Domtar CORP
Form 10-Q
August 02, 2013
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UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549
FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934
For the quarterly period ended June 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

# DOMTAR CORPORATION 

(Exact name of registrant as specified in its charter)

DELAWARE<br>(State of Incorporation)<br>20-5901152<br>(I.R.S. Employer Identification No.)<br>395 de Maisonneuve West, Montreal, Quebec H3A 1L6 Canada<br>(Address of principal executive offices) (zip code)<br>(514) 848-5555<br>(Registrant $s$ telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject

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to such filing requirements for the past 90 days. YES x NO *

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation ST ( 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES x NO *

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act:

Large accelerated filer x
Non-accelerated filer * (do not check if a smaller reporting company) Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES " NO x
At July 31, 2013, 32,053,926 shares of the issuer s voting common stock were outstanding.

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## DOMTAR CORPORATION

FORM 10-Q
For the Quarterly Period Ended June 30, 2013

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## PART I: FINANCIAL INFORMATION

## ITEM 1: FINANCIAL STATEMENTS (UNAUDITED)

## DOMTAR CORPORATION

## CONSOLIDATED STATEMENTS OF (LOSS) EARNINGS AND COMPREHENSIVE (LOSS) INCOME

## (IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)

|  | For the three months ended |  | For the six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2013 | June 30, 2012 (Una | June 30, 2013 <br> ited) | June 30, 2012 |
|  | \$ | \$ | \$ | \$ |
| Sales | 1,312 | 1,368 | 2,657 | 2,766 |
| Operating expenses |  |  |  |  |
| Cost of sales, excluding depreciation and amortization | 1,082 | 1,075 | 2,164 | 2,163 |
| Depreciation and amortization | 93 | 96 | 188 | 193 |
| Selling, general and administrative | 95 | 89 | 186 | 188 |
| Impairment and write-down of property, plant and equipment (NOTE 12) | 5 |  | 15 | 2 |
| Closure and restructuring costs (NOTE 12) | 18 |  | 18 | 1 |
| Other operating loss, net (NOTE 7) | 49 | 2 | 67 | 4 |
|  | 1,342 | 1,262 | 2,638 | 2,551 |
| Operating (loss) income | (30) | 106 | 19 | 215 |
| Interest expense, net | 21 | 18 | 46 | 89 |
| (Loss) earnings before income taxes and equity loss | (51) | 88 | (27) | 126 |
| Income tax (benefit) expense | (5) | 27 | (27) | 35 |
| Equity loss, net of taxes |  | 2 | 1 | 4 |
| Net (loss) earnings | (46) | 59 | (1) | 87 |

Per common share (in dollars) (NOTE 5)

| Net (loss) earnings |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Basic | (1.38) | 1.62 | (0.03) | 2.38 |
| Diluted | (1.38) | 1.61 | (0.03) | 2.36 |
| Weighted average number of common and exchangeable shares outstanding (millions) |  |  |  |  |
| Basic | 33.4 | 36.4 | 34.1 | 36.6 |
| Diluted | 33.4 | 36.6 | 34.1 | 36.8 |
| Net (loss) earnings | (46) | 59 | (1) | 87 |
| Other comprehensive (loss) income (NOTE 14): |  |  |  |  |
| Net derivative losses on cash flow hedges: |  |  |  |  |
| Net losses arising during the period, net of tax of \$(5) and \$(5), respectively (2012-\$1 and nil, respectively) | (9) |  | (8) |  |
| Less: Reclassification adjustment for losses included in net (loss) earnings, net of tax of nil and |  |  |  |  |
| \$(1), respectively (2012-\$2 and \$3, respectively) |  | 2 | 1 | 5 |
| Foreign currency translation adjustments | (33) | (34) | (60) | (15) |
|  | 16 |  | 21 |  |

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Change in unrecognized gains and prior service cost related to pension and post-retirement benefit plans, net of tax of $\$(6)$ and $\$(8)$, respectively (2012 - nil)

| Other comprehensive loss: | (26) | (32) | (46) |
| :--- | :--- | :--- | :--- |
| Comprehensive (loss) income | (72) | 27 | (47) |

The accompanying notes are an integral part of the consolidated financial statements.

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## DOMTAR CORPORATION

## CONSOLIDATED BALANCE SHEETS

## (IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)

|  | At |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June 30, } \\ & 2013 \end{aligned}$ | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |
|  | (Unaudited) |  |
|  | \$ | \$ |
| Assets |  |  |
| Current assets |  |  |
| Cash and cash equivalents | 432 | 661 |
| Receivables, less allowances of \$5 and \$4 | 586 | 562 |
| Inventories (NOTE 9) | 678 | 675 |
| Prepaid expenses | 34 | 24 |
| Income and other taxes receivable | 56 | 48 |
| Deferred income taxes | 49 | 45 |
| Total current assets | 1,835 | 2,015 |
| Property, plant and equipment, at cost | 8,710 | 8,793 |
| Accumulated depreciation | $(5,454)$ | $(5,392)$ |
| Net property, plant and equipment | 3,256 | 3,401 |
| Goodwill (NOTE 10) | 262 | 263 |
| Intangible assets, net of amortization (NOTE 11) | 310 | 309 |
| Other assets | 138 | 135 |
| Total assets | 5,801 | 6,123 |
| Liabilities and shareholders equity |  |  |
| Current liabilities |  |  |
| Bank indebtedness | 2 | 18 |
| Trade and other payables | 683 | 646 |
| Income and other taxes payable | 19 | 15 |
| Long-term debt due within one year | 7 | 79 |
| Total current liabilities | 711 | 758 |
| Long-term debt | 1,102 | 1,128 |
| Deferred income taxes and other | 904 | 903 |
| Other liabilities and deferred credits | 432 | 457 |
| Commitments and contingencies (NOTE 16) |  |  |
| Shareholders equity |  |  |
| Common stock |  |  |
| \$0.01 par value; authorized 2,000,000,000 shares; issued: 42,542,796 and 42,523,896 shares |  |  |
| Treasury stock (NOTE 15) |  |  |
| \$0.01 par value; 10,219,695 and 8,285,292 shares |  |  |
| Exchangeable shares |  |  |
| No par value; unlimited shares authorized; issued and held by nonaffiliates: 588,914 and 607,814 shares | 46 | 48 |
| Additional paid-in capital | 2,033 | 2,175 |
| Retained earnings | 747 | 782 |
| Accumulated other comprehensive loss | (174) | (128) |


| Total shareholders equity | $\mathbf{2 , 6 5 2}$ | 2,877 |
| :--- | :--- | :--- |
| Total liabilities and shareholders equity | $\mathbf{5 , 8 0 1}$ | 6,123 |

The accompanying notes are an integral part of the consolidated financial statements.

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## DOMTAR CORPORATION

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)

|  | Issued and outstanding common and exchangeable shares (millions of shares) | Exchangeable shares | Additional paid-in capital | Retained earnings udited) | Accumulated other comprehensive loss | Total shareholders equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2012 | 34.8 | 48 | 2,175 | 782 | (128) | 2,877 |
| Conversion of exchangeable shares |  | (2) | 2 |  |  |  |
| Stock-based compensation, net of tax |  |  | 3 |  |  | 3 |
| Net loss |  |  |  | (1) |  | (1) |
| Net derivative losses on cash flow hedges: |  |  |  |  |  |  |
| Net losses arising during the period, net of tax of \$(5) |  |  |  |  | (8) | (8) |
| Less: Reclassification adjustments for losses included in net loss, net of tax of \$(1) |  |  |  |  | 1 | 1 |
| Foreign currency translation adjustments |  |  |  |  | (60) | (60) |
| Change in unrecognized losses and prior service cost related to pension and post retirement benefit plans, net of tax of \$(8) |  |  |  |  | 21 | 21 |
| Stock repurchase | (1.9) |  | (147) |  |  | (147) |
| Cash dividends |  |  |  | (34) |  | (34) |
| Balance at June 30, 2013 | 32.9 | 46 | 2,033 | 747 | (174) | 2,652 |

The accompanying notes are an integral part of the consolidated financial statements.

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## DOMTAR CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (IN MILLIONS OF DOLLARS)

|  | For the six months ended  <br> June June <br> 30, 30, <br> 2013 2012 <br> (Unaudited)  |  |
| :---: | :---: | :---: |
|  | \$ | \$ |
| Operating activities |  |  |
| Net (loss) earnings | (1) | 87 |
| Adjustments to reconcile net (loss) earnings to cash flows from operating activities |  |  |
| Depreciation and amortization | 188 | 193 |
| Deferred income taxes and tax uncertainties |  | 8 |
| Impairment and write-down of property, plant and equipment | 15 | 2 |
| Net gains on disposals of property, plant and equipment | (10) |  |
| Stock-based compensation expense | 3 | 2 |
| Equity loss, net | 1 | 4 |
| Other | (2) | (4) |
| Changes in assets and liabilities, excluding the effects of acquisition of businesses |  |  |
| Receivables | (30) | 26 |
| Inventories | (10) | 3 |
| Prepaid expenses | (7) | (12) |
| Trade and other payables | 19 | (120) |
| Income and other taxes | (9) |  |
| Difference between employer pension and other post-retirement contributions and pension and other post-retirement expense | 26 | 5 |
| Other assets and other liabilities |  | 11 |
| Cash flows provided from operating activities | 183 | 205 |
| Investing activities |  |  |
| Additions to property, plant and equipment | (118) | (105) |
| Proceeds from disposals of property, plant and equipment | 10 |  |
| Acquisition of businesses, net of cash acquired | (11) | (293) |
| Investment in joint venture | (1) | (4) |
| Cash flows used for investing activities | (120) | (402) |
| Financing activities |  |  |
| Dividend payments | (31) | (26) |
| Net change in bank indebtedness | (17) | 15 |
| Issuance of long-term debt |  | 299 |
| Repayment of long-term debt | (97) | (188) |
| Stock repurchase | (147) | (73) |
| Other | 1 | 2 |
| Cash flows (used for) provided from financing activities | (291) | 29 |
| Net decrease in cash and cash equivalents | (228) | (168) |
| Impact of foreign exchange on cash | (1) |  |

Cash and cash equivalents at beginning of period ..... 661 ..... 444
Cash and cash equivalents at end of period ..... 432 ..... 276
Supplemental cash flow information
Net cash payments for:
Interest (including \$2 million and \$47 million of tender offer premiums in 2013 and 2012, respectively) ..... 27 ..... 82
Income taxes (refund) paid ..... (9) ..... 49

The accompanying notes are an integral part of the consolidated financial statements.

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## DOMTAR CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

JUNE 30, 2013
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)
(UNAUDITED)
NOTE 1.

## BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, in the opinion of Management, include all adjustments that are necessary for the fair statement of Domtar Corporation s ( the Company ) financial position, results of operations, and cash flows for the interim periods presented. Results for the first six months of the year may not necessarily be indicative of full year results. It is suggested that these consolidated financial statements be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Domtar Corporation Annual Report on Form 10-K for the fiscal year ended December 31, 2012, as filed with the Securities and Exchange Commission. The December 31, 2012 Consolidated Balance Sheet, presented for comparative purposes in this interim report, was derived from audited consolidated financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America.

To conform with the basis of presentation adopted in the current period, certain figures previously reported have been reclassified.

## DOMTAR CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

JUNE 30, 2013
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)
(UNAUDITED)

## NOTE 2.

## RECENT ACCOUNTING PRONOUNCEMENTS

## ACCOUNTING CHANGES IMPLEMENTED

## COMPREHENSIVE INCOME

In February 2013, the FASB issued Accounting Standards Update ( ASU ) 2013-02, an update to Comprehensive Income, which requires an entity to provide information regarding the amounts reclassified out of accumulated other comprehensive income by component. The standard requires that companies present either in a single note or parenthetically on the face of the financial statements, the effect of significant amounts reclassified from each component of accumulated other comprehensive income based on its source, and the income statement line items affected by the reclassification. If a component is not required to be reclassified to net income in its entirety, companies would instead cross reference to the related footnote for additional information. The Company adopted the new requirement on January 1, 2013 with no impact on the Company s consolidated financial statements except for the change in presentation.

The Company has chosen to present the new information as a separate disclosure in the notes to the consolidated financial statements.

## FUTURE ACCOUNTING CHANGES

## FOREIGN CURRENCY MATTERS

In March 2013, the FASB issued ASU 2013-05, an update to Foreign Currency Matters, which indicates that a cumulative translation adjustment is attached to the parent $s$ investment in a foreign entity and should be released in a manner consistent with the derecognition guidance on investments in entities. Thus, the entire amount of the cumulative translation adjustment associated with the foreign entity would be released when there has been (1) a sale of a subsidiary or group of net assets within a foreign entity and the sale represents the substantially complete liquidation of the investment in the foreign entity; (2) a loss of a controlling financial interest in an investment in a foreign entity; or (3) a step acquisition for a foreign entity. The update does not change the requirement to release a pro rata portion of the cumulative translation adjustment of the foreign entity into earnings for a partial sale of an equity method investment in a foreign entity.

The amendments are effective for interim and annual periods beginning after December 15, 2013 and will not have an impact on the Company s consolidated financial statements unless one or more of the derecognition events stated above occur after the effective date.

## INCOME TAXES

In July 2013, the FASB issued ASU-2013-11, an update to Income Taxes, which indicates that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax

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loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The assessment of whether a deferred tax asset is available is based on the unrecognized tax benefit and deferred tax asset that exist at the reporting date and should be made presuming disallowance of the tax position at the reporting date.

The amendments are effective for interim and annual periods beginning after December 15, 2013. The Company is currently evaluating these changes to determine whether they have an impact on the presentation of the consolidated balance sheets, and the Company does not expect these changes to have a material impact on the consolidated financial statements.

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## DOMTAR CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

JUNE 30, 2013
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)
(UNAUDITED)

## NOTE 3.

## ACQUISITION OF BUSINESS

## Xerox

On June 1, 2013, Domtar Corporation completed the acquisition of Xerox s paper and print media product sassets in the United States and Canada. The transaction includes a broad range of coated and uncoated papers and specialty print media including business forms, carbonless as well as wide-format paper formerly distributed by Xerox. The results of this business are presented in the Pulp and Paper reportable segment. The purchase price was $\$ 7$ million in cash plus inventory on a dollar for dollar basis. The acquisition was accounted for as a business combination under the acquisition method of accounting, in accordance with the Business Combinations Topic of FASB Accounting Standards Codification ( ASC ).

The total purchase price was allocated to tangible and intangible assets acquired based on the Company s preliminary estimates of their fair value, which was based on information currently available. The items to be finalized are inventory, deferred tax liabilities and residual goodwill. The Company will complete the valuation of all assets and liabilities within the next three months.

The table below illustrates the preliminary purchase price allocation:

| Inventory |  | 4 |
| :--- | :---: | :---: |
| Intangible assets (Note 11) | 1 |  |
| Customer relationships ${ }^{(1)}$ <br> License rights ${ }^{(2)}$ | 6 |  |
| Total assets | 11 |  |
| Fair value of assets acquired at the date of acquisition | 11 |  |

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## DOMTAR CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

JUNE 30, 2013
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)
(UNAUDITED)

## NOTE 4.

## DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT

## INTEREST RATE RISK

The Company is exposed to interest rate risk arising from fluctuations in interest rates on its cash and cash equivalents, bank indebtedness, bank credit facility and long-term debt. The Company may manage this interest rate exposure through the use of derivative instruments such as interest rate swap contracts.

## CREDIT RISK

The Company is exposed to credit risk on the accounts receivable from its customers. In order to reduce this risk, the Company reviews new customers credit history before granting credit and conducts regular reviews of existing customers credit performance. As at June 30, 2013, one of Domtar s Pulp and Paper segment customers located in the United States represented 11\% (\$66 million) (2012 11\% (\$64 million)) of the Company s receivables.

The Company is also exposed to credit risk in the event of non-performance by counterparties to its financial instruments. The Company minimizes this exposure by entering into contracts with counterparties that are believed to be of high credit quality. Collateral or other security to support financial instruments subject to credit risk is usually not obtained. The credit standing of counterparties is regularly monitored. Additionally, the Company is exposed to credit risk in the event of non-performance by its insurers. The Company minimizes this exposure by doing business only with large reputable insurance companies.

## COST RISK

Cash flow hedges:

The Company purchases natural gas at the prevailing market price at the time of delivery. In order to manage the cash flow risk associated with purchases of natural gas, the Company may utilize derivative financial instruments or physical purchases to fix the price of forecasted natural gas purchases. The Company formally documents the hedge relationships, including identification of the hedging instruments and the hedged items, the risk management objectives and strategies for undertaking the hedge transactions, and the methodologies used to assess effectiveness and measure ineffectiveness. Current contracts are used to hedge a portion of forecasted purchases over the next 42 months. The effective portion of changes in the fair value of derivative contracts designated as cash flow hedges is recorded in Other comprehensive income (loss), and is recognized in Cost of sales in the period in which the hedged transaction occurs.

## DOMTAR CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2013
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)

## (UNAUDITED)

## NOTE 4. DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT (CONTINUED)

The following table presents the volumes under derivative financial instruments for natural gas contracts outstanding as of June 30, 2013 to hedge forecasted purchases:

| Commodity | Notional contractual value under derivative |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notional contractual quantity under derivative contracts |  | contracts (in millions of dollars) |  | Percentage of forecasted purchases under derivative contracts for |  |  |  |
|  |  |  |  |  | 2013 | 2014 | 2015 | 2016 |
| Natural gas | 18,210,000 | $\mathrm{MMBTU}^{(1)}$ | \$ | 76 | 33\% | 59\% | 22\% | 17\% |

(1) MMBTU: Millions of British thermal units

The natural gas derivative contracts were fully effective for accounting purposes as of June 30, 2013. The critical terms of the hedging instruments and the hedged items match. As a result, there were no amounts reflected in the Consolidated Statements of (Loss) Earnings and Comprehensive (Loss) Income for the three and six months ended June 30, 2013 resulting from hedge ineffectiveness (three and six months ended June 30, 2012 nil).

## FOREIGN CURRENCY RISK

Cash flow hedges:
The Company has manufacturing operations in the United States, Canada, Sweden and China. As a result, it is exposed to movements in foreign currency exchange rates in Canada, Europe and Asia. Moreover, certain assets and liabilities are denominated in currencies other than the U.S. dollar and are exposed to foreign currency movements. As a result, the Company s earnings are affected by increases or decreases in the value of the Canadian dollar and of other European and Asian currencies relative to the U.S. dollar. The Company s Swedish subsidiary is exposed to movements in foreign currency exchange rates on transactions denominated in a currency other than its Euro functional currency. The Company s risk management policy allows it to hedge a significant portion of its exposure to fluctuations in foreign currency exchange rates for periods up to three years. The Company may use derivative instruments (currency options and foreign exchange forward contracts) to mitigate its exposure to fluctuations in foreign currency exchange rates or to designate them as hedging instruments in order to hedge the subsidiary s cash flow risk for purposes of the consolidated financial statements.

