FIDELITY SOUTHERN CORP Form 10-O

August 09, 2016

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the

Securities Exchange Act of 1934

For the quarterly period ended June 30, 2016

Commission file number 001-34981

Fidelity Southern Corporation

(Exact name of registrant as specified in its charter)

58-1416811 Georgia

(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

3490 Piedmont Road, Suite 1550

30305 Atlanta, Georgia

(Address of principal executive offices) (Zip Code)

(404) 639-6500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \(\forall \) No Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer" "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer ý Non-accelerated filer

o Smaller reporting company o

(Do not check if smaller reporting

company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes "No ý

As of August 1, 2016 (the most recent practicable date), the Registrant had outstanding 26,035,984 shares of Common Stock.

## FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES

Quarterly Report on Form 10-Q

For the Three and Six Months Ended June 30, 2016

#### TABLE OF CONTENTS

			Pag
Part I.		Financial Information	
	Item 1.	Financial Statements:	
		Consolidated Balance Sheets as of June 30, 2016 (unaudited) and December 31, 2015	<u>1</u>
		Consolidated Statements of Comprehensive Income (unaudited) for the Three and Six Months	<u>2</u>
		Ended June 30, 2016 and 2015	
		Consolidated Statements of Cash Flows (unaudited) for the Six Months Ended June 30, 2016 and	$\frac{d}{2}$
		<u>2015</u>	<u> </u>
		Notes to Consolidated Financial Statements (unaudited)	<u>5</u>
	Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>31</u>
	Item 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>47</u>
	Item 4.	Controls and Procedures	<u>47</u>
Part II	•	Other Information	
	Item 1.	Legal Proceedings	<u>48</u>
	Item 1A	Risk Factors	<u>48</u>
	Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>48</u>
	Item 3.	<u>Defaults Upon Senior Securities</u>	<u>48</u>
	Item 4.	Mine Safety Disclosures	<u>48</u>
	Item 5.	Other Information	<u>48</u>
	Item 6.	<u>Exhibits</u>	<u>49</u>
		<u>Signatures</u>	<u>50</u>

#### **Table of Contents**

#### PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(\$ in thousands)	(Unaudited) June 30, 2016	December 31, 2015
Assets	Φ24.525	Φ 10 1 <b>7</b> 6
Cash and due from banks	\$24,535	\$ 19,176
Interest-bearing deposits with banks	64,210	66,957
Federal funds sold	60,000	
Cash and cash equivalents	148,745	86,133
Investment securities available-for-sale	168,938	172,397
Investment securities held-to-maturity (fair value of \$17,666 and \$14,598, respectively)	17,224	14,398
Loans held-for-sale (includes loans at fair value of \$299,616 and \$233,525, respectively)	459,029	397,834
Loans	3,190,707	2,896,948
Allowance for loan losses		(26,464 )
Loans, net of allowance for loan losses	3,162,670	2,870,484
Premises and equipment, net	86,515	79,629
Other real estate, net	18,621	18,677
Bank owned life insurance	67,025	66,109
Servicing rights, net Other assets	78,820 74,340	84,944
Total assets	,	58,458
Liabilities	\$4,281,927	\$3,849,063
Deposits Naninterest having demand densits	¢005 672	¢ 796 770
Noninterest-bearing demand deposits	\$995,673	\$786,779
Interest-bearing deposits	2,573,933 3,569,606	2,392,732 3,179,511
Total deposits Short-term borrowings	215,833	209,730
Subordinated debt, net	120,388	120,322
Other liabilities	40,230	38,041
Total liabilities	3,946,057	3,547,604
Shareholders' equity	3,940,037	3,347,004
Preferred stock, no par value. Authorized 10,000,000; zero issued and outstanding		
Common stock, no par value. Authorized 50,000,000; issued and outstanding 25,509,216		_
and 23,140,774, respectively	196,913	169,848
Accumulated other comprehensive income, net of tax	3,364	1,544
Retained earnings	135,593	130,067
Total shareholders' equity	335,870	301,459
Total liabilities and shareholders' equity	\$4,281,927	\$3,849,063
See accompanying notes to unaudited consolidated financial statements.	. , - ,	. ,,

## Table of Contents

## FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Mo Ended Ju		Six Mont June 30,	hs Ended
(\$ in thousands, except per share data)	2016	2015	2016	2015
Interest income:				
Loans, including fees	\$35,244	\$26,382	\$68,189	\$51,671
Investment securities:				
Taxable interest income	1,359	1,037	2,562	2,127
Nontaxable interest income	85	83	162	178
Other	118	14	185	26
Total interest income	36,806	27,516	71,098	54,002
Interest expense:				
Deposits	3,211	2,683	6,476	5,175
Other borrowings	311	161	605	338
Subordinated debt	1,441	658	2,880	934
Total interest expense	4,963	3,502	9,961	6,447
Net interest income	31,843	24,014	61,137	47,555
Provision for loan losses	3,128	(182)	3,628	(74)
Net interest income after provision for loan losses	28,715	24,196	57,509	47,629
Noninterest income:				
Service charges on deposit accounts	1,433	1,195	2,803	2,278
Other fees and charges	1,858	1,274	3,524	2,440
Mortgage banking activities	19,287	24,617	34,022	45,935
Indirect lending activities	4,782	5,031	9,046	11,010
SBA lending activities	1,893	1,364	3,127	2,295
Bank owned life insurance	494	500	948	992
Securities gains	200		282	
Other	24	2,714	1,105	3,783
Total noninterest income	29,971	36,695	54,857	68,733
Noninterest expense:				
Salaries and employee benefits	23,229	19,668	46,652	38,490
Commissions	8,713	7,794	14,943	13,954
Occupancy	4,013	3,454	8,397	6,936
Communication	1,217	1,102	2,345	2,050
Other	10,953	9,147	22,346	18,370
Total noninterest expense	48,125	41,165	94,683	79,800
Income before income tax expense	10,561	19,726	17,683	36,562
Income tax expense	3,916	7,275	6,497	13,421
Net income	\$6,645	\$12,451	\$11,186	\$23,141
Earnings per common share:				
Basic	\$0.26	\$0.58	\$0.45	\$1.08
Diluted	\$0.26	\$0.54	\$0.44	\$1.00
Cash dividends declared per common share	\$0.12	\$0.10	\$0.24	\$0.19

Net income	\$6,645	\$12,451	\$11,186	\$23,141
Other comprehensive income (loss), net of tax:				
Change in net unrealized gains (losses) on available-for-sale securities, net of	of 647	(757	1.995	(342)
tax effect of \$397. (\$464), \$1.223 and (\$210), respectively		(131	1,773	(342 )
Adjustments for net gains included in net income, net of tax effect of \$76, \$	$0,_{(124)}$		(175	٠
\$107, and \$0, respectively	(124	, —	(173	, —
Other comprehensive income (loss), net of tax	523	(757)	1,820	(342)
Total comprehensive income	\$7,168	\$11,694	\$13,006	\$22,799
See accompanying notes to unaudited consolidated financial statements.				
2				

## Table of Contents

## IDELITY SOUTHERN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Six Month June 30,	ns Ended	
(in thousands)	2016	2015	
Cash flows from operating activities:			
Net income	\$11,186	\$23,141	
Adjustments to reconcile net income to net cash used in operating activities:	+ ,	T ,	
Provision for loan losses	3,628	(74	)
Depreciation and amortization of premises and equipment	2,540	2,298	_
Amortization of FDIC indemnification asset, net	584	305	
Accretion of purchase discounts or premiums, net	(438)		)
Other amortization	714	119	′
Impairment of other real estate	390	405	
Amortization and impairment of servicing rights, net	21,874	6,369	
Share-based compensation expense	769	658	
Pension and postretirement benefit, net	918	880	
Net investment securities gains	(282)	_	
Gains on loan sales, including origination of servicing rights	(41,083)	(44,555	)
Net gain on sales of other real estate	(525)	(2,048	)
Net income on bank owned life insurance	(916)	(958	)
Net change in deferred income tax, net of acquisitions	(1,386)	(371	)
Net change in fair value of loans held-for-sale	(5,994)	(2,869	)
Originations of loans held for sale	(1,696,50)	4(1,744,995	5
Proceeds from sales of loans held for sale	1,668,296	1,668,065	
Net payments received from FDIC under loss-share agreements	131	869	
Increase (decrease) in other assets, net of acquisitions	418	(2,046	)
(Decrease) increase in other liabilities, net of acquisitions	(2,855)	1,383	
Net cash used in operating activities	(38,535)	(93,640	)
Cash flows from investing activities:			
Purchases of investment securities available-for-sale	(10,396)	(9,995	)
Maturities, calls and repayment of investment securities available-for-sale	19,645	15,001	
Purchases of investment securities held-to-maturity	(3,929)	(1,404	)
Maturities, calls and repayment of investment securities held-to-maturity	1,052	463	
Purchases of FHLB stock	(9,546)		)
Redemption of FHLB stock	7,650	5,963	
Net increase in loans, net of loans acquired	(154,518)	(154,615)	)
Purchase of bank owned life insurance	_	(-)	)
Proceeds from sales of other real estate	5,934	9,956	
Purchases of premises and equipment, net of acquisitions	(2,358)		)
Cash received in excess of cash paid for acquisitions	37,609	30,747	
Net cash used in investing activities	(108,857)	(123,880)	)

## Table of Contents

## FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS - Continued (UNAUDITED)

33,177 9,850 7,566 ) 95,000 45,000 ,049 ) 283
33,177 0,850 7,566 ) 05,000 45,000 5,000 ,049 ) 283
9,850 7,566 ) 95,000 45,000 5,000 ,049 )
9,850 7,566 ) 95,000 45,000 5,000 ,049 )
7,566 ) 95,000 45,000 5,000 ,049 ) 283
95,000 45,000 5,000 ,049 ) 283
45,000) 5,000 ,049 ) 283
5,000 ,049 ) 283
,049 ) 283
283
,064 )
26,631
111
,605
30,716
5,009
926
452
3,199
-
194
-
819
3

#### **Table of Contents**

# FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2016 (UNAUDITED)

1. Basis of Presentation and Summary of Significant Accounting Policies

The accompanying unaudited consolidated financial statements include the accounts of Fidelity Southern Corporation ("FSC" or "Fidelity") and its wholly-owned subsidiaries. FSC owns 100% of Fidelity Bank (the "Bank") and LionMark Insurance Company, an insurance agency offering consumer credit related insurance products. FSC also owns three subsidiaries established to issue trust preferred securities, which are not consolidated for financial reporting purposes in accordance with current accounting guidance, as FSC is not the primary beneficiary. The "Company" or "our," as used herein, includes FSC and its subsidiaries, unless the context otherwise requires.

These unaudited consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles followed within the financial services industry for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information or notes required for complete financial statements.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the periods presented. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes in the near term relate to the determination of the allowance for loan losses, the calculations of, amortization of, and the potential impairment of capitalized servicing rights, the valuation of loans held-for-sale and certain derivatives, the valuation of real estate or other assets acquired in connection with foreclosures or in satisfaction of loans, estimates used for fair value acquisition accounting and valuation of deferred income taxes. In addition, the actual lives of certain amortizable assets and income items are estimates subject to change. The Company principally operates in one business segment, which is community banking.

In the opinion of management, all adjustments, consisting of normal and recurring items, considered necessary for a fair presentation of the consolidated financial statements for the interim periods have been included. All significant intercompany accounts and transactions have been eliminated in consolidation. Certain amounts reported in prior periods have been reclassified to conform to current year presentation. These reclassifications did not have a material effect on previously reported net income, shareholders' equity or cash flows.

Operating results for the six-month period ended June 30, 2016, are not necessarily indicative of the results that may be expected for the year ending December 31, 2016. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K and Annual Report to Shareholders for the year ended December 31, 2015.

The Company's significant accounting policies are described in Note 1 of the Notes to Consolidated Financial Statements included in the 2015 Annual Report on Form 10-K filed with the Securities and Exchange Commission. There were no new accounting policies or changes to existing policies adopted in the first six months of 2016 which had a significant effect on the results of operations or statement of financial condition. For interim reporting purposes, the Company follows the same basic accounting policies and considers each interim period as an integral part of an annual period.

#### **Recent Accounting Pronouncements**

In June 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-13, "Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments," designed to provide investors with more forward-looking information on how financial institutions measure credit losses. The guidance aligns the accounting with the economics of lending by requiring banks and other lending institutions to immediately record the full amount of credit losses that are expected in their loan portfolios. Enhanced disclosures required by the ASU are designed to help financial statement users understand the significant estimates and judgments preparers used in estimating credit losses, as well as the credit quality and underwriting standards of an organization's portfolio. Because the standard moves to an expected loss approach, it is expected to better align the accounting and reporting group with the credit risk group. The timing difference that exists in current generally

accepted accounting principles ("GAAP") is expected to diminish, with financial reporting results better reflecting the expected credit losses that result from the underwriting process. The standard will take effect for SEC filers for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. Early application for all organizations will be permitted for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. The Company is currently evaluating the provisions of ASU No. 2016-13 to determine the potential impact the standard will have on its Consolidated Financial Statements.

In March 2016, the FASB issued ASU No. 2016-09, "Improvements to Employee Share-Based Payment Accounting" as part of its simplification initiative. This ASU affects all entities that issue share-based payment awards to their employees. Some of

#### **Table of Contents**

the key provisions of this ASU include: (1) companies will no longer record excess tax benefits and certain tax deficiencies in additional paid-in capital ("APIC"). Instead, they will record all excess tax benefits and tax deficiencies as income tax expense or benefit in the income statement, and APIC pools will be eliminated. The guidance also eliminates the requirement that excess tax benefits be realized before companies can recognize them. In addition, the guidance requires companies to present excess tax benefits as an operating activity on the statement of cash flows rather than as a financing activity; (2) increase the amount an employer can withhold to cover income taxes on awards and still qualify for the exception to liability classification for shares used to satisfy the employer's statutory income tax withholding obligation. The guidance will also require an employer to classify the cash paid to a tax authority when shares are withheld to satisfy its statutory income tax withholding obligation as a financing activity on its statement of cash flows (current guidance did not specify how these cash flows should be classified); and (3) permit companies to make an accounting policy election for the impact of forfeitures on the recognition of expense for share-based payment awards. Forfeitures can be estimated, as required today, or recognized when they occur. ASU No. 2016-09 is effective for public business entities for interim and annual reporting periods beginning after December 15, 2016. Early adoption is permitted, but all of the guidance must be adopted in the same period. The Company is currently evaluating the provisions of ASU No. 2016-09 to determine the potential impact the standard will have on its Consolidated Financial Statements.

In February 2016, the FASB issued ASU 2016-02, "Leases." The standard requires the recognition of assets and liabilities arising from most lease transactions on the balance sheet and the disclosure of key information about leasing arrangements. Accordingly, a lessee will recognize a lease asset for its right to use the underlying asset and a lease liability for the corresponding lease obligation. Both the asset and liability will initially be measured at the present value of the future minimum lease payments over the lease term. Subsequent measurement, including the presentation of expenses and cash flows, will depend on the classification of the lease as either a finance or an operating lease. Initial costs directly attributable to negotiating and arranging the lease will be included in the asset. For leases with a term of 12 months or less, a lessee can make an accounting policy election by class of underlying asset to not recognize an asset and corresponding liability. Lessees will also be required to provide additional qualitative and quantitative disclosures regarding the amount, timing and uncertainty of cash flows arising from leases. These disclosures are intended to supplement the amounts recorded in the financial statements and provide additional information about the nature of an organization's leasing activities. The standard is effective for fiscal years beginning after December 15, 2018, and interim periods within those years, with early adoption permitted. In transition, lessees are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. The transition guidance also provides specific guidance for sale and leaseback transactions, build-to-suit leases and amounts previously recognized in accordance with the business combinations guidance for leases. The Company is continuing to evaluate the potential impact of this ASU on its Consolidated Financial Statements.

In January 2016, the FASB issued ASU 2016-01, "Financial Instruments - Overall: Recognition and Measurement of Financial Assets and Financial Liabilities." The guidance is intended to improve the recognition and measurement of financial instruments by requiring: equity investments that do not result in consolidation and are not accounted for under the equity method to be measured at fair value through net income, unless they qualify for the practicability exception for investments that do not have readily determinable fair values; changes in instrument-specific credit risk for financial liabilities that are measured under the fair value option will be recognized in other comprehensive income; and entities will make the assessment of the realizability of a deferred tax asset related to an available-for-sale debt security in combination with other deferred tax assets. The guidance is effective for fiscal years beginning after December 15, 2017, and interim periods therein. Early adoption is permitted. The adoption of this ASU is not expected to have a significant impact on its Consolidated Financial Statements.

In August 2015, the FASB issued ASU 2015-14, "Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date" which deferred the effective date of ASU 2014-09, "Revenue from Contracts with Customers," by one year to annual reporting periods beginning after December 15, 2017, and interim reporting periods therein. The FASB had previously issued ASU 2014-09 in May 2014. The amendments in ASU 2014-09 indicate that entities should recognize revenue to reflect the transfers of goods or services to customers in an amount equal to the consideration the

entity receives or expects to receive. Early adoption is permitted only as of annual reporting periods beginning after December 15, 2016, including interim periods within that period. The Company is continuing to evaluate the impact of this ASU on its Consolidated Financial Statements.

Other accounting standards that have recently been issued by the FASB or other standard-setting bodies are not expected to have a material impact on the Company's financial position, results of operations or cash flows. Contingencies

Due to the nature of their activities, the Company and its subsidiaries are at times engaged in various legal proceedings that arise in the course of normal business, some of which were outstanding as of June 30, 2016. Although the ultimate outcome of all claims and lawsuits outstanding as of June 30, 2016 cannot be ascertained at this time, it is the opinion of management that these matters, when resolved, will not have a material adverse effect on the Company's results of operations or financial condition.

#### **Table of Contents**

#### 2. Business Combinations

The Company accounts for its acquisitions as business combinations. As such, the purchase price is allocated to the fair value of the assets acquired and liabilities assumed as of the acquisition date. Determining the fair value of assets and liabilities, particularly illiquid assets and liabilities, is a complicated process involving significant judgment regarding estimates and assumptions used to calculate estimated fair value. Purchase price allocations on completed acquisitions may be modified through the measurement date which cannot exceed one year from the acquisition date. If we recognize adjustments to provisional amounts that are identified during the measurement period, the amounts will be reported in the period in which the adjustment amounts are determined and as a result, previously reported results are subject to change. Fair value adjustments based on updated estimates could materially affect the goodwill, if any, recorded on the acquisition. The Company may incur losses on the acquired loans that are materially different from losses originally projected in the fair value estimate. Acquisition-related costs are expensed as incurred. The effects of the acquired assets and liabilities have been included in the consolidated financial statements since their respective acquisition date. Pro forma results have not been disclosed as those amounts are not significant to the unaudited consolidated financial statements.

American Enterprise Bankshares, Inc.

On March 1, 2016, the Company acquired American Enterprise Bankshares, Inc. ("AEB"), the holding company for American Enterprise Bank of Florida, a Jacksonville, Florida-based community bank. The Company acquired all of the outstanding common stock of the former AEB shareholders, including common shares issued upon conversion of subordinated debentures prior to the acquisition. Total consideration of \$22.8 million was issued in the transaction. AEB shareholders received 0.299 shares of Fidelity common stock for each share of AEB common stock, as well as a cash payment for any fractional shares, resulting in the issuance of 1,470,068 shares of Fidelity common stock. All unexercised AEB stock options at the closing date were settled for cash at the volume weighted average price of Fidelity common stock ("VWAP") as defined in the merger agreement between AEB and Fidelity.

AEB merged with and into the Company and American Enterprise Bank of Florida merged with and into Fidelity Bank. With this acquisition, the Company added approximately \$208.8 million in assets, which included \$40.7 million in cash and securities, \$147.4 million in loans, \$1.3 million in core deposit intangible, \$7.1 million in premises and equipment, \$5.9 million in deferred tax assets, \$5.2 million in goodwill, and \$181.8 million in deposits and expanded and strengthened its retail branch footprint by adding two branches in the Jacksonville, Florida area. The Company projects cost savings will be recognized in future periods once the conversion and integration activities related to the acquisition are completed.

Acquisitions during 2015

The Bank of Georgia FDIC-assisted Transaction

On October 2, 2015, the Bank entered into a Purchase and Assumption Agreement ("Agreement") with the Federal Deposit Insurance Corporation (the "FDIC"), as Receiver of The Bank of Georgia, located in Peachtree City, Georgia ("The Bank of Georgia"), and the FDIC, acting in its corporate capacity, pursuant to which the Bank acquired substantially all of the assets and assumed all of the deposits of The Bank of Georgia.

