

F&M BANK CORP  
Form 10-K  
March 28, 2017

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549  
FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For fiscal year ended December 31, 2016  
Commission file number: 0-13273

F & M BANK CORP.  
(Exact name of registrant as specified in its charter)

Virginia 54-1280811  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

P. O. Box 1111, Timberville, Virginia 22853  
(Address of principal executive offices) (Zip Code)

(540) 896-8941  
(Registrant's telephone number including area code)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:  
Common Stock - \$5 Par value per share

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Sarbanes Act.  
Yes [ ] No [x]

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes [ ] No [x]

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [x] No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No [ ]

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [x]

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of “large accelerated filer”, “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The registrant’s Common Stock is traded Over-the-Counter under the symbol FMBM. The aggregate market value of the 2,932,649 shares of Common Stock of the registrant issued and outstanding held by non-affiliates on June 30, 2016 was approximately \$67,509,580 based on the closing sales price of \$23.02 per share on that date. For purposes of this calculation, the term “affiliate” refers to all directors and executive officers of the registrant.

As of the close of business on March 21, 2017, there were 3,271,926 shares of the registrant's Common Stock outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE:**

Part III: Proxy Statement for the Annual Meeting of Shareholders to be held on May 13, 2017 (the “Proxy Statement”).



Table of Contents

	Page
PART I	
Item 1 Business	2
Item 1A Risk Factors	6
Item 1B Unresolved Staff Comments	11
Item 2 Properties	12
Item 3 Legal Proceedings	12
Item 4 Mine Safety Disclosures	13
PART II	
Item 5 Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	13
Item 6 Selected Financial Data	15
Item 7 Management’s Discussion and Analysis of Financial Condition and Results of Operations	16
Item 7A. Quantitative and Qualitative Disclosures about Market Risk	38
Item 8 Financial Statements and Supplementary Data	38
Item 9 Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	90
Item 9A Controls and Procedures	90
Item 9B Other Information	90
PART III	
Item 10 Directors, Executive Officers and Corporate Governance	91
Item 11 Executive Compensation	91
Item 12 Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	91
Item 13 Certain Relationships and Related Transactions, and Director Independence	91

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Item 14	Principal Accounting Fees and Services	91
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PART IV

Item 15	Exhibits and Financial Statement Schedules	91
---------	--	----

Item 16	Form 10-K Summary	92
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Signatures		93
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## PART I

### Item 1. Business

#### General

F & M Bank Corp. (the “Company” or “we”), incorporated in Virginia in 1983, is a one bank financial holding company pursuant to section 3(a)(1) of the Bank Holding Company Act of 1956, and owns 100% of the outstanding stock of its affiliate, Farmers & Merchants Bank (Bank). TEB Life Insurance Company (TEB) and Farmers & Merchants Financial Services, Inc. (FMFS) are wholly owned subsidiaries of Farmers & Merchants Bank. Farmers & Merchants Bank also holds a majority ownership in VBS Mortgage LLC, (VBS).

Farmers & Merchants Bank was chartered on April 15, 1908, as a state chartered bank under the laws of the Commonwealth of Virginia. TEB was incorporated on January 27, 1988, as a captive life insurance company under the laws of the State of Arizona. FMFS is a Virginia chartered corporation and was incorporated on February 25, 1993. VBS (formerly Valley Broker Services, Inc.) was incorporated on May 11, 1999. The Bank purchased a majority interest in VBS on November 3, 2008.

As a commercial bank, the Bank offers a wide range of banking services including commercial and individual demand and time deposit accounts, commercial and individual loans, internet and mobile banking, drive-in banking services, ATMs at all branch locations and several off-site locations, as well as a courier service for its commercial banking customers. TEB was organized to re-insure credit life and accident and health insurance currently being sold by the Bank in connection with its lending activities. FMFS was organized to write title insurance but now provides brokerage services, commercial and personal lines of insurance to customers of the Bank. VBS originates conventional and government sponsored mortgages through their offices in Harrisonburg, Woodstock and Fishersville.

The Bank makes various types of commercial and consumer loans and has a large portfolio of residential mortgages and a concentration in development lending. The local economy is relatively diverse with strong employment in the agricultural, manufacturing, service and governmental sectors.

The Company’s and the Bank’s principal executive office is at 205 South Main Street, Timberville, VA 22853, and its phone number is (540) 896-8941.

#### Filings with the SEC

The Company files annual, quarterly and other reports under the Securities Exchange Act of 1934 with the Securities and Exchange Commission (“SEC”). These reports are posted and are available at no cost on the Company’s website, [www.FMBankVA.com](http://www.FMBankVA.com), as soon as reasonably practicable after the Company files such documents with the SEC. The Company’s filings are also available through the SEC’s website at [www.sec.gov](http://www.sec.gov).

#### Employees

On December 31, 2016, the Bank had 173 full-time and part-time employees; including executive officers, loan and other banking officers, branch personnel, operations personnel and other support personnel. None of the Company’s employees is represented by a union or covered under a collective bargaining agreement. Management of the Company considers their employee relations to be excellent. No one employee devotes full-time services to F & M Bank Corp.

## Competition

The Bank's offices face strong competition from numerous other financial institutions. These other institutions include large national and regional banks, other community banks, nationally chartered savings banks, credit unions, consumer finance companies, mortgage companies, loan production offices, mutual funds and life insurance companies. Competition for loans and deposits is affected by a variety of factors including interest rates, types of products offered, the number and location of branch offices, marketing strategies and the reputation of the Bank within the communities served.





PART I, continued

Item 1. Business, continued

Regulation and Supervision

General. The operations of F & M Bank Corp. and the Bank are subject to federal and state statutes, which apply to financial holding companies and state member banks of the Federal Reserve System. The common stock of F & M Bank Corp. is registered pursuant to and subject to the periodic reporting requirements of the Securities Exchange Act of 1934 (the "Exchange Act"). These include, but are not limited to, the filing of annual, quarterly, and other current reports with the Securities and Exchange Commission (the "SEC"). As an Exchange Act reporting company, the Company is directly affected by the Sarbanes-Oxley Act of 2002 ("Sarbanes-Oxley"), which is aimed at improving corporate governance and reporting procedures. The Company believes it is in compliance with SEC and other rules and regulations implemented pursuant to Sarbanes-Oxley and intends to comply with any applicable rules and regulations implemented in the future.

F & M Bank Corp., as a financial holding company, is subject to the provisions of the Bank Holding Company Act of 1956, as amended (the "Act") and is supervised by the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"). The Act requires F & M Bank Corp. to secure the prior approval of the Federal Reserve Board before F & M Bank Corp. acquires ownership or control of more than 5% of the voting shares or substantially all of the assets of any institution, including another bank.

As a financial holding company, F & M Bank Corp. is required to file with the Federal Reserve Board an annual report and such additional information as it may require pursuant to the Act. The Federal Reserve Board may also conduct examinations of F & M Bank Corp. and any or all of its subsidiaries. Under Section 106 of the 1970 Amendments to the Act and the regulations of the Federal Reserve Board, a bank holding company and its subsidiaries are prohibited from engaging in certain tie-in arrangements in connection with an extension of credit, provision of credit, sale or lease of property or furnishing of services.

Federal Reserve Board regulations limit activities of financial holding companies to managing or controlling banks or non-banking activities closely related to banking. These activities include the making or servicing of loans, performing certain data processing services, and certain leasing and insurance agency activities. Since 1994, the Company has entered into agreements with the Virginia Community Development Corporation to purchase equity positions in several Low-Income Housing Funds; these funds provide housing for low-income individuals throughout Virginia. Approval of the Federal Reserve Board is necessary to engage in any of the activities described above or to acquire interests engaging in these activities.

The Bank as a state member bank is supervised and regularly examined by the Virginia Bureau of Financial Institutions and the Federal Reserve Board. Such supervision and examination by the Virginia Bureau of Financial Institutions and the Federal Reserve Board is intended primarily for the protection of depositors and not the stockholders of F & M Bank Corp.

Payment of Dividends. The Company is a legal entity, separate and distinct from its subsidiaries. A significant portion of the revenues of the Company result from dividends paid to it by the Bank. There are various legal limitations applicable to the payment of dividends by the Bank to the Company. Under the current regulatory guidelines, prior approval from the Federal Reserve Board is required if cash dividends declared in any given year exceed net income for that year, plus retained net profits of the two preceding years. A bank also may not declare a dividend out of or in excess of its net undivided profits without regulatory approval. The payment of dividends by the Bank or the Company may also be limited by other factors, such as requirements to maintain capital above regulatory guidelines.

Bank regulatory agencies have the authority to prohibit the Bank or the Company from engaging in an unsafe or unsound practice in conducting their businesses. The payment of dividends, depending on the financial condition of the Bank, or the Company, could be deemed to constitute such an unsafe or unsound practice. Based on the Bank's current financial condition, the Company does not expect that any of these laws will have any impact on its ability to obtain dividends from the Bank.



PART I, continued

Item 1. Business, continued

Regulation and Supervision, continued

The Company also is subject to regulatory restrictions on dividends to its shareholders. Regulators have indicated that bank holding companies should generally pay dividends only if the organization's net income available to common shareholders over the past year has been sufficient to fully fund the dividends and the prospective rate of earnings retention appears consistent with the organization's capital needs, asset quality, and overall financial condition. Further, a bank holding company should inform and consult with the Federal Reserve Board prior to declaring a dividend that exceeds earnings for the period (e.g., quarter) for which the dividend is being paid or that could result in a material adverse change to the organization's capital structure.

**Capital Requirements.** In 2013, the Federal Reserve, the FDIC and the OCC approved a new rule that substantially amends the regulatory risk-based capital rules applicable to us. The final rule implements the "Basel III" regulatory capital reforms and changes required by the Dodd-Frank Act (see definition below). The final rule includes new minimum risk-based capital and leverage ratios which was effective for us on January 1, 2015, and refines the definition of what constitutes "capital" for purposes of calculating these ratios. The new minimum capital requirements are: (i) a new common equity Tier 1 ("CET1") capital ratio of 4.5%; (ii) a Tier 1 to risk-based assets capital ratio of 6%, which is increased from 4%; (iii) a total capital ratio of 8%, which is unchanged from the previous rules; and (iv) a Tier 1 leverage ratio of 4%. The final rule also establishes a "capital conservation buffer" of 2.5% above the new regulatory minimum capital ratios, and when fully effective in 2019, will result in the following minimum ratios: (a) a common equity Tier 1 capital ratio of 7.0%; (b) a Tier 1 to risk-based assets capital ratio of 8.5%; and (c) a total capital ratio of 10.5%. The capital conservation buffer is being phased in from 0.00% for 2015 to 2.50% by 2019. An institution will be subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations will establish a maximum percentage of eligible retained income that can be utilized for such activities.

The CET1 and Tier 1 leverage ratio of the Bank as of December 31, 2016, were 13.86% and 11.83%, respectively, which are significantly above the minimum requirements. The guidelines also provide that banking organizations experiencing internal growth or making acquisitions will be expected to maintain strong capital positions substantially above the minimum supervisory levels, without significant reliance on intangible assets.

**The Gramm-Leach-Bliley Act.** Effective on March 11, 2001, the Gramm-Leach-Bliley Act (the "GLB Act") allows a bank holding company or other company to certify status as a financial holding company, which will allow such company to engage in activities that are financial in nature, that are incidental to such activities, or are complementary to such activities. The GLB Act enumerates certain activities that are deemed financial in nature, such as underwriting insurance or acting as an insurance principal, agent or broker; dealing in or making markets in securities; and engaging in merchant banking under certain restrictions. It also authorizes the Federal Reserve to determine by regulation what other activities are financial in nature, or incidental or complementary thereto.

**USA Patriot Act of 2001.** In October 2001, the USA Patriot Act of 2001 was enacted in response to the terrorist attacks in New York, Pennsylvania and Northern Virginia which occurred on September 11, 2001. The Patriot Act is intended to strengthen U.S. law enforcements' and the intelligence communities' abilities to work cohesively to combat terrorism on a variety of fronts. The continuing and potential impact of the Patriot Act and related regulations and policies on financial institutions of all kinds is significant and wide ranging. The Patriot Act contains sweeping anti-money laundering and financial transparency laws, and imposes various regulations, including standards for verifying client identification at account opening, and rules to promote cooperation among financial institutions,

regulators and law enforcement entities in identifying parties that may be involved in terrorism or money laundering.

Community Reinvestment Act. The requirements of the Community Reinvestment Act are also applicable to the Bank. The act imposes on financial institutions an affirmative and ongoing obligation to meet the credit needs of their local communities, including low and moderate income neighborhoods, consistent with the safe and sound operation of those institutions. A financial institution's efforts in meeting community needs currently are evaluated as part of the examination process pursuant to twelve assessment factors. These factors are also considered in evaluating mergers, acquisitions and applications to open a branch or facility.



PART I, continued

Item 1. Business, continued

Regulation and Supervision, continued

Dodd-Frank Wall Street Reform and Consumer Protection Act. The Dodd-Frank Act was signed into law on July 21, 2010. Its wide-ranging provisions affect all federal financial regulatory agencies and nearly every aspect of the American financial services industry. Among the provisions of the Dodd-Frank Act that directly impact the Company is the creation of an independent Consumer Financial Protection Bureau (CFPB), which has the ability to implement, examine and enforce complaints with federal consumer protection laws, which govern all financial institutions. For smaller financial institutions, such as the Company and the Bank, their primary regulators will continue to conduct its examination activities.

The Dodd-Frank Act contains provisions designed to reform mortgage lending, which includes the requirement of additional disclosures for consumer mortgages. In addition, the Federal Reserve has issued new rules that have the effect of limiting the fees charged to merchants for debit card transactions. The result of these rules will be to limit the amount of interchange fee income available explicitly to larger banks and indirectly to us. The Dodd-Frank Act also contains provisions that affect corporate governance and executive compensation.

Although the Dodd-Frank Act provisions themselves are extensive, the ultimate impact on the Company of this massive legislation is unknown. The Act provides that several federal agencies, including the Federal Reserve and the Securities and Exchange Commission, shall issue regulations implementing major portions of the legislation, and this process is ongoing.

**Mortgage Lending.** In 2013, the CFPB adopted a rule, effective in January 2014, to implement certain sections of the Dodd-Frank Act requiring creditors to make a reasonable, good faith determination of a consumer's ability to repay any closed-end consumer credit transaction secured by a 1-4 family dwelling. The rule also establishes certain protections from liability under this requirement to ensure a borrower's ability to repay for loans that meet the definition of "qualified mortgage." Loans that satisfy this "qualified mortgage" safe harbor will be presumed to have complied with the new ability-to-repay standard.

Forward-Looking Statements

Certain information contained in this report may include "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act. These forward-looking statements are generally identified by phrases such as "we expect," "we believe" or words of similar import. Such forward-looking statements involve known and unknown risks including, but not limited to:

Changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries, declines in real estate values in our markets, or in the repayment ability of individual borrowers or issuers;

The strength of the economy in our target market area, as well as general economic, market, or business conditions;

An insufficient allowance for loan losses as a result of inaccurate assumptions;

Our ability to maintain our "well-capitalized" regulatory status;



Changes in the interest rates affecting our deposits and our loans;

Changes in our competitive position, competitive actions by other financial institutions and the competitive nature of the financial services industry and our ability to compete effectively against other financial institutions in our banking markets;

Our ability to manage growth;

Our potential growth, including our entrance or expansion into new markets, the opportunities that may be presented to and pursued by us and the need for sufficient capital to support that growth;

Our exposure to operational risk;

Our ability to raise capital as needed by our business;

Changes in laws, regulations and the policies of federal or state regulators and agencies; and

Other circumstances, many of which are beyond our control.



PART I, continued

Item 1. Business, continued

Forward looking statements, continued

Although we believe that our expectations with respect to the forward-looking statements are based upon reliable assumptions within the bounds of our knowledge of our business and operations, there can be no assurance that our actual results, performance or achievements will not differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements.

Item 1A. Risk Factors

General economic conditions in our market area could adversely affect us.

We are affected by the general economic conditions in the local markets in which we operate. Since the recession began in 2008, our market has experienced a significant downturn in which we have seen falling home prices, rising foreclosures and an increased level of commercial and consumer delinquencies. Although economic conditions have improved, many businesses and individuals are still experiencing difficulty as a result of the economic downturn and protracted recovery. If economic conditions in our market deteriorate from current conditions, we could experience further adverse consequences, including a decline in demand for our products and services and an increase in problem assets, forecloses and loan losses. Future economic conditions in our market will depend on factors outside of our control such as political and market conditions, broad trends in industry and finance, legislative and regulatory changes, changes in government, military and fiscal policies and inflation, any of which could negatively affect our performance and financial condition.

Our allowance for loan losses may prove to be insufficient to absorb losses in the loan portfolio.

Like all financial institutions, we maintain an allowance for loan losses to provide for loans that our borrowers may not repay in their entirety. We believe that we maintain an allowance for loan losses at a level adequate to absorb probable losses inherent in the loan portfolio. Through a periodic review and consideration of the loan portfolio, management determines the amount of the allowance for loan losses by considering general market conditions, credit quality of the loan portfolio, the collateral supporting the loans and performance of customers relative to their financial obligations with us. At December 31, 2016, our non-performing loans were \$4.9 million, compared to \$6.5 million at December 31, 2015. The Company did not record a provision for loan losses for the year ended December 31, 2016, and our loan loss allowance was \$7.5 million, or 1.27% of total loans held for investment at December 31, 2016.

The amount of future losses is susceptible to changes in economic, operating and other conditions, including changes in interest rates, which may be beyond our control, and these losses may exceed current estimates. Although we believe the allowance for loan losses is a reasonable estimate of known and inherent losses in the loan portfolio, it cannot fully predict such losses or that the loss allowance will be adequate in the future. While the risk of nonpayment is inherent in banking, we could experience greater nonpayment levels than we anticipate. In addition, we have loan participation arrangements with several other banks within the region and may not be able to exercise control of negotiations with borrowers in the event these loans do not perform. Additional problems with asset quality could cause our interest income and net interest margin to decrease and our provisions for loan losses to increase, which could adversely affect our results of operations and financial condition.

Federal and state regulators periodically review our allowance for loan losses and may require us to increase our provision for loan losses or recognize further loan charge-offs, based on judgments different than those of

management. Any increase in the amount of the provision or loans charged-off as required by these regulatory agencies could have a negative effect on our operating results.



PART I, continued

Item 1A. Risk Factors, continued

Our loan concentrations could, as a result of adverse market conditions, increase credit losses which could adversely impact earnings.

We offer a variety of secured loans, including commercial lines of credit, commercial term loans, real estate, construction, home equity, consumer and other loans. Many of our loans are secured by real estate (both residential and commercial) in our market area, which could result in adverse consequences to us in the event of a prolonged economic downturn in our market. As of December 31, 2016, approximately 90% of our loans had real estate as a primary or secondary component of collateral. A significant decline in real estate values in our market would mean that the collateral for many of our loans would provide less security. As a result, we would be more likely to suffer losses on defaulted loans because our ability to fully recover on defaulted loans by selling the real estate collateral would be diminished. In addition, our consumer loans (such as automobile loans) are collateralized, if at all, with assets that may not provide an adequate source of repayment of the loan due to depreciation, damage or loss.

In addition, we have a large portfolio of residential mortgages and a concentration in development lending, both of which could be adversely affected by a decline in the real estate markets. Construction and development lending entails significant additional risks, because these loans, which often involve larger loan balances concentrated with single borrowers or groups of related borrowers, are dependent on the successful completion of real estate projects. Loan funds for construction and development loans often are advanced upon the security of the land or home under construction, which value is estimated prior to the completion of construction. The deterioration of one or a few of these loans could cause a significant increase in the percentage of non-performing loans. An increase in non-performing loans could result in a loss of earnings from these loans, an increase in the provision for loan losses and an increase in charge-offs, all of which could have a material adverse effect on our financial condition.

Our small-to-medium sized business target market may have fewer financial resources to weather continued downturn in the economy.

We target our commercial development and marketing strategy primarily to serve the banking and financial services needs of small and medium sized businesses. These businesses generally have less capital or borrowing capacity than larger entities. If general economic conditions negatively impact this major economic sector in the markets in which we operate, our results of operations and financial condition may be adversely affected.

Our inability to maintain adequate sources of funding and liquidity may negatively impact our current financial condition or our ability to grow.

