

Milacron Holdings Corp.  
Form 10-Q  
November 01, 2018

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.  
Commission File Number 001-37458

Milacron Holdings Corp.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)

80-0798640  
(I.R.S. Employer  
Identification Number)

10200 Alliance Road, Suite 200  
Cincinnati, Ohio 45242  
(Address of principal executive offices, including zip code)  
(513) 487-5000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

|   |  |  |  |  |
|---|--|--|--|--|
| Large accelerated filer <input checked="" type="checkbox"/> | Accelerated filer <input type="checkbox"/> | Non-accelerated filer <input type="checkbox"/> | Smaller reporting company <input type="checkbox"/> | Emerging growth company <input type="checkbox"/> |
|---|--|--|--|--|

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financing accounting standards provided pursuant to Section 13(a) of

the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

At September 30, 2018, there were 70,716,952 common shares, \$0.01 par value per share, outstanding.

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Milacron Holdings Corp.  
 Quarterly Report on Form 10-Q  
 For the Period Ended September 30, 2018

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### Cautionary Note Regarding Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 that are subject to risks and uncertainties. All statements other than statements of historical fact or relating to present facts or current conditions contained in this Quarterly Report on Form 10-Q are forward-looking statements. Forward-looking statements give our current expectations and projections relating to our financial condition, results of operations, plans, objectives, future performance and business. You can identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. These statements may include words such as “anticipate,” “estimate,” “expect,” “project,” “plan,” “intend,” “believe,” “may,” “should,” “can have,” “likely” and other words and terms of similar meaning in connection with any discussion of the timing or nature of future operating or financial performance or other events. Examples of forward-looking statements include, but are not limited to statements we make regarding (1) our belief that our cash and cash equivalents, cash flow from operations and borrowings under our asset-based revolving credit facility and other foreign lines of credit will provide us adequate cash to fund the operating needs, working capital, capital expenditure, debt service and other requirements for our business for the foreseeable future; (2) estimated capital expenditures for future periods; and (3) estimated cost savings and opportunities to drive margin improvements.

The forward-looking statements contained in this Quarterly Report on Form 10-Q are based on assumptions that we have made in light of our industry experience and our perceptions of historical trends, current conditions, expected future developments and other factors we believe are appropriate under the circumstances. As you read this Quarterly Report on Form 10-Q, you should understand that these statements are not guarantees of performance or results. They involve risks, uncertainties (many of which are beyond our control) and assumptions. Although we believe that these forward-looking statements are based on reasonable assumptions, you should be aware that many factors could affect our actual operating and financial performance and cause our performance to differ materially from the performance anticipated in the forward-looking statements, including the risk factors discussed in Item 1A. Risk Factors included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2017, as filed with the Securities and Exchange Commission (“SEC”) on February 28, 2018. There may be other factors that may cause our actual results to differ materially from the forward-looking statements.

Should one or more of these risks or uncertainties materialize, or should any of these assumptions prove incorrect, our actual operating and financial performance may vary in material respects from the performance projected in these forward-looking statements. We caution you therefore against relying on these forward-looking statements.

Any forward-looking statement made by us in this Quarterly Report on Form 10-Q speaks only as of the date on which we make it. Factors or events that could cause our actual operating and financial performance to differ may emerge from time to time, and it is not possible for us to predict all of them. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

MILACRON HOLDINGS CORP.  
CONDENSED CONSOLIDATED BALANCE SHEETS

|   | September 30,<br>2018            | December 31,<br>2017 |
|---|----------------------------------|----------------------|
|   | (Unaudited)                      |                      |
|   | (in millions, except share data) |                      |
| Assets  |                                  |                      |
| Current assets:   |                                  |                      |
| Cash and cash equivalents   | \$150.3                          | \$ 187.9             |
| Accounts receivable, net  | 183.0                            | 186.3                |
| Inventories, net:   |                                  |                      |
| Raw materials   | 90.1                             | 90.2                 |
| Work-in-process   | 61.3                             | 56.0                 |
| Finished products   | 139.9                            | 121.7                |
| Total inventories, net  | 291.3                            | 267.9                |
| Prepaid and other current assets  | 67.2                             | 62.8                 |
| Total current assets  | 691.8                            | 704.9                |
| Property and equipment, net   | 245.3                            | 260.8                |
| Goodwill  | 516.8                            | 535.1                |
| Intangible assets, net  | 305.2                            | 332.4                |
| Other noncurrent assets   | 34.4                             | 25.6                 |
| Total assets  | \$1,793.5                        | \$ 1,858.8           |
| Liabilities and shareholders' equity  |                                  |                      |
| Current liabilities:  |                                  |                      |
| Short-term borrowings   | \$6.6                            | \$ 7.4               |
| Long-term debt and capital lease obligations due within one year  | —                                | 9.4                  |
| Accounts payable  | 116.6                            | 121.6                |
| Advanced billings and deposits  | 57.1                             | 62.8                 |
| Accrued salaries, wages and other compensation  | 29.8                             | 29.7                 |
| Other current liabilities   | 81.9                             | 75.7                 |
| Total current liabilities   | 292.0                            | 306.6                |
| Long-term debt and capital lease obligations  | 853.1                            | 916.4                |
| Deferred income tax liabilities   | 59.1                             | 60.4                 |
| Accrued pension liabilities   | 30.3                             | 30.9                 |
| Other noncurrent accrued liabilities  | 22.4                             | 23.8                 |
| Total liabilities   | 1,256.9                          | 1,338.1              |
| Shareholders' equity:   |                                  |                      |
| Preferred stock - \$0.01 par value, 50,000,000 shares authorized, none outstanding  | —                                | —                    |
| Common stock - \$0.01 par value, 500,000,000 shares authorized; 70,716,952 and 69,644,918 issued and outstanding as of September 30, 2018 and December 31, 2017, respectively | 0.7                              | 0.7                  |
| Capital in excess of par value  | 690.7                            | 675.9                |
| Retained deficit  | (34.8)                           | (70.5)               |
| Accumulated other comprehensive loss  | (120.0)                          | (85.4)               |
| Total shareholders' equity  | 536.6                            | 520.7                |
| Total liabilities and shareholders' equity  | \$1,793.5                        | \$ 1,858.8           |
| See accompanying notes.   |                                  |                      |



MILACRON HOLDINGS CORP.  
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
 (Unaudited)

|  | Three Months<br>Ended<br>September 30,<br>2018 |         | Nine Months<br>Ended<br>September 30,<br>2018 |           |
|--|--|---------|---|-----------|
|  | 2017   |         | 2017  |           |
|  | (in millions, except per share data)           |         |   |           |
| Net sales                                    | \$308.3  | \$314.7 | \$946.8                                       | \$909.3   |
| Cost of sales                                | 205.7  | 216.0   | 628.1   | 613.0     |
| Manufacturing margins                        | 102.6  | 98.7    | 318.7   | 296.3     |
| Operating expenses:                          |  |         |   |           |
| Selling, general and administrative expenses | 60.4   | 61.3    | 191.7   | 189.8     |
| Amortization expense                         | 6.6  | 7.3     | 20.1  | 21.4      |
| (Gain) loss on currency translation          | (1.7 )   | (4.1 )  | 0.9   | (8.2 )    |
| Other expense, net                           | 4.1  | 4.4     | 14.5  | 14.6      |
| Total operating expenses                     | 69.4   | 68.9    | 227.2   | 217.6     |
| Operating earnings                           | 33.2   | 29.8    | 91.5  | 78.7      |
| Interest expense, net                        | 10.6   | 11.1    | 32.6  | 33.9      |
| Loss on debt extinguishment                  | 0.3  | —       | 1.0   | 25.2      |
| Other non-operating expenses                 | 0.2  | 0.2     | 0.7   | 0.8       |
| Earnings before income taxes                 | 22.1   | 18.5    | 57.2  | 18.8      |
| Income tax expense                           | 7.2  | 6.2     | 21.5  | 21.0      |
| Net earnings (loss)                          | \$14.9   | \$12.3  | \$35.7  | \$(2.2 )  |
| Earnings (loss) per share:                   |  |         |   |           |
| Basic  | \$0.21   | \$0.18  | \$0.51  | \$(0.03 ) |
| Diluted                                      | \$0.21   | \$0.17  | \$0.50  | \$(0.03 ) |
| See accompanying notes.                      |  |         |   |           |

See accompanying notes.

## MILACRON HOLDINGS CORP.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Unaudited)

|   | Three Months<br>Ended<br>September 30,<br>2018 |         | Nine Months<br>Ended<br>September 30,<br>2018 |           |
|---|--|---------|---|-----------|
|   | 2017   |         | 2017  |           |
|   | (in millions)                                  |         |   |           |
| Net earnings (loss)                                 | \$ 14.9  | \$ 12.3 | \$ 35.7                                       | \$ (2.2 ) |
| Other comprehensive income (loss), net of tax:      |  |         |   |           |
| Foreign currency translation (loss) gain            | (17.7 )  | 23.4    | (42.7 )                                       | 63.1      |
| Unrecognized post-retirement plan gain (loss)       | 0.1  | (0.1 )  | 0.6   | (0.4 )    |
| Unrealized gain (loss) on hedging activities        | 1.8  | —       | 7.5   | (1.6 )    |
| Total other comprehensive (loss) income, net of tax | (15.8 )  | 23.3    | (34.6 )                                       | 61.1      |
| Comprehensive (loss) income                         | \$(0.9 )                                       | \$ 35.6 | \$ 1.1  | \$ 58.9   |
| See accompanying notes.                             |  |         |   |           |



## MILACRON HOLDINGS CORP.

## CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(Unaudited)

|  | Common<br>Stock<br>(Shares) | Common<br>Stock | Capital In<br>Excess of<br>Par Value | Retained<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Loss | Totals   |
|--|-----------------------------|-----------------|--------------------------------------|---------------------|---|----------|
| (in millions, except share data)             |                             |                 |                                      |                     |   |          |
| Balance at December 31, 2016                 | 68,473,561                  | \$ 0.7          | \$ 661.0                             | \$ (68.9 )          | \$ (157.9 )                                   | \$ 434.9 |
| Adjustment to adopt new accounting standards | —                           | —               | 0.8                                  | (2.7 )              | —   | (1.9 )   |
| Balance at January 1, 2017                   | 68,473,561                  | 0.7             | 661.8                                | (71.6 )             | (157.9 )                                      | 433.0    |
| Stock-based compensation activity            | 616,104                     | —               | 3.8                                  | —                   | —   | 3.8      |
| Net loss                                     | —                           | —               | —                                    | (24.6 )             | —   | (24.6 )  |
| Other comprehensive income, net of tax       | —                           | —               | —                                    | —                   | 18.8  | 18.8     |
| Balance at March 31, 2017                    | 69,089,665                  | 0.7             | 665.6                                | (96.2 )             | (139.1 )                                      | 431.0    |
| Stock-based compensation activity            | 152,380                     | —               | 3.7                                  | —                   | —   | 3.7      |
| Net earnings                                 | —                           | —               | —                                    | 10.1                | —   | 10.1     |
| Other comprehensive income, net of tax       | —                           | —               | —                                    | —                   | 19.0  | 19.0     |
| Balance at June 30, 2017                     | 69,242,045                  | 0.7             | 669.3                                | (86.1 )             | (120.1 )                                      | 463.8    |
| Stock-based compensation activity            | 174,273                     | —               | 2.8                                  | —                   | —   | 2.8      |
| Net earnings                                 | —                           | —               | —                                    | 12.3                | —   | 12.3     |
| Other comprehensive income, net of tax       | —                           | —               | —                                    | —                   | 23.3  | 23.3     |
| Balance at September 30, 2017                | 69,416,318                  | \$ 0.7          | \$ 672.1                             | \$ (73.8 )          | \$ (96.8 )                                    | \$ 502.2 |
| Balance at December 31, 2017                 | 69,644,918                  | \$ 0.7          | \$ 675.9                             | \$ (70.5 )          | \$ (85.4 )                                    | \$ 520.7 |
| Stock-based compensation activity            | 732,789                     | —               | 5.5                                  | —                   | —   | 5.5      |
| Net earnings                                 | —                           | —               | —                                    | 5.9                 | —   | 5.9      |
| Other comprehensive income, net of tax       | —                           | —               | —                                    | —                   | 31.0  | 31.0     |
| Balance at March 31, 2018                    | 70,377,707                  | 0.7             | 681.4                                | (64.6 )             | (54.4 )                                       | 563.1    |
| Stock-based compensation activity            | 117,413                     | —               | 4.3                                  | —                   | —   | 4.3      |
| Net earnings                                 | —                           | —               | —                                    | 14.9                | —   | 14.9     |
| Other comprehensive loss, net of tax         | —                           | —               | —                                    | —                   | (49.8 )                                       | (49.8 )  |
| Balance at June 30, 2018                     | 70,495,120                  | 0.7             | 685.7                                | (49.7 )             | (104.2 )                                      | 532.5    |
| Stock-based compensation activity            | 221,832                     | —               | 5.0                                  | —                   | —   | 5.0      |
| Net earnings                                 | —                           | —               | —                                    | 14.9                | —   | 14.9     |
| Other comprehensive loss, net of tax         | —                           | —               | —                                    | —                   | (15.8 )                                       | (15.8 )  |
| Balance at September 30, 2018                | 70,716,952                  | \$ 0.7          | \$ 690.7                             | \$ (34.8 )          | \$ (120.0 )                                   | \$ 536.6 |
| See accompanying notes.                      |                             |                 |                                      |                     |   |          |

MILACRON HOLDINGS CORP.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

|  | Nine Months<br>Ended September<br>30,<br>2018    2017<br>(in millions) |            |
|--|--|------------|
| Operating activities   |  |            |
| Net earnings (loss)  | \$35.7   | \$ (2.2 )  |
| Adjustments to reconcile net earnings (loss) to net cash provided by operating activities:         |  |            |
| Depreciation and amortization  | 42.0   | 43.4       |
| Unrealized loss (gain) on currency translation of intercompany advances                            | 1.8  | (9.4 )     |
| Amortization of deferred financing costs   | 2.3  | 2.3        |
| Loss on debt extinguishment  | 1.0  | 25.2       |
| Non-cash stock-based compensation expense  | 8.7  | 6.5        |
| Deferred income taxes  | 1.7  | 2.3        |
| Changes in assets and liabilities:   |  |            |
| Accounts receivable  | (1.5 )   | (21.8 )    |
| Inventories  | (29.6 )  | (35.8 )    |
| Prepaid and other current assets   | (2.1 )   | (8.3 )     |
| Accounts payable   | (1.2 )   | 1.5        |
| Advanced billings and deposits   | (4.2 )   | 5.5        |
| Other current liabilities  | 1.1  | (3.9 )     |
| Other noncurrent assets  | 0.4  | 0.5        |
| Other noncurrent accrued liabilities   | (0.6 )   | 1.6        |
| Net cash provided by operating activities  | 55.5   | 7.4        |
| Investing activities   |  |            |
| Purchases of property and equipment  | (25.3 )  | (34.3 )    |
| Proceeds from disposals of property and equipment  | 8.7  | 3.7        |
| Net cash used in investing activities  | (16.6 )  | (30.6 )    |
| Financing activities   |  |            |
| Proceeds from issuance of long-term debt (original maturities longer than 90 days)                 | —  | 1,016.3    |
| Payments on long-term debt and capital lease obligations (original maturities longer than 90 days) | (75.1 )  | (1,023.0 ) |
| Net decrease in short-term borrowings (original maturities of 90 days or less)                     | (0.5 )   | (0.1 )     |
| Debt extinguishment costs  | —  | (18.0 )    |
| Proceeds from exercise of stock options  | 6.1  | 3.8        |
| Proceeds from lease financing transaction  | —  | 10.9       |
| Debt issuance costs  | (0.8 )   | (9.6 )     |
| Net cash used in financing activities  | (70.3 )  | (19.7 )    |
| Effect of exchange rate changes on cash  | (6.2 )   | 6.1        |
| Decrease in cash and cash equivalents  | (37.6 )  | (36.8 )    |
| Cash and cash equivalents at beginning of period   | 187.9  | 130.2      |
| Cash and cash equivalents at end of period   | \$150.3  | \$ 93.4    |
| See accompanying notes   |  |            |

MILACRON HOLDINGS CORP.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

As of September 30, 2018 and December 31, 2017 and for the

Three and Nine Months Ended September 30, 2018 and 2017

1. Background and Basis of Presentation

Milacron Holdings Corp. (the "Company" or "Milacron") is a global leader in the manufacture, distribution, and service of highly engineered and customized systems used in the plastic technology and processing industry. The Company has a full-line product portfolio that includes hot runner systems, injection molding, blow molding and extrusion equipment and produces process control systems, mold bases and components and maintenance, repair and operating ("MRO") supplies for plastic processing equipment and fluid technology. The Company operates throughout the world and is headquartered in Cincinnati, Ohio.

