

SIERRA HEALTH SERVICES INC
Form 10-Q
April 27, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2006

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 1-8865

SIERRA HEALTH SERVICES, INC.

(Exact Name of Registrant as Specified in Its Charter)

Nevada
(State or Other Jurisdiction
of Incorporation or Organization)

88-0200415
(I.R.S. Employer Identification No.)

2724 North Tenaya Way, Las Vegas, NV
(Address of Principal Executive Offices)

89128
(Zip Code)

Registrant's Telephone Number, Including Area Code: (702) 242-7000

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act (check one).

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of the registrant's Common Stock as of April 26, 2006 was 55,982,000.

SIERRA HEALTH SERVICES, INC.
Quarterly Report on Form 10-Q
For the period ended March 31, 2006

<u>PART I. FINANCIAL INFORMATION</u>	<u>Page No.</u>
<u>Item 1. Financial Statements (Unaudited):</u>	
<u>Condensed Consolidated Balance Sheets - March 31, 2006 and December 31, 2005</u>	1
<u>Condensed Consolidated Statements of Income - three months ended March 31, 2006 and 2005</u>	2
<u>Condensed Consolidated Statements of Stockholders' Equity - three months ended March 31, 2006 and 2005</u>	3
<u>Condensed Consolidated Statements of Cash Flows - three months ended March 31, 2006 and 2005</u>	4
<u>Notes to Condensed Consolidated Financial Statements</u>	5 - 13
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	14 - 23
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	24
<u>Item 4. Controls and Procedures</u>	24
 <u>PART II. OTHER INFORMATION</u>	
<u>Item 1. Legal Proceedings</u>	25
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	26
<u>Item 3. Defaults upon Senior Securities</u>	26
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	26
<u>Item 5. Other Information</u>	26
<u>Item 6. Exhibits</u>	26
<u>Signatures</u>	27

Table of Contents**PART I. FINANCIAL INFORMATION**

ITEM 1. FINANCIAL STATEMENTS

SIERRA HEALTH SERVICES, INC. AND SUBSIDIARIES
 CONDENSED CONSOLIDATED BALANCE SHEETS
 (In thousands, except per share data)
 (Unaudited)

	March 31, 2006	December 31, 2005
	<u> </u>	<u> </u>
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 98,954	\$
Investments	331,253	
Accounts receivable (less allowance for doubtful accounts: 2006 - \$5,677; 2005 - \$5,792)	15,604	
Current portion of deferred tax asset	26,860	
Prepaid expenses and other current assets	51,812	
	<u> </u>	
Total Current Assets	524,483	
Property and equipment, net	69,716	
Restricted cash and investments	18,167	
Goodwill (less accumulated amortization: 2006 and 2005 - \$6,972)	14,782	
Deferred tax asset (less current portion)	13,399	
Note receivable (less valuation allowance: 2006 and 2005 - \$15,000)	47,000	
Other assets	79,808	
	<u> </u>	
Total Assets	\$ 767,355	\$
	<u> </u>	<u> </u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities:		
Accrued and other current liabilities	\$ 95,556	\$
Trade accounts payable	2,919	
Accrued payroll and taxes	19,330	
Medical claims payable	162,301	
Unearned premium revenue	110,221	
Current portion of long-term debt	118	
	<u> </u>	
Total Current Liabilities	390,445	
Long-term debt (less current portion)	71,769	
Other liabilities	65,320	
	<u> </u>	
Total Liabilities	527,534	
	<u> </u>	<u> </u>
Commitments and contingencies		
Stockholders' Equity:		
Preferred stock, \$.01 par value, 1,000 shares authorized; none issued or outstanding		
Common stock, \$.005 par value, 120,000 shares authorized; 2006 - 69,574; 2005 - 69,136 shares issued	348	
Treasury stock: 2006 - 13,014; 2005 - 11,006 common stock shares	(461,507))
Additional paid-in capital	413,205	

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

Accumulated other comprehensive loss	(2,798))
Retained earnings	290,573	
	<u> </u>	.
Total Stockholders' Equity	239,821	
	<u> </u>	.
Total Liabilities And Stockholders' Equity	\$ 767,355	\$
	<u> </u>	<u> </u>

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents

SIERRA HEALTH SERVICES, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share data)

(Unaudited)

**Three Months Ended
 March 31,**

2006

2005

Operating Revenues:

Medical premiums

\$

414,444

\$

311,355

Military contract revenues

6,359

Professional fees

12,915 9,853

Investment and other revenues

10,889 8,292

Total

438,248 335,859

Operating Expenses:

Medical expenses

336,519 244,955

Military contract expenses

138 4,107

General and administrative expenses

51,201 41,473

Total

387,858 290,535

Operating Income

50,390 45,324

Interest expense

(776) (1,631)

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

Other income (expense), net

(33) 99

Income Before Income Taxes

49,581 43,792

Provision for income taxes

(16,910) (14,387)

Net Income

\$

32,671

\$ 29,405

Net Income Per Common Share

\$

0.57

	\$
	0.55
Net Income Per Common Share Assuming Dilution	

\$

0.51

\$

0.44

See accompanying Notes to Condensed Consolidated Financial Statements.

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

Table of Contents

SIERRA HEALTH SERVICES, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
(In thousands)
(Unaudited)

	Common Stock			In Treasury			Additional Paid-In Capital	Deferred Compensa- tion							
61,954	\$	310	9,192	\$	(237,876)	\$	286,439	\$	(288)	\$	9,433	(245)		\$	1
Common stock issued in connection with stock plans		840		4	(49)	1,237	8,760	144	(712)	9,433					
Stock-based compensation expense		1,080	144	1,224											
Tax benefits from share-based payment arrangements		6,198	6,198												
Repurchase of common stock shares				178	(10,354)										
Treasury shares not included in stock dividend			(129)												
Comprehensive Income:															
Net income							29,405								
Net unrealized holding loss on available-for-sale investments (\$675 pretax)				(439)											
				(439)		29,405									
Balance, March 31, 2005	\$	313	\$	(246,993)	\$	302,477	\$	(684)	\$	182,050	\$	237,163			
Balance, January 1, 2006	(1,750)														
384	2	6,814	5,657	7,808											
Stock-based compensation expense		1,660													
Common stock issued in connection with conversion of debentures			54	500											
Excess tax benefits from share-based payment arrangements		2,213	(91,131)			5,109			(91,131)	5,109					
						32,671	32,671								
Net unrealized holding loss on available-for-sale investments (\$1,612 pretax)															
				(1,048)	32,671	31,623									
Balance, March 31, 2006	(2,798)														

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

All applicable shares, excluding treasury shares, reflect the retroactive effects of the two-for-one common stock split in the form of a stock dividend that was effective December 30, 2005. See Note 1 in the Notes to Condensed Consolidated Financial Statements for more information.

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents

SIERRA HEALTH SERVICES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(Unaudited)

**Three Months Ended
March 31,**

2006

2005

Cash Flows From Operating Activities:

Net

Income \$32,671 \$ 29,405

Adjustments To Reconcile Net Income To Net Cash Provided By Operating Activities:

Depreciation

4,318 3,714

Stock-based compensation expense

1,660 1,224

Excess tax benefits from share-based payment arrangements

(5,109)

Provision for doubtful accounts

538 403

Loss on property and equipment dispositions

108 20

Change In Operating Assets And Liabilities:

Military accounts receivable

21 19,773

Deferred tax asset

2,628 5,335

Other current assets

(23,128) 5,470

Other assets

(5,404) (1,290)

Accrued payroll and taxes

(2,139) (4,432)

Medical claims payable

26,434 8,798

Military health care payable

(561)

Other current liabilities

35,670 (2,855)

Unearned premium revenue

61,154 (36,838)

Other liabilities

127 (2,582

)

Net Cash Provided By Operating Activities

129,549 25,584

Cash Flows From Investing Activities:

Capital expenditures, net of dispositions

(2,785) (2,252)

Purchase of investments, net of proceeds

(57,630) (116,468)

Net Cash Used For

Investing Activities (60,415) (118,720)

Cash Flows From Financing Activities:

Payments on debt and capital leases

(25) (25)

Proceeds from other long-term debt 20,000

Purchase of treasury stock

(91,131) (10,354)

Excess tax benefits from share-based payment arrangements

5,109

Exercise of stock in connection with stock plans

7,808 9,433

Net Cash Used For Financing Activities

(58,239) (946)

Net Increase (Decrease) In Cash And Cash Equivalents

10,895 (94,082)

Cash And Cash Equivalents At Beginning Of Period

88,059 207,619

Cash And Cash Equivalents At End Of Period

\$ 98,954 \$ 113,537

Supplemental Condensed Consolidated Statement Of Cash Flows Information:

Cash paid during the period for interest \$ (1,141) \$ (3,109)

Net cash received (paid) during the period for income taxes

3 (2,493)

Non-Cash Investing And Financing Activities:

Senior convertible debentures converted into Sierra common stock

500

Tax benefits from share-based payment arrangements

5,109 6,198

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents

SIERRA HEALTH SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements include the consolidated accounts of Sierra Health Services, Inc. ("Sierra", a holding company, together with its subsidiaries, collectively referred to herein as the "Company"). All material intercompany balances and transactions have been eliminated. These statements and the Company's annual audited consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America; however, these statements do not contain all of the information and disclosures that would be required in a complete set of audited financial statements. They should, therefore, be read in conjunction with the Company's annual audited consolidated financial statements and related notes thereto for the year ended December 31, 2005. In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all material adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the financial results for the interim periods presented.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Such estimates and assumptions could change in the future as more information becomes available, which could impact the amounts reported and disclosed herein. Actual results may differ materially from estimates.

