

CAREER EDUCATION CORP  
Form 10-Q  
November 09, 2011  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark one)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2011**

**OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**FOR THE TRANSITION PERIOD FROM                      TO**

**Commission File Number: 0-23245**

**CAREER EDUCATION CORPORATION**

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(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of

**36-3932190**  
(I.R.S. Employer

incorporation or organization)

Identification No.)

**231 N. Martingale Road**

**Schaumburg, Illinois**  
(Address of principal executive offices)

**60173**  
(Zip Code)

**Registrant's telephone number, including area code: (847) 781-3600**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐  
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company, as defined in Rule 12b-2 of the Securities Exchange Act of 1934. Yes ☐ No ☒

Number of shares of registrant's common stock, par value \$0.01, outstanding October 31, 2011: 75,854,861

**Table of Contents**

**CAREER EDUCATION CORPORATION**

**INDEX**

	<b>Page</b>
<b>PART I FINANCIAL INFORMATION</b>	
Item 1. <u>Financial Statements</u>	
<u>Unaudited Consolidated Balance Sheets</u>	1
<u>Unaudited Consolidated Statements of Operations</u>	2
<u>Unaudited Consolidated Statements of Cash Flows</u>	3
<u>Notes to Unaudited Consolidated Financial Statements</u>	4
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	30
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	46
Item 4. <u>Controls and Procedures</u>	46
<b>PART II OTHER INFORMATION</b>	
Item 1. <u>Legal Proceedings</u>	48
Item 1A. <u>Risk Factors</u>	48
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	68
Item 5. Other Information	68
Item 6. <u>Exhibits</u>	69
<u>SIGNATURES</u>	70

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****UNAUDITED CONSOLIDATED BALANCE SHEETS**

(In thousands, except share and per share amounts)

	September 30, 2011	December 31, 2010
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 289,101	\$ 289,482
Short-term investments	159,971	159,671
Total cash and cash equivalents and short-term investments	449,072	449,153
Student receivables, net of allowance for doubtful accounts of \$44,277 and \$50,104 as of September 30, 2011 and December 31, 2010, respectively	57,471	62,287
Receivables, other, net	3,598	4,132
Prepaid expenses	36,130	52,077
Inventories	10,691	13,142
Deferred income tax assets, net	31,665	31,665
Other current assets	21,524	6,246
Assets of discontinued operations	4,929	6,742
Total current assets	615,080	625,444
<b>NON-CURRENT ASSETS:</b>		
Property and equipment, net	360,802	366,775
Goodwill	381,319	381,476
Intangible assets, net	108,664	118,763
Student receivables, net of allowance for doubtful accounts of \$25,808 and \$40,840 as of September 30, 2011 and December 31, 2010, respectively	10,459	12,522
Deferred income tax assets, net	4,960	5,092
Other assets, net	32,269	42,752
Assets of discontinued operations	18,783	19,055
<b>TOTAL ASSETS</b>	<b>\$ 1,532,336</b>	<b>\$ 1,571,879</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Current maturities of capital lease obligations	\$ 851	\$ 783
Accounts payable	47,571	56,013
Accrued expenses:		
Payroll and related benefits	41,292	73,608
Advertising and production costs	20,859	18,846
Income taxes	11,541	
Earnout payments	9,600	17,439
Other	53,191	98,113
Deferred tuition revenue	215,367	176,102
Liabilities of discontinued operations	13,434	15,100
Total current liabilities	413,706	456,004
<b>NON-CURRENT LIABILITIES:</b>		
Capital lease obligations, net of current maturities	315	1,223
Deferred rent obligations	103,751	103,996
Earnout payments		7,690
Other liabilities	38,653	30,853
Liabilities of discontinued operations	28,952	37,576

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Total non-current liabilities	171,671	181,338
<b>SHARE-BASED AWARDS SUBJECT TO REDEMPTION</b>	<b>111</b>	<b>153</b>
<b>STOCKHOLDERS' EQUITY:</b>		
Preferred stock, \$0.01 par value; 1,000,000 shares authorized; none issued or outstanding		
Common stock, \$0.01 par value; 300,000,000 shares authorized; 82,425,459 and 81,220,265 shares issued, 75,916,618 and 81,209,410 shares outstanding as of September 30, 2011 and December 31, 2010, respectively	824	812
Additional paid-in capital	592,929	576,853
Accumulated other comprehensive loss	(310)	(81)
Retained earnings	496,055	356,991
Cost of 6,508,841 and 10,855 shares in treasury as of September 30, 2011 and December 31, 2010, respectively	(142,650)	(191)
<b>Total stockholders' equity</b>	<b>946,848</b>	<b>934,384</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 1,532,336</b>	<b>\$ 1,571,879</b>

The accompanying notes are an integral part of these unaudited consolidated financial statements.

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS****(In thousands, except per share amounts)**

	<b>For the Quarters Ended September 30,</b>		<b>For the Years to Date Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
<b>REVENUE:</b>				
Tuition and registration fees	\$ 420,302	\$ 497,110	\$ 1,423,366	\$ 1,515,747
Other	11,012	27,032	48,502	65,560
Total revenue	431,314	524,142	1,471,868	1,581,307
<b>OPERATING EXPENSES:</b>				
Educational services and facilities	155,597	158,112	486,027	474,192
General and administrative	237,477	308,386	708,137	829,446
Depreciation and amortization	22,446	17,783	63,319	51,610
Goodwill and asset impairment		354	2,676	354
Total operating expenses	415,520	484,635	1,260,159	1,355,602
Operating income	15,794	39,507	211,709	225,705
<b>OTHER INCOME:</b>				
Interest income	270	190	770	689
Interest expense	(43)	(30)	(93)	(75)
Miscellaneous (expense) income	(38)	764	2,031	(501)
Total other income	189	924	2,708	113
<b>PRETAX INCOME</b>	<b>15,983</b>	<b>40,431</b>	<b>214,417</b>	<b>225,818</b>
Provision for income taxes	4,708	12,567	73,797	74,538
<b>INCOME FROM CONTINUING OPERATIONS</b>	<b>11,275</b>	<b>27,864</b>	<b>140,620</b>	<b>151,280</b>
<b>LOSS FROM DISCONTINUED OPERATIONS, net of tax</b>	<b>(641)</b>	<b>(1,733)</b>	<b>(1,598)</b>	<b>(5,609)</b>
<b>NET INCOME</b>	<b>\$ 10,634</b>	<b>\$ 26,131</b>	<b>\$ 139,022</b>	<b>\$ 145,671</b>
<b>NET INCOME (LOSS) PER SHARE BASIC:</b>				
Income from continuing operations	\$ 0.15	\$ 0.35	\$ 1.88	\$ 1.89
Loss from discontinued operations	(0.01)	(0.02)	(0.02)	(0.07)
Net income per share	\$ 0.14	\$ 0.33	\$ 1.86	\$ 1.82
<b>NET INCOME (LOSS) PER SHARE DILUTED:</b>				
Income from continuing operations	\$ 0.15	\$ 0.35	\$ 1.86	\$ 1.86
Loss from discontinued operations	(0.01)	(0.02)	(0.02)	(0.07)
Net income per share	\$ 0.14	\$ 0.33	\$ 1.84	\$ 1.79

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**WEIGHTED AVERAGE SHARES OUTSTANDING:**

Basic	73,582	78,919	74,858	80,206
Diluted	74,058	79,819	75,518	81,195

The accompanying notes are an integral part of these unaudited consolidated financial statements.

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In thousands)

	For the Years To Date Ended September 30,	
	2011	2010
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 139,022	\$ 145,671
Adjustments to reconcile net income to net cash provided by operating activities:		
Goodwill and asset impairment	2,676	354
Depreciation and amortization expense	63,319	51,813
Bad debt expense	40,909	77,374
Compensation expense related to share-based awards	11,884	14,390
(Gain) loss on disposition of property and equipment	(1,794)	546
Changes in operating assets and liabilities	(46,599)	(72,633)
Net cash provided by operating activities	209,417	217,515
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of available-for-sale investments	(149,234)	(229,771)
Sales of available-for-sale investments	148,934	271,035
Purchases of property and equipment	(67,444)	(81,944)
Earnout payments	(12,589)	(12,729)
Proceeds on the sale of assets	6,259	
Business acquisition, net of acquired cash		(6,194)
Other	40	81
Net cash used in investing activities	(74,034)	(59,522)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Purchase of treasury stock	(137,033)	(154,913)
Issuance of common stock	3,827	2,453
Tax benefit associated with stock option exercises	377	216
Payment of assumed loans upon business acquisition		(4,279)
Payments of capital lease obligations	(855)	(2,085)
Net cash used in financing activities	(133,684)	(158,608)
<b>EFFECT OF FOREIGN CURRENCY EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS:</b>	(2,080)	(942)
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	(381)	(1,557)
<b>DISCONTINUED OPERATIONS CASH ACTIVITY INCLUDED ABOVE:</b>		
Add: Cash balance of discontinued operations, beginning of the period		738
Less: Cash balance of discontinued operations, end of the period		91
<b>CASH AND CASH EQUIVALENTS, beginning of the period</b>	289,482	284,334
<b>CASH AND CASH EQUIVALENTS, end of the period</b>	\$ 289,101	\$ 283,424



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The accompanying notes are an integral part of these unaudited consolidated financial statements.

