DARLING INGREDIENTS INC. Form DEF 14A March 27, 2019 Table of Contents

### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

### WASHINGTON, D.C. 20549

### **SCHEDULE 14A INFORMATION**

### PROXY STATEMENT PURSUANT TO SECTION 14(A) OF THE

### **SECURITIES EXCHANGE ACT OF 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

CONFIDENTIAL, FOR USE OF THE COMMISSION ONLY (AS PERMITTED BY RULE 14A-6(e)(2))

**Definitive Proxy Statement** 

Definitive Additional Materials

Soliciting Material Pursuant to Section 240.14a-12

DARLING INGREDIENTS INC.

(Name of Registrant as specified in its charter)

### NOT APPLICABLE

#### (Name of Person(s) Filing Proxy Statement if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

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No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

- (1) Title of each class of securities to which transaction applies:
- (2) Aggregate number of securities to which transaction applies:
- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
- (4) Proposed maximum aggregate value of transaction:
- (5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- (1) Amount Previously Paid:
- (2) Form, Schedule or Registration Statement No.:
- (3) Filing Party:

(4) Date Filed:

March 27, 2019

#### Dear Fellow Stockholders:

I hope you will join us at the 2019 Annual Meeting of Stockholders of Darling Ingredients Inc. The attached Notice of Annual Meeting of Stockholders and Proxy Statement will serve as your guide to the business to be conducted.

We first want to thank you for your investment in Darling Ingredients and for the confidence you put in our Board to oversee your interests in our business. Once again last year, as part of our effort to continuously get better, we reached out to stockholders representing approximately 75% of our outstanding shares and held direct conversations with every stockholder who responded to our engagement request, with the Chairman of our Compensation Committee leading the discussions regarding, among other things, compensation practices, corporate governance and Board composition.

Among the items we improved upon in 2018 was our Corporate Social Responsibility disclosures, which better demonstrate our commitment to drive meaningful progress toward a cleaner, safer and sustainable environment. In addition, we continued our commitment to Board refreshment with the recent appointment of Nicole Ringenberg to our Board. Nicole s appointment aligns well with our governance strategy, and, after a 32-year career with Monsanto Company, she brings unique and strategic insights related to sustainable agricultural solutions, global operations with an emphasis on Asia, corporate finance expertise, and advancing diversity across our workforce.

We also continued to execute on our world of growth strategy in 2018, with the completion of four bolt-on acquisitions and the commissioning of seven new and expanded plants, all of which increase our production capacity for premium, sustainable ingredients. In addition, Diamond Green Diesel (DGD), our joint venture with Valero Energy Corporation that converts sustainable low carbon feedstocks produced by the Darling system (such as animal fats, recycled greases and used cooking oil), inedible corn oil, or other feedstocks that become economically and commercially viable into renewable diesel, completed the expansion of its production facility to increase annual production capacity from 160 million gallons to 275 million gallons of renewable diesel and to expand its outbound logistics to better service the many developing low carbon fuel markets around North America and worldwide. Furthermore, we approved DGD moving forward with an additional expansion project expected to be completed in the fourth quarter of 2021, which will grow the facility s annual production capacity by an additional 400 million gallons of renewable diesel and provide the capability to produce and sell renewable naphtha. Renewable diesel is a biomass-based fuel that is interchangeable with petroleum-based diesel fuel but has a carbon lifecycle low enough to meet the most stringent low-carbon fuel standards.

Once again, on behalf of the entire Board, we d like to express our appreciation for your continued support of Darling Ingredients.

Randall C. Stuewe Chairman and CEO Charles Macaluso Lead Director

#### 251 O Connor Ridge Boulevard, Suite 300

Irving, Texas 75038

### NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

#### TO BE HELD MAY 7, 2019

To the Stockholders of Darling Ingredients Inc.:

An Annual Meeting of Stockholders of Darling Ingredients Inc. (the Company ) will be held on Tuesday, May 7, 2019, at 10:00 a.m., local time, at the Four Seasons Resort and Club, 4150 N. MacArthur Blvd., Irving, Texas 75038, for the following purposes (which are more fully described in the accompanying Proxy Statement):

- 1. To elect as directors of the Company the eleven nominees named in the accompanying proxy statement to serve until the next annual meeting of stockholders (Proposal 1);
- 2. To ratify the selection of KPMG LLP, independent registered public accounting firm, as the Company s independent registered public accountant for the fiscal year ending December 28, 2019 (Proposal 2);
- 3. To vote to approve, on an advisory basis, executive compensation (Proposal 3); and
- 4. To transact such other business as may properly come before the Annual Meeting or any adjournment or postponement thereof in accordance with the provisions of the Company s bylaws.

#### The Board of Directors recommends that you vote to approve Proposals 1, 2 and 3.

The Board has fixed the close of business on March 13, 2019, as the record date for the determination of stockholders entitled to notice of and to vote at the Annual Meeting and any adjournment or postponement thereof.

This year we will again seek to conserve natural resources and reduce annual meeting costs by electronically disseminating annual meeting materials as permitted under rules of the Securities and Exchange Commission. Many stockholders will receive a Notice of Internet Availability of Proxy Materials containing instructions on how to access annual meeting materials via the Internet. Stockholders can also request mailed paper copies if preferred.

Your vote is important. You are cordially invited to attend the Annual Meeting. However, whether or not you expect to attend the Annual Meeting, please vote your proxy promptly so your shares are represented. You can vote by Internet, by telephone or by signing, dating and mailing the enclosed proxy.

A copy of our Annual Report for the year ended December 29, 2018 is enclosed or otherwise made available for your convenience.

By Order of the Board,

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# John F. Sterling

Secretary

Irving, Texas

March 27, 2019

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### **PROXY SUMMARY**

This summary highlights selected information contained elsewhere in this Proxy Statement. This summary does not contain all of the information that you should consider in deciding how to vote. You should read the Proxy Statement carefully before voting. This Proxy Statement and the enclosed proxy is first being sent or made available to stockholders on or about March 27, 2019.

### 2019 ANNUAL MEETING OF STOCKHOLDERS

#### **Time and Date:**

10:00 a.m., local time, Tuesday, May 7, 2019

#### Place:

Four Seasons Resort and Club,

4150 N. MacArthur Blvd., Irving, Texas 75038

Record Date: March 13, 2019

### **VOTING INFORMATION**

#### Who is Eligible to Vote

You are entitled to vote at the 2019 Annual Meeting of Stockholders (the Annual Meeting ) if you were a

stockholder of record as of the Record Date. On the Record Date, there were 164,696,428 shares of our company s common stock outstanding and eligible to vote at the Annual Meeting. Each share of common stock is entitled to one vote on each matter properly brought before the Annual Meeting.

#### How to Vote

To make sure that your shares are represented at the Annual Meeting, please cast your vote as soon as possible by one of the following methods:

**INTERNET** Visit the applicable **TELEPHONE** Within the United States, MAIL If you received a proxy **IN PERSON** For instructions

voting website:	U.S. Territories and	card, complete, sign and	on attending the 2019
www.proxyvote.com	Canada, call toll-free:	mail your proxy card in	Annual Meeting in
	1-800-690-6903	the self-addressed	person, please see the
		envelope provided.	Question and Answer
			section beginning
			on page 65

# HOW YOU CAN ACCESS THE PROXY MATERIALS ONLINE

Important Notice Regarding the Availability of Proxy Materials for the Stockholder Meeting to Be Held on May 7, 2019. The Proxy Statement and the 2018 Annual Report to security holders are available at www.proxydocs.com/DAR.

## MEETING AGENDA AND VOTING RECOMMENDATIONS

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#### RECOMMENDATION

PROPOSAL	PAGE
1. The election of the eleven nominees identified in this Proxy Statement as directors, each for a term of one year (Proposal 1) FOR	13
<ul> <li>2. The ratification of the selection of KPMG LLP as our independent registered public accounting firm for our fiscal year ending December 28, 2019 (Proposal 2)</li> </ul>	63
3. An advisory vote to approve executive compensation (Proposal 3) FOR	64

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### **PROXY SUMMARY**

### **BOARD HIGHLIGHTS**

During fiscal 2018, the Board continued its commitment to Board refreshment with the appointment in November 2018 of Nicole M. Ringenberg to the Board and as a member of the audit committee (for which she was designated as an audit committee financial expert in accordance with the requirements of the NYSE and the SEC). With her many years of senior management experience at a Fortune 200 company, Ms. Ringenberg possesses skills and experience that complement and enhance those of our other Board members. Following Ms. Ringenberg s appointment, sixty-four percent (64%) of our current directors have served on the Board for less than five years. All of our current directors have been nominated by the Board for reelection at the Annual Meeting. We believe that our director nominees exhibit an effective mix of skills, experience and fresh perspective. For more information on all of the director nominees, see page 13 of this Proxy Statement.

### **COMPANY HIGHLIGHTS**

Our company is a global developer and producer of sustainable natural ingredients from edible and inedible bio-nutrients, creating a wide range of ingredients and customized specialty solutions for customers in the pharmaceutical, food, pet food, feed, technical, fuel, bioenergy, and fertilizer industries. Our long-term strategy is to be recognized as the global leader in the production, development and value-adding of sustainable animal and nutrient recovered ingredients.

### 2018 PERFORMANCE HIGHLIGHTS

Fiscal 2018 presented a challenging operating environment, as our business continued to experience the impacts of a continued multi-year deflationary cycle within the agriculture sector and continued pricing pressure from increased global supplies of grains, proteins and oilseeds. Despite these challenging operating conditions, we continued to successfully execute on our strategy to de-lever and to achieve operational and financial improvements intended to stabilize and grow profitability in businesses and geographic areas where sustainable and predictable margins can be achieved, as exemplified by the following:

#### **Key Operating Accomplishments**

Invested \$108 million in growth acquisitions with no net borrowings, resulting in a reduction in the company s total debt to EBITDA ratio to 3.13 from 3.47 in 2017.

DGD finished the year debt free, while at the same time expanding production capacity by 70%.

Improved working capital (inventory, receivables, prepaids, accounts payable and accrued expenses) by \$10.5 million year-over-year.

Diminished the impact of declining finished product prices on margins by appropriately adjusting raw material pricing globally.

Increased our total system raw material volumes by 3.3% year-over-year, thereby increasing the amount of our finished product for sale.

### **Growth Achievements**

Completed the expansion of Diamond Green Diesel s (DGD s) production facility to increase annual production capacity from 160 million gallons to 275 million gallons of renewable diesel and to expand outbound logistics to better service the many developing low carbon fuel markets around North America and worldwide. DGD is our joint venture with Valero Energy Corporation, that converts animal fats, recycled greases, used cooking oil, inedible corn oil, soybean oil, or other feedstocks that become economically and commercially viable into renewable diesel, a biomass-based fuel that is interchangeable with petroleum-based diesel fuel but has a carbon lifecycle low enough to meet the most stringent low-carbon fuel standards.

Approved the DGD joint venture moving forward with an additional expansion project expected to be completed in the fourth quarter of 2021, which will grow the facility s annual production capacity by an additional 400 million gallons from the current capacity of 275 million gallons of renewable diesel to 675 million gallons of renewable diesel, provide the capability to separate naphtha, a byproduct of the production process, for sale into low carbon fuel markets and expand inbound and outbound logistics to better service the many developing low carbon fuel markets around North America and worldwide.

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### **PROXY SUMMARY**

Implemented a growth strategy for our collagen peptide business, through approval of expansion projects in Belgium (Ghent), Brazil (Amparo and Epitacio) and France (Angoulême), thereby enabling us to better serve the fast-growing markets for this specialty protein ingredient.

Completed bolt-on acquisitions in the United States of a rendering and used cooking oil collection business, thereby helping us to better serve our customers and the growing feedstock demand from DGD, and a wet pet food ingredient business, thereby further expanding our premium protein business for the growing pet food industry.

Completed the acquisition of a food grade animal fat processing business in Poland, thereby enlarging our production portfolio with high-end food grade fats and strengthening our current position in Poland, an important growth area.

Expanded our organic fertilizer business through upgrades to our existing facilities in the United States and the acquisition of a new organic fertilizer production facility in California to meet the needs of organic growers operating in California and the entire western region of the United States.

Completed construction of a new rendering plant in Grapeland, Texas, a new digester facility in Denderleeuw, Belgium, and a new blood processing facility in Mering, Germany, as well as a major expansion project at our rendering facility in Los Angeles, California.

Completed a major expansion project at our existing facility in Wahoo, Nebraska and continued construction of a new rendering plant next to our existing facility in Wahoo, Nebraska.

Completed construction and startup of our first-full scale black soldier fly protein conversion facility in EnviroFlight, LLC, our joint venture with Intrexon Corporation. Realigned Capital Structure for Operating Conditions and Future Growth

Successfully refinanced the company s 4.75% senior Euro-notes due 2022 through the issuance of new 3.625% senior Euro-notes due 2026, thereby reducing interest costs and providing more flexibility going forward. **EXECUTIVE COMPENSATION HIGHLIGHTS** 

*Pay for Performance.* A large portion of our executives total direct compensation is at-risk through long-term equity awards and annual cash incentive awards. These awards are linked to actual performance and include a significant portion of equity. Our compensation committee has designed our executive compensation program to deliver pay in

alignment with corporate, business unit and individual performance primarily based on the following three factors, which in turn are expected to align executive pay with returns to stockholders over time:

Expansion of our company, both organically and through acquisitions, as well as through investments, such as DGD, within the context of the business cycle, as our scale creates the platform for future growth and influences the stability of our company s earnings;

Our effectiveness in deploying capital when compared to our Performance Peer Group (as defined on page 33 of this Proxy Statement); and

The total shareholder return of our company as compared to our Performance Peer Group.

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### **PROXY SUMMARY**

As the following chart shows, by designing our executive compensation program based on these factors, the realizable pay levels provided by our executive compensation program to our CEO are aligned to our stock price performance over the long-term:

INDEX YEAR						
2013	2013	2014*	2015	2016	2017	2018
CEO Pay Measure:						
Realizable Pay 1-Year		\$ 8,463	\$ 3,609	\$7,148	\$ 8,183	\$4,292
% Change			-57%	98%	14%	-48%
Realizable Pay 1-Year (excl. Special)		\$6,647	\$ 3,609	\$7,148	\$ 8,183	\$4,292
% Change			-46%	98%	14%	-48%
TSR Index Measure:						
1-Year TSR Indexed to 2013=100	100.0	87.4	50.6	62.2	87.3	91.7
1-Year TSR %		-12.6%	-42.1%	22.7%	40.4%	5.0%
NOTES:						

Total Shareholder Return (TSR) performance is indexed to 2013, where 2013 equals 100 on the Index.

Realizable pay reflects the actual cash and intrinsic value of equity incentives awarded in a given year, using the stock price at the end of the year. For example, for 2018, realizable pay equals base salary plus annual incentives earned for 2018 performance plus options granted on January 29, 2018 and shares to be issued in the first quarter of 2021, assuming target PSU performance for 2018 to 2020 for PSUs awarded on January 29, 2018, plus the reported Summary Compensation Table values for Change in Pension Value and Non-Qualified Deferred Compensation Earnings and All Other Compensation.

\* In 2014, the figures above also show the potential realizable value based on the December 31, 2014 stock price of a special award of performance share units awarded at the closing of the acquisition of VION Ingredients. One-third of the award relating to 2014 performance was earned and vested; the remaining two-thirds of the award relating to 2015 and 2016 annual performance results were not earned and were forfeited. The committee does not consider special award programs to be part of the ongoing compensation program.

Our compensation committee believes that our executive compensation program effectively aligns pay with performance based on the key factors discussed above, thereby aligning executive pay with returns to stockholders and creating a growth-oriented, long-term value proposition for our stockholders. For more information, see

Compensation Discussion and Analysis Executive Overview Pay for Performance included in the Proxy Statement.

*Say On Pay Advisory Vote Results and Stockholder Engagement Process.* We have conducted a stockholder engagement process for the past several years and routinely interact with stockholders throughout the year about executive compensation and other matters. Stockholders are also provided an annual opportunity to provide feedback through an advisory say on pay vote on executive compensation. For 2016, our executive compensation program was significantly redesigned in response to stockholder feedback and say on pay results. At our 2017 and 2018 Annual Meetings, approximately 98.6% and

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### **PROXY SUMMARY**

97.1%, respectively, of the votes cast were in favor of the advisory vote to approve executive compensation. Additionally, in 2018, members of our compensation committee and management reached out to stockholders representing approximately 75% of our outstanding shares and held direct conversations with every stockholder who responded to our engagement request. Overall, we spoke with stockholders representing approximately 38.5% of our outstanding shares, with the chairman of our compensation committee leading the discussions. Stockholder engagement and the outcome of the say on pay vote results will continue to inform future compensation decisions.

*Compensation Program Enhancements.* Over the last several years, the compensation committee and our Board significantly changed our compensation program after reviewing trends in executive compensation and pay-related governance policies and in response to say on pay results and stockholder feedback. We believe that these changes, which included the changes shown in the chart below, significantly enhanced our compensation program by sharpening alignment between executive compensation and the interests of our stockholders.

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### **PROXY SUMMARY**

### GOVERNANCE AND CORPORATE SOCIAL RESPONSIBILITY HIGHLIGHTS

Our company has a history of strong corporate governance. By evolving our governance approach in light of best practices, our Board drives sustained stockholder value and best serves the interests of our stockholders.

### WHAT WE DO

Majority voting for directors

100% independent Board committees 100% directors owning stock Annual election of directors

Compensation recoupment (clawback) policy

Right to call special meeting threshold set at 10%

Provide a majority of compensation in performance-based compensation

Pay for performance based on measurable goals for both annual and long-term awards Balanced mix of awards tied to annual and long-term performance Stock ownership and retention policy

# Corporate Social Responsibility/Sustainability

### WHAT WE DON T DO

- x No supermajority voting requirements in bylaws or charter
- x No poison pill
- x No supplemental executive retirement plans
- **x** No change in control excise tax gross-ups
- No discounted stock options, reload stock options or stock option re-pricing without stockholder approval
- **x** No automatic single-trigger vesting of equity compensation upon a change in control
- x No short-term trading, short sales, transactions involving derivatives, hedging or pledging transactions for executive officers

In addition, for us, respect for the environment and a commitment to the development of sustainable natural ingredients are the foundation on which our company is built. In this regard, we continuously look for new and better ways to optimize nutrition and health for both people and animals and to minimize our environmental impact, all while creating value for our stockholders. Our commitment to social responsibility goes beyond compliance. We operate in ways that, wherever possible, leave a positive impact on the environment, food and feed safety and people s communities and work places. In this regard, during fiscal 2018, we updated the Social Responsibility/Sustainability portion of our corporate website to better reflect and report on our corporate social responsibility and sustainability practices. In addition, during fiscal 2018 Diamond Green Diesel, our joint venture with Valero Energy Corporation, (i) completed the expansion of its production facility to increase the annual production capacity at the facility from 160 million gallons to 275 million gallons of renewable diesel, a biomass-based fuel produced from animal fats,

recycled greases, used cooking oil, inedible corn oil, soybean oil, or other feedstocks that become economically and commercially viable that is interchangeable with petroleum-based diesel fuel but has a carbon lifecycle low enough to meet the most stringent low-carbon fuel standards, and (ii) approved and began work on an additional project to further expand the annual production capacity to 675 million gallons. For more information, please see our Corporate Social Responsibility webpage (https://commitment.darlingii.com/).

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### 251 O Connor Ridge Boulevard, Suite 300

Irving, Texas 75038

### **PROXY STATEMENT**

### FOR AN ANNUAL MEETING OF STOCKHOLDERS

### TO BE HELD MAY 7, 2019

This Proxy Statement is provided to the stockholders of Darling Ingredients Inc. (Darling, we or our company) in connection with the solicitation of proxies by our Board of Directors (the Board) to be voted at an Annual Meeting of Stockholders to be held at the Four Seasons Resort and Club, 4150 N. MacArthur Blvd., Irving, Texas 75038, at 10:00 a.m., local time, on Tuesday, May 7, 2019, and at any adjournment or postponement thereof (the Annual Meeting).

This Proxy Statement and the enclosed proxy is first being sent or made available to stockholders on or about March 27, 2019. This Proxy Statement provides information that should be helpful to you in deciding how to vote on the matters to be voted on at the Annual Meeting.

We are asking you to elect the eleven nominees identified in this Proxy Statement as directors of Darling until the next annual meeting of stockholders, to ratify our selection of KPMG LLP as our registered public accounting firm for our fiscal year ending December 28, 2019, and to vote to approve, on an advisory basis, our executive compensation.