Our access to funding and liquidity sources in amounts adequate to finance our activities on terms which are acceptable to us could be impaired by factors that affect us specifically or the financial services industry or economy in general. In managing our balance sheet, a primary source of funding asset growth and liquidity historically has been deposits, including both local customer deposits and brokered deposits. If the level of deposits were to materially decrease, we would have to raise additional funds by increasing the interest that we pay on certificates of deposit or other depository accounts, seek other debt or equity financing, or draw upon our available lines of credit. Our access to these funding and liquidity sources could be detrimentally impacted by a number of factors, including operating losses, rising levels of non-performing assets, a decrease in the level of our business activity as a result of a downturn in the markets in which our loans or deposits are concentrated or regulatory restrictions. In addition, our ability to continue to attract deposits and other funding or liquidity sources is subject to variability based upon additional factors including volume and volatility in the securities markets and the relative interest rates that we are prepared to pay for these liabilities. We do not maintain significant additional sources of liquidity through

potential sales in our investment portfolio or liquid assets at the holding company level. Our potential inability to maintain adequate sources of funding or liquidity may, among other things, inhibit our ability to fund asset growth or negatively impact our financial condition, including our ability to pay dividends or satisfy our obligations.





PART I, continued

Item 1A. Risk Factors, continued

If we do not maintain our capital requirements and our status as a “well-capitalized” bank, there could an adverse effect on our liquidity and our ability to fund our loan portfolio.

We are subject to regulatory capital adequacy guidelines. If we fail to meet the capital adequacy guidelines for a “well-capitalized” bank, it could increase the regulatory scrutiny for the Bank and the Company. In addition, if we failed to be “well capitalized” for regulatory capital purposes, we would not be able to renew or accept brokered deposits without prior regulatory approval and we would not be able to offer interest rates on our deposit accounts that are significantly higher than the average rates in our market area. As a result, it would be more difficult for us to attract new deposits as our existing brokered deposits mature and do not roll over and to retain or increase existing, non-brokered deposits. If we are prohibited from renewing or accepting brokered deposits and are unable to attract new deposits, our liquidity and our ability to fund our loan portfolio may be adversely affected. In addition, we would be required to pay higher insurance premiums to the FDIC, which would reduce our earnings.

We are subject to more stringent capital requirements as a result of the Basel III regulatory capital reforms and the Dodd-Frank Act which could adversely affect our results of operations and future growth.

In 2013, the Federal Reserve, the FDIC and the OCC approved a new rule that substantially amends the regulatory risk-based capital rules applicable to us. The final rule implements the “Basel III” regulatory capital reforms and changes required by the Dodd-Frank Act. The final rule includes new minimum risk-based capital and leverage ratios which was effective for us on January 1, 2015, and refines the definition of what constitutes “capital” for purposes of calculating these ratios. The new minimum capital requirements are: (i) a new common equity Tier 1 (“CET1”) capital ratio of 4.5%; (ii) a Tier 1 to risk-based assets capital ratio of 6%, which is increased from 4%; (iii) a total capital ratio of 8%, which is unchanged from the previous rules; and (iv) a Tier 1 leverage ratio of 4%. The final rule also establishes a “capital conservation buffer” of 2.5% above the new regulatory minimum capital ratios, and when fully effective in 2019, will result in the following minimum ratios: (a) a common equity Tier 1 capital ratio of 7.0%; (b) a Tier 1 to risk-based assets capital ratio of 8.5%; and (c) a total capital ratio of 10.5%. The capital conservation buffer is being phased in from 0.00% for 2015 to 2.50% by 2019. An institution will be subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations will establish a maximum percentage of eligible retained income that can be utilized for such activities. In addition, the final rule provides for a number of new deductions from and adjustments to capital and prescribes a revised approach for risk weightings that could result in higher risk weights for a variety of asset categories.

The application of these more stringent capital requirements for us could, among other things, result in lower returns on equity, require the raising of additional capital, adversely affect our future growth opportunities, and result in regulatory actions such as a prohibition on the payment of dividends or on the repurchase shares if we are unable to comply with such requirements.

New regulations could adversely impact our earnings due to, among other things, increased compliance costs or costs due to noncompliance.

The Consumer Financial Protection Bureau has issued a rule, effective as of January 14, 2014, designed to clarify for lenders how they can avoid monetary damages under the Dodd-Frank Act, which would hold lenders accountable for ensuring a borrower’s ability to repay a mortgage. Loans that satisfy this “qualified mortgage” safe-harbor will be presumed to have complied with the new ability-to-repay standard. Under the Consumer Financial Protection Bureau’s rule, a “qualified mortgage” loan must not contain certain specified features, including but not limited to:

excessive upfront points and fees (those exceeding 3% of the total loan amount, less “bona fide discount points” for prime loans);

interest-only payments;

negative-amortization; and

terms longer than 30 years.

8



PART I, continued

Item 1A. Risk Factors, continued

Also, to qualify as a “qualified mortgage,” a borrower’s total monthly debt-to-income ratio may not exceed 43%. Lenders must also verify and document the income and financial resources relied upon to qualify the borrower for the loan and underwrite the loan based on a fully amortizing payment schedule and maximum interest rate during the first five years, taking into account all applicable taxes, insurance and assessments. The Consumer Financial Protection Bureau’s rule on qualified mortgages could limit our ability or desire to make certain types of loans or loans to certain borrowers, or could make it more expensive and/or time consuming to make these loans, which could adversely impact our growth or profitability.

Additionally, on December 10, 2013, five financial regulatory agencies, including our primary federal regulator, the Federal Reserve, adopted final rules implementing a provision of the Dodd-Frank Act, commonly referred to as the Volcker Rule. The Final Rules prohibit banking entities from, among other things, engaging in short-term proprietary trading of securities, derivatives, commodity futures and options on these instruments for their own account; or owning, sponsoring, or having certain relationships with hedge funds or private equity funds, referred to as “covered funds.” On January 14, 2014, the five financial regulatory agencies, approved an adjustment to the final rule by allowing banks to keep certain collateralized debt obligations (“CDOs”) acquired the bank before the Volcker Rule was finalized, if the CDO was established before May 2010 and is backed primarily by trust preferred securities issued by banks with less than \$15 billion in assets established. The rules were effective April 1, 2014, but the conformance period has been extended from its statutory end date of July 21, 2014 until July 21, 2015. This will not have an impact on the Company.

Our future success is dependent on our ability to effectively compete in the face of substantial competition from other financial institutions in our primary markets.

We encounter significant competition for deposits, loans and other financial services from banks and other financial institutions, including savings and loan associations, savings banks, finance companies, and credit unions in our market area. A number of these banks and other financial institutions are significantly larger than us and have substantially greater access to capital and other resources, larger lending limits, more extensive branch systems, and may offer a wider array of banking services. To a limited extent, we compete with other providers of financial services, such as money market mutual funds, brokerage firms, consumer finance companies, insurance companies and governmental organizations any of which may offer more favorable financing rates and terms than us. Many of these non-bank competitors are not subject to the same extensive regulations that govern us. As a result, these non-bank competitors may have advantages in providing certain services. This competition may reduce or limit our margins and our market share and may adversely affect our results of operations and financial condition.

Our exposure to operational risk may adversely affect us.

Similar to other financial institutions, we are exposed to many types of operational risk, including reputational risk, legal and compliance risk, the risk of fraud or theft by employees or outsiders, unauthorized transactions by employees or operational errors, including clerical or record-keeping errors or those resulting from faulty or disabled computer or telecommunications systems.



PART I, continued

Item 1A. Risk Factors, continued

Changes in market interest rates could affect our cash flows and our ability to successfully manage our interest rate risk.

Our profitability and financial condition depend to a great extent on our ability to manage the net interest margin, which is the difference between the interest income earned on loans and investments and the interest expense paid for deposits and borrowings. The amounts of interest income and interest expense are principally driven by two factors; the market levels of interest rates, and the volumes of earning assets or interest bearing liabilities. The management of the net interest margin is accomplished by our Asset Liability Management Committee. Short term interest rates are highly sensitive to factors beyond our control and are effectively set and managed by the Federal Reserve, while longer term rates are generally determined by the market based on investors' inflationary expectations. Thus, changes in monetary and or fiscal policy will affect both short term and long term interest rates which in turn will influence the origination of loans, the prepayment speed of loans, the purchase of investments, the generation of deposits and the rates received on loans and investment securities and paid on deposits or other sources of funding. The impact of these changes may be magnified if we do not effectively manage the relative sensitivity of our earning assets and interest bearing liabilities to changes in market interest rates. We generally attempt to maintain a neutral position in terms of the volume of earning assets and interest bearing liabilities that mature or can re-price within a one year period in order that we may maintain the maximum net interest margin; however, interest rate fluctuations, loan prepayments, loan production and deposit flows are constantly changing and greatly influence this ability to maintain a neutral position.

Generally, our earnings will be more sensitive to fluctuations in interest rates the greater the difference between the volume of earning assets and interest bearing liabilities that mature or are subject to re-pricing in any period. The extent and duration of this sensitivity will depend on the cumulative difference over time, the velocity and direction of interest rate changes, and whether we are more asset sensitive or liability sensitive. Additionally, the Asset Liability Management Committee may desire to move our position to more asset sensitive or more liability sensitive depending upon their expectation of the direction and velocity of future changes in interest rates in an effort to maximize the net interest margin. Should we not be successful in maintaining the desired position, or should interest rates not move as anticipated, our net interest margin may be negatively impacted.

In December of 2016 the Federal Open Market Committee (FOMC) voted to raise the fed funds rate from .25%-.50% to .50%-.75% in a unanimous decision, with indication rates would increase again in 2017. As indicated above the Company analyzes their risk and is prepared for future changes in interest rates.

Our inability to successfully manage growth or implement our growth strategy may adversely affect our results of operations and financial condition.

We may not be able to successfully implement our growth strategy if we are unable to identify attractive markets, locations or opportunities to expand in the future. Our ability to manage growth successfully also depends on whether we can maintain capital levels adequate to support our growth, maintain cost controls, asset quality and successfully integrate any businesses acquired into the organization.

As we continue to implement our growth strategy, we may incur increased personnel, occupancy and other operating expenses. We must absorb those higher expenses while we begin to generate new deposits, and there is a further time lag involved in redeploying new deposits into attractively priced loans and other higher yielding earning assets. Thus, our plans to branch could depress earnings in the short run, even if we efficiently execute a branching strategy leading to long-term financial benefits.







PART I, continued

Item 1A. Risk Factors, continued

Our operations rely on certain external vendors.

We are reliant upon certain external vendors to provide products and services necessary to maintain our day-to-day operations. Accordingly, our operations are exposed to risk that these vendors will not perform in accordance with the contracted arrangements under service agreements. Although we maintain a system of comprehensive policies and a control framework designed to monitor vendor risks, the failure of an external vendor to perform in accordance with the contracted arrangements under service agreements could be disruptive to our operations, which could have a material adverse impact on our business and, in turn, our financial condition and results of operations.

Our operations may be adversely affected by cyber security risks.

In the ordinary course of business, we collect and store sensitive data, including proprietary business information and personally identifiable information of its customers and employees in systems and on networks. The secure processing, maintenance and use of this information is critical to operations and our business strategy. We have invested in accepted technologies and review processes and practices that are designed to protect our networks, computers and data from damage or unauthorized access. Despite these security measures, our computer systems and infrastructure may be vulnerable to attacks by hackers or breached due to employee error, malfeasance or other disruptions. A breach of any kind could compromise systems and the information stored there could be accessed, damaged or disclosed. A breach in security could result in legal claims, regulatory penalties, disruption in operations, and damage to our reputation, which could adversely affect our business.

Legislative or regulatory changes or actions, or significant litigation, could adversely impact us or the businesses in which we are engaged.

We are subject to extensive state and federal regulation, supervision and legislation that govern almost all aspects of our operations. Laws and regulations may change from time to time and are primarily intended for the protection of consumers, depositors and the deposit insurance funds. The impact of any changes to laws and regulations or other actions by regulatory agencies may negatively impact us or our ability to increase the value of our business. Additionally, actions by regulatory agencies or significant litigation against us could cause us to devote significant time and resources to defending ourselves and may lead to penalties that materially affect us. Future changes in the laws or regulations or their interpretations or enforcement could be materially adverse us and our shareholders.

Changes in accounting standards could impact reported earnings.

The accounting standard setters, including the FASB, SEC and other regulatory bodies, periodically change the financial accounting and reporting standards that govern the preparation of our consolidated financial statements. These changes can be hard to predict and can materially impact how we record and report our financial condition and results of operations. In some cases, we could be required to apply a new or revised standard retroactively, resulting in the restatement of prior period financial statements.

Item 1B. Unresolved Staff Comments

The Company does not have any unresolved staff comments to report for the year ended December 31, 2016.





PART I, continued

Item 2. Properties

The locations of F & M Bank Corp. and its subsidiaries are shown below.

Timberville Branch and Administrative Offices 205 South Main Street Timberville, VA 22853	Elkton Branch 127 West Rockingham Street Elkton, VA 22827
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Broadway Branch 126 Timberway Broadway, VA 22815	Port Road Branch 1085 Port Republic Road Harrisonburg, VA 22801
--	---

Bridgewater Branch 100 Plaza Drive Bridgewater, VA 22812	Edinburg Branch 120 South Main Street Edinburg, VA 22824
--	--

Woodstock Branch 161 South Main Street Woodstock, VA 22664	Crossroads Branch 80 Cross Keys Road Harrisonburg, VA 22801
--	---

Luray Branch 700 East Main Street Luray, VA 22835	Dealer Finance Division 4759 Spotswood Trail Penn Laird, VA 22846
---	---

Fishersville Loan Production Office 1842 Jefferson Hwy Fishersville, VA 22939	North Augusta Branch 2813 North Augusta Street Staunton, VA 22401
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Craigsville Branch 125 W. Craig Street Craigsville, VA 24430	Grottoes Branch 200 Augusta Avenue Grottoes, VA 24441
--	---

With the exception of the Edinburg Branch, Port Road Branch, Luray Branch, Dealer Finance Division, the Fishersville Loan Production Office and the North Augusta Branch, the remaining facilities are owned by Farmers & Merchants Bank. ATMs are available at all branch locations.

Through an agreement with FCTI, Inc., the Bank also operates cash only ATMs at five Food Lion grocery stores, one in Mt. Jackson, VA and four in Harrisonburg, VA. The Bank has an agreement with CardTronics ATM to operate twelve cash only ATMs in various Rite Aid Pharmacies, CVS Pharmacies and Target Stores in Rockingham and Augusta Counties of VA. The Bank also has an agreement with ATM USA to operate ATMs in Foodlion stores in our market area.

VBS' offices are located at:

Harrisonburg Office 2040 Deyerle Avenue Suite 107 Harrisonburg, VA 22801	Fishersville Loan Production Office 1842 Jefferson Hwy Fishersville, VA 22939	Woodstock Office 161 South Main Street Woodstock, VA 22664
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Item 3. Legal Proceedings

In the normal course of business, the Company may become involved in litigation arising from banking, financial, or other activities of the Company. Management after consultation with legal counsel, does not anticipate that the ultimate liability, if any, arising out of these matters will have a material effect on the Company's financial condition, operating results or liquidity.



Item 4. Mine Safety Disclosures

None.

PART II

Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Stock Listing

The Company’s Common Stock is quoted under the symbol “FMBM” on the OTCQX Market. The bid and ask price is quoted at [www.OTCMARKETS.com/Stock/FMBM/quote](http://www.OTCMARKETS.com/Stock/FMBM/quote). With its inclusion on the OTCQX Markets, there are now several active market makers for FMBM stock.

Transfer Agent and Registrar

Broadridge Financial Solutions  
2 Journal Plaza Square, 7th Floor  
Jersey City, NJ 07306

Stock Performance

The following graph compares the cumulative total return to the shareholders of the Company for the last five fiscal years with the total return of the Russell 2000 Index and the SNL Bank Index, as reported by SNL Financial, LC, assuming an investment of \$100 in the Company’s common stock on December 31, 2011, and the reinvestment of dividends.

Index	Period Ending					
	12/31/11	12/31/12	12/31/13	12/31/14	12/31/15	12/31/16
F & M Bank Corp.	100.00	115.93	146.35	160.04	192.81	228.52
Russell 2000	100.00	116.35	161.52	169.43	161.95	196.45
SNL Bank	100.00	134.95	185.28	207.12	210.65	266.16





## PART II, continued

## Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities, continued

## Recent Stock Prices and Dividends

Dividends to common shareholders totaled \$2,628,000 and \$2,405,000 in 2016 and 2015, respectively. Preferred stock dividends were \$487,000 and \$510,000 in 2016 and 2015, respectively. Regular quarterly dividends have been declared for at least 24 years. The payment of dividends depends on the earnings of the Company and its subsidiaries, the financial condition of the Company and other factors including capital adequacy, regulatory requirements, general economic conditions and shareholder returns. The ratio of dividends per common share to net income per common share was 28.88% in 2016, compared to 30.42% in 2015.

Refer to Payment of Dividends in Item 1. Business, Regulation and Supervision section above for restrictions on dividends.

## Stock Repurchases

As previously reported, on September 18, 2008, the Company's Board of Directors approved an increase in the number of shares of common stock that the Company can repurchase under the share repurchase program from 150,000 to 200,000 shares. Shares repurchased through the end of 2016 totaled 199,992 shares; of this amount, 22,583 were repurchased in 2016. On October 20, 2016, the Company's Board of Directors approved a new plan to repurchase up to 150,000 shares of common stock.

The number of common shareholders of record was approximately 2,012 as of March 14, 2017. This amount includes all shareholders, whether titled individually or held by a brokerage firm or custodian in street name.

## Quarterly Stock Information

These quotes include the terms of trades transacted through a broker. The terms of exchanges occurring between individual parties may not be known to the Company.

	2016			2015		
	Stock Price Range	Per Share	Dividends Declared	Stock Price Range	Per Share	Dividends Declared
Quarter	Low	High	Dividends Declared	Low	High	Dividends Declared
1st	21.75	23.55	\$.19	19.30	20.95	\$.18
2nd	23.02	25.00	.19	20.00	24.50	.18
3rd	23.50	26.25	.20	20.98	22.45	.18
4th	24.82	27.00	.22	21.10	24.47	.19

Total	\$ .80	\$ .73
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14



## PART II, continued

## Item 6. Selected Financial Data

## Five Year Summary of Selected Financial Data

(Dollars in thousands, except per share data)	2016	2015	2014	2013	2012
<b>Income Statement Data:</b>					
Interest and Dividend Income	\$32,095	\$29,353	\$26,772	\$25,966	\$27,225
Interest Expense	3,599	2,876	3,648	4,773	6,294
Net Interest Income	28,496	26,477	23,124	21,193	20,931
Provision for Loan Losses	-	300	2,250	3,775	4,200
Net Interest Income After Provision for Loan Losses	28,496	26,177	20,874	17,418	16,731
Noninterest Income	4,395	3,895	3,530	4,032	3,773
Low income housing partnership losses	(731)	(619)	(608)	(856)	(621)
Noninterest Expenses	19,299	17,986	15,656	14,720	13,362
Income before income taxes	12,861	11,467	8,140	5,874	6,521
Income Tax Expense	3,099	2,886	2,293	1,051	1,474
Net income attributable to noncontrolling interest	(194)	(164)	(45)	(107)	(146)
Net Income attributable to F & M Bank Corp.	\$9,568	\$8,417	\$5,802	\$4,716	\$4,901
<b>Per Common Share Data:</b>					
Net Income – basic	\$2.77	\$2.40	\$1.82	\$1.88	\$1.96
Net Income - diluted	\$2.57	\$2.25	\$1.80	\$-	\$-
Dividends Declared	.80	.73	.68	.68	.64
Book Value per Common Share	24.18	22.38	20.77	21.56	19.76
<b>Balance Sheet Data:</b>					
Assets	\$744,889	\$665,357	\$605,308	\$552,788	\$596,904
Loans Held for Investment	591,636	544,053	518,202	478,453	465,819
Loans Held for Sale	62,735	57,806	13,382	3,804	77,207
Securities	39,411	25,329	22,305	38,486	18,807
Deposits	537,085	494,670	491,505	464,149	453,796
Short-Term Debt	40,000	24,954	14,358	3,423	34,597
Long-Term Debt	64,237	48,161	9,875	21,691	47,905
Stockholders' Equity	86,682	82,950	77,798	54,141	49,384
Average Common Shares Outstanding – basic	3,282	3,291	3,119	2,504	2,496
Average Common Shares Outstanding – diluted	3,717	3,735	3,230	-	-
<b>Financial Ratios:</b>					
Return on Average Assets <sup>1</sup>	1.34%	1.31%	1.00%	.82%	.86%
Return on Average Equity <sup>1</sup>	11.18%	10.46%	8.65%	9.11%	10.26%
Net Interest Margin	4.34%	4.43%	4.30%	4.02%	3.95%
Efficiency Ratio <sup>2</sup>	58.79%	58.28%	58.51%	58.15%	54.03%
Dividend Payout Ratio - Common	28.88%	30.42%	37.36%	36.17%	32.65%
<b>Capital and Credit Quality Ratios:</b>					
Average Equity to Average Assets <sup>1</sup>	11.97%	12.49%	11.59%	9.00%	8.35%

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Allowance for Loan Losses to Loans <sup>3</sup>	1.27%	1.61%	1.68%	1.71%	1.75%
Nonperforming Loans to Total Assets <sup>4</sup>	.65%	.98%	1.15%	2.28%	2.24%
Nonperforming Assets to Total Assets <sup>5</sup>	.94%	1.34%	1.73%	2.75%	2.73%
Net Charge-offs to Total Loans <sup>3</sup>	.21%	.04%	.33%	.78%	.64%

1

Ratios are primarily based on daily average balances.