The Company had previously reported the Texas health care operations as discontinued. The remaining Texas health care operations are currently being run out and therefore do not currently meet the criteria for discontinued operations. As a result, the Company has reclassified the Texas health care operations to continuing operations for the three months ended March 31, 2005. Additionally, certain other amounts in the condensed consolidated financial statements for the three months ended March 31, 2005 have been reclassified to conform with the current year presentation.

On December 7, 2005, the Company's Board of Directors approved a two-for-one stock split in the form of a 100% stock dividend effective December 30, 2005. Consequently, all common stock shares and per share amounts, including the number of shares and average prices per share paid under the Company's share repurchase program reflect the retroactive effects of the two-for-one common stock split. Since the common stock dividend was issued on outstanding shares, the shares held as treasury stock were not adjusted to reflect the two-for-one split.

2. INVESTMENTS

Of the cash and cash equivalents and current unrestricted investments that total \$430.2 million in the accompanying Condensed Consolidated Balance Sheet at March 31, 2006, \$381.6 million is limited for use only by the Company's regulated subsidiaries. Such amounts are available for transfer to Sierra from the regulated subsidiaries only to the extent that they can be remitted in accordance with terms of existing management agreements and by dividends, which customarily must be approved by regulating state insurance departments. The remainder is available to Sierra on an unrestricted basis.

Investments consist primarily of U.S. Government and its agencies' securities, municipal bonds, corporate bonds, securities, and trust deed mortgage notes. At March 31, 2006, approximately 75% of the Company's investment portfolio is invested in U.S. Government and its agencies' securities and municipal bonds. All non-restricted

investments that are designated as available-for-sale are classified as current assets and stated at fair value. Fair value is estimated primarily from published market values at the balance sheet date. These investments are available for use in the current operations regardless of contractual maturity dates. Restricted investments are classified as non-current assets. Realized gains and losses are calculated using the specific identification method and are included in investment and other revenues. Unrealized holding gains and losses on available-for-sale securities are included as a

Table of Contents

separate component of stockholders' equity, net of income tax effects, until realized. The Company does not have any held-to-maturity investments.

The Company's investments in trust deed mortgage notes are stated at amortized cost and classified as other investments. These investments are classified as current assets if expected maturity is within one year of the balance sheet date. Otherwise, they are classified as long-term investments. The Company does not believe any of its investments are other than temporarily impaired at March 31, 2006.

3. LONG-TERM DEBT

Sierra Debentures

- In March 2003, the Company issued \$115.0 million aggregate principal amount of its 2¼% senior convertible debentures due March 15, 2023. The debentures are not guaranteed by any of Sierra's subsidiaries. The debentures pay interest, which is due semi-annually on March 15 and September 15 of each year. Each \$1,000 principal amount of debentures is convertible, at the option of the holders, into 109.3494 shares of the Company's common stock prior to March 15, 2023 if: (i) the market price of the Company's common stock for at least 20 trading days in a period of 30 consecutive trading days ending on the last trading day of the preceding fiscal quarter exceeds 120% of the conversion price per share of the Company's common stock; (ii) the debentures are called for redemption; (iii) there is an event of default with respect to the debentures; or (iv) specified corporate transactions have occurred. Beginning December 2003, and for each subsequent period, the market price of the Company's common stock has exceeded 120% of the conversion price for at least 20 trading days in a period of 30 consecutive trading days. The conversion rate is subject to certain adjustments. This conversion rate represents a conversion price of \$9.145 per share. Holders of the debentures may require the Company to repurchase all or a portion of their debentures on March 15 in 2008, 2013 and 2018 or upon certain corporate events including a change in control. In either case, the Company may choose to pay the purchase price of such debentures in cash or common stock or a combination of cash and common stock. The debentures can be redeemed by the Company for cash beginning on or after March 20, 2008.

During 2005, the Company received offers and entered into five separate privately negotiated transactions with debenture holders ("holders") pursuant to which the holders converted an aggregate of \$63.0 million of debentures they owned into approximately 6.9 million shares of Sierra common stock in accordance with the indenture governing the debentures. During the first quarter of 2006, a holder converted \$500,000 in debentures for approximately 54,000 shares of common stock.

Revolving Credit Facility -

On March 3, 2003, the Company entered into a \$65.0 million revolving credit facility, which replaced its amended and restated credit facility. The facility was set to expire on April 30, 2006. Effective October 19, 2004, the facility was amended to extend the maturity to December 31, 2009, increase the availability to \$100.0 million and reduce the interest rate. Effective June 24, 2005, the Company elected to increase the aggregate commitments of the facility to \$140.0 million. The current interest rate is LIBOR plus .75%. The facility is available for general corporate purposes and at March 31, 2006, the Company had drawn \$20.0 million on this facility.

The credit facility remains secured by guarantees by certain of the Company's subsidiaries and a first priority perfected security interest in (i) all of the capital stock of each of the Company's unregulated, material domestic subsidiaries (direct or indirect) as well as all of the capital stock of certain regulated, material domestic subsidiaries; and (ii) all other present and future assets and properties of the Company and those of its subsidiaries that guarantee the credit agreement obligations (including, without limitation, accounts receivable, inventory, real property, equipment, contracts, trademarks, copyrights, patents, license rights and general intangibles) subject, in each case, to

the exclusion of the capital stock of CII Financial, Inc. ("CII") and certain other exclusions.

The revolving credit facility has covenants that limit the Company's ability and the ability of the Company's subsidiaries to dispose of assets, incur indebtedness, incur other liens, make investments, loans or advances, make acquisitions, engage in mergers or consolidations, make capital expenditures

Table of Contents

and otherwise restrict certain corporate activities. Under the most recent amendment dated October 19, 2004, based on the Company exceeding a certain leverage ratio requirement, the Company's ability to pay dividends, repurchase its common stock and prepay other debt is unlimited provided that the Company can still maintain the required ratio after such transaction or any borrowing incurred as a result of such transaction. In addition, the Company is required to comply with specified financial ratios as set forth in the credit agreement. The Company believes it is in compliance with all covenants of the credit agreement.

4. EMPLOYEE AND DIRECTOR BENEFIT PLANS

Stock-Based Compensation - The Company has an employee stock plan and a non-employee director stock plan that provides common stock-based awards to employees and to non-employee directors. The plans provide for the granting of options, stock and other stock-based awards. At March 31, 2006, the employee plan and the non-employee director plan permits the granting of share options and shares of up to 4.1 million and 256,000 shares, respectively, of common stock. A committee appointed by the Board of Directors grants awards. Awards become exercisable at such times and in such installments as set by the committee. The exercise price of options equals the market price of the Company's stock on the date of grant. Stock options generally vest at a rate of 20% - 100% per year and expire from five to ten years from the date of grant. Additionally, the Company has an employee stock purchase plan (the "Purchase Plan") whereby employees may purchase newly issued shares of common stock through payroll deductions at 85% of the fair market value of such shares on the lower of the first trading day of the plan period or the last trading day of the plan period as defined in the Purchase Plan. During 2006, 158,000 shares were purchased at a price of \$30.67 per share. At March 31, 2006, the Company had 819,000 shares reserved for purchase under the Purchase Plan.

In December 2004, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment" ("SFAS 123R"), which replaced Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123") and superseded Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," ("APB 25") as amended. SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values. The pro forma disclosures previously permitted under SFAS 123 are no longer an alternative to financial statement recognition. On January 1, 2006, the Company adopted SFAS 123R using a modified prospective application. Accordingly, prior period amounts have not been restated. Under this application, the Company is required to record compensation expense for all awards granted after the date of adoption and for the unvested portion of previously granted awards that remain outstanding at the date of adoption.

