TELEFONICA BRASIL S.A. Form 6-K March 09, 2016

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 6-K

# REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of March, 2016

Commission File Number: 001-14475

## **TELEFÔNICA BRASIL S.A.** (Exact name of registrant as specified in its charter)

#### **TELEFONICA BRAZIL S.A.** (Translation of registrant's name into English)

Av. Eng° Luís Carlos Berrini, 1376 - 28° andar São Paulo, S.P. Federative Republic of Brazil (Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F X Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes

No

1

Х

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes

Х

No

TELEFÔNICA BRASIL S.A.

# **QUARTERLY INFORMATION**

**DECEMBER 31, 2015** 

A free translation from Portuguese into English of Independent Auditor's Report on Individual and Consolidated Financial Statements prepared in Brazilian currency in accordance with accounting practices adopted in Brazil and International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board (IASB)

#### INDEPENDENT AUDITOR'S REPORT ON FINANCIAL STATEMENTS

The Shareholders, Board of Directors and Officers

#### Telefônica Brasil S.A.

São Paulo - SP

We have audited the accompanying individual and consolidated financial statements of Telefônica Brasil S.A. ("Company"), identified as Company and Consolidated, respectively, which comprise the balance sheet as at December 31, 2015, and the related statements of income, of comprehensive income, of changes in equity and of cash flows for the year then ended, and a summary of significant accounting practices and other explanatory information.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of the individual and consolidated financial statements in accordance with accounting practices adopted in Brazil and with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Brazilian and international standards on auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements.

## Edgar Filing: TELEFONICA BRASIL S.A. - Form 6-K

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the preparation and fair presentation of the Company's financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting practices used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the individual and consolidated financial statements referred to above present fairly, in all material respects, the individual and consolidated financial position of Telefônica Brasil S.A. as at December 31, 2015, its individual and consolidated operating performance and its individual and consolidated cash flows for the year then ended, in accordance with accounting practices adopted in Brazil and with the International Financial Reporting Standards (*IFRS*) issued by the International Accounting Standards Board (IASB).

#### **Other matters**

#### Statements of value added

We have also audited the individual and consolidated statements of value added for the year ended December 31, 2015, prepared by the Company's management, the presentation of which is required by Brazilian corporation law for publicly held companies, and as supplementary information under the IFRS, whereby no statement of value added presentation is required. These statements have been subject to the same auditing procedures previously described and, in our opinion, are presented fairly, in all material respects, in relation to the overall financial statements.

#### Audit of prior year corresponding figures

The financial statements for the year ended December 31, 2014 were audited by other independent auditors who expressed an unmodified opinion on those statements on February 12, 2015.

São Paulo, February 19, 2016.

**ERNST & YOUNG** 

Auditores Independentes S.S.

CRC-2SP015199/O-6

Cassio O. Barbosa

Accountant CRC-1SP269018/O-7

Héctor Ezequiel Rodríguez Padilla

Accountant CRC-1SP299427/O-9

#### TELEFÔNICA BRASIL S.A. Balance sheets At December 31, 2015 and 2014 (In thousands of reais)

		Com	pany	Consol	idated	
ASSETS	Note	12.31.15	12.31.14	12.31.15	12.31.14	LIABILITIES
Current assets		15,185,519	14,754,381	17,909,303	15,517,368	Current liab
Cash and cash equivalents	5	4,206,595	3,835,304	5,336,845	4,692,689	Personnel, s
Trade accounts receivable, net	6	7,000,379	6,470,764	8,285,319	6,724,061	Trade accou
Inventories, net	7	558,264	458,488	603,631	479,801	Taxes, charg
Taxes recoverable	8.1	2,164,544	2,163,404	2,521,292	2,202,662	Dividends an
Judicial deposits and garnishments	9	235,343	202,169	235,343	202,169	Provisions fo
Prepaid expenses	10	317,325	300,567	356,446	303,551	Deferred inco
Dividends and interest on equity						Loans, finand
Dividends and interest on equity	18	18,645	174,726	489	-	contingent co
Derivative transactions	34	81,306	613,939	81,306	613,939	Debentures
Other assets	11	603,118	535,020	488,632	298,496	Derivative tra
						Other liabilitie
Noncurrent assets		82,387,176	58,382,747	83,775,761	57,547,920	I
Short-term investments pledged as collateral		90,863	125,343	109,864	125,353	Noncurrent
Trade accounts receivable, net	6	217,621	190,288	330,451	299,405	Personnel, s
Taxes recoverable	8.1	337,477	340,205	409,653	340,205	Trade accou
Deferred taxes	8.2	-	40,704	711,590	144,817	Taxes, charg
Judicial deposits and garnishments	9	4,880,489	4,514,783	5,518,120	4,543,056	Deferred tax
Prepaid expenses	10	28,632	24,346	30,609	26,223	Provisions fo
Derivative transactions	34	417,558	152,843	417,558	152,843	Deferred rev
Other assets						Loans , finan
01101 233013	11	55,228	94,703	62,799	94,925	contingent co
Investments	12	24,342,692	1,445,014	101,161	79,805	Debentures
Property, plant and equipment, net	13	22,019,076	20,381,731	30,476,765	20,453,864	Derivative tra
Intangible assets, net	14	29,997,540	31,072,787	45,607,191	31,287,424	Liabilities for
						Other liabilitie

Equity

Capital Capital reser Income rese Premium on interests Other compr Additional pr

**TOTAL ASSETS** 

97,572,695 73,137,128 101,685,064 73,065,288 TOTAL LIAE

## TELEFÔNICA BRASIL S.A. Income statements Years ended December 31, 2015 and 2014 (In thousands of reais, except earnings per share)

			pany	Consolidated	
	Note	12.31.15	12.31.14	12.31.15	12.31.1
Net operating revenue	24	34,003,769	32,993,687	40,286,815	34,999,96
Cost of services and goods sold	25	(17,062,753)	(16,286,314)	(20,345,076)	(17,222,675
Gross profit		16,941,016	16,707,373	19,941,739	17,777,29
Operating income (expenses)	05			(14,702,141)	
Selling expenses General and administrative expenses	25 25	, ,	• •	(12,005,477)	
Other operating income	25 26	503,944		(2,142,459) 538,239	
Other operating expenses	26	(974,836)		,	
Oneverting income		2 701 000	4 102 505	E 020 E09	5 100 00
Operating income		3,781,098	4,103,525	5,239,598	5,109,02
Financial income	27	3,763,877	1,869,331	4,728,665	1,983,38
Financial expenses	27	(4,239,194)			
Equity pickup	12	748,526	742,628	2,036	6,94
Income before taxes		4,054,307	4,374,054	4,393,456	4,753,97
Income and social contribution taxes	28	(634,058)	562,605	(973,207)	182,68
Net income for the year		3,420,249	4,936,659	3,420,249	4,936,65
Basic and diluted earnings per common share (in R\$)	29	2.15	4.12		
Basic and diluted earnings per preferred share (in R\$)	29 29	2.15			
basic and difuted earnings per preferred share (III h\$)	29	2.01	4.00		

## TELEFÔNICA BRASIL S.A. Statements of Changes in Equity Years ended December 31, 2015 and 2014 (In thousands of reais)

acquisition Capitalgoodwill reservescapital reservesBalances at December 31, 201337,798,110(70,448)63,0742,735,930Payment of additional dividend for 2013Prescribed equity instrumentsDIPJ adjustment - Tax incentivesOther comprehensive income (loss)Net income for the yearAllocation of income:Legal reserveInterim interest on equityAdditional proposed dividendsBalances at December 31, 201437,798,110(70,448)63,0742,735,930Payment of additional dividend for 2014Prescribed equity instrumentsDIPJ adjustment - Tax incentivesDIPJ adjustment - Tax incentivesCancelation of treasury shares according to the SpecialShareholders' Meeting (SGM) of 3/12/15(112,107Capital increase – Special Shareholders' Meeting of 04/28/15 15,812,000Direct costs on capital increase (net of taxes) according toThe Special Shareholders' Meeting of 04/28/15 <th>(In thousands of reals)</th> <th></th> <th></th> <th>0</th> <th></th> <th></th>	(In thousands of reals)			0		
Balances at December 31, 201337,798,110(70,448)Special goodWill reservedPayment of additional dividend for 2013Prescribed equity instrumentsDIPJ adjustment - Tax incentivesOther comprehensive income (loss)Net income for the yearAllocation of income:Legal reserveInterim interest on equityAdditional dividend for 2014Prescribed equity instrumentsInterim interest on equityAdditional dividend for 2014Prescribed equity instrumentsDIPJ adjustment - Tax incentivesDIPJ adjustment - Tax incentivesCancelation of treasury shares according to the SpecialShareholders' Meeting (SGM) of 3/12/15(112,107)Capital increase - Special Shareholders' Meeting of 04/28/15(3,776)Direct costs on capital increase (net of taxes) according toDirect costs on capital increase (net of taxes) according toDirect costs on capital increase (net of taxes) according toDirect costs on capital increase (net of taxes) according toDisenter's M			Premium	La	apital reserv	es
Payment of additional dividend for 2013		Capital	on acquisition	goodwill	capital	Tre
Prescribed equity instruments	Balances at December 31, 2013	37,798,110	(70,448)	63,074	2,735,930	(11
Prescribed equity instruments       -       -       -         DIPJ adjustment - Tax incentives       -       -       -         Other comprehensive income (loss)       -       -       -         Net income for the year       -       -       -         Allocation of income:       -       -       -         Legal reserve       -       -       -         Interim interest on equity       -       -       -         Additional proposed dividends       -       -       -         Balances at December 31, 2014       37,798,110       (70,448)       63,074       2,735,930         Payment of additional dividend for 2014       -       -       -       -         Prescribed equity instruments       -       -       -       -         DIPJ adjustment - Tax incentives       -       -       -       -         Cancelation of treasury shares according to the Special       -       -       -       -         Shareholders' Meeting (SGM) of 3/12/15       -       -       (112,107       -       -       (112,107         Capital increase – Special Shareholders' Meeting of 04/28/15       -       -       (58,657       -       (58,657       -       -       <	Payment of additional dividend for 2013	-	-	-	-	
Other comprehensive income (loss)       -       -       -         Net income for the year       -       -       -         Allocation of income:       -       -       -         Legal reserve       -       -       -         Interim interest on equity       -       -       -         Additional proposed dividends       -       -       -         Balances at December 31, 2014       37,798,110       (70,448)       63,074       2,735,930         Payment of additional dividend for 2014       -       -       -       -         Prescribed equity instruments       -       -       -       -         DIPJ adjustment - Tax incentives       -       -       -       -         Cancelation of treasury shares according to the Special       -       -       -       -         Shareholders' Meeting (SGM) of 3/12/15       -       -       -       (112,107)         Capital increase - Special Shareholders' Meeting of 04/28/15 15,812,000       -       -       -       -         Direct costs on capital increase (net of taxes) according to       -       -       -       -       -         Direct costs on capital increase (net of taxes) according to       -       -       -	-	-	-	-	-	
Net income for the year       -       -       -       -         Allocation of income:       Legal reserve       -       -       -         Interim interest on equity       -       -       -       -         Additional proposed dividends       -       -       -       -         Balances at December 31, 2014       37,798,110       (70,448)       63,074       2,735,930         Payment of additional dividend for 2014       -       -       -       -         Prescribed equity instruments       -       -       -       -         DIPJ adjustment - Tax incentives       -       -       -       -       -         Shareholders' Meeting (SGM) of 3/12/15       -       -       (112,107       -       -       (112,107         Capital increase - Special Shareholders' Meeting of 04/28/15       15,812,000       -       -       -       -         Direct costs on capital increase (net of taxes) according to       -       -       -       -       (58,657         Capital increase - Special Shareholders' Meeting of 04/30/15       -       -       (3,776       -       -       (3,776         Capital increase - Merger of GVTPart shares - Special       -       -       -       -       <	DIPJ adjustment - Tax incentives	-	-	-	-	
Allocation of income: Legal reserve		-	-	-	-	
Legal reserveInterim interest on equityAdditional proposed dividendsBalances at December 31, 201437,798,110(70,448)63,0742,735,930Payment of additional dividend for 2014Prescribed equity instrumentsDIPJ adjustment - Tax incentivesCancelation of treasury shares according to the SpecialShareholders' Meeting (SGM) of 3/12/15(112,107)Capital increase - Special Shareholders' Meeting of 04/28/15 15,812,000Direct costs on capital increase (net of taxes) according tothe Special Shareholders Meeting of 04/28/15(58,657)Capital increase - Special Shareholders' Meeting of 04/30/15(3,776)Direct costs on capital increase (net of taxes) according tothe Special Shareholders Meeting of 04/30/15(3,776)Capital increase - Merger of GVTPart shares - SpecialShareholders' Meeting of 05/28/159,666,021(1,188,707)Dissenters' right - Acquisition of equity interest by TDataOther comprehensive income (loss)Net income for the year <td>Net income for the year</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td></td>	Net income for the year	-	-	-	-	
Interim interest on equityAdditional proposed dividendsBalances at December 31, 201437,798,110(70,448)63,0742,735,930Payment of additional dividend for 2014Prescribed equity instrumentsDIPJ adjustment - Tax incentivesCancelation of treasury shares according to the SpecialShareholders' Meeting (SGM) of 3/12/15(112,107)Capital increase – Special Shareholders' Meeting of 04/28/15 15,812,000Direct costs on capital increase (net of taxes) according tothe Special Shareholders Meeting of 04/28/15(58,657)Capital increase – Special Shareholders' Meeting of 04/30/15295,285Direct costs on capital increase (net of taxes) according to(3,776)Capital increase – Merger of GVTPart shares – Special(3,776)Capital increase – Merger of GVTPartshares – SpecialShareholders' Meeting of 05/28/159,666,021Disenters' right – Acquisition of GVTPartPremium on acquisition of equity interest by TDataNet income for the yearNet income for the year	Allocation of income:					
Additional proposed dividends       -       -       -         Balances at December 31, 2014       37,798,110       (70,448)       63,074       2,735,930         Payment of additional dividend for 2014       -       -       -       -         Prescribed equity instruments       -       -       -       -         DIPJ adjustment - Tax incentives       -       -       -       -         Cancelation of treasury shares according to the Special       -       -       -       -         Shareholders' Meeting (SGM) of 3/12/15       -       -       -       -       -         Capital increase – Special Shareholders' Meeting of 04/28/15 15,812,000       -       -       -       -       -         Direct costs on capital increase (net of taxes) according to       - <td< td=""><td>•</td><td>-</td><td>-</td><td>-</td><td>-</td><td></td></td<>	•	-	-	-	-	
Balances at December 31, 201437,798,110(70,448)63,0742,735,930Payment of additional dividend for 2014Prescribed equity instrumentsDIPJ adjustment - Tax incentivesCancelation of treasury shares according to the SpecialShareholders' Meeting (SGM) of 3/12/15(112,107Capital increase - Special Shareholders' Meeting of 04/28/15 15,812,000Direct costs on capital increase (net of taxes) according to the Special Shareholders Meeting of 04/28/15(58,657Capital increase - Special Shareholders' Meeting of 04/30/15295,285Direct costs on capital increase (net of taxes) according to the Special Shareholders Meeting of 04/30/15(3,776)Capital increase - Merger of GVTPart shares - Special Shareholders' Meeting of 05/28/159,666,021(1,188,707)Dissenters' right - Acquisition of GVTPartPremium on acquisition of equity interest by TDataNet income for the yearAllocation of income: Legal reserveInterim interest on equity	· ·	-	-	-	-	
Payment of additional dividend for 2014       -       -       -         Prescribed equity instruments       -       -       -         DIPJ adjustment - Tax incentives       -       -       -         Cancelation of treasury shares according to the Special       -       -       -         Shareholders' Meeting (SGM) of 3/12/15       -       -       -       (112,107         Capital increase – Special Shareholders' Meeting of 04/28/15 15,812,000       -       -       (112,107         Direct costs on capital increase (net of taxes) according to       -       -       (58,657         Capital increase – Special Shareholders' Meeting of 04/30/15       295,285       -       -         Direct costs on capital increase (net of taxes) according to       -       (3,776         Capital increase – Merger of GVTPart shares – Special       -       -       (3,776         Capital increase – Merger of GVTPart shares – Special       -       -       (1,188,707         Disenters' right – Acquisition of GVTPart.       -       -       -       -         Premium on acquisition of equity interest by TData       (4,940)       -       -       -         Other comprehensive income (loss)       -       -       -       -       -         Net income for th	Additional proposed dividends	-	-	-	-	
Prescribed equity instruments       -       -       -         DIPJ adjustment - Tax incentives       -       -       -         Cancelation of treasury shares according to the Special       -       -       -         Shareholders' Meeting (SGM) of 3/12/15       -       -       (112,107         Capital increase - Special Shareholders' Meeting of 04/28/15 15,812,000       -       -       (112,107         Direct costs on capital increase (net of taxes) according to       -       -       (58,657         Capital increase - Special Shareholders' Meeting of 04/30/15       295,285       -       -         Direct costs on capital increase (net of taxes) according to       -       (3,776         Capital increase - Special Shareholders' Meeting of 04/30/15       -       -       (3,776         Capital increase - Merger of GVTPart shares - Special       -       -       (1,188,707         Dissenters' right - Acquisition of GVTPart.       -       -       -       -         Premium on acquisition of equity interest by TData       -       -       -       -         Net income for the year       -       -       -       -       -         Net income for the year       -       -       -       -       -       -         Legal r	Balances at December 31, 2014	37,798,110	(70,448)	63,074	2,735,930	(11
DIPJ adjustment - Tax incentivesCancelation of treasury shares according to the SpecialShareholders' Meeting (SGM) of 3/12/15Capital increase - Special Shareholders' Meeting of 04/28/15 15,812,000Direct costs on capital increase (net of taxes) according tothe Special Shareholders Meeting of 04/28/15Capital increase - Special Shareholders' Meeting of 04/30/15295,285Direct costs on capital increase (net of taxes) according to(3,776Capital increase - Special Shareholders' Meeting of 04/30/15Direct costs on capital increase (net of taxes) according tothe Special Shareholders Meeting of 04/30/15Other system of GVTPart shares - SpecialShareholders' Meeting of 05/28/159,666,021Dissenters' right - Acquisition of GVTPartPremium on acquisition of equity interest by TDataOther comprehensive income (loss)Net income for the yearAllocation of income:Legal reserveInterim interest on equity	Payment of additional dividend for 2014	-	-	-	-	
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Shareholders' Meeting (SGM) of 3/12/15       -       -       (112,107)         Capital increase – Special Shareholders' Meeting of 04/28/15 15,812,000       -       -       -         Direct costs on capital increase (net of taxes) according to       -       -       (58,657)         Capital increase – Special Shareholders' Meeting of 04/30/15 295,285       -       -       (58,657)         Capital increase – Special Shareholders' Meeting of 04/30/15 295,285       -       -       -       (3,776)         Direct costs on capital increase (net of taxes) according to       -       -       -       (3,776)         Direct costs on capital increase (net of taxes) according to       -       -       -       (3,776)         Capital increase – Merger of GVTPart shares – Special       -       -       -       (3,776)         Capital increase – Merger of GVTPart shares – Special       -       -       -       (118,707)         Dissenters' right – Acquisition of GVTPart.       -       -       -       -       -       -         Premium on acquisition of equity interest by TData       -       (4,940)       -       -       -       -       -         Net income for the year       -       -       -       -       -       -       -       -       -		-	-	-	-	
Capital increase – Special Shareholders' Meeting of 04/28/15 15,812,000Direct costs on capital increase (net of taxes) according to the Special Shareholders Meeting of 04/28/15(58,657)Capital increase – Special Shareholders' Meeting of 04/30/15295,285Direct costs on capital increase (net of taxes) according to the Special Shareholders Meeting of 04/30/15295,285Direct costs on capital increase (net of taxes) according to the Special Shareholders Meeting of 04/30/15(3,776)Capital increase – Merger of GVTPart shares – Special Shareholders' Meeting of 05/28/159,666,021(1,188,707)Dissenters' right – Acquisition of GVTPartPremium on acquisition of equity interest by TData-(4,940)Other comprehensive income (loss)Net income for the yearAllocation of income: Legal reserveInterim interest on equity	Cancelation of treasury shares according to the Special					
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Capital increase – Special Shareholders' Meeting of 04/30/15295,285Direct costs on capital increase (net of taxes) according to the Special Shareholders Meeting of 04/30/15(3,776)Capital increase – Merger of GVTPart shares – Special Shareholders' Meeting of 05/28/159,666,021(1,188,707)Dissenters' right – Acquisition of GVTPartPremium on acquisition of equity interest by TData-(4,940)Other comprehensive income (loss)Net income for the yearAllocation of income: Legal reserveInterim interest on equity	Direct costs on capital increase (net of taxes) according	to				
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the Special Shareholders Meeting of 04/30/15			-	-	-	
Capital increase – Merger of GVTPart shares – SpecialShareholders' Meeting of 05/28/159,666,021(1,188,707)Dissenters' right – Acquisition of GVTPartPremium on acquisition of equity interest by TData-(4,940)Other comprehensive income (loss)Net income for the yearAllocation of income:Legal reserveInterim interest on equity		to				
Shareholders' Meeting of 05/28/159,666,021(1,188,707)Dissenters' right – Acquisition of GVTPartPremium on acquisition of equity interest by TData-(4,940)-Other comprehensive income (loss)Net income for the yearAllocation of income:Legal reserveInterim interest on equity		-	-	-	(3,776)	
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Premium on acquisition of equity interest by TData- (4,940)-Other comprehensive income (loss)Net income for the yearAllocation of income:Legal reserveInterim interest on equity		9,666,021	-	-	(1,188,707)	
Other comprehensive income (loss)Net income for the yearAllocation of income:Legal reserveInterim interest on equity		-	-	-	-	(8
Net income for the yearAllocation of income:Legal reserveInterim interest on equity		-	(4,940)	-	-	
Allocation of income:       -		-	-	-	-	
Legal reserveInterim interest on equity	•	-	-	-	-	
Interim interest on equity						
	0	-	-	-	-	
		-	-	-	-	
Expansion and Modernization Reserve		-	-	-	-	
Additional proposed dividends	•	-	-	-	-	
		63,571,416	(75,388)	63,074	1,372,683	(8

At 12.31.15 Outstanding shares (in thousands) Equity value of Company shares

At 12.31.14 Outstanding shares (in thousands) Equity value of Company shares

## TELEFÔNICA BRASIL S.A. Cash flow statements Years ended December 31, 2015 and 2014

## (In thousands of reais)

	Company 12.31.15	12.31.14	Consolidated 12.31.15	
Total cash generated by operating activities	7,548,893	8,485,411	9,897,205	9,3
Expenses (revenues) not representing changes in cash Income before taxes Depreciation and amortization Foreign exchange gains (losses) on loans Monetary gains (losses) Equity pickup Losses on write-off/sale of goods Provision for impairment - accounts receivable Provision for (reversal) of trade accounts payable Provision (write-off and reversals of) for impairment - inventories Pension plans and other post-retirement benefits Provisions for tax, civil, labor and regulatory contingencies Interest expense Provision for divestiture Provision for customer loyalty program Other	<b>12,266,042</b> 4,054,307 5,657,646 (49,847) 282,009 (748,526) 45,545 1,016,816 288,769 (36,012) 35,239 877,645 785,852 51,822 3,223 1,554	5,273,256 96,036 (2,437) (742,628) 39,662 832,184 (198,477) (25,458) 33,690 546,191 662,944 10,931	4,393,456 6,814,951 613,927 280,280 (2,036) 66,029 1,230,675 265,072 (35,692) 36,666 993,508 919,908 58,396	4,7 5,2 (23 (2 5 6
Increase or decrease in operating assets and liabilities: Trade accounts receivable Inventories Taxes recoverable Prepaid expenses Other current assets Other noncurrent assets Personnel, social charges and benefits Trade accounts payable Taxes, charges and contributions Interest paid Income and social contribution taxes paid Other current liabilities Other noncurrent liabilities	(4,717,149) (1,573,764) (63,764) (432,587) 88,621 4,883 33,351 (164,768) 175,444 (21,610) (824,952) - (1,076,328) (861,675)	(1,791,735) 36,556 (219,466) 61,296 (12,862) 33,062 258,834 496,976 618,024 (800,302) (520,740) (531,236)	(1,841,659) (81,820) (616,012) 111,288 (104,706) (159,315) (169,220) 103,346 78,436 (949,386) (397,070) (992,525)	(1,85 (23 5 6 (80 (78 (53
<b>Total cash used 9n investing activities</b> Acquisition of property, plant and equipment and intangible assets Proceeds from disposal of property, plant and equipment Cash paid for acquisition of companies, net of cash acquired Capital increase in subsidiary Redemption of (investiments in) investments in guarantee	(18,601,377) (5,688,877) 19,688 (8,903,954) (5,827,064)	(7,504,464) 19,856	(6,792,895) 19,902 (8,528,986)	(7,53

Redemption of (investment in) judicial deposits Dividends and interest on equity received Net payment of derivative contracts on acquisition of GVT	13,224 1,102,911 682,695	251,687	(6,431) 8 682,695	(10
<b>Total cash generated by (used in) financing activities</b> Payment of loans, financing and debentures Loans and debentures raised Payment net of derivative agreements Payment for reverse split of shares	(2,279,518) 1,115,210	(3,627,824) (1,563,272) 318,573 63,741 (245)	1,285,210 546,805	(1,56 3
Dividend and interest on equity paid Capital increase Direct capital increase costs Payment to dissenters' rights - shareholders	16,107,285	(2,446,621) - -	(3,678,665)	•
Increase (decrease) in cash and cash equivalents	371,291	(2,475,995)	644,156	(1,85
Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the end of the year	3,835,304 4,206,595		4,692,689 5,336,845	
Changes in cash and cash equivalents for year	371,291	(2,475,995)	644,156	(1,85

## TELEFÔNICA BRASIL S.A. Statements of other comprehensive income Years ended December 31, 2015 and 2014 (In thousands of reais)

	12.31.15	pany 12.31.14	
Net income for the year	3,420,249	4,936,659	3,420,249 4
Unrealized losses on investments available for sale Taxes on unrealized losses on investments available for sale	(1,870) 636	(7,643) 2,599	,
	(1,234)		
Gains (losses) on derivative transactions	227,167		
Taxes on gains (losses) on derivative transactions	(77,236) 149,931	(113,958) 221,211	(77,236) ( 149,931
Cumulative Translation Adjustments (CTA) on transactions in foreign currency	21,679	(551)	21,679
Other net comprehensive income to be reclassified into income in subsequent periods	170,376	215,616	170,376
Actuarial gains (losses) and limitation effect of the surplus plan assets Tax on actuarial gains (losses) and limitation effect of the surplus plan assets	408,628 (138,933) 269,695	18,817	(136,510)
Gains (losses) on derivative transactions Taxes on gains (losses) on derivative transactions	(571,777) 194,404 (377,373)	-	(571,777) 194,404 (377,373)
Interest in comprehensive income of subsidiaries	(4,705)	-	-
Other net comprehensive income that shall not be reclassified to P&L for subsequent periods	(112,383)	(36,526)	(112,383)
Comprehensive income for the year, net of taxes	3,478,242	5,115,749	3,478,242 5

## TELEFÔNICA BRASIL S.A. Statements of value added Years ended December 31, 2015 and 2014 (In thousands in reais)

	Com 12.31.15	pany 12.31.14	Consolidate 12.31.15		
<b>Revenues</b> Sale of goods and services Other revenues	<b>46,382,330</b> 46,615,748 783,398	45,082,116	54,450,685	47,	
Provision for impairment of trade accounts receivable	(1,016,816)	•			
Inputs acquired from third parties Cost of goods and products sold and services rendered Materials, electric energy, third-party services and other expenses Loss/recovery of assets	(18,347,435) (9,843,692) (8,523,931) 20,188	(9,674,776) (8,101,062)	<b>(21,150,142)</b> (11,922,285) (9,218,942) (8,915)	(10,6	
Gross value added	28,034,895	27,129,785	33,251,390	28,	
Withholdings Depreciation and amortization	<b>(5,657,646)</b> (5,657,646)	• • • •	• • • •	<b>(5,2</b> (5,2	
Net value added produced	22,377,249	21,856,529	26,436,439	23,	
<b>Value added received in transfer</b> Equity pickup Financial income	<b>4,512,403</b> 748,526 3,763,877	742,628	2,036		
Total undistributed value added	26,889,652	24,468,488	31,167,140	25,	
Distribution of value added	(26,889,652)	(24,468,488)	(31,167,140)	(25,1	
Personnel, social charges and benefits Direct compensation Benefits Unemployment Compensation Fund (FGTS) Taxes, charges and contributions Federal State Local Debt remuneration Interest Rental Equity remuneration Interest on equity Dividends	· · · /	(2,039,202) (658,993) (133,986) (12,563,110) (3,016,423) (9,483,392) (63,295) (4,136,538) (2,336,330)	(2,498,009) (889,715) (173,947) (16,374,999) (5,356,192) (10,818,524) (200,283) (7,810,221) (5,496,055) (2,314,166) (3,420,249)	(2,0 (6 (1 (13,2	
Retained profit	(1,404,324)	(2,844,659)	( , ,	(2,8	

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

## 1) OPERATIONS

## a) Background information

Telefônica Brasil S.A. ("Company" or "Telefônica Brasil") is a publicly-traded corporation operating in telecommunication services and in the performance of activities that are necessary or useful in the rendering of such services, in conformity with the concessions and authorizations it has been granted. The Company, headquartered at Avenida Engenheiro Luiz Carlos Berrini, No. 1376, in the city and State of São Paulo, Brazil, is a member of Telefónica Group ("Group"), the telecommunications industry leader in Spain, also present in various European and Latin American countries.

At December 31, 2015 and 2014, Telefónica S.A. ("Telefónica"), the Group holding company based in Spain, held a total direct and indirect interest in the Company, including treasury shares of 73.58% and 73.81%, respectively (Note 23).

The Company is listed in the Brazilian Securities and Exchange Commission ("CVM") as a publicly-held company under Category A (issuers authorized to trade any marketable securities) and has shares traded on the São Paulo Stock Exchange ("BM&FBovespa"). The Company is also listed in the Securities and Exchange Commission ("SEC"), of the United States of America, and its American Depositary Shares ("ADSs") are classified under level II, backed only by preferred shares and traded in the New York Stock Exchange ("NYSE").

## b) Operations

The Company is primarily engaged in rendering land-line telephone and data services in the state of São Paulo, under Fixed Switched Telephone Service Concession Arrangement ("STFC") and Multimedia Communication Service ("SCM") authorization, respectively. Also, the Company is authorized to render

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other telecommunications services, such as SCM (data communication, including broadband internet), SMP (Personal Communication Services) and SEAC (Conditional Access Audiovisual Services), especially by means of DTH and cable technologies.

The Company is the grantee of an STFC concession to render land-line services in the local network and national long distance calls originated in sector 31 of Region III, which comprises the state of São Paulo (except for cities within sector 33), and has authorization for land-line calls originated in Regions I and II, as established in the General Service Concession Plan ("PGO").

In accordance with the service concession arrangement, every two years, during the arrangement's 20-year term, the Company shall pay a fee equivalent to 2% of its prior-year STFC revenue, net of applicable taxes and social contribution taxes (Note 22). The Company's current STFC concession arrangement is valid until December 31, 2025.

GVT Participações S.A. ("GVTPart.") is the controlling company of Global Village Telecom S.A. ("GVT"), companies that have been controlled by the Company since May 28, 2015 (Note 4). GVT is the direct controlling company of POP Internet Ltda. ("POP") and indirect controlling company of Innoweb Ltda. ("Innoweb"), Brazil-based entities operating in the telecommunications industry.

GVT is engaged in the provision of STFC, SCM and pay-TV (SEAC) services throughout Brazil. POP is a provider of free Internet access. Innoweb provides telephone services using VoIP technology, which allows calls using the Internet at lower costs than those using conventional telephone technology, using dedicated circuits.

The Company operates SMP services, in accordance with the authorizations it has been given. Frequency authorizations granted by Brazil's Telecommunications Regulatory Agency ("ANATEL") may be renewed only once, over a 15-year period, through payment, every two years after the first renewal, of fees equivalent to 2% of the Company's prior-year revenue, net of taxes and social contribution taxes, related to the application of the Basic and Alternative Service Plans (Note 22).

## NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

In the auction for sale of the remaining radiofrequency bands of 1,800 MHz, 1,900 MHz and 2,500 MHz, held by ANATEL on December 17, 2015, the Company was the outbidder of seven 2,500MHz frequency lots, having offered the amount of R\$185,450, as follows: lot E2 DDD11 Greater São Paulo - R\$110,250; lot E18 DDD21 Greater Rio - R\$55,000; lot E39 DDD48 Florianópolis and region - R\$500; lot E43 DDD51 Greater Porto Alegre - R\$16,690; lot E46 DDD54 Caxias do Sul and region - R\$2,085; lot E51 DDD63 Palmas and region - R\$400; and lot E58 DDD67 Dourados and region - R\$525.

As such, the Company will increase its service rendering capacity using 4G technology in important regions of the Brazilian territory, with additional 10+10 MHz band, supplementing the 20+20Mhz band acquired in the 2012 bidding.

