or Beneficial Owned Indirect (I) Ownership Following (Instr. 4) (Instr. 4) Reported Transaction(s) (Instr. 3 and 4)		
Stock	10/01/2006		F 1,473 D 49.89	) 56,328 D		
Common				4.400 I By.401(k)		

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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4,499

By 401(k)

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

9. Nu Deriv Secur Bene Own Follo Repo Trans (Instr

1. Title of	2.	3. Transaction Date	3A. Deemed	4.	5.	6. Date Exerc	isable and	7. Titl	e and	8. Price of	9
Derivative	Conversion	(Month/Day/Year)	Execution Date, if	Transactio	onNumber	Expiration Da	ite	Amou	nt of	Derivative	I
Security	or Exercise		any	Code	of	(Month/Day/Y	Year)	Under	lying	Security	
(Instr. 3)	Price of		(Month/Day/Year)	(Instr. 8)	Derivative	e		Securi	ities	(Instr. 5)	]
	Derivative				Securities			(Instr.	3 and 4)		(
	Security				Acquired						J
					(A) or						J
					Disposed						-
					of (D)						(
					(Instr. 3,						
					4, and 5)						
									Amount		
									Amount		
						Date	Expiration	Title	Or		
						Exercisable	Date	ritte	Number		
				C 1 W	(A) (D)				of		
				Code V	(A) (D)				Shares		

# **Reporting Owners**

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

Rutledge W Paul ONE PARK PLAZA NASHVILLE, TN 37203

President - Central Group

**Signatures** 

By: /s/ Colleen E. Haley, Attorney-in-Fact

\*\*Signature of Reporting Person Date

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. ="vertical-align:bottom;border-bottom:1px solid #000000;">

Total liabilities and equity \$ 375,191

5,5,171

\$ 366,380

Our consolidated assets included the following for which we have elected the fair value option: Loans held for sale (a) of \$1.6 billion, Loans of \$.8 billion and Other assets of \$.3 billion at September 30, 2017 and Loans held for sale of \$2.4 billion, Loans of \$.9 billion and Other assets of \$.5 billion at December 31, 2016.

Reporting Owners 2

- Our consolidated liabilities at both September 30, 2017 and December 31, 2016 included Other borrowed funds of \$.1 billion for which we have elected the fair value option.
- (c) Par value less than \$.5 million at each date.

See accompanying Notes To Consolidated Financial Statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS THE PNC FINANCIAL SERVICES GROUP, INC.

Unaudited In millions	Nine m Septem 2017	onths ended ber 30		2016	
Operating Activities Net income Adjustments to reconcile net income to net cash provided	\$	3,297		\$	2,938
(used) by operating activities	216			266	
Provision for credit losses Depreciation and	316			366	
amortization	859			917	
Deferred income taxes	147			(171	)
Changes in fair value of	231			559	
mortgage servicing rights					
Gain on sales of Visa Class B common shares				(126	)
Undistributed earnings of	(215			(0.5.6	
BlackRock	(315		)	(256	)
Net change in					
Trading securities and other	252			(1,029	)
short-term investments Loans held for sale	37			(490	,
Other assets	130			(2,179)	)
Accrued expenses and other					,
liabilities	5			2,197	
Other	(133		)	(431	)
Net cash provided (used) by	4,826			2,295	
operating activities Investing Activities					
Sales					
Securities available for sale	4,192			2,517	
Loans	1,493			1,538	
Repayments/maturities	0.105			7.602	
Securities available for sale	8,195			7,683	
Securities held to maturity Purchases	2,196			2,013	
Securities available for sale	(8,676		)	(15,179	)
Securities held to maturity	(4,098		)	(3,741	)
Loans	(690		)	(963	)
Net change in					
Federal funds sold and resale agreements	(397		)	651	
Interest-earning deposits with					
banks	998			3,487	
Loans	(10,606	)	)	(5,451	)
Net cash paid for acquisition	(1,323		)		

Other (899 ) (159 )
Net cash provided (used) by investing activities (9,615 ) (7,604 )

# CONSOLIDATED STATEMENT OF CASH FLOWS THE PNC FINANCIAL SERVICES GROUP, INC.

(continued from previous page)

TT	Nine Mo Ended	onths	
Unaudited		20	
In millions	Septemb 2017	er 30 2016	
Einanaina Astivitias	2017	2016	
Financing Activities Net change in			
Noninterest-bearing deposits	\$(165)	\$2 162	
Interest-bearing deposits	3,834		1
Federal funds purchased and repurchase agreements			)
Federal Home Loan Bank borrowings	3,000	(342	,
Other borrowed funds	829	(15	)
Sales/issuances	02)	(13	,
Federal Home Loan Bank borrowings	6,000		
Bank notes and senior debt	5,309	3,855	
Other borrowed funds	277	143	
Common and treasury stock	94	63	
Repayments/maturities	<b>,</b>	05	
Federal Home Loan Bank borrowings	(6,011)	(3.058	)
Bank notes and senior debt	(1,800)		
Subordinated debt	(2,408)	(2,000	,
Other borrowed funds		(484	)
Redemption of noncontrolling interests	(1,000)	(	
Acquisition of treasury stock	(1,927)	(1.559	)
Preferred stock cash dividends paid	(181)		
Common stock cash dividends paid	(904)		)
Net cash provided (used) by financing activities	4,646	5,775	ĺ
Net Increase (Decrease) In Cash And Due From Banks	(143)	466	
Cash and due from banks at beginning of period	4,879	4,065	
Cash and due from banks at end of period	\$4,736	\$4,531	
Supplemental Disclosures			
Interest paid	\$1,201	\$980	
Income taxes paid	\$53	\$461	
Income taxes refunded	\$11	\$97	
Non-cash Investing and Financing Items			
Transfer from loans to loans held for sale, net	\$295	\$497	
Transfer from loans to foreclosed assets	\$164	\$225	
Transfer from trading securities to investment securities	\$192		
See accompanying Notes To Consolidated Financial State	ements.		

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS THE PNC FINANCIAL SERVICES GROUP, INC. Unaudited

#### **BUSINESS**

The PNC Financial Services Group, Inc. (PNC) is one of the largest diversified financial services companies in the United States and is headquartered in Pittsburgh, Pennsylvania.

We have businesses engaged in retail banking, including residential mortgage, corporate and institutional banking and asset management, providing many of our products and services nationally. Our primary geographic markets are located in Pennsylvania, Ohio, New Jersey, Michigan, Illinois, Maryland, Indiana, Florida, North Carolina, Kentucky, Washington, D.C., Delaware, Virginia, Georgia, Alabama, Missouri, Wisconsin and South Carolina. We also provide certain products and services internationally.

#### NOTE 1 ACCOUNTING POLICIES

#### Basis of Financial Statement Presentation

Our consolidated financial statements include the accounts of the parent company and its subsidiaries, most of which are wholly-owned, certain partnership interests and variable interest entities.

We prepared these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America (GAAP). We have eliminated intercompany accounts and transactions. We have also reclassified certain prior year amounts to conform to the 2017 presentation, which did not have a material impact on our consolidated financial condition or results of operations.

In our opinion, the unaudited interim consolidated financial statements reflect all normal, recurring adjustments needed to present fairly our results for the interim periods. The results of operations for interim periods are not necessarily indicative of the results that may be expected for the full year or any other interim period.

We have also considered the impact of subsequent events on these consolidated financial statements.

When preparing these unaudited interim consolidated financial statements, we have assumed that you have read the audited consolidated financial statements included in our 2016 Annual Report on Form 10-K. Reference is made to Note 1 Accounting Policies in the 2016 Form 10-K for a detailed description of significant accounting policies. There have been no significant changes to our accounting policies as disclosed in the 2016 Annual Report on Form 10-K. These interim consolidated financial statements serve to update the 2016 Form 10-K and may not include all information and notes necessary to constitute a complete set of financial statements.

#### Use of Estimates

We prepared these consolidated financial statements using financial information available at the time of preparation, which requires us to make estimates and assumptions that affect the amounts reported. Our most significant estimates pertain to our fair value measurements and allowances for loan and lease losses and unfunded loan commitments and letters of credit. Actual results may differ from the estimates and the differences may be material to the consolidated financial statements.

#### Recently Adopted Accounting Standards

We did not adopt any new accounting standards that had a significant impact during the third quarter of 2017.

#### NOTE 2 LOAN SALE AND SERVICING ACTIVITIES AND VARIABLE INTEREST ENTITIES

Loan Sale and Servicing Activities

As more fully described in Note 2 Loan Sale and Servicing Activities and Variable Interest Entities in our 2016 Form 10-K, we have transferred residential and commercial mortgage loans in securitization or sales transactions in which we have continuing involvement. Our continuing involvement generally consists of servicing, repurchasing previously transferred loans under certain conditions and loss share arrangements, and, in limited circumstances, holding of mortgage-backed securities issued by the securitization special purpose entities (SPEs).

We earn servicing and other ancillary fees for our role as servicer and, depending on the contractual terms of the servicing arrangement, we can be terminated as servicer with or without cause. At the consummation date of each type of loan transfer where we retain the servicing, we recognize a servicing right at fair value. See Note 7 Goodwill and Mortgage Servicing Rights for information on our servicing rights, including the carrying value of servicing assets.

The following table provides cash flows associated with our loan sale and servicing activities.

Table 31: Cash Flows Associated with Loan Sale and Servicing Activities

In millions		Commercial
	Mortgages	Mortgages (a)
CASH FLOWS – Three months ended		
September 30, 2017		
Sales of loans (b)	\$ 1,468	\$ 1,280
Repurchases of previously transferred loans (c)	\$ 103	
Servicing fees (d)	\$ 95	\$ 32
Servicing advances recovered/(funded), net	\$ (4)	\$ (1)
Cash flows on mortgage-backed securities	\$ 372	\$ 13
held (e)	Ψ 3 / 2	Ψ 13
CASH FLOWS – Three months ended		
September 30, 2016		
Sales of loans (b)	\$ 1,950	\$ 1,342
Repurchases of previously transferred loans (c)	\$ 133	
Servicing fees (d)	\$ 95	\$ 31
Servicing advances recovered/(funded), net	\$ 13	\$ (7)
Cash flows on mortgage-backed securities	\$ 466	\$ 31
held (e)	Ψ +00	Ψ 31
CASH FLOWS – Nine months ended		
September 30, 2017		
Sales of loans (b)	\$ 4,385	\$ 3,639
Repurchases of previously transferred loans (c)	\$ 331	
Servicing fees (d)	\$ 281	\$ 95
Servicing advances recovered/(funded), net	\$ 80	\$ 25
Cash flows on mortgage-backed securities	\$ 1,066	\$ 196
held (e)	\$ 1,000	φ 190
CASH FLOWS – Nine months ended		
September 30, 2016		
Sales of loans (b)	\$ 4,796	\$ 2,796
Repurchases of previously transferred loans (c)	\$ 396	
Servicing fees (d)	\$ 281	\$ 93
Servicing advances recovered/(funded), net	\$ 89	
Cash flows on mortgage-backed securities	\$ 1,235	\$ 228
held (e)	φ 1,233	\$ 228

- (a) Represents cash flow information associated with both commercial mortgage loan transfer and servicing activities.
- $(b) Gains/losses \ recognized \ on \ sales \ of \ loans \ were \ insignificant \ for \ the \ periods \ presented.$
- Includes residential mortgage government insured or guaranteed loans eligible for repurchase through the exercise
- (c) of our removal of account provision option, and loans repurchased due to alleged breaches of origination covenants or representations and warranties made to purchasers.
- $(d) Includes \ contractually \ specified \ servicing \ fees, \ late \ charges \ and \ ancillary \ fees.$ 
  - Represents cash flows on securities we hold issued by a securitization SPE in which we transferred to and/or services loans. The carrying values of such securities held were \$7.6 billion in residential mortgage-backed
- (e) securities and \$.7 billion in commercial mortgage-backed securities at September 30, 2017 and \$6.7 billion in residential mortgage-backed securities and \$1.0 billion in commercial mortgage-backed securities at September 30, 2016. Additionally, at December 31, 2016, the carrying values of such securities held were \$6.9 billion in residential mortgage-backed securities and \$.9 billion in commercial mortgage-backed securities.

Table 32 presents information about the principal balances of transferred loans that we service and are not recorded on our Consolidated Balance Sheet. We would only experience a loss on these transferred loans if we were required to repurchase a loan due to a breach in representations and warranties or a loss sharing arrangement associated with our continuing involvement with these loans.

Table 32: Principal Balance, Delinquent Loans and Net Charge-offs Related to Serviced Loans For Others

In millions	Residential	Commercial		
III IIIIIIOIIS	Mortgages	Mortgages (a)		
September 30, 2017				
Total principal balance	\$ 59,580	\$ 47,376		
Delinquent loans (b)	\$ 909	\$ 566		
December 31, 2016				
Total principal balance	\$ 66,081	\$ 45,855		
Delinquent loans (b)	\$ 1,422	\$ 941		
Three months ended September 30, 2017				
Net charge-offs (c)	\$ 13	\$ 228		
Three months ended September 30, 2016				
Net charge-offs (c)	\$ 24	\$ 168		
Nine months ended September 30, 2017				
Net charge-offs (c)	\$ 62	\$ 639		
Nine months ended September 30, 2016				
Net charge-offs (c)	\$ 78	\$ 1,237		

- (a) Represents information at the securitization level in which we have sold loans and we are the servicer for the securitization.
- (b) Serviced delinquent loans are 90 days or more past due or are in process of foreclosure.

  Net charge-offs for Residential mortgages represent credit losses less recoveries distributed and as reported to investors during the period. Net charge-offs for Commercial mortgages represent credit losses less recoveries
- (c) distributed and as reported by the trustee for commercial mortgage backed securitizations. Realized losses for Agency securitizations are not reflected as we do not manage the underlying real estate upon foreclosure and, as such, do not have access to loss information.

#### Variable Interest Entities (VIEs)

As discussed in Note 2 Loan Sale and Servicing Activities and Variable Interest Entities in our 2016 Form 10-K, we are involved with various entities in the normal course of business that are deemed to be VIEs.

The following table provides a summary of non-consolidated VIEs with which we have significant continuing involvement but are not the primary beneficiary. We do not consider our continuing involvement to be significant when it relates to a VIE where we only invest in securities issued by the VIE and were not involved in the design of the VIE or where no transfers have occurred between us and the VIE. We have excluded certain transactions with non-consolidated VIEs from the balances presented in Table 33 where we have determined that our continuing involvement is not significant. In addition, where we only have lending arrangements in the normal course of business with entities that could be VIEs, we have excluded these transactions with non-consolidated entities from the balances presented in Table 33. These loans are included as part of the asset quality disclosures that we make in Note 3 Asset Quality.

Table 33: Non-Consolidated VIEs

In millions	PNC Risk of Loss (a)	Carrying Value of Asset	Carrying Value of Liabilities Owned by PNC			
September 30, 2017		Owned by PNC		Owned	I by PNC	
Mortgage-Backed Securitizations (b)	\$ 8,593	\$ 8,593	(c)			
Tax Credit Investments and Other	3,079	3,007	(d)	\$	825	(e)
Total	\$ 11,672	\$ 11,600		\$	825	
December 31, 2016						
Mortgage-Backed Securitizations (b)	\$ 8,003	\$ 8,003	(c)			
Tax Credit Investments and Other	3,083	3,043	(d)	\$	823	(e)
Total	\$ 11,086	\$ 11,046		\$	823	

- (a) This represents loans, investments and other assets related to non-consolidated VIEs, net of collateral (if applicable).
- Amounts reflect involvement with securitization SPEs where we transferred to and/or service loans for an SPE and (b) we hold securities issued by that SPE. Values disclosed in the PNC Risk of Loss column represent our maximum exposure to loss for those securities' holdings.
- (c) Included in Investment securities, Mortgage servicing rights and Other assets on our Consolidated Balance Sheet.
- (d) Included in Investment securities, Loans, Equity investments and Other assets on our Consolidated Balance Sheet.
- (e) Included in Deposits and Other liabilities on our Consolidated Balance Sheet.

We make certain equity investments in various tax credit limited partnerships or limited liability companies (LLCs). The purpose of these investments is to achieve a satisfactory return on capital and to assist us in achieving goals associated with the Community Reinvestment Act. During the nine months ended September 30, 2017, we recognized \$.2 billion of amortization, \$.2 billion of tax credits, and \$.1 billion of other tax benefits associated with qualified investments in low income housing tax credits within Income taxes. The amounts for the third quarter of 2017 were \$58 million, \$60 million and \$21 million, respectively.

#### **NOTE 3 ASSET QUALITY**

We closely monitor economic conditions and loan performance trends to manage and evaluate our exposure to credit risk. Trends in delinquency rates may be a key indicator, among other considerations, of credit risk within the loan portfolios. The measurement of delinquency status is based on the contractual terms of each loan. Loans that are 30 days or more past due in terms of payment are considered delinquent. Loan delinquencies exclude loans held for sale, purchased impaired loans, nonperforming loans and loans accounted for under the fair value option which are on nonaccrual status, but include government insured or guaranteed loans and accruing loans accounted for under the fair value option.

Nonperforming assets include nonperforming loans and leases, OREO, foreclosed and other assets. Nonperforming loans are those loans accounted for at amortized cost whose credit quality has deteriorated to the extent that full collection of contractual principal and interest is not probable. Interest income is not recognized on these loans. Loans accounted for under the fair value option are reported as performing loans as these loans are accounted for at fair value. However, when nonaccrual criteria is met, interest income is not recognized on these loans. Additionally, certain government insured or guaranteed loans for which we expect to collect substantially all principal and interest are not reported as nonperforming loans and continue to accrue interest. Purchased impaired loans are excluded from nonperforming loans as we are currently accreting interest income over the expected life of the loans.

See Note 1 Accounting Policies in our 2016 Form 10-K for additional information on our loan related policies.

The following tables display the delinquency status of our loans and our nonperforming assets at September 30, 2017 and December 31, 2016, respectively.

Table 34: Analysis of Loan Portfolio (a)
Accruing

	C	<b>T</b>						Fair		
	Current or Than 30	130-59 Da	a <b>y</b> 6€0-89 Da	a <b>9</b> 0 Day	sTotal Past		Nonperform	Value	Purchase	d <sub>Total</sub>
Dollars in millions	Days	Past	Past	Or Mor	eDue		Loans	Nonacci	Impaired rual Loans	Loans (d)
	Past Due	Due	Due	Past Du	ıe(b)		Louis	Loans	Loans	Louis (u)
								(c)		
September 30,										
2017										
Commercial										
Lending	****			*	***		*			* *
Commercial	\$110,765	\$ 44	\$ 28	\$47	\$119		\$ 419		\$14	\$111,317
Commercial real	29,323	8	13		21		128		44	29,516
estate Equipment lease										
financing	7,684	4	3		7		3			7,694
Total commercial										
lending	147,772	56	44	47	147		550		58	148,527
Consumer Lending	<b>5</b>									
Home equity	26,959	74	31		105		814		933	28,811
Residential real	13,788	135	71	418	624 (	<b>b</b> )	423	\$ 200	1,566	16,601
estate					`	(0)		Ψ 200	1,200	
Credit card	5,267	40	25	38	103		5			5,375
Other consumer Automobile	12,580	71	16	5	92		71			12,743
Education and										
other	8,694	110	68	170	348 (	(b)	10			9,052
Total consumer	(7.200	420	211	(21	1 070		1 222	200	2 400	70.500
lending	67,288	430	211	631	1,272		1,323	200	2,499	72,582
Total	\$215,060	\$ 486	\$ 255	\$678	\$1,419		\$ 1,873	\$ 200	\$2,557	\$221,109
Percentage of total	97.26 %	6.22 %	.12 %	.31 %	6.64 %		.85 %	.09 %	5 1.16 %	6 100.00 %
loans		, , , , , , , , , , , , , , , , , , ,	,,,	.01 /	, , , , , ,		70	.0,	, 1110 /	, 100,000
December 31, 2010	6									
Commercial Lending										
Commercial	\$100,710	\$ 81	\$ 20	\$39	\$140		\$ 496		\$18	\$101,364
Commercial real				ΨΟ						
estate	28,769	5	2		7		143		91	29,010
Equipment lease	7 525	20	1		20		16			7 501
financing	7,535	29	1		30		16			7,581
Total commercial	137,014	115	23	39	177		655		109	137,955
lending		113	23	37	1//		033		10)	137,733
Consumer Lending		<i>C</i> 1	20		0.4		014		1 101	20.040
Home equity	27,820	64	30	500	94	(h)	914	\$ 210	1,121	29,949
	12,425	159	68	500	727 (	D)	501	\$ 219	1,726	15,598

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Residential real estate									
Credit card	5,187	33	21	37	91	4			5,282
Other consumer				_					
Automobile	12,257	51	12	5	68	55			12,380
Education and other	9,235	140	78	201	419 (b)	15			9,669
Total consumer lending	66,924	447	209	743	1,399	1,489	219	2,847	72,878
Total	\$203,938	\$ 562	\$ 232	\$782	\$1,576	\$ 2,144	\$ 219	\$2,956	\$210,833
Percentage of total loans	96.73	.27 %	.11 %	.37 %	.75 %	1.02	% .10 %	1.40	% 100.00 %

Amounts in table represent recorded investment and exclude loans held for sale. Recorded investment in a loan (a) includes the unpaid principal balance plus accrued interest and net accounting adjustments, less any charge-offs. Recorded investment does not include any associated valuation allowance.