The accompanying unaudited Condensed Consolidated Financial Statements of the Company have been prepared in accordance with generally accepted accounting principles for interim financial information and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by United States generally accepted accounting principles ("U.S. GAAP") for complete financial statements. However, in the opinion of management, all adjustments (consisting of normal recurring accruals) have been made that are necessary for a fair presentation of the Condensed Consolidated Financial Statements for the interim periods. The interim period results are not necessarily indicative of the results to be expected for the full year. These interim Condensed Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements and related notes for the fiscal year ended December 31, 2017 included in the Company's Annual Report on Form 10-K filed with the SEC on February 28, 2018.

Recently Adopted Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers (Topic 606) ("ASU 2014-09"). ASU 2014-09, as further amended, affects virtually all aspects of an entity's revenue recognition, including determining the measurement of revenue and the timing of when it is recognized for the transfer of goods or services to customers. ASU 2014-09 was effective for the Company beginning January 1, 2018. The guidance permits two methods of adoption - retrospectively to each prior reporting period presented (full retrospective method), or retrospectively with the cumulative effect of initially applying the guidance recognized at the date of initial application (modified retrospective method). The new standard also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows from customer contracts. The Company has completed its detailed review of the new standard and adopted Topic 606 on January 1, 2018, using the modified retrospective method, which did not result in an adjustment to equity. The Company's sales transactions generally consist of a single performance obligation to transfer promised goods or services.

In March 2017, the FASB issued ASU 2017-07, Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Costs ("ASU 2017-07"). ASU 2017-07 requires the service component of pension and other postretirement benefit costs to be presented in the same line item as other employee compensation costs on the consolidated statements of operations; however, the other components of net benefit cost are required to be presented outside of operating income within the consolidated statements of operations. ASU 2017-07 is effective for fiscal years beginning after December 31, 2017 and the Company adopted the accounting standard update as of January 1, 2018. The other components of net benefit cost of \$0.2 million and \$0.2 million for the three months ended September 30, 2018 and 2017, respectively, and \$0.7 million and \$0.8 million for the nine months ended September 30, 2018 and 2017, respectively, are presented in a separate line outside of operations within the Condensed Consolidated Statements of Operations. The Company has retrospectively applied the change in accounting principle to all periods presented. The adoption of this standard update had no other effect on the Condensed Consolidated Financial Statements.

Recently Issued Accounting Pronouncements

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842) ("ASU 2016-02"). ASU 2016-02 establishes a right-of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the

balance sheet for all leases with terms longer than twelve months. Leases will be either classified as finance or operating, with classification affecting the pattern of expense recognition in the income statement. ASU 2016-02 also requires significant additional disclosures about the amount, timing and uncertainty of cash flows from leases. ASU 2016-02 is effective for the Company beginning January 1, 2019 with early adoption allowed and practical expedients to measure the effect of adoption also being allowed. The Company does not plan to early adopt ASU 2016-02.

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MILACRON HOLDINGS CORP.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

1. Background and Basis of Presentation (continued)

The Company is currently evaluating the impact of the new guidance on its consolidated financial position and results of operations. The Company expects the adoption of the standard will result in a material increase to the assets and liabilities on the consolidated balance sheet. The Company plans to elect the transition package of practical expedients permitted within the new standard, which among other things, allows the Company to carryforward historical lease classification. The Company plans to elect the transition option which allows the Company to not apply the guidance in Topic 842 in the comparative periods presented in the financial statements in the year of adoption. The Company also expects to make an accounting election that will keep leases with an initial term of twelve months or less (short-term leases) off the balance sheet and result in amortization of lease expense on a straight-line basis over the lease term. The Company continues to make progress in gathering the necessary data elements for the lease population and a system provider has been selected, with system configuration and implementation almost complete.

2. Revenue

On January 1, 2018, the Company adopted ASU 2014-09 using the modified retrospective method applied to those contracts which were not completed as of January 1, 2018. Results for reporting periods beginning after January 1, 2018 are presented under ASU 2014-09, while prior period amounts are not adjusted and continue to be reported in accordance with historic accounting.

The Company applies the provisions of Accounting Standards Codification ("ASC") 606-10, Revenue from Contracts with Customers, and all related appropriate guidance. The Company recognizes revenue under the core principle to depict the transfer of control to the Company's customers in an amount reflecting the consideration the Company expects to be entitled. In order to achieve that core principle, the Company applies the following five step approach: (1) identify the contract with a customer, (2) identify the performance obligations in the contract, (3) determine the transaction price, (4) allocate the transaction price to the performance obligations in the contract, and (5) recognize revenue when the performance obligation is satisfied.

The Company considers customer purchase orders to be contracts with a customer. For each contract, the Company considers the promise to transfer products, each of which are distinct, to be the identified performance obligations. As the Company's standard payment terms are less than one year, the Company has elected the practical expedient under ASC 606-10-32-18 to not assess whether a contract has a significant financing component. The Company allocates the transaction price to each distinct product based on their relative standalone selling price. Revenue is recognized when control of the product is transferred to the customer (i.e., when the Company's performance obligation is satisfied), which typically occurs at shipment.

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MILACRON HOLDINGS CORP.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 2. Revenue (continued)

The following table provides information about disaggregated revenue by primary geographical and end markets, and includes a reconciliation of the disaggregated revenue with reportable segments:

Three Months Ended September 30, 2018

Advanced Melt

Plastic Delivery

Processing and Control Technologies

Technological Systems

Total

(in millions)

## Primary geographical markets:

|               |         |          |         |         |
|---------------|---------|----------|---------|---------|
| North America | \$103.7 | \$ 34.7  | \$ 13.5 | \$151.9 |
| Europe        | 17.5    | 29.8     | 12.2    | 59.5    |
| China         | 4.0     | 28.1     | 4.3     | 36.4    |
| India         | 25.2    | 3.7      | 0.3     | 29.2    |
| Other         | 16.5    | 12.5     | 2.3     | 31.3    |
| Total         | \$166.9 | \$ 108.8 | \$ 32.6 | \$308.3 |

## End markets:

|                                |         |          |         |         |
|--------------------------------|---------|----------|---------|---------|
| Automotive                     | \$24.0  | \$ 21.4  | \$ 7.7  | \$53.1  |
| Packaging                      | 36.0    | 10.7     | 0.1     | 46.8    |
| Consumer goods                 | 21.7    | 16.8     | 1.5     | 40.0    |
| Electronics                    | 13.0    | 8.4      | 1.6     | 23.0    |
| Medical                        | 5.0     | 7.4      | 0.2     | 12.6    |
| Construction                   | 19.2    | 0.4      | —       | 19.6    |
| Custom molders                 | 19.8    | 11.2     | —       | 31.0    |
| Industrial machinery and other | 28.2    | 32.5     | 21.5    | 82.2    |
| Total                          | \$166.9 | \$ 108.8 | \$ 32.6 | \$308.3 |

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## MILACRON HOLDINGS CORP.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 2. Revenue (continued)

|                                | Nine Months Ended September 30, 2018 |                  |               |         |
|--------------------------------|--------------------------------------|------------------|---------------|---------|
|                                | Advanced Melt                        | Plastic Delivery | Fluid Control | Total   |
|                                | Processing                           | and Control      | Technologies  |         |
|                                | Systems                              |                  |               |         |
|                                | (in millions)                        |                  |               |         |
| Primary geographical markets:  |                                      |                  |               |         |
| North America                  | \$308.4                              | \$ 105.3         | \$ 39.5       | \$453.2 |
| Europe                         | 53.9                                 | 96.4             | 38.2          | 188.5   |
| China                          | 15.4                                 | 99.9             | 10.6          | 125.9   |
| India                          | 84.9                                 | 11.3             | 1.0           | 97.2    |
| Other                          | 36.6                                 | 36.5             | 8.9           | 82.0    |
| Total                          | \$499.2                              | \$ 349.4         | \$ 98.2       | \$946.8 |
| End markets:                   |                                      |                  |               |         |
| Automotive                     | \$65.8                               | \$ 64.0          | \$ 22.4       | \$152.2 |
| Packaging                      | 112.2                                | 32.5             | 0.2           | 144.9   |
| Consumer goods                 | 59.4                                 | 54.7             | 4.5           | 118.6   |
| Electronics                    | 37.5                                 | 42.9             | 5.3           | 85.7    |
| Medical                        | 18.5                                 | 23.0             | 0.6           | 42.1    |
| Construction                   | 67.9                                 | 1.3              | —             | 69.2    |
| Custom molders                 | 60.4                                 | 27.5             | —             | 87.9    |
| Industrial machinery and other | 77.5                                 | 103.5            | 65.2          | 246.2   |
| Total                          | \$499.2                              | \$ 349.4         | \$ 98.2       | \$946.8 |

We receive payments from customers based upon contractual billing schedules. Accounts receivable are recorded when the right to receive consideration becomes unconditional. Contract liabilities include payments received in advance of performance under the contract and are realized with the associated revenue recognized under the contract. Significant changes in the contract liabilities balances during the three and nine months ended September 30, 2018 are as follows:

|  | Three Months Ended September 30, 2018 | Nine Months Ended September 30, 2018 |
|--|---------------------------------------|--------------------------------------|
|  | (in millions)                         |                                      |
| Balance at beginning of period                     | \$62.9                                | \$ 62.8                              |
| Additional advanced billings and deposits received | 85.9                                  | 274.1                                |
| Revenue recognized                                 | (90.4 )                               | (275.3 )                             |
| Foreign currency translation adjustments and other | (1.3 )                                | (4.5 )                               |
| Balance at end of period                           | \$57.1                                | \$ 57.1                              |

Sales, value-add, and other taxes collected concurrent with revenue-producing activities are excluded from revenue. Incidental items that are immaterial in the context of the contract are recognized as expense. The expected costs associated with our base warranties and field service actions are recognized as expense when the products are sold. We recognize revenue for service contracts that extend mechanical and maintenance beyond our base warranties over

the life of the contract.

The Company generally expenses sales commissions when incurred because the amortization period would have been one year or less. These costs are recorded within selling, general and administrative expenses in the Condensed Consolidated Statements of Operations. As permitted by Topic 606, the Company does not disclose the value of unsatisfied performance obligations for (1) contracts with an original expected length of one year or less, and (2) contracts for which we recognize revenue at the amount to which we have the right to invoice for services performed.



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## MILACRON HOLDINGS CORP.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 3. Goodwill and Other Intangible Assets

The following table summarizes the changes in the Company's goodwill, by reportable segment, for the nine months ended September 30, 2018:

|  | Advanced<br>Plastic Processing<br>Technologies<br>(in millions) | Melt<br>Delivery Control<br>Systems<br>(in millions) | Fluid<br>Control Technologies<br>(in millions) | Corporate | Total    |
|--|---|--|--|-----------|----------|
| Balance at December 31, 2017             | \$35.6  | \$ 452.6   | \$ 46.9  | \$        | —\$535.1 |
| Foreign currency translation adjustments | —   | (18.3)   | —  | —         | (18.3)   |
| Balance at September 30, 2018            | \$35.6  | \$ 434.3   | \$ 46.9  | \$        | —\$516.8 |

There were no goodwill impairment charges during the three and nine months ended September 30, 2018 and 2017.

Accumulated goodwill impairment was \$1.4 million at September 30, 2018 and December 31, 2017.

The following table summarizes the Company's other intangible assets at September 30, 2018:

|   | Gross<br>Amount<br>(in millions) | Accumulated<br>Amortization<br>(in millions) | Net<br>Amount |
|---|----------------------------------|--|---------------|
| Intangible assets subject to amortization:      |                                  |  |               |
| Trademarks                                      | \$42.2                           | \$ 24.7                                      | \$ 17.5       |
| Technology                                      | 116.8                            | 54.1   | 62.7          |
| Customer relationships                          | 229.7                            | 141.8  | 87.9          |
| Total intangible assets subject to amortization | 388.7                            | 220.6  | 168.1         |
| Trademarks, not subject to amortization         | 137.1                            | —  | 137.1         |
| Total   | \$525.8                          | \$ 220.6                                     | \$ 305.2      |

The following table summarizes the Company's other intangible assets at December 31, 2017:

|   | Gross<br>Amount<br>(in millions) | Accumulated<br>Amortization<br>(in millions) | Net<br>Amount |
|---|----------------------------------|--|---------------|
| Intangible assets subject to amortization:      |                                  |  |               |
| Trademarks                                      | \$43.3                           | \$ 22.5                                      | \$ 20.8       |
| Technology                                      | 119.7                            | 48.1   | 71.6          |
| Customer relationships                          | 232.5                            | 134.1  | 98.4          |
| Total intangible assets subject to amortization | 395.5                            | 204.7  | 190.8         |
| Trademarks, not subject to amortization         | 141.6                            | —  | 141.6         |
| Total   | \$537.1                          | \$ 204.7                                     | \$ 332.4      |

Consolidated amortization expense related to intangible assets subject to amortization was \$6.6 million and \$7.3 million for the three months ended September 30, 2018 and 2017, respectively. Consolidated amortization expense related to intangible assets subject to amortization was \$20.1 million and \$21.4 million for the nine months ended September 30, 2018 and 2017, respectively.

## 4. Income Taxes

An estimated annual effective tax rate is used to determine the quarterly provision for income taxes. The effective rate is based on various factors including expected annual income, statutory tax rates, tax planning strategies in the various jurisdictions in which the Company operates, permanent items, valuation allowances against deferred tax assets and the ability to utilize tax credits and net operating loss carryforwards. Subsequent recognition, derecognition and measurement of uncertain tax positions are separately recognized in the quarter in which the underlying transaction or event occurs which causes variability in the effective tax rates from quarter to quarter.



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MILACRON HOLDINGS CORP.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

4. Income Taxes (continued)

The effective rate for each period differs from the U.S. federal statutory income tax rate due to the mix of earnings by jurisdiction and the effect of transaction costs and business combination accounting adjustments that do not provide tax benefits. The valuation allowances also cause volatility in the effective rate as they reduce deferred tax assets in jurisdictions which lack sufficient positive evidence regarding the ability to utilize the assets and no tax benefit or expense is recognized for losses or income incurred in those jurisdictions.

At December 31, 2017, the Company had estimated U.S. net operating loss carryforwards totaling \$136.5 million, which are scheduled to expire beginning in 2029. As of December 31, 2017, the Company had determined that it has experienced multiple ownership changes under Internal Revenue Code Section 382 in prior years. During the three months ended June 30, 2018, the Company completed a formal study and determined that the usage of the Company's U.S. net operating losses are limited due to ownership changes that occurred during 2015 and 2017. The Company does not expect the annual limitation to increase U.S. cash taxes or income tax expense.

In accordance with ASC 740, the Company records interest and penalties associated with uncertain tax positions within income tax expense in the Company's Condensed Consolidated Statements of Operations. The Company does not have a material liability recorded for interest and penalties related to uncertain tax positions for any period presented.

