

ANCHOR BANCORP WISCONSIN INC

Form 425

January 12, 2016

Old National Bancorp Expands into Wisconsin – Partners with Anchor BanCorp Wisconsin Inc. January 12, 2016 Filed by Old National Bancorp Pursuant to Rule 425 under the Securities Act of 1933 Subject Company: Anchor BanCorp Wisconsin Inc. Commission File No.: 001-34955

Additional Information for Shareholders of Anchor BanCorp Wisconsin Inc. Communications in this document do not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval. In connection with the proposed merger, Old National Bancorp (“ONB”) will file with the Securities and Exchange Commission (“SEC”) a Registration Statement on Form S-4 that will include a Proxy Statement of Anchor BanCorp Wisconsin Inc. (“Anchor”) and a Prospectus of ONB, as well as other relevant documents concerning the proposed transaction. Shareholders are urged to read the Registration Statement and the Proxy Statement/Prospectus regarding the merger when it becomes available and any other relevant documents filed with the SEC, as well as any amendments or supplements to those documents, because they will contain important information. A free copy of the Proxy Statement/Prospectus, as well as other filings containing information about ONB and Anchor, may be obtained at the SEC’s Internet site (<http://www.sec.gov>). You will also be able to obtain these documents, free of charge, from ONB at [www.oldnational.com](http://www.oldnational.com) under the tab “Investor Relations” and then under the heading “Financial Information” or from Anchor by accessing Anchor’s website at [www.anchorbank.com](http://www.anchorbank.com) under the tab “About Us.” ONB and Anchor and certain of their directors and executive officers may be deemed to be participants in the solicitation of proxies from the shareholders of Anchor in connection with the proposed merger. Information about the directors and executive officers of ONB is set forth in the proxy statement for ONB’s 2015 annual meeting of shareholders, as filed with the SEC on a Schedule 14A on March 13, 2015. Information about the directors and executive officers of Anchor is set forth in the proxy statement for Anchor’s 2015 annual meeting of shareholders, as filed with the SEC on a Schedule 14A on March 27, 2015. Additional information regarding the interests of those participants and other persons who may be deemed participants in the transaction may be obtained by reading the Proxy Statement/Prospectus regarding the proposed merger when it becomes available. Free copies of this document may be obtained as described in the preceding paragraph.

**Forward-Looking Statements** This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements include, but are not limited to, statements about the expected timing, completion, financial benefits and other effects of the proposed merger between ONB and Anchor. Forward-looking statements can be identified by the use of the words “anticipate,” “believe,” “expect,” “intend,” “could” and “should,” and other words of similar meaning. These forward-looking statements express management’s current expectations or forecasts of future events and, by their nature, are subject to risks and uncertainties and there are a number of factors that could cause actual results to differ materially from those in such statements. Factors that might cause such a difference include, but are not limited to: expected cost savings, synergies and other financial benefits from the proposed merger might not be realized within the expected time frames and costs or difficulties relating to integration matters might be greater than expected; the requisite shareholder and regulatory approvals for the proposed merger might not be obtained; satisfaction of other closing conditions; delay in closing the proposed merger; the reaction to the transaction of the companies’ customers and employees; market, economic, operational, liquidity, credit and interest rate risks associated with ONB’s and Anchor’s businesses; competition; government legislation and policies (including the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and its related regulations); ability of ONB and Anchor to execute their respective business plans (including integrating the ONB and Anchor businesses); changes in the economy which could materially impact credit quality trends and the ability to generate loans and gather deposits; failure or circumvention of our internal controls; failure or disruption of our information systems; significant changes in accounting, tax or regulatory practices or requirements; new legal obligations or liabilities or unfavorable resolutions of litigations; other factors identified in ONB’s Annual Report on Form 10-K and other periodic filings with the SEC and other factors identified in this presentation. These forward-looking statements are made only as of the date of this presentation, and neither ONB nor Anchor undertakes an obligation to release revisions to these forward-looking statements to reflect events or conditions after the date of this presentation.

Non-GAAP Financial Measures These slides contain non-GAAP financial measures. For purposes of Regulation G, a non-GAAP financial measure is a numerical measure of the registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of income, balance sheet or statement of cash flows (or equivalent statements) of the registrant; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. In this regard, GAAP refers to generally accepted accounting principles in the United States. Pursuant to the requirements of Regulation G, Old National Bancorp has provided reconciliations within the slides, as necessary, of the non-GAAP financial measure to the most directly comparable GAAP financial measure.

Transaction Highlights Anchor BanCorp includes 46 branches, \$1.5 billion in loans, \$1.8 billion in deposits and \$360 million in common shareholders' equity as of September 30, 2015 Top 5 market presence in Madison, WI – One of the most attractive markets in the Midwest \$461 million in total consideration<sup>1</sup> Election of 3.5505 common shares of ONB or \$48.50 (fixed) in cash for each share of Anchor (40% of Anchor shares receive cash) \$187 million in cash \$274 million in stock value 128% price / tangible book value<sup>2</sup> (9/30/15) 13.6x price / 2017 earnings + cost savings Expected to close in 2Q 2016, subject to closing conditions <sup>1</sup> Exchange ratio is subject to adjustment under certain circumstances. Assumes issuance of 20.55 million shares of ONB valued at \$13.34 (10-day average closing as of January 8, 2016) <sup>2</sup> See Appendix for Non-GAAP reconciliation

Compelling Financial Returns Strategic Fit Financial data as of September 30, 2015, per SNL Financial and Company documents — assumes merger and acquisition charges to be booked 50% prior to close, 50% in the remainder of 2016 Well-Positioned for Successful Execution Anchor’s team has successfully executed its turnaround plan – returning the company to sustainable profitability Well-defined, achievable operating efficiencies that drive enhanced operating leverage and profitability ONB’s track record of 10 successful integrations since 2007 Provides entry into attractive markets with strong demographics and similar cultures Adds 46 full-service branches with \$1.5 billion in loans and \$1.8 billion in deposits Compelling Financial Returns Tangible book value dilution of approximately \$0.30 at closing Tangible book value earn back period of approximately 2.5 years using the Crossover method Expected to be 4% accretive to 2016 street estimates of EPS, excluding transaction-related expenses Expected to be 9% accretive to 2017 street estimates of EPS 18% IRR Projected capital ratios exceed “well capitalized” guidelines Assumptions Expected cost savings of 32% - anticipate 75% realized in 2016 and 100% realized in 2017 Gross loan credit mark estimated at \$40.5 million, or 2.6% of total gross loans Loan interest rate mark estimated at \$41.3 million, or 2.8% of total gross loans Core deposit intangible of 1.6% Assumes pre-tax merger-related charges of approximately \$46.5 million No additional common equity raise necessary

Why Wisconsin? Cultural similarities to newly entered growth markets Comparable competitive dynamics and client opportunities Wisconsin's forecasted job picture has improved dramatically to No. 21 this year.<sup>1</sup> Ranked #1 in the East North Central Region by Site Selection for top Workforce Development States Tied for 7th among all US states for job creation in the 2015 annual Gallup poll <sup>1</sup> Forbes.com

Franchise Provides Superior Demographics Proj. 5-Year Population Growth 2016 Median HHI Proj. 5-Year Median HHI Growth Source: SNL Financial Anchor and Old National based on weighted average of deposits Madison is the 17th largest MSA in the Midwest and ranks 6th in projected population growth and 3rd in projected household income growth among the top 20 MSAs in the Midwest



Strategic Rationale 46 branches with \$1.5 billion in loans and \$1.8 billion deposits across Wisconsin – #7 rank in state deposits Core markets (Madison, Milwaukee and Fox Valley) offer robust commercial and retail client opportunities with additional product and service enhancements Partnership offers meaningful scale and operating leverage above the \$10 billion regulatory threshold Anchor’s deep client relationships offer substantial opportunities to cross sell many of Old National’s existing products and services Represents one of the only significant entry opportunities into Wisconsin’s most relevant markets Compatible business philosophies and operating cultures Follow-on consolidation opportunities in a market with few natural consolidators

Products & Services Enhancements Likely Synergies / Enhancements Future potential synergies – Not included in the financial model Enhanced small business banking SBA lending Capital markets Agricultural lending Enhanced residential lending products Wealth management and trust services Private banking Enhanced on-line and mobile banking Insurance services

Anchor BanCorp Wisconsin Inc. Overview Founded in 1919, and headquartered in Madison, Wisconsin Anchor's core markets – Madison, Milwaukee and Oshkosh – account for nearly half of Wisconsin's total population 3rd largest depository bank headquartered and 7th largest overall in Wisconsin Recapitalized in September 2013 Re-emerged as a public company in October 2014 Anchor has been profitable for 8 consecutive quarters since recapitalization

Financial Highlights 3Q15 Assets \$2.2 Billion Gross Loans \$1.5 Billion Total Deposits \$1.8 Billion Tangible Common Equity \$360 Million Net Interest Margin 3.38% Tangible Common Equity Ratio 16.09% Non-Performing Assets / Total Assets 1.76% Tangible Book Value per Share \$37.49 Common Shares Outstanding 9,598,487 1 Source: Anchor BanCorp's 3Q15 company filings

Source: SNL Financial. Anchor's Core Franchise – "The Triangle" Old National Bancorp Anchor BanCorp Wisconsin Inc.

Madison Milwaukee Fox Valley Prominent Businesses in Key Markets Strong Demographics Source: SNL Financial., based on June 30, 2015 FDIC Summary of Deposits 1 Fox Valley market includes Oshkosh and Appleton MSAs. 2 Fox Valley and All Other market demographics are weighted average calculations using deposit data. United States Madison Milwaukee Fox Valley1 All Other Anchor Number of banking offices 21 6 5 14 Presence (% of Anchor deposits) 56% 8% 10% 25% Market Demographics Population 643,699 1,577,013 403,906 715,401 Ranking by MSAs in the Midwest 17 10 28 - Projected population growth (2) 4.4% 4.1% 1.3% 2.1% 1.2% Unemployment rate (2) 3.7% 3.0% 4.4% 3.5% 4.0% Median HHI (2) 55,551 63,460 55,179 55,063 51,108 Projected HHI Growth (2) 7.8% 8.9% 7.2% 4.3% 8.9%

Source: SNL Financial based on June 30, 2015 Summary of Deposits Transforming Old National's Landscape Pro  
 Forma footprint (sorted by pro forma total deposits) Pro Forma Market Deposit % of rank Branches Deposits  
 Mkt. Share pro forma MSA (#) (#) (\$mm) (%) deposits  
 Evansville, IN-KY 2 18 1,646,045 30.3% 16.3% Madison,  
 WI 5 21 1,028,332 6.5% 10.2% Indianapolis, IN 11 25 889,897 2.1% 8.8% Bloomington, IN 1 7 579,831 25.2% 5.7%  
 Fort Wayne, IN 7 6 399,509 5.8% 3.9% Adrian, MI 1 9 338,279 36.1% 3.3% Terre Haute, IN 2 7 327,597 13.5%  
 3.2% Jasper, IN 2 6 326,112 21.7% 3.2% Grand Rapids, MI 14 4 310,380 1.6% 3.1% Lafayette, IN 4 5 297,262  
 10.5% 2.9% Highlighted MSAs represent newly entered or enhanced markets as part of ONB's transformation strategy

Returned to community bank model 2004 2005 Sold non-strategic market – Clarksville, TN – 5 branches 2006 Sold non-strategic market – O’Fallon, IL – 1 branch 2007 2008 2009 2010 2011 2012 2013 Acquired St. Joseph Capital – Entry into Northern IN market February, 2007 Acquired 65 Charter One branches throughout Indiana March, 2009 Acquired Monroe Bancorp – Enhanced Bloomington, IN presence January, 2011 Acquired Indiana Community – Entry into Columbus, IN September, 2012 FDIC-assisted acquisition of Integra Bank July, 2011 Sold non-strategic market – Chicago-area - 4 branches Consolidation of 21 branches Acquired 24 MI / IN branches July, 2013 Consolidation of 2 branches Consolidation of 8 branches Consolidation of 1 branch Consolidation of 10 branches Consolidation of 12 branches Consolidation of 44 branches Consolidation of 5 branches Sold 12 branches Consolidation of 22 branches Acquired 209 Sold 39 Consolidated 152 Acquired Tower Financial – Enhancing Ft. Wayne, IN presence April, 2014 Acquired United Bancorp — Entering Ann Arbor, MI July, 2014 2014 Consolidation of 4 branches Acquired LSB Financial Corp.– Enhancing Lafayette, IN presence November 1, 2014 Acquired Founders Financial Corporation– Entry into Grand Rapids, MI January 1, 2015 2015 Consolidation of 23 branches Transforming Old National’s Landscape Sold non-strategic market – Southern IL – 12 branches + 5 branches 2016 Announced Intent to Acquire Anchor Bancorp Wisconsin Inc. – Entering the state of Wisconsin January 12, 2016