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#### CORPORATE GOVERNANCE

In accordance with the General Corporation Law of the State of Delaware, our Restated Certificate of Incorporation, as amended, and our Amended and Restated Bylaws, our business, property and affairs are managed under the direction of the Board.

#### **Independent Directors**

Under the corporate governance listing standards of the New York Stock Exchange (the NYSE ) and our company s Corporate Governance Guidelines, the Board must consist of a majority of independent directors. In making independence determinations, the Board observes NYSE and Securities and Exchange Commission (SEC) criteria and considers all relevant facts and circumstances. The Board, in coordination with its nominating and corporate governance committee, annually reviews all relevant business relationships any director nominee may have with our company. As a result of its annual review, the Board has determined that, with the exception of Dirk Kloosterboer, each of its other non-employee directors who served during the fiscal year ended December 29, 2018, Charles Adair, D. Eugene Ewing, Linda Goodspeed, Mary R. Korby, Cynthia Pharr Lee, Charles Macaluso, Gary W. Mize, Michael E. Rescoe and Nicole M. Ringenberg, meet the independence requirements of the NYSE and the SEC. Mr. Kloosterboer served as our Chief Operating Officer until his retirement effective October 1, 2017. As a result, he will not be eligible to meet the independence requirements of the NYSE until at least October 1, 2020. Even though Mr. Kloosterboer is not currently determined to be independent, he contributes greatly to the Board and our company through his wealth of experience, expertise and judgment, particularly with respect to our international operations.

#### **Meetings of the Board**

During the fiscal year ended December 29, 2018, the Board held six regular meetings and two special meetings. Each of the then-serving directors attended at least 75% of all meetings held by the Board and all meetings of each committee of the Board on which the applicable director served during the fiscal year ended December 29, 2018.

#### **Communications with the Board**

Stockholders and other interested parties who wish to communicate with the Board as a whole, or with individual directors, may direct any correspondence to the following address: c/o Secretary, Darling Ingredients Inc., P.O. Box 141481, Irving, Texas 75014-1481. The Corporate Secretary will promptly relay all communications to the appropriate directors, other than communications that are unrelated to the duties and responsibilities of the Board or its committees. Those unrelated matters include, without limitation, business solicitations, advertisements and surveys; requests for donations and sponsorships; job referral materials such as resumes; product-related communications; unsolicited ideas and business proposals; and material that is determined to be illegal or otherwise inappropriate.

It is a policy of the Board to encourage directors to attend each annual meeting of stockholders. The Board s attendance allows for direct interaction between stockholders and members of the Board. All of our then-serving directors attended our 2018 annual meeting of stockholders.

#### **Board Leadership Structure**

Under our Board s current leadership structure, we have a combined Chairman of the Board and Chief Executive Officer, an independent Lead Director, Board committees comprised entirely of independent directors and active engagement by all directors. Randall C. Stuewe, our Chief Executive Officer, serves as our Chairman of the Board pursuant to his employment agreement and subject to his continued election to the Board by stockholders. Because the Chairman of the Board is also the Chief Executive Officer, the Board has designated an independent director with robust, well-defined duties to serve as Lead Director to enhance the Board s ability to fulfill its responsibilities independently. We believe that the combined role of Chairman and Chief Executive Officer, together with an empowered independent Lead Director, is at the current time the optimal Board structure to provide independent oversight and hold management accountable while ensuring that our company s strategic plans are pursued to optimize long-term stockholder value.

#### **BOARD LEADERSHIP STRUCTURE**

Chairman of the Board and CEO: Randall C. Stuewe

Independent Lead Director: Charles Macaluso

All Board committees comprised exclusively of independent directors

Active engagement by all directors

#### **Duties and Responsibilities of Lead Director**

Our company has an empowered independent Lead Director who is elected annually by our Board. The Board has most recently appointed Mr. Macaluso as Lead Director. Our Corporate Governance Guidelines establish well-defined duties for the Lead Director. The Lead Director s role includes:

convening and chairing meetings of the independent and non-employee directors as necessary from time to time and advising the Chairman and Chief Executive Officer of decisions reached, and suggestions made, at executive sessions;

approving Board meeting agendas after conferring with the Chairman of the Board and other members of the Board, as appropriate, and potentially adding agenda items at his or her discretion;

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### CORPORATE GOVERNANCE

Board Leadership Structure

approving agendas for executive sessions, the information sent to the Board and Board meeting schedules (to assure that there is sufficient time for discussion of all agenda items);

coordinating the work and meetings of the standing committees of the Board;

acting as liaison between directors, committee chairs and management;

serving as an information resource for other directors;

assisting the Chairman and Chief Executive Officer in the recruitment and orientation of new directors; and

participating, as appropriate, in meetings with company stockholders.

This list of duties of the Lead Director does not fully capture Mr. Macaluso s active role in serving as our Board s Lead Director. Among other things, Mr. Macaluso encourages and facilitates active participation of all directors, regularly speaks with our Chief Executive Officer regarding the business and affairs of our company, generally attends meetings of all Board committees and meets with other members of management from time to time.

#### Leadership Structure Details and Rationale

Our Board is committed to objective, independent leadership for our Board and each of its committees. Our Board views the objective, independent oversight of management as central to effective Board governance, to serving the best interests of our company and our stockholders, and to executing our strategic objectives and creating long-term value. This commitment is reflected in our company s governing documents, our Amended and Restated Bylaws, our Corporate Governance Guidelines, and the governing documents of each of the Board s committees.

Our Board believes that its optimal leadership structure may change over time to reflect our company s evolving needs, strategy, and operating environment; changes in our Board s composition and leadership needs; and other factors, including the perspectives of stockholders and other stakeholders. Accordingly, each year the Board reviews and discusses the appropriate Board leadership structure, including the considerations described above. Based on that assessment and stockholder feedback, our Board believes that the existing structure, with Mr. Stuewe as Chief Executive Officer and Chairman and Mr. Macaluso as Lead Director, is the optimal leadership framework at this time. As a highly regulated global ingredients company for food, feed and fuel, we and our stockholders benefit from an executive Chairman with deep experience in and knowledge of the ingredients industry, our company, and its businesses, and a strong Lead Director with robust, well-defined duties. Our Chairman, as Chief Executive Officer, serves as the primary voice to articulate our strategy of long-term responsible growth, while our Lead Director, together with the other experienced, independent directors, instills objec-

tive independent Board leadership, and effectively engages and oversees management, including by helping to establish our long-term strategy and regularly assessing its effectiveness.

### The Board s Role in Risk Oversight

The Board and each of its committees are involved in overseeing risk associated with our company. In its oversight role, the Board annually reviews our company s strategic plan, which addresses, among other things, the risks and opportunities facing our company. Throughout the year, management reviews any critical issues and actual results compared to the plan with the Board and relevant Board committees. In addition, members of senior management are also available to discuss our company s strategy, plans, results and issues with the Board and Board committees, and regularly attend Board meetings to provide periodic briefings, including with respect to cybersecurity and environmental, health and safety matters. While the Board has the ultimate oversight responsibility for the risk management process, it has delegated certain risk management oversight responsibilities to the Board committees, as set forth in their respective charters. One of the primary purposes of the audit committee, as set forth in its charter, is to act on behalf of the Board in fulfilling its responsibilities to oversee company processes for the management of business/financial risk and for compliance with applicable legal, ethical and regulatory requirements. Accordingly, as part of its responsibilities as set forth in its charter, the audit committee is charged with (i) inquiring of management and our company s outside auditors about significant risks and exposures and assessing the steps management has taken or needs to take to minimize such risks and (ii) overseeing our company s policies with respect to risk assessment and risk management, including the development and maintenance of an internal audit function to provide management and the audit committee with ongoing assessments of our company s risk management processes and internal controls. In connection with these risk oversight responsibilities, the audit committee has regular meetings with our company s management, internal auditors, chief compliance officer and independent, outside auditors. The nominating and corporate governance committee periodically reviews our company s Corporate Governance Guidelines and their implementation, as well as regularly evaluating new and continuing directors for election to the Board. The compensation committee considers risks related to the attraction and retention of talented senior management and other employees as well as risks relating to the design of compensation programs and arrangements. Each committee provides the Board with regular, detailed reports regarding committee meetings and actions. In addition, our company employs a chief compliance officer who provides regular updates to the audit committee on compliance related matters, as well as a chief risk officer who reports directly to our CEO with respect to risk management and provides regular updates and reports to our CEO and Board regarding all of our company s commodity risk positions.

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#### **CORPORATE GOVERNANCE**

Committees of the Board

#### **Committees of the Board**

The Board has a standing nominating and corporate governance committee, audit committee and compensation committee, each of which has a charter setting forth its responsibilities.

# NOMINATING AND CORPORATE GOVERNANCE COMMITTEE

The nominating and corporate governance committee currently consists of Messrs. Macaluso (Chairman) and Ewing and Ms. Korby, each of whom is independent under the rules of the NYSE and the SEC. The nominating and corporate governance committee met three times during the fiscal year ended December 29, 2018. The nominating and corporate governance committee is generally responsible for:

identifying, reviewing, evaluating and recommending potential candidates to serve as directors of our company;

recommending to the Board the number and nature of standing and special committees to be created by the Board;

recommending to the Board the members and chairperson for each Board committee;

developing, recommending and periodically reviewing and assessing our Corporate Governance Guidelines and Code of Conduct and making recommendations for changes to the Board;

establishing and annually re-evaluating and recommending to the Board the standards for criteria for membership for, and the process of selection of, new and continuing directors for the Board;

communicating with our stockholders regarding nominees for the Board and considering whether to recommend these nominees to the Board;

reviewing the findings of the compensation committee with respect to the compensation committee s evaluation of the status of Board compensation and reporting these findings to the Board, along with its recommendation of general principles to be used in determining the form and amount of director compensation;

periodically reviewing corporate governance matters generally and recommending action to the Board where appropriate;

reviewing and addressing any potential conflicts of interest of our directors and executive officers;

developing criteria for and assisting the Board in its annual self-evaluation;

overseeing the annual evaluation of management of our company, including oversight of the evaluation of our Chief Executive Officer by the compensation committee; and

overseeing the implementation and interpretation of, and compliance with, our company s stock ownership guidelines.

# AUDIT COMMITTEE

The audit committee currently consists of Messrs. Ewing (Chairman), Mize and Rescoe and Mses. Pharr Lee and Ringenberg, each of whom is independent under the rules of the NYSE and the SEC. The audit committee continued its long-standing practice of meeting directly with our internal audit staff to discuss the current year s audit plan and to allow for direct interaction between the audit committee members and our internal auditors. The audit committee also meets directly with our independent auditors and our chief compliance officer. The audit committee met four times during the fiscal year ended December 29, 2018, during each of which meetings it also met directly with our independent auditors. The audit committee is generally responsible for:

appointing, compensating, retaining, directing and overseeing our independent auditors;

reviewing and discussing with management and our independent auditors the adequacy of our disclosure controls and procedures and internal accounting controls and other factors affecting the integrity of our financial reports;

reviewing and discussing with management and our independent auditors critical accounting policies and the appropriateness of these policies;

reviewing and discussing with management and our independent auditors any material financial or non-financial arrangements that do not appear on the financial statements and any related party transactions;

reviewing our annual and interim reports to the SEC, including the financial statements and the Management s Discussion and Analysis of Financial Condition and Results of Operations portion of those reports and recommending appropriate action to the Board;

discussing our audited financial statements and any reports of our independent auditors with respect to interim periods with management and our independent auditors, including a discussion with our independent auditors regarding the matters to be discussed under applicable accounting requirements;

reviewing relationships between our independent auditors and our company;

inquiring of management and our independent auditors about significant risks or exposures and assessing the steps management has taken to minimize those risks;

preparing the report of the audit committee required to be included in our proxy statement; and

creating and periodically reviewing our whistleblower policy.

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### **CORPORATE GOVERNANCE**

Code of Business Conduct

The Board has determined that all members of the audit committee are financially literate and has designated each of Messrs. Ewing and Rescoe and Ms. Ringenberg as an audit committee financial expert in accordance with the requirements of the NYSE and the SEC.

Please see page 62 of this Proxy Statement for the Report of the Audit Committee.

# **COMPENSATION COMMITTEE**

The compensation committee currently consists of Mses. Korby (Chairman), Goodspeed and Pharr Lee and Messrs. Adair and Mize, each of whom is independent under the rules of the NYSE and the SEC. The compensation committee met seven times during the fiscal year ended December 29, 2018. The compensation committee is generally responsible for:

establishing and reviewing our overall compensation philosophy and policies;

determining and approving the compensation level of our Chief Executive Officer;

reviewing and approving corporate goals and objectives relevant to the compensation of our executive officers;

evaluating at least annually the performance of our Chief Executive Officer and other executive officers in light of the approved goals and objectives;

examining and making recommendations to the Board from time to time with respect to the overall compensation program for managerial level employees;

reviewing and recommending to the Board for approval new compensation programs;

examining from time to time the overall compensation program for directors, including an evaluation of the status of our Board s compensation in relation to comparable U.S. companies (in terms of size, business sector, etc.), and reporting its findings to the nominating and corporate governance committee;

reviewing our incentive compensation, equity-based and other compensation plans and perquisites on a periodic basis;

drafting and discussing our Compensation Discussion and Analysis required to be included in our annual proxy statement and recommending its inclusion to the Board; and

preparing the report of the compensation committee for inclusion in our annual proxy statement.

The compensation committee may also, by a resolution approved by a majority of the compensation committee, form and delegate any of its responsibilities to a subcommittee so long as such subcommittee is solely comprised of one or more members of the compensation committee and such delegation is not otherwise inconsistent with law and the applicable rules and regulations of the SEC, NYSE or other securities exchange.

Please see page 44 of this Proxy Statement for the Compensation Committee Report.

#### **Code of Business Conduct**

The Board has adopted a Code of Conduct to which all officers, directors and employees, who for purposes of the Code of Conduct are collectively referred to as employees, are required to adhere in addressing the legal and ethical issues encountered in conducting their work. The Code of Conduct requires that all employees avoid conflicts of interest, comply with all laws, rules and regulations, conduct business in an honest and fair manner, and otherwise act with integrity. Employees are required to report any violations of the Code of Conduct and may do so anonymously through our global Internet and telephone information and reporting service. The Code of Conduct includes specific provisions applicable to Darling s principal executive officer and senior financial officers.

The Code of Conduct also addresses our company s procedures with respect to the review and approval of related party transactions that are required to be disclosed pursuant to SEC regulations. The Code of Conduct provides that any transaction or activity, in which Darling is involved, with a related party (which is defined as an employee s child, stepchild, parent, stepparent, spouse, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law, or any person (other than a tenant or employee) sharing the household of an employee of ours, or any entity that is either wholly or substantially owned or controlled by an employee of ours or any of the foregoing persons and any trust of which an employee of ours is a trustee or beneficiary) shall be subject to review by our general counsel so that appropriate measures can be put into place to avoid either an actual conflict of interest or

the appearance of a conflict of interest. Any waivers of this conflict of interest policy must be in writing and be pre-approved by our general counsel.

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### **CORPORATE GOVERNANCE**

Stock Ownership Guidelines

#### Stock Ownership Guidelines; Prohibition on Short-Term and Speculative Trading and Pledging

The Board has adopted stock ownership guidelines to further align the interests of our non-employee directors and officers with those of our stockholders, by requiring the following minimum investment in Darling common stock:

ROLE	MINIMUM OWNERSHIP
Chief Executive Officer	5x base salary
President, Executive Vice Presidents and Named Executive Officers	2.5x base salary
Senior Vice Presidents (or equivalents)	1x base salary
<b>Non-Employee Directors</b> Each person to whom the stock ownership guidelines apply must he	• •
through incentive awards (after sales for the payment of taxes and s options) until such person is in compliance with the stock ownership whether the required investment levels have been met, shares will b common stock on the date(s) acquired; however, shares held on Ma guidelines were adopted) will be valued at the closing price of Dark	p guidelines referred to above. In determining be valued using the closing price of Darling rch 23, 2011 (the date that the stock ownership

from engaging in (i) short-term trading (generally defined as selling Company securities within six months following the purchase), (ii) short sales, (iii) transactions involving derivatives or (iv) hedging transactions. Furthermore, our Chief Executive Officer, our non-employee directors and each other officer who is subject to the requirements of Section 16 of the Securities Exchange Act of 1934, as amended (the Exchange Act ), is prohibited from holding Company securities in a margin account or pledging Company securities as collateral for a loan.

#### **Governance Documents**

Copies of the Corporate Governance Guidelines, the Board committee charters and the Code of Conduct are available on our website at http://ir.darlingii.com/corporate-governance-documents. Stockholders may request copies of these

documents free of charge by writing to Darling Ingredients Inc., 251 O Connor Ridge Blvd., Suite 300, Irving, Texas 75038, Attn: Investor Relations.

### **Compensation Committee Interlocks and Insider Participation**

During the fiscal year ended December 29, 2018, Messrs. Adair and Mize and Mses. Korby, Goodspeed and Pharr Lee served on the compensation committee. No compensation committee member (i) was an officer or employee of Darling, (ii) was formerly an officer of Darling or (iii) had any relationship requiring disclosure under the SEC s rules governing disclosure of related person transactions. During the fiscal year ended December 29, 2018, we had no interlocking relationships in which (i) an executive officer of Darling served as a member of the compensation committee of another entity, one of whose executive officers served on the compensation committee of Darling, (ii) an executive officer of Darling served as a director of another entity, one of whose executive officer served as a member of the compensation committee of Darling, (ii) an executive officer of Darling served as a member of the compensation committee of Darling, or (iii) an executive officer of Darling served as a member of the compensation committee of Darling, or (iii) an executive officer of Darling served as a member of the compensation committee of Darling, or (iii) an executive officer of Darling served as a director of Darling served as a member of the compensation committee of another entity, one of whose executive officer served as a director of Darling served as a director of Darling served as a director of Darling served as a member of the compensation committee of another entity, one of whose executive officers served as a director of Darling.

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### PROPOSAL 1

#### ELECTION OF DIRECTORS

#### Introduction

Our current Board consists of eleven members. The nominating and corporate governance committee recommended and the Board approved the nomination of the following eleven nominees for election as directors at the Annual Meeting: Charles Adair, D. Eugene Ewing, Linda Goodspeed, Dirk Kloosterboer, Mary R. Korby, Cynthia Pharr Lee, Charles Macaluso, Gary W. Mize, Michael E. Rescoe, Nicole M. Ringenberg and Randall C. Stuewe. Each of the director nominees currently serves on the Board and was elected by the stockholders at our 2018 Annual Meeting of Stockholders, except for Ms. Ringenberg who was added by the directors to the Board on November 5, 2018. Ms. Ringenberg was recommended by a third-party search firm that we had engaged to identify suitable director candidates.

At the Annual Meeting, the nominees for director are to be elected to hold office until the next annual meeting of stockholders and until their successors have been elected and qualified. Each of the nominees has consented to serve as a director if elected. If any of the nominees become unable or unwilling to stand for election as a director (an event not now anticipated by the Board), proxies will be voted for a substitute as designated by the Board. The following sets forth information regarding the age, gender and tenure of the Board nominees as a whole.

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# PROPOSAL 1 ELECTION OF DIRECTORS

Nominees

Set forth below is the age, principal occupation and certain other information for each of the nominees for election as a director.

## **Randall C. Stuewe**

Director since 2003

#### Age: 56

Mr. Stuewe has served as our Chairman and Chief Executive Officer since February 2003. From 1996 to 2002, Mr. Stuewe worked for ConAgra Foods, Inc. (ConAgra) as executive vice president and then as president of Gilroy Foods. Prior to serving at ConAgra, he spent twelve years in management, sales and trading positions at Cargill, Incorporated. Mr. Stuewe currently serves as a director of Teays River Investments, LLC, a privately held agribusiness holding company.

## **Skills and Qualifications**

Mr. Stuewe brings a seasoned set of management and operating skills to Darling s Board. The Company believes Mr. Stuewe s 30 plus years of experience at various agriculture processing businesses qualifies him to be both Chairman and Chief Executive Officer.

## **Charles Adair**

Director since 2017

## Age: 67

Compensation Committee

Mr. Adair retired as Vice Chairman at BMO Capital Markets, a financial services provider, in August 2016. While at BMO Capital Markets Mr. Adair was responsible for initiating and negotiating investment banking transactions in the Food & Agribusiness sectors. Before joining BMO Capital Markets, he was Senior Vice President and manager of the

Harris Capital Markets Group, also a financial services provider, which became the nucleus of the BMO Capital Markets Chicago office. Prior to BMO, Mr. Adair was Director of North American Mergers and Acquisitions for the Australian based agribusiness firm Elders Grain, Inc. where he initiated and executed acquisitions. Early in his career, Mr. Adair held senior positions in domestic and export cash grain trading, futures trading, and transportation logistics with Consolidated Grain and Barge Co. During the past five years, Mr. Adair also served as an independent director of Aryzta AG, a public global bakery business based in Zurich, Switzerland, where he served as chairman of the remuneration committee.

