HSBC HOLDINGS PLC Form 6-K August 03, 2016

#### FORM 6-K

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a - 16 or 15d - 16 of

the Securities Exchange Act of 1934

For the month of August 2016

Commission File Number: 001-14930

HSBC Holdings plc

42nd Floor, 8 Canada Square, London E14 5HQ, England

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F).

Form 20-F X Form 40-F .....

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): \_\_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): \_\_\_\_\_

(Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934).

Yes..... No X

(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-....).

This Report on Form 6-K with respect to our Interim Financial Statements and Notes thereon for the six-month period ended June 30, 2016 is hereby incorporated by reference in the following HSBC Holdings plc registration statements: file numbers 333-92024, 333-103887, 333-104203, 333-109288, 333-113427, 333-127327, 333-126531, 333-135007, 333-143639, 333-145859, 333-155338, 333-158065, 333-162565, 333-170525, 333-176732, 333-180288, 333-183806, 333-197839, 333-202420 and 333-209719.

#### SIGNATURES

The registrant hereby certifies that it meets all of the requirements for filing on Form 6-K and that it has duly caused and authorized the undersigned to sign this interim report on its behalf.

HSBC Holdings plc

By:/s/ Iain J Mackay Name: Iain J Mackay Title: Group Finance Director

Dated: 3 August 2016

Connecting customers

to opportunities

HSBC aims to be where the growth is, enabling businesses to thrive and economies to prosper, and ultimately helping people to fulfil their hopes and realise their ambitions.

As a reminder Reporting currency We use US dollars. Adjusted measures We supplement our IFRSs figures with adjusted measures used by management internally. These measures are highlighted with the following symbol: u In this document we use the following abbreviations to refer to reporting periods.	Overview	<ul> <li>02 Cautionary statement regarding forward looking statements</li> <li>03 Certain defined terms</li> <li>04 Key highlights</li> <li>08 Analysis by geographical region</li> <li>10 Global business and regions snapshots</li> <li>12 Group Chairman's Statement</li> <li>14 Group Chief Executive's Review</li> <li>16 Strategic actions</li> <li>18 Financial overview</li> <li>22 Risk overview</li> </ul>
<ul> <li>1H16 First half of 2016</li> <li>2H15 Second half of 2015</li> <li>1H15 First half of 2015</li> <li>Ø For a full list of abbreviations</li> <li>see page 155.</li> </ul>	Interim Management Report	<ul> <li>24 Financial summary</li> <li>41 Global businesses</li> <li>52 Geographical regions</li> <li>58 Other information</li> <li>66 Risk</li> <li>96 Capital</li> </ul>
	Financial Statements	<ul><li>109 Financial Statements</li><li>115 Notes on the Financial</li><li>Statements</li></ul>
	Additional Information	<ul><li>147 Shareholder information</li><li>155 Abbreviations</li><li>158 Index</li></ul>
Cover image: Tsing Ma Bridge carries road and rail traffic to Hong Kong International Airport and accommodates large container ships. At HSBC, we help customers across the world to trade and invest internationally.		

Cautionary statement regarding forward-looking statements

This Interim Report 2016 contains certain forward-looking statements with respect to HSBC's financial condition, results of operations and business.

Statements that are not historical facts, including statements about HSBC's beliefs and expectations, are forward-looking statements. Words such as 'expects', 'targets', 'anticipates', 'intends', 'plans', 'believes', 'seeks', 'estimates', 'potential' and 'reasonably possible', variations of these words and similar expressions are intended to identify forward-looking statements. These statements are based on current plans, estimates and projections, and therefore undue reliance should not be placed on them. Forward-looking statements speak only as of the date they are made. HSBC makes no commitment to revise or update any forward-looking statements to reflect events or circumstances occurring or existing after the date of any forward-looking statements.

Written and/or oral forward-looking statements may also be made in the periodic reports to the US Securities and Exchange Commission, summary financial statements to shareholders, proxy statements, offering circulars and prospectuses, press releases and other written materials, and in oral statements made by HSBC's Directors, officers or employees to third parties, including financial analysts.

Forward-looking statements involve inherent risks and uncertainties. Readers are cautioned that a number of factors could cause actual results to differ, in some instances materially, from those anticipated or implied in any forward-looking statement. These include, but are not limited to:

Changes in general economic conditions in the markets in which we operate, such as continuing or deepening recessions and fluctuations in employment beyond those factored into consensus forecasts; changes in foreign exchange rates and interest rates; volatility in equity markets; lack of liquidity in wholesale funding markets; illiquidity and downward price pressure in national real estate markets; adverse changes in central banks' policies with respect to the provision of liquidity support to financial markets; heightened market concerns over sovereign creditworthiness in over-indebted countries; adverse changes in the funding status of public or private defined benefit pensions; and consumer perception as to the continuing availability of credit and price competition in the market segments we serve.

Changes in government policy and regulation, including the monetary, interest rate and other policies of central banks and other regulatory authorities;

initiatives to change the size, scope of activities and interconnectedness of financial institutions in connection with the implementation of stricter regulation of financial institutions in key markets worldwide; revised capital and liquidity benchmarks which could serve to deleverage bank balance sheets and lower returns available from the current business model and portfolio mix; imposition of levies or taxes designed to change business mix and risk appetite; the practices, pricing or responsibilities of financial institutions serving their consumer markets; expropriation, nationalisation, confiscation of assets and changes in legislation relating to foreign ownership; changes in bankruptcy legislation in the principal markets in which we operate and the consequences thereof; general changes in government policy that may significantly influence investor decisions; extraordinary government actions as a result of current market turmoil; other unfavourable political or diplomatic developments producing social instability or legal uncertainty which in turn may affect demand for our products and services; the costs, effects and outcomes of product regulatory reviews, actions or litigation, including any additional compliance requirements; and the effects of competition in the markets where we operate including increased competition from non-bank financial services companies, including securities firms.

Factors specific to HSBC, including our success in adequately identifying the risks we face, such as the incidence of loan losses or delinquency, and managing those risks (through account management, hedging and other techniques). Effective risk management depends on, among other things, our ability through stress testing and other techniques to prepare for events that cannot be captured by the statistical models it uses; our success in addressing operational, legal and regulatory, and litigation challenges, notably compliance with the US DPA; and the other risks and uncertainties we identify in 'top and emerging risks' on pages 22 and 23.

# Certain defined terms

Unless the context requires otherwise, 'HSBC Holdings' means HSBC Holdings plc and 'HSBC', the 'Group', 'we', 'us' and 'our' refer to HSBC Holdings together with its subsidiaries. Within this document the Hong Kong Special Administrative Region of the People's Republic of China is referred to as 'Hong Kong'. When used in the terms 'shareholders' equity' and 'total shareholders' equity', 'shareholders' means holders of HSBC Holdings ordinary shares and those preference shares and capital securities issued by HSBC Holdings classified as equity. The abbreviations '\$m' and '\$bn' represent millions and billions (thousands of millions) of US dollars, respectively.

Overview Key highlights We are one of the most international banking and financial services organisations in the world.

	For the half-year to 30 June 2016 Reported profit before tax (1H15: \$13.6bn)
	\$9.7bn
Group Our operating model consists of four global businesses and five geographical regions supported by 11 global functions. Performance highlights for 1H16 u – Reported profit before tax fell by \$3.9bn or 29%, reflecting a \$3.5bn fall in revenue. In	Adjusted profit before tax (1H15: \$12.6bn) \$10.8bn
<ul> <li>addition, reported results included a \$0.8bn impairment relating to the goodwill of Global Private Banking ('GPB') in Europe.</li> <li>On a reported basis, revenue decreased by \$3.5bn or 11% and loan impairment charges increased by \$0.9bn. This was partly offset by lower operating expenses of \$0.6bn or 3%.</li> <li>Adjusted revenue fell by 4%, with continued momentum in Commercial Banking ('CMB') more than offset by Global Banking and Markets ('GB&amp;M') and Retail Banking and Wealth Management ('RBWM'), reflecting challenging market conditions.</li> <li>Adjusted operating expenses fell by 4%, reflecting the continuing effects of our cost-saving initiatives and focus on cost management. This was despite continued investment in regulatory programmes and compliance as well as inflationary impacts.</li> </ul>	At 30 June 2016 Risk-weighted assets (31 Dec 2015: \$1,103bn) \$1,082bn
<ul> <li>Through management initiatives we managed to further reduce our risk-weighted assets ('RWAs') by \$48bn, and therefore the amount of capital we are required to hold.</li> <li>Reported revenue (1H15: \$32.9bn)</li> <li>\$29.5bn</li> </ul>	Common equity tier 1 ratio (31 Dec 2015: 11.9%) 12.1%
	Total assets (31 Dec 2015: \$2,410bn) \$2,608bn

Key highlights

0 0		
7 10%	-0.5%	\$0.20 Dividends per ordinary share in respect of 1H16
1.4%	A divistad istra	\$ <b>0.</b> 20
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Return on equity	(see name 21)	Dividends per ordinary share in respect of THTO
	(see page 21)	

Our global businesses

Retail Banking and Wealth Management ('RBWM')	Commercial Banking ('CMB')	Global Banking and Markets ('GB&M')	Global Private Banking ('GPB')
We help millions of people across the world to manage their finances, buy their homes, and save and invest for the future. Our Insurance and Asset Management businesses support all our global businesses in meeting their customers' needs.	We support approximately two million business customers in 55 countries with banking products and services to help them operate and grow. Our customers range from small enterprises focused primarily on their domestic markets, through to large companies operating globally.	We provide financial services and products to companies, governments and institutions. Our comprehensive range of products and solutions, across capital financing, advisory and transaction banking services, can be combined and customised to meet clients' specific objectives.	We help high net worth individuals and their families to grow, manage and preserve their wealth.
Reported profit/(loss) before tax \$2.4bn Adjusted profit before tax	\$4.3bn	\$4.0bn	\$(0.6)bn
\$2.8bn	\$4.1bn	\$4.1bn	\$0.2bn
Risk-weighted assets \$176.1bn	\$414.8bn	\$437.1bn	\$18.5bn

Geographical regions

Key4. North America1. Europe4. North America2. Asia5. Latin America3. Middle East and North Africa

Analysis by geographical region Half-year to 30 June 2016

Europe

Profit before tax

Reported profit before tax of \$1.6bn was \$626m lower than 1H15, primarily driven by lower revenue, higher operating expenses and higher loan impairment charges and other credit risk provisions ('LICs'). The effect of currency translation and the net movement in significant items had a favourable effect of \$112m on the movements in reported profit before tax.

Excluding these items, adjusted profit before tax of \$1.9bn was \$738m lower than 1H15, driven by lower adjusted revenue and higher adjusted LICs, partly offset by lower adjusted operating expenses.

Revenue

Reported revenue fell by \$347m, which included the adverse effects of currency translation movements of \$523m and the net favourable effect of \$942m relating to significant items, which included:

A gain on the disposal of our membership interest in Visa Europe of \$584m in 1H16; and

Favourable fair value movements on our own debt designated at fair value from changes in credit spreads of \$1.1bn. This compared with favourable movements of \$512m in 1H15.

Excluding these factors revenue decreased by \$766m, primarily in our GB&M and RBWM businesses. This was partly offset by an increase in revenue in CMB due to both lending and deposit balance growth. In addition, within Other, we recorded higher favourable fair value movements relating to the economic hedging of interest and exchange rate risk on our long term debt and related derivatives.

In GB&M, the reduction in revenue was mainly in Markets in the UK, notably in Equities and FX reflecting reduced client activity as a result of market volatility. In addition, revenue in both Legacy Credit and Balance Sheet Management decreased compared with 1H15. In our RBWM business, revenue was lower in France. This was mainly in life insurance manufacturing and primarily reflected adverse market updates. LICs

Reported LICs were \$110m higher, primarily in CMB. This increase was primarily in the UK (up \$189m), notably in to the oil and gas sector, as well as in Spain (\$48m), mainly in the construction sector. In addition, in GB&M we recorded a small net release of allowances in 1H16, compared with a net charge relating to Greek exposures in 1H15. This was partly offset by lower net releases on available-for-sale asset-backed securities. Operating Expenses

Reported operating expenses increased by \$166m, which included favourable effects of \$387m from currency

translation and the net adverse effect of \$709m relating to significant items. These included:

An impairment of \$800m relating to the goodwill of Global Private Banking in 1H16;

Settlements and provisions in connection with legal matters of \$136m, compared with \$780m in 1H15; and Costs to achieve of \$774m in 1H16.

Excluding these factors, operating expenses decreased by \$156m, which included an increased credit relating to the prior year bank levy charge, as well as lower IT costs and lower staff costs across all global businesses. This was partly offset by a marginal rise in CMB due to an increase in smaller customer remediation provisions, which are not considered significant items.

Asia

Profit before tax

Reported profit before tax of \$7.2bn was \$2.2bn lower than in 1H15, driven by lower revenue in RBWM and GB&M, coupled with higher LICs in GB&M, partly offset by lower operating expenses. The effect of currency translation and the net movement in significant items had an adverse effect of \$1,614m on the movements in reported profit before tax.

Excluding these items, adjusted profit before tax of \$7.2bn was \$631m lower than in 1H15, driven by lower adjusted revenue and higher adjusted LICs, partly offset by lower adjusted operating expenses. Revenue

Reported revenue fell by \$2.3bn, which included the adverse effects of currency translation movements of \$252m and net adverse effect of \$1.4bn on significant items, including the non-recurrence of a gain on partial sale of our shareholding in Industrial Bank of \$1.4bn in 1H15.

Excluding these factors, revenue decreased \$708m, primarily in our RBWM business. This was mainly in Wealth Management in Hong Kong and reflected lower revenue from securities brokerage and fund sales compared with a strong 1H15. In addition life insurance manufacturing revenue also fell from adverse market updates. Within RBWM, these decreases were partly offset by wider deposit spreads, and an increase in deposit balances. In GB&M revenue was also lower, mainly in Markets from lower Equities revenue due to a fall in market turnover and, in Foreign Exchange due to reduced client activity.

LICs

Reported LICs rose by \$98m, which included the favourable effect of currency translation of \$8m. Excluding this, LICs increased by \$106m, primarily in GB&M reflecting higher individually assessed LICs in Australia, notably in the metals and mining sector. By contrast, 1H15 included a partial release of an individually assessed charge in Hong Kong.

HSBC HOLDINGS PLC

6

**Operating Expenses** 

Reported operating expenses fell by \$212m, including the favourable effects of \$144m of currency translation and the net adverse effects of \$106m from significant items, which included costs to achieve of \$114m in 1H16. Excluding these factors, operating expenses decreased by \$174m, driven by cost management initiatives which more than offset the effects of wage inflation and investment as we aim to grow our business in mainland China's Pearl River Delta and the ASEAN region.

Middle East and North Africa

Profit before tax

Reported profit before tax of \$985m was \$84m higher than in 1H15, driven by lower operating expenses and higher revenue. The effect of currency translation and the net movement in significant items had an adverse effect of \$24m on the movements in reported profit before tax.

Excluding these items, adjusted profit before tax of \$983m was \$108m higher than in 1H15, driven by higher adjusted revenue and lower adjusted operating expenses.

Revenue

Reported revenue rose by \$45m, which included the adverse effects of currency translation of \$33m and the net favourable effect of \$2m on significant items.

Excluding these factors, revenue rose \$76m, primarily in Egypt in GB&M and CMB. In our GB&M business revenue increased from higher Treasury bill balances and improved GLCM performance. In CMB, revenue increased from balance growth and wider spreads in our lending portfolio as well as from wider deposit spreads. In addition, revenue increased in the UAE, primarily in GB&M and RBWM, partly offset by decreases in CMB. In RBWM these increases were driven by the gain on disposal of HBME's shareholding in Rewards Management Middle East Ltd (RMMEL). LICs

Reported LICs were \$9m higher, primarily in RBWM, as 1H15 included a net release of allowances on our mortgage portfolio, while 1H16 included an increase in charges following a rise in delinquency rates. This was partly offset by a fall in CMB from higher recoveries coupled with lower customer specific impairments.

**Operating Expense** 

Reported operating expenses fell by \$65m, including the favourable effects of \$9m of currency translation and net adverse effects of \$2m of significant items.

Excluding these factors, operating expenses decreased by \$58m primarily in the UAE, notably staff costs. This reflected the impact of cost-saving initiatives.

North America

Profit before tax

Reported profit before tax of \$50m was \$640m lower than in 1H15, driven by higher LICs in our GB&M and CMB businesses and lower revenue primarily in the Consumer and Mortgage Lending ('CML') run-off portfolio in RBWM. The effect of currency translation and the net movement in significant items had an adverse effect of \$420m on the movements in reported profit before tax.

Excluding these items, adjusted profit before tax of \$684m was \$220m lower than in 1H15, driven by higher adjusted LICs partly offset by lower adjusted operating expenses.

Revenue

Reported revenue declined by \$174m, which included the adverse effects of currency translation movements of \$61m and a net adverse effect of \$83m on significant items, which included:

Adverse fair value movements on non-qualifying hedges of \$109m in 1H16, compared with adverse movements of \$21m in 1H15; and

Excluding these factors, revenue was broadly in line with 1H15. Lower revenue in our RBWM US CML portfolio reflecting a reduction in average lending balances from the continued run-off and loan sales was broadly offset in GB&M by increased interest income from higher yields on reverse repos and securities, and increased trading income in Canada. In addition, residential mortgage balances increased in RBWM. LICs

Reported LICs rose by \$464m, which included the favourable effect of currency translation of \$3m. Excluding this, LICs were \$467m higher, driven by an increase in both our GB&M and CMB businesses. In GB&M, higher individually assessed LICs were mainly in the US and primarily related to a significant specific charge on a mining related corporate exposure, as well as charges in the oil and gas sector. In CMB, the increase was mainly in Canada and related to specific oil and gas sector exposures. In addition, collectively assessed provisions increased in our RBWM US CML portfolio.

**Operating Expenses** 

Reported operating expenses were broadly in line with 1H15, including the favourable effects of \$32m of currency translation and net adverse effects of \$310m of significant items, which included:

Settlements and provisions in connection with legal matters of \$587m in 1H16 compared with \$364m in 1H15; and Costs to achieve of \$121m in 1H16.

Excluding these factors, operating expenses decreased by \$282m, primarily due to lower staff costs and a reduction in Risk and IT costs.

Latin America

Profit before tax

Reported loss before tax of \$55m was \$487m lower than the profit before tax 1H15. This was driven by lower revenue and higher LICs primarily in Brazil, partly offset by lower operating expenses. The effect of currency translation between the periods and the net movement in significant items had an adverse effect of \$213m on the movements in reported profit before tax.

Excluding these factors, adjusted profit before tax of \$27m was \$274m lower than in 1H15, driven by higher adjusted LICs, partly offset by higher adjusted revenue.

Revenue

Reported revenue fell by \$633m, including the adverse effects of \$758m of currency translation and \$77m of net adverse movements on significant items, including:

Adverse movements of \$35m on DVA, in 1H16 compared with favourable movements of \$13m in 1H15; and Adverse movements of \$32m relating to the disposal of our operations in Brazil in the current period.

Excluding these factors, revenue rose by \$202m, notably in Mexico and Argentina, partly offset by a decrease in Brazil. Both Argentina and Mexico benefited from wider deposit spreads in RBWM and CMB due to higher interest rates, while deposit balances also rose in Argentina. In addition revenue in Mexico increased from higher lending balances across all businesses. By contrast revenue decreased in Brazil reflecting the economic slowdown. LICs

Reported LICs rose by \$246m, which included the favourable effect of currency translation of \$136m. Excluding this, LICs rose by \$382m, due to an increase in collectively assessed LICs. This was mainly in Brazil (up \$346m) in both our RBWM and CMB businesses, where delinquency rates have increased following the deterioration of economic conditions. In addition, LICs increased in Mexico. This was primarily in our RBWM business reflecting our strategic focus on growing unsecured lending, as well as rising delinquency rates. Operating Expenses

Reported operating expenses fell by \$393m, including the favourable effects of \$498m of currency translation and \$11m net adverse effect of significant items, primarily costs relating to the disposal of our operations in Brazil of \$11m.

Excluding these factors, operating expenses increased by \$94m, primarily due to wage inflation and union-agreed salary increases. This was partly offset by reduced amortisation costs in Brazil following the classification of assets to held for sale.

Regional performance tables can be found on pages 52 to 57 and reconciliations of reported results to adjusted performance for geographic regions can be found on pages 59 to 61.

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Overview | Key highlights

#### Global business snapshot u RBWM

Higher Retail Banking revenue, but challenging market conditions in Wealth Management

- Adjusted profit before tax fell by \$0.9bn, including \$0.8bn from our Principal RBWM business driven by lower Wealth Management income in Hong Kong and France, and higher loan impairment charges and other credit risk provisions ('LICs') in Brazil (up \$0.2bn).

- Adjusted revenue in Principal RBWM Retail Banking rose as asset and deposit balances grew (\$8.2bn and \$32.5bn, respectively).

#### CMB

Adjusted revenue growth of \$0.1bn in a challenging environment

- Adjusted profit before tax fell by 6% due to higher LICs across a small number of markets.

- Adjusted revenue growth of 2% was driven by continued balance growth in Global Liquidity and Cash Management ('GLCM') and in Credit and Lending, which was partly offset by lower revenue in Global Trade and Receivables Finance ('GTRF') reflecting weaker world trade due to reduced demand and lower commodity prices.

#### GB&M

Client-facing GB&M revenue down by 8% in challenging market conditions

– Adjusted profit before tax fell by \$1.1bn or 21%. Despite a decline in revenue (down \$0.9bn) from reduced client flows amid challenging market conditions, notably in Equities and Foreign Exchange, revenue grew in our Rates and GLCM businesses demonstrating the value of our diversified business model.

 Our market share in Global Debt Capital Markets increased by 14% against an overall market growth of just 2%. - Personal lending adjusted revenue grew in Latin America as unsecured lending balances grew in our Mexico business.

- Adjusted costs fell by \$0.3bn, driven by a strong focus on cost management, the impact of transformation programmes and other cost-saving initiatives.

Lending balances in the US Consumer and Mortgage lending ('CML') run-off portfolio fell from continued run-off, and sales of \$4.7bn, with a reduction in associated costs.
Return on risk-weighted assets ('RoRWA') was 4.0% in 1H16 for Principal RBWM on a reported basis.

- Positive adjusted jaws of 1.7% reflected revenue growth, disciplined cost management and lower full-time equivalent employees ('FTEs').

- Management initiatives drove a further \$11bn reduction in RWAs in 1H16, leading to a cumulative reduction of \$34bn since our Investor Update in June 2015.

Progress continued in our transformational cost-saving initiatives (total costs down \$0.2bn), with headcount now at its lowest since February 2014.

– RWAs remained broadly unchanged in 1H16. This included a total of \$23bn of RWA reductions through management actions, leading to a cumulative reduction of \$94bn since our Investor Update in June 2015.

# GPB

Continued repositioning of our GPB business

- Adjusted profit before tax fell by 23%, reflecting

challenging market conditions in Europe and Asia, despite a 9% fall in costs.

- We continued to grow the parts of the business that fit our desired model, attracting net new money of \$5bn, notably in the UK, with more than 50% coming from collaboration with other global businesses.

- We broadened our product base through collaboration with the Asset Management Group in RBWM to support future growth.

- Within our reported results, we recognised a \$0.8bn impairment relating to the goodwill of the business in Europe. For further details, see Note 20 on page 145.

#### Key highlights

#### Regions snapshot u Europe

Cost reduction against a backdrop of challenging market conditions

- Adjusted profit before tax fell by \$0.7bn or 28%, driven by challenging market conditions in client-facing GB&M and in life insurance manufacturing in RBWM from adverse market updates.

- Although revenue decreased, in CMB there was strong revenue growth in the UK and Germany, in part driven by lending balance growth.

- We reduced costs by \$0.2bn through cost management initiatives, more than offsetting the effects of investment and inflation. This fall included the benefit of an increased bank levy credit of \$0.1bn relating to a prior year charge.

#### Asia

Revenue headwinds from adverse market conditions - Adjusted profit before tax fell by \$0.6bn or 8%, driveneffects of inflation and investment as we aim to

by lower revenues in RBWM both from wealth distribution income reflecting weak market sentiment and from life insurance manufacturing due to adverse market updates coupled with challenging market conditions in our client-facing GB&M business. - RoRWA remained strong at 3.1%.

- We reduced costs by \$0.2bn through cost management initiatives, more than offsetting the

grow our business in China's Pearl River Delta and the ASEAN region.

- We strengthened our leading position in the internationalisation of China's renminbi currency and for the fifth consecutive year achieved the Asiamoney Best Overall Offshore RMB Product and Services Award.

#### Middle East and North Africa

Strong performance, supported by robust cost management despite a low oil price environment - Adjusted profit before tax rose by \$0.1bn or 12%, primarily due to increased revenue across all our global - We grew revenue across our strategic trade businesses, especially GB&M.

- Operating expenses fell \$58m or 9% with reductions in RBWM, GB&M and CMB and across our priority countries.

# North

America

Lower profit before tax from higher LICs, partly mitigated by cost reductions

- Adjusted profit before tax fell by \$0.2bn or 24% as cost savings were more than offset by higher LICs, notably related to the mining, and oil and gas sectors. - This decline in operating expenses reflected the impact of cost-saving initiatives which more than offset continued investment in compliance. corridors and in the majority of the cross-business synergies we track, including a 34% increase in revenue from GLCM products sold to GB&M customers.

- We continued to focus on trade corridors, with revenue growth from our US commercial clients and their international subsidiaries.

- The run-off of the US CML run-off portfolio continued, its profit before tax fell due to lower revenue, and LICs increased. Portfolio sales

totalled \$4.7bn in 1H16.

see pages 26 to 36.

#### Latin America

Continued progress in strategic initiatives with a strong business performance

- Adjusted profit before tax fell by \$0.3bn driven by a decrease in Brazil of \$0.4bn, reflecting an increase in LICs, partly offset by an increase in profit before tax in Mexico and Argentina from revenue growth.

Growth initiatives in Mexico resulted in a 18% increase in lending balances and an increase in market share across core retail portfolios.
Revenue increased, while cost growth was controlled, resulting in positive jaws.
The sale of our operations in Brazil completed on 1 July 2016.
Ø For detailed information on our financial performance,

Overview Group Chairman's Statement Amid a turbulent period, nothing cast doubt on the strategic direction and priorities we laid out just over a year ago.

The first half of 2016 was characterised by spikes of uncertainty which greatly impacted business and market confidence. This was reflected in lower volumes of customer activity and higher levels of market volatility. Concern over the sustainable level of economic growth in China was the most significant feature of the first quarter and, as this moderated, uncertainty over the upcoming UK referendum on membership of the European Union intensified. Demand for credit for investment slowed as a consequence. Equity market activity was also markedly lower, particularly in Hong Kong, reflecting both economic uncertainty and weaker market pricing, which was exacerbated by net selling from sovereign funds impacted by lower oil prices. The period ended with exceptional volatility as financial markets reacted to the UK referendum decision to leave the EU, a result that had not been anticipated. HSBC came through this period securely as our diversified business model and geographic profile again demonstrated resilience in difficult market conditions.

Pre-tax profits of \$9.7bn on a reported basis were \$3.9bn, 29% lower than in the first half of 2015. On the adjusted basis used to assess management performance, pre-tax profits were \$10.8bn, some 14% lower than in the comparable period. Most of the decline in respect of our global business revenues reflected weaker market-facing activity, where lower transaction volumes evidenced customer restraint in uncertain times. Credit-related income remained solid although impairment charges rose against historically low levels. We made progress against our cost challenges, in reducing legacy assets and taking actions to release capital from secondary activities.

As a consequence, our common equity tier 1 capital position, which is critical to our capacity to sustain our dividend, strengthened to 12.1% from 11.9% at the beginning of the year. The sale of our Brazilian operations which closed on 1 July is expected to add a further 0.7 of a percentage point in the third quarter. Earnings per share were \$0.32 (1H15: \$0.48). Our first two dividends in respect of the year, of \$0.20 in aggregate, were in line with our plans and the prior year.

Reflecting this strengthened capital position, the Board has determined to return to shareholders \$2.5bn, approximately half of the capital released through the sale of Brazil, by way of a share buy-back to be executed during the second half of the year.

The Board has also determined that in light of the current uncertain economic and geo-political environment, together with our projections for an extended period of low interest rates, it would be appropriate to remove a timetable for reaching our target return on equity in excess of 10%. While the target remains intact and appropriate, the current guidance which points to the end of next year is no longer considered achievable. In addition, the Board is planning in this environment on the basis of sustaining the annual dividend in respect of the year at its current level for the foreseeable future.

Strategic direction remains clear

Nothing that has happened in this turbulent period casts doubt on the strategic direction and priorities we laid out just over a year ago. Our focus on the Pearl River Delta remains a key priority. We see growing movement in public policy decisions towards needed infrastructure investment on a massive scale, notably through the Belt and Road initiative in China, to underpin increased urbanisation across Asia, the Middle East and Africa, and in support of the transition to a lower carbon economy. Capital markets development in both Europe and Asia remains essential to diversify funding sources, to address demographic ageing and to expand the role of 'green' bond finance. Outward investment from China is growing fast and is expected to accelerate. Internationalisation of the renminbi is also expected to accelerate as a consequence of all of the above. HSBC is well positioned for all of these mega trends, with clear evidence of this contained within the Group Chief Executive's Review.

Regulatory policy must be aligned with public policy support for growth

At the end of June we, along with the rest of the banking industry, submitted analysis to the Basel Committee on Banking Supervision in response to their request for a quantitative impact assessment around new proposals, inter alia, aimed at reducing the complexity of the regulatory framework and improving comparability. How the regulatory community responds to this consultation, due by the end of this year, is of huge importance to our customers and our shareholders. Any substantial further increase in capital requirements, which is quite possible within the range of outcomes implied by industry-wide impact studies, could have a major impact on the availability and cost of credit, as well as on the return on capital our industry is able to generate. Such constraints would also lean against the increased public policy emphasis on stimulating economic growth at a time of elevated uncertainties.

We therefore welcome statements from within the regulatory community and, most recently, in the communiqué from the G20 Finance Ministers and Central Bank Governors meeting in Chengdu, China, that these proposals should not lead to a significant broad-based increase in overall capital requirements. This is consistent with our view that satisfactory levels of capital have been achieved in most banks through the already extensive revisions to the regulatory capital framework. These, together with improvements in risk management and stress testing, have contributed to financial stability, with significantly increased levels of regulatory capital now in place. Near finalisation of the principal resolution regimes have also significantly extended the range of capacity available to absorb losses in the event of failure. A revised calibration that failed to take this progress into account would, in our view, risk undermining that progress.

UK referendum on EU membership

As a consequence of the UK referendum decision to leave the European Union, we are entering a new era for the UK and UK business. The work to establish fresh terms of trade with our European and global partners will be complex and time-consuming. Our first priorities have been to offer support to our colleagues working outside their home country who may feel unsettled, as well as proactively reaching out to and working with our customers as they prepare for the new environment.

Now is a time for calm consideration of all the issues at hand and careful assessment of how prosperity, growth and a dynamic economy for both the UK and the rest of Europe can be ensured following an orderly transition period. Critical elements include securing the best possible outcome on continuing terms of trade and market access, and ensuring the UK remains attractive for inward investment and has access to all the skills necessary to be fully competitive.

HSBC's experience in facilitating and financing trade for over 150 years has shown the value and importance of open trading relationships – for individuals, businesses, communities and nations. We believe that such an open trading relationship must be at the centre of the new relationship between the UK and the EU, and indeed the rest of the world. We aim to do our part in making the transition for our customers to the new arrangements as smooth as possible.