Our Basic Bank Strategy Remains the same for Wisconsin Focus on basic community banking Local leadership  
Community partner – Strengthening the communities we serve Local credit decisions – Reporting centrally to Chief  
Credit Officer Focus on profitable, prudent organic growth Focus on credit quality Full service – Bringing all of Old  
National, combined with the strength of Anchor



Appendix

Financial Metrics 1 2016E excludes merger and integration charges 2 Assumes 75% of cost savings realized in 2016 and 100% thereafter 3 Net Unrealized Built In Gains Note: Assumes 124.4 million pro forma average diluted shares in 2016 based on 20.55 million shares issued in the transaction Core Earnings Accretion \$ in millions 2016E1 2017E Consensus Earnings - ONB \$118.4 \$123.7 Consensus Earnings - ONB Per Share \$1.04 \$1.10 Forecast \$10.2 \$19.8 (2016 is 2H16 and 2017 is annual) After-tax Adjustments Cost of financing \$(1.5) \$(3.0) Purchase accounting adjustments 3.4 5.5 Cost savings, after-tax<sup>2</sup> 5.1 14.1 Durbin Impact (0.4) (0.8) Pro Forma Combined \$135.5 \$159.2 Pro Forma Combined - Per Share \$1.08 \$1.19 Accretion \$0.04 \$0.10 4.0% 8.9% Estimated ROATCE 13.9% 14.1% Balance Sheet Metrics as of 9/30/2015 \$ in millions ONB Pro Forma Assets \$11,915 \$14,078 Loans 6,867 8,343 Deposits 8,621 10,453 Leverage Ratio 8.4% 7.6% TCE Ratio 7.6% 7.3% Loan / Deposit Ratio 79.6% 79.8% Tangible Book Value \$7.45 \$7.16 Anchor Net Operating Loss Carryover as of 12-31-2014 \$ in millions Anchor Additional Net Asset Valuation Valuation Asset Gross NOL Value Allowance Allowance Value Federal \$195.0 \$68.0 \$0.0 \$0.0 \$68.0 State 292.0 16.0 -5.9 -1.6 8.5 Estimated Annual Federal NOL Usage: 382 Limit NUBIG<sup>3</sup> Total 2016 \$6.1 \$6.4 \$12.5 2017 to 2020 12.2 12.8 25.0 2021 and beyond 12.2 12.2 Estimated Annual State NOL Usage Minimal until 2019

Deferred Tax Asset Section 382 generally provides that after an “ownership change”, the amount of taxable income that may be offset by pre-ownership change losses (excluding timing differences) will be limited annually. Annual limitation is generally equal to the corporation’s equity value immediately before the change multiplied by the applicable long-term tax exempt rate and under certain circumstances, built in gains within five years after the change may increase the annual limitation. Built in gains within five years after the change may increase the annual limitation because pre-ownership change net operating losses could have been offset by built in gains recognized prior to an ownership change. Timing differences in Anchor’s deferred tax asset are not subject to Section 382 ONB management, as well as a third-party, has reviewed the federal pre-ownership change losses and believes that Old National should generate adequate future taxable income to absorb these pre-ownership change losses before they expire.

Source: SNL Financial based on 3Q15 data Pro Forma Loan Composition GAAP GAAP Loan Comp #VALUE!  
 #VALUE! #VALUE! 1-4 Family Home Equity #VALUE! CRE & Multi Family C&I #VALUE! Total Loans and  
 Leases 1-4 Family Home Equity Construction & Development CRE & Multifamily C&I Consumer & Other  
 Consumer Plug Check Consumer Plug Check Consumer Plug Check Consumer Plug Check Consumer Plug Check  
 Yield on Loans and Leases #VALUE! 132455 132461 132460 132458 132466 133823 132470 132460 2013Q2  
 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 MR Y 1 Peer Median TMP 671033 235587 64675 1297174  
 694336 5.0199999999999996 3055183 0.21963757981109477 7.7110601885386237E-2 2.1168944708058406E-2  
 0.42458144078439819 0.22726494615870801 3.0236486652354375E-2 1 0 0 0 0 0 5.0199999999999996 Peer  
 Median FFIC 801572 NA 11450 2142488 NA 5.38 3288102 0.24377954211882721 NA 3.482252071255697E-3  
 0.65158805900790184 NA NA 0.89884985319798472 0 1 0 0 1 2 5.38 Peer Median STBA 463446 413585 170032  
 1501491 826696 4.28 3443233 0.13459617748784355 0.12011531023314426 4.9381496982632313E-2  
 0.43607011201391249 0.24009295914624423 1.9743944136223136E-2 1 0 0 0 0 0 4.28 Peer Median TRST  
 2163615 376290 35500 139362 27299 4.6399999999999997 2762426 0.78323003041529438 0.13621722355639571  
 1.2851022977629084E-2 5.0449134203051957E-2 9.8822556694731362E-3 7.3703331781557226E-3  
 0.9999999999999999 0 0 0 0 0 4.6399999999999997 Peer Median WSFS 233716 NA 125538 1456175 739629  
 4.55 2835560 8.2423225041967016E-2 NA 4.4272736249629706E-2 0.51354053520292287 0.26084053943489116  
 NA 0.90107703592941069 0 1 0 0 0 1 4.55 Peer Median SASR 565282 340270 280045 1060623 336394 4.57  
 2605458 0.216960703262152 0.13059891965251408 0.10748398170302496 0.40707737372853448  
 0.12911127333466899 8.7677483191055082E-3 1 0 0 0 0 0 4.57 Peer Median DCOM NA NA 338 NA NA  
 4.9654535263942101 3606764 NA NA 9.3712812925935823E-5 NA NA NA 9.3712812925935823E-5 1 1 0 1 1 4  
 4.9654535263942101 Peer Median TBBK 93960 44277 266911 651034 481537 4.1850543177445898 1967382  
 4.7758899898443716E-2 2.2505542899142108E-2 0.13566811122598457 0.33091387437721803  
 0.24476029566195076 0.21839327593726079 1 0 0 0 0 0 4.1850543177445898 Peer Median PBNY 369613  
 189516 106198 1210248 453145 4.7253830127110596 2336534 0.15818858189095472 8.1109883271546654E-2  
 4.5451082672026175E-2 0.5179672112624939 0.19393897114272679 3.3442697602517231E-3 1 0 0 0 0 0  
 4.7253830127110596 Peer Median CUBI 252165 44822 59228 1291382 196239 4.2296788200432101 1845272  
 0.13665465037132737 2.4290185945486629E-2 3.2097165079186155E-2 0.69983287016765006  
 0.10634692338040137 7.7820505594839134E-4 1 0 0 0 0 0 4.2296788200432101 Peer Median EGBN 78813  
 108565 544318 1315058 636623 NA 2691358 2.9283729626456236E-2 4.0338371929709835E-2  
 0.20224659818574861 0.48862247237268325 0.23654341042700378 2.9654174583983255E-3 1 0 0 0 0 0 NA  
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 4.3249659123235536E-2 1 0 0 0 0 0 4.49 Peer Median SNBC 225147 223214 38947 1109592 527594 4.2 2158792  
 0.10429304907559413 0.10339764090287532 1.8041108175312862E-2 0.51398745224180931  
 0.24439316061945754 1.5887588984950844E-2 1 0 0 0 0 0 4.2 Peer Median HVB 221950 106972 72337 790739  
 261469 5.2444420920382004 1480117 0.14995436171599949 7.227266493121827E-2 4.8872487783060393E-2  
 0.53424087420116118 0.17665427800640085 1.8005333362159884E-2 1.0000000000000002 0 0 0 0 0  
 5.2444420920382004 Peer Median ORIT 128451 24637 44537 2101057 NA 5.2 2307163 5.5674869959339672E-2  
 1.0678482621297239E-2 1.9303794313622401E-2 0.91066690996691613 NA NA 0.99632405686117542 0 0 0 0 1 1  
 5.2 Peer Median NFBK 137274 40841 24091 1043539 14803 5.23 1332776 0.10299855339531924  
 3.0643559007665203E-2 1.8075805686777073E-2 0.78298153628216594 1.1106892681140717E-2  
 5.419365294693182E-2 1 0 0 0 0 0 5.23 Peer Median METR 235599 167113 111458 725805 321011  
 4.8499999999999996 1633866 0.14419725975079964 0.10228072559193961 6.8217344629241325E-2  
 0.44422553624348632 0.19647327259395814 4.460586119057499E-2 1.0000000000000002 0 0 0 0 0  
 4.8499999999999996 Peer Median OCFC 776858 NA 12879 477600 66924 4.58138176187882 1526500  
 0.50891451031772028 NA 8.4369472649852596E-3 0.31287258434326892 4.38414674091058E-2 NA  
 0.8740655093350802 0 1 0 0 0 1 4.58138176187882 Peer Median UVSP 158399 102192 84027 580400 543844 4.76  
 1499993 0.10559982613252195 6.8128317932150351E-2 5.6018261418553289E-2 0.3869351390306488  
 0.36256435863367364 2.0754096852451977E-2 1 0 0 0 0 0 4.76 Peer Median FLIC 535322 80116 1038 585520

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64030 4.1235303647709998 1273291 0.42042392508860899 6.2920416464107579E-2 8.1521034861630219E-4  
 0.45984774886494917 5.0287012159828351E-2 5.7056870738896297E-3 1 0 0 0 0 0 4.1235303647709998 Peer  
 Median TSC 100880 34309 46062 463439 908502 4 1734565 5.8158673788529111E-2 1.9779598919613853E-2  
 2.6555361142418993E-2 0.26717880275458111 0.52376359490708047 0.10456396848777648 1 0 0 0 0 0 4 Peer  
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 Peer Median BMTC 280687 183006 28718 587261 332843 5.13 1430919 0.19615855265042956  
 0.12789403173764552 2.0069619594120982E-2 0.41040827607991787 0.23260785551103871  
 1.2861664426847361E-2 0.99999999999999989 0 0 0 0 0 0 5.13 Peer Median CNND 292382 99176 46792 493750  
 201741 4.5463871107212803 1461048 0.20011799749221107 6.7880042271027369E-2 3.2026326308239018E-2  
 0.3379423537077495 0.13807965241388373 0.22395362780688929 1 0 0 0 0 0 4.5463871107212803 Peer Median  
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 8.8283908604764219E-2 0.17738628200756065 7.6658515879523145E-2 6.0512701441746058E-2 1 0 0 0 0 0  
 4.72 Peer Median CCNE 374987 NA NA 283654 263749 5.1832048801764703 982947 0.38149259319169804 NA  
 NA 0.28857507068031135 0.2683247418222956 NA 0.93839240569430493 0 1 1 0 0 2 5.1832048801764703 Peer  
 Median BDGE 79334 67606 52279 485818 205565 5.0899497373149298 900943 8.8056625113908424E-2  
 7.503915342036066E-2 5.8026978399299399E-2 0.53923278165211341 0.22816648778002604  
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 0.16820127511164765 6.8067376104331778E-2 1.1495883080146206E-2 0.53809756201065162  
 0.20077592185390378 1.3361981839318958E-2 1 0 0 0 0 0 5.1850503551704197 Peer Median CNBC 114438  
 38913 38564 516301 182301 4.45 903407 0.12667380261609662 4.3073609126340617E-2 4.2687293766818277E-2  
 0.5715043164376632 0.20179276892917589 1.4268209123905393E-2 0.99999999999999989 0 0 0 0 0 0 4.45 Peer  
 Median IBCA 59162 0 5942 993236 1157 5.53 1056191 5.6014489803454109E-2 0 5.6258763803137875E-3  
 0.94039430368181509 1.0954458047834151E-3 -3.1301156703664396E-3 1 0 0 0 0 0 5.53 Peer Median ESSA  
 688724 43402 5097 164186 11111 4.67 950978 0.72422705888043681 4.5639331298936464E-2  
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 9.1860782799786184E-2 0.14059036645483161 0.33970897428282948 7.5837738314426556E-2  
 3.2107857694363605E-2 0.99999999999999989 0 0 0 0 0 0 4.88 Peer Median FMAR 107446 95471 66361 247730  
 49084 4.8836906445785697 582120 0.18457706314849173 0.16400570329141759 0.11399883185597472  
 0.42556517556517559 8.4319384319384322E-2 2.7533841819556107E-2 1 0 0 0 0 0 4.8836906445785697 Peer  
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 2.0636161192240161E-2 0.34625176651963513 0.14488565800179865 0.17928247184274762 1 0 0 0 0 0 NA  
 Peer Median CZNC 304806 57873 35084 172699 49416 5.78087956197741 654970 0.46537398659480589  
 8.8359772203307027E-2 5.3565812174603419E-2 0.26367467212238727 7.5447730430401386E-2  
 5.3578026474495014E-2 1 0 0 0 0 0 5.78087956197741 Peer Median PWOD 236213 98221 16359 296529 118953  
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 0.15115488569319191 2.6285927765162441E-2 1 0 0 0 0 0 4.78 Peer Median ORRF 183375 92879 24728 259614  
 40929 4.84 672755 0.27257322502248216 0.13805768816285274 3.6756322881286649E-2 0.3858967974968599  
 6.0837897897451525E-2 0.10587806853906698 1 0 0 0 0 0 4.84 Peer Median BCBP 198160 56297 26412 620559  
 54811 5.3744757035842303 955763 0.20733173391311444 5.890267775588718E-2 2.7634465866538043E-2  
 0.64928125487176214 5.734789900843619E-2 -4.9803141573800198E-4 1.0000000000000002 0 0 0 0 0 0  
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 NA 0.10917350046120215 0.51634550991268746 0.1424596606057543 NA 0.98462870067348152 0 1 0 0 0 1 5.28  
 Peer Median FXCB 140439 NA 7281 400969 138527 4.6500000000000004 711610 0.19735388766318629 NA  
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 0.12130366900858704 0.1377335415040333 0.47809523809523807 0.12118527192297684

