

HAVERTY FURNITURE COMPANIES INC

Form DEF 14A

April 05, 2007

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the Securities

Exchange Act of 1934 (Amendment No.)

Filed by Registrant

Filed by a Party other than Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
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HAVERTY FURNITURE COMPANIES, INC.

(Name of Registrant as Specified in its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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HAVERTY FURNITURE COMPANIES, INC.

780 Johnson Ferry Road, Suite 800

Atlanta, Georgia 30342

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

May 11, 2007

Dear Fellow Stockholder:

The Annual Meeting of the Stockholders of Haverty Furniture Companies, Inc. will be held at the Harbor Court Hotel, 550 Light Street, Baltimore, Maryland on Friday, May 11, 2007, at 10:00 a.m. for the following purposes:

1. Holders of Class A Common Stock to elect eight Directors.
2. Holders of Common Stock to elect three Directors.
3. To transact such other business as may properly come before the meeting.

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Only stockholders of record at the close of business on March 12, 2007, are entitled to notice of, and to vote at, this meeting.

By Order of the Board of Directors

Jenny Hill Parker

Vice President,

Secretary and Treasurer

Atlanta, Georgia

April 5, 2007

WE URGE EACH STOCKHOLDER TO PROMPTLY

VOTE YOUR SHARES AT YOUR EARLIEST CONVENIENCE.

PLEASE FOLLOW THE DIRECTIONS ON YOUR PROXY CARD CAREFULLY.

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HAVERTY FURNITURE COMPANIES, INC.

780 Johnson Ferry Road, Suite 800

Atlanta, Georgia 30342

Annual Meeting of Stockholders

PROXY STATEMENT

Our Board of Directors is furnishing you this Proxy Statement to solicit proxies on its behalf at the 2006 Annual Meeting of Stockholders (Annual Meeting) of Haverty Furniture Companies, Inc. (we, the Company or Havertys). The meeting will be held on May 11, 2007, at the Harbor Court Hotel, 550 Light Street, Baltimore, Maryland, beginning promptly at 10:00 a.m. local time. This Proxy Statement and the accompanying proxy are first being mailed to our stockholders on or about April 5, 2007.

QUESTIONS AND ANSWERS ABOUT THE MEETING AND VOTING

Who may vote?

Stockholders on March 12, 2007 of Common Stock or Class A Common Stock are entitled to vote. The owners of Common Stock are entitled to one vote for each share held on all stockholder matters. The owners of Class A Common Stock are entitled to ten votes for each share held on all stockholder matters except for the election of directors, in which they are entitled to one vote per share on all stockholder matters.

As of March 12, 2007, we had 18,496,053 shares of \$1.00 par value Common Stock and 4,193,721 shares of \$1.00 par value Class A Common Stock outstanding. In order for us to conduct our meeting, a majority of our outstanding shares of the combined classes of common stock as of March 12, 2007, must be present in person or by proxy at the meeting. This is referred to as a quorum.

What am I voting on?

You will be voting on the election of directors and any other matter that properly comes before the meeting. At the time we printed this Proxy Statement, we were not aware of any other matters that will be presented at the meeting.

Why are there two groups of Directors?

The owners of Common Stock and Class A Common Stock vote as separate classes in the election of directors. The owners of Common Stock are entitled to elect 25% of the members of the Board, or the nearest higher whole number that is at least 25% of the total number of directors standing for election. The owners of Class A Common Stock are entitled to elect the remaining number of directors standing for election.

What is the difference between a stockholder of record and a stockholder who holds stock in street name ?

If your shares are registered in your name, you are a stockholder of record. If your shares are in the name of your broker or bank, your shares are held in street name and you are the beneficial owner.

How do I vote before the meeting?

You have three voting options:

Over the Internet, which we encourage if you have Internet access, by following the directions shown on your proxy card;

By telephone through the number shown on your proxy card; or

By mail by completing, signing and returning the enclosed proxy card.

If you hold your shares in street name, whether you can vote by telephone or over the Internet depends on the bank's or broker's voting processes. Please follow the directions on your proxy card carefully.

Can I vote at the meeting?

You may vote your shares at the meeting if you attend in person. Even if you plan to attend the meeting, we encourage you to vote your shares by proxy.

Can I change my mind after I vote?

You may change your vote at any time before the polls close at the meeting. You may do this by (1) signing another proxy with a later date and returning it to us prior to the meeting, or (2) voting again by telephone or over the Internet prior to 11:59 p.m. Eastern Time on May 10, 2006, or (3) voting again at the meeting.

What is a proxy?

It is your legal designation of another person to vote stock you own. That other person is called a proxy. If you designate someone as your proxy in a written document, that document also is called a proxy or a proxy card. When you sign the proxy card, you appoint Dennis L. Fink and Jenny Hill Parker as your representatives at the meeting.

What does it mean if I receive more than one proxy card?

It means that you have multiple accounts with brokers and/or our transfer agent. Please vote all of these shares. We recommend that you contact your broker and/or our transfer agent to consolidate as many accounts as possible under

the same name and address. Our transfer agent is Computershare, which may be reached at 1-800-568-3476.

Will my shares be voted if I do not provide my proxy?

If you hold your shares as stockholder of record, they will not be voted if you do not provide a proxy. Your shares may be voted under certain circumstances if they are held in the name of a brokerage firm even if you do not instruct the firm to vote the shares on your behalf. Brokerage firms currently have the authority under the New York Stock Exchange Rules to vote customers' unvoted shares on certain routine matters, including the election of directors. These broker non-votes are counted for purposes of establishing a quorum and in the election of directors. Any other matters brought before the meeting will not be considered routine, and as a result brokers do not have discretionary voting and these shares will not be considered.

How are votes counted?

Votes are counted in accordance with Haverty's By-laws and Maryland law. An abstention to a proposal is not considered a vote cast under Maryland law and, therefore, will have no effect on the outcome of the vote for any matter. If a stockholder returns a signed proxy card but does not indicate how his or her shares are to be voted, the shares covered by the proxy card will be counted as a vote For the election of directors. Shares will not be voted at the Annual Meeting if the proxy card has been returned but not signed.

How many votes are needed to elect directors?

The nominees receiving the highest number of For votes will be elected as directors. This number is called a plurality. Shares not voted will have no impact on the election of directors. Unless a properly executed proxy card is marked Withhold Authority, the proxy given will be voted For the nominees for director recommended by the Board and listed in this Proxy Statement.