The amount payable and use terms shall observe the rules provided in the bidding notice and as defined by ANATEL.

In the auction for sale of national 700MHz frequency, held by ANATEL at September 30, 2014, the Company won lot 3 among the others offered lots. The Authorization Term signed with ANATEL was published in the Federal Official Gazette ("DOU") on December 8, 2014.

The total amount of this license was of R\$2,770,320, as follows:

§ R\$1,657,502 referring to the total 700 MHz license amount, paid on the date of signature of the Authorization Term.

§ R\$1,112,818 (transaction not affecting cash, adjusted to present value), referring to a portion of the Company's liability arising from an agreement entered into with ANATEL, whereby the operators that won this auction shall organize Entidade Administradora do Processo de Redistribuição e Digitalização de Canais de TV e RTV ("EAD"), which will be responsible for equally performing all TV and RTV channel redistribution procedures and solutions to harmful interference in radio communication systems. The funds for these procedures shall be transferred by the operators in 4 annual installments adjusted by IGP-DI.

§ The amounts were recorded: (i) in licenses in intangible assets, being amortized over the remaining license term established in the Authorization Term (Note 14) and; (ii) in authorization licenses in current and noncurrent liabilities, for the remaining balance payable (Note 22).

We set out below a summary of the authorizations for rendering SMP service granted to the Company.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

Frequency	450 MHz	700 MHz	800 MHz	License 900 MHz	Expiration 1800 MHz	1900 MHz	2100 MHz	2.5 GHz
<u>Band</u>	14 MHz	20 MHz	25 MHz	5 MHz	20 MHz	10 MHz	30 MHz	40 MHz
<u>Operation</u> area								
Region 1								
Rio de Janeiro	-	Dec/29	Nov/20 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Espírito Santo	-	Dec/29	Nov/23 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Amazonas. Roraima. Amapá. Pará and Maranhão	-	Dec/29	Nov/28 (1)	Apr/23	Apr/23	-	Apr/23	Oct/27
Minas Gerais (except Triângulo Mineiro)	Oct/27	Dec/29	Apr/23 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Minas Gerais (Triângulo Mineiro)	Oct/27	Dec/29	-	Apr/20 (10)	Apr/20 (10)	Apr/23 (3)	Apr/23 (9)	Oct/27
Bahia	-	Dec/29	Jun/23 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Sergipe	Oct/27	Dec/29	Dec/23 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Alagoas. Ceará. Paraíba. Pernambuco.	Oct/27	Dec/29	-	-	Apr/23	Dec/22 (2)	Apr/23	Oct/27

#### Piauí and Rio Grande do Norte

Region 2 Paraná (excep Sector 20) and Santa Catarina	l	Dec/29	Apr/28 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Paraná sector 20 (5)	-	Dec/29	Apr/28 (1)	-	Apr/23	-	Apr/23	Oct/27
Rio Grande do Sul (except sector 30)	-	Dec/29	Dec/22 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Rio Grande do Sul (sector 30) (11)		Dec/29	-	-	Apr/23	Dec/22 (2)	Apr/23	Oct/27
Distrito Federa	ıl –	Dec/29	Jul/21 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Goiás and Tocantins	-	Dec/29	Oct/23 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Goiás (sector 25) (7)	-	Dec/29	-	-	Apr/23	Dec/22 (2)	Apr/23	Oct/27
Mato Grosso	-	Dec/29	Mar/24 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Mato Grosso do Sul (except sector 22)	-	Dec/29	Sept/24 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Mato Grosso do Sul (sector 22) (6)	-	Dec/29	-	-	Apr/23	Dec/22 (2)	Apr/23	Oct/27
Rondônia	-	Dec/29	Jul/24 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Acre	-	Dec/29	Jul/24 (1)	Apr/23	Apr/23	Apr/23 (3)	Apr/23	Oct/27
Region 3								
São Paulo	Oct/27(4)	Dec/29	Ago/23 (1)	-	Apr/23	Apr/23 (3)	Apr/23 (9)	Oct/27
São Paulo (Ribeirão Preto	Oct/27(4) D.	Dec/29	Jan/24 (1)	-	Apr/23	Apr/23 (3)	Apr/23	Oct/27

Guatapará and
Bonfim
Paulista)

São Paulo (Franca area and region)	Oct/27(4)	Dec/29	Ago/23 (1)	-	Apr/23	Apr/23 (3)	Apr/23	Oct/27
São Paulo (sector 33) (8)	-	Dec/29	-	-	Apr/23	Dec/22 (2)	Apr/23	Oct/27

(1) All authorization terms of bands A and B were already renewed for 15 years. Therefore, another renewal is not possible (completing 30 years of authorization).

(2) The authorization terms of L band, which were related to bands A or B, were renewed for the same period.

(3) L bands, which were realigned to J band, have the same renewal date of the latter (calculation of the realigned price observed this matter).

(4) In São Paulo, only in cities with CN from 13 to 19, the Company has the 450MHz license, maturing on October 18, 2027.

(5) Paraná – Sector 20 of PGO – cities of Londrina and Tamarana.

(6) Mato Grosso do Sul – Sector 22 of PGO – city of Paranaíba.

(7) Goiás – Sector 25 of PGO – cities of Buriti Alegre, Cachoeira Dourada, Inaciolândia, Itumbiara, Paranaiguara and São Simão.

(8) São Paulo - sector 33 of PGO - cities of Altinópolis, Aramina, Batatais, Brodosqui, Buritizal, Cajuru, Cássia dos Coqueiros, Colômbia, Franca, Guaíra, Guará, Ipuã, Ituverava, Jardinópolis, Miguelópolis, Morro Agudo, Nuporanga, Orlândia, Ribeirão Corrente, Sales de Oliveira, Santa Cruz da Esperança, Santo Antônio da Alegria and São Joaquim da Barra.

(9) Abstract of Authorization Term No. 42/2008 (MG) and No.21/2008 (SP), published in DOU of 4/29/08 and also on 4/30/08, although ANATEL considers 4/30/08 for control purposes, the Company conservatively considers 4/29/08.

(10) Next Authorization Terms to be renewed - E band (MG - Sector 3 - CTBC).

(11) Rio Grande do Sul – sector 30 – cities of Pelotas, Morro Redondo, Capão do Leão and Turuçu.

Service concessions and authorizations are granted by ANATEL, under the terms of Law No. 9472 of July 16, 1997 - General Telecommunications Law ("Lei Geral das Telecomunicações" - LGT), amended by Laws No. 9986 of July 18, 2000 and No. 12485 of September 12, 2011. Operation of such concessions is subject to supplementary regulations and plans.

## c) Agreement between Telefónica S.A. and Telecom Itália, S.p.A.

We set out below a brief description of the event occurred in connection with the agreement between Telefónica and Telecom Itália, S.p.A. ("Telecom Itália").

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

TELCO S.p.A. ("TELCO") had a 22.4% interest with voting rights in Telecom Itália, and is the largest shareholder of this company.

Telefónica holds indirect control in Telefónica Brasil and Telecom Itália holds an indirect interest in TIM S.A. ("TIM"), a Brazilian telecommunications company. Neither Telefónica, nor Telefônica Brasil or any other affiliate of Telefónica interfere in, are involved with or have decision-making powers over TIM operations in Brazil, also being lawfully and contractually forbidden to exercise any type of political power derived from indirect interest in relation to TIM operations in Brazil. TIM (Brazil) and Telefônica Brasil compete in all markets in which they operate in Brazil under permanent competitive stress and, in this context, as well as in relation to the other economic players in the telecommunications industry, maintain usual and customary contractual relations with one another (many of which are regulated and inspected by ANATEL) and/or which, as applicable, are informed to ANATEL and Brazil's Administrative Council for Economic Defense (CADE), concerning the commitments assumed before these agencies so as to ensure total independence of their operations.

On September 24, 2013, Telefónica entered into an agreement with the other shareholders of the Italian company TELCO whereby Telefónica subscribed and paid up capital in TELCO through a contribution of 324 million euros, receiving shares without voting rights of TELCO as consideration. As a result of this capital increase, the share capital of Telefónica with voting rights in TELCO remained unchanged, although their economic participation rose to 66%. Thus, the governance of TELCO, as well as the obligations of Telefónica to abstain from participating in or influencing the decisions that impact the industries where they both operate, remained unchanged.

On June 16, 2014, the Italian shareholders of TELCO decided to exercise their rights to request spin-off ensured by the Shareholders' Agreement of the company. This spin-off was approved by the Annual Shareholders' Meeting of TELCO held on July 9, 2014, and is subject to prior authorization by relevant authorities, including CADE and ANATEL in Brazil.

On December 22, 2014 and March 12, 2015, ANATEL authorized TELCO's spin-off, in a transaction impacting the swap transaction conducted with Vivendi S.A. ("Vivendi"). In the swap transaction agreed by and between Telefónica and Vivendi, Vivendi would exchange all its voting shares and part of its non-voting

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shares held in the Company for an indirect interest held by Telefónica in Telecom Itália, subject to certain conditions, such as prohibiting Vivendi to increase its interest in the Company.

The 61st ordinary session of CADE's Trial Court, held on March 25, 2015, approved TELCO's spin-off and the swap transaction agreed upon between Telefónica and Vivendi, subject to the execution of three concentration control agreements.

On June 24, 2015, the share swap transaction between Telefónica and Vivendi was completed, through its subsidiary *Société d'Investissements et de Gestion 108 SAS* ("FrHolding108"), through which FrHolding108 transferred shares to Telefónica representing 4.5% interest in the Company in exchange for 1,110,000,000 shares representing 8.2% of the common shares of Telecom Itália, previously held by TELCO.

On July 29, 2015, after close of business on the New York Stock Exchange, Vivendi disposed of all the preferred shares of the Company, representing 4% of its share capital. On the same date, the share swap transaction between Telefónica and FrHolding108 was completed. A such, as from said date, FrHolding108 no longer holds any shareholding interest in the Company.

As a result of the above, Telefónica no longer held, directly or indirectly, any economic interest in TELCO at December 31, 2015.

## d) Corporate Restructuring

The Company's Special Meeting held on May 28, 2015, approved acquisition of all the shares issued by GVTPart. and 675,571 shares of GVT, as well as the incorporation of shares of GVTPart. by the Company. As a consequence of these acts, the Company became the sole shareholder of GVTPart. and indirect controlling company of GVT, POP and Innoweb.

## NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

After concluding the aforementioned stages, the Company's Board of Directors' meeting held on September 22, 2015 analyzed the proposal of Corporate Restructuring involving the Company, its wholly-owned subsidiary (GVTPart.) and its indirect subsidiaries (GVT and POP), in such a way that at the end of the process, the services rendered by GVT that are not classified as telecommunication services will be centralized in POP and telecommunication services will be centralized in the Company.

Considering that in the implementation of the Corporate Reorganization all the companies involved are wholly-owned subsidiaries or indirect subsidiaries of the Company, there will not be right of retirement of the Company's shareholders (on the terms of article 137 of Law No. 6404/76, as amended), since the operations provided for will not affect the shareholding structure and will not result in capital increase and issue of new shares of the Company.

ANATEL, in its Executive Board's meeting held on November 4, 2015, granted the prior authorization for the Corporate Restructuring, subject to expected conditions compatible with those imposed in other similar transactions, whose content will be published by ANATEL in the DOU. The Company will make a supplementary communication, containing further details about the terms and conditions of the Corporate Restructuring, as well as the related notice convening the Company's Special Meeting about the matter.

# 2) BASIS OF PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS

## 2.1) Statement of Compliance

The individual financial statements (Company) and the consolidated financial statements (Consolidated) were prepared and are presented in accordance with the accounting practices adopted in Brazil, which comprise CVM standards and CPC pronouncements, in compliance with the International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB). All significant information in the financial statements - and solely such information - is disclosed and corresponds to that

used by management in its administration.

At the meeting held on February 15, 2016, the Executive Board authorized the issuance of these financial statements, which were ratified by the Board of Directors at a meeting held on February 19, 2016.

## 2.2) Basis of preparation and presentation

The Company's financial statements for the years ended December 31, 2015 and 2014 are presented in thousands of reais (unless otherwise stated) and were prepared under a going concern assumption.

The financial statements were prepared on a historical cost basis (except where different criteria are required) and adjusted to reflect the valuation of assets and liabilities measured at fair value or considering the mark-to-market valuation when such valuations are required by IFRS.

These financial statements were prepared under various measurement bases used in accounting estimates. The accounting estimates involved in the preparation of these financial statements were based on objective and subjective factors, considering management's judgment for determining the adequate amounts to be recorded in the financial statements. Significant items subject to these estimates and assumptions include selection of useful lives and recoverability of property and equipment in operations, measurement of financial assets at fair value and under present value adjustment method, as well as non-financial assets acquired in a business combination, credit risk analysis in determining estimated impairment losses of trade accounts receivable, as well as the analysis of other risks in determining other provisions, including for contingencies. The book values of assets and liabilities recognized, which represent hedged items at fair value, which, alternatively, would have been recorded at amortized cost, are adjusted to state the variations in fair values attributable to the hedged risks.

Settlement of transactions involving these estimates may result in amounts significantly different from those recorded in the financial statements due to the probabilistic treatment inherent to the estimate process. The Company reviews its estimates at least on an annual basis.

## NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

Certain accounts in the tables of these notes to financial statements and the Statement of Value Added were reclassified so as to allow comparison of information for the years ended December 31, 2015 and 2014, as applicable.

To allow comparability of the consolidated financial statements for the years ended December 31, 2015 and 2014, the effects from consolidation of GVTPart. as from May 1, 2015 shall be considered.

In compliance with CVM Rule No. 565, of June 15, 2015, the Company reports, in Note 36, the pro forma consolidated income statements (not audited or not reviewed) for the years ended December 31, 2015 and 2014.

The Company declares that the consolidated financial statements are in compliance with the IFRS issued by IASB and also in accordance with the pronouncements, interpretations and guidelines issued by CPC in force as of December 31, 2015, which are the same followed by the financial statements at December 31, 2014, except for the new pronouncements, interpretations and amendments, of the following standards, amendments and interpretations published by IASB and IFRS Interpretations Committee (IFRIC), described below, which became effective for the year ended December 31, 2015:

<u>IAS 19 Defined Benefit Plans: Employee Contributions – Amendments to IAS 19</u>: These amendments require that an entity consider contributions of employees or third parties in accounting for defined benefit plans. These amendments require that such contributions that are linked to the service be attributed to the periods of service as negative benefit. The amendments clarify that, if the amount of the contributions does not depend on the number of years of service, the entity is authorized to recognize such contributions, as service cost reduction in the period in which the service is rendered, instead of allocating these contributions to the periods of service. Amendments become effective as from July 1, 2014 on a retrospective basis. The application of this amendments did not have any impact on the Company's consolidated financial statements.

Annual improvements - 2010-2012 cycle:

• <u>IFRS 2 Share Based Payments</u>: This amendment changed the definition of vesting relating to the purchase conditions and its implementation is effective beginning on or after July 1, 2014. The Company does not believe that these amendments may significantly impact its financial position.

• <u>IFRS 3 Business Combinations:</u> This amendment changed the subsequent accounting for contingent consideration in a business combination. Contingent consideration on acquisition of a business that is not classified as equity is subsequently measured at fair value through profit or loss, whether or not included in the scope of IFRS 9 Financial Instruments. This change is effective for new business combinations after July 1, 2014. The Company considered the application of these changes to the business combinations occurred upon acquisition of GVTPart. (Note 4).

• <u>IFRS 8 Operating Segments:</u> These amendments are related to: (i) the aggregation of operating segments, which can be combined / aggregated whether they are in accordance with the criteria of the rule, in other words, if the segments have similar economic characteristics and are similar in other qualitative aspects. If they are combined, the entity shall disclose the economic characteristics used to assess whether the segments are similar; and (ii) the reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

These amendments became effective as from July 1, 2014. Considering the fact that the Company and its subsidiaries operate in a sole operating segment, this amendment did not have any significantly impact on the Company's financial statements.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

• <u>IAS 16 Property. Plant and Equipment and IAS 38 Intangible Assets:</u> The amendments to IAS 16.35 (a) and IAS 38.80 (a) clarify that a revaluation can be made as follows: i) adjust the recorded gross amount of asset to market value or, ii) determine the market value and proportionally adjust the recorded gross amount so that the resulting recorded amount is equal to the market value. IASB also clarifies that the accumulated depreciation/amortization is the difference between the recorded gross amount and the asset's book value (i.e., the recorded gross amount – accumulated depreciation/amortization = book value). The amendment to IAS 16.35 (b) and IAS 38.80 (b) clarifies that the accumulated depreciation/amortization is eliminated so that the recorded gross amount and the book value is equal to the market value. Amendments become effective as from July 1, 2014 on a retrospective basis. Considering that the revaluation of fixed or intangible assets is not allowed in Brazil, the application of the amendments to this amendment did not have any impact on the Company's financial statements.

• <u>IAS 24 Related Party Disclosures</u>: The amendment to this standard clarifies that a management entity of other entity that provides key personnel for provision of management services is a subject related to related party disclosures. Additionally, an entity that used a management entity shall disclose the expenses incurred with management services. Amendments become effective as from July 1, 2014 on a retrospective basis. The application of this amendment did not affect significantly the Company's related party disclosures.

## Annual improvements - 2011-2013 cycle:

• <u>IFRS 3 Business Combinations:</u> The amendments to this standard clarify that joint arrangements (and not only joint ventures) are not included in the application of IFRS 3. The amendments are effective on or after July 1, 2014 on a prospective basis. The application of these amendments did not have any significant impact on the Company's consolidated financial statements.

• <u>IFRS 13 Fair Value Measurement</u>: This amendment is related to the application of the exception to financial assets portfolio, financial liabilities and other contracts. The amendment is effective as from July 1, 2014. The application of this amendments did not have a significant impact on the Company's consolidated financial statements.

• <u>IAS 40 Investment Property</u>: Amendment to this standard clarifies the relationship between IFRS 3 and IAS 40 for classification of property as investment property or property occupied by owner. The description of ancillary services determined in IAS 40, which provides a difference between investment property and owner of occupied property (IFRS 3) is used to determine whether the operation refers to the purchase of an asset or a business combination. This amendment entered in force as from July 1, 2014 on a prospective basis. The application of this amendment did not have any significant impact on the Company's consolidated financial statements.

On the date of preparation of these financial statements, the following IFRS amendments had been published; however, their application was not compulsory:

NOTES TO FINANCIAL STATEMENTS	
Years ended December 31, 2015 and 2014	
(In thousands of reais, unless otherwise stated)	
Standards and Amendments to Standards	Effective as from
Annual improvements to IFRS Cycle 2012 to 2014 include:	
IFRS 5 Non-current Assets Held for Sale and Discontinued Operations, amended	
IFRS 7 Financial Instruments: Disclosures (Financial Instruments: Disclosures) amended.	January 1, 2016
IAS 19 Employee Benefits, amended (Discount rate: regional market issue)	
IAS 34 Interim Financial Reporting, amended.	
IAS 1 Disclosure Initiative, amended.	January 1, 2016
IFRS 10. 12 and IAS 28 Investment Entities: Applying the	
Consolidation Exception, amended.	January 1, 2016
IFRS 11 Accounting for Acquisitions of Interest in Joint Operations,	
amended.	January 1, 2016
IFRS 14 Regulatory Deferral Account, issued.	January 1, 2016
IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortization. amended.	January 1, 2016
	January 1, 2016

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Amendments to IAS 27 Equity Method in Separate Financial Statements, amended.

IFRS 9 Financial Instruments, issue of final draft	January 1, 2018
IFRS 15 Revenue from Contracts with Customers, issued.	January 1, 2018
IFRS 16 Leases, issued.	January 1, 2019

The Company does not early adopt any pronouncement, interpretation or amendment that has been issued, whose application is not compulsory. Based on the analyses made to date, the Company estimates that the adoption of most of these standards, amendments and improvements will not have a significant impact on the consolidated financial statements in the initial period of application. However, IFRS 15 is likely to have an impact in the timing and amount of revenue recognition in connection with certain bundled revenue transactions. The Group is currently assessing the impact of the application of this standard. Also, the changes introduced by IFRS 9 will affect financial instruments and transactions with financial instruments carried out on or after January 1, 2018. In addition to this, IFRS 16 requires a company to report on the balance sheet lease assets and lease liabilities for all leases (other than short-term leases and leases of low-value assets). Therefore, changes introduced by IFRS 16 are likely to have a significant impact in the Company's financial statements.

## 2.3) Basis for consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries at December 31, 2015 and 2014. Control is obtained when the Company is exposed or has the right to variable returns based on its involvement with the investee and has the capacity of affecting these returns through the power exercised in relation to the investee.

Specifically, the Company control an investee if, and only if, it has: i) power in relation to the investee (i.e., existing rights that ensure to it the current capacity of directing investee's activities); ii) exposure or right to variable returns based on its involvement with the investee; and ii) the capacity to use its power in relation to investee to affects the results.

Generally, there is the assumption that the majority of voting rights results in control. In order to support this assumption and when the Company has less than the majority of voting rights or similar rights of an investee, the Company considers all relevant facts and circumstances in evaluating whether it has power in relation to an investee, including: i) the contractual agreement with other parties holding voting rights of the investee; ii) rights originated in contractual agreements; and iii) voting rights and potential voting rights of the Company.

# NOTES TO FINANCIAL STATEMENTS

## Years ended December 31, 2015 and 2014

## (In thousands of reais, unless otherwise stated)

The Company evaluates whether it exercises control or not of an investee if facts and circumstances indicate that there are changes in one or more of the three control elements. Consolidation of a subsidiary begins when the Company obtains control in relation to the subsidiary and ends when the Company stops exercising the referred to control. Assets, liabilities and P&L of a subsidiary acquired or disposed of in the year are included in the consolidated financial statements as from the date on which the company obtains control until the date the company no longer exercises control over the subsidiary.

At December 31, 2015 and 2014, the Company held interest in the following companies:

Investees Telefônica Data S.A. ("TData")	Type of Investment Wholly-owned subsidiary	% of ir At 12/31/2015 100.00%		Country
GVT Participações S.A. ("GVTPart.") (Note 4)	Wholly-owned subsidiary	100.00%	-	
Aliança Atlântica Holding B.V. ("Aliança")	Jointly controlled subsidiary	50.00%	50.00%	
Companhia AIX de Participações ("AIX")	Jointly controlled subsidiary	50.00%	50.00%	
Companhia ACT de Participações ("ACT")	Jointly controlled subsidiary	50.00%	50.00%	

Interests held in subsidiary or jointly-controlled entity are measured under the equity method in the individual financial statements. In the consolidated financial statements, investments and all asset and liability balances, revenues and expenses arising from transactions and interest held in subsidiaries are fully eliminated. Investments in jointly-controlled entities are measured under the equity method in the consolidated financial statements.

## 3) SUMMARY OF SIGNIFICANT ACCOUNTING PRACTICES

### a) Cash and cash equivalents

These are maintained in order to meet short-term cash commitments and not for investment or other purposes. The Company and subsidiaries consider cash equivalents a short-term investment readily convertible into a known amount of cash and subject to insignificant risk of change in value. Short-term investments are qualified as cash-equivalent when redeemable within 90 days (Note 5).

### b) Trade accounts receivable, net

These are evaluated by the value of the services provided in accordance with the contracted conditions, net of estimated impairment losses. These include the services provided to customers, which were still not billed until balance sheet date, as well as other trade accounts receivable related to the sale of cellphones, SIM cards, accessories and rent of IT equipment (TData's "Soluciona TI" product). The estimated impairment losses are set up at sufficient amounts to cover any losses and consider mainly the expected default (Note 6).

### c) Inventories

These are evaluated and presented at the average acquisition cost or by the net realizable value, whichever is lower. These include cellphones, SIM cards, prepaid cards, accessories, consumption materials and maintenance. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs necessary to make the sale (Note 7).

Estimated impairment losses are set up for materials and devices considered obsolete or whose carrying amounts are in excess of those usually commercialized by the Company within a reasonable period of time.

### d) Prepaid expenses

These are stated at amounts effectively disbursed referred to services contracted by not incurred yet. Prepaid expenses are allocated to P&L to the extent that related services are rendered and economic benefits obtained (Note 10).

Page 18

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

### e) Investments

The Company's investments in investees (subsidiaries or jointly-controlled entities) are accounted for using the equity method in the individual financial statements. In the consolidated financial statements investments in subsidiaries are fully eliminated and investments in jointly-controlled entities are stated by the equity method without being eliminated.

Joint control is the contractually agreed sharing of a control, only existing when decisions about relevant activities call for unanimous agreement by the parties sharing control.

Based on the equity pickup method, investments are recorded in balance sheets at cost plus changes after the acquisition of the equity interest.

The income statement reflects the portion of P&L from operations in investees.

When changes are directly recognized in the investees' equity, the Company will recognize its portion in variations occurred, as well as record these variations in the statements of changes in equity and in the statements of comprehensive income, where applicable.

The financial statements of investees are prepared for the same reporting period of the Company. Whenever necessary, adjustments are made so that the accounting policies are in accordance with those adopted by the Company.

After the equity method is applied, the Company determines whether there is need to recognize additional impairment of its investment in investees. At each closing date, the Company determines whether there is

objective evidence of impairment of investment in the affiliate. If so, the Company calculates the recoverable amount as the difference between the recoverable value of the investees and their book value, and recognizes the amount in P&L.

When there is loss of significant influence over the investees, the Company evaluates and recognizes the investment, at this moment, at fair value. Any difference between the investees' book value by the time it loses significant influence and the fair value of the remaining investment and revenue from sale is recognized in P&L.

Upon consolidation, all asset and liability balances, revenues and expenses arising from transactions and interest held in equity between the Company and its subsidiaries were eliminated.

Foreign exchange variations in Aliança's equity (jointly-controlled entity) are recognized in the Company's equity in other comprehensive income ("Difference of conversion of investments abroad", Note 23).

## f) Property, plant and equipament, net

Property, plant and equipament are stated at acquisition and/or construction cost, net of accumulated depreciation and/or accumulated impairment losses, if any. Such cost includes the borrowing costs for long-term construction projects if the recognition criteria are met, and is stated net of ICMS (State VAT) credits, which were recorded as recoverable taxes.

Asset costs are capitalized until the asset becomes operational. Costs incurred after the asset becomes operational and that do not improve the functionality or extend the useful life of the asset are immediately expensed, under the accrual method of accounting. When significant parts of fixed assets are required to be replaced at intervals, the Company recognizes such parts as individual assets with specific useful life and depreciation. Likewise, expenses that represent asset improvement (expanded installed capacity or useful life) are capitalized.

All the other repair and maintenance costs are recognized in the income statement as incurred.

## NOTES TO FINANCIAL STATEMENTS

### Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

The present value of the expected cost for the decommissioning of towers and equipment on leased property is capitalized in the cost of the respective asset matched with the provision for dismantling obligations (Note 19) and depreciated over the useful life of the related assets, which do not exceed the lease term.

Depreciation is calculated by the straight-line method over the useful life of assets, at rates that take into account the estimated useful lives of assets based on technical analyses. The assets' residual values, useful life and methods of depreciation are reviewed on a yearly basis, adjusted prospectively, if appropriate. Useful life in terms of depreciation rates, which is reviewed annually by the Company is stated in Note 13.

Property and equipment items are written off when sold or when no future economic benefit is expected from their use or sale. Any gains or losses arising from write-off of assets (measured as the difference between the net disposal proceeds and the net book value of the asset) are recognized in the income statement in the year when the asset is written off.

Following is a brief description of the main fixed asset items, note 13:

• <u>Switching equipment:</u> This includes switching centers and control, gateway, platforms and other switching equipment.

• <u>Equipment and transmission media</u> These include base radio station, microcells, minicells, repeaters, antennas, radios, access networks, concentrators, cables, TV equipment and other equipment and transmission means.

• <u>Terminal/modem equipment:</u> Includes cellphones and modems (rent and free lease), CPCT, public telephones and other terminal equipment.

• <u>Infrastructure:</u> This includes buildings, elevators, central air conditioning equipment, towers, posts, containers, energy equipment, land piping, support and protectors, leasehold improvements, etc.

• <u>Other fixed asset items:</u> These include vehicles, repair and construction tools and instruments, telesupervision equipment, IT equipment, testing and measurement equipment, fixtures and other goods for general use.

## g) Intangible assets, net

Intangible assets acquired separately are measured at cost upon their initial recognition. The cost of an intangible asset acquired in a business combination is its fair value at the acquisition date.

After initial recognition, intangible assets are stated at acquisition and/or buildup cost, net of amortization and accumulated provision for impairment, where applicable. Intangible assets generated internally, excluding capitalized development costs, are not capitalized, and the expense is reflected in the income statement for the year in which it is incurred.

The useful life of intangible assets is considered finite or indefinite.

• <u>Intangible assets with finite useful lives</u> are amortized over their economic useful lives under the straight-line method and are tested for impairment whenever there is any indication of impairment loss. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed on an annual basis.

Changes in the estimated useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. The amortization expense on intangible assets with finite life is recognized in the income statement in the cost/expense category consistent with the function of the intangible assets.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

## (In thousands of reais, unless otherwise stated)

• <u>Intangible assets with indefinite useful lives</u> are not amortized, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. Otherwise, changes in useful life – from indefinite to finite - are made on a prospective manner. Goodwill generated upon investment acquisition is treated as intangible assets of indefinite useful lives.

Gains and losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the book value of the asset, and recognized in the income statement on disposal.

Following is a brief description of the key intangible asset items with finite useful lives, Note 14:

• <u>Software:</u> This includes licenses of software used for operational, commercial and administrative activities of the Company.

• <u>Customer portfolio</u>: This includes intangible assets acquired through business combination, recorded at fair value at acquisition date.

• <u>Trademarks</u>: These include intangible assets acquired through business combination, recorded at fair value at acquisition date.

• <u>Licenses:</u> These include concession and authorization licenses, acquired from ANATEL for provision of telecommunication services. These also include licenses from business combinations, recorded at fair value at acquisition date.

## h) <u>Leases</u>

Characterization of a contract as commercial leasing is based on substantive aspects related to use of an asset or specific assets, or still to the right of using a certain asset, on the date of beginning of its execution.

<u>Finance lease agreements:</u> By means of these agreements, the Company obtains substantially all risks and rewards referring to the property of the leased item. These are capitalized at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Initial direct costs incurred in the transaction are added to cost, where applicable. Payments of finance lease agreements are allocated to financial charges and reduction of finance lease liabilities in order to obtain constant interest rate on the outstanding liability balance. Implicit interest recognized in liabilities is allocated to the income statement over the lease term using the effective interest rate method.

Financial lease assets are depreciated according to their estimated useful lives or the lease term, whichever is shorter.

• <u>As lessee:</u> transmission equipment and media arising from a joint construction agreement with another telecomm operator, based on an optical network linked to the power transmission line, interconnecting the northern Brazilian cities to the Company's national backbone and lease of towers and rooftops (arising from sale and finance leaseback, for which the net book value of the assets upon disposal remained unchanged, a liability was recognized at the present value of minimum lease payments and deferred income was recorded at the difference between the selling price and the mentioned present value. (Note 13e).

• <u>As lessor:</u> Lease of IT equipment (Soluciona TI product) for which the Company recognizes revenue, upon inception, at the present value of lease payments matched with accounts receivable (Note 6).

The difference between the nominal amount of lease payments and booked accounts receivable/payable is recognized as finance income/expenses using the effective interest rate method over the lease term.

<u>Operational lease:</u> These are lease agreements where lessor holds a significant portion of risks and rewards, whose effects are recognized in P&L for the year over the contractual term.

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

## i) Analysis of the recoverability of non- financial assets

The Company annually reviews the net book value of assets in order to evaluate events or changes in economic, operating or technological circumstances that may indicate impairment losses. When such evidence is found, and net book value exceeds recoverable amount, a provision for impairment is recorded so as to adjust the net book value to the recoverable amount.

The recoverable amount of an asset or a cash generating unit is defined as the higher of value in use and net sales value.

Upon estimation of the value in use of an asset or cash-generating unit, estimated future cash flows are discounted at present value using a discount rate based on the capital cost rate (The Capital Asset Pricing Model – CAPM) before taxes, which reflects the weighted average cost of capita and specific risks of the asset or cash-generating unit (CGU).

Whenever possible, the net sale value is determined based on a firm sale agreement executed on an arm's length basis between knowledgeable and interest parties, adjusted by expenses attributable to the sale of assets or, when there is no firm sale agreement, based on the market price of an active market, or on the latest transaction price involving similar assets.

Impairment losses of continuing operations, including impairment on inventories, are recognized in the income statement in those expense categories consistent with the function of the impaired asset.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased.

A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's or CGU's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceeds the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the income statement.

The following assets have specific characteristics for impairment testing:

• <u>Goodwill:</u> Goodwill is tested for impairment annually at the reporting date or before that when circumstances indicate that the carrying value may be impaired. Where the recoverable amount is less than the carrying amount, an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods.

• <u>Intangible assets</u>: Intangible assets with indefinite useful life are tested for impairment annually at the reporting date either individually or at the CGU level, as appropriate, and when circumstances indicate that the carrying value may be impaired.

