

ERICSSON LM TELEPHONE CO

Form 6-K

October 12, 2016

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 6-K**

**REPORT OF FOREIGN ISSUER**

**Pursuant to Rule 13a-16 or 15d-16**

**of the Securities Exchange Act of 1934**

**October 12, 2016**

**Commission File Number**

**000-12033**

**LM ERICSSON TELEPHONE COMPANY**

**(Translation of registrant's name into English)**

**Torshamnsgatan 21, Kista**

**SE-164 83, Stockholm, Sweden**

**(Address of principal executive offices)**

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F. Form 20-F                      Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Announcement of LM Ericsson Telephone Company, October 12, 2016 regarding   Ericsson announces preliminary Q3, 2016 earnings .

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TELEFONAKTIEBOLAGET LM ERICSSON (publ)

By: /s/ NINA MACPHERSON  
**Nina Macpherson**  
**Senior Vice President and**  
**General Counsel**

By: /s/ HELENA NORRMAN  
**Helena Norrman**  
**Senior Vice President**  
**Corporate Marketing &**  
**Communications Officer**

Date: **October 12, 2016**

PRESS RELEASE

OCTOBER 12, 2016

Ericsson announces preliminary Q3, 2016 earnings

Business result for the third quarter 2016 will be significantly lower than company expectations. Negative industry trends from first half 2016, with weaker demand for mobile broadband, especially in markets with weak macro-economic environment, have further accelerated.

Sales declined by -14% YoY to SEK 51.1 (59.2) b., driven by slower development in Segment Networks where sales declined by -19%.

Gross margin declined to 28% (34%) following lower volumes in Segment Networks, lower mobile broadband capacity sales, and higher share of services sales.

Operating income declined to SEK 0.3 (5.1) b., including restructuring charges of SEK 1.3 b.

Current trends are expected to continue short term.

All numbers are preliminary and unaudited.

Conference call for analysts, investors and media will be held today, October 12, 09.00 CEST

Full report to be published October 21, approx. 07.30 CEST.

Ericsson (NASDAQ:ERIC) today announced that the business result for the third quarter 2016 will be significantly lower than company expectations. The negative industry trends from the first half of 2016 have further accelerated, impacting Q3, 2016 numbers primarily in Segment Networks. The sales decline was mainly driven by markets with weak macro-economic environment such as Brazil, Russia and the Middle East, impacting both coverage and capacity sales in those markets. In addition, capacity sales in Europe were lower following completion of mobile broadband projects in 2015.

Jan Frykhammar, President and CEO says: Our result is significantly lower than we expected, with a particularly weak end of the quarter, and deviates from what we previously have communicated regarding market development. The negative industry trends have further accelerated affecting primarily Segment Networks. Continued progress in our cost reduction programs did not offset the lower sales and gross margin. More in-depth analysis remains to be done but current trends are expected to continue short-term. We will continue to drive the ongoing cost program and implement further reductions in cost of sales to meet the lower sales volumes.

## PRESS RELEASE

OCTOBER 12, 2016

**Key numbers (preliminary and unaudited)**

| SEK b.  | Q316  | Q315  | YoY change | Q216  | QoQ change |
|---|-------|-------|------------|-------|------------|
| Sales   | 51.1  | 59.2  | -14%       | 54.1  | -6%        |
| <i>Of which Networks</i>                            | 23.3  | 28.8  | -19%       | 26.8  | -13%       |
| Gross income  | 14.5  | 20.1  | -28%       | 17.5  | -17%       |
| Gross margin  | 28.3% | 33.9% |            | 32.3% |            |
| Operating expenses                                  | -14.1 | -14.9 | -6%        | -14.5 | -3%        |
| Operating income                                    | 0.3   | 5.1   | -93%       | 2.8   | -88%       |
| <i>Of which Networks</i>                            | -0.3  | 2.8   | -109%      | 1.6   | -116%      |
| <i>Operating income excl. restructuring charges</i> | 1.6   | 6.1   | -73%       | 3.8   | -58%       |

Ericsson will, as previously communicated, announce its full report for the third quarter 2016 on October 21, at approximately 07.30 CET.

**CONFERENCE CALL FOR ANALYSTS, INVESTORS AND JOURNALISTS**

Following today's announcement Ericsson will host a conference call for analysts, investors and journalists starting at 09.00 CEST (08.00 BST in the UK, 03.00 EDT in the US and 16.00 JST in Japan).

Sweden: +46 (0) 8 5664 2694 (Toll-free Sweden: 0200 883817)

International/UK: +44 203 008 9801 (Toll-free UK: 0808 2370059)

US: +1 646 502 5116 (Toll-free US: 18558315945)

*Please call in at least 15 minutes before the conference call begins. With a large number of callers, it may take some time before you are connected.*

Live audio webcast of the conference call is also available [here](#)

Replay of the conference call details will be available approximately one hour after the call on [www.ericsson.com/press](http://www.ericsson.com/press) and [www.ericsson.com/investors](http://www.ericsson.com/investors), where supporting presentation will also be available.

**NOTES TO EDITORS**

For media kits, backgrounders and high-resolution photos, please visit [www.ericsson.com/press](http://www.ericsson.com/press)

*Ericsson is the driving force behind the Networked Society – a world leader in communications technology and services. Our long-term relationships with every major telecom operator in the world allow people, business and society to fulfill their potential and create a more sustainable future.*

PRESS RELEASE

OCTOBER 12, 2016

*Our services, software and infrastructure – especially in mobility, broadband and the cloud – are enabling the telecom industry and other sectors to do better business, increase efficiency, improve the user experience and capture new opportunities.*

*With approximately 115,000 professionals and customers in 180 countries, we combine global scale with technology and services leadership. We support networks that connect more than 2.5 billion subscribers. Forty percent of the world's mobile traffic is carried over Ericsson networks. And our investments in research and development ensure that our solutions – and our customers – stay in front.*

*Founded in 1876, Ericsson has its headquarters in Stockholm, Sweden. Net sales in 2015 were SEK 246.9 billion (USD 29.4 billion). Ericsson is listed on NASDAQ OMX stock exchange in Stockholm and the NASDAQ in New York.*

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This information is information that Telefonaktiebolaget LM Ericsson is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 07:30 CET on October 12, 2016.