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**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**(In thousands, except per share amounts)**

**1. DESCRIPTION OF THE COMPANY**

The colleges, schools and universities that are part of the Career Education Corporation ( CEC ) family offer high-quality education to a diverse student population of more than 100,000 students across the world in a variety of career-oriented disciplines through online, on-ground and hybrid learning program offerings. The more than 90 campuses that serve these students are located throughout the United States and in France, Italy, the United Kingdom and Monaco, and offer doctoral, master's, bachelor's and associate degrees and diploma and certificate programs.

We are an industry leader whose institutions are recognized globally. Those institutions include, among others, American InterContinental University ( AIU ); Brooks Institute; Colorado Technical University ( CTU ); Harrington College of Design; INSEEC Group ( INSEEC ) Schools; International University of Monaco ( IUM ); International Academy of Design & Technology ( IADT ); Istituto Marangoni; Le Cordon Bleu North America ( LCB ); and Sanford-Brown Institutes and Colleges. Through our schools, we are committed to providing high-quality education, enabling students to graduate and pursue rewarding career opportunities.

For more information, see our website at [www.careered.com](http://www.careered.com). The website includes a detailed listing of individual campus locations and web links to our colleges, schools and universities.

As used in this Quarterly Report on Form 10-Q, the terms we, us, our, the Company and CEC refer to Career Education Corporation and our wholly-owned subsidiaries. The terms school and university refer to an individual, branded, proprietary educational institution, owned by us and includes its campus locations. The term campus refers to an individual main or branch campus operated by one of our schools or universities.

**2. BASIS OF PRESENTATION**

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ( GAAP ) for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, the financial statements do not include all of the information and notes required by GAAP for complete financial statements. In the opinion of management, all adjustments, including normal recurring accruals, considered necessary for a fair presentation have been included. Operating results for the quarter and year to date ended September 30, 2011, are not necessarily indicative of the results that may be expected for the year ending December 31, 2011.

The unaudited consolidated financial statements presented herein include the accounts of CEC. All inter-company transactions and balances have been eliminated.

We analyze performance and make decisions based on the allocation of resources, and as a result, in accordance with Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) Topic 280 *Segment Reporting*, we determined that the following reporting segments would be reported as of January 1, 2011: CTU, AIU, Health Education, Culinary Arts, Art & Design and International. This change in reporting segments was a result of changes in the organizational structure. This resulted in no change to our previously reported Health Education, Culinary Arts and International segments. Our previously reported University segment has been divided into three components: CTU, AIU and Art & Design. All prior period results have been recast to present results on a comparable basis.

**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

During the first quarter of 2011, we reclassified a portion of our current assets and liabilities associated with uncertain tax positions as non-current. Our December 31, 2010 unaudited consolidated balance sheet has been recast to be comparable to the current period.

**3. RECENT ACCOUNTING PRONOUNCEMENTS**

In September 2011, the FASB issued Accounting Standards Update ( ASU ) No. 2011-08, *Intangibles Goodwill and Other (Topic 350): Testing Goodwill for Impairment*. The amendments in this ASU give entities the option to assess qualitative factors to determine if it is more likely than not that the fair value of a reporting unit is less than its carrying amount, as a basis for determining the need to perform the two-step goodwill impairment test described in Topic 350. ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if a public entity's financial statements for the most recent annual or interim period have not yet been issued. We are currently evaluating this guidance, and do not believe the adoption will significantly impact the presentation of our financial condition, results of operations and disclosures.

In June 2011, the FASB issued ASU No. 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. This ASU requires that the total of comprehensive income, the components of net income, and the components of other comprehensive income be presented in either a single continuous statement of comprehensive income or in two separate but consecutive statements, and that reclassification adjustments from other comprehensive income to net income be presented on the face of the financial statements. The amendments in ASU 2011-05 do not change the items reported in other comprehensive income, when an item of other comprehensive income must be reclassified to net income or how earnings per share is calculated and presented. For public entities, ASU 2011-05 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011; early adoption is permitted. We are currently evaluating this guidance, and do not believe the adoption will significantly impact the presentation of our financial condition, results of operations and disclosures.

In May 2011, the FASB issued ASU No. 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*. This ASU develops common requirements for measuring fair value and for disclosing information about fair value measurements in accordance with GAAP and International Financial Reporting Standards ( IFRSs ). Many of the amendments change the wording used to describe the GAAP requirements for measuring fair value and disclosing information about fair value measurements but do not change the application of the requirements in Topic 820; some of the amendments clarify the application of existing fair value measurement requirements; and other amendments change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. For public entities, ASU 2011-04 is effective during interim and annual periods beginning after December 15, 2011 and early application is not permitted. We are currently evaluating this guidance, and do not believe the adoption will materially impact our financial condition, results of operations and disclosures.

In addition, we have evaluated and adopted the guidance of the following ASUs issued in 2010 and 2009; adopting these ASUs did not materially impact our financial condition, results of operations and disclosures:

ASU No. 2010-29, *Business Combinations (Topic 805): Disclosure of Supplementary Pro Forma Information for Business Combinations*, issued December 2010. This ASU specifies that when comparative financial statements are presented, the revenue and earnings of the combined entity should

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**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

be disclosed as though the business combination that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only.

ASU No. 2010-28, *Intangibles-Goodwill and Other (Topic 350): When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts*, issued December 2010. This ASU requires that reporting units with zero or negative carrying amounts perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists.

ASU No. 2010-20, *Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses*, issued July 2010. This ASU requires additional disclosures about the credit quality of financing receivables and the allowance for credit losses.

ASU No. 2010-06, *Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements*, issued January 2010. This ASU requires new disclosures regarding transfers within the fair value hierarchy and the Level 3 reconciliation, and clarifies existing disclosure requirements. This guidance was effective for interim and annual reporting periods beginning after December 15, 2009, except for the requirement to present the Level 3 roll forward on a gross basis, which was effective for fiscal years beginning after December 15, 2010.

ASU No. 2009-13, *Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements*, issued October 2009. This ASU provides guidance on whether multiple deliverables exist and how arrangement consideration should be measured and allocated to the separate units of accounting in the arrangement.

In January 2009, the U.S. Securities and Exchange Commission ( SEC ) issued Release No. 33-9002, *Interactive Data to Improve Financial Reporting*. The rule requires all companies to provide their financial statements and financial statement schedules to the SEC and on their corporate websites in interactive data format using the eXtensible Business Reporting Language ( XBRL ), which is an electronic language specifically for the communication of business and financial data. The intention of XBRL is to automate regulatory filings and business information processing and improve the usefulness of such filings to users. Interactive data has the potential to improve efficiencies and the analyses of financial disclosures by investors and other users. We were required to adopt the block tagging requirement of this rule by June 15, 2010. In the second year of XBRL filing, the SEC requires companies to provide detailed tagging to their financial statement footnotes. We implemented detailed tagging effective with the second quarter of 2011.

#### **4. DISCONTINUED OPERATIONS**

As of September 30, 2011, the results of operations for schools that have ceased operations or were sold are presented within discontinued operations.