How will the proxies vote on any other business brought up at the meeting?

By submitting your proxy card, you authorize the proxies to use their judgment to determine how to vote on any other matter brought before the Annual Meeting. We do not know of any other business to be considered at the Annual Meeting. The proxies' authority to vote according to their judgment applies only to shares you own as the stockholder of record. As noted above, broker non-votes will not be voted on any such matters.

Are votes confidential?

We will continue our long-standing practice of holding the votes of all stockholders in confidence except: (a) as necessary to meet applicable legal requirements and to assert or defend claims for or against the Company, (b) in case of a contested proxy solicitation, (c) if a stockholder makes a written comment on the proxy card or otherwise communicates his/her vote to management, or (d) to allow the independent inspectors of election to certify the results of the vote.

Who will count the votes?

Automatic Data Processing (ADP), an independent tabulator, will count the votes.

Who is paying for this solicitation?

We are paying the costs of the proxy solicitation. These costs include charges of brokers, banks, fiduciaries, and custodians for forwarding proxy materials to their principals and obtaining their proxies. Additionally, some of our directors, officers, or employees may solicit proxies by mail, telephone, or personal contact. None of these solicitors will receive any additional or special compensation for doing this.

Can I access future Annual Meeting materials through the Internet rather than receiving them by mail?

Yes. If you vote via the Internet, you can also sign up for electronic delivery of future proxy materials. Just follow the instructions that appear after you finish voting at www.proxyvote.com. You will receive an email next year notifying you of the website containing the 2007 Annual Report and the Proxy Statement for the 2008 Annual Meeting.

If I want to submit a stockholder proposal for the 2008 Annual Meeting when is it due?

A stockholder desiring to submit a proposal for inclusion in Havertys Proxy Statement for the 2008 Annual Meeting must deliver the proposal so that it is received by Havertys no later than December 7, 2007. You must submit your proposal in writing to the Secretary of the Company at 780 Johnson Ferry Road, Suite 800, Atlanta, Georgia 30342. Only proposals meeting the requirements of applicable SEC rules will be considered for inclusion in Havertys Proxy Statement.

How can I obtain a copy of the Annual Report?

A copy of Havertys 2006 Annual Report is being mailed with this Proxy Statement to each stockholder entitled to vote at the Annual Meeting. If you did not receive a copy of the Annual Report, you may obtain one free of charge by writing to Stockholder Relations, Haverty Furniture Companies, Inc., 780 Johnson Ferry Road, Suite 800, Atlanta, Georgia 30342. These documents and other information may also be accessed from Havertys website at www.havertys.com.

ELECTION OF DIRECTORS

(Proposals 1 and 2)

General

Eleven directors are to be elected at the 2007 Annual Meeting to hold office until the 2008 Annual Meeting and until their successors are elected and qualified. Our charter provides that our Board of Directors be elected by stockholders of each of the two classes of stock, voting separately by class. At this Annual Meeting, three directors will be elected by the holders of Common Stock and eight will be elected by the holders of Class A Common Stock.

The nominees for election at the 2007 Annual Meeting were recommended and approved for nomination by the Nominating and Corporate Governance Committee (the Governance Committee) of the Board. The election of Havertys' directors requires a plurality of votes cast at the meeting by the holders of the respective classes of common stock. We expect that each of the nominees will be available for election, but if any of them is unable to serve at the time the election occurs, it is intended that the proxies will vote for the election of another nominee to be designated by the Governance Committee and the Board of Directors.

The following sets forth for each nominee his or her age and a brief description of his or her principal occupation and business experience during the last five years. They are all currently Havertys directors.

NOMINEES FOR ELECTION BY HOLDERS OF CLASS A COMMON STOCK

CLARENCE H. RIDLEY

Director since 1979

Age 64

Mr. Ridley has served as Chairman of the Board of Havertys since January 2001. From 1996 to 2001, he served as Vice Chairman of Havertys. Mr. Ridley was a Partner at the law firm of King & Spalding from 1977 to 2000. He is also a director of Crawford & Company and a trustee of STI Classic Funds and STI Classic Variable Trust. Mr. Ridley is a member of the Board of Directors of the High Museum of Art, the Board of Trustees of St. Joseph's Health System and the Board of Councilors of the Carter Center. He currently serves as chairman of Havertys' Executive Committee.

JOHN T. GLOVER

Director since 1996

Age 60

Mr. Glover has served as the Managing Partner of J&SG Investments, LLP, a private investment firm, since February 1994. From March 2000 to February 2003, he was Vice Chairman of Post Properties, Inc., a real estate investment trust that develops and operates upscale multifamily apartment communities. Mr. Glover is a trustee of Emory University and a director of Emory Healthcare, Inc. He currently serves as chairman of Havertys Audit Committee.

RAWSON HAVERTY, JR.

Director since 1992

Age 50

Mr. Haverty has served as Senior Vice President, Real Estate and Development for the Company since 1998 and has over 20 years of experience with the Company. Mr. Haverty is a member of the Board of Directors of the High Museum of Art and the Center for Ethics of Emory University.

L. PHILLIP HUMANN

Director since 1992

Age 61

Mr. Humann has been Chairman of the Board of SunTrust Banks, Inc., a multi-bank holding company, since March 1998. He also served as Chief Executive Officer of SunTrust Banks, Inc. from March 1998 to January 2007 and as President from March 1998 to December 2004. Mr. Humann is a director of Coca-Cola Enterprises Inc. and Equifax, Inc. He currently serves on Havertys Executive Committee and Compensation Committee.

MYLLE H. MANGUM

Director since 1999

Age 58

Ms. Mangum has served as Chief Executive Officer of IBT Enterprises, LLC, a provider of design, construction and consulting services for the retail banking industry since October 2003. She was formerly the Chief Executive Officer of True Marketing Services, focusing on consolidating marketing services companies. From 1999 to 2002, she was Chief Executive Officer of MMS Incentives, Inc., a private equity company concentrating on high-tech marketing solutions. Ms. Mangum is a director of Barnes Group, Inc., Matria Healthcare, Payless ShoeSource, Inc., Respironics, Inc. and Emageon Inc. Ms. Mangum currently serves as chairman of Havertys Compensation Committee and as a member of the Executive Committee.

FRANK S. MCGAUGHEY, III

Director since 1995

Age 58

Mr. McGaughey has served as a partner in the law firm of Powell Goldstein LLP since 1980. Mr. McGaughey is a trustee of the Woodruff Arts Center and chairman of the Sara Giles Moore Foundation. He currently serves as chairman of Havertys' Governance Committee and as a member of the Executive Committee.