Under the terms of the Agreement, the Bank acquired approximately \$280.8 million in assets, including approximately \$144.8 million in loans, and assumed approximately \$266.4 million in customer deposits. Pursuant to the Agreement, the Bank recorded a fair value adjustment on the assets in the amount of \$20.4 million on the assets acquired and paid the FDIC a premium of 3.0% to assume all customer deposits. To settle the transaction, the FDIC made a cash payment to the Bank totaling approximately \$41.4 million, based on the differential between liabilities assumed and assets acquired. Additionally, the Bank acquired The Bank of Georgia's seven branches, which are located in the following Georgia cities: Peachtree City, Fayetteville, Tyrone, Sharpsburg, Newnan, and Fairburn. With this acquisition, the Company expanded its retail branch footprint in Coweta and Fayette counties, both of which are suburbs of Atlanta.

The terms of the Agreement provide for the FDIC to indemnify the Company against certain claims, including, but not limited to, claims with respect to liabilities and assets of The Bank of Georgia or any of their affiliates not assumed or otherwise purchased by the Company, with respect to claims made by shareholders of The Bank of Georgia, with respect to claims based on the rights of any creditors of The Bank of Georgia and with respect to claims based on any

action by The Bank of Georgia's former directors, officers and other employees. The transaction did not include a loss sharing agreement with the FDIC.

First Bank Branches

On September 11, 2015, the Company acquired certain loans and deposits from First Bank, a Missouri bank, and eight branches in the Sarasota-Bradenton, Florida area which expanded the Company's presence in that market. Net cash proceeds of \$116.0 million were received in the transaction.

Florida Capital Bank, NA Branch

On January 5, 2015, the Company acquired certain loans and deposits from the St. Augustine, Florida branch of Florida Capital Bank, N.A. Net cash proceeds of \$30.7 million were received in the transaction.

#### **Table of Contents**

#### 3. Investment Securities

Management's primary objective in managing the investment securities portfolio includes maintaining a portfolio of high quality investments with competitive returns while providing for pledging and liquidity needs within overall asset and liability management parameters. The Company is required under federal regulations to maintain adequate liquidity to ensure safe and sound operations. As such, management regularly evaluates the investment portfolio for cash flows, the level of loan production, current interest rate risk strategies and the potential future direction of market interest rate changes. Individual investment securities differ in terms of default, interest rate, liquidity and expected rate of return risk.

The following table summarizes the amortized cost and fair value of debt securities and the related gross unrealized gains and losses at June 30, 2016 and December 31, 2015.

	June 30, 2				
(in thousands)	Amortize Cost	d Unrealized Gains	Gross Unrealize Losses	ed	Fair Value
Investment securities available-for-sale:					
Obligations of U.S. Government sponsored enterprises	\$31,935	\$ 1,358	\$ —		\$33,293
Municipal securities	13,938	693			14,631
Residential mortgage-backed securities	78,298	2,784	(40	)	81,042
Commercial mortgage-backed securities	24,778	548			25,326
SBA pool securities	14,564	91	(9	)	14,646
Total available-for-sale	\$163,513	\$ 5,474	\$ (49	)	\$168,938
Investment securities held-to-maturity:					
Municipal securities	\$1,589	\$ 63	\$ —		\$1,652
Residential mortgage-backed securities	11,493	382	(3	)	11,872
Commercial mortgage-backed securities	4,142				4,142
Total held-to-maturity	\$17,224	\$ 445	\$ (3	)	\$17,666
	December	r 31, 2015			
(in thousands)	Amortize Cost	d Unrealized Gains	Gross Unrealize Losses	ed	Fair Value
(in thousands)  Investment securities available-for-sale:	Amortize Cost		Unrealize	ed	
	Amortized Cost \$41,252		Unrealize	ed )	
Investment securities available-for-sale:	Cost	Gains	Unrealize Losses	ed ) )	Value
Investment securities available-for-sale: Obligations of U.S. Government sponsored enterprises	\$41,252	Gains \$ 674	Unrealize Losses \$ (83	ed ) ) ) )	Value \$41,843
Investment securities available-for-sale: Obligations of U.S. Government sponsored enterprises Municipal securities	\$41,252 14,513	Gains \$ 674 491	Unrealize Losses \$ (83 (53	ed ) ) ) )	Value \$41,843 14,951
Investment securities available-for-sale: Obligations of U.S. Government sponsored enterprises Municipal securities Residential mortgage-backed securities	\$41,252 14,513 85,210	Gains \$ 674 491 2,080	Unrealize Losses \$ (83 (53 (126	ed ) ) ) ) )	Value \$41,843 14,951 87,164
Investment securities available-for-sale: Obligations of U.S. Government sponsored enterprises Municipal securities Residential mortgage-backed securities Commercial mortgage-backed securities	\$41,252 14,513 85,210 14,128	Gains \$ 674 491 2,080 —	Unrealize Losses \$ (83 (53 (126 (329	ed ) ) ) ) ) ) ) ) )	Value \$41,843 14,951 87,164 13,799
Investment securities available-for-sale: Obligations of U.S. Government sponsored enterprises Municipal securities Residential mortgage-backed securities Commercial mortgage-backed securities SBA pool securities Total available-for-sale	\$41,252 14,513 85,210 14,128 14,803	Gains \$ 674 491 2,080 —	Unrealize Losses \$ (83 (53 (126 (329 (163	ed ) ) ) ) ) ) )	Value \$41,843 14,951 87,164 13,799 14,640
Investment securities available-for-sale: Obligations of U.S. Government sponsored enterprises Municipal securities Residential mortgage-backed securities Commercial mortgage-backed securities SBA pool securities	\$41,252 14,513 85,210 14,128 14,803	Gains \$ 674 491 2,080 —	Unrealize Losses \$ (83 (53 (126 (329 (163	))))))	Value \$41,843 14,951 87,164 13,799 14,640
Investment securities available-for-sale: Obligations of U.S. Government sponsored enterprises Municipal securities Residential mortgage-backed securities Commercial mortgage-backed securities SBA pool securities Total available-for-sale Investment securities held-to-maturity:	\$41,252 14,513 85,210 14,128 14,803 \$169,906	\$ 674 491 2,080 — — \$ 3,245	Unrealize Losses \$ (83) (53) (126) (329) (163) \$ (754)	) ) ) ) ) ) ) )	Value \$41,843 14,951 87,164 13,799 14,640 \$172,397
Investment securities available-for-sale: Obligations of U.S. Government sponsored enterprises Municipal securities Residential mortgage-backed securities Commercial mortgage-backed securities SBA pool securities Total available-for-sale Investment securities held-to-maturity: Municipal securities	\$41,252 14,513 85,210 14,128 14,803 \$169,906	Sains \$ 674 491 2,080 — — \$ 3,245	Unrealize Losses \$ (83) (53) (126) (329) (163) \$ (754)	) ) ) ) ) ) ) )	Value \$41,843 14,951 87,164 13,799 14,640 \$172,397
Investment securities available-for-sale: Obligations of U.S. Government sponsored enterprises Municipal securities Residential mortgage-backed securities Commercial mortgage-backed securities SBA pool securities Total available-for-sale  Investment securities held-to-maturity: Municipal securities Residential mortgage-backed securities	\$41,252 14,513 85,210 14,128 14,803 \$169,906 \$1,589 8,621	Sains \$ 674 491 2,080 — — \$ 3,245	Unrealize Losses \$ (83) (53) (126) (329) (163) \$ (754)	)))))))))	Value \$41,843 14,951 87,164 13,799 14,640 \$172,397 \$1,579 8,831

#### **Table of Contents**

The Company held 2 and 19 investment securities available-for-sale that were in an unrealized loss position at June 30, 2016 and December 31, 2015, respectively, as well as one and four securities held-to-maturity that were in an unrealized loss position at June 30, 2016, and December 31, 2015, respectively. The following table reflects the gross unrealized losses and fair values of the investment securities with unrealized losses, aggregated by investment category and length of time the individual securities have been in a continuous unrealized loss position.

	June 30,	2016			
	Less Tha	ın 12	12 Mon	ths or	
	Months		More		
(in they and a)	Fair	Unrealized	Fair	Unrealiz	zed
(in thousands)	Value	Losses	Value	Losses	
Investment securities available-for-sale:					
Residential mortgage-backed securities	\$—	\$ —	\$3,114	\$ (40	)
SBA pool securities	3,506	(9)			
Total available-for-sale	\$3,506	\$ (9 )	\$3,114	\$ (40	)
Investment securities held-to-maturity:					
Residential mortgage-backed securities	<b>\$</b> —	\$ —	\$979	\$ (3	)
Total held-to-maturity	\$—	\$ — \$ —	\$979	\$ (3	)
	Decembe	er 31, 2015			
	Less Tha		12 Mor	iths or	
	Months	··· · -	More		
		Unrealized		Unrealiz	zed
(in thousands)	Value		Value	Losses	
Investment securities available-for-sale:	, 611010	200000	, 011070	200000	
	Φ25.002				
Obligations of U.S. Government sponsored enterprises	\$25.993	\$ (83)	\$—	S —	
Obligations of U.S. Government sponsored enterprises Municipal securities			\$— —	\$ — —	
Municipal securities	2,915	(53)			)
Municipal securities Residential mortgage-backed securities	2,915 7,181	(53 ) (91 )			)
Municipal securities Residential mortgage-backed securities Commercial mortgage-backed securities	2,915	(53 ) (91 ) (329 )			)
Municipal securities Residential mortgage-backed securities	2,915 7,181 13,798	(53 ) (91 ) (329 ) (163 )	 3,619 		)
Municipal securities Residential mortgage-backed securities Commercial mortgage-backed securities SBA pool securities Total available-for-sale	2,915 7,181 13,798 14,640	(53 ) (91 ) (329 ) (163 )	 3,619 		
Municipal securities Residential mortgage-backed securities Commercial mortgage-backed securities SBA pool securities Total available-for-sale Investment securities held-to-maturity:	2,915 7,181 13,798 14,640 \$64,527	(53 ) (91 ) (329 ) (163 ) \$ (719 )			
Municipal securities Residential mortgage-backed securities Commercial mortgage-backed securities SBA pool securities Total available-for-sale  Investment securities held-to-maturity: Municipal securities	2,915 7,181 13,798 14,640 \$64,527 \$1,579	(53 ) (91 ) (329 ) (163 ) \$ (719 )	 3,619 		
Municipal securities Residential mortgage-backed securities Commercial mortgage-backed securities SBA pool securities Total available-for-sale Investment securities held-to-maturity:	2,915 7,181 13,798 14,640 \$64,527	(53 ) (91 ) (329 ) (163 ) \$ (719 ) \$ (10 ) (53 )			

At June 30, 2016 and December 31, 2015, the unrealized losses on investment securities were related to interest rate fluctuations since purchase. Management does not have the intent to sell the temporarily impaired securities and it is not more likely than not that the Company will be required to sell the investments before recovery of the amortized cost. Accordingly, as of June 30, 2016, management believes the impairment detailed in the table above is temporary and no other-than-temporary impairment loss has been recognized in the Company's Consolidated Statements of Comprehensive Income.

#### **Table of Contents**

The amortized cost and fair value of investment securities at June 30, 2016 and December 31, 2015 are categorized in the following table by contractual maturity. Securities not due at a single maturity (i.e., mortgage-backed securities) are shown separately.

	June 30, 2016 AmortizedFair		December Amortized	•
(in thousands)	Cost	Value	Cost	Value
Investment securities available-for-sale:				
Obligations of U.S. Government sponsored enterprises				
Due after one year through five years	\$19,700	\$20,437	\$17,877	\$18,176
Due five years through ten years	12,235	12,856	23,375	23,667
Municipal securities				
Due five years through ten years	4,005	4,253	3,316	3,399
Due after ten years	9,933	10,378	11,197	11,552
SBA pool securities				
Due within one year	_	_	5	5
Due after five years through ten years	8,568	8,617	8,605	8,554
Due after ten years	5,996	6,029	6,193	6,081
Residential mortgage-backed securities	78,298	81,042	85,210	87,164
Commercial mortgage-backed securities	24,778	25,326	14,128	13,799
Total available-for-sale	\$163,513	\$168,938	\$169,906	\$172,397
Investment securities held-to-maturity:				
Municipal securities				
Due after ten years	\$1,589	\$1,652	\$1,589	\$1,579
Residential mortgage-backed securities	11,493	11,872	8,621	8,831
Commercial mortgage-backed securities	4,142	4,142	4,188	4,188
Total held-to-maturity	\$17,224	\$17,666	\$14,398	\$14,598
	. 1			1 1 1 20 20

There were four investment securities called, matured or paid off during the six months ended June 30, 2016 and no investment securities were called, matured or paid off for the six months ended June 30, 2015. For the investment securities that were called, matured or paid off during the six months ended June 30, 2016, gross gains totaled \$282,000. There were no transfers from investment securities available-for-sale to investment securities held-to-maturity during the six months ended June 30, 2016. There were \$3.2 million in transfers from investment securities available-for-sale to investment securities held-to-maturity during the six months ended June 30, 2015. The following table summarizes the investment securities that were pledged as collateral at June 30, 2016 and December 31, 2015.

(in thousands)	June 30,	December 31,
(in thousands)	2016	2015
Public deposits	\$104,121	\$ 93,983
Securities sold under repurchase agreements	21,470	23,058
Total pledged securities	\$125,591	\$ 117,041

4. Loans Held-for-Sale

Residential mortgage loans held-for-sale are carried at fair value and SBA and indirect automobile loans are carried at the lower of cost or market value. The following table summarizes loans held-for-sale at June 30, 2016 and December 31, 2015.

(in thousands)	June 30,	December 31,
(in thousands)	2016	2015
Residential mortgage	\$299,616	\$ 233,525
SBA	9,413	14,309
Indirect automobile	150,000	150,000

Total loans held-for-sale \$459,029 \$ 397,834

#### **Table of Contents**

During the six months ended June 30, 2016, the Company transferred loans with unpaid principal balances of \$2.8 million to the held for investment residential mortgage portfolio. During the six months ended June 30, 2015, there were no transfers to the held for investment residential mortgage portfolio.

The Company had residential mortgage loans held-for-sale with unpaid principal balances of \$213.2 million and \$173.4 million pledged to the FHLB at June 30, 2016 and December 31, 2015, respectively.

## 5. Loans Outlines

Loans outstanding, by class, are summarized in the following table at carrying value and include net unamortized costs of \$31.9 million at June 30, 2016 and December 31, 2015. Covered loans represent previously acquired loans covered under Loss Share Agreements with the FDIC. Non-covered loans represent loans acquired that are not covered under Loss Share Agreements with the FDIC and legacy Bank originated loans subsequent to acquisitions. Legacy Bank loans represent existing portfolio loans prior to the past FDIC-assisted transactions with Loss Share Agreements and additional loans originated subsequent to the past FDIC-assisted transactions with Loss Share Agreements (collectively, "legacy loans"). Because of the difference in accounting for acquired loans, the tables below further segregate the Company's non-covered loans between legacy loans and acquired loans.

	June 30, 20	10		
	Non-covere	d Loans	Covered	
(in thousands)	Legacy	Acquired	$\begin{array}{c} Loans \\ Acquired \\ \end{array}$	Total
Commercial	\$601,783	\$183,233	\$ 12,270	\$797,286
SBA	141,658	2,078	347	144,083
Total commercial loans	743,441	185,311	12,617	941,369
Construction	199,347	16,905	1,316	217,568
Indirect automobile	1,512,406	_		1,512,406
Installment	41,161	5,125	246	46,532
Total consumer loans	1,553,567	5,125	246	1,558,938
Residential mortgage	293,503	43,029	364	336,896
Home equity lines of credit	110,137	20,772	5,027	135,936
Total mortgage loans	403,640	63,801	5,391	472,832
Total loans	\$2,899,995	\$271,142	\$ 19,570	\$3,190,707
	December 3	31, 2015		
	Non-covere	d Loans	Covered	
(in thousands)	Legacy	Acquired	$\begin{array}{c} Loans \\ Acquired \\ \end{array}$	Total
Commercial	\$569,440	\$119,595	\$ 14,256	\$703,291
SBA	131,244	4,383	366	135,993
Total commercial loans	700,684	123,978	14,622	839,284
Construction	157,476	17,393	2,164	177,033
Indirect automobile	1,449,481			1,449,481
Installment	12,031	1,720	304	14,055
Total consumer loans	1,461,512	1,720	304	1,463,536
Residential mortgage	284,313	17,683	382	302,378
	204,515	- , ,		
Home equity lines of credit	93,093	16,456	5,168	114,717
Home equity lines of credit Total mortgage loans		-	5,168 5,550	114,717 417,095
	93,093 377,406 \$2,697,078	16,456 34,139 \$177,230	5,550 \$ 22,640	

June 30 2016

<sup>&</sup>lt;sup>(1)</sup>Included in covered loans at June 30, 2016 and December 31, 2015 is \$13.9 million and \$16.7 million, respectively, of assets whose reimbursable loss periods will end in 2017.

#### **Table of Contents**

The Company has extended loans to certain officers and directors. The Company does not believe these loans involve more than the normal risk of collectability or present other unfavorable features when originated. None of the related party loans were classified as nonaccrual, past due, restructured, or potential problem loans at June 30, 2016 or December 31, 2015.

#### Nonaccrual Loans

The accrual of interest income is generally discontinued when a loan becomes 90 days past due. Past due status is based on the contractual terms of the loan agreement. A loan may be placed on nonaccrual status sooner if reasonable doubt exists as to the full, timely collection of principal or interest. When a loan is placed on nonaccrual status, previously accrued and uncollected interest is reversed against current period interest income. Subsequent interest collected is recorded as a principal reduction. Nonaccrual loans are returned to accrual status when all contractually due principal and interest amounts are brought current and the future payments are reasonably assured.

Loans in nonaccrual status are presented by class of loans in the following table. Purchased credit impaired loans are considered to be performing due to the application of the accretion method and are excluded from the table.

(in thousands)	June 30,	December 31
(in thousands)	2016	2015
Commercial	\$8,623	\$ 9,228
SBA	6,048	6,599
Total commercial loans	14,671	15,827
Construction	6,040	5,940
Indirect automobile	1,175	1,116
Installment	211	602
Total consumer loans	1,386	1,718
Residential mortgage	8,479	2,514
Home equity lines of credit	2,859	1,129
Total mortgage loans	11,338	3,643
Total nonaccrual loans	\$33,435	\$ 27,128

If such nonaccrual loans had been on a full accrual basis, interest income on these loans for the three months ended June 30, 2016 and 2015 would have been \$465,000 and \$436,000, respectively. For the six months ended June 30, 2016 and 2015, the interest income would have been \$1.0 million and \$784,000, respectively.

Accruing loans delinquent 30-89 days, 90 days or more, and troubled debt restructured loans ("TDRs") accruing interest, presented by class of loans at June 30, 2016 and December 31, 2015, were as follows:

	June 30	), 2016		December 31, 2015			
	Accruir	ngAccruing		Accruing			
(in thousands)	Delinqu	u <b>en</b> tlinquer	nt TDRs	Delinquent TDRs			
(in thousands)	30-89	90 Days o	or Accruing	30-89	90 Days or	Accruing	
	Days	More		Days	More		
Commercial	\$2,162	\$	-\$6,600	\$428	\$ —	\$9,105	
SBA	1,011	_	3,844	3,352		3,912	
Construction	_	_	_	58		160	
Indirect automobile	1,588	_	1,552	1,829		1,567	
Installment	94	_	55	185		59	
Residential mortgage	1,228	_	758	1,558	1,284	618	
Home equity lines of credit	621	_	_	682		_	
Total	\$6,704	\$	_\$ 12,809	\$8,092	\$ 1,284	\$15,421	

#### **Table of Contents**

#### **TDR Loans**

The following table presents TDRs that occurred during the three and six months ended June 30, 2016 and 2015, along with the type of modification. Modified purchased credit impaired loans are not removed from their accounting pool and accounted for as TDRs, even if those loans would otherwise be deemed TDRs.