The following table summarizes the stock-based compensation expense included in the Condensed Consolidated Statements of Income for stock options and purchases under the Purchase Plan that were recorded in accordance with SFAS 123R:

	March 31, 2006
	(In thousands)
Medical expenses	\$ 187
General and administrative expenses	1,340
Stock-based Compensation Expense Before Income Taxes	1,527
	(535)

Total Stock-based Compensation Expense After Income Taxes	\$	992
---	----	-----

As of March 31, 2006, total compensation cost of \$7.2 million related to nonvested stock is expected to be recognized over a weighted-average period of 1.3 years.

Net cash proceeds and the actual tax benefit realized from stock option exercises and purchases under the Purchase Plan for the three months ended March 31, 2006, was \$7.8 million and \$5.1 million, respectively.

Table of Contents

The application of SFAS 123R had the following effect on reported amounts relative to the amounts that would have been reported using the intrinsic value method prescribed by APB 25, which the Company used prior to adopting SFAS 123R.

Three Months Ended March 31, 2006			
	Under APB 25	As Reported Under SFAS 123R	Difference
(In thousands, except per share data)			
Operating Income			
Income Before Income Taxes	51,108	49,581	
Net Income	33,663	\$ 32,671	\$ (992)
Basic Earnings Per Share	(0.01)		
Dilutive Earnings Per Share	0.52	0.51	(0.01)
Cash Flow From Operating Activities	(5.1)		
Cash Flow From Financing Activities	(53.1)		

Prior to January 1, 2006, the Company accounted for its stock-based compensation using the intrinsic value method prescribed by APB 25. Accordingly, no compensation cost was recognized for the Company's employee stock plans except for those expenses associated with restricted stock units and certain stock options in which vesting was or had been agreed to be accelerated.

The following table represents the effect on net income and earnings per share if the Company had applied the fair value based method and recognition provisions of SFAS 123 to stock-based compensation for the three months ended March 31, 2005.

	March 31, 2005
(In thousands, except per share data)	
Net income, as reported	\$ 29,405
Add: stock-based compensation expense for restricted stock and stock awards included in reported net income, net of tax	3,170
Less: total stock-based employee compensation expense determined under fair value based methods for all awards, net of tax	(4,313)
Pro Forma Net Income	\$ 28,262
Net income per share, as reported	\$ 0.55
Pro forma net income, per share	0.53
Net income per share assuming dilution, as reported	\$ 0.44
Pro forma net income, per share	0.42

Table of Contents

The fair value of stock options granted and shares purchased under the Purchase Plan were estimated at the date of grant using the Black-Scholes option-pricing model with the following assumptions:

	Stock Options		Purchase Plan	
	Three Months Ended		Three Months Ended	
	March 31, 2006 (1)	March 31, 2005	March 31, 2006	March 31, 2005
Risk-free interest rates	3.67%	5.00	.50	.50
Expected volatility	68.11%	4.32%	34.70%	27.76%
Dividend yield				
Weighted-average fair value at grant date	20.65	\$ 9.95	\$ 6.30	

(1) No stock options were granted during the period.

The computation of expected volatility is based on a combination of historical and market-based implied volatility. The computation of average expected term is based on historical exercise patterns. The risk-free interest rate for periods within the contractual life of the award is based on the U.S. Treasury yield curve in effect at the time of grant.

The following table reflects the activity of the stock option plans for the three months ended March 31, 2006:

	Number Of Shares (In thousands)	Weighted Average Exercise Price	Weighted Average Contractual Life Remaining	Aggregate Intrinsic Value
Outstanding, January 1, 2006	2,844	\$ 11.09		
Granted				
Exercised	(418)	7.61		
Canceled	(27)	7.63		
Outstanding, March 31, 2006	2,399	11.74	6.42	\$ 69.466
Exercisable At March 31, 2006	872	12.07	5.89	\$ 24.979

The aggregate intrinsic value in the table above represents the total pretax intrinsic value (the difference between the market price of the Company's stock on March 31, 2006 and the exercise price, times the number of shares) that would have been received by the option holders had all option holders exercised their options on March 31, 2006. This amount changes based on the market value of the Company's stock. The total intrinsic value of options exercised during the periods ended March 31, 2006 and 2005 was \$13.9 million and \$15.9 million, respectively.

The following table reflects the activity of the nonvested shares for the three months ended March 31, 2006:

	Number Of Shares	Weighted Average Grant Date Fair Value
	(In thousands)	

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

Nonvested Shares, January 1, 2006 ⁽¹⁾	1,558	\$	6.44
Granted			
Vested	(181)	6.28	
Canceled	(22)	6.10	
Nonvested Shares, March 31, 2006		1,355	6.47

(1) Excludes 172,000 shares that vested in 2005, but are not exercisable until 2008.

Table of Contents

Restricted Stock Units

In January 2006, the Company issued 4,000 units of restricted stock ("Units") to each of the six non-employee Directors. Each Unit represents a nontransferable right to receive one share of the Company's common stock and there is no cost by the recipient to exercise the Units. The Units vest on the fourth anniversary of the grant date or earlier based on certain events. The value of the transaction was based on the number of Units issued and the Company stock price on the date of issuance, which was \$38.49. Total expense associated with the Units was \$125,000 for the three months ended March 31, 2006.

Supplemental Executive Retirement Plan -

The Company previously disclosed that it expected to contribute approximately \$932,000 to its defined benefit plan in 2006 to fund expected benefit payments. As of March 31, 2006, the Company has contributed \$183,000 to the plan to fund benefit payments and now anticipates making approximately \$548,000 in additional contributions during 2006.

	<u>Three Months Ended March 31,</u>	
	<u>2006</u>	<u>2005</u>
	(In thousands)	
Components Of Net Periodic Benefit Cost:		
Service cost	\$ 126	\$ 94
Interest cost	399	321
Amortization of prior service credits	303	303
Recognized actuarial loss	32	
	<u> </u>	<u> </u>
Net Periodic Benefit Cost	\$ 860	\$ 718
	<u> </u>	<u> </u>

5. SHARE REPURCHASES

From January 1, 2006 through March 31, 2006, the Company purchased 2.2 million shares of its common stock, in the open market or through negotiated transactions, for \$91.1 million at an average cost per share of \$41.41. Since the repurchase program began in early 2003 and through March 31, 2006, the Company has purchased, in the open market or through negotiated transactions, 24.3 million shares for \$478.8 million at an average cost per share of \$19.72. On February 16, 2006, the Company's Board of Directors authorized the Company to purchase an additional \$75.0 million of its common stock.

The Company has purchased 633,000 shares for \$25.3 million at an average cost of \$39.97 subsequent to March 31, 2006 through April 26, 2006. On April 20, 2006, the Company's Board of Directors authorized an additional \$75.0 million in share repurchases. At April 26, 2006, \$75.8 million was available under the Board of Directors' authorized plan. The repurchase program has no stated expiration date. The Company's revolving credit facility, as amended, currently allows for unlimited stock repurchases based on meeting the required leverage ratio.

Table of Contents

6. EARNINGS PER SHARE:

The following table provides a reconciliation of basic and diluted earnings per share:

	Three Months Ended March 31,	
	200	
<hr/>		
6		
<hr/>		
2005		
<hr/>		
(In thousands, except per share data)		
Basic Income Per Share:		
Net Income		
	\$32,671	\$29,405
Weighted average common shares outstanding		
	57,727	53,244
<hr/>		
<hr/>		
<hr/>		
<hr/>		
Net Income Per Common Share		
	\$0.57	\$0.55
Diluted Income Per Share:		
Net Income		
	32,671	29,405
Interest expense on Sierra debentures, net of tax		
	189	420
<hr/>		
<hr/>		
<hr/>		
<hr/>		

Income For Purposes Of Computing Diluted Net Income Per Share

\$32,860 \$29,825

Weighted average common shares outstanding

57,727 53,244

Dilutive options and restricted shares outstanding

1,352 2,430

Dilutive impact of conversion of Sierra debentures

5,648 12,575

Weighted Average Common Shares Outstanding Assuming Dilution

64,727 68,249

Net Income Per Common Share Assuming Dilution

\$0.51 \$0.44

7.

SEGMENT REPORTING

The Company has two reportable segments based on the products and services offered: managed care and corporate operations, and military health services operations. The managed care segment includes managed health care services provided through a health maintenance organization ("HMO"), managed indemnity plans, third-party administrative services programs for employer-funded health benefit plans and self-insured workers' compensation plans, multi-specialty medical groups, other ancillary services and corporate operations. The military health services segment administered a managed care federal contract for the Department of Defense's TRICARE program in Region 1.