CLARENCE H. SMITH

Director since 1989

Age 56

Mr. Smith has served as President and Chief Executive Officer of Havertys since January 2003. He served as President and Chief Operating Officer of the Company from May 2002 until he assumed the position of Chief Executive Officer in January 2003. Mr. Smith was named Chief Operating Officer of Havertys in May 2000 and served as Senior Vice President, General Manager, Stores, from 1996 to 2000. Mr. Smith is a director of Oxford Industries, Inc. and a trustee of Marist School. He currently serves on Havertys' Executive Committee.

AL TRUJILLO

Director since 2003

Age 47

Mr. Trujillo has served as President and Chief Executive Officer of Recall Corporation, a global information management company, since February 2002. Recall Corporation is a subsidiary of Brambles Industries, Ltd. located in Sydney, Australia. Prior to his current position he was President of Recall Americas, a division of Recall Corporation. Mr. Trujillo is an Advisory Board Member of the College of Engineering at Georgia Tech Institute of Technology. He currently serves on Havertys' Governance Committee.

NOMINEES FOR ELECTION BY HOLDERS OF COMMON STOCK

TERENCE F. MCGUIRK

Director since 2002

Age 55

Mr. McGuirk has served as Vice Chairman of Turner Broadcasting System, Inc., a subsidiary of Time Warner Inc. since April 2001. In addition, he has served as Chairman and President of the Atlanta Braves baseball organization since 2001. From 1996 to 2001, Mr. McGuirk was Chairman and Chief Executive Officer of Turner Broadcasting System, Inc. Mr. McGuirk is a director of The Sea Island Company and a trustee of Piedmont Hospital Medical Center and The Westminster Schools. He currently serves on Havertys Compensation Committee.

VICKI R. PALMER

Director since 2001

Age 53

Ms. Palmer has served as Executive Vice President, Financial Services and Administration for Coca-Cola Enterprises Inc., a bottler of soft drink products, since January 2004. From December 1999 to January 2004 she served as Senior Vice President, Treasurer and Special Assistant to the CEO of Coca-Cola Enterprises Inc. Ms. Palmer is a director of First Horizon National Corporation and is a trustee of Spelman College and Woodward Academy. She currently serves on Havertys Audit Committee and Governance Committee.

FRED L. SCHUERMANN

Director since 2001

Age 61

Mr. Schuermann was President and Chief Executive Officer of Ladd Furniture

from 1996 until he retired in 2001. He was Chairman of Ladd Furniture, Inc. from 1998 until its acquisition by La-Z-Boy, Inc. in January 2000. He currently serves on Havertys Governance Committee and Audit Committee.

Clarence H. Ridley, Clarence H. Smith and Rawson Haverty, Jr. are first cousins and are officers of the Company.

INFORMATION ABOUT THE GOVERNANCE OF OUR COMPANY

Board Committees and Related Matters

Havertys' business is managed under the direction and oversight of its Board of Directors. The Board appoints our Chairman and Chief Executive Officer and our senior management team who are responsible for the day-to-day conduct of Havertys' business. The primary responsibility of the Board is to review and regularly monitor the effectiveness of Havertys' fundamental operating, business plans, policies and decisions.

The Board of Directors conducts its business through meetings of the Board and the following standing committees: an Executive Committee, an Audit Committee, an Executive Compensation and Employee Benefits Committee (the Compensation Committee) and a Nominating and Corporate Governance Committee (the Governance Committee).

Additional information including the charters of each of these committees can be viewed on our website: www.havertys.com (About Us, Corporate Governance, Board Committee Charters). Copies of the charters are available free of charge to any stockholder requesting them by contacting the Corporate Secretary, 780 Johnson Ferry Road, Suite 800, Atlanta, Georgia 30342.

Executive Committee

The Executive Committee exercises all the powers of the Board in the management of the current and ordinary business of Havertys during the intervals between the meetings of the Board as conferred by Havertys' By-Laws and as governed by law. The Executive Committee met once during 2006.

Members:	Clarence H. Ridley, Chairman	L. Phillip Humann
	Mylle H. Mangum	Frank S. McGaughey, III
	Clarence H. Smith	

Audit Committee

The Audit Committee's primary function is to represent and assist the Board in fulfilling its oversight responsibility relating to the quality and integrity of our annual and interim external consolidated financial statements and financial reporting process, the adequacy and effectiveness of internal controls, the internal audit function, the annual independent audit of our financial statements and other matters the Board deems appropriate. The Board has determined that each member of the Audit Committee meets the independence requirements of the New York Stock Exchange (NYSE) where our stock is listed and Havertys' Corporate Governance Principles. Each member of the Audit Committee is financially literate, knowledgeable and qualified to review financial statements and the Board has determined that each Audit Committee member is an audit committee financial expert and independent under Securities and Exchange Commission (SEC) regulations. The Audit Committee met six times during 2006. The Audit

Committee's report is on page 14.

Members: John T. Glover, Chairman Vicki R. Palmer
Fred L. Schuermann

Compensation Committee

The Compensation Committee provides assistance to the Board in the areas of Havertys' compensation philosophy, including succession planning for and evaluating the performance and approving the compensation and benefits of the Chairman of the Board, Chief Executive Officer and other executive officers. The Compensation Committee also has the responsibility for recommending, reviewing and administering Havertys' equity based incentive compensation plans and other benefit plans. The Board has determined that each member of the Compensation Committee meets the independence requirements of the NYSE and Havertys' Corporate Governance Principles. The Compensation Committee met five times during 2006. The

Compensation Discussion and Analysis begins on page 16 and the Compensation Committee Report is on page 25.

Members: Mylle H. Mangum, Chairman L. Phillip Humann
Terence F. McGuirk

Compensation Committee Interlocks and Insider Participation

The Compensation Committee is comprised entirely of independent directors. There are no relationships required to be disclosed under this caption.

Governance Committee

The Governance Committee has the primary responsibility for considering and making recommendations concerning the composition and structure of the Board, establishing policies relating to the recruitment of board members, director compensation and reviewing and recommending corporate governance policies and issues. Each member of the Governance Committee meets the independence requirements of the NYSE and Havertys' Corporate Governance Principles. The Governance Committee met once during 2006.

