## FOSTER VINCENT D

Form 4

November 25, 2009

FORM 4 .	IN
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## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**OMB** Number:

3235-0287

0.5

Check this box if no longer subject to Section 16.

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

January 31, Expires: 2005

**OMB APPROVAL** 

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5 Relationship of Reporting Person(s) to

Form 4 or Form 5 obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

2 Jaguar Nama and Tiakar or Trading

1(b).

Common

Stock

(Print or Type Responses)

1. Name and Address of Reporting Person \*

11/24/2009

	INCENT D	reison_	Symbol	AGE SE		C	I	ssuer	t all applicable	,
(Last) 1300 POST	(First) (I	Middle) ΓΕ. 800		f Earliest T Day/Year) 009	ransaction		_	_X Director Officer (give t	10%	Owner er (specify
HOUSTON (City)	(Street)  7, TX 77056  (State)	(Zip)	Filed(Mo	endment, D nth/Day/Yea	r)		- - F	5. Individual or Joi Applicable Line) .X_ Form filed by O Form filed by Mo Person ired, Disposed of,	ne Reporting Pe ore than One Re	rson porting
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	Execution any	ned	3.	4. Securition Dispose (Instr. 3, 4	ies Acqued of (D	aired (A)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

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1. Title of	2.	3. Transaction Date	3A. Deemed	4.	5. Number of		6. Date Exercis	sable and	7. Title and Amount of		
Derivative	Conversion	(Month/Day/Year)	Execution Date, if	Transacti	orDeri	vative	<b>Expiration Dat</b>	e	Underlying S	Securities	
Security	or Exercise		any	Code	Secu	rities	(Month/Day/Y	ear)	(Instr. 3 and 4)		
(Instr. 3)	Price of		(Month/Day/Year)	(Instr. 8)	Acqu	ired (A)	•				
	Derivative		•		or Di	isposed of					
	Security				(D)	•					
	,				1 1	r. 3, 4,					
					and 5						
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				Code V	(A)	(D)	Date	Expiration	Title	Amount	
							Exercisable	Date		or	
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										of Shares	
	*								~		
Options	\$ 1.5625	11/24/2009		M		50,000	12/22/2000	12/22/2010	Common	50,000	

# **Reporting Owners**

Reporting Owner Name / Address

Director 10% Owner Officer Other

FOSTER VINCENT D
1300 POST OAK BLVD., STE. 800 X
HOUSTON, TX 77056

## **Signatures**

/s/ Vincent D. 11/25/2009 Foster

\*\*Signature of
Reporting Person

## **Explanation of Responses:**

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

Date

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. ur effective income tax rate was 37.7% and 37.9% for Fiscal 2011 and Fiscal 2010, respectively.

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#### Net Income

Net income was \$394.7 million, or \$5.11 per diluted share, for Fiscal 2011 as compared to \$346.1 million, or \$3.95 per diluted share, for Fiscal 2010. As a percentage of net sales, net income for Fiscal 2011 was 6.4%, as compared to 5.8% for Fiscal 2010. The increase in diluted EPS was primarily driven by an increase in net income and our repurchase of 9.9 million shares of our common stock in Fiscal 2011.

## Fiscal 2010 Compared to Fiscal 2009

We have presented our financial results in this Form 10-K in conformity with accounting principles generally accepted in the United States (GAAP). Accordingly, our financial results for Fiscal 2009 include the financial impact resulting from the closure of 45 stores in connection with our store divestiture plan. Charges taken as a result of these closures had the effect of reducing EPS by \$0.17 in Fiscal 2009.

#### Net Sales

Net sales for Fiscal 2010 were \$5,925.2 million, an increase of \$512.6 million, or 9.5%, over net sales for Fiscal 2009. This growth was primarily due to an increase in comparable store sales and sales from new AAP and AI stores opened during Fiscal 2010.

AAP produced sales of \$5,691.1 million, an increase of \$472.8 million, or 9.1%, over Fiscal 2009. The AAP comparable store sales increase was driven by an increase in average ticket sales as well as an increase in overall customer traffic. AI produced sales of \$249.5 million, an increase of \$46.9 million, or 23.2%, over Fiscal 2009.

	2010			2009		
	AAP	AI	Total	AAP	AI	Total
Comparable Store Sales %	8.1	% 7.0	% 8.0	% 5.1	% 9.9	% 5.3 %
Net Stores Opened	105	38	143	21	31	52

#### **Gross Profit**

Gross profit for Fiscal 2010 was \$2,961.3 million, or 50.0% of net sales, as compared to \$2,644.2 million, or 48.9% of net sales, in Fiscal 2009, or an increase of 113 basis points. This increase in gross profit as a percentage of net sales was driven by improved merchandising and pricing capabilities (such as price optimization), improved parts availability and supply chain efficiencies. We believe the added parts availability has been a primary driver of our increase in parts sales, which generally contribute a higher gross profit. Favorable product costs from global sourcing are beginning to drive improvements in our gross profit on accessories.

#### SG&A Expenses

SG&A expenses for Fiscal 2010 were \$2,376.4 million, or 40.1% of net sales, as compared to \$2,189.8 million, or 40.5% of net sales, for Fiscal 2009, representing a decrease of 35 basis points. This overall decrease in SG&A expenses was primarily due to the absence of store divestiture costs in Fiscal 2010, leverage in occupancy and other fixed costs driven by our 8.0% comparable store sales increase in Fiscal 2010 and a planned decrease in incremental spending on our strategic capabilities, partially offset by increased incentive compensation and advertising.

#### Operating Income

Operating income for Fiscal 2010 was \$584.9 million, representing 9.9% of net sales, as compared to \$454.4 million, or 8.4% of net sales, for Fiscal 2009, or an increase of 148 basis points. This increase in operating income, as a percentage of net sales, reflects a significant increase in sales and gross profit rate combined with a slightly lower SG&A expense rate.

AAP produced operating income of \$580.4 million, or 10.2% of net sales, for Fiscal 2010 as compared to \$446.8 million, or 8.6% of net sales, for Fiscal 2009. AI generated operating income for Fiscal 2010 of \$4.5 million as compared to \$7.6 million for Fiscal 2009. AI's operating income decreased during Fiscal 2010 primarily due to a lower gross profit rate as well as higher SG&A expenses associated with the acceleration of new store openings.

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## Interest Expense

Interest expense for Fiscal 2010 was \$26.9 million, or 0.5% of net sales, as compared to \$23.3 million, or 0.4% of net sales, in Fiscal 2009. The increase in interest expense as a percentage of sales is primarily a result of the amortization of previously recorded unrecognized losses in accumulated other comprehensive loss over the remaining life of interest rate swaps. The swaps are associated with bank debt which we repaid near the beginning of the second quarter of Fiscal 2010.

#### Income Taxes

Income tax expense for Fiscal 2010 was \$211.0 million, as compared to \$161.3 million for Fiscal 2009. Our effective income tax rate was 37.9% and 37.4% for Fiscal 2010 and Fiscal 2009, respectively.

#### Net Income

Net income was \$346.1 million, or \$3.95 per diluted share, for Fiscal 2010 as compared to \$270.4 million, or \$2.83 per diluted share, for Fiscal 2009. As a percentage of net sales, net income for Fiscal 2010 was 5.8%, as compared to 5.0% for Fiscal 2009. The increase in diluted earnings per share was primarily due to growth in our operating income and the decrease in our average share count as a result of our repurchase of 13.0 million shares of our common stock in Fiscal 2010.

#### Quarterly Consolidated Financial Results (in thousands, except per share data)

	16-Weeks	12-Weeks	12-Weeks	12-Weeks	16-Weeks	12-Weeks	12-Weeks	12-Weeks
	Ended							
	4/24/10	7/17/10	10/9/10	1/1/11	4/23/2011	7/16/2011	10/8/2011	12/31/2011
Net Sales	\$1,830,606	\$1,417,956	\$1,406,511	\$1,270,130	\$1,898,063	\$1,479,839	\$1,464,988	\$1,327,572
Gross profit	910,777	715,268	707,785	627,485	958,201	735,848	724,503	650,738
Net income	109,431	100,911	87,598	48,113	109,583	113,107	105,553	66,439
Net income								
per share:								
Basic	\$1.20	\$1.18	\$1.04	\$0.58	\$1.37	\$1.48	\$1.43	\$0.92
Diluted	\$1.19	\$1.16	\$1.03	\$0.57	\$1.35	\$1.46	\$1.41	\$0.90

## Liquidity and Capital Resources

#### Overview

Our primary cash requirements to maintain our current operations include payroll and benefits, the purchase of inventory, contractual obligations, capital expenditures and the payment of income taxes. In addition, we have used available funds to repay borrowings under our revolving credit facility, periodically repurchase shares of our common stock under our stock repurchase programs and for the payment of quarterly cash dividends. We have funded these requirements primarily through cash generated from operations, supplemented by borrowings under our credit facilities and notes offering as needed. We believe funds generated from our expected results of operations, available cash and cash equivalents, and available borrowings under our revolving credit facility will be sufficient to fund our primary obligations for the next fiscal year.

At December 31, 2011, our cash and cash equivalents balance was \$57.9 million, a decrease of \$1.3 million compared to January 1, 2011 (the end of Fiscal 2010). This decrease in cash primarily resulted from the repurchase of shares of our common stock and the purchase of property and equipment partially offset by cash inflow from operations and borrowings under our revolving credit facility. Additional discussion of our cash flow results, including the comparison of Fiscal 2011 activity to Fiscal 2010, is set forth in the Analysis of Cash Flows section.

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At December 31, 2011, our outstanding indebtedness was \$416.0 million, or \$114.2 million higher when compared to January 1, 2011, and consisted of borrowings of \$115.0 million under our revolving credit facility, \$298.9 million under our senior unsecured notes, \$1.9 million outstanding on an economic development note and \$0.2 million outstanding under other financing arrangements. Additionally, we had \$96.6 million in letters of credit outstanding, which reduced the total availability under our revolving credit facility to \$538.4 million. The letters of credit serve as collateral for our self-insurance policies and routine purchases of imported merchandise.

## Capital Expenditures

Our primary capital requirements have been the funding of our continued new store openings, maintenance of existing stores, the construction and upgrading of distribution centers, and the development of both proprietary and purchased information systems. Our capital expenditures were \$268.1 million in Fiscal 2011, or \$68.5 million more than Fiscal 2010. During Fiscal 2011, we opened 95 AAP stores and 9 AI stores, remodeled 15 AAP and 3 AI stores and relocated 7 AAP and 3 AI stores.

Our future capital requirements will depend in large part on the number of and timing for new stores we open within a given year and the investments we make in information technology and supply chain networks. We anticipate adding 110 to 120 AAP stores and 10 to 20 AI stores and closing approximately 10 total stores during Fiscal 2012.

We also plan to make continued investments in the maintenance of our existing stores and additional investments in our supply chain, information technology and other capabilities to support our key strategies. In Fiscal 2012, we anticipate that our capital expenditures will be approximately \$275.0 million to \$300.0 million. These investments will be primarily driven by new store development, investments in our existing store base and investments under our Superior Availability and Service Leadership strategies, including supply chain and new systems. These expenditures include a new warehouse management system and costs associated with the completion of our Remington, IN distribution center scheduled to open in the third quarter of 2012.

## Stock Repurchase Program

Our stock repurchase program allows us to repurchase our common stock on the open market or in privately negotiated transactions from time to time in accordance with the requirements of the SEC.

During Fiscal 2011, we repurchased 9.9 million shares of our common stock at an aggregate cost of \$609.7 million, or an average price of \$61.51 per share. At December 31, 2011, we had \$200.0 million remaining under our \$300.0 million stock repurchase program authorized by our Board of Directors on August 9, 2011. Additionally, during Fiscal 2011, we repurchased 0.1 million shares of our common stock at an aggregate cost of \$6.5 million, or an average price of \$63.72 per share, in connection with the net settlement of shares issued as a result of the vesting of restricted stock.

#### Dividend

Since Fiscal 2006, our Board of Directors has declared quarterly dividends of \$0.06 per share to stockholders of record. Subsequent to December 31, 2011, our Board of Directors declared a quarterly dividend of \$0.06 per share to be paid on April 6, 2012 to all common stockholders of record as of March 23, 2012.

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#### Analysis of Cash Flows

A summary and analysis of our cash flows for Fiscal 2011, 2010 and 2009 is reflected in the table and following discussion.

	Fiscal Year			
	2011	2010	2009	
	(in millions)			
Cash flows from operating activities	\$828.8	\$666.2	\$699.7	
Cash flows from investing activities	(290.0	) (199.4	) (185.5	)
Cash flows from financing activities	(540.2	) (507.6	) (451.5	)
Net increase (decrease) in cash and				
cash equivalents	\$(1.3	) \$(40.8	) \$62.7	

## **Operating Activities**

For Fiscal 2011, net cash provided by operating activities increased \$162.7 million to \$828.8 million. This net increase in operating cash flow was primarily due to:

- a \$87.6 million increase in cash flows from inventory, net of accounts payable, as a result of the continued increase in our accounts payable ratio in Fiscal 2011 combined with the deceleration of inventory growth during the second half of Fiscal 2011:
- an increase in net income of \$48.6 million;
  - and
- a \$12.5 million increase in provision for deferred income taxes.

For Fiscal 2010, net cash provided by operating activities decreased \$33.5 million to \$666.2 million. This net decrease in operating cash flow was driven primarily by:

- a \$72.3 million decrease in cash flows from inventory, net of accounts payable, primarily due to the transition of certain vendors from our vendor financing program to accounts payable in Fiscal 2009 partially offset by an increase in our accounts payable ratio in Fiscal 2010;
- a \$26.1 million decrease in deferred income taxes; and
- a \$21.2 million decrease in cash flows resulting from routine fluctuations in other working capital.

Partially offsetting the decrease in cash flows for Fiscal 2010 was an increase in net income of \$75.7 million.

## **Investing Activities**

For Fiscal 2011, net cash used in investing activities increased by \$90.6 million to \$290.0 million. The increase in cash used was primarily driven by investments in our existing stores, supply chain and information technology as well as the acquisition of two small technology companies in support of our e-commerce strategy. The majority of the increase in our supply chain investments is related to the completion of our Remington distribution center.

For Fiscal 2010, net cash used in investing activities increased by \$13.8 million to \$199.4 million. The increase in cash used was primarily due to an increase in new store development expenditures, information technology investments, and a decrease in proceeds from sales of property and equipment.

## Financing Activities

For Fiscal 2011, net cash used in financing activities increased by \$32.6 million to \$540.2 million. Cash used in financing activities increased as a result of:

- a \$31.2 million decrease in financed vendor accounts payable; and
- a \$21.6 million decrease in proceeds from the issuance of common stock related to the exercise of share-based compensation awards.

Partially offsetting these decreases was an increase of \$16.2 million in net borrowings.

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For Fiscal 2010, net cash used in financing activities increased by \$56.1 million to \$507.6 million. Cash used in financing activities increased as result of a \$522.4 million increase in the repurchase of common stock under our stock repurchase programs. This was partially offset by a decrease in cash provided by financing activities as a result of:

a decrease of \$345.7 million in net debt payments, comprised of \$251.5 million of net debt repayments made in Fiscal 2009 and payoff of our \$200.0 million term loan in Fiscal 2010 partially offset by proceeds from the issuance of \$294.2 million in senior unsecured notes in Fiscal 2010, net of debt related costs; and \$103.9 million decrease in cash flow from financed vendor accounts payable.

Long-Term Debt

Bank Debt

On May 27, 2011, we entered into a new \$750.0 million unsecured five-year revolving credit facility with our wholly-owned subsidiary, Advance Stores Company, Incorporated, or Stores, serving as the borrower. This new facility replaced our previous revolving credit facility. Proceeds from the new revolving credit facility were used to repay \$165.0 million of principal outstanding on our previous revolving credit facility. In conjunction with this refinancing, we incurred \$3.7 million of financing costs which we will amortize over the term of the new revolving credit facility. The revolving credit facility also provides for the issuance of letters of credit with a sub-limit of \$300.0 million, and swingline loans in an amount not to exceed \$50.0 million. We may request, subject to agreement by one or more lenders, that the total revolving commitment be increased by an amount not exceeding \$250.0 million (up to a total commitment of \$1 billion) during the term of the revolving credit facility. Voluntary prepayments and voluntary reductions of the revolving balance are permitted in whole or in part, at our option, in minimum principal amounts as specified in the revolving credit facility. The revolving credit facility matures on May 27, 2016.

As of December 31, 2011, we had \$115.0 million outstanding under our revolving credit facility, and had letters of credit outstanding of \$96.6 million, which reduced the availability under the revolving credit facility to \$538.4 million. (The letters of credit generally have a term of one year or less.)

The interest rate on borrowings under the revolving credit facility is based, at our option, on an adjusted LIBOR rate, plus a margin, or an alternate base rate, plus a margin. The current margin is 1.5% and 0.5% per annum for the adjusted LIBOR and alternate base rate borrowings, respectively. A facility fee is charged on the total amount of the revolving credit facility, payable in arrears. The current facility fee rate is 0.25% per annum. Under the terms of the revolving credit facility, the interest rate and facility fee are based on our credit rating.

Our revolving credit facility contains covenants restricting our ability to, among other things: (1) create, incur or assume additional debt, (2) incur liens or engage in sale-leaseback transactions, (3) make loans and investments (including acquisitions), (4) guarantee obligations, (5) engage in certain mergers and liquidations, (6) change the nature of our business and the business conducted by our subsidiaries, (7) enter into certain hedging transactions, and (8) change our status as a holding company. We are also required to comply with financial covenants with respect to a maximum leverage ratio and a minimum consolidated coverage ratio. We were in compliance with our covenants in place at December 31, 2011 and January 1, 2011, respectively. Our revolving credit facility also provides for customary events of default, covenant defaults and cross-defaults to other material indebtedness.

#### Senior Unsecured Notes

Our 5.75% senior unsecured notes, the 2020 Notes, were issued in April 2010 at 99.587% of the principal amount of \$300 million and are due May 1, 2020. We served as the issuer of the 2020 Notes with certain of our domestic

subsidiaries currently serving as subsidiary guarantors. The terms of the 2020 Notes are governed by an indenture and supplemental indentures (collectively the "Indenture") among us, the subsidiary guarantors and Wells Fargo Bank, National Association, as Trustee.

The 2020 Notes bear interest at a rate of 5.75% per year payable semi-annually in arrears on May 1 and November 1 of each year. We may redeem some or all of the 2020 Notes at any time or from time to time, at the redemption price described in the Indenture. In addition, in the event of a Change of Control Triggering Event (as defined in the Indenture), we will be required to offer to repurchase the 2020 Notes at a price equal to 101% of the principal amount thereof, plus accrued and unpaid interest to the repurchase date. The 2020 Notes are currently fully and unconditionally guaranteed, jointly and severally, on an unsubordinated and unsecured basis by certain of our domestic subsidiaries. We will be permitted to release guarantees without the consent of holders of the 2020 Notes under the circumstances described in the Indenture.