2

The Efficiency Ratio equals noninterest expenses divided by the sum of tax equivalent net interest income and noninterest income. Noninterest income excludes gains (losses) on securities transactions, LIH Partnership losses and minority interest.

3

Calculated based on Loans Held for Investment, excludes Loans Held for Sale.

4

Calculated based on 90 day past due and non-accrual to Total Assets.

5

Calculated based on 90 day past due, non-accrual and OREO to Total Assets

15



PART II, continued

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion provides information about the major components of the results of operations and financial condition, liquidity and capital resources of F & M Bank Corp. and its subsidiaries. This discussion and analysis should be read in conjunction with the Consolidated Financial Statements and the Notes to the Consolidated Financial Statements presented in Item 8, Financial Statements and Supplementary Information, of this Form 10-K.

Capital Activities

The Company raised \$12 million through the sale of common stock in a private placement offering in March of 2014. In addition, the Company raised \$9.4 million through the sale of Series A preferred stock in a public offering in December 2014. Both amounts are net of fees related to the offering.

Lending Activities

Credit Policies

The principal risk associated with each of the categories of loans in our portfolio is the creditworthiness of our borrowers. Within each category, such risk is increased or decreased, depending on prevailing economic conditions. In an effort to manage the risk, our loan policy gives loan amount approval limits to individual loan officers based on their position and level of experience and to our loan committees based on the size of the lending relationship. The risk associated with real estate and construction loans, commercial loans and consumer loans varies, based on market employment levels, consumer confidence, fluctuations in the value of real estate and other conditions that affect the ability of borrowers to repay indebtedness. The risk associated with real estate construction loans varies, based on the supply and demand for the type of real estate under construction.

We have written policies and procedures to help manage credit risk. We have a loan review policy that includes regular portfolio reviews to establish loss exposure and to ascertain compliance with our loan policy.

We use a management loan committee and a directors' loan committee to approve loans. The management loan committee is comprised of members of senior management, and the directors' loan committee is composed of any six directors. Both committees approve new, renewed and or modified loans that exceed officer loan authorities. The directors' loan committee also reviews any changes to our lending policies, which are then approved by our board of directors.

Construction and Development Lending

We make construction loans, primarily residential, and land acquisition and development loans. The construction loans are secured by residential houses under construction and the underlying land for which the loan was obtained. The average life of a construction loan is approximately 12 months, and it is typically re-priced as the prime rate of interest changes. The majority of the interest rates charged on these loans float with the market. Construction lending entails significant additional risks, compared with residential mortgage lending. Construction loans often involve larger loan balances concentrated with single borrowers or groups of related borrowers. Another risk involved in construction lending is attributable to the fact that loan funds are advanced upon the security of the land or home under construction, which value is estimated prior to the completion of construction. Thus, it is more difficult to evaluate accurately the total loan funds required to complete a project and related loan-to-value ratios. To mitigate the risks associated with construction lending, we generally limit loan amounts to 75% to 90% of appraised value, in addition to analyzing the creditworthiness of our borrowers. We also obtain a first lien on the property as security for

our construction loans and typically require personal guarantees from the borrower's principal owners.





PART II, continued

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

Commercial Real Estate Lending

Commercial real estate loans are secured by various types of commercial real estate in our market area, including multi-family residential buildings, commercial buildings and offices, shopping centers and churches. Commercial real estate lending entails significant additional risks, compared with residential mortgage lending. Commercial real estate loans typically involve larger loan balances concentrated with single borrowers or groups of related borrowers. Additionally, the payment experience on loans secured by income producing properties is typically dependent on the successful operation of a business or a real estate project and thus may be subject, to a greater extent, to adverse conditions in the real estate market or in the economy in general. Our commercial real estate loan underwriting criteria require an examination of debt service coverage ratios and the borrower's creditworthiness, prior credit history and reputation. We also evaluate the location of the security property and typically require personal guarantees or endorsements of the borrower's principal owners.

Business Lending

Business loans generally have a higher degree of risk than residential mortgage loans but have higher yields. To manage these risks, we generally obtain appropriate collateral and personal guarantees from the borrower's principal owners and monitor the financial condition of our business borrowers. Residential mortgage loans generally are made on the basis of the borrower's ability to make repayment from employment and other income and are secured by real estate whose value tends to be readily ascertainable. In contrast, business loans typically are made on the basis of the borrower's ability to make repayment from cash flow from its business and are secured by business assets, such as real estate, accounts receivable, equipment and inventory. As a result, the availability of funds for the repayment of business loans is substantially dependent on the success of the business itself. Furthermore, the collateral for business loans may depreciate over time and generally cannot be appraised with as much precision as residential real estate.

Consumer Lending

We offer various consumer loans, including personal loans and lines of credit, automobile loans, deposit account loans, installment and demand loans, and home equity lines of credit and loans. Such loans are generally made to clients with whom we have a pre-existing relationship. We currently originate all of our consumer loans in our geographic market area.

The underwriting standards employed by us for consumer loans include a determination of the applicant's payment history on other debts and an assessment of their ability to meet existing obligations and payments on the proposed loan. The stability of the applicant's monthly income may be determined by verification of gross monthly income from primary employment and additionally from any verifiable secondary income. Although creditworthiness of the applicant is of primary consideration, the underwriting process also includes an analysis of the value of the security in relation to the proposed loan amount. For home equity lines of credit and loans, our primary consumer loan category, we require title insurance, hazard insurance and, if required, flood insurance.

Residential Mortgage Lending

The Bank makes residential mortgage loans for the purchase or refinance of existing loans with loan to value limits ranging between 80 and 90% depending on the age of the property, borrower's income and credit worthiness. Loans that are retained in our portfolio generally carry adjustable rates that can change every three to five years, based on amortization periods of twenty to thirty years.





PART II, continued

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

Loans Held for Sale

The Bank makes fixed rate mortgage loans with terms of typically fifteen or thirty years through its subsidiary VBS Mortgage. These loans are typically on the Bank's books for two to three weeks prior to being sold to investors in the secondary market. Similarly, the Bank also has a relationship with Northpointe Bank in Grand Rapids, MI whereby it purchases fixed rate conforming 1-4 family mortgage loans for short periods of time pending those loans being sold to investors in the secondary market. These loans have an average duration of ten days to two weeks, but occasionally remain on the Bank's books for up to 60 days. The Bank began its relationship with Northpointe Bank in 2014 and had a program with a prior bank since 2003. This relationship allows the Bank to achieve a higher rate of return than is available on other short term investment opportunities.

Dealer Finance Division

On September 25, 2012, the Bank began a loan production office in Penn Laird, VA which specializes in providing automobile financing through a network of automobile dealers. The Dealer Finance Division was staffed with three officers that have extensive experience in Dealer Finance. This office is serving the automobile finance needs for customers of dealers throughout the existing geographic footprint of the Bank. Approximately fifty dealers have signed contracts to originate loans on behalf of the Bank.

Critical Accounting Policies

General

The Company's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The financial information contained within the statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. The Company's financial position and results of operations are affected by management's application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies could result in material changes in the Company's consolidated financial position and/or results of operations.

In addition, GAAP itself may change from one previously acceptable method to another method. Although the economics of these transactions would be the same, the timing of events that would impact these transactions could change. Following is a summary of the Company's significant accounting policies that are highly dependent on estimates, assumptions and judgments.

Allowance for Loan Losses

The allowance for loan losses is an estimate of the losses that may be sustained in the loan portfolio. The allowance is based on two basic principles of accounting: (i) ASC 450 (formerly SFAS No. 5) "Contingencies", which requires that losses be accrued when they are probable of occurring and estimable and (ii) ASC 310 (formerly SFAS No. 114), "Receivables", which requires that losses be accrued based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance. The Company's allowance for loan losses is the accumulation of various components that are calculated based on independent methodologies. All components of the allowance represent an estimation performed pursuant to either ASC 450 or

ASC 310. Management's estimate of each ASC 450 component is based on certain observable data that management believes are most reflective of the underlying credit losses being estimated. This evaluation includes credit quality trends; collateral values; loan volumes; geographic, borrower and industry concentrations; seasoning of the loan portfolio; the findings of internal credit quality assessments and results from external bank regulatory examinations. These factors, as well as historical losses and current economic and business conditions, are used in developing estimated loss factors used in the calculations.



PART II, continued

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, continued

Allowance for Loan Losses, continued

Allowances for loans are determined by applying estimated loss factors to the portfolio based on management's evaluation and "risk grading" of the loan portfolio. Specific allowances are typically provided on all impaired loans in excess of a defined loan size threshold that are classified in the Substandard or Doubtful risk grades. The specific reserves are determined on a loan-by-loan basis based on management's evaluation of the Company's exposure for each credit, given the current payment status of the loan and the value of any underlying collateral.

While management uses the best information available to establish the allowance for loan and lease losses, future adjustments to the allowance may be necessary if economic conditions differ substantially from the assumptions used in making the valuations or, if required by regulators, based upon information available to them at the time of their examinations. Such adjustments to original estimates, as necessary, are made in the period in which these factors and other relevant considerations indicate that loss levels may vary from previous estimates.

Goodwill and Intangibles

In June 2001, the Financial Accounting Standards Board issued ASC 805 (formerly SFAS No. 141), Business Combinations and ASC 350 (formerly SFAS No. 142), Intangibles. ASC 805 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. Additionally, it further clarifies the criteria for the initial recognition and measurement of intangible assets separate from goodwill. ASC 350 was effective for fiscal years beginning after December 15, 2001 and prescribes the accounting for goodwill and intangible assets subsequent to initial recognition. The provisions of ASC 350 discontinue the amortization of goodwill and intangible assets with indefinite lives. Instead, these assets are subject to an annual impairment review and more frequently if certain impairment indicators are in evidence. ASC 350 also requires that reporting units be identified for the purpose of assessing potential future impairments of goodwill.

The Company adopted ASC 350 on January 1, 2002. Goodwill totaled \$2,639,000 at January 1, 2002. As of December 31, 2008, the Company recognized \$30,000 in additional goodwill related to the purchase of 70% ownership in VBS Mortgage. The goodwill is not amortized but is tested for impairment at least annually. Based on this testing, there were no impairment charges for 2016, 2015 or 2014.

Income Tax

The determination of income taxes represents results in income and expense being recognized in different periods for financial reporting purposes versus for the purpose of computing income taxes currently payable. Deferred taxes are provided on such temporary differences and are measured using the enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be realized or settled. Further, the Company seeks strategies that minimize the tax effect of implementing its business strategies. Management makes judgments regarding the ultimate consequence of long-term tax planning strategies, including the likelihood of future recognition of deferred tax benefits. As a result, it is considered a significant estimate.





PART II, continued

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, continued

Fair Value

The estimate of fair value involves the use of (1) quoted prices for identical instruments traded in active markets, (2) quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques using significant assumptions that are observable in the market or (3) model-based techniques that use significant assumptions not observable in the market. When observable market prices and parameters are not fully available, management's judgment is necessary to estimate fair value possibly including estimates that incorporate estimates of current market participant expectations of future cash flows, risk premiums, among other things. Additionally, significant judgment may be required to determine whether certain assets measured at fair value are classified within the fair value hierarchy as Level 2 or Level 3. The estimation process and the potential materiality of the amounts involved result in this item being identified as critical.

Pension Plan Accounting

The accounting guidance for the measurement and recognition of obligations and expense related to pension plans generally applies the concept that the cost of benefits provided during retirement should be recognized over the employees' active working life. Inherent in this concept is the requirement to use various actuarial assumptions to predict and measure costs and obligations many years prior to the settlement date. Major actuarial assumptions that require significant management judgment and have a material impact on the measurement of benefits expense and accumulated obligation include discount rates, expected return on assets, mortality rates, and projected salary increases, among others. Changes in assumptions or judgments related to any of these variables could result in significant volatility in the Company's financial condition and results of operations. As a result, accounting for the Company's pension expense and obligation is considered a significant estimate. The estimation process and the potential materiality of the amounts involved result in this item being identified as critical.

Securities

The Company follows the accounting guidance related to recognition and presentation of other-than-temporary impairment. The guidance specifies that if (a) an entity does not have the intent to sell a debt security prior to recovery and (b) it is more likely than not that the entity will not have to sell the debt security prior to recovery, the security would not be considered other-than-temporarily impaired, unless there is a credit loss. When criteria (a) and (b) are met, the entity will recognize the credit component of other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income. For held-to-maturity debt securities, the amount of other-than-temporary impairment recorded in other comprehensive income for the noncredit portion of a previous other-than-temporary impairment is amortized prospectively over the remaining life of the security on the basis of the timing of future estimated cash flows of the security.

Other Real Estate Owned (OREO)

OREO is held for sale and represents real estate acquired through or in lieu of foreclosure. OREO is initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. Physical possession of residential real estate property collateralizing a consumer mortgage loan occurs when legal title is obtained upon completion of foreclosure or when the borrower conveys all interest in the property to satisfy the loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The Company's policy is to carry OREO on its balance sheet at the lower of cost or fair value less estimated costs to sell. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed.





## PART II, continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, continued

## Overview

The Company's net income for 2016 totaled \$9,568,000 or \$2.77 per common share, an increase of 13.67% from \$8,417,000 or \$2.40 a share in 2015. Return on average equity increased in 2016 to 11.18% versus 10.46% in 2015, and the return on average assets increased from 1.31% in 2015 to 1.34% in 2016.

See page 15 for a five-year summary of selected financial data.

## Changes in Net Income per Common Share (Basic)

	2016	2015
	to 2015	to 2014
Prior Year Net Income Per Common Share (Basic)	\$2.40	\$1.82
Change from differences in:		
Net interest income	.62	1.02
Provision for loan losses	.09	.59
Noninterest income, excluding securities gains	(.08)	.08
Noninterest expenses	(.40)	(.71)
Income taxes	.12	(.18)
Effect of preferred stock dividend	.01	(.12)
Effect of increase in average shares outstanding	.01	(.10)
Total Change	.37	.58
Net Income Per Common Share (Basic)	\$2.77	\$2.40

## Net Interest Income

The largest source of operating revenue for the Company is net interest income, which is calculated as the difference between the interest earned on earning assets and the interest expense paid on interest bearing liabilities. The net interest margin is the net interest income expressed as a percentage of interest earning assets. Changes in the volume and mix of interest earning assets and interest bearing liabilities, along with their yields and rates, have a significant impact on the level of net interest income. Net interest income for 2016 was \$28,496,000 representing an increase of \$2,019,000 or 7.63% over the prior year. A 14.50% increase in 2015 versus 2014 resulted in total net interest income of \$26,477,000.

In this discussion and in the tabular analysis of net interest income performance, entitled "Consolidated Average Balances, Yields and Rates," (found on page 23), the interest earned on tax exempt loans and investment securities has been adjusted to reflect the amount that would have been earned had these investments been subject to normal income taxation. This is referred to as tax equivalent net interest income. For a reconciliation of tax equivalent net interest income to GAAP measures, see the table on page 25.

Tax equivalent income on earning assets increased \$2,744,000. Loans held for investment, expressed as a percentage of total earning assets, decreased in 2016 to 86.02% as compared to 88.60% in 2015. During 2016, yields on earning assets decreased 2 basis points (BP), primarily due to a 17BP decrease in the yield on installment loans. Dealer finance yields have decreased due growth in loans to higher credit borrowers. The average cost of interest bearing liabilities increased 9BP in 2016, following a decrease of 23BP in 2015. The increase in 2016 is primarily a result of increased cost of time deposits and savings deposits.

The analysis on the next page reveals a decrease in the net interest margin to 4.34% in 2016 primarily due to changes in balance sheet leverage due to growth in the loans held for sale producing higher yields, which were primarily funded by growth in deposits at higher cost of funds and growth in borrowings increasing interest expense.



## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

Consolidated Average Balances, Yields and Rates<sup>1</sup>

	2016			2015			2014		
	Balance	Interest	Rate	Balance	Interest	Rate	Balance	Interest	Rate
<b>ASSETS</b>									
<b>Loans<sup>2</sup></b>									
Commercial	\$176,389	\$8,362	4.74%	\$170,272	\$8,103	4.76%	\$164,666	\$7,810	4.74%
Real estate	312,435	15,781	5.05%	295,892	14,976	5.06%	281,052	14,542	5.17%
Installment	78,524	5,805	7.39%	65,870	4,981	7.56%	50,695	3,960	7.81%
Loans held for investment <sup>4</sup>	567,348	29,948	5.28%	532,034	28,060	5.27%	496,413	26,312	5.30%
Loans held for sale	68,438	1,888	2.76%	40,450	1,100	2.72%	9,072	312	3.44%
<b>Investment securities<sup>3</sup></b>									
Fully taxable	15,714	354	2.25%	17,372	302	1.74%	13,392	205	1.53%
Partially taxable	125	-	-	125	-	-	116	-	-
Total investment securities	15,839	354	2.25%	17,497	302	1.74%	13,508	205	1.53%
Interest bearing deposits in banks	727	2	.41%	1,223	-	-	896	-	-
Federal funds sold	7,195	35	.49%	9,310	21	.23%	20,602	44	.21%
Total Earning Assets	659,547	32,227	4.89%	600,514	29,483	4.91%	540,491	26,873	4.97%
Allowance for loan losses	(8,162)			(8,933)			(8,476)		
Nonearning assets	63,205			52,378			47,036		
Total Assets	\$714,590			\$643,959			\$579,051		

**LIABILITIES AND STOCKHOLDERS' EQUITY****Deposits**

Demand –interest bearing	\$113,525	\$499	.44%	\$112,334	\$539	.48%	\$117,396	\$664	.57%
Savings	100,298	441	.44%	76,491	212	.28%	60,460	122	.20%
Time deposits	160,221	1,440	.90%	171,829	1,402	.82%	195,933	1,704	.87%
	374,044	2,380	.64%	360,654	2,153	.60%	373,789	2,490	.67%



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Total interest bearing deposits									
Short-term debt	37,716	55	.15%	32,017	69	.22%	3,872	9	.23%
Long-term debt	56,253	1,164	2.07%	31,856	654	2.05%	21,501	1,149	5.34%
Total interest bearing liabilities									
	468,013	3,599	.77%	424,527	2,876	.68%	399,162	3,648	.91%
Noninterest bearing deposits									
	141,180			125,665			107,647		
Other liabilities									
	19,824			13,318			5,134		
Total liabilities									
	629,017			563,510			511,943		
Stockholders' equity									
	85,572			80,449			67,108		
Total liabilities and stockholders' equity									
	\$714,590			\$643,959			\$579,051		
Net interest earnings									
		\$28,628			\$26,607			\$23,225	
Net yield on interest earning assets (NIM)									
			4.34%			4.43%			4.30%

1  
Income and yields are presented on a tax-equivalent basis using the applicable federal income tax rate.

2  
Interest income on loans includes loan fees.

3  
Average balance information is reflective of historical cost and has not been adjusted for changes in market value.

4  
Includes nonaccrual loans.



## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

The following table illustrates the effect of changes in volumes and rates.

	2016 Compared to 2015			2015 Compared to 2014		
	Increase (Decrease)			Increase (Decrease)		
	Due to Change	Increase		Due to Change	Increase	
	in Average:	Or		in Average:	or	
	Volume	Rate	(Decrease)	Volume	Rate	(Decrease)
<b>Interest income</b>						
Loans held for investment	\$1,861	\$27	\$1,888	\$1,888	\$(140)	\$1,748
Loans held for sale	760	28	788	1,079	(292)	787
Investment securities						
Fully taxable	(29)	80	51	61	37	98
Partially taxable	-	-	-	-	-	-
Interest bearing deposits in banks	-	3	3	-	-	-
Federal funds sold	(5)	19	14	(24)	1	(23)
<b>Total Interest Income</b>	<b>2,587</b>	<b>157</b>	<b>2,744</b>	<b>3,004</b>	<b>(394)</b>	<b>2,610</b>
<b>Interest expense</b>						
<b>Deposits</b>						
Demand - interest bearing	6	(46)	(40)	(29)	(96)	(125)
Savings	67	162	229	32	58	90
Time deposits	(95)	133	38	(210)	(92)	(302)
Short-term debt	13	(27)	(14)	65	(5)	60
Long-term debt	500	10	510	553	(1,048)	(495)
<b>Total Interest Expense</b>	<b>491</b>	<b>232</b>	<b>723</b>	<b>411</b>	<b>(1,183)</b>	<b>(772)</b>
<b>Net Interest Income</b>	<b>\$2,097</b>	<b>\$(76)</b>	<b>\$2,021</b>	<b>\$2,593</b>	<b>\$789</b>	<b>\$3,382</b>

Note: Volume changes have been determined by multiplying the prior years' average rate by the change in average balances outstanding. The rate change is determined by multiplying the change in average balances outstanding by the change in rate from the prior year to the current year.

