

CANON INC
Form 6-K
November 13, 2014

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Issuer

**Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934**

For the month of **November**

2014

CANON INC.

(Translation of registrant's name into English)

30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan

(Address of principal executive offices)

[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F Form 40-F

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No

[If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-.....

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CANON INC.
(Registrant)

Date . **November 13, 2014**

By /s/ . Shinichi Aoyama . . .
(Signature)*

Shinichi Aoyama
General Manager
Consolidated Accounting Div.
Canon Inc.

*Print the name and title of the signing officer under his signature.

The following materials are included.

1. Quarterly Report filed with the Japanese government pursuant to the Financial Instruments and Exchange Law of Japan For the third quarter ended September 30, 2014

[English summary with full translation of consolidated financial information]

**Quarterly Report filed with the Japanese government
pursuant to
the Financial Instruments and Exchange Law of Japan**

For the third quarter ended

September 30, 2014

CANON INC.

Tokyo, Japan

CONTENTS

| | Page |
|---|------|
| I Corporate Information | |
| (1) Consolidated Financial Summary | 2 |
| (2) Description of Business | 2 |
| II The Business | |
| (1) Risk Factors | 3 |
| (2) Significant Business Contracts Entered into in the Third Quarter of Fiscal 2014 | 3 |
| (3) Operating Results | 3 |
| III Company Information | |
| (1) Shares | 7 |
| (2) Directors and Executive Officers | 9 |
| IV Financial Statements | |
| (1) Consolidated Financial Statements | 10 |
| (2) Other Information | 42 |

Disclaimer Regarding Forward-Looking Statements

This quarterly report includes forward-looking statements (within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934) concerning Canon Inc. (the Company) and its subsidiaries (collectively Canon). To the extent that statements in this quarterly report do not relate to historical or current facts, they constitute forward-looking statements. These forward-looking statements are based on the current assumptions and beliefs of Canon in light of the information currently available to them, and involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors may cause Canon's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. Canon undertakes no obligation to publicly update any forward-looking statements after the date of this quarterly report. Investors are advised to consult any further disclosures by Canon in its subsequent filings with the U.S. Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934 and its other filings.

The risks, uncertainties and other factors referred to above include, but are not limited to, foreign currency exchange rate fluctuations; the uncertainty of Canon's ability to implement its plans to localize production and other measures to reduce the impact of foreign currency exchange rate fluctuations; uncertainty as to economic conditions in Canon's major markets; uncertainty of continued demand for Canon's high-value-added products; Canon's ability to continue to develop products and to market products that incorporate new technology on a timely basis, are competitively priced, and achieve market acceptance; the possibility of losses resulting from foreign currency transactions designed to reduce financial risks from changes in foreign currency exchange rates; disasters, outages or similar events; and inventory risk due to disruptions in supply chains and shifts in market demand.

I. Corporate Information

(1) Consolidated Financial Summary

Millions of yen (except per share amounts)

| | Nine months | Nine months | Three months | Three months | Year ended |
|--|----------------|---------------|-----------------|-----------------|--------------|
| | ended | ended | ended | ended | Year ended |
| | September 30, | September 30, | September 30, | September 30, | December 31, |
| | 2014 | 2013 | 2014 | 2013 | 2013 |
| Net sales | 2,667,316 | 2,696,682 | 872,208 | 913,149 | 3,731,380 |
| Income before income taxes | 276,330 | 247,179 | 80,164 | 88,056 | 347,604 |
| Net income attributable to Canon Inc. | 186,707 | 166,231 | 58,249 | 58,822 | 230,483 |
| Comprehensive income | 230,984 | 324,644 | 135,998 | 71,476 | 532,429 |
| Canon Inc. stockholders' equity | - | - | 2,888,720 | 2,709,442 | 2,910,262 |
| Total equity | - | - | 3,047,703 | 2,868,576 | 3,066,777 |
| Total assets | - | - | 4,172,718 | 4,045,159 | 4,242,710 |
| Net income attributable to Canon Inc. stockholders per share: | | | | | |
| Basic (yen) | 167.10 | 144.40 | 52.67 | 51.20 | 200.78 |
| Diluted (yen) | 167.10 | 144.39 | 52.67 | 51.20 | 200.78 |
| Canon Inc. stockholders' equity to total assets (%) | - | - | 69.2 | 67.0 | 68.6 |
| Cash flows from operating activities | 398,550 | 343,326 | - | - | 507,642 |
| Cash flows from investing activities | (231,390) | (207,609) | - | - | (250,212) |
| Cash flows from financing activities | (250,701) | (212,067) | - | - | (222,181) |
| Cash and cash equivalents at end of period | - | - | 707,326 | 640,521 | 788,909 |

Notes:

1. Canon's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.
2. Consumption tax is excluded from the stated amount of net sales.

Edgar Filing: CANON INC - Form 6-K

(2) Description of Business

Canon prepares quarterly consolidated financial statements in accordance with U.S. generally accepted accounting principles (U.S. GAAP). Financial information presented in sections II. The Business is also in conformity with U.S.GAAP.

Canon (consisting of the Company, 261 consolidated subsidiaries and 9 affiliates accounted for using the equity method, collectively, the Group) is engaged in the development, manufacture, sale and service primarily in the fields of office, imaging system, industry and others. No material change in Canon s business has occurred during the nine months ended September 30, 2014.

No additions or removals of significant group entities have occurred during the nine months ended September 30, 2014.

II. The Business

(1) Risk Factors

No material changes are recognized pursuant to the risk factors of Canon's business indicated in the Annual Securities Report (Yukashoken houkokusho) of the previous fiscal year.

(2) Significant Business Contracts Entered into in the Third Quarter of Fiscal 2014

No material contracts were entered into during the three months ended September 30, 2014.

(3) Operating Results

Looking back at the global economy in the third quarter of 2014, the U.S. economy, buoyed by strong consumer spending, recovered steadily. In Europe, the economy remained sluggish, with deteriorating conditions in Russia potentially having a negative effect on the recovery in neighboring euro area countries. The pace of economic expansion in China was modest while other emerging countries in Southeast Asia and South America faced slowdowns in market growth due to economic stagnation. As for Japan, with the economy yet to recover from the decline following the rush in demand leading up to the hike in the country's consumption tax, growth fell short of the rate recorded in the same period of the previous year. As global growth projections get revised downward with each passing quarter, the outlook for the global economy grows increasingly uncertain.

Looking at the markets in which Canon operates amid these conditions, demand for office multifunction devices (MFDs) and laser printers maintained steady growth. Demand for interchangeable-lens digital cameras remained sluggish due to the delayed economic recovery in Europe and the still depressed demand in Japan following the rush in demand prior to the consumption tax increase, while in China demand showed hearty signs of recovery. As for digital compact cameras, demand continued to shrink in both developed countries and emerging markets. Looking at the market for inkjet printers, demand decreased slightly from the previous year. In the industry and others sector, a rebound in capital investment for both image sensors and memory devices led to a pickup in demand for semiconductor lithography equipment, while demand for lithography equipment used in the production of flat panel displays (FPDs) for tablets and TV screens increased, fueling continued customer investment.

The average values of the yen during the third quarter and first nine months of the year were ¥104.22 and ¥103.01 to the U.S. dollar, respectively, year-on-year depreciations of approximately ¥5 and ¥6, and ¥137.78 and ¥139.53 to the euro, respectively, year-on-year depreciations of approximately ¥7 and ¥12.

Third-quarter results

During the third quarter, although MFDs enjoyed hearty demand and industrial equipment sales increased, the delayed recovery in demand for interchangeable-lens digital cameras and the continued shrinking of the market for digital compact cameras led to reduced net sales. As a result, third-quarter net sales decreased 4.5% year on year to ¥872.2 billion. The gross profit ratio for the third quarter rose 0.5 points year on year to 49.5% thanks to a production shift to highly profitable high-added-value products and ongoing cost-cutting activities at production sites along with the depreciation of the yen. Despite an increase in foreign-currency-denominated operating expenses due to the depreciation of the yen, Group-wide efforts to thoroughly reduce spending contributed to limiting the increase in operating expenses to just ¥359.6 billion, an increase of 0.9% year on year. As a result, third-quarter operating profit decreased by 20.7% year on year to ¥71.8 billion. Other income for the quarter increased by ¥10.9 billion due to foreign currency exchange gains while income before income taxes decreased by 9.0% to ¥80.2 billion. Net income attributable to Canon Inc. decreased by 1.0% to ¥58.2 billion.

(3) Operating Results (continued)

Basic net income attributable to Canon Inc. stockholders per share for the third quarter was ¥52.67, an increase of ¥1.47 compared with the corresponding quarter of the previous year.

Nine-month results

During the first nine-months, although MFDs enjoyed hearty demand and industrial equipment sales increased significantly compared with those during the severe market conditions faced in the corresponding period of the previous year, the delayed recovery in demand for interchangeable-lens digital cameras and the continued shrinking of the market for digital compact cameras led to reduced net sales. As a result, net sales for the nine months ended September 30, 2014, totaled ¥2,667.3 billion, a year-on-year decline of 1.1%. The gross profit ratio for the first nine months of the year rose 1.9 points year on year to 50.5% thanks to a shift in production to highly profitable high-added-value products and improved factory utilization through optimized production along with the depreciation of the yen. Despite an increase in foreign-currency-denominated operating expenses due to the depreciation of the yen, Group-wide efforts to thoroughly reduce spending contributed to limiting the increase in operating expenses to just ¥1,081.4 billion, an increase of 1.4% year on year. As a result, operating profit for the first nine months increased by 8.7% year on year to ¥265.0 billion. Other income for the nine-month period increased by ¥7.9 billion due to foreign currency exchange gains while income before income taxes increased by 11.8% to ¥276.3 billion. Net income attributable to Canon Inc. increased by 12.3% to ¥186.7 billion.