Tax Cuts and Jobs Act

On December 22, 2017, the Tax Cuts and Jobs Act of 2017 (the "Tax Act") was signed into law and institutes fundamental changes to the taxation of multinational corporations. The Tax Act reduces the corporate tax rate to 21%, repeals the alternative minimum tax ("AMT"), limits the interest deduction, enhances the expensing of capital investments, implements a dividend exemption system, eliminates the deferral of foreign earnings, provides a minimum tax on low-taxed foreign earnings and new measures to deter base erosion. As part of the transition to the new tax system, the Tax Act imposes a one-time transition tax on historical undistributed earnings of foreign affiliates through the year ended December 31, 2017. Milacron has applied the guidance in Staff Accounting Bulletin 118 when accounting for the enactment-date effects of the Tax Act. As of September 30, 2018, the Company has not completed its accounting for all effects of the Tax Act as further described below. The Company will continue to refine its calculations as additional analysis is completed and as the Company gains a more thorough understanding of the tax law. These changes could be material to income tax expense. As a result of the Tax Act, the Company projects U.S. taxable income for 2018. The projected taxable income has no impact on the effective tax rate as the expense of utilizing the U.S. net operating loss carryforwards is offset by the benefit of reversing the associated valuation allowances.

**Corporate Tax Rate Change** - For the year ended December 31, 2017, the Company recorded an income tax benefit of \$4.6 million due to the decrease in the corporate tax rate from 35% to 21%. The income tax benefit resulted from reducing net deferred tax liabilities to the new lower rate. There was no impact on the Consolidated Financial Statements as a result of revaluing the Company's U.S. deferred tax assets as the income tax expense was offset by an income tax benefit for revaluing the associated valuation allowances. During the three and nine months ended September 30, 2018, the Company made no adjustments to the provisional amounts recorded as of December 31, 2017 and the Company expects to be complete upon the latter of the filing of the Company's 2017 U.S. income tax return or the issuance of final income tax regulations, but no later than December 22, 2018.

**Elimination of Alternative Minimum Tax** - For the year ended December 31, 2017, the Company recorded an income tax benefit of \$6.7 million due to the elimination of the AMT and the Company reversed valuation allowances recorded against its AMT credit carryovers. Under the Tax Act, the AMT credit carryovers will be refunded between

2019 and 2022. During the three and nine months ended September 30, 2018, the Company made no adjustments to the provisional amounts recorded as of December 31, 2017 and the Company expects to be complete upon the filing of the Company's 2017 U.S. income tax return.

**Mandatory Transition Tax** - For the year ended December 31, 2017, the Company recorded a provisional transition tax of \$6.5 million. The Company expects to utilize existing U.S. net operating loss carryforwards in lieu of paying the transition tax over the next eight years. The one-time transition tax is based on the Company's total post-1986 earnings and profits (E&P) which the Company had deferred from U.S. income taxes under previous U.S. tax law. During the three months ended September 30, 2018, the Company reduced its estimated provisional transition tax to \$4.9 million. This reduction had no impact on the Company's expected effective tax rate as a result of the Company's full valuation allowance position in the U.S. The Company will continue to refine its calculations of the provisional amounts recorded as revised at September 30, 2018. The Company expects to be complete upon the latter of the filing of the Company's 2017 U.S. income tax return or the issuance of final income tax regulations, but no later than December 22, 2018.

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## MILACRON HOLDINGS CORP.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 4. Income Taxes (continued)

Global Intangible Low-Taxed Income ("GILTI") - The GILTI provisions of the Tax Act also require the Company to include in its U.S. income tax return foreign subsidiary earnings in excess of an allowable return on the foreign subsidiary's tangible assets. The Company expects that it will have incremental U.S. taxable income as a result of the GILTI provisions beginning in 2018. The FASB states that an entity can make an accounting policy election to either recognize deferred taxes for temporary basis differences expected to reverse as GILTI in future years or provide for the tax expense related to GILTI in the year the tax is incurred. Given the complexity of the GILTI provisions, the Company is still evaluating the effects of the GILTI provisions and has not yet determined its accounting policy. As of September 30, 2018, the Company computed an estimate of GILTI income for 2018; however, the estimate did not impact the Company's effective tax rate as a result of the Company's full valuation allowance position in the U.S.

Interest Limitation - The Tax Act limits net interest expense to 30% of adjusted taxable income. At September 30, 2018, the Company expects its interest expense deduction to be limited; however, the limitation did not impact the Company's expected effective tax rate as a result of the Company's full valuation allowance position in the U.S.

Undistributed Foreign Earnings - As of September 30, 2018, the Company asserts that all foreign earnings will be indefinitely reinvested with the exception of certain foreign investments in which earnings and cash generation are in excess of local needs. With the passage of the Tax Act, the Company's deferral of recognition of its previously earned foreign earnings ceased. Deferred tax liabilities recorded represent withholding taxes on accumulated foreign earnings for which the Company does not intend to permanently reinvest. The Company will continue to monitor its assertion related to investment of foreign earnings.

## 5. Debt

Debt for the Company consists of the following:

|  | September 30, 2018                 |        |         | December 31, 2017                  |         |         |
|--|------------------------------------|--------|---------|------------------------------------|---------|---------|
|  | Unamortized<br>Discount            |        |         | Unamortized<br>Discount            |         |         |
|  | Principal and<br>Issuance<br>Costs | Debt   | Net     | Principal and<br>Issuance<br>Costs | Debt    | Net     |
|  | (in millions)                      |        |         |                                    |         |         |
| Senior secured term loan facility due September 2023 | \$862.5                            | \$ 9.5 | \$853.0 | \$937.5                            | \$ 11.9 | \$925.6 |
| Borrowings under other lines of credit               | 6.6                                | —      | 6.6     | 7.4                                | —       | 7.4     |
| Capital lease obligations and other                  | 0.1                                | —      | 0.1     | 0.2                                | —       | 0.2     |
| Total debt   | 869.2                              | 9.5    | 859.7   | 945.1                              | 11.9    | 933.2   |
| Less current portion                                 | (6.6 )                             | —      | (6.6 )  | (16.9 )                            | (0.1 )  | (16.8 ) |
| Total debt less current portion                      | \$862.6                            | \$ 9.5 | \$853.1 | \$928.2                            | \$ 11.8 | \$916.4 |

On February 28, 2018, April 30, 2018 and July 31, 2018, the Company made voluntary \$25.0 million principal payments, totaling \$75.0 million, on the senior secured term loan facility due September 2023 ("2017 Term Loan Facility"). As a result of these transactions, the Company recognized a loss on debt extinguishment of \$0.3 million and \$1.0 million for the three and nine months ended September 30, 2018, respectively, related to the write-off of deferred financing costs associated with the Company's 2017 Term Loan Facility.

On April 27, 2018, the Company's senior secured asset-based revolving credit facility ("ABL Facility") was amended and restated to reduce each of the applicable margins in determining the interest rates on loans by 0.50% per annum, reduce the unused line fee by 0.125% per annum, extend the maturity date to April 2023 and reallocate \$5.0 million of availability under the ABL Facility from the German sub-facility to the U.S. sub-facility. The covenants and other terms of the ABL Facility were not significantly changed.

The Company recognized a \$25.2 million loss on debt extinguishment during the nine months ended September 30, 2017. The loss on debt extinguishment includes an \$18.0 million premium paid to redeem the Company's previously outstanding 7.75% senior unsecured notes due 2021 ("Senior Unsecured Notes") and the write-off of \$7.2 million of

deferred financing costs and debt discount associated with the Senior Unsecured Notes as well as the write-off of deferred financing costs related to the Company's previously outstanding senior secured term loan facility due September 2020.

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## MILACRON HOLDINGS CORP.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 6. Employee Benefit Plans

The Company sponsors three noncontributory defined benefit pension plans for certain non-U.S. employees and retirees. One plan covers certain employees in the United Kingdom and the other two plans cover certain employees in Germany. The service cost was \$0.1 million for the three months ended September 30, 2018 and 2017 and \$0.3 million for the nine months ended September 30, 2018 and 2017 and is included in cost of sales and selling, general and administrative expenses in the Company's Condensed Consolidated Statements of Operations. The other components of net periodic pension costs totaled \$0.2 million and \$0.2 million for the three months ended September 30, 2018 and 2017, respectively, and \$0.7 million and \$0.8 million for the nine months ended September 30, 2018 and 2017, respectively, and are included in other non-operating expenses in the Company's Condensed Consolidated Statements of Operations.

## 7. Net Earnings (Loss) Per Share

The following is a reconciliation of the numerator and denominator of the basic and diluted net earnings (loss) per share ("EPS") computations:

|   | Three Months<br>Ended September<br>30,<br>2018 2017                |         | Nine Months<br>Ended September<br>30,<br>2018 2017 |            |
|---|--|---------|--|------------|
|   | (in millions, except common share<br>and per common share amounts) |         |  |            |
| Numerator:  |  |         |  |            |
| Net earnings (loss)   | \$ 14.9  | \$ 12.3 | \$ 35.7  | \$ (2.2 )  |
| Denominator:  |  |         |  |            |
| Denominator for basic EPS—weighted-average common shares            | 69,968,684   | 72,996  | 69,612,084   | 68,479,192 |
| Dilutive effect of stock-based compensation arrangements            | 2,023,425  | 2,239   | 2,180,790  |            |
| Denominator for diluted EPS—adjusted weighted-average common shares | 71,992,109   | 75,235  | 71,793,684   | 68,479,192 |
| Basic EPS   | \$0.21   | \$ 0.18 | \$0.51   | \$ (0.03 ) |
| Diluted EPS   | \$0.21   | \$ 0.17 | \$0.50   | \$ (0.03 ) |

The diluted EPS calculation for the three and nine months ended September 30, 2018 excludes the effect of 0.4 million and 1.2 million outstanding stock options, respectively, as their effect is anti-dilutive. The diluted EPS calculation for the three and nine months ended September 30, 2018 excludes the effect of 0.2 million outstanding performance stock units as the performance criteria has not yet been achieved. The diluted EPS calculation for the three months ended September 30, 2017 excludes 1.5 million outstanding stock options as their effect is anti-dilutive. The diluted EPS calculation for the three and nine months ended September 30, 2017 excludes the effect of 0.1 million outstanding performance stock units as the performance criteria has not yet been achieved. The diluted EPS calculation for the nine months ended September 30, 2017 excludes the effect of 0.7 million shares of restricted stock, 0.2 million restricted stock units and 4.9 million outstanding stock options as their effect is anti-dilutive. Holders of non-vested stock-based compensation awards do not have voting rights or rights to receive nonforfeitable dividends on the shares covered by the awards.

## 8. Stock-based Compensation

On March 1, 2018, the Company granted 0.1 million performance stock units, 0.3 million restricted stock awards and 0.2 million restricted stock units under the 2015 Equity Incentive Plan. The performance stock units contain a three-year performance period with a performance target based on return on invested capital and possible payouts ranging from 50% to 200% of the target awards. The restricted stock awards and restricted stock units vest in equal annual increments over three years.

## 9. Derivative Financial Instruments

In the normal course of business, including the purchasing of materials and selling of products, the Company is exposed to certain risks related to fluctuations in foreign currency exchange rates. The Company uses foreign currency forward contracts to manage risks from these market fluctuations. The Company is also exposed to certain risks related to fluctuations in interest rates and uses interest rate swaps to manage risk from these market fluctuations. The counterparties to these financial instruments are financial institutions with strong credit ratings. The Company maintains control over the size of positions entered into with any one counterparty and monitors the credit ratings of these institutions.



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MILACRON HOLDINGS CORP.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

9. Derivative Financial Instruments (continued)

Foreign Currency Forward Contracts

The Company currently hedges its risk relative to fluctuations in the Canadian dollar, Euro and Japanese yen for forecasted cash outflows denominated in these currencies. The Company had foreign currency forward contracts denominated in these currencies outstanding with notional amounts totaling \$11.3 million at September 30, 2018 and \$0.3 million at December 31, 2017. As of September 30, 2018, all of the Company's outstanding instruments mature within the next three months.

The Company's derivative instruments discussed above are designated as cash flow hedges and the fair value of these derivative instruments was \$0.2 million at September 30, 2018 and is included in other current liabilities in the Company's Condensed Consolidated Balance Sheets and was insignificant at December 31, 2017.

The Company also enters into derivative instruments (forwards) to economically hedge the impact of fluctuations in the Indian rupee. During the three and nine months ended September 30, 2018, the Company recognized losses of \$0.1 million and \$0.2 million, respectively, related to the changes in fair value of these derivative instruments not designated as hedges. These gains and losses are recognized immediately within the Company's Condensed Consolidated Statements of Operations and are classified within (gain) loss on currency translation. The fair value of these derivative instruments not designated as hedges at September 30, 2018 was \$0.2 million and is included in other current liabilities in the Company's Condensed Consolidated Balance Sheets.

Interest Rate Swap Agreements

The Company is exposed to changes in interest rates on its variable rate debt. In order to manage this risk, on February 16, 2017, Milacron LLC, a wholly-owned subsidiary of the Company, entered into two interest rate swap transactions effective for a four-year period beginning January 31, 2018 with a total notional amount of \$400.0 million. The interest rate swaps are intended to manage the Company's interest rate risk by fixing the interest rate on a portion of the Company's debt outstanding under the 2017 Term Loan Facility that was previously subject to a floating interest rate equal to 1-month LIBOR plus a credit spread. The swaps provide for the Company to pay a fixed rate of 2.062% per annum on such portion of the outstanding debt in exchange for receiving a variable interest rate based on 1-month LIBOR. The effect is a synthetically fixed rate of 2.062% plus the loan spread for the term and debt hedged.

The Company designated these interest rate swaps as cash flow hedges of floating rate borrowings and expects the hedge to be highly effective in offsetting fluctuations in the designated interest payments resulting from changes in the benchmark interest rate. The gains and losses on the designated interest rate swaps will offset losses and gains on the transactions being hedged. The fair value of the interest rate swaps is calculated by taking into consideration current interest rates and the current creditworthiness of the counterparties or the Company, as applicable. The effective portion of changes in the fair value of the interest rate swaps is reflected as a component of accumulated other comprehensive income (loss) and recognized as interest expense, net as payments are paid or accrued. The remaining gain or loss in excess of the cumulative change in the present value of the future cash flows of the hedge item, if any (i.e. the ineffective portion), is recognized as interest expense, net during the current period. During the three and nine months ended September 30, 2018, the Company recorded \$0.1 million of hedge ineffectiveness in earnings. During the three and nine months ended September 30, 2017, hedge ineffectiveness was insignificant.

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## MILACRON HOLDINGS CORP.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 9. Derivative Financial Instruments (continued)

The following table provides the effect of the Company's foreign currency forward contracts and interest rate swaps designated as cash flow hedges on the Company's Condensed Consolidated Financial Statements for the three and nine months ended September 30, 2018 and 2017:

| Type of instrument:                   | Gain (Loss)<br>Recognized in OCI<br>on<br>Derivative<br>(Effective<br>Portion)<br>(in millions) | Gain (Loss)<br>Reclassified from<br>Accumulated OCI<br>into Income<br>(Effective Portion) |
|---------------------------------------|---|---|
|                                       |   |   |
| Three Months Ended September 30, 2018 |   |   |
| Foreign exchange contracts            | \$ 0.6  | \$ —  |
| Interest rate swaps                   | \$ 1.3  | \$ (0.4 )   |
| Three Months Ended September 30, 2017 |   |   |
| Foreign exchange contracts            | \$ (0.1 )   | \$ (0.4 )   |
| Interest rate swaps                   | \$ (0.2 )   | \$ —  |
| Nine Months Ended September 30, 2018  |   |   |
| Foreign exchange contracts            | \$ (0.4 )   | \$ 0.2  |
| Interest rate swaps                   | \$ 9.7  | \$ (0.4 )   |
| Nine Months Ended September 30, 2017  |   |   |
| Foreign exchange contracts            | \$ 0.6  | \$ (0.8 )   |
| Interest rate swaps                   | \$ (2.7 )   | \$ —  |

All gains (losses) that are reclassified from accumulated other comprehensive income (loss) into income (effective portion) are classified in (gain) loss on currency translation or cost of sales within the Company's Condensed Consolidated Statements of Operations. The gain (loss) recognized related to the ineffective portion of the foreign exchange contracts was immaterial for all periods presented.