The Company formally documents the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategies for undertaking the hedge transactions. Foreign exchange currency option contracts used to hedge forecasted purchases in Canadian dollars by the Canadian subsidiary, and forecasted sales in British Pound Sterling and forecasted purchases in U.S. dollars by the Swedish subsidiary, are designated as cash flow hedges. Current contracts are used to hedge forecasted sales or purchases over the next 12 months. The effective portion of changes in the fair value of derivative contracts designated as cash flow hedges is recorded in Other

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comprehensive (loss) income and is recognized in Cost of sales or in Sales in the period in which the hedged transaction occurs.

Net investment hedge:

The Company uses foreign exchange currency option contracts maturing in February 2014 to hedge a portion of the net assets of Attends Healthcare Limited ( Attends Europe ) to offset the foreign currency translation and economic exposures related to its investment in the subsidiary. The Company is exposed to movements in foreign currency exchange rates of the Euro versus the U.S. dollar as Attends Europe has a Euro functional currency whereas the Company has a U.S. dollar functional and reporting currency. The effective portion of changes in the fair value of derivative contracts designated as net investment hedges is recorded in Other comprehensive (loss) income as part of the Foreign currency translation adjustments.

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## DOMTAR CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2013
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)
(UNAUDITED)

## NOTE 4. DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT (CONTINUED)

The following table presents the currency values under contracts pursuant to currency options outstanding as of June 30, 2013 to hedge forecasted purchases and sales:

| Contract |  | Notional contractual value | Percentage of forecasted <br> net exposures under <br> contracts for |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Currency options purchased | CDN | $\$$ | 425 | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ |

The currency options are fully effective as at June 30, 2013. The critical terms of the hedging instruments and the hedged items match. As a result, there were no amounts reflected in the Consolidated Statements of Earnings and Comprehensive (Loss) Income for the three and six months ended June 30, 2013 resulting from hedge ineffectiveness (2012 nil).

The notional amount of the outstanding foreign exchange currency option contracts designated as a net investment hedge as of June 30, 2013 was $\$ 124$ million ( 105 million).

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## DOMTAR CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2013
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)
(UNAUDITED)

## NOTE 4. DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT (CONTINUED)

## FAIR VALUE MEASUREMENT

The accounting standards for fair value measurements and disclosures, establishes a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three levels. A financial instrument s categorization within the fair value hierarchy is based upon the lowest level of input that is available and significant to the fair value measurement.

Level $1 \quad$ Quoted prices in active markets for identical assets or liabilities.
Level 2 Observable inputs other than quoted prices in active markets for identical assets and liabilities, quoted prices for identical or similar assets or liabilities in inactive markets, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Inputs that are generally unobservable and typically reflect management sestimates of assumptions that market participants would use in pricing the asset or liability.
The following tables present information about the Company sfinancial assets and financial liabilities measured at fair value on a recurring basis (except Long-term debt, see (c) below) at June 30, 2013 and December 31, 2012, in accordance with the accounting standards dealing with fair value measurements and disclosures and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value.

| Fair Value of financial instruments at: | $\begin{gathered} \text { June 30, } \\ 2013 \\ \$ \end{gathered}$ |  |  |  | Balance sheet classification |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Derivatives designated as cash flow and net investment hedging instruments under the Derivatives and Hedging Topic of FASB ASC: |  |  |  |  |  |
| Asset derivatives |  |  |  |  |  |
| Currency options | 8 |  | 8 |  | (a) Prepaid expenses |
| Natural gas swap contracts |  |  |  |  | (a) Prepaid expenses |
| Natural gas swap contracts | 1 |  | 1 |  | (a) Intangible assets and deferred charges |
| Total Assets | 9 |  | 9 |  |  |

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| Liabilities derivatives |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Currency options | 16 |  | 16 |  | (a) Trade and other payables |
| Natural gas swap contracts | 3 |  | 3 |  | (a) Trade and other payables |
| Natural gas swap contracts | 1 |  | 1 |  | (a) Other liabilities and deferred credits |
| Total Liabilities | 20 |  | 20 |  |  |
| Other Instruments: |  |  |  |  |  |
| Asset backed notes ( ABN ) | 6 |  | 5 | 1 | (b) Other assets |
| Long-term debt | 1,198 | 1,198 |  |  | (c) Long-term debt |

The cumulative loss recorded in Accumulated other comprehensive loss relating to natural gas contracts of $\$ 3$ million at June 30, 2013, will be recognized in Cost of sales upon maturity of the derivatives over the next four years at the then prevailing values, which may be different from those at June 30, 2013.

The cumulative loss recorded in Accumulated other comprehensive loss relating to currency options hedging forcasted purchases of $\$ 12$ million at June 30, 2013, will be recognized in Cost of sales upon maturity of the derivatives over the next 12 months at the then prevailing values, which may be different from those at June 30, 2013.

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## NOTE 4. DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT (CONTINUED)

| Fair Value of financial instruments at: |  Quoted prices in Significant <br> active markets forobservable Significant <br> unobservable  <br> identical inputs inputs  <br> December 31, assets (Level (Level <br> 2012 (Level 1) 2) 3) <br> $\$$ $\$$ $\$$ $\$$ |  |  |  | Balance sheet classification |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Derivatives designated as cash flow and net investment hedging instruments under the Derivatives and Hedging Topic of FASB ASC: |  |  |  |  |  |
| Asset derivatives |  |  |  |  |  |
| Currency options | 6 |  | 6 |  | (a) Prepaid expenses |
| Natural gas swap contracts | 1 |  | 1 |  | (a) Intangible assets and deferred charges |
| Total Assets | 7 |  | 7 |  |  |
| Liabilities derivatives |  |  |  |  |  |
| Currency options | 5 |  | 5 |  | (a) Trade and other payables |
| Natural gas swap contracts | 4 |  | 4 |  | (a) Trade and other payables |
| Natural gas swap contracts | 1 |  | 1 |  | (a) Other liabilities and deferred credits |
| Total Liabilities | 10 |  | 10 |  |  |
| Other Instruments: |  |  |  |  |  |
| Asset backed notes | 6 |  | 5 | 1 | (b) Other assets |
| Long-term debt | 1,360 | 1,360 |  |  | (c) Long-term debt |

(a) Fair value of the Company s derivatives is classified under Level 2 (inputs that are observable; directly or indirectly) as it is measured as follows:

For currency options: Fair value is measured using techniques derived from the Black-Scholes pricing model. Interest rates, forward market rates and volatility are used as inputs for such valuation techniques.

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For natural gas contracts: Fair value is measured using the discounted difference between contractual rates and quoted market future rates.
(b) ABN is reported at fair value utilizing Level 2 or Level 3 inputs. Fair value of ABN reported under Level 2 is based on current market quotes. Fair value of $A B N$ reported under Level 3 is based on the value of the collateral investments held in the conduit issuer, reduced by the negative value of credit default derivatives, with an additional discount applied for illiquidity.
(c) Fair value of the Company s long-term debt is measured by comparison to market prices of its debt. The carrying value of the Company s long-term debt is $\$ 1,109$ million and $\$ 1,207$ million at June 30, 2013 and December 31, 2012, respectively.
Due to their short-term maturity, the carrying amounts of cash and cash equivalents, receivables, bank indebtedness, trade and other payables and income and other taxes approximate their fair values.

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## NOTE 4. DERIVATIVES AND HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENT (CONTINUED)

The following table reconciles the beginning and ending balances of ABN measured at fair value on a recurring basis using significant unobservable (Level 3) inputs during the reported periods:

ASSET BACKED NOTES

Balance at January 1, 2013
Net unrealized gains included in earnings (a)
Transfer out of Level 3 (b)

Balance at June 30, 2013
(a) Earnings effect is primarily included in Other operating loss, net in the Consolidated Statement of (Loss) Earnings and Comprehensive (Loss) Income.
(b) Transfers out of Level 3 are considered to occur at the end of the period.

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## NOTE 5.

## (LOSS) EARNINGS PER SHARE

The following table provides the reconciliation between basic and diluted (loss) earnings per share:

|  | For the three months ended |  |  | For the six months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2013 \end{gathered}$ |  | $\text { ne } 30 \text {, }$ | $\begin{gathered} \text { June 30, } \\ 2013 \end{gathered}$ |  | $\begin{aligned} & \text { me 30, } \\ & 2012 \end{aligned}$ |
| Net (loss) earnings | \$ (46) | \$ | 59 | \$ (1) | \$ | 87 |
| Weighted average number of common and exchangeable shares outstanding (millions) | 33.4 |  | 36.4 | 34.1 |  | 36.6 |
| Effect of dilutive securities (millions) |  |  | 0.2 |  |  | 0.2 |
| Weighted average number of diluted common and exchangeable shares outstanding (millions) | 33.4 |  | 36.6 | 34.1 |  | 36.8 |
| Basic net (loss) earnings per share (in dollars) | \$ (1.38) | \$ | 1.62 | \$ (0.03) | \$ | 2.38 |
| Diluted net (loss) earnings per share (in dollars) | \$ (1.38) | \$ | 1.61 | \$ (0.03) | \$ | 2.36 |

The following table provides the securities that could potentially dilute basic earnings per share in the future, but were not included in the computation of diluted (loss) earnings per share because to do so would have been anti-dilutive:

|  | For the three <br> months ended |  |  |  |
| :--- | :--- | :---: | :---: | :---: |
| For the six |  |  |  |  |
| months ended |  |  |  |  |, | June |
| :---: | :---: | :---: |
| June, |

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## DOMTAR CORPORATION

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## NOTE 6.

## PENSION PLANS AND OTHER POST-RETIREMENT BENEFIT PLANS

## DEFINED CONTRIBUTION PLANS

The Company has several defined contribution plans and multi-employer plans. The pension expense under these plans is equal to the Company s contribution. For the three and six months ended June 30, 2013, the related pension expense was $\$ 8$ million and $\$ 16$ million, respectively (2012 - $\$ 6$ million and $\$ 15$ million, respectively).

## DEFINED BENEFIT PLANS AND OTHER POST-RETIREMENT BENEFIT PLANS

The Company sponsors both contributory and non-contributory U.S. and non-U.S. defined benefit pension plans that cover the majority of its employees. Non-unionized employees in Canada joining the Company after June 1, 2000 participate in a defined contribution pension plan. Salaried employees in the U.S. joining the Company after January 1, 2008 participate in a defined contribution pension plan. Also, starting on January 1, 2013, all unionized employees covered under the agreement with the United Steel Workers, not grandfathered under the existing defined benefit pension plans, will transition to a defined contribution pension plan for future service. The Company also sponsors a number of other post-retirement benefit plans for eligible U.S. and non-U.S. employees; the plans are unfunded and include life insurance programs and medical and dental benefits. The Company also provides supplemental unfunded defined benefit pension plans to certain senior management employees.

Components of net periodic benefit cost for pension plans and other post-retirement benefit plans:

|  | For the three months ended June 30, 2013 |  | For the six months ended June 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Pension plans \$ | Other post-retirement benefit plans \$ | Pension plans \$ | Other post-retirement benefit plans \$ |
| Service cost | 11 |  | 22 | 1 |
| Interest expense | 18 | 1 | 37 | 2 |
| Expected return on plan assets | (24) |  | (48) |  |
| Amortization of net actuarial loss | 7 | 1 | 14 | 1 |
| Settlement loss (a) | 13 |  | 13 |  |
| Amortization of prior year service costs | 1 |  | 1 |  |

(a) The settlement loss of $\$ 13$ million in the pension plans for the three and six months ended June 30, 2013 is related to the previously closed Big River and Dryden mills for $\$ 6$ million and $\$ 7$ million, respectively (see Note 12 Closure and restructuring and liability and impairment of property, plant and equipment ).

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## DOMTAR CORPORATION

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## NOTE 6. PENSION PLANS AND OTHER POST-RETIREMENT BENEFIT PLANS (CONTINUED)

Components of net periodic benefit cost for pension plans and other post-retirement benefit plans:
$\left.\begin{array}{lcccc} & \begin{array}{c}\text { For the three months ended } \\ \text { June 30, 2012 } \\ \text { Other }\end{array} & \begin{array}{c}\text { For the six months ended } \\ \text { June 30, 2012 } \\ \text { Other }\end{array} \\ \text { post-retirement } \\ \text { benefit } \\ \text { plans } \\ \$\end{array}\right)$

The Company contributed $\$ 7$ million and $\$ 14$ million for the three and six months ended June 30, 2013, respectively (2012 $\$ 11$ million and $\$ 19$ million, respectively) to the pension plans. The Company also contributed $\$ 2$ million and $\$ 3$ million for the three and six months ended June 30, 2013, respectively (2012-\$2 million and \$4 million, respectively) to the other post-retirement benefit plans.

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## NOTE 7.

## OTHER OPERATING LOSS, NET

Other operating loss, net is an aggregate of both recurring and occasional loss or income items and, as a result, can fluctuate from period to period. The Company s other operating loss, net includes the following:

|  | Three months ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2013 \$ | June 30, 2012 \$ | June 30, 2013 | June 30, 2012 \$ |
| Reversal of alternative fuel tax credits (Note 8) |  |  | 26 |  |
| Gain on sale of property, plant and equipment ${ }^{(1)}$ |  |  | (10) |  |
| Environmental provision | 1 |  | 2 |  |
| Foreign exchange (gain) loss | (1) |  | (2) | 2 |
| Weston litigation ${ }^{(2)}$ (Note 16) | 49 |  | 49 |  |
| Other |  | 2 | 2 | 2 |
| Other operating loss, net | 49 | 2 | 67 | 4 |

(1) On March 22, 2013, the Company sold the building, remaining equipment and related land of the closed pulp and paper mill in Port Edwards, Wisconsin and recorded a gain on the sale of approximately $\$ 10$ million. The transaction included specific machinery, equipment, furniture, parts, supplies, tools, real estate, land improvements, and other fixed or tangible assets. The assets were sold as is for proceeds of approximately $\$ 9$ million and the environmental provision of $\$ 3$ million related to these assets was contractually passed on to the buyer and released from the Company s liabilities. The net book value of the assets sold was approximately $\$ 2$ million.
(2) On June 24, 2013, the parties agreed to settle the Weston litigation for a payment by Domtar to Weston of $\$ 49$ million (CDN $\$ 50$ million). (see Note 16 Commitments and Contingencies for further information).

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## DOMTAR CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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NOTE 8.

## INCOME TAXES

For the second quarter of 2013, the Company s tax benefit amounted to $\$ 5$ million, consisting of a current tax benefit of $\$ 4$ million and a deferred tax benefit of $\$ 1$ million. This compares to an income tax expense of $\$ 27$ million in the second quarter of 2012, consisting of a current tax expense of $\$ 22$ million and a deferred tax expense of $\$ 5$ million. The Company received income tax refunds, net of payments, of $\$ 10$ million during the second quarter of 2013 and the effective tax rate was $10 \%$ compared with an effective tax rate of $31 \%$ in the second quarter of 2012 . The effective tax rate for the second quarter of 2013 was impacted by the litigation settlement payment made during the quarter of $\$ 49$ million (CDN $\$ 50$ million). Approximately $\$ 38$ million (CDN $\$ 39$ million) of this payment is non-deductible for income tax purposes.

For the first half of 2013, the Company s income tax benefit amounted to $\$ 27$ million, consisting of a current tax benefit of $\$ 27$ million and a deferred tax benefit of nil. This compares to an income tax expense of $\$ 35$ million in the first half of 2012, consisting of a current tax expense of $\$ 27$ million and a deferred tax expense of $\$ 8$ million. The Company received income tax refunds, net of payments, of $\$ 9$ million during the first half of 2013 and the effective tax rate was $100 \%$ compared with an effective tax rate of $28 \%$ in the first half of 2012. The effective tax rate for the first half of 2013 was impacted by the conversion of $\$ 26$ million of Alternative Fuel Tax Credits from the 2009 tax year into $\$ 55$ million of Cellulosic Biofuel Producer Credits ( $\$ 33$ million benefit after-tax) as well as a reduction of unrecognized tax benefits of $\$ 8$ million related to this item. These tax benefits were partially offset by the $\$ 49$ million (CDN $\$ 50$ million) litigation settlement payment due to $\$ 38$ million (CDN $\$ 39$ million) being non-deductible for income tax purposes.

The Company s gross unrecognized tax benefits were reduced in the first half of 2013 by the reduction of $\$ 8$ million for unrecognized tax benefits previously associated with Alternative Tax Fuel Credits from 2009 that were converted into Cellulosic Biofuel Producer Credits in the first quarter of 2013, partially offset by $\$ 3$ million of accrued interest.

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NOTE 9.

## INVENTORIES

The following table presents the components of inventories:

|  | June 30, <br> $\mathbf{2 0 1 3}$ | December 31, <br> $\mathbf{2 0 1 2}$ |
| :--- | :---: | :---: |
| Work in process and finished goods | $\$ \mathbf{3 9 7}$ | $\$ \mathbf{3 8 1}$ |
| Raw materials | $\mathbf{9 8}$ | 112 |
| Operating and maintenance supplies | $\mathbf{1 8 3}$ | 182 |
|  | $\mathbf{6 7 8}$ | 675 |

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## NOTE 10.

## GOODWILL

The carrying value and any changes in the carrying value of goodwill are as follows:

| June 30, |
| :--- |
| 2013 |
| $\$$ |
| Balance at December 31, 2012 |

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NOTE 11.

## INTANGIBLE ASSETS, NET

The following table presents the components of intangible assets, net:

|  | Estimated useful lives (in years) | June 30,$2013$ |  |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross carry amount \$ | ngAccumulated amortization \$ | Net | Gross carry amount \$ | gAccumulated amortization \$ | Net |
| Intangible assets subject to amortization |  |  |  |  |  |  |  |
| Water rights | 40 | 8 | (1) | 7 | 8 | (1) | 7 |
| Customer relationships | 20-40 | 184 | (10) | 174 | 186 | (9) | 177 |
| Trade names | 7 | 7 | (5) | 2 | 7 | (5) | 2 |
| Supplier agreement | 5 |  |  |  | 6 | (6) |  |
| Technology | 7-20 | 8 | (1) | 7 | 8 |  | 8 |
| Non-Compete | 9 | 1 |  | 1 | 1 |  | 1 |
|  |  | 208 | (17) | 191 | 216 | (21) | 195 |
| Intangible assets not subject to amortization |  |  |  |  |  |  |  |
| Trade names |  | 113 |  | 113 | 114 |  | 114 |
| License rights |  | 6 |  | 6 |  |  |  |
| Total |  | 327 | (17) | 310 | 330 | (21) | 309 |

Amortization expense related to intangible assets for the three and six months ended June 30, 2013 was $\$ 2$ million and $\$ 4$ million, respectively (2012 $\$ 2$ million and $\$ 4$ million, respectively).

Amortization expense for the next five years related to intangible assets is expected to be as follows:

| 2013 | 2014 | 2015 | 2016 | 2017 |
| :---: | :---: | :---: | :---: | :---: |
| $\$$ | $\$$ | $\$$ | $\$$ | $\$$ |

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## DOMTAR CORPORATION

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## NOTE 12.