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Subsequent to December 31, 2011, we entered into an underwriting agreement on January 11, 2012 pursuant to which we sold \$300 million aggregate principal amount of 4.50% Notes due January 15, 2022, the 2022 Notes, at a public offering price of 99.968% of the principal amount per note. The 2022 Notes bear interest at a rate of 4.50% per year payable semi-annually in arrears on January 15 and July 15 of each year, commencing on July 15, 2012. The terms of the 2022 Notes are also governed by the Indenture and contain similar redemption, repurchase and guarantee terms as the 2020 Notes.

We received approximately \$297.5 million in net proceeds from the 2022 Notes offering, after deducting underwriting discounts and commissions and offering expenses payable by us. We used a portion of the net proceeds from this offering to repay indebtedness outstanding under our revolving credit facility. The remaining proceeds will be used for general corporate purposes. The 2022 Notes offering was part of our capital structure plan to continue to improve our financial foundation by securing longer term funding at favorable terms to help fund our future growth.

As of December 31, 2011, we had a credit rating from Standard & Poor's of BBB- and from Moody's Investor Service of Baa3. The current outlooks by Standard & Poor's and Moody's are both stable. The current pricing grid used to determine our borrowing rate under our revolving credit facility is based on our credit ratings. If these credit ratings decline, our interest rate on outstanding balances may increase. Conversely, if these credit ratings improve, our interest rate may decrease. In addition, if our credit ratings decline, our access to financing may become more limited.

#### Off-Balance-Sheet Arrangements

As of December 31, 2011, we had no off-balance-sheet arrangements as defined in Regulation S-K Item 303 of the SEC regulations. We include other off-balance-sheet arrangements in our contractual obligations table including operating lease payments, interest payments on our notes and revolving credit facility and letters of credit outstanding.

## **Contractual Obligations**

In addition to our Notes and revolving credit facility, we utilize operating leases as another source of financing. The amounts payable under these operating leases are included in our schedule of contractual obligations. Our future contractual obligations related to long-term debt, operating leases and other contractual obligations at December 31, 2011 were as follows:

		Payments Due	by Period		
Contractual Obligations	Total	Less than		3 - 5 Years	More Than
Contractual Obligations	Total	1 Year	1 - 3 Years	5 - 5 Tears	5 Years
	(in thousands	s)			
Long-term debt (1)	\$417,062	\$848	\$1,214	\$115,000	\$300,000
Interest payments	157,659	19,805	40,043	40,753	57,058
Operating leases (2)	2,170,042	307,660	521,145	445,169	896,068
Other long-term liabilities (3)	204,829	_	<u> </u>	_	_
	2,949,592	328,313	562,402	600,922	1,253,126

Note: For additional information refer to Note 6, Long-term Debt; Note 14, Income Taxes; Note 15, Lease Commitments; Note 16, Store Closures and Impairment; Note 17, Contingencies; and Note 18, Benefit Plans, in the Notes to Consolidated Financial Statements, included in Item 15, Exhibits, Financial Statement Schedules, of this Annual Report on Form 10-K. Our open purchase orders related to merchandise inventory are based on current operational needs and are fulfilled by our vendors within a short period of time. We currently do not have minimum purchase commitments under our vendor supply agreements nor are our open purchase orders binding agreements.

Accordingly, we have excluded open purchase orders from the above table.

Long-term debt primarily represents the amount outstanding on our revolving credit facility which becomes due in

- (1) Fiscal 2016 and the principal amount of our 5.75% Notes, which become due in Fiscal 2020. Subsequent to year end, we issued \$300 million of 4.50% Notes, due in Fiscal 2022, which is not included in the above table. We lease certain store locations, distribution centers, office space, equipment and vehicles. Our property leases generally contain renewal and escalation clauses and other concessions. These provisions are considered in our
- (2) calculation of our minimum lease payments which are recognized as expense on a straight-line basis over the applicable lease term. Any lease payments that are based upon an existing index or rate are included in our minimum lease payment calculations.

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Primarily includes the long-term portion of deferred income taxes, self-insurance liabilities, unrecognized income tax benefits, closed store liabilities and obligations for employee benefit plans for which no contractual payment schedule exists and we expect the payments to occur beyond 12 months from December 31, 2011. Accordingly, the related balances have not been reflected in the "Payments Due by Period" section of the table.

#### Critical Accounting Policies

Our financial statements have been prepared in accordance with accounting policies generally accepted in the United States of America. Our discussion and analysis of the financial condition and results of operations are based on these financial statements. The preparation of these financial statements requires the application of accounting policies in addition to certain estimates and judgments by our management. Our estimates and judgments are based on currently available information, historical results and other assumptions we believe are reasonable. Actual results could differ materially from these estimates.

The preparation of our financial statements included the following significant estimates and exercise of judgment.

#### Vendor Incentives

We receive incentives in the form of reductions to amounts owed and/or payments from vendors related to cooperative advertising allowances, volume rebates and other promotional considerations. Many of these incentives are under long-term agreements (terms in excess of one year), while others are negotiated on an annual basis or less (short-term). Volume rebates and cooperative advertising allowances not offsetting in SG&A are earned based on inventory purchases and initially recorded as a reduction to inventory. These deferred amounts are included as a reduction to cost of sales as the inventory is sold. Cooperative advertising allowances provided as a reimbursement of specific, incremental and identifiable costs incurred to promote a vendor's products are included as an offset to SG&A when the cost is incurred. Certain of our vendor agreements contain purchase volume incentives that provide for increased funding when graduated purchase volumes are met. Amounts accrued throughout the year could be impacted if actual purchase volumes differ from projected annual purchase volumes. Total deferred vendor incentives included in inventory was \$82.7 million and \$72.0 million at December 31, 2011 and January 1, 2011, respectively.

Similarly, we recognize other promotional incentives earned under long-term agreements as a reduction to cost of sales. However, these incentives are recognized based on the cumulative net purchases as a percentage of total estimated net purchases over the life of the agreement. Short-term incentives (terms less than one year) are generally recognized as a reduction to cost of sales over the duration of any short-term agreements.

Amounts received or receivable from vendors that are not yet earned are reflected as deferred revenue. Management's estimate of the portion of deferred revenue that will be realized within one year of the balance sheet date is included in Other current liabilities. Earned amounts that are receivable from vendors are included in Receivables, net except for that portion expected to be received after one year, which is included in Other assets, net. We regularly review the receivables from vendors to ensure they are able to meet their obligations. Historically, the change in our reserve for receivables related to vendor funding has not been significant. A 10% difference in our vendor incentives deferred in inventory at December 31, 2011 would have affected net income by approximately \$5.2 million for the fiscal year ended December 31, 2011.

## **Inventory Reserves**

Our inventory reserves consist of reserves for projected losses related to shrink and for potentially excess and obsolete inventory. An increase to our inventory reserves is recorded as an increase to our cost of sales. Conversely, a decrease to our inventory reserves is recorded as a decrease to our cost of sales. Our inventory reserves for Fiscal 2011, 2010

and 2009 were \$30.8 million, \$18.2 million and \$28.5 million, respectively.

Shrink may occur due to theft, loss or inaccurate records for the receipt of merchandise, among other things. We establish reserves for estimated store shrink based on results of completed independent physical inventories, results from other targeted inventory counts and historical and current loss trends. In our distribution facilities, we perform cycle counts throughout the year to measure actual shrink and to estimate reserve requirements. If estimates of our shrink reserves are inaccurate based on the inventory counts, we may be exposed to losses or gains that could be material.

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Our inventory consists primarily of parts, batteries, accessories and other products used on vehicles that have reasonably long shelf lives. Although the risk of obsolescence is minimal, we also consider whether we may have excess inventory based on our current approach for effectively managing slower moving inventory. We strive to optimize the life cycle of our inventory to ensure our product availability reflects customer demand. We establish reserves for potentially excess and obsolete inventories based on (i) current inventory levels, (ii) the historical analysis of product sales and (iii) current market conditions. We have return rights with many of our vendors and the majority of excess inventory is returned to our vendors for full credit. In certain situations, we establish reserves when less than full credit is expected from a vendor or when liquidating product will result in retail prices below recorded costs.

Our total inventory reserves increased by \$12.6 million in Fiscal 2011 primarily due to an increase in shrink during Fiscal 2011. Future changes by vendors in their policies or willingness to accept returns of excess inventory, changes in our inventory management approach for excess and obsolete inventory or failure by us to effectively manage the life cycle of our inventory could require us to revise our estimates of required reserves and result in a negative impact on our consolidated statement of operations. A 10% difference in actual inventory reserves at December 31, 2011 would have affected net income by approximately \$1.9 million for the fiscal year ended December 31, 2011.

## Warranty Reserves

We offer limited warranties on certain products that range from 30 days to lifetime warranties; the warranty obligation on the majority of merchandise sold by us with a manufacturer's warranty is borne by our vendors. However, we have an obligation to provide customers free replacement of merchandise or merchandise at a prorated cost if under a warranty and not covered by the manufacturer. Merchandise sold with warranty coverage by us primarily includes batteries but may also include other parts such as brakes and shocks. We estimate and record a reserve for future warranty claims at the time of sale based on the historical return experience of the respective product sold. If claims experience differs from historical levels, revisions in our estimates may be required, which could have an impact on our consolidated statement of operations. To the extent vendors provide upfront allowances in lieu of accepting the obligation for warranty claims and the allowance is in excess of the related warranty expense, the excess is recorded as a reduction to cost of sales.

A 10% change in the warranty reserves at December 31, 2011 would have affected net income by approximately \$2.4 million for the fiscal year ended December 31, 2011.

#### Self-Insurance Reserves

We are self-insured for general and automobile liability, workers' compensation and the health care claims of our Team Members, although we maintain stop-loss coverage with third-party insurers to limit our total liability exposure. Our self-insurance reserves for Fiscal 2011, 2010 and 2009 were \$98.9 million, \$97.1 million and \$93.7 million, respectively. Historically, our total self-insurance reserves have steadily increased due to our continued growth, including an increase in stores, Team Members and Commercial delivery vehicles. While these factors continued to contribute to the overall increase in our self-insurance reserves in Fiscal 2011, we also experienced favorable claims development primarily related to our workers' compensation claims which helped to offset the increase.

Our self-insurance reserves consist of the estimated exposure for claims filed, claims incurred but not yet reported and projected future claims and is established using actuarial methods followed in the insurance industry and our historical claims experience. Specific factors include, but are not limited to, assumptions about health care costs, the severity of accidents and the incidence of illness and the average size of claims. Generally, claims for automobile and general liability and workers' compensation take several years to settle.

Effective January 1, 2011, we classified \$50.3 million of our self-insurance liability as long-term because the timing of future payments is now more predictable based on the historical patterns and maturity of the program and is relied upon in determining the current portion of these liabilities. While we do not expect the amounts ultimately paid to differ significantly from our estimates, our self-insurance reserves and corresponding SG&A could be affected if future claim experience differs significantly from historical trends and actuarial assumptions. A 10% change in our self-insurance liabilities at December 31, 2011 would have affected net income by approximately \$6.2 million for the fiscal year ended December 31, 2011.

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#### Goodwill and Intangible Assets

We evaluate goodwill and indefinite-lived intangibles for impairment annually as of the first day of our fiscal fourth quarter or whenever events or changes in circumstances indicate the carrying value of the goodwill or other intangible asset may not be recoverable. We complete our impairment evaluation by combining information from our internal valuation analyses by reporting units, considering other publicly available market information and using an independent valuation firm. We determine fair value using widely accepted valuation techniques, including discounted cash flows and market multiple analyses. These types of analyses contain uncertainties because they require Management to make assumptions as a marketplace participant would and to apply judgment to estimate industry economic factors and the profitability of future business strategies of our company and our reporting units. These assumptions and estimates are a major component of the derived fair value of our reporting units. The margin of calculated fair value over the respective carrying value of our reporting units may not be indicative of the total company due to differences in the individual reporting units, including but not limited to size and projected growth.

It is our policy to conduct impairment testing based on our current business strategy in light of present industry and economic conditions, as well as our future expectations. We have not made any material changes in the accounting methodology we use to assess impairment loss during the past three fiscal years. We do not believe there is a reasonable likelihood there will be a material change in the future estimates or assumptions we use to test for impairment losses on goodwill. However, if actual results are not consistent with our estimates or assumptions, we may be exposed to an impairment charge that could be material. A 10% change in our total goodwill and intangible assets outstanding at December 31, 2011 would have affected net income by approximately \$6.7 million for the fiscal year ended December 31, 2011.

#### Tax Reserves

The determination of our income tax liabilities is based upon the tax law, codes, regulations, pronouncements and court cases for the taxing jurisdictions in which we do business. Our income tax returns are periodically examined by those jurisdictions. These examinations include, among other things, auditing our filing positions, the timing of deductions and allocation of income among the various jurisdictions. At any particular time, multiple years are subject to examination by various taxing authorities.

In evaluating our income tax positions, we record a reserve when a tax benefit cannot be recognized and measured in accordance with the authoritative guidance on uncertain tax positions. These tax reserves are adjusted in the period actual developments give rise to such change. Those developments could be, but are not limited to: settlement of tax audits, expiration of the statute of limitations, the evolution of tax law, codes, regulations and court cases, along with varying applications of tax policy and administration within those jurisdictions.

Management is required to make assumptions and apply judgment to estimate exposures associated with our various filing positions. Although Management believes that the judgments and estimates are reasonable, actual results could differ and we may be exposed to gains or losses that could be material. To the extent that actual results differ from our estimates, the effective tax rate in any particular period could be materially affected. Favorable tax developments would be recognized as a reduction in our effective tax rate in the period of resolution. Unfavorable tax developments would require an increase in our effective tax rate and a possible use of cash in the period of resolution. A 10% change in the tax reserves at December 31, 2011 would have affected net income by approximately \$2.5 million for the fiscal year ended December 31, 2011.

**New Accounting Pronouncements** 

For a description of recently announced accounting standards, including the expected dates of adoption and estimated effects, if any, on our consolidated financial statements, see New Accounting Pronouncements in Note 2 to the Consolidated Financial Statements in this Report on Form 10-K.

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Item 7A. Quantitative and Qualitative Disclosures about Market Risks.

As of December 31, 2011, we have \$298.9 million of senior unsecured notes outstanding with an interest rate of 5.75% due in 2020 and \$115.0 million outstanding on our revolving credit facility which matures in May 2016. As a result of our borrowings under our revolving credit facility, we may be exposed to interest rate risk due to changes in LIBOR or other interest rates.

The table below presents principal cash flows and related weighted average interest rates on our revolving credit facility outstanding at December 31, 2011, by expected maturity dates. Weighted average variable rates are based on implied forward rates in the yield curve at December 31, 2011. Implied forward rates should not be considered a predictor of actual future interest rates.

	Fiscal 2012		Fiscal 2013		Fiscal 2014		Fiscal 2015		Fiscal 2016		Thereafter	Total		Fair Market Liability
	(dollars in	n tho	usands)											·
Variable rate	<b>\$</b> —	\$	<u> </u>		\$—		<b>\$</b> —		\$115,000		<b>\$</b> —	\$115,000		\$115,000
Weighted														
average	2.2	% 2	2.3	%	2.5	%	3.1	%	3.4	%	_	2.6	%	_
interest rate														

Item 8. Financial Statements and Supplementary Data.

See financial statements included in Item 15 "Exhibits, Financial Statement Schedules" of this annual report.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

Item 9A. Controls and Procedures.

Disclosure Controls and Procedures

Disclosure controls and procedures are our controls and other procedures that are designed to ensure that information required to be disclosed by us in our reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in our reports that we file or submit under the Securities Exchange Act of 1934 is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure. Our management evaluated, with the participation of our principal executive officer and principal financial officer, the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report in accordance with Rule 13a-15(b) under the Exchange Act. Based on this evaluation, our principal executive officer and our principal financial officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective.

Management's Report on Internal Control over Financial Reporting

Management's Report on Internal Control over Financial Reporting is set forth in Part IV, Item 15 of this annual report.

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the quarter ended December 31, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Item 9B. Other Information.

None.

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#### **PART III**

Item 10. Directors, Executive Officers and Corporate Governance.

For a discussion of our directors, executive officers and corporate governance, see the information set forth in the sections entitled "Proposal No. 1 - Election of Directors," "Corporate Governance," "Meetings and Committees of the Board," "Information Concerning Our Executive Officers," "Audit Committee Report," and "Section 16(a) Beneficial Ownership Reporting Compliance" in our proxy statement for the 2012 annual meeting of stockholders to be filed with the SEC within 120 days after the end of the fiscal year ended December 31, 2011 (the "2012 Proxy Statement"), which is incorporated herein by reference.

Item 11. Executive Compensation.

See the information set forth in the sections entitled "Meetings and Committees of the Board," "Compensation Committee Report," "Compensation Discussion and Analysis," "Additional Information Regarding Executive Compensation" and "Non-Management Director Compensation" in the 2012 Proxy Statement, which is incorporated herein by reference.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

See the information set forth in the sections entitled "Equity Compensation Plan Information Table" and "Security Ownership of Certain Beneficial Owners and Management" in the 2012 Proxy Statement, which is incorporated herein by reference.

Item 13. Certain Relationships and Related Transactions, and Director Independence.

See the information set forth in the sections entitled "Corporate Governance" and "Meetings and Committees of the Board" in the 2012 Proxy Statement, which is incorporated herein by reference.

Item 14. Principal Accountant Fees and Services.

See the information set forth in the section entitled "2011 and 2010 Audit Fees" in the 2012 Proxy Statement, which is incorporated herein by reference.

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## **PART IV**

Item 15. Exhibits, Financial Statement Schedules.

## (a)(1) Financial Statements

## Management's Report on Internal Control over Financial Reporting

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Audited Consolidated Financial Statements of Advance Auto Parts, Inc. and Subsidiaries for the years ended December 31, 2011, January 1, 2011 and January 2, 2010:

Reports of Independent Registered Public Accounting Firm	<u>F-2</u>
Consolidated Balance Sheets	<u>F-4</u>
Consolidated Statements of Operations	<u>F-5</u>
Consolidated Statements of Changes in Stockholders' Equity	<u>F-6</u>
Consolidated Statements of Cash Flows	<u>F-7</u>
Notes to the Consolidated Financial Statements	<u>F-9</u>

## (2) Financial Statement Schedules

Report of Independent Registered Public Accounting Firm	<u>F-40</u>
Schedule I - Condensed Financial Information of the Registrant	<u>F-41</u>
Schedule II - Valuation and Qualifying Accounts	F-47

## (3) Exhibits

The Exhibit Index following the signatures for this report is incorporated herein by reference.

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Management's Report on Internal Control Over Financial Reporting

Management of Advance Auto Parts, Inc. and its subsidiaries (collectively the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13(a) - 15(f) under the Securities Exchange Act of 1934, as amended. The Company's internal control over financial reporting is a process designed under the supervision of the Company's principal executive officer and principal financial officer, and effected by the Company's Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

Our internal control over financial reporting includes policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

As of December 31, 2011, management, including the Company's principal executive officer and principal financial officer, assessed the effectiveness of the Company's internal control over financial reporting based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management has determined that the Company's internal control over financial reporting as of December 31, 2011 is effective. Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Deloitte & Touche LLP, the Company's independent registered public accounting firm who audited the Company's consolidated financial statements, has issued an attestation report on the Company's internal control over financial reporting as of December 31, 2011 which is included on page F-3 herein.