#### Board changes

Since we last reported to shareholders we have welcomed David Nish to the Board. David most recently served as Chief Executive Officer of Standard Life plc between 2010 and 2015, having originally joined as its Group Finance Director in 2006. He brings to HSBC considerable relevant experience in financial services, in financial accounting and reporting, as well as a wide-ranging understanding of all aspects of corporate governance. David has also joined the Group Audit Committee.

#### Outlook

It is evident that we are entering a period of heightened uncertainty where economics risks being overshadowed by political and geo-political events. We are entering this environment strongly capitalised and highly liquid. More importantly, given our history we have considerable experience within the senior management ranks of responding to severe stress events, experience that was deployed most recently in successfully dealing with the market volatility which followed the UK referendum decision on EU membership. Re-positioning our own European business once the future of the UK's current 'passporting' arrangements for financial services is clarified in the upcoming negotiations will add to the very heavy workload already in place to address the regulatory and technological changes that are reshaping

our industry. On behalf of the Board let me therefore close my statement by once again recognising the dedicated commitment and effort by all of our 239,000 colleagues to implement these changes and so position HSBC for future success.

Douglas Flint Group Chairman 3 August 2016

Overview Group Chief Executive's Review Our highly diversified, universal banking business model helped to drive growth and capture market share in a number of areas.

#### Performance

We performed reasonably well in the first half in the face of considerable uncertainty. Profits were down against a strong first half of 2015, but our highly diversified, universal banking business model helped to drive growth in a number of areas. We also captured market share in many of the product categories that are central to our strategy. We completed the sale of our Brazil business to Banco Bradesco S.A. in July. This transaction reduces Group risk-weighted assets by around \$40bn and would increase the Group's common equity tier 1 ratio from 12.1% at 30 June 2016 to 12.8%.

Global Banking and Markets weathered a large reduction in client activity in January and February, but staged a partial recovery in the second quarter. Equities and Foreign Exchange had a difficult half, but Rates performed well on the back of increased client volumes. Global Banking and Markets also achieved some of its strongest rankings for Debt Capital Markets and Mergers and Acquisitions. Improved collaboration with Commercial Banking was cited as a major factor in the naming of HSBC as 'World's Best Investment Bank' and 'World's Best Bank for Corporates' at the Euromoney Awards for Excellence 2016. The citation also highlighted HSBC's diversified and differentiated business model, and described HSBC as 'one of the most joined-up firms in the industry'.

Retail Banking and Wealth Management was also affected by reduced client activity. This led to lower revenue in our Wealth businesses, albeit against last year's strong second quarter which was boosted by the Shanghai-Hong Kong Stock Connect. While the revenue environment was challenging, we were able to capture our highest ever share of the Hong Kong mutual fund market by providing the right products to help clients manage the current economic environment. Higher lending balances in Mexico and increased customer deposits in all but one region compensated partly for the reduction in revenue from Wealth Management, with positive implications for future growth. Commercial Banking performed well on the back of targeted loan growth in the UK and Mexico, and higher client balances in Global Liquidity and Cash Management. We maintained our position as the world's number one trade finance bank, with revenue growth and market share gains in Receivables Finance and Supply Chain Finance. We are

in an excellent position to capitalise when global trade starts to recover.

Global Private Banking attracted \$5bn of net new money in the first half, more than half of which came through greater collaboration with our other Global Businesses. This demonstrates the value that the Private Bank brings to our clients from across the Group and the important role it plays within our universal banking business model. Loan impairment charges increased, mainly in the oil and gas, and metals and mining sectors, and in Brazil due to weakness in the Brazilian economy. We remain confident of our credit quality.

# Strategy

We are now more than a year into implementing our strategic actions to improve returns and gain the maximum value from our international network. We have made good progress in the most pressing areas but have further to go in others, due largely to external factors.

In the first half of the year we removed an extra \$48bn of risk-weighted assets from the business, around half of which came from Global Banking and Markets. This takes us more than 60% of the way towards our target and keeps us on track to deliver the savings we promised by the end of 2017. These savings were in addition to the \$40bn reduction from the completion of the sale of our operations in Brazil in July.

We continue to make material progress in cutting costs. In the first half of 2016 we reduced our cost base compared with the first half of 2015, in spite of inflation and continued investment in compliance, regulatory programmes and growth. We have achieved this through tight cost control, operational enhancements and better use of digital platforms, improving our service to customers in the process. We are on track to hit the top end of our \$4.5-5.0bn cost savings target range.

We are on the way to restoring profitability in our businesses in Mexico and the US. These are important businesses for the wider Group.

Having commenced the reshaping and de-risking of our Mexico operations in 2012, we have been rebuilding the business since the start of 2015. Since then, we have expanded our share of the cards, personal loans and mortgage markets, and grown our trade finance and international payments operations. As a consequence, adjusted revenues were up by 12% in Retail Banking and Wealth Management and 27% in Commercial Banking. Adjusted profits in our Mexico business were up 37% on the same period last year.

In the US, we have invested in Commercial Banking, and Global Banking and Markets to increase revenue from our network. We have also made rapid progress in cutting costs and removing wholesale risk-weighted assets. We have continued to wind down our US CML run-off portfolio quickly and efficiently, disposing of an extra \$4.7bn of legacy assets in the first half of 2016. This progress, along with further improvements in our capital planning and management processes, helped the US business to achieve a non-objection to the capital plan it submitted as part of this year's Federal Reserve Comprehensive Capital Analysis and Review ('CCAR'). This plan includes a proposed dividend payment to HSBC Holdings plc in 2017, which would be the first such payment to the Group from our US business since 2007.

Two-thirds of our adjusted profit before tax, or \$7.2bn, came from Asia in the first half of 2016, up from 62% in the same period last year. We have continued to develop our Asia businesses, particularly Asset Management and Insurance, and our operations in the ASEAN region and the Pearl River Delta. We increased revenue in all four areas compared with the same period last year and increased assets under management in Asia by 7%. We also maintained our leadership of the market for renminbi business, topping the Asiamoney Offshore RMB Poll for 'Best Overall Provider of Offshore RMB Products and Services' for the fifth year in a row.

There are areas where we have more to do. Our pivot to Asia depends on our ability to redeploy the capital that we have made available. While we have clearly demonstrated that we can release capital by reducing risk-weighted assets, the global slow-down has delayed the process of redistributing that capital in Asian growth markets. This will not happen until we judge it to be in the best interests of shareholders.

We are continuing to implement Global Standards throughout HSBC.

Share buy-back

Our strong capital position and stable earnings mean that we are able to retire some of the equity that we no longer require to support the Brazil business. Having received the appropriate regulatory clearances, we will therefore execute a \$2.5bn share buy-back in the second half of the year.

Looking forward

Following the outcome of the referendum on the UK's membership of the European Union, there has been a period of volatility and uncertainty which is likely to continue for some time. We are actively monitoring our portfolio to quickly identify any areas of stress, however it is still too early to tell which parts may be impacted and to what extent.

While the economic environment remains difficult, the action we have taken has already put us in a far better position for when normal conditions return. HSBC is stronger, leaner and better connected than it was last June. There is much still to do, but we are making progress in all of the areas within our control. In the meantime, our balanced and diversified business model, strong liquidity and strict cost management make us highly resilient.

Stuart Gulliver Group Chief Executive 3 August 2016

#### Overview

#### Strategic actions

We have made significant progress against the actions outlined in our June 2015 Investor Update. Capturing value from our international network

In June 2015, we outlined a series of strategic actions to make the most of our competitive advantages and respond to a changing environment.

These actions are focused on improving efficiency in how we use our resources, and on investing for growth in line with our strategy. Each action has targets defined to a summary of our progress in 1H16 with additional details provided below. Resizing and simplifying our business We have made significant progress in resizing and simplifying our business. In 1H16, management actions reduced RWAs \$23bn and we completed asset sales Mortgage Lending ('CML') run-off portfolio.

As part of our initiative to optimise our network, we completed the sale of HSBC Bank Brazil on 1 July 2016, and will continue to serve the international and cross-border needs of our large corporate clients in Brazil through HSBC Brasil S.A. -Banco de Investimento.

In the NAFTA region, we grew adjusted revenues in Mexico by 12% compared with 1H15, supported by market share gains in RBWM across key lending products. They include a doubling of personal loans issued compared with 1H15. In the US, we grew continuing to support our clients internationally. Revenues from international complete RMB cross-border settlement for subsidiaries of our US clients increased by 13% compared with 1H15.

Our cost-saving programme has shown good progress and we are on track to meet our target set for the end of 2017. Operating expenses fell by 4% compared with 1H15, facilitated by increased efficiency in our processes. For example, we have shortened the average time it takes to open accounts

Redeploying capital to grow our business At the heart of our business is our international network. We are focusing efforts to grow our businesses by looking at customers' needs across products, geographies and supply chains. In 1H16, revenue from transaction banking products for Excellence 2016 was down by 1% overall due to deteriorating macroeconomic conditions, however, we grew the end of 2017. The table opposite contains revenues in our GLCM business. In 2016, we were named Best Bank for Corporates by Euromoney and Best Supply-Chain Finance Bank Global by Trade Finance Awards. We continue to invest for growth in Asia. In China's Pearl River Delta, we increased the number of new RBWM and CMB clients by 66% Best Supply-Chain in client facing GB&M and legacy credit by and 34%, respectively, compared with 1H15, and Finance Bank grew our mortgage loan books by more than totalling \$4.7bn from our US Consumer and 35%. We are also using our network to connect clients into and out of China, including Chinese investments linked to the government's Belt and Road initiative.

> In the ASEAN region, we developed a new automated statutory payments platform for companies across the region. We grew revenues from international subsidiaries of our ASEAN-region clients. In Singapore, we completed the transfer of our RBWM business to

our locally incorporated subsidiary, HSBC Bank Singapore.

We remain recognised as the leading bank for international RMB products and services. We were the first bank to facilitate overseas institutional investment into the China interbank revenues and increased cost efficiency while bond market under newly relaxed regulations, and were among the first foreign banks to individuals, as permitted in the Guangdong Free Trade Zone.

> Finally, we continue to make progress in implementing our Global Standards programme to help protect customers and the wider financial system from financial crime.

Selected awards and recognition 2016 Euromoney Awards Best Bank for Corporates **Best Investment** Bank

Trade Finance Awards 2016 Global

Asiamoney Offshore **RMB** Poll Best Overall Offshore RMB Products/Services

for CMB clients by 30% since 1H15, and we decreased the number of high value manual payments by 64% compared with 1H15.

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# Overview Financial overview

Reported results		Half-year to				
	\$m Reported results Net	30 Jun 2016	30 Jun 2015	31 Dec 2015	:	
	interest income	15,760	16,444	16,087	,	
	Net fee income Net	6,586	7,725	6,980		
	trading income	5,324	4,573	4,150		
	Other income Net	1,800	4,201	(360	)	
	operating income before loan					
This table shows our reported results for the last three half-years, ended 30 June 2016 ('1H16'), 31 December 2015 ('2H15') and 30 June 2015 ('1H15'). Reported profit before tax of \$9.7bn in 1H16 was \$3.9bn or 29% lower than in 1H15. This decrease was in part due to the non-recurrence of a gain on the partial sale of our shareholding in Industrial Bank of \$1.4bn in 1H15, and from an impairment of \$0.8bn relating to the goodwill of our GPB business in 1H16	imnairme	c S	32,943	26,857		
in Europe. It was also driven by transformation activities to deliver cost reductions and productivity outcomes ('costs-to-achieve') of \$1.0bn in 1H16 ar the adverse effect of foreign currency movements. Excluding the effects of significant items and currency translation, profit before	charges	charges				
tax fell by \$1.8bn or 14% from 1H15. We describe the drivers of our adjusted performance on pages 19 and 20.	credit risk provision ('LICs')	provisions				
	Net operating income	27,104	31,504	24,575		
	Total operating expenses	(18,628	)(19,187	)(20,58	1)	
		8,476	12,317	3,994		

Operating profit			
Share of profit in associates and joint	1,238	1,311	1,245
ventures Profit before tax	9,714	13,628	5,239

Reported operating expenses of \$18.6bn were \$0.6bn or 3% lower than in 1H15. This reduction was partly driven by the continuing impact of our cost-saving initiatives, and the favourable effects of currency translation between the periods of \$1.0bn. Significant items increased by \$1.1bn, and included:

- costs-to-achieve of \$1.0bn;

- an impairment of \$0.8bn relating to the goodwill of our GPB business in Europe (please refer to Note 20 on page 146 for further details); and

- settlements and provisions relating to legal matters of \$0.7bn in 1H16 compared with \$1.1bn in 1H15. Reported income from associates of \$1.2bn decreased marginally from 1H15.

For further details of our reported results, see pages 26 to 36.

- a gain of \$0.6bn on disposal of our membership interest in Visa Europe in 1H16: and

- fair value movements on our own debt designated at fair value from changes in credit spreads of \$1.2bn in 1H16 compared with \$0.7bn in 1H15.

Reported LICs of \$2.4bn were \$0.9bn higher than in 1H15. This reflected an increase in Brazil from a deterioration in its economy of \$0.3bn. In addition, businesses, notably in the oil and gas sector. This was partly offset by the favourable effects of currency translation between the periods of \$0.2bn.

Reported revenue of \$29.5bn in 1H16 was \$3.5bn or 11% lower than in 1H15. This was in part due to a decrease in significant items totalling \$0.6bn and the adverse effect of currency translation between the periods of \$1.6bn. Significant items included: - the non-recurrence a \$1.4bn gain on the partial sale of our shareholding in Industrial Bank Co. LICs rose in our GB&M and CMB Ltd ('Industrial Bank') recognised in 1H15;

# Financial overview

#### Adjusted performance

Our reported results are prepared in accordance with IFRSs as detailed in the Financial Statements on page 116. We also present adjusted performance measures to align internal and external reporting, identify and quantify items management believes to be significant, and provide insight into how management assesses period-on-period performance. Adjusted performance measures are highlighted with the following symbol: u

To arrive at adjusted performance, we adjust for: – the year-on-year effects of foreign currency translation; and – the effect of significant items that distort year-on-year comparisons and are excluded in order to understand better the underlying trends in the business.

Ø For reconciliations of our reported results to an adjusted basis, including lists of significant items, see pages 59 to 64.

Half-year to

				пап-уе	
		\$m		30 June	30 June
		Adjusted results		2016	2015
		Net operating income before	loan impairment		
Adjusted results u		charges			29,178
This table shows our adjusted results		and other credit risk provisions (revenue)			
for 1H16. These are discussed in more detail the following pages.		l on Loan impairment charges and other credit risk provisions ('LICs')		(2,366	)(1,279)
		Total operating expenses		(15,945	)(16,605)
		Operating profit		9,557	11,294
		Share of profit in associates a	nd joint ventures	1,238	1,256
		Profit before tax	U U	10,795	12,550
Adjusted profit before tax u	- In RBV	WM, revenue decreased by	By contrast, curr	ent accou	int and
On an adjusted basis, profit before tax of	ore tax of \$0.9bn or 7%, mainly in our Principal savings revenue i			increased	l,
\$10.8bn was \$1.8bn or 14% lower than in	RBWM	business (down by \$0.7bn)	reflecting growth	in custo	mer
1H15. Despite a fall in operating expenses	followin	ig a strong performance in	deposits, notably	in Hong	Kong and

\$10.8bn was \$1.8bn or 14% lower than in 1H15. Despite a fall in operating expenses following a strong performance in 1H15, while revenue in our US CM run-off portfolio fell \$0.2bn. The reduction in Wealth Management

Adjusted revenue u

Adjusted revenue of \$27.9bn was \$1.3bn or 4% lower. Notably:

In GB&M, total revenue was \$0.9bn or
9% lower against a strong performance in
1H15. This was driven by a decrease in

- In RBWM, revenue decreased by \$0.9bn or 7%, mainly in our Principal RBWM business (down by \$0.7bn) following a strong performance in 1H15, while revenue in our US CML run-off portfolio fell \$0.2bn. The reduction in Wealth Management of \$0.9bn was driven by lower revenue in life insurance manufacturing in both Europe and Asia because of adverse market updates as a result of equities movements, as well as lower investment distribution revenue in

By contrast, current account and savings revenue increased, reflecting growth in customer deposits, notably in Hong Kong and the UK. Personal lending revenue was broadly unchanged, with growth in unsecured lending, notably in Mexico from increased balances, offset by lower credit card revenue in the UK due to regulatory changes and spread compression in mortgages. In our US CML run-off portfolio, revenue decreased by our client-facing business (down \$0.6bn or 8%), notably Markets (down \$0.4bn) and Principal Investments (down \$0.1bn). The fall in Markets was principally in Equities (down \$0.5bn) and Foreign Exchange (down \$0.1bn), due to market volatility which led to reduced client activity. However, revenue was higher in Rates due to increased client activity and in Global Liquidity and Cash Management, which continued to perform well. In legacy credit, revenue was \$0.2bn lower, due to higher revaluation losses in 1H16.

HSBC HOLDINGS PLC 19

Asia due to lower retail securities and \$0.2bn reflecting lower average mutual funds turnover.

lending balances and the impact of portfolio sales.

- In GPB, revenue fell by \$0.2bn or 14% driven by lower brokerage and trading activity in both Europe and Asia reflecting adverse market sentiment in unfavourable market conditions.

Overview Financial overview

Adjusted performance continued These factors were partly offset: - In CMB, revenue rose by \$0.1bn or 2% driven by Global Liquidity and Cash Management from higher average balances, notably in Hong Kong and the UK, together with higher margins in Argentina, as well as in Credit and Lending, primarily from continued loan growth in the UK. This was partly offset by lower revenue in Global Trade and Receivables Finance, notably in Hong Kong reflecting reduced demand and lower trade lending due to lower interest rates in mainland China. However, we continue to increase market share in Hong Kong. - In 'Other' revenue grew by \$0.4bn, primarily reflecting the fair value measurement and presentation of long-term debt issued by HSBC Holdings and related hedging instruments. This included higher favourable fair value movements relating to the economic hedging of interest and exchange rate risk on our long-term debt and related derivatives. Adjusted LICs u

Our LICs of \$2.4bn were \$1.1bn higher The initiatives which have helped us than in 1H15, notably reflecting an increase in Brazil of \$0.3bn in RBWM and CMB related to the deterioration in programme; the local economy. In addition, LICs also increased across our GB&M and CMB businesses:

- In GB&M, LICs were \$0.4bn compared with a marginal release in 1H15, driven by higher individually assessed provisions, notably in the oil and gas, and metals and mining sectors. - In CMB, the increase from \$0.5bn to \$0.8bn reflected higher individually assessed provisions in Canada and Spain, as well as Brazil. Collectively

Principal RBWM
RBWM US run-off portfolio
CMB
Client-facing GB&M and BSM
Legacy credit
GPB
Other (including Intersegment)
Total

Adjusted operating expenses u Our adjusted operating expenses of \$16.0bn process optimisation within our in 1H16 fell by \$0.7bn or 4% compared with 1H15, despite inflationary pressures and increases in regulatory programmes and overall costs in CMB were compliance. This included an increased credit relating to the prior-year bank levy charge of \$0.1bn. Excluding this, costs in 1H16 were \$0.6bn lower. This reflects the continuing effect of our cost-saving initiatives and a strong focus on cost management. These resulted in a reduction in full-time equivalent staff in 1H16 of 3.900.

decrease our costs include:

- In RBWM, our branch rationalisation

- In GB&M significantly lower headcount, and better use of our global service centres. GB&M also benefited from lower performance-related costs.

1H16	1H15	Variance	07-
\$m	\$m	\$m	70
10,423	11,116	(693	)(6)
414	577	(163	)(28)
7,279	7,141	138	2
8,882	9,558	(676	)(7)
(100)	96	(196	)(204)
971	1,125	(154	)(14)
(1)	(435	)434	(100)
27,868	29,178	(1,310	)(4.5)

- In CMB, a simplified organisation structure and lending, on-boarding and servicing platforms, although broadly unchanged.

- These cost savings were also supported by the benefits of transformational activities in our technology, operations and other functions, primarily from process automation and organisational re-design.

Adjusted income from associates u Our share of income from associates of \$1.2bn was marginally lower than in 1H15. The majority of this income was from our investments in Bank of Communications Co., Limited ('BoCom') and The Saudi British Bank.

assessed provisions also rose in the UK and Brazil. -In RBWM, LICs rose from \$0.8bn to \$1.1bn, mainly in Brazil (\$0.2bn higher).

	1H16 Group excluding Brazil \$m	Brazil \$m	Group\$m	1H15 Group excluding Brazil \$m	Brazil \$m	Group\$m	Variance Group excluding Brazil \$m	Group\$n	n
Revenue	26,337	1,531	27,868	27,547	1,631	29,178	(1,210	)(1,310	)
LICs	(1,618	)(748	)(2,366 )	(877	)(402	)(1,279 )	(741	)(1,087	)
Operating expenses	(14,886	)(1,059	)(15,945 )	(15,522	)(1,083	)(16,605)	636	660	
Income from associates	1,239	(1	)1,238	1,257	(1	)1,256	(18	)(18	)
Adjusted profi before tax	<sup>it</sup> 11,072	(277	)10,795	12,405	145	12,550	(1,333	)(1,755	)

The strategic actions set out on page 16 are being undertaken to support our aim of achieving our medium-term financial targets. Ø For detailed information on our financial performance, see pages 26 to 36.

Delivering on our Group financial targets

#### Return on equity

Our medium-term target is to achieve a return on equity ('RoE') of more than 10%. This target is modelled on a CET1 ratio in the range of 12% to 13%.

In 1H16, we achieved an RoE of 7.4% compared with 10.6% in 1H15.

#### Adjusted jaws

Our target is to grow revenue faster than operating expenses on an adjusted basis. This is referred to as positive jaws. In 1H16, adjusted revenue fell by 4.5%, whereas our adjusted operating expenses reduced by 4.0%. Jaws was therefore negative 0.5%.

Understanding jaws

Jaws measures the difference between revenue and cost growth rates. Positive jaws is where the revenue growth rate exceeds the cost growth rate. We calculate jaws on an adjusted basis as described on page 24. Jaws was affected by our revenue performance in 1H16. Adjusted revenue fell by 3.8% in the first quarter of 2016 ('1Q16') against the first quarter of 2015 ('1Q15'), and this had increased to 4.5% by the end of 1H16, reflecting the challenging economic environment.

However, adjusted operating expenses fell by 1.0% in the first quarter of 2016 and this increased to a fall of 4.0% by the end of 1H16, as we continued with our progress on our cost-saving plans set out at our Investor Update.

In the second quarter of 2016 ('2Q16') our adjusted jaws was positive 1.4%, despite a reduction in adjusted revenue of 5.3% compared with the second quarter of 2015 ('2Q15'), as our adjusted operating expenses were 6.7% lower.

#### Dividends

In the current uncertain environment we plan to sustain the annual dividend in respect of the year at its current level for the foreseeable future. Growing our dividend in the future depends on the overall profitability of the Group, delivering further release of the less efficiently deployed capital and meeting regulatory capital requirements in a timely manner. Actions to address these points are core elements of the investor update in June 2015.

Overview Risk overview We actively manage risk to protect and enable the business.

#### Managing risk

As a provider of banking and financial services, managing risk is part of our core day-to-day activities. Our success in doing so is due to our clear risk appetite, which is aligned to our strategy. We set out the aggregate level and types of risk that we are willing to accept in order to achieve our medium- and long-term strategic objectives in our risk appetite statement. This statement is approved by the Board and includes:

 risks that we accept as part of doing business, such as credit risk and market risk;

 risks that we incur to generate income, such as operational risk, which are managed to remain below an acceptable tolerance; and

- risks for which we have zero tolerance, such as reputational risk.

To ensure that risks are managed in a consistent way across the Group, we employ an enterprise risk management framework at all levels of the organisation and across all risk types. It ensures that we have appropriate oversight of and effective accountability for the management of risk. This framework is underpinned by our risk culture and reinforced by the HSBC Values and our Global Standards.

The Global Risk function, led by the Group Chief Risk Officer, who is an executive Director, is responsible for enterprise-wide risk oversight and is independent of the sales and trading functions of the Group's businesses. This independence helps ensure an appropriate balance in risk/return decisions, and appropriate independent challenge and assurance.

ø Our risk management framework and the material risk types associated with our banking and insurance manufacturing operations are provided on pages 101 and 105, respectively, of the Annual Report and Accounts 2015.

Top and emerging risks

Our top and emerging risks framework helps enable us to identify current and forward-looking risks so that we may take action that either prevents them crystallising or limits their effect. Top risks are those that may have a material impact on the financial results, reputation or business model of the Group in the year ahead. Emerging risks are those that have large unknown components and may form beyond a one-year horizon. If these risks were to occur, they could have a material effect on HSBC.

During 1H16, we made one change to our top and emerging risks. 'IT systems infrastructure and resilience' was added as a new thematic risk due to the need to ensure core banking systems remain robust as digital and mobile banking services continue to evolve.

In addition, two thematic risks were renamed to better reflect the issues facing HSBC. We use the new names in the table that follows. Our current top and emerging risks are summarised on the next page. Ø Our approach to identifying and monitoring top and emerging risks is described on page 103 of the Annual Report and Accounts 2015.

#### Risk overview

**Risknd** Mitigants Externally driven GeopolWeadonducted physical security risk reassessments in higher risk locations in which we operate in response risk to the heightened threat of terrorism, and we enhanced procedures and training where required. Economic outlookWe undertook scenario analysis and stress tests in the lead up to the UK referendum on EU membership to identify vulnerabilities in the event of a vote to leave the EU and potential mitigating actions, and closely aénd capital engaged with the Prudential Regulation Authority on liquidity planning. flows Turning of Stress tests were conducted on our oil and gas portfolio on \$25 and \$20 per barrel price scenarios. This the sector remains under enhanced monitoring with risk appetite and new lending significantly curtailed. credit cycle Cyber threat and We took part in an industry-wide cyber resilience exercise, and incorporated lessons learned into our new unautharideekisting cyber programmes, which are designed to mitigate specific cyber risks and enhance our control access environment. to systems Regulatory developments with adverse. We actively engaged with regulators and policymakers to help ensure that new regulatory requirements, such \* e as the recent Basel Committee on Banking Supervision consultation on reducing variation in credit risk RWAs, are considered fully and can be implemented in an effective manner. model and profitability US deferred prosecution agreem What are continuing to take concerted action to remediate anti-money laundering ('AML') and sanctions compliance deficiencies and to implement Global Standards. We also continue to embed our Affiliate Risk and related Forum to further mitigate financial crime risk issues arising from operations conducted within the HSBC agreementwork. and consent orders

Regula Way are focusing on embedding our global AML and sanctions policies and procedures. We further enhanced focus our management of conduct in areas including the treatment of potentially vulnerable customers, market surveillance, employee training and performance management. on conduct of business and financial crime Internally driven IT systems infrastrWeture investing in specialist teams and our systems capability to help ensure strong digital capabilities, and delivery quality and resilience within our customer journeys. resilience Impact of organisational change We have increased our focus on resource planning and employee retention, and are developing initiatives to \*règulatory... equip line managers with skills to both manage change and support their employees. on employees

Executible Group Change Committee monitored the status of the high priority programmes across the Group that rèsk support the strategic actions, facilitating resource prioritisation and increased departmental coordination.

Third-party We are implementing a framework to provide a holistic view of third-party risks which will help enable the risk consistent risk assessment of any third-party service against key criteria, combined with associated control management monitoring, testing and assurance throughout the third-party lifecycle.

We implemented a new global policy on model risk management and are rolling out an enhanced model Model governance framework globally to address key internal and regulatory requirements. We continue to risk strengthen the capabilities of the independent model review team.

We continued to enhance our data governance, quality and architecture to help enable consistent data Data e aggregation, reporting and management.

é Risk heightened during 1H16

è Risk remained at the same level as 31 December 2015

\* Thematic risk renamed during 1H16

## Financial summary

#### Financial summary

Use of non-GAAP financial measures	24
Adjusted performance	24
Foreign currency translation differences	24
Significant items	24
Consolidated income statement	25
Group performance by income and expense item	26
Net interest income	26
Net fee income	27
Net trading income	28
Net income from financial instruments designated at fair value	29
Gains less losses from financial investments	30
Net insurance premium income	30
Other operating income	31
Net insurance claims and benefits paid and movement in liabilities to policyholders	32
Loan impairment charges and other credit risk provisions	33
Operating expenses	34
Share of profit in associates and joint ventures	36
Tax expense	36
Consolidated balance sheet	37
Movement from 31 December 2015 to 30 June 2016	38
Reconciliation of RoRWA measures	40
Ratios of earnings to combined fixed charges	40

### Use of non-GAAP financial measures

Our reported results are prepared in accordance with IFRSs as detailed in the Financial Statements starting on page 109. In measuring our performance, the financial measures that we use include those which have been derived from our reported results in order to eliminate factors which distort period-on-period comparisons. These are considered non-GAAP financial measures.

Non-GAAP financial measures that we use throughout this Interim Report 2016 are described below. Non-GAAP financial measures are described and reconciled to the closest reported financial measure when used.

### Adjusted performance

Adjusted performance is computed by adjusting reported results for the period-on-period effects of foreign currency translation differences and significant items which distort period-on-period comparisons.

We use 'significant items' to collectively describe the group of individual adjustments that are excluded from reported results when arriving at adjusted performance. These items, which are detailed below, are ones that management and investors would ordinarily identify and consider separately when assessing performance in order to better understand underlying trends in the business.

We consider adjusted performance provides useful information for investors by aligning internal and external reporting, identifying and quantifying items management believes to be significant and providing insight into how management assesses period-on-period performance.

Foreign currency translation differences

Foreign currency translation differences reflect the movements of the US dollar against most major currencies for 1H16. We exclude the translation differences when deriving constant currency data because using these data allows us to assess balance sheet and income statement performance on a like-for-like basis to better understand the underlying

trends in the business.

Foreign currency translation differences

Foreign currency translation differences for the half-years to 30 June 2015 and 31 December 2015 are computed by retranslating into US dollars for non-US dollar branches, subsidiaries, joint ventures and associates:

the income statements for the half-years to 30 June 2015 and 31 December 2015 at the average rates of exchange for the half year to 30 June 2016; and

the balance sheets at 30 June 2015 and 31 December 2015 at the prevailing rates of exchange on 30 June 2016. No adjustment has been made to the exchange rates used to translate foreign currency denominated assets and liabilities into the functional currencies of any HSBC branches, subsidiaries, joint ventures or associates. When reference is made to foreign currency translation differences in tables or commentaries, comparative data reported in the functional currencies of HSBC's operations have been translated at the appropriate exchange rates applied in the current period on the basis described above.

Significant items

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The tables on pages 59 to 64 detail the effect of significant items on each of our geographical segments and global businesses during 1H16 and the two halves of 2015.

Financial summary (continued)

# Consolidated income statement Summary consolidated income statement

Summary consolidated income statement	Half-ye 30 Jun 2016 \$m	ear to 30 Jun 2015 \$m	31 Dec 2015 \$m
Net interest income Net fee income Net trading income Net income/(expense) from financial instruments designated at fair value Gains less losses from financial investments Dividend income Net insurance premium income Other operating income	15,760 6,586 5,324 561 965 64 5,356 644	16,444 7,725 4,573 2,666 1,874 68 5,607 836	16,087 6,980 4,150 (1,134) 194 55 4,748 219
Total operating income	35,260	39,793	31,299
Net insurance claims and benefits paid and movement in liabilities to policyholders	(5,790	)(6,850	)(4,442)
Net operating income before loan impairment charges and other credit risk provisions	29,470	32,943	26,857
Loan impairment charges and other credit risk provisions	(2,366	)(1,439	)(2,282)
Net operating income	27,104	31,504	24,575
Total operating expenses	(18,628	3)(19,187	)(20,581)
Operating profit	8,476	12,317	3,994
Share of profit in associates and joint ventures	1,238	1,311	1,245
Profit before tax	9,714	13,628	5,239
Tax expense	(2,291	)(2,907	)(864 )
Profit for the period	7,423	10,721	4,375
Profit attributable to shareholders of the parent company Profit attributable to non-controlling interests	6,912 511	9,618 1,103	3,904 471
Average foreign exchange translation rates to \$: \$1: £ \$1: €	0.698 0.896	0.657 0.897	0.652 0.906

Group performance by income and expense item

For further financial performance data for each geographical region and global business, see pages 41 to 51 and 52 to 64, respectively.