Sierra Military Health Services LLC (SMHS) completed the fifth year of a five-year contract in May 2003. SMHS then operated under a negotiated contract extension period, which ended August 31, 2004. The new contractor became operational on September 1, 2004 and the new contract superseded the remainder of the Company's TRICARE Region 1 contract. On September 1, 2004, SMHS commenced an eight-month phase-out of operations at prices previously negotiated with the Department of Defense (DoD). SMHS did not meet the definition of discontinued operations since the Company did not have plans to dispose of the operations before the phase-out was completed.

During 2005, the Company reached a negotiated settlement with the DoD for certain outstanding change orders and bid price adjustments related to option period six and the phase-out of its military health care operations. Included in the settlement was the determination of the final military health care payable balance.

Through participation in Medicare, TRICARE and the Federal Employees Health Benefit Plan programs, the Company generated approximately 47% and 39% of its total consolidated revenues from agencies of the U.S. government for the three months ended March 31, 2006 and 2005, respectively. The TRICARE revenue is presented below in the military health services operations segment and the remainder of the revenue described above is included in the managed care and corporate operations segment.

Table of Contents

The Company evaluates each segment's performance based on segment operating profit. The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies.

Information concerning the operations of the reportable segments is as follows:

	Managed Care And Corporate Operations	Military Health Services Operations	Total
(In thousands)			
Three Months Ended March 31, 2006			
Medical premiums	\$ 414,444	\$	\$ 414,444
Professional fees	12,915		12,915
Investment and other revenues	10,851	38	10,889
Total Revenue	\$ 438,210	\$ 38	\$ 438,248
Segment operating profit (loss)	\$ 50,490	\$ (100)	\$ 50,390
Interest expense	(776)		(776)
Other income (expense), net	(33)		(33)
Income Before Income Taxes	\$ 49,681	\$ (100)	\$ 49,581
Three Months Ended March 31, 2005			
Medical premiums	\$ 311,355	\$	\$ 311,355
Military contract revenues		6,359	6,359
Professional fees	9,853		9,853
Investment and other revenues	8,150	142	8,292
Total Revenue	\$ 329,358	\$ 6,501	\$ 335,859
Segment operating profit	\$ 42,930	\$ 2,394	\$ 45,324
Interest expense	(1,622)	(9)	(1,631)
Other income (expense), net	74	25	99
Income Before Income Taxes	\$ 41,382	\$ 2,410	\$ 43,792

8. COMMITMENTS AND CONTINGENCIES

Litigation and Legal Matters.

Although the Company has not been sued, Sierra was identified in discovery submissions in pending class action litigation against major managed care companies, as having allegedly participated in an unlawful conspiracy to improperly deny, diminish or delay payments to physicians. In Re: Managed Care Litigation, MDL No. 1334 (S.D.FI.).

Beginning in 1999, a series of class action lawsuits were filed against many major firms in the health benefits business. The Company has not been named as a defendant in these lawsuits. A multi-district litigation panel has consolidated for pre-trial discovery some of these cases in the United States District Court for the Southern District of Florida, Miami Division. In the lead case, known as *Shane*, the amended complaint alleges multiple violations under the Racketeer Influenced and Corrupt Organizations Act ("RICO"). The suit seeks injunctive, compensatory and equitable relief as well as restitution, costs, fees and interest payments. On April 7, 2003, the United States Supreme

Court determined that certain claims against certain defendants should be arbitrated.

Subsequent lower court rulings have further resolved which of the plaintiffs' claims are subject to arbitration. In 2004, the Court of Appeals for the Eleventh Circuit upheld a district court ruling certifying a plaintiff class in the *Shane* case. In February 2005, the district court determined to bifurcate the case, holding a trial phase limited to liability issues, and a second, if necessary, regarding damages. On

Table of Contents

January 31, 2006, the trial court granted summary judgment on all claims to defendant PacifiCare Health Systems, Inc. ("PacifiCare"), finding that plaintiffs had failed to provide documents or other evidence showing that PacifiCare agreed to participate in the alleged conspiracy. On March 14, 2006, a hearing was held on the summary judgment motions filed by United Healthcare, Inc. and Coventry Health, Inc., which raised many of the same issues raised by PacifiCare's summary judgment motion. The Prudential Insurance Company of America, Wellpoint Inc., Health Net Inc. and Humana Inc. have entered into settlement agreements which have been approved by the district court. Trial for the remaining defendants is currently scheduled for September 18, 2006. Plaintiffs in the *Shane* proceeding have stated their intention to introduce evidence at trial concerning Sierra and other parties not named as defendants in the litigation.

The Company is subject to other various claims and litigation in the ordinary course of business. Such litigation includes, but is not limited to, claims of medical malpractice, claims for coverage or payment for medical services rendered to HMO and other members and claims by providers for payment for medical services rendered to HMO and other members. Some litigation may also include claims for punitive damages that are not covered by insurance. These actions are in various stages of litigation and some may ultimately be brought to trial.

For all existing litigation and legal matters, the Company has accrued amounts it believes to be appropriate, based on information presently available, for claims that are considered probable and for which the amount of loss can be reasonably estimated. With respect to certain pending actions, the Company maintains commercial insurance coverage with varying deductibles for which the Company maintains estimated reserves for its self-insured portion based upon its current assessment of such litigation. Due to recent unfavorable changes in the commercial insurance market, the Company has for certain risks, purchased coverage with higher deductibles and lower limits of coverage. In the opinion of management, based on information presently available, the amount or range of any potential loss for certain claims and litigation cannot be reasonably estimated or is not considered probable. However, the ultimate resolutions of these pending legal proceedings are not expected to have a material adverse effect on the Company's financial condition.

Table of Contents

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS**

ITEM 2.

The following discussion and analysis provides information which management believes is relevant for an assessment and understanding of our consolidated financial condition and results of operations. The discussion should be read in conjunction with our audited consolidated financial statements and accompanying notes for the year ended December 31, 2005, and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our 2005 Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 21, 2005, and in conjunction with our unaudited condensed consolidated financial statements and accompanying notes for the three month periods ended March 31, 2006 and 2005, included in this Form 10-Q. The information contained below is subject to risk factors. We urge the reader to review carefully the sections "Forward-Looking Statements" in Part 1, Item 1 and "Risk Factors" in Part 1, Item 1A of our 2005 Annual Report on Form 10-K for a more complete discussion of the risks associated with an investment in our securities.

This report on Form 10-Q contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, both as amended. The forward-looking statements regarding our business and results of operations should be considered by our stockholders or any reader of our business or financial information along with the risk factors discussed in our 2005 Annual Report on Form 10-K. All statements other than statements of historical fact are forward-looking statements for purposes of federal and state securities laws. The cautionary statements are made pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, as amended, and identify important factors that could cause our actual results to differ materially from those expressed in any projected, estimated or forward-looking statements relating to us. These forward-looking statements are generally identified by their use of terms and phrases such as "anticipate," "believe," "continue," "could," "estimate," "expect," "hope," "intend," "may," "plan," "predict," "project," "seeks," "will," and other similar terms and phrases, including all references to assumptions.

Although we believe that the expectations reflected in any of our forward-looking statements are reasonable, actual results could differ materially from those projected or assumed in any of our forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof. We undertake no obligation to publish revised forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

Table of Contents

Three Months Ended March 31,

Percent Of Revenue
Three Months Ended March 31,

Increase

(Decrease)

2006

2005

2006

2005

2006 vs. 2005

(In thousands, except percentages, per share and membership)

Operating Revenues:

Medical premiums

\$
414,444
\$
311,355

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

		94.6
%		
		92.7
%		
		\$
		103,089
		33.1
%		
Military contract revenues		
		6,359
		1.9
(6,359) (100.0)		
Professional Fees		
		12,915
		9,853
		2.9
		2.9
3,062 31.1		
Investment and other revenues		

10,889

8,292

2.5

2.5

2,597

31.3

Total

438,248

335,859

100.0

100.0

102,389

30.5

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

Operating Expenses:

Medical expenses

336,519

244,955

76.8

73.0

91,564

37.4

Medical Care Ratio

78.7%

76.3%

2.4

Military contract expenses

138

4,107

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

	1.2
(3,969)	
	(96.6)
General and administrative expenses	
	51,201
	41,473
	11.7
	12.3
9,728	
	23.5
Total	
	387,858
	290,535
	88.5
	86.5
	97,323
	41

33.5

Operating Income

50,390

45,324

11.5

13.5

5,066

11.1

Interest expense

(776)

(1,631)

(0.2) (0.5)

855

(52.4)

42

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

Other income (expense), net

(33)

99

(132)

(133.3)

Income Before Income Taxes

49,581

43,792

11.3

13.0

5,789

13.2

43

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

Provision for income taxes

(16,910)

(14,387)

(3.8) (4.2)

(2,523)

17.5

Tax Rate

34.1%

32.9%

1.2

Net Income

\$

32,671

\$

29,405

7.5

%

8.8

44

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

%

\$

3,266

11.1

%

Earnings Per Common Share Assuming Dilution

\$

0.51

\$

0.44

\$

0.07

15.9

%

HMO Membership:

Commercial

260,800

241,300

19,500

8.1

45

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

%

Medicare

56,400

54,000

2,400

4.4

Medicaid

55,000

49,900

5,100

10.2

Total

372,200

345,200

27,000

%

Overview

We derive revenues primarily from our health maintenance organization (HMO) and managed indemnity plans. To a lesser extent, we also derive revenues from professional fees (consisting primarily of fees for providing health care services to non-members, co-payment fees received from members and ancillary products), and investment and other revenue (including fees for workers' compensation third party administration, utilization management services and ancillary products).