• <u>Determination of value in use:</u> The key assumptions used to estimate value in use are:

<u>Revenues:</u> Revenue is projected considering the growth in customer base, the evolution of market revenue in view of GDP and the Company's share in this market.

<u>Operating costs and expenses:</u> Variable costs and expenses are projected in accordance with the dynamics of the customers base, and fixed costs are projected in line with the historical performance of the Company, as well as with revenue growth; and

<u>Capital investments</u>: Investments in capital goods were estimated considering the technological infrastructure necessary to enable the provision of services.

Key assumptions were based on the Company's historical performance and reasonable macroeconomic assumptions grounded on financial market projections, documented and approved by Company management.

Page 22

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

The impairment test of the Company and subsidiary's fixed and intangible assets did not result in recognition of impairment losses for the years ended December 31, 2015 and 2014, since their estimated market value is greater than the net carrying amount as of the estimation date.

## j) Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at the acquisition-date fair value, and the fair value of any noncontrolling interests in the acquiree.

For each business combination, the Company measures noncontrolling interests in the acquiree either at its fair value or on the basis of its proportionate share in the identifiable net assets of the acquiree. Costs directly attributable to the acquisition is recorded as expenses, as incurred.

Upon acquiring a business, the Company assesses financial assets acquired and liabilities assumed so as to classify and allocate them in accordance with contractual terms, economic circumstances and relevant conditions on the acquisition date, including the segregation, by the acquiree, of embedded derivatives existing in host contracts in the acquiree.

In the event of a business combination in stages, the ownership interest previously held in the acquiree's capital is remeased at fair value on the date control is acquired, and any impacts are recognized in the income statement.

Any contingent portion to be transferred by the acquirer will be recognized at fair value on acquisition date. Subsequent changes in the fair value of the contingent portion to be considered as an asset or liability is

recognized in the income statement or in other comprehensive income. Contingent consideration on acquisition of a business that is not classified as equity is subsequently measured at fair value through profit or loss, whether or not included in the scope of IFRS 9 Financial Instruments.

Goodwill is initially measured as transferred payment exceeding amount in relation to acquired net assets (identifiable net assets acquired and liabilities assumed). If consideration is lower than fair value of acquired net assets, the difference must be recognized as gain in the income statement.

After initial recognition, goodwill is measured at cost, less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to the cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a CGU and part of the operation within that CGU is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is allocated based on the relative fair values of the disposed operation and the portion of the CGU retained.

## k) Financial instruments - initial recognition and subsequent measurement

K.1) Financial assets

### Initial recognition and measurement

Financial assets are initially classified as financial assets at fair value through profit or loss, loans and receivables, investments held to maturity, financial assets available for sale or derivatives classified as effective hedge instruments, as applicable. The Company determines the classification of its financial assets upon initial recognition, as they become part of the instrument's contractual provisions.

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

All financial assets are initially recognized at fair value, plus, in the case of investment that is not determined at fair value through profit or loss, the transaction cost that are directly attributable to the acquisition of the financial asset.

Sales and purchases of financial assets that involve delivery of assets within a time frame established by regulation or in the marketplace concerned (regular way purchases) are recognized on the transaction date, i.e., the date on which the Company commits itself to purchasing or selling the asset.

The Company's consolidated financial assets include cash and cash equivalents, trade accounts receivable, listed and unlisted financial instruments and derivative financial instruments.

Subsequent measurement

Subsequent measurement of financial assets depends on their classification, which can be as follows:

<u>Financial assets at fair value through profit or loss</u>: These include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if acquired to be sold within short term. This category includes derivative financial instruments contracted by the Company which do not meet the hedge accounting criteria set out by the corresponding standard. Financial assets at fair value through profit or loss are stated in balance sheets at fair value with their corresponding gains or losses recognized in P&L.

<u>Loans and receivables</u>: these refer to non-derivative financial assets with fixed or determinable payments, however not traded in an active market. After initial measurement, these financial assets are stated at amortized cost, using effective interest rate method, less impairment, where applicable. Amortized cost is calculated taking into account any discount or "premium" on acquisition and fees or costs incurred. Amortization of effective interest rate method is included in the financial income line in P&L.

<u>Investments held to maturity</u>: Non-derivative financial assets with fixed or determinable payment and fixed maturity date are classified as held to maturity when the Company shows intention and financial capacity to hold them up to maturity. After their initial recognition, investments held to maturity are measured at amortized cost using the effective interest rate method, less impairment losses, where applicable. The amortized cost is calculated taking into consideration any discount or "premium" upon acquisition as well as the fees and costs incurred. Amortization of effective interest rate method is included in the financial income line in P&L, as applicable. The Company did not record investments held to maturity for the years ended December 31, 2015 and 2014.

*Financial assets available for sale:* These are non-derivative financial assets not classified as: (i) loans and receivables; (ii) investments held to maturity; or (iv) financial assets at fair value through profit or loss. These financial assets include equity and debt instruments. Debt instruments in this category are those which are intended to be held for an indefinite period and can be sold to meet liquidity needs or in response to changes in market conditions.

After initial measurement, financial assets available for sale are measured at fair value, with unrealized gains and losses being recognized directly in other comprehensive income until such time as the investment is written off, except for impairment losses, interest calculated using the effective interest rate method and gains or losses due to exchange variations on monetary assets, which are recognized directly in the income statement for the year.

When the investment is written-off or when a loss is determined due to impairment, the cumulative gains or losses which were previously recognized in other comprehensive income should be recognized in the statement of income.

The fair value of financial assets available for sale denominated in foreign currency is measured in the foreign currency and translated at the spot exchange rate at financial statements date. Changes in fair value attributable to translation differences that result from a change in amortized cost of the asset are recognized in the income statement, and other variations are recognized directly in equity.

Derecognition (write-off):

Page 24

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

A financial asset (or, whenever the case, a part of a financial asset, or a part of a group of similar financial assets) is derecognized when:

• The rights to receive the cash flows from the asset have expired;

• The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (i) the Company has transferred substantially all the risks and rewards of the asset, or (ii) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive the cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards related to the asset, the Company continues to recognize a financial asset to the extent of its continuing involvement in the financial asset.

### k.2) Impairment of financial assets

The Company and its subsidiaries evaluate at balance sheet date if there is any objective evidence indicating that the financial asset or group of financial assets is not recoverable. A loss only exists if, and only if, there is an objective evidence of impairment as a result of one or more events that have occurred after initial recognition of the asset (a "loss event" occurred) and such event has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reasonably estimated.

Evidence of impairment loss may include indication that the borrowing parties are going through significant financial hardship. The probability that they will go bankrupt or other financial reorganization, that there will be default or late payment of interest or principal may be indicated by a measurable drop in the estimated future cash flows, such as changes in maturity or economic conditions related to defaults.

### Financial assets at amortized cost

The Company and its subsidiaries initially assess individually if there is clear evidence of impairment loss of each financial asset that is individually relevant, or in group for financial assets that are not individually significant. If the Company concludes that there is no evidence of impairment loss for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics which is then assessed collectively for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in any joint assessment of impairment.

When there is clear evidence of impairment, the amount of the loss is measured as the difference between book value of asset and the present value of estimated future cash flows (less expected future credit losses not yet incurred). The present value of estimated future cash flows is discounted at the original effective interest rate for the financial asset.

The carrying amount of an asset is reduced by a provision and the loss amount is recognized in the income statement. Loans together with the provision are written-off when there is no realistic prospect of their future recovery and all guarantees have been realized or transferred to the Company or its subsidiaries. If, in a subsequent year, estimated impairment increases or decreases due to an event after impairment recognition, impairment loss previously recognized will be adjusted accordingly. Should a written-off asset be recovered in the future, such recovery is recognized in the income statement.

Financial instruments available for sale

The Company and its subsidiaries assess at the balance sheet date whether there is objective evidence that an investment is impaired.

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

For investment in securities classified as available for sale, objective evidence include a significant and prolonged loss in fair value of investments, below their book value.

When there is evidence of impairment loss, the accumulated loss, measured by the difference between acquisition cost and the current fair value, less impairment loss are recognized directly in P&L, is reclassified from equity to P&L. Increases in their fair value after impairment are recognized directly in other comprehensive income.

As for debt securities classified as available for sale, impairment loss is determined based on the same criteria used for financial assets at amortized cost. However, the impairment amount recorded is the cumulative loss measured by the difference between amortized cost and the current fair value, less any impairment loss in the investment previously recognized in the income statements.

Subsequently, interest is computed at the effective interest rate used to discount future cash flows for impairment of asset book value. Interest income is recorded as financial income.

When, in a subsequent year, the fair value of a debt instrument increases, and this increase can be objectively related to an event occurred after the recognition of the impairment loss in the income statements, the impairment loss is not reversed.

k.3) Financial liabilities

Initial recognition and measurement

Upon initial recognition, the Company's financial liabilities are classified in the following categories: financial liabilities measured at fair value through profit or loss, loans and financing, accounts payable or derivatives classified as hedging instruments, as the case may be.

Financial liabilities are initially recognized at fair value plus, in the case of loans and financing, transaction cost directly attributable thereto.

The financial liabilities of the Company and its subsidiaries include trade accounts payable, loans and financing and derivative financial instruments.

Subsequent measurement

Measurement of financial liabilities depends on their classification, which can be as follows:

*Financial liabilities at fair value through profit or loss:* These include financial liabilities designated upon initial recognition at fair value through profit or loss. This category also includes derivative financial instruments contracted by the Company which do not meet the hedge accounting criteria set out by the corresponding standard.

In the years ended December 31, 2015 and 2014, the Company and its subsidiaries did not record any liability at fair value through profit or loss upon initial recognition.

<u>Loans and financing</u>: After initial recognition, loans and financing subject to interest are subsequently measured at amortized cost, using the effective interest rate method. Gains and losses are recognized in the income statement when the liabilities are derecognized as well as through the effective interest rate amortization process.

Derecognition (write-off):

A financial liability is derecognized when the liability has been revoked, cancelled or expired.

When an existing financial liability is replaced by another of the same lender, and the terms of the instruments are substantially different, or when the terms of an existing debt instrument are substantially modified, this replacement or modification is treated as derecognition of the original liability and recognition of a new liability, and the difference in the corresponding carrying amounts is recognized in the income statement.

Page 26

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

k.4) Financial instruments - net

Financial assets and liabilities are presented net in the balance sheet if, and only if, there is a current enforceable legal right of offsetting the amounts recognized and if there is the intention to offset or realize the asset and settle the liability simultaneously.

## I) Derivative financial instruments and hedge accounting

The Company and its subsidiaries use derivative financial instruments, such as currency and interest rate swap to hedge against exchange variation risks.

Derivative financial instruments designated in hedge transactions are initially recognized at fair value on the date on which the derivative contract is entered into, being subsequently revalued also at fair value. Derivatives are presented as financial assets when the fair value of the instrument is positive and as financial liabilities when the fair value of the instrument is negative.

Any gains or losses resulting from changes in fair value of derivatives during the year are posted directly to the income statement, except for the effective portion of cash flow hedges, which is recognized directly in equity as other comprehensive income and subsequently reclassified to P&L when the hedged item affects P&L.

For the purpose of hedge accounting, hedges are classified as: cash flow hedges and fair value hedges.

At the inception of a hedge relationship, the Company and its subsidiaries formally designate and document the hedge relationship to which they wish to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged, the nature of the risks excluded from the hedge, the prospective statement of hedge effectiveness and how the entity will assess the effectiveness of changes in the hedging instrument's fair value in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk.

As for cash flow hedges, the hedge relationship documentation also includes the highly probable forecast nature of the transaction as well as the periods expected to transfer gains or losses arising from hedge instruments from equity to the income statement. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

The Company's contracts are classified as cash flow hedges when they protect from changes in cash flows that are attributable to a particular risk associated to a recognized liability that may affect the result of operations, and as fair value hedges when they protect from changes in the fair value of an identified part of certain liabilities that are attributable to a particular risk and may affect the result of operations.

## Cash flow hedges

Cash flow hedges meeting the recording criteria are accounted for as follows: (i) the portion of gain or loss from the hedge instrument determined as effective hedge shall be recognized directly in equity (in other comprehensive income), and (ii) the ineffective portion of gain or loss from the hedge instrument shall be recognized in the income statement.

When the Company's documented risk management strategy for any given hedge relationship excludes from the hedge effectiveness evaluation any particular component of gain or loss or the corresponding cash flows from the hedge instrument, that gain or loss component is recognized in financial income (expenses).

Amounts recorded in other comprehensive income are immediately transferred to the income statement when the hedged transaction affects P&L, for example, when the hedged financial income or expenses are recognized or when a sale occurs. When a hedged item is the cost of a non-financial asset or liability, amounts recorded in equity are transferred at the initial book value of the non-financial assets and liabilities.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover (as part of the hedging strategy), or if its designation as a hedge is revoked, or when the hedge fails to meet the hedge accounting criteria, any cumulative gain or loss previously recognized in other comprehensive income remains separately in equity until the forecast transaction occurs or the firm commitment is fulfilled.

The Company and its subsidiaries use forward exchange contracts to hedge against their exposure to the currency risk related to forecast future highly-probable transactions and firm commitments.

## Fair value hedges

*Fair value hedges meeting the recording criteria are accounted for as follows:* (i) gain or loss from changes in fair value of a hedge instrument shall be recognized in the income statement as finance costs; and (ii) gain or loss from a hedged item attributable to the hedged risk shall adjust the recorded amount of the hedged item to be recognized in the income statement, as finance costs.

For fair value hedges relating to items carried at amortized cost, any adjustment to carrying amount is amortized through profit or loss over the remaining term of the hedge using the effective interest method. The effective interest rate amortization may begin as soon as an adjustment exists and no later than when the hedged item ceases to be adjusted for changes in its fair value attributable to the risk being hedged.

If the hedged item is derecognized, the unamortized fair value is recognized immediately in profit or loss.

When an unrecognized firm commitment is designated as a hedged item, the subsequent cumulative change in the fair value of the firm commitment attributable to the hedged risk is recognized as an asset or liability with a corresponding gain or loss recognized in profit and loss.

### Classification into current and noncurrent

Derivative financial instruments are classified as current and noncurrent or segregated into short and long term portions based on an evaluation of the contractual cash flows.

When the Company maintains a derivative as economic hedge (and does not apply hedge accounting), for a period in excess of 12 months after balance sheet date, the derivative is classified as noncurrent (or segregated into current and noncurrent portions), in line with the classification of the corresponding item.

Derivative instruments that are designated as effective hedging instruments are classified consistently with the classification of the underlying hedged item.

The derivative instrument is segregated into current and noncurrent portions only when amounts can be reliably allocated.

### m) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date. Fair value measurement is based on the assumption that the transaction to sell the asset or transfer the liability will take place i) in the principal market for the asset or liability; or ii) in the absence of a principal market, in the most advantageous market for the asset or liability.

The Company must have access to the principal (or most advantageous) market.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing an asset or liability, assuming that market participants act in their economic best interest.

## NOTES TO FINANCIAL STATEMENTS

### Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

Fair value measurement of a non-financial asset takes into consideration the capacity of a market participant to generate economic benefits through the best use of the asset, or selling it to other market participant that would also make best use of the asset.

The Company uses valuation techniques appropriate for the circumstances and for which there is sufficient data for fair value measurement, maximizing the use of relevant available information and minimizing the use of unavailable information.

All assets and liabilities that are measured or disclosed at fair value in the financial statements are classified within the fair value hierarchy, as described below, based on the lowest level input that is significant to the overall fair value measurement:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities;

<u>Level 2</u> - Valuation techniques for which the lowest level input that is significant to the fair value measurement is either directly or indirectly observable; and

<u>Level 3</u> - Valuation techniques for which the lowest level input that is significant to the fair value measurement is not observable.

For assets and liabilities recurrently recognized in the financial statements, the Company determines whether there were transfers between the hierarchy level, revaluating the classification (based on lowest level input that is significant to the overall fair value measurement) at the end of each reporting period.

For the purposes of fair value disclosures, the Company determined classes of assets and liabilities based on the nature, characteristics and risks of assets or liabilities and the fair value hierarchy level, as mentioned above.

For the year ended December 31, 2015, there were no transfers between Level 3 and Levels 1 and Level 2 fair value assessments.

### n) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily takes a period of time of over 18 months to get ready for its intended us or sale form part of the cost of that asset.

All other borrowing costs are expensed in the period they are incurred. Borrowing costs include interest and other costs incurred by an entity in connection with the borrowing of funds.

In 2015 and 2014, the Company and its subsidiaries did not capitalize amounts related to borrowing costs.

### o) Interest on equity and dividends

#### Interest on equity

Brazilian legislation allows companies to pay interest on equity, which is similar to payment of dividend; however, this is deductible for income tax calculation purposes. The amount due accrued by the Company in its accounting records in compliance with Brazilian tax law is matched against the financial expenses account in the income statement for the year and, for the presentation of these financial statements, such expense is reversed against a direct charge to equity, resulting in the same accounting treatment adopted for dividend. The distribution of interest on equity to shareholders is subject to withholding income tax at a 15% rate.

### **Dividends**

Minimum mandatory dividends are stated in the balance sheet as legal obligations (provisions in current liabilities). Dividend in excess of such minimum amount, not yet approved in the Shareholders' Meeting, is recorded in equity as proposed additional dividend. After approval by the shareholders' meeting, dividend in excess of mandatory minimum dividend is transferred to current liabilities, starting to represent a legal obligation.

Page 29

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

### p) Provisions

<u>General</u>

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that economic benefits are required to settle the obligation and a reliable estimate of the value of the obligation can be made. Provisions are adjusted at balance sheet date considering the probable amount of loss and the nature of each contingency.

Provisions for contingencies are presented at their gross amount, less the corresponding judicial deposits, and are classified as provisions for civil, labor, tax and regulatory contingencies.

Judicial deposits are classified as assets if the conditions required for their net presentation with the provision are not available.

### Provisions for civil, labor, tax and regulatory legal claims

The Company is party to labor, tax, civil and regulatory administrative and legal proceedings and set up a provision for contingencies whose likelihood of loss was estimated as probable. The assessment of the likelihood of loss includes an analysis on available evidence, the hierarchy of laws, available case law, the latest decisions of courts of law and their relevance in the legal system, as well as the opinion of external legal advisors. Provisions are reviewed and adjusted considering changes in existing circumstances, such as the applicable statutes of limitation, tax audit conclusions, or additional exposures identified based on

new matters or court decisions.

### Provision for decommissioning of assets

This refers to costs to be incurred due to the return to the owners of the sites (locations intended for tower and equipment installation at leased property) under the same conditions at the time of execution of the initial lease agreement.

These costs are provided at the present value of expected costs to settle the obligation using estimated cash flows and are recognized as part of the cost of the particular asset. The cash flows are discounted at a current pre-tax rate that reflects the risks specific to decommissioning of assets. The financial effect of the discount is expensed as incurred and recognized in the income statement as a finance cost. The estimated future costs of decommissioning are reviewed annually and adjusted as appropriate. Changes in the estimated future costs or in the discount rate applied are added to or deducted from the cost of the asset.

### Contingent liabilities recognized in a business combination

A contingent liability recognized in business combination is initially measured at fair value (Note 4).

q) <u>Taxes</u>

#### Current taxes

Current tax assets and liabilities of current and prior years are measured at the estimated amount recoverable from or payable to the tax authorities. The tax rates and laws used in calculating the amounts referred to above are those in effect at year end. In the balance sheet, current taxes are presented net of prepayments throughout the year.

Page 30

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

## (In thousands of reais, unless otherwise stated)

Current income and social contribution taxes related to items directly recognized in equity are also recognized in equity. Management periodically assesses the tax position of situations in which tax regulation requires interpretation, and sets up provisions therefor when appropriate.

## Deferred taxes

Deferred taxes arise from temporary differences at the balance sheet date between the tax bases of assets and liabilities and their book value.

Deferred tax assets are recognized for all deductible temporary differences, unused tax credits and losses, to the extent that taxable profit is likely to be available for realization of deductible temporary differences, and unused tax credits and losses are likely to be used, except: (i) when the deferred tax asset related to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction other than a business combination and does not impact, at the transaction date, the book profit or income or loss for tax purposes; and (ii) on deductible temporary differences related to investments in subsidiaries, where deferred tax assets are recognized only to the extent that it is probable that temporary differences will be reversed in the near future and taxable profit will likely be available so that temporary differences can be used.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Derecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax liabilities are recognized on all temporary tax differences, except: (i) when the deferred tax liability arises from initial recognition of goodwill, or an asset or liability in a transaction other than a business combination, and does not affect book profit or tax income or loss on the transaction date; and (ii) on temporary tax differences related to investments in subsidiaries, in which temporary difference reversal

period can be controlled and temporary differences are not likely to be reversed in the near future.

Deferred tax assets and liabilities are measured at the tax rate expected to be applicable for the year the asset will be realized or the liability will be settled, based on tax rates (and tax law) published as of year-end.

Deferred tax assets and liabilities are not discounted to present value and are classified in the balance sheet as noncurrent, irrespective of the expectation for their realization.

The tax effects of items recorded directly in equity are also recognized in equity. Deferred tax items are recognized based on the transaction in which deferred tax was originated, in comprehensive income or directly in equity.

Deferred tax assets and liabilities are presented net when there is a legal or constructive right to offset tax asset against tax liability and deferred taxes relate to the same taxpaying entity and subject to the same tax authority.

#### Sales taxes

Revenue from services rendered is subject to State Value-Added Tax (ICMS) or Service Tax (ISS) at the rates in force in each area and to PIS and COFINS taxation on a cumulative basis for revenue from telecommunication services, at 0.65% and 3.00%, respectively. Other revenue earned by the Company, including revenue from resale of goods, on a noncumulative basis, is taxed at 1.65% and 7.60% for PIS and COFINS, respectively, and by ICMS at the rates in force in each State.

Prepayments or recoverable amounts are stated in current or noncurrent assets, based on their estimated realization.

Law No. 12973/14

## NOTES TO FINANCIAL STATEMENTS

### Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

On May 13, 2014, Law No, 12973/14 was published, resulting from the signing into law of Provisional Executive Order (MP) No. 627/13. This law regulates the tax effects stemming from the alignment of the Brazilian accounting standards with the international standards defined by the IFRS, and ceases the Transition Tax Regime (RRT) set forth by Law No. 11941/09 and its mandatory application to all companies from January 1, 2015.

Revenue Procedure No. 1499, of October 15, 2014, published in the Brazilian Official Gazette (DOU) on October 16, 2014, determined that the December 2014 DCTF – Federal Tax Debt and Credit Return will be the base for expressing the adoption, for calendar year 2014, of the rules contained in articles 1, 2 and 4 to 70 or rules set forth in articles 76 to 92 of Law No. 12973, of May 13, 2014.

With the aim of regulating tax procedures established by Law No. 12973/14, on July 27, 2015 was enacted IN RFB No.1575 amending the IN RFB No. 1515/2014 on the disclosure of the differences between the corporate accounting and tax accounting.

The addition or exclusion adjustments to the taxable income related to the differences between the criteria for evaluation of existing assets and liabilities between tax accounting and corporate on the date of the initial adoption of Law No. 12973/14 disciplined in IN RFB No. 1515/14, seeks fiscal neutrality and, therefore, these differences should now be controlled in different financial subaccounts.

The Company's option was reported to the Brazilian IRS in the August 2014 DCTF, filed in October 2014, which can be changed or adjusted in the December 2014 DCTF.

### r) Other assets and liabilities

Assets are recognized in the balance sheet when it is likely that their future economic benefits will flow to the Company, and their cost or value can be reliably measured.

A liability is recognized in the balance sheet when the Company has a legal or constructive obligation as a result of a past event, the settlement of which is likely to generate an outflow of economic benefits.

Assets and liabilities are presented in the balance sheet classified as current or noncurrent.

An asset is classified as current when: i) it is expected to be realized or is intended to be sold or used in the ordinary operational cycle; ii) it is mainly held for trading purposes; iii) it is expected to be realized within 12 months from the reporting period; or iv) cash and cash equivalents, unless there are restrictions upon exchange thereof, i.e., when it is used to settle a liability within 12 months after the reporting period. All other assets are classified as noncurrent.

A liability is classified as current when: i) it is expected to be settled in the ordinary operational cycle; ii) it is mainly held for trading purposes; iii) It is expected to be settled within 12 months from the reporting period; or iv) there is no unconditional right to defer settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as noncurrent.

## s) Present value adjustment of assets and liabilities

Current and noncurrent monetary assets and liabilities are adjusted to their present value when the effect on the overall financial statements is considered significant. The present value adjustment is calculated using contractual cash flows and the explicit, and sometimes implicit, interest rates of the respective assets and liabilities.

Accordingly, the interest rate embedded in revenues, expenses and related costs is discounted, so that these assets and liabilities are recognized on an accrual basis. This interest is subsequently reallocated to financial income and expenses in P&L through use of the effective interest rate method in relation to contractual cash flows. Implicit interest rates were determined based on assumptions, and accounting estimates are considered.

### t) Government grants and assistance

### NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

Government grants are recognized when there is reasonable certainty that the benefit will be received and that all the related conditions will be met. When the benefit refers to an expense item, it is recognized as revenue along the benefit period, on a systematic basis in relation to the costs the benefit it intends to offset.

When the Company receives non-monetary grants, the asset and the grant are recorded at nominal amounts and released to the income statements over the expected useful life of the asset by equal annual installments. The loan or assistance is initially recognized or measured at fair value. A government grant is measured as the difference between the initial carrying amount of the loan and proceeds therefrom. A loan is subsequently measured in accordance with the applicable accounting policy.

When loans or similar assistance are provided by governments or related institutions, with an interest rate below the current applicable market rate, the effect of this favorable interest is regarded as a government grant.

The financing lines with the Brazilian Development Bank (BNDES), with interest rates not exceeding those prevailing in the market, under the scope of IAS 20/CPC 7, are recorded at fair value based on market rates. Adjustment arising from the comparison of the amount measured based on the rate agreed upon is accounted for as deferred revenue (Note 20).

#### u) Revenue recognition

Revenues substantially correspond to value of considerations received or receivable arising from the provision of telecommunications services and sale of goods, and are presented net of taxes, discounts and returns (in case of sale of goods) thereon. Revenues and expenses are stated on the accrual basis of accounting.

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Revenue is recognized when it is probable that future economic benefits will flow to the Company, when it can be reliably measured, costs incurred in the transaction can be measured, the risks and rewards have been substantially transferred to the buyer and when specific criteria have been met for every activity of the Company.

Consolidated revenues of the Company comprise basically telecommunication services regarding voice, data, TV and additional telecommunication services that are offered to customers through fixed-price traffic packs (paid on a monthly basis) or based on customers' consumption, remuneration for network usage and sales of goods.

#### Recognition of revenues from telecommunication services

Revenues from telecommunication services provided are recorded on an accrual basis based on the amounts agreed upon. Local and long-distance calls are billed by the measurement process under the legislation in force. The services billed on fixed monthly amounts are calculated and accounted for on a straight-line basis. Unbilled revenues from the last billing up to the balance sheet date are recognized in the month in which the service is provided.

Revenues related to public phone cards sales are deferred and recognized in the income statement based on the estimated usage of cards.

Revenues from equipment lease contracts classified as finance lease agreement (TData's Soluciona TI product) are recognized in installation of equipment upon effective transfer of risk. Revenue is recognized at present value of future minimum payments provided for in the contract.

Revenues from services are basically subject to the following indirect taxes: ICMS or ISS (as applicable), PIS and COFINS.

#### Recognition of revenue and cost from sales of goods

Revenues and cost of sales (mobile phones, simcards and accessories) are recorded when risks and rewards inherent in such goods are transferred to buyer.

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

Sales made in own stores are recognized upon sale to end consumer. Revenues and costs of sales made by dealers are recognized in the P&L when the device is activated, limited to 90 days after the date of sale.

## Customer loyalty program

The Company has a loyalty points program that enables customers to accumulate points when they pay bills regarding the usage of the services offered. The accumulated points may be exchanged for telephone sets or services, conditional upon obtaining a minimum balance of points by customer. The consideration received is allocated to the cost of sets or services at fair value. The fair value of points is determined by dividing the amount of discount granted by the number of points necessary for the redemption based on the points program. The portion of revenue related to the fair value of the accumulated balance of points generated is deferred and recognized as revenue upon redemption of points.

The number of points to be accounted for is determined through statistical techniques that consider assumptions and historical data on expected redemption rates, expiration percentage and cancellation of points, among others. These estimates are subject to variations and uncertainties due to changes in the behavior of customers' redemptions.

Membership fee and promotional campaigns

Participation fees paid for promotional campaigns by customers of the Company are deferred and recorded in P&L throughout the duration of such campaign.

### Agreements combining more than one element

Commercial packages offered by the Company that combine different elements are analyzed to determine whether it is necessary to separate the different elements identified, adopting the recognition criterion that is most adequate to each situation Total revenue generated by the package sale is distributed among its elements, based upon their relatives fair values.

The fair value determination of each element then identified implies the need for complex estimates given the nature of the business. A possible change in fair values estimates could affect the distribution of revenues between components and consequently the deferred revenues.

## v) Financial income (expenses)

These include interest, and monetary and exchange variations arising from short-term investments, derivative transactions, loans, financing, debentures, present value adjustments of transactions that generate monetary assets and liabilities and other financial transactions. These are recognized on an accrual basis when earned or incurred by the Company.

For all financial instruments measured at amortized cost and interest-yielding financial assets classified as available for sale, interest income or expense is recognized using the effective interest rate method, which exactly discounts estimated future cash payments or receipts over the expected life of the financial instrument or, where appropriate, a shorter period, to the net book value of the financial asset or liability.

### w) Post-retirement benefit plans

The Company individually sponsors pension funds of post-retirement benefits for active and retired employees, in addition to a multiemployer supplementary retirement plan and health care plan to former employees. Contributions are determined on an actuarial basis and recorded on an accrual basis. Liabilities relating to defined benefit plans are determined based on actuarial evaluations at each year end, in order to ensure that sufficient reserves have been set up for both current and future commitments.

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

Actuarial liabilities related to defined benefit plans were calculated using the projected unit credit method. Actuarial gains and losses are recognized immediately in equity (in other comprehensive income).

For plans with defined contribution characteristics, the obligation is limited to the contributions payable, which are recognized in the P&L of the respective years.

The asset or liability related to defined benefit plan to be recognized in financial statements correspond to the present value of the obligation for the defined benefit (using a discount rate based on long-term National Treasury Notes "NTNs"), less fair value of plan assets that will be used to settle the obligations. Plan assets are assets held by a privately-held supplementary pension plan entity. Plan assets are not available to the Company's creditors and cannot be paid directly to the Company. The fair value is based on information on market prices and, in case of securities quoted, on purchase price disclosed. The value of any defined benefit asset then recognized is limited to the present value of any economic benefits available as a reduction in future plan contribution from the Company.

Actuarial costs recognized in the income statement are limited to the service cost and cost of interest on the defined benefit plan obligation. Any changes in measurement of plan assets and obligations are initially recognized in other comprehensive income, and immediately reclassified to P&L.

The Company manages and individually sponsors a health care plan to retired employees and former employees with fixed contributions to the plan, in accordance with Law No. 9656/98 (which provides for private health care and health insurance plans). As provided for in articles 30 and 31 of said law, participants shall have the right to the health care plan in which they participated while they were active employees.

#### x) Significant accounting judgments, estimates and assumptions

The preparation of the financial statements requires management to make judgments, estimates and assumptions supported by valuation bases used in accounting estimates. The accounting estimates involved in the preparation of these financial statements were based on objective and subjective factors, considering management's judgment for determining the adequate amounts to be recorded in the financial statements.

Settlement of transactions involving these estimates may result in amounts significantly different from those recorded in the financial statements due to the probabilistic treatment inherent to the estimate process.

Significant assumptions concerning sources of uncertainty in future estimates and other significant sources of estimation uncertainty at the balance sheet date, involving a significant risk of causing a material adjustment to the carrying amount of assets and liabilities, are as follows:

### Impairment of non-financial assets

An impairment loss exists when the book value of an asset or cash-generating unit exceeds its recoverable amount, which is the higher of fair value less cost to sell and value in use. The calculation of fair value less cost to sell is based on information available on transactions for sale of similar assets or market prices less additional costs to dispose of the asset. The calculation of value in use is based on the discounted cash flow model. The recoverable amount is sensitive to the discount rate used in the discounted cash flow method, as well as expected future cash receipts and growth rate used for extrapolation purposes.

The Company periodically analyses the performance of the defined cash generating unit in order to identify a possible impairment of goodwill and its other assets. Determination of the recoverable value of the cash generating unit to which goodwill is attributed includes use of assumptions and estimates and requires use of significant accounting judgment and criterion.

Post-retirement benefit plans

## NOTES TO FINANCIAL STATEMENTS

### Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

The cost of pension plans with defined benefits and other post-employment health care benefits and the present value of the pension obligation are determined using actuarial valuation methods. Actuarial valuation involves use of assumptions about discount rates, expected rates of return on assets, future salary increases, mortality rates and future increases of pension and annuity benefits. The obligation for defined benefits is highly sensitive to changes in these assumptions. All assumptions are reviewed on an annual basis.

