WINDSTREAM CORP Form 10-Q November 04, 2011 Tables of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011 OR

 $_{\pounds}$  TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-32422 WINDSTREAM CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 20-0792300 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

4001 Rodney Parham Road,

Little Rock, Arkansas 72212

(Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code (501) 748-7000

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ý YES " NO Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). ý YES " NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý Accelerated filer "Non-accelerated

filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). "YES  $\circ$  NO

Number of common shares outstanding as of October 31, 2011: 515,815,356

The Exhibit Index is located on page 55.

### **Tables of Contents**

WINDSTREAM CORPORATION FORM 10-Q TABLE OF CONTENTS

		Page No
PART I	<u>– FINANCIAL INFORMATION</u>	
Item 1.	Financial Statements	
	Consolidated Statements of Income (Unaudited)	2
	Consolidated Balance Sheets (Unaudited)	2 3 4 5 6
	Consolidated Statements of Cash Flows (Unaudited)	$\frac{\overline{4}}{4}$
	Consolidated Statements of Shareholders' Equity (Unaudited)	<u>5</u>
	Notes to Unaudited Interim Consolidated Financial Statements	<u>6</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>33</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>51</u>
Item 4.	Controls and Procedures	<u>52</u>
PART I	<u>I – OTHER INFORMATION</u>	
Item 1.	Legal Proceedings	<u>53</u>
Item 1A	. Risk Factors	<u>53</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	*
Item 3.	Defaults Upon Senior Securities	*
Item 4.	Reserved	*
Item 5.	Other Information	*
Item 6.	<u>Exhibits</u>	<u>53</u>
*No rep	oortable information under this item.	

Table of Contents
WINDSTREAM CORPORATION
FORM 10-Q
PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

### CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	Three Months Ended September 30,			Nine Months Ended September 30,		
(Millions, except per share amounts)	2011	2010		2011	2010	
Revenues and sales:						
Service revenues	\$994.7	\$938.9		\$2,993.7	\$2,665.3	
Product sales	28.6	26.9		83.1	65.7	
Total revenues and sales	1,023.3	965.8		3,076.8	2,731.0	
Costs and expenses:						
Cost of services (exclusive of depreciation and amortization included below)	372.8	350.7		1,116.3	977.8	
Cost of products sold	24.5	22.7		68.6	56.9	
Selling, general and administrative	135.1	130.6		409.2	369.9	
Depreciation and amortization	204.0	179.9		606.4	503.0	
Merger, integration and restructuring	20.4	11.7		34.6	52.2	
Total costs and expenses	756.8	695.6		2,235.1	1,959.8	
Operating income	266.5	270.2		841.7	771.2	
Other expense, net	(1.5	) (3.0	)	(2.1	) (4.2	
Loss on early extinguishment of debt	(20.5	) —		(124.4	) —	
Interest expense	(134.2	) (132.3	)	(417.1	) (378.9	
Income before income taxes	110.3	134.9		298.1	388.1	
Income taxes	38.8	49.7		109.9	149.8	
Net income	\$71.5	\$85.2		\$188.2	\$238.3	
Basic and diluted earnings per share						
Net income	\$.14	\$.18		\$.37	\$.51	
	111 101					

See the accompanying notes to the unaudited interim consolidated financial statements.

2

### Tables of Contents

# CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Millions)	September 30, 2011	December 31, 2010			
Assets					
Current Assets:					
Cash and cash equivalents	\$ 34.3	\$ 42.3			
Restricted cash	9.2	_			
Accounts receivable (less allowance for doubtful accounts of \$29.5 and \$27.8, respectively)	386.2	373.9			
Inventories	60.8	52.5			
Deferred income taxes	92.6	44.8			
Prepaid income taxes	126.6	62.9			
Prepaid expenses and other	63.1	60.7			
Assets held for sale	50.6	50.6			
Total current assets	823.4	687.7			
Goodwill	3,720.4	3,704.0			
Other intangibles, net	1,872.1	2,038.5			
Net property, plant and equipment	4,825.6	4,772.7			
Other assets	177.6	150.8			
Total Assets	\$ 11,419.1	\$ 11,353.7			
Liabilities and Shareholders' Equity					
Current Liabilities:					
Current maturities of long-term debt	\$ 44.8	\$ 139.2			
Current portion of interest rate swaps	32.3	35.4			
Accounts payable	171.7	151.3			
Advance payments and customer deposits	142.4	145.8			
Accrued dividends	129.5	126.5			
Accrued taxes	90.8	81.2			