Our principal expenses consist of medical expenses and general and administrative expenses. Medical expenses represent capitation fees and other fee-for-service payments, including hospital per diems, paid to independent contracted physicians, hospitals and other health care providers to cover members, pharmacy costs, as well as the aggregate expenses to operate and manage our wholly-owned multi-specialty medical group and other provider subsidiaries. As a provider of health care management services, we seek to positively affect quality of care and expenses by contracting with physicians, hospitals and other health care providers at negotiated price levels, by adopting quality assurance programs, monitoring and coordinating utilization of physician and hospital services and providing incentives to use cost-effective providers. General and administrative expenses generally represent operational costs other than those directly associated with the delivery of health care services.

Table of Contents

Executive Summary

Our highlights for the three months ended March 31, 2006 include:

- Operating income increased by 11.1% to \$50.4 million from \$45.3 million during the first quarter of 2005. The improvement was primarily driven by medical premium revenue growth from new members and premium rate increases. This was partially offset by an increase in our medical expenses and the phase-out of our military health services operations segment, which provided operating income of \$2.4 million in the first quarter of 2005 compared to an operating loss of \$100,000 in the first quarter of 2006.
- Medical premiums increased by 33.1% to \$414.4 million from \$311.4 million during the first quarter of 2005. The increase is primarily due to our participation in the new Medicare Part D prescription drug program (PDP), an increase in our HMO membership and premium rate increases.
- HMO membership increased by 7.8% to 372,200 from 345,200 at March 31, 2005 as a result of new accounts and in-case growth.
- Medical expenses, as a percentage of medical premiums and professional fees, or medical care ratio, increased from 76.3% to 78.7%, or 240 basis points from the first quarter 2005. The increase is a result of the much higher medical care ratio related to the PDP, partially offset by favorable prior-period development during the first quarter of 2006.
- Our operating margin (operating income divided by total revenues) decreased by 200 basis points to 11.5% from the first quarter of 2005. The decrease is a result of the lower operating margin for the PDP.
- Investment and other revenues increased from \$8.3 million to \$10.9 million, an increase of \$2.6 million or 31.3% from the first quarter of 2005. The increase is primarily due to an increase in yield during 2006 and higher average invested balances.
- General and administrative (G&A) expenses increased from \$41.5 million to \$51.2 million, an increase of \$9.7 million or 23.5% from the first quarter of 2005. The increase is primarily due to higher employee compensation related expenses, premium taxes, brokers' fees, and PDP related expenses. As a percentage of medical premiums, G&A expenses decreased to 12.4% from 13.3% in the first quarter 2005.
- Cash flows from operating activities increased to \$129.5 million from \$25.6 during the first quarter of 2005. We received four months of payments from the Centers for Medicare and Medicaid Services (CMS) in the first three months of 2006 as the April CMS payments were received at the end of March. The Company received two months of payments from CMS in the first three months of 2005 as the January CMS payments were received at the end of December 2004. This difference in timing of CMS payments resulted in an increase in cash flows of \$114.8 million, which was offset by a \$16.3 million decrease in operating cash flows provided by our military health services operations segment.

RESULTS OF OPERATIONS, THREE MONTHS ENDED MARCH 31, 2006, COMPARED TO THREE MONTHS ENDED MARCH 31, 2005

Medical Premiums.

The increase in medical premiums for the three months ended March 31, 2006 reflects an 8.5% increase in commercial HMO member months (the number of months individuals are enrolled in a plan). The increase in commercial membership months is attributed to in-case growth, movement from self-insured plans to our commercial products and new accounts. HMO and HMO Point of Service premium rates for renewing commercial groups increased approximately 5.2% while the overall recorded per member per month revenue increase, including new and continuing business, was approximately 3.4%, net of changes in benefits.

Table of Contents

Effective January 2004, CMS adopted a new risk adjustment payment methodology for Medicare beneficiaries enrolled in managed care programs, including the Social HMO, which has been administratively extended by CMS through 2007. For Social HMO members, the new methodology includes a frailty adjuster that uses measures of functional impairment to predict expenditures. CMS is transitioning to the new payment methodology on a graduated basis from 2004 through 2007 and we will be completely transitioned to the new methodology in 2008. In 2005, we were paid 70% based on the previous payment methodology and 30% based on the new methodology. For 2006 and 2007, we will be paid 50% and 25%, based on the previous payment methodology and 50% and 75%, based on the new methodology, respectively. The new payment methodology reduced our 2006 annual Medicare increase by 240 basis points. Including the effect of the revised Medicare Advantage bid process, changes in membership mix and the additional payments for the PDP, our net Medicare increase was approximately 8%. The increase in medical premiums for the three months ended March 31, 2006 reflects the annual Medicare increase described above and a 4.7% increase in Medicare member months. The growth in Medicare member months contributes significantly to the increase in premium revenues as the Medicare per member premium rates are more than three times the average commercial premium rate.

Early in 2005, CMS replaced its legacy Group Health Plan system. The transition to the new system had led to some incorrect transactions and inconsistencies in the payments and data we received from CMS. While we believe the transactions and payments received in 2006 have been complete and accurate, we received overpayments from CMS in excess of our current best estimate of Medicare premiums in 2005. We have made CMS aware of the issue and they are in the process of researching it. We expect these funds to be settled with CMS during 2006.

In 2005, we were selected by CMS to participate in the new voluntary PDP for our Medicare Advantage plans as well as a stand-alone program. We were also selected to participate in a local and regional Medicare Advantage PPO plans. Sierra Health and Life Insurance Company, Inc. (SHL) offers the stand-alone PDP, marketed under the brand name SierraRx, in eight regions covering Arizona, California, Colorado, Idaho, Nevada, New Mexico, Oregon, Texas, Utah and Washington. SHL has also been selected as a PDP sponsor in the same states for dual-eligible Medicare and Medicaid beneficiaries who are auto-enrolled into the program. SierraRx is covering a wide variety of preferred generic and brand name prescription drugs that are distributed through most major retail pharmacy chains and a large number of independent pharmacies. The increase in medical premiums for the three months ended March 31, 2006 includes \$62.0 million from our stand-alone PDP, which was effective January 1, 2006. We recognize medical premiums from the PDP as earned over the contract period. At March 31, 2006, we had 160,800 beneficiaries enrolled in the PDP, the majority of which were dual-eligible beneficiaries.

Pursuant to an existing contract with the Division of Healthcare Financing and Policy of the state of Nevada (DHCFP), we provide health care coverage to certain Medicaid eligible individuals and uninsured children who do not qualify for Medicaid. At March 31, 2006, we had approximately 42,200 members enrolled in our HMO Medicaid risk program. To enroll in this program, an individual must be eligible for the Temporary Assistance for Needy Families or the Children's Health Assurance Program categories of the state of Nevada's Medicaid program. At March 31, 2006, we also have approximately 12,800 Nevada Check Up members. Nevada Check Up is the State's Children's Health Insurance Program, which covers certain uninsured children who do not qualify for Medicaid. We receive a monthly fee for each Medicaid and Nevada Check Up member enrolled by the state's Managed Care Division and we also receive a per case fee for each Medicaid and Nevada Check Up eligible newborn delivery. The increase in medical premiums for the three months ended March 31, 2006 reflects a 10.1% increase in Medicaid member months. We received a 1.0% increase in Medicaid rates for 2005 compared to a 0.9% decrease on January 1, 2006, due in large part to our mix of Medicaid members; however, we expect to receive a 2.6% increase on our current rate on July 1, 2006.

Our current contract to provide certain Medicaid services has been extended to October 31, 2006 and the state has the option to further extend the contract to December 31, 2006. We and five other bidders, four of which are national

health plans, have received a new request for proposal from the state and plan to

Table of Contents

respond by the June 1, 2006 due date and we expect a decision from the DHCFP in late June or early July 2006.