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3.5065053343741867E-2 1 0 0 0 0 0 5.4 Peer Median SHBI 194634 65278 104516 349773 56448 5.19 782188  
0.2488327614333127 8.345563982060579E-2 0.13362005042266054 0.4471725467534659  
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FRAF 156413 39167 78827 292772 152423 4.51 729167 0.21450915908152729 5.3714718301843059E-2  
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117939 301429 60054 378459 257784 627749 1743414 6.7648303845214044E-2 0.17289582394084252  
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0.20372486570266274 7.503915342036066E-2 3.2026326308239018E-2 0.43141064617581321  
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0.22510228221549083 8.2913220397429196E-2 3.5386937760874378E-2 0.47667976459962341  
0.15810206394402693 2.1815731082555311E-2 1 FIS 6.7648303845214044E-2 0.17289582394084252  
3.4446207269185632E-2 0.21707924795831626 0.14786160946281263 0.36006880752362891 Over Total FIS  
Over Total Small Peer Median Old National Bancorp Anchor BanCorp Wisconsin Inc. Pro Forma Loans (\$000) Loans  
(\$000) Loans (\$000) Construction & Land \$,212,227 3.9% Construction & Land \$,190,135 0.12207007111632144  
Construction & Land \$,402,362 4.8% Residential Mortgage 1,875,294 0.27309544696749932 Residential Mortgage  
,656,248 0.42132295490016941 Residential Mortgage 2,531,542 0.30050572915974222 Home Equity ,409,298  
5.9605278027287205 Home Equity 79,425 5.0992270746647542 Home Equity ,488,723 5.8% CRE, Farm &  
Multifamily 1,609,296 0.23435867145258757 CRE, Farm & Multifamily ,506,105 0.32492846315684049 CRE,  
Farm & Multifamily 2,115,401 0.25110787021121828 C & I 1,170,259 0.17042256023468255 C & I 22,704 1.5% C  
& I 1,192,963 0.14161021866340498 Consumer & Other 1,590,307 0.23161183478553646 Consumer & Other  
,102,974 6.6% Consumer & Other 1,693,281 0.20100027634435355 Total \$6,866,681 100.0% Total \$1,557,591  
100.0% Total \$8,424,272 0.9999999999999999 Yield 4.929999999999997E-2 Yield 4.2300000000000004E-2  
Yield 4.8005768139844307E-2

&#30562;&#29762; &#26444;&#13378; &#30563;&#13378;

Loans Hold Co. Reg GAAP Deposits Loan Composition Deposit Composition #VALUE! #VALUE! #VALUE!  
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RE:Multifamily Loans (\$000) Dom RE:Constr & Land Dev (\$000) Dom RE:Comm RE(Nonfarm/NonRes) (\$000)  
DOM: Commercial & Industrial Loans (\$000) Farm Loans Other Loans Agriculture Loans DOM: Consumer Loans  
Less Unearned Income State & Political Loans Total Domestic Loans (\$000) Noninterest-bearing Deposits Total  
Transaction Accts MMDAs & Savings Deposits Retail Time Deposits Jumbo Time Dep Total Deposits (Incl Dom &  
For) Noninterest-bearing Deposits Total Transaction Accts NOW & Other Transaction Accts MMDAs & Savings  
Deposits Retail Time Deposits Jumbo Time Dep Time 100k - 250k Total CDs >100k Retail Calc Jumbo Calc Total  
Deposits (Incl Dom & For) 1-4 Family Home Equity Multifamily Construction & Development Commercial RE C&I  
Consumer & Other Check Noninterest-bearing Deposits IB Demand, Savings, & MMDA Retail Time Dep <100k  
Jumbo Time Dep >100k 131933 131166 209508 209505 209510 209503 209513 209516 209504 209524 209515  
209520 209526 209527 132287 132471 132474 132475 132476 132288 208661 206880 - 208662 206918 206921  
226725 206960 205658 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2

2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2  
 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 1 Small Peers Centrix Bank &  
 Trust 4050693 CXBT 724191 CXBT NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA 159669 188536 271316  
 138835 125504 724191 NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA 0 0.22047912774392392  
 0.41450805105282995 0.19171047417048817 0.17330234703275793 0.999999999999999989 Small Peers Northway  
 Financial, Inc. 100665 NWYF 666124 NWYF 155874 25832 2196 37439 265789 86747 0 63487 0 7425 821 643968  
 NA NA NA NA NA 666124 NA NA NA 103174 72963 NA NA 666192 0.24205240011926057  
 4.0113794474259591E-2 3.410107334525939E-3 5.8137982011528526E-2 0.41273634714768437  
 0.13470700407473662 0.11139218097793679 1.0025498161399324 NA #VALUE! NA NA #VALUE! Small Peers  
 Evans Bancorp, Inc. EVBN 692414 EVBN 94925 48131 76864 27294 246198 99228 31 0 50 1226 0 594284 132820  
 200556 379782 66102 45921 692414 NA NA NA 66102 45921 NA NA 692414 0.15973002806738865  
 8.0989897086241588E-2 0.12933883463125376 4.6063834799523459E-2 0.41427667579810329  
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 0.64639218733301174 9.5466007330874306E-2 6.6320149505931417E-2 1 Small Peers Community National Bank  
 4092760 CBNY 585239 CBNY NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA 169896 228180 172422 76964  
 107672 585239 NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA 0 0.29030191084326235  
 0.39420988690090708 0.13150866569042732 0.1839795365654032 1 Small Peers Oneida Financial Corp. 1012901  
 ONFC 593688 ONFC 135519 26112 10881 11173 65315 50183 247 115 0 28169 0 327714 74678 NA NA NA NA  
 593688 NA NA NA NA NA NA NA NA NA 0.41352825939691318 7.9679232501510461E-2 3.3202731650158371E-2  
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 43852 9602 14529 88964 68235 28727 6104 25107 28148 0 471718 120500 198595 285025 65000 60559 609179  
 NA NA NA 65000 60559 NA NA 609179 0.33589983846281041 9.2962320708558921E-2 2.0355381817102589E-2  
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 Bank Corporation 1012892 SOBS NA SOBS 200045 15401 6758 16583 50515 66267 0 1284 0 37776 0 394629 NA  
 NA NA NA NA NA NA NA NA NA 109671 79847 NA NA 576580 0.50691915698035372 3.9026528714311413E-2  
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 529715 KTHN 123047 18663 32610 4458 169005 121063 5069 10812 5592 14857 0 505176 61721 80922 185449  
 132078 131266 529715 NA NA NA 132078 131266 NA NA 529715 0.24357253709598239  
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 NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA 61018 132912 82744 104797 76539 396993 61542 33238 184477  
 156935 24401 52138 76539 399051 NA NA NA NA NA NA NA NA 0 0.15370044308086037 0.38952575990004856  
 0.26397694669679317 0.19279685032229787 1 Large Peers First Bancorp, Inc. FNLC 1027682 FNLC 375568  
 95013 14256 23400 237450 77328 93 0 13187 15058 0 851353 88540 227562 230711 197888 371521 1027682 NA  
 NA NA 197888 371520 NA NA 1029370 0.44114251080339179 0.11160235530972464 1.6745110430103613E-2  
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 Cambridge Bancorp CATC 1246979 CATC 422566 42810 74779 19688 197561 43684 0 9113 0 21723 0 831924  
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 BHB 854719 BHB 374342 50557 1369 19928 289542 54808 391 16873 28233 16529 0 852572 62492 183480  
 247398 252005 171647 854719 NA NA NA 252005 171647 NA NA 854719 0.43907376737683151  
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 0.2948395905549253 0.20082272653351568 1 Large Peers Chemung Financial Corporation CHMG 1054968

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CHMG 260089 35242 68678 20773 244255 136000 4014 811 737 165633 1246 934986 297523 386550 443453  
 141563 83402 1054968 NA NA NA 141563 83402 NA NA 1055040 0.27817421865140229  
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 101852 HIFS 891772 HIFS NA NA NA NA NA NA NA NA NA NA NA NA NA NA 90179 120107 406551 160811 204303  
 891772 90778 123808 406332 269532 95802 108502 204304 895474 NA NA NA NA NA NA NA NA 0  
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 42145 31 6452 0 921813 80267 NA NA NA NA NA 912432 NA NA NA NA NA NA NA NA 0.54026467407163925  
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 877968 NA NA NA NA NA NA NA NA 0 0.23224536657372477 0.52680507717821157 0.15274474696116488  
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 NA NA NA NA NA NA NA NA 159669 188536 271316 138835 125504 724191 NA NA NA NA NA NA NA NA NA  
 NA NA NA NA NA NA 0 0.22047912774392392 0.41450805105282995 0.19171047417048817  
 0.17330234703275793 0.9999999999999999 Large Peers Northway Financial, Inc. 100665 NWYF 666124 NWYF  
 155874 25832 2196 37439 265789 86747 0 63487 0 7425 821 643968 NA NA NA NA NA 666124 NA NA NA  
 103174 72963 NA NA 666192 0.24205240011926057 4.0113794474259591E-2 3.410107334525939E-3  
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 228180 172422 76964 107672 585239 74678 NA NA NA NA 593688 120500 198595 285025 65000 60559 609179  
 NA NA NA NA NA NA 61721 80922 185449 132078 131266 529715 61018 132912 82744 104797 76539 396993  
 88540 227562 230711 197888 371521 1027682 352997 679987 434934 54033 78026 1246979 62492 183480 247398  
 252005 171647 854719 297523 386550 443453 141563 83402 1054968 90179 120107 406551 160811 204303  
 891772 80267 NA NA NA NA 912432 203904 NA NA 134105 77441 877968 159669 188536 271316 138835  
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 Savings, & MMDA Retail Time Dep <100k Jumbo Time Dep >100k Int. Cost 131166 132287 132471 132474  
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0.35369818099554101 WSFS WSFS 657616 1217248 1145469 449489 242266 3054472 0.236813358302122  
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SASR SASR 877891 1318602 1120477 282751 204820 2926650 0.193037379559056 0.29996446449011671  
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0.22510228221549083 8.2913220397429196E-2 3.5386937760874378E-2 0.47667976459962341  
0.15810206394402693 2.1815731082555311E-2 1 FISI 6.7648303845214044E-2 0.17289582394084252  
3.4446207269185632E-2 0.21707924795831626 0.14786160946281263 0.36006880752362891 Over Total FISI  
Over Total Small Peer Median Old National Bancorp Anchor BanCorp Wisconsin Inc. Pro Forma Loans (\$000) Loans  
(\$000) Loans (\$000) Construction & Land \$,212,227 3.9% Construction & Land \$,190,135 0.12207007111632144  
Construction & Land \$,402,362 4.8% Residential Mortgage 1,875,294 0.27309544696749932 Residential Mortgage  
,656,248 0.42132295490016941 Residential Mortgage 2,531,542 0.30050572915974222 Home Equity ,409,298  
5.9605278027287205 Home Equity 79,425 5.0992270746647542 Home Equity ,488,723 5.8% CRE, Farm &  
Multifamily 1,609,296 0.23435867145258757 CRE, Farm & Multifamily ,506,105 0.32492846315684049 CRE,  
Farm & Multifamily 2,115,401 0.25110787021121828 C & I 1,170,259 0.17042256023468255 C & I 22,704 1.5% C  
& I 1,192,963 0.14161021866340498 Consumer & Other 1,590,307 0.23161183478553646 Consumer & Other  
,102,974 6.6% Consumer & Other 1,693,281 0.20100027634435355 Total \$6,866,681 100.0% Total \$1,557,591  
100.0% Total \$8,424,272 0.9999999999999998 Yield 4.929999999999997E-2 Yield 4.2300000000000004E-2  
Yield 4.8005768139844307E-2

