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CANON INC Form 6-K July 25, 2014

### FORM 6-K

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**Report of Foreign Issuer** 

Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

For the month of . July 2014

### **CANON INC.**

(Translation of registrant s name into English)

30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan (Address of principal executive offices)

[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F **X** Form 40-F [Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No **X**[If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CANON INC.

(Registrant)

(Signature)\*

Date . July 25, 2014 By /s/ Shinichi Aoyama

Shinichi Aoyama

General Manager

Consolidated Accounting Div.

Canon Inc.

The following materials are included.

1. CONSOLIDATED RESULTS FOR THE SECOND QUARTER AND THE FIRST HALF ENDED JUNE 30, 2014

<sup>\*</sup>Print the name and title of the signing officer under his signature.

# CONSOLIDATED RESULTS FOR THE SECOND QUARTER AND THE FIRST HALF ENDED JUNE 30, 2014

Actual

July 24, 2014

### CONSOLIDATED RESULTS FOR THE SECOND QUARTER

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Three months ended June 30, 2014			ree months ended ne 30, 2013	Cha	nge(%)	Three months ended June 30, 2014		
Net sales Operating profit Income before income taxes Net income attributable	¥	926,796 110,549 116,975	¥	966,880 98,354 98,868	- + +	4.1 12.4 18.3	\$	9,176,198 1,094,545 1,158,168	
to Canon Inc.	¥	80,848	¥	66,496	+	21.6	\$	800,475	
Net income attributable to Ca	non Ir	ıc. stockhold	ers <sub>l</sub>	per share:					
- Basic - Diluted	¥	72.61 72.61	¥	57.68 57.68	++	25.9 25.9	\$	0.72 0.72	

### CONSOLIDATED RESULTS FOR THE FIRST HALF

(Millions of yen, thousands of U.S. dollars, except per share amounts)

			Ac	Projected							
	Six months ended June 30, 2014		Six months ended June 30, 2013		Change(%)		Six months ended une 30, 2014	Year ending December 31, 2014		Change(%)	
Net sales	¥	1,795,108	¥	1,783,533	+	0.6	\$ 17,773,347	¥	3,780,000	+	1.3
Operating profit		193,188		153,127	+	26.2	1,912,752		365,000	+	8.2
Income before income taxes		196,166		159,123	+	23.3	1,942,238		370,000	+	6.4
	¥	128,458	¥	107,409	+	19.6	\$ 1,271,861	¥	240,000	+	4.1

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## Net income attributable to Canon Inc.

Net income attributable to Canon Inc. stockholders per share:

- Basic	¥	114.47	¥	93.17	+	22.9	\$ 1.13	¥	215.31	+	7.2
- Diluted		114.47		93.17	+	22.9	1.13		-		-

Actual

As of June 30, 2014 December 31, 2013 Change(%) As of June 30, 2014 Total assets  $\frac{4}{4}$ ,093,780  $\frac{4}{4}$ ,242,710 - 3.5  $\frac{40,532,475}{40,532,475}$  Canon Inc. stockholders equity  $\frac{4}{4}$ ,2910,262 - 2.9  $\frac{40,532,475}{40,532,475}$ 

- Notes: 1. Canon s consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.
  - 2. U.S. dollar amounts are translated from yen at the rate of JPY101=U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of June 30, 2014, solely for the convenience of the reader.

Canon Inc. Headquarter office 30-2, Shimomaruko 3-chome, Ohta-ku, Tokyo 146-8501, Japan Phone: +81-3-3758-2111

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### I. Operating Results and Financial Conditions

### 2014 Second Quarter in Review

Looking back at the global economy in the second quarter of 2014, in the United States, although the economy has recovered steadily from the impact of the major cold wave that struck the country at the beginning of the year, the improvement has yet to stimulate consumer spending. In Europe, although uncertainty remained due to the political unrest in Ukraine, Germany and the U.K. have realized moderate economic recoveries. China and other emerging countries faced modest economic growth. As for Japan, the economy experienced a rebound following the rush in demand leading up to the hike in the country s consumption tax. As a result, the growth of global economy overall during the second quarter continued to be sluggish.

As for the markets in which Canon operates amid these conditions, demand for office multifunction devices (MFDs) and laser printers maintained steady growth. Demand for interchangeable-lens digital cameras decreased in Japan as a result of the rebound in the wake of the rush in demand prior to the consumption tax increase, while demand overseas showed signs of recovery in China. As for digital compact cameras, demand continued to shrink in both developed countries as well as emerging markets. Looking at the overall market for inkjet printers, demand decreased from the previous year. In the industry and others sector, a rebound in capital investment for both image sensors and memory devices led to a pickup in demand for semiconductor lithography equipment, while demand for lithography equipment used in the production of FPD recovered for large-size panels.

The average values of the yen during the second quarter and first half of the year were \(\frac{\pmathbf{1}}{102.13}\) and \(\frac{\pmathbf{1}}{102.40}\) to the U.S. dollar, respectively, year-on-year depreciations of approximately \(\frac{\pmathbf{1}}{3}\) and \(\frac{\pmathbf{1}}{3}\). 40.35 to the euro, respectively, year-on-year depreciations of approximately \(\frac{\pmathbf{1}}{11}\) and \(\frac{\pmathbf{1}}{14}\).

During the second quarter, sales of MFDs remained firm while sales in the industrial equipment increased significantly. Conversely, demand for digital compact cameras continued to shrink while net sales of inkjet printers decreased owing to the increase in consumption tax in Japan. Consequently, second-quarter net sales decreased 4.1% year on year to ¥926.8 billion (U.S.\$9,176 million), while net sales for the six months ended June 30, 2014 totaled ¥1,795.1 billion (U.S.\$17,773 million), a year-on-year increase of 0.6% owing to the sales increase in the first quarter. The gross profit ratio for the second quarter rose 2.8 points year on year to 52.2% thanks to the production shift to highly profitable high-added-value products and improvement of factory utilization by optimizing production along with the depreciation of the yen. The gross profit ratio for the first half of the year also increased by 2.6 points to 51.0%. Despite an increase in foreign-currency-denominated operating expenses due to the depreciation of the yen, Group-wide efforts to thoroughly reduce spending contributed to reduce operating expenses to ¥373.0 billion (U.S.\$3,693 million), a decrease of 1.6% year on year. As a result, operating profit increased by 12.4% to ¥110.5 billion (U.S.\$1,095 million). Other income increased by ¥5.9 billion (U.S.\$59 million) due to foreign currency exchange gains while income before income taxes increased by 18.3% year on year to \(\xi\$117.0 billion (U.S.\xi\$1,158) million). Net income attributable to Canon Inc. increased by 21.6% to ¥80.8 billion (U.S.\$800 million). Operating profit for the first half of the year increased by 26.2% to ¥193.2 billion (U.S.\$1,913 million) while income before income taxes increased 23.3% year on year to ¥196.2 billion (U.S.\$1,942 million). First-half net income attributable to Canon Inc. increased by 19.6% to \\$128.5 billion (U.S.\\$1,272 million).

