ITERIS, INC. Form SC 13D/A August 22, 2017

### SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

SCHEDULE 13D (Rule 13d-101)

INFORMATION TO BE INCLUDED IN STATEMENTS FILED PURSUANT TO RULE 13d-1(a) AND AMENDMENTS THERETO FILED PURSUANT TO RULE 13d-2(a)

Under the Securities Exchange Act of 1934 (Amendment No. 5)\*

ITERIS, INC. (Name of Issuer)

Common Stock, \$0.10 par value per share (Title of Class of Securities)

46564T107 (CUSIP Number)

D. Kyle Cerminara Fundamental Global Investors, LLC 4201 Congress Street, Suite 140 Charlotte, North Carolina 28209 (704) 323-6851

William P. Kelly RELM Wireless Corporation 7100 Technology Drive West Melbourne, Florida 32904 (321) 984-1414

With a copy to: Derek D. Bork Thompson Hine LLP 3900 Key Center 127 Public Square Cleveland, Ohio 44114 (216) 566-5500

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

August 16, 2017 (Date of Event Which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of  $\S\S 240.13d-1(e)$ , 240.13d-1(f) or 240.13d-1(g), check the following box .

Note: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See § 240.13d-7 for other parties to whom copies are to be sent.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

<sup>\*</sup> The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

# CUSIP No. 46564T107 SCHEDULE 13D Page 2 of 10 Pages

NAME OF **REPORTING PERSON** 1 Fundamental Global Investors, LLC **CHECK** THE **APPROPRIATE** BOX IF A (a) (b) 2 MEMBER OF A **GROUP** SEC **USE** 3 **ONLY SOURCE** OF 4 **FUNDS** AF **CHECK** IF DISCLOSURE OF **LEGAL PROCEEDINGS** IS 5 **REQUIRED PURSUANT** TO **ITEM** 2(d) or 2(e) 6 **CITIZENSHIP** OR **PLACE** OF **ORGANIZATION** 

North Carolina **SOLE VOTING** 7 **POWER** 0 **SHARED** NUMBER OF **VOTING SHARES POWER BENEFICIALLY** OWNED BY 2,126,948 **EACH SOLE REPORTING** DISPOSITIVE 9 **PERSON POWER** WITH 0 **SHARED DISPOSITIVE** 10 **POWER** 2,126,948 **AGGREGATE AMOUNT BENEFICIALLY** OWNED BY 11 **REPORTING PERSON** 2,126,948\* **CHECK** IF THE **AGGREGATE AMOUNT** IN 12 ROW (11)**EXCLUDES CERTAIN SHARES** 13 **PERCENT** OF **CLASS REPRESENTED** BY**AMOUNT** IN ROW (11)

6.5% TYPE OF

REPORTING

PERSON

00

<sup>\*</sup>In addition, CWA Asset Management Group, LLC, 50% of which is owned by Fundamental Global Investors, LLC, holds 99,578 shares of Common Stock for the accounts of individual investors.

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NAME OF **REPORTING PERSON** 1 Fundamental Global Partners, LP **CHECK** THE **APPROPRIATE** BOX 2 IF A (a) (b) **MEMBER** OF A **GROUP** SEC **USE** 3 ONLY **SOURCE** OF 4 **FUNDS** WC **CHECK** IF DISCLOSURE OF **LEGAL PROCEEDINGS** IS 5 **REQUIRED PURSUANT** TO **ITEM** 2(d) or 2(e) **CITIZENSHIP** OR **PLACE** 6 OF **ORGANIZATION** 

Delaware

**SOLE VOTING** 7 **POWER** 0 **SHARED** NUMBER OF **VOTING SHARES POWER BENEFICIALLY** OWNED BY 261,231 **EACH SOLE** REPORTING DISPOSITIVE 9 **PERSON POWER** WITH 0 **SHARED DISPOSITIVE** 10 **POWER** 261,231 **AGGREGATE AMOUNT BENEFICIALLY** OWNED BY 11 REPORTING **PERSON** 261,231 **CHECK** IF THE **AGGREGATE AMOUNT** IN 12 **ROW** (11)**EXCLUDES CERTAIN SHARES PERCENT** OF **CLASS REPRESENTED** BY13 **AMOUNT** IN **ROW** (11)0.8%

TYPE OF

REPORTING 14

PERSON

PN

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NAME OF

**REPORTING PERSON** 1 Fundamental Global Partners Master Fund, LP **CHECK** THE **APPROPRIATE BOX** 2 IF A (a) (b) **MEMBER** OF A **GROUP SEC USE** 3 ONLY **SOURCE** OF **FUNDS** 4 WC **CHECK** IF **DISCLOSURE** OF **LEGAL PROCEEDINGS** IS 5 **REQUIRED PURSUANT** TO **ITEM** 2(d) or 2(e) 6 **CITIZENSHIP** OR **PLACE** OF **ORGANIZATION** 

```
SOLE
                 VOTING
             7
                POWER
                 0
                 SHARED
NUMBER OF
                 VOTING
SHARES
                 POWER
BENEFICIALLY
                 250,789
OWNED BY
EACH
                 SOLE
REPORTING
                 DISPOSITIVE
PERSON
             9
                 POWER
WITH
                 0
                 SHARED
                 DISPOSITIVE
            10
                POWER
                 250,789
            AGGREGATE
            AMOUNT
            BENEFICIALLY
            OWNED BY
11
            REPORTING
            PERSON
            250,789
            CHECK
            IF
            THE
            AGGREGATE
            AMOUNT
            IN
12
            ROW
            (11)
            EXCLUDES
            CERTAIN
            SHARES
13
            PERCENT
            OF
            CLASS
            REPRESENTED
            BY
            AMOUNT
            IN
            ROW
```

Cayman Islands

(11)

0.8% TYPE

OF

REPORTING PERSON

PN

14

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**NAME** 

7

OF **REPORTING PERSON** 1 **RELM** Wireless Corporation **CHECK** THE **APPROPRIATE** BOX 2 IF A (a) (b) **MEMBER** OF A **GROUP SEC USE** 3 ONLY **SOURCE** OF **FUNDS** 4 WC **CHECK** IF **DISCLOSURE** OF **LEGAL PROCEEDINGS** IS 5 **REQUIRED PURSUANT** TO **ITEM** 2(d) or 2(e) **CITIZENSHIP** OR **PLACE** 6 OF **ORGANIZATION** Nevada

NUMBER OF **SOLE SHARES VOTING POWER BENEFICIALLY** OWNED BY 0 **EACH** REPORTING **SHARED VOTING PERSON** WITH 8 **POWER** 1,614,928 **SOLE DISPOSITIVE** 9 **POWER** 0 10 **SHARED DISPOSITIVE POWER** 1,614,928 **AGGREGATE AMOUNT BENEFICIALLY** OWNED BY 11 REPORTING **PERSON** 1,614,928 **CHECK** IF THE **AGGREGATE AMOUNT** IN 12 **ROW** (11)**EXCLUDES CERTAIN SHARES PERCENT** OF **CLASS REPRESENTED** BY13 **AMOUNT** IN **ROW** (11)

5.0%

TYPE OF

14 REPORTING PERSON

CO

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**NAME** OF **REPORTING PERSON** 1 D. Kyle Cerminara **CHECK** THE **APPROPRIATE** BOX 2 IF A (a) (b) **MEMBER** OF A **GROUP SEC USE** 3 ONLY **SOURCE** OF **FUNDS** 4 OO; AF **CHECK** IF DISCLOSURE OF **LEGAL PROCEEDINGS** IS 5 **REQUIRED PURSUANT** TO **ITEM** 2(d) or 2(e) 6 **CITIZENSHIP** OR **PLACE** OF **ORGANIZATION** 

States of America **SOLE VOTING** 7 **POWER** 10,751\* **SHARED** NUMBER OF **VOTING SHARES** 8 **POWER BENEFICIALLY** OWNED BY 2,126,948 **EACH SOLE REPORTING** DISPOSITIVE 9 **PERSON POWER** WITH 10,751\* **SHARED DISPOSITIVE** 10 **POWER** 2,126,948 AGGREGATE **AMOUNT BENEFICIALLY** OWNED BY 11 **REPORTING PERSON** 2,137,699\* **CHECK** IF THE **AGGREGATE AMOUNT** IN 12 **ROW** (11)**EXCLUDES CERTAIN SHARES** 13 **PERCENT** OF **CLASS REPRESENTED** BY**AMOUNT** IN

United

ROW (11)

6.6% TYPE OF

14 REPORTING PERSON

IN

<sup>\*</sup>Includes 8,146 restricted stock units.

### CUSIP No. 46564T107 SCHEDULE 13D Page 7 of 10 Pages

This Amendment No. 5 to Statement of Beneficial Ownership on Schedule 13D (this "Amendment No. 5") amends the Statement of Beneficial Ownership on Schedule 13D filed by the Reporting Persons on February 26, 2016 (as amended, the "Schedule 13D" or this "Statement"), with respect to the Common Stock, \$0.10 par value per share (the "Common Stock"), of Iteris, Inc., a Delaware corporation (the "Company"). Capitalized terms used but not defined in this Amendment No. 5 shall have the meanings set forth in the Schedule 13D. Except as amended and supplemented by this Amendment No. 5, the Schedule 13D remains unchanged.

### Item 2. Identity and Background.

Information regarding the identity and background of each executive officer and director of RELM is set forth on Schedule B to this Statement. Each of the individuals identified on Schedule B to this Statement is a U.S. citizen.

None of the Reporting Persons, any of their partners, managers, officers or other controlling persons or, to the Reporting Persons' knowledge, any individuals identified on Schedule B to this Statement has, during the last five years, been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

None of the Reporting Persons, any of their partners, managers, officers or other controlling persons or, to the Reporting Persons' knowledge, any individuals identified on Schedule B to this Statement has, during the last five years, been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding was or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws.

### Item 4. Purpose of Transaction.

On August 16, 2017, in connection with his decision not to stand for re-election to the Company's Board of Directors at its 2017 Annual Stockholder Meeting (the "2017 Annual Meeting"), Mr. Cerminara, Chief Executive Officer of Fundamental Global Investors, LLC and Chairman of the Board of Directors of RELM Wireless Corporation, entered into a letter agreement with the Company, pursuant to which Mr. Cerminara agreed to a standstill on behalf of himself and the Reporting Persons with regard to the 2017 Annual Meeting and to vote his shares, and to cause the shares held by the Reporting Persons to be voted, for the slate of directors nominated by the Company at the 2017 Annual Meeting. The Company agreed to accelerate the vesting of Mr. Cerminara's 8,146 restricted stock units as of the date of the 2017 Annual Meeting. The letter agreement is filed as Exhibit 99.1 to this Statement and is incorporated herein by reference.

