

TRICO BANCSHARES /  
Form 10-Q  
August 09, 2018  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

**FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
for the quarterly period ended: June 30, 2018**

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
for the transition period from \_\_\_\_\_ to \_\_\_\_\_.**

**Commission File Number: 000-10661**

**TriCo Bancshares**  
**(Exact Name of Registrant as Specified in Its Charter)**

**CALIFORNIA**  
**(State or Other Jurisdiction of**

**94-2792841**  
**(I.R.S. Employer**

**Incorporation or Organization)**

**Identification Number)**

**63 Constitution Drive**

**Chico, California 95973**

**(Address of Principal Executive Offices)(Zip Code)**

**(530) 898-0300**

**(Registrant's Telephone Number, Including Area Code)**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.      Yes      No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).      Yes      No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of accelerated filer, large accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).      Yes      No

Indicate the number of shares outstanding for each of the issuer's classes of common stock, as of the latest practical date:

Common stock, no par value: 30,411,135 shares outstanding as of August 3, 2018



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TriCo Bancshares

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**FORWARD-LOOKING STATEMENTS****Cautionary Statements Regarding Forward-Looking Information**

This report on Form 10-Q contains forward-looking statements about TriCo Bancshares (the "Company") that are subject to the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on the current knowledge and belief of the Company's management ("Management") and include information concerning the Company's possible or assumed future financial condition and results of operations. When you see any of the words "believes", "expects", "anticipates", "estimates", or similar expressions, it may mean the Company is making forward-looking statements. Such statements involve inherent risks and uncertainties, many of which are difficult to predict and are generally beyond the control of the Company. There can be no assurance that future developments affecting the Company will be the same as those anticipated by management. The Company cautions readers that a number of important factors could cause actual results to differ materially from those expressed in, or implied or projected by, such forward-looking statements. These risks and uncertainties include, but are not limited to, the following: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System; inflation, interest rate, market and monetary fluctuations; the impact of changes in financial services policies, laws and regulations; technological changes; mergers and acquisitions, including costs or difficulties related to the integration of acquired companies; changes in the level of the Company's nonperforming assets and charge-offs;

any deterioration in values of California real estate, both residential and commercial; the effect of changes in accounting standards and practices; possible other-than-temporary impairment of securities held by the Company; changes in consumer spending, borrowing and savings habits; ability to attract deposits and other sources of liquidity; changes in the financial performance and/or condition of our borrowers; the impact of competition from financial and bank holding companies and other financial service providers; the possibility that any of the anticipated benefits of the Company's recent merger with FNB Bancorp ( FNB ) will not be realized or will not be realized within the expected time period, or that integration of FNB's operations with those of the Company will be materially delayed or will be more costly or difficult than expected; the challenges of integrating and retaining key employees; the possibility that the merger may be more expensive to complete than anticipated, including as a result of unexpected factors or events; unanticipated regulatory or judicial proceedings; the costs and effects of litigation and of unexpected or adverse outcomes in such litigation; and the Company's ability to manage the risks involved in the foregoing. Annualized, pro forma, projections and estimates are not forecasts and may not reflect actual results. A number of factors, some of which are beyond the Company's ability to predict or control, could cause future results to differ materially from those contemplated. The reader is directed to the Company's annual report on Form 10-K for the year ended December 31, 2017 and Part II, Item 1A of this report for further discussion of factors which could affect the Company's business and cause actual results to differ materially from those suggested by any forward-looking statement made in this report. Such Form 10-K and this report should be read in their entirety to put any forward-looking statements in context and to gain a more complete understanding of the risks and uncertainties involved in the Company's business. Any forward-looking statement may turn out to be wrong and cannot be guaranteed. The Company does not intend to update any forward-looking statement after the date of this report.

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements (unaudited)****TRICO BANCSHARES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(In thousands, except share data; unaudited)

	At June 30, 2018	At December 31, 2017
<b>Assets:</b>		
Cash and due from banks	\$ 94,661	\$ 105,968
Cash at Federal Reserve and other banks	89,401	99,460
Cash and cash equivalents	184,062	205,428
<b>Investment securities:</b>		
Marketable equity securities	2,868	2,938
Available for sale debt securities	754,207	727,945
Held to maturity debt securities	477,745	514,844
Restricted equity securities	16,956	16,956
Loans held for sale	3,601	4,616
Loans	3,146,313	3,015,165
Allowance for loan losses	(29,524)	(30,323)
Total loans, net	3,116,789	2,984,842
Foreclosed assets, net	1,374	3,226
Premises and equipment, net	59,014	57,742
Cash value of life insurance	99,047	97,783
Accrued interest receivable	14,253	13,772
Goodwill	64,311	64,311
Other intangible assets, net	4,496	5,174
Mortgage servicing rights	7,021	6,687
Other assets	57,409	55,051
Total assets	\$ 4,863,153	\$ 4,761,315
<b>Liabilities and Shareholders Equity:</b>		
<b>Liabilities:</b>		
<b>Deposits:</b>		
Noninterest-bearing demand	\$ 1,369,834	\$ 1,368,218
Interest-bearing	2,707,388	2,640,913
Total deposits	4,077,222	4,009,131

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Accrued interest payable	1,175	930
Reserve for unfunded commitments	3,727	3,164
Other liabilities	58,896	63,258
Other borrowings	152,839	122,166
Junior subordinated debt	56,950	56,858
<b>Total liabilities</b>	<b>4,350,809</b>	<b>4,255,507</b>
<b>Commitments and contingencies (Note 18)</b>		
Shareholders' equity:		
Preferred stock, no par value: 1,000,000 shares authorized, zero issued and outstanding at June 30, 2018 and December 31, 2017		
Common stock, no par value: 50,000,000 shares authorized; issued and outstanding:		
23,004,153 at June 30, 2018	256,590	
22,955,963 at December 31, 2017		255,836
Retained earnings	276,877	255,200
Accumulated other comprehensive loss, net of tax	(21,123)	(5,228)
<b>Total shareholders' equity</b>	<b>512,344</b>	<b>505,808</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 4,863,153</b>	<b>\$ 4,761,315</b>

See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents****TRICO BANCSHARES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(In thousands, except per share data; unaudited)

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
<b>Interest and dividend income:</b>				
Loans, including fees	\$ 39,304	\$ 36,418	\$ 77,353	\$ 71,332
<b>Investments:</b>				
Taxable securities	7,438	6,903	14,760	13,606
Tax exempt securities	1,042	1,042	2,083	2,083
Dividends	298	328	634	719
<b>Interest bearing cash at Federal Reserve and other banks</b>	<b>396</b>	<b>353</b>	<b>769</b>	<b>788</b>
<b>Total interest and dividend income</b>	<b>48,478</b>	<b>45,044</b>	<b>95,599</b>	<b>88,528</b>
<b>Interest expense:</b>				
Deposits	1,234	974	2,330	1,868
Other borrowings	586	13	928	15
Junior subordinated debt	789	623	1,486	1,218
<b>Total interest expense</b>	<b>2,609</b>	<b>1,610</b>	<b>4,744</b>	<b>3,101</b>
<b>Net interest income</b>	<b>45,869</b>	<b>43,434</b>	<b>90,855</b>	<b>85,427</b>
Benefit from reversal of provision for loan losses	(638)	(796)	(874)	(2,353)
<b>Net interest income after benefit from reversal of provision for loan losses</b>	<b>46,507</b>	<b>44,230</b>	<b>91,729</b>	<b>87,780</b>
<b>Noninterest income:</b>				
Service charges and fees	9,228	9,479	18,584	18,386
Gain on sale of loans	666	777	1,292	1,687
Commissions on sale of non-deposit investment products	810	705	1,686	1,312
Increase in cash value of life insurance	656	626	1,264	1,311
Other	814	1,323	1,638	1,917
<b>Total noninterest income</b>	<b>12,174</b>	<b>12,910</b>	<b>24,464</b>	<b>24,613</b>
<b>Noninterest expense:</b>				
Salaries and related benefits	21,453	20,494	43,105	41,387
Other	16,417	15,410	32,927	30,339



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Total noninterest expense	37,870	35,904	76,032	71,726
Income before income taxes	20,811	21,236	40,161	40,667
Provision for income taxes	5,782	7,647	11,222	14,999
Net income	\$ 15,029	\$ 13,589	\$ 28,939	\$ 25,668
Earnings per share:				
Basic	\$ 0.65	\$ 0.59	\$ 1.26	\$ 1.12
Diluted	\$ 0.65	\$ 0.58	\$ 1.24	\$ 1.10
See accompanying notes to unaudited condensed consolidated financial statements.				

**Table of Contents****TRICO BANCSHARES****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(In thousands; unaudited)

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Net income	\$ 15,029	\$ 13,589	\$ 28,939	\$ 25,668
Other comprehensive income (loss), net of tax:				
Unrealized gains (losses) on available for sale securities arising during the period	(3,998)	2,846	(15,024)	3,303
Change in minimum pension liability	80	55	160	109
Other comprehensive income (loss)	(3,918)	2,901	(14,864)	3,412
Comprehensive income	\$ 11,111	\$ 16,490	\$ 14,075	\$ 29,080

See accompanying notes to unaudited condensed consolidated financial statements.

**TRICO BANCSHARES****CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**

(In thousands, except share and per share data; unaudited)

	Shares of Common Stock	Common Stock	Retained Earnings	Accumulated Other Comprehensive Income (loss)	Total
Balance at December 31, 2016	22,867,802	\$ 252,820	\$ 232,440	\$ (7,913)	\$ 477,347
Net income			25,668		25,668
Other comprehensive income				3,412	3,412
Stock option vesting		162			162
Service condition RSU vesting		419			419
Market plus service condition RSU vesting		193			193
Stock options exercised	117,850	2,163			2,163
Service condition RSUs released	25,069				
Repurchase of common stock	(85,652)	(949)	(2,143)		(3,092)
Dividends paid (\$0.30 per share)			(7,328)		(7,328)
Balance at June 30, 2017	22,925,069	\$ 254,808	\$ 248,637	\$ (4,501)	\$ 498,944

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Balance at December 31, 2017	22,955,963	\$ 255,836	\$ 255,200	\$ (5,228)	\$ 505,808
Net income			28,939		28,939
Adoption ASU 2016-01			(62)	62	
Adoption ASU 2018-02			1,093	(1,093)	
Other comprehensive loss				(14,864)	(14,864)
Stock option vesting		54			54
Service condition RSU vesting		471			471
Market plus service condition RSU vesting		197			197
Service condition RSUs released	25,398				
Market plus service condition RSUs released	25,512				
Stock options exercised	14,500	223			223
Repurchase of common stock	(17,220)	(191)	(480)		(671)
Dividends paid (\$0.34 per share)			(7,813)		(7,813)
Balance at June 30, 2018	23,004,153	\$ 256,590	\$ 276,877	\$ (21,123)	\$ 512,344

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents**TRICO BANCSHARES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In thousands; unaudited)

	For the six months ended June 30,	
	2018	2017
<b>Operating activities:</b>		
Net income	\$ 28,939	\$ 25,668
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Depreciation of premises and equipment, and amortization	3,229	3,287
Amortization of intangible assets	678	711
Benefit from reversal of provision for loan losses	(874)	(2,353)
Amortization of investment securities premium, net	1,340	1,606
Originations of loans for resale	(43,389)	(63,022)
Proceeds from sale of loans originated for resale	45,437	64,699
Gain on sale of loans	(1,292)	(1,687)
Change in market value of mortgage servicing rights	(75)	470
Provision for losses on foreclosed assets	90	28
Gain on sale of foreclosed assets	(388)	(271)
Loss on disposal of fixed assets	54	28
Gain on sale of premises held for sale		(3)
Increase in cash value of life insurance	(1,264)	(1,311)
Life insurance proceeds in excess of cash value		(108)
Loss on marketable equity securities	70	
Equity compensation vesting expense	722	774
<b>Change in:</b>		
Reserve for unfunded commitments	563	(120)
Interest receivable	(481)	422
Interest payable	245	(37)
Other assets and liabilities, net	(660)	(1,225)
<b>Net cash from operating activities</b>	<b>32,944</b>	<b>27,556</b>
<b>Investing activities:</b>		
Proceeds from maturities of securities available for sale	32,906	27,997
Proceeds from maturities of securities held to maturity	36,587	42,361
Purchases of securities available for sale	(81,300)	(145,584)
Loan origination and principal collections, net	(131,073)	(69,491)
Proceeds from sale of other real estate owned	2,150	1,424
Proceeds from sale of premises held for sale	36	3,338
Purchases of premises and equipment	(4,119)	(5,885)
Life insurance proceeds		649
<b>Net cash from investing activities</b>	<b>(144,813)</b>	<b>(145,191)</b>

Financing activities:		
Net change in deposits	68,091	(17,138)
Net change in other borrowings	30,673	5,067
Repurchase of common stock	(633)	(1,122)
Dividends paid	(7,813)	(7,328)
Exercise of stock options	185	193
Net cash from financing activities	90,503	(20,328)
Net change in cash and cash equivalents	(21,366)	(137,963)
Cash and cash equivalents at beginning of year	205,428	305,612
Cash and cash equivalents at end of year	\$ 184,062	\$ 167,649
Supplemental disclosure of noncash activities:		
Unrealized (loss) gain on securities available for sale	\$ (21,304)	\$ 5,698
Loans transferred to foreclosed assets	\$	\$ 684
Market value of shares tendered in-lieu of cash to pay for exercise of options and/or related taxes	\$ 671	\$ 3,092
Supplemental disclosure of cash flow activity:		
Cash paid for interest expense	\$ 4,499	\$ 3,138
Cash paid for income taxes	\$ 8,525	\$ 10,650
Insurance proceeds receivable reclassified to other assets	\$	\$ 921
See accompanying notes to unaudited condensed consolidated financial statements.		

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**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**Note 1 Summary of Significant Accounting Policies**

**Description of Business and Basis of Presentation**

TriCo Bancshares (the Company or we ) is a California corporation organized to act as a bank holding company for Tri Counties Bank (the Bank ). The Company and the Bank are headquartered in Chico, California. The Bank is a California-chartered bank that is engaged in the general commercial banking business in 26 California counties. The Bank operates from 57 traditional branches, 9 in-store branches and 2 loan production offices. The Company has five capital subsidiary business trusts (collectively, the Capital Trusts ) that issued trust preferred securities, including two organized by TriCo and three acquired with the acquisition of North Valley Bancorp. See Note 17 Junior Subordinated Debt.

The consolidated financial statements are prepared in accordance with accounting policies generally accepted in the United States of America and general practices in the banking industry. The financial statements include the accounts of the Company. All inter-company accounts and transactions have been eliminated in consolidation. For financial reporting purposes, the Company's investments in the Capital Trusts of \$1,710,000 are accounted for under the equity method and, accordingly, are not consolidated and are included in other assets on the consolidated balance sheet. The subordinated debentures issued and guaranteed by the Company and held by the Capital Trusts are reflected as debt on the Company's consolidated balance sheet.

**Use of Estimates in the Preparation of Financial Statements**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

**Significant Group Concentration of Credit Risk**

The Company grants agribusiness, commercial, consumer, and residential loans to customers located throughout the northern San Joaquin Valley, the Sacramento Valley and northern mountain regions of California. The Company has a diversified loan portfolio within the business segments located in this geographical area. The Company currently classifies all its operation into one business segment that it denotes as community banking.

**Cash and Cash Equivalents**

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash on hand, amounts due from banks, and federal funds sold. Net cash flows are reported for loan and deposit transactions and other borrowings.

**Marketable Equity Securities**

As of December 31, 2017, marketable equity securities with a fair value of \$2,938,000 were recorded within investment securities available for sale on the consolidated balance sheets with changes in the fair value recorded through other comprehensive income and accumulated other comprehensive income (loss). As of January 1, 2018, the Company adopted Accounting Standard Update ( ASU ) 2016-01 using a prospective transition approach and reclassified its marketable equity securities from investments available for sale into a separate component of investment securities. The ASU requires marketable equity securities to be reported at fair value with changes in the fair value recorded through earnings. As of January 1, 2018, unrealized losses of \$62,000 were reclassified from accumulated other comprehensive loss to retained earnings and the deferred tax asset was reduced by \$18,000. During the six months ended June 30, 2018, the Company recognized \$70,000 of unrealized losses in the condensed consolidated statements of income related to marketable equity securities.

### **Debt Securities**

The Company classifies its debt securities into one of three categories: trading, available for sale or held to maturity. Trading securities are bought and held principally for the purpose of selling in the near term. Held to maturity securities are those securities which the Company has the ability and intent to hold until maturity. These securities are carried at cost adjusted for amortization of premium and accretion of discount, computed by the effective interest method over their contractual lives. All other securities not included in trading or held to maturity are classified as available for sale. Available for sale securities are recorded at fair value. Unrealized gains and losses, net of the related tax effect, on available for sale securities are reported as a separate component of other accumulated comprehensive income in shareholders' equity until realized. Premiums and discounts are amortized or accreted over the life of the related investment security as an adjustment to yield using the effective interest method. Dividend and interest income are recognized when earned. Realized gains and losses are derived from the amortized cost of the security sold. During the six months ended June 30, 2018 and throughout 2017, the Company did not have any debt securities classified as trading.

The Company assesses other-than-temporary impairment ( OTTI ) based on whether it intends to sell a security or if it is likely that the Company would be required to sell the security before recovery of the amortized cost basis of the investment, which may be maturity. For debt securities, if we intend to sell the security or it is more likely than not that we will be required to sell the security before recovering its cost basis, the entire impairment loss would be recognized in earnings as an OTTI. If we do not intend to sell the security and it is not likely that we will be required to sell the security but we do not expect to recover the entire amortized cost basis of the security, only the portion of the impairment loss representing credit losses would be recognized in earnings. The credit loss on a security is measured as the difference between the amortized cost basis and the present value of the cash flows expected to be collected. Projected cash flows are discounted by the original or current effective interest rate depending on the nature of the security being measured for potential OTTI. The remaining impairment related to all other factors, the difference between the present value of the cash flows expected to be collected and fair value, is recognized as a charge to other comprehensive income ( OCI ). Impairment losses related to all other factors are presented as separate categories within OCI. The accretion of the amount recorded in OCI increases the carrying value of the investment and does not affect earnings. If there is an indication of additional credit losses the security is re-evaluated according to the procedures described above. No OTTI losses were recognized during the six months ended June 30, 2018 or the year ended December 31, 2017.

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### **Restricted Equity Securities**

Restricted equity securities represent the Company's investment in the stock of the Federal Home Loan Bank of San Francisco ( FHLB ) and are carried at par value, which reasonably approximates its fair value. While technically these are considered equity securities, there is no market for the FHLB stock. Therefore, the shares are considered as restricted investment securities. Management periodically evaluates FHLB stock for other-than-temporary impairment. Management's determination of whether these investments are impaired is based on its assessment of the ultimate recoverability of cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as (1) the significance of any decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, (3) the impact of legislative and regulatory changes on institutions and, accordingly, the customer base of the FHLB, and (4) the liquidity position of the FHLB.

As a member of the FHLB system, the Bank is required to maintain a minimum level of investment in FHLB stock based on specific percentages of its outstanding mortgages, total assets, or FHLB advances. The Bank may request redemption at par value of any stock in excess of the minimum required investment. Stock redemptions are at the discretion of the FHLB.

### **Loans Held for Sale**

Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by aggregate outstanding commitments from investors of current investor yield requirements. Net unrealized losses are recognized through a valuation allowance by charges to noninterest income.

Mortgage loans held for sale are generally sold with the mortgage servicing rights retained by the Company. Gains or losses on the sale of loans that are held for sale are recognized at the time of the sale and determined by the difference between net sale proceeds and the net book value of the loans less the estimated fair value of any retained mortgage servicing rights.

### **Loans and Allowance for Loan Losses**

Loans originated by the Company, i.e., not purchased or acquired in a business combination, are referred to as originated loans. Originated loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal amount outstanding, net of deferred loan fees and costs. Loan origination and commitment fees and certain direct loan origination costs are deferred, and the net amount is amortized as an adjustment of the related loan's yield over the actual life of the loan. Originated loans on which the accrual of interest has been discontinued are designated as nonaccrual loans.

Originated loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of collection. When an originated loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of Management, the loan is estimated to be fully collectible as to both principal and interest.



An allowance for loan losses for originated loans is established through a provision for loan losses charged to expense. The allowance is maintained at a level which, in Management's judgment, is adequate to absorb probable incurred credit losses inherent in the loan portfolio as of the balance sheet date. Originated loans and deposit related overdrafts are charged against the allowance for loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance is an amount that Management believes will be adequate to absorb probable incurred losses inherent in existing loans, based on evaluations of the collectability, impairment and prior loss experience of loans. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower's ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the original contractual terms of the loan agreement. Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan's original effective interest rate. As a practical expedient, impairment may be measured based on the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a specific reserve allocation within the allowance for loan losses.

In situations related to originated loans where, for economic or legal reasons related to a borrower's financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that result in the loan being classified as a TDR, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb probable incurred losses inherent in the Company's originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Statements of Income as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company's allowance for originated loan losses is meant to be an estimate of these probable incurred losses inherent in the portfolio.

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The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company's originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company's method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools were based on historical loss experience by product type and prior risk rating.

Loans purchased or acquired in a business combination are referred to as acquired loans. Acquired loans are valued as of the acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification ( FASB ASC ) Topic 805, *Business Combinations*. Loans acquired with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. Default rates, loss severity, and prepayment speed assumptions are periodically reassessed and our estimate of future payments is adjusted accordingly. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be more than originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If, thereafter, the Company determines that the estimated future cash flows of a PCI loan are expected to be less than previously estimated, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans on nonaccrual status are accounted for using the cost recovery method or cash basis method of income recognition. The Company refers to PCI loans on nonaccrual status that are accounted for using the cash basis method of income recognition as PCI cash basis loans; and the Company refers to all other PCI loans as PCI other loans. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan. The Company elected to use the pooled method of ASC 310-30 for PCI other loans in the acquisition of certain assets and liabilities of Granite Community Bank, N.A. ( Granite ) during 2010 and Citizens Bank of Northern California ( Citizens ) during

2011.

Acquired loans that are not PCI loans are referred to as purchased not credit impaired (PNCI) loans. PNCI loans are accounted for under FASB ASC Topic 310-20, *Receivables - Nonrefundable Fees and Other Costs*, in which interest income is accrued on a level-yield basis for performing loans. For income recognition purposes, this method assumes that all contractual cash flows will be collected, and no allowance for loan losses is established at the time of acquisition. Post-acquisition date, an allowance for loan losses may need to be established for acquired loans through a provision charged to earnings for credit losses incurred subsequent to acquisition. Under ASC 310-20, the loss would be measured based on the probable shortfall in relation to the contractual note requirements, consistent with our allowance for loan loss policy for similar loans.

Throughout these financial statements, and in particular in Note 4 and Note 5, when we refer to Loans or Allowance for loan losses we mean all categories of loans, including Originated, PNCI, PCI cash basis, and PCI - other. When we are not referring to all categories of loans, we will indicate which we are referring to Originated, PNCI, PCI cash basis, or PCI - other.

When referring to PNCI and PCI loans we use the terms nonaccretable difference, accretable yield, or purchase discount. Nonaccretable difference is the difference between undiscounted contractual cash flows due and undiscounted cash flows we expect to collect, or put another way, it is the undiscounted contractual cash flows we do not expect to collect. Accretable yield is the difference between undiscounted cash flows we expect to collect and the value at which we have recorded the loan on our financial statements. On the date of acquisition, all purchased loans are recorded on our consolidated financial statements at estimated fair value. Purchase discount is the difference between the estimated fair value of loans on the date of acquisition and the principal amount owed by the borrower, net of charge offs, on the date of acquisition. We may also refer to discounts to principal balance of loans owed, net of charge-offs. Discounts to principal balance of loans owed, net of charge-offs is the difference between principal balance of loans owed, net of charge-offs, and loans as recorded on our financial statements. Discounts to principal balance of loans owed, net of charge-offs arise from purchase discounts, and equal the purchase discount on the acquisition date.

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### **Foreclosed Assets**

Foreclosed assets include assets acquired through, or in lieu of, loan foreclosure. Foreclosed assets are held for sale and are initially recorded at fair value less estimated costs to sell at the date of foreclosure, establishing a new cost basis. Physical possession of residential real estate property collateralizing a consumer mortgage loan occurs when legal title is obtained upon completion of foreclosure or when the borrower conveys all interest in the property to satisfy the loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Any write-downs based on the asset's fair value less costs to sell at the date of acquisition are charged to the allowance for loan and lease losses. Any recoveries based on the asset's fair value less estimated costs to sell in excess of the recorded value of the loan at the date of acquisition are recorded to the allowance for loan and lease losses. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed. Revenue and expenses from operations and changes in the valuation allowance are included in other noninterest expense. Gain or loss on sale of foreclosed assets is included in noninterest income. Foreclosed assets that are not subject to a FDIC loss-share agreement are referred to as noncovered foreclosed assets.

Foreclosed assets acquired through FDIC-assisted acquisitions that are subject to a FDIC loss-share agreement, and all assets acquired via foreclosure of covered loans are referred to as covered foreclosed assets. Covered foreclosed assets are reported exclusive of expected reimbursement cash flows from the FDIC. Foreclosed covered loan collateral is transferred into covered foreclosed assets at the loan's carrying value, inclusive of the acquisition date fair value discount.

Covered foreclosed assets are initially recorded at estimated fair value less estimated costs to sell on the acquisition date based on similar market comparable valuations less estimated selling costs. Any subsequent valuation adjustments due to declines in fair value will be charged to noninterest expense, and will be mostly offset by noninterest income representing the corresponding increase to the FDIC indemnification asset for the offsetting loss reimbursement amount. Any recoveries of previous valuation adjustments will be credited to noninterest expense with a corresponding charge to noninterest income for the portion of the recovery that is due to the FDIC. On May 9, 2017, the Company and the FDIC terminated their loss sharing agreements.

### **Premises and Equipment**

Land is carried at cost. Land improvements, buildings and equipment, including those acquired under capital lease, are stated at cost less accumulated depreciation and amortization. Depreciation and amortization expenses are computed using the straight-line method over the shorter of the estimated useful lives of the related assets or lease terms. Asset lives range from 3-10 years for furniture and equipment and 15-40 years for land improvements and buildings.

### **Goodwill and Other Intangible Assets**

Goodwill represents the excess of costs over fair value of net assets of businesses acquired. Goodwill and other intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually. Intangible assets with estimable useful lives are amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment.

The Company has an identifiable intangible asset consisting of core deposit intangibles (CDI). CDI are amortized over their respective estimated useful lives, and reviewed for impairment.

### **Impairment of Long-Lived Assets and Goodwill**

Long-lived assets, such as premises and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale would be presented separately in the appropriate asset and liability sections of the consolidated balance sheet.

As of December 31 of each year, goodwill is tested for impairment, and is tested for impairment more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset's fair value. This determination is made at the reporting unit level. The Company may choose to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, the Company determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then goodwill is deemed not to be impaired. However, if the Company concludes otherwise, or if the Company elected not to first assess qualitative factors, then the Company performs the first step of a two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. Second, if the carrying amount of the reporting unit exceeds its fair value, an impairment loss is recognized for any excess of the carrying amount of the reporting unit's goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill. Currently, and historically, the Company is comprised of only one reporting unit that operates within the business segment it has identified as community banking. Goodwill was not impaired as of December 31, 2017 because the fair value of the reporting unit exceeded its carrying value.

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**Table of Contents****Mortgage Servicing Rights**

Mortgage servicing rights (MSR) represent the Company's right to a future stream of cash flows based upon the contractual servicing fee associated with servicing mortgage loans. Our MSR arise from residential and commercial mortgage loans that we originate and sell, but retain the right to service the loans. The net gain from the retention of the servicing right is included in gain on sale of loans in noninterest income when the loan is sold. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. Servicing fees are recorded in noninterest income when earned.

The Company accounts for MSR at fair value. The determination of fair value of our MSR requires management judgment because they are not actively traded. The determination of fair value for MSR requires valuation processes which combine the use of discounted cash flow models and extensive analysis of current market data to arrive at an estimate of fair value. The cash flow and prepayment assumptions used in our discounted cash flow model are based on empirical data drawn from the historical performance of our MSR, which we believe are consistent with assumptions used by market participants valuing similar MSR, and from data obtained on the performance of similar MSR. The key assumptions used in the valuation of MSR include mortgage prepayment speeds and the discount rate. These variables can, and generally will, change from quarter to quarter as market conditions and projected interest rates change. The key risks inherent with MSR are prepayment speed and changes in interest rates. The Company uses an independent third party to determine fair value of MSR.

**Indemnification Asset/Liability**

The Company accounts for amounts receivable or payable under its loss-share agreements entered into with the FDIC in connection with its purchase and assumption of certain assets and liabilities of Granite as indemnification assets in accordance with FASB ASC Topic 805, *Business Combinations*. FDIC indemnification assets are initially recorded at fair value, based on the discounted value of expected future cash flows under the loss-share agreements. The difference between the fair value and the undiscounted cash flows the Company expects to collect from or pay to the FDIC will be accreted into noninterest income over the life of the FDIC indemnification asset. FDIC indemnification assets are reviewed quarterly and adjusted for any changes in expected cash flows based on recent performance and expectations for future performance of the covered portfolios. These adjustments are measured on the same basis as the related covered loans and covered other real estate owned. Any increases in cash flow of the covered assets over those expected will reduce the FDIC indemnification asset and any decreases in cash flow of the covered assets under those expected will increase the FDIC indemnification asset. Increases and decreases to the FDIC indemnification asset are recorded as adjustments to noninterest income. On May 9, 2017, the Company and the FDIC terminated their loss sharing agreements.

**Reserve for Unfunded Commitments**

The reserve for unfunded commitments is established through a provision for losses on unfunded commitments charged to noninterest expense. The reserve for unfunded commitments is an amount that Management believes will be adequate to absorb probable losses inherent in existing commitments, including unused portions of revolving lines of credits and other loans, standby letters of credits, and unused deposit account overdraft privilege. The reserve for unfunded commitments is based on evaluations of the collectability, and prior loss experience of unfunded commitments. The evaluations take into consideration such factors as changes in the nature and size of the loan portfolio, overall loan portfolio quality, loan concentrations, specific problem loans and related unfunded

commitments, and current economic conditions that may affect the borrower's or depositor's ability to pay.

### **Low Income Housing Tax Credits**

The Company accounts for low income housing tax credits and the related qualified affordable housing projects using the proportional amortization method. Under the proportional amortization method, the Company amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). Upon entering into a qualified affordable housing project, the Company records, in other liabilities, the entire amount that it has agreed to invest in the project, and an equal amount, in other assets, representing its investment in the project. As the Company disburses cash to satisfy its investment obligation, other liabilities are reduced. Over time, as the tax credits and other tax benefits of the project are realized by the Company, the investment recorded in other assets is reduced using the proportional amortization method.

### **Revenue Recognition**

The Company records revenue from contracts with customers in accordance with Accounting Standards Codification Topic 606, Revenue from Contracts with Customers (Topic 606). Under Topic 606, the Company must identify the contract with a customer, identify the performance obligations in the contract, determine the transaction price, allocate the transaction price to the performance obligations in the contract, and recognize revenue when (or as) the Company satisfies a performance obligation. Significant revenue has not been recognized in the current reporting period that results from performance obligations satisfied in previous periods.

Most of our revenue-generating transactions are not subject to ASC 606, including revenue generated from financial instruments, such as our loans and investment securities. In addition, certain noninterest income streams such as fees associated with mortgage servicing rights, financial guarantees, derivatives, and certain credit card fees are also not in scope of the new guidance. The Company's noninterest revenue streams are largely based on transactional activity, or standard month-end revenue accruals such as asset management fees based on month-end market values.