The mortality rate is based on publicly available mortality tables in the country. Future salary increases and pension increases are based on expected future inflation rates for the country.

### Fair value of financial instruments

When the fair value of financial assets and liabilities stated in the balance sheet cannot be obtained in active markets, it will be determined using valuation techniques, including the discounted cash flow method. Data for these methods are based on those adopted in the market, whenever possible. However, when this is not feasible, certain level of judgment is required for fair value determination. Judgment includes consideration of the inputs used, such as liquidity risk, credit risk and volatility. Changes in the assumptions about these factors could affect the reported fair value of financial instruments.

### Property and equipment and finite-lived intangible assets

The accounting treatment of investment in fixed and intangible assets includes estimating useful life period for depreciation purposes and the fair value at the date of acquisition, particularly for assets acquired in business combinations.

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Useful life determination requires estimates regarding the expected technological developments and alternative uses of assets. The hypotheses related to the technological aspect and its future development imply a significant level of analysis, considering the difficulties in forecasting time and nature of future technological changes.

Where impairment is identified in the amount of tangible and intangible assets, an adjustment to such amount is recorded in the income statement for the period. The need to record impairment loss is determined by means of estimates that include, among others, the analysis of the possible impairment causes and the estimated amount thereof. In this regard, factors such as technological obsolescence, suspension of certain services and other changes are also considered in circumstances that demonstrate the need to record a possible impairment.

### Revenue recognition - Customer Loyalty Program

The Company estimates the fair value of points attributed under the customer loyalty program by applying statistic techniques. Inputs for the model include assumptions about expected redemption rates, the mix of products that will be available for future redemption and customers' preference in relation to points use. Since issued points do not expire, these estimates are subject to significant uncertainties.

### Agreements combining more than one element

The fair value determination of each element in a multiple element agreement requires complex estimates given the nature of the business. A possible change in fair values estimates could affect the distribution of revenues between components and consequently the deferred revenues.

#### <u>Taxes</u>

There are uncertainties regarding the interpretation of complex tax regulations and the amount and timing of future taxable profits. The Company set up provisions, based on reasonable estimates, for the possible consequences of audits by tax authorities in respective jurisdictions in which it operates. The amount of these provisions is based on various factors, such as past tax audit experience and different interpretations of tax regulations by the taxable entity and by the relevant tax authority. Such differences of interpretation may arise on a wide variety of issues depending on the conditions prevailing in the respective domicile of the Company.

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

The Company evaluates the recoverability of deferred tax asset based on estimates of future profits. This recoverability ultimately depends on the ability of the Company to generate taxable profits over the period in which the deferred tax asset is deductible. The analysis considers the reversal period of deferred tax liabilities, as well as estimates of taxable profits, based on updated internal projections reflecting the latest trends.

Determining the proper classification of the tax items depends on several factors, including an estimate of the period and the realization of the deferred tax asset and the expected date of payments of these taxes. The actual flow of receipt and payment of income tax could differ from estimates made by the Company, as a result of changes in tax laws or of unexpected future transactions that may impact tax balances.

### Provisions for tax, labor, civil and regulatory proceedings

Provisions are recognized when the Company has a present obligation arising from a past event, settlement of which requires an outflow of resources rated as probable and can be reliably estimated. This obligation can be legal or constructive, derived from, among other factors, regulations, contracts, customary practices or public commitments that expose third parties to a valid expectation that the Company will assume certain responsibilities. The determination of the provision is based on the best estimate of the disbursement required to settle the corresponding obligation, considering the information available as of the closing date, including the opinion of independent experts, such as legal advisers.

## y) Functional and reporting currency

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The Company's functional and reporting currency is the Brazilian real. Transactions in foreign currency were translated at the exchange rate in force as of the date the transaction. Assets and liabilities denominated in foreign currencies are translated using the exchange rate of balance sheet date. The exchange rate variations arising from transactions in foreign currencies are recognized in P&L as financial income or expenses. Gains and losses on the translation of foreign investments are recognized in the statement of comprehensive income.

## z) Translation of transactions denominated in foreign currency

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency (real) at the exchange rate (fx rate) in force as of the transaction date and subsequently re-measured based on the fx rate effective as of the reporting date. Gains and losses resulting from the translation of these assets and liabilities due to exchange rate variation between transaction date and period end are recognized in the income statement.

### aa) Employee profit sharing

The Company has obligations arising from employment contracts, recognizing these provisions during the year. Provisions are recorded to recognize the expense regarding employee profit sharing. These provisions are calculated based on qualitative and quantitative goals set by management and accounted for in specific accounts according to their function in groups of Cost of services, Selling expenses and General and administrative expenses.

#### ab) Share-based payments

The Company measures the cost of transactions settled with employees and officers based on shares issued by parent company Telefónica S.A., by reference to the fair value of the shares at the date at which they are granted, using the binomial valuation model. This fair value is charged to the income statement over the period until the vesting date.

#### ac) Treasury shares

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

Own equity instruments that are repurchased (treasury stock) are recognized at cost and deducted from equity. No gains or losses are recognized in P&L on purchase, sale, issue or cancellation of the Company's own equity instruments.

## ad) Segment reporting

Business segments are defined as components of a company for which separate financial information is available and regularly assessed by the operational decision-taking professional in decisions on how to allocate funds to an individual segment and in the assessment of segment performance. Considering that : (i) all officers and managers' decisions are based on consolidated reports; (ii) the Company and subsidiaries' mission is to provide their customers with quality telecommunications services; and (iii) all decisions related to strategic planning, finance, purchases, short- and long-term investments are made on a consolidated basis, the Company and subsidiaries operate in a single operating segment, namely the provision of telecommunications services.

### ae) Statement of cash flows and statement of value added

The statement of cash flows was prepared in accordance with IAS 7/CPC 03 – Statement of Cash Flows using the indirect method, and reflects the changes in cash for the years reported.

In relation to the acquisition of the 700MHz licenses on December 8, 2014, in the total amount of R\$2,770,320, the amount of R\$1,112,818 did not have a cash effect for the year ended December 31, 2014, considering that it will be paid in installments. The total amount paid in 2015 was R\$370,379.

The statement of value added (SVA) is shown as supplementary information, in compliance with Brazilian Corporation Law and was prepared in accordance with CPC09 – Statement of value added. The purpose of the statement of value added is to disclose the wealth generated by the Company during the year and the wealth distribution among its stakeholders.

# 4) ACQUISITION OF GVT PARTICIPAÇÕES S.A. ("GVTPart.")

Pursuant to and for the purposes of CVM Rule No. 358/02, the Company informed the market that its Special Shareholders' Meeting ("AGE") held on May 28, 2015 approved the ratification of the Stock Purchase Agreement and Other Covenants executed by the Company, in the capacity of "Buyer", and Vivendi and its subsidiaries (Société d'Investissements et de Gestion 108 SAS - "FrHolding108" and Société d'Investissements et de Gestion 72 S.A.), in the capacity of "Sellers", whereby all the shares issued by GVTPart were acquired by the Company.

Payment for acquisition of GVTPart shares was made as follows:

• €4,663 million paid in cash after contractual adjustments for net debt assumed on the execution date; and

• Company-issued shares delivered to FRHolding108 as a result of the merger of GVTPart shares by the Company, representing 12% of the Company's capital stock after the merger of shares.

As a result of the merger of GVTPart shares, the Company's capital increased by R\$9,666,021, with the issuance of 68,597,306 common shares and 134,320,885 preferred shares, all registered, no-par value shares, based on the economic value of merged shares calculated using the discounted cash flow method and on the appraisal report on GVTPart's economic value prepared by an expert firm, in conformity with article 252, paragraph 1, together with article 8, of Law No. 6404/76. The difference between the economic value of merged shares issued on the transaction closing date was recognized in "Other Capital Reserves", in the amount of R\$1,188,707.

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

This transaction was subject to obtaining of applicable corporate and regulatory approvals, including from CADE and ANATEL, further to other conditions usually applicable to this type of transaction. The transaction was approved by ANATEL under Act No. 448 of January 22, 2015 and published in the Official Federal Gazette ("DOU") on January 26, 2015, and by CADE at the 61st ordinary session of its Trial Court, held on March 25, 2015, and published in the Official Federal Gazette ("DOU") on March 31, 2015.

Once the acquisition transaction was completed on May 28, 2015, the Company has held direct interests in GVTPart and indirect interests in GVT. GVTPart. is headquartered in Brazil as its business purpose includes participation in other companies, whether national or foreign, as partner, shareholder or member. Its direct subsidiary (GVT) provides land-line telephone, data, multimedia communication and pay-TV services throughout the Brazilian territory.

Under IFRS 3 (R) / CPC 15 (R1) – Business Combinations, business acquisitions are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the fair value of assets transferred, the liabilities assumed at acquisition date from the former acquiree's shareholders and equity interests issued in exchange for control over the acquiree.

The acquisition price was as follows:

Gross consideration in cash (4.663 billion Euros)	15,964,853
(-) Contractual adjustments (net debt)	(7,060,899)
Net cash consideration	8,903,954
(+) Contingent consideration	344,217
(+) Consideration in shares at fair value	8,477,314
(-) Cash flow hedge gain on transaction , net of tax (a)	(377,373)
(-) Receivable from closure of purchase value	(84,598)

### Total consideration net of cash flow hedge

(a) Derivative transactions refer to cash flow hedges to protect the amount due in Euros to Vivendi, for the acquisition of GVTPart., against exchange rate variation of the amount.

Below is a breakdown of the fair value of identifiable net assets acquired for R\$4,426,373, as well as goodwill recorded on the acquisition date: The fair value amounts allocated to each account group are also stated below, which take into consideration updating of the last disclosed information to reflect new facts, which is allowed by the accounting standards during a period of 12 months from the acquisition date.

#### NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

Current assets	1,557,651	Current liabilities	5,299,662
Cash and cash equivalents	390,255	Personnel, social charges and benefits	170,989
Trade accounts receivable, net	947,378	Trade accounts payable	611,425
Inventories	4,641	Taxes, charges and contributions	346,569
Taxes recoverable	147,057	Loans and financing	3,968,615
Other assets	68,320	Provisions	17,866
	,	Other liabilities	184,198
Noncurrent assets	12,026,239		,
Short-term investments pledged as			
collateral	17,871	Noncurrent liabilities	3,857,855
Taxes recoverable	65,798	Trade accounts payable	67,742
Deferred taxes (4)	610,873	Taxes, charges and contributions	1,342
Judicial deposits and garnishments	•	Loans and financing	3,088,414
Other assets	7,052	General provisions (3)	679,294
Property and equipment, net (1)	7,970,117	Other liabilities	21,063
Intangible assets, net (2)	2,803,253		21,000
	2,000,200	Fair value of assumed liabilities	9,157,517
		Total value of identifiable net assets	
		acquired	4,426,373
		Goodwill (5)	12,837,141
		Total considered, net of cash flow	
Fair value of assets acquired	13,583,890	hedge	17,263,514
(1) This includes the allocation of	appreciation of pr	operty and equipment items (R\$409,601).	
(2) This includes the allocation of	foir value encience	d to the brand (B\$59,000), customer portf	
(Z) THIS INCLUDES THE ALLOCATION OF	Tail value assione	u io ine prano (Bassiuuu), cusiomer porti	OIIO

(2) This includes the allocation of fair value assigned to the brand (R\$59,000), customer portfolio (R\$2,523,000), appreciation and other intangible assets (R\$20,394).

(3) This includes the allocation of fair value assigned to contingent liabilities (R\$512.648).

(4) This includes the allocation of deferred taxes on contingent liabilities (R\$174,300).

(5) This refers to goodwill recorded on the acquisition of GVTPart. based on expected synergies resulting from the business combination, including a nondeductible amount R\$549,413, which is under review and adjustments to determine the fair value of identifiable assets acquired and liabilities assumed from

GVTPart. This review is expected to be completed shortly, as soon as management has all significant information about the facts, limited to a period not exceeding 12 months after the date of acquisition.

The main purpose of the Company's acquisition of control over GVTPart was to enable the integration of land-line, mobile, data and TV telecommunication services in Brazil, with a view to operating more efficiently. The acquisition of GVTPart. allows the Company to obtain significant synergies in revenues and costs, thus generating opportunities of cross sales in the individual and corporate market, also allowing optimization of investments, improvement of service quality, reduction of cost of content, acquisition and platform in the pay-TV business, due to economies of scale, as well as reduction of general and administrative expenses, not affecting the Company's growth potential.

The methods and assumptions used to determine the fair values were:

### Customer portfolio

The customer portfolio was valued using the MEEM method ("Multi-period Excess Earnings Method"), which is based on a discounted cash flow calculation of future economic benefits attributable to the customer base, net of eliminated liabilities for contributions involving its generation. In order to estimate the remaining useful life of the customer portfolio, an analysis of the average length of customer relationships was conducted using a churn method.

The purpose of the useful life analysis is to estimate a survival curve that anticipates future churn rates in relation to the existing customer base. The so-called lowa curves were used as an approximation to the customer survival curve. The fair value allocated to the customer portfolio on the acquisition date was R\$2,523,000, which will be amortized over 7.77 years on average.

Brand

## NOTES TO FINANCIAL STATEMENTS

### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

The fair value of "GVT" brand was determined through the "relief-from-royalty" method. This method measures the value of the asset by capitalizing the royalties saved by owning intellectual property. In other words, the owner of the brand profits from owning the intangible asset, rather than having to pay royalties for its use. The royalties saved were determined by applying a market royalty rate (expressed as a percentage of revenue) to the future expected revenues from the sale of the product or service associated with the intangible asset. The market royalty rate, normally expressed as a percentage of net revenue, is the rate a knowledgeable willing owner would charge a knowledgeable willing user for use of an asset it owns in an arm's length transaction. The fair value allocated to the brand on the acquisition date was R\$59,000, which will be amortized over 1.5 year.

### Contingent Consideration

As part of the Stock Purchase Agreement and Other Covenants executed by the Company and Vivendi for the acquisition of all GVTPart-issued shares, a contingent consideration was defined for the court deposits made by GVT for the monthly installments of deferred income and social contribution taxes on the amortization of goodwill arising from the corporate restructuring process completed by GVT in 2013. In September 2014, GVT filed for a cancellation of the judicial review and the return of amounts deposited with the courts.

If GVT succeeds in receiving (being reimbursed, refunded of or netting) these funds, they will be returned to Vivendi, as long as they are obtained in a final unappealable decision. The period for returning such amount is of up to 15 years.

The fair value of the contingent consideration on the acquisition date is R\$344,217, recorded in the Company's noncurrent liabilities as "Loans, financing, lease and contingent consideration" (Note 21), which is subject to monthly monetary adjustments based on the Selic rate.

#### Fair Value of Contingent Liabilities

According to IFRS 3(R) - Business Combinations, the acquirer must recognize, on the acquisition date, contingent liabilities assumed in a business combination, even if it is not probable that cash outflows will be

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required to settle the obligation, as long as it is a present obligation arising from past events and its fair value can be measured reliably. In compliance with these requirements, contingent liabilities were recognized in this acquisition at a fair value of R\$512,648, which were determined considering the expected cash outflow required to settle the obligation on the acquisition date (Note 19).

Nature	Aquisition	12.31.15
	Date	
Tax	461,548	501,800
Labor	35,955	39,188
Civil	7,799	7,759
Regulatory	7,346	8,152
Total	512,648	556,899

Other information

Cash flow analysis on acquisition	R\$ thousand
Transaction cost on acquisition (including cash from operations)	(13,776)
Cash and cash equivalents at acquired company (including cash from inesting activities)	390,255
<b>Net balance of cash and cash equivalents in acquisition</b>	<b>376,479</b>

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

Until conclusion of these financial statements, the transaction costs incurred amounted to R\$13,776, recorded in the Company's income statement as operating expenses.

The fair value of accounts receivable for service rendering totaled R\$947,378 as of acquisition date, which does not differ from the book value comprising the gross amount of R\$1,271,314, net of estimated impairment losses totaling R\$323,936.

From the date of acquisition to the completion of these financial statements, GVTPart. contributed R\$3,999,751 in combined net operating revenue and R\$101,030 in combined net income to the Company. See Note 36 for a presentation of the pro forma effects of the acquisition of GVT Par on the results of operations for 2015 and 2014.

Upon completion of these financial statements, the Company was performing a review of and adjustments to the determination of the fair value of identifiable assets acquired and liabilities assumed of GVTPart. This review is expected to be completed shortly, as soon as management has all significant information about the facts, limited to a period not exceeding 12 months after the date of acquisition.

## 5) CASH AND CASH EQUIVALENTS

	Company		Consolic	lated
	12.31.15	12.31.14	12.31.15	12.31.14
Cash and banks	201,294	63,136	233,742	64,010
Short-term investments	4,005,301	3,772,168	5,103,103	4,628,679
Total	4,206,595	3,835,304	5,336,845	4,692,689

Highly liquid short-term investments basically correspond to Bank Deposit Certificates (CDB), pegged to the Interbank Deposit Certificate (CDI) rate variation, and are kept at first-tier financial institutions.

## 6) TRADE ACCOUNTS RECEIVABLE, NET

	Company		mpany Consolid	
	12.31.15	12.31.14	12.31.15	12.31.14
Billed amounts	5,605,057	4,957,574	6,959,513	5,538,184
Unbilled amounts	1,490,470	1,280,851	2,111,746	1,410,273
Interconnection amounts	1,531,352	1,579,277	1,555,480	1,579,277
Amounts from related parties				
(Note 30)	241,233	157,306	206,957	115,048
Gross accounts receivable	8,868,112	7,975,008	10,833,696	8,642,782
Estimated impairment losses	(1,650,112)	(1,313,956)	(2,217,926)	(1,619,316)
Total	7,218,000	6,661,052	8,615,770	7,023,466
Current accounts receivable Noncurrent accounts	7,000,379	6,470,764	8,285,319	6,724,061
receivable	217,621	190,288	330,451	299,405

Consolidated balances of noncurrent trade accounts receivable include:

• At December 31, 2015, R\$217,621 (R\$190,288 at December 31, 2014) referring to the business model of resale of goods to legal entities, receivable within 24 months. At December 31, 2015, the impact of the present-value adjustment was R\$59,378 (R\$29,872 at December 31, 2014).

• At December 31, 2015, R\$112,830 (R\$109,117 at December 31, 2014) referring to "Soluciona TI", traded by TData, which consists in lease of IT equipment to small and medium enterprises and receipt of fixed installments over the contractual term. Considering the contractual terms, this product was classified as finance lease. At December 31, 2015, the impact of the present-value adjustment was R\$3,671 (R\$7,522 at December 31, 2014).

## NOTES TO FINANCIAL STATEMENTS

### Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

The aging list of trade accounts receivable, net of estimated impairment losses, is as follows:

	Company		Consolid	lated
	12.31.15	12.31.14	12.31.15	12.31.14
Falling due	5,186,776	4,853,376	6,158,130	5,107,714
Overdue – 1 to 30 days	949,131	914,709	1,082,139	970,086
Overdue – 31 to 60 days	323,882	318,552	375,908	328,367
Overdue – 61 to 90 days	214,337	207,542	324,985	243,981
Overdue – 91 to 120 days	93,826	75,895	103,876	73,962
Overdue – over 120 days	450,048	290,978	570,732	299,356
Total	7,218,000	6,661,052	8,615,770	7,023,466

At December 31, 2015 and December 31, 2014, no customer represented more than 10% of trade accounts receivable, net.

Changes in the estimated impairment losses of accounts receivable are as follows:

	Company	Consolidated
Balance at 12.31.13	(1,033,665)	(1,271,622)
Net Supplement to estimated losses (Note		
25)	(832,184)	(896,336)
Write-off from use	551,893	548,642
Balance at 12.31.14	(1,313,956)	(1,619,316)
Net Supplement to estimated losses (Note		
25)	(1,016,816)	(1,230,675)
Write-off from use	680,660	956,001
Business combination (Note 4)	-	(323,936)
Balance at 12.31.15	(1,650,112)	(2,217,926)

The balances of current and noncurrent trade accounts receivable, relating to finance lease of "Soluciona TI" product, comprise the following effects:

	Consolidated		
	12.31.15	12.31.14	
Present value accounts			
receivable	574,534	497,523	
Deferred financial income	3,671	7,522	
Nominal amount receivable	578,205	505,045	
Estimated impairment losses	(306,443)	(240,191)	
Net amount receivable	271,762	264,854	
Current accounts receivable	158,932	155,737	
Noncurrent accounts receivable	112,830	109,117	

At December 31, 2015, the aging list of gross trade accounts receivable referring to "Soluciona TI" product is as follows:

	Consolidated		
	Nominal		
	amount	Present value	
	receivable	receivable	
Falling due within twelve months	308,026	308,026	
Falling due within five years	270,179	266,508	
Total	578,205	574,534	

There are no unsecured residual values resulting in benefits to the lessor nor contingent payments recognized as revenue for the year.

### NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

## 7) INVENTORIES, NET

	Company		Consolid	ated
	12.31.15	12.31.14	12.31.15	12.31.14
Material for resale (a)	550,283	441,793	594,888	464,718
Material for consumption	48,562	54,847	53,275	55,820
Other inventories	7,809	7,749	7,809	7,749
Gross total	606,654	504,389	655,972	528,287
Estimated losses from				
impairment or obsolescence	(48,390)	(45,901)	(52,341)	(48,486)
Total	558,264	458,488	603,631	479,801

(a) This includes, among others, mobile phones, simcards (chip) and IT equipment in stock.

Changes in estimated impairment losses and inventory obsolescence are as follows:

	Company	Consolidated
Balance at 12.31.13	(52,275)	(58,161)
Supplement to estimated losses	(27,152)	(31,012)
Reversal of estimated losses	33,526	40,687
Balance at 12.31.14	(45,901)	(48,486)
Supplement to estimated losses	(29,762)	(32,639)
Reversal of estimated losses	27,273	28,784
Balance 12.31.15	(48,390)	(52,341)

Additions and reversals of estimated impairment losses and inventory obsolescence are included in cost of goods sold (Note 25).

### 8) DEFERRED TAXES AND TAXES RECOVERABLE

#### 8.1) Taxes recoverable

	Comp	any	Consoli	dated
	12.31.15	12.31.14	12.31.15	12.31.14
State VAT (ICMS) (a)	1,866,777	1,686,062	2,063,159	1,696,578
Income and social contribution				
taxes recoverable (b)	267,238	597,718	301,714	601,515
Withheld taxes and				
contributions (c)	132,442	115,445	293,065	134,795
PIS and COFINS	108,758	85,662	133,925	86,447
Fistel, INSS, ISS and other				
taxes	126,806	18,722	139,082	23,532
Total	2,502,021	2,503,609	2,930,945	2,542,867
Current recoverable taxes	2,164,544	2,163,404	2,521,292	2,202,662
Noncurrent recoverable taxes	337,477	340,205	409,653	340,205

(a) This includes credits arising from acquisition of property and equipment (subject to offsetting in 48 months), in ICMS refund request, which was paid under invoices later cancelled, for the rendering of services, tax substitution, rate difference, among others.

(b) These refer to prepayments of income and social contribution taxes, which will be offset against federal taxes to be determined in the future.

(c) These refer to credits on Withholding Income Tax (IRRF) on short-term investments, interest on equity and others, which are used as deduction in operations for the period and social contribution tax withheld at source on services provided to public agencies.

8.2) Deferred taxes

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

Deferred income and social contribution tax assets are computed considering expected generation of taxable profit, which were based on a technical feasibility study, approved by the Board of Directors.

Deferred taxes were determined considering future realization, as follows:

(a) <u>Income and social contribution tax losses:</u> the amount recorded which, in accordance with Brazilian tax legislation, may be offset to the limit of 30% of the tax bases computed for the following years, with no expiry date.

(b) <u>Merged tax credit</u>: represented by tax benefits arising from corporate restructuring of goodwill for expected future profitability, whose tax use follows the limit set forth in tax legislation.

(c) <u>Income and social contribution taxes on temporary differences:</u> amounts will be realized upon payment of provisions, effective impairment loss of trade accounts receivable, or realization of inventories, as well as upon reversal of other provisions.

### NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

Significant components of deferred income and social contribution taxes are as follows:

	Balances at 12.31.13		Comprehensive income	Compar Balances at 12.31.14	Income C	comprehensive income	Other	Balance: at 12.31.1
Deferred tax assets Income and social contribution tax losses (a)	122,321	(52,157)	-	70,164	(70,164)	_	-	
Income and social contribution taxes on temporary differences (c)								
Provisions for judicial, labor, tax civil and regulatory contingencies	1,322,244	132,105	-	1,454,349	226,667	_	-	1,681,010
Trade accounts payable and other provisions		98,341	-	436,799	98,202	-	-	535,00 <sup>-</sup>
Customer portfolio and trademarks	-	311,141	-	311,141	-	-	-	311,14 <sup>.</sup>
Estimated losses for impairment trade accounts	241,203	62,729	-	303,932	65,242	-	-	369,174

receivable

Estimated losses from modems and other P&E		3,175					
items	164,518		-	167,693	(1,876)		165,81
Pension plans and other post-retirement benefits	143,537	12,689	-	156,226	(111,360)		44,866
Profit sharing	71,287	73,772	-	145,059	(56,115)		88,944
Provision for loyalty program	31,199	309	-	31,508	1,096		32,604
Accelerated accounting depreciation	154,181	(138,806)	-	15,375	(4,510)		10,86
Estimates impairment losses (write-offs and reversals) on inventories	10,884	(870)	-	10,014	(650)		9,364
Income social contribution taxes on other temporary	157,988	(23,580)			11,727	117,804 1,524	286,879
differences Total deferred assets	2,757,820	478,848	21,416 <b>21,416</b>	155,824 <b>3,258,084</b>	158,259	117,804 1,524	3,535,67 <sup>-</sup>
<u>Deferred</u> <u>liabilities</u> Merged tax credit (b)	(337,535)	-	-	(337,535)	-		(337,535
Income and social contribution taxes on temporary differences (c)							
Licenses	(719,780)	(268,116)	-	(987,896)	(216,330)		(1,204,226
				-			

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Effects of goodwill generated upon		(147,200)						
merger of Vivo Part.	(568,338)		-	(715,538)	(94,062)	-	-	(809,600
Goodwill from Vivo Part.	(480,366)	(208,711)	-	(689,077)	(203,926)	-	-	(893,003
Technological innovation law	(308,490)	52,036	-	- (256,454)	63,308	-	-	(193,146
Customer portfolio	(461,870)	461,870	-	-	-	-	-	
Trademarks and patents	(479,548)	479,548	-	-	-	-	-	
Income and social contribution taxes on other temporary differences <b>Total deferred (</b> <b>liabilities</b>	(124,527) ( <b>3,480,454)</b>	7,605 <b>377,032</b>	(113,958) <b>(113,958)</b>	- (230,880) <b>(3,217,380)</b>	115,701 <b>(335,309)</b>	(138,933) <b>(138,933)</b>	-	(254,112 <b>(3,691,622</b>
Noncurrent total assets (liabilities) net	(722,634)	855,880	(92,542)	40,704	(177,050)	(21,129)	1,524	(155,951
Deferred tax assets (liabilities), net Stated in the ba sheet as follows Noncurrent deferred net tax assets Noncurrent deferred net tax liabilities				40,704 -				(155,951

# NOTES TO FINANCIAL STATEMENTS

## Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

		Consolidated Business					
	Balances at 12.31.13		Comprehensive income	Balances at 12.31.14		Comprehensive income	
Deferred tax assets Income and social contribution tax losses (a)	262,915	(169,369)	-	93,546	(67,027)	-	_
Income and social contribution taxes on temporary differences (c)							
Provisions for judicial, labor, tax civil and regulatory contingencies	1,327,288	132,550	-	1,459,838	244,659	-	208,321
Trade accounts payable and other provisions	398,956	103,001	-	501,957	134,726	-	50,441
Impairment of trade accounts receivable	245,556	69,516	-	315,072	21,114	-	110,832
Customer protfolio and	-	311,141	-	311,141	87,051	-	-

## trademarks

Estimated losses from modems and other P&E items	166,174	3,532	<u>-</u>	169,706	578		120,346
	·		-	109,700		-	120,340
Pension plan and other post employment benefits	143,537	12,688	-	156,225	(111,238)	-	-
Profit sharing	71,948	73,881	-	145,829	(62,501)	-	22,870
Accelerated accounting depreciation	154,181	(138,806)	-	15,375	(4,510)	-	-
Estimates impairment losses (write-offs and reversals) on inventories	12,885	(1,992)	_	10,893	(186)	-	_
Provision for	31,199	308	_		1,096	_	_
loyalty program	01,100	000		31,507	1,000		
Income and social contribution taxes on temporary	157,313	(23,214)			(217,140)	117,804	1,5
differences Total deferred tax assets	2,971,952	373,236	21,416 <b>21,416</b>	155,515 <b>3,366,604</b>	26,622	117,804	127,690 <b>640,500 1,5</b>
<u>Deferred tax</u> <u>liabilities</u> Merged tax credit (b)	(337,535)	-	-	(337,535)	-	-	-
Incoem and social contribution taxes on temporary differences (c)							

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Licenses	(719,780)	(268,116)	-	(987,896)	(216,330)	-	-
Effects of goodwill generated in the acquisition							
of Vivo Part.	(568,338)	(147,200)	-	(715,538)	(94,062)	-	-
Goodwill from Vivo Part.	(480,366)	(208,711)	-	(689,077)	(203,926)	-	-
Technological Innovation	(308,490)	52,036	-	(256 454)	63,308	-	-
Law				(256,454)			
Customer portfolio	(461,870)	461,870	-	-	-	-	-
Trademarks and patents	(479,548)	479,548	-	-	-	-	-
Negative goodwill from merger of shares	-	-	-	-	-	-	(22,838)
Income and social contribution taxes on temporary difforences	(128,365)	7,036	(112.058)	(005 007)	390,681	(136,510)	
differences Total deferred tax liabilities	(3,484,292)	376,463	(113,958) <b>(113,958) (</b>	(235,287) <b>(3,221,787)</b>	(60,329)	(136,510)	(22,838)
Total noncurrent assets (liabilities) net	(512,340)	749,699	(92,542)	144,817	(33,707)	(18,706)	617,662 1,5
<u>Net tax</u> <u>deferred tax</u> <u>assets</u> <u>(liabilities)</u> Stated in the P Noncurrent deferred tax assets, net	balance shee 210,294	∍t as follows:		144,817			

-

Noncurrent (1,202,182) deferred tax liabilities, net

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

These refer to deferred taxes (IR and CS) arising from business combinations, R\$610,873 being of GVTPart. (Note 4) and R\$6,789 of TGLog (Note 12a).

At December 31, 2015, the amount of R\$481.203 in deferred tax credits (tax on tax losses and social contribution tax losses) was not recognized for direct and indirect subsidiaries (Innoweb, GVT and GVTPart.), as it is not probable that future taxable profits will be available for these entities to benefit from such tax credits.

The table below presents deferred income and social contribution taxes for items charged or credited directly in equity, at December 31, 2015 and 2014.

	Company		Consoli	dated
	12.31.15	12.31.14	12.31.15	12.31.14
Unrealized losses on available-for-sale				
investment	636	2,599	636	2,599
Actuarial losses and effect of the asset				
ceiling on plan surplus	(138,933)	18,817	(136,510)	18,817
Gain (losses) on derivative transactions	117,168	(113,958)	117,168	(113,958)
Total	(21,129)	(92,542)	(18,706)	(92,542)

Expected realization of deferred taxes, net is as follows: The amounts are based on projections subject to change in the future.

<u>Year</u> 2016	Company 950,145	Consolidated 1,477,800
2017	473,715	503,112
2018	196,313	207,231
2019	265,310	276,170

#### 9) JUDICIAL DEPOSITS AND GARNISHMENTS

In some situations, in connection with a legal requirement or presentation of guarantees, judicial deposits are made to secure the continuance of the claims under discussion. These judicial deposits may be required for claims whose likelihood of loss was analyzed by the Company, grounded on the opinion of its legal advisors as a probable, possible or remote loss.

	Compa	เทy	Consolic	lated
	12.31.15	12.31.14	12.31.15	12.31.14
Judicial deposits				
Tax	2,900,671	2,647,635	3,374,764	2,665,757
Labor	1,062,118	1,008,745	1,128,935	1,016,019
Civil and regulatory	1,030,130	935,842	1,114,770	936,782
Total	4,992,919	4,592,222	5,618,469	4,618,558
Garnishments	122,913	124,730	134,994	126,667
Total	5,115,832	4,716,952	5,753,463	4,745,225
Current	235,343	202,169	235,343	202,169
Noncurrent	4,880,489	4,514,783	5,518,120	4,543,056

At December 31, 2015, the Company and its subsidiaries had a number of tax-related judicial deposits, reaching the consolidated amount of R\$3,374,764 (R\$2,665,757 at December 31, 2014). In Note 19, we provide further details on issues arising from the main judicial deposits.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

## (In thousands of reais, unless otherwise stated)

Below is a brief description of the main tax-related judicial deposits:

# • Contribution tax on gross revenue for social integration program (PIS) and Contribution tax on gross revenue for social security financing (COFINS)

The Company and TData are involved in disputes related to: (i) claim filed for credits arising from overpayment of tax, not recognized by tax authorities; (ii) tax debt arising from underpayment due to differences in ancillary statements (Federal Tax Debt and Credit Return – DCTF); and (iii) disputes referring to changes in rates and increase in tax bases introduced by Law No. 9718/98.

