

FEDEX CORP  
Form 10-Q  
December 20, 2012  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**  
**FOR THE QUARTERLY PERIOD ENDED November 30, 2012**

**OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**  
**FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_**

Commission File Number: 1-15829

**FEDEX CORPORATION**

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(Exact name of registrant as specified in its charter)

|                                                                                                                |                                                              |
|----------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|
| <b>Delaware</b><br>(State or other jurisdiction of<br>incorporation or organization)                           | <b>62-1721435</b><br>(I.R.S. Employer<br>Identification No.) |
| <b>942 South Shady Grove Road</b><br><br><b>Memphis, Tennessee</b><br>(Address of principal executive offices) | <b>38120</b><br>(ZIP Code)                                   |
| <b>(901) 818-7500</b><br>(Registrant's telephone number, including area code)                                  |                                                              |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

|                                                                                              |                                                    |
|----------------------------------------------------------------------------------------------|----------------------------------------------------|
| Large accelerated filer <input checked="" type="checkbox"/>                                  | Accelerated filer <input type="checkbox"/>         |
| Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company) | Smaller reporting company <input type="checkbox"/> |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Common Stock                             | Outstanding Shares at December 18, 2012 |
|------------------------------------------|-----------------------------------------|
| Common Stock, par value \$0.10 per share | 314,461,506                             |

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FEDEX CORPORATION  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (IN MILLIONS)

|                                                                    | November 30,<br>2012<br>(Unaudited) | May 31,<br>2012 |
|--------------------------------------------------------------------|-------------------------------------|-----------------|
| <b><u>ASSETS</u></b>                                               |                                     |                 |
| <b>CURRENT ASSETS</b>                                              |                                     |                 |
| Cash and cash equivalents                                          | \$ 2,517                            | \$ 2,843        |
| Receivables, less allowances of \$172 and \$178                    | 5,202                               | 4,704           |
| Spare parts, supplies and fuel, less allowances of \$194 and \$184 | 456                                 | 440             |
| Deferred income taxes                                              | 510                                 | 533             |
| Prepaid expenses and other                                         | 474                                 | 536             |
| <br>Total current assets                                           | <br>9,159                           | <br>9,056       |
| <b>PROPERTY AND EQUIPMENT, AT COST</b>                             | <b>37,749</b>                       | <b>36,164</b>   |
| Less accumulated depreciation and amortization                     | 19,400                              | 18,916          |
| <br>Net property and equipment                                     | <br>18,349                          | <br>17,248      |
| <b>OTHER LONG-TERM ASSETS</b>                                      |                                     |                 |
| Goodwill                                                           | 2,757                               | 2,387           |
| Other assets                                                       | 1,047                               | 1,212           |
| <br>Total other long-term assets                                   | <br>3,804                           | <br>3,599       |
|                                                                    | <br>\$ 31,312                       | <br>\$ 29,903   |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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FEDEX CORPORATION  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (IN MILLIONS, EXCEPT SHARE DATA)

|                                                                                                                                   | November 30,<br>2012<br>(Unaudited) | May 31,<br>2012  |
|-----------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|------------------|
| <b>LIABILITIES AND STOCKHOLDERS' INVESTMENT</b>                                                                                   |                                     |                  |
| <b>CURRENT LIABILITIES</b>                                                                                                        |                                     |                  |
| Current portion of long-term debt                                                                                                 | \$ 1                                | \$ 417           |
| Accrued salaries and employee benefits                                                                                            | 1,297                               | 1,635            |
| Accounts payable                                                                                                                  | 1,730                               | 1,613            |
| Accrued expenses                                                                                                                  | 1,800                               | 1,709            |
| <b>Total current liabilities</b>                                                                                                  | <b>4,828</b>                        | <b>5,374</b>     |
| <b>LONG-TERM DEBT, LESS CURRENT PORTION</b>                                                                                       | <b>2,241</b>                        | <b>1,250</b>     |
| <b>OTHER LONG-TERM LIABILITIES</b>                                                                                                |                                     |                  |
| Deferred income taxes                                                                                                             | 973                                 | 836              |
| Pension, postretirement healthcare and other benefit obligations                                                                  | 5,447                               | 5,582            |
| Self-insurance accruals                                                                                                           | 985                                 | 963              |
| Deferred lease obligations                                                                                                        | 910                                 | 784              |
| Deferred gains, principally related to aircraft transactions                                                                      | 239                                 | 251              |
| Other liabilities                                                                                                                 | 146                                 | 136              |
| <b>Total other long-term liabilities</b>                                                                                          | <b>8,700</b>                        | <b>8,552</b>     |
| <b>COMMITMENTS AND CONTINGENCIES</b>                                                                                              |                                     |                  |
| <b>COMMON STOCKHOLDERS' INVESTMENT</b>                                                                                            |                                     |                  |
| Common stock, \$0.10 par value; 800 million shares authorized; 317 million shares issued as of November 30, 2012 and May 31, 2012 | 32                                  | 32               |
| Additional paid-in capital                                                                                                        | 2,635                               | 2,595            |
| Retained earnings                                                                                                                 | 17,899                              | 17,134           |
| Accumulated other comprehensive loss                                                                                              | (4,770)                             | (4,953)          |
| Treasury stock, at cost                                                                                                           | (253)                               | (81)             |
| <b>Total common stockholders' investment</b>                                                                                      | <b>15,543</b>                       | <b>14,727</b>    |
|                                                                                                                                   | <b>\$ 31,312</b>                    | <b>\$ 29,903</b> |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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FEDEX CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(UNAUDITED)

(IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

|                                     | Three Months Ended<br>November 30, |           | Six Months Ended<br>November 30, |           |
|-------------------------------------|------------------------------------|-----------|----------------------------------|-----------|
|                                     | 2012                               | 2011      | 2012                             | 2011      |
| REVENUES                            | \$ 11,107                          | \$ 10,587 | \$ 21,899                        | \$ 21,108 |
| OPERATING EXPENSES:                 |                                    |           |                                  |           |
| Salaries and employee benefits      | 4,133                              | 3,982     | 8,236                            | 7,986     |
| Purchased transportation            | 1,860                              | 1,576     | 3,540                            | 3,094     |
| Rentals and landing fees            | 630                                | 623       | 1,248                            | 1,243     |
| Depreciation and amortization       | 592                                | 518       | 1,165                            | 1,027     |
| Fuel                                | 1,235                              | 1,200     | 2,373                            | 2,444     |
| Maintenance and repairs             | 511                                | 511       | 1,053                            | 1,062     |
| Other                               | 1,428                              | 1,397     | 2,824                            | 2,735     |
|                                     | 10,389                             | 9,807     | 20,439                           | 19,591    |
| OPERATING INCOME                    | 718                                | 780       | 1,460                            | 1,517     |
| OTHER INCOME (EXPENSE):             |                                    |           |                                  |           |
| Interest, net                       | (18)                               | (7)       | (28)                             | (18)      |
| Other, net                          | (8)                                | 4         | (13)                             | 2         |
|                                     | (26)                               | (3)       | (41)                             | (16)      |
| INCOME BEFORE INCOME TAXES          | 692                                | 777       | 1,419                            | 1,501     |
| PROVISION FOR INCOME TAXES          | 254                                | 280       | 522                              | 540       |
| NET INCOME                          | \$ 438                             | \$ 497    | \$ 897                           | \$ 961    |
| EARNINGS PER COMMON SHARE:          |                                    |           |                                  |           |
| Basic                               | \$ 1.39                            | \$ 1.57   | \$ 2.85                          | \$ 3.04   |
| Diluted                             | \$ 1.39                            | \$ 1.57   | \$ 2.84                          | \$ 3.02   |
| DIVIDENDS DECLARED PER COMMON SHARE | \$ 0.14                            | \$ 0.13   | \$ 0.42                          | \$ 0.39   |

The accompanying notes are an integral part of these condensed consolidated financial statements.





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FEDEX CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

(IN MILLIONS)

|                                                                                                                 | Three Months Ended<br>November 30, |        | Six Months Ended<br>November 30, |        |
|-----------------------------------------------------------------------------------------------------------------|------------------------------------|--------|----------------------------------|--------|
|                                                                                                                 | 2012                               | 2011   | 2012                             | 2011   |
| NET INCOME                                                                                                      | \$ 438                             | \$ 497 | \$ 897                           | \$ 961 |
| OTHER COMPREHENSIVE INCOME:                                                                                     |                                    |        |                                  |        |
| Foreign currency translation adjustments,<br>net of tax of \$2, \$26, \$6 and \$22                              | 14                                 | (110)  | 57                               | (91)   |
| Amortization of unrealized pension actuarial gains/losses and<br>other, net of tax of \$38, \$18, \$75 and \$36 | 63                                 | 30     | 126                              | 60     |
| COMPREHENSIVE INCOME                                                                                            | \$ 515                             | \$ 417 | \$ 1,080                         | \$ 930 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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FEDEX CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

(IN MILLIONS)

|                                                                               | Six Months Ended<br>November 30, |         |
|-------------------------------------------------------------------------------|----------------------------------|---------|
|                                                                               | 2012                             | 2011    |
| Operating Activities:                                                         |                                  |         |
| Net income                                                                    | \$ 897                           | \$ 961  |
| Adjustments to reconcile net income to cash provided by operating activities: |                                  |         |
| Depreciation and amortization                                                 | 1,165                            | 1,027   |
| Provision for uncollectible accounts                                          | 93                               | 84      |
| Stock-based compensation                                                      | 64                               | 60      |
| Deferred income taxes and other noncash items                                 | 267                              | 278     |
| Changes in assets and liabilities:                                            |                                  |         |
| Receivables                                                                   | (503)                            | (291)   |
| Other assets                                                                  | 94                               | (44)    |
| Accounts payable and other liabilities                                        | (345)                            | 119     |
| Other, net                                                                    | (14)                             | (26)    |
| Cash provided by operating activities                                         | 1,718                            | 2,168   |
| Investing Activities:                                                         |                                  |         |
| Capital expenditures                                                          | (1,888)                          | (2,217) |
| Business acquisitions, net of cash acquired                                   | (483)                            | (114)   |
| Proceeds from asset dispositions and other                                    | 20                               | 15      |
| Cash used in investing activities                                             | (2,351)                          | (2,316) |
| Financing Activities:                                                         |                                  |         |
| Principal payments on debt                                                    | (417)                            | (18)    |
| Proceeds from debt issuance                                                   | 991                              |         |
| Proceeds from stock issuances                                                 | 53                               | 32      |
| Excess tax benefit on the exercise of stock options                           | 6                                | 5       |
| Dividends paid                                                                | (88)                             | (82)    |
| Purchase of treasury stock                                                    | (246)                            | (197)   |
| Other, net                                                                    | (9)                              |         |
| Cash provided by (used in) financing activities                               | 290                              | (260)   |
| Effect of exchange rate changes on cash                                       | 17                               | (24)    |
| Net decrease in cash and cash equivalents                                     | (326)                            | (432)   |
| Cash and cash equivalents at beginning of period                              | 2,843                            | 2,328   |

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|                                            |    |       |    |       |
|--------------------------------------------|----|-------|----|-------|
| Cash and cash equivalents at end of period | \$ | 2,517 | \$ | 1,896 |
|--------------------------------------------|----|-------|----|-------|

The accompanying notes are an integral part of these condensed consolidated financial statements.

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FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(1) General

*SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES.* These interim financial statements of FedEx Corporation ( FedEx ) have been prepared in accordance with accounting principles generally accepted in the United States and Securities and Exchange Commission ( SEC ) instructions for interim financial information, and should be read in conjunction with our Annual Report on Form 10-K for the year ended May 31, 2012 ( Annual Report ). Accordingly, significant accounting policies and other disclosures normally provided have been omitted since such items are disclosed in our Annual Report.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments (including normal recurring adjustments) necessary to present fairly our financial position as of November 30, 2012, the results of our operations for the three- and six-month periods ended November 30, 2012 and 2011 and cash flows for the six-month periods ended November 30, 2012 and 2011. Operating results for the three- and six-month periods ended November 30, 2012 are not necessarily indicative of the results that may be expected for the year ending May 31, 2013.

Except as otherwise specified, references to years indicate our fiscal year ending May 31, 2013 or ended May 31 of the year referenced and comparisons are to the corresponding period of the prior year.

*BUSINESS ACQUISITIONS.* In the first quarter of 2013, we expanded the international service offerings of FedEx Express by completing the following business acquisitions:

Rapidão Cometa Logística e Transporte S.A., a Brazilian transportation and logistics company, for \$398 million in cash from operations on July 4, 2012

TATEX, a French express transportation company, for \$55 million in cash from operations on July 3, 2012

Opek Sp. z o.o., a Polish domestic express package delivery company, for \$54 million in cash from operations on June 13, 2012  
These acquisitions give us more robust transportation networks within these countries and added capabilities in these important international markets.

The financial results of these acquired businesses are included in the FedEx Express segment from the date of acquisition and were not material, individually or in the aggregate, to our results of operations and therefore, pro forma financial information has not been presented.

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The estimated fair values of the assets and liabilities related to these acquisitions have been recorded in the FedEx Express segment and are included in the accompanying unaudited balance sheet based on a preliminary allocation of the purchase price (summarized in the table below in millions). These allocations will be finalized as soon as the information becomes available and working capital adjustments are completed, which will not exceed one year from the acquisition date.

|                          |    |       |
|--------------------------|----|-------|
| Current assets           | \$ | 143   |
| Property and equipment   |    | 88    |
| Goodwill                 |    | 348   |
| Intangible assets        |    | 60    |
| Other non-current assets |    | 68    |
| Current liabilities      |    | (166) |
| Long-term liabilities    |    | (34)  |
|                          |    |       |
| Total purchase price     | \$ | 507   |

The goodwill of \$348 million is primarily attributable to expected benefits from synergies of the combinations with existing businesses and acquired entities. The portion of the purchase price allocated to goodwill is not deductible for U.S. income tax purposes. The intangible assets acquired consist primarily of customer-related intangible assets, which will be amortized on an accelerated basis over their average estimated useful lives of nine years, with the majority of the amortization recognized during the first five years.

**STOCK-BASED COMPENSATION.** We have two types of equity-based compensation: stock options and restricted stock. The key terms of the stock option and restricted stock awards granted under our incentive stock plans and all financial disclosures about these programs are set forth in our Annual Report.

Our stock-based compensation expense was \$25 million for the three-month period ended November 30, 2012 and \$64 million for the six-month period ended November 30, 2012. Our stock-based compensation expense was \$23 million for the three-month period ended November 30, 2011 and \$60 million for the six-month period ended November 30, 2011. Due to its immateriality, additional disclosures related to stock-based compensation have been excluded from this quarterly report.

**NEW ACCOUNTING GUIDANCE.** New accounting rules and disclosure requirements can significantly impact our reported results and the comparability of our financial statements.

On June 1, 2012, we adopted the authoritative guidance issued by the Financial Accounting Standards Board ( FASB ) on the presentation of comprehensive income. The new guidance requires companies to report components of comprehensive income by including comprehensive income on the face of the income statement or in a separate statement of comprehensive income. We have adopted this guidance by including a separate statement of comprehensive income for the three-month and six-month periods ended November 30, 2012 and 2011. In addition, on June 1, 2012, we adopted the FASB's amendments to the fair value measurements and disclosure requirements, which expands existing disclosure requirements regarding the fair value of our long-term debt.

We believe that no other new accounting guidance was adopted or issued during the first half of 2013 that is relevant to the readers of our financial statements. However, there are numerous new proposals under development which, if and when enacted, may have a significant impact on our financial reporting.

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**TREASURY SHARES.** During the first quarter of 2013, we repurchased 2.7 million shares of FedEx common stock at an average price of \$91 per share for a total of \$246 million. As of November 30, 2012, 188,000 shares remained under existing share repurchase authorizations.

**DIVIDENDS DECLARED PER COMMON SHARE.** On November 2, 2012, our Board of Directors declared a dividend of \$0.14 per share of common stock. The dividend was paid on December 17, 2012 to stockholders of record as of the close of business on November 21, 2012. Each quarterly dividend payment is subject to review and approval by our Board of Directors, and we evaluate our dividend payment amount on an annual basis at the end of each fiscal year.

### **(2) Financing Arrangements**

In September 2012, we filed a shelf registration statement with the SEC that allows us to sell, in one or more future offerings, any combination of our unsecured debt securities and common stock.

During the second quarter of 2013, we made principal payments of \$116 million related to capital lease obligations. During the first quarter of 2013, we repaid our \$300 million 9.65% unsecured notes that matured on June 15, 2012 using cash from operations.

In July 2012, we issued \$1 billion of senior unsecured debt under a then current shelf registration statement, comprised of \$500 million of 2.625% fixed-rate notes due in August 2022 and \$500 million of 3.875% fixed-rate notes due in August 2042. Interest on these notes is payable semi-annually. We are utilizing the net proceeds for working capital and general corporate purposes.