Members: Frank S. McGaughey, III, Chairman Vicki R. Palmer
Fred L. Schuermann Al Trujillo

Director Compensation

Retainer fees were paid to directors in 2006 in accordance with the Director Compensation Plan approved by stockholders in May 2006. The Plan provides that two-thirds of the annual retainer be paid in shares of Havertys Common Stock and the remaining one-third may, at the election of the director, be paid in cash or shares of Havertys Common Stock. Retainer fees for 2006 were paid on May 16 and November 1. The Governance Committee annually reviews the fees paid to directors. In 2006 the retainer fees paid to non-employee directors was \$45,000 of which \$30,000 must be paid in shares of Havertys' Common Stock. The retainer fee for employee directors was \$3,000 of which \$2,000 must be paid in shares of Havertys' Common Stock. Non-employee directors also receive \$1,250 for each Board meeting or Committee meeting attended. Employee directors receive no compensation for attending Board or Committee meetings. The 2006 annual fees for service for the committee chairs were: \$10,000 to Mr. Glover as chair of the Audit Committee, \$7,500 to Ms. Mangum as chair of the Executive Compensation Committee and \$5,000 to Mr. McGaughey as chair of the Governance Committee. Director compensation in 2007 will remain the same as in 2006 except concerning employee directors who will no longer receive compensation for serving on the Board.

Havertys maintains a Directors' Deferred Compensation Plan ("Deferred Plan") that permits all directors to defer to a future date receipt of payment of retainer fees and/or meeting fees which would otherwise be paid in cash or in shares of Common Stock for their services. Under the Deferred Plan, such deferred fees, plus accrued interest (at a rate determined annually in accordance with the Deferred Plan which is not above-market), shall be distributed in the future to a director in one lump sum or in no more than ten equal annual installments, or in accordance with the terms of the Deferred Plan. Five Directors participated in the Deferred Plan in 2006 and five directors will participate in 2007. Directors are also reimbursed for transportation and other expenses actually incurred in attending Board and Committee meetings. There were no equity awards made during 2006 to Directors under the Company's 2004 Long-Term Incentive Plan. The Company does not provide any pension or other benefits to its directors.

The table below sets forth the compensation expensed by the Company for payment to directors for the year ended December 31, 2006.

Name	Fees Earned or Paid in Cash (\$)	Stock Compensation Fees Earned or Paid in	Stock Awards	Total Stock Compensation	Total (\$)
		Stock (\$) ⁽³⁾	(\$) ⁽⁴⁾		
Clarence H. Ridley ⁽¹⁾	\$ 1,167	\$ 1,833	\$	\$ 1,833	\$ 3,000
John T. Glover	37,500	25,000	8,160	33,160	70,660
Ben M. Haverty ⁽²⁾	5,000	5,000		5,000	10,000
Rawson Haverty, Jr. ⁽¹⁾	1,167	1,833		1,833	3,000
L. Phillip Humann	11,250	40,000	8,160	48,160	59,410
Mylle H. Mangum	33,250	25,000	8,160	33,160	66,410
Frank S. McGaughey, III	27,500	25,000	8,160	33,160	60,660
Terrence F. McGuirk	25,000	25,000	8,160	33,160	58,160
Vicki R. Palmer	27,500	25,000	8,160	33,160	60,660
Fred L. Schuermann	28,750	25,000	8,160	33,160	61,910
Clarence H. Smith ⁽¹⁾		3,000		3,000	3,000
Al Trujillo	6,250	40,000	8,160	48,160	54,410

⁽¹⁾ See Summary Compensation Table for additional disclosure related to Clarence H. Ridley, Clarence H. Smith and Rawson Haverty, Jr. who are also Executive Officers of Havertys.

⁽²⁾ Ben Haverty resigned from the Board of Directors in February 2006.

⁽³⁾ The amounts in the table reflect a pro-rata portion of expense of the retainer fee detailed above based on the 2006 Directors Compensation and a portion of the 2005 annual retainer. The directors' retainer fee for 2005 was \$30,000 for non-employee directors and \$3,000 for employee directors which was paid one-half in cash and one-half in stock with elections by Messrs. Humann, Smith and Trujillo for payment of their retainer fees in all stock.

⁽⁴⁾ Stock awards of 1,000 were granted to non-employee directors on October 31, 2005 under the Company's 2004 Long-Term Incentive Plan. The shares vested over six months and had a grant price of \$12.24. The amounts included in the Stock Awards column are the amounts of compensation cost recognized by the Company in 2006 related to these awards, as described in Statement of Financial Accounting Standards No. 123(R). The value of the grants are determined by the price of the Company's stock on the grant date.

Attendance

In 2006, the Board held four meetings and Committees of the Board held a total of 13 meetings. Each director attended more than 88% of the aggregate number of all meetings of the Board and committees on which he or she served during 2006.

Corporate Governance

Director Independence. The listing requirements of the New York Stock Exchange (NYSE) require that a majority of the members of a listed company s board of directors must be independent. The question of independence is to be determined by the board with respect to every director, in line with the rules of the NYSE. Based upon the NYSE rules, our Board has determined a majority of its current members are independent.

The NYSE rules also require that certain of our committees be composed entirely of independent directors. Our committees covered by this requirement are the Audit Committee, the Governance Committee, and the Compensation Committee. Our board has determined that all current members of the Audit Committee, the Governance Committee, and the Compensation Committee are independent under the NYSE rules.

The Board considers the issue not merely from the standpoint of a director, but also from that of persons or organizations with which the director has an affiliation. An independent director is free of any relationship

with Havertys or its management that may impair the director's ability to make independent judgments. Particular attention is paid to whether a director is independent from management and to any financial relationships that may exist with a director or a related interest.

Generally, borrowing relationships with directors and their affiliates are considered immaterial and will not impair independence so long as the terms of the relationship are similar to other comparable borrowers. In other words, normal, arms-length credit relationships entered into in the ordinary course of business do not negate director independence. A director who is an executive officer of a company that makes payments to or receives payments from Havertys for property or services in an amount which, in any fiscal year, is greater than 2% of such director's company's consolidated gross revenues will not be considered independent.

The following directors have been deemed by the Board to be independent after applying the guidelines set forth above: Mmes. Mangum and Palmer and Messrs. Glover, Humann, McGuirk, McGaughey, Schuermann and Trujillo.