/s/ Darren R. Jackson Darren R. Jackson President, Chief Executive Officer and Director /s/ Michael A. Norona Michael A. Norona Executive Vice President and Chief Financial Officer

February 28, 2012

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Advance Auto Parts, Inc. and Subsidiaries Roanoke, Virginia

We have audited the accompanying consolidated balance sheets of Advance Auto Parts, Inc. and subsidiaries (the "Company") as of December 31, 2011 and January 1, 2011, and the related consolidated statements of operations, changes in stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2011. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Advance Auto Parts, Inc. and subsidiaries as of December 31, 2011 and January 1, 2011, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2011, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2011, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 28, 2012 expressed an unqualified opinion on the Company's internal control over financial reporting.

/s/ Deloitte & Touche LLP

Richmond, Virginia February 28, 2012

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Advance Auto Parts, Inc. and Subsidiaries Roanoke, Virginia

We have audited the internal control over financial reporting of Advance Auto Parts, Inc. and subsidiaries (the "Company") as of December 31, 2011 based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2011 of the Company and our report dated February 28, 2012 expressed an unqualified opinion on those financial statements.

/s/ Deloitte & Touche LLP

Richmond, Virginia February 28, 2012

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# ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

December 31, 2011 and January 1, 2011 (in thousands, except per share data)

Accesso	December 31,	January 1,
Assets Current assets:	2011	2011
Cash and cash equivalents	\$57,901	\$59,209
Receivables, net	140,007	124,227
Inventories, net	2,043,158	1,863,870
Other current assets	52,754	76,965
Total current assets	2,293,820	2,124,271
Property and equipment, net of accumulated depreciation of \$983,622 and	2,293,620	2,124,271
\$927,564	1,223,099	1,143,170
Assets held for sale	615	1,472
Goodwill	76,389	34,387
Intangible assets, net	31,380	25,360
Other assets, net	30,451	25,557
	\$3,655,754	\$3,354,217
Liabilities and Stockholders' Equity		
Current liabilities:		
Current portion of long-term debt	\$848	\$973
Financed vendor accounts payable	_	31,648
Accounts payable	1,653,183	1,292,113
Accrued expenses	385,746	404,086
Other current liabilities	148,098	119,229
Total current liabilities	2,187,875	1,848,049
Long-term debt	415,136	300,851
Other long-term liabilities	204,829	165,943
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, nonvoting, \$0.0001 par value,		
10,000 shares authorized; no shares issued or outstanding	_	<del>_</del>
Common stock, voting, \$0.0001 par value, 200,000 shares authorized;		
106,537 shares issued and 72,799 outstanding at December 31, 2011		
and 105,682 shares issued and 81,956 outstanding at January 1, 2011	11	11
Additional paid-in capital	500,237	456,645
Treasury stock, at cost, 33,738 and 23,726 shares		(1,028,612)
Accumulated other comprehensive income (loss)	2,804	(1,597)
Retained earnings	1,989,629	1,612,927
Total stockholders' equity	847,914	1,039,374
	\$3,655,754	\$3,354,217

The accompanying notes to the consolidated financial statements are an integral part of these statements.

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# ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

For the Years Ended December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

	Fiscal Years		
	2011	2010	2009
Net sales	\$6,170,462	\$5,925,203	\$5,412,623
Cost of sales, including purchasing and warehousing costs	3,101,172	2,963,888	2,768,397
Gross profit	3,069,290	2,961,315	2,644,226
Selling, general and administrative expenses	2,404,648	2,376,382	2,189,841
Operating income	664,642	584,933	454,385
Other, net:			
Interest expense	(30,949	) (26,861	) (23,337
Other (expense) income, net	(457	) (1,017	) 607
Total other, net	(31,406	) (27,878	) (22,730
Income before provision for income taxes	633,236	557,055	431,655
Provision for income taxes	238,554	211,002	161,282
Net income	\$394,682	\$346,053	\$270,373
Basic earnings per share	\$5.21	\$4.00	\$2.85
Diluted earnings per share	\$5.11	\$3.95	\$2.83
Average common shares outstanding	75,620	86,082	94,459
Average common shares outstanding - assuming dilution	77,071	87,155	95,113

The accompanying notes to the consolidated financial statements are an integral part of these statements.

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## ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES CONSOLIDATD STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY For the Years Ended December 31, 2011, January 1, 2011 and January 2, 2010

(in thousands)

(in thousands)	Preferre Stock	ecCommon Stock	1	Additiona Paid-in		ry Stock, at		Accumul Other Compreh		Retained Sive Earnings	Total Stockhold	ers'
		o <b>Sh</b> ares		u <b>r</b> Capital		Amount		(Loss)			Equity	
Balance, January 3 2009	<sup>3</sup> ,— \$—	- 103,000	\$10	\$335,991	8,148	\$(291,114	)	\$ (9,349	)	\$1,039,628	\$1,075,16	66
Net income										270,373	270,373	
Changes in net unrecognized other	·											
postretirement	L							(384	)		(384	)
benefit costs, net o	f											
\$246 tax Unrealized gain or	1											
hedge arrangemen								3,034			3,034	
net of \$1,815 tax Comprehensive												
income											273,023	
Issuance of shares upon the exercise		1,090		32,723							32,723	
of stock options		1,090		32,723							32,123	
Tax benefit from				1.007							1.007	
share-based compensation				1,887							1,887	
Issuance of												
restricted stock, ne of forfeitures	t	110									_	
Amortization of												
restricted stock balance				7,287							7,287	
Share-based				12.205							12 205	
compensation				12,395							12,395	
Stock issued under employee stock	•	51		2,010							2,010	
purchase plan				ŕ							,	
Treasury stock purchased					2,480	(100,062	)				(100,062	)
Cash dividends										(22,733)	(22,733	)
Other	,			669							669	
Balance, January 2 2010	·	- 104,251	\$10	\$392,962	10,628	\$(391,176	)	\$ (6,699	)	\$1,287,268	\$1,282,36	55
Net income								(420	`	346,053	346,053	,
Changes in net unrecognized other	r							(439	)		(439	)
postretirement												

benefit costs, net of \$205 tax Unrealized gain on										
hedge arrangement, net of \$1,257 tax Comprehensive						5,541			5,541 351,155	
income									331,133	
Issuance of shares upon the exercise of stock options	1,328	1	33,944						33,945	
Tax benefit from share-based compensation			5,259						5,259	
Issuance of restricted stock, net of forfeitures	62								_	
Amortization of restricted stock balance			9,514						9,514	
Share-based compensation Stock issued under			12,797						12,797	
employee stock purchase plan	41		2,091						2,091	
Treasury stock				13,098	(637,436)				(637,436	)
purchased										
Cash dividends								(20.394)	(20.394	)
Cash dividends Other			78					(20,394)	(20,394 78	)
Other Balance, January 1, \$	. 105 682	\$11		23 726	\$(1,028,612)	\$ (1 <b>5</b> 97	`		78	
Other Balance, January 1, — \$— 2011	- 105,682	\$11		23,726	\$(1,028,612)	\$ (1,597	)	\$1,612,927	78 \$1,039,374	
Other Balance, January 1, \$ 2011 Net income	- 105,682	\$11		23,726	\$(1,028,612)	\$ (1,597	)		78	
Other Balance, January 1, \$ 2011 Net income Changes in net	- 105,682	\$11		23,726	\$(1,028,612)	\$ (1,597	)	\$1,612,927	78 \$1,039,374	
Other Balance, January 1, — \$— 2011 Net income Changes in net unrecognized other	- 105,682	\$11		23,726	\$(1,028,612)			\$1,612,927 394,682	78 \$1,039,374 394,682	
Other Balance, January 1, \$ 2011 Net income Changes in net	- 105,682	\$11		23,726	\$(1,028,612)		)	\$1,612,927 394,682	78 \$1,039,374	
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax	- 105,682	\$11		23,726	\$(1,028,612)			\$1,612,927 394,682	78 \$1,039,374 394,682	
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax Unrealized loss on	- 105,682	\$11		23,726	\$(1,028,612)	(152	)	\$1,612,927 394,682	78 \$1,039,374 394,682 (152	)
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax Unrealized loss on hedge arrangement,	- 105,682	\$11		23,726	\$(1,028,612)			\$1,612,927 394,682	78 \$1,039,374 394,682	
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax Unrealized loss on	- 105,682	\$11		23,726	\$(1,028,612)	(152	)	\$1,612,927 394,682	78 \$1,039,374 394,682 (152	)
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax Unrealized loss on hedge arrangement, net of \$163 tax	- 105,682	\$11		23,726	\$(1,028,612)	(152 (254	)	\$1,612,927 394,682	78 \$1,039,374 394,682 (152 (254	)
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax Unrealized loss on hedge arrangement, net of \$163 tax Amortization of unrecognized losses on interest rate	- 105,682	\$11		23,726	\$(1,028,612)	(152	)	\$1,612,927 394,682	78 \$1,039,374 394,682 (152	)
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax Unrealized loss on hedge arrangement, net of \$163 tax Amortization of unrecognized losses on interest rate swaps, net of	- 105,682	\$11		23,726	\$(1,028,612)	(152 (254	)	\$1,612,927 394,682	78 \$1,039,374 394,682 (152 (254	)
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax Unrealized loss on hedge arrangement, net of \$163 tax Amortization of unrecognized losses on interest rate swaps, net of \$3,644 tax	- 105,682	\$11		23,726	\$(1,028,612)	(152 (254	)	\$1,612,927 394,682	78 \$1,039,374 394,682 (152 (254 4,807	)
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax Unrealized loss on hedge arrangement, net of \$163 tax Amortization of unrecognized losses on interest rate swaps, net of	- 105,682	\$11		23,726	\$(1,028,612)	(152 (254	)	\$1,612,927 394,682	78 \$1,039,374 394,682 (152 (254	)
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax Unrealized loss on hedge arrangement, net of \$163 tax Amortization of unrecognized losses on interest rate swaps, net of \$3,644 tax Comprehensive income Issuance of shares		\$11	\$456,645	23,726	\$(1,028,612)	(152 (254	)	\$1,612,927 394,682	78 \$1,039,374 394,682 (152 (254 4,807 399,083	)
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax Unrealized loss on hedge arrangement, net of \$163 tax Amortization of unrecognized losses on interest rate swaps, net of \$3,644 tax Comprehensive income Issuance of shares upon the exercise	739	\$11		23,726	\$(1,028,612)	(152 (254	)	\$1,612,927 394,682	78 \$1,039,374 394,682 (152 (254 4,807	)
Other Balance, January 1, \$ 2011 Net income Changes in net unrecognized other postretirement benefit costs, net of \$98 tax Unrealized loss on hedge arrangement, net of \$163 tax Amortization of unrecognized losses on interest rate swaps, net of \$3,644 tax Comprehensive income Issuance of shares		\$11	\$456,645	23,726	\$(1,028,612)	(152 (254	)	\$1,612,927 394,682	78 \$1,039,374 394,682 (152 (254 4,807 399,083	)

compensation								
Issuance of								
restricted stock, net	78						—	
of forfeitures								
Amortization of								
restricted stock		8,023					8,023	
balance								
Share-based		11,530					11,530	
compensation		11,550					11,550	
Stock issued under								
employee stock	38	2,234					2,234	
purchase plan								
Treasury stock			10.012	(616,155	`		(616,155	`
purchased			10,012	(010,133	)		(010,133	,
Cash dividends						(17,980 )	(17,980	)
Other		81					81	
Balance, December	106,537 \$11	\$500.237	33 738	\$(1.6/4.76	7) \$ 2 804	\$1,989,629	\$847,914	
31, 2011	100,557 \$11	\$300,237	33,730	\$(1,044,70	7) \$ 2,804	\$1,969,029	Φ047,914	
The accompanying notes to	the consolidated	l financial s	tatement	s are an inte	gral part of the	se statements.		

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# ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands)

	Fiscal Years 2011	2010	2009
Cash flows from operating activities:			
Net income	\$394,682	\$346,053	\$270,373
Adjustments to reconcile net income to net cash provided by			
operating activities:			
Depreciation and amortization	175,949	164,437	150,917
Share-based compensation	19,553	22,311	19,682
Loss on property and equipment, net	5,228	6,534	8,975
Other	1,098	1,106	360
Provision for deferred income taxes	53,037	40,503	66,622
Excess tax benefit from share-based compensation	(9,663	(7,260	) (3,219
Net (increase) decrease in:			
Receivables, net	(15,372	(31,667	4,643
Inventories, net	(179,288	(232,003	(8,779)
Other assets	23,073	(13,105	) (15,694
Net increase (decrease) in:			
Accounts payable	360,678	325,839	174,944
Accrued expenses	(15,901	38,715	20,778
Other liabilities	15,775	4,696	10,088
Net cash provided by operating activities	828,849	666,159	699,690
Cash flows from investing activities:			
Purchases of property and equipment	(268,129	(199,585	(192,934)
Business acquisitions, net of cash acquired	(23,133	) —	<u> </u>
Proceeds from sales of property and equipment	1,288	235	7,395
Net cash used in investing activities	(289,974	(199,350	(185,539)
Cash flows from financing activities:			
Increase (decrease) in bank overdrafts	6,625	28	(11,060)
Decrease in financed vendor accounts payable	(31,648	) (444	) (104,294 )
Issuance of senior unsecured notes	_	298,761	<u> </u>
Payment of debt related costs	(3,656	(4,572	) —
Early extinguishment of debt	_	(200,000	) —
Borrowings under credit facilities	1,435,200	75,000	173,400
Payments on credit facilities	(1,320,200	(75,000	(424,900)
Dividends paid	(18,554	(21,051	) (22,803
Proceeds from the issuance of common stock, primarily exercise of	14 474	26 112	25 400
stock options	14,474	36,113	35,402
Excess tax benefit from share-based compensation	9,663	7,260	3,219
Repurchase of common stock	(631,149	(622,442	(100,062)
Other	(938	(1,271	) (393
Net cash used in financing activities			(451,491)
Net (decrease) increase in cash and cash equivalents			62,660
Cash and cash equivalents, beginning of period	59,209	100,018	37,358

Cash and cash equivalents, end of period \$57,901 \$59,209 \$100,018

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# ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands)

	Fiscal Years		
	2011	2010	2009
Supplemental cash flow information:			
Interest paid	\$35,030	\$15,782	\$18,935
Income tax payments, net	170,541	164,987	126,391
Non-cash transactions:			
Accrued purchases of property and equipment	35,648	43,365	28,838
Contingent consideration accrued on acquisitions	27,776	_	_
Changes in other comprehensive income	4,401	5,102	2,650
Declared but unpaid cash dividends	4,356	4,930	5,587
Repurchases of common stock not settled	_	14,994	

The accompanying notes to the consolidated financial statements are an integral part of these statements.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

## 1. Organization and Description of Business:

Advance Auto Parts, Inc. ("Advance") conducts all of its operations through its wholly owned subsidiary, Advance Stores Company, Incorporated ("Stores"), and its subsidiaries (collectively, the "Company"), all of which are 100% owned. The Company operates 3,662 stores within the United States, Puerto Rico and the Virgin Islands. The Company operates 3,434 stores throughout 39 states in the Northeastern, Southeastern and Midwestern regions of the United States under the "Advance Auto Parts" trade name except for certain stores in the State of Florida which operate under the "Advance Discount Auto Parts" trade name. These stores offer a broad selection of brand name and proprietary automotive replacement parts, accessories and maintenance items for domestic and imported cars and light trucks to do-it-yourself, or DIY, and do-it-for-me, or Commercial, customers. The Company offers delivery service to its Commercial customers' places of business, including independent garages, service stations and auto dealers, utilizing a fleet of vehicles to deliver product from its 3,124 store locations with delivery service. In addition, the Company operates 26 stores located in Puerto Rico and the Virgin Islands under the "Advance Auto Parts" and "Western Auto" trade names. Autopart International ("AI"), a subsidiary of Stores, operates 202 stores under the "Autopart International" trade name located primarily throughout the Northeastern and Mid-Atlantic regions of the United States and Florida.

## 2. Summary of Significant Accounting Policies:

#### Accounting Period

The Company's fiscal year ends on the Saturday nearest the end of December, which results in an extra week every several years (the next 53 week fiscal year is 2014).

## Principles of Consolidation

The consolidated financial statements include the accounts of Advance and its wholly owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates.

#### Cash, Cash Equivalents and Bank Overdrafts

Cash and cash equivalents consist of cash in banks and money market funds with original maturities of three months or less. Included in cash equivalents are credit card and debit card receivables from banks, which generally settle within two to four business days. Credit and debit card receivables included in Cash and cash equivalents at December 31, 2011 and January 1, 2011 were \$27,456 and \$21,149, respectively. Bank overdrafts consist of outstanding checks not yet presented to a bank for settlement, net of cash held in accounts with right of offset. Bank

overdrafts of \$16,181 and \$9,556 are included in Other current liabilities at December 31, 2011 and January 1, 2011, respectively.

### Receivables

Receivables, net consist primarily of accounts receivables from vendors and commercial customers. Vendor receivables are recorded based on amounts owed by the Company's suppliers as provided in incentive agreements and other overall terms of the Company's purchase agreements. The Company provides an allowance for doubtful accounts based upon factors related to the credit risk of specific customers or vendors, historical payment trends, current economic conditions and other relevant information regarding the debtor's ability to pay. The Company also extends credit to certain Commercial customers through a third-party provider of private label credit cards. Receivables under the private label credit card program are transferred to a third-party provider with the majority under no recourse.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

#### Inventory

Inventory amounts are stated at the lower of cost or market. The cost of the Company's merchandise inventory is determined using the last-in, first-out ("LIFO") method. Under the LIFO method, the Company's cost of sales reflects the costs of the most recently purchased inventories, while the inventory carrying balance represents the costs relating to prices paid in prior years.

#### **Vendor Incentives**

The Company receives incentives in the form of reductions to amounts owed and/or payments from vendors related to cooperative advertising allowances, volume rebates and other promotional considerations. Many of these incentives are under long-term agreements (terms in excess of one year), while others are negotiated on an annual basis or less (short-term). Volume rebates and cooperative advertising allowances not offsetting in selling, general and administrative expenses, or SG&A, are earned based on inventory purchases and initially recorded as a reduction to inventory. These deferred amounts are included as a reduction to cost of sales as the inventory is sold. Cooperative advertising allowances provided as a reimbursement of specific, incremental and identifiable costs incurred to promote a vendor's products are included as an offset to SG&A when the cost is incurred. Total deferred vendor incentives included in Inventory, net was \$82,660 and \$71,999 at December 31, 2011 and January 1, 2011, respectively.

Similarly, the Company recognizes other promotional incentives earned under long-term agreements as a reduction to cost of sales. However, these incentives are recognized based on the cumulative net purchases as a percentage of total estimated net purchases over the life of the agreement. Short-term incentives (terms less than one year) are generally recognized as a reduction to cost of sales over the duration of any short-term agreements.