Net interest income

	Footnotes	Half-year 30 Jun 2016 s\$m	to	30 Jun 2015 \$m		31 Dec 2015 \$m	
Interest income		23,011		24,019		23,170	
Interest expense		(7,251	)	(7,575	)	(7,083	)
Net interest income	1	15,760		16,444		16,087	
Average interest-earning assets		1,733,961	l	1,730,663	3	1,723,296	5
Gross interest yield	2	2.67	%	2.80	%	2.67	%
Cost of funds		(1.01	%)	(1.03	%)	(0.97	%)
Net interest spread	3	1.66	%	1.77	%	1.70	%
Net interest margin	4	1.83	%	1.92	%	1.85	%
Net interest margin excluding Brazil		1.75	%	1.82	%	1.77	%

For footnotes, see page 65.

In 1H16, we recorded \$974m of net interest income in Brazil (1H15: \$1,214m; 2H15: \$1,011m) and average interest earning assets were \$37,390m (1H15: \$43,684m; 2H15: \$36,409m).

Reported net interest income of \$15.8bn decreased by \$0.7bn or 4% compared with 1H15. This included the significant items and currency translation summarised in the table below.

On a reported basis, net interest margin of 1.83% fell by 9 basis points ('bps'), driven by currency movements. On

1 July 2016, we completed the sale of our operations in Brazil. During 1H16, our net interest margin excluding our operations in Brazil was 1.75%, 8 basis points ('bps') lower than the group's total net interest margin for this period, reflecting the impact of relatively higher interest rates in Brazil compared with the rest of our portfolio.

Significant items and currency translation

	Half-ye		
	30 Jun	30 Jun	31 Dec
	2016 \$m	2015 \$m	2015 \$m
Significant items – releases/(provisions) arising from the ongoing review of compliance with the UK Consumer Credit Act		12	(22)
Currency translation	2	12 946	(22) 457
Total	2	958	435

Excluding the currency impact tabulated above, net interest income rose \$0.3bn, as increases in Hong Kong, Mexico and Argentina were partly offset by a reduction in the UK and mainland China. However, net interest spread and margin decreased slightly. This was due to a number of factors, including reduced yields on customer lending in Europe and increased costs of debt issued by HSBC Holdings, although we benefited from lower costs of funds on customer accounts in Hong Kong and increased yields in Mexico and Argentina. Interest income

Reported interest income fell by \$1.0bn compared with 1H15, notably driven by currency movements in Latin

America and Europe. Excluding these, total interest income rose by \$0.6bn, notably in Mexico, Argentina and the US. Interest income also rose in our operations in Brazil, although this was more than offset by an increase in interest expense.

Interest income on loans and advances to customers was higher. In Mexico and Argentina, this was due to higher yields following central bank interest rate rises. In Europe, the increase was mainly driven by balance growth in term lending in the UK despite lower yields on mortgages in line with competitive pricing, and the effect of downward movements in market interest rates in the eurozone. In Asia, although yields on lending increased marginally in Hong Kong and Singapore, customer lending income was broadly unchanged as the increase in yields was offset by the impact

Financial summary (continued)

of central bank rate decreases in various countries, notably mainland China, and from a decrease in average balances. However, in North America, interest income from customer lending fell from continued run-off and sales in the US CML run-off portfolio.

Interest income on short-term funds and financial investments marginally increased. This was driven by a change in product mix in North America towards higher-yielding, mortgage-backed securities in order to maximise the effectiveness of the portfolio and, to a lesser extent, in Argentina from balance growth. These increases were partly offset by reductions in Europe from lower yields.

Interest income on reverse repurchase agreements – non trading was higher, driven by higher balances and market rates in North America.

Interest expense

Reported interest expense fell by \$0.3bn compared with 1H15 driven by currency translation, primarily in Latin America and Europe.

Excluding this, interest expense rose \$0.4bn as decreases in Asia were partly offset by an increase in cost in North America, Europe and Argentina.

Interest expense on customer accounts fell despite growth in average balances. This reflected a change in mix towards lower cost accounts in Hong Kong and central bank rate reductions in a number of markets, notably mainland China and Australia. This was partly offset by higher interest expense on customer accounts in North America, in line with promotional deposit offerings, and in Argentina from central bank rate rises.

Interest expense on debt issued rose, due to a rise in the cost of funds, despite a fall in average balances as redemptions across the Group were more than offset by issuances of senior debt from HSBC Holdings plc. The increase in the cost of debt was driven by a combination of market sentiment as well as longer maturities and the structural subordination of our new issuances. In addition, Interest expense rose on repos, notably in North America, reflecting higher balances and market rates.

Net fee income

	Half-year to				
	30 Jun	30 Jun	31 Dec		
	2016	2015	2015		
	\$m	\$m	\$m		
Account services	1,310	1,383	1,362		
Funds under management	1,172	1,310	1,260		
Cards	1,010	1,120	1,161		
Credit facilities	908	989	930		
Broking income	530	817	624		
Imports/exports	436	485	486		
Unit trusts	412	595	412		
Underwriting	372	450	312		
Remittances	371	387	385		
Global custody	330	371	350		
Insurance agency commission	228	284	235		
Other	1,123	1,181	1,127		
Fee income	8,202	9,372	8,644		
Less: fee expense	(1,616)	)(1,647)	)(1,664)		

TT 10

Net fee income6,5867,7256,980Reported net fee income fell by \$1.1bn compared with 1H15, partly reflecting the adverse effects of currencytranslation between the periods of \$0.3bn, notably in Asia and Europe.

Significant items and currency translation						
	Half-ye	Half-year to				
	30 Jun 30 Jun 31 De					
	2016	2015	2015			
	\$m	\$m	\$m			
Significant items	—	—	—			
Currency translation		295	132			
Total	_	295	132			

On an adjusted basis, net fee income decreased by \$844m, driven by a reduction in Hong Kong, primarily within RBWM. This partly reflected the effect of weaker equity markets and

risk-averse investor sentiment in Asia. Net fee income also decreased in Switzerland within GPB.

Fee income from broking and unit trusts fell by \$443m, compared with a strong performance in 1H15. The decrease was mainly in Hong Kong, driven by lower securities broking income and falling fund sales in RBWM, in part reflecting a reduction in stock market turnover of 46%.

Fee income from funds under management also decreased, by \$108m. This was partly driven by lower fees in our Global Asset Management business in RBWM following a reduction in funds under management balances as a result of adverse market conditions, notably in Europe. Fee income from funds under management also decreased in Switzerland in GPB.

Net trading income

	Half-year to 30 Jun 30 Jun 2016 2015 \$m \$m		31 Dec 2015 \$m
Trading activities Net interest income on trading activities Loss on termination of hedges Other trading income/(expense) – hedge ineffectiveness:	5,020 730	3,553 1,053 (8)	3,732 722 (3)
<ul><li>on cash flow hedges</li><li>on fair value hedges</li></ul>	4	4	11
	(41)	26	(37)
Fair value movement on non-qualifying hedges Net trading income	(389)	(55)	(275 )
	5,324	4,573	4,150

Reported net trading income of \$5.3bn was \$0.8bn higher than in 1H15. This included significant items and currency translation summarised in the table below.

Significant items and currency translation

	Half-year to				
	30 Jun 30 Jun			31 Dec	
	2016 \$m		2015 \$m		2015 \$m
Included within trading activities: – favourable debit valuation adjustment on derivative contracts Other significant items:	151		165		65
– adverse fair value movements on non-qualifying hedges	(397	)	(45	)	(282)
Currency translation	(246	)	120 237		(217) 210
Total	(246	)	357		(7)

On an adjusted basis, net trading income from trading activities increased by \$1.4bn, primarily driven by favourable movements of \$1.3bn in the period compared with adverse movements of \$0.6bn in 1H15 on assets held as economic hedges of foreign currency debt designated at fair value. Both these movements were offset by adverse movements on foreign currency debt designated at fair value in 'Net income from financial instruments designated at fair value'.

Excluding these movements, trading income decreased by \$0.6bn, primarily in GB&M. Income decreased in Equities and Foreign Exchange, due to market volatility that led to reduced client activity. This was partly offset by an increase in revenue from our Rates business which benefited from increased client activity.

#### Financial summary (continued)

Net income from financial instruments designated at fair value

i tet meenie nom inanena monanenio aesignatea at ian valae			
	Half-ye	ar to	
	30 Jun	30 Jun	31 Dec
	2016	2015	2015
	\$m	\$m	\$m
Net income/(expense) arising from:			
- financial assets held to meet liabilities under insurance and investment contracts	209	1,615	(1,084)
<ul> <li>– liabilities to customers under investment contracts</li> </ul>	30	(301)	335
- HSBC's long-term debt issued and related derivatives	270	1,324	(461)
- change in own credit spread on long-term debt (significant item)	1,226	650	352
– other changes in fair value	(956)	674	(813 )
- other instruments designated at fair value and related derivatives	52	28	76
Net income from financial instruments designated at fair value	561	2,666	(1,134)

Assets and liabilities from which net income from financial instruments designated at fair value arose

	At 30 Jun 2016 \$m	31 Dec 2015 \$m
Financial assets designated at fair value Financial liabilities designated at fair value	,	23,852 66,408
Including: Financial assets held to meet liabilities under: – insurance contracts and investment contracts with DPF – unit-linked insurance and other insurance and investment contracts Long-term debt issues designated at fair value	11,206	11,119 11,153 60,188

The majority of our financial liabilities designated at fair value are fixed-rate, long-term debt issuances, and are managed in conjunction with interest rate swaps as part of our interest rate management strategy. These liabilities are discussed further on page 359 of the Annual Report and Accounts 2015.

Reported net income from financial instruments designated at fair value was \$0.6bn in 1H16, compared with \$2.7bn in 1H15. The former included favourable movements in the fair value of our own long-term debt of \$1.2bn due to changes in credit spread, compared with favourable movements of \$650m in 1H15.

Significant items and currency translation

	Half-year to			
	30 Jun	30 Jun	31 Dec	
	2016	2015	2015	
	\$m	\$m	\$m	
Significant items				
– own credit spread	1,226	650	352	

)

Currency translation		152	(60	
Total	1,226	802	292	

On an adjusted basis, which excludes changes in our own credit spread and the net adverse effect of currency translation shown above, net income from financial instruments designated at fair value decreased by \$2.5bn. Net income from financial assets held to meet liabilities under insurance and investment contracts of \$209m was \$1.4bn lower than in 1H15. This was primarily driven by weaker equity markets in France, Hong Kong and the UK. The \$1.4bn change was, however, broadly offset by 'liabilities to customers under investment contracts', and by 'Net insurance claims and benefits paid and movements in liabilities to policyholders' which are described on page 32.

Investment gains or losses arising from equity markets result in a corresponding movement in liabilities to customers. This reflects the extent to which unit-linked policyholders, in particular, participate in the investment performance of the associated asset portfolio.

Where the gains or losses are recorded depends on the contract type. When gains or losses relate to assets held to back investment contracts, the corresponding movement in liabilities to customers is recorded in 'Net income/(expense) from financial instruments designated at fair value'.

When gains or losses related to assets held to back insurance contracts or investment contracts with discretionary participation features ('DPF'), any corresponding movement

in liabilities to customers is recorded in 'Net insurance claims and benefits paid and movement in liabilities to policyholders', which is detailed on page 32.

Other changes in fair value on our long-term debt and related derivatives primarily reflected:

In GB&M, adverse movements of \$1.3bn, compared to favourable movements of \$0.6bn in 1H15, on foreign

currency debt designated at fair value and issued as part of our overall funding strategy (offset by assets held as economic hedges in 'Net trading income').

This was partly offset by:

In 'Other', favourable fair value movements of \$0.4bn, compared with minimal movements in 1H15, relating to the economic hedging of interest and exchange rate risk on our long-term debt.

Gains less losses from financial investments

31 Dec
31 Dec
2015
\$m
35
251
1
287
(93)
194

In 1H16, gains less losses from financial investments decreased by \$0.9bn on a reported basis compared with 1H15. This was driven by the significant items and currency translation tabulated below, notably the non-recurrence of

the gain on the partial sale of our shareholding in Industrial Bank of \$1.4bn in 1H15, and in 1H16 a gain on disposal of our membership interest in Visa Europe.

Significant items and currency translation

	Half-year to		
	30 Jun	30 Jun	31 Dec
	2016	2015	2015
	\$m	\$m	\$m
Significant items			
– gain on disposal of our membership interest in Visa Europe	584		
– gain on the partial sale of shareholding in Industrial Bank		1,372	
	584	1,372	
Currency translation		19	8
Total	584	1,391	8

On an adjusted basis, excluding all significant items and currency translation tabulated above, gains less losses from financial investments decreased by \$102m, driven by GB&M.

This was primarily driven by lower gains on equity securities in both Markets and Principal Investments.

Net insurance premium income

	Half-year to				
	2016	30 Jun 2015 \$m			
Gross insurance premium income Reinsurance premiums			5,157 (409)		
Net insurance premium income	5,356	5,607	4,748		

Reported net insurance premium income was \$0.3bn lower than in 1H15, largely due to adverse effects of currency translation \$159m.

Financial summary (continued)

Significant items and currency translation

	Half-year to			
	30 Jun	30 Jun	31 Dec	
	2016	2015	2015	
	\$m	\$m	\$m	
Significant items				
Currency translation		159	20	
Total		159	20	

On an adjusted basis, excluding the effects of currency translation, net insurance premium income fell by \$92m or 2%. This was largely driven by the disposal of our UK pensions business in 2H15, following our decision to exit the UK commercial pension market in 2014, and lower participating contract premiums in France.

In Asia, increased premiums in Singapore and Hong Kong on participating contracts were partly offset by the impact of new reinsurance agreements in Hong Kong.

Other operating income

		Half-yea 30 Jun 2016 \$m		31 De 2015 \$m	с
Rent received Gains/(losses) recognised on assets held for sale (Losses)/gains on investment properties Gains on disposal of property, plant and equipment, intangible asse non-financial investments	ets and	82 57 (3) 28	84 34 33 26	87 (278 28 27	)
Change in present value of in-force long-term insurance business Other		351 129	438 221	361 (6	)
Other operating income Change in present value of in-force long-term insurance business		644	836	219	
	Half-ye	ar to			
	30 Jun	30 Jur	n 31	Dec	
	2016	2015	201	5	
	\$m	\$m	\$m		
Value of new business	458	438	371		
Expected return	(266	) (279	) (27	3)	
Assumption changes and experience variances	172	241	263	3	
Other adjustments	(13	) 38	—		
Change in present value of in-force long-term insurance business	351	438	361		

Reported other operating income decreased by \$192m from 1H15. This included the effects of the significant items recorded in the table below.

# Significant items and currency translation

Significant items and currency translation				
	Half-ye	ar to		
	30 Jun	30 Jun	31 Dec	:
	2016	2015	2015	
	\$m	\$m	\$m	
Significant items				
Included within gains recognised on assets held for sale:	36	17	(249	)
- disposal costs of Brazilian operations	(32)		(18	)
- gain/(loss) on sale of several tranches of real estate secured accounts in the US	68	17	(231	)
Currency translation		39	23	
Total	36	56	(226	)

Excluding the significant items and currency translation tabulated above, other operating income decreased by \$172m compared with 1H15. This was primarily from lower favourable movements in present value of in-force ('PVIF') long-term insurance business and minimal movement in valuations on investment properties compared with gains in 1H15, mainly in Asia.

The lower favourable movement in PVIF in 2016 was primarily driven by decreasing yields in France, partly offset by the favourable effects of changes to interest rate assumptions in Singapore. In addition, 1H15 included a change in interest rate assumption in France which had the effect of increasing PVIF.

Net insurance claims and benefits paid and movement in liabilities to policyholders

	Half-year to		
	30 Jun	30 Jun	31 Dec
	2016	2015	2015
	\$m	\$m	\$m
Insurance claims and benefits paid and movement in liabilities to policyholders:			
– gross	6,192	7,099	4,773
– reinsurers' share	(402)	(249	) (331 )
Net total	5,790	6,850	4,442

Reported net insurance claims and benefits paid and movement in liabilities to policy holders were \$1.1bn lower

than in 1H15, in part reflecting the currency translation movements of \$0.2bn.

Significant items and currency translation

	Half-year to				
	•		31 Dec		
	2016	2015	2015		
	\$m	\$m	\$m		
Significant items					
Currency translation		217	19		
Total	_	217	19		

Excluding the effects of currency translation, net insurance claims and benefits paid and movements in liabilities to policyholders were \$0.8bn lower than in 1H15.

This reduction was primarily in Europe, and to a lesser extent Hong Kong, reflecting a decrease in returns on financial assets supporting liabilities to policyholders where the policyholder is exposed to investment risk. This decrease in returns reflected weaker equity market performance in France, Hong Kong and the UK.

Other drivers were reduced surrenders in Hong Kong and the impact of the sale of the UK pensions business in 2015. These reductions were partly offset by increases in liabilities to policyholders in Singapore, as a result of changes to interest rate assumptions.

The gains or losses recognised on the financial assets designated at fair value that are held to support these insurance contract liabilities are reported in 'Net income from financial instruments designated at fair value' on page 29.

TT 10

## Financial summary (continued)

Loan impairment charges and other credit risk provisions

	Half-yea		
	30 Jun	30 Jun	31 Dec
	2016	2015	2015
	\$m	\$m	\$m
Loan impairment charges			
– new allowances net of allowance releases	2,623	1,797	2,603
- recoveries of amounts previously written off	(340	) (350 )	(458)
	2,283	1,447	2,145
- individually assessed allowances	1,263	480	1,025
<ul> <li>– collectively assessed allowances</li> </ul>	1,020	967	1,120
Impairment allowances/(release) of available-for-sale debt securities	34	(38)	21
Other credit risk provisions	49	30	116
Loan impairment charges and other credit risk provisions	2,366	1,439	2,282
	%	%	%
Impairment charges on loans and advances to customers as a percentage of average gross loans and advances to customers (annualised)	0.52	0.31	0.47

Reported loan impairment charges and other credit risk provisions ('LICs') of \$2.4bn were \$927m higher than

in 1H15. This included favourable currency translation of \$160m.

Significant items and	currenc	y translati	ion		
	Half-year to				
	30 Jun	30 Jun	31 Dec		
	2016	2015	2015		
	\$m	\$m	\$m		
Significant items					
Currency translation		160	19		
Total		160	19		

Excluding the effects of currency translation, LICs were \$1.1bn higher than in 1H15. This was due to an increase in Brazil (up by \$346m) reflecting a deterioration in local economic conditions, as well as higher individually assessed charges in a small number of countries, notably in the oil and gas sector.

On an adjusted basis, individually assessed LICs were \$1.3bn, an increase of \$822m compared with 1H15. This primarily reflected increases in our GB&M and CMB businesses and included the following:

In North America (up by \$495m), individually assessed LICs increased in our GB&M business in the US. This was primarily related to a significant specific charge on a mining related corporate exposure, as well as charges in the oil and gas sector. In addition, individually assessed LICs also increased in CMB in both Canada and the US, mainly in the oil and gas sector.

In Asia (up by \$125m), individually assessed charges increased, notably in our GB&M business in Australia, primarily driven by a small number of charges related to metals and mining exposures. In addition, the comparative period benefited from a release of allowances in Hong Kong.

In Europe (up by \$140m), individually assessed charges increased. This was mainly in the UK in our RBWM business due to net charges on individually assessed mortgage balances, compared with a net release in 1H15. Also, in Spain there were higher charges in CMB related to the construction sector.

In Latin America (up by \$47m), individually assessed charges increased, primarily in Brazil due to the deterioration of economic conditions.

On an adjusted basis, collectively assessed LICs rose by \$173m, mainly in RBWM and, to a lesser extent, in CMB. The increase arose from:

In Latin America collectively assessed LICs increased by \$281m. This was mainly in Brazil (up by \$217m) in both our RBWM and CMB businesses, where delinquency rates increased following the deterioration of economic conditions. In addition, LICs rose in Mexico in our RBWM business in line with our strategic focus on growing unsecured lending.

This was partly offset by:

In North America (down by \$45m) LICs decreased in our CMB and GB&M businesses as collectively assessed provisions related to the oil and gas sector were replaced with individually assessed LICs against specific clients in this sector (as discussed earlier). This was partly offset by an increase in our RBWM US CML run-off portfolio. In Europe, collectively assessed LICs decreased by \$26m, mainly our RBWM business. This reflected a reduction in Turkey from favourable credit performance on unsecured lending, as well as net release of allowances in Greece. This was partly offset by an increase in our CMB business in the UK, primarily reflecting new allowances against exposures in the oil and gas sector.

# In 1H16, we recorded net impairment allowances on available-for-sale debt securities compared with net releases

in 1H15. Both primarily related to asset-backed securities ('ABSs') in our UK GB&M business.

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#### Operating expenses

In addition to detailing operating expense items by category, as set out in the table below, we also business-as-usual activity to enhance future operating categorise adjusted expenses as follows: capabilities. 'Run-the-bank' costs comprise business-as-usual 'Costs-to-achieve' comprise those specific costs relating to the running costs that keep operations functioning at achievement of the strategic actions set out in the Investor the required quality and standard year on year, Update in June 2015. They comprise costs incurred between maintain IT infrastructure and support revenue 1 July 2015 and 31 December 2017 and do not include ongoing growth. Run-the-bank costs are split between front initiatives such as Global Standards. Any costs arising within office and back office, reflecting the way the Group this category have been incurred as part of a significant is organised into four global businesses ('front transformation programme. Costs-to-achieve are included within office') supported by global functions ('back office' significant items and incorporate restructuring costs which were identified as a separate significant item prior to 1 July 2015. 'Change-the-bank' costs comprise expenses relating to the implementation of mandatory regulatory The UK bank levy is reported as a separate category. changes and other investment costs incurred relating to projects to change

	Half-ye	ear to	
	30 Jun	30 Jun	31 Dec
	2016	2015	2015
	\$m	\$m	\$m
By expense category			
Employee compensation and benefits	9,354	10,041	9,859
Premises and equipment (excluding depreciation and impairment)	1,901	1,939	1,891
General and administrative expenses	5,566	6,190	7,642
Administrative expenses	16,821	18,170	19,392
Depreciation and impairment of property, plant and equipment	605	604	665
Amortisation and impairment of intangible assets and goodwill	1,202	413	524

1,739

	Half-ye 30 Jun 2016 \$m		31 Dec 2015 \$m
By expense group			
Run-the-bank - front office	e 7,583	7,756	7,511
Run-the-bank – back office	e 7,036	7,161	7,307

1.454

1,733

**Operating expenses** 

Change-the-bank

18,628 19,187 20,581

IIalf ......

Bank levy Significant items Currency translation		28 ) 83	1,5	44 2	1,40 2,04 519	40
Operating expenses	18,	628	19,	187 2	20,:	581
Staff numbers (full-time eq	uiva		)			
		At				
		30 Ji	un	30 Ju	n	31 Dec
		2016	5	2015		2015
Geographical regions						
Europe		65,3	87	69,86	7	67,509
Asia		119,	699	120,5	88	120,144
Middle East and North Afri	ica	7,69	3	8,208		8,066
North America		18,8		20,33		,
Latin America		39,7		40,78		
Staff numbers		251,	336	259,7	88	255,203

HSBC HOLDINGS PLC

34

### Financial summary (continued)

Reported operating expenses of \$18.6bn were \$0.6bn or 3% lower than in 1H15, which included an impairment of \$0.8bn relating to the goodwill in our GPB business in Europe (please see Note 20 for further details). The lower operating

expenses benefited from the favourable effects of currency translation of \$1.0bn, partly offset by a \$1.1bn increase in significant items.

Ualf yoor to

Significant items and currency translation

	Half-year to			
	30 Jun	30 Jun	31 Dec	
	2016	2015	2015	
	\$m	\$m	\$m	
Significant items				
- costs-to-achieve	1,018		908	
<ul> <li>– costs to establish UK ring-fenced bank</li> </ul>	94		89	
- disposal costs of Brazilian operations	11		110	
- impairment of Global Private Banking - Europe goodwill	800		_	
<ul> <li>regulatory provisions in GPB</li> </ul>	4	147	25	
– restructuring and other related costs		117		
- settlements and provisions in connection with legal matters	723	1,144	505	
– UK customer redress programmes	33	137	404	
	2,683	1,545	2,041	
	2,005	1,545	_,	
Currency translation	2,005	1,037	519	
Currency translation	2,005		-	

On an adjusted basis, operating expenses of \$15.9bn were \$0.7bn lower than in 1H15, despite inflationary pressures and increases in regulatory programmes and compliance costs. This primarily reflected transformational cost savings of \$0.9bn achieved in 1H16. On a run-rate basis, we are now approximately 40% of the way towards achieving the cost savings target we committed to in our Investor Update in June 2015.

Run-the-bank costs of \$14.6bn were \$0.3bn lower than in 1H15 and change-the-bank costs of \$1.5bn were \$0.3bn lower than in 1H15. This reflected the following factors:

In RBWM, costs were \$0.3bn lower, reflecting the effects of our transformational cost initiatives, which included our branch optimisation programme.

In GB&M, costs were \$0.2bn lower, reflecting lower performance-related costs, primarily in Europe and Asia, and the effects of our transformational cost initiatives, including significantly lower headcount and better use of our shared global service centres.

In GPB, costs were \$0.1bn lower, reflecting a fall in staff costs from lower FTEs, primarily in Europe and Asia. In CMB, costs remained broadly unchanged due to strong cost discipline and delivery of transformation initiatives, including a more simplified organisation structure and process optimisation within our lending, on-boarding and servicing platforms.

•The cost savings in the global businesses noted above were also supported by the benefits of transformational activities in our technology, operations and other functions, primarily from process automation and organisational

re-design.

Included within the above, our total expenditure on regulatory programmes and compliance, comprising both run-the-bank and change-the-bank elements, was \$1.5bn, up \$0.2bn or 14% from 1H15. This reflected the continued implementation of our Global Standards programme to enhance our financial crime risk controls and capabilities, and to meet our external commitments.

Excluding investment in regulatory programmes and compliance, and credits relating to the prior year bank levy in both periods, adjusted operating expenses declined by \$0.8bn or 5% compared with 1H15.

The number of employees expressed in FTEs at 30 June 2016 was 251,336, a decrease of 3,867 from 31 December 2015. This was driven by reductions in global businesses and global functions, partly offset by investment related to financial crime risk of 540 FTEs, and cost-to-achieve FTEs of 3,918.

#### Reported cost efficiency ratios

	Half-year to			
	30 Jun	30 Jun	31 Dec	
	2016	2015	2015	
	%	%	%	
HSBC	63.2	58.2	76.6	
Geographical regions				
Europe	82.2	78.3	112.2	
Asia	44.6	38.8	48.3	
Middle East and North Africa	41.9	48.4	47.8	
North America	83.1	79.7	91.0	
Latin America	68.8	67.6	78.5	
Global businesses				
Retail Banking and Wealth Management	70.2	67.1	78.3	
Commercial Banking	41.9	44.1	46.7	
Global Banking and Markets	53.3	56.4	63.3	
Global Private Banking	158.8	85.0	83.5	

Share of profit in associates and joint ventures

Share of profit in associates and joint ventures	Half-ye 30 Jun 2016 \$m	ear to 30 Jun 2015 \$m	31 Dec 2015 \$m
Associates Bank of Communications Co., Limited The Saudi British Bank Other	974 244 8	1,021 240 25	990 222 20
Share of profit in associates Share of profit in joint ventures	1,226 12	1,286 25	1,232 13
Share of profit in associates and joint ventures	1,238	1,311	1,245

Our reported share of profit in associates and joint ventures was \$1.2bn, a decrease of \$73m or 6%, largely from adverse effects of currency translation of \$55m.

On an adjusted basis, share of profit in associates and joint ventures fell by \$18m or 1%, primarily relating to HSBC Saudi Arabia, reflecting challenging stock market and economic conditions.

Tax expense

	\$m	\$m	\$m	
Profit before tax Tax expense	,	,	,	)
Profit after tax	7,423	10,721	4,375	
Effective tax rate	23.6 %	21.3%	16.5	%

The effective tax rate for 1H16 of 23.6% was higher than the 21.3% in 1H15, principally due to the 8% surcharge on UK banking profits.

## Financial summary (continued)

## Consolidated balance sheet

Summary consolidated balance sheet

Summary consolidated balance sheet		
	At	
	30 Jun	31 Dec
	2016	2015
	\$m	\$m
Assets		
Cash and balances at central banks	128,272	98,934
Trading assets	280,295	224,837
Financial assets designated at fair value	23,901	23,852
Derivatives	369,942	288,476
Loans and advances to banks	92,199	90,401
Loans and advances to customers	887,556	924,454
Reverse repurchase agreements - non-trading	187,826	146,255
Financial investments	441,399	428,955
Assets held for sale	50,305	43,900
Other assets	146,454	139,592
Total assets	2,608,149	2,409,656
Lightlitigs and aquity		
Liabilities and equity Liabilities		
	69,900	54,371
Deposits by banks Customer accounts	1,290,958	1,289,586
	1,290,938 98,342	1,289,380
Repurchase agreements – non-trading	-	80,400 141,614
Trading liabilities	188,698	-
Financial liabilities designated at fair value Derivatives	78,882	66,408
	368,414	281,071
Debt securities in issue	87,673	88,949
Liabilities under insurance contracts	73,416	69,938
Liabilities of disposal groups held for sale	43,705	36,840
Other liabilities	109,864	102,961
Total liabilities	2,409,852	2,212,138
	, ,	
Equity		
Total shareholders' equity	191,257	188,460
Non-controlling interests	7,040	9,058
Total equity	198,297	197,518
Total liabilities and equity	2 608 140	2,409,656
rotar naointies and equity	2,000,149	2,709,050

#### Selected financial information

	At 30 Jun 2016 \$m	31 Dec 2015 \$m	
Called up share capital Capital resources Undated subordinated loan capital Preferred securities and dated subordinated loan capital Risk-weighted assets	9,906 186,793 1,968 42,170 1,082,184	9,842 189,833 2,368 42,844 1,102,995	
Financial statistics Loans and advances to customers as a percentage of customer accounts Average total shareholders' equity to average total assets Net asset value per ordinary share at period end (\$) Number of \$0.50 ordinary shares in issue (millions)	68.8 7.44 8.75 19,813	71.7 7.31 8.73 19,685	
Closing foreign exchange translation rates to \$: \$1: £ \$1: € A more detailed consolidated balance sheet is contained in the Financial S	0.744 0.900 tatements o	0.675 0.919 on page 109	
Combined view of customer lending and customer deposits	Footnote	At 30 Jun 2016 25 \$m	31 Dec 2015 \$m
Loans and advances to customers Loans and advances to customers reported in 'Assets held for sale' – Brazil – other	5	887,556 20,711 19,203 1,508	924,454 19,021 17,001 2,020
Combined customer lending		908,267	943,475
Customer accounts Customer accounts reported in 'Liabilities of disposal groups held for sale – Brazil – other	5	1,290,958 20,531 19,357 1,174	1,289,586 16,682 15,094 1,588

Combined customer deposits1,311,4891,306,268For footnote, see page 65.1,311,4891,306,268

Movement from 31 December 2015 to 30 June 2016

Total reported assets of \$2.6tn were 8% higher than at 31 December 2015 on a reported basis and 11% higher on a constant currency basis. This was driven by increased derivative assets and trading assets, notably settlement accounts.