## **Skills and Qualifications**

With over 37 years of experience in the global Food & Agribusiness marketplace, advising and consolidating poultry, pork, beef and by-product recycling companies, in addition to other related sectors, Mr. Adair brings specific industry expertise and financial markets knowledge relevant to Darling s global business.

## PROPOSAL 1 ELECTION OF DIRECTORS

Nominees

## **D.** Eugene Ewing

Director since 2011

Age: 70

Audit Committee

- Chairman

Nominating and Corporate Governance Committee

Mr. Ewing has been the managing member of Deeper Water Consulting, LLC, a private wealth and business consulting company since March, 2004. Previously, Mr. Ewing was with the Fifth Third Bank. Prior to that, Mr. Ewing was a partner in Arthur Andersen LLP. Mr. Ewing currently serves as a director of the following companies: Compass Diversified Holdings, where he serves as chairman of the audit committee and as a member of the compensation and nominating/corporate governance committees; and Protech Home Medical Corp., where he serves as chairman of the audit committee. Mr. Ewing is on the advisory board for the Von Allmen School of Accountancy at the University of Kentucky. Mr. Ewing is also a director of a private trust company located in Wyoming.

## **Skills and Qualifications**

As a former partner with a respected independent registered accounting firm and with over 30 years of business planning and transaction experience in a wide variety of industries and circumstances, Mr. Ewing brings to our Board a substantial level of experience with and understanding of complex accounting, reporting and taxation issues, SEC filings and corporate merger and acquisition transactions. Mr. Ewing s financial certification and education along with his current and past experiences qualify him to be the Chairman of our audit committee and to serve as one of its financial experts.

## Linda Goodspeed

Director since 2017

## Age: 57

## **Compensation Committee**

Ms. Goodspeed is the retired Chief Operating Officer and a Managing Partner at WealthStrategies Financial Advisors, a registered investment advisory firm, positions she held from 2007 until her retirement in 2017, and currently serves as a member of the board of directors of each of the following companies: American Electric Power Company, Inc., where she serves on the nuclear oversight, audit and policy committees; and AutoZone, Inc., where she serves on the audit and compensation committees. She had served as Senior Vice President and Chief Information Officer of The ServiceMaster Company, a provider of home services, from 2011 to 2014. From 2008 to September 2011, Ms. Goodspeed served as Vice President, Information Systems and Chief Information Officer for Nissan North America, Inc., a subsidiary of Nissan Motor Company, a global manufacturer of vehicles. From 2001 to 2008, Ms. Goodspeed served as Executive Vice President at Lennox International Inc., a global manufacturer of air conditioning, heating and commercial refrigeration equipment. During the past five years, Ms. Goodspeed also served as a director of the Columbus McKinnon Corp. and Global Power Equipment Group Inc.

## **Skills and Qualifications**

Ms. Goodspeed s extensive experience in management roles and as a member of the board of directors of public companies makes her well qualified to serve as a director on our Board. She has held multiple key strategic and operational roles with several large global companies and in information technology and currently serves on two other boards of public companies. Ms. Goodspeed is also a registered investment advisor.

## PROPOSAL 1 ELECTION OF DIRECTORS

Nominees

#### **Dirk Kloosterboer**

Director since 2014

Age: 64

Mr. Kloosterboer served as our Chief Operating Officer from January 2014 until his retirement in October 2017. He served as chief operations officer and a director and vice chairman of the board of VION N.V. from 2008 until we acquired VION Ingredients in January 2014, which is now known as Darling Ingredients International. From September 2012 to April 2013, Mr. Kloosterboer served as chief executive officer of VION N.V. Mr. Kloosterboer currently serves as a member of the Supervisory Boards of Bolsius International B.V. and Avebe.

## **Skills and Qualifications**

Under Mr. Kloosterboer s leadership, VION Ingredients made more than ten acquisitions, expanding into the gelatin and casings businesses and extending VION Ingredients geographic presence to China, Brazil, the United States, Japan and Australia. Mr. Kloosterboer is a highly seasoned international business executive and, through his long tenure at VION Ingredients, Mr. Kloosterboer brings extensive experience in the international animal by-products industry to our Board.

## Mary R. Korby

Director since 2014

Age: 74

**Compensation Committee** 

- Chairman

Nominating and Corporate Governance Committee

Ms. Korby retired as a partner of the law firm of K&L Gates LLP, after having practiced law for more than 19 years as a partner at the law firms of K&L Gates LLP and previously, Weil Gotshal & Manges LLP. During her legal practice, Ms. Korby advised boards of directors and companies regarding securities law compliance, stock exchange listings, disclosure issues and corporate governance, as well as tender offers, joint ventures and mergers and acquisitions, including complex cross-border public and private transactions in diverse industries such as chemicals, defense, recycling, green energy, aviation, and manufacturing.

## **Skills and Qualifications**

As a former partner at two major, global law firms, Ms. Korby brings to our Board a substantial level of experience with an understanding of complex merger and acquisition transactions, securities law compliance, governance and other Board-related matters. Ms. Korby also serves as Chairman of our compensation committee, where she utilizes her extensive experience in counseling companies on governance and other corporate matters, including executive compensation issues.

## PROPOSAL 1 ELECTION OF DIRECTORS

Nominees

## **Cynthia Pharr Lee**

Director since 2016

Age: 70

Audit Committee

**Compensation Committee** 

Ms. Pharr Lee is chairman of Dala Communications, a marketing communications firm. From 1989 to 1996, Ms. Pharr Lee was CEO of Tracy-Locke/Pharr Public Relations, a division of Tracy-Locke which is a subsidiary of Omnicom (NYSE:OMC). During her lengthy career as a communications executive and corporate board member, Ms. Pharr Lee has counseled diverse companies regarding reputation and risk management; marketing, branding and digital communications; strategy; corporate social responsibility; media relations and investor relations. Ms. Pharr Lee has served as a director of Lightstone Value Plus REIT V and its predecessor since 2007, where she serves on the audit and nominating committees. In November 2015, she joined the board of Auto Club Enterprises (AAA). Previously, she has served on the boards of CEC Enterprises (NYSE:CEC) and Spaghetti Warehouse (NASDAQ). In 2008, Ms. Pharr Lee co-founded Texas Women Ventures, a private equity firm, where she continues to serve on the investment committee. For NACD, Ms. Pharr Lee is director emeritus of the North Texas chapter and has earned NACD s designation of Board Leadership Fellow and also completed its CERT Cybersecurity Oversight Certification. She has also completed Harvard University s Executive Education Compensation Committee Institute and earned certification in digital marketing from its Division of Continuing Education.

## **Skills and Qualifications**

As an experienced public company board member and communications executive, Ms. Pharr Lee brings to our Board substantial experience with marketing, branding and communications, reputation and risk management, strategy and other relevant Board matters.

## **Charles Macaluso**

Director since 2002

Age: 75

Lead Director

Nominating and Corporate Governance Committee - Chairman Since 1998, Mr. Macaluso has been a principal of Dorchester Capital, LLC, a management consulting and corporate advisory service firm focusing on operational assessment, strategic planning and workouts. From 1996 to 1998, he was a partner at Miller Associates, Inc., a workout, turnaround partnership focusing on operational assessment, strategic planning and crisis management. Mr. Macaluso currently serves as a director of the following companies: GEO Specialty Chemicals, where he serves as the chairman of the board; Global Power Equipment Group Inc., where he serves as chairman of the board; and Pilgrim s Pride Corporation, where he serves on the audit committee. During the past five years, Mr. Macaluso also served as a director of the Elder Beerman Stores Corp., Global Crossing Limited and Woodbine Acquisition Corporation.

# **Skills and Qualifications**

Mr. Macaluso brings substantial experience from both private equity and public company exposure. His extensive experience serving on the boards of directors of numerous public companies brings to our Board valuable experience in dealing with the complex issues facing boards of directors today and makes him duly qualified to serve as our Lead Director.

# PROPOSAL 1 ELECTION OF DIRECTORS

Nominees

Gary W. Mize

Director since 2016

Age: 68

Audit Committee

**Compensation Committee** 

Since October 2009, Mr. Mize has held the position of partner and owner at MR & Associates, a provider of consulting and advisory services to agricultural based businesses. Mr. Mize served as President of Rawhide Energy LLC, an ethanol company, from April 2007 to April 2009. He also served as non-executive Chairman at Ceres Global AG, a Canadian public company that serves as a vehicle for agribusiness investments, from December 2007 to April 2010, and has served as an independent director of Ceres Global AG since October 2013, where he currently serves as the chairman of the audit committee and the nominating and corporate governance committee. Mr. Mize has also served as a director of Gevo, Inc. since 2011, where he currently serves as the audit committee chairman and as a member of the compensation committee. In addition, Mr. Mize served Noble Group, Hong Kong, as Global Chief Operating Officer and Executive Director from July 2003 to December 2005 and Non-Executive Director from December 2006. Previously, he was President of the Grain Processing Group at ConAgra Foods, Inc., President and Chief Executive Officer of ConAgra Malt and held various positions at Cargill, Incorporated.

## **Skills and Qualifications**

Mr. Mize brings international business experience to the Board having previously held expatriate positions in Switzerland, Brazil and Hong Kong. His international experience, coupled with more than 35 years of experience in agribusiness make him a valuable addition to our Board.

Michael E. Rescoe

Director since 2017

Age: 66

#### Audit Committee

Mr. Rescoe served as executive vice-president and chief financial officer of Travelport Ltd. (travel services), a privately-held company controlled by The Blackstone Group (BX), from November 2006 until October 2009. He served as executive vice president and chief financial officer of the Tennessee Valley Authority, a federal corporation that is the nation s largest public power provider, from July 2003 until November 2006. Mr. Rescoe was a senior officer and the chief financial officer of 3Com Corporation, a global technology manufacturing company specializing in Internet connection technology for both voice and data applications, from April 2000 until November 2002. During 1999 and 2000, Mr. Rescoe was associated with Forstman Little & Company, a leveraged buyout firm. Prior thereto, Mr. Rescoe was chief financial officer of PG&E Corporation, a power and natural gas energy holding company, from 1997. For over a dozen years prior to that, Mr. Rescoe was a senior investment banker with Kidder, Peabody & Co. and a senior managing director of Bear Stearns specializing in strategy and structured financing. From May 2011 until February 2014, Mr. Rescoe served on our Board, where he served as a member of the audit and compensation committees, and from December 2003 until October 2011, Mr. Rescoe served as a director of Global Crossing Ltd., where he served as chairman of the audit committee. From July 2014 until April 2018, Mr. Rescoe also served as a director of Global Power Equipment Group Inc.

## **Skills and Qualifications**

Mr. Rescoe s strong financial background provides financial expertise to the Board, including a deep understanding of financial statements, corporate finance, accounting and capital markets and qualifies him to serve as one of the financial experts of the audit committee. His prior service on our Board gives him a thorough understanding of our feed ingredients business.

## PROPOSAL 1 ELECTION OF DIRECTORS

Nominees

Nicole M. Ringenberg

Director since November 2018

Age: 57

Audit Committee

Ms. Ringenberg worked for Monsanto Company, a global leader in sustainable agriculture solutions, for over 32 years through June 2018, during which she served in numerous management roles, including Vice President and Controller from 2009 to June 2018, Vice President, Global Commercial Operations and Finance from 2007 to 2009, and CEO, Asia Pacific Region from 2004 to 2007.

## **Skills and Qualifications**

Ms. Ringenberg s experience as an executive across multiple disciplines at a leading, global agribusiness company makes here a valuable addition to our Board. Her experience in the areas of corporate strategy, P&L responsibility and global finance provide a deeply informed global perspective and qualifies her to serve as one of the financial experts of the audit committee.

# PROPOSAL 1 ELECTION OF DIRECTORS

Nominees

## **Director Nomination Process**

The Board is responsible for approving nominees for election as directors. To assist in this task, the nominating and corporate governance committee is responsible for reviewing and recommending nominees to the Board. This committee is comprised solely of independent directors as defined by the rules of the NYSE and the SEC.

The Board has a policy of considering director nominees recommended by our stockholders. A stockholder who wishes to recommend a prospective Board nominee for the nominating and corporate governance committee s consideration can write to the Nominating and Corporate Governance Committee, c/o Secretary, Darling Ingredients Inc., P.O. Box 141481, Irving, Texas 75014-1481. In addition to considering nominees recommended by stockholders, our nominating and corporate governance committee also considers prospective Board nominees recommended by current directors, management and other sources. Our nominating and corporate governance committee evaluates all prospective Board nominees in the same manner regardless of the source of the recommendation.

As part of the nomination process, our nominating and corporate governance committee is responsible for reviewing with the Board periodically the appropriate skills and characteristics required of directors in the context of the current make-up of the Board. This assessment includes issues of judgment, diversity, experience and skills. In evaluating prospective nominees, including nominees recommended by stockholders, our nominating and corporate governance committee looks for the following minimum qualifications, qualities and skills:

highest personal and professional ethics, integrity and values;

outstanding achievement in the individual s personal career;

breadth of experience;

ability to make independent, analytical inquiries;

ability to contribute to a diversity of viewpoints among board members;

willingness and ability to devote the time required to perform board activities adequately (in this regard, the committee will consider the number of other boards of directors on which the individual serves); and

ability to represent the total corporate interests of our company (a director will not be selected to, nor will he or she be expected to, represent the interests of any particular group).

As set forth above, our nominating and corporate governance committee considers diversity as one of a number of factors in identifying nominees for director. It does not, however, have a formal policy in this regard. The committee views diversity

broadly to include diversity of experience, skills and viewpoint as well as traditional diversity concepts such as race, national origin and gender. The committee considers its current practice to be effective in identifying nominees for director who are able to contribute to the Board from diverse points of view.

Stockholders who wish to submit a proposal for inclusion of a nominee for director in our proxy materials must also comply with the deadlines and requirements of our Amended and Restated Bylaws and of Rule 14a-8 of the Exchange Act promulgated by the SEC. Please see Additional Information in this Proxy Statement for more information regarding the procedures for submission by a stockholder of a director nominee or other proposals.

# **Required Vote**

To be elected, each nominee for director must receive a majority of all votes cast (assuming a quorum is present) with respect to that nominee s election. Abstentions and broker non-votes will not be counted as a vote cast with respect to a nominee.

## **Recommendation of the Board**

The Board recommends that stockholders vote FOR each of the nominees set forth in Proposal 1.

#### OUR MANAGEMENT

## **Executive Officers and Directors**

Our executive officers and directors, their ages and their positions as of March 13, 2019, are as follows. Our executive officers serve at the discretion of the Board.

NAME	AGE	POSITION		
Randall C. Stuewe	56	Chairman of the Board and Chief Executive Officer		
Brad Phillips	59	<b>Executive Vice President</b>	Chief Financial Officer	
John O. Muse	70	<b>Executive Vice President</b>	Chief Administrative Officer	
		<b>Executive Vice President</b>	Specialty Ingredients and Chief Strategy	
John Bullock	62	Officer		
Rick A. Elrod	58	<b>Executive Vice President</b>	Darling U.S. Rendering Operations	
Jan van der Velden	55	<b>Executive Vice President</b>	International Rendering and Specialties	
Jos Vervoort	60	<b>Executive Vice President</b>	Rousselot	
John F. Sterling	55	<b>Executive Vice President</b>	General Counsel and Secretary	
Charles Adair <sup>(2)</sup>	67	Director		
D. Eugene Ewing <sup>(1) (3) (4)</sup>	70	Director		
Linda Goodspeed <sup>(2)</sup>	57	Director		
Dirk Kloosterboer	64	Director		
Mary R. Korby <sup>(2) (3)</sup>	74	Director		
Cynthia Pharr Lee <sup>(1) (2)</sup>	70	Director		
Charles Macaluso <sup>(3)</sup>	75	Director		
Gary W. Mize <sup>(1) (2)</sup>	68	Director		
Michael E. Rescoe <sup>(1)(4)</sup>	66	Director		
Nicole M. Ringenberg <sup>(1) (4)</sup>	57	Director		

1. Member of the audit committee.

- 2. Member of the compensation committee.
- 3. Member of the nominating and corporate governance committee.
- 4. In accordance with requirements of the SEC and the NYSE listing requirements, the Board has designated Messrs. Ewing and Rescoe and Ms. Ringenberg as audit committee financial experts.

# **OUR MANAGEMENT**

**Executive Officers and Directors** 

For a description of the business experience of Messrs. Stuewe, Adair, Ewing, Kloosterboer, Macaluso, Mize and Rescoe and Mses. Goodspeed, Korby, Pharr Lee and Ringenberg, see Proposal 1 Election of Directors.

**Brad Phillips** has served as our Executive Vice President Chief Financial Officer since January 2018. He has served in a number of different capacities for the Company since 1988. Most recently he served as our Vice President Treasurer since May 2014. Previously, he held the positions of Treasurer from January 1993 to May 2014, Assistant Treasurer from January 1991 to January 1993, and Assistant Controller from October 1988 to January 1991. Prior to that, he was the Corporate Accounting Manager at Republic Health Corporation from 1984 to 1988, and from 1982 to 1984 he served in the audit group at Arthur Andersen.

John O. Muse has served as Executive Vice President Chief Administrative Officer since January 2018. Prior to that, he served as our Chief Financial Officer from December 2014 to March 2017, our Chief Synergy Officer from January 2014 to December 2014, our Executive Vice President Chief Administrative Officer from September 2012 to December 2013, our Executive Vice President Finance and Administration from February 2000 to September 2012 and Vice President and Chief Financial Officer from October 1997 to February 2000. Prior to that, he was Vice President and General Manager at Consolidated Nutrition, L.C. from 1994 to 1997. He also held the position of Vice President of Premiere Technologies, a wholly-owned subsidiary of Archer-Daniels Midland Company from 1992 to 1994. From 1971 to 1992, Mr. Muse was Assistant Treasurer and Assistant Secretary at Central Soya Company, Inc.

**John Bullock** has served as our Executive Vice President Chief Strategy Officer since January 2014 and has been in charge of our U.S. Specialty Ingredients businesses since 2015. Prior to that, he served as our Senior Vice President Business Development from May 2012 to December 2013. Mr. Bullock began his career at General Mills, Inc. in 1978 in ingredient purchasing and risk management. From 1991 to 2004, Mr. Bullock worked for ConAgra Foods Inc., where he led the mergers and acquisitions group of the ConAgra Trading and Processing Companies, with responsibility for leading the company s growth initiatives and acquiring numerous businesses throughout the world. From 2004 to May 2012, Mr. Bullock operated JBULL INC., a boutique consulting firm he formed specializing in enhancing margin opportunities for agricultural business expansions and developing renewable fuels, during which time he consulted on numerous projects for our company, including its effort in the development and construction of the Diamond Green Diesel facility.

**Rick A. Elrod** has served as our Executive Vice President Darling U.S. Rendering Operations since April 2015. He has extensive experience in raw material procurement and plant operations, having served the Company in various managerial capacities since joining our subsidiary, Griffin Industries, in 1984. Most recently, he served as the Company s Senior Vice President Eastern Region from January 2011 to April 2015. Mr. Elrod is involved in several state associations within the industry as well as the National Chicken Council, the U.S. Poultry Protein Council and the National Renderers Association.

Jan van der Velden has served as our Executive Vice President International Rendering and Specialties since October 2017. He has served in a number of different capacities for Darling Ingredients International (formerly known as VION Ingredients) since June 1989. Most recently, he has served as the Executive Vice President ERS from

January 2014 to October 2017, Managing Director of ERS for VION Ingredients from March 2012 to January 2014, and the Vice President Raw Materials & Logistics for VION Ingredients from January 2001 to March 2012. From May 2005 to March 2012, he also served as the managing director of VION Ingredients Germany. He also served as a member of the board of VION Ingredients.

**Jos Vervoort** has served as our Executive Vice President Rousselot since May 2017. He has served in a number of different capacities for Darling Ingredients International (formerly known as VION Ingredients) since March 2006. Most recently, he served as Vice President of Rousselot from November 2015 to May 2017. From January 2008 to November 2015, he served as Managing Director of Rousselot EMEA. He also served as a member of the board of VION Ingredients.

**John F. Sterling** has served as our Executive Vice President General Counsel and Secretary since August 2007. From 1997 to July 2007, Mr. Sterling worked for Pillowtex Corporation, where he served as Vice President, General Counsel and Secretary since 1999. Mr. Sterling began his career with the law firm of Thompson & Knight LLP, where he was a member of the firm s corporate and securities practice area.