Director Nominations. The Governance Committee has the responsibility of reviewing qualifications of the candidates for Board membership in accordance with procedures established by Havertys' Corporate Governance Principles, applicable law and regulations. The Governance Committee will consider recommendations for directors submitted by stockholders. Stockholders should submit their recommendations in writing to the Governance Committee (See, *Communications with Directors*). The proponent should submit evidence that he or she is a stockholder of Havertys, together with a statement of the proposed nominee's qualifications to be a director. There is no difference in the manner in which the Governance Committee evaluates proposed nominees based upon whether the proposed nominee is recommended by a stockholder.

In its assessment of each potential candidate, the Governance Committee will review the nominee's experience, independence, understanding of Havertys' or other related industries and such other factors as the Governance Committee determines are pertinent in light of the current needs of the Board. Diversity of race, ethnicity, gender and age are factors considered in evaluating nominees for Board membership. The Governance Committee will also take into account the ability of a director to devote the time and effort necessary to fulfill his or her responsibilities.

Nominees may be suggested by directors, members of management, stockholders or, in some cases, by a third-party search firm. In identifying and considering candidates for nomination to the Board of Directors, the Governance Committee considers, in addition to the requirements set out in Havertys' Corporate Governance Principles and the Governance Committee's charter, quality of experience, the needs of Havertys and the range of talent and experience represented on the Board. The Governance Committee sometimes uses the services of a third-party executive search firm to assist it in identifying and evaluating possible nominees for director.

Corporate Governance Principles. Our Corporate Governance Principles, together with the Board committee charters, provide the framework for the effective corporate governance of Havertys. The Board of Directors adopted these guidelines to address certain governance matters including the role of the Board, qualifications and responsibilities of directors, director compensation, management succession and director education. These governance principles are designed to maximize long-term stockholder value and promote the highest ethical conduct among Havertys directors and employees. A copy of the Corporate Governance Principles is available on our website at www.havertys.com.

Executive Sessions of Independent Directors. The Board of Directors has a policy of scheduling an executive session of the independent directors as part of every regularly scheduled quarterly meeting of the Board. Mr. McGaughey, as chairman of the Governance Committee, has been requested by the independent directors to preside over these sessions and to convey to management any issues of concern.

Code of Business Conduct and Ethics. All of our directors and employees, including our Chairman of the Board, Chief Executive Officer and other senior executives, are required to comply with our Code of Business Conduct and Ethics (the Code) to help ensure that our business is conducted in accordance with the highest standards of ethical behavior. Havertys' continued growth and profitability are linked to our ability to make decisions that are consistent with our traditional business values and ethical principles. The Code is published on our website at www.havertys.com.

Communications with Directors. Stockholders and other interested parties may communicate with any director, committee member or the Board by writing to the following address: Board of Directors, c/o Corporate Secretary, Haverty Furniture Companies, Inc., 780 Johnson Ferry Road, Suite 800, Atlanta, GA 30342. Please specify to whom your correspondence should be directed. The Corporate Secretary has been instructed by the Board to review and promptly forward all correspondence (except advertising material and ordinary business matters) to the relevant director, committee member or the full Board, as indicated in the correspondence. A copy of the Directors Communication Policy is available on our website at www.havertys.com.

Board Committee Charters. The charters for each of the standing committees of the Board as well as our Corporate Governance Guidelines, Director Communication Policy and Code of Business Conduct and Ethics may be accessed through our website at www.havertys.com. Additionally, copies may be requested in writing by submitting the request to Corporate Secretary, Haverty Furniture Companies, Inc., 780 Johnson Ferry Road N.E., Suite 800, Atlanta, Georgia 30342.

Board and Committee Evaluation. During 2006 and 2007, the Board of Directors and each Board Committee participated in self-evaluation and assessment processes in order to improve the efficiency and effectiveness of the Board and each committee.

Mandatory Retirement. Our independent directors are subject to a mandatory retirement age and cannot stand for re-election in the calendar year following their 72nd birthday. The Board of Directors may ask a director to continue service beyond age 72 under certain circumstances upon review by the Governance Committee.

Directors' Attendance at Annual Stockholders' Meetings. Havertys does not have a policy regarding director attendance at the Annual Meeting. Historically, this meeting is held in Maryland, the state of Havertys' incorporation, and typically is a very brief meeting conducted by Havertys' Corporate Secretary. Generally, no stockholders are in attendance.

Certain Transactions and Relationships

We recognize that transactions between Havertys and any of its directors or executives can present potential or actual conflicts of interest and create the appearance that Havertys' decisions are based on considerations other than the best interest of Havertys and its shareholders. Therefore, as a general matter and in accordance with the Corporate Governance Principles and Havertys Code of Business Conduct and Ethics it is Havertys' preference to avoid such transactions. Nevertheless, Havertys recognizes that there are situations where such transactions may be in, or may not be inconsistent with, the best interest of the Company. Under the terms of its Charter, the Governance Committee reviews any transaction in which Havertys is or will be a participant, and in which any of Havertys' directors or executives had, has or will have a direct or indirect material interest. After its review the Committee may approve or ratify the related party transaction only if the Committee determines that, under all of the circumstances, the transaction is in the best interest of Havertys.

SunTrust Banks, Inc. (SunTrust) engaged in ordinary course of business banking transactions with us in 2006, and provided investment, trust and transfer agent services on terms comparable to other customers similarly situated. We have unsecured revolving credit facilities with a group of five banks, including

SunTrust. As of December 31, 2006, Havertys' indebtedness and total amounts committed under the revolving credit facilities totaled \$18.0 million, and the greatest such amount during 2006 was \$27.3 million. L. Phillip Humann, one of our directors is Chairman of the Board of Directors of SunTrust.

AUDIT COMMITTEE MATTERS

Audit Committee Report

We have reviewed and discussed with Havertys' management and Ernst & Young LLP ("Ernst & Young"), the independent registered public accounting firm, the consolidated financial statements set forth in Havertys' 2006 Annual Report on Form 10-K for the year ended December 31, 2006, including a discussion of the reasonableness of significant judgments and the clarity of disclosures in the financial statements. We also reviewed the disclosures made in Management's Discussion and Analysis of Financial Condition and Results of Operations included in the Company's 2006 Annual Report on Form 10-K for the year ended December 31, 2006.

We have also discussed with Ernst & Young the matters required to be discussed by Statement on Auditing Standards No. 61, "Communication with Audit Committees," Statement on Auditing Standards No. 99, "Consideration of Fraud in a Financial Statement Audit" and Securities and Exchange Commission rules regarding auditor independence discussed in Final SEC Releases Nos. 33-8183 and 33-8183A.