Our ratio of customer advances to customer accounts was 69%. Loans and advances to customers fell on a reported basis while customer accounts increased on a reported basis. These changes included:

adverse currency translation movement of \$24bn on loans and advances to customers and \$31bn on customer accounts; and

an \$8bn reduction in corporate overdraft and current account balances relating to a small number of clients in our Global Liquidity and Cash Management business in the UK who settled their overdraft and deposit balances on a net basis, with these customers increasing the frequency with which they settled their positions.

Excluding these movements, customer lending decreased by \$5bn, partly due to reductions in our legacy portfolios. Assets

Derivative assets increased by \$81bn or 28%, driven by valuation movements in interest rate contracts, reflecting downward shifts in major yield curves, notably in the UK and to a lesser extent in France.

Trading assets increased by \$55bn, driven by higher settlement account balances in Europe and North America and an increase in holding of debt securities, primarily in Asia. By contrast, Europe was affected by decreases in equity securities.

Reverse repurchase agreements – non-trading increased by \$42bn, notably in Europe and North America, the latter reflecting deployment of surplus liquidity from cash balances.

Loans and advances to customers decreased by \$37bn on a reported basis, driven by Europe and to a lesser extent Asia. This included:

Financial summary (continued)

- adverse currency translation movements of
  - \$24bn; and

•

an \$8bn reduction in corporate overdraft balances in Europe, with a corresponding fall in corporate customer accounts.

Excluding these factors, customer lending balances decreased by \$5bn, partly reflecting our strategic focus on reducing our legacy portfolio. In North America this included a \$5.7bn transfer to 'Assets held for sale' of US first lien mortgage balances in RBWM. We disposed of most of these transferred loans during 1H16.

Balances also fell in Asia by \$6bn, although they stabilised in the second quarter of 2016. Lending fell in CMB by \$5bn, notably in Hong Kong and Singapore, particularly in trade lending. The fall in Hong Kong reflected weakened client demand and corporates in mainland China reverting back to mainland China from Hong Kong for financing as interest rates between Hong Kong and mainland China narrowed. By contrast, balances increased in Europe by \$8bn, primarily reflecting higher term lending in CMB and GB&M, notably in the UK.

Liabilities

Derivative liabilities increased by \$87bn in line with the movements of derivative assets as the underlying risk was broadly matched.

Trading liabilities increased by \$47bn, primarily in Europe and North America, partly driven by an increase in settlement accounts.

Customer accounts were broadly in line with balances at 31 December 2015 and included:

- adverse currency translation movements of
- \$31bn; and

an \$8bn reduction in corporate current account balances, in line with a fall in corporate overdraft positions. Excluding these factors, customer accounts grew by \$38bn, mainly in the UK, driven by increases in GB&M and RBWM, and in Hong Kong, notably in RBWM.

### Equity

Total shareholders' equity was broadly unchanged. The effects of profits generated in the period and the issue of new contingent convertible securities of \$2.0bn were broadly offset by the effects of dividends paid and an increase in accumulated foreign exchange losses. Movements in the foreign exchange reserves reflected the depreciation of sterling against the US dollar, although this was partly offset by appreciation in other currencies, including the euro and Canadian dollar.

Customer accounts by country

	At	
	30 Jun	31 Dec
	2016	2015
	\$m	\$m
_		
Europe	482,992	497,876
– UK	383,958	404,084
– France	39,896	35,635
– Germany	16,141	13,873
– Switzerland	8,820	10,448
– other	34,177	33,836
Asia	610,200	598,620
– Hong Kong	433,136	421,538
– Australia	18,655	17,703
– India	12,159	11,795
– Indonesia	5,738	5,366

<ul> <li>Mainland China</li> <li>Malaysia</li> <li>Singapore</li> <li>Taiwan</li> <li>other</li> </ul>	41,897 14,233 43,578 12,321 28,483	46,177 14,114 41,307 11,812 28,808
Middle East and North Africa (excluding Saudi Arabia) – Egypt – United Arab Emirates – other	35,094 6,255 17,641 11,198	36,468 6,602 18,281 11,585
North America – US – Canada – other Latin America – Mexico	142,152 90,646 42,355 9,151 20,520 14,854	135,152 86,322 39,727 9,103 21,470 15,798
– other	5,666	5,672

At end of period 1,290,958 1,289,586

**Risk-weighted** assets

Risk-weighted assets totalled \$1,082bn at 30 June 2016, a decrease of \$21bn or 2% from 31 December 2015, reflecting targeted RWA initiatives and the effects of currency translation, partly offset by balance sheet growth and RWA increases as a result of credit quality deterioration. In 1H16, RWA initiatives resulted in a reduction of \$48bn and included asset sales in the GB&M legacy and US CML run-off portfolios, reduced exposures, refined calculations and process improvements.

Reconciliation of RoRWA measures

#### Performance management

We target a return on average ordinary shareholders' equity of greater than 10%. For internal management purposes we monitor global businesses and geographical regions by pre-tax return on average risk-weighted assets ('RoRWA'), a metric which combines return on equity and regulatory capital efficiency objectives. This metric is calibrated against return on equity ('ROE') and capital requirements to ensure that we are best placed to achieve capital strength and business profitability combined with regulatory capital efficiency objectives.

In addition to the pre-tax return on average risk-weighted assets ('RoRWA'), we measure our performance internally using the non-GAAP measure of adjusted RoRWA, which is adjusted profit before tax as a percentage of average risk-weighted assets adjusted for the effects of foreign currency translation differences and significant items. Excluded from adjusted RoRWA are certain items which distort period-on-period performance as explained on page 24.

Reconcili	ation of ac	Half-ye	ar to 30	0 Jun 201	6					
		Pre-tax return	Avera RWA		VA <sub>6</sub>					
	Footnotes		\$bn	%						
Reported		9,714	1,100	1.8						
Adjusted	6	10,795	1,100	2.0						
		Half-ye	ar to 30	0 Jun 201		Half-y	vear to 3	1 Dec 20	15	
		Pre-tax	return	Average RWAs	RoRWA <sub>6</sub>	Pre-ta	x return	Average RWAs	RoRWA <sub>6</sub>	
	Footnotes	s\$m		\$bn	%	\$m		\$bn	%	
Reported		13,628		1,208	2.3	5,239		1,147	0.9	
Adjusted For footn	6 ote, see pa	12,550 1ge 65.		1,163	2.2	7,161		1,129	1.3	
	-	•	nd adju	usted aver	age risk-w	•	assets			
					Half-y 30 Jun	ear to 30 Jui	n	30 1	un 31 Dec	
					2016	2015	Char			Change
				Footn	otes\$bn	\$bn	%	\$bn		%
•	reported R				1,100	1,208	(9	) 1,10		(4)
•	translation	e e		7		(40	)		(18	)
Acquisiti	ons, dispo	sals and	dilutio	ns	—	(5	)			
	adjusted R ote, see pa				1,100	1,163	(5	) 1,10	0 1,129	(3)
	earnings t	•	ned fix	ed charge	es	(:	and pref	erence sh	are dividen	ds)
					Foo	otnotes	Half-ye to 30 Ju	теяг	ended 31 D	ec
							2016		2014 2013	8 2012 2011

Ratios of earnings to fixed charges:	1					
- excluding interest on deposits	3.64	3.68	3.39	3.84	3.03	2.82
- including interest on deposits	2.07	2.00	1.86	2.09	1.76	1.68
Ratios of earnings to fixed charges and preference share dividends:	1					
- excluding interest on deposits	2.95	3.05	3.07	3.50	2.79	2.64
- including interest on deposits	1.89	1.85	1.79	2.01	1.71	1.64
For the purpose of calculating the ratios, earning	s consist of income fro	om con	tinuin	g oper	ations	before ta

For the purpose of calculating the ratios, earnings consist of income from continuing operations before taxation and non-controlling interest plus fixed charges and after deduction of the unremitted pre-tax income of associated 1 undertakings. Fixed charges consist of total interest expense, including or excluding interest on deposits, as appropriate, dividends on preference shares and other equity instruments, as applicable, and the proportion of rental expense deemed representative of the interest factor.

HSBC HOLDINGS PLC

40

### Global businesses

Summary	41
Retail Banking and Wealth Management	42
Commercial Banking	44
Global Banking and Markets	45
Global Private Banking	47
Other	48

Summary

HSBC reviews operating activity on a number of bases, including by geographical region and by global business. We present global businesses followed by geographical regions because certain strategic themes, business initiatives and trends affect more than one geographical region.

Basis of preparation

The results of our global businesses are presented in accordance with the accounting policies used in the preparation of HSBC's consolidated financial statements. Our operations are closely integrated and, accordingly, the presentation of global business data includes internal allocations of certain items of income and expense. These allocations include the costs of some support services and global functions to the extent that they can be meaningfully attributed to operational business lines. While such allocations have been made on a systematic and consistent basis, they necessarily involve a degree of subjectivity. Those costs which are not allocated to global businesses are included in 'Other'.

Where relevant, income and expense amounts presented include the results of inter-segment funding as well as inter-company and inter-business line transactions. All such transactions are undertaken on arm's length terms. The expense of the UK bank levy is included in the Europe geographical region as we regard the levy as a cost of being headquartered in the UK. For the purposes of the segmentation by global businesses, the cost of the levy is included in 'Other'.

#### Profit/(loss) before tax

				Half-ye	ear to		
		30 Jun	2015	31 Dec	2015		
	Footnotes	s\$m	%	\$m	%	\$m	%
Retail Banking and Wealth Management		2,382	24.5	3,362	24.7	1,605	30.6
Commercial Banking		4,304	44.3	4,523	33.2	3,450	65.9
Global Banking and Markets		4,006	41.2	4,754	34.9	3,156	60.2
Global Private Banking		(557)	(5.7)	180	1.3	164	3.1
Other	8	(421)	(4.3)	809	5.9	(3,136)	(59.8)
		9,714	100.0	13,628	100.0	5,239	100.0
Total assets <sup>9</sup>							
	At						
	30 Jun 20	)16	31 D	ec 2015			
	\$m	%	\$m	Ģ	%		

Retail Banking and Wealth Management Commercial Banking Global Banking and Markets Global Private Banking Other Intra-HSBC items	355,388 1,873,4 79,068 179,853	8 13 74 71 3. 8 7.	3.6     30       1.8     1       0     8       0     14       0     14	73,284 65,290 ,616,704 1,448 47,417 274,487 )	67.1 3.4 6.1
	2,608,1	49 10	00.0 2	,409,656	100.0
Risk-weighted assets	At 30 Jun 2 \$bn	2016 %	31 De \$bn	c 2015 %	
Retail Banking and Wealth Management Commercial Banking Global Banking and Markets Global Private Banking Other	176.1 414.8 437.1 18.5 35.7		421.0 440.6 19.3	38.2 39.9	
For footnotes, see page 65.	1,082.2	100.0	1,103.	0 100.0	
HSBC HOLDINGS PLC					

## Retail Banking and Wealth Management

RBWM provides banking and wealth management services for our personal customers to help them secure their future prosperity and realise their ambitions.

				Principal RBWM consists of							
		Total RBWM	US run-off portfolio			0	Banking operations	5	Insurance manufacturing		Asset management
	Footnote	s\$m	\$m		\$m		\$m		\$m		\$m
Half-year to 30 Jun 2016											
Net interest income		7,724	388		7,336		6,433		901		2
Net fee income/(expense)		2,576	(2	)	2,578		2,418		(304	)	464
Other income/(loss)	11	817	(19	)	836		769		46		21
Net operating income LICs	12 13	11,117 (1,120)	367 (97	)	10,750 (1,023	)	9,620 (1,023	)	643 —		487 —
Net operating income		9,997	270		9,727		8,597		643		487
Total operating expenses		(7,808)	(846	)	(6,962	)	(6,413	)	(210	)	(339
Operating profit/(loss)		2,189	(576	)	2,765		2,184		433		148
Income from associates	14	193			193		173		14		6
Profit/(loss) before tax		2,382	(576	)	2,958		2,357		447		154
RoRWA		2.6 %	(3.3	)%	4.0	%					
Half-year to 30 Jun 2015											
Net interest income		8,054	536		7,518		6,664		850		4
Net fee income/(expense)		3,334	(2	)	3,336		3,079		(282	)	539
Other income	11	1,054	46		1,008		397		595		16
Net operating income LICs	12 13	12,442 (934)	580 (47	)	11,862 (887	)	10,140 (887	)	1,163		559 —
Net operating income		11,508	533		10,975		9,253		1,163		559
Total operating expenses		(8,354)	(688	)	(7,666	)	(7,076	)	(219	)	(371
		3,154	(155	)	3,309		2,177		944		188

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Operating profit/(loss) Income from associates	14	208		_		208		178		11		19
Profit/(loss) before tax		3,362		(155	)	3,517		2,355		955		207
RoRWA		3.3	%	(0.6	)%	4.6	%					
Half-year to 31 Dec 2015 Net interest income		7,872		497		7,375		6,463		907		5
Net fee					`						``	
income/(expense)		2,884		(2	)	2,886		2,647		(278	)	517
Other income/(loss)	11	318		(249	)	567		479		85		3
Net operating income LICs	12 13	11,074 (1,005	)	246 (15	)	10,828 (990	)	9,589 (990	)	714		525 
Net operating income		10,069		231		9,838		8,599		714		525
Total operating expenses		(8,666	)	(696	)	(7,970	)	(7,383	)	(213	)	(374
Operating profit/(loss)		1,403		(465	)	1,868		1,216		501		151
Income from associates	14	202				202		180		13		9
Profit/(loss) before tax		1,605		(465	)	2,070		1,396		514		160
RoRWA		1.6	%	(2.0	)%	2.7	%					

For footnotes, see page 65.

RBWM comprises the Principal RBWM business and the US run-off portfolio. We believe that highlighting Principal RBWM (and its constituent business streams, Banking Operations, Insurance Manufacturing and Asset Management) allows management to identify more readily the causes of material changes from year to year in the

ongoing business and to assess the factors and trends that are expected to have a material effect on the business in future years.

Insurance manufacturing for RBWM excludes other global businesses which contribute net operating income of \$199m in 1H16 (1H15: \$189m; 2H15: \$97m) and profit before tax of

HSBC HOLDINGS PLC 42

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### Global businesses (continued)

\$159m (1H15: \$144m); 2H15: \$57m) to overall insurance manufacturing. In 1H16, insurance manufacturing net operating income for RBWM included \$575m within Wealth

Management (1H15: \$1,080m) and \$58m within other products (1H15: \$83m).

# Principal RBWM<sup>10</sup> performance

Management view of adjusted revenue<sup>12</sup>

c c		Half-ye	ear to	
		30 Jun	30 Jun	31 Dec
		2016	2015	2015
	Footnote	s\$m	\$m	\$m
Current accounts, savings and deposits		2,856	2,633	2,668
Wealth Management products		2,578	· ·	2,620
- investment distribution		1,516	1,909	1,522
<ul> <li>– life insurance manufacturing</li> </ul>		575	1,038	581
<ul> <li>asset management</li> </ul>		487	538	517
Personal lending		4,668	4,704	4,731
– mortgages		· ·	1,372	-
– credit cards		-	1,850	-
- other personal lending		1,552	1,482	1,530
Other		321	295	497
Net operating income For footnotes, see page 65.	12	10,423	11,116	10,516
HSBC HOLDINGS PLC 43				

## Commercial Banking

CMB serves approximately two million customers in 55 countries and territories. Our customers range from small enterprises focused primarily on their domestic markets through to corporates operating globally.

		Half-year	to	
		30 Jun	30 Jun	31 Dec
		2016	2015	2015
	Footnote	s\$m	\$m	\$m
Net interest income		4,809	4,892	4,967
Net fee income		1,965	2,168	2,022
Other income	11	735	474	347
Net operating income	12	7,509	7,534	7,336
LICs	13	(833 )	(511)	(1,259)
Net operating income		6,676	7,023	6,077
Total operating expenses		(3,143)	(3,321)	(3,423)
Operating profit		3,533	3,702	2,654
Income from associates	14	771	821	796
Profit before tax		4,304	4,523	3,450
RoRWA		2.1 %	2.1 %	1.6 %

Management view of adjusted revenue<sup>12</sup>

		Half-year to					
		30 Jun	30 Jun	31 Dec			
		2016	2015	2015			
	Footnote	s\$m	\$m	\$m			
Global Trade and Receivables Finance		1,071	1,167	1,156			
Credit and Lending		2,821	2,747	2,864			
Global Liquidity and Cash Management		2,332	2,215	2,302			
Markets products, Insurance and Investments and Other		1,055	1,012	818			
Net operating income	12	7,279	7,141	7,140			
For footnotes, see page 65. For details of significant items, see pages 59 to 64.							

# Global businesses (continued)

## Global Banking and Markets

GB&M supports major government, corporate and institutional clients worldwide in achieving their long-term strategic goals through tailored and innovative solutions.

		Total GB&M		Legacy		GB&M client-facing and BSM	5
Half-year to 30 Jun 2016	Footnote	s\$m		\$m		\$m	
Net interest income Net fee income/(expense) Net trading income/(expense) Other expense	1 11	3,434 1,641 4,760 (922	)	2 (3 (65 (34	) ) )	3,432 1,644 4,825 (888	)
Net operating income/(loss)	12	8,913		(100	)	9,013	
LICs	13	(425	)	12		(437	)
Net operating income/(loss)		8,488		(88	)	8,576	
Total operating expenses		(4,749	)	(38	)	(4,711	)
Operating profit/(loss)		3,739		(126	)	3,865	
Income from associates	14	267				—	
Profit before tax		4,006					
RoRWA		1.8	%	(1.0	)%	2.0	%
Half-year to 30 Jun 2015							
Net interest income Net fee income/(expense) Net trading income/(expense) Other income/(expense)	1 11	3,629 1,711 3,743 1,178		114 (6 (1 (10	) ) )	3,515 1,717 3,744 1,188	
Net operating income	12	10,261		97		10,164	
LICs	13	11		15		(4	)
Net operating income		10,272		112		10,160	

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Total operating expenses		(5,790	)	(41	)	(5,749	)
Operating profit		4,482		71		4,411	
Income from associates	14	272					
Profit before tax		4,754					
RoRWA		1.9	%	0.4	%	2.0	%
Half-year to 31 Dec 2015							
Net interest income Net fee income/(expense) Net trading income Other expense	1 11	3,302 1,664 3,426 (420	)	13 (5 10 (54	) )	3,289 1,669 3,416 (366	)
Net operating income/(loss)	12	7,972		(36	)	8,008	
LICs	13	(11	)	22		(33	)
Net operating income/(loss)		7,961		(14	)	7,975	
Total operating expenses		(5,044	)	(62	)	(4,982	)
Operating profit/(loss)		2,917		(76	)	2,993	
Income from associates	14	239					
Profit before tax		3,156					
RoRWA For footnotes, see page 65		1.4	%	(0.5	)%	1.5	%

For footnotes, see page 65.

The GB&M client-facing and Balance Sheet Management ('BSM') businesses measure excludes the effects of the legacy credit portfolio and income from associates. This allows GB&M management to identify more readily the cause of material changes from year to year in the ongoing businesses and assess the factors and trends that are expected to have a material effect on the businesses in future years.

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Management view of adjusted revenue<sup>12</sup>

5		Half-year to				
		30 Jun	30 Jun	31 Dec	:	
		2016	2015	2015		
	Footnote	s\$m	\$m	\$m		
Global Markets		3,588	4,188	2,448		
<ul> <li>Legacy credit</li> </ul>		(100)	96	(32	)	
– Credit		506	478	164		
– Rates		1,116	961	612		
– Foreign Exchange		1,491	1,584	1,227		
– Equities		575	1,069	477		
Global Banking		1,776	1,813	1,859		
Global Liquidity and Cash Management		924	854	876		
Securities Services		786	835	818		
Global Trade and Receivables Finance		352	349	344		
Balance Sheet Management		1,448	1,506	1,312		
Principal Investments		(5)	125	109		
Other	16	(87)	(16)	(57	)	
Not operating income	12	0 700	0 65 4	7 700		
Net operating income	12	8,782	9,654	7,709		
For footnotes, see page 65.						
HSBC HOLDINGS PLC						
46						

# Global businesses (continued)

## Global Private Banking

GPB serves high net worth individuals and families with complex and international needs within the Group's priority markets.

	Footnotes	Half-y 30 Jur 2016 s\$m		to 30 Jur 2015 \$m	1	31 De 2015 \$m	с
Net interest income Net fee income Other income	11	395 386 192		454 527 196		416 432 147	
Net operating income	12	973		1,177		995	
LICs	13	11		(5	)	(7	)
Net operating income		984		1,172		988	
Total operating expenses		(1,545	5)	(1,001	)	(831	)
Operating (loss)/profit		(561	)	171		157	
Income from associates	14	4		9		7	
Profit before tax		(557	)	180		164	
RoRWA		(5.9	)%	1.8	%	6 1.6	%
Client assets <sup>17</sup>		Half 30 Ju 2016 \$bn	ın	r to 30 Jun 2015 \$bn	1	31 Dec 2015 \$bn	
At beginning of period Net new money Of which: areas targeted f	for growth	349 (7 5	)	365 (1 7	)	370 1 7	
Value change Exchange and other		(6 (19		9 (3	)	(8 (14	) )

At end of period 317 370 349 For footnotes, see page 65. For details of significant items, see pages 59 to 64.

## Other<sup>8</sup>

'Other' contains the results of HSBC's holding company and financing operations, central support and functional costs with associated recoveries, unallocated investment activities, centrally held investment companies, certain property transactions, movements in fair value of own debt and the UK bank levy.

	Footnote	Half-y 30 Jun 2016 s\$m		r to 30 Jun 2015 \$m		31 Dec 2015 \$m	:
Net interest expense Net fee income/(expense) Net trading expense		(392 18 (146	,	(397 (15 (123	)	(313 (22 (69	) ) )
Changes in fair value of long-term debt issued and related derivatives Changes in other financial instruments designated at fair value Net income from financial instruments designated at fair value Other income		270 1,320 1,590 2,959		1,324 (661 663 4,559	)	(461 722 261 3,060	)
Net operating income		4,029		4,687		2,917	
Total operating expenses		(4,453	)	(3,879	)	(6,054	)
Operating (loss)/profit		(424	)	808		(3,137	)
Income from associates	14	3		1		1	
(Loss)/profit before tax For footnotes, see page 65. For details of significant items, see pages 59	9 to 64.	(421	)	809		(3,136	)

## Global businesses (continued)

## Analysis by global business

HSBC profit/(loss	) before tax and balance sheet data
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HSBC profit/(loss) before tax and balance sheet data											
		Half-year to 30 Jun 2016 Retail Banking and Commercial Wealth Banking		and Banking		Other <sub>8</sub>	Inter- segment elimination <sub>18</sub>	Total			
		Management	ф.	Markets	-	¢	10				
Profit/(loss) before tax	Footnote	s\$m	\$m	\$m	\$m	\$m	\$m	\$m			
Net interest income/(expense)		7,724	4,809	3,434	395	(392	) (210	) 15,760			
Net fee income		2,576	1,965	1,641	386	18	—	6,586			
Trading income/(expense) excluding net interest income		73	286	4,228	157	(150	) —	4,594			
Net interest (expense)/income on trading activities		(8))	(8)	532	_	4	210	730			
Net trading income/(expense) Net	1	65	278	4,760	157	(146	) 210	5,324			
income/(expense) from financial instruments designated at fair value		185	74	(1,283 )	(5)	1,590	_	561			
Gains less losses from financial		383	264	307	11	_	_	965			
investments Dividend income Net insurance		10	8	16	3	27	—	64			
premium income/(expense)		4,748	601	2	8	(3	) —	5,356			
Other operating income/(expense)		503	214	36	24	2,937	(3,070	) 644			
Total operating income/(expense)		16,194	8,213	8,913	979	4,031	(3,070	) 35,260			
Net insurance claims	19	(5,077)	(704	) —	(6)	(3	) —	(5,790			
	12	11,117	7,509	8,913	973	4,028	(3,070	) 29,470			

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Net operating income/(expense)							
Loan impairment (charges)/recoveries and other credit risk provisions	(1,120	) (833	) (425	) 11	1	_	(2,366)
Net operating income/(expense)	9,997	6,676	8,488	984	4,029	(3,070	) 27,104
Employee expenses 20	(2,353	) (1,117	) (1,785	) (309	) (3,790	) —	(9,354)
Other operating expenses	(5,455	) (2,026	) (2,964	) (1,236	) (663	) 3,070	(9,274 )
Total operating (expense)/income	(7,808	) (3,143	) (4,749	) (1,545	) (4,453	) 3,070	(18,628 )
Operating profit/(loss)	2,189	3,533	3,739	(561	) (424	) —	8,476
Share of profit in associates and joint ventures	193	771	267	4	3	_	1,238
Profit/(loss) before tax	2,382	4,304	4,006	(557	) (421	) —	9,714
	%	%	%	%	%		%
Share of HSBC's profit before tax	24.5	44.3	41.2	(5.7	) (4.3	)	100.0
Cost efficiency ratio	70.2	41.9	53.3	158.8	110.6		63.2
Balance sheet data 9 Loans and advances	\$m	\$m	\$m	\$m	\$m	\$m	\$m
to customers (net)	326,699	298,641	219,186	39,923	3,107		887,556
Reported in held for sale	7,304	8,472	4,279	623	33		20,711
Total assets	470,245	355,388	1,873,474		179,85	3 (349,879	) 2,608,149
Customer accounts Reported in held for sale	588,864 9,749	347,842 4,446	274,095 3,467	77,981 2,869	2,176		1,290,958 20,531
HSBC HOLDINGS PLC 49							

1102 e prona (1000) e	••••••	Half-year to 30 Jun 2015									
		Retail Banking and Wealth Management	Commercial Banking	Global Banking and Markets	Global Private Banking	Other <sub>8</sub>	Inter- segment elimination <sub>18</sub>	Total			
	Footnote	-	\$m	\$m	\$m	\$m	\$m	\$m			
Profit/(loss) before tax							·				
Net interest income/(expense)		8,054	4,892	3,629	454	(397	) (188	) 16,444			
Net fee income/(expense)		3,334	2,168	1,711	527	(15	) —	7,725			
Trading income/(expense) excluding net interest income		295	308	2,880	175	(138	) —	3,520			
Net interest (expense)/income on trading activities		(5)	(7	863	(1)	15	188	1,053			
Net trading income/(expense) Net income from	1	290	301	3,743	174	(123	) 188	4,573			
financial instruments designated at fair value		1,237	128	638	_	663	—	2,666			
Gains less losses from financial investments		51	27	402	24	1,370		1,874			
Dividend income		11	10	17	4	26		68			
Net insurance premium income		4,950	624	3	30	_	—	5,607			
Other operating income/(expense)		609	100	120	2	3,163	(3,158	) 836			
Total operating income/(expense)		18,536	8,250	10,263	1,215	4,687	(3,158	) 39,793			
Net insurance claims	19	(6,094)	(716	) (2 )	(38)	_	—	(6,850			
Net operating income/(expense)	12	12,442	7,534	10,261	1,177	4,687	(3,158	) 32,943			
Loan impairment (charges)/recoveries and other credit risk		(934)	(511	) 11	(5 )		_	(1,439			

# HSBC profit/(loss) before tax and balance sheet data (continued)

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provisions

Net operating income/(expense)	11,508	7,023	10,272	1,172	4,687	(3,158	) 31,504
Employee expenses 20	(2,571	) (1,171	) (1,994	) (350	) (3,955	) —	(10,041)
Other operating expenses	(5,783	) (2,150	) (3,796	) (651	) 76	3,158	(9,146)
Total operating (expense)/income	(8,354	) (3,321	) (5,790	) (1,001	) (3,879	) 3,158	(19,187)
Operating profit	3,154	3,702	4,482	171	808	_	12,317
Share of profit in associates and joint ventures	208	821	272	9	1	_	1,311
Profit before tax	3,362	4,523	4,754	180	809	_	13,628
	%	%	%	%	%		%
Share of HSBC's profit before tax	24.7	33.2	34.9	1.3	5.9		100.0
Cost efficiency ratio	67.1	44.1	56.4	85.0	82.8		58.2
Balance sheet data 9							
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (net)	352,189	310,256	244,321	44,242	2,977		953,985
Reported in held for sale	6,640	10,325	4,016	43	_		21,024
Total assets	497,199	378,641	1,790,461	85,740	167,946	(348,274	) 2,571,713
Customer accounts	589,715	362,069	299,181	82,878	1,957		1,335,800
Reported in held for sale	9,549	4,694	3,438	1,751			19,432
HSBC HOLDINGS PLC							

50

## Global businesses (continued)

		Half-year to 3	1 Dec 2015	C1 1 1							
		Retail Banking and Wealth Management	Commercial Banking	Global Banking and Markets	Global Private Banking	Other <sub>8</sub>	Inter- segment elimination <sub>18</sub>	Total			
Profit/(loss) before tax	Footnotes	-	\$m	\$m	\$m	\$m	\$m	\$m			
Net interest income/(expense)		7,872	4,967	3,302	416	(313	) (157	) 16,087			
Net fee income/(expense)		2,884	2,022	1,664	432	(22	) —	6,980			
Trading income/(expense) excluding net interest income		245	263	2,834	152	(66	) —	3,428			
Net interest (expense)/income on trading activities	I	(14)	(9	) 592	(1	) (3	) 157	722			
Net trading income/(expense) Net	1	231	254	3,426	151	(69	) 157	4,150			
(expense)/income from financial instruments designated at fair value		(681 )	(18	) (696	) —	261	_	(1,134			
Gains less losses from financial investments		17	10	196	(1	) (28	) —	194			
Dividend income		12	6	23	7	7	—	55			
Net insurance premium income/(expense)		4,254	482	2	12	(2	) —	4,748			
Other operating income/(expense)		363	152	57	1	3,083	(3,437	) 219			
Total operating income/(expense)		14,952	7,875	7,974	1,018	2,917	(3,437	) 31,299			
Net insurance claims	s 19	(3,878)	(539	) (2	) (23	) —	_	(4,442			
Net operating income/(expense)	12	11,074	7,336	7,972	995	2,917	(3,437	) 26,857			

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Loan impairment (charges)/recoveries and other credit risk provisions	(1,005	) (1,259	) (11	) (7	) —	_	(2,282 )
Net operating income/(expense)	10,069	6,077	7,961	988	2,917	(3,437	) 24,575
Employee expenses 20	(2,395	) (1,272	) (1,741	) (304	) (4,147	) —	(9,859)
Other operating expenses	(6,271	) (2,151	) (3,303	) (527	) (1,907	) 3,437	(10,722)
Total operating (expense)/income	(8,666	) (3,423	) (5,044	) (831	) (6,054	) 3,437	(20,581)
Operating profit/(loss)	1,403	2,654	2,917	157	(3,137	) —	3,994
Share of profit in associates and joint ventures	202	796	239	7	1		1,245
Profit/(loss) before tax	1,605	3,450	3,156	164	(3,136	) —	5,239
	%	%	%	%	%		%
Share of HSBC's	30.6	65.9	60.2	3.1	(59.8	)	100.0
profit before tax Cost efficiency ratio	78.3	46.7	63.3	83.5	207.5		76.6
Balance sheet data 9							
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Loans and advances to customers (net)	340,009	302,240	236,932	42,942	2,331		924,454
Reported in held for sale	5,258	8,010	3,689	85	1,979		19,021
Total assets	473,284	365,290	1,616,704	4 81,448	147,417	(274,487	) 2,409,656
Customer accounts Reported in held for	584,872	361,701	261,728	80,404	881		1,289,586
sale	7,758	3,363	2,551	3,010			16,682
For footnotes, see page 65.							
HSBC HOLDINGS PLC 51							

### Geographical regions

Geographical regions

Summary	52
Europe	53
Asia	53
Middle East and North Africa	54
North America	54
Latin America	55
Analysis by country	56

Summary

HSBC reviews operating activity on a number of bases, including by geographical region and by global business. In the analysis of profit and loss by geographical region that follows, operating income and operating expenses include intra-HSBC items of \$1,615m (1H15: \$1,564m; 2H15: \$1,811m).