## EXECUTIVE COMPENSATION

## **Compensation Discussion and Analysis**

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The following discussion and analysis contains statements regarding future individual and company performanc targets and goals. These targets and goals are disclosed in the limited context of our company s compensation programs and are not statements of management s expectations or estimates of results or other guidance.

Our Compensation Discussion and Analysis describes the key features of our executive compensation program and the compensation committee s (the committee s ) approach in deciding fiscal 2018 compensation for our named executive officers (also referred to as our NEOs):

NAME

TITLE

Randall C. Stuewe	Chairman and Chief Executive Officer		
Brad Phillips	Executive Vice President Chief Financial Officer		
Jan van der Velden	Executive Vice President	International Rendering and Specialties	
Rick A. Elrod	Executive Vice President	Darling U.S. Rendering Operations	
Jos Vervoort	Executive Vice President	Rousselot	

All of our NEOs are based in the United States, except for Messrs. van der Velden and Vervoort, who are based in Europe at our corporate offices in Son, the Netherlands. Messrs. van der Velden s and Vervoort s compensation is denominated in euros and translated into U.S. dollars herein at the average exchange rate during 2018 of 1.181820.

## **Executive Overview**

## **COMPANY PERFORMANCE HIGHLIGHTS**

#### **Our Business**

Our company is a global developer and producer of sustainable natural ingredients from edible and inedible bio-nutrients, creating a wide range of ingredients and customized specialty solutions for customers in the pharmaceutical, food, pet food, feed, industrial, fuel, bioenergy, and fertilizer industries. With operations on five continents, the company collects and transforms all aspects of animal by-product streams into usable and specialty ingredients, such as collagen, edible fats, feed-grade fats, animal proteins and meals, plasma, pet food ingredients, organic fertilizers, yellow grease, fuel feedstocks, green energy, natural casings and hides. The company also recovers and converts recycled oils (used cooking oil and animal fats) into valuable feed and fuel ingredients, and collects and processes residual bakery products into feed ingredients. In addition, the company provides environmental services, such as grease trap collection and disposal services to food service establishments. Our operations are organized into three segments: Feed Ingredients, Fuel Ingredients and Food Ingredients. Our Fuel Ingredients segment includes our share of the results of our equity investment in Diamond Green Diesel Holdings LLC (DGD), a joint venture with Valero Energy Corporation, to convert animal fats, recycled greases, used cooking oil, inedible corn oil, soybean oil, or other feedstocks that become economically and commercially viable into renewable diesel, a biomass-based fuel that is interchangeable with petroleum-based diesel fuel but has a carbon lifecycle low enough to meet the most stringent low-carbon fuel standards.

## **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

#### **2018 Business Highlights**

Fiscal 2018 presented a challenging operating environment, as our business continued to experience the impacts of a continued multi-year deflationary cycle within the agriculture sector and continued pricing pressure from increased global supplies of grains, proteins and oilseeds. Despite these challenging operating conditions, we continued to successfully execute on our strategy to de-lever and to achieve operational and financial improvements intended to stabilize and grow profitability in businesses and geographic areas where sustainable and predictable margins can be achieved, as exemplified by the following:

## **2018 PERFORMANCE HIGHLIGHTS**

## Key Operating Accomplishments

- <sup>n</sup> Invested \$108 million in growth acquisitions with no net borrowings, resulting in a reduction in the company s total debt to EBITDA ratio to 3.13 from 3.47 in 2017.
- <sup>n</sup> DGD finished the year debt free, while at the same time expanding production capacity by 70%.
- <sup>n</sup> Improved working capital (inventory, receivables, prepaids, accounts payable and accrued expenses) by \$10.5 million year-over-year.
- <sup>n</sup> Diminished the impact of declining finished product prices on margins by appropriately adjusting raw material pricing globally.
- <sup>n</sup> Increased our total system raw material volumes by 3.3% year-over-year, thereby increasing the amount of our finished product for sale.
   *Growth Achievements*
- <sup>n</sup> Completed the expansion of DGD s production facility to increase annual production capacity from 160 million gallons to 275 million gallons of renewable diesel and to expand outbound logistics to better service the many developing low carbon fuel markets around North America and worldwide.

- <sup>n</sup> Approved the DGD joint venture moving forward with an additional expansion project expected to be completed in the fourth quarter of 2021, which will grow the facility s annual production capacity by an additional 400 million gallons from the current capacity of 275 million gallons of renewable diesel to 675 million gallons of renewable diesel, provide the capability to separate naphtha, a byproduct of the production process, for sale into low carbon fuel markets and expand inbound and outbound logistics to better service the many developing low carbon fuel markets around North America and worldwide.
- <sup>n</sup> Implemented a growth strategy for our collagen peptide business, through approval of expansion projects in Belgium (Ghent), Brazil (Amparo and Epitacio) and France (Angoulême), thereby enabling us to better serve the fast-growing markets for this specialty protein ingredient.
- <sup>n</sup> Completed bolt-on acquisitions in the United States of a rendering and used cooking oil collection business, thereby helping us to better serve our customers and the growing feedstock demand from DGD, and a wet pet food ingredient business, thereby further expanding our premium protein business for the growing pet food industry.
- <sup>n</sup> Completed the acquisition of a food grade animal fat processing business in Poland, thereby enlarging our production portfolio with high-end food grade fats and strengthening our current position in Poland, an important growth area.
- <sup>n</sup> Expanded our organic fertilizer business through upgrades to our existing facilities in the United States and the acquisition of a new organic fertilizer production facility in California to meet the needs of organic growers operating in California and the entire western region of the United States.
- <sup>n</sup> Completed construction of a new rendering plant in Grapeland, Texas, a new digester facility in Denderleeuw, Belgium, and a new blood processing facility in Mering, Germany, as well as a major expansion project at our rendering facility in Los Angeles, California.
- <sup>n</sup> Completed a major expansion project at our existing facility in Wahoo, Nebraska and continued construction of a new rendering plant next to our existing facility in Wahoo, Nebraska.
- <sup>n</sup> Completed construction and startup of our first full-scale black soldier fly protein conversion facility in EnviroFlight, LLC, our joint venture with Intrexon Corporation.
   *Realigned Capital Structure for Operating Conditions and Future Growth*
- <sup>n</sup> Successfully refinanced the company s 4.75% senior Euro-notes due 2022 through the issuance of new 3.625% senior Euro-notes due 2026, thereby reducing interest costs and providing more flexibility going forward.

## **Pay for Performance**

The committee has designed our executive compensation program to deliver pay in alignment with corporate, business unit and individual performance primarily based on the following three factors, which in turn are expected to align executive pay with returns to stockholders over time:

Expansion of our company, both organically and through acquisitions, as well as through investments, such as DGD, within the context of the business cycle, as our scale creates the platform for future growth and influences the stability of our company s earnings;

## **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

Our effectiveness in deploying capital when compared to our Performance Peer Group (as defined on page 33 below); and

The total shareholder return of our company as compared to our Performance Peer Group. Pricing of our finished products is heavily influenced by global grain and oilseed supplies, meat production trends, crude oil pricing and foreign currency values. We have diversified our business significantly during the last few years and remain a growth-oriented company focused on creating long-term value for our stockholders. However, deflationary cycles within the global commodity markets can have a significant impact on the price of our common stock, as it did in 2015. As such, we believe that the current best indicator of our long-term performance versus our Performance Peer Group is a comparison of how competitively we deploy capital versus our Performance Peer Group as measured by a return on capital standard. The other primary factor in aligning our pay and performance is whether we have remained a growth-oriented company as measured by EBITDA, which is also the numerator for return on capital.

Performance against pre-established EBITDA goals was a key element of our **2018 annual incentive plan**. In the last several years, we have used key acquisitions and a joint venture project to transform our platform and build future value through segment and product diversification and global expansion. EBITDA growth exceeding that of the median of our Performance Peer Group will result in greater annual incentive plan payouts, while shortfalls in EBITDA will result in below target payouts. As the chart below indicates, our CEO s total realizable compensation is well-aligned with our EBITDA performance.

- (1) For comparison purposes, 2016 Proforma Adjusted Combined EBITDA (non-GAAP) is also shown using 2014 exchange rates for the comparative period to enhance the visibility of the underlying business trends, excluding the impact of translation arising from foreign currency exchange rate fluctuations. Our company had no material foreign operations prior to fiscal 2014, which is the year that our company acquired our Darling Ingredients International businesses from VION Holding, N.V.
- (2) For comparison purposes, 2017 Proforma Adjusted Combined EBITDA (non-GAAP) is also shown using 2014 exchange rates, which results in an increase of \$50.8 million in EBITDA, and including \$92.9 million in EBITDA attributable to DGD and our North American biofuel operations that relates to 2017 performance. The \$92.9 million in EBITDA relates to U.S. blenders tax credits for which DGD and our company are eligible, which

for fiscal 2017 were not retroactively approved by Congress until February 2018. Although this \$92.9 million in EBITDA is not included in the company s or DGD s 2017 financial statements, since it directly related to 2017 performance and was included in the company s internal 2017 operating plan, in accordance with the annual incentive plan it was included for purposes of determining the achievement level of adjusted EBITDA used to calculate the payouts under the 2017 annual incentive plan.

(3) For comparison purposes, 2018 Proforma Adjusted Combined EBITDA (non-GAAP) is also shown using 2014 exchange rates, which results in an increase of \$33.3 million in EBITDA, and excludes the \$92.9 million in EBITDA related to U.S. blenders tax credits attributable to DGD and our North American biofuel operations that was received in 2018 but relates to 2017 performance, as further described above. As of the date of this Proxy Statement, Congress had not yet acted to reinstate the blenders tax credit for calendar year 2018. Should Congress retroactively reinstate the blenders tax credit for 2018 at its historic level of \$1.00 per gallon, this would result in an additional estimated \$87.4 million in EBITDA related to 2018 performance (\$8.7 million attributable to Darling s North American biofuel operations and \$78.7 million attributable to Darling s share of DGD), which would result in a supplemental payment to the participants under the 2018 annual incentive program. For more information, see Components of Fiscal 2018 Executive Compensation Program Annual Incentive Compensation 2018 Performance Results and Award Payouts contained later in this Compensation Discussion and Analysis section of the Proxy Statement beginning on page 39.

## **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

YEAR	2014*	2015	2016	2017	2018
CEO Pay Measure:					
Realizable Pay 1-Year	\$ 8,463	\$ 3,609	\$ 7,148	\$ 8,183	\$4,292
% Change		-57%	98%	14%	-48%
Realizable Pay 1-Year (excl. Special)	\$ 6,647	\$ 3,609	\$7,148	\$ 8,183	\$4,292
% Change		-46%	98%	14%	-48%
Absolute Performance Measure:					
Reported Proforma Adjusted Combined EBITDA (non-GAAP)	\$ 594.2	\$ 558.3	\$ 534.2	\$ 480.8	\$596.8

## NOTES:

EBITDA includes our DGD joint venture, but excludes transaction-related costs and foreign currency exchange impact on EBITDA. See Appendix A for a reconciliation to GAAP.

Realizable pay reflects the actual cash and intrinsic value of equity incentives awarded in a given year, using the stock price at the end of the year. For example, for 2018, realizable pay equals base salary plus annual incentives earned for 2018 performance plus options granted on January 29, 2018 and shares to be issued in the first quarter of 2021, assuming target PSU performance for 2018 to 2020 for PSUs awarded on January 29, 2018, plus the reported Summary Compensation Table values for Change in Pension Value and Non-Qualified Deferred Compensation Earnings and All Other Compensation.

\*In 2014, the figures above also show the potential realizable value based on the December 31, 2014 stock price of a special award of performance share units awarded at the closing of the acquisition of VION Ingredients. One-third of the award relating to 2014 performance was earned and vested; the remaining two-thirds of the award relating to 2015 and 2016 annual performance results were not earned and were forfeited. The committee does not consider special award programs to be part of the ongoing compensation program.

We have used a return on capital standard as the performance measure under our **long-term incentive** (**LTI**) **program** since 2010. As in 2017, for 2018, we used return on capital employed (as defined, ROCE) as the performance metric for our LTI program, together with a relative total shareholder return (TSR) modifier. Our compensation committee believes, given the substantial growth of our company over the last ten years, that ROCE most appropriately measures our ongoing operating performance against peers because it excludes goodwill from the calculation and thereby focuses on the value of a particular asset and the working capital needed to operate that asset. Our return on capital targets are set to reflect the median historical performance levels for our Performance Peer Group. The following chart shows that by aligning our executive compensation with EBITDA and capital deployment performance, with a TSR modifier, the realizable pay levels provided by our executive compensation program to our CEO are aligned to our stock price performance over the long-term:

## **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

# INDEX YEAR

2013	2013	2014*	2015	2016	2017	2018
CEO Pay Measure:						
Realizable Pay 1-Year		\$ 8,463	\$3,609	\$7,148	\$ 8,183	\$4,292
% Change			-57%	98%	14%	-48%
Realizable Pay 1-Year (excl. Special)		\$6,647	\$ 3,609	\$7,148	\$ 8,183	\$4,292
% Change			-46%	98%	14%	-48%
TSR Index Measure:						
1-Year TSR Indexed to 2013=100	100.0	87.4	50.6	62.2	87.3	91.7
1-Year TSR %		-12.6%	-42.1%	22.7%	40.4%	5.0%
NOTES:						

Total Shareholder Return (TSR) performance is indexed to 2013, where 2013 equals 100 on the Index.

Realizable pay reflects the actual cash and intrinsic value of equity incentives awarded in a given year, using the stock price at the end of the year. For example, for 2018, realizable pay equals base salary plus annual incentives earned for 2018 performance plus options granted on January 29, 2018 and shares to be issued in the first quarter of 2021, assuming target PSU performance for 2018 to 2020 for PSUs awarded on January 29, 2018, plus the reported Summary Compensation Table values for Change in Pension Value and Non-Qualified Deferred Compensation Earnings and All Other Compensation.

\*In 2014, the figures above also show the potential realizable value based on the December 31, 2014 stock price of a special award of performance share units awarded at the closing of the acquisition of VION Ingredients. One-third of the award relating to 2014 performance was earned and vested; the remaining two-thirds of the award relating to 2015 and 2016 annual performance results were not earned and were forfeited. The committee does not consider special award programs to be part of the ongoing compensation program.

The committee believes that our executive compensation program effectively aligns pay with performance based on the key factors discussed above, thereby aligning executive pay with returns to stockholders and creating a growth-oriented, long-term value proposition for our stockholders.

# SAY ON PAY ADVISORY VOTE RESULTS AND STOCKHOLDER ENGAGEMENT PROCESS

We have conducted a stockholder engagement process for the past several years and routinely interact with stockholders throughout the year about executive compensation and other matters. Stockholders are also provided an

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annual opportunity to provide feedback through an advisory say on pay vote on executive compensation. For 2016, our executive compensation program was significantly redesigned in response to stockholder feedback and say on pay results. At our 2017 and 2018 Annual Meetings, approximately 98.6% and 97.1%, respectively, of the votes cast were in favor of the advisory vote to approve executive compensation. Additionally, in 2018, members of the committee and management reached out to stockholders representing approximately 75% of our outstanding shares and held direct conversations with every stockholder who responded to our engagement request. Overall, we spoke with stockholders representing approximately 38.5% of our outstanding shares, with the chairman of our compensation committee, together with members of senior management, have spoken with stockholders representing a substantial portion of our outstanding shares, as well as two different proxy advisory firms. These discussions, together with the 2017 and 2018 say on pay results, indicated strong support for our significantly redesigned executive compensation program and influenced the committee s decision to maintain a consistent overall approach for 2018 and 2019. Stockholder engagement and the outcome of the say on pay vote results will continue to inform future compensation decisions.

## **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

## **BEST PRACTICES AND GOOD GOVERNANCE**

#### **Compensation Program Enhancements**

Over the last several years, the committee and our Board significantly changed our compensation program after reviewing trends in executive compensation and pay-related governance policies and in response to say on pay results and stockholder feedback. We believe that these changes, which included the changes shown in the chart below, significantly enhanced our compensation program by sharpening alignment between executive compensation and the interests of our stockholders.

# **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

# **Ongoing Best Practices**

The committee believes that our executive compensation program, as adjusted for these actions, continues to follow best practices aligned to long-term stockholder interests, as summarized below:

WHAT WE DO	
Significant portion of compensation is provided in the form of performance-based incentives	Consistent with goal of creating a performance-oriented environment. For CEO, 80% of annual target total direct compensation is performance-based.
Alignment of pay and performance based on measurable goals for both annual and long-term awards	Annual incentive awards are based on internal EBITDA goals and the committee s review of strategic, operational and personal goals. PSUs are earned based on three-year average ROCE goals relative to peer companies, with a relative TSR modifier.
Balanced mix of awards tied to annual and long-term performance	For CEO, target annual incentive award opportunity and target long-term incentive award opportunity represent 20% and 60% of annual target total direct compensation, respectively. 100% of annual and long-term awards for NEOs are performance-based.
Targeted pay at 50th percentile of peers	Committee targets total direct compensation at the 50th percentile of peers for commensurate performance.

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Benchmark peers of similar revenues and business complexities	Committee benchmarks our executive compensation program and reviews the composition of our peer groups annually with the
	assistance of the independent compensation consultant.
Maximum payout caps for annual cash incentive compensation and performance stock unit awards	Committee establishes a maximum limit on the number of PSUs and the amount of annual cash incentive that can be earned.
Include double-trigger change in control provisions in equity awards	Award agreements provide for vesting following a change in control only if there is also an involuntary termination of employment (double-trigger).
Robust stock ownership and retention policy	CEO must hold at least 5x base salary in company stock; other NEOs must hold at least 2.5x. Executives are also required to hold at least 75% of after-tax shares until the ownership requirement is met.
Compensation recoupment (clawback) policy	Recovery of annual or long-term incentive compensation based on achievement of financial results that were subsequently restated due to misconduct.
Retention of an independent compensation consultant to advise the committee	Compensation consultant (Pearl Meyer) provides no other services to the company.

# X WHAT WE DON T DO

#### X

No change in control excise tax gross-ups

Consistent with focus on performance-oriented environment and commitment to best practices aligned to long-term stockholder interests.

X	No excessive perquisites	We offer only limited benefits as required to remain competitive and to attract and retain highly talented executives.
X	No guaranteed annual salary increases or bonuses	For NEOs, annual salary increases are based on evaluations of individual performance, market data and economic conditions, while their annual cash incentives are tied to corporate and individual performance.
X	No dividends on unearned PSUs	Dividend equivalents are accrued but not paid on PSUs until the performance conditions are satisfied and the PSUs vest after the performance measurement period.
x	No supplemental executive retirement plans	Consistent with focus on performance-oriented environment; reasonable and competitive retirement programs are offered.
X	No discounted stock options, reload stock options or stock option re-pricing without stockholder approval	Consistent with focus on performance-oriented environment and commitment to best practices aligned to long-term stockholder interests.
X	No short-term trading, short sales, transactions involving derivatives, hedging or pledging transactions for executive officers	Consistent with focus on performance-oriented environment and commitment to best practices aligned to long-term stockholder interests.

## **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

## **EXECUTIVE COMPENSATION HIGHLIGHTS**

The committee has designed our executive compensation program to deliver pay in alignment with corporate, business unit and individual performance. A large portion of total direct compensation is at-risk through long-term equity awards and annual cash incentive awards. These awards are linked to actual performance and include a significant portion of equity. See charts on page 35 for more information regarding the target annual compensation mix for our CEO and other NEOs.

#### Fiscal 2018 Compensation Actions at a Glance

A substantial amount of the NEOs fiscal 2018 compensation was in the form of annual and long-term incentives, providing, as in prior years, a strong incentive to increase stockholder value. 80% of our CEO s and 65% of the other NEOs annual target total direct compensation was performance-based. The following summarizes the key compensation decisions for the NEOs for fiscal 2018:

*Base Salary:* The committee approved base salary increases in 2018 for each of our NEOs. Mr. Stuewe received a 9% increase over the prior year, while certain of the other NEOs received larger percentage increases due to promotions and increases in responsibility.

*Annual Incentive Bonus:* In fiscal 2018, the Company achieved global adjusted EBITDA of approximately 94.9% of target, and each of our NEOs achieved a substantial amount of their strategic, operational and personal (SOP) goals. As a result, Mr. Stuewe earned a 2018 annual incentive bonus equal to about 81.2% of his target and the other NEOs earned payouts ranging from about 72.7% to 186.2% of target.