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(In thousands, except per share amounts)****Results of Discontinued Operations**

Combined summary of unaudited results of operations for our discontinued operations for the quarters and years to date ended September 30, 2011 and 2010 were as follows

	<b>For the Quarters Ended September 30,</b>		<b>For the Years to Date Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
	<b>(Dollars in thousands)</b>			
Revenue	\$	\$ 51	\$	\$ 425
Loss before income tax	\$ (975)	\$ (2,345)	\$ (2,463)	\$ (7,540)
Income tax benefit	(334)	(612)	(865)	(1,931)
Loss from discontinued operations, net of tax	\$ (641)	\$ (1,733)	\$ (1,598)	\$ (5,609)

**Assets and Liabilities of Discontinued Operations**

Assets and liabilities of discontinued operations on our unaudited consolidated balance sheets as of September 30, 2011 and December 31, 2010 include the following:

	<b>September 30, 2011</b>	<b>December 31, 2010</b>
	<b>(Dollars in thousands)</b>	
<b>Assets:</b>		
Current assets:		
Receivables, net	\$ 142	\$ 89
Prepaid expenses		1,294
Deferred income tax assets	4,786	4,786
Other current assets	1	573
Total current assets	4,929	6,742
Non-current assets:		
Deferred income tax assets	16,971	17,043
Other assets, net	1,812	2,012
Total assets of discontinued operations	\$ 23,712	\$ 25,797
<b>Liabilities:</b>		
Current Liabilities:		
Accounts payable	\$ 22	\$ 329
Accrued payroll and related benefits		216
Accrued expenses	428	1,753

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Remaining lease obligations	12,984	12,802
Total current liabilities	13,434	15,100
Non-current liabilities:		
Remaining lease obligations	28,952	37,576
Total liabilities of discontinued operations	\$ 42,386	\$ 52,676

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(In thousands, except per share amounts)****Remaining Lease Obligations**

A number of the campuses that ceased operations have remaining lease obligations that expire through 2019. A liability is recorded representing the fair value of the remaining lease obligation at the time in which the space is no longer being utilized. Changes in our future remaining lease obligations, which are reflected within current and non-current liabilities of discontinued operations on our unaudited consolidated balance sheets, were as follows:

	Balance, Beginning of Period	Charges Incurred (1)	Net Cash Payments	Other (2)	Balance, End of Period
(Dollars in thousands)					
For the quarter ended September 30, 2011	\$ 43,895	\$ 491	\$ (2,450)	\$	\$ 41,936
For the quarter ended September 30, 2010	\$ 63,273	\$ 1,069	\$ (3,519)	\$	\$ 60,823
For the year to date ended September 30, 2011	\$ 50,378	\$ 1,310	\$ (8,284)	\$ (1,468)	\$ 41,936
For the year to date ended September 30, 2010	\$ 71,163	\$ 2,069	\$ (12,409)	\$	\$ 60,823

(1) Includes charges for newly vacated spaces and subsequent adjustments for accretion, revised estimates, and variances between estimated and actual charges, net of any reversals for terminated lease obligations.

(2) Includes existing prepaid rent balances for vacated spaces reclassified from current assets to offset the current remaining lease obligation liability.

**5. FINANCIAL INSTRUMENTS****Cash and Cash Equivalents and Investments**

Cash and cash equivalents and investments from our continuing operations consist of the following as of September 30, 2011 and December 31, 2010:

	Cost	September 30, 2011 (Dollars in thousands) Gross Unrealized Gain	(Loss)	Fair Value
Cash and cash equivalents:				
Cash	\$ 203,260	\$	\$	\$ 203,260
Money market funds	85,390	451		85,841
Total cash and cash equivalents	288,650	451		289,101

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Short-term investments (available-for-sale):				
U.S. Treasury bills	159,923	62	(14)	159,971
Total cash and cash equivalents and short-term investments	\$ 448,573	\$ 513	\$ (14)	\$ 449,072
Long-term investments:				
Municipal bonds	\$ 11,750	\$	\$ (673)	\$ 11,077



**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(In thousands, except per share amounts)**

		<b>December 31, 2010</b> <b>(Dollars in thousands)</b>		
	<b>Cost</b>	<b>Gross Unrealized</b>	<b>Gain</b>	<b>Fair Value</b>
		<b>(Loss)</b>		
<b>Cash and cash equivalents:</b>				
Cash	\$ 176,250	\$	\$	\$ 176,250
Money market funds	112,936	296		113,232
<b>Total cash and cash equivalents</b>	<b>289,186</b>	<b>296</b>		<b>289,482</b>
<b>Short-term investments (available-for-sale):</b>				
U.S. Treasury bills	159,672	7	(8)	159,671
<b>Total cash and cash equivalents and short-term investments</b>	<b>\$ 448,858</b>	<b>\$ 303</b>	<b>\$ (8)</b>	<b>\$ 449,153</b>
<b>Long-term investments:</b>				
Municipal bonds	\$ 11,750	\$	\$ (439)	\$ 11,311

In the table above, unrealized holding losses as of September 30, 2011 relate to cash equivalents and short-term investments that have been in a continuous unrealized loss position for less than one year. The table also includes unrealized holding losses that relate to our long-term investments in municipal bonds, which are auction rate securities ( ARS ). When evaluating our investments for possible impairment, we review factors such as the length of time and extent to which fair value has been less than the cost basis, the financial condition of the investee, and our ability and intent to hold the investment for a period of time that may be sufficient for anticipated recovery in fair value. The decline in the fair value of our municipal bonds through September 30, 2011 is attributable to the continued lack of activity in the ARS market, exposing these investments to liquidity risk.

Included in cash and cash equivalents above are amounts related to certain of our European campuses that are operated on a not-for-profit basis. The cash and cash equivalents related to these schools have restrictions which require that the funds be utilized for these particular not-for-profit schools. The amount of cash and cash equivalents of our not-for-profit schools with restrictions was \$61.1 million and \$58.5 million at September 30, 2011 and December 31, 2010, respectively. Restrictions on cash balances have not affected our ability to fund operations.

*Money market funds.* Money market funds are mutual funds that invest in lower risk securities and generate low yields. Such funds maintain clear investment guidelines and seek to limit credit, market and liquidity risks.

*Municipal bonds:* Municipal bonds represent debt obligations issued by states, cities, counties, and other governmental entities, which earn federally tax-exempt interest. ARS generally have stated terms to maturity of greater than one year. We classify investments in ARS as non-current on our unaudited consolidated balance sheets within other assets. Auctions can fail when the number of sellers of the security exceeds the buyers for that particular auction period. In the event that an auction fails, the interest rate resets at a rate based on a formula determined by the individual security. The ARS for which auctions have failed continue to accrue interest and are auctioned on a set interval until the auction succeeds, the issuer calls the securities, or they mature. As of September 30, 2011, we have determined these investments are at risk for impairment due to the nature of the liquidity of the market over the past year. Cumulative unrealized losses as of September 30, 2011, amount to \$0.7 million and are reflected within other comprehensive income as a component of stockholders' equity. We believe this impairment is temporary, as we do not intend to sell the investments and it is unlikely we will be required to sell the investments before recovery of their amortized cost basis.

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(In thousands, except per share amounts)**

*U.S. Treasury bills:* Debt obligations issued by the U.S. government that pay interest at maturity. U.S. Treasury bills are traded at discounts to par value and mature in one year or less.

**Fair Value Measurements**

The fair value measure of accounting for financial instruments establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

As of September 30, 2011, we held investments that are required to be measured at fair value on a recurring basis. These investments (available-for-sale) consist of U.S. Treasury bills that are publicly traded and for which market prices are readily available.

As of September 30, 2011, we also held investments in ARS, which are classified as available-for-sale and reflected at fair value. The auction events for these investments have been failing for over two years. The fair values of these securities are estimated utilizing a discounted cash flow analysis as of September 30, 2011. These analyses consider, among other items, the collateralization underlying the security investments, the creditworthiness of the counterparty, the timing of expected future cash flows, and the expectation of the next time the security is expected to have a successful auction. These securities were also compared, when possible, to other observable market data with similar characteristics.

Investments measured at fair value on a recurring basis subject to the disclosure requirements issued by the FASB ASC under Topic 820 *Fair Value Measurements and Disclosures* at September 30, 2011 and December 31, 2010, were as follows:

	As of September 30, 2011 (Dollars in thousands)			Total
	Level 1	Level 2	Level 3	
Municipal bonds	\$	\$	\$ 11,077	\$ 11,077
U.S. Treasury bills	159,971			159,971
Totals	\$ 159,971	\$	\$ 11,077	\$ 171,048

	As of December 31, 2010 (Dollars in thousands)			Total
	Level 1	Level 2	Level 3	
Municipal bonds	\$	\$	\$ 11,311	\$ 11,311
U.S. Treasury bills	159,671			159,671
Totals	\$ 159,671	\$	\$ 11,311	\$ 170,982

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(In thousands, except per share amounts)**

The following table presents a rollforward of our assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) as defined in FASB ASC Topic 820 for the year to date ended September 30, 2011:

	<b>(Dollars in thousands)</b>
Balance at December 31, 2010	\$ 11,311
Unrealized loss	(234)
Balance at September 30, 2011	\$ 11,077

**Credit Agreement**

As of September 30, 2011, we had letters of credit totaling \$6.9 million outstanding under our \$185.0 million U.S. Credit Agreement. Borrowing availability under our U.S. Credit Agreement as of September 30, 2011, was \$178.1 million.

**6. STUDENT RECEIVABLES**

Student receivables represent funds owed to us in exchange for the educational services that have been provided to a student. Student receivables are reflected net of an allowance for doubtful accounts and net of deferred tuition revenue. Student receivables, net are reflected on our unaudited consolidated balance sheets as components of both current and non-current assets.

Generally, a student receivable balance is written off once it reaches greater than 90 days past due. Although we analyze past due receivables, it is not practical to provide an aging of our non-current student receivable balances as a result of the methodology utilized in determining our earned student receivable balances. Student receivables are recognized on our unaudited consolidated balance sheets as they are deemed earned over the course of a student's program and/or term, and therefore cash collections are not applied against specifically dated transactions.

