

MOHAWK INDUSTRIES INC
Form 8-K
February 16, 2005

Exhibit 99.1

MOHAWK INDUSTRIES, INC.
CONSOLIDATED SUPPLEMENTAL STATEMENTS OF EARNINGS DATA

(In thousands, except per share data)

	Fiscal Quarters Ended				Year Ended
	April 3, 2004	July 3, 2004	October 2, 2004	December 31, 2004	December 31, 2004
Net sales	\$ 1,389,725	1,485,897	1,529,651	1,475,099	5,880,372
Cost of sales	1,024,179	1,082,578	1,093,598	1,059,176	4,259,531
Gross profit	365,546	403,319	436,053	415,923	1,620,841
Selling, general and administrative expenses	246,507	252,646	242,995	243,103	985,251
Operating income	119,039	150,673	193,058	172,820	635,590
Other expense (income):					
Interest expense	13,954	13,212	13,918	12,308	53,392
Other expense	1,928	2,568	3,706	1,529	9,731
Other income	(506)	(1,577)	(1,239)	(1,600)	(4,922)
	15,376	14,203	16,385	12,237	58,201
Earnings before income taxes	103,663	136,470	176,673	160,583	577,389
Income taxes	37,356	49,312	63,986	58,113	208,767
Net earnings	\$ 66,307	87,158	112,687	102,470	368,622
Basic earnings per share	\$ 1.00	1.31	1.69	1.54	5.53
Weighted-average common shares outstanding	66,629	66,742	66,669	66,689	66,682
Diluted earnings per share	\$ 0.98	1.29	1.67	1.52	5.46
Weighted-average common and dilutive potential common shares outstanding	67,599	67,564	67,468	67,595	67,557
<i>Segment information:</i>					
Net sales:					
Mohawk	\$ 1,030,442	1,105,493	1,129,422	1,103,474	4,368,831
Dal-Tile	359,283	380,404	400,229	371,625	1,511,541

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Consolidated net sales	\$	1,389,725	1,485,897	1,529,651	1,475,099	5,880,372
Operating income:						
Mohawk	\$	71,772	97,050	131,361	124,073	424,256
Dal-Tile		49,402	55,895	62,750	51,784	219,831
Corporate		(2,135)	(2,272)	(1,053)	(3,037)	(8,497)
Consolidated operating income	\$	119,039	150,673	193,058	172,820	635,590

1

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MOHAWK INDUSTRIES, INC.
 CONSOLIDATED SUPPLEMENTAL STATEMENTS OF EARNINGS DATA

(In thousands, except per share data)

	Fiscal Quarters Ended				Year Ended
	March 29, 2003	June 28, 2003	September 27, 2003	December 31, 2003	December 31, 2003
Net sales	\$ 1,083,422	1,245,870	1,301,547	1,368,542	4,999,381
Cost of sales	800,696	897,463	927,813	979,607	3,605,579
Gross profit	282,726	348,407	373,734	388,935	1,393,802
Selling, general and administrative expenses	204,533	218,339	214,330	214,571	851,773
Operating income	78,193	130,068	159,404	174,364	542,029
Other expense (income):					
Interest expense	13,098	14,087	14,162	14,228	55,575
Other expense	1,391	1,058	1,800	2,003	6,252
Other income	(1,871)	(3,163)	(467)	(2,731)	(8,232)
	12,618	11,982	15,495	13,500	53,595
Earnings before income taxes	65,575	118,086	143,909	160,864	488,434
Income taxes	23,935	43,101	52,527	58,722	178,285
Net earnings	\$ 41,640	74,985	91,382	102,142	310,149
Basic earnings per share	\$ 0.63	1.14	1.38	1.54	4.68
Weighted-average common shares outstanding	66,355	65,886	66,260	66,504	66,251
Diluted earnings per share	\$ 0.62	1.12	1.36	1.51	4.62
Weighted-average common and dilutive potential common shares outstanding	67,119	66,709	67,222	67,434	67,121
<i>Segment information:</i>					
Net sales					
Mohawk	\$ 806,818	925,434	965,786	1,032,807	3,730,845
Dal-Tile	276,604	320,436	335,761	335,735	1,268,536
Consolidated net sales	\$ 1,083,422	1,245,870	1,301,547	1,368,542	4,999,381
Operating income:					
Mohawk	\$ 40,830	85,724	108,499	128,987	364,040
Dal-Tile	38,348	46,699	52,702	49,496	187,245
Corporate	(985)	(2,355)	(1,797)	(4,119)	(9,256)
Consolidated operating income	\$ 78,193	130,068	159,404	174,364	542,029

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Years Ended December 31,

2004 2003 2002 2001 2000

(In thousands, except per share data)

Statement of earnings data:

Net sales	\$ 5,880,372	4,999,381	4,516,957	3,441,267	3,400,905
Cost of sales	4,259,531	3,605,579	3,247,865	2,583,669	2,556,772
Gross profit	1,620,841	1,393,802	1,269,092	857,598	844,133

Selling, general and administrative expenses

	985,251	851,773	747,027	530,441	527,018
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Class action legal settlement	-	-	-	-	7,000
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Operating income	635,590	542,029	522,065	327,157	310,115
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Interest expense	53,392	55,575	68,972	29,787	38,044
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Other expense (income), net	4,809	(1,980)	9,464	5,954	4,442
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	58,201	53,595	78,436	35,741	42,486
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Earnings before income taxes	577,389	488,434	443,629	291,416	267,629
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Income taxes	208,767	178,285	159,140	102,824	105,030
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Net earnings	\$ 368,622	310,149	284,489	188,592	162,599
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Basic earnings per share	\$ 5.53	4.68	4.46	3.60	3.02
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Weighted-average common shares

outstanding	66,682	66,251	63,723	52,418	53,769
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Diluted earnings per share	\$ 5.46	4.62	4.39	3.55	3.00
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Weighted-average common and dilutive potential common shares

outstanding	67,557	67,121	64,861	53,141	54,255
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