A \$1 billion revolving credit facility is available to finance our operations and other cash flow needs and to provide support for the issuance of commercial paper. The revolving credit agreement expires in April 2016. The agreement contains a financial covenant, which requires us to maintain a leverage ratio of adjusted debt (long-term debt, including the current portion of such debt, plus six times our last four fiscal quarters rentals and landing fees) to capital (adjusted debt plus total common stockholders' investment) that does not exceed 70%. Our leverage ratio of adjusted debt to capital was 53% at November 30, 2012. We believe the leverage ratio covenant is our only significant restrictive covenant in our revolving credit agreement. Our revolving credit agreement contains other customary covenants that do not, individually or in the aggregate, materially restrict the conduct of our business. We are in compliance with the leverage ratio covenant and all other covenants of our revolving credit agreement and do not expect the covenants to affect our operations, including our liquidity or expected funding needs. As of November 30, 2012, no commercial paper was outstanding, and the entire \$1 billion under the revolving credit facility was available for future borrowings.

Long-term debt, exclusive of capital leases, had a carrying value of \$2.2 billion compared with an estimated fair value of \$2.6 billion at November 30, 2012 and \$1.5 billion compared with an estimated fair value of \$2.0 billion at May 31, 2012. The estimated fair values were determined based on quoted market prices and the current rates offered for debt with similar terms and maturities. The fair value of our long-term debt is classified as Level 2 within the fair value hierarchy. This classification is defined as a fair value determined using market-based inputs other than quoted prices that are observable for the liability, either directly or indirectly.

**Table of Contents****(3) Computation of Earnings Per Share**

The calculation of basic and diluted earnings per common share for the periods ended November 30 was as follows (in millions, except per share amounts):

|                                                                       | Three Months Ended |         | Six Months Ended |         |
|-----------------------------------------------------------------------|--------------------|---------|------------------|---------|
|                                                                       | 2012               | 2011    | 2012             | 2011    |
| <b>Basic earnings per common share:</b>                               |                    |         |                  |         |
| Net earnings allocable to common shares <sup>(1)</sup>                | \$ 437             | \$ 495  | \$ 895           | \$ 959  |
| Weighted-average common shares                                        | 314                | 315     | 314              | 316     |
| Basic earnings per common share                                       | \$ 1.39            | \$ 1.57 | \$ 2.85          | \$ 3.04 |
| <b>Diluted earnings per common share:</b>                             |                    |         |                  |         |
| Net earnings allocable to common shares <sup>(1)</sup>                | \$ 437             | \$ 495  | \$ 895           | \$ 959  |
| Weighted-average common shares                                        | 314                | 315     | 314              | 316     |
| <b>Dilutive effect of share-based awards</b>                          | 1                  | 1       | 2                | 1       |
| Weighted-average diluted shares                                       | 315                | 316     | 316              | 317     |
| <b>Diluted earnings per common share</b>                              | \$ 1.39            | \$ 1.57 | \$ 2.84          | \$ 3.02 |
| Anti-dilutive options excluded from diluted earnings per common share | 14.3               | 14.2    | 14.1             | 13.7    |

<sup>(1)</sup> Net earnings available to participating securities were immaterial in all periods presented.

**(4) Retirement Plans**

We sponsor programs that provide retirement benefits to most of our employees. These programs include defined benefit pension plans, defined contribution plans and postretirement healthcare plans. Key terms of our retirement plans are provided in our Annual Report. Our retirement plans costs for the periods ended November 30 were as follows (in millions):

|                                                            | Three Months Ended |        | Six Months Ended |        |
|------------------------------------------------------------|--------------------|--------|------------------|--------|
|                                                            | 2012               | 2011   | 2012             | 2011   |
| U.S. domestic and international pension plans              | \$ 171             | \$ 132 | \$ 340           | \$ 264 |
| U.S. domestic and international defined contribution plans | 87                 | 81     | 175              | 167    |
| Postretirement healthcare plans                            | 20                 | 17     | 39               | 35     |
|                                                            | \$ 278             | \$ 230 | \$ 554           | \$ 466 |

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Net periodic benefit cost of the pension and postretirement healthcare plans for the periods ended November 30 included the following components (in millions):

|                                        | Three Months Ended |        | Six Months Ended |        |
|----------------------------------------|--------------------|--------|------------------|--------|
|                                        | 2012               | 2011   | 2012             | 2011   |
| <b>Pension Plans</b>                   |                    |        |                  |        |
| Service cost                           | \$ 173             | \$ 149 | \$ 346           | \$ 297 |
| Interest cost                          | 242                | 244    | 484              | 488    |
| Expected return on plan assets         | (345)              | (309)  | (691)            | (618)  |
| Recognized actuarial losses and other  | 101                | 48     | 201              | 97     |
|                                        | \$ 171             | \$ 132 | \$ 340           | \$ 264 |
| <b>Postretirement Healthcare Plans</b> |                    |        |                  |        |
| Service cost                           | \$ 11              | \$ 9   | \$ 21            | \$ 18  |
| Interest cost                          | 9                  | 9      | 18               | 18     |
| Recognized actuarial gains and other   |                    | (1)    |                  | (1)    |
|                                        | \$ 20              | \$ 17  | \$ 39            | \$ 35  |

Required contributions to our tax-qualified U.S. domestic pension plans ( U.S. Pension Plans ) for the six-month periods ended November 30 were \$280 million in 2012 and \$226 million in 2011. In December 2012, we made an additional contribution of \$140 million to our U.S. Pension Plans. Our U.S. Pension Plans have ample funds to meet expected benefit payments.

**(5) Business Segment Information**

We provide a broad portfolio of transportation, e-commerce and business services through companies competing collectively, operating independently and managed collaboratively under the respected FedEx brand. Our primary operating companies include FedEx Express, the world's largest express transportation company; FedEx Ground Package System, Inc. ( FedEx Ground ), a leading North American provider of small-package ground delivery services; and FedEx Freight, Inc. ( FedEx Freight ), a leading North American provider of less-than-truckload ( LTL ) freight services.

Our reportable segments include the following businesses:

|                               |                                                                                                                                                                                                                                                                  |
|-------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>FedEx Express Segment</b>  | FedEx Express (express transportation)<br>FedEx Trade Networks (air and ocean freight forwarding and customs brokerage)<br>FedEx SupplyChain Systems (logistics services)                                                                                        |
| <b>FedEx Ground Segment</b>   | FedEx Ground (small-package ground delivery)<br>FedEx SmartPost (small-parcel consolidator)                                                                                                                                                                      |
| <b>FedEx Freight Segment</b>  | FedEx Freight (LTL freight transportation)<br>FedEx Custom Critical (time-critical transportation)                                                                                                                                                               |
| <b>FedEx Services Segment</b> | FedEx Services (sales, marketing, information technology, communications and back-office functions)<br>FedEx TechConnect (customer service, technical support, billings and collections)<br>FedEx Office (document and business services and package acceptance) |





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*FedEx Services Segment*

The FedEx Services segment operates combined sales, marketing, administrative and information technology functions in shared services operations that support our transportation businesses and allow us to obtain synergies from the combination of these functions. For the international regions of FedEx Express, some of these functions are performed on a regional basis by FedEx Express and reported in the FedEx Express segment in expense line items outside of intercompany charges. The FedEx Services segment includes: FedEx Services, which provides sales, marketing, information technology, communications and back-office support to our other companies; FedEx TechConnect, which is responsible for customer service, technical support, billings and collections for U.S. customers of our major business units; and FedEx Office, which provides an array of document and business services and retail access to our customers for our package transportation businesses.

The FedEx Services segment provides direct and indirect support to our transportation businesses, and we allocate all of the net operating costs of the FedEx Services segment (including the net operating results of FedEx Office) to reflect the full cost of operating our transportation businesses in the results of those segments. Within the FedEx Services segment allocation, the net operating results of FedEx Office, which are an immaterial component of our allocations, are allocated to FedEx Express and FedEx Ground. The allocations of net operating costs are based on metrics such as relative revenues or estimated services provided. We believe these allocations approximate the net cost of providing these functions. We review and evaluate the performance of our transportation segments based on operating income (inclusive of FedEx Services segment allocations). For the FedEx Services segment, performance is evaluated based on the impact of its total allocated net operating costs on our transportation segments.

The operating expenses line item *Intercompany charges* on the accompanying unaudited financial summaries of our transportation segments in Management's Discussion and Analysis of Results of Operations and Financial Condition reflects the allocations from the FedEx Services segment to the respective transportation segments. The *Intercompany charges* caption also includes charges and credits for administrative services provided between operating companies and certain other costs such as corporate management fees related to services received for general corporate oversight, including executive officers and certain legal and finance functions. We believe these allocations approximate the net cost of providing these functions.

*Other Intersegment Transactions*

Certain FedEx operating companies provide transportation and related services for other FedEx companies outside their reportable segment. Billings for such services are based on negotiated rates, which we believe approximate fair value, and are reflected as revenues of the billing segment. These rates are adjusted from time to time based on market conditions. Such intersegment revenues and expenses are eliminated in our consolidated results and are not separately identified in the following segment information, because the amounts are not material.

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The following table provides a reconciliation of reportable segment revenues and operating income to our unaudited condensed consolidated financial statement totals for the periods ended November 30 (in millions):

|                         | Three Months Ended |           | Six Months Ended |           |
|-------------------------|--------------------|-----------|------------------|-----------|
|                         | 2012               | 2011      | 2012             | 2011      |
| <b>Revenues</b>         |                    |           |                  |           |
| FedEx Express segment   | \$ 6,858           | \$ 6,583  | \$ 13,490        | \$ 13,175 |
| FedEx Ground segment    | 2,593              | 2,339     | 5,055            | 4,617     |
| FedEx Freight segment   | 1,377              | 1,325     | 2,776            | 2,653     |
| FedEx Services segment  | 405                | 427       | 794              | 838       |
| Other and eliminations  | (126)              | (87)      | (216)            | (175)     |
|                         | \$ 11,107          | \$ 10,587 | \$ 21,899        | \$ 21,108 |
| <b>Operating Income</b> |                    |           |                  |           |
| FedEx Express segment   | \$ 230             | \$ 342    | \$ 437           | \$ 630    |
| FedEx Ground segment    | 412                | 398       | 857              | 805       |
| FedEx Freight segment   | 76                 | 40        | 166              | 82        |
|                         | \$ 718             | \$ 780    | \$ 1,460         | \$ 1,517  |

**(6) Commitments**

As of November 30, 2012, our purchase commitments under various contracts for the remainder of 2013 and annually thereafter were as follows (in millions):

|                  | Aircraft and<br>Aircraft-Related | Other <sup>(1)</sup> | Total  |
|------------------|----------------------------------|----------------------|--------|
| 2013 (remainder) | \$ 350                           | \$ 404               | \$ 754 |
| 2014             | 659                              | 215                  | 874    |
| 2015             | 888                              | 117                  | 1,005  |
| 2016             | 958                              | 75                   | 1,033  |
| 2017             | 952                              | 54                   | 1,006  |
| Thereafter       | 5,912                            | 139                  | 6,051  |

<sup>(1)</sup> Primarily vehicles, facilities, advertising contracts, and for the remainder of 2013, a total of \$280 million of quarterly contributions to our U.S. Pension Plans.

The amounts reflected in the table above for purchase commitments represent noncancelable agreements to purchase goods or services. Our obligation to purchase four Boeing 767-300 Freighter ( B767F ) aircraft and nine Boeing 777 Freighter ( B777F ) aircraft is conditioned upon there being no event that causes FedEx Express or its employees not to be covered by the Railway Labor Act of 1926, as amended. Commitments to purchase aircraft in passenger configuration do not include the attendant costs to modify these aircraft for cargo transport unless we have entered into noncancelable commitments to modify such aircraft. Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above.

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We had \$408 million in deposits and progress payments as of November 30, 2012 on aircraft purchases and other planned aircraft-related transactions. These deposits are classified in the Other assets caption of our condensed consolidated balance sheets. In addition to our commitment to purchase B777Fs and B767Fs, our aircraft purchase commitments include the Boeing 757 ( B757 ) in passenger configuration, which will require additional costs to modify for cargo transport. Aircraft and aircraft-related contracts are subject to price escalations. The following table is a summary of the key aircraft we are committed to purchase as of November 30, 2012, with the year of expected delivery:

|                  | B757 | B767F | B777F | Total |
|------------------|------|-------|-------|-------|
| 2013 (remainder) | 5    |       |       | 5     |
| 2014             |      | 4     | 2     | 6     |
| 2015             |      | 8     | 2     | 10    |
| 2016             |      | 10    |       | 10    |
| 2017             |      | 10    |       | 10    |
| Thereafter       |      | 14    | 16    | 30    |
| Total            | 5    | 46    | 20    | 71    |

On December 11, 2012, FedEx Express entered into an agreement with The Boeing Company for the purchase of four incremental B767F aircraft, the delivery of which will occur in 2015. FedEx Express is also deferring the delivery of two firm B777F aircraft orders from 2015 to 2016. These aircraft transactions are not reflected in the tables above, as they occurred subsequent to the end of the second quarter of 2013.

A summary of future minimum lease payments under noncancelable operating leases with an initial or remaining term in excess of one year at November 30, 2012 is as follows (in millions):

|                  | Operating Leases                     |                         | Total               |
|------------------|--------------------------------------|-------------------------|---------------------|
|                  | Aircraft<br>and Related<br>Equipment | Facilities<br>and Other | Operating<br>Leases |
| 2013 (remainder) | \$ 392                               | \$ 714                  | \$ 1,106            |
| 2014             | 462                                  | 1,383                   | 1,845               |
| 2015             | 448                                  | 1,264                   | 1,712               |
| 2016             | 453                                  | 1,065                   | 1,518               |
| 2017             | 391                                  | 1,183                   | 1,574               |
| Thereafter       | 1,150                                | 6,003                   | 7,153               |
| Total            | \$ 3,296                             | \$ 11,612               | \$ 14,908           |

Future minimum lease payments under capital leases were immaterial at November 30, 2012 and therefore are excluded from the table above. While certain of our lease agreements contain covenants governing the use of the leased assets or require us to maintain certain levels of insurance, none of our lease agreements include material financial covenants or limitations.

**(7) Contingencies**

*Wage-and-Hour.* We are a defendant in a number of lawsuits containing various class-action allegations of wage-and-hour violations. The plaintiffs in these lawsuits allege, among other things, that they were forced to work off the clock, were not paid overtime or were not provided work breaks or other benefits. The complaints generally seek unspecified monetary damages, injunctive relief, or both. We do not believe that a material loss is reasonably possible with respect to any of these matters.



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*Independent Contractor – Lawsuits and State Administrative Proceedings.* FedEx Ground is involved in numerous class-action lawsuits (including 30 that have been certified as class actions), individual lawsuits and state tax and other administrative proceedings that claim that the company's owner-operators should be treated as employees, rather than independent contractors.

Most of the class-action lawsuits were consolidated for administration of the pre-trial proceedings by a single federal court, the U.S. District Court for the Northern District of Indiana. The multidistrict litigation court granted class certification in 28 cases and denied it in 14 cases. On December 13, 2010, the court entered an opinion and order addressing all outstanding motions for summary judgment on the status of the owner-operators (*i.e.*, independent contractor vs. employee). In sum, the court has now ruled on our summary judgment motions and entered judgment in favor of FedEx Ground on all claims in 20 of the 28 multidistrict litigation cases that had been certified as class actions, finding that the owner-operators in those cases were contractors as a matter of the law of the following states: Alabama, Arizona, Georgia, Indiana, Kansas (the court previously dismissed without prejudice the nationwide class claim under the Employee Retirement Income Security Act of 1974 based on the plaintiffs' failure to exhaust administrative remedies), Louisiana, Maryland, Minnesota, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Utah, West Virginia and Wisconsin. The plaintiffs filed notices of appeal in all of these 20 cases. The Seventh Circuit heard the appeal in the Kansas case in January 2012 and, in July 2012, issued an opinion that did not make a determination with respect to the correctness of the district court's decision and, instead, certified two questions to the Kansas Supreme Court related to the classification of the plaintiffs as independent contractors under the Kansas Wage Payment Act. The other 19 cases that are before the Seventh Circuit remain stayed pending a decision of the Kansas Supreme Court.

The multidistrict litigation court remanded the other eight certified class actions back to the district courts where they were originally filed because its summary judgment ruling did not completely dispose of all of the claims in those lawsuits. Specifically, in the five cases in Arkansas, California, Florida, and Oregon (two certified cases), the court's ruling granted summary judgment in FedEx Ground's favor on all of the certified claims but did not decide the uncertified claims. In the three cases filed in Kentucky, Nevada and New Hampshire, the court ruled in favor of FedEx Ground on some of the claims and against FedEx Ground on at least one claim. In May 2012, the Oregon district court dismissed the two Oregon cases, but in June 2012, the plaintiffs in both cases filed notices of appeal with the Ninth Circuit Court of Appeals. We settled the individual claims in the California case for an immaterial amount, and in November 2012, the plaintiffs filed notices of appeal as to the certified claims to the Ninth Circuit Court of Appeals. In June 2012, the Kentucky district court ruled in favor of FedEx Ground on certain of the plaintiffs' claims, thereby reducing our potential exposure in the matter.