Basic net income attributable to Canon Inc. stockholders per share for the second quarter was \(\frac{\pmathbf{7}}{2.61}\) (U.S.\(\frac{\pmathbf{0}}{0.72}\)), an increase of \(\frac{\pmathbf{1}}{4.93}\) (U.S.\(\frac{\pmathbf{0}}{0.15}\)) compared with the corresponding quarter of the previous year, and \(\frac{\pmathbf{1}}{14.47}\) (U.S.\(\frac{\pmathbf{1}}{1.30}\)) for the first half, a year-on-year increase of \(\frac{\pmathbf{2}}{21.30}\) (U.S.\(\pmathbf{0}.21)\).

### **Results by Segment**

Looking at Canon s quarterly performance by business unit, within the Office Business Unit, sales of the color office MFDs, remained the same level as the year-ago period led by the healthy growth of imageRUNNER ADVANCE C5200 series. As for high-speed continuous-feed printers and wide-format printers, sales of the Océ ColorStream 3000 series showed solid growth. Among laser printers, although the sales of monochrome model remained sluggish, color multifunction models recorded growth. As a result, sales for the business unit totaled ¥522.5 billion (U.S.\$5,173 million), a year-on-year increase of 0.5%, while operating profit totaled ¥88.1 billion (U.S.\$872 million), increasing 15.7%. Sales for the combined first six months of the year totaled ¥1,031.7 billion (U.S.\$10,215 million), growing 4.8% year on year, while operating profit increased by 17.8% to ¥160.6 billion (U.S.\$1,590 million).

Within the Imaging System Business Unit, although sales volume of interchangeable-lens digital cameras declined owing to the shrinking market in Japan and other markets in Japan as a result of the rebound following the rush in demand prior to the consumption tax increase the advanced-amateur-model EOS 70D realized healthy growth, enabling Canon to maintain the top share in major markets such as Europe, the U.S. and Japan. As for digital compact cameras, despite a decline in total sales volume due to the contraction of the market and the increasing popularity of smartphones, sales of high-added-value models featuring high image quality and high-magnification zoom capabilities recorded solid growth, maintaining high market shares. As for inkjet printers, while sales volume declined from the same period of the previous year owing to the market contraction in Japan caused by the rebound in the wake of the rush in demand leading up to the consumption tax hike, sales of consumables remained at the same level as the previous year. As a result, sales for the business unit decreased by 13.9% to \(\frac{3}{3}32.4\) billion (U.S.\(\frac{3}{2}21\) million) year on year, while operating profit totaled \(\frac{5}{5}1.0\) billion (U.S.\(\frac{5}{5}05\) million), a decrease of 9.4%. Sales for the first six months totaled \(\frac{4}{5}25.2\) billion (U.S.\(\frac{5}{6},190\) million), decreasing 8.6% year on year, while operating profit totaled \(\frac{4}{9}3.0\) billion (U.S.\(\frac{5}{2}05\) million), an increase of 9.7% year on year.

In the Industry and Others Business Unit, with regard to the semiconductor lithography equipment, ongoing investment by memory device manufactures in response to healthy growing demand for smartphones and tablets led to increased second-quarter unit sales of lithography equipment while a recovery in investment for large-size panels, which had been restricted until now, boosted unit sales of FPD lithography equipment. Consequently, second-quarter sales for the business unit totaled \(\frac{4}{9}5.3\) billion (U.S.\(\frac{5}{9}44\) million), an increase of 10.9% year on year, while operating profit recorded a loss of \(\frac{4}{2}.5\) billion (U.S.\(\frac{5}{2}5\) million) owing to the upfront investment, a improvement of \(\frac{4}{3}.3\) billion (U.S.\(\frac{5}{3}33\) million) from the year-ago period. Sales for the first half of the year totaled \(\frac{4}{1}85.1\) billion (U.S.\(\frac{5}{3}1,833\) million), growing 15.0% year on year, while operating profit posted a loss of \(\frac{4}{1}0.1\) billion (U.S.\(\frac{5}{3}100\) million).

#### **Cash Flow**

During the first half of 2014, cash flow from operating activities totaled ¥294.5 billion (U.S.\$2,916 million), an increase of ¥76.6 billion (U.S.\$758 million) compared with the previous year owing to the increase in profit. Although capital investment focused on new products, cash flow from investing activities increased ¥2.8 billion (U.S.\$28 million) year on year to ¥142.1 billion (U.S.\$1,407 million) as a result of an increase in the amount of time deposits included in short-term investments. Accordingly, free cash flow totaled ¥152.4 billion (U.S.\$1,509 million), an increase of ¥73.8 billion (U.S.\$730 million) compared with the corresponding year-ago period.

Cash flow from financing activities recorded an outlay of ¥176.4 billion (U.S.\$1,746 million), mainly arising from the dividend payout and the repurchasing of treasury stock.

#### **Outlook**

As for the outlook in the third quarter onward, there are signs of brightness among developed countries with the U.S. projected to realize steady economic growth and the European economy centering on Germany and the U.K. expected to continue its moderate recovery. Although uncertainties remain in China and other emerging countries, they are expected to continue to realize economic expansion. As for Japan, the economy has been recovering from the rebound following the increase in the consumption tax, and is projected to continue to realize healthy growth for the full year. The global economy is also expected to continue its moderate recovery.

In the businesses in which Canon is involved, demand for MFDs is projected to expand moderately, mainly for color models. Likewise, demand in the laser printer market is also expected to continue growing moderately, centered on multifunction models. As for interchangeable-lens digital cameras, while the demand remains unstable in Europe and Southeast Asia owing to the delayed economic recovery and political uncertainty, recovery is expected in the U.S. and Chinese market. Within the digital compact camera market, although projections point to market contraction, mainly among low-end models due to the popularity of smartphones, demand for high-added-value models featuring high image quality and high-magnification zoom capabilities, is expected to grow steadily. As for inkjet printers, the gradual recovery of the global economy is expected to bring an end to dwindling demand, with sales leveling off to remain in line with the previous year. As for the industrial equipment market, although the demand is expected to increase for semiconductor lithography equipment with manufacturers expected to continue making capital outlays amid growing demand projected for memory devices and sensors, as well as for FPDs owing to a stable supply-and-demand balance for panels, uncertainties remain in installment of certain equipment resulting from cautious forecast.

With regard to currency exchange rates for the third quarter onward, on which Canon s performance outlook is based, taking into account the uncertainties in the future, Canon anticipates exchange rates of \mathbb{\cupa}100 to the U.S. dollar and \mathbb{\cupa}135 to the euro, representing depreciations of approximately \mathbb{\cupa}3 against the U.S. dollar, and approximately \mathbb{\cupa}8 against the euro compared with the annual average rates of the previous year.

Upon taking into consideration these foreign exchange rate assumptions and delay in the installment of semiconductor lithography equipment along with sluggish overseas camera market, Canon projects full-year consolidated net sales in 2014 of \(\frac{\pmax}{3},780.0\) billion (U.S.\(\frac{\pmax}{3},426\) million), a year on year increase of 1.3%; operating profit of \(\frac{\pmax}{3}65.0\) billion (U.S.\(\frac{\pmax}{3},614\) million), a year-on-year increase of 8.2%; income before income taxes of \(\frac{\pmax}{3}70.0\) billion (U.S.\(\frac{\pmax}{3},663\) million), a year-on-year increase of 6.4%; and net income attributable to Canon Inc. of \(\frac{\pmax}{2}40.0\) billion (U.S.\(\frac{\pmax}{3},7663\) million), a year-on-year increase of 4.1%.