Consideration is often received immediately or shortly after the Company satisfies its performance obligation and revenue is recognized. The Company does not typically enter into long-term revenue contracts with customers, and therefore, does not experience significant contract balances. As of June 30, 2018 and December 31, 2017, the Company did not have any significant contract balances. The Company has evaluated the nature of its revenue streams and determined that further disaggregation of revenue into more granular categories beyond what is presented in the Note 21 was not necessary.

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### **Income Taxes**

The Company's accounting for income taxes is based on an asset and liability approach. The Company recognizes the amount of taxes payable or refundable for the current year, and deferred tax assets and liabilities for the future tax consequences that have been recognized in its financial statements or tax returns. The measurement of tax assets and liabilities is based on the provisions of enacted tax laws. A valuation allowance, if needed, reduces deferred tax assets to the expected amount most likely to be realized. Realization of deferred tax assets is dependent upon the generation of a sufficient level of future taxable income and recoverable taxes paid in prior years. Although realization is not assured, management believes it is more likely than not that all of the deferred tax assets will be realized. Interest and/or penalties related to income taxes are reported as a component of noninterest income.

### **Off-Balance Sheet Credit Related Financial Instruments**

In the ordinary course of business, the Company has entered into commitments to extend credit, including commitments under credit card arrangements, commercial letters of credit, and standby letters of credit. Such financial instruments are recorded when they are funded.

### **Geographical Descriptions**

For the purpose of describing the geographical location of the Company's loans, the Company has defined northern California as that area of California north of, and including, Stockton; central California as that area of the state south of Stockton, to and including, Bakersfield; and southern California as that area of the state south of Bakersfield.

### **Reclassifications**

During the three months ended September 30, 2017, the Company changed its classification of 1st lien and 2nd lien non-owner occupied 1-4 residential real estate mortgage loans from commercial real estate mortgage loans to residential real estate mortgage loans and consumer home equity loans, respectively. This change in loan category classification was made to better align the Company's financial reporting classifications with regulatory reporting classifications, and to properly classify these loans for regulatory risk-based capital ratio calculations. Certain amounts reported in previous consolidated financial statements have been reclassified and recalculated to conform to the presentation in this report. These reclassifications did not affect previously reported net income, total loans or total shareholders' equity.

### **Recent Accounting Pronouncements**

FASB Accounting Standards Update (ASU) No.2014-09, *Revenue from Contracts with Customers (Topic 606)*: ASU 2014-09 is intended to clarify the principles for recognizing revenue, and to develop common revenue standards and disclosure requirements that would: (1) remove inconsistencies and weaknesses in revenue requirements; (2) provide a more robust framework for addressing revenue issues; (3) improve comparability of revenue recognition practices across entities, industries, jurisdictions, and capital markets; (4) provide more useful information to users of financial statements through improved disclosures; and (5) simplify the preparation of financial statements by reducing the number of requirements to which an entity must refer. The guidance affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets. The core principle is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance provides steps to follow to achieve the core principle. An entity should disclose sufficient information to enable users of financial statements to understand the nature, amount, timing and uncertainty of



revenue and cash flows arising from contracts with customers. Qualitative and quantitative information is required with regard to contracts with customers, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. ASU 2014-09 is effective for annual reporting periods beginning after December 15, 2017, including interim periods therein, with early adoption permitted for reporting periods beginning after December 15, 2016. ASU 2014-09 does not apply to revenue associated with financial instruments such as loans and investments, which are accounted for under other provisions of GAAP. The Company adopted ASU 2014-09 on January 1, 2018 utilizing the modified retrospective approach. Since there was no net income impact upon adoption of the new guidance, a cumulative effect adjustment to opening retained earnings was not deemed necessary.

In January 2016, the FASB issued ASU No. 2016-01, *Recognition and Measurement of Financial Assets and Financial Liabilities*. This ASU addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments by making targeted improvements to GAAP as follows: (1) require equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. However, an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer; (2) simplify the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value; (3) eliminate the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities; (4) eliminate the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; (5) require public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (6) require an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; (7) require separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; and (8) clarify that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. The adoption of ASU No. 2016-01 on January 1, 2018 did not have a material impact on the Company's Consolidated Financial Statements. In accordance with (1) above, the Company recorded a reclassification of cumulative unrealized losses of its marketable equity securities from accumulated other comprehensive income (loss) to retained earnings as of January 1, 2018. Additionally, the Company recognized changes in the fair value of its marketable equity securities in the condensed consolidated statements of net income for the three and six months ended June 30, 2018. In accordance with (5) above, the Company measured the fair value of its loan portfolio as of June 30, 2018 using an exit price notion (see Note 27 *Fair Value Measurement*).

FASB issued ASU No. 2016-02, *Leases (Topic 842)*. ASU 2016-2, among other things, requires lessees to recognize most leases on-balance sheet, increasing reported assets and liabilities. Lessor accounting remains substantially similar to current U.S. GAAP. ASU 2016-02 will be effective for the Company on January 1, 2019, utilizing the modified retrospective transition approach. FASB has issued incremental guidance to the new leasing standard through ASU No. 2018-10 and 2018-11. Based on current leases, subject to change, the Company estimates that the adoption of this standard will result in an increase in assets of approximately \$24 million to recognize the present value of the lease obligations with a corresponding increase in liabilities of approximately \$24 million. This amount is subject to change as the Company continues to evaluate the provisions of ASU No. 2016-02, 2018-10 and 2018-11. The Company does not expect this to have a material impact on the Company's results of operations or cash flows.

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FASB issued ASU No. 2016-13, *Financial Instruments - Credit Losses (Topic 326)*. ASU 2016-13 is the final guidance on the new current expected credit loss (CECL) model. ASU 2016-13, among other things, requires the incurred loss impairment methodology in current GAAP be replaced with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to estimate future credit loss estimates. As CECL encompasses all financial assets carried at amortized cost, the requirement that reserves be established based on an organization's reasonable and supportable estimate of expected credit losses extends to held to maturity (HTM) debt securities. ASU 2016-13 amends the accounting for credit losses on available-for-sale securities (AFS), whereby credit losses will be presented as an allowance as opposed to a write-down. In addition, CECL will modify the accounting for purchased loans with credit deterioration since origination, so that reserves are established at the date of acquisition for purchased loans. Lastly, ASU 2016-13 requires enhanced disclosures on the significant estimates and judgments used to estimate credit losses, as well as on the credit quality and underwriting standards of an organization's portfolio. These disclosures require organizations to present the currently required credit quality disclosures disaggregated by the year of origination or vintage. ASU 2016-13 allows for a modified retrospective approach with a cumulative effect adjustment to the balance sheet upon adoption (charge to retained earnings instead of the income statement). ASU 2016-13 will be effective for the Company on January 1, 2020, and early adoption is permitted. While the Company is currently evaluating the provisions of ASU 2016-13 to determine the potential impact the new standard will have on the Company's Consolidated Financial Statements, it has taken steps to prepare for the implementation when it becomes effective, such as forming an internal task force, gathering pertinent data, consulting with outside professionals, and evaluating its current IT systems. Management expects to recognize a one-time cumulative effect adjustment to the allowance for loan losses as of the first reporting period in which the new standard is effective, but cannot yet estimate the magnitude of the one-time adjustment or the overall impact of the new guidance on the Company's financial position, results of operations or cash flows.

FASB issued ASU No. 2016-18, *Statement of Cash Flows - Restricted Cash (Topic 230)*. ASU 2016-18 requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. ASU 2016-18 was effective for the Company on January 1, 2018 and did not have a significant impact on the Company's consolidated financial statements.

FASB issued ASU No. 2017-01, *Business Combinations - Clarifying the Definition of a Business (Topic 805)*. ASU 2017-01 clarifies the definition and provides a more robust framework to use in determining when a set of assets and activities constitutes a business. ASU 2017-01 is intended to provide guidance when evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. ASU 2017-01 was effective for us on January 1, 2018 and did not have a significant impact on our financial statements.

FASB issued ASU No. 2017-04, *Intangibles - Goodwill and Other: Simplifying the Test for Goodwill Impairment (Topic 350)*: ASU 2017-04 eliminates step two of the goodwill impairment test (the hypothetical purchase price allocation used to determine the implied fair value of goodwill) when step one (determining if the carrying value of a reporting unit exceeds its fair value) is failed. Instead, entities simply will compare the fair value of a reporting unit to its carrying amount and record goodwill impairment for the amount by which the reporting unit's carrying amount exceeds its fair value. ASU 2017-04 will be effective for the Company on January 1, 2020 and is not expected to have a significant impact on the Company's consolidated financial statements.

FASB issued ASU No. 2017-07, *Compensation - Retirement Benefits (Topic 715)*. ASU 2017-07 requires that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required

to be presented in the income statement separately from the service cost component. ASU 2017-07 was effective for the Company on January 1, 2018 and did not have a significant impact on the Company's consolidated financial statements.

FASB issued ASU 2017-08, *Receivables - Nonrefundable Fees and Other Costs (Topic 310)*. ASU 2017-08 shortens the amortization period for certain callable debt securities held at a premium to require such premiums to be amortized to the earliest call date unless applicable guidance related to certain pools of securities is applied to consider estimated prepayments. Under prior guidance, entities were generally required to amortize premiums on individual, non-pooled callable debt securities as a yield adjustment over the contractual life of the security. ASU 2017-08 does not change the accounting for callable debt securities held at a discount. ASU 2017-08 will be effective for the Company on January 1, 2019, and is not expected to have a significant impact on the Company's consolidated financial statements.

FASB issued ASU 2017-09, *Compensation - Stock Compensation (Topic 718)*. ASU 2017-09 clarifies when changes to the terms or conditions of a share-based payment award must be accounted for as modifications. Under ASU 2017-09, an entity will not apply modification accounting to a share-based payment award if all of the following are the same immediately before and after the change: (i) the award's fair value, (ii) the award's vesting conditions and (iii) the award's classification as an equity or liability instrument. ASU 2017-09 was effective for the Company on January 1, 2018 and did not have a significant impact on the Company's consolidated financial statements.

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FASB issued ASU 2018-02, *Income Statement - Reporting Comprehensive Income (Topic 220)*. ASU 2018-02 allows, but does not require, entities to reclassify certain income tax effects in accumulated other comprehensive income (AOCI) to retained earnings that resulted from the Tax Cuts and Jobs Act (Tax Act) that was enacted on December 22, 2017. The Tax Act included a reduction to the Federal corporate income tax rate from 35 percent to 21 percent effective January 1, 2018. The amount of the reclassification would be the difference between the income tax effects in AOCI calculated using the historical Federal corporate income tax rate of 35 percent and the income tax effects in AOCI calculated using the newly enacted 21 percent Federal corporate income tax rate. The amendments in ASU 2018-02 are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. The Company adopted ASU 2018-02 on January 1, 2018, and elected to reclassify certain income tax effects in AOCI to retained earnings. This change in accounting principle was accounted for as a cumulative-effect adjustment to the balance sheet resulting in a \$1,093,000 increase to retained earnings and a corresponding decrease to AOCI on January 1, 2018.

**Note 2 - Business Combinations****Merger with FNB Bancorp**

On July 6, 2018, pursuant to a previously announced Agreement and Plan of Merger and Reorganization dated as of December 11, 2017 (the Merger Agreement) between the Company and FNB Bancorp (FNB), FNB merged with and into the Company with the Company continuing as the surviving corporation (the Merger). Immediately after the Merger, First National Bank of Northern California, the wholly owned bank subsidiary of FNB (First National Bank), merged with and into the Bank, with the Bank continuing as the surviving bank. The Merger and Bank Merger are collectively referred to as the Transaction.

As part of its business strategy, the Company evaluates opportunities to acquire bank holding companies, banks and other financial institutions, which is an important element of its strategic plan. The Transaction is consistent with the Company's business strategy, which will (1) extend The Company's geographic footprint into the San Francisco Peninsula, (2) create opportunities for the Company to provide additional products and services to First National Bank customers and other potential customers, and (3) strengthen the Company's deposit base with a mature base of core deposits.

At the close of the transaction each share of FNBB common stock issued and outstanding immediately prior to the effective time of the Merger was canceled and converted into 0.98 shares of the Company's common stock (the Exchange Ratio), with cash paid in lieu of fractional shares of the Company's common stock. In addition, on July 6, 2018, each outstanding and unexercised option to acquire shares of FNBB common stock held by FNBB's employees and directors was canceled and, in exchange, the holder of each option received a lump sum cash payment equal to the product of (1) the number of shares of FNBB common stock remaining under the option multiplied by (2) the Exchange Ratio multiplied by (3) the amount, if any, by which the Average Closing Share Price, as defined in the Merger Agreement, exceeded the exercise price of the option.

These exchanges resulted in the Company issuing 7,405,277 shares of common stock, paying \$6,000 in lieu of fractional shares, and paying \$6,690,000 in exchange for the outstanding FNBB options. Based on the closing price of the Company's common stock of \$38.41 on July 6, 2018, the consideration value issued to the shareholders of FNBB was \$284.4 million in aggregate. The 7,405,277 shares of the Company's shares issued to the shareholders of FNBB on July 6, 2018 represented 24.4% of the Company's 30,409,430 shares outstanding immediately subsequent to the Transaction.

Immediately subsequent to the Transaction, the newly combined company, operating as TriCo Bancshares with its banking subsidiary, Tri Counties Bank, had total assets of approximately \$6.1 billion. Immediately prior to the merger on July 6, 2018, FNBB had investment securities of approximately \$344 million, loans of approximately \$868 million, deposits of approximately \$995 million, borrowings from the Federal Home Loan Bank of San Francisco (FHLB) of \$165 million, and total assets of approximately \$1.3 billion. These amounts are subject to change as the Company is in the process of determining the fair value of FNBB assets and liabilities acquired in accordance with generally accepted accounting principles. The Company anticipates recording goodwill and core deposit intangibles with this acquisition. During July 9 and 10, 2018, the Company sold approximately \$292 million of the \$344 million of investment securities obtained in the Transaction at no material gain or loss from their fair value on July 6, 2018. The proceeds from these security sales were used to pay off all of the Company's \$136 million of FHLB borrowings that existed at June 30, 2018 and all of FNBB's \$165 million of FHLB borrowings that existed at July 6, 2018 and matured in steps through August 6, 2018.

The Company will file an amended Form 8-K on or before September 23, 2018 that will include financial statements for FNBB and combined pro forma financial information for the Company and FNBB as if the merger was effective on June 30, 2018 for the balance sheet and January 1, 2017 for the statements of income. The pro forma financial information will reflect various adjustments required by applicable acquisition accounting rules.

While FNBB's banking subsidiary, First National Bank of Northern California officially became part of Tri Counties Bank on July 6, 2018, the First National Bank branches continued to operate under the name First National Bank until the conversion of its operating systems to the operating systems of Tri Counties Bank on July 22, 2018 at which time First National Bank banking centers along with the client relationships and all accounts converted to Tri Counties Bank.

**Table of Contents****Note 3 - Investment Securities**

The amortized cost and estimated fair values of investments in debt and equity securities are summarized in the following tables:

	Amortized Cost	June 30, 2018		Estimated Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
(in thousands)				
<b><u>Debt Securities Available for Sale</u></b>				
Obligations of U.S. government corporations and agencies	\$ 657,335	\$ 257	\$ (22,164)	\$ 635,428
Obligations of states and political subdivisions	121,523	359	(3,103)	118,779
Total debt securities available for sale	\$ 778,858	\$ 616	\$ (25,267)	\$ 754,207
<b><u>Debt Securities Held to Maturity</u></b>				
Obligations of U.S. government corporations and agencies	\$ 463,162	\$ 291	\$ (9,211)	\$ 454,242
Obligations of states and political subdivisions	14,583	77	(281)	14,379
Total debt securities held to maturity	\$ 477,745	\$ 368	\$ (9,492)	\$ 468,621
	Amortized Cost	December 31, 2017		Estimated Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
(in thousands)				
<b><u>Debt Securities Available for Sale</u></b>				
Obligations of U.S. government corporations and agencies	\$ 609,695	\$ 695	\$ (5,601)	\$ 604,789
Obligations of states and political subdivisions	121,597	1,888	(329)	123,156
Total debt securities available for sale	\$ 731,292	\$ 2,583	\$ (5,930)	\$ 727,945
<b><u>Debt Securities Held to Maturity</u></b>				
Obligations of U.S. government corporations and agencies	\$ 500,271	\$ 5,101	\$ (1,889)	\$ 503,483
Obligations of states and political subdivisions	14,573	146	(37)	14,682
Total debt securities held to maturity	\$ 514,844	\$ 5,247	\$ (1,926)	\$ 518,165

No investment securities were sold during the six months ended June 30, 2018 or the six months ended June 30, 2017. Investment securities with an aggregate carrying value of \$410,073,000 and \$285,596,000 at June 30, 2018 and

December 31, 2017, respectively, were pledged as collateral for specific borrowings, lines of credit and local agency deposits.

The amortized cost and estimated fair value of debt securities at June 30, 2018 by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. At June 30, 2018, obligations of U.S. government corporations and agencies with a cost basis totaling \$1,120,497,000 consist almost entirely of residential real estate mortgage-backed securities whose contractual maturity, or principal repayment, will follow the repayment of the underlying mortgages. For purposes of the following table, the entire outstanding balance of these mortgage-backed securities issued by U.S. government corporations and agencies is categorized based on final maturity date. At June 30, 2018, the Company estimates the average remaining life of these mortgage-backed securities issued by U.S. government corporations and agencies to be approximately 6.1 years. Average remaining life is defined as the time span after which the principal balance has been reduced by half.

<u>Debt Securities</u>	Available for Sale		Held to Maturity	
	Amortized	Estimated	Amortized	Estimated
(In thousands)	Cost	Fair Value	Cost	Fair Value
Due in one year	\$ 1	\$ 1	\$	\$
Due after one year through five years	233	234	1,223	1,239
Due after five years through ten years	3,229	3,331	27,400	26,800
Due after ten years	775,395	750,641	449,122	440,582
<b>Totals</b>	<b>\$ 778,858</b>	<b>\$ 754,207</b>	<b>\$ 477,745</b>	<b>\$ 468,621</b>

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Gross unrealized losses on debt securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows:

	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
(in thousands)						
<b>June 30, 2018</b>						
<b><u>Debt Securities Available for Sale</u></b>						
Obligations of U.S. government corporations and agencies	\$ 437,859	\$ (14,490)	\$ 152,004	\$ (7,674)	\$ 589,863	\$ (22,164)
Obligations of states and political subdivisions	66,052	(1,785)	16,556	(1,318)	82,608	(3,103)
<b>Total debt securities available for sale</b>	<b>\$ 503,911</b>	<b>\$ (16,275)</b>	<b>\$ 168,560</b>	<b>\$ (8,992)</b>	<b>\$ 672,471</b>	<b>\$ (25,267)</b>

**Debt Securities Held to Maturity**

Obligations of U.S. government corporations and agencies	\$ 326,966	\$ (5,578)	\$ 91,801	\$ (3,633)	\$ 418,767	\$ (9,211)
Obligations of states and political subdivisions	8,884	(152)	2,536	(129)	11,420	(281)
<b>Total debt securities held to maturity</b>	<b>\$ 335,850</b>	<b>\$ (5,730)</b>	<b>\$ 94,337</b>	<b>\$ (3,762)</b>	<b>\$ 430,187</b>	<b>\$ (9,492)</b>

	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
(in thousands)						

December 31, 2017

**Debt Securities Available for Sale**

Obligations of U.S. government corporations and agencies	\$ 284,367	\$ (2,176)	\$ 166,338	\$ (3,425)	\$ 450,705	\$ (5,601)
Obligations of states and political subdivisions	4,904	(35)	17,085	(294)	21,989	(329)
<b>Total securities available for sale</b>	<b>\$ 289,271</b>	<b>\$ (2,211)</b>	<b>\$ 183,423</b>	<b>\$ (3,719)</b>	<b>\$ 472,694</b>	<b>\$ (5,930)</b>

**Debt Securities Held to Maturity**

Obligations of U.S. government corporations and agencies	\$ 93,017	\$ (567)	\$ 95,367	\$ (1,322)	\$ 188,384	\$ (1,889)
Obligations of states and political subdivisions	1,488	(7)	2,637	(30)	4,125	(37)
<b>Total debt securities held to maturity</b>	<b>\$ 94,505</b>	<b>\$ (574)</b>	<b>\$ 98,004</b>	<b>\$ (1,352)</b>	<b>\$ 192,509</b>	<b>\$ (1,926)</b>



Obligations of U.S. government corporations and agencies: Unrealized losses on investments in obligations of U.S. government corporations and agencies are caused by interest rate increases. The contractual cash flows of these securities are guaranteed by U.S. Government Sponsored Entities (principally Fannie Mae and Freddie Mac). It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, these investments are not considered other-than-temporarily impaired. At June 30, 2018, 143 debt securities representing obligations of U.S. government corporations and agencies had unrealized losses with aggregate depreciation of (3.02%) from the Company's amortized cost basis.

Obligations of states and political subdivisions: The unrealized losses on investments in obligations of states and political subdivisions were caused by increases in required yields by investors in these types of securities. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, these investments are not considered other-than-temporarily impaired. At June 30, 2018, 98 debt securities representing obligations of states and political subdivisions had unrealized losses with aggregate depreciation of (3.47%) from the Company's amortized cost basis.

Marketable equity securities: All unrealized losses recognized during the reporting period were for equity securities still held at June 30, 2018.

**Table of Contents****Note 4 Loans**

A summary of loan balances follows (in thousands):

	Originated	PNCI	June 30, 2018		Total
			PCI - Cash basis	PCI - Other	
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 326,149	\$ 56,823	\$	\$ 1,720	\$ 384,692
Commercial	1,805,830	202,923		7,595	2,016,348
<b>Total mortgage loans on real estate</b>	<b>2,131,979</b>	<b>259,746</b>		<b>9,315</b>	<b>2,401,040</b>
<b>Consumer:</b>					
Home equity lines of credit	270,283	14,578	1,530	45	286,436
Home equity loans	38,082	2,449		455	40,986
Other	21,421	2,039		43	23,503
<b>Total consumer loans</b>	<b>329,786</b>	<b>19,066</b>	<b>1,530</b>	<b>543</b>	<b>350,925</b>
Commercial	227,591	7,555		2,473	237,619
<b>Construction:</b>					
Residential	73,570	8			73,578
Commercial	82,912	239			83,151
<b>Total construction</b>	<b>156,482</b>	<b>247</b>			<b>156,729</b>
<b>Total loans, net of deferred loan fees and discounts</b>	<b>\$ 2,845,838</b>	<b>\$ 286,614</b>	<b>\$ 1,530</b>	<b>\$ 12,331</b>	<b>\$ 3,146,313</b>
<b>Total principal balance of loans owed, net of charge-offs</b>	<b>\$ 2,855,594</b>	<b>\$ 293,151</b>	<b>\$ 4,898</b>	<b>\$ 16,032</b>	<b>\$ 3,169,675</b>
Unamortized net deferred loan fees	(9,756)				(9,756)
Discounts to principal balance of loans owed, net of charge-offs		(6,537)	(3,368)	(3,701)	(13,606)
<b>Total loans, net of unamortized deferred loan fees and discounts</b>	<b>\$ 2,845,838</b>	<b>\$ 286,614</b>	<b>\$ 1,530</b>	<b>\$ 12,331</b>	<b>\$ 3,146,313</b>
Allowance for loan losses	\$ (28,761)	\$ (624)	\$ (7)	\$ (132)	\$ (29,524)
<b>December 31, 2017</b>					
	Originated	PNCI	PCI - Cash basis	PCI - Other	Total
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 320,522	\$ 63,519	\$	\$ 1,385	\$ 385,426
Commercial	1,690,510	215,823		8,563	1,914,896

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Total mortgage loan on real estate	2,011,032	279,342		9,948	2,300,322
Consumer:					
Home equity lines of credit	269,942	16,248	2,069	429	288,688
Home equity loans	39,848	2,698		485	43,031
Other	22,859	2,251		45	25,155
Total consumer loans	332,649	21,197	2,069	959	356,874
Commercial	209,437	8,391		2,584	220,412
Construction:					
Residential	67,920	10			67,930
Commercial	69,364	263			69,627
Total construction	137,284	273			137,557
Total loans, net of deferred loan fees and discounts	\$ 2,690,402	\$ 309,203	\$ 2,069	\$ 13,491	\$ 3,015,165
Total principal balance of loans owed, net of charge-offs	\$ 2,699,053	\$ 316,238	\$ 5,863	\$ 17,318	\$ 3,038,472
Unamortized net deferred loan fees	(8,651)				(8,651)
Discounts to principal balance of loans owed, net of charge-offs		(7,035)	(3,794)	(3,827)	(14,656)
Total loans, net of unamortized deferred loan fees and discounts	\$ 2,690,402	\$ 309,203	\$ 2,069	\$ 13,491	\$ 3,015,165
Allowance for loan losses	\$ (29,122)	\$ (929)	\$ (17)	\$ (255)	\$ (30,323)

The following is a summary of the change in accretable yield for PCI other loans during the periods indicated (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Change in accretable yield:				
Balance at beginning of period	\$ 4,147	\$ 9,560	\$ 4,262	\$ 10,348
Accretion to interest income	(261)	(1,058)	(516)	(1,960)
Reclassification (to) from nonaccretable difference	110	(546)	250	(432)
Balance at end of period	\$ 3,996	\$ 7,956	\$ 3,996	\$ 7,956

**Table of Contents****Note 5 Allowance for Loan Losses**

The following tables summarize the activity in the allowance for loan losses, and ending balance of loans, net of unearned fees for the periods indicated.

(in thousands)	Allowance for Loan Losses			Three Months Ended June 30, 2018	
	Beginning Balance	Charge-offs	Recoveries	Provision (benefit)	Ending Balance
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 2,170	\$ (51)	\$	\$ (128)	\$ 1,991
Commercial	11,495	(15)	21	106	11,607
<b>Total mortgage loans on real estate</b>	<b>13,665</b>	<b>(66)</b>	<b>21</b>	<b>(22)</b>	<b>13,598</b>
<b>Consumer:</b>					
Home equity lines of credit	5,412	(24)	317	(657)	5,048
Home equity loans	1,736		23	(227)	1,532
Other	570	(174)	66	95	557
<b>Total consumer loans</b>	<b>7,718</b>	<b>(198)</b>	<b>406</b>	<b>(789)</b>	<b>7,137</b>
Commercial	6,392	(54)	80	(40)	6,378
<b>Construction:</b>					
Residential	1,351			83	1,434
Commercial	847			130	977
<b>Total construction</b>	<b>2,198</b>			<b>213</b>	<b>2,411</b>
<b>Total</b>	<b>\$ 29,973</b>	<b>\$ (318)</b>	<b>\$ 507</b>	<b>\$ (638)</b>	<b>\$ 29,524</b>

(in thousands)	Allowance for Loan Losses			Six Months Ended June 30, 2018	
	Beginning Balance	Charge-offs	Recoveries	Provision (benefit)	Ending Balance
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 2,317	\$ (52)	\$	\$ (274)	\$ 1,991
Commercial	11,441	(15)	36	145	11,607
<b>Total mortgage loans on real estate</b>	<b>13,758</b>	<b>(67)</b>	<b>36</b>	<b>(129)</b>	<b>13,598</b>
<b>Consumer:</b>					
Home equity lines of credit	5,800	(104)	526	(1,174)	5,048
Home equity loans	1,841		37	(346)	1,532
Other	586	(368)	144	195	557
<b>Total consumer loans</b>	<b>8,227</b>	<b>(472)</b>	<b>707</b>	<b>(1,325)</b>	<b>7,137</b>
Commercial	6,512	(259)	130	(5)	6,378

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Construction:					
Residential	1,184		250		1,434
Commercial	642		335		977
Total construction	1,826		585		2,411
Total	\$ 30,323	\$ (798)	\$ 873	\$ (874)	\$ 29,524

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(in thousands)	Allowance for Loan Losses			As of June 30, 2018	
	Individually evaluated for impairment	Loans pooled for evaluation	Loans acquired with deteriorated credit quality	Total allowance for loan losses	
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 147	\$ 1,794	\$ 50	\$ 1,991	
Commercial	82	11,466	59	11,607	
<b>Total mortgage loans on real estate</b>	<b>229</b>	<b>13,260</b>	<b>109</b>	<b>13,598</b>	
<b>Consumer:</b>					
Home equity lines of credit	287	4,754	7	5,048	
Home equity loans	192	1,340		1,532	
Other	54	503		557	
<b>Total consumer loans</b>	<b>533</b>	<b>6,597</b>	<b>7</b>	<b>7,137</b>	
Commercial	2,127	4,228	23	6,378	
<b>Construction:</b>					
Residential		1,434		1,434	
Commercial		977		977	
<b>Total construction</b>		<b>2,411</b>		<b>2,411</b>	
<b>Total</b>	<b>\$ 2,889</b>	<b>\$ 26,496</b>	<b>\$ 139</b>	<b>\$ 29,524</b>	

(in thousands)	Loans, Net of Unearned fees			As of June 30, 2018	
	Individually evaluated for impairment	Loans pooled for evaluation	Loans acquired with deteriorated credit quality	Total loans, net of unearned fees	
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 6,344	\$ 376,628	\$ 1,720	\$ 384,692	
Commercial	11,162	1,997,591	7,595	2,016,348	
<b>Total mortgage loans on real estate</b>	<b>17,506</b>	<b>2,374,219</b>	<b>9,315</b>	<b>2,401,040</b>	
<b>Consumer:</b>					
Home equity lines of credit	2,250	282,611	1,575	286,436	
Home equity loans	2,457	38,074	455	40,986	
Other	247	23,213	43	23,503	
<b>Total consumer loans</b>	<b>4,954</b>	<b>343,898</b>	<b>2,073</b>	<b>350,925</b>	
Commercial	4,751	230,395	2,473	237,619	
<b>Construction:</b>					
Residential		73,578		73,578	
Commercial		83,151		83,151	

Total construction		156,729		156,729
<b>Total</b>	<b>\$ 27,211</b>	<b>\$ 3,105,241</b>	<b>\$ 13,861</b>	<b>\$ 3,146,313</b>

(in thousands)	Allowance for Loan Losses			Year Ended December 31, 2017	
	Beginning Balance	Charge-offs	Recoveries	Provision (benefit)	Ending Balance
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 2,748	\$ (60)	\$	\$ (371)	\$ 2,317
Commercial	11,517	(186)	397	(287)	11,441
<b>Total mortgage loans on real estate</b>	<b>14,265</b>	<b>(246)</b>	<b>397</b>	<b>(658)</b>	<b>13,758</b>
<b>Consumer:</b>					
Home equity lines of credit	7,044	(98)	698	(1,844)	5,800
Home equity loans	2,644	(332)	242	(713)	1,841
Other	622	(1,186)	375	775	586
<b>Total consumer loans</b>	<b>10,310</b>	<b>(1,616)</b>	<b>1,315</b>	<b>(1,782)</b>	<b>8,227</b>
Commercial	5,831	(1,444)	428	1,697	6,512
<b>Construction:</b>					
Residential	1,417	(1,104)		871	1,184
Commercial	680		1	(39)	642
<b>Total construction</b>	<b>2,097</b>	<b>(1,104)</b>	<b>1</b>	<b>832</b>	<b>1,826</b>
<b>Total</b>	<b>\$ 32,503</b>	<b>\$ (4,410)</b>	<b>\$ 2,141</b>	<b>\$ 89</b>	<b>\$ 30,323</b>

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(in thousands)	Allowance for Loan Losses			As of December 31, 2017	
	Individually evaluated for impairment	Loans pooled for evaluation	Loans acquired with deteriorated credit quality	Total allowance for loan losses	
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 230	\$ 1,932	\$ 155	\$ 2,317	
Commercial	30	11,351	60	11,441	
<b>Total mortgage loans on real estate</b>	<b>260</b>	<b>13,283</b>	<b>215</b>	<b>13,758</b>	
<b>Consumer:</b>					
Home equity lines of credit	427	5,356	17	5,800	
Home equity loans	107	1,734		1,841	
Other	57	529		586	
<b>Total consumer loans</b>	<b>591</b>	<b>7,619</b>	<b>17</b>	<b>8,227</b>	
Commercial	1,848	4,624	40	6,512	
<b>Construction:</b>					
Residential		1,184		1,184	
Commercial		642		642	
<b>Total construction</b>		<b>1,826</b>		<b>1,826</b>	
<b>Total</b>	<b>\$ 2,699</b>	<b>\$ 27,352</b>	<b>\$ 272</b>	<b>\$ 30,323</b>	