Amounts received or receivable from vendors that are not yet earned are reflected as deferred revenue in the accompanying consolidated balance sheets. Management's estimate of the portion of deferred revenue that will be realized within one year of the balance sheet date has been included in Other current liabilities in the accompanying consolidated balance sheets. Total deferred revenue was \$7,248 and \$8,018 at December 31, 2011 and January 1, 2011, respectively. Earned amounts that are receivable from vendors are included in Receivables, net except for that portion expected to be received after one year, which is included in Other assets, net on the accompanying consolidated balance sheets.

### **Preopening Expenses**

Preopening expenses, which consist primarily of payroll and occupancy costs related to the opening of new stores, are expensed as incurred.

#### **Income Taxes**

The Company accounts for income taxes under the asset and liability method which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements. Under the asset and liability method, deferred tax assets and liabilities are determined based on the differences between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect

for the year in which the differences are expected to reverse. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period of the enactment date.

The Company recognizes tax benefits and/or tax liabilities for uncertain income tax positions based on a two-step process. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step requires the Company to estimate and measure the tax benefit as the largest amount that is more than 50% likely to be realized upon ultimate settlement. It is inherently difficult and subjective to estimate such amounts, as the Company must determine the probability of various possible outcomes.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

The Company reevaluates these uncertain tax positions on a quarterly basis or when new information becomes available to management. The reevaluations are based on many factors, including but not limited to, changes in facts or circumstances, changes in tax law, successfully settled issues under audit, expirations due to statutes of limitations, and new federal or state audit activity. Any change in either the Company's recognition or measurement could result in the recognition of a tax benefit or an increase to the tax accrual.

The Company also follows guidance provided on derecognition of benefits, classification, interest and penalties, accounting in interim periods, disclosure and transition. Refer to Note 14 for a further discussion of income taxes.

### **Advertising Costs**

The Company expenses advertising costs as incurred. Advertising expense, net of vendor promotional funds, was \$84,656, \$78,809 and \$65,431 in Fiscal 2011, 2010 and 2009, respectively. Vendor promotional funds, which reduced advertising expense, amounted to \$4,609 in Fiscal 2011. Prior to Fiscal 2011, the Company received no vendor promotional funds to reduce advertising expense.

#### Self-Insurance

The Company is self-insured for general and automobile liability, workers' compensation and health care claims of its employees, or Team Members, while maintaining stop-loss coverage with third-party insurers to limit its total liability exposure. Expenses associated with these liabilities are calculated for (i) claims filed, (ii) claims incurred but not yet reported and (iii) projected future claims using actuarial methods followed in the insurance industry as well as the Company's historical claims experience. Effective January 1, 2011, the Company classified \$50,292 of its total self-insurance reserve as long-term because the timing of future payments is now more predictable based on the historical patterns and maturity of the program and is relied upon in determining the current portion of these liabilities. The Company includes the current and long-term portions of its self-insurance reserve in Accrued expenses and Other long-term liabilities, respectively.

The following table presents changes in the Company's total self-insurance reserves:

	December 31, 2011	January 1, 2011	January 2, 2010
Self-insurance reserves, beginning of period	\$97,070	\$93,706	\$90,554
Additions to self-insurance reserves	105,379	113,859	102,571
Reserves utilized	(103,505	) (110,495	(99,419 )
Self-insurance reserves, end of period	\$98,944	\$97,070	\$93,706

#### Warranty Liabilities

The warranty obligation on the majority of merchandise sold by the Company with a manufacturer's warranty is the responsibility of the Company's vendors. However, the Company has an obligation to provide customers free replacement of merchandise or merchandise at a prorated cost if under a warranty and not covered by the manufacturer. Merchandise sold with warranty coverage by the Company primarily includes batteries but may also include other parts such as brakes and shocks. The Company estimates its warranty obligation at the time of sale based

on the historical return experience, sales level and cost of the respective product sold. To the extent vendors provide upfront allowances in lieu of accepting the obligation for warranty claims and the allowance is in excess of the related warranty expense, the excess is recorded as a reduction to cost of sales.

### Revenue Recognition

The Company recognizes revenue at the time the sale is made, and at which time the Company's walk-in customers take immediate possession of the merchandise or same-day delivery is made to the Company's commercial delivery customers. For e-commerce sales, revenue is recognized either at the time of pick-up at one of the Company's store locations or at the time of shipment depending on the customer's order designation. Sales are recorded net of discounts, sales taxes and estimated allowances. The Company estimates returns based on current sales levels and the Company's historical return experience on a

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

specific product basis. The Company's reserve for sales returns and allowances was not material at December 31, 2011 and January 1, 2011.

### **Share-Based Payments**

The Company provides share-based compensation to its employees and board of directors. The Company is required to exercise judgment and make estimates when determining the projected (i) fair value of each award granted and (ii) number of awards expected to vest. The Company calculates the fair value of all share-based awards at the date of grant and uses the straight-line method to amortize this fair value as compensation cost over the requisite service period.

### Derivative Instruments and Hedging Activities

The Company's accounting policy for derivative financial instruments is based on whether the instruments meet the criteria for designation as cash flow or fair value hedges. The criteria for designating a derivative as a hedge includes the assessment of the instrument's effectiveness in risk reduction, matching of the derivative instrument to its underlying transaction and the probability that the underlying transaction will occur. For derivatives with cash flow hedge designation, the Company reports the after-tax gain or loss from the effective portion of the hedge as a component of Accumulated other income (loss) and reclassifies it into earnings in the same period or periods in which the hedged transaction affects earnings, and within the same income statement line item as the impact of the hedged transaction. For derivatives with fair value hedge accounting designation, the Company would recognize gains or losses from the change in the fair value of these derivatives, as well as the offsetting change in the fair value of the underlying hedged item, in earnings.

### Accumulated Other Comprehensive Income (Loss)

The purpose of reporting Accumulated comprehensive income (loss) is to report a measure of all changes in equity of an enterprise that result from transactions and other economic events of the period. The changes in accumulated comprehensive income are reported as other comprehensive income and refer to revenues, expenses, gains, and losses that are included in other comprehensive income but excluded from net income.

The Company's Accumulated other comprehensive income (loss) is comprised of the unamortized portion of the previously recorded unrecognized gains or loss on interest rate swaps and forward treasury rate locks and the net unrealized gain associated with the Company's postretirement benefit plan.

### Goodwill and Other Intangible Assets

Goodwill is the excess of the purchase price over the fair value of identifiable net assets acquired in business combinations accounted for under the purchase method. The Company tests goodwill and indefinite-lived intangible assets for impairment annually as of the first day of the fiscal fourth quarter, or when indications of potential impairment exist. These indicators would include a significant change in operating performance, the business climate, legal factors, competition, or a planned sale or disposition of a significant portion of the business, among other factors.

Testing for impairment is a two-step process. The first step is a review for potential impairment, while the second step measures the amount of impairment, if any. Under the first step, the Company compares the fair value of its reporting units with their respective carrying amounts, including goodwill. If the fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired and the second step of the impairment test is unnecessary. If the carrying amount of the reporting unit exceeds its fair value, the second step of the impairment test must be performed to measure the amount of impairment loss to be recognized, if any. An impairment loss is recognized when the fair value of goodwill or other intangible asset is below its carrying value.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

#### Valuation of Long-Lived Assets

The Company evaluates the recoverability of its long-lived assets whenever events or changes in circumstances indicate that the carrying amount of an asset might not be recoverable and exceeds its fair value.

Significant factors, which would trigger an impairment review, include the following:

Significant decrease in the market price of a long-lived asset (asset group);

Significant changes in how assets are used or are planned to be used;

Significant adverse change in legal factors or business climate, including adverse regulatory action;

Significant negative industry trends;

An accumulation of costs significantly in excess of the amount originally expected for the acquisition or construction of a long-lived asset (asset group);

Significant changes in technology;

A current-period operating or cash flow loss combined with a history of operating or cash flow losses, or a projection or forecast that demonstrates continuing losses associated with the use of a long-lived asset (asset group); or A current expectation that, more likely than not, a long-lived asset (asset group) will be sold or otherwise disposed of significantly before the end of its previously estimated useful life.

When such an event occurs, the Company estimates the undiscounted future cash flows expected to result from the use of the long-lived asset (asset group) and its eventual disposition. These impairment evaluations involve estimates of asset useful lives and future cash flows. If the undiscounted expected future cash flows are less than the carrying amount of the asset and the carrying amount of the asset exceeds its fair value, an impairment loss is recognized. When an impairment loss is recognized, the carrying amount of the asset is reduced to its estimated fair value based on quoted market prices or other valuation techniques (e.g., discounted cash flow analysis).

#### Earnings per Share

The Company uses the two-class method to calculate earnings per share. Under the two-class method, unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are considered participating securities and are included in the computation of earnings per share. Certain of the Company's shares granted to employees in the form of restricted stock are considered participating securities.

Accordingly, earnings per share is computed by dividing net income attributable to the Company's common shareholders by the weighted-average common shares outstanding during the period. The two-class method is an earnings allocation formula that determines income per share for each class of common stock and participating security according to dividends declared and participation rights in undistributed earnings. Diluted income per common share reflects the more dilutive earnings per share amount calculated using the treasury stock method or the two-class method.

Basic earnings per share of common stock has been computed based on the weighted-average number of common shares outstanding during the period, which is reduced by stock held in treasury and shares of nonvested restricted stock. Diluted earnings per share of common stock reflects the weighted-average number of shares of common stock outstanding, outstanding deferred stock units and the impact of outstanding stock options and stock appreciation rights

(collectively "share-based awards"). Share-based awards containing performance conditions are included in the dilution impact as those conditions are met. Diluted earnings per share are calculated by including the effect of dilutive securities.

### Lease Accounting

The Company leases certain store locations, distribution centers, office space, equipment and vehicles. Initial terms for facility leases are typically 10 to 15 years, with renewal options at five year intervals, and may include rent escalation clauses. The total amount of the minimum rent is expensed on a straight-line basis over the initial term of the lease unless external economic factors exist or become existent such that renewals are reasonably assured, in which case the Company would include the renewal period in its amortization period. In those instances, the renewal period would be included in the lease term

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for purposes of establishing an amortization period and determining if such lease qualified as a capital or operating lease. In addition to minimum fixed rental payments, some leases provide for contingent facility rentals. Contingent facility rentals are determined on the basis of a percentage of sales in excess of stipulated minimums for certain store facilities as defined in the individual lease agreements. Most of the leases provide that the Company pay taxes, maintenance, insurance and certain other expenses applicable to the leased premises. Management expects that in the normal course of business leases that expire will be renewed or replaced by other leases.

### Property and Equipment

Property and equipment are stated at cost, less accumulated depreciation. Expenditures for maintenance and repairs are charged directly to expense when incurred; major improvements are capitalized. When items are sold or retired, the related cost and accumulated depreciation are removed from the account balances, with any gain or loss reflected in the consolidated statements of operations.

Depreciation of land improvements, buildings, furniture, fixtures and equipment, and vehicles is provided over the estimated useful lives, which range from 2 to 30 years, of the respective assets using the straight-line method. Depreciation of building and leasehold improvements is provided over the shorter of the original useful lives of the respective assets or the term of the lease using the straight-line method. The term of the lease is generally the initial term of the lease unless external economic factors exist such that renewals are reasonably assured, in which case the renewal period would be included in the lease term for purposes of establishing an amortization period.

#### Closed Store Liabilities

The Company continually reviews the operating performance of its existing store locations and closes or relocates certain stores identified as underperforming or delivering strategically or financially unacceptable results. Expenses pertaining to closed store exit activities are included in the Company's closed store liabilities. Closed store liabilities include the present value of the remaining lease obligations and management's estimate of future costs of insurance, property tax and common area maintenance expenses (reduced by the present value of estimated revenues from subleases and lease buyouts) and new provisions are established by a charge to SG&A in the accompanying consolidated statements of operations at the time the facilities actually close.

From time to time closed store liability estimates require revisions, primarily due to changes in assumptions associated with revenue from subleases. The effect of changes in estimates for our closed store liabilities impact both our income statement and balance sheet: (i) they are included in SG&A in the accompanying consolidated statements of operations, and (ii) they are recorded in Accrued expenses (current portion) and Other long-term liabilities (long-term portion) in the accompanying consolidated balance sheets.

The Company also evaluates and determines if the results from the closure of store locations should be reported as discontinued operations based on the elimination of the operations and associated cash flows from the Company's ongoing operations. The Company does not include in its evaluation of discontinued operations those operations and associated cash flows transferred to another store in the local market.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

Cost of Sales and Selling, General and Administrative Expenses

The following table illustrates the primary costs classified in each major expense category:

#### Cost of Sales

Total cost of merchandise sold including:

- Freight expenses associated with moving merchandise inventories from our vendors to our distribution center,
- Vendors incentives, and
- Cash discounts on payments to vendors;

Inventory shrinkage:

Defective merchandise and warranty costs; Costs associated with operating our distribution network, including payroll and benefit costs, occupancy costs and depreciation; and Freight and other handling costs associated with moving merchandise inventories through our supply chain

- From our distribution centers to our retail store locations, and
- From certain of our larger stores which stock a
  wider variety and greater supply of inventory, or
  HUB stores, and Parts Delivered Quickly
  warehouses,
  or PDQ®s, to our retail stores after the customer
  has special-ordered the merchandise.

#### SG&A

Payroll and benefit costs for retail and corporate team members:

Occupancy costs of retail and corporate facilities; Depreciation related to retail and corporate assets; Advertising;

Costs associated with our commercial delivery program, including payroll and benefit costs, and transportation expenses associated with moving merchandise inventories from our retail store to our customer locations;

Self-insurance costs:

Professional services:

Other administrative costs, such as credit card service fees, supplies, travel and lodging;

Closed store expense; and Impairment charges, if any.

### **New Accounting Pronouncements**

In September 2011, the Financial Accounting Standards Board, or FASB, issued ASU No. 2011-08 "Intangible-Goodwill and Other – Testing Goodwill for Impairment." ASU 2011-08 provides entities the option of performing a qualitative assessment to determine if it is more likely than not that the fair value of a reporting unit is less than the carrying amount as a basis for determining whether it is necessary to perform a two-step quantitative goodwill impairment test. ASU 2011-8 is effective for fiscal years beginning after December 15, 2011. The adoption of ASU 2011-08 is not expected to have a material impact on the Company's consolidated financial condition, results of operations or cash flows.

In June 2011, the FASB issued ASU No. 2011-05 "Comprehensive Income – Presentation of Comprehensive Income." ASU 2011-05 requires comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other

comprehensive income as part of the statement of changes in stockholders' equity. The ASU does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The ASU is required to be applied retrospectively and is effective for interim and annual reporting periods beginning after December 15, 2011. In December 2011, the FASB issued ASU No. 2011-12 "Comprehensive Income - Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in ASU 2011-05." The amendments in ASU

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

2011-12 superseded certain pending paragraphs in ASU 2011-05 "Comprehensive Income – Presentation of Comprehensive Income" to effectively defer only those changes in ASU 2011-05 that related to the presentation of reclassification adjustments out of accumulated other comprehensive income. The adoption of ASU 2011-05 is not expected to have a material impact on the Company's consolidated financial condition, results of operations or cash flows.

In January 2010, the FASB issued ASU No. 2010-06 "Fair Value Measurements and Disclosures – Improving Disclosures about Fair Value Measurements." ASU 2010-06 requires new disclosures for significant transfers in and out of Level 1 and 2 of the fair value hierarchy and the activity within Level 3 of the fair value hierarchy. The updated guidance also clarifies existing disclosures regarding the level of disaggregation of assets or liabilities and the valuation techniques and inputs used to measure fair value. The updated guidance is effective for interim and annual reporting periods beginning after December 15, 2009, with the exception of the new Level 3 activity disclosures, which are effective for interim and annual reporting periods beginning after December 15, 2010. The adoption of ASU 2010-06 had no impact on the Company's consolidated financial condition, results of operations or cash flows.

#### 3. Inventories, net:

#### Merchandise Inventory

The Company used the LIFO method of accounting for approximately 95% of inventories at December 31, 2011 and January 1, 2011. Under LIFO, the Company's cost of sales reflects the costs of the most recently purchased inventories, while the inventory carrying balance represents the costs for inventories purchased in Fiscal 2011 and prior years. As a result of utilizing LIFO, the Company recorded an increase to cost of sales of \$24,708 for Fiscal 2011 due to an increase in supply chain costs and inflationary pressures affecting certain product categories. The Company recorded a reduction to cost of sales of \$29,554 and \$16,040 for Fiscal 2010 and 2009, respectively. Prior to Fiscal 2011, the Company's overall costs to acquire inventory for the same or similar products generally decreased historically as the Company has been able to leverage its continued growth, execution of merchandise strategies and realization of supply chain efficiencies.

### **Product Cores**

The remaining inventories are comprised of product cores, the non-consumable portion of certain parts and batteries, which are valued under the first-in, first-out ("FIFO") method. Product cores are included as part of the Company's merchandise costs and are either passed on to the customer or returned to the vendor. Because product cores are not subject to frequent cost changes like the Company's other merchandise inventory, there is no material difference when applying either the LIFO or FIFO valuation method.

#### **Inventory Overhead Costs**

Purchasing and warehousing costs included in inventory, at FIFO, at December 31, 2011 and January 1, 2011, were \$126,840 and \$103,989, respectively.

Inventory Balance and Inventory Reserves

Inventory balances at year-end for Fiscal 2011 and 2010 were as follows:

	December 31,	January 1,
	2011	2011
Inventories at FIFO, net	\$1,941,055	\$1,737,059
Adjustments to state inventories at LIFO	102,103	126,811
Inventories at LIFO, net	\$2,043,158	\$1,863,870

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Inventory quantities are tracked through a perpetual inventory system. The Company completes physical inventories and other targeted inventory counts in its store locations to ensure the accuracy of the perpetual inventory quantities of both merchandise and core inventory in these locations. In its distribution centers and PDQ®s, the Company uses a cycle counting program to ensure the accuracy of the perpetual inventory quantities of both merchandise and product core inventory. The Company establishes reserves for estimated shrink based on results of completed physical inventories and other targeted inventory counts in its stores, results from recent cycle counts in its distribution facilities and historical and current loss trends.

The Company also establishes reserves for potentially excess and obsolete inventories based on (i) current inventory levels, (ii) the historical analysis of product sales and (iii) current market conditions. We have return rights with many of our vendors and the majority of excess inventory is returned to our vendors for full credit. In certain situations, the Company establishes reserves when less than full credit is expected from a vendor or when liquidating product will result in retail prices below recorded costs.

The following table presents changes in the Company's inventory reserves for years ended December 31, 2011, January 1, 2011 and January 2, 2010:

	December 31, 2011	January 1, 2011	January 2, 2010
Inventory reserves, beginning of period	\$18,150	\$28,486	\$62,898
Additions to inventory reserves	90,128	70,510	63,133
Reserves utilized	(77,492	(80,846	) (97,545
Inventory reserves, end of period	\$30,786	\$18,150	\$28,486

### 4. Goodwill and Intangible Assets:

#### Goodwill

The Company has goodwill recorded in both the Advance Auto Parts ("AAP") and Autopart International ("AI") segments. The following table reflects the carrying amount of goodwill pertaining to the Company's two segments and the changes in goodwill carrying amounts.