## CLOSURE AND RESTRUCTURING COSTS AND LIABILITY AND IMPAIRMENT OF PROPERTY, PLANT AND EQUIPMENT

The Company regularly reviews its overall production capacity with the objective of aligning its production capacity with anticipated long-term demand.

In relation to the withdrawal from one of the Company s multiemployer pension plans in 2011, the Company recorded an additional charge to earnings of $\$ 1$ million due to a change in the estimated withdrawal liability during the first quarter of 2013. During the second quarter of 2013, the Company decided to withdraw from another of its multiemployer pension plans and recorded a withdrawal liability and a charge to earnings of $\$ 3$ million. At June 30, 2013, the total provision for the withdrawal liability is $\$ 51$ million. While this is the Company s best estimate of the ultimate cost of the withdrawal from these plans at June 30, 2013, additional withdrawal liabilities may be incurred based on the final fund assessment expected to occur in the third quarter of 2013. Further, the Company remains liable for potential additional withdrawal liabilities to the fund in the event of a mass withdrawal, as defined by statute, occurring anytime within the next three years.

During the second quarter of 2013, the Company also incurred pension settlement losses in the amount of $\$ 13$ million related to the previously closed Big River sawmill and Dryden paper mill for $\$ 6$ million and $\$ 7$ million, respectively.

Ariva U.S.

On July 22, 2013, the Company announced that it has entered into an agreement to sell its Ariva business in the United States ( Ariva U.S. ). The transaction closed at the end of July 2013. Ariva U.S. has approximately 400 employees in the United States. As a result of this agreement, during the second quarter of 2013, the Company recorded a $\$ 5$ million impairment of property, plant and equipment at its Ariva U.S. location, in Impairment and write-down of property, plant and equipment on the Consolidated Statement of (Loss) Earnings and Comprehensive (Loss) Income. (See Note 19 Subsequent Events for further information).

## Kamloops, British Columbia pulp facility

On December 13, 2012, the Company announced the permanent shut down of one pulp machine at its Kamloops, British Columbia mill. This decision resulted in a permanent curtailment of Domtar s annual pulp production by approximately 120,000 air dried metric tons of sawdust softwood pulp and affected approximately 125 employees.

As a result, the Company recognized, under Impairment and write-down of property. plant and equipment, $\$ 10$ million of accelerated depreciation in the first quarter of 2013. The pulp machine has ceased production in March 2013. Further, during the first quarter of 2013 the Company reversed $\$ 1$ million of severance and termination costs. During the second quarter of 2013, the Company reversed an additional $\$ 1$ million of severance and termination costs, reversed $\$ 1$ million of inventory obsolescence, and incurred $\$ 1$ million of other costs.

Mira Loma, California converting plant

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During the first quarter of 2012, the Company recorded a $\$ 2$ million write-down of property, plant and equipment at its Mira Loma location in California, in Impairment and write-down of property, plant and equipment on the Consolidated Statement of (Loss) Earnings and Comprehensive (Loss) Income.

## Other Costs

For the three and six months ended June 30, 2013, the Company also incurred other costs related to previous and ongoing closures which include $\$ 2$ million and $\$ 2$ million, respectively, of severance and termination costs (2012 nil and \$1 million, respectively).

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## DOMTAR CORPORATION

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## NOTE 12. CLOSURE AND RESTRUCTURING COSTS AND LIABILITY (CONTINUED)

The following tables provide the components of closure and restructuring costs by segment:
$\left.\begin{array}{lccccc} & & \begin{array}{c}\text { Three months ended } \\ \text { June 30, 2013 }\end{array} & \begin{array}{c}\text { Three months ended } \\ \text { June 30, 2012 }\end{array} \\ \text { Personal } \\ \text { Care }\end{array} \quad \begin{array}{c}\text { Corporate } \\ \$\end{array}\right)$
$\left.\begin{array}{lcccccc} & & \begin{array}{c}\text { Six months ended } \\ \text { June 30, 2013 }\end{array} & \begin{array}{c}\text { Six months ended } \\ \text { June 30, 2012 } \\ \text { Pulp and } \\ \text { Paper }\end{array} \\ \$\end{array}\right)$

The following table provides the activity in the closure and restructuring liability:

|  | June 30, 2013 |
| :--- | :---: | :---: |
| Balance at December 31, 2012 | $\$ \mathbf{1 0}$ |
| Payments | $\mathbf{1 0}$ |
| Pension provision (reflected in Accrued benefit obligation) | (3) |

The above provision is comprised of severance and termination costs of $\$ 3$ million in the Pulp and Paper segment and $\$ 1$ million in the Personal Care segment.

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## NOTE 13.

## LONG-TERM DEBT

During the first quarter of 2013, the Company redeemed its outstanding $5.375 \%$ Notes due 2013, for par value of $\$ 71$ million. The Company incurred $\$ 2$ million of premiums paid and additional charges of $\$ 1$ million, included in Interest expense, net on the Consolidated Statement of (Loss) Earnings and Comprehensive (Loss) Income. The Company also repaid $\$ 23$ million of capital lease obligations to purchase the land and buildings, related to the Greenville, North Carolina site, in the Personal Care segment.

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NOTE 14.

## CHANGES IN ACCUMULATED OTHER COMPREHENSIVE LOSS BY COMPONENT

The following table presents the changes in Accumulated other comprehensive loss by component ${ }^{(1)}$ :

|  | Net derivative gains (losses) on cash flow hedges | Pension items ${ }^{(2)}$ | Post-retiremen benefit items ${ }^{(2)}$ | Foreign currency items | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2012 | 5 | (326) | (15) | 208 | (128) |
| Natural gas swap contracts | (1) | N/A | N/A | N/A | (1) |
| Currency options | (7) | N/A | N/A | N/A | (7) |
| Net investment hedge |  | N/A | N/A | N/A |  |
| Foreign currency items | N/A | N/A | N/A | (60) | (60) |
| Other comprehensive (loss) income before reclassifications | (8) |  |  | (60) | (68) |
| Amounts reclassified from Accumulated other comprehensive loss | 1 | 21 |  |  | 22 |
| Net current period other comprehensive (loss) income | (7) | 21 |  | (60) | (46) |
| Balance at June 30, 2013 | (2) | (305) | (15) | 148 | (174) |

[^1]
## Details of Accumulated other

comprehensive loss components

Amount reclassified from
Accumulated other comprehensive loss For the three months ended

[^2]|  | June 30, 2013 | $\begin{gathered} \text { June } 30, \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Net derivative losses on cash flow hedges |  |  |  |
| Natural gas swap contracts |  | 3 | Cost of Sales |
| Currency options |  | 1 | Cost of Sales |
| Total before tax |  | 4 |  |
| Tax benefit |  | (2) | Income tax benefit |
| Net of tax |  | 2 |  |
| Amortization of defined benefit pension plans |  |  |  |
| Net actuarial loss | 21 | 5 | (a) |
| Prior service cost | 1 | 1 | (a) |
| Total before tax | 22 | 6 |  |
| Tax benefit | (6) |  |  |
| Net of tax | 16 | 6 |  |

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NOTE 14. CHANGES IN ACCUMULATED OTHER COMPREHENSIVE LOSS BY COMPONENT (CONTINUED)

| Details of Accumulated other comprehensive loss components | Amount reclassified fromAccumulated othercomprehensive lossFor the six months endedJune$\mathbf{3 0 ,}$$\mathbf{2 0 1 3}$ |  | Affected line item in the Consolidated Statements of (Loss) Earnings and Comprehensive (Loss) Income |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Net derivative losses on cash flow hedges |  |  |  |
| Natural gas swap contracts | 2 | 6 | Cost of Sales |
| Currency options |  | 2 | Cost of Sales |
| Total before tax | 2 | 8 |  |
| Tax benefit | (1) | (3) | Income tax benefit |
| Net of tax | 1 | 5 |  |
| Amortization of defined benefit pension plans |  |  |  |
| Net actuarial loss | 28 | 9 | (a) |
| Prior service cost | 1 | 2 | (a) |
| Total before tax | 29 | 11 |  |
| Tax benefit | (8) |  |  |
| Net of tax | 21 | 11 |  |

(a) These Accumulated other comprehensive loss components are included in the computation of net periodic benefit cost. Refer to Note 6 for additional details.

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## DOMTAR CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 15.

## SHAREHOLDERS EQUITY

On February 20, 2013, the Company s Board of Directors approved a quarterly dividend of $\$ 0.45$ per share to be paid to holders of the Company s common stock, as well as holders of exchangeable shares of Domtar (Canada) Paper Inc. Total dividends of approximately $\$ 15$ million were paid on April 15, 2013 to shareholders of record on March 15, 2013.

On April 30, 2013, the Company s Board of Directors approved a quarterly dividend of $\$ 0.55$ per share to be paid to holders of the Company s common stock, as well as holders of exchangeable shares of Domtar (Canada) Paper Inc. Total dividends of approximately $\$ 19$ million were paid on July 15, 2013 to shareholders of record on June 14, 2013.

On July 30, 2013, the Company s Board of Directors approved a quarterly dividend of $\$ 0.55$ per share to be paid to holders of the Company s common stock, as well as holders of exchangeable shares of Domtar (Canada) Paper Inc. This dividend is to be paid on October 15, 2013, to shareholders of record on September 13, 2013.

## STOCK REPURCHASE PROGRAM

The Company s Board of Directors authorized a stock repurchase program (the Program ) of up to $\$ 1$ billion of Domtar Corporation s common stock. Under the Program, the Company is authorized to repurchase from time to time shares of its outstanding common stock on the open market or in privately negotiated transactions in the United States. The timing and amount of stock repurchases will depend on a variety of factors, including the market conditions as well as corporate and regulatory considerations. The Program may be suspended, modified or discontinued at any time and the Company has no obligation to repurchase any amount of its common stock under the Program. The Program has no set expiration date. The Company repurchases its common stock, from time to time, in part to reduce the dilutive effects of its stock options, awards, and to improve shareholders returns.

From 2010 through the first half of 2013, the Company made open market purchases of its common stock using general corporate funds. Additionally, the Company entered into structured stock repurchase agreements with large financial institutions using general corporate funds in order to lower the average cost to acquire shares. The agreements required the Company to make up-front payments to the counterparty financial institutions which resulted in either the receipt of stock at the beginning of the term of the agreements followed by a share adjustment at the maturity of the agreements, or the receipt of either stock or cash at the maturity of the agreements, depending upon the price of the stock.

During the first half of 2013, the Company repurchased $1,976,476$ shares (2012 929,073 shares) at an average price of $\$ 74.25$ (2012 $\$ 80.84$ ) for a total cost of $\$ 147$ million (2012 $\$ 75$ million). Of the $\$ 147$ million shares repurchased, nil was payable at June 30, 2013 (2012 $\$ 2$ million).

Since the inception of the Program, the Company repurchased $10,637,179$ shares at an average price of $\$ 78.97$ for a total cost of $\$ 840$ million. All shares repurchased are recorded as Treasury stock on the Consolidated Balance Sheets under the par value method at $\$ 0.01$ per share.

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## NOTE 16.

## COMMITMENTS AND CONTINGENCIES

## ENVIRONMENT

The Company is subject to environmental laws and regulations enacted by federal, provincial, state and local authorities.

An action was commenced by Seaspan International Ltd. ( Seaspan ) in the Supreme Court of British Columbia, on March 31, 1999 against Domtar Inc. and others with respect to alleged contamination of Seaspan s site bordering Burrard Inlet in North Vancouver, British Columbia, including contamination of sediments in Burrard Inlet, due to the presence of creosote and heavy metals. Beyond the filing of preliminary pleadings, no steps have been taken by the parties in this action. On February 16, 2010, the government of British Columbia issued a Remediation Order to Seaspan and Domtar Inc. ( responsible persons ) in order to define and implement an action plan to address soil, sediment and groundwater issues. This Order was appealed to the Environmental Appeal Board ( Board ) on March 17, 2010 but there is no suspension in the execution of this Order unless the Board orders otherwise. The relevant government authorities selected a remediation approach on July 15 , 2011, and on January 8, 2013, the same authorities decided that each responsible persons implementation plan is satisfactory and that the responsible persons decide which plan is to be used. On February 6, 2013, the responsible persons appealed the January 8, 2013 decision and Seaspan applied for a stay of execution. On February 18, 2013, the Board granted an interim stay of the January 8, 2013 decision. The Board agreed to sever the Seaspan appeal and to hear it on an expedited basis. In a decision issued on May 9, 2013, the Board dismissed Seaspan s severed appeal relating to the January 8, 2013 decision and the temporary stay was lifted. The remaining appeals are scheduled to be heard before the Board in the fall of 2013. The Company has recorded an environmental reserve to address its estimated exposure and the reasonably possible loss in excess of the reserve is not considered to be material for this matter.

The following table reflects changes in the reserve for environmental remediation and asset retirement obligations:

|  | June 30, 2013 |
| :--- | :---: |
| Balance at beginning of period | $\$ \mathbf{8}$ |
| Additions | 8 |
| Sale of closed facility | 3 |
| Environmental spending | $(3)$ |
| Effect of foreign currency exchange rate change | $(3)$ |
| Balance at end of period | $(3)$ |

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## NOTE 16. COMMITMENTS AND CONTINGENCIES (CONTINUED)

The Company is also a party to various proceedings relating to the cleanup of hazardous waste sites under the Comprehensive Environmental Response Compensation and Liability Act, commonly known as Superfund, and similar state laws. The EPA and/or various state agencies have notified the Company that it may be a potentially responsible party with respect to other hazardous waste sites as to which no proceedings have been instituted against the Company. The Company continues to take remedial action under its Care and Control Program at its former wood preserving sites, and at a number of operating sites due to possible soil, sediment or groundwater contamination. The investigation and remediation process is lengthy and subject to the uncertainties of changes in legal requirements, technological developments and, if and when applicable, the allocation of liability among potentially responsible parties.

## Climate change regulation

Since 1997, when an international conference on global warming concluded an agreement known as the Kyoto Protocol, which called for reductions of certain emissions that may contribute to increases in atmospheric greenhouse gas ( GHG ) concentrations, various international, national and local laws have been proposed or implemented focusing on reducing GHG emissions. These actual or proposed laws do or may apply in the countries where the Company currently has, or may have in the future, manufacturing facilities or investments.

In the United States, Congress has considered legislation to reduce emissions of GHGs, although the legislation has not passed, it appears that the federal government will continue to consider methods to reduce GHG emissions from public utilities and certain other emitters. Several states already are regulating GHG emissions from public utilities and certain other significant emitters, primarily through regional GHG cap-and-trade programs. Furthermore, the U.S. Environmental Protection Agency ( EPA ) has adopted and implemented GHG permitting requirements for certain new sources and modifications of existing industrial facilities and has recently proposed GHG performance standards for newly constructed electric utilities under the agency s existing Clean Air Act authority. President Obama has also directed the EPA to re-propose the standards for future electric utilities by September 20, 2013, and to propose standards for existing electric utilities by June 1, 2014, both of which the President seeks to finalize by June 1, 2015. Passage of GHG legislation by Congress or individual states, or the adoption of regulations by the EPA or analogous state agencies, that restrict emissions of GHGs in areas in which the Company conducts business could have a variety of impacts upon the Company, including requiring it to implement GHG reduction programs or to pay taxes or other fees with respect to its GHG emissions. This, in turn, will increase the Company s operating costs. However, the Company does not expect to be disproportionately affected by these measures compared with other pulp and paper producers in the United States.

The province of Quebec initiated, as part of its commitment to the Western Climate Initiative ( WCI ), a GHG cap-and-trade system on January 1, 2012. Reduction targets for Quebec have been promulgated and are effective January 1, 2013. The Company does not expect the cost of compliance will have a material impact on the Company s financial position, results of operations or cash flows. With the exception of the British Columbia carbon tax, which applies to the purchase of fossil fuels within the province and which was implemented in 2008, there are presently no federal or provincial legislation on regulatory obligations that affect the emission of GHGs for the Company s pulp and paper operations elsewhere in Canada.

Under the Copenhagen Accord, the Government of Canada has committed to reducing greenhouse gases by 17 percent from 2005 levels by 2020. A sector by sector approach is being used to set performance standards to reduce greenhouse gases. On September 5, 2012 final regulations were published for the coal-fired electrical generators which will go in force July 1, 2015. The industry sector, which includes pulp and paper, is the next sector to undergo this review. The Company does not expect the performance standards to be disproportionately affected by these future measures compared with other pulp and paper producers in Canada.

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While it is likely that there will be increased regulation relating to GHG emissions in the future, at this time it is not possible to estimate either a timetable for the promulgation or implementation of any new regulations or the Company s cost of compliance to said regulations. The impact could, however, be material.

## DOMTAR CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 16. COMMITMENTS AND CONTINGENCIES (CONTINUED)

## Industrial Boiler Maximum Achievable Control Technology Standard ( MACT )

On December 2, 2011, the EPA proposed a new set of standards related to emissions from boilers and process heaters included in the Company s manufacturing processes. These standards are generally referred to as Boiler MACT and seek to require reductions in the emission of certain hazardous air pollutants or surrogates of hazardous air pollutants. The EPA announced the final rule on December 20, 2012 and it was subsequently published in the Federal Register on January 31, 2013 for major sources. The Company is developing plans to bring facilities affected by the Boiler MACT rule into compliance by the January 2016 regulatory deadline for major sources. The Company expects that the capital cost required to comply with the Boiler MACT rules is between $\$ 20$ million and $\$ 30$ million. The Company is currently assessing the associated increase in operating costs as well as alternate compliance strategies.

## CONTINGENCIES

In the normal course of operations, the Company becomes involved in various legal actions mostly related to contract disputes, patent infringements, environmental and product warranty claims, and labor issues. While the final outcome with respect to actions outstanding or pending at June 30, 2013 cannot be predicted with certainty, it is management s opinion that, except as noted below, their resolution will not have a material adverse effect on the Company sfinancial position, results of operations or cash flows.

On July 31, 1998, Domtar Inc. (now a 100\% owned subsidiary of Domtar Corporation) acquired all of the issued and outstanding shares of E.B. Eddy Limited and E.B. Eddy Paper, Inc. ( E.B. Eddy ), an integrated producer of specialty paper and wood products. The purchase agreement included a purchase price adjustment whereby, in the event of the acquisition by a third party of more than $50 \%$ of the shares of Domtar Inc. in specified circumstances, Domtar Inc. may be required to pay an increase in consideration of up to a maximum of $\$ 114$ million (CDN $\$ 120$ million), an amount gradually declining over a 25 -year period. At March 7, 2007, the maximum amount of the purchase price adjustment was approximately $\$ 104$ million (CDN $\$ 110$ million).