At December 31, 2015, the consolidated balance of judicial deposits amounted to R\$35,272 (R\$33,040 at December 31, 2014).

Social Contribution Tax for Intervention in the Economic Order (CIDE)

The Company is involved in legal disputes for the exemption of CIDE levied on offshore remittances of funds arising from agreements for the transfer of technology, brand and software licensing, etc.

At December 31, 2015, the consolidated balance of judicial deposits amounted to R\$164,482 (R\$153,759 at December 31, 2014).

# <u>Telecommunications Inspection Fund (FISTEL)</u>

ANATEL collects Installation Inspection Fee (TFI) on extension of licenses granted and on radio base stations, mobile stations and radio links. Such collection results from the understanding of ANATEL that

said extension would be a triggering event of TFI and that mobile stations, even if owned by third parties, are also subject to TFI. The Company and TData are challenging the aforesaid fee in court.

At December 31, 2015, the consolidated balance of judicial deposits amounted to R\$1,008,771 (R\$929,880 at December 31, 2014).

## • <u>Withholding Income Tax (IRRF)</u>

The Company is involved in disputes related to: (i) exemption of IRRF payment on offshore remittances for out-coming traffic; (ii) exemption of IRRF payment on interest on equity; and (iii) IRRF levied on earnings from rent and royalties, wage labor and fixed-income investments.

At December 31, 2015, the consolidated balance of judicial deposits amounted to R\$67,996 (R\$63,295 at December 31, 2014).

#### <u>Corporate Income Tax (IRPJ) and Social Contribution Tax on Net Profit (CSLL)</u>

The Company is involved in disputes related to: (i) debts stemming from offsetting of IRPJ overpayments not recognized by the Brazilian IRS; (ii) requirement of IRPJ estimates and lack of payment of debts in the integrated system of economic and tax information (SIEF); and (iii) underpaid IRPJ amounts.

GVTPart. is involved in a dispute relating to the right to monthly amortize goodwill arising from the acquisition of GVTPart. by Vivendi on deducted IRPJ and CSLL amounts (Note 4).

At December 31, 2015, the consolidated balance of judicial deposits amounted to R\$410,412 (R\$30,325 at December 31, 2014).

#### • <u>Contribution to Empresa Brasil de Comunicação (EBC)</u>

On behalf of its members, Sinditelebrasil (Union of Telephony and Mobile and Personal Services) is challenging in court payment of the Contribution to Foster Public Radio Broadcasting to EBC, introduced by

Law No. 11652/2008. The Company and its subsidiaries, as union members, made judicial deposits referring to that contribution.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

At December 31, 2015, the consolidated balance of judicial deposits amounted to R\$858,630 (R\$672,593 at December 31, 2014).

Social Security, Work Accident Insurance (SAT) and Funds to Third Parties (INSS)

The Company is involved in disputes related to: (i) SAT and funds to third parties (National Institute of Colonization and Agrarian Reform - INCRA and Brazilian Micro and Small Business Support Service - SEBRAE); (ii) joint responsibility for contract labor; (iii) difference in SAT rate (from 1% to 3%); and (iv) gifts.

GVTPart is involved in disputes relating to the payment of social security contributions (employers' contributions), SAT and funds to third parties on the following events: maternity leave, legally ensured 1/3 vacation pay bonus, and first 15 days' leave due to illness or accident.

At December 31, 2015, the consolidated balance of judicial deposits amounted to R\$118,425 (R\$102,820 at December 31, 2014).

Unemployment Compensation Fund (FGTS)

The Company is discussing this matter in court in order to represent its right not to pay surtax of 0.5% and 10% for FGTS introduced by Supplementary Law No. 110/01 levied on deposits made by employers (the proceedings did not result in any reduction of FGTS deposits made by the Company on behalf of its employees).

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An unfavorable ruling was rendered on the case, establishing conversion of the full deposit amount into federal government income. At December 31, 2014, the consolidated balance of judicial deposits amounted to R\$76,459.

• <u>Tax on Net Income (ILL)</u>

The Company is discussing this matter in court in order to represent its right to offset amounts unduly paid for ILL purposes against future IRPJ payments.

On December 19, 2013, the Company settled the debt under discussion by including it in the Federal Tax Recovery Program (REFIS), using the judicial deposit then restricted. The Company is now awaiting conversion into income by the Federal Government.

At December 31, 2015, the consolidated balance of judicial deposits amounted to R\$58,446 (R\$54,723 at December 31, 2014).

Universal Telecommunication Services Fund (FUST)

The Company and TData filed an injunction in order to represent their right not to include expenses with interconnection and industrial use of dedicated line in FUST tax base, according to Abridgment No. 7, of December 15, 2005, as it does not comply with the provisions contained in the sole paragraph of article 6 of Law No. 9998/00.

At December 31, 2015, the consolidated balance of judicial deposits amounted to R\$425,737 (R\$394,489 at December 31, 2014).

• <u>State Value-Added Tax (ICMS)</u>

The Company is involved in disputes related to: (i) ICMS stated but not paid; (ii) ICMS not levied on communication in default; (iii) fine for late voluntary payment of ICMS; (iv) ICMS supposedly levied on access, adhesion, enabling, availability and use of services, as well as supplementary services and additional facilities; (v) right to credit from the acquisition of goods for fixed assets and electric energy; (vi) activation cards for pre-paid services; (vii) and disallowance of ICMS credit referring to agreement 39.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

GVTPart is involved in disputes to acquire the right to consign the payment of ICMS amounts on part of pay-TV services, as well as on prepaid telephone services.

At December 31, 2015, the consolidated balance of judicial deposits amounted to R\$161,815 (R\$97,278 at December 31, 2014).

#### • Other taxes, charges and contributions

The Company is involved in disputes related to: (i) Service Tax (ISS) on noncore services; (ii) Municipal Real Estate Tax (IPTU) not subject to exemption; (iii) municipal inspection, operation and publicity charges; (iv) land use fee; (v) social security contributions related to supposed failure to withhold 11% on several invoices, bills and receipts of service providers engaged for workforce assignment; and (vi) Public Price for Numbering Resource Management (PPNUM) by ANATEL.

At December 31, 2015, the consolidated balance of judicial deposits amounted to R\$64,778 (R\$57,096 at December 31, 2014).

#### **10) PREPAID EXPENSES**

	Compa	ny	Consolid	ated
	12.31.15	12.31.14	12.31.15	12.31.14
Advertising and publicity	228,672	198,758	228,672	198,758
Insurance	24,035	33,594	28,367	35,574
Rent	43,022	45,318	43,022	45,318
Financial charges	11,120	8,426	11,120	8,426
Software maintenance, taxes and other	39,108	38,817	75,874	41,698

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Total	345,957	324,913	387,055	329,774
Current	317,325	300,567	356,446	303,551
Noncurrent	28,632	24,346	30,609	26,223

# 11) OTHER ASSETS

	Comp	any	Consolidated		
	12.31.15	12.31.14	12.31.15	12.31.14	
Advances to employees and suppliers	72,635	49,827	81,615	50,981	
Related-party receivables (Note 30)	288,702	318,041	162,308	73,042	
Receivables from suppliers	118,153	114,422	120,091	121,615	
Subsidy on handset sales	42,896	45,850	42,896	45,850	
Pension plan surplus (Note 33) Repayment clauses 2.2.4 and	8,391	14,515	8,724	14,653	
2.2.5 SPA (Note 4)	84,598	_	84,598	-	
Other amounts receivable	42,971	87,068	51,199	87,280	
Total	658,346	629,723	551,431	393,421	
Current assets	603,118	535,020	488,632	298,496	
Noncurrent assets	55,228	94,703	62,799	94,925	

## 12) INVESTMENTS

## a) Information on investees

The Company holds interest in wholly-owned and jointly-controlled subsidiaries, as follows:

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

<u>TData</u>: Wholly-owned subsidiary of the Company and headquartered in Brazil, this entity is engaged in the rendering, operation of value added services (SVAs) in telecommunications and related activities; managing the provision of technical assistance and maintenance services related to telecommunications equipment and network, consulting services regarding telecommunications solutions and related activities, and designing, implementing and installing telecommunication-related projects; selling and leasing telecommunications equipment, products and services, among others.

On October 28, 2015, TData acquired controlling interest in Telefônica Transportes e Logística Ltda ("TGLog"), an entity under common control with the Company. The consideration paid for the acquisition of shares of TGLog amounted to R\$15,811.

<u>GVTPart.</u>: A wholly-owned subsidiary of the Company. Controlling shareholder of GVT and headquartered in Brazil, the business purpose of GVTPart is to hold interest in other domestic or foreign companies as a partner, shareholder or member. GVT provides land-line telephone, data, multimedia communication and pay-TV services in the entire Brazilian territory.

<u>Aliança:</u> Jointly-controlled subsidiary (50% interest held by the Company), headquartered in Amsterdam, Netherlands, this entity is engaged in the acquisition and management of subsidiaries, and holding interest in companies of the telecommunications industry.

<u>AIX:</u> Jointly-controlled subsidiary headquartered in Brazil, with 50% interest held by the Company, this entity is engaged in holding interest in Refibra Consortium, and in performing activities related to the direct and indirect operation of activities related to the construction, completion and operation of underground networks for optical fiber ducts.

<u>ACT:</u> Jointly-controlled subsidiary headquartered in Brazil, with 50% interest held by the Company, this entity is engaged in holding interest in Refibra Consortium, and in performing activities related to the

rendering of technical support services for the preparation of projects and completion of networks, by means of studies required to make them economically feasible, and monitor the progress of Consortium-related activities.

Below is a summary of significant financial data on the Company's investees:

		At 12		At 12.31.14				
	Wholly-owned subsidiaries			ntly contro ubsidiarie		Wholly-owned subsidiary		ntly controll subsidiaries
	TData	GVTPart.			Aliança	n TData		Cia AIX
Equity interest	100.00%	100.00%	50.00%	50.00%	50.00%	100.00%	50.00%	50.00% 5
Summary of balance sheets:	L							
Current assets	1,411,043	1,910,323	9	17,851	179,698	1,749,933	11	12,728 1
Noncurrent assets	409,595	9,329,733	-	11,824	-	- 335,735	-	12,134
Total assets	1,820,638	11,240,056	9	29,675	179,698	2,085,668	11	24,862 1
Current liabilities	707,352	1,924,230	1	4,394	100	883,906	1	3,232
Noncurrent liabilities	56,981	1,641,382	-	5,083	-	48,611	-	4,546
Equity	1,056,305	7,674,444	8	20,198	179,598	1,153,151	10	17,084 1
Total liabilities and equity	1,820,638	11,240,056	9	29,675	179,698	2,085,668	11	24,862 1
Investment book value	1,056,305	7,674,444	4	10,099	89,799	1,153,151	5	6 8,542

## NOTES TO FINANCIAL STATEMENTS

## Years ended December 31, 2015 and 2014

## (In thousands of reais, unless otherwise stated)

		At 12.3		At 12.31.14				
	Wholly	-owned	Jo	intly contr	olled	Wholly-owned	Jo	intly
	subsid	subsidiaries			subsidiary		subs	
Summary of income statements:			Cia			Cia		
Summary of medine statements.	TData	GVTPart.	ACT	Cia AIX	Aliança	TData	ACT	Cia
Net operating income	2,524,763	3,999,751	64	39,199	-	2,184,241	62	51
Cost of sales and services	(1,160,197)	(2,299,230)	-	(30,828)	-	(1,066,114)	-	(31,
Selling expenses	(166,008)	(837,766)	-	-	-	(111,780)	-	
General and administrative expenses	(24,141)	(231,204)	(65)	(5,686)	(124)	(30,253)	(61)	(5,
Other operating income (expenses), net	353	(47,444)	(1)	(292)	-	29,410	(1)	1
Financial income (expenses), net	109,886	(461,815)	-	2,503	106	110,104	-	1
Income (loss) before taxes	1,284,656	122,292	(2)	4,896	(18)	1,115,608	-	16
Income and social contributions taxes	(427,132)	(21,262)	-	(804)	-	(379,920)	-	(2,
Net income (loss) for the year	857,524	101,030	(2)	4,092	(18)	735,688	-	13
Book value of net income (loss) for								
the year, recognized as equity pickup	857,524	101,030	(1)	2,046	(9)	735,688	-	6

b) Changes in investments

					Dividends			ļ
	Balances				and	Other		ļ
	at		Capital	Equity	interest	comprehensive	Other	r Balances
	12.31.14	Additions	increase	pickup	on equity	income	changes	s at 12.31.15
Equity investments	1,229,827 <u>،</u>	1,752,724	5,827,064	960,590	(950,026)	16,974	(6,502)	8,830,651
Wholly-owned								ļ
subsidiary	1,153,151	1,752,724	5,827,064	958,554	(949,537)	(4,705)	(6,502)	8,730,749
TData	1,153,151	-	-	857,524	(949,537)	107	(4,940)	) 1,056,305
GVTPart.	-	1,752,724	5,827,064	101,030	-	(4,812)	(1,562)	) 7,674,444
								ļ
Jointly -controlled								
<u>subsidiaries</u>	76,676	-	-	2,036	(489)	21,679	-	- 99,902
Aliança	68,129	-	-	(9)	-	21,679	-	- 89,799

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AIX ACT	8,542 5	-	-	2,046 (1)	(489) -	-	-	10,099 2
Goodwill (a)	212,058	12,837,141	-	-	-	-	-	13,049,199
Value added from net assets acquired allocated to Company	I -	2,673,647	-	(212,064)	-	-	-	2,461,583
Other investments	3,129	-	-	-	-	(1,870)	-	1,259
Other investments (b) <b>Total investments</b>	3,129	-	-	-	-	(1,870)	-	1,259
in Company	1,445,014	17,263,512	5,827,064	748,526	(950,026)	15,104	(6,502)	24,342,692
Aliança AIX ACT Other investments	68,129 8,542 5	-	-	(9) 2,046 (1)	(489)	21,679 - -	- -	89,799 10,099 2
(b) Total investments	3,129	-	-	-	-	(1,870)	-	1,259
in consolidated	79,805	-	-	2,036	(489)	19,809	-	101,161

# NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

## (In thousands of reais, unless otherwise stated)

<mark>Equity investments</mark> <u>Wholly-owned subsidiaries</u> TData	Balances at 12.31.13 <b>853,866</b> <b>778,289</b> 778,289	Equity pickup <b>742,628</b> <b>735,688</b> 735,688	Dividends and interest on equity (366,116) (360,826) (360,826)	Other comprehensive income (551) -	Balances at 12.31.14 <b>1,229,827</b> <b>1,153,151</b> 1,153,151
<u>Jointly controlled</u> <u>subsidiaries</u> Aliança AIX ACT	<b>75,577</b> 68,607 6,965 5	<b>6,940</b> 73 6,867 -	<b>(5,290)</b> (5,290) -	<b>(551)</b> (551) - -	<b>76,676</b> 68,129 8,542 5
Goodwill (a) Value added from net assets acquired allocated to Company	212,058			-	212,058
Other equity interest Other investments (b) Total investments in Company	<b>10,772</b> 10,772 <b>1,076,696</b>	- - 742,628	- - (366,116)	<b>(7,643)</b> (7,643) <b>(8,194)</b>	<b>3,129</b> 3,129 <b>1,445,014</b>
Aliança AIX ACT Other investments (b) <b>Total investments in</b> <b>consolidated</b>	68,607 6,965 5 10,772 <b>86,349</b>	73 6,867 - - <b>6,940</b>	(5,290) - - ( <b>5,290)</b>	(551) - (7,643) <b>(8,194)</b>	68,129 8,542 5 3,129 <b>79,805</b>

(a) Goodwill: i) R\$212,058 from partial spin-off of "Spanish e Figueira", which was reversed to the Company upon merger of Telefonica Data Brasil Holding S.A. (TDBH) in 2006; and ii) R\$12,837.141 from acquisition of GVTPart. (Note 4).

(b) Other investments (tax incentives and interests held in companies) are measured at fair value.

# 13) PROPERTY, PLANT EQUIPMENT, NET

## a) Breakdown, changes and depreciation rates

				Cc	ompany			Assets and
	Switching equipment	Transmission equipment and media	equipment		Land	Other P&E assets	Estimated losses (a)	facilities under
<u>Annual</u> depreciation rates	10.00 a 14.29	5.00 a 14.29	10.00 a 66.67	2.50 a 66.67	-	10.00 a 25.00		
<u>Balances</u> <u>and</u> <u>changes:</u> Balance at								
<b>12.31.13</b> Additions (Capex)	<b>2,364,940</b> 12,042				•	<b>598,308</b> 161,300	(168,124)	<b>1,913,860</b> 5,105,560
Disposals, net Transfers, net Depreciation (Note 25)	• •		918,297	513,005	-	(2,217) 124,376 (210,463)	(484)	( , ,
Balance at 12.31.14 Additions	2,541,676	10,208,577	1,610,687	3,485,191	314,350	671,304	(156,592)	1,706,538
(Capex) Disposals, net Transfers, net Depreciation	• •	(24,700)	(2,829)	(2,212)	(74)	,	1,315	4,829,135 (19,924) (4,743,981)
(Note 25) Balance at 12.31.15	(497,985) <b>2,796,041</b>	(1,485,157) <b>11,680,029</b>				(227,427) <b>711.085</b>	- (155,277)	- 1,771,768
At 12.31.15	2,100,01.	11,000,020	1,000,100	0,07 1,002	010,100	/ 11,000	(100,211)	1,111,100
Cost		39,825,516 (28,145,487)		13,870,397 (10,498,865)		3,591,962 (2,880,877)	• •	1,771,768 -
Total	2,796,041	11,680,029	1,530,793	3,371,532	313,105	711,085	(155,277)	1,771,768
At 12.31.14 Cost		37,199,508 (26,990,931)		13,486,180 (10,000,989)		3,394,231 (2,722,927)	,	1,706,538 -

Accumulated						
depreciation	0 641 676	10 000 577	1 610 607	0 405 101 014 050	671 004 (166 600)	1 706 500
Total	2,541,676	10,208,577	1,610,687	3,485,191 314,350	671,304 (156,592)	1,706,538

# NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

				Con	solidated			Assets and
	Switching equipment				Land	Other P&E assets	Estimated losses (a)	facilitie unde
<u>Annual</u> <u>depreciation</u> <u>rates</u>	8.33 a 20.00	2.50 a 25.00	10.00 a 66.67	2.50 a 66.67	-	10.00 a 66.67		
<u>Balances</u> <u>and</u> <u>changes:</u> Balance at								
<b>12.31.13</b> Additions (Capex)	<b>2,365,290</b> 12,042		<b>1,468,057</b> 163,428			<b>594,957</b> 172,816	(169,979)	<b>1,967,72</b> 5,105,56
Disposals, net Transfers, net Depreciation	( )	3,041,968	(2,787) 918,454 (918,815)	513,005	-	(2,217) 172,075 (222,078)	(484)	(20,109 (5,338,439
(Note 25) Balance at 12.31.14	2,541,917		1,628,337		-		- (156,728)	1,714,73
Additions (Capex) Disposals, net Transfers, net		(17,546)	409,250 (13,832) 753,585	(4,512)	(74)	250,149 (12,550) 184,369	1,356	4,848,118 (23,145 (4,808,253
Depreciation (Note 25) Business combinations	(630,939)	(1,820,859)	(1,184,372)	(551,268)	-	(323,430)	-	
(b) Balance at 12.31.15	972,558 <b>3,958,959</b>		1,553,141 <b>3,146,109</b>	421,747 <b>3,655,951</b>	·		(326,666) ( <b>494,149)</b>	119,27) <b>1,850,73</b>
At 12.31.15 Cost	19,724,438	47,459,383	14,522,080	14,278,557	315,705	4,487,749	(494,149)	1,850,73

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Accumulated (15,765,479) (30,482,379) (11,375,971) (10,622,606) -(3,421,297)depreciation Total 16,977,004 3,655,951 315,705 1,066,452 (494,149) 1,850,73 3,958,959 3,146,109 At 12.31.14 Cost 17,147,961 37,200,161 10,882,788 13,497,058 314,350 3,549,258 (156,728) 1,714,73 Accumulated depreciation (14,606,044) (26,991,399) (9,254,451) (10,010,123) (2,833,705)Total 3,486,935 314,350 2,541,917 10,208,762 1,628,337 715,553 (156,728) 1,714,73

(a) The Company and its subsidiaries recognized a provision for potential obsolescence of materials used in P&E maintenance, based on levels of historical use and expected future use.

(b) These refer to amounts arising from business combinations, of which R\$7,970,117 of GVTPart. (Note 4) and R\$3,217 of TGLog (Note 12a).

#### b) Property and equipment items given in guarantee

At December 31, 2015, the Company had consolidated amounts of property and equipment items given in guarantee for lawsuits, amounting to R\$163,802 (R\$130,000 at December 31, 2014).

#### c) Capitalization of borrowing costs

At December 31, 2015 and 2014, the Company and its subsidiaries did not capitalize borrowing costs, as there were no qualifying assets.

#### d) Reversible assets

The STFC service concession arrangement establishes that all assets owned by the Company and that are indispensable to the provision of the services described in the referred to arrangement are considered reversible assets and are deemed to be part of the service concession assets. These assets will be automatically returned to ANATEL upon termination of the service concession arrangement, according to the regulation in force. At December 31, 2015, estimated residual value of reversible assets was R\$7,855,868 (R\$7,639,587 at December 31, 2014), which comprised switching and transmission equipment and public use terminals, external network equipment, energy equipment and system and operation support equipment.

## e) Finance lease

Below are the amounts related to finance lease arrangements, in which the Company is a lessee, segregated by type of property and equipment item.

## NOTES TO FINANCIAL STATEMENTS

## Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

				Conso	lidated			
		12.31.15 12.31.14						
	Annual							
	depreciation	P&E	Accumulated	Net	P&E	Accumulated	Net	
	rate (%)	Cost	depreciation	balance	Cost	depreciation	balance	
Transmission			·					
equipment and								
media	5% to 8.33%	252,232	(25,033)	227,199	209,935	(12,062)	197,873	
Infrastructure	5.00%	6,674	(2,291)	4,383	5,279	(2,032)	3,247	
Other assets	20.00%	116,945	(82,804)	34,141	78,295	(78,295)	-	
Total		375,851	(110,128)	265,723	293,509	(92,389)	201,120	

## 14) INTANGIBLE ASSETS, NET

## a) Breakdown, changes and amortization rates

	Indefinite			Com	pany			
	Indefinite useful life			Finite use	eful life		<b>0</b> (i	
	Goodwill	Software	Customer portfolio	Trademarks	Licenses	Other intangible assets		То
<u>Annual</u> amortization rate(%)	-	20.00	11.76	5.13	3.60 a 6.67	20.00	-	
<u>Balances</u> <u>and</u> <u>changes:</u> Balance at 12.31.13	10,013,222	1,983,624	1,358,442	1,410,453	14,474,566	336	46,348	29,286,9

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Additions (Capex) Net disposals Net transfers Amortization	- - -	497,174 (124) 290,711	- - -	- -	2,770,320 - 42,892	-	267,339 - (247,012)	3,534,8 (12 86,5
(Note 25) Balance at	-	(761,328)	(248,566)	(84,207)	(741,180)	(223)	-	(1,835,50
12.31.14	10,013,222	2,010,057	1,109,876	1,326,246	16,546,598	113	66,675	31,072,7
Additions (Capex) Net disposals	-	585,853 (31)	-	-	116	10,002 -	351,095 -	947,0 (3
Net transfers Amortization	-	354,683	-	-	-	(3,108)	(341,299)	10,2
(Note 25) Balance at	-	(787,627)	(248,566)	(82,685)	(911,632)	(2,048)	-	(2,032,55
12.31.15	10,013,222	2,162,935	861,310	1,243,561	15,635,082	4,959	76,471	29,997,5
At 12.31.15								
Cost Accumulated	10,013,222	12,155,929 (9,992,994)	1,990,278 (1,128,968)		20,052,123 (4,417,041)	158,897 (153,938)	76,471	46,048,3
amortization <b>Total</b>	- 10,013,222	2,162,935	861,310	1,243,561	15,635,082	4,959	76,471	(16,050,81 <b>29,997,5</b>
At 12.31.14 Cost Accumulated	10,013,222	11,242,808	1,990,278	1,601,433	20,052,007	152,026	66,675	45,118,4
amortization Total	- 10,013,222	(9,232,751) <b>2,010,057</b>	(880,402) <b>1,109,876</b>	,	(3,505,409) <b>16,546,598</b>	(151,913) <b>113</b>	- 66,675	(14,045,66 <b>31,072,7</b>

# Consolidated

	Indefinite useful life		Finite useful life				Software	Coffuero	
	Goodwill	Software	Customer portfolio	Trademarks	Licenses	Other intangible assets	under development	То	
<u>Annual</u> amortization rate(%)	-	20.00	11.76 a 12.85		3.60 a 6.67	5.00 a 20.00			
<u>Balances</u> <u>and</u> <u>changes:</u> Balance at									
12.31.13 Additions	10,225,280	1,987,634	1,358,442	1,410,453	14,474,566	336	<b>46,348</b> 267,339	29,503,0	
(Capex) Net disposals Net transfers	-	497,730 (124) 290,711	- - -	- - -	2,770,320 - 42,892	- - -	(247,012)	3,535,3 (12 86,5	
	-	(763,315)	(248,566)	(84,207)	(741,180)	(223)	-	(1,837,49	

Amortization (Note 25) <b>Balance at</b> <b>12.31.14</b> Additions	10,225,280	2,012,636	1,109,876	1,326,246	16,546,598	113	66,675	31,287,4
(Capex)	-	651,530	-	-	116	18,976	351,095	1,021,7
Net disposals	-	(52)	-	-	-	-	-	(5
Net transfers	-	346,146	-	-	-	(6,396)	(341,299)	(1,54
Amortization (Note 25) Business combination	-	(834,553)	(478,375)	(108,907)	(911,632)	(8,242)	-	(2,341,70
(a)	12,837,141	210,016	2,523,000	59,000	-	12,203	-	15,641,3
Balance at 12.31.15	23,062,421	2,385,723	3,154,501	1,276,339	15,635,082	16,654	76,471	45,607,1
At 12.31.15 Cost Accumulated amortization <b>Total</b>	23,062,421 - <b>23,062,421</b>	12,824,884 (10,439,161) <b>2,385,723</b>		(384,094)	20,052,123 (4,417,041) <b>15,635,082</b>		76,471 - <b>76,471</b>	62,370,7 (16,763,59 <b>45,607,1</b>
At 12.31.14 Cost Accumulated	10,225,280	11,279,547	1,990,278	1,601,433	20,052,007	152,026	66,675	45,367,2
amortization Total	- 10,225,280	(9,266,911) <b>2,012,636</b>	(880,402) <b>1,109,876</b>	, ,	(3,505,409) <b>16,546,598</b>	(151,913) <b>113</b>	66,675	(14,079,82 <b>31,287,4</b>

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

(a) These refer to amounts arising from business combinations, of which R\$15,640,394 is of GVTPart., including goodwill (Note 4) and R\$966 of TGLog (Note 12a).

#### b) Goodwill breakdown

	Company	Consolidated
Ajato Telecomunicação Ltda.	149	149
Spanish e Figueira (incorporado da		
TDBH) (a)	-	212,058
Santo Genovese Participações		
Ltda. (b)	71,892	71,892
Telefônica Televisão Participações		
S.A. (c)	780,693	780,693
Vivo Participações S. A. (d)	9,160,488	9,160,488
GVT Participações S. A. (e)	-	12,837,141
Total	10,013,222	23,062,421

(a) Goodwill from partial spin-off of "Spanish and Figueira", which was reversed to the Company upon merger of Telefônica Data Brasil Holding S.A. (TDBH) in 2006.

(b) Goodwill generated upon acquisition of equity control of Santo Genovese Participações (parent company of Atrium Telecomunicações Ltda.), in 2004.

(c) Goodwill generated upon acquisition of Telefônica Televisão Participações (formerly Navytree) merged in 2008, economically based on a future profitability analysis.

(d) Goodwill generated upon acquisition/merger of Vivo Participações in 2011.

(e) Goodwill generated upon acquisition of GVT Participações in 2015 (Note 4).

c) Goodwill impairment testing

The Company assessed recoverability of goodwill book value based on the value in use and discounted cash flow method.

The process for determination of the value in use involves the use of assumptions, judgments and estimates on cash flows, such as revenue, cost and expense growth rates, estimated future investments and working capital and discount rates. The assumptions about cash flow increase projections were based on management's estimates, market studies and macroeconomic projections. Future cash flows were discounted at the WACC (Weighted Average Cost of Capital) rate.

Consistent with the economic analysis techniques, the assessment of value in use is made for a period of five (5) years, and thereafter, considering the perpetuity of the assumptions based on the capacity of business continuity for indefinite time. Management considered that the period of 5 years is adequate, based on its past experience in preparing cash flow projections. Such understanding is in line with paragraph 35 of IAS 36 – Impairment of Assets.

The growth rate used to extrapolate the projections beyond the period of 5 years was 5.0% (4,5% in 2014). Estimated future cash flows were discounted at the pre tax rate of 15.05% (13,37% in 2014), also in nominal amounts.

Inflation rate for the period analyzed in the projected cash flows was 4.5%.

Key assumptions were based on the Company's historical performance and reasonable macroeconomic assumptions grounded on financial market projections, documented and approved by the Company's management.

Based on annual impairment testing of the Company's intangible assets, prepared using projections considering the financial statements at December 31, 2015, growth projections and operating results for the year ended December 31, 2015, no impairment losses or evidence of losses were identified, since value in use is higher than net book value as of the assessment date.

Key assumptions used in the calculation of value in use:

The value in use is mainly impacted by the following assumptions: (i) revenue growth; (ii) evolution in operating margin; (iii) Capex; and (iv) the discount rate.

# NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

(i) <u>Revenue Growth:</u> is based on the observation of the historical behavior of each revenue line, as well as trends in the evolution of the same based on market analysis. The evolution the revenue differ between product lines and services with a tendency of growth in data services and pay TV compared to voice services.

(ii) <u>Evolution in operating margin:</u> takes into account the historical margin estimate of price correction, as well as ongoing projects with the aim of greater cost efficiency. Another factor that can impact the operating margin is the level of aggressive competition.

(iii) <u>Capex:</u> we considered the projects in progress and the need to increase capacity and coverage in line with the evolution of revenue provided under the long-term plan. The volume of capex may also be impacted by inflation and currency fluctuations.

(iv) <u>Discount rate</u>: represent the assessment of risks in the current market. The calculation of the discount rate is based on specific circumstances of the company, being derived from the weighted average cost of capital (WACC). The WACC takes into account both debt and equity. The cost of equity is derived from the expected return on investment by investors of the Company. The cost of debt is based on loans with interest income that the Company is obligated to honor. The specific risk segment is incorporated by applying individual beta factors.

#### Sensitivity to changes in assumptions

The Company carries out a sensitivity analysis of the impairment test by considering reasoanable changes in the main assumptions used in such test.

The following maximum increases or decreases , expressed in percentage points (p.p) were assumed:

<u>Changes in key assumptions, in percentage points (p.p)</u> **Financial variables** Discount rate Perpetuity growth rates

#### **Operating variables**

OIBDA Margin Ratio of Capex/Revenues + / - 2.0 + / - 1.0

+/-1.0

+/-0.5

The sensitivity analysis performed at year-end 2015 indicates that there are no significant risks arising from reasonably possible changes in the financial and operating variables, considered individually. In other words, the Company considers that within the above ranges, reasonably wide, no impairment losses would be recognized over the carrying amounts.

# 15) PERSONNEL, SOCIAL CHARGES AND BENEFITS

	Compa	any	Consolid	ated
	12.31.15	12.31.14	12.31.15	12.31.14
Salaries and wages	27,512	27,754	58,201	27,754
Social charges and benefits	265,100	267,736	383,834	271,082
Profit sharing	205,124	197,019	232,404	199,284
Share-based payment plans (Note 32)	39,898	18,793	39,987	18,793
Other compensation	2,197	193,297	4,228	193,297
Total	539,831	704,599	718,654	710,210
Current Noncurrent	520,023 19,808	585,770 118,829	698,846 19,808	591,381 118,829

# NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

## 16) TRADE ACCOUNTS PAYABLE

	Compa	any	Consolic	lated
	12.31.15	12.31.14	12.31.15	12.31.14
Sundry suppliers	6,374,471	6,521,830	7,438,202	6,794,000
Amounts payable	148,793	103,016	165,648	102,915
Interconnection/ interlink (a)	421,650	445,192	520,816	445,192
Related parties (Note 30)	552,033	605,594	316,311	299,084
Total	7,496,947	7,675,632	8,440,977	7,641,191
Current accounts payable Noncurrent accounts payable	7,496,947 -	7,675,632	8,373,235 67,742	7,641,191 -

(a) The amount recorded as noncurrent refers to the judicial proceeding filed against SMP operators in which GVT claims VU-M amount reduction. On October 15, 2007, GVT obtained an injunction for depositing with the courts the difference between R\$0.2899 of R\$ 0.3899 per minute of VC1 calls and the amount effectively charged by SMP operators. The amounts of such deposits are recognized in assets as "Judicial deposits and garnishments".