Past due loan amounts exclude purchased impaired loans, even if contractually past due (or if we do not expect to receive payment in full based on the original contractual terms), as we are currently accreting interest income over

- (b) the expected life of the loans. Past due loan amounts include government insured or guaranteed Residential real estate mortgages totaling \$.5 billion and \$.6 billion and Education and other consumer loans totaling \$.3 billion and \$.4 billion at September 30, 2017 and December 31, 2016, respectively.
- Consumer loans accounted for under the fair value option for which we do not expect to collect substantially all principal and interest are subject to nonaccrual accounting and classification upon meeting any of our nonaccrual policies. Given that these loans are not accounted for at amortized cost, these loans have been excluded from the nonperforming loan population.
- (d) Net of unearned income, net deferred loan fees, unamortized discounts & premiums and purchase discounts & premiums totaling \$1.2 billion and \$1.3 billion at September 30, 2017 and December 31, 2016, respectively.

At September 30, 2017, we pledged \$19.9 billion of commercial loans to the Federal Reserve Bank (FRB) and \$62.7 billion of residential real estate and other loans to the Federal Home Loan Bank (FHLB) as collateral for the contingent ability to borrow, if necessary. The comparable amounts at December 31, 2016 were \$22.0 billion and \$60.8 billion, respectively.

Table 35: Nonperforming Assets

	Septen	ıber	Decen	nber
Dollars in millions	30		31	
	2017		2016	
Nonperforming loans				
Total commercial lending	\$550		\$655	
Total consumer lending (a)	1,323		1,489	
Total nonperforming loans (b)	1,873		2,144	
OREO, foreclosed and other assets	194		230	
Total nonperforming assets	\$2,067	7	\$2,37	4
Nonperforming loans to total loans	.85	%	1.02	%
Nonperforming assets to total loans, OREO, foreclosed and other assets	.93	%	1.12	%
Nonperforming assets to total assets	.55	%	.65	%

<sup>(</sup>a) Excludes most consumer loans and lines of credit, not secured by residential real estate, which are charged off after 120 to 180 days past due and are not placed on nonperforming status.

The recorded investment of loans collateralized by residential real estate property that are in process of foreclosure (b) was \$.3 billion at September 30, 2017 and \$.4 billion at December 31, 2016, which included \$.2 billion of loans that are government insured/guaranteed.

Nonperforming loans also include certain loans whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties. In accordance with applicable accounting guidance, these loans are considered TDRs. See Note 1 Accounting Policies in our 2016 Form 10-K and the TDR section of this Note 3.

Total nonperforming loans in Table 35 include TDRs of \$1.0 billion at September 30, 2017 and \$1.1 billion at December 31, 2016. TDRs that are performing, including consumer credit card TDR loans, totaled \$1.1 billion at both September 30, 2017 and December 31, 2016 and are excluded from nonperforming loans. Nonperforming TDRs are returned to accrual status and classified as performing after demonstrating a period of at least six months of consecutive performance under the restructured terms. Loans where borrowers have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to us and loans to borrowers not currently obligated to make both principal and interest payments under the restructured terms are not returned to accrual status. See the TDRs section of this Note 3 for more information on TDRs.

#### **Additional Asset Quality Indicators**

We have two overall portfolio segments – Commercial Lending and Consumer Lending. Each of these two segments comprises multiple loan classes. Classes are characterized by similarities in initial measurement, risk attributes and the manner in which we monitor and assess credit risk. The Commercial Lending segment is composed of the commercial, commercial real estate and equipment lease financing loan classes. The Consumer Lending segment is composed of the home equity, residential real estate, credit card and other consumer loan classes.

#### Commercial Lending Asset Classes

The following table presents asset quality indicators for the Commercial Lending asset classes. See Note 3 Asset Quality in our 2016 Form 10-K for additional information related to our Commercial Lending asset classes, including discussion around the asset quality indicators that we use to monitor and manage the credit risk associated with each loan class.

Table 36: Commercial Lending Asset Quality Indicators (a)

		Criticiz	ed Commercial I	Loans	
In millions	Pass Rated	Special Mention	Substandard (c)	Doubtful (d)	Total Loans
September 30, 2017					
Commercial	\$106,168	\$1,741	\$ 3,340	\$ 68	\$111,317
Commercial real estate	28,874	168	457	17	29,516
Equipment lease financing	7,515	89	87	3	7,694
Total commercial lending	\$142,557	\$1,998	\$ 3,884	\$ 88	\$148,527
December 31, 2016					
Commercial	\$96,231	\$1,612	\$ 3,449	\$ 72	\$101,364
Commercial real estate	28,561	98	327	24	29,010
Equipment lease financing	7,395	89	91	6	7,581
Total commercial lending	\$132,187	\$1,799	\$ 3,867	\$ 102	\$137,955

Loans are classified as "Pass", "Special Mention", "Substandard" and "Doubtful" based on the Regulatory Classification

- (a) definitions. We use probability of default (PD) and loss given default (LGD) to rate commercial loans and apply a split rating classification to certain loans meeting threshold criteria. By assigning a split classification, a loan's exposure amount may be split into more than one classification category in this table.
  - Special Mention rated loans have a potential weakness that deserves management's close attention. If left
- (b)uncorrected, these potential weaknesses may result in deterioration of repayment prospects at some future date. These loans do not expose us to sufficient risk to warrant a more adverse classification at the reporting date. Substandard rated loans have a well-defined weakness or weaknesses that jeopardize the collection or liquidation
- (c) of debt. They are characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected.
- Doubtful rated loans possess all the inherent weaknesses of a Substandard loan with the additional characteristics that the weakness makes collection or liquidation in full improbable due to existing facts, conditions and values.

#### Consumer Lending Asset Classes

See Note 3 Asset Quality in our 2016 Form 10-K for additional information related to our Consumer Lending asset classes, including discussion around the asset quality indicators that we use to monitor and manage the credit risk associated with each loan class.

#### Home Equity and Residential Real Estate Loan Classes

The following table presents asset quality indicators for home equity and residential real estate balances, excluding consumer purchased impaired loans of \$2.5 billion and \$2.8 billion at September 30, 2017 and December 31, 2016, respectively, and government insured or guaranteed residential real estate mortgages of \$.7 billion at September 30, 2017 and \$.8 billion as of December 31, 2016.

Table 37: Asset Quality Indicators for Home Equity and Residential Real Estate Loans – Excluding Purchased Impaired and Government Insured or Guaranteed Loans (a)

impaired and dovernment insured of dualanteed Eduns (a)				
September 30, 2017 - in millions	Home Ed 1st Liens	quity 2nd Liens	Residential Real Estate	Total
Current estimated LTV ratios	Liens	Liens		
Greater than or equal to 125% and updated FICO scores:				
Greater than 660	\$131	\$432	\$ 141	\$704
Less than or equal to 660 (b)	20	69	42	131
Missing FICO	1	5	2	8
Greater than or equal to 100% to less than 125% and updated FICO scores:				
Greater than 660	337	958	306	1,601
Less than or equal to 660 (b)	55	160	78	293
Missing FICO	3	10	7	20
Greater than or equal to 90% to less than 100% and updated FICO scores:				
Greater than 660	379	995	358	1,732
Less than or equal to 660	61	144	63	268
Missing FICO	2	8	5	15
Less than 90% and updated FICO scores:				
Greater than 660	14,066	7,958	12,656	34,680
Less than or equal to 660	1,227	761	542	2,530
Missing FICO	42	55	90	187
Total home equity and residential real estate loans	\$16,324	\$11,555	\$ 14,290	\$42,169
	Home E	quity	Dagidantial	
December 31, 2016 - in millions	1st	2nd	Residential Real Estate	Total
	Liens	Liens	Real Estate	
Current estimated LTV ratios				
Greater than or equal to 125% and updated FICO scores:				
Greater than 660	\$161	\$629	\$ 174	\$964
Less than or equal to 660 (b)	32	110	35	177
Missing FICO	1	9	2	12
Greater than or equal to 100% to less than 125% and updated FICO scores:				
Greater than 660	394	1,190	345	1,929
Less than or equal to 660 (b)	66	211	76	353
Missing FICO	3	10	7	20
Greater than or equal to 90% to less than 100% and updated FICO scores:				
Greater than 660	453	1,100	463	2,016
Less than or equal to 660	77	171	78	326
Missing FICO	1	8	6	15
Less than 90% and updated FICO scores:				
Greater than 660	14,047	7,913	11,153	33,113
Less than or equal to 660	1,323	822	586	2,731
Missing FICO	42	55	102	199
Missing LTV and updated FICO scores:				
Greater than 660			1	1
Total home equity and residential real estate loans	\$16,600	\$12,228	\$ 13,028	\$41,856
(a) Amounts shown represent recorded investment.				

<sup>(</sup>a) Amounts shown represent recorded investment.

<sup>(</sup>b) Higher risk loans are defined as loans with both an updated FICO score of less than or equal to 660 and an updated LTV greater than or equal to 100%. The following states had the highest percentage of higher risk loans at

September 30, 2017: New Jersey 17%, Pennsylvania 12%, Illinois 12%, Ohio 9%, Maryland 8%, Florida 7%, Michigan 5% and North Carolina 4%. The remainder of the states had lower than 4% of the higher risk loans individually, and collectively they represent approximately 26% of the higher risk loans. The following states had the highest percentage of higher risk loans at December 31, 2016: New Jersey 16%, Pennsylvania 14%, Illinois 12%, Ohio 10%, Florida 7%, Maryland 6%, Michigan 4% and North Carolina 4%. The remainder of the states had lower than 4% of the high risk loans individually, and collectively they represent approximately 27% of the higher risk loans.

#### Credit Card and Other Consumer Loan Classes

The following table presents asset quality indicators for the credit card and other consumer loan classes.

Table 38: Credit Card and Other Consumer Loan Classes Asset Quality Indicators

	Credit (	Card	Other Consumer (a)			
	% of Total Loans				% of Total Loans	S
Dollars in millions	Amoun	tUsing FICO		Amount	Using FICO	
		Credit Metric			Credit Metric	
September 30, 2017						
FICO score greater than 719	\$3,248	60	%	\$10,446	64	%
650 to 719	1,510	28	%	4,204	26	%
620 to 649	232	4	%	596	4	%
Less than 620	247	5	%	652	4	%
No FICO score available or required (b)	138	3	%	354	2	%
Total loans using FICO credit metric	5,375	100	%	16,252	100	%
Consumer loans using other internal credit metrics (a)				5,543		
Total loan balance	\$5,375			\$21,795		
Weighted-average updated FICO score (b)		735			743	
December 31, 2016						
FICO score greater than 719	\$3,244	61	%	\$10,247	65	%
650 to 719	1,466	28	%	3,873	25	%
620 to 649	215	4	%	552	3	%
Less than 620	229	4	%	632	4	%
No FICO score available or required (b)	128	3	%	489	3	%
Total loans using FICO credit metric	5,282	100	%	15,793	100	%
Consumer loans using other internal credit metrics (a)				6,256		
Total loan balance	\$5,282			\$22,049		
Weighted-average updated FICO score (b)		736			744	

We use updated FICO scores as an asset quality indicator for non-government guaranteed or insured education loans, automobile loans and other secured and unsecured lines and loans. We use internal credit metrics, such as

(a) delinquency status, geography or other factors, as an asset quality indicator for government guaranteed or insured education loans and consumer loans to high net worth individuals, as internal credit metrics are more relevant than FICO scores for these types of loans.

Credit card loans and other consumer loans with no FICO score available or required generally refers to new accounts issued to borrowers with limited credit history, accounts for which we cannot obtain an updated FICO score (e.g. recent profile changes) cards issued with a business name and/or cards secured by collateral

(b) Score (e.g., recent profile changes), cards issued with a business name and/or cards secured by collateral.

Management proactively assesses the risk and size of this loan portfolio and, when necessary, takes actions to mitigate the credit risk. Weighted-average updated FICO score excludes accounts with no FICO score available or required.

#### Troubled Debt Restructurings (TDRs)

Table 39 quantifies the number of loans that were classified as TDRs as well as the change in the loans' recorded investment as a result of becoming a TDR during the three and nine months ended September 30, 2017 and September 30, 2016. Additionally, the table provides information about the types of TDR concessions. See Note 3 Asset Quality in our 2016 Form 10-K for additional discussion of TDRs.

Table 39: Financial Impact and TDRs by Concession Type (a)

During the three months ended September 30, 2017  Dollars in millions  Pre-TDR Investment (c)  Number Recorded of Investment (b) Loans  PrincRate ForgiRedustion	4
Dollars in millions  Dollars in millions  Dollars in millions  Dollars in millions  Other Tot	4
Total commercial lending 25 \$ 44 \$14 \$30 \$44	
Total consumer lending 2,965 52 \$ 36 15 51	_
Total TDRs 2,990 \$ 96 \$14 \$ 36 \$45 \$95	5
During the three months ended September 30, 2016	
Dollars in millions	
Total commercial lending 37 \$ 108 \$ 1 \$ 96 \$ 97	7
Total consumer lending 2,800 62 37 22 59	
Total TDRs 2,837 \$ 170 \$ 38 \$118 \$15	56
Post-TDR Recorded	
Pre-TDR Investment (c)	
During the nine months ended September 30, 2017  Dollars in millions  Number Recorded of Investment (b) Princ Path ForgiRedustion Other Total Loans	al
Total commercial lending 107 \$ 256 \$18 6 \$191 \$21	5
Total consumer lending 8,839 179 \$ 116 62 178	
Total TDRs 8,946 \$ 435 \$18 \$ 122 \$253 \$39	3
During the nine months ended September 30, 2016	
Dollars in millions	
Total commercial lending 109 \$ 480 \$ 53 \$ 379 \$ 43	2
Total consumer lending 8,435 187 119 58 177	
Total TDRs 8,544 \$ 667 \$ 172 \$437 \$60	9

<sup>(</sup>a) Impact of partial charge-offs at TDR date are included in this table.

After a loan is determined to be a TDR, we continue to track its performance under its most recent restructured terms. We consider a TDR to have subsequently defaulted when it becomes 60 days past due after the most recent date the loan was restructured. The recorded investment of loans that were both (i) classified as TDRs or were subsequently modified during each 12-month period preceding January 1, 2017 and January 1, 2016, respectively, and (ii) subsequently defaulted during the three and nine months ended September 30, 2017 totaled \$49 million and \$107 million, respectively. The comparable amounts for the three months and nine months ended September 30, 2016 totaled \$66 million and \$118 million, respectively.

<sup>(</sup>b) Represents the recorded investment of the loans as of the quarter end prior to TDR designation, and excludes immaterial amounts of accrued interest receivable.

<sup>(</sup>c) Represents the recorded investment of the TDRs as of the end of the quarter in which the TDR occurs, and excludes immaterial amounts of accrued interest receivable.

#### Impaired Loans

Impaired loans include commercial and consumer nonperforming loans and TDRs, regardless of nonperforming status. TDRs that were previously recorded at amortized cost and are now classified and accounted for as held for sale are also included. Excluded from impaired loans are nonperforming leases, loans accounted for as held for sale other than the TDRs described in the preceding sentence, loans accounted for under the fair value option, smaller balance homogeneous type loans and purchased impaired loans. We did not recognize any interest income on impaired loans that have not returned to performing status, while they were impaired during the nine months ended September 30, 2017 and September 30, 2016. The following table provides further detail on impaired loans individually evaluated for impairment and the associated ALLL. Certain commercial and consumer impaired loans do not have a related ALLL as the valuation of these impaired loans exceeded the recorded investment.

Table 40: Impaired Loans

In millions	Unpaid Principal Balance	Recorded Investment	Associated Allowance	Average Recorded Investment (a)
September 30, 2017				
Impaired loans with an associated allowance				
Total commercial lending	\$ 711	\$ 389	\$ 93	\$ 435
Total consumer lending	1,028	982	194	1,086
Total impaired loans with an associated allowance	\$ 1,739	\$ 1,371	\$ 287	\$ 1,521
Impaired loans without an associated allowance				
Total commercial lending	\$ 443	\$ 329		\$ 321
Total consumer lending	1,080	691		651
Total impaired loans without an associated allowance	\$ 1,523	\$ 1,020		\$ 972
Total impaired loans	\$ 3,262	\$ 2,391	\$ 287	\$ 2,493
December 31, 2016				
Impaired loans with an associated allowance				
Total commercial lending	\$ 742	\$ 477	\$ 105	\$ 497
Total consumer lending	1,237	1,185	226	1,255
Total impaired loans with an associated allowance	\$ 1,979	\$ 1,662	\$ 331	\$ 1,752
Impaired loans without an associated allowance				
Total commercial lending	\$ 447	\$ 322		\$ 365
Total consumer lending	982	608		604
Total impaired loans without an associated allowance	\$ 1,429	\$ 930		\$ 969
Total impaired loans	\$ 3,408	\$ 2,592	\$ 331	\$ 2,721

<sup>(</sup>a) Average recorded investment is for the nine months ended September 30, 2017 and the year ended December 31, 2016, respectively.

#### NOTE 4 ALLOWANCE FOR LOAN AND LEASE LOSSES

We maintain the ALLL at levels that we believe to be appropriate to absorb estimated probable credit losses incurred in the portfolios as of the balance sheet date. We use the two main portfolio segments – Commercial Lending and Consumer Lending, and develop and document the ALLL under separate methodologies for each of these portfolio segments. See Note 1 Accounting Policies in our 2016 Form 10-K for a description of the accounting policies for ALLL. A rollforward of the ALLL and associated loan data follows.