#### **Consolidated Outlook**

#### Fiscal year

Millions of yen

Year ending
December 31, 2014
Change

Year ended
Change (%)
December 31, 2013

(B - C) /
Previous Outlook (A) (B - A)
Results (C)
C

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Net sales	¥3,	860,000	¥	3,780,000	¥	(80,000)	¥	3,731,380	+1.3%
Operating profit		365,000		365,000		-		337,277	+8.2%
Income before income taxes		370,000		370,000		-		347,604	+6.4%
Net income attributable to									
Canon Inc.	¥	240,000	¥	240,000	¥	-	¥	230,483	+4.1%

### **Basic Policy Regarding Profit Distribution**

Canon is being more proactive in returning profits to shareholders, mainly in the form of a dividend, taking into consideration medium-term profit forecasts along with planned future investments, cash flow and other factors.

Canon Inc. plans to distribute an interim dividend of ¥65.00 (U.S.\$0.64) per share for the fiscal year 2014, half the amount of the annual dividend paid out in fiscal 2013, to provide a stable return to shareholders. The year-end dividend, however, has yet to be decided.

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate. expect. intend. or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

CONSOLIDATED

### **II. Financial Statements**

### 1. CONSOLIDATED BALANCE SHEETS

ASSETS		As of June 30, 2014		As of ecember 31, 2013		Change	Thousands of U.S. dollars As of June 30, 2014
Current assets: Cash and cash equivalents Short-term investments Trade receivables, net Inventories Prepaid expenses and other current assets	¥	744,684 77,007 533,770 533,445 288,154	¥	788,909 47,914 608,741 553,773 286,605	¥	(44,225) 29,093 (74,971) (20,328) 1,549	\$ 7,373,109 762,446 5,284,851 5,281,634 2,853,010
Total current assets  Noncurrent receivables Investments Property, plant and equipment, net Intangible assets, net Other assets		2,177,060 29,533 57,795 1,243,881 141,855 443,656		2,285,942 19,276 70,358 1,278,730 145,075 443,329		(108,882) 10,257 (12,563) (34,849) (3,220) 327	21,555,050 292,406 572,228 12,315,653 1,404,505 4,392,633
Total assets	¥	4,093,780	¥	4,242,710	¥	(148,930)	\$ 40,532,475
LIABILITIES AND EQUITY Current liabilities: Short-term loans and current portion of long-term debt Trade payables Accrued income taxes Accrued expenses Other current liabilities	¥	993 300,572 61,601 284,242 163,528	¥	1,299 307,157 53,196 315,536 171,119	¥	(306) (6,585) 8,405 (31,294) (7,591)	\$ 9,832 2,975,960 609,911 2,814,277 1,619,089
Total current liabilities  Long-term debt, excluding current installments  Accrued pension and severance cost  Other noncurrent liabilities		810,936 1,164 203,463 92,358		848,307 1,448 229,664 96,514		(37,371) (284) (26,201) (4,156)	8,029,069 11,525 2,014,485 914,436 10,969,515
Accrued pension and severance cost		203,463		229,664		(26,201)	2,01 91

Equity:

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Canon Inc. stockholders equity:								
Common stock		174,762		174,762		-		1,730,317
Additional paid-in capital		401,970		402,029		(59)		3,979,901
Legal reserve		63,837		63,091		746		632,050
Retained earnings		3,266,514		3,212,692		53,822		32,341,723
Accumulated other comprehensive income (loss)		(118,368)		(80,646)		(37,722)		(1,171,960)
Treasury stock, at cost		(961,663)		(861,666)		(99,997)		(9,521,417)
Total Canon Inc. stockholders equity		2,827,052		2,910,262		(83,210)		27,990,614
Noncontrolling interests		158,807		156,515		2,292		1,572,346
Total equity		2,985,859		3,066,777		(80,918)		29,562,960
Total liabilities and equity	¥	4,093,780	¥	4,242,710	¥	(148,930)	\$	40,532,475
		Millior	ns of	yen				Γhousands of U.S. dollars
		As of		As of				As of
		June 30,	D	ecember 31,				June 30,
		2014	ט	2013				2014
Notes:		2014		2013				2014
1. Allowance for doubtful receivables	¥	12,304	¥	12,730			\$	121,822
2. Accumulated depreciation		2,407,898		2,383,530			·	23,840,574
3. Accumulated other comprehensive income (loss):		, - ,		, ,				- ) )-
Foreign currency translation adjustments		(50,951)		1,734				(504,465)
Net unrealized gains and losses on securities		8,841		10,242				87,535
Net gains and losses on derivative instruments		609		(2,408)				6,030
		(E < 0 < E)		(00.01.1)				( <b>=</b> (4 0 (0))

(76,867)

(90,214)

Pension liability adjustments

(761,060)

**CONSOLIDATED** 

# $\underline{\textbf{2. CONSOLIDATED STATEMENTS OF INCOME\ AND\ CONSOLIDATED\ STATEMENTS\ OF}}\\ \underline{\textbf{COMPREHENSIVE\ INCOME}}$

Consolidated statements of income				
	Millio	ns of yen		
D14- f4114				Thousands of
Results for the second quarter	Three months		Change(%)	U.S. dollars Three months
	ended June 30, 2014	ended June 30, 2013		ended June 30, 2014
Net sales	¥ 926,796	¥ 966,880	- 4.1	\$ 9,176,198
Cost of sales	443,286	489,522		4,388,970
Gross profit	483,510	477,358	+ 1.3	4,787,228
Operating expenses:	207.074	201 250		2 021 427
Selling, general and administrative expenses Research and development expenses	296,074 76,887	301,359 77,645		2,931,426 761,257
Research and development expenses	70,007	77,043		761,257
	372,961	379,004		3,692,683
Operating profit	110,549	98,354	+ 12.4	1,094,545
Other income (deductions):		4 =0.5		•• ••
Interest and dividend income	2,313	1,705		22,901
Interest expense	(131)	(146)		(1,297)
Other, net	4,244	(1,045)		42,019
	6,426	514		63,623
Income before income taxes	116,975	98,868	+ 18.3	1,158,168
Income taxes	34,567	30,242		342,247
Consolidated net income	82,408	68,626		815,921
Less: Net income attributable to noncontrolling	1,560	2,130		15 116
interests	1,500	2,130		15,446
Net income attributable to Canon Inc.	¥ 80,848	¥ 66,496	+ 21.6	\$ 800,475
	M:11: ~	ns of von		
	1V111110	ns of yen		Thousands of
Results for the first half				U.S. dollars
	Six months ended	Six months ended	Change(%)	Six months ended