Item 6. Contracts, Arrangements, Understandings or Relationships With Respect to Securities of the Issuer.

Information set forth in Item 4 is incorporated herein by reference.

Pursuant to rule 13d-1(k) promulgated under the Securities Exchange Act of 1934, as amended, the Reporting Persons have entered into an agreement with respect to the joint filing of this Amendment No. 5, which agreement is set forth on the signature page to this Statement.

Item 7. Material to Be Filed as Exhibits.

#### 99.1

Agreement, dated as of August 16, 2017, by and between Iteris, Inc. and Mr. Cerminara.

CUSIP No. *Section 162(m)* 46564T107

Our compensation arrangements with any of our executive officers did not exceed the limits on deductibility under Section 162(m) during our fiscal year ended September 30, 2011.

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#### EXECUTIVE COMPENSATION

### **Summary of Cash and Other Compensation**

The following table sets forth, for the fiscal years ended September 30, 2009, September 30, 2010, and September 30, 2011, information regarding compensation for services in all capacities to us and our subsidiaries received by our Chief Executive Officer, our Chief Financial Officer, and our three other most highly compensated executive officers whose aggregate cash compensation exceeded \$100,000.

#### SUMMARY COMPENSATION TABLE

Name and						lon-Equity Incentive		
				Stock	Option	Plan	All Other	
Principal Position	Year	Salary(1)	Bonus(2)	Awards(3)	Awards(4) Con	npensation(5	Compensation(	6) Total(7)
William H. McGill Jr.	2011	\$ 500,000	\$ 0	\$ 128,180	\$ 300,753 \$	41,667	\$ 2,427	\$ 973,027
Chairman of the Board,	2010	\$ 500,000	\$ 0	\$ 226,800	\$ 302,622 \$	125,000	\$ 0	\$ 1,154,422
President and Chief Executive	2009	\$ 450,000	\$ 0	\$	\$ 234,752 \$	168,000	\$ 0	\$ 852,752
Officer								
Michael H. McLamb	2011	\$ 265,000	\$ 0	\$ 60,320	\$ 150,377 \$	24,844	\$ 2,443	\$ 502,984
Executive Vice President, Chief	2010	\$ 250,000	\$ 0	\$ 85,400	\$ 114,197 \$	62,500	\$ 0	\$ 512,097
Financial Officer, and Secretary	2009	\$ 225,000	\$ 0	\$	\$ 152,154 \$	89,700	\$ 1,149	\$ 468,003
Edward A. Russell	2011	\$ 290,000	\$ 0	\$ 60,320	\$ 150,377 \$	32,625	\$ 2,119	\$ 535,441
Executive Vice President Chief	2010	\$ 264,583	\$ 0	\$ 85,400	\$ 398,431 \$	62,500	\$ 0	\$ 810,914
Operating Officer(8)	2009	\$ 225,000	\$ 0	\$	\$ 152,154 \$	105,000	\$ 1,290	\$ 483,444
Kurt M. Frahn	2011	\$ 200,000	\$ 0	\$ 20,375	\$ 86,205 \$	33,500	\$ 1,837	\$ 341,917
Vice President of Finance, Chief	2010	\$ 175,000	\$ 25,000	\$ 38,500	\$ 49,961 \$	0	\$ 0	\$ 288,461
Accounting Officer, and	2009	\$ 175,000	\$ 0	\$	\$ 50,428 \$	25,000	\$ 2,384	\$ 252,812
Treasurer								
Paulee C. Day	2011	\$ 200,000	\$ 35,000	\$ 20,375	\$ 86,205 \$	0	\$ 1,847	\$ 343,427
Vice President and General	2010	\$ 175,000	\$ 30,000	\$ 31,500	\$ 42,824 \$	0	\$ 0	\$ 279,324
Counsel	2009	\$ 150,000	\$ 0	\$	\$ 40,355 \$	30,000	\$ 295	\$ 220,650

- (1) The base salaries set forth in this column reflect any base salary adjustments for all of our 2009, 2010, and 2011 fiscal years for each of the named officers.
- (2) Discretionary bonuses were paid to Mr. Frahn and Ms. Day for fiscal 2010 and to Ms. Day for fiscal 2011.
- (3) The amounts shown in this column represent the grant date fair value of restricted stock unit awards determined in accordance with FASB ASC Topic 718 Compensation Stock Compensation, (ASC 718) excluding the effects of forfeitures. The fiscal 2009 restricted stock unit award amounts were restated from previous proxy disclosures to reflect changes in SEC rules, which replaced previously mandated disclosure of the dollar amount recognized for their specific restricted stock unit awards in the financial statements in accordance with ASC 718. We determine the grant date fair value of each restricted stock unit award using the closing price of our common stock on the date of grant and recognize the compensation expense over the vesting period. We determine the grant date fair value of each restricted stock unit award with market conditions by utilizing a Monte Carlo simulation embedded in a lattice model on the date of grant and recognize the compensation expense over the vesting period. Each named executive officer forfeits the unvested portion, if any, of the officer s restricted stock units if the officer s service to our company is terminated for any reason, except as may otherwise be determined by the Board of Directors or as provided in an employment agreement. For further information on these awards, see the Grants of Plan-Based Awards table of this proxy statement.

(4) The amounts shown in this column reflect the grant date fair value of stock option awards determined in accordance with ASC 718, excluding the effects of forfeitures. The fiscal 2009 stock option award amounts were restated from previous proxy disclosures to reflect changes in SEC rules, which replaced previously

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mandated disclosure of the dollar amount recognized for their specific stock option awards in the financial statements in accordance with ASC 718. The assumptions used in determining the grant date fair value of stock option awards are set forth in the notes to our consolidated financial statements, which are included in our Annual Report on Form 10-K filed with the SEC for the fiscal year ended September 30, 2011. We estimated the grant date fair value of each stock option award on the date of grant using the Black-Scholes option pricing model and recognize the compensation expense over the vesting period. See Note 13 to the Consolidated Financial Statements in our Form 10-K for the year ended September 30, 2011 for a discussion of the relevant assumptions used in determining the grant date fair value of our stock option awards pursuant to ASC 718. Each named executive officer forfeits the unvested portion, if any, of the officer s stock options if the officer s service to our company is terminated for any reason, except as may otherwise be determined by the Board of Directors or as provided in an employment agreement. For further information on these awards, see the Grants of Plan-Based Awards table of this proxy statement. During fiscal 2009, Messrs. McGill, McLamb, Russell, Frahn, and Ms. Day surrendered 175,000, 92,829, 48,000, 29,200, and 11,000 options, respectively, and were not granted any options in return for such surrenders.

- (5) The amounts shown in this column constitute payments made under our fiscal 2009, fiscal 2010, and fiscal 2011 executive incentive bonus program. See *Compensation Discussion and Analysis* for more information regarding our fiscal 2011 incentive compensation program.
- (6) Represents amounts paid to each named executive officer for the employer matching portion of our 401(k) plan.
- (7) The dollar value in this column for each named executive officer represents the sum of all compensation reflected in the previous columns.
- (8) Mr. Russell became Executive Vice President and Chief Operating Officer of our company in February 2010. Mr. Russell served as Executive Vice President of Operations and Sales of our company from February 2008 until February 2010, as Vice President of Operations from 2005 until February 2008, and as a Vice President from October 2002 until March 2006. In connection with his promotion to Chief Operating Officer, Mr. Russell s base salary was increased to \$275,000 per annum and he was granted options to purchase 36,000 shares of common stock.

### **Grants of Plan-Based Awards**

The following table sets forth certain information with respect to grants of plan-based awards to the named executive officers for the fiscal year ended September 30, 2011.

### **GRANTS OF PLAN-BASED AWARDS**

Name	Grant DateT	U Incer	nated Future Inder Non-Entive Plan Av	quity ward	/s(1)	Un	mated Futur der Equity I Plan Award	fincentive ls (2)	All Other Option Awards: Number of Securities Underlying	Exercise or Base Price of Option Awards (\$/Sh)(4)	Grant Date Fair Value of Stock and Option Awards(5)
	Grant Dater	iii esiioia (	φ) Larget (ψ)	IVICEA	· · · · · · · · · · · · · · · · · · ·	CSHOIG	i day get (ii) ivi	aximum (#	)Options(3)	(ψ/ΔΠ)(Ψ)	rivarus(5)
William H. McGill	11/10/10	A 65 650	# <b>520</b> 000	ф	775 000	0	17.000	24.000	<b>50.000</b>	A 7.54	ф. <b>12</b> 0.022
Jr.	11/18/10	\$ 65,650	\$ 530,000	\$	775,000	0	17,000	34,000	58,000	\$ 7.54	\$ 428,933
Michael H. McLamb	11/18/10	\$ 26,250	\$ 244,500	\$	342,500	0	8,000	16,000	29,000	\$ 7.54	\$ 210,697
Edward A. Russell	11/18/10	\$ 26,250	\$ 257,000	\$	355,000	0	8,000	16,000	29,000	\$ 7.54	\$ 210,697
Kurt M. Frahn	11/18/10	\$ 0	\$ 49,000	\$	65,000	0	2,750	5,500	10,500	\$ 7.54	
	02/10/11								5,000(6)	\$ 9.13	\$ 106,940
Paulee C. Day	11/18/10	\$ 0	\$ 24,000	\$	40,000	0	2,750	5,500	10,500	\$ 7.54	
•	02/10/11								5,000(7)	\$ 9.13	\$ 106,940

(1) Represents potential threshold, target, and maximum performance-based costs compensation under our fiscal 2011 incentive compensation program. As described under Compensation Discussion and Analysis Incentive Compensation, our performance goals for fiscal 2011 provided for a bonus depending upon the level of our adjusted earnings plus, in the case of Messrs. McGill, McLamb, and Russell, a bonus of up to 50% of base salary depending upon achieving weighted company performance goals. None of our named executive officers received a bonus based on our adjusted earnings and only certain of the company performance goals were achieved. Actual payments are reflected in the Summary Compensation table, and there are no future payouts related to these awards. Our fiscal 2011 executive incentive compensation program is discussed under Compensation Discussion and Analysis Fiscal 2011 Compensation Incentive Compensation.