Commercial Consumer

Table 41: Rollforward of Allowance for Loan and Lease Losses and Associated Loan Data

In millions	Commerc Lending	Consumer Lending		Total		
September 30, 2017	Lending		Lenaing	5		
Allowance for Loan and Lease Losses						
January 1	\$1,534		\$1,055		\$2,589	
Charge-offs		)	(422	)	(577	)
Recoveries	86	,	157	,	243	,
Net charge-offs		)	(265	)	(334	)
Provision for credit losses	153	,	163	,	316	,
Net change in allowance for unfunded loan commitments and letters of credit	9		(1	)	8	
Other	1		25	,	26	
September 30	\$1,628		\$977		\$2,605	
TDRs individually evaluated for impairment	\$49		\$194		\$243	
Other loans individually evaluated for impairment	44		7 - 2 - 1		44	
Loans collectively evaluated for impairment	1,515		499		2,014	
Purchased impaired loans	20		284		304	
September 30	\$1,628		\$977		\$2,605	
Loan Portfolio	, ,		,		, ,	
TDRs individually evaluated for impairment	\$429		\$1,673		\$2,102	
Other loans individually evaluated for impairment	289		. ,		289	
Loans collectively evaluated for impairment	147,751		67,603		215,354	
Fair value option loans (a)			807		807	
Purchased impaired loans	58		2,499		2,557	
September 30	\$148,527		\$72,582	2	\$221,10	9
Portfolio segment ALLL as a percentage of total ALLL	62	%	38	%	100	%
Ratio of the allowance for loan and lease losses to total loans	1.10	%	1.35	%	1.18	%
September 30, 2016						
Allowance for Loan and Lease Losses						
January 1	\$1,605		\$1,122		\$2,727	
Charge-offs	(297	)	(395	)	(692	)
Recoveries	133		122		255	
Net charge-offs	(164	)	(273	)	(437	)
Provision for credit losses	156		210		366	
Net change in allowance for unfunded loan commitments and letters of credit	(48	)	(1	)	(49	)
Other	1		11		12	
September 30	\$1,550		\$1,069		\$2,619	
TDRs individually evaluated for impairment	\$76		\$240		\$316	
Other loans individually evaluated for impairment	44				44	
Loans collectively evaluated for impairment	1,388		548		1,936	
Purchased impaired loans	42		281		323	
September 30	\$1,550		\$1,069		\$2,619	

Loan Portfolio						
TDRs individually evaluated for impairment	\$527		\$1,832		\$2,359	
Other loans individually evaluated for impairment	344				344	
Loans collectively evaluated for impairment	137,170		66,619		203,789	
Fair value option loans (a)			874		874	
Purchased impaired loans	122		2,958		3,080	
September 30	\$138,163		\$72,283		\$210,446	,
Portfolio segment ALLL as a percentage of total ALLL	59	%	41	%	100	%
Ratio of the allowance for loan and lease losses to total loans	1.12	%	1.48	%	1.24	%

Loans accounted for under the fair value option are not evaluated for impairment as these loans are accounted for at fair value. Accordingly, there is no allowance recorded on these loans.

## NOTE 5 INVESTMENT SECURITIES

Tuble 42. Investment becarries building	Amortized	Unres	alized	Fair
In millions	Cost			Value
September 30, 2017	0050	- Currie		, 4100
Securities Available for Sale				
Debt securities				
U.S. Treasury and government agencies	\$ 13,233	\$193	\$(42	\$13,384
Residential mortgage-backed	, ,, , , ,	,	' \ '	, , - ,
Agency	25,744	176	(170	25,750
Non-agency	2,642	326		2,946
Commercial mortgage-backed	•			•
Agency	2,002	4	(29	1,977
Non-agency	2,730	28		2,751
Asset-backed	5,283	73		5,352
Other debt	4,425	146	` '	4,560
Total debt securities	56,059	946		56,720
Corporate stocks and other	536			534
Total securities available for sale	\$ 56,595	\$946		\$57,254
Securities Held to Maturity				•
Debt securities				
U.S. Treasury and government agencies	\$ 736	\$41	\$(12)	\$765
Residential mortgage-backed				
Agency	13,509	106	(102	13,513
Non-agency	174	6		180
Commercial mortgage-backed				
Agency	430	8		438
Non-agency	543	16		559
Asset-backed	355	1		356
Other debt	1,993	107	(16	2,084
Total securities held to maturity	\$ 17,740	\$285	\$(130)	\$17,895
December 31, 2016				
Securities Available for Sale				
Debt securities				
U.S. Treasury and government agencies	\$ 13,100	\$151	\$(77)	\$13,174
Residential mortgage-backed				
Agency	26,245	170	(287	26,128
Non-agency	3,191	227	(52	3,366
Commercial mortgage-backed				
Agency	2,150	3	(34	2,119
Non-agency	4,023	29	(27	4,025
Asset-backed	5,938	52	(22	5,968
Other debt	4,656	104	(37	4,723
Total debt securities	59,303	736	(536	59,503
Corporate stocks and other	603		(2	601
Total securities available for sale	\$ 59,906	\$736	\$(538)	\$60,104
Securities Held to Maturity				
Debt securities				
U.S. Treasury and government agencies	\$ 527	\$35	\$(22)	\$540

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Residential mortgage-backed		
Agency	11,074	68 (161 ) 10,981
Non-agency	191	7 198
Commercial mortgage-backed		
Agency	903	24 927
Non-agency	567	10 577
Asset-backed	558	(2) 556
Other debt	2,023	76 (12 ) 2,087
Total securities held to maturity	\$ 15,843	\$220 \$(197) \$15,866

The fair value of investment securities is impacted by interest rates, credit spreads, market volatility and liquidity conditions. Net unrealized gains and losses in the securities available for sale portfolio are included in Shareholders' equity as Accumulated other comprehensive income or loss, net of tax, unless credit-related. Securities held to maturity are carried at amortized cost. At September 30, 2017, Accumulated other comprehensive income included pretax gains of \$58 million from derivatives that hedged the purchase of investment securities classified as held to maturity. The gains will be accreted into interest income as an adjustment of yield on the securities.

Table 43 presents gross unrealized losses and fair value of debt securities at September 30, 2017 and December 31, 2016. The securities are segregated between investments that have been in a continuous unrealized loss position for less than twelve months and twelve months or more based on the point in time that the fair value declined below the amortized cost basis. The table includes debt securities where a portion of OTTI has been recognized in Accumulated other comprehensive income (loss).

Table 43: Gross Unrealized Loss and Fair Value of Debt Securities

	Unrealized loss position less than 12 months			Unrealize months or		Total			
	Unrealize		uis Fair	Unrealized		Fair	Unreal	iz Edir	
In millions	Loss	u	Value	Loss	u	Value	Loss	Value	
September 30, 2017	LUSS		v aruc	LUSS		v aruc	LUSS	varue	
Securities Available for Sale									
Debt securities									
U.S. Treasury and government agencies	\$ (41	)	\$ 2,872	\$ (1	)	\$ 310	\$(42	\$3,182	
Residential mortgage-backed	7 (1-	,	+ -,	7 (-	,	7	+()	, , , , , , , , ,	
Agency	(126	)	12,005	(44	)	1,911	(170	13,916	
Non-agency	(a)		41	(22	)	412		453	
Commercial mortgage-backed	. ,			·			· · ·		
Agency	(9	)	1,105	(20	)	719	(29	1,824	
Non-agency	(1	)	214	(6	)	388	(7	602	
Asset-backed	(1	)	623	(3	)	436	(4	1,059	
Other debt	(3	)	600	(8	)	615	(11	1,215	
Total debt securities available for sale	\$ (181	)	\$ 17,460	\$ (104	)	\$ 4,791	\$(285)	\$22,251	
Securities Held to Maturity									
Debt securities									
U.S. Treasury and government agencies	\$ (12	)	\$ 448				\$(12)	\$448	
Residential mortgage-backed									
Agency	(97	)	6,908	\$ (5	)	\$ 138	(102)	7,046	
Commercial mortgage-backed									
Agency	(a)		93	(a)		2	(a)	95	
Non-agency	(a)		1				(a)	1	
Other debt	(9	)	59	(7	)	67	(16)	126	
Total debt securities held to maturity	\$ (118	)	\$ 7,509	\$ (12	)	\$ 207	\$(130)	\$7,716	
December 31, 2016									
Securities Available for Sale									
Debt securities									
U.S. Treasury and government agencies	\$ (57	)	\$ 3,108	\$ (20	)	\$ 2,028	\$(77)	\$5,136	
Residential mortgage-backed									
Agency	(267	)	16,942	(20	)	922		17,864	
Non-agency	(1	)	109	(51	)	1,119	(52)	1,228	

Commercial mortgage-backed							
Agency	(33	)	1,577	(1	)	86	(34 ) 1,663
Non-agency	(14	)	880	(13	)	987	(27 ) 1,867
Asset-backed	(5	)	1,317	(17	)	902	(22 ) 2,219
Other debt	(33	)	1,827	(4	)	243	(37 ) 2,070
Total debt securities available for sale	\$ (410	)	\$ 25,760	\$ (126	)	\$ 6,287	\$(536) \$32,047
Securities Held to Maturity							
Debt securities							
U.S. Treasury and government agencies	\$ (22	)	\$ 238				\$(22) \$238
Residential mortgage-backed							
Agency	(153	)	8,041	\$ (8	)	\$ 161	(161 ) 8,202
Asset-backed				(2	)	451	(2) 451
Other debt	(12	)	146	(a)		1	(12 ) 147
Total debt securities held to maturity	\$ (187	)	\$ 8,425	\$ (10	)	\$ 613	\$(197) \$9,038
(a) The unrealized loss on these securities	s was less	thar	\$.5 million.				

<sup>56</sup> The PNC Financial Services Group, Inc. – Form 10-Q

Evaluating Investment Securities for Other-than-Temporary Impairments

For the securities in Table 43, as of September 30, 2017 we do not intend to sell and believe we will not be required to sell the securities prior to recovery of the amortized cost basis.

On at least a quarterly basis, we review all debt securities that are in an unrealized loss position for OTTI, as discussed in Note 1 Accounting Policies of the 2016 Form 10-K. For those securities on our balance sheet at September 30, 2017, where during our quarterly security-level impairment assessments we determined losses represented OTTI, we have recorded cumulative credit losses of \$1.1 billion in earnings and accordingly have reduced the amortized cost of our securities.

The majority of these cumulative impairment charges related to non-agency residential mortgage-backed and asset-backed securities rated BB or lower. During 2017 and 2016, the OTTI credit losses recognized in noninterest income and the OTTI noncredit losses recognized in accumulated other comprehensive income (loss), net of tax, on securities were not significant.

Information relating to gross realized securities gains and losses from the sales of securities is set forth in the following table:

Table 44: Gains (Losses) on Sales of Securities Available for Sale

Nine months ended September 30	Duagada	Gross	Gross	Net	Tax
Nine months ended September 30 In millions	Proceeds	Gains	Losses	Gains	Expense
2017	\$ 4,221	\$ 31	\$ (21	)\$ 10	\$ 3
2016	\$ 2,546	\$ 20		\$ 20	\$ 7

The following table presents, by remaining contractual maturity, the amortized cost, fair value and weighted-average yield of debt securities at September 30, 2017.

Table 45: Contractual Maturity of Debt Securities

September 30, 2017 Dollars in millions	1 Y	ear or L	Less	After 1 Yea through 5 Y		After 5 Years through 10 Years	After 10 Years	Total	
Securities Available for Sale									
U.S. Treasury and government agencies	\$ 1	158		\$ 6,992		\$ 4,766	\$1,317	\$13,233	
Residential mortgage-backed									
Agency	2			56		571	25,115	25,744	
Non-agency	1						2,641	2,642	
Commercial mortgage-backed									
Agency	3			206		683	1,110	2,002	
Non-agency				99		189	2,442	2,730	
Asset-backed	43			1,853		1,853	1,534	5,283	
Other debt	540	)		2,076		613	1,196	4,425	
Total debt securities available for sale	\$ 7	747		\$ 11,282		\$ 8,675	\$35,355	\$56,059	
Fair value	\$ 7	752		\$ 11,348		\$ 8,760	\$35,860	\$56,720	
Weighted-average yield, GAAP basis	2.9	5	%	2.16	%	2.24 %	2.94 %	2.67 %	'o
Securities Held to Maturity									
U.S. Treasury and government agencies						\$ 376	\$360	\$736	
Residential mortgage-backed									
Agency				\$ 50		377	13,082	13,509	
Non-agency							174	174	
Commercial mortgage-backed									

Agency	\$ 157	214	5	54	430
Non-agency				543	543
Asset-backed			264	91	355
Other debt	13	313	915	752	1,993
Total debt securities held to maturity	\$ 170	\$ 577	\$ 1,937	\$15,056	\$17,740
Fair value	\$ 170	\$ 597	\$ 2,015	\$15,113	\$17,895
Weighted-average yield, GAAP basis	3.29 %	3.95 %	3.38 %	3.19 %	3.23 %

Weighted-average yields are based on amortized cost with effective yields weighted for the contractual maturity of each security. At September 30, 2017, there were no securities of a single issuer, other than FNMA, that exceeded 10% of Total shareholders' equity. The FNMA investments had a total amortized cost and fair value of \$30.4 billion.

The following table presents the fair value of securities that have been either pledged to or accepted from others to collateralize outstanding borrowings.

Table 46: Fair Value of Securities Pledged and Accepted as Collateral

	Septembe	rDecember
In millions	30	31
	2017	2016
Pledged to others	\$ 8,284	\$ 9,493
Accepted from others:		
Permitted by contract or custom to sell or repledge	\$ 1,497	\$ 912
Permitted amount repledged to others	\$ 1,409	\$ 799

The securities pledged to others include positions held in our portfolio of investment securities, trading securities and securities accepted as collateral from others that we are permitted by contract or custom to sell or repledge, and were used to secure public and trust deposits, repurchase agreements and for other purposes.

#### NOTE 6 FAIR VALUE

#### Fair Value Measurement

We measure certain financial assets and liabilities at fair value. Fair value is defined as the price that would be received to sell an asset or the price that would be paid to transfer a liability on the measurement date, determined using an exit price in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. The fair value hierarchy established by GAAP requires us to maximize the use of observable inputs when measuring fair value. For more information regarding the fair value hierarchy see Note 6 Fair Value in our 2016 Form 10-K.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

For more information on the valuation methodologies used to measure assets and liabilities at fair value on a recurring basis, see Note 6 Fair Value in our 2016 Form 10-K. The following table summarizes our assets and liabilities measured at fair value on a recurring basis, including instruments for which we have elected the fair value option.

Table 47: Fair	Value Measurements	- Reci	ırrin	g	Basis	Summa	ry
		~			• •	201-	

	Septemb	er 30, 20	17		December 31, 2016				
In millions	Level 1	Level 2	Level 3	Total Fair Value	Level 1	Level 2	Level 3	Total Fair Value	
Assets Residential mortgage loans held for sale		\$840	\$2	\$ 842		\$1,008	\$2	\$ 1,010	
Commercial mortgage loans held for sale			758	758			1,400	1,400	
Securities available for sale U.S. Treasury and government agencie Residential mortgage-backed	596		13,384	\$12,572	602		13,174		
Agency Non-agency		25,750 101	2,845	25,750 2,946		26,128 112	3,254	26,128 3,366	
Commercial mortgage-backed Agency		1,977		1,977		2,119		2,119	
Non-agency Asset-backed		2,751 5,004	348	2,751 5,352		4,025 5,565	403	4,025 5,968	
Other debt Total debt securities	12,788	4,477 40,656	83 3,276	4,560 56,720	12,572	4,657 43,208	66 3,723	4,723 59,503	
Corporate stocks and other Total securities available for sale	473 13,261	61 40,717	3,276	534 57,254	541 13,113	60 43,268	3,723	601 60,104	
Loans Equity investments (a) Residential mortgage servicing rights		516	291 1,061 1,226	807 1,312 1,226		558	335 1,331 1,182	893 1,381 1,182	
Commercial mortgage servicing rights Trading securities (b)	1,080	1,588	628	628 2,670	1,458	1,169	576 2	576 2,629	
Financial derivatives (b) (c) Other assets	3 265	3,068 266	22 94	3,093 625	10 266	4,566 312	40 239	4,616 817	
Total assets Liabilities		\$46,995		\$ 69,215	\$14,847			\$ 74,608	
Other borrowed funds Financial derivatives (c) (d)	\$1,311	\$240 2,360	\$9 248	\$ 1,560 2,608	\$799 1	\$161 3,424	\$10 414	\$ 970 3,839	
Other liabilities Total liabilities	\$1,311	\$2,600	34 \$291	34 \$ 4,202	\$800	\$3,585	9 \$433	9 \$ 4,818	

Certain investments that are measured at fair value using the net asset value (NAV) per share (or its equivalent)

Amounts at September 30, 2017 and December 31, 2016, are presented gross and are not reduced by the impact of legally enforceable master netting agreements that allow us to net positive and negative positions and cash

<sup>(</sup>a) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented on the Consolidated Balance Sheet.

<sup>(</sup>b) Included in Other assets on the Consolidated Balance Sheet.

<sup>(</sup>c) collateral held or placed with the same counterparty. See Note 9 Financial Derivatives for additional information related to derivative offsetting.

<sup>(</sup>d) Included in Other liabilities on the Consolidated Balance Sheet.

Reconciliations of assets and liabilities measured at fair value on a recurring basis using Level 3 inputs for the three and nine months ended September 30, 2017 and 2016 follow:

Table 48: Reconciliation of Level 3 Assets and Liabilities

Three Mor	nths Ended	September	30, 2017
-----------	------------	-----------	----------

Three Months Ende	d Septe	Total r unreali	ealize ized or loss		he							Unrea gains losses on assets	/ S
Level 3 Instruments Only In millions	Fair Value June 30, 2017	Include Earnin		ther prehens	Purcha sive	ıs <b>Sa</b> les	Issuance	e <b>S</b> ettlem	neri <b>ts</b> to		Fair feWalue f Sept. 330, 2017	Conse	at 30,
Assets Residential mortgage loans held for sale	\$5				\$ 2				\$ 1	\$ (6	)\$2		
Commercial mortgage loans held for sale Securities available for sale Residential	982	\$ 14				\$(1,280	))\$1,066	\$ (24	)		758	\$ (2	)
mortgage-	2,964	19		\$ 61				(199	)		2,845		
backed non-agency Asset-backed Other debt	361 78	3		4 3	9	(1 (7	)	(19	)		348 83		
Total securities available for sale	3,403	22		68	9	(8	)	(218	)		3,276		
Loans Equity investments Residential	290 987	2 54			20 103	(3 (83	)	(14	) 5	(9	) 291 1,061	38	
mortgage servicing rights	1,249	(10	)		18		14	(45	)		1,226	(9	)
Commercial mortgage servicing rights	618	6			14		19	(29	)		628	6	
Trading securities	2										2		
Financial derivatives	22	16			1			(17	)		22	22	
Other assets Total assets Liabilities	89 \$7,647	5 7\$ 109		\$ 68	\$ 167	\$(1,374	)\$1,099	\$ (347	)\$ 6	\$ (15	94 ) \$7,360	5 0\$ 60	
Other borrowed funds	\$8						\$ 16	\$ (15	)		\$9		
Tullus	248	\$ 16				\$1		(17	)		248	\$ 13	

Financial

derivatives

Other liabilities 33 16 (18 ) 34 4 3 \$ (50 ) Total liabilities \$289 \$19 \$1 \$32 \$291 \$ 17 Net gains (losses) \$ 90 \$ 43 (c) (d)

Three Months Ended September 30, 2016  Total realized / Unrealized gains / gains or losses for the period (a) on assets a	
Level 3 Instruments Only In millions  Fair Value June Included Other Purchassales Issuance Settlements out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Settlements Out of Sept. Balance Included Other Purchassales Issuance Included Other Purchassales Issuance Is	es held or idated
Assets	
Residential mortgage loans \$6 \$3 \$(1 ) \$3 \$(8 )\$3 held for sale	
Commercial mortgage 981 \$ 18 (1,343 )\$ 1,205 \$ (1 ) 860 \$ 6 Securities available for sale	
Residential mortgage- backed non-agency 3,557 25 \$ 32 (201 ) 3,413	
Asset-backed 436 4 8 (23 ) 425	
Other debt 48 1 1 (14 ) (1 ) 35	
Total securities available for sale 4,041 30 40 1 (14 ) (225 ) 3,873	
Loans 317 3 27 (4 ) (15 ) (4 ) 324 1	
Equity investments 1,353 35 17 (112 ) 2 1,295 30	
Residential mortgage servicing rights 774 23 49 16 (42 ) 820 23	
Commercial mortgage 448 8 16 22 (21 ) 473 8 servicing rights	
Trading securities 2 2	
Financial derivatives 51 37 (36) 52 34	
Other assets 215 12 227 12	
Total assets \$8,188\$ 166 \$40 \$113 \$(1,474)\$1,243 \$(340 )\$ 5 \$(12 )\$7,929\$ 114	
Liabilities 6.24 6.22 \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
Other borrowed funds \$8 \$24 \$ (22 ) \$10	
Financial derivatives 385 \$ 21 \$1 (13 ) 394 \$ 25	
Other liabilities       13       42       (35       )       20         Total liabilities       \$406       \$21       \$1       \$66       \$ (70       )       \$424       \$ 25	
Total liabilities \$406 \$ 21 \$1 \$66 \$ (70 ) \$424 \$ 25 Net gains (losses) \$ 145 (c) \$89	(d)