(in thousands)	Loans, Net of Unearned fees			As of December 31, 2017	
	Individually evaluated for impairment	Loans pooled for evaluation	Loans acquired with deteriorated credit quality	Total loans, net of unearned fees	
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 5,298	\$ 378,743	\$ 1,385	\$ 385,426	
Commercial	13,911	1,892,422	8,563	1,914,896	
<b>Total mortgage loans on real estate</b>	<b>19,209</b>	<b>2,271,165</b>	<b>9,948</b>	<b>2,300,322</b>	
<b>Consumer:</b>					
Home equity lines of credit	2,688	283,502	2,498	288,688	
Home equity loans	1,470	41,076	485	43,031	
Other	257	24,853	45	25,155	
<b>Total consumer loans</b>	<b>4,415</b>	<b>349,431</b>	<b>3,028</b>	<b>356,874</b>	
Commercial	4,470	213,358	2,584	220,412	
<b>Construction:</b>					
Residential	140	67,790		67,930	
Commercial		69,627		69,627	



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Total construction	140	137,417		137,557
<b>Total</b>	<b>\$ 28,234</b>	<b>\$ 2,971,371</b>	<b>\$ 15,560</b>	<b>\$ 3,015,165</b>

(in thousands)	Allowance for Loan Losses		Three Months Ended June 30, 2017		
	Beginning Balance	Charge-offs	Recoveries	Provision (benefit)	Ending Balance
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 2,662	\$	\$	\$ (151)	\$ 2,511
Commercial	11,542	(150)	17	(1,307)	10,102
<b>Total mortgage loans on real estate</b>	<b>14,204</b>	<b>(150)</b>	<b>17</b>	<b>(1,458)</b>	<b>12,613</b>
<b>Consumer:</b>					
Home equity lines of credit	6,530	(13)	252	(613)	6,156
Home equity loans	2,451	(206)	13	98	2,356
Other	595	(308)	68	290	645
<b>Total consumer loans</b>	<b>9,576</b>	<b>(527)</b>	<b>333</b>	<b>(225)</b>	<b>9,157</b>
Commercial	5,326	(764)	84	83	4,729
<b>Construction:</b>					
Residential	1,339	(1,071)		910	1,178
Commercial	572			(106)	466
<b>Total construction</b>	<b>1,911</b>	<b>(1,071)</b>		<b>804</b>	<b>1,644</b>
<b>Total</b>	<b>\$ 31,017</b>	<b>\$ (2,512)</b>	<b>\$ 434</b>	<b>\$ (796)</b>	<b>\$ 28,143</b>

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## Allowance for Loan Losses Six Months Ended June 30, 2017

(in thousands)	Beginning Balance	Charge-offs	Recoveries	Provision (benefit)	Ending Balance
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 2,748	\$	\$	\$ (237)	\$ 2,511
Commercial	11,517	(150)	127	(1,392)	10,102
<b>Total mortgage loans on real estate</b>	<b>14,265</b>	<b>(150)</b>	<b>127</b>	<b>(1,629)</b>	<b>12,613</b>
<b>Consumer:</b>					
Home equity lines of credit	7,044	(84)	298	(1,102)	6,156
Home equity loans	2,644	(237)	25	(76)	2,356
Other	622	(482)	209	296	645
<b>Total consumer loans</b>	<b>10,310</b>	<b>(803)</b>	<b>532</b>	<b>(882)</b>	<b>9,157</b>
Commercial	5,831	(897)	254	(459)	4,729
<b>Construction:</b>					
Residential	1,417	(1,071)		832	1,178
Commercial	680		1	(215)	466
<b>Total construction</b>	<b>2,097</b>	<b>(1,071)</b>	<b>1</b>	<b>617</b>	<b>1,644</b>
<b>Total</b>	<b>\$ 32,503</b>	<b>\$ (2,921)</b>	<b>\$ 914</b>	<b>\$ (2,353)</b>	<b>\$ 28,143</b>

## Allowance for Loan Losses As of June 30, 2017

(in thousands)	Individually evaluated for impairment	Loans pooled for evaluation	Loans acquired with deteriorated credit quality	Total allowance for loan losses
<b>Mortgage loans on real estate:</b>				
Residential 1-4 family	\$ 249	\$ 2,037	\$ 225	\$ 2,511
Commercial	124	8,531	1,447	10,102
<b>Total mortgage loans on real estate</b>	<b>373</b>	<b>10,568</b>	<b>1,672</b>	<b>12,613</b>
<b>Consumer:</b>				
Home equity lines of credit	400	5,748	8	6,156
Home equity loans	57	2,233	66	2,356
Other	31	614		645
<b>Total consumer loans</b>	<b>488</b>	<b>8,595</b>	<b>74</b>	<b>9,157</b>
Commercial	811	3,276	642	4,729
<b>Construction:</b>				
Residential	14	1,121	43	1,178
Commercial		466		466

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Total construction	14	1,587	43	1,644
<b>Total</b>	<b>\$ 1,686</b>	<b>\$ 24,026</b>	<b>\$ 2,431</b>	<b>\$ 28,143</b>

(in thousands)	Loans, Net of Unearned fees			As of June 30, 2017
	Individually evaluated for impairment	Loans pooled for evaluation	Loans acquired with deteriorated credit quality	Total Loans
<b>Mortgage loans on real estate:</b>				
Residential 1-4 family	\$ 4,726	\$ 375,217	\$ 1,362	\$ 381,305
Commercial	14,524	1,700,046	10,692	1,725,262
<b>Total mortgage loans on real estate</b>	<b>19,250</b>	<b>2,075,263</b>	<b>12,054</b>	<b>2,106,567</b>
<b>Consumer:</b>				
Home equity lines of credit	2,633	280,672	3,171	286,476
Home equity loans	1,285	43,515	1,136	45,936
Other	323	27,981	66	28,370
<b>Total consumer loans</b>	<b>4,241</b>	<b>352,168</b>	<b>4,373</b>	<b>360,782</b>
Commercial	2,744	219,658	3,341	225,743
<b>Construction:</b>				
Residential		62,626	524	63,150
Commercial		70,151		70,151
<b>Total construction</b>		<b>132,777</b>	<b>524</b>	<b>133,301</b>
<b>Total</b>	<b>\$ 26,235</b>	<b>\$ 2,779,866</b>	<b>\$ 20,292</b>	<b>\$ 2,826,393</b>

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As part of the on-going monitoring of the credit quality of the Company's loan portfolio, management tracks certain credit quality indicators including, but not limited to, trends relating to (i) the level of criticized and classified loans, (ii) net charge-offs, (iii) non-performing loans, and (iv) delinquency within the portfolio.

The Company utilizes a risk grading system to assign a risk grade to each of its loans. Loans are graded on a scale ranging from Pass to Loss. A description of the general characteristics of the risk grades is as follows:

*Pass* This grade represents loans ranging from acceptable to very little or no credit risk. These loans typically meet most if not all policy standards in regard to: loan amount as a percentage of collateral value, debt service coverage, profitability, leverage, and working capital.

*Special Mention* This grade represents Other Assets Especially Mentioned in accordance with regulatory guidelines and includes loans that display some potential weaknesses which, if left unaddressed, may result in deterioration of the repayment prospects for the asset or may inadequately protect the Company's position in the future. These loans warrant more than normal supervision and attention.

*Substandard* This grade represents Substandard loans in accordance with regulatory guidelines. Loans within this rating typically exhibit weaknesses that are well defined to the point that repayment is jeopardized. Loss potential is, however, not necessarily evident. The underlying collateral supporting the credit appears to have sufficient value to protect the Company from loss of principal and accrued interest, or the loan has been written down to the point where this is true. There is a definite need for a well-defined workout/rehabilitation program.

*Doubtful* This grade represents Doubtful loans in accordance with regulatory guidelines. An asset classified as Doubtful has all the weaknesses inherent in a loan classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Pending factors include proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral, and financing plans.

*Loss* This grade represents Loss loans in accordance with regulatory guidelines. A loan classified as Loss is considered uncollectible and of such little value that its continuance as a bankable asset is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off the loan, even though some recovery may be affected in the future. The portion of the loan that is graded loss should be charged off no later than the end of the quarter in which the loss is identified.

The following tables present ending loan balances by loan category and risk grade for the periods indicated:

(in thousands)	Credit Quality Indicators Originated Loans				As of June 30,
	Pass	Special Mention	Substandard	Loss	2018 Total Originated Loans

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Mortgage loans on real estate:				
Residential 1-4 family	\$ 323,576	\$ 292	\$ 2,281	\$ 326,149
Commercial	1,760,898	27,717	17,215	1,805,830
Total mortgage loans on real estate	2,084,474	28,009	19,496	2,131,979
Consumer:				
Home equity lines of credit	265,724	1,828	2,731	270,283
Home equity loans	37,441	163	478	38,082
Other	21,083	158	180	21,421
Total consumer loans	324,248	2,149	3,389	329,786
Commercial	221,108	3,568	2,915	227,591
Construction:				
Residential	70,471	2,953	146	73,570
Commercial	82,912			82,912
Total construction	153,383	2,953	146	156,482
Total loans	\$ 2,783,213	\$ 36,679	\$ 25,946	\$ 2,845,838

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(in thousands)	Credit Quality Indicators PNCI Loans				As of June 30, 2018	
	Pass	Special Mention	Substandard	Loss	Total PNCI Loans	
<b>Mortgage loans on real estate:</b>						
Residential 1-4 family	\$ 55,039	\$	\$ 1,784	\$	\$	56,823
Commercial	198,353	2,935	1,635			202,923
<b>Total mortgage loans on real estate</b>	<b>253,392</b>	<b>2,935</b>	<b>3,419</b>			<b>259,746</b>
<b>Consumer:</b>						
Home equity lines of credit	13,675		903			14,578
Home equity loans	2,220	161	68			2,449
Other	2,030	4	5			2,039
<b>Total consumer loans</b>	<b>17,925</b>	<b>165</b>	<b>976</b>			<b>19,066</b>
Commercial	7,555					7,555
<b>Construction:</b>						
Residential	8					8
Commercial	239					239
<b>Total construction</b>	<b>247</b>					<b>247</b>
<b>Total loans</b>	<b>\$ 279,119</b>	<b>\$ 3,100</b>	<b>\$ 4,395</b>	<b>\$</b>	<b>\$</b>	<b>286,614</b>

(in thousands)	Credit Quality Indicators Originated Loans				As of December 31, 2017	
	Pass	Special Mention	Substandard	Loss	Total Originated Loans	
<b>Mortgage loans on real estate:</b>						
Residential 1-4 family	\$ 315,120	\$ 2,234	\$ 3,168	\$	\$	320,522
Commercial	1,649,333	18,434	22,743			1,690,510
<b>Total mortgage loans on real estate</b>	<b>1,964,453</b>	<b>20,668</b>	<b>25,911</b>			<b>2,011,032</b>
<b>Consumer:</b>						
Home equity lines of credit	265,345	2,558	2,039			269,942
Home equity loans	37,428	800	1,620			39,848
Other	22,432	272	155			22,859
<b>Total consumer loans</b>	<b>325,205</b>	<b>3,630</b>	<b>3,814</b>			<b>332,649</b>
Commercial	195,208	9,492	4,737			209,437
<b>Construction:</b>						
Residential	67,813		107			67,920
Commercial	64,492	4,872				69,364
<b>Total construction</b>	<b>132,305</b>	<b>4,872</b>	<b>107</b>			<b>137,284</b>
<b>Total loans</b>	<b>\$ 2,617,171</b>	<b>\$ 38,662</b>	<b>\$ 34,569</b>	<b>\$</b>	<b>\$</b>	<b>2,690,402</b>

(in thousands)	Credit Quality Indicators PNCI Loans				As of December 31,
	Pass	Special Mention	Substandard	Loss	2017 Total PNCI Loans
<b>Mortgage loans on real estate:</b>					
Residential 1-4 family	\$ 61,411	\$ 218	\$ 1,890	\$	\$ 63,519
Commercial	203,751	11,513	559		215,823
<b>Total mortgage loans on real estate</b>	<b>265,162</b>	<b>11,731</b>	<b>2,449</b>		<b>279,342</b>
<b>Consumer:</b>					
Home equity lines of credit	14,866	450	932		16,248
Home equity loans	2,433	188	77		2,698
Other	2,207	38	6		2,251
<b>Total consumer loans</b>	<b>19,506</b>	<b>676</b>	<b>1,015</b>		<b>21,197</b>
Commercial	8,390	1			8,391
<b>Construction:</b>					
Residential	10				10
Commercial	263				263
<b>Total construction</b>	<b>273</b>				<b>273</b>
<b>Total</b>	<b>\$ 293,331</b>	<b>\$ 12,408</b>	<b>\$ 3,464</b>	<b>\$</b>	<b>\$ 309,203</b>

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Consumer loans, whether unsecured or secured by real estate, automobiles, or other personal property, are susceptible to three primary risks; non-payment due to income loss, over-extension of credit and, when the borrower is unable to pay, shortfall in collateral value. Typically non-payment is due to loss of job and will follow general economic trends in the marketplace driven primarily by rises in the unemployment rate. Loss of collateral value can be due to market demand shifts, damage to collateral itself or a combination of the two.

Problem consumer loans are generally identified by payment history of the borrower (delinquency). The Bank manages its consumer loan portfolios by monitoring delinquency and contacting borrowers to encourage repayment, suggest modifications if appropriate, and, when continued scheduled payments become unrealistic, initiate repossession or foreclosure through appropriate channels. Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, public value information (blue book values for autos), sales invoices, or other appropriate means. Appropriate valuations are obtained at initiation of the credit and periodically (every 3-12 months depending on collateral type) once repayment is questionable and the loan has been classified.

Commercial real estate loans generally fall into two categories, owner-occupied and non-owner occupied. Loans secured by owner occupied real estate are primarily susceptible to changes in the business conditions of the related business. This may be driven by, among other things, industry changes, geographic business changes, changes in the individual fortunes of the business owner, and general economic conditions and changes in business cycles. These same risks apply to commercial loans whether secured by equipment or other personal property or unsecured. Losses on loans secured by owner occupied real estate, equipment, or other personal property generally are dictated by the value of underlying collateral at the time of default and liquidation of the collateral. When default is driven by issues related specifically to the business owner, collateral values tend to provide better repayment support and may result in little or no loss. Alternatively, when default is driven by more general economic conditions, underlying collateral generally has devalued more and results in larger losses due to default. Loans secured by non-owner occupied real estate are primarily susceptible to risks associated with swings in occupancy or vacancy and related shifts in lease rates, rental rates or room rates. Most often these shifts are a result of changes in general economic or market conditions or overbuilding and resultant over-supply. Losses are dependent on value of underlying collateral at the time of default. Values are generally driven by these same factors and influenced by interest rates and required rates of return as well as changes in occupancy costs.

Construction loans, whether owner occupied or non-owner occupied commercial real estate loans or residential development loans, are not only susceptible to the related risks described above but the added risks of construction itself including cost over-runs, mismanagement of the project, or lack of demand or market changes experienced at time of completion. Again, losses are primarily related to underlying collateral value and changes therein as described above.

Problem C&I loans are generally identified by periodic review of financial information which may include financial statements, tax returns, rent rolls and payment history of the borrower (delinquency). Based on this information the Bank may decide to take any of several courses of action including demand for repayment, additional collateral or guarantors, and, when repayment becomes unlikely through borrower's income and cash flow, repossession or foreclosure of the underlying collateral.

Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, public value information (blue book values for autos), sales invoices, or other appropriate means. Appropriate valuations are obtained at initiation of the credit and periodically (every 3-12 months depending on collateral type) once repayment is questionable and the loan has been classified.



Once a loan becomes delinquent and repayment becomes questionable, a Bank collection officer will address collateral shortfalls with the borrower and attempt to obtain additional collateral. If this is not forthcoming and payment in full is unlikely, the Bank will estimate its probable loss, using a recent valuation as appropriate to the underlying collateral less estimated costs of sale, and charge the loan down to the estimated net realizable amount. Depending on the length of time until ultimate collection, the Bank may revalue the underlying collateral and take additional charge-offs as warranted. Revaluations may occur as often as every 3-12 months depending on the underlying collateral and volatility of values. Final charge-offs or recoveries are taken when collateral is liquidated and actual loss is known. Unpaid balances on loans after or during collection and liquidation may also be pursued through lawsuit and attachment of wages or judgment liens on borrower's other assets.

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The following table shows the ending balance of current and past due originated loans by loan category as of the date indicated:

Analysis of Originated Past Due Loans - As of June 30, 2018						
(in thousands)	30-59 days	60-89 days	> 90 days	Current	Total	> 90 Days and Still Accruing
<b>Mortgage loans on real estate:</b>						
Residential 1-4 family	\$ 271	\$ 64	\$ 1,219	\$ 324,595	\$ 326,149	\$
Commercial	1,281	577	792	1,803,180	1,805,830	
<b>Total mortgage loans on real estate</b>	<b>1,552</b>	<b>641</b>	<b>2,011</b>	<b>2,127,775</b>	<b>2,131,979</b>	
<b>Consumer:</b>						
Home equity lines of credit	158	37	47	270,041	270,283	
Home equity loans	358	150	486	37,088	38,082	
Other	33	26		21,362	21,421	
<b>Total consumer loans</b>	<b>549</b>	<b>213</b>	<b>533</b>	<b>328,491</b>	<b>329,786</b>	
<b>Commercial</b>	<b>506</b>	<b>766</b>	<b>1,778</b>	<b>224,541</b>	<b>227,591</b>	
<b>Construction:</b>						
Residential				73,570	73,570	
Commercial	1,249	831		80,832	82,912	
<b>Total construction</b>	<b>1,249</b>	<b>831</b>		<b>154,402</b>	<b>156,482</b>	
<b>Total originated loans</b>	<b>\$ 3,856</b>	<b>\$ 2,451</b>	<b>\$ 4,322</b>	<b>\$ 2,835,209</b>	<b>\$ 2,845,838</b>	<b>\$</b>

The following table shows the ending balance of current and past due PNCI loans by loan category as of the date indicated:

Analysis of PNCI Past Due Loans - As of June 30, 2018						
(in thousands)	30-59 days	60-89 days	> 90 days	Current	Total	> 90 Days and Still Accruing
<b>Mortgage loans on real estate:</b>						
Residential 1-4 family	\$ 59	\$ 78	\$ 36	\$ 56,650	\$ 56,823	\$
Commercial	356	164		202,403	202,923	
<b>Total mortgage loans on real estate</b>	<b>415</b>	<b>242</b>	<b>36</b>	<b>259,053</b>	<b>259,746</b>	
<b>Consumer:</b>						
Home equity lines of credit	182		77	14,319	14,578	
Home equity loans		43		2,406	2,449	
Other	2			2,037	2,039	

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Total consumer loans	184	43	77	18,762	19,066
Commercial				7,555	7,555
Construction:					
Residential				8	8
Commercial				239	239
Total construction				247	247
Total PNCI loans	\$ 599	\$ 285	\$ 113	\$ 285,617	\$ 286,614

The following table shows the ending balance of current and past due originated loans by loan category as of the date indicated:

Analysis of Originated Past Due Loans - As of December 31, 2017

(in thousands)	30-59 days	60-89 days	> 90 days	Current	Total	> 90 Days and Still Accruing
Mortgage loans on real estate:						
Residential 1-4 family	\$ 1,740	\$ 510	\$ 243	\$ 318,029	\$ 320,522	\$
Commercial	158	987		1,689,365	1,690,510	
Total mortgage loans on real estate	1,898	1,497	243	2,007,394	2,011,032	
Consumer:						
Home equity lines of credit	528	48	372	268,994	269,942	
Home equity loans	511	107	373	38,857	39,848	
Other	56	36	3	22,764	22,859	
Total consumer loans	1,095	191	748	330,615	332,649	
Commercial	956	738	1,527	206,216	209,437	
Construction:						
Residential	34			67,886	67,920	
Commercial				69,364	69,364	
Total construction	34			137,250	137,284	
Total loans	\$ 3,983	\$ 2,426	\$ 2,518	\$ 2,681,475	\$ 2,690,402	\$

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The following table shows the ending balance of current and past due PNCI loans by loan category as of the date indicated:

(in thousands)	Analysis of PNCI Past Due Loans - As of December 31, 2017			Current	Total	> 90 Days and Still Accruing
	30-59 days	60-89 days	> 90 days			
<b>Mortgage loans on real estate:</b>						
Residential 1-4 family	\$ 1,495	\$ 90	\$ 109	\$ 61,825	\$ 63,519	\$ 81
Commercial	70			215,753	215,823	
<b>Total mortgage loans on real estate</b>	<b>1,565</b>	<b>90</b>	<b>109</b>	<b>277,578</b>	<b>279,342</b>	<b>81</b>
<b>Consumer:</b>						
Home equity lines of credit	298	228	330	15,392	16,248	200
Home equity loans	30			2,668	2,698	
Other	6	26		2,219	2,251	
<b>Total consumer loans</b>	<b>334</b>	<b>254</b>	<b>330</b>	<b>20,279</b>	<b>21,197</b>	<b>200</b>
Commercial				8,391	8,391	
<b>Construction:</b>						
Residential				10	10	
Commercial				263	263	
<b>Total construction</b>				<b>273</b>	<b>273</b>	
<b>Total loans</b>	<b>\$ 1,899</b>	<b>\$ 344</b>	<b>\$ 439</b>	<b>\$ 306,521</b>	<b>\$ 309,203</b>	<b>\$ 281</b>

The following table shows the ending balance of nonaccrual originated and PNCI loans by loan category as of the date indicated:

(in thousands)	Non Accrual Loans					
	As of June 30, 2018			As of December 31, 2017		
	Originated	PNCI	Total	Originated	PNCI	Total
<b>Mortgage loans on real estate:</b>						
Residential 1-4 family	\$ 3,027	\$ 1,082	\$ 4,109	\$ 1,725	\$ 1,012	\$ 2,737
Commercial	5,494	323	5,817	8,144		8,144
<b>Total mortgage loans on real estate</b>	<b>8,521</b>	<b>1,405</b>	<b>9,926</b>	<b>9,869</b>	<b>1,012</b>	<b>10,881</b>
<b>Consumer:</b>						
Home equity lines of credit	1,457	574	2,031	811	402	1,213
Home equity loans	4,419	36	4,455	1,106	44	1,150
Other	341	5	346	7	5	12
<b>Total consumer loans</b>	<b>6,217</b>	<b>615</b>	<b>6,832</b>	<b>1,924</b>	<b>451</b>	<b>2,375</b>

Commercial	2,339	2,339	3,669	3,669
Construction:				
Residential				
Commercial				

Total construction

Total non accrual loans	\$ 17,077	\$ 2,020	\$ 19,097	\$ 15,462	\$ 1,463	\$ 16,925
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Impaired originated loans are those where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the original contractual terms. The following tables show the recorded investment (financial statement balance), unpaid principal balance, average recorded investment, and interest income recognized for impaired Originated and PNCI loans, segregated by those with no related allowance recorded and those with an allowance recorded for the periods indicated.

(in thousands)	Impaired Originated Loans As of, or for the Six Months Ended, June 30, 2018						
	Unpaid principal balance	Recorded investment with no related allowance	Recorded investment with related allowance	Total recorded investment	Related Allowance	Average recorded investment	Interest income recognized
Mortgage loans on real estate:							
Residential 1-4 family	\$ 5,656	\$ 3,947	\$ 1,050	\$ 4,997	\$ 147	\$ 4,600	\$ 76
Commercial	11,280	9,763	1,076	10,839	82	10,975	107
Total mortgage loans on real estate	16,936	13,710	2,126	15,836	229	15,575	183
Consumer:							
Home equity lines of credit	1,244	1,108	106	1,214	29	1,315	19
Home equity loans	2,558	1,828	351	2,179	38	1,784	20
Other	3		3	3	3	3	
Total consumer loans	3,805	2,936	460	3,396	70	3,102	39
Commercial	4,952	809	3,942	4,751	2,127	4,686	48
Construction:							
Residential						68	
Commercial							
Total construction						68	
Total	\$ 25,693	\$ 17,455	\$ 6,528	\$ 23,983	\$ 2,426	\$ 23,431	\$ 270

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(in thousands)	Impaired PNCI Loans As of, or for the Six Months Ended, June 30, 2018						
	Unpaid principal balance	investment with no related allowance	investment with related allowance	Total recorded investment	Related Allowance	Average recorded investment	Interest income recognized
Mortgage loans on real estate:							
Residential 1-4 family	\$ 1,417	\$ 1,348	\$	\$ 1,348	\$	\$ 1,339	\$ 10
Commercial	323	323		323		161	14
Total mortgage loans on real estate	1,740	1,671		1,671		1,500	24
Consumer:							
Home equity lines of credit	1,098	529	506	1,035	258	1,035	13
Home equity loans	293	36	242	278	154	281	6
Other	244		244	244	51	259	5
Total consumer loans	1,635	565	992	1,557	463	1,575	24
Commercial Construction:							
Residential							
Commercial							
Total construction							
Total	\$ 3,375	\$ 2,236	\$ 992	\$ 3,228	\$ 463	\$ 3,075	\$ 48

(in thousands)	Impaired Originated Loans As of, or for the Twelve Months Ended, December 31, 2017						
	Unpaid principal balance	investment with no related allowance	investment with related allowance	Total recorded investment	Related Allowance	Average recorded investment	Interest income recognized
Mortgage loans on real estate:							
Residential 1-4 family	\$ 4,023	\$ 2,058	\$ 1,881	\$ 3,939	\$ 230	\$ 3,501	\$ 143
Commercial	14,186	13,101	810	13,911	30	13,851	645
Total mortgage loans on real estate	18,209	15,159	2,691	17,850	260	17,352	788
Consumer:							
Home equity lines of credit	1,581	1,093	401	1,494	111	1,702	47
Home equity loans	1,627	1,107	198	1,305	10	1,193	24
Other	52	4	3	7	3	20	
Total consumer loans	3,260	2,204	602	2,806	124	2,915	71

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Commercial	4,566	575	3,895	4,470	1,848	4,283	184
Construction:							
Residential	140	140		140		76	9
Commercial							
Total construction	140	140		140		76	9
Total	\$ 26,175	\$ 18,078	\$ 7,188	\$ 25,266	\$ 2,232	\$ 24,626	\$ 1,052

(in thousands)	Impaired PNCI Loans Recorded		As of, or for the Twelve Months Ended, December 31, 2017 Recorded		Average		Interest income recognized
	Unpaid principal balance	investment with no related allowance	investment with related allowance	Total recorded investment	Related Allowance	recorded investment	
Mortgage loans on real estate:							
Residential 1-4 family	\$ 1,404	\$ 1,359	\$	\$ 1,359	\$	\$ 1,041	\$ 24
Commercial						979	
Total mortgage loans on real estate	1,404	1,359		1,359		2,020	24
Consumer:							
Home equity lines of credit	1,216	591	603	1,194	316	1,240	48
Home equity loans	178	44	121	165	97	117	6
Other	250		250	250	54	186	11
Total consumer loans	1,644	635	974	1,609	467	1,543	65
Commercial							
Construction:							
Residential							
Commercial							
Total construction							
Total	\$ 3,048	\$ 1,994	\$ 974	\$ 2,968	\$ 467	\$ 3,563	\$ 89

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(in thousands)	Impaired Originated Loans			As of, or for the Six Months Ended, June 30, 2017			
	Unpaid principal balance	Recorded investment with no related allowance	Recorded investment with related allowance	Total recorded investment	Related Allowance	Average recorded investment	Interest income recognized
<b>Mortgage loans on real estate:</b>							
Residential 1-4 family	\$ 3,108	\$ 1,623	\$ 1,463	\$ 3,086	\$ 179	\$ 1,417	\$ 23
Commercial	13,203	11,864	803	12,667	45	724	18
<b>Total mortgage loans on real estate</b>	<b>16,311</b>	<b>13,487</b>	<b>2,266</b>	<b>15,753</b>	<b>224</b>	<b>2,141</b>	<b>41</b>
<b>Consumer:</b>							
Home equity lines of credit	1,746	1,305	331	1,636	66	380	
Home equity loans	1,633	836	395	1,231	68	440	10
Other	73	22	50	72	23	34	1
<b>Total consumer loans</b>	<b>3,452</b>	<b>2,163</b>	<b>776</b>	<b>2,939</b>	<b>157</b>	<b>854</b>	<b>11</b>
Commercial	3,053	1,007	1,737	2,744	863	2,536	27
<b>Construction:</b>							
Residential							
Commercial							
<b>Total construction</b>							
<b>Total</b>	<b>\$ 22,816</b>	<b>\$ 16,657</b>	<b>\$ 4,779</b>	<b>\$ 21,436</b>	<b>\$ 1,244</b>	<b>\$ 5,531</b>	<b>\$ 79</b>

(in thousands)	Impaired PNCI Loans			As of, or for the Six Months Ended, June 30, 2017			
	Unpaid principal balance	Recorded investment with no related allowance	Recorded investment with related allowance	Total recorded investment	Related Allowance	Average recorded investment	Interest income recognized
<b>Mortgage loans on real estate:</b>							
Residential 1-4 family	\$ 1,665	\$ 1,387	\$ 253	\$ 1,640	\$ 75	\$ 256	\$ 5
Commercial	2,121	1,728	129	1,857	104	131	3
<b>Total mortgage loans on real estate</b>	<b>3,786</b>	<b>3,115</b>	<b>382</b>	<b>3,497</b>	<b>179</b>	<b>387</b>	<b>8</b>
<b>Consumer:</b>							
Home equity lines of credit	1,012	387	610	997	332	580	13
Home equity loans	64	54		54			
Other	251		251	251	68	185	5
<b>Total consumer loans</b>	<b>1,327</b>	<b>441</b>	<b>861</b>	<b>1,302</b>	<b>400</b>	<b>765</b>	<b>18</b>
Commercial							



## Construction:

Residential

Commercial

Total construction

Total	\$ 5,113	\$ 3,556	\$ 1,243	\$ 4,799	\$ 579	\$ 1,152	\$ 26
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At June 30, 2018, \$9,450,000 of originated loans were TDR and classified as impaired. The Company had no obligations to lend additional funds on these TDR as of June 30, 2018. At June 30, 2018, \$1,459,000 of PNCI loans were TDR and classified as impaired. The Company had no obligations to lend additional funds on these TDR as of June 30, 2018.

At December 31, 2017, \$12,517,000 of Originated loans were TDRs and classified as impaired. The Company had obligations to lend \$1,000 of additional funds on these TDRs as of December 31, 2017. At December 31, 2017, \$1,352,000 of PNCI loans were TDRs and classified as impaired. The Company had no obligations to lend additional funds on these TDRs as of December 31, 2017.

At June 30, 2017, \$12,802,000 of originated loans were TDR and classified as impaired. The Company had no obligations to lend additional funds on these TDR as of June 30, 2017. At June 30, 2017, \$1,627,000 of PNCI loans were TDR and classified as impaired. The Company had obligations to lend \$2,000 of additional funds on these TDR as of June 30, 2017.

