

GORMAN RUPP CO  
Form 10-Q  
April 29, 2015

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**  
**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Quarterly Period Ended March 31, 2015**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 1-6747**

**The Gorman-Rupp Company**

**(Exact Name of Registrant as Specified in its Charter)**

**Ohio**  
**(State or Other Jurisdiction of**

**34-0253990**  
**(I.R.S. Employer**

**Incorporation or Organization)**

**Identification No.)**

**600 South Airport Road, Mansfield, Ohio**  
**(Address of Principal Executive Offices)**

**44903**  
**(Zip Code)**

**Registrant's telephone number, including area code (419) 755-1011**

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

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Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

There were 26,260,543 shares of common stock, without par value, outstanding at April 15, 2015.

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**The Gorman-Rupp Company and Subsidiaries**

**Three Months Ended March 31, 2015 and 2014**

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**PART I. FINANCIAL INFORMATION****ITEM 1 FINANCIAL STATEMENTS (UNAUDITED)****THE GORMAN-RUPP COMPANY AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

<i>(In thousands, except share and per share amounts)</i>	Three Months Ended March 31,	
	2015	2014
Net sales	\$ 99,233	\$ 110,064
Cost of products sold	75,318	82,510
Gross profit	23,915	27,554
Selling, general and administrative expenses	13,312	12,861
Operating income	10,603	14,693
Other income	331	173
Other expense	(21)	(34)
Income before income taxes	10,913	14,832
Income taxes	3,638	4,878
Net income	\$ 7,275	\$ 9,954
Earnings Per Share	\$ 0.28	\$ 0.38
Cash Dividends per Share	\$ 0.10	\$ 0.09
Average Shares Outstanding	26,260,543	26,253,043

*See notes to condensed consolidated financial statements.*

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**THE GORMAN-RUPP COMPANY AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)**

<i>(Dollars in thousands)</i>	Three Months Ended	
	March 31,	
	2015	2014
Net income	\$ 7,275	\$ 9,954
Cumulative translation adjustments	(2,836)	(356)
Pension and postretirement medical liability adjustments, net of tax	226	174
Other comprehensive loss	(2,610)	(182)
Total comprehensive income	\$ 4,665	\$ 9,772

*See notes to condensed consolidated financial statements.*

**THE GORMAN-RUPP COMPANY AND SUBSIDIARIES**

**CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)**

<i>(Dollars in thousands)</i>	March 31, 2015	December 31, 2014
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 27,301	\$ 24,491
Accounts receivable - net	71,593	70,734
Inventories	97,202	94,760
Deferred income taxes and other current assets	9,111	10,724
<b>Total current assets</b>	<b>205,207</b>	<b>200,709</b>
Property, plant and equipment	267,184	266,660
Less accumulated depreciation	135,177	132,696
Property, plant and equipment - net	132,007	133,964
Deferred income taxes and other	6,152	6,313
Goodwill and other intangible assets - net	39,448	39,918
<b>Total assets</b>	<b>\$ 382,814</b>	<b>\$ 380,904</b>
<b>Liabilities and shareholders equity</b>		
Current liabilities		
Accounts payable	\$ 20,361	\$ 17,908
Short-term debt	9,000	12,000
Payroll and related liabilities	9,958	11,355
Commissions payable	10,472	9,448
Deferred revenue	3,390	4,166
Accrued expenses	10,556	9,469
<b>Total current liabilities</b>	<b>63,737</b>	<b>64,346</b>
Pension benefits	4,871	4,496
Postretirement benefits	21,414	21,297
Deferred and other income taxes	8,786	8,798
<b>Total liabilities</b>	<b>98,808</b>	<b>98,937</b>
Shareholders equity		
Outstanding common shares: 26,260,543 at March 31, 2015 and December 31, 2014 (net of 788,253 treasury shares, respectively), at stated capital amounts	5,133	5,133
Additional paid-in capital	3,059	3,059
Retained earnings	295,750	291,101
Accumulated other comprehensive loss	(19,936)	(17,326)
<b>Total shareholders equity</b>	<b>284,006</b>	<b>281,967</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 382,814</b>	<b>\$ 380,904</b>