All tables are on a reported basis unless otherwise stated.

#### Basis of preparation

The results of the geographical regions are presented in accordance with the accounting policies used in the preparation of HSBC's consolidated financial statements. Our operations are closely integrated, and accordingly, the presentation of the geographical data includes internal allocation of certain items of income and expense. These allocations include the costs of certain support services and global functions to the extent that they can be meaningfully attributed to geographical regions. While such allocations have been done on a systematic and consistent basis, they necessarily involve a degree of subjectivity.

Where relevant, income and expense amounts presented include the results of inter-segment funding along with inter-company transactions. All such transactions are undertaken on an arm's length basis.

The expense of the UK bank levy is included in the Europe geographical region as HSBC regards the levy as a cost of being headquartered in the UK.

Profit/(loss) before tax

	Half-y 30 Jun		30 Jun	2015	31 Dec 2015			
	\$m	%	\$m	%	\$m	%		
Europe	1,579	16.3	2,205	16.2	(1,562)	(29.8)		
Asia	7,155	73.7	9,400	69.0	6,363	121.5		
Middle East and North Africa	985	10.1	901	6.6	636	12.1		
North America	50	0.5	690	5.1	(76)	(1.5)		
Latin America	(55)	(0.6)	432	3.1	(122)	(2.3)		
Profit before tax	9,714	100.0	13,628	100.0	5,239	100.0		
Total assets <sup>9</sup>	A + 20 1	Jun 2010		31 De	2015			
	At 50 J	Juli 2010	o At	51 Dec	2013			

	\$m	%	, 2	\$n	1	%
Europe Asia Middle East and North Africa North America Latin America Intra-HSBC items	438,658 93,067	8 30 2. 8 10 3.	6.3 .3 6.8 .6	88 59 39 86	129,365 9,747 ,236 3,960 ,262 48,914 )	2.5 16.3 3.6
Total assets	2,608,1	49 10	0.00	2,4	109,656	100.0
Risk-weighted assets <sup>21</sup> Total RWAs	At 30 Ja 2016 \$bn 1082.2	%	At 3 2015 \$bn 1,10	5	%	
Europe Asia Middle East and North Africa North America Latin America For footnotes, see page 65.	462.3 59.7	30.6 42.7 5.5 16.2 7.3	459. 60.4 191.	7 6	41.7 5.5	

Geographical regions (continued)

Europe

Our principal banking operations in Europe are HSBC Bank plc in the UK, HSBC France, HSBC Private Bank (Suisse) SA and HSBC Trinkaus & Burkhardt AG in Germany. Through these operations we provide a wide range of banking, treasury and financial services to personal, commercial and corporate customers across Europe. In total, we operate in 24 countries and territories in Europe.

in total, we operate in 2 resultines and		Half-year to						
		30 Jun 2016		30 Jun		31 Dec		
			2015 \$m		2015			
	Footnote	Footnotes\$m				\$m		
Net interest income Net fee income Net trading income Other income		4,653 2,250 2,886 1,333		5,115 2,447 1,913 1,994		4,890 2,444 2,147 108		
Net operating income	12	11,122		11,469		9,589		
LICs	13	(398	)	(288	)	(402	)	
Net operating income		10,724		11,181		9,187		
Total operating expenses		(9,144	)	(8,978	)	(10,755)		
Operating profit/(loss)		1,580		2,203		(1,568	)	
Income from associates	14	(1	)	2		6		
Profit/(loss) before tax		1,579		2,205		(1,562	)	
Loans and advances to customers (net)		365,325	j	400,452	2	392,04	1	
Customer accounts		482,992		536,251	l	497,870	5	
RoRWA		0.9		1.2		(0.9	)%	
Cost efficiency ratio		82.2	%	78.3		112.2	%	
Period-end staff numbers For footnotes, see page 65.		65,387		69,867		67,509		

Asia

Our principal banking subsidiaries in Hong Kong are The Hongkong and Shanghai Banking Corporation Limited, and Hang Seng Bank Limited. The former is the largest bank incorporated in Hong Kong and is our flagship bank in Asia. We offer a wide range of banking and financial services in mainland China through our local subsidiaries, HSBC Bank (China) Company Limited and Hang Seng Bank (China) Limited. We also participate indirectly in mainland China through our associate, Bank of Communications Co., Limited ('BoCom').

Outside Hong Kong and mainland China, we conduct business in 18 countries and territories in Asia, with particularly strong coverage in Australia, India, Indonesia, Malaysia, Singapore and Taiwan.

Half-year to											
30 Jun	30 Jun	31 Dec									
2016	2015	2015									

	Footnote	s\$m	\$m	\$m	
Net interest income Net fee income Net trading income Other income		6,141 2,571 1,703 1,337	6,060 3,291 1,779 2,935	6,124 2,741 1,311 1,062	
Net operating income	12	11,752	14,065	11,238	
LICs	13	(344 )	(246)	(447)	
Net operating income		11,408	13,819	10,791	
Total operating expenses		(5,245)	(5,457)	(5,432)	
Operating profit		6,163	8,362	5,359	
Income from associates	14	992	1,038	1,004	
Profit before tax		7,155	9,400	6,363	
Loans and advances to customers (net) Customer accounts RoRWA Cost efficiency ratio Period-end staff numbers For footnotes, see page 65.				356,375 598,620 2.7 % 48.3 % 120,144	

### Middle East and North Africa

The network of branches of HSBC Bank Middle East Limited, together with HSBC's subsidiaries and associates, gives us wide coverage in the region. Our associate in Saudi Arabia, The Saudi British Bank (40% owned), is the Kingdom's sixth largest bank by total assets.

	Footnote	Half-year 30 Jun 2016 s\$m	to 30 Jun 2015 \$m	31 Dec 2015 \$m	
Net interest income Net fee income Net trading income Other income		786 311 185 52	758 325 167 39	773 308 158 37	
Net operating income	12	1,334	1,289	1,276	
LICs	13	(40)	(31)	(268)	
Net operating income		1,294	1,258	1,008	
Total operating expenses		(559)	(624)	(610)	
Operating profit		735	634	398	
Income from associates	14	250	267	238	
Profit before tax		985	901	636	
Loans and advances to customers (net) Customer accounts RoRWA Cost efficiency ratio Period-end staff numbers For footnotes, see page 65.			38,186 2.9 %	29,894 36,468 2.0 % 47.8 % 8,066	

North America

Our North American businesses are principally located in the US and Canada. Operations in the US are primarily conducted through HSBC Bank USA, N.A. and HSBC Finance Corporation, a national consumer finance company. HSBC Markets (USA) Inc. is the intermediate holding company of, inter alia, HSBC Securities (USA) Inc. Canadian operations are conducted through HSBC Bank Canada.

	Half-year	Half-year to			
	30 Jun	30 Jun	31 Dec		
	2016	2015	2015		
	Footnotes \$m	\$m	\$m		
Net interest income Net fee income	2,236 970	2,278 1,057	2,254 961		

	-						
Net trading income Other income		221 525	296 495		249 67		
Net operating income	12	3,952		4,126		3,531	
LICs	13	(617	)	(153	)	(391	)
Net operating income		3,335		3,973		3,140	
Total operating expenses		(3,283 ) (3,287 )				(3,214	)
Operating profit/(loss)		52 686				(74	)
Income from associates	14	(2	4		(2	)	
Profit/(loss) before tax		50	$\begin{array}{cccccccccccccccccccccccccccccccccccc$				)
Loans and advances to customers (net) Customer accounts RoRWA Cost efficiency ratio Period-end staff numbers For footnotes, see page 65.		142,152 0.1 83.1	%	137,296 0.6 79.7	5 % %	128,85 135,152 (0.1 91.0 19,656	

### Geographical regions (continued)

#### Latin America

In 1H16, our operations in Latin America principally comprised HSBC Bank Brasil S.A.-Banco Múltiplo and HSBC México, S.A. In addition to banking services, we operated insurance businesses in Brazil, Mexico and Argentina. During 2015 our operations in Brazil were classified as held for sale. On 1 July, we completed the sale of our operations in Brazil.

	Footnote	Half-year te 30 Jun 2010 Total Latin America es\$m				Other Latin America \$m		30 Jun 2015 Total Latin Brazil America \$m \$m		Other Latin America \$m	31 Dec 201: Total Latin America \$m		5 Brazil \$m		Other Latin America \$m	
Net interest income		1,976		974		1,002		2,249		1,214	1,035	2,069		1,011		1,058
Net fee income		484		233		251		605		307	298	526		253		273
Net trading income		297		144		153		402		242	160	262		128		134
Other income		168		112		56		302		279	23	177		150		27
Net operating income	12	2,925		1,463		1,462		3,558		2,042	1,516	3,034		1,542		1,492
LICs	13	(967	)	(748	)	(219	)	(721	)	(498)	(223)	(774	)	(467	)	(307)
Net operating income		1,958		715		1,243		2,837		1,544	1,293	2,260		1,075		1,185
Total operating expenses		(2,012	)	(1,070	))	(942	)	(2,405	)	(1,353)	(1,052)	(2,381	)	(1,260	))	(1,121 )
Operating (loss)/profit		(54	)	(355	)	301		432		191	241	(121	)	(185	)	64
Income from associates	14	(1	)	(1	)	_				_	_	(1	)	(1	)	_
(Loss)/profit before tax	t	(55	)	(356	)	301		432		191	241	(122	)	(186	)	64

Loans and advances to customers (net)	17,544				17,544		18,347		_		18,347		17,293				17,293
<ul> <li>reported in</li> <li>held for sale</li> </ul>	19,203		19,203	3			20,827		20,827	7			17,001		17,00	1	_
Customer accounts	20,520		—		20,520		24,127				24,127		21,470				21,470
<ul> <li>reported in</li> <li>held for sale</li> </ul>	19,357		19,357	7	_		19,432		19,432	2	_		15,094		15,094	4	_
RoRWA	(0.1	)%	(1.6	)%	1.9	%	1.0	%	0.8	%	1.3	%	(0.3	)%	(0.9	)%	0.4
Cost efficiency ratio	68.8	%	73.1	%	64.4	%	67.6	%	66.3	%	69.4	%	78.5	%	81.7	%	75.1
Period-end staff numbers	39,719		18,835	5	20,884		40,787		19,641	1	21,146		39,828		19,14:	5	20,683
For footnotes, see page	e 65.																
HSBC HOLDINGS PI 55	LC																

# Analysis by country

Profit/(loss) before tax by priority growth markets within global businesses

	Retail Banking and Wealth Management			Commercial Banking		Global Banking and		Global Private Banking		Other		Total
	Footnotes	-		\$m		Markets \$m		\$m	2	\$m		\$m
Europe – UK – France – Germany – Switzerland – other		853 872 8 10 (37	)	1,326 1,136 138 36 		594 196 134 94 		(744 87 4 5 (53 (787	) ) )	(314 (72 (16 (23	)))	1,579 1,977 212 129 (76) (663)
Asia – Hong Kong – Australia – India – Indonesia – Mainland China – Malaysia – Singapore – Taiwan – other		2,081 1,811 50 11 (3 112 29 26 14 31	)	2,356 1,198 25 81 51 754 44 63 10 130		2,512 1,092 59 236 67 459 107 145 62 285		$   \begin{array}{c}     123 \\     91 \\     \hline     6 \\     \hline     (2 \\     \hline     28 \\     \hline     \hline     \end{array} $	)	83 (22 (2 68 (6 49 11 (2 (2 (11	)))))	7,155 4,170 132 402 109 1,372 191 260 84 435
Middle East and North Africa – Egypt – UAE – Saudi Arabia – other North America		161 34 72 45 10 (515	)	322 62 114 79 67 310		506 139 184 119 64 159		5  5  53			)	985 235 360 251 139 50
– US – Canada – other		(571 27 29	)	204 93 13		(18 148 29	)	$\frac{31}{22}$		64 (23 2	)	(290) 245 95
Latin America – Mexico – other included in other: Brazil		(198 47 (245 (281	)	52	)	235 51 184 111		6 1 5 4		(88 (21 (67 (51	)	(55) 130 (185) (357)
Half-year to 30 Jun 2016		2,382		4,304		4,006		(557	)	(421	)	9,714
Europe – UK – France – Germany – Switzerland – other		863 633 284 12 (66	)	1,287 1,115 83 30 3 56		905 398 241 74 1 191		(23 100 10 12 (162 17	)	(827) (821) 5 (14) 	)	2,205 1,425 623 114 (158) 201

Asia	2,531	2,404	2,683	156	1,626	9,400
– Hong Kong	2,172	1,239	1,238	120	1,464	6,233
– Australia	24	61	128		(7)	206
– India	(3)	46	195	7	90	335
– Indonesia	—	(29)	38		17	26
– Mainland China	184	817	544	(1)	38	1,582
– Malaysia	67	60	105		8	240
– Singapore	45	63	139	31	(17)	261
– Taiwan	11	12	66		(5)	84
– other	31	135	230	(1)	38	433
HSBC HOLDINGS PLC 56						

Geographical regions (continued)

		Retail Banking and Wealth Management \$m		Commercial Banking \$m	Global Banking and Markets \$m		Global Private Banking \$m		Other \$m	•	Total \$m
Middle East and North Africa	Footnote	s 172		273	470		8		(22	)	901
– Egypt		26		50	128				(1	)	203
– UAE		83		76	157		(1	)	(21	)	294
– Saudi Arabia		54		82	118		10				264
– other		9		65	67		(1	)	) —		140
North America		(172	)	423	356		37		46		690
- US		(219	)	204	190		37		70		282
– Canada		33		206	142				(17	)	364
– other		14		13	24				(7	)	44
Latin America		(32	)	136	340		2		(14	)	432
– Mexico		33		28	56		_		1		118
– other		(65	)	108	284		2		(15	)	314
included in other: Brazil	5	(74	)	32	208		2		23		191
Half-year to 30 Jun 2015		3,362		4,523	4,754		180		809		13,628
Europe		331		1,032	143		37		(3,10	5)	(1,562)
– UK		331		925	(14	)	69		(3,03	6)	(1,725)
– France		104		69	(129	)	4		(32		16
– Germany		11		36	83		8		(13	)	125
– Switzerland				5	(1	)	(58	)	) (4	)	(58)
– other		(115	)	(3	) 204		14		(20	)	80
Asia		1,855		2,104	2,251		96		57		6,363
– Hong Kong		1,627		1,145	881		57		(137	)	3,573
– Australia		37		18	110				2		167
– India		(22	)	51	184		7		51		271
– Indonesia		(6	)		) 42				14		(33)
– Mainland China		113		752	518		(2	)	97		1,478
– Malaysia		52		35	110			,	5		202
– Singapore		35		59	120		34		(2	)	246
– Taiwan				12	67				(8		71
– other		19		115	219		_		35	,	388
Middle East and North Africa		100		135	403		8		(10	)	636
– Egypt		24		51	128				4		207
– UAE		8		(57	) 135		1		(14	)	73
– Saudi Arabia		58		87	84		6		1		236

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– other	10	54	56	1	(1) 120
North America	(473	) 150	237	22	(12 ) (76 ) (15 ) (241 )
– US	(517	) 98	165	28	
– Canada	25	53	47	(6	(4 ) 121
– other	19	(1	) 25		) 7 44
Latin America	(208	) 29	122	1	$\begin{array}{cccc} (66 & ) & (122 & ) \\ ) & (19 & ) & (86 & ) \\ (47 & ) & (36 & ) \\ (27 & ) & (186 & ) \end{array}$
– Mexico	40	(33	) (71	) (3	
– other	(248	) 62	193	4	
included in other: Brazil 5	(270	) (21	) 128	4	
Half-year to 31 Dec 2015 For footnote, see page 65.	1,605	3,450	3,156	164	(3,136) 5,239
HSBC HOLDINGS PLC 57					

## Other information

# Other information

Funds under management

-	Half-year to								
	30 Jun 2016	30 Jun 2015	31 Dec 2015						
	\$bn	\$bn	\$bn						
Funds under management by business									
Global Asset Management	426	440	419						
Global Private Banking	232	280	261						
Affiliates	3	6	4						
Other	209	237	212						
	870	963	896						
At beginning of period	896	954	963						
Net new money	(8	3	(6)						
Value change	6	32	(30)						
Exchange and other	(24	) (26	(31)						
-									
At end of period	870	963	896						
-									
HSBC HOLDINGS PLC									
58									

Other information (continued)

# Reconciliation of reported results to adjusted performance

Reconciliation of reported results to adjusted performance - geographical regions

Half-year to 30 Jun 2016

		Half-year to 30 Jun 2016													
		Europe	•	Asia	MENA	L	North America	a	Latin America	a	Total		UK	Hong Kong	
-	Footnotes	s\$m		\$m	\$m		\$m		\$m		\$m		\$m	\$m	
Revenue	12 15	11,122		11,752	1,334		3,952		2 025		29,470		8,450	7,06	1
Reported Significant items	15	(1,522)		-	-	)	5,9 <i>52</i> (74	)	2,925 65		-		(1,391)		L )
– debit valuation adjustment		-				'		ŕ						-	,
('DVA') on derivative contracts		(110	)	(63)			(13	)	35		(151	)	(100)	(25	)
- disposal costs of Brazilian									32		32				
operations									-		-				
<ul> <li>fair value movements on non-qualifying hedges</li> </ul>	22	277		13			109		(2	)	397		239	16	
– gain on sale of several tranche	s														
of real estate secured accounts							(68	)			(68	)			
in the US															
– gain on disposal of our		(504	`								(504	`	(441)		
membership interest in Visa Europe		(584	)								(584	)	(441)		
– own credit spread	23	(1,103	)	(16)	(5	)	(102	)			(1.226	)	(1,087)	(13	)
– releases arising from the		(-,	,	()	(-		(	,			(-,	,	(-,,	(	,
ongoing review of compliance		(2	)								(2	)	(2)		
with the UK Consumer Credit		(2	)								(2	)	(2)		
Act															
Adjusted	15	9,600		11,686	1.329		3,878		2,990		27,868		7,059	7,039	9
1.10,0000	10	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		11,000	1,0 =>		0,070		_,>>0		_,,000		,,	,,	-
LICs	13														
Reported		(398	)	(344 )	(40	)	(617	)	(967	)	(2,366	)	(261)	(143	)
Adjusted		(398	`	(344)	(40	`	(617	)	(967	)	(7 366	`	(261)	(1/3	)
Adjusted		(398	)	(344)	(40	)	(017	)	(907	)	(2,300	)	(201)	(145	)
Operating expenses															
Reported	15	(9,144	)	(5,245)	(559	)	(3,283	)	(2,012	)	(18,628	3)	(6,210)	(2,76	60)
Significant items		1,841		114	3		708		17		2,683		873	62	
- costs-to-achieve		774		114	3		121		6		1,018		674	62	
<ul> <li>– costs to establish UK ring-fenced bank</li> </ul>		94									94		94		
– disposal costs of Brazilian															
operations									11		11				
- impairment of Global Private															
Banking – Europe goodwill		800			—		—				800		—		
- regulatory provisions in GPB		4									4				
- settlements and provisions in							507						70		
connection with legal matters		136			—		587				723		72		

<ul> <li>– UK customer redress programmes</li> </ul>		33	_	_	_	_	33	33	
Adjusted	15	(7,303	) (5,131	) (556	) (2,575	) (1,995	) (15,945	) (5,337	) (2,698)
Share of profit in associates and joint ventures	1								
Reported		(1	) 992	250	(2	) (1	) 1,238	(2	) 12
Adjusted		(1	) 992	250	(2	) (1	) 1,238	(2	) 12
Profit before tax									
Reported		1,579	7,155	985	50	(55	) 9,714	1,977	4,170
Significant items		319	48	(2	) 634	82	1,081	(518	) 40
– revenue		(1,522	) (66	) (5	) (74	) 65	(1,602	) (1,391	) (22 )
- operating expenses		1,841	114	3	708	17	2,683	873	62
Adjusted		1,898	7,203	983	684	27	10,795	1,459	4,210
HSBC HOLDINGS PLC 59									

		Half-yea	ar to 30 Ju	un 2015						
		Europe	Asia	MENA	North Americ	Latin a Ameri	ca	Total	UK	Hong Kong
Revenue	Footnotes 12	s\$m	\$m	\$m	\$m	\$m		\$m	\$m	\$m
Reported Currency translation Significant items – DVA on derivative contracts	12 15 15	(580)	(1,419)	(3	4,126 ) (61 ) (157 ) (22	3,558 ) (758 ) (12 ) (13	) )		) (539	9,130 ) (16 ) ) (1,380) ) (14 )
<ul> <li>fair value movements on</li> <li>non-qualifying hedges</li> <li>gain on sale of several tranche</li> </ul>	22 s	23			21	1		45	44	5
of real estate secured accounts in the US				_	(17	) —		(17	) —	
<ul> <li>– gain on the partial sale of shareholding in Industrial Bank</li> </ul>			(1,372)		—	—		(1,372		(1,372)
<ul> <li>– own credit spread</li> <li>– releases arising from the ongoing review of compliance</li> </ul>	23	(512)	3	(2	) (139	) —		(650	) (504 )	) 1
with the UK Consumer Credit Act		(12)		—	—	_		(12	) (12	) —
Adjusted	15	10,366	12,394	1,253	3,908	2,788		29,178	7,258	7,734
LICs Reported Currency translation	13	(288 ) 13	(246 ) 8	(31	) (153 3	) (721 136		(1,439 160	) (72	) (58 ) 1
Adjusted		(275)	(238 )	(31	) (150	) (585	)	(1,279	) (66	) (57 )
Operating expenses Reported Currency translation Significant items – regulatory provisions in GPB – restructuring and other related costs	15 15	(8,978) 387 1,132 147 68	(5,457) 144 8  8	(624 9 1 	) (3,287 32 398  34	) (2,405 498 6  6	-	(19,187 1,037 1,545 147 117	) (6,753) 327 967 	) (2,855) 5 6  6
<ul> <li>settlement and provisions in</li> <li>connection with legal matters</li> <li>UK customer redress</li> </ul>		780			364			1,144	780	—
programmes		137						137	137	
Adjusted	15	(7,459)	(5,305)	(614	) (2,857	) (1,901	)	(16,605	) (5,459)	) (2,844)
Share of profit in associates and joint ventures Reported Currency translation Adjusted		2 2 4	1,038 (55) 983	267 — 267	4 (1 3	) (1	)	1,311 (55 1,256	4 ) (1 ) 3	16 ) — 16
Aujusicu		4	703	207	3	(1	)	1,230	3	10

Profit before tax					
Reported	2,205	9,400 90	1 690	432	13,628 1,425 6,233
Currency translation	(121	) (155 ) (24	4 ) (27	) (125	) (452 ) (117 ) (10 )
Significant items	552	(1,411) (2	) 241	(6	) (626 ) 428 (1,374)
– revenue	(580	) (1,419) (3	) (157	) (12	) (2,171 ) (539 ) (1,380)
– operating expenses	1,132	8 1	398	6	1,545 967 6
Adjusted	2,636	7,834 87	5 904	301	12,550 1,736 4,849
HSBC HOLDINGS PLC 60					

## Other information (continued)

# Reconciliation of reported results to adjusted performance – geographical regions (continued)

Half-year to 31 Dec 2015

		Europe		Asia	MENA		North America	Latir Ame		Total	UK		Hong Kong	
Davagene	Footnote	s\$m		\$m	\$m		\$m	\$m		\$m	\$m		\$m	
Revenue Reported Currency translation Significant items – DVA on derivative contracts	12 15 15	9,589 (439 (76 (16	)	(12)	1,276 (21 (7	-	3,531 (7 255 1	3,034 ) (267 (24 (42	) )	136	(56	)	6,486 (14 (3 1	) )
<ul> <li>disposal costs of Brazilian</li> <li>operations</li> <li>fair value movements on</li> </ul>		_		_	_		_	18		18	_			
non-qualifying hedges – loss on sale of several tranche	22 es	177		2			103	_		282	160		1	
of real estate secured accounts in the US				_	_		231	—		231				
<ul> <li>own credit spread</li> <li>provisions arising from</li> </ul>	23	(259	)	(6)	(7	)	(80	) —		(352)	(227	)	(5	)
the ongoing review of compliance with the UK Consumer Credit Act		22		_	_		_	—		22	22			
Adjusted	15	9,074		11,176	1,248		3,779	2,743	3	26,230	6,745		6,469	
LICs Reported Currency translation	13	(402 7	)		(268 1	)		) (774 ) 19	)	(2,282 ) 19	) (176 9	)	(97	)
Adjusted		(395	)	(452)	(267	)	(394	) (755	)	(2,263)	(167	)	(97	)
Operating expenses Reported Currency translation Significant items – costs-to-achieve – costs to establish UK ring-fenced bank – disposal costs of Brazilian operations – regulatory provisions in GPB – settlements and provisions in	15 15	337 1,273 600 89  25	5)	(5,432) 26 122 122 — —	(610 6 14 14 — —	)	2 453 103 — —	) (2,38 169 179 69 — 110 —	51)	(20,581) 519 2,041 908 89 110 25	357 1,184 536 89 		(2,831 6 43 43 — — —	.)
<ul> <li>– settlements and provisions in connection with legal matters</li> <li>– UK customer redress</li> </ul>		155		—	—		350			505	155			
programmes		404			—			_		404	404			
Adjusted	15	(9,145	)	(5,284)	(590	)	(2,759	) (2,03	3)	(18,021)	(7,261	)	(2,782	2)

Share of profit in associates and joint ventures							
Reported	6	1,004 238	(2	) (1	) 1,245	6 15	
Currency translation	—	(30) (1	) —	1	(30	)1 —	
Adjusted	6	974 237	(2	) —	1,215	7 15	
Profit before tax							
Reported	(1,562	) 6,363 636	(76	) (122	) 5,239	(1,725) 3,573	
Currency translation	(95	) (59 ) (15	) (8	) (78	) (255	) (79 ) (8 )	
Significant items	1,197	110 7	708	155	2,177	1,128 40	
– revenue	(76	) (12 ) (7	) 255	(24	) 136	(56) (3)	
– operating expenses	1,273	122 14	453	179	2,041	1,184 43	
Adjusted	(460	) 6,414 628	624	(45	) 7,161	(676 ) 3,605	
For footnotes, see page 65.							
HSBC HOLDINGS PLC 61							

Reconciliation of reported results to adjusted performance - global businesses

Reconciliation of reported results to adjusted perform	nance – glo									
		Half-ye				r	CDD	Other	T-4-1	
	Footnotes	RBWM		m m	GB&M \$m		GPB \$m	Other \$m	Total \$m	
Revenue	12	5 <b>9</b> 111	φ.	111	φIII		φШ	ЭШ	φIII	
Reported	12	11,117	7	,509	8,913		973	4,028	29,470	
Significant items	15	(280	) (2	,	(131			-	(1,602	
– debit value adjustment ('DVA') on derivative		(200	) (2	230 )	(151	,	(2)	()))	(1,002	)
contracts			_	_	(151	)			(151	)
– disposal costs of Brazilian operations								32	32	
<ul> <li>– fair value movements on non-qualifying hedges</li> </ul>	22	142			20			235	397	
– gain on sale of several tranches of real estate					20			200		
secured accounts in the US		(68	) —	_					(68	)
– gain on disposal of our membership interest in Visa	а									
Europe	-	(354	) (2	230)					(584	)
		(	) (-						(	,
– own credit spread	23			_				(1,226)	(1,226	)
– releases arising from the ongoing review of							$\langle 0 \rangle$			,
compliance with the UK Consumer Credit Act							(2)		(2	)
•										
Adjusted	15	10,837	7	,279	8,782		971	3,069	27,868	
LICs	13									
Reported		(1,120	) (8	333 )	(425	)	11	1	(2,366	)
Adjusted		(1,120	) (8	333)	(425	)	11	1	(2,366	)
Operating expenses										
Reported	15							(4,453)		3)
Significant items		737	5		243		805	844	2,683	
– costs-to-achieve		142	3'	1	91		5	743	1,018	
– costs to establish UK ring-fenced bank			_	_		`		94	94	
- disposal costs of Brazilian operations		8	2		(2	)		3	11	
– impairment of Global Private Banking – Europe			_	_			800		800	
goodwill <ul> <li>regulatory provisions in GPB</li> </ul>								4	4	
- settlements and provisions in connection with legal	1			_				4	4	
matters	L	587		_	136				723	
– UK customer redress programmes		_	1:	5	18				33	
en customer redress programmes			1.	0	10				55	
Adjusted	15	(7,071	) (?	3.089)	(4.506	)	(740)	(3,609)	(15.94)	5)
	10	(,,,,,,,,	) (	,,	(.,000	,	(,,	(0,00))	(10,)	- )
Share of profit in associates and joint ventures										
Reported		193	7	71	267		4	3	1,238	
1									,	
Adjusted		193	7	71	267		4	3	1,238	
Profit before tax										
Reported		2,382	4	,304	4,006		(557)	(421)	9,714	
Significant items		457	(1	176 )	112		803	(115)	1,081	

<ul><li>revenue</li><li>operating expenses</li></ul>	(280 737	) (230 ) 54	) (131 243	) (2 805	) (959 ) (1,602 ) 844 2,683
Adjusted	2,839	4,128	4,118	246	(536) 10,795

HSBC HOLDINGS PLC 62

## Other information (continued)

### Reconciliation of reported results to adjusted performance – global businesses (continued) Half-year to 30 Jun 2015

	C C	Half-ye	ear	r to 30 Ju	ın 2015					
		RBWM	1	CMB	GB&M	GPB		Other	Total	
	Footnote	s\$m		\$m	\$m	\$m		\$m	\$m	
Revenue	12									
Reported	15	12,442		7,534	10,261	1,177		4,687	32,943	
Currency translation	15	(726	)	(393)	(464)	(28	)	(61)	(1,594	)
Significant items		(23	)		(143)	(24	)	(1,981)	(2,171	)
– DVA on derivative contracts					(165)				(165	)
– fair value movement on non-qualifying hedges	22	(18	)	—	22	—		41	45	
<ul> <li>gain on sale of several tranches of real estate secured accounts in the US</li> </ul>		(17	)	_		_		_	(17	)
- gain on the partial sale of shareholding in Industria	1							(1, 272)	(1.272	`
Bank								(1,372)	(1,372	)
– own credit spread	23							(650)	(650	)
- provisions/(releases) arising from the ongoing										
review of compliance with the UK Consumer Credit		12				(24	)		(12	)
Act										
Adjusted	15	11,693		7,141	9,654	1,125		2,645	29,178	
LICs	13	(0.0.1							(1.100	
Reported		(934	)		11	(5	)		(1,439	)
Currency translation		118		42					160	
Adjusted		(816	)	(469)	11	(5	)		(1,279	)
		<b>(</b>		( )		ζ-				/
Operating expenses										
Reported	15	(8,354	)	(3,321)	(5,790)	(1,001	)	(3,879)	(19,18	7)
Currency translation	15	556		187	250	27		95	1,037	-
Significant items		472		52	816	165		40	1,545	
- regulatory provisions in GBP						147			147	
- restructuring and other related costs		32		5	22	18		40	117	
- settlements and provisions in connection with lega	1	350			794				1,144	
matters		00		17					127	
– UK customer redress programmes		90		47					137	
Adjusted	15	(7,326	)	(3,082)	(4,724)	(809	)	(3,744)	(16,60	5)
Share of profit in associates and joint ventures		• • • •				0				
Reported		208		821	272	9		1	1,311	
Currency translation		(6	)	(40)	(9)	—			(55	)
Adjusted		202		781	263	9		1	1,256	
•										
Profit before tax										
Reported		3,362		4,523	4,754	180		809	13,628	
Currency translation		(58	)	(204)	(223)	(1	)	34	(452	)