&#30562;&#29762; &#26444;&#13378; &#30563;&#13378;

Loans Hold Co. Reg GAAP Deposits Loan Composition Deposit Composition #VALUE! #VALUE! #VALUE!  
#VALUE! #VALUE! Dom RE:Tot Cl-end 1-4 Family (\$000) Dom RE:Rev 1-4 Fam (HE Lines) (\$000) Dom  
RE:Multifamily Loans (\$000) Dom RE:Constr & Land Dev (\$000) Dom RE:Comm RE(Nonfarm/NonRes) (\$000)  
DOM: Commercial & Industrial Loans (\$000) Farm Loans Other Loans Agriculture Loans DOM: Consumer Loans  
Less Unearned Income State & Political Loans Total Domestic Loans (\$000) Noninterest-bearing Deposits Total  
Transaction Accts MMDAs & Savings Deposits Retail Time Deposits Jumbo Time Dep Total Deposits (Incl Dom &  
For) Noninterest-bearing Deposits Total Transaction Accts NOW & Other Transaction Accts MMDAs & Savings  
Deposits Retail Time Deposits Jumbo Time Dep Time 100k - 250k Total CDs >100k Retail Calc Jumbo Calc Total  
Deposits (Incl Dom & For) 1-4 Family Home Equity Multifamily Construction & Development Commercial RE C&I  
Consumer & Other Check Noninterest-bearing Deposits IB Demand, Savings, & MMDA Retail Time Dep <100k  
Jumbo Time Dep >100k 131933 131166 209508 209505 209510 209503 209513 209516 209504 209524 209515  
209520 209526 209527 132287 132471 132474 132475 132476 132288 208661 206880 - 208662 206918 206921  
226725 206960 205658 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2  
2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2  
2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 1 Small Peers Centrix Bank &  
Trust 4050693 CXBT 724191 CXBT NA NA NA NA NA NA NA NA NA NA NA NA NA NA 159669 188536 271316  
138835 125504 724191 NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA 0 0.22047912774392392  
0.41450805105282995 0.19171047417048817 0.17330234703275793 0.9999999999999998 Small Peers Northway  
Financial, Inc. 100665 NWYF 666124 NWYF 155874 25832 2196 37439 265789 86747 0 63487 0 7425 821 643968  
NA NA NA NA NA 666124 NA NA NA 103174 72963 NA NA 666192 0.24205240011926057  
4.0113794474259591E-2 3.410107334525939E-3 5.8137982011528526E-2 0.41273634714768437  
0.13470700407473662 0.11139218097793679 1.0025498161399324 NA #VALUE! NA NA #VALUE! Small Peers  
Evans Bancorp, Inc. EVBN 692414 EVBN 94925 48131 76864 27294 246198 99228 31 0 50 1226 0 594284 132820  
200556 379782 66102 45921 692414 NA NA NA 66102 45921 NA NA 692414 0.15973002806738865  
8.0989897086241588E-2 0.12933883463125376 4.6063834799523459E-2 0.41427667579810329  
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0.64639218733301174 9.5466007330874306E-2 6.6320149505931417E-2 1 Small Peers Community National Bank

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4092760 CBNY 585239 CBNY NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA 169896 228180 172422 76964  
107672 585239 NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA 0 0.29030191084326235  
0.39420988690090708 0.13150866569042732 0.1839795365654032 1 Small Peers Oneida Financial Corp. 1012901  
ONFC 593688 ONFC 135519 26112 10881 11173 65315 50183 247 115 0 28169 0 327714 74678 NA NA NA NA  
593688 NA NA NA NA NA NA NA NA NA NA 0.41352825939691318 7.9679232501510461E-2 3.3202731650158371E-2  
3.4847458454628118E-2 0.19930488169562485 0.15313047352264475 8.6306962778520291E-2 1  
0.12578660845427228 #VALUE! NA NA #VALUE! Small Peers Lyons Bancorp, Inc. LYBC 609179 LYBC 158450  
43852 9602 14529 88964 68235 28727 6104 25107 28148 0 471718 120500 198595 285025 65000 60559 609179  
NA NA NA 65000 60559 NA NA 609179 0.33589983846281041 9.2962320708558921E-2 2.0355381817102589E-2  
0.14492345002734686 0.18859572880407363 0.14465210146740212 7.2611178712705476E-2 1  
0.19780721265834836 0.59608095485891666 0.10670098608126675 9.9410846401468203E-2 1 Small Peers Solvay  
Bank Corporation 1012892 SOBS NA SOBS 200045 15401 6758 16583 50515 66267 0 1284 0 37776 0 394629 NA  
NA NA NA NA NA NA NA NA NA 109671 79847 NA NA 576580 0.50691915698035372 3.9026528714311413E-2  
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529715 KTHN 123047 18663 32610 4458 169005 121063 5069 10812 5592 14857 0 505176 61721 80922 185449  
132078 131266 529715 NA NA NA 132078 131266 NA NA 529715 0.24357253709598239  
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NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA 61018 132912 82744 104797 76539 396993 61542 33238 184477  
156935 24401 52138 76539 399051 NA NA NA NA NA NA NA NA 0 0.15370044308086037 0.38952575990004856  
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95013 14256 23400 237450 77328 93 0 13187 15058 0 851353 88540 227562 230711 197888 371521 1027682 NA  
NA NA 197888 371520 NA NA 1029370 0.44114251080339179 0.11160235530972464 1.6745110430103613E-2  
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Cambridge Bancorp CATC 1246979 CATC 422566 42810 74779 19688 197561 43684 0 9113 0 21723 0 831924  
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BHB 854719 BHB 374342 50557 1369 19928 289542 54808 391 16873 28233 16529 0 852572 62492 183480  
247398 252005 171647 854719 NA NA NA 252005 171647 NA NA 854719 0.43907376737683151  
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CHMG 260089 35242 68678 20773 244255 136000 4014 811 737 165633 1246 934986 297523 386550 443453  
141563 83402 1054968 NA NA NA 141563 83402 NA NA 1055040 0.27817421865140229  
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101852 HIFS 891772 HIFS NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA 90179 120107 406551 160811 204303  
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Hampshire Thrift Bancshares, Inc. 1002737 NHTB 912432 NHTB 498023 68331 15654 18020 217763 55154 98  
42145 31 6452 0 921813 80267 NA NA NA NA NA 912432 NA NA NA NA NA NA NA NA 0.54026467407163925  
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NA NA NA NA NA NA 203904 NA NA 134105 77441 877968 203904 77795 588627 185992 25554 51887 77441

877968 NA NA NA NA NA NA NA NA 0.23224536657372477 0.52680507717821157 0.15274474696116488  
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NA NA NA NA NA NA NA NA 159669 188536 271316 138835 125504 724191 NA NA NA NA NA NA NA NA  
NA NA NA NA NA NA NA 0.22047912774392392 0.41450805105282995 0.19171047417048817  
0.17330234703275793 0.9999999999999999 9 Large Peers Northway Financial, Inc. 100665 NWYF 666124 NWYF  
155874 25832 2196 37439 265789 86747 0 63487 0 7425 821 643968 NA NA NA NA NA NA 666124 NA NA NA  
103174 72963 NA NA 666192 0.24205240011926057 4.0113794474259591E-2 3.410107334525939E-3  
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1.0025498161399324 NA #VALUE! NA NA #VALUE! Large Peers Evans Bancorp, Inc. EVBN 692414 EVBN  
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NA NA 66102 45921 NA NA 692414 0.15973002806738865 8.0989897086241588E-2 0.12933883463125376  
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4233 6094 456 3835 0 422225 90203 163809 238383 56276 33573 492040 NA NA NA 56276 33573 NA NA 492039  
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271316 138835 125504 724191 NA NA NA NA NA NA 666124 132820 200556 379782 66102 45921 692414 169896  
228180 172422 76964 107672 585239 74678 NA NA NA NA 593688 120500 198595 285025 65000 60559 609179  
NA NA NA NA NA NA 61721 80922 185449 132078 131266 529715 61018 132912 82744 104797 76539 396993  
88540 227562 230711 197888 371521 1027682 352997 679987 434934 54033 78026 1246979 62492 183480 247398  
252005 171647 854719 297523 386550 443453 141563 83402 1054968 90179 120107 406551 160811 204303  
891772 80267 NA NA NA NA 912432 203904 NA NA 134105 77441 877968 159669 188536 271316 138835  
125504 724191 NA NA NA NA NA NA 666124 132820 200556 379782 66102 45921 692414 90203 163809 238383  
56276 33573 492040 GAAP Deposits GAAP Deposit Composition #VALUE! #VALUE! #VALUE! #VALUE!  
Noninterest-bearing Deposits Total Transaction Accts MMDAs & Savings Deposits Retail Time Deposits Jumbo  
Time Dep Total Deposits (Incl Dom & For) Int Cost: Total Deposits (%) Noninterest-bearing Deposits IB Demand,  
Savings, & MMDA Retail Time Dep <100k Jumbo Time Dep >100k Int. Cost 131166 132287 132471 132474  
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0.74101000766233205 CBNJ CBNJ 95094 NA NA 124585 128257 795082 0.40345060485550499  
0.11960275795452545 0.562389791241658 0.15669452962084415 0.16131292118297233 1 0.40345060485550499  
ACNB ACNB 132776 NA NA 174615 74796 826385 0.27020979257176397 0.16067087374528821  
0.53751943706625849 0.2112998178814959 9.050987130695741E-2 1 0.27020979257176397 ADKT ADKT  
203904 NA NA 134105 77441 877968 0.16689238787754401 0.23224536657372477 0.52680507717821157  
0.15274474696116488 8.8204809286898833E-2 1 0.16689238787754401 FRAF FRAF 118943 288595 458258 NA  
NA 881797 0.51149431611845397 0.13488705450347416 NA NA NA 0.13488705450347416  
0.51149431611845397 OSHC OSHC 105306 NA NA 128535 74570 787028 0.38638130073427301  
0.13380210106883109 0.60813211219931185 0.16331693408620787 9.4748852645649195E-2 1  
0.38638130073427301 CNOB CNOB 219669 415623 714426 49721 101124 1280894 0.40108884837012698  
0.1714966265748766 0.71073796894981167 3.8817419708422396E-2 7.894798476688937E-2  
1.0000000000000002 0.40108884837012698 ASRV ASRV 159287 165024 369060 200758 105430 840272  
0.612035671985944 0.18956599767694271 0.44604247196146007 0.23892025439381534 0.12547127596778185 1  
0.612035671985944 Peer Median 0.18084423091745241 0.54017805232857385 0.14715767569648699  
8.9813487507331646E-2 0.95799344644984485 0.39698370376985298 Peer Median 0.18877397500747975  
0.56386403720231981 0.15361031564655003 9.3751672143650489E-2 1 FISI FISI 511802 987250 713459 392968  
230559 2324236 0.28156961956815801 FISI Median 0.22020225140648367 0.51152593798564339  
0.16907405272098014 9.9197757886892723E-2 1 0.28156961956815801 511802 1188907 392968 230559 159669  
188536 271316 138835 125504 724191 NA NA NA NA NA 666124 132820 200556 379782 66102 45921 692414  
169896 228180 172422 76964 107672 585239 74678 NA NA NA NA 593688 120500 198595 285025 65000 60559  
609179 NA NA NA NA NA NA 61721 80922 185449 132078 131266 529715 61018 132912 82744 104797 76539  
396993 88540 227562 230711 197888 371521 1027682 352997 679987 434934 54033 78026 1246979 62492 183480  
247398 252005 171647 854719 297523 386550 443453 141563 83402 1054968 90179 120107 406551 160811  
204303 891772 80267 NA NA NA NA 912432 203904 NA NA 134105 77441 877968 159669 188536 271316  
138835 125504 724191 NA NA NA NA NA 666124 132820 200556 379782 66102 45921 692414 90203 163809  
238383 56276 33573 492040

Source: SNL Financial Summary Asset Quality – Anchor 2012 2013 2014 2015 (\$ in thousands) Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3