*See notes to condensed consolidated financial statements.*

**THE GORMAN-RUPP COMPANY AND SUBSIDIARIES**

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**

	Three Months Ended March 31	
<i>(Dollars in thousands)</i>	2015	2014
<b>Cash flows from operating activities:</b>		
Net income	\$ 7,275	\$ 9,954
Adjustments to reconcile net income attributable to net cash provided by (used for) operating activities:		
Depreciation and amortization	3,752	3,462
Pension expense	913	696
Contributions to pension plan		(1,200)
Changes in operating assets and liabilities:		
Accounts receivable - net	(860)	(12,528)
Inventories - net	(2,442)	1,014
Accounts payable	2,453	(920)
Commissions payable	1,024	103
Deferred revenue	(777)	(599)
Accrued expenses	(322)	169
Benefit obligations and other	(2,053)	(1,514)
<b>Net cash provided by (used for) by operating activities</b>	<b>8,963</b>	<b>(1,363)</b>
Cash flows used in investing activities, Capital additions - net:	(1,397)	(1,591)
<b>Cash flows used in financing activities:</b>		
Cash dividends	(2,626)	(2,692)
Payments to bank for borrowings	(3,000)	(3,837)
<b>Net cash used in financing activities</b>	<b>(5,626)</b>	<b>(6,529)</b>
Effect of exchange rate changes on cash	870	110
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>2,810</b>	<b>(9,373)</b>
<b>Cash and cash equivalents:</b>		
Beginning of period	24,491	31,123
<b>End of period</b>	<b>\$ 27,301</b>	<b>\$ 21,750</b>

*See notes to condensed consolidated financial statements.*



**PART I****ITEM 1. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)  
NOTE A - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles ( GAAP ) for interim financial information and in accordance with the instructions to Form 10-Q and, accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. The consolidated financial statements include the accounts of The Gorman-Rupp Company (the Company or Gorman-Rupp ) and its wholly-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated. In the opinion of management of the Company, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three months ended March 31, 2015 are not necessarily indicative of results that may be expected for the year ending December 31, 2015. For further information, refer to the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2014, from which related information herein has been derived.

**NOTE B - RECENTLY ISSUED ACCOUNTING STANDARDS**

In May 2014, the Financial Accounting Standards Board issued ASU 2014-09, *Revenue from Contracts with Customers*, which supersedes most current revenue recognition guidance, including industry-specific guidance, and requires entities to recognize revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods or services. ASU 2014-09 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2016, and is to be applied retrospectively, with early application not permitted. The Company currently does not expect the adoption of ASU 2014-09 to have a material impact on its consolidated financial statements.

**NOTE C - INVENTORIES**

Inventories are stated at the lower of cost or market. The costs for approximately 75% of inventories at March 31, 2015 and December 31, 2014 are determined using the last-in, first-out (LIFO) method, with the remainder determined using the first-in, first-out (FIFO) method, applied on a consistent basis. An actual valuation of inventory under the LIFO method is made at the end of each year based on the inventory levels and costs at that time. Interim LIFO calculations are based on management's estimate of expected year-end inventory levels and costs and are subject to the final year-end LIFO inventory valuation.