#### Interest Income

Tax equivalent interest income increased \$2,744,000 or 9.31% in 2016, after increasing 9.71% or \$2,610,000 in 2015. Overall, the yield on earning assets decreased .02%, from 4.91% to 4.89%. Average loans held for investment grew during 2016, with average loans outstanding increasing \$35,314,000 to \$567,348,000. Average real estate loans increased 5.59%, commercial loans increased 3.59% and installment loans increased 19.21% on average. The increase in average consumer loans is a result of the growth in our Dealer Finance division which opened at the end of 2012. The increase in tax equivalent interest income is primarily due to the growth in the Dealer Finance division as well as the volume in the short-term loans held for sale participation program with Northpointe Bank.



## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

The following table provides detail on the components of tax equivalent net interest income:

GAAP Financial Measurements: (Dollars in thousands).	2016	2015	2014
Interest Income – Loans	\$31,704	\$29,029	\$26,523
Interest Income - Securities and Other Interest-Earnings Assets	391	324	249
Interest Expense – Deposits	2,380	2,153	2,490
Interest Expense - Other Borrowings	1,219	723	1,158
Total Net Interest Income	28,496	26,477	23,124
Non-GAAP Financial Measurements:			
Add: Tax Benefit on Tax-Exempt Interest Income – Loans	132	130	101
Add: Tax Benefit on Tax-Exempt Interest Income - Securities and Other Interest-Earnings Assets	-	-	-
Total Tax Benefit on Tax-Exempt Interest Income	132	130	101
Tax-Equivalent Net Interest Income	\$28,628	\$26,607	\$23,225

## Interest Expense

Interest expense increased \$723,000 or 25.14% during 2016, which followed a 21.16% decrease or \$772,000 in 2015. The average cost of funds of .77% increased .09% compared to 2015. Average interest bearing liabilities increased \$43,486,000 in 2016 following an increase of \$25,365,000 in 2015. The increase in interest bearing liabilities was the result of an increase in FHLB borrowings to support loan growth as well as an overall goal to increase deposits. Time deposits balances decreased \$3.8 million with an increase in expense of \$38,000 or 2.71% in 2016. Changes in the cost of funds attributable to rate and volume variances can be found in the table at the top of page 24.

## Noninterest Income

Noninterest income continues to be an increasingly important factor in maintaining and growing profitability. Management is conscious of the need to constantly review fee income and develop additional sources of complementary revenue.

Noninterest income increased 11.84% or \$388,000, in 2016 following an increase of 12.11% in 2015. The majority of the increase is from another record earning year at VBS mortgage (\$453,000), due to increased volume in our low interest rate environment and slight economic improvement. The losses on low income house projects increased 18.09% in 2016.

There were no security transactions in 2016, 2015 or 2014 which resulted in a gain or loss.







## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

## Noninterest Expense

Noninterest expenses increased from \$17,986,000 in 2015 to \$19,299,000 in 2016, a 7.30% increase. Salary and benefits increased 10.61% to \$11,122,000 in 2016, following a 14.14% increase in 2015. This increase was the result of normal salary increases, additions to staff for new branches and administrative positions as well as increasing benefit costs (including health care cost, pension expense and profit sharing expenses). Other operating expenses increased \$808,000 in 2016, following a \$909,000 increase in 2015. The primary increases were in advertising and employee appreciation (\$70,000), other loan related costs (\$127,000), legal and professional expense (\$108,000) and checking account program expenses (\$257,000). Noninterest expenses continue to be substantially lower than peer group averages. Total noninterest expense as a percentage of average assets totaled 2.70%, 2.79%, and 2.70%, in 2016, 2015 and 2014, respectively. Peer group averages (as reported in the most recent Uniform Bank Performance Report) have ranged between 2.84%, 2.86% and 2.89% over the same time period.

## Provision for Loan Losses

Management evaluates the loan portfolio in light of national and local economic trends, changes in the nature and volume of the portfolio and industry standards. Specific factors considered by management in determining the adequacy of the level of the allowance for loan losses include internally generated loan review reports, past due reports and historical loan loss experience. This review also considers concentrations of loans in terms of geography, business type and level of risk. Management evaluates nonperforming loans relative to their collateral value, when deemed collateral dependent, and makes the appropriate adjustments to the allowance for loan losses when needed. Based on the factors outlined above, the current year provision for loan losses decreased from \$300,000 in 2015 to \$0 in 2016. The decrease in the provision for loan losses and the current levels of the allowance for loan losses reflect reductions in specific reserves required related to nonperforming loans, reductions in adversely rated loans, increased net charge-off activity, loan growth, improvements in delinquency trends and other credit risk factors that the Company considers in assessing the adequacy of the allowance for loan losses.

Actual net loan charge-offs were \$1,238,000 in 2016 and \$244,000 in 2015. Loan losses as a percentage of loans held for investment totaled .21% and .04% in 2016 and 2015, respectively. As stated in the most recently available Uniform Bank Performance Report (UPBR), peer group loss averages were .11% in 2016 and .12% in 2015.

## Balance Sheet

Total assets increased 11.95% during the year to \$744,889,000, an increase of \$79,532,000 from \$665,357,000 in 2015. Average earning assets increased 9.83% or \$59,033,000 to \$659,547,000 at December 31, 2016. The increase in earning assets is due largely to the growth in the short-term loan participation program with Northpointe Bank and in loans held for investment. Average interest bearing deposits increased \$13,390,000 for 2016 or 3.71%, with increases in both interest-bearing demand accounts and savings accounts, there was an \$11,608,000 decrease in the time deposit category. The Company continues to utilize its assets well, with 92.30% of average assets consisting of earning assets.

## Investment Securities

Average balances in investment securities decreased 9.48% in 2016 to \$15,839,000. At year end, 2.40% of average earning assets of the Company were held as investment securities, all of which are unpledged. Management strives to match the types and maturities of securities owned to balance projected liquidity needs, interest rate sensitivity and to maximize earnings through a portfolio bearing low credit risk. Portfolio yields averaged 2.25% for 2016, up from

1.74% in 2015.

There were no security gains or losses and no Other Than Temporary Impairment (OTTI) write-downs in 2016, 2015 or 2014.

25



PART II, Continued

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

Investment Securities, continued

The composition of securities at December 31 was:

(Dollars in thousands)	2016	2015	2014
<b>Available for Sale<sup>1</sup></b>			
U.S. Treasuries	\$24,014	\$12,095	\$12,058
Mortgage-backed obligations of federal agencies <sup>2</sup>	634	817	1,022
Equity securities	135	135	135
<b>Total</b>	<b>24,783</b>	<b>13,047</b>	<b>13,215</b>
<b>Held to Maturity</b>			
U.S. Treasury and Agency	125	125	125
<b>Total</b>	<b>125</b>	<b>125</b>	<b>125</b>
Other Equity Investments	14,503	12,157	8,965
<b>Total Securities</b>	<b>\$39,411</b>	<b>\$25,329</b>	<b>\$22,305</b>

<sup>1</sup>  
At estimated fair value. See Note 4 to the Consolidated Financial Statements for amortized cost.

<sup>2</sup>  
Issued by a U.S. Government Agency or secured by U.S. Government Agency collateral.

Maturities and weighted average yields of securities at December 31, 2016 are presented in the table below. Amounts are shown by contractual maturity; expected maturities will differ as issuers may have the right to call or prepay obligations. Maturities of Other Investments are not readily determinable due to the nature of the investment; see Note 4 to the Consolidated Financial Statements for a description of these investments.

(Dollars in thousands)	Less		One to		Five to		Over		Total	Yield
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield		
			Than one Year	Five Years	Ten Years		Ten Years			

Debt Securities Available for Sale

U.S. Treasuries	\$24,014	.36%	\$-	\$-	\$-	\$24,014	.36%
Mortgage-backed obligations of federal agencies				634	2.38%	634	2.38%
Equity securities	-	-	-	-	135	135	
Total	\$24,014	.36%	\$-	\$634	2.38%	\$24,783	.41%

Debt Securities Held to Maturity

U.S. Treasury & Agency	\$125	.35%				\$125	.35%
Total	\$125	.35%				\$125	.35%



## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

## Analysis of Loan Portfolio

The Company's market area has a relatively stable economy which tends to be less cyclical than the national economy. Major industries in the market area include agricultural production and processing, higher education, retail sales, services and light manufacturing.

The Company's portfolio of loans held for investment totaled \$591,636,000 at December 31, 2016 compared with \$544,053,000 at the beginning of the year. The Company's policy has been to make conservative loans that are held for future interest income. Collateral required by the Company is determined on an individual basis depending on the purpose of the loan and the financial condition of the borrower. Commercial loans, including agricultural and multifamily loans, increased 14.10% during 2016 to \$201,873,000. Real estate mortgages increased \$6,310,000 or 2.72%. Growth has included a variety of loan and collateral types including owner occupied residential real estate and residential rental properties.

Construction loans increased \$6,413,000 or 9.19%. The increase in construction lending is a result of improvement in the economy in the Bank's primary market area. The Bank also has loan participation arrangements with several other banks within the region to aid in diversification of the loan portfolio geographically, by collateral type and by borrower.

Consumer installment loans increased \$9,809,000 or 15.76%. This category includes personal loans, auto loans and other loans to individuals. This category began increasing during the fourth quarter of 2012 due to the opening of the Dealer Finance Division in Penn Laird, Virginia; at year end this Division had a loan portfolio of \$65,495,000. Credit card balances increased \$77,000 to \$2,822,000, but are a minor component of the loan portfolio. The following table presents the changes in the loan portfolio over the previous five years.

## December 31

(Dollars in thousands)	2016	2015	2014	2013	2012
Real estate – mortgage	\$238,631	\$232,321	\$223,824	\$212,630	\$204,812
Real estate – construction	76,172	69,759	67,180	68,512	71,251
Consumer installment	72,048	62,239	49,615	30,643	15,753
Commercial	178,392	153,691	147,599	135,835	147,089
Agricultural	15,876	15,672	15,374	16,265	14,099
Multi-family residential	7,605	7,559	11,775	11,797	9,357
Credit cards	2,822	2,745	2,705	2,680	2,788
Other	90	67	130	91	670
Total Loans	\$591,636	\$544,053	\$518,202	\$478,453	\$465,819

The following table shows the Company's loan maturity and interest rate sensitivity as of December 31, 2016:

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	Less Than	1-5	Over	
(Dollars in thousands)	1 Year	Years	5 Years	Total
Commercial and				
agricultural loans	\$54,020	\$116,099	\$24,149	\$194,268
Multi-family residential	1,906	4,373	1,326	7,605
Real Estate – mortgage	96,512	139,298	2,821	238,631
Real Estate – construction	60,378	15,455	339	76,172
Consumer – installment/other	8,099	53,360	13,501	74,960
Total	\$220,915	\$328,585	\$42,136	\$591,636
Loans with predetermined rates	\$40,749	\$70,009	\$27,847	\$138,605
Loans with variable or adjustable rates	180,166	258,576	14,289	453,031
Total	\$220,915	\$328,585	\$42,136	\$591,636





PART II, Continued

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

Analysis of Loan Portfolio, continued

Residential real estate loans are generally made for a period not to exceed 25 years and are secured by a first deed of trust which normally does not exceed 90% of the appraised value. If the loan to value ratio exceeds 90%, the Company requires additional collateral, guarantees or mortgage insurance. On approximately 97% of the real estate loans, interest is adjustable after each one, three or five-year period. The remainder of the portfolio is comprised of fixed rate loans that are generally made for a fifteen-year or a twenty-year period with an interest rate adjustment after ten years.

Since 1992, fixed rate real estate loans have been funded with fixed rate borrowings from the Federal Home Loan Bank, which allows the Company to control its interest rate risk. In addition, the Company makes home equity loans secured by second deeds of trust with total indebtedness not to exceed 90% of the appraised value. Home equity loans are made for three, five or ten year periods at a fixed rate or as a revolving line of credit.

Construction loans may be made to individuals, who have arranged with a contractor for the construction of a residence, or to contractors that are involved in building pre-sold, spec-homes or subdivisions. The majority of commercial loans are made to small retail, manufacturing and service businesses. Consumer loans are made for a variety of reasons; however, approximately 76% of the loans are secured by automobiles and trucks.

Prior to the recession, real estate values in the Company's market area for commercial, agricultural and residential property increased, on the average, between 5% and 8% annually depending on the location and type of property. However, due to the slowing economy and declining real estate sales it is estimated that values peaked in 2007 or 2008. Depending on a number of factors, including property type, location and price point, the decline in value ranges from relatively modest, perhaps 10%, to more severe, up to 30%. Values appear to have bottomed out in 2011, with modest increases in 2014, 2015 and 2016. Approximately 82% of the Company's loans are secured by real estate; however, policies relating to appraisals and loan to value ratios are adequate to control the related risk. Unemployment rates in the Company's market area continue to be below both the national and state averages.

The Bank has identified loan concentrations of greater than 25% of capital in the real estate development category. While the Bank has not developed a formal policy limiting the concentration level to any particular loan type or industry segment, it has established target limits on both a nominal and percentage of capital basis. Concentrations are monitored and reported to the board of directors quarterly. Concentration levels have been used by management to determine how aggressively we may price or pursue new loan requests. At December 31, 2016, there are no industry categories of loans that exceed 10% of total loans.

Nonaccrual and Past Due Loans

Nonperforming loans include nonaccrual loans and loans 90 days or more past due. Nonaccrual loans are loans on which interest accruals have been suspended or discontinued permanently. The Company would have earned approximately \$102,000 in additional interest income had the loans on nonaccrual status been current and performing. Nonperforming loans totaled \$4,870,000 at December 31, 2016 compared to \$6,526,000 at December 31, 2015. At December 31, 2016 \$107,000 of loans 90 days or more past due were not on nonaccrual status. Approximately 94% of these nonperforming loans are secured by real estate. Although management expects that there may be additional loan losses, the bank is generally well secured and continues to actively work with its customers to effect payment. As of December 31, 2016, the Company holds \$2,076,000 of real estate which was acquired through foreclosure.

Nonperforming loans have decreased approximately \$1,656,000 since December 31, 2015.



## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

## Nonaccrual and Past Due Loans, continued

The following is a summary of information pertaining to nonperforming loans:

(Dollars in thousands)	2016	2015	2014	2013	2012
Nonaccrual Loans:					
Real Estate	\$4,204	\$5,698	\$5,481	\$9,963	\$9,611
Commercial	70	109	1,179	1,890	2,914
Home Equity	311	40	153	402	740
Other	178	108	161	-	121
Loans past due 90 days or more:					
Real Estate	81	272	0	246	-
Commercial	-	25	0	4	-
Home Equity	-	107	0	61	-
Other	26	167	1	16	-
Total Nonperforming loans	\$4,870	\$6,526	\$6,975	\$12,582	\$13,386
Restructured Loans current and performing:					
Real Estate	8,641	8,713	3,913	7,484	6,572
Commercial	1,121	1,463	518	3,989	3,753
Home Equity	-	1,414	290	727	450
Other	76	91	22	-	-
Nonperforming loans as a percentage of loans held for investment	.82%	1.20%	1.35%	2.63%	2.87%
Net Charge Offs to Total Loans Held for Investment	.21%	.04%	.33%	.78%	.64%
Allowance for loan and lease losses to nonperforming loans	154.89%	134.55%	125.09%	65.04%	60.91%

## Potential Problem Loans

Loans classified for regulatory purposes as loss, doubtful, substandard, or special mention do not represent or result from trends or uncertainties which management reasonably expects will materially impact future operating results, liquidity or capital resources. Nor do they represent material credits about which management is aware of any information which causes it to have serious doubts as to the ability of such borrowers to comply with the loan repayment terms. As of December 31, 2016, management is not aware of any potential problem loans which are not already classified for regulatory purposes or on the watch list as part of the Bank's internal grading system.





PART II, Continued

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

Loan Losses and the Allowance for Loan Losses

In evaluating the portfolio, loans are segregated into loans with identified potential losses, pools of loans by type, with separate weighting for past dues and a general allowance based on a variety of criteria. Loans with identified potential losses include examiner and bank classified loans. Classified relationships in excess of \$500,000 and loans identified as troubled debt restructurings are reviewed individually for impairment under ASC 310. A variety of factors are considered when reviewing these credits, including borrower cash flow, payment history, fair value of collateral, company management, industry and economic factors.

Loans that are not impaired are categorized by call report code and an estimate is calculated based on actual loss experience over the last five years, for loans of that type. Due to the amount of loan losses in the past two years, during 2015 the Company felt the two-year lost history utilized in 2014 and prior would not be indicative of the amount of losses that could occur in our current economic cycle, therefore the loss history was expanded to five years to capture a more representative loss history. Dealer finance loans utilize a two-year loss history. The Company monitors the net losses for this division and adjusts based on how the portfolio performs since the department was established in 2012. A general allowance for inherent losses has been established to reflect other unidentified losses within the portfolio. The general allowance is calculated using nine qualitative factors identified in the 2006 Interagency Policy Statement on the allowance for loan losses. The general allowance assists in managing recent changes in portfolio risk that may not be captured in individually impaired loans, or in the homogeneous pools based on loss histories. The Board approves the loan loss provision for each quarter based on this evaluation.

The allowance for loan losses of \$7,543,000 at December 31, 2016 is equal to 1.27% of total loans held for investment. This compares to an allowance of \$8,781,000 or 1.61% at December 31, 2015 and 1.68% at December 31, 2014. Management and the Board of Directors feel that the current reserve level is appropriate. Management has reached this conclusion based on an analysis of historical losses, delinquency rates, collateral values of delinquent loans and a thorough review of the loan portfolio.

Loan losses, net of recoveries, totaled \$1,238,000 in 2016 which is equivalent to .21% of total loans outstanding. Over the preceding three years, the Company has had an average loss rate of .19%, compared to a .14% loss rate for its peer group.





## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

## Loan Losses and the Allowance for Loan Losses, continued

A summary of the activity in the allowance for loan losses follows:

(Dollars in thousands)	2016	2015	2014	2013	2012
Balance at beginning of period	\$8,781	\$8,725	\$8,184	\$8,154	\$6,937
Provision charged to expenses	-	300	2,250	3,775	4,200
Loan losses:					
Construction/land development	356	156	1,611	2,127	1,480
Farmland	-	-	-	-	-
Real Estate	23	25	208	173	482
Multi-family	-	-	-	-	-
Commercial Real Estate	19	-	-	201	424
Home Equity – closed end	8	26	-	159	69
Home Equity – open end	370	51	80	68	-
Commercial & Industrial – Non Real Estate	293	-	385	986	776
Consumer	37	32	33	173	45
Dealer Finance	1,081	251	107	17	-
Credit Cards	74	60	46	121	71
Total loan losses	2,261	601	2,470	4,025	3,347
Recoveries:					
Construction/land development	7	85	223	40	192
Farmland	-	-	-	-	3
Real Estate	4	37	-	-	-
Multi-family	-	-	-	-	-
Commercial Real Estate	135	65	108	42	48
Home Equity – closed end	-	6	-	-	-
Home Equity – open end	120	-	-	29	-
Commercial & Industrial – Non Real Estate	267	62	356	127	62
Consumer	19	32	33	14	27
Dealer Finance	417	24	6	-	-
Credit Cards	54	46	35	28	32
Total recoveries	1,023	357	761	280	364
Net loan losses	(1,238)	(244)	(1,709)	(3,745)	(2,983)
Balance at end of period	\$7,543	\$8,781	\$8,725	\$8,184	\$8,154
Allowance for loan losses as a percentage of loans	1.27%	1.61%	1.68%	1.71%	1.75%
Net loan losses to loans held for investment	.21%	.04%	.33%	.78%	.64%





## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

## Loan Losses and the Allowance for Loan Losses, continued

## ALLOCATION OF THE ALLOWANCE FOR LOAN LOSSES

	2016		2015		2014		2013		2012	
Allowance for loan losses: (in thousands)	Balance	Percentage of Loans in Each Category	Balance	Percentage of Loans in Each Category	Balance	Percentage of Loans in Each Category	Balance	Percentage of Loans in Each Category	Balance	Percentage of Loans in Each Category
Construction/Land Development	\$3,381	44.82%	\$4,442	50.59%	\$4,738	54.30%	\$4,007	48.96%	\$2,771	33.98%
Real Estate	843	11.18%	806	9.18%	623	7.14%	400	4.89%	924	11.33%
Commercial, Financial and Agricultural	1,348	17.88%	1,666	18.97%	1,337	15.33%	2,239	27.36%	3,187	39.09%
Consumer	1,426	18.90%	1,059	12.06%	1,685	19.31%	905	11.06%	253	3.10%
Home Equity	545	7.22%	808	9.20%	342	3.92%	633	7.73%	1,019	12.50%
Total	\$7,543	100.00%	\$8,781	100.00%	\$8,725	100.00%	\$8,184	100.00%	\$8,154	100.00%



## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

## Deposits and Borrowings

The average deposit balances and average rates paid for 2016, 2015 and 2014 were as follows:

## Average Deposits and Rates Paid (Dollars in thousands)

	December 31,					
	2016		2015		2014	
	Amount	Rate	Amount	Rate	Amount	Rate
Noninterest-bearing	\$141,180		\$125,665		\$107,647	
Interest-bearing:						
Interest Checking	\$113,525	.44%	\$112,334	.48%	\$117,396	.57%
Savings Accounts	100,298	.44%	76,491	.28%	60,460	.20%
Time Deposits:						
CDARS	3,317	.33%	11,247	.18%	19,771	.21%
\$100,000 or more	51,048	1.00%	66,719	.55%	74,743	.61%
Less than \$100,000	105,856	.87%	93,863	1.08%	101,419	1.19%
Total interest-bearing	374,044	.64%	360,654	.60%	373,789	.67%
Total deposits	\$515,224	.46%	\$486,319	.44%	\$481,436	.52%

Average noninterest-bearing demand deposits, which are comprised of checking accounts, increased \$15,515,000 or 12.35% from \$125,665,000 at during 2015 to \$141,180,000 during 2016. Average interest-bearing deposits, which include interest checking accounts, money market accounts, regular savings accounts and time deposits, increased \$13,390,000 or 3.71% from \$360,654,000 at December 31, 2015 to \$374,044,000 at December 31, 2016. Total average interest checking (including money market) account balances increased \$1,191,000 or 1.06% from \$112,334,000 at December 31, 2015 to \$113,525,000 at December 31, 2016. Total average savings account balances increased \$23,807,000 or 31.12% from \$76,491,000 at December 31, 2015 to \$100,298,000 at December 31, 2016.

Average time deposits decreased \$11,608,000 or 6.76% from \$171,829,000 at December 31, 2015 to \$160,221,000 at December 31, 2016.

The maturity distribution of certificates of deposit of \$100,000 or more is as follows:

(Actual Dollars in thousands)	2016	2015
Less than 3 months	\$2,379	\$5,238
3 to 6 months	4,332	12,478
6 to 12 months	7,624	8,008
1 year to 5 years	36,534	27,901
Total	\$50,869	\$53,625





## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

## Deposits and Borrowings, continued

Non-deposit borrowings include federal funds purchased and Federal Home Loan Bank (FHLB) borrowings, (both short term and long term). Non-deposit borrowings are an important source of funding for the Bank. These sources assist in managing short and long term funding needs, often at rates that are more favorable than raising additional funds within the deposit portfolio.

Borrowings from the Federal Home Loan Bank are used to support the Bank's lending program and allow the Bank to manage interest rate risk by laddering maturities and matching funding terms to the terms of various loan types in the loan portfolio. The Company borrowed \$20,000,000 during 2016, with maturities ranging from 5 to 10 years, to replace maturities and lock in lower rates. This compares to \$40,000,000 borrowed in 2015 and \$10,000,000 in 2014. Repayment of amortizing and fixed maturity loans through FHLB totaled \$3,923,000 during 2016. These long-term loans carry an average rate of 1.80% at December 31, 2016.

## Contractual Obligations and Scheduled Payments (dollars in thousands)

December 31, 2016

	Less than One Year	One Year Through Three Years	Three Years Through Five Years	More than Five Years	Total
Federal funds purchased	\$-	\$-	\$-	\$-	\$-
FHLB Short term advances	40,000	-	-	-	40,000
FHLB long term advances	3,321	16,357	25,862	18,697	64,237
Total	\$43,321	\$16,357	\$25,862	\$18,697	\$104,237

See Note 11 (Short Term Debt) and Note 12 (Long Term Debt) to the Consolidated Financial Statements for a discussion of the rates, terms, and conversion features on these advances.

## Stockholders' Equity

Total stockholders' equity increased \$3,732,000 or 4.50% in 2016. Net income totaled \$9,568,000, noncontrolling interest net income totaled \$194,000, issuance of common stock totaled \$183,000, changes in other comprehensive income decreased \$485,000, and capital was reduced by dividends (\$3.114 million), repurchases of common stock of \$578,000, repurchase of preferred stock \$1,961,000 and minority interest distributions of \$74,000. As of December 31, 2016, book value per common share was \$24.18 compared to \$22.38 as of December 31, 2015. Dividends are paid to stockholders on a quarterly basis in uniform amounts unless unexpected fluctuations in net income indicate a change to this policy is needed.

Banking regulators have established a uniform system to address the adequacy of capital for financial institutions. The rules require minimum capital levels based on risk-adjusted assets. Simply stated, the riskier an entity's investments, the more capital it is required to maintain. The Bank is required to maintain these minimum capital levels. In March 2015, the Bank implemented the Basel III capital requirements, which introduced the Common Equity Tier I ratio in addition to the two previous capital guidelines of Tier I capital (referred to as core capital) and Tier II capital (referred to as supplementary capital). At December 31, 2016, the Bank had Common Equity Tier I capital of 13.86%, Tier I capital of 13.86% of risk weighted assets and combined Tier I and II capital of 15.08% of risk weighted assets. Regulatory minimums at this date were 4.5%, 6% and 8%, respectively. The Bank has maintained capital levels far above the minimum requirements throughout the year. In the unlikely event that such capital levels are not met, regulatory agencies are empowered to require the Bank to raise additional capital and/or reallocate present capital.

In addition, the regulatory agencies have issued guidelines requiring the maintenance of a capital leverage ratio. The leverage ratio is computed by dividing Tier I capital by average total assets. The regulators have established a minimum of 4% for this ratio, but can increase the minimum requirement based upon an institution's overall financial condition. At December 31, 2016, the Bank reported a leverage ratio of 11.83%. The Bank's leverage ratio was also substantially above the minimum.



## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

## Market Risk Management

Most of the Company's net income is dependent on the Bank's net interest income. Rapid changes in short-term interest rates may lead to volatility in net interest income resulting in additional interest rate risk to the extent that imbalances exist between the maturities or repricing of interest bearing liabilities and interest earning assets. The Company's net interest margin decreased .09% in 2016 following an increase of .13% in 2015. This decrease can be attributed to the growth in savings accounts in 2016. These borrowings were added to support loan growth and lock in lower rates for the future. In December 2016, the Federal Open Market Committee elected to raise the short-term rates target .25% to .50 to .75% due to expanding economic activity.

Net interest income is also affected by changes in the mix of funding that supports earning assets. For example, higher levels of non-interest bearing demand deposits and leveraging earning assets by funding with stockholder's equity would result in greater levels of net interest income than if most of the earning assets were funded with higher cost interest-bearing liabilities, such as certificates of deposit.

Liquid assets, which include cash and cash equivalents, federal funds sold, interest bearing deposits and short term investments averaged \$24,817,000 for 2016. The Bank historically has had a stable core deposit base and, therefore, does not have to rely on volatile funding sources. Because of the stable core deposit base, changes in interest rates should not have a significant effect on liquidity. The Bank's membership in the Federal Home Loan Bank has historically provided liquidity as the Bank borrows money that is repaid over a five to ten-year period and uses the money to make fixed rate loans. The matching of the long-term receivables and liabilities helps the Bank reduce its sensitivity to interest rate changes. The Company reviews its interest rate gap periodically and makes adjustments as needed. There are no off-balance sheet items that will impair future liquidity.

The following table depicts the Company's interest rate sensitivity, as measured by the repricing of its interest sensitive assets and liabilities as of December 31, 2016. As the notes to the table indicate, the data was based in part on assumptions as to when certain assets or liabilities would mature or reprice. The analysis indicates an asset sensitive one-year cumulative GAP position of 23.71% of total earning assets, compared to 15.59% in 2015. Approximately 45.98% of rate sensitive assets and 30.97% of rate sensitive liabilities are subject to repricing within one year. Short term assets (less than one year) increased \$62,185,000 during the year, while total earning assets increased \$71,252,000. The increase is attributed to growth in loans held for investment of \$47,506,000 as well as investment securities of \$11,736,000. Growth in the loans held for investment portfolio was concentrated in real estate secured loans, commercial and the Dealer Finance division. Short term liabilities increased \$15,046,000, while total interest bearing liabilities increased \$61,707,000. The increase in short term liabilities is largely due to an increase in short term debt to fund Loans Held for Sale. Due to the relatively flat yield curve, management has kept deposit rates low.



## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

## Market Risk Management, continued

The following GAP analysis shows the time frames as of December 31, 2016, in which the Company's assets and liabilities are subject to repricing:

	1-90	91-365	1-5	Over 5	Not	
(Dollars in thousands)	Days	Days	Years	Years	Classified	Total
<b>Rate Sensitive Assets:</b>						
Loans held for investment	\$92,760	\$125,333	\$328,585	\$42,136	\$-	\$588,814
Loans held for sale	62,735	-	-	-	-	62,735
Federal funds sold	7,926	-	-	-	-	7,926
Investment securities	20,000	4,014	125	634	135	24,908
Credit cards	2,822	-	-	-	-	2,822
Interest bearing bank deposits	674	-	-	-	-	674
<b>Total</b>	<b>186,917</b>	<b>129,347</b>	<b>328,710</b>	<b>42,770</b>	<b>135</b>	<b>687,879</b>
<b>Rate Sensitive Liabilities:</b>						
Interest bearing demand deposits	-	33,610	70,759	18,574	-	122,943
Savings deposits	-	22,060	66,178	22,059	-	110,297
Certificates of deposit \$100,000 and over	2,379	11,922	36,568	-	-	50,869
Other certificates of deposit	11,624	28,275	66,460	-	-	106,359
<b>Total Deposits</b>	<b>14,003</b>	<b>95,867</b>	<b>239,965</b>	<b>40,633</b>	<b>-</b>	<b>390,468</b>
Short-term debt	40,000	-	-	-	-	40,000
Long-term debt	1,107	2,214	42,220	18,696	-	64,237
<b>Total</b>	<b>55,110</b>	<b>98,081</b>	<b>282,185</b>	<b>59,329</b>	<b>-</b>	<b>494,705</b>
Discrete Gap	131,807	31,266	46,525	(16,559)	135	193,174
Cumulative Gap	131,807	163,073	209,598	193,039	193,174	
As a % of Earning Assets	19.16%	23.71%	30.47%	28.06%	28.08%	

In preparing the above table, no assumptions are made with respect to loan prepayments or deposit run off. Loan principal payments are included in the earliest period in which the loan matures or can be repriced. Principal payments on installment loans scheduled prior to maturity are included in the period of maturity or repricing. Proceeds from the redemption of investments and deposits are included in the period of maturity. Estimated maturities on deposits which have no stated maturity dates were derived from guidance contained in FDICIA 305.





## PART II, Continued

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

## Quarterly Results (unaudited)

The table below lists the Company's quarterly performance for the years ended December 31, 2016 and 2015:

	2016				
(Dollars in thousands)	Fourth	Third	Second	First	Total
Interest and Dividend Income	8,332	8,198	7,931	7,634	32,095
Interest Expense	954	969	862	814	3,599
		7,229			
Net Interest Income	7,378	-	7,069	6,820	28,496
Provision for Loan Losses	-	-	-	-	-
Net Interest Income after Provision for Loan Losses	7,378	7,229	7,069	6,820	28,496
Non-Interest Income	925	1,054	986	699	3,664
Non-Interest Expense	4,833	4,962	4,772	4,732	19,299
Income before income taxes	3,470	3,321	3,283	2,787	12,861
Income Tax Expense	912	655	839	693	3,099
Noncontrolling interest	(40)	(64)	(86)	(4)	(194)
Net Income	2,518	2,602	2,358	2,090	9,568
Net Income Per Average Common Share Basic	\$0.74	\$0.75	\$0.68	\$0.60	\$2.77

## 2015

(Dollars in thousands)	Fourth	Third	Second	First	Total
Interest and Dividend Income	7,518	7,451	7,373	7,011	29,353
Interest Expense	771	722	698	685	2,876

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Net Interest Income	6,747	6,729	6,675	6,326	26,477
Provision for Loan Losses	-	-	-	300	300
Net Interest Income after Provision for Loan Losses	6,747	6,729	6,675	6,026	26,177
Non-Interest Income	862	836	833	745	3,276
Non-Interest Expense	4,614	4,494	4,496	4,382	17,986
Income before income taxes	2,995	3,071	3,012	2,389	11,467
Income Tax Expense	766	842	786	492	2,886
Noncontrolling interest	(49)	(39)	(50)	(26)	(164)
Net Income	2,180	2,190	2,176	1,871	8,417
Net Income Per Average Common Share Basic	\$0.62	\$0.63	\$0.62	\$0.53	\$2.40



## Item 7A Quantitative and Qualitative Disclosures about Market Risk

Not required.

## Item 8. Financial Statements and Supplementary Data

## F &amp; M Bank Corp. and Subsidiaries

Consolidated Balance Sheets (dollars in thousands, except share and per share data)

As of December 31, 2016 and 2015

	2016	2015
Assets		
Cash and due from banks	\$7,755	\$6,923
Money market funds	674	1,596
Federal funds sold	7,926	-
Cash and cash equivalents	16,355	8,519
Securities:		
Held to maturity - fair value of \$125 in 2016 and 2015	125	125
Available for sale	24,783	13,047
Other investments	14,503	12,157
Loans held for sale	62,735	57,806
Loans held for investment	591,636	544,053
Less: allowance for loan losses	(7,543)	(8,781)
Net loans held for investment	584,093	535,272
Other real estate owned	2,076	2,128
Bank premises and equipment, net	10,268	7,542
Interest receivable	1,785	1,709
Goodwill	2,670	2,670
Bank owned life insurance	13,513	13,046
Other assets	11,983	11,337
Total Assets	\$744,889	\$665,357
Liabilities		
Deposits:		
Noninterest bearing	\$146,617	\$134,787
Interest bearing	390,468	359,883
Total deposits	537,085	494,670
Short-term debt	40,000	24,954
Accrued liabilities	16,885	14,622
Long-term debt	64,237	48,161
Total Liabilities	658,207	582,406
Commitments and contingencies		

Stockholders' Equity		
Preferred Stock \$25 par value, 400,000 shares authorized, 327,350 and 400,000 shares issued and outstanding at December 31, 2016 and 2015, respectively	7,609	9,425
Common stock \$5 par value, 6,000,000 shares authorized, 3,270,315 and 3,285,404 shares issued and outstanding at December 31, 2016 and 2015, respectively	16,352	16,427
Additional paid in capital – common stock	10,684	11,149
Retained earnings	54,509	48,056
Noncontrolling interest in consolidated subsidiaries	693	573
Accumulated other comprehensive loss	(3,165)	(2,680)
Total Stockholders' Equity	86,682	82,950
Total Liabilities and Stockholders' Equity	\$744,889	\$665,357

See accompanying Notes to the Consolidated Financial Statements.



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F & M Bank Corp. and Subsidiaries

Consolidated Statements of Income (dollars in thousands, except share and per share data)

For the years ended 2016, 2015 and 2014

	2016	2015	2014
<b>Interest and Dividend Income</b>			
Interest and fees on loans held for investment	\$29,816	\$27,930	\$26,211
Interest from loans held for sale	1,888	1,100	312
Interest from money market funds and federal funds sold	37	21	44
Interest from debt securities – taxable	354	302	205
Total interest and dividend income	32,095	29,353	26,772
<b>Interest Expense</b>			
Total interest on deposits	2,380	2,153	2,490
Interest from short-term debt	55	69	9
Interest from long-term debt	1,164	654	1,149
Total interest expense	3,599	2,876	3,648
Net Interest Income	28,496	26,477	23,124
Provision for Loan Losses	-	300	2,250
Net Interest Income After Provision for Loan Losses	28,496	26,177	20,874
<b>Noninterest Income</b>			
Service charges on deposit accounts	1,174	963	1,034
Insurance, other commissions and mortgage banking, net	1,087	1,058	635
Other operating income	1,658	1,401	1,394
Income from bank owned life insurance	476	473	467
Low income housing partnership losses	(731)	(619)	(608)
Total noninterest income	3,664	3,276	2,922
<b>Noninterest Expenses</b>			
Salaries	8,570	7,816	6,898
Employee benefits	2,552	2,239	1,911
Occupancy expense	746	679	622
Equipment expense	702	651	590
FDIC insurance assessment	388	587	690
Other real estate owned, net	86	566	407
Other operating expenses	6,255	5,447	4,538
Total noninterest expenses	19,299	17,986	15,656
Income before income taxes	12,861	11,467	8,140
Income Tax Expense	3,099	2,886	2,293
Net Income	9,762	8,581	5,847

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Net Income attributable to Noncontrolling interest	(194)	(164)	(45)
Net Income attributable to F & M Bank Corp.	\$9,568	\$8,417	\$5,802
Dividends paid/accumulated on preferred stock	487	510	128
Net income available to common stockholders	\$9,081	\$7,907	\$5,674
Per Common Share Data			
Net income - basic	2.77	2.40	1.82
Net income - diluted	2.57	2.25	1.80
Cash dividends on common stock	.80	.73	.68
Weighted average common shares outstanding – basic	3,282,335	3,290,812	3,119,333
Weighted average common shares outstanding – diluted	3,716,591	3,735,212	3,229,942

See accompanying Notes to the Consolidated Financial Statements.





## F &amp; M BANK CORP.

Consolidated Statements of Comprehensive Income (dollars in thousands)

For the years ended 2016, 2015 and 2014

	Years Ended December 31,		
	2016	2015	2014
Net Income	9,762	8,581	5,847
Other comprehensive income (loss):			
Pension plan adjustment	(738)	(537)	(2,146)
Tax effect	251	183	730
Pension plan adjustment, net of tax	(487)	(354)	(1,416)
Unrealized holding gains			
on available-for-sale securities	3	2	22
Tax effect	(1)	(1)	(7)
Unrealized holding gains, net of tax	2	1	15
Total other comprehensive income (loss)	(485)	(353)	(1,401)
Total comprehensive income	\$9,277	\$8,228	\$4,446
Comprehensive income attributable to noncontrolling interest	\$194	\$164	\$45
Comprehensive income attributable to F&M Bank Corp.	\$9,083	\$8,064	\$4,401

See accompanying Notes to the Consolidated Financial Statements.



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F & M Bank Corp. and Subsidiaries

Consolidated Statements of Changes in Stockholders' Equity (dollars in thousands, except share and per share data)

For the years ended December 31, 2016, 2015 and 2014

	Accumulated						
	Other						
	Comprehensive						
	Preferred	Common	Additional	Retained	Noncontrolling	Income	
	Stock	Stock	Capital	Earnings	Interest	(Loss)	Total
Balance December 31, 2013	\$-	\$12,559	\$3,104	\$38,985	\$419	\$(926)	\$54,141
Net income				5,802	45		5,847
Other comprehensive loss						(1,401)	(1,401)
Distributions to noncontrolling interest					(38)		(38)
Dividends on preferred stock				(128)			(128)
Dividends on common stock				(2,105)			(2,105)
Preferred stock issued (400,000 shares)	9,425						9,425
Common stock issued (780,031 shares)	-	3,900	8,156	-	-	-	12,056
Balance December 31, 2014	\$9,425	\$16,459	\$11,260	\$42,554	\$426	\$(2,327)	\$77,797
Net income				8,417	164		8,581
Other comprehensive loss						(353)	(353)
Distributions to noncontrolling interest					(17)		(17)
Dividends on preferred stock				(510)			(510)
Dividends on common stock				(2,405)			(2,405)
Common stock repurchased (13,277 shares)		(67)	(223)				(290)
Common stock issued (6,916 shares)		35	112	-	-	-	147

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Balance December 31, 2015	\$9,425	\$16,427	\$11,149	\$48,056	\$573	\$(2,680)	\$82,950
Net income				9,568	194		9,762
Other comprehensive loss						(485)	(485)
Distributions to noncontrolling interest					(74)		(74)
Dividends on preferred stock				(487)			(487)
Dividends on common stock				(2,628)			(2,628)
Common stock repurchased (22,583 shares)		(112)	(466)				(578)
Common stock issued (7,494 shares)		37	146				183
Preferred stock repurchased (72,650 shares)	(1,816)		(145)				(1,961)
Balance, December 31, 2016	\$7,609	\$16,352	\$10,684	\$54,509	\$693	\$(3,165)	\$86,682

See accompanying Notes to the Consolidated Financial Statements.