	2012 Q1	2012 Q2	2012 Q3	2012 Q4	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2015 Q1	2015 Q2	2015 Q3	2015 Q4
Nonaccrual Loans	\$224,924	\$188,987	\$156,543	\$146,355	\$118,790	\$106,968	\$97,002	\$68,497	\$39,978	\$42,167	\$38,352	\$35,115	\$25,054	\$17,550	\$14,711	TDRs (on-accrual, excl. 90+ PD)
TDRs (on-accrual, excl. 90+ PD)	72,648	71,693	58,928	52,938	41,565	38,303	37,549	64,261	64,481	63,531	64,957	60,170	58,952	58,566	56,921	Nonperforming Loans
Nonperforming Loans	\$297,572	\$260,680	\$215,471	\$199,293	\$160,355	\$145,271	\$134,551	\$132,758	\$104,459	\$105,698	\$103,309	\$95,285	\$84,006	\$76,116	\$71,632	OREO
OREO	88,841	83,955	94,918	90,000	84,342	68,241	65,897	63,460	62,140	56,170	46,725	35,491	30,632	27,255	24,612	Nonperforming Assets
Nonperforming Assets	\$386,413	\$344,635	\$310,389	\$289,293	\$244,697	\$213,512	\$200,448	\$196,218	\$166,599	\$161,868	\$150,034	\$130,776	\$114,638	\$103,371	\$96,244	Asset Quality Ratios inc. TDRs:
Asset Quality Ratios inc. TDRs:	NPLs/Loans	13.48%	12.49%	10.86%	10.75%	9.07%	8.43%	8.11%	8.23%	6.65%	6.77%	6.62%	6.04%	5.37%	4.81%	4.60%
Excluding TDRs	10.19%	9.05%	7.89%	7.90%	6.72%	6.21%	5.85%	4.25%	2.55%	2.70%	2.46%	2.23%	1.60%	1.11%	0.94%	NPAs/Assets
NPAs/Assets	13.85%	12.38%	11.64%	11.99%	10.34%	9.11%	9.15%	9.29%	7.90%	7.63%	7.12%	6.28%	5.47%	4.69%	4.30%	Excluding TDRs
Excluding TDRs	11.25%	9.80%	9.43%	9.80%	8.58%	7.47%	7.43%	6.25%	4.84%	4.64%	4.04%	3.39%	2.66%	2.03%	1.76%	Reserves/NPLs
Reserves/NPLs	37%	39%	42%	42%	50%	52%	53%	49%	51%	47%	46%	49%	56%	62%	41%	Excluding TDRs
Excluding TDRs	49%	53%	58%	57%	67%	71%	74%	95%	134%	117%	123%	134%	188%	268%	201%	Reserves/Total Loans
Reserves/Total Loans	5.04%	4.81%	4.57%	4.52%	4.51%	4.40%	4.33%	4.04%	3.41%	3.15%	3.01%	2.98%	3.00%	2.97%	1.90%	Net Charge-Offs
Net Charge-Offs	\$24,336	\$7,935	\$14,827	\$11,750	\$4,621	\$4,218	\$4,019	\$6,671	\$11,685	\$4,322	\$834	(\$3,281)	(\$1,354)	(\$646)	(\$4,898)	NCOs/Average Loans
NCOs/Average Loans	4.29%	1.56%	2.89%	2.43%	1.02%	0.97%	0.95%	1.63%	2.93%	1.11%	0.21%	(0.84%)	(0.35%)	(0.16%)	(1.25%)	

Pro Forma Deposit Composition Source: SNL Financial based on 3Q15 data GAAP GAAP Loan Comp #VALUE!  
 #VALUE! #VALUE! 1-4 Family Home Equity #VALUE! CRE & Multi Family C&I #VALUE! Total Loans and  
 Leases 1-4 Family Home Equity Construction & Development CRE & Multifamily C&I Consumer & Other  
 Consumer Plug Check Consumer Plug Check Consumer Plug Check Consumer Plug Check Consumer Plug Check  
 Yield on Loans and Leases #VALUE! 132455 132461 132460 132458 132466 133823 132470 132460 2013Q2  
 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 MR Y 1 Peer Median TMP 671033 235587 64675 1297174  
 694336 5.0199999999999996 3055183 0.21963757981109477 7.7110601885386237E-2 2.1168944708058406E-2  
 0.42458144078439819 0.22726494615870801 3.0236486652354375E-2 1 0 0 0 0 0 5.0199999999999996 Peer  
 Median FFIC 801572 NA 11450 2142488 NA 5.38 3288102 0.24377954211882721 NA 3.482252071255697E-3  
 0.65158805900790184 NA NA 0.89884985319798472 0 1 0 0 1 2 5.38 Peer Median STBA 463446 413585 170032  
 1501491 826696 4.28 3443233 0.13459617748784355 0.12011531023314426 4.9381496982632313E-2  
 0.43607011201391249 0.24009295914624423 1.9743944136223136E-2 1 0 0 0 0 0 4.28 Peer Median TRST  
 2163615 376290 35500 139362 27299 4.6399999999999997 2762426 0.78323003041529438 0.13621722355639571  
 1.2851022977629084E-2 5.0449134203051957E-2 9.8822556694731362E-3 7.3703331781557226E-3  
 0.9999999999999999 0 0 0 0 0 4.6399999999999997 Peer Median WSFS 233716 NA 125538 1456175 739629  
 4.55 2835560 8.2423225041967016E-2 NA 4.4272736249629706E-2 0.51354053520292287 0.26084053943489116  
 NA 0.90107703592941069 0 1 0 0 0 1 4.55 Peer Median SASR 565282 340270 280045 1060623 336394 4.57  
 2605458 0.216960703262152 0.13059891965251408 0.10748398170302496 0.40707737372853448  
 0.12911127333466899 8.7677483191055082E-3 1 0 0 0 0 0 4.57 Peer Median DCOM NA NA 338 NA NA  
 4.9654535263942101 3606764 NA NA 9.3712812925935823E-5 NA NA NA 9.3712812925935823E-5 1 1 0 1 1 4  
 4.9654535263942101 Peer Median TBBK 93960 44277 266911 651034 481537 4.1850543177445898 1967382  
 4.7758899898443716E-2 2.2505542899142108E-2 0.13566811122598457 0.33091387437721803  
 0.24476029566195076 0.21839327593726079 1 0 0 0 0 0 4.1850543177445898 Peer Median PBNY 369613  
 189516 106198 1210248 453145 4.7253830127110596 2336534 0.15818858189095472 8.1109883271546654E-2  
 4.5451082672026175E-2 0.5179672112624939 0.19393897114272679 3.3442697602517231E-3 1 0 0 0 0 0  
 4.7253830127110596 Peer Median CUBI 252165 44822 59228 1291382 196239 4.2296788200432101 1845272  
 0.13665465037132737 2.4290185945486629E-2 3.2097165079186155E-2 0.69983287016765006  
 0.10634692338040137 7.7820505594839134E-4 1 0 0 0 0 0 4.2296788200432101 Peer Median EGBN 78813  
 108565 544318 1315058 636623 NA 2691358 2.9283729626456236E-2 4.0338371929709835E-2  
 0.20224659818574861 0.48862247237268325 0.23654341042700378 2.9654174583983255E-3 1 0 0 0 0 0 NA  
 Peer Median LBAI 445584 266512 51424 1343274 234022 4.49 2446632 0.18212138155635993  
 0.10893015377874564 2.1018281457938912E-2 0.54902985001422366 9.5650674069496358E-2  
 4.3249659123235536E-2 1 0 0 0 0 0 4.49 Peer Median SNBC 225147 223214 38947 1109592 527594 4.2 2158792  
 0.10429304907559413 0.10339764090287532 1.8041108175312862E-2 0.51398745224180931  
 0.24439316061945754 1.5887588984950844E-2 1 0 0 0 0 0 4.2 Peer Median HVB 221950 106972 72337 790739  
 261469 5.2444420920382004 1480117 0.14995436171599949 7.227266493121827E-2 4.8872487783060393E-2  
 0.53424087420116118 0.17665427800640085 1.8005333362159884E-2 1.0000000000000002 0 0 0 0 0 0  
 5.2444420920382004 Peer Median ORIT 128451 24637 44537 2101057 NA 5.2 2307163 5.5674869959339672E-2  
 1.0678482621297239E-2 1.9303794313622401E-2 0.91066690996691613 NA NA 0.99632405686117542 0 0 0 0 1 1  
 5.2 Peer Median NFBK 137274 40841 24091 1043539 14803 5.23 1332776 0.10299855339531924  
 3.0643559007665203E-2 1.8075805686777073E-2 0.78298153628216594 1.1106892681140717E-2  
 5.419365294693182E-2 1 0 0 0 0 0 5.23 Peer Median METR 235599 167113 111458 725805 321011  
 4.8499999999999996 1633866 0.14419725975079964 0.10228072559193961 6.8217344629241325E-2  
 0.44422553624348632 0.19647327259395814 4.460586119057499E-2 1.0000000000000002 0 0 0 0 0 0  
 4.8499999999999996 Peer Median OCFC 776858 NA 12879 477600 66924 4.58138176187882 1526500  
 0.50891451031772028 NA 8.4369472649852596E-3 0.31287258434326892 4.38414674091058E-2 NA  
 0.8740655093350802 0 1 0 0 0 1 4.58138176187882 Peer Median UVSP 158399 102192 84027 580400 543844 4.76  
 1499993 0.10559982613252195 6.8128317932150351E-2 5.6018261418553289E-2 0.3869351390306488  
 0.36256435863367364 2.0754096852451977E-2 1 0 0 0 0 0 4.76 Peer Median FLIC 535322 80116 1038 585520

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64030 4.1235303647709998 1273291 0.42042392508860899 6.2920416464107579E-2 8.1521034861630219E-4  
 0.45984774886494917 5.0287012159828351E-2 5.7056870738896297E-3 1 0 0 0 0 0 4.1235303647709998 Peer  
 Median TSC 100880 34309 46062 463439 908502 4 1734565 5.8158673788529111E-2 1.9779598919613853E-2  
 2.6555361142418993E-2 0.26717880275458111 0.52376359490708047 0.10456396848777648 1 0 0 0 0 0 4 Peer  
 Median AROW 324976 104755 45139 259799 87549 4.3 1204734 0.26974917284645406 8.6952804519503893E-2  
 3.7468021986596212E-2 0.21564843359612992 7.2670813640189458E-2 0.31751075341112645 1 0 0 0 0 0 4.3  
 Peer Median BMTC 280687 183006 28718 587261 332843 5.13 1430919 0.19615855265042956  
 0.12789403173764552 2.0069619594120982E-2 0.41040827607991787 0.23260785551103871  
 1.2861664426847361E-2 0.99999999999999989 0 0 0 0 0 0 5.13 Peer Median CNND 292382 99176 46792 493750  
 201741 4.5463871107212803 1461048 0.20011799749221107 6.7880042271027369E-2 3.2026326308239018E-2  
 0.3379423537077495 0.13807965241388373 0.22395362780688929 1 0 0 0 0 0 4.5463871107212803 Peer Median  
 ESBF 331072 80427 60836 122236 52825 4.72 689095 0.48044464115978203 0.11671395090662391  
 8.8283908604764219E-2 0.17738628200756065 7.6658515879523145E-2 6.0512701441746058E-2 1 0 0 0 0 0  
 4.72 Peer Median CCNE 374987 NA NA 283654 263749 5.1832048801764703 982947 0.38149259319169804 NA  
 NA 0.28857507068031135 0.2683247418222956 NA 0.93839240569430493 0 1 1 0 0 2 5.1832048801764703 Peer  
 Median BDGE 79334 67606 52279 485818 205565 5.0899497373149298 900943 8.8056625113908424E-2  
 7.503915342036066E-2 5.8026978399299399E-2 0.53923278165211341 0.22816648778002604  
 1.1477973634292069E-2 1 0 0 0 0 0 5.0899497373149298 Peer Median PGC 532356 47583 9179 534371 106598  
 4.0397854124037798 1252184 0.4251419919117318 3.8000006388837423E-2 7.3303923385061621E-3  
 0.42675118033771392 8.5129661455504949E-2 1.7646767567705706E-2 0.99999999999999989 0 0 0 0 0 0  
 4.0397854124037798 Peer Median SUBK 150616 60951 10294 481840 179785 5.1850503551704197 895451  
 0.16820127511164765 6.8067376104331778E-2 1.1495883080146206E-2 0.53809756201065162  
 0.20077592185390378 1.3361981839318958E-2 1 0 0 0 0 0 5.1850503551704197 Peer Median CNBC 114438  
 38913 38564 516301 182301 4.45 903407 0.12667380261609662 4.3073609126340617E-2 4.2687293766818277E-2  
 0.5715043164376632 0.20179276892917589 1.4268209123905393E-2 0.99999999999999989 0 0 0 0 0 0 4.45 Peer  
 Median IBCA 59162 0 5942 993236 1157 5.53 1056191 5.6014489803454109E-2 0 5.6258763803137875E-3  
 0.94039430368181509 1.0954458047834151E-3 -3.1301156703664396E-3 1 0 0 0 0 0 5.53 Peer Median ESSA  
 688724 43402 5097 164186 11111 4.67 950978 0.72422705888043681 4.5639331298936464E-2  
 5.3597454410091502E-3 0.17264963017020374 1.1683761348842981E-2 4.0440472860570904E-2 1 0 0 0 0 0  
 4.67 Peer Median FUNC 269303 77333 118356 285984 63844 4.88 841850 0.31989428045376256  
 9.1860782799786184E-2 0.14059036645483161 0.33970897428282948 7.5837738314426556E-2  
 3.2107857694363605E-2 0.99999999999999989 0 0 0 0 0 0 4.88 Peer Median FMAR 107446 95471 66361 247730  
 49084 4.8836906445785697 582120 0.18457706314849173 0.16400570329141759 0.11399883185597472  
 0.42556517556517559 8.4319384319384322E-2 2.7533841819556107E-2 1 0 0 0 0 0 4.8836906445785697 Peer  
 Median CHMG 198072 90494 19275 323413 135329 NA 934040 0.21205944070917734 9.6884501734401093E-2  
 2.0636161192240161E-2 0.34625176651963513 0.14488565800179865 0.17928247184274762 1 0 0 0 0 0 NA  
 Peer Median CZNC 304806 57873 35084 172699 49416 5.78087956197741 654970 0.46537398659480589  
 8.8359772203307027E-2 5.3565812174603419E-2 0.26367467212238727 7.5447730430401386E-2  
 5.3578026474495014E-2 1 0 0 0 0 0 5.78087956197741 Peer Median PWOD 236213 98221 16359 296529 118953  
 4.78 786961 0.30015845766181554 0.12481050522198686 2.0787561264154132E-2 0.37680266239368915  
 0.15115488569319191 2.6285927765162441E-2 1 0 0 0 0 0 4.78 Peer Median ORRF 183375 92879 24728 259614  
 40929 4.84 672755 0.27257322502248216 0.13805768816285274 3.6756322881286649E-2 0.3858967974968599  
 6.0837897897451525E-2 0.10587806853906698 1 0 0 0 0 0 4.84 Peer Median BCBP 198160 56297 26412 620559  
 54811 5.3744757035842303 955763 0.20733173391311444 5.890267775588718E-2 2.7634465866538043E-2  
 0.64928125487176214 5.734789900843619E-2 -4.9803141573800198E-4 1.0000000000000002 0 0 0 0 0 0  
 5.3744757035842303 Peer Median OLBK 171459 NA 86401 408641 112744 5.28 791410 0.21665002969383759  
 NA 0.10917350046120215 0.51634550991268746 0.1424596606057543 NA 0.98462870067348152 0 1 0 0 0 1 5.28  
 Peer Median FXCB 140439 NA 7281 400969 138527 4.6500000000000004 711610 0.19735388766318629 NA  
 1.0231728053287615E-2 0.56346734868818593 0.19466702266691024 NA 0.96571998707157014 0 1 0 0 0 1  
 4.6500000000000004 Peer Median CVLY 81946 93234 105862 367464 93143 5.4 768600 0.10661722612542285  
 0.12130366900858704 0.1377335415040333 0.47809523809523807 0.12118527192297684