We have received the written disclosures and the letter from Ernst & Young required by Independence Standards Board Standard No. 1, "Independence Discussions with Audit Committees" and have discussed with Ernst & Young its independence from Havertys.

The Committee discussed with Ernst & Young the overall scope and plans for their integrated audit. We meet with Ernst & Young, with and without management present, to discuss the results of their examinations, their evaluations of the Havertys' internal controls and the overall quality of Havertys' financial reporting.

Based on our review and discussions with Havertys' management and Ernst & Young, we recommended to the Board of Directors that the audited consolidated financial statements be included in Havertys' Annual Report on Form 10-K for the year ended December 31, 2006 for filing with the SEC.

It is not the duty of the Audit Committee to plan or conduct audits or to determine that the Company's financial statements are complete and accurate and in accordance with generally accepted accounting principles; that is the responsibility of management and the independent registered public accounting firm. In giving its recommendation to the Board, the Audit Committee has relied on (i) management's representation that such financial statements have been prepared with integrity and objectivity and in conformity with generally accepted accounting principles and (ii) the reports of the independent registered public accounting firm with respect to such financial statements.

Members of the Audit Committee

John T. Glover, Chairman
Vicki R. Palmer
Fred L. Schuermann

This report shall not be deemed to be incorporated by reference by any general statement incorporating by reference this Proxy Statement into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, and shall not otherwise be deemed filed under such acts.

Audit Fees and Related Matters

Ernst & Young served as independent auditors for Havertys for the year ended December 31, 2006. The Audit Committee has not yet selected an independent auditor for Havertys for the year ended December 31, 2007. Historically, the independent auditors are selected in May at the first meeting of the newly appointed Audit Committee. It is expected that the Audit Committee will engage an independent auditor in May 2007. No representative of Ernst & Young will be present at the Annual Meeting. Aggregate fees for professional services rendered for Havertys by Ernst & Young for the years ended December 31, 2006 and 2005, were:

	December 31, 2006	December 31, 2005
Audit	\$ 794,210	\$ 785,780
Audit-related		
Tax	97,695	142,465
All Other	1,500	1,500
Total	\$ 893,405	\$ 929,745

Audit Fees. These are fees related to professional services rendered in connection with the audit of our annual financial statements, the audit of management's assessment of our internal control over financial reporting and Ernst & Young's own audit of our internal control over financial reporting, the reviews of the financial statements included in each of our Quarterly Reports on Form 10-Q and accounting consultations that relate to the audited financial statements and are necessary to comply with generally accepted auditing standards.

Tax Fees. These are fees for professional services related to tax compliance services, tax planning and advice.

All Other Fees. These are fees for professional services related to Internet accounting and tax research tools.

Pre-Approval Policies and Procedures

The Audit Committee has adopted a policy that requires advance approval of all audit, audit-related, tax services, and other services performed by the independent auditor. The policy provides for pre-approval by the Audit Committee of specifically defined audit and non-audit services. Unless the specific service has been previously pre-approved with respect to that year, the Audit Committee must approve the permitted service before the independent auditor is engaged to perform it. The Audit Committee has delegated to the Chairman of the Audit Committee authority to approve permitted services provided that the Chairman reports any decisions to the Committee at its next scheduled meeting. Tax services comprising less than ten percent of the tax fees were approved by the Audit Committee under the pre-approval policies and procedures.

EXECUTIVE COMPENSATION AND RELATED INFORMATION

COMPENSATION DISCUSSION AND ANALYSIS

Compensation Philosophy

Havertys' executive compensation philosophy is directed at attracting, retaining and motivating highly qualified executives that are dedicated to the long-term success of Havertys and to align their interests with the long-term interests of Havertys' stockholders by providing appropriate competitive compensation and financial reward. Our compensation setting process consists of establishing targeted overall compensation for each senior executive and then allocating that compensation among base salary and incentive compensation. In support of this philosophy, the executive compensation program is designed to reward performance relevant to Havertys' short-term and long-term success based on corporate and individual performance. At the senior-most levels, we design the incentive compensation to reward company-wide performance through tying awards primarily to earnings per share. For other executives, we design incentive compensation to reward the achievement of specific operational goals within areas under the control of the relevant employees, although company-wide performance is also a significant factor. Finally, we endeavor to ensure that our compensation program is perceived as fundamentally fair to all stakeholders.

Overview of Process and Compensation Components

The compensation for our executives is broken into three components: base salary, annual cash incentive compensation and long-term equity incentives. Base salaries are set for our executive officers at the regularly scheduled meeting of the Compensation Committee held at the beginning of each year. At this meeting, the Compensation Committee also approves and adopts the management incentive plan for the new year and typically grants stock awards to all of our executive officers and certain other eligible employees.

We choose to pay each component of compensation in keeping with our compensation philosophy. The amount of each component is determined by or under the direction of the Compensation Committee and is based on the results of an independent evaluation which the Compensation Committee had conducted by the consulting firm Mercer in 2004. The peer group in that evaluation consisted of retailing, home furnishing and other companies with a specialty retail focus of comparable size and complexity to ours. Our Compensation Committee took Mercer's recommendations into consideration when setting compensation for 2005 and as a basis for making changes to the bonus and equity components of executive compensation for 2006 and 2007.

It has been the practice of the Compensation Committee to review the history of all the components of each executive officer's total compensation over each of the past three years and relate the compensation of the executive officers with that of the executive officers in the peer group. Typically, the chief executive officer makes recommendations to the chairman and the Compensation Committee with respect to the executive officers. Such executive officers are not present at the time of these deliberations. The Compensation Committee may accept or adjust such recommendations. The Compensation Committee reviews the performance and compensation of the chairman and chief executive officer

and, following discussions with those individuals and, where it deems appropriate, outside consultants, establishes their compensation levels.

Our policy for allocating between long-term and currently paid compensation is to ensure adequate base compensation to attract and retain personnel, while providing incentives to maximize long-term value for our company and our stockholders. Likewise, we provide cash compensation in the form of base salary to meet competitive salary norms and reward good performance on an annual basis in the form of cash incentive compensation to reward performance against specific short-term goals. We provide non-cash compensation to reward performance of general management responsibilities, difficulty of achieving desired results and contribution as a member of the executive management team. The components of our targeted compensation package for the named executive officers for 2006 ranged from 50% to 56% in salaried compensation, 30% to

33% in cash incentive compensation, and 14% to 17% in non-cash equity awards. We believe that this formula is competitive within the marketplace and appropriate to fulfill our stated policies.