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- (2) Represents performance-based restricted stock units granted under our fiscal 2011 executive incentive compensation program that vest based on the achievement of certain performance of our stock price over a three-year performance period. Our fiscal 2011 executive incentive compensation program is discussed under Compensation Discussion and Analysis Fiscal 2011 Compensation Incentive Compensation.
- (3) These stock option awards were granted under our 2007 Incentive Compensation Plan and vest 1/36 per month beginning on the date of grant.
- (4) The exercise prices shown in this column is applicable only to the time-based stock options granted.
- (5) The amounts shown in this column represent the grant date fair value for stock option awards granted to our named executive officers during the covered year calculated in accordance with ASC 718, excluding the effects of forfeitures. The assumptions used in determining the grant date fair value of these awards are set forth in the notes to our consolidated financial statements, which are included in our Annual Report on Form 10-K filed with the SEC for the fiscal year ended September 30, 2011. There were no forfeitures during fiscal 2011. We calculated the estimated value of each award based on the closing stock price of our common stock on the date of grant.
- (6) These stock option awards were granted to Mr. Frahn in connection with his undertaking additional responsibilities associated with his position.
- (7) These stock option awards were granted to Ms. Day in connection with her undertaking additional responsibilities associated with her position.

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### **Outstanding Equity Awards at Fiscal Year-End**

The following table sets forth information with respect to outstanding equity-based awards held by our named executive officers at September 30, 2011.

## OUTSTANDING EQUITY AWARDS AT FISCAL YEAR-END

	Option Awards						Stock Awards			
	Number of Securities Underlying Unexercised Options(1)									Equity Incentive Plan Awards: Market or
Name	Grant DateE	cxercisab <b>l</b> €		Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Unearned llOptions(2)	Option Exercise Price	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested(1)	Market Value of Shares or Units of Stock That Have Not Vested(3)	of Unearned Shares, Units or Other Rights That Have Not Vested(4)	Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested(3)
William H. McGill Jr.	11/18/10 12/08/09 11/20/08 11/20/08 10/22/02	16,111 37,100 94,444 40,000	41,889 26,500 5,556	35,000	\$ 7.54 \$ 7.00 \$ 2.81 \$ 2.81 \$ 9.00	11/18/2020 12/08/2019 11/20/2018 11/20/2018 10/22/2012	21,000	\$ 135,870	66,400	\$ 429,608
Michael H. McLamb	11/18/10 12/08/09 11/20/08 11/20/08 10/22/02 11/13/01	8,055 14,000 66,111 32,612 5,000	20,945 10,000 3,889	17,500	\$ 7.54 \$ 7.00 \$ 2.81 \$ 9.00 \$ 7.78	11/18/2020 12/08/2019 11/20/2018 11/20/2018 10/22/2012 11/13/2011				
Edward A. Russell	11/18/10 02/17/10 12/08/09 11/20/08 11/20/08	8,055 19,000 14,000 66,111	20,945 17,000 10,000 3,889	17,500	\$ 7.54 \$ 11.53 \$ 7.00 \$ 2.81 \$ 2.81	11/18/2020 02/17/2020 12/08/2019 11/20/2018 11/20/2018	9,000	\$ 58,230 \$ 38,820	28,200 28,200	\$ 182,454 \$ 182,454
Kurt M. Frahn	02/10/11 11/18/10 12/08/09 11/20/08 11/20/08	972 2,916 6,125 10,625	4,028 7,584 4,375 1,250	6,500	\$ 9.13 \$ 7.54 \$ 7.00 \$ 2.81 \$ 2.81	02/10/2021 11/18/2020 12/08/2019 11/20/2018 11/20/2018	3,000	\$ 19,410	11,000	\$ 71,170
Paulee C Day	02/10/11 11/18/10 12/08/09 01/09/09 11/26/08 01/13/03	972 2,916 5,250 7,555 14,166 10,000	4,028 7,584 3,750 945 834		\$ 9.13 \$ 7.54 \$ 7.00 \$ 2.98 \$ 2.99 \$ 12.75	02/10/2021 11/18/2020 12/08/2019 01/09/2019 11/26/2018 01/13/13	500	\$ 3,235	10,000	\$ 64,700

- (1) The stock options with a grant date of January 13, 2003 and earlier have 10-year option terms and vest at a rate of 20 percent per year beginning on the third anniversary of the applicable grant date. The remaining stock options have 10-year option terms and vest at 1/36 per month beginning on the applicable grant date. The vesting schedule for the unvested restricted stock units vest at a rate of 20 percent per year beginning on the third anniversary of the applicable grant date.
- (2) The stock options that are fully unexercisable with a grant date of November 20, 2008 are performance based related to inventory management and must be met by September 30, 2012 to vest and be earned.
- (3) The market value of shares or units of stock that have not vested as reported in the table above is determined by multiplying the closing market price of our common stock on the last trading day of our last completed fiscal year of \$6.47 by the number of shares or units of stock that have not vested.

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(4) Represents performance-based restricted stock units granted under our executive incentive program that vest over a three-year performance period. Our fiscal 2011 executive incentive program is discussed under Compensation Discussion and Analysis Fiscal 2011 Compensation Incentive Compensation.

#### **Option Exercises and Stock Vested**

The following table describes, for the named executive officers, the number of shares acquired on the exercise of options and vesting of stock awards and the value realized on exercise of options and vesting of stock awards during fiscal 2011.

#### OPTION EXERCISES AND STOCK VESTING

	Option	Award	Stock Awards			
	Number of Shares Acquired on	Acquired Value Realized		Number of Shares Acquired on	Value Realized on Vesting	
Name	Exercise			Vesting		
(a)	<b>(b)</b>		(c)	( <b>d</b> )		(e)
William H. McGill Jr.	30,000	\$	59,268	44,333	\$	331,844
Michael H. McLamb	15,000	\$	29,755	19,000	\$	142,220
Edward A. Russell	0	\$	0	12,667	\$	94,816
Kurt M. Frahn	0	\$	0	6,333	\$	47,404
Paulee C. Day	0	\$	0	500	\$	3,704

For option awards, the value realized is computed as the difference between the market price on the date of exercise and the exercise price times the number of options exercised. For stock awards, the value realized is computed as the market price on the later of the date the restrictions lapse or the delivery date times the number of shares vested.

#### **Pension Benefits and Nonqualified Deferred Compensation**

We do not offer a pension plan for any of our employees. We do not offer a nonqualified deferred compensation plan for any of our employees. Employees meeting certain requirements may participate in our 401(k) plan.

#### 1998 Incentive Stock Plan

On April 5, 1998 and April 30, 1998, respectively, our Board of Directors adopted and our stockholders approved the MarineMax, Inc. 1998 Incentive Stock Plan, or the 1998 Plan. The 1998 Incentive Stock Plan was amended by the Board of Directors during May 1998 and November 2000, and our stockholders approved the November 2000 amendment during February 2001. Our Board of Directors further amended the 1998 Incentive Stock Plan during December 2004. The plan provided for the grant of incentive and nonqualified stock options to acquire our common stock, the direct grant of common stock, the grant of stock appreciation rights, or SARs, and the grant of other cash awards to key personnel, directors, consultants, independent contractors, and others providing valuable services to our company and our subsidiaries.

The plan authorized the issuance of a maximum amount of shares of common stock equal to the lesser of 4,000,000 shares or the sum of (1) 20% of the then-outstanding shares of common stock of our company, plus (2) the number of shares exercised with respect to any awards granted under the plan.

Upon the approval by our stockholders of our 2007 Incentive Compensation Plan during February 2007, any shares that were not subject to an outstanding award under the 1998 Incentive Stock Plan became available for issuance under our 2007 Incentive Compensation Plan. Accordingly, at that time, we ceased making new grants under the 1998 Incentive Stock Plan.

#### 2007 Incentive Compensation Plan

Our 2007 Incentive Compensation Plan, or the 2007 Plan, was designed to attract, motivate, retain, and reward our executives, employees, officers, directors, and independent contractors by providing such persons with annual and long-term performance incentives to expend their maximum efforts in the creation of stockholder value. The terms of the 2007 Plan provided for the grant of stock options, stock appreciation rights,

restricted stock, stock units, bonus stock, dividend equivalents, other stock related awards, and performance awards that may be settled in cash, stock, or other property. Upon the approval by our stockholders of our 2011 Stock-Based Compensation Plan in January 2011, we ceased making new grants under the 2007 Plan.

#### 2011 Stock-Based Compensation Plan

Our 2011 Stock-Based Compensation Plan, or the 2011 Plan, was adopted by our Board of Directors in November 2010 and approved by our stockholders in January 2011. The 2011 Plan is designed to attract, motivate, retain, and reward our executives, employees, officers, directors, and independent contractors by providing such persons with annual and long-term performance incentives to expend their maximum efforts in the creation of stockholder value.

The terms of the 2011 Plan provide for the grant of stock options, stock appreciation rights, restricted stock, stock units, bonus stock, dividend equivalents, other stock related awards, and performance awards that may be settled in cash, stock, or other property.

The total number of shares of our common stock that may be subject to awards under the 2011 Plan is equal to 1,000,000 shares, plus (i) any shares available for issuance and not subject to an award under the 2007 Plan, (ii) the number of shares with respect to which awards granted under the 2011 Plan and the 2007 Plan terminate without the issuance of the shares or where the shares are forfeited or repurchased; (iii) with respect to awards granted under the 2011 Plan and the 2007 Plan, the number of shares which are not issued as a result of the award being settled for cash or otherwise not issued in connection with the exercise or payment of the award; and (iv) the number of shares that are surrendered or withheld in payment of the exercise price of any award or any tax withholding requirements in connection with any award granted under the 2011 Plan and the 2007 Plan.

The 2011 Plan imposes individual limitations on certain awards, in part to comply with Section 162(m) of the Internal Revenue Code of 1986. Under these limitations, no more than 50% of the total number of shares of our common stock reserved for issuance under the 2011 Plan may be granted to an individual during any fiscal year pursuant to awards granted under the 2011 Plan. The maximum amount that may be payable to any one participant as a performance award (payable in cash) is \$5,000,000 per calendar year.

No outstanding options may be repriced without stockholder approval (that is, we cannot amend an outstanding option to lower the exercise price or exchange an outstanding option for a new option with a lower exercise price). In addition, the 2011 Plan prohibits us from exchanging an outstanding option with an exercise above the then current fair market value of our common stock for cash, other awards, or other property.

In the event that a stock dividend, forward or reverse split, merger, consolidation, combination, or other similar corporate transaction or event affects our common stock, then the plan administrator will substitute, exchange, or adjust any or all of the following in a manner that precludes the enlargement or dilution of rights and benefits: (1) the kind and number of shares available under the 2011 Plan, (2) the kind and number of shares subject to limitations on awards described in the preceding paragraph, (3) the kind and number of shares subject to all outstanding awards, (4) the exercise price, grant price, or purchase price relating to any award, and (5) any other affected terms of awards.