Basic net income attributable to Canon Inc. stockholders per share for the first nine months was ¥167.10 a year-on-year increase of ¥22.70.

Looking at Canon's performance for the first nine months by business unit, within the Office Business Unit, although sales of color office MFDs increased significantly from the year-ago period, led by healthy growth of the imageRUNNER ADVANCE C5200 series along with well-received new models, total sales volume remained at the same level as the previous year due to sluggish demand for monochrome models. As for high-speed continuous-feed printers, the Océ ColorStream 3000 series enjoyed solid sales. Among laser printers, although color multifunction models recorded sales growth, total sales volume decreased slightly from the year-ago period owing to the decrease in demand for monochrome models. As a result, in addition to the positive effects of favorable currency exchange rates, sales for the business unit totaled ¥1,513.9 billion, a year-on-year increase of 2.4%, while operating profit totaled ¥218.5 billion, increasing 7.4%.

Within the Imaging System Business Unit, although sales volume of interchangeable-lens digital cameras declined owing to the shrinking market in Japan and other regional markets due to the delayed economic recovery, the advanced-amateur-model EOS 70D realized healthy growth, enabling Canon to maintain the top share in such major markets as Europe, the U.S. and Japan. As for digital compact cameras, despite a decline in total sales volume, sales of high-added-value models featuring high image quality and high-magnification zoom capabilities recorded solid growth, enabling the maintaining of a high market share. Looking at inkjet printers, amid the market contraction due to the delay in economic recovery, sales volume decreased from the previous year while sales of consumable supplies increased from the year-ago period. As a result, sales for the first nine months of the year totaled ¥941.0 billion, decreasing 8.9% year on year, while operating profit totaled ¥136.3 billion, a decrease of 3.8% year on year.

(3) Operating Results (continued)

In the Industry and Others Business Unit, ongoing investment by memory device manufacturers in response to the healthy growth in demand for smartphones and tablets led to increased sales of semiconductor lithography equipment for the first nine months while a recovery in investment for panels used for tablets and TV screens boosted unit sales of FPD lithography equipment. Consequently, sales for the first nine months of the year totaled ¥282.1 billion, an increase of 10.1% year on year, while operating profit recorded a loss of ¥15.1 billion owing to investment into next-generation technologies, an improvement of ¥6.4 billion from the year-ago period.

First nine-month results by major geographic area are summarized as follows:

Japan

The Japanese economy has not recovered fully from the decline following the rush in demand leading up to the hike in the country's consumption tax. Net sales in Japan for the first nine months decreased by 3.3% from the year-ago period to ¥1,884.2 billion. On the other hand, operating profit increased by 6.5% year on year to ¥252.4 billion over the same period owing to cost savings.

Americas

Net sales for the first nine months decreased by 6.0% from the year-ago period to ¥730.5 billion owing to the delayed recovery in the interchangeable-lens digital camera market and the contraction of the digital compact camera market. Operating profit for the nine months totaled ¥15.5 billion, a decrease of 24.8% year on year.

Europe

Amid the increasing economic uncertainty, laser printer sales remained sluggish and the recovery in demand for interchangeable-lens digital cameras has been delayed. As a result, net sales for the first nine months decreased by 3.2% compared with the same period of the previous year to ¥817.9 billion. Operating profit on the other hand, realizing a turnaround, totaled ¥3.2 billion for the first nine months owing to efforts to curtail spending.

Asia and Oceania

While there have been some signs of demand recovery for interchangeable-lens digital cameras in China, a turnaround in demand for digital compact cameras and inkjet printers has been delayed. As a consequence, net sales decreased by 5.9% to ¥1,161.8 billion for the first nine months. Operating profit for the first nine months, however, increased by 4.4% to ¥56.0 billion thanks to increasing the ratio of highly profitable high-added-value products.

(3) Operating Results (continued)

Cash Flows

During the first nine months of 2014, cash flow from operating activities totaled ¥398.6 billion, an increase of ¥55.2 billion compared with the previous year owing to the increase in profit as well as an improvement in working capital. Although capital investment was focused on new products, cash flow from investing activities increased ¥23.8 billion year on year to ¥231.4 billion as a result of an outlay for the acquisition of Milestone Systems aimed at enhancing the network camera business and several other companies. Accordingly, free cash flow totaled ¥167.2 billion, an increase of ¥31.4 billion compared with the corresponding year-ago period.

Cash flow from financing activities recorded an outlay of ¥250.7 billion, mainly arising from the dividend payout and the repurchasing of treasury stock.

Owing to these factors, as well as the impact of foreign currency translation adjustments, cash and cash equivalents decreased by ¥81.6 billion to ¥707.3 billion from the end of the previous year.

Management Issues to be Addressed

No material changes or issues with respect to business operations and finances have occurred during the nine months ended September 30, 2014.

Research and Development Expenditures

Canon's research and development expenditures for the nine months ended September 30, 2014 totaled ¥226.8 billion.

Property, Plant and Equipment

(1) Major Property, Plant and Equipment

There were no significant changes to the status of existing major property, plant and equipment during the first nine months of 2014.

(2) Prospect of Capital Investment in the First Nine Months of Fiscal 2014

There were no significant new constructions of property, plant and equipment that were in progress as of December 31, 2013 and completed during the first nine months of 2014.

There were no significant changes in the plans relevant to the retirement of property, plant and equipment during the first nine months of 2014. Moreover, there were no significant additional plans for new construction or retirement of property, plant and equipment during the first nine months of 2014.

III. Company Information

(1) **Shares**

Total number of authorized shares is 3,000,000,000 shares. The common stock of Canon is listed on the Tokyo, Nagoya, Fukuoka, Sapporo and New York Stock Exchanges. Total issued shares are as follows:

| | |
|---------------------------------|-----------------------------|
| | As of September 30, 2014 |
| Total number of issued shares | 1,333,763,464 |
| <u>Stock Acquisition Rights</u> | |

Not applicable.

Exercise status of bonds with share subscription rights containing an adjustable exercise price clause

Not applicable.

Rights Plan

Not applicable.

Change in Issued Shares, Common Stock and Additional Paid in Capital

| | | |
|--|-------------------------|--------------------------|
| | Change during this term | As of September 30, 2014 |
| Issued Shares (Number of shares) | - | 1,333,763,464 |
| Common Stock (millions of yen) | - | 174,762 |
| Additional Paid-in Capital (millions of yen) | - | 306,288 |

Major Shareholders

Not applicable.

(1) Shares (continued)**Voting Rights**

| Classification | As of September 30, 2014 | |
|---|------------------------------|------------------------------------|
| | Number of shares (shares) | Number of voting rights (units) |
| Shares without voting rights | - | - |
| Shares with restricted voting rights (Treasury stock, etc.) | - | - |
| Shares with restricted voting rights (Others) | - | - |
| Shares with full voting rights (Treasury stock, etc.) | (treasury stock) 227,841,800 | - |
| Shares with full voting rights (Others) | 1,104,277,200 | 11,042,772 |
| Fractional unit shares (Note) | 1,644,464 | - |
| Total number of issued shares | 1,333,763,464 | - |
| Total voting rights held by all shareholders | - | 11,042,772 |

Note:

In Fractional unit shares under Number of shares, 88 shares of treasury stock are included.

Treasury Stock, etc.

| | Number of shares owned (Number of shares) | Number of shares owned / Number of shares issued |
|------------|--|--|
| Canon Inc. | 227,841,800 | 17.08% |
| Total | 227,841,800 | 17.08% |

(2) Directors and Executive Officers

There were no changes in members of directors between the filing date of the Annual Securities Report (Yukashoken Houkokusho) for the fiscal year ended December 31, 2013 and the end of this quarter.

Change in functions of director is below:

Yoroku Adachi (Senior Managing Director: Chairman & CEO of Canon U.S.A., Inc.)

There were no changes in members of executive officers between the filing date of the Annual Securities Report (Yukashoken Houkokusho) for the fiscal year ended December 31, 2013 and the end of this quarter.

Changes in functions of executive officers are below:

Yuichi Ishizuka (Senior Executive Officer: President & COO of Canon U.S.A., Inc.)