Continued medical premium revenue growth is principally dependent upon continued enrollment in our products and upon competitive and regulatory factors.

Military Contract Revenues.

The decrease in military contract revenues is the result of SMHS completing its health care operations under the TRICARE contract on August 31, 2004. On September 1, 2004, SMHS commenced a phase-out of operations at prices previously negotiated with the DoD. Revenues for 2005 primarily consisted of costs incurred related to the phase-out of the military health care operations.

Professional Fees.

The increase in professional fees is primarily a result of increased visits to our clinical subsidiaries and a new contract to provide anesthesiology services to a local hospital, which started in the third quarter of 2005.

Investment and Other Revenues.

The increase in investment and other revenues is primarily a result of a higher average invested balance and an increase in yield during 2006. See Note 2, Investments, in the Notes to the Condensed Consolidated Financial Statements.

Medical Expenses.

Our medical care ratio increased from 76.3% to 78.7%. The PDP, which had medical expenses of \$60.5 million and has a much higher medical care ratio than our other products, primarily accounted for this increase. Medical premiums from the PDP are recognized as earned over the contract period; however, pharmacy and administrative costs are recognized as incurred with no allocation or annualized estimation of the impact of deductibles, the coverage gap or "donut hole", prior to it being reached by the member, or reinsurance. This method of recognizing revenues and expenses will result in a disproportionate amount of expense in the first part of each contract year when the plan is responsible for a larger portion of the drug cost. We had a negative 5% pre-tax margin on the PDP during the three months ended March 31, 2006; however, we still expect a 3-4% pre-tax margin for 2006. The increase in our medical care ratio related to the PDP was partially offset by favorable prior-period development during the first quarter of 2006. The number of days in claims payable, which is the medical claims payable balance divided by the average medical expense per day for the period, at March 31, 2006, was 43.4 compared to 47.1 at March 31, 2005. The decrease is due to the increase in pharmacy claims related to the PDP, which have a shorter payment cycle than our other medical claims.

We contract with hospitals, physicians and other independent providers of health care under capitated or discounted fee-for-service arrangements, including hospital per diems, to provide medical care services to members. We also have an extensive pharmacy network to provide pharmaceuticals to our members. Capitated providers are at risk for a portion of the cost of medical care services provided to our members in the relevant geographic areas; however, we are ultimately responsible for the provision of services to our members should the capitated provider be unable to provide the contracted services. We incurred capitation expenses with non-affiliated providers of \$32.7 million and \$32.0 million, or 9.7% and 13.1%, of our total medical expenses for 2006 and 2005, respectively. Also included in medical expenses are the operating expenses of the Company's medical provider subsidiaries and certain claims-related administrative expenses, which accounted for 25.6% and 32.3% of our total medical expenses for 2006 and 2005, respectively.

Military Contract Expenses.

The decrease in military contract expenses is the result of SMHS completing its final month of health care operations under the TRICARE contract in August 2004. Expenses for 2005 primarily consisted of costs incurred related to the phase-out of the military health care operations as previously discussed.

General and Administrative Expenses.

G&A expenses increased primarily due to higher employee compensation related expenses, premium taxes, brokers' fees, and PDP related expenses. As a percentage of medical premium revenue, G&A expenses were 12.4% for 2006, compared to 13.3% for 2005.

Table of Contents

Interest Expense. Debenture holders converted \$63.0 million of our senior convertible debentures in the second and third quarters of 2005. This conversion resulted in a decrease in interest expense in 2006 compared to 2005.

Provision for Income Taxes

. The effective tax rate for 2006 was 34.1% compared to 32.9% for 2005. Our effective tax rate is less than the statutory rate due primarily to tax-preferred investments. The 2005 tax rate was lower than 2006 primarily due to a tax benefit recorded in 2005 based on a reconciliation of our tax accounts to the previously filed income tax returns.

Our effective tax rate is based on actual or expected income, statutory tax rates and tax planning opportunities available to us. We may use significant estimates and judgments in determining our effective tax rate. We are occasionally audited by federal, state or local jurisdictions regarding compliance with federal, state and local tax laws and the recognition of income and deductibility of expenses. Tax assessments may not arise until several years after tax returns are filed. While there is an element of uncertainty in predicting the outcome of tax audits, we believe that the recorded tax assets and liabilities are appropriately stated based on our analyses of probable outcomes, including interest and other potential adjustments. Our tax assets and liabilities are adjusted based on the most current facts and circumstances, including the progress of audits, case law and emerging legislation; any adjustments are included in the effective tax rate in the current period.

LIQUIDITY AND CAPITAL RESOURCES

Our primary sources of cash are from premiums, professional fees, and income received on investments. Cash is used primarily for claim and benefit payments and operating expenses. We manage our cash, investments and capital structure so we are able to meet the short and long-term obligations of our business while maintaining strong financial flexibility and liquidity. We forecast, analyze and monitor our cash flows to enable prudent investment management and financing within the confines of our investment policies.

We had cash flows from operating activities for the three months ended March 31, 2006 of \$129.5 million, compared to \$25.6 million for the three months ended March 31, 2005. The Company received four months of payments from CMS in the first three months of 2006, as the April CMS payments were received at the end of March. The Company received two months of payments from CMS in the first three months of 2005, as the January CMS payments were received at the end of December 2004. This difference in timing of CMS payments resulted in an increase in cash flows of \$114.8 million from 2005. This increase was offset by a \$16.3 million decrease in operating cash flows provided by our military health services operations segment.

We expect that our military health services operations segment will use approximately \$6.1 million of cash to fund their remaining liabilities.

Net cash used for investing activities during 2006 included \$2.9 million in capital expenditures associated with the continued implementation of new computer systems, leasehold improvements on facilities, furniture and equipment and other capital purchases to support our growth. The net cash change in investments for the period was an increase in investments of \$57.6 million, as cash was used to purchase investments.

Proceeds from the issuance of stock in connection with stock plans were \$7.8 million and cash of \$91.1 million was used to repurchase Sierra common stock. We also had net proceeds of \$20.0 million from our revolving credit facility during the quarter.

Sierra Debentures

In March 2003, we issued \$115.0 million aggregate principal amount of 2¼% senior convertible debentures due March 15, 2023. The debentures pay interest, which is due semi-annually on March 15 and September 15 of each year. Each \$1,000 principal amount of debentures is convertible, at the option of the holders, into 109.3494 shares of our common stock prior to March 15, 2023 if (i) the market price of

Table of Contents

our common stock for at least 20 trading days in a period of 30 consecutive trading days ending on the last trading day of the preceding fiscal quarter exceeds 120% of the conversion price per share of our common stock; (ii) the debentures are called for redemption; (iii) there is an event of default with respect to the debentures; or (iv) specified corporate transactions have occurred. Beginning December 2003 and for each subsequent period, the market price of our common stock has exceeded 120% of the conversion price for at least 20 trading days in a period of 30 consecutive trading days. The conversion rate is subject to certain adjustments. This conversion rate represents a conversion price of \$9.145 per share. Holders of the debentures may require us to repurchase all or a portion of their debentures on March 15 in 2008, 2013 and 2018 or upon certain corporate events including a change in control. In either case, we may choose to pay the purchase price of such debentures in cash or common stock or a combination of cash and common stock. The debentures can be redeemed by us for cash beginning on or after March 20, 2008.

During 2005, we received offers and entered into five separate privately negotiated transactions with debenture holders (holders) pursuant to which the holders converted an aggregate of \$63.0 million of debentures they owned into approximately 6.9 million shares of our common stock in accordance with the indenture governing the debentures. During the first quarter of 2006, a holder converted \$500,000 in debentures for approximately 54,000 shares of common stock.

Revolving Credit Facility

On March 3, 2003, we entered into a \$65.0 million revolving credit facility, which replaced our amended and restated credit facility. The facility was set to expire on April 30, 2006. Effective October 19, 2004, the facility was amended to extend the maturity to December 31, 2009, increase the availability to \$100.0 million and reduce the interest rate. Effective June 24, 2005, we elected to increase the aggregate commitments of the facility to \$140.0 million. The current interest rate is LIBOR plus .75%. The facility is available for general corporate purposes and at March 31, 2006, we had drawn \$20.0 million on this facility.

The credit facility is secured by guarantees by certain of our subsidiaries and a first priority security interest in: (i) all of the capital stock of each of our unregulated, material domestic subsidiaries (direct or indirect) as well as all of the capital stock of certain regulated, material domestic subsidiaries; and (ii) all other present and future assets and properties of ours and those of our subsidiaries that guarantee our credit agreement obligations (including, without limitation, accounts receivable, inventory, real property, equipment, contracts, trademarks, copyrights, patents, license rights and general intangibles) subject, in each case, to the exclusion of the capital stock of CII and certain other exclusions.