In the event that a dividend or other distribution (whether in cash or other property, but excluding a stock dividend), recapitalization, reorganization, spin-off, repurchase, share exchange, liquidation, dissolution, or other similar corporate transaction or event affects our common stock or our other securities or the securities of any other issuer, so that an adjustment, substitution, or exchange is determined to be appropriate by the plan administrator, then the plan administrator is authorized to adjust any or all of the following as the plan administrator deems appropriate: (1) the kind and number of shares available under the 2011 Plan, (2) the kind and number of shares subject to all outstanding awards, (4) the exercise price, grant price, or purchase price relating to any award, and (5) any other affected terms of awards.

The persons eligible to receive awards under the 2011 Plan consist of officers, directors, employees, and independent contractors. However, incentive stock options may be granted under the 2011 Plan only to our employees, including our officers who are employees.

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Our Board of Directors will administer the 2011 Plan unless it delegates administration of the 2011 Plan to one or more committees of our Board of Directors. Together, our Board of Directors and any committee(s) delegated to administer the 2011 Plan are referred to as the plan administrator. If a committee is delegated to administer the 2011 Plan, then the committee members may be non-employee directors as defined by Rule 16b-3 of the Securities Exchange Act, outside directors for purposes of Section 162(m), and independent as defined by the New York Stock Exchange or any other national securities exchange on which any of our securities may be listed for trading in the future. Subject to the terms of the 2011 Plan, the plan administrator is authorized to select eligible persons to receive awards, determine the type and number of awards to be granted and the number of shares of our common stock to which awards will relate, specify times at which awards will be exercisable or may be settled (including performance conditions that may be required as a condition thereof), set other terms and conditions of awards, prescribe forms of award agreements, interpret and specify rules and regulations relating to the 2011 Plan, and make all other determinations that may be necessary or advisable for the administration of the 2011 Plan. The plan administrator may amend the terms of outstanding awards, in its discretion. Any amendment that adversely affects the rights of the award recipient, however, must receive the approval of such recipient.

The plan administrator, in its discretion, may accelerate the vesting, exercisability, lapsing of restrictions, or expiration of deferral of any award, including if we undergo a change in control, as defined in the 2011 Plan and all awards shall become fully vested, exercisable and all restrictions shall lapse upon a change in control that is not approved by our Board of Directors. In addition, the plan administrator may provide that the performance goals relating to any performance-based award will be deemed to have been met upon the occurrence of any change in control. The award agreement may provide for the vesting of an award upon a change of control, including vesting if a participant is terminated by us or our successor without cause or terminates for good reason as defined in the 2011 Plan.

To the extent we undergo a corporate transaction (as defined in the 2011 Plan), the 2011 Plan provides that outstanding awards may be assumed, substituted for, or continued in accordance with their terms. If the awards are not assumed, substituted for, or continued, to the extent applicable, such awards will terminate immediately prior to the close of the corporate transaction. The plan administrator may, in its discretion, either cancel the outstanding awards in exchange for a cash payment or vest all or part of the awards contingent on the corporate transaction. With respect to a corporate transaction which is not a change in control, awards under the 2011 Plan must be assumed, continued, or substituted for.

Our Board of Directors may amend, alter, suspend, discontinue, or terminate the 2011 Plan or the plan administrator s authority to grant awards without further stockholder approval, except stockholder approval will be obtained for any amendment or alteration if such approval is deemed necessary and advisable by our Board of Directors or any amendment for which stockholder approval is required by law or the primary stock exchange on which our common stock trades. Unless earlier terminated by our Board of Directors, the 2011 Plan will terminate on the earlier of (1) ten years after the later of (a) the adoption by our Board of Directors of the 2011 Plan and (b) the approval of an increase in the number of shares reserved under the 2011 Plan by our Board of Directors (contingent upon such increase being approved by our stockholders) or (2) such time as no shares of our common stock remain available for issuance under the 2011 Plan and no further rights or obligations with respect to outstanding awards are outstanding under the 2011 Plan. Amendments to the 2011 Plan or any award require the consent of the affected participant if the amendment has a material adverse effect on the participant.

The 2011 Plan is not intended to be the exclusive means by which we may issue options or warrants to acquire our common stock, stock awards, or any other type of award. To the extent permitted by applicable law and New York Stock Exchange requirements, we may issue any other options, warrants, or awards other than pursuant to the 2011 Plan with or without stockholder approval.

As of September 30, 2011, there were outstanding issued but unexercised options to acquire 2,260,021 shares of our common stock at an average exercise price of \$10.19 per share under the 2007 Plan and the 2011 Plan.

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## **Employee Stock Purchase Plan**

During 1998, we adopted and our stockholders approved the 1998 Employee Stock Purchase Plan, or 1998 ESPP, which provided for the issuance of up to 750,000 shares of common stock. The 1998 ESPP expired in 2008.

Our Board of Directors adopted and our stockholders approved the 2008 Employee Stock Purchase Plan, or 2008 ESPP, in 2008. Our 2008 ESPP is designed to qualify for favorable income tax treatment under Section 423 of the Internal Revenue Code and is intended to offer financial incentives for employees to purchase our common stock. The 2008 ESPP is administered by a committee of the Board of Directors. The 2008 ESPP will remain in effect until December 31, 2018.

We believe that the 2008 ESPP represents an important factor in attracting and retaining executive officers and other key employees and constitutes a significant part of our compensation program. The 2008 ESPP provides such individuals with an opportunity to acquire a proprietary interest in our company and thereby align their interests with the interests of our other stockholders and give them an additional incentive to use their best efforts for the long-term success of our company.

The 2008 ESPP permits eligible employees to authorize payroll deductions that will be utilized to purchase shares of our common stock during a series of consecutive offering periods. Employees may purchase shares of common stock pursuant to the 2008 ESPP at a purchase price equal to the lower of (i) 85% of the closing price of our common stock on the first day of the offering period, or (ii) 85% of the closing price of our common stock on the last day of the applicable offering period. Each annual offering may, in the discretion of the Plan Committee, be divided into two six-month offerings commencing on October 1 and April 1, respectively, and terminating six months thereafter (March 31 or September 30, as the case may be).

Subject to adjustment upon changes in capitalization of our company, the number of shares of common stock that may be issued under the 2008 ESPP initially was 552,837, consisting of 500,000 shares under the 2008 ESPP plus 52,837 shares that were reserved for issuance under the 1998 ESPP that were not purchased as of the expiration of the 1998 ESPP. If any change is made in the stock subject to the 2008 ESPP or subject to any outstanding options under the 2008 ESPP (through reorganization, merger, recapitalization, reclassification, stock split, reverse stock split, or similar transaction), appropriate and proportionate adjustments may be made by the Plan Committee (as defined below) in the number and type of shares of common stock that are subject to purchase under outstanding options and to the option price applicable to such outstanding options.

An employee who has completed one year of service with our company will be eligible to participate in the 2008 ESPP. An employee may not participate in the 2008 ESPP if (i) immediately after the grant, such employee would own common stock, including outstanding options to purchase common stock under the 2008 ESPP, possessing 5% or more of the total combined voting power or value of our common stock, or (ii) participation in the 2008 ESPP would permit such employee s rights to purchase common stock under all of our employee stock purchase plans to exceed \$25,000 in fair market value (determined at the time the option is granted) of the common stock for each calendar year in which such option is outstanding.

At the time an employee becomes a participant in the 2008 ESPP, the employee may elect payroll deductions of up to 10% of such employee s compensation for each pay period during an offering. Participants may not reduce or increase future payroll deductions during an offering period. All payroll deductions made by each participant will be credited to an account set up for that participant under the 2008 ESPP. The Plan Committee may, prior to the beginning of an offering period, limit the percentage of compensation that an employee may contribute to his or her account.

Participation in the 2008 ESPP is voluntary and depends on each eligible employee s election to participate and his or her determination as to the level of payroll deductions. Accordingly, future purchases under the 2008 ESPP are not determinable. Non-employee members of the Board of Directors are not eligible to participate in the 1998 ESPP or the 2008 ESPP.

A participant in the 2008 ESPP may withdraw all of the payroll deductions credited to such participant s account under the 2008 ESPP by giving us written notice at any time prior to the last five days of an offering

period. If a participant withdraws from an offering period, he or she may not participate in that offering but may participate in any succeeding offering under the 2008 ESPP or in any similar plan that we may adopt.

Upon termination of a participant s employment for any reason, other than death or permanent disability (as defined in the Internal Revenue Code), the payroll deductions credited to such participant s account will be returned to the participant. If the participant s employment terminates due to death or permanent disability, the participant or the participant s beneficiary will have the right to elect (i) to withdraw all of the payroll deductions credited to the participant s account under the 2008 ESPP, or (ii) to exercise the participant s option on the next offering termination date and purchase the number of shares of common stock that the accumulated payroll deductions in the participant s account will purchase at the applicable option price. Any excess in the participant s account will be returned to the participant or his or her beneficiary, without interest. In the event that we receive no notice of election from the participant or his or her beneficiary, the participant or his or her beneficiary will be deemed to have elected to exercise the participant s option.

The 2008 ESPP, and the right of participants to make purchases thereunder, is intended to qualify under the provisions of Sections 421 and 423 of the Internal Revenue Code. Under these provisions, no income will be taxable to a participant until the shares purchased under the 2008 ESPP are sold or otherwise disposed of. Upon sale or other disposition of the shares, the participant will generally be subject to tax and the amount of the tax will depend upon the holding period. If the shares are sold or otherwise disposed of more than (a) two years from the first day of the offering period, and (b) more than one year from the date of transfer of the shares to the participant, then the participant will recognize ordinary income measured as the lesser of (i) the excess of the fair market value of the shares at the time of such sale or disposition over the purchase price, or (ii) an amount equal to 15% of the fair market value of the shares as of the first day of the offering period. Any additional gain will be treated as long-term capital gain. If the shares are sold or otherwise disposed of before the expiration of these holding periods, the participant will recognize ordinary income generally measured as the excess of the fair market value of the shares on the date the shares are purchased over the price at which the participant purchased the shares under the 2008 ESPP.

Any additional gain or loss on such sale or disposition will be long-term or short-term capital gain or loss, depending on the holding period. We will not be entitled to a deduction for amounts taxed as ordinary income or capital gain to a participant except to the extent ordinary income is recognized by participants as a result of a sale or disposition of shares prior to the expiration of the holding periods described above.

The plan is not intended to be the exclusive means by which we may issue options or warrants to acquire our common stock, stock awards, or any other type of award. To the extent permitted by applicable law and New York Stock Exchange requirements, we may issue any other options, warrants, or awards other than pursuant to the plan with or without stockholder approval.