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	June 30, 2	2014	June 30, 2013			June 30, 2014
Net sales Cost of sales	¥ 1,795,1 880,1		¥ 1,783,533 920,262	+	0.6	\$ 17,773,347 8,714,020
Gross profit Operating expenses:	914,9	92	863,271	+	6.0	9,059,327
Selling, general and administrative expenses	570,0	99	558,983			5,644,545
Research and development expenses	151,7		151,161			1,502,030
	721,8	804	710,144			7,146,575
Operating profit Other income (deductions):	193,1	.88	153,127	+	26.2	1,912,752
Interest and dividend income	3,9	17	2,741			38,782
Interest expense	,	34)	(251)			(2,317)
Other, net	,	05)	3,506			(6,979)
	2,9	78	5,996			29,486
Income before income taxes	196,1	.66	159,123	+	23.3	1,942,238
Income taxes	63,1	.80	48,770			625,545
Consolidated net income Less: Net income attributable to noncontrolling	132,9	86	110,353			1,316,693
interests	4,5	<b>528</b>	2,944			44,832
Net income attributable to Canon Inc.	¥ 128,4	158	¥ 107,409	+	19.6	\$ 1,271,861

### CONSOLIDATED

Thousands of

U.S. dollars

# Consolidated statements of comprehensive income

Results for the second quarter

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<u></u>	Three mo	ntha			
	ended June 30 2014	Three months	Cha	nge(%)	Three months ended June 30, 2014
Consolidated net income	¥ 82,40	<b>8</b> ¥ 68,626	+	20.1	\$ 815,921
Other comprehensive income (loss), net of tax Foreign currency translation adjustments Net unrealized gains and losses on securities Net gains and losses on derivative instruments Pension liability adjustments	(20,254 (6) 63 (576	9) 1,029 9 2,672			(200,535) (683) 6,327 (5,703)
	(20,260	<b>0</b> ) 56,170			(200,594)
Comprehensive income	62,14	<b>8</b> 124,796	-	50.2	615,327
Less: Comprehensive income attributable to noncontrolling interests	1,50	<b>9</b> 2,769			14,941
Comprehensive income attributable to Canon Inc.	¥ 60,63	9 ¥ 122,027	-	50.3	\$ 600,386
	M	illions of yen			
Results for the first half	Six mont ended June 30, 2	ths Six months ended	Cha	nge(%)	Thousands of U.S. dollars Six months ended June 30, 2014
Consolidated net income	¥ 132,98	<b>6</b> ¥ 110,353	+	20.5	\$ 1,316,693
Other comprehensive income (loss), net of tax Foreign currency translation adjustments Net unrealized gains and losses on securities Net gains and losses on derivative instruments Pension liability adjustments	(52,990 (1,386 3,01 13,36	8) 2,155 7 3,607 1 (81)			(524,653) (13,743) 29,871 132,287
	(30,000	0) 142,815			(376,238)
Comprehensive income Less: Comprehensive income attributable to	94,98	6 253,168	-	62.5	940,455
noncontrolling interests	4,24	<b>2</b> 4,397			42,000

Comprehensive income attributable to Canon Inc. ¥ 90,744 ¥ 248,771 - 63.5 **\$ 898,455** 

CONSOLIDATED

### 3. DETAILS OF SALES

Results for the second								
<u>quarter</u>		Million	ıs of	yen				Thousands of
								U.S. dollars
Sales by business unit		Three months ended		Three months ended	Cha	nge(%)		Three months ended
Sales by business unit		June 30, 2014		June 30, 2013				June 30, 2014
Office	¥	522,493	¥	520,032	+	0.5	\$	5,173,198
Imaging System	_	332,387	-	386,013	-	13.9	Ψ	3,290,960
Industry and Others		95,317		85,948	+	10.9		943,733
Eliminations		(23,401)		(25,113)		-		(231,693)
Total	¥	926,796	¥	966,880	-	4.1	\$	9,176,198
		Million	va of	Zvon				Thousands of
		Million	18 01	yen				U.S. dollars
		Three months		Three months	Cha	nge(%)		Three months
Sales by region		ended		ended				ended
		June 30, 2014		June 30, 2013				June 30, 2014
Japan	¥	164,554	¥	175,654	-	6.3	\$	1,629,248
Overseas:		050 450		202.002		10.0		2.506.624
Americas		253,170		282,082	-	10.2		2,506,634
Europe		272,348		295,944	-	8.0		2,696,515
Asia and Oceania		236,724		213,200	+	11.0		2,343,801
		762,242		791,226	-	3.7		7,546,950
Total	¥	926,796	¥	966,880	-	4.1	\$	9,176,198
Results for the first								
<u>half</u>		Millior	is of	ven				
		Willion	15 01	yen				Thousands of
		G! d		G: 1	C1	(61)		U.S. dollars
		Six months		Six months	Cha	nge(%)		Six months
Sales by business unit		ended		ended				ended
Office	v	June 30, 2014	¥	June 30, 2013		10	\$	June 30, 2014
Office	¥	1,031,669	Ť	984,238	+	4.8	Þ	10,214,545
Imaging System Industry and Others		625,196 185,087		684,120 161,015	-	8.6 15.0		6,190,059 1,832,545
Eliminations		(46,844)		(45,840)	+	13.0		(463,802)
Liminations		(40,044)		(43,040)		-		(403,004)

Total	¥	1,795,108	¥	1,783,533	+	0.6	\$ 17,773,347

		Million	ns of	yen			Thousands of U.S. dollars
Sales by region		ix months ended		Six months ended	Char	nge(%)	Six months ended
Japan	Ju ¥	ne 30, 2014 356,267	¥	June 30, 2013 335,372	+	6.2	\$ June 30, 2014 3,527,396
Overseas: Americas		481,701		514,084	-	6.3	4,769,317
Europe Asia and Oceania		534,259 422,881		542,309 391,768	- +	1.5 7.9	5,289,693 4,186,941
		1,438,841		1,448,161	-	0.6	14,245,951
Total	¥	1,795,108	¥	1,783,533	+	0.6	\$ 17,773,347

Notes: 1. The primary products included in each of the segments are as follows:

Office Business Unit:

Office multifunction devices (MFDs) / Laser multifunction printers (MFPs) / Laser printers / Digital production printing systems /

High speed continuous feed printers / Wide-format printers / Document solutions

Imaging System Business Unit:

Interchangeable lens digital cameras / Digital compact cameras / Digital camcorders / Digital cinema cameras / Interchangeable lenses /

Inkjet printers / Large-format inkjet printers / Commercial photo printers / Image scanners / Multimedia projectors /

Broadcast equipment / Calculators

Industry and Others Business Unit:

Semiconductor lithography equipment / FPD (Flat panel display) lithography equipment / Digital radiography systems /

Ophthalmic equipment / Vacuum thin-film deposition equipment / Organic LED (OLED) panel manufacturing equipment /

Die bonders / Micromotors / Network cameras / Handy terminals / Document scanners

2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America

Europe: United Kingdom, Germany, France, Netherlands, European countries, Middle East and Africa Asia and Oceania: China, Asian countries, Australia