•	Three	Three
	Months	Months
	Ended	Ended
		June 30,
	2016	2015
(in thousands)	Interest Term Rate	Interest Term Rate
Commercial	\$-\$	\$ <del>-\$</del>
SBA		
Construction		
Indirect automobile	<u>147</u>	-218
Installment		
Residential mortgage	<u>148</u>	
Home equity lines of credit		
Total	\$ <del>-\$</del> 295	\$ <del>-\$</del> 218
	Six	Six
	Months	Months
	Ended	Ended
	June 30,	June 30,
	2016	2015
(in thousands)	Interest Term Rate	Interest Term Rate
Commercial	\$-\$	\$-\$1,006
SBA		
Construction		
Indirect automobile	<del>478</del>	<b>—</b> 500
Installment		
Residential mortgage	<u>148</u>	
Home equity lines of credit	——	
Total loans	\$ <del>-\$</del> 626	\$-\$1,506
<b>D</b> 1 d d d d	1.1 2	0.0016

During the three months ended June 30, 2016 and June 30, 2015, the amount of loans which were restructured and subsequently redefaulted were \$19,000 and \$14,000, respectively, which were all indirect automobile loans. During the six month periods ended June 30, 2016 and 2015, the amount of loans which were restructured and subsequently redefaulted were \$22,000 and \$31,000, all of which were indirect automobile loans. The company defines subsequently redefaulted as a payment default within 12 months of the restructuring date.

The Company had total TDRs with a balance of \$17.7 million and \$22.5 million at June 30, 2016 and December 31, 2015, respectively. There were recoveries of TDR loans of \$93,000 and \$588,000 for the three months ended June 30, 2016 and 2015, respectively. There were recoveries of TDR loans of \$866,000 and \$567,000 for the six months ended June 30, 2016 and 2015, respectively. Net charge-offs on such loans are factored into the rolling historical loss rate, which is used in the calculation of the allowance for loan losses. The Company is not committed to lend additional amounts as of June 30, 2016 or December 31, 2015 to customers with outstanding loans that are classified as TDRs. Pledged Loans

Presented in the following table is the unpaid principal balance of loans held for investment that were pledged to the Federal Home Loan Bank of Atlanta ("FHLB of Atlanta") as collateral for borrowings at June 30, 2016 and December 31, 2015.

June 30, December 31,

2016 2015

(in thousands)

 Commercial real estate
 \$232,262
 \$231,227

 Home equity lines of credit
 80,847
 73,755

 Residential mortgage
 197,608
 181,180

 Total
 \$510,717
 \$486,162

#### **Table of Contents**

Indirect automobile loans with an unpaid principal balance of approximately \$304.6 million and \$319.7 million were pledged to the Federal Reserve Bank of Atlanta ("FRB") at June 30, 2016 and December 31, 2015, respectively, as collateral for potential Discount Window borrowings.

Impaired Loans

The following tables present by class the unpaid principal balance, recorded investment and related allowance for impaired loans at June 30, 2016 and December 31, 2015.

	June 30,	2016		December 31, 2015		
(in thousands)	Unpaid Principal Balance	Recorded Investment <sup>(1)</sup>	Related Allowance	Unpaid Principa Balance	Recorded Investment <sup>(1)</sup>	Related Allowance
Impaired Loans with Allowance						
Commercial	\$12,217	\$ 9,210	\$ 852	\$6,631	\$ 4,731	\$ 1,280
SBA	6,661	6,335	210	3,236	2,833	327
Construction				160	160	78
Indirect automobile	2,085	1,656	9	2,077	1,681	8
Installment	288	244	245	294	252	252
Residential mortgage	3,496	3,496	730	2,519	2,519	421
Home equity lines of credit	693	560	442	812	675	675
Loans	\$25,440	\$ 21,501	\$ 2,488	\$15,729	\$ 12,851	\$ 3,041
		30, 2016		ber 31, 20	015	
(in thousands)	Unpa Princ Bala	cipal Recorded Investmen	Dringin	al Record Investr		
Impaired Loans with No Allowar	nce					
Commercial	\$4,7	86 \$ 3,240	\$17,34	5 \$ 14,5	80	
SBA	4,58	7 4,197	14,118	10,499		
Construction	7,47	4 5,455	8,045	5,940		
Installment	1,46	7 180	1,487	191		
Residential mortgage	3,580	3,580	2,713	2,712		
Loans	\$21,	894 \$ 16,652	\$43,70	8 \$ 33,9	22	

<sup>&</sup>lt;sup>(1)</sup>The primary difference between the unpaid principal balance and recorded investment represents charge offs previously taken; it excludes accrued interest receivable due to materiality. Related allowance is calculated on the recorded investment, not unpaid principal balance.

The average recorded investment in impaired loans and interest income recognized for the three and six months ended June 30, 2016 and 2015, by class, are summarized in the table below. Interest income recognized during the periods on a cash basis was insignificant.

	Three Months Ended June 30,						
	2016		2015				
(in thousands)	Average Balance	Interest Income Recognized	Average Balance	Interest Income Recognized			
Commercial	\$12,765	\$ 149	\$21,936	\$ 252			
SBA	11,528	35	15,806	327			
Construction	5,522	5	7,054	39			
Indirect automobile	2,033	53	1,828	65			
Installment	425	27	491	30			
Residential mortgage	6,887	25	4,768	35			
Home equity lines of credit	629	25	960	22			
Total	\$39,789	\$ 319	\$52,843	\$ 770			

#### **Table of Contents**

	Six Months Ended June 30,					
	2016		2015			
(in thousands)	Average Balance	Interest Income Recognized	Average Balance	Interest Income Recognized		
Commercial	\$14,746	\$ 332	\$22,314	\$ 491		
SBA	12,464	191	16,364	534		
Construction	5,736	9	7,253	47		
Indirect automobile	2,156	125	1,876	138		
Installment	430	55	497	61		
Residential mortgage	6,195	70	4,871	57		
Home equity lines of credit	650	48	932	36		
Total	\$42,377	\$ 830	\$54,107	\$ 1,364		

**Credit Quality Indicators** 

The Company uses an asset quality ratings system to assign a numeric indicator of the credit quality and level of existing credit risk inherent in a loan ranging from 1 to 8, where a higher rating represents higher risk. Management regularly reviews loans in the portfolio to assess credit quality indicators and to determine appropriate loan classification and grading in accordance with the Company's internal loan policy. These ratings are adjusted periodically as the Company becomes aware of changes in the credit quality of the underlying loans. Indirect automobile loans typically receive a risk rating only when being downgraded to an adverse rating which typically occurs when payments of principal and interest are greater than 90 days past due. The Company uses a number of factors, including FICO scoring, to help evaluate the likelihood consumer borrowers will pay their credit obligations as agreed. The weighted-average FICO score for the indirect automobile portfolio was 752 at June 30, 2016 and 749 at December 31, 2015.

The following are definitions of the asset rating categories.

- •Pass These categories include loans rated satisfactory with high, good, average or acceptable business and credit risk.
- •Special Mention A special mention asset has potential weaknesses that deserve management's close attention.
- •Substandard A substandard asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. A substandard asset has a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt.
- •Doubtful Doubtful assets have all the weaknesses inherent in assets classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.
- •Loss Loss assets are considered uncollectable and of such little value that their continuance as recorded assets is not warranted.

The following tables present the recorded investment in loans, by loan class and risk rating category, as of June 30, 2016 and December 31, 2015.

2016 and Decemb	er 31, 2015.	
(in thousands)	June 30, 2016	
		Home

Asset Rating	Commerc	i <b>S</b> IBA	Construction	Indirect Automobile		Residential Mortgage	Equity Lines of Credit	Total
Pass	\$726,948	\$126,349	\$ 207,900	<b>\$</b> —	\$ 45,595	\$316,728	\$133,240	\$1,556,760
Special Mention	31,618	9,549	2,083	_	185	6,207	416	50,058
Substandard	38,720	8,185	7,585	3,275	752	13,961	2,280	74,758
Doubtful			_				_	
Loss			_	_	_			_
	797,286	144,083	217,568	3,275	46,532	336,896	135,936	1,681,576
<b>Ungraded Performing</b>	_		_	1,509,131		_	_	1,509,131

Total \$797,286 \$144,083 \$217,568 \$1,512,406 \$46,532 \$336,896 \$135,936 \$3,190,707

#### **Table of Contents**

(in thousands)	December	31, 2015						
							Home	
Asset Rating	Commerc	i <b>S</b> IR Δ	Construction	Indirect	Installment	Residential	Equity	Total
Asset Rating	Commerc	IODA	Construction	Automobile	mstamment	Mortgage	Lines of	Total
							Credit	
Pass	\$638,051	\$119,690	\$ 166,811	<b>\$</b> —	\$ 12,839	\$ 289,091	\$112,700	\$1,339,182
Special Mention	12,136	5,477	2,040		418	3,358	267	23,696
Substandard	53,104	10,826	8,182	3,537	798	9,929	1,750	88,126
Doubtful								
Loss								
	703,291	135,993	177,033	3,537	14,055	302,378	114,717	1,451,004
<b>Ungraded Performing</b>	_	_	_	1,445,944	_	_	_	1,445,944
Total	\$703,291	\$135,993	\$ 177,033	\$1,449,481	\$ 14,055	\$ 302,378	\$114,717	\$2,896,948
Acquired Loans								

As discussed in Note 2, on March 1, 2016, the Company acquired loans with a fair value of \$147.4 million. Of this amount, \$145.9 million were determined to have no evidence of deteriorated credit quality and are accounted for as acquired performing loans. The remaining \$1.5 million were determined to have exhibited deteriorated credit quality since origination and were accounted for as purchased credit impaired ("PCI") loans.

The tables below show the balances acquired for these two subsections of the portfolio as of the acquisition date. Contractually required principal and interest payments are based on a loan's contractual rate and payment schedule at acquisition, assuming no loss or prepayment.

**Acquired Performing Loans** 

(in thousands)	2016
Contractually required principal and interest payments at acquisition	\$173,726
Expected losses and foregone interest	(3,591)
Cash flows expected to be collected at acquisition	\$170,135
Fair value of acquired performing loans at acquisition	\$145,913
Acquired PCI Loans	
(in thousands)	2016
Contractually required principal and interest payments at acquisition	\$2,515
Less: Nonaccretable difference (expected losses and foregone interest)	(962)
Cash flows expected to be collected at acquisition	1,553
Less: Accretable yield	(92)
Basis in acquired PCI loans at acquisition	\$1,461

The Company also acquired PCI loans in its past acquisitions. The carrying amount and outstanding balance at June 30, 2016 of the PCI loans from these acquisitions as well as the PCI loans acquired during 2016 was \$41.7 million and \$55.2 million, respectively. The carrying amount and outstanding balance of the PCI loans from the past FDIC-assisted acquisitions was \$44.5 million and \$58.1 million, respectively, at December 31, 2015.

#### Table of Contents

Accretable yield, or income expected to be collected on PCI loans at June 30, 2016 and December 31, 2015, was as follows.

10110 1151		
(in thousands)	June 30,	December 31,
(iii tiiousaiius)	2016	2015
Beginning balance	\$3,797	\$ 1,649
Increase due to acquired loans	92	1,371
Accretion of income	(1,031)	(768)
Other activity, net	182	1,545
Ending balance	\$3,040	\$ 3,797

#### 6. Allowance for Loan Losses

A summary of changes in the allowance for loan losses ("ALL") by loan portfolio type is as follows.

, ,	Three Months Ended June 30, 2016						
(in thousands)	Commerc	ci@onstructi	on	Consume	· Mortgage	Unallocated	Total
Beginning balance	\$10,881	\$ 1,925		\$ 8,466	\$4,570	\$ 884	\$26,726
Charge-offs	(1,344)			(1,245)	(137)		(2,726)
Recoveries	22	264		400	19	_	705
Net (charge offs) / recoveries	(1,322)	264		(845)	(118)		(2,021)
Increase (decrease) in FDIC indemnification asset	150	(19	)	73	_	_	204
Provision for loan losses <sup>(1)</sup>	1,028	(14	)	1,052	519	543	3,128
Ending balance	\$10,737	\$ 2,156	,	\$ 8,746	\$4,971	\$ 1,427	\$28,037
Zitanig satance		onths Ended	l Ju			Ψ 1,127	Ψ20,037
(in thousands)				•		Unallocated	l Total
Beginning balance		\$ 1,354		\$ 6,753	\$3,323	\$ 821	\$23,758
Charge-offs		) —			(21)		(1,007)
Recoveries	133	674		357	3		1,167
Net recoveries / (charge offs)	43	674		(539)	(18)		160
(Decrease) increase in FDIC indemnification asset		(310	)	36	17	_	(311 )
Provision for loan losses <sup>(1)</sup>	(755	(181	)	99	(54)	709	(182)
Ending balance	,	\$ 1,537	,	\$ 6,349	\$3,268	\$ 1,530	\$23,425
Litting balance	-	ths Ended Ju	ıne	•	Ψ 5,200	Ψ 1,330	Ψ23,π23
(in thousands)				•	· Mortgage	Unallocated	Total
Beginning balance	\$11,025			\$ 8,668	\$4,284	\$ 776	\$26,464
Charge-offs	(1,613)	-		•	(181)		(4,202)
Recoveries	744	797		758	20		2,319
Net (charge offs) / recoveries		797					(1,883)
Increase (decrease) in FDIC indemnification	· ·						, ,
asset	97	(367	)	74	24		(172)
Provision for loan losses <sup>(1)</sup>	484	15		1,654	824	651	3,628
Ending balance	\$10,737	\$ 2,156		\$ 8,746	\$4,971	\$ 1,427	\$28,037

#### **Table of Contents**

	Six Months Ended June 30, 2015	
(in thousands)	Commercialonstruction Consumer Mortgage Unalloc	ated Total
Beginning balance	\$13,167 \$ 1,486 \$ 6,591 \$ 3,475 \$ 731	\$25,450
Charge-offs	(976 ) - (2,151 ) (61 ) -	(3,188)
Recoveries	204 772 740 4 —	1,720
Net (charge offs) / recoveries	(772 ) 772 (1,411 ) (57 ) —	(1,468)
(Decrease) increase in FDIC indemnification asset	(54 ) (310 ) 36 (155 ) —	(483 )
Provision for loan losses <sup>(1)</sup>	(1,600 ) (411 ) 1,133 5 799	(74)
Ending balance	\$10,741 \$ 1,537 \$ 6,349 \$ 3,268 \$ 1,530	\$23,425

<sup>(1)</sup> Net of benefit attributable to FDIC indemnification asset.

The following tables present, by loan portfolio type, the balance in the ALL disaggregated on the basis of the Company's impairment measurement method and the related recorded investment in loans.

	June 30, 2	016				
(in thousands)	Commerc	i Construction	Consumer	Mortgage	Unallocated	Total
Individually evaluated for impairment	\$1,062	\$ —	\$254	\$1,172	\$ —	\$2,488
Collectively evaluated for impairment	9,033	2,139	8,492	3,776	1,427	24,867
Acquired with deteriorated credit quality	642	17	_	23	_	682
Total allowance for loan losses	\$10,737	\$ 2,156	\$8,746	\$4,971	\$ 1,427	\$28,037
Individually evaluated for impairment	\$22,983	\$ 5,455	\$424	\$7,636	\$ —	\$36,498
Collectively evaluated for impairment	890,503	208,981	1,558,145	455,566		3,113,195
Acquired with deteriorated credit quality	27,883	3,108	393	9,630		41,014
Total loans	\$941,369	\$ 217,544	\$1,558,962	\$472,832	\$ —	\$3,190,707
	December	31, 2015				
(in thousands)	Commerc	i Construction	Consumer	Mortgage	Unallocated	Total
Individually evaluated for impairment	\$1,607	\$ 78	\$260	\$1,096	\$ —	\$3,041
Collectively evaluated for impairment	8,850	1,612	8,408	3,165	776	22,811
Acquired with deteriorated credit quality	568	21		23		612
Total allowance for loan losses	\$11,025	\$ 1,711	\$8,668	\$4,284	\$ 776	\$26,464
Individually evaluated for impairment	\$32,643	\$ 6,100	\$2,124	\$5,906	\$ —	\$46,773
Collectively evaluated for impairment	787,493	168,953	1,460,039	389,209		2,805,694
Acquired with deteriorated credit quality	19,148	1,980	1,373	21,980	_	44,481
Total loans	\$839,284	\$ 177,033	\$1,463,536	\$417,095	\$ —	\$2,896,948
TT1 1	c 11.	1 1 .		.1 11	· ·	

The determination of the overall allowance for credit losses has two components, the allowance for originated loans and the allowance for acquired loans.

Total loans includes acquired loans of \$290.7 million and \$199.9 million at June 30, 2016 and December 31, 2015, respectively, which were recorded at fair value when acquired. The ALL for acquired loans is evaluated at each reporting date subsequent to acquisition. For acquired performing loans, an allowance is determined for each loan pool using a methodology similar to that used for originated loans and then compared to the remaining fair value discount for that pool. For purchased credit impaired loans, estimated cash flows expected to be collected are re-evaluated at each reporting date for each loan pool. The methodology also considers the remaining fair value discounts recognized upon acquisition associated with acquired performing loans in estimating a general allowance and also includes establishing an ALL for purchased credit-impaired loans that have deteriorated since acquisition.

#### 7. Other Real Estate

The following table segregates the other real estate ("ORE") by type.

(in thousands)	June 30, 2016	December 31,	
		2015	
Commercial	\$8,415	\$ 7,147	

Residential 1,829 1,263 Undeveloped property 8,377 10,267 Total ORE, net \$18,621 \$18,677

The following table summarizes the changes in ORE.

	For the T	hree	For the Six Months	
	Months E	Inded	Ended	
	June 30,		June 30,	
(in thousands)	2016	2015	2016	2015
Beginning balance	\$19,482	\$19,988	\$18,677	\$22,564
ORE acquired in acquisition	_	_	809	_
Transfers of loans to ORE	2,252	984	4,934	1,819
Sales	(3,106)	(4,731)	(5,409)	(7,908)
Write-downs	(7)	(171)	(390)	(405)
Ending balance	\$18,621	\$16,070	\$18,621	\$16,070

At June 30, 2016, the unpaid principal balance of residential mortgage loans in the process of foreclosure was \$1.4 million. The unpaid principal balance of residential mortgage loans in the process of foreclosure at December 31, 2015 was \$142,000.

8. Fair Value of Financial Instruments

Mortgage Loans Held-for-Sale

The Company records mortgage loans held-for-sale at fair value. The Company chose to fair value these mortgage loans held-for-sale to align results with the underlying economic changes in value of the loans and related hedge instruments. Interest income on mortgage loans held-for-sale is recorded on an accrual basis in the Consolidated Statements of Comprehensive Income under the heading "Interest income-loans, including fees." The servicing value is included in the fair value of the mortgage loans held-for-sale and initially recognized at the time the Company enters into Interest Rate Lock Commitments ("IRLCs") with borrowers.

#### **Table of Contents**

The mark-to-market adjustments related to loans held-for-sale and the associated economic hedges are reported in noninterest income from mortgage banking activities in the Consolidated Statements of Comprehensive Income. Valuation Methodologies and Fair Value Hierarchy

The primary financial instruments that the Company carries at fair value include investment securities available-for-sale, derivative instruments including IRLCs, and loans held-for-sale.

Debt securities issued by U.S. Government corporations and agencies, debt securities issued by states and political subdivisions, and agency residential mortgage-backed securities classified as available-for-sale are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent third party pricing service. We have processes in place to evaluate such third party pricing services to ensure information obtained and valuation techniques are appropriate. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. The investments in the Company's portfolio are generally not quoted on an exchange but are actively traded in the secondary institutional markets.

The fair value of mortgage loans held-for-sale is based on what secondary markets are currently offering for portfolios with similar characteristics. The fair value measurements consider observable data that may include market trade pricing from brokers and investors and the mortgage-backed security markets. As such, the Company classifies these loans as Level 2.

The Company classifies IRLCs on residential mortgage loans held-for-sale, which are derivatives under ASC 815-10-15, on a gross basis within other assets or other liabilities. The fair value of these commitments, while based on interest rates observable in the market, is highly dependent on the ultimate closing of the loans. These "pull-through" rates are based on both the Company's historical data and the current interest rate environment and reflect the Company's best estimate of the likelihood that a commitment will ultimately result in a closed loan. The loan servicing value is also included in the fair value of IRLCs. Because these inputs are not transparent in market trades, IRLCs are considered to be Level 3 assets.

Derivative instruments are primarily transacted in the secondary mortgage and institutional dealer markets and priced with observable market assumptions at a mid-market valuation point, with appropriate valuation adjustments for liquidity and credit risk. For purposes of valuation adjustments to its derivative positions, the Company has evaluated liquidity premiums that may be demanded by market participants, as well as the credit risk of its counterparties and its own credit if applicable. To date, no material losses due to a counterparty's inability to pay any net uncollateralized position have occurred. Derivative instruments are considered to be Level 3.