As of September 30, 2011, there were 116,016 shares of common stock available for purchase under the 2008 ESPP. Our Board of Directors has adopted an amendment to the 2008 ESPP to increase the total number of shares available for purchase under the 2008 ESPP from 552,837 to 1,052,837, subject to approval by the stockholders at the meeting. See Proposal Two Amendment to the 2008 Employee Stock Purchase Plan.

## **Employment Agreements**

On June 7, 2006, we entered into an employment agreement with each of William H. McGill Jr., Michael H. McLamb, and Edward A. Russell. The employment agreements provide for a base salary of \$500,000 for Mr. McGill, \$225,000 for Mr. McLamb, and \$225,000 for Mr. Russell, subject to adjustment from time to time. Each employment agreement provides for a bonus or other incentive compensation based upon the performance of our company and the executive and such other factors as determined to be relevant by our Board of Directors or Compensation Committee. In connection with their employment, each of the executives may also receive options to purchase common stock or other stock-based compensation. Each employment agreement also provides vacation benefits, reimbursement for business expenses, and the right to participate in company-wide benefits, including insurance, retirement, and other plans and programs as are available to our executive officers. Each employment agreement contains a covenant not to compete with our company or solicit our employees or

customers for a period equal to the greater of two years immediately following termination of employment or the end of the period during which severance payments are being made, subject to certain exceptions.

We and the executive may each terminate the executive s employment at any time. If we terminate any of the executives without good cause or any of them terminates his employment with good reason or upon a change in control of our company that is not approved by at least two-thirds of our directors or does not provide the executive with the same position he had with us immediately prior to the change of control, as such terms are defined in the respective agreements, the terminated executive will receive an amount equal to the average of his base salary and bonus in the two fiscal years prior to termination (in a lump sum in the event of a change in control), for a period of three years after the effective date of termination in the case of Mr. McGill and 18 months after the effective date of termination in the case of Mr. McLamb and Mr. Russell; their stock options will vest and be exercisable for up to their full term (or for such shorter period of time that would not cause the executive any adverse tax consequences) and other stock-based compensation will not be subject to forfeiture or repurchase, subject in each case to certain exceptions; and the benefits and insurance coverage will continue for three years after termination in the case of Mr. McGill.

In the event of his death, the agreement with Mr. McGill provides for a payment of \$1.5 million to his estate, for a six-month continuation of health, hospitalization, and similar benefits to Mr. McGill s dependent family members, and for all stock options to vest and be exercisable for their full term and for other stock-based compensation to vest and not be subject to forfeiture or repurchase, subject to certain exceptions. In the event of the death of Mr. McLamb or Mr. Russell, the agreement provides for a payment of \$550,000 to the estate of Mr. McLamb and \$500,000 to the estate of Mr. Russell and for all stock options to vest and be exercisable for up to their full term (or for such shorter period of time that would not cause the executive any adverse tax consequences) and for other stock-based compensation to vest and not be subject to forfeiture or repurchase, subject to certain exceptions.

In the event of disability, the employment agreement of each executive provides for the payment in a lump sum of the average of his base salary and bonus in the two fiscal years prior to disability for one year and for all stock options to vest and be exercisable for up to full term (or for such shorter period of time that would not cause the executive any adverse tax consequences) and for other stock-based compensation to vest and not be subject to forfeiture or repurchase, subject to certain exceptions. Mr. McGill s employment agreement provides for retirement benefits if Mr. McGill retires upon his decision or our request upon reaching the age of 75, consisting of the payment to Mr. McGill for two years of an amount equal to 50% of the average of the base salary and bonus paid to him for the two fiscal years prior to retirement, Medicare supplemental medical coverage for life, the continuation of life insurance benefits for a period of three years after retirement, the vesting and continuation of stock options for up to their full term (or for such shorter period of time that would not cause the executive any adverse tax consequences), and the vesting and termination of any forfeiture or repurchase provisions of other stock-based compensation. In addition, the employment agreements with Mr. McGill and Mr. McLamb provide for a gross up for any excise taxes for which they are liable under Section 4999 of the Internal Revenue Code of 1986, as amended, in connection with a change of control.

Section 280G of the Internal Revenue Code may limit the deductibility for federal income tax purposes of payments made following a change in control. If these payments are not deductible and if we have income at least equal to such payments, an amount of income equal to the amount of such payments could not be offset. As a result, the income that was not offset would be phantom income (i.e. income without cash) to our company. A change in control would include a merger or consolidation of our company, a sale of all or substantially all of our assets, under certain circumstances changes in the identity of a majority of the members of the Board of Directors of our company, or acquisitions of more than 20% of our common stock, subject to certain limitations.

The following tables show the potential payments upon termination or a change of control for each of Messrs. McGill, McLamb, and Russell.

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## William H. McGill Jr.

Executive Benefits and  Payments Upon Separation	Voluntary Termination on 9/30/11	N	nvoluntary ot for Cause rmination on 9/30/11	For Cause Termination on 9/30/11	G T	voluntary for ood Reason ermination (Change of Control) on 9/30/11	_	Death on 9/30/11	sability on 9/30/11
Compensation:									
Bonus	\$	\$		\$	\$		\$		\$
Equity awards(1)	\$	\$	329,944	\$	\$	329,944	\$	329,944	\$ 329,944
<b>Benefits and Perquisites:</b>									
Cash severance	\$	\$	1,750,001	\$	\$	1,750,001	\$	1,500,000	\$ 583,334
Heath and welfare benefits	\$	\$	39,890	\$	\$	39,890	\$	6,650	\$
Other	\$	\$		\$	\$		\$		\$
Michael H. McLamb									

Executive Benefits and Payments Upon Separation	Voluntary Termination on 9/30/11	Not Terr	voluntary t for Cause nination on 9/30/11	For Cause Termination on 9/30/11	Go Te (C	oluntary for ood Reason ermination Change of ontrol) on 9/30/11	Death on 9/30/11	Disability on 9/30/11
Compensation:								
Bonus	\$	\$		\$	\$		\$	\$
Equity awards(1)	\$	\$	146,930	\$	\$	146,930	\$ 146,930	\$ 146,930
<b>Benefits and Perquisites:</b>								
Cash severance	\$	\$	451,758	\$	\$	451,758	\$ 550,000	\$ 301,172
Heath and welfare benefits	\$	\$		\$	\$		\$	\$
Other	\$	\$		\$	\$		\$	\$

<b>Edward</b>	Α.	Russel	1

Executive Benefits and  Payments Upon Separation	Voluntary Termination on 9/30/11	Not Teri	voluntary t for Cause nination on 9/30/11	For Cause Termination on 9/30/11	Te (C	oluntary for Good Reason ermination Change of ontrol) on 9/30/11	Death on 9/30/11	sability on 9/30/11
	7/30/11		7/50/11	7/30/11		7/30/11	7/30/11	7/50/11
Compensation:								
Bonus	\$	\$		\$	\$		\$	\$
Equity awards(1)	\$	\$	183,579	\$	\$	183,579	\$ 183,579	\$ 183,579
<b>Benefits and Perquisites:</b>								
Cash severance	\$	\$	487,281	\$	\$	487,281	\$ 500,000	\$ 324,854
Heath and welfare benefits	\$	\$		\$	\$		\$	\$
Other	\$	\$		\$	\$		\$	\$

<sup>(1)</sup> Amounts represent the dollar amounts that would be recognized for financial statement reporting purposes with respect to the unamortized grant date fair value of stock options and restricted stock units determined in accordance with ASC 718.

#### **Potential Payments Upon Termination or Change of Control**

The tables above reflect the amount of compensation to Messrs. McGill, McLamb, and Russell in the event of termination of such executive semployment. The amount of compensation payable to each named executive officer upon voluntary termination, involuntary not for cause termination, for cause termination, termination following a change of control, and in the event of disability or death of the executive is shown above. The amounts shown assume that such termination was effective as of September 30, 2011, and thus includes amounts earned through such time and are estimates of the amounts which would be paid out to the executives upon their termination. Amounts related to stock options assume a price of \$6.47, which was the closing price of our common stock as quoted on the New York Stock Exchange on September 30, 2011, the last trading day of the fiscal year. As the exercise price on unvested options held by these executive officers was higher than the closing price of our common stock on September 30, 2011, no value has been attributed to stock options in the tables above. The actual amounts to be paid out can only be determined at the time of such executive separation from our company.

### Limitation of Directors Liability; Indemnification of Directors, Officers, Employees, and Agents

Our certificate of incorporation provides that no director of our company will be personally liable to us or our stockholders for monetary damages for breach of a fiduciary duty as a director, except to the extent such exemption or limitation of liability is not permitted under the Delaware General Corporation Law. The effect of this provision in the certificate of incorporation is to eliminate the rights of our company and our stockholders, either directly or through stockholders derivative suits brought on behalf of our company, to recover monetary damages from a director for breach of the fiduciary duty of care as a director except in those instances described under Delaware law.

In addition, we have adopted provisions in our bylaws and entered into indemnification agreements that require us to indemnify our directors, officers, and certain other representatives of our company against expenses and certain other liabilities arising out of their conduct on behalf of our company to the maximum extent and under all circumstances permitted by law. Indemnification may not apply in certain circumstances to actions arising under the federal securities laws.

## EQUITY COMPENSATION PLAN INFORMATION

The following table sets forth information with respect to our common stock that may be issued upon the exercise of stock options under our 1998 and 2007 Incentive Compensation Plans and 2011 Stock-Based Compensation Plan and the purchase of shares under our 1998 and 2008 Employee Stock Purchase Plans as of September 30, 2011.

	(a) Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants, and Rights	Weighte Exerc Outs Options,	(b)  Ind Average  ise Price  of  tanding  Warrants,  Rights	(c) Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in
Plan Category Equity Compensation Plans Approved by	and Rights	anu	Rights	Column (a))
Stockholders(1)(2)	2,481,967	\$	9.28	1,617,977
Equity Compensation Plans Not Approved by Stockholders				
Total	2,481,967			1,617,977

- (1) Does not include potential increases in shares of common stock that may be issued due to the amendment to the 2008 Employee Stock Purchase Plan that is subject to stockholder approval at the meeting.
- (2) Includes 221,946 shares of common stock that are subject to unvested restricted stock awards.

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#### CERTAIN TRANSACTIONS AND RELATIONSHIPS

#### **Policy Relating to Certain Transactions**

We have a policy that we will not enter into any material transaction in which a director or officer has a direct or indirect financial interest unless the transaction is determined by our Board of Directors to be fair to us or is approved by a majority of our disinterested directors or by our stockholders, as provided for under Delaware law. Our Board of Directors as a whole or, in certain cases when appropriate, a committee of the Board of Directors consisting solely of independent directors, determines whether a director or officer has a direct or indirect (*i.e.*, any) financial interest in a transaction deemed material based upon the Company s Code of Business Conduct and Ethics and Delaware law. The policy with respect to such transactions is provided in our company s Code of Business Conduct and Ethics.