#### 17) TAXES, CHARGES AND CONTRIBUTIONS

	Company		Consolidated	
	12.31.15	12.31.14	12.31.15	12.31.14
Income taxes	10,094	-	58,666	16,355
Income and social contribution taxes	10,094	-	58,666	16,355
payable (a)				
Indirect taxes	1,222,615	1,277,709	1,744,354	1,332,444
ICMS	904,637	968,800	1,186,818	969,953
PIS and COFINS	215,235	194,627	382,123	236,556
Fust and Funttel	35,881	35,975	86,317	35,975
ISS, CIDE and other taxes	66,862	78,307	89,096	89,960
Total	1,232,709	1,277,709	1,803,020	1,348,799
Current	1,175,293	1,236,330	1,716,002	1,281,673

Noncurrent	57,416	41,379	87,018	67,126

# 18) DIVIDENDS AND INTEREST ON EQUITY (IOE)

# a) Dividends and interest on equity receivable

Breakdown:

Compar	וא
12.31.15	12.31.14
489	-
18,156	174,726
18,645	174,726
	489 18,156

Changes:

	Company	Consolidated
Balance at 12.31.13	60,346	1,140
2013 supplementary dividends	186,100	-
Dividends and IOE received	(251,687)	(6,381)
Dividends and IOE net of IRRF	179,967	5,241
Balance at 12.31.14	174,726	-
2014 supplementary dividends	524,177	-
Interim dividends and IOE (net) in 2015	422,645	497
Dividends and IOE received	(1,102,903)	(8)
Balance at 12.31.15	18,645	489

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

For the cash flow statement, interest on equity and dividends received from the subsidiary are allocated to "Investing Activities".

#### b) Dividends and interest on equity payable

#### Breakdown:

	Company/Consolidated		
	12.31.15	12.31.14	
Telefónica Internacional S.A.	455,371	316,008	
Telefónica S.A.	471,238	261,318	
SP Telecomunicações Participações Ltda	345,689	198,350	
Telefónica Chile S.A.	964	626	
Non-controlling shareholders	936,100	719,019	
Total	2,209,362	1,495,321	

#### Changes:

	Company/ Consolidated
Balance at 12.31.13	1,187,556
2013 supplementary dividends	1,175,538
Interim dividends and IOE (net of IRRF)	1,778,200
Allocation of dividends and interest on equity	(207,442)
Payment of dividends and interest on equity	(2,446,621)
IRRF on IOE-exempt/immune shareholders	8,090
Balance at 12.31.14	1,495,321
2014 supplementary dividends	2,768,592
Interim dividends and IOE (net of IRRF)	1,754,036
Allocation of dividends and interest on equity	(137,273)

Payment of dividends and interest on equity IRRF on IOE-exempt/immune shareholders **Balance at 12.31.15** 

(3,678,665) 7,351 **2,209,362** 

For the cash flow statement, interest on equity and dividends paid to shareholders are recognized in "Financing Activities".

Interest on equity and dividends not claimed by shareholders expire within three years from the initial payment date. Should dividends and interest on equity expire, these amounts are recorded in retained earnings for later distribution.

## **19) PROVISIONS AND CONTINGENCIES**

The Company and its subsidiaries are parties in administrative and judicial proceedings and labor, tax and civil claims filed in different courts. The management of the Company and its subsidiaries, based on the opinion of its legal counsel, recognized provisions for lawsuits for which an unfavorable outcome is considered probable.

Breakdown of and changes in provisions, whose unfavorable outcome is probable, in addition to contingent liabilities and provision for dismantling, are as follows:

# NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

Company Provisions for contingencies						
			gener	Contingent	Provision for	
			Civil and	liability	decommissioning	
	Labor	Tax	regulatory	(PPA) (a)	(b)	Total
Balances at 12.31.13	988,180	2,133,934	970,403	275,677	235,998	4,604,192
Inflows	233,655	171,353	532,459	-	137,082	1,074,549
Write-offs due to payment	(199,668)	(67,632)	(229,341)	-	-	(496,641)
Write-offs due to reversal	(63,375)	(26,898)	(177,461)	(16,955)	(126,151)	(410,840)
Monetary restatement	54,334	169,141	101,411	18,886	-	343,772
Balances at 12.31.14	1,013,126	2,379,898	1,197,471	277,608	246,929	5,115,032
Inflows	359,539	173,785	745,302	-	323,982	1,602,608
Write-offs due to payment	(275,651)	(76,471)	(345,715)	-	-	(697,837)
Write-offs due to reversal	(61,562)	(55)	(214,966)	(14,733)	(272,160)	(563,476)
Monetary restatement	105,040	207,767	178,666	24,108	-	515,581
Balances at 12.31.15	1,140,492	2,684,924	1,560,758	286,983	298,751	5,971,908
At 12.31.15						
Current	121,562	-	772,507	-	-	894,069
Noncurrent	1,018,930	2,684,924	788,251	286,983	298,751	5,077,839
			·	·		
At 12.31.14						
Current	124,599	-	549,677	-	-	674,276
Noncurrent	888,527	2,379,898	647,794	277,608	246,929	4,440,756

Consolidated						
Provisions for contingencies						
				Contingent	Provision for	
			Civil and	liability	decommissioning	
	Labor	Tax	regulatory	(PPA) (a)	(b)	Total
Balances at 12.31.13	988,180	2,148,800	970,403	275,677	240,753	4,623,813
Inflows	233,655	171,366	532,459	-	137,082	1,074,562
Write-offs due to payment	(199,668)	(67,632)	(229,341)	-	-	(496,641)

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Write-offs due to reversal Monetary restatement <b>Balances at 12.31.14</b> Inflows Write-offs due to payment Write-offs due to reversal Monetary restatement Business combinations (c) <b>Balances at 12.31.15</b>	(63,375) 54,334 <b>1,013,126</b> 388,306 (294,971) (63,133) 105,045 17,778 <b>1,166,151</b>	(26,898) 170,405 <b>2,396,041</b> 202,445 (76,471) (55) 211,397 2,834 <b>2,736,191</b>	(177,461) 101,411 <b>1,197,471</b> 787,938 (372,806) (220,907) 180,978 80,377 <b>1,653,051</b>	(16,955) 18,886 <b>277,608</b> 23,311 (14,733) 45,048 512,648 <b>843,882</b>	(126,151) - <b>251,684</b> 331,174 - (272,161) 9,162 85,562 <b>405,421</b>	(410,840) 345,036 <b>5,135,930</b> 1,733,174 (744,248) (570,989) 551,630 699,199 <b>6,804,696</b>
At 12.31.15 Current Noncurrent At 12.31.14 Current Noncurrent	128,652 1,037,499 124,599 888,527	2,736,191 2,396,041	785,725 867,326 549,677 647,794	- 843,882 - 277,608	- 405,421 - 251,684	914,377 5,890,319 674,276 4,461,654

(a) This refers to contingent liabilities arising from PPA generated in acquisition of the controlling interest of Vivo Participações in 2011 and GVTPart. (Note 4).

(b) These refer to costs to be incurred to return the sites (locations for installation of base radio, equipment and real estate) to their respective owners in the same conditions as they were at the time of execution of the initial lease agreement.

(c) These refer to amounts arising from business combinations, of which R\$697,160 of GVTPart. (Note 4) and R\$2,039 of TGLog (Note 12a).

#### 19.1) Provisions and labor contingencies

		Amounts in	nvolved	
	Compa	any	Consolidated	
Nature/Degree of risk	12.31.15	12.31.14	12.31.15	12.31.14
Probable provisions	1,140,492	1,013,126	1,166,151	1,013,126
Possible contingencies	226,731	229,715	340,643	229,715

# NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

## (In thousands of reais, unless otherwise stated)

Provisions and labor contingencies involve labor claims filed by former employees and employees at outsourced companies (the later alleging joint or subsidiary liability) claiming for, among other issues, overtime, salary equalization, post-retirement salary supplements, job hazard premium, additional for unhealthy work conditions and claims related to outsourced services.

The Company is also defendant in labor claims filed by retired former employees regarding the Medical Care Plan for Retired Employees (PAMA), which require, among other issues, the annulment of the change occurred in such plan. Most claims await decision by the Regional Labor Court of São Paulo and the Higher Labor Court. Based on the opinion of its legal advisors and the current jurisdictional benefits, management considers this claim as a possible risk. No amount has been allocated for these claims, since in the case of loss, it is not possible to estimate the Company's loss.

Additionally, the Company is party to public civil actions filed by the Department of Labor, in respect to the decision to restrain the Company from continuing to hire outsourced companies to carry out the Company's main activities. No amounts were allocated to the possible likelihood of an unfavorable outcome related to these public civil actions in the table above, since in these phases, in the event of loss, it is not possible to estimate the Company's monetary loss.

#### 19.2) Provisions and tax contingencies

		Amounts i	nvolved	
	Compa	any	Consolio	dated
Nature/Degree of risk	12.31.15	12.31.14	12.31.15	12.31.14
Probable provisions	2,684,924	2,379,898	2,736,191	2,396,041
Federal	2,539,050	2,302,029	2,558,238	2,318,172
State	127,505	61,134	156,444	61,134
Municipal	18,369	16,735	19,977	16,735
ANATEL	-	-	1,532	-
Possible contingencies	23,790,290	21,186,885	26,620,066	21,401,796
Federal	5,164,158	4,973,141	5,908,994	4,981,909

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State	11,317,423	9,805,466	12,921,976	9,930,020
Municipal	730,030	658,468	769,113	660,084
ANATEL	6,578,679	5,749,810	7,019,983	5,829,783

#### Provisions for probable tax contingencies

#### Federal taxes

The Company and/or its subsidiaries are parties to administrative and judicial proceedings relating to: (i) claims resulting from the non-ratification of compensation and refund requests formulated by the Company; (ii) social contributions referring to supposed failure to pay 11% on the value of invoices received from service providers hired through transfer of labor; (iii) CIDE levied on the remittance of amounts abroad related to technical and administrative assistance and similar services, as well as royalties; (iv) non-inclusion of interconnection and EILD expenses in the FUST base; (v) contribution to Empresa Brasileira de Comunicação, created by Law No. 11652/08; (vi) TFI/TFF on mobile stations; (vii) IRRF on interest on equity; (viii) Price for Numbering Resources Management (PPNUM) by ANATEL instituted by Resolution No. 451/06; (ix) Social Investment Fund (Finsocial) offset amounts; (x) failure to pay withholding social contribution tax levied on services rendered, remuneration, salaries and other salary bases; (xi) COFINS – requirement resulting from non-inclusion of financial income into the tax base; (xii) additional charges to the PIS and COFINS tax base, as well as additional charges to COFINS required by Law No. 9718/98; and (xiii) Tax on Net Income (ILL).

At December 31, 2015, provisioned consolidated amounts totaled R\$ 2,558,238 (R\$ 2,318,172 at December 31, 2014).

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

### <u>State taxes</u>

The Company and/or its subsidiaries are parties to administrative and judicial proceedings in progress referring to (i) ICMS tax credits on electric power and other ICMS credits without documentation (ii) ICMS not levied on telecommunication services; (iii) disallowance of ICMS tax incentives for cultural projects; (iv) environmental administrative fine; (v) disallowance of ICMS credit referring to Agreement 39; (vi) co-billing; (vi) rate difference; (viii) reversal of ICMS credit on fixed assets; and (ix) ICMS on rent of infrastructure necessary for Internet (data) services.

At December 31, 2015, provisioned consolidated amounts totaled R\$ 156,444 (R\$ 61,134 at December 31, 2014).

## Municipal taxes

The Company and/or its subsidiaries are parties to various municipal tax proceedings referring to (i) IPTU; (ii) ISS levied on real estate lease services and noncore and supplementary activities; (iii) surveillance, control, and monitoring fee (TVCF); and (iv) withholding of ISS on outsourced services.

At December 31, 2015, provisioned consolidated amounts totaled R\$ 19,977 (R\$ 16,735 at December 31, 2014).

<u>ANATEL</u>

Telecommunications Technology Development Fund (FUNTTEL)

GVT filed administrative proceedings that are pending judgment at lower administrative level. Such proceedings concern the collection of contributions to FUNTTEL on other revenues (not related to telecom services), as well as on income and expenses transferred to other operators (interconnection), as well as discounts granted and other taxes.

At December 31, 2015, the provisioned consolidated amount totals R\$1,532.

### Possible tax contingencies

According to the understanding of Management and its legal counsel, there is the likelihood of loss in federal, state and municipal proceedings, in addition to the proceedings with ANATEL, as follows:

### Federal taxes

The Company and/or its subsidiaries are parties to various administrative and judicial proceedings, at the federal level, which are awaiting decisions in various court levels.

# NOTES TO FINANCIAL STATEMENTS

### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

Among these lawsuits, the following are highlighted: (i) protest letters due to non-ratification of compensation requests made by the Company; (ii) social security contribution (INSS) on compensation payment for salary devaluation arising from losses caused by "Plano Verão" (Summer Plan) and "Plano Bresser" (Bresser Plan), SAT (Occupational Accident Insurance), Social Security and payables to third parties (INCRA and SEBRAE), supply of meals to employees, 11% retention (labor assignment); (iii) IRRF on the funds remittance abroad related to technical services and to administrative support and similar services, as well as royalties; (iv) PIS levied on roaming; (v) CPMF levied on operations resulting from the technical cooperation agreement with the National Treasury Department (STN) (offsetting through the Integrated System of Federal Government Financial Administration - SIAFI) and on foreign-exchange contracts required by the Brazilian Central Bank; (vi) IRPJ and CSLL related to deductions on revenues from reversal of provisions; (vii) IRPJ and CSLL - disallowance of costs and sundry expenses not evidenced; (viii) deductions of COFINS from loss in swap transactions; (ix) PIS / COFINS accrual basis versus cash basis; (x) IRPJ payable in connection with allocation of excess funds to Northeast Investment Fund (FINOR), Amazon Region Investment Fund (FINAM) or Economic Recovery Fund of Espírito Santo State (FUNRES); and (xi) IRPJ on derivative operations; (xii) IRPJ and CSLL – disallowance of expenses related to the goodwill paid in the acquisition of Celular CRT S.A., goodwill arising from the privatization process and corporate restructuring of Vivo S.A. and goodwill arising from merger of Navytree and TDBH; (xiii) goodwill arising from the acquisition of GVT Holding by Vivendi, (xiv) ex-tariff, revocation of the benefit of CAMEX Resolution No. 6, increase in the import duty from 4% to 28%; (xv) IPI levied on shipment of fixed access units from the Company's establishment to customers under the free lease system; (xvi) PIS and COFINS levied on aggregate-value services; (xvii) INSS – Stock Options: requirement of social security contributions on the amounts paid by the Group companies to their employees under the stock option plan; and (xviii) IOF required on loan, intercompany and credit transactions.

At December 31, 2015, involved consolidated amounts totaled R\$ 5,908,994 (R\$ 4,981,909 at December 31, 2014).

#### <u>State taxes</u>

The Company and/or its subsidiaries are parties to various administrative and judicial proceedings related to ICMS, at the state level, which are awaiting decisions in various court levels.

Among these lawsuits, the following are highlighted: (i) provision of facility, utility and convenience services and rental of the "Speedy" service modem; (ii) international calls (DDI); (iii) undue credit related to the acquisition of items intended to property and equipment and lack of proportionate credit reversal referring to the acquisition of property and equipment items; (iv) amounts unduly appropriated as ICMS tax credits; (v) service provided outside São Paulo state with ICMS paid to São Paulo State: (vi) co-billing, (vii) tax substitution with a fictitious tax base (tax guideline); (viii) use of credits related to acquisition of electric power; (ix) secondary activities, value added and supplementary services (Agreement 69/98); (x) tax credits related to opposition/challenges referring to telecommunications services not provided or mistakenly charged (Agreement 39/01); (xi) shipment of goods with prices lower than acquisition prices (unconditional discounts): (xii) deferred collection of ICMS - interconnection (DETRAF - Traffic and Service Provision Document); (xiii) credits derived from tax benefits granted by other states; (xiv) disallowance of tax incentives related to cultural projects: (xv) transfers of assets among business units owned by the Company; (xvi) communications service tax credits used in provision of services of the same nature; (xvii) card donation for prepaid service activation; (xviii) reversal of credit from return and free lease in connection with assignment of networks (used by the Company itself and exemption from public bodies): (xix) DETRAF fine, (xx) ICMS on own consumption; (xxi) ICMS on exemption of public bodies; (xxii) issue of invoices with negative ICMS amounts; (xxiii) new tax register bookkeeping without previous authorization by tax authorities; (xxiv) membership; and (xxv) services not measured.

At December 31, 2015, involved consolidated amounts totaled R\$ 12,921,976 (R\$ 9,930,020 at December 31, 2014).

#### Municipal taxes

The Company and/or its subsidiaries are parties to various administrative and judicial proceedings, at the local level, which are awaiting decisions in various court levels.

# NOTES TO FINANCIAL STATEMENTS

### Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

Among these lawsuits, the following are highlighted: (i) ISS – secondary activities, value added and supplementary services; (ii) withholding ISS; (iii) IPTU; (iv) Land Use Fee; (v) municipal fees; (vi) tariff for Use of Mobile Network (TUM), infrastructure lease; (vii) advertising services; (viii) services provided by third parties; (ix) business management consulting services provided by Telefónica Internacional (TISA); (x) ISS tax levied on caller ID services and on cell phone activation and (xi) ISS on continuous rendered service, provision, reversal and cancelled invoices.

At December 31, 2015, involved consolidated amounts totaled R\$ 769.113 (R\$ 660,084 at December 31, 2014).

#### <u>ANATEL</u>

#### Universal Telecommunication Services Fund (FUST)

Petitions for injunctions were filed seeking the right to not include expenses with interconnection and Industrial Use of Dedicated Line in FUST tax base, according to Abridgment No. 7, of December 15, 2005, as it does not comply with the provisions contained in sole paragraph of article 6 of Law No. 9998, which are awaiting a decision in 2nd court level.

A number of delinquency notices referring to debit entry were issued by ANATEL at the administrative level to set up the tax credit related to interconnection, EILD and other revenues that are not earned from the provision of telecommunications services.

At December 31, 2015, involved consolidated amounts totaled R\$ 3,647,291 (R\$ 3,139,254 at December 31, 2014).

#### Telecommunications Technology Development Fund (FUNTTEL)

The Company and its subsidiary are parties to administrative and judicial proceedings which are waiting to be tried at the lower administrative court and the court of appeals. Such proceedings concern the collection of contributions to FUNTTEL on other revenues (not related to telecom services), as well as on income and expenses transferred to other operators (interconnection).

At December 31, 2015, involved consolidated amounts totaled R\$ 911,836 (R\$ 716,369 at December 31, 2014).

#### Telecommunications Inspection Fund (FISTEL)

Upon extension of the effective license period to use telephone switches in connection with use of STFC (landline phone carriers) and extension of the right to use radiofrequency in connection with wireless service (wireless carriers), ANATEL charges the Installation Inspection Fee (TFI).

This collection is based on ANATEL's understanding that such extension would represent a taxable event for TFI. The Company understands that such collection is unjustified, and separately challenged the aforesaid fee in court.

At December 31, 2015, involved consolidated amounts totaled R\$ 2,455,229 (R\$ 1,971,290 at December 31, 2014), without the respective judicial deposit.

#### Public Price for Numbering Resource Management (PPNUM)

The Company, along with other wireless carriers in Brazil, is challenging in court the tariff charged by ANATEL for use by such carriers of the numbering resources managed by the agency. In view of the collections, the Company made a judicial deposit referring to the amounts due. On April 23, 2009, the carriers received a favorable sentence and the lawsuit is currently waiting to be tried at the court of appeals.

At December 31, 2015, involved consolidated amounts totaled R\$ 5,627 (R\$ 2,870 at December 31, 2014).

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

## 19.3) Provisions, civil and regulatory contingencies

	Amounts involved						
	Compa	any	Consolidated				
Nature/Degree of risk	12.31.15	12.31.14	12.31.15	12.31.14			
Probable provisions	1,560,758	1,197,471	1,653,051	1,197,471			
Civil	965,730	772,658	1,010,356	772,658			
Regulatory	595,028	424,813	642,695	424,813			
Possible contingencies	6,020,956	4,484,947	6,297,944	4,484,947			
Civil	2,488,761	1,873,607	2,581,838	1,873,607			
Regulatory	3,532,195	2,611,340	3,716,106	2,611,340			

#### Provisions for probable civil contingencies

• The Company and/or its subsidiaries are parties to proceedings that involve right to receive supplementary amounts from shares calculated in relation to the network expansion plan after 1996 (supplement of shares proceedings). These proceedings involve various phases: 1st level, Court of Justice and Supreme Court of Justice. At December 31, 2015, provisioned consolidated amounts totaled R\$ 190,004 (R\$ 138,654 at December 31, 2014).

• The Company and/or its subsidiaries are parties to various civil proceedings related to consumers in administrative and judicial spheres, referring to non-compliance with services and/products sold. At December 31, 2015, provisioned consolidated amounts totaled R\$ 435,782 (R\$ 325,571 at December 31, 2014).

• The Company and/or its subsidiaries are parties to various civil proceedings of non-consumer nature in administrative and judicial spheres, all related to the ordinary course of business. At December 31, 2015, provisioned consolidated amounts totaled R\$ 384,570 (R\$ 308,433 at December 31, 2014).

# Provisions for probable regulatory contingencies

The Company and GVTPart. are parties to administrative proceedings against ANATEL, which were filed based on alleged noncompliance with obligations set forth in industry regulations, as well as in legal claims discussing sanctions by ANATEL at the administrative level. At December 31, 2015, provisioned consolidated amounts totaled R\$ 642,695 (R\$ 424,813 at December 31, 2014).

# Possible civil contingencies

According to the Company's management and legal counsel, the likelihood of loss of the following proceedings is possible.

• Public Interest Suit in which the Company is involved referring to the Community Telephone Plan (PCT), about the right for indemnification of the acquirers of expansion plans, not receiving shares for financial investments made in the city of Mogi das Cruzes, whose total consolidated amount approximates to R\$421,085 at December 31, 2015 (R\$336,758 at December 31, 2014). São Paulo Court of Justice (TJSP) changed its decision, and judged this matter groundless. The carriers association of Mogi das Cruzes (claimant) filed a special appeal to reverse that decision, which is currently waiting for a decision. On December 7, 2015, the appeal filed by the carriers association of Mogi das Cruzes was dismissed by the court of appeals.

• Collective Action filed by SISTEL Participants' Association (ASTEL) in the state of São Paulo, in which SISTEL associates in the state of São Paulo challenge the changes made in the Medical Care Plan for Retired Employees (PAMA) and claim for the reestablishment of the prior status quo. This proceeding is still in the appeal phase, and awaits a decision as regards the possible admission of the Special and Additional Appeals in connection with the Court of Appeals' decision, which changed the decision rendering the matter groundless. The amount cannot be estimated, and the claims cannot be settled due to their unenforceability, in that it entails a return to the prior plan conditions.

# NOTES TO FINANCIAL STATEMENTS

### Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

• Public Interest Suits filed by ASTEL, in the state of São Paulo, and by FENAPAS, both against SISTEL, the Company and other carriers, in order to annul spin-off of the private pension plan PBS, alleging, in short, the "windup of the supplementary private pension plan of SISTEL Foundation", which led to various specific mirror PBS plans, corresponding to allocation of funds from technical surplus and tax contingencies existing at the time of the spin-off. The amount cannot be estimated, and the claims cannot be settled due to their unenforceability because this involves the return of the spun-off assets of SISTEL referring to telecommunication carries of the former Telebrás System.

• The Public Prosecutor's Office of São Paulo State began a public class action claiming pain and suffering and damages suffered by all consumers of telecommunications services from 2004 to 2009 due to the bad quality of services and failures of the communications system. The Public Prosecutor's Office suggested that the indemnification to be paid should be R\$ 1 billion. The decision handed down on April 20, 2010 imposes the payment of indemnification for damages caused to all consumers who have filed a suit for such damages.

Conversely, in the event that the number of claiming consumers is not in line with the extent of damages, after the lapsing of one year, the judge determined that the amount of R\$ 60 million should be deposited in the Special Expenses Fund to Recover Natural Rights Damages (Fundo Especial de Despesa de Reparação de Interesses Difusos Lesados). It is not possible to estimate the number of consumers who will individually file suits, or the amounts claimed thereby. The parties filed an appeal on the merits of the case. The judgment effects are in abeyance. No amount has been assigned to the possible likelihood of an unfavorable outcome in connection with this action, since, in the case of loss, estimating the corresponding amount payable by the Company is not practicable at this time. Likewise, establishing a provision for contingency equivalent to the amount sought is not possible. On April 13, 2015, the Company's appeal on the merits of the case was judged, and the decision handed down by the lower court was changed, by unanimous vote. Such decision sentenced the Company to pay for damages and pain and suffering caused to all consumers affected by "problems" in the services provided. The Office of the Public Prosecutor filed appeal to higher and supreme court against which counterarguments were filed.

• The Company is party to other civil claims, at several levels, related to service rendering. Such claims have been filed by individual consumers, civil associations representing consumer rights or by the Bureau of Consumer Protection (PROCON), as well as by the Federal and State Public Prosecutor's Office. The Company is also party to other claims of several types related to the normal course of business. At

December 31, 2015, possible consolidated amounts totaled R\$ 2,146,850 (R\$ 1,525,908 at December 31, 2014).

• TGLog is a party to a civil execution proceeding filed with the 3<sup>rd</sup> Civil Court of Barueri – SP owing to alleged non-payment of transportation service bills. TGLog alleges that it made legitimate discounts owing to contract breaches and losses arising from damages to goods of its customers transported by claimant, which are also subject matter of another proceeding. At December 31, 2015, the case amounted to R\$1,022.

• The Company has received fines regarding the noncompliance with SAC Decree. We currently have various actions (administrative and judicial proceedings). At December 31, 2015, consolidated amounts totaled R\$ 12,881 (R\$ 10,941 at December 31, 2014).

• Intellectual Property: Lune Projetos Especiais Telecomunicação Comércio e Ind. Ltda. (Lune), a Brazilian company, proposed the lawsuit on November 20, 2001 against 23 wireless carriers claiming to own the patent for caller ID and the trademark "Bina". The purpose of that lawsuit was to interrupt provision of such service by carriers and to seek indemnification equivalent to the amount paid by consumers for using the service.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

An unfavorable sentence was passed determining that the Company should refrain from selling mobile phones with Caller ID service (Bina), subject to a daily fine of R\$ 10,000 in case of noncompliance. Furthermore, according to the sentence passed, the Company must pay indemnification for royalties, to be calculated in settlement. Motions for Clarification were opposed by all parties and Lune's motions for clarification were accepted since an injunctive relief in this stage of the proceedings was deemed applicable. Bill of review appeal in view of the current decision which granted a stay of execution suspending that unfavorable decision until final judgment of the review. Bill of review for appeal at sentence phase pending decision. There is no way to determine the extent of potential liabilities with respect to this claim.

• The Company and other wireless carriers are defendants in several lawsuits filed by the Public Prosecutor's Office and consumer associations to challenge imposition of a period to use prepaid minutes. The plaintiffs allege that the prepaid minutes should not expire after a specific period. Conflicting decisions were handed down by courts on the matter, even though we believe that our criteria for the period determination comply with ANATEL standards. Based on the legal counsel's opinion, collective actions have a remote likelihood of loss.

#### Possible regulatory contingencies

According to the Company's management and legal counsel, the likelihood of loss of the following regulatory civil proceedings is possible.

• The Company and GVTPart. are parties to administrative proceedings filed by ANATEL alleging noncompliance with the obligations set forth in industry regulations, as well as legal claims which discuss the sanctions applied by ANATEL at the administrative level. At December 31, 2015, consolidated amounts totaled R\$ 3,716,106 (R\$ 2,611,340 of the Company at December 31, 2014).

• Administrative and legal proceedings discussing payment of 2% charge on revenue from interconnection services due to the extension of right of use of SMP-related radio frequencies. Under clause 1.7 of the Authorization Terms that grant right of use of SMP-related radiofrequencies, the extension of right of use of such frequencies entails payment every two years, during the extension period (15 years), of a 2% charge calculated on net revenue from the basic and alternative service plans of the service company, determined in the year before that of payment.

However, ANATEL determined that the 2% charge should be calculated on revenue from service plans and also on revenue from interconnection services and other operating income, which is not provided for by clause 1.7 of the referred to Authorization Terms.

Considering, based on the provisions of the Authorization Terms, that revenue from interconnection services should not be included in the calculation of the 2% charge for radiofrequency use right extension, the Company filed administrative and legal proceedings challenging these charges, based on ANATEL's position.

### 19.4) Guarantees

The Company and its subsidiaries granted guarantees for tax, civil and labor proceedings, as follows:

	Consolidated							
	_	12.31.15		_	12.31.14			
	Property	Judicial		Property	Judicial			
	and	deposits and	Letters of	and	deposits and	Letters of		
	equipment	garnishments	guarantee	equipment	garnishments	guarantee		
Civil, labor								
and tax	163,802	5,753,463	2,750,864	130,000	4,745,225	2,537,608		
Total	163,802	5,753,463	2,750,864	130,000	4,745,225	2,537,608		

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

At December 31, 2015, in addition to the guarantees presented above, the Company and its subsidiaries had amounts under short-term investment frozen by courts (except for loan-related investments), in the consolidated amount of R\$ 71,059 (R\$ 64,899 at December 31, 2014).

# 20) DEFERRED REVENUE

a) <u>Breakdown</u>

	Compa	iny	Consolid	ated
	12.31.15	12.31.14	12.31.15	12.31.14
Services and goods (a)	466,943	764,791	466,943	764,791
Disposal of PP&E (b)	87,906	124,247	87,906	124,247
Activation revenue (c)	70,507	91,954	72,737	106,209
Customer loyalty program (d)	95,893	92,670	95,893	92,670
Government grants (e)	133,099	77,113	133,099	77,113
Donations of equipment (f)	8,281	8,947	8,281	8,947
Other revenues (g)	58,935	25,824	58,935	25,824
Total	921,564	1,185,546	923,794	1,199,801
Current	562,601	704,589	564,557	717,019
Noncurrent	358,963	480,957	359,237	482,782

(a) It refers to the balances of agreements of prepaid services revenue and multi-element operations, which are recognized in P&L to the extent that services are provided to customers. Includes the amounts of the agreement the Company entered into for the industrial use of its mobile network by another SMP carrier in Regions I, II and III of the General Authorization Plan (PGA), which is intended solely to the rendering of SMP services by the carrier to its users.

(b) Refers to net balance of the residual value from disposal of non-strategic towers and rooftops, to be transferred to P&L upon compliance of conditions for recognition in books.

(c) Refers to the deferral of activation revenue (fixed) recognized in P&L over the estimated period in which the customer stays in the plant.

(d) Refers to the loyalty point program maintained by the Company, which allows customers to accumulate points when paying their bills referring to use of services offered. The balance represents the Company's estimate of customers' exchanging points for goods and/or services in the future.

(e) Refers to government grant deriving from funds raised with BNDES in a specific credit line, used in the acquisition of domestic equipment and registered at BNDES (Finame) and applied in projects to expand the network capacity, which have been amortized by the useful life of equipment and grants resulting from projects related to state taxes, which are being amortized under contractual terms.

(f) Refers to the balances of network equipment donations from suppliers, which are amortized over the useful life of the referred to equipment.

(g) Includes amounts of the reimbursement for costs for leaving radio frequency sub-bands 2,500MHz to 2,690MHz due to cancellation of the Multichannel Multipoint Distribution Service (MMDS).