### CONSOLIDATED

### 4. CONSOLIDATED STATEMENTS OF CASH FLOWS

	Million	s of yen	
	Six months ended June 30, 2014	Six months ended June 30, 2013	Thousands of U.S. dollars Six months ended June 30, 2014
Cash flows from operating activities: Consolidated net income	V 132 086	V 110 252	\$ 1,316,693
Adjustments to reconcile consolidated net income to net cash provided by operating activities:	¥ 132,986	¥ 110,353	, ,
Depreciation and amortization	123,515	131,653	1,222,921
Loss on disposal of fixed assets	5,442	4,386	53,881
Deferred income taxes	(316)	(339)	(3,129)
Decrease in trade receivables	60,413	71,357	598,149
Decrease in inventories	2,603	18,269	25,772
Increase (decrease) in trade payables	11,141	(55,633)	110,307
Increase (decrease) in accrued income taxes Decrease in accrued expenses	8,851 (23,657)	(7,416) (38,616)	87,634 (234,228)
Decrease in accrued (prepaid) pension and severance cost	(6,827)	(874)	(67,594)
Other, net	(19,664)	(15,251)	(194,693)
Other, net	(12,004)	(13,231)	(194,093)
Net cash provided by operating activities Cash flows from investing activities:	294,487	217,889	2,915,713
Purchases of fixed assets	(112,613)	(119,809)	(1,114,980)
Proceeds from sale of fixed assets	2,487	1,062	24,624
Purchases of available-for-sale securities	(226)	(2,654)	(2,238)
Proceeds from sale and maturity of available-for-sale			
securities	51	3,141	505
Increase in time deposits, net	(31,044)	(15,745)	(307,366)
Acquisitions of subsidiaries, net of cash acquired	(11,301)	(4,914)	(111,891)
Purchases of other investments	-	(209)	-
Other, net	10,579	(138)	104,742
Net cash used in investing activities Cash flows from financing activities:	(142,067)	(139,266)	(1,406,604)
Proceeds from issuance of long-term debt	700	1,101	6,931
Repayments of long-term debt	(1,126)	(1,345)	(11,149)
Decrease in short-term loans, net	(48)	(563)	(475)
Dividends paid	(73,905)	(80,695)	(731,733)
Repurchases of treasury stock, net	(100,001)	13	(990,109)
Other, net	(2,007)	(3,865)	(19,871)

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Net cash used in financing activities	(176,387)	(85,354)	(1,746,406)
Effect of exchange rate changes on cash and cash equivalents	(20,258)	47,827	(200,574)
Net change in cash and cash equivalents Cash and cash equivalents at beginning of period	(44,225)	41,096	(437,871)
	788,909	666,678	7,810,980
Cash and cash equivalents at end of period	¥ 744,684	¥ 707,774	\$ 7,373,109

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### 5. NOTE FOR GOING CONCERN ASSUMPTION

Not applicable.

### 6. SEGMENT INFORMATION

### (1) SEGMENT INFORMATION BY BUSINESS UNIT

Results for the second quarter	Million	Thousands of U.S. dollars		
account function	Three months Three mone ended ended June 30, 2014 June 30, 20		Change(%)	Three months ended June 30, 2014
Office Net sales: External customers Intersegment	¥521,719 774	¥ 517,455 2,577	+ 0.8 - 70.0	\$ 5,165,535 7,663
Total	522,493	520,032	+ 0.5	5,173,198
Operating cost and expenses	434,374	443,840	- 2.1	4,300,733
Operating profit	¥ 88,119	¥ 76,192	+ 15.7	\$ 872,465
Imaging System Net sales: External customers Intersegment	¥332,272 115	¥ 385,833 180	- 13.9 - 36.1	\$ 3,289,822 1,138
Total	332,387	386,013	- 13.9	3,290,960
Operating cost and expenses	281,425	329,735	- 14.7	2,786,386
Operating profit	¥ 50,962	¥ 56,278	- 9.4	\$ 504,574
Industry and Others Net sales: External customers Intersegment	¥ 72,805 22,512	¥ 63,592 22,356	+ 14.5 + 0.7	\$ 720,841 222,892
Total	95,317	85,948	+ 10.9	943,733

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Operating cost and expenses	97,804	91,778	+	6.6	968,357
Operating profit	¥ (2,487)	¥ (5,830)		-	\$ (24,624)
Corporate and Eliminations					
Net sales: External customers Intersegment	¥ - (23,401)	¥ - (25,113)		-	\$ - (231,693)
Total	(23,401)	(25,113)		-	(231,693)
Operating cost and expenses	2,644	3,173		-	26,177
Operating profit	¥ (26,045)	¥ (28,286)		-	<b>\$</b> (257,870)
Consolidated					
Net sales: External customers Intersegment	¥ 926,796	¥ 966,880	-	4.1	\$ 9,176,198 -
Total	926,796	966,880	-	4.1	9,176,198
Operating cost and expenses	816,247	868,526	-	6.0	8,081,653
Operating profit	¥ 110,549	¥ 98,354	+	12.4	\$ 1,094,545

### CONSOLIDATED

Results for the first half	Si	Million		yen ix months			Thousands of U.S. dollars Six months	
	Jun	ended ne 30, 2014	Ju	ended ne 30, 2013	Cha	nge(%)	Jı	ended ine 30, 2014
Office Net sales: External customers Intersegment	¥1	,029,818 1,851	¥	979,585 4,653	+	5.1 60.2	<b>\$</b> [	10,196,218 18,327
Total	1	,031,669		984,238	+	4.8	-	10,214,545
Operating cost and expenses		871,093		847,975	+	2.7		8,624,684
Operating profit	¥	160,576	¥	136,263	+	17.8	\$	1,589,861
Imaging System Net sales:								
External customers Intersegment	¥	624,885 311	¥	683,760 360	-	8.6 13.6	\$	6,186,980 3,079
Total		625,196		684,120	-	8.6		6,190,059
Operating cost and expenses		532,208		599,361	-	11.2		5,269,386
Operating profit	¥	92,988	¥	84,759	+	9.7	\$	920,673
Industry and Others Net sales:								
External customers	¥	140,405	¥	120,188	+	16.8	\$	1,390,149
Intersegment		44,682		40,827 161,015	+	9.4		442,396
Total		185,087		,	+	15.0		1,832,545
Operating cost and expenses	*7	195,195	*7	174,381	+	11.9	Φ.	1,932,624
Operating profit	¥	(10,108)	¥	(13,366)		-	\$	(100,079)
Corporate and Eliminations Net sales:								
External customers Intersegment	¥	- (46,844)	¥	(45,840)		-	\$	(463,802)

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Total	(46,844)	(45,840)		-	(463,802)
Operating cost and expenses	3,424	8,689		-	33,901
Operating profit	¥ (50,268)	¥ (54,529)		-	\$ (497,703)
Consolidated Net sales: External customers Intersegment	¥1,795,108 -	¥ 1,783,533	+	0.6	\$ 17,773,347 -
Total	1,795,108	1,783,533	+	0.6	17,773,347
Operating cost and expenses	1,601,920	1,630,406	-	1.7	15,860,595
Operating profit	¥ 193,188	¥ 153,127	+	26.2	\$ 1,912,752