Summary Compensation Table

The following tables and footnotes discuss the compensation paid or accrued for the last year to (i) our chief executive officer and chief financial officer and (ii) our three other most highly compensated executive officers (the named executive officers).

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards (\$) ⁽¹⁾	Non-Equity Incentive Plan Compensation (\$) ⁽²⁾	Change in Pension Value and Nonqualified Deferred Compensation Earnings	All Other Compensation (\$) ⁽³⁾	Total (\$)
						(\$)		
Clarence H. Ridley, Chairman	2006	\$410,000	\$	\$165,346	⁽⁴⁾ \$ 96,000	\$ 118,066	\$ 5,967	\$795,379
Clarence H. Smith, CEO	2006	420,000		97,418	105,000	39,759	6,000	668,177
Dennis L. Fink EVP & CFO	2006	320,000	10,000	53,734	71,000	52,242	2,933	509,909
M. Tony Wilkerson EVP, Merchandising	2006	270,000	8,000	46,002	73,000	54,543	2,862	454,407
Rawson Haverty, Jr. SVP, Real Estate and Development	2006	215,000	7,000	39,624	79,000	34,392	5,850	380,866

⁽¹⁾ These amounts reflect the dollar amount recognized for financial statement reporting purposes for the year ended December 31, 2006, in accordance with FAS123(R) of awards pursuant to the 2004 Long-Term Incentive Plan and thus include amounts from awards granted in and prior to 2006. Assumptions used in the calculation of these amounts are included in Note 12 to Havertys' audited financial statements for the year ended December 31, 2006 included in Havertys Annual Report on Form 10-K filed with the SEC on March 13, 2007.

⁽²⁾ These amounts are the 2006 Cash Incentives discussed below in Annual Cash Incentive Compensation.

⁽³⁾

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These amounts reflect Havertys' contributions to the account of the named executive officer pursuant to the Havertys' 401(k) plan, and \$3,000 earned as Director Fees for Messrs. Ridley, Smith and Haverty (See Director's Compensation Table).

- (4) The awards granted to Clarence Ridley must be expensed over a shorter time frame than their vesting requirements due to his age relative to normal retirement age.
- (5) There were no options granted to the named executive officers in 2006.

Base Salary for Executive Officers

The Compensation Committee reviews the base salaries for each named executive officer on a yearly basis and advises the Board as to the appropriateness and reasonableness of the salaries. Consistent with our compensation philosophy, we reviewed both internal and external factors to determine the appropriate compensation for Mr. Ridley, Mr. Smith and the other named executives. This review is based on competitive compensation data as well as a subjective evaluation of each executive's contribution to Havertys' performance and the executive's level of experience and responsibilities. Adjustments are made as necessary in light of past performance and the potential for making significant contributions in the future in order to ensure compensation levels are appropriate and competitive.

We believe the base salary range for each executive position reflects a median base salary range for Havertys comparative peer group. The Compensation Committee has determined that the annual base salaries for 2007 will increase by 2% to 7% for each of the named executive officers. No increase was given to the four highest paid officers for 2006. For compensation purposes, the Compensation Committee performs a yearly evaluation of Messrs. Ridley and Smith's performance. The other named executive officers' performance is evaluated by Mr. Smith and discussed with the Compensation Committee.

Annual Cash Incentive Compensation

Each Havertys executive officer is eligible for an annual cash incentive award. Cash incentive awards are intended to reward key employees based on both Havertys' performance and the individual's performance, motivate key employees and provide competitive cash compensation opportunities to executive officers.

We believe that incentive compensation for executive officers should be directly linked to the achievement of specified financial and non-financial objectives. An executive of Havertys will earn total compensation that is competitive with the market only if Havertys achieves corporate financial performance goals and incentive compensation is paid. If goals are exceeded, incentive compensation can cause total compensation to exceed median market levels.

This performance-based structure keeps a sizeable portion of the compensation for the senior management group at risk because the value of such compensation depends largely on the degree of success in attaining both Company and individual performance objectives. Havertys' pay for performance philosophy is intended to encourage achievement of both short-term and long-term financial and operational objectives. We have placed and will continue to place an increasing emphasis on compensation tied to the meeting of objectives which are aligned with those of the stockholders.

2006 Cash Incentives (Non-Equity Incentive Plan Compensation): The Compensation Committee approved a management incentive plan (Incentive Plan) to determine cash incentives for Havertys' executive officers for 2006. The Incentive Plan provided for cash incentives based on a combination of Havertys achieving a threshold amount of earnings per share on a quarterly and annual basis and the executive officer meeting three additional performance criteria as established by the Compensation Committee for each individual. Performance goals, in addition to the earnings per share threshold, included increases in comparable store sales, improvements in gross profit margins and reductions of selling, general and administrative expenses as well as certain strategic, critical and individual initiatives. The performance goals and their respective weighting in determining bonuses varied by executive officer.

The Incentive Plan provided for the named executive officers (NEOs) target cash incentives to range from 54% to 65% of 2006 salary. The amount of compensation to be paid to each NEO ranged from 0% to 120% of the target cash incentives based upon the extent to which the performance objectives under each of the four established criteria or goals were met. The minimum level of performance was set at 80% of each goal and if the minimum level was not met, no cash bonus relative to that goal was paid. See the columns labeled Estimated Possible Payouts under Non-Equity Incentive Plan Awards of the Grants of Plan-Based Awards Table on page 19.

2007 Cash Incentives (Non-Equity Incentive Plan Compensation): The Compensation Committee has approved an Incentive Plan to determine cash incentives for Havertys' executive officers for 2007 similar to the one used for 2006. The Incentive Plan provides for cash incentives based on a combination of Havertys achieving a threshold amount of quarterly and annual earnings per share and the executive officer meeting three additional performance criteria as established by the Compensation Committee for each individual. Performance goals, in addition to the earnings per

share threshold, includes increases in comparable store sales, improvements in gross profit margins and reductions of selling, general and administrative expenses. Performance goals and their respective weighting in determining bonuses vary by executive officer.

The Incentive Plan provides for the named executive officers' target bonuses to be 65% of 2007 salary. The amount of bonuses to be paid to each executive officer will range from 0% to 110% of the target bonus based upon the extent to which the performance objectives under each of the four established criteria or goals are met. The minimum level of performance is set at 90% of each goal and if the minimum level is not met, no cash bonus relative to that goal will be paid.