Level 3 Instruments Only In millions	Fair Value Dec. 31, 2016	Tota unrea gains perio	I realialized sor lood (a)  Incade ich ich ingsor	zed / sses for	Purch	a <b>Sæd</b> es	Issuanc	c <b>s</b> ettleme	en <b>in</b> to	s <b>fera</b> ns out of ll <b>3</b> evel		Fair Value Sept. 30, 2017	Conso Balan Sheet Sept.	and ties held on olidated ce at
	2010											2017	2017 (a) (b)	)
Assets Residential mortgage loans held for sale	\$2				\$8	\$(1	)		\$ 6	\$(13	)	\$2		
Commercial mortgage loans held for sale Securities available for sale	1,400	\$51				(3,640	)\$3,011	\$(64	)			758	\$ (13	)
Residential mortgage- backed non-agency Commercial	3,254	69		\$ 130				(608	)			2,845	(1	)
mortgage-		12				(12	)							
Asset-backed Other debt	403 66	11		19 15	11	(26 (8	)	(59 (1	)			348 83		
Total securities available for sale	3,723	92		164	11	(46	)	(668	)			3,276	(1	)
Loans Equity investments Residential	335 1,331	(3 211	)		60 184	(22 (482	)	(51	)11	(39 (183	) )(e)	291 1,061	(8 127	)
mortgage servicing rights	1,182	(40	)		172		42	(130	)			1,226	(37	)
Commercial mortgage servicing rights	576	20			48		65	(81	)			628	19	
Trading securities Financial derivatives	2 s 40	33			3			(54	)			2 22	58	
Other assets	239	10				*		(155	<u>)</u>	*		94	10	
Total assets Liabilities	\$8,830	0\$374	1	\$ 164	\$ 486	\$(4,19)	1)\$3,118	\$(1,203	)\$ 17	\$ (235	)	\$7,360	)\$ 155	
Other borrowed funds	\$10						\$51	\$(52	)			\$9		
Financial derivatives Other liabilities	s 414 9	\$34 22				\$3	165	(203 (162	)			248 34	\$ 36 24	

Total liabilities \$433 \$56 \$3 \$216 \$(417 ) \$291 \$60

Net gains (losses) \$318 (c) \$95 (d)

unrealized gains or losses for the						Unreal gains / on asset liability	losses						
Level 3 Instruments Only In millions	Fair Value Dec. 31, 2015	Includ Earnin		ther prehe	Purcha nsive	a <b>Sea</b> les	Issuanc	eSettleme			Sept.	at	
Assets Residential													
mortgage loans held for sale Commercial	\$5				\$ 9	\$(2	)		\$8	\$ (17	)\$3		
mortgage loans held for sale Securities available for sale Residential	641 e	\$ 55				(2,797	)\$2,981	\$(20	)		860	\$4	
mortgage- backed	4,008	58		\$ 4		(60	)	(597	)		3,413	(1	)
non-agency Asset-backed Other debt	482 45	10 1			10	(18	)	(67 (3	)		425 35		
Total securities available for sale	4,535	69		4	10	(78	)	(667	)		3,873	(1	)
Loans	340	6			82	(18	)	(57	)	(29	) 324	3	
Equity investments Residential	1,098	101			135	(274	)		235	(e)	1,295	93	
mortgage servicing rights	1,063	(316	)		154		39	(120	)		820	(308	)
Commercial mortgage servicing rights	526	(56	)		25		45	(67	)		473	(56	)
Trading securities	3							(1	)		2		
Financial derivatives	31	106			1			(86	)		52	101	
Other assets Total assets Liabilities	364 \$8,600	4 6\$ (31	)	(2 )		(1 \$(3,170	) 0)\$3,065	(138 \$(1,156	) )\$ 243	\$ (46	227 ) \$7,929	2 9\$ (162	)
Other borrowed funds	\$12						\$ 64	\$(66	)		\$10		
Financial derivatives	473	\$ 90				\$4		(173	)		394	\$ 92	
Other liabilities Total liabilities Net gains (losses)	10 \$495	1 \$ 91 \$ (122	)(c)			\$4	114 \$ 178	(105 \$(344	)		20 \$424	\$ 92 \$ (254	) (d)

- (a) Losses for assets are bracketed while losses for liabilities are not.
- (b) The amount of the total gains or losses for the period included in earnings that is attributable to the change in unrealized gains or losses related to those assets and liabilities held at the end of the reporting period.

  Net gains (losses) realized and unrealized included in earnings related to Level 3 assets and liabilities included
- (c) amortization and accretion. The amortization and accretion amounts were included in Interest income on the Consolidated Income Statement and the remaining net gains (losses) realized and unrealized were included in Noninterest income on the Consolidated Income Statement.
- Net unrealized gains (losses) related to assets and liabilities held at the end of the reporting period were included in Noninterest income on the Consolidated Income Statement.
- (e) Reflects transfers into and out of Level 3 associated with changes in valuation methodology for certain equity investments subject to the Volcker Rule provisions of the Dodd-Frank Act.

An instrument's categorization within the hierarchy is based on the lowest level of input that is significant to the fair value measurement. Changes from one quarter to the next related to the observability of inputs to a fair value measurement may result in a reclassification (transfer) of assets or liabilities between hierarchy levels. Our policy is to recognize transfers in and transfers out as of the end of the reporting period.

Quantitative information about the significant unobservable inputs within Level 3 recurring assets and liabilities follows.

Table 49: Fair Value Measurements – Recurring Quantitative Information

September 30, 201 Level 3 Instruments Only Dollars in millions	Fair Valu	eValuation Techniques	Unobservable Inputs	Range (Weighted Average)
Commercial mortgage loans	\$ 758	Discounted cash flow	Spread over the benchmark curve (a	(1,25/bps)
held for sale	Ψ 730	Discounted Cash How	Estimated servicing cash flows	0.3% - 5.1% (1.1%)
			Constant prepayment rate (CPR)	1.0% - 24.7% (8.7%)
Residential mortgage-backed	2,845	Priced by a third-party vendor using a discounted cash flow	Constant default rate (CDR)	0.1% - 14.6% (5.2%)
non-agency securities	2,043	pricing model	Loss severity	20.0% - 96.7% (52.5%)
			Spread over the benchmark curve (a	average
			Constant prepayment rate (CPR)	1.0% - 18.0% (6.9%)
Asset-backed	348	Priced by a third-party vendor using a discounted cash flow	Constant default rate (CDR)	2.0% - 13.9% (6.2%)
securities		pricing model	Loss severity	24.2% - 100.0% (73.6%)
			Spread over the benchmark curve (a	average
			Cumulative default rate	11.0% - 100.0% (85.6%)
Loans	125	Consensus pricing (b)	Loss severity	0.0% - 100.0% (21.2%)
			Discount rate	5.5% - 8.0% (5.7%)
	101	Discounted cash flow	Loss severity	8.0% weighted average
			Discount rate	4.6% weighted average
	65	Consensus pricing (b)	Credit and Liquidity discount	0.0% - 99.0% (60.4%)
Equity investment	s 1,061	Multiple of adjusted earnings	Multiple of earnings	4.5x - 29.7x (8.4x)
Residential	~1.006	Discounted and Class	Constant prepayment rate (CPR)	0.0% - 39.7% (10.2%)
mortgage servicing rights	g 1,226	Discounted cash flow	Spread over the benchmark curve (a	329bps - 1,784bps (827bps)
Commercial mortgage servicing	628 g	Discounted cash flow	Constant prepayment rate (CPR)	7.7% - 13.6% (8.5%)
rights			Discount rate	

Estimated conversion factor of Visa (7.6%)

Class B shares into Class A shares average
Esimated growth rate of Visa Class A share price
Estimated length of litigation resolution date

6.2% - 7.7% (7.6%)

14.0%

14.0%

Q2 2019

Visa Class B
common shares
Insignificant
Level 3 assets, net of
liabilities (c)
Total Level 3
assets, net of \$7,069
liabilities (d)

(149

Financial

derivatives -

Swaps related to

sales of certain

64 The PNC Financial Services Group, Inc. – Form 10-Q

)Discounted cash flow

December 31, 201 Level 3	.6			
		eValuation Techniques	Unobservable Inputs	Range (Weighted Average)
Commercial mortgage loans	\$ 1,400	Discounted cash flow	Spread over the benchmark curve (a)	42bps - 1,725bps (362bps)
held for sale	Ψ 1,100	Discounce cash no w	Estimated servicing cash flows	0.0% - 7.3% (1.5%)
			Constant prepayment rate (CPR)	1.0% - 24.2% (7.2%)
Residential mortgage-backed	3,254	Priced by a third-party vendor using a discounted cash flow	Constant default rate (CDR)	0.0% - 16.7% (5.3%)
non-agency securities	-, -	pricing model	Loss severity	10.0% - 98.5% (53.5%)
			Spread over the benchmark curve (a)	236bps weighted average
			Constant prepayment rate (CPR)	1.0% - 16.0% (6.4%)
Asset-backed securities	403	Priced by a third-party vendor using a discounted cash flow	Constant default rate (CDR)	2.0% - 13.9% (6.6%) 24.2% - 100.0%
securities		pricing model	Loss severity	(77.3%)
			Spread over the benchmark curve (a)	278bps weighted average 11.0% - 100.0%
			Cumulative default rate	(86.9%) 0.0% - 100.0%
Loans	141	Consensus pricing (b)	Loss severity	(22.9%) 4.7% - 6.7%
			Discount rate	(5.1%) 8.0% weighted
	116	Discounted cash flow	Loss severity	average 4.2% weighted
			Discount rate	average 0.0% - 99.0%
	78	Consensus pricing (b)	Credit and Liquidity discount	(57.9%) 4.5x - 12.0x
Equity investments	1,331	Multiple of adjusted earnings	Multiple of earnings	(7.8x)
Residential		Consensus pricing (b)	Liquidity discount  Constant prepayment rate (CPR)	0.0% - 40.0% 0.0% - 36.0%
mortgage servicing rights	1,182	Discounted cash flow	Spread over the benchmark curve (a)	(9.4%) 341bps - 1,913bps (850bps)
Commercial			Constant prepayment rate (CPR)	(8300ps) 7.5% - 43.4% (8.6%)
mortgage servicing rights	576	Discounted cash flow	Discount rate	3.5% - 7.6% (7.5%)
Other assets – BlackRock Series	232	Consensus pricing (b)	Liquidity discount	15.0% - 25.0% (20.0%)

•	٦

15.0% - 25.0% (20.0%)
on factor of 164.4% weighted average atte of Visa Class 14.0%
f litigation Q2 2019

- The assumed yield spread over the benchmark curve for each instrument is generally intended to incorporate non-interest-rate risks, such as credit and liquidity risks.
- (b) Consensus pricing refers to fair value estimates that are generally internally developed using information such as dealer quotes or other third-party provided valuations or comparable asset prices. Represents the aggregate amount of Level 3 assets and liabilities measured at fair value on a recurring basis that are
- (c) individually and in the aggregate insignificant. The amount includes certain financial derivative assets and liabilities, trading securities, other debt securities, residential mortgage loans held for sale, other assets, other borrowed funds and other liabilities.
- (d) Consisted of total Level 3 assets of \$7.4 billion and total Level 3 liabilities of \$.3 billion as of September 30, 2017 and \$8.8 billion and \$.4 billion as of December 31, 2016, respectively.

Financial Assets Accounted for at Fair Value on a Nonrecurring Basis

We may be required to measure certain financial assets at fair value on a nonrecurring basis. These adjustments to fair value usually result from the application of lower of amortized cost or fair value accounting or write-downs of individual assets due to impairment and are included in Table 50 and Table 51. For more information regarding the valuation methodologies of our financial assets measured at fair value on a nonrecurring basis, see Note 6 Fair Value in our 2016 Form 10-K.

Table 50: Fair Value Measurements – Nonrecurring

	Fair Value (a)		Gains (Losses) Three months ended			Nine 1	Gains (Losses) Nine months ended		
	Septe	n <b>Decc</b> ember	Septe	mbe	eSeptembe	r Septe	m <b>Scep</b> tem	ber	
In millions	30	31	30		30	30	30		
	2017	2016	2017		2016	2017	2016		
Assets									
Nonaccrual loans	\$130	\$ 187	\$ (1	)	\$ (32)	\$(11)	\$ (81	)	
OREO, foreclosed and other assets	82	107	(5	)	(6)	(10)	(15	)	
Insignificant assets	36	19	(3	)		(11)	(5	)	
Total assets	\$248	\$ 313	\$ (9	)	\$ (38 )	\$(32)	\$ (101	)	

(a) All Level 3 as of September 30, 2017 and December 31, 2016.

Quantitative information about the significant unobservable inputs within Level 3 nonrecurring assets follows.

Table 51: Fair Value Measurements – Nonrecurring Quantitative Information

Only Dollars in millions September 30, 2017 Assets	Fair Valu	neValuation Techniques	Unobservable Inputs	Range (Weighted Average)		
Nonaccrual loans	\$ 16	LGD percentage	Loss severity	26.4% - 43.8% (36.9%)		
	114	Fair value of property or collateral	Appraised value/sales price	s price Not meaningful		
OREO, foreclosed and other assets	82	Fair value of property or collateral	Appraised value/sales price	e Not meaningful		
Insignificant assets	36					
Total assets	\$ 248					
December 31, 2016 Assets						
Nonaccrual loans	\$ 112	LGD percentage	Loss severity	6.0% - 77.1% (31.3%)		
	75	Fair value of property or collateral	Appraised value/sales price	e Not meaningful		
OREO, foreclosed and other assets	107	Fair value of property or collateral	Appraised value/sales price	e Not meaningful		
Insignificant assets	19					
Total assets	\$ 313					

Financial Instruments Accounted for under Fair Value Option

We elect the fair value option to account for certain financial instruments. For more information on these financial instruments for which the fair value option election has been made, please refer to Note 6 Fair Value in our 2016 Form 10-K.

Fair values and aggregate unpaid principal balances of certain items for which we elected the fair value option follow.

Table 52: Fair Value Option – Fair Value and Principal Balances

Table 32. Tan Value Option	- ran v		inicipai baia
In millions	Fair Value	Aggregate Unpaid Principal Balance	Difference
September 30, 2017 Assets			
Residential mortgage loans held for sale			
Performing loans	\$832	\$ 799	\$ 33
Accruing loans 90 days or	4	4	
more past due	4	4	
Nonaccrual loans	6	7	(1)
Total	842	810	32
Commercial mortgage loans			
held for sale (a)			
Performing loans	756	797	(41)
Nonaccrual loans	2	3	(1)
Total	758	800	(42 )
Residential mortgage loans			( )
Performing loans	243	273	(30)
Accruing loans 90 days or			
more past due	364	375	(11)
Nonaccrual loans	200	324	(124)
Total	807	972	(165)
Other assets	230	215	15
Liabilities	230	213	15
Other borrowed funds	\$63	\$ 64	\$ (1 )
December 31, 2016	Ψ03	Ψ 0 <del>1</del>	Ψ (1 )
Assets			
Residential mortgage loans			
held for sale			
Performing loans	\$1,000	\$ 988	\$ 12
	\$1,000	J 900	<b>J</b> 12
Accruing loans 90 days or	4	4	
more past due	6	6	
Nonaccrual loans	6	6	10
Total	1,010	998	12
Commercial mortgage loans			
held for sale (a)	1 205	1 410	(17
Performing loans	1,395	1,412	(17)
Nonaccrual loans	5	9	(4)
Total	1,400	1,421	(21)
Residential mortgage loans	0.47	200	(40
Performing loans	247	289	(42)
Accruing loans 90 days or	427	428	(1)
more past due			
Nonaccrual loans	219	346	(127 )
Total	893	1,063	(170 )
Other assets	293	288	5

#### Liabilities

Other borrowed funds \$81 \$ 82 \$ (1

The changes in fair value for items for which we elected the fair value option and are included in Noninterest income and Noninterest expense on the Consolidated Income Statement are as follows.

Table 53: Fair Value Option – Changes in Fair Value (a)

·	Gains		Gains		
	(Losses)		(Losses)		
	Three months ended		Nine months ended		
	Sept.	Sept.	Sept.	Sept.	
	30	30	30	30	
In millions	2017	2016	2017	2016	
Assets					
Residential mortgage loans held for sale	\$39	\$ 55	\$101	\$161	
Commercial mortgage loans held for sale	\$15	\$ 16	\$58	\$65	
Residential mortgage loans	\$7	\$ 7	\$18	\$24	
Other assets	\$16	\$ 26	\$36	\$(4)	
Liabilities					
Other liabilities	\$(5)		\$(24)		

<sup>(</sup>a) The impact on earnings of offsetting hedged items or hedging instruments is not reflected in these amounts.

<sup>(</sup>a) There were no accruing loans 90 days or more past due within this category at September 30, 2017 or December 31, 2016.

Additional Fair Value Information Related to Financial Instruments Not Recorded at Fair Value The following table presents the carrying amounts and estimated fair values, as well as the level within the fair value hierarchy, of all other financial instruments that are not recorded on the consolidated balance sheet at fair value as of September 30, 2017 and December 31, 2016.

Table 54: Additional Fair Value Information Related to Other Financial Instruments

	Carrying	Fair Value	e		
In millions	Amount	Total	Level 1	Level 2	Level 3
September 30, 2017					
Assets					
Cash and due from banks	\$4,736	\$4,736	\$4,736		
Interest-earning deposits with banks	24,713	24,713		\$24,713	
Securities held to maturity	17,740	17,895	764	16,986	\$145
Net loans (excludes leases)	210,002	211,888			211,888
Other assets	5,493	6,101		5,367	734
Total assets	\$262,684	\$265,333	\$5,500	\$47,066	\$212,767
Liabilities					
Deposits	\$260,735	\$260,589		\$260,589	
Borrowed funds	56,004	56,776		55,163	\$1,613
Unfunded loan commitments and letters of credit	293	293			293
Other liabilities	452	452		452	
Total liabilities	\$317,484	\$318,110		\$316,204	\$1,906
December 31, 2016					
Assets					
Cash and due from banks	\$4,879	\$4,879	\$4,879		
Interest-earning deposits with banks	25,711	25,711		\$25,711	
Securities held to maturity	15,843	15,866	540	15,208	\$118
Net loans (excludes leases)	199,766	201,863			201,863
Other assets	4,793	5,243		4,666	577
Total assets	\$250,992	\$253,562	\$5,419	\$45,585	\$202,558
Liabilities					
Deposits	\$257,164	\$257,038		\$257,038	
Borrowed funds	51,736	52,322		50,941	\$1,381
Unfunded loan commitments and letters of credit	301	301			301
Other liabilities	417	417		417	
Total liabilities	\$309,618	\$310,078		\$308,396	\$1,682

The aggregate fair values in Table 54 represent only a portion of the total market value of our assets and liabilities as, in accordance with the guidance related to fair values about financial instruments, we exclude the following:

financial instruments recorded at fair value on a recurring basis (as they are disclosed in Table 47),

investments accounted for under the equity method,

real and personal property,

lease financing,

doan customer relationships,

deposit customer intangibles,

mortgage servicing rights,

retail branch networks,

fee-based businesses, such as asset management and brokerage, and

\*rademarks and brand names.

For more information regarding the methods and assumptions used to estimate the fair values of financial instruments included in Table 54, see Note 6 Fair Value in our 2016 Form 10-K.

#### NOTE 7 GOODWILL AND MORTGAGE SERVICING RIGHTS

#### Goodwill

See Note 7 Goodwill and Mortgage Servicing Rights in our 2016 Form 10-K for more information regarding our goodwill.

#### Mortgage Servicing Rights

We recognize the right to service mortgage loans for others when we recognize it as an intangible asset and the servicing income we receive is more than adequate compensation. MSRs totaled \$1.9 billion and \$1.8 billion at September 30, 2017 and December 31, 2016, respectively, and consisted of loan servicing contracts for commercial and residential mortgages measured at fair value.

MSRs are subject to declines in value from actual or expected prepayment of the underlying loans and defaults as well as market driven changes in interest rates. We manage this risk by economically hedging the fair value of MSRs with securities and derivative instruments which are expected to increase (or decrease) in value when the value of MSRs decreases (or increases).

See the Sensitivity Analysis section of this Note 7, as well as Note 6 Fair Value in our 2016 Form 10-K for more detail on our fair value measurement of MSRs. Refer to Note 7 Goodwill and Mortgage Servicing Rights in our 2016 Form 10-K for more information on our accounting and measurement of MSRs.