On March 14, 2007, the Company received a letter from George Weston Limited (the previous owner of E.B. Eddy and a party to the purchase agreement) demanding payment of $\$ 104$ million (CDN $\$ 110$ million) as a result of the consummation of the series of transactions whereby the Fine Paper Business of Weyerhaeuser Company was transferred to the Company and the Company acquired Domtar Inc. (the Transaction ). On June 12, 2007, an action was commenced by George Weston Limited against Domtar Inc. in the Superior Court of Justice of the Province of Ontario, Canada, claiming that the consummation of the Transaction triggered the purchase price adjustment and sought a purchase price adjustment of $\$ 104$ million (CDN $\$ 110$ million) as well as additional compensatory damages. On June 24, 2013, the parties agreed to settle this litigation with a payment by the Company to George Weston Limited of $\$ 49$ million (CDN $\$ 50$ million). The settlement is reflected in Other operating loss, net on the Consolidated Statements of (Loss) Earnings and Comprehensive (Loss) Income.

## DOMTAR CORPORATION

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NOTE 16. COMMITMENTS AND CONTINGENCIES (CONTINUED)

## INDEMNIFICATIONS

In the normal course of business, the Company offers indemnifications relating to the sale of its businesses and real estate. In general, these indemnifications may relate to claims from past business operations, the failure to abide by covenants and the breach of representations and warranties included in the sales agreements. Typically, such representations and warranties relate to taxation, environmental, product and employee matters. The terms of these indemnification agreements are generally for an unlimited period of time. At June 30, 2013, the Company is unable to estimate the potential maximum liabilities for these types of indemnification guarantees as the amounts are contingent upon the outcome of future events, the nature and likelihood of which cannot be reasonably estimated at this time. Accordingly, no provision has been recorded. These indemnifications have not yielded a significant expense in the past.

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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## NOTE 17.

## SEGMENT DISCLOSURES

The Company operates in the three reportable segments described below. Each reportable segment offers different products and services and requires different manufacturing processes, technology and/or marketing strategies. The following summary briefly describes the operations included in each of the Company s reportable segments:

Pulp and Paper Segment comprises the manufacturing, sale and distribution of communication, specialty and packaging papers, as well as softwood, fluff and hardwood market pulp.

Distribution Segment comprises the purchasing, warehousing, sale and distribution of the Company s paper products and those of other manufacturers. These products include business and printing papers, certain industrial products and printing supplies.

Personal Care Segment consists of the manufacturing, sale and distribution of adult incontinence products and high quality absorbent cores.

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## NOTE 17. SEGMENT DISCLOSURES (CONTINUED)

An analysis and reconciliation of the Company s reportable segment information to the respective information in the financial statements is as follows:

| SEGMENT DATA | For the three months ended |  | For the six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2013 \\ \$ \end{gathered}$ | June 30, 2012 \$ | June 30, 2013 \$ | June 30, 2012 \$ |
| Sales |  |  |  |  |
| Pulp and Paper | 1,097 | 1,132 | 2,220 | 2,323 |
| Distribution | 153 | 172 | 315 | 361 |
| Personal Care | 108 | 107 | 219 | 177 |
| Total for reportable segments | 1,358 | 1,411 | 2,754 | 2,861 |
| Intersegment sales - Pulp and Paper | (46) | (43) | (97) | (95) |
| Consolidated sales | 1,312 | 1,368 | 2,657 | 2,766 |


| Depreciation and amortization and impairment and write-down of property, plant and equipment |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Pulp and Paper | 87 | 88 | 175 | 181 |
| Distribution |  | 2 | 1 | 3 |
| Personal Care | 6 | 6 | 12 | 9 |
| Total for reportable segments | 93 | 96 | 188 | 193 |
| Impairment and write-down of property, plant and equipment - Pulp and paper |  |  | 10 | 2 |
| Impairment and write-down of property, plant and equipment - Distribution | 5 |  | 5 |  |


| Consolidated depreciation and amortization and impairment and write-down of <br> property, plant and equipment | 98 | 96 |
| :--- | :--- | :--- |


| Operating income (loss) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Pulp and Paper | 24 | 96 | 63 | 203 |
| Distribution | (8) | (2) | (9) | (3) |
| Personal Care | 10 | 12 | 23 | 20 |
| Corporate | (56) |  | (58) | (5) |
| Consolidated operating (loss) income | (30) | 106 | 19 | 215 |

[^3]| Interest expense, net | 21 | 18 | 46 | 89 |
| :---: | :---: | :---: | :---: | :---: |
| (Loss) earnings before income taxes and equity loss | (51) | 88 | (27) | 126 |
| Income tax (benefit) expense | (5) | 27 | (27) | 35 |
| Equity loss, net of taxes |  | 2 | 1 | 4 |
| Net (loss) earnings | (46) | 59 | (1) | 87 |

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## DOMTAR CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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## NOTE 18.

## SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION

The following information is presented as required under Rule 3-10 of Regulation S-X, in connection with the Company s issuance of debt securities that are fully and unconditionally guaranteed by Domtar Paper Company, LLC, a $100 \%$ owned subsidiary of the Company and the successor to the Weyerhaeuser Fine Paper Business U.S. Operations, Domtar Industries LLC (and subsidiaries, excluding Domtar Funding LLC), Ariva Distribution Inc., Domtar Delaware Investments Inc., Domtar Delaware Holdings, LLC, Domtar A.W. LLC (and subsidiary), Domtar AI Inc., Attends Healthcare Inc., and EAM Corporation, all $100 \%$ owned subsidiaries of the Company ( Guarantor Subsidiaries ), on a joint and several basis. The Guaranteed Debt will not be guaranteed by certain of Domtar Paper Company, LLC s own 100\% owned subsidiaries; including Domtar Delaware Holdings Inc., Attends Healthcare Limited and Domtar Inc., (collectively the Non-Guarantor Subsidiaries ). The subsidiary s guarantee may be released in certain customary circumstances, such as if the subsidiary is sold or sells all of its assets, if the subsidiary s guarantee of the Credit Agreement is terminated or released and if the requirements for legal defeasance to discharge the indenture have been satisfied.

The following supplemental condensed consolidating financial information sets forth, on an unconsolidated basis, the Balance Sheets at June 30, 2013 and December 31, 2012 and the Statements of (Loss) Earnings and Comprehensive (Loss) Income for the three and six months ended June 30, 2013 and June 30, 2012, and the Statements of Cash Flows for the six months ended June 30, 2013 and June 30, 2012 for Domtar Corporation (the Parent ), and on a combined basis for the Guarantor Subsidiaries and, on a combined basis, the Non-Guarantor Subsidiaries. The supplemental condensed consolidating financial information reflects the investments of the Parent in the Guarantor Subsidiaries, as well as the investments of the Guarantor Subsidiaries in the Non-Guarantor Subsidiaries, using the equity method.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 18. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)

| CONDENSED CONSOLIDATING STATEMENT OF LOSS AND COMPREHENSIVE LOSS | For the three months ended June 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Parent } \\ \$ \end{gathered}$ | Guarantor Subsidiaries \$ | Non- Guarantor Subsidiaries $\$$ | Consolidating Adjustments \$ | $\underset{\$}{\text { Consolidated }}$ |
| Sales |  | 1,081 | 492 | (261) | 1,312 |
| Operating expenses |  |  |  |  |  |
| Cost of sales, excluding depreciation and amortization |  | 909 | 434 | (261) | 1,082 |
| Depreciation and amortization |  | 67 | 26 |  | 93 |
| Selling, general and administrative | 7 | 62 | 26 |  | 95 |
| Impairment and write-down of property, plant and equipment |  | 5 |  |  | 5 |
| Closure and restructuring costs |  | 5 | 13 |  | 18 |
| Other operating loss, net |  | 2 | 47 |  | 49 |
|  | 7 | 1,050 | 546 | (261) | 1,342 |
| Operating (loss) income | (7) | 31 | (54) |  | (30) |
| Interest expense (income), net | 22 | 5 | (6) |  | 21 |
| (Loss) earnings before income taxes and equity loss | (29) | 26 | (48) |  | (51) |
| Income tax (benefit) expense | (7) | 8 | (6) |  | (5) |
| Equity loss, net of taxes |  |  |  |  |  |
| Share in earnings of equity accounted investees | (24) | (42) |  | 66 |  |
| Net loss | (46) | (24) | (42) | 66 | (46) |
| Other comprehensive loss | (3) | (4) | (19) |  | (26) |
| Comprehensive loss | (49) | (28) | (61) | 66 | (72) |

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## NOTE 18. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)

| CONDENSED CONSOLIDATING STATEMENT OF (LOSS) EARNINGS AND COMPREHENSIVE (LOSS) INCOME | $\begin{gathered} \text { Parent } \\ \$ \end{gathered}$ | Guarantor Subsidiaries \$ | NonGuarantor Subsidiaries \$ | $\begin{gathered} \text { Consolidating } \\ \text { Adjustments } \\ \$ \end{gathered}$ | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  | 2,188 | 984 | (515) | 2,657 |
| Operating expenses |  |  |  |  |  |
| Cost of sales, excluding depreciation and amortization |  | 1,851 | 828 | (515) | 2,164 |
| Depreciation and amortization |  | 135 | 53 |  | 188 |
| Selling, general and administrative | 13 | 135 | 38 |  | 186 |
| Impairment and write-down of property, plant and equipment |  | 5 | 10 |  | 15 |
| Closure and restructuring costs |  | 6 | 12 |  | 18 |
| Other operating loss, net |  | 20 | 47 |  | 67 |
|  | 13 | 2,152 | 988 | (515) | 2,638 |
| Operating (loss) income | (13) | 36 | (4) |  | 19 |
| Interest expense (income), net | 49 | 9 | (12) |  | 46 |
| (Loss) earnings before income taxes and equity loss | (62) | 27 | 8 |  | (27) |
| Income tax (benefit) expense | (16) | (25) | 14 |  | (27) |
| Equity loss, net of taxes |  |  | 1 |  | 1 |
| Share in earnings of equity accounted investees | 45 | (7) |  | (38) |  |
| Net (loss) earnings | (1) | 45 | (7) | (38) | (1) |
| Other comprehensive income (loss) | 1 | (4) | (43) |  | (46) |
| Comprehensive income (loss) |  | 41 | (50) | (38) | (47) |

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## NOTE 18. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)

| CONDENSED CONSOLIDATING STATEMENT OF EARNINGS AND COMPREHENSIVE INCOME (LOSS) | For the three months ended June 30, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Parent } \\ \$ \end{gathered}$ | Guarantor Subsidiaries \$ | NonGuarantor Subsidiaries \$ | Consolidating Adjustments \$ | Consolidated <br> \$ |
| Sales |  | 1,128 | 481 | (241) | 1,368 |
| Operating expenses |  |  |  |  |  |
| Cost of sales, excluding depreciation and amortization |  | 906 | 410 | (241) | 1,075 |
| Depreciation and amortization |  | 70 | 26 |  | 96 |
| Selling, general and administrative | 6 | 69 | 14 |  | 89 |
| Impairment and write-down of property, plant and equipment |  |  |  |  |  |
| Closure and restructuring costs |  |  |  |  |  |
| Other operating loss, net |  | 2 |  |  | 2 |
|  | 6 | 1,047 | 450 | (241) | 1,262 |
| Operating (loss) income | (6) | 81 | 31 |  | 106 |
| Interest expense (income), net | 20 | 4 | (6) |  | 18 |
| (Loss) earnings before income taxes and equity loss | (26) | 77 | 37 |  | 88 |
| Income tax (benefit) expense | (7) | 22 | 12 |  | 27 |
| Equity loss, net of taxes |  |  | 2 |  | 2 |
| Share in earnings of equity accounted investees | 78 | 23 |  | (101) |  |
| Net earnings | 59 | 78 | 23 | (101) | 59 |
| Other comprehensive income (loss) | 3 |  | (35) |  | (32) |
| Comprehensive income (loss) | 62 | 78 | (12) | (101) | 27 |

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## NOTE 18. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)

$\left.\begin{array}{lccccc} & & \text { For the six months ended June 30, 2012 } \\ \text { Non- }\end{array}\right]$

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## NOTE 18. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)

| CONDENSED CONSOLIDATING BALANCE SHEET | $\begin{gathered} \text { Parent } \\ \$ \end{gathered}$ | Guarantor Subsidiaries \$ | June 30, 20 NonGuarantor Subsidiaries \$ | Consolidating Adjustments \$ | $\begin{gathered} \text { Consolidated } \\ \$ \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Current assets |  |  |  |  |  |
| Cash and cash equivalents | 231 |  | 201 |  | 432 |
| Receivables |  | 402 | 184 |  | 586 |
| Inventories |  | 468 | 210 |  | 678 |
| Prepaid expenses | 13 | 7 | 14 |  | 34 |
| Income and other taxes receivable | 46 | 6 | 6 | (2) | 56 |
| Intercompany accounts | 431 | 3,729 | 58 | $(4,218)$ |  |
| Deferred income taxes |  | 34 | 15 |  | 49 |
| Total current assets | 721 | 4,646 | 688 | $(4,220)$ | 1,835 |
| Property, plant and equipment, at cost |  | 5,798 | 2,912 |  | 8,710 |
| Accumulated depreciation |  | $(3,613)$ | $(1,841)$ |  | $(5,454)$ |
| Net property, plant and equipment |  | 2,185 | 1,071 |  | 3,256 |
| Goodwill |  | 194 | 68 |  | 262 |
| Intangible assets, net of amortization |  | 185 | 125 |  | 310 |
| Investments in affiliates | 7,205 | 1,962 |  | $(9,167)$ |  |
| Intercompany advances | 6 | 85 | 549 | (640) |  |
| Other assets | 32 |  | 126 | (20) | 138 |
| Total assets | 7,964 | 9,257 | 2,627 | $(14,047)$ | 5,801 |
| Liabilities and shareholders equity |  |  |  |  |  |
| Current liabilities |  |  |  |  |  |
| Bank indebtedness |  | 2 |  |  | 2 |
| Trade and other payables | 46 | 424 | 213 |  | 683 |
| Intercompany accounts | 3,715 | 441 | 62 | $(4,218)$ |  |
| Income and other taxes payable | 17 |  | 4 | (2) | 19 |
| Long-term debt due within one year |  | 3 | 4 |  | 7 |
| Total current liabilities | 3,778 | 870 | 283 | $(4,220)$ | 711 |
| Long-term debt | 1,084 | 6 | 12 |  | 1,102 |
| Intercompany long-term loans | 485 | 149 | 6 | (640) |  |
| Deferred income taxes and other |  | 860 | 60 | (16) | 904 |

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| Other liabilities and deferred credits | 11 | 167 | 258 | $(4)$ | 432 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Shareholders equity | 2,606 | 7,205 | 2,008 | $(9,167)$ | 2,652 |
| Total liabilities and shareholders equity | 7,964 | 9,257 | 2,627 | $(14,047)$ | 5,801 |

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(UNAUDITED)

## NOTE 18. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)

| CONDENSED CONSOLIDATING BALANCE SHEET | $\begin{gathered} \text { Parent } \\ \$ \end{gathered}$ | Guarantor Subsidiaries \$ | December 31, NonGuarantor Subsidiaries \$ | 212 <br> Consolidating Adjustments \$ | $\begin{gathered} \text { Consolidated } \\ \$ \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Current assets |  |  |  |  |  |
| Cash and cash equivalents | 275 | 72 | 314 |  | 661 |
| Receivables |  | 393 | 169 |  | 562 |
| Inventories |  | 472 | 203 |  | 675 |
| Prepaid expenses | 7 | 7 | 10 |  | 24 |
| Income and other taxes receivable | 34 |  | 14 |  | 48 |
| Intercompany accounts | 433 | 3,501 | 12 | $(3,946)$ |  |
| Deferred income taxes |  | 30 | 17 | (2) | 45 |
| Total current assets | 749 | 4,475 | 739 | $(3,948)$ | 2,015 |
| Property, plant and equipment, at cost |  | 5,755 | 3,038 |  | 8,793 |
| Accumulated depreciation |  | $(3,500)$ | $(1,892)$ |  | $(5,392)$ |
| Net property, plant and equipment |  | 2,255 | 1,146 |  | 3,401 |
| Goodwill |  | 194 | 69 |  | 263 |
| Intangible assets, net of amortization |  | 180 | 129 |  | 309 |
| Investments in affiliates | 7,208 | 2,018 |  | $(9,226)$ |  |
| Intercompany long-term advances | 6 | 85 | 489 | (580) |  |
| Other assets | 30 |  | 119 | (14) | 135 |
| Total assets | 7,993 | 9,207 | 2,691 | $(13,768)$ | 6,123 |
| Liabilities and shareholders equity |  |  |  |  |  |
| Current liabilities |  |  |  |  |  |
| Bank indebtedness |  | 18 |  |  | 18 |
| Trade and other payables | 43 | 380 | 223 |  | 646 |
| Intercompany accounts | 3,492 | 398 | 56 | $(3,946)$ |  |
| Income and other taxes payable | 4 | 9 | 4 | (2) | 15 |
| Long-term debt due within one year | 47 | 27 | 5 |  | 79 |
| Total current liabilities | 3,586 | 832 | 288 | $(3,948)$ | 758 |
| Long-term debt | 1,107 | 8 | 13 |  | 1,128 |
| Intercompany long-term loans | 444 | 130 | 6 | (580) |  |
| Deferred income taxes and other |  | 873 | 44 | (14) | 903 |

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| 457 |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Other liabilities and deferred credits | 27 | 156 | 274 |  | 2,877 |
| Shareholders equity | 2,829 | 7,208 | 2,066 | $(9,226)$ |  |
| Total liabilities and shareholders equity | 7,993 | 9,207 | 2,691 | $(13,768)$ | 6,123 |

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## DOMTAR CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2013
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)
(UNAUDITED)

## NOTE 18. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)

| CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Parent } \\ \$ \end{gathered}$ | Guarantor Subsidiaries \$ | NonGuarantor Subsidiaries \$ | Consolidating Adjustments \$ | $\begin{gathered} \text { Consolidated } \\ \$ \end{gathered}$ |
| Operating activities |  |  |  |  |  |
| Net (loss) earnings | (1) | 45 | (7) | (38) | (1) |
| Changes in operating and intercompany assets and liabilities and non-cash items, included in net (loss) earnings | 179 | (27) | (6) | 38 | 184 |
| Cash flows provided from (used for) operating activities | 178 | 18 | (13) |  | 183 |
| Investing activities |  |  |  |  |  |
| Additions to property, plant and equipment |  | (75) | (43) |  | (118) |
| Proceeds from disposals of property, plant and equipment |  | 10 |  |  | 10 |
| Acquisitions of businesses, net of cash acquired |  | (7) | (4) |  | (11) |
| Investment in joint venture |  |  | (1) |  | (1) |
| Cash flows used for investing activities |  | (72) | (48) |  | (120) |
| Financing activities |  |  |  |  |  |
| Dividend payments | (31) |  |  |  | (31) |
| Net change in bank indebtedness |  | (17) |  |  | (17) |
| Repayment of long-term debt | (71) | (25) | (1) |  | (97) |
| Stock repurchase | (147) |  |  |  | (147) |
| Increase in long-term advances to related parties | 24 | 26 |  | (50) |  |
| Decrease in long-term advances to related parties |  |  | (50) | 50 |  |
| Other | 3 | (2) |  |  | 1 |
| Cash flows used for financing activities | (222) | (18) | (51) |  | (291) |
| Net decrease in cash and cash equivalents | (44) | (72) | (112) |  | (228) |
| Translation adjustments related to cash and cash equivalents |  |  | (1) |  | (1) |
| Cash and cash equivalents at beginning of period | 275 | 72 | 314 |  | 661 |
| Cash and cash equivalents at end of period | 231 |  | 201 |  | 432 |

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## DOMTAR CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2013
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)
(UNAUDITED)

## NOTE 18. SUPPLEMENTAL GUARANTOR FINANCIAL INFORMATION (CONTINUED)

| CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS | For the six months ended June 30, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Parent } \\ \$ \end{gathered}$ | Guarantor Subsidiaries \$ | NonGuarantor Subsidiaries \$ | Consolidating Adjustments \$ | Consolidated \$ |
| Operating activities |  |  |  |  |  |
| Net earnings | 87 | 160 | 71 | (231) | 87 |
| Changes in operating and intercompany assets and liabilities and non-cash items, included in net earnings | (133) | (35) | 55 | 231 | 118 |
| Cash flows (used for) provided from operating activities | (46) | 125 | 126 |  | 205 |
| Investing activities |  |  |  |  |  |
| Additions to property, plant and equipment |  | (80) | (25) |  | (105) |
| Acquisitions of businesses, net of cash acquired |  | (61) | (232) |  | (293) |
| Investment in joint venture |  |  | (4) |  | (4) |
| Cash flows used for investing activities |  | (141) | (261) |  | (402) |
| Financing activities |  |  |  |  |  |
| Dividend payments | (26) |  |  |  | (26) |
| Net change in bank indebtedness | 9 | 5 | 1 |  | 15 |
| Issuance of long-term debt | 299 |  |  |  | 299 |
| Repayment of long-term debt | (186) | (2) |  |  | (188) |
| Stock repurchase | (73) |  |  |  | (73) |
| Increase in long-term advances to related parties | (41) |  | (29) | 70 |  |
| Decrease in long-term advances to related parties |  | 70 |  | (70) |  |
| Other | 2 |  |  |  | 2 |
| Cash flows (used for) provided from financing activities | (16) | 73 | (28) |  | 29 |
| Net (decrease) increase in cash and cash equivalents | (62) | 57 | (163) |  | (168) |
| Cash and cash equivalents at beginning of period | 91 | 2 | 351 |  | 444 |
| Cash and cash equivalents at end of period | 29 | 59 | 188 |  | 276 |

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## DOMTAR CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

JUNE 30, 2013
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)
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## NOTE 19.