Masaaki Nakamura (Executive Officer: Deputy Group Executive of Human Resources)

Nobuyuki Tainaka (Executive Officer: Senior General Manager of Corporate Legal Center)

Yoichi Iwabuchi (Executive Officer: Group Executive of Digital Platform Technology Development Group)

IV. Financial Statements (Unaudited)

(1) Consolidated Financial Statements

Index of Consolidated Financial Statements of Canon Inc. and Subsidiaries:

| | Page |
|--|------|
| Consolidated Balance Sheets as of September 30, 2014 and December 31, 2013 | 11 |
| Consolidated Statements of Income and Consolidated Statements of Comprehensive Income for the nine months ended September 30, 2014 and 2013 | 13 |
| Consolidated Statements of Income and Consolidated Statements of Comprehensive Income for the three months ended September 30, 2014 and 2013 | 14 |
| Consolidated Statements of Cash Flows for the nine months ended September 30, 2014 and 2013 | 15 |
| Notes to Consolidated Financial Statements | 16 |

CANON INC. AND SUBSIDIARIES

Consolidated Balance Sheets

| | Millions of yen | |
|---|--------------------|-------------------|
| | September 30, 2014 | December 31, 2013 |
| <u>Assets</u> | | |
| Current assets: | | |
| Cash and cash equivalents (Note 15) | 707,326 | 788,909 |
| Short-term investments (Note 2) | 84,483 | 47,914 |
| Trade receivables, net (Note 3) | 531,571 | 608,741 |
| Inventories (Note 4) | 568,800 | 553,773 |
| Prepaid expenses and other current assets (Notes 11 and 15) | 300,505 | 286,605 |
| Total current assets | 2,192,685 | 2,285,942 |
| Noncurrent receivables (Note 12) | 30,071 | 19,276 |
| Investments (Note 2) | 61,608 | 70,358 |
| Property, plant and equipment, net (Note 5) | 1,247,839 | 1,278,730 |
| Intangible assets, net | 144,015 | 145,075 |
| Other assets (Note 15) | 496,500 | 443,329 |
| Total assets | 4,172,718 | 4,242,710 |

CANON INC. AND SUBSIDIARIES

Consolidated Balance Sheets (continued)

| | Millions of yen | |
|--|--------------------|-------------------|
| | September 30, 2014 | December 31, 2013 |
| <u>Liabilities and equity</u> | | |
| Current liabilities: | | |
| Short-term loans and current portion of long-term debt | 1,333 | 1,299 |
| Trade payables (Note 6) | 306,060 | 307,157 |
| Accrued income taxes | 42,399 | 53,196 |
| Accrued expenses (Note 12) | 316,061 | 315,536 |
| Other current liabilities (Note 11) | 156,613 | 171,119 |
| Total current liabilities | 822,466 | 848,307 |
| Long-term debt, excluding current installments | 1,365 | 1,448 |
| Accrued pension and severance cost | 206,352 | 229,664 |
| Other noncurrent liabilities | 94,832 | 96,514 |
| Total liabilities | 1,125,015 | 1,175,933 |
| Commitments and contingent liabilities (Note 12) | | |
| Equity: | | |
| Canon Inc. stockholders' equity (Note 8): | | |
| Common stock | 174,762 | 174,762 |
| (Number of authorized shares) | (3,000,000,000) | (3,000,000,000) |
| (Number of issued shares) | (1,333,763,464) | (1,333,763,464) |
| Additional paid-in capital | 401,631 | 402,029 |
| Legal reserve | 64,095 | 63,091 |
| Retained earnings | 3,252,817 | 3,212,692 |
| Accumulated other comprehensive income (loss) (Note 9) | (42,927) | (80,646) |
| Treasury stock, at cost | (961,658) | (861,666) |
| (Number of shares) | (227,841,888) | (196,764,060) |
| Total Canon Inc. stockholders' equity | 2,888,720 | 2,910,262 |
| Noncontrolling interests (Note 8) | 158,983 | 156,515 |
| Total equity (Note 8) | 3,047,703 | 3,066,777 |
| Total liabilities and equity | 4,172,718 | 4,242,710 |

CANON INC. AND SUBSIDIARIES

Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

| | Millions of yen | |
|---|---|---|
| | Nine months ended September 30, 2014 | Nine months ended September 30, 2013 |
| Net sales | 2,667,316 | 2,696,682 |
| Cost of sales | 1,320,858 | 1,386,279 |
| Gross profit | 1,346,458 | 1,310,403 |
| Operating expenses: | | |
| Selling, general and administrative expenses (Note 15) | 854,606 | 838,107 |
| Research and development expenses | 226,832 | 228,559 |
| | 1,081,438 | 1,066,666 |
| Operating profit | 265,020 | 243,737 |
| Other income (deductions): | | |
| Interest and dividend income | 5,749 | 4,239 |
| Interest expense | (360) | (357) |
| Other, net (Notes 11, 14 and 15) | 5,921 | (440) |
| | 11,310 | 3,442 |
| Income before income taxes | 276,330 | 247,179 |
| Income taxes | 83,406 | 75,985 |
| Consolidated net income | 192,924 | 171,194 |
| Less: Net income attributable to noncontrolling interests | 6,217 | 4,963 |
| Net income attributable to Canon Inc. | 186,707 | 166,231 |
| | Yen | Yen |
| Net income attributable to Canon Inc. stockholders per share (Note 10): | | |
| Basic | 167.10 | 144.40 |
| Diluted | 167.10 | 144.39 |
| Cash dividends per share | 65.00 | 65.00 |

Consolidated Statements of Comprehensive Income

| | Millions of yen | |
|--|---|---|
| | Nine months ended September 30, 2014 | Nine months ended September 30, 2013 |

Edgar Filing: CANON INC - Form 6-K

| | | |
|---|---------|---------|
| Consolidated net income | 192,924 | 171,194 |
| Other comprehensive income, net of tax (Note 9): | | |
| Foreign currency translation adjustments | 23,261 | 142,279 |
| Net unrealized gains and losses on securities | 645 | 3,912 |
| Net gains and losses on derivative instruments | 1,374 | 4,440 |
| Pension liability adjustments | 12,780 | 2,819 |
| | 38,060 | 153,450 |
| Comprehensive income (Note 8) | 230,984 | 324,644 |
| Less: Comprehensive income attributable to noncontrolling interests | 6,539 | 6,796 |
| Comprehensive income attributable to Canon Inc. | 224,445 | 317,848 |

CANON INC. AND SUBSIDIARIES

Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

| | Millions of yen | |
|---|--|--|
| | Three months ended September 30, 2014 | Three months ended September 30, 2013 |
| Net sales | 872,208 | 913,149 |
| Cost of sales | 440,742 | 466,017 |
| Gross profit | 431,466 | 447,132 |
| Operating expenses: | | |
| Selling, general and administrative expenses (Note 15) | 284,507 | 279,124 |
| Research and development expenses | 75,127 | 77,398 |
| | 359,634 | 356,522 |
| Operating profit | 71,832 | 90,610 |
| Other income (deductions): | | |
| Interest and dividend income | 1,832 | 1,498 |
| Interest expense | (126) | (106) |
| Other, net (Notes 11, 14 and 15) | 6,626 | (3,946) |
| | 8,332 | (2,554) |
| Income before income taxes | 80,164 | 88,056 |
| Income taxes | 20,226 | 27,215 |
| Consolidated net income | 59,938 | 60,841 |
| Less: Net income attributable to noncontrolling interests | 1,689 | 2,019 |
| Net income attributable to Canon Inc. | 58,249 | 58,822 |
| | Yen | Yen |
| Net income attributable to Canon Inc. stockholders per share (Note 10): | | |
| Basic | 52.67 | 51.20 |
| Diluted | 52.67 | 51.20 |

Consolidated Statements of Comprehensive Income

| | Millions of yen | |
|---|--|--|
| | Three months ended September 30, 2014 | Three months ended September 30, 2013 |
| Consolidated net income | 59,938 | 60,841 |
| Other comprehensive income (loss), net of tax (Note 9): | | |

Edgar Filing: CANON INC - Form 6-K

| | | |
|---|---------|--------|
| Foreign currency translation adjustments | 76,251 | 5,145 |
| Net unrealized gains and losses on securities | 2,033 | 1,757 |
| Net gains and losses on derivative instruments | (1,643) | 833 |
| Pension liability adjustments | (581) | 2,900 |
| | 76,060 | 10,635 |
| Comprehensive income | 135,998 | 71,476 |
| Less: Comprehensive income attributable to noncontrolling interests | 2,297 | 2,399 |
| Comprehensive income attributable to Canon Inc. | 133,701 | 69,077 |

CANON INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

| | Millions of yen | |
|--|---|---|
| | Nine months ended September 30, 2014 | Nine months ended September 30, 2013 |
| Cash flows from operating activities: | | |
| Consolidated net income | 192,924 | 171,194 |
| Adjustments to reconcile consolidated net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 190,089 | 201,052 |
| Loss on disposal of fixed assets | 7,936 | 7,409 |
| Deferred income taxes | (2,802) | (1,998) |
| Decrease in trade receivables | 76,748 | 100,044 |
| Increase in inventories | (14,179) | (4,746) |
| Increase (decrease) in trade payables | 3,196 | (59,605) |
| Decrease in accrued income taxes | (10,722) | (22,683) |
| Decrease in accrued expenses | (120) | (13,799) |
| Decrease in accrued (prepaid) pension and severance cost | (6,618) | (11,254) |
| Other, net | (37,902) | (22,288) |
| Net cash provided by operating activities | 398,550 | 343,326 |
| Cash flows from investing activities: | | |
| Purchases of fixed assets (Note 5) | (160,629) | (180,932) |
| Proceeds from sale of fixed assets (Note 5) | 3,096 | 1,378 |
| Purchases of available-for-sale securities | (266) | (3,198) |
| Proceeds from sale and maturity of available-for-sale securities | 2,572 | 3,220 |
| Increase in time deposits, net | (33,542) | (22,888) |
| Acquisitions of subsidiaries, net of cash acquired | (53,285) | (4,914) |
| Purchases of other investments | - | (244) |
| Other, net | 10,664 | (31) |
| Net cash used in investing activities | (231,390) | (207,609) |
| Cash flows from financing activities: | | |
| Proceeds from issuance of long-term debt | 848 | 1,248 |
| Repayments of long-term debt | (1,430) | (1,989) |
| Increase (decrease) in short-term loans, net | (50) | 176 |
| Dividends paid | (145,790) | (155,627) |
| Repurchases of treasury stock, net | (100,000) | (49,992) |
| Other, net | (4,279) | (5,883) |
| Net cash used in financing activities | (250,701) | (212,067) |
| Effect of exchange rate changes on cash and cash equivalents | 1,958 | 50,193 |
| Net change in cash and cash equivalents | (81,583) | (26,157) |