**Fair Value Measurements**

The Company estimates the fair value of its financial instruments utilizing an established three-level hierarchy. The hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date as follows:

Level 1—Valuation is based upon unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2—Valuation is based upon quoted prices for similar assets and liabilities in active markets, or other inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial statements.

Level 3—Valuation is based upon other unobservable inputs that are significant to the fair value measurements.

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## MILACRON HOLDINGS CORP.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 9. Derivative Financial Instruments (continued)

The classification of fair value measurements within the established three-level hierarchy is based upon the lowest level of input that is significant to that measurement. The fair values of the Company's derivative instruments were measured using valuations based upon quoted prices for similar assets and liabilities in active markets (Level 2) and are valued by reference to similar financial instruments, adjusted for terms specific to the contracts. There were no transfers between the three levels of the fair value hierarchy during any period presented. The derivative assets and liabilities measured at fair value on a recurring basis as of September 30, 2018 and December 31, 2017 were as follows:

|   | Balance Sheet Location           | Total Level 1 | Level 2 | Level 3 |
|---|----------------------------------|---------------|---------|---------|
|   |                                  | (in millions) |         |         |
| September 30, 2018                                      |                                  |               |         |         |
| Foreign currency forward contracts (liability position) | Other current liabilities        | \$0.2         | \$ —    | \$ —    |
| Interest rate swap agreements (asset position)          | Prepaid and other current assets | \$2.2         | \$ —    | \$ —    |
| Interest rate swap agreements (asset position)          | Other noncurrent assets          | \$8.3         | \$ —    | \$ —    |
| December 31, 2017                                       |                                  |               |         |         |
| Interest rate swap agreements (asset position)          | Other noncurrent assets          | \$1.7         | \$ —    | \$ —    |
| Interest rate swap agreements (liability position)      | Other current liabilities        | \$1.0         | \$ —    | \$ —    |

## 10. Accumulated Other Comprehensive Income (Loss)

The following table summarizes the changes in the accumulated balances for each component of accumulated other comprehensive income (loss):

|   | Foreign<br>Currency<br>Translation | Unrecognized<br>Post-<br>Retirement<br>Plan Losses | Derivative<br>Financial<br>Instruments | Total     |
|---|------------------------------------|--|--|-----------|
|   | (in millions)                      |  |  |           |
| Balance at June 30, 2017  | \$(110.3)                          | \$ (7.6 )  | \$ (2.2 )                              | \$(120.1) |
| Other comprehensive income (loss) before reclassifications              | 23.4                               | (0.2 )   | (0.3 )                                 | 22.9      |
| Amounts reclassified from accumulated other comprehensive income (loss) | —                                  | 0.1  | 0.3                                    | 0.4       |
| Other comprehensive income (loss)                                       | 23.4                               | (0.1 )   | —                                      | 23.3      |
| Balance at September 30, 2017   | \$(86.9 )                          | \$ (7.7 )  | \$ (2.2 )                              | \$(96.8 ) |
| Balance at June 30, 2018  | \$(103.3)                          | \$ (6.7 )  | \$ 5.8                                 | \$(104.2) |
| Other comprehensive (loss) income before reclassifications              | (17.7 )                            | 0.1  | 1.4                                    | (16.2 )   |
| Amounts reclassified from accumulated other comprehensive income (loss) | —                                  | —  | 0.4                                    | 0.4       |
| Other comprehensive (loss) income                                       | (17.7 )                            | 0.1  | 1.8                                    | (15.8 )   |
| Balance at September 30, 2018   | \$(121.0)                          | \$ (6.6 )  | \$ 7.6                                 | \$(120.0) |
| Balance at December 31, 2016  | \$(150.0)                          | \$ (7.3 )  | \$ (0.6 )                              | \$(157.9) |
| Other comprehensive income (loss) before reclassifications              | 63.1                               | (0.8 )   | (2.3 )                                 | 60.0      |
| Amounts reclassified from accumulated other comprehensive income (loss) | —                                  | 0.4  | 0.7                                    | 1.1       |
| Other comprehensive income (loss)                                       | 63.1                               | (0.4 )   | (1.6 )                                 | 61.1      |
| Balance at September 30, 2017   | \$(86.9 )                          | \$ (7.7 )  | \$ (2.2 )                              | \$(96.8 ) |
| Balance at December 31, 2017  | \$(78.3 )                          | \$ (7.2 )  | \$ 0.1                                 | \$(85.4 ) |

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|   |           |           |        |           |
|---|-----------|-----------|--------|-----------|
| Other comprehensive (loss) income before reclassifications              | (42.7 )   | 0.3       | 7.3    | (35.1 )   |
| Amounts reclassified from accumulated other comprehensive income (loss) | —         | 0.3       | 0.2    | 0.5       |
| Other comprehensive (loss) income                                       | (42.7 )   | 0.6       | 7.5    | (34.6 )   |
| Balance at September 30, 2018   | \$(121.0) | \$ (6.6 ) | \$ 7.6 | \$(120.0) |

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## MILACRON HOLDINGS CORP.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The following table summarizes the reclassifications out of accumulated other comprehensive income (loss) during the three and nine months ended September 30, 2018 and 2017:

|  | Classification | Three Months<br>Ended<br>September<br>30,<br>2018 2017<br>(in millions) |         |
|--|----------------|---|---------|
| Unrealized pension and post-retirement obligations:                        |                |   |         |
| Adjustment of pension and post-retirement obligations                      | (a)            | \$(0.1)   | \$(0.2) |
| Tax benefit  | (c)            | 0.1   | 0.1     |
| Adjustment of pension and post-retirement obligations, net of tax          |                | —   | (0.1 )  |
| Derivative financial instruments:  |                |   |         |
| Loss on derivative financial instruments                                   | (b)            | (0.4 )  | (0.4 )  |
| Tax benefit  | (c)            | —   | 0.1     |
| Loss on derivative financial instruments, net of tax                       |                | (0.4 )  | (0.3 )  |
| Total reclassifications from accumulated other comprehensive income (loss) |                | \$(0.4)   | \$(0.4) |

|  | Classification | Nine Months<br>Ended<br>September<br>30,<br>2018 2017<br>(in millions) |         |
|--|----------------|--|---------|
| Unrealized pension and post-retirement obligations:                        |                |  |         |
| Adjustment of pension and post-retirement obligations                      | (a)            | \$(0.4)  | \$(0.5) |
| Tax benefit  | (c)            | 0.1  | 0.1     |
| Adjustment of pension and post-retirement obligations, net of tax          |                | (0.3 )   | (0.4 )  |
| Derivative financial instruments:  |                |  |         |
| Loss on derivative financial instruments                                   | (b)            | (0.2 )   | (0.8 )  |
| Tax benefit  | (c)            | —  | 0.1     |
| Loss on derivative financial instruments, net of tax                       |                | (0.2 )   | (0.7 )  |
| Total reclassifications from accumulated other comprehensive income (loss) |                | \$(0.5)  | \$(1.1) |

(a) Amount is included in the calculation of pension cost within other non-operating expenses in the Company's Condensed Consolidated Statements of Operations.

(b) Amount is included in cost of sales and (gain) loss on currency translation in the Company's Condensed Consolidated Statements of Operations.

(c) These amounts are included in income tax expense in the Company's Condensed Consolidated Statements of Operations.

## 11. Warranty Reserves

A reserve for estimated warranty costs is recorded at the time of sale of machinery and parts and is periodically adjusted to reflect actual experience.

The following table summarizes changes in the Company's warranty reserves for the periods indicated. Accrued warranty reserves are included in other current liabilities in the Company's Condensed Consolidated Balance Sheets:

| Three<br>Months<br>Ended | Nine<br>Months<br>Ended |
|--------------------------|-------------------------|
|--------------------------|-------------------------|

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|  | September 30, 2018 |        | September 30, 2017 |        |
|--|--------------------|--------|--------------------|--------|
|  | (in millions)      |        |                    |        |
| Balance at beginning of period           | \$9.4              | \$8.8  | \$9.9              | \$8.7  |
| Warranty expense                         | 1.9                | 4.9    | 9.4                | 13.0   |
| Warranty claims paid                     | (2.3 )             | (4.2 ) | (10.0)             | (12.6) |
| Foreign currency translation adjustments | —                  | 0.2    | (0.3 )             | 0.6    |
| Balance at end of period                 | \$9.0              | \$9.7  | \$9.0              | \$9.7  |

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

12. Restructuring Reserves

2018 Actions

In connection with the Company's organizational redesign initiatives in Europe, the Company has committed to a plan to sell its facility located in Malterdingen, Germany. As of September 30, 2018, this facility met the held-for-sale criteria set forth in U.S. GAAP, resulting in the classification of \$9.7 million of property and equipment as held-for-sale. No impairment was recognized during the three and nine months ended September 30, 2018 and the book value of the facility is classified within prepaid and other current assets in the accompanying Condensed Consolidated Balance Sheets. The Malterdingen, Germany facility is reported within the Advanced Plastic Processing Technologies segment.

2017 Actions

The Company recorded severance expense of \$2.7 million during the nine months ended September 30, 2017 related to the elimination of certain positions within the Company's Advanced Plastic Processing Technologies and Corporate segments. These amounts are included within other expense, net in the Company's Condensed Consolidated Statements of Operations and are expected to be substantially paid in cash by the fourth quarter of 2018. The total remaining liability under these severance-related actions was \$0.2 million and \$1.2 million as of September 30, 2018 and December 31, 2017, respectively, and is included in other current liabilities in the Company's Condensed Consolidated Balance Sheets.

2016 Actions

On September 30, 2016, the Company's wholly-owned subsidiary Ferromatik Milacron GmbH entered into an agreement with its local works council setting forth a restructuring plan related to its manufacturing facility in Malterdingen, Germany whereby certain operational functions will be shifted to the Company's operations in the Czech Republic, United States and India. During the three months ended March 31, 2018, the Company identified additional employees to be included within the Company's existing restructuring plan. As a result of these additions, as well as the impact of movements in foreign currency, the Company expects to incur total severance and other related costs of approximately \$28.0 million to \$29.0 million. During the three months ended September 30, 2018 and 2017, the Company recorded severance expense of \$3.2 million and \$2.8 million, respectively, and during the nine months ended September 30, 2018 and 2017, the Company recorded severance expense of \$12.8 million and \$8.1 million, respectively, related to this restructuring plan which is included within other expense, net in the Company's Condensed Consolidated Statements of Operations. Substantially all of these costs will result in future cash expenditures and are expected to be substantially complete by the end of the first quarter of 2019. As the employees are required to render service in order to receive the termination benefits, the associated liability and expense are being recognized ratably over the future service period. The total remaining liability related to this plan was \$17.5 million and \$11.1 million as of September 30, 2018 and December 31, 2017, respectively, and is included in other current liabilities in the Company's Condensed Consolidated Balance Sheets.

13. Sale-Leaseback Transaction

In December 2017, the Company completed the sale of certain manufacturing equipment in the Company's Advanced Plastic Processing Equipment segment. The Company received proceeds of \$8.0 million in January 2018 from the sale and recorded a loss of \$0.4 million during the year ended December 31, 2017. In connection to the sale, the Company simultaneously entered into an agreement to lease back the equipment for a period of six years with a total of approximately \$8.0 million to be paid over the term of the lease in accordance with the rent schedule included in the lease agreement. The lease has been classified as an operating lease and the Company has an option to purchase the equipment at the future fair value upon expiration of the lease.

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MILACRON HOLDINGS CORP.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 14. Business Segment Information

The Company's operations are principally managed based upon the products that are produced and are comprised of three operating segments, which are the same as the Company's reportable segments: Advanced Plastic Processing Technologies, Melt Delivery and Control Systems, and Fluid Technologies. The factors for determining the Company's reportable segments include the manner in which management evaluates performance combined with the nature of the individual business activities. The Company evaluates the performance of its segments based on net sales and operating earnings. Operating earnings includes net sales to third parties, related cost of sales and operating expenses directly attributable to the segments. Operating earnings for each segment excludes items that are of a non-operating nature or are of a corporate or functional governance nature. Costs excluded from segment operating earnings include interest expense, income taxes and various corporate expenses such as transaction costs associated with the acquisition of certain businesses, stock-based compensation expense and other separately managed general and administrative costs. The effects of intersegment transactions have been eliminated.

The following table summarizes total assets by segment:

|  | September 30,<br>2018 | December 31,<br>2017 |
|--|-----------------------|----------------------|
|  | (in millions)         |                      |
| Advanced Plastic Processing Technologies | \$512.0               | \$ 524.8             |
| Melt Delivery and Control Systems        | 1,068.7               | 1,104.5              |
| Fluid Technologies                       | 150.9                 | 149.0                |
| Corporate                                | 61.9                  | 80.5                 |
| Total assets                             | \$1,793.5             | \$ 1,858.8           |

The following table summarizes long-lived assets, net by segment:

|  | September 30,<br>2018 | December 31,<br>2017 |
|--|-----------------------|----------------------|
|  | (in millions)         |                      |
| Advanced Plastic Processing Technologies | \$110.8               | \$ 123.5             |
| Melt Delivery and Control Systems        | 110.4                 | 113.3                |
| Fluid Technologies                       | 17.5                  | 17.8                 |
| Corporate                                | 6.6                   | 6.2                  |
| Total long-lived assets, net             | \$245.3               | \$ 260.8             |

The following tables summarize segment information:

|  | Three Months<br>Ended<br>September 30,<br>2018 |         | Nine Months<br>Ended<br>September 30,<br>2018 |         |
|--|--|---------|---|---------|
|  | 2018   | 2017    | 2018  | 2017    |
|  | (in millions)                                  |         |   |         |
| Net sales to external customers:         |  |         |   |         |
| Advanced Plastic Processing Technologies | \$166.9  | \$175.9 | \$499.2                                       | \$498.8 |
| Melt Delivery and Control Systems        | 108.8  | 108.1   | 349.4   | 320.3   |
| Fluid Technologies                       | 32.6   | 30.7    | 98.2  | 90.2    |
| Total net sales to external customers    | \$308.3  | \$314.7 | \$946.8                                       | \$909.3 |



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## MILACRON HOLDINGS CORP.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 14. Business Segment Information (continued)

|  | Three Months<br>Ended<br>September 30,<br>2018    2017 |        | Nine Months<br>Ended<br>September 30,<br>2018    2017 |         |
|--|--|--------|---|---------|
|  | (in millions)  |        |   |         |
| Operating earnings (loss):               |  |        |   |         |
| Advanced Plastic Processing Technologies | \$12.9   | \$8.1  | \$26.1  | \$15.7  |
| Melt Delivery and Control Systems        | 25.4   | 26.9   | 82.4  | 82.5    |
| Fluid Technologies                       | 6.1  | 4.7    | 18.5  | 14.8    |
| Corporate                                | (11.2 )  | (9.9 ) | (35.5 )   | (34.3 ) |
| Total operating earnings                 | \$33.2   | \$29.8 | \$91.5  | \$78.7  |
| Capital expenditures:                    |  |        |   |         |
| Advanced Plastic Processing Technologies | \$4.3  | \$2.6  | \$9.4   | \$12.5  |
| Melt Delivery and Control Systems        | 3.9  | 5.6    | 12.7  | 19.7    |
| Fluid Technologies                       | 0.8  | 0.8    | 1.7   | 1.6     |
| Corporate                                | 0.4  | 0.3    | 1.5   | 0.5     |
| Total capital expenditures               | \$9.4  | \$9.3  | \$25.3  | \$34.3  |
| Depreciation and amortization:           |  |        |   |         |
| Advanced Plastic Processing Technologies | \$3.9  | \$4.5  | \$12.9  | \$14.2  |
| Melt Delivery and Control Systems        | 7.9  | 8.6    | 24.8  | 24.8    |
| Fluid Technologies                       | 1.1  | 1.2    | 3.3   | 3.6     |
| Corporate                                | 0.4  | 0.3    | 1.0   | 0.8     |
| Total depreciation and amortization      | \$13.3   | \$14.6 | \$42.0  | \$43.4  |

The following tables summarize net sales to external customers and long-lived assets, net by country:

|                                       | Three Months<br>Ended<br>September 30,<br>2018 2017 |         | Nine Months<br>Ended<br>September 30,<br>2018 2017 |         |
|---------------------------------------|---|---------|--|---------|
|                                       | (in millions)                                       |         |  |         |
| Net sales to external customers:      |   |         |  |         |
| United States                         | \$133.2   | \$138.2 | \$391.4  | \$402.4 |
| China                                 | 36.4  | 35.4    | 126.0  | 102.3   |
| India                                 | 29.3  | 31.6    | 97.2   | 83.7    |
| Rest of World                         | 109.4   | 109.5   | 332.2  | 320.9   |
| Total net sales to external customers | \$308.3   | \$314.7 | \$946.8  | \$909.3 |

September 30,  
2018 December  
31, 2017  
(in millions)

|                              |         |          |
|------------------------------|---------|----------|
| Long-lived assets, net:      |         |          |
| United States                | \$64.6  | \$ 67.9  |
| China                        | 48.0    | 48.1     |
| India                        | 36.9    | 27.5     |
| Czech Republic               | 38.9    | 48.2     |
| Canada                       | 31.1    | 31.0     |
| Rest of World                | 25.8    | 38.1     |
| Total long-lived assets, net | \$245.3 | \$ 260.8 |



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

For an understanding of the significant factors that influenced our results, the following discussion should be read in conjunction with our unaudited condensed consolidated financial statements and related notes appearing elsewhere in this report. This management's discussion and analysis should also be read in conjunction with the management's discussion and analysis and consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2017 as filed with the SEC on February 28, 2018.