## SUBSEQUENT EVENTS

## Acquisition of Associated Hygienic Products

On July 1, 2013, Domtar Corporation completed the acquisition of $100 \%$ of the outstanding shares of Associated Hygienic Products LLC ( AHP ). AHP manufactures and markets infant diapers in the United States. AHP has 599 employees and operates two manufacturing facilities, a 376,500 square foot manufacturing facility in Delaware, Ohio and a 312,500 square foot manufacturing facility in Waco, Texas. AHP also has administrative offices and operates a distribution center in Duluth, Georgia. The results of AHP s operations will be included in the Personal Care reportable segment as of July 1, 2013. The purchase price was $\$ 277$ million in cash, including working capital, net of cash acquired of $\$ 2$ million. The acquisition was accounted for as a business combination under the acquisition method of accounting, in accordance with the Business Combinations Topic of FASB Accounting Standards Codification ( ASC ).

The total purchase price was allocated to tangible and intangible assets acquired and liabilities assumed based on the Company s preliminary estimates of their fair value, which was based on information currently available. The items to be finalized are intangible assets, including their expected useful lives, both current and non-current deferred tax liabilities and residual goodwill. The Company will complete the valuation of all assets and liabilities within the next twelve months.

The table below illustrates the preliminary purchase price allocation:

| Fair value of net assets acquired at the date of acquisition |  |
| :--- | ---: |
| Receivables | 27 |
| Inventory | 30 |
| Property, plant and equipment | 99 |
| Intangible assets | 67 |
| Customer relationships | 29 |
| Licence rights | 96 |
| Goodwill | 102 |
| Total assets | 354 |
| Less: Liabilities | 38 |
| Trade and other payables | 13 |
| Intangible lease liability | 26 |Total liabilities77

Fair value of net assets acquired at the date of acquisition ..... 277

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## DOMTAR CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

JUNE 30, 2013
(IN MILLIONS OF DOLLARS, UNLESS OTHERWISE NOTED)
(UNAUDITED)

## NOTE 19. SUBSEQUENT EVENTS (CONTINUED)

## Ariva U.S.

On July 22, 2013, the Company announced that it has entered into an agreement to sell its Ariva U.S. The transaction closed at the end of July 2013. Ariva U.S. has approximately 400 employees in the United States. Headquartered in Covington, Kentucky, Ariva operated from 15 locations in the United States across eight states in the Northeast and Midwest regions. Domtar will take the proper measures to assist the employees affected by the transaction in accordance with its policies.

The Company is expected to record a loss on sale of business between $\$ 15$ million and $\$ 20$ million in the third quarter of 2013. The Company recorded a $\$ 5$ million impairment of property, plant and equipment in the second quarter of 2013. At June 30, 2013, the working capital items included in the transaction are valued at $\$ 51$ million, which represents the fair market value.

The following table presents the fair value of the working capital items included in the transaction:

| Fair value of net assets sold |  |
| :--- | :--- |
| Receivables | 47 |
| Inventory | 21 |
| Total assets | 68 |
| Less: Liabilities | 68 |
| Trade and other payables | 17 |
| Total liabilities | 17 |
| Fair value of net assets sold | 51 |

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Management s Discussion and Analysis of Financial Condition and Results of Operations ( MD\&A ) should be read in conjunction with Domtar Corporation s unaudited interim consolidated financial statements and notes thereto included elsewhere in the Quarterly Report. The MD\&A should also be read in conjunction with the historical financial information contained in our Annual Report on Form 10-K for the year ended December 31, 2012, filed with the Securities and Exchange Commission ( SEC ) on February 28, 2013. Throughout this MD\&A, unless otherwise specified, Domtar Corporation, the Company, Domtar, we, us and our refer to Domtar Corporation and its subsidiaries, as wel investments. Domtar Corporation s common stock is listed on the New York Stock Exchange and the Toronto Stock Exchange. Except where otherwise indicated, all financial information reflected herein is determined on the basis of accounting principles generally accepted in the United States ( GAAP ).

In accordance with industry practice, in this report, the term ton or the symbol ST refers to a short ton, an imperial unit of measurement equal to 0.9072 metric tons. The term metric ton or the symbol ADMT refers to an air dry metric ton. In this report, unless otherwise indicated, all dollar amounts are expressed in U.S. dollars, and the term dollars and the symbol $\$$ refer to U.S. dollars. In the following discussion, unless otherwise noted, references to increases or decreases in income and expense items, prices, contribution to net earnings (loss), and shipment volume are based on the three-month and six month periods ended June 30, 2013 and 2012. The three-month and six-month periods are also referred to as the first and second quarters of 2013 and 2012, and the first half of 2013 and 2012, respectively.

## EXECUTIVE SUMMARY

In the second quarter of 2013, we agreed to settle an ongoing litigation with George Weston Limited for $\$ 49$ million (CDN $\$ 50$ million). The charge is reflected in Other operating loss, net on the Consolidated Statements of (Loss) Earnings and Comprehensive (Loss) Income. For more details, refer to Legal Proceedings in Part II, Item 1 of this Quarterly Report on Form 10-Q ( Form 10-Q ).

We reported operating loss of $\$ 30$ million, a decrease of $\$ 79$ million compared to operating income of $\$ 49$ million in the first quarter of 2013. In addition to the litigation settlement explained above, operating results deteriorated mainly from a decrease in operating income in our Pulp and Paper and Personal Care segments and an increase in operating loss in our Distribution segment.

In our Pulp and Paper segment, we experienced increased maintenance costs ( $\$ 24$ million), the negative impact of lower pulp production volume ( $\$ 12$ million), increased freight costs ( $\$ 5$ million), lower paper shipments ( $\$ 6$ million, reflecting a decrease in demand for our paper by approximately $3 \%$, when compared to the first quarter of 2013), lower pulp shipments ( $\$ 3$ million, reflecting a decrease in demand for our pulp of approximately $7 \%$ ) and lower average selling prices for paper ( $\$ 1$ million, reflecting a selling price decrease of less than $1 \%$, when compared to the first quarter of 2013). These decreases were partially offset by higher average selling prices for pulp ( $\$ 9$ million, reflecting a selling price increase of approximately $4 \%$ when compared to the first quarter of 2013), the favorable impact of higher paper production volume ( $\$ 6$ million), lower costs of energy ( $\$ 2$ million), lower salaries and wages ( $\$ 3$ million) and the positive impact of a weaker Canadian dollar on our Canadian denominated expenses ( $\$ 3$ million).

In addition, in the first quarter of 2013, we repaid $\$ 26$ million of Alternative Fuel Tax Credit (AFTC ) and recorded a gain of $\$ 10$ million on the sale of a building, remaining equipment and related land of our Port Edwards, Wisconsin pulp and paper mill. For more details on the AFTC, refer to the Alternative Fuel Tax Credit and Cellulosic Biofuel Producer Credit section under the Pulp and Paper discussion in this Form 10-Q.

In our Distribution segment, operating loss increased mostly due to a $\$ 5$ million write-down of property, plant and equipment recorded in the second quarter of 2013 as well as lower deliveries of approximately $5 \%$ when compared to the first quarter of 2013. In our Personal Care segment, we experienced higher raw material costs ( $\$ 2$ million). This increase was partially offset by an increase in higher margin product mix (\$1 million).

Earnings from pulp are expected to benefit from lower planned maintenance costs, higher productivity and higher sales volumes. The completion of the acquisition of Associated Hygienic Products LLC (AHP) on July will be accretive to the Personal Care segment s earnings in the third quarter. Input costs are expected to stay relatively stable for the second half of 2013.

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## Xerox Acquisition

On June 1, 2013, we completed the acquisition of Xerox s paper and print media products assets in the United States and Canada. The transaction includes a broad range of coated and uncoated papers and specialty print media including business forms, carbonless as well as wide-format paper formerly distributed by Xerox. The results of this business are presented in the Pulp and Paper reportable segment. The purchase price was $\$ 7$ million in cash plus inventory on a dollar for dollar basis.

## Closure and Restructuring Activities and Impairment and Write-down of Property, Plant and Equipment and Intangible Assets

## Multiemployer Pension Plan

In relation to the withdrawal from one of our multiemployer pension plans in 2011, we recorded an additional charge to earnings of $\$ 1$ million due to a change in the estimated withdrawal liability during the first quarter of 2013. During the second quarter of 2013, we decided to withdraw from another one of our multiemployer pension plans and recorded a withdrawal liability and a charge to earnings of $\$ 3$ million. At June 30, 2013, the total provision for the withdrawal liability is $\$ 51$ million. While this is our best estimate of the ultimate cost of the withdrawal from these plans at June 30, 2013, additional withdrawal liabilities may be incurred based on the final fund assessment expected to occur in the third quarter of 2013. Further, we remain liable for potential additional withdrawal liabilities to the fund in the event of a mass withdrawal, as defined by statute, occurring anytime within the next three years.

During the second quarter of 2013, we also incurred pension settlement losses in the amount of $\$ 13$ million related to the previously closed Big River sawmill and Dryden papermill for $\$ 6$ million and $\$ 7$ million, respectively.

## Kamloops, British Columbia pulp facility - 2012 and 2013

On December 13, 2012, we announced the permanent shut down of one pulp machine at our Kamloops, British Columbia mill. This decision resulted in a permanent curtailment of our annual pulp production by approximately 120,000 air dried metric tons of sawdust softwood pulp and affected approximately 125 employees. As a result, we recorded $\$ 10$ million of accelerated depreciation, a component of Impairment and write-down of property, plant and equipment on the Consolidated Statement of (Loss) Earnings and Comprehensive (Loss) Income in the first quarter of 2013. The pulp machine ceased production in March 2013. Further, during the first quarter of 2013, we reversed $\$ 1$ million of severance and termination costs. During the second quarter of 2013, we reversed an additional $\$ 1$ million of severance and termination costs and $\$ 1$ million of inventory obsolescence, and incurred $\$ 1$ million of other costs.

Mira Loma, California converting plant-2012
During the first quarter of 2012, we recorded a $\$ 2$ million write-down of property, plant and equipment at our Mira Loma California converting plant, in Impairment and write-down of property, plant and equipment, on the Consolidated Statement of (Loss) Earnings and Comprehensive (Loss) Income.

## Other Costs

For the three and six months ended June 30, 2013, we also incurred other costs related to previous closures which include $\$ 2$ million and $\$ 2$ million, respectively, of severance and termination costs (2012-nil and \$1 million, respectively).

We continue to evaluate potential adjustments to our production capacity, which may include additional closures of machines or entire mills, and we could recognize significant cash and/or non-cash charges relating to any such closures in future periods. For information relating to all our closure and restructuring activities, refer to Item 1, Financial Statements and Supplementary Data, of this Form 10-Q, under Note 12 Closure and Restructuring costs and liability.

## RECENT DEVELOPMENTS

## Sale of Ariva U.S. Business

On July 22, 2013, we announced that we entered into an agreement to sell our Ariva business in the United States ( Ariva U.S. ). The transaction closed at the end of July 2013. Ariva U.S. has approximately 400 employees in the United States. As a result of this agreement, during the second quarter of 2013, we recorded a $\$ 5$ million impairment of property, plant and equipment at our Ariva U.S. location, in Impairment and

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write-down of property, plant and equipment on the Consolidated Statement of (Loss) Earnings and Comprehensive (Loss) Income.

We expect to record a loss on sale of business between $\$ 15$ million and $\$ 20$ million in the third quarter of 2013. At June 30, 2013, the working capital items included in the transaction are valued at $\$ 51$ million, which represents the fair market value. For more details, refer to Note 19 Subsequent Events of this Form 10-Q.

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Acquisition of Associated Hygienic Products LLC

On July 1, 2013, we completed the acquisition of $100 \%$ of the outstanding shares of AHP. AHP manufactures and markets infant diapers in the United States. AHP has approximately 600 employees and operates two manufacturing facilities, a 376,500 square foot manufacturing facility in Delaware, Ohio and a 312,500 square foot manufacturing facility in Waco, Texas. AHP also has administrative offices and operates a distribution center in Duluth, Georgia. The results of AHP s operations will be included in the Personal Care reportable segment starting July 1, 2013. The purchase price was $\$ 277$ million in cash, including working capital, net of cash acquired of $\$ 2$ million. For more details, refer to Note 19 Subsequent Events of this Form 10-Q.

## OUR BUSINESS

Information relating to our business is contained in our Annual Report on Form 10-K for the year ended December 31, 2012. There has not been any material change in our business since December 31, 2012.

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## CONSOLIDATED RESULTS OF OPERATIONS AND SEGMENTS REVIEW

The following table includes the consolidated financial results of Domtar Corporation for the second quarter of 2013 and 2012 and first half of 2013 and 2012:

|  | Three months ended |  |  |  | Six months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FINANCIAL HIGHLIGHTS <br> (In millions of dollars, unless otherwise noted) | $\begin{gathered} \text { June 30, } \\ 2013 \end{gathered}$ |  | June 30, 2012 |  | June 30, 2013 | June 30, 2012 |  |
| Sales | \$ | 1,312 |  | 1,368 | \$ 2,657 | \$ | 2,766 |
| Operating (loss) income |  | (30) |  | 106 | 19 |  | 215 |
| Net (loss) earnings |  | (46) |  | 59 | (1) |  | 87 |
| Net (loss) earnings per common share (in dollars) ${ }^{1}$ : |  |  |  |  |  |  |  |
| Basic |  | (1.38) |  | 1.62 | (0.03) |  | 2.38 |
| Diluted |  | (1.38) |  | 1.61 | (0.03) |  | 2.36 |
| Operating income (loss) per segment: |  |  |  |  |  |  |  |
| Pulp and Paper | \$ | 24 | \$ | 96 | \$ 63 | \$ | 203 |
| Distribution |  | (8) |  | (2) | (9) |  | (3) |
| Personal Care |  | 10 |  | 12 | 23 |  | 20 |
| Corporate |  | (56) |  |  | (58) |  | (5) |
| Total | (\$ | 30) | \$ | 106 | \$ 19 | \$ | 215 |
|  |  |  |  |  | $\begin{gathered} \text { At } \\ \text { June 30, } \\ 2013 \end{gathered}$ |  | ber 31, |
| Total assets |  |  |  |  | \$ 5,801 | \$ | 6,123 |
| Total long-term debt, including current portion |  |  |  |  | \$ 1,109 | \$ | 1,207 |

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## SECOND QUARTER 2013 VERSUS

## SECOND QUARTER 2012

## Sales

Sales for the second quarter of 2013 amounted to $\$ 1,312$ million, a decrease of $\$ 56$ million, or $4 \%$, from sales of $\$ 1,368$ million in the second quarter of 2012. This decrease in sales is mainly attributable to a decrease in our average selling price for paper ( $\$ 26$ million, a decrease of approximately $3 \%$ in our average selling price when compared to the second quarter of 2012), a decrease in our paper and pulp sales volume ( $\$ 19$ million and $\$ 11$ million, respectively, a decrease of $2 \%$ in our paper shipments and a decrease of $4 \%$ in our pulp shipments) and a decrease in deliveries in our Distribution segment ( $\$ 19$ million, a decrease in deliveries of approximately $11 \%$ when compared to the second quarter of 2012). These decreases were partially offset by paper sales from our China operations as well as from our newly acquired Xerox business ( $\$ 16$ million), an increase in our total average selling price for pulp ( $\$ 3$ million, reflecting a selling price increase of approximately $1 \%$ when compared to the total average selling price in the second quarter of 2012) and an increase in sales of $\$ 1$ million in our Personal Care segment.

## Cost of Sales, excluding Depreciation and Amortization

Cost of sales, excluding depreciation and amortization, amounted to $\$ 1,082$ million in the second quarter of 2013, an increase of $\$ 7$ million, or $1 \%$, compared to cost of sales, excluding depreciation and amortization, of $\$ 1,075$ million in the second quarter of 2012. In our Pulp and Paper segment, this increase is mainly attributable to the cost of sales relating to our newly acquired Xerox business and China operations (\$15 million), the negative impact of lower pulp production volume ( $\$ 13$ million), higher maintenance costs ( $\$ 15$ million), higher costs of raw materials including energy ( $\$ 6$ million), fiber ( $\$ 3$ million) and chemicals ( $\$ 2$ million), and higher freight costs ( $\$ 4$ million). These increases were partially offset by a decrease in our paper and pulp shipments ( $\$ 15$ million and $\$ 9$ million, respectively), as well as overall favorable exchange rates, net of our hedging program ( $\$ 3$ million). In our Distribution segment, we experienced a decrease in cost of sales due to lower deliveries in the second quarter of 2013 when compared to the second quarter of 2012 ( $\$ 16$ million).