	AAP Segment	AI Segment	Total
Balance at January 2, 2010	\$16,093	\$18,294	\$34,387
Fiscal 2010 activity	_	_	_
Balance at January 1, 2011	\$16,093	\$18,294	\$34,387
Fiscal 2011 activity	42,002	_	42,002
Balance at December 31, 2011	\$58,095	\$18,294	\$76,389

The increase in goodwill in Fiscal 2011 was related to two small acquisitions. During the third and fourth quarters of Fiscal 2011, the Company acquired two small technology companies that will help expand the Company's e-commerce offerings to its DIY and Commercial customers. These web-based offerings allow the Company's DIY customers to more easily manage the maintenance of their vehicles and the Company's Commercial customers to grow their business through superior lookup functionality and increased customer support. None of the goodwill added in FY 2011 is expected to be deductible for income tax purposes. In addition to goodwill, the Company also recorded increases to intangible assets of \$7,750 and contingent consideration of \$27,776, which are disclosed in the intangible

asset and fair value measurement tables, respectively.

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### Intangible Assets Other Than Goodwill

The gross and net carrying amounts of acquired intangible assets as of December 31, 2011, January 1, 2011 and January 2, 2010 are comprised of the following:

	Acquired intang	gible assets			
	Subject to Amortization			Not Subject to Amortization	
	Customer Relationships	Acquired Technology	Other	Trademark and Tradenames	Intangible Assets (excluding goodwill)
Gross: Gross carrying amount at January 2, 2010 Additions	\$9,800 —	\$— —	\$885 —	\$20,550 —	\$31,235 —
Gross carrying amount at January 1, 2011 Additions	\$9,800 —	\$— 7,750	\$885 —	\$20,550 —	\$31,235 7,750
Gross carrying amount at December 31, 2011	\$9,800	\$7,750	\$885	\$20,550	\$38,985
Net:					
Net book value at January 2, 2010 Additions	\$5,543 —	\$— —	\$326 —	\$20,550 —	\$26,419 —
2010 amortization Net book value at January 1, 2011	(965 ) \$4,578	_ \$_	(94 ) \$232	<u> </u>	(1,059 ) \$25,360
Additions	_	7,750	_	_	7,750
2011 amortization Net book value at December 31, 2011	(960 ) \$3,618	(763 ) \$6,987	(7 ) \$225	<u>\$20,550</u>	(1,730 ) \$31,380

### Future Amortization Expense

The table below shows expected amortization expense for the next five years for acquired intangible assets recorded as of December 31, 2011:

Fiscal Year	Amount
2012	\$3,550
2013	3,550
2014	2,788
2015	751
2016	7

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### 5. Receivables, net:

Receivables consist of the following:

	December 31,	January 1,
	2011	2011
Trade	\$19,079	\$17,371
Vendor	118,309	105,082
Other	6,675	6,590
Total receivables	144,063	129,043
Less: Allowance for doubtful accounts	(4,056)	(4,816)
Receivables, net	\$140,007	\$124,227

### 6. Long-term Debt:

Long-term debt consists of the following:

	December 31, 2011	January 1, 2011	
Revolving facility at variable interest rates (1.78% at December 31, 2011) due May 27, 2016	\$115,000	<b>\$</b> —	
5.75% Senior Unsecured Notes (net of unamortized discount of \$1,078 and \$1,176 at December 31, 2011 and January 1, 2011, respectively) due May 1, 2020	298,922	298,824	
Other	2,062	3,000	
	415,984	301,824	
Less: Current portion of long-term debt	(848)	(973	)
Long-term debt, excluding current portion	\$415,136	\$300,851	

#### Bank Debt

On May 27, 2011, the Company entered into a new \$750,000 unsecured five-year revolving credit facility with Stores serving as the borrower. This new facility replaced the Company's previous revolving credit facility. Proceeds from the new revolving credit facility were used to repay \$165,000 of principal outstanding on the Company's previous revolving credit facility. In conjunction with this refinancing, the Company incurred \$3,656 of financing costs which it will amortize over the term of the new revolving credit facility. The revolving credit facility also provides for the issuance of letters of credit with a sub-limit of \$300,000, and swingline loans in an amount not to exceed \$50,000. The Company may request, subject to agreement by one or more lenders, that the total revolving commitment be increased by an amount not exceeding \$250,000 (up to a total commitment of \$1,000,000) during the term of the credit agreement. Voluntary prepayments and voluntary reductions of the revolving balance are permitted in whole or in part, at the Company's option, in minimum principal amounts as specified in the revolving credit facility. The revolving credit facility matures on May 27, 2016.

As of December 31, 2011, the Company had \$115,000 outstanding under its revolving credit facility, and had letters of credit outstanding of \$96,554, which reduced the availability under the revolving credit facility to \$538,446. (The

letters of credit generally have a term of one year or less.)

The interest rate on borrowings under the revolving credit facility is based, at the Company's option, on an adjusted LIBOR rate, plus a margin, or an alternate base rate, plus a margin. The current margin is 1.5% and 0.5% per annum for the adjusted LIBOR and alternate base rate borrowings, respectively. A facility fee is charged on the total amount of the revolving credit facility, payable in arrears. The current facility fee rate is 0.25% per annum. Under the terms of the revolving credit facility, the interest rate and facility fee are based on the Company's credit rating.

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The Company's revolving credit facility contains covenants restricting its ability to, among other things: (1) create, incur or assume additional debt, (2) incur liens or engage in sale-leaseback transactions, (3) make loans and investments (including acquisitions), (4) guarantee obligations, (5) engage in certain mergers and liquidations, (6) change the nature of the Company's business and the business conducted by its subsidiaries, (7) enter into certain hedging transactions, and (8) change Advance's status as a holding company. The Company is also required to comply with financial covenants with respect to a maximum leverage ratio and a minimum consolidated coverage ratio. The Company was in compliance with its covenants in place at December 31, 2011 and January 1, 2011, respectively. The Company's revolving credit facility also provides for customary events of default, covenant defaults and cross-defaults to its other material indebtedness.

#### Senior Unsecured Notes

The Company's 5.75% senior unsecured notes (the "2020 Notes") were issued in April 2010 at 99.587% of the principal amount of \$300,000 and are due May 1, 2020. Advance served as the issuer of the 2020 Notes with certain of Advance's domestic subsidiaries currently serving as a subsidiary guarantor. The terms of the 2020 Notes are governed by an indenture and supplemental indentures (collectively the "Indenture") among the Company, the subsidiary guarantors and Wells Fargo Bank, National Association, as Trustee.

The 2020 Notes bear interest at a rate of 5.75% per year payable semi-annually in arrears on May 1 and November 1 of each year. The Company may redeem some or all of the 2020 Notes at any time or from time to time, at the redemption price described in the Indenture. In addition, in the event of a Change of Control Triggering Event (as defined in the Indenture), the Company will be required to offer to repurchase the 2020 Notes at a price equal to 101% of the principal amount thereof, plus accrued and unpaid interest to the repurchase date. The 2020 Notes are currently fully and unconditionally guaranteed, jointly and severally, on an unsubordinated and unsecured basis by certain of Advance's domestic subsidiaries. The Company will be permitted to release guarantees without the consent of holders of the 2020 Notes under one or more of the following circumstances described in the Indenture: (i) so long as the affected subsidiary guarantor is not a guarantor of other debt of the Company or another subsidiary; (ii) upon the sale or other disposition of all or substantially all of the stock or assets of the subsidiary guarantor; or (iii) upon the Company's exercise of its legal or covenant defeasance option.

The Indenture contains customary provisions for events of default including for (i) failure to pay principal or interest when due and payable, (ii) failure to comply with covenants or agreements in the Indenture or the 2020 Notes and failure to cure or obtain a waiver of such default upon notice, (iii) a default under any debt for money borrowed by the Company or any of its subsidiaries that results in acceleration of the maturity of such debt, or failure to pay any such debt within any applicable grace period after final stated maturity, in an aggregate amount greater than \$25,000 without such debt having been discharged or acceleration having been rescinded or annulled within 10 days after receipt by the Company of notice of the default by the Trustee or holders of not less than 25% in aggregate principal amount of the 2020 Notes then outstanding, and (iv) events of bankruptcy, insolvency or reorganization affecting the Company and certain of its subsidiaries. In the case of an event of default, the principal amount of the 2020 Notes plus accrued and unpaid interest may be accelerated. The Indenture also contains covenants limiting the ability of the Company and its subsidiaries to incur debt secured by liens and to enter into sale and lease-back transactions.

**Debt Guarantees** 

Certain domestic subsidiaries of Stores, including its Material Subsidiaries (as defined in the revolving credit facility) serve as guarantors of the 2020 Notes and revolving credit facility with Advance also serving as a guarantor of the revolving credit facility. The subsidiary guarantees related to the Company's 2020 Notes and revolving credit facility are full and unconditional and joint and several, and there are no restrictions on the ability of Advance to obtain funds from its subsidiaries. Also, Advance has no independent assets or operations, and the subsidiaries not guaranteeing the 2020 Notes and revolving credit facility are minor as defined by SEC regulations.

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#### **Future Payments**

At December 31, 2011, the aggregate future annual maturities of long-term debt instruments are as follows:

Fiscal Year	Amount
2012	\$848
2013	689
2014	525
2015	<del>_</del>
2016	115,000
Thereafter	298,922
	\$415,984

#### Subsequent Event

Subsequent to December 31, 2011, the Company entered into an underwriting agreement on January 11, 2012 pursuant to which the Company sold \$300,000 aggregate principal amount of 4.50% Notes due January 15, 2022 (the "2022 Notes") at a public offering price of 99.968% of the principal amount per note. The 2022 Notes bear interest at a rate of 4.50% per year payable semi-annually in arrears on January 15 and July 15 of each year, commencing on July 15, 2012. The terms of the 2022 Notes are also governed by the Indenture and contain similar redemption, repurchase and guarantee terms as the 2020 Notes.

The Company received approximately \$297,500 in net proceeds from the 2022 Notes offering, after deducting underwriting discounts and commissions and offering expenses payable by the Company. The Company used a portion of the net proceeds from this offering to repay indebtedness outstanding under the Company's revolving credit facility. The remaining proceeds will be used for general corporate purposes.

### 7. Derivative Instruments and Hedging Activities:

The Company's previously outstanding interest rate swaps matured on October 5, 2011. The Company had entered into these interest rate swaps as a hedge to the variable rate interest payments on its bank debt. Effective April 24, 2010, the Company's outstanding interest rate swaps no longer qualified for hedge accounting as a result of the Company's intent to pay off its bank debt with the proceeds from the offering of the 2020 Notes. Accordingly, the Company recorded all subsequent changes in the fair value of the interest rate swaps through earnings and amortized to interest expense the remaining balance of previously recorded unrecognized loss in accumulated other comprehensive income over the remaining life of the swaps.

From September 2011 through December 2011, the Company executed a series of forward treasury rate locks in anticipation of the issuance of the 2022 Notes which were issued on January 17, 2012. The treasury rate locks, which are derivative instruments, have been designated as cash flow hedges to offset the Company's exposure to increases in the underlying U.S. Treasury benchmark rate. This rate was used to establish the fixed interest rate for 2022 Notes which was comprised of the underlying U.S. Treasury benchmark rate, plus a credit spread premium. As of December

31, 2011, the Company had settled certain of the treasury rate locks and entered new treasury rate locks as a result of the later than anticipated timing of the 2022 Notes issuance. The Company received \$2,694 in net proceeds from the settlement which was included, along with the fair value of the current treasury rate locks, in accumulated other comprehensive income at December 31, 2011. Upon issuance of the 2022 Notes, the cumulative change in fair market value of the treasury rate locks was not significant due to the narrow margin between the lock rate and the underlying treasury rate.

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The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the condensed consolidated balance sheet as of December 31, 2011 and January 1, 2011:

	Balance Sheet Location	Fair Value as of December 31, 2011	Fair Value as of January 1, 2011
Derivatives designated as hedging			•
instruments:			
Treasury rate locks	Accrued expenses	\$4,986	<b>\$</b> —
Interest rate swaps	Accrued expenses	_	9,321
_	_	\$4 986	\$9 321

The table below presents the effect of the Company's derivative financial instruments on the statement of operations for the Fiscal 2011, 2010 and 2009, respectively:

Interest rate swaps	Amount of Gain or (Loss) Recognized in OCI on Derivative, net of tax (Effective Portion)	Location of Gain or (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	Amount of Gain or (Loss) Reclassified from Accumulated OCI into Income, net of tax (Effective Portion)	Location of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Amount of Gain or (Loss) Recognized in Income on Derivative, net of tax (Ineffective Portion and Amount Excluded from Effectiveness Testing)	t
2011	\$(254)	Interest expense	\$(4,807)	Other (expense) income, net	\$(132	)
2010	\$597	Interest expense	\$(7,179)	Other (expense) income, net	\$(1,174	)
2009	\$3,034	Interest expense	\$(6,618)	Other (expense) income, net	\$(130	)

# 8. Fair Value Measurements:

The Company's financial assets and liabilities measured at fair value are grouped in three levels. The levels prioritize the inputs used to measure the fair value of these assets or liabilities. These levels are:

Level 1 – Unadjusted quoted prices that are available in active markets for identical assets or liabilities at the measurement date.

Level 2 – Inputs other than quoted prices that are observable for assets and liabilities at the measurement date, either directly or indirectly. These inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are less active, and inputs other than quoted prices that are observable for the asset or liability or corroborated by other observable market data.

Level 3 – Unobservable inputs for assets or liabilities that are not able to be corroborated by observable market data and reflect the use of a reporting entity's own assumptions. These values are generally determined using pricing models for which the assumptions utilize management's estimates of market participant assumptions.

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Assets and Liabilities Measured at Fair Value on a Recurring Basis

The fair value hierarchy requires the use of observable market data when available. In instances where inputs used to measure fair value fall into different levels of the fair value hierarchy, the fair value measurement has been determined based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular item to the fair value measurement in its entirety requires judgment, including the consideration of inputs specific to the asset or liability.

The following table sets forth the Company's financial liabilities that were measured at fair value on a recurring basis as of December 31, 2011 and January 1, 2011:

		Fair Value Measurements at Reporting Date Using			
		Level 1	Level 2	Level 3	
	Fair Value	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	
As of December 31, 2011				•	
Treasury rate locks	\$4,986	\$	\$4,986	\$—	
Contingent consideration related to business acquisitions	27,776	_	_	27,776	
As of January 1, 2011					
Interest rate swaps	\$9,321	\$	\$9,321	\$—	

The fair values of the Company's treasury rate locks and interest rate swaps represent the estimated amounts that the Company would receive or pay to terminate the agreements taking into consideration the difference between the contract rate of interest and rates currently quoted for agreements of similar terms and maturities (based on the forward yield curve). The fair value of the contingent consideration, which is recorded in Accrued expenses and Other long-term liabilities, was based on various estimates including the Company's estimate of the probability of achieving the targets and the time value of money. There were no changes in the fair value of the contingent consideration during the period.

The carrying amount of the Company's cash and cash equivalents, accounts receivable, bank overdrafts, financed vendor accounts payable, accounts payable, accrued expenses and current portion of long term debt approximate their fair values due to the relatively short term nature of these instruments. As of December 31, 2011 and January 1, 2011 the fair value of the Company's long-term debt with a carrying value of \$415,136 and \$300,851, respectively, was approximately \$446,000 and \$316,000, respectively. The fair value of the Company's 2020 Notes was determined based on quoted market prices. The Company believes that the carrying value of its other long-term debt and certain long-term liabilities approximate fair value.

Non-Financial Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the assets and liabilities are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (e.g., when there is evidence of impairment). At December 31, 2011, the Company had no significant non-financial assets or liabilities that had been adjusted to fair value subsequent to initial recognition. The Company recorded an impairment charge of \$4,936 during Fiscal 2009 to reduce certain store assets in its store divestiture plan to their estimated fair value of zero. The fair values were determined based on the income approach, in which the Company utilized internal cash flow projections over the life of the underlying lease agreements discounted based on a risk-free rate of return. These measures of fair value, and related inputs, are considered a level 3 approach under the fair value hierarchy. There were no other changes related to level 3 assets.

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### 9. Property and Equipment:

Property and equipment consists of the following:

	Original	December 31,	January 1,
	Useful Lives	2011	2011
Land and land improvements	0 - 10 years	\$359,916	\$330,962
Buildings	30 years	392,564	376,268
Building and leasehold improvements	3 - 30 years	290,354	272,300
Furniture, fixtures and equipment	2 - 20 years	1,000,653	952,435
Vehicles	2 - 10 years	22,657	23,701
Construction in progress		129,114	103,605
Other		11,463	11,463
		2,206,721	2,070,734
Less - Accumulated depreciation		(983,622)	(927,564)
Property and equipment, net		\$1,223,099	\$1,143,170

Depreciation expense was \$174,219, \$163,378 and \$149,769 for Fiscal 2011, 2010 and 2009, respectively. The Company capitalized approximately \$6,258, \$4,875 and \$4,657 incurred for the development of internal use computer software during Fiscal 2011, 2010 and 2009, respectively. These costs are included in the furniture, fixtures and equipment category above and are depreciated on the straight-line method over three to five years.

### 10. Accrued Expenses:

Accrued expenses consist of the following:

	December 31,	January 1,
	2011	2011
Payroll and related benefits	\$89,676	\$106,843
Warranty reserves	38,847	36,352
Capital expenditures	35,648	43,365
Self-insurance reserves	49,812	46,778
Taxes payable	52,480	55,662
Other	119,283	115,086
Total accrued expenses	\$385,746	\$404,086

The following table presents changes in the Company's warranty reserves:

	December 31,	January 1,	January 2,	
	2011	2011	2010	
Warranty reserves, beginning of period	\$36,352	\$30,387	\$28,662	
Additions to warranty reserves	43,013	45,741	36,440	
Reserves utilized	(40,518	) (39,776	) (34,715	)
Warranty reserves, end of period	\$38,847	\$36,352	\$30,387	

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#### 11. Other Long-term Liabilities:

Other long-term liabilities consist of the following:

	December 31,	January 1,	
	2011	2011	
Deferred income taxes	\$73,165	\$51,117	
Self-insurance reserves	49,132	50,292	
Other	82,532	64,534	
Total long-term liabilities	\$204,829	\$165,943	

### 12. Stock Repurchase Program:

The Company's stock repurchase program allows it to repurchase its common stock on the open market or in privately negotiated transactions from time to time in accordance with the requirements of the SEC.

During Fiscal 2011, the Company repurchased 9,912 shares of its common stock at an aggregate cost of \$609,650, or an average price of \$61.51 per share. At December 31, 2011, the Company had unused authorization of \$200,032 remaining under its stock repurchase program authorized by the Company's Board of Directors on August 9, 2011. Additionally, the Company repurchased 102 shares of its common stock at an aggregate cost of \$6,505, or an average price of \$63.72 per share, in connection with the net settlement of shares issued as a result of the vesting of restricted stock.

During Fiscal 2010, the Company repurchased 13,025 shares of its common stock at an aggregate cost of \$633,911, or an average price of \$48.67 per share. Additionally, the Company repurchased 72 shares of its common stock at an aggregate cost of \$3,525 in connection with the net settlement of shares issued as a result of the vesting of restricted stock.

At January 1, 2011, 225 shares repurchased during Fiscal 2010 at a cost of \$14,994 had not settled. These shares settled subsequent to January 1, 2011.