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The following tables show certain information regarding Troubled Debt Restructurings (TDRs) that occurred during the periods indicated:

## TDR Information for the Three Months Ended June 30, 2018

(dollars in thousands)	Number	Pre-mod outstanding principal balance	Post-mod outstanding principal balance	Financial impact due to TDR taken as additional provision	Number that defaulted during the period	Recorded investment of TDRs that defaulted during the period	Financial impact due to the default of previous TDR taken as charge- offs or additional provisions
Mortgage loans on real estate:							
Residential 1-4 family		\$	\$	\$		\$	\$
Commercial	1	34	34	34			
Total mortgage loans on real estate	1	34	34	34			
Consumer:							
Home equity lines of credit							
Home equity loans							
Other							
Total consumer loans							
Commercial	2	416	422	(2)	4	340	(2)
Construction:							
Residential							
Commercial							
Total construction							
Total	3	\$ 450	\$ 456	\$ 32	4	\$ 340	\$ (2)

## TDR Information for the Six Months Ended June 30, 2018

(dollars in thousands)	Number	Pre-mod outstanding principal balance	Post-mod outstanding principal balance	Financial impact due to TDR taken as additional provision	Number that defaulted during the period	Recorded investment of TDRs that defaulted during the period	Financial impact due to the default of previous TDR taken as charge- offs or additional provisions
Mortgage loans on real estate:							

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Residential 1-4 family		\$		\$		\$		\$					
Commercial	2		417		418		46		1		169		
Total mortgage loans on real estate	2		417		418		46		1		169		
Consumer:													
Home equity lines of credit	1		133		138								
Home equity loans	1		121		121								
Other													
Total consumer loans	2		254		259								
Commercial	2		416		422		(2)		4		340	(2)	
Construction:													
Residential													
Commercial													
Total construction													
Total	6	\$	1,087	\$	1,099	\$	44		5	\$	509	\$	(2)

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The following tables show certain information regarding TDRs that occurred during the periods indicated:

## TDR Information for the Three Months Ended June 30, 2017

(dollars in thousands)	Number	Pre-mod outstanding principal balance	Post-mod outstanding principal balance	Financial impact due to TDR taken as additional provision	Number that defaulted during the period	Recorded investment of TDRs that defaulted during the period	Financial impact due to the default of previous TDR taken as charge- offs or additional provisions
<b>Mortgage loans on real estate:</b>							
Residential 1-4 family		\$	\$	\$		\$	\$
Commercial	3	623	596	(125)			
<b>Total mortgage loans on real estate</b>	<b>3</b>	<b>623</b>	<b>596</b>	<b>(125)</b>			
<b>Consumer:</b>							
Home equity lines of credit	2	167	167	27			
Home equity loans							
Other							
<b>Total consumer loans</b>	<b>2</b>	<b>167</b>	<b>167</b>	<b>27</b>			
Commercial	2	645	539	(84)			
<b>Construction:</b>							
Residential							
Commercial							
<b>Total construction</b>							
<b>Total</b>	<b>7</b>	<b>\$ 1,435</b>	<b>\$ 1,302</b>	<b>\$ (182)</b>		<b>\$</b>	<b>\$</b>

## TDR Information for the Six Months Ended June 30, 2017

(dollars in thousands)	Number	Pre-mod outstanding principal balance	Post-mod outstanding principal balance	Financial impact due to TDR taken as additional provision	Number that defaulted during the period	Recorded investment of TDRs that defaulted during the period	Financial impact due to the default of previous TDR taken as charge- offs or additional provisions
<b>Mortgage loans on real estate:</b>							

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		\$	\$	\$		\$	\$
Residential 1-4 family							
Commercial	3	623	596	(125)	1	124	
Total mortgage loans on real estate	3	623	596	(125)	1	124	
Consumer:							
Home equity lines of credit	3	187	187	27			
Home equity loans							
Other	1	14	14	11			
Total consumer loans	4	201	201	38			
Commercial	3	745	639	10			
Construction:							
Residential							
Commercial							
Total construction							
Total	10	\$ 1,569	\$ 1,436	\$ (77)	1	\$ 124	\$

Modifications classified as TDRs can include one or a combination of the following: rate modifications, term extensions, interest only modifications, either temporary or long-term, payment modifications, and collateral substitutions/additions.

For all new TDRs, an impairment analysis is conducted. If the loan is determined to be collateral dependent, any additional amount of impairment will be calculated based on the difference between estimated collectible value and the current carrying balance of the loan. This difference could result in an increased provision and is typically charged off. If the asset is determined not to be collateral dependent, the impairment is measured on the net present value difference between the expected cash flows of the restructured loan and the cash flows which would have been received under the original terms. The effect of this could result in a requirement for additional provision to the reserve. The effect of these required provisions for the period are indicated above.

Typically if a TDR defaults during the period, the loan is then considered collateral dependent and, if it was not already considered collateral dependent, an appropriate provision will be reserved or charge will be taken. The additional provisions required resulting from default of previously modified TDRs are noted above.

**Table of Contents****Note 6 Foreclosed Assets**

A summary of the activity in the balance of foreclosed assets follows (in thousands):

	Six months ended		Six months ended June 30, 2017	
	June 30, 2018	Noncovered	Covered	Total
Beginning balance, net	\$ 3,226	\$ 3,763	\$ 223	\$ 3,986
Additions/transfers from loans		684		684
Dispositions/sales	(1,762)	(930)	(223)	(1,153)
Valuation adjustments	(90)	(28)		(28)
Ending balance, net	\$ 1,374	\$ 3,489		\$ 3,489
Ending valuation allowance	\$ (152)	\$ (179)		\$ (179)
Ending number of foreclosed assets	8	12		12
Proceeds from sale of foreclosed assets	\$ 2,150	\$ 1,424	\$	\$ 1,424
Gain on sale of foreclosed assets	\$ 388	\$ 271	\$	\$ 271

As of June 30, 2018, \$837,000 of foreclosed residential real estate properties, all of which the Company has obtained physical possession of, are included in foreclosed assets. At June 30, 2018, the recorded investment of consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings are underway is \$743,000.

**Note 7 Premises and Equipment**

Premises and equipment were comprised of:

	June 30, 2018	December 31, 2017
	(In thousands)	
Land & land improvements	\$ 9,973	\$ 9,959
Buildings	51,065	50,340
Furniture and equipment	38,172	35,939
	99,210	96,238
Less: Accumulated depreciation	(42,066)	(40,644)
	57,144	55,594
Construction in progress	1,870	2,148
Total premises and equipment	\$ 59,014	\$ 57,742

Depreciation expense for premises and equipment amounted to \$1,386,000 and \$1,394,000 for the three months ended June 30, 2018 and 2017, respectively, and \$2,757,000 and \$2,705,000 for the six months ended June 30, 2018 and

2017, respectively.

### Note 8 Cash Value of Life Insurance

A summary of the activity in the balance of cash value of life insurance follows (in thousands):

	Six months ended June	
	2018	2017
Beginning balance	\$ 97,783	\$ 95,912
Increase in cash value of life insurance	1,264	1,311
Gain on death benefit		108
Insurance proceeds receivable reclassified to other assets		(921)
Ending balance	\$ 99,047	\$ 96,410
End of period death benefit	\$ 164,649	\$ 166,318
Number of policies owned	182	183
Insurance companies used	13	14
Current and former employees and directors covered	57	57

**Table of Contents****Note 8 Cash Value of Life Insurance (continued)**

As of June 30, 2018, the Bank was the owner and beneficiary of 182 life insurance policies, issued by 13 life insurance companies, covering 57 current and former employees and directors. These life insurance policies are recorded on the Company's financial statements at their reported cash (surrender) values. As a result of current tax law and the nature of these policies, the Bank records any increase in cash value of these policies as nontaxable noninterest income. If the Bank decided to surrender any of the policies prior to the death of the insured, such surrender may result in a tax expense related to the life-to-date cumulative increase in cash value of the policy. If the Bank retains such policies until the death of the insured, the Bank would receive nontaxable proceeds from the insurance company equal to the death benefit of the policies. The Bank has entered into Joint Beneficiary Agreements (JBAs) with certain of the insured that for certain of the policies provide some level of sharing of the death benefit, less the cash surrender value, among the Bank and the beneficiaries of the insured upon the receipt of death benefits. See Note 15 of these condensed consolidated financial statements for additional information on JBAs.

**Note 9 - Goodwill and Other Intangible Assets**

The following table summarizes the Company's goodwill intangible as of the dates indicated:

(in thousands)	June 30, 2018	Additions	Reductions	December 31, 2017
Goodwill	\$ 64,311			\$ 64,311

The following table summarizes the Company's core deposit intangibles as of the dates indicated:

(in thousands)	June 30, 2018	Additions	Reductions/ Amortization	December 31, 2017
Core deposit intangibles	\$ 9,558			\$ 9,558
Accumulated amortization	(5,062)		\$ (678)	(4,384)
Core deposit intangibles, net	\$ 4,496		\$ (678)	\$ 5,174

The Company recorded additions to its CDI of \$2,046,000 in conjunction with the acquisition of three branch offices from Bank of America on March 18, 2016, \$6,614,000 in conjunction with the North Valley Bancorp acquisition on October 3, 2014, \$898,000 in conjunction with the Citizens acquisition on September 23, 2011, and \$562,000 in conjunction with the Granite acquisition on May 28, 2010. The following table summarizes the Company's remaining estimated core deposit intangible amortization at December 31, 2017 (dollars in thousands):

Years Ended	Estimated Core Deposit Intangible Amortization
2018	\$ 1,324



2019	1,228
2020	1,228
2021	969
2022	280
Thereafter	145

**Note 10 - Mortgage Servicing Rights**

The following tables summarize the activity in, and the main assumptions used to determine the fair value of mortgage servicing rights (MSRs) for the periods indicated (dollars in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Balance at beginning of period	\$ 6,953	\$ 6,860	\$ 6,687	\$ 6,595
Additions	104	193	259	471
Change in fair value	(36)	(457)	75	(470)
Balance at end of period	\$ 7,021	\$ 6,596	\$ 7,021	\$ 6,596
Contractually specified servicing fees, late fees and ancillary fees earned	\$ 511	\$ 526	\$ 1,028	\$ 1,047
Balance of loans serviced at:				
Beginning of period	\$ 806,178	\$ 822,506	\$ 811,065	\$ 816,623
End of period	\$ 801,817	\$ 822,549	\$ 801,817	\$ 822,549
Period end:				
Weighted-average prepayment speed (CPR)			7.4%	8.7%
Weighted-average discount rate			12.5%	14%

The changes in fair value of MSRs that occurred during the three and six months ended June 30, 2018 and 2017 were mainly due to changes in principal balances, changes in mortgage prepayment speeds, and changes in investor required rate of return, or discount rate, of the MSRs.

**Table of Contents****Note 11 - Indemnification Asset**

A summary of the activity in the balance of indemnification asset (liability) follows (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Beginning balance		\$ (895)		\$ (744)
Effect of actual and estimated future covered losses and recoveries		(1)		(224)
Payments made to (received from) FDIC		184		256
Gain on termination of loss share agreement		712		712
Ending balance		\$		\$

During May 2015, the indemnification portion of the Company's agreement with the FDIC related to the Company's acquisition of certain nonresidential real estate loans of Granite in May 2010 expired. The indemnification portion of the Company's agreement with the FDIC related to the Company's acquisition of certain residential real estate loans of Granite in May 2010 was set to expire in May 2018. The agreement specified that recoveries of losses that are claimed by the Company and indemnified by the FDIC under the agreement that are recovered by the Company through May 2020 are to be shared with the FDIC in the same proportion as they were indemnified by the FDIC. In addition, the agreement specified that at the end of the agreement in May 2020, to the extent that total claimed losses plus servicing expenses, net of recoveries, claimed under the agreement over the entire ten year period of the agreement did not meet a certain threshold, the Company would have been required to pay to the FDIC a "true up" amount equal to fifty percent of the difference of the threshold and actual claimed losses plus servicing expenses, net of recoveries. The Company continually estimated, updated and recorded this "true up" amount, at its estimated present value, since the inception of the agreement in May 2010. On May 9, 2017, the Company and the FDIC terminated their loss sharing agreements. As part of the termination agreement, the Company paid the FDIC \$184,000, and recorded a \$712,000 gain representing the difference between the Company's payment to the FDIC and the recorded payable balance on May 9, 2017.

**Note 12 Other Assets**

Other assets were comprised of (in thousands):

	June 30, 2018	December 31, 2017
Deferred tax asset, net	\$ 27,665	\$ 21,697
Investment in low income housing tax credit funds	16,672	16,854
Prepaid expense	4,097	4,111
Tax refund receivable	4,754	4,754
Capital trusts	1,710	1,706
Software	793	1,126
Life insurance proceeds receivable		2,242
Miscellaneous other assets	1,718	2,561

Total other assets	\$ 57,409	\$ 55,051
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**Note 13 - Deposits**

A summary of the balances of deposits follows (in thousands):

	June 30, 2018	December 31, 2017
Noninterest-bearing demand	\$ 1,369,834	\$ 1,368,218
Interest-bearing demand	1,006,331	971,459
Savings	1,385,268	1,364,518
Time certificates, over \$250,000	84,015	73,596
Other time certificates	231,774	231,340
Total deposits	\$ 4,077,222	\$ 4,009,131

Certificate of deposit balances of \$50,000,000 from the State of California were included in time certificates, \$250,000 and over, at each of June 30, 2018 and December 31, 2017. The Bank participates in a deposit program offered by the State of California whereby the State may make deposits at the Bank's request subject to collateral and credit worthiness constraints. The negotiated rates on these State deposits are generally more favorable than other wholesale funding sources available to the Bank. Overdrawn deposit balances of \$1,533,000 and \$1,366,000 were classified as consumer loans at June 30, 2018 and December 31, 2017, respectively.

**Table of Contents****Note 14 Reserve for Unfunded Commitments**

The following tables summarize the activity in reserve for unfunded commitments for the periods indicated (dollars in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Balance at beginning of period	\$ 3,864	\$ 2,734	\$ 3,164	\$ 2,719
Provision (reversal of provision) for losses unfunded commitments	(137)	(135)	563	(120)
Balance at end of period	\$ 3,727	\$ 2,599	\$ 3,727	\$ 2,599

**Note 15 Other Liabilities**

Other liabilities were comprised of (in thousands):

	June 30, 2018	December 31, 2017
Pension liability	\$ 28,880	\$ 28,472
Low income housing tax credit fund commitments	5,969	8,554
Deferred compensation	6,932	6,605
Taxes payable	1,267	
Accrued salaries and benefits expense	5,014	6,619
Joint beneficiary agreements	3,494	3,365
Loan escrow and servicing payable	2,295	1,958
Deferred revenue	1,449	1,228
Litigation contingency		1,450
Miscellaneous other liabilities	3,596	5,007
Total other liabilities	\$ 58,896	\$ 63,258

**Note 16 - Other Borrowings**

A summary of the balances of other borrowings follows:

	June 30, 2018	December 31, 2017
	(in thousands)	
FHLB collateralized borrowing, fixed rate, as of June 30, 2018 of 2.05%, payable on July 2, 2018	\$ 136,020	\$ 104,729

FHLB collateralized borrowing, fixed rate, as of December 31, 2017 of 1.38%, payable on January 2, 2018		
Other collateralized borrowings, fixed rate, as of June 30, 2018 and December 31, 2017 of 0.05%, payable on July 2, 2018 and January 2, 2018, respectively	16,819	17,437
Total other borrowings	\$ 152,839	\$ 122,166

The Company did not enter into any repurchase agreements during the six months ended June 30, 2018 or the year ended December 31, 2017.

The Company maintains a collateralized line of credit with the Federal Home Loan Bank of San Francisco. Based on the FHLB stock requirements at June 30, 2018, this line provided for maximum borrowings of \$1,622,655,000 of which \$136,020,000 was outstanding as of June 30, 2018, leaving \$1,486,635,000 available. As of June 30, 2018, the Company has designated investment securities with fair value of \$198,309,000 and loans totaling \$2,183,416,000 as potential collateral under this collateralized line of credit with the FHLB.

The Company had \$16,819,000 and \$17,437,000 of other collateralized borrowings at June 30, 2018 and December 31, 2017, respectively. Other collateralized borrowings are generally overnight maturity borrowings from non-financial institutions that are collateralized by securities owned by the Company. As of June 30, 2018, the Company has pledged as collateral and sold under agreements to repurchase investment securities with fair value of \$39,957,000 under these other collateralized borrowings.

The Company maintains a collateralized line of credit with the San Francisco Federal Reserve Bank. As of June 30, 2018, this line provided for maximum borrowings of \$141,993,000 of which none was outstanding, leaving \$141,993,000 available. As of June 30, 2018, the Company has designated investment securities with fair value of \$14,000 and loans totaling \$267,570,000 as potential collateral under this collateralized line of credit with the San Francisco Federal Reserve Bank.

The Company had available unused correspondent banking lines of credit from commercial banks totaling \$20,000,000 for federal funds transactions at June 30, 2018.

**Table of Contents****Note 17 Junior Subordinated Debt**

At June 30, 2018, the Company had five wholly-owned subsidiary business trusts that had issued \$62.9 million of trust preferred securities (the Capital Trusts). Trust preferred securities accrue and pay distributions periodically at specified annual rates as provided in the indentures. The trusts used the net proceeds from the offering to purchase a like amount of subordinated debentures (the Debentures) of the Company. The Debentures are the sole assets of the trusts. The Company's obligations under the subordinated debentures and related documents, taken together, constitute a full and unconditional guarantee by the Company of the obligations of the trusts. The trust preferred securities are mandatorily redeemable upon the maturity of the Debentures, or upon earlier redemption as provided in the indentures. The Company has the right to redeem the Debentures in whole (but not in part) on or after specific dates, at a redemption price specified in the indentures plus any accrued but unpaid interest to the redemption date. The Company also has a right to defer consecutive payments of interest on the debentures for up to five years.

The Company organized two of the Capital Trusts. The Company acquired its three other Capital Trusts and assumed their related Debentures as a result of its acquisition of North Valley Bancorp. At the acquisition date of October 3, 2014, the Debentures associated with North Valley Bancorp's three Capital Trusts were recorded on the Company's books at their fair values of \$5,006,000, \$3,918,000, and \$6,063,000, respectively. The related fair value discounts to face value of these Debentures will be amortized over the remaining time to maturity for each of these Debentures using the effective interest method. Similar, and proportional, discounts were applied to the acquired common stock interests in each of the acquired Capital Trusts and these discounts will be proportionally amortized over the remaining time to maturity for each related debenture.

The recorded book values of the Debentures issued by the Capital Trusts are reflected as junior subordinated debt in the Company's consolidated balance sheets. The common stock issued by the Capital Trusts and owned by the Company is recorded in other assets in the Company's consolidated balance sheets. The recorded book value of the debentures issued by the Capital Trusts, less the recorded book value of the common stock of the Capital Trusts owned by the Company, continues to qualify as Tier 1 or Tier 2 capital under interim guidance issued by the Board of Governors of the Federal Reserve System.

The following table summarizes the terms and recorded balance of each subordinated debenture as of the date indicated (dollars in thousands):

<u>Subordinated Debt Series</u>	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. LIBOR	As of June 30, 2018			December 31, 2017
				Current Coupon Rate	Recorded Book Value	Recorded Book Value	
TriCo Cap Trust I	10/7/2033	\$ 20,619	3.05%	5.40%	\$ 20,619	\$ 20,619	
TriCo Cap Trust II	7/23/2034	20,619	2.55%	4.91%	20,619	20,619	
North Valley Trust II	4/24/2033	6,186	3.25%	5.61%	5,154	5,135	
North Valley Trust III	4/24/2034	5,155	2.80%	5.16%	4,060	4,041	
North Valley Trust IV	3/15/2036	10,310	1.33%	3.67%	6,498	6,444	
		\$ 62,889			\$ 56,950	\$ 56,858	

During the six months ended June 30, 2018, the balance of Junior Subordinated Debt increased \$92,000 to \$56,950,000 due to purchase fair value discount amortization.

**Note 18 - Commitments and Contingencies**

*Restricted Cash Balances* Reserves (in the form of deposits with the San Francisco Federal Reserve Bank) of \$85,078,000 and \$82,068,000 were maintained to satisfy Federal regulatory requirements at June 30, 2018 and December 31, 2017. These reserves are included in cash and due from banks in the accompanying consolidated balance sheets.

*Lease Commitments* The Company leases 44 sites under non-cancelable operating leases. The leases contain various provisions for increases in rental rates, based either on changes in the published Consumer Price Index or a predetermined escalation schedule. Substantially all of the leases provide the Company with the option to extend the lease term one or more times following expiration of the initial term. The Company currently does not have any capital leases.

At December 31, 2017, future minimum commitments under non-cancelable operating leases with initial or remaining terms of one year or more are as follows:

	Operating Leases (in thousands)
2018	\$ 3,278
2019	2,499
2020	1,847
2021	1,488
2022	757
Thereafter	798
Future minimum lease payments	\$ 10,667

**Table of Contents****Note 18 - Commitments and Contingencies (continued)**

Rent expense under operating leases was \$949,000 and \$1,048,000 during the three months ended June 30, 2018 and 2017, respectively. Rent expense was offset by rent income of \$10,000 and \$10,000 during the three months ended June 30, 2018 and 2017, respectively. Rent expense under operating leases was \$1,869,000 and \$2,095,000 during the six months ended June 30, 2018 and 2017, respectively. Rent expense was offset by rent income of \$21,000 and \$23,000 during the six months ended June 30, 2018 and 2017, respectively.

*Financial Instruments with Off-Balance-Sheet Risk* The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and deposit account overdraft privilege. Those instruments involve, to varying degrees, elements of risk in excess of the amount recognized in the balance sheet. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit written is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Company's exposure to loss in the event of nonperformance by the other party to the financial instrument for deposit account overdraft privilege is represented by the overdraft privilege amount disclosed to the deposit account holder.

The following table presents a summary of the Bank's commitments and contingent liabilities:

(in thousands)	June 30, 2018	December 31, 2017
<b>Financial instruments whose amounts represent risk:</b>		
<b>Commitments to extend credit:</b>		
Commercial loans	\$ 266,538	\$ 257,220
Consumer loans	443,265	422,958
Real estate mortgage loans	61,185	66,267
Real estate construction loans	223,956	187,097
Standby letters of credit	11,535	13,075
Deposit account overdraft privilege	97,670	98,260

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates of one year or less or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on Management's credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, residential properties, and income-producing commercial properties.



Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements. Most standby letters of credit are issued for one year or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral requirements vary, but in general follow the requirements for other loan facilities.

Deposit account overdraft privilege amount represents the unused overdraft privilege balance available to the Company's deposit account holders who have deposit accounts covered by an overdraft privilege. The Company has established an overdraft privilege for certain of its deposit account products whereby all holders of such accounts who bring their accounts to a positive balance at least once every thirty days receive the overdraft privilege. The overdraft privilege allows depositors to overdraft their deposit account up to a predetermined level. The predetermined overdraft limit is set by the Company based on account type.

*Legal Proceedings* Neither the Company nor its subsidiaries are a party to any pending legal proceedings that are material, nor is their property the subject of any other material pending legal proceeding at this time. All other legal proceedings are routine and arise out of the ordinary course of the Bank's business. None of those proceedings are currently expected to have a material adverse impact upon the Company's and the Bank's business, their consolidated financial position nor their operations in any material amount not already accrued, after taking into consideration any applicable insurance.

*Other Commitments and Contingencies* The Company has entered into employment agreements or change of control agreements with certain officers of the Company providing severance payments and accelerated vesting of benefits under supplemental retirement agreements to the officers in the event of a change in control of the Company and termination for other than cause or after a substantial and material change in the officer's title, compensation or responsibilities.

Mortgage loans sold to investors may be sold with servicing rights retained, with only the standard legal representations and warranties regarding recourse to the Bank. Management believes that any liabilities that may result from such recourse provisions are not significant.

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**Table of Contents****Note 18 - Commitments and Contingencies (continued)**

*Other Commitments and Contingencies (continued)* The Bank owns 13,396 shares of Class B common stock of Visa Inc. which are convertible into Class A common stock at a conversion ratio of 1.648265 per Class B share. As of June 30, 2018, the value of the Class A shares was \$132.45 per share. Utilizing the conversion ratio, the value of unredeemed Class A equivalent shares owned by the Bank was \$2,925,000 as of June 30, 2018, and has not been reflected in the accompanying financial statements. The shares of Visa Class B common stock are restricted and may not be transferred. Visa Member Banks are required to fund an escrow account to cover settlements, resolution of pending litigation and related claims. If the funds in the escrow account are insufficient to settle all the covered litigation, Visa may sell additional Class A shares, use the proceeds to settle litigation, and further reduce the conversion ratio. If funds remain in the escrow account after all litigation is settled, the Class B conversion ratio will be increased to reflect that surplus.

**Note 19 Shareholders Equity****Dividends Paid**

The Bank paid to the Company cash dividends in the aggregate amounts of \$4,770,000 and \$5,167,000 during the three months ended June 30, 2018 and 2017, respectively, and \$9,142,000 and \$9,209,000 during the six months ended June 30, 2018 and 2017, respectively. The Bank is regulated by the Federal Deposit Insurance Corporation (FDIC) and the State of California Department of Business Oversight. Absent approval from the Commissioner of the Department of Business Oversight, California banking laws generally limit the Bank's ability to pay dividends to the lesser of (1) retained earnings or (2) net income for the last three fiscal years, less cash distributions paid during such period. Under this law, at December 31, 2017, the Bank could have paid dividends of \$85,254,000 to the Company without the approval of the Commissioner of the Department of Business Oversight.

**Stock Repurchase Plan**

On August 21, 2007, the Board of Directors adopted a plan to repurchase, as conditions warrant, up to 500,000 shares of the Company's common stock on the open market. The timing of purchases and the exact number of shares to be purchased will depend on market conditions. The 500,000 shares authorized for repurchase under this stock repurchase plan represented approximately 3.2% of the Company's 15,814,662 outstanding common shares as of August 21, 2007. This stock repurchase plan has no expiration date. As of June 30, 2018, the Company had repurchased 166,600 shares under this plan.

**Stock Repurchased Under Equity Compensation Plans**

During the three months ended June 30, 2018 and 2017, employees tendered 17,086 and 69,401 shares, respectively, of the Company's common stock with market value of \$667,000, and \$2,488,000, respectively, in lieu of cash to exercise options to purchase shares of the Company's stock and to pay income taxes related to equity compensation plan instruments as permitted by the Company's shareholder-approved equity compensation plans. The tendered shares were retired. The market value of tendered shares is the last market trade price at closing on the day an option is exercised. Stock repurchased under equity incentive plans are not included in the total of stock repurchased under the stock repurchase plan announced on August 21, 2007.

During the six months ended June 30, 2018 and 2017 employees tendered 17,220 and 85,652 shares, respectively, of the Company's common stock with market value of \$671,000 and \$3,092,000, respectively, in lieu of cash to exercise options to purchase shares of the Company's stock and to satisfy tax withholding requirements related to such exercises and the release of RSUs as permitted by the Company's shareholder-approved equity compensation plans. The tendered shares were retired. The market value of tendered shares is the last market trade price at closing on the day an option is exercised. Stock repurchased under equity incentive plans are not included in the total of stock repurchased under the stock repurchase plan announced on August 21, 2007.

#### **Note 20 - Stock Options and Other Equity-Based Incentive Instruments**

In March 2009, the Company's Board of Directors adopted the TriCo Bancshares 2009 Equity Incentive Plan (2009 Plan) covering officers, employees, directors of, and consultants to, the Company. The 2009 Plan was approved by the Company's shareholders in May 2009. The 2009 Plan allows for the granting of the following types of stock awards (Awards): incentive stock options, nonstatutory stock options, performance awards, restricted stock, restricted stock unit (RSU) awards and stock appreciation rights. RSUs that vest based solely on the grantee remaining in the service of the Company for a certain amount of time, are referred to as service condition vesting RSUs. RSUs that vest based on the grantee remaining in the service of the Company for a certain amount of time and a market condition such as the total return of the Company's common stock versus the total return of an index of bank stocks, are referred to as market plus service condition vesting RSUs. In May 2013, the Company's shareholders approved an amendment to the 2009 Plan increasing the maximum aggregate number of shares of TriCo's common stock which may be issued pursuant to or subject to Awards from 650,000 to 1,650,000. The number of shares available for issuance under the 2009 Plan is reduced by: (i) one share for each share of common stock issued pursuant to a stock option or a Stock Appreciation Right and (ii) two shares for each share of common stock issued pursuant to a Performance Award, a Restricted Stock Award or a Restricted Stock Unit Award. When Awards made under the 2009 Plan expire or are forfeited or cancelled, the underlying shares will become available for future Awards under the 2009 Plan. To the extent that a share of common stock pursuant to an Award that counted as two shares against the number of shares again becomes available for issuance under the 2009 Plan, the number of shares of common stock available for issuance under the 2009 Plan shall increase by two shares. Shares awarded and delivered under the 2009 Plan may be authorized but unissued, or reacquired shares. As of June 30, 2018, 408,900 options for the purchase of common shares, and 121,428 restricted stock units were outstanding, and 376,144 shares remain available for issuance, under the 2009 Plan.

In May 2001, the Company adopted the TriCo Bancshares 2001 Stock Option Plan (2001 Plan) covering officers, employees, directors of, and consultants to, the Company. Under the 2001 Plan, the option exercise price cannot be less than the fair market value of the Common Stock at the date of grant except in the case of substitute options. Options for the 2001 Plan expire on the tenth anniversary of the grant date. Vesting schedules under the 2001 Plan are determined individually for each grant. As of June 30, 2018, 20,000 options for the purchase of common shares were outstanding under the 2001 Plan. As of May 2009, as a result of the shareholder approval of the 2009 Plan, no new options may be granted under the 2001 Plan.

**Table of Contents****Note 20 - Stock Options and Other Equity-Based Incentive Instruments (continued)**

Stock option activity during the six months ended June 30, 2018 is summarized in the following table:

	Number of Shares	Option Price per Share	Weighted Average Exercise Price	Value on Date of Grant	Weighted Average Fair Value
Outstanding at December 31, 2017	446,400	\$12.63 to \$23.21	\$ 16.84		
Options granted		to			
Options exercised	(14,500)	\$15.40 to \$15.40	\$ 15.40		
Options forfeited	(3,000)	\$23.21 to \$23.21	\$ 23.21		
Outstanding at June 30, 2018	428,900	\$12.63 to \$23.21	\$ 16.85		

The following table shows the number, weighted-average exercise price, intrinsic value, and weighted average remaining contractual life of options exercisable, options not yet exercisable and total options outstanding as of June 30, 2018:

	Currently Exercisable	Currently Not Exercisable	Total Outstanding
Number of options	425,900	3,000	428,900
Weighted average exercise price	\$ 16.80	\$ 23.21	\$ 16.85
Intrinsic value (in thousands)	\$ 8,794	\$ 43	\$ 8,837
Weighted average remaining contractual term (yrs.)	3.5	6.3	3.5

The 3,000 options that are currently not exercisable as of June 30, 2018 are expected to vest, on a weighted-average basis, over the next 1.3 years, and the Company is expected to recognize \$20,000 of pre-tax compensation costs related to these options as they vest. The Company did not modify any option grants during 2017 or the six months ended June 30, 2018.

Restricted stock unit (RSU) activity is summarized in the following table for the dates indicated:

	Service Condition Vesting RSUs	Weighted Average Fair Value on Date of Grant	Market Plus Service Condition Vesting RSUs	Weighted Average Fair Value on Date of Grant
	Number of RSUs		Number of RSUs	
Outstanding at December 31, 2017	68,457		52,829	
RSUs granted	26,939	\$ 39.31	16,939	\$ 36.40
Additional market plus service condition RSUs vested			8,506	

RSUs added through dividend credits	545	
RSUs released through vesting	(25,398)	(25,512)
RSUs forfeited/expired	(907)	(970)
Outstanding at June 30, 2018	69,636	51,792

The 69,636 of service condition vesting RSUs outstanding as of June 30, 2018 include a feature whereby each RSU outstanding is credited with a dividend amount equal to any common stock cash dividend declared and paid, and the credited amount is divided by the closing price of the Company's stock on the dividend payable date to arrive at an additional amount of RSUs outstanding under the original grant. The 69,636 of service condition vesting RSUs outstanding as of June 30, 2018 are expected to vest, and be released, on a weighted-average basis, over the next 1.5 years. The Company expects to recognize \$2,018,000 of pre-tax compensation costs related to these service condition vesting RSUs between June 30, 2018 and their vesting dates. The Company did not modify any service condition vesting RSUs during 2017 or the six months ended June 30, 2018.