The credit risk associated with the underlying cash flows of an instrument carried at fair value was a consideration in estimating the fair value of certain financial instruments. Credit risk was considered in the valuation through a variety of inputs, as applicable, including, the actual default and loss severity of the collateral, and level of subordination. The assumption used to estimate credit risk applied relevant information that a market participant would likely use in valuing an instrument. Because mortgage loans held-for-sale are sold within a few weeks of origination, they are unlikely to demonstrate any of the credit weaknesses discussed above and as a result, there were no credit related adjustments to fair value during the three and six months ended June 30, 2016 and 2015.

Recurring Fair Value Measurements

The following tables present the financial instruments measured at fair value on a recurring basis by level within the fair value hierarchy based on the inputs used to estimate the fair value at the measurement date. There were no transfers between Levels 1, 2, and 3 during the three and six months ended June 30, 2016 and 2015.

June 30, 2016

(in thousands)

Total Fair Value

Value

Total Fair Other Unobservable AcObservable Inputs

Marketts (Level 3)

for(Level 2)

Identical

Assets
(Level
1)

Investment securities available-for-sale \$168,938 \$—\$ 168,938 \$—

Mortgage loans held-for-sale 299,616 —299,616 —

Other assets<sup>(1)</sup> 8,738 — 8,738
Other liabilities<sup>(1)</sup> (5,041 ) — (5,041 )

#### **Table of Contents**

(in thousands)	Total Fair Value	December 31, Quoted Prices in Acsirganificant Machteusr forObservable Identional Assetsvel 2) (Level 1)	Significant Unobservable Inputs (Level 3)
Investment securities available-for-sale	\$172,397	\$ <del>-\$</del> 172,397	\$ —
Mortgage loans held-for-sale	233,525	-233,525	
Other assets <sup>(1)</sup>	4,022		4,022
Other liabilities <sup>(1)</sup>	(651)		(651)

<sup>(1)</sup> Includes mortgage-related IRLCs and derivative financial instruments to hedge interest rate risk. IRLCs are recorded on a gross basis.

The following table presents a reconciliation of all other assets and other liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the three and six months ended June 30, 2016 and 2015. The changes in the fair value of economic hedges were recorded in noninterest income from mortgage banking activities in the Consolidated Statements of Comprehensive Income and are designed to partially offset the change in fair value of the financial instruments referenced in the following table.

$\mathcal{E}$	$\mathcal{E}$				
	As of or For the Three Months Ended June				
	30,				
	2016		2015		
(in the average)	Other	Other	Other	Other	
(in thousands)	Assets(1)	Liabilities <sup>(1)</sup>	Assets <sup>(1)</sup>	) Liabilities <sup>()</sup>	1)
Beginning balance	\$7,181	\$ (2,497	\$9,426	\$ (4,602	)
Total gains (losses) included in earnings:					
Issuances	8,738	(5,041	6,925	(441	)
Settlements and closed loans	(7,806)	2,497	(9,322)	4,602	
Expirations	625	_	(104)	_	
Ending balance	\$8,738	\$ (5,041	\$6,925	\$ (441	)
	As of or	For the Six N	Ionths En	ded June 30	,
	2016		2015		
(in they canda)	Other	Other	Other	Other	
(in thousands)	Assets(1)	Liabilities <sup>(1)</sup>	Assets <sup>(1)</sup>	) Liabilities (	1)
Beginning balance	\$4,022	\$ (651	\$2,691	\$ (1,341	)
Total gains (losses) included in earnings:					
Issuances	15,919	(7,538	16,351	(5,043	)
Settlements and closed loans	(11,806)	3,148	(11,692)	5,943	
Expirations	603	_	(425)		
Ending balance	\$8,738	\$ (5,041	\$6,925	\$ (441	)

(1)Includes mortgage-related IRLCs and derivative financial instruments entered to hedge interest rate risk.

Nonrecurring Fair Value Measurements

Certain assets held by the Company are not included in the tables above, but are measured at fair value on a nonrecurring basis. The following tables present the assets that had changes in their recorded fair value and still held at the end of the reporting period by level within the fair value hierarchy based on the inputs used to estimate the fair value at the measurement date.

#### **Table of Contents**

(in thousands)	Total Fair Value	June 30, 2016 Quoted Prices in Actingnificant Macther forObservable Idelmpicats As(Etsvel 2) (Level 1)	Significant Unobservable
Impaired loans	\$16,441	- \$ <del>- \$</del>	<b>-</b> \$ 16,441
ORE, net	356		356
Residential mortgage servicing rights	64,899		64,899
SBA servicing rights	2,155		2,155
		December 31, 2	2015
(in thousands)	Fair	Quoted Prices in AcSignificant Mathter forObservable Idehtjutk Astetsvel 2) (Level 1)	Significant Unobservable Inputs (Level 3)
Impaired loans	\$8,447	· /	-\$ 8,447
ORE, net	•		1,847
Residential mortgage servicing rights	40,713		40,713
SBA servicing rights	2,132		2,132
	A F . 17		

Quantitative Information about Level 3 Fair Value Measurements

The following table shows significant unobservable inputs used in the fair value measurement of Level 3 assets and liabilities:

	Fair Value at					
(\$ in thousands)  Nonrecurring:	June 30, 2016	December 3 2015	1,Valuation Technique	Unobservable Inputs	Range/Weighted Average at June 30, 2016	Range/Weighted Average at December 31, 2015
Impaired loans	\$16,441	\$ 8,447	Appraised value less estimated selling costs Appraised	Estimated selling costs	0% - 10% 9.48%	0% - 10% 9.70%
Other real estate	356	1,847	value less estimated selling costs	Estimated selling costs	0% - 10% 8.51%	0% - 10% 8.29%
Residential mortgage servicing rights	64,899	40,713	Discounted cash flows	Discount rate	9.15% - 10.63% 9.39%	9.75% - 12.50% 10.06%

				Modeled prepayment speeds	13.34% - 22.54% 11.48%	7.56% - 15.24% 8.66%
SBA servicing rights	2,155	2,132	Discounted cash flows	Discount rate	12.62%	13.25%
	cush no ws	Modeled prepayment speeds	8.37%	9.41%		
Recurring:				•		
IRLCs	7,935	3,001	Pricing model	Modeled pull-through ratio	80.00%	80.00%
Forward commitments	(4,238	) 369	Investor pricing	Pricing spreads	90.00% - 106.11% 103.74%	90.00% - 106.20% 102.67%
21						

#### **Table of Contents**

The tables above exclude the initial measurement of assets and liabilities that were added pursuant to acquisitions. These assets and liabilities were recorded at their fair value upon acquisition and were not remeasured during the periods presented unless specifically required by GAAP. Acquisition date fair values represent either Level 2 fair value measurements (investment securities, ORE, property, equipment and borrowings) or Level 3 fair value measurements (loans, deposits and core deposit intangible asset).

Impaired loans are evaluated and valued at the time the loan is identified as impaired, at the lower of cost or fair value less estimated selling costs. Measuring the impairment of loans using the present value of expected future cash flows, discounted at the loan's effective interest rate, is not considered a fair value measurement. For collateral-dependent loans, fair value is measured based on the value of the collateral securing these loans and is classified as Level 3 in the fair value hierarchy. Collateral may include real estate or business assets, including equipment, inventory and accounts receivable. The value of real estate collateral is determined based on appraisals prepared by qualified licensed appraisers ordered by the Company's internal appraisal department, which is independent of the Company's lending function. If significant, the value of business equipment is based on an appraisal by qualified licensed appraisers ordered by the Company; otherwise, the equipment's net book value on the business's financial statements is the basis for the value of business equipment. Inventory and accounts receivable collateral are valued based on independent field examiner review or aging reports. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business. Impaired loans are evaluated on at least a quarterly basis for additional impairment and adjusted accordingly.

Foreclosed assets are adjusted to fair value less estimated selling costs upon transfer of the loans to ORE, which becomes the new carrying value of the ORE. Subsequently, foreclosed assets are carried at the lower of carrying value or fair value less estimated selling costs. Fair value is based on independent market prices, appraised values of the collateral, sales agreements, or management's estimation of the value of the collateral using market data including recent sales activity for similar assets in the property's market. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client's business. Management continues to evaluate the appropriateness of appraised values on an annual basis.

Mortgage and SBA servicing rights are initially recorded at fair value when loans are sold with servicing retained. These assets are then amortized in proportion to and over the period of estimated net servicing income. On at least a quarterly basis, these servicing assets are assessed for impairment based on fair value. Management uses a model operated and maintained by an independent third party to assist in determining fair value which stratifies the servicing portfolio into homogeneous subsets with unique behavior characteristics. The model then converts those characteristics into income and expense streams, adjusting those streams for prepayments, present values the adjusted streams, and combines the present values into a total. If the cost basis of any loan stratification tranche is higher than the present value of the tranche, an impairment is recorded. Management periodically obtains an independent review of the valuation assumptions to validate the fair value estimate and the reasonableness of the assumptions used in measuring fair value. See Note 11 for additional disclosures related to assumptions used in the fair value calculation for mortgage and SBA servicing rights.

Management makes certain estimates and assumptions related to costs to service varying types of loans and pools of loans, prepayment speeds, the projected lives of loans and pools of loans sold servicing retained, and discount factors used in calculating the present values of servicing fees projected to be received. No less frequently than quarterly, management reviews the status of mortgage loans held-for-sale for which fair value has been elected and pools of servicing assets to determine if there is any impairment to those assets due to such factors as earlier than estimated repayments or significant prepayments. Any impairment identified in these assets results in reductions in their carrying values through a valuation allowance and a corresponding increase in operating expenses.

The significant unobservable input used in the fair value measurement of the Company's IRLCs is the pull-through ratio, which represents the percentage of loans currently in a lock position which management estimates will ultimately close. Generally, the fair value of an IRLC is positive (negative) if the prevailing interest rate is lower (higher) than the IRLC rate. Therefore, an increase in the pull-through ratio (i.e., higher percentage of loans are estimated to close) will result in the fair value of the IRLC increasing if in a gain position, or decreasing if in a loss position. The pull-through ratio is largely dependent on the processing stage that a loan is currently in and the change in prevailing interest rates from the time of the rate lock. The pull-through ratio is computed by the secondary marketing department using historical data and the ratio is periodically reviewed by the Company's Secondary Marketing Department of the Mortgage Banking Division for reasonableness.

Forward commitments are instruments that are used to hedge the value of the IRLCs and mortgage loans held-for-sale. The Company takes investor commitments to sell a loan or pool of newly originated loans to an investor for an agreed upon price for delivery in the future. This type of forward commitment is also known as a mandatory commitment. Generally, the fair value of a forward commitment is negative (positive) if the prevailing interest rate is lower (higher) than the current commitment interest

#### **Table of Contents**

rate. The value of these commitments is ultimately determined by the investor that sold the commitment and represents a significant unobservable input used in the fair value measurement of the Company's fair value of forward commitments.

# Fair Value Option

The following table presents the difference between the aggregate fair value and the aggregate unpaid principal balance of loans held-for-sale for which the fair value option ("FVO") has been elected as of June 30, 2016 and December 31, 2015. There were no loans held-for-sale that were 90 days or more past due or in nonaccrual status at June 30, 2016 or December 31, 2015.

(in thousands)	Aggregate Fair Value June 30, 2016	Aggregate Unpaid Principal Balance Under FVO at June 30, 2016	Fair Value Over Unpaid Principal
Residential mortgage loans held-for-sale	\$299,616	\$288,733	\$10,883
(in thousands)	Aggregate Fair Value December 31, 2015	Aggregate Unpaid Principal Balance Under FVO at December 31, 2015	Fair Value Over Unpaid Principal
Residential mortgage loans held-for-sale	\$233.525		\$ 4.939

Residential mortgage loans held-for-sale \$233,525 \$228,586 \$4,939

The fair value gain (loss) related to mortgage banking activities for items measured at fair value pursuant to election of the FVO was \$4.4 million and \$5.9 million for the three and six months ended June 30, 2016, respectively, and \$(2.8) million and \$(2.3) million for the three and six months ended June 30, 2015, respectively.

The following table includes the estimated fair value of the Company's financial instruments. The estimated fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. In cases where quoted market prices are not available, fair values are based on settlements using present value or other valuation techniques. Those techniques are significantly affected by the imprecision in estimating unobservable inputs and the assumptions used, including the discount rate and estimates of future cash flows. While the Company believes its valuation methods are appropriate, the derived fair value estimates cannot be substantiated by comparison to independent markets, and, in many cases, could not be realized in immediate settlement of the instruments. In that regard, the aggregate fair value amounts presented in the tables below do not represent the underlying value of the Company.

		Fair Value Measurements at June 30, 2016				
(in thousands)	Carrying Amount	Quoted Prin Active Markets for Identical Assets (Level 1)		Significant Unobservable Inputs (Level 3)		
Financial instruments (assets): Cash and cash equivalents	\$148,745	\$148,745	\$ -	-\$ -	-\$148,745	

Investment securities available-for-sale Investment securities held-to-maturity Total loans, net	168,938 — 17,224 — 3,621,699 —	168,938 13,524 299,616	 4,142 3,091,479	168,938 17,666 3,391,095
Financial instruments (liabilities):	3,021,077	277,010	3,071,477	3,371,073
Noninterest-bearing demand deposits	995,673 —		995,673	995,673
Interest-bearing deposits	2,573,933 —	_	2,574,801	2,574,801
Short-term borrowings	215,833 —	215,833	_	215,833
Subordinated debt	120,388 —	119,479	_	119,479
23				

#### **Table of Contents**

(in thousands)	Carrying Amount	Fair Value 2015 Quoted Fin Active Markets for Identical Assets (Level 1)	Prices Significant Other Observable	Significant Unobservable Inputs (Level 3)	
Financial instruments (assets):		,			
Cash and cash equivalents	\$ 86,133	\$86,133	\$	-\$ -	-\$ 86,133
Investment securities available-for-sale	172,397	_	172,397	_	172,397
Investment securities held-to-maturity	14,398	_	10,410	4,188	14,598
Total loans, net	3,268,318		233,525	2,846,139	3,079,664
Financial instruments (liabilities):					
Noninterest-bearing demand deposits	786,779			786,779	786,779
Interest-bearing deposits	2,392,732			2,391,993	2,391,993
Short-term borrowings	209,730		209,730		209,730
Subordinated debt	120,322	_	116,706	_	116,706

The carrying amounts reported in the Consolidated Balance Sheets for cash and cash equivalents approximate the fair values of those assets. For investment securities, fair value equals quoted market prices, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities or dealer quotes. Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type. The fair value of performing loans is calculated by discounting scheduled cash flows through the remaining maturities using estimated market discount rates that reflect the credit and interest rate risk inherent in the loans along with a market risk premium and liquidity discount. Covered loans are measured using projections of expected cash flows, exclusive of the loss sharing agreements with the FDIC.

Fair value for significant nonperforming loans is estimated taking into consideration recent external appraisals of the underlying collateral for loans that are collateral dependent. If appraisals are not available or if the loan is not collateral dependent, estimated cash flows are discounted using a rate commensurate with the risk associated with the estimated cash flows. Assumptions regarding credit risk, cash flows, and discount rates are judgmentally determined using available market information and specific borrower information.

The fair value of deposits with no stated maturities, such as noninterest-bearing demand deposits, savings, interest-bearing demand, and money market accounts, is equal to the amount payable on demand. The fair value of time deposits is based on the discounted value of contractual cash flows based on the discount rates currently offered for deposits of similar remaining maturities.

The fair value of the Company's borrowings is estimated based on the quoted market price for the same or similar issued or on the current rates offered for debt of the same remaining maturities.

For off-balance sheet instruments, fair values are based on rates currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing for loan commitments and letters of credit. Fees related to these instruments were immaterial at June 30, 2016 and December 31, 2015, and the carrying amounts represent a reasonable approximation of their fair values. Loan commitments, letters and lines of credit, and similar obligations typically have variable interest rates and clauses that deny funding if the customer's credit quality deteriorates. Therefore, the fair values of these items are not significant and are not included in the foregoing schedule.

Netting of Financial Instruments

Securities sold under repurchase agreements consist primarily of balances in the transaction accounts of commercial customers swept nightly to an overnight investment account. Securities sold under repurchase agreements are collateralized with investment securities having a market value no less than the balance borrowed, which can fluctuate daily. Securities sold under repurchase agreements are not subject to offset.

The following table presents the net position of securities sold under repurchase agreements.

(in thousands)

Securities sold under repurchase agreements (1)

Fair value of securities pledged

Net position of overnight repurchase agreements

June 30, December 2016 31, 2015

\$15,271 \$19,730

21,470 23,058

\$6,199 \$3,328

<sup>(1)</sup> Included as part of Short-term borrowings on the Consolidated Balance Sheets

#### **Table of Contents**

The following table summarizes the collateral type pledged for the securities sold under repurchase agreements presented above.

(in thousands)	June 30,	December
(III thousands)		31, 2015
Municipal securities	\$7,691	\$ 8,240
Obligations of U.S. Government sponsored enterprises	4,999	4,932
Residential mortgage-backed securities	8,780	9,886
Total fair value of securities pledged	\$21,470	\$ 23,058

For both periods presented, all of the repurchase agreements contractually mature overnight. Risk arises if the collateral value drops below agreed upon levels and the Company would be required to pledge further securities. Management has mitigated this risk by reviewing the collateral on a daily basis, and reviewing the market value of the collateral on a monthly basis.

There are no derivative contracts subject to master netting agreements.

### 9. Derivative Financial Instruments

Losses of \$1.0 million and gains of \$1.7 million were recorded for the three months ended June 30, 2016 and 2015, respectively, and gains of \$327,000 and \$5.1 million were recorded for the six months ended June 30, 2016 and 2015, respectively, for all mortgage-related derivatives, and are included in the Consolidated Statements of Comprehensive Income as part of noninterest income from mortgage banking activities.

The Company's derivative positions were as follows:

Contract or Notional

Amount as of

June 30, December 31,

(in thousands) 3ulic 30, Becchiber 2016 2015

Forward rate commitments \$589,541 \$ 410,152

Interest rate lock commitments 310,222 181,188 Total derivatives contracts \$899,763 \$ 591,340

The Company's derivative contracts are not subject to master netting arrangements.

10. Earnings Per Common Share

Earnings per common share ("EPS") were calculated as follows:

Earnings per common share ("EPS") were calculated as f	ollows:	
	Three N	Months
	Ended.	June 30,
(\$ in thousands, except per share data)	2016	2015
Net income	\$6,645	\$12,451
Weighted average common shares outstanding - basic (1)	25,481	21,456
Effect of dilutive stock options and warrants (2)	480	1,626
Weighted average common shares outstanding – diluted	25,961	23,082
EPS:		
Basic	\$0.26	\$0.58
Diluted	\$0.26	\$0.54
	Six Mor	nths
	Ended J	une 30,
	2016	2015
(\$ in thousands, except per share data)		
Net income	\$11,186	\$23,141
Weighted average common shares outstanding - basic (1) Effect of dilutive stock options and warrants (2)	24,877 524	21,418 1,616

Weighted average common shares outstanding – diluted 25,401 23,034

EPS:

Basic \$0.45 \$1.08 Diluted \$0.44 \$1.00

issuable under contracts outstanding during each respective period

As of June 30, 2016 and 2015, there were 465,000 and 112,000 common stock options which were not included in the potentially dilutive stock options and warrants, respectively. These shares were not included in the computation of diluted EPS because they were anti-dilutive in the period (i.e., the options' exercise price was greater than the average market price of the common shares.)

### 11. Certain Transfers of Financial Assets

# Servicing rights

Loan servicing rights are initially recorded at fair value and subsequently recorded at the lower of cost or fair value and are amortized over the remaining service life of the loans. The carrying value of the loan servicing assets is shown in the table below:

Servicing rights

Residential mortgage \$64,899 \$72,766 SBA 5,747 5,358 Indirect automobile 8,174 6,820 Total servicing rights \$78,820 \$84,944

Residential Mortgage Loans

The Company typically sells first-lien residential mortgage loans to third party investors, primarily Fannie Mae, Ginnie Mae, and Freddie Mac. The Company retains the related mortgage servicing rights ("MSRs") and receives servicing fees on certain of these loans. During the three months ended June 30, 2016 and 2015, the Company sold \$637.2 million and \$591.8 million in

<sup>(1)</sup> Includes participating securities related to unvested restricted stock awards, net of forfeitures during the period (2) Effect of dilutive stock options and warrants includes the dilutive effect of additional potential common shares

#### **Table of Contents**

residential mortgage loans, respectively, with servicing retained. During the six months ended June 30, 2016 and 2015, the Company sold \$1,110.7 million and \$1,083.9 million in residential mortgage loans, respectively, with servicing retained.