### Overview

Milacron Holdings Corp. ("Milacron", the "Company", "we", "us" or "our") is a global leader in the manufacture, distribution, and service of highly engineered and customized systems within the plastic technology and processing industry. We serve this market through the following three segments:

▲Advanced Plastic Processing Technologies ("APPT");

▲Melt Delivery and Control Systems ("MDCS"); and

▲Fluid Technologies ("Fluids").

Our APPT segment designs, manufactures and sells plastic processing equipment and systems, which include injection molding, blow molding, extrusion and auxiliary systems along with the related parts and service, whereas our MDCS segment designs, manufactures and sells hot runner and process control systems, mold bases and components, and sells maintenance, repair and operating ("MRO") supplies. Hot runner systems are designed for each product a customer manufactures on an injection molding machine. Our Fluids segment is a global manufacturer of synthetic and semi-synthetic lubricants and coolants.

We are the only global company with a full-line product portfolio that includes hot runner systems, injection molding, blow molding and extrusion equipment. We maintain strong market positions across these products, as well as leading positions in process control systems, mold bases and components, MRO supplies and fluid technology.

Milacron has strong brand recognition with over 150 years of continuous operations. With products sold in over 100 countries across six continents, our established and market-driven global footprint is well-positioned to benefit from continued robust industry growth in both developed and emerging markets. Our breadth of products, long history, and global reach have resulted in a large installed base of plastic processing machines and hot runner systems.

Our strategy is designed to maximize revenue from consumable products across the life of a machine, while offering plastic technology solutions to a broad customer base. Management estimates that the value of available consumables revenue across the life of a machine is one to four times the cost of a machine. This strategy has shifted our revenue and earnings model to be more heavily weighted towards consumables, which comprise the majority of revenue from our plastic processing related APPT and MDCS segments on a combined basis. The consumables portion of our APPT and MDCS segments consists of: (1) machine aftermarket parts and service which are required annually, (2) hot runner systems and mold bases which are required each time new plastic parts are designed and existing plastic parts are redesigned, and (3) upgrades and overhauls which occur as customers decide to improve the performance or extend the life of their machines. Upon a customer's decision to replace a machine, we can repurchase the existing machine and sell it as a certified pre-owned machine. All of our sales in our Fluids segment are considered to be consumable and, when combined with our APPT and MDCS consumable product lines, consumables accounted for 64% of total fiscal 2017 sales and 65% and 67% of our sales for the three and nine months ended September 30, 2018, respectively. We believe this percentage will increase as we capture more of our customers' spend on consumable products through our lifecycle sales approach.

Our customers consist of many blue-chip and Fortune 500 companies including OEMs, molders and mold-makers.

Our customer base covers a wide range of end market applications including packaging, automotive, medical, construction, consumer goods and electronics. Our sales are geographically diversified, with 48% in North America, 20% in Europe, 13% in China, 10% in India and 9% in the rest of the world for the nine months ended September 30, 2018.

Global population growth, coupled with continued urbanization, increased purchasing power and improved lifestyle in emerging markets has resulted in greater demand for a broad range of finished plastic products in many segments of the economy, including automotive, construction and consumer products. We believe that our strong global presence positions us well to capture a portion of this growth. Milacron has made significant investments in China and India in

order to capitalize on the projected growth rates of the plastic business in these markets. We plan to continue to expand our manufacturing capabilities while also increasing our technical, marketing and sales efforts. We also continue to strategically reorganize our manufacturing base in order to shift resources to high growth geographic markets.

### Key Drivers of our Businesses

Milacron's strategy is focused on growing revenue and operating profits through selective initiatives that leverage our market position, geographic footprint and core competencies. Management expects, in the near term, profitability will be driven by both revenue growth and margin expansion. Management expects that revenue growth will come from underlying market growth in our key segments, geographic expansion of certain product lines, continued penetration of hot runners and incremental share gain from new products. New products are focused on solidifying our current market position, expanding our addressable market and expanding the market through the introduction of technology that displaces other materials, primarily metal and glass. Operating margin expansion is expected to result from active cost reduction initiatives focused on leveraging our geographic footprint that will allow us to consolidate manufacturing capacity, sales offices and call centers on a regional basis, and shift certain back-office functions from a decentralized local structure to a low-cost country global shared service center model.

### Cost Reduction Initiatives

Milacron's organizational redesign and cost reduction initiatives are in the process of being implemented and are expected to yield approximately \$35 million of annual run-rate cost savings by the end of 2018. In fiscal 2017, Milacron incurred approximately \$59 million of one-time costs related to these projects and during the nine months ended September 30, 2018, approximately \$26 million of costs were incurred related to these projects.

See the information relating to implementation of strategic initiatives discussed in Item 1A. Risk Factors included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017, as filed with the SEC on February 28, 2018.

### Advanced Plastic Processing Technologies

The key factors affecting our APPT segment results include demand for plastic processing machinery, raw material inputs and cost structure.

**Demand.** Increased demand in the plastic processing machinery industry is expected to be driven by the overall expected rise in plastic processing, increasing equipment age and continuing advances in technology, such as the shift to higher-end equipment as plastic processors seek to reduce their operating costs and produce higher quality products. With 62% of APPT sales for the nine months ended September 30, 2018 occurring in North America, demand is also impacted by customers bringing manufacturing operations back to North America.

**Raw Material Inputs.** Steel, which we source both directly and indirectly through our component suppliers, is the primary material used in our products. We do not enter into derivative financial instruments to hedge our commodity price risk and currently do not have a significant number of long-term supply contracts with key suppliers. In order to secure our supply needs, we have developed a global network of reliable, low-cost suppliers.

**Cost Structure.** Our APPT segment is focused on optimizing our global manufacturing and back-office infrastructure to maximize operating efficiencies and minimize fixed cost structure.

### Melt Delivery and Control Systems

The key factors affecting our MDCS segment results include demand for hot runner systems and hot halves, mold bases, components, raw material inputs and cost structure.

**Demand.** Consistent with historical periods, according to a August 2017 Interconnection Consulting report, the hot runner market is expected to grow faster than the overall global economy based on macro-economic drivers involving product life cycles, demographics, technology conversion and greater use of plastic. Demand within the hot runner market is driven more by the frequency of product design changes and model refreshes than by end product volume, because hot runner systems are typically custom ordered for each new product mold, representing a critical factor in the market's resiliency during economic cycles.

**Raw Material Inputs.** Steel is the primary raw material input for our MDCS segment. Although long-term contracts with steel suppliers are not typical, our business has purchase order commitments for a portion of our annual spend of higher-volume grades of steel. These purchase orders extend an average of three to six months, with prices negotiated annually. This allows us to forecast our costs in the MDCS segment and, given the short lead time between the initial request for a quotation and the finalized design, we have historically been able to pass along price changes, accordingly.

Cost Structure. Our MDCS segment is focused on controlling its cost structure by increasing best-cost country sourcing in addition to establishing comprehensive operations in India for applications engineering and the consolidation of several back-office support functions within our shared services center.

## Fluid Technologies

The key factors affecting our Fluids segment results include demand for metalworking fluids and raw material inputs. Demand. Demand for industrial fluids is closely tied to demand for metal products, which are produced on metalworking machinery through cutting, stamping and other processes. As industrial production and demand for metalworking machinery grows, manufacturers will require increased amounts of high-quality coolants, lubricants and cleaners to maximize productivity and extend the life of equipment and tooling. Market trends indicate higher technology fluids demand due to environmental and health concerns and as more exotic metals become more prevalent.

Raw Material Inputs. Many of the raw materials in our industrial fluids are derivatives of petroleum or natural gas. As a result, fluctuations in commodity-based pricing may impact the cost of these materials. We manage the impact of raw material cost increases through sales pricing adjustments, but we may be impacted by a delay in implementing these adjustments throughout our distribution network. In addition, due to the specialty nature of our products, some of our raw materials have few sources, and we may be impacted by disruptions to supply. Where possible, we seek alternative sources and, in some situations, we are able to reformulate product with alternative materials without impacting performance, environmental, or health and safety features.

## New Orders and Backlog

New orders represent the value of incoming purchase orders received for a period of time that may or may not have been shipped during the period. New orders for the three months ended September 30, 2018 were \$269.6 million, a decrease of \$52.7 million, or 16.4%, compared to \$322.3 million in the three months ended September 30, 2017. Excluding \$3.8 million of unfavorable effects of foreign currency movements, new orders decreased 15.2% compared to the prior year period. New orders were primarily impacted by a decline in our equipment business in Europe and India, a decline in our hot runner business in China and the impact of product line de-selection within our APPT segment. These declines were partially offset by an increase in our equipment and hot runner businesses in North America and our global fluids business.

New orders in the first nine months of 2018 were \$937.0 million, a decrease of \$46.6 million, or 4.7%, compared to \$983.6 million in the first nine months of 2017. Excluding \$17.8 million of favorable effects of foreign currency movements, new orders decreased 6.5% compared to the prior year period. New orders were primarily impacted by a decline in our equipment business in Europe and North America, a decline in our hot runner business in China and the impact of product line de-selection within our APPT segment, partially offset by an increase in our global fluids business.

Backlog represents the value of unfilled orders as of the applicable date. These unfilled orders are supported by a valid purchase order and price, terms and credit have been approved by us. Our backlog of unfilled orders at September 30, 2018 was \$263.4 million, a decrease of \$23.6 million from December 31, 2017 and a decrease of \$30.1 million from September 30, 2017. Excluding \$7.6 million of unfavorable effects of foreign currency movements, backlog decreased 5.6% compared to December 31, 2017. The decrease in our backlog at September 30, 2018 compared to December 31, 2017 is predominantly driven by our European equipment business, partially offset by our North American equipment business. Excluding \$6.0 million of unfavorable effects of foreign currency movements, backlog decreased 8.2% compared to September 30, 2017. All of our backlog is expected to be filled within the next twelve months and there are no seasonal or other aspects of the backlog that would impact our ability to fill the orders.

Backlog of confirmed orders for equipment within the APPT business is tracked on a monthly basis. Lead times can vary significantly depending on the type and size of machine. Backlog within our MDCS businesses is relatively stable, as mold bases and hot runner systems have a short lead time from receipt of order to shipment with a global average of six to eight weeks; whereas spare parts sales of standard products are typically in stock and shipped with very little lead time. We do not track backlog in our Fluids segment as most orders are filled with minimal lead time.

## Executive Overview

For the third quarter of 2018, we reported sales of \$308.3 million, operating earnings of \$33.2 million and net earnings of \$14.9 million. This compares to sales of \$314.7 million, operating earnings of \$29.8 million and net earnings of \$12.3 million for the third quarter of 2017. Excluding \$5.4 million of unfavorable effects of foreign currency movements, sales decreased 0.3% compared to the prior year period. We generated \$56.6 million in adjusted earnings

before interest, taxes, depreciation and amortization ("Adjusted EBITDA"), or 18.4% of sales, during the third quarter of 2018 compared to \$57.3 million in Adjusted EBITDA, or 18.2% of sales, during the third quarter of 2017.



For the first nine months of 2018, we reported sales of \$946.8 million, operating earnings of \$91.5 million and net earnings of \$35.7 million. This compares to sales of \$909.3 million, operating earnings of \$78.7 million and a net loss of \$2.2 million for the first nine months of 2017. Excluding \$17.7 million of favorable effects of foreign currency movements, sales increased 2.2% compared to the prior year period. We generated \$174.8 million in Adjusted EBITDA, or 18.5% of sales, during the first nine months of 2018 compared to \$166.9 million in Adjusted EBITDA, or 18.4% of sales, during the first nine months of 2017.

#### Advanced Plastic Processing Technologies

Our APPT segment generated \$166.9 million in sales, operating earnings of \$12.9 million and \$22.6 million in Adjusted EBITDA, or 13.5% of sales, before corporate expenses, for the third quarter of 2018 compared to \$175.9 million in sales, operating earnings of \$8.1 million and \$23.1 million in Adjusted EBITDA, or 13.1% of sales, before corporate expenses, in the same period of 2017. Excluding \$3.3 million of unfavorable effects of foreign currency movements, sales decreased 3.2% compared to the prior year period.

For the nine months ended September 30, 2018, APPT generated \$499.2 million in sales, operating earnings of \$26.1 million and \$62.0 million in Adjusted EBITDA, or 12.4% of sales, before corporate expenses, compared to \$498.8 million in sales, operating earnings of \$15.7 million and \$60.5 million in Adjusted EBITDA, or 12.1% of sales, before corporate expenses, in the same period of 2017. Excluding \$2.3 million of favorable effects of foreign currency movements, sales decreased 0.4% compared to the prior year period.

#### Melt Delivery and Control Systems

Our MDCS segment generated \$108.8 million in sales, operating earnings of \$25.4 million and \$33.1 million in Adjusted EBITDA, or 30.4% of sales, before corporate expenses, for the third quarter of 2018 compared to \$108.1 million in sales, operating earnings of \$26.9 million and \$33.1 million in Adjusted EBITDA, or 30.6% of sales, before corporate expenses, in the same period of 2017. Excluding \$1.5 million of unfavorable effects of foreign currency movements, sales increased 2.0% compared to the prior year period.

For the nine months ended September 30, 2018, MDCS generated \$349.4 million in sales, operating earnings of \$82.4 million and \$111.8 million in Adjusted EBITDA, or 32.0% of sales, before corporate expenses, compared to \$320.3 million in sales, operating earnings of \$82.5 million and \$106.0 million in Adjusted EBITDA, or 33.1% of sales, before corporate expenses, in the same period of 2017. Excluding \$12.3 million of favorable effects of foreign currency movements, sales increased 5.2% compared to the prior year period.