The major components of inventories are as follows (net of LIFO reserves of \$58.8 million and \$57.9 million at March 31, 2015 and December 31, 2014, respectively):

<i>(Dollars in thousands)</i>	March 31, 2015	December 31, 2014
Raw materials and in-process	\$ 14,870	\$ 16,217
Finished parts	40,253	42,414
Finished products	42,079	36,129
Total inventories	\$ 97,202	\$ 94,760

**NOTE D - PRODUCT WARRANTIES**

A liability is established for estimated future warranty and service claims based on historical claims experience and specific product failures. The Company expenses warranty costs directly to cost of products sold. Changes in the Company's product warranty liability are:

<i>(Dollars in thousands)</i>	March 31,	
	2015	2014
Balance at beginning of year	\$ 1,166	\$ 1,170
Provision	185	488
Claims	(280)	(486)
Balance at end of period	\$ 1,071	\$ 1,172

**PART I CONTINUED****ITEM 1. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)  
CONTINUED****NOTE E - PENSION AND OTHER POSTRETIREMENT BENEFITS**

The Company sponsors a defined benefit pension plan ( Plan ) covering certain domestic employees. Benefits are based on each covered employee's years of service and compensation. The Plan is funded in conformity with the funding requirements of applicable U.S. regulations. The Plan was closed to new participants effective January 1, 2008. Employees hired after this date, in eligible locations, participate in an enhanced 401(k) plan instead of the defined benefit pension plan. Employees hired prior to this date continue to accrue benefits. Additionally, the Company sponsors defined contribution pension plans made available to all domestic and Canadian employees.

The Company also sponsors a non-contributory defined benefit health care plan that provides health benefits to certain domestic and Canadian retirees and their spouses. The Company funds the cost of these benefits as incurred.

The following tables present the components of net periodic benefit cost:

<i>(Dollars in thousands)</i>	Pension Benefit		Post Retirement Benefit	
	Three Months Ended		Three Months Ended	
	March 31,		March 31,	
	2015	2014	2015	2014
Service cost	\$ 784	\$ 726	\$ 299	\$ 227
Interest cost	659	720	198	212
Expected return on plan assets	(1,067)	(1,208)		
Recognized actuarial loss (gain)	537	458	(163)	(197)
<b>Net periodic benefit cost</b>	<b>\$ 913</b>	<b>\$ 696</b>	<b>\$ 334</b>	<b>\$ 242</b>

**NOTE F ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)**

The reclassifications out of accumulated other comprehensive loss as reported in the Consolidated Statements of Income are:

<i>(Dollars in thousands)</i>	Three Months Ended March 31,	
	2015	2014
<b>Pension and other postretirement benefit:</b>		
Recognized actuarial loss (gain) (a)	\$ 355	\$ 261
Income tax	(129)	(87)
<b>Net of income tax</b>	<b>\$ 226</b>	<b>\$ 174</b>

- (a) The recognized actuarial loss is included in the computation of net periodic benefit cost. See Note D for additional details.

**PART I CONTINUED****ITEM 1. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)  
CONTINUED****NOTE F ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) CONTINUED**

The components of accumulated other comprehensive loss as reported in the Consolidated Balance Sheets are:

<i>(Dollars in thousands)</i>	Currency Translation Adjustments	Pension and Other Postretirement Benefit	Accumulated Other Comprehensive Income (loss)
Balance at January 1, 2015	\$ (4,338)	\$ (12,988)	\$ (17,326)
Reclassifications adjustments		355	355
Current period credit (charge)	(2,836)		(2,836)
Income tax expense		(129)	(129)
<b>Balance at March 31, 2015</b>	<b>\$ (7,174)</b>	<b>\$ (12,762)</b>	<b>\$ (19,936)</b>

<i>(Dollars in thousands)</i>	Currency Translation Adjustments	Pension and Other Postretirement Benefit	Accumulated Other Comprehensive Income (loss)
Balance at January 1, 2014	\$ (1,062)	\$ (7,399)	\$ (8,461)
Reclassification adjustments		120	120
Current period credit (charge)	(356)	141	(215)
Income tax expense		(87)	(87)
<b>Balance at March 31, 2014</b>	<b>\$ (1,418)</b>	<b>\$ (7,225)</b>	<b>\$ (8,643)</b>

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS  
OF OPERATIONS****Executive Overview**

The Gorman-Rupp Company is a leading designer, manufacturer and international marketer of pumps and pump systems for use in diverse water, wastewater, construction, dewatering, industrial, petroleum, original equipment, agriculture, fire protection, heating, ventilating and air conditioning (HVAC), military and other liquid-handling applications. The Company attributes its success to long-term product quality, applications and performance combined with timely delivery and service, and continually develops initiatives to improve performance in these key areas.