The 51,792 of market plus service condition vesting RSUs outstanding as of June 30, 2018 are expected to vest, and be released, on a weighted-average basis, over the next 1.9 years. The Company expects to recognize \$1,116,000 of pre-tax compensation costs related to these RSUs between June 30, 2018 and their vesting dates. As of June 30, 2018, the number of market plus service condition vesting RSUs outstanding that will actually vest, and be released, may be reduced to zero or increased to 77,689 depending on the total return of the Company's common stock versus the total return of an index of bank stocks from the grant date to the vesting date. The Company did not modify any market plus service condition vesting RSUs during 2017 or the six months ended June 30, 2018.

**Table of Contents****Note 21 - Noninterest Income and Expense**

The following table summarizes the Company's noninterest income for the periods indicated (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Service charges on deposit accounts	\$ 3,613	\$ 4,323	\$ 7,392	\$ 7,942
ATM and interchange fees	4,510	4,248	8,745	8,263
Other service fees	630	839	1,344	1,604
Mortgage banking service fees	511	526	1,028	1,047
Change in value of mortgage servicing rights	(36)	(457)	75	(470)
<b>Total service charges and fees</b>	<b>9,228</b>	<b>9,479</b>	<b>18,584</b>	<b>18,386</b>
Commissions on sale of non-deposit investment products	810	705	1,686	1,312
Gain on sale of loans	666	777	1,292	1,687
Increase in cash value of life insurance	656	626	1,264	1,311
Gain on sale of foreclosed assets	17	153	388	271
Lease brokerage income	200	161	328	367
Sale of customer checks	138	94	239	198
Change in indemnification asset		711		490
Life insurance proceeds in excess of cash value				108
Loss on disposal of fixed assets	(41)	(28)	(54)	(28)
Loss on marketable equity securities	(23)		(70)	
Other	523	232	807	511
<b>Total other noninterest income</b>	<b>2,946</b>	<b>3,431</b>	<b>5,880</b>	<b>6,227</b>
<b>Total noninterest income</b>	<b>\$ 12,174</b>	<b>\$ 12,910</b>	<b>\$ 24,464</b>	<b>\$ 24,613</b>

**Table of Contents****Note 21 - Noninterest Income and Expense (continued)**

The components of noninterest expense were as follows (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Base salaries, net of deferred loan origination costs	\$ 14,429	\$ 13,657	\$ 28,391	\$ 27,047
Incentive compensation	2,159	2,173	4,611	4,371
Benefits and other compensation costs	4,865	4,664	10,103	9,969
<b>Total salaries and benefits expense</b>	<b>21,453</b>	<b>20,494</b>	<b>43,105</b>	<b>41,387</b>
Occupancy	2,720	2,705	5,401	5,397
Data processing and software	2,679	2,441	5,193	4,837
Equipment	1,637	1,805	3,188	3,528
ATM and POS network charges	1,437	1,075	2,663	1,928
Advertising	1,035	1,167	1,873	2,134
Professional fees	774	690	1,546	1,456
Telecommunications	681	668	1,382	1,311
Change in reserve for unfunded commitments	(137)	(135)	563	(120)
Merger and acquisition expense	601		1,077	
Assessments	417	420	847	825
Postage	301	329	659	733
Intangible amortization	339	352	678	711
Operational losses	252	430	546	865
Courier service	224	263	491	517
Provision for foreclosed asset losses		94	90	28
Foreclosed assets expense	180	38	204	76
Other miscellaneous expense	3,277	3,068	6,526	6,113
<b>Total other noninterest expense</b>	<b>16,417</b>	<b>15,410</b>	<b>32,927</b>	<b>30,339</b>
<b>Total noninterest expense</b>	<b>\$ 37,870</b>	<b>\$ 35,904</b>	<b>\$ 76,032</b>	<b>\$ 71,726</b>
<b>Merger and acquisition expense:</b>				
Occupancy	\$ 49	\$	\$ 49	\$
Equipment	11		11	
Professional fees	196		552	
Advertising and marketing	164		172	
Postage	7		7	
Other miscellaneous expense	174		286	
<b>Total merger and acquisition expense</b>	<b>\$ 601</b>	<b>\$</b>	<b>\$ 1,077</b>	<b>\$</b>

**Note 22 - Income Taxes**

The provisions for income taxes applicable to income before taxes differ from amounts computed by applying the statutory Federal income tax rates to income before taxes. The effective tax rate and the statutory federal income tax rate are reconciled for the periods indicated as follows:

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Federal statutory income tax rate	21.0%	35.0%	21.0%	35.0%
State income taxes, net of federal tax benefit	8.8	6.6	8.9	6.7
Tax-exempt interest on municipal obligations	(1.0)	(1.7)	(1.1)	(1.8)
Increase in cash value of insurance policies	(0.7)	(1.0)	(0.7)	(1.2)
Low income housing tax credits	(0.6)	(0.7)	(0.8)	(0.7)
Equity compensation	(0.4)	(2.1)	(0.2)	(1.3)
Nondeductible merger expenses	0.3		0.3	
Other	0.4	(0.1)	0.5	0.2
<b>Effective Tax Rate</b>	<b>27.8%</b>	<b>36.0%</b>	<b>27.9%</b>	<b>36.9%</b>



**Table of Contents****Note 23 Earnings Per Share**

Basic earnings per share represent income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustments to income that would result from assumed issuance. Potential common shares that may be issued by the Company relate solely from outstanding stock options, and are determined using the treasury stock method. Earnings per share have been computed based on the following:

(in thousands)	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Net income	\$ 15,029	\$ 13,589	\$ 28,939	\$ 25,668
Average number of common shares outstanding	22,983	22,900	22,970	22,885
Effect of dilutive stock options and restricted stock	293	340	310	351
Average number of common shares outstanding used to calculate diluted earnings per share	23,276	23,240	23,280	23,236
Options excluded from diluted earnings per share because the effect of these options was antidilutive				

**Note 24 Comprehensive Income**

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

The components of accumulated other comprehensive loss, included in shareholders' equity, are as follows:

(in thousands)	June 30, 2018	December 31, 2017
Net unrealized loss on available for sale securities	\$ (24,651)	(3,409)
Tax effect	7,288	1,433
Unrealized holding loss on available for sale securities, net of tax	(17,363)	(1,976)
Unfunded status of the supplemental retirement plans	(5,124)	(5,352)
Tax effect	1,514	2,250
Unfunded status of the supplemental retirement plans, net of tax	(3,610)	(3,102)
Joint beneficiary agreement liability	(150)	(150)

Tax effect

Joint beneficiary agreement liability, net of tax	(150)	(150)
Accumulated other comprehensive loss	\$ (21,123)	\$ (5,228)

**Table of Contents****Note 24 Comprehensive Income (continued)**

The components of other comprehensive income (loss) and related tax effects are as follows:

(in thousands)	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Unrealized holding gains (losses) on available for sale securities before reclassifications	\$ (5,676)	\$ 4,911	\$ (20,941)	\$ 5,698
Amounts reclassified out of accumulated other comprehensive income:				
Adoption ASU 2016-01			62	
Adoption ASU 2018-02			(425)	
<b>Total amounts reclassified out of accumulated other comprehensive income</b>			<b>(363)</b>	
Unrealized holding gains (losses) on available for sale securities after reclassifications	(5,676)	4,911	(21,304)	5,698
Tax effect	1,678	(2,065)	6,280	(2,395)
Unrealized holding gains (losses) on available for sale securities, net of tax	(3,998)	2,846	(15,024)	3,303
Change in unfunded status of the supplemental retirement plans before reclassifications			668	
Amounts reclassified out of accumulated other comprehensive income:				
Amortization of prior service cost	(13)	(1)	(27)	(4)
Amortization of actuarial losses	127	96	254	192
Adoption ASU 2018-02			(668)	
<b>Total amounts reclassified out of accumulated other comprehensive income</b>	<b>114</b>	<b>95</b>	<b>(441)</b>	<b>188</b>
Change in unfunded status of the supplemental retirement plans after reclassifications	114	95	227	188
Tax effect	(34)	(40)	(67)	(79)
<b>Change in unfunded status of the supplemental retirement plans, net of tax</b>	<b>80</b>	<b>55</b>	<b>160</b>	<b>109</b>
Change in joint beneficiary agreement liability before reclassifications				

Amounts reclassified out of accumulated other comprehensive income

Change in joint beneficiary agreement liability after reclassifications

Tax effect

Change in joint beneficiary agreement liability, net of tax

Total other comprehensive income (loss)	\$ (3,918)	\$ 2,901	\$ (14,864)	\$ 3,412
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## Note 25 - Retirement Plans

### 401(k) Plan

The Company sponsors a 401(k) Plan whereby substantially all employees age 21 and over with 90 days of service may participate. Participants may contribute a portion of their compensation subject to certain limits based on federal tax laws. Prior to July 1, 2015, the Company did not contribute to the 401(k) Plan. Effective July 1, 2015, the Company initiated a discretionary matching contribution equal to 50% of participant's elective deferrals each quarter, up to 4% of eligible compensation. The following table sets forth the benefit expense attributable to the 401(k) Plan matching contributions, and the contributions made by the Company to the 401(k) Plan during the periods indicated:

(in thousands)	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
401(k) Plan benefits expense	\$ 251	\$ 194	\$ 454	\$ 380
401(k) Plan contributions made by the Company	\$ 247	\$ 192	\$ 446	\$ 371

### Employee Stock Ownership Plan

Substantially all employees with at least one year of service are covered by a discretionary employee stock ownership plan (ESOP). Contributions are made to the plan at the discretion of the Board of Directors. Company shares owned by the ESOP are paid dividends and included in the calculation of earnings per share exactly as other common shares outstanding. The following table sets forth the benefit expense attributable to the ESOP, and the contributions made by the Company to the ESOP during the periods indicated:

(in thousands)	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
ESOP benefits expense	\$ 475	\$ 540	\$ 940	\$ 1,065
ESOP contributions made by the Company	\$ 940	\$ 1,073	\$ 1,479	\$ 1,536

**Table of Contents****Note 25 - Retirement Plans (continued)****Deferred Compensation Plans**

The Company has deferred compensation plans for certain directors and key executives, which allow certain directors and key executives designated by the Board of Directors of the Company to defer a portion of their compensation. The Company has purchased insurance on the lives of the participants and intends to hold these policies until death as a cost recovery of the Company's deferred compensation obligations of \$6,932,000 and \$6,605,000 at June 30, 2018 and December 31, 2017, respectively. The following table sets forth the earnings credits on deferred balances included in noninterest expense during the periods indicated:

(in thousands)	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Deferred compensation earnings credits included in noninterest expense	\$ 121	\$ 109	\$ 245	\$ 254

**Supplemental Retirement Plans**

The Company has supplemental retirement plans for current and former directors and key executives. These plans are non-qualified defined benefit plans and are unsecured and unfunded. The Company has purchased insurance on the lives of the participants and intends (but is not required) to use the cash values of these policies to pay the retirement obligations. The following table sets forth the net periodic benefit cost recognized for the plans:

(in thousands)	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Net pension cost included the following components:				
Service cost-benefits earned during the period	\$ 243	\$ 235	\$ 486	\$ 470
Interest cost on projected benefit obligation	237	248	475	496
Amortization of net obligation at transition		1	1	1
Amortization of prior service cost	(13)	(3)	(27)	(6)
Recognized net actuarial loss	127	97	254	195
Net periodic pension cost	\$ 594	\$ 578	\$ 1,189	\$ 1,156
Company contributions to pension plans	\$ 287	\$ 329	\$ 554	\$ 588
Pension plan payouts to participants	\$ 287	\$ 329	\$ 554	\$ 588

For the year ending December 31, 2018, the Company expects to contribute and pay out as benefits \$1,106,000 to participants under the plans.

**Note 26 - Related Party Transactions**

Certain directors, officers, and companies with which they are associated were customers of, and had banking transactions with, the Company or the Bank in the ordinary course of business.

The following table summarizes the activity in these loans for periods indicated (in thousands):

Balance December 31, 2016	\$ 2,432
Advances/new loans	437
Removed/payments	(721)
Balance December 31, 2017	2,148
Advances/new loans	145
Removed/payments	(480)
Balance June 30, 2018	\$ 1,813

Deposits of directors, officers and other related parties to the Bank totaled \$28,910,000 and \$46,025,000 at June 30, 2018 and December 31, 2017, respectively.

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**Table of Contents****Note 27 - Fair Value Measurement**

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, income approach, and/or the cost approach. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance. Securities available-for-sale and mortgage servicing rights are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or impairment write-downs of individual assets.

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the observable nature of the assumptions used to determine fair value. These levels are:

Level 1 - Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 - Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

*Securities available for sale* - Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. The Company had no securities classified as Level 3 during any of the periods covered in these financial statements.

*Loans held for sale* - Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for loans with similar characteristics. As such, we classify those loans subjected to nonrecurring fair value adjustments as Level 2.

*Impaired originated and PNCI loans* - Originated and PNCI loans are not recorded at fair value on a recurring basis. However, from time to time, an originated or PNCI loan is considered impaired and an allowance for loan losses is established. Originated and PNCI loans for which it is probable that payment of interest and principal will not be made in accordance with the original contractual terms of the loan agreement are considered impaired. The fair value of an impaired originated or PNCI loan is estimated using one of several methods, including collateral value, fair value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired originated and PNCI loans not requiring an allowance represent loans for which the fair value of the expected repayments or

collateral exceed the recorded investments in such loans. Impaired originated and PNCI loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the impaired originated or PNCI loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the impaired originated or PNCI loan as nonrecurring Level 3.

*Foreclosed assets* - Foreclosed assets include assets acquired through, or in lieu of, loan foreclosure. Foreclosed assets are held for sale and are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, management periodically performs valuations and the assets are carried at the lower of carrying amount or fair value less cost to sell. When the fair value of foreclosed assets is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the impaired originated loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Revenue and expenses from operations and changes in the valuation allowance are included in other noninterest expense.

*Mortgage servicing rights* - Mortgage servicing rights are carried at fair value. A valuation model, which utilizes a discounted cash flow analysis using a discount rate and prepayment speed assumptions is used in the computation of the fair value measurement. While the prepayment speed assumption is currently quoted for comparable instruments, the discount rate assumption currently requires a significant degree of management judgment and is therefore considered an unobservable input. As such, the Company classifies mortgage servicing rights subjected to recurring fair value adjustments as Level 3. Additional information regarding mortgage servicing rights can be found in Note 10 in the consolidated financial statements at Item 1 of this report.



**Table of Contents****Note 27 - Fair Value Measurement (continued)**

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis (in thousands):

<u>Fair value at June 30, 2018</u>	Total	Level 1	Level 2	Level 3
Marketable equity securities	\$ 2,868	\$ 2,868	\$	\$
Debt securities available for sale:				
Obligations of U.S. government corporations and agencies	635,428		635,428	
Obligations of states and political subdivisions	118,779		118,779	
Mortgage servicing rights	7,021			7,021
Total assets measured at fair value	\$ 764,096	\$ 2,868	\$ 754,207	\$ 7,021
<u>Fair value at December 31, 2017</u>	Total	Level 1	Level 2	Level 3
Marketable equity securities	\$ 2,938	\$ 2,938	\$	\$
Debt securities available for sale:				
Obligations of U.S. government corporations and agencies	604,789		604,789	
Obligations of states and political subdivisions	123,156		123,156	
Mortgage servicing rights	6,687			6,687
Total assets measured at fair value	\$ 737,570	\$ 2,938	\$ 727,945	\$ 6,687

Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally corresponds with the Company's quarterly valuation process. There were no transfers between any levels during the six months ended June 30, 2018 or the year ended December 31, 2017.

The following table provides a reconciliation of assets and liabilities measured at fair value using significant unobservable inputs (Level 3) on a recurring basis during the time periods indicated. Had there been any transfer into or out of Level 3 during the time periods indicated, the amount included in the Transfers into (out of) Level 3 column would represent the beginning balance of an item in the period (interim quarter) during which it was transferred (in thousands):

	Beginning Balance	Transfers into (out of) Level 3	Change Included in Earnings	Issuances	Ending Balance
<u>Three months ended June 30,</u>					
2018: Mortgage servicing rights	\$ 6,953		\$ (36)	\$ 104	\$ 7,021
2017: Mortgage servicing rights	\$ 6,860		\$ (457)	\$ 193	\$ 6,596
<u>Six months ended June 30,</u>	Beginning Balance	Transfers into (out of)	Change Included	Issuances	Ending Balance

		Level 3	in Earnings	
2018: Mortgage servicing rights	\$ 6,687	\$ 75	\$ 259	\$ 7,021
2017: Mortgage servicing rights	\$ 6,595	\$ (470)	\$ 471	\$ 6,596

The Company's method for determining the fair value of mortgage servicing rights is described in Note 1. The key unobservable inputs used in determining the fair value of mortgage servicing rights are mortgage prepayment speeds and the discount rate used to discount cash projected cash flows. Generally, any significant increases in the mortgage prepayment speed and discount rate utilized in the fair value measurement of the mortgage servicing rights will result in a negative fair value adjustments (and decrease in the fair value measurement). Conversely, a decrease in the mortgage prepayment speed and discount rate will result in a positive fair value adjustment (and increase in the fair value measurement). Note 10 contains additional information regarding mortgage servicing rights.

The following table presents quantitative information about recurring Level 3 fair value measurements at June 30, 2018:

	Fair Value (in thousands)	Valuation Technique	Unobservable Inputs	Range, Weighted Average
Mortgage Servicing Rights	\$ 7,021	Discounted cash flow	Constant prepayment rate Discount rate	4.9%-27.7%, 7.4% 12.5%-13.5%, 12.5%

The following table presents quantitative information about recurring Level 3 fair value measurements at December 31, 2017:

	Fair Value (in thousands)	Valuation Technique	Unobservable Inputs	Range, Weighted Average
Mortgage Servicing Rights	\$ 6,687	Discounted cash flow	Constant prepayment rate Discount rate	6.2%-22.0%, 8.9% 13.0%-15.0%, 13.0%

**Table of Contents****Note 27 - Fair Value Measurement (continued)**

The tables below present the recorded investment in assets and liabilities measured at fair value on a nonrecurring basis, as of the dates indicated (in thousands):

<u>Six months ended June 30, 2018</u>	Total	Level 1	Level 2	Level 3	Total Gains (Losses)
Fair value:					
Impaired Originated & PNCI loans	\$ 1,647			\$ 1,647	\$ (505)
Foreclosed assets	584			584	(90)
Total assets measured at fair value	\$ 2,231			\$ 2,231	\$ (595)

<u>Year ended December 31, 2017</u>	Total	Level 1	Level 2	Level 3	Total Gains (Losses)
Fair value:					
Impaired Originated & PNCI loans	\$ 2,767			\$ 2,767	\$ (1,452)
Foreclosed assets	2,217			2,217	(135)
Total assets measured at fair value	\$ 4,984			\$ 4,984	\$ (1,587)

<u>Six months ended June 30, 2017</u>	Total	Level 1	Level 2	Level 3	Total Gains (Losses)
Fair value:					
Impaired Originated & PNCI loans	\$ 686			\$ 686	\$ (456)
Foreclosed assets	1,103			1,103	(28)
Total assets measured at fair value	\$ 1,789			\$ 1,789	\$ (484)

The impaired Originated and PNCI loan amount above represents impaired, collateral dependent loans that have been adjusted to fair value. When we identify a collateral dependent loan as impaired, we measure the impairment using the current fair value of the collateral, less selling costs. Depending on the characteristics of a loan, the fair value of collateral is generally estimated by obtaining external appraisals. If we determine that the value of the impaired loan is less than the recorded investment in the loan, we recognize this impairment and adjust the carrying value of the loan to fair value through the allowance for loan and lease losses. The loss represents charge-offs or impairments on collateral dependent loans for fair value adjustments based on the fair value of collateral. The carrying value of loans fully charged-off is zero.

The foreclosed assets amount above represents impaired real estate that has been adjusted to fair value. Foreclosed assets represent real estate which the Bank has taken control of in partial or full satisfaction of loans. At the time of foreclosure, other real estate owned is recorded at fair value less costs to sell, which becomes the property's new basis. Any write-downs based on the asset's fair value at the date of acquisition are charged to the allowance for loan and

lease losses. After foreclosure, management periodically performs valuations such that the real estate is carried at the lower of its new cost basis or fair value, net of estimated costs to sell. Fair value adjustments on other real estate owned are recognized within net loss on real estate owned. The loss represents impairments on non-covered other real estate owned for fair value adjustments based on the fair value of the real estate.

The Company's property appraisals are primarily based on the sales comparison approach and income approach methodologies, which consider recent sales of comparable properties, including their income generating characteristics, and then make adjustments to reflect the general assumptions that a market participant would make when analyzing the property for purchase. These adjustments may increase or decrease an appraised value and can vary significantly depending on the location, physical characteristics and income producing potential of each property. Additionally, the quality and volume of market information available at the time of the appraisal can vary from period to period and cause significant changes to the nature and magnitude of comparable sale adjustments. Given these variations, comparable sale adjustments are generally not a reliable indicator for how fair value will increase or decrease from period to period. Under certain circumstances, management discounts are applied based on specific characteristics of an individual property.

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a nonrecurring basis at June 30, 2018:

<u>June 30, 2018</u>	Fair Value (in thousands)	Valuation Technique	Unobservable Inputs	Range, Weighted Average
Impaired Originated & PNCI loans	\$ 1,647	Sales comparison approach	Adjustment for differences between comparable sales;	(70%) - 60%; (7.41%)
		Income approach	Capitalization rate	N/A
Foreclosed assets (Land & construction)	\$ 492	Sales comparison approach	Adjustment for differences between comparable sales	(47%) - 39%; 3.64%
Foreclosed assets (Residential real estate)	\$ 92	Sales comparison approach	Adjustment for differences between comparable sales	(65%) - 20%; (45%)

**Table of Contents****Note 27 - Fair Value Measurement (continued)**

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a nonrecurring basis at December 31, 2017:

<u>December 31, 2017</u>	Fair Value (in thousands)	Valuation Technique	Unobservable Inputs	Range, Weighted Average
Impaired Originated & PNCI loans	\$ 2,767	Sales comparison approach Income approach	Adjustment for differences between comparable sales Capitalization rate	(74%) - 23%; (19.76%) N/A
Foreclosed assets (Land & construction)	\$ 1,341	Sales comparison approach	Adjustment for differences between comparable sales	(53%) - 283%; 167%
Foreclosed assets (Residential real estate)	\$ 622	Sales comparison approach	Adjustment for differences between comparable sales	(47%) - 39%; (3.13%)
Foreclosed assets (Commercial real estate)	\$ 254	Sales comparison approach	Adjustment for differences between comparable sales	(84%) - 19%; (84%)

In addition to the methods and assumptions used to estimate the fair value of each class of financial instrument noted above, the following methods and assumptions were used to estimate the fair value of other classes of financial instruments for which it is practical to estimate the fair value.

*Short-term Instruments* - Cash and due from banks, fed funds purchased and sold, interest receivable and payable, and short-term borrowings are considered short-term instruments. For these short-term instruments their carrying amount approximates their fair value.

*Securities held to maturity* - The fair value of securities held to maturity is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. The Company had no securities held to maturity classified as Level 3 during any of the periods covered in these financial statements.

*Restricted Equity Securities* - It is not practical to determine the fair value of restricted equity securities due to restrictions placed on their transferability.

*Originated and PNCI loans* - The fair value of variable rate originated and PNCI loans is the current carrying value. The interest rates on these originated and PNCI loans are regularly adjusted to market rates. The fair value of other types of fixed rate originated and PNCI loans is estimated by discounting the future cash flows using current rates at

which similar loans would be made to borrowers with similar credit ratings for the same remaining maturities. The allowance for loan losses is a reasonable estimate of the valuation allowance needed to adjust computed fair values for credit quality of certain originated and PNCI loans in the portfolio.

*PCI Loans* PCI loans are measured at estimated fair value on the date of acquisition. Carrying value is calculated as the present value of expected cash flows and approximates fair value.

*FDIC Indemnification Asset* - The fair value of the FDIC indemnification asset is based on the discounted value of expected future cash flows under the loss-share agreement.

*Deposit Liabilities* - The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. These values do not consider the estimated fair value of the Company's core deposit intangible, which is a significant unrecognized asset of the Company. The fair value of time deposits and other borrowings is based on the discounted value of contractual cash flows.

*Other Borrowings* - The fair value of other borrowings is calculated based on the discounted value of the contractual cash flows using current rates at which such borrowings can currently be obtained.

*Junior Subordinated Debentures* - The fair value of junior subordinated debentures is estimated using a discounted cash flow model. The future cash flows of these instruments are extended to the next available redemption date or maturity date as appropriate based upon the spreads of recent issuances or quotes from brokers for comparable bank holding companies compared to the contractual spread of each junior subordinated debenture measured at fair value.

*Commitments to Extend Credit and Standby Letters of Credit* - The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present credit worthiness of the counter parties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counter parties at the reporting date.

Fair values for financial instruments are management's estimates of the values at which the instruments could be exchanged in a transaction between willing parties. These estimates are subjective and may vary significantly from amounts that would be realized in actual transactions. In addition, other significant assets are not considered financial assets including, any mortgage banking operations, deferred tax assets, and premises and equipment. Further, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on the fair value estimates and have not been considered in any of these estimates.

**Table of Contents****Note 27 - Fair Value Measurement (continued)**

In January 2018, the Company adopted the provisions of Accounting Standard Update 2016-01 *Recognition and Measurement of Financial Assets and Financial Liabilities*, which requires the Company to use the exit price notion when measuring the fair value of financial instruments. The Company used the exit price notion for valuing financial instruments in 2018 and the entry price notion for valuing financial instruments in 2017. The estimated fair values of financial instruments that are reported at amortized cost in the Corporation's consolidated balance sheets, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value, were as follows (in thousands):

	June 30, 2018		December 31, 2017	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial assets:</b>				
<b>Level 1 inputs:</b>				
Cash and due from banks	\$ 94,661	\$ 94,661	\$ 105,968	\$ 105,968
Cash at Federal Reserve and other banks	89,401	89,401	99,460	99,460
<b>Level 2 inputs:</b>				
Securities held to maturity	477,745	468,621	514,844	518,165
Restricted equity securities	16,956	N/A	16,956	N/A
Loans held for sale	3,601	3,601	4,616	4,616
<b>Level 3 inputs:</b>				
Loans, net	3,116,789	3,091,134	2,984,842	2,992,225
<b>Financial liabilities:</b>				
<b>Level 2 inputs:</b>				
Deposits	4,077,222	4,073,628	4,009,131	4,006,620
Other borrowings	152,839	152,839	122,166	122,166
<b>Level 3 inputs:</b>				
Junior subordinated debt	56,950	58,930	56,858	58,466
	Contract Amount	Fair Value	Contract Amount	Fair Value
<b>Off-balance sheet:</b>				
<b>Level 3 inputs:</b>				
Commitments	\$ 994,944	\$ 9,949	\$ 933,542	\$ 9,335
Standby letters of credit	11,535	115	13,075	131
Overdraft privilege commitments	97,670	977	98,260	983

**Note 28 - TriCo Bancshares Condensed Financial Statements (Parent Only)****Condensed Balance Sheets**

June 30, 2018      December 31, 2017  
(In thousands)

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<b>Assets</b>		
Cash and cash equivalents	\$ 3,069	\$ 3,924
Investment in Tri Counties Bank	565,047	557,538
Other assets	1,742	1,721
<b>Total assets</b>	<b>\$ 569,858</b>	<b>\$ 563,183</b>
<b>Liabilities and shareholders' equity</b>		
Other liabilities	\$ 564	\$ 517
Junior subordinated debt	56,950	56,858
<b>Total liabilities</b>	<b>57,514</b>	<b>57,375</b>
<b>Shareholders' equity:</b>		
Preferred stock, no par value: 1,000,000 shares authorized, zero issued and outstanding at June 30, 2018 and December 31, 2017		
Common stock, no par value: authorized 50,000,000 shares; issued and outstanding 23,004,153 and 22,955,963 shares, respectively		
	256,590	255,836
Retained earnings	276,877	255,200
Accumulated other comprehensive loss, net	(21,123)	(5,228)
<b>Total shareholders' equity</b>	<b>512,344</b>	<b>505,808</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 569,858</b>	<b>\$ 563,183</b>



**Table of Contents****Note 28 - TriCo Bancshares Condensed Financial Statements (Parent Only) (continued)**

<b>Condensed Statements of Income</b>	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
	(In thousands)		(In thousands)	
Interest expense	\$ (789)	\$ (623)	\$ (1,486)	\$ (1,218)
Administration expense	(511)	(218)	(937)	(377)
Loss before equity in net income of Tri Counties Bank	(1,300)	(841)	(2,423)	(1,595)
Equity in net income of Tri Counties Bank:				
Distributed	4,770	5,167	9,142	9,209
Undistributed	11,253	8,909	21,650	17,383
Income tax benefit	306	354	570	671
Net income	\$ 15,029	\$ 13,589	\$ 28,939	\$ 25,668

<b>Condensed Statements of Comprehensive Income</b>	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
	(In thousands)		(In thousands)	
Net income	\$ 15,029	\$ 13,589	\$ 28,939	\$ 25,668
Other comprehensive income (loss), net of tax:				
Increase (decrease) in unrealized gains on available for sale securities arising during the period	(3,998)	2,846	(15,024)	3,303
Change in minimum pension liability	80	55	160	109
Other comprehensive income (loss)	(3,918)	2,901	(14,864)	3,412
Comprehensive income	\$ 11,111	\$ 16,490	\$ 14,075	\$ 29,080

<b>Condensed Statements of Cash Flows</b>	Six months ended June 30,	
	2018	2017
	(In thousands)	
Operating activities:		
Net income	\$ 28,939	\$ 25,668
Adjustments to reconcile net income to net cash provided by operating activities:		
Undistributed equity in earnings of Tri Counties Bank	(21,650)	(17,383)
Equity compensation vesting expense	722	774

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Net change in other assets and liabilities	(605)	(672)
Net cash provided by operating activities	7,406	8,387
Investing activities: None		
Financing activities:		
Issuance of common stock through option exercise	185	192
Repurchase of common stock	(633)	(1,121)
Cash dividends paid common	(7,813)	(7,328)
Net cash used for financing activities	(8,261)	(8,257)
Net change in cash and cash equivalents	(855)	130
Cash and cash equivalents at beginning of year	3,924	2,802
Cash and cash equivalents at end of year	\$ 3,069	\$ 2,932

**Table of Contents****Note 29 - Regulatory Matters**

The Company is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table below) of total, Tier 1, and common equity Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets.

The following tables present actual and required capital ratios as of June 30, 2018 and December 31, 2017 for the Company and the Bank under Basel III Capital Rules. The minimum capital amounts presented include the minimum required capital levels as of June 30, 2018 and December 31, 2017 based on the then phased-in provisions of the Basel III Capital Rules and the minimum required capital levels as of January 1, 2019 when the Basel III Capital Rules have been fully phased-in. Capital levels required to be considered well capitalized are based upon prompt corrective action regulations, as amended to reflect the changes under the Basel III Capital Rules.

