#### RAMU RAYMOND R

Form 4 May 03, 2018

## FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

**OMB APPROVAL** OMB 3235-0287

Number:

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January 31, 2005

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if no longer subject to Section 16. Form 4 or Form 5

Check this box

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, obligations

(Middle)

(Zip)

may continue. See Instruction 1(b).

Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Last)

(City)

(Print or Type Responses)

1. Name and Address of Reporting Person \* RAMU RAYMOND R

(First)

(Street)

(State)

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to Issuer

SAIA INC [SAIA]

3. Date of Earliest Transaction

(Check all applicable) Director 10% Owner

(Month/Day/Year)

11465 JOHNS CREEK PARKWAY, 05/01/2018

Officer (give title Other (specify below)

Exec. VP & Chief Customer Off.

SUITE 400

4. If Amendment, Date Original

Applicable Line) \_X\_ Form filed by One Reporting Person

6. Individual or Joint/Group Filing(Check

Filed(Month/Day/Year)

Form filed by More than One Reporting

Person

JOHNS CREEK, GA 30097

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned 1.Title of 2. Transaction Date 2A. Deemed Security (Month/Day/Year) Execution Date, if (Instr. 3) any (Month/Day/Year)

3. 4. Securities Acquired 5. Amount of Transaction(A) or Disposed of Code (D) (Instr. 8) (Instr. 3, 4 and 5)

6. Ownership 7. Nature of Securities Form: Direct Indirect Beneficially (D) or Owned Following (Instr. 4) Reported

Beneficial Indirect (I) Ownership (Instr. 4)

(A) or (D) Price

Transaction(s) (Instr. 3 and 4)

Common Stock

05/01/2018

V Amount  $F^{(1)}$ 277

D 66.2

11,880 D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

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1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)	of (N				7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Phantom Stock	<u>(2)</u>						<u>(3)</u>	<u>(4)</u>	Common Stock	7,073.244
Stock Options (Right to Buy)	\$ 43.01						02/03/2018	02/03/2022	Common Stock	4,500
Stock Options (Right to Buy)	\$ 27.45						02/08/2019	02/08/2023	Common Stock	13,440
Stock Options (Right to Buy)	\$ 46.35						02/07/2020	02/07/2024	Common Stock	3,580
Stock Options (Right to Buy)	\$ 73.35						02/06/2021	02/06/2025	Common Stock	3,920

# **Reporting Owners**

Reporting Owner Name / Address

Director 10% Owner Officer Other

Exec. VP & Chief Customer Off.

RAMU RAYMOND R 11465 JOHNS CREEK PARKWAY, SUITE 400 JOHNS CREEK, GA 30097

**Signatures** 

/s/ Stephanie R. 05/03/2018 Maschmeier

\*\*Signature of Reporting Date
Person

Reporting Owners 2

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# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Shares withheld at officer's election to cover tax liabilities incurred in connection with the vesting of restricted shares awarded in May 2015.
- (2) The conversion rate of this derivative security on May 1, 2018 is 1.1831 resulting in 8,368.674 shares of common stock (underlying security in column 7).
- (3) Immediate
- The shares of phantom stock become payable in the Company's common stock upon reporting person's termination of service as an employee, in accordance with the terms of the Plan.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.