In January 2008, one of the contractor-model lawsuits that is not part of the multidistrict litigation, *Anfinson v. FedEx Ground*, was certified as a class action by a Washington state court. The plaintiffs in *Anfinson* represent a class of single-route, pickup-and-delivery owner-operators in Washington from December 21, 2001 through December 31, 2005 and allege that the class members should be reimbursed as employees for their uniform expenses and should receive overtime pay. In March 2009, a jury trial in the *Anfinson* case was held, and the jury returned a verdict in favor of FedEx Ground, finding that all 320 class members were independent contractors, not employees. The plaintiffs appealed the verdict. In December 2010, the Washington Court of Appeals reversed and remanded for further proceedings, including a new trial. We filed a motion to reconsider, and this motion was denied. In March 2011, we filed a discretionary appeal with the Washington Supreme Court, and in August 2011, that petition was granted. The Washington Supreme Court heard oral argument in February 2012. In July 2012, the Washington Supreme Court affirmed the Washington Court of Appeals' reversal of the jury verdict and remanded the case to the trial court.

In August 2010, another one of the contractor-model lawsuits that is not part of the multidistrict litigation, *Rascon v. FedEx Ground*, was certified as a class action by a Colorado state court. The plaintiff in *Rascon* represents a class of single-route, pickup-and-delivery owner-operators in Colorado who drove vehicles weighing less than 10,001 pounds at any time from August 27, 2005 through the present. The lawsuit seeks unpaid overtime compensation, and related penalties and attorneys' fees and costs, under Colorado law. Our applications for appeal challenging this class certification decision have been rejected. We settled this matter for an immaterial amount, subject to court approval, in June 2012.

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In August 2012, another one of the contractor-model lawsuits that was not part of the multidistrict litigation, *Scovil v. FedEx Ground*, was certified as a class action by the federal district court in Maine. The court certified two state law claims seeking overtime and alleged illegal deductions; class notices were sent out to 143 potential class members; and three individuals opted out. The court also previously certified an opt-in class for the Fair Labor Standards Act claims, and 21 people opted into this class.

Other contractor-model cases that are not or are no longer part of the multidistrict litigation are in varying stages of litigation.

With respect to the state administrative proceedings relating to the classification of FedEx Ground's owner-operators as independent contractors, during the second quarter of 2011, the attorney general in New York filed a lawsuit against FedEx Ground challenging the validity of the contractor model.

While the granting of summary judgment in favor of FedEx Ground by the multidistrict litigation court in 20 of the 28 cases that had been certified as class actions remains subject to appeal, we believe that it significantly improves the likelihood that our independent contractor model will be upheld. Adverse determinations in matters related to FedEx Ground's independent contractors, however, could, among other things, entitle certain of our contractors and their drivers to the reimbursement of certain expenses and to the benefit of wage-and-hour laws and result in employment and withholding tax and benefit liability for FedEx Ground, and could result in changes to the independent contractor status of FedEx Ground's owner-operators in certain jurisdictions. We believe that FedEx Ground's owner-operators are properly classified as independent contractors and that FedEx Ground is not an employer of the drivers of the company's independent contractors. While it is reasonably possible that potential loss in some of these lawsuits or such changes to the independent contractor status of FedEx Ground's owner-operators could be material, we cannot yet determine the amount or reasonable range of potential loss. A number of factors contribute to this. The number of plaintiffs in these lawsuits continues to change, with some being dismissed and others being added and, as to new plaintiffs, discovery is still ongoing. In addition, the parties have not yet conducted any discovery into damages, which could vary considerably from plaintiff to plaintiff. Further, the range of potential loss could be impacted considerably by future rulings on the merits of certain claims and FedEx Ground's various defenses, and on evidentiary issues. In any event, we do not believe that a material loss is probable in these matters.

*ATA Airlines.* In October 2010, a jury returned a verdict in favor of ATA Airlines in its breach of contract lawsuit against FedEx Express and awarded damages of \$66 million, and in January 2011, the court awarded ATA pre-judgment interest of \$5 million. In December 2011, the Seventh Circuit overturned the entire judgment entered against FedEx Express. ATA Airlines requested the Seventh Circuit to rehear oral argument on appeal, and in February 2012, the Seventh Circuit denied the request. In the third quarter of 2012, we reversed the \$66 million accrual established in the second quarter of 2011. After the Seventh Circuit denied ATA Airlines' request for the Seventh Circuit to rehear oral argument on appeal, ATA Airlines asked the U.S. Supreme Court to accept a discretionary appeal of the matter. In October 2012, the U.S. Supreme Court denied ATA Airlines' request.

*Other Matters.* In August 2010, a third-party consultant who works with shipping customers to negotiate lower rates filed a lawsuit in federal district court in California against FedEx and United Parcel Service, Inc. (UPS) alleging violations of U.S. antitrust law. This matter was dismissed in May 2011, but the court granted the plaintiff permission to file an amended complaint, which FedEx received in June 2011. In November 2011, the court granted our motion to dismiss this complaint, but again allowed the plaintiff to file an amended complaint. The plaintiff filed a new complaint in December 2011, and the matter remains pending before the court. In February 2011, shortly after the initial lawsuit was filed, we received a demand for the production of information and documents in connection with a civil investigation by the U.S. Department of Justice (DOJ) into the policies and practices of FedEx and UPS for dealing with third-party consultants who work with shipping customers to negotiate lower rates. In November 2012, the DOJ served a civil investigative demand on the third-party consultant seeking all pleadings, depositions and documents produced in the lawsuit. We are cooperating with the investigation, do not believe that we have engaged in any anti-competitive activities and will vigorously defend ourselves in any action that may result from the investigation. While the litigation proceedings and the DOJ investigation are in an early stage and the amount of loss, if any, is dependent on a number of factors that are not yet fully developed or resolved, we do not believe that a material loss is reasonably possible.

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We have received requests for information from the DOJ in the Northern District of California in connection with a criminal investigation relating to the transportation of packages for online pharmacies that may have shipped pharmaceuticals in violation of federal law. We responded to grand jury subpoenas issued in June 2008 and August 2009 and to additional requests for information pursuant to those subpoenas, and we continue to respond and cooperate with the investigation. We believe that our employees have acted in good faith at all times. We do not believe that we have engaged in any illegal activities and will vigorously defend ourselves in any action that may result from the investigation. The DOJ may pursue a criminal indictment and, if we are convicted, remedies could include fines, penalties, financial forfeiture and compliance conditions. We cannot estimate the amount or range of loss, if any, as such analysis would depend on facts and law that are not yet fully developed or resolved.

FedEx and its subsidiaries are subject to other legal proceedings that arise in the ordinary course of their business. In the opinion of management, the aggregate liability, if any, with respect to these other actions will not have a material adverse effect on our financial position, results of operations or cash flows.

**(8) Supplemental Cash Flow Information**

Cash paid for interest expense and income taxes for the six-month periods ended November 30 was as follows (in millions):

|                                        | 2012   | 2011   |
|----------------------------------------|--------|--------|
| Cash payments for:                     |        |        |
| Interest (net of capitalized interest) | \$ 36  | \$ 23  |
| Income taxes                           | \$ 543 | \$ 276 |
| Income tax refunds received            | (191)  | (6)    |
| Cash tax payments, net                 | \$ 352 | \$ 270 |

**(9) Condensed Consolidating Financial Statements**

We are required to present condensed consolidating financial information in order for the subsidiary guarantors (other than FedEx Express) of our public debt to continue to be exempt from reporting under the Securities Exchange Act of 1934, as amended.

The guarantor subsidiaries, which are wholly owned by FedEx, guarantee \$2.0 billion of our debt. The guarantees are full and unconditional and joint and several. Our guarantor subsidiaries were not determined using geographic, service line or other similar criteria, and as a result, the

Guarantor Subsidiaries and Non-guarantor Subsidiaries columns each include portions of our domestic and international operations. Accordingly, this basis of presentation is not intended to present our financial condition, results of operations or cash flows for any purpose other than to comply with the specific requirements for subsidiary guarantor reporting. Condensed consolidating financial statements for our guarantor subsidiaries and non-guarantor subsidiaries are presented in the following tables (in millions):



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## CONDENSED CONSOLIDATING BALANCE SHEETS

(UNAUDITED)

November 30, 2012

|                                                                             | Parent    | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations | Consolidated |
|-----------------------------------------------------------------------------|-----------|---------------------------|-------------------------------|--------------|--------------|
| <b>ASSETS</b>                                                               |           |                           |                               |              |              |
| <b>CURRENT ASSETS</b>                                                       |           |                           |                               |              |              |
| Cash and cash equivalents                                                   | \$ 1,715  | \$ 328                    | \$ 659                        | \$ (185)     | \$ 2,517     |
| Receivables, less allowances                                                |           | 4,106                     | 1,147                         | (51)         | 5,202        |
| Spare parts, supplies, fuel, prepaid expenses<br>and other, less allowances | 162       | 714                       | 54                            |              | 930          |
| Deferred income taxes                                                       |           | 491                       | 19                            |              | 510          |
| Total current assets                                                        | 1,877     | 5,639                     | 1,879                         | (236)        | 9,159        |
| PROPERTY AND EQUIPMENT, AT COST                                             | 26        | 35,659                    | 2,064                         |              | 37,749       |
| Less accumulated depreciation and<br>amortization                           | 20        | 18,264                    | 1,116                         |              | 19,400       |
| Net property and equipment                                                  | 6         | 17,395                    | 948                           |              | 18,349       |
| INTERCOMPANY RECEIVABLE                                                     |           |                           | 1,115                         | (1,115)      |              |
| GOODWILL                                                                    |           | 1,554                     | 1,203                         |              | 2,757        |
| INVESTMENT IN SUBSIDIARIES                                                  | 18,069    | 3,238                     |                               | (21,307)     |              |
| OTHER ASSETS                                                                | 2,781     | 802                       | 208                           | (2,744)      | 1,047        |
|                                                                             | \$ 22,733 | \$ 28,628                 | \$ 5,353                      | \$ (25,402)  | \$ 31,312    |
| <b>LIABILITIES AND STOCKHOLDERS<br/>INVESTMENT</b>                          |           |                           |                               |              |              |
| <b>CURRENT LIABILITIES</b>                                                  |           |                           |                               |              |              |
| Current portion of long-term debt                                           | \$        | \$ 1                      | \$                            | \$           | \$ 1         |
| Accrued salaries and employee benefits                                      | 66        | 1,020                     | 211                           |              | 1,297        |
| Accounts payable                                                            | 46        | 1,347                     | 573                           | (236)        | 1,730        |
| Accrued expenses                                                            | 216       | 1,386                     | 198                           |              | 1,800        |
| Total current liabilities                                                   | 328       | 3,754                     | 982                           | (236)        | 4,828        |
| LONG-TERM DEBT, LESS CURRENT<br>PORTION                                     | 1,991     | 250                       |                               |              | 2,241        |
| INTERCOMPANY PAYABLE                                                        | 697       | 418                       |                               | (1,115)      |              |
| <b>OTHER LONG-TERM LIABILITIES</b>                                          |           |                           |                               |              |              |
| Deferred income taxes                                                       |           | 3,704                     | 13                            | (2,744)      | 973          |
| Other liabilities                                                           | 4,174     | 3,343                     | 210                           |              | 7,727        |
| Total other long-term liabilities                                           | 4,174     | 7,047                     | 223                           | (2,744)      | 8,700        |
| STOCKHOLDERS INVESTMENT                                                     | 15,543    | 17,159                    | 4,148                         | (21,307)     | 15,543       |

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|    |        |    |        |    |       |    |          |    |        |
|----|--------|----|--------|----|-------|----|----------|----|--------|
| \$ | 22,733 | \$ | 28,628 | \$ | 5,353 | \$ | (25,402) | \$ | 31,312 |
|----|--------|----|--------|----|-------|----|----------|----|--------|

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## CONDENSED CONSOLIDATING BALANCE SHEETS

May 31, 2012

|                                                                             | Parent        | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations    | Consolidated  |
|-----------------------------------------------------------------------------|---------------|---------------------------|-------------------------------|-----------------|---------------|
| <b>ASSETS</b>                                                               |               |                           |                               |                 |               |
| <b>CURRENT ASSETS</b>                                                       |               |                           |                               |                 |               |
| Cash and cash equivalents                                                   | \$ 1,906      | \$ 417                    | \$ 636                        | \$ (116)        | \$ 2,843      |
| Receivables, less allowances                                                | 3             | 3,793                     | 943                           | (35)            | 4,704         |
| Spare parts, supplies, fuel, prepaid expenses<br>and other, less allowances | 261           | 671                       | 44                            |                 | 976           |
| Deferred income taxes                                                       |               | 514                       | 19                            |                 | 533           |
| <b>Total current assets</b>                                                 | <b>2,170</b>  | <b>5,395</b>              | <b>1,642</b>                  | <b>(151)</b>    | <b>9,056</b>  |
| <b>PROPERTY AND EQUIPMENT, AT COST</b>                                      | <b>29</b>     | <b>34,301</b>             | <b>1,834</b>                  |                 | <b>36,164</b> |
| Less accumulated depreciation and<br>amortization                           | 20            | 17,822                    | 1,074                         |                 | 18,916        |
| <b>Net property and equipment</b>                                           | <b>9</b>      | <b>16,479</b>             | <b>760</b>                    |                 | <b>17,248</b> |
| <b>INTERCOMPANY RECEIVABLE</b>                                              |               | <b>323</b>                | <b>1,524</b>                  | <b>(1,847)</b>  |               |
| <b>GOODWILL</b>                                                             |               | <b>1,553</b>              | <b>834</b>                    |                 | <b>2,387</b>  |
| <b>INVESTMENT IN SUBSIDIARIES</b>                                           | <b>17,163</b> | <b>2,978</b>              |                               | <b>(20,141)</b> |               |
| <b>OTHER ASSETS</b>                                                         | <b>2,845</b>  | <b>1,099</b>              | <b>86</b>                     | <b>(2,818)</b>  | <b>1,212</b>  |
|                                                                             | \$ 22,187     | \$ 27,827                 | \$ 4,846                      | \$ (24,957)     | \$ 29,903     |

**LIABILITIES AND STOCKHOLDERS****INVESTMENT****CURRENT LIABILITIES**

|                                        |            |              |            |              |              |
|----------------------------------------|------------|--------------|------------|--------------|--------------|
| Current portion of long-term debt      | \$         | \$ 417       | \$         | \$           | \$ 417       |
| Accrued salaries and employee benefits | 83         | 1,365        | 187        |              | 1,635        |
| Accounts payable                       | 6          | 1,276        | 482        | (151)        | 1,613        |
| Accrued expenses                       | 184        | 1,406        | 119        |              | 1,709        |
| <b>Total current liabilities</b>       | <b>273</b> | <b>4,464</b> | <b>788</b> | <b>(151)</b> | <b>5,374</b> |

**LONG-TERM DEBT, LESS CURRENT  
PORTION**

|                                          |               |               |              |                 |               |
|------------------------------------------|---------------|---------------|--------------|-----------------|---------------|
| INTERCOMPANY PAYABLE                     | 1,847         |               |              | (1,847)         |               |
| <b>OTHER LONG-TERM LIABILITIES</b>       |               |               |              |                 |               |
| Deferred income taxes                    |               | 3,649         | 5            | (2,818)         | 836           |
| Other liabilities                        | 4,340         | 3,193         | 183          |                 | 7,716         |
| <b>Total other long-term liabilities</b> | <b>4,340</b>  | <b>6,842</b>  | <b>188</b>   | <b>(2,818)</b>  | <b>8,552</b>  |
| <b>STOCKHOLDERS INVESTMENT</b>           | <b>14,727</b> | <b>16,271</b> | <b>3,870</b> | <b>(20,141)</b> | <b>14,727</b> |

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|    |        |    |        |    |       |    |          |    |        |
|----|--------|----|--------|----|-------|----|----------|----|--------|
| \$ | 22,187 | \$ | 27,827 | \$ | 4,846 | \$ | (24,957) | \$ | 29,903 |
|----|--------|----|--------|----|-------|----|----------|----|--------|

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## CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

Three Months Ended November 30, 2012

|                                    | Parent | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations | Consolidated |
|------------------------------------|--------|---------------------------|-------------------------------|--------------|--------------|
| REVENUES                           | \$     | \$ 9,225                  | \$ 1,965                      | \$ (83)      | \$ 11,107    |
| OPERATING EXPENSES:                |        |                           |                               |              |              |
| Salaries and employee benefits     | 31     | 3,569                     | 533                           |              | 4,133        |
| Purchased transportation           |        | 1,222                     | 673                           | (35)         | 1,860        |
| Rentals and landing fees           | 1      | 549                       | 81                            | (1)          | 630          |
| Depreciation and amortization      | 1      | 545                       | 46                            |              | 592          |
| Fuel                               |        | 1,210                     | 25                            |              | 1,235        |
| Maintenance and repairs            | 1      | 481                       | 29                            |              | 511          |
| Intercompany charges, net          | (59)   | (88)                      | 147                           |              |              |
| Other                              | 25     | 1,143                     | 307                           | (47)         | 1,428        |
|                                    |        | 8,631                     | 1,841                         | (83)         | 10,389       |
| OPERATING INCOME                   |        | 594                       | 124                           |              | 718          |
| OTHER INCOME (EXPENSE):            |        |                           |                               |              |              |
| Equity in earnings of subsidiaries | 438    | 70                        |                               | (508)        |              |
| Interest, net                      | (27)   | 8                         | 1                             |              | (18)         |
| Intercompany charges, net          | 29     | (33)                      | 4                             |              |              |
| Other, net                         | (2)    | (3)                       | (3)                           |              | (8)          |
| INCOME BEFORE INCOME TAXES         | 438    | 636                       | 126                           | (508)        | 692          |
| Provision for income taxes         |        | 190                       | 64                            |              | 254          |
| NET INCOME                         | \$ 438 | \$ 446                    | \$ 62                         | \$ (508)     | \$ 438       |
| COMPREHENSIVE INCOME               | \$ 497 | \$ 455                    | \$ 71                         | \$ (508)     | \$ 515       |