	Actual		Minimum Capital Required Phase-in Schedule		Minimum Capital Required Fully Phased In		Required to be Considered Well Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
(dollars in thousands)								
<b>As of June 30, 2018:</b>								
<b>Total Capital</b>								
<b>(to Risk Weighted Assets):</b>								
Consolidated	\$ 550,769	13.91%	\$ 390,991	9.875%	\$ 415,737	10.50%	N/A	N/A
Tri Counties Bank	\$ 548,232	13.85%	\$ 390,819	9.875%	\$ 415,554	10.50%	\$ 395,766	10.00%
<b>Tier 1 Capital</b>								
<b>(to Risk Weighted Assets):</b>								
Consolidated	\$ 517,518	13.07%	\$ 311,803	7.875%	\$ 336,549	8.50%	N/A	N/A
Tri Counties Bank	\$ 514,981	13.01%	\$ 311,666	7.875%	\$ 336,401	8.50%	\$ 316,613	8.00%
<b>Common equity Tier 1 Capital</b>								
<b>(to Risk Weighted Assets):</b>								
Consolidated	\$ 462,278	11.68%	\$ 252,412	6.375%	\$ 277,158	7.00%	N/A	N/A
Tri Counties Bank	\$ 514,981	13.01%	\$ 252,301	6.375%	\$ 277,036	7.00%	\$ 257,248	6.50%
<b>Tier 1 Capital (to Average Assets):</b>								

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Consolidated	\$ 517,518	10.92%	\$ 189,647	4.000%	\$ 189,647	4.00%	N/A	N/A
Tri Counties Bank	\$ 514,981	10.86%	\$ 189,643	4.000%	\$ 189,643	4.00%	\$ 237,054	5.00%

	Actual		Minimum Capital Required Phase-in Schedule		Minimum Capital Required Basel III Fully Phased In		Required to be Considered Well Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio

(dollars in thousands)

As of December 31, 2017:

Total Capital (to Risk Weighted Assets):

Consolidated	\$ 528,805	14.07%	\$ 347,694	9.25%	\$ 394,679	10.50%	N/A	N/A
Tri Counties Bank	\$ 525,384	13.98%	\$ 347,535	9.25%	\$ 394,499	10.50%	\$ 375,713	10.00%

Tier 1 Capital (to Risk Weighted Assets):

Consolidated	\$ 495,318	13.18%	\$ 272,517	7.25%	\$ 319,502	8.50%	N/A	N/A
Tri Counties Bank	\$ 491,897	13.09%	\$ 272,392	7.25%	\$ 319,356	8.50%	\$ 300,570	8.00%

Common equity Tier 1 Capital

(to Risk Weighted Assets):

Consolidated	\$ 440,643	11.72%	\$ 216,134	5.75%	\$ 263,120	7.00%	N/A	N/A
Tri Counties Bank	\$ 491,897	13.09%	\$ 216,035	5.75%	\$ 262,999	7.00%	\$ 244,214	6.50%

Tier 1 Capital (to Average Assets):

Consolidated	\$ 495,318	10.80%	\$ 183,400	4.00%	\$ 183,400	4.00%	N/A	N/A
Tri Counties Bank	\$ 491,897	10.73%	\$ 183,394	4.00%	\$ 183,394	4.00%	\$ 229,243	5.00%

As of June 30, 2018, capital levels at the Company and the Bank exceed all capital adequacy requirements under the Basel III Capital Rules on a fully phased-in basis. Also, at June 30, 2018 and December 31, 2017, the Bank's capital levels exceeded the minimum amounts necessary to be considered well capitalized under the current regulatory framework for prompt corrective action.

Beginning January 1, 2016, the Basel III Capital Rules implemented a requirement for all banking organizations to maintain a capital conservation buffer above the minimum risk-based capital requirements in order to avoid certain limitations on capital distributions, stock repurchases and discretionary bonus payments to executive officers. The capital conservation buffer is exclusively composed of common equity tier 1 capital, and it applies to each of the risk-based capital ratios but not the leverage ratio. At June 30, 2018, the Company and the Bank are in compliance with the capital conservation buffer requirement. The three risk-based capital ratios will increase by 0.625% each year through 2019, at which point, the common equity tier 1 risk-based, tier 1 risk-based and total risk-based capital ratio minimums will be 7.0%, 8.5% and 10.5%, respectively.

**Table of Contents****Note 30 - Summary of Quarterly Results of Operations (unaudited)**

The following table sets forth the results of operations for the periods indicated, and is unaudited; however, in the opinion of Management, it reflects all adjustments (which include only normal recurring adjustments) necessary to present fairly the summarized results for such periods.

	2018 Quarters Ended	
	December 31,	September 30, June 30, March 31,
	(dollars in thousands, except per share data)	
Interest and dividend income:		
Loans:		
Discount accretion PCI cash basis	\$ 180	\$ 246
Discount accretion PCI other	95	60
Discount accretion PNCI	284	326
All other loan interest income	38,745	37,417
<b>Total loan interest income</b>	<b>39,304</b>	<b>38,049</b>
Debt securities, dividends and interest bearing cash at banks (not FTE)	9,174	9,072
<b>Total interest income</b>	<b>48,478</b>	<b>47,121</b>
Interest expense	2,609	2,135
<b>Net interest income</b>	<b>45,869</b>	<b>44,986</b>
(Benefit from reversal of) provision for loan losses	(638)	(236)
<b>Net interest income after provision for loan losses</b>	<b>46,507</b>	<b>45,222</b>
Noninterest income	12,174	12,290
Noninterest expense	37,870	38,162
<b>Income before income taxes</b>	<b>20,811</b>	<b>19,350</b>
Income tax expense	5,782	5,440
<b>Net income</b>	<b>\$ 15,029</b>	<b>\$ 13,910</b>
Per common share:		
Net income (diluted)	\$ 0.65	\$ 0.60
Dividends	\$ 0.17	\$ 0.17

**Table of Contents****Note 30 - Summary of Quarterly Results of Operations (unaudited) (continued)**

	2017 Quarters Ended			
	December 31,	September 30,	June 30,	March 31,
	(dollars in thousands, except per share data)			
<b>Interest and dividend income:</b>				
<b>Loans:</b>				
Discount accretion PCI cash basis	\$ 516	\$ 398	\$ 386	\$ 112
Discount accretion PCI other	445	407	797	631
Discount accretion PNCI	528	559	987	798
All other loan interest income	36,705	35,904	34,248	33,373
<b>Total loan interest income</b>	<b>38,194</b>	<b>37,268</b>	<b>36,418</b>	<b>34,914</b>
Debt securities, dividends and interest bearing cash at banks (not FTE)	8,767	8,645	8,626	8,570
<b>Total interest income</b>	<b>46,961</b>	<b>45,913</b>	<b>45,044</b>	<b>43,484</b>
Interest expense	1,868	1,829	1,610	1,491
<b>Net interest income</b>	<b>45,093</b>	<b>44,084</b>	<b>43,434</b>	<b>41,993</b>
Provision for (benefit from reversal of provision for) loan losses	1,677	765	(796)	(1,557)
<b>Net interest income after provision for loan losses</b>	<b>43,416</b>	<b>43,319</b>	<b>44,230</b>	<b>43,550</b>
Noninterest income	12,478	12,930	12,910	11,703
Noninterest expense	38,076	37,222	35,904	35,822
<b>Income before income taxes</b>	<b>17,818</b>	<b>19,027</b>	<b>21,236</b>	<b>19,431</b>
Income tax expense	14,829	7,130	7,647	7,352
<b>Net income</b>	<b>\$ 2,989</b>	<b>\$ 11,897</b>	<b>\$ 13,589</b>	<b>\$ 12,079</b>
<b>Per common share:</b>				
Net income (diluted)	\$ 0.13	\$ 0.51	\$ 0.58	\$ 0.52
Dividends	\$ 0.17	\$ 0.17	\$ 0.17	\$ 0.15

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**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**General**

As TriCo Bancshares (referred to in this report as we, our or the Company) has not commenced any business operations independent of Tri Counties Bank (the Bank), the following discussion pertains primarily to the Bank. Average balances, including such balances used in calculating certain financial ratios, are generally comprised of average daily balances for the Company. Within Management's Discussion and Analysis of Financial Condition and Results of Operations, interest income, net interest income, net interest yield, and efficiency ratio are generally presented on a fully tax-equivalent (FTE) basis. The Company believes the use of these non-generally accepted accounting principles (non-GAAP) measures provides additional clarity in assessing its results, and the presentation of these measures on a FTE basis is a common practice within the banking industry. Interest income and net interest income are shown on a non-FTE basis in the Part I Financial Information section of this Form 10-Q, and a reconciliation of the FTE and non-FTE presentations is provided below in the discussion of net interest income.

**Critical Accounting Policies and Estimates**

There have been no changes to the Company's critical accounting policies during the six months ended June 30, 2018.

The Company's discussion and analysis of its financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those that materially affect the financial statements and are related to the adequacy of the allowance for loan losses, investments, mortgage servicing rights, fair value measurements, retirement plans and intangible assets. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company's policies related to estimates on the allowance for loan losses, other than temporary impairment of investments and impairment of intangible assets, can be found in Note 1 in Item 1 of Part I of this report.

On March 18, 2016, Tri Counties Bank acquired three branches from Bank of America. The branches are located in the cities of Arcata, Eureka, and Fortuna in Humboldt County, California. The Bank paid \$3,204,000 for deposit relationships with balances totaling \$161,231,000 and loans with balances totaling \$289,000. See Results of Operations and Financial Condition below and Note 2 in Item 1 of Part I of this report, for additional discussion about this transaction.

On October 3, 2014, TriCo acquired North Valley Bancorp. As part of the acquisition, North Valley Bank, a wholly-owned subsidiary of North Valley Bancorp, merged with and into Tri Counties Bank. TriCo issued an aggregate of approximately 6.58 million shares of TriCo common stock to North Valley Bancorp shareholders, which was valued at a total of approximately \$151 million based on the closing trading price of TriCo common stock on October 3, 2014 of \$21.73 per share. TriCo also assumed North Valley Bancorp's obligations with respect to its outstanding trust preferred securities. North Valley Bank was a full-service commercial bank headquartered in Redding, California. North Valley Bank conducted a commercial and retail banking services which included accepting demand, savings, and money market rate deposit accounts and time deposits, and making commercial, real estate and consumer loans. North Valley Bank had \$935 million in assets and 22 commercial banking offices in Shasta, Humboldt, Del Norte, Mendocino, Yolo, Sonoma, Placer and Trinity Counties in Northern California at June 30,

2014. Between January 7, 2015 and January 21, 2015, four Tri Counties Bank branches and four former North Valley Bank branches were consolidated into other Tri Counties Bank or other former North Valley Bank branches.

On September 23, 2011, the California Department of Financial Institutions closed Citizens Bank of Northern California ( Citizens ), Nevada City, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Citizens from the FDIC under a whole bank purchase and assumption agreement without loss sharing.

On May 28, 2010, the Office of the Comptroller of the Currency closed Granite Community Bank, N.A. ( Granite ), Granite Bay, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Granite from the FDIC under a whole bank purchase and assumption agreement with loss sharing. Under the terms of the loss sharing agreement, the FDIC covered a substantial portion of any future losses on loans, related unfunded loan commitments, other real estate owned (OREO)/foreclosed assets and accrued interest on loans for up to 90 days. The FDIC absorbed 80% of losses and share in 80% of loss recoveries on the covered assets acquired from Granite. The loss sharing arrangements for non-single family residential and single family residential loans had original terms of 5 years and 10 years, respectively, and the loss recovery provisions had original terms of 8 years and 10 years, respectively, from the acquisition date. On May 9, 2017, the Company and the FDIC agreed to terminate the whole bank purchase and assumption agreement with loss sharing. For further information regarding the whole bank purchase and assumption agreement with loss sharing, and its termination, see Note 11 in Item 1 of Part I of this report.

The Company refers to loans and foreclosed assets that are covered by loss sharing agreements as covered loans and covered foreclosed assets , respectively. In addition, the Company refers to loans purchased or obtained in a business combination as purchased credit impaired (PCI) loans, or purchased non-credit impaired (PNCI) loans. The Company refers to loans that it originates as originated loans. Additional information regarding the Citizens and Granite Bank acquisitions can be found in Note 2 in Item 1 of Part I of this report. Additional information regarding the definitions and accounting for originated, PNCI and PCI loans can be found in Notes 1, 2, 4 and 5 in Item 1 of Part I of this report, and under the heading *Asset Quality and Non-Performing Assets* below.



**Table of Contents****Geographical Descriptions**

For the purpose of describing the geographical location of the Company's loans, the Company has defined northern California as that area of California north of, and including, Stockton; central California as that area of the State south of Stockton, to and including, Bakersfield; and southern California as that area of the State south of Bakersfield.

**TRICO BANCSHARES**

## Financial Summary

(In thousands, except per share amounts; unaudited)

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Net interest income (FTE)	\$ 46,182	\$ 44,059	\$ 91,480	\$ 86,677
Benefit from reversal of provision for loan losses	638	796	874	2,353
Noninterest income	12,174	12,910	24,464	24,613
Noninterest expense	(37,870)	(35,904)	(76,032)	(71,726)
Provision for income taxes (FTE)	(6,095)	(8,272)	(11,847)	(16,249)
Net income	\$ 15,029	\$ 13,589	\$ 28,939	\$ 25,668
<b>Earnings per share:</b>				
Basic	\$ 0.65	\$ 0.59	\$ 1.26	\$ 1.12
Diluted	\$ 0.65	\$ 0.58	\$ 1.24	\$ 1.1
<b>Per share:</b>				
Dividends paid	\$ 0.17	\$ 0.17	\$ 0.34	\$ 0.32
Book value at period end	\$ 22.27	\$ 21.76		
Average common shares outstanding	22,983	22,900	22,970	22,885
Average diluted common shares outstanding	23,276	23,240	23,280	23,236
Shares outstanding at period end	23,004	22,925		
<b>At period end:</b>				
Loans, net	\$ 3,116,789	\$ 2,798,250		
Total assets	4,863,153	4,519,935		
Total deposits	4,077,222	3,878,422		
Other borrowings	152,839	22,560		
Junior subordinated debt	56,950	56,761		
Shareholders' equity	512,344	498,944		
<b>Financial Ratios:</b>				
<b>During the period (annualized):</b>				
Return on assets	1.25%	1.21%	1.21%	1.14%

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Return on equity	11.78%	10.93%	11.39%	10.46%
Net interest margin <sup>1</sup>	4.14%	4.26%	4.14%	4.19%
Efficiency ratio <sup>1</sup>	64.89%	63.02%	65.58%	64.45%
Average equity to average assets	10.60%	11.07%	10.64%	10.93%
At period end:				
Equity to assets	10.54%	11.04%		
Total capital to risk-adjusted assets	13.91%	14.63%		

<sup>1</sup> Fully taxable equivalent (FTE)

**Table of Contents****Results of Operations****Overview**

The following discussion and analysis is designed to provide a better understanding of the significant changes and trends related to the Company and the Bank's financial condition, operating results, asset and liability management, liquidity and capital resources and should be read in conjunction with the Condensed Consolidated Financial Statements of the Company and the Notes thereto located at Item 1 of this report.

Following is a summary of the components of FTE net income for the periods indicated (dollars in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Net interest income (FTE)	\$ 46,182	\$ 44,059	\$ 91,480	\$ 86,677
Benefit from reversal of provision for loan losses	638	796	874	2,353
Noninterest income	12,174	12,910	24,464	24,613
Noninterest expense	(37,870)	(35,904)	(76,032)	(71,726)
Provision for income taxes (FTE)	(6,095)	(8,272)	(11,847)	(16,249)
Net income	\$ 15,029	\$ 13,589	\$ 28,939	\$ 25,668

**Net Interest Income**

The Company's primary source of revenue is net interest income, or the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities. Following is a summary of the components of net interest income for the periods indicated (dollars in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Interest income	\$ 48,478	\$ 45,044	\$ 95,599	\$ 88,528
Interest expense	(2,609)	(1,610)	(4,744)	(3,101)
Net interest income (not FTE)	45,869	43,434	90,855	85,427
FTE adjustment	313	625	625	1,250
Net interest income (FTE)	\$ 46,182	\$ 44,059	\$ 91,480	\$ 86,677
Net interest margin (FTE)	4.14%	4.26%	4.14%	4.19%
Purchased loan discount accretion	\$ 559	\$ 2,170	\$ 1,191	\$ 3,711
	0.05%	0.21%	0.05%	0.18%

Effect of purchased loan discount accretion on net  
interest margin (FTE)

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**Table of Contents****Summary of Average Balances, Yields/Rates and Interest Differential**

The following table presents, for the periods indicated, information regarding the Company's consolidated average assets, liabilities and shareholders' equity, the amounts of interest income from average interest-earning assets and resulting yields, and the amount of interest expense paid on interest-bearing liabilities. Average loan balances include nonperforming loans. Interest income includes proceeds from loans on nonaccrual loans only to the extent cash payments have been received and applied to interest income. Yields on securities and certain loans have been adjusted upward to reflect the effect of income thereon exempt from federal income taxation at the current statutory tax rate (dollars in thousands).

	For the three months ended					
	June 30, 2018			June 30, 2017		
	Average Balance	Interest Income/ Expense	Rates Earned /Paid	Average Balance	Interest Income/ Expense	Rates Earned /Paid
<b>Assets:</b>						
Loans	\$ 3,104,126	\$ 39,304	5.06%	\$ 2,783,686	\$ 36,418	5.23%
Investment securities - taxable	1,122,534	7,736	2.76%	1,077,703	7,231	2.68%
Investment securities - nontaxable <sup>(1)</sup>	136,126	1,355	3.98%	136,256	1,667	4.89%
Cash at Federal Reserve and other banks	94,874	396	1.67%	137,376	353	1.03%
Total interest-earning assets	4,457,660	48,791	4.38%	4,135,021	45,669	4.42%
Other assets	356,863			357,368		
Total assets	\$ 4,814,523			\$ 4,492,389		
<b>Liabilities and shareholders' equity:</b>						
Interest-bearing demand deposits	\$ 995,528	214	0.09%	\$ 936,482	201	0.09%
Savings deposits	1,393,121	427	0.12%	1,353,132	410	0.12%
Time deposits	313,556	593	0.78%	321,515	363	0.45%
Other borrowings	139,307	586	1.68%	20,011	13	0.26%
Junior subordinated debt	56,928	789	5.54%	56,736	623	4.39%
Total interest-bearing liabilities	2,898,440	2,609	0.36%	2,687,876	1,610	0.24%
Noninterest-bearing deposits	1,339,905			1,240,390		
Other liabilities	65,745			66,898		
Shareholders' equity	510,433			497,225		
Total liabilities and shareholders' equity	\$ 4,814,523			\$ 4,492,389		
Net interest spread <sup>(2)</sup>			4.02%			4.18%
Net interest income and interest margin <sup>(3)</sup>		\$ 46,182	4.14%		\$ 44,059	4.26%

For the six months ended

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	June 30, 2018			June 30, 2017		
	Average Balance	Interest Income/Expense	Rates Earned /Paid	Average Balance	Interest Income/Expense	Rates Earned /Paid
<b>Assets:</b>						
Loans	\$ 3,066,152	\$ 77,353	5.05%	\$ 2,771,115	\$ 71,332	5.15%
Investment securities - taxable	1,123,964	15,394	2.74%	1,057,966	14,325	2.71%
Investment securities - nontaxable <sup>(1)</sup>	136,143	2,708	3.98%	136,273	3,333	4.89%
Cash at Federal Reserve and other banks	92,869	769	1.66%	167,391	788	0.94%
<b>Total interest-earning assets</b>	<b>4,419,128</b>	<b>96,224</b>	<b>4.35%</b>	<b>4,132,745</b>	<b>89,778</b>	<b>4.34%</b>
Other assets	358,747			360,278		
<b>Total assets</b>	<b>\$ 4,777,875</b>			<b>\$ 4,493,023</b>		
<b>Liabilities and shareholders equity:</b>						
Interest-bearing demand deposits	\$ 994,867	425	0.09%	\$ 921,793	328	0.07%
Savings deposits	1,382,249	838	0.12%	1,364,590	834	0.12%
Time deposits	310,035	1,067	0.69%	326,652	706	0.43%
Other borrowings	123,544	928	1.50%	18,747	15	0.16%
Junior subordinated debt	56,905	1,486	5.22%	56,713	1,218	4.30%
<b>Total interest-bearing liabilities</b>	<b>2,867,600</b>	<b>4,744</b>	<b>0.33%</b>	<b>2,688,495</b>	<b>3,101</b>	<b>0.23%</b>
Noninterest-bearing deposits	1,336,070			1,244,121		
Other liabilities	65,982			69,389		
Shareholders equity	508,223			491,018		
<b>Total liabilities and shareholders equity</b>	<b>\$ 4,777,875</b>			<b>\$ 4,493,023</b>		
Net interest spread <sup>(2)</sup>			4.02%			4.11%
Net interest income and interest margin <sup>(3)</sup>		\$ 91,480	4.14%		\$ 86,677	4.19%

(1) Fully taxable equivalent (FTE)

(2) Net interest spread represents the average yield earned on interest-earning assets minus the average rate paid on interest-bearing liabilities.

(3) Net interest margin is computed by calculating the difference between interest income and interest expense, divided by the average balance of interest-earning assets.

**Table of Contents****Summary of Changes in Interest Income and Expense due to Changes in Average Asset and Liability Balances and Yields Earned and Rates Paid**

The following table sets forth a summary of the changes in interest income and interest expense from changes in average asset and liability balances (volume) and changes in average interest rates for the periods indicated. Changes not solely attributable to volume or rates have been allocated in proportion to the respective volume and rate components (in thousands).

	Three months ended June 30, 2018 compared with three months ended June 30, 2017		
	Volume	Rate	Total
<b>Increase (decrease) in interest income:</b>			
Loans	\$ 4,190	\$ (1,304)	\$ 2,886
Investment securities	298	(105)	193
Cash at Federal Reserve and other banks	(109)	152	43
<b>Total interest-earning assets</b>	<b>4,379</b>	<b>(1,257)</b>	<b>3,122</b>
<b>Increase (decrease) in interest expense:</b>			
Interest-bearing demand deposits	13		13
Savings deposits	12	5	17
Time deposits	(9)	239	230
Other borrowings	78	495	573
Junior subordinated debt	2	164	166
<b>Total interest-bearing liabilities</b>	<b>96</b>	<b>903</b>	<b>999</b>
<b>Increase (decrease) in net interest income</b>	<b>\$ 4,283</b>	<b>\$ (2,160)</b>	<b>\$ 2,123</b>

	Six months ended June 30, 2018 compared with six months ended June 30, 2017		
	Volume	Rate	Total
<b>Increase (decrease) in interest income:</b>			
Loans	\$ 7,597	\$ (1,576)	\$ 6,021
Investment securities	891	(447)	444
Cash at Federal Reserve and other banks	(350)	331	(19)
<b>Total interest-earning assets</b>	<b>8,138</b>	<b>(1,692)</b>	<b>6,446</b>

Increase (decrease) in interest expense:

Interest-bearing demand deposits	26	71	97
Savings deposits	11	(7)	4
Time deposits	(36)	397	361
Other borrowings	84	829	913
Junior subordinated debt	4	264	268
Total interest-bearing liabilities	89	1,554	1,643
Increase (decrease) in net interest income	\$ 8,049	\$ (3,246)	\$ 4,803

The following commentary regarding net interest income, interest income and interest expense may be best understood while referencing the *Summary of Average Balances, Yields/Rates and Interest Differential* and the *Summary of Changes in Interest Income and Expense due to Changes in Average Asset and Liability Balances and Yields Earned and Rates Paid* shown above, and Note 30 to the Consolidated Financial Statements at Part I, Item 1 of this report.

Net interest income (FTE) during the three months ended June 30, 2018 increased \$2,123,000 (4.8%) to \$46,182,000 compared to \$44,059,000 during the three months ended June 30, 2017. The increase in net interest income (FTE) was due primarily to an increase in the average balance of loans that was partially offset by a 17 basis point decrease in yield on loans, and a 12 basis point increase in the average rate paid on interest-bearing liabilities. The 17 basis point decrease in loan yields from 5.23% during the three months ended June 30, 2017 to 5.06% during the three months ended June 30, 2018 was due to a decrease in purchased loan discount accretion from \$2,170,000 during the three months ended June 30, 2017 to \$559,000 during the three months ended June 30, 2018. This decrease in purchased loan discount accretion reduced loan yields by 24 basis points, and net interest margin by 16 basis points, but was substantially offset by increases in new and renewed loan yields due to increases in market yields. The 12 basis point increase in the average rate paid on interest-bearing liabilities was primarily due to increases in market rates that increased the rates the Company pays on its time deposits, overnight borrowings, and junior subordinated debt. Also affecting net interest margin during the three months ended June 30, 2018, was the decrease in the Federal tax rate from 35% to 21%. This decrease in the Federal tax rate caused the fully tax-equivalent (FTE) yield on the Company's nontaxable investments to decrease from 4.89% during the three months ended June 30, 2017 to 3.98% during the three months ended March 31, 2018, and resulted in net interest income (FTE) being \$312,000, or 3 basis points, less than it otherwise would have been. The negative impact on net interest margin from the decreases in average loan yields was offset by the positive impact of an increase in average loan balances and a decrease in the average balance of lower yielding interest earning cash compared to the year-ago quarter.



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Net interest income (FTE) during the six months ended June 30, 2018 increased \$4,803,000 (5.5%) from the same period in 2017 to \$91,480,000. The increase in net interest income (FTE) was due primarily to volume increases in average balances of loans and average balance of investments that were partially offset by decreases in the average yield on loans and investments nontaxable, and increases in rates paid on time deposits, other borrowings, and junior subordinated debt compared to the six months ended June 30, 2017. The reduction in loan yields was primarily due to reduced discount accretion on purchased loans as the remaining discount on those purchased loans is becoming smaller with the passage of time. The reduction in investment nontaxable yields compared to the year-ago six month period is due to the change in the Federal tax rate on January 1, 2018. The increase in rates paid on time deposits, other borrowings, and junior subordinated is due to increases to the indexes that these borrowings are tied to. In the case of time deposits, the increase in rate is due primarily to the rate paid on the Bank's \$50 million time deposit from the State of California that is generally tied to the three month Treasury bill rate. Other borrowings, that are primarily overnight FHLB borrowings, are generally tied to the Federal Funds Rate. The Company's junior subordinated debt is indexed to 3-month LIBOR.

The Federal Reserve has increased the Federal Funds target rate 25 basis points in each of December 2015, December 2016, March 2017, June 2017, December 2017, March 2018, and June 2018; and the widely used prime rate of lending index has mirrored these increases in the Federal Funds rate, increasing from 3.25% in December 2015 to 5.00% in June 2018. While a significant portion of the Bank's loans are indexed to the prime lending rate, and have rates that reset on or near the date of any prime lending rate change, the positive effect of such prime lending rate changes were substantially offset, during most of this time, by loan renewals and originations at market rates that were lower than the average rate of the Bank's loan portfolio. During the first six months of 2018, rates on loan renewals and originations have generally been at or above the average rate of the Bank's loan portfolio.

As of June 30, 2018, the Bank's \$3,169,675,000 principal balance of loans, net of charge-offs, and not including deferred loan fees and purchase discounts, was made up of loans with principal balances totaling \$1,099,885,000 that have fixed interest rates, and \$2,069,790,000 of loans with interest rates that are variable. Included in the balance of variable rate loans as of June 30, 2018 were loans with principal balances of approximately \$551,216,000 that had adjustable interest rates tied to the prime lending rate that adjust on or near the date of any prime rate change, and of which approximately \$23,182,000 had minimum contractual interest rates that are higher than their prime-indexed rate and will not experience an interest rate increase until their prime-indexed rate exceeds their minimum contractual interest rate. Also included in the balance of variable rate loans as of June 30, 2018 were loans with principal balances of approximately \$1,072,482,000 that had adjustable interest rates tied to the 5-year U.S. Treasury Bond Rate index (5-year CMT index), and of which approximately \$51,135,000 had minimum contractual interest rates that are higher than their 5-year CMT-indexed rate and will not experience an interest rate increase until their 5-year CMT-indexed rate exceeds their minimum contractual interest rate on their reset date. These 5-year CMT indexed loans have interest rates that adjust once every five years. Of course, any of these prime-indexed, 5-year CMT-indexed, or any other variable rate loan, may payoff, or may be refinanced, at any time.

**Provision for Loan Losses**

The provision for loan losses during any period is the sum of the allowance for loan losses required at the end of the period and any loan charge offs during the period, less the allowance for loan losses required at the beginning of the period, and less any loan recoveries during the period. See the Tables labeled *Allowance for loan losses three and six months ended June 30, 2018 and 2017* at Note 5 in Item 1 of Part I of this report for the components that make up the provision for loan losses for the three and six months ended June 30, 2018 and 2017.

The Company recorded a reversal of provision for loan losses of \$638,000 during the three months ended June 30, 2018 compared to a reversal of provision for loan losses of \$796,000 during the three months ended June 30, 2017.

The \$638,000 reversal of provision for loan losses during the three months ended June 30, 2018 was due primarily to continued low loan losses, improvement in collateral values of impaired loans, and net upgrades in the credit quality of performing loans during the three months ended June 30, 2018. Nonperforming loans were \$25,420,000, or 0.81% of loans outstanding as of June 30, 2018, compared to \$24,394,000, or 0.81% of loans outstanding as of December 31, 2017, and \$17,429,000, or 0.62% of loans outstanding as of June 30, 2017. During the three months ended June 30, 2018 the Company recorded net loan recoveries of \$189,000.

As shown in the Table labeled *Allowance for Loan Losses Three Months Ended June 30, 2018* at Note 5 in Item 1 of Part I of this report, residential real estate mortgage loans, home equity lines of credit, home equity loans, and commercial loans experienced a benefit from reversal of provision for loan losses while commercial real estate mortgage loans, other consumer loans, and residential and commercial construction loans experienced a provision for loan losses during the three months ended June 30, 2018. The level of provision, or reversal of provision, for loan losses of each loan category during the three months ended June 30, 2018 was due primarily to the increase or decrease in the required allowance for loan losses as of June 30, 2018 when compared to the required allowance for loan losses as of March 31, 2018 plus or minus net charge-offs or net recoveries during the three months ended June 30, 2018. All categories of loans except commercial real estate mortgage loans, and residential and commercial construction loans experienced a decrease in the required allowance for loan losses during the three months ended June 30, 2018. The decrease in the required allowance for loan losses for all loan categories except commercial real estate mortgage loans, and residential and commercial construction loans was due primarily to stable or improving estimated cash flows and collateral values for certain impaired originated and purchased loans, continued low net charge off rates in many loan categories, and stable to improving economic environmental factors. The increase in the required allowance for loan losses for commercial real estate mortgage loans, and residential and commercial construction loans was due primarily to increases in loan balances in those categories that was partially offset by stable or improving estimated cash flows and collateral values for certain impaired originated and purchased loans, continued low net charge off rates in many loan categories, and stable to improving economic environmental factors. The increases and decreases in estimated cash flows and collateral values, changes in historical loss factors, and stable to improving economic environmental factors, in part, determine the required loan loss allowance for nonperforming and performing loans in accordance with the Company's allowance for loan losses methodology as described under the heading *Loans and Allowance for Loan Losses* at Note 1 in Item 1 of Part I of this report. For details of the change in nonperforming loans during the three months ended June 30, 2018 see the Tables, and associated narratives, labeled *Changes in nonperforming assets during the three months ended June 30, 2018* under the heading *Asset Quality and Non-Performing Assets* below.

The Company recorded a reversal of provision for loan losses of \$874,000 during the six months ended June 30, 2018 compared to a reversal of provision for loan losses of \$2,353,000 during the six months ended June 30, 2017. The \$874,000 reversal of provision for loan losses during the six months ended June 30, 2018 was primarily due to continued low loan losses, improvement in collateral values of impaired loans, and net upgrades in the credit quality of performing loans during the three months ended June 30, 2018. During the six months ended June 30, 2018 the Company recorded \$75,000 of net loan recoveries.