Changes in the commercial and residential MSRs follow:

Table 55: Mortgage Servicing Rights

	Commercial MSRs		Residential MSRs		
In millions	2017	2016	2017	2016	
January 1	\$576	\$526	\$1,182	\$1,063	
Additions:					
From loans sold with servicing retained	65	45	42	39	
Purchases	48	25	172	154	
Changes in fair value due to:					
Time and payoffs (a)	(81	)(67)	(130	)(120	)
Other (b)	20	(56)	(40	)(316	)
September 30	\$628	\$473	\$1,226	\$820	
Related unpaid					
principal balance at	\$153,059	\$139,976	\$129,210	\$126,189	
September 30					
Servicing advances at September 30	\$240	\$251	\$222	\$322	

<sup>(</sup>a) Represents decrease in MSR value due to passage of time, including the impact from both regularly scheduled loan principal payments and loans that were paid down or paid off during the period.

### Sensitivity Analysis

<sup>(</sup>b) Represents MSR value changes resulting primarily from market-driven changes in interest rates.

The fair value of commercial and residential MSRs and significant inputs to the valuation models as of September 30, 2017 are shown in Tables 56 and 57. The expected and actual rates of mortgage loan prepayments are significant factors driving the fair value. Management uses both internal proprietary models and a third-party model to estimate future commercial mortgage loan prepayments and a third-party model to estimate future residential mortgage loan prepayments. These models have been refined based on current market conditions and management judgment. Future interest rates are another important factor in the valuation of MSRs. Management utilizes market implied forward interest rates to estimate the future direction of mortgage and discount rates. The forward rates utilized are derived from the current yield curve for U.S. dollar interest rate swaps and are consistent with pricing of capital markets instruments. Changes in the shape and slope of the forward curve in future periods may result in volatility in the fair value estimate.

A sensitivity analysis of the hypothetical effect on the fair value of MSRs to adverse changes in key assumptions is presented in Tables 56 and 57. These sensitivities do not include the impact of the related hedging activities. Changes in fair value generally cannot be extrapolated because the relationship of the change in the assumption to the change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of the MSRs is calculated independently without changing any other assumption. In reality, changes in one factor may result in changes in another (for example, changes in mortgage interest rates, which drive changes in prepayment rate estimates, could result in changes in the interest rate spread), which could either magnify or counteract the sensitivities.

The following tables set forth the fair value of commercial and residential MSRs and the sensitivity analysis of the hypothetical effect on the fair value of MSRs to immediate adverse changes of 10% and 20% in those assumptions.

Table 56: Commercial Mortgage Loan Servicing Rights - Key Valuation Assumptions

September	December
30	31
2017	2016
\$ 628	\$ 576
4.5	4.6
8.48 %	8.61 %
\$ 12	\$ 11
\$ 23	\$ 21
7.61 %	7.52 %
\$ 17	\$ 16
\$ 33	\$ 31
	30 2017 \$ 628 4.5 8.48 % \$ 12 \$ 23 7.61 % \$ 17

Table 57: Residential Mortgage Loan Servicing Rights – Key Valuation Assumptions

	September	r	December					
Dollars in millions	30		31					
	2017		2016					
Fair value	\$ 1,226		\$ 1,182					
Weighted-average life (years)	6.4		6.8					
Weighted-average constant prepayment rate	10.23	%	9.41	%				
Decline in fair value from 10% adverse change	\$ 49		\$ 45					
Decline in fair value from 20% adverse change	\$ 94		\$ 86					
Weighted-average option adjusted spread	827	bps	850	bps				
Decline in fair value from 10% adverse change	\$ 37		\$ 37					
Decline in fair value from 20% adverse change	\$ 72		\$ 72					

Fees from mortgage loan servicing, which includes contractually specified servicing fees, late fees and ancillary fees were \$.2 billion and \$.1 billion for the three months ended September 30, 2017 and 2016, respectively, and \$.4 billion for both the nine months ended September 30, 2017 and 2016. We also generate servicing fees from fee-based activities provided to others for which we do not have an associated servicing asset. Fees from commercial and residential MSRs are reported on our Consolidated Income Statement in the line items Corporate services and Residential mortgage, respectively.

#### NOTE 8 EMPLOYEE BENEFIT PLANS

#### Pension and Postretirement Plans

As described in Note 11 Employee Benefit Plans in our 2016 Form 10-K, we have a noncontributory, qualified defined benefit pension plan covering eligible employees. Benefits are determined using a cash balance formula where earnings credits are a percentage of eligible compensation. Any pension contributions to the plan are based on an actuarially determined amount necessary to fund total benefits payable to plan participants. We made a voluntary contribution of \$.2 billion in September 2017 to the qualified pension plan.

We also maintain nonqualified supplemental retirement plans for certain employees and provide certain health care and life insurance benefits for qualifying retired employees (postretirement benefits) through various plans. We reserve the right to terminate or make changes to these plans at any time. The nonqualified pension plan is unfunded.

The components of our net periodic benefit cost for the three and nine months ended September 30, 2017 and 2016, respectively, were as follows:

Table 58: Components of Net Periodic Benefit Cost

	Qualified P	Nonqu Retires Plans		Postretirement Benefits		
Three months ended September 30 In millions	2017	2016		2016	2017	2016

Net periodic cost consists of:														
Service cost	\$ 26		\$ 26		\$	1	\$ 1		\$	2		\$	1	
Interest cost	45		46		2		3		3			4		
Expected return on plan assets	(71	)	(70	)					(2		)	(1	L	)
Amortization of prior service credit	(1	)	(2	)										
Amortization of actuarial losses	11		12		1		1							
Net periodic cost/(benefit)	\$ 10		\$ 12		\$ .	4	\$ 5		\$	3		\$	4	
					No	nqua	alifie	d						
	Quali	fied P	ension F	lan	Ret	tiren	nent		Pos	stre	tirer	nent	Ben	efits
					Pla	ıns								
Nine months ended September 30	2017		2016		201	17	2016		20°	17		201	16	
In millions	2017 2016		201	1/	<b>4</b> 010	,	2017				LU			
In millions										- /		_0.		
Net periodic cost consists of:										.,		201		
	\$ 77		\$ 77		\$ 2	2	\$ 2		\$			\$	4	
Net periodic cost consists of:	\$ 77 134				\$ 2 8		\$ 2						4	
Net periodic cost consists of: Service cost		)	\$ 77	)					\$		)	\$	4	)
Net periodic cost consists of: Service cost Interest cost	134 (213	)	\$ 77 139	)					\$ 10		)	\$ 11	4	)
Net periodic cost consists of: Service cost Interest cost Expected return on plan assets	134 (213	)	\$ 77 139 (211	)					\$ 10 (4		)	\$ 11 (3	4	)

#### NOTE 9 FINANCIAL DERIVATIVES

We use derivative financial instruments primarily to help manage exposure to interest rate, market and credit risk and reduce the effects that changes in interest rates may have on net income, the fair value of assets and liabilities, and cash flows. We also enter into derivatives with customers to facilitate their risk management activities. Derivatives represent contracts between parties that usually require little or no initial net investment and result in one party delivering cash or another type of asset to the other party based on a notional amount and an underlying as specified in the contract.

For more information regarding derivatives see Note 1 Accounting Policies and Note 13 Financial Derivatives in our Notes To Consolidated Financial Statements in our 2016 Form 10-K.

The following table presents the notional amounts and gross fair values of all derivative assets and liabilities held by us.

Table 59: Total Gross Derivatives

	Septembe	r 30, 2017					
	Notional /	Asset Fair	Liability Fai	Notional /	Accet Fair	Liability Fair	
In millions	Contract	Value	Value (b)	Contract	Value (a)	Value (b)	
	Amount	(a)	value (b)	Amount	value (a)	value (b)	
Derivatives used for hedging under GAAP							
Interest rate contracts (c):							
Fair value hedges (d)	\$32,820	\$ 165	\$ 62	\$34,010	\$ 551	\$ 214	
Cash flow hedges (d)	22,383	83	2	20,831	313	71	
Foreign exchange contracts:							
Net investment hedges	1,038		51	945	25		
Total derivatives designated for hedging	\$56,241	\$ 248	\$ 115	\$55,786	\$889	\$ 285	
Derivatives not used for hedging under GAAP							
Derivatives used for mortgage banking							
activities (e):							
Interest rate contracts:							
Swaps (d)	\$50,902	\$ 337	\$ 141	\$49,071	\$ 783	\$ 505	
Futures (f)	37,396			36,264			
Mortgage-backed commitments	10,074	27	20	13,317	96	56	
Other	25,031	13	9	31,907	28	4	
Subtotal	123,403	377	170	130,559	907	565	
Derivatives used for customer-related activities:							
Interest rate contracts:							
Swaps (d)	190,003	2,125	1,730	173,777	2,373	2,214	
Futures (f)	3,670			4,053			
Mortgage-backed commitments	2,649	4	3	2,955	10	8	
Other	19,189	83	33	16,203	55	53	
Subtotal	215,511	2,212	1,766	196,988	2,438	2,275	
Foreign exchange contracts and other	24,569	246	244	21,889	342	309	
Subtotal	240,080	2,458	2,010	218,877	2,780	2,584	
Derivatives used for other risk management							
activities:							
Foreign exchange contracts and other (g)	6,785	10	313	5,581	40	405	
Total derivatives not designated for hedging	\$370,268	\$ 2,845	\$ 2,493	\$355,017	\$3,727	\$ 3,554	
Total gross derivatives	\$426,509	\$ 3,093	\$ 2,608	\$410,803	\$4,616	\$ 3,839	

Less: Impact of legally enforceable master netting	(1,373 ) (1,373 )	(2,460 ) (2,460 )
agreements (d)	(1,575 ) (1,575 )	(2,100 ) (2,100 )
Less: Cash collateral received/paid (d)	(397 ) (691 )	(657 ) (484 )
Total derivatives	\$ 1.323 \$ 544	\$ 1.499 \$ 895

- (a) Included in Other assets on our Consolidated Balance Sheet.
- (b) Included in Other liabilities on our Consolidated Balance Sheet.
- (c) Represents primarily swaps.
  - In the first quarter of 2017, PNC changed its accounting treatment for variation margin related to certain derivative instruments cleared through a central clearing house. Previously, variation margin was treated as collateral subject to offsetting. As a result of changes made by the clearing house to its rules governing such instruments with its counterparties effective for the first quarter of 2017, variation margin will be treated as a settlement payment on
- (d) counterparties, effective for the first quarter of 2017, variation margin will be treated as a settlement payment on the derivative instrument. The impact at September 30, 2017 was a reduction of gross derivative assets and gross derivative liabilities of \$.8 billion and \$.7 billion, respectively. The accounting change had no impact on the net fair value of the derivative assets and liabilities that otherwise would have been reported on our Consolidated Balance Sheet. See Table 63 for more information.
- (e) Includes both residential and commercial mortgage banking activities.
- Futures contracts settle in cash daily and, therefore, no derivative asset or derivative liability is recognized on our Consolidated Balance Sheet.
- (g) Includes our obligation to fund a portion of certain BlackRock LTIP programs and the swaps entered into in connection with sales of a portion of Visa Class B common shares.

All derivatives are carried on our Consolidated Balance Sheet at fair value. Derivative balances are presented on the Consolidated Balance Sheet on a net basis taking into consideration the effects of legally enforceable master netting agreements and, when appropriate, any related cash collateral exchanged with counterparties. Further discussion regarding the offsetting rights associated with these legally enforceable master netting agreements is included in the Offsetting, Counterparty Credit Risk and Contingent Features section below. Any nonperformance risk, including credit risk, is included in the determination of the estimated net fair value of the derivatives.

#### Derivatives Designated As Hedging Instruments under GAAP

Certain derivatives used to manage interest rate and foreign exchange risk as part of our asset and liability risk management activities are designated as accounting hedges under GAAP. Derivatives hedging the risks associated with changes in the fair value of assets or liabilities are considered fair value hedges, derivatives hedging the variability of expected future cash flows are considered cash flow hedges, and derivatives hedging a net investment in a foreign subsidiary are considered net investment hedges. Designating derivatives as accounting hedges allows for gains and losses on those derivatives, to the extent effective, to be recognized in the income statement in the same period the hedged items affect earnings.

#### Fair Value Hedges

We enter into receive-fixed, pay-variable interest rate swaps to hedge changes in the fair value of outstanding fixed-rate debt caused by fluctuations in market interest rates. We also enter into pay-fixed, receive-variable interest rate swaps and zero-coupon swaps to hedge changes in the fair value of fixed rate and zero-coupon investment securities caused by fluctuations in market interest rates. For these hedge relationships, we use statistical regression analysis to assess hedge effectiveness at both the inception of the hedge relationship and on an ongoing basis. There were no components of derivative gains or losses excluded from the assessment of hedge effectiveness for all periods presented.

Further detail regarding gains (losses) on fair value hedge derivatives and related hedged items is presented in the following table:

Table 60: Gains (Losses) on Derivatives and Related Hedged Items – Fair Value Hedges

				emb		ended Septer 2016	mber 30,	Nine : Septe: 30, 20			nber 30,	
In millions	Hedged Items	Location	Gair (Los Deri Reco in Inco	Gan on on oss) on He vativ Ite ogniz Re in	Rela	oss). Gain Ided (Loss) Deriva Recognized in	Hedged atives Items mized Recognize in	s) Gain (Loss Deriv Recog	Gain (I on Related Atlactsed Etiend Recogn	Loss) Gain (Loss) Deriva Recognized Income	Recogni	ŕ
Interest rate contract	U.S. Treasury and Government Agencies s and Other Debt Securities	Investment securities (interest sincome)	\$9	\$	(8	)\$51	\$ (53 )	\$(3)	\$ 4	\$(158)	)\$ 161	
Interest	Subordinated Debt and	Borrowed	(5.0	\50		(222	\221	(0.4)	.61	220	(260	`
rate contract	Bank Notes and Senior Solution	funds (interest expense)	(56	)30		(232	)231	(84)	101	330	(369	)
Total (a)			\$(47	7)\$	42	\$(181	)\$ 178	\$(87)	\$ 65	\$172	\$ (208	)

(a) The difference between the gains (losses) recognized in income on derivatives and their related hedged items represents the ineffective portion of the change in value of our fair value hedge derivatives.

# Cash Flow Hedges

We enter into receive-fixed, pay-variable interest rate swaps to modify the interest rate characteristics of designated commercial loans from variable to fixed in order to reduce the impact of changes in future cash flows due to market interest rate changes. For these cash flow hedges, any changes in the fair value of the derivatives that are effective in offsetting changes in the forecasted interest cash flows are recorded in Accumulated other comprehensive income and are reclassified to interest income in conjunction with the recognition of interest received on the loans. We use statistical regression analysis to assess the effectiveness of these hedge relationships at both the inception of the hedge relationship and on an ongoing basis.

We also periodically enter into forward purchase and sale contracts to hedge the variability of the consideration that will be paid or received related to the purchase or sale of investment securities. The forecasted purchase or sale is consummated upon gross settlement of the forward contract itself. As a result, hedge ineffectiveness, if any, is typically minimal. Gains and losses on these forward contracts are recorded in Accumulated other comprehensive income and are recognized in earnings when the hedged cash flows affect earnings.

In the 12 months that follow September 30, 2017, we expect to reclassify net derivative gains of \$143 million pretax, or \$93 million after-tax, from Accumulated other comprehensive income to interest income for both cash flow hedge strategies. This reclassified amount could differ from amounts actually recognized due to changes in interest rates, hedge de-designations and the addition of other hedges subsequent to September 30, 2017. As of September 30, 2017, the maximum length of time over which forecasted transactions are hedged is seven years. During the first nine months of 2017 and 2016, there were no gains or losses from cash flow hedge derivatives reclassified to earnings because it became probable that the original forecasted transaction would not occur.

There were no components of derivative gains or losses excluded from the assessment of hedge effectiveness related to either cash flow hedge strategy for all periods presented.

Further detail regarding gains (losses) on derivatives and related cash flows is presented in the following table: Table 61: Gains (Losses) on Derivatives and Related Cash Flows – Cash Flow Hedges (a) (b)

	Thre	ee	Nine	
	mon	ths	month	S
	ende	ed	ended	
	Sept	ember	Septer	nber
	30		30	
In millions	2017	7 2016	2017	2016
Gains (losses) on derivatives				
recognized in OCI – (effective	\$(2	)\$(63	)\$15	\$328
portion)				
Less: Gains (losses) reclassified				
from accumulated OCI into				
income – (effective portion)				
Interest income	43	61	144	190
Noninterest income	2	1	5	
Total gains (losses) reclassified				
from accumulated OCI into	\$45	\$62	\$149	\$190
income – (effective portion)				
Net unrealized gains (losses)	<b></b>			
on cash flow hedge derivatives	\$(47	()\$(125	5)\$(134	)\$138

(a) All cash flow hedge derivatives are interest rate contracts as of September 30, 2017 and September 30, 2016. (b) The amount of cash flow hedge ineffectiveness recognized in income was not significant for the periods presented. Net Investment Hedges

We enter into foreign currency forward contracts to hedge non-U.S. dollar net investments in foreign subsidiaries against adverse changes in foreign exchange rates. We assess whether the hedging relationship is highly effective in achieving offsetting changes in the value of the hedge and hedged item by qualitatively verifying that the critical terms of the hedge and hedged item match at the inception of the hedging relationship and on an ongoing basis. Net investment hedge derivatives are classified as foreign exchange contracts. There were no components of derivative gains or losses excluded from the assessment of the hedge effectiveness for all periods presented. During the first nine months of 2017 and 2016, there was no net investment hedge ineffectiveness. Gains and losses on net investment hedge derivatives recognized in OCI were net losses of \$26 million for the three months ended September 30, 2017 and net losses of \$76 million for the nine months ended September 30, 2016 and net gains of \$136 million for the nine months ended months ended September 30, 2016.

#### Derivatives Not Designated As Hedging Instruments under GAAP

We also enter into derivatives that are not designated as accounting hedges under GAAP. For additional information on derivatives not designated as hedging instruments under GAAP see Note 13 Financial Derivatives in our 2016 Form 10-K.

Further detail regarding the gains (losses) on derivatives not designated in hedging relationships is presented in the following table:

Table 62: Gains (Losses) on Derivatives Not Designated for Hedging under GAAP

	Three					
	month	S	Nine n	nonths		
	ended		ended			
	Septen	nber	Septen	nber 30		
	30					
In millions	2017	2016	2017	2016		
Derivatives used for mortgage						
banking activities:						
Interest rate contracts (a)	\$19	\$ 18	\$92	\$431		
Derivatives used for customer-						
related activities:						
Interest rate contracts	\$10	\$ 23	\$63	\$20		
Foreign exchange contracts and other	38	26	110	72		
Gains (losses) from customer-	\$48	\$ 40	\$173	\$92		
related activities (b)	φ <del>4</del> 0	φ <del>4</del> 9	\$173	\$92		
Derivatives used for other risk						
management activities:						
Foreign exchange contracts and other (c)	\$(101)	)\$4	\$(257)	)\$(91)		
Gains (losses) from other risk management activities (b)	\$(101)	)\$4	\$(257)	)\$(91)		
Total gains (losses) from						
derivatives not designated as	\$(34	\$71	\$8	\$432		
hedging instruments						
( ) I 1 1 1 1 D 1 1 1 1 1	~					

- (a) Included in Residential mortgage, Corporate services and Other noninterest income.
- (b) Included in Other noninterest income.
- (c) Includes BlackRock LTIP funding obligation and the swaps entered into in connection with sales of a portion of Visa Class B common shares.

#### Offsetting, Counterparty Credit Risk and Contingent Features

We generally utilize a net presentation on the Consolidated Balance Sheet for those derivative financial instruments entered into with counterparties under legally enforceable master netting agreements. The master netting agreements reduce credit risk by permitting the closeout netting of all outstanding derivative instruments under the master netting agreement with the same counterparty upon the occurrence of an event of default. The master netting agreement also may require the exchange of cash or marketable securities to collateralize either party's net position. For additional information on derivative offsetting, counterparty credit risk and contingent features see Note 13 Financial Derivatives in our 2016 Form 10-K.