#### 13. Earnings per Share:

Certain of the Company's shares granted to employees in the form of restricted stock are considered participating securities which require the use of the two-class method for the computation of basic and diluted earnings per share. For Fiscal 2011, 2010 and 2009, earnings of \$1,055, \$1,552 and \$1,382, respectively, were allocated to the participating securities.

Diluted earnings per share are calculated by including the effect of dilutive securities. Share-based awards to purchase approximately 56, 3 and 1,224 shares of common stock that had an exercise price in excess of the average market price of the common stock during Fiscal 2011, 2010 and 2009, respectively, were not included in the calculation of diluted earnings per share because they are anti-dilutive.

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(in thousands, except per share data)

The following table illustrates the computation of basic and diluted earnings per share for Fiscal 2011, 2010 and 2009, respectively:

	December 31, 2011	January 1, 2011	January 2, 2010
Numerator			
Net income applicable to common shares	\$394,682	\$346,053	\$270,373
Participating securities' share in earnings	(1,055)	(1,552)	(1,382)
Net income applicable to common shares	\$393,627	\$344,501	\$268,991
Denominator			
Basic weighted average common shares	75,620	86,082	94,459
Dilutive impact of share-based awards	1,451	1,073	654
Diluted weighted average common shares	77,071	87,155	95,113
Basic earnings per common share			
Net income applicable to common stockholders	\$5.21	\$4.00	\$2.85
Diluted earnings per common share			
Net income applicable to common stockholders	\$5.11	\$3.95	\$2.83

# 14. Income Taxes:

### **Provision for Income Taxes**

Provision (benefit) for income taxes for Fiscal 2011, 2010 and 2009 consists of the following:

, , , , , , , , , , , , , , , , , , , ,	Current	Deferred	Total
2011			
Federal	\$162,891	\$47,436	\$210,327
State	22,626	5,601	28,227
	\$185,517	\$53,037	\$238,554
2010			
Federal	\$151,639	\$34,553	\$186,192
State	18,860	5,950	24,810
	\$170,499	\$40,503	\$211,002
2009			
Federal	\$87,198	\$58,085	\$145,283
State	7,462	8,537	15,999
	\$94,660	\$66,622	\$161,282
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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

The provision (benefit) for income taxes differed from the amount computed by applying the federal statutory income tax rate due to:

	December 31, 2011	January 1, 2011	January 2, 2010
Income before provision (benefit) for income taxes at statutory U.S. federal income tax rate (35%)	\$221,632	\$194,970	\$151,079
State income taxes, net of federal income tax benefit	18,348	16,127	10,400
Non-deductible expenses	2,778	3,200	3,077
Valuation allowance	_	_	(614)
Other, net	(4,204	) (3,295	(2,660)
	\$238,554	\$211,002	\$161,282

### Deferred Income Tax Assets/(Liabilities)

Deferred tax assets and liabilities are determined based on the differences between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. Deferred income taxes reflect the net income tax effect of temporary differences between the basis of assets and liabilities for financial reporting purposes and for income tax reporting purposes. Net deferred income tax balances are comprised of the following:

	December 31,	January 1,	
	2011	2011	
Deferred income tax assets	\$109,011	\$110,953	
Valuation allowance	(1,557)	(1,141	)
Deferred income tax liabilities	(300,025)	(256,601	)
Net deferred income tax liabilities	\$(192,571)	\$(146,789	)

At December 31, 2011 and January 1, 2011, the Company's deferred income tax assets included state net operating loss carry-forwards, or NOLs, of approximately \$6,025 and \$1,513, respectively. These NOLs may be used to reduce future taxable income and expire periodically through Fiscal 2031. Due to uncertainties related to the realization of certain deferred tax assets for NOLs in certain jurisdictions, the Company recorded a valuation allowance of \$1,557 and \$1,141 as of December 31, 2011 and January 1, 2011, respectively. The amount of deferred income tax assets realizable, however, could change in the future if projections of future taxable income change. At December 31, 2011 and January 1, 2011, the Company had cumulative net deferred income tax liabilities of \$192,571 and \$146,789, respectively.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

Temporary differences which give rise to significant deferred income tax assets (liabilities) are as follows:

	December 31, 2011	January 1, 2011	
Current deferred income tax assets (liabilities):			
Inventory valuation differences	\$(168,156	) \$(149,992	)
Accrued medical and workers compensation	11,245	11,760	
Accrued expenses not currently deductible for tax	30,225	30,630	
Net operating loss carryforwards	570	241	
Derivative financial instruments	164	7,309	
Other, net	2,001	749	
Total current deferred income tax assets (liabilities)	\$(123,951	\$(99,303)	)
Long-term deferred income tax assets (liabilities):			
Property and equipment	\$(131,869	) \$(106,609	)
Postretirement benefit obligation	2,558	2,931	
Share-based compensation	16,418	16,546	
Accrued medical and workers compensation	19,207	19,663	
Closed store related	3,420	4,242	
Net operating loss carryforwards	5,455	1,272	
Straight-line rent	15,578	12,495	
Valuation allowance	(1,557	) (1,141	)
Other, net	2,170	3,115	
Total long-term deferred income tax assets (liabilities)	\$(68,620	) \$(47,486	)

These amounts are recorded in Other current liabilities and Other long-term liabilities in the accompanying consolidated balance sheets, as appropriate.

### Unrecognized Tax Benefits

The following table lists each category and summarizes the activity of the Company's gross unrecognized tax benefits for the fiscal years ended December 31, 2011, January 1, 2011 and January 2, 2010:

	December 31,	January 1,	January 2,
	2011	2011	2010
Unrecognized tax benefits, beginning of period	\$12,953	\$11,113	\$13,797
Increases related to prior period tax positions	10,555	6	896
Decreases related to prior period tax positions	(660)	<del>-</del>	(711)
Increases related to current period tax positions	2,861	2,201	1,475
Settlements	(319	<del>-</del>	(3,527)
Expiration of statute of limitations	(679)	(367)	(817)
Unrecognized tax benefits, end of period	\$24,711	\$12,953	\$11,113

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

As of December 31, 2011, the Company had \$14,551 of unrecognized tax benefits which, if recognized, would reduce the Company's annual effective tax rate. As of January 1, 2011, the entire amount of unrecognized tax benefits, if recognized, would reduce the Company's annual effective tax rate.

The Company provides for potential interest and penalties associated with uncertain tax positions as a part of income tax expense. During Fiscal 2011, 2010 and 2009 the Company recorded potential interest and penalties of \$1,628, \$944 and \$1,084, respectively. As of December 31, 2011, the Company had recorded a liability for potential interest and penalties of \$6,109 and \$490, respectively. As of January 1, 2011, the Company had recorded a liability for potential interest and penalties of \$4,668 and \$467, respectively. The Company has not provided for any penalties associated with tax contingencies unless considered probable of assessment. The Company does not expect its unrecognized tax benefits to change significantly over the next 12 months.

During the next 12 months, it is possible the Company could conclude on approximately \$10,000 to \$12,000 of the contingencies associated with unrecognized tax uncertainties due mainly to the conclusion of audits and the expiration of statutes of limitations. The majority of these resolutions would be achieved through the completion of current income tax examinations.

The Company files U.S. and state income tax returns in jurisdictions with varying statutes of limitations. The Company's 2008 and 2009 federal income tax returns are currently under examination by the Internal Revenue Service. The 2010 and 2011 years remain open and subject to examination. The Company has no state examinations open for tax years prior to 2004. With limited exceptions, Fiscal 2007 and subsequent years remain subject to examination by state tax authorities.

#### 15. Lease Commitments:

At December 31, 2011, future minimum lease payments due under non-cancelable operating leases with lease terms ranging from 1 year to 30 years through the year 2043 for all open stores are as follows:

Fiscal Year	Amount
2012	\$307,660
2013	270,093
2014	251,052
2015	233,062
2016	212,107
Thereafter	896,068
	\$2,170,042

The Company anticipates its future minimum lease payments will be partially off-set by future minimum sub-lease income. At December 31, 2011 and January 1, 2011, future minimum sub-lease income to be received under non-cancelable operating leases is \$9,756 and \$8,589, respectively.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

### Net Rent Expense

Net rent expense for Fiscal 2011, 2010 and 2009 was as follows:

	December 31, 2011	January 1, 2011	January 2, 2010
Minimum facility rentals	\$289,306	\$279,099	\$272,686
Contingency facility rentals	1,162	1,115	729
Equipment rentals	5,403	5,372	4,738
Vehicle rentals	20,565	19,903	21,403
	316,436	305,489	299,556
Less: Sub-lease income	(3,967)	(3,813)	(3,652)
	\$312,469	\$301,676	\$295,904

#### 16. Store Closures and Impairment:

The Company closed 5 and relocated 10 stores during Fiscal 2011, closed 5 and relocated 12 stores during Fiscal 2010 and closed 55 stores and relocated 10 stores during Fiscal 2009. During Fiscal 2009, 45 of the store closures were designated under the Company's store divestiture plan. The remaining store closures were part of the Company's routine review and closure of underperforming stores at or near the end of their respective lease terms. The store divestiture plan consisted of a review of operating stores to identify locations for potential closing based on both financial and operating factors. These factors included cash flow, profitability, strategic market importance, store full potential and current lease rates.

During Fiscal 2011, 2010 and 2009, the Company recognized \$3,925, \$3,678 and \$27,725 of total expense associated with its closed store activities, respectively. The closed store expense in Fiscal 2009 included \$26,057 of expense which was divestiture related, or divestiture expense. These divestiture expenses included closed store exit costs of \$21,121. The closed store exit costs primarily included the establishment of the liability for future lease obligations. Closed store liabilities include the present value of the remaining lease obligations and management's estimate of future costs of insurance, property tax and common area maintenance (reduced by the present value of estimated revenues from subleases and lease buyouts). New provisions are established by a charge to SG&A in the accompanying consolidated statements of operations at the time the facilities actually close. The Company utilizes its reserve for closed store expenses primarily as payments are made under the respective lease obligations.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

A summary of the Company's closed store liabilities, which are recorded in Accrued expenses (current portion) and Other long-term liabilities (long-term portion) in the accompanying consolidated balance sheet, are presented in the following table:

For the fifty-two weeks ended January 1, 2011:	Lease	
Tot the fifty-two weeks ended January 1, 2011.	Obligations	
Closed Store Liabilities, January 2, 2010	\$20,371	
Reserves established	1,756	
Change in estimates	(340	)
Reserves utilized	(5,047	)
Closed Store Liabilities, January 1, 2011	\$16,740	
For the fifty-two weeks ended December 31, 2011:		
· · · · · · · · · · · · · · · · · · ·	Φ16.740	
Closed Store Liabilities, January 1, 2011	\$16,740	
Reserves established	665	
Change in estimates	888	
Reserves utilized	(5,394	)
Closed Store Liabilities, December 31, 2011	\$12,899	

The Company recognized impairment charges of \$1,068, \$317 and \$4,936 during Fiscal 2011, 2010 and 2009, respectively. The charges in Fiscal 2009 primarily consisted of the impairment of certain store assets contained in leased store locations identified for closure as part of the store divestiture plan. The Company evaluates the recoverability of its long-lived assets whenever events or changes in circumstances indicate that the carrying amount of an asset might not be recoverable and exceeds its fair value. Accordingly, the Company determined that the carrying amounts of the assets were considered to not be recoverable based on the stores' closure and/or projected inability to produce sufficient cash flows.

The impairment was determined based on the excess of the assets' carrying value as compared to their fair value as determined by the income approach. Under this approach, the Company utilized internal cash flow projections over the life of the underlying lease agreements discounted based on a risk-free rate of return. Impairment charges are included in SG&A of the accompanying consolidated statements of operations.

### 17. Contingencies:

In the case of all known contingencies, the Company accrues for an obligation, including estimated legal costs, when it is probable and the amount is reasonably estimable. As facts concerning contingencies become known to the Company, the Company reassesses its position with respect to accrued liabilities and other potential exposures. Estimates that are particularly sensitive to future change include legal matters, which are subject to change as events evolve and as additional information becomes available during the administrative and litigation process.

The Company's Western Auto subsidiary, together with other defendants including automobile manufacturers, automotive parts manufacturers and other retailers, has been named as a defendant in lawsuits alleging injury as a result of exposure to asbestos-containing products. The Company and some of its other subsidiaries also have been named as defendants in many of these lawsuits. The plaintiffs have alleged that these products were manufactured,

distributed and/or sold by the various defendants. These products have primarily included brake parts. Many of the cases pending against the Company or its subsidiaries are in the early stages of litigation. The damages claimed against the defendants in some of these proceedings are substantial. Additionally, some of the automotive parts manufacturers named as defendants in these lawsuits have declared bankruptcy, which will limit plaintiffs' ability to recover monetary damages from those defendants. Although the Company diligently defends against these claims, the Company may enter into discussions regarding settlement of these and other lawsuits, and may enter into settlement agreements, if it believes settlement is in the best interests of the Company's shareholders. The Company believes that many of these claims are at least partially covered by insurance. Based on discovery to date, the Company does not believe the cases currently pending will have a material adverse effect on the Company's

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

operating results, financial position or liquidity. However, if the Company were to incur an adverse verdict in one or more of these claims and was ordered to pay damages that were not covered by insurance, these claims could have a material adverse affect on its operating results, financial position and liquidity. If the number of claims filed against the Company or any of its subsidiaries alleging injury as a result of exposure to asbestos-containing products increases substantially, the costs associated with concluding these claims, including damages resulting from any adverse verdicts, could have a material adverse effect on its operating results, financial position or liquidity in future periods.

The Company is involved in various types of legal proceedings arising from claims of employment discrimination or other types of employment matters as a result of claims by current and former employees. The damages claimed against the Company in some of these proceedings are substantial. Because of the uncertainty of the outcome of such legal matters and because the Company's liability, if any, could vary widely, including the size of any damages awarded if plaintiffs are successful in litigation or any negotiated settlement, the Company cannot reasonably estimate the possible loss or range of loss which may arise. The Company is also involved in various other claims and legal proceedings arising in the normal course of business. Although the final outcome of these legal matters cannot be determined, based on the facts presently known, it is management's opinion that the final outcome of such claims and lawsuits will not have a material adverse effect on the Company's financial position, results of operations or liquidity.

#### 18. Benefit Plans:

401(k) Plan

The Company maintains a defined contribution benefit plan, which covers substantially all Team Members after one year of service and who have attained the age of 21. The plan allows for Team Member salary deferrals, which are matched at the Company's discretion. Company contributions were \$10,148, \$10,104 and \$9,277 in Fiscal 2011, 2010 and 2009, respectively.

#### **Deferred Compensation**

The Company maintains a non-qualified deferred compensation plan for certain Team Members. This plan provides for a minimum and maximum deferral percentage of the Team Member's base salary and bonus, as determined by the Retirement Plan Committee. The Company establishes and maintains a deferred compensation liability for this plan. At December 31, 2011 and January 1, 2011, these liabilities were \$11,359 and \$10,311, respectively.

#### Postretirement Plan

The Company provides certain health and life insurance benefits for eligible retired Team Members through a postretirement plan. Plan participants include those team members who were either already retired or eligible for retirement as of January 1, 2005. Plan benefits are subject to deductibles, co-payment provisions and other limitations. The plan has no assets and is funded on a cash basis as benefits are paid. The accrued postretirement benefit obligation, included in Accrued expenses and Other long-term liabilities in the accompanying consolidated balance sheets, was \$5,925 and \$6,865 as of December 31, 2011 and January 1, 2011, respectively.

#### 19. Share-Based Compensation:

#### Overview

The Company grants share-based compensation awards to its employees and members of its Board of Directors as provided for under the Company's 2004 Long-Term Incentive Plan, or LTIP. The Company currently grants share-based compensation in the form of stock appreciation rights, or SARs, restricted stock (considered nonvested stock under ASC Topic 718) and deferred stock units, or DSUs. The Company also has outstanding stock options granted prior to Fiscal 2007.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

#### General Terms of Awards

SAR and restricted stock awards generally include both a time-service portion and a performance-based portion, which collectively represent the target award.

#### Time Vested Awards

The SARs generally vest over a three-year period in equal annual installments beginning on the first anniversary of the grant date. All SARs granted are non-qualified, terminate on the seventh anniversary of the grant date and contain no post-vesting restrictions other than normal trading black-out periods prescribed by the Company's corporate governance policies.

During the vesting period, holders of restricted stock are entitled to receive dividends and voting rights. All restricted stock granted generally vests over a three-year period in equal annual installments beginning on the first anniversary of the grant date. The shares are restricted until they vest and cannot be sold by the recipient until the restriction has lapsed at the end of the respective vesting period.

#### Performance-Based Awards

Each performance award may vest following a three-year period subject to the Company's achievement of certain financial goals. The performance restricted stock awards do not have dividend equivalent rights and do not have voting rights until earned and issued following the end of the applicable performance period. Depending on the Company's results during the three-year performance period, the actual number of shares vesting at the end of the period may range from 0% to 200% of the target shares.

#### Share-Based Compensation Expense & Cash Flows

The expense the Company has incurred annually related to the issuance of share-based compensation is included in SG&A. The Company receives cash upon the exercise of stock options, as well as when employees purchase stock under the employee stock purchase plan, or ESPP. Total share-based compensation expense and cash received included in the Company's consolidated statements of operations and consolidated statement of cash flows, respectively, are reflected in the table below, including the related income tax benefits, for fiscal years ended December 31, 2011, January 1, 2011 and January 2, 2010 as follows:

	December 31, 2011	January 1, 2011	January 2, 2010
Share-based compensation expense	\$19,553	\$22,311	\$19,682
Deferred income tax benefit	7,411	8,456	7,361
Cash received upon exercise and from ESPP	14,474	36,113	35,402
Excess tax benefit share-based compensation	9,663	7,260	3,219

As of December 31, 2011, there was \$28,493 of unrecognized compensation expense related to all share-based awards that is expected to be recognized over a weighted average period of 1.5 years.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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The fair value of each SAR was estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

Black-Scholes Option Valuation Assumptions (1)	December 31, 2011		January 1, 20	11	January 2, 20	10
Risk-free interest rate (2)	0.7	%	0.9	%	1.6	%
Expected dividend yield	0.4	%	0.4	%	0.6	%
Expected stock price volatility (3)	36.3	%	36.3	%	39.2	%
Expected life of awards (in months) (4)	50		50		50	

- (1) Forfeitures are based on historical experience.
- (2) The risk-free interest rate is based on the U.S. Treasury constant maturity interest rate having term consistent with the expected life of the award.
- (3) Expected volatility is determined using a blend of historical and implied volatility.
- (4) The expected life of the Company's awards represents the estimated period of time until exercise and is based on historical experience of previously granted awards.