*Long-Term Incentive (LTI) Awards:* As in the prior year, LTI awards had a target grant date value of 60% of the annual target total compensation for our CEO and 44% of the annual target total compensation for each of our other NEOs, and were delivered through a target value mix of performance share units (PSUs) (60%) tied to three-year, forward looking performance and stock options (40%).

These compensation decisions are discussed in more detail in this Compensation Discussion and Analysis and shown in the Summary Compensation Table and Grants of Plan-Based Awards Table that follow.

## **Compensation Program Objectives and Philosophy**

The committee has designed our executive compensation program to serve several key objectives:

attract and retain superior employees in key positions, with compensation opportunities that are competitive relative to the compensation paid to similarly-situated executives at companies similar to us by generally setting target levels of annual total direct compensation opportunity for the NEOs at or near the 50th percentile of target total compensation for similarly situated executives at an identified group of peer companies;

- <sup>:=n</sup> reward the achievement of specific annual, long-term and strategic goals; and
- <sup>:=n</sup> align the interests of our NEOs with those of our stockholders by placing a significant portion of total direct compensation at risk (80% for our CEO), and rewarding performance that exceeds that of our peer companies, through the use of equity-based LTI awards and a share ownership and retention policy, with the ultimate objective of improving stockholder value over time.

## **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

In the chart below, we have summarized how the 2018 executive compensation program supports these executive compensation program objectives.

# **OBJECTIVE**

## HOW WE MET THIS OBJECTIVE IN 2018

Attract and retain superior employees in key positions, with compensation opportunities that are competitive relative to the compensation offered to similarly situated executives at companies similar to us. Designed the executive compensation program to provide a mix of base salary, target annual cash incentive awards and target LTI award values that is aligned with the program s principles and objectives and is competitive with the target compensation levels offered by our Pay Levels Peer Group.

Reward the achievement of specific annual, long-term and strategic goals.

Provided substantial amount (80% in the case of the CEO and 65% in the case of the other NEOs) of annual target total compensation in performance-based incentive awards tied to the achievement of annual, long-term, and strategic goals or, in the case of stock options, stock price appreciation.

Provided sufficiently challenging upside opportunities on annual and long-term incentive compensation for exceeding target goals, balanced with reductions from target opportunities for performance below target goals.

Tied payouts under the annual incentive plan to corporate and/or regional/business line financial objectives, as well as strategic, operational and personal goals, to focus executives on areas over which they have the most direct impact, while continuing to motivate decision-making that is in the best interests of our company as a whole.

Based annual incentive awards primarily on quantifiable performance goals established by the committee at the beginning of the fiscal year, with payouts determined only after the committee reviews and certifies performance results. PSUs granted as part of LTI are tied to three-year, forward looking performance with vesting based on actual performance against goals established at the beginning of the performance period.

Align the interests of our NEOs with those of our stockholders by rewarding performance that exceeds that of our peer companies, through the use of equity-based LTI awards and a share ownership and retention policy, with the ultimate objective of improving stockholder value over time. Tied payout of PSUs granted to our NEOs as part of LTI to three-year, forward-looking performance based on average ROCE with a TSR modifier, relative to our Performance Peer Group, while stock options granted as part of LTI require stock price appreciation to deliver value to the executive.

Continued our stock ownership policy with guidelines of 5x annual base salary (for the CEO) and 2.5x annual base salary (for the other NEOs).

Continued our stock retention policy whereby each NEO must retain at least 75% of any shares of our common stock received in connection with incentive awards (after sales for the payment of taxes and shares withheld to cover the exercise price of stock options) until the NEO is in compliance with our stock ownership guidelines.

# ROLES OF COMPENSATION COMMITTEE, MANAGEMENT AND INDEPENDENT CONSULTANTS

## **Compensation Committee**

The committee has primary responsibility for overseeing our executive compensation program. The Board appoints the members of the committee. Each member of the committee is an outside director within the meaning of Section 162(m) of the Internal Revenue Code. Additionally, the Board has determined that each member of the committee meets the applicable requirements for independence established by applicable SEC rules and the listing standards of the NYSE. The committee:

<sup>n</sup> oversees our various compensation plans and programs and makes appropriate design decisions,

<sup>n</sup> retains responsibility for monitoring our executive compensation plans and programs to ensure that they continue to adhere to our company s compensation philosophy and objectives, and

<sup>n</sup> determines the appropriate compensation levels for all executives, including the NEOs.

The committee meets on a regular basis and generally without members of management present. The committee s duties and responsibilities are described in its charter, which can be found on our website at http://ir.darlingii.com/corporate-governance-documents. The committee and the Board periodically review and, as appropriate, revise the charter.

As provided by its charter and discussed in greater detail below, the committee engages an independent compensation consultant to advise it on the design of our executive compensation program. As in the prior year, the committee engaged Pearl Meyer to advise it in connection with the 2018 executive compensation program. To determine the appropriate compensation levels, the committee

## **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

considers, in conjunction with information on market pay levels, practices and trends from its independent compensation consultant:

Total compensation paid to the NEOs, including retirement and post-retirement benefits and fringe benefits.

Our company s long-term and short-term strategic and financial objectives.

Our company s performance, the industries in which we operate, the current operating environment, our relative total shareholder return performance and market compensation for similarly-situated executives.

How to balance short-term and long-term compensation to provide fair near-term compensation, to align executive pay with long-term stockholder value, and to avoid structures that would encourage excessive risk taking. The committee periodically reviews our executive compensation program to ensure that it remains competitive and provides the proper balance between cash and equity, and between short-term and long-term incentive compensation. The committee s regular analysis and refinement of the compensation program ensures continuing alignment of the elements of the compensation program with our company s business strategy and stockholder interests. During this process, the committee:

Evaluates the design of our compensation program to align pay and performance;

Evaluates the executive compensation policies to ensure a continued nexus between executive compensation and the creation of stockholder value;

Seeks to ensure that our company s compensation programs remain competitive, including comparing the total direct compensation paid by our company with that of our Pay Levels Peer Group; Considers feedback received from our stockholders during our stockholder outreach efforts in which the committee chairman participates;

Consults as needed with its independent compensation consultant to review and refine the elements of our compensation programs to ensure that our executive compensation meets our stated objectives and is consistent with the company s compensation philosophy; and

Takes into consideration appropriate corporate acquisitions and material investments, if any, and the resulting impact on the size and complexity of our company s business.

In addition to its responsibilities for executive compensation plans and programs, the committee also reviews and evaluates from time to time our director compensation plans, policies and programs and reports its findings to the nominating and corporate governance committee, and reviews compensation and benefit plans, policies and programs for management and other employees, as appropriate.

## **Role of Chief Executive Officer**

The committee annually evaluates the performance of the Chief Executive Officer who, in turn, on an annual basis, reviews the performance of his direct reports, which include each of the NEOs other than himself. The Chief Executive Officer presents his conclusions and recommendations with respect to performance and pay, including recommendations with respect to base salary adjustments and level of achievement of incentive goals, to the committee. The committee considers this information and then exercises its judgment in adopting or modifying any recommended adjustments or awards to be made to the NEOs.

## Use of an Independent Compensation Consultant

The committee s charter allows the committee to engage an independent compensation consultant to advise the committee on the design of our executive compensation. As in the prior year, for fiscal 2018, the committee engaged Pearl Meyer, an independent executive compensation consulting firm, to counsel the committee on various factors relating to the development of our 2018 executive compensation program.

Pearl Meyer is engaged directly by, and is fully accountable to, the committee. The committee has determined, after considering independence factors provided by the SEC and the NYSE, that Pearl Meyer does not have any conflicts of interest that would prevent them from being objective.

## Use of Peer Companies in Setting Executive Compensation and Measuring Performance

#### Purpose

The committee uses peer groups for the following purposes:

To assess the company s performance with respect to annual and long-term incentive plans; and

To assess executive compensation opportunities.

For purposes of making decisions with respect to the 2018 executive compensation program, we used two different peer groups to evaluate the competitiveness of pay levels and to establish performance standards. The committee believes that it is appropriate to

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use companies that are generally similar in size to our company for pay comparisons (the Pay Levels Peer Group ). For performance comparisons, however, the committee believes it is appropriate to use a broader peer group that is not limited by size or location to set the standards for long-term incentive plan performance, as company size and location do not materially influence performance comparisons (the Performance Peer Group ). Although the committee is referencing two different peer groups, there is substantial overlap between the peer groups due to 14 companies being present in both peer groups, as shown in the table that follows.

The committee uses competitive pay information derived from the Pay Levels Peer Group to generally inform its compensation decisions, but does not formulaically benchmark based on this data. The committee generally sets target levels of annual total direct compensation for the NEOs at or near the 50th percentile of target total compensation levels offered to similarly-situated executives at the peer companies. Variations from the 50th percentile level may occur due to the experience level of the individual and market factors, as well as performance that is significantly above or below goals.

Our company has a unique variety of product offerings and derives income from disparate industries. Therefore, it is difficult to establish a group of peer companies for measuring the competitiveness of our compensation opportunities and for measuring our relative business performance. In particular, it is challenging to identify appropriate peers for our business performance among companies in our S&P 8-digit and 6-digit Global Industry Classification Standard (GICS) codes, as many of the companies in those GICS codes that are of roughly similar size manufacture, market, and distribute food for human consumption. These companies typically use agricultural commodities as ingredients in their products, and as a result these companies would typically experience reduced performance when these commodity prices rise. In contrast, our products are ingredients that our customers use in their products, and are not generally for human consumption. Our product prices generally track the performance of an identified group of agricultural commodities. As those agricultural commodities prices rise, our financial performance will generally improve, and conversely, as those commodities prices fall, our financial performance will generally be negatively impacted. As a result, our company tends to operate in opposite economic cycles from many of the other food or agricultural-related companies in our general GICS codes.

In light of these challenges, the committee uses two peer groups one to assess the company's performance with respect to annual and long-term incentive plans (the Performance Peer Group) and a second to assess executive compensation opportunities (the Pay Levels Peer Group). Notably, at the time that the committee approved the design of the 2018 executive compensation program, 70% of the companies in the Pay Levels Peer Group were also members of the Performance Peer Group. The committee reviews the peer groups annually to determine whether any changes should be made to the members of the peer groups. Members of the Performance Peer Group and Pay Levels Peer Group used for the 2018 executive compensation program are listed below.

#### PERFORMANCE PEER GROUP ONLY **OVERLAP IN BOTH PEER PAY LEVELS PEER GROUP GROUPS ONLY** Celanese Corporation **Colfax** Corporation Aceto Corp. Archer-Daniels-Midland Company Graphic Packaging Holding Clean Harbors, Inc. Company **Bunge** Limited **Covanta Holding Corporation** Meritor, Inc. Cal-Maine Foods, Inc. FMC Corp. PolyOne Corporation Casella Waste Systems Inc. Green Plains Inc. Sonoco Products Co.

Ingredion Incorporated

International Flavors & Fragrances Inc.

Renewable Energy Group, Inc.

Republic Services, Inc.

Seaboard Corp.

Sensient Technologies Corporation

Stepan Company

The Andersons, Inc.

The Mosaic Company

Waste Management, Inc.

FutureFuel Corp.

Innophos Holdings Inc

Koninklijke DSM N.V.

Pacific Ethanol, Inc.

Potash Corp. of Saskatchewan, Inc.\*

**REX American Resources Corporation** 

Sanderson Farms, Inc.

SunOpta Inc.

Tyson Foods, Inc.

\* Potash Corp. of Saskatchewan, Inc. was subsequently removed from the Performance Peer Group due to its acquisition by Nutrien Ltd.

\*\* The Valspar Corporation was subsequently removed from the Pay Levels Peer Group due to its acquisition by The Sherwin-Williams Company.

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The Valspar Corporation\*\*

## **EXECUTIVE COMPENSATION**

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#### **Performance Peer Group**

To better reflect the company s operating segments of Feed, Food, and Fuel and who we compete with for employee talent and capital, the Performance Peer Group was established for purposes of evaluating our performance under the company s incentive programs. In selecting the Performance Peer Group constituents, the committee considered the following criteria: (i) industry, (ii) business operations similar to those of the company, focused on Feed, Food, and/or Fuel, (iii) the extent to which operations were global, (iv) company size, as measured by revenues and market capitalization, and (v) availability of publicly disclosed financial information.

#### **Pay Levels Peer Group**

In establishing the Pay Levels Peer Group and in order to create as much overlap with the Performance Peer Group as possible, the

committee first identified those companies within the Performance Peer Group that (i) were U.S.-based companies and (ii) were similar in size to us, as measured by revenues using the parameters of between one-third and three times our estimated revenues. As 14 companies from the Performance Peer Group met those size criteria, in order to ensure that the peer group was of sufficient size to perform compensation comparisons that were not overly influenced by any one company, the committee worked with its independent compensation consultant at the time to identify six other companies that were U.S.-based, similar in size and industry, and subject to similar cyclicality and volatility as the company. The committee believes that this peer group is a reasonable peer group that is comprised of similarly sized companies with operations similar to those of our company and/or influenced by similar cyclicality and volatility.

#### Changes to Peer Groups for Fiscal 2019 and Beyond

During fiscal 2018, the committee undertook its annual review of the peer groups to determine whether any changes should be made to the members of the peer groups for fiscal 2019 and beyond. Among the factors considered by the committee were the loss of certain members of the peer groups and changes to the company s businesses and business mix since the peer groups were originally identified. As a result of this review, the committee determined that the composition of the current peer groups was still generally appropriate; however, the committee did make a few changes to the composition, resulting in the peer groups for fiscal 2019 shown in the table below.

## PERFORMANCE PEER GROUP ONLY

# OVERLAP IN BOTH PEERPAY LEVELS PEER GROUPGROUPSONLY

Archer-Daniels-Midland Company	Celanese Corporation	Colfax Corporation
Bunge Limited	Clean Harbors, Inc.	Graphic Packaging Holding Company
Cal-Maine Foods, Inc.	Covanta Holding Corporation	
Casella Waste Systems Inc.	FMC Corp.	Meritor, Inc.
Eutura Eucl Corp	Green Plains Inc.	Methanex Corporation
FutureFuel Corp.	Oreen Flams Inc.	PolyOne Corporation
Innophos Holdings Inc	Ingredion Incorporated	Sonoco Products Co.
Koninklijke DSM N.V.	International Flavors & Fragrances Inc.	Soliceo Froducts Co.
Maple Leaf Foods Inc.	Densmith Energy Crown Inc	
Pacific Ethanol, Inc.	Renewable Energy Group, Inc. Seaboard Corp.	
REX American Resources Corporation	Scabbard Corp.	
Sanderson Farms, Inc.	Sensient Technologies Corporation	
Sanderson Parins, Inc.	Stepan Company	
Tate & Lyle plc	The Andersons, Inc.	
Tyson Foods, Inc.	The Mosaic Company	

## **EXECUTIVE COMPENSATION**

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#### Mix of Salary and Incentive Awards (at Target)

Our executive compensation program is designed to deliver pay in alignment with corporate, business unit and individual performance, with a large portion of total direct compensation at-risk through long-term equity awards and annual cash incentive awards. The following charts illustrate the mix of total direct compensation elements for our NEOs at target performance. These charts demonstrate our executive compensation program s focus on variable, performance driven cash and equity-based compensation, a large portion of which is at-risk and delivered as long-term equity awards and annual cash incentive awards.

\* Equity consists of performance-based stock units and stock options.

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## **EXECUTIVE COMPENSATION**

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## **Components of Fiscal 2018 Executive Compensation Program**

For fiscal 2018, the compensation for the NEOs included the following components:

Fiscal 2018 Compensation Components at a Glance

COMPENSATION COMPONENT	DESCRIPTION
Base Salary	Fixed compensation component. Periodically reviewed by the committee and adjusted based on competitive practices and economic conditions.
Annual Incentive Bonus	<ul> <li>Short-term variable compensation component, performance-based, and payable in cash.</li> <li>Each NEO has a target award expressed as a percentage of salary:</li> <li>Mr. Stuewe: 100% of base salary</li> <li>Other NEOs: 60% of base salary</li> <li>Payouts based on (i) 2018 global and/or regional/business line EBITDA goals (65% weighting) and (ii) individual SOP goals (35% weighting).</li> <li>EBITDA based on overall company performance for Messrs. Stuewe and Phillips.</li> <li>For Messrs. Elrod, van der Velden and Vervoort, the EBITDA portion is based 65% on their respective regional/business line performance and in the case of Mr. Elrod, 35% on overall company performance, and in the case of Messrs. van der Velden and Vervoort, 35% on overall international performance.</li> <li>Payouts range from 0% to a maximum of 200% of target.</li> </ul>
Long-Term Incentive	Long-term variable compensation component, performance-based grants settled in company stock.

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Compensation	Each NEO has a target award expressed as a percentage of salary: Mr. Stuewe: 300% of base salary Other NEOs: 125% of base salary Target award value is granted in a combination of performance share units (PSUs) and stock options. For all NEOs, weighted 60% PSUs and 40% stock options. Annual, overlapping PSU grants are tied to three-year, forward-looking performance on average ROCE relative to our Performance Peer Group, with a TSR modifier. Actual awards may vary between 0% and a maximum of 225% of the target number of PSUs, depending on the performance level achieved. Number of PSUs earned to be reduced (up to 30%) or increased (capped at maximum payout) based on our company s total shareholder return (TSR) over the performance period relative to our Performance Peer Group. Annual stock option grant vests 33-1/3% on the 4, 2 <sup>nd</sup> and 3 <sup>rd</sup> anniversaries of grant.
Retirement and	For U.S. based NEOs, 401(k) plan and frozen pension plan. Group health, life and other standard welfare plan benefits.
Health and Welfare	Benefits for Messrs. van der Velden and Vervoort are per their employment agreements and customary for a Europe-based executive.

Termination/severance benefits per employment/severance agreement.

Benefits

## **EXECUTIVE COMPENSATION**

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## Fiscal 2018 Compensation Components Details

#### **BASE SALARY**

Our company provides NEOs with a base salary to compensate them for services rendered during each fiscal year. Base salary ranges for NEOs are determined for each executive based on his position and responsibility by using market data supplied by the committee s independent compensation consultant. Base salary is designed to be competitive when compared with the Pay Levels Peer Group. The committee periodically reviews base salaries of senior executives, including the NEOs, to determine if adjustment is necessary based on competitive practices and economic conditions. Base salary for senior executives will also be reviewed and adjustment may be made based on individual performance and the individual s skills, experience and background, or in connection with a promotion or other change in responsibilities. For 2018, the committee conducted a review of the base salaries of each of the NEOs, taking into account market data supplied by Pearl Meyer, the committee s independent compensation consultant. Based on this review, each of the NEOs received an increase in base salary for 2018. In the case of Mr. Stuewe, this represented the second consecutive year to receive an increase in base salary, following two years with no increase to base salary. In addition, the committee noted Mr. Stuewe s continued successful execution on our strategy to de-lever the company while continuing to grow our businesses, despite operating in a continued multi-year deflationary cycle within the agriculture sector and continued pricing pressure on commodities. Mr. Phillips increase in base salary reflects his significant increase in responsibilities based on his promotion to the position of Executive Vice President

Chief Financial Officer in January 2018, Mr. van der Velden s increase took into account the additional responsibilities he assumed with the retirement of Mr. Kloosterboer in October 2017, and Mr. Vervoort s increase reflects his significant increase in responsibilities based on his promotion to the position of Executive Vice President Rousselot in May 2017.

The chart below summarizes how fiscal 2018 base salaries compare to fiscal 2017 base salaries for each of our NEOs.

EXECUTIVE	FISCAL 2017 ANNUAL SALARY	FISCAL 2018 ANNUAL SALARY	PERCENTAGE INCREASE
Mr. Stuewe	\$ 1,100,000	\$ 1,200,000	9.0%

Mr. Phillips	\$ 265,000	\$ 375,000	41.5%
Mr. van der Velden <sup>1</sup>	\$ 394,929	\$ 472,728	$14.3\%^{(2)}$
Mr. Elrod	\$ 450,000	\$ 464,400	3.2%
Mr. Vervoort <sup>1</sup>	\$ 295,455	\$ 354,546	$20.0\%^{(2)}$

- Messrs. van der Velden and Vervoort are based in the Netherlands and paid in euros. Accordingly, the amounts shown in this table, as well as all other non-equity related amounts elsewhere in this Proxy Statement for Messrs. van der Velden and Vervoort, represent data converted from euros. For 2018, compensation was converted at the average exchange rate during 2018 of 1.181820 dollars per euro. In euros, Mr. van der Velden s annual base salary in fiscal 2017 was 350,000 and in fiscal 2018 was 400,000, and Mr. Vervoort s annual base salary in fiscal 2017 was 250,000 and in fiscal 2018 was 300,000.
- 2. Percentage increases for Messrs. van der Velden and Vervoort are calculated using their base salaries for 2017 and 2018 as denominated in euros.