We do not accrue interest on past due student receivables; interest is recorded only upon collection. Interest rates are determined at the time a payment plan is extended to a student.

Our standard student receivable allowance estimation methodology considers a number of factors that, based on our collection experience, we believe have an impact on our repayment risk and ability to collect student receivables. Changes in the trends in any of these factors may impact our estimate of the allowance for doubtful accounts. These factors include, but are not limited to: internal repayment history, repayment practices of previous extended payment programs and information provided by a third-party institution who previously offered similar extended payment programs, changes in the current economic, legislative or regulatory environments and credit worthiness of our students. These factors are monitored and assessed on a regular basis. Overall, our allowance estimation process for student receivables is validated by trending analysis and comparing estimated and actual performance. The repayment risk associated with student receivables under extended payment plans is generally higher than those not related to extended payment plans; as such, the allowance for doubtful accounts for these student receivables as a percentage of outstanding student receivables is higher.

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(In thousands, except per share amounts)****Student Receivables Under Extended Payment Plans**

We had previously provided extended payment plans to certain students to help ensure that they could complete their educational programs. We have discontinued providing extended payment plans to new students. As of September 30, 2011, the amount of student receivables under student extended payment plans, net of allowance for doubtful accounts and net of deferred tuition revenue, was \$7.2 million.

**Recourse Loan Agreements**

Previously, we had recourse loan agreements with Sallie Mae and Stillwater National Bank and Trust Company ( Stillwater ) which required us to repurchase loans originated by them to our students after a certain period of time. Our recourse loan agreement with Stillwater was terminated on April 29, 2007. Our recourse loan agreement with Sallie Mae ended on March 31, 2008.

Outstanding net recourse loan receivable balances as of September 30, 2011 and December 31, 2010 were \$3.3 million and \$3.5 million, respectively. These receivables are reported under non-current assets as a component of student receivables, net within the unaudited consolidated balance sheets.

**Student Receivables Valuation Allowance**

Changes in our current and non-current receivables allowance for the quarters and years to date ended September 30, 2011 and 2010 were as follows:

	Balance, Beginning of Period	Charges to Expense <sup>(1)</sup>	Amounts Written-off	Balance, End of Period
(Dollars in thousands)				
For the quarter ended September 30, 2011	\$ 78,053	\$ 14,078	\$ (22,046)	\$ 70,085
For the quarter ended September 30, 2010 <sup>(2)</sup>	\$ 68,681	\$ 31,938	\$ (18,831)	\$ 81,788
For the year to date ended September 30, 2011	\$ 90,944	\$ 40,926	\$ (61,785)	\$ 70,085
For the year to date ended September 30, 2010 <sup>(2)</sup>	\$ 53,334	\$ 77,870	\$ (49,416)	\$ 81,788

- (1) Charges to expense include an offset for recoveries of amounts previously written off of \$2.0 million for both quarters ended September 30, 2011 and 2010, and \$7.3 million and \$7.7 million for the years to date ended September 30, 2011 and 2010, respectively.
- (2) In the first and third quarters 2010, we increased the reserve rates applied to outstanding student receivables balances attributable to our extended payment plan programs and our previously terminated recourse loan program. As a result, we recorded pretax expense of \$8.1 million and \$8.3 million during the first and third quarters 2010, respectively. The bad debt reserve rates are continually reviewed for appropriateness based upon historical data as it becomes available.

**Fair Value Measurements**

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The carrying amount reported in our unaudited consolidated balance sheets for the current portion of student receivables approximates fair value because of the nature of these financial instruments as they generally have short maturity periods. It is not practicable to estimate the fair value of the non-current portion of student receivables, since observable market data is not readily available, and no reasonable estimation methodology exists.

**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

**7. GOODWILL AND OTHER INTANGIBLE ASSETS**

As a result of the organization restructure which occurred in the first quarter 2011, we reassigned the goodwill balances to each reporting unit in accordance with FASB ASC Topic 350 *Intangibles Goodwill and Other*. Of the \$87.6 million goodwill balance previously reported for the University reporting unit, \$46.2 million was assigned to CTU and \$41.4 million was assigned to AIU. In addition, in accordance with FASB ASC Paragraph 350-20-35-30, we performed an analysis and concluded there was no goodwill impairment for either CTU or AIU following the reallocation. There were no changes to Art & Design's goodwill balance, as it was and remains a stand-alone reporting unit for goodwill impairment testing purposes.

During the second quarter of 2011, we made the decision to simplify our structure and consolidate many of our institutions under one institution for purposes of Title IV funding. Accordingly, we determined that the accreditation rights associated with several of our institutions should no longer be classified as indefinite-lived, and were reclassified to definite-lived. We assigned remaining useful lives of up to six months based upon the timing of when the accreditation rights for these institutions are expected to cease to exist. Due to our decision and in accordance with FASB ASC Topic 350, we performed an impairment test for each of these accreditation rights as of June 30, 2011. Fair value of the accreditation rights was determined by using the lost income approach. As a result, we recorded a non-cash \$2.5 million asset impairment charge in the second quarter 2011 related to several of our institutions. Of the \$2.5 million impairment charge, \$2.0 million was recorded within Health Education and \$0.5 million was recorded within Art & Design. The remaining net book value of \$3.1 million related to these accreditation rights will be amortized on a straight-line basis through December 31, 2011.

During the second quarter of 2011, we made the decision to teach out one of our campuses within the CTU segment. In accordance with FASB ASC Topic 350, we calculated the amount of goodwill attributable to this school and recorded the related impairment of this goodwill as a result of the decision to cease operations. A non-cash impairment charge of \$0.2 million was recorded in the second quarter 2011.

**8. COMMITMENTS AND CONTINGENCIES**

An accrual for estimated legal fees and settlements of \$15.9 million and \$43.5 million at September 30, 2011 and December 31, 2010, respectively is presented within other current liabilities on our unaudited consolidated balance sheets. \$40.0 million was paid during the first quarter 2011 related to the settlement of a certain legal matter that had been reflected as a liability as of December 31, 2010.

**Litigation**

We are, or were, a party to the following legal proceedings that are outside the scope of ordinary routine litigation incidental to our business. Due to the inherent uncertainties of litigation, we cannot predict the ultimate outcome of these matters. An unfavorable outcome of any one or more of these matters could have a material adverse impact on our business, results of operations, cash flows and financial position.

***Student Litigation***

*Amador, et al. v. California Culinary Academy and Career Education Corporation; Adams, et al. v. California Culinary Academy and Career Education Corporation.* On September 27, 2007, Allison Amador and 36 other current and former students of the California Culinary Academy (CCA) filed a complaint in the California Superior Court in San Francisco. Plaintiffs plead their original complaint as a putative class action and

**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

allege four causes of action: fraud; constructive fraud; violation of the California Unfair Competition Law; and violation of the California Consumer Legal Remedies Act. Plaintiffs contend that CCA made a variety of misrepresentations to them, primarily oral, during the admissions process. The alleged misrepresentations relate generally to the school's reputation, the value of the education, the competitiveness of the admissions process, and the students' employment prospects upon graduation, including the accuracy of statistics published by CCA.

On April 3, 2008, the same counsel representing plaintiffs in the Amador action filed the Adams action on behalf of Jennifer Adams and several other unnamed members of the Amador putative class. The Adams action also is styled as a class action and is based on the same allegations underlying the Amador action and attempts to plead the same four causes of action pled in the Amador action. The Adams action has been deemed related to the Amador action and is being handled by the same judge. The Adams action has been stayed.

Plaintiffs filed a Fourth Amended Complaint on or about March 19, 2010, alleging the same causes of action, but included a new claim based on violations of the California Education Code, which was recently reinstated by the California legislature. Defendants filed a motion to dismiss this new claim. The motion was taken under submission by the Court and has not been ruled on.

In October 2010, the parties reached agreement on all the material terms of a settlement and executed a formal settlement agreement as of November 1, 2010. The settlement is subject to court approval. The monetary component of the settlement involves payment by us of approximately \$40.8 million to pay claims by all students who enrolled in CCA and/or graduated from CCA from September 28, 2003 through October 8, 2008. The payment includes plaintiffs' attorneys' fees and certain expenses to be incurred in connection with the implementation of the settlement. During 2010, we recorded a pretax charge of \$40.8 million which represents our best estimate of the loss related to this matter. The settlement has been preliminarily approved by the Court and the parties are in the process of implementing the settlement terms. We disbursed \$40.0 million during the first quarter of 2011, as required by the terms of the agreement.

The deadline for filing claims and/or opting out of the settlement was June 6, 2011. Approximately 167 students opted out of the Settlement.