#### b) Changes

Company Consoli	Jaiou
Balance at 12.31.13 1,065,194 1,07	1,212
Inflows 10,628,354 10,64	1,475
Disposals (10,508,002) (10,512	,886)
Balance at 12.31.14 1,185,546 1,19	9,801
Inflows 11,333,889 11,36	9,987
Disposals (11,597,871) (11,645	,994)
Balance at 12.31.15921,56492	3,794
Current 562,601 56	4,557
Noncurrent 358,963 35	9,237

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

# 21) LOANS, FINANCING, DEBENTURES, FINANCE LEASE AND CONTINGENT CONSIDERATION

a) <u>Breakdown</u>

	Company Information at December 31,									
	2015 Annual				12.31.15			12.31.14		
	Currency	interest rate	Maturity	Current	Noncurrent	Total	Current	Noncurrent	То	
<u>Local</u> <u>currency</u>				1,740,266	5,075,504	6,815,770	1,445,347	5,116,491	6,561,8	
Loans and financing - financial										
institutions				473,807	1,034,754	1,508,561	665,848	1,498,983	2,164,8	
Financing – BNDES Financing –	URTJLP (a)	TJLP+ 0 to 9%	7/15/19	328,989	898,735	1,227,724	510,323	1,224,052	1,734,3	
BNDES	R\$	2.5 to 8.7%	1/15/23	90,779	136,019	226,798	87,495	220,903	308,3	
Financing – BNB	R\$	10.00%	10/30/16	54,039	-	54,039	68,030	54,028	122,0	
Financing - Suppliers	R\$		10/22/16	1,113,244	-	1,113,244	-	-		
Finance lease	R\$		8/31/33	32,291	239,239	271,530	24,452	205,892	230,3	
Debentures		100.00/ -1		120,924	3,423,790	3,544,714	755,047	3,411,616	4,166,6	
4th issue – Series 2 4th issue –	R\$	106.8% of CDI	10/15/15	-	-	-	655,738	-	655,7	
Series 3	•	IPCA+4.00% IPCA+0.50%	10/15/19 7/5/21	292	33,172 91,608	33,464 91,608	270	30,915 82,186	,	

1st issue – Minas Comunica									
3rd issue	R\$	100% of CDI + 0.75% 100% of CDI	9/10/17	87,217	1,999,645	2,086,862	71,825	1,999,433	2,071,2
4th issue	R\$	+ 0.68%	4/25/18	33,415	1,299,365	1,332,780	27,214	1,299,082	1,326,2
contingent consideration	R\$			-	377,721	377,721	-	-	
<u>Foreign</u> <u>currency</u>				191,695	1,490,273	1,681,968	819,171	418,251	1,237,4
Loans and financing - Financial institutions				191,695	1,490,273	1,681,968	•	418,251	1,237,4
Loans – BEI Financing –	US\$ UMBND	ECM (c) +		-	-	-	716,963	-	716,9
BNDES	(b)	2.38% 2.05% and	7/15/19	159,897	434,221	594,118	101,933	418,251	520,1
Resolution 4131 BBVA	US\$	Libor + 2.00%	12/18/17	31,798	1,056,052	1,087,850	-	-	
commission	R\$			-	-	-	275	-	2
Total				1,931,961	6,565,777	8,497,738	2,264,518	5,534,742	7,799,2
Loans, financii Debentures Contingent coi	•			120,924	3,423,790 377,721	3,544,714 377,721	1,509,471 755,047 -	3,411,616	4,166,6
Total				1,931,961	6,565,777	8,497,738	2,264,518	5,534,742	7,799,2

# NOTES TO FINANCIAL STATEMENTS

# Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

Consolidated Information at December 31,									
	Informa	2015	ber 31,		12.31.15			12.31.14	
	Currency	Annual interest rate	Maturity	Current	Noncurrent	Total	Current	Noncurrent	т
<u>Local</u> currency				2,151,296	6,388,026	8,539,322	1,445,347	5,116,491	6,561,
Loans and financing - financial									
institutions				765,601	2,325,920	3,091,521	665,848	1,498,983	2,164,
Financing – BNDES Financing –	URTJLP (a)	TJLP+ 0 to 9%	1/15/23	571,223	1,838,275	2,409,498	510,323	1,224,052	1,734,
BNDES	R\$	2.5 to 8.7% IPCA +	1/15/23	106,008	298,634	404,642	87,495	220,903	308,
Financing – BNDES	R\$	2.95% + TR p.a. SELIC	7/15/16	30,722	-	30,722	-	-	
Financing – BNDES Financing –	R\$	ACUM. D-2 + 2.32% p.a.	1/15/23	710	146,815	147,525	-	-	
BNB	R\$	7.0% to 10%	8/18/22	56,938	42,196	99,134	68,030	54,028	122,
Financing - Suppliers	R\$		10/22/16	1,228,682	-	1,228,682	-	-	
Finance lease	R\$		8/31/33	36,089	260,595	296,684	24,452	205,892	230,
Debentures				120,924	3,423,790	3,544,714	755,047	3,411,616	4,166,
4th issue – Series 2 4th issue –	R\$	106.8% do CDI	10/15/15	-	-	-	655,738	-	655,
Series 3		IPCA+4.00% IPCA+0.50%	10/15/19 7/5/21	292	33,172 91,608	33,464 91,608	270	30,915 82,186	31, 82,

1st issue – Minas Comunica									
3rd issue	R\$	100% of CDI + 0.75% 100% of CDI	9/10/17	87,217	1,999,645	2,086,862	71,825	1,999,433	2,071,
4th issue	R\$	+ 0.68%	4/25/18	33,415	1,299,365	1,332,780	27,214	1,299,082	1,326,
Contingent consideration	R\$			-	377,721	377,721	-	-	
<u>Foreign</u> <u>currency</u>				191,695	1,490,273	1,681,968	819,171	418,251	1,237,
Loans and financing - financial institutions				191,695	1,490,273	1,681,968	•	418,251	
Loans – BEI Financing –	US\$ UMBND	ECM (c) +		-	-	-	716,963	-	716,
BNDES	(b)	2.38% 2.05% and	7/15/19	159,897	434,221	594,118	101,933	418,251	520,
Resolution 4131	US\$	Libor + 2.00%	12/18/17	31,798	1,056,052	1,087,850	-	-	
Commission BBVA	R\$			-	-	-	275	-	
Total				2,342,991	7,878,299	10,221,290	2,264,518	5,534,742	7,799,
Loans , financi Debentures Contingent con Total	U			120,924	3,423,790 377,721	6,298,855 3,544,714 377,721 <b>10,221,290</b>	755,047	3,411,616	4,166,

(a) Long-term interest reference unit (URTJLP) used by the Brazilian Development Bank (BNDES) as the contractual currency in financing agreements.

(b) Currency unit based on a currency basket (UMBND) used by BNDES as a contractual currency in financing agreements based on funds raised in foreign currency.

(c) The Currency Basket Charge (ECM) is a rate quarterly disclosed by BNDES.

b) Loans and financing

Information on loans and financing in force at December 31, 2015 and 2104 is as follows:

### Brazilian Development Bank (BNDES)

• On October 23, 2007, a credit facility of R\$2,034,717 was approved, and sub-credit facility "A" amounts to R\$1,926,309 (TJLP + 3.73% p.a.) and sub-credit facility "B" to R\$108,408 (TJLP + 1.73% p.a.), maturing in 8 years, with principal payment in 60 monthly and successive installments, with grace period expired on May 15, 2010. All of these funds have been withdrawn and investment thereof has been proven and accepted by BNDES for the purpose of financing investment projects for goods and services produced in Brazil.

The balance of this agreement at December 31, 2014 amounted to R\$170,536, it was fully settled on May 15, 2015.

# NOTES TO FINANCIAL STATEMENTS

### Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

• On October 14, 2011, a credit facility was taken out amounting to R\$3,031,110, restated in 2013 to R\$2,152,098, and sub-credit facility "A" amounts to R\$1,360,455 (TJLP + 3.38% p.a.), sub-credit facility "B" to R\$406,206 (UMBND + 2.38% p.a.), sub-credit facility "C" to R\$282,149 (TJLP + 1.48% p.a.), sub-credit facility "D" to R\$80,948 (TJLP + 4.08% p.a.) and sub-credit facility "E" to R\$22,340 (TJLP), maturing in 8 years, with grace period expired on July 15, 2014. After this period, principal interest and amortization will be paid in 60 monthly and successive installments, for new negotiations of credit facilities and modalities with the bank. All of these funds have been withdrawn by the Company and used in investments in expansion and improvement of the current network, implementation of the infrastructure required for new technologies, from 2011 to 2013, and construction of a data center in the city of Tamboré (São Paulo State) and social projects.

The balance of this agreement at December 31, 2015 was R\$1,821,621, of which R\$1,227,503 related to TJLP and R\$594,118 to UMBND (at December 31, 2014 it was R\$2,082,388, of which R\$1,562,204 related to TJLP and R\$520,184 to UMBND).

• On January 1, 2010, a credit facility amounting to R\$319,927 was approved, at 4.5% and 5.5% p.a., maturing in 10 years, with principal payment in 96 monthly and successive installments from March 15, 2012, after a grace period of 2 years. These funds were obtained through the Investment Support Program (BNDES PSI) and used to improve the network capacity through acquisition of domestic equipment previously registered with BNDES (subject to Finame), and released as that investment is evidenced. Up to December 31, 2012, the amount of R\$184,489 was released and the remaining balance of R\$135,438 was canceled.

The balance of this agreement at fixed rates at December 31, 2015 was R\$92,480 (R\$110,506 at December 31, 2014).

• Between November 24, 2010 and March 31, 2011, credit facilities amounting to R\$29,066 were approved, at 5.5% p.a., TJLP + 5.7% p.a. and TJLP + 9.0% p.a., maturing in 5 years, with principal payment in 48 monthly and successive installments from January 15, 2012, after a grace period of 1 year. On December 15, 2015, there was full settlement of the credit line taken out on November 24, 2010. On December 15, 2011, credit line of R\$11,097 was approved, at rates of 5.0% p.a. and 8.7% p.a., with final

maturity after 36 months, with principal paid in 30 monthly consecutive installments until settlement occurred on March 15, 2015. On December 28, 2012, a credit line of R\$9,493 was approved, at rate of 2.5% p.a., with final maturity after 36 months, namely grace period of 6 months and principal to be paid in 30 monthly consecutive installments until settlement occurred on December 15, 2015.

The balance of this agreement at December 31, 2015 was R\$1.100, of which R\$879 related to fixed rates and R\$221 to TJLP (at December 31, 2014 it was R\$12,037, of which R\$10,402 related to fixed rates and R\$1,635 to TJLP).

• On December 1, 2010, a credit facility amounting to R\$5,417 was approved, subsequently restated to R\$2,262, at 5.5% p.a., maturing in 10 years, with principal payment in 96 monthly and successive installments from February 15, 2013, after a grace period of 2 years, through the Investment Support Program (BNDES PSI). This credit facility was fully withdrawn by the Company.

The balance of this agreement at fixed rates at December 31, 2015 was R\$1,243 (R\$1,482 at December 31, 2014).

• On December 28, 2012, R\$353,483 financing facilities were approved, later adjusted to R\$225,467, at the rate of 2.5% p.a., for 60 months, with a 24-month grace period for principal, and released as the investments made are proved. This credit facility was fully withdrawn by the Company.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

The balance of this agreement at fixed rates at December 31, 2015 was R\$129,224 (R\$182,698 at December 31, 2014).

• On August 1, 2013, a R\$4,030 financing facility was approved at the rate of 3.5% p.a., for 60 months, with a 24-month grace period for principal, and released as the investments made are proved. This credit facility was fully withdrawn by the Company.

The balance of this agreement at fixed rates at December 31, 2015 was R\$2,972 (R\$3,310 at December 31, 2014).

• On December 12, 2008, a credit facility amounting to R\$ 615,909 was approved for GVT, under sub-credit facility "A" at the amount of R\$ 158,520 (IPCA + TR + 2.95% p.a.) a total term of 8 years with principal payment in 6 annual and successive payments with grace period expiring July 15, 2011, Sub-credit Facility "B" amounting to R\$ 369,880 (TJLP + 2.95% p.a.) and sub-credit facility "C" amounting to R\$87,509 (TJLP + 2.05% p.a.), maturing in 9 years with principal payment in 72 monthly and successive installments, and a grace period expiring June 15, 2011. All these funds have been drawn down and the respective investments are evidenced and accepted by the BNDES. It is intended to finance investment in Brazilian products and services.

The balance of this agreement at December 31, 2015 was R\$117,434, of which R\$30,722 referred to IPCA+TR and R\$86,712 to TJLP.

• On November 9, 2011 GVT agreed upon a second loan agreement with BNDES, obtaining funds to be allocated to the completion of the investment plan for the triennium 2011-2013, intended to expand the current practice areas to new areas, the modernization of telecommunication and internet services, and the launch of new services. The total loan agreement amount is R\$1,184,107, with the sub-credit facility "A" at the amount of R\$875,365 (TJLP + 3.38% p.a.), sub-credit facility "B" amounting to R\$222,703 (TJLP + 1.48% p.a.), sub-credit facility "C" amounting to R\$81,177 (5% p.a.) and subcredit facility "D" amounting to R\$4,862 (TJLP) maturing in 9 years with a grace period expiring August 15, 2014. After this period interest

and amortization on the principal for sub credit facilities "A", "B" and "D" shall be paid in 72 monthly and successive installments. Subcredit facility "C" amortization is in 63 monthly successive payments. The remaining amount of R\$ 45,490, was cancelled on April 9, 2014 (subcredit facility "B" at R\$40,929 and subcredit facility "C" at R\$4,561).

The balance of this agreement at December 31, 2015 was R\$889,654, of which R\$832,372 referred to TJLP and R\$57,282 to fixed rates.

• On December 30, 2014, GVT agreed upon a third loan agreement with BNDES, obtaining funds to be allocated to the completion of the investment plan for the triennium 2014-2016, intended to expand the current practice areas to new areas. The total loan agreement amount is R\$1,000,293, with the sub-credit facility "A" in the amount of R\$297,486 (TJLP + 3.12% p.a.), sub-credit facility "B" amounting to R\$297,486 (SELIC + 2.32% p.a.), sub-credit facility "C" amounting to R\$105,332 (6% p.a.), subcredit facility "D" amounting to R\$94,668 (4% p.a.), subcredit facility "E" amounting to R\$195,749 (TJLP + 2.32% p.a.) and subcredit facility "F" amounting to R\$9,572 (TJLP) maturing in 8 years, with grace period expiring January 15, 2018, for subcredit facilities "A", "B", "D", "E" and "F". After the period principal interest and amortization shall be paid in 60 monthly successive payments, with the last payment made on January 15, 2023. For subcredit facility "C" amounting to Ray and the last on January 15, 2022.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

In 2015, GVT made two withdrawals related to this agreement, in the first and in the second half of the year, in the amount of R\$340,448 and R\$170,000, respectively.

The balance of this agreement at December 31, 2015 was R\$530,777, of which R\$262,690 referred to TJLP, R\$147,525 to Selic and R120,562 to fixed rates.

• Some of the aforementioned financing agreements with BNDES are at interest rates below market rates. These transactions fit into the scope of IAS 20, as such, the subventions granted by BNDES were adjusted to present value and deferred according to the useful life of the financed assets, thus resulting in balance at December 31, 2015 of R\$47,346 (R\$60,222 at December 31, 2014), Note 20.

## Banco Europeu de Investimentos (BEI)

On October 31, 2007, a credit facility amounting to €250 million (equivalent to US\$365 million at the time) was taken out, at 4.18% and 4.47% p.a., maturing in 7 years with principal payment in two installments. The first installment of R\$272,460 was paid on December 19, 2014 and the second on March 2, 2015. Interest was charged semi-annually based on the dates of each release. The funds were released in two installments, the first on December 19, 2007 and the second on February 28, 2008. The agreement had a swap transaction associated therewith that transformed currency risk into CDI variation percentage and that was settled in accordance with the maturity of each installment. The balance of this agreement at December 31, 2014 was R\$716,963.

Banco do Nordeste (BNB)

• On January 29, 2007 and October 30, 2008, credit facilities amounting to R\$247,240 and R\$389,000 were taken out, respectively, at 10% p.a., maturing in 8 years, with principal payment in 78 and 72 installments, respectively, after a grace period of 2 years. On January 29, 2015, the first credit facility was settled. Funds borrowed were used to expand coverage and increase mobile network capacity in the Northeastern region of Brazil.

The balance of this agreement at December 31, 2015 amounted to R\$ 54,039 (R\$ 122,058 at December 31, 2014).

• On August 18, 2014, GVT took out financing lines in the amount of R\$31,619 and R\$115,014, at interest rates of 7.06% p.a. and 8.24% p.a., respectively, maturing in 8 years, with payment of principal in 72 installments, after grace period of 2 years maturing on September 18, 2016. On April 17, 2015, there was partial draw down of R\$5,719 referring to the first line and R\$38,959 to the second financing line. Funds borrowed were used to expand coverage and increase mobile network capacity in the Northeastern region of Brazil.

The balance of this agreement at December 31, 2015 was R\$45,095.

Resolution No. 4131

In the period from November 10 to December 23, 2015, loans were taken out in foreign currency (US dollar) under Bacen Resolution No. 4131. The amount of US\$285 million was taken out from Scotiabank and Bank of America, respectively, at the rates of 2.05% and Libor + 2% p.a. and maturing within up to 2 years. For each of these transactions derivatives were taken out by the Company for hedge against currency risk related to this debt and, for being effective hedge, hedge accounting methodology was adopted. Therefore, at December 31, 2015, the hedged risk of these instruments was recognized in the balance sheet for its fair value at said date.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

The balance of this agreement at December 31, 2015 was R\$1,087,850.

#### Senior Debt

On March 9, 2015, GVT entered into a loan agreement with Societe Generale amounting to €825 million at rates of Euribor 3M + 1.05% p.a. over a total period of 180 days as from the drawn down date.

The amount was raised in two tranches with the first on March 17, 2015 amounting to €325 million (equivalent to R\$1,102,563), with payment of principal in a single installment on September 14, 2015. The second tranche was drawn down on April 28, 2015, amounting to €465 million (equivalent to R\$1,506,600), with payment of principal in full on October 26, 2015. Interest will be paid on a quarterly basis in accordance with the dates funds are drawn down. This financing is secured with a swap agreement that converts the currency risk into a percentage of CDI variation and shall be settled in accordance with the maturity of each instalment. The remaining balance amounting to €35 million was cancelled on April 16, 2015. On September 14, 2015, GTV settled the first tranche in the amount of R\$1,416,333 plus interest and taxes.

On October 26, 2015, GVT settled the 2nd tranche in the amount of R\$2,008,154 (equivalent to €465 million). On the same date, there was settlement of the linked swap agreement that converts the currency risk into a percentage of CDI variation.

Financing - Suppliers

Company through bilateral agreement with suppliers obtained an extension of up to 365 days payment based on a fixed CDI rate for the respective period. On December, 31 2015 the amount recognized in the Company's liabilities amounted to R\$ 1,228,682 an the average net cost equivalent to 106.7% of CDI.

### c) Finance lease

Finance lease agreements that transfer to the Company basically all the risks and rewards related to ownership of the leased item are capitalized at lease inception at the fair value of the leased asset or, if lower, the present value of minimum payments of a lease agreement. Initial direct costs incurred in the transaction are added to cost, where applicable.

The Company has agreements classified as finance lease as a lessee, related to: (i) lease of towers and rooftops, arising from sales and financial leaseback transactions; (ii) lease of sites built as Built to Suit ("BTS") for installing antennas and other equipment and means of transmission; (iii) lease of IT equipment and; (iv) lease of infrastructure and means of transmission associated with the electrical grid, connecting cities in the North and Central-West regions of Brazil. The net book value of such assets remained unchanged until sale thereof, and a liability was recognized corresponding to the present value of mandatory minimum installments of the agreement.

The amounts recorded in property and equipment are depreciated over the shorter of the estimated useful life of the assets or the lease term.

The balance of amounts payable referring to aforementioned transactions comprises the following effects:

# NOTES TO FINANCIAL STATEMENTS

### Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

	Compa	iny	Consolid	ated
	12.31.15	12.31.14	12.31.15	12.31.14
Nominal value payable	735,643	653,240	761,073	653,240
Unrealized financial expenses	(464,113)	(422,896)	(464,389)	(422,896)
Present value payable	271,530	230,344	296,684	230,344
Current	32,291	24,452	36,089	24,452
Noncurrent	239,239	205,892	260,595	205,892

Aging list of finance lease payable at December 31, 2015 is as follows:

	Com	pany	Conso	lidated	
	Nominal		Nominal		
	value	Present value	value	Present value	
	payable	payable	payable	payable	
Up to one year	35,189	32,291	39,029	36,089	
From one to five years	150,291	104,888	161,444	115,920	
More than five years	550,163	134,351	560,600	144,675	
Total	735,643	271,530	761,073	296,684	

There are no unsecured residual values resulting in benefits to the lessor or contingent payments recognized as revenue at December 31, 2015 and 2014.

#### d) Debentures

Some information on the debentures at December 31, 2015 and 2014 is as follows:

### <u>1st issue debentures – Minas Comunica</u>

Abiding by the SMP Service Agreement, in compliance with Public Selection No. 001/07, the state of Minas Gerais, through the State Department for Economic Development, has undertaken to subscribe debentures within the scope of the "Minas Comunica" Program, using proceeds from the Fund for Universal Access to Telecommunications Services (Fundo de Universalização do Acesso a Serviços de Telecomunicações) – FUNDOMIC. Under the terms of this program, SMP services would be available to 134 locations in the areas registered under Nos. 34, 35 and 38.

In consideration of the certification by the State Department of Economic Development, the following debentures were issued: (i) 621 debentures in the 1st series of the 1st issue, amounting to R\$6,210, for the service in 15 locations; (ii) 1,739 debentures in the 2nd series of the 1st issue, amounting to R\$17,390, for the service in 42 locations; and (iii) 3,190 debentures in the 3rd series of the 1st issue, amounting to R\$31,900, for the service in 77 locations, thus completing the service program in 134 locations in the state of Minas Gerais. These are junior unsecured registered nonconvertible debentures, with no stock certificates issued, in up to five series.

The balance at December 31, 2015 totaled R\$ 91,608 (R\$ 82,186 at December 31, 2014).

4th issue debentures - Series 1, 2 and 3

On September 4, 2009, the Board of Directors approved the 4th public issue by that company of junior unsecured registered nonconvertible debentures, maturing over a ten-year period.

Total issue amounted to R\$810 million, basic offering of which corresponded to R\$600 million, plus R\$210 million due to full exercise of the additional debentures option.

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

### (In thousands of reais, unless otherwise stated)

Funds obtained through this issue were used for payment of the full principal amount of the debt represented by the 6th issue of promissory notes and to support the working capital.

<u>1st Series</u>: 98,000 debentures were issued in the 1st series. Considering the non-approval of the reset conditions by holders of 1st Series debentures, the Company, as provided for in the Indenture, exercised its right to redeem all 1st series debentures on November 14, 2014, for subsequent cancellation, amounting to R\$93,150.

<u>2nd Series:</u> 640.000 debentures were issued in the 2nd series. On October 15, 2013, the Company reset for the first time all terms for the 2nd series as approved by the Board of Directors in a meeting held on September 19, 2013. The total amount reset was R\$640 million at 106.80% CDI, and a new term was scheduled, namely, October 15, 2015.

On October 15, 2015, there was the second reset of terms of the 2<sup>nd</sup> series debentures in accordance with all the conditions approved by the Board of Director's meeting of September 22, 2015. Since the new reset conditions were not approved by holders of 2<sup>nd</sup> series debentures, the Company paid to dissenting debenture holders the amount of R\$684,868 and, in accordance with the conditions provided for by the debentures' deed, exercised its redemption right related to the 2nd series debentures on November 13, 2015, for subsequent cancellation of this series.

<u>3rd Series:</u> 72,000 debentures were issued in the 3rd series. On October 15, 2014, there was the first reset of Company's 3rd series debentures in accordance with all conditions approved by the Board of Directors in a meeting held on September 9, 2014. Total amount reset was R\$ 31,489, and the Company redeemed all debentures of dissenting holders amounting to R\$ 64,755, keeping them in treasury for subsequent cancellation.

The balance at December 31, 2015 totaled R\$ 33,464 (R\$ 686,923 at December 31, 2014).

#### 3rd issue debentures

On July 24, 2012, the Company's Board of Directors approved a proposal to raise funds from local financial market though issue of junior nonconvertible debentures of the Company, amounting up to R\$2 billion, with a maximum seven-year term and firm underwriting.

On September 10, 2012, total 200,000 (two hundred thousand) junior unsecured registered nonconvertible debentures were issued in a single series, with par value of R\$10,000.00 (ten thousand reais), totaling R\$2 billion.

Remuneration is 100.00% of CDI, plus a spread of 0.75% p.a., based on 252 working days. These debentures yield interest with semiannual payments, with interest accrual period of five years, maturing on September 10, 2017. The par value of the debentures will be fully repaid in a lump sum, at maturity date.

Debentures are not subject to scheduled reset.

Funds obtained through this limited offering were allocated to: (i) direct investments in 4G wireless telephony services, more specifically to settle the price of the authorization obtained in the 4G auction; and (ii) sustaining liquidity and rescheduling of other debts already assumed by the Company.

Transaction costs in connection with this issue, amounting to R\$ 355 as of December 31, 2015 (R\$ 567 as of December 31, 2014), were allocated to a contra-liabilities account as deferred cost and are recognized as financial expenses, under the contractual terms of this issue.

The balance, net of transaction costs, at December 31, 2015 totaled R\$ 2,086,862 (R\$ 2,071,258 at December 31, 2014).

# NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

4th issue debentures

On April 11, 2013, Company's Board of Directors approved a proposal to raise funds in the local market by issuing junior nonconvertible debentures in the amount of R\$1.3 billion.

The net proceeds from this issue were fully used in amortizing future debts, in capital expenditures for the projects developed and in improving the Company's financial liquidity.

Total 130,000 debentures were issued, with par value of R\$ 10,000.00. The debentures have a five-year (5) maturity as from their issue date, April 25, 2013, thereby maturing at April 25, 2018. The par value of debentures will not be monetarily restated. Remuneration is 100.00% of CDI, plus a spread of 0.68% p.a., based on 252 working days.

The transaction costs associated with this issue at December 31, 2015 totaled R\$635 (R\$918 at December 31, 2014).

The balance, net of transaction costs, at December 31, 2015 totaled R\$1,332,780 (R\$1,326,296 at December 31, 2014).

#### e) Contingent consideration

As part of the Stock Purchase Agreement and Other Covenants executed by the Company and Vivendi for the acquisition of all GVTPart-issued shares, a contingent consideration was defined for the court deposits made by GVT for the monthly installments of deferred income and social contribution taxes on the amortization of goodwill arising from the corporate restructuring process completed by GVT in 2013. In

September 2014, GVT filed for a cancellation of the judicial review and the return of amounts deposited with the courts.

If GVT succeeds in receiving (being reimbursed, refunded of or netting) these funds, they will be returned to Vivendi, as long as they are obtained in a final unappealable decision. The period for returning such amount is of up to 15 years.

The amount calculated on the effective date of acquisition of control in GVTPart. (Note 4) is R\$344,217, recorded as "Judicial deposits, non-current" at GVT. This amount is subject to monthly monetary restatement by both GVT and the Company at the Central Bank of Brazil Overnight (SELIC) rate.

The balance of this contingent consideration at December 31, 2015 was R\$377,721.

#### f) Repayment schedule

At December 31, 2015, breakdown of noncurrent loans, financing, finance lease, debentures and contingent consideration by year of maturity is as follows:

			Company		
	Loans and		Finance	Contingent	
<u>Year</u>	financing	Debentures	lease	consideration	Total
2017	1,644,151	1,999,645	30,189	-	3,673,985
2018	547,408	1,349,348	28,194	-	1,924,950
2019	332,458	47,047	26,380	-	405,885
2020	1,010	13,875	20,125	-	35,010
2021 onwards	-	13,875	134,351	377,721	525,947
Total	2,525,027	3,423,790	239,239	377,721	6,565,777

# NOTES TO FINANCIAL STATEMENTS

## Years ended December 31, 2015 and 2014

# (In thousands of reais, unless otherwise stated)

			Consolidated		
	Loans and		Finance	Contingent	
<u>Year</u>	financing	Debentures	lease	consideration	Total
2017	1,886,900	1,999,645	33,516	-	3,920,061
2018	847,239	1,349,348	31,109	-	2,227,696
2019	640,058	47,047	28,933	-	716,038
2020	234,518	13,875	22,362	-	270,755
2021 onwards	207,478	13,875	144,675	377,721	743,749
Total	3,816,193	3,423,790	260,595	377,721	7,878,299

### g) Covenants

There are loans and financing and debentures, presented in tables of Notes 21b) and 21d), respectively, which have specific clauses for penalty in case of breach of contract. A breach of contract provided for in the agreements made with the institutions listed above is characterized by noncompliance with covenants, breach of a clause, resulting in the early settlement of the contract.

The Company has loans and financing taken out from BNDES, the balance of which as of December 31, 2015 was R\$3,359,288 (R\$2,252,924 as of December 31, 2014). In accordance with the agreements, there are financial and economic ratios that should be considered on a semiannual and annual basis. At these dates, all economic and financial ratios provided for under the agreements in effect were met.

The debentures of 4th issue (series 3), of 3rd issue (single series, net of issue costs) and of 4th issue (single series, net of issue costs) whose balances at December 31, 2015 totaled R\$3,453,106 (R\$4,084,477 at December 31, 2014) have economic and financial ratios that should be calculated on a quarterly basis. At these dates, all economic and financial ratios provided for under the agreements were met.

Debentures of Minas Comunica Program, amounting to R\$91,608 at December 31, 2015 (R\$82,186 at December 31, 2014), include covenants as for in-court and out-of-court reorganization, liquidation, spin-off, insolvency, voluntary bankruptcy or bankruptcy, lack of payment, noncompliance with non-fiduciary commitments and compliance with certain financial ratios. At these dates, all these covenants were met.

#### h) Guarantees

At December 31, 2015, guarantees were given for part of loans and financing of the Company and GVT, as follows:

<u>Creditors</u>	<u>Balances</u>	<ul> <li><u>Guarantees</u></li> <li>Agreement (2011) Guarantee in receivables referring to 15% of the higher of debt balance or 4 (four) times the highest</li> </ul>
	R\$1,227,724 (URTJLP)	installment.
	R\$594,118 (UMBND)	• Agreement (PSI): disposal of financed assets.
	R\$226,798 (PSI)	
BNDES		• GVT Agreement (2008, 2011 and 2014): assignment of receivables up to a limit of 20% of the debt balance for the transaction, or 5 times the last installment due on each subcredit facility including the debt principal, interest, commission, conventional penalty, fines and other charges provided therein.
	R\$1,181,774 (URTJLP)	
	R\$147,525 (UMSELIC)	
	R\$30,722 (UMIPCA)	
	R\$177,844 (Pre)	
		• Bank guarantee granted by Banco Bradesco S.A. equivalent to 100% of financing debt balance.
	R\$54,039	• Establishment of a liquidity fund represented by short-term investments equivalent to three amortization installments, based on the average installment after the grace period. Balances of R\$29,010 and R\$60,454 at December 31, 2015 and 2014, respectively.
		Bank guarantee granted by Banco Safra equivalent to 100%

• Bank guarantee granted by Banco Safra equivalent to 100% of financing debt balance.

Establishment of a liquidity fund represented by short-term investments equivalent to three amortization installments, based on the average installment after the grace period. Balance of R\$9,795 at December 31, 2015.

R\$45,095

Page 79

BNB

### NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

i) Changes

Changes in loans and financing, debentures, finance lease and contingent consideration are as follows:

			Co	mpany Financing		
	Loans and		Finance		Contingent	
	financing	Debentures	lease	suppliers	consideration	Т
Balance at 12.31.13	4,233,062	4,301,615	218,878	-	-	8,753,
Inflows	287,084	31,489	8,269	-	-	326,
Government grant (Note 20)	(32,353)	-	-	-	-	(32,3
Financial charges	245,036	465,215	28,729	-	-	738,
Issue costs	-	549	-	-	-	
Monetary and foreign exchange restatement	184,155	-	-	-	-	184,
Write-offs (payments)	(1,514,731)	(632,205)	(25,532)	-	-	(2,172,4
Balance at 12.31.14	3,402,253	4,166,663	230,344	-	-	7,799,
Inflows	1,115,210	-	49,630	1,113,267	-	2,278,
Government grant (Note 20)	(1,606)	-	-	-	-	(1,6
Financial charges	184,526	529,012	21,010	18,911	33,504	786,
Issue costs	-	495	-	-	-	
Monetary and foreign exchange restatement	287,673	-	-	-	-	287,
Write-offs (payments)	(1,797,527)	(1,151,456)	(29,454)	(18,934)	-	(2,997,3
Business combinations (Note 4)	-	-	-	-	344,217	344,
Balance at 12.31.15	3,190,529	3,544,714	271,530	1,113,244	377,721	8,497,

	Consolidated Financing					
	Loans and		Finance	-	contingent	
	financing	Debentures	lease	suppliers	consideration	Т
Balance at 12.31.13	4,233,062	4,301,615	218,878	-	-	8,753,
Inflows	287,084	31,489	8,269	-	-	326,
Government grant (Note 20)	(32,353)	-	-	-	-	(32,3
Financial charges	245,036	465,215	28,729	-	-	738,
Issue costs	-	549	-	-	-	

Monetary and foreign exchange restatement	184,155	-	-	-	-	184,
Write-offs (payments)	(1,514,731)	(632,205)	(25,532)	-	-	(2,172,4
Balance at 12.31.14	3,402,253	4,166,663	230,344	-	-	7,799,
Inflows	1,285,210	-	74,784	1,132,357	-	2,492,
Government grant (Note 20)	(1,606)	-	-	-	-	(1,6
Financial charges	308,250	529,012	21,010	29,243	33,504	921,
Issue costs	-	495	-	-	-	
Monetary and foreign exchange restatement	1,161,379	-	-	-	-	1,161,
Write-offs (payments)	(8,269,445)	(1,151,456)	(29,454)	(102,499)	-	(9,552,8
Business combinations (Note 4)	6,887,448	-	-	169,581	344,217	7,401,
Balance at 12.31.15	4,773,489	3,544,714	296,684	1,228,682	377,721	10,221,

## NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

## **22) OTHER LIABILITIES**

	Company		Conso	lidated
	12.31.15	12.31.14	12.31.15	12.31.14
Authorization licenses (a)	952,651	1,178,978	952,651	1,178,978
Grouping of split shares (b)	32,252	388,975	32,252	388,975
Liabilities with related parties (Note				
30)	181,337	296,961	121,986	119,803
Payment for license renewal (c)	151,496	275,839	151,496	275,839
Third-party withholdings (d)	173,154	202,390	196,626	204,227
Amounts to be refunded to				
subscribers	110,205	41,260	113,354	43,445
Exchange of fiber optics and PPDUR				
(e)	-	-	18,560	-
Other liabilities	67,625	46,258	89,654	70,141
Total	1,668,720	2,430,661	1,676,579	2,281,408
Current	1,006,901	1,442,724	1,010,657	1,322,616
Noncurrent	661,819	987,937	665,922	958,792

(a) Refers to a portion of the Company's liability arising from an agreement entered into with ANATEL, whereby the operators that won this auction organized EAD, a company responsible for equally performing all TV and RTV channel redistribution procedures and solutions to harmful interference in radio communication systems.