Gorman-Rupp actively pursues growth opportunities through organic growth, international business expansion and acquisitions.

We continually invest in training for our employees, in new product development and in modern manufacturing equipment, technology and facilities all designed to increase production efficiency and capacity and drive growth by delivering innovative solutions to our customers. We believe that the diversity of our markets is a major contributor to the stable financial growth we have produced over the past 80 plus years.

Net sales during the first quarter of 2015 were \$99.2 million compared to \$110.1 million during the first quarter of 2014. Gross profit was \$23.9 million for the first quarter of 2015, resulting in gross margin of 24.1% compared to 25.0% for the same period in 2014. Due to the extremely rapid decline in oil and natural gas production, combined with adverse winter conditions, net sales in January and February were particularly slower than the final month of the 2015 quarter.

Operating income was \$10.6 million, resulting in operating margin of 10.7% for the first quarter of 2015 compared to an operating margin of 13.3% for the same period in 2014. Net income was \$7.3 million during the first quarter of 2015 compared to \$10.0

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**PART I CONTINUED**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS CONTINUED**

million in the first quarter of 2014 and earnings per share were \$0.28 and \$0.38 for the respective periods. Both gross profit and operating income margin declines were due principally to the volume decreases from 2014 to 2015 and were not otherwise significantly impacted by any unusual cost increases other than increased health care expenses of 59 and 76 basis points, respectively.

The Company's backlog of orders was \$158.9 million at March 31, 2015 compared to \$171.7 million at March 31, 2014 and \$160.7 million at December 31, 2014. Approximately \$39.1 million of orders related to the Permanent Canal Closures and Pumps ( PCCP ) project remain in the March 31, 2015 backlog total and are expected to be shipped during the remainder of 2015 and the first two quarters of 2016. Encouragingly, incoming orders during the first quarter of 2015 were comparable to the same period last year and increased \$2.2 million compared to the fourth quarter of 2014 principally due to the beginning of the normal agricultural season, large volume pumps for wastewater and change orders for the PCCP project.

The Company places a strong emphasis on cash flow generation and having excellent liquidity and financial flexibility. This focus has afforded us the continuing ability to reinvest our cash resources and preserve a strong balance sheet to position us for future opportunities. Net capital expenditures for 2015, consisting primarily of machinery and equipment, a new operations facility in Ireland and other building improvements, are currently estimated to be in the range of \$13 to \$15 million and are expected to be financed through internally generated funds.

The Company is very proud to have been recognized for the fourth consecutive year as one of the 100 Most Trustworthy Companies in America by Forbes. To create this list, the year's public filings for more than 5,500 publicly-traded North American companies were reviewed and evaluated in depth by Forbes to identify the 100 U.S. companies that most consistently demonstrated transparent accounting practices and solid corporate governance.

On April 23, 2015, the Board of Directors authorized the payment of a quarterly dividend of \$0.10 per share, representing the 261st consecutive quarterly dividend to be paid by the Company. During 2014, the Company again paid increased dividends and thereby attained its forty-second consecutive year of increased dividends. These consecutive years place Gorman-Rupp in the top 50 of all U.S. public companies with respect to number of consecutive years of increased dividend payments.

The Company currently expects to continue its exceptional history of paying regular quarterly dividends and increased annual dividends. However, any future dividends will be reviewed individually and declared by our Board of Directors at its discretion, dependent on our assessment of the Company's financial condition and business outlook at the applicable time.

The company is pleased with Patterson Pump Company's performance on the PCCP project, for which shipments of the large flood control pumps for New Orleans began in 2014, and expect it to be an even larger contributor this year. When completed, this flood control project is anticipated to be one of the largest such projects in the world. Also, 2015 results will be the first full fiscal year that includes the operations of Bayou City Pump Company, which we acquired in June 2014 and adds market diversity for our petroleum handling products and services.