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3.5065053343741867E-2 1 0 0 0 0 0 5.4 Peer Median SHBI 194634 65278 104516 349773 56448 5.19 782188  
0.2488327614333127 8.345563982060579E-2 0.13362005042266054 0.4471725467534659  
7.2166793660859027E-2 1.4752207909096022E-2 1 0 0 0 0 0 5.19 Peer Median CBNJ NA 42598 2902 NA NA  
4.9800000000000004 743507 NA 5.7293340883138963E-2 3.9031239786579009E-3 NA NA NA  
6.1196464861796862E-2 1 0 0 1 1 3 4.9800000000000004 Peer Median ACNB 334799 52897 14523 237473 32321  
NA 700596 0.47787740723612465 7.5502857566985826E-2 2.0729493174382954E-2 0.33895854386836349  
4.6133577696703947E-2 4.0798120457439094E-2 1 0 0 0 0 0 NA Peer Median ADKT 122294 34515 16427  
223540 77464 4.33937214873764 539010 0.22688632863954286 6.4034062447821005E-2 3.0476243483423312E-2  
0.41472328899278305 0.14371532995677261 0.12016474647965715 1 0 0 0 0 0 4.33937214873764 Peer Median  
FRAF 156413 39167 78827 292772 152423 4.51 729167 0.21450915908152729 5.3714718301843059E-2  
0.10810555058031973 0.40151570216425042 0.20903716158301186 1.3117708289047639E-2 1 0 0 0 0 0 4.51  
Peer Median OSHC 526528 59559 24485 84407 24482 4.47 723016 0.72823837923365453 8.2375770384057898E-2  
3.3865087356296404E-2 0.11674292131847705 3.3860938070526793E-2 4.9169036369872869E-3 1 0 0 0 0 0  
4.47 Peer Median CNOB 90465 31574 42261 597126 193231 4.84 955579 9.4670351692534058E-2  
3.3041747464102919E-2 4.422554283842571E-2 0.62488397087001701 0.20221352708671916  
9.6486004820114295E-4 1 0 0 0 0 0 4.84 Peer Median ASRV 168436 55856 19228 371259 116083  
4.6900000000000004 744897 0.22611985281186525 7.4984863679139535E-2 2.5812964745461454E-2  
0.49840313493006416 0.15583765272245692 1.8841531111012663E-2 1 0 0 0 0 0 4.6900000000000004 16 FIS1  
117939 301429 60054 378459 257784 627749 1743414 6.7648303845214044E-2 0.17289582394084252  
3.4446207269185632E-2 0.21707924795831626 0.14786160946281263 0.36006880752362891 1 NA hardcode  
hardcode FIS1 117939 301429 NA 438513 257784 4.6500000000000004 1743414 Peer Median  
0.20372486570266274 7.503915342036066E-2 3.2026326308239018E-2 0.43141064617581321  
0.14308749528126347 1.9743944136223136E-2 0.90503243102456221 Peer Median 4.76 Weighted Peer Median  
0.22510228221549083 8.2913220397429196E-2 3.5386937760874378E-2 0.47667976459962341  
0.15810206394402693 2.1815731082555311E-2 1 FIS1 6.7648303845214044E-2 0.17289582394084252  
3.4446207269185632E-2 0.21707924795831626 0.14786160946281263 0.36006880752362891 Over Total FIS1  
Over Total Small Peer Median Old National Bancorp Anchor BanCorp Wisconsin Inc. Pro Forma Deposits (\$000)  
Deposits (\$000) Deposits (\$000) Noninterest-bearing Deposits \$2,388,854 0.27708664271443195  
Noninterest-bearing Deposits \$,295,367 0.16141014123052644 Noninterest-bearing Deposits \$2,684,221  
0.25683275316299758 IB Demand, Savings & MMDA 5,248,706 0.60880502706950501 IB Demand, Savings &  
MMDA 1,132,238 0.61873769069181317 IB Demand, Savings & MMDA 6,380,944 0.61054414494891085 Retail  
Time Deposits ,674,858 7.8% Retail Time Deposits ,335,011 0.18307452363933646 Retail Time Deposits 1,009,869  
9.7% Jumbo Time Deposits ,308,907 3.6% Jumbo Time Deposits 67,300 3.7% Jumbo Time Deposits ,376,207 3.6%  
Total \$8,621,325 100.0% Total \$1,829,916 100.0% Total \$10,451,241 100.0% Cost of Interest-Bearing Deposits  
2.3E-3 Cost of Interest-Bearing Deposits 2.8E-3 Cost of Interest-Bearing Deposits 2.399999999999998E-3  
&#30562;&#29762; &#26444;&#13378; &#30563;&#13378;  
Loans Hold Co. Reg GAAP Deposits Loan Composition Deposit Composition #VALUE! #VALUE! #VALUE!  
#VALUE! #VALUE! Dom RE:Tot Cl-end 1-4 Family (\$000) Dom RE:Rev 1-4 Fam (HE Lines) (\$000) Dom  
RE:Multifamily Loans (\$000) Dom RE:Constr & Land Dev (\$000) Dom RE:Comm RE(Nonfarm/NonRes) (\$000)  
DOM: Commercial & Industrial Loans (\$000) Farm Loans Other Loans Agriculture Loans DOM: Consumer Loans  
Less Unearned Income State & Political Loans Total Domestic Loans (\$000) Noninterest-bearing Deposits Total  
Transaction Accts MMDAs & Savings Deposits Retail Time Deposits Jumbo Time Dep Total Deposits (Incl Dom &  
For) Noninterest-bearing Deposits Total Transaction Accts NOW & Other Transaction Accts MMDAs & Savings  
Deposits Retail Time Deposits Jumbo Time Dep Time 100k - 250k Total CDs >100k Retail Calc Jumbo Calc Total  
Deposits (Incl Dom & For) 1-4 Family Home Equity Multifamily Construction & Development Commercial RE C&I  
Consumer & Other Check Noninterest-bearing Deposits IB Demand, Savings, & MMDA Retail Time Dep <100k  
Jumbo Time Dep >100k 131933 131166 209508 209505 209510 209503 209513 209516 209504 209524 209515  
209520 209526 209527 132287 132471 132474 132475 132476 132288 208661 206880 - 208662 206918 206921  
226725 206960 205658 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2  
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2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 1 Small Peers Centrix Bank &