(b) Refers to credit provided to shareholders benefiting from remaining shares (common and preferred) arising from grouping and splitting of the shares of the Company and merged companies.

(c) Refers to charges for the renewal of STFC and SMP licenses (Note 1b).

(d) Refers to withholding tax on payroll and on IOE and service provision.

(e) <u>Optical fiber exchange</u>: refers to receipt of optical fiber cable, installed in the south region of Brazil. The original amount of this agreement was recorded in PP&E. The realization of this obligation arises from service provision for 17 years, beginning 2002, there being no interest on the remaining balance. Balance payable by GVT at December 31, 2015 totaled R\$7,717.

<u>Public Price for the Radio Frequency Right of Use (PPDUR)</u>: The telecommunications legislation established that the price paid for a Mirror License included the right to use any frequencies necessary for meeting expansion goals for 20 years, with no additional cost. However, ANATEL included in the bidding process of Mirror Companies of Region II a provision in that, if the price paid by the winner was lower than the price for using the frequencies, the difference should be paid by the winner. In November 2014, after legal discussions between GVT and ANATEL, REFIS was granted with a discount of R\$16,217, with a balance payable of R\$18,530, and 15% thereof were settled (R\$ 2,780), with the remaining balance to be paid in 30 installments. Balance payable at December 31, 2015 totaled R\$10,843.

23) EQUITY

a) <u>Capital</u>

Primary Offering of Shares

Due to the Primary Offering of Shares, ended on May 6, 2015, the Company's Board of Directors approved capital increases within the limits of its authorized capital provided for in Article 4 of the Company's Bylaws with the exclusion of preemptive rights of the existing shareholders, under Article 172 of Law No. 6404 / 76, as follows:

• At a meeting held on April 28, 2015, the Company's Board of Directors unanimously approved a capital increase of R\$ 15,812,000, through the issue of 121,711,240 registered book-entry common shares with no par value for unit issue price of R\$38.47 and 236,803,588 registered book-entry preferred shares with no par value for unit issue price of R\$47.00, both issued by the Company. Accordingly, the Company's capital rose from R\$37,798,110 to R\$53,610,110, divided into 503,046,911 common and 978,737,161 preferred shares.

• At a meeting held on April 30, 2015, the Company's Board of Directors unanimously approved a capital increase of R\$ 295,285, through the issue of 6,282,660 preferred registered, book-entry common shares with no par value at the unit issue price of R\$ 47.00. Accordingly, the Company's capital increased from R\$ 53,610,110 to R\$ 53,905,395, and is divided into 503,046,911 common and 985,019,821 preferred shares.

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

#### Incorporation of GVTPart. shares

The Special Shareholders' Meeting held on May 28, 2015, approved a capital increase of R\$ 9,666,021, through the issue of 68,597,306 common and 134,320,885 preferred book-entry, no-par-value Company shares due to the incorporation of GVTPart. shares. Accordingly, the Company's capital increased from R\$ 53,905,395 to R\$ 63,571,416, divided into 571,644,217 common 1,119,340,706 preferred shares.

#### Company share swap transactions between Telefónica and FrHolding108

On June 24, 2015, there was conclusion of the share swap transaction ("swap") between Telefónica and FrHolding108, whereby FrHolding108 transferred to Telefónica 76,656,559 shares representing 4.5% of the Company's capital, being 68,597,306 common shares representing 12% of that type of shares and 8,059,253 preferred shares representing 0.72% of the shares of that type issued by the Company, in exchange of 1,110,000,000 shares representing 8.2% of the common shares of Telecom Itália, previously held by TELCO, a subsidiary of Telefónica.

On July 29, 2015, after close of business on the New York Stock Exchange, Vivendi disposed of 67,861,632 preferred shares of the Company, representing 4% of its share capital. On the same date, the share swap transaction was concluded between Telefónica and FrHolding108, thus resulting in the transfer of 46,000,000 shares issued by Telefónica held in treasury to FrHolding108, in exchange for 58,400,000 preferred shares issued by the Company and held by FrHolding108, transferred to Telefónica. As such, Telefónica's equity interest in the Company increased by 5.2% in relation to total preferred shares and 3.5% in relation to the Company's total share capital. On the other hand, equity interest of FrHolding108 in the Company was reduced in the same proportion and therefore, as from such date, FrHolding108 no longer holds any equity interest in the Company.

#### **Distribution of capital**

Paid-in capital at December 31, 2015 and 2014 amounted to R\$63,571,416 and R\$37,798,110, respectively. After all the events described above, subscribed and paid-in capital is divided into shares without par value, held as follows:

### At December 31, 2015

	Common shares		Preferred s	hares	Grand tota	
<u>Shareholders</u>	Number	%	Number	%	Number	includi treasu sto
Controlling Group	540,033,264	94.47%	704,207,855	62.91%	1,244,241,119	73.58
Telefónica Internacional S.A.	46,746,635					24.09
Telefónica S.A.	198,207,608	34.67%	305,122,195	27.26%	503,329,803	29.76
SP Telecomunicações Participações Ltda	294,158,155	51.46%	38,537,435	3.44%	332,695,590	19.67
Telefónica Chile S.A.	920,866	0.16%	15,647	0.00%	936,513	0.06
Noncontrolling shareholders	29,320,789	5.13%	415,132,117	37.09%	444,452,906	26.28
Other shareholders	29,320,789	5.13%	415,132,117	37.09%	444,452,906	26.28
Total outstanding shares	569,354,053	99.60%	1,119,339,972	100.00%	1,688,694,025	99.86
Treasury stock	2,290,164	0.40%	734	0.00%	2,290,898	0.14
Total shares	571,644,217	100.00%	1,119,340,706	100.00%	1,690,984,923	100.00
Book value per outstanding share					R\$ 40.60	

### NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

#### At December 31, 2014

	Common shares		Preferred	l shares Gr		rand total	
<u>Shareholders</u>	Number	%	Number	%	Number	% including treasury stoc	
Controlling Group	350,127,371	91.76%	480,624,588	64.60%	830,751,959	73.81%	
Telefónica Internacional S.A.	58,859,918	15.43%	271,707,098	36.53%	330,567,016	29.38%	
Telefónica S.A.	97,976,194	25.68%	179,862,845	24.17%	277,839,039	24.68%	
SP Telecomunicações Participações Ltda	192,595,149	50.47%	29,042,853	3.90%	221,638,002	19.69%	
Telefónica Chile S.A.	696,110	0.18%	11,792	0.00%	707,902	0.06%	
Noncontrolling shareholders	31,208,300	8.17%	261,308,985	35.12%	292,517,285	25.98%	
Other shareholders	31,208,300		261,308,985			25.98%	
Total outstanding shares	381,335,671	99.93%	741,933,573	99.72%	1,123,269,244	99.78%	
Treasury stock	251,440	0.07%	2,081,246	0.28%	2,332,686	0.21%	
Total shares	381,587,111	100.00%	744,014,819	100.00%	1,125,601,930	100.00%	
Book value per outstanding share					R\$ 40.02		

According to its bylaws, the Company is authorized to increase its capital up to the limit of 1,850,000,000 (one billion, eight hundred fifty million) shares. The Board of Directors is the relevant body to decide about increase in the number and consequent issuance of new shares, within the authorized capital limit.

However, the Brazilian Corporation Law - Law No. 6404/76, article 166, IV - establishes that capital may be increased by means of a Special Shareholders' Meeting resolution held to decide about amendments to the Articles of Incorporation, if authorized capital increase limit has been reached.

Capital increases do not necessarily have to observe the proportion between the numbers of shares of each type. However, the number of preferred shares, nonvoting or with restricted voting, must not exceed 2/3 of the total shares issued.

Preferred shares are nonvoting, except for cases set forth in articles 9 and 10 of the bylaws, but have priority in the reimbursement of capital, without premium, and are entitled to dividends 10% higher than those paid on common shares, as per article 7 of the Company's bylaws and item II, paragraph 1, article 17, of Law No. 6404/76.

Preferred shares will also have the right to vote if the Company fails to pay minimum dividend to which they are entitled, for three consecutive financial years. Such right shall be kept until payment of said dividend

#### b) Premium on acquisition of noncontrolling interests

In accordance the with accounting practices adopted in Brazil previously to the adoption of the IFRS, goodwill was recorded when shares were acquired at a higher value than their carrying amount, generated by the difference between the carrying amount of shares acquired and the transaction's fair value. With the adoption of IAS 27R (IFRS 10 since 2013)/CPCs 35 and 36, the effects of all acquisition of shares from non-controlling shareholders are recorded under equity when there is no change in the controlling shareholding. Consequently, these transactions no longer generate goodwill or income, and the goodwill previously generated from acquisition from non-controlling shareholders was adjusted matched against the Company's equity.

The balance of this account at December 31, 2015 totaled R\$75,388 (R\$70,448 at December 31, 2014).

c) Capital reserves

c.1) Special goodwill reserve

This represents the tax benefit generated by the merger of Telefónica Data do Brasil Ltda. which will be capitalized in favor of the controlling shareholder after tax credits are realized under the terms of CVM Rule No. 319/99. The balance of this account at December 31, 2015 and 2014 totaled R\$63,074.

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

c.2) Other capital reserves

These include excess amounts in the issue or capitalization, in relation to the basic value of the share on the issue date and direct costs (net of taxes) related to capital increases. For the year ended December 31, 2015, there were the following changes in this account:

• R\$112,107, referring to cancellation of 2,332,686 shares issued by the Company, held in treasury, with 251,440 common and 2,081,246 preferred shares, as approved at the Special Shareholders' Meeting held on March 12, 2015;

• R\$62,433, referring to direct costs (net of taxes) of Company capital increases on April 28, 2015 and April 30, 2015, arising from the Primary Offering of Shares; and

• R\$1,188,707, referring to the difference between the economic value of the merger of shares of GVTPart. and market value of shares, issued on the transaction closing date.

The balance of this account at December 31, 2015 totaled R\$1,372,683 (R\$2,735,930 at December 31, 2014).

c.3) Treasury stock

Company shares held in treasury at December 31, 2014 stem from the following processes: i) merger of TDBH (in 2006); ii) merger of Vivo Participações shares (in 2011), and iii) repurchase of common and preferred shares.

On March 12, 2015, the Special Shareholders' Meeting approved the cancellation of 2,332,686 shares issued by the Company, held in treasury, of which 251,440 are common and 2,081,246 are preferred shares, represented by R\$112,107.

The acquisition and merger of shares of GVTPart., on June 30, 2015, ended the term for shareholders to express their dissent in relation to the acquisition of GVTPart. (Note 4), as well as the incorporation of GVTPart. shares by the Company, with the consequent conversion of GVTPart. into wholly-owned subsidiary of the Company ("Operation"). Common and preferred Company shareholders who dissented from the decision taken at the Special Shareholders' Meeting had the right to withdraw from the Company through reimbursement of the value of shares from proven holders on September 19, 2014 (inclusive), as disclosed in the Notice to Shareholders dated September 25, 2014.

Due to the Operation above, the Company paid R\$87,805 to shareholders that exercised the right to dissent, including the case of shareholders that requested preparation of a special balance sheet, representing 2,290,989 shares, with 2,290,164 common and 734 preferred.

The balance of this account at December 31, 2015 totaled R\$87,805 (R\$112,107 at December 31, 2014).

d) Income reserves

d.1) Legal reserve

This legal reserve is set up by allocation of 5% of the net income for the year, up to the limit of 20% of the paid-up capital. Legal reserve will only be used to increase capital and offset accumulated losses.

The balance of this account at December 31, 2015 totaled R\$1,703,643 (R\$1,532,630 at December 31, 2014).

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

d.2) Special Reserve for Expansion and Modernization

In accordance with Article 196 of Law 6,404/76 and, based on capital budget to be submitted for consideration and approval by the General Meeting of Shareholders ("AGO") on December 31, 2015, the Company established a special reserve for expansion and modernization in the amount of R\$ 700,000, which will be used as part of the capital budget for the 2016 exercise.

The balance of this item as of December 31, 2015 was R\$ 700,000.

d.3) Tax incentive reserve

The Company has State VAT (ICMS) tax benefits in the states of Minas Gerais and Espírito Santo, referring to credits approved by the relevant bodies of said states, in connection with investments in the installation of SMP support equipment, fully operational, in accordance with the rules in force, ensuring that the localities listed in the call for bid be included in the SMP coverage area.

The portion of profit subject to the incentive was excluded from dividend calculation, and may be used only in the event of capital increase or loss absorption.

The balance of this account at December 31, 2015 totaled R\$6,928 (R\$1,849 at December 31, 2014).

e) Dividend and interest on equity

#### Additional dividends for 2014

On January 30, 2015, the Company's Board of Directors approved distribution of interim dividends in the amount of R\$2,750,000, based on profits posted at December 31, 2014, corresponding to R\$2.296522661346 per common and R\$2.526174927480 per preferred share.

The payment of these dividends amounting to R\$855,405 and R\$1,894,595 was made on June 12, 2015 and December 9, 2015, respectively, with individual payment to the shareholders, based on their equity interest contained in Company records at the end of and including February 10, 2015.

On April 9, 2015, the General Shareholders' Meeting (GSM) approved the allocation of additional proposed dividends for 2014, which had not yet been distributed, amounting to R\$ 18,592, equivalent to R\$ 0.015526054057 and R\$ 0.017078659463 per common and preferred share, respectively, to holders of common and preferred shares that were registered in the Company's records at the end of that day. The payment of these dividends was made on December 9, 2015, with individual payment to the shareholders, based on their equity interest contained in Company records at the end of and including February 10, 2015.

The balance of this proposed additional dividend at December 31, 2014 was R\$2,768,592.

#### Interim dividend and interest on equity – 2015 and 2014

In 2015 and 2014, the Company allocated interim dividends and interest on equity, which were imputed to mandatory minimum dividends, as follows:

<u>2015</u>

									An
		Dates	6	G	iross amour	nt		Net value	
Nature	Approval	Credit	Beginning of payment		Preferred	Total	Common	Preferred	Total Co
Dividends	5/12/15	4/25/15	Up to 12/31/16	85,608	184,392	270,000	-	-	- 0.1
IOE	5/12/15	4/25/15	Up to 12/31/16	163,289	351,711	515,000	138,796	298,954	437,750 0.2
IOE	7/20/15	7/31/15	Up to 12/31/16	69,880	151,120	221,000	59,398	128,452	187,850 0.1
IOE	8/20/15	8/31/15	Up to 12/31/16	74,939	162,061	237,000	63,698	137,752	201,450 0.1

IOE	9/18/15 9/30/15 U	Jp to 12/31/16	46,481	100,519	147,000	39,509	85,441	124,950	0.0
IOE	10/19/15 10/30/15 U	Jp to 12/31/16	27,902	60,098	88,000	23,717	51,083	74,800	0.04
IOE	11/19/15 11/30/15 U	Jp to 12/31/16	74,510	160,490	235,000	63,334	136,417	199,750	0.1
IOE	12/17/15 12/30/15 U	Jp to 12/31/16	96,047	206,878	302,925	81,640	175,846	257,486	0.14
Total			638,656	1,377,269	2,015,925	470,091	1,013,945	1,484,036	

## NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

<u>2014</u>

		Dates	Beginning of		àross amou	nt		Net value		Amount (	pei a)
Nature	Approval	Credit	• •	Common	Preferred	Total	Common	Preferred	Total	Common	P
IOE IOE IOE IOE	7/18/14 8/18/14 9/19/14 10/20/14	8/29/14	12/19/14 12/19/14 12/19/14 6/12/15	- )	170,501	250,167	81,039 67,716	172,636 173,438 144,926 177,138	254,477 212,642	0.211530 0.212513 0.177577 0.217047	8 0. 7 0.
IOE IOE Total	11/17/14	11/28/14 12/30/14	6/12/15 6/12/15	147,522 151,402	315,725 324,027	,	125,394 128,692	268,366 275,423	393,760	0.328828 0.337475	8 0.

(a) The amounts of IOE are calculated and stated net of Withholding Income Tax (IRRF).

#### Dividends and IOE - 2015 and 2014

The dividends are calculated in accordance with the Company Articles of Incorporation and the Corporation Law. The table below shows the calculation of dividends and interest on equity for 2015 and 2014:

	2015	2014
Net income for the year	3,420,249	4,936,659
Allocation to legal reserve	(171,013)	(246,833)
Total	3,249,236	4,689,826
(-) Tax incentives - not distributable	(5,079)	(150)

Adjusted net income	3,244,157	4,689,676
Dividend and IOE distributed for the year: Interest on equity (gross) Interim dividends Income available to be distributed (+) Prescribed equity instruments (-) Actuarial (gains)/losses recognized and effect of limitation of surplus plan assets, net of taxes and other changes Proposed additional dividend	<b>2,015,925</b> 1,745,925 270,000 <b>1,228,232</b> 494,001 264,990 <b>1,987,223</b>	<b>2,092,000</b> 2,092,000 - <b>2,597,676</b> 207,442 (36,526) <b>2,768,592</b>
Proposal for Distributions:         Profits available for distribution to Reserve of Modernization and Expansion         Additional dividends payment to shareholders         Total         Mandatory minimum dividend - 25% of adjusted net income	700,000 1,287,223 <b>1,987,223</b> 811,039	2,768,592 <b>2,768,592</b> 1,172,419

The manner proposed by management for payment of dividends was:

<u>For 2015</u>: The remaining unallocated balance of net income for the year ended December 31, 2015, amounting to R\$1,228,232, plus prescribed equity instruments in 2015 amounting to R\$494,001 and other comprehensive income amounting to R\$264,990, totaling R\$1,987,223. The amount of R\$ 700,000 were classified as "Special Reserve for Expansion and Modernization" and R\$ 1,287,223 were classified as additional proposed dividends in accordance with the management proposal for allocation of income for the year, which will be submitted for approval of the Annual Shareholders' Meeting.

<u>For 2014</u>: The remaining unallocated balance of net income for the year ended December 31, 2014, amounting to R\$2,597,676, plus prescribed equity instruments in 2014, amounting to R\$207,442, and less other comprehensive income amounting to (R\$36,526), totaling R\$2,768,592, were classified as additional dividends proposed for equity and in accordance with the management proposal for allocation of income for the year, which was submitted and approved at the Annual Shareholders' Meeting held on April 9, 2015.

## NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

Total proposed for deliberation - per share	2015	2014
Common shares	0,714874	2,312048
Preferred shares (1)	0,786362	2.543253

<sup>(1)</sup> 10% higher than the amount allocated to each common share, under article 7 of the Company Articles of Incorporation.

#### Interest on equity

As proposed by management, IOE was paid to shareholders in 2014 and 2013 pursuant to article 9 of Law No. 9249/95, net of withholding tax, as follows:

	2015	2014
Interest on equity, gross	2,015,925	2,092,000
Common shares	638,656	666,203
Preferred shares	1,377,269	1,425,797
Withholding income tax (IRRF)	(261,889)	(313,800)
Interest on equity, net	1,754,036	1,778,200

Exempt shareholders received full IOE, free from withholding income tax.

Unclaimed dividends and interest on equity

Pursuant to article 287, paragraph II, item "a" of Law No. 6404, of December 15, 1976, the dividends and interest on equity unclaimed by shareholders expire in 3 (three) years, as from the initial payment date. The

Company reverses the amount of unclaimed dividends and IOE upon expiration to equity.

For the years ended December 31, 2015 and 2014, the Company reversed unclaimed dividends and interest on equity amounting to R\$137,273 and R\$207,442, respectively, which were included in calculations for Company dividend resolutions.

f) Other Comprehensive Income

Financial instruments available for sale: These refer to changes in fair value of financial assets available for sale.

<u>Derivative transactions</u>: These refer to the effective part of cash flow hedges until balance sheet date. The variation is particularly due to realization of derivatives related to acquisition and payment of GVTPart. in May 2015 (Note 4).

<u>Currency translation difference of foreign investments:</u> This refers to currency translation differences arising from the translation of financial statements of Aliança (jointly-controlled subsidiary).

Changes in other comprehensive income are as follows:

## NOTES TO FINANCIAL STATEMENTS

#### Years ended December 31, 2015 and 2014

#### (In thousands of reais, unless otherwise stated)

	Consolitaded				
	Financial instruments available for	Derivative	Currency translation adjustment - foreign		
	sale	transactions	investments	Total	
Balances at 12.31.13	(2,658)	6,610	12,897	16,849	
Exchange variation	-	-	(551)	(551)	
Inflows from futures contracts	-	221,211	-	221,211	
Loss on financial assets available for sale	(5,044)	-	-	(5,044)	
Balances at 12.31.14	(7,702)	227,821	12,346	232,465	
Exchange variation	-	, -	21,679	21,679	
Losses from futures contracts included in profit or loss	-	149,931	, -	149,931	
Gains arising from cash flow hedge reclassified to goodwill	-	(377,373)	-	(377,373)	
Loss on financial assets available for sale	(1,234)	-	-	(1,234)	
Balances at 12.31.15	(8,936)	379	34,025	25,468	

#### g) Company Share Repurchase Program

In a meeting held on December 9, 2015, Company Board of Directors, in accordance with article 17, item XV, of the Articles of Incorporation, approved the repurchase of common and preferred shares issued by the Company, under CVM Ruling No. 567, of September 17, 2015, for acquisition of common and preferred shares issued by the Company for subsequent cancellation, disposal or to be held in treasury, without decreasing capital.

Through December 31, 2015, there were no acquisitions of shares in the Company share repurchase program for shares to be held in treasury, subsequently disposed of and/or cancelled.

## 24) NET OPERATING REVENUE

	Company		Consol	idated
	12.31.15	12.31.14	12.31.15	12.31.14
Gross operating income	51,279,650	50,174,659	60,997,496	52,602,904
Telecommunications services (a)	47,616,176	47,008,672	57,063,584	49,177,953
Sale of goods and devices	3,663,474	3,165,987	3,933,912	3,424,951
Deductions from gross operating income	(17,275,881)	(17,180,972)	(20,710,681)	(17,602,935)
Telecommunications services	(15,110,632)	(15,232,475)	(18,513,027)	(15,646,015)
Taxes	(12,053,608)	(11,627,933)	(13,573,095)	(12,034,863)
Discounts granted	(3,057,024)	(3,604,542)	(4,939,932)	(3,611,152)
Sale of goods and devices	(2,165,249)	(1,948,497)	(2,197,654)	(1,956,920)
Taxes	(558,369)	(460,496)	(590,774)	(468,919)
Discounts granted and returns	(1,606,880)	(1,488,001)	(1,606,880)	(1,488,001)
Net operating income	34,003,769	32,993,687	40,286,815	34,999,969

(a) The amounts referring to infrastructure-related swap contracts, under the concept of agent and principal (IAS 18), which were not recognized as costs and revenues for the years ended December 31, 2015 and 2014, totaled R\$210,636 and R\$154,861, respectively (Note 25).

These include telephone services, use of interconnection network, data and SVA services, cable TV and other services.

No one customer contributed more than 10% of gross operating revenue for the years ended December 31, 2015 and 2014.

All amounts in net income are included in income and social contribution tax bases.

#### NOTES TO FINANCIAL STATEMENTS

## Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

## **25) OPERATING COSTS AND EXPENSES**

	Company						
		12.3	31.15		-	12.31.14	
	Cost of		General and		Cost of		General and
	sales and	0	administrative	_	sales and	•	administrative
	services	expenses	expenses	Total	services	expenses	expenses
Personnel	(503,864)	(1,723,124)	(353,705)	(2,580,693)	(529,724)	(1,679,412)	(443,630)
Third-party	(0, 700, 000)		(000 007)	(10 500 045)	(0.004.000)	(5,710,007)	
services Interconnection	(3,799,383)	(5,866,065)	(930,897)	(10,596,345)	(3,324,626)	(5,710,697)	(766,625)
and network							
use	(2,522,227)	-	-	(2,522,227)	(3,176,072)	-	-
Publicity and	(_,=,)			(_,,,,	(0, 0, 0)		
advertising	-	(953,845)	-	(953,845)	-	(940,952)	-
Rent,		, , , , , , , , , , , , , , , , , , ,		, , , , , , , , , , , , , , , , , , ,		( · · · )	
insurance,							
condominium							
and connection	((						
media (a)	(1,822,030)	(131,576)	(184,078)	(2,137,684)	(1,550,111)	(140,912)	(173,720)
Taxes, charges and							
contributions	(1,526,430)	(3,851)	(62,573)	(1,592,854)	(1,669,844)	(3,128)	(39,950)
Estimated	(1,020,400)	(0,001)	(02,070)	(1,002,004)	(1,000,044)	(0,120)	(00,000)
impairment							
losses of trade							
accounts							
receivable	-	(1,016,816)	-	(1,016,816)	-	(832,184)	-
Depreciation							
and							
amortization	(4.004.440)					(000.001)	(004400)
(b)	(4,381,418)	(925,142)	(351,086)	(5,657,646)	(4,045,175)	(893,901)	(334,180)
Cost of goods sold	(2,431,606)	_	-	(2,431,606)	(1,944,548)	_	_
Material, other	(2,401,000)	-	-	(2,401,000)	(1,344,340)	-	-
costs and							
expenses	(75,795)	(180,729)	(5,539)	(262,063)	(46,214)	(201,985)	(15,477)
1	( - , )	(,)	(-,)	( - ) )	( - , )	( - ) )	( - , )

Total

(17,062,753) (10,801,148)

(1,887,878) (29,751,779) (16,286,314) (10,403,171) (1,773,582)

	Consolidated						
		12.3	31.15			12.3	31.14
	Cost of		General and		Cost of		General and
	sales and	Selling	administrative		sales and	Selling	administrative
	services	expenses	expenses			expenses	expenses
Personnel	(813,612)	(1,939,493)	(468,557)	(3,221,662)	(549,353)	(1,684,431)	(445,483)
Third-party			(1.0.1.1.0.70)				
services	(5,300,820)	(6,183,609)	(1,044,272)	(12,528,701)	(4,024,576)	(5,703,257)	(795,288)
Interconnection and network							
USE	(2,595,894)	_	_	(2,595,894)	(3,176,278)	_	_
Publicity and	(2,000,004)	_	_	(2,000,004)	(0,170,270)	_	_
advertising	-	(1,102,458)	-	(1,102,458)	-	(940,952)	-
Rent,		(1,102,100)		(1,102,100)		(0.0,00=)	
insurance,							
condominium							
and connection							
media (a)	(2,051,055)	(156,663)	(186,691)	(2,394,409)	(1,556,418)	(140,912)	(173,688)
Taxes, charges	5						
and		(5.004)		(1.007.700)	(1.000.110)	(0,100)	(00,400)
contributions Estimated	(1,616,920)	(5,264)	(65,599)	(1,687,783)	(1,692,116)	(3,128)	(39,482)
impairment							
losses of trade							
accounts							
receivable	-	(1,230,675)	-	(1,230,675)	-	(896,336)	-
Depreciation		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				( )	
and							
amortization							
(b)	(5,269,588)	(1,181,216)	(364,147)	(6,814,951)	(4,067,310)	(893,900)	(334,379)
Cost of goods	<i>(</i>						
sold	(2,597,088)	-	-	(2,597,088)	(2,107,068)	-	-
Material, other							
costs and	(100,099)	(206,099)	(13,193)	(319,391)	(49,556)	(203,809)	(15,483)
expenses Total	(100,099) (20,345,076)	· · · ·	· · · /	,	(17,222,675)	,	(1,803,803)
iotai	(20,373,070)	(12,003,477)	(2,172,733)	(37,733,012)	(11,222,013)	(10,700,723)	(1,003,003)

(a) The amounts referring to infrastructure-related swap contracts, under the concept of agent and principal (CPC 30 and IAS 18), which were not recognized as costs and revenues for the years ended December 31, 2015 and 2014, totaled R\$210,636 and R\$154,861, respectively (Note 24).

(b) The 2015 amounts include R\$37.626 related to PIS and COFINS noncumulative.

## 26) OTHER OPERATING INCOME (EXPENSES), NET

	Company		Consolidated	
	12.31.15	12.31.14	12.31.15	12.31.14
Recovered fines and expenses	479,354	390,377	538,239	418,139
Provision for labor, tax and civil				
contingencies, net	(961,158)	(773,707)	(1,057,794)	(775,390)
Net income (loss) upon asset		(15,599)		(10,266)
disposal / loss	24,590		(4,512)	
Other income (expenses)	(13,678)	(28,166)	(30,138)	(30,220)
Total	(470,892)	(427,095)	(554,205)	(397,737)
Other operating income	503,944	482,788	538,239	510,628
Other operating expenses	(974,836)	(909,883)	(1,092,444)	(908,365)
Total	(470,892)	(427,095)	(554,205)	(397,737)

#### NOTES TO FINANCIAL STATEMENTS

## Years ended December 31, 2015 and 2014

(In thousands of reais, unless otherwise stated)

#### 27) FINANCIAL INCOME (EXPENSES)

	Company		Con	solidated
	12.31.15	12.31.14	12.31.15	12.31.14
Financial Income				
Gain from short term				
investments	719,755	539,738	832,872	629,476
Interest income (customers,				
taxes and others)	74,044	119,958	87,023	119,661
Gain on derivative transactions	2,220,966	641,296	2,910,914	641,296
Foreign exchange gain on loans				
and financing	128,304	153,953	203,754	153,953
Other gains with foreign				
exchange variation and				
monetary restatements	528,047	286,620	569,698	288,854
Other financial income	92,761	127,766	124,404	150,146
Total	3,763,877	1,869,331	4,728,665	1,983,386
Financial Expense				
Loan, financing, debenture and				
finance lease charges	(786,963)	(738,980)	(921,019)	(738,980)
Foreign exchange loss on loans	( ) )	( ) )	(- ) /	( ) )
and financing	(415,977)	(338,108)	(1,365,133)	(338,108)
Loss on derivative transactions	(1,883,445)	(542,967)	(2,011,855)	(542,967)
Interest expense (financial	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
institutions, provisions, trade				
accounts payable, taxes and				
other)	(203,765)	(182,059)	(216,729)	(184,010)
Other losses with foreign	( , , ,	( , , ,		
exchange variation and				
monetary restatements	(655,268)	(377,338)	(704,438)	(389,132)
IOF, Pis, Cofins and other	( , -)	( ,)		( ) - <i>)</i>
financial expenses	(293,776)	(161,978)	(357,669)	(152,184)
Total	(4,239,194)	(2,341,430)	(5,576,843)	(2,345,381)

#### **28) INCOME AND SOCIAL CONTRIBUTION TAXES**

The Company and its subsidiaries recognize income and social contribution taxes on a monthly basis, on an accrual basis, and pay the taxes based on estimates, in accordance with the trial balances for tax-reduction/tax-suspension purposes. Taxes calculated on profits until the month of the financial statements are recorded in liabilities or assets, as applicable.

#### Reconciliation of tax expense to statutory tax rates

Reconciliation of the reported tax expense and the amounts calculated by applying the statutory tax rate of 34% (income tax of 25% and social contribution tax of 9%) is shown in the table below for the years ended December 31, 2015 and 2014.

	Com	ipany	Consolidated		
	12.31.15	12.31.14	12.31.15	12.31.14	
Income before taxes	4,054,307	4,374,054	4,393,456	4,753,974	
Income and social contribution					
tax expenses – at 34%	(1,378,464)	(1,487,178)	(1,493,775)	(1,616,351)	
Permanent and temporary					
differences					
Equity pickup, net of interest on					
equity received effects	247,236	252,493	692	2,360	
Expired dividends	(6,552)	(17,860)	(6,552)	(17,860)	
Temporary differences of					
subsidiaries					
Non-deductible expenses, gifts,	(100,170)	(110,000)	(100 750)	(100.050)	
incentives	(128,170)	(118,968)	(139,752)	(122,353)	
Deferred tax adjustments – Law		4 405 000		4 405 000	
No. 12973/14 (a)	-	1,195,989	-	1,195,989	
Tax benefit related to interest on	E00 01E	711 000		711.000	
equity allocated	593,615	711,280	593,615	711,280	
Other (additions) exclusions	38,277	26,849	72,565	29,620	