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## CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

Three Months Ended November 30, 2011

|                                    | Parent | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations | Consolidated |
|------------------------------------|--------|---------------------------|-------------------------------|--------------|--------------|
| REVENUES                           | \$     | \$ 9,001                  | \$ 1,660                      | \$ (74)      | \$ 10,587    |
| OPERATING EXPENSES:                |        |                           |                               |              |              |
| Salaries and employee benefits     | 28     | 3,506                     | 448                           |              | 3,982        |
| Purchased transportation           |        | 1,122                     | 482                           | (28)         | 1,576        |
| Rentals and landing fees           | 1      | 557                       | 67                            | (2)          | 623          |
| Depreciation and amortization      | 1      | 480                       | 37                            |              | 518          |
| Fuel                               |        | 1,181                     | 19                            |              | 1,200        |
| Maintenance and repairs            |        | 486                       | 25                            |              | 511          |
| Intercompany charges, net          | (53)   | (135)                     | 188                           |              |              |
| Other                              | 23     | 1,156                     | 262                           | (44)         | 1,397        |
|                                    |        | 8,353                     | 1,528                         | (74)         | 9,807        |
| OPERATING INCOME                   |        | 648                       | 132                           |              | 780          |
| OTHER INCOME (EXPENSE):            |        |                           |                               |              |              |
| Equity in earnings of subsidiaries | 497    | 80                        |                               | (577)        |              |
| Interest, net                      | (19)   | 11                        | 1                             |              | (7)          |
| Intercompany charges, net          | 21     | (27)                      | 6                             |              |              |
| Other, net                         | (2)    | (1)                       | 7                             |              | 4            |
| INCOME BEFORE INCOME TAXES         | 497    | 711                       | 146                           | (577)        | 777          |
| Provision for income taxes         |        | 202                       | 78                            |              | 280          |
| NET INCOME                         | \$ 497 | \$ 509                    | \$ 68                         | \$ (577)     | \$ 497       |
| COMPREHENSIVE INCOME               | \$ 525 | \$ 480                    | \$ (11)                       | \$ (577)     | \$ 417       |

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## CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

Six Months Ended November 30, 2012

|                                    | Parent   | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations | Consolidated |
|------------------------------------|----------|---------------------------|-------------------------------|--------------|--------------|
| REVENUES                           | \$       | \$ 18,319                 | \$ 3,743                      | \$ (163)     | \$ 21,899    |
| OPERATING EXPENSES:                |          |                           |                               |              |              |
| Salaries and employee benefits     | 61       | 7,158                     | 1,017                         |              | 8,236        |
| Purchased transportation           |          | 2,352                     | 1,256                         | (68)         | 3,540        |
| Rentals and landing fees           | 2        | 1,093                     | 156                           | (3)          | 1,248        |
| Depreciation and amortization      | 1        | 1,075                     | 89                            |              | 1,165        |
| Fuel                               |          | 2,326                     | 47                            |              | 2,373        |
| Maintenance and repairs            | 1        | 996                       | 56                            |              | 1,053        |
| Intercompany charges, net          | (119)    | (200)                     | 319                           |              |              |
| Other                              | 54       | 2,276                     | 586                           | (92)         | 2,824        |
|                                    |          | 17,076                    | 3,526                         | (163)        | 20,439       |
| OPERATING INCOME                   |          | 1,243                     | 217                           |              | 1,460        |
| OTHER INCOME (EXPENSE):            |          |                           |                               |              |              |
| Equity in earnings of subsidiaries | 897      | 99                        |                               | (996)        |              |
| Interest, net                      | (50)     | 19                        | 3                             |              | (28)         |
| Intercompany charges, net          | 53       | (62)                      | 9                             |              |              |
| Other, net                         | (3)      | (5)                       | (5)                           |              | (13)         |
| INCOME BEFORE INCOME TAXES         | 897      | 1,294                     | 224                           | (996)        | 1,419        |
| Provision for income taxes         |          | 426                       | 96                            |              | 522          |
| NET INCOME                         | \$ 897   | \$ 868                    | \$ 128                        | \$ (996)     | \$ 897       |
| COMPREHENSIVE INCOME               | \$ 1,015 | \$ 883                    | \$ 178                        | \$ (996)     | \$ 1,080     |

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## CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

Six Months Ended November 30, 2011

|                                    | Parent   | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations | Consolidated |
|------------------------------------|----------|---------------------------|-------------------------------|--------------|--------------|
| REVENUES                           | \$       | \$ 18,008                 | \$ 3,244                      | \$ (144)     | \$ 21,108    |
| OPERATING EXPENSES:                |          |                           |                               |              |              |
| Salaries and employee benefits     | 61       | 7,037                     | 888                           |              | 7,986        |
| Purchased transportation           |          | 2,202                     | 946                           | (54)         | 3,094        |
| Rentals and landing fees           | 2        | 1,112                     | 132                           | (3)          | 1,243        |
| Depreciation and amortization      | 1        | 951                       | 75                            |              | 1,027        |
| Fuel                               |          | 2,405                     | 39                            |              | 2,444        |
| Maintenance and repairs            |          | 1,014                     | 48                            |              | 1,062        |
| Intercompany charges, net          | (111)    | (225)                     | 336                           |              |              |
| Other                              | 47       | 2,281                     | 494                           | (87)         | 2,735        |
|                                    |          | 16,777                    | 2,958                         | (144)        | 19,591       |
| OPERATING INCOME                   |          | 1,231                     | 286                           |              | 1,517        |
| OTHER INCOME (EXPENSE):            |          |                           |                               |              |              |
| Equity in earnings of subsidiaries | 961      | 151                       |                               | (1,112)      |              |
| Interest, net                      | (39)     | 19                        | 2                             |              | (18)         |
| Intercompany charges, net          | 42       | (55)                      | 13                            |              |              |
| Other, net                         | (3)      | (3)                       | 8                             |              | 2            |
| INCOME BEFORE INCOME TAXES         | 961      | 1,343                     | 309                           | (1,112)      | 1,501        |
| Provision for income taxes         |          | 417                       | 123                           |              | 540          |
| NET INCOME                         | \$ 961   | \$ 926                    | \$ 186                        | \$ (1,112)   | \$ 961       |
| COMPREHENSIVE INCOME               | \$ 1,017 | \$ 910                    | \$ 115                        | \$ (1,112)   | \$ 930       |



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## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

(UNAUDITED)

Six Months Ended November 30, 2012

|                                                      | Parent   | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations | Consolidated |
|------------------------------------------------------|----------|---------------------------|-------------------------------|--------------|--------------|
| CASH PROVIDED BY (USED IN)                           |          |                           |                               |              |              |
| OPERATING ACTIVITIES                                 | \$ (32)  | \$ 1,652                  | \$ 167                        | \$ (69)      | \$ 1,718     |
| INVESTING ACTIVITIES                                 |          |                           |                               |              |              |
| Capital expenditures                                 | (3)      | (1,716)                   | (169)                         |              | (1,888)      |
| Business acquisitions, net of cash acquired          |          |                           | (483)                         |              | (483)        |
| Proceeds from asset dispositions and other           |          | 22                        | (2)                           |              | 20           |
| CASH USED IN INVESTING ACTIVITIES                    | (3)      | (1,694)                   | (654)                         |              | (2,351)      |
| FINANCING ACTIVITIES                                 |          |                           |                               |              |              |
| Net transfers from (to) Parent                       | (863)    | 891                       | (28)                          |              |              |
| Payment on loan between subsidiaries                 |          | (430)                     | 430                           |              |              |
| Intercompany dividends                               |          | 1                         | (1)                           |              |              |
| Principal payments on debt                           |          | (417)                     |                               |              | (417)        |
| Proceeds from debt issuance                          | 991      |                           |                               |              | 991          |
| Proceeds from stock issuances                        | 53       |                           |                               |              | 53           |
| Excess tax benefit on the exercise of stock options  | 6        |                           |                               |              | 6            |
| Dividends paid                                       | (88)     |                           |                               |              | (88)         |
| Purchase of treasury stock                           | (246)    |                           |                               |              | (246)        |
| Other, net                                           | (9)      | (93)                      | 93                            |              | (9)          |
| CASH PROVIDED BY (USED IN)                           |          |                           |                               |              |              |
| FINANCING ACTIVITIES                                 | (156)    | (48)                      | 494                           |              | 290          |
| Effect of exchange rate changes on cash              |          | 1                         | 16                            |              | 17           |
| Net (decrease) increase in cash and cash equivalents | (191)    | (89)                      | 23                            | (69)         | (326)        |
| Cash and cash equivalents at beginning of period     | 1,906    | 417                       | 636                           | (116)        | 2,843        |
| Cash and cash equivalents at end of period           | \$ 1,715 | \$ 328                    | \$ 659                        | \$ (185)     | \$ 2,517     |

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## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

(UNAUDITED)

Six Months Ended November 30, 2011

|                                                      | Parent   | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations | Consolidated |
|------------------------------------------------------|----------|---------------------------|-------------------------------|--------------|--------------|
| CASH PROVIDED BY (USED IN)                           |          |                           |                               |              |              |
| OPERATING ACTIVITIES                                 | \$ 135   | \$ 1,814                  | \$ 248                        | \$ (29)      | \$ 2,168     |
| INVESTING ACTIVITIES                                 |          |                           |                               |              |              |
| Capital expenditures                                 | (1)      | (2,161)                   | (55)                          |              | (2,217)      |
| Business acquisition, net of cash acquired           |          |                           | (114)                         |              | (114)        |
| Proceeds from asset dispositions and other           |          | 15                        |                               |              | 15           |
| CASH USED IN INVESTING ACTIVITIES                    | (1)      | (2,146)                   | (169)                         |              | (2,316)      |
| FINANCING ACTIVITIES                                 |          |                           |                               |              |              |
| Net transfers from (to) Parent                       | (481)    | 484                       | (3)                           |              |              |
| Intercompany dividends                               |          | 21                        | (21)                          |              |              |
| Principal payments on debt                           |          | (18)                      |                               |              | (18)         |
| Proceeds from stock issuances                        | 32       |                           |                               |              | 32           |
| Excess tax benefit on the exercise of stock options  | 5        |                           |                               |              | 5            |
| Dividends paid                                       | (82)     |                           |                               |              | (82)         |
| Purchase of treasury stock                           | (197)    |                           |                               |              | (197)        |
| Other, net                                           |          | (16)                      | 16                            |              |              |
| CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES      | (723)    | 471                       | (8)                           |              | (260)        |
| Effect of exchange rate changes on cash              |          | (6)                       | (18)                          |              | (24)         |
| Net (decrease) increase in cash and cash equivalents | (589)    | 133                       | 53                            | (29)         | (432)        |
| Cash and cash equivalents at beginning of period     | 1,589    | 279                       | 546                           | (86)         | 2,328        |
| Cash and cash equivalents at end of period           | \$ 1,000 | \$ 412                    | \$ 599                        | \$ (115)     | \$ 1,896     |

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REPORT OF INDEPENDENT REGISTERED

PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders

FedEx Corporation

We have reviewed the condensed consolidated balance sheet of FedEx Corporation as of November 30, 2012, and the related condensed consolidated statements of income and comprehensive income for the three-month and six-month periods ended November 30, 2012 and 2011 and the condensed consolidated statements of cash flows for the six-month periods ended November 30, 2012 and 2011. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of FedEx Corporation as of May 31, 2012, and the related consolidated statements of income, changes in stockholders' investment and comprehensive income (loss), and cash flows for the year then ended not presented herein, and in our report dated July 16, 2012, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of May 31, 2012, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP

Memphis, Tennessee

December 20, 2012

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### Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

#### GENERAL

The following Management's Discussion and Analysis of Results of Operations and Financial Condition ( MD&A ) describes the principal factors affecting the results of operations, liquidity, capital resources, contractual cash obligations and critical accounting estimates of FedEx Corporation ( FedEx ). This discussion should be read in conjunction with the accompanying quarterly unaudited condensed consolidated financial statements and our Annual Report on Form 10-K for the year ended May 31, 2012 ( Annual Report ). Our Annual Report includes additional information about our significant accounting policies, practices and the transactions that underlie our financial results, as well as a detailed discussion of the most significant risks and uncertainties associated with our financial condition and operating results.

We provide a broad portfolio of transportation, e-commerce and business services through companies competing collectively, operating independently and managed collaboratively, under the respected FedEx brand. Our primary operating companies are Federal Express Corporation ( FedEx Express ), the world's largest express transportation company; FedEx Ground Package System, Inc. ( FedEx Ground ), a leading North American provider of small-package ground delivery services; and FedEx Freight, Inc. ( FedEx Freight ), a leading North American provider of less-than-truckload ( LTL ) freight services. These companies represent our major service lines and, along with FedEx Corporate Services, Inc. ( FedEx Services ), form the core of our reportable segments. Our FedEx Services segment provides sales, marketing, information technology, communication and back-office support to our transportation segments. In addition, the FedEx Services segment provides customers with retail access to FedEx Express and FedEx Ground shipping services through FedEx Office and Print Services, Inc. ( FedEx Office ) and provides customer service, technical support and billing and collection services through FedEx TechConnect, Inc. ( FedEx TechConnect ). See Reportable Segments for further discussion.

The key indicators necessary to understand our operating results include:

the overall customer demand for our various services based on macro-economic factors and the global economy;

the volumes of transportation services provided through our networks, primarily measured by our average daily volume and shipment weight;

the mix of services purchased by our customers;

the prices we obtain for our services, primarily measured by yield (revenue per package or pound or revenue per hundredweight for LTL freight shipments);

our ability to manage our cost structure (capital expenditures and operating expenses) to match shifting volume levels; and

the timing and amount of fluctuations in fuel prices and our ability to recover incremental fuel costs through our fuel surcharges. The majority of our operating expenses are directly impacted by revenue and volume levels. Accordingly, we expect these operating expenses to fluctuate on a year-over-year basis consistent with the change in revenues and volumes. Therefore, the discussion of operating expense captions focuses on the key drivers and trends impacting expenses other than changes in revenues and volume.

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Except as otherwise specified, references to years indicate our fiscal year ending May 31, 2013 or ended May 31 of the year referenced and comparisons are to the corresponding period of the prior year. References to our transportation segments include, collectively, our FedEx Express, FedEx Ground and FedEx Freight segments.

**RESULTS OF OPERATIONS****CONSOLIDATED RESULTS**

The following table compares summary operating results (dollars in millions, except per share amounts) for the periods ended November 30:

|                            | Three Months Ended |           | Percent | Six Months Ended |           | Percent |
|----------------------------|--------------------|-----------|---------|------------------|-----------|---------|
|                            | 2012               | 2011      | Change  | 2012             | 2011      | Change  |
| Revenues                   | \$ 11,107          | \$ 10,587 | 5       | \$ 21,899        | \$ 21,108 | 4       |
| Operating income           | 718                | 780       | (8)     | 1,460            | 1,517     | (4)     |
| Operating margin           | 6.5%               | 7.4%      | (90)bp  | 6.7%             | 7.2%      | (50)bp  |
| Net income                 | \$ 438             | \$ 497    | (12)    | \$ 897           | \$ 961    | (7)     |
| Diluted earnings per share | \$ 1.39            | \$ 1.57   | (11)    | \$ 2.84          | \$ 3.02   | (6)     |

The following table shows changes in revenues and operating income by reportable segment for the periods ended November 30, 2012 compared to November 30, 2011 (dollars in millions):

|                        | Change in Revenues |                  | Percent Change in Revenue |                  | Change in Operating Income |                  | Percent Change in Operating Income |                  |
|------------------------|--------------------|------------------|---------------------------|------------------|----------------------------|------------------|------------------------------------|------------------|
|                        | Three Months Ended | Six Months Ended | Three Months Ended        | Six Months Ended | Three Months Ended         | Six Months Ended | Three Months Ended                 | Six Months Ended |
| FedEx Express segment  | \$ 275             | \$ 315           | 4                         | 2                | \$ (112)                   | \$ (193)         | (33)                               | (31)             |
| FedEx Ground segment   | 254                | 438              | 11                        | 9                | 14                         | 52               | 4                                  | 6                |
| FedEx Freight segment  | 52                 | 123              | 4                         | 5                | 36                         | 84               | 90                                 | 102              |
| FedEx Services segment | (22)               | (44)             | (5)                       | (5)              |                            |                  |                                    |                  |
| Other and eliminations | (39)               | (41)             | NM                        | NM               |                            |                  |                                    |                  |
|                        | \$ 520             | \$ 791           | 5                         | 4                | \$ (62)                    | \$ (57)          | (8)                                | (4)              |

**Overview**

Despite an increase in revenues in the second quarter and first half of 2013, operating income and operating margins decreased as the continued strong performance of FedEx Ground and improving results at FedEx Freight were offset by reduced profitability at FedEx Express from higher demand for our lower yielding international services. Our results for the second quarter include a \$0.11 per diluted share negative impact of Superstorm Sandy, primarily at FedEx Express, which caused severe damage in portions of the Northeastern United States region, particularly in New York and New Jersey, where each of our business segments have significant operations. This storm negatively impacted our operations, resulting in reduced shipment volumes and incremental operating costs. The results for the second quarter of 2013 also reflect the net year-over-year negative impact, primarily at FedEx Express, from the timing lag that exists between when fuel prices change and indexed fuel surcharges automatically adjust.