**Outlook**

The business environment in most of the markets we serve has improved since the economic downturn in 2008 and 2009 as the U.S. economy has steadily recovered from the recession. However, the recent economic impacts of the rapid decline in prices and related production of oil has negatively affected our construction, rental and industrial pumps markets, and indirectly impacted our other markets. Additionally, the strong U.S. dollar has worked against our export and international sales, and lower commodity prices combined with wet weather conditions in many parts of the country negatively impacted agricultural sales. Despite this, the company expects that fire and municipal pump sales will continue to improve gradually and our portion of the New Orleans PCCP flood control project will remain on schedule for the remainder of this year. Although the headwinds may well continue for some time, the company intends to remain focused on our long-term track record of solid organic growth combined with strategic acquisition opportunities.

Generally we believe that the Company is well positioned to grow organically at a reasonably comparable sales pace and operating margins over the long term by expanding our customer base, both domestically and globally, and through new product offerings. We expect that the increasing need for water and wastewater infrastructure rehabilitation within the United States, and similar needs internationally, including in emerging economies, along with increasing demand for pumps and pump systems for industrial and agricultural applications, will provide excellent growth opportunities for Gorman-Rupp in the future.



**PART I CONTINUED****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS CONTINUED****First Quarter 2015 Compared to First Quarter 2014****Net Sales**

<i>(Dollars in thousands)</i>	Three Months Ended			
	March 31,			
	2015	2014	\$ Change	% Change
Net sales	\$ 99,233	\$ 110,064	\$ (10,831)	(9.8)%

Sales decreased \$9.2 million in the water end markets due to lower sales in the construction market, including rental sales, of \$4.3 million due primarily to the decline in oil and gas production, which affected both domestic and international sales. Sales decreased in the agricultural market \$3.0 million primarily due to expected domestic low farm income in 2015 and unseasonably wet weather conditions in certain locations domestically. Sales in the municipal market decreased \$1.6 million driven by lower sales of large volume pumps for wastewater and water supply projects, partially offset by increased shipments related to the PCCP project of \$7.4 million. Also, sales in the fire protection market decreased \$1.5 million primarily due to lower domestic sales for slowing commercial building construction.

Sales decreased \$1.6 million in non-water markets primarily due to lower sales in the OEM market of \$3.6 million related to power generation equipment. This decrease was partially offset by increased sales in the petroleum market of \$1.4 million for mid-stream transmission of refined petrochemical products and the contribution from the mid-2014 acquisition of Bayou City Pump Company.

Domestic sales decreased 9.3% or \$6.6 million principally due to lower sales in the construction, municipal and OEM markets. International sales decreased 10.9% or \$4.2 million principally due to lower sales in the construction and municipal markets. Of the total decrease in net sales in the first quarter of 2015 of \$10.8 million, \$2.2 million or 20.4% of the decrease was due to negative currency translation.

**Cost of Products Sold and Gross Profit**

<i>(Dollars in thousands)</i>	Three Months Ended			
	March 31,			
	2015	2014	\$ Change	% Change
Cost of products sold	\$ 75,318	\$ 82,510	\$ (7,192)	(8.7)%
<i>% of Net sales</i>	75.9%	75.0%		
Gross Margin	24.1%	25.0%		

The decrease in gross margin was principally due to the volume decreases from 2014 to 2015 and were not otherwise significantly impacted by any unusual cost increases. Cost of material was lower as a percent of net sales due to product mix. However, labor and overhead increased as a percent of net sales due to the lower volume and increased

health care expenses of approximately 59 basis points.