The net gain on loan sales, MSR impairment and amortization, and servicing fees are recorded in the Consolidated Statements of Comprehensive Income as part of noninterest income from mortgage banking activities. During the three months ended June 30, 2016 and 2015, the Company recorded gains on sales of residential mortgage loans of \$22.7 million and \$17.1 million, respectively. During the six months ended June 30, 2016 and 2015, the Company recorded gains on sales of residential mortgage loans of \$37.9 million and \$36.8 million, respectively. During the three months ended June 30, 2016 and 2015, the Company recorded servicing fees of \$4.6 million and \$3.8 million, respectively. During the six months ended June 30, 2016 and 2015, the Company recorded servicing fees of \$9.1 million and \$7.4 million, respectively.

The table below is an analysis of the activity in the Company's MSRs and impairment.

	For the Three			For the Six Months				
	Months Ended			Ended				
	June	30,			June 30,			
(in thousands)	2016		2015		201	6	201	5
Residential mortgage servicing rights								
Beginning carrying value, net	\$69,9	927	\$58,0	579	\$72	,766	\$56	,720
Additions	7,151		8,411	L	12,2	245	15,2	200
Amortization	(3,61)	0 )	(2,58	1)	(6,8	82 )	(4,9)	42 )
(Impairment)/recoveries, net	(8,56)	9)	2,611	L	(13,	230)	142	
Ending carrying value, net	\$64,8	399	\$67,	120	\$64	,899	\$67	,120
	For the Three Fo			For th	or the Six			
		Moı	nths E	nded		Mont	hs E	nded
		June	e 30,			June 3	30,	
(in thousands)		201	6	2015	5	2016		2015
Residential mortgage servicing impair	ment							
Beginning balance		\$14	,184	\$8,9	21	\$9,52	23	\$6,452
Additions		8,60	)2	756		14,42	4	4,656
Recoveries		(33	)	(3,3)	67)	(1,194	4 )	(4,798)
Ending balance		\$22	,753	\$6,3	310	\$22,7	53	\$6,310

The fair value of MSRs, key metrics, and the sensitivity of the fair value to adverse changes in model inputs and/or assumptions are summarized below.

(\$ in thousands)	June 30, 2016		Decemb 31, 2015	er
Residential Mortgage Servicing Rights				
Fair Value	\$64,900		\$74,366	)
Composition of residential loans serviced for others:				
Fixed-rate	99.38	%	99.28	%
Adjustable-rate	0.62	%	0.72	%
Total	100.00	%	100.00	%
Weighted average remaining term (years)	26.0		26.0	
Modeled prepayment speed	14.85	%	8.66	%
Decline in fair value due to a 10% adverse change	\$(2,975	)	\$(2,572	)
Decline in fair value due to a 20% adverse change	(5,711	)	(4,978	)
Weighted average discount rate	9.39	%	10.06	%
Decline in fair value due to a 10% adverse change	\$(1,967	)	\$(3,004	)
Decline in fair value due to a 20% adverse change	(3,839	)	(5,762	)

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in value based on adverse changes in model inputs and/or assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in value may not be linear. In addition, the effect of an adverse variation in a particular assumption on the value of the MSRs is calculated without changing any other assumptions. In reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which may magnify or counteract the effect of the change.

#### **Table of Contents**

Information about the asset quality of residential mortgage loans serviced by the Company is shown in the table below.

	June 30, 20	Net				
Residential mortgage loans serviced				Cha	rge-offs	
	Unpaid	Delinque	ent (days)	for the Six		
	Principal Principal			Mo	nths	
(in thousands)		30 to 89	90+	Ended		
				Jun	e 30,	
				201	6	
Serviced for others	\$7,200,602	\$32,927	\$6,554	\$		
Held-for-sale	288,734	405	_			
Held-for-investment	336,027	2,285	4,529	23		
Total residential mortgage loans serviced	\$7,825,363	\$35,617	\$11,083	\$	23	

Loans serviced for others are not included in the consolidated statements of financial condition as they are not assets of the Company.

# Mortgage Recourse Liability

During the last five years ended June 30, 2016, the Company has sold over 45,000 loans with a principal balance of approximately \$10.9 billion. As seller, the Company has made various representations and warranties related to, among other things, the ownership of the loans, the validity of the liens, the loan selection and origination process, and the compliance with origination criteria established by the purchasers. In the event of a breach of these representations and warranties, the Company is obligated to repurchase loans with identified defects and/or to indemnify the purchasers. Some of these conditions include underwriting errors or omissions, fraud or material misstatements, and invalid collateral values. The contractual obligation arises only when the breach of representations and warranties is discovered and repurchase/indemnification is demanded. Generally, the maximum amount the Company would be required to pay would be equal to the unpaid principal balance of such loans that are deemed to have defects that were sold to purchasers, plus accrued interest, return of the premium received at the time of the loan sale, and reimbursement of certain expenses. To date, the claims to the Company from the purchasers to be paid upon repurchase or paid because of indemnification have been insignificant. In addition, the Company's loan sale contracts define a condition in which the borrower defaults during a short period of time as an early payment default ("EPD"). In the event of an EPD, the Company may be required to return the premium paid for the loan, pay certain administrative fees, and may be required to repurchase the loan or indemnify the purchaser unless an EPD waiver is obtained. Management recognizes the potential risk from costs related to breaches of representations and warranties made in connection with residential loan sales and subsequent required repurchases, indemnifications, and EPD claims. As a result, the Company has established a liability to cover potential costs related to these events based on historical experience, adjusted for any risk factors not captured in the historical losses, current business volume, and known claims outstanding. The recourse liability totaled \$1.4 million at June 30, 2016 and December 31, 2015, respectively, and management believes this amount is adequate for potential exposure related to loan sale indemnification, repurchase loans, and EPD claims. Management will continue to monitor the adequacy of the reserve level and may decide that further additions to the reserve are appropriate. However, there can be no assurance that the current balance of this reserve will prove sufficient to cover actual future losses.

It should be noted that the Company's loan sale activity began to increase at a time when underwriting requirements were strengthened from prior years and limited documentation conventional loans (i.e., non-government insured) were no longer eligible for purchase in the secondary market. Accordingly, the population of conventional loans the Company has sold has been underwritten based on fully documented information. While this does not eliminate all risk of repurchase or indemnification costs, management believes it significantly mitigates that risk. SBA Loans

The Company has executed certain transfers of SBA loans with third parties. These loans, which are typically partially guaranteed by the SBA or otherwise credit enhanced, are generally secured by business property such as real estate, inventory, equipment, and accounts receivable. During the three months ended June 30, 2016 and 2015, the Company

sold \$17.3 million and \$12.6 million in SBA loans, respectively. During the six months ended June 30, 2016 and 2015, the Company sold \$28.8 million and \$24.2 million in SBA loans, respectively.

The Company retains the loan servicing rights and receives servicing fees. The net gain on SBA loan sales, servicing rights impairment and amortization and servicing fees are recorded in the Consolidated Statements of Comprehensive Income as part of noninterest income from SBA lending activities. During the three months ended June 30, 2016 and 2015, the Company recorded gains on sales of SBA loans of \$1.3 million and \$804,000, respectively. During the six months ended June 30, 2016 and 2015, the Company recorded gains on sales of SBA loans of \$1.9 million and \$1.2 million. During the three months ended June 30, 2016 and 2015, the Company recorded servicing fees of \$604,000 and \$560,000, respectively. During the six months ended June 30, 2016 and 2015, the Company recorded servicing fees of \$1.2 million and \$1.1 million, respectively.

### **Table of Contents**

The table below is an analysis of the activity in the Company's SBA loan servicing rights and impairment.

•	Fo	r the	т	hree	For the Six		
					Months Ended		
				nded			
	Ju	ne 30	),		June 30	,	
(in thousands)	20	16	4	2015	2016	2015	
SBA loan servicing rights							
Beginning carrying value, net	\$5	,449	9	\$4,642	\$5,358	\$4,872	
Additions	51	3	4	271	806	507	
Amortization	(3.	38	) (	(511)	(653)	(1,027)	
Recovery, net	12	3	4	251	236	301	
Ending carrying value, net	\$5	,747	9	\$4,653	\$5,747	\$4,653	
		For	th	e Three	For the	e Six	
		Months Ended		l Months Ended			
		Jun	e 3	0,	June 3	0,	
(in thousands)		201	6	2015	2016	2015	
SBA servicing rights impairme	ent						
Beginning balance		\$13	0	\$1,768	\$243	\$1,818	
Additions							
Recoveries		(123)	3)	(251	) (236)	(301)	
Ending balance		\$7		\$1,517	\$7	\$1,517	

The fair value of the SBA loan servicing rights, key metrics, and the sensitivity of the fair value to adverse changes in the model inputs and/or assumptions are summarized below.

(\$ in thousands)	June 30, 2016	Decem 31, 2015	ber
SBA loan servicing rights			
Fair Value	\$6,553	\$5,887	,
Composition of loans serviced for others:			
Fixed-rate	0.20 %	0.05	%
Adjustable-rate	99.80 %	99.95	%
Total	100.00 %	100.00	%
Weighted average remaining term (years)	19.4	19.7	
Modeled prepayment speed	8.37 %	9.41	%
Decline in fair value due to a 10% adverse change	\$(161)	\$(181	)
Decline in fair value due to a 20% adverse change	(315)	(353	)
Weighted average discount rate	12.63 %	13.25	%
Decline in fair value due to a 10% adverse change	\$(232)	\$ (242	)
Decline in fair value due to a 20% adverse change	(447)	(466	)
	1 1 11	. 1	

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in value based on adverse changes in model inputs and/or assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in value may not be linear. In addition, the effect of an adverse variation in a particular assumption on the value of the SBA loan servicing rights is calculated without changing any other assumptions. In reality, changes in one factor may magnify or counteract the effect of the change.

#### **Table of Contents**

Information about the asset quality of SBA loans serviced by the Company is shown in the table below.

	June 30, 2016				Net	
SBA loans serviced				Ch	arge-offs	
	Unnoid	Delinqu	ient	for the Six		
	Unpaid Principal	(days)		Month		
	Balance	30 to		En	ded	
(in thousands)	Darance	30 to 89	90+	Jur	ne 30,	
		09		20	16	
Serviced for others	\$278,596	\$1,229	\$3,928	\$	387	
Held-for-sale	9,413	_		_		
Held-for-investment	144,237	_	5,591	10	1	
Total SBA loans serviced	\$432,246	\$1,229	\$9,519	\$	488	

Loans serviced for others are not included in the consolidated statements of financial condition as they are not assets of the Company.

**Indirect Automobile Loans** 

The Company purchases, on a nonrecourse basis, consumer installment contracts secured by new and used vehicles purchased by consumers from franchised motor vehicle dealers and select independent dealers. A portion of the indirect automobile loans is sold with servicing retained and the Company receives servicing fees. During the three months ended June 30, 2016 and 2015, the Company sold \$176.0 million and \$177.8 million in indirect automobile loans, respectively. During the six months ended June 30, 2016 and 2015, the Company sold \$347.8 million and \$397.6 million in indirect automobile loans, respectively.

The gain on loan sales and servicing fees are recorded in the Consolidated Statements of Comprehensive Income as part of noninterest income from indirect lending activities. During the three months ended June 30, 2016 and 2015, the Company recorded gains on sales of indirect automobile loans of \$3.2 million and \$3.5 million, respectively. During the six months ended June 30, 2016 and 2015, the Company recorded gains on sales of indirect automobile loans of \$6.1 million and \$7.9 million, respectively. During the three months ended June 30, 2016 and 2015, the Company recorded servicing fees of \$2.3 million and \$2.1 million, respectively. During the six months ended June 30, 2016 and 2015, the Company recorded servicing fees of \$4.3 million and \$3.9 million, respectively.

The table below is an analysis of the activity in the Company's indirect automobile loan servicing rights:

	For the 7	Three	For the Six		
	Months 1	Ended	Months Ended		
	June 30,		June 30,		
(in thousands)	2016	2015	2016	2015	
Indirect automobile loan servicing rights					
Beginning carrying value	\$7,504	\$4,825	\$6,820	\$3,305	
Additions	1,402	1,518	2,699	3,379	
Amortization	(732)	(502)	(1,345)	(843)	
Ending carrying value	\$8,174	\$5,841	\$8,174	\$5,841	

The Company has not recorded impairment on its indirect automobile loan servicing rights.

The fair value of the indirect automobile loan servicing rights, key metrics, and the sensitivity of the fair value to adverse changes in model inputs and/or assumptions are summarized below.

### **Table of Contents**

(\$ in thousands)	June 30, 2016	Dece 31, 2015	mber
Indirect loan servicing rights			
Fair value	\$8,401	\$9,80	03
Composition of loans serviced for others:			
Fixed-rate	100.00 9	6 100.0	00 %
Adjustable-rate	9	% —	%
Total	100.00 %	6 100.0	00 %
Weighted average remaining term (years)	4.9	5.0	
Modeled prepayment speed	20.88 9	6 20.88	3 %
Decline in fair value due to a 10% adverse change	\$(234)	\$(32	2)
Decline in fair value due to a 20% adverse change	(457)	(627	)
Weighted average discount rate	6.16	6.87	%
Decline in fair value due to a 10% adverse change	\$(71)	\$(10	9)
Decline in fair value due to a 20% adverse change	(141)	(215	)

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in value based on adverse changes in model inputs and/or assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in value may not be linear. In addition, the effect of an adverse variation in a particular assumption on the value of the indirect automobile loan servicing rights is calculated without changing any other assumptions. In reality, changes in one factor may magnify or counteract the effect of the change.

Information about the asset quality of the indirect automobile loans serviced by the Company is shown in the table below.

June 30, 20	Net			
		Charge-offs		
Unnaid	Delinqu	ient	for the Six	
	(days)		Months	
•	30 to		Ended	
Darance		90+	June 30,	
	0)		2016	
\$1,219,909	\$2,162	\$1,069	\$ 1,192	
150,000		_		
1,512,406	2,570	1,278	751	
\$2,882,315	\$4,732	\$2,347	\$ 1,943	
	Unpaid Principal Balance \$1,219,909 150,000 1,512,406	Principal Principal Balance 30 to 89  \$1,219,909 \$2,162 150,000 — 1,512,406 2,570	Unpaid Principal Balance 30 to 89 90+ \$1,219,909 \$2,162 \$1,069 150,000 — —	

Loans serviced for others are not included in the consolidated statements of financial condition as they are not assets of the Company.

#### **Table of Contents**

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
The following analysis reviews important factors affecting our financial condition at June 30, 2016 compared to
December 31, 2015, and compares the results of operations for the three and six months ended June 30, 2016 and
2015. These comments should be read in conjunction with our consolidated financial statements and accompanying
notes appearing in this Quarterly Report on Form 10-Q and the "Risk Factors" set forth in our Annual Report on Form
10-K for the year ended December 31, 2015. All percentage and dollar variances noted in the following analysis are
calculated from the balances presented in the accompanying consolidated financial statements.
Forward-Looking Statements

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that reflect our current expectations relating to present or future trends or factors generally affecting the banking industry and specifically affecting our operations, markets and services. Without limiting the foregoing, the words "believes," "expects," "anticipates," "estimates," "projects," "intends," "plans," "will," "may," and similar expressions are intended to idea forward-looking statements. These forward-looking statements are based upon assumptions we believe are reasonable and may relate to, among other things, the difficult economic conditions and the economy's impact on operating results, credit quality, liquidity, capital, the adequacy of the allowance for loan losses, changes in interest rates, and litigation results. These forward-looking statements are subject to risks and uncertainties. Actual results could differ materially from those projected for many reasons, including without limitation, changing events and trends that have influenced our assumptions.

These risks, trends and events include but are not limited to the following: (1) risks associated with our loan portfolio, including difficulties in maintaining quality loan growth, greater loan losses than historic levels, the risk of an insufficient allowance for loan losses, expenses associated with managing nonperforming assets, our ability to maintain and service relationships with automobile dealers and indirect automobile loan purchasers, and our ability to profitably manage changes in our indirect automobile lending operations; (2) risks associated with global, general, and local economic and business conditions, including economic recession or depression, the pace, consistency, and extent of recovery of values and activity in the residential housing and commercial real estate markets of the Atlanta metropolitan area as well as the Savannah, Georgia, Birmingham, Alabama and eastern, central, and northern Florida markets; (3) expectations of and actual timing and amount of interest rate movements, including the slope and shape of the yield curve, which can have a significant impact on a financial services institution; (4) market and monetary fluctuations, including fluctuations in mortgage markets; (5) inflation or deflation; (6) risks associated with government regulation and programs, uncertainty with respect to future governmental economic and regulatory measures, new regulatory requirements imposed by the Consumer Financial Protection Bureau ("CFPB"), new regulatory requirements for residential mortgage loan services, and numerous legislative proposals to further regulate the financial services industry, the impact of, and adverse changes in, the governmental regulatory requirements affecting us, and changes in political, legislative and economic conditions; (7) the ability to maintain adequate liquidity and sources of liquidity; (8) our ability to maintain sufficient capital and to raise additional capital; (9) the accuracy and completeness of information from customers and our counterparties; (10) the effectiveness of our controls and procedures; (11) our ability to attract and retain skilled people; (12) greater competitive pressures among financial institutions in our market areas; (13) failure to achieve the revenue increases expected to result from our investments in our growth strategies, including our branch additions and in our transaction deposit, trust and lending businesses; (14) the volatility and trading volume of our common stock, and our ability to pay dividends; (15) the impact of dilution on our common stock; (16) risks related to acquisitions; (17) compliance with certain requirements under our loss share agreements with the Federal Deposit Insurance Corporation ("FDIC"); (18) risks associated with technological changes and the possibility of cyberfraud; (19) risks associated with adverse weather events in the geographic markets in which we operate; (20) our reliance on financial models and the accuracy of such financial models; and (21) our reliance on third party vendors.

This list is intended to identify some of the principal factors that could cause actual results to differ materially from those described in the forward-looking statements included herein and are not intended to represent a complete list of all risks and uncertainties in our business. Investors are encouraged to read the related section in our 2015 Annual

Report on Form 10-K, including the "Risk Factors" set forth therein. Additional information and other factors that could affect future financial results are included in our filings with the Securities and Exchange Commission ("SEC").

# **Table of Contents**

### Selected Financial Data

The following table contains selected consolidated financial data and should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and unaudited consolidated financial statements and accompanying notes included in Item 1 of this report.