#### Fluid Technologies

Our Fluids segment generated \$32.6 million in sales, operating earnings of \$6.1 million and \$7.4 million in Adjusted EBITDA, or 22.7% of sales, before corporate expenses, for the third quarter of 2018 compared to \$30.7 million in sales, operating earnings of \$4.7 million and \$6.7 million in Adjusted EBITDA, or 21.8% of sales, before corporate expenses, in the same period of 2017. Excluding \$0.6 million of unfavorable effects of foreign currency movements, sales increased 8.1% compared to the prior year period.

For the nine months ended September 30, 2018, Fluids generated \$98.2 million in sales, operating earnings of \$18.5 million and \$22.1 million in Adjusted EBITDA, or 22.5% of sales, before corporate expenses, compared to \$90.2 million in sales, operating earnings of \$14.8 million and \$19.5 million in Adjusted EBITDA, or 21.6% of sales, before corporate expenses, in the same period of 2017. Excluding \$3.1 million of favorable effects of foreign currency movements, sales increased 5.4% compared to the prior year period.

#### Liquidity

In the nine months ended September 30, 2018, cash decreased \$37.6 million primarily as a result of our \$75.0 million of voluntary principal payments on the senior secured term loan facility due September 2023 ("2017 Term Loan Facility"). Operating activities generated \$55.5 million of cash in the first nine months of 2018 compared to generating \$7.4 million of cash in the same period of 2017. The increase was primarily driven by improvements in working capital and a reduction in interest payments of approximately \$14 million when compared to the first nine months of 2017. This reduction in interest payments is attributable to the timing of our interest payments under the 2017 Term Loan Facility as well as a reduction in the weighted-average indebtedness. Investing activities used \$16.6 million of cash in the first nine months of 2018 primarily due to capital expenditures partially offset by proceeds received in connection with the sale of certain manufacturing equipment that we simultaneously leased back during

the first quarter of 2018. Financing activities used \$70.3 million of cash in the first nine months of 2018 primarily as a result of our voluntary payment of \$75.0 million of principal on the 2017 Term Loan Facility. This use of cash during the first nine months of 2018 was partially offset by proceeds generated from the exercise of stock options.

Cash on hand at September 30, 2018 was \$150.3 million, and we had approximately \$72.6 million available for borrowing under our asset-based and other credit facilities.

#### Results of Operations

Comparison of the Three and Nine Months Ended September 30, 2018 and 2017

The following table summarizes the results of operations for the three and nine months ended September 30, 2018 and 2017:

|  | Three Months<br>Ended<br>September 30,<br>2018    2017 |         | Nine Months<br>Ended<br>September 30,<br>2018    2017 |          |
|--|--|---------|---|----------|
|  | (in millions)  |         |   |          |
| Net sales                                    | \$308.3  | \$314.7 | \$946.8   | \$909.3  |
| Cost of sales                                | 205.7  | 216.0   | 628.1   | 613.0    |
| Manufacturing margins                        | 102.6  | 98.7    | 318.7   | 296.3    |
| Operating expenses:                          |  |         |   |          |
| Selling, general and administrative expenses | 60.4   | 61.3    | 191.7   | 189.8    |
| Amortization expense                         | 6.6  | 7.3     | 20.1  | 21.4     |
| (Gain) loss on currency translation          | (1.7 )   | (4.1 )  | 0.9   | (8.2 )   |
| Other expense, net                           | 4.1  | 4.4     | 14.5  | 14.6     |
| Total operating expenses                     | 69.4   | 68.9    | 227.2   | 217.6    |
| Operating earnings                           | 33.2   | 29.8    | 91.5  | 78.7     |
| Interest expense, net                        | 10.6   | 11.1    | 32.6  | 33.9     |
| Loss on debt extinguishment                  | 0.3  | —       | 1.0   | 25.2     |
| Other non-operating expenses                 | 0.2  | 0.2     | 0.7   | 0.8      |
| Earnings before income taxes                 | 22.1   | 18.5    | 57.2  | 18.8     |
| Income tax expense                           | 7.2  | 6.2     | 21.5  | 21.0     |
| Net earnings (loss)                          | \$14.9   | \$12.3  | \$35.7  | \$(2.2 ) |

We may refer to net sales or other historical financial information on a “constant currency basis,” which is a non-GAAP financial measure. These references to constant currency basis do not include operational impacts that could result from fluctuations in foreign currency rates. To provide information on a constant currency basis, the applicable financial results are adjusted based on a simple mathematical model that translates current period results in local currency using the comparable prior year period’s currency conversion rate. This approach is used for countries where the functional currency is the local country currency. This information is provided so that certain financial results can be viewed without the impact of fluctuations in foreign currency rates, thereby facilitating period-to-period comparisons of business performance. Constant currency information is not recognized under United States generally accepted accounting principles (“U.S. GAAP”), and should be considered in addition to, not as a substitute for, results reported in accordance with U.S. GAAP.

#### Net Sales

Sales for the three months ended September 30, 2018 were \$308.3 million compared to \$314.7 million for the three months ended September 30, 2017, a decrease of \$6.4 million, or 2.0%. Excluding \$5.4 million of unfavorable effects of foreign currency movements, sales decreased 0.3%, on a constant currency basis, compared to the prior year period. Sales were primarily impacted by declines in the equipment business in North America and Europe, the hot runner business in North America and the impact of product line de-selection within our APPT segment, partially offset by growth in the global Fluids business and hot runner business in China and Europe. End market growth was driven by increases in the industrial and custom molders end markets, offset by declines in the automotive, packaging, construction and consumer goods end markets.

For the nine months ended September 30, 2018, sales were \$946.8 million compared to \$909.3 million for the nine months ended September 30, 2017, an increase of \$37.5 million, or 4.1%. Excluding \$17.7 million of favorable effects of foreign currency movements, sales increased 2.2%, on a constant currency basis, compared to the prior year period.

Sales benefited from growth in the hot runner businesses in Europe and China, the India and China equipment businesses and the global Fluids business, partially offset by declines in the equipment business in North America and Europe and the impact of product line de-selection within our APPT segment. End market growth was driven by increases in the packaging, electronics, custom molders and medical end markets, partially offset by declines in the automotive, consumer goods and construction end markets.

The following table sets forth our sales by segment for the three and nine months ended September 30, 2018 and 2017:

|  | Three Months<br>Ended<br>September 30,<br>2018 |         | Nine Months<br>Ended<br>September 30,<br>2017 |         |
|--|--|---------|---|---------|
|  | 2018   | 2017    | 2018  | 2017    |
|  | (in millions)                                  |         |   |         |
| Sales by segment:                        |  |         |   |         |
| Advanced Plastic Processing Technologies | \$166.9  | \$175.9 | \$499.2                                       | \$498.8 |
| Melt Delivery and Control Systems        | 108.8  | 108.1   | 349.4   | 320.3   |
| Fluid Technologies                       | 32.6   | 30.7    | 98.2  | 90.2    |
| Total sales                              | \$308.3  | \$314.7 | \$946.8                                       | \$909.3 |

#### Advanced Plastic Processing Technologies

Sales for the APPT segment for the three months ended September 30, 2018 were \$166.9 million compared to \$175.9 million for the three months ended September 30, 2017, a decrease of \$9.0 million, or 5.1%. Excluding \$3.3 million of unfavorable effects of foreign currency movements, sales decreased 3.2% on a constant currency basis, compared to the prior year period. Regionally, sales were impacted by declines in North America and Europe, partially offset by growth in China. End market declines were primarily driven by the automotive, electronics and construction end markets, partially offset by an increase in the industrial and custom molders end markets.

Sales for the APPT segment for the nine months ended September 30, 2018 were \$499.2 million compared to \$498.8 million for the nine months ended September 30, 2017, an increase of \$0.4 million, or 0.1%. Excluding \$2.3 million of favorable effects of foreign currency movements, sales decreased 0.4%, on a constant currency basis, compared to the prior year period. Regionally, sales were impacted by declines in North America and Europe, partially offset by growth in India and China. End market declines were primarily driven by automotive, consumer goods and construction, partially offset by growth in packaging, electronics and custom molders end markets.

#### Melt Delivery and Control Systems

Sales for the MDCS segment for the three months ended September 30, 2018 were \$108.8 million compared to \$108.1 million for the three months ended September 30, 2017, an increase of \$0.7 million, or 0.6%. Excluding \$1.5 million of unfavorable effects of foreign currency movements, sales increased 2.0% on a constant currency basis, compared to the prior year period. Regionally, sales benefited from growth in China and Europe, partially offset by a decline in North America. End market growth was primarily driven by increases in the electronics, medical and custom molders end markets, partially offset by declines in the automotive and consumer goods end markets.

Sales for the MDCS segment for the nine months ended September 30, 2018 were \$349.4 million compared to \$320.3 million for the nine months ended September 30, 2017, an increase of \$29.1 million, or 9.1%. Excluding \$12.3 million of favorable effects of foreign currency movements, sales increased 5.2%, on a constant currency basis, compared to the prior year period. Regionally, sales benefited from growth in China and Europe, partially offset by a decline in North America. End market growth was primarily driven by increases in the electronics and medical industries, partially offset by a decline in the automotive end markets.

#### Fluid Technologies

Sales for the Fluids segment for the three months ended September 30, 2018 were \$32.6 million compared to \$30.7 million for the three months ended September 30, 2017, an increase of \$1.9 million, or 6.2%. Excluding \$0.6 million of unfavorable effects of foreign currency movements, sales increased 8.1% on a constant currency basis, compared to the prior year period. Regionally, sales benefited from growth in North America, Europe and Asia. End market growth was primarily driven by increases in the automotive and industrial end markets.

Sales for the Fluids segment for the nine months ended September 30, 2018 were \$98.2 million compared to \$90.2 million for the nine months ended September 30, 2017, an increase of \$8.0 million, or 8.9%. Excluding \$3.1 million of favorable effects of foreign currency movements, sales increased 5.4%, on a constant currency basis, compared to the prior year period. Regionally, sales benefited from growth in North America, Europe and Asia. End market growth was primarily driven by increases in the automotive, industrial and electronics end markets.



### Cost of Sales

Cost of sales for the three months ended September 30, 2018 was \$205.7 million compared to \$216.0 million for the three months ended September 30, 2017, a decrease of \$10.3 million, or 4.8%. The decrease is primarily due to a reduction in sales volumes and an increase in the proportionate sales volumes within the Company's higher margin segments, MDCS and Fluids, when compared to the prior year. Cost of sales for the nine months ended September 30, 2018 was \$628.1 million compared to \$613.0 million for the nine months ended September 30, 2017, an increase of \$15.1 million, or 2.5%. The increase is primarily due to increased sales volumes and an increase in certain material input costs.

### Manufacturing Margins

Our manufacturing margin (or gross margin) for the three months ended September 30, 2018 was \$102.6 million compared to \$98.7 million for the three months ended September 30, 2017, an increase of \$3.9 million, or 4.0%. Our manufacturing margin (or gross margin) for the nine months ended September 30, 2018 was \$318.7 million compared to \$296.3 million for the nine months ended September 30, 2017, an increase of \$22.4 million, or 7.6%.

The manufacturing margin as a percent of sales for the three months ended September 30, 2018 was 33.3% compared to 31.4% for the three months ended September 30, 2017. The manufacturing margin as a percent of sales for the nine months ended September 30, 2018 was 33.7% compared to 32.6% for the nine months ended September 30, 2017.

The increase in manufacturing margin is primarily related to an increase in sales volumes within the Company's higher margin segments, MDCS and Fluids, when compared to the prior year. Additionally, in the first nine months of 2017 the Company encountered competitive pricing pressure within the APPT segment and incremental overtime within the MDCS segment that was not present in the first nine months of 2018.

### Selling, General and Administrative Expenses

Selling, general and administrative expenses for the three months ended September 30, 2018 were \$60.4 million compared to \$61.3 million for the three months ended September 30, 2017, a decrease of \$0.9 million, or 1.5%. The decrease is primarily related to the impact of foreign currency translation and a reduction in research and development costs, partially offset by an increase in stock-based compensation expense.

Selling, general and administrative expenses for the nine months ended September 30, 2018 were \$191.7 million compared to \$189.8 million for the nine months ended September 30, 2017, an increase of \$1.9 million, or 1.0%. The increase is primarily related to stock-based compensation expense, selling costs associated with the increase in sales volumes and incremental trade show expenses. These increases were partially offset by a reduction in research and development costs and certain discretionary costs.

### Amortization Expense

Amortization expense related to intangible assets for the three months ended September 30, 2018 was \$6.6 million compared to \$7.3 million for the three months ended September 30, 2017, a decrease of \$0.7 million, or 9.6%.

Amortization expense related to intangible assets for the nine months ended September 30, 2018 was \$20.1 million compared to \$21.4 million for the nine months ended September 30, 2017, a decrease of \$1.3 million, or 6.1%. The decrease is primarily related to accelerated amortization methods on certain intangible assets subject to amortization as well as favorable foreign currency translation effects.

### (Gain) loss on Currency Translation

The gain on currency translation for the three months ended September 30, 2018 was \$1.7 million compared to a gain of \$4.1 million for the three months ended September 30, 2017, resulting in an unfavorable change of \$2.4 million.

The loss on currency translation for the nine months ended September 30, 2018 was \$0.9 million compared to a gain of \$8.2 million for the nine months ended September 30, 2017, resulting in an unfavorable change of \$9.1 million.

The change primarily relates to the non-cash translation impact on intercompany advances related to the Canadian dollar and the Czech koruna within the MDCS and Corporate segments.

### Other Expense, Net

Other expense, net for the three months ended September 30, 2018 was \$4.1 million compared to \$4.4 million for the three months ended September 30, 2017, a decrease of \$0.3 million. Other expense, net for the nine months ended September 30, 2018 was \$14.5 million compared to \$14.6 million for the nine months ended September 30, 2017, a decrease of \$0.1 million. The costs recognized within other expense, net in all periods primarily relate to severance

and other related costs incurred in connection with our restructuring plan at our Malterdingen, Germany facility.



## Operating Earnings

Operating earnings for the three months ended September 30, 2018 were \$33.2 million compared to \$29.8 million for the three months ended September 30, 2017, an increase of \$3.4 million, or 11.4%. Operating earnings for the nine months ended September 30, 2018 were \$91.5 million compared to \$78.7 million for the nine months ended September 30, 2017, an increase of \$12.8 million, or 16.3%. The increases are primarily related to an increase in sales volumes within the Company's higher margin segments, MDCS and Fluids.

## Interest Expense, Net

Interest expense, net for the three months ended September 30, 2018 was \$10.6 million compared to \$11.1 million for the three months ended September 30, 2017, a decrease of \$0.5 million, or 4.5%. Interest expense, net for the nine months ended September 30, 2018 was \$32.6 million compared to \$33.9 million for the nine months ended September 30, 2017, a decrease of \$1.3 million, or 3.8%. The decreases are primarily due to a reduction in our weighted-average indebtedness as the Company has made a total of \$75.0 million in voluntary principal payments in 2018. The decrease during the nine months ended September 30, 2018 was partially offset by the Company's \$0.4 million write-off of previously deferred financing costs associated with the Company's asset-based lending facility as a result of an amendment made during the second quarter of 2018.

## Loss on Debt Extinguishment

Loss on debt extinguishment was \$0.3 million for the three months ended September 30, 2018. Loss on debt extinguishment was \$1.0 million for the nine months ended September 30, 2018 compared to \$25.2 million for the nine months ended September 30, 2017. The losses on debt extinguishment in 2018 relate to the write-off of deferred financing costs associated with the Company's incremental voluntary principal payments made on the 2017 Term Loan Facility. The loss on debt extinguishment in 2017 was principally related to the \$18.0 million premium paid upon the repayment of our 7.75% senior unsecured notes due 2021 (the "Senior Unsecured Notes") as well as the write-off of deferred financing costs related to the Senior Unsecured Notes and the senior secured term loan facility due September 2020 ("New Term Loan Facility").