## Depreciation and Amortization

Depreciation and amortization amounted to $\$ 93$ million in the second quarter of 2013, a decrease of $\$ 3$ million, or $3 \%$, compared to depreciation and amortization of $\$ 96$ million in the second quarter of 2012. In our Distribution segment, depreciation and amortization decreased by $\$ 2$ million, primarily due to reduced assets following the write-down of intangible assets of $\$ 5$ million in the fourth quarter of 2012. In our Pulp and Paper segment, depreciation and amortization decreased by $\$ 1$ million, primarily due to certain assets reaching the end of their useful lives and reduced assets following the permanent shut down of a pulp machine at Kamloops in the first quarter of 2013.

## Selling, General and Administrative Expenses

SG\&A expenses amounted to $\$ 95$ million in the second quarter of 2013 , an increase of $\$ 6$ million, or $7 \%$, compared to SG\&A expenses of $\$ 89$ million in the second quarter of 2012. This increase in SG\&A is primarily due to higher charges for variable compensation ( $\$ 2$ million) as well as an increase in general administrative charges ( $\$ 3$ million).

## Other Operating Loss, Net

Other operating loss, net amounted to $\$ 49$ million in the second quarter of 2013, an increase of $\$ 47$ million compared to other operating loss, net of $\$ 2$ million in the second quarter of 2012. This increase in other operating loss, net is primarily due to the $\$ 49$ million payment for the litigation settlement with George Weston Limited as well as a payment for a litigation settlement at Dryden ( $\$ 1$ million), both paid in the second quarter of 2013. This increase was partially offset by the positive impact of the weaker Canadian dollar on our working capital items ( $\$ 1$ million) when compared to the second quarter of 2012, as well as a gain for a litigation settlement at Lebel-sur-Quévillon (\$2 million) in the second quarter of 2013.

## Operating (Loss) Income

Operating loss in the second quarter of 2013 amounted to $\$ 30$ million, a decrease of $\$ 136$ million compared to operating income of $\$ 106$ million in the second quarter of 2012, due mostly to the factors mentioned above. In addition, we recognized an impairment and write-down of property, plant and equipment costs of $\$ 5$ million in the second quarter of 2013, as a result of impairment to property, plant and equipment in our Distribution segment compared to a charge of nil in the second quarter of 2012. Restructuring charges of $\$ 18$ million were also incurred in the second quarter of 2013 as discussed above, compared to restructuring charges of nil in the second quarter of 2012.

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## Interest Expense, net

We incurred $\$ 21$ million of net interest expense in the second quarter of 2013, an increase of $\$ 3$ million compared to net interest expense of $\$ 18$ million in the second quarter of 2012 . This increase in net interest expense is primarily due to the issuance of $\$ 250$ million of $6.25 \%$ Notes due 2042, for net proceeds of $\$ 247$ million in the third quarter of 2012 ( $\$ 4$ million) and is partially offset by a decrease in interest expense as a result of the redemption of our outstanding $5.375 \%$ Notes due 2013, for par value of $\$ 71$ million in the first quarter of 2013.

## Income Taxes

For the second quarter of 2013, our income tax benefit amounted to $\$ 5$ million, consisting of a current tax benefit of $\$ 4$ million and a deferred tax benefit of $\$ 1$ million. This compares to an income tax expense of $\$ 27$ million in the second quarter of 2012, consisting of a current tax expense of $\$ 22$ million and a deferred tax expense of $\$ 5$ million. We received income tax refunds, net of payments, of $\$ 10$ million during the second quarter of 2013 and our effective tax rate was $10 \%$ compared with an effective tax rate of $31 \%$ in the second quarter of 2012. The effective tax rate for the second quarter of 2013 was impacted by the George Weston Limited litigation settlement payment made during the quarter of $\$ 49$ million (CDN $\$ 50$ million). Approximately $\$ 38$ million (CDN $\$ 39$ million) of this payment is non-deductible for income tax purposes. The effective tax rate for the second quarter of 2012 was impacted by the accrual of interest pertaining to unrecognized tax benefits, mainly associated with the AFTC.

## Equity Loss

We incurred an equity loss of nil, net of taxes, with regard to our joint venture Celluforce Inc. in the second quarter of 2013 (2012- \$2 million).

## Net (Loss) Earnings

Net loss amounted to $\$ 46$ million ( $\$ 1.38$ per common share on a diluted basis) in the second quarter of 2013, a decrease of $\$ 105$ million compared to net earnings of $\$ 59$ million ( $\$ 1.61$ per common share on a diluted basis) in the second quarter of 2012, mainly due to the factors mentioned above.

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## FIRST HALF OF 2013 VERSUS

## FIRST HALF OF 2012

## Sales

Sales for the first half of 2013 amounted to $\$ 2,657$ million, a decrease of $\$ 109$ million, or $4 \%$, from sales of $\$ 2,766$ million in the first half of 2012. This decrease in sales is mainly attributable to a decrease in our paper sales volume ( $\$ 65$ million, a decrease of approximately $4 \%$ in paper shipments, when compared to the first half of 2012), a decrease in our pulp sales volume ( $\$ 19$ million, a decrease of approximately $4 \%$ in pulp shipments when compared to the first half of 2012) and a decrease in deliveries in our Distribution segment ( $\$ 46$ million, a decrease in deliveries of approximately $13 \%$ when compared to the first half of 2012). In addition, our average selling price for paper decreased when compared to the first half of 2012 ( $\$ 47$ million, reflecting an average selling price decrease of approximately $3 \%$ when compared to the average selling price in the first half of 2012). These decreases were partially offset by the increase in sales due to the inclusion of a full six months of sales from Attends Healthcare Limited ( Attends Europe ) and EAM Corporation (EAM ) following their acquisitions in the first and second quarter of 2012 respectively ( $\$ 44$ million), as well as paper sales from our China operations and from our newly acquired Xerox business ( $\$ 21$ million). In addition, our total average selling price for pulp increased when compared to the first half of 2012 ( $\$ 3$ million, reflecting a total average selling price increase of less than $1 \%$ when compared to the total average selling price in the first half of 2012).

## Cost of Sales, excluding Depreciation and Amortization

Cost of sales, excluding depreciation and amortization, amounted to $\$ 2,164$ million in the first half of 2013, an increase of $\$ 1$ million, or less than $1 \%$, compared to cost of sales, excluding depreciation and amortization, of $\$ 2,163$ million in the first half of 2012. This increase is mainly attributable to cost of sales relating to our China operations and our newly acquired Xerox business ( $\$ 18$ million), higher maintenance costs ( $\$ 14$ million), the negative impact of lower paper and pulp production volume ( $\$ 27$ million), higher costs of raw materials, including fiber ( $\$ 9$ million), energy ( $\$ 8$ million) and chemicals ( $\$ 3$ million), higher salaries and wages ( $\$ 8$ million) and higher freight costs ( $\$ 3$ million). In addition, the increase was also due to inclusion of a full six months of cost of sales for Attends Europe and EAM. This increase was mostly offset by the decrease in cost of sales in our Distribution segment due to lower deliveries in the first half of 2013 when compared to the first half of 2012 ( $\$ 42$ million), lower shipments in paper ( $\$ 48$ million) and pulp ( $\$ 17$ million), as well as overall favorable exchange rates, net of our hedging program ( $\$ 7$ million).

## Depreciation and Amortization

Depreciation and amortization amounted to $\$ 188$ million in the first half of 2013, a decrease of $\$ 5$ million, or $3 \%$, compared to depreciation and amortization of $\$ 193$ million in the first half of 2012. In our Pulp and Paper segment, depreciation and amortization decreased by $\$ 6$ million, primarily due to certain assets reaching their useful lives and reduced assets following the permanent shut down of a pulp machine at Kamloops. In our Distribution segment, depreciation and amortization expenses decreased by $\$ 2$ million primarily due to reduced assets following the write-down of intangible assets of $\$ 5$ million in the fourth quarter of 2012. This decrease was partially offset by the inclusion of a full six months of depreciation and amortization expenses for Attends Europe and EAM in the first half of 2013.

## Selling, General and Administrative Expenses

SG\&A expenses amounted to $\$ 186$ million in the first half of 2013, a decrease of $\$ 2$ million, or $1 \%$, compared to SG\&A expenses of $\$ 188$ million in the first half of 2012. This decrease in SG\&A is primarily due to mark-to-market adjustments on stock-based compensation ( $\$ 12$ million) and lower merger and acquisition expenses ( $\$ 5$ million) in the first half of 2013 when compared to the first half of 2012. These decreases were partially offset by an increase in variable compensation expenses ( $\$ 4$ million), as well as an increase in general administrative charges ( $\$ 5$ million). In addition, selling, general and administrative expenses increased due to the inclusion of a full quarter of selling, general and administrative expenses of Attends Europe and EAM (\$3 million).

## Other Operating Loss, Net

Other operating loss, net amounted to $\$ 67$ million in the first half of 2013 , an increase of $\$ 63$ million compared to other operating loss, net of $\$ 4$ million in the first half of 2012. This increase in other operating loss, net is primarily due to the payment for the litigation settlement with George Weston Limited ( $\$ 49$ million) in the second quarter of 2013 and the conversion of AFTC to Cellulosic Biofuel Producer Credit ( CBPC ) ( $\$ 26$ million) in the first quarter of 2013. In addition, there was an increase in bad debt expenses ( $\$ 2$ million) when compared to the first half of 2012 and a payment for a litigation settlement at Dryden ( $\$ 1$ million). This increase was partially offset by the gain on sale of Port Edwards assets ( $\$ 10$ million) in the first quarter of 2013, favorable foreign exchange on working capital items ( $\$ 4$ million) and a gain for a litigation

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settlement at Lebel-sur-Quévillon (\$2 million) in the second quarter of 2013.

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## Operating Income

Operating income in the first half of 2013 amounted to $\$ 19$ million, a decrease of $\$ 196$ million compared to operating income of $\$ 215$ million in the first half of 2012, due mostly to the factors mentioned above. In addition, we recognized an impairment and write-down of property, plant and equipment costs as a result of an accelerated depreciation charge of $\$ 10$ million from the closure of a pulp machine at our Kamloops pulp mill and an impairment and write-down and property, plant and equipment of $\$ 5$ million related to property, plant and equipment at our Ariva U.S. location. This compares to a charge of $\$ 2$ million in the first half of 2012 related to our Mira Loma location. Moreover, restructuring charges of $\$ 18$ million were recorded in the first half of 2013 compared to $\$ 1$ million in the first half of 2012, as discussed above.

## Interest Expense

We incurred $\$ 46$ million of net interest expense in the first half of 2013, a decrease of $\$ 43$ million compared to net interest expense of $\$ 89$ million in the first half of 2012. This decrease in net interest expense is primarily due to the premium paid on the repurchase of our $10.75 \%$ Notes due 2017, $9.5 \%$ Notes due 2016, $7.125 \%$ Notes due 2015 and $5.375 \%$ Notes due 2013, on which we incurred $\$ 47$ million of tender premiums and $\$ 3$ million of additional charges as a result of this extinguishment in the first half of 2012 whereas in the first half of 2013, we recorded a charge of $\$ 2$ million due to premiums paid on the repayment of our $5.375 \%$ Notes due 2013 and $\$ 1$ million of additional charges. This decrease was partially offset by the increase in interest expense as a result of the $\$ 300$ million of $4.4 \%$ Notes due 2022 and the issuance of $\$ 250$ million of $6.25 \%$ Notes due 2042, in the first quarter and third quarter of 2012, respectively.

## Income Taxes

For the first half of 2013, our income tax benefit amounted to $\$ 27$ million, consisting of a current tax benefit of $\$ 27$ million and a deferred tax benefit of nil. This compares to an income tax expense of $\$ 35$ million in the first half of 2012, consisting of a current tax expense of $\$ 27$ million and a deferred tax expense of $\$ 8$ million. We received income tax refunds, net of payments, of $\$ 9$ million during the first half of 2013 and our effective tax rate was $100 \%$ compared with an effective tax rate of $28 \%$ in the first half of 2012 . The effective tax rate for the first half of 2013 was impacted by the conversion of $\$ 26$ million of AFTC from the 2009 tax year into $\$ 55$ million of CBPC ( $\$ 33$ million benefit after-tax) as well as a reduction of unrecognized tax benefits of $\$ 8$ million previously associated with AFTC from 2009 that were converted into CBPC in the first half of 2013. These tax benefits were partially offset by the $\$ 49$ million (CDN $\$ 50$ million) litigation settlement payment due to $\$ 38$ million (CDN $\$ 39$ million) being non-deductible for income tax purposes. The effective tax rate for the first half of 2012 was impacted by the tax benefit on $\$ 50$ million of debt premium and repurchase costs which was partially offset by the accrual of interest pertaining to unrecognized tax benefits, mainly associated with the AFTC.

The Company s gross unrecognized tax benefits were reduced in the first half of 2013 by the reduction of $\$ 8$ million for unrecognized tax benefits previously associated with AFTC from 2009 that were converted into CBPC in the first quarter of 2013, partially offset by $\$ 3$ million of accrued interest.

## Equity Loss

We incurred a $\$ 1$ million equity loss, net of taxes of nil, with regard to our joint venture Celluforce Inc. in the first half of 2013 (2012$\$ 4$ million).

## Net (Loss) Earnings

Net loss amounted to $\$ 1$ million ( $\$ 0.03$ per common share on a diluted basis) in the first half of 2013, a decrease of $\$ 88$ million compared to net earnings of $\$ 87$ million ( $\$ 2.36$ per common share on a diluted basis) in the first half of 2012, mainly due to the factors mentioned above.

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## PULP AND PAPER

| SELECTED INFORMATION <br> (In millions of dollars, unless otherwise noted) | Three months ended |  |  | Six months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2013 | June 30, 2012 |  | June 30, 2013 | June 30, 2012 |  |
|  |  |  |  |  |  |  |
| Sales |  |  |  |  |  |  |
| Total sales | \$ 1,097 | \$ | 1,132 | \$ 2,220 | \$ | 2,323 |
| Intersegment sales | (\$ 46) | (\$ | 43) | (\$ 97) | (\$ | 95) |
|  | 1,051 |  | 1,089 | 2,123 |  | 2,228 |
| Operating income | 24 |  | 96 | 63 |  | 203 |
| Shipments |  |  |  |  |  |  |
| Paper (in thousands of ST) | 801 |  | 819 | 1,629 |  | 1,689 |
| Pulp (in thousands of ADMT) - third party | 344 |  | 368 | 716 |  | 757 |

Sales and Operating Income

## Sales

Sales in our Pulp and Paper segment amounted to $\$ 1,051$ million in the second quarter of 2013, a decrease of $\$ 38$ million, or approximately $3 \%$, compared to sales of $\$ 1,089$ million in the second quarter of 2012. This decrease in sales is mostly attributable to a decrease in our average selling price for paper ( $\$ 26$ million, a decrease of approximately $3 \%$ in our average selling price when compared to the second quarter of 2012), a decrease in our paper volume as a result of lower demand for our paper ( $\$ 19$ million, reflecting a decrease in shipments of approximately $2 \%$, when compared to the second quarter of 2012) and a decrease in our total pulp volume ( $\$ 11$ million, reflecting a decrease in shipments of approximately $4 \%$ when compared to the second quarter of 2012). These decreases were partially offset by paper sales from our China operations as well as from our newly acquired Xerox business ( $\$ 16$ million), an increase in our total average selling price for pulp ( $\$ 3$ million, reflecting an average selling price increase of approximately $1 \%$ when compared to the second quarter of 2012).

Sales in our Pulp and Paper segment amounted to $\$ 2,123$ in the first half of 2013, decrease of $\$ 105$ million, or approximately $5 \%$, compared to sales of $\$ 2,228$ million in the first half of 2012. The decrease in sales is mainly attributable to a decrease in our average selling prices for paper ( $\$ 47$ million, a decrease of approximately $3 \%$ in our average selling prices when compared to the first half of 2012), lower sales volume for paper ( $\$ 65$ million, a decrease of approximately $4 \%$ in our shipments when compared to the first half of 2012) and lower sales volume of total pulp ( $\$ 19$ million, a decrease of approximately $5 \%$ when compared to the first half of 2012). These factors were partially offset by paper sales from our China operations and from our newly acquired Xerox business ( $\$ 21$ million), and an increase in our total average selling price for pulp ( $\$ 3$ million, an increase of less than $1 \%$ in our total average selling prices when compared to the first half of 2012).

## Operating Income

Operating income in our Pulp and Paper segment amounted to $\$ 24$ million in the second quarter of 2013, a decrease of $\$ 72$ million, when compared to operating income of $\$ 96$ million in the second quarter of 2012. Overall, our operating results declined when compared to the second quarter of 2012, primarily due to lower average selling prices for paper as described above, lower shipments of paper ( $\$ 4$ million) and pulp ( $\$ 2$ million), the negative impact of lower pulp production volume ( $\$ 13$ million, due primarily to the closure of a pulp machine at Kamloops as well as timing and duration of outages), higher maintenance costs ( $\$ 15$ million), higher costs of raw materials, including energy ( $\$ 6$ million, due primarily to an increase in natural gas prices), fiber ( $\$ 3$ million, as a result of higher pricing due to higher local demand) and chemicals ( $\$ 2$ million). In addition, there were higher freight costs ( $\$ 4$ million), higher salaries and wages ( $\$ 1$ million) and higher selling, general and administrative expenses ( $\$ 3$ million). These increases were partially offset by higher total average selling price for pulp ( $\$ 3$ million), as well as the positive impact of a weaker Canadian dollar on our Canadian denominated expenses, net of our hedging program (\$4 million). In addition, restructuring charges amounted to $\$ 10$ million in the second quarter of 2013, relating to pension withdrawals at Indianapolis ( $\$ 3$ million) and pension expenses at Dryden ( $\$ 7$ million). This compares to restructuring charges of nil in the second quarter of 2012.

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For the first half of 2013, operating income in our Pulp and Paper segment amounted to $\$ 63$ million, a decrease of $\$ 140$ million when compared to operating income of $\$ 203$ million in the first half of 2012. The decrease is mostly attributable to lower average selling prices for paper as described above, the negative impact of lower paper and pulp production volume ( $\$ 27$ million), lower shipments of paper ( $\$ 17$ million) and pulp ( $\$ 2$ million), higher maintenance costs ( $\$ 14$ million), higher costs of raw materials, including fiber ( $\$ 9$ million), energy ( $\$ 8$ million) and chemicals ( $\$ 3$ million), higher salaries and wages ( $\$ 8$ million) and higher freight costs ( $\$ 3$ million). In addition, restructuring charges increased as discussed above, impairment charges increased primarily due to accelerated depreciation charges relating to the closure of a pulp machine at Kamloops in the first quarter of 2013 and we converted AFTC to CBPC ( $\$ 26$ million), also in the first quarter of 2013. This decrease was partially offset by the positive impact of a weaker Canadian dollar on our Canadian denominated expenses, net of our hedging program ( $\$ 7$ million), lower SG\&A costs ( $\$ 5$ million) and higher total average selling prices for pulp ( $\$ 3$ million). The decrease was also partially offset by the gain on sale of Port Edwards assets ( $\$ 10$ million).