	As of or fo	r th	e Three Mo	nths	s Ended		As of or for the Six Months Ended			
(\$ in thousands, except per share data)	June 30, 2016		March 31, 2016		June 30, 2015		June 30, 2016		June 30, 2015	
INCOME STATEMENT DATA:										
Interest income	\$36,806		\$34,292		\$27,516		\$71,098		\$54,002	
Interest expense	4,963		4,998		3,502		9,961		6,447	
Net interest income	31,843		29,294		24,014		61,137		47,555	
Provision for loan losses	3,128		500		(182	)	3,628		(74	)
Noninterest income	29,971		24,886		36,695		54,857		68,733	
Noninterest expense	48,125		46,558		41,165		94,683		79,800	
Net income	6,645		4,541		12,451		11,186		23,141	
PERFORMANCE:										
Earnings per common share - basic	\$0.26		\$0.19		\$0.58		\$0.45		\$1.08	
Earnings per common share - diluted	0.26		0.18		0.54		0.44		1.00	
Book value per common share	\$13.17		\$12.96		\$12.90		\$13.17		\$12.90	
Tangible book value per common share	12.60		12.40		12.70		12.60		12.70	
Cash dividends paid per common share	\$0.12		\$0.12		\$0.10		\$0.24		\$0.19	
Return on average assets	0.64	%	0.46	%	1.55	%	0.55	%	1.48	%
Return on average shareholders' equity	8.07	%	5.90	%	17.97	%	7.03	%	17.11	%
Net interest margin	3.31	%	3.25	%	3.24	%	3.29	%	3.30	%
END OF PERIOD BALANCE SHEET										
SUMMARY:										
Total assets	\$4,281,927	7	\$4,101,499	)	\$3,374,938	3	\$4,281,927	7	\$3,374,93	8
Earning assets	3,860,181		3,683,411		3,118,065		3,860,181		3,118,065	
Loans, excluding loans held-for-sale	3,190,707		3,092,632		2,411,143		3,190,707		2,411,143	
Total deposits	3,569,606		3,421,448		2,639,248		3,569,606		2,639,248	
Shareholders' equity	335,870		329,778		285,946		335,870		285,946	
Assets serviced for others	8,699,107		8,336,541		7,292,561		8,699,107		7,292,561	
DAILY AVERAGE BALANCE SHEET										
SUMMARY:										
Total assets	\$4,207,171	l	\$3,942,683	3	\$3,228,867	'	\$4,076,575	5	\$3,163,83	4
Earning assets	3,804,751		3,639,236		2,980,741		3,694,547		2,920,121	
Loans, excluding loans held-for-sale	3,161,676		3,023,312		2,361,146		3,094,142		2,330,140	
Total loans	3,590,929		3,370,645		2,778,117		3,482,436		2,717,672	
Total deposits	3,470,966		3,212,691		2,624,412		3,344,868		2,577,958	
Shareholders' equity	331,056		308,952		277,961		320,004		272,790	
Assets serviced for others	8,480,382		8,162,343		7,104,630		8,321,362		6,924,423	
ASSET QUALITY RATIOS:										
Net charge-offs/(recoveries), annualized to	0.25	0%	(0.20	1%	(0.03	1%	0.12	%	0.13	%
average loans					•					
Allowance to period-end loans	0.88	%	0.86	%	0.97	%	0.88	%	0.97	%
Nonperforming assets to total loans, ORE and repossessions	1.66	%	2.03	%	2.01	%	1.66	%	2.01	%
r	0.53x		0.42x		0.48x		0.53x		0.48x	

Allowance to nonperforming loans, ORE

and repossessions

CLI	EC	$\Gamma\Gamma\Gamma$	$\mathbf{D}^{A}$	TI	<b>a</b> c.
SEL	EU	1 $E$ $D$	KA	. 1 1	JS:

Loans to total deposits	89.39	% 90.39	% 91.36	% 89.39	% 91.36	%
Average total loans to average earning assets	94.38	% 92.62	% 93.20	% 94.26	% 93.07	%
Noninterest income to revenue	44.88	% 42.05	% 57.15	% 43.55	% 56.00	%
Leverage ratio	8.46	% 8.88	% 9.77	% 8.46	% 9.77	%
Common equity tier 1 capital	8.18	% 8.25	% 8.96	% 8.18	% 8.96	%
Tier 1 risk-based capital	9.35	% 9.47	% 10.46	% 9.35	% 10.46	%
Total risk-based capital	12.06	% 12.21	% 13.71	% 12.06	% 13.71	%
Overview						

Since our inception in 1974, we have pursued managed profitable growth through providing quality financial services. Our overall focus is on building shareholder value. Our mission is to continue growth, improve earnings and increase shareholder value; to treat customers, employees, community and shareholders according to the Golden Rule; and to operate within a culture of strong internal controls.

#### **Table of Contents**

Our franchise primarily spans the metropolitan Atlanta, Jacksonville, Orlando, and Sarasota-Bradenton, Florida markets. We also conduct indirect automobile lending, residential mortgage lending and SBA lending activities in thirteen states.

During 2016 and 2015, we have continued to expand our footprint and customer base with the opening of additional offices to support retail banking, mortgage lending, and indirect automobile lending activities including the commencement of indirect automobile lending activities in Oklahoma, expansion of mortgage lending activities into North and South Carolina, the expansion of our retail branch network in Georgia and northern, eastern and central Florida through acquisitions, and de novo branch openings. Trust and wealth management began operations in July 2014 and continues to grow.

On March 1, 2016, we completed our acquisition of American Enterprise Bankshares, Inc. ("AEB"), the holding company for American Enterprise Bank of Florida, headquartered in Jacksonville, Florida. We acquired AEB for \$22.8 million. AEB shareholders received 0.299 shares of Fidelity common stock for each share of AEB common stock, resulting in the issuance of 1,470,068 common stock shares of Fidelity common stock. Under the terms of the acquisition agreement, AEB merged with and into the Company and American Enterprise Bank of Florida merged with and into Fidelity Bank. With this acquisition, we added approximately \$208.8 million in assets, \$147.4 million in loans, and \$181.8 million in deposits and expanded and strengthened its retail branch footprint by adding two branches in the Jacksonville, Florida area.

In addition to the AEB acquisition, since June 30, 2015, we added \$280.8 million in assets, including \$144.8 million in loans and \$266.4 million in deposits and seven branches in October 2015 from The Bank of Georgia FDIC-assisted acquisition and \$151.7 million in assets, including \$29.7 million in loans and \$151.1 million in deposits, in the acquisition of eight branches from First Bank in September 2015.

Our lending activities are significantly influenced by the local economic environments in the markets we serve. We have grown our consumer installment, mortgage, construction and commercial loan portfolios organically and through acquisition as the economy continues to improve. Our loan portfolio is well diversified among consumer, business, and real estate lending. The credit quality of the loans we have originated continues to be strong.

We derive approximately half of our revenues from noninterest income sources such as service charges on loan and deposit accounts, fees on other products and services and income from mortgage banking, indirect automobile, and SBA activities. The majority of the noninterest income earned from these sources is generated from gains on sales of loans including recognition of loan servicing on the majority of loans sold. The retained servicing obligation generates servicing revenue over the life of the loans sold. The revenue generated from gains on sales of loans and related servicing is partially offset by amortization and possible impairment of the related servicing rights. Servicing rights are amortized in proportion to the estimated future servicing income on the underlying loans sold. Impairment on servicing rights is recorded based on changes in the estimated and actual prepayment speeds and default rates and losses on the underlying loans sold. During the first half of 2016, higher than normal impairment on mortgage servicing rights has been recorded as part of noninterest income from mortgage banking activities. While the impairment charges have been significant, we expect the impact to be partially offset in the near term by an increase in refinance loan production driven by falling mortgage rates in the fallout of the June 2016 "BREXIT" decision. A portion of our profitability, as with other financial institutions, is dependent upon net interest income, which is the difference between the interest we receive on interest-earning assets, such as loans and securities, and the interest we pay on interest-bearing liabilities, principally deposits and borrowings. Our net interest margin is affected by prevailing interest rates, nonperforming assets and competition among financial institutions for loans and deposits. We continue to attract new customer relationships, and talented and experienced bankers to support our growth. During 2016, we have made significant progress in integrating and leveraging our recent acquisitions and continued expansion. We are also continuing to focus on asset quality, revenue growth, deposit growth and quality loan growth at a well-maintained capital level.

#### Financial Performance

We recorded net income for the three months ended June 30, 2016 of \$6.6 million compared to \$12.5 million for the same period in 2015, a decrease of \$5.8 million, or 46.6%. For the six months ended June 30, 2016, we recorded net income of \$11.2 million compared to \$23.1 million for the same period in 2015, a decrease of \$12.0 million, or

### 51.7%.

Basic and diluted earnings per common share for the three months ended June 30, 2016 were \$0.26 and \$0.26, respectively, compared to \$0.58 and \$0.54, respectively, for the same period last year. For the six months ended June 30, 2016, the basic and diluted earnings per common share were \$0.45 and \$0.44, respectively, compared to \$1.08 and \$1.00 for the six months ended June 30, 2015.

The year over year decrease in three month and six month net income was primarily the result of a \$5.3 million and \$11.9 million or 21.7% and 25.9% decrease in noninterest income from mortgage banking activities, a \$3.6 million and \$8.2 million, or 18.1% and 21.2%, increase in salaries and employee benefits, offset by a \$7.8 million and \$13.6 million or 32.6% and 28.6% increase in net interest income.

#### **Table of Contents**

For the three and six months ended June 30, 2016, there was a much larger than usual mortgage servicing rights impairment charge of \$8.6 million and \$13.2 million, respectively, an increase of \$4.7 million and \$13.4 million, as compared to the same periods in 2015. The charges were recorded to reflect lower average market interest rates and subsequently higher prepayment speeds due to the volatile interest rate environment and uncertain global economic conditions. Year over year, gross servicing rights continued to increase as residential mortgage, SBA, and indirect loan sales remained strong.

Salaries and benefits increased by \$3.6 million and \$8.2 million, or 18.1% and 21.2%, for the quarter and six months ended June 30, 2016, as compared to the same periods in 2015 as the Bank continued its strategy of increasing its footprint across a larger geographic area, through acquisitions and organic growth. Approximately \$2 million of the increase occurred due to a year over year increase of 173 in the FTE count and annual cost of living adjustments. Also included in the increase in salaries and benefits is a \$1.4 million and \$2.3 million increase in the quarter and year to date, respectively, as compared to the same period in the prior year, of employer taxes and employee benefits, the majority of which resulted from an increase in medical premiums, representing an increase in both number of employees and the increased cost of employer-paid benefits.

Commissions increased by \$919,000 and \$1.0 million, or 11.8% and 7.1%, for the quarter and six months ended June 30, 2016 due to increases in mortgage loan production.

The increase in occupancy expense of \$559,000 and \$1.5 million, or 16.2% and 21.1%, for the quarter and six months ended June 30, 2016, respectively, as compared to the same periods in 2015 was a result of increases in depreciation expense, small equipment purchases, property taxes and utilities expenses, primarily due to increased expenses associated with new branches, both through acquisitions and organic growth.

Other noninterest expense increased by \$1.8 million and \$4.0 million, or 19.7% and 21.6%, for the quarter and six months ended June 30, 2016 compared to comparable prior year periods, primarily due to increased expenses associated with new branches and acquisitions. Of this increase, professional fees increased by \$784,000 and \$2.1 million, primarily due to outside services contracted for maintenance and operations and legal fees for mergers and acquisitions.

On a linked-quarter basis, noninterest expense increased by \$1.6 million, or 3.4%, primarily due to a \$2.5 million, or 39.9% increase in commissions as mortgage loan production increased by \$244.3 million, or 42.8%. This increase was partially offset by a reduction of approximately \$700,000 in acquisition-related expenses, following the completion of The Bank of Georgia system conversion in late March. Noninterest expense for the second quarter includes approximately \$400,000 in noncontinuing acquisition costs related to the AEB system conversion which was completed in late July 2016.

**Results of Operations** 

Net Interest Income

Interest Income

Interest income was \$36.8 million and \$71.1 million for the quarter and the six months ended June 30, 2016, an increase of \$9.3 million and \$17.1 million, or 33.8% and 31.7%, respectively, as compared to the same periods in 2015. Year over year, the increase in average loans for the quarter and six months was \$812.8 million and \$764.8 million, or 29.3% and 28.1%, respectively, which was the primary reason for the increase in interest income. The yield on loans increased by 13 and 9 basis points for the quarter and six months, respectively. Excluding the accretable discount on acquired loans, the yield on loans decreased by 4 and 16 basis points for the quarter and six months, respectively, as new loans were originated at lower yields over the previous twelve months.

On a linked-quarter basis, interest income increased by \$2.5 million, or 3 basis points, primarily due to the increase in average loans during the quarter of \$220.3 million, or 6.5%. Excluding the accretable discount on acquired loans, the yield on loans was relatively flat, increasing by 1 basis point.

Interest Expense

Interest expense was \$5.0 million and \$10.0 million for the three and six months ended June 30, 2016, an increase of \$1.5 million and \$3.5 million or 41.7% and 54.5%, respectively, as compared to the same periods in 2015, primarily due to the issuance of \$75.0 million in subordinated debt in May of 2015. The subordinated debt bears interest at a fixed rate of 5.875%, which resulted in an additional \$735,000 and \$1.8 million in expense for the quarter and six

months ended June 30, 2016, respectively, as compared to the same periods in the prior year. This increase was partially offset by lower funding costs on interest-bearing deposits as maturing time deposits have repriced at lower rates compared to the prior year.

The majority of the remaining increases in interest expense for the quarter and six months occurred due to the year over year increase of \$581.0 million, or 29.2%, in interest-bearing deposits.

On a linked-quarter basis, interest expense was flat, decreasing by \$35,000, or 0.7%.

Net Interest Margin

#### **Table of Contents**

The net interest margin was 3.31% and 3.29% for the three and six months ended June 30, 2016, as compared to 3.25% and 3.31% for the same periods in 2015, respectively. The increase of 6 basis points for the quarter resulted from an increase of 11 basis points in the yield on earning assets, partially offset by a 7 basis point increase in the cost of funds. The overall cost of funds increased due to the \$75 million subordinated debt issuance in May 2015 which bear interest at a rate of 5.875%, despite a decrease in the cost of interest-bearing deposits of 4 basis points. The net interest margin decreased slightly for the six months ended June 30, 2016 as six months of interest expense was recognized in 2016 from the subordinated debt issuance as compared to one month in the same period in 2015. Excluding the accretable discount on acquired loans, the net interest margin for the quarter and six months ended June 30, 2016 was 3.11% and 3.29%, respectively, a decrease of 10 and 26 basis points compared to the same periods in the prior year as new loans, on average, were originated at lower yields over the previous twelve months and the subordinated debt issuance previously described contributed to a net increase in the cost of funds. For the quarter and six months, net interest income (tax equivalent) rose to \$32.0 million and \$61.4 million, or an increase of 32.5% and 28.2%, respectively, as compared to \$24.1 million and \$47.9 million for the same periods in 2015. The increase in net interest income was primarily the result of an increase of 30.2% and 28.6% in interest earning assets for the quarter and six months, compared to the same periods in 2015, due to a combination of organic growth and acquisitions previously described.

On a linked-quarter basis, the net interest margin increased by 6 basis points, primarily due to higher yields on acquired loans as well as a reduction in rates paid on deposits. Excluding the accretable discount on acquired loans, the net interest margin increased by 5 basis points, primarily due to the decrease in the cost of interest-bearing liabilities as a result of lower rates paid on maturing time deposits.

# Table of Contents

Average Balances, Interest and Yields (Unaudited)

Average Balances, interest and Treids (Ghaudited)	For the Three Months Ended							
	June 30, 201	.6		June 30, 201	5			
(\$ in thousands)	Average	Income/	Yield/	Average	Income/	Yield/		
(\$\phi\$ in thousands)	Balance	Expense	Rate	Balance	Expense	Rate		
Assets								
Interest-earning assets:								
Loans, net of unearned income <sup>(1)</sup>	\$3,590,929	\$35,304	3.95%	\$2,778,117	\$26,438	3.82%		
Investment securities <sup>(1)</sup>	190,184	1,502	3.18%	159,734	1,174	2.95%		
Other earning assets	99,037	118	0.48%	42,890	14	0.13%		
Total interest-earning assets	3,880,150	36,924	3.83%	2,980,741	27,626	3.72%		
Noninterest-earning assets:								
Cash and due from banks	29,956			14,577				
Allowance for loan losses	(26,674)			(23,774)				
Premises and equipment, net	88,070			61,821				
Other real estate	19,481			18,342				
Other assets	216,188			176,748				
Total assets	\$4,207,171			\$3,228,455				
Liabilities and shareholders' equity								
Interest-bearing liabilities:								
Demand	\$1,129,179	\$723	0.26%	\$843,226	\$495	0.24%		
Savings	355,801	283	0.32%	301,599	247	0.33%		
Time deposits	1,053,538	2,205	0.84%	829,120	1,941	0.94%		
Total interest-bearing deposits	2,538,518	3,211	0.51%	1,973,945	2,683	0.55%		
Other borrowings	244,944	311	0.51%	224,429	161	0.29%		
Subordinated debt	120,372	1,441	4.81%	73,179	658	3.61%		
Total interest-bearing liabilities	2,903,834	4,963	0.69%	2,271,553	3,502	0.62%		
Noninterest-bearing liabilities and shareholders' equity:								
Demand deposits	932,448			650,467				
Other liabilities	39,833			28,474				
Shareholders' equity	331,056			277,961				
Total liabilities and shareholders' equity	\$4,207,171			\$3,228,455				
Net interest income/spread		\$31,961	3.14%		\$24,124			
Net interest margin			3.31%			3.25%		

<sup>(1)</sup> Interest income includes the effect of taxable equivalent adjustment using a 35% tax rate

# Table of Contents

	For the Six M June 30, 201		ded	June 30, 201		
(\$ in thousands)	Average Balance			Average Balance	Income/ Expense	
Assets		•			•	
Interest-earning assets:						
Loans, net of unearned income <sup>(1)</sup>	\$3,482,435	\$68,309	3.94%	\$2,717,672	\$51,871	3.85%
Investment securities <sup>(1)</sup>	187,921	2,835	3.03%	162,082	2,420	3.01%
Other earning assets	84,800	185	0.44%	40,367	26	0.13%
Total interest-earning assets	3,755,156	71,329	3.82%	2,920,121	54,317	3.75%
Noninterest-earning assets:						
Cash and due from banks	29,243			14,942		
Allowance for loan losses	(26,863)			(24,512)		
Premises and equipment, net	85,315			61,402		
Other real estate	19,688			20,270		
Other assets	214,036			171,361		
Total assets	\$4,076,575			\$3,163,584		
Liabilities and shareholders' equity						
Interest-bearing liabilities:						
Demand	\$1,090,730	\$1,417	0.26%	\$828,113	\$947	0.23%
Savings	357,972	588		305,475	502	0.33%
Time deposits	1,035,611	4,471		816,132	3,726	0.92%
Total interest-bearing deposits	2,484,313	6,476		1,949,720	5,175	0.54%
Other borrowings	248,152	605	0.49%	226,888	338	0.30%
Subordinated debt	120,355	2,880	4.81%	59,817	934	3.15%
Total interest-bearing liabilities	2,852,820	9,961	0.70%	2,236,425	6,447	0.58%
Noninterest-bearing liabilities and shareholders' equity:						
Demand deposits	860,555			628,238		
Other liabilities	43,196			26,131		
Shareholders' equity	320,004			272,790		
Total liabilities and shareholders' equity	\$4,076,575			\$3,163,584		
Net interest income/spread		\$61,368	3.12%		\$47,870	3.17%
Net interest margin			3.29%			3.31%

 $<sup>^{(1)}</sup>$  Interest income includes the effect of taxable equivalent adjustment using a 35% tax rate

#### **Table of Contents**

#### Provision for Loan Losses

Management's policy is to maintain the allowance for loan losses at a level sufficient to absorb probable incurred losses inherent in the loan portfolio as of the balance sheet date. The allowance is increased by the provision for loan losses and decreased by charge-offs, net of recoveries, net of amounts due from the FDIC under the loss sharing agreements for our past FDIC-assisted transactions.

The provision for loan losses was \$3.1 million and \$3.6 million for the three and six months ended June 30, 2016, respectively, compared to a provision expense of \$182,000 and \$74,000 for the same periods in 2015. The loan portfolio held for investment experienced organic growth of \$98.1 million during the quarter while the trend in historical net charge-offs has been low. Recoveries in the prior year partially offset the provision for loan losses required as a result of portfolio growth.

On a linked-quarter basis, the provision for loan losses increased by \$2.6 million, mainly as a result of mainly as a result of net charge-offs of specific reserves in the commercial portfolio in the second quarter as a result of portfolio growth.

As of or for the Six

The following schedule summarizes the changes in the allowance for loan losses for the periods indicated.

	Months Ended June				
	30,				
(\$ in thousands)	2016		2015		
Balance at beginning of period	\$26,46	4	\$25,45	0	
Net (charge-offs)/recoveries:					
Commercial	(869	)	(772	)	
Construction	797		772		
Consumer	(1,650	)	(1,411	)	
Mortgage	(161	)	(57	)	
Total net charge-offs	(1,883	)	(1,468	)	
Decrease in FDIC indemnification asset	(172	)	(483	)	
Provision for loan losses <sup>(1)</sup>	3,628		(74	)	
Balance at end of period	\$28,03	7	\$23,42	5	
Annualized ratio of net charge-offs to average loans outstanding, net	0.12	%	0.13	%	
Allowance for loan losses as a percentage of loans	0.88	%	0.97	%	
Allowance for loan losses as a percentage of loans, excluding acquired loans	0.97	%	0.98	%	
(1)					

<sup>(1)</sup> Net of benefit attributable to FDIC indemnification asset

Management believes the allowance for loan losses is adequate to provide for losses inherent in the loan portfolio at June 30, 2016.