Edgar Filing: CANON INC - Form 6-K

| | | |
|--|---------|---------|
| Cash and cash equivalents at beginning of period | 788,909 | 666,678 |
| Cash and cash equivalents at end of period | 707,326 | 640,521 |
| Supplemental disclosure for cash flow information: | | |
| Cash paid during the period for: | | |
| Interest | 341 | 387 |
| Income taxes | 102,192 | 107,271 |

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(1) Basis of Presentation and Significant Accounting Policies

(a) Basis of Presentation

The Company issued convertible debentures in the United States in May 1969 and established a program in which its American Depositary Receipts (ADRs) were traded in the U.S. over-the-counter market. Since then, under the U.S. Securities Act of 1933 and the U.S. Securities Exchange Act of 1934, the Company has prepared its annual consolidated financial statements in accordance with U.S. generally accepted accounting principles (U.S. GAAP) and filed them with the U.S. Securities and Exchange Commission on Form 20-F. The Company's ADRs were listed on the NYSE in September 2000 after being quoted on NASDAQ from February 1972 to September 2000.

Canon's quarterly consolidated financial statements are prepared in accordance with the recognition and measurement criteria of accounting principles generally accepted in the United States. Certain disclosures have been omitted.

The number of consolidated subsidiaries and affiliated companies that were accounted for by the equity method basis as of September 30, 2014 and December 31, 2013 are summarized as follows:

| | September 30, 2014 | December 31, 2013 |
|---------------------------|--------------------|-------------------|
| Consolidated subsidiaries | 261 | 257 |
| Affiliated companies | 9 | 11 |
| Total | 270 | 268 |

(b) Principles of Consolidation

The consolidated financial statements include the accounts of the Company, its majority owned subsidiaries and those variable interest entities where the Company or its consolidated subsidiaries are the primary beneficiaries. All significant intercompany balances and transactions have been eliminated.

(c) Recent Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board (FASB) issued a new accounting standard related to revenue from contracts with customers. This standard requires an entity to recognize revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This standard is effective for annual reporting periods beginning after December 15, 2016 and is required to be adopted by Canon from the first quarter beginning January 1, 2017. Early adoption is not permitted. This standard may be applied retrospectively to each prior reporting period presented or retrospectively with the cumulative effect of initially applying this standard recognized at the date of initial application. Canon has not selected a transition method and is currently evaluating the effect that the adoption of this standard will have on its consolidated results of operations and financial condition.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(2) Investments

The cost, gross unrealized holding gains, gross unrealized holding losses and fair value for available-for-sale securities included in investments by major security type at September 30, 2014 and December 31, 2013 were as follows:

| | <u>Cost</u> | Millions of yen September 30, 2014 | | <u>Fair value</u> |
|-------------------|-------------|---------------------------------------|---------------|-------------------|
| | | Gross | Gross | |
| | | unrealized | unrealized | |
| | | holding | holding | |
| | | <u>gains</u> | <u>losses</u> | |
| Noncurrent: | | | | |
| Government bonds | 323 | - | 29 | 294 |
| Corporate bonds | 496 | 111 | 27 | 580 |
| Fund trusts | 87 | - | - | 87 |
| Equity securities | 21,003 | 17,196 | 43 | 38,156 |
| | 21,909 | 17,307 | 99 | 39,117 |

| | <u>Cost</u> | Millions of yen December 31, 2013 | | <u>Fair value</u> |
|-------------------|-------------|--------------------------------------|---------------|-------------------|
| | | Gross | Gross | |
| | | unrealized | unrealized | |
| | | holding | holding | |
| | | <u>gains</u> | <u>losses</u> | |
| Noncurrent: | | | | |
| Government bonds | 338 | - | 31 | 307 |
| Corporate bonds | 491 | 16 | 26 | 481 |
| Fund trusts | 68 | - | - | 68 |
| Equity securities | 18,112 | 16,450 | 26 | 34,536 |
| | 19,009 | 16,466 | 83 | 35,392 |

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(2) Investments (continued)

Maturities of available-for-sale debt securities included in investments in the accompanying consolidated balance sheets were as follows at September 30, 2014:

| | Millions of yen | |
|---------------------------------------|-----------------|------------|
| | Cost | Fair value |
| Due after one year through five years | 10 | 10 |
| Due after five years | 809 | 864 |
| | 819 | 874 |

Realized gains and losses are determined using the average cost method and are reflected in earnings. The gross realized gains were ¥2,350 million and ¥1,635 million for the nine months ended September 30, 2014 and 2013, respectively. The gross realized losses, including write-downs for impairments that were other than temporary, were ¥14 million and ¥2 million for the nine months ended September 30, 2014 and 2013, respectively. The gross realized gains were ¥22 million and ¥49 million for the three months ended September 30, 2014 and 2013, respectively. The gross realized losses, including write-downs for impairments that were other than temporary, were nil for the three months ended September 30, 2014 and 2013, respectively.

At September 30, 2014, substantially all of the available-for-sale securities with unrealized losses had been in a continuous unrealized loss position for less than twelve months.

Time deposits with original maturities of more than three months are ¥84,483 million and ¥47,914 million at September 30, 2014 and December 31, 2013, respectively, and are included in short-term investments in the accompanying consolidated balance sheets.

Aggregate cost of non-marketable equity securities accounted for under the cost method totaled ¥1,319 million and ¥14,794 million at September 30, 2014 and December 31, 2013, respectively. These investments were not evaluated for impairment at September 30, 2014 and December 31, 2013, respectively, because (a) Canon did not estimate the fair value of those investments as it was not practicable to estimate the fair value of the investments and (b) Canon did not identify any events or changes in circumstances that might have had significant adverse effects on the fair value of those investments.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(3) Trade Receivables

Trade receivables are summarized as follows:

| | Millions of yen | |
|---|--------------------|-------------------|
| | September 30, 2014 | December 31, 2013 |
| Notes | 14,727 | 15,461 |
| Accounts | 528,884 | 606,010 |
| Less allowance for doubtful receivables | (12,040) | (12,730) |
| | 531,571 | 608,741 |

(4) Inventories

Inventories are summarized as follows:

| | Millions of yen | |
|-----------------|--------------------|-------------------|
| | September 30, 2014 | December 31, 2013 |
| Finished goods | 393,809 | 406,443 |
| Work in process | 154,997 | 128,120 |
| Raw materials | 19,994 | 19,210 |
| | 568,800 | 553,773 |

(5) Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation and are summarized as follows:

| | Millions of yen | |
|-------------------------------|--------------------|-------------------|
| | September 30, 2014 | December 31, 2013 |
| Land | 283,282 | 282,484 |
| Buildings | 1,572,382 | 1,570,024 |
| Machinery and equipment | 1,777,404 | 1,736,107 |
| Construction in progress | 76,603 | 73,645 |
| | 3,709,671 | 3,662,260 |
| Less accumulated depreciation | (2,461,832) | (2,383,530) |

Edgar Filing: CANON INC - Form 6-K

1,247,839

1,278,730

Fixed assets presented in the consolidated statements of cash flows includes property, plant and equipment and intangible assets.

(6) Trade Payables

Trade payables are summarized as follows:

| | Millions of yen | |
|----------|--------------------|-------------------|
| | September 30, 2014 | December 31, 2013 |
| Notes | 7,818 | 8,005 |
| Accounts | 298,242 | 299,152 |
| | 306,060 | 307,157 |

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(7) Acquisitions

During the nine months ended September 30, 2014, Canon acquired several companies for a total cash consideration of ¥64,122 million. The fair value of the assets acquired and liabilities assumed was based on a preliminary valuation and Canon's estimates and assumptions are subject to change within the measurement periods. The results of operations of the acquired companies were included in Canon's consolidated financial statements from the respective acquisition dates and were not material. Pro forma results of operations have not been disclosed because the effects of these acquisitions were not material, individually and in the aggregate.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(8) Equity

The change in the carrying amount of total equity, equity attributable to Canon Inc. stockholders and equity attributable to noncontrolling interests in the consolidated balance sheets for the nine months ended September 30, 2014 and 2013 are as follows:

| | Canon Inc. stockholders equity | Millions of yen Noncontrolling interests | Total equity |
|---|--------------------------------------|--|--------------|
| Balance at December 31, 2013 | 2,910,262 | 156,515 | 3,066,777 |
| Dividends to Canon Inc. stockholders | (145,790) | - | (145,790) |
| Dividends to noncontrolling interests | - | (2,949) | (2,949) |
| Equity transactions with noncontrolling interests and other | (197) | (1,122) | (1,319) |
| Comprehensive income: | | | |
| Net income | 186,707 | 6,217 | 192,924 |
| Other comprehensive income, net of tax | | | |
| Foreign currency translation adjustments | 23,009 | 252 | 23,261 |
| Net unrealized gains and losses on securities | 582 | 63 | 645 |
| Net gains and losses on derivative instruments | 1,371 | 3 | 1,374 |
| Pension liability adjustments | 12,776 | 4 | 12,780 |
| Total comprehensive income | 224,445 | 6,539 | 230,984 |
| Repurchase of treasury stock, net | (100,000) | - | (100,000) |
| Balance at September 30, 2014 | 2,888,720 | 158,983 | 3,047,703 |
| Balance at December 31, 2012 | 2,598,026 | 156,276 | 2,754,302 |
| Dividends to Canon Inc. stockholders | (155,627) | - | (155,627) |
| Dividends to noncontrolling interests | - | (3,267) | (3,267) |
| Equity transactions with noncontrolling interests and other | (813) | (671) | (1,484) |
| Comprehensive income: | | | |
| Net income | 166,231 | 4,963 | 171,194 |
| Other comprehensive income, net of tax | | | |
| Foreign currency translation adjustments | 141,278 | 1,001 | 142,279 |
| Net unrealized gains and losses on securities | 3,268 | 644 | 3,912 |
| Net gains and losses on derivative instruments | 4,440 | - | 4,440 |
| Pension liability adjustments | 2,631 | 188 | 2,819 |
| Total comprehensive income | 317,848 | 6,796 | 324,644 |
| Repurchase of treasury stock, net | (49,992) | - | (49,992) |
| Balance at September 30, 2013 | 2,709,442 | 159,134 | 2,868,576 |