Time-Based Share Awards

Stock Appreciation Rights and Stock Options

The following table summarizes the time-vested stock option and time-vested SARs activity for the fiscal year ended December 31, 2011:

	Number of Awards		Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value
Outstanding at January 1, 2011	3,688		\$ 38.93		
Granted	365		68.02		
Exercised	(1,132	)	35.62		
Forfeited	(72	)	49.32		
Outstanding at December 31, 2011	2,849		\$ 43.70	4.03	\$73,871
Vested and expected to vest	2,786		\$ 43.18	3.97	\$73,687
Outstanding and exercisable	2,085		\$ 36.98	3.24	\$68,072

The weighted average fair value of SARs granted during the fiscal years ended December 31, 2011, January 1, 2011 and January 2, 2010, was \$19.81, \$19.10 and \$12.98 per share, respectively. The aggregate intrinsic value reflected in the table is based on the Company's closing stock price of \$69.63 as of the last trading day of the period ended December 31, 2011. The aggregate intrinsic value of stock options and SARs (the amount by which the market price

of the stock on the date of exercise exceeded the exercise price) exercised during the fiscal years ended December 31, 2011, January 1, 2011 and January 2, 2010, was \$33,779, \$35,447 and \$12,704, respectively.

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#### Restricted Stock

The following table summarizes the restricted stock activity for the fiscal year ended December 31, 2011:

	Number of Awards		Weighted-Average Grant Date Fair Value
Nonvested at January 1, 2011 Granted Vested Forfeited	384 97 (278 (19	)	\$41.86 67.79 37.74 48.54
Nonvested at December 31, 2011	184	,	\$61.05

The fair value of each share of restricted stock is determined based on the market price of the Company's common stock on the date of grant. The weighted average fair value of shares granted during Fiscal 2011, 2010 and 2009 was \$67.79, \$64.58 and \$39.53 per share, respectively. The total grant date fair value of shares vested during Fiscal 2011, 2010 and 2009 was approximately \$10,548, \$8,317 and \$3,238, respectively.

#### Performance-Based Awards

Performance shares granted in the following tables represent the performance portion of awards granted during Fiscal 2011 at the target level, as achievement of the target level was deemed probable as of the grant date. Change in units based on performance in the following tables represents the change in number of awards previously granted that the Company believes will ultimately vest based on the Company's probability assessment at December 31, 2011.

Compensation expense for performance-based awards of \$6,714, \$5,916, and \$4,276 in Fiscal 2011, 2010 and 2009, respectively, was determined based on management's estimate of the probable vesting outcome.

#### Performance-Based SARs

The following table summarizes the performance-based SARs activity for the fiscal year ended December 31, 2011:

	Number of Awards	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value
Outstanding at January 1, 2011 Granted Change in units based on performance	1,238 180 111	\$ 33.34 68.26 37.38		
Exercised Forfeited Outstanding at December 31, 2011	— (130 ) 1,399	32.67 \$ 38.22	5.24	\$43,947

Expected to vest 1,326 \$ 36.81 5.10 \$43,516

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The weighted average fair value of performance-based SARs granted during the fiscal years ended December 31, 2011, January 1, 2011, and January 2, 2010 was \$19.86, \$19.10 and \$12.98 per share, respectively. There were no exercisable performance-based SARs at December 31, 2011. At December 31, 2011, the maximum potential payout under the Company's currently outstanding performance-based SAR awards was 3,167 units.

#### Performance-Based Restricted Stock

The following table summarizes the performance-based restricted stock activity for the fiscal year ended December 31, 2011:

	Number of Awards		Weighted-Average Grant Date Fair Value
Nonvested at January 1, 2011	253		\$32.84
Granted	42		67.16
Change in units based on performance	28		38.36
Vested	_		_
Forfeited	(35	)	32.49
Nonvested at December 31, 2011	288		\$38.46

The fair value of each share of performance-based restricted stock is determined based on the market price of the Company's common stock on the date of grant. The weighted average fair value of shares granted during Fiscal 2011, 2010 and 2009 was \$67.16, \$67.74 and \$39.53 per share, respectively. At December 31, 2011, the maximum potential payout under the Company's currently outstanding performance-based restricted stock awards was 691 shares.

### Deferred Stock Units

The Company grants share-based awards annually to its Board of Directors in connection with its annual meeting of stockholders. The Company grants DSUs as provided for in the Advance Auto Parts, Inc. Deferred Stock Unit Plan for Non-Employee Directors and Selected Executives, or the DSU Plan. Each DSU is equivalent to one share of common stock of the Company. The DSUs vest evenly over a twelve-month period following the grant date. The DSUs are held on behalf of the director until he or she ceases to be a director. The DSUs are then distributed to the director following his or her last date of service. Additionally, the DSU Plan provides for the deferral of compensation as earned in the form of (i) an annual retainer for directors, and (ii) wages for certain highly compensated employees of the Company. These deferred stock units are settled in common stock with the participants at a future date, or over a specified time period as elected by the participants in accordance with the DSU Plan.

The Company granted 15 DSUs in Fiscal 2011. The weighted average fair value of DSUs granted during Fiscal 2011, 2010 and 2009 was \$62.99, \$49.27, and \$44.18, respectively. The DSUs are awarded at a price equal to the market price of the Company's underlying stock on the date of the grant. For Fiscal 2011, 2010 and 2009, respectively, the Company recognized a total of \$1,008, \$1,064, and \$850 on a pre-tax basis, in compensation expense for these DSU grants.

# LTIP Availability

At December 31, 2011, there were 7,095 shares of common stock currently available for future issuance under the 2004 Plan based on management's current estimate of the probable vesting outcome for performance-based awards. This availability includes 5,000 shares of common stock the Company registered with the Securities and Exchange Commission on December 16, 2011 in accordance with the terms of the 2004 Plan. The Company issues new shares of common stock upon exercise of stock options and SARs. Availability is determined net of forfeitures and is reduced by an additional 0.7 availability factor for restricted stock and DSUs in accordance with the LTIP. Availability also includes shares which became available for reissuance in connection with the exercise of SARs.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

#### Employee Stock Purchase Plan

The Company also offers an ESPP. Eligible Team Members may purchase the Company's common stock at 95% of its fair market value on the date of purchase. There are annual limitations on Team Member elections of either \$25 per Team Member or ten percent of compensation, whichever is less. Under the plan, Team Members acquired 38, 41 and 51 shares in Fiscal 2011, 2010 and 2009, respectively. At December 31, 2011, there were 1,195 shares available to be issued under the plan.

#### 20. Accumulated Other Comprehensive Income (Loss):

Comprehensive income is computed as net earnings plus certain other items that are recorded directly to stockholders' equity during the accounting period. In addition to net earnings, comprehensive income also includes changes in unrealized gains or losses on hedge arrangements and postretirement plan benefits, net of tax. Accumulated other comprehensive income (loss), net of tax, for Fiscal 2009, 2010 and 2011 consisted of the following:

	Unrealized Gain (Loss) on Hedging Arrangements		Unrealized Gain (Loss) on Postretirement Plan		Accumulated Other Comprehensive Income (Loss)	
Balance, January 3, 2009	\$(13,382	)	\$4,033		\$(9,349	)
Fiscal 2009 activity	3,034		(384	)	2,650	
Balance, January 2, 2010	\$(10,348	)	\$3,649		\$(6,699	)
Fiscal 2010 activity	5,541		(439	)	5,102	
Balance, January 1, 2011	\$(4,807	)	\$3,210		\$(1,597	)
Fiscal 2011 activity	4,553		(152	)	4,401	
Balance, December 31, 2011	\$(254	)	\$3,058		\$2,804	

# 21. Segment and Related Information:

The Company has the following two reportable segments: AAP and AI. The AAP segment is comprised of 3,460 stores, as of December 31, 2011, which operate in the United States, Puerto Rico and the Virgin Islands under the trade names "Advance Auto Parts," "Advance Discount Auto Parts" and "Western Auto." These stores offer a broad selection of brand name and proprietary automotive replacement parts, accessories and maintenance items for domestic and imported cars and light trucks. The AAP segment also includes the Company's e-commerce operations.

The AI segment consists solely of the operations of Autopart International, and operates stores under the "Autopart International" trade name. AI mainly serves the Commercial market from its 202 stores, as of December 31, 2011, primarily located in the Northeastern and Mid-Atlantic regions of the United States and Florida. In addition, its North American Sales Division services warehouse distributors and jobbers throughout North America.

The Company evaluates each of its segment's financial performance based on net sales and operating profit for purposes of allocating resources and assessing performance. The accounting policies of the reportable segments are generally the same as those used by the Company.

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ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

The following table summarizes financial information for each of the Company's business segments for the years ended December 31, 2011, January 1, 2011 and January 2, 2010, respectively.

	2011		2010		2009
Net sales					
AAP	\$5,884,903		\$5,691,081		\$5,218,317
AI	301,077		249,514		202,575
Eliminations (1)	(15,518	)	(15,392	)	(8,269
Total net sales	\$6,170,462		\$5,925,203		\$5,412,623
Percentage of Sales, by Product Group					
in AAP Segment (2)					
Parts and Batteries	63		61		60
Accessories	14		15		15
Chemicals	11		11		11
Oil	10		10		10
Other	2	%	3	%	4
Total	100	%	100	%	100
Income before provision for income taxes	<b>4.621.700</b>		Φ.5.5.0. 5.6.5.		<b>\$ 10.1.07.5</b>
AAP	\$621,700		\$552,565		\$424,075
AI	11,536		4,490		7,580
Total income before provision for income taxes	\$633,236		\$557,055		\$431,655
Provision for income taxes					
AAP	\$233,753		\$209,545		\$158,386
AI	4,801		1,457		2,896
Total provision for income taxes	\$238,554		\$211,002		\$161,282
10m2 pro 100m 102 m300m0 m100	ф <b>2</b> 00,000.		<b>#</b> 211,002		Ψ 101 <b>,2</b> 02
Segment assets					
AAP	\$3,413,145		\$3,141,828		\$2,902,646
AI	242,609		212,389		170,317
Total segment assets	\$3,655,754		\$3,354,217		\$3,072,963
Depreciation and amortization					
AAP	\$169,541		\$158,738		\$145,506
AI	6,408		5,699		5,411
Total depreciation and amortization	\$175,949		\$164,437		\$150,917
Capital expenditures					
AAP	\$264,108		\$191,193		\$186,607
AAr AI	4,021		8,392		6,327
	\$268,129				
Total capital expenditures	\$208,129		\$199,585		\$192,934

)

% % % % %

For Fiscal 2011, eliminations represented net sales of \$8,522 from AAP to AI and \$6,996 from AI to AAP. For Fiscal 2010, eliminations represented net sales of \$6,933 from AAP to AI and \$8,459 from AI to AAP. For Fiscal 2009, eliminations represented net sales of \$3,764 from AAP to AI and \$4,505 from AI to AAP.

(2) Sales by product group are not available for the AI segment.

# **Table of Contents**

ADVANCE AUTO PARTS, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

# 22. Quarterly Financial Data (unaudited):

The following table summarizes quarterly financial data for Fiscal 2011 and 2010:

2011	First	Second (12	Third	Fourth
Net sales Gross profit	(16 weeks) \$1,898,063 958,201	(12 weeks) \$1,479,839 735,848	(12 weeks) \$1,464,988 724,503	(12 weeks) \$1,327,572 650,738
Net income	109,583	113,107	105,553	66,439
Basic earnings per share	1.37	1.48	1.43	0.92
Diluted earnings per share	1.35	1.46	1.41	0.90
2010	First (16 weeks)	Second (12 weeks)	Third (12 weeks)	Fourth (12 weeks)
2010 Net sales				
	(16 weeks)	(12 weeks)	(12 weeks)	(12 weeks)
Net sales	(16 weeks) \$1,830,606	(12 weeks) \$1,417,956	(12 weeks) \$1,406,511	(12 weeks) \$1,270,130
Net sales Gross profit	(16 weeks) \$1,830,606 910,777	(12 weeks) \$1,417,956 715,268	(12 weeks) \$1,406,511 707,785	(12 weeks) \$1,270,130 627,485

Note: Quarterly and year-to-date computations of per share amounts are made independently. Therefore, the sum of per share amounts for the quarters may not be equal to the per share amount for the year.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Advance Auto Parts, Inc. and Subsidiaries Roanoke, Virginia

We have audited the consolidated financial statements of Advance Auto Parts, Inc. and subsidiaries (the "Company") as of December 31, 2011 and January 1, 2011, and for each of the three years in the period ended December 31, 2011, and the Company's internal control over financial reporting as of December 31, 2011, and have issued our reports thereon dated February 28, 2012; such consolidated financial statements and reports are included elsewhere in this Form 10-K. Our audits also included the financial statement schedules of the Company listed in the accompanying index at Item 15. These consolidated financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion based on our audits. In our opinion, such consolidated financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

/s/ Deloitte & Touche LLP

Richmond, Virginia February 28, 2012

# ADVANCE AUTO PARTS, INC.

# SCHEDULE I - CONDENSED FINANCIAL INFORMATION OF THE REGISTRANT

Condensed Parent Company Balance Sheets

December 31, 2011 and January 1, 2011

(in thousands, except per share data)

December 31,	January 1,	
2011	2011	
\$20	¢22	
_	_	
	· ·	
Φ 3,00 9,040	\$2,392,763	
\$9,878	\$10,417	
4,356	4,930	
298,922	298,824	
1,847,976	1,239,240	
2,161,132	1,553,411	
_	_	
11	11	
500,237	456,645	
(1,644,767	) (1,028,612	)
2,804	(1,597	)
1,989,629	1,612,927	
847,914	1,039,374	
\$3,009,046	\$2,592,785	
	2011 \$20 1,803 2 10,887 2,996,334 \$3,009,046 \$9,878 4,356 298,922 1,847,976 2,161,132 —  11 500,237 (1,644,767 2,804 1,989,629 847,914	2011 2011  \$20 \$23 1,803 1,256 2 5 10,887 12,130 2,996,334 2,579,371 \$3,009,046 \$2,592,785  \$9,878 \$10,417 4,356 4,930 298,922 298,824 1,847,976 1,239,240 2,161,132 1,553,411

The accompanying notes to the condensed parent company financial information are an integral part of this schedule.

# ADVANCE AUTO PARTS, INC.

# SCHEDULE I - CONDENSED FINANCIAL INFORMATION OF THE REGISTRANT

Condensed Parent Company Statements of Operations

For the Years Ended December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands, except per share data)

	Fiscal Years			
	2011	2010	2009	
Selling, general and administrative expenses	\$21,603	\$35,017	\$30,228	
Other income, net	23,046	36,918	31,438	
Income before provision (benefit) for income taxes	1,443	1,901	1,210	
Income tax provision (benefit)	1,159	1,761	(208	)
Income before equity in earnings of subsidiaries	284	140	1,418	
Equity in earnings of subsidiaries	394,398	345,913	268,955	
Net income	\$394,682	\$346,053	\$270,373	
Basic earnings per share	\$5.21	\$4.00	\$2.85	
Diluted earnings per share	\$5.11	\$3.95	\$2.83	
A 1	75 (20)	06.002	04.450	
Average common shares outstanding	75,620	86,082	94,459	
Average common shares outstanding - assuming dilution	77,071	87,155	95,113	

The accompanying notes to the condensed parent company financial information

are an integral part of this schedule.

# ADVANCE AUTO PARTS, INC.

# SCHEDULE I - CONDENSED FINANCIAL INFORMATION OF THE REGISTRANT

Condensed Parent Company Statements of Cash Flows

For the Years Ended December 31, 2011, January 1, 2011 and January 2, 2010 (in thousands)

	Fiscal Years		
	2011	2010	2009
Cash flows from operating activities:			
Net income	\$394,682	\$346,053	\$270,373
Adjustments to reconcile net income to net cash			
(used in) provided by operations:			
Equity in earnings of subsidiary	(394,398	) (345,913	) (268,955 )
Depreciation and amortization	101	66	29
Other	(388	) (206	) 585
Net cash (used in) provided by operating activities	(3	) —	2,032
Cash flows from investing activities:			
Net cash used in investing activities	_	_	(2,032)
Cash flows from financing activities:	_	_	_
Net (decrease) increase in cash and cash equivalents	(3	) —	_
Cash and cash equivalents, beginning of period	23	23	23
Cash and cash equivalents, end of period	\$20	\$23	\$23
Supplemental cash flow information:			
Interest paid	\$17,250	\$8,721	\$—
Income taxes paid, net	Ψ17,230 —	ψ0,721 —	Ψ <u>—</u>
Noncash transactions:			
Issuance of senior unsecured notes with proceeds received			
by Stores	<b>\$</b> —	\$298,761	<b>\$</b> —
Payment of debt related costs by Stores	3,656	4,572	<u> </u>
Repurchase of Parent's common stock by Stores	631,149	622,442	100,062
Repurchase of Parent's common stock by Stores not settled		14,994	<u> </u>
Proceeds received by Stores from stock transactions under the		,	
Parent's stock subscription plan and Stores' stock option plan	14,474	36,113	35,402
Cash dividends paid by Stores on behalf of Parent	18,554	21,051	22,803
Changes in other comprehensive income (loss)	4,401	5,102	2,650
Declared but unpaid cash dividends	4,356	4,930	5,587

The accompanying notes to the condensed parent company financial information are an integral part of this schedule.

ADVANCE AUTO PARTS, INC.
SCHEDULE I - CONDENSED FINANCIAL INFORMATION OF THE REGISTRANT
Notes to the Condensed Parent Company Statements
December 31, 2011, January 1, 2011 and January 2, 2010
(in thousands, except per share data)

#### 1. Organization and Basis of Presentation

Advance Auto Parts, Inc. ("the Company") is a holding company and the 100% shareholder of Advance Stores Company, Incorporated and its subsidiaries ("Stores"). The Company conducts substantially all of its business operations through Stores. The parent/subsidiary relationship between the Company and Stores includes certain related party transactions. These transactions consist primarily of intercompany advances and interest on intercompany advances, dividends, capital contributions and allocations of certain costs. Deferred income taxes have not been provided for financial reporting and tax basis differences on the undistributed earnings of the subsidiaries.

These condensed financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to those rules and regulations, although management believes that the disclosures made are adequate to make the information presented not misleading. Under a "parent-only" presentation, the investment of the Company in Stores is presented under the equity method of accounting. These parent-only financial statements should be read in conjunction with the consolidated financial statements of the Company included in Item 15 "Exhibits, Financial Statement Schedules" of this Annual Report on Form 10-K ("consolidated financial statements").

### 2. Summary of Significant Accounting Policies

### Accounting Period

The Company's fiscal year ends on the Saturday nearest the end of December, which results in an extra week every several years (the next 53 week fiscal year is 2014).

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash in banks and money market funds with original maturities of three months or less.

#### **Share-Based Payments**

The Company grants share-based compensation awards to certain executive-level employees and members of its Board of Directors as provided for under its 2004 Long-Term Incentive Plan. The Company's accounting policy for share-based payments is the same as for the consolidated company which is described in the summary of significant accounting policies in Note 2 of the consolidated financial statements.

# Earnings per Share

The Company uses the two-class method to calculate earnings per share. Under the two-class method, unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are considered participating securities and are included in the computation of earnings per share. Certain of the Company's shares granted to employees in the form of restricted stock are considered participating securities.

Accordingly, earnings per share is computed by dividing net income attributable to the Company's common shareholders by the weighted-average common shares outstanding during the period. The two-class method is an earnings allocation formula

ADVANCE AUTO PARTS, INC.
SCHEDULE I - CONDENSED FINANCIAL INFORMATION OF THE REGISTRANT
Notes to the Condensed Parent Company Statements
December 31, 2011, January 1, 2011 and January 2, 2010
(in thousands, except per share data)

that determines income per share for each class of common stock and participating security according to dividends declared and participation rights in undistributed earnings. Diluted income per common share reflects the more dilutive earnings per share amount calculated using the treasury stock method or the two-class method.