F & M Bank Corp. and Subsidiaries  
Consolidated Statements of Cash Flows (dollars in thousands)  
For the years ended December 31, 2016, 2015 and 2014

	2016	2015	2014
<b>Cash Flows from Operating Activities</b>			
Net income	\$9,568	\$8,417	\$5,802
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation	801	709	612
Amortization of securities	109	147	76
Sale of loans held for sale originated	70,334	75,365	56,211
Loans held for sale originated	(66,779)	(77,152)	(56,045)
Provision for loan losses	-	300	2,250
Benefit (expense) for deferred taxes	9	341	(515)
(Increase) in interest receivable	(76)	(34)	(177)
Increase in other assets	(444)	(457)	(1,474)
Increase in accrued liabilities	1,690	1,480	1,160
Amortization of limited partnership investments	731	627	608
Loss on sale and valuation adjustments of other real estate owned	19	489	319
Income from life insurance investment	(476)	(473)	(467)
Net Cash Provided by Operating Activities	15,486	9,759	8,360
<b>Cash Flows from Investing Activities</b>			
Proceeds from maturities of securities available for sale	32,218	8,243	27,495
Proceeds from maturities of securities held to maturity	-	-	106
Purchases of securities available for sale and other investments	(47,137)	(12,040)	(11,957)
Capital improvements to other real estate owned	(24)	-	-
Purchases of securities held to maturity	-	-	(125)
Net increase in loans held for investment	(49,386)	(25,892)	(43,642)
Net (increase) decrease in loans held for sale participations	(8,483)	(42,637)	(9,744)
Net purchase of property and equipment	(3,527)	(1,793)	(546)
Proceeds from sale of other real estate owned	623	688	986
Net Cash Provided by (Used in) Investing Activities	(75,716)	(73,431)	(37,427)
<b>Cash Flows from Financing Activities</b>			
Net change in deposits	42,415	3,165	27,356
Net change in short-term debt	15,046	10,596	10,935
Dividends paid in cash	(3,115)	(2,915)	(2,232)
Proceeds from long-term debt	20,000	40,000	10,000
Proceeds from issuance of preferred stock	-	-	6,831
Proceeds from issuance of common stock	183	146	12,056
Repurchase of preferred stock	(1,961)		
Repurchase of common stock	(578)	(289)	
Repayments of long-term debt	(3,924)	(1,714)	(19,222)
Net Cash Provided by (Used in) Financing Activities	68,066	48,989	45,724

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Net Increase (Decrease) in Cash and Cash Equivalents	7,836	(14,683)	16,657
Cash and Cash Equivalents, Beginning of Year	8,519	23,202	6,545
Cash and Cash Equivalents, End of Year	\$16,355	\$8,519	\$23,202
Supplemental Cash Flow information:			
Cash paid for:			
Interest	\$3,573	\$2,854	\$3,703
Income taxes	2,300	1,500	1,607
Supplemental non-cash disclosures:			
Transfers from loans to other real estate owned	566	125	2,915
Loans originated for the sale of other real estate owned	-	(328)	(780)
Conversion of subordinated debt to preferred stock	-	-	2,594

See accompanying Notes to the Consolidated Financial Statements.





F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 1

NATURE OF OPERATIONS:

F & M Bank Corp. (the “Company”), through its subsidiary Farmers & Merchants Bank (the “Bank”), operates under a charter issued by the Commonwealth of Virginia and provides commercial banking services. As a state chartered bank, the Bank is subject to regulation by the Virginia Bureau of Financial Institutions and the Federal Reserve Bank. The Bank provides services to customers located mainly in Rockingham, Shenandoah, Page and Augusta Counties in Virginia, and the adjacent county of Hardy, West Virginia. Services are provided at eleven branch offices, a Dealer Finance Division and a loan production office. The Company offers insurance, mortgage lending and financial services through its subsidiaries, TEB Life Insurance, Inc., Farmers & Merchants Financial Services, Inc, and VBS Mortgage, LLC (VBS). On January 1, 2017, the Company purchased VS Title, a title company headquartered in Harrisonburg, VA with offices in Harrisonburg, Fishersville and Charlottesville, VA.

NOTE 2

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The accounting and reporting policies of the Company and its subsidiaries conform to generally accepted accounting principles and to accepted practice within the banking industry. The following is a summary of the more significant policies:

Principles of Consolidation

The consolidated financial statements include the accounts of Farmers and Merchants Bank, TEB Life Insurance Company, Farmers & Merchants Financial Services, Inc. and VBS Mortgage, LLC, (net of noncontrolling interest). Significant inter-company accounts and transactions have been eliminated.

Use of Estimates in the Preparation of Financial Statements

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, goodwill, other than temporary impairment, the valuation of deferred tax assets and liabilities, pension accounting and the valuation of foreclosed real estate.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, money market funds whose initial maturity is ninety days or less and Federal funds sold.

Securities

Certain debt securities that management has the positive intent and ability to hold to maturity are classified as “held to maturity” and recorded at amortized cost. Securities not classified as held to maturity or trading, including equity securities with readily determinable fair values, are classified as “available for sale” and recorded at fair value, with

unrealized gains and losses excluded from earnings and reported in other comprehensive income. Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method. The Company has no securities classified as trading.

The Company follows the accounting guidance related to recognition and presentation of other-than-temporary impairment. The guidance specifies that if (a) an entity does not have the intent to sell a debt security prior to recovery and (b) it is more likely than not that the entity will not have to sell the debt security prior to recovery, the security would not be considered other-than-temporarily impaired, unless there is a credit loss. When criteria (a) and (b) are met, the entity will recognize the credit component of other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income.



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 2

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Securities, continued

For held-to-maturity debt securities, the amount of other-than-temporary impairment recorded in other comprehensive income for the noncredit portion of a previous other-than-temporary impairment is amortized prospectively over the remaining life of the security on the basis of the timing of future estimated cash flows of the security.

For equity securities, when the Company has decided to sell an impaired available-for-sale security and the Company does not expect the fair value of the security to fully recover before the expected time of sale, the security is deemed other-than-temporarily impaired in the period in which the decision to sell is made. The Company recognizes an impairment loss when the impairment is deemed other than temporary even if a decision to sell has not been made.

Other Investments

The Company periodically invests in low income housing partnerships whose primary benefit is the distribution of federal income tax credits to partners. The Company recognizes these benefits and the cost of the investments over the life of the partnership (usually 15 years). In addition, state and federal historic rehabilitation credits are generated from some of the partnerships. Amortization of these investments is prorated based on the amount of benefits received in each year to the total estimated benefits over the life of the projects. The effective yield method is used to record the income statement effects of these investments.

Other Investment Securities

Due to the nature and restrictions placed on the Company's investment in common stock of the Federal Home Loan Bank of Atlanta ("FHLB") and the Federal Reserve Bank of Richmond, these securities are considered restricted and carried at cost.

Income Taxes

Income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management's judgment. Deferred tax assets are reduced by a valuation allowance if,

based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

The Company recognizes interest and penalties on income taxes as a component of income tax expense.



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 2

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Loans Held for Investment

The Company, through its banking subsidiary, provides mortgage, commercial, and consumer loans to customers. A substantial portion of the loan portfolio is represented by mortgage loans, particularly commercial and residential mortgages. The ability of the Company's debtors to honor their contracts is largely dependent upon the real estate and general economic conditions in the Company's market area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off, generally are reported at their outstanding unpaid principal balance adjusted for the allowance for loan losses, and any unearned income. Interest income is accrued on the unpaid principal balance. The accrual of interest on loans is generally discontinued at the time the loan is 90 days delinquent unless the credit is well-secured and in process of collection. Loans are typically charged off when the loan is 120 days past due, unless secured and in process of collection. Loans are placed on nonaccrual status or charged-off at an earlier date if collection of principal or interest is considered doubtful.

The Company's loans are grouped into eleven segments: construction/land development, farmland, real estate, multi-family, commercial real estate, home equity – closed end, home equity – open end, commercial & industrial – non-real estate, consumer, credit cards and dealer finance. Each segment is subject to certain risks that influence the establishment of pricing, loan structures, approval requirements, reserves, and ongoing credit management. The Company does not segregate the portfolio further.

Construction and land development loans are subject to general risks from changing commercial building and housing market trends and economic conditions that may impact demand for completed properties and the costs of completion. Completed properties that do not sell or become leased within originally expected timeframes may impact the borrower's ability to service the debt. These risks are measured by market-area unemployment rates, bankruptcy rates, housing and commercial building market trends, and interest rates. Risks specific to the borrower are also evaluated, including previous repayment history, debt service ability, and current and projected loan-to value ratios for the collateral.

Farmland loans are loans secured by agricultural property. These loans are subject to risks associated with the value of the underlying farmland and the cash flows of the borrower's farming operations.

Multifamily loans are loans secured by multi-unit residential property. These loans are subject to risks associated with the value of the underlying property as well as the successful operation and management of the property.

Real estate loans are for consumer residential real estate where the credit quality is subject to risks associated with the borrower's repayment ability and collateral value, measured generally by analyzing local unemployment and bankruptcy trends, and local housing market trends and interest rates. Risks specific to a borrower are determined by previous repayment history, loan-to-value ratios, and debt-to-income ratios.

The commercial real estate segment includes loans secured by commercial real estate occupied by the owner/borrower, and commercial real estate leased to non-owners. Loans in the commercial real estate segment are impacted by economic risks from changing commercial real estate markets, rental markets for commercial buildings,



business bankruptcy rates, local unemployment rates and interest rate trends that would impact the businesses housed by the commercial real estate.

The Company's home-equity loan portfolios (closed end and open end) carry risks associated with the creditworthiness of the borrower and changes in loan-to-value ratios. The Company manages these risks through policies and procedures such as limiting loan-to-value at origination, experienced underwriting, and requiring standards for appraisers.



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 2

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Loans Held for Investment, continued

Commercial and industrial non-real estate loans are secured by collateral other than real estate, or are unsecured. Credit risk for commercial non-real estate loans is subject to economic conditions, generally monitored by local business bankruptcy trends, interest rates, and borrower repayment ability and collateral value (if secured).

Consumer non-real estate includes non-dealer financed automobile loans and other consumer loans. Certain consumer loans are unsecured, while collateral is obtained for automobile loans and other consumer loans. Credit risk stems primarily from the borrower's ability to repay. If the loan is secured, the Company analyzes loan-to-value ratios. All consumer non-real estate loans are analyzed for debt-to-income ratios and previous credit history, as well as for general risks for the portfolio, including local unemployment rates, personal bankruptcy rates and interest rates.

Credit card loan portfolios carry risks associated with the creditworthiness of the borrower and changes in the economic environment. The Company manages these risks through policies and procedures such as experienced underwriting, maximum debt to income ratios, and minimum borrower credit scores.

Dealer finance lending generally carries certain risks associated with the values of the collateral and borrower's ability to repay the loan. The Company focuses its dealer finance lending on used vehicles where substantial depreciation has already occurred thereby minimizing the risk of significant loss of collateral values in the future.

Interest accrued but not collected for loans that are placed on nonaccrual status or charged-off is reversed against interest income. The interest on these loans is accounted for on the cash basis or cost recovery method, until qualifying for return to accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

A loan is considered past due when a payment of principal or interest or both is due but not paid. Management closely monitors past due loans in timeframes of 30-59 days, 60-89 days, and 90 or more days past due.

These policies apply to all loan portfolio segments.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Troubled debt restructurings are considered impaired loans.

Loans Held for Sale

These loans consist of fixed rate loans made through the Company's subsidiary, VBS Mortgage, and loans purchased from Northpointe Bank, Grand Rapids, MI.



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 2

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Loans Held for Sale, continued

VBS Mortgage originates conforming mortgage loans for sale in the secondary market. These loans consist primarily of fixed-rate, single-family residential mortgage loans which meet the underwriting characteristics of the investors. VBS enters into mortgage loan commitments whereby the interest rate on the loan is determined prior to funding (rate lock commitments).

The period of time between issuance of a loan commitment and sale of the loan generally ranges from two to three weeks. VBS protects itself from changes in interest rates through the use of best efforts forward delivery contracts, by committing to sell a loan at the time the borrower commits to an interest rate with the intent that the buyer has assumed the interest rate risk on the loan. As a result, the Company is not generally exposed to significant losses nor will it realize significant gains related to its rate lock commitments due to changes in interest rates. The correlation between the rate lock commitments and the best efforts contracts is very high due to their similarity. The market value of rate lock commitments and best efforts contracts is not readily ascertainable with precision because rate lock commitments and best efforts contracts are not actively traded in stand-alone markets. VBS determines the fair value of rate lock commitments and best efforts contracts by measuring the change in the estimated value of the underlying assets while taking into consideration the probability that the loan will be funded. The fair value of rate lock commitments and best efforts contracts was considered immaterial at December 31, 2016 and 2015. The Bank now provides a warehouse line for VBS after closing, until the loan is purchased by the investor. The average time on the line is two or three weeks. These loans are pre-sold with servicing released and no interest is retained after the loans are sold. Because of the short holding period, these loans are carried at the lower of cost or market and no market adjustments were necessary in 2016, 2015, or 2014. Gains on sales of loans and commission expense are recognized at the loan closing date and are included in mortgage banking income, net on the Company's consolidated income statement.

The Bank participates in a Mortgage Purchase Program with Northpointe Bank (Northpointe), a Michigan banking corporation. Pursuant to the terms of a participation agreement, the Bank purchases participation interests in loans made by Northpointe related to fully underwritten and pre-sold mortgage loans originated by various prescreened mortgage loan originators located throughout the United States. A takeout commitment is in place at the time the loans are purchased. The Bank has participated in similar arrangements since 2003 as a higher yielding alternative to federal funds sold or investment securities. These loans are short-term, residential real estate loans that have an average life in our portfolio of approximately two weeks. The Bank holds these loans during the period of time between loan closing and when the loan is paid off by the ultimate secondary market purchaser. As of December 31, 2016, and 2015, there were \$62.6 million and \$54.1 million of these loans included in loans held for sale on the Company's consolidated balance sheet.

Troubled Debt Restructuring

In situations where, for economic or legal reasons related to a borrower's financial condition, management may grant a concession to the borrower that it would not otherwise consider, the related loan is classified as a troubled debt restructuring ("TDR"). Management strives to identify borrowers in financial difficulty early and work with them to modify their loan to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the

economic loss and to avoid foreclosure or repossession of the collateral. In cases where borrowers are granted new terms that provide for a reduction of either interest or principal, management measures any impairment on the restructuring as noted above for impaired loans. The Company has \$9.8 million in loans classified as TDRs that are current and performing as of December 31, 2016, and \$11.7 million as of December 31, 2015.





F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 2

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Allowance for Loan and Losses

The allowance for loan losses represents management's estimate of probable losses inherent in the Company's loan portfolio. A provision for estimated losses is charged to earnings to establish and maintain the allowance for loan losses at a level reflective of the estimated credit risk. When management determines that a loan balance or portion of a loan balance is not collectible, the loss is charged against the allowance. Subsequent recoveries, if any, are credited to the allowance.

Management's determination of the adequacy of the allowance is based on an evaluation of the composition of the loan portfolio, the value and adequacy of collateral, current economic conditions, historical loan loss experience, and other risk factors. Management evaluates the allowance each quarter through a methodology that estimates losses on individual impaired loans and evaluates the effect of numerous factors on the credit risk of each segment of loans.

The Company's allowance for loan losses has two basic components: the general allowance and the specific allowance. Each of these components is determined based upon estimates and judgments. The general allowance uses historical loss experience as an indicator of future losses, along with various qualitative factors, including levels and trends in delinquencies, nonaccrual loans, charge-offs and recoveries, trends in volume and terms of loans, effects of changes in underwriting standards, experience of lending staff, economic conditions, and portfolio concentrations.

Except for credit card and dealer finance loans, all loans are assigned an internal risk rating based on certain credit quality indicators. Credit card, consumer and dealer finance loans are monitored based on payment activity. Loss rates are amplified for loans with adverse risk ratings that are not considered impaired. In the general allowance, the historical loss rate is combined with the qualitative factors, resulting in an adjusted loss factor for each segment of loans. The period-end balances for each loan segment are multiplied by the adjusted loss factor. Historical loss rates are combined with qualitative factors resulting in an adjusted loss factor for each segment. Specific allowances are established for individually-evaluated impaired loans based on the excess of the loan balance relative to the fair value of the collateral, if the loan is deemed collateral dependent.

Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions, particularly those affecting real estate values. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additions to the allowance based on their judgments about information available to them at the time of their examination.

Other Real Estate Owned (OREO)

OREO is held for sale and represents real estate acquired through or in lieu of foreclosure. OREO is initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. Physical possession of residential real estate property collateralizing a consumer mortgage loan occurs when legal title is obtained upon completion of foreclosure or when the borrower conveys all interest in the property to satisfy the loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The Company's policy is to carry OREO on its balance sheet at the lower of cost or fair value less estimated costs to sell. If fair value declines subsequent to foreclosure, a

valuation allowance is recorded through expense. Operating costs after acquisition are expensed.



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 2

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Bank Premises and Equipment

Land is carried at cost and bank premises and equipment are stated at cost less accumulated depreciation. Depreciation is charged to income over the estimated useful lives of the assets on a combination of the straight-line and accelerated methods. The ranges of the useful lives of the premises and equipment are as follows:

Premises and Improvements	10 - 40 years
Furniture and Equipment	5 - 20 years

Maintenance, repairs, and minor improvements are charged to operations as incurred. Gains and losses on dispositions are reflected in other income or expense.

Goodwill and Intangible Assets

The Company accounts for goodwill and intangible assets under ASC 805, "Business Combinations" and ASC 350, "Intangibles", respectively. Goodwill is subject to at least an annual assessment for impairment by applying a fair value based test. Additionally, acquired intangible assets are separately recognized if the benefit of the assets can be sold, transferred, licensed, rented, or exchanged, and amortized over their useful lives. Intangible assets related to branch transactions were fully amortized in 2011. The Company records as goodwill the excess of purchase price over the fair value of the identifiable net assets acquired. Impairment testing is performed annually, as well as when an event triggering impairment may have occurred. The Company performs its annual analysis as of December 31 each fiscal year. Accounting guidance permits preliminary assessment of qualitative factors to determine whether more substantial impairment testing is required. The Company chose to bypass the preliminary assessment and utilized a two-step process for impairment testing of goodwill. The first step tests for impairment, while the second step, if necessary, measures the impairment. No indicators of impairment were identified during the years ended December 31, 2016, 2015, and 2014.

Pension Plans

The Bank has a qualified noncontributory defined benefit pension plan which covers all full-time employees hired prior to April 1, 2012. The benefits are primarily based on years of service and earnings. The Company complies with ASC 325-960 "Defined Benefit Pension Plans" which requires recognition of the over-funded or under-funded status of pension and other postretirement benefit plans on the balance sheet. Under ASC 325-960, gains and losses, prior service costs and credits, and any remaining transition amounts that have not yet been recognized through net periodic benefit cost will be recognized in accumulated other comprehensive income, net of tax effects, until they are amortized as a component of net periodic cost.

Advertising Costs

The Company follows the policy of charging the cost of advertising to expense as incurred. Total advertising costs included in other operating expenses for 2016, 2015, and 2014 were \$443,479, \$401,138, and \$317,780, respectively.

Bank Owned Life Insurance

The Company has purchased life insurance policies on certain employees. Bank owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Transfers of Financial Assets

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company – put presumptively beyond reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

Comprehensive Income

Comprehensive income is shown in a two-statement approach, the first statement presents total net income and its components followed by a second statement that presents all the components of other comprehensive income such as unrealized gains and losses on available for sale securities and changes in the funded status of a defined benefit pension plan.

Derivative Financial Instruments

Under ASC 815, the gain or loss on a derivative designated and qualifying as a fair value hedging instrument, as well as the offsetting gain or loss on the hedging item attributable to the risk being hedged, is recognized currently in earnings in the same accounting period. The effective portion of the gain or loss on a derivative designated and qualifying as a cash flow hedging instrument is initially reported as a component of other comprehensive income and subsequently reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. The ineffective portion of the gain or loss on the derivative instrument, if any, is recognized currently in earnings.