### **CONSOLIDATED**

### (2) SEGMENT INFORMATION BY GEOGRAPHIC AREA

Results for the second quarter		Million	s of	yen Three			housands of U.S. dollars
Japan		ree months ended ne 30, 2014	Ju	months ended ne 30, 2013	Cha	ange(%)	hree months ended une 30, 2014
Net sales: External customers Intersegment	¥	212,549 430,486	¥	187,085 473,150	+	13.6 9.0	\$ 2,104,446 4,262,237
Total		643,035		660,235	-	2.6	6,366,683
Operating cost and expenses		531,906		563,567	-	5.6	5,266,396
Operating profit	¥	111,129	¥	96,668	+	15.0	\$ 1,100,287
Americas Net sales: External customers Intersegment  Total  Operating cost and expenses	¥	252,634 1,808 254,442 250,214	¥	281,609 4,067 285,676 277,724		10.3 55.5 10.9 9.9	\$ 2,501,327 17,901 2,519,228 2,477,367
Operating profit	¥	4,228	¥	7,952	-	46.8	\$ 41,861
Europe Net sales: External customers Intersegment	¥	272,004 14,517	¥	296,132 14,370	- +	8.1 1.0	\$ 2,693,109 143,733
Total		286,521		310,502	-	7.7	2,836,842
Operating cost and expenses		286,152		311,449	-	8.1	2,833,188
Operating profit	¥	369	¥	(947)		-	\$ 3,654

### Asia and Oceania

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Net sales: External customers Intersegment	¥ 189,609 196,288	¥ 202,054 227,645	- -	6.2 13.8	\$ 1,877,316 1,943,446
Total	385,897	429,699	-	10.2	3,820,762
Operating cost and expenses	369,843	414,334	-	10.7	3,661,812
Operating profit	¥ 16,054	¥ 15,365	+	4.5	\$ 158,950
Corporate and Eliminations Net sales: External customers Intersegment	¥ - (643,099)	¥ - (719,232)		- -	\$ - (6,367,317)
Total	(643,099)	(719,232)		_	(6,367,317)
Operating cost and expenses	(621,868)	(698,548)		_	(6,157,110)
Operating profit	¥ (21,231)	¥ (20,684)		-	<b>\$</b> (210,207)
Consolidated Net sales: External customers Intersegment	¥ 926,796 -	¥ 966,880 -	-	4.1	\$ 9,176,198 -
Total	926,796	966,880	-	4.1	9,176,198
Operating cost and expenses	816,247	868,526	-	6.0	8,081,653
Operating profit	¥ 110,549	¥ 98,354	+	12.4	\$ 1,094,545

### CONSOLIDATED

Results for the first half		Million	of yen			Thousands of U.S. dollars			
		ended ne 30, 2014		Six months ended one 30, 2013	Change(%)		;	Six months ended June 30, 2014	
Japan Net sales: External customers	¥	421,194	¥	358,959	+	17.3	\$	4,170,238	
Intersegment  Total		837,577 1,258,771		898,876 1,257,835	+	6.8 0.1		8,292,841 12,463,079	
Operating cost and expenses		1,070,703		1,097,394	-	2.4		10,601,020	
Operating profit	¥	188,068	¥	160,441	+	17.2	\$	1,862,059	
Americas Net sales: External customers Intersegment	¥	480,834 2,501	¥	510,984 6,645	-	5.9 62.4	\$	4,760,733 24,762	
Total		483,335		517,629	-	6.6		4,785,495	
Operating cost and expenses		474,539		506,351	-	6.3		4,698,406	
Operating profit	¥	8,796	¥	11,278	-	22.0	\$	87,089	
Europe Net sales: External customers Intersegment	¥	533,577 25,993	¥	542,861 26,101	-	1.7 0.4	\$	5,282,941 257,356	
Total		559,570		568,962	-	1.7		5,540,297	
Operating cost and expenses		554,170		575,923	-	3.8		5,486,832	
Operating profit	¥	5,400	¥	(6,961)		-	\$	53,465	
Asia and Oceania Net sales:	₹7	250 502	**	270 720		2.0	ф.	2.550.425	
External customers Intersegment	¥	359,503 387,922	¥	370,729 418,173	-	3.0 7.2	\$	3,559,435 3,840,813	

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Total	747,425	788,902	-	5.3	7,400,248
Operating cost and expenses	714,483	759,348	-	5.9	7,074,090
Operating profit	¥ 32,942	¥ 29,554	+	11.5	\$ 326,158
Corporate and Eliminations Net sales:					
External customers	¥ -	¥ -		_	\$ -
Intersegment	(1,253,993)	(1,349,795)		-	(12,415,772)
Total	(1,253,993)	(1,349,795)		-	(12,415,772)
Operating cost and expenses	(1,211,975)	(1,308,610)		-	(11,999,753)
Operating profit	¥ (42,018)	¥ (41,185)		-	\$ (416,019)
Consolidated					
Net sales: External customers Intersegment	¥ 1,795,108	¥ 1,783,533	+	0.6	\$ 17,773,347 -
Total	1,795,108	1,783,533	+	0.6	17,773,347
Operating cost and expenses	1,601,920	1,630,406	-	1.7	15,860,595
Operating profit	¥ 193,188	¥ 153,127	+	26.2	\$ 1,912,752

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### 7. SIGNIFICANT CHANGES IN CANON INC. STOCKHOLDERS EQUITY

None.

### 8. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

### (1) GROUP POSITION

### 1. Number of Group Companies

	June 30, 2014	December 31, 2013	Change
Subsidiaries	253	257	(4)
Affiliates	10	11	(1)
Total	263	268	(5)

### 2. Change in Group Entities

Subsidiaries

Addition: 5 companies Removal: 9 companies

Affiliates (Carried at Equity Basis) Removal: 1 company

### 3. Subsidiaries Listed on Domestic Stock Exchange

Tokyo Stock Exchange (1st section): Canon Marketing Japan Inc., Canon Electronics Inc.

### (2) SIGNIFICANT ACCOUNTING POLICIES

Canon s consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.

July 24, 2014

### CONSOLIDATED FINANCIAL RESULTS FOR THE SECOND QUARTER

### AND THE FIRST HALF ENDED JUNE 30, 2014

#### SUPPLEMENTARY REPORT

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This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, intend. believe. estimate. expect, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