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As shown in the Table labeled *Allowance for Loan Losses Six Months Ended June 30, 2018* at Note 5 in Item 1 of Part I of this report, residential real estate mortgage loans, home equity lines of credit, home equity loans, and commercial loans experienced a benefit from reversal of provision for loan losses while commercial real estate mortgage loans, other consumer loans, and residential and commercial construction loans experienced a provision for loan losses during the six months ended June 30, 2018. The level of provision, or reversal of provision, for loan losses of each loan category during the six months ended June 30, 2018 was due primarily to the increase or decrease in the required allowance for loan losses as of June 30, 2018 when compared to the required allowance for loan losses as of December 31, 2017 plus or minus net charge-offs or net recoveries during the six months ended June 30, 2018. All categories of loans except commercial real estate mortgage loans, and residential and commercial construction loans experienced a decrease in the required allowance for loan losses during the six months ended June 30, 2018. The decrease in the required allowance for loan losses for all loan categories except commercial real estate mortgage loans, and residential and commercial construction loans was due primarily to stable or improving estimated cash flows and collateral values for certain impaired originated and purchased loans, continued low net charge off rates in many loan categories, and stable to improving economic environmental factors. The increase in the required allowance for loan losses for commercial real estate mortgage loans, and residential and commercial construction loans was due primarily to increases in loan balances in those categories that was partially offset by stable or improving estimated cash flows and collateral values for certain impaired originated and purchased loans, continued low net charge off rates in many loan categories, and stable to improving economic environmental factors. The increases and decreases in estimated cash flows and collateral values, changes in historical loss factors, and stable to improving economic environmental factors, in part, determine the required loan loss allowance for nonperforming and performing loans in accordance with the Company's allowance for loan losses methodology as described under the heading *Loans and Allowance for Loan Losses* at Note 1 in Item 1 of Part I of this report. For details of the change in nonperforming loans during the six months ended June 30, 2018 see the Tables, and associated narratives, labeled *Changes in nonperforming assets during the six months ended June 30, 2018* under the heading *Asset Quality and Non-Performing Assets* below.

The provision for loan losses related to originated and PNCI loans is based on management's evaluation of inherent risks in these loan portfolios and a corresponding analysis of the allowance for loan losses. The provision for loan losses related to PCI loan portfolio is based on changes in estimated cash flows expected to be collected on PCI loans. Additional discussion on loan quality, our procedures to measure loan impairment, and the allowance for loan losses is provided under the heading *Asset Quality and Non-Performing Assets* below.

Management re-evaluates the loss ratios and other assumptions used in its calculation of the allowance for loan losses for its originated and PNCI loan portfolios on a quarterly basis and makes changes as appropriate based upon, among other things, changes in loss rates experienced, collateral support for underlying loans, changes and trends in the economy, and changes in the loan mix. Management also re-evaluates expected cash flows used in its accounting for its PCI loan portfolio, including any required allowance for loan losses, on a quarterly basis and makes changes as appropriate based upon, among other things, changes in loan repayment experience, changes in loss rates experienced, and collateral support for underlying loans.

**Table of Contents****Noninterest Income**

The following table summarizes the Company's noninterest income for the periods indicated (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Service charges on deposit accounts	\$ 3,613	\$ 4,323	\$ 7,392	\$ 7,942
ATM and interchange fees	4,510	4,248	8,745	8,263
Other service fees	630	839	1,344	1,604
Mortgage banking service fees	511	526	1,028	1,047
Change in value of mortgage servicing rights	(36)	(457)	75	(470)
<b>Total service charges and fees</b>	<b>9,228</b>	<b>9,479</b>	<b>18,584</b>	<b>18,386</b>
Commissions on sale of non-deposit investment products	810	705	1,686	1,312
Gain on sale of loans	666	777	1,292	1,687
Increase in cash value of life insurance	656	626	1,264	1,311
Gain on sale of foreclosed assets	17	153	388	271
Lease brokerage income	200	161	328	367
Sale of customer checks	138	94	239	198
Change in indemnification asset		711		490
Life insurance proceeds in excess of cash value				108
Loss on disposal of fixed assets	(41)	(28)	(54)	(28)
Loss on marketable equity securities	(23)		(70)	
Other	523	232	807	511
<b>Total other noninterest income</b>	<b>2,946</b>	<b>3,431</b>	<b>5,880</b>	<b>6,227</b>
<b>Total noninterest income</b>	<b>\$ 12,174</b>	<b>\$ 12,910</b>	<b>\$ 24,464</b>	<b>\$ 24,613</b>

Mortgage loan servicing fees, net of change in fair value of mortgage loan servicing rights

	\$ 475	\$ 69	\$ 1,103	\$ 577
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Noninterest income decreased \$736,000 (5.7%) to \$12,174,000 during the three months ended June 30, 2018 compared to the three months ended June 30, 2017. The decrease in noninterest income was due to the changes noted in the table above. The \$710,000 (16.4%) decrease in service charges on deposit accounts was made up of a \$329,000 (14.1%) decrease in nonsufficient fund (NSF) fees to \$2,010,000, and a \$381,000 (19.2%) decrease in other deposit account service charges to \$1,603,000. The decrease in NSF fees was due primarily to continued growth in customer adoption of the bank's digital services that improves the ability of customers to manage funds and avoid overdrafts. The decrease in other deposit service charges was due primarily to the rapid growth of customer adoption of e-Statements that reduces statement fees. Both NSF fees and service charges are also reduced by higher average deposit account balances: the average Consumer DDA account balance was 7.1% higher at the end of the second quarter of 2018 compared to the same period a year earlier, while the average Business DDA account was 7.6% higher. Higher account balances mean that fewer customers have balances small enough to require payment of a monthly maintenance fee on their accounts and fewer customers are in danger of overdrawing their accounts. The \$421,000 (92.1%) increase in change in value of mortgage servicing rights (MSRs) was due to relatively steady

estimated prepayment speeds and a declining market discount rate to value MSR cash flow during the three months ended June 30, 2018 compared to increasing estimated prepaid speeds and a steady discount rate during the three months ended June 30, 2017. These factors caused the value of MSR to decrease only \$36,000 during the three months ended June 30, 2018 compared to a decrease of \$457,000 during the three months ended June 30, 2017. During the three months ended June 30, 2017, the Company recorded a \$711,000 gain upon the early termination of its loss sharing agreement with the FDIC. The \$291,000 increase in other noninterest income to \$523,000 was due primarily to a \$372,000 recovery on a purchased loan for which the initial charge off was recorded prior to acquisition. Such pre-acquisition loan recoveries are recorded in miscellaneous other noninterest income.

Noninterest income decreased \$149,000 (0.6%) to \$24,464,000 during the six months ended June 30, 2018 compared to the six months ended June 30, 2017. The decrease in noninterest income was due to the changes noted in the table above. The \$550,000 (6.9%) decrease in service charges on deposit accounts was made up of a \$600,000 (13.0%) decrease in nonsufficient fund (NSF) fees to \$4,007,000, and a \$50,000 (1.5%) increase in other deposit account service charges to \$3,385,000. The decrease in NSF fees was due primarily to continued growth in customer adoption of the Company's digital services that improves the ability of customers to manage funds and avoid overdrafts. Higher account balances mean that fewer customers have balances small enough to require payment of a monthly maintenance fee on their accounts and fewer customers are in danger of overdrawing their accounts. The \$545,000 increase in change in value of mortgage servicing rights (MSRs) was due to slightly decreasing prepayment speeds and a declining market discount rate to value MSR cash flow during the six months ended June 30, 2018 compared to increasing estimated prepaid speeds and a steady discount rate during the six months ended June 30, 2017. These factors caused the value of MSR to increase \$75,000 during the six months ended June 30, 2018 compared to a decrease of \$470,000 during the six months ended June 30, 2017. The Company recorded a \$711,000 gain upon the early termination of its loss sharing agreement with the FDIC resulting in net increase of \$490,000 in the indemnification asset value during the six months ended June 30, 2017. The \$296,000 increase in other noninterest income to \$807,000 was due primarily to a \$372,000 recovery on a purchased loan for which the initial charge off was recorded prior to acquisition. Such pre-acquisition loan recoveries are recorded in miscellaneous other noninterest income.

**Table of Contents****Noninterest Expense**

The following table summarizes the Company's noninterest expense for the periods indicated (dollars in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Base salaries, net of deferred loan origination costs	\$ 14,429	\$ 13,657	\$ 28,391	\$ 27,047
Incentive compensation	2,159	2,173	4,611	4,371
Benefits and other compensation costs	4,865	4,664	10,103	9,969
<b>Total salaries and benefits expense</b>	<b>21,453</b>	<b>20,494</b>	<b>43,105</b>	<b>41,387</b>
Occupancy	2,720	2,705	5,401	5,397
Data processing and software	2,679	2,441	5,193	4,837
Equipment	1,637	1,805	3,188	3,528
ATM and POS network charges	1,437	1,075	2,663	1,928
Advertising	1,035	1,167	1,873	2,134
Professional fees	774	690	1,546	1,456
Telecommunications	681	668	1,382	1,311
Change in reserve for unfunded commitments	(137)	(135)	563	(120)
Merger and acquisition expense	601		1,077	
Assessments	417	420	847	825
Postage	301	329	659	733
Intangible amortization	339	352	678	711
Operational losses	252	430	546	865
Courier service	224	263	491	517
Provision for (reversal of) foreclosed asset losses		94	90	28
Foreclosed assets expense	180	38	204	76
Other miscellaneous expense	3,277	3,068	6,526	6,113
<b>Total other noninterest expense</b>	<b>16,417</b>	<b>15,410</b>	<b>32,927</b>	<b>30,339</b>
<b>Total noninterest expense</b>	<b>\$ 37,870</b>	<b>\$ 35,904</b>	<b>\$ 76,032</b>	<b>\$ 71,726</b>
<b>Merger and acquisition expense:</b>				
Occupancy	\$ 49	\$	\$ 49	\$
Equipment	11		11	
Professional fees	196		552	
Advertising and marketing	164		172	
Postage	7		7	
Other miscellaneous expense	174		286	
<b>Total merger and acquisition expense</b>	<b>\$ 601</b>	<b>\$</b>	<b>\$ 1,077</b>	<b>\$</b>

Average full time equivalent staff	1,001	1,007	1,001	1,011
Noninterest expense to revenue (FTE)	64.9%	63.0%	65.6%	64.4%

Salary and benefit expenses increased \$959,000 (4.7%) to \$21,453,000 during the three months ended June 30, 2018 compared to \$20,494,000 during the three months ended June 30, 2017. Base salaries, net of deferred loan origination costs increased \$772,000 (5.7%) to \$14,429,000. The increase in base salaries was due to annual merit increases, and the addition of employees with base salaries above the average base salary that were partially offset by a 0.6% decrease in average full time equivalent employees to 1,001 from 1,007 in the year-ago quarter. Commissions and incentive compensation decreased \$14,000 (0.6%) to \$2,159,000 during the three months ended June 30, 2018 compared to the year-ago quarter. Benefits & other compensation expense increased \$201,000 (4.3%) to \$4,865,000 during the three months ended June 30, 2018 due primarily to an increase in health insurance expense.

Salary and benefit expenses increased \$1,718,000 (4.2%) to \$43,105,000 during the six months ended June 30, 2018 compared to \$41,387,000 during the six months ended June 30, 2017. Base salaries, net of deferred loan origination costs increased \$1,344,000 (5.0%) to \$28,391,000. The increase in base salaries was due to annual merit increases, and the addition of employees with base salaries above the average base salary that were partially offset by a 1.0% decrease in average full time equivalent employees to 1,001 from 1,011 in the year-ago period. Commissions and incentive compensation increased \$240,000 (5.5%) to \$4,611,000 during the six months ended June 30, 2018 compared to the year-ago quarter. Benefits & other compensation expense increased \$134,000 (1.3%) to \$10,103,000 during the six months ended June 30, 2018.

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Other noninterest expense increased \$1,007,000 (6.5%) to \$16,417,000 during the three months ended June 30, 2018 compared to the three months ended June 30, 2017. The increase in other noninterest expense was due to the changes noted in the table above. The \$238,000 and \$362,000 increases in data processing and software expense and ATM & POS network charges, respectively, were due primarily to system enhancements and capacity expansion. The \$168,000 decrease in equipment expense was due to decreased equipment rental, repair and maintenance. During the three months ended June 30, 2018, the Company incurred \$601,000 of merger related expense associated with the proposed merger with FNBB of which \$324,000 is nondeductible for tax purposes.

Other noninterest expense increased \$2,588,000 (8.5%) to \$32,927,000 during the six months ended June 30, 2018 compared to the six months ended June 30, 2017. The increase in other noninterest expense was due to the changes noted in the table above. The \$684,000 increase in change in reserve for unfunded commitments was due primarily to an increase in unfunded construction loan commitments from December 31, 2017 to June 30, 2018 compared to a reduction in such commitments during the year-ago period. The \$356,000 and \$735,000 increases in data processing and software expense and ATM & POS network charges, respectively, were due primarily to system enhancements and capacity expansion. The \$340,000 decrease in equipment expense was due to decreased equipment rental, repair and maintenance. During the six months ended June 30, 2018, the Company incurred \$1,077,000 of merger related expense associated with the proposed merger with FNBB of which \$667,000 is nondeductible for tax purposes.

**Income Taxes**

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
Federal statutory income tax rate	21.0%	35.0%	21.0%	35.0%
State income taxes, net of federal tax benefit	8.8	6.6	8.9	6.7
Tax-exempt interest on municipal obligations	(1.0)	(1.7)	(1.1)	(1.8)
Increase in cash value of insurance policies	(0.7)	(1.0)	(0.7)	(1.2)
Low income housing tax credits	(0.6)	(0.7)	(0.8)	(0.7)
Equity compensation	(0.4)	(2.1)	(0.2)	(1.3)
Nondeductible merger expenses	0.3		0.3	
Other	0.4	(0.1)	0.5	0.2
<b>Effective Tax Rate</b>	<b>27.8%</b>	<b>36.0%</b>	<b>27.9%</b>	<b>36.9%</b>

The effective combined Federal and State income tax rate on income was 27.8% and 36.0% for the three months ended June 30, 2018 and 2017, respectively. This decrease in effective combined Federal and State income tax rate was due primarily to a decrease in the Federal tax rate from 35% to 21% effective January 1, 2018. The effective combined Federal and State income tax rate was greater than the Federal statutory tax rate due to State income tax expense of \$2,315,000 and \$2,143,000, for the three months ended June 30, 2018 and 2017, respectively, that were partially offset by the effects of tax-exempt income of \$1,042,000 and \$1,042,000, respectively, from investment securities, \$656,000 and \$627,000, respectively, from increase in cash value of life insurance, low-income housing tax credits of \$121,000 and \$50,000, respectively, \$84,000 and \$607,000, respectively, of equity compensation excess tax benefits, and \$324,000 of nondeductible merger expense during the three months ended June 30, 2018. The low income housing tax credits and the equity compensation excess tax benefits represent direct reductions in tax expense.

The effective combined Federal and State income tax rate on income was 27.9% and 36.9% for the six months ended June 30, 2018 and 2017, respectively. This decrease in effective combined Federal and State income tax rate was due



primarily to a decrease in the Federal tax rate from 35% to 21% effective January 1, 2018. The effective combined Federal and State income tax rate was greater than the Federal statutory tax rate due to State income tax expense of \$4,522,000 and \$4,195,000, respectively, in these periods that were partially offset by the effects of tax-exempt income of \$2,083,000 and \$2,083,000, respectively, from investment securities, \$1,264,000 and \$1,419,000, respectively, from increase in cash value of life insurance, low-income housing tax credits of \$311,000 and \$171,000, respectively, \$85,000 and \$697,000, respectively, of equity compensation related excess tax benefits and \$667,000 of nondeductible merger expense during the six months ended June 30, 2018.. The low income housing tax credits and the equity compensation excess tax benefits represent direct reductions in tax expense.

**Table of Contents****Financial Condition****Investment Securities**

Investment securities available for sale increased \$26,262,000 to \$754,207,000 as of June 30, 2018, compared to December 31, 2017. This increase is attributable to purchases of \$32,906,000, maturities and principal repayments of \$81,300,000, a decrease in fair value of investments securities available for sale of \$21,304,000 and amortization of net purchase price premiums of \$828,000.

The following table presents the available for sale investment securities portfolio by major type as of June 30, 2018 and December 31, 2017:

(dollars in thousands)	June 30, 2018		December 31, 2017	
	Fair Value	%	Fair Value	%
<b>Debt securities available for sale:</b>				
Obligations of U.S. government corporations and agencies	\$ 635,428	84.3%	\$ 604,789	83.1%
Obligations of states and political subdivisions	118,779	15.7%	123,156	16.9%
Total debt securities available for sale	\$ 754,207	100.0%	\$ 727,945	100.0%

Investment securities held to maturity decreased \$37,099,000 to \$477,745,000 as of June 30, 2018, as compared to December 31, 2017. This decrease is attributable to principal repayments of \$36,587,000, and amortization of net purchase price premiums of \$512,000.

The following table presents the held to maturity investment securities portfolio by major type as of June 30, 2018 and December 31, 2017:

(dollars in thousands)	June 30, 2018		December 31, 2017	
	Cost Basis	%	Cost Basis	%
<b>Securities held to maturity:</b>				
Obligations of U.S. government corporations and agencies	\$ 463,162	96.9%	\$ 500,271	97.2%
Obligations of states and political subdivisions	14,583	3.10%	14,573	2.80%
Total securities held to maturity	\$ 477,745	100%	\$ 514,844	100.0%

Additional information about the investment portfolio is provided in Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements at Item 1 of Part I of this report.

**Restricted Equity Securities**

Restricted equity securities were \$16,956,000 at June 30, 2018 and December 31, 2017. The entire balance of restricted equity securities at June 30, 2018 and December 31, 2017 represent the Company's investment in the Federal Home Loan Bank of San Francisco ( FHLB ).

Additional information about the restricted equity securities is provided in Note 1 of the Notes to Unaudited Condensed Consolidated Financial Statements at Item 1 of Part I of this report.

## Loans

The Company concentrates its lending activities in four principal areas: real estate mortgage loans (residential and commercial loans), consumer loans, commercial loans (including agricultural loans), and real estate construction loans. The interest rates charged for the loans made by the Company vary with the degree of risk, the size and maturity of the loans, the borrower's relationship with the Company and prevailing money market rates indicative of the Company's cost of funds.

The majority of the Company's loans are direct loans made to individuals, farmers and local businesses. The Company relies substantially on local promotional activity and personal contacts by bank officers, directors and employees to compete with other financial institutions. The Company makes loans to borrowers whose applications include a sound purpose, a viable repayment source and a plan of repayment established at inception and generally backed by a secondary source of repayment.

The following table shows the Company's loan balances, including net deferred loan costs, as of the dates indicated:

(in thousands)	June 30, 2018	December 31, 2017
Real estate mortgage	\$ 2,401,040	\$ 2,300,322
Consumer	350,925	356,874
Commercial	237,619	220,412
Real estate construction	156,729	137,557
<b>Total loans</b>	<b>\$ 3,146,313</b>	<b>\$ 3,015,165</b>

At June 30, 2018 loans, including net deferred loan costs, totaled \$3,146,313,000 which was a \$131,148,000 (4.4%) increase over the balances at December 31, 2017. Demand for all categories of loans was moderate to good during the six months ended June 30, 2018.

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The following table shows the Company's loan balances, including net deferred loan costs, as a percentage of total loans for the periods indicated:

	June 30, 2018	December 31, 2017
Real estate mortgage	76.3%	76.3%
Consumer	11.2%	11.8%
Commercial	7.5%	7.3%
Real estate construction	5.0%	4.6%
<b>Total loans</b>	<b>100%</b>	<b>100%</b>

**Asset Quality and Nonperforming Assets****Nonperforming Assets**

Loans originated by the Company, i.e., not purchased or acquired in a business combination, are referred to as originated loans. Originated loans are reported at the principal amount outstanding, net of deferred loan fees and costs. Loan origination and commitment fees and certain direct loan origination costs are deferred, and the net amount is amortized as an adjustment of the related loan's yield over the actual life of the loan. Originated loans on which the accrual of interest has been discontinued are designated as nonaccrual loans.

Originated loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of collection. When an originated loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of management, the loan is estimated to be fully collectible as to both principal and interest.

An allowance for loan losses for originated loans is established through a provision for loan losses charged to expense. Originated loans and deposit related overdrafts are charged against the allowance for loan losses when management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance is an amount that management believes will be adequate to absorb probable losses inherent in existing loans and leases, based on evaluations of the collectability, impairment and prior loss experience of loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower's ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the original contractual terms of the loan agreement. Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan's original effective interest rate. As a practical expedient, impairment may be measured based on the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated loans where, for economic or legal reasons related to a borrower's financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that result in the loan being classified as a TDR, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company's originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Statements of Income as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company's allowance for originated loan losses is meant to be an estimate of these unknown but probable losses inherent in the portfolio.

The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company's originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company's method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools were based on historical loss experience by product type and prior risk rating.

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Loans purchased or acquired in a business combination are referred to as acquired loans. Acquired loans are valued as of acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification ( FASB ASC ) Topic 805, *Business Combinations*. Loans acquired with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. Default rates, loss severity, and prepayment speed assumptions are periodically reassessed and our estimate of future payments is adjusted accordingly. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If, after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level at acquisition. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans on nonaccrual status are accounted for using the cost recovery method or cash basis method of income recognition. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan. The Company elected to use the pooled method of ASC 310-30 for PCI other loans in the acquisition of certain assets and liabilities of Granite and Citizens.

Acquired loans that are not PCI loans are referred to as purchased not credit impaired (PNCI) loans. PNCI loans are accounted for under FASB ASC Topic 310-20, *Receivables - Nonrefundable Fees and Other Costs*, in which interest income is accrued on a level-yield basis for performing loans. For income recognition purposes, this method assumes that all contractual cash flows will be collected, and no allowance for loan losses is established at the time of acquisition. Post-acquisition date, an allowance for loan losses may need to be established for acquired loans through a provision charged to earnings for credit losses incurred subsequent to acquisition. Under ASC 310-20, the loss would be measured based on the probable shortfall in relation to the contractual note requirements, consistent with our allowance for loan loss policy for similar loans.

When referring to PNCI and PCI loans we use the terms nonaccretable difference , accretable yield , or purchase discount . Nonaccretable difference is the difference between undiscounted contractual cash flows due and undiscounted cash flows we expect to collect, or put another way, it is the undiscounted contractual cash flows we do not expect to collect. Accretable yield is the difference between undiscounted cash flows we expect to collect and the value at which we have recorded the loan on our financial statements. On the date of acquisition, all purchased loans

are recorded on our consolidated financial statements at estimated fair value. Purchase discount is the difference between the estimated fair value of loans on the date of acquisition and the principal amount owed by the borrower, net of charge offs, on the date of acquisition. We may also refer to discounts to principal balance of loans owed, net of charge-offs. Discounts to principal balance of loans owed, net of charge-offs is the difference between principal balance of loans owed, net of charge-offs, and loans as recorded on our financial statements. Discounts to principal balance of loans owed, net of charge-offs arise from purchase discounts, and equal the purchase discount on the acquisition date.

Loans are also categorized as covered or noncovered. Covered loans refer to loans covered by a FDIC loss sharing agreement. Noncovered loans refer to loans not covered by a FDIC loss sharing agreement.

Originated loans and PNCI loans are reviewed on an individual basis for reclassification to nonaccrual status when any one of the following occurs: the loan becomes 90 days past due as to interest or principal, the full and timely collection of additional interest or principal becomes uncertain, the loan is classified as doubtful by internal credit review or bank regulatory agencies, a portion of the principal balance has been charged off, or the Company takes possession of the collateral. Loans that are placed on nonaccrual even though the borrowers continue to repay the loans as scheduled are classified as performing nonaccrual and are included in total nonperforming loans. The reclassification of loans as nonaccrual does not necessarily reflect management's judgment as to whether they are collectible.

Interest income on originated nonaccrual loans that would have been recognized during the three months ended June 30, 2018 and 2017, if all such loans had been current in accordance with their original terms, totaled \$341,000 and \$185,000, respectively. Interest income actually recognized on these originated loans during the three months ended June 30, 2018 and 2017 was \$53,000 and \$14,000, respectively. Interest income on PNCI nonaccrual loans that would have been recognized during the three months ended June 30, 2018 and 2017, if all such loans had been current in accordance with their original terms, totaled \$26,000 and \$62,000, respectively. Interest income actually recognized on these PNCI loans during the three months ended June 30, 2018 and 2017 was \$12,000 and \$12,000.

Interest income on originated nonaccrual loans that would have been recognized during the six months ended June 30, 2018 and 2017, if all such loans had been current in accordance with their original terms, totaled \$626,000 and \$374,000, respectively. Interest income actually recognized on these originated loans during the six months ended June 30, 2018 and 2017 was \$75,000 and \$16,000, respectively. Interest income on PNCI nonaccrual loans that would have been recognized during the six months ended June 30, 2018 and 2017, if all such loans had been current in accordance with their original terms, totaled \$54,000 and \$98,000. Interest income actually recognized on these PNCI loans during the six months ended June 30, 2018 and 2017 was \$11,000 and \$12,000.

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The Company's policy is to place originated loans and PNCI loans 90 days or more past due on nonaccrual status. In some instances when an originated loan is 90 days past due Management does not place it on nonaccrual status because the loan is well secured and in the process of collection. A loan is considered to be in the process of collection if, based on a probable specific event, it is expected that the loan will be repaid or brought current. Generally, this collection period would not exceed 30 days. Loans where the collateral has been repossessed are classified as foreclosed assets. Management considers both the adequacy of the collateral and the other resources of the borrower in determining the steps to be taken to collect nonaccrual loans. Alternatives that are considered are foreclosure, collecting on guarantees, restructuring the loan or collection lawsuits.

The following table sets forth the amount of the Company's nonperforming assets as of the dates indicated. For purposes of the following table, PCI other loans that are 90 days past due and still accruing are not considered nonperforming loans. Performing nonaccrual loans are loans that may be current for both principal and interest payments, or are less than 90 days past due, but for which payment in full of both principal and interest is not expected, and are not well secured and in the process of collection:

(dollars in thousands)	June 30, 2018	December 31, 2017
Performing nonaccrual loans	\$ 20,516	\$ 20,937
Nonperforming nonaccrual loans	4,904	3,176
<b>Total nonaccrual loans</b>	<b>25,420</b>	<b>24,113</b>
Originated and PNCI loans 90 days past due and still accruing		281
<b>Total nonperforming loans</b>	<b>25,420</b>	<b>24,394</b>
Foreclosed assets	1,374	3,226
<b>Total nonperforming assets</b>	<b>\$ 26,794</b>	<b>\$ 27,620</b>
Nonperforming assets to total assets	0.55%	0.58%
Nonperforming loans to total loans	0.81%	0.81%
Allowance for loan losses to nonperforming loans	116%	124%
Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed	1.67%	1.77%

The following table set forth the amount of the Company's nonperforming assets as of the dates indicated. For purposes of the following table, PCI other loans that are 90 days past due and still accruing are not considered nonperforming loans. Performing nonaccrual loans are loans that may be current for both principal and interest payments, or are less than 90 days past due, but for which payment in full of both principal and interest is not expected, and are not well secured and in the process of collection:

(dollars in thousands)	June 30, 2018				
	Originated	PNCI	cash basis	PCI - other	Total
Performing nonaccrual loans	\$ 12,754	\$ 1,907	\$ 1,517	\$ 4,338	\$ 20,516



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Nonperforming nonaccrual loans	4,323	113	13	455	4,904
Total nonaccrual loans	17,077	2,020	1,530	4,793	25,420
Originated and PNCI loans 90 days past due and still accruing					
Total nonperforming loans	17,077	2,020	1,530	4,793	25,420
Foreclosed assets	584			790	1,374
Total nonperforming assets	\$ 17,661	\$ 2,020	\$ 1,530	\$ 5,583	\$ 26,794
U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans	\$ 301				\$ 301
Nonperforming assets to total assets	0.36%	0.04%	0.03%	0.11%	0.54%
Nonperforming loans to total loans	0.54%	0.06%	0.05%	0.15%	0.80%
Allowance for loan losses to nonperforming loans	170%	37%	0.52%	3.34%	118%
Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed	1.35%	2.44%	68.91%	23.91%	1.67%

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The following table set forth the amount of the Company's nonperforming assets as of the dates indicated. For purposes of the following table, PCI other loans that are 90 days past due and still accruing are not considered nonperforming loans. Performing nonaccrual loans are loans that may be current for both principal and interest payments, or are less than 90 days past due, but for which payment in full of both principal and interest is not expected, and are not well secured and in the process of collection:

(dollars in thousands)	December 31, 2017				
	Originated	PNCI	PCI cash basis	PCI - other	Total
Performing nonaccrual loans	\$ 12,942	\$ 1,305	\$ 2,056	\$ 4,634	\$ 20,937
Nonperforming nonaccrual loans	2,520	158	13	485	3,176
Total nonaccrual loans	15,462	1,463	2,069	5,119	24,113
Originated loans 90 days past due and still accruing		281			281
Total nonperforming loans	15,462	1,744	2,069	5,119	24,394
Noncovered foreclosed assets	1,836			1,390	3,226
Covered foreclosed assets					
Total nonperforming assets	\$ 17,298	\$ 1,744	\$ 2,069	\$ 6,509	\$ 27,620
U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans	\$ 358				\$ 358
Nonperforming assets to total assets	0.36%	0.04%	0.04%	0.14%	0.58%
Nonperforming loans to total loans	0.57%	0.56%	100%	37.94%	0.81%
Allowance for loan losses to nonperforming loans	188%	53%	1.00%	5.00%	124%
Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed	1.32%	2.22%	64.71%	22.1%	1.77%

**Changes in nonperforming assets during the three months ended June 30, 2018**

(in thousands):	Balance at	Advances/ Pay-downs			Transfers to		Balance at
	June 30, 2018	New NPA	Capitalized Costs	/Sales /Upgrades	Charge-offs/Write-downs	Foreclosed Assets Category Changes	March 31, 2018
Real estate mortgage:							
Residential	\$ 4,207	\$ 281	\$	\$ (226)	\$ (51)	\$	\$ 4,203
Commercial	11,885	1,184		(764)	(15)		11,480
Consumer							
Home equity lines	2,637	1,042	273	(1,515)	(24)	(63)	2,924
Home equity loans	2,725	1,068		(124)		63	1,718
Other consumer	8			(25)	(4)		37

Commercial	3,958	217		(224)	(54)		4,019
Construction:							
Residential							
Commercial							
Total nonperforming loans	25,420	3,792	273	(2,878)	(148)		24,381
Foreclosed assets	1,374			(190)			1,564
Total nonperforming assets	\$ 26,794	\$ 3,792	\$ 273	\$ (3,068)	\$ (148)	\$	\$ 25,945

The table above does not include deposit overdraft charge-offs.

Nonperforming assets increased during the second quarter of 2018 by \$849,000 (3.3%) to \$26,794,000 at June 30, 2018 compared to \$25,945,000 at March 31, 2018. The increase in nonperforming assets during the second quarter of 2018 was primarily the result of new nonperforming loans totaling \$3,792,000 and advances on nonperforming loans of \$273,000, that were partially offset by sales or upgrades of nonperforming loans of \$2,373,000, dispositions of foreclosed assets totaling \$190,000, and loan charge-offs of \$134,000.

The \$3,792,000 in new nonperforming loans during the second quarter of 2018 was comprised of increases of \$281,000 on two residential real estate loans, \$1,184,000 on six commercial real estate loans, \$2,111,000 on 31 home equity lines and loans, and \$216,000 on 6 C&I loans. Related charge-offs are discussed below.

#### **Loan charge-offs during the three months ended June 30, 2018**

In the second quarter of 2018, the Company recorded \$211,000 in loan charge-offs and \$107,000 in deposit overdraft charge-offs less \$448,000 in loan recoveries and \$59,000 in deposit overdraft recoveries resulting in \$189,000 of net recoveries. Primary causes of the loan charges taken in the second quarter of 2018 were gross charge-offs of \$15,000 on 1 commercial real estate loan, \$75,000 on 3 home equity lines and loans, \$67,000 on 19 other consumer loans, and \$54,000 on one C&I loans.