Interest rate derivative financial instruments receive hedge accounting treatment only if they are designated as a hedge and are expected to be, and are, effective in substantially reducing interest rate risk arising from the assets and liabilities identified as exposing the Company to risk. Those derivative financial instruments that do not meet the hedging criteria discussed below would be classified as trading activities and would be recorded at fair value with changes in fair value recorded in income. Derivative hedge contracts must meet specific effectiveness tests (i.e., over time the change in their fair values due to the designated hedge risk must be within 80 to 125 percent of the opposite change in the fair value of the hedged assets or liabilities). Changes in fair value of the derivative financial instruments must be effective at offsetting changes in the fair value of the hedging items due to the designated hedge risk during the term of the hedge. Further, if the underlying financial instrument differs from the hedged asset or liability, there must be a clear economic relationship between the prices of the two financial instruments. If periodic assessment indicates derivatives no longer provide an effective hedge, the derivatives contracts would be closed out and settled or classified as a trading activity.

Loss Contingencies

Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the consolidated financial statements.

#### Fair Value Measurements

The Company follows the provisions of ASC Topic 820 “Fair Value Measurements and Disclosures,” for financial assets and financial liabilities. ASC 820 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements.

50





F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

## NOTE 2

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

## Reclassifications

Certain reclassifications have been made in prior years' financial statements to conform to classifications used in the current year. There were no material reclassifications.

## Earnings per Share

Accounting guidance specifies the computation, presentation and disclosure requirements for earnings per share ("EPS") for entities with publicly held common stock or potential common stock such as options, warrants, convertible securities or contingent stock agreements if those securities trade in a public market. Basic EPS is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding. Diluted EPS is similar to the computation of basic EPS except that the denominator is increased to include the number of additional common shares that would have been outstanding if the dilutive common shares had been issued. The dilutive effect of conversion of preferred stock is reflected in the diluted earnings per common share calculation.

Net income available to common stockholders represents consolidated net income adjusted for preferred dividends declared.

The following table provides a reconciliation of net income to net income available to common stockholders for the periods presented:

	For the year ended		
Dollars in thousands	December 31, 2016	December 31, 2015	December 31, 2014
Earnings Available to Common Stockholders:			
Net Income	\$9,762	\$8,581	\$5,847
Minority interest	194	164	45
Preferred Stock Dividends	487	510	128
Net Income Available to Common Stockholders	\$9,081	\$7,907	\$5,674

The following table shows the effect of dilutive preferred stock conversion on the Company's earnings per share for the periods indicated:

Year ended		
12/31/2016	12/31/2015	12/31/14

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Dollars in thousands, except share data	Net Income Available	Weighted Average Shares	Per Share Net Amounts	Net Income Available	Weighted Average Shares	Per Share Net Amounts	Net Income Available	Weighted Average Shares	Per Share Net Amounts
Basic EPS	\$9,081	3,282,335	\$2.77	\$7,907	3,290,812	\$2.40	\$5,674	3,119,333	\$1.82
Effect of Dilutive Securities:									
Convertible Preferred Stock	487	434,256	(0.20)	510	444,400	(0.15)	128	110,631	(0.02)
Diluted EPS	\$9,568	3,716,591	\$2.57	\$8,417	3,735,212	\$2.25	\$5,802	3,229,942	\$1.80

51



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 2

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Recent Accounting Pronouncements

In August 2014, the FASB issued ASU No. 2014-15, "Presentation of Financial Statements – Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern." This update is intended to provide guidance about management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. Management is required under the new guidance to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date the financial statements are issued when preparing financial statements for each interim and annual reporting period. If conditions or events are identified, the ASU specifies the process that must be followed by management and also clarifies the timing and content of going concern footnote disclosures in order to reduce diversity in practice. The amendments in this ASU are effective for annual periods and interim periods within those annual periods beginning after December 15, 2016. Early adoption is permitted. The Company does not expect the adoption of ASU 2014-15 to have a material impact on its consolidated financial statements.

In January 2016, the FASB issued ASU 2016-01, "Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities." The amendments in ASU 2016-01, among other things: 1) Requires equity investments (except those accounted for under the equity method of accounting, or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. 2) Requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes. 3) Requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (i.e., securities or loans and receivables). 4) Eliminates the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost. The amendments in this ASU are effective for public companies for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company does not expect the adoption of ASU 2016-01 to have a material impact on its consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02, "Leases (Topic 842)." Among other things, in the amendments in ASU 2016-02, lessees will be required to recognize the following for all leases (with the exception of short-term leases) at the commencement date: (1) A lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and (2) A right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Under the new guidance, lessor accounting is largely unchanged. Certain targeted improvements were made to align, where necessary, lessor accounting with the lessee accounting model and Topic 606, Revenue from Contracts with Customers. The amendments in this ASU are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early application is permitted upon issuance. Lessees (for capital and operating leases) and lessors (for sales-type, direct financing, and operating leases) must apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The modified retrospective approach would not require any transition accounting for leases that expired before the earliest comparative period presented. Lessees and lessors may not apply a full retrospective transition approach. The Company is currently assessing the impact that ASU 2016-02 will have on its consolidated financial statements.

During March 2016, the FASB issued ASU No. 2016-05, “Derivatives and Hedging (Topic 815): Effect of Derivative Contract Novations on Existing Hedge Accounting Relationships.” The amendments in this ASU clarify that a change in the counterparty to a derivative instrument that has been designated as the hedging instrument does not, in and of itself, require de-designation of that hedging relationship provided that all other hedge accounting criteria remain intact. The amendments in this ASU are effective for financial statements issued for fiscal years beginning after December 15, 2016, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. The Bank/Company does not expect the adoption of ASU 2016-05 to have a material impact on its (consolidated) financial statements.



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 2

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Recent Accounting Pronouncements, continued

In March 2016, the FASB issued ASU No. 2016-07, “Investments – Equity Method and Joint Ventures (Topic 323): Simplifying the Transition to the Equity Method of Accounting.” The amendments in this ASU eliminate the requirement that when an investment qualifies for use of the equity method as a result of an increase in the level of ownership interest or degree of influence, an investor must adjust the investment, results of operations, and retained earnings retroactively on a step-by-step basis as if the equity method had been in effect during all previous periods that the investment had been held. The amendments require that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor’s previously held interest and adopt the equity method of accounting as of the date the investment becomes qualified for equity method accounting. Therefore, upon qualifying for the equity method of accounting, no retroactive adjustment of the investment is required. In addition, the amendments in this ASU require that an entity that has an available-for-sale equity security that becomes qualified for the equity method of accounting recognize through earnings the unrealized holding gain or loss in accumulated other comprehensive income at the date the investment becomes qualified for use of the equity method. The amendments are effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2016. The amendments should be applied prospectively upon their effective date to increases in the level of ownership interest or degree of influence that result in the adoption of the equity method. Early Adoption is permitted. The Company does not expect the adoption of ASU 2016-07 to have a material impact on its consolidated financial statements.

During June 2016, the FASB issued ASU No. 2016-13, “Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments.” The amendments in this ASU, among other things, require the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. Many of the loss estimation techniques applied today will still be permitted, although the inputs to those techniques will change to reflect the full amount of expected credit losses. In addition, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. The amendments in this ASU are effective for SEC filers for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. For public companies that are not SEC filers, the amendments in this ASU are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. The Company is currently assessing the impact that ASU 2016-13 will have on its consolidated financial statements.

During August 2016, the FASB issued ASU No. 2016-15, “Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments”, to address diversity in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The amendments are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. The amendments should be applied using a retrospective transition method to each period presented. If retrospective application is impractical for some of the issues addressed by the update, the amendments for those issues would be applied prospectively as of the earliest date practicable. Early adoption is permitted, including adoption in an interim period. The Company does not expect the adoption of ASU 2016-15 to have a material impact on its consolidated financial statements.







F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 2

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Recent Accounting Pronouncements, continued

During January 2017, the FASB issued ASU No. 2017-01, “Business Combinations (Topic 805): Clarifying the Definition of a Business”. The amendments in this ASU clarify the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. Under the current implementation guidance in Topic 805, there are three elements of a business—inputs, processes, and outputs. While an integrated set of assets and activities (collectively referred to as a “set”) that is a business usually has outputs, outputs are not required to be present. In addition, all the inputs and processes that a seller uses in operating a set are not required if market participants can acquire the set and continue to produce outputs. The amendments in this ASU provide a screen to determine when a set is not a business. If the screen is not met, the amendments (1) require that to be considered a business, a set must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output and (2) remove the evaluation of whether a market participant could replace missing elements. The ASU provides a framework to assist entities in evaluating whether both an input and a substantive process are present. The amendments in this ASU are effective for annual periods beginning after December 15, 2017, including interim periods within those annual periods. The amendments in this ASU should be applied prospectively on or after the effective date. No disclosures are required at transition. The Company does not expect the adoption of ASU 2017-01 to have a material impact on its consolidated financial statements.

During January 2017, the FASB issued ASU No. 2017-04, “Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment”. The amendments in this ASU simplify how an entity is required to test goodwill for impairment by eliminating Step 2 from the goodwill impairment test. Step 2 measures a goodwill impairment loss by comparing the implied fair value of a reporting unit’s goodwill with the carrying amount of that goodwill. Instead, under the amendments in this ASU, an entity should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity still has the option to perform the qualitative assessment for a reporting unit to determine if the quantitative impairment test is necessary. Public business entities that are U.S. Securities and Exchange Commission (SEC) filers should adopt the amendments in this ASU for annual or interim goodwill impairment tests in fiscal years beginning after December 15, 2019. Public business entities that are not SEC filers should adopt the amendments in this ASU for annual or interim goodwill impairment tests in fiscal years beginning after December 15, 2020. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. The Company does not expect the adoption of ASU 2017-04 to have a material impact on its consolidated financial statements.



F & M Bank Corp. and Subsidiaries  
 Notes to the Consolidated Financial Statements  
 December 31, 2016 and 2015

## NOTE 3

## CASH AND DUE FROM BANKS:

The Bank is required to maintain average reserve balances based on a percentage of deposits. Due to the deposit reclassification procedures implemented by the Bank, there is no Federal Reserve Bank reserve requirement for the years ended December 31, 2016 and 2015.

## NOTE 4

## SECURITIES:

The amortized cost and fair value, with unrealized gains and losses, of securities held to maturity were as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2016				
U. S. Treasuries	125,005	\$-	\$-	125,005
December 31, 2015				
U. S. Treasuries	125,043	\$-	\$-	125,043

The amortized cost and fair value of securities available for sale are as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2016				
U. S. Treasuries	\$24,004,705	\$8,668	\$-	\$24,013,373
U. S. Government sponsored enterprises	-	-	-	-
Mortgage-backed obligations of federal agencies	634,009	123	-	634,132
Equity securities	135,000	-	-	135,000
Total Securities Available for Sale	\$24,773,714	\$8,791	\$-	\$24,782,505
December 31, 2015				
U. S. Treasuries	\$4,015,440	\$5,840	\$-	\$4,021,280

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U. S. Government sponsored enterprises	8,080,540	3,780	10,600	8,073,720
Mortgage-backed obligations of federal agencies	810,802	6,143	-	816,945
Equity securities	135,000	-	-	135,000
Total Securities Available for Sale	\$13,041,782	\$15,763	\$10,600	\$13,046,945



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 4  
SECURITIES (CONTINUED):

The amortized cost and fair value of securities at December 31, 2016, by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Securities Held to Maturity		Securities Available for Sale	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in one year or less	\$-	\$-	\$24,004,705	\$24,013,373
Due after one year through five years	125,005	125,005	-	-
Due after five years through ten years	-	-	634,009	634,132
Due after ten years	-	-	135,000	135,000
Total	\$125,005	\$125,005	\$24,773,714	\$24,782,505

There were no sales of debt or equity securities during 2016, 2015 or 2014.

There were no pledged securities at December 31, 2016. The carrying value (which approximates fair value) of securities pledged by the Bank to secure deposits and for other purposes amounted to \$12,912,000 at December 31, 2015.

Other investments consist of investments in twenty low-income housing and historic equity partnerships (carrying basis of \$7,982,000), stock in the Federal Home Loan Bank (carrying basis of \$5,018,000), and various other investments (carrying basis of \$1,503,000). The interests in the low-income housing and historic equity partnerships have limited transferability and the interests in the other stocks are restricted as to sales. The market values of these securities are estimated to approximate their carrying value as of December 31, 2016. At December 31, 2016, the Company was committed to invest an additional \$4,795,251 in eight low-income housing limited partnerships. These funds will be paid as requested by the general partner to complete the projects. This additional investment has been reflected in the above carrying basis and in accrued liabilities on the balance sheet.

The primary purpose of the investment portfolio is to generate income and meet liquidity needs of the Company through readily saleable financial instruments. The portfolio includes fixed rate bonds, whose prices move inversely with rates and variable rate bonds. At the end of any accounting period, the investment portfolio has unrealized gains and losses. The Company monitors the portfolio, which is subject to liquidity needs, market rate changes and credit risk changes for other than temporary impairment. The primary concern in a loss situation is the credit quality of the business behind the instrument. Bonds deteriorate in value due to credit quality of the individual issuer and changes in market conditions.

As of December 31, 2016, there were no securities in an unrealized loss position. A summary of unrealized losses (in thousands) and the length of time in a continuous loss position, by security type of December 31, 2015 were as follows:



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	Less than 12 Months		More than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
2015						
U. S. Government sponsored enterprises	\$6,056	\$(11)	\$-	\$-	\$6,056	\$(11)

56



F & M Bank Corp. and Subsidiaries  
 Notes to the Consolidated Financial Statements  
 December 31, 2016 and 2015

NOTE 4  
 SECURITIES (CONTINUED):

Management evaluates securities for other-than-temporary impairment on at least a quarterly basis, and more frequently when economic or market conditions warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than the cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery of fair value. The Company does not intend to sell these securities and it is more likely than not that the Company will not be required to sell these securities before recovery of their amortized cost. As of December 31, 2016, the Company did not have any securities that were temporarily impaired. There were no securities that had been in an unrealized loss position for more than twelve months. The Company did not recognize any other-than-temporary impairment losses in 2016, 2015 or 2014.

NOTE 5  
 LOANS:

Loans held for investment as of December 31, 2016, and 2015 were as follows:

	2016	2015
Construction/Land Development	\$76,171,890	\$69,759,401
Farmland	12,901,023	13,377,740
Real Estate	172,758,171	166,586,877
Multi-Family	7,604,876	7,558,460
Commercial Real Estate	150,060,810	128,031,686
Home Equity – closed end	11,452,712	9,135,433
Home Equity – open end	54,419,961	56,599,337
Commercial & Industrial – Non-Real Estate	31,306,361	27,954,171
Consumer	6,643,868	8,219,391
Dealer Finance	65,494,924	54,085,791
Credit Cards	2,821,901	2,745,190
Total	\$591,636,497	\$544,053,477

The Company has pledged loans held for investment as collateral for borrowings with the Federal Home Loan Bank of Atlanta totaling \$199,401,000 and \$182,312,000 as of December 31, 2016, and 2015, respectively. The Company maintains a blanket lien on its entire residential real estate portfolio and certain commercial and home equity loans.



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

## NOTE 5

## LOANS (CONTINUED):

The following is a summary of information pertaining to impaired loans (in thousands), as of December 31, 2016 and 2015:

December 31, 2016	Recorded Investment	Unpaid		Average	Interest
		Principal Balance	Related Allowance	Recorded Investment	Income Recognized
Impaired loans without a valuation allowance:					
Construction/Land Development	\$3,296	\$3,652	\$-	\$2,547	\$10
Farmland	-	-	-	-	-
Real Estate	768	768	-	778	10
Multi-Family	-	-	-	-	-
Commercial Real Estate	1,958	1,958	-	1,087	114
Home Equity – closed end	-	-	-	-	-
Home Equity – open end	-	347	-	964	2
Commercial & Industrial – Non-Real Estate	170	170	-	174	2
Consumer	13	13	-	11	-
Credit Cards	-	-	-	-	-
Dealer Finance	-	-	-	14	1
	6,205	6,908	-	5,575	139
Impaired loans with a valuation allowance					
Construction/Land Development	6,592	6,592	1,853	8,525	291
Farmland	-	-	-	-	-
Real Estate	1,206	1,206	221	1,215	10
Multi-Family	-	-	-	-	-
Commercial Real Estate	952	952	60	959	57
Home Equity – closed end	-	-	-	-	-
Home Equity – open end	-	-	-	969	-
Commercial & Industrial – Non-Real Estate	-	-	-	14	-
Consumer	-	-	-	-	-
Credit cards	-	-	-	-	-
Dealer Finance	87	87	20	77	1
	8,837	8,837	2,154	11,759	359
Total impaired loans	\$15,042	\$15,745	\$2,154	\$17,334	\$498





F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

## NOTE 5

## LOANS (CONTINUED):

December 31, 2015	Recorded Investment	Unpaid		Average	Interest
		Principal Balance	Related Allowance	Recorded Investment	Income Recognized
Impaired loans without a valuation allowance:					
Construction/Land Development	\$1,361	\$1,499	\$-	\$3,622	\$73
Farmland	-	-	-	-	-
Real Estate	1,097	1,097	-	734	58
Multi-Family	-	-	-	-	-
Commercial Real Estate	307	307	-	874	17
Home Equity – closed end	-	-	-	-	-
Home Equity – open end	1,159	1,159	-	1,513	82
Commercial & Industrial – Non-Real Estate	181	181	-	186	10
Consumer	18	18	-	7	-
Credit cards	-	-	-	-	-
Dealer Finance	4	4	-	1	4
	4,127	4,265	-	6,937	244
Impaired loans with a valuation allowance					
Construction/Land Development	11,534	11,534	2,373	12,884	299
Farmland	-	-	-	-	-
Real Estate	324	324	238	699	46
Multi-Family	-	-	-	-	-
Commercial Real Estate	890	890	18	900	15
Home Equity – closed end	-	-	-	-	-
Home Equity – open end	1,414	1,414	269	613	75
Commercial & Industrial – Non-Real Estate	-	-	-	-	-
Consumer	-	-	-	-	-
Credit cards	-	-	-	-	-
Dealer Finance	68	68	17	38	5
	14,230	14,230	2,915	15,134	440
Total impaired loans	\$18,357	\$18,495	\$2,915	\$22,071	\$684

The Recorded Investment is defined as the principal balance less principal payments and charge-offs.



Loans held for sale consists of loans originated by VBS Mortgage for sale in the secondary market, and the Bank's commitment to purchase residential mortgage loan Participations from Northpointe Bank. The volume of loans purchased from Northpointe fluctuates due to a number of factors including changes in secondary market rates, which affects demand for mortgage loans; the number of participating banks involved in the program; the number of mortgage loan originators selling loans to the lead bank and the funding capabilities of the lead bank. Loans held for sale as of December 31, 2016, and 2015 were \$62,734,803 and \$57,805,529, respectively.