#### **Business Relationships**

Robert S. Kant, a director of our company since August 1998, is a principal shareholder of the law firm of Greenberg Traurig, which serves as our primary legal counsel. We paid legal fees of approximately \$470,000 to that firm during fiscal 2011. The dollar value of Mr. Kant s interest in such fees is indeterminable, but is immaterial.

#### **Family Relationships**

W. Brett McGill, currently a Regional President and previously Vice President of Information Technology, Service, and Parts, is the son of William H. McGill Jr., our Chief Executive Officer. During fiscal 2011, we paid W. Brett McGill a base salary of \$175,000 and a bonus of \$74,470. During fiscal 2011, we also granted to W. Brett McGill 15,000 stock options at an exercise price of \$7.54 per share, vesting 1/36 per month beginning on the date of grant, with a grant date fair value of \$77,781, as computed in accordance with ASC 718. During fiscal 2011, we also granted to W. Brett McGill performance-based restricted stock units that allows for a maximum of 7,546 shares to be issued based on the achievement of certain performance of our stock price over a three-year performance period, with a grant date fair value of \$28,448 as computed in accordance with ASC 718. W. Brett McGill is not in a reporting position to William H. McGill Jr., and compensation decisions relating to W. Brett McGill are performed in the same manner as other employees throughout our company without input from William H. McGill Jr. We do not consider W. Brett McGill to be an executive officer of our company, and he does not perform any policy making functions for our company.

#### COMPENSATION COMMITTEE REPORT

Our Compensation Committee has reviewed and discussed with management the Compensation Discussion and Analysis included in this proxy statement and, based on such review and discussions, the Compensation Committee recommended to our Board of Directors that the Compensation Discussion and Analysis be included in this proxy statement.

January 12, 2012 John B. Furman, Chairman Respectfully submitted,

Russell J. Knittel

Joseph A. Watters

Dean S. Woodman

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#### COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

During the fiscal year ended September 30, 2011, our Compensation Committee consisted of John B. Furman, Russell J. Knittel, Joseph A. Watters, and Dean S. Woodman. None of these committee members had any contractual or other relationships with our company during such fiscal year.

#### DIRECTOR COMPENSATION

Employees of our company do not receive compensation for serving as members of our Board of Directors. Directors who are employees of our company are eligible to receive stock-based compensation pursuant to our 2011 Stock-Based Compensation Plan.

Each non-employee director receives a quarterly director s fee of \$10,000, which is paid in cash, shares of common stock, or a combination of cash and shares of common stock at the election of the director. The Chairman of the Audit Committee receives an additional annual fee of \$25,000, and other members of the committee receive an additional annual fee of \$7,500; the Chairman of the Compensation Committee receives an additional annual fee of \$17,500, and other members of the committee receive an additional annual fee of \$5,000; the Chairman of the Nominating/Corporate Governance Committee receives an additional annual fee of \$10,000, and other members of the committee receive an additional annual fee of \$3,000; and the Lead Director receives an additional annual fee of \$5,000. Under our 2011 Stock-Based Compensation Plan, non-employee directors each receive a grant of options to acquire 5,000 shares of our common stock on the date they are first elected as directors of our company. Non-employee directors also currently receive grants of options to purchase 10,000 shares of common stock each year. We reimburse our directors for out-of-pocket expenses incurred in attending meetings of the Board of Directors or committees. We also encourage our directors and their spouses, when applicable, to attend, at our cost, special corporate events with our employees, suppliers, and others when possible.

The following table sets forth the compensation paid by us to non-employee directors for the fiscal year ended September 30, 2011. Messrs. McGill and McLamb do not receive any compensation for service on our Board of Directors.

## DIRECTOR COMPENSATION

	Fees Earned		
	or Paid in	Option	
Name	Cash(1)	Awards(2)	Total
Hilliard M. Eure III	\$ 73,000	\$ 51,854	\$ 124,854
John B. Furman	\$ 65,000	\$ 51,854	\$ 116,854
Robert S. Kant	\$ 40,000	\$ 51,854	\$ 91,854
Russell J. Knittel	\$ 52,500	\$ 51,854	\$ 104,354
Joseph A. Watters	\$ 55,000	\$ 51,854	\$ 106,854
Dean S. Woodman	\$ 55,500	\$ 51,854	\$ 107,354

- (1) Messrs. Furman, Kant, Knittel, Watters, and Woodman elected to receive \$20,000, \$40,000, \$34,125, \$27,500, and \$27,750, of their respective annual retainers in shares of our common stock.
- (2) The amounts shown in this column reflect the grant date fair value of stock option awards determined in accordance with FASB ASC Topic 718 Compensation Stock Compensation, excluding the effects of forfeitures. The assumptions used in determining grant date fair value of our awards are set forth in the notes to our consolidated financial statements, which are included in our Annual Report on Form 10-K filed with the SEC for the fiscal year ended September 30, 2011. We estimated the grant date fair value of each stock option award on the date of grant using the Black-Scholes option pricing model and recognize the compensation expense over the vesting period. See Note 11 to the Consolidated Financial Statements included

in our Form 10-K for the year ended September 30, 2011 for a discussion of the relevant

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assumptions used in determining grant date fair value of our stock option awards pursuant to ASC 718. For further information on these awards, see the Grants of Plan-Based Awards table in the *Executive Compensation* section of this proxy statement. There were no forfeitures of stock options by any directors in fiscal 2011. The grant date fair value of the stock options granted during fiscal 2011 was approximately \$311,124. The vesting schedule for stock option awards is generally 100% on the date of the grant.

#### REPORT OF THE AUDIT COMMITTEE

The Board of Directors has appointed an Audit Committee consisting of four directors. All of the members of the committee must be independent of our company and management, as independence is defined in applicable rules of the New York Stock Exchange and the Securities and Exchange Commission listing standards.

The purpose of the Audit Committee is to assist the oversight of our Board of Directors in the integrity of the financial statements of our company, our company s compliance with legal and regulatory matters, the independent auditor s qualifications and independence, and the performance of our company s independent auditor and internal audit function. The primary responsibilities of the committee include overseeing our company s accounting and financial reporting process and audits of the financial statements of our company. Management has the primary responsibility for the financial statements and the reporting process, including the systems of internal controls. The independent auditor is responsible for auditing the financial statements and expressing an opinion on the conformity of those audited financial statements with generally accepted accounting principles. Our Board of Directors has amended and restated the charter of the Audit Committee to reflect, among other things, requirements of federal legislation, including the Sarbanes-Oxley Act of 2002, new rules adopted by the Securities and Exchange Commission, and amended rules of the New York Stock Exchange.

In fulfilling its oversight responsibilities, the committee reviewed and discussed the audited financial statements with management and the independent auditor. The committee discussed with the independent auditor the matters required to be discussed by the guidelines of the SEC, the Sarbanes-Oxley Act of 2002, Statement on Auditing Standards No. 61, as amended, and other applicable regulations. This included a discussion of the independent auditor s judgments as to the quality, not just the acceptability, of our company s accounting principles and such other matters as are required to be discussed with the committee under generally accepted auditing standards. In addition, the committee received from the independent auditor written disclosures and the letter required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant s communications with the audit committee concerning independence. The committee also discussed with the independent auditor the independent auditor s independence from management and our company, including the matters covered by the written disclosures and letter provided by the independent auditor.

The committee discussed with our independent auditor the overall scope and plans for its audit. The committee meets with the independent auditor, with and without management present, to discuss the results of the independent auditor s examinations, its evaluations of our company, the internal controls, and the overall quality of the financial reporting. The committee held seven meetings during fiscal 2011.

Based on the reviews and discussions referred to above, the committee recommended to the Board of Directors, and the board approved, that the audited financial statements be included in the Annual Report on Form 10-K for the fiscal year ended September 30, 2011 for filing with the Securities and Exchange Commission.

The report has been furnished by the Audit Committee of our Board of Directors.

January 12, 2012 John B. Furman Hilliard M. Eure III, Chairman

Russell J. Knittel

Dean S. Woodman

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#### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 requires our directors, officers, and persons who own more than 10% of a registered class of our equity securities to file reports of ownership and changes in ownership with the Securities and Exchange Commission. These regulations require the directors, officers, and greater than 10% stockholders to furnish us with copies of all Section 16(a) forms they file.

Based solely upon our review of the copies of such forms received by us during the fiscal year ended September 30, 2011, and written representations that no other reports were required, we believe that each person who, at any time during such fiscal year was a director, officer, or beneficial owner of more than 10% of our common stock, complied with all Section 16(a) filing requirements during such fiscal year.

#### SECURITY OWNERSHIP OF PRINCIPAL STOCKHOLDERS, DIRECTORS, AND OFFICERS

The following table sets forth certain information regarding beneficial ownership of our common stock as of the record date for (i) all directors, our Chief Executive Officer, and our other named executive officers listed in the Summary Compensation Table under the section entitled Executive Compensation, (ii) all directors and the named executive officers as a group, and (iii) each person known by us to beneficially own more than 5% of our outstanding shares of common stock.

	Shares Beneficia	y Owned	
Name of Beneficial Owner(1)	Number(2)	Percent(2)	
Directors and Executive Officers:			
William H. McGill Jr.	1,237,128(3)	5.3%	
Michael H. McLamb	241,657(4)	1.0%	
Edward A. Russell	214,231(5)	*	
Kurt M. Frahn	39,816(6)	*	
Paulee C. Day	50,838(7)	*	
Hilliard M. Eure III	82,500(8)	*	
John B. Furman	113,634(9)	*	
Robert S. Kant	134,310(10)	*	
Russell J. Knittel	45,949(11)	*	
Joseph A. Watters	102,640(12)	*	
Dean S. Woodman	143,304(13)	*	
All directors and named executive officers as a group (includes 11 current executive			
officers and directors)	2,406,007	10.3%	
5% Stockholders:			
FMR LLC.	3,335,405(14)	14.2%	
Janus Capital Management LLC	2,647,500(15)	11.3%	
T. Rowe Price Associates, Inc.	2,174,160(16)	9.3%	
BlackRock, Inc.	1,742,214(17)	7.4%	
Dimensional Fund Advisors LP	1,706,092(18)	7.3%	
Royce & Associates, LLC	1,681,750(19)	7.2%	
Schneider Capital Management Corporation	1,411,047(20)	6.0%	

<sup>\*</sup> Less than 1%.