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Total charge-offs were generally comprised of individual charges of less than \$250,000 each. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

**Changes in nonperforming assets during the three months ended March 31, 2018**

(in thousands):	Balance at March 31, 2018	Advances New Capitalized NPA	Pay-downs /Sales /Upgrades	Charge-offs /Write-downs	Transfers to Foreclosed Assets	Category Changes	Balance at December 31, 2017
<b>Real estate mortgage:</b>							
Residential	\$ 4,203	\$ 506	\$ (206)	\$	\$	\$ 164	\$ 3,739
Commercial	11,480	385	(823)			98	11,820
<b>Consumer</b>							
Home equity lines	2,924	562	(876)	(80)		(164)	3,482
Home equity loans	1,718	143	(60)	(1)			1,636
Other consumer	37	113	(4)	(83)			11
Commercial	4,019	1,141	(525)	(205)		(98)	3,706
<b>Construction:</b>							
Residential							
Commercial							
Total nonperforming loans	24,381	2,850	(2,494)	(369)			24,394
Foreclosed assets	1,564		(1,572)	(90)			3,226
Total nonperforming assets	\$ 25,945	\$ 2,850	\$ (4,066)	\$ (459)	\$	\$	\$ 27,620

The table above does not include deposit overdraft charge-offs.

Nonperforming assets decreased during the first quarter of 2018 by \$1,676,000 (6.1%) to \$25,945,000 at March 31, 2018 compared to \$27,620,000 at December 31, 2017. The decrease in nonperforming assets during the first quarter of 2018 was primarily the result of sales or upgrades of nonperforming loans to performing status totaling \$2,494,000, dispositions of foreclosed assets totaling \$1,572,000, loan charge-offs of \$369,000, and write-downs on foreclosed assets totaling \$90,000, that were partially offset by new nonperforming loans of \$2,850,000.

The \$2,850,000 in new nonperforming loans during the first quarter of 2018 was comprised of increases of \$506,000 on six residential real estate loans, \$385,000 on one commercial real estate loan, \$705,000 on 14 home equity lines and loans, \$113,000 on 20 consumer loans, and \$1,141,000 on 14 C&I loans. Related charge-offs are discussed below.

**Loan charge-offs during the three months ended March 31, 2018**

In the first quarter of 2018, the Company recorded \$369,000 in loan charge-offs and \$111,000 in deposit overdraft charge-offs less \$296,000 in loan recoveries and \$70,000 in deposit overdraft recoveries resulting in \$114,000 of net charge-offs. Primary causes of the loan charges taken in the first quarter of 2018 were gross charge-offs of \$81,000 on three home equity lines and loans, \$83,000 on 19 other consumer loans, and \$205,000 on seven C&I loans.

Total charge-offs were generally comprised of individual charges of less than \$250,000 each. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

### **Allowance for Loan Losses**

The Company's allowance for loan losses is comprised of allowances for originated, PNCI and PCI loans. All such allowances are established through a provision for loan losses charged to expense.

Originated and PNCI loans, and deposit related overdrafts are charged against the allowance for originated loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowances for originated and PNCI loan losses are amounts that Management believes will be adequate to absorb probable losses inherent in existing originated loans, based on evaluations of the collectability, impairment and prior loss experience of those loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower's ability to pay. The Company defines an originated or PNCI loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated and PNCI loans are measured based on the present value of expected future cash flows discounted at the loan's original effective interest rate. As a practical expedient, impairment may be measured based on the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated and PNCI loans where, for economic or legal reasons related to a borrower's financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that provide for a reduction of either interest or principal, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

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Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company's originated and PNCI loan portfolios. These are maintained through periodic charges to earnings. These charges are included in the Consolidated Income Statements as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company's allowances for originated and PNCI loan losses are meant to be an estimate of these unknown but probable losses inherent in these portfolios.

The Company formally assesses the adequacy of the allowance for originated and PNCI loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated and PNCI loan portfolios, and to a lesser extent the Company's originated and PNCI loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated or acquired. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company's method for assessing the appropriateness of the allowance for originated and PNCI loan losses includes specific allowances for impaired loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools are based on historical loss experience by product type and prior risk rating. Allowances for impaired loans are based on analysis of individual credits. Allowances for changing environmental factors are Management's best estimate of the probable impact these changes have had on the originated or PNCI loan portfolio as a whole. The allowances for originated and PNCI loans are included in the allowance for loan losses.

As noted above, the allowances for originated and PNCI loan losses consists of a specific allowance, a formula allowance, and an allowance for environmental factors. The first component, the specific allowance, results from the analysis of identified credits that meet management's criteria for specific evaluation. These loans are reviewed individually to determine if such loans are considered impaired. Impaired loans are those where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the original contractual terms. Impaired loans are specifically reviewed and evaluated individually by management for loss potential by evaluating sources of repayment, including collateral as applicable, and a specified allowance for loan losses is established where necessary.

The second component of the allowance for originated and PNCI loan losses, the formula allowance, is an estimate of the probable losses that have occurred across the major loan categories in the Company's originated and PNCI loan portfolios. This analysis is based on loan grades by pool and the loss history of these pools. This analysis covers the Company's entire originated and PNCI loan portfolios including unused commitments but excludes any loans that were analyzed individually and assigned a specific allowance as discussed above. The total amount allocated for this component is determined by applying loss estimation factors to outstanding loans and loan commitments. The loss factors were previously based primarily on the Company's historical loss experience tracked over a five-year period and adjusted as appropriate for the input of current trends and events. Because historical loss experience varies for the different categories of originated loans, the loss factors applied to each category also differed. In addition, there is a greater chance that the Company would suffer a loss from a loan that was risk rated less than satisfactory than if the loan was last graded satisfactory. Therefore, for any given category, a larger loss estimation factor was applied to less

than satisfactory loans than to those that the Company last graded as satisfactory. The resulting formula allowance was the sum of the allocations determined in this manner.

The third component of the allowances for originated and PNCI loan losses, the environmental factor allowance, is a component that is not allocated to specific loans or groups of loans, but rather is intended to absorb losses that may not be provided for by the other components.

There are several primary reasons that the other components discussed above might not be sufficient to absorb the losses present in the originated and PNCI loan portfolios, and the environmental factor allowance is used to provide for the losses that have occurred because of them.

The first reason is that there are limitations to any credit risk grading process. The volume of originated and PNCI loans makes it impractical to re-grade every loan every quarter. Therefore, it is possible that some currently performing originated or PNCI loans not recently graded will not be as strong as their last grading and an insufficient portion of the allowance will have been allocated to them. Grading and loan review often must be done without knowing whether all relevant facts are at hand. Troubled borrowers may deliberately or inadvertently omit important information from reports or conversations with lending officers regarding their financial condition and the diminished strength of repayment sources.

The second reason is that the loss estimation factors are based primarily on historical loss totals. As such, the factors may not give sufficient weight to such considerations as the current general economic and business conditions that affect the Company's borrowers and specific industry conditions that affect borrowers in that industry. The factors might also not give sufficient weight to other environmental factors such as changing economic conditions and interest rates, portfolio growth, entrance into new markets or products, and other characteristics as may be determined by Management.

Specifically, in assessing how much environmental factor allowance needed to be provided, management considered the following:

with respect to the economy, management considered the effects of changes in GDP, unemployment, CPI, debt statistics, housing starts, housing sales, auto sales, agricultural prices, home affordability, and other economic factors which serve as indicators of economic health and trends and which may have an impact on the performance of our borrowers

with respect to changes in the interest rate environment, management considered the recent changes in interest rates and the resultant economic impact it may have had on borrowers with high leverage and/or low profitability

with respect to changes in energy prices, management considered the effect that increases, decreases or volatility may have on the performance of our borrowers

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with respect to loans to borrowers in new markets and growth in general, management considered the relatively short seasoning of such loans and the lack of experience with such borrowers

with respect to loans that have not yet been identified as impaired, management considered the volume and severity of past due loans.

Each of these considerations was assigned a factor and applied to a portion or the entire originated and PNCI loan portfolios. Since these factors are not derived from experience and are applied to large non-homogeneous groups of loans, they are available for use across the portfolio as a whole.

Acquired loans are valued as of acquisition date in accordance with FASB ASC Topic 805, *Business Combinations*. Loans purchased with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*. In addition, because of the significant credit discounts associated with the loans acquired in the Granite acquisition, the Company elected to account for all loans acquired in the Granite acquisition under FASB ASC Topic 310-30, and classify them all as PCI loans. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan.

**The Components of the Allowance for Loan Losses**

The following table sets forth the allowance for loan losses as of the dates indicated:

(dollars in thousands)	June 30, 2018	December 31, 2017
------------------------	------------------	----------------------



Allowance for originated and PNCI loan losses:		
Specific allowance	\$ 2,889	\$ 2,699
Formula allowance	14,904	17,100
Environmental factors allowance	11,592	10,252
Allowance for originated and PNCI loan losses	29,385	30,051
Allowance for PCI loan losses	139	272
Allowance for loan losses	\$ 29,524	\$ 30,323

Allowance for loan losses to loans	0.94%	1.01%
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For additional information regarding the allowance for loan losses, including changes in specific, formula, and environmental factors allowance categories, see *Provision for Loan Losses* at *Results of Operations* and *Allowance for Loan Losses* above. Based on the current conditions of the loan portfolio, management believes that the \$29,524,000 allowance for loan losses at June 30, 2018 is adequate to absorb probable losses inherent in the Bank's loan portfolio. No assurance can be given, however, that adverse economic conditions or other circumstances will not result in increased losses in the portfolio.

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The following table summarizes the allocation of the allowance for loan losses between loan types as of the dates indicated:

(in thousands)	June 30, 2018	December 31, 2017
Real estate mortgage	\$ 13,598	\$ 13,758
Consumer	7,137	8,227
Commercial	6,378	6,512
Real estate construction	2,411	1,826
<b>Total allowance for loan losses</b>	<b>\$ 29,524</b>	<b>\$ 30,323</b>

The following table summarizes the allocation of the allowance for loan losses between loan types as a percentage of the total allowance for loan losses as of the dates indicated:

	June 30, 2018	December 31, 2017
Real estate mortgage	46.1%	45.4%
Consumer	24.2%	27.1%
Commercial	21.6%	21.5%
Real estate construction	8.2%	6.0%
<b>Total allowance for loan losses</b>	<b>100.0%</b>	<b>100.0%</b>

The following table summarizes the allocation of the allowance for loan losses as a percentage of the total loans for each loan category as of the dates indicated:

	June 30, 2018	December 31, 2017
Real estate mortgage	0.57%	0.60%
Consumer	2.03%	2.31%
Commercial	2.68%	2.95%
Real estate construction	1.54%	1.33%
<b>Total allowance for loan losses</b>	<b>0.94%</b>	<b>1.01%</b>

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The following tables summarize the activity in the allowance for loan losses, reserve for unfunded commitments, and allowance for losses (which is comprised of the allowance for loan losses and the reserve for unfunded commitments) for the periods indicated (dollars in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
<b>Allowance for loan losses:</b>				
Balance at beginning of period	\$ 29,973	\$ 31,017	\$ 30,323	\$ 32,503
Provision for loan losses	(638)	(796)	(874)	(2,353)
<b>Loans charged off:</b>				
<b>Real estate mortgage:</b>				
Residential	(51)		(52)	
Commercial	(15)	(150)	(15)	(150)
<b>Consumer:</b>				
Home equity lines	(24)	(13)	(104)	(84)
Home equity loans		(206)		(237)
Other consumer	(174)	(308)	(368)	(482)
Commercial	(54)	(764)	(259)	(897)
<b>Construction:</b>				
Residential		(1,071)		(1,071)
Commercial				
Total loans charged off	(318)	(2,512)	(798)	(2,921)
<b>Recoveries of previously charged-off loans:</b>				
<b>Real estate mortgage:</b>				
<b>Residential</b>				
Commercial	21	17	36	127
<b>Consumer:</b>				
Home equity lines	317	252	526	298
Home equity loans	23	13	37	25
Other consumer	66	68	144	209
Commercial	80	84	130	254
<b>Construction:</b>				
<b>Residential</b>				
Commercial				1
Total recoveries of previously charged off loans	507	434	873	914
Net (charge-offs) recoveries	189	(2,078)	75	(2,007)
Balance at end of period	\$ 29,524	\$ 28,143	\$ 29,524	\$ 28,143

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	Three months ended June 30,		Six months ended June 30,	
	2018	2017	2018	2017
<b>Reserve for unfunded commitments:</b>				
Balance at beginning of period	\$ 3,864	\$ 2,734	\$ 3,164	\$ 2,719
(Reversal of) provision for losses unfunded commitments	(137)	(135)	563	(120)
Balance at end of period	\$ 3,727	\$ 2,599	\$ 3,727	\$ 2,599
<b>Balance at end of period:</b>				
Allowance for loan losses			\$ 29,524	\$ 28,143
Reserve for unfunded commitments			3,727	2,599
Allowance for loan losses and reserve for unfunded commitments			\$ 33,251	\$ 30,742
<b>As a percentage of total loans at end of period:</b>				
Allowance for loan losses			0.94%	1.00%
Reserve for unfunded commitments			0.12%	0.09%
Allowance for loan losses and reserve for unfunded commitments			1.06%	1.09%
Average total loans	\$ 3,104,126	\$ 2,783,686	\$ 3,066,152	\$ 2,771,115
<b>Ratios (annualized):</b>				
Net charge-offs (recoveries) during period to average loans outstanding during period	(0.02)%	0.30%	(0.01)%	0.14%
Provision for (benefit from) loan losses to average loans outstanding during period	(0.08)%	(0.11)%	(0.11)%	(0.17)%

**Foreclosed Assets, Net of Allowance for Losses**

The following tables detail the components and summarize the activity in foreclosed assets, net of allowances for losses for the period indicated (dollars in thousands):

	Balance at June 30, 2018	Advances/ New Capitalized NPA Costs/Other	Sales	Valuation Adjustments	Transfers from Loans	Balance at March 31, 2018
Land & Construction	\$ 445	\$	\$ (190)	\$	\$	\$ 635
Residential real estate	836					836
Commercial real estate	93					93

Total foreclosed assets                    \$ 1,374    \$            \$ (190)    \$            \$ 1,564

	Balance at March 31, 2018	New NPA	Advances/ Capitalized Costs/Other	Sales	Valuation Adjustments	Transfers from Loans	Balance at December 31, 2017
Land & Construction	\$ 635	\$	\$	\$(1,151)	\$	\$	\$ 1,786
Residential real estate	836			(277)	(73)		1,186
Commercial real estate	93			(144)	(17)		254
Total foreclosed assets	\$ 1,564	\$	\$	\$(1,572)	\$ (90)	\$	\$ 3,226

**Table of Contents****Premises and Equipment**

Premises and equipment were comprised of:

	June 30, 2018	December 31, 2017
	(In thousands)	
Land & land improvements	\$ 9,973	\$ 9,959
Buildings	51,065	50,340
Furniture and equipment	38,172	35,939
	99,210	96,238
Less: Accumulated depreciation	(42,066)	(40,644)
	57,144	55,594
Construction in progress	1,870	2,148
Total premises and equipment	\$ 59,014	\$ 57,742

During the six months ended June 30, 2018, premises and equipment increased \$1,272,000 due to purchases of \$4,119,000, that were partially offset by depreciation of \$2,757,000 and disposals of premises and equipment with net book value of \$90,000.

**Intangible Assets**

Intangible assets at were comprised of the following as of the dates indicated:

	June 30, 2018	December 31, 2017
	(In thousands)	
Core-deposit intangible	\$ 4,496	\$ 5,174
Goodwill	64,311	64,311
Total intangible assets	\$ 68,807	\$ 69,485

The core-deposit intangible assets resulted from the Bank's acquisition of three bank branches from Bank of America on March 18, 2016, North Valley Bancorp in 2014, Citizens in 2011, and Granite in 2010. The goodwill intangible asset includes \$849,000 from the acquisition of three bank branches from Bank of America on March 18, 2016, \$47,943,000 from the North Valley Bancorp acquisition in 2014, and \$15,519,000 from the North State National Bank acquisition in 2003. Amortization of core deposit intangible assets amounting to \$339,000 and \$352,000 was recorded during the three months ended June 30, 2018 and 2017, respectively. Amortization of core deposit intangible assets amounting to \$678,000 and \$711,000 was recorded during the six months ended June 30, 2018 and 2017, respectively.

**Investment in Low Income Housing Tax Credit Funds**

During the six months ended June 30, 2018, the Company's investment in low income housing tax credit funds, recorded in other assets, decreased \$182,000 to \$16,672,000 due amortization of such investments. During the six months ended June 30, 2018, the Company made \$2,585,000 of capital contributions to several of its five existing low income housing tax credit fund investments reducing its commitment for future capital contributions to \$5,969,000 at June 30, 2018. This commitment for low income housing tax credit funds is recorded in other liabilities.

### **Deposits**

During the six months ended June 30, 2018, the Company's deposits increased \$68,091,000 (1.7%) to \$4,077,222,000. Included in the June 30, 2018 and December 31, 2017 certificate of deposit balances are \$50,000,000 from the State of California. The Company participates in a deposit program offered by the State of California whereby the State may make deposits at the Company's request subject to collateral and creditworthiness constraints. The negotiated rates on these State deposits are generally more favorable than other wholesale funding sources available to the Company. See Note 13 to the condensed consolidated financial statements at Item 1 of Part I of this report for more information about the Company's deposits.

### **Long-Term Debt**

See Note 16 to the condensed consolidated financial statements at Item 1 of Part I of this report for information about the Company's other borrowings, including long-term debt.

### **Junior Subordinated Debt**

See Note 17 to the condensed consolidated financial statements at Item 1 of Part I of this report for information about the Company's junior subordinated debt.

### **Off-Balance Sheet Arrangements**

See Note 18 to the condensed consolidated financial statements at Item 1 of Part I of this report for information about the Company's commitments and contingencies including off-balance-sheet arrangements.

**Table of Contents****Capital Resources**

The current and projected capital position of the Company and the impact of capital plans and long-term strategies are reviewed regularly by Management.

The Company adopted and announced a stock repurchase plan on August 21, 2007 for the repurchase of up to 500,000 shares of the Company's common stock from time to time as market conditions allow. The 500,000 shares authorized for repurchase under this plan represented approximately 3.2% of the Company's approximately 15,815,000 common shares outstanding as of August 21, 2007. During the six months ended June 30, 2018, the Company did not repurchase any shares under this plan. This plan has no stated expiration date for the repurchases. As of June 30, 2018, the Company had repurchased 166,600 shares under this plan, which left 333,400 shares available for repurchase under the plan. Shares that are repurchased in accordance with the provisions of a Company stock option plan or equity compensation plan are not counted against the number of shares repurchased under the repurchase plan adopted on August 21, 2007.

The Company's primary capital resource is shareholders' equity, which was \$512,344,000 at June 30, 2018. This amount represents an increase of \$6,536,000 (1.3%) from December 31, 2017, the net result of comprehensive income for the period of \$14,075,000, the effect of equity compensation vesting of \$722,000, and the exercise of stock options of \$223,000, that were partially offset by dividends paid of \$7,813,000, and repurchase of common stock of \$671,000. The Company's ratio of equity to total assets was 10.5% and 10.6% as of June 30, 2018 and December 31, 2017, respectively. We believe that the Company and the Bank were in compliance with applicable minimum capital requirements set forth in the final Basel III Capital rules as of June 30, 2018. The following summarizes the Company's ratios of capital to risk-adjusted assets as of the dates indicated:

	June 30, 2018		December 31, 2017	
	Ratio	Minimum Regulatory Requirement	Ratio	Minimum Regulatory Requirement
Total capital	13.91%	9.875%	14.07%	9.25%
Tier I capital	13.07%	7.875%	13.18%	7.25%
Common equity Tier 1 capital	11.68%	6.375%	11.72%	5.75%
Leverage	10.92%	4.00%	10.80%	4.00%

See Note 19 and Note 29 to the condensed consolidated financial statements at Item 1 of Part I of this report for additional information about the Company's capital resources.

**Liquidity**

The Company's principal source of asset liquidity is cash at Federal Reserve and other banks and marketable investment securities available for sale. At June 30, 2018, cash at Federal Reserve and other banks in excess of reserve requirements and investment securities available for sale totaled \$853,191,000, or 17.5% of total assets, representing an increase of \$1,886,000 (0.2%) from \$851,305,000, or 17.3% of total assets at December 31, 2017. This decrease in cash and securities available for sale is due mainly to loan growth in excess of deposit growth that was partially offset by an increase in other borrowings and a net reduction in securities during the six months ended June 30, 2018. The Company's profitability during the first six months of 2018 generated cash flows from operations of \$32,944,000 compared to \$27,566,000 during the first six months of 2017. Maturities of investment securities produced cash inflows of \$69,493,000 during the six months ended June 30, 2018 compared to \$70,358,000 for the six months ended



June 30, 2017. During the six months ended June 30, 2018, the Company invested in securities totaling \$81,300,000 and net loan principal increases of \$131,073,000 compared to \$145,584,000 invested in securities and \$69,491,000 net loan principal increases, respectively, during the first six months of 2017. Proceeds from the sale of foreclosed assets accounted for \$2,150,000 and \$1,424,000 of investing sources of funds during the six months ended June 30, 2018 and 2017, respectively. The purchase of premises and equipment accounted for \$4,119,000 and \$5,885,000 of investing uses of funds during the six months ended June 30, 2018 and 2017, respectively. These changes in investment and loan balances, proceeds from sale of foreclosed assets and premises and equipment contributed to net cash used by investing activities of \$144,813,000 during the six months ended June 30, 2018, compared to net cash used by investing activities of \$145,191,000 during the six months ended June 30, 2017. Financing activities provided net cash of \$90,503,000 during the six months ended June 30, 2018, compared to net cash used by financing activities of \$20,328,000 during the six months ended June 30, 2017. Deposit balance increases accounted for \$68,091,000 of financing sources of funds during the six months ended June 30, 2018. Deposit balance decreases accounted for \$17,138,000 of financing uses of funds during the six months ended June 30, 2017. Net changes in other borrowings accounted for \$30,673,000 of financing sources of funds during the six months ended June 30, 2018, compared to \$5,067,000 of financing sources of funds during the six months ended June 30, 2017. Dividends paid used \$7,813,000 and \$7,328,000 of cash during the six months ended June 30, 2018 and 2017, respectively. The Company's liquidity is dependent on dividends received from the Bank. Dividends from the Bank are subject to certain regulatory restrictions.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

The Company's assessment of market risk as of June 30, 2018 indicates there are no material changes in the quantitative and qualitative disclosures from those in our Annual Report on Form 10-K for the year ended December 31, 2017

### **Item 4. Controls and Procedures**

The Company's management, including its Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the Company's disclosure controls and procedures as of June 30, 2018. Disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act), are controls and procedures designed to reasonably assure that information required to be disclosed in the Company's reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported on a timely basis. Disclosure controls are also designed to reasonably assure that such information is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Based upon their evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of June 30, 2018.

During the six months ended June 30, 2018, there were no changes in our internal controls or in other factors that have materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

**Table of Contents****PART II OTHER INFORMATION****Item 1 Legal Proceedings**

Due to the nature of our business, we are involved in legal proceedings that arise in the ordinary course of our business. While the outcome of these matters is currently not determinable, we do not expect that the ultimate costs to resolve these matters will have a material adverse effect on our consolidated financial position, results of operations, or cash flows.

See Note 18 to the condensed consolidated financial statements at Item 1 of Part I of this report, for a discussion of the Company's involvement in litigation.

**Item 1A Risk Factors**

In addition to the other information set forth in this report, you should carefully consider the factors discussed under Part I Item 1A Risk Factors in our Form 10-K for the year ended December 31, 2017 which are incorporated by reference herein. These factors could materially adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report.

Information concerning additional risk factors related to the merger of the Company and FNB is available in the Company's registration statement on Form S-4 SEC (filed on March 21, 2018 and amended on April 14, 2018).

**Item 2 Unregistered Sales of Equity Securities and Use of Proceeds**

The following table shows the repurchases made by the Company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Exchange Act) during the three months ended June 30, 2018:

Period	(a) Total number of shares purchased	(b) Average price paid per share <sup>(1)</sup>	(c) Total number of shares purchased as part of publicly announced plans or programs	(d) Maximum number of shares that may yet be purchased under the plans or programs <sup>(2)</sup>
April 1-30, 2018		\$		333,400
May 1-31, 2018	17,086	\$ 39.01		333,400
June 1-30, 2018		\$		333,400
Total	17,086	\$ 39.01		333,400

(1)

Includes shares purchased by the Company's Employee Stock Ownership Plan and pursuant to various other equity incentive plans. See Note 19 to the condensed consolidated financial statements at Item 1 of Part I of this report, for a discussion of the Company's stock repurchased under equity compensation plans.

- (2) Does not include shares that may be purchased by the Company's Employee Stock Ownership Plan and pursuant to various other equity incentive plans.

**Table of Contents****Item 6 Exhibits****EXHIBIT INDEX**

## Exhibit

No.	Exhibit
3.1	<u>Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 to TriCo's Current Report on Form 8-K filed on March 17, 2009).</u>
3.2	<u>Bylaws of TriCo, as amended (incorporated by reference to Exhibit 3.1 to TriCo's Current Report on Form 8-K filed February 17, 2011).</u>
4.1	Instruments defining the rights of holders of the long-term debt securities of the TriCo and its subsidiaries are omitted pursuant to section (b)(4)(iii)(A) of Item 601 of Regulation S-K. TriCo hereby agrees to furnish copies of these instruments to the Securities and Exchange Commission upon request.
10.1*	<u>Form of Change of Control Agreement among TriCo, Tri Counties Bank and each of Dan Bailey, Craig Carney, John Fleshood, Richard O. Sullivan, and Thomas Reddish (incorporated by reference to Exhibit 10.2 to TriCo's Current Report on Form 8-K filed on July 23, 2013).</u>
10.2*	<u>TriCo's 2001 Stock Option Plan, as amended (incorporated by reference to Exhibit 10.7 to TriCo's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005).</u>
10.3*	<u>TriCo's 2009 Equity Incentive Plan, as amended (incorporated by reference to Exhibit 10.2 to TriCo's Current Report on Form 8-K filed April 3, 2013).</u>
10.4*	<u>Amended Employment Agreement between TriCo and Richard Smith dated as of March 28, 2013 (incorporated by reference to Exhibit 10.1 to TriCo's Current Report on Form 8-K filed April 3, 2013).</u>
10.5*	<u>Transaction Bonus Agreement between TriCo Bancshares and Richard P. Smith dated as of August 7, 2014 (incorporated by reference to Exhibit 10.4 to TriCo's Form 8-K filed on August 13, 2014).</u>
10.6*	<u>Tri Counties Bank Executive Deferred Compensation Plan restated April 1, 1992, and January 1, 2005 (incorporated by reference to Exhibit 10.9 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005).</u>
10.7*	<u>Tri Counties Bank Deferred Compensation Plan for Directors effective January 1, 2005 (incorporated by reference to Exhibit 10.10 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005).</u>
10.8*	<u>2005 Tri Counties Bank Deferred Compensation Plan for Executives and Directors effective January 1, 2005 (incorporated by reference to Exhibit 10.11 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005).</u>
10.9*	<u>Tri Counties Bank Supplemental Retirement Plan for Directors dated September 1, 1987, as restated January 1, 2001, and amended and restated January 1, 2004 (incorporated by reference to Exhibit 10.12 to TriCo's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004).</u>
10.10*	<u>2004 TriCo Bancshares Supplemental Retirement Plan for Directors effective January 1, 2004 (incorporated by reference to Exhibit 10.13 to TriCo's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004).</u>

- 10.11\* Tri Counties Bank Supplemental Executive Retirement Plan effective September 1, 1987, as amended and restated January 1, 2004 (incorporated by reference to Exhibit 10.14 to TriCo's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004).
- 10.12\* 2004 TriCo Bancshares Supplemental Executive Retirement Plan effective January 1, 2004 (incorporated by reference to Exhibit 10.15 to TriCo's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004).
- 10.13\* Form of Joint Beneficiary Agreement effective March 31, 2003 between Tri Counties Bank and each of George Barstow, Dan Bay, Ron Bee, Craig Carney, Robert Elmore, Greg Gill, Richard Miller, Richard O Sullivan, Thomas Reddish, Jerald Sax, and Richard Smith (incorporated by reference to Exhibit 10.14 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
- 10.14\* Form of Joint Beneficiary Agreement effective March 31, 2003 between Tri Counties Bank and each of Don Amaral, William Casey, Craig Compton, John Hasbrook, Michael Koehnen, Donald Murphy, Carroll Taresh, and Alex Vereschagin (incorporated by reference to Exhibit 10.15 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
- 10.15\* Form of Tri Counties Bank Executive Long Term Care Agreement effective June 10, 2003 between Tri Counties Bank and each of Craig Carney, Richard Miller, Richard O Sullivan, and Thomas Reddish (incorporated by reference to Exhibit 10.16 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
- 10.16\* Form of Tri Counties Bank Director Long Term Care Agreement effective June 10, 2003 between Tri Counties Bank and each of Don Amaral, William Casey, Craig Compton, John Hasbrook, Michael Koehnen, Carroll Taresh, and Alex Vereschagin (incorporated by reference to Exhibit 10.17 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
- 10.17\* Form of Indemnification Agreement between TriCo and its directors and executive officers (incorporated by reference to Exhibit 10.1 to TriCo's Current Report on Form 8-K filed September 10, 2013).
- 10.18\* Form of Indemnification Agreement between Tri Counties Bank its directors and executive officers (incorporated by reference to Exhibit 10.2 to TriCo's Current Report on Form 8-K filed September 10, 2013).
- 10.19\* Form of Stock Option Agreement and Grant Notice pursuant to TriCo's 2009 Equity Incentive Plan (incorporated by reference to Exhibit 10.19 to TriCo's Annual Report on Form 10-K filed March 1, 2018).
- 10.20\* Form of Restricted Stock Unit Agreement and Grant Notice for Non-Employee Directors pursuant to TriCo's 2009 Equity Incentive Plan (incorporated by reference to Exhibit 10.1 to TriCo's Current Report on Form 8-K filed November 14, 2014).

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**Item 6 Exhibits (continued)**

10.21*	<u>Form of Restricted Stock Unit Agreement and Grant Notice for Executives pursuant to TriCo's 2009 Equity Incentive Plan (incorporated by reference to Exhibit 10.2 to TriCo's Current Report on Form 8-K filed November 14, 2014).</u>
10.22*	<u>Form of Performance Award Agreement and Grant Notice pursuant to TriCo's 2009 Equity Incentive Plan (incorporated by reference to Exhibit 10.3 to TriCo's Current Report on Form 8-K filed August 13, 2014).</u>
10.23*	<u>John Fleshood Offer Letter dated November 3, 2016 (incorporated by reference to Exhibit 10.1 to TriCo's Current Report on Form 8-K filed on November 30, 2016).</u>
10.24*	<u>Amendment to John Fleshood Offer Letter dated December 19, 2016 (incorporated by reference to Exhibit 10.1 to TriCo's Current Report on Form 8-K filed on November 30, 2016).</u>
31.1	<u>Rule 13a-14(a)/15d-14(a) Certification of CEO</u>
31.2	<u>Rule 13a-14(a)/15d-14(a) Certification of CFO</u>
32.1	<u>Section 1350 Certification of CEO</u>
32.2	<u>Section 1350 Certification of CFO</u>
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document

\* Management contract or compensatory plan or arrangement

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**TRICO BANCSHARES**  
(Registrant)

Date: August 9, 2018

/s/ Thomas J. Reddish  
Thomas J. Reddish  
Executive Vice President and Chief Financial Officer  
(Duly authorized officer and principal accounting and financial officer)