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

NOTE 5  
LOANS (CONTINUED):

The following table presents the aging of the recorded investment of past due loans (in thousands) as of December 31, 2016 and 2015:

	30-59 Days Past due	60-89 Days Past Due	Greater than 90 Days (excluding non-accrual)	Non-Accrual Loans	Total Past Due	Current	Total Loan Receivable
December 31, 2016							
Construction/Land Development	\$73	\$101	\$-	\$2,805	\$2,979	\$73,193	\$76,172
Farmland	-	-	-	-	-	12,901	12,901
Real Estate	2,114	340	81	1,399	3,934	168,824	172,758
Multi-Family	-	-	-	-	-	7,605	7,605
Commercial Real Estate	139	-	-	-	139	149,922	150,061
Home Equity – closed end	101	-	-	32	133	11,320	11,453
Home Equity – open end	309	-	-	279	588	53,832	54,420
Commercial & Industrial – Non- Real Estate	313	5	-	70	388	30,918	31,306
Consumer	35	4	-	-	39	6,604	6,643
Dealer Finance	790	187	26	178	1,181	64,314	65,495
Credit Cards	18	4	-	-	22	2,800	2,822
Total	\$3,892	\$641	\$107	\$4,763	\$9,403	\$582,233	\$591,636

	30-59 Days Past due	60-89 Days Past Due	Greater than 90 Days (excluding non-accrual)	Non-Accrual Loans	Total Past Due	Current	Total Loan Receivable
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December 31, 2015

Construction/Land Development	\$104	\$-	\$-	\$4,688	\$4,792	\$64,967	\$69,759
Farmland	-	-	-	-	-	13,378	13,378
Real Estate	2,684	1,332	272	1,010	5,298	161,289	166,587
Multi-Family	-	-	-	-	-	7,559	7,559
Commercial Real Estate	340	241	-	-	581	127,451	128,032

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Home Equity – closed end	41	7	-	-	48	9,087	9,135
Home Equity – open end	918	46	107	40	1,111	55,488	56,599
Commercial & Industrial – Non- Real Estate	114	3	25	109	251	27,703	27,954
Consumer	120	10	-	-	130	8,089	8,219
Dealer Finance	905	183	152	108	1,348	52,738	54,086
Credit Cards	10	13	15	-	38	2,707	2,745
Total	\$5,236	\$1,835	\$571	\$5,955	\$13,597	\$530,456	\$544,053



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

## NOTE 6

## ALLOWANCE FOR LOAN LOSSES:

A summary of changes in the allowance for loan losses (in thousands) for the years ended December 31, 2016 and 2015 is as follows:

December 31, 2016	Beginning Balance	Charge-offs	Recoveries	Provision for Loan Losses	Ending Balance	Individually Evaluated for Impairment	Collectively Evaluated for Impairment
Allowance for loan losses:							
Construction/Land Development	\$4,442	\$356	\$7	\$(712)	\$3,381	\$1,853	\$1,528
Farmland	95	-	-	(61)	34	-	34
Real Estate	806	23	4	56	843	221	622
Multi-Family	71	-	-	(48)	23	-	23
Commercial Real Estate	445	19	135	144	705	-	705
Home Equity – closed end	174	8	-	(91)	75	-	75
Home Equity – open end	634	370	120	86	470	60	410
Commercial & Industrial – Non-Real Estate	1,055	293	267	(443)	586	-	586
Consumer	108	37	19	(12)	78	-	78
Dealer Finance	836	1,081	417	1,117	1,289	20	1,269
Credit Cards	115	74	54	(36)	59	-	59
Total	\$8,781	\$2,261	\$1,023	\$-	\$7,543	\$2,154	\$5,389
December 31, 2015	Beginning Balance	Charge-offs	Recoveries	Provision for Loan Losses	Ending Balance	Individually Evaluated for Impairment	Collectively Evaluated for Impairment
Allowance for loan losses:							
Construction/Land Development	\$4,738	\$156	\$85	\$(225)	\$4,442	\$2,373	\$2,069
Farmland	-	-	-	95	95	-	95
Real Estate	623	25	37	171	806	238	568
Multi-Family	-	-	-	71	71	-	71

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Commercial Real Estate	126	-	65	254	445	18	427
Home Equity – closed end	188	26	6	6	174	-	174
Home Equity – open end	154	51	-	531	634	269	365
Commercial & Industrial – Non-Real Estate	1,211	-	62	(218)	1,055	-	1,055
Consumer	214	32	32	(106)	108	-	108
Dealer Finance	1,336	251	24	(273)	836	17	819
Credit Cards	135	60	46	(6)	115	-	115
Total	\$8,725	\$601	\$357	\$300	\$8,781	\$2,915	\$5,866





F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

## NOTE 6

## ALLOWANCE FOR LOAN LOSSES (CONTINUED):

The following table presents the recorded investment in loans (in thousands) based on impairment method as of December 31, 2016 and 2015:

December 31, 2016	Loan Receivable	Individually Evaluated for Impairment	Collectively Evaluated for Impairment
Construction/Land Development	\$76,172	\$9,888	\$66,284
Farmland	12,901	-	12,901
Real Estate	172,758	1,974	170,784
Multi-Family	7,605	-	7,605
Commercial Real Estate	150,061	2,910	147,151
Home Equity – closed end	11,453	-	11,453
Home Equity –open end	54,420	-	54,420
Commercial & Industrial – Non-Real Estate	31,306	170	31,136
Consumer	6,643	13	6,630
Dealer Finance	65,495	87	65,408
Credit Cards	2,822	-	2,822
	\$591,636	\$15,042	\$576,594
Total			
December 31, 2015	Loan Receivable	Individually Evaluated for Impairment	Collectively Evaluated for Impairment
Construction/Land Development	\$69,759	\$12,895	\$56,864
Farmland	13,378	-	13,378
Real Estate	166,587	1,421	165,167
Multi-Family	7,559	-	7,559
Commercial Real Estate	128,032	1,197	126,835
Home Equity – closed end	9,135	-	9,135
Home Equity –open end	56,599	2,573	54,026
Commercial & Industrial – Non-Real Estate	27,954	181	27,773
Consumer	8,219	18	8,201
Dealer Finance	54,086	72	54,013

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Credit Cards	2,745	-	2,745
Total	\$544,053	\$18,357	\$525,696



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

## NOTE 6

## ALLOWANCE FOR LOAN LOSSES (CONTINUED):

The following table shows the Company's loan portfolio broken down by internal loan grade (in thousands) as of December 31, 2016 and 2015:

December 31, 2016	Grade 1 Minimal Risk	Grade 2 Modest Risk	Grade 3 Average Risk	Grade 4 Acceptable Risk	Grade 5 Marginally Acceptable	Grade 6 Watch	Grade 7 Substandard	Grade 8 Doubtful	Total
Construction/Land Development	\$-	\$1,478	\$10,870	\$43,863	\$8,399	\$2,473	\$9,089	\$-	\$76,172
Farmland	65	-	3,073	3,456	4,446	1,861	-	-	12,901
Real Estate	-	1,149	62,168	74,242	28,266	4,680	2,253	-	172,758
Multi-Family	-	311	3,009	4,099	186	-	-	-	7,605
Commercial Real Estate	-	2,793	32,986	91,157	19,181	1,840	2,104	-	150,061
Home Equity – closed end	-	150	3,966	4,139	1,746	1,414	38	-	11,453
Home Equity – open end	124	1,724	16,415	30,974	4,547	125	511	-	54,420
Commercial & Industrial (Non-Real Estate)	1,375	1,267	6,827	19,530	2,198	39	70	-	31,306
Consumer (excluding dealer)	67	174	1,837	607	1,242	2,252	466	-	6,643
Total	\$1,631	\$9,046	\$141,151	\$272,065	\$70,211	\$14,684	\$14,531	\$-	\$523,319

	Credit Cards	Dealer Finance
Performing	\$2,822	\$65,291
Non performing	-	204
Total	\$2,822	\$65,495



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

## NOTE 6

## ALLOWANCE FOR LOAN LOSSES (CONTINUED):

December 31, 2015	Grade 1 Minimal Risk	Grade 2 Modest Risk	Grade 3 Average Risk	Grade 4 Acceptable Risk	Grade 5 Marginally Acceptable	Grade 6 Watch	Grade 7 Substandard	Grade 8 Doubtful	Total
Construction/Land Development	\$-	\$485	\$8,410	\$31,783	\$14,260	\$3,216	\$11,605	\$-	\$69,759
Farmland	66	-	2,615	3,768	4,952	1,977	-	-	13,378
Real Estate	-	955	54,400	76,545	23,695	8,334	2,658	-	166,587
Multi-Family	-	391	3,925	3,046	197	-	-	-	7,559
Commercial Real Estate	-	2,087	25,889	74,337	20,271	4,149	1,299	-	128,032
Home Equity – closed end	-	-	3,549	3,792	1,661	114	19	-	9,135
Home Equity – open end	-	1,657	15,043	31,455	4,827	398	3,219	-	56,599
Commercial & Industrial (Non-Real Estate)	896	646	6,423	17,053	2,281	517	138	-	27,954
Consumer (excluding dealer)	83	215	2,273	750	1,536	2,786	576	-	8,219
Total	\$1,045	\$6,436	\$122,527	\$242,529	\$73,680	\$21,491	\$19,514	\$-	\$487,222

	Credit Cards	Dealer Finance
Performing	\$2,730	\$53,826
Non performing	15	260
Total	\$2,745	\$54,086

Performing	\$2,730	\$53,826
Non performing	15	260
Total	\$2,745	\$54,086

Total	\$2,745	\$54,086
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Description of internal loan grades:

Grade 1 – Minimal Risk: Excellent credit, superior asset quality, excellent debt capacity and coverage, and recognized management capabilities.

Grade 2 – Modest Risk: Borrower consistently generates sufficient cash flow to fund debt service, excellent credit, above average asset quality and liquidity.

Grade 3 – Average Risk: Borrower generates sufficient cash flow to fund debt service. Employment (or business) is stable with good future trends. Credit is very good.

Grade 4 – Acceptable Risk: Borrower's cash flow is adequate to cover debt service; however, unusual expenses or capital expenses must be covered through additional long term debt. Employment (or business) stability is reasonable, but future trends may exhibit slight weakness. Credit history is good. No unpaid judgments or collection items

appearing on credit report.

Grade 5 – Marginally acceptable: Credit to borrowers who may exhibit declining earnings, may have leverage that is materially above industry averages, liquidity may be marginally acceptable. Employment or business stability may be weak or deteriorating. May be currently performing as agreed, but would be adversely affected by developing factors such as layoffs, illness, reduced hours or declining business prospects. Credit history shows weaknesses, past dues, paid or disputed collections and judgments, but does not include borrowers that are currently past due on obligations or with unpaid, undisputed judgments.





F & M Bank Corp. and Subsidiaries  
 Notes to the Consolidated Financial Statements  
 December 31, 2016 and 2015

NOTE 6

ALLOWANCE FOR LOAN LOSSES (CONTINUED):

Grade 6 – Watch: Loans are currently protected, but are weak due to negative balance sheet or income statement trends. There may be a lack of effective control over collateral or the existence of documentation deficiencies. These loans have potential weaknesses that deserve management’s close attention. Other reasons supporting this classification include adverse economic or market conditions, pending litigation or any other material weakness. Existing loans that become 60 or more days past due are placed in this category pending a return to current status.

Grade 7 – Substandard: Loans having well-defined weaknesses where a payment default and or loss is possible, but not yet probable. Cash flow is inadequate to service the debt under the current payment, or terms, with prospects that the condition is permanent. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the borrower and there is the likelihood that collateral will have to be liquidated and/or guarantor(s) called upon to repay the debt. Generally, the loan is considered collectible as to both principal and interest, primarily because of collateral coverage, however, if the deficiencies are not corrected quickly; there is a probability of loss.

Grade 8 – Doubtful: The loan has all the characteristics of a substandard credit, but available information indicates it is unlikely the loan will be repaid in its entirety. Cash flow is insufficient to service the debt. It may be difficult to project the exact amount of loss, but the probability of some loss is great. Loans are to be placed on non-accrual status when any portion is classified doubtful.

Credit card and dealer finance loans are classified as performing or nonperforming. A loan is nonperforming when payments of principal and interest are past due 90 days or more.

NOTE 7

TROUBLED DEBT RESTRUCTURING:

In the determination of the allowance for loan losses, management considers troubled debt restructurings and subsequent defaults in these restructurings by adjusting the loan grades of such loans, which are considered in the qualitative factors within the allowance for loan loss methodology. Defaults resulting in charge-offs affect the historical loss experience ratios which are a component of the allowance calculation. Additionally, specific reserves may be established on restructured loans which are evaluated individually for impairment.

During the twelve months ended December 31, 2016, the Bank modified 6 loans that were considered to be troubled debt restructurings. These modifications include rate adjustments, revisions to amortization schedules, suspension of principal payments for a temporary period, re-advancing funds to be applied as payments to bring the loan(s) current, or any combination thereof.

December 31, 2016

	Pre-Modification	Post-Modification
(in thousands)	Outstanding	Outstanding

Troubled Debt Restructurings Number of Contracts Recorded Investment Recorded Investment

Real Estate	2	\$141	\$141
Consumer	4	39	39
Total	6	\$180	\$180

As of December 31, 2016, there were no loans restructured in the previous twelve months, in default. A restructured loan is considered in default when it becomes 90 days past due.

65



F & M Bank Corp. and Subsidiaries  
 Notes to the Consolidated Financial Statements  
 December 31, 2016 and 2015

NOTE 7

TROUBLED DEBT RESTRUCTURING (CONTINUED):

During the twelve months ended December 31, 2015, the Bank modified 16 loans that were considered to be troubled debt restructurings. These modifications included rate adjustments, revisions to amortization schedules, suspension of principal payments for a temporary period, re-advancing funds to be applied as payments to bring the loan(s) current, or any combination thereof.

December 31, 2015

		Pre-Modification	Post-Modification
(in thousands)		Outstanding	Outstanding
Troubled Debt Restructurings	Number of Contracts	Recorded Investment	Recorded Investment
Commercial	1	\$974	\$974
Real Estate	5	1,408	1,408
Home Equity	4	1,414	1,414
Consumer	6	73	73
Total	16	\$3,869	\$3,869

As of December 31, 2015, there were no loans restructured in the previous twelve months, in default. A restructured loan is considered in default when it becomes 90 days past due.

NOTE 8

BANK PREMISES AND EQUIPMENT:

Bank premises and equipment as of December 31 are summarized as follows:

	2016	2015
Land	\$3,090,632	\$1,868,709
Buildings and improvements	9,404,429	7,209,427
Furniture and equipment	6,560,956	7,397,173

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	19,056,017	16,475,309
Less - accumulated depreciation	(8,788,082)	(8,933,231)
Net	\$10,267,935	\$7,542,078

Provisions for depreciation of \$801,093 in 2016, \$709,237 in 2015, and \$612,116 in 2014 were charged to operations.



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

## NOTE 9

## OTHER REAL ESTATE OWNED:

The table below reflects other real estate owned (OREO) activity for 2016 and 2015:

## Other Real Estate Owned

	2016	2015
Balance as of January 1	\$2,127,685	\$3,507,153
Loans transferred to OREO	566,272	125,000
Capital improvements	24,335	98,929
Sale of OREO	(623,249)	(1,065,792)
Write down of OREO or losses on sale	(19,074)	(537,605)
Balance as of December 31	\$2,075,969	\$2,127,685

At December 31, 2016, the balance of real estate owned includes \$121,450 of foreclosed residential real estate properties recorded as a result of obtaining physical possession of the property. At December 31, 2016, the recorded investment of consumer mortgage loans secured by residential real estate properties for which formal foreclosure procedures are in process is \$40,377.

## NOTE 10

## DEPOSITS:

Time deposits that meet or exceed the FDIC insurance limit of \$250,000 at year end 2016 and 2015 were \$7,841,553 and \$6,605,644. At December 31, 2016, the scheduled maturities of time deposits are as follows:

2017	\$53,013,651
2018	57,544,691
2019	25,625,074
2020	12,136,116
2021 and after	8,908,548
Total	\$157,228,080

## NOTE 11

## SHORT-TERM DEBT:

Short-term debt, all maturing within 12 months, as of December 31, 2016 and 2015 is summarized as follows:

Outstanding	Average	Weighted
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	Maximum Outstanding At		Balance	Average	
	at any Month End	Year End	Outstanding	Interest Rate	Yield
2016					
Federal funds purchased	\$11,421,000	\$-	\$635,653	.02%	.98%
FHLB short term	50,000,000	40,000,000	34,740,437	.11%	.12%
Securities sold under agreements to repurchase	4,272,235	-	2,133,239	.55%	.25%
Totals		\$40,000,000	\$37,509,329	.15%	.15%
2015					
Federal funds purchased	\$8,843,000	\$959,217	\$833,907	.02%	.78%
FHLB short term	45,000,000	20,000,000	26,739,726	.16%	.19%
Securities sold under agreements to repurchase	4,697,341	3,994,834	4,443,753	.04%	.25%
Totals		\$24,954,051	\$32,017,386	.21%	.22%





F & M Bank Corp. and Subsidiaries  
 Notes to the Consolidated Financial Statements  
 December 31, 2016 and 2015

NOTE 11  
 SHORT-TERM DEBT (CONTINUED)

Securities sold under repurchase agreements are secured transactions with customers and generally mature the day following the date sold. Federal funds purchased are unsecured overnight borrowings from other financial institutions. FHLB short term debt, which is secured by the loan portfolio, is a daily rate variable loan that acts as a line of credit to meet financing needs.

As of December 31, 2016, the Company had unsecured lines of credit with correspondent banks totaling \$26,000,000, which may be used in the management of short-term liquidity, in which no balances were outstanding.

NOTE 12  
 LONG-TERM DEBT:

The Company borrowed \$20,000,000 from the Federal Home Loan Bank of Atlanta (FHLB) in 2016 to fund loan growth and extend maturities of long term debt at lower rates. The Company borrowed \$40,000,000 in 2015. The interest rates on the long-term debt were fixed at the time of the advance and ranged from 1.16% to 2.56%; the weighted average interest rate was 1.80% and 1.86% at December 31, 2016 and 2015, respectively. The balance of these obligations at December 31, 2016 and December 31, 2015 were \$63,982,000 and \$48,161,000, respectively. The long-term debt is secured by qualifying mortgage loans held for investment by the Company.

The maturities of long-term Federal Home Loan Bank long term debt as of December 31, 2016, were as follows:

2017	\$4,429,000
2018	9,429,000
2019	6,929,000
2020	14,429,000
2021	10,929,000
Thereafter	17,837,000
	Total \$63,982,000

The Company has a small note payable to purchase a lot adjacent to one of its branches in the amount of \$255,000 payable in three annual installments.

NOTE 13  
 INCOME TAX EXPENSE:

The components of income tax expense were as follows:

	2016	2015	2014
Current expense			
Federal	\$3,108,055	\$3,227,013	\$1,777,598

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Deferred (benefit) expense			
Federal	(8,751)	(340,941)	505,684
State	-	-	9,854
Total Deferred (benefit) expense	(8,751)	(340,941)	515,538
Total Income Tax Expense	\$3,099,305	\$2,886,072	\$2,293,136



F & M Bank Corp. and Subsidiaries  
Notes to the Consolidated Financial Statements  
December 31, 2016 and 2015

## NOTE 13

## INCOME TAX EXPENSE (CONTINUED):

The components of deferred taxes as of December 31, were as follows:

	2016	2015		2016	2015
Deferred Tax Assets:					
Allowance for loan losses	\$2,353,979	\$2,564,214			
Split Dollar Life Insurance	4,440	4,440			
Nonqualified deferred compensation	855,635	702,440			
Low income housing partnerships losses	93,561	210,107			
Core deposit amortization	165,124	176,605			
Other real estate owned	280,248	269,610			
Unfunded pension benefit obligation	1,633,388	1,382,268			
Total Assets	\$5,386,375	\$5,309,684			
Deferred Tax Liabilities:					
Unearned low income housing credits			\$307,042	\$418,416	
Depreciation			437,253	359,406	
Prepaid pension			1,839,781	1,988,736	
Goodwill tax amortization			900,641	901,340	
Net unrealized gain on securities available for sale			2,989	1,757	
Total Liabilities			3,487,706	3,669,655	
Net Deferred Tax Asset (included in Other Assets on Balance Sheet)			\$1,898,668	\$1,640,029	

The following table summarizes the differences between the actual income tax expense and the amounts computed using the federal statutory tax rates:

	2016	2015	2014
Tax expense at federal statutory rates	\$4,306,709	\$3,843,048	\$2,959,056
Increases (decreases) in taxes resulting from:			
State income taxes, net of federal benefit	5,882	8,087	8,659

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Partially tax-exempt income	(41,135)	(46,348)	(54,529)
Tax-exempt income	(216,999)	(222,672)	(190,192)
LIH and historic credits	(896,063)	(700,882)	(506,742)
Deferred Tax Asset Valuation Allowance – reversal	-	-	396,440
Other	(59,088)	4,840	(112,714)
Total Income Tax Expense	\$3,099,305	\$2,886,072	\$2,293,136

The Company has analyzed the tax positions taken or expected to be taken in its tax returns and concluded it has no liability related to uncertain tax positions in accordance with accounting guidance related to income taxes.

The Company and its subsidiaries file federal income tax returns and state income tax returns. With few exceptions, the Company is no longer subject to federal or state income tax examinations by tax authorities for years before 2013.



F & M Bank Corp. and Subsidiaries  
 Notes to the Consolidated Financial Statements  
 December 31, 2016 and 2015

NOTE 14

EMPLOYEE BENEFITS:

Defined Benefit Pension Plan

The Company has a qualified noncontributory defined benefit pension plan which covers substantially all of its employees hired before April 1, 2012. The benefits are primarily based on years of service and earnings. The Company uses December 31st as the measurement date for the defined benefit pension plan.

The following table provides a reconciliation of the changes in the benefit obligations and fair value of plan assets for 2016, 2015 and 2014:

	2016	2015	2014
Change in Benefit Obligation			
Benefit obligation, beginning	\$10,944,658	\$10,777,415	\$7,933,568
Service cost	631,874	648,334	501,032
Interest cost	452,896	410,944	377,706
Actuarial (gain) loss			