Trust 4050693 CXBT 724191 CXBT NA NA NA NA NA NA NA NA NA NA NA NA NA NA 159669 188536 271316  
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0.41450805105282995 0.19171047417048817 0.17330234703275793 0.999999999999999989 Small Peers Northway  
Financial, Inc. 100665 NWYF 666124 NWYF 155874 25832 2196 37439 265789 86747 0 63487 0 7425 821 643968  
NA NA NA NA NA 666124 NA NA NA 103174 72963 NA NA 666192 0.24205240011926057  
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Evans Bancorp, Inc. EVBN 692414 EVBN 94925 48131 76864 27294 246198 99228 31 0 50 1226 0 594284 132820  
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4092760 CBNY 585239 CBNY NA NA NA NA NA NA NA NA NA NA NA NA NA NA 169896 228180 172422 76964  
107672 585239 NA NA NA NA NA NA NA NA NA NA NA NA NA NA NA 0 0.29030191084326235  
0.39420988690090708 0.13150866569042732 0.1839795365654032 1 Small Peers Oneida Financial Corp. 1012901  
ONFC 593688 ONFC 135519 26112 10881 11173 65315 50183 247 115 0 28169 0 327714 74678 NA NA NA NA  
593688 NA NA NA NA NA NA NA NA NA 0.41352825939691318 7.9679232501510461E-2 3.3202731650158371E-2  
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NA NA NA 65000 60559 NA NA 609179 0.33589983846281041 9.2962320708558921E-2 2.0355381817102589E-2  
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Bank Corporation 1012892 SOBS NA SOBS 200045 15401 6758 16583 50515 66267 0 1284 0 37776 0 394629 NA  
NA NA NA NA NA NA NA NA NA 109671 79847 NA NA 576580 0.50691915698035372 3.9026528714311413E-2  
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529715 KTHN 123047 18663 32610 4458 169005 121063 5069 10812 5592 14857 0 505176 61721 80922 185449  
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 Noninterest-bearing Deposits Total Transaction Accts MMDAs & Savings Deposits Retail Time Deposits Jumbo  
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 0.38638130073427301 CNOB CNOB 219669 415623 714426 49721 101124 1280894 0.40108884837012698  
 0.1714966265748766 0.71073796894981167 3.8817419708422396E-2 7.894798476688937E-2  
 1.0000000000000002 0.40108884837012698 ASRV ASRV 159287 165024 369060 200758 105430 840272  
 0.612035671985944 0.18956599767694271 0.44604247196146007 0.23892025439381534 0.12547127596778185 1  
 0.612035671985944 Peer Median 0.18084423091745241 0.54017805232857385 0.14715767569648699  
 8.9813487507331646E-2 0.95799344644984485 0.39698370376985298 Peer Median 0.18877397500747975  
 0.56386403720231981 0.15361031564655003 9.3751672143650489E-2 1 FISI FISI 511802 987250 713459 392968  
 230559 2324236 0.28156961956815801 FISI Median 0.22020225140648367 0.51152593798564339  
 0.16907405272098014 9.9197757886892723E-2 1 0.28156961956815801 511802 1188907 392968 230559 159669  
 188536 271316 138835 125504 724191 NA NA NA NA NA 666124 132820 200556 379782 66102 45921 692414  
 169896 228180 172422 76964 107672 585239 74678 NA NA NA NA 593688 120500 198595 285025 65000 60559  
 609179 NA NA NA NA NA NA 61721 80922 185449 132078 131266 529715 61018 132912 82744 104797 76539  
 396993 88540 227562 230711 197888 371521 1027682 352997 679987 434934 54033 78026 1246979 62492 183480  
 247398 252005 171647 854719 297523 386550 443453 141563 83402 1054968 90179 120107 406551 160811  
 204303 891772 80267 NA NA NA NA 912432 203904 NA NA 134105 77441 877968 159669 188536 271316  
 138835 125504 724191 NA NA NA NA NA 666124 132820 200556 379782 66102 45921 692414 90203 163809  
 238383 56276 33573 492040 GAAP GAAP Loan Comp #VALUE! #VALUE! #VALUE! 1-4 Family Home Equity  
 #VALUE! CRE & Multi Family C&I #VALUE! Total Loans and Leases 1-4 Family Home Equity Construction &  
 Development CRE & Multifamily C&I Consumer & Other Consumer Plug Check Consumer Plug Check Consumer  
 Plug Check Consumer Plug Check Consumer Plug Check Yield on Loans and Leases #VALUE! 132455 132461  
 132460 132458 132466 133823 132470 132460 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 MRY 1  
 Peer Median TMP 671033 235587 64675 1297174 694336 5.0199999999999996 3055183 0.21963757981109477  
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 3288102 0.24377954211882721 NA 3.482252071255697E-3 0.65158805900790184 NA NA 0.89884985319798472  
 0 1 0 0 1 2 5.38 Peer Median STBA 463446 413585 170032 1501491 826696 4.28 3443233 0.13459617748784355  
 0.12011531023314426 4.9381496982632313E-2 0.43607011201391249 0.24009295914624423  
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4.639999999999997 Peer Median WSFS 233716 NA 125538 1456175 739629 4.55 2835560  
8.2423225041967016E-2 NA 4.4272736249629706E-2 0.51354053520292287 0.26084053943489116 NA  
0.90107703592941069 0 1 0 0 0 1 4.55 Peer Median SASR 565282 340270 280045 1060623 336394 4.57 2605458  
0.216960703262152 0.13059891965251408 0.10748398170302496 0.40707737372853448 0.12911127333466899  
8.7677483191055082E-3 1 0 0 0 0 0 4.57 Peer Median DCOM NA NA 338 NA NA 4.9654535263942101 3606764  
NA NA 9.3712812925935823E-5 NA NA NA 9.3712812925935823E-5 1 1 0 1 1 4 4.9654535263942101 Peer  
Median TBBK 93960 44277 266911 651034 481537 4.1850543177445898 1967382 4.7758899898443716E-2  
2.2505542899142108E-2 0.13566811122598457 0.33091387437721803 0.24476029566195076  
0.21839327593726079 1 0 0 0 0 0 4.1850543177445898 Peer Median PBNY 369613 189516 106198 1210248  
453145 4.7253830127110596 2336534 0.15818858189095472 8.1109883271546654E-2 4.5451082672026175E-2  
0.5179672112624939 0.19393897114272679 3.3442697602517231E-3 1 0 0 0 0 0 4.7253830127110596 Peer  
Median CUBI 252165 44822 59228 1291382 196239 4.2296788200432101 1845272 0.13665465037132737  
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7.7820505594839134E-4 1 0 0 0 0 0 4.2296788200432101 Peer Median EGBN 78813 108565 544318 1315058  
636623 NA 2691358 2.9283729626456236E-2 4.0338371929709835E-2 0.20224659818574861  
0.48862247237268325 0.23654341042700378 2.9654174583983255E-3 1 0 0 0 0 0 NA Peer Median LBAI 445584  
266512 51424 1343274 234022 4.49 2446632 0.18212138155635993 0.10893015377874564  
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4.49 Peer Median SNBC 225147 223214 38947 1109592 527594 4.2 2158792 0.10429304907559413  
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1.5887588984950844E-2 1 0 0 0 0 0 4.2 Peer Median HVB 221950 106972 72337 790739 261469  
5.2444420920382004 1480117 0.14995436171599949 7.227266493121827E-2 4.8872487783060393E-2  
0.53424087420116118 0.17665427800640085 1.8005333362159884E-2 1.0000000000000002 0 0 0 0 0 0  
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5.2 Peer Median NFBK 137274 40841 24091 1043539 14803 5.23 1332776 0.10299855339531924  
3.0643559007665203E-2 1.8075805686777073E-2 0.78298153628216594 1.1106892681140717E-2  
5.419365294693182E-2 1 0 0 0 0 0 5.23 Peer Median METR 235599 167113 111458 725805 321011  
4.8499999999999996 1633866 0.14419725975079964 0.10228072559193961 6.8217344629241325E-2  
0.44422553624348632 0.19647327259395814 4.460586119057499E-2 1.0000000000000002 0 0 0 0 0 0  
4.8499999999999996 Peer Median OCFC 776858 NA 12879 477600 66924 4.58138176187882 1526500  
0.50891451031772028 NA 8.4369472649852596E-3 0.31287258434326892 4.38414674091058E-2 NA  
0.8740655093350802 0 1 0 0 0 1 4.58138176187882 Peer Median UVSP 158399 102192 84027 580400 543844 4.76  
1499993 0.10559982613252195 6.8128317932150351E-2 5.6018261418553289E-2 0.3869351390306488  
0.36256435863367364 2.0754096852451977E-2 1 0 0 0 0 0 4.76 Peer Median FLIC 535322 80116 1038 585520  
64030 4.1235303647709998 1273291 0.42042392508860899 6.2920416464107579E-2 8.1521034861630219E-4  
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Median TSC 100880 34309 46062 463439 908502 4 1734565 5.8158673788529111E-2 1.9779598919613853E-2  
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Median AROW 324976 104755 45139 259799 87549 4.3 1204734 0.26974917284645406 8.6952804519503893E-2  
3.7468021986596212E-2 0.21564843359612992 7.2670813640189458E-2 0.31751075341112645 1 0 0 0 0 0 4.3  
Peer Median BMTC 280687 183006 28718 587261 332843 5.13 1430919 0.19615855265042956  
0.12789403173764552 2.0069619594120982E-2 0.41040827607991787 0.23260785551103871  
1.2861664426847361E-2 0.9999999999999998 0 0 0 0 0 0 5.13 Peer Median CNND 292382 99176 46792 493750  
201741 4.5463871107212803 1461048 0.20011799749221107 6.7880042271027369E-2 3.2026326308239018E-2  
0.3379423537077495 0.13807965241388373 0.22395362780688929 1 0 0 0 0 0 4.5463871107212803 Peer Median  
ESBF 331072 80427 60836 122236 52825 4.72 689095 0.48044464115978203 0.11671395090662391  
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4.72 Peer Median CCNE 374987 NA NA 283654 263749 5.1832048801764703 982947 0.38149259319169804 NA  
NA 0.28857507068031135 0.2683247418222956 NA 0.93839240569430493 0 1 1 0 0 2 5.1832048801764703 Peer  
Median BDGE 79334 67606 52279 485818 205565 5.0899497373149298 900943 8.8056625113908424E-2

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7.503915342036066E-2 5.8026978399299399E-2 0.53923278165211341 0.22816648778002604  
1.1477973634292069E-2 1 0 0 0 0 0 5.0899497373149298 Peer Median PGC 532356 47583 9179 534371 106598  
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Median IBCA 59162 0 5942 993236 1157 5.53 1056191 5.6014489803454109E-2 0 5.6258763803137875E-3  
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688724 43402 5097 164186 11111 4.67 950978 0.72422705888043681 4.5639331298936464E-2  
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4.67 Peer Median FUNC 269303 77333 118356 285984 63844 4.88 841850 0.31989428045376256  
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49084 4.8836906445785697 582120 0.18457706314849173 0.16400570329141759 0.11399883185597472  
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4.78 786961 0.30015845766181554 0.12481050522198686 2.0787561264154132E-2 0.37680266239368915  
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40929 4.84 672755 0.27257322502248216 0.13805768816285274 3.6756322881286649E-2 0.3858967974968599  
6.0837897897451525E-2 0.10587806853906698 1 0 0 0 0 0 4.84 Peer Median BCBP 198160 56297 26412 620559  
54811 5.3744757035842303 955763 0.20733173391311444 5.890267775588718E-2 2.7634465866538043E-2  
0.64928125487176214 5.734789900843619E-2 -4.9803141573800198E-4 1.0000000000000002 0 0 0 0 0  
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NA 0.10917350046120215 0.51634550991268746 0.1424596606057543 NA 0.98462870067348152 0 1 0 0 0 1 5.28  
Peer Median FXCB 140439 NA 7281 400969 138527 4.6500000000000004 711610 0.19735388766318629 NA  
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3.5065053343741867E-2 1 0 0 0 0 0 5.4 Peer Median SHBI 194634 65278 104516 349773 56448 5.19 782188  
0.2488327614333127 8.345563982060579E-2 0.13362005042266054 0.4471725467534659  
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NA 700596 0.47787740723612465 7.5502857566985826E-2 2.0729493174382954E-2 0.33895854386836349  
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Peer Median OSHC 526528 59559 24485 84407 24482 4.47 723016 0.72823837923365453 8.2375770384057898E-2  
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4.6900000000000004 744897 0.22611985281186525 7.4984863679139535E-2 2.5812964745461454E-2  
0.49840313493006416 0.15583765272245692 1.8841531111012663E-2 1 0 0 0 0 0 4.6900000000000004 16 FISI  
117939 301429 60054 378459 257784 627749 1743414 6.7648303845214044E-2 0.17289582394084252  
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0.20372486570266274 7.503915342036066E-2 3.2026326308239018E-2 0.43141064617581321  
0.14308749528126347 1.9743944136223136E-2 0.90503243102456221 Peer Median 4.76 Weighted Peer Median  
0.22510228221549083 8.2913220397429196E-2 3.5386937760874378E-2 0.47667976459962341  
0.15810206394402693 2.1815731082555311E-2 1 FISI 6.7648303845214044E-2 0.17289582394084252  
3.4446207269185632E-2 0.21707924795831626 0.14786160946281263 0.36006880752362891 Over Total FISI  
Over Total Small Peer Median Old National Bancorp Anchor BanCorp Wisconsin Inc. Pro Forma Deposits (\$000)  
Deposits (\$000) Deposits (\$000) Noninterest-bearing Deposits \$2,388,854 0.27708664271443195  
Noninterest-bearing Deposits \$,295,367 0.16141014123052644 Noninterest-bearing Deposits \$2,684,221  
0.25683275316299758 IB Demand, Savings & MMDA 5,248,706 0.60880502706950501 IB Demand, Savings &  
MMDA 1,132,238 0.61873769069181317 IB Demand, Savings & MMDA 6,380,944 0.61054414494891085 Retail  
Time Deposits ,674,858 7.8% Retail Time Deposits ,335,011 0.18307452363933646 Retail Time Deposits 1,009,869  
9.7% Jumbo Time Deposits ,308,907 3.6% Jumbo Time Deposits 67,300 3.7% Jumbo Time Deposits ,376,207 3.6%  
Total \$8,621,325 100.0% Total \$1,829,916 100.0% Total \$10,451,241 100.0% Cost of Interest-Bearing Deposits  
2.3E-3 Cost of Interest-Bearing Deposits 2.8E-3 Cost of Interest-Bearing Deposits 2.3999999999999998E-3  
&#30562;&#29762; &#26444;&#13378; &#30563;&#13378;  
Loans Hold Co. Reg GAAP Deposits Loan Composition Deposit Composition #VALUE! #VALUE! #VALUE!  
#VALUE! #VALUE! Dom RE:Tot CI-end 1-4 Family (\$000) Dom RE:Rev 1-4 Fam (HE Lines) (\$000) Dom  
RE:Multifamily Loans (\$000) Dom RE:Constr & Land Dev (\$000) Dom RE:Comm RE(Nonfarm/NonRes) (\$000)  
DOM: Commercial & Industrial Loans (\$000) Farm Loans Other Loans Agriculture Loans DOM: Consumer Loans  
Less Unearned Income State & Political Loans Total Domestic Loans (\$000) Noninterest-bearing Deposits Total  
Transaction Accts MMDAs & Savings Deposits Retail Time Deposits Jumbo Time Dep Total Deposits (Incl Dom &  
For) Noninterest-bearing Deposits Total Transaction Accts NOW & Other Transaction Accts MMDAs & Savings  
Deposits Retail Time Deposits Jumbo Time Dep Time 100k - 250k Total CDs >100k Retail Calc Jumbo Calc Total  
Deposits (Incl Dom & For) 1-4 Family Home Equity Multifamily Construction & Development Commercial RE C&I  
Consumer & Other Check Noninterest-bearing Deposits IB Demand, Savings, & MMDA Retail Time Dep <100k  
Jumbo Time Dep >100k 131933 131166 209508 209505 209510 209503 209513 209516 209504 209524 209515  
209520 209526 209527 132287 132471 132474 132475 132476 132288 208661 206880 - 208662 206918 206921  
226725 206960 205658 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2  
2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2  
2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 1 Small Peers Centrix Bank &  
Trust 4050693 CXBT 724191 CXBT NA NA NA NA NA NA NA NA NA NA NA NA NA NA 159669 188536 271316  
138835 125504 724191 NA NA NA NA NA NA NA NA NA NA NA NA NA NA 0 0.22047912774392392  
0.41450805105282995 0.19171047417048817 0.17330234703275793 0.9999999999999999 Small Peers Northway  
Financial, Inc. 100665 NWYF 666124 NWYF 155874 25832 2196 37439 265789 86747 0 63487 0 7425 821 643968  
NA NA NA NA NA 666124 NA NA NA 103174 72963 NA NA 666192 0.24205240011926057  
4.0113794474259591E-2 3.410107334525939E-3 5.8137982011528526E-2 0.41273634714768437  
0.13470700407473662 0.11139218097793679 1.0025498161399324 NA #VALUE! NA NA #VALUE! Small Peers  
Evans Bancorp, Inc. EVBN 692414 EVBN 94925 48131 76864 27294 246198 99228 31 0 50 1226 0 594284 132820  
200556 379782 66102 45921 692414 NA NA NA 66102 45921 NA NA 692414 0.15973002806738865  
8.0989897086241588E-2 0.12933883463125376 4.6063834799523459E-2 0.41427667579810329  
0.16697067395386717 2.0629867201540004E-3 0.99943293105653197 0.19182165583018251  
0.64639218733301174 9.5466007330874306E-2 6.6320149505931417E-2 1 Small Peers Community National Bank  
4092760 CBNY 585239 CBNY NA NA NA NA NA NA NA NA NA NA NA NA NA NA 169896 228180 172422 76964  
107672 585239 NA NA NA NA NA NA NA NA NA NA NA NA NA NA 0 0.29030191084326235  
0.39420988690090708 0.13150866569042732 0.1839795365654032 1 Small Peers Oneida Financial Corp. 1012901  
ONFC 593688 ONFC 135519 26112 10881 11173 65315 50183 247 115 0 28169 0 327714 74678 NA NA NA NA