## Other Non-Operating Expense

Other non-operating expense was \$0.2 million for the three months ended September 30, 2018 compared to \$0.2 million for the three months ended September 30, 2017. Other non-operating expense was \$0.7 million for the nine months ended September 30, 2018 compared to \$0.8 million for the nine months ended September 30, 2017. Other non-operating expense includes certain components of net periodic pension cost including interest costs, expected return on plan assets and amortization of actuarial gains and losses.

## Income Tax Expense

Income tax expense for the three months ended September 30, 2018 was \$7.2 million compared to \$6.2 million for the three months ended September 30, 2017, an increase of \$1.0 million. Income tax expense for the nine months ended September 30, 2018 was \$21.5 million compared to \$21.0 million for the nine months ended September 30, 2017, an increase of \$0.5 million. Income tax expense for all periods was primarily due to earnings in jurisdictions paying cash taxes or where utilization of deferred tax assets was not offset by reversal of valuation allowances.

## Non-GAAP Financial Measures

We prepare our financial statements in conformity with U.S. GAAP. To supplement this information, we also use the following non-GAAP financial measures: Adjusted EBITDA and Adjusted Net Income. Because not all companies use identical calculations, these presentations may not be comparable to other similarly titled measures of other companies.

## Adjusted EBITDA

Adjusted EBITDA represents net income before interest expense, taxes, depreciation and amortization, as further adjusted for the other items reflected in the reconciliation table set forth below. Adjusted EBITDA is a measure used by management to measure operating performance. Adjusted EBITDA is not a presentation made in accordance with U.S. GAAP, is not a measure of financial condition or profitability, and should not be considered as an alternative to net earnings (loss) determined in accordance with U.S. GAAP or operating cash flows determined in accordance with U.S. GAAP or any other performance measure derived in accordance with U.S. GAAP and should not be construed as an inference that our future results will be unaffected by unusual non-recurring items. Additionally, Adjusted

EBITDA is not intended to be a measure of free cash flow for management's discretionary use, as it does not include certain cash requirements such as interest payments, tax payments, debt service requirements and certain other cash costs that may recur in the future.

We view Adjusted EBITDA as a key measure of our performance. We present Adjusted EBITDA not only due to its importance for purposes of our credit agreements but also because it assists us in comparing our performance across reporting periods on a consistent basis as it excludes items that we do not believe are indicative of our core operating performance. Our management uses Adjusted EBITDA:

- as a measurement used in evaluating our consolidated and segment-level operating performance on a consistent basis;
- to calculate incentive compensation for our employees;
- for planning purposes, including the preparation of our internal annual operating budget;
- to evaluate the performance and effectiveness of our operational strategies; and
- to assess compliance with various metrics associated with our debt agreements.

We believe that the inclusion of Adjusted EBITDA in this Quarterly Report on Form 10-Q is useful to provide additional information to investors about certain material non-cash items as well as items considered to be one-time or non-recurring to the operations of the business. While we believe these financial measures are commonly used by investors to evaluate our performance and that of our competitors, because not all companies use identical calculations, this presentation of Adjusted EBITDA may not be comparable to other similarly titled measures of other companies and should not be considered as an alternative to performance measures derived in accordance with U.S. GAAP. Adjusted EBITDA is calculated as net earnings (loss) before income tax expense, interest expense, net, depreciation and amortization further adjusted to exclude other items as reflected in the reconciliation table below. In evaluating Adjusted EBITDA, you should be aware that in the future we will incur expenses such as those used in calculating Adjusted EBITDA. Our presentation of Adjusted EBITDA should not be construed as an inference that our future results will be unaffected by usual or non-recurring items. Because of these limitations, Adjusted EBITDA should not be considered as a measure of discretionary cash available to us to invest in the growth of our business. We compensate for these limitations by relying primarily on our U.S. GAAP results and using Adjusted EBITDA only supplementary.

#### Adjusted Net Income

Adjusted Net Income measures our operating performance by adjusting net earnings (loss) to exclude amortization expense, non-cash currency effect on intercompany advances, organizational redesign costs, long-term equity awards, acquisition integration costs, professional services and certain other non-recurring items. Management uses this measure to evaluate our core operating results as it excludes certain items whose fluctuations from period-to-period do not necessarily correspond to changes in the core operations of the business, but includes certain items such as depreciation, interest expense and income tax expense, which are otherwise excluded from Adjusted EBITDA. We believe the presentation of Adjusted Net Income enhances our investors' overall understanding of the financial performance and cash flow of our business. You should not consider Adjusted Net Income as an alternative to net earnings (loss), determined in accordance with U.S. GAAP, as an indicator of operating performance.

The following is a reconciliation of net earnings (loss), the most comparable U.S. GAAP measure, to Adjusted Net Income and to Adjusted EBITDA:

|  | Three Months<br>Ended<br>September 30,<br>2018 2017 |         | Nine Months<br>Ended<br>September 30,<br>2018 2017 |          |
|--|---|---------|--|----------|
|  | (in millions)                                       |         |  |          |
| Net earnings (loss)                          | \$ 14.9   | \$ 12.3 | \$ 35.7  | \$(2.2 ) |
| Amortization expense                         | 6.6   | 7.3     | 20.1   | 21.4     |
| Currency effect on intercompany advances (a) | (1.4 )  | (4.4 )  | 1.8  | (9.4 )   |
| Organizational redesign costs (b)            | 7.5   | 14.1    | 26.1   | 41.2     |
| Long-term equity awards (c)                  | 3.2   | 2.0     | 9.1  | 6.5      |
| Debt costs (d)                               | 0.3   | —       | 1.0  | 26.8     |
| Professional services (e)                    | 0.2   | 1.2     | 3.9  | 4.9      |
| Tax adjustments (f)                          | (1.4 )  | (1.7 )  | (5.5 )   | (3.8 )   |
| Other  | 0.8   | 0.2     | 1.1  | 0.8      |
| Adjusted Net Income                          | 30.7  | 31.0    | 93.3   | 86.2     |
| Income tax expense (f)                       | 8.6   | 7.9     | 27.0   | 24.8     |
| Interest expense, net                        | 10.6  | 11.1    | 32.6   | 33.9     |
| Depreciation expense                         | 6.7   | 7.3     | 21.9   | 22.0     |
| Adjusted EBITDA                              | \$56.6  | \$57.3  | \$174.8  | \$166.9  |

Non-cash currency effect on intercompany advances primarily relates to advances denominated in foreign (a) currencies. The most significant exposure relates to the Canadian dollar and the Czech koruna pursuant to intercompany advances within the MDCS and Corporate segments, respectively.

Organizational redesign costs in the three months ended September 30, 2018 primarily included \$4.3 million for termination costs as a result of eliminated positions. Organizational redesign costs in the nine months ended September 30, 2018 primarily included \$17.0 million for termination costs as a result of eliminated positions. Organizational redesign costs in the three months ended September 30, 2017 primarily included \$4.4 million for termination costs as a result of eliminated positions and \$5.8 million of costs related to relocating our facilities in (b) Belgium, Italy and Germany to the Czech Republic. Organizational redesign costs in the nine months ended September 30, 2017 primarily included \$15.5 million for termination costs as a result of eliminated positions and \$14.9 million of costs related to relocating our facilities in Belgium, Italy and Germany to the Czech Republic. Organizational redesign costs in the three and nine months ended September 30, 2017 also included \$1.1 million and \$2.3 million, respectively, of costs related to our facility consolidation in North America.

Long-term equity awards include the charges associated with stock-based compensation awards granted to certain (c) members of management and independent directors in the three and nine months ended September 30, 2018 and 2017.

Debt costs incurred during the nine months ended September 30, 2017 included \$25.2 million of debt (d) extinguishment costs and \$1.6 million of fees related to the 2017 Term Loan Facility.

Professional fees in the three months ended September 30, 2018 and 2017 included \$0.2 million and \$1.2 million, (e) respectively, of costs for strategic organizational initiatives. Professional fees in the nine months ended September 30, 2018 and 2017 included \$3.9 million and \$4.9 million, respectively, of costs for strategic organizational initiatives.

(f) Tax adjustments primarily include the tax benefit associated with reconciling net earnings (loss) to Adjusted Net Income.

The following table provides a reconciliation of operating earnings, the most comparable U.S. GAAP measure, to Adjusted EBITDA for each of our segments:

|  | Three Months<br>Ended<br>September 30,<br>2018 2017 |        | Nine Months<br>Ended<br>September 30,<br>2018 2017 |         |
|--|---|--------|--|---------|
|  | (in millions)                                       |        |  |         |
| Operating earnings (loss):                   |   |        |  |         |
| APPT   | \$ 12.9   | \$ 8.1 | \$ 26.1  | \$ 15.7 |
| MDCS   | 25.4  | 26.9   | 82.4   | 82.5    |
| Fluids                                       | 6.1   | 4.7    | 18.5   | 14.8    |
| Corporate                                    | (11.2 )   | (9.9 ) | (35.5 )  | (34.3 ) |
| Total operating earnings                     | 33.2  | 29.8   | 91.5   | 78.7    |
| Other non-operating expenses                 | (0.2 )  | (0.2 ) | (0.7 )   | (0.8 )  |
| Adjustments to operating earnings:           |   |        |  |         |
| APPT Adjustments:                            |   |        |  |         |
| Depreciation and amortization                | 3.9   | 4.5    | 12.9   | 14.2    |
| Currency effect on intercompany advances (a) | (0.5 )  | (0.7 ) | 0.2  | (1.6 )  |
| Organizational redesign costs (b)            | 5.9   | 11.3   | 22.6   | 32.1    |
| Professional services (e)                    | —   | 0.1    | 0.2  | 0.6     |
| Other  | 0.6   | —      | 0.7  | 0.3     |
| Total APPT Adjustments                       | 9.9   | 15.2   | 36.6   | 45.6    |
| MDCS Adjustments:                            |   |        |  |         |
| Depreciation and amortization                | 7.9   | 8.6    | 24.8   | 24.8    |
| Currency effect on intercompany advances (a) | (1.4 )  | (4.4 ) | 2.3  | (7.1 )  |
| Organizational redesign costs (b)            | 1.2   | 1.9    | 2.1  | 5.3     |
| Professional services (e)                    | —   | 0.1    | 0.1  | 0.3     |
| Other  | —   | —      | 0.1  | 0.2     |
| Total MDCS Adjustments                       | 7.7   | 6.2    | 29.4   | 23.5    |
| Fluids Adjustments:                          |   |        |  |         |
| Depreciation and amortization                | 1.1   | 1.2    | 3.3  | 3.6     |
| Organizational redesign costs (b)            | —   | 0.7    | —  | 1.2     |
| Other  | 0.2   | 0.1    | 0.3  | (0.1 )  |
| Total Fluids Adjustments                     | 1.3   | 2.0    | 3.6  | 4.7     |
| Corporate Adjustments:                       |   |        |  |         |
| Depreciation and amortization                | 0.4   | 0.3    | 1.0  | 0.8     |
| Currency effect on intercompany advances (a) | 0.5   | 0.7    | (0.7 )   | (0.7 )  |
| Organizational redesign costs (b)            | 0.4   | 0.2    | 1.4  | 2.6     |
| Long-term equity awards (c)                  | 3.2   | 2.0    | 9.1  | 6.5     |
| Debt costs (d)                               | —   | —      | —  | 1.6     |
| Professional services (e)                    | 0.2   | 1.0    | 3.6  | 4.0     |
| Other  | —   | 0.1    | —  | 0.4     |
| Total Corporate Adjustments                  | 4.7   | 4.3    | 14.4   | 15.2    |
| Adjusted EBITDA:                             |   |        |  |         |
| APPT   | 22.6  | 23.1   | 62.0   | 60.5    |
| MDCS   | 33.1  | 33.1   | 111.8  | 106.0   |
| Fluids                                       | 7.4   | 6.7    | 22.1   | 19.5    |
| Corporate                                    | (6.5 )  | (5.6 ) | (21.1 )  | (19.1 ) |
| Total Adjusted EBITDA                        | \$56.6  | \$57.3 | \$174.8  | \$166.9 |



Non-cash currency effect on intercompany advances primarily relates to advances denominated in foreign (a) currencies. The most significant exposure relates to the Canadian dollar and the Czech koruna pursuant to intercompany advances within the MDCS and Corporate segments, respectively.

Organizational redesign costs in the three months ended September 30, 2018 included \$3.7 million for termination costs as a result of eliminated positions in APPT. Organizational redesign costs in the nine months ended September 30, 2018 included \$15.6 million for termination costs as a result of eliminated positions in APPT. Organizational redesign costs in the three months ended September 30, 2017 included \$3.4 million for termination costs as a result of eliminated positions in APPT and \$5.6 million of costs related to relocating our facilities in Italy and Germany to the Czech Republic in APPT. Organizational redesign costs in the three months ended September (b) 30, 2017 also included \$0.5 million of termination costs as a result of eliminated positions in MDCS and \$1.1 million of costs related to our facility consolidation in North America within MDCS. Organizational redesign costs in the nine months ended September 30, 2017 included \$11.1 million for termination costs as a result of eliminated positions in APPT and \$14.3 million of costs related to relocating our facilities in Italy and Germany to the Czech Republic in APPT. Organizational redesign costs in the nine months ended September 30, 2017 also included \$1.7 million of termination costs as a result of eliminated positions in MDCS and \$2.3 million of costs related to our facility consolidation in North America within MDCS.

Long-term equity awards in Corporate include the charges associated with stock-based compensation awards (c) granted to certain members of management and independent directors during the three and nine months ended September 30, 2018 and 2017.

Debt costs incurred during the nine months ended September 30, 2017 included \$1.6 million of fees related to the (d) 2017 Term Loan Facility.

Professional fees incurred by Corporate in the three months ended September 30, 2018 and 2017 included \$0.2 million and \$1.0 million, respectively, of costs for strategic organizational initiatives. Professional fees incurred by (e) Corporate in the nine months ended September 30, 2018 and 2017 included \$3.6 million and \$4.0 million of costs for strategic organizational initiatives, respectively.

#### Liquidity and Capital Resources

Our primary source of liquidity is cash generated from operations and availability under our senior secured asset-based revolving credit facility (the "ABL Facility") and other foreign credit facilities. At September 30, 2018, we had cash and cash equivalents of \$150.3 million, of which \$24.2 million was held in the U.S. and \$126.1 million was held by subsidiaries outside of the U.S. However, if such amounts were repatriated to the U.S., additional taxes would likely need to be accrued and paid depending on the source of the earnings remitted. For amounts we plan to repatriate, appropriate taxes have been accrued and we currently have no plans to repatriate any additional amounts for which U.S. taxes would need to be accrued.

On December 22, 2017, the Tax Cuts and Jobs Act of 2017 (the "Tax Act") was signed into law and it institutes fundamental changes to the taxation of multinational corporations. The Tax Act reduces the corporate tax rate to 21%, repeals the alternative minimum tax, limits the interest deduction, enhances the expensing of capital investments, implements a dividend exemption system, eliminates the deferral of foreign earnings, provides a minimum tax on low-taxed foreign earnings and new measures to deter base erosion. The Company does not expect the Tax Act to have a material impact on our cash flows until existing U.S. net operating losses are utilized.

At September 30, 2018, we had \$59.9 million of availability under our ABL Facility and \$12.7 million of availability under other credit facilities. Our primary cash requirements are for working capital, operating expenses, capital expenditures and scheduled payments of principal and interest. We may from time to time seek to retire our outstanding debt. Such events, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. The amounts involved may be material.



During the nine months ended September 30, 2018, we used \$37.6 million of cash compared to using \$36.8 million in the nine months ended September 30, 2017. During the first nine months of 2018, cash was used primarily for our \$75.0 million of voluntary principal payments on the 2017 Term Loan Facility. During the first nine months of 2017, cash was used primarily to redeem our Senior Unsecured Notes, fund capital expenditures and pay scheduled interest payments.