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The following graphs for FedEx Express, FedEx Ground and FedEx Freight show selected volume trends (in thousands) over the five most recent quarters:

- (1) Excludes international domestic operations.
- (2) Package statistics do not include the operations of FedEx SmartPost.

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The following graphs for FedEx Express, FedEx Ground and FedEx Freight show selected yield trends over the five most recent quarters:

- (1) Excludes international domestic operations.  
(2) Package statistics do not include the operations of FedEx SmartPost.

***Revenue***

Revenues increased 5% in the second quarter of 2013 and 4% in the first half of 2013, despite service interruptions and reduced shipments due to the impact of Superstorm Sandy. At FedEx Express, revenues increased 4% in the second quarter of 2013 and 2% in the first half of 2013 primarily driven by increases in international domestic revenues due to recent acquisitions, growth in our freight-forwarding business at FedEx Trade Networks and higher international export volume. Revenues were partially offset by lower U.S. domestic package revenue and the demand shift toward lower-yielding international services in the second quarter and first half of 2013. At FedEx Ground, revenues increased 11% in the second quarter and 9% in the first half of 2013 due to volume growth from market share gains and increased yields due to rate increases. Revenues increased 4% in the second quarter and 5% in the first half of 2013 at FedEx Freight as a result of higher average daily LTL shipments and yield.

**Table of Contents****Operating Income**

The following tables compare operating expenses expressed as dollar amounts (in millions) and as a percent of revenue for the periods ended November 30:

|                                | Three Months Ended |          | Six Months Ended |           |
|--------------------------------|--------------------|----------|------------------|-----------|
|                                | 2012               | 2011     | 2012             | 2011      |
| Operating expenses:            |                    |          |                  |           |
| Salaries and employee benefits | \$ 4,133           | \$ 3,982 | \$ 8,236         | \$ 7,986  |
| Purchased transportation       | 1,860              | 1,576    | 3,540            | 3,094     |
| Rentals and landing fees       | 630                | 623      | 1,248            | 1,243     |
| Depreciation and amortization  | 592                | 518      | 1,165            | 1,027     |
| Fuel                           | 1,235              | 1,200    | 2,373            | 2,444     |
| Maintenance and repairs        | 511                | 511      | 1,053            | 1,062     |
| Other                          | 1,428              | 1,397    | 2,824            | 2,735     |
| Total operating expenses       | \$ 10,389          | \$ 9,807 | \$ 20,439        | \$ 19,591 |

|                                | Percent of Revenue      |                         | Percent of Revenue    |                       |
|--------------------------------|-------------------------|-------------------------|-----------------------|-----------------------|
|                                | Three Months Ended 2012 | Three Months Ended 2011 | Six Months Ended 2012 | Six Months Ended 2011 |
| Operating expenses:            |                         |                         |                       |                       |
| Salaries and employee benefits | 37.2%                   | 37.6%                   | 37.6%                 | 37.8%                 |
| Purchased transportation       | 16.7                    | 14.9                    | 16.2                  | 14.7                  |
| Rentals and landing fees       | 5.7                     | 5.9                     | 5.7                   | 5.9                   |
| Depreciation and amortization  | 5.3                     | 4.9                     | 5.3                   | 4.9                   |
| Fuel                           | 11.1                    | 11.3                    | 10.8                  | 11.6                  |
| Maintenance and repairs        | 4.6                     | 4.8                     | 4.8                   | 5.0                   |
| Other                          | 12.9                    | 13.2                    | 12.9                  | 12.9                  |
| Total operating expenses       | 93.5                    | 92.6                    | 93.3                  | 92.8                  |

|                  |      |      |      |      |
|------------------|------|------|------|------|
| Operating margin | 6.5% | 7.4% | 6.7% | 7.2% |
|------------------|------|------|------|------|

Operating income and operating margin decreased in both the second quarter and first half of 2013 as a result of lower profitability at FedEx Express. Reduced profitability at FedEx Express in the second quarter of 2013 was driven by the demand shift toward lower-yielding international services, the negative impact of year-over-year net fuel changes, higher depreciation expense, and the impact of Superstorm Sandy. In the first half of 2013, lower profitability at FedEx Express was primarily due to lower U.S. domestic package volume, the demand shift toward lower-yielding international services, and higher depreciation and pension expenses. Our operating income was positively impacted in the second quarter and first half of 2013 by increased yields and higher volumes at our FedEx Freight and FedEx Ground segments.

Purchased transportation costs increased 18% in the second quarter and 14% in the first half of 2013 due to volume growth at FedEx Ground, recent international business acquisitions and the expansion of our freight forwarding business at FedEx Trade Networks. Salaries and employee benefits increased 4% in the second quarter and 3% in the first half of 2013 primarily due to increases in pension and group health insurance costs, partially offset by lower incentive compensation accruals. Depreciation and amortization expense increased 14% in the second quarter and 13% in the first half of 2013 due to aircraft recently placed in service and accelerated depreciation on certain aircraft at FedEx Express.





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The following graph for our transportation segments shows our average cost of jet and vehicle fuel per gallon for the five most recent quarters:

Fuel expense increased 3% during the second quarter of 2013 due to increases in the average price per gallon of fuel. However, fuel expense decreased 3% in the first half of 2013 due to lower jet fuel costs and lower aircraft fuel usage. Based on a static analysis of year-over-year changes in fuel prices compared to changes in fuel surcharges, fuel had a negative impact on operating income in the first half of 2013.

Our analysis considers the estimated impact of the reduction in fuel surcharges included in the base rates charged for FedEx Express and FedEx Ground services. However, this analysis does not consider the negative effects that fuel surcharge levels may have on our business, including reduced demand and shifts by our customers to lower-yielding services. While fluctuations in fuel surcharge rates can be significant from period to period, fuel surcharges represent one of the many individual components of our pricing structure that impact our overall revenue and yield. Additional components include the mix of services sold, the base price and extra service charges we obtain for these services and the level of pricing discounts offered. In order to provide information about the impact of fuel surcharges on the trend in revenue and yield growth, we have included the comparative fuel surcharge rates in effect for the second quarter and first half of 2013 and 2012 in the accompanying discussions of each of our transportation segments.

***Income Taxes***

Our effective tax rate was 36.8% for the second quarter and first half of 2013, compared with 36.1% for the second quarter of 2012 and 36.0% for the first half of 2012. Our effective tax rate in 2013 was higher than in 2012 primarily due to lower benefits derived from permanently reinvested international earnings, which are generally taxed at lower rates than in the U.S. For the remainder of 2013, we expect our effective tax rate to be approximately 37.0%. The actual rate, however, will depend on a number of factors, including the amount and source of operating income.

As of November 30, 2012, there were no material changes to our liabilities for unrecognized tax benefits from May 31, 2012.

We are subject to taxation in the U.S. and various U.S. state, local and foreign jurisdictions. Substantially all U.S. federal income tax matters through fiscal year 2009 are concluded, and we are currently under examination by the Internal Revenue Service (IRS) for the 2010 and 2011 tax years. It is reasonably possible that certain income tax return proceedings will be completed during the next 12 months and could result in a change in our balance of unrecognized tax benefits. The expected impact of any changes would not be material to our consolidated financial statements.

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### ***Business Acquisitions***

In the first quarter of 2013, we expanded the international service offerings of FedEx Express by completing the following business acquisitions:

Rapidão Cometa Logística e Transporte S.A., a Brazilian transportation and logistics company, for \$398 million in cash from operations on July 4, 2012

TATEX, a French express transportation company, for \$55 million in cash from operations on July 3, 2012

Opek Sp. z o.o., a Polish domestic express package delivery company, for \$54 million in cash from operations on June 13, 2012  
These acquisitions give us more robust transportation networks within these countries and added capabilities in these important international markets.

The financial results of these acquired businesses are included in the FedEx Express segment from the date of acquisition and were not material, individually or in the aggregate, to our results of operations. The estimated fair values of the assets and liabilities related to these acquisitions have been included in the accompanying unaudited balance sheet based on a preliminary allocation of the purchase price. See Note 1 of the accompanying unaudited financial statements for further discussion of these acquisitions.

### ***Outlook***

For the remainder of 2013, we expect weakness in global economic conditions, growing uncertainty in the U.S. on the outcome of tax and spending policy decisions and increased demand for our lower yielding international services to restrain earnings growth. However, weakness at FedEx Express will be partially offset by the sustained strong performance driven by yield and market share growth from our FedEx Ground and FedEx Freight segments.

*Profit Improvement Programs.* During the second quarter of 2013, we announced programs targeting annual profitability improvement of \$1.7 billion during the next three years. The majority of the profitability improvement will come from initiatives at FedEx Express and FedEx Services and includes the following:

Cost reductions in selling, general and administrative functions, including information technology, through headcount reductions, streamlining of processes and elimination of less essential work, as well as deriving greater value from strategic sourcing

Modernization of our aircraft fleet, transformation of the U.S. domestic operations and international profit improvements at FedEx Express

Improved efficiencies and lower costs of information technology at FedEx Services

Our overall profit improvement plan includes offering voluntary cash buyouts to eligible U.S.-based employees, beginning in February 2013. The voluntary buyout program will include voluntary severance payments and funding to healthcare reimbursement accounts, with the voluntary severance to be calculated based on four weeks of gross base salary for every year of FedEx service up to a maximum payment of two years of pay.

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Costs of the benefits provided under the voluntary programs will be recognized in the period that eligible employees accept their offers, predominantly in the fourth quarter of 2013. We expect the pretax cost of the voluntary buyout program to range from approximately \$550 to \$650 million, but actual costs will depend on employee acceptance rates. Other costs associated with the profit improvement initiatives will be recognized in the period incurred. Eligible employees will vacate positions in three phases to ensure a smooth transition in the impacted functions so that we maintain service levels to our customers. Employees in the first phase will vacate their positions on May 31, 2013.

These programs, combined with continued profit improvements at FedEx Ground and FedEx Freight, are expected to increase margins, improve cash flows and increase our competitiveness. The ultimate costs and savings from our profit improvement initiatives will depend, upon other things, on the number of employees that participate in the voluntary buyout program and the timing and execution of these programs. We expect to begin realizing the benefits of these programs in 2014, with a significant portion of the benefits to be achieved by the end of 2015.

*Other Outlook Matters.* For additional details on key 2013 capital projects, refer to the *Liquidity Outlook* section of this MD&A.

All of our businesses operate in a competitive pricing environment, exacerbated by continuing volatile fuel prices, which impact our fuel surcharge levels. Historically, our fuel surcharges have largely offset incremental fuel costs; however, volatility in fuel costs may impact earnings because adjustments to our fuel surcharges lag changes in actual fuel prices paid. Therefore, the trailing impact of adjustments to our fuel surcharges can significantly affect our earnings either positively or negatively in the short-term.

As described in Note 7 of the accompanying unaudited condensed consolidated financial statements and the *Evolution of Independent Contractor Model* section of our FedEx Ground segment MD&A, we are involved in a number of lawsuits and other proceedings that challenge the status of FedEx Ground's owner-operators as independent contractors. FedEx Ground anticipates continuing changes to its relationships with its contractors. The nature, timing and amount of any changes are dependent on the outcome of numerous future events. We cannot reasonably estimate the potential impact of any such changes or a meaningful range of potential outcomes, although they could be material. However, we do not believe that any such changes will impair our ability to operate and profitably grow our FedEx Ground business.

See *Forward-Looking Statements* for a discussion of these and other potential risks and uncertainties that could materially affect our future performance.

## ***NEW ACCOUNTING GUIDANCE***

New accounting rules and disclosure requirements can significantly impact our reported results and the comparability of our financial statements.

On June 1, 2012, we adopted the authoritative guidance issued by the Financial Accounting Standards Board (FASB) on the presentation of comprehensive income. The new guidance requires companies to report components of comprehensive income by including comprehensive income on the face of the income statement or in a separate statement of comprehensive income. We adopted this guidance by including a separate statement of comprehensive income for the three-month and six-month periods ended November 30, 2012 and 2011. In addition, on June 1, 2012, we adopted the FASB's amendments to the fair value measurements and disclosure requirements, which expands existing disclosure requirements regarding the fair value of our long-term debt.

We believe that no other new accounting guidance was adopted or issued during the first half of 2013 that is relevant to the readers of our financial statements. However, there are numerous new proposals under development which, if and when enacted, may have a significant impact on our financial reporting.

**Table of Contents*****REPORTABLE SEGMENTS***

FedEx Express, FedEx Ground and FedEx Freight represent our major service lines and, along with FedEx Services, form the core of our reportable segments. Our reportable segments include the following businesses:

|                               |                                                                                                                                                                                                                                                                  |
|-------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>FedEx Express Segment</b>  | FedEx Express (express transportation)<br>FedEx Trade Networks (air and ocean freight forwarding and customs brokerage)<br>FedEx SupplyChain Systems (logistics services)                                                                                        |
| <b>FedEx Ground Segment</b>   | FedEx Ground (small-package ground delivery)<br>FedEx SmartPost (small-parcel consolidator)                                                                                                                                                                      |
| <b>FedEx Freight Segment</b>  | FedEx Freight (LTL freight transportation)<br>FedEx Custom Critical (time-critical transportation)                                                                                                                                                               |
| <b>FedEx Services Segment</b> | FedEx Services (sales, marketing, information technology, communications and back-office functions)<br>FedEx TechConnect (customer service, technical support, billings and collections)<br>FedEx Office (document and business services and package acceptance) |

***FEDEX SERVICES SEGMENT***

The FedEx Services segment operates combined sales, marketing, administrative and information technology functions in shared services operations that support our transportation businesses and allow us to obtain synergies from the combination of these functions. For the international regions of FedEx Express, some of these functions are performed on a regional basis by FedEx Express and reported in the FedEx Express segment in expense line items outside of intercompany charges. The FedEx Services segment includes: FedEx Services, which provides sales, marketing, information technology, communications and back-office support to our other companies; FedEx TechConnect, which is responsible for customer service, technical support, billings and collections for U.S. customers of our major business units; and FedEx Office, which provides an array of document and business services and retail access to our customers for our package transportation businesses.

The FedEx Services segment provides direct and indirect support to our transportation businesses, and we allocate all of the net operating costs of the FedEx Services segment (including the net operating results of FedEx Office) to reflect the full cost of operating our transportation businesses in the results of those segments. Within the FedEx Services segment allocation, the net operating results of FedEx Office, which are an immaterial component of our allocations, are allocated to FedEx Express and FedEx Ground. The allocations of net operating costs are based on metrics such as relative revenues or estimated services provided. We believe these allocations approximate the net cost of providing these functions. We review and evaluate the performance of our transportation segments based on operating income (inclusive of FedEx Services segment allocations). For the FedEx Services segment, performance is evaluated based on the impact of its total allocated net operating costs on our transportation segments.

The operating expenses line item *Intercompany charges* on the accompanying unaudited financial summaries of our transportation segments reflects the allocations from the FedEx Services segment to the respective transportation segments. The *Intercompany charges* caption also includes charges and credits for administrative services provided between operating companies and certain other costs such as corporate management fees related to services received for general corporate oversight, including executive officers and certain legal and finance functions. We believe these allocations approximate the net cost of providing these functions.

**Table of Contents****OTHER INTERSEGMENT TRANSACTIONS**

Certain FedEx operating companies provide transportation and related services for other FedEx companies outside their reportable segment. Billings for such services are based on negotiated rates, which we believe approximate fair value, and are reflected as revenues of the billing segment. These rates are adjusted from time to time based on market conditions. Such intersegment revenues and expenses are eliminated in our consolidated results and are not separately identified in the following segment information, because the amounts are not material.