Basic earnings per share of common stock has been computed based on the weighted-average number of common shares outstanding during the period, which is reduced by stock held in treasury and shares of nonvested restricted stock. Diluted earnings per share of common stock reflects the weighted-average number of shares of common stock outstanding, outstanding deferred stock units and the impact of outstanding stock options, and stock appreciation rights (collectively "share-based awards"). Share-based awards containing performance conditions are included in the dilution impact as those conditions are met. Diluted earnings per share are calculated by including the effect of dilutive securities.

### **New Accounting Pronouncements**

In June 2011, the FASB issued ASU No. 2011-05 "Comprehensive Income – Presentation of Comprehensive Income." ASU 2011-05 requires comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. The ASU does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The ASU is required to be applied retrospectively and is effective for interim and annual reporting periods beginning after December 15, 2011. In December 2011, the FASB issued ASU No. 2011-12 "Comprehensive Income - Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in ASU 2011-05." The amendments in ASU 2011-12 superseded certain pending paragraphs in ASU 2011-05 "Comprehensive Income – Presentation of Comprehensive Income" to effectively defer only those changes in ASU 2011-05 that related to the presentation of reclassification adjustments out of accumulated other comprehensive income. The adoption of ASU 2011-05 is not expected to have a material impact on the Company's consolidated financial condition, results of operations or cash flows.

In January 2010, the FASB issued ASU No. 2010-06 "Fair Value Measurements and Disclosures – Improving Disclosures about Fair Value Measurements." ASU 2010-06 requires new disclosures for significant transfers in and out of Level 1 and 2 of the fair value hierarchy and the activity within Level 3 of the fair value hierarchy. The updated guidance also clarifies existing disclosures regarding the level of disaggregation of assets or liabilities and the valuation techniques and inputs used to measure fair value. The updated guidance is effective for interim and annual reporting periods beginning after December 15, 2009, with the exception of the new Level 3 activity disclosures, which are effective for interim and annual reporting periods beginning after December 15, 2010. The adoption of ASU 2010-06 had no impact on the Company's consolidated financial condition, results of operations or cash flows.

3. Long-Term Debt

Senior Unsecured Notes

The Company's 5.75% senior unsecured notes (the "2020 Notes") were issued in April 2010 at 99.587% of the principal amount of \$300,000 and are due May 1, 2020. The Company served as the issuer of the 2020 Notes with certain of the Company's domestic subsidiaries currently serving as subsidiary guarantors. The terms of the 2020 Notes are governed by an indenture and supplemental indentures (collectively the "Indenture") among the Company, the subsidiary guarantors and Wells Fargo Bank, National Association, as Trustee.

The 2020 Notes bear interest at a rate of 5.75% per year payable semi-annually in arrears on May 1 and November 1 of each year. The Company may redeem some or all of the 2020 Notes at any time or from time to time, at the redemption price described in the Indenture. In addition, in the event of a Change of Control Triggering Event (as defined in the Indenture), the

ADVANCE AUTO PARTS, INC.
SCHEDULE I - CONDENSED FINANCIAL INFORMATION OF THE REGISTRANT
Notes to the Condensed Parent Company Statements
December 31, 2011, January 1, 2011 and January 2, 2010
(in thousands, except per share data)

Company will be required to offer to repurchase the 2020 Notes at a price equal to 101% of the principal amount thereof, plus accrued and unpaid interest to the repurchase date. The 2020 Notes are currently fully and unconditionally guaranteed, jointly and severally, on an unsubordinated and unsecured basis by certain of the Company's domestic subsidiaries. The Company will be permitted to release guarantees without the consent of holders of the 2020 Notes under one or more of the following circumstances described in the Indenture: (i) so long as the affected subsidiary guarantor is not a guarantor of other debt of the Company or another subsidiary; (ii) upon the sale or other disposition of all or substantially all of the stock or assets of the subsidiary guarantor; or (iii) upon the Company's exercise of its legal or covenant defeasance option.

The Indenture contains customary provisions for events of default including for (i) failure to pay principal or interest when due and payable, (ii) failure to comply with covenants or agreements in the Indenture or the Notes and failure to cure or obtain a waiver of such default upon notice, (iii) a default under any debt for money borrowed by the Company or any of its subsidiaries that results in acceleration of the maturity of such debt, or failure to pay any such debt within any applicable grace period after final stated maturity, in an aggregate amount greater than \$25,000 without such debt having been discharged or acceleration having been rescinded or annulled within 10 days after receipt by the Company of notice of the default by the Trustee or holders of not less than 25% in aggregate principal amount of the Notes then outstanding, and (iv) events of bankruptcy, insolvency or reorganization affecting the Company and certain of its subsidiaries. In the case of an event of default, the principal amount of the Notes plus accrued and unpaid interest may be accelerated. The Indenture also contains covenants limiting the ability of the Company and its subsidiaries to incur debt secured by liens and to enter into sale and lease-back transactions.

### Bank Debt

The Company fully and unconditionally guarantees the revolving credit facility of Stores. The revolving credit agreement does not contain restrictions on the payment of dividends, loans or advances between the Company and Stores and Stores' subsidiaries. Therefore, there are no such restrictions as of December 31, 2011 and January 1, 2011.

#### Subsequent Event

Subsequent to December 31, 2011, the Company entered into an underwriting agreement on January 11, 2012 pursuant to which the Company sold \$300,000 aggregate principal amount of 4.50% Notes due January 15, 2022 (the "2022 Notes") at a public offering price of 99.968% of the principal amount per note. The 2022 Notes bear interest at a rate of 4.50% per year payable semi-annually in arrears on January 15 and July 15 of each year, commencing on July 15, 2012. The terms of the 2022 Notes are also governed by the Indenture and contain similar redemption, repurchase and guarantee terms as the 2020 Notes.

The Company received approximately \$297,500 in net proceeds from the 2022 Notes offering, after deducting underwriting discounts and commissions and offering expenses payable by the Company. The Company used a portion of the net proceeds from this offering to repay indebtedness outstanding under Stores' revolving credit facility. The remaining proceeds will be used for general corporate purposes.

#### 4. Commitments and Contingencies

The Company has indirect commitments and contingencies through Stores. For a discussion of the commitments and contingencies of the consolidated company, see Notes 15 and 17 of the consolidated financial statements.

# ADVANCE AUTO PARTS, INC. SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS (in thousands)

Allowance for doubtful accounts receivable:	Balance at Beginning of Period	Charges to Expenses	Deductions		Other	Balance at End of Period
January 2, 2010	\$5,030	\$3,444	\$(2,838	)(1)	<b>\$</b> —	\$5,636
January 1, 2011	5,636	2,066	(2,886	$)^{(1)}$	_	4,816
December 31, 2011	4,816	645	(1,405	$)^{(1)}$	_	4,056

<sup>(1)</sup> Accounts written off during the period. These amounts did not impact the Company's statement of operations for any year presented.

Note: Other valuation and qualifying accounts have not been reported in this schedule because they are either not applicable or because the information has been included elsewhere in this report.

# Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: February 28, 2012

# ADVANCE AUTO PARTS, INC.

By: /s/ Michael A. Norona Michael A. Norona

Executive Vice President and Chief Financial

Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Darren R. Jackson Darren R. Jackson	President, Chief Executive Officer and Director (Principal Executive Officer)	February 28, 2012
/s/ Michael A. Norona Michael A. Norona	Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)	February 28, 2012
/s/ John C. Brouillard John C. Brouillard	Chairman and Director	February 28, 2012
/s/ John F. Bergstrom John F. Bergstrom	Director	February 28, 2012
/s/ Fiona P. Dias Fiona P. Dias	Director	February 28, 2012
/s/ Frances X. Frei Frances X. Frei	Director	February 28, 2012
/s/ William S. Oglesby William S. Oglesby	Director	February 28, 2012
/s/ Gilbert T. Ray Gilbert T. Ray	Director	February 28, 2012
/s/ J. Paul Raines J. Paul Raines	Director	February 28, 2012
/s/ Carlos A. Saladrigas Carlos A. Saladrigas	Director	February 28, 2012

/s/ Jimmie L. Wade Jimmie L. Wade Director

February 28, 2012

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# **EXHIBITS INDEX**

EVUIDITS	INDEA	Ţ.	5	
		_	rated by Re	
Exhibit No.	Exhibit Description	Form	Exhibit	Filing Date Herewith
	Underwriting Agreement, dated January 11, 2012, by and			
	among Advance Auto Parts, Inc., the Subsidiary Guarantors			
	signatory thereto and Merrill Lynch, Pierce, Fenner & Smith			
1.1	Incorporated, J.P. Morgan Securities LLC, SunTrust Robinsor	18-K	1.1	1/17/2012
	Humphrey, Inc. and Wells Fargo Securities, LLC, as			1,1,1,2012
	Representatives of the several Underwriters listed in Schedule			
	1 thereto.	,		
3.1	Restated Certificate of Incorporation of Advance Auto Parts,	10-Q	3.1	8/16/2004
	Inc. ("Advance Auto").			
3.2	Amended and Restated Bylaws of Advance Auto. (effective	8-K	3.2	8/17/2009
<u>-</u>	August 12, 2009).	0 11	U. <u>_</u>	0/1//2009
	Indenture, dated as of April 29, 2010, among Advance Auto			
4.1	Parts, Inc., each of the Subsidiary Guarantors from time to	8-K	4.1	4/29/2010
4.1	time party thereto and Wells Fargo Bank, National	0-K	4.1	4/29/2010
	Association, as Trustee.			
	First Supplemental Indenture, dated as of April 29, 2010,			
	among Advance Auto Parts, Inc., each of the Subsidiary			
4.2	Guarantors from time to time party thereto and Wells Fargo	8-K	4.2	4/29/2010
	Bank, National Association, as Trustee.			
	Second Supplemental Indenture dated as of May 27, 2011 to			
	· · · · · · · · · · · · · · · · · ·			
4.0	the Indenture dated as of April 29, 2010 among Advance Auto		10.45	61010011
4.3	Parts, Inc. as Issuer, each of the Subsidiary Guarantors from	8-K	10.45	6/3/2011
	time to time party thereto and Wells Fargo Bank, National			
	Association, as Trustee.			
	Third Supplemental Indenture dated as of January 17, 2012			
4.4	among Advance Auto Parts, Inc., each of the Subsidiary	8-K	4.4	1/17/2012
4.4	Guarantors from time to time party thereto and Wells Fargo	0-K	4.4	1/1//2012
	Bank, National Association, as Trustee.			
4.5	Form of 5.750% Note due 2020.	8-K	4.3	4/29/2010
4.6	Form of 4.500% Note due 2022.	8-K	4.5	1/17/2012
	Credit Agreement dated as of October 5, 2006 among	0 11		1/1//2012
	Advance Auto, Advance Stores Company, Incorporated			
10.1	("Advance Stores"), as borrower, the lenders party hereto and	10-Q	10.1	8/25/2010
	JPMorgan Chase Bank, N.A., as administrative agent.			
10.2	Form of Indemnity Agreement between each of the directors	0.77	10.10	5 10 0 10 0 0 A
10.2	of Advance Auto and Advance Auto, as successor in interest	8-K	10.19	5/20/2004
	to Advance Holding.			
10.3	Advance Auto Parts, Inc. 2004 Long-Term Incentive Plan (as	10-Q	10.19	5/29/2008
10.5	amended April 17, 2008).	_	10.17	3/2//2000
10.4	Form of Advance Auto Parts, Inc. 2004 Long-Term Incentive	10-Q	10.38	8/16/2004
10.4	Plan Stock Option Agreement.	10-Q	10.36	0/10/2004
10.5	Form of Advance Auto Parts, Inc. 2004 Long-Term Incentive	10.0	10.20	0/1/6/2004
10.5	Plan Award Notice.	10-Q	10.39	8/16/2004
10.6	Advance Auto Parts, Inc. Deferred Stock Unit Plan for	10-K	10.17	3/1/2011
	Non-Employee Directors and Selected Executives (as			
	amended January 1, 2008), including First Amendment to the			
	amended January 1, 2000), including 1 list Amendment to the			

Advance Auto Parts, Inc. Deferred Stock Unit Plan for Non-Employee Directors and Selected Executives (as amended and restated effective as of January 1, 2009) and Second Amendment to the Advance Auto Parts, Inc. Deferred Stock Unit Plan for Non-Employee Directors and Selected Executives (as amended and restated effective as of January 1, 2010).

Amended Advance Auto Parts, Inc. Employee Stock Purchase 10-K 10.34 3/16/2006 Plan.

# Table of Contents

		Incorpora	ated by Ref	Filed
Exhibit No.	Exhibit Description	Form	Exhibit	Filing Date Herewith
10.8	Advance Auto Parts, Inc. Deferred Compensation Plan (as amended January 1, 2008), including First Amendment to the Advance Auto Parts, Inc. Deferred Compensation Plan (as amended and restated effective as of January 1, 2009) and Second Amendment to the Advance Auto Parts, Inc. Deferred Compensation Plan (as amended and restated effective as of January 1, 2010).	10-K	10.19	3/1/2011
10.9	Form of Advance Auto Parts, Inc. 2007 Restricted Stock Award.	8-K	10.39	2/26/2007
10.10	Form of Advance Auto Parts, Inc. 2007 Stock Appreciation Right Award.	8-K	10.40	2/26/2007
10.11	Employment Agreement effective January 7, 2008 between Advance Auto Parts, Inc., and Darren R. Jackson.	8-K	10.25	1/1/2008
10.12	Advance Auto Parts, Inc. Executive Incentive Plan.	DEF 14A	Appendix B	4/11/2007
10.13	First Amendment to Employment Agreement effective June 4, 2008 between Advance Auto Parts, Inc. and Darren R. Jackson.	, 8-K	10.32	6/4/2008
10.14	Form of Employment Agreement effective June 4, 2008 between Advance Auto Parts, Inc., and Kevin P. Freeland, Michael A. Norona, and Jimmie L. Wade.	8-K	10.33	6/4/2008
10.15	Advance Auto Parts, Inc., and Kevin P. Freeland.	8-K	10.34	6/4/2008
10.16	Attachment C to Employment Agreement effective June 4, 2008 between Advance Auto Parts, Inc., and Michael A. Norona.	8-K	10.35	6/4/2008
10.17	Attachment C to Employment Agreement effective June 4, 2008 between Advance Auto Parts, Inc., and Jimmie L. Wade.	.8-K	10.36	6/4/2008
10.18	Form of Senior Vice President Loyalty Agreements.	10-Q	10.37	11/12/2008
10.19	Award Agreement dated November 17, 2008.	8-K	10.38	11/21/2008
10.20	Form of Advance Auto Parts, Inc. Restricted Stock Award Agreement dated November 17, 2008.	8-K	10.39	11/21/2008
10.21	Second Amendment to Employment Agreement effective January 1, 2010 between Advance Auto Parts, Inc. and Darren R. Jackson.	10-Q	10.43	6/2/2010
10.22	Form of First Amendment to Employment Agreement effective January 1, 2010 between Advance Auto Parts, Inc. and Jimmie L. Wade, Kevin P. Freeland and Michael A. Norona.	10-Q	10.44	6/2/2010
10.23	Employment Agreement effective January 1, 2010 between Advance Auto Parts, Inc. and Tamara A. Kozikowski. Amendment to the Credit Agreement, dated December 4,	10-Q	10.45	6/2/2010
10.24	2007, among Advance Stores, Advance Auto Parts, Inc., the lenders party hereto and JPMorgan Chase Bank, N.A., as administrative agent.	10-Q	10.46	8/25/2010
10.25	aummisuative agent.	10-Q	10.47	8/25/2010

	Second Amendment to the Credit Agreement, dated April 15, 2010, among Advance Stores, Advance Auto Parts, Inc., the lenders party hereto and JPMorgan Chase Bank, N.A., as administrative agent.  Third Amendment to Employment Agreement effective			
10.26	September 1, 2010 between Advance Auto Parts, Inc. and	10-Q	10.48	11/17/2010
	Darren R. Jackson. Fourth Amendment to Employment Agreement effective			
10.27	January 7, 2011 between Advance Auto Parts, Inc. and Darrer	10-K	10.41	3/1/2011
	R. Jackson. Form of Advance Auto Parts, Inc. 2011 SARS Award			
10.28	Agreement and Restricted Stock Award Agreement between Advance Auto Parts, Inc. and Darren R. Jackson.	10-K	10.42	3/1/2011
10.29	Credit Agreement dated as of May 27, 2011 among Advance Auto Parts, Inc. Advance Stores Company, Incorporated, as borrower, the lenders party thereto and JPMorgan Chase Bank, N.A. as administrative agent.	8-K	10.43	6/3/2011

# **Table of Contents**

		Incorpora	ated by Ref	ference	Filed
Exhibit No.	Exhibit Description	Form	Exhibit	Filing Date	Herewith
	Guarantee Agreement dated as of May 27, 2011 among				
	Advance Auto Parts, Inc., Advance Stores Company,				
10.30	1 /	8-K	10.44	6/3/2011	
	from time to time party thereto, and JPMorgan Chase Bank,				
	N.A., as administrative agent for the lenders.				
10.31	Employment Agreement dated as of January 1, 2012, between	8-K	10.46	1/24/2012	
	Advance Auto Parts, Inc. and Jimmie L. Wade.			-, - ,	
10.00	Form of Advance Auto Parts, Inc. 2011 SAR Award				••
10.32	Agreement and Restricted Stock Award Agreement between				X
	Advance Auto Parts, Inc. and Darren R. Jackson.				
10.33	Form of Advance Auto Parts, Inc. SAR Award Agreement				X
	under 2004 Long-Term Incentive Plan.				
10.34	Form of Advance Auto Parts, Inc. Restricted Stock Award				X
	Agreement under 2004 Long-Term Incentive Plan.	· ·			
12.1	Statement Regarding Computation of Ratio of Earnings to Fixed Charges.				X
21.1	Subsidiaries of Advance Auto.				X
23.1	Consent of Deloitte & Touche LLP.				X
23.1	Certification of Chief Executive Officer Pursuant to Section				Λ
31.1	302 of the Sarbanes-Oxley Act of 2002.				X
	Certification of Chief Financial Officer Pursuant to Section				
31.2	302 of the Sarbanes-Oxley Act of 2002.				X
	Certifications of Chief Executive Officer and Chief Financial				
32.1	Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of				X
	2002.				
101.INS (1)	XBRL Instance Document				
101.SCH (1)	XBRL Taxonomy Extension Schema Document				
	XBRL Taxonomy Extension Calculation Linkbase Document				
	XBRL Taxonomy Extension Labels Linkbase Document				
101.PRE (1)	XBRL Taxonomy Extension Presentation Linkbase Document				
	XBRL Taxonomy Extension Definition Linkbase Document				

In accordance with Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to this Annual Report on Form 10-K shall not be deemed to be "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, and shall not be part of any registration statement or other document filed under the Securities Act or the Exchange Act, except to the extent expressly set forth by specific reference in such filing.