1. SALES BY GEOGRAPHIC AREA AND BUSINESS UNIT 2014 2013								(Millions of yen) Change year over year			
	2nd quarter	1st half	Year (P)	2nd quarter	1st half	Year	2nd quarter	1st half	Year		
Japan	1		` '				•				
Office	94,670	196,690	-	95,105	185,639	368,308	-0.5%	+6.0%	-		
Imaging											
System	39,913	93,256	-	47,590	87,684	215,970	-16.1%	+6.4%	-		
Industry and	1	•		•		•					
Others	29,971	66,321	_	32,959	62,049	131,585	-9.1%	+6.9%	-		
Total	164,554	356,267	761,500	175,654	335,372	715,863	-6.3%	+6.2%	+6.4%		
Overseas		,	, , , , , , ,	,	,	,,	212 / 2				
Office	427,049	833,128	_	422,350	793,946	1,625,590	+1.1%	+4.9%			
Imaging	,,>	000,120		,	,,,,,,	1,020,000	. 1.1 / 6	, /6			
System	292,359	531,629	_	338,243	596,076	1,232,216	-13.6%	-10.8%	_		
Industry and	-	331,027		330,243	370,070	1,232,210	13.070	10.070			
Others	42,834	74,084	=	30,633	58,139	157,711	+39.8%	+27.4%	_		
Total	762,242	1,438,841	3,018,500	791,226	1,448,161	3,015,517	-3.7%	-0.6%	+0.1%		
Americas	102,242	1,730,041	2,010,200	171,220	1,770,101	5,015,517	-5.170	-0.0 /0	TU.1 %		
Office	155,822	311,988		163,280	306,263	629,472	-4.6%	+1.9%			
	133,622	311,900	-	103,200	300,203	029,472	-4.070	+1.9%	•		
Imaging System	90,473	156,370		109,143	188,617	392,373	-17.1%	-17.1%			
System	-	130,370	-	109,143	100,017	392,373	-17.1%	-17.1%	-		
Industry and		12 242		0.650	10.204	27.656	20.00	20.50			
Others	6,875	13,343	1 021 000	9,659	19,204	37,656	-28.8%	-30.5%	0.70		
Total	253,170	481,701	1,031,000	282,082	514,084	1,059,501	-10.2%	-6.3%	-2.7%		
Europe	150 425	242.067		170.210	2.42.127	604.560	4.40	0.50			
Office	170,435	343,967	-	178,318	342,127	694,563	-4.4%	+0.5%	-		
Imaging		.=		= = =							
System	94,597	176,148	-	111,750	189,320	404,390	-15.3%	-7.0%	-		
Industry and											
Others	7,316	14,144	-	5,876	10,862	25,976	+24.5%	+30.2%	-		
Total	272,348	534,259	1,114,100	295,944	542,309	1,124,929	-8.0%	-1.5%	-1.0%		
Asia and											
Oceania											
Office	100,792	177,173	-	80,752	145,556	301,555	+24.8%	+21.7%	-		
Imaging											
System	107,289	199,111	-	117,350	218,139	435,453	-8.6%	-8.7%	-		
Industry and	1										
Others	28,643	46,597	-	15,098	28,073	94,079	+89.7%	+66.0%	-		
Total	236,724	422,881	873,400	213,200	391,768	831,087	+11.0%	+7.9%	+5.1%		
Intersegment											
Office	774	1,851	-	2,577	4,653	6,175	-70.0%	-60.2%	-		
Imaging		ŕ		•	,	,					
System	115	311	_	180	360	752	-36.1%	-13.6%	-		
Industry and		211		100	200		2 3.1 / 5				
Others	22,512	44,682	_	22,356	40,827	85,574	+0.7%	+9.4%			
Elimination	•	(46,844)	_	(25,113)	(45,840)	(92,501)	-	-	-		

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Total	0	0	0	0	0	0	-	-	ا
Total									
Office	522,493	1,031,669	2,099,400	520,032	984,238	2,000,073	+0.5%	+4.8%	+5.0%
Imaging									,
System	332,387	625,196	1,368,000	386,013	684,120	1,448,938	-13.9%	-8.6%	-5.6%
Industry and									1
Others	95,317	185,087	404,400	85,948	161,015	374,870	+10.9%	+15.0%	+7.9%
Eliminations	(23,401)	(46,844)	(91,800)	(25,113)	(45,840)	(92,501)	-	-	_!
Total	926,796	1,795,108	3,780,000	966,880	1,783,533	3,731,380	-4.1%	+0.6%	+1.3%
								(P)=Projection	1

2. SI	EGMENT INI	(Millions of yen)							
	2014 2013						Chang	e year over yea	ır
	2nd quarter	1st half	Year (P)	2nd quarter	1st half	Year	2nd quarter	1st half	Yea
ice									
xternal	501 710	1 020 010	2 00 7 400	517 455	050 505	1 002 000	0.00	<b>5</b> 1 07	~
istomers	521,719	1,029,818	2,095,400	517,455	979,585	1,993,898	+0.8%	+5.1%	+5.
ntersegment	774	1,851	4,000	2,577	4,653	6,175	-70.0%	-60.2%	-35.1
otal sales	522,493	1,031,669	2,099,400	520,032	984,238	2,000,073	+0.5%	+4.8%	+5.
perating	00.110	160 576	200 600	76.102	126.262	266,000	15.50	15.00	0
rofit	88,119	160,576	289,600	76,192	136,263	266,908	+15.7%	+17.8%	+8.:
of sales	16.9%	15.6%	13.8%	14.7%	13.8%	13.3%	-	-	
iging									ĺ
tem									
xternal	222.272	<b>624.005</b>	1 267 200	205.022	602.760	1 440 106	12.00	0.69	_
ustomers	332,272	624,885	1,367,200	385,833	683,760	1,448,186	-13.9%	-8.6%	-5.0
ntersegment	115	311	800	180	360	752	-36.1%	-13.6%	+6.4
otal sales	332,387	625,196	1,368,000	386,013	684,120	1,448,938	-13.9%	-8.6%	-5.0
perating	<b>5</b> 0.06 <b>0</b>	0.000	•••	<b>7</b> ( <b>2 7</b> 0	0.4.7.70	202 =04	0.4%	0.=~	
rofit	50,962	92,988	207,900	56,278	84,759	203,794	-9.4%	+9.7%	+2.
of sales	15.3%	14.9%	15.2%	14.6%	12.4%	14.1%	-	-	
ustry and									
iers									
xternal									
ustomers	72,805	140,405	317,400	63,592	120,188	289,296	+14.5%	+16.8%	+9.1
ntersegment	22,512	44,682	87,000	22,356	40,827	85,574	+0.7%	+9.4%	+1.
otal sales	95,317	185,087	404,400	85,948	161,015	374,870	+10.9%	+15.0%	+7.
perating	(=)	(4.0.4.0.0)	(= 0 0 0 0)	(= 0 = 0)					
rofit	(2,487)	(10,108)	(28,800)	(5,830)	(13,366)	(25,331)	-	-	
of sales	-2.6%	-5.5%	-7.1%	-6.8%	-8.3%	-6.8%	-	-	
porate									
ninations									
xternal									
ustomers	(22.401)	(46.944)	(01.800)	(25 112)	(45.940)	(02.501)	-	-	ĺ
ntersegment	(23,401)	(46,844)	(91,800)	(25,113)	(45,840)	(92,501)	-	-	
otal sales perating	(23,401)	(46,844)	(91,800)	(25,113)	(45,840)	(92,501)	-	-	
rofit	(26,045)	(50,268)	(103,700)	(28,286)	(54,529)	(108,094)	-	-	ĺ
ısolidated									ĺ
xternal									
ustomers	926,796	1,795,108	3,780,000	966,880	1,783,533	3,731,380	-4.1%	+0.6%	+1.
ntersegment	-	-	-	-	-	-	-	-	
otal sales	926,796	1,795,108	3,780,000	966,880	1,783,533	3,731,380	-4.1%	+0.6%	+1
perating									
rofit	110,549	193,188	365,000	98,354	153,127	337,277	+12.4%	+26.2%	+8.2
of sales	11.9%	10.8%	9.7%	10.2%	8.6%	9.0%	-	-	

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(P)=Projec

THER INC	COME / DEDU							(Millio	-
		2014			2013		Chang	ge year over year	ar
	2nd quarter	1st half	Year (P)	2nd quarter	1st half	Year	2nd quarter	1st half	Yea
nterest and									
ividend, net	2,182	3,683	5,700	1,559	2,490	6,029	+623	+1,193	(3
orex gain									
oss)	(1,848)	(7,655)	(10,300)	(5,326)	(2,144)	(1,992)	+3,478	(5,511)	(8,3)
quity									
arnings									
oss) of									
ffiliated									
ompanies	119	212	400	211	125	(664)	(92)	+87	+1,0
ther, net	5,973	6,738	9,200	4,070	5,525	6,954	+1,903	+1,213	+2,2
otal	6,426	2,978	5,000	514	5,996	10,327	+5,912	(3,018)	(5,3)
								(P)=1	Projec