593688 NA NA NA NA NA NA NA NA NA 0.41352825939691318 7.9679232501510461E-2 3.3202731650158371E-2  
3.4847458454628118E-2 0.19930488169562485 0.15313047352264475 8.6306962778520291E-2 1  
0.12578660845427228 #VALUE! NA NA #VALUE! Small Peers Lyons Bancorp, Inc. LYBC 609179 LYBC 158450  
43852 9602 14529 88964 68235 28727 6104 25107 28148 0 471718 120500 198595 285025 65000 60559 609179  
NA NA NA 65000 60559 NA NA 609179 0.33589983846281041 9.2962320708558921E-2 2.0355381817102589E-2  
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Bank Corporation 1012892 SOBS NA SOBS 200045 15401 6758 16583 50515 66267 0 1284 0 37776 0 394629 NA  
NA NA NA NA NA NA NA NA NA 109671 79847 NA NA 576580 0.50691915698035372 3.9026528714311413E-2  
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529715 KTHN 123047 18663 32610 4458 169005 121063 5069 10812 5592 14857 0 505176 61721 80922 185449  
132078 131266 529715 NA NA NA 132078 131266 NA NA 529715 0.24357253709598239  
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NA NA NA NA NA NA NA NA NA NA NA NA 61018 132912 82744 104797 76539 396993 61542 33238 184477  
156935 24401 52138 76539 399051 NA NA NA NA NA NA NA NA 0 0.15370044308086037 0.38952575990004856  
0.26397694669679317 0.19279685032229787 1 Large Peers First Bancorp, Inc. FNLC 1027682 FNLC 375568  
95013 14256 23400 237450 77328 93 0 13187 15058 0 851353 88540 227562 230711 197888 371521 1027682 NA  
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Cambridge Bancorp CATC 1246979 CATC 422566 42810 74779 19688 197561 43684 0 9113 0 21723 0 831924  
352997 679987 434934 54033 78026 1246979 NA NA NA 54033 78026 NA NA 1246979 0.50793822512633369  
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CHMG 260089 35242 68678 20773 244255 136000 4014 811 737 165633 1246 934986 297523 386550 443453  
141563 83402 1054968 NA NA NA 141563 83402 NA NA 1055040 0.27817421865140229  
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0.14545672341617949 0.17935027904161133 1.0026652805496552 0.2820208764626036 0.50473568866543828  
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101852 HIFS 891772 HIFS NA 90179 120107 406551 160811 204303  
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0.10112338131271222 0.48945133958007203 0.18032748280950736 0.22909779629770838 1 Large Peers New  
Hampshire Thrift Bancshares, Inc. 1002737 NHTB 912432 NHTB 498023 68331 15654 18020 217763 55154 98  
42145 31 6452 0 921813 80267 NA NA NA NA NA 912432 NA NA NA NA NA NA NA NA NA NA 0.54026467407163925  
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NA NA NA NA NA NA 203904 NA NA 134105 77441 877968 203904 77795 588627 185992 25554 51887 77441  
877968 NA NA NA NA NA NA NA NA 0 0.23224536657372477 0.52680507717821157 0.15274474696116488  
8.8204809286898833E-2 1 Large Peers Centrix Bank & Trust 4050693 CXBT 724191 CXBT NA NA NA NA NA NA  
NA NA NA NA NA NA NA NA 159669 188536 271316 138835 125504 724191 NA NA NA NA NA NA NA NA NA NA NA  
NA NA NA NA NA NA NA NA 0 0.22047912774392392 0.41450805105282995 0.19171047417048817

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0.17330234703275793 0.9999999999999999 Large Peers Northway Financial, Inc. 100665 NWYF 666124 NWYF  
155874 25832 2196 37439 265789 86747 0 63487 0 7425 821 643968 NA NA NA NA NA 666124 NA NA NA  
103174 72963 NA NA 666192 0.24205240011926057 4.0113794474259591E-2 3.410107334525939E-3  
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4233 6094 456 3835 0 422225 90203 163809 238383 56276 33573 492040 NA NA NA 56276 33573 NA NA 492039  
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NA NA NA NA NA NA 61721 80922 185449 132078 131266 529715 61018 132912 82744 104797 76539 396993  
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252005 171647 854719 297523 386550 443453 141563 83402 1054968 90179 120107 406551 160811 204303  
891772 80267 NA NA NA NA 912432 203904 NA NA 134105 77441 877968 159669 188536 271316 138835  
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56276 33573 492040 GAAP Deposits GAAP Deposit Composition #VALUE! #VALUE! #VALUE! #VALUE!  
Noninterest-bearing Deposits Total Transaction Accts MMDAs & Savings Deposits Retail Time Deposits Jumbo  
Time Dep Total Deposits (Incl Dom & For) Int Cost: Total Deposits (%) Noninterest-bearing Deposits IB Demand,  
Savings, & MMDA Retail Time Dep <100k Jumbo Time Dep >100k Int. Cost 131166 132287 132471 132474  
132475 132476 132288 133831 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 2013Q2 TMP TMP  
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NA NA NA NA NA 0 NA ORIT ORIT NA 361131 587500 274428 196644 1419703 0.59348947274819197 NA NA  
0.19329958449055895 0.13851066032825177 0.33181024481881072 0.59348947274819197 NFBK NFBK 225085

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203904 NA NA 134105 77441 877968 0.16689238787754401 0.23224536657372477 0.52680507717821157  
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230559 2324236 0.28156961956815801 FISI Median 0.22020225140648367 0.51152593798564339  
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188536 271316 138835 125504 724191 NA NA NA NA NA 666124 132820 200556 379782 66102 45921 692414  
169896 228180 172422 76964 107672 585239 74678 NA NA NA NA 593688 120500 198595 285025 65000 60559  
609179 NA NA NA NA NA 61721 80922 185449 132078 131266 529715 61018 132912 82744 104797 76539  
396993 88540 227562 230711 197888 371521 1027682 352997 679987 434934 54033 78026 1246979 62492 183480  
247398 252005 171647 854719 297523 386550 443453 141563 83402 1054968 90179 120107 406551 160811  
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138835 125504 724191 NA NA NA NA NA 666124 132820 200556 379782 66102 45921 692414 90203 163809  
238383 56276 33573 492040



Source: SNL Financial, based on June 30, 2015 FDIC Summary of Deposits Deposit Market Share in Key WI Markets

Rank	Institution # of Branches	Total Deposits (\$000)	Deposit Market Share (%)
1	Bank of Montreal	26 2,581,084	16.39
2	U.S. Bancorp (MN)	14 1,644,234	10.44
3	Associated Banc-Corp (WI)	24 1,339,853	8.51
4	First Business Finl. Svcs. Inc (WI)	1 1,056,243	6.71
5	Anchor BanCorp Wisconsin Inc. (WI)	21 1,028,332	6.53
6	JPMorgan Chase & Co. (NY)	5 783,612	4.98
7	S.B.C.P. Bancorp Inc. (WI)	9 635,209	4.03
8	Park Bancorp. Inc. (WI)	13 631,278	4.01
9	Wells Fargo & Co. (CA)	6 414,534	2.63
10	Johnson Financial Group Inc. (WI)	3 387,908	2.46
Total For Institutions In Market 237 15,749,885			
Milwaukee-Waukesha-West Allis, WI			
Rank	Institution # of Branches	Total Deposits (\$000)	Deposit Market Share (%)
1	U.S. Bancorp (MN)	55 25,967,803	40.51
2	Bank of Montreal	73 8,805,041	13.74
3	JPMorgan Chase & Co. (NY)	29 6,122,919	9.55
4	Associated Banc-Corp (WI)	42 6,023,016	9.40
5	Wells Fargo & Co. (CA)	13 1,998,681	3.12
6	PNC Financial Services Group (PA)	32 1,212,835	1.89
7	North Shore Bank FSB (WI)	26 950,507	1.48
8	Waterstone Financial Inc. (WI)	13 919,537	1.43
9	Tri City Bankshares Corp. (WI)	31 870,477	1.36
10	Wintrust Financial Corp. (IL)	7 772,664	1.21
32	Anchor BanCorp Wisconsin Inc. (WI)	6 153,531	0.24
Total For Institutions In Market 551 64,097,978			
Oshkosh-Neenah, WI			
Rank	Institution # of Branches	Total Deposits (\$000)	Deposit Market Share (%)
1	Associated Banc-Corp (WI)	7 548,272	25.27
2	First Menasha Bancshares Inc. (WI)	3 312,557	14.40
3	West Pointe Bancshares Inc. (WI)	1 202,918	9.35
4	Choice Bancorp Inc. (WI)	2 194,351	8.96
5	U.S. Bancorp (MN)	3 188,636	8.69
6	JPMorgan Chase & Co. (NY)	5 181,515	8.37
7	Bank of Montreal	3 119,406	5.50
8	Anchor BanCorp Wisconsin Inc. (WI)	2 114,394	5.27
9	Bank First National Corp. (WI)	1 67,411	3.11
10	FirstMerit Corp. (OH)	3 47,657	2.20
Total For Institutions In Market 41 2,169,803			
Appleton, WI			
Rank	Institution # of Branches	Total Deposits (\$000)	Deposit Market Share (%)
1	Bank of Montreal	11 930,677	24.62
2	JPMorgan Chase & Co. (NY)	7 546,597	14.46
3	Associated Banc-Corp (WI)	4 295,258	7.81
4	American National Bancorp Inc (WI)	1 218,703	5.79
5	Wells Fargo & Co. (CA)	3 212,257	5.61
6	Calumet Bancorp. Inc. (WI)	4 210,579	5.57
7	East Wisconsin SB SA (WI)	6 189,164	5.00
8	County Bancorp Inc. (WI)	1 154,868	4.10
9	U.S. Bancorp (MN)	3 144,894	3.83
10	Independent Bancorp. Ltd. (WI)	1 136,922	3.62
14	Anchor BanCorp Wisconsin Inc. (WI)	3 73,144	1.93
Total For Institutions In Market 75 3,780,455			

Non-GAAP Reconciliations Deal Price to ABCW Tangible Book Value 9/30/2015 Total Shareholders' Equity \$359.9  
Deduct: Goodwill and Intangibles Assets - Tangible Common Shareholders' Equity \$359.9 Deal Value \$461.3 Price to  
Tangible Book Value 128.2%

Investor Contact Additional information can be found on the Investor Relations web pages at [www.oldnational.com](http://www.oldnational.com)  
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