## ANNUAL INCENTIVE COMPENSATION

#### Overview

To motivate performance, each of our NEOs was provided with an annual incentive award opportunity for fiscal 2018 tied to (i) global and/or regional/business line EBITDA goals and (ii) the performance of the individual with respect to key SOP goals. The range of award payouts that an executive could earn (0% to 200% of target), as well as the performance goals, were established at the beginning of the year. Additional detail with respect to the design of the fiscal 2018 annual incentive program is provided below.

#### **Annual Incentive Award Formula**

In determining payouts under the fiscal 2018 annual incentive program, the committee used the following formula for the NEOs:

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## **EXECUTIVE COMPENSATION**

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#### **Annual Incentive Award Opportunities**

The chart below summarizes the target annual incentive award opportunities for the NEOs for fiscal 2018:

#### Fiscal 2018 Target Bonus Opportunities

	PERCENT OF	IN
EXECUTIVE	BASE SALARY	DOLLARS
Mr. Stuewe	100%	\$1,200,000
Mr. Phillips*	60%	\$ 225,000
Mr. van der Velden	60%	\$ 283,637
Mr. Elrod	60%	\$ 278,640
Mr. Vervoort	60%	\$ 212,728

\* Amounts shown for Mr. Phillips are on an annualized basis. Actual payout of his award was calculated based on his promotion date of January 15, 2018.

#### Annual Incentive Plan Performance Metrics and Range of Performance

For fiscal 2018 (as in fiscal 2017), the committee continued to measure financial performance based on a targeted level of EBITDA compared to the Performance Peer Group. The committee continued to balance the financial objectives of the organization with strategic, operational and personal objectives. These objectives are closely tied to the company s performance in other key areas of the business that drive stockholder value creation and focus executives on areas over which they have the most direct impact. Additional detail with respect to the performance metrics and range of performance is provided below.

**EBITDA** (65% weighting): 65% of each NEO s payout was tied to a targeted level of EBITDA performance for fiscal 2018. Depending on the NEO s responsibilities, EBITDA was measured at the global level or in a mix of global and regional/business line results.

The committee selected global and/or regional/business line EBITDA as the sole annual financial performance metric because (i) EBITDA is one element of ROCE, which is a performance metric that is well understood internally, (ii) incenting the achievement of a targeted level of EBITDA is closely aligned with continued stockholder value creation, and (iii) EBITDA provides a separate metric from that used in our long-term incentive plan, while continuing to motivate performance that is tied to stockholder value creation. Based on those factors, the committee concluded

that a targeted level of EBITDA was the most appropriate annual financial performance metric.

To focus executives on areas over which they have the most direct impact and motivate controllable performance, EBITDA was measured as follows:

Corporate and other executives who have a significant impact on global performance (Messrs. Stuewe and Phillips): 100% based on global EBITDA performance

Region/business line executives (Messrs. Elrod, van der Velden and Vervoort): 65% based on region/business line performance and 35% based on global performance or, in the case of Messrs. van der Velden and Vervoort, international performance.

The pre-defined calculation of EBITDA is subject to adjustment by the committee for certain one-time, unusual or extraordinary items in order to more fairly assess our company s performance for executive compensation purposes. These adjustments for compensation purposes may differ from the adjustments included in the company s reported adjusted EBITDA. For fiscal 2018, these committee adjustments consisted of approximately \$10.8 million in impairment charges relating to the closure or sale of certain of our operations in Argentina, Europe and the United States. In addition, adjusted EBITDA includes our company s portion of the EBITDA from our DGD joint venture, which is treated as an unconsolidated subsidiary in our financial statements but is a high performing asset and considered an important part of our strategy because it provides a significant market and enhanced margins for our fats and oils and thereby a hedge to offset commodity exposure in our Feed Ingredients segment. Financial performance, as our company is an operating company and not in the business of trading currencies.

In developing the 2018 annual EBITDA goals, target level performance was set by determining the EBITDA that would be achieved assuming ROCE performance for the prior fiscal year at the 50<sup>th</sup> percentile relative to our Performance Peer Group. These goals generally require a high level of performance to be achieved over the one-year period. Threshold and maximum levels are set as a percentage of target and are designed to provide a smaller award for lower levels of acceptable performance (threshold) as well as to reward exceptional levels of performance (maximum).

## Fiscal 2018 Global EBITDA Performance Goals (In Millions)

		AWARD PAYOU'
		(PERCENTAGE
ACHIEVEMENT	GLOBAL	OF TARGET)
Below Threshold	Below \$ 472.3	0%
Threshold	\$472.3	25%
Target	\$555.6	100%
Maximum or Above	\$638.9	200%

*Strategic, Operational and Personal Goals (35% weighting):* Each of our NEOs also had SOP goals for fiscal 2018 that were tied to short- and long-term strategic objectives within the company. The SOPs were a blend of quantitative and qualitative goals for each NEO set at the beginning of the performance period, with a varying number of goals and weighting of those goals for each executive. The SOPs for our CEO and each of the other NEOs are reviewed and approved by the committee. The CEO makes

## **EXECUTIVE COMPENSATION**

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recommendations to the committee on the SOPs for NEOs other than himself. The SOPs with respect to fiscal 2018 addressed items such as:

growing the core business;

achieving SG&A goals;

achieving safety goals; and

other specific business development goals and projects.

At the end of the fiscal year, the CEO submits to the committee a performance self-assessment and conducts a final review with each of the other NEOs and rates their performance. The CEO then submits to the committee a performance assessment for each of the other NEOs. These assessments consider completion of objectives and the quality of work performed, and incorporate an element of judgment in assigning individual levels of achievement. A maximum payout of 200% of the target for the SOP component is possible for exceptional performance.

#### **2018 Performance Results and Award Payouts**

For fiscal 2018, we achieved global adjusted EBITDA of approximately \$527.1 million, which was approximately 94.9% of the target EBITDA and which resulted in award payouts equal to approximately 74.4% of target payout on the global EBITDA portion of the performance goal. This amount excludes \$92.9 million in EBITDA relating to U.S. blenders tax credits (BTCs) attributable to DGD and our North American biofuel operations which related to 2017 performance but was not included in the company s or DGD s financial statements until the first quarter of 2018, but which was included in the adjusted EBITDA used to calculate the annual incentive payouts for fiscal 2017. As a biodiesel blender, DGD, as well as the company s own North American biodiesel operations, are eligible to receive a U.S. BTC. Although the BTC expired on December 31, 2016, in February 2018 it was retroactively reinstated by Congress for calendar year 2017. As of the date of this Proxy Statement, Congress had not yet acted to reinstate the BTC for calendar year 2018. In the event that Congress does subsequently approve the retroactive reinstatement of the BTC for calendar year 2018, the participants in the 2018 annual incentive program will receive at that time any additional amount that would have been payable under the 2018 annual incentive program after taking into account the increased EBITDA relating to 2018 performance resulting from the reinstated BTC.

In addition, based on the committee s review of the performance assessments of our NEOs, the following achievement percentages were assigned for the SOPs: 93.75% for Mr. Stuewe; 83.75% for Mr. Phillips; 88.75% for Mr. Elrod; 90% for Mr. van der Velden; and 100% for Mr. Vervoort. For Mr. Stuewe, the committee noted the following achievements with respect to his stated SOP goals:

GOAL	RESULT
Further Develop Global R&D Program	Formation of a Corporate Innovation Board within the Company to identify, evaluate and develop new ideas and technologies.
Further develop Sustainability and Corporate Social Responsibility Approach	Initiated expansion of sustainability and corporate social responsibility programs, which initiative led to the updating of the Social Responsibility/Sustainability portion of our corporate website to better reflect and report on our corporate social responsibility and sustainability practices.

The chart below provides a summary of the awards earned for fiscal 2018 EBITDA and SOP performance by each NEO. The higher percentage payouts for Messrs. van der Velden and Vervoort were driven by strong overall international performance and strong performance from their respective regional/business lines, none of which are impacted by the BTC.

Award Payouts Based on Actual Performance

EXECUTIVE	TAR		DA PAYOUT WEIGHTING	<b>SOP</b> PAYOUT WEIGHTING)	TOTAL AI PAYOUT	TOTAL PAYOU AS A PERCEN' OF TARGET
Mr. Stuewe	\$	1,200,000	\$ 580,219	\$ 393,750	\$ 973,969	81.2%
Mr. Phillips	\$	225,000	\$ 107,092	\$ 64,923	\$ 172,015	76.5%
Mr. van der Velden	\$	283,637	\$ 345,917	\$ 167,636	\$ 513,553	181.1%
Mr. Elrod	\$	278,640	\$ 116,094	\$ 86,553	\$ 202,647	72.7%
Mr. Vervoort	\$	212,728	\$ 257,521	\$ 138,665	\$ 396,186	186.2%

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\* As discussed above, these payout amounts may increase for Messrs. Stuewe, Phillips and Elrod should Congress subsequently approve the retroactive reinstatement of the BTC for calendar year 2018. The table below shows the additional amounts that we expect that these NEOs would receive in such event pursuant to the terms of the 2018 annual incentive program. Messrs. van der Velden s and Vervoort s annual incentive payout is not impacted by the BTC.

EXECUTIVE	POTENTIAL SUPPLEMENTAL PAYOUT (From BTC)		TOTAL AI PAYOUT (With BTC)	TOTAL PAYOU AS A PERCEN OF TARGET (With BTC)
Mr. Stuewe	\$	908,409	\$ 1,882,378	156.9%
Mr. Phillips	\$	162,986	\$ 335,001	148.9%
Mr. Elrod	\$	274,187	\$ 476,834	171.1%
LONG-TERM INCENTIVE COMPENSATIO	DN			

#### Overview

Each of our NEOs was provided with long-term incentive award opportunities for fiscal 2018 that were tied to our performance. The principal objectives of the LTI design are to (i) motivate our NEOs to drive sustained long-term stockholder value creation, (ii) grant award opportunities that are based on the competitive market, but then adjusted for our performance, (iii) provide the NEOs with equity ownership opportunities that will further enhance their alignment with our stockholders interests and (iv) serve as an important retention tool. The committee believes that providing long-term equity-based awards incentivizes executives to balance short- and long-term decisions, which helps to mitigate excessive risk-taking by our executives. Under our LTI program first put in place in 2016, grants are generally made in the first quarter of each year; however, in limited, special situations, equity awards may be granted at other times to attract new executives and to retain existing executives. No such special awards were granted to any NEOs during 2018.

For 2016 and beyond, after reviewing trends in executive compensation and pay-related governance policies and in response to the results of our say on pay votes and stockholder feedback, the committee made significant changes to the company s LTI program. As illustrated in the charts below, under our current LTI program, participants receive (i) annual, overlapping grants of PSUs tied to three-year, forward-looking performance based on average return on capital employed (ROCE) relative to our Performance Peer Group and (ii) annual stock option grants that vest 33-1/3% on the 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> anniversaries of grant. LTI target level performance for the PSUs is based upon

achievement of 50<sup>th</sup> percentile ROCE performance relative to our Performance Peer Group, subject to adjustment by a total shareholder return (TSR) modifier that reduces (or increases) the number of PSUs earned if TSR relative to our Performance Peer Group ranks near the bottom (or near the top).

For performance between the 30<sup>th</sup> and 80<sup>th</sup> percentiles, the number of PSUs earned will be interpolated between threshold-target and target-maximum.

The committee views this program to be aligned with the objectives of motivating and rewarding executives for performance on key long-term measures, while also promoting retention of executive talent, and the program is well-designed to drive stockholder value creation and focus executives on areas over which they have the most direct impact.

Additional detail with respect to the design of the long-term incentive program is provided below.

## **EXECUTIVE COMPENSATION**

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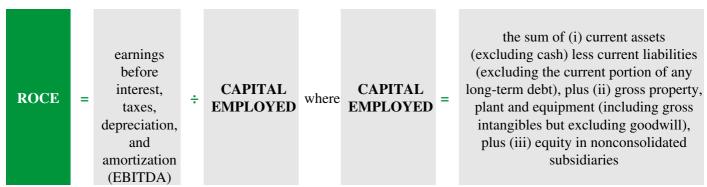
## **Mix of Equity Awards**

Under the 2017 Omnibus Incentive Plan, the committee may grant various types of equity-based awards. As in the prior year, the committee provided long-term incentives for fiscal 2018 to the NEOs through a target value mix of stock options (40%) and PSUs (60%). The committee, with input from its independent compensation consultant, believes that this mix is consistent with market practice for these types of awards.

*Stock Options.* Stock option awards reflect the pay for performance principles of our executive compensation program by directly linking long-term incentives to stock price appreciation. Stock options require stock price appreciation to deliver value to an executive. We determined the January 2018 grant of nonqualified stock options by converting 40% of the target LTI value for each NEO to a number of stock options using an estimated Black-Scholes option value. Stock options were granted to each NEO, and other eligible management employees, and the exercise price of such options was established on January 29, 2018. All of the options granted to our NEOs are nonqualified stock options with ten-year terms that vest in one-third increments on the first three anniversaries of the grant date. Information regarding the grant date fair value and the number of stock options awarded in 2018 under the 2018 LTI program to each of our NEOs is set forth in the Grants of Plan-Based Awards Table on page 46.

*Performance Share Unit Awards.* PSUs are tied to our company s long-term performance to ensure that our NEOs pay is directly linked to the achievement of sustained long-term operating performance. Reflective of the desire to balance prudent use of capital and returns to our stockholders, the committee has determined that awards will be earned based on our ROCE relative to our Performance Peer Group for a three-year, forward-looking cycle. Awards based on ROCE are also subject to potential adjustment based on our TSR relative to the Performance Peer Group over the same period. Dividend equivalent units related to PSUs will be accrued and paid in company stock at the same time as PSUs, but only if and to the extent PSUs are earned.

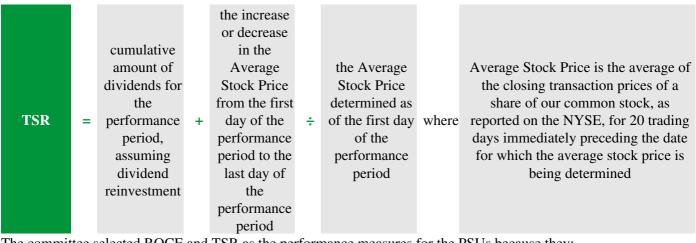
As in the prior year, for purposes of the 2018 executive compensation program, ROCE was determined as follows:



In addition, under our executive compensation program, the committee adjusts the ROCE performance results (or components thereof) to exclude the impact of extraordinary, unusual or unanticipated events, such as acquisitions, divestitures or mergers, stock splits or stock dividends or other similar material circumstances affecting or with

respect to our company or any member of the Performance Peer Group during the performance period. The committee determines whether any such adjustment is appropriate in order to prevent dilution or enlargement of the benefits or potential benefits intended to be made available under the PSUs with the goal of fairly comparing our company s performance with the performance of the companies in the Performance Peer Group over the performance period.

TSR is defined for purposes of the PSUs as follows:



The committee selected ROCE and TSR as the performance measures for the PSUs because they:

Measure performance in a way that is tracked and well-understood by investors.

Capture both income and balance sheet impacts, including capital management actions.

Take into effect long-term stockholder value.

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## **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

In addition, the committee believes that, given the substantial growth of our company over the last ten years, the use of ROCE is the most appropriate measure of our company s operating performance against its peers, since it excludes goodwill from the calculation and thereby better focuses on the value of a particular asset and the working capital needed to operate that asset.

#### **ROCE** Performance Levels

PERFORMANCE	2018-2020 AVERAGE	
	ROCE	
LEVEL		PAYOUT %
	VS. PERFORMANCE	
	PEERS	<b>OF TARGET # OF PSUs</b>
<b>Below Threshold</b>	At or less than <b>30<sup>th</sup></b> percentile	0%
Target	At <b>50<sup>th</sup></b> percentile	100%

For performance between the 30<sup>th</sup> and 80<sup>th</sup> percentiles, the number of PSUs earned will be interpolated between threshold-target and target-maximum.

#### **TSR** Modifier

The number of PSUs determined to be earned based on ROCE as provided above shall be further adjusted in accordance with the schedule set forth below, based on our company s TSR relative to the TSR of the companies in the Performance Peer Group during the three-year performance period:



At or less than **30<sup>th</sup>** percentile

30% reduction in shares eligible for vesting

Greater than  $30^{th}$  percentile (but less than or equal to  $80^{th}$  percentile)

No adjustment

Above <b>80<sup>th</sup></b> percentile	30% increase in shares eligible for vesting, subject to a
	maximum vesting percentage of 225% of the target
	award

#### 2018 Long-Term Incentive Awards

As previously mentioned, the committee decided to deliver 60% of the target LTI value in PSUs. The chart below summarizes the target LTI awards for the NEOs for fiscal 2018. Information regarding the fair market value and number of PSUs that the NEOs may earn at the end of the 2018-2020 performance period, subject to the performance metrics described above, is shown in the Grants of Plan-Based Awards Table on page 46. The starting value for the award, however, does not represent the actual compensation the NEOs will realize. These awards are intended to focus the NEOs on future company performance, and the actual value realized by an NEO will depend on our performance over time and the NEO s continued employment with our company.

#### Fiscal 2018 Target Long-Term Incentive Awards

EXECUTIVE	PERCENT OF BASE SALARY	IN DOLLARS	TARGET NUMBER OF PSUs	NUMBER OF STOCK OPTION
Mr. Stuewe	300%	\$ 3,600,000	104,854	226,059
Mr. Phillips	125%	\$ 468,750	13,653	29,435
Mr. van der Velden	125%	\$ 599,375*	17,458	37,637
Mr. Elrod	125%	\$ 580,500	16,908	36,452
Mr. Vervoort	125%	\$ 449,531*	13,093	28,228

\* The target number of PSUs and stock options were calculated for Messrs. van der Velden and Vervoort using this dollar amount, which was the amount of their respective base salaries in U.S. dollars using the exchange rate at December 29, 2017 of 1.198750 dollars per euro.

## 2016-2018 PSU Award Determinations

Following the end of a PSU performance cycle, the committee reviews and certifies the performance attained based on our reported audited financial statements, subject to the potential adjustments described above. Each PSU that vests is settled with a share of our common stock.

In February 2019, the committee reviewed and certified achievement of the performance metrics for the PSUs granted in February 2016 for the 2016-2018 performance period. Relative ROCE for this 3-year performance cycle was at the 54th percentile. In addition, relative TSR for this same period was at the 89th percentile.

## **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

Consequently, 149% of the target number of PSUs granted in February 2016 were earned. These results reflect two adjustments made by the committee for non-recurring charges or one-time events incurred by two different members of the Performance Peer Group during the performance period, one of which related to a one-time dividend and one of which related to an impairment charge taken as a result of the delay in the receipt of tax credits.

The performance scale and TSR modifier for the 2016-2018 cycle at threshold, target and maximum levels was the same as for the 2018-2020 cycle shown above. The value and number of PSUs that the NEOs earned for the 2016-2018 performance period are shown in the Stock Awards columns of the Option Exercises and Stock Vested Table on page 50.

#### **Other Features of Our Compensation Program**

## **RETIREMENT BENEFITS AND PERQUISITES**

#### **Retirement Benefits**

We do not provide special or supplemental retirement benefits to our NEOs.

Our company offers a 401(k) plan to all of its eligible U.S.-based salaried employees. The 401(k) plan includes an employer contribution ranging from 3% to 6% of a participant s base salary, based on age, and a matching contribution of 25% of a participant s contributions up to 6% of a participant s base salary. Our company also maintains a Salaried Employees Retirement Plan which was frozen effective December 31, 2011, and no future benefit will accrue after such date. Prior to December 31, 2011, participants accrued a benefit calculated on average monthly pay based upon the highest 60 consecutive months of the latest 120 months (and subject to certain limitations) and the years of service completed.

Messrs. van der Velden and Vervoort participate in a pension arrangement for which all Darling Ingredients International Dutch employees in the Netherlands are eligible. The pension arrangement consists of both a defined benefit and a defined contribution arrangement. Participation in the pension arrangement is compulsory for all covered employees in the Netherlands. All covered employees contribute one-third to the overall pension arrangement costs as a fixed percentage of their salary. See the Pension Benefits Table included on page 51 of this proxy statement for additional details on the defined benefit portion of the arrangement.