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## Pricing Environment

## Paper

Overall average sales prices in our paper business experienced a decrease of $\$ 32 /$ ton or approximately $3 \%$, in the second quarter of 2013 compared to the second quarter of 2012.

For the first half of 2013, our average paper sales prices decreased when compared to the first half of 2012. Our average sales prices were lower by $\$ 29 /$ ton, or approximately $3 \%$ in the first half of 2013 compared to the first half of 2012.

## Pulp

Our total average pulp sales prices experienced a small increase of $\$ 8 /$ metric ton, or approximately $1 \%$, in the second quarter of 2013 compared to the second quarter of 2012.

For the first half of 2013, our total average pulp sales prices increased when compared to the first half of 2012 . Our average sales prices were higher by $\$ 4 /$ metric ton, or less than $1 \%$, in the first half of 2013 compared to the first half of 2012.

## Operations

## Paper Shipments

Our paper shipments decreased by 18,000 tons, or approximately $2 \%$, in the second quarter of 2013 compared to the second quarter of 2012 , primarily due to a decrease in demand for our paper.

For the first half of 2013 , our paper shipments decreased by 60,000 tons, or approximately $4 \%$ when compared to the first half of 2012 . The decrease in the first half of 2013 when compared to the first half of 2012 is primarily due to lower market demand.

## Pulp Shipments

Our pulp trade shipments, decreased by 24,000 metric tons, or approximately $7 \%$, in the second quarter of 2013 compared to the second quarter of 2012.

For the first half of 2013 , our pulp trade shipments decreased by 41,000 metric tons, or approximately $5 \%$, when compared to the first half of 2012, and were impacted by the factors mentioned above.

## Labor

In the U.S., an umbrella agreement with the United Steelworkers Union ( USW ) expiring in 2015 and affecting approximately 2,900 employees at eight U.S. mills and one converting operation was ratified effective December 1, 2011. This agreement only covers certain economic elements, and all other issues are negotiated at each operating location, as the related collective bargaining agreements ( CBAs ) become subject to renewal. The parties have agreed not to strike or lock-out during the terms of the respective local agreements. Should the parties fail to reach an agreement during the local negotiations, the related collective bargaining agreements are automatically renewed for another four years. In 2013, local agreements have been ratified at Rothschild, Johnsonburg, Owensboro Converting and Nekoosa. Renewal agreements occurred at Plymouth and Port Huron.

In Canada, all agreements are ratified. Canadian collective agreements are unrelated to the umbrella agreement with the USW covering our U.S. locations.

## Alternative Fuel Tax Credit and Cellulosic Biofuel Producer Credit

The U.S. Internal Revenue Code of 1986, as amended (the Code ) permitted a refundable excise tax credit, until the end of 2009, for the production and use of alternative biofuel mixtures derived from biomass. We submitted an application with the Internal Revenue Service ( IRS ) to be registered as an alternative fuel mixer and received notification that our registration had been accepted in late March 2009. We began

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producing and consuming alternative fuel mixtures in February 2009 at our eligible mills. The amounts for the refundable credits are based on the volume of alternative biofuel mixtures produced and burned during that period. We received $\$ 508$ million in refunds, net of federal income tax offsets.

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In July 2010, the U.S. IRS Office of Chief Counsel released an Advice Memorandum concluding that qualifying cellulosic biofuel sold or used before January 1, 2010, is eligible for the CBPC and would not be required to be registered by the Environmental Protection Agency. Each gallon of qualifying cellulose biofuel produced by any taxpayer operating a pulp and paper mill and used as a fuel in the taxpayer strade or business during calendar year 2009 would qualify for the $\$ 1.01$ non-refundable CBPC. A taxpayer could be able to claim the credit on its federal income tax return for the 2009 tax year upon the receipt of a letter of registration from the IRS and any unused CBPC could be carried forward until 2016 to offset a portion of federal taxes otherwise payable.

We had approximately 207 million gallons of cellulose biofuel that qualified for this CBPC for which we had not previously claimed under the AFTC that represented $\$ 209$ million of CBPC or $\$ 127$ million of after tax benefit to us. In July 2010, we submitted an application with the IRS to be registered for the CBPC and on September 28, 2010, we received our notification from the IRS that we were successfully registered. On October 15, 2010 the IRS Office of Chief Counsel issued an Advice Memorandum concluding that the AFTC and CBPC could be claimed in the same year for different volumes of biofuel.

During the third quarter of 2012, Office of Chief Counsel of the IRS issued a memo advising taxpayers who are eligible for and wish to convert all or a portion of these AFTCs into CBPCs, that certain amounts of the repayment would not be subject to interest. Taxpayers who wish to convert from the AFTC to the CBPC must first repay the AFTC they wish to convert. During the first quarter of 2013, we repaid $\$ 26$ million of AFTC and executed a conversion election to claim $\$ 55$ million of CBPC ( $\$ 33$ million after-tax). The repayment of the AFTC resulted in $\$ 26$ million of other operating loss in the Consolidated Statements of (Loss) Earnings and Comprehensive (Loss) Income for the first quarter of 2013 and an $\$ 8$ million tax benefit related to the reversal of previously unrecognized tax benefits associated with the $\$ 26$ million of AFTC that we repaid. The deadline for converting AFTC to CBPC was March 15, 2013.

As of June 30, 2013, we have gross unrecognized tax benefits and interest of $\$ 192$ million and related deferred tax assets of $\$ 18$ million associated with the AFTC claimed on our 2009 tax return. The recognition of these benefits, $\$ 174$ million net of deferred taxes, would impact the effective tax rate. During the second quarter of 2012, the IRS began an audit of our 2009 U.S. income tax return. The completion of the audit by the IRS or the issuance of authoritative guidance could result in the release of the provision or settlement of the liability in cash of some or all of these previously unrecognized tax benefits. We reasonably expect that the audit settlement, which could happen within the next 12 months, may result in a significant change to the amount of unrecognized tax benefits. However, audit outcomes and the timing of audit settlements are subject to significant uncertainty.

## Closure and Restructuring

During the second quarter of 2013, we incurred $\$ 10$ million of closure and restructuring costs compared to nil in the second quarter of 2012.
Closure and restructuring costs are based on management s best estimates. Although we do not anticipate significant changes, actual costs may differ from these estimates due to subsequent developments such as the results of environmental studies, the ability to find a buyer for assets set to be dismantled and demolished and other business developments. As such, additional costs and further write-downs may be required in future periods.

For more details on the closure and restructuring costs, refer to the Executive Summary of this MD\&A or to Item I, Financial Statement and Supplementary Data, Note 12, of this Form 10-Q.

## Other

## Natural Resources Canada Pulp and Paper Green Transformation Program

On June 17, 2009, the Government of Canada announced that it was developing a Pulp and Paper Green Transformation Program ( the Green Transformation Program ) to help pulp and paper companies make investments to improve the environmental performance of their Canadian facilities. The Green Transformation Program was capped at CDN\$1 billion. The funding of capital investments at eligible mills had to be completed no later than March 31, 2012 and all projects were subject to the approval of the Government of Canada.

We were allocated CDN $\$ 144$ million through this Green Transformation Program, of which all was approved and received. The funds were spent on capital projects to improve energy efficiency and environmental performance in our Canadian pulp and paper mills (mostly related to eligible projects at our Kamloops, Dryden and Windsor pulp and paper mills) and all amounts received were accounted for as an offset to the applicable plant and equipment asset amount. The terms of the program stipulate that annual environmental reporting on each of our projects is required for a period of two years.

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## DISTRIBUTION

| SELECTED INFORMATION <br> (In millions of dollars) | Three months ended |  |  | Six months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2013 | June 30, 2012 |  | June 30, 2013 |  | , 2012 |
| Sales | \$ 153 | \$ | 172 | \$ 315 | \$ | 361 |
| Operating loss | (8) |  | (2) | (9) |  | (3) |
| and Operating Loss |  |  |  |  |  |  |

Sales and Operating Loss

## Sales

Sales in our Distribution segment amounted to $\$ 153$ million in the second quarter of 2013, a decrease of $\$ 19$ million compared to sales of $\$ 172$ million in the second quarter of 2012. This decrease in sales is mostly attributable to a decrease in deliveries of approximately $11 \%$, resulting from difficult market conditions.

For the first half of 2013, sales in our Distribution segment decreased by $\$ 46$ million, or approximately $13 \%$, when compared to the first half of 2012, primarily due to the factor mentioned above. Our deliveries in the first half of 2013 are lower by approximately $13 \%$ when compared to the first half of 2012.

## Operating Loss

Operating loss amounted to $\$ 8$ million in the second quarter of 2013, an increase of $\$ 6$ million compared to the second quarter of 2012. In the second quarter of 2013 , there was an impairment and write-down to property, plant and equipment charge of $\$ 5$ million at our Ariva U.S. location. In addition, we had lower deliveries in the second quarter of 2013 when compared to the second quarter of 2012.

For the first half of 2013, operating loss in our Distribution segment increased by $\$ 6$ million when compared to the first half of 2012, primarily due to the factors mentioned above.

## Operations

## Labor

We have ten collective agreements covering five locations in the U.S. and four locations in Canada. As of June 30, 2013, we have no outstanding agreements and ten ratified agreements affecting approximately 151 employees in the U.S. and Canada. Of the ten ratified agreements, four expire in 2013, three expire in 2014, and three expire in 2015, affecting 47, 76 and 28 employees, respectively.

## Other

## Sale of Ariva U.S. Business

On July 22, 2013, we announced that we entered into an agreement to sell our Ariva business in the United States ( Ariva U.S. ). The transaction closed at the end of July 2013. Ariva U.S. has approximately 400 employees in the United States. As a result of this agreement, during the second quarter of 2013, we recorded a $\$ 5$ million impairment of property, plant and equipment at our Ariva U.S. location, in Impairment and write-down of property, plant and equipment on the Consolidated Statement of (Loss) Earnings and Comprehensive (Loss) Income.

We expect to record a loss on sale of business between $\$ 15$ million and $\$ 20$ million in the third quarter of 2013. At June 30, 2013, the working capital items included in the transaction are valued at $\$ 51$ million, which represents the fair market value. For more details, refer to Note 19 Subsequent Events of this Form 10-Q.

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## PERSONAL CARE

|  | Three months ended |  |  | Six months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INFORMATION (In millions of dollars) | June 30, 2013 |  | , 2012 | June 30, 2013 |  | 2012 |
| Sales | \$ 108 | \$ |  | \$ 219 | \$ | 177 |
| Operating income | 10 |  | 12 | 23 |  | 20 |

## Sales and Operating Income

## Sales

Sales in our Personal Care segment amounted to $\$ 108$ million in the second quarter of 2013, an increase of $\$ 1$ million, when compared to sales of $\$ 107$ million in the second quarter of 2012. This increase is due primarily to an increase in higher margin product mix.

Sales in our Personal Care segment amounted to $\$ 219$ million in the first half of 2013 , an increase of $\$ 42$ million, when compared to sales of $\$ 177$ million in the first half of 2012. This increase is due primarily to the inclusion of a full six months of sales of Attends Europe and EAM sales in the first half of 2013 compared to the first half of 2012 as well as an increase in higher margin product mix.

## Operating Income

Operating income amounted to $\$ 10$ million in the second quarter of 2013, a decrease of $\$ 2$ million, when compared to operating income of $\$ 12$ million in the second quarter of 2012. This decrease is mainly due to an increase in selling, general and administrative expenses, mostly due to the creation of our new divisional head office in Raleigh, North Carolina for our Personal Care segment ( $\$ 2$ million), restructuring charges ( $\$ 2$ million) and unfavorable foreign exchange on European currencies ( $\$ 1$ million). These increases were partially offset by an increase in higher margin product mix ( $\$ 2$ million).

Operating income amounted to $\$ 23$ million in the first half of 2013, an increase of $\$ 3$ million, when compared to operating income of $\$ 20$ million in the first half of 2012. This increase is mainly due to the inclusion of a full six months of Attends Europe and EAM in the first half of 2013 compared to the first half of 2012 and higher margin product mix. This increase was partially offset by an increase in selling, general and administrative expenses, mostly due to the creation of our new divisional head office in Raleigh, North Carolina for our Personal Care segment ( $\$ 4$ million) as well as an increase in restructuring charges ( $\$ 2$ million).

## Operations

## Labor

We employ approximately 872 employees in our Personal Care segment. Approximately 395 non-unionized employees are in North America, including 59 employees at EAM and 477 employees are in Europe of which the majority are unionized.

## Other

## Acquisition of Associated Hygienic Products LLC

On July 1, 2013, we completed the acquisition of $100 \%$ of the outstanding shares of Associated Hygienic Products LLC ( AHP ). AHP manufactures and markets infant diapers in the United States. AHP has approximately 600 employees and operates two manufacturing facilities, a 376,500 square foot manufacturing facility in Delaware, Ohio and a 312,500 square foot manufacturing facility in Waco, Texas. AHP also has administrative offices and operates a distribution center in Duluth, Georgia. The results of AHP s operations will be included in the Personal Care reportable segment starting July 1, 2013. The purchase price was $\$ 277$ million in cash, including working capital, net of cash acquired of $\$ 2$ million. For more details, refer to Note 19 Subsequent Events of this Form 10-Q.

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## STOCK-BASED COMPENSATION EXPENSE

For the second quarter of 2013, compensation expense for all outstanding awards recognized in our results of operations was nil, as a result of the mark-to-market impact related to the liability awards while in the first half of 2013, compensation expense of nil was incurred. This compares to nil and $\$ 12$ million in the second quarter and the first half of 2012, respectively. Compensation costs for performance awards are based on management $s$ best estimate of the final performance measurement.

## LIQUIDITY AND CAPITAL RESOURCES

Our principal cash requirements are for ongoing operating costs, pension contributions, working capital and capital expenditures, as well as principal and interest payments on our debt. We expect to fund our liquidity needs primarily with internally generated funds from our operations and, to the extent necessary, through borrowings under our contractually committed credit facility, of which $\$ 589$ million is currently undrawn and available or through our receivables securitization facility, of which $\$ 113$ million is currently undrawn and available. Under adverse market conditions, there can be no assurance that these agreements will be available or sufficient. See Capital Resources below.

Our ability to make payments on and to refinance our indebtedness, including debt we could incur under the credit and receivable securitization facilities and outstanding Domtar Corporation notes, and for ongoing operating costs including pension contributions, working capital and capital expenditures will depend on our ability to generate cash in the future, which is subject to general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control. Our credit and receivable securitization facilities and debt indentures, as well as terms of any future indebtedness, impose, or may impose, various restrictions and covenants on us that could limit our ability to respond to market conditions, to provide for unanticipated capital investments or to take advantage of business opportunities.

## Operating Activities

Cash flows provided from operating activities totaled $\$ 183$ million in the first half of 2013, a $\$ 22$ million decrease compared to $\$ 205$ million in the first half of 2012. This decrease in cash flows provided from operating activities is primarily due to decreased profitability in the first half of 2013 when compared to the first half of 2012 ( $\$ 88$ million) which included the litigation settlement with George Weston Limited for $\$ 49$ million (CDN $\$ 50$ million). This decrease was partially offset by the premium paid on the redemption of the $5.375 \%$ Notes due 2013 in the first half of 2013 which was $\$ 45$ million lower than the tender premiums paid on the partial repurchase of our $5.375 \%$ Notes due 2013, 7.125\% Notes due 2015, $9.5 \%$ Notes due 2016 and $10.75 \%$ Notes due 2017 in the first half of 2012. In addition to lower premiums paid, we consumed less cash from lower working capital requirements.

Our operating cash flow requirements are primarily for salaries and benefits, the purchase of fiber, energy and raw materials and other expenses such as property taxes.

## Investing Activities

Cash flows used for investing activities in the first half of 2013 amounted to $\$ 120$ million, a $\$ 282$ million decrease compared to cash flows used for investing activities of $\$ 402$ million in the first half of 2012. This decrease in cash flows used for investing activities is mostly due to the acquisition of Attends Europe in the first quarter of 2012 for $\$ 232$ million ( 173 million) and EAM for ( $\$ 61$ million) in the second quarter of 2012. In addition, we invested $\$ 1$ million in our joint venture in the first half of 2013 compared to $\$ 4$ million in the first half of 2012. This decrease was partially offset by an increase in additions to property, plant and equipment of $\$ 13$ million due mainly to increased spending in our Personal Care segment for additional production lines and in our Pulp and Paper segment for upgrades and modifications to our existing assets and by the proceeds from the disposal of assets of $\$ 10$ million, mainly from the sale of Port Edwards assets ( $\$ 9$ million) in the first half of 2013 when compared to the first half of 2012.

## Financing Activities

Cash flows used for financing activities totaled $\$ 291$ million in the first half of 2013, compared to cash flows provided from financing activities of $\$ 29$ million in the first half of 2012. This $\$ 320$ million increase in cash flows used for financing activities is mainly attributable to the issuance of $\$ 300$ million of $4.4 \%$ Notes due 2022 in the first half of 2012 and is offset by the impact of the cash tender offer during the first half of 2012. In the 2012 tender offer, we repurchased $\$ 1$ million of $5.375 \%$ Notes due 2013, $\$ 47$ million of $7.125 \%$ Notes due 2015, $\$ 31$ million of $9.5 \%$ Notes due 2016 and $\$ 107$ million of $10.75 \%$ Notes due 2017, for a total cash consideration of $\$ 186$ million, excluding accrued and unpaid interest. This compares to the redemption of the $5.375 \%$ Notes due 2013 in the first quarter of 2013 for $\$ 71$ million where we incurred $\$ 2$ million of premiums paid and additional charges of $\$ 1$ million. We also repurchased shares of our common stock for a total cost of $\$ 147$ million in the first half of 2013 compared to $\$ 73$ million in the first half of 2012, made dividend payments of $\$ 31$ million in the first half of

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2013 compared to $\$ 26$ million in the first half of 2012 and repaid $\$ 26$ million of capital leases relating to land and buildings, in the first half of 2013 compared to $\$ 3$ million in the first half of 2012.

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## Capital Resources

## Unsecured Notes Redemption

During the first quarter of 2013, we redeemed our outstanding $5.375 \%$ Notes due 2013, for par value of $\$ 71$ million and incurred $\$ 2$ million of premiums paid and additional charges of $\$ 1$ million, included in Interest expense on the Consolidated Statement of (Loss) Earnings and Comprehensive (Loss) Income.

During a cash tender offer in the first quarter of 2012, we repurchased $\$ 1$ million of $5.375 \%$ Notes due 2013, $\$ 47$ million of $7.125 \%$ Notes due 2015, $\$ 31$ million of $9.5 \%$ Notes due 2016 and $\$ 107$ million of $10.75 \%$ Notes due 2017 for a total cash consideration of $\$ 186$ million. We incurred $\$ 47$ million of tender premiums and additional charges of $\$ 3$ million as a result of this extinguishment, both of which are included in Interest expense in the Consolidated Statements of (Loss) Earnings and Comprehensive (Loss) Income.