Bonuses: In its discretion, the Compensation Committee awarded cash bonuses for 2006 based on subjective criteria and performance against individual objectives for the year which ranged from 0% to 3% of salary.

Equity Incentives

Prior to 2005, the primary form of equity compensation that we awarded consisted of incentive and non-qualified stock options. We selected this form because of the favorable accounting and tax treatments. However, beginning in 2006 the accounting treatment changed as a result of Statement of Financial Accounting Standards No. 123(R), making the accounting treatment of stock options less attractive. As a result, in 2004 we assessed the desirability of granting shares of restricted stock to employees, particularly to members of senior management, and concluded that restricted stock would provide an equally motivating form of incentive compensation while permitting us to issue fewer shares, thereby reducing potential dilution.

Our practice is to determine the dollar amount of equity compensation that we want to provide and to then grant a number of shares of restricted stock that have a fair market value comparable to that amount on the date of grant. We determine the fair market value based upon the closing price of our stock on the day of determination. With the exception of significant promotions and new hires, we generally make these awards at the first meeting of the Compensation Committee each year following the availability of the financial results for the prior year. Grants were made on February 23, 2006, for the 2005 year, and on February 1, 2007, for the 2006 fiscal year. This timing was selected because it enables us to consider prior year performance by Havertys and the potential recipients and our expectations for the current year. The awards also are made as early as practicable in the year in order to maximize the time-period for the incentives associated with the awards. The Compensation Committee's schedule is determined in advance, and the proximity of any awards to earnings announcements or other market events is coincidental. The Compensation Committee grants restricted stock to individuals that are not members of Havertys' Management Committee, generally based upon the recommendation of the chief executive officer, and has delegated stock award granting authority for a small, specific number of shares to the chief executive officer to be made during the ensuing year.

Restricted stock awards are made based on company and individual performance and are time based. Accordingly, the number of shares awarded to individuals will vary from year to year. The shares generally vest in equal annual increments over four years.

In establishing award levels, we generally do not consider the equity ownership levels of the recipients or prior awards that are fully vested. It is our belief that competitors who might try to hire away our employees would not make a higher offer because of equity ownership in Havertys and, accordingly, to remain competitive we do not adjust for that factor either. However, we recognize that our chairman and chief executive officer's equity ownership in Havertys is so substantial that it would make it difficult for a competitor to recruit them. As a result, we subjectively considered their equity ownership in our establishment of their overall targeted compensation as discussed above.

Grants of Plan Based Awards Table

The following table sets forth certain information with respect to the restricted stock awards granted and the estimated payouts which were possible under our non-equity incentive plan granted during the year ended December 31, 2006 to each of our named executive officers. The actual payouts are shown in the Summary Compensation Table. There were no awards granted under equity incentive plans or option awards in 2006.

Estimated Possible Payouts Under Non-Equity Incentive Plan Awards (\$)

Name	Grant Date	Threshold			All Other Stock Awards:
		Target	Maximum		Number of Shares of Stock (#)
Clarence H. Ridley	02/23/06	\$ 48,800	\$ 220,000	\$ 264,000	7,000
Clarence H. Smith	02/23/06	59,400	240,000	288,000	8,000
Dennis L. Fink	02/23/06	62,500	200,000	240,000	6,000
M. Tony Wilkerson	02/23/06	65,600	160,000	192,000	6,000
Rawson Haverty, Jr.	02/23/06	57,400	140,000	168,000	5,000

Outstanding Equity Awards Value at Fiscal Year-End Table

The following table includes certain information with respect to the value of all unexercised options previously awarded to the named executive officers at December 31, 2006. All of the option awards are exercisable and no awards have been made under an equity incentive plan. The market value of shares of stock that have not vested is based on the closing market price of \$14.80 at December 31, 2006.

Name	Date Awarded	Option Awards			Stock Awards	
		Number of Securities Underlying Exercisable Options (#)	Option Exercise Price (\$)	Option Expiration Date	Number of Shares of Stock That Have Not Vested	Market Value of Shares of Stock that Have Not Vested (\$)
Clarence H. Ridley	10/29/99	6,000	\$ 13.7500	10/29/09		
	10/31/00	6,000	\$ 11.2500	10/31/10		
	01/18/01	25,000	\$ 10.8125	01/18/11		
	12/20/01	50,000	\$ 15.9400	12/20/11		
	12/19/02	22,000	\$ 12.9000	12/19/12		
	12/09/03	25,000	\$ 20.3000	12/09/10		
	12/20/04				11,250	\$ 166,500
	02/23/06				7,000	\$ 103,600

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Clarence H. Smith	12/16/98	6,000	\$ 10.1250	12/16/08		
	10/21/99	25,000	\$ 13.8750	10/21/09		
	10/26/00	12,284	\$ 11.6250	10/26/10		
	12/20/01	30,000	\$ 15.9400	12/20/11		
	12/19/02	22,000	\$ 12.9000	12/19/12		
	12/09/03	25,000	\$ 20.3000	12/09/10		
	12/20/04				15,000	\$ 222,000
	02/23/06				8,000	\$ 118,400

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Name	Date Awarded	Option Awards			Stock Awards	
		Number of Securities Underlying Exercisable Options (#)	Option Exercise Price (\$)	Option Expiration Date	Number of Shares of Stock That Have Not Vested	Market Value of Shares of Stock that Have Not Vested (\$)
Dennis L. Fink	12/16/98	20,000	\$ 10.1250	12/16/08		
	10/21/99	25,000	\$ 13.8750	10/21/09		
	10/26/00	20,000	\$ 11.6250	10/26/10		
	12/20/01	25,000	\$ 15.9400	12/20/11		
	12/19/02	18,000	\$ 12.9000	12/19/12		
	12/09/03	20,000	\$ 20.3000	12/09/10		
	12/20/04				7,500	\$ 111,000
	02/23/06			6,000	\$ 88,800	
M. Tony Wilkerson	10/21/99	20,000	\$ 13.8750	10/21/09		
	10/26/00	10,732	\$ 11.6250	10/26/10		
	12/20/01	20,000	\$ 15.9400	12/20/11		
	12/19/02	14,000	\$ 12.9000	12/19/12		
	12/09/03	15,000	\$ 20.3000	12/09/10		
	12/20/04				6,000	\$ 88,800
		02/23/06			6,000	\$ 88,800
Rawson Haverty, Jr.	12/16/98	16,000	\$ 10.1250	12/16/08		
	10/21/99	20,000	\$ 13.8750	10/21/09		