**Selling, General and Administrative Expenses (SG&A)**

<i>(Dollars in thousands)</i>	Three Months Ended		\$ Change	% Change
	2015	2014		
Selling, general and administrative expenses	\$ 13,312	\$ 12,861	\$ 451	3.5%
<i>% of Net sales</i>	<i>13.4%</i>	<i>11.7%</i>		

**PART I CONTINUED****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS CONTINUED**

The increase in SG&A expenses as a percent of net sales is principally due to volume decreases from 2014 to 2015 and was not otherwise significantly impacted by any unusual cost increases, other than increased health care expenses of approximately 17 basis points.

**Net Income**

<i>(Dollars in thousands)</i>	Three Months Ended March 31,		\$ Change	% Change
	2015	2014		
Income before income taxes	\$ 10,913	\$ 14,832	\$ (3,919)	(26.4)%
<i>% of Net sales</i>	<i>11.0%</i>	<i>13.5%</i>		
Income taxes	\$ 3,638	\$ 4,878	\$ (1,240)	(25.4)%
<i>Effective tax rate</i>	<i>33.3%</i>	<i>32.9%</i>		
Net income	\$ 7,275	\$ 9,954	\$ (2,679)	(26.9)%
<i>% of Net sales</i>	<i>7.3%</i>	<i>9.0%</i>		
Earnings Per Share	\$ 0.28	\$ 0.38	\$ (0.10)	(26.3)%

The decreases in net income and earnings per share were primarily due to the volume decreases from 2014 to 2015 related to substantial global economic uncertainty, including the significant drop in the price of oil beginning in the second half of 2014 and continuing weakness in foreign currency exchange rates relative to the U.S. dollar, which is an additional negative influence on global capital goods investment. The difference in the effective tax rate between the two periods is primarily due to the federal research and development tax credit that has not been extended for 2015.

**Liquidity and Capital Resources**

	Three Months Ended March 31,	
	2015	2014
Net cash provided by (used for) operating activities	\$ 8,963	\$ (1,363)
Net cash used for investing activities	(1,397)	(1,591)
Net cash used for financing activities	(5,626)	(6,529)

Cash and cash equivalents and short-term investments totaled \$27.6 million, and there was \$9.0 million in outstanding bank debt at March 31, 2015. In addition, the Company had \$24.3 million available in bank lines of credit after deducting \$5.7 million in outstanding letters of credit primarily related to customer orders. At March 31, 2015 the Company was in compliance with its nominal restrictive covenants, including limits on additional borrowings and

maintenance of certain operating and financial ratios. Working capital rose \$5.1 million from December 31, 2014 to a record \$141.5 million at March 31, 2015 principally due to work in-process inventory for the PCCP project.

The primary drivers of operating cash flows during the first three months of 2015 were business operations. Also, accounts payable and commissions payable increased driven by timing and product mix, respectively. During this same period in 2014 operating cash flows were primarily driven by increased accounts receivable due to record sales during the period.

During the first three months of 2015, investing activities of \$1.4 million primarily consisted of capital expenditures for machinery and equipment and building improvements. Net capital expenditures for 2015, consisting primarily of machinery and equipment, a new operations facility in Ireland and other building improvements, are currently estimated to be in the range of \$13 to \$15 million and are expected to be financed through internally generated funds. During the first three months of 2014, investing activities of \$ 1.6 million consisted primarily of capital expenditures for machinery and equipment.

**PART I CONTINUED**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS CONTINUED**

Net cash used for financing activities for the first three months of 2015 consisted of dividend payments of \$2.6 million and re-payment of \$3.0 million in short-term debt. The ratio of current assets to current liabilities was 3.2 to 1 at March 31, 2015 and 3.1 to 1 at December 31, 2014.

**Critical Accounting Policies**

Our critical accounting policies are described in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, and in the notes to our Consolidated Financial Statements for the year ended December 31, 2014 contained in our Fiscal 2014 Annual Report on Form 10-K. Any new accounting policies or updates to existing accounting policies as a result of new accounting pronouncements have been discussed in the notes to our Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q. The application of our critical accounting policies may require management to make judgments and estimates about the amounts reflected in the Consolidated Financial Statements. Management uses historical experience and all available information to make these estimates and judgments, and different amounts could be reported using different assumptions and estimates.