Table 63 shows the impact legally enforceable master netting agreements had on our derivative assets and derivative liabilities as of September 30, 2017 and December 31, 2016. The table includes cash collateral held or pledged under legally enforceable master netting agreements. The table also includes the fair value of any securities collateral held or pledged under legally enforceable master netting agreements. Cash and securities collateral amounts are included in the table only to the extent of the related net derivative fair values.

Table 63: Derivative Assets and Liabilities Offsetting

September 30, 2017 In millions		Amount the Consolid Balance	Coll / (Pl	irities ateral Held edged) er Master				
III IIIIIIOIIS	Gross Fair Value	Fair Value Offset A	Cash Collateral	Net Fair Value		Nett		Net Amounts
Derivative assets								
Interest rate contracts:								
Over-the-counter cleared (a)	\$ 472	\$ 177	\$ 261	\$ 34				\$ 34
Exchange-traded	3			3				3
Over-the-counter	2,362	1,080	133	1,149		\$	65	1,084
Foreign exchange and other contracts	256	116	3	137				137
Total derivative assets	\$ 3,093	\$1,373	\$ 397	\$ 1,323	(b)	\$	65	\$ 1,258
Derivative liabilities								
Interest rate contracts:								
Over-the-counter cleared (a)	\$ 196	\$ 177		\$ 19				\$ 19
Exchange-traded								
Over-the-counter	1,804	1,027	\$ 590	187				187
Foreign exchange and other contracts	608	169	101	338				338
Total derivative liabilities	\$ 2,608	\$1,373	\$ 691	\$ 544	(c)			\$ 544
December 31, 2016								
In millions								
Derivative assets								
Interest rate contracts:								
Over-the-counter cleared	\$ 1,498	\$ 940	\$ 480	\$ 78				\$ 78
Exchange-traded	9			9				9
Over-the-counter	2,702	1,358	164	1,180		\$	62	1,118
Foreign exchange and other contracts	407	162	13	232				232
Total derivative assets	\$ 4,616	\$ 2,460	\$ 657	\$ 1,499	(b)	\$	62	\$ 1,437
Derivative liabilities								
Interest rate contracts:	+	*		* 0 =				* ~ =
Over-the-counter cleared	\$ 1,060	\$ 940	\$ 25	\$ 95				\$ 95
Exchange-traded	1	4.00#	404	1				1
Over-the-counter	2,064	1,395	431	238				238
Foreign exchange and other contracts	714	125	28	561				561
Total derivative liabilities	\$ 3,839	\$2,460	\$ 484	\$ 895	(c)			\$ 895

Reflects our first quarter 2017 change in accounting treatment for variation margin for certain derivative instruments cleared through a central clearing house. The accounting change reduced the asset and liability gross fair values with corresponding reductions to the fair value and cash collateral offsets, resulting in no changes to the net fair value amounts.

Table 63 includes over-the-counter (OTC) derivatives, cleared derivatives and exchange-traded derivatives. OTC derivatives represent contracts executed bilaterally with counterparties that are not settled through an organized exchange or cleared through a central clearing house. The majority of OTC derivatives are governed by ISDA documentation or other legally enforceable industry standard master netting agreements. Cleared derivatives represent

<sup>(</sup>b) Represents the net amount of derivative assets included in Other assets on our Consolidated Balance Sheet.

<sup>(</sup>c) Represents the net amount of derivative liabilities included in Other liabilities on our Consolidated Balance Sheet.

contracts executed bilaterally with counterparties in the OTC market that are novated to a central clearing house who then becomes our counterparty. Exchange-traded derivatives represent standardized futures and options contracts executed directly on an organized exchange.

In addition to using master netting agreements and other collateral agreements to reduce credit risk associated with derivative instruments, we also seek to manage credit risk by evaluating credit ratings of counterparties and by using internal credit analysis, limits and monitoring procedures.

At September 30, 2017, we held cash, U.S. government securities and mortgage-backed securities totaling \$.7 billion under master netting agreements and other collateral agreements to collateralize net derivative assets due from counterparties, and we pledged cash totaling \$1.5 billion under these agreements to collateralize net derivative liabilities owed to counterparties and to meet initial margin requirements. These totals may differ from the amounts presented in the preceding offsetting table because these totals may include collateral exchanged under an agreement that does not qualify as a master netting agreement or because the total amount of collateral held or pledged exceeds the net derivative fair values with the counterparty as of the balance sheet date due to timing or other factors, such as initial margin. To the extent not netted against the derivative fair values under a master netting agreement, the receivable for cash pledged is included in Other assets and the obligation for cash held is included in Other liabilities on our Consolidated Balance Sheet. Securities held from counterparties are not recognized on our balance sheet. Likewise securities we have pledged to counterparties remain on our balance sheet.

Certain derivative agreements contain various credit-risk related contingent provisions, such as those that require our debt to maintain a specified credit rating from one or more of the major credit rating agencies. If our debt ratings were to fall below such specified ratings, the counterparties to the derivative instruments could request immediate payment or demand immediate and ongoing full collateralization on derivative instruments in net liability positions. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that were in a net liability position on September 30, 2017 was \$1.1 billion for which we had posted collateral of \$.7 billion in the normal course of business. The maximum additional amount of collateral we would have been required to post if the credit-risk-related contingent features underlying these agreements had been triggered on September 30, 2017 would be \$.4 billion.

#### NOTE 10 EARNINGS PER SHARE

Table 64: Basic and Diluted Earnings Per Common Share

	Three months ended September 30 2017 2016		Nine m ended Septem	
In millions, except per share data	2017	2016	2017	2016
Basic				
Net income	\$1,126	\$1,006	\$3,297	\$2,938
Less:				
Net income (loss) attributable to noncontrolling interests	12	18	39	60
Preferred stock dividends	63	63	181	168
Preferred discount accretion and redemptions	1	1	24	4
Net income attributable to common shares	1,050	924	3,053	2,706
Less:				
Dividends and undistributed earnings allocated to participating securities	5	7	15	19
Net income attributable to basic common shares	\$1,045	\$917	\$3,038	\$2,687
Basic weighted-average common shares outstanding	479	490	483	496
Basic earnings per common share (a)	\$2.18	\$1.87	\$6.29	\$5.41
Diluted				
Net income attributable to basic common shares	\$1,045	\$917	\$3,038	\$2,687
Less: Impact of BlackRock earnings per share dilution	3	4	8	10
Net income attributable to diluted common shares	\$1,042	\$913	\$3,030	\$2,677
Basic weighted-average common shares outstanding	479	490	483	496
Dilutive potential common shares	4	6	5	6
Diluted weighted-average common shares outstanding	483	496	488	502
Diluted earnings per common share (a)	\$2.16	\$1.84	\$6.21	\$5.33

Basic and diluted earnings per share under the two-class method are determined on net income reported on the (a) income statement less earnings allocated to nonvested restricted shares and restricted share units with nonforfeitable dividends and dividend rights (participating securities).

# NOTE 11 TOTAL EQUITY AND OTHER COMPREHENSIVE INCOME

Activity in total equity for the first nine months ended months of 2016 and 2017 follows:

Table 65: Rollforward of Total Equity

		Shareh	olders' l	Equity						
In millions	Shares Outstanding Common Stock	Comm Stock	Capital Surplus ion Preferre Stock	Capital Surplus Common Stock and Other	Retained Earnings	Accumul Other Compreh Income (Loss)	Treasury nensive Stock	Non- controll Interests	in <b>T</b> otal Equ	uity
Balance at January 1,	504	\$2,708	3\$3,452	\$12,745	\$29,043	\$ 130	\$(3,368)	\$1,270	\$ 45,980	
2016 Net income					2,878			60	2,938	
Other comprehensive income (loss), net of tax Cash dividends declared					2,070	516			516	
Cash dividends declared Common (\$1.57 per					(791	)			(791	`
share)									·	,
Preferred Preferred stock discount					(168	)			(168	)
accretion			4		(4	)				
Common stock activity		1		10					11	
(a)		1		10					11	
Treasury stock activity,	(16	)		(23	)		(1,397)		(1,420	)
net Other				(29	<b>)</b>			(192	)(221	)
Balance at	100	¢2.700	) \$ 2 156			¢ 646	¢(4.765)	`		,
September 30, 2016 (b)	488	\$2,709	9\$ 3,430	\$12,703	\$30,938	\$ 040	\$(4,765)	\$ 1,138	\$ 46,845	
Balance at January 1, 2017	485	\$2,709	\$3,977	\$12,674	\$31,670	\$ (265	) \$(5,066)	\$ 1,155	\$ 46,854	
Net income					3,258			39	3,297	
Other comprehensive						243			243	
income (loss), net of tax Cash dividends declared										
Common (\$1.85 per					(00.4	,			(00.4	
share)					(904	)			(904	)
Preferred					(181	)			(181	)
Preferred stock discount accretion			5		(5	)				
Redemption of					(19	)		(981	)(1,000	)
noncontrolling interests Common stock activity					`			`		,
(a)		1		9					10	
Treasury stock activity,	(9	)		(274	`		(1,396)		(1,670	)
net	()	,			,		(1,390 )	/4.40		)
Other Release at				(48	)			(149	)(197	)
Balance at September 30, 2017 (b)	476	\$2,710	)\$ 3,982	\$12,361	\$33,819	\$ (22	) \$(6,462)	\$ 64	\$ 46,452	

- (a) Common stock activity totaled less than.5 million shares issued.
- The par value of our preferred stock outstanding was less than \$.5 million at each date and, therefore, is excluded from this presentation.

#### Warrants

We had 4.0 million, 11.3 million, and 13.4 million warrants outstanding at September 30, 2017, December 31, 2016, and September 30, 2016, respectively. As of September 30, 2017, each warrant entitles the holder to purchase one share of PNC common stock at an exercise price of \$67.28 per share. In accordance with the terms of the warrants, the warrants are exercised on a non-cash net basis with the warrant holder receiving PNC common shares determined based on the excess of the market price of PNC common stock on the exercise date over the exercise price of the warrant. The outstanding warrants will expire as of December 31, 2018 and are considered in the calculation of diluted earnings per common share in Note 10 Earnings Per Share in this Report.

On October 3, 2017 PNC declared a quarterly common stock dividend of \$.75 per share to shareholders of record as of October 17, 2017. In accordance with the terms of the warrants, the declaration of a dividend in excess of \$.66 per share may result in an adjustment to the warrant exercise price and to the warrant share number. As a result of this dividend, the warrant exercise price was reduced from \$67.28 to \$67.24 per share on October 17, 2017 and the warrant share number remained 1.00.

#### **Noncontrolling Interests**

#### Perpetual Trust Securities

Our noncontrolling interests balance at September 30, 2017 reflected our March 15, 2017 redemption of \$1.0 billion Fixed-to-Floating Rate Non-Cumulative Exchangeable Perpetual Trust Securities issued by PNC Preferred Funding Trusts I and II with current distribution rates of 2.61% and 2.19%, respectively. The Perpetual Trust Securities were subject to replacement capital covenants dated December 6, 2006 and March 29, 2007 benefiting PNC Capital Trust C as the sole holder of \$200 million of junior subordinated debentures issued by PNC in June 1998. Upon redemption of the Perpetual Trust Securities, the replacement capital covenants terminated and such debentures ceased being covered debt with respect to the replacement capital covenants.

Details of other comprehensive income (loss) are as follows:

Table 66: Other Comprehensive Income

,	end Sep 30	nths led otembo		Nine ende Sept 30	r	
In millions  Not unrealized gains (losses) on non OTTI securities	20.	17201	0	2017	201	0
Net unrealized gains (losses) on non-OTTI securities Increase in net unrealized gains (losses) on non-OTTI securities	\$6	8 \$(1	4)	\$304	1 \$79	)1
Less: Net gains (losses) realized as a yield adjustment reclassified to investment securities			•,			•
interest income	10	5		20	19	
Less: Net gains (losses) realized on sales of securities reclassified to noninterest income	(3	)6		3	20	
Net increase (decrease), pre-tax	61	(25	)	281	752	
Effect of income taxes	(20	)10		(103	)(275	5)
Net increase (decrease), after-tax	41	(15	)	178	477	
Net unrealized gains (losses) on OTTI securities						
Increase in net unrealized gains (losses) on OTTI securities	66	38		165	16	
Less: Net gains (losses) realized on sales of securities reclassified to noninterest income				2	\ /d	,
Less: OTTI losses realized on securities reclassified to noninterest income	"	20		(1	)(1	)
Net increase (decrease), pre-tax	66	38	\	164	17	\
Effect of income taxes	(22 44	24	)		)(6 11	)
Net increase (decrease), after-tax  Net unrealized gains (losses) on cash flow hedge derivatives	44	24		104	11	
Increase in net unrealized gains (losses) on cash flow hedge derivatives	(2	)(63	`	15	328	
Less: Net gains (losses) realized as a yield adjustment reclassified to loan interest income	38	51	,	128	167	
Less: Net gains (losses) realized as a yield adjustment reclassified to investment securities						
interest income	5	10		16	23	
Less: Net gains (losses) realized on sales of securities reclassified to noninterest income	2	1		5		
Net increase (decrease), pre-tax	(47	(125	5)		)138	
Effect of income taxes	17	45	Í	49	(51	
Net increase (decrease), after-tax	(30	)(80	)	(85	)87	
Pension and other postretirement benefit plan adjustments						
Net pension and other postretirement benefit activity				(38	)(5	)
Amortization of actuarial loss (gain) reclassified to other noninterest expense	12	13		36	37	
Amortization of prior service cost (credit) reclassified to other noninterest expense	(1	)(2	)	(4	)(6	)
Net increase (decrease), pre-tax	11	11		(6	)26	
Effect of income taxes	(4	)(5	)	2	(10	)
Net increase (decrease), after-tax	7	6		(4	)16	
Other PMG A COLUMN ACT	,	(20	,	26	(40	,
PNC's portion of BlackRock's OCI	4	(28	)	26	(40	
Net investment hedge derivatives		(24	`	(76	)136	
Foreign currency translation adjustments and other	28	(24		82	(130	
Net increase (decrease), pre-tax Effect of income taxes	6 8	(25	)	32 18	(40 (35	
Net increase (decrease), after-tax	14	(25	)	50	(75	
Total other comprehensive income, pre-tax	97	(120		337	893	
Total other comprehensive income, tax effect		)36	<i>J</i>		)(37	
Total other comprehensive income, after-tax		6 \$(9)	0)		3 \$51	
Tomi onici comprenentite income, area are	Ψ	Ψ	5)	Ψ2-1.	Ψυ	J

Table 67: Accumulated Other Comprehensive Income (Loss) Components

In millions, after-tax	gai noi	t unrealized ns (losses) or n-OTTI curities	n gai	t unrealized ns (losses) or TI securities	gai cas	t unrealized ns (losses) o h flow hedge ivatives	n p	Pension and postretirem penefit plan adjustment	nent n	Other	Total	
Balance at June 30, 2016	\$	778	\$	53	\$	597	9	5 (544	)	\$(148)	\$736	
Net activity	(15	i	) 24		(80		) (	5		(25)	(90	)
Balance at September 30, 2016	\$	763	\$	77	\$	517	9	\$ (538	)	\$(173)	\$646	
Balance at June 30, 2017	\$	189	\$	166	\$	278	9	\$ (564	)	\$(167)	\$(98	)
Net activity	41		44		(30		) 7	7		14	76	
Balance at September 30, 2017	\$	230	\$	210	\$	248	9	\$ (557	)	\$(153)	\$(22	)
Balance at December 31, 2015	\$	286	\$	66	\$	430	9	\$ (554	)	\$(98)	\$130	
Net activity	47	7	11		87			16		(75)	516	
Balance at September 30, 2016	\$	763	\$	77	\$	517	9	\$ (538	)	\$(173)	\$646	
Balance at December 31, 2016	\$	52	\$	106	\$	333	9	\$ (553	)	\$(203)	\$(265	5)
Net activity	178	3	104	1	(85		) (	[4	)	50	243	
Balance at September 30, 2017	\$	230	\$	210	\$	248	9	\$ (557	)	\$(153)	\$(22	)

#### **NOTE 12 LEGAL PROCEEDINGS**

We establish accruals for legal proceedings, including litigation and regulatory and governmental investigations and inquiries, when information related to the loss contingencies represented by those matters indicates both that a loss is probable and that the amount of loss can be reasonably estimated. Any such accruals are adjusted thereafter as appropriate to reflect changed circumstances. When we are able to do so, we also determine estimates of possible losses or ranges of possible losses, whether in excess of any related accrued liability or where there is no accrued liability, for disclosed legal proceedings ("Disclosed Matters," which are those matters disclosed in this Note 12 as well as those matters disclosed in Note 19 Legal Proceedings in Part II, Item 8 of our 2016 Form 10-K and in Note 12 Legal Proceedings in Part I, Item 1 of our first and second quarter 2017 Forms 10-O (such prior disclosure collectively referred to as "Prior Disclosure")). For Disclosed Matters where we are able to estimate such possible losses or ranges of possible losses, as of September 30, 2017, we estimate that it is reasonably possible that we could incur losses in an aggregate amount of up to approximately \$250 million. The estimates included in this amount are based on our analysis of currently available information and are subject to significant judgment and a variety of assumptions and uncertainties. As new information is obtained we may change our estimates. Due to the inherent subjectivity of the assessments and unpredictability of outcomes of legal proceedings, any amounts accrued or included in this aggregate amount may not represent the ultimate loss to us from the legal proceedings in question. Thus, our exposure and ultimate losses may be higher, and possibly significantly so, than the amounts accrued or this aggregate amount.

As a result of the types of factors described in Note 19 in our 2016 Form 10-K, we are unable, at this time, to estimate the losses that it is reasonably possible that we could incur or ranges of such losses with respect to some of the matters disclosed, and the aggregate estimated amount provided above

does not include an estimate for every Disclosed Matter. Therefore, as the estimated aggregate amount disclosed above does not include all of the Disclosed Matters, the amount disclosed above does not represent our maximum reasonably possible loss exposure for all of the Disclosed Matters. The estimated aggregate amount also does not reflect any of our exposure to matters not so disclosed, as discussed below under "Other."

We include in some of the descriptions of individual Disclosed Matters certain quantitative information related to the plaintiff's claim against us as alleged in the plaintiff's pleadings or other public filings or otherwise publicly available information. While information of this type may provide insight into the potential magnitude of a matter, it does not necessarily represent our estimate of reasonably possible loss or our judgment as to any currently appropriate accrual.

Some of our exposure in Disclosed Matters may be offset by applicable insurance coverage. We do not consider the possible availability of insurance coverage in determining the amounts of any accruals (although we record the amount of related insurance recoveries that are deemed probable up to the amount of the accrual) or in determining any estimates of possible losses or ranges of possible losses.

### Interchange Litigation

In September 2017, the magistrate judge at the U.S. District Court for the Eastern District of New York granted in part and denied in part the plaintiffs' motions to file their proposed amended complaints in the antitrust lawsuits pending against Visa<sup>®</sup>, MasterCard<sup>®</sup>, and several major financial institutions, including cases naming National City (since merged into PNC) and its subsidiary, National City Bank of Kentucky (since merged into National City Bank which in turn was merged into PNC Bank, N.A.), that have been consolidated for pretrial proceedings in the district court under the caption In re

Payment Card Interchange Fee and Merchant-Discount Antitrust Litigation (Master File No. 1:05-md-1720-JG-JO). The dispute over amendment arose in part from the decision in United States v. American Express, Co., 838 F.3d 179 (2d Cir. 2016), in which the court held that the relevant market in a similar complaint against American Express is "two-sided," i.e., requires consideration of effects on consumers as well as merchants. In October 2017, the U.S. Supreme Court granted a writ of certiorari to review the court's decision in American Express. Previously, the plaintiffs in this litigation had alleged a one-sided market, and, as a result of the court's decision in American Express, they sought leave to add claims based on a two-sided market. The order allowed the complaint to be amended to include allegations pertaining to a two-sided market only to the extent those claims are not time-barred, but held that the two-sided market allegations do not relate back to the time of the original complaint and are not subject to tolling. The plaintiffs have stated their intention to appeal this order to the presiding district court judge.