On July 25, 2011, we filed a motion seeking an order disallowing the requests submitted on behalf of 42 of the students purporting to opt out of the settlement in order to preserve their right to pursue individual claims. This motion alleges that these opt outs were untimely or otherwise improperly submitted. On July 25, 2011, we filed a second motion relating to the opt out process. This motion was filed based on concerns about plaintiffs' counsel's apparent role in either soliciting, encouraging or advising class members to opt out of the settlement, and in filing a lawsuit on their behalf while the settlement approval process is pending. This motion seeks a variety of relief, including the right to rescind the settlement, opposing plaintiffs' counsel's adequacy and fees, and other equitable relief to attempt to remedy the effect of these activities. These motions, along with the motion for final approval of the settlement, are set for hearing on December 5, 2011. If the settlement is not approved or is rescinded, then the class action litigation may be reinstated.

On June 3, 2011, the same attorneys representing the class in the Amador action filed a separate complaint in the San Francisco County Superior Court entitled *Abarca v. California Culinary Academy, Inc., et al.*, on behalf of 115 individuals who are opt outs in the Amador action and/or non-class members, and therefore not subject to the Amador settlement. On June 15, 2011, the same attorneys filed another action in the San Francisco County Superior Court entitled *Andrade, et al. v. California Culinary Academy, Inc., et al.*, on behalf of another 31 individuals who are opt outs in the Amador action and/or non-class members, and therefore not subject to the

**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

Amador settlement. On August 12, 2011, plaintiffs' counsel filed a third action on behalf of five individuals who opted out of or were not parties to the Amador settlement entitled *Aprieto, et al. v. California Culinary Academy*. None of these three suits are being prosecuted as a class action. They each allege the same claims as were previously alleged in the Amador action, plus claims for breach of contract and violations of the repealed California Education Code. The plaintiffs in these cases seek damages, including consequential damages, punitive damages and attorneys' fees. We have not responded to these three complaints, which have been related and transferred to the same judge that is handling the Amador case, because they have been stayed pending a ruling on the class settlement in the Amador action.

Because of the many questions of fact and law that may arise as discovery and pre-trial proceedings progress, the outcome of the Abarca, Andrade and Aprieto legal proceedings is uncertain at this point. Based on information available to us at present, we cannot reasonably estimate a potential range of loss for these actions because these matters are in their early stages, and involve many unresolved issues of fact and law. Accordingly, we have not recognized any liability associated with these actions.

*Lilley, et al. v. Career Education Corporation, et al.* On February 11, 2008, a class action complaint was filed in the Circuit Court of Madison County, Illinois, naming as defendants Career Education Corporation and Sanford-Brown College, Inc. Plaintiffs filed amended complaints on September 5, 2008 and September 24, 2010. The five plaintiffs named in the amended complaint are former students who attended a medical assistant program at Sanford-Brown College located in Collinsville, Illinois. The class is alleged to be all persons who enrolled in that program since July 1, 2003. The amended class action complaint asserts claims for alleged violations of the Illinois Private Business and Vocational Schools Act, for alleged unfair conduct and deceptive conduct under the Illinois Consumer Fraud and Deceptive Business Practices Act, as well as common law claims of fraudulent misrepresentation and fraudulent omission.

In the amended complaint filed on September 24, 2010, the plaintiffs allege that the school's enrollment agreements contained false and misleading information regarding placement statistics, job opportunities and salaries and that Admissions, Financial Aid and Career Services personnel used standardized materials that allegedly contained false and/or deceptive information. Plaintiffs also allege that the school misused a standardized admissions test to determine program placement when the test was not intended for that purpose; failed to provide allegedly statutorily required loan repayment information; and misrepresented the transferability of credits. Plaintiffs seek compensatory, treble and punitive damages, disgorgement and restitution of all tuition monies received from medical assistant students, attorneys' fees, costs and injunctive relief.

Defendants filed a motion to dismiss the amended complaint on October 20, 2010. On October 27, 2010 the Court granted defendants' motion with respect to plaintiffs' fraudulent omission claims. The Court denied the motion with respect to the statutory claims under the Private Schools Act and the Illinois Consumer Fraud Act and the common law fraudulent misrepresentation claim.

By Order dated December 3, 2010, the Court certified a class consisting of all persons who attended SBC in Collinsville, Illinois and enrolled in the Medical Assisting Program during the period from July 1, 2003 through November 29, 2010. This class consists of approximately 2,300 members. Defendants filed a petition for leave to appeal the trial court's class certification order to the Fifth District Court of Appeals. On February 10, 2011, the Fifth District Court of Appeals granted defendants' petition for leave to appeal. Oral argument was heard on the appeal on October 4, 2011. While that appeal is pending, all proceedings in the Circuit Court are stayed.

Because of the many questions of fact and law that have already arisen and that may arise in the future, the outcome of this legal proceeding is uncertain at this point. Based on information available to us at present, we



**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

cannot reasonably estimate a range of potential loss, if any, for this action because of the inherent difficulty in assessing the appropriate measure of damages and the number of potential class members who might be entitled to recover damages, if we were to be found liable. Accordingly, we have not recognized any liability associated with this action.

*Surrett, et al. v. Western Culinary Institute, Ltd. and Career Education Corporation.* On March 5, 2008, original named plaintiffs Shannon Gozzi and Megan Koehnen filed a complaint in Portland, Oregon in the Circuit Court of the State of Oregon in and for Multnomah County. Plaintiffs filed the complaint individually and as a putative class action and alleged two claims for equitable relief: violation of Oregon's Unlawful Trade Practices Act ( UTPA ) and unjust enrichment. Plaintiffs filed an amended complaint on April 10, 2008, which added two claims for money damages: fraud and breach of contract. Plaintiffs allege that Western Culinary Institute, Ltd. ( WCI ) made a variety of misrepresentations to them, relating generally to WCI's placement statistics, students' employment prospects upon graduation from WCI, the value and quality of an education at WCI, and the amount of tuition students could expect to pay as compared to salaries they may earn after graduation. WCI subsequently moved to dismiss certain of plaintiffs' claims under Oregon's UTPA; that motion was granted on September 12, 2008. Shannon Gozzi subsequently withdrew as a named plaintiff and former named plaintiff Meghan Koehnen's claims have been dismissed. Jennifer Schuster became a plaintiff, and when Ms. Koehnen's claims were dismissed, she became the sole named plaintiff. The parties completed written discovery on class issues. On February 5, 2010, the Court entered a formal Order granting class certification on part of plaintiff's UTPA and fraud claims purportedly based on omissions, denying certification of the rest of those claims and denying certification of the breach of contract and unjust enrichment claims. The class consists of students who enrolled at WCI between March 5, 2006 and March 1, 2010, excluding those who dropped out or were dismissed from the school for academic reasons.

Because Ms. Schuster was not a member of the certified class (she enrolled before March 5, 2006), plaintiff's counsel substituted in a new class representative for her in 2010 named Nathan Surrett pursuant to a stipulation among the parties which provided, among other things, that WCI retains the right to challenge whether the new class representative is adequate (with plaintiff retaining the burden of proof on that issue). Plaintiffs filed a Fifth Amended Complaint on December 7, 2010, which included individual and class allegations by Mr. Surrett. Mr. Surrett was deposed in the fall of 2010. Class notice was sent out on April 22, 2011, and the opt-out period expired on June 20, 2011. The class consists of approximately 2,600 members.

The parties are currently engaged in merits discovery. WCI has filed a motion to compel arbitration of plaintiffs' claims in light of the decision by the United States Supreme Court in *AT&T v. Concepcion* and the arbitration clauses in the enrollment agreements signed by the plaintiffs. That motion is expected to be heard in November, 2011.

Because of the many questions of fact and law that have already arisen, and that may arise in the future, the outcome of this legal proceeding is uncertain at this point. Based on information available to us at present, we cannot reasonably estimate a range of potential loss, if any, for this action because of the inherent difficulty in assessing the appropriate measure of damages and the number of class members who might be entitled to recover damages, if we were to be found liable. Accordingly, we have not recognized any liability associated with this action.

*Vasquez, et al. v. California School of Culinary Arts, Inc. and Career Education Corporation.* On June 23, 2008, a putative class action lawsuit was filed in the Los Angeles County Superior Court entitled *Daniel Vasquez and Cherish Herndon v. California School of Culinary Arts, Inc. and Career Education Corporation.* The

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**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

plaintiffs allege causes of action for fraud, constructive fraud, violation of the California Unfair Competition Law and violation of the California Consumer Legal Remedies Act. The plaintiffs allege improper conduct in connection with the admissions process during the alleged class period. The alleged class is defined as including all persons who purchased educational services from California School of Culinary Arts, Inc. (CSCA), or graduated from CSCA, within the limitations periods applicable to the herein alleged causes of action (including, without limitation, the period following the filing of the action). Defendants successfully demurred to the constructive fraud claim and the Court has dismissed it. Defendants also successfully demurred to plaintiffs' claims based on alleged violations of California's former Educational Reform Act.