We believe that our current level of operations, our cash and cash equivalents, cash flow from operations and availability under our ABL Facility and other foreign lines of credit will provide us adequate cash to fund the operating needs, working capital, capital expenditure, debt service and other requirements for our business for the foreseeable future. Our ability to make scheduled payments of principal or interest on, or to refinance, our indebtedness or to fund working capital requirements, capital expenditures and other current obligations will depend on our ability to generate cash from operations. Such cash generation is subject to general economic, financial, competitive and other factors that are beyond our control. We have unused availability, subject to certain terms and conditions and other limitations, of \$72.6 million under these lines of credit.

The following table shows our statements of cash flows for the nine months ended September 30, 2018 and 2017:

|   | Nine Months<br>Ended<br>September<br>30,<br>2018    2017<br>(in millions) |        |
|---|---|--------|
| Statements of cash flow data              |   |        |
| Net cash provided by operating activities | \$55.5  | \$7.4  |
| Net cash used in investing activities     | (16.6 )   | (30.6) |
| Net cash used in financing activities     | (70.3 )   | (19.7) |

#### Cash provided by operating activities

Operating activities for the nine months ended September 30, 2018 generated \$55.5 million of cash compared to using \$7.4 million for the nine months ended September 30, 2017. The increase was primarily driven by improvements in working capital and a reduction in interest payments of approximately \$14 million when compared to the first nine months of 2017. This reduction in interest payments is attributable to the timing of our interest payments under the 2017 Term Loan Facility as well as a reduction in the weighted-average indebtedness.

#### Cash used in investing activities

Investing activities for the nine months ended September 30, 2018 used \$16.6 million of cash compared to using \$30.6 million of cash for the nine months ended September 30, 2017. The improvement is due to a decrease in capital expenditures in 2018 combined with an increase in proceeds from disposals of property and equipment. During the nine months ended September 30, 2018, the Company received proceeds of \$8.0 million from the sale of certain manufacturing equipment in the Company's Advanced Plastic Processing Equipment segment. During the nine months ended September 30, 2017, we completed the sale of our facility in Mechelen, Belgium generating approximately \$3.0 million of net proceeds.

#### Cash used in financing activities

Financing activities for the nine months ended September 30, 2018 used \$70.3 million compared to \$19.7 million for the nine months ended September 30, 2017. During the nine months ended September 30, 2018, cash was primarily used for our \$75.0 million of voluntary principal payments on the 2017 Term Loan Facility. This use of cash was partially offset by proceeds generated from the exercise of stock options. During the nine months ended September 30, 2017, cash was used to pay the \$18.0 million premium related to the redemption of our Senior Unsecured Notes and for other debt issuance costs.

Total debt, excluding unamortized discount and debt issuance costs, was \$869.2 million at September 30, 2018 compared to \$945.1 million at December 31, 2017. Total debt at September 30, 2018 mainly represented \$862.5 million outstanding on the 2017 Term Loan Facility, while the ABL Facility was undrawn except for letter of credit issuances.

#### Description of the 2017 Term Loan Facility

On February 15, 2017, we entered into the \$947.0 million 2017 Term Loan Facility, pursuant to a term loan agreement, among Milacron Holdings Corp., Milacron LLC, the guarantors party thereto, the lenders party thereto and JPMorgan Chase Bank, N.A., as administrative agent. The 2017 Term Loan Facility matures on September 28, 2023. The 2017 Term Loan Facility is secured by a first-priority lien on substantially all of the Company and guarantors' assets other than accounts receivable, inventory, and other certain assets. The 2017 Term Loan Facility is also secured by a second-priority lien on all of the assets of the Company, Milacron LLC and the guarantors that secure the ABL Facility. The interest rate applicable to the 2017 Term Loan Facility is, at our option, equal to either (a) a base rate determined by the reference to the highest of (1) the prime commercial lending rate publicly announced by the administrative agent of the 2017 Term Loan Facility as the "prime rate" as in effect on such day, (2) the federal funds effective rate plus 0.50%, and (3) the LIBOR rate determined by reference to the cost of funds for Eurodollar deposits for an interest period of one month, plus 1.00% or (b) a LIBOR rate (which shall be no less than 0.00%) determined

by reference to the costs of funds for Eurodollar deposits for the specified interest period, as adjusted for certain statutory reserve requirements. The applicable margins for borrowings are (i) 2.00% with respect to base rate borrowings and 3.00% with respect to LIBOR borrowings, subject to compliance with a total net leverage ratio of greater than 3.50 to 1.00 and (ii) 1.75% with respect to base rate borrowings and 2.75% with respect to LIBOR borrowings, subject to compliance with a total net leverage ratio not to exceed 3.50 to 1.00. The following amounts will be applied to repay the 2017 Term Loan Facility, subject to certain thresholds, carve-outs and exceptions: (i) 100% of the net cash proceeds of any incurrence of debt by us and certain of our subsidiaries, (ii) 100% of net cash proceeds of any non-ordinary course sale or other disposition of assets by us or certain subsidiaries and (iii) 50% of our excess cash flow, subject to certain reductions.

On November 8, 2017, the Company re-priced the 2017 Term Loan Facility. The applicable margins for borrowings are now (i) 1.75% with respect to base rate borrowings and 2.75% with respect to LIBOR borrowings, subject to compliance with a total net leverage ratio of greater than 3.50 to 1.00 and (ii) 1.50% with respect to base rate borrowings and 2.50% with respect to LIBOR borrowings, subject to compliance with a total net leverage ratio not to exceed 3.50 to 1.00. No other terms of the facility were changed.

#### Description of the ABL Facility

On April 30, 2012, we entered into the ABL Facility with Merrill Lynch, Pierce, Fenner & Smith Incorporated, RBC Capital Markets and Barclays Bank PLC, as joint lead arrangers and bookrunners which was amended and restated on March 28, 2013. The ABL Facility has a five-year term, bears interest at a floating rate and provides for an aggregate principal amount of \$70.0 million of loans under the U.S. sub-facility thereunder and for an aggregate principal amount of \$30.0 million of loans under the Canadian sub-facility thereunder, each subject to a borrowing base and other limitations. We have the right at any time to request up to \$20.0 million of additional commitments. The existing lenders under the ABL Facility are not under any obligation to provide such additional commitments, and any increase in commitments is subject to customary conditions precedent. On March 17, 2014, we exercised our right to increase the U.S. sub-facility of the ABL Facility by \$10.0 million to \$80.0 million and decrease the Canadian sub-facility by \$10.0 million to \$20.0 million. The covenants and other terms of the ABL Facility were not changed. On October 17, 2014, the ABL Facility was amended and restated to add a \$25.0 million German sub-facility and the term was reset to mature on February 14, 2019 or October 17, 2019 subject to the satisfaction of certain conditions on or prior to February 14, 2019. The covenants and other terms of the ABL Facility were not materially changed. On May 15, 2015, the credit agreement governing the ABL Facility was amended and restated to, among other things, conform certain terms to the credit agreement governing the New Term Loan Facility. On April 27, 2018, the ABL Facility was amended and restated to reduce each of the applicable margins in determining the interest rates on loans by 0.50% per annum, reduce the unused line fee by 0.125% per annum, extend the maturity date to April 27, 2023 and reallocate \$5.0 million of availability under the ABL Facility from the German sub-facility to the U.S. sub-facility. The covenants and other terms of the ABL Facility were not significantly changed. We had approximately \$35.8 million of letters of credit outstanding as of September 30, 2018.

The obligations under the ABL Facility are secured, subject to certain exceptions, by substantially all of the assets of the borrowers and the assets of the guarantors under such facility. In addition, the ABL Facility includes certain customary negative covenants that, subject to exceptions, limit the ability of the borrowers and their restricted subsidiaries to incur additional indebtedness, pay dividends or certain other distributions on the Company's capital stock, repurchase the Company's capital stock, prepay subordinated indebtedness, incur liens on assets, make certain investments or other restricted payments, engage in transactions with affiliates, sell certain assets, merge or consolidate with or into other companies and alter the business that the Company conducts.

#### Description of Other Debt

At September 30, 2018, we had approximately \$0.1 million in capital lease obligations outstanding as well as \$6.6 million of borrowings under certain lines of credit and discounting programs. We also had approximately \$2.5 million of outstanding letters of credit and other commitments related to these facilities at September 30, 2018.

#### Critical Accounting Policies and Estimates

We prepare our Condensed Consolidated Financial Statements in accordance with U.S. GAAP, and in doing so, we have to make estimates, assumptions and judgments affecting the reported amounts of assets, liabilities, revenue and expenses, as well as the related disclosure of contingent assets and liabilities. We base our estimates, assumptions and judgments on historical experience and on various other factors we believe to be reasonable under the circumstances. Different assumptions and judgments would change the estimates used in the preparation of our Condensed Consolidated Financial Statements, which, in turn, could change our results from those reported. We evaluate our critical accounting estimates, assumptions and judgments on an ongoing basis.

There have been no material changes in our critical accounting policies from those previously included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017, as filed with the SEC on February

28, 2018.

Recently Issued Accounting Pronouncements

For information on recent accounting pronouncements, see Note 1 to the Company's Condensed Consolidated Financial Statements appearing in Part I, Item 1. of this Quarterly Report on Form 10-Q.

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### Item 3. Quantitative and Qualitative Disclosures about Market Risk

#### Market Risk

We are exposed to financial market risks associated with foreign currency exchange rates, interest rates, commodity prices and credit risk. In the normal course of business and in accordance with our policies, we manage these risks through a variety of strategies, which may include the use of derivative financial instruments to hedge our underlying exposure. We do not use derivative instruments for speculative or trading purposes and we have policies and procedures in place that monitor and control their use.

#### Foreign Currency Exchange Rate Risk

We operate in international markets and, accordingly, our competitiveness and financial results are subject to foreign currency fluctuations where revenues and costs are denominated in currencies other than the U.S. dollar. In fiscal 2017 and during the nine months ended September 30, 2018, approximately 57% and 59%, respectively, of our sales were attributable to our operations outside of the United States. Approximately 48% of sales in fiscal 2017 were denominated in currencies other than the U.S. dollar, whereas a significant portion of our fixed costs, including payments made on our ABL Facility and our 2017 Term Loan Facility are denominated in U.S. dollars. Our earnings could be materially impacted particularly by movement in the exchange rate between the Canadian dollar, the Euro, the Chinese yuan renminbi, the Indian rupee and the U.S. dollar.

We occasionally use foreign currency forward exchange contracts to hedge our exposure to adverse changes in foreign currency exchange rates related to known or expected cash flow exposures arising from international transactions. At September 30, 2018 and December 31, 2017, we had \$16.5 million and \$5.1 million, respectively, notional amount of forward exchange contracts outstanding with remaining maturities of up to five months. As of September 30, 2018, the net fair value liability of financial instruments with exposure to foreign currency risk was \$0.4 million. As of December 31, 2017, the net fair value of financial instruments with exposure to foreign currency risk was insignificant. The fair value of these financial instruments would hypothetically decrease by \$2.0 million and \$0.5 million as of September 30, 2018 and December 31, 2017, respectively, if the U.S. dollar were to appreciate against all other currencies by 10% of current levels.

#### Interest Rate Risk

We are primarily exposed to interest rate risk through our ABL Facility, 2017 New Term Loan Facility and other foreign lines of credit. Interest on our ABL Facility accrues, at our option, at either (i) LIBOR plus a margin of 1.25% to 1.75% per annum, based on availability or (ii) the highest rate of (a) the prime rate, (b) the federal funds rate plus 0.50% per annum, or (c) LIBOR plus 1.00% per annum, plus a margin of 0.25% to 0.75% per annum, based on availability. Interest on the 2017 Term Loan Facility accrues, at our option, equal to either (i) the published LIBOR rate, plus a margin of 2.50% (if our total net leverage ratio is less than or equal to 3.50 to 1.00) or 2.75% (if our total net leverage ratio is greater than 3.50 to 1.00) per annum or (ii) the greater of (1) the prime rate, (2) the federal funds rate plus 0.50% per annum, (3) published LIBOR rate plus 1.00% or (4) 2.00% per annum, plus 1.50% (if our total net leverage ratio is less than or equal to 3.50 to 1.00) or 1.75% (if our total net leverage ratio is greater than 3.50 to 1.00) per annum. In no event will the LIBOR rate be less than 0.00% at any time. We currently estimate that our annual interest expense on floating rate indebtedness would increase by approximately \$4.6 million for each 1.00% increase in interest rates.

In order to manage this risk, on February 16, 2017, Milacron LLC, a wholly-owned subsidiary of the Company, entered into two interest rate swap transactions effective for a period of four years beginning January 31, 2018 with a total notional amount of \$400.0 million. The interest rate swaps are intended to manage the Company's interest rate risk by fixing the interest rate on a portion of the Company's debt outstanding under the 2017 Term Loan Facility that was previously subject to a floating interest rate equal to 1-month LIBOR plus a credit spread. The swaps provide for the Company to pay a fixed rate of 2.062% per annum on such portion of the outstanding debt in exchange for receiving a variable interest rate based on 1-month LIBOR. The effect is a synthetically fixed rate of 2.062% plus the loan spread for the term and debt hedged.

#### Commodity Risk

We have direct and indirect exposure to certain commodities, principally steel and steel-based components. We typically do not enter into derivative financial instruments to hedge our commodity price risk and we do not currently

have long-term supply contracts with key suppliers. While future movements of steel costs are uncertain, we respond to this volatility in a number of ways, including strategic steel purchases and customer price adjustments.

#### Item 4. Controls and Procedures

##### Evaluation of Disclosure Controls and Procedures

Our Management, with the participation of our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this Quarterly Report on Form 10-Q.

Based on this evaluation, our CEO and CFO concluded that, as of September 30, 2018, our disclosure controls and procedures are designed at a reasonable assurance level and are effective to provide reasonable assurance that information we are required to disclose in reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our CEO and CFO, as appropriate, to allow timely decisions regarding required disclosure.

##### Changes in Internal Control Over Financial Reporting

No changes in our internal control over financial reporting occurred during the quarter ended September 30, 2018 that materially affected, or which are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II - OTHER INFORMATION

##### ITEM 1. LEGAL PROCEEDINGS

Various lawsuits arising during the normal course of business are pending against us and our consolidated subsidiaries. We are vigorously defending these claims and believe we have reserves and insurance coverage sufficient to cover potential exposures.

While, in the opinion of management, the liability resulting from these matters will not have a significant effect on our consolidated financial position, results of operations or liquidity, the outcome of individual matters cannot be predicted with reasonable certainty at this time.

##### ITEM 1A. RISK FACTORS

For a discussion of our potential risks and uncertainties, see the information in Item 1A. Risk Factors of the Company's Annual Report on Form 10-K for the year ended December 31, 2017, as filed with the SEC on February 28, 2018.

##### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

There were no unregistered sales of equity securities during the third quarter of 2018 or from September 30, 2018 through the date of filing this Quarterly Report on Form 10-Q.

##### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

##### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

##### ITEM 5. OTHER INFORMATION

Not applicable.



ITEM 6. EXHIBITS

The following is an index of the exhibits included in this report:

Exhibit Number:

- 31.1 Certification of Chief Executive Officer, pursuant to Securities Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2012.
- 31.2 Certification of Chief Financial Officer, pursuant to Securities Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2012.
- 32.1\* Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

The following materials from Milacron Holdings Corp.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2018, formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Operations, (iii) the Condensed Consolidated Statements of Comprehensive Income (Loss), (iv) the Condensed Consolidated Statements of Cash Flows, and (v) the Notes to the Condensed Consolidated Financial Statements.

\*The certifications attached as Exhibit 32.1 accompanying this Quarterly Report on Form 10-Q are deemed furnished and not filed with the Securities and Exchange Commission and are not to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Act of 1934, as amended, whether made before or after the date of this Quarterly Report on Form 10-Q, irrespective of any general incorporation language contained in such filing.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Milacron Holdings Corp.

Date: November 1, 2018 By: /s/ BRUCE CHALMERS  
Bruce Chalmers  
Chief Financial Officer