**FEDEX EXPRESS SEGMENT**

The following tables compare revenues, operating expenses, operating expenses as a percent of revenue, operating income and operating margin (dollars in millions) for the periods ended November 30:

|                                            | Three Months Ended |          | Percent | Six Months Ended |          | Percent |
|--------------------------------------------|--------------------|----------|---------|------------------|----------|---------|
|                                            | 2012               | 2011     | Change  | 2012             | 2011     | Change  |
| <b>Revenues:</b>                           |                    |          |         |                  |          |         |
| <b>Package:</b>                            |                    |          |         |                  |          |         |
| U.S. overnight box                         | \$ 1,609           | \$ 1,623 | (1)     | \$ 3,213         | \$ 3,263 | (2)     |
| U.S. overnight envelope                    | 409                | 421      | (3)     | 839              | 872      | (4)     |
| U.S. deferred                              | 732                | 731      |         | 1,434            | 1,462    | (2)     |
| Total U.S. domestic package revenue        | 2,750              | 2,775    | (1)     | 5,486            | 5,597    | (2)     |
| International priority <sup>(1)</sup>      | 1,678              | 1,711    | (2)     | 3,339            | 3,468    | (4)     |
| International economy <sup>(2)</sup>       | 514                | 460      | 12      | 1,001            | 901      | 11      |
| Total international export package revenue | 2,192              | 2,171    | 1       | 4,340            | 4,369    | (1)     |
| International domestic <sup>(3)</sup>      | 384                | 217      | 77      | 693              | 424      | 63      |
| Total package revenue                      | 5,326              | 5,163    | 3       | 10,519           | 10,390   | 1       |
| <b>Freight:</b>                            |                    |          |         |                  |          |         |
| U.S.                                       | 645                | 628      | 3       | 1,255            | 1,219    | 3       |
| International priority <sup>(4)</sup>      | 446                | 470      | (5)     | 885              | 919      | (4)     |
| International airfreight                   | 77                 | 74       | 4       | 151              | 151      |         |
| Total freight revenue                      | 1,168              | 1,172    |         | 2,291            | 2,289    |         |
| Other <sup>(5)</sup>                       | 364                | 248      | 47      | 680              | 496      | 37      |
| Total revenues                             | 6,858              | 6,583    | 4       | 13,490           | 13,175   | 2       |
| <b>Operating expenses:</b>                 |                    |          |         |                  |          |         |
| Salaries and employee benefits             | 2,488              | 2,377    | 5       | 4,961            | 4,790    | 4       |
| Purchased transportation                   | 608                | 448      | 36      | 1,145            | 897      | 28      |
| Rentals and landing fees                   | 418                | 421      | (1)     | 833              | 844      | (1)     |
| Depreciation and amortization              | 336                | 288      | 17      | 659              | 570      | 16      |
| Fuel                                       | 1,074              | 1,039    | 3       | 2,060            | 2,116    | (3)     |
| Maintenance and repairs                    | 349                | 354      | (1)     | 721              | 734      | (2)     |
| Intercompany charges                       | 535                | 548      | (2)     | 1,072            | 1,096    | (2)     |
| Other                                      | 820                | 766      | 7       | 1,602            | 1,498    | 7       |
| Total operating expenses                   | 6,628              | 6,241    | 6       | 13,053           | 12,545   | 4       |
| Operating income                           | \$ 230             | \$ 342   | (33)    | \$ 437           | \$ 630   | (31)    |

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|                  |      |      |         |      |      |         |
|------------------|------|------|---------|------|------|---------|
| Operating margin | 3.4% | 5.2% | (180)bp | 3.2% | 4.8% | (160)bp |
|------------------|------|------|---------|------|------|---------|

- (1) International priority package services provide time-definite delivery within one, two or three business days worldwide.
- (2) International economy package services provide time-definite delivery within five business days worldwide.
- (3) International domestic revenues include our international intra-country express operations including recent acquisitions in Mexico (July 2011), Poland (June 2012), France (July 2012) and Brazil (July 2012).
- (4) Freight international priority includes our FedEx International Priority and FedEx International Economy freight services.
- (5) Other revenues include FedEx Trade Networks and FedEx SupplyChain Systems.

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|                                | Percent of Revenue |        | Percent of Revenue |        |
|--------------------------------|--------------------|--------|--------------------|--------|
|                                | Three              | Three  | Six                | Six    |
|                                | Months             | Months | Months             | Months |
|                                | Ended              | Ended  | Ended              | Ended  |
|                                | 2012               | 2011   | 2012               | 2011   |
| Operating expenses:            |                    |        |                    |        |
| Salaries and employee benefits | 36.3%              | 36.1%  | 36.8%              | 36.3%  |
| Purchased transportation       | 8.9                | 6.8    | 8.5                | 6.8    |
| Rentals and landing fees       | 6.1                | 6.4    | 6.2                | 6.4    |
| Depreciation and amortization  | 4.9                | 4.4    | 4.9                | 4.3    |
| Fuel                           | 15.6               | 15.8   | 15.3               | 16.1   |
| Maintenance and repairs        | 5.1                | 5.4    | 5.3                | 5.6    |
| Intercompany charges           | 7.8                | 8.3    | 7.9                | 8.3    |
| Other                          | 11.9               | 11.6   | 11.9               | 11.4   |
| Total operating expenses       | 96.6               | 94.8   | 96.8               | 95.2   |
| Operating margin               | 3.4%               | 5.2%   | 3.2%               | 4.8%   |



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The following table compares selected statistics (in thousands, except yield amounts) for the periods ended November 30:

|                                         | Three Months Ended |          | Percent | Six Months Ended |          | Percent |
|-----------------------------------------|--------------------|----------|---------|------------------|----------|---------|
|                                         | 2012               | 2011     | Change  | 2012             | 2011     | Change  |
| <b>Package Statistics<sup>(1)</sup></b> |                    |          |         |                  |          |         |
| Average daily package volume (ADV):     |                    |          |         |                  |          |         |
| U.S. overnight box                      | 1,141              | 1,168    | (2)     | 1,116            | 1,151    | (3)     |
| U.S. overnight envelope                 | 564                | 582      | (3)     | 570              | 589      | (3)     |
| U.S. deferred                           | 828                | 838      | (1)     | 794              | 834      | (5)     |
| Total U.S. domestic ADV                 | 2,533              | 2,588    | (2)     | 2,480            | 2,574    | (4)     |
| International priority <sup>(2)</sup>   | 445                | 431      | 3       | 426              | 424      |         |
| International economy <sup>(3)</sup>    | 157                | 138      | 14      | 150              | 132      | 14      |
| Total international export ADV          | 602                | 569      | 6       | 576              | 556      | 4       |
| International domestic <sup>(4)</sup>   | 884                | 529      | 67      | 781              | 486      | 61      |
| Total ADV                               | 4,019              | 3,686    | 9       | 3,837            | 3,616    | 6       |
| Revenue per package (yield):            |                    |          |         |                  |          |         |
| U.S. overnight box                      | \$ 22.39           | \$ 22.05 | 2       | \$ 22.49         | \$ 22.15 | 2       |
| U.S. overnight envelope                 | 11.51              | 11.48    |         | 11.51            | 11.56    |         |
| U.S. deferred                           | 14.04              | 13.84    | 1       | 14.10            | 13.70    | 3       |
| U.S. domestic composite                 | 17.24              | 17.01    | 1       | 17.28            | 16.99    | 2       |
| International priority <sup>(2)</sup>   | 59.91              | 62.98    | (5)     | 61.26            | 63.90    | (4)     |
| International economy <sup>(3)</sup>    | 51.97              | 52.99    | (2)     | 52.07            | 53.43    | (3)     |
| International export composite          | 57.84              | 60.56    | (4)     | 58.86            | 61.42    | (4)     |
| International domestic <sup>(4)</sup>   | 6.88               | 6.51     | 6       | 6.93             | 6.81     | 2       |
| Composite package yield                 | 21.04              | 22.23    | (5)     | 21.42            | 22.45    | (5)     |
| Freight Statistics <sup>(1)</sup>       |                    |          |         |                  |          |         |
| Average daily freight pounds:           |                    |          |         |                  |          |         |
| U.S.                                    | 7,719              | 7,630    | 1       | 7,393            | 7,295    | 1       |
| International priority <sup>(5)</sup>   | 3,212              | 3,451    | (7)     | 3,197            | 3,289    | (3)     |
| International airfreight                | 1,166              | 1,213    | (4)     | 1,135            | 1,188    | (4)     |
| Total average daily freight pounds      | 12,097             | 12,294   | (2)     | 11,725           | 11,772   |         |
| Revenue per pound (yield):              |                    |          |         |                  |          |         |
| U.S.                                    | \$ 1.32            | \$ 1.31  | 1       | \$ 1.33          | \$ 1.31  | 2       |
| International priority <sup>(5)</sup>   | 2.21               | 2.16     | 2       | 2.16             | 2.18     | (1)     |
| International airfreight                | 1.05               | 0.97     | 8       | 1.04             | 0.99     | 5       |
| Composite freight yield                 | 1.53               | 1.51     | 1       | 1.53             | 1.52     | 1       |

<sup>(1)</sup> Package and freight statistics include only the operations of FedEx Express.

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- (2) International priority package services provide time-definite delivery within one, two or three business days worldwide.
- (3) International economy package services provide time-definite delivery within five business days worldwide.
- (4) International domestic statistics include our international intra-country express operations, including recent acquisitions in Mexico (July 2011), Poland (June 2012), France (July 2012) and Brazil (July 2012).
- (5) Freight international priority includes FedEx International Priority and FedEx International Economy freight services.

### ***FedEx Express Segment Revenues***

FedEx Express segment revenues increased 4% in the second quarter and 2% in the first half of 2013 primarily due to the impact of new business acquisitions, an increase in international export package volume and growth in our freight-forwarding business at FedEx Trade Networks. Revenue growth from higher international volume was partially offset by declines in international export package yield in the second quarter of 2013 and lower U.S. domestic package volume in the second quarter and first half of 2013. In addition, lower fuel surcharges negatively impacted revenue during the first half of 2013.

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International domestic revenues increased 77% in the second quarter and 63% in the first half of 2013 due to recent business acquisitions while total international export volumes increased 6% in the second quarter and 4% in the first half of 2013 driven by increases in FedEx International Economy services from Europe and Asia. International export package yields decreased 4% in the second quarter primarily due to the demand shift toward lower-yielding services and lower fuel surcharges, and decreased 4% in the first half of 2013 due to lower fuel surcharges and exchange rate fluctuations. U.S. domestic package volumes decreased 2% in the second quarter and 4% in the first half of 2013 due to weakness in economic conditions resulting in reduced demand for our services.

Our fuel surcharges are indexed to the spot price for jet fuel. Using this index, the U.S. domestic and outbound fuel surcharge and the international fuel surcharges ranged as follows for the periods ended November 30:

|                                                   | Three Months Ended |        | Six Months Ended |        |
|---------------------------------------------------|--------------------|--------|------------------|--------|
|                                                   | 2012               | 2011   | 2012             | 2011   |
| <b>U.S. Domestic and Outbound Fuel Surcharge:</b> |                    |        |                  |        |
| Low                                               | 11.50%             | 14.00% | 10.00%           | 14.00% |
| High                                              | 14.00              | 15.50  | 14.50            | 16.50  |
| Weighted-average                                  | 13.04              | 14.67  | 12.58            | 15.10  |
| <b>International Fuel Surcharges:</b>             |                    |        |                  |        |
| Low                                               | 13.50              | 14.00  | 12.00            | 14.00  |
| High                                              | 20.00              | 21.00  | 20.50            | 23.00  |
| Weighted-average                                  | 17.22              | 17.33  | 16.69            | 17.63  |

On September 18, 2012, FedEx Express announced a 5.9% average list price increase effective January 7, 2013, for FedEx Express U.S. domestic, U.S. export and U.S. import services while we lowered our fuel surcharge index by two percentage points. In September 2011, we announced a 5.9% average list price increase effective January 3, 2012, for FedEx Express U.S. domestic, U.S. export and U.S. import services, while we lowered our fuel surcharge index by two percentage points.

***FedEx Express Segment Operating Income***

FedEx Express operating income and operating margin decreased in the second quarter of 2013 due to the demand shift toward lower-yielding international services, the negative impact of year-over-year net fuel changes, increased depreciation expense, the impact of Superstorm Sandy and higher pension costs. In the first half of 2013, operating income and operating margin decreased due to declining U.S. domestic package volume, the demand shift toward lower-yielding international services, and higher depreciation and pension expenses.

Purchased transportation costs increased 36% in the second quarter and 28% in the first half of 2013 due to recent business acquisitions and the expansion of our freight forwarding business at FedEx Trade Networks. Salaries and employee benefits increased 5% in the second quarter and 4% in the first half of 2013 due to higher pension costs, partially offset by lower incentive compensation accruals. Other operating expenses increased 7% in both the second quarter and first half of 2013 primarily due to business acquisitions. Depreciation and amortization expense increased 17% in the second quarter and 16% in the first half of 2013 as a result of aircraft recently placed into service and accelerated depreciation due to the shortened life of certain aircraft.

Fuel costs increased 3% in the second quarter of 2013 due to an increase in the average price per gallon of fuel in the quarter, although fuel costs decreased 3% in the first half of 2013 due to decreases in the average price per gallon of jet fuel and lower aircraft fuel usage. Based on a static analysis of the net impact of year-over-year changes in fuel prices compared to year-over-year changes in fuel surcharges, fuel had a negative impact on operating income in both the second quarter and first half of 2013. This analysis considers the estimated impact of the reduction in fuel surcharges included in the base rates charged for FedEx Express services.

**Table of Contents*****U.S. Postal Service Agreement***

Under an agreement with the U.S. Postal Service ( USPS ) that runs through September 2013, FedEx Express provides domestic air transportation services to the USPS, including for its First-Class, Priority and Express Mail. The USPS has solicited proposals for the provision of these services upon the expiration of the current agreement, and we have responded to its bid request. We expect a decision from the USPS during the first quarter of calendar year 2013. For additional information, see the Risk Factors section of our Annual Report.

***FEDEX GROUND SEGMENT***

The following tables compare revenues, operating expenses, operating expenses as a percent of revenue, operating income and operating margin (dollars in millions) and selected package statistics (in thousands, except yield amounts) for the periods ended November 30:

|                                     | Three Months Ended |          | Percent | Six Months Ended |          | Percent |
|-------------------------------------|--------------------|----------|---------|------------------|----------|---------|
|                                     | 2012               | 2011     | Change  | 2012             | 2011     | Change  |
| <b>Revenues:</b>                    |                    |          |         |                  |          |         |
| FedEx Ground                        | \$ 2,359           | \$ 2,143 | 10      | \$ 4,632         | \$ 4,259 | 9       |
| FedEx SmartPost                     | 234                | 196      | 19      | 423              | 358      | 18      |
| Total revenues                      | 2,593              | 2,339    | 11      | 5,055            | 4,617    | 9       |
| <b>Operating expenses:</b>          |                    |          |         |                  |          |         |
| Salaries and employee benefits      | 396                | 362      | 9       | 773              | 713      | 8       |
| Purchased transportation            | 1,057              | 933      | 13      | 2,003            | 1,819    | 10      |
| Rentals                             | 85                 | 72       | 18      | 159              | 138      | 15      |
| Depreciation and amortization       | 110                | 94       | 17      | 213              | 187      | 14      |
| Fuel                                | 4                  | 5        | NM      | 7                | 7        | NM      |
| Maintenance and repairs             | 46                 | 43       | 7       | 92               | 87       | 6       |
| Intercompany charges                | 262                | 245      | 7       | 524              | 486      | 8       |
| Other                               | 221                | 187      | 18      | 427              | 375      | 14      |
| Total operating expenses            | 2,181              | 1,941    | 12      | 4,198            | 3,812    | 10      |
| Operating income                    | \$ 412             | \$ 398   | 4       | \$ 857           | \$ 805   | 6       |
| Operating margin                    | 15.9%              | 17.0%    | (110)bp | 17.0%            | 17.4%    | (40)bp  |
| <b>Average daily package volume</b> |                    |          |         |                  |          |         |
| FedEx Ground                        | 4,283              | 3,979    | 8       | 4,087            | 3,849    | 6       |
| FedEx SmartPost                     | 2,038              | 1,737    | 17      | 1,848            | 1,573    | 17      |
| <b>Revenue per package (yield)</b>  |                    |          |         |                  |          |         |
| FedEx Ground                        | \$ 8.72            | \$ 8.53  | 2       | \$ 8.83          | \$ 8.62  | 2       |
| FedEx SmartPost                     | \$ 1.82            | \$ 1.79  | 2       | \$ 1.79          | \$ 1.78  | 1       |

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|                                | Percent of Revenue |        | Percent of Revenue |        |
|--------------------------------|--------------------|--------|--------------------|--------|
|                                | Three              | Three  | Six                | Six    |
|                                | Months             | Months | Months             | Months |
|                                | Ended              | Ended  | Ended              | Ended  |
|                                | 2012               | 2011   | 2012               | 2011   |
| Operating expenses:            |                    |        |                    |        |
| Salaries and employee benefits | 15.3%              | 15.5%  | 15.3%              | 15.4%  |
| Purchased transportation       | 40.8               | 39.9   | 39.6               | 39.4   |
| Rentals                        | 3.3                | 3.1    | 3.1                | 3.0    |
| Depreciation and amortization  | 4.2                | 4.0    | 4.2                | 4.1    |
| Fuel                           | 0.1                | 0.2    | 0.1                | 0.2    |
| Maintenance and repairs        | 1.8                | 1.8    | 1.8                | 1.9    |
| Intercompany charges           | 10.1               | 10.5   | 10.4               | 10.5   |
| Other                          | 8.5                | 8.0    | 8.5                | 8.1    |
| Total operating expenses       | 84.1               | 83.0   | 83.0               | 82.6   |
| Operating margin               | 15.9%              | 17.0%  | 17.0%              | 17.4%  |

***FedEx Ground Segment Revenues***

FedEx Ground segment revenues increased 11% in the second quarter and 9% in the first half of 2013 due to volume and yield growth at both FedEx Ground and FedEx SmartPost.