The plaintiffs have filed a fourth amended complaint, in which they assert the same claims against us, but have added claims against approximately 15 student lenders. The plaintiffs allege the student lenders are contractually liable for damages incurred as a result of conduct by us by virtue of certain holder clauses included in their loan documents.

The parties are engaged in class discovery. Plaintiffs filed a motion for class certification, and we filed an opposition on September 16, 2011. The Court is allowing plaintiffs to take limited discovery in support of a reply brief, and has set the class certification hearing for January 31, 2012.

We filed a motion to compel arbitration of the claims asserted by the class representatives. The motion was denied after a hearing on October 21, 2011.

Plaintiffs' counsel have filed four separate but related mass actions entitled *Banks, et al. v. California School of Culinary Arts*, Los Angeles County Superior Court; *Abrica v. California School of Culinary Arts*, Los Angeles County Superior Court, *Aguilar, et al. v. California School of Culinary Arts*, Los Angeles County Superior Court, and *Alday v. California School of Culinary Arts*, Los Angeles Superior Court. All four cases are being prosecuted on behalf of hundreds of individual former students. The allegations are the same as those asserted in the *Vasquez* class action case. The individual plaintiffs in these cases seek compensatory and punitive damages, disgorgement and restitution of tuition monies received, attorneys' fees, costs and injunctive relief. All of these cases have been or are expected to be deemed related. Once deemed related, they will be transferred to the Judge handling the *Vasquez* class action. Each case has been stayed or will be stayed upon transfer pending a ruling on class certification in the *Vasquez* case.

Because of the many questions of fact and law that have already arisen and that may arise in the future, the outcome of these legal proceedings is uncertain at this point. Based on information available to us at present, we cannot reasonably estimate a range of potential loss, if any, for these actions because our possible liability depends on an assessment of the appropriate measure of damages, if we were to be found liable and whether, in the case of the *Vasquez* action, a class is certified and, if so, the size of any such class. Accordingly, we have not recognized any liability associated with these actions.

***False Claims Act***

***False Claims Act Lawsuit.*** On July 28, 2009, we were served with a complaint filed in the U.S. District Court for the Northern District of Georgia, Atlanta Division. The complaint was originally filed under seal on July 14, 2008 by four former employees of the Dunwoody campus of our American InterContinental University on behalf of themselves and the federal government. The case is captioned *United States of America, ex rel. Melissa Simms Powell, et al. v. American InterContinental University, Inc., a Georgia Corporation, Career Education Corp., a Delaware Corporation and John Doe Nos. 1-100*.

## **Table of Contents**

### **CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

#### **NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

On July 27, 2009, the Court ordered the complaint unsealed and we were notified that the U.S. Department of Justice declined to intervene in the action. When the federal government declines to intervene in a False Claims Act action, as it has done in this case, the private plaintiffs may elect to pursue the litigation on behalf of the federal government and, if they are successful, receive a portion of the federal government's recovery. The action alleges violations of the False Claims Act, 31 U.S.C. § 3729(a)(1) and (2), and promissory fraud, including allegedly providing false certifications to the federal government regarding compliance with certain provisions of the Higher Education Act and accreditation standards. On September 1, 2009, we filed a motion to dismiss all of the claims which motion was denied by the Court in its Order of June 2, 2010. We filed our response on December 6, 2010, and the discovery phase of the lawsuit is presently underway.

Because of the many questions of fact and law that may arise, the outcome of this legal proceeding is uncertain at this point. Based on information available to us at present, we cannot reasonably estimate a range of loss for this action because the complaint does not seek a specified amount of damages and it is unclear how damages would be calculated. Moreover, the case presents novel legal issues and discovery is in its early stages. Accordingly we have not recognized any liability associated with this action.

#### ***Telephone Consumer Protection Act Litigation***

*Fahey, et al v. Career Education Corporation; Rojas, et al v. Career Education Corporation.* On August 4, 2010, a putative class action lawsuit was filed in the Circuit Court of Cook County, Illinois, by Sheila Fahey alleging that she had received an unauthorized text message advertisement in violation of the Telephone Consumer Protection Act (the "TCPA"). On September 3, 2010, we removed this case to the U.S. District Court for the Northern District of Illinois. On November 22, 2010, we filed a motion to dismiss the *Fahey* case. That motion is still pending. The Court has stayed any further activity on the *Fahey* case until resolution of an appeal in the Seventh Circuit of a case involving issues similar to those raised in our motion to dismiss. On August 18, 2010, the same counsel representing plaintiffs in the *Fahey* action filed a similar lawsuit in the U.S. District Court for the Northern District of Illinois on behalf of Sergio Rojas alleging similar violations of the TCPA. Rojas, like Fahey, seeks class certification of his claims. The alleged classes are defined to include persons who received unauthorized text message advertisements from us. Rojas and Fahey each seek an award trebling the statutory damages to the class members, together with costs and reasonable attorneys' fees.

On September 7, 2011, the Court issued an order staying further proceedings while the parties entered into settlement negotiations on these cases. The parties in the *Rojas* and *Fahey* cases have made progress toward reaching a settlement, but certain issues remain unresolved. On November 1, 2011, the Court issued an order continuing the previously entered stay for an additional 45 days to allow the parties to continue settlement negotiations. The Court also scheduled a further status hearing for December 13, 2011.

Because of the many questions of fact and law that may arise, the outcome of this legal proceeding is uncertain at this point. Based on information available to us at present, we cannot reasonably estimate a potential range of loss for this action because these matters are in their early stages, and involve many unresolved issues of fact and law. Moreover, we do not know the number of class members, if any, entitled to recovery. Accordingly, we have not recognized any liability associated with these actions.

#### ***Employment Litigation***

*Kelly, et al. v. Career Education Corporation, et al.* On or about December 20, 2010, Edward J. Kelly, Jon Pizzica, and Christopher Steinbrunn filed a collective action complaint in the United States District Court for the Western District of Pennsylvania against Career Education Corporation alleging that we had violated the Fair

**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

Labor Standards Act by failing to pay plaintiffs for all of the hours that they worked, including overtime hours (the Kelly lawsuit). Plaintiffs formerly worked as Admissions Representatives at Le Cordon Bleu Institute of Culinary Arts, Inc. in Pittsburgh, Pennsylvania (LCB-Pittsburgh). The Kelly lawsuit is brought on behalf of all current and former Admissions Representatives at all of our culinary arts strategic business units for the period commencing three years prior to the filing of the collective action complaint to the present. In their complaint, plaintiffs in the Kelly lawsuit seek unspecified back overtime pay, attorneys' fees and costs, and liquidated and/or compensatory damages. In addition to the three named plaintiffs, 11 other former Admissions Representatives who worked at LCB-Pittsburgh joined the litigation.

On April 19, 2011, we, without admitting any liability, reached an agreement in principle to settle both the Kelly lawsuit and a related Pennsylvania state court class action lawsuit. The settlement covers only the 60 individuals who worked in Pennsylvania as Admissions Representatives at LCB-Pittsburgh during the three year statute of limitations period. In connection with the settlement, the plaintiffs filed an amended complaint on August 1, 2011, which effectively consolidated the collective action complaint with the related state court class action complaint. On August 16, 2011, the parties filed a motion for preliminary approval of the class and collective action settlement with the federal court. The Court preliminarily approved the settlement on August 19, 2011. Pursuant to the settlement, notice of the settlement was sent to the 60 class members on or about September 9, 2011. Class members have until November 8, 2011 to decide whether to participate in the settlement and until December 8, 2011 to object to the settlement. No class members opted out of the settlement by the October 8, 2011 deadline. A final approval hearing is scheduled for December 19, 2011. Following approval of the settlement, settlement payments would be made to participating class members, the releases of wage and hour claims of class members would become effective, and both the Kelly and the related state court lawsuit would be dismissed with prejudice. We recorded a charge of \$0.2 million which represents our best estimate as of September 30, 2011.