## Senior Notes Offering

On August 20, 2012, we issued $\$ 250$ million of $6.25 \%$ Notes due 2042, for net proceeds of $\$ 247$ million. The net proceeds from the offering of the Notes were placed in short-term investment vehicles pending being used for general corporate purposes.

On March 7, 2012, we issued $\$ 300$ million of $4.4 \%$ Notes due 2022, for net proceeds of $\$ 297$ million. The net proceeds from the offering of the Notes were used to fund a portion of the purchase of the $5.375 \%$ Notes due $2013,7.125 \%$ Notes due $2015,9.5 \%$ Notes due 2016 and $10.75 \%$ Notes due 2017 tendered and accepted by us pursuant to a tender offer, including the payment of accrued interest and applicable early tender premiums, not funded with cash on hand, as well as for general corporate purposes.

The Notes are redeemable, in whole or in part, at our option at any time. In the event of a change in control, each holder will have the right to require us to repurchase all or any part of such holder s Notes at a purchase price in cash equal to $101 \%$ of the principal amount of the Notes, plus any accrued and unpaid interest. The Notes are unsecured obligations and rank equally with existing and future unsecured and unsubordinated indebtedness. The Notes are fully and unconditionally guaranteed on an unsecured basis by direct and indirect, existing and future, U.S. 100\% owned subsidiaries, which currently guarantee indebtedness under the Credit Agreement as well as our other unsecured unsubordinated indebtedness.

## Bank Facility

On June 15, 2012, we amended and restated our existing Credit Agreement (the Credit Agreement ), among us, certain subsidiary borrowers, certain subsidiary guarantors and the lenders and agents party thereto. The Credit Agreement amended our existing $\$ 600$ million revolving credit facility that was scheduled to mature June 23, 2015.

The Credit Agreement provides for a revolving credit facility (including a letter of credit sub-facility and a swingline sub-facility) that matures on June 15,2017 . The maximum aggregate amount of availability under the revolving Credit Agreement is $\$ 600$ million, which may be borrowed in U.S. Dollars, Canadian Dollars (in an amount up to the Canadian Dollar equivalent of $\$ 150$ million) and Euros (in an amount up to the Euro equivalent of $\$ 200$ million). Borrowings may be made by us, by our U.S. subsidiary Domtar Paper Company, LLC, by our Canadian subsidiary Domtar Inc. and by any additional borrower designated by us in accordance with the Credit Agreement. We may increase the maximum aggregate amount of availability under the revolving Credit Agreement by up to $\$ 400$ million, and the Borrowers may extend the final maturity of the Credit Agreement by one year, if, in each case, certain conditions are satisfied, including (i) the absence of any event of default or default under the Credit Agreement and (ii) the consent of the lenders participating in each such increase or extension, as applicable.

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Borrowings under the Credit Agreement will bear interest at a rate dependent on our credit ratings at the time of such borrowing and will be calculated at the Borrowers option according to a base rate, prime rate, LIBO rate, EURIBO rate or the Canadian bankers acceptance rate plus an applicable margin, as the case may be. In addition, we must pay facility fees quarterly at rates dependent on our credit ratings.

The Credit Agreement contains customary covenants, including two financial covenants: (i) an interest coverage ratio, as defined in the Credit Agreement, that must be maintained at a level of not less than 3 to 1 and (ii) a leverage ratio, as defined in the Credit Agreement that must be maintained at a level of not greater than 3.75 to 1 . At June 30, 2013, we were in compliance with our covenants, and no amounts were borrowed (June 30, 2012 nil). At June 30, 2013, we had outstanding letters of credit amounting to $\$ 11$ million under this credit facility (June 30, 2012\$11 million).

All borrowings under the Credit Agreement are unsecured. However, certain of our domestic subsidiaries unconditionally guarantee any obligations from time to time arising under the Credit Agreement, and certain of our subsidiaries that are not organized in the United States unconditionally guarantee any obligations of Domtar Inc., the Canadian subsidiary borrower, or of additional borrowers that are not organized in the United States, under the Credit Agreement, in each case, subject to the provisions of the Credit Agreement.

If there is a change of control, as defined under the Credit Agreement, the Credit Agreement will be terminated and any outstanding obligations under the Credit Agreement will automatically become immediately due and payable.

A significant or prolonged downturn in general business and economic conditions may affect our ability to comply with our covenants or meet those financial ratios and tests and could require us to take action to reduce our debt or to act in a manner contrary to our current business objectives.

A breach of any of our Credit Agreement covenants, including failure to maintain a required ratio or meet a required test, may result in an event of default under the Credit Agreement. This may allow the administrative agent under the Credit Agreement to declare all amounts outstanding thereunder, together with accrued interest, to be immediately due and payable. If this occurs, we may not be able to refinance the indebtedness on favorable terms, or at all, or repay the accelerated indebtedness.

## Receivables Securitization

We have a receivables securitization facility that matures in March 2016, with a utilization limit for borrowings or letters of credit of $\$ 150$ million. This was extended in the first quarter of 2013 from the prior maturity date of November 2013.

At June 30, 2013, we had no borrowings and $\$ 37$ million of letters of credit under the facility (June 30, $2012 \quad \$ 45$ million). The facility contains certain termination events, which include, but are not limited to, matters related to receivable performance, certain defaults occurring under the credit facility, and certain judgments being entered against us or our subsidiaries that remain outstanding for 60 consecutive days.

## Domtar Canada Paper Inc. Exchangeable Shares

Upon the consummation of a series of transactions whereby the Fine Paper Business of Weyerhaeuser Company was transferred to us and we acquired Domtar Inc. on March 7, 2007 (the Transaction ), Domtar Inc. shareholders had the option to receive either common stock of the Company or shares of Domtar (Canada) Paper Inc. that are exchangeable for common stock of the Company. As of June 30, 2013, there were 588,914 exchangeable shares issued and outstanding. The exchangeable shares of Domtar (Canada) Paper Inc. are intended to be substantially the economic equivalent to shares of the Company s common stock. These shareholders may exchange the exchangeable shares for shares of Domtar Corporation common stock on a one-for-one basis at any time. The exchangeable shares may be redeemed by Domtar (Canada) Paper Inc. on a redemption date to be set by the Board of Directors, which cannot be prior to July 31, 2023, or upon the occurrence of certain specified events, including, upon at least 60 days prior written notice to the holders, in the event less than 416,667 exchangeable shares (excluding any exchangeable shares held directly or indirectly by us) are outstanding at any time.

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## OFF BALANCE SHEET ARRANGEMENTS

In the normal course of business, we finance certain of our activities off balance sheet through operating leases.

## GUARANTEES

## Indemnifications

In the normal course of business, we offer indemnifications relating to the sale of our businesses and real estate. In general, these indemnifications may relate to claims from past business operations, the failure to abide by covenants and the breach of representations and warranties included in sales agreements. Typically, such representations and warranties relate to taxation, environmental, product and employee matters. The terms of these indemnification agreements are generally for an unlimited period of time. At June 30, 2013, we are unable to estimate the potential maximum liabilities for these types of indemnification guarantees as the amounts are contingent upon the outcome of future events, the nature and likelihood of which cannot be reasonably estimated at this time. Accordingly, no provision has been recorded. These indemnifications have not yielded significant expenses in the past.

## Pension Plans

We have indemnified and held harmless the trustees of our pension funds, and the respective officers, directors, employees and agents of such trustees, from any and all costs and expenses arising out of the performance of their obligations under the relevant trust agreements, including in respect of their reliance on authorized instructions from us or for failing to act in the absence of authorized instructions. These indemnifications survive the termination of such agreements. At June 30, 2013, we have not recorded a liability associated with these indemnifications, as we do not expect to make any payments pertaining to these indemnifications.

## ACCOUNTING CHANGES IMPLEMENTED

## Comprehensive Income

In February 2013, the FASB issued Accounting Standards Update ( ASU ) 2013-02, an update to Comprehensive Income, which requires an entity to provide information regarding the amounts reclassified out of accumulated other comprehensive income by component. The standard requires that companies present either in a single note or parenthetically on the face of the financial statements, the effect of significant amounts reclassified from each component of accumulated other comprehensive income based on its source, and the income statement line items affected by the reclassification. If a component is not required to be reclassified to net income in its entirety, companies would instead cross reference to the related footnote for additional information. We adopted the new requirement on January 1, 2013 with no impact on our consolidated financial statements except for the change in presentation.

We have chosen to present the new information as a separate disclosure in the notes to the consolidated financial statements.

## FUTURE ACCOUNTING CHANGES

## Foreight Currency Matters

In March 2013, the FASB issued ASU 2013-05, an update to Foreign Currency Matters, which indicates that a cumulative translation adjustment is attached to the parent $s$ investment in a foreign entity and should be released in a manner consistent with the derecognition guidance on investments in entities. Thus, the entire amount of the cumulative translation adjustment associated with the foreign entity would be released when there has been (1) a sale of a subsidiary or group of net assets within a foreign entity and the sale represents the substantially complete liquidation of the investment in the foreign entity; (2) a loss of a controlling financial interest in an investment in a foreign entity; or (3) a step acquisition for a foreign entity. The update does not change the requirement to release a pro rata portion of the cumulative translation adjustment of the foreign entity into earnings for a partial sale of an equity method investment in a foreign entity.

The amendments are effective for interim and annual periods beginning after December 15, 2013 and will not have an impact on our consolidated financial statements unless one or more of the derecognition events stated above occur after the effective date.

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In July 2013, the FASB issued ASU-2013-11, an update to Income Taxes, which indicates that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The assessment of whether a deferred tax asset is available is based on the unrecognized tax benefit and deferred tax asset that exist at the reporting date and should be made presuming disallowance of the tax position at the reporting date.

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The amendments are effective for interim and annual periods beginning after December 15, 2013. We are currently evaluating these changes to determine whether they have an impact on the presentation of the consolidated balance sheets and we do not expect these changes to have a material impact on the consolidated financial statements.

## CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect our results of operations and financial position. On an ongoing basis, management reviews its estimates, including those related to environmental matters and other asset retirement obligations, useful lives, impairment of property, plant and equipment, impairment of intangibles impairment, impairment of goodwill, impairment of indefinite-lived intangible assets, pension plans and other post-retirement benefit plans, income taxes and closure and restructuring costs based on currently available information. Actual results could differ from those estimates.

Critical accounting policies reflect matters that contain a significant level of management estimates about future events, reflect the most complex and subjective judgments, and are subject to a fair degree of measurement uncertainty. There has not been any material change to our policies since December 31, 2012. For more details on critical accounting policies, refer to our Annual Report on Form 10-K for the year ended December 31, 2012.

## FORWARD-LOOKING STATEMENTS

The information included in this Quarterly Report on Form 10-Q may contain forward-looking statements relating to trends in, or representing management s beliefs about, Domtar Corporation s future growth, results of operations, performance and business prospects and opportunities. These forward-looking statements are generally denoted by the use of words such as anticipate, believe , expect , intend, aim, target, plan continue , estimate , project, may, will, should and similar expressions. These statements reflect management s current beliefs and are bas information currently available to management. Forward-looking statements are necessarily based upon a number of estimates and assumptions that, while considered reasonable by management, are inherently subject to known and unknown risks and uncertainties and other factors that could cause actual results to differ materially from historical results or those anticipated. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will occur, or if any occurs, what effect they will have on Domtar Corporation s results of operations or financial condition. These factors include, but are not limited to:
continued decline in usage of fine paper products in our core North American market;
our ability to implement our business diversification initiatives, including strategic acquisitions;
product selling prices;
raw material prices, including wood fiber, chemical and energy;
conditions in the global capital and credit markets, and the economy generally, particularly in the United States, Canada, Europe and China;
performance of the Domtar Corporation s manufacturing operations, including unexpected maintenance requirements;
the level of competition from domestic and foreign producers;

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the effect of, or change in, forestry, land use, environmental and other governmental regulations (including tax), and accounting regulations;
the effect of weather and the risk of loss from fires, floods, windstorms, hurricanes and other natural disasters;
transportation costs;
the loss of current customers or the inability to obtain new customers;
legal proceedings;
changes in asset valuations, including write-downs of property, plant and equipment, inventory, accounts receivable or other assets for impairment or other reasons;
changes in currency exchange rates, particularly the relative value of the U.S. dollar to the Canadian dollar;
the effect of timing of retirements and changes in the market price of the Domtar Corporation s common stock on charges for stock-based compensation;

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performance of pension fund investments and related derivatives, if any; and
the other factors described under Risk Factors , in item 1A of our Annual Report on Form 10-K, for the year ended December 31, 2012.

You are cautioned not to unduly rely on such forward-looking statements, which speak only as of the date made, when evaluating the information presented in this Quarterly Report on Form 10-Q. Unless specifically required by law, Domtar Corporation assumes no obligation to update or revise these forward-looking statements to reflect new events or circumstances.

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Information relating to quantitative and qualitative disclosure about market risk is contained in our Annual Report on Form 10-K for the year ended December 31, 2012. There has not been any material change in our exposure to market risk since December 31, 2012. A full discussion on Quantitative and Qualitative Disclosure about Market Risk, is found in Note 3 to the financial statements in this Quarterly Report on Form 10-Q.

## ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures
We maintain disclosure controls and procedures that are designed to provide reasonable assurance that information required to be disclosed in our reports under the Securities and Exchange Act of 1934, as amended ( Exchange Act ), is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. As of June 30, 2013, an evaluation was performed by members of management, at the direction and with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Exchange Act). Based upon this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of June 30, 2013, our disclosure controls and procedures were effective.

Change in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting that have materially affected or are reasonably likely to materially affect our internal control over financial reporting during the period covered by this report.

## PART II OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

## E.B. Eddy Acquisition

On July 31, 1998, Domtar Inc. (now a $100 \%$ owned subsidiary of Domtar Corporation) acquired all of the issued and outstanding shares of E.B. Eddy Limited and E.B. Eddy Paper, Inc. ( E.B. Eddy ), an integrated producer of specialty paper and wood products. The purchase agreement included a purchase price adjustment whereby, in the event of the acquisition by a third party of more than $50 \%$ of the shares of Domtar Inc. in specified circumstances, Domtar Inc. may be required to pay an increase in consideration of up to a maximum of $\$ 114$ million (CDN $\$ 120$ million), an amount gradually declining over a 25 -year period. At March 7, 2007, the maximum amount of the purchase price adjustment was $\$ 104$ million (CDN $\$ 110$ million).

On March 14, 2007, we received a letter from George Weston Limited (the previous owner of E.B. Eddy and a party to the purchase agreement) demanding payment of $\$ 104$ million (CDN $\$ 110$ million) as a result of the consummation of the series of transactions whereby the Fine Paper Business of Weyerhaeuser Company was transferred to us and we acquired Domtar Inc. on March 7, 2007 (the Transaction ). On June 12, 2007, an action was commenced by George Weston Limited against Domtar Inc. in the Superior Court of Justice of the Province of Ontario, Canada, claiming that the consummation of the Transaction triggered the purchase price adjustment and sought a purchase price adjustment of $\$ 104$ million (CDN $\$ 110$ million) as well as additional compensatory damages. On June 24, 2013, the parties agreed to settle this litigation with a payment by us to George Weston Limited of $\$ 49$ million (CDN $\$ 50$ million). The settlement is reflected in Other operating loss, net on the Consolidated Statements of (Loss) Earnings and Comprehensive (Loss) Income.

A discussion of other material developments in the Company s litigation and settlement matters occurring in the period covered by this report, if any, is found in Note 16 to the financial statements in this Quarterly Report on Form 10-Q.

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## ITEM 1A. RISK FACTORS

Our Annual Report on Form 10-K for the year ended December 31, 2012, contains important risk factors that could cause our actual results to differ materially from those projected in any forward-looking statement. There were no material changes to the risk factors described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2012.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Share repurchase activity under our share repurchase program was as follows during the three-month period ended June 30, 2013:
(c) Total number

of $\quad$| (d) Approximate |
| :---: |
| dollar |

${ }^{(1)}$ During the second quarter of 2013, the Company repurchased 1,370,676 shares at an average price of $\$ 72.87$ per share, for a total cost of $\$ 100$ million under our stock repurchase program (the Program ) approved by the Board of Directors in May 2010 and amended in May 2011 and December 2011. We currently have $\$ 158$ million of remaining availability under our Program. The Program may be suspended, modified or discontinued at any time and the Company has no obligation to repurchase any amount of its common stock under the Program. The Program has no set expiration date. The Company repurchases its common stock, from time to time, in part to reduce the dilutive effects of its stock options, awards, and employee stock purchase plan and to improve shareholders returns. The timing and amount of stock repurchases will depend on a variety of factors, including the market conditions as well as corporate and regulatory considerations. All shares repurchased are recorded as Treasury stock on the Consolidated Balance Sheets under the par value method at $\$ 0.01$ per share. During July 2013, we repurchased 311,271 shares at an average price of $\$ 69.93$ per share for a total cost of $\$ 22$ million.

## ITEM 3. DEFAULT UPON SENIOR SECURITIES

Not applicable.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## ITEM 5. OTHER INFORMATION

Not applicable.

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## ITEM 6. EXHIBITS

Exhibit $10.1 \quad$ Amended and Restated Employment agreement of Mr. John D. Williams, President and Chief Executive Officer
Exhibit $12.1 \quad$ Computation of Ratio of Earnings to Fixed Charges
Exhibit $31.1 \quad$ Certification by the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Exhibit $31.2 \quad$ Certification by the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 32.1 Certification by the Chief Executive Officer Pursuant to 18 U.S.C Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 32.2 Certification by the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 101.INC XBRL Instance Document
Exhibit 101.SCH XBRL Taxonomy Extension Schema
Exhibit 101.CAL XBRL Taxonomy Extension Calculation Linkbase
Exhibit 101.DEF XBRL Taxonomy Extension Definition Linkbase
Exhibit 101.LAB XBRL Taxonomy Extension Label Linkbase
Exhibit 101.PRE XBRL Taxonomy Extension Presentation Linkbase

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## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

## DOMTAR CORPORATION

Date: August 2, 2013

By: /s/ Daniel Buron
Daniel Buron
Senior Vice-President and Chief Financial Officer
By: /s/ Razvan L. Theodoru
Razvan L. Theodoru
Vice-President, Corporate Law and Secretary


[^0]:    ${ }^{(1)}$ The useful life of the Customer relationships acquired is expected to be 20 years.
    (2) Indefinite useful life.

[^1]:    (1) All amounts are after tax.
    (2) The accrued benefit obligation is actuarially determined on an annual basis as of December 31.

    The following tables present reclassifications out of Accumulated other comprehensive loss:

[^2]:    Affected line item in the Consolidated
    Statements of (Loss) Earnings and
    Comprehensive (Loss) Income

[^3]:    Table of Contents

[^4]:    1 Refer to Note 5 of the consolidated financial statements included in Item 1 of this Form 10-Q, for more information on the calculation of net earnings per common share.