Average daily volume at FedEx Ground increased 8% during the second quarter and 6% in the first half of 2013 due to market share gains from continued growth in our FedEx Home Delivery service and increases in our commercial business. FedEx Ground yield increased 2% during both the second quarter and first half of 2013 primarily due to increased rates and higher extra service revenue.

FedEx SmartPost volumes grew 17% during both the second quarter and first half of 2013 as a result of growth in e-commerce. Yields at FedEx SmartPost increased 2% in the second quarter and 1% in the first half of 2013 primarily due to changes in service mix and rate increases, partially offset by higher postage costs. FedEx SmartPost yield represents the amount charged to customers net of postage paid to the USPS.

The FedEx Ground fuel surcharge is based on a rounded average of the national U.S. on-highway average price for a gallon of diesel fuel, as published by the Department of Energy. Our fuel surcharge ranged as follows for the periods ended November 30:

|                  | Three Months Ended |       | Six Months Ended |       |
|------------------|--------------------|-------|------------------|-------|
|                  | 2012               | 2011  | 2012             | 2011  |
| Low              | 7.00%              | 8.50% | 7.00%            | 8.50% |
| High             | 8.50               | 8.50  | 8.50             | 9.50  |
| Weighted-average | 7.88               | 8.50  | 7.84             | 8.90  |

On November 30, 2012, FedEx Ground and FedEx Home Delivery announced a 4.9% average list price increase effective January 7, 2013. The full average rate increase of 5.9% was partially offset by adjusting the fuel price threshold at which the fuel surcharge begins, reducing the fuel surcharge by one percentage point. FedEx SmartPost rates will also increase. In December 2011, FedEx Ground and FedEx Home Delivery announced a 4.9% average list price increase effective January 2, 2012. The full average rate increase of 5.9% was partially offset by adjusting the fuel price threshold at which the fuel surcharge begins, reducing the fuel surcharge by one percentage point. FedEx SmartPost rates also increased.

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### ***FedEx Ground Segment Operating Income***

FedEx Ground segment operating income increased 4% in the second quarter and 6% in the first half of 2013 primarily due to higher volume and yield growth, partially offset by higher rates paid to our independent contractors and increased network expansion costs. FedEx Ground segment operating margin decreased in the second quarter and first half of 2013 primarily due to lower fuel surcharges, higher purchased transportation costs related to increased fuel costs and the effects of Superstorm Sandy. Purchased transportation costs increased 13% during the second quarter and 10% in the first half of 2013 primarily as a result of volume growth and higher rates paid to our independent contractors. Salaries and employee benefits expense increased 9% in the second quarter and 8% in the first half of 2013 primarily due to increased staffing to support volume growth. Other operating expenses increased 18% in the second quarter and 14% in the first half of 2013 primarily due to both favorable self-insurance experience and an insurance recovery in the prior year.

### ***Evolution of Independent Contractor Model***

Although FedEx Ground is involved in numerous lawsuits and other proceedings (such as state tax audits or other administrative challenges) where the classification of its independent contractors is at issue, a number of recent judicial decisions support our classification and we believe our relationship with the contractors is generally excellent. For a description of these proceedings, see [Risk Factors](#) and Note 7 of the accompanying unaudited condensed consolidated financial statements.

For additional information on the FedEx Ground Independent Service Provider model, see Part 1, Item 1 of our Annual Report under the caption [Evolution of Independent Contractor Model](#).

**Table of Contents****FEDEX FREIGHT SEGMENT**

The following tables compare revenues, operating expenses, operating expenses as a percent of revenue, operating income and operating margin (dollars in millions) and selected statistics for the periods ended November 30:

|                                            | Three Months Ended |          | Percent | Six Months Ended |          | Percent |
|--------------------------------------------|--------------------|----------|---------|------------------|----------|---------|
|                                            | 2012               | 2011     | Change  | 2012             | 2011     | Change  |
| Revenues                                   | \$ 1,377           | \$ 1,325 | 4       | \$ 2,776         | \$ 2,653 | 5       |
| Operating expenses:                        |                    |          |         |                  |          |         |
| Salaries and employee benefits             | 589                | 577      | 2       | 1,188            | 1,155    | 3       |
| Purchased transportation                   | 224                | 221      | 1       | 450              | 428      | 5       |
| Rentals                                    | 29                 | 29       |         | 58               | 57       | 2       |
| Depreciation and amortization              | 52                 | 44       | 18      | 105              | 88       | 19      |
| Fuel                                       | 157                | 156      | 1       | 305              | 321      | (5)     |
| Maintenance and repairs                    | 49                 | 48       | 2       | 97               | 98       | (1)     |
| Intercompany charges                       | 110                | 108      | 2       | 221              | 217      | 2       |
| Other                                      | 91                 | 102      | (11)    | 186              | 207      | (10)    |
| Total operating expenses                   | 1,301              | 1,285    | 1       | 2,610            | 2,571    | 2       |
| Operating income                           | \$ 76              | \$ 40    | 90      | \$ 166           | \$ 82    | 102     |
| Operating margin                           | 5.5%               | 3.0%     | 250 bp  | 6.0%             | 3.1%     | 290 bp  |
| Average daily LTL shipments (in thousands) |                    |          |         |                  |          |         |
| Priority <sup>(1)</sup>                    | 61.6               | 62.1     | (1)     | 61.5             | 61.6     |         |
| Economy <sup>(2)</sup>                     | 26.8               | 24.7     | 9       | 26.7             | 24.2     | 10      |
| Total average daily LTL shipments          | 88.4               | 86.8     | 2       | 88.2             | 85.8     | 3       |
| Weight per LTL shipment (lbs)              |                    |          |         |                  |          |         |
| Priority <sup>(1)</sup>                    | 1,215              | 1,184    | 3       | 1,215            | 1,185    | 3       |
| Economy <sup>(2)</sup>                     | 989                | 1,057    | (6)     | 994              | 1,069    | (7)     |
| Composite weight per LTL shipment          | 1,146              | 1,147    |         | 1,148            | 1,152    |         |
| LTL yield (revenue per hundredweight)      |                    |          |         |                  |          |         |
| Priority <sup>(1)</sup>                    | \$ 18.15           | \$ 18.39 | (1)     | \$ 17.93         | \$ 18.16 | (1)     |
| Economy <sup>(2)</sup>                     | 26.29              | 23.75    | 11      | 25.80            | 23.43    | 10      |
| Composite LTL yield                        | \$ 20.28           | \$ 19.79 | 2       | \$ 19.99         | \$ 19.54 | 2       |

<sup>(1)</sup> FedEx Freight Priority is utilized when speed is critical, delivering LTL shipments fast and efficiently.

<sup>(2)</sup> FedEx Freight Economy is utilized when time can be traded for savings, providing reliable, economical delivery of basic LTL freight shipments.

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|                                | Percent of Revenue |                    | Percent of Revenue |                  |
|--------------------------------|--------------------|--------------------|--------------------|------------------|
|                                | Three Months Ended | Three Months Ended | Six Months Ended   | Six Months Ended |
|                                | 2012               | 2011               | 2012               | 2011             |
| Operating expenses:            |                    |                    |                    |                  |
| Salaries and employee benefits | 42.8%              | 43.5%              | 42.8%              | 43.5%            |
| Purchased transportation       | 16.3               | 16.7               | 16.2               | 16.1             |
| Rentals                        | 2.1                | 2.2                | 2.1                | 2.2              |
| Depreciation and amortization  | 3.8                | 3.3                | 3.8                | 3.3              |
| Fuel                           | 11.4               | 11.8               | 11.0               | 12.1             |
| Maintenance and repairs        | 3.5                | 3.6                | 3.5                | 3.7              |
| Intercompany charges           | 8.0                | 8.2                | 7.9                | 8.2              |
| Other                          | 6.6                | 7.7                | 6.7                | 7.8              |
| Total operating expenses       | 94.5               | 97.0               | 94.0               | 96.9             |
| Operating margin               | 5.5%               | 3.0%               | 6.0%               | 3.1%             |

***FedEx Freight Segment Revenues***

FedEx Freight segment revenues increased 4% during the second quarter and 5% in the first half of 2013 as a result of higher LTL yield and average daily LTL shipments. Average daily LTL shipments increased 2% during the second quarter and 3% in the first half of 2013 due to an increase in customer demand for our FedEx Freight Economy service offering. LTL yield increased 2% during both the second quarter and first half of 2013 due to improvements in FedEx Freight Economy yield resulting from higher rates and lower weight per LTL shipments.

Generally, LTL freight is rated using a standard class system for the LTL industry. These standards typically price light, bulky freight at a higher yield than dense, heavy freight. Accordingly, changes in weight per shipment generally have an inverse effect on our LTL yield, as an increase in weight per shipment will typically cause a decrease in LTL yield. Changes in length of haul generally have a direct effect on our LTL yield, as an increase in length of haul will typically cause an increase in LTL yield.

The indexed LTL fuel surcharge is based on the average of the national U.S. on-highway average prices for a gallon of diesel fuel, as published by the Department of Energy. The indexed LTL fuel surcharge ranged as follows for the periods ended November 30:

|                  | Three Months Ended |        | Six Months Ended |        |
|------------------|--------------------|--------|------------------|--------|
|                  | 2012               | 2011   | 2012             | 2011   |
| Low              | 23.50%             | 22.20% | 21.80%           | 19.80% |
| High             | 24.40              | 23.70  | 24.40            | 23.70  |
| Weighted-average | 24.00              | 22.80  | 23.30            | 22.90  |

In July 2012, FedEx Freight implemented a rate increase of 6.9% for LTL shipments. In June 2011, FedEx Freight increased the fuel surcharge rate to a maximum of 3.6 percentage points above previous levels.

***FedEx Freight Segment Operating Income***

The FedEx Freight segment operating results for the second quarter and first half of 2013 improved significantly as a result of LTL yield growth and increased average daily LTL shipments, along with ongoing improvements in operational efficiencies in our integrated network.



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Salaries and employee benefits increased 2% in the second quarter and 3% in the first half of 2013 primarily due to a volume-related increase in labor hours and higher self-insurance and pension costs, partially offset by lower incentive compensation accruals. Depreciation and amortization expense increased 18% in the second quarter and 19% in the first half of 2013 due to continued investment in transportation equipment and technology. Purchased transportation costs increased 1% in the second quarter and 5% in the first half of 2013 due to increased utilization of rail and higher rates. Other operating expenses decreased 11% in the second quarter primarily due to lower bad debt expense and cargo claims, and 10% in the first half of 2013 due to those factors and higher legal settlements in the prior year.

Fuel costs increased 1% during the second quarter of 2013 due to a higher price per gallon, partially offset by increased utilization of rail and fuel efficiency improvements. Fuel costs decreased 5% in the first half of 2013 due to increased utilization of rail, fuel efficiency improvements and a lower average price per gallon of diesel fuel. Based on a static analysis of the net impact of year-over-year changes in fuel prices compared to year-over-year changes in fuel surcharges, fuel had a minimal impact on operating income in the second quarter and first half of 2013.

**FINANCIAL CONDITION****LIQUIDITY**

Cash and cash equivalents totaled \$2.5 billion at November 30, 2012, compared to \$2.8 billion at May 31, 2012. The following table provides a summary of our cash flows for the six-month periods ended November 30 (in millions):

|                                                 | 2012     | 2011     |
|-------------------------------------------------|----------|----------|
| Operating activities:                           |          |          |
| Net income                                      | \$ 897   | \$ 961   |
| Noncash charges and credits                     | 1,589    | 1,449    |
| Changes in assets and liabilities               | (768)    | (242)    |
| Cash provided by operating activities           | 1,718    | 2,168    |
| Investing activities:                           |          |          |
| Capital expenditures                            | (1,888)  | (2,217)  |
| Business acquisitions, net of cash acquired     | (483)    | (114)    |
| Proceeds from asset dispositions and other      | 20       | 15       |
| Cash used in investing activities               | (2,351)  | (2,316)  |
| Financing activities:                           |          |          |
| Principal payments on debt                      | (417)    | (18)     |
| Proceeds from debt issuance                     | 991      |          |
| Proceeds from stock issuances                   | 53       | 32       |
| Dividends paid                                  | (88)     | (82)     |
| Purchase of treasury stock                      | (246)    | (197)    |
| Other                                           | (3)      | 5        |
| Cash provided by (used in) financing activities | 290      | (260)    |
| Effect of exchange rate changes on cash         | 17       | (24)     |
| Net decrease in cash and cash equivalents       | \$ (326) | \$ (432) |

Cash flows from operating activities decreased \$450 million in the first half of 2013 primarily due to higher variable compensation payments. We made required contributions to our tax-qualified U.S. domestic pension plans ( U.S. Pension Plans ) of \$280 million in the first half of 2013.

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and \$226 million in the first half of 2012. Capital expenditures during the first half of 2013 were lower primarily due to decreased spending at FedEx Express for aircraft. See [Capital Resources](#) for a discussion of capital expenditures during 2013 and 2012.

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During the second quarter of 2013, we made principal payments of \$116 million related to capital lease obligations. During the first quarter of 2013, we repaid our \$300 million 9.65% unsecured notes that matured on June 15, 2012 using cash from operations.

In July 2012, we issued \$1 billion of senior unsecured debt under a then current shelf registration statement, comprised of \$500 million of 2.625% fixed-rate notes due in August 2022 and \$500 million of 3.875% fixed-rate notes due in August 2042. Interest on these notes is payable semi-annually. We are utilizing the net proceeds for working capital and general corporate purposes.

During the first quarter of 2013, we repurchased 2.7 million shares of FedEx common stock at an average price of \$91 per share for a total of \$246 million. As of November 30, 2012, 188,000 shares remained under existing share repurchase authorizations.

**CAPITAL RESOURCES**

Our operations are capital intensive, characterized by significant investments in aircraft, vehicles, technology, facilities, and package-handling and sort equipment. The amount and timing of capital additions depend on various factors, including pre-existing contractual commitments, anticipated volume growth, domestic and international economic conditions, new or enhanced services, geographical expansion of services, availability of satisfactory financing and actions of regulatory authorities.

The following table compares capital expenditures by asset category and reportable segment for the periods ended November 30 (in millions):

|                                        | Three Months Ended |          | Six Months Ended |          | Percent Change<br>2012/2011 |                     |
|----------------------------------------|--------------------|----------|------------------|----------|-----------------------------|---------------------|
|                                        | 2012               | 2011     | 2012             | 2011     | Three Months<br>Ended       | Six Months<br>Ended |
| Aircraft and related equipment         | \$ 357             | \$ 515   | \$ 831           | \$ 1,215 | (31)                        | (32)                |
| Facilities and sort equipment          | 173                | 163      | 286              | 257      | 6                           | 11                  |
| Vehicles                               | 240                | 235      | 504              | 410      | 2                           | 23                  |
| Information and technology investments | 80                 | 125      | 171              | 253      | (36)                        | (32)                |
| Other equipment                        | 66                 | 69       | 96               | 82       | (4)                         | 17                  |
| Total capital expenditures             | \$ 916             | \$ 1,107 | \$ 1,888         | \$ 2,217 | (17)                        | (15)                |
| FedEx Express segment                  | \$ 517             | \$ 754   | \$ 1,266         | \$ 1,626 | (31)                        | (22)                |
| FedEx Ground segment                   | 177                | 160      | 263              | 254      | 11                          | 4                   |
| FedEx Freight segment                  | 139                | 91       | 183              | 120      | 53                          | 53                  |
| FedEx Services segment                 | 83                 | 102      | 173              | 216      | (19)                        | (20)                |
| Other                                  |                    |          | 3                | 1        |                             | NM                  |
| Total capital expenditures             | \$ 916             | \$ 1,107 | \$ 1,888         | \$ 2,217 | (17)                        | (15)                |

Capital expenditures during the first half of 2013 were lower than the prior-year period primarily due to decreased spending for aircraft at FedEx Express. Aircraft and related equipment purchases at FedEx Express during the first half of 2013 included the delivery of eight Boeing 757s ( B757 ) and four Boeing 777 Freighters ( B777Fs ).

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### ***LIQUIDITY OUTLOOK***

We believe that our existing cash and cash equivalents, cash flow from operations and available financing sources are adequate to meet our liquidity needs, including working capital, capital expenditure requirements and debt payment obligations. Our cash and cash equivalents balance at November 30, 2012 includes \$399 million of cash in offshore jurisdictions associated with our permanent reinvestment strategy. We do not believe that the indefinite reinvestment of these funds offshore impairs our ability to meet our domestic debt or working capital obligations. Historically, we have been successful in obtaining unsecured financing, from both domestic and international sources, although the marketplace for such investment capital can become restricted depending on a variety of economic factors.