The revolving credit facility has covenants that limit our ability and the ability of our subsidiaries to dispose of assets, incur indebtedness, incur other liens, make investments, loans or advances, make acquisitions, engage in mergers or consolidations, make capital expenditures and otherwise restrict certain corporate activities. Under the latest amendment dated October 19, 2004, based on our exceeding a certain covenant leverage ratio requirement, our ability to pay dividends, repurchase our common stock and prepay other debt is unlimited provided that we can still maintain the required ratio after such transaction or any borrowing incurred as a result of such transaction. In addition, we are required to comply with specified financial ratios as set forth in the credit agreement. We believe that we are in compliance with all covenants of the credit agreement.

Sierra Share Repurchases

From January 1, 2006 through March 31, 2006, we purchased 2.2 million shares of our common stock, in the open market or through negotiated transactions, for \$91.1 million at an average cost per share of \$41.41. Since the repurchase program began in early 2003 and through March 31, 2006, we had purchased, in the open market or through negotiated transactions, 24.3 million shares for \$478.8 million at an average cost per share of \$19.72. On

February 16, 2006, our Board of Directors authorized us to purchase an additional \$75.0 million of our common stock.

We have purchased 633,000 shares for \$25.3 million at an average cost of \$39.97 subsequent to March 31, 2006 through April 26, 2006. On April 20, 2006, our Board of Directors authorized an additional \$75.0 million in share repurchases. At April 26, 2006, \$75.8 million was available under the Board of Directors'

Table of Contents

authorized plan. The repurchase program has no stated expiration date. Our revolving credit facility, as amended, currently allows for unlimited stock repurchases based on meeting the required leverage ratio.

Statutory Capital and Deposit Requirements

Our HMO and insurance subsidiaries are required by state regulatory agencies to maintain certain deposits and must also meet certain net worth and reserve requirements. The HMO and insurance subsidiaries had restricted assets on deposit in various states totaling \$17.6 million at March 31, 2006. The HMO and insurance subsidiaries must also meet requirements to maintain minimum stockholders' equity, on a statutory basis, as well as minimum risk-based capital requirements, which are determined annually. In conjunction with the exit from the Texas HMO health care market, the Texas Department of Insurance approved a plan of withdrawal and Texas Health Choice, L.C., is now required to maintain deposits of \$1.5 million and net worth of at least \$3.5 million. We believe we are in material compliance with our regulatory requirements.

Of the \$99.0 million in cash and cash equivalents held at March 31, 2006, \$80.4 million was designated for use only by the regulated subsidiaries. Amounts are available for transfer to the holding company from the HMO and insurance subsidiaries only to the extent that they can be remitted in accordance with the terms of existing management agreements and by dividends. The holding company will not receive dividends from its regulated subsidiaries if such dividend payment would cause violation of statutory net worth and reserve requirements.

Obligations and Commitments

We believe that funds from future operating cash flows, cash and investments and funds available under our credit agreement will be sufficient for future operations and commitments and for capital acquisitions and other strategic transactions.

For additional information regarding our estimated contractual obligations and commitments at December 31, 2005, see "Contractual Obligations, Commitments and Off-Balance Sheet Arrangements" included in the "Liquidity and Capital Resources" section included in our 2005 Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 21, 2006.

Ratings

Financial strength ratings are the opinion of the rating agencies and the significance of individual ratings varies from agency to agency. Companies with higher ratings generally, in the opinion of the rating agency, have the strongest capacity for repayment of debt or payment of claims, while companies at the bottom end of the range have the weakest capacity. Rating agencies continually review the financial performance and condition of insurers. The current financial strength ratings of our HMO and health and life insurance subsidiaries and senior convertible debentures are as follows:

	A.M. Best Company, Inc. ⁽¹⁾		Fitch Ratings ⁽¹⁾		Standard & Poor's Corp. ⁽²⁾	
	Rating	Ranking	Rating	Ranking	Rating	Ranking
Financial Strength Rating:						
HMO and health and life insurance subsidiaries	B++ Very Good	5th of 16	BBB+ Good	8th of 23	n/a	n/a
Issuer Credit Ratings:						
HMO and health and life insurance subsidiaries	bbb+ Very Good	8th of 22	n/a	n/a	n/a	n/a

Edgar Filing: SIERRA HEALTH SERVICES INC - Form 10-Q

Parent Company	bb+ Speculative	11th of 22	BBB- Good	10th of 23	n/a	n/a
Counterparty Credit Rating	n/a	n/a	n/a	n/a	BB Speculative	12th of 22
Senior Convertible Debentures	bb+ Speculative	11th of 22	BB+ Speculative	11th of 23	BB Speculative	12th of 22

(1) Rating outlook is stable. (2) Rating outlook is positive.

The financial strength ratings reflect the opinion of each rating agency on our operating performance and ability to meet obligations to policyholders and debenture holders, and are not evaluations directed toward the protection of investors in our common stock or senior convertible debentures.

Table of Contents

Other

We expect to spend \$30 to \$35 million in capital expenditures in 2006, which is less than the limit under our revolving credit facility. These amounts include approximately \$5 million in funds that we expect to spend on a joint venture to construct a sub-acute care facility that we are planning. We believe that our existing working capital, operating cash flow and amounts available under our credit facility should be sufficient to fund our capital expenditures and liquidity needs on a short- and long-term basis. Additionally, subject to unanticipated cash requirements, we believe that our existing working capital and operating cash flow should enable us to meet our liquidity needs on a long-term basis.

Inflation

Health care costs continue to rise at a rate faster than the Consumer Price Index. We use various strategies to mitigate the negative effects of health care cost inflation, including setting commercial premiums based on our anticipated health care costs, risk-sharing arrangements with our various health care providers and other health care cost containment measures including member co-payments. There can be no assurance, however, that in the future, our ability to manage medical costs will not be negatively impacted by items such as technological advances, competitive pressures, applicable regulations, increases in pharmacy costs, utilization changes and catastrophic items, which could, in turn, result in medical cost increases equaling or exceeding premium increases.

Government Regulation

Our business, offering health care coverage, health care management services and, to a lesser extent, the delivery of medical services, is heavily regulated at both the federal and state levels.

Government regulation of health care coverage products and services is a dynamic area of law that varies from jurisdiction to jurisdiction. Amendments to existing laws and regulations are continually being considered and interpretation of the existing laws and rules changes from time to time. Regulatory agencies generally exercise broad discretion in interpreting laws and promulgating regulations to enforce their interpretations.

While we are unable to predict what legislative or regulatory changes may occur or the impact of any particular change, our operations and financial results could be negatively affected by any legislative or regulatory requirements. For example, any proposals to eliminate or reduce the Employee Retirement Income Security Act (ERISA), which regulates insured and self-insured health care coverage plans offered by employers, to eliminate or reduce the pre-emption of state laws that would increase litigation exposure, affect underwriting practices, limit rate increases, require new or additional benefits or affect contracting arrangements (including proposals to require HMOs and PPOs to accept any health care provider willing to abide by an HMO's or PPO's contract terms or commission arrangements) may have a material adverse effect on our business. The continued consideration and enactment of "anti-managed care" laws and regulations by federal and state bodies may make it more difficult for us to manage medical costs and may adversely affect financial results.

In addition to changes in existing laws and regulations, we are subject to audits, investigations and enforcement actions. These include, but are not limited to, possible government actions relating to ERISA, the Federal Employees Health Benefit Plan, federal and state fraud and abuse laws and laws relating to utilization management and the delivery and payment of health care. In addition, our Medicare business is subject to Medicare regulations promulgated by CMS. Violation of government laws and regulations may result in an assessment of damages, civil or criminal fines or penalties, or other sanctions, including exclusion from participation in government programs. In addition, disclosure of any adverse investigation or audit results or sanctions could negatively affect our reputation in various markets and make it more difficult for us to sell our products and services.

Table of Contents

In addition to the items described above, we urge you to review carefully the section "Risk Factors" in Part 1, Item 1A of our 2005 Annual Report on Form 10-K for a more complete discussion of the risks associated with an investment in our securities. See "Note on Forward-Looking Statements and Risk Factors" in Part 1, Item 1 of our 2005 Annual Report on Form 10-K.