#### **Perquisites and Other Personal Benefits**

Our company provides NEOs with minimal perquisites and other personal benefits, generally in the form of a company automobile (or related allowance) and certain club dues, all as reflected in the All Other Compensation

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column in the Summary Compensation Table included on page 45 of this Proxy Statement. The committee believes these benefits are reasonable and consistent with our overall executive compensation program to better enable our company to attract and retain superior employees for key positions. The committee periodically reviews the levels of perquisites and other personal benefits provided to NEOs to ensure they are reasonable and in line with market practices.

## EMPLOYMENT AND SEVERANCE AGREEMENTS

Our company has entered into an employment agreement with Mr. Stuewe and Senior Executive Termination Benefits Agreements with Messrs. Phillips and Elrod, each of which provide for, among other things, potential payments and other benefits upon termination of employment for a variety of reasons. We have also entered into employment agreements with Messrs. van der Velden and Vervoort that include certain notice period requirements for any termination of employment. None of these agreements contain excise tax gross-up provisions related to potential change in control payments.

Our company has no outstanding equity award agreements that include provisions automatically accelerating vesting upon a change in control (sometimes referred to as single-trigger vesting). Instead, the award agreements provide for vesting following a change in control only if there is also an involuntary termination (either by the company without cause or by the executive for good reason) within a stated period following the change in control, provided that the awards are assumed or replaced by the acquiring company. This is often referred to as double-trigger vesting, as it requires both a change in control (the first trigger) and a subsequent involuntary termination (the second trigger).

See Employment Agreements and Potential Payments upon Termination or Change-in-Control included elsewhere in this Proxy Statement for a description of these agreements, including the severance benefits thereunder.

The committee believes that these severance arrangements are an important part of overall compensation for our NEOs and an important recruitment and retention tool as most of our competitors have implemented similar arrangements for their senior employees. Certain of these agreements include committee approved change of control provisions to provide reasonable personal protection to our senior executives in the context of an actual or potential change of control of our company. The committee views these arrangements as preventing management distraction during the critical periods prior to and immediately following a change of control.

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## **EXECUTIVE COMPENSATION**

Compensation Discussion and Analysis

## STOCK OWNERSHIP AND RETENTION POLICY

Our company has stock ownership guidelines to further align the interests of our non-employee directors and NEOs with those of our stockholders. The guidelines require our NEOs and non-employee directors to maintain an investment in our common stock at the following levels:

Chief Executive Officer: 5 times annual base salary;

Other NEOs: 2.5 times annual base salary; and

Non-employee Directors: 5 times annual cash retainer.

Each of the NEOs and non-employee directors must retain at least 75% of any shares of our common stock received in connection with incentive awards (after sales for the payment of taxes and shares withheld to cover the exercise price of stock options) until such person is in compliance with the stock ownership guidelines. In determining whether the required investment levels have been met, shares will be valued using the closing price of our common stock on the later of (i) the date(s) acquired, or (ii) March 23, 2011 (the date that the stock ownership guidelines were adopted).

#### POLICY AGAINST HEDGING AND PLEDGING COMPANY STOCK

The company has a policy that prohibits each NEO and non-employee director from (A) engaging in (i) short-term trading (generally defined as selling company securities within six months following the purchase), (ii) short sales, (iii) transactions involving derivatives, (iv) hedging transactions or (v) any other contractual derivative transactions, such as total return swaps and (B) holding company securities in a margin account or pledging company securities as collateral for a loan.

#### **COMPENSATION RECOVERY (CLAWBACK)**

We maintain a compensation recovery policy that goes beyond the policies currently required by law. Specifically, the policy requires each executive officer to reimburse the company for all or a portion of any annual or long-term incentive compensation

paid to the executive officer based on achievement of financial results that were subsequently the subject of a restatement due to the executive s misconduct, to the extent determined by the Board. The Board may also determine to require the forfeiture of unvested awards, reduce future compensation or take other disciplinary actions (including termination of employment). The committee believes that this compensation recovery policy enhances our governance practices by creating direct financial costs to NEOs whose misconduct leads to a material financial restatement.

In addition, as required by the Sarbanes-Oxley Act of 2002, upon restatement of our company s financial statements, the Chief Executive Officer and Chief Financial Officer would be required to reimburse us for any (i) bonuses, (ii) other incentive or equity-based compensation, and/or (iii) profits from stock sales, received in the 12-month period following the filing of financial statements that were later required to be restated due to their misconduct. Our company will also implement the incentive compensation clawback provisions mandated by the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 in accordance with the requirements of that Act as the method of their implementation becomes finalized by the stock exchanges.

## TAX CONSIDERATIONS

Section 162(m) of the Internal Revenue Code generally disallows a tax deduction to publicly held corporations for annual compensation over \$1,000,000 paid to certain covered employees of that corporation. The committee has historically taken and continues to take into consideration the tax deductibility of executive compensation when designing the company s executive compensation. However, the committee recognizes that tax deductibility is only one of many factors to be considered in the context of building an effective and efficient executive compensation program that attracts and retains qualified senior executives and furthers the interests of shareholders, and therefore the committee retains authority to approve payments of nondeductible compensation if the committee determines that it is in the best interest of our company to do so.

## **COMPENSATION COMMITTEE REPORT**

The compensation committee of the Board has reviewed and discussed the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K with management and, based on that review and those discussions, the compensation committee recommends to the Board that the Compensation Discussion and Analysis be included in this Proxy Statement.

## THE COMPENSATION COMMITTEE

Mary R. Korby, Chairman

Charles Adair

Linda Goodspeed

Cynthia Pharr Lee

Gary W. Mize

## **EXECUTIVE COMPENSATION**

Summary Compensation Table

## **Summary Compensation Table**

The following table sets forth certain information with respect to the total compensation paid or earned by each of our named executive officers for our fiscal years 2018, 2017 and 2016.

						CHANGE IN		
						VALUE AND		
				I	NON-EQUIN	ØNQUALIFI	ED	
					INCENTIVE	DEFERRED		
NAME					PLAN	COMPEN-	ALL	
AND			an o ar	OBTION	COMPEN-	SATION	OTHER	
PRINCIPAL			STOCK	OPTION	SATION	EARNINGS		
POSITION		SALARYBO		AWARDS	(2)	(3)	SATION	TOTAL
Randall C. Stuewe	2018 2017	\$1,200,000 1,100,000	\$2,159,992 <sup>(1)</sup> 1,980,000	\$1,439,996 <sup>(1)</sup> 1,319,998	\$973,969 1,928,988	\$0 45,184	\$72,321 <sup>(4)</sup> 69,407	\$5,846,278 6,443,577
Stuewe	2017	1,100,000	1,700,000	1,517,770	1,720,700	73,107	09,407	0,773,377
Chairman and Chief Executive								
Officer	2016	1,000,000	1,791,163	1,200,420	976,600	21,004	65,300	5,054,487
Brad Phillips <sup>(9)</sup>	2018	369,143	281,252 <sup>(1)</sup>	187,501(1)	172,015	0	51,108 <sup>(5)</sup>	1,061,019
Executive Vice								

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President Chief Financial Officer									
Jan van der Velden <sup>(10)</sup>	2018 2017	472,728 394,929	359,635 <sup>(1)</sup> 277,200	239,748 <sup>(1)</sup> 184,802	513,553 473,915	0 0	100,840 <sup>(6)</sup> 87,798	1,686,504 1,418,644	
Executive Vice President International Rendering and Specialties									
Rick A. Elrod	2018 2017	464,400 450,000	348,305 <sup>(1)</sup> 337,502	232,199 <sup>(1)</sup> 224,999	202,647 515,122		41,032 <sup>(7)</sup> 34,147	1,288,583 1,561,770	
Executive Vice President Darling U.S. Rendering	2016	425.000	252 740	170.061	201.020		22.285	1 092 215	
Operations	2016	425,000	253,749	170,061	201,020		33,385	1,083,215	
Jos Vervoort (11)	2018	354,546	269,719 <sup>(1)</sup>	179,813(1)	396,186	0	68,526 <sup>(8)</sup>	1,268,790	
Executive									

Executive Vice President Rousselot

In the case of the stock awards column, represents the aggregate full grant date fair value computed in accordance with FASB ASC Topic 718 of the PSUs (the 2018 LTIP PSUs ) granted to the named executive officers on January 29, 2018 under the 2018 LTI program. In the case of the option awards column, represents the aggregate full grant date fair value computed in accordance with FASB ASC Topic 718 of the stock option award granted to the named executive officers on January 29, 2018 under the 2018 LTI program. In the case of the option awards column, represents the aggregate full grant date fair value computed in accordance with FASB ASC Topic 718 of the stock option award granted to the named executive officers on January 29, 2018 under the 2018 LTI program. Amounts reported for these awards may not represent the amounts that the named executive officers will actually realize from the awards. Whether, and to what extent, a named executive officer realizes value will depend on our company s actual operating performance, stock price fluctuations and the named executive officer s continued employment. See

Components of Fiscal 2018 Executive Compensation Program Long-Term Incentive Compensation on page 40. In addition, see Note 13 of the consolidated financial statements in our Annual Report for the fiscal year ended

December 29, 2018 regarding assumptions underlying valuation of equity awards.

- 2. The amounts reported in the Non-Equity Incentive Plan Compensation column reflect the amounts earned and payable to each named executive officer for fiscal 2018, 2017 and 2016, as the case may be, under the applicable annual incentive plan. For fiscal 2018, these amounts are the actual amounts earned under the awards described in the fiscal 2018 Grants of Plan-Based Awards table on page 46. For fiscal 2018, payments under the annual incentive plan were calculated as described in Components of Fiscal 2018 Executive Compensation Program Annual Incentive Compensation on page 37. As further discussed on page 39, these amounts for certain of the NEOs may increase should Congress subsequently approve the retroactive reinstatement of the BTC for calendar year 2018.
- 3. The item for fiscal 2018 represents the change in the actuarial present value of the named executive officers accumulated benefits under the applicable retirement plan from January 1, 2018 to December 31, 2018. This change is the difference between the fiscal 2017 and fiscal 2018 measurements of the present value, assuming that benefit is not paid until age 62 for Messrs. Stuewe and Phillips and age 65 for Messrs. van der Velden and Vervoort. The change in pension value for Messrs. Stuewe, Phillips, van der Velden and Vervoort was negative (\$16,186) for Mr. Stuewe, (\$30,617) for Mr. Phillips, (\$59,091) for Mr. van der Velden and (\$31,909) for Mr. Vervoort due primarily to changes in interest rate assumptions. Under SEC rules, these negative amounts are not included in the Summary Compensation Table. Each of these amounts was computed using the same assumptions used for financial statement reporting purposes under FAS 87, *Employers Accounting for Pensions* as described in Note 15 of the consolidated financial statements in our Annual Report for the fiscal year ended December 29, 2018.
- 4. Represents \$24,000 in auto allowance, \$10,392 in club dues paid by our company, \$17,304 in group life and \$20,625 in employer contributions and employer discretionary contributions to our company s 401(k) plan.
- 5. Represents \$9,554 in auto allowance, \$10,392 in club dues paid by our company, \$10,537 in group life and \$20,625 in employer contributions and employer discretionary contributions to our company s 401(k) plan.
- 6. Represents \$29,069 in auto allowance, \$2,127 in personal allowance, \$8,421 in club dues paid by our company and \$61,223 in employer pension contributions.
- 7. Represents \$16,531 in group life and \$24,502 in employer contributions and employer discretionary contributions to our company s 401(k) plan.
- 8. Represents \$14,608 in auto allowance, \$2,364 in personal allowance, and \$51,554 in employer pension contributions.
- 9. Mr. Phillips did not become a named executive officer until fiscal 2018. Accordingly, no information is given in this table for fiscal years prior to fiscal 2018.

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## **EXECUTIVE COMPENSATION**

Summary Compensation Table

- 10. Mr. van der Velden did not become a named executive officer until fiscal 2017. Accordingly, no information is given in this table for 2016. Mr. van der Velden is paid in euros, and his annual base salary in fiscal 2018 was 400,000. Accordingly, all amounts in the Summary Compensation Table other than the amounts in the Stock and Option Awards columns, as well as all dollar amounts of compensation noted elsewhere in this Proxy Statement for Mr. van der Velden (except for the value of shares of common stock and equity awards), represent data converted from euros. For 2018, compensation was converted at the average exchange rate during 2018 of 1.181820 dollars per euro.
- 11. Mr. Vervoort did not become a named executive officer until fiscal 2018. Accordingly, no information is given in this table for fiscal years prior to 2018. Mr. Vervoort is paid in euros, and his annual base salary in fiscal 2018 was 300,000. Accordingly, all amounts in the Summary Compensation Table other than the amounts in the Stock and Option Awards columns, as well as all dollar amounts of compensation noted elsewhere in this Proxy Statement for Mr. Vervoort (except for the value of shares of common stock and equity awards), represent data converted from euros. For 2018, compensation was converted at the average exchange rate during 2018 of 1.181820 dollars per euro.

#### **Grants of Plan-Based Awards**

The following table sets forth certain information with respect to the plan-based awards granted to the named executive officers during the fiscal year ended December 29, 2018.

RANT	ESTIMATEI	) FUTURE	PAYOUTS	ESTIMATEI	) FUTURE	PAYOUTS	ALL	ALL OTHER	EXERCIS
ATE	UNDER NON	-EQUITY I	INCENTIVE	UNDER EC	QUITY INC	CENTIVE	OTHER	OPTION	OR BASE
	PLA	N AWARD	S (1)	PLA	N AWARD	S <sup>(2)</sup>	STOCK	AWARDS:	DIRE
	THRESHOLD	TARGET	MAXIMUM	THRESHOLD	TARGET	MAXIMUM		]	PRICE O
							AWARDS:	NUMBER OF	
	(\$)	(\$)	(\$)	(#)	(#)	(#)			OPTION
							NUMBER		
									AWARD
							OF	UNDERLYING	
									( <b>\$/SH</b> )
							SHARES	OPTIONS	
							OF STOCK	(#) <sup>(3)</sup>	
							OR UNITS		

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							(#)	
/29/18 /29/18 /29/18	\$615,000	\$1,200,000	\$2,400,000	5,243	104,854	235,922	226,059	\$18.82
/29/18 /29/18 /29/18	\$115,313	\$ 225,000	\$ 450,000	683	13,653	30,719	29,435	\$18.82
/29/18 /29/18 /29/18	\$143,364	\$ 283,637	\$ 567,274	873	17,458	39,279	37,637	\$18.82
/29/18 /29/18 /29/18	\$142,803	\$ 278,640	\$ 557,280	845	16,908	38,042	36,452	\$18.82
/29/18 /29/18 /29/18	\$109,024	\$ 212,728	\$ 425,456	655	13,093	29,460	28,228	\$18.82

- 1. Represents the range of annual cash incentive award opportunities pursuant to the annual incentive bonus component of the 2018 executive compensation program. The minimum potential payout for each of the named executive officers was zero. The threshold and target amounts assume achievement of 100% of the SOPs of the personal objective component of the annual incentive bonus payable pursuant to the 2018 executive compensation program, while the maximum amount assumes achievement of 200% of the SOPs. The performance period began on December 31, 2017 and ended on December 29, 2018. Actual payments under these awards have already been determined and paid and are included in the Non-Equity Incentive Plan Compensation column of the fiscal year 2018 Summary Compensation Table. For a detailed discussion of the annual incentive bonus for fiscal year 2018, see Components of Fiscal 2018 Executive Compensation Program Annual Incentive Compensation on page 37. Amounts shown for Mr. Phillips are on an annualized basis. Actual payout of his award was calculated based on their annual base salary in fiscal 2018 of 400,000 and 300,000, respectively, and have been converted to U.S. Dollars using the conversion rate of \$1.181820 dollars per euro, which is the full year average rate of the euro to the U.S. Dollar for 2018.
- 2. Represents the range of shares that may be released at the end of the performance period for PSUs awarded pursuant to the long-term incentive component of the 2018 executive compensation program, which performance period is December 31, 2017 January 2, 2021. The minimum potential payout for each of the named executive officers under these PSUs is zero. Payment of the award is subject to the achievement of certain performance metrics during the performance period. For a detailed discussion of the PSU awards, see Components of Fiscal 2018 Executive Compensation Program Long-Term Incentive Compensation on page 40.

#### **EXECUTIVE COMPENSATION**

Grants of Plan-Based Awards

- 3. On January 29, 2018, our compensation committee granted stock options to the named executive officers pursuant to the long-term incentive component of the 2018 executive compensation program. The exercise price of such stock options was determined based on the closing price of our company s common stock on the NYSE on the grant date of the options. The stock options vest in three equal annual installments on each of the first three anniversaries of the date of grant and generally remain exercisable until the tenth anniversary of the date of grant. For a detailed discussion of the stock option awards, see Components of Fiscal 2018 Executive Compensation Program Long-Term Incentive Compensation on page 40.
- 4. This column shows the full grant date fair value of equity awards under FASB ASC Topic 718 granted to the named executive officers in 2018. Generally, the full grant date fair value is the amount the Company would expense in its financial statements over the award s vesting schedule. For stock options, fair value is calculated based on the grant date fair values estimated by using the Black-Scholes option pricing model for financial purposes, \$6.37 per option for the grants on January 29, 2018. See Note 13 of the consolidated financial statements in our Annual Report for the fiscal year ended December 29, 2018 regarding assumptions underlying valuation of equity awards. Actual amounts ultimately realized by the named executive officers from the disclosed stock and option awards will likely vary based on a number of factors, including the amounts of the actual awards, our operating performance, stock price fluctuations, differences from the valuation assumptions used and the timing of exercise or applicable vesting.

#### **Employment Agreements**

#### Mr. Stuewe s Employment Agreement

We are party to an employment agreement with Mr. Stuewe that was amended and restated effective as of January 1, 2009 and amended again in certain respects in March 2015, pursuant to which Mr. Stuewe was employed through December 31, 2018 with automatic extensions thereafter unless Mr. Stuewe s employment is terminated earlier (i) by our company without cause (as defined in the agreement and discussed below) on not less than thirty days prior notice to Mr. Stuewe, (ii) by our company for cause (as defined in the agreement and discussed below), (iii) upon Mr. Stuewe s death or disability or (iv) by Mr. Stuewe for good reason (as defined in the agreement and discussed below). The agreement s term was automatically extended for 2019.

Mr. Stuewe is employed as our Chairman and Chief Executive Officer. The employment agreement provides for a minimum annual base salary, subject to increases at the discretion of the compensation committee of our Board, and an annual bonus paid pursuant to our company s employee bonus plan in accordance with personal and company performance targets established annually by our compensation committee in consultation with Mr. Stuewe. The agreement also provides for Mr. Stuewe to receive our standard retirement and welfare benefits for executive officers. Furthermore, under his employment agreement, Mr. Stuewe is entitled to receive an allowance of \$2,000 per month

for the exclusive purpose of purchasing or leasing a new automobile of his choice.

Cause is defined in Mr. Stuewe s employment agreement to mean his: (i) breach of certain covenants in the employment agreement, including covenants in respect of confidentiality, non-competition and non-solicitation, (ii) conviction by, or entry of a plea of guilty or no contest in, a court of competent and final jurisdiction for any crime (whether felony or misdemeanor) involving moral turpitude or punishable by imprisonment, (iii) commission of any crime, act of fraud, embezzlement or theft upon or against our company in connection with his duties or in the course of his employment with our company or otherwise, or Mr. Stuewe s commission of any crime, act of fraud, embezzlement or theft upon or against any

third party, (iv) continuing failure or refusal to perform his duties as required by the employment agreement or (v) gross negligence, insubordination or material violation of any duty of loyalty to our company, or engaging in any other material misconduct. In order to be terminated for the reasons stated in (iv) and (v), Mr. Stuewe must receive written notice from the Board stating the nature of his failure or refusal to comply with the terms of the employment agreement, and he must be given an opportunity to correct the relevant act or omission.

Good reason is defined in Mr. Stuewe s employment agreement to mean the occurrence of any of the following events or actions: (i) any material reduction in Mr. Stuewe s base salary, (ii) assignment to Mr. Stuewe of substantial duties materially inconsistent with his position as Chief Executive Officer or his experience or his demotion to a lesser position, (iii) our company s failure to nominate Mr. Stuewe to the Board or removal of Mr. Stuewe from the Board (other than for cause or because of legal requirement), (iv) our company s failure to pay or provide any amount of compensation or any material benefit that is due pursuant to the employment agreement or any plan, program, arrangement or policy in which Mr. Stuewe participates, (v) a material increase in the indebtedness of our company over Mr. Stuewe s objections, (vi) any material change in the geographic location at which Mr. Stuewe must principally perform his duties for our company, which, for purposes of the employment agreement, means Mr. Stuewe s permanent relocation to any office or location which is located outside of the Dallas/Fort Worth metropolitan area or (vii) any action or inaction that constitutes a material breach by our company of the employment agreement, including without limitation, any failure of our company to obtain an agreement from any successor of our company to perform the employment agreement in accordance with the terms of the employment agreement. A finding of good reason pursuant to the above definition is not effective unless Mr. Stuewe provides our company with written notice within sixty calendar days of becoming aware of the facts and circumstances giving cause to the good reason and, if the facts and circumstances are capable of being cured, gives our company the opportunity to cure within thirty days of the notice.