Significant items – revenue – operating expenses	449 (23 472	$)\frac{52}{52}$	673 (143 816	141 ) (24 165	(1,941) (626 ) ) (1,981) (2,171 ) 40 1,545
Adjusted	3,753	4,371	5,204	320	(1,098) 12,550
HSBC HOLDINGS PLC 63					

		Footnotes	RBWM		to 31 D CMB \$m	ec 2015 GB&M \$m		GPB \$m		Other \$m	Total \$m	
	Revenue	12	φΠ		ψΠ	φΠ		ψΠ		φΠ	ψΠ	
	Reported	15	11,074		7,336	7,972		995	2	2,917	26,857	
	Currency translation	15	(328	)	(213)	(207	)	1	(	(18)	(763	)
	Significant items		349		17	(56	)	(7	) (	(167)	136	
	- disposal costs of Brazilian operations									18	18	
	– DVA on derivative contracts		—		—	(65	)				(65	)
	1 5 6 6	22	108		(1)	9		(1	)	167	282	
	- loss on sale of several tranches of real estate secured accounts in the US		231						-		231	
	– own credit spread	23							í	(352)	(352	)
	- provisions/(releases) arising from the ongoing review									(332)		)
	of compliance with the UK Consumer Credit Act		10		18			(6	) -		22	
	Adjusted	15	11,095		7,140	7,709		989		2,732	26,230	
		10										
	LICs Reported	13	(1,005	)	(1,259)	(11	`	(7	`		(2,282	)
	Currency translation		16	)	(1,239)	(4	)	(/ 	) -		19	)
			10		,	( '	'				17	
	Adjusted		(989	)	(1,252)	(15	)	(7	) -		(2,263	)
	Operating expenses											
	Reported	15	(8,666	)	(3,423)	(5,044	)	(831	) (	(6,054)	(20,58)	1)
	Currency translation	15	260		92	149		(10			519	
	Significant items		1,065		150	219		41		566	2,041	
	- costs-to-achieve		198		163	69		16		462	908	
	<ul> <li>costs to establish UK ring-fenced bank</li> <li>disposal costs of Brazilian operations</li> </ul>		<u> </u>		16	14		1		89 13	89 110	
	- regulatory provisions in GPB					1 <del>4</del>		24		15	25	
	- settlements and provisions in connection with legal		250					2.				
	matters		350			155			-		505	
-	- UK customer redress programmes		451		(29 )	(19	)			1	404	
	Adjusted	15	(7,341	)	(3,181)	(4,676	)	(800	) (	(5,458)	(18,021	1)
	Share of profit in associates and joint ventures											
	Reported		202		796	239		7		1	1,245	
	Currency translation		(5	)	(21)	(4	)		-		(30	)
	Adjusted		197		775	235		7		1	1,215	
	Profit before tax											
	Reported		1,605		3,450	3,156		164	(	(3,136)	5,239	
	Currency translation		(57	)	. ,		)			12	(255	)
	Significant items		1,414		167	163		34		399	2,177	
	- revenue		349		17	(56	)				136	
-	– operating expenses		1,065		150	219		41	-	566	2,041	

 Adjusted
 2,962
 3,482
 3,253
 189
 (2,725)
 7,161

 For footnotes, see page 65.
 HSBC HOLDINGS PLC
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Other information (continued)

Footnotes to pages 4 to 64

Net interest income includes the cost of internally funding trading assets, while the related revenues are reported in

- net trading income. In our global business results, the total cost of funding trading assets is included within GB&M's net trading income as an interest expense. In the statutory presentation, internal interest income and
- expense are eliminated. 2 Gross interest yield is the average annualised interest rate earned on average interest-earning assets ('AIEA').
- 3 Net interest spread is the difference between the average annualised interest rate earned on AIEA, net of amortised premiums and loan fees, and the average annualised interest rate payable on average interest-bearing funds.
- 4 Net interest margin is net interest income expressed as an annualised percentage of AIEA.
- <sup>5</sup> Our operations in Brazil are classified as held for sale, with balance sheet accounts classified to 'assets held for sale'
- and 'liabilities of disposal groups held for sale'. There is no separate income statement classification. Adjusted RoRWA is calculated using adjusted pre-tax return and adjusted average RWAs. RoRWAs are calculated 6 using annualised PBT and an average of RWAs at quarter-year ends. A reconciliation between reported and
- adjusted performance is provided on page 59.
- <sup>7</sup> 'Currency translation adjustment' is the effect of translating the assets and liabilities of subsidiaries and associates for the previous period-end at the rates of exchange applicable at the current period-end.
- The main items reported under 'Other' are the results of HSBC's holding company and financing operations, which include: net interest earned on free capital held centrally; operating costs incurred by the head office operations in providing stewardship and central management services to HSBC; costs incurred by the Group Service Centres and 8 Shared Service Organisations, and their associated recoveries; the UK bank levy; unallocated investment activities;
- centrally held investment companies; gains arising from the dilution of interests in associates and joint ventures; and gains from certain property transactions. 'Other' also includes part of the movement in the fair value of long-term debt designated at fair value (the remainder of the Group's movement on own debt is included in GB&M).
- Assets by geographical region and global businesses include intra-HSBC items. These items are eliminated under the headings 'Intra-HSBC items' or 'Inter-segment elimination', as appropriate.

The Principal RBWM business measure excludes the effects of the US run-off portfolio. We believe that looking at the Principal RBWM business allows management to more clearly discuss the cause of material changes from

period to period in the ongoing business and to assess the factors and trends in the business that are expected to have a material effect in future years.

Other income/expense in this context comprises where applicable net trading income, net income/(expense) from 11 other financial instruments designated at fair value, gains less losses from financial investments, dividend income,

- net insurance premium income and other operating income less net insurance claims and benefits paid and movement in liabilities to policyholders.
- 12Net operating income before loan impairment charges and other credit risk provisions, also referred to as revenue.
- 13 Loan impairment charges and other credit risk provisions.
- 14 Share of profit in associates and joint ventures.
- Amounts are non-additive across geographical regions and global businesses due to inter-company transactions within the Group.

'Other' in GB&M includes net interest earned on free capital held in the global business not assigned to products and gains resulting from business disposals. Within the management view of total operating income, notional tax credits

- are allocated to the businesses to reflect the economic benefit generated by certain activities which is not reflected within operating income, for example notional credits on income earned from tax-exempt investments where the economic benefit of the activity is reflected in tax expense. In order to reflect the total operating income on an IFRSs basis, the offset to these tax credits is included within 'Other'.
- 17 'Client assets' are translated at the rates of exchange applicable for their respective period-ends, with the effects of currency translation reported separately. The main components of client assets are funds under management, which are not reported on the Group's balance sheet, and customer deposits, which are reported on the Group's balance

sheet.

Inter-segment elimination comprises the costs of shared services and Group Service Centres included within 'Other' which are recovered from global businesses, and the intra-segment funding costs of trading activities undertaken

- 18 within GB&M. HSBC's Balance Sheet Management business, reported within GB&M, provides funding to the trading businesses. To report GB&M's 'Net trading income' on a fully funded basis, 'Net interest income/(expense)' and 'Net interest income/(expense) on trading activities' are grossed up to reflect internal funding transactions prior to their elimination in the inter-segment column.
- 19Net insurance claims and benefits paid and movement in liabilities to policyholders.
- <sup>20</sup> Employee expenses' comprises costs directly incurred by each global business. The reallocation and recharging of employee and other expenses directly incurred in the 'Other' category are shown in 'Other operating expenses'.
- 21 RWAs are non-additive across geographical regions due to market risk diversification effects within the Group.
- 22Excludes items where there are substantial offsets in the income statement for the same period.
- 'Own credit spread' includes the fair value movements on our long-term debt attributable to credit spread where the 23 net result of such movements will be zero upon maturity of the debt. This does not include fair value changes due to own credit risk in respect of trading liabilities or derivative liabilities.

HSBC HOLDINGS PLC 65

### Risk

### Risk

Areas of special interest	66
Credit risk	67
Liquidity and funding	83
Market risk	86
Operational risk	91
Reputational risk	92
Risk management of insurance operations	92

There have been no material changes to the policies and practices regarding risk management and governance described in the Annual Report and Accounts 2015.

A summary of our risk management policies and practices is provided in the Appendix to Risk on page 193 of the Annual Report and Accounts 2015.

Areas of special interest

During 1H16, we considered a number of particular areas because of the significant effect they may have on the Group. While some of these areas may have already been identified in our top and emerging risks (see page 22), further details of the actions taken in 1H16 are provided below.

The Monitor

Under the agreements entered into with the Department of Justice and the Financial Conduct Authority in 2012, including the five-year US deferred prosecution agreement, the Monitor was appointed to produce annual assessments of the effectiveness of the Group's anti-money laundering and sanctions compliance programme. The work of the Monitor is described on page 116 of the Annual Report and Accounts 2015.

We are working to implement the agreed recommendations flowing from the Monitor's reviews. The Monitor's third annual follow-up review is under way.

The 'US deferred prosecution agreement and related agreements and consent orders' is classified as a top and emerging risk, and is discussed on page 23.

Regulatory stress tests

The Group is participating in the Bank of England's 2016 concurrent stress test programme, which involves all major UK banks. The Bank of England will publish the results alongside the Financial Stability Report in the fourth quarter of 2016.

We also participated on a Group-wide basis in the European Banking Authority ('EBA') stress testing exercise. The results were published on 29 July 2016. Under the adverse scenario and methodology prescribed for this exercise, the Group maintained a ratio well above minimum regulatory requirements.

HSBC North America Holdings Inc. ('HNAH') participated in the 2016 Comprehensive Capital Analysis and Review ('CCAR') and Dodd-Frank Act Stress Testing ('DFAST') programmes of the Federal Reserve Board ('FRB'); HSBC Bank USA, N.A. participated in the 2016 DFAST programme of the

Office of the Comptroller of the Currency. Submissions were made on 5 April 2016 and the results of the FRB's DFAST process was disclosed on 23 June 2016. The results showed that HNAH had post-stress capital ratios which exceeded the regulatory minimums under both a supervisory adverse and severely adverse scenario. On 29 June 2016, the results of the CCAR process were announced and HNAH received a non-objection from the FRB to its 2016 capital plan.

Other entities in the Group, including The Hongkong and Shanghai Banking Corporation Limited, continue to participate in regional regulatory stress test activities.

A summary of our approach to stress testing and scenario analysis is provided on page 103 of the Annual Report and Accounts 2015.

### The UK's referendum on EU membership

Following the UK electorate's vote to leave the European Union ('EU') in a national referendum, there has been a period of volatility against a backdrop of uncertainty, which is likely to continue for some time. We were aware of the potential for market disruption in the aftermath of a vote to leave the EU and took steps to plan for this outcome. During 2015 and the first half of 2016, we undertook a number of different analyses including stress tests to consider the potential impact of a vote to leave the EU on capital positions, key portfolios, liquidity and our customers. As the referendum approached, our priority was to ensure that we had adequate liquidity in each operating currency across all businesses. We also focused on operational and IT infrastructure resilience in anticipation of higher volumes and potential collateral calls immediately following the referendum. In addition, our global functions were engaged throughout and provided guidance on several issues including the standards of conduct to be maintained during a period of heightened volatility.

We are actively monitoring our portfolio to identify areas of stress, supported by stress testing analyses. Over the coming weeks and months, we intend to continue to work with regulators, governments and our customers in an effort to manage risks as they arise, particularly across those sectors most affected by the outcome. We will also continue to focus on serving and supporting our customers, and delivering on our strategy.

Negotiation of the UK's exit agreement, its future relationship with the EU and its trading relationship with the rest of the world will likely take a number of years to resolve. During this time, uncertainty as to the precise terms of these arrangements and the future legal and regulatory landscape may lead to uncertain economic conditions and market volatility. This may lead to reduced economic growth which could affect both HSBC and our clients.

Among other issues, changes to the UK's future relationship are likely to influence the business model for our London-based European cross-border banking operations, which currently rely on unrestricted access to the European financial services market.

Until the terms and timing of the UK's exit from the EU are confirmed, including the terms on which UK financial institutions will conduct cross-border business post-exit, it is not possible to fully determine the impact on HSBC.

HSBC HOLDINGS PLC 66

Risk (continued)

Oil and gas prices

Oil and commodity prices have remained low since the middle of 2014 as a result of existing global supply and demand imbalances, with significant price declines in late 2015 and early 2016. Prices rose during 1H16 reducing the level of stress in the portfolio. However the sector remains challenged with low levels of capital expenditure impacting the oil and gas services sector in particular.

The overall portfolio directly exposed to oil and gas had drawn risk exposures amounting to \$31bn at 30 June 2016 (31 December 2015: \$29bn) with sub-sectoral distributions as follows: integrated producers 48%, service companies 29%, pure producers 16% and infrastructure companies 7%.

The credit quality distribution of the oil and gas portfolio was as follows: 'strong' and 'good' categories made up 50% of the portfolio, 'satisfactory' 32%, 'sub-standard' 14% and 'impaired' 4%. The majority of the exposures were located in North America, Asia and Europe.

Individually assessed loan impairment charges in 1H16 remained contained at approximately \$0.4bn.

The sector remains under enhanced monitoring with risk appetite and new lending significantly curtailed. Credit risk

Credit risk is the risk of financial loss if a customer or counterparty fails to meet an obligation under a contract. It arises principally from direct lending, trade finance and leasing business, and also from certain other products such as guarantees and credit derivatives, and also from holding assets in the form of debt securities.

There have been no material changes to the policies and practices for the management of credit risk summarised in the Annual Report and Accounts 2015 in its 'Credit risk' section on page 118 and its Appendix to Risk on page 195. Credit risk in the first half of 2016

An update on our oil and gas portfolio is provided in 'Areas of special interest' on page 67 of this Interim Report 2016. Reported loans and advances declined by \$36bn mainly due to foreign exchange effects reducing balances by \$25bn. Loan impairment charges for the period were \$2.3bn. In wholesale lending, loan impairment charges were mainly in North America, Latin America and Europe. In retail lending, they consisted of impairments mainly in Brazil. More details of loan impairment charges are on page 33.

The commentary that follows is on a constant currency basis, while tables are presented on a reported basis. Information on currency movements is provided on page 78.

In wholesale lending, balances declined by \$6.9bn. Significant net decreases included \$3.5bn in North America, \$2.2bn in Asia and \$1.7bn in Europe.

In personal lending, balances decreased by \$4.0bn, consisting of \$5.9bn in North America partly offset by a \$1.0bn increase in Europe.

### Summary of credit risk

	_	30 Jun 2016	31 Dec 2015
	Footnote	es\$bn	\$bn
At end of period			
Maximum exposure to credit risk			
<ul> <li>total assets subject to credit risk</li> </ul>		2,444	2,234
- off-balance sheet commitments subject to credit risk	1	713	713
		3,157	2,947
Gross loans and advances			
– personal lending		360	374

– wholesale lending				629	650	
				989	1,024	
Impaired loans – personal lending – wholesale lending				9 13	12 12	
				22	24	
Impaired loans as a % of gr – personal lending – wholesale lending – total	ross loans	s and adv	/ances	2.5 2.0 2.2	% 3.1 % % 1.9 % % 2.3 %	6
Impairment allowances – personal lending – wholesale lending				\$bn 2.4 6.6	\$bn 2.9 6.7	
				9.0	9.6	
Loans and advances net of		ent allow 30 Jun 2015 Sbn	vances 31 Dec 2015 \$bn	980	1,015	

	2016	2015	2015
	\$bn	\$bn	\$bn
For the period ended			
Loan impairment charges	2.3	1.5	2.1
<ul> <li>personal lending</li> </ul>	1.1	0.9	0.9
- wholesale lending	1.2	0.6	1.2
Other credit risk provisions	0.1	(0.1	) 0.2
	2.4	1.4	2.3

For footnote, see page 95.

Loans and advances

The following table analyses loans and advances by industry sector, and by the location of the principal operations of the lending subsidiary or, in the case of the operations of The Hongkong and Shanghai Banking Corporation, HSBC Bank plc, HSBC Bank Middle East and HSBC Bank USA, by the location of the lending branch. The distribution of loans across geographical regions and industries remained similar to last year.

# HSBC HOLDINGS PLC 67

## Gross loans and advances by industry sector and by geographical region

		Europe	Asia	MENA	North America	Latin America	Total	As a % of
	Footnote	es\$m	\$m	\$m	\$m	\$m	\$m	total gross loans
Personal		159,288	134,416	6,596	53,433	5,981	359,714	36.4
<ul> <li>– first lien residential mortgages</li> </ul>		115,637	96,304	2,372	45,687	1,976	261,976	26.5
– other personal		43,651	38,112	4,224	7,746	4,005	97,738	9.9
Wholesale								
Corporate and commercial – manufacturing		179,089 35,834	203,162 32,902	21,988 2,356	63,347 16,919	11,373 2,659	478,959 90,670	48.4 9.2
<ul> <li>international trade and services</li> </ul>		59,069	68,347	9,616	11,549	2,637	151,218	15.3
services – commercial real estate – other property-related – government – other commercial	2	23,268 7,637 2,953 50,328	31,505 34,987 2,105 33,316	606 1,654 1,730 6,026	8,077 9,448 350 17,004	1,266 441 623 3,747	64,722 54,167 7,761 110,421	6.5 5.5 0.8 11.1
Financial		47,018	75,969	9,641	13,658	3,749	150,035	15.2
– non-bank financial		30,522	16,466	2,472	7,615	761	57,836	5.9
institutions – banks		16,496	59,503	7,169	6,043	2,988	92,199	9.3
Total wholesale		226,107	279,131	31,629	77,005	15,122	628,994	63.6
Total gross loans and advances at 30 Jun 2016		385,395	413,547	38,225	130,438	21,103	988,708	100.0
Percentage of total gross loans and advances		39.0 %	41.8 %	3.9 %	5 13.2 %	2.1 %	0 100.0	%
Personal		170,526	132,707	6,705	58,186	5,958	374,082	36.5
– first lien residential		125,544	94,606	2,258	50,117	1,986	274,511	26.8
mortgages – other personal		44,982	38,101	4,447	8,069	3,972	99,571	9.7
Wholesale								
Corporate and commercial – manufacturing		191,765 39,003	211,224 34,272	22,268 2,504	62,882 17,507	11,374 2,572	499,513 95,858	48.8 9.4
<ul> <li>international trade and services</li> </ul>		62,667	72,199	9,552	11,505	3,096	159,019	15.5
<ul> <li>– commercial real estate</li> <li>– other property-related</li> <li>– government</li> <li>– other commercial</li> </ul>	2	26,256 7,323 3,653 52,863	32,371 35,206 1,132 36,044	690 1,908 1,695 5,919	7,032 8,982 203 17,653	1,577 45 772 3,312	67,926 53,464 7,455 115,791	6.7 5.2 0.7 11.3

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Financial	51,969	68,321	10,239	16,308	3,996	150,833	14.7		
<ul> <li>non-bank financial institutions</li> </ul>	33,621	13,969	2,321	9,822	681	60,414	5.9		
– banks	18,348	54,352	7,918	6,486	3,315	90,419	8.8		
Total wholesale	243,734	279,545	32,507	79,190	15,370	650,346	63.5		
Total gross loans and advances at 31 Dec 2015	414,260	412,252	39,212	137,376	21,328	1,024,428	100.0		
Percentage of total gross loans and advances For footnote, see page 95.	40.4 %	6 40.3 %	b 3.8 %	13.4 %	2.1 %	5 100.0 %	6		
HSBC HOLDINGS PLC 68									

### Risk (continued)

### Assets held for sale

During 1H15, gross loans and advances and related impairment allowances arising in our Brazilian operations were reclassified from 'Loans and advances to customers' and 'Loans and advances to banks' to 'Assets held for sale' on the balance sheet. Although there was a reclassification on the balance sheet, there was no separate income statement reclassification. As a result, charges for loan impairment losses shown in the credit risk disclosures include loan impairment charges relating to financial assets classified as 'Assets held for sale'. Loans and advances to banks and customers measured at amortised cost

Impairment allowances Total gross loans and advances on loans and advances \$m \$m 988,708 (8,953 As reported ) Reported in 'Assets held for sale' 28,265 ) (2,220)At 30 Jun 2016 1,016,973 (11.173))

At 31 December 2015, the gross loans and advances and related impairment allowances of our Brazilian operations were \$23bn and \$1.4bn, respectively. Gross loans and advances increased by \$4.1 bn, mainly as a result of foreign exchange movements.

Credit quality of financial instruments

We assess credit quality on all financial instruments which bear credit risk. The distribution of financial instruments by credit quality is tabulated below.

Gross loans and impairment allowances on loans and advances to customers and banks reported in 'Assets held for sale' Brazil Other Total

	\$m	\$m	\$m
Gross loans			
Loans and advances to customers	20,528	1,644	22,172
– personal	6,954	1,529	8,483
<ul> <li>– corporate and commercial</li> </ul>	13,574	115	13,689
Financial	6,093		6,093
– non-bank financial institutions	761		761
– banks	5,332		5,332
At 30 Jun 2016	26,621	1,644	28,265
Impairment allowances			
Loans and advances to customers	(2,085)	(135)	(2,220)
– personal	(977)	(88)	(1,065)
- corporate and commercial	(1,108)	(47)	(1,155)
Financial			
- non-bank financial institutions			—

– banks

At 30 Jun 2016 (2,085) (135) (2,220) The table below analyses the amount of LICs arising from assets held for sale. They primarily relate to our Brazilian operations, which we sold on 1 July 2016. Loan impairment charges and other credit risk provisions Total

	\$m
LICs arising from:	
- assets held for sale	748
- assets not held for sale	1,618

Half-year to 30 Jun 2016 2,366

### Distribution of total financial instruments exposed to credit risk by credit quality Neither past due nor impaired

	Strong	Good	Satis-factory	Sub-standard	Past due but not impaired	Impaired	Total gross amount	Impairment allowances	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
At 30 Jun 2016 At 31	1,729,146	342,205	312,992	31,302	12,575	27,001	2,455,221	(11,173 )	2,444,048
Dec	1,553,830	331,141	293,178	26,199	13,030	28,058	2,245,436	(11,027)	2,234,409
2015									
	%	%	%	%	%	%	%		
At 30 Jun 2016	70.4	13.9	12.7	1.3	0.6	1.1	100.0		
At 31 Dec 2015	69.2	14.7	13.1	1.2	0.6	1.2	100.0		

The table above shows the credit quality distribution for all assets exposed to credit risk, including the balances relating to our Brazilian operations. The increase in 'strong' assets is mainly related to increases in cash and balances at central banks, trading assets and derivative assets as a result of the market volatility at the period-end.

Within the 'Past due but not impaired' amount at 30 June 2016, 99% was less than 90 days past due. This percentage was broadly unchanged compared with 31 December 2015.

HSBC HOLDINGS PLC 69

### Distribution of loans and advances held at amortised cost by credit quality Neither past due nor impaired

		Trefutier P	Jast uuc I	ior impaned						
		Strong	Good	Satis-factory	Sub-standard	Past due but not impaired	Impaired	Total gross amount	Impairment allowances	Total
	Footnotes	s\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
At 30 Jun 2016 Loans and										
advances to customers	3	445,645	204,657	192,404	20,375	11,509	21,919	896,509	(8,953)	887,556
<ul> <li>personal</li> <li>corporate</li> </ul>		301,138	26,959	15,338	839	6,274	9,166	359,714	(2,443)	357,271
and commercial		112,296	162,277	168,020	19,140	4,757	12,469	478,959	(6,262)	472,697
<ul> <li>non-bank</li> <li>financial</li> <li>institutions</li> </ul>		32,211	15,421	9,046	396	478	284	57,836	(248 )	57,588
Loans and advances to banks		77,229	8,336	6,239	390	5	_	92,199	_	92,199
At 31 Dec 2015 Loans and										
advances to customers	3	472,691	214,152	194,393	16,836	12,179	23,758	934,009	(9,555 )	924,454
<ul> <li>personal</li> <li>corporate</li> </ul>		309,720	29,322	15,021	944	7,568	11,507	374,082	(2,879)	371,203
and commercial – non-bank		127,673	168,772	171,466	15,379	4,274	11,949	499,513	(6,435)	493,078
- non-bank financial institutions		35,298	16,058	7,906	513	337	302	60,414	(241 )	60,173
Loans and advances to banks For footnote.	see page		11,929	4,836	407	1	20	90,419	(18 )	90,401

For footnote, see page 95.

This table shows loans and advances held at amortised cost by credit quality distribution.

Impaired loans												
Impaired gross loans and advances to customers and banks by industry sector												
	Impaired loans and advances at											
	30 Jun 2016			31 Dec 2015								
	Individually	Collectively	Total	Individually	Collectively	Total						
	assessed	assessed	10141	assessed	assessed	10141						
	\$m	\$m	\$m	\$m	\$m	\$m						

Customers	15,017	6,618	9,166	14,482	8,974	23,456
– personal	2,687	6,479		2,670	8,837	11,507
– corporate and commercial	12,330	139		11,812	137	11,949
Financial – non-bank financial institutions – banks	284 284 —	 	284 284 —	321 301 20	1 1 —	322 302 20

6.618

15,301 21,919 14,803 8,975 23,778 On a reported basis, during 1H16 impaired gross loans and advances declined by \$1.8bn. This was mainly due to a continued run-off of the US CML portfolio of \$2.2bn.

Renegotiated loans and forbearance

The most significant portfolio of renegotiated loans remained in personal loans held by HSBC Finance Corporation ('HSBC Finance') in North America. On a reported basis, during 1H16, total renegotiated loans decreased by \$5.9bn. The ongoing run-off and sales of the US CML portfolio reduced

renegotiated loans by \$5.4bn. In Europe renegotiated loans reduced mainly as a result of foreign exchange effects. The following tables show the gross carrying amounts of the Group's holdings of renegotiated loans and advances to customers by industry sector, geography and credit quality classification.

HSBC HOLDINGS PLC 70

## Risk (continued)

Renegotiated loans and advances to customers by geographical region

	Footnote	Europe	Asia \$m	MENA \$m	North America \$m	Latin America \$m	Total \$m
First lien residential mortgages – neither past due nor impaired – past due but not impaired – impaired		1,333 467 160 706	62 44 5 13	$\frac{34}{9}$	5,498 1,036 627 3,835	31 21 3 7	6,958 1,577 795 4,586
Other personal lending – neither past due nor impaired – past due but not impaired – impaired		300 110 49 141	288 151 14 123	19 11 1 7	912 342 152 418	34 9 1 24	1,553 623 217 713
Corporate and commercial – neither past due nor impaired – past due but not impaired – impaired	4	4,528 1,466 93 2,969	739 117 1 621	1,369 321 60 988	980 87 	390 59 2 329	8,006 2,050 156 5,800
Non-bank financial institutions – neither past due nor impaired – past due but not impaired – impaired		276 88 	1  1	271 251 17 3	 	 	548 339 17 192
Renegotiated loans at 30 Jun 2016 – neither past due nor impaired – past due but not impaired – impaired		6,437 2,131 302 4,004	1,090 312 20 758	1,693 592 78 1,023	7,390 1,465 779 5,146	455 89 6 360	17,065 4,589 1,185 11,291
Renegotiated loans as % of total gross loans to customers Impairment allowances on renegotiated	I				6 5.9		6 1.9 %
loans First lien residential mortgages – neither past due nor impaired – past due but not impaired – impaired		1,090	174	527         68       36         47       11         5       4         16       21	729 10,680 37 3,376 27 1,567 3 5,737 7	144 12,282 3,973 1,753 6,556	2,723
Other personal lending – neither past due nor impaired – past due but not impaired – impaired			131 51	27233141241621157	1,054 35 410 10 173 1 471 24	1,692 716 243 733	
Corporate and commercial – neither past due nor impaired			45,215 1,467		1 638 506 93 130		

<ul><li>past due but not impaired</li><li>impaired</li></ul>	109 3,639	480	14 1,054	 545	 376	123 6,094
Non-bank financial institutions – neither past due nor impaired – past due but not impaired – impaired	340 143  197	4  4	272 248 24 	 	 	616 391 24 201
Renegotiated loans at 31 Dec 2015 – neither past due nor impaired – past due but not impaired – impaired	7,314 2,253 334 4,727	307 21	626 44	12,372 3,879 1,740 6,753	578 167 4 407	22,959 7,232 2,143 13,584
Renegotiated loans as % of total gross loans to customers Impairment allowances on renegotiated loans For footnotes, see page 95.	1.8% 1,402		5.6% 575	9.5% 1,014	3.2% 155	2.5% 3,339
HSBC HOLDINGS PLC 71						

### Loan impairment in the first half of 2016

Information in respect of loan impairment charges and other credit provisions is provided on page 33.