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(9) Other Comprehensive Income (Loss)

Changes in accumulated other comprehensive income (loss) for the nine months ended September 30, 2014 and 2013 are as follows:

| | Foreign currency translation adjustments | Unrealized gains and losses on securities | Millions of yen Gains and losses on derivative instruments | Pension liability adjustments | Total |
|---|---|--|--|-------------------------------------|----------|
| Balance at December 31, 2013 | 1,734 | 10,242 | (2,408) | (90,214) | (80,646) |
| Equity transactions with noncontrolling interests and other | 9 | 3 | - | (31) | (19) |
| Other comprehensive income before reclassifications | 23,009 | 2,102 | 388 | 1,043 | 26,542 |
| Amounts reclassified from accumulated other comprehensive income (loss) | - | (1,520) | 983 | 11,733 | 11,196 |
| Net change during the period | 23,018 | 585 | 1,371 | 12,745 | 37,719 |
| Balance at September 30, 2014 | 24,752 | 10,827 | (1,037) | (77,469) | (42,927) |

| | Foreign currency translation adjustments | Unrealized gains and losses on securities | Millions of yen Gains and losses on derivative instruments | Pension liability adjustments | Total |
|---|---|--|--|-------------------------------------|-----------|
| Balance at December 31, 2012 | (247,734) | 4,146 | (4,462) | (119,199) | (367,249) |
| Equity transactions with noncontrolling interests and other | (168) | - | (2) | (116) | (286) |
| Other comprehensive income (loss) before reclassifications | 141,278 | 4,350 | (4,837) | 1,982 | 142,773 |
| Amounts reclassified from accumulated other comprehensive income (loss) | - | (1,082) | 9,277 | 649 | 8,844 |
| Net change during the period | 141,110 | 3,268 | 4,438 | 2,515 | 151,331 |
| Balance at September 30, 2013 | (106,624) | 7,414 | (24) | (116,684) | (215,918) |

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(9) Other Comprehensive Income (Loss) (continued)

Reclassifications out of accumulated other comprehensive income (loss) for the nine months ended September 30, 2014 and 2013 are as follows:

| | Millions of yen | | |
|--|---|---------------|---|
| | Amount reclassified from accumulated other comprehensive income (loss) *1 | | |
| | Nine months | | |
| | Nine months | ended | |
| | ended | September 30, | Affected line items in consolidated |
| | September 30, | 2013 | statements of income |
| | 2014 | | |
| Unrealized gains and losses on securities | (2,336) | (1,633) | Other, net |
| | 818 | 360 | Income taxes |
| | (1,518) | (1,273) | Consolidated net income |
| | (2) | 191 | Net income attributable to noncontrolling interests |
| | (1,520) | (1,082) | Net income attributable to Canon Inc. |
| Gains and losses on derivative instruments | 1,705 | 14,831 | Other, net |
| | (722) | (5,554) | Income taxes |
| | 983 | 9,277 | Consolidated net income |
| | - | - | Net income attributable to noncontrolling interests |
| | 983 | 9,277 | Net income attributable to Canon Inc. |
| Pension liability adjustments | 11,732 | 1,124 | *2 |
| | 2 | (282) | Income taxes |
| | 11,734 | 842 | Consolidated net income |
| | (1) | (193) | Net income attributable to noncontrolling interests |
| | 11,733 | 649 | Net income attributable to Canon Inc. |
| Total amount reclassified, net of tax and noncontrolling interests | 11,196 | 8,844 | |

Edgar Filing: CANON INC - Form 6-K

- *1 Amounts in parentheses indicate gains in consolidated statements of income.
- *2 This accumulated other comprehensive income (loss) component is included in the computation of net periodic pension cost.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(9) Other Comprehensive Income (Loss) (continued)

Reclassifications out of accumulated other comprehensive income (loss) for the three months ended September 30, 2014 and 2013 are as follows:

| | Millions of yen | | Affected line items in consolidated statements of income |
|--|---|--|---|
| | Amount reclassified from accumulated other comprehensive income (loss) *1 Three months ended September 30, 2014 | Three months ended September 30, 2013 | |
| Unrealized gains and losses on securities | (22) | (49) | Other, net |
| | 8 | 16 | Income taxes |
| | (14) | (33) | Consolidated net income |
| | 1 | 6 | Net income attributable to noncontrolling interests |
| | (13) | (27) | Net income attributable to Canon Inc. |
| Gains and losses on derivative instruments | (680) | 1,823 | Other, net |
| | 233 | (675) | Income taxes |
| | (447) | 1,148 | Consolidated net income |
| | - | - | Net income attributable to noncontrolling interests |
| | (447) | 1,148 | Net income attributable to Canon Inc. |
| Pension liability adjustments | (639) | 397 | *2 |
| | 284 | (96) | Income taxes |
| | (355) | 301 | Consolidated net income |
| | 3 | (63) | Net income attributable to noncontrolling interests |
| | (352) | 238 | Net income attributable to Canon Inc. |
| Total amount reclassified, net of tax and noncontrolling interests | (812) | 1,359 | |

*1 Amounts in parentheses indicate gains in consolidated statements of income.

Edgar Filing: CANON INC - Form 6-K

*2 This accumulated other comprehensive income (loss) component is included in the computation of net periodic pension cost.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(10) Net Income Attributable to Canon Inc. Stockholders per Share

A reconciliation of the numerators and denominators of basic and diluted net income attributable to Canon Inc. stockholders per share computations for the nine months ended September 30, 2014 and 2013 is as follows:

| | Millions of yen | |
|---------------------------------------|---|---|
| | Nine months ended September 30, 2014 | Nine months ended September 30, 2013 |
| Net income attributable to Canon Inc. | 186,707 | 166,231 |

| | Number of shares | |
|-----------------------------------|---|---|
| | Nine months ended September 30, 2014 | Nine months ended September 30, 2013 |
| Average common shares outstanding | 1,117,309,402 | 1,151,213,478 |
| Effect of dilutive securities: | | |
| Stock options | 5,858 | 11,287 |
| Diluted common shares outstanding | 1,117,315,260 | 1,151,224,765 |

| | Yen | |
|---|---|---|
| | Nine months ended September 30, 2014 | Nine months ended September 30, 2013 |
| Net income attributable to Canon Inc. stockholders per share: | | |
| Basic | 167.10 | 144.40 |
| Diluted | 167.10 | 144.39 |

A reconciliation of the numerators and denominators of basic and diluted net income attributable to Canon Inc. stockholders per share computations for the three months ended September 30, 2014 and 2013 is as follows:

| | Millions of yen | |
|---------------------------------------|--|--|
| | Three months ended September 30, 2014 | Three months ended September 30, 2013 |
| Net income attributable to Canon Inc. | 58,249 | 58,822 |

| | Number of shares | |
|-----------------------------------|--|--|
| | Three months ended September 30, 2014 | Three months ended September 30, 2013 |
| Average common shares outstanding | 1,105,920,661 | 1,148,847,212 |
| Effect of dilutive securities: | | |
| Stock options | 17,573 | - |
| Diluted common shares outstanding | 1,105,938,234 | 1,148,847,212 |

Edgar Filing: CANON INC - Form 6-K

| | Yen | |
|---|--|--|
| | Three months ended September 30, 2014 | Three months ended September 30, 2013 |
| Net income attributable to Canon Inc. stockholders per share: | | |
| Basic | 52.67 | 51.20 |
| Diluted | 52.67 | 51.20 |

The computation of diluted net income attributable to Canon Inc. stockholders per share for the nine and three months ended September 30, 2014 and 2013 excludes certain outstanding stock options because the effect would be anti-dilutive.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(11) Derivatives and Hedging Activities

Risk management policy

Canon operates internationally, exposing it to the risk of changes in foreign currency exchange rates. Derivative financial instruments are comprised principally of foreign exchange contracts utilized by the Company and certain of its subsidiaries to reduce the risk. Canon assesses foreign currency exchange rate risk by continually monitoring changes in the exposures and by evaluating hedging opportunities. Canon does not hold or issue derivative financial instruments for trading purposes. Canon is also exposed to credit-related losses in the event of non-performance by counterparties to derivative financial instruments, but it is not expected that any counterparties will fail to meet their obligations. Most of the counterparties are internationally recognized financial institutions and selected by Canon taking into account their financial condition, and contracts are diversified across a number of major financial institutions.