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# **EXECUTIVE COMPENSATION**

**Employment Agreements** 

Mr. Stuewe s employment agreement also includes severance arrangements. These severance arrangements are discussed under the heading Potential Payments upon Termination or Change of Control beginning on page 52.

### Messrs. van der Velden s and Vervoort s Employment Agreements

We have entered into employment agreements with Messrs. van der Velden and Vervoort. The employment agreements are governed by the laws of The Netherlands and each one will continue in effect until the last day of the month during which Mr. van der Velden or Mr. Vervoort, as the case may be, reaches the retirement date under his pension scheme (as applicable from time to time), but in any event no later than the date on which he will be eligible for state old-age pension benefits, subject to earlier termination as provided in the employment agreement. The

employment agreements provide for a minimum annual base salary, subject to annual increases at the discretion of the compensation committee of our Board. The employment agreements also provide that Messrs. van der Velden and Vervoort will participate in the applicable employee bonus program maintained by our company. The employment agreements also provide for Messrs. van der Velden and Vervoort to receive certain benefits, including, without limitation, participation in pension plans, an expense allowance, use of a company vehicle, vacation, and salary continuation in the event of incapacity to work, as more fully described in the employment agreements. The employment agreements also contain certain covenants for the benefit of our company, including, without limitation, relating to non-competition, non-solicitation of our employees, clawback of bonus awards and protection of our confidential information.

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# **EXECUTIVE COMPENSATION**

Outstanding Equity Awards at Fiscal Year-End

### **Outstanding Equity Awards at Fiscal Year-End**

The following table sets forth certain information with respect to unexercised options, stock that has not vested and equity incentive plan awards for each named executive officer that were outstanding as of December 29, 2018:

		OPTIC	ON AWARDS			STOCK A	WARDS	
								EQUITY
								INCENTIVE
							EQUITY	
						T	PL NCENTIVI	AN AWARD
								MARKET
						рг	AN AWARI	
						MARKET		<b>DS. ON</b>
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	UNDERL <b>YIN</b>	ØERLYING				OF STOCK		
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L L	UNEXER <b>CIS</b> I	ENERCISEL	O OPTION		HAVE	THAT	HAVE	THAT
	OPTIONS	OPTIONS	EXERCISE	OPTION	NOT	HAVE NOT	NOT	HAVE
	01110116		EXERCISE		noi		VESTED	IIAVE
	(#)	(#)	PRICE	EXPIRATION	VESTED	VESTED <sup>(6)</sup>		<b>DT VESTED</b>
NAM	EXERCISABI	<b>KERCISABI</b>	LE (\$)	DATE	(#)	(\$)	(#)	(\$)
	21,581		\$ 8.21	03/09/2020	46,530 (5)	\$885,931	284,854	\$5,423,620
	36,285		\$14.50	03/08/2021				
	69,484		\$16.98	03/06/2022				
Randal			\$16.53	03/05/2023				
	(1104		\$19.94	03/04/2024				
C.	61,124							
	302,700	107 157 (1)	\$14.76	03/10/2025				
C. Stuewe	302,700	137,157 <sup>(1)</sup> 73,671 <sup>(2)</sup>						

		Lagarrinn	g. <i>D</i> / (1211)		0 110. 101			
	101,382	202,765 <sup>(3)</sup>	\$12.29	02/06/2027				
		226,059 (4)	\$18.82	01/29/2028				
Brad	2,172	1,085 (1)	\$ 8.51	02/25/2026	488(5)	9,292	20,880	397,555
	4,070	8,142 (3)	\$12.29	02/06/2027				
Phillips		29,435 <sup>(4)</sup>	\$18.82	01/29/2028				
Jan van	6,354		\$14.76	03/10/2025	5,290 (5)	100,722	42,658	812,208
	29,378	14,690 (1)	\$ 8.51	02/25/2026				
der	7,180	2,394 (2)	\$11.97	03/07/2026				
Velden	14,193	28,388 <sup>(3)</sup>	\$12.29	02/06/2027				
		37,637 (4)	\$18.82	01/29/2028				
	4,778		\$16.53	03/05/2023	9,888 (5)	\$188,268	47,590	\$ 906,114
	4,077		\$19.94	03/04/2024				
Rick A.	3,245		\$14.76	03/10/2025				
	19,431	19,430 (1)	\$ 8.51	02/25/2026				
Elrod	13,419	4,473 (2)	\$11.97	03/07/2026				
	17,281	34,562 (3)	\$12.29	02/06/2027				
		36,452 (4)	\$18.82	01/29/2028				
Jos	9,082	4,542 (1)	\$ 8.51	02/25/2026	1,000 (5)	\$ 19,040	31,093	\$ 592,011
	10,138	20,277 (3)	\$12.29	02/06/2027				
Vervoort		28,228 (4)	\$18.82	01/29/2028				

- 1. These stock options were granted on February 25, 2016 and vest in equal installments on the first three anniversary dates of the grant.
- 2. These stock options were granted on March 7, 2016 and vest in four equal installments, with the first installment vesting immediately upon the grant date and the remaining three installments vesting on the next three anniversary dates of the grant.
- 3. These stock options were granted on February 6, 2017 and vest in equal installments on the first three anniversary dates of the grant.
- 4. These stock options were granted on January 29, 2018 and vest in equal installments on the first three anniversary dates of the grant.
- 5. These shares are part of an award granted on March 7, 2016, which award vests in four equal installments, with the first installment vesting immediately upon the grant date and the remaining three installments vesting on the next three anniversary dates of the grant.
- 6. Value stated is the number of unvested shares multiplied by the closing price of a share of our common stock on December 28, 2018 (\$19.04).

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# **EXECUTIVE COMPENSATION**

Outstanding Equity Awards at Fiscal Year-End

- 7. Reflects unearned PSU awards (at the target performance level) granted on February 6, 2017 and January 29, 2018, pursuant to the long-term incentive components of the 2017 and 2018, respectively, executive compensation programs.
- 8. Value stated is the number of unearned PSUs in the 2017 and 2018 performance awards (based on the target performance level) multiplied by the closing price of a share of our common stock on December 28, 2018 (\$19.04), details of which are shown in the table below. The PSUs for the 2016-2018 performance cycle are not included in the table, as they are considered earned as of December 29, 2018, and are reported in the Option Exercises and Stock Vested Table in this Proxy Statement. These awards were earned based on performance as of December 29, 2018.

	2017 PSUs		2018	<b>PSUs</b>
	TARGET		TARGET	
	SHARES	VALUE	SHARES	VALUE
	(#)	(\$)	(#)	(\$)
Randall C. Stuewe	180,000	\$3,427,200	104,854	\$1,996,420
Brad Phillips	7,227	137,602	13,653	259,953
Jan van der Velden	25,200	479,808	17,458	332,400
Rick A. Elrod	30,682	584,185	16,908	321,928
Jos Vervoort	18,000	342,720	13,093	249,291

These PSUs will be earned over three-year performance periods ending December 28, 2019 and January 2, 2021, respectively.

### **Option Exercises and Stock Vested**

The following table lists the number of shares acquired and the value realized as a result of option exercises by the named executive officers during the fiscal year ended December 29, 2018, and the value of any restricted stock and PSUs that vested during the fiscal year ended December 29, 2018.



	(#)	(\$)	(#)	(\$)
Randall C.				
Stuewe			377,659	\$7,133,983
Brad Phillips			3,118	58,846
Jan van der				
Velden			39,147	740,149
Rick A. Elrod			51,820	979,968
Jos Vervoort			10,381	197,094

- 1. Represents the number of stock options exercised in fiscal 2018. The value realized upon exercise is equal to the number of options exercised multiplied by the difference between the closing price of a share of our common stock on the date of exercise and exercise price.
- Represents the number of (i) PSUs for the 2016-2018 performance period that ended on December 29, 2018 and (ii) shares of restricted stock that vested in fiscal 2018. The value realized upon vesting is computed by multiplying the number of PSUs or restricted stock, as the case may be, by the closing stock price on the date of vesting. These PSUs are subject to a two-year post-vesting holding requirement.

Details regarding the PSUs and restricted stock that vested and the value realized are set forth below:

	2016-2	RI 2016-2018 PSUs VALUE		RESTRICTED STOCK VALUE	
	(#)	(\$)	(#)	(\$)	
Randall C. Stuewe	283,336	\$5,394,717	94,323	\$1,739,266	
Brad Phillips	2,243	42,707	875	16,139	
Jan van der Velden	30,345	577,769	8,802	162,380	
Rick A. Elrod	40,139	764,247	11,681	215,721	
Jos Vervoort	9,381	178,614	1,000	18,480	

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# **EXECUTIVE COMPENSATION**

**Pension Benefits** 

### **Pension Benefits**

The following table shows the present value of accumulated benefits payable to each of the eligible named executive officers, including the number of years of service credited to each eligible named executive officer, under our Salaried Employees Retirement Plan or Netherlands PGB, former SPS Pension Plan, as applicable, determined using interest rate and post-retirement mortality rate assumptions. For Messrs. Stuewe and Phillips, these values are calculated assuming retirement at age 62, the earliest age at which a participant can receive an unreduced retirement benefit from our Salaried Employees Retirement Plan. Our Salaried Employees Retirement Plan was frozen effective December 31, 2011. For Messrs. van der Velden and Vervoort, these values are calculated assuming retirement at age 65 for benefits accrued up to January 1, 2014, age 67 for benefits accrued from January 1, 2014 through December 31, 2017, and age 68 for benefits available under the plans can be found under the heading Other Features of our Compensation Program Retirement Benefits and Perquisites on page 43.

			PRESENT VALUE	
		NUMBER OF YEARS	OF ACCUMULATED	PAYMENTS DURING
		CREDITED SERVICE	BENEFIT	LAST FISCAL YEAR
NAME	PLAN NAME	(#)	(\$)	(\$)
Randall C. Stuewe	Salaried Employees Retirement Plan	8.83	\$272,492	
Brad Phillips	Salaried Employees Retirement Plan	23.17	744,048	
Jan van der Velden Rick A.	Netherlands PGB, former SPS Pension Plan	29.50	798,910	
Elrod Jos Vervoort	Netherlands PGB, former SPS Pension Plan	12.80	236,364	

The present value of accumulated benefits has been calculated as of December 29, 2018, which is the measurement date for financial statement reporting purposes. The present value of accumulated benefits has been calculated

assuming the retirement ages described above, and no pre-retirement death, disability, or withdrawal was assumed. All other assumptions used (including a 4.10% discount rate for Messrs. Stuewe and Phillips, a 2.40% discount rate for Messrs. van der Velden and Vervoort and a projection of the PFG2013-10 MI scale, which scale is based on the RPEC\_2014\_v2017 model reflecting historical U.S. mortality data to 2015, published by the Society of Actuaries in October of 2017, male and female, for Messrs. Stuewe and Phillips and the Prognosetafel AG 2016 with correction High-Middle for Messrs. van der Velden and Vervoort) are consistent with the assumptions used for our company s audited financial statements for the fiscal year ended December 29, 2018. See Note 15 of the consolidated financial statements in our Annual Report for the fiscal year ended December 29, 2018 for more information regarding the assumptions underlying the valuation of the pension benefits.

# **Nonqualified Deferred Compensation**

	EXECUTIVE	COMPANY	AGGREGATE	AGGREGATE	AGGREGATE
	CONTRIBUTIONS	CONTRIBUTIONS	EARNINGS	WITHDRAWALS/	BALANCE AT
	IN LAST FY	IN LAST FY	IN LAST FY	DISTRIBUTIONS	LAST FY END
NAME	<b>(\$)</b> <sup>(1)</sup>	(\$)	(\$)	(\$)	(\$)
Randall C.					
Stuewe	5,394,717		90,945		7,297,575
Brad					
Phillips	42,707		720		57,767
Jan van					
der Velden	577,769		9,741		781,573
Rick A.					
Elrod	764,247		12,883		1,033,796
Jos					
Vervoort	178,614		3,010		241,599

Represents value of the PSUs for the 2016-2018 performance period that were earned based on performance as
of December 29, 2018 (as reflected in the Option Exercises and Stock Vested table included elsewhere in this
Proxy Statement), but the receipt of which was deferred due to a two-year post vesting holding requirement. The
value is computed by multiplying the number of PSUs earned by the closing stock price on December 28, 2018
(\$19.04). Subject to certain limited exceptions, settlement of the vested PSUs shall be effected in the form of
issuance of whole shares of our common stock to the recipient, within 90 days following the earlier to occur of
(i) December 29, 2020 and (ii) the recipient s termination of service. The value of these awards is not included in
the Summary Compensation table for fiscal 2018 as the aggregate full grant date fair value computed in
accordance with FASB ASC Topic 718 was included as compensation in the year the award was granted.

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# **EXECUTIVE COMPENSATION**

Potential Payments upon Termination or Change of Control

### Potential Payments upon Termination or Change of Control

Mr. Stuewe s employment agreement includes provisions pursuant to which he is entitled to the following severance and other payments upon his termination:

Termination upon Death: In the event that Mr. Stuewe s employment with our company terminates as the result of his death, Mr. Stuewe s designated beneficiary is entitled to receive the following amounts: (i) accrued but unpaid base salary through the date of termination, in a lump sum payment, within thirty days of termination; (ii) earned but unpaid bonus for a completed fiscal year, in a lump sum payment, within thirty days of termination; (iii) business expenses and accrued vacation pay, in a lump sum payment, within thirty days of termination; (iv) amounts to which Mr. Stuewe is entitled pursuant to Mr. Stuewe s participation in employee benefit plans (the above amounts are collectively referred to as the Accrued Entitlements ); and (v) death benefits equal to two times Mr. Stuewe s then-effective base salary pursuant to a group life insurance policy maintained at our company s expense.

Termination upon Disability: In the event that Mr. Stuewe s employment with our company terminates as the result of his disability (as defined in his employment agreement), Mr. Stuewe is entitled to receive (i) the Accrued Entitlements and (ii) \$10,000 per month until Mr. Stuewe reaches 65 years of age pursuant to a group disability policy maintained at our company s expense.

Termination for Cause; Resignation without Good Reason: If our company terminates Mr. Stuewe for cause (as defined in his employment agreement and discussed in Employment Agreements Mr. Stuewe s Employment Agreement above) or Mr. Stuewe resigns without good reason (as defined in his employment agreement and discussed in Employment Agreements Mr. Stuewe s Employment Agreement above), Mr. Stuewe is entitled to receive the Accrued Entitlements only.

Termination without Cause; Resignation for Good Reason: If our company terminates Mr. Stuewe without cause or Mr. Stuewe resigns for good reason (other than following a change of control), Mr. Stuewe is entitled to receive the following payments, together with certain additional payments that are not, individually or in the aggregate, material: (i) the Accrued Entitlements; (ii) a lump sum payment, within thirty days of the date of termination, equal to two times Mr. Stuewe s base salary at the highest rate in effect in the preceding twelve months; and (iii) an amount equal to the bonus that he would have been entitled to at year end, but only if our company s performance to the termination date would entitle him to the bonus.

Termination upon a Change of Control of our company: If within twelve months following a change of control, either our company terminates Mr. Stuewe s employment without cause or Mr. Stuewe resigns for good reason,

Mr. Stuewe is entitled to the following payments, among others: (i) the Accrued Entitlements; (ii) a lump sum payment, within thirty days of the date of termination, equal to three times Mr. Stuewe s base salary at the highest rate in effect in the preceding twelve months; and (iii) an amount equal to the bonus that he would have been entitled to at year end, but only if our company s performance to the termination date would entitle him to the bonus.

Pursuant to Mr. Stuewe s employment agreement, subject to certain exceptions, during Mr. Stuewe s employment with our company and for a period of (i) two years thereafter in the event of termination without cause, (ii) three years thereafter in the event of termination upon a change of control and (iii) one year thereafter in each other instance (the Restricted Period ), Mr. Stuewe may not have any ownership interest in, or be an employee, salesman, consultant, officer or director of any entity that engages in the United States. Canada or Maxico in a husiness that is similar to

officer or director of, any entity that engages in the United States, Canada or Mexico in a business that is similar to that in which our company is engaged in the territory. Subject to certain limitations, Mr. Stuewe s employment agreement also prohibits him from soliciting our company s customers, employees or consultants during the Restricted Period. Further, Mr. Stuewe is required by his employment agreement to keep all confidential information in confidence during his employment and at all times thereafter.

Mr. Stuewe s employment agreement contains a provision that provides that in the event it shall be determined that any payment or distribution by our company to Mr. Stuewe or for his benefit would be subject to the excise tax imposed by Section 4999 (or any successor provisions) of the Internal Revenue Code of 1986, as amended (the Code ), or any interest or penalty is incurred by Mr. Stuewe with respect to such excise tax, then such payments shall be reduced (but not below zero) if and to the extent that such reduction would result in Mr. Stuewe retaining a larger amount, on an after-tax basis (taking into account federal, state and local income taxes and the imposition of the excise tax), than if Mr. Stuewe received all of such payments. The employment agreement provides that our company shall reduce or eliminate any such payments, by first reducing or eliminating the portion of such payments which are not payable in cash and then by reducing or eliminating cash payments, in each case in reverse order beginning with payments or benefits which are to be paid the farthest in time from the determination. Additionally, Mr. Stuewe s employment agreement contains provisions intended to comply with Section 409A of the Code and the guidance promulgated thereunder.

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# **EXECUTIVE COMPENSATION**

Potential Payments upon Termination or Change of Control

As of the end of fiscal 2018, we had in effect Senior Executive Termination Benefits Agreements with each of Messrs. Phillips and Elrod, which provide that, subject to certain conditions, we must continue to pay the executive upon any termination of his employment (except termination by reason of the voluntary resignation, termination for cause or termination by reason of normal retirement) for one year (i) his annual base salary in effect at the time of his termination (the Termination Payment Amount ), (ii) any accrued vacation pay due but not yet taken at the date of his termination, and (iii) life, disability, health and dental insurance, and certain other similar benefits of our company (or similar benefits provided by our company) in effect immediately prior to the date of termination to the extent allowed under the applicable policies.

These Senior Executive Termination Benefits Agreements contain covenants for the benefit of our company relating to the protection of our confidential information, return of company property, non-solicitation of our employees during employment and for one year thereafter, non-disparagement of our company and its business, continued cooperation in certain matters involving our company and requiring the executive officer to mitigate required payments under the severance agreement by seeking other comparable employment as promptly as practicable after termination

and causing any amount earned from any other employment to offset amounts payable under the severance agreement. The employee benefits provided for in these severance agreements terminate when the executive officer obtains other employment.

The tables below reflect the amount of compensation that each named executive officer would have been entitled to in the event of termination of the executive officer s employment as of December 29, 2018. The amount of compensation payable to each such named executive officer upon termination without cause or resignation for good reason, termination due to retirement, termination due to death or disability, or termination following a change of control is shown below. The amounts shown are estimates of the amounts that would be paid to each executive officer listed upon his termination. The actual amounts to be paid can only be determined at the time of the applicable executive officer s separation from our company. The amounts are in addition to benefits generally available to U.S. salaried employees, such as accrued vacation. Our company has no program, plan or agreement providing benefits or accelerated vesting to the named executive officers triggered by a voluntary resignation without good reason, a termination for cause or a change of control not connected to a termination of employment.

BY	RETIREMENT	DEATH	BY
COMPANY		OR	COMPANY
WITHOUT			
CAUSE OR		DISABILITY	WITHOUT
RESIGNATION			
FOR			CAUSE OR

	GOOD REASON			RESIGNATION FOR GOOD
				REASON
				FOLLOWING
				A CHANGE OF
				CONTROL
Randall C. Stuewe				
Compensation	\$ 2,400,000 <sup>(1)</sup>			\$ 3,600,000 <sup>(2)</sup>
Annual Incentive Bonus <sup>(3)</sup>	973,969		\$ 973,969	973,969
Life Insurance Benefits			2,400,000 (4)	
Health and Welfare	45,999 <sup>(5)</sup>			67,624 (6)
Disability Income			874,055 (7)	
Equity Awards Pension Accrual <sup>(12)</sup>	7,219,699 (8)	\$ 4,368,670 <sup>(9)</sup>	7,219,699 (10)	9,693,046 (11)