<sup>(1)</sup> Unless otherwise indicated, all persons listed can be reached at our company offices at 18167 U.S. Highway 19 North, Suite 300, Clearwater, Florida 33764, and have sole voting and investment power over their shares.

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- (2) The numbers and percentages shown include shares of common stock issuable to the identified person pursuant to stock options that may be exercised and restricted stock that may vest within 60 days after December 27, 2011. In calculating the percentage of ownership, such shares are deemed to be outstanding for the purpose of computing the percentage of shares of common stock owned by such person, but are not deemed to be outstanding for the purpose of computing the percentage of shares of common stock owned by any other stockholder.
- (3) Includes 205,288 shares of common stock issuable upon the exercise of stock options. Amount excludes (i) 106,400 shares of common stock issuable upon vesting of restricted stock units and (ii) 161,312 shares of common stock issuable upon exercise of unvested stock options.
- (4) Includes 135,056 shares of common stock issuable upon the exercise of stock options. Amount excludes (i) 48,200 shares of common stock issuable upon vesting of restricted stock units, and (ii) 78,056 shares of common stock issuable upon exercise of unvested stock options.
- (5) Includes (a) 9,061 shares held by Mr. Russell s spouse; (b) 1,400 shares held by Mr. Russell s spouse as custodian for their children; and (c) 119,444 shares issuable upon the exercise of stock options. Amount excludes (i) 48,200 shares of common stock issuable upon vesting of restricted stock units, and (ii) 92,056 shares of common stock issuable upon exercise of unvested stock options.
- (6) Includes 24,471 shares of common stock issuable upon the exercise of stock options. Amount excludes (i) 18,000 shares of common stock issuable upon vesting of restricted stock units, and (ii) 34,904 shares of common stock issuable upon exercise of unvested stock options.
- (7) Includes 44,859 shares of common stock issuable upon the exercise of stock options. Amount excludes (i) 17,000 shares of common stock issuable upon vesting of restricted stock units, and (ii) 28,141 shares of common stock issuable upon exercise of unvested stock options.
- (8) Includes 82,500 shares issuable upon the exercise of stock options.
- (9) Includes 96,000 shares issuable upon the exercise of stock options.
- (10) Includes 75,500 shares issuable upon the exercise of stock options.
- (11) Includes 35,000 shares issuable upon the exercise of stock options.
- (12) Includes 71,000 shares issuable upon the exercise of stock options.
- (13) Includes 108,500 shares issuable upon the exercise of stock options.
- (14) Represents 3,335,405 shares of common stock beneficially owned by FMR LLC. Fidelity Management & Research Company, a wholly owned subsidiary of FMR LLC and a registered investment adviser, is the beneficial owner of

3,319,589 of such shares as a result of its acting as investment adviser to various investment companies (the Fidelity Funds ). The ownership of one such Fidelity Fund, Fidelity Low-Priced Stock Fund, amounted to 1,425,335 shares. Edward C. Johnson III and FMR LLC, through its control of Fidelity Management & Research Company, each has sole power to dispose of the 3,319,589 shares owned by the Fidelity Funds. Neither FMR LLC, nor Edward C. Johnson III as Chairman of FMR LLC, has sole power to vote or direct the voting of the shares owned directly by the Fidelity Funds, which power resides with the Fidelity Funds board of trustees. Pyramis Global Advisors, LLC, an indirect wholly-owned subsidiary of FMR LLC and a registered investment adviser, is the beneficial owner of 15,816 of such shares as a result of its serving as investment adviser to institutional accounts, non-U.S. mutual funds, or investment companies. Edward C. Johnson III and FMR LLC, through its control of Pyramis Global Advisors, LLC, each has sole dispositive power over the 15,816 shares owned by Pyramis Global Advisors, LLC. The address of FMR LLC and Fidelity Low-Priced Stock Fund is 82 Devonshire Street, Boston, Massachusetts 02109.

(15) Represents 2,647,500 shares of common stock beneficially owned by Janus Capital Management LLC ( Janus Capital ). Janus Capital has a direct 94.8% ownership stake in INTECH Investment Management ( INTECH ) and a direct 77.8% ownership stake in Perkins Investment Management LLC ( Perkins ). Janus Capital, Perkins, and INTECH are registered investment advisers, each furnishing investment advice to various investment companies and to individual and institutional clients (collectively, the Managed Portfolios ). The Managed Portfolios have the right to receive all dividends from, and the proceeds from

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the sale of, the securities held in their respective accounts. As a result of its role as investment adviser or sub-adviser to the Managed Portfolios, Perkins may be deemed to be the beneficial owner of 2,647,500 shares held by such Managed Portfolios. The interest of one of the Managed Portfolios, Perkins Small Cap Value Fund, an investment company registered under the Investment Company Act of 1940, amounted to 2,000,000 shares of common stock, and as such, Perkins Small Cap Value Fund has sole voting and dispositive power over such shares. The address of Janus Capital and Perkins Small Cap Value Fund is 151 Detroit Street, Denver, Colorado 80206.

- (16) Represents 2,174,160 shares of common stock beneficially owned by T. Rowe Price Associates, Inc. in its capacity as investment advisor on behalf of its clients. T. Rowe Price Associates, Inc. has sole voting power over 791,100 of such shares and sole dispositive power over all of such shares. The address of T. Rowe Price Associates is 100 E. Pratt Street, Baltimore, Maryland 21202.
- (17) Represents an aggregate of 1,742,214 shares of common stock beneficially owned by BlackRock, Inc., in its capacity as a parent holding company on behalf of certain of its subsidiaries. BlackRock, Inc. has sole voting and dispositive power over all such shares. The address of BlackRock, Inc. is 40 East 52<sup>nd</sup> Street, New York, NY 10022.
- (18) Represents an aggregate of 1,706,092 shares of common stock beneficially owned by Dimensional Fund Advisors LP in its capacity as investment adviser on behalf of its clients. Dimensional Fund Advisors LP has sole voting power over 1,653,142, of such shares and sole dispositive power over all such shares. The address of Dimensional Fund Advisors LP is Palisades West, Building One, 6300 Bee Cave Road, Austin, Texas 78746.
- (19) Represents an aggregate of 1,681,750 shares of common stock beneficially owned by Royce & Associates, LLC, in its capacity as investment adviser on behalf of various accounts under its management. The interest of one such account, Royce Opportunity Fund, amounted to 1,219,450 shares. Royce & Associates, LLC has sole voting and dispositive power over all such shares. The address of Royce & Associates, LLC and Royce Opportunity Fund is 745 Fifth Avenue, New York, NY 10151.
- (20) Represents an aggregate of 1,411,047 shares of common stock beneficially owned by Schneider Capital Management Corporation, in its capacity as investment adviser on behalf of its clients. Schneider Capital Management Corporation has sole voting power over 786,907 shares and sole dispositive power over all such shares. The address of Schneider Capital Management Corporation is 460 E. Swedesford Road, Suite 2000, Wayne, PA 19087.

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## **PROPOSAL TWO**

#### AMENDMENT TO THE 2008 EMPLOYEE STOCK PURCHASE PLAN

#### **Background**

Our Board of Directors has approved a proposal to amend our 2008 Employee Stock Purchase Plan, or 2008 ESPP, subject to approval by our stockholders at the meeting.

The 2008 ESPP, adopted by our Board of Directors and approved by our stockholders in 2008, is a significant part of our compensation program and is intended to provide our executive officers and other key employees with an opportunity to acquire a proprietary interest in our company and thereby align their interests with the interests of our other stockholders and give them an additional incentive to use their best efforts for the long-term success of our company. See Executive Compensation Employee Stock Purchase Plan for a description of the material terms of the 2008 ESPP.

#### Reasons for and Effect of the Proposed Amendment

Initially, the number of shares of common stock that may be issued under the 2008 ESPP was 552,837, consisting of 500,000 shares under the 2008 ESPP upon its adoption in 2008, plus 52,837 shares that were reserved for issuance under the 1998 Employee Stock Purchase Plan that were not purchased as of its expiration. As of September 30, 2011, 436,821 shares of common stock have been issued pursuant to the 2008 ESPP, leaving 116,016 shares of common stock available for issuance. Our Board of Directors determined that an increase in the 552,837 share limitation was necessary to provide a sufficient number of shares to enable our executive officers and other key employees to continue to acquire proprietary interests in our company and thereby further align their interests with the interests of our other stockholders. Accordingly, our Board of Directors amended the 2008 ESPP to increase the 552,837 share threshold by 500,000 shares to 1,052,837 shares, subject to approval by our stockholders at the meeting.

Our Board of Directors believes that the approval of the proposed amendment to the 2008 ESPP is necessary to achieve the purposes of the 2008 ESPP and to promote the welfare of our company and our stockholders. Looking toward the future, we have limited availability under the 552,837 share limitation for future purchases by our officers and employees, and accordingly, the need has arisen for an amendment to increase the limitation on the shares issuable under the 2008 ESPP. Based on the current rate of share issuances under the 2008 ESPP, if our stockholders do not approve this amendment, our company believes that the amount of shares issuable under the 2008 ESPP will be fully exhausted prior to the end of our 2012 fiscal year ending September 30, 2012. Our Board of Directors believes that the proposed amendment to the 2008 ESPP will aid our company in attracting and retaining eligible employees and motivating such persons to exert their best efforts on behalf of our company. In addition, we expect that the proposed amendment will further strengthen the identity of interests of our officers and employees with that of the stockholders.

#### 2008 ESPP Benefits

Because benefits under the 2008 ESPP depend on employees elections to participate and the fair market value of our company s common stock at various future dates, it is not possible to determine the benefits that will be received by executive officers and other employees if the amendment to the 2008 ESPP is approved by the stockholders. Non-employee directors are not eligible to participate in the 2008 ESPP.

## Approval by Stockholders of the Amendment to the 2008 ESPP and Board Recommendation

The amendment will be effective upon approval of the amendment to the 2008 ESPP by a majority of votes cast by our stockholders. In the event that the amendment to the 2008 ESPP is not approved by the stockholders, the current 552,837 share limitation of the 2008 ESPP will remain in effect.

OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT STOCKHOLDERS VOTE FOR APPROVAL OF THE AMENDMENT TO OUR 2008 EMPLOYEE STOCK PURCHASE PLAN TO INCREASE THE NUMBER OF SHARES AVAILABLE FOR ISSUANCE FROM 552,837 TO 1,052,837.

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## PROPOSAL THREE

#### ADVISORY VOTE ON EXECUTIVE COMPENSATION ( SAY-ON-PAY )

#### **Background**

The recently enacted Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, or the Dodd-Frank Act, enables our stockholders to vote to approve, on an advisory (non-binding) basis, the compensation of our named executive officers as disclosed in this proxy statement in accordance with the SEC s rules.