Foreign currency exchange rate risk management

Canon's international operations expose Canon to the risk of changes in foreign currency exchange rates. Canon uses foreign exchange contracts to manage certain foreign currency exchange exposures principally from the exchange of U.S. dollars and euros into Japanese yen. These contracts are primarily used to hedge the foreign currency exposure of forecasted intercompany sales and intercompany trade receivables that are denominated in foreign currencies. In accordance with Canon's policy, a specific portion of foreign currency exposure resulting from forecasted intercompany sales are hedged using foreign exchange contracts which principally mature within three months.

Cash flow hedge

Changes in the fair value of derivative financial instruments designated as cash flow hedges, including foreign exchange contracts associated with forecasted intercompany sales, are reported in accumulated other comprehensive income (loss). These amounts are subsequently reclassified into earnings through other income (deductions) in the same period as the hedged items affect earnings. Substantially all amounts recorded in accumulated other comprehensive income (loss) as of September 30, 2014 are expected to be recognized in earnings over the next twelve months. Canon excludes the time value component from the assessment of hedge effectiveness. Changes in the fair value of a foreign exchange contract for the period between the date that the forecasted intercompany sales occur and its maturity date are recognized in earnings and not considered hedge ineffectiveness.

Derivatives not designated as hedges

Canon has entered into certain foreign exchange contracts to primarily offset the earnings impact related to fluctuations in foreign currency exchange rates associated with certain assets denominated in foreign currencies. Although these foreign exchange contracts have not been designated as hedges as required in order to apply hedge accounting, the contracts are effective from an economic perspective. The changes in the fair value of these contracts are recorded in earnings immediately.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(11) Derivatives and Hedging Activities (continued)

Contract amounts of foreign exchange contracts at September 30, 2014 and December 31, 2013 are set forth below:

| | Millions of yen | |
|--|--------------------|-------------------|
| | September 30, 2014 | December 31, 2013 |
| To sell foreign currencies | 320,648 | 374,699 |
| To buy foreign currencies | 27,381 | 44,726 |
| <i>Fair value of derivative instruments in the consolidated balance sheets</i> | | |

The following tables present Canon's derivative instruments measured at gross fair value as reflected in the consolidated balance sheets at September 30, 2014 and December 31, 2013.

Derivatives designated as hedging instruments

| | Balance sheet location | Millions of yen | |
|----------------------------|---|--------------------|-------------------|
| | | September 30, 2014 | December 31, 2013 |
| Assets: | | | |
| Foreign exchange contracts | Prepaid expenses and other current assets | 33 | 44 |
| Liabilities: | | | |
| Foreign exchange contracts | Other current liabilities | 1,498 | 2,267 |

Derivatives not designated as hedging instruments

| | Balance sheet location | Millions of yen | |
|----------------------------|---|--------------------|-------------------|
| | | September 30, 2014 | December 31, 2013 |
| Assets: | | | |
| Foreign exchange contracts | Prepaid expenses and other current assets | 167 | 210 |
| Liabilities: | | | |
| Foreign exchange contracts | Other current liabilities | 7,359 | 12,678 |

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(11) Derivatives and Hedging Activities (continued)*Effect of derivative instruments in the consolidated statements of income*

The following tables present the effect of Canon's derivative instruments in the consolidated statements of income for the nine and three months ended September 30, 2014 and 2013.

Derivatives in cash flow hedging relationships

| | | Millions of yen | | | |
|---|--|---|---------|--|-------|
| Nine months ended September 30, 2014 | Gain (loss) recognized in OCI (effective portion) Amount | Gain (loss) reclassified from accumulated OCI into income (effective portion) Location Amount | | Gain (loss) recognized in income (ineffective portion and amount excluded from effectiveness testing) Location Amount | |
| Foreign exchange contracts | 2,304 | Other, net | (1,705) | Other, net | (101) |

| | | Millions of yen | | | |
|---|--|---|----------|--|------|
| Nine months ended September 30, 2013 | Gain (loss) recognized in OCI (effective portion) Amount | Gain (loss) reclassified from accumulated OCI into income (effective portion) Location Amount | | Gain (loss) recognized in income (ineffective portion and amount excluded from effectiveness testing) Location Amount | |
| Foreign exchange contracts | 7,098 | Other, net | (14,831) | Other, net | (72) |

| | | Millions of yen | | | |
|--|--|---|-----|--|------|
| Three months ended September 30, 2014 | Gain (loss) recognized in OCI (effective portion) Amount | Gain (loss) reclassified from accumulated OCI into income (effective portion) Location Amount | | Gain (loss) recognized in income (ineffective portion and amount excluded from effectiveness testing) Location Amount | |
| Foreign exchange contracts | (2,556) | Other, net | 680 | Other, net | (31) |

| | | Millions of yen | | | |
|--|--|---|--|--|--|
| Three months ended September 30, 2013 | Gain (loss) recognized in OCI (effective portion) | Gain (loss) reclassified from accumulated OCI into income (effective portion) | | Gain (loss) recognized in income (ineffective portion and amount excluded from effectiveness testing) | |
| | | | | | |

Edgar Filing: CANON INC - Form 6-K

| | Amount | Location | Amount | Location | Amount |
|----------------------------|--------|------------|---------|------------|--------|
| Foreign exchange contracts | 1,291 | Other, net | (1,823) | Other, net | (26) |

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(11) Derivatives and Hedging Activities (continued)

Effect of derivative instruments in the consolidated statements of income (continued)

Derivatives not designated as hedging instruments

| | | |
|---------------------------------------|-------------------------|----------|
| Nine months ended September 30, 2014 | Millions of yen | |
| | Gain (loss) recognized | |
| | in income on derivative | |
| | Location | Amount |
| Foreign exchange contracts | Other, net | (478) |
| Nine months ended September 30, 2013 | Millions of yen | |
| | Gain (loss) recognized | |
| | in income on derivative | |
| | Location | Amount |
| Foreign exchange contracts | Other, net | (37,860) |
| Three months ended September 30, 2014 | Millions of yen | |
| | Gain (loss) recognized | |
| | in income on derivative | |
| | Location | Amount |
| Foreign exchange contracts | Other, net | 10,068 |
| Three months ended September 30, 2013 | Millions of yen | |
| | Gain (loss) recognized | |
| | in income on derivative | |
| | Location | Amount |
| Foreign exchange contracts | Other, net | (1,339) |

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(12) Commitments and Contingent Liabilities**Commitments**

As of September 30, 2014, commitments outstanding for the purchase of property, plant and equipment approximated ¥42,090 million, and commitments outstanding for the purchase of parts and raw materials approximated ¥71,690 million.

Canon occupies sales offices and other facilities under lease arrangements accounted for as operating leases. Deposits made under such arrangements aggregated ¥13,517 million and ¥13,448 million at September 30, 2014 and December 31, 2013, respectively, and are included in noncurrent receivables in the accompanying consolidated balance sheets.

Future minimum lease payments required under noncancelable operating leases are ¥23,095 million (within one year) and ¥58,324 million (after one year), at September 30, 2014.

Guarantees

Canon provides guarantees for bank loans of its employees, affiliates and other companies. The guarantees for the employees are principally made for their housing loans. The guarantees of loans of its affiliates and other companies are made to ensure that those companies operate with less financial risk.

For each guarantee provided, Canon would have to perform under a guarantee if the borrower defaults on a payment within the contract periods of 1 year to 30 years, in the case of employees with housing loans, and of 1 year to 5 years, in the case of affiliates and other companies. The maximum amount of undiscounted payments Canon would have had to make in the event of default is ¥10,084 million at September 30, 2014. The carrying amounts of the liabilities recognized for Canon's obligations as a guarantor under those guarantees at September 30, 2014 were not significant.

Canon also issues contractual product warranties under which it generally guarantees the performance of products delivered and services rendered for a certain period or term. Estimated product warranty costs are recorded at the time revenue is recognized and are included in selling, general and administrative expenses. Estimates for accrued product warranty costs are based on historical experience. Changes in accrued product warranty cost for the nine months ended September 30, 2014 and 2013 is summarized as follows:

Nine months ended September 30, 2014

Millions of yen

| | |
|-------------------------------|---------|
| Balance at December 31, 2013 | 10,890 |
| Addition | 11,399 |
| Utilization | (9,232) |
| Other | (2,265) |
| Balance at September 30, 2014 | 10,792 |

Nine months ended September 30, 2013

Millions of yen

| | |
|------------------------------|----------|
| Balance at December 31, 2012 | 12,163 |
| Addition | 9,863 |
| Utilization | (10,045) |
| Other | (1,840) |

Balance at September 30, 2013

10,141

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(12) Commitments and Contingent Liabilities (continued)

Legal proceedings

Canon is involved in various claims and legal actions arising in the ordinary course of business. Canon has recorded provisions for liabilities when it is probable that liabilities have been incurred and the amount of loss can be reasonably estimated. Canon reviews these provisions at least quarterly and adjusts these provisions to reflect the impact of the negotiations, settlements, rulings, advice of legal counsel and other information and events pertaining to a particular case. Based on its experience, although litigation is inherently unpredictable, Canon believes that any damage amounts claimed in outstanding matters are not a meaningful indicator of Canon's potential liability. In the opinion of management, any reasonably possible range of losses from outstanding matters would not have a material adverse effect on Canon's consolidated financial position, results of operations, or cash flows.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(13) Disclosures about the Fair Value of Financial Instruments and Concentrations of Credit Risk***Fair value of financial instruments***

The estimated fair values of Canon's financial instruments at September 30, 2014 and December 31, 2013 are set forth below. The following summary excludes cash and cash equivalents, trade receivables, finance receivables, noncurrent receivables, short-term loans, trade payables and accrued expenses for which fair values approximate their carrying amounts. The summary also excludes investments which are disclosed in Note 2.

| | Millions of yen | | | |
|--|--------------------|-------------------------|--------------------|-------------------------|
| | September 30, 2014 | | December 31, 2013 | |
| | Carrying amount | Estimated fair value | Carrying amount | Estimated fair value |
| Long-term debt, including current installments | (2,359) | (2,360) | (2,693) | (2,693) |
| Foreign exchange contracts: | | | | |
| Assets | 200 | 200 | 254 | 254 |
| Liabilities | (8,857) | (8,857) | (14,945) | (14,945) |

The following methods and assumptions are used to estimate the fair value in the above table.