Our capital expenditures are expected to be approximately \$3.9 billion in 2013 and include spending for aircraft and related equipment at FedEx Express, facility projects at FedEx Express and FedEx Ground and vehicle replacement at all our transportation segments. We invested \$831 million in aircraft and aircraft-related equipment in the first half of 2013 and expect to invest approximately \$500 million for aircraft and aircraft-related equipment during the remainder of 2013. We have several aircraft modernization programs underway which are supported by the purchase of B777F, Boeing 767-300 Freighter ( B767F ) and B757 aircraft. These are substantially more fuel-efficient per unit than the aircraft type previously utilized, and these expenditures are necessary to achieve significant long-term operating savings and to support projected long-term international volume growth. Our ability to delay the timing of these aircraft-related expenditures is limited without incurring significant costs to modify existing purchase agreements. We will have a benefit from the tax expensing and accelerated depreciation provisions of the Tax Relief Act of 2010 on qualifying capital investments we make until December 31, 2012.

In September 2012, we filed a shelf registration statement with the Securities and Exchange Commission ( SEC ) that allows us to sell, in one or more future offerings, any combination of our unsecured debt securities and common stock.

A \$1 billion revolving credit facility is available to finance our operations and other cash flow needs and to provide support for the issuance of commercial paper. The revolving credit agreement expires in April 2016. The agreement contains a financial covenant, which requires us to maintain a leverage ratio of adjusted debt (long-term debt, including the current portion of such debt, plus six times our last four fiscal quarters rentals and landing fees) to capital (adjusted debt plus total common stockholders' investment) that does not exceed 70%. Our leverage ratio of adjusted debt to capital was 53% at November 30, 2012. We believe the leverage ratio covenant is our only significant restrictive covenant in our revolving credit agreement. Our revolving credit agreement contains other customary covenants that do not, individually or in the aggregate, materially restrict the conduct of our business. We are in compliance with the leverage ratio covenant and all other covenants of our revolving credit agreement and do not expect the covenants to affect our operations, including our liquidity or expected funding needs. As of November 30, 2012, no commercial paper was outstanding, and the entire \$1 billion under the revolving credit facility was available for future borrowings.

In December 2012, we made \$140 million in required contributions to our U.S. Pension Plans. Our U.S. Pension Plans have ample funds to meet expected benefit payments. For the remainder of 2013, we have \$140 million in required contributions to our U.S. Pension Plans.

Standard & Poor's has assigned us a senior unsecured debt credit rating of BBB and commercial paper rating of A-2 and a ratings outlook of stable. Moody's Investors Service has assigned us a senior unsecured debt credit rating of Baa1 and commercial paper rating of P-2 and a ratings outlook of stable. If our credit ratings drop, our interest expense may increase. If our commercial paper ratings drop below current levels, we may have difficulty utilizing the commercial paper market. If our senior unsecured debt credit ratings drop below investment grade, our access to financing may become limited.

On December 11, 2012, FedEx Express entered into an agreement with The Boeing Company for the purchase of four incremental B767F aircraft, the delivery of which will occur in 2015. FedEx Express is also deferring the delivery of two firm B777F aircraft orders from 2015 to 2016.

**Table of Contents****CONTRACTUAL CASH OBLIGATIONS AND OFF-BALANCE SHEET ARRANGEMENTS**

The following table sets forth a summary of our contractual cash obligations as of November 30, 2012. Certain of these contractual obligations are reflected in our balance sheet, while others are disclosed as future obligations under accounting principles generally accepted in the United States. Except for the current portion of long-term debt and capital lease obligations, this table does not include amounts already recorded in our balance sheet as current liabilities at November 30, 2012. We have certain contingent liabilities that are not accrued in our balance sheet in accordance with accounting principles generally accepted in the United States. These contingent liabilities are not included in the table below. We have other long-term liabilities reflected in our balance sheet, including deferred income taxes, qualified and nonqualified pension and postretirement healthcare plan liabilities and other self-insurance accruals. The payment obligations associated with these liabilities are not reflected in the table below due to the absence of scheduled maturities. Accordingly, this table is not meant to represent a forecast of our total cash expenditures for any of the periods presented.

|                                                   | Payments Due by Fiscal Year (Undiscounted) |          |          |                       |          |            | Total     |
|---------------------------------------------------|--------------------------------------------|----------|----------|-----------------------|----------|------------|-----------|
|                                                   | 2013 <sup>(1)</sup>                        | 2014     | 2015     | (in millions)<br>2016 | 2017     | Thereafter |           |
| Operating activities:                             |                                            |          |          |                       |          |            |           |
| Operating leases                                  | \$ 1,106                                   | \$ 1,845 | \$ 1,712 | \$ 1,518              | \$ 1,574 | \$ 7,153   | \$ 14,908 |
| Non-capital purchase obligations and other        | 99                                         | 213      | 115      | 75                    | 54       | 139        | 695       |
| Interest on long-term debt                        | 65                                         | 129      | 111      | 111                   | 111      | 2,146      | 2,673     |
| Quarterly contributions to our U.S. Pension Plans | 280                                        |          |          |                       |          |            | 280       |
| Investing activities:                             |                                            |          |          |                       |          |            |           |
| Aircraft and aircraft-related capital commitments | 350                                        | 659      | 888      | 958                   | 952      | 5,912      | 9,719     |
| Other capital purchase obligations                | 26                                         | 2        | 2        |                       |          |            | 30        |
| Financing activities:                             |                                            |          |          |                       |          |            |           |
| Debt                                              |                                            | 250      |          |                       |          | 1,981      | 2,231     |
| Total                                             | \$ 1,926                                   | \$ 3,098 | \$ 2,828 | \$ 2,662              | \$ 2,691 | \$ 17,331  | \$ 30,536 |

<sup>(1)</sup> Cash obligations for the remainder of 2013.

Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above. Such purchase orders often represent authorizations to purchase rather than binding agreements. See Note 6 of the accompanying unaudited condensed consolidated financial statements for more information.

*Operating Activities*

The amounts reflected in the table above for operating leases represent future minimum lease payments under noncancelable operating leases (principally aircraft and facilities) with an initial or remaining term in excess of one year at November 30, 2012.

Included in the table above within the caption entitled Non-capital purchase obligations and other is our estimate of the current portion of the liability (\$1 million) for uncertain tax positions and amounts for purchase obligations that represent noncancelable agreements to purchase goods or services that are not capital related. Such contracts include those for printing and advertising and promotions contracts. We cannot reasonably estimate the timing of the long-term payments or the amount by which the liability for uncertain tax positions will increase or decrease over

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time; therefore, the long-term portion of the liability for uncertain tax positions (\$52 million) is excluded from the table.

The amounts reflected in the table above for interest on long-term debt represent future interest payments due on our long-term debt, all of which are fixed rate.

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FedEx Express had \$408 million in deposits and progress payments as of November 30, 2012 on aircraft purchases and other planned aircraft-related transactions.

### *Investing Activities*

The amounts reflected in the table above for capital purchase obligations represent noncancelable agreements to purchase capital-related equipment. Such contracts include those for certain purchases of aircraft, aircraft modifications, vehicles, facilities, computers and other equipment.

### *Financing Activities*

The amounts reflected in the table above for long-term debt represent future scheduled payments on our long-term debt. For the remainder of 2013, we have no scheduled principal debt payments and payments for principal and interest on capital leases are immaterial.

Additional information on amounts included within the operating, investing and financing activities captions in the table above can be found in our Annual Report.

## **CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make significant judgments and estimates to develop amounts reflected and disclosed in the financial statements. In many cases, there are alternative policies or estimation techniques that could be used. We maintain a thorough process to review the application of our accounting policies and to evaluate the appropriateness of the many estimates that are required to prepare the financial statements of a complex, global corporation. However, even under optimal circumstances, estimates routinely require adjustment based on changing circumstances and new or better information.

**GOODWILL.** Goodwill is tested for impairment between annual tests whenever events or circumstances make it more likely than not that the fair value of a reporting unit has fallen below its carrying value. We do not believe there has been any change of events or circumstances that would indicate that a reevaluation of the goodwill of our reporting units is required as of November 30, 2012, nor do we believe the goodwill of our reporting units is at risk of failing impairment testing. For additional details on goodwill impairment testing, refer to Note 1 of our Annual Report.

Information regarding our critical accounting estimates can be found in our Annual Report, including Note 1 to the financial statements therein. Management has discussed the development and selection of these critical accounting estimates with the Audit Committee of our Board of Directors and with our independent registered public accounting firm.

## **FORWARD-LOOKING STATEMENTS**

Certain statements in this report, including (but not limited to) those contained in Outlook, Liquidity, Capital Resources, Liquidity Outlook, Contractual Cash Obligations and Critical Accounting Estimates, and the General, Retirement Plans, and Contingencies notes to the consolidated financial statements, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to our financial condition, results of operations, cash flows, plans, objectives, future performance and business. Forward-looking statements include those preceded by, followed by or that include the words may, could, would, should, believes, expects, anticipates, plans, estimate, projects, intends or similar expressions. These forward-looking statements involve risks and uncertainties. Actual results may differ materially from those contemplated (expressed or implied) by such forward-looking statements, because of, among other things, potential risks and uncertainties, such as:

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economic conditions in the global markets in which we operate;

significant changes in the volumes of shipments transported through our networks, customer demand for our various services or the prices we obtain for our services;

damage to our reputation or loss of brand equity;

disruptions to the Internet or our technology infrastructure, including those impacting our computer systems and Web site, which can adversely affect our operations and reputation among customers;

the price and availability of jet and vehicle fuel;

our ability to manage our cost structure for capital expenditures and operating expenses, and match it to shifting and future customer volume levels;

the impact of intense competition on our ability to maintain or increase our prices (including our fuel surcharges in response to rising fuel costs) or to maintain or grow our market share;

our ability to effectively operate, integrate, leverage and grow acquired businesses, and to continue to support the value we allocate to these acquired businesses, including their goodwill;

the number of employees that participate in the voluntary buyout programs and the timing and execution of those programs;

our ability to maintain good relationships with our employees and prevent attempts by labor organizations to organize groups of our employees, which could significantly increase our operating costs and reduce our operational flexibility;

the impact of costs related to (i) challenges to the status of FedEx Ground's owner-operators as independent contractors, rather than employees, and (ii) any related changes to our relationship with these owner-operators;

the impact of any international conflicts or terrorist activities on the United States and global economies in general, the transportation industry or us in particular, and what effects these events will have on our costs or the demand for our services;

any impacts on our businesses resulting from new domestic or international government laws and regulation, including regulatory actions affecting global aviation or other transportation rights, increased air cargo and other security or pilot safety requirements, and tax, accounting, trade (such as protectionist measures enacted in response to weak economic conditions), labor (such as card-check legislation or changes to the Railway Labor Act affecting FedEx Express employees), environmental (such as global climate change legislation) or postal rules;

adverse weather conditions or localized natural disasters in key geographic areas, such as earthquakes, volcanoes, and hurricanes, which can disrupt our electrical service, damage our property, disrupt our operations, increase our fuel costs and adversely affect our shipment



levels;

any impact on our business from disruptions or modifications in service by the USPS, which is a significant customer and vendor of FedEx, as a consequence of the USPS' s current financial difficulties, any resulting structural changes to its operations, network, service offerings or pricing or its decision to solicit proposals for the provision of air transportation services currently provided by FedEx Express;

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increasing costs, the volatility of costs and funding requirements and other legal mandates for employee benefits, especially pension and healthcare benefits;

the increasing costs of compliance with federal and state governmental agency mandates, including those related to healthcare benefits, and defending against inappropriate or unjustified enforcement of other actions by such agencies;

the impact of any international conflicts on the United States and global economies in general, the transportation industry or us in particular, and what effects these events will have on our costs or the demand for our services;

any impacts on our businesses resulting from new domestic or international government laws and regulation;

changes in foreign currency exchange rates, especially in the British pound, Canadian dollar, Chinese yuan, euro, Hong Kong dollar and Japanese yen, which can affect our sales levels and foreign currency sales prices;

market acceptance of our new service and growth initiatives;

any liability resulting from and the costs of defending against class-action litigation, such as wage-and-hour and discrimination and retaliation claims, and any other legal or governmental proceedings;

the outcome of future negotiations to reach new collective bargaining agreements including with the union that represents the pilots of FedEx Express (the current pilot contract is scheduled to become amendable in March 2013);

the impact of technology developments on our operations and on demand for our services, and our ability to continue to identify and eliminate unnecessary information technology redundancy and complexity throughout the organization;

widespread outbreak of an illness or any other communicable disease, or any other public health crisis;

availability of financing on terms acceptable to us and our ability to maintain our current credit ratings, especially given the capital intensity of our operations; and

other risks and uncertainties you can find in our press releases and SEC filings, including the risk factors identified under the heading "Risk Factors" in Management's Discussion and Analysis of Results of Operations and Financial Condition in our Annual Report, as updated by our quarterly reports on Form 10-Q.

As a result of these and other factors, no assurance can be given as to our future results and achievements. Accordingly, a forward-looking statement is neither a prediction nor a guarantee of future events or circumstances, and those future events or circumstances may not occur. You should not place undue reliance on forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

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### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

As of November 30, 2012, there had been no material changes in our market risk sensitive instruments and positions since our disclosures in our Annual Report.

The principal foreign currency exchange rate risks to which we are exposed are in the British pound, Canadian dollar, Chinese yuan, euro, Hong Kong dollar and Japanese yen. Historically, our exposure to foreign currency fluctuations is more significant with respect to our revenues than our expenses as a significant portion of our expenses are denominated in U.S. dollars, such as aircraft and fuel expenses. During the first half of 2013, the U.S. dollar weakened relative to the currencies of the foreign countries in which we operate, as compared to May 31, 2012; however, this weakening did not have a material effect on our results.

While we have market risk for changes in the price of jet and vehicle fuel, this risk is largely mitigated by our variable fuel surcharges. However, our fuel surcharges for FedEx Express and FedEx Ground have a timing lag of approximately six to eight weeks before they are adjusted for changes in fuel prices. Our fuel surcharge index also allows fuel prices to fluctuate approximately 2% for FedEx Express and approximately 4% for FedEx Ground before an adjustment to the fuel surcharge occurs. Therefore, our operating income may be affected should the spot price of fuel suddenly change by a significant amount or change by amounts that do not result in an adjustment in our fuel surcharges.

### **Item 4. Controls and Procedures**

The management of FedEx, with the participation of our principal executive and financial officers, has evaluated the effectiveness of our disclosure controls and procedures in ensuring that the information required to be disclosed in our filings under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, including ensuring that such information is accumulated and communicated to FedEx management as appropriate to allow timely decisions regarding required disclosure. Based on such evaluation, our principal executive and financial officers have concluded that such disclosure controls and procedures were effective as of November 30, 2012 (the end of the period covered by this Quarterly Report on Form 10-Q).

During our fiscal quarter ended November 30, 2012, no change occurred in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

For a description of all material pending legal proceedings, see Note 7 of the accompanying unaudited condensed consolidated financial statements.

**Item 1A. Risk Factors**

In December 2012, the Federal Aviation Administration determined that no revision to its December 2011 regulations related to pilot fatigue is necessary, continuing to exclude us from the new rule. In Forward-Looking Statements, we include a risk factor relating to the number of participating employees in the voluntary buyout programs and the timing and execution of those programs. With the exception of these two items, there have been no material changes from the risk factors disclosed in our Annual Report (under the heading Risk Factors in Management's Discussion and Analysis of Results of Operations and Financial Condition) in response to Part I, Item 1A of Form 10-K.

**Item 6. Exhibits**

| <b>Exhibit Number</b> | <b>Description of Exhibit</b>                                                                                                                                                                                                                                                                                                                                                    |
|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10.1                  | Compensation Arrangements with Outside Directors.                                                                                                                                                                                                                                                                                                                                |
| 10.2                  | Supplemental Agreement No. 2 dated as of October 8, 2012, amending the Boeing 767-3S2 Freighter Purchase Agreement dated as of December 14, 2011 between The Boeing Company and Federal Express Corporation. Confidential treatment has been requested for confidential and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended. |
| 12.1                  | Computation of Ratio of Earnings to Fixed Charges.                                                                                                                                                                                                                                                                                                                               |
| 15.1                  | Letter re: Unaudited Interim Financial Statements.                                                                                                                                                                                                                                                                                                                               |
| 31.1                  | Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                          |
| 31.2                  | Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                          |
| 32.1                  | Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                                                                           |
| 32.2                  | Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                                                                           |
| 101.1                 | Interactive Data Files.                                                                                                                                                                                                                                                                                                                                                          |

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FEDEX CORPORATION

Date: December 20, 2012

/s/ JOHN L. MERINO  
JOHN L. MERINO  
CORPORATE VICE PRESIDENT AND  
PRINCIPAL ACCOUNTING OFFICER

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**EXHIBIT INDEX**

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