Loan impairment charge to the income statement by industry sector

	Footnote	-		Asia \$m	MENA \$m	١	North America \$m	ι	Latin America \$m	Tot \$m	
Personal – first lien residential mortgages – other personal		103 (3 106	)	152 5 147	59 9 50		135 94 41		611 3 608	1,0 108 952	8
Corporate and commercial – manufacturing and international trade and services – commercial real estate and other property-related – other commercial	2	284 15 17 252		185 134 (33) 84	(24 11 ) (8 (27	)	472 41 2 429		290 172 22 96	1,2 373 	3
Financial		28		(2)	) (1	)	(9	)		16	
Total loan impairment charge for the half-year to 30 Jun 2016		415		335	34		598		901	2,2	.83
Personal – first lien residential mortgages – other personal		113 (32 145	)	145 2 143	24 (7 31	)	101 68 33		488 33 455	871 64 807	
Corporate and commercial – manufacturing and international trade and services – commercial real estate and other property-related – other commercial	2	214 103 (10 121	)	97 109 13 (25	21 (11 25 7	)	50 9 1 40		216 175 17 24	598 385 46 167	5
Financial		(6	)		(12	)	(3	)	(1)	) (22	2)
Total loan impairment charge for the half-year to 30 Jun 2015		321		242	33		148		703	1,4	47
Personal – first lien residential mortgages – other personal		150 25 125		164 (3) 167	98 956 42		56 2 54		495 8 487	963 88 875	
Corporate and commercial – manufacturing and international trade and services – commercial real estate and other property-related – other commercial	2	218 55 43 120		275 141 5 129	174 118 24 32		269 17 23 229		235 130 30 75	1,1 461 125 585	1 5
Financial		20			(6	)	(4	)	1	11	
Total loan impairment charge for the half-year to 31 Dec 2015 For footnote, see page 95.		388		439	266		321		731	2,1	45

## Risk (continued)

Movement in impairment allowances on	loans and a	dvano	ces to cu	isto	omers ar	nd banks					
		Banl	<b>KS</b>		Custor	mers					
	Hoothotes		ividually Individually			dually		Collectivel	llectively		
	Toothotes	asses	ssed		assess	ed		assessed		Total	
		\$m			\$m			\$m		\$m	
At 1 Jan 2016		18			5,402			4,153		9,573	
Amounts written off		(16		)	(992		)	(840	)	(1,848	3)
Recoveries of loans and advances					44			296		340	
previously written off											
Charge to income statement	_	(2		)	1,265		,	1,020		2,283	
Exchange and other movements	5	_			(319		)	(1,076	)	(1,395	5)
At 30 Jun 2016		_			5,400			3,553		8,953	
Impairment allowances:											
on loans and advances to customers					5,400			3,553		8,953	
– personal					479			1,964		2,443	
<ul> <li>– corporate and commercial</li> </ul>					4,727			1,535		6,262	
– non-bank financial institutions					194			54		248	
as a percentage of gross loans and				Ø	0.6		01	0.4	C1	0.0	01
advances				%	0.6		%	0.4	%	0.9	%
as a percentage of impaired gross loans				01	25.2		07	527	01	10.0	01
and advances				%	35.3		%	53.7	%	40.8	%
At 1 Jan 2015			49	(	6,195	6,142	12,3	86			
Amounts written off				(	(727)	(1,463)	(2,19	90)			
Recoveries of loans and advances previou	usly writter	n off		,	23	327	350				
Charge to income statement			(8)		488	967	1,44	7			
Exchange and other movements			5(3	) (	(780)	(1,432)	(2,2)	15)			
At 30 Jun 2015			38		5,199	4,541	9,77	8			
Impairment allowances:											
on loans and advances to customers					5,199	4,541	9,74	0			
– personal					425	2,914	3,33				
– corporate and commercial					4,587	1,540	6,12				
– non-bank financial institutions					187	87	274				
as a percentage of gross loans and advand	rec			06	0.5 %	0.5 %	0.9	%			
as a percentage of impaired gross loans a		s			36.8 %		38.8				
At 1 Jul 2015			38		5,199	4,541	9,77	8			
Amounts written off					(641)	(1,363)	(2,00				
Recoveries of loans and advances previou	usly writter	n off			63	395	458	,			
Charge to income statement	J		(3		1,028	1,120	2,14	5			
Exchange and other movements					(247)	(540)	(804				
~						. ,	•				

Movement in impairment allowances on loans and advances to customers and banks

At 31 Dec 2015	18	5,402	4,153	9,573	
Impairment allowances: on loans and advances to customers – personal – corporate and commercial – non-bank financial institutions		5,402 426 4,800 176	4,153 2,453 1,635 65	9,555 2,879 6,435 241	
as a percentage of gross loans and advances as a percentage of impaired gross loans and advances For footnotes, see page 95.	, -	0.6 % 36.5 %			% %
HSBC HOLDINGS PLC 73					

## Risk (continued)

Charge for impairment losses as a percentage of average gross loans and advances to customers by geographical region

	Europe %	Asia %	MENA %	North America %	Latin America <sub>6</sub> %	Total <sub>6</sub> %
Half-year to 30 Jun 2016						
New allowances net of allowance releases	0.32	0.23	0.34	0.99	5.40	0.59
Recoveries	(0.08)	(0.04)	(0.09)	0.05	) (0.42	) (0.08 )
Total charge for impairment losses	0.24	0.19	0.25	0.94	4.98	0.51
Amount written off net of recoveries	0.32	0.12	0.99	0.48	1.40	0.33
Half-year to 30 Jun 2015						
New allowances net of allowance releases	0.27	0.18	0.32	0.29	3.65	0.39
Recoveries	(0.09)	(0.04)	(0.11)	(0.06	) (0.30	) (0.08 )
Total shares for impairment lasses	0.18	0.14	0.21	0.23	3.35	0.31
Total charge for impairment losses	0.16	0.14	0.21	0.25	5.55	0.51
Amount written off net of recoveries	0.22	0.09	1.67	0.57	3.19	0.40
Half-year to 31 Dec 2015						
New allowances net of allowance releases	0.35	0.29	1.81	0.53	5.49	0.57
Recoveries		(0.05)			) (0.57	) (0.10 )
Total charge for impairment losses	0.22	0.24	1.71	0.48	4.92	0.47
Amount written off net of recoveries	0.29	0.15	0.31	0.32	3.31	0.34
HSBC HOLDINGS PLC 74						

### Risk (continued)

### Wholesale lending

Wholesale lending covers the range of credit facilities

granted to sovereign borrowers, banks, non-bank financial institutions, corporate entities and commercial borrowers.

### Total wholesale lending

Total wholesale lending						<b>.</b> .	
		Europe	Asia	MENA	North America	Latin America	Total
	Footnote	s\$m	\$m	\$m	\$m	\$m	\$m
Corporate and commercial – manufacturing – international trade and services – commercial real estate – other property-related – government – other commercial Financial	2	35,834 59,069 23,268 7,637 2,953 50,328 47,018	203,162 32,902 68,347 31,505 34,987 2,105 33,316 75,969	2,356 9,616 606 1,654 1,730 6,026 9,641	63,347 16,919 11,549 8,077 9,448 350 17,004 13,658	11,373 2,659 2,637 1,266 441 623 3,747 3,749	478,959 90,670 151,218 64,722 54,167 7,761 110,421 150,035
<ul> <li>non-bank financial institutions</li> <li>banks</li> </ul>		30,522 16,496	16,466 59,503	2,472 7,169	7,615 6,043	761 2,988	57,836 92,199
Gross loans at 30 Jun 2016 Impairment allowances on wholesale lending Corporate and commercial – manufacturing – international trade and services – commercial real estate – other property-related – government – other commercial Financial		226,107 2,494 502 578 538 184 2 690 211	279,131 1,345 292 638 12 32 	31,629 1,034 97 434 145 214 1 143 6	77,005 1,059 139 101 76 47 1 695 22	15,122 330 34 36 110 70 2 78	628,994 6,262 1,064 1,787 881 547 6 1,977 248
<ul> <li>non-bank financial institutions</li> </ul>		211	9	6	22	—	248
<ul> <li>banks</li> <li>Impairment allowances at 30 Jun 2016</li> <li>Corporate and commercial</li> <li>manufacturing</li> <li>international trade and services</li> <li>commercial real estate</li> <li>other property-related</li> <li>government</li> </ul>		2,705 191,765 39,003 62,667 26,256 7,323 3,653	1,354 211,224 34,272 72,199 32,371 35,206 1,132	1,040 22,268 2,504 9,552 690 1,908 1,695			6,510 499,513 95,858 159,019 67,926 53,464 7,455
– other commercial	2	52,863	36,044	5,919	17,653	3,312	115,791

Financial – non-bank financial institutions – banks	51,969 33,621 18,348	68,321 13,969 54,352	10,239 2,321 7,918	16,308 9,822 6,486	3,996 681 3,315	150,833 60,414 90,419
Gross loans at 31 Dec 2015	243,734	279,545	32,507	79,190	15,370	650,346
Impairment allowances on wholesale lending	0.505	1.056	1 1 5 7		510	6 405
Corporate and commercial	2,735	1,256	1,157	777	510	6,435
– manufacturing	528	254	135	140	49 49	1,106
- international trade and services	813	599 25	439	123	48	2,022
– commercial real estate	613	35	145	76	343	1,212
- other property-related	237	72	267	55	1	632
– government	6		171		2	8
– other commercial	538	296	171	383	67	1,455
Financial	194	13	22	30		259
<ul> <li>non-bank financial institutions</li> </ul>	194	13	4	30		241
– banks	—		18	—		18
Impairment allowances at 31 Dec 2015 For footnote, see page 95.	2,929	1,269	1,179	807	510	6,694
HSBC HOLDINGS PLC 75						

On a reported basis, gross loans decreased by \$21bn, mainly due to foreign exchange movements of \$14bn. The commentary that follows is on a constant currency basis, while tables are presented on a reported basis. Wholesale lending decreased by \$6.9bn in 1H16. In North America, it decreased by \$3.5bn, primarily driven by a decline in the US in 'financial'.

In Asia, there was a decline of \$2.2bn overall. This consisted of decreases across 'international trade and services', 'other commercial' and 'manufacturing' totalling \$9.0bn, driven by the continuation of the slowdown in trade and maturity of term loans, partly offset by a \$7.2bn increase in 'financial'.

In Europe, overall balances declined by \$1.7bn. In 'corporate and commercial' there was an increase in lending of \$8bn which was offset by a reduction of \$8bn relating to corporate overdraft balances where a small number of clients benefit from the use of net interest arrangements between overdrafts and deposits.

Personal lending

We provide a broad range of secured and unsecured personal lending products to meet customer needs. Personal lending includes loans secured on assets such as first liens on residential property, and unsecured lending products such as overdrafts, credit cards and payroll loans.

#### Total personal lending

	Europe	Asia		North America	Latin America	Total
	\$m	\$m	\$m	\$m	\$m	\$m
First lien residential mortgages Of which:	115,637	96,304	2,372	45,687	1,976	261,976
- interest only (including offset)	37,995	922		162	_	39,079
- affordability (including ARMs)	325	3,705		15,608	_	19,638
Other personal lending	43,651	38,112	4,224	7,746	4,005	97,738
– other	32,788	28,143	2,986	3,375	2,000	69,292
– credit cards	10,754	9,778	894	974	1,642	24,042
<ul> <li>second lien residential mortgages</li> </ul>	105	30	2	3,367	_	3,504
<ul> <li>motor vehicle finance</li> </ul>	4	161	342	30	363	900
Total gross loans at 30 Jun 2016	159,288	134,416	6,596	53,433	5,981	359,714
Impairment allowances on personal lending						
First lien residential mortgages	250	33	70	594	18	965
Other personal lending	619	253	172	211	223	1,478
– other	359	129	141	30	104	763
– credit cards	260	123	25	32	116	556
- second lien residential mortgages				149		149
<ul> <li>motor vehicle finance</li> </ul>		1	6		3	10
Total impairment allowances at 30 Jun 2016	869	286	242	805	241	2,443
First lien residential mortgages Of which:	125,544	94,606	2,258 50	),117 1,986 274	,511	
- interest only (including offset)	40,906	936	— 18	80 — 42,0	)22	
<ul> <li>affordability (including ARMs)</li> </ul>	356	3,966	— 17	7,041 — 21,3	363	

Other personal lending – other – credit cards – second lien residential mortgages – motor vehicle finance	44,982 32,862 12,115 5	38,101 27,682 10,189 33 197	· ·	8,069 3,284 996 3,762 27	1,816	,
Total gross loans at 31 Dec 2015	170,526	132,707	6,705	58,186	5,958	374,082
Impairment allowances on personal lending						
First lien residential mortgages	278	29	24	991	22	1,344
Other personal lending	667	227	214	241	186	1,535
– other	401	104	180	31	80	796
– credit cards	265	122	29	30	102	548
<ul> <li>second lien residential mortgages</li> </ul>				180		180
– motor vehicle finance	1	1	5		4	11
Total impairment allowances 31 Dec 2015	945	256	238	1,232	208	2,879
HSBC HOLDINGS PLC 76						

On a reported basis, total personal lending reduced by \$14bn, mainly due to adverse foreign exchange movements of \$10bn and the ongoing run-off and sales of our US CML portfolio in North America of \$6.7bn.

Loan impairment allowances reduced by \$0.4bn, largely due to the reduction in our US CML run-off portfolio. Loan impairment charges were \$1.1bn for 1H16, \$0.2bn more than 1H15 due largely to the deterioration of economic conditions in Brazil.

While the tables are presented on a reported basis, the commentary that follows is on a constant currency basis and excludes the effect of the ongoing run-off and sales of our US CML portfolio.

Total personal lending grew by \$2.6bn compared with 31 December 2015, with mortgage balances increasing by \$3.0bn, mainly in the UK which increased by \$1.7bn reflecting the growth of the UK mortgage market in 1H16. There were increases in China of \$1.0bn and Canada of \$0.7bn, both as a result of business growth initiatives. The increase was partly offset by a \$0.9bn reduction in Singapore following our decision to constrain the size of our mortgage portfolio in the country. In France there was a reclassification of \$0.8bn from residential mortgages to commercial real estate.

The quality of both our Hong Kong and UK mortgage books remained high, with negligible defaults and impairment allowances. The average loan to value ('LTV') ratio on new mortgage lending in Hong Kong was 42% compared with an estimated 32% for the overall mortgage portfolio. The LTV ratio on new lending in the UK was 59% compared with the average of 41% for the total mortgage portfolio.

Other personal lending decreased by \$0.4bn mainly due to a decrease in Switzerland of \$1.3bn because of the continued repositioning of Global Private Banking. This was largely offset by a \$1.9bn increase in France due to the

reclassification of certain portfolios, moving them from commercial real estate to other personal lending. HSBC Finance

Residential mortgages, including second lien mortgages, decreased by \$6.7bn to \$12bn at 30 June 2016. In addition to the continued loan sales in the US CML run-off portfolio, we transferred a further \$5.9bn to 'Assets held for sale' during 1H16, and these loans were mainly sold in April, May and July 2016. The average gain on sale of foreclosed properties that arose after we took title to the property was 1%.

The decrease in impairment allowances from \$1.0bn at 31 December 2015 to \$0.6bn at 30 June 2016 reflected reduced levels of delinquency and lower newly impaired loans and loan balances outstanding as a result of continued sale and liquidation of the portfolio.

Across the first and second lien residential mortgages in our US CML run-off portfolio, two-months-and-over delinquent balances reduced by \$0.1bn to \$1.0bn during 1H16, reflecting the continued portfolio run-off and loan sales.

Renegotiated real estate secured accounts in HSBC Finance reduced by \$5.4bn or 50% and represented 82% at 30 June 2016 (31 December 2015: 91%) of our total renegotiated loans in North America, of which \$3.2bn were classified as impaired (31 December 2015: \$5.1bn). During 1H16, the aggregate number of renegotiated loans in HSBC Finance reduced due to portfolio run-off and further loan sales in the US CML portfolio. HSBC Bank USA

In HSBC Bank USA, mortgage balances of \$18bn at 30 June 2016 were broadly unchanged compared with 31 December 2015 with normal run-off being replaced with new originations. We continued to sell all new originations classed as agency-eligible in the secondary market.

Supplementary information Gross loans and advances by industry sector

31 Dec	Currency	Movement	30 Jun
2015	effect	Movement	2016
Footnotes \$m	\$m	\$m	\$m

Personal		374,082	(10,339	) (4,029	) 359,714
– first lien residential mortgages		274,511	(9,206	) (3,329	) 261,976
– other personal		99,571	(1,133	) (700	) 97,738
Corporate and commercial	2	499,513	(11,023	) (9,531	) 478,959
– manufacturing		95,858	(2,400	) (2,788	) 90,670
– international trade and services		159,019	(3,466	) (4,335	) 151,218
– commercial real estate		67,926	(1,344	) (1,860	) 64,722
– other property-related		53,464	(391	) 1,094	54,167
– government		7,455	(151	) 457	7,761
– other commercial		115,791	(3,271	) (2,099	) 110,421
Financial		150,833	(3,392	) 2,594	150,035
– non-bank financial institutions		60,414	(2,685	) 107	57,836
– banks		90,419	(707	) 2,487	92,199
Total gross loans and advances		1,024,428	(24,754	) (10,966	) 988,708
Impaired loans and advances to customers Impairment allowances on loans and advances to customers For footnote, see page 95.		23,758 9,555	(560 (193	) (1,279 ) (409	) 21,919 ) 8,953
HSBC HOLDINGS PLC 77					

The currency effect on personal lending gross loans and advances of 10bn was made up as follows: Europe 12bn, Asia (1.2)bn and North America (1.2)bn. The currency effect on wholesale lending gross loans and advances of

\$(14)bn was made up as follows: Europe \$(16)bn, Asia \$1.8bn, North America \$1.3bn, Latin America \$(1.0)bn and Middle East and North Africa \$(0.5)bn.

Impaired loans and allowances by geographical region – reconciliation of reported and constant currency changes											
				31 Dec	Movemen	t					
	31 Dec 2015	Currency		2015 at	on a		30 Jun 2016	Reported	1	Consta	
	as reported	translation		30 Jun 2016			as reported	change <sub>7</sub>	-	currency	
		adjustment	7	exchange	currency		···· · <b>I</b> · · · · ·	<b>0 1</b>		change <sub>7</sub>	
	¢	¢		rates	basis		¢	61		C	
x · 11	\$m	\$m		\$m	\$m		\$m	%		%	
Impaired loans	0 (77	(5.40)	`	0.125	(61	`	0.074	(( )	`	(0,7)	`
Europe	9,677	(542	)	9,135	(61	)	9,074	(6.2	)	(0.7	)
Asia	2,375	45		2,420	344		2,764	16.4		14.2	
Middle East and North Africa	1,766	(25	)	1,741	(55	)	1,686	(4.5	)	(3.2	)
North America	8,930	27		8,957	(1,341	)	7,616	(14.7	)	(15.0	)
Latin America	1,030	(65	)	965	(186	)	779	(24.4	)	(19.3	)
	23,778	(560	)	23,218	(1,299	)	21,919	(7.8	)	(5.6	)
Impairment allowances											
Europe	3,869	(176	)	3,693	(119	)	3,574	(7.6	)	(3.2	)
Asia	1,525	19		1,544	96		1,640	7.5		6.2	
Middle East and North Africa	1,418	(15	)	1,403	(121	)	1,282	(9.6	)	(8.6	)
North America	2,041	26		2,067	(181	)	1,886	(7.6	)	(8.8)	)
Latin America	720	(47	)	673	(102	)	571	(20.7	)	(15.2	)
	9,573	(193	)	9,380	(427	)	8,953	(6.5	)	(4.6	)
For footnote, see page 95.											
HSBC HOLDINGS PLC 78											

## Gross loans and advances to customers by country

Gross loans and advances to customers by country					
	First lien residential mortgages \$m	Other personal \$m		Commercial, international trade and other \$m	Total \$m
Europe	115,637	43,651	30,905	178,706	368,899
– UK	108,049	18,903	23,649	134,074	284,675
– France	2,871	14,267	5,417	21,631	44,186
– Germany	2	197	446	9,468	10,113
– Switzerland	2 614	6,903	127	826	8,470
– other	4,101	3,381	1,266	12,707	21,455
- other	4,101	5,501	1,200	12,707	21,433
Asia	96,304	38,112	66,492	153,136	354,044
		24,103	49,082	79,831	
– Hong Kong	61,221				214,237
– Australia	9,905	753	1,869	6,519	19,046
– India	1,284	390	689	6,579	8,942
– Indonesia	60	342	71	4,816	5,289
– Mainland China	6,591	1,358	5,795	21,451	35,195
– Malaysia	3,039	3,372	1,973	4,251	12,635
– Singapore	7,252	5,715	3,466	9,939	26,372
– Taiwan	3,972	678	81	4,267	8,998
– other	2,980	1,401	3,466	15,483	23,330
Middle East and North Africa (excluding Saudi Arabia)	2,372	4,224	2,260	22,200	31,056
– Egypt	1	514	83	2,091	2,689
– UAE	1,955	2,074	1,736	13,872	19,637
– other	416	1,636	441	6,237	8,730
		1,000		0,207	0,700
North America	45,687	7,746	17,525	53,437	124,395
– US	28,277	4,418	12,492	39,324	84,511
– Canada	16,121	3,116	4,760	13,408	37,405
– other	1,289	212	273	705	2,479
	1,207	212	215	105	2,777
Latin America	1,976	4,005	1,707	10,427	18,115
– Mexico	1,970	2,930	1,595	7,936	14,325
– other	1,804	1,075	1,393	2,491	3,790
- other	112	1,075	112	2,491	5,790
At 30 Jun 2016	261 076	07 729	110 000	417 006	206 500
At 50 Juli 2010	261,976	97,738	118,889	417,906	896,509
Europa	105 544	44 000	22 570	101 007	205.012
Europe	125,544	44,982	33,579	191,807	395,912
– UK	117,346	20,797	25,700	149,327	313,170
– France	3,606	12,130	6,070	20,380	42,186
– Germany	4	203	347	7,941	8,495
– Switzerland	511	8,045	224	834	9,614
– other	4,077	3,807	1,238	13,325	22,447

Asia	94,606	38,101	67,577	157,616	357,900
– Hong Kong	60,943	24,389	50,825	80,609	216,766
– Australia	9,297	726	1,592	6,448	18,063
– India	1,248	431	637	5,728	8,044
– Indonesia	56	346	71	4,965	5,438
– Mainland China	5,716	1,645	6,185	23,703	37,249
– Malaysia	2,792	3,113	1,993	4,947	12,845
– Singapore	7,743	5,392	3,334	11,021	27,490
– Taiwan	3,866	629	126	5,291	9,912
– other	2,945	1,430	2,814	14,904	22,093
Middle East and North Africa (excluding Saudi Arabia)	2,258	4,447	2,598	21,991	31,294
– Egypt	1	549	104	2,097	2,751
– UAE	1,854	2,286	1,833	14,199	20,172
– other	403	1,612	661	5,695	8,371
North America	50,117	8,069	16,014	56,690	130,890
– US	34,382	4,813	11,435	42,439	93,069
– Canada	14,418	3,029	4,315	13,490	35,252
– other	1,317	227	264	761	2,569
Latin America	1,986	3,972	1,622	10,433	18,013
– Mexico	1,881	2,828	1,498	7,844	14,051
– other	105	1,144	124	2,589	3,962
At 31 Dec 2015	274,511	99,571	121,390	438,537	934,009

Risk elements in the loan portfolio

The disclosure of credit risk elements in this section reflects US accounting practice and classifications. The purpose of the disclosure is to present within the US disclosure framework those elements of the loan portfolios with a greater risk of loss. The three main classifications of credit risk elements presented are:

impaired loans;

unimpaired loans contractually past due 90 days or more as to interest or principal; and

troubled debt restructurings not included in the above.

Impaired loans

In the following tables, we present information on our impaired loans and advances in accordance with the classification approach described on page 128 of the Annual Report and Accounts 2015.

A loan is impaired, and an impairment allowance is recognised, when there is objective evidence of a loss event that has an effect on the cash flows of the loan which can be reliably estimated. In accordance with IFRSs, we recognise interest income on assets after they have been written down as a result of an impairment loss.

The balance of impaired loans at 30 June 2016 was \$1.9bn lower than at 31 December 2015. This change was largely due to the continued run-off of the US CML portfolio.

Unimpaired loans past due 90 days or more

Examples of unimpaired loans past due 90 days or more include individually assessed mortgages that are in arrears more than 90 days where there are no other indicators of impairment, but where the value of collateral is sufficient to repay both the principal debt and all potential interest for at least one year; and short-term trade facilities past due more than 90 days for technical reasons such as delays in documentation, but where there is no concern over the creditworthiness of the counterparty.

The amount of unimpaired loans past due 90 days or more at 30 June 2016 was \$115m and was broadly unchanged from the prior period.

Troubled debt restructurings

Under US GAAP, a troubled debt restructuring ('TDR') is a loan the terms of which have been modified for economic or legal reasons related to the borrower's financial difficulties to grant a concession to the borrower that the lender would not otherwise consider. A modification which results in a delay in payment that is considered insignificant is not regarded as a concession for the purposes of this disclosure. The SEC requires separate disclosure of any loans which meet the definition of a TDR that are not included in the previous two loan categories. These are classified as TDR's in the table on page [16a-2]. Loans that have been identified as TDRs under the US guidance retain this designation until they are repaid or are derecognised. This treatment differs

from the Group's impaired loans disclosure convention under IFRS under which a loan may return to unimpaired status after demonstrating a significant reduction in the risk of non-payment of future cash flows. As a result reported TDRs include those loans that have returned to unimpaired status under the Group's disclosure convention for renegotiated loans.

The balance of TDRs not included as impaired loans at 30 June 2016 was \$3.8bn, \$2.3bn lower than 31 December 2015 due to the continued run-off of the US CML portfolio.

Potential problem loans

Potential problem loans are loans where information on possible credit problems among borrowers causes management to seriously doubt their ability to comply with the loan repayment terms. The following concentrations of credit risk have a higher risk of containing potential problem loans.

'Mortgage lending' on page 76 includes disclosure about certain homogeneous groups of loans which are collectively assessed for impairment, which may represent exposures to potential problem loans, including interest-only mortgages and affordability mortgages, including ARMs. Collectively assessed loans and advances although not classified as impaired until more than 90 days past due, are assessed collectively for losses that have been incurred but have not yet been individually identified. This policy is further described on pages 201 of the Form 20-F for 2015 filed with the Securities and Exchange Commission and available on our website www.hsbc.com under Investor Relations.

'Renegotiated loans and forbearance' on page 70 includes disclosure about the credit quality of loans whose contractual payment terms have been changed at some point in the life of the loan because of significant concerns about the

borrower's ability to make contractual payments when due. Renegotiated loans are classified as impaired when: there has been a change in contractual cash flows as a result of a concession which the lender would otherwise not consider; and

it is probable that without the concession, the borrower would be unable to meet contractual payment obligations in full.

This presentation applies unless the concession is insignificant and there are no other indicators of impairment. The renegotiated loan will continue to be disclosed as impaired until there is sufficient evidence to demonstrate a significant reduction in the risk of non-payment of future cash flows, and there are no other indicators of impairment. Renegotiated loans that are not classified as impaired may have a higher risk of becoming delinquent in the future, and may therefore be potential problem loans. Further information regarding the credit quality classification of renegotiated loans can be found on page 196 of the Form 20-F for 2015 filed with the Securities and Exchange Commission and available on our website www.hsbc.com under Investor Relations.

Analysis of risk elements in the loan portfolio by geographical region

The analysis below sets out the amount of risk elements in loan portfolios included within loans and advances to customers and banks in the consolidated balance sheet, trading loans classified as in default and assets obtained by taking possession of security. The table excludes the amount of risk elements in loan portfolios classified as assets held for sale in the consolidated balance sheet, which is set out in footnote 2.

Impaired loans – Europe – Asia – Middle East and North Africa – North America – Latin America	Footnotes	2016 \$m	At 31 Dec 2015 \$m 23,778 9,677 2,375 1,766 8,930 1,030
Unimpaired loans contractually past due 90 days or more as to principal or interest – Europe – Asia – Middle East and North Africa – North America – Latin America		113 73 1 36 3	132 7 2 96 27
Troubled debt restructurings (not included in the classifications above) – Europe – Asia – Middle East and North Africa – North America – Latin America		3,829 1,383 292 599 1,470 85	6,225 1,495 284 584 3,698 164
Risk elements on loans – Europe – Asia – Middle East and North Africa – North America – Latin America			30,135 11,179 2,661 2,446 12,655 1,194
Assets held for resale – Europe – Asia – Middle East and North Africa – North America – Latin America	1	150 21 32 	179 24 19  116 20
Total risk elements – Europe – Asia – Middle East and North Africa – North America – Latin America	2		30,314 11,203 2,680 2,446 12,771 1,214

Loan impairment allowances as a percentage of risk elements on loans

1 Assets held for resale represent assets obtained by taking possession of collateral held as security for financial assets. In addition to the numbers presented there were \$3.6bn of impaired loans (31 December 2015: \$2.1bn); nil

<sup>2</sup> unimpaired loans contractually more than 90 days past due as to principal or interest (31 December 2015: nil) and nil <sup>2</sup> troubled debt restructurings (not included in the classifications above) (31 December 2015: \$8m), all relating to

assets held for sale at 30 June 2016.

3Ratio excludes trading loans classified as in default.

Securitisation exposures and other structured products

The following table summarises the carrying amount of our asset-backed securities ('ABSs') exposure by categories of collateral. It includes assets held in the GB&M legacy credit portfolio with a carrying value of \$13bn (31 December 2015: \$15bn).

At 30 June 2016, the available-for-sale reserve in respect of ABSs was a deficit of \$713m (31 December 2015: \$1,021m). For 2016, the impairment write-back in respect of ABSs was \$17m (31 December 2015: \$85m).

HSBC HOLDINGS PLC 81

%

31.8

%

34.6

3

# Carrying amount of HSBC's consolidated holdings of ABSs

	Trading	Available for sale	Held to maturity	Designated at fair value through profit or loss	Loans and receivables	Total	Of which held through consolidated structured entities
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Mortgage-related assets – sub-prime residential – US Alt-A residential – US Government agency	1,414 67 —	20,594 1,828 1,688	13,198 6	  	424 115 47	35,630 2,010 1,741	3,566 727 1,576
and sponsored enterprises: MBSs	163	14,831	13,192		—	28,186	—
<ul> <li>– other residential</li> <li>– commercial property</li> </ul>	708 476	578 1,669		_	92 170	1,378 2,315	187 1,076
Leveraged finance-related assets	204	1,814	_	_	134	2,152	932
Student loan-related assets Other assets	146 1,173	2,853 787	_	<u> </u>	18 65	3,017 2,061	2,576 458
At 30 Jun 2016	2,937	26,048	13,198	36	641	42,860	7,532
Mortgage-related assets – sub-prime residential – US Alt-A residential – US Government agency and sponsored enterprises: MBSs – other residential – commercial property	1,641 73 — 166 812 590	22,406 2,247 1,989 15,082 780 2,308	14,004 7 13,997 —		496 132 55 — 108 201	38,548 2,453 2,051 29,245 1,700 3,099	1,075 1,796
Leveraged finance-related assets	240	2,294	_	_	149	2,683	1,310
Student loan-related assets Other assets	236 1,184	2,991 880	_	<u> </u>	25 128	3,252 2,215	
At 31 Dec 2015	3,301	28,571	14,004	24	798	46,698	9,334

Liquidity and funding

Liquidity risk is the risk that the Group does not have sufficient financial resources to meet its obligations as they fall due, or will have to do so at an excessive cost. The risk arises from mismatches in the timing of cash flows. Funding risk is the risk that funding considered to be sustainable, and therefore used to fund assets, is not sustainable over time. The risk arises when the funding needed for illiquid asset positions cannot be obtained at the expected terms and when required.

This section supersedes the information included in the Annual Report and Accounts 2015 from pages 154 to 165. Our liquidity and funding risk management framework

The objective of the Group's internal liquidity and funding risk framework ('LFRF') is to allow it to withstand very severe liquidity stresses. It is designed to be adaptable to changing business models, markets and regulations.

The Group does not manage liquidity risk and funding risk centrally on a Group consolidated basis. They are managed by operating entity on a standalone basis with no implicit reliance assumed on any other Group entity unless pre-committed.

All operating entities are required to manage liquidity and funding risks in accordance with the LFRF.

On 1 January 2016, the Group introduced a new LFRF. It uses the liquidity coverage ratio ('LCR') and net stable funding ratio ('NSFR') regulatory framework as a foundation, but adds extra metrics, limits and overlays to address the risks that we consider are not adequately reflected by the regulatory framework.

The LFRF is delivered using the following key aspects:

stand-alone management of liquidity and funding by operating entity;

operating entity classification by inherent liquidity risk ('ILR') categorisation;

minimum LCR requirement depending on ILR categorisation;

minimum NSFR requirement depending on ILR categorisation;

legal entity depositor concentration limit;

three-month and 12-month cumulative rolling term contractual maturity limits covering deposits from banks, deposits from non-bank financial institutions and securities issued;

annual individual liquidity adequacy assessment ('ILAA') by principal operating entity;

minimum LCR requirement by currency;

intra-day liquidity; and

forward-looking funding assessments.

The new internal LFRF and the risk tolerance limits have been approved by the Board on the basis of recommendations made by the Group Risk Committee, and the metrics below are being disclosed for the first time following the implementation of the new LFRF. There are therefore no comparatives.

Our ILAA process aims to:

identify risks that are not reflected in the LFRF and, where required, to assess additional limits to be required locally; and

validate the risk tolerance at the operating entity level by demonstrating that reverse stress testing scenarios are acceptably remote and that vulnerabilities have been assessed through the use of severe stress scenarios. Liquidity and funding in the first half of 2016

The liquidity position of the Group remained strong in 1H16. Our liquidity coverage ratio was 137% with unencumbered liquid assets of \$474bn.

Management of liquidity and funding risk

Liquidity coverage ratio

The LCR metric is designed to promote the short-term resilience of a bank's liquidity profile, and became a minimum regulatory standard from 1 October 2015, under EC Delegated Regulation 2015/61.

It aims to ensure that a bank has sufficient unencumbered high-quality liquid assets ('HQLA') to meet its liquidity needs in a 30-calendar-day liquidity stress scenario. HQLAs consist of cash or assets that can be converted into cash at little or no loss of value in markets.