#### **Summary**

We are asking our stockholders to provide advisory approval of the compensation of our named executive officers (which consist of our Chief Executive Officer, our Chief Financial Officer, and our three other most highly compensated executive officers during our last completed fiscal year), as such compensation is described in the Compensation Discussion and Analysis section, the tabular disclosure regarding such compensation, and the accompanying narrative disclosure set forth in this proxy statement, beginning on page 11. Our executive compensation program is designed to enable us to attract, motivate, and retain highly qualified executives. This program links cash incentive compensation to the achievement of pre-established corporate financial performance objectives and provides long-term stock-based incentive compensation that focuses our executives efforts on building stockholder value by aligning their interests with those of our stockholders. The following is a summary of some of the key points of our executive compensation program. We urge our stockholders to review the Compensation Discussion and Analysis included in this proxy statement and the executive-related compensation tables for more information.

Base Salaries. We target base salaries at levels that enable us to attract, motivate, and retain highly qualified executives, with base salaries generally set at levels below those of our peer companies taking into account the possibility of the receipt by our executives of performance-based incentive bonuses. From fiscal 2009 to fiscal 2010, for the named executives that were reported in either year and employed during both years, base salaries increased, on average, 10%, including base salary increases for officers who assumed additional responsibilities. From fiscal 2010 to fiscal 2011, using the same parameters, base salaries increased, on average, 7%, including base salary increases for officers who assumed additional responsibilities. The base salary of our Chief Executive Officer has not increased over our last three fiscal years.

We maintain a performance-based cash incentive compensation program. We annually establish a performance-based cash incentive compensation program designed to reward individuals for performance based on certain aspects of our company s financial results as well as the achievement of personal and corporate objectives that contribute to our long-term success in building stockholder value. Our performance-based cash incentive compensation program results in a substantial portion of our executives potential total cash compensation being at risk.

Our stock-based compensation program is designed to align the interests of our management and the interests of our stockholders. We strongly believe in utilizing our common stock to tie executive rewards directly to our long-term success and increases in stockholder value. Grants of stock-based awards to our executive officers enable those executives to develop and maintain a significant ownership position in our common stock. Among other factors, the amount of stock-based awards granted takes into account stock-based awards previously granted to an individual. Grants of stock-based awards are intended to result in limited rewards if the price of our common stock does not appreciate, but may provide substantial rewards to executives as our stockholders in general benefit from stock price appreciation. Grants of stock-based awards also are intended to align compensation with the price performance of our common stock. Historically, our stock-based compensation has been through the grant of stock options and RSUs. Stock based compensation typically vests over a period of years to encourage executive retention and emphasize long-term performance and may also include specific performance metrics to be earned.

*Independent Compensation Consultant.* From time to time, the Compensation Committee retains and works closely with Compensia, a leading independent executive compensation firm, in the design and implementation of its annual executive compensation program. Compensia provides no other services to our company.

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#### **Board Recommendation**

Our Board of Directors believes that the information provided above and within the Executive Compensation section of this proxy statement demonstrates that our executive compensation program is designed appropriately and is working to ensure that management s interests are aligned with our stockholders interests to support long-term value creation.

The following resolution is submitted for a stockholder vote at the annual meeting:

**RESOLVED**, that the stockholders of the Company approve, on an advisory basis, the compensation of the Company s named executive officers, as disclosed in the Compensation Discussion and Analysis, compensation tables, and narrative discussion set forth in this proxy statement.

The say-on-pay vote is advisory, and therefore not binding on our company, our Compensation Committee, or our Board of Directors. Although non-binding, the vote will provide information to our Compensation Committee and our Board of Directors regarding investor sentiment about our executive compensation philosophy, policies, and practices, which our Compensation Committee and our Board of Directors will be able to consider when determining executive compensation for the years to come.

OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT STOCKHOLDERS VOTE FOR ADOPTION OF THE RESOLUTION APPROVING THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS, AS DESCRIBED IN THE COMPENSATION DISCUSSION AND ANALYSIS SECTION AND THE RELATED TABULAR AND NARRATIVE DISCLOSURE SET FORTH IN THIS PROXY STATEMENT.

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## **PROPOSAL FOUR**

## ADVISORY VOTE ON DETERMINING THE FREQUENCY OF SAY-ON-PAY

( SAY-ON-FREQUENCY )

## **Background**

The Dodd-Frank Act enables our stockholders to indicate how frequently they believe we should seek an advisory vote on the compensation of our named executive officers. Stockholders have the option of recommending a frequency vote every year, every two years, or every three years or abstaining from making a recommendation.

#### **Summary and Board Recommendation**

Our Board of Directors has considered the advantages and disadvantages of the frequency of the say-on-pay vote. Based on its analysis, our Board of Directors believes that an annual advisory vote of on executive compensation would be the most meaningful for our Board of Directors and our Compensation Committee and best serve the interests of our company and its stockholders. Our Board of Directors believes an annual advisory vote will provide the most timely feedback on executive compensation arrangements, plans, programs, and policies as executive compensation disclosures are made annually.

Stockholders should recognize, however, it may not be appropriate or feasible to change compensation programs already in place for the year in which the vote occurs since the advisory vote on executive compensation will take place after the beginning of the compensation year. Stockholders also should recognize that their recommendation may be modified in the future if an annual frequency vote becomes burdensome or otherwise proves to be less helpful than originally expected.

We will consider stockholders to have expressed a preference for the frequency that receives the largest number of favorable votes. Our Board of Directors also may from time to time decide that it is in the best interests of our company and its stockholders to hold the frequency vote more or less frequently than the non-binding option preferred by our stockholders.

OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT STOCKHOLDERS VOTE ONE YEAR ON THE PROPOSAL TO DETERMINE THE FREQUENCY OF SAY-ON-PAY.

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#### PROPOSAL FIVE

#### RATIFICATION OF APPOINTMENT OF INDEPENDENT AUDITOR

Our Audit Committee has appointed Ernst & Young LLP, an independent registered public accounting firm, to audit the consolidated financial statements of our company for the fiscal year ending September 30, 2012, and recommends that stockholders vote in favor of the ratification of such appointment. In the event of a negative vote on such ratification, the Audit Committee will reconsider its selection. We anticipate that representatives of Ernst & Young LLP will be present at the annual meeting of stockholders, will have the opportunity to make a statement if they desire, and will be available to respond to appropriate questions.

Aggregate fees billed to our company for the fiscal years ended September 30, 2010 and 2011 by Ernst & Young LLP, are as follows:

	2010	2011
Audit Fees	\$ 425,735	\$ 460,433
Audit-Related Fees(1)	\$ 1,995	\$ 1,995
Tax Fees	\$ 12,000	\$ 0
All Other Fees	\$ 0	\$ 0

(1) Amounts consisted of fees billed to our company for our use of Ernst & Young LLP s online technical research service. Fees for audit services include fees associated with the annual audit, including the audit of the effectiveness of internal control over financial reporting, the reviews of our quarterly reports and other filings with the SEC. Tax fees included tax compliance and tax planning services.

#### **Audit Committee Pre-Approval Policies and Procedures**

The charter of our Audit Committee provides that the duties and responsibilities of our Audit Committee include the pre-approval of all audit, audit-related, tax, and other services permitted by law or applicable SEC regulations (including fee and cost ranges) to be performed by our independent auditor. Any pre-approved services that will involve fees or costs exceeding pre-approved levels will also require specific pre-approval by the Audit Committee. Unless otherwise specified by the Audit Committee in pre-approving a service, the pre-approval will be effective for the 12-month period following pre-approval. The Audit Committee will not approve any non-audit services prohibited by applicable SEC regulations or any services in connection with a transaction initially recommended by the independent auditor, the purpose of which may be tax avoidance and the tax treatment of which may not be supported by the Internal Revenue Code and related regulations.

To the extent deemed appropriate, the Audit Committee may delegate pre-approval authority to the Chairman of the Audit Committee or any one or more other members of the Audit Committee provided that any member of the Audit Committee who has exercised any such delegation must report any such pre-approval decision to the Audit Committee at its next scheduled meeting. The Audit Committee will not delegate to management the pre-approval of services to be performed by the independent auditor.

Our Audit Committee requires that our independent auditor, in conjunction with our Chief Financial Officer, be responsible for seeking pre-approval for providing services to us and that any request for pre-approval must inform the Audit Committee about each service to be provided and must provide detail as to the particular service to be provided.

All of the services provided by Ernst & Young LLP described above under the captions Audit Fees, Audit-Related Fees, and Tax Fees were approved by our Audit Committee pursuant to our Audit Committee s pre-approval policies.

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## Ratification by Stockholders of the Appointment of Independent Auditor

Ratification of the appointment of Ernst & Young LLP to audit the consolidated financial statements of our company for the fiscal year ending September 30, 2012 will require the affirmative vote of a majority of the votes cast, assuming that a quorum is present at the meeting.

#### DEADLINE FOR RECEIPT OF STOCKHOLDER PROPOSALS

Stockholder proposals that are intended to be presented by stockholders at the annual meeting of stockholders for the fiscal year ending September 30, 2012 must be received by us within the time periods described below in order to be included in the proxy statement and form of proxy relating to such meeting. Under our bylaws, stockholders must follow certain procedures to nominate persons for election as a director or to introduce an item of business at an annual meeting of stockholders. In general, to be timely under these procedures, notice of such nomination or business related to our 2013 Annual Meeting of Stockholders must comply with the requirements in our bylaws and must be received by us (a) no earlier than October 24, 2012 and no later than November 23, 2012 if our 2013 Annual Meeting of Stockholders is held on a day that is between January 22, 2013 and May 2, 2013; or (b) if the annual meeting is to be held on another date, no earlier than 120 days in advance of such annual meeting and no later than the close of business on the later of (i) 90 days in advance of such annual meeting or (ii) the 10th day following the date on which public announcement of the date of such meeting is first made.

Pursuant to Rule 14a-4 under the Exchange Act, we intend to retain discretionary authority to vote proxies with respect to stockholder proposals for which the proponent does not seek inclusion of the proposed matter in our proxy statement for the annual meeting to be held during calendar 2013, except in circumstances where (i) we receive notice of the proposed matter no later than October 26, 2012, and (ii) the proponent complies with the other requirements set forth in Rule 14a-4.

#### **OTHER MATTERS**

We know of no other matters to be submitted at the meeting. If any other matters properly come before the meeting, it is the intention of the persons named in the enclosed proxy card to vote the shares they represent as the Board of Directors may recommend.

Dated: January 12, 2012

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