# Noninterest Income

The categories of noninterest income, and the dollar and percentage change between periods, are as follows.

	Three Months Ended June 30,				Six Mon	Months Ended June 30,			
(\$ in thousands)	2016	2015	\$ Change	% Change	2016	2015	\$ Change	% Change	
Service charges on deposit accounts	\$1,433	\$1,195	\$238	19.9 %	\$2,803	\$2,278	\$525	23.0 %	
Other fees and charges	1,858	1,274	584	45.8	3,524	2,440	1,084	44.4	
Mortgage banking activities	19,287	24,617	(5,330	(21.7)	34,022	45,935	(11,913)	(25.9)	
Indirect lending activities	4,782	5,031	(249	(4.9)	9,046	11,010	(1,964)	(17.8)	
SBA lending activities	1,893	1,364	529	38.8	3,127	2,295	832	36.3	
Bank owned life insurance	494	500	(6	(1.2)	948	992	(44)	(4.4)	
Securities gains	200	_	200	100.0	282	_	282	100.0	
Other	24	2,714	(2,690	(99.1)	1,105	3,783	(2,678)	(70.8)	
Total noninterest income	\$29,971	\$36,695	\$(6,724)	(18.3)%	\$54,857	\$68,733	\$(13,876)	(20.2)%	

Noninterest income was \$30.0 million and \$54.9 million for the three and six months ended June 30, 2016, a decrease of \$6.7 million and \$13.9 million, respectively, or 18.3% and 20.2% as compared to the same periods in 2015. primarily due to a net decrease in mortgage banking activities of \$5.3 million and \$11.9 million, respectively. Higher than usual non-cash MSR impairment charges were partially offset by increased mortgage production revenue. The remainder of the decrease in total noninterest income is primarily attributable to a \$1.6 million and \$1.4 million decrease in gains in ORE sales included as part of other income for the quarter and six

#### **Table of Contents**

months ended June 30, 2016, respectively, partially offset by an increase in income from SBA lending activities and service charges and fees on loan and deposit accounts as the base of customer accounts has continued to grow organically and through acquisitions.

Mortgage Banking Activities

Mortgage production income (defined as marketing gains and origination points and fees) increased by \$6.0 million and \$1.7 million, or 28.9% and 3.9%, for the quarter and six months ended June 30, 2016, respectively, as compared to the same periods in 2015, as all components experienced increases. Total mortgage production for the quarter was \$815.1 million, an increase of \$26.6 million, or 3.4%, as compared to the prior year. Mortgage production for the six months was approximately \$1.4 billion in both years. Production growth during the quarter is the result of seasonal boosts, as well as an increase in loan volume per loan originator.

Production margins for the quarter increased as higher margin product sales increased, primarily due to changing product mix. Low margin jumbo product sales decreased from 14.5% to 10.8% of total production for the second quarter of 2016 and 2015, respectively. Higher margin FHA/VA/USDA product sales increased from the same quarter a year ago. In addition, production of lower margin wholesale loans decreased as we made the decision to exit the low margin, higher risk wholesale production channel during the second quarter of 2016. While this move will affect near term production projections compared to recent quarters, the impact on production volume, revenue and profitability should be minimal as wholesale lending has been less than 10% of total production in recent quarters. In the long run, this decision will result in the reallocation of resources to higher return activities. Wholesale lending requires significant volume and scale to realize meaningful net income.

Mortgage servicing revenue increased by \$869,000 and \$1.7 million, or 23.1% and 23.2%, for the quarter and six months, respectively, as compared to the same periods in 2015, as the portfolio of mortgage loans serviced for others increased from \$5.9 billion to \$7.2 billion year over year.

As noted earlier, higher than usual non-cash MSR impairment charges of \$8.6 million and \$13.3 million were recorded for the quarter and six months ended June 30, 2016, respectively, an increase of \$4.7 million and \$13.4 million, as compared to the same periods in 2015.

On a linked-quarter basis, noninterest income increased by \$5.1 million, or 20.4%, primarily due to an increase in income from mortgage banking activities of \$4.6 million, which was largely driven by higher mortgage production income and servicing revenue, partially offset by higher than normal MSR impairment charges recorded during the quarter. The remainder of the increase is due to higher income from indirect and SBA lending activities during the quarter.

Mortgage production income and servicing revenue was \$31.5 million for the quarter, an increase of \$8.8 million, or 38.8%, as compared to the prior quarter. The primary driver of this change was an increase in marketing gains of \$7.6 million, or 50.0%, while origination points and fees were \$1.1 million, or 36.1%, higher for the quarter. The primary cause of the increase in marketing gains was the increase in loan sales for the quarter of \$165.1 million, or 30.1%, primarily due to increased seasonal loan production. Total mortgage production was \$815.1 million for the quarter, an increase of \$244.3 million, or 42.8%, from the prior quarter. Retail production grew by \$251.0 million, or 47.9%, and comprised 95.1% of total production, while wholesale production for the quarter decreased by \$6.7 million. In addition, production margins increased from the previous quarter.

Partially offsetting the increase in mortgage revenues was an increase of \$3.9 million in MSR impairment charges for the quarter. While impairment charges recorded in 2016 have been significant, management projects the impact to be partially offset by the surge in refinance activity due to falling mortgage rates in the fallout of the June 2016 "BREXIT" decision. The volume of interest rate lock commitments issued by the Bank in June for retail mortgage lending hit an all-time high, and issued lock commitments in July remain elevated and above recent trends. The pipeline of loans to be sold at June 30, 2016 was up approximately 7.6% from the same period last year.

Noninterest Expense

The categories of noninterest expense, and the dollar and percentage change between periods, are as follows.

	Three Months Ended June 30,				Six Months Ended June 30,			
(\$ in thousands)	2016	2015	\$ Change	% Change	2016	2015	\$ Change	% Change

Salaries and employee benefits	\$23,229	\$19,668	\$3,561	18.1 %	\$46,652	\$38,490	\$8,162	21.2	%
Commissions	8,713	7,794	919	11.8 %	14,943	13,954	989	7.1	%
Occupancy, net	4,013	3,454	559	16.2 %	8,397	6,936	1,461	21.1	%
Communication	1,217	1,102	115	10.4 %	2,345	2,050	295	14.4	%
Other	10,953	9,147	1,806	19.7 %	22,346	18,370	3,976	21.6	%
Total noninterest expense	\$48,125	\$41,165	\$6,960	16.9 %	\$94,683	\$79,800	\$14,883	18.7	%

Noninterest expense was \$48.1 million and \$94.7 million, respectively, for the three and six months ended June 30, 2016, an increase of \$7.0 million and \$14.9 million, or 16.9%, and 18.7%, as compared to the same periods in 2015. The increase in noninterest

#### **Table of Contents**

expense for the quarter and year to date was mostly attributable to an increase in expenses associated with acquisitions as well as organic growth. The increase in noninterest expense compared to the prior year is mostly attributable to an increase in expenses associated with organic growth as well as acquisitions. Non continuing acquisition costs of approximately \$400,000 and \$1.5 million were included in noninterest expenses for the quarter and six months, respectively, with nominal acquisition costs for the same periods in 2015.

Salaries and benefits increased by \$3.6 million and \$8.2 million, or 18.1% and 21.2%, for the quarter and six months ended June 30, 2016, as compared to the same periods in 2015 as the Bank continued its strategy of increasing its footprint across a larger geographic area, through acquisitions and organic growth. Approximately \$2 million of the increase occurred due to a year over year increase of 173 in the FTE count and annual cost of living adjustments. Also included in the increase in salaries and benefits is a \$1.4 million and \$2.3 million increase in the quarter and year to date, as compared to the same period in the prior year, of employer taxes and employee benefits, the majority of which resulted from an increase in medical premiums, representing an increase in both number of employees and the increased cost of employer-paid benefits.

Commissions increased by \$919,000 and \$1.0 million, or 11.8% and 7.1%, for the quarter and six months ended June 30, 2016, compared to the comparable prior year periods due to increases in mortgage loan production.

The increase in occupancy expense of \$559,000 and \$1.5 million, or 16.2% and 21.1%, for the quarter and six months ended June 30, 2016, respectively, as compared to the same periods in 2015 was a result of increases in depreciation expense, small equipment purchases, property taxes and utilities expenses, primarily due to increased expenses associated with new branches, both through acquisitions and organic growth.

Other noninterest expense increased by \$1.8 million and \$4.0 million, or 19.7% and 21.6%, for the quarter and six months ended June 30, 2016 compared to comparable prior year periods, primarily due to increased expenses associated with new branches and acquisitions. Of this increase, professional fees increased by \$784,000 and \$2.1 million, primarily due to outside services contracted for maintenance and operations and legal fees for mergers and acquisitions.

On a linked-quarter basis, noninterest expense increased by \$1.6 million, or 3.4%, primarily due to a \$2.5 million, or 39.9%, increase in commissions as mortgage loan production increased by \$244.3 million, or 42.8%. This increase was partially offset by a reduction of approximately \$700,000 in acquisition-related expenses, following the completion of The Bank of Georgia system conversion in late March. Noninterest expense for the second quarter includes approximately \$400,000 in noncontinuing acquisition costs related to the AEB system conversion which was completed in late July 2016.

### Income Tax Expense

Income tax expense was \$3.9 million and \$6.5 million for the three and six months ended June 30, 2016, a decrease of \$3.4 million, or 46.2%, and \$6.9 million, or 51.6%, as compared to the same periods in 2015. The primary driver of the changes in expense between periods was a decrease in the level of pre-tax income reported for each period, partially offset by an increase in the effective tax rate as a result of lower favorable permanent differences due to nondeductible merger expenses incurred in 2016 related to the AEB acquisition. The effective tax rate for the three and six months ended June 30, 2016 was 37.1% and 36.7%, as compared to 36.9% and 36.7% for the same periods in the prior year.

# **Financial Condition**

Total assets at June 30, 2016 grew to \$4.3 billion, an increase of \$432.9 million, or 11.2%, compared to December 31, 2015, primarily as a result of organic loan growth as well as assets added from the AEB acquisition.

On March 1, 2016, the Company acquired American Enterprise Bankshares, Inc. ("AEB"), the holding company for American Enterprise Bank of Florida, a Jacksonville, Florida-based community bank. AEB merged with and into the Company and American Enterprise Bank of Florida merged with and into Fidelity Bank. With this acquisition, the Company added approximately \$208.8 million in assets, including \$40.7 million in cash and securities, \$147.4 million in loans, and \$181.8 million in deposits, \$7.1 million in premises and equipment, \$13.3 million in other assets consisting primarily of \$1.3 million in core deposit intangible, \$5.9 million in deferred tax assets and \$5.2 million in goodwill. The Company projects cost savings will be recognized in future periods once the conversion and integration activities related to the acquisition are completed.

In addition to the AEB acquisition, since June 30. 2015, the Company added \$280.8 million in assets, including \$144.8 million in loans and \$266.4 million in deposits and seven branches in October 2015 from The Bank of Georgia FDIC-assisted acquisition and \$151.7 million in assets, including \$29.7 million in loans and \$151.1 million in deposits, in the acquisition of eight branches from First Bank in September 2015.

The Company accounts for its acquisitions as business combinations. As such, the purchase price for each acquisition has been allocated to the fair value of the assets acquired and liabilities assumed as of the acquisition date.

#### **Table of Contents**

#### Loans

Total loans held for investment grew to \$3.2 billion at June 30, 2016, an increase of \$293.8 million and \$779.6 million, or 10.1% and 32.3%, compared to December 31, 2015 and June 30, 2015, respectively. These increases were primarily the result of acquisitions and organic growth. The year over year increase is comprised of organic growth of \$457.8 million and \$321.8 million in loans added through acquisitions, with the majority of the increase in acquired loans coming from the acquisition of \$200.6 million in commercial loans. The Bank continues to generate new business and leverage its expansion through acquisitions.

The majority of the increase in the portfolio during the quarter occurred in the consumer loan portfolio, including indirect automobile and installment loans, which grew by \$57.4 million and \$265.3 million, or 3.8% and 20.5%, during the quarter and year over year, respectively. Year over year, \$257.5 million of the increase was related to organic growth, mainly in the indirect automobile portfolio as a result of strong auto loan production. In addition, \$7.8 million in consumer loans were added as the result of acquisitions.

Construction loans grew by \$17.5 million and \$70.8 million, or 8.7% and 48.2%, during the quarter and year over year, respectively, as the market for builder loans continues to improve and the customer base has expanded in both Georgia and Florida. Mortgage loans, including first mortgages and home equity lines of credit, increased by \$16.2 million and \$174.8 million, or 3.5% and 58.7%, for the quarter and year over year, respectively. Year over year, \$75.7 million in mortgage loans were added from acquisitions. The primary driver of organic loan growth in the mortgage portfolio has been the Bank's increased focus on portfolio lending as staff have been added and sales efforts have increased on products to grow the mortgage portfolio.

#### Loan Servicing Rights

Although gross servicing rights have continued to increase with strong residential mortgage, SBA and indirect auto loan sales, net servicing rights decreased during the quarter by \$4.1 million, or 4.9%, as MSR impairment charges recorded in the last two quarters have been much larger than usual. The Bank recorded \$8.6 million and \$13.2 million in MSR impairment during the quarter and six months ended June 30, 2016, respectively, an increase of \$11.2 million and \$13.4 million, as compared to the same periods in 2015. The increase in impairment is primarily related to an increase in estimated future prepayment speeds, and subsequently a decrease in the estimated remaining life of the servicing income, of the underlying loans serviced for others, due to the decrease in market interest rates.

#### **Table of Contents**

#### **Asset Quality**

The following schedule summarizes our asset quality at the periods indicated.

(\$ in thousands)	June 30, 2016		December 31, 2015		June 30, 2015	
NONPERFORMING ASSETS						
Nonaccrual loans	\$33,435	í	\$27,128		\$30,756	
Loans past due 90 days or more and still accruing			1,284		836	
Repossessions	1,067		1,561		1,041	
Other real estate (ORE)	18,621		18,677		16,070	
Nonperforming assets	\$53,123		\$48,650		\$48,703	
NONPERFORMING ASSET RATIOS						
Loans 30-89 days past due	\$6,705		\$9,353		\$3,653	
Loans 30-89 days past due to loans	0.21	%	0.32	%	0.15	%
Loans past due 90 days or more and still accruing to loans	_	%	0.04	%	0.03	%
Nonperforming assets to loans, ORE, and repossessions	1.65	%	1.67	%	2.01	%
ASSET QUALITY RATIOS						
Classified Asset Ratio (1)	26.34	%	29.86	%	18.59	%
Nonperforming loans as a % of loans	1.05	%	0.98	%	1.31	%
ALL to nonperforming loans	99.59	%	74.32	%	74.15	%
Net (recoveries)/charge-offs, annualized to average loans	0.25	%	0.18	%	(0.03)	)%
ALL as a % of loans	0.88	%	0.91	%	0.97	%
CLASSIFIED ASSETS						
Classified loans (2)	\$78,516	)	\$84,093		\$49,561	
ORE and repossessions	16,396		17,125		13,209	
Total classified assets (3)	\$94,912	)	\$101,218		\$62,770	

<sup>(1)</sup> Classified asset ratio is defined as classified assets as a percentage of Tier 1 capital plus allowance for loan losses.

\$5,007

\$4,680

\$5,256

(3) Classified assets include loans having a risk rating of substandard or worse, both accrual and nonaccrual, repossessions and ORE, net of loss share.

### Mortgage Recourse Liability

During the last five years ended June 30, 2016, the Company has sold over 45,000 loans with a principal balance of approximately \$10.9 billion. As seller, the Company has made various representations and warranties related to, among other things, the ownership of the loans, the validity of the liens, the loan selection and origination process, and the compliance with origination criteria established by the purchasers. In the event of a breach of these representations and warranties, the Company is obligated to repurchase loans with identified defects and/or to indemnify the purchasers. Some of these conditions include underwriting errors or omissions, fraud or material misstatements, and invalid collateral values. The contractual obligation arises only when the breach of representations and warranties is discovered and repurchase/indemnification is demanded. Generally, the maximum amount the Company would be required to pay would be equal to the unpaid principal balance of such loans that are deemed to have defects that were sold to purchasers, plus accrued interest, return of the premium received at the time of the loan sale, and reimbursement of certain expenses. To date, the claims to the Company from the purchasers to be paid upon repurchase or paid because of indemnification have been insignificant. In addition, the Company's loan sale contracts define a condition in which the borrower defaults during a short period of time as an early payment default ("EPD"). In the event of an EPD, the Company may be required to return the premium paid for the loan, pay certain administrative fees, and may be required to repurchase the loan or indemnify the purchaser unless an EPD waiver is obtained.

<sup>(2)</sup> Amount of SBA guarantee included

Management recognizes the potential risk from costs related to breaches of representations and warranties made in connection with residential loan sales and subsequent required repurchases, indemnifications, and EPD claims. As a result, the Company has established a liability to cover potential costs related to these events based on historical experience, adjusted for any risk factors not captured in the historical losses, current business volume, and known claims outstanding. The recourse liability totaled \$1.4 million at June 30, 2016 and December 31, 2015. Management believes this amount is adequate for potential exposure related to loan sale indemnification, repurchase loans, and EPD claims. Management will continue to monitor the adequacy of the reserve level and may decide that further additions to the reserve are appropriate. However, there can be no assurance that the current balance of this reserve will prove sufficient to cover actual future losses.

#### **Table of Contents**

It should be noted that the Company's loan sale activity began to increase at a time when underwriting requirements were strengthened from prior years and limited documentation conventional loans (i.e., non-government insured) were no longer eligible for purchase in the secondary market. Accordingly, the population of conventional loans the Company has sold has been underwritten based on fully documented information. While this does not eliminate all risk of repurchase or indemnification costs, management believes it significantly mitigates that risk. Further, the Company has also received sale representation and warranty relief on a subset of sold loans which reduces potential future liability.

### **Deposits**

Total deposits at June 30, 2016, of \$3.6 billion increased \$390.1 million, or 12.3%, compared to December 31, 2015 and \$930.4 million at June 30, 2015, or 35.3%, year over year, respectively. The year to date increase is attributable to growth in interest-bearing demand and money market accounts of \$113.7 million, or 10.9% as well as growth in time deposits of \$81.0 million, or 17.4%, compared to December 31, 2015. The year over year increase was primarily the result of \$599.3 million in deposits added through acquisitions in addition to organic deposit growth.

The following table summarizes average deposit composition and average rate paid for the periods presented.

For the Three Months Ended														
	June 30, 2016 Mar				March 31, 2016				June 30, 2015					
(\$ in millions)	Average Amount	Rate	of	ercent Total eposits	Δ	Average Amount	Ra	ate		cent 'otal osits	Average Amount	Rate	Percei of Tot Depos	tal
Noninterest-bearing demand deposits	\$932.4	_ %	26	6.9 %	6 \$	787.0		- %	24.5	5 %	\$650.5	_ %	24.8	%
Interest-bearing demand deposits	1,129.2	0.26%	32	2.5 %	6 1	,051.2	0.	27%	32.7	7 %	843.2	0.24%	32.1	%
Savings deposits	355.8	0.32%	10	0.2 %	6 3	58.5	0.	34%	11.2	2 %	301.6	0.33%	11.5	%
Time deposits	1,053.5	0.84%	30	).4 %	6 1	,016.0	0.	90%	31.6	5 %	829.1	0.94%	31.6	%
Total average deposits	\$3,470.9	0.37%	10	00.0 %	6 \$	3,212.7	0.	41%	100	.0 %	\$2,624.4	0.41%	100.0	%
For the Six Months Ended														
	June 30	0, 2016				June 30	0, 2	2015						
(\$ in millions)	Averaş Amoui	Rau	e	Perce of To Depos	tal	Averag Amoui		Rate	o	Percent of Toto Depos	tal			
Noninterest-bearing demand depos	its \$860.6	<u> </u>	%	25.7	%	\$628.2	2	_	% 2	4.4	%			
Interest-bearing demand deposits	1,090.7	0.26	5%	32.6	%	828.1		0.23	% 3	2.1	%			
Savings deposits	358.0	0.33	3%	10.7	%	305.5		0.33	% 1	1.8	%			
Time deposits	1,035.6	0.87	7%	31.0	%	816.1		0.92	% 3	1.7	%			
Total average deposits	\$3,344	.9 0.39	9%	100.0	%	\$2,577	7.9	0.40	% 1	0.00	%			

The majority of the increase in deposits occurred in noninterest bearing demand deposits which grew to \$995.7 million at June 30, 2016, an increase of \$208.9 million and \$349.3 million or 26.6% and 54.0%, compared to December 31, 2015 and June 30, 2015, respectively. Compared to December 31, 2015, the majority of the increase occurred due to increased volume in commercial business accounts, with the acquisition of AEB in March 2016 accounting for \$64.4 million of the increase. Year over year, \$200.1 million of the increase was related to organic growth, with \$149.2 million added as the result of acquisitions. During 2016, the Bank continued its deposit marketing program, increasing the number of demand deposit accounts.