#### **Fulton Financial**

In the case pending against PNC Capital Markets, LLC in the Court of Common Pleas of Lancaster County, Pennsylvania (Fulton Financial Advisors, N.A. v. PNC Capital Markets, LLC (CI 09-10838)), PNC has filed a motion for summary judgment, and the court has set a trial date in September 2018.

#### Mortgage Repurchase Litigation

In July 2017, the U.S. District Court for the District of Minnesota denied our motion to dismiss the complaint in ResCap Liquidating Trust v. PNC Bank, N.A. (No. 17-cv-196-JRT-FLN), which has been consolidated for pre-trial purposes into In Re: RFC and RESCAP Liquidating Trust Litigation (Civil File No. 13-cv-3451 (SRN/JJK/HB)).

### Pre-need Funeral Arrangements

In August 2017, in the lawsuit pending in the U.S. District Court for the Eastern District of Missouri under the caption Jo Ann Howard, P.C., et al. v. Cassity, et al. (No. 4:09-CV-1252-ERW), the U.S. Court of Appeals for the Eighth Circuit reversed the judgment to the extent that it was based on tort rather than trust law. The court accordingly held that any damages awarded to the plaintiffs will be limited to losses to the trusts in Missouri caused by Allegiant's breaches during the time it acted as trustee; plaintiffs cannot recover for damages to the Missouri trusts after Allegiant's trusteeship or outside of the Missouri trusts, which had been included in the judgment under appeal. The court of appeals otherwise affirmed the judgment, including the dismissal of the aiding and abetting claims, and remanded the case to the district court for further proceedings in light of its decision. In September 2017, the plaintiffs sought panel rehearing. The plaintiffs do not seek to overturn the panel decision in its entirety but to remove the prohibition on damages being sought for the period following Allegiant's trusteeship. In October 2017, the court invited PNC to file a response to the petition for rehearing. The petition for rehearing is pending.

#### Other Regulatory and Governmental Inquiries

We are the subject of investigations, audits and other forms of regulatory and governmental inquiry covering a broad range of issues in our consumer, mortgage, brokerage, securities and other financial services businesses, as well as other aspects of our operations. In some cases, these inquiries are part of reviews of specified activities at multiple industry participants; in others, they are directed at PNC individually. These inquiries, including those described in Prior Disclosure, may lead to administrative, civil or criminal proceedings, and possibly result in remedies including fines, penalties, restitution, or alterations in our business practices, and in additional expenses and collateral costs and other consequences. These inquiries may result in significant reputational harm or other adverse collateral consequences even if direct resulting remedies are not material to us.

Our practice is to cooperate fully with regulatory and governmental investigations, audits and other inquiries, including those described in Prior Disclosure.

Other

In addition to the proceedings or other matters described above and in Prior Disclosure, PNC and persons to whom we may have indemnification obligations, in the normal course of business, are subject to various other pending and threatened legal proceedings in which claims for monetary damages and other relief are asserted. We do not anticipate, at the present time, that the ultimate aggregate liability, if any, arising out of such other legal proceedings will have a material adverse effect on our financial position. However, we cannot now determine whether or not any claims asserted against us or others to whom we may have indemnification obligations, whether in the proceedings or other matters described above or otherwise, will have a material adverse effect on our results of operations in any future reporting period, which will depend on, among other things, the amount of the loss resulting from the claim and the amount of income otherwise reported for the reporting period.

#### **NOTE 13 COMMITMENTS**

In the normal course of business, we have various commitments outstanding, certain of which are not included on our Consolidated Balance Sheet. The following table presents our outstanding commitments to extend credit along with significant other commitments as of September 30, 2017 and December 31, 2016, respectively.

Table 68: Commitments to Extend Credit and Other Commitments

	September	December
In millions	30	31
	2017	2016
Commitments to extend credit		
Total commercial lending	\$109,687	\$108,256
Home equity lines of credit	17,778	17,438
Credit card	24,184	22,095
Other	4,984	4,192
Total commitments to extend credit	156,633	151,981
Net outstanding standby letters of credit (a)	8,609	8,324
Reinsurance agreements (b)	1,690	1,835
Standby bond purchase agreements (c)	924	790
Other commitments (d)	990	967
Total commitments to extend credit and other commitments	\$168,846	\$163,897

- (a) Net outstanding standby letters of credit include \$3.8 billion and \$3.9 billion at September 30, 2017 and December 31, 2016, respectively, which support remarketing programs.
  - Represents aggregate maximum exposure up to the specified limits of the reinsurance contracts and reflects estimates based on availability of financial information from insurance carriers. As of September 30, 2017, the
- (b) aggregate maximum exposure amount comprised \$1.5 billion for accidental death & dismemberment contracts and \$.2 billion for credit life, accident & health contracts. Comparable amounts at December 31, 2016 were \$1.5 billion and \$.3 billion respectively.
- (c) We enter into standby bond purchase agreements to support municipal bond obligations.
- (d) December 31, 2016.

#### Commitments to Extend Credit

Commitments to extend credit, or net unfunded loan commitments, represent arrangements to lend funds or provide liquidity subject to specified contractual conditions. These commitments generally have fixed expiration dates, may require payment of a fee and contain termination clauses in the event the customer's credit quality deteriorates.

## Net Outstanding Standby Letters of Credit

We issue standby letters of credit and share in the risk of standby letters of credit issued by other financial institutions, in each case to support obligations of our customers to third parties, such as insurance requirements and the facilitation of transactions involving capital markets product execution. Approximately 92% and 94% of our net outstanding standby letters of credit were rated as Pass as of September 30, 2017 and December 31, 2016, respectively, with the remainder rated as Below Pass. An internal credit rating of Pass indicates the expected risk of loss is currently low, while a rating of Below Pass indicates a higher degree of risk.

If the customer fails to meet its financial or performance obligation to the third party under the terms of the contract or there is a need to support a remarketing program, then upon a draw by a beneficiary, subject to the terms of the letter of credit, we would be obligated to make payment to them. The standby letters of credit outstanding on September 30, 2017 had terms ranging from less than one year to less than eight years.

As of September 30, 2017, assets of \$1.2 billion secured certain specifically identified standby letters of credit. In addition, a portion of the remaining standby letters of credit issued on behalf of specific customers is also secured by collateral or guarantees that secure the customers' other obligations to us. The carrying amount of the liability for our obligations related to standby letters of credit and participations in standby letters of credit was \$.2 billion at September 30, 2017 and is included in Other liabilities on our Consolidated Balance Sheet.

#### NOTE 14 SEGMENT REPORTING

Effective for the first quarter of 2017, as a result of changes to how we manage our businesses, we realigned our segments and, accordingly, have changed the basis of presentation of our segments, resulting in four reportable business segments:

Retail Banking Corporate & Institutional Banking Asset Management Group BlackRock

Net interest income in business segment results reflects our internal funds transfer pricing methodology. Assets receive a funding charge and liabilities and capital receive a funding credit based on a transfer pricing methodology that incorporates product repricing characteristics, tenor and other factors. Effective for the first quarter of 2017, we made certain adjustments to our internal funds transfer pricing methodology primarily relating to weighted average lives of certain non-maturity deposits based on our recent historical experience. These changes in methodology affected business segment results, primarily adversely impacting net interest income for Corporate & Institutional Banking and Retail Banking, offset by increased net interest income in the "Other" category.

Prior periods presented were revised to conform to the new segment alignment and to our change in internal funds transfer pricing methodology.

Results of individual businesses are presented based on our internal management reporting practices. There is no comprehensive, authoritative body of guidance for management accounting equivalent to GAAP; therefore, the financial results of our individual businesses are not necessarily comparable with similar information for any other company. We periodically refine our internal methodologies as management reporting practices are enhanced. To the extent significant and practicable, retrospective application of new methodologies is made to prior period reportable business segment results and disclosures to create comparability with the current period.

Total business segment financial results differ from total consolidated net income. The impact of these differences is reflected in the "Other" category in the business segment tables. "Other" includes residual activities that do not meet the criteria for disclosure as a separate reportable business, such as gains or losses related to BlackRock transactions, integration costs, asset and liability management activities including net securities gains or losses, other-than-temporary impairment of investment securities and certain trading activities, exited businesses, certain non-strategic runoff consumer loan portfolios, private equity investments, intercompany eliminations, most corporate overhead, tax adjustments that are not allocated to business segments and differences between business segment performance reporting and financial statement reporting (GAAP), including the presentation of net income attributable to noncontrolling interests as the segments' results exclude their portion of net income attributable to noncontrolling interests. Assets, revenue and earnings attributable to foreign activities were not material in the periods presented for comparative purposes.

Financial results are presented, to the extent practicable, as if each business operated on a stand-alone basis. Additionally, we have aggregated the results for corporate support functions within "Other" for financial reporting purposes.

Our allocation of the costs incurred by shared support areas not directly aligned with the businesses is primarily based on the use of services.

A portion of capital is intended to cover unexpected losses and is assigned to our business segments using our risk-based economic capital model, including consideration of the goodwill at those business segments, as well as the diversification of risk among the business segments, ultimately reflecting our portfolio risk adjusted capital allocation.

We have allocated the allowances for loan and lease losses and for unfunded loan commitments and letters of credit based on the loan exposures within each business segment's portfolio. Key reserve assumptions and estimation processes react to and are influenced by observed changes in loan portfolio performance experience, the financial strength of the borrower and economic conditions. Key reserve assumptions are periodically updated.

## **Business Segment Products and Services**

Retail Banking provides deposit, lending, brokerage, investment management and cash management products and services to consumer and small business customers within our primary geographic markets. Our customers are serviced through our branch network, ATMs, call centers, online banking and mobile channels. The branch network is located primarily in Pennsylvania, Ohio, New Jersey, Michigan, Illinois, Maryland, Indiana, Florida, North Carolina, Kentucky, Washington, D.C., Delaware, Virginia, Georgia, Alabama, Missouri, Wisconsin and South Carolina. Deposit products include checking, savings and money market accounts and certificates of deposit. Lending products include residential mortgages, home equity loans and lines of credit, auto loans, credit cards, education loans and personal loans and lines of credit. The residential mortgage loans are directly originated within our branch network and nationwide, and are typically underwritten to government agency and/or third-party standards, and either sold, servicing retained, or held on our balance sheet. Our mortgage servicing operation performs all functions related to servicing residential mortgage loans for investors and for loans we own. Brokerage, investment management and cash management products and services include managed accounts, education accounts, retirement accounts and trust and estate services.

Corporate & Institutional Banking provides lending, treasury management and capital markets-related products and services to mid-sized and large corporations, government and not-for-profit entities. Lending products include secured and unsecured loans, letters of credit and equipment leases. Treasury management services include cash and investment management, receivables management, disbursement services, funds transfer services, information reporting and global trade services. Capital markets-related products and services include foreign exchange, derivatives, securities, loan syndications, mergers and acquisitions advisory and equity capital markets advisory related services. We also provide commercial loan servicing and technology solutions for the commercial real estate finance industry. Products and services are generally provided within our primary geographic markets. We offer certain products and services nationally and internationally.

Asset Management Group provides personal wealth management for high net worth and ultra high net worth clients and institutional asset management. Wealth management products and services include investment and retirement planning, customized investment management, private banking, tailored credit solutions and trust management and administration for individuals and their families. Our Hawthorn unit provides multi-generational family planning including estate, financial, tax planning, fiduciary, investment management and consulting, private banking, personal administrative services, asset custody and customized performance reporting to ultra high net worth families. Institutional asset management provides advisory, custody and retirement administration services. The business also offers PNC proprietary mutual funds. Institutional clients include corporations, unions, municipalities, non-profits, foundations and endowments, primarily located in our geographic footprint.

BlackRock, in which we hold an equity investment, is a leading publicly traded investment management firm providing a broad range of investment and risk management services to institutional and retail clients worldwide. Using a diverse platform of active and index investment strategies across asset classes, BlackRock develops investment outcomes and asset allocation solutions for clients. Product offerings include single- and multi-asset class portfolios investing in equities, fixed income, alternatives and money market instruments. BlackRock also offers an investment and risk management technology platform, risk analytics, advisory and technology services and solutions to a broad base of institutional and wealth management investors.

Our equity investment in BlackRock provides us with an additional source of noninterest income and increases our overall revenue diversification. BlackRock is a publicly traded company, and additional information regarding its business is available in its filings with the Securities and Exchange Commission (SEC). At September 30, 2017, our economic interest in BlackRock was 22%. We received cash dividends from BlackRock of \$266 million and \$248

million during the first nine months of 2017 and 2016, respectively.

Table 69: Results of Businesses						
Three months ended September 30 In millions	Retail Banking	Corporate & Institutional Banking	&Asset l Manageme Group	ntBlackRoo	ckOther	Consolidated (a)
2017		8	<b>.</b>			
Income Statement						
Net interest income	\$1,177	\$ 883	\$ 72	Φ 206	\$213	\$ 2,345
Noninterest income	643	555	220	\$ 206	156	1,780
Total revenue Provision for credit losses (benefit)	1,820 77	1,438 62	292 3	206	369 (12	4,125 ) 130
Depreciation and amortization	43	47	13		126	229
Other noninterest expense	1,332	552	201		142	2,227
Income before income taxes and				206		
noncontrolling interests	368	777	75	206	113	1,539
Income taxes (benefit)	136	252	28	49	(52	413
Net income	\$232	\$ 525	\$ 47	\$ 157	\$165	\$ 1,126
Average Assets (b)	\$88,642	\$ 150,948	\$ 7,464	\$ 7,282	\$119,061	\$ 373,397
2016						
Income Statement						
Net interest income	\$1,135	\$ 793	\$ 74	ф 100	\$93	\$ 2,095
Noninterest income	680	526	220	\$ 189	119	1,734
Total revenue Provision for credit losses (benefit)	1,815 102	1,319 8	294 (3 )	189	212 (20	3,829 ) 87
Depreciation and amortization	44	36	11		118	209
Other noninterest expense	1,315	529	195		146	2,185
Income (loss) before income taxes and						
noncontrolling interests	354	746	91	189	(32	1,348
Income taxes (benefit)	130	237	33	41	(99	342
Net income	\$224	\$ 509	\$ 58	\$ 148	\$67	\$ 1,006
Average Assets (b)	\$85,789	\$ 141,550	\$ 7,588	\$ 7,026	\$121,917	\$ 363,870
N: 4 110 4 1 20	D 4 11	Corporate &	&Asset			
Nine months ended September 30 In millions	Retail Banking	Institutiona	l Manageme	ntBlackRoo	ckOther	Consolidated (a)
	Danking	Banking	Group			
2017						
Income Statement	<b>#2.426</b>	Φ 2 520	Φ 21.6		Φ.550	Φ. 6.762
Net interest income	\$3,436	\$ 2,538	\$ 216	ф <b>57</b> 0	\$573 515	\$ 6,763
Noninterest income	1,891	1,667	655 871	\$ 578 578	515	5,306
Total revenue Provision for credit losses (benefit)	5,327 198	4,205 174	(6)	578	1,088	12,069 ) 316
Depreciation and amortization	132	137	38		379	686
Other noninterest expense	3,928	1,648	608		467	6,651
Income before income taxes and				<b>55</b> 0		
noncontrolling interests	1,069	2,246	231	578	292	4,416
Income taxes (benefit)	394	719	85	132	(211	1,119
Net income	\$675	\$ 1,527	\$ 146	\$ 446	\$503	\$ 3,297
Average Assets (b)	\$88,589	\$ 147,299	\$ 7,499	\$ 7,282	\$119,395	\$ 370,064
2016						
Income Statement						

Net interest income	\$3,389	\$ 2,351	\$ 227		\$294	\$ 6,261
Noninterest income	2,038	1,506	636	\$ 500	347	5,027
Total revenue	5,427	3,857	863	500	641	11,288
Provision for credit losses (benefit)	210	180			(24	366
Depreciation and amortization	132	110	34		350	626
Other noninterest expense	3,831	1,545	584		449	6,409
Income (loss) before income taxes and	1,254	2,022	245	500	(134	3,887
noncontrolling interests	1,234	2,022	243	300	(134	) 3,007
Income taxes (benefit)	459	658	90	110	(368	) 949
Net income	\$795	\$ 1,364	\$ 155	\$ 390	\$234	\$ 2,938
Average Assets (b)	\$85,783	\$ 139,632	\$ 7,743	\$ 7,026	\$119,423	\$ 359,607

<sup>(</sup>a) There were no material intersegment revenues for the three and nine months ended September 30, 2017 and 2016.

<sup>(</sup>b) Period-end balances for BlackRock.

<sup>84</sup> The PNC Financial Services Group, Inc. – Form 10-Q

## NOTE 15 SUBSEQUENT EVENTS

On October 23, 2017, PNC Bank issued the following:

\$1.0 billion of senior notes with a maturity date of October 25, 2027. Interest is payable semi-annually at a fixed rate of 3.10% per annum on April 25 and October 25 of each year, beginning on April 25, 2018. An additional \$750 million of senior notes with a maturity date of November 5, 2020. Interest is payable semi-annually at a fixed rate of 2.45% per annum on May 5 and November 5 of each year. Following the re-opening of this series, the aggregate outstanding principal amount of this series of notes increased to \$1.5 billion.

# STATISTICAL INFORMATION (UNAUDITED) THE PNC FINANCIAL SERVICES GROUP, INC.

Average Consolidated Balance Sheet And Net Interest Analysis (a) (b) (c)

Nine months ended September 30

	2017 2				2016				
Taxable-equivalent basis Dollars in millions	Average Balances	Income/			Average Balances	Interest Income/ Expense	Yields/	e	
Assets		Ziipenise	110000			Ziipviisv	110000		
Interest-earning assets:									
Investment securities									
Securities available for sale									
Residential mortgage-backed									
Agency	\$25,910	\$498	2.57	%	\$25,129	\$ 466	2.47	%	
Non-agency	2,943	126	5.69	%	3,717	133	4.75	%	
Commercial mortgage-backed	5,413	103	2.53	%	6,399	131	2.73	%	
Asset-backed	5,799	109	2.51	%	5,661	96	2.27	%	
U.S. Treasury and government agencies	13,021	173	1.76	%	9,846	109	1.46	%	
Other	5,131	116	3.03	%	5,006	113	3.00	%	
Total securities available for sale	58,217	1,125	2.57	%	55,758	1,048	2.50	%	
Securities held to maturity									
Residential mortgage-backed	12,736	268	2.80	%	10,215	218	2.85	%	
Commercial mortgage-backed	1,353	41			1,747	47	3.55	%	
Asset-backed	468	8			708	10	1.91	%	
U.S. Treasury and government agencies	541	13		%	262	7	3.80	%	
Other	2,015	80	5.31	%	2,016	87	5.77	%	
Total securities held to maturity	17,113	410		%	14,948	369	3.29	%	
Total investment securities	75,330	1,535	2.71	%	70,706	1,417	2.67	%	
Loans									
Commercial	106,534	2,758	3.41	%	99,795	2,331	3.07	%	
Commercial real estate	29,505	777			28,555	717	3.30	%	
Equipment lease financing	7,602	203			7,485	204	3.64	%	
Consumer	56,413	1,920			57,612	1,852	4.29	%	
Residential real estate	15,920	539			14,677	520	4.72	%	
Total loans	215,974	6,197			208,124		3.58	%	
Interest-earning deposits with banks	23,530	182			26,691	100	.50	%	
Other interest-earning assets	9,058	236			7,797	203	3.48	%	
Total interest-earning assets/interest income		\$ 8,150	3.34	%		\$ 7,344	3.11	%	
Noninterest-earning assets	46,172				46,289				
Total assets	\$370,064	1			\$359,607	7			
Liabilities and Equity									
Interest-bearing liabilities:									
Interest-bearing deposits									
Money market	\$62,795				\$72,960		.20	%	
Demand	57,017	51			51,854	29	.07	%	
Savings	41,715	138			27,770	82	.40	%	
Time deposits	17,283	96			19,051	94	.66	%	
Total interest-bearing deposits	178,810	433	.32	%	171,635	316	.25	%	
Borrowed funds									

Federal Home Loan Bank borrowings	19,999	186	1.23	%	18,694	110	.78	%
Bank notes and senior debt	24,817	372	1.98	%	21,990	266	1.59	%
Subordinated debt	6,556	174	3.54	%	8,337	201	3.20	%
Other	5,130	61	1.56	%	4,390	45	1.35	%
Total borrowed funds	56,502	793	1.86	%	53,411	622	1.54	%
Total interest-bearing liabilities/interest expense	235,312	1,226	.69	%	225,046	938	0.55	%
Noninterest-bearing liabilities and equity:								
Noninterest-bearing deposits	78,122				77,133			
Accrued expenses and other liabilities	10,423				11,169			
Equity	46,207				46,259			
Total liabilities and equity	\$370,064	4			\$359,607	7		
Interest rate spread			2.65	%			2.56	%
Impact of noninterest-bearing sources			.19				.15	
Net interest income/margin		\$6,924	2.84	%		\$6,406	2.71	%

Nonaccrual loans are included in loans, net of unearned income. The impact of financial derivatives used in interest rate risk management is included in the interest income/expense and average yields/rates of the related assets and liabilities. Basis adjustments related to hedged items are included in noninterest-earning assets and

(a) noninterest-bearing liabilities. Average balances of securities are based on amortized historical cost (excluding adjustments to fair value, which are included in other noninterest-earning assets). Average balances for certain loans and borrowed funds accounted for at fair value, with changes in fair value recorded in trading noninterest income, are included in noninterest-earning assets and noninterest-bearing liabilities.