The calculation of the LCR metric involves two key assumptions about the definition of operational deposits and the ability to transfer liquidity from non-EU legal entities.

We define operational deposits as transactional (current) accounts arising from the provision of custody services by HSBC Security Services and Global Liquidity and Cash Management, where the operational component is assessed to be the lower of the current balance and the separate notional values of debits and credits across the account in the previous calculation period.

We assume no transferability of liquidity from non-EU entities other than to the extent currently permitted. This results in \$108bn of HQLA being excluded from the Group's LCR.

On the basis of these assumptions, we reported to the UK's Prudential Regulation Authority ('PRA') a Group EC LCR at 30 June 2016 of 137%.

The ratio of total consolidated HQLAs to the EC LCR denominator at 30 June 2016 was 169%, reflecting the additional \$108bn of HQLAs excluded from the Group LCR.

The liquidity position of the Group can also be represented by the stand-alone ratios of each of our principal operating entities. The Board and the Risk Management Meeting of the Group Management Board declare the initial criterion for categorising an operating entity as a principal entity is based on its material balance sheet size.

The table below displays the individual LCR levels for our principal operating entities on an EC LCR Delegated Regulation basis. The ratios shown for operating entities in non-EU jurisdictions can vary from their local LCR measures due to differences in the way non-EU regulators have implemented the Basel III recommendations.

Operating entities' LCRs

		At
	Footn	otes 30 Jun
		2016
		%
HSBC UK liquidity group	8	126
The Hongkong and Shanghai Banking Corporation – Hong Kong Branch	9	198
The Hongkong and Shanghai Banking Corporation – Singapore Branch	9	206
HSBC Bank USA		113
HSBC France		134
Hang Seng Bank		246
HSBC Bank Canada		143
HSBC Bank China		180
HSBC Middle East – UAE branch		251
HSBC Mexico		166
HSBC Private Bank		188
For footnotes, see page 95.		

At 30 June 2016, all the Group's principal operating entities were within the risk tolerance level established by the Board and applicable under the new internal framework.

Net stable funding ratio

The NSFR requires institutions to maintain sufficient stable funding relative to required stable funding, and reflects a bank's long-term funding profile (funding with a term of more than a year). It is designed to complement the LCR. The European calibration of NSFR is pending following the Basel Committee's final recommendation in October 2014. We calculate NSFR in line with the relevant text (Basel Committee on Banking Supervision publication 295), pending its implementation in Europe. This calculation requires various interpretations of the text as it stands, and therefore HSBC's NSFR may not be directly comparable with the ratios of other institutions.

The table below displays the individual NSFR levels for the principal HSBC operating entities on a BCBS295 basis. Operating entities' NSFRs

		At
	Footr	otes 30 Jun
		2016
		%
HSBC UK liquidity group	8	118
The Hongkong and Shanghai Banking Corporation – Hong Kong Branch	9	164
The Hongkong and Shanghai Banking Corporation – Singapore Branch	9	120
HSBC Bank USA		115
HSBC France		117
Hang Seng Bank		161
HSBC Bank Canada		137
HSBC Bank China		146
HSBC Middle East – UAE Branch		141
HSBC Mexico		127
HSBC Private Bank		149
For footnotes, see page 95.		

At 30 June 2016, all the Group's principal operating entities were within the risk tolerance level established by the Board and applicable under the new internal framework.

Depositor Concentration and Term Funding Maturity Concentration

The LCR and NSFR metrics assume a stressed outflow based on a portfolio of depositors within each deposit segment. The validity of these assumptions is challenged if the underlying depositors do not represent a large enough

portfolio so that a depositor concentration exists.

Operating entities are exposed to term re-financing concentration risk if the current maturity profile results in future maturities being overly concentrated in any defined period.

At 30 June 2016, all principal operating entities were within the risk tolerance levels set for depositor concentration and term funding maturity concentration. These risk tolerances were established by the Board and are applicable under the LFRF.

Liquid assets of HSBC's principal operating entities

The table below shows the unweighted liquidity value of assets categorised as liquid and used for the purposes of calculating the LCR metric.

The level of liquid assets reported reflects the stock of unencumbered liquid assets at the reporting date, using the regulatory definition of liquid assets.

Liquid assets are held and managed on a stand-alone operating entity basis. Most of the liquid assets shown are held directly by each operating entity's Balance Sheet Management ('BSM') department, primarily for the purpose of managing liquidity risk, in line with the LFRF.

The liquid asset buffer may also include securities held in held-to-maturity portfolios. In order to qualify as part of the liquid asset buffer, all held-to-maturity portfolios must have a deep and liquid repo market in the underlying security. Liquid assets also include any unencumbered liquid asset held outside BSM for any other purpose. The LFRF gives ultimate control of all unencumbered assets and sources of liquidity to BSM.

#### Liquid assets of HSBC's principal entities

		Recognised 2016 at:	at 30 Jun
	Footnotes	Group and	entity level only \$m
HSBC UK liquidity group	8		
Level 1 Level 2a Level 2b		164,116 4,145 932	164,116 4,145 932
		932	932
		169,193	169,193
The Hongkong and Shanghai Banking Corporation – Hong Kong Branch	9		
Level 1		67,885	123,349
Level 2a		7,169	7,169
Level 2b		3,283	3,283
		78,337	133,801
Hang Seng Bank			
Level 1		18,485	35,702
Level 2a		1,862	1,862
Level 2b		207	207
		20.554	07 77 1
		20,554	37,771
HSBC Bank USA			
Level 1		57,320	66,455
Level 2a		13,100	13,100
Level 2b		4	4
		20.404	
		70,424	79,559
Total of HSBC's other principal entities	10		
Level 1	- •	73,363	87,046
Level 2a		6,741	6,741
Level 2b		214	214
En fostado en 05		80,318	94,001

For footnotes, see page 95.

Sources of funding

Our primary sources of funding are customer current accounts and customer savings deposits payable on demand or at short notice. We issue wholesale securities (secured and unsecured) to supplement our customer deposits and change the currency mix, maturity profile or location of our liabilities.

The level of customer accounts continued to exceed the level of loans and advances to customers. The positive funding gap was predominantly deployed into liquid assets, cash and balances with central banks and financial

investments, as required by the LFRF. Loans and other advances to banks continued to exceed deposits by banks.

Consolidated funding sources and uses

Consolidated funding sources and uses	At 30 Jun 2016 \$m	31 Dec 2015 \$m	
Customer accounts	1,290,958	1,289,586	
Deposits by banks	69,900	54,371	
Repurchase agreements – non-trading	98,342	80,400	
Debt securities in issue	87,673	88,949	
Liabilities of disposal groups held for sale	43,705	36,840	
Subordinated liabilities	21,669	22,702	
Financial liabilities designated at fair value	78,882	66,408	
Liabilities under insurance contracts	73,416	69,938	
Trading liabilities – repos – stock lending – settlement accounts – other trading liabilities Total equity	188,698 957 8,487 36,173 143,081 198,297	141,614 442 8,859 10,530 121,783 197,518	
		2,048,326	
		At 30 Jun 2016 \$m	31 Dec 2015 \$m
Uses Loans and advances to customers		887,556	924,454
Loans and advances to banks		92,199	90,401
Reverse repurchase agreements – non-tradin Assets held for sale	ng	187,826 50,305	146,255 43,900
Trading assets – reverse repos – stock borrowing – settlement accounts – other trading assets		280,295 3,634 11,278 40,092 225,291	224,837 438 7,118 12,127 205,154

Financial investments	441,399	428,955
Cash and balances with central banks	128,272	98,934
Net deployment in other balance sheet assets and liabilities	83,688	90,590
	2,151,540	2,048,326

Market risk

Market risk is the risk that movements in market factors, such as foreign exchange rates, interest rates, credit spreads, equity prices and commodity prices, will reduce our income or the value of our portfolios.

There were no material changes to the policies and practices for the management of market risk described in the Annual Report and Accounts 2015.

A summary of our market risk management framework including current policies is provided on page 221 of the Annual Report and Accounts 2015.

Market risk in the first half of 2016

Global markets were influenced by the change in outlook for future rate rises in the US. Yields in major economies fell, with the stock of government debt trading at negative yields increasing substantially.

In China, concerns about a slowdown in the economy led to concerns about a further depreciation of the renminbi. Towards the end of the reporting period, volatility increased substantially due to the referendum decision in the UK to leave the European Union.

Trading value at risk ('VaR'), before the effects of portfolio diversification benefits, increased. Overall, it decreased slightly to 30 June after including the effects of portfolio diversification benefits. Non-trading VaR increased slightly during 1H16.

Trading portfolios

Value at risk of the trading portfolios

Trading VaR predominantly resides within Global Markets. The VaR for trading activity at 30 June 2016 was slightly lower than at 31 December 2015 due primarily to declines in equity and credit spread trading VaR components largely offset by increases in interest rate and foreign exchange trading VaR components, and an increase in portfolio diversification benefits.

The Group trading VaR for the half-year is shown in the table on the next page.

Trading VaR, 99% 1 day

	Foreign exchange and commodity	Interest rate	Equity		Portfolio diversification <sub>11</sub>	]	Fotal
	\$m	\$m	\$m	\$m	\$m	9	§m
Half-year to 30 Jun 2016	10.9	41.8	18.3	9.0	(27.7	) 5	52.3
Average	11.0	40.2	23.2	17.5	(30.9	) (	51.0
Maximum	16.9	49.2	32.4	28.1		9	91.5
Minimum	6.5	31.8	15.2	9.0		Z	14.0
Half-year to 30 Jun 2015	11.6	48.5	17.9	14.9	(35.8	) 5	57.1
Average	15.3	49.9	20.5	16.3	(38.5	) (	53.5
Maximum	22.0	57.0	29.0	21.8		7	77.9
Minimum	9.3	40.4	15.2	9.9		5	51.3
Half-year to 31 Dec 2015	8.0	34.9	21.4	13.9	(24.9	) 5	53.3
Average	14.1	42.2	18.6	15.0	(33.0	) 5	56.9
Maximum	25.4	51.9	23.8	23.3		e	67.7
Minimum	6.3	32.6	11.9	9.8		Z	17.5

For footnote, see page 95.

The risk not in VaR ('RNIV') framework captures risks from exposures in the HSBC trading book which are not captured well by the VaR model. The VaR-based RNIVs are included within the metrics for each asset class and the previously reported 30 June 2015 balances were restated to reflect this. The total trading VaR did not change whereas the individual VaR components and portfolio diversification did as the VaR-based RNIVs were added to each asset class.

Backtesting

There were two backtesting exceptions against hypothetical profit and loss for the Group in 1H16: a loss exception in February, driven by Libor against overnight index spread widening on long positions; and a profit exception in June, driven by significant devaluations in sterling and the euro against the US dollar resulting from the UK's referendum on EU membership.

Non-trading portfolios

Value at risk of the non-trading portfolios

Non-trading VaR of the Group includes contributions from all global businesses. There is no commodity risk in the non-trading portfolios. The VaR for non-trading activity at 30 June 2016 was slightly higher than at 31 December 2015 driven by an increase in non-trading interest rate VaR component and a decrease in diversification benefit, largely offset by a decrease in non-trading credit spread VaR component.

Non-trading VaR also includes the interest rate risk of non-trading financial instruments held in portfolios managed by Balance Sheet Management ('BSM'). The management of interest rate risk in the banking book is described further in 'Non-trading interest rate risk' below, including the role of BSM.

Non-trading VaR excludes the insurance operations which are discussed further on page 92.

The Group non-trading VaR for the half-year is shown in the table below.

Non-trading VaR, 99% 1 day

	rate \$m	spread \$m	\$m	\$m
Half-year to 30 Jun 2016	123.6	43.7	(29.6	) 137.7
Average	125.1	59.0	(42.6	) 141.5
Maximum	140.1	82.8	_	164.8
Minimum	100.2	43.7	—	123.3
Half-year to 30 Jun 2015 Average Maximum Minimum	106.4 86.6 112.6 70.5	66.7 61.7 71.9 54.3	(45.3 (33.6 	) 127.8 ) 114.7 128.1 91.5
Half-year to 31 Dec 2015 Average Maximum Minimum	114.1 107.8 131.5 89.6	72.7 69.7 89.4 52.1	(54.0 (50.1 	) 132.8 ) 127.4 156.8 103.5

For footnote, see page 95.

Non-trading VaR excludes equity risk on available-for-sale securities, structural foreign exchange risk and interest rate risk on fixed-rate securities issued by HSBC Holdings.

This section and the sections below describe the scope of HSBC's management of market risks in non-trading books.

Interest rate risk in the banking book

Our policies regarding the management of interest rate risk in the banking book and the funds transfer pricing process are described on pages 215 and 207, respectively, of the Annual Report and Accounts 2015.

The component of the interest rate risk in the banking book outside of Balance Sheet Management or Global Markets that can be economically neutralised by fixed-rate government bonds or interest rate derivatives is transfer-priced to and managed by Balance Sheet Management. The banking book interest rate risk transferred to Balance Sheet Management is reflected in the Group's non-traded VaR measure.

The Group utilises sensitivity of net interest income to assess the overall level of interest rate risk in the banking book. This measure reflects both the structural banking book interest rate risk remaining after risk transfer to Balance Sheet Management and the banking book interest rate risk managed by Balance Sheet Management and Global Markets. Third-party assets in Balance Sheet Management

Third-party assets in BSM increased by 12% during the first half of 2016. The movement in cash and balances at central banks, reverse repurchase agreements and financial investments were driven by Europe and America where increased commercial surplus funds were deployed into these assets.

Third-party assets in Balance Sheet Management

At

110	
30 Jun	31 Dec
2016	2015
\$m	\$m
96,261	71,116
2,159	639
40,461	42,059
2,958	2,773
46,235	29,760
350,438	335,543
4,095	4,277
542,607	486,167
	2016 \$m 96,261 2,159 40,461 2,958 46,235 350,438 4,095

Sensitivity of net interest income

The table below sets out the effect on our future net interest income ('NII') of an incremental 25 basis points parallel rise or fall in all yield curves worldwide at the beginning of each quarter during the 12 months from 1 July 2016.

The sensitivities shown represent the change in the base case projected NII that would be expected under the two rate scenarios assuming that all other non-interest rate risk variables remain constant, and there are no management actions. In deriving our base case net interest income projections, the repricing rate of assets and liabilities used is derived from current yield curves. The interest rate sensitivities are indicative and based on simplified scenarios.

Assuming no management response, a sequence of such rises ('up-shock scenario') would increase planned net interest income for the 12 months to 30 June 2017 by \$1,373m (to 31 December 2016: \$1,252m), while a sequence of such falls ('down-shock scenario') would decrease planned net interest income by \$2,201m (to 31 December 2016: \$2,258m).

The NII sensitivity of the Group can be split into three key components: the structural sensitivity arising from the four global businesses excluding BSM and Global Markets, the sensitivity of the funding of the trading book (Global Markets) and the sensitivity of BSM.

The structural sensitivity is positive in a rising rate environment and negative in a falling rate environment. The sensitivity of the funding of the trading book is negative in a rising rate environment and positive in a falling rate environment. The sensitivity of BSM depends on its position. Typically, assuming no management response, the sensitivity of BSM is negative in a rising rate environment and positive in a falling rate environment.

The NII sensitivity figures below also incorporate the effect of any interest rate behaviouralisation applied and the effect of any assumed repricing across products under the specific interest rate scenario. They do not incorporate the effect of any management decision to change the composition of HSBC's balance sheet.

The NII sensitivity in BSM arises from a combination of the techniques that BSM uses to mitigate the transferred interest rate risk and the methods it uses to optimise net revenues in line with its defined risk mandate. The figures in the table below do not incorporate the effect of any management decisions within BSM, but in reality it is likely that there would be some short-term adjustment in BSM positioning to offset the NII effects of the specific interest rate scenario where necessary.

The NII sensitivity arising from the funding of the trading book comprises the expense of funding trading assets, while the revenue from these trading assets is reported in net trading income. This leads to an asymmetry in the NII sensitivity figures which is cancelled out in our global business results, where we include both NII and net trading income. It is likely, therefore, that the overall effect on profit before tax of the funding of the trading book will be much less pronounced than is shown in the figures below.

The scenario sensitivities remained broadly unchanged in 1H16.

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#### Risk (continued)

Sensitivity of projected net interest income

	US dollar bloc	Rest of Americas bloc	Hong Kong dollar bloc	Rest of Asia bloc	Sterling bloc	Euro bloc	Total
Change in Jul 2016 to Jun 2017 projected net interest income arising from a shift in yield curves at the beginning of each quarter of:	\$m	\$m	\$m	\$m	\$m	\$m	\$m
+ 25 basis points - 25 basis points	496 (779	57 ) (62	615 ) (817	2 ) (79	82 ) (442	121 ) (22 )	1,373 (2,201)
Change in Jan 2016 to Dec 2016 projected net interest income arising from a shift in yield curves at the beginning of each quarter of:							
+ 25 basis points - 25 basis points	410 (691	72 ) (74	217 ) (645	369 ) (290 )	135 (528	49 ) (30 )	1,252 (2,258)
Change in Jul 2015 to Jun 2016 projected net interest income arising from a shift in yield curves at the beginning of each quarter of:							
+ 25 basis points - 25 basis points	347 (470	5 ) (22	307 ) (580	297 ) (246 )	174 (565		1,027 (1,905)

Sensitivity of capital and reserves

Available-for-sale ('AFS') reserves are included as part of CET1 capital. We measure the potential downside risk to the CET1 ratio due to interest rate and credit spread risk in the AFS portfolio by the portfolio's stressed VaR, using a 99% confidence level and an assumed holding period of one quarter. At June 2016, the stressed VaR of the portfolio was \$2.9bn.

We monitor the sensitivity of reported cash flow hedging reserves to interest rate movements on a monthly basis by

assessing the expected reduction in valuation of cash flow hedges due to parallel movements of plus or minus 100bps in all yield curves. These particular exposures form only a part of our overall interest rate exposures. The table below describes the sensitivity of our cash flow hedge reported reserves to the stipulated movements in yield curves and the maximum and minimum month-end figures during the year. The sensitivities are indicative and based on simplified scenarios.

Sensitivity of cash flow hedging reported reserves to interest rate movements

		Impact in the preceding months					
	\$m	Maximum \$m		Minimum \$m			
At 30 Jun 2016 + 100 basis point parallel move in all yield curves	(1,173)	(1,235	)	(1,173	)		

As a percentage of total shareholders' equity	(0.6 %) (0.6 %) (0.6 %	%)
<ul> <li>100 basis point parallel move in all yield curves</li> <li>As a percentage of total shareholders' equity</li> </ul>	1,145     45     1,224       0.6     %     0.6     %	%
At 30 Jun 2015 + 100 basis point parallel move in all yield curves As a percentage of total shareholders' equity	(1,137) $(1,259$ ) $(1,137$ ) (0.6 %) $(0.7 %)$ $(0.6 %)$	<i>%</i> )
<ul> <li>100 basis point parallel move in all yield curves</li> <li>As a percentage of total shareholders' equity</li> </ul>	1,149       1,226       1,149         0.6       %       0.6       %       0.6	%
At 31 Dec 2015 + 100 basis point parallel move in all yield curves As a percentage of total shareholders' equity	(1,235) $(1,259$ ) $(1,137$ ) (0.7 %) $(0.7 %)$ $(0.6 %)$	<i>%</i> )
<ul> <li>100 basis point parallel move in all yield curves</li> <li>As a percentage of total shareholders' equity</li> </ul>	1,224       1,232       1,133         0.7       %       0.7       %       0.6       9	%
HSBC HOLDINGS PLC 89		

Additional market risk measures applicable only to the parent company

The principal tools used in the management of market risk are VaR for foreign exchange rate risk and the projected sensitivity of HSBC Holdings' NII to future changes in yield curves and interest rate gap repricing for interest rate risk. Foreign exchange risk

Total foreign exchange VaR arising within HSBC Holdings in the first half of 2016 was as follows:

HSBC Holdings - foreign exchange VaR

	Half-year to						
	30 Jun	30 Jun	31 Dec				
	2016	2015	2015				
	\$m	\$m	\$m				
At period-end	56.3	47.1	45.6				
Average	49.2	38.0	45.7				
Maximum	58.2	47.1	46.8				
Minimum	44.6	32.9	44.1				

The foreign exchange risk largely arises from loans to subsidiaries of a capital nature that are not denominated in the functional currency of either the provider or the recipient and which are accounted for as financial assets. Changes in the carrying amount of these loans due to foreign exchange rate differences are taken directly to HSBC Holdings' income statement. These loans, and most of the associated foreign exchange exposures, are eliminated on consolidation.

Interest rate repricing gap table

The interest rate risk on the fixed-rate securities issued by HSBC Holdings is not included within the Group VaR but is managed on a repricing gap basis. The interest rate repricing gap table below analyses the full-term structure of interest rate mismatches within HSBC Holdings' balance sheet.

Repricing gap analysis of HSBC Holdings

	Total	Up to 1 year	1 to 5 years	5 to 10 years	than 10 years	Non-interest bearing	
	\$m	\$m	\$m	\$m	\$m	\$m	
Total assets Total liabilities and equity Off-balance sheet items attracting interest rate sensitivity	166,646 (166,646) —	61,048 (3,804) (38,393)	,	684 (18,664) 16,123	 (16,325 8,281	104,072 ) (113,252	)
Net interest rate risk gap at 30 Jun 2016	_	18,851	230	(1,857)	(8,044	) (9,180	)
Cumulative interest rate risk gap		18,851	19,081	17,224	9,180	_	
Total assets Total liabilities and equity Off-balance sheet items attracting interest rate sensitivity	148,926 (148,926) —	46,084 (2,345) (21,248)		2,144 (10,104) 9,222	 (14,507 5,763	100,296 ) (115,120 912	)
Net interest rate risk gap at 30 Jun 2015		22,491	(1,097)	1,262	(8,744	) (13,912	)
Cumulative interest rate risk gap	_	22,491	21,394	22,656	13,912	_	

More

Total assets Total liabilities and equity	150,194 (150,194)	45,888 (2,522)	388 (6,613	1,136 ) (11,495 )	(13,332	102,782 ) (116,232	)
Off-balance sheet items attracting interest rate sensitivity		(22,748)	5,351	10,722	5,763	912	
Net interest rate risk gap at 31 Dec 2015		20,618	(874	) 363	(7,569	) (12,538	)
Cumulative interest rate risk gap	—	20,618	19,744	20,107	12,538		
HSBC HOLDINGS PLC 90							

Operational risk

Operational risk is the risk to achieving our strategy or objectives as a result of inadequate or failed internal processes, people or systems, or external events.

There were no material changes to the policies and practices for the management of operational risk described in the Annual Report and Accounts 2015.

Activity to further enhance and embed our operational risk management framework ('ORMF') continued in 1H16. Responsibility for minimising operational risk lies with HSBC's management and staff. All regional, global business, country, and functional staff are required to manage the operational risks of the business and activities for which they are responsible.

A diagrammatic representation of our ORMF is provided on page 176 of the Annual Report and Accounts 2015. A summary of our current policies and practices regarding operational risk is provided in the Appendix to Risk on page 217 of the Annual Report and Accounts 2015 Appendix to Risk.

Operational risk profile in the first half of 2016

During 1H16, our operational risk profile continued to be driven mainly by compliance risks and we continued to see operational risk losses that relate to events from prior years (significant events are outlined in Notes 16 and 19 on the Financial Statements). A number of mitigating actions are being undertaken to prevent future conduct-related incidents.

Operational risk areas include:

Compliance with regulatory agreements and consent orders: Breach of the US deferred prosecution agreement ('DPA') may allow US authorities to prosecute HSBC with respect to matters covered thereunder. The work of the Monitor is discussed on page 66, and compliance risk is described below.

Fraud risks: Losses continue to be at acceptable levels in most markets, but the introduction of new technologies and ways of banking mean we are subject to new types of fraud attacks. We have increased monitoring and enhanced detective controls to help mitigate these risks in accordance with our risk appetite.

Information security risk: Like other banks, we face numerous cyber threats. These include denial of service attacks, in which hackers try to prevent our customers accessing our services online. We continue to strengthen internal security controls to prevent unauthorised access to our systems and network, and improve the controls and security to protect customers using digital channels. Strong engagement with our industry, government agencies and intelligence providers helps ensure we keep abreast of developments.

Third-party risk management: HSBC is implementing a multi-year strategic plan to enhance its third-party risk management capability. We have defined a framework to provide a holistic view of third-party risks which will help enable the consistent risk assessment of any third-party service. Third-party engagement will be assessed against key criteria, combined with the associated control monitoring, testing and assurance throughout the relationship lifecycle.

Other operational risks are also monitored and managed through the use of the ORMF and governing policies. Compliance risk

Compliance risk arises from activities subject to rules, regulations, Group policies and other formal standards relating to anti-money laundering ('AML'), counter-terrorist and proliferation financing, sanctions compliance, anti-bribery and corruption, conduct of business and other regulations.

A summary of our current policies and practices regarding compliance risk is provided on pages 217 and 218 of the Annual Report and Accounts 2015.

AML and sanctions

In 1H16, we continued to embed the procedures required to effect the AML and sanctions policies in our day-to-day business operations globally. This supports our ongoing effort to address the US DPA requirements. These actions are in line with our strategic target to implement the highest or most effective standards globally. The work of the Monitor, who was appointed to assess the effectiveness of our AML and sanctions compliance programme, is discussed on page 66.

Anti-bribery and corruption

We have introduced a strategic programme to address bribery and corruption risks. We are also embedding an enhanced global suite of policies to make clear to staff that employees or other associated persons or entities must not engage in or facilitate any form of bribery, directly or indirectly.

The anti-bribery and corruption programme emphasises the importance of consistent procedures to drive 'detect, deter and protect' principles, and help ensure they are incorporated into every aspect of our activities. Conduct of business

We continue to recognise that delivering fair outcomes for our customers and upholding financial market integrity are critical to a sustainable business model. The global businesses are refining the range of measures, appropriate to their specific customer bases and markets, used to assess the ongoing effectiveness of the management of conduct, and enable action to be taken where potential conduct issues arise. The measures include information relating to the products we sell, sales quality, customer experience and market behaviour. Oversight of the management of conduct is being embedded within country, regional and global governance structures.

We continue to take steps to raise our standards of conduct. In 1H16, these included:

the launch of a new global mandatory training module, Embedding Good Conduct, building on training launched in 2015, to help ensure employees have a strong understanding of conduct and how it applies to them, and understand good conduct behaviours;

enhanced values and behaviours-based components within employee recruitment and performance management processes;

continued focus on improving the identification and treatment of potentially vulnerable customers;

a review to further enhance delivery of products and services through digital channels;

continued enhancement of, and investment in, our surveillance capabilities and the use of new technologies to strengthen our ability to detect suspicious trading activity and misconduct; and

development of a conduct maturity model to assess the effectiveness of improvements we are making to customer outcomes and our financial markets activities.

#### Whistleblowing

We actively encourage our employees to raise concerns and escalate issues so they can be dealt with effectively. In most cases, individuals will raise their concerns with line management or Global Human Resources. However, where an individual believes that their normal reporting channels are unavailable or inappropriate, it is important that they have alternative channels available to them to raise concerns confidentially without fear of personal repercussions. This is referred to as 'whistleblowing'.

We operate a global whistleblowing platform, HSBC Confidential, which can be accessed by telephone, email, web and mail. We also maintain an external email address for concerns about accounting and internal financial controls or auditing matters (accountingdisclosures@hsbc.com). Matters raised are independently investigated by appropriate subject matter teams and details of investigations and outcomes including remedial action taken are reported to the Conduct & Values Committee. Matters raised in respect of audit, accounting and internal control over financial reporting are reported to the Group Audit Committee.

#### Reputational risk

Reputational risk is the risk of failure to meet stakeholder expectations as a result of any event, behaviour, action or inaction, either by HSBC itself, our employees or those with whom we are associated, that might cause stakeholders to form a negative view of the Group. This may have financial or non-financial effects, resulting in a loss of confidence or have other consequences.

The Global Head of Financial Crime Compliance and the Global Head of Regulatory Compliance are the risk stewards for reputational risk. The Reputational Risk and Client Selection sub-function is responsible for: setting policies to guide the Group's management of reputational risk; devising strategies to protect against reputational risk; and advising the global businesses and global functions to help them identify, assess and mitigate such risks where possible. For further details on the reputational risk policies and practices, see page 224 of the Annual Report and Accounts 2015.

We have zero tolerance for knowingly engaging in any business, activity or association where foreseeable reputational risk or damage has not been considered and appropriately mitigated. There must be no barriers to open discussion and the escalation of issues that could affect the Group negatively. While there is a level of risk in every aspect of business activity, appropriate consideration of potential harm to HSBC's good name must be a part of all business decisions.

We continue to take steps to address the requirements of the US DPA and to enhance our AML, sanctions and other regulatory compliance frameworks. These measures should also serve over time to enhance our reputational risk management.

#### Risk management of insurance operations

The majority of the risks in our insurance business derive from manufacturing activities and can be categorised as financial risk and insurance risk. Financial risks include market risk, credit risk and liquidity risk. Insurance risk is the risk, other than financial risk, of loss transferred from the holder of the insurance contract to the issuer (HSBC). There have been no material changes to the policies and practices for the management of risks arising in our insurance operations described in the Annual Report and Accounts 2015.

A summary of our policies and practices regarding the risk management of insurance operations, our insurance model and the main contracts we manufacture are provided on page 180 of the Annual Report and Accounts 2015. Risk management of insurance manufacturing operations in the first half of 2016

We measure the risk profile of our insurance manufacturing businesses using an economic capital approach where assets and liabilities are measured on a market value basis. On this basis, there is a minimum economic capital requirement to ensure that there is a less than one in 200 chance of insolvency, given the risks the businesses are exposed to over the next year. The methodology for the economic capital calculation is largely aligned to the new pan-European Solvency II insurance capital regulations.

The sale of our Brazilian insurance operations completed on 1 July 2016. These operations are reported as part of the disposal group held for sale at 30 June 2016 and 31 December 2015.

The risk profile of our remaining life insurance manufacturing businesses did not change materially during 1H16. The increase in policyholder liabilities during the period to \$79.4bn (31 December 2015: \$76.0bn) is primarily a result of new premiums collected.

Asset and liability matching

A principal tool used to manage exposures to both financial and insurance risk, in particular for life insurance contracts, is asset and liability matching. In many markets in which we operate it is neither possible nor appropriate to follow a perfect asset and liability matching strategy. For long-dated non linked contracts, in particular, this results in a duration mismatch between assets and liabilities. Portfolios are structured to support these projected liabilities, with limits set to control the duration mismatch.

The table on the next page shows the composition of assets and liabilities by contract type and demonstrates that there were sufficient assets to cover the liabilities to policyholders, in each case at 30 June 2016.

# Balance sheet of insurance manufacturing subsidiaries by type of contract

		Insuran	ice cont	racts		Investn	nent cor	ntracts		
		With DPF	Unit- linked	Annuities	Other <sub>12</sub>		Unit- linked	Other	Other assets and liabilities <sub>14</sub>	Total
	Footnotes	s\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Financial assets – trading assets		33,713 —	6,560 —	1,126 2	7,758 —	22,576 —	2,196	3,982 —	5,111	83,022 2
<ul> <li>– financial assets designated at fair value</li> </ul>		4,958	6,434	310	576	6,481	1,982	1,904	671	23,316
– derivatives		107			5	147	1	38	65	363
<ul> <li>– financial investments – HTM</li> </ul>	15	24,308		436	2,936			1,378	2,881	31,939
<ul> <li>– financial investments – AFS</li> </ul>	15	1,867		325	4,081	13,984		22	1,379	21,658
<ul> <li>other financial assets</li> </ul>	16	2,473	126	53	160	1,964	213	640	115	5,744