

COLLINS INDUSTRIES INC  
Form 4  
December 17, 2004

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
COLLINS DON L

2. Issuer Name and Ticker or Trading Symbol  
COLLINS INDUSTRIES INC  
[COLL]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
12/15/2004

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Chairman of the Board

C/O COLLINS INDUSTRIES INC, 15 COMPOUND DR

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

HUTCHINSON, KS 67502

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
			Code	V	Amount or Price		
Collins Industries, Inc. - Common Stock	12/15/2004		M		5,000 A \$ 5.125	735,354	D
Collins Industries, Inc. - Common Stock	12/15/2004		M		800 A \$ 4.25	736,154	D
	12/15/2004		M		150,000 A	886,154	D

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Collins Industries, Inc. - Common Stock					\$				4.375
Collins Industries, Inc. - Common Stock	12/15/2004		M	25,000	A	\$ 4.25	911,154		D
Collins Industries, Inc. - Common Stock	12/15/2004		M	25,000	A	\$ 3.97	936,154		D
Collins Industries, Inc. - Common Stock	12/15/2004		F <sup>(1)</sup>	132,952	D	\$ 6.7	803,202		D
Collins Industries, Inc. - Common Stock	12/15/2004		F <sup>(2)</sup>	30,196	D	\$ 6.7	773,006		D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)		
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount of Number of Shares
Stock Option (Right to Buy)	\$ 5.125	12/15/2004		M	5,000	04/22/1997	11/22/2006	Common Stock	5,000

Stock Option (Right to Buy)	\$ 4.25	12/15/2004	M	800	08/28/1997	02/28/2007	Common Stock	800
Stock Option (Right to Buy)	\$ 4.375	12/15/2004	M	150,000	10/04/1997	04/04/2007	Common Stock	150,000
Stock Option (Right to Buy)	\$ 4.25	12/15/2004	M	25,000	03/22/1999	09/22/2008	Common Stock	25,000
Stock Option (Right to Buy)	\$ 3.97	12/15/2004	M	25,000	05/24/1999	11/24/2008	Common Stock	25,000

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
COLLINS DON L C/O COLLINS INDUSTRIES INC 15 COMPOUND DR HUTCHINSON, KS 67502	X		Chairman of the Board	

## Signatures

/s/ Larry W. Sayre, attorney in Fact for Don L. Collins under a Limited Power of Attorney dated June 28, 1996

12/15/2004

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Exchange of previously held shares for payment of exercise price.
- (2) Exchange of previously held shares for payment of taxes.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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