Third Qu	arter 201'	7		Second Q	Quarter 20	17		Third Quarter 2016			
Average Balances	Interest Income/	Yields/	;	Average Balances	Interest Income/	Yields/	;	Average Balances	Interest Income/	Yields/	
	Expense	Rates			Expense	Rates			Expense	Rates	
\$25,493	\$ 166	2.61		\$25,862	\$ 163	2.51		\$25,825	\$ 154	2.39	%
2,758	41	5.91		2,947	41	5.58		3,490	45	5.06	%
4,838	33	2.71	%	5,493	35	2.56	%	6,276	39	2.47	%
5,546	35	2.53	%	5,863	37	2.48	%	5,823	33	2.31	%
13,081	61	1.83	%	12,881	58	1.78	%	9,929	33	1.33	%
5,011	38	3.08	%	5,093	39	3.08	%	5,166	39	2.99	%
56,727	374	2.63	%	58,139	373	2.56	%	56,509	343	2.42	%
13,549	95	2.81	%	12,790	90	2.82	%	10,521	71	2.71	%
1,211	14	4.42	%	1,393	14	4.30	%	1,666	15	3.51	%
358	2	2.53	%	490	3	2.35	%	702	3	1.99	%
561	5	3.07	%	533	4	3.10	%	264	2	3.81	%
2,000	26	5.30	%	2,007	27	5.28	%	1,983	33	6.58	%
17,679	142	3.20	%	17,213	138	3.22	%	15,136	124	3.29	%
74,406	516	2.77	%	75,352	511	2.71	%	71,645	467	2.60	%
109,503	991	3.54	%	106,944	932	3.45	%	100,320	781	3.05	%
29,676	277	3.65	%	29,655	261	3.48	%	29,034	240	3.23	%
7,704	71	3.71	%	7,602	69	3.65	%	7,463	76	4.06	%
56,062	659	4.67	%	56,342	635	4.52	%	57,163	621	4.32	%
16,273	181	4.45	%	15,830	180	4.55	%	14,870	171	4.60	%
219,218	2,179	3.92	%	216,373	2,077	3.82	%	208,850	1,889	3.57	%
23,859	75	1.26	%	22,543	58	1.04	%	28,063	35	.50	%
9,024	80	3.47		9,748	82	3.38		8,174	66	3.23	%
326,507	\$ 2,850	3.45		324,016	\$ 2,728	3.35		316,732	\$ 2,457	3.07	%
46,890	, ,			46,286	, ,-			47,138	, ,		
\$373,397	7			\$370,302	2			\$363,870	)		
, , ,				, ,				, ,			
\$62,325	\$ 65	.41	%	\$62,157	\$ 47	.30	%	\$70,076	\$ 34	.19	%
56,743	20	.14	%	57,513	17	.12	%	53,428	10	.08	%
43,869	50	.45	%	42,128	47	.45	%	31,791	32	.40	%
17,571	35	.79	%	17,214	32	.73	%	18,910	31	.66	%
180,508	170	.37	%	179,012	143	.32	%	174,205	107	.25	%
19,190	67	1.37	%	20,405	63	1.23	%	17,524	38	.86	%

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26,602	140	2.05	% 24,817	125	2.00	% 22,89	96 87	1.50	%
5,970	51	3.48	% 6,607	61	3.66	% 8,356	65	3.06	%
5,254	22	1.60	% 5,695	24	1.67	% 4,205	5 16	1.41	%
57,016	280	1.93	% 57,524	273	1.89	% 52,98	31 206	1.53	%
237,524	450	.75	% 236,536	416	.70	% 227,	186 313	.54	%
78,931			77,375			78,30	)3		
10,749			10,432			11,85	55		
46,193			45,959			46,52	26		
\$373,397	7		\$370,30	2		\$363	,870		
		2.70	%		2.65	%		2.53	%
		.21			.19			.15	
	\$ 2,400	2.91	%	\$ 2,312	2.84	%	\$ 2,144	2.68	%

Loan fees for the three months ended September 30, 2017, June 30, 2017 and September 30, 2016 were (b)\$35 million, \$30 million and \$46 million, respectively. Loan fees for the nine months ended September 30, 2017 and September 30, 2016 were \$89 million and \$106 million, respectively.

Interest income calculated as taxable-equivalent interest income. To provide more meaningful comparisons of interest income and yields for all interest-earning assets, as well as net interest margins, we use interest income on a taxable-equivalent basis in calculating average yields and net interest margin by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This

adjustment is not permitted under GAAP. The taxable-equivalent adjustments to net interest income for the three months ended September 30, 2017, June 30, 2017, and September 30, 2016 were \$55 million, \$54 million and \$49 million, respectively. The taxable-equivalent adjustments to net interest income for the nine months ended September 30, 2017 and September 30, 2016 were \$161 million and \$145 million, respectively.

#### RECONCILIATION OF TAXABLE-EQUIVALENT NET INTEREST INCOME (NON-GAAP) (a)

	Nine mended	onths	Three n	nded	
	Septem	borptember	Septem	bkeme	September
In millions	30	30	30	30	30
	2017	2016	2017	2017	2016
Net interest income (GAAP)	\$6,763	\$ 6,261	\$2,345	\$2,258	\$ 2,095
Taxable-equivalent adjustments	161	145	55	54	49
Net interest income (Non-GAAP)	\$6,924	\$ 6,406	\$2,400	\$2,312	\$ 2,144

The interest income earned on certain earning assets is completely or partially exempt from federal income tax. To provide more meaningful comparisons of net interest income, we use interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under GAAP.

TRANSITIONAL BASEL III AND PRO FORMA FULLY PHASED-IN BASEL III COMMON EQUITY TIER 1 CAPITAL RATIOS (NON-GAAP) – 2016 PERIODS

				Pro forma Fully				
	2016 Transitional Basel III (a)				Phased-I	n		
	2010 ITali	SILIO	nai basei n	I (a)	Basel III (Non-GAAP)			<b>P</b> )
					(estimated) (b) (c)			
	December		September		Decembe	er	Septemb	er
Dollars in millions	31		30		31		30	
	2016		2016		2016		2016	
Common stock, related surplus and retained earnings, net of treasury stock	\$ 41,987		\$ 41,604		\$41,987		\$41,604	
Less regulatory capital adjustments:								
Goodwill and disallowed intangibles, net of deferred tax	(8,974	`	(8,993	`	(9,073	`	(9,102	1
liabilities	(0,9/4	)	(0,993	,	(9,073	,	(9,102	,
Basel III total threshold deductions	(762	)	(731	)	(1,469	)	(1,218	)
Accumulated other comprehensive income (d)	(238	)	181		(396	)	302	
All other adjustments	(214	)	(177	)	(221	)	(180	)
Basel III Common equity Tier 1 capital	\$ 31,799		\$ 31,884		\$30,828		\$31,406	
Basel III standardized approach risk-weighted assets (e)	\$ 300,533		\$ 300,308		\$308,517	7	\$308,663	5
Basel III advanced approaches risk-weighted assets (f)	N/A		N/A		\$277,890	5	\$280,150	0
Basel III Common equity Tier 1 capital ratio	10.6	%	10.6	%	10.0	%	10.2	%
Risk weight and associated rules utilized	Standardiz 2016 trans	`	with adjustment	ts)	Standard	izeo	d	

(a) Calculated using the regulatory capital methodology applicable to us during 2016.

PNC utilizes the pro forma fully phased-in Basel III capital ratios, to assess its capital position (without the benefit

(b) of phase-ins), as these ratios represent the regulatory capital standards that will ultimately be applicable to PNC under the final Basel III rules. Pro forma fully phased-in capital amounts, ratios and risk-weighted and leverage-related assets are estimates.

Basel III capital ratios and estimates may be impacted by additional regulatory guidance or analysis and, in the case of those ratios calculated using the advanced approaches, may be subject to variability based on the ongoing

- (c) evolution, validation and regulatory approval of PNC's models integral to the calculation of advanced approaches risk-weighted assets as PNC moves through the parallel run process.
- (d) Represents net adjustments related to accumulated other comprehensive income for securities currently and previously held as available for sale, as well as pension and other postretirement plans.

- (e) Basel III standardized approach risk-weighted assets are based on the Basel III standardized approach rules and include credit and market risk-weighted assets.
  - Basel III advanced approaches risk-weighted assets are based on the Basel III advanced approaches rules, and include credit, market and operational risk-weighted assets. During the parallel run qualification phase PNC has
- (f) refined the data, models and internal processes used as part of the advanced approaches for determining risk-weighted assets. We anticipate additional refinements may result in increases or decreases to this estimate through the parallel run qualification phase.
- 88 The PNC Financial Services Group, Inc. Form 10-Q

#### PART II - OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

See the information set forth in Note 12 Legal Proceedings in the Notes To Consolidated Financial Statements under Part I, Item 1 of this Report, which is incorporated by reference in response to this item.

## ITEM 1A. RISK FACTORS

There are no material changes in our risk factors from those previously disclosed in PNC's 2016 Form 10-K in response to Part I, Item 1A.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Details of our repurchases of PNC common stock during the third quarter of 2017 are included in the following table:

Maximum

			Total shares	snumber of
2017 period In thousands, except per share data	Total shares purchased (a)	price	epurchased as part of publicly announced programs (b)	shares that may yet be purchased under the programs
				(b)
July 1 – 31	1,270	\$126.91	1,255	47,290
August 1 – 31	1,221	\$128.98	1,221	46,069
September 1 – 30	1,696	\$128.68	1,696	44,373
Total	4,187	\$128.23		

Includes PNC common stock purchased in connection with our various employee benefit plans generally related to shares used to cover employee payroll tax withholding requirements. Note 11 Employee Benefit Plans and Note 12

- (a) Stock Based Compensation Plans in the Notes To Consolidated Financial Statements of our 2016 Annual Report on Form 10-K include additional information regarding our employee benefit and equity compensation plans that use PNC common stock.
  - On March 11, 2015, we announced that our Board of Directors approved the establishment of a stock repurchase program authorization in the amount of 100 million shares of PNC common stock, effective April 1, 2015. Repurchases are made in open market or privately negotiated transactions and the timing and exact amount of common stock repurchases will depend on a number of factors including, among others, market and general economic conditions, regulatory capital considerations, alternative uses of capital, the potential impact on our
- (b) credit ratings, and contractual and regulatory limitations, including the results of the supervisory assessment of capital adequacy and capital planning processes undertaken by the Federal Reserve as part of the CCAR process. In June 2017, we announced share repurchase programs of up to \$2.7 billion for the four quarter period beginning with the third quarter of 2017, including repurchases of up to \$300 million related to employee benefit plans. In the third quarter of 2017, in accordance with PNC's 2017 capital plan and under the share repurchase authorization in effect during that period, we repurchased 4.2 million shares of common stock on the open market, with an average price of \$128.24 per share and an aggregate repurchase price of \$.5 billion.

## ITEM 6. EXHIBITS

The following exhibit index lists Exhibits filed, or in the case of Exhibits 32.1 and 32.2 furnished, with this Quarterly Report on Form 10-Q:

#### **EXHIBIT INDEX**

- 12.1 Computation of Ratio of Earnings to Fixed Charges
- 12.2 Computation of Ratio of Earnings to Fixed Charges and Preferred Stock Dividends

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 <u>Certification by Chief Executive Officer pursuant to 18 U.S.C. Section 1350</u>
- 32.2 Certification by Chief Financial Officer pursuant to 18 U.S.C. Section 1350
- 101 Interactive Data File (XBRL)

You can obtain copies of these Exhibits electronically at the SEC's website at www.sec.gov or by mail from the Public Reference Section of the SEC at 100 F Street, N.E., Washington, DC 20549 at prescribed rates. The Exhibits are also available as part of this Form 10-Q on PNC's corporate website at www.pnc.com/secfilings. Shareholders and bondholders may also obtain copies of Exhibits, without charge, by contacting Shareholder Relations at 800-843-2206 or via e-mail at investor.relations@pnc.com. The interactive data file (XBRL) exhibit is only available electronically.

#### CORPORATE INFORMATION

The PNC Financial Services Group, Inc.

Corporate Headquarters

The PNC Financial Services Group, Inc.

The Tower at PNC Plaza

300 Fifth Avenue

Pittsburgh, Pennsylvania 15222-2401

888-762-2265

**Stock Listing** 

The common stock of The PNC Financial Services Group, Inc. is listed on the New York Stock Exchange under the symbol "PNC".

**Internet Information** 

Our financial reports and information about our products and services are available on the internet at www.pnc.com. We provide information for investors on our corporate website under "About Us – Investor Relations." We use our Twitter account, @pncnews, as an additional way of disseminating to the public information that may be relevant to investors.

We generally post the following under "About Us – Investor Relations" shortly before or promptly following its first use or release: financially-related press releases, including earnings releases and supplemental financial information, various SEC filings, including annual, quarterly and current reports and proxy statements, presentation materials associated with earnings and other investor conference calls or events, and access to live and recorded audio from earnings and other investor conference calls or events. In some cases, we may post the presentation materials for other investor conference calls or events several days prior to the call or event. When warranted, we will also use our website to expedite public access to time-critical information regarding PNC in advance of distribution of a press release or a filing with the SEC disclosing the same information. For earnings and other conference calls or events, we generally include in our posted materials a cautionary statement regarding forward-looking and adjusted information and we provide GAAP reconciliations when we refer to adjusted information and results. Where applicable, we provide GAAP reconciliations for such additional information in materials for that event or in materials for other prior investor presentations or in our annual, quarterly or current reports.

We are required periodically to provide additional public disclosure regarding estimated income, losses and pro forma regulatory capital ratios under supervisory and PNC-developed hypothetical severely adverse economic scenarios, as well as information concerning our capital stress testing processes, pursuant to the stress testing regulations adopted by the Federal Reserve and the OCC. We are also required to make certain additional regulatory capital-related public disclosures about our capital structure, risk exposures, risk assessment processes, risk-weighted assets and overall capital adequacy, including market risk-related disclosures, under the regulatory capital rules adopted by the Federal banking agencies. Under these regulations, we may satisfy these requirements through postings on our website, and we have done so and expect to continue to do so without also providing disclosure of this information through filings with the SEC.

Other information posted on our corporate website that may not be available in our filings with the SEC includes information relating to our corporate governance and communications from our chairman to shareholders, as well as our corporate social responsibility activities under "About Us – Corporate Responsibility."

Where we have included web addresses in this Report, such as our web address and the web address of the SEC, we have included those web addresses as inactive textual references only. Except as specifically incorporated by reference into this Report, information on those websites is not part hereof.

**Financial Information** 

We are subject to the informational requirements of the Securities Exchange Act of 1934 (Exchange Act) and, in accordance with the Exchange Act, we file annual, quarterly and current reports, proxy statements and other information with the SEC. Our SEC File Number is 001-09718. You can obtain copies of these and other filings, including exhibits, electronically at the SEC's internet website at www.sec.gov or on our corporate internet website at

www.pnc.com/secfilings. Shareholders and bond holders may also obtain copies of these filings without charge by contacting Shareholder Services at 800-982-7652 or via the online contact form at www.computershare.com/contactus for copies without exhibits, and by contacting Shareholder Relations at 800-843-2206 or via email at investor.relations@pnc.com for copies of exhibits, including financial statement and schedule exhibits where applicable. The interactive data file (XBRL) exhibit is only available electronically.

#### Corporate Governance at PNC

Information about our Board of Directors and its committees and corporate governance at PNC is available on our corporate website at www.pnc.com/corporategovernance including our PNC Code of Business Conduct and Ethics. In addition, any future amendments to, or waivers from, a provision of the PNC Code of Business Conduct and Ethics that applies to our directors or executive officers (including our principal executive officer, principal financial officer and principal accounting officer or controller) will be posted at this internet address.

Shareholders who would like to request printed copies of the PNC Code of Business Conduct and Ethics or our Corporate Governance Guidelines or the charters of our Board's Audit, Nominating and Governance, Personnel and Compensation, or Risk Committees (all of which are posted on the PNC corporate website) may do so by sending their requests to our Corporate Secretary at corporate headquarters at the above address. Copies will be provided without charge to shareholders.

## Inquiries

For financial services call 888-762-2265.

Registered shareholders should contact Shareholder Services at 800-982-7652.

Analysts and institutional investors should contact Bryan Gill, Executive Vice President, Director of Investor Relations, at 412-768-4143 or via email at investor.relations@pnc.com.

News media representatives should contact Diane Zappas, Vice President, Corporate Communications, at 412-762-4550 or via email at corporate.communications@pnc.com.

Common Stock Prices/Dividends Declared

The table below sets forth by quarter the range of high and low sale and quarter-end closing prices for our common stock and the cash dividends declared per common share.

	High	Low	Close	Cash Dividends Declared (a)
2017 Quarter				
First	\$131.83	\$113.66	\$120.24	\$ .55
Second	\$128.25	\$115.45	\$124.87	.55
Third	\$135.73	\$119.77	\$134.77	.75
Total				\$ 1.85
2016 Quarter				
First	\$94.26	\$77.67	\$84.57	\$ .51
Second	\$90.85	\$77.40	\$81.39	.51
Third	\$91.39	\$77.86	\$90.09	.55
Fourth	\$118.57	\$87.34	\$116.96	.55
Total				\$ 2.12
			_	

Our Board approved a fourth quarter 2017 cash dividend of \$.75 per common share, which is payable on November 5, 2017.

## **Dividend Policy**

Holders of PNC common stock are entitled to receive dividends when declared by the Board of Directors out of funds legally available for this purpose. Our Board of Directors may not pay or set apart dividends on the common stock until dividends for all past dividend periods on any series of outstanding preferred stock have been paid or declared and set apart for payment. The Board presently intends to continue the policy of paying quarterly cash dividends. The amount of any future dividends will depend on economic and market conditions, our financial condition and operating results, and other factors, including contractual restrictions and applicable government regulations and policies (such as those relating to the ability of bank and non-bank subsidiaries to pay dividends to the parent company and

regulatory capital limitations). The amount of our dividend is also currently subject to the results of the supervisory assessment of capital adequacy and capital planning processes undertaken by the Federal Reserve as part of the CCAR process as described in the Capital Management portion of the Risk Management section of the Financial Review of this Report and in the Supervision and Regulation section in Item 1 of our 2016 Form 10-K.

Dividend Reinvestment and Stock Purchase Plan

The PNC Financial Services Group, Inc. Dividend Reinvestment and Stock Purchase Plan enables holders of our common stock to conveniently purchase additional shares of common stock. You can obtain a prospectus and enrollment form by contacting Shareholder Services at 800-982-7652. Registered shareholders may also contact this phone number regarding dividends and other shareholder services.

Stock Transfer Agent and Registrar

Computershare Trust Company, N.A.

250 Royall Street

Canton, MA 02021

800-982-7652

**SIGNATURE** 

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on October 31, 2017 on its behalf by the undersigned thereunto duly authorized.

/s/

Robert

Q.

Reilly

Robert Q. Reilly

Executive Vice President and Chief Financial Officer

(Principal Financial Officer)