Critical Accounting Policies and Estimates

Our consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. In preparing these financial statements, we are required to make judgments, assumptions and estimates, which we believe are reasonable and prudent based on the available facts and circumstances. These judgments, assumptions and estimates affect certain of our revenues and expenses and their related balance sheet accounts and disclosure of our contingent assets and liabilities. We base our assumptions and estimates primarily on historical experience and trends and factor in known and projected trends. On an on-going basis, we re-evaluate our selection of assumptions and the method of calculating our estimates. Actual results, however, may materially differ from our calculated estimates and this difference would be reported in our current operations. Our critical accounting policies and estimates have been reviewed by the Audit Committee of our Board of Directors.

For a more detailed description of all our critical accounting policies and estimates, see Part II, Item 7 of our 2005 Annual Report on Form 10-K. As of March 31, 2006, our critical accounting policies have not changed from those described on our 2005 Annual Report on Form 10-K. For a more extensive discussion of our accounting policies, see Note 2, Summary of Significant Accounting Policies, in the Notes to the Consolidated Financial Statements in our 2005 Annual Report on Form 10-K.

Membership

	Number of Members at March 31,	
	2006	2005
HMO:		
Commercial	260,800	241,300
Medicare	56,400	54,000
Medicaid	55,000	49,900
PPO:		
Commercial	28,600	26,000
Medicare	900	
Medicare Part D	160,800	
Medicare supplement	14,600	16,300
Administrative services	214,600	184,600
	<hr/>	<hr/>
Total Membership	791,700	572,100
	<hr/>	<hr/>

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

At March 31, 2006, we had unrealized holding losses on available for sale investments of \$2.8 million, net of tax, compared to unrealized holding losses of \$1.8 million, net of tax, at December 31, 2005. We believe that changes in market interest rates, resulting in unrealized holding gains or losses, should not have a material impact on future earnings or cash flows, as it is unlikely that we would need or choose to substantially liquidate our investment portfolio.

At March 31, 2006, we had outstanding \$51.5 million in aggregate principal amount of our 2¼% senior convertible debentures due March 15, 2023. The debentures are fixed rate, and therefore, the interest expense on the debentures will not be impacted by future interest rate fluctuations. The interest rate on our revolving credit facility is currently LIBOR plus .75%. At March 31, 2006, we had \$20.0 million outstanding on this facility.

At March 31, 2006, we had approximately \$73.1 million invested in trust deed mortgage notes. Our investments in trust deed mortgage notes are with numerous independent borrowers and are secured by real estate in several states. All of our trust deed mortgage notes require interest only payments with a balloon payment of the principal at maturity. Trust deed mortgage notes are classified and accounted for as other investments and are carried at cost. Loan to value ratios for these investments are typically based on appraisals obtained at the time of loan origination and may not reflect subsequent changes in value estimates. As a result, there may be less security than anticipated at the time the loan was originally made. If the value of the underlying assets decrease and default occurs, we may not recover the full amount of the loan or any interest due.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures as of the end of the period covered by this report were designed and were functioning effectively to provide reasonable assurance that the information required to be disclosed by the Company in reports filed under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. The Company believes that a system of controls, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the controls are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

Change in Internal Control over Financial Reporting

No change in the Company's internal control over financial reporting occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

SIERRA HEALTH SERVICES, INC. AND SUBSIDIARIES

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Although the we have not been sued, we were identified in discovery submissions in pending class action litigation against major managed care companies, as having allegedly participated in an unlawful conspiracy to improperly deny, diminish or delay payments to physicians. In Re: Managed Care Litigation, MDL No. 1334 (S.D.Fl.).

Beginning in 1999, a series of class action lawsuits were filed against many major firms in the health benefits business. We have not been named as a defendant in these lawsuits. A multi-district litigation panel has consolidated for pre-trial discovery some of these cases in the United States District Court for the Southern District of Florida, Miami Division. In the lead case, known as *Shane*, the amended complaint alleges multiple violations under the Racketeer Influenced and Corrupt Organizations Act (RICO). The suit seeks injunctive, compensatory and equitable relief as well as restitution, costs, fees and interest payments. On April 7, 2003, the United States Supreme Court determined that certain claims against certain defendants should be arbitrated.

Subsequent lower court rulings have further resolved which of the plaintiffs' claims are subject to arbitration. In 2004, the Court of Appeals for the Eleventh Circuit upheld a district court ruling certifying a plaintiff class in the *Shane* case. In February 2005, the district court determined to bifurcate the case, holding a trial phase limited to liability issues, and a second, if necessary, regarding damages. On January 31, 2006, the trial court granted summary judgment on all claims to defendant PacifiCare Health Systems, Inc. (PacifiCare), finding that plaintiffs had failed to provide documents or other evidence showing that PacifiCare agreed to participate in the alleged conspiracy. On March 14, 2006, a hearing was held on the summary judgment motions filed by United Healthcare, Inc. and Coventry Health, Inc., which raised many of the same issues raised by PacifiCare's summary judgment motion. The Prudential Insurance Company of America, Wellpoint Inc., Health Net Inc. and Humana Inc. have entered into settlement agreements which have been approved by the district court. Trial for the remaining defendants is currently scheduled for September 18, 2006. Plaintiffs in the *Shane* proceeding have stated their intention to introduce evidence at trial concerning Sierra and other parties not named as defendants in the litigation.

We are subject to other various claims and litigation in the ordinary course of business. Such litigation includes, but is not limited to, claims of medical malpractice, claims for coverage or payment for medical services rendered to HMO and other members and claims by providers for payment for medical services rendered to HMO and other members. Some litigation may also include claims for punitive damages that are not covered by insurance. These actions are in various stages of litigation and some may ultimately be brought to trial.

For all existing litigation and legal matters, we have accrued amounts we believe to be appropriate, based on information presently available, for claims that are considered probable and for which the amount of loss can be reasonably estimated. With respect to certain pending actions, we maintain commercial insurance coverage with varying deductibles for which we maintain estimated reserves for our self-insured portion based upon our current assessment of such litigation. Due to recent unfavorable changes in the commercial insurance market, we have, for certain risks, purchased coverage with higher deductibles and lower limits of coverage. In the opinion of management, based on information presently available, the amount or range of any potential loss for certain claims and litigation cannot be reasonably estimated or is not considered probable. However, the ultimate resolutions of these pending legal proceedings are not expected to have a material adverse effect on our financial condition.

Table of Contents

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

- (c) Below, is a summary of stock repurchases for the three months ended March 31, 2006. See Note 5 of our Notes to Condensed Consolidated Financial Statements for information regarding our stock repurchase plan.

(In thousands, except per share data)	Total Number Of Shares Repurchased (1)	Average Price Paid Per Share	Total Number Of Shares Purchased As Part Of Publicly Announced Plan Or Program	Approximate Dollar Value Of Shares That May Yet Be Purchased Under The Plan (2)
Period				
Beginning approximate dollar value of shares that may yet be purchased				\$
42,125				
January 1, 200				
6 - January 31, 2006	70	\$39.30	70	39,392
February 1, 200				
6 - February 28, 2006	1,010	40.35	1,010	73,675
March 1, 200				
6 - March 31, 2006	1,121	42.49	1,121	26,056

(1) Certain repurchases were made pursuant to a 10b5

-1 plan.

(2) At January 1, 2006, \$42.1 million remained available for purchase under previously approved plans. On February 16, 2006, our Board of Directors authorized \$75.0 million in share repurchases. On April 20, 2006, our Board of Directors authorized an additional \$75.0 million in share repurchases. The repurchase program has no stated expiration date.

- (d) Below, is a summary of 2¼% senior convertible debenture conversions for the three months ended March 31, 2006. See Note 3 of our Notes to Condensed Consolidated Financial Statements for information regarding our senior convertible debentures.

**Average Price
Paid Per Debenture**

**Total Dollar Value Of
Debentures Purchased As
Part Of Publicly
Announced Plan Or Program**

**Approximate
Value Of
Debentures That
May Yet Be
Purchased Under
The Plan**

January 1, 2006 - January 31, 2006

\$500,000

109.35 shares of common stock for each \$1,000 principal amount of debentures

none none

February 1, 2006 - February 28, 2006

March 1, 2006 - March 31, 2006

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

ITEM 5. OTHER INFORMATION

None

ITEM 6. EXHIBITS

- (31.1) Rule 13a - 14(a) or 15d - 14(a) Certification of Chief Executive Officer.
- (31.2) Rule 13a - 14(a) or 15d - 14(a) Certification of Chief Financial Officer.
- (32.1) Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 of Principal Executive Officer.
- (32.2) Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 of Principal Financial Officer.

Table of Contents

SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned thereto duly authorized.

SIERRA HEALTH SERVICES, INC.

Registrant

By: /s/ Paul H. Palmer

Paul H. Palmer

Senior Vice President of Finance,

Chief Financial Officer and Treasurer

(Principal Financial and Accounting Officer)

Date: April 27, 2006