*Gonzalez, et al. v. Career Education Corporation, et al.* On or about September 16, 2011, Karla Gonzalez and 19 other current and former employees of Southern California School of Culinary Arts, Ltd. (SCSCA) who worked primarily as Admissions Representatives filed a complaint in California Superior Court for the County of Los Angeles, Northeast District (the Gonzalez lawsuit). The complaint names us, SCSCA, Le Cordon Bleu, Inc., Robert Woy, and Marie Guerrero as defendants. Mr. Woy is the former Vice President of Admissions at SCSCA, and Ms. Guerrero is the former Senior Director of Admissions at SCSCA. In their complaint, the plaintiffs allege, among other things, that the defendants (i) failed to pay them overtime and rest break compensation in violation of the California Labor Code; (ii) owe statutory penalties under the California Labor Code for unpaid wages; (iii) engaged in unfair competition and unfair business practices in violation of the California Business and Professions Code relating to false time records and failure to pay wages owed; (iv) breached contracts by failing to pay bonuses for enrolling students; (v) committed fraud by failing to report and intending to evade taxes; (vi) are responsible for statutory penalties under the California Private Attorneys General Act (PAGA) for violations of various sections of the California Code; and (vii) committed fraud by altering time records. In their PAGA claim, plaintiffs seek recovery of penalties for violations of various wage and hour provisions of the California Code on behalf of themselves and all other similar current and former employees in California. Our response to the complaint is due on or about November 10, 2011. Discovery has not yet commenced. Because of the many questions of fact and law that may arise, the outcome of this legal proceeding is uncertain at this point. Based on information available to us at present, we cannot reasonably estimate a potential range of loss for this action because these matters are in their early stages, and involve many unresolved issues of fact and law. Accordingly, we have not yet recognized any liability associated with this action.

*Wilson, et al. v. Career Education Corporation.* On or about August 11, 2011, Riley Wilson, a former Admissions Representative based in Minnesota, filed a complaint in the United States District Court for the

**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

Northern District of Illinois. The two-count complaint asserts claims of breach of contract and unjust enrichment claims arising from our decision to terminate our Admissions Representative Supplemental Compensation Plan. In addition to his individual claims, Wilson also seeks to represent a nationwide class of similarly situated Admissions Representatives who also were affected by termination of the Plan. On October 6, 2011, we filed a motion to dismiss the complaint. The Court has set a briefing schedule and a ruling is anticipated within the next several months. Discovery has not yet begun, but the parties expect to be ordered to commence discovery while the dispositive motion is pending. Because of the many questions of fact and law that may arise, the outcome of this legal proceeding is uncertain at this point. Based on information available to us at present, we cannot reasonably estimate a potential range of loss for this action because these matters are in their early stages, and involve many unresolved issues of fact and law. Moreover, we do not know the number of class members, if any, entitled to recovery. Accordingly, we have not yet recognized any liability associated with these actions.

***Other Litigation***

In addition to the legal proceedings and other matters described above, we are also subject to a variety of other claims, suits, and investigations that arise from time to time in the ordinary conduct of our business, including, but not limited to, claims involving students or graduates and routine employment matters. While we currently believe that such claims, individually or in aggregate, will not have a material adverse impact on our financial position, cash flows, or results of operations, the litigation and other claims noted above are subject to inherent uncertainties, and management's view of these matters may change in the future. Were an unfavorable final outcome to occur in any one or more of these matters, there exists the possibility of a material adverse impact on our business, reputation, financial position, cash flows, and the results of operations for the period in which the effect becomes probable and reasonably estimable.

***State Attorney General Investigations***

The Company received from the Attorney General of the State of New York ( NYAG ) a Subpoena Duces Tecum ( Subpoena ) dated May 17, 2011, relating to the NYAG's investigation of whether the Company and certain of its schools have complied with certain New York state consumer protection, securities, finance and other laws. Pursuant to the Subpoena, the NYAG has requested from the Company and certain of its schools documents and detailed information on a broad spectrum of business practices, including such areas as marketing and advertising, student recruitment and admissions, education financing, training and compensation of admissions and financial aid personnel, programmatic accreditation, student employment outcomes, placement rates of graduates and other disclosures made to students. The documents and information sought by the NYAG in connection with its investigation cover the time period from May 17, 2005 to the present. The Company has reported the preliminary results of its internal investigation of placement rate determination practices to the NYAG as they relate to the Company's New York-based ground schools. The Company continues to cooperate with the NYAG with a view towards satisfying their inquiries as promptly as possible.

The Florida campuses of Sanford-Brown Institute received a notice on November 5, 2010 from the State of Florida Office of the Attorney General that it has commenced an investigation into possible unfair and deceptive trade practices at these schools. The notice includes a subpoena to produce documents and detailed information for the time period from January 1, 2007 to the present about a broad spectrum of business practices at such schools. The Florida campuses of Sanford-Brown Institute have responded to the subpoena and are cooperating with the Florida Attorney General in the investigation. The Florida Attorney General's website indicates that the Attorney General is conducting similar investigations of several other postsecondary education companies operating schools located in Florida.

**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

The Company cannot predict the scope, duration or outcome of these investigations. At the conclusion of these matters, the Company or certain of its schools may be subject to claims of failure to comply with state laws or regulations and may be required to pay significant financial penalties or curtail or modify their operations. Other state attorneys general may also initiate inquiries into the Company or its schools. If any of the foregoing occurs, the Company's business, reputation, financial position, cash flows and results of operations could be materially adversely affected.

Because of the many questions of fact and law that may arise, the outcomes of these investigations are uncertain at this point. Based on information available to us at present, we cannot reasonably estimate a range of potential monetary or non-monetary impact these investigations might have on the Company because it is uncertain what remedies, if any, these regulators might ultimately seek in connection with these investigations.

***Internal Investigation of Placement Rate Determination Practices***

As previously disclosed, the Company's Board of Directors directed outside independent legal counsel, Dewey & LeBoeuf (Dewey), to conduct an investigation into the determination of placement rates at its Health Education segment schools and also directed counsel to review placement rate determination practices at all of the Company's domestic schools. Dewey has substantially completed its investigation of the placement rate determination practices at the Company's Health Education segment schools, as well as its review of the placement rate determination practices at the Company's Art & Design segment schools.

Dewey's investigation, which involved the review of records, statistical sampling, and verification calls with former students, confirmed the existence of improper placement determination practices at certain of the Company's Health Education segment schools, and, for the Company's Health Education and Art & Design segment schools, Dewey identified certain placements that lacked sufficient supporting documentation or otherwise did not meet applicable placement guidelines established by the Company. In accordance with their annual reporting schedule, the Company's Health Education and Art & Design segment schools recently reported 2010-2011 placement rates to their accreditor, the Accrediting Counsel for Independent Colleges and Schools (ACICS), taking into account Dewey's findings. The ACICS placement rate standard is 65%. Placement rates below this minimum standard may subject an institution to increased accreditation oversight, which may include increased reporting requirements, a requirement that the institution submit a corrective action plan or undergo an on-site evaluation, or restrictions on the addition of new locations or programs. ACICS may also initiate accreditation proceedings such as a show-cause directive, an action to defer or deny action related to an institution's application for a new grant of accreditation or an action to suspend an institution's accreditation if it fails to meet this standard. Based on their recently reported 2010-2011 placement rates, 13 of the Company's 49 ACICS-accredited Health Education and Art & Design segment schools met ACICS' 65% minimum placement rate standard for the 2010-2011 reporting period. ACICS could determine that additional schools do not meet its minimum placement rate standard. Dewey's review of the placement rate determination practices of the Company's other domestic campuses, including its AIU, CTU and Culinary schools, is ongoing. The Company cannot definitively predict the outcome or the duration of this review and any adverse findings resulting from the ongoing investigation could have a material adverse impact on the Company's business, reputation, financial position, cash flows and results of operations.

***Accrediting Body and State and Federal Regulatory Matters***

AIU's accrediting agency, the Higher Learning Commission of the North Central Association of Colleges and Schools (HLC) conducted a focused visit of AIU between September 19-21, 2011 to evaluate AIU's transition to a new undergraduate credit structure which was introduced in February 2010. AIU has received the

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**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

HLC evaluation team's final report of the focused visit, which recommends that no further HLC follow-up is required on this matter. HLC is not required to accept the recommendations contained in the evaluation team's final report, and could order additional monitoring or other action against AIU with respect to the matters covered by the focused visit or any other matters relating to the accreditation of the institution.

Additionally, AIU previously submitted two new academic program applications to HLC, which were approved by HLC in June 2011. These programs, the Bachelor and Master of Accounting, will be available to students beginning in January 2012.

In June 2011, Briarcliffe College's accrediting agency, Middle States Commission on Higher Education (Middle States), took action to continue the school's accreditation for a period not to exceed one year. Briarcliffe has advised Middle States of the NYAG investigation and our investigation into our determination of reported student placement rates. A further renewal of Briarcliffe's accreditation by Middle States is subject to Briarcliffe's submission of a monitoring report to Middle States by the earlier of March 1, 2012 or 30 days after completion of any report by the NYAG of its investigation. Middle States has also requested that Briarcliffe provide it with a progress report by April 1, 2013 documenting evidence of the use of multiple measures of the assessment of student learning at the institutional, program, and course levels and the use of appropriate assessments of the attainment of learning goals at the institutional, program and course levels.