**Safe Harbor Statement**

In connection with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, The Gorman-Rupp Company provides the following cautionary statement: This quarterly report on Form 10-Q contains various forward-looking statements based on assumptions concerning The Gorman-Rupp Company's operations, future results and prospects. These forward-looking statements are based on current expectations about important economic, political, and technological factors, among others, and are subject to risks and uncertainties, which could cause the actual results or events to differ materially from those set forth in or implied by the forward-looking statements and related assumptions.

Such factors include, but are not limited to: (1) continuation of the current and projected future business environment, including interest rates, changes in foreign exchange rates, commodity pricing and capital and consumer spending and volatility in domestic oil production activity; (2) competitive factors and competitor responses to initiatives of The Gorman-Rupp Company; (3) successful development and market introductions of anticipated new products; (4) stability of government laws and regulations, including taxes; (5) stable governments and business conditions in emerging economies; (6) successful penetration of emerging economies; (7) unforeseen delays or disruptions in the New Orleans flood control project, including any further revisions to the timing of shipments for the project; (8) continuation of the favorable environment to make acquisitions, domestic and foreign, including regulatory requirements and market values of potential candidates and our ability to successfully integrate and realize the anticipated benefits of completed acquisitions; and (9) risks described from time to time in our reports filed with the Securities and Exchange Commission. Except to the extent required by law, we do not undertake and specifically decline any obligation to review or update any forward-looking statements or to publicly announce the results of any revisions to any of such statements to reflect future events or developments or otherwise.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The Company's foreign operations do not involve material risks due to their relative size, both individually and collectively. Approximately 90% of the Company's sales are domiciled within or originated from the United States. The Company is not exposed to material market risks as a result of its diversified export sales. Export sales generally are denominated in U.S. Dollars and made on open account or under letters of credit.

#### **ITEM 4. CONTROLS AND PROCEDURES**

##### **Evaluation of Disclosure Controls and Procedures**

The Company maintains a set of disclosure controls and procedures designed to ensure that information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. The Company's

**PART I CONTINUED**

**ITEM 4. CONTROLS AND PROCEDURES CONTINUED**

Disclosure controls and procedures are also designed to ensure that information required to be disclosed in Company reports filed under the Securities Exchange Act of 1934 is accumulated and communicated to the Company's Management, including the principal executive officer and the principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

An evaluation was carried out under the supervision and with the participation of the Company's Management, including the principal executive officer and the principal financial officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the period covered by this report on Form 10-Q. Based on that evaluation, the principal executive officer and the principal financial officer have concluded that the Company's disclosure controls and procedures were effective as of March 31, 2015.

**Changes in Internal Control Over Financial Reporting**

There have been no changes in the Company's internal control over financial reporting that occurred during the first recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

There are no material changes from the legal proceedings previously reported in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

**ITEM 1A. RISK FACTORS**

There are no material changes from the risk factors previously reported in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

**ITEM 6. EXHIBITS**

Exhibit (3)(ii) (4)	Regulations, as amended
Exhibit 31.1	Certification of Jeffrey S. Gorman, Chief Executive Officer, Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Exhibit 31.2	Certification of Wayne L. Knabel, Chief Financial Officer, Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Exhibit 32	Certification pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of The Sarbanes-Oxley Act of 2002.
Exhibit 101	Financial statements from the Quarterly Report on Form 10-Q of The Gorman-Rupp Company for the quarter ended March 31, 2015, formatted in eXtensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Statements of Income, (ii) the Condensed Consolidated Statements of Comprehensive Income, (iii) the Condensed Consolidated Balance Sheets, (iv) the Condensed Consolidated Statements of Cash Flows and (v) the Notes to Condensed Consolidated Financial Statements.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

The Gorman-Rupp Company  
(Registrant)

Date: April 29, 2015

By: /s/ Wayne L. Knabel  
Wayne L. Knabel  
Chief Financial Officer