Long-term debt

Canon's long-term debt instruments are classified as Level 2 instruments and valued based on the present value of future cash flows associated with each instrument discounted using current market borrowing rates for similar debt instruments of comparable maturity. The levels are more fully described in Note 14.

Foreign exchange contracts

The fair values of foreign exchange contracts are measured based on the market price obtained from financial institutions.

Limitations of fair value estimates

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instruments. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Concentrations of credit risk

At September 30, 2014 and December 31, 2013, one customer accounted for approximately 18% and 15% of consolidated trade receivables, respectively. Although Canon does not expect that the customer will fail to meet its obligations, Canon is potentially exposed to concentrations of credit risk if the customer failed to perform according to the terms of the contracts.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(14) Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. A three-level fair value hierarchy that prioritizes the inputs used to measure fair value is as follows:

- Level 1 - Inputs are quoted prices in active markets for identical assets or liabilities.
 Level 2 - Inputs are quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable, and inputs that are derived principally from or corroborated by observable market data by correlation or other means.
 Level 3 - Inputs are derived from valuation techniques in which one or more significant inputs or value drivers are unobservable, which reflect the reporting entity's own assumptions about the assumptions that market participants would use in establishing a price.

Assets and liabilities measured at fair value on a recurring basis

The following tables present Canon's assets and liabilities that are measured at fair value on a recurring basis consistent with the fair value hierarchy at September 30, 2014 and December 31, 2013.

| | Millions of yen September 30, 2014 | | | |
|---|---------------------------------------|----------------|------------|----------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Assets: | | | | |
| Cash and cash equivalents | - | 133,605 | - | 133,605 |
| Available-for-sale (noncurrent): | | | | |
| Government bonds | 294 | - | - | 294 |
| Corporate bonds | - | 147 | 433 | 580 |
| Fund trusts | 12 | 75 | - | 87 |
| Equity securities | 38,156 | - | - | 38,156 |
| Derivatives | - | 200 | - | 200 |
| Total assets | 38,462 | 134,027 | 433 | 172,922 |
| Liabilities: | | | | |
| Derivatives | - | 8,857 | - | 8,857 |
| Total liabilities | - | 8,857 | - | 8,857 |

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(14) Fair Value Measurements (continued)

| | Millions of yen December 31, 2013 | | | |
|---|--------------------------------------|----------------|------------|----------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Assets: | | | | |
| Cash and cash equivalents | - | 183,078 | - | 183,078 |
| Available-for-sale (noncurrent): | | | | |
| Government bonds | 307 | - | - | 307 |
| Corporate bonds | - | 141 | 340 | 481 |
| Fund trusts | 11 | 57 | - | 68 |
| Equity securities | 34,536 | - | - | 34,536 |
| Derivatives | - | 254 | - | 254 |
| Total assets | 34,854 | 183,530 | 340 | 218,724 |
| Liabilities: | | | | |
| Derivatives | - | 14,945 | - | 14,945 |
| Total liabilities | - | 14,945 | - | 14,945 |

Level 1 investments are comprised principally of Japanese equity securities, which are valued using an unadjusted quoted market price in active markets with sufficient volume and frequency of transactions. Level 2 cash and cash equivalents are valued based on market approach, using quoted prices for identical assets in markets that are not active. Level 3 investments are mainly comprised of corporate bonds, which are valued based on cost approach, using unobservable inputs as the market for the assets was not active at the measurement date.

Derivative financial instruments are comprised of foreign exchange contracts. Level 2 derivatives are valued using quotes obtained from counterparties or third parties, which are periodically validated by pricing models using observable market inputs, such as foreign currency exchange rates and interest rates, based on market approach.

The following table presents the changes in Level 3 assets measured on a recurring basis, consisting primarily of corporate bonds, for the nine months ended September 30, 2014 and 2013.

Nine months ended September 30, 2014

| | Millions of yen |
|--|-----------------|
| Balance at December 31, 2013 | 340 |
| Total gains or losses (realized or unrealized): | |
| Included in earnings | - |
| Included in other comprehensive income (loss) | (19) |
| Purchases, issuances and settlements | 112 |
| Balance at September 30, 2014 | 433 |

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(14) Fair Value Measurements (continued)

Nine months ended September 30, 2013

| | Millions of yen |
|---|-----------------|
| Balance at December 31, 2012 | 444 |
| Total gains or losses (realized or unrealized): | |
| Included in earnings | 1 |
| Included in other comprehensive income (loss) | 21 |
| Purchases, issuances and settlements | (135) |
| Balance at September 30, 2013 | 331 |

The following table presents the changes in Level 3 assets measured on a recurring basis, consisting primarily of corporate bonds, for the three months ended September 30, 2014 and 2013.

Three months ended September 30, 2014

| | Millions of yen |
|---|-----------------|
| Balance at June 30, 2014 | 391 |
| Total gains or losses (realized or unrealized): | |
| Included in earnings | - |
| Included in other comprehensive income (loss) | 15 |
| Purchases, issuances and settlements | 27 |
| Balance at September 30, 2014 | 433 |

Three months ended September 30, 2013

| | Millions of yen |
|---|-----------------|
| Balance at June 30, 2013 | 303 |
| Total gains or losses (realized or unrealized): | |
| Included in earnings | - |
| Included in other comprehensive income (loss) | 17 |
| Purchases, issuances and settlements | 11 |
| Balance at September 30, 2013 | |

Gains and losses included in earnings are mainly related to corporate bonds still held at September 30, 2014 and 2013, and are reported in Other, net in the consolidated statements of income.

Assets and liabilities measured at fair value on a nonrecurring basis

During the nine and three months ended September 30, 2014 and 2013, there were no circumstances that required any significant assets or liabilities to be measured at fair value on a nonrecurring basis.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(15) Supplemental Information

Gains and losses resulting from foreign currency transactions, including foreign exchange contracts, and translation of assets and liabilities denominated in foreign currencies are included in other income (deductions) in the consolidated statements of income. Foreign currency exchange gains and losses were net losses of ¥1,971 million and ¥6,083 million for the nine months ended September 30, 2014 and 2013, respectively, and were a net gain of ¥5,684 million and a net loss of 3,939 million, for the three months ended September 30, 2014, and 2013, respectively.

Advertising costs are expensed as incurred. Advertising expenses were ¥51,884 million and ¥56,629 million for the nine months ended September 30, 2014 and 2013, respectively, and were ¥19,050 million and ¥19,015 million for the three months ended September 30, 2014 and 2013, respectively.

Shipping and handling costs totaled ¥35,307 million and ¥34,509 million for the nine months ended September 30, 2014 and 2013, respectively, and ¥11,816 million and ¥11,710 million for the three months ended September 30, 2014 and 2013, respectively, and are included in selling, general and administrative expenses in the consolidated statements of income.

Certain debt securities with original maturities of less than three months classified as available-for-sale securities of ¥133,605 million and ¥183,078 million at September 30, 2014 and December 31, 2013, respectively, are included in cash and cash equivalents in the consolidated balance sheets. Fair value for these securities approximates their cost.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(15) Supplemental Information (continued)

Finance receivables represent financing leases which consist of sales-type leases and direct-financing leases resulting from the sales of Canon's and complementary third-party products primarily in foreign countries. These receivables typically have terms ranging from 1 year to 6 years. Finance receivables are ¥259,494 million and ¥232,482 million at September 30, 2014 and 2013, respectively. Finance receivables which are individually evaluated for impairment at September 30, 2014 and 2013 are not significant.

The activity in the allowance for credit losses is as follows:

| Nine months ended September 30, 2014 | | Millions of yen |
|--------------------------------------|--|-----------------|
| Balance at December 31, 2013 | | 7,323 |
| Charge-offs | | (850) |
| Provision | | 102 |
| Other | | (708) |
| Balance at September 30, 2014 | | 5,867 |
| Nine months ended September 30, 2013 | | Millions of yen |
| Balance at December 31, 2012 | | 6,908 |
| Charge-offs | | (970) |
| Provision | | 664 |
| Other | | 384 |
| Balance at September 30, 2013 | | 6,986 |

Canon has policies in place to ensure that its products are sold to customers with an appropriate credit history, and continuously monitors its customers' credit quality based on information including length of period in arrears, macroeconomic conditions, initiation of legal proceedings against customers and bankruptcy filings. The allowance for credit losses of finance receivables are evaluated collectively based on historical experience of credit losses. An additional reserve for individual accounts is recorded when Canon becomes aware of a customer's inability to meet its financial obligations, such as in the case of bankruptcy filings. Finance receivables which are past due at September 30, 2014 and December 31, 2013 are not significant.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(16) Segment Information

Canon operates its business in three segments: the Office Business Unit, the Imaging System Business Unit, and the Industry and Others Business Unit, which are based on the organizational structure and information reviewed by Canon's management to evaluate results and allocate resources.