Money market and interest-bearing demand deposits grew by \$113.7 million and \$303.7 million, or 10.9% and 35.7%, compared to December 31, 2015 and June 30, 2015, respectively. Compared to December 31, 2015, \$68.7 million was due to the AEB acquisition and \$45.0 million due to organic growth. Year over year, \$100.8 million of the increase was related to organic growth, with \$202.9 million added as the result of acquisitions.

Average core deposits, including noninterest-bearing demand deposits, grew by \$226.2 million, and \$622.1 million, or 9.4% and 25.7%, compared to December 31, 2015 and June 30, 2015, particularly in commercial accounts and through the acquisition of branch deposits, year over year.

# Borrowings

Short-term borrowings increased by \$6.2 million, or 1.9% compared to December 31, 2015, and decreased by \$87.7 million, or 28.9%, year over year, as a result of fluctuations in short-term liquidity needs which the Bank manages through short-term FHLB advances and Fed funds purchased.

#### **Table of Contents**

#### Liquidity and Capital Resources

Market and public confidence in our financial strength and that of financial institutions in general largely determines the access to appropriate levels of liquidity. This confidence is significantly dependent on our ability to maintain sound credit quality and the ability to maintain appropriate levels of capital resources.

We define liquidity as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. Management measures our liquidity position by giving consideration to both on-balance sheet and off-balance sheet sources of and demands for funds on a daily and weekly basis. In addition, due to FSC being a separate entity and apart from the Bank, it must provide for its own liquidity. FSC is responsible for the payment of dividends declared for its common and preferred shareholders, and interest and principal on any outstanding debt or trust preferred securities.

Sources of the Bank's liquidity include cash and cash equivalents, net of federal requirements to maintain reserves against deposit liabilities; investment securities eligible for sale or pledging to secure borrowings from dealers and customers pursuant to securities sold under agreements to repurchase; loan repayments; loan sales; deposits and certain interest-sensitive deposits; brokered deposits; a collateralized line of credit at the Federal Reserve Bank of Atlanta ("FRB") Discount Window; a collateralized line of credit from the Federal Home Loan Bank of Atlanta ("FHLB"); and borrowings under unsecured overnight Federal funds lines available from correspondent banks. The principal demands for liquidity are new loans, anticipated fundings under credit commitments to customers and deposit withdrawals. Substantially all of FSC's liquidity is obtained from capital raises and dividends from its wholly-owned subsidiaries, LionMark Insurance Company and the Bank, which are limited by applicable law. Management seeks to maintain a stable net liquidity position while optimizing operating results, as reflected in net interest income, the net yield on interest-earning assets and the cost of interest-bearing liabilities in particular. Our Asset Liability Management Committee ("ALCO"), which includes the CEO and senior management representatives, meets monthly to review the current and projected net liquidity positions and to review actions taken by management to achieve this liquidity objective. The Board of Directors also reviews performance against internal liquidity benchmarks on at least a quarterly basis. Managing the levels of total liquidity, short-term liquidity, and short-term liquidity sources continues to be an important and complex exercise because of the coordination of the projected mortgage, SBA and indirect automobile loan production and sales, loans held-for-sale balances, and individual loans and pools of loans sold anticipated to fluctuate during the year.

Our loans held for sale are considered highly liquid. The majority of commitments to purchase mortgage loans held-for-sale will be funded within one month of the loan closing. The majority of these loans are conforming residential mortgage loans sold to GNMA, FNMA and FHLMC. Other categories of loans held for sale include indirect automobile loans purchased from motor vehicle dealers and SBA loans.

#### Shareholders' Equity

Shareholders' equity was \$335.9 million at June 30, 2016, and \$301.5 million at December 31, 2015. The increase in shareholders' equity during the six months ended June 30, 2016 was primarily attributable to the common stock issued in the AEB acquisition to AEB shareholders closed on March 1, 2016. Total consideration of \$22.8 million was issued in the transaction. The net income earned during the six months of \$11.2 million also increased shareholders' equity, which was partially offset by cash dividends declared on common shares during 2016 of \$5.9 million.

In December 2008, the U.S. Treasury purchased 48,200 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the "Preferred Stock"), and a warrant for an aggregate purchase price of \$48.2 million in cash. On June 27, 2012, the Treasury sold all of its shares of the Company's Preferred Stock in a public offering as part of a modified Dutch auction process. The Company did not receive any proceeds from this auction. On May 28, 2015, the U.S. Treasury sold its warrant in a private transaction with two unaffiliated third-party

investors.

At December 31, 2015, there was one warrant outstanding to purchase 1,000,000 shares of our common stock, of which 500,000 shares were exercised during the three months ended March 31, 2016. As of June 30, 2016, the warrant to exercise the additional 500,000 shares of our common stock remained outstanding; however, subsequent to June 30, 2016, the warrant was exercised for all of the remaining 500,000 shares, leaving no warrants outstanding to purchase shares of our common stock.

On April 3, 2014, we filed a shelf registration with the SEC for up to \$100 million of common stock, preferred stock, warrants, or debt securities, to be issued from time to time for general corporate purposes which may include funding bank and non-bank subsidiaries, financing business expansion, or refinancing or extending the maturity of debt obligations and investments at the holding company level. As of June 30, 2016, the Company had not utilized the shelf registration.

# Capital Ratios

FSC is regulated by the Board of Governors of the Federal Reserve Board and is subject to the securities registration and public reporting regulations of the SEC. The Bank is regulated by the Federal Deposit Insurance Corporation ("FDIC") and the Georgia Department of Banking and Finance.

#### **Table of Contents**

The Bank must comply with regulatory capital requirements established by the regulators. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on our financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. Our capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. These capital standards require us to maintain minimum ratios of "Tier 1" capital to total risk-weighted assets and total capital to risk-weighted assets of 6.00% and 8.00%, respectively. Tier 1 capital is comprised of total shareholders' equity calculated in accordance with generally accepted accounting principles, excluding accumulated other comprehensive income, less intangible assets and disallowed portions of our loan servicing rights, and total capital is comprised of Tier 1 capital plus certain adjustments, the largest of which is our qualifying subordinated debt, as well as the allowable portion of the allowance for loan losses. Risk-weighted assets refer to our on- and off-balance sheet exposures, adjusted for their related risk levels using formulas set forth in FDIC regulations.

In addition to the risk-based capital requirements described above, we are subject to a leverage capital requirement, which calls for a minimum ratio of Tier 1 capital to quarterly average total assets of 4.00%. The Bank is also subject to a Common Equity Tier 1 capital to total risk-weighted assets ratio of 4.50%. Common Equity Tier 1 Capital is comprised of Tier 1 capital less amounts attributable to qualifying non-cumulative perpetual preferred stock and minority interests in consolidated subsidiaries.

#### Basel III

In 2004, the Basel Committee on Banking Supervision ("BCBS") published a new capital accord ("Basel II") to replace Basel I. Basel II provided two approaches for setting capital standards for credit risk—an internal ratings-based approach tailored to individual institutions' circumstances and a standardized approach that bases risk weightings on external credit assessments to a much greater extent than permitted in previous risk-based capital guidelines. Basel II also set capital requirements for operational risk and refined the existing capital requirements for market risk exposures. In December 2010, the BCBS released its final framework for strengthening international capital and liquidity regulation, now officially identified by the BCBS as "Basel III." Basel III, when fully phased-in, requires bank holding companies and their bank subsidiaries to maintain substantially more capital, with a greater emphasis on common equity.

The Basel III final capital framework, among other things, (i) introduces as a new capital measure "Common Equity Tier 1 capital" ("CET1"), (ii) specifies that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting specified requirements, (iii) defines CET1 narrowly by requiring that most adjustments to regulatory capital measures be made to CET1 and not to the other components of capital and (iv) expands the scope of the adjustments as compared to existing regulations, such as deducting a much larger portion of the value of mortgage servicing rights from Tier 1 capital.

On July 2, 2013, the Federal Reserve Bank of Atlanta ("FRB") approved the final rules implementing the BCBS's Basel III capital guidelines ("final rules") for U.S. banking organizations. Under the final rules, minimum requirements will increase for both the quantity and quality of capital we maintain. The rules include a new CET1 capital to risk-weighted assets ratio of 4.50% and a CET1 capital conservation buffer of 2.5% of risk-weighted assets. An institution that does not meet the conservation buffer will be subject to restrictions on certain activities including payment of dividends, stock repurchases and discretionary bonuses to executive officers. The final rules also raise the minimum ratio of Tier 1 capital to risk-weighted assets from 4.00% to 6.00% and require a minimum leverage ratio of 4.0%. The final rules also implement strict eligibility criteria for regulatory capital instruments.

On July 9, 2013, the FDIC approved, as an interim final rule, the Basel III regulatory capital requirements for U.S. banks, following the actions of the FRB. The FDIC's rule is identical in substance to the final rules issued by the FRB. The Basel III final rules became effective for us on January 1, 2015, in which we began calculating our capital ratios in accordance with the final risk-based capital rules implementing the BSBC capital guidelines for U.S. banks. Capital ratios for FSC and the Bank are being calculated using the current phase-in applicable for 2016. Full compliance with all requirements of the new capital guidelines will be phased in over a multi-year schedule ending in 2019.

#### **Prompt Corrective Action**

In July 2013, the final rules implementing the BCBS's Basel III capital guidelines increased regulatory capital requirements of U.S. banking organizations in a manner that more closely reflected risk exposures, and brought the regulatory capital framework into compliance with Basel III. The final rules revise the level at which the Bank becomes subject to corrective action. The federal banking agencies have broad powers with which to require companies to take prompt corrective action to resolve problems of insured depository institutions that do not meet minimum capital requirements. The law establishes five capital categories for this purpose: (i) well-capitalized, (ii) adequately capitalized, (iii) undercapitalized, (iv) significantly undercapitalized, and (v) critically undercapitalized. The final rules amended the thresholds in the prompt corrective action framework to reflect the higher capital ratios required. Under the final rules, to be considered well-capitalized, an institution generally must have risk-based Total capital and Tier 1 capital ratios of at least 10% and 6%, respectively, and must not be subject to any order or written directive to meet and maintain a specific capital level for any capital measure. To be considered "adequately capitalized," we are subject to minimum CET1, Tier 1 capital, and Total

#### **Table of Contents**

capital ratios of 4.50%, 6.00%, and 8.00%, respectively. While the prompt corrective action rules apply to banks and not bank holding companies, the FRB is authorized to take actions at the holding company level. Failure to meet applicable capital standards could subject the bank holding company or financial institution to a variety of enforcement remedies available to the federal regulatory authorities. These include limitations on the ability to pay dividends, the issuance by the regulatory authorities of a capital directive to increase capital, and the termination of deposit insurance by the FDIC. FSC is not subject to the provisions of prompt corrective action.

At June 30, 2016, the Bank's capital ratios exceeded the regulatory minimum ratios discussed above. The following table presents the Bank's capital ratios and the minimum regulatory requirements:

	Minimum Regulatory			
	Requirement			
	Fidelity Adequately Well			
	Bank	Capitalized	Capitalized	
Common equity Tier 1 risk-based capital ratio	8.41%	4.50%	6.50%	
Tier 1 risk-based capital ratio	8.82%	6.00%	8.00%	
Total risk-based capital ratio	11.83%	8.00%	10.00%	
Leverage capital ratio	7.98%	4.00%	5.00%	
Dividende				

Dividends

On July 21, 2016, we declared a cash dividend of \$0.12 per share, payable on August 15, 2016, to common shareholders of record as of August 2, 2016. In April of 2016, we declared a cash dividend of \$0.12 per share. Future dividends require a quarterly review of current and projected earnings for the remainder of 2016 in relation to capital requirements prior to the determination of the dividend, and be subject to regulatory restrictions under applicable law. The Board of Directors for both the Bank and FSC will review on a quarterly basis whether to declare and pay dividends for the remainder of 2016, with the declared and paid dividend consistent with current regulatory limitations, earnings, capital requirements, and forecasts of future earnings.

#### Market Risk

Market risk is defined as the sensitivity of income, fair value measurements and capital to changes in market rates or prices. Our primary market risk exposure is credit risk and, to a lesser extent, interest rate risk and liquidity risk. We have little or no risk related to trading accounts, commodities, or foreign exchange. Our real estate loan portfolio is subject to risks associated with the local economies of our various markets and, in particular, the regional economy of the South.

Interest rate risk, which encompasses price risk, is the exposure of a banking organization's financial condition and earnings ability to withstand adverse movements in interest rates. Price and interest rate risks arise from the financial instruments and positions we hold including loans, mortgage servicing rights, investment securities, deposits, borrowings, and derivative financial instruments. Accepting this risk can be an important source of profitability and shareholder value; however, excessive levels of interest rate risk can pose a significant threat to assets, earnings, and capital. Accordingly, effective risk management that maintains interest rate risk at prudent levels is essential to our success.

ALCO, which includes senior management representatives, monitors and considers methods of managing the rate and sensitivity repricing characteristics of the balance sheet components consistent with maintaining acceptable levels of changes in portfolio values and net interest income with changes in interest rates. The primary purposes of ALCO are to manage interest rate risk consistent with earnings and liquidity, to effectively invest our capital, and to preserve the value created by our core business operations. Our exposure to interest rate risk compared to established tolerances is reviewed on at least a quarterly basis by our Board of Directors.

Evaluating our exposure to changes in interest rates includes assessing both the adequacy of the management process used to control interest rate risk and the organization's quantitative levels of exposure. When assessing the interest rate risk management process, we seek to ensure that appropriate policies, procedures, management information systems, and internal controls are in place to maintain interest rate risk at prudent levels with consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires us to assess the existing and potential future effects of changes in interest rates on our consolidated financial condition, including capital adequacy, earnings,

liquidity, and, where appropriate, asset quality.

Interest Rate Sensitivity

A form of interest rate sensitivity analysis referred to as equity at risk is used to measure our interest rate risk by computing estimated changes in earnings and the net present value of our cash flows from assets, liabilities, and off-balance sheet items in the event of a range of assumed changes in market interest rates. Net present value represents the market value of portfolio equity and is equal to the market value of assets minus the market value of liabilities, with adjustments made for off-balance sheet items. This analysis assesses the risk of loss in the market risk sensitive instruments in the event of a sudden and sustained 100, 200, 300, and

#### **Table of Contents**

400 basis point increase or decrease in market interest rates. In addition, management reviews the impact of various yield curve scenarios on earnings and cash flows.

The most recent rate shock analysis indicated that the effects of an immediate and sustained change in rates would fall within policy parameters and approved tolerances for equity at risk and net interest income. If large downward shocks did occur from today's already low rates, increased modeled impairment may breach net income internal benchmarks. Rate shock analysis provides only a limited, point in time view of interest rate sensitivity. The actual impact of interest rate changes upon earnings and net present value may differ from that implied by any static rate shock. In addition, net interest income and net present value under various future interest rate scenarios are affected by multiple other factors not embodied in a static rate shock, including competition, changes in the shape of the Treasury yield curve, divergent movement among various interest rate indices, and the speed with which interest rates change. Varying interest rate environments can create unexpected changes in prepayment levels of assets and liabilities that are not reflected in the interest rate sensitivity analysis.

# Off-Balance Sheet Arrangements

We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers, and to reduce our own exposure to fluctuations in interest rates. These financial instruments, which include commitments to extend credit and letters of credit, involve to varying degrees elements of credit and interest rate risk in excess of the amount recognized in the consolidated financial statements. The contract or notional amounts of these instruments reflect the extent of involvement we have in particular classes of financial instruments

Our exposure to credit loss, in the event of nonperformance by customers for commitments to extend credit and letters of credit, is represented by the contractual or notional amount of those instruments. We use the same credit policies in making commitments and conditional obligations as we do for recorded loans. Loan commitments and other off-balance sheet exposures are evaluated by the Credit Review department quarterly and reserves are provided for risk as deemed appropriate.

Commitments to extend credit are agreements to lend to customers as long as there is no violation of any condition established in the agreement. Substantially all of our commitments to extend credit are contingent upon customers maintaining specific credit standards at the time of loan funding. We minimize our exposure to loss under these commitments by subjecting them to credit approval and monitoring procedures. Thus, we will deny funding a commitment if the borrower's financial condition deteriorates during the commitment period, such that the customer no longer meets the pre-established conditions of lending. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. We evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby and import letters of credit are commitments issued by us to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans or lines of credit to customers. We hold collateral supporting those commitments as deemed necessary.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

See "Market Risk" and "Interest Rate Sensitivity" contained in Item 2 of Part I of this report for quantitative and qualitative discussion about our market risk.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, Fidelity's management supervised and participated in an evaluation, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined under Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based on, and as of the date of, that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized

and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

There has been no change in the Company's internal control over financial reporting during the three months ended June 30, 2016, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

### **Table of Contents**

#### PART II - OTHER INFORMATION

### Item 1. Legal Proceedings

We are a party to various legal proceedings such as claims and lawsuits arising in the course of our normal business activities. Although the ultimate outcome of all claims and lawsuits outstanding as of June 30, 2016 cannot be ascertained at this time, it is the opinion of management that these matters, when resolved, will not have a material adverse effect on our business, results of operations or financial condition.

#### Item 1A. Risk Factors

While the Company attempts to identify, manage, and mitigate risks and uncertainties associated with its business to the extent practical under the circumstances, some level of risk and uncertainty will always be present. Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2015 describes some of the risks and uncertainties associated with our business. These risks and uncertainties have the potential to materially affect our cash flows, results of operations, and financial condition. We do not believe that there have been any material changes to the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2015.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

	(a)	(b)	(c)	(d)
Period	Total Number of Shares (or Units) Purchased	Paid per Share	Purchased as Part of	Maximum Number (or Approximate Dollar Value) of Shares (or Units) That May Yet Be Purchased Under the Plans or Programs
April 2016	_	\$ -		\$10,000,000
May 2016	_	_	_	10,000,000
June 2016	_		_	10,000,000
Total	_	\$ -		\$10,000,000

The repurchase plan announced April 3, 2014, authorizing the repurchase of up to \$10 million of our outstanding common stock, has no expiration date for the authorized share repurchases under such plan.

Item 3. Defaults Upon Senior Securities

Not Applicable

Item 4. Mine Safety Disclosures

Not Applicable

Item 5. Other Information

Not Applicable

#### **Table of Contents**

#### Item 6. Exhibits

- (a) Exhibits. The following exhibits are filed as part of this Report.
  - Amended and Restated Articles of Incorporation of Fidelity Southern Corporation, as amended effective
- 3(a) December 16, 2008 (incorporated by reference from Exhibit 3(a) to Fidelity Southern Corporation's Annual Report on Form 10-K filed March 17, 2009)
- Articles of Amendment to the Articles of Incorporation of Fidelity Southern Corporation (incorporated by reference from Exhibit 3.1 to Fidelity Southern Corporation's Form 8-K filed November 23, 2010)
- By-Laws of Fidelity Southern Corporation, as amended (incorporated by reference from Exhibit 3(b) to Fidelity Southern Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007)
- Amendment to By-Laws of Fidelity Southern Corporation (incorporated by reference from Exhibit 3.2 to Fidelity Southern Corporation's Form 8-K filed November 23, 2010)
- See Exhibits 3(a) and 3(b) for provisions of the Amended and Restated Articles of Incorporation, as amended, and Bylaws, which define the rights of the shareholders.
- Form of Global Note representing the Fixed/Floating Rate Subordinated Notes due 2030 of Fidelity Bank (incorporated by reference from Exhibit 4.1 to Fidelity Southern Corporation's Form 8-K filed June 3, 2015)
- Certification of Principal Executive Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Principal Financial Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101 Financial Statements submitted in XBRL format

# **Table of Contents**

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIDELITY SOUTHERN CORPORATION (Registrant)

Date: August 9, 2016 BY: /s/ JAMES B. MILLER, JR.

James B. Miller, Jr. Chief Executive Officer

Date: August 9, 2016 BY: /s/ STEPHEN H. BROLLY

Stephen H. Brolly Chief Financial Officer