### 4. BREAKDOWN OF PRODUCT SALES WITHIN BUSINESS UNIT

	2014			2013			
	2nd quarter	1st half	Year (P)	2nd quarter	1st half	Year	
Office	-			-			
Monochrome							
copiers	16%	15%	16%	15%	16%	16%	
Color copiers	19%	19%	20%	20%	19%	19%	
Printers	43%	43%	41%	43%	43%	42%	
Others	22%	23%	23%	22%	22%	23%	
Imaging System							
Cameras	67%	64%	64%	70%	68%	67%	
Inkjet printers	25%	27%	28%	23%	24%	25%	
Others	8%	9%	8%	7%	8%	8%	
<b>Industry and Others</b>							
Lithography							
equipment	28%	22%	22%	13%	11%	17%	
Others	72%	78%	78%	87%	89%	83%	
						(P)=Projection	

# **5. SALES GROWTH IN LOCAL CURRENCY (Year over year)**

	2014	
2nd		
quarter	1st half	Year (P)
-0.5%	+6.0%	-
-3.3%	-2.8%	-
-3.1%	-1.4%	+1.8%
-16.1%	+6.4%	-
-17.5%	-17.4%	-
-17.4%	-14.4%	-8.4%
-9.1%	+6.9%	-
+37.1%	+23.0%	-
+9.9%	+13.3%	+7.2%
-6.3%	+6.2%	+6.4%
-7.8%	-7.8%	-3.4%
-13.3%	-12.3%	-5.7%
-14.5%	-11.1%	-5.9%
+8.7%	+2.8%	+2.8%
-7.5%	-5.1%	-1.5%
		(P)=Projection
	quarter  -0.5% -3.3% -3.1%  -16.1% -17.5% -17.4%  -9.1% +37.1% +9.9%  -6.3% -7.8% -13.3% -14.5% +8.7%	2nd quarter 1st half  -0.5% +6.0% -3.3% -2.8% -3.1% -1.4%  -16.1% +6.4% -17.5% -17.4% -17.4% -14.4%  -9.1% +6.9% +37.1% +23.0% +9.9% +13.3%  -6.3% +6.2% -7.8% -7.8% -13.3% -12.3% -14.5% -11.1% +8.7% +2.8%

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### 6. PROFITABILITY

	2014		2013		
	1st half	Year (P)	1st half	Year	
ROE *1	9.0%	8.3%	8.1%	8.4%	
ROA *2	6.2%	5.7%	5.3%	5.6%	

<sup>\*1</sup> Return on Equity; Based on Net Income attributable to Canon Inc. and Total Canon Inc. (P)=Projection Stockholders Equity

### 7. IMPACT OF FOREIGN EXCHANGE RATES

### (1) Exchange rates

	2014					
	2nd quarter	1st half	2nd half (P)	Year (P)	2nd quarter	
Yen/US\$	102.13	102.40	100.00	101.14	98.80	
Yen/Euro	139.94	140.35	135.00	137.57	129.02	

(2) Impact of foreign exchange rates on sale	(Billions of yen)		
	2014		
	2nd quarter	1st half	Year (P)
US\$	+7.2	+30.4	+28.5
Euro	+17.7	+45.4	+47.8
Other currencies	+1.8	+7.4	+6.2
Total	+26.7	+83.2	+82.5
			(P)=Projection

### (3) Impact of foreign exchange rates per

(Billions of yen)
2014
2nd half (P)
8.4
3.5
3.1
1.7
(P)=Projection

### 8. STATEMENTS OF CASH FLOWS

		2014			2013
	2nd quarter	1st half	Year (P)	2nd quarter	1st half
Net cash provided by operating activities	162,233	294,487	525,000	162,475	217,889
Net cash used in investing activities	(85,592)	(142,067)	(290,000)	(65,863)	(139,266)
Free cash flow	76,641	152,420	235,000	96,612	78,623
Net cash used in financing activities	(50,643)	(176,387)	(245,300)	(1,293)	(85,354)
Effect of exchange rate changes on cash and					
cash equivalents	(8,405)	(20,258)	(28,600)	19,463	47,827
Net change in cash and cash equivalents	17,593	(44,225)	(38,900)	114,782	41,096
Cash and cash equivalents at end of period	744,684	744,684	750,000	707,774	707,774

(Mil

<sup>\*2</sup> Return on Assets; Based on Net Income attributable to Canon Inc.

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0 D0D						
9. R&D EXPENDITURE						(Millions of von)
EAPENDITURE		2014			2013	(Millions of yen)
	2nd quarter	1st half	Year (P)	2nd quarter	1st half	Year
Office	26,013	50,699		26,852	51,510	105,246
Imaging System	21,026	41,966	_	21,549	41,586	84,377
Industry and Others	6,549	12,743	_	6,335	12,149	25,701
Corporate and	0,5 17	12,7 13		0,555	12,112	20,701
Eliminations	23,299	46,297	_	22,909	45,916	91,000
Total	76,887	151,705	305,000	77,645	151,161	306,324
% of sales	8.3%	8.5%	8.1%	8.0%	8.5%	8.2%
						(P)=Projection
10. INCREASE IN PP&	&F & DEPREC	TATION AN	D AMORTIZAT	ΓΙΟΝ		(Millions of yen)
10. II (CREADE II (TTC	CE & DEI REC	2014	D MINIOR I IZM		2013	(willions of yen)
	2nd	1st half	Year (P)	2nd	1st half	Year
La constant DD 0 E	quarter		, ,	quarter		
Increase in PP&E	46,963	85,017	205,000	45,015	95,808	188,826
Depreciation and amortization	62,163	102 515	265,000	67.212	121 652	275 172
amortization	02,103	123,515	265,000	67,313	131,653	275,173 (P)=Projection
						(1)=110jection
11. INVENTORIES						
(1) Inventories		(1	Millions of yen)			
	2014	2013	Difference			
	Jun.30	Dec.31	Difference			
Office	216,919	227,413	(10,494)			
<b>Imaging System</b>	208,439	221,368	(12,929)			
Industry and Others	108,087	104,992	+3,095			
Total	533,445	553,773	(20,328)			
(2) Inventories/Sales*			(Days)			
	2014	2013	Difference			
	Jun.30	Dec.31	Difference			
Office	38	41	(3)			
Imaging System	61	53	+8			
<b>Industry and Others</b>	143	115	+28			
Total	54	52	+2			
*Index based on the prev	rious six months	sales.				
12. DEBT RATIO						
	2014	2013	7.100			
	Jun.30	Dec.31	Difference			
Total debt / Total						
	0.164	0.16	0.0~			

0.1%

assets

0.1%

0.0%

### 13. OVERSEAS PRODUCTION RATIO

2014 2013
1st half Year

Overseas production
ratio 60% 57%

### 14. NUMBER OF EMPLOYEES

	2014	2013	Difference	
	Jun.30	Dec.31		
Japan	70,005	69,825	+180	
Overseas	124,123	124,326	(203)	
Total	194,128	194,151	(23)	