The primary products included in each segment are as follows:

Office Business Unit: Office multifunction devices (MFDs) / Laser multifunction printers (MFPs) /

Laser printers / Digital production printing systems /

High speed continuous feed printers / Wide-format printers / Document solutions

Imaging System Business Unit: Interchangeable lens digital cameras / Digital compact cameras /

Digital camcorders / Digital cinema cameras / Interchangeable lenses /

Inkjet printers / Large-format inkjet printers / Commercial photo printers /

Image scanners / Multimedia projectors / Broadcast equipment / Calculators

Industry and Others Business Unit: Semiconductor lithography equipment /

FPD (Flat panel display) lithography equipment /

Digital radiography systems / Ophthalmic equipment /

Edgar Filing: CANON INC - Form 6-K

Vacuum thin-film deposition equipment/

Organic LED (OLED) panel manufacturing equipment/ Die bonders /

Micromotors / Network cameras /Handy terminals / Document scanners

The accounting policies of the segments are substantially the same as the accounting policies used in Canon's quarterly consolidated financial statements. Canon evaluates performance of, and allocates resources to, each segment based on operating profit.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(16) Segment Information (continued)

Information about operating results for each segment for the nine months ended September 30, 2014 and 2013 is as follows:

| | Office | Imaging System | Industry and Others <i>(Millions of yen)</i> | Corporate and eliminations | Consolidated |
|-----------------------------|-----------|-------------------|--|----------------------------------|--------------|
| 2014: | | | | | |
| Net sales: | | | | | |
| External customers | 1,511,439 | 940,543 | 215,334 | | 2,667,316 |
| Intersegment | 2,480 | 486 | 66,736 | (69,702) | |
| Total | 1,513,919 | 941,029 | 282,070 | (69,702) | 2,667,316 |
| Operating cost and expenses | 1,295,451 | 804,695 | 297,130 | 5,020 | 2,402,296 |
| Operating profit | 218,468 | 136,334 | (15,060) | (74,722) | 265,020 |
| 2013: | | | | | |
| Net sales: | | | | | |
| External customers | 1,472,615 | 1,032,183 | 191,884 | | 2,696,682 |
| Intersegment | 5,488 | 574 | 64,205 | (70,267) | |
| Total | 1,478,103 | 1,032,757 | 256,089 | (70,267) | 2,696,682 |
| Operating cost and expenses | 1,274,746 | 891,059 | 277,593 | 9,547 | 2,452,945 |
| Operating profit | 203,357 | 141,698 | (21,504) | (79,814) | 243,737 |

Information about operating results for each segment for the three months ended September 30, 2014 and 2013 is as follows:

| | Office | Imaging System | Industry and Others <i>(Millions of yen)</i> | Corporate and eliminations | Consolidated |
|-----------------------------|---------|-------------------|--|----------------------------------|--------------|
| 2014: | | | | | |
| Net sales: | | | | | |
| External customers | 481,621 | 315,658 | 74,929 | | 872,208 |
| Intersegment | 629 | 175 | 22,054 | (22,858) | |
| Total | 482,250 | 315,833 | 96,983 | (22,858) | 872,208 |
| Operating cost and expenses | 424,358 | 272,487 | 101,935 | 1,596 | 800,376 |
| Operating profit | 57,892 | 43,346 | (4,952) | (24,454) | 71,832 |

2013:
Net sales:

Edgar Filing: CANON INC - Form 6-K

| | | | | | |
|-----------------------------|---------|---------|---------|----------|---------|
| External customers | 493,030 | 348,423 | 71,696 | | 913,149 |
| Intersegment | 835 | 214 | 23,378 | (24,427) | |
| Total | 493,865 | 348,637 | 95,074 | (24,427) | 913,149 |
| Operating cost and expenses | 426,771 | 291,698 | 103,212 | 858 | 822,539 |
| Operating profit | 67,094 | 56,939 | (8,138) | (25,285) | 90,610 |

Intersegment sales are recorded at the same prices used in transactions with third parties. Expenses not directly associated with specific segments are allocated based on the most reasonable measures applicable. Corporate expenses include certain corporate research and development expenses.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(16) Segment Information (continued)

Information by major geographic area for the nine months ended September 30, 2014 and 2013 is as follows:

| | Japan | Americas | Europe (Millions of yen) | Asia and Oceania | Total |
|------------|---------|----------|-----------------------------|------------------------|-----------|
| 2014: | | | | | |
| Net sales: | 516,563 | 726,645 | 778,109 | 645,999 | 2,667,316 |
| 2013: | | | | | |
| Net sales: | 503,340 | 771,761 | 805,262 | 616,319 | 2,696,682 |

Information by major geographic area for the three months ended September 30, 2014 and 2013 is as follows:

| | Japan | Americas | Europe (Millions of yen) | Asia and Oceania | Total |
|------------|---------|----------|-----------------------------|---------------------|---------|
| 2014: | | | | | |
| Net sales: | 160,296 | 244,944 | 243,850 | 223,118 | 872,208 |
| 2013: | | | | | |
| Net sales: | 167,968 | 257,677 | 262,953 | 224,551 | 913,149 |

Net sales are attributed to areas based on the location where the product is shipped to the customers.

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(16) Segment Information (continued)

The following information is based on the location of the Company and its subsidiaries. In addition to the disclosure requirements under U.S. GAAP, Canon discloses this information in order to provide financial statements users with useful information.

Information by the location of the Company and its subsidiaries for the nine months ended September 30, 2014 and 2013.

| | Japan | Americas | Europe | Asia and Oceania <i>(Millions of yen)</i> | Corporate and eliminations | Consolidated |
|-----------------------------|-----------|----------|---------|---|----------------------------------|--------------|
| 2014: | | | | | | |
| Net sales: | | | | | | |
| External customers | 604,488 | 725,261 | 777,023 | 560,544 | | 2,667,316 |
| Intersegment | 1,279,697 | 5,197 | 40,902 | 601,283 | (1,927,079) | |
| Total | 1,884,185 | 730,458 | 817,925 | 1,161,827 | (1,927,079) | 2,667,316 |
| Operating cost and expenses | 1,631,827 | 715,006 | 814,744 | 1,105,807 | (1,865,088) | 2,402,296 |
| Operating profit | 252,358 | 15,452 | 3,181 | 56,020 | (61,991) | 265,020 |
| 2013: | | | | | | |
| Net sales: | | | | | | |
| External customers | 551,259 | 768,520 | 805,219 | 571,684 | | 2,696,682 |
| Intersegment | 1,397,770 | 8,583 | 39,850 | 662,584 | (2,108,787) | |
| Total | 1,949,029 | 777,103 | 845,069 | 1,234,268 | (2,108,787) | 2,696,682 |
| Operating cost and expenses | 1,711,999 | 756,561 | 849,862 | 1,180,587 | (2,046,064) | 2,452,945 |
| Operating profit | 237,030 | 20,542 | (4,793) | 53,681 | (62,723) | 243,737 |

Information by the location of the Company and its subsidiaries for the three months ended September 30, 2014 and 2013.

| | Japan | Americas | Europe | Asia and Oceania <i>(Millions of yen)</i> | Corporate and eliminations | Consolidated |
|--------------------|---------|----------|---------|---|----------------------------------|--------------|
| 2014: | | | | | | |
| Net sales: | | | | | | |
| External customers | 183,294 | 244,427 | 243,446 | 201,041 | | 872,208 |
| Intersegment | 442,120 | 2,696 | 14,909 | 213,361 | (673,086) | |

Edgar Filing: CANON INC - Form 6-K

| | | | | | | |
|-----------------------------|---------|---------|---------|---------|-----------|---------|
| Total | 625,414 | 247,123 | 258,355 | 414,402 | (673,086) | 872,208 |
| Operating cost and expenses | 561,124 | 240,467 | 260,574 | 391,324 | (653,113) | 800,376 |
| Operating profit | 64,290 | 6,656 | (2,219) | 23,078 | (19,973) | 71,832 |
| 2013: | | | | | | |
| Net sales: | | | | | | |
| External customers | 192,300 | 257,536 | 262,358 | 200,955 | | 913,149 |
| Intersegment | 498,894 | 1,938 | 13,749 | 244,411 | (758,992) | |
| Total | 691,194 | 259,474 | 276,107 | 445,366 | (758,992) | 913,149 |
| Operating cost and expenses | 614,605 | 250,210 | 273,939 | 421,239 | (737,454) | 822,539 |
| Operating profit | 76,589 | 9,264 | 2,168 | 24,127 | (21,538) | 90,610 |

CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued)

(17) Subsequent Event

On October 30, 2014, the Board of Directors of the Company approved a plan to repurchase its own shares under Article 156, as applied pursuant to paragraph 3, Article 165, of the Corporation Law of Japan, as follows.

- | | |
|--|--|
| 1. Reason for repurchase: | The Company decided to acquire its own shares with the aim of improving capital efficiency and ensuring a flexible capital strategy that provides for such future transactions as share exchanges. |
| 2. Method of repurchase: | Market trade |
| 3. Total number of shares to be repurchased: | Up to 17.0 million shares of the Company's common stock |
| 4. Total cost of repurchase: | Up to ¥50.0 billion |
| 5. Period of repurchase: | From October 31, 2014 to December 16, 2014. |

(2) **Other Information**

None.