Due to their participation in Title IV programs, our schools and universities are subject to periodic program reviews by the Department of Education (ED) for the purpose of evaluating an institution's compliance with Title IV requirements, identifying any liabilities to ED caused by errors in compliance, and improving future institutional capabilities.

ED conducted a program review of AIU in November 2009. On July 14, 2010, AIU received a copy of ED's program review report, which is a preliminary report of ED's findings from its program review. The Program Review Report identified six findings, two of which were deemed to be systemic findings by ED's program review team. These two findings relate to AIU's policy for determining student attendance in online courses for purposes of determining such students' enrollment status, withdrawal dates and associated timing respecting the return of unearned Title IV funds. AIU disagrees with these two findings and is contesting the program review team's proposed determination of what constitutes appropriate documentation or verification of online academic activity. The remaining four findings were isolated and generally relate to processing errors. We believe the amounts involved in these four findings are immaterial. AIU submitted its response to ED's program review report on November 29, 2010 and is awaiting ED's issuance of a Final Program Review Determination letter that will specify any required corrective action and amounts owed to ED, if any.

An ED program review report for Gibbs College (Livingston, NJ (school closed)) and a final determination letter for Katharine Gibbs School (New York, NY (school closed)) are currently pending. The program review report and/or final determination letter will, generally, cover a school's main campus and any branch campuses. We are committed to resolving all issues identified in connection with these program reviews to ED's satisfaction and ensuring that our schools operate in compliance with all ED regulations.

Our schools and universities are also subject to periodic audits by various regulatory bodies, including the U.S. Department of Education's Office of Inspector General (OIG). The OIG audit services division commenced a compliance audit of CTU in June 2010, covering the period July 1, 2009 to June 30, 2010, to determine whether CTU has policies and procedures to ensure that CTU administers Title IV and other federal program funds in accordance with applicable federal law and regulation. The OIG conducted an exit conference

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(In thousands, except per share amounts)**

with CTU management on June 29, 2011 and at that time indicated that CTU should expect to receive a draft report in August or September 2011 setting forth the OIG's findings. As of the date of filing this Quarterly Report on Form 10-Q, CTU has not received a draft report from the OIG. Upon receipt of this draft report, CTU will have 30 days to provide a written response to the OIG, after which time the OIG report, along with CTU's response, will be forwarded to ED's Office of Federal Student Aid which makes an independent assessment of what further action, if any, is warranted.

In August 2011, the U.S. Department of Veterans Affairs (VA), through its Denver Regional Office (VA Regional Office), conducted a compliance survey at the Colorado Springs campus of Colorado Technical University (CTU). While the VA Regional Office has not yet issued a report respecting its findings, at an exit conference held on August 9, 2011, the VA Regional Office informed CTU that they had identified certain students for whom it believed CTU had incorrectly certified the monthly housing allowance (MHA) provided pursuant to the Post-9/11 Veterans Educational Assistance Act (Post-9/11 GI Bill). While CTU believes the position of the VA Regional Office is based on a difference in interpretation of applicable provisions of law, CTU is working with the VA to ensure that students entitled to benefits under the Post-9/11 GI Bill will not be adversely impacted or held responsible for any adjustments that are made respecting the MHA. Based on information currently available to us, we estimate potential reimbursements of approximately \$5.0 million. Accordingly, we have accrued \$5.0 million as an estimate for the reasonably possible settlement of this matter.

While we believe that our schools operate in substantial compliance with applicable statutes and regulations, we cannot predict the outcome of these matters, and any unfavorable outcomes could have a material adverse effect on our business, results of operations, cash flows and financial position.

**9. INCOME TAXES**

The determination of the annual effective tax is based upon a number of significant estimates and judgments, including the estimated annual pretax income in each tax jurisdiction in which we operate and the ongoing development of tax planning strategies during the year. In addition, our provision for income taxes can be impacted by changes in tax rates or laws, the finalization of tax audits and reviews, as well as other factors that cannot be predicted with certainty. As such, there can be significant volatility in interim tax provisions.

The following is a summary of our income tax provision and effective tax rate for continuing operations:

	<b>For the Quarters Ended September 30,</b>		<b>For the Years to Date Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
	<b>(Dollars in thousands)</b>			
Pretax income	\$ 15,983	\$ 40,431	\$ 214,417	\$ 225,818
Provision for income taxes	\$ 4,708	\$ 12,567	\$ 73,797	\$ 74,538
Effective tax rate	29.5%	31.1%	34.4%	33.0%

The decrease in our effective tax rate for the quarter ended September 30, 2011 as compared to the prior year quarter was primarily due to a correction of an error from the prior quarter relating to the tax treatment of certain intangible assets; and earnings mix changes, including a change in the geographical composition of our taxable income, since a higher percentage of our income from continuing operations resulted from certain operations in Europe which operate on a not-for-profit basis.



**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

The increase in our effective tax rate for the year to date ended September 30, 2011 as compared to the prior year to date was primarily due to the prior year including a \$4.2 million tax benefit resulting from credits associated with curriculum development that reduced our effective tax rate by 1.9% for the year to date ended September 30, 2010. The current year to date effective tax rate includes \$1.6 million in favorable tax adjustments related to the correction of an error in previously filed U.S. income tax returns associated with the treatment of foreign interest income which reduced our effective tax rate by 0.7% for the year to date ended September 30, 2011.

We estimate that it is reasonably possible that the liability for unrecognized tax benefits for a variety of uncertain tax positions will decrease by up to \$5.3 million in the next twelve months as a result of the completion of various tax audits currently in process and the expiration of the statute of limitations in several jurisdictions. Based upon a change in circumstances for one of our uncertain tax positions, \$10.1 million of our gross unrecognized tax benefits was reclassified to other non-current liabilities on our September 30, 2011 unaudited consolidated balance sheet. The income tax rate for the quarter and year to date ended September 30, 2011 does not take into account the possible reduction of the liability for unrecognized tax benefits. The impact of a reduction to the liability will be treated as a discrete item in the period the reduction occurs. We recognize interest and penalties related to unrecognized tax benefits in tax expense. As of September 30, 2011, we had accrued \$4.3 million as an estimate for reasonably possible interest and accrued penalties.

Our tax returns are routinely examined by federal, state and foreign tax authorities and these audits are at various stages of completion at any given time. The Internal Revenue Service completed its examination of our U.S. income tax returns through our tax year ended December 31, 2007.

**10. STOCK REPURCHASE PROGRAM**

During the quarter ended September 30, 2011, we repurchased 0.3 million shares of our common stock for approximately \$7.2 million at an average price of \$21.87 per share. Year to date through September 30, 2011, we repurchased 6.2 million shares of our common stock for approximately \$137.0 million at an average price of \$21.94 per share. As of September 30, 2011, approximately \$153.3 million was available under our authorized stock repurchase program to repurchase outstanding shares of our common stock. Stock repurchases under this program may be made on the open market or in privately negotiated transactions from time to time, depending on various factors, including market conditions and corporate and regulatory requirements. The stock repurchase program does not have an expiration date and may be suspended or discontinued at any time. The repurchase of shares of our common stock reduces the amount of cash available to pay cash dividends to our stockholders. We have never paid cash dividends on our common stock.

**11. SHARE-BASED COMPENSATION**

**Overview of Share-Based Compensation Plans**

The Career Education Corporation 2008 Incentive Compensation Plan (the "2008 Plan") authorizes awards of stock options, stock appreciation rights, restricted stock, restricted stock units, deferred stock, performance units, annual incentive awards, and substitute awards. Any shares of our common stock that are subject to awards of stock options or stock appreciation rights payable in shares will be counted as 1.0 share for each share granted for purposes of the aggregate share limit and any shares of our common stock that are subject to any other form of award will be counted as 1.67 shares for each share granted for purposes of the aggregate share limit. As of September 30, 2011, there were approximately 4.5 million shares of common stock available for future share-based awards under the 2008 Plan.

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(In thousands, except per share amounts)**

As of September 30, 2011, we estimate that compensation expense of \$23.2 million will be recognized over the next four years for all unvested share-based awards that have been granted to participants, including both stock options and shares of restricted stock. We expect to satisfy the exercise of stock options and future distribution of shares of restricted stock by issuing new shares of common stock or by using treasury shares.

*Stock Options.* The exercise price of stock options granted under each of the plans is equal to the fair market value of our common stock on the date of grant. Employee stock options generally become exercisable 25% per year over a four-year service period beginning on the date of grant and expire ten years from the date of grant, unless an earlier expiration date is set at the time of the grant. Non-employee directors' stock options expire ten years from the date of grant and generally become exercisable as follows: one-third on the grant date, one-third on the first anniversary of the grant date, and one-third on the second anniversary of the grant date, or, one-fourth on the grant date and one-fourth for each of the first through third anniversaries of the grant date. Both employee stock options and non-employee director stock options are subject to possible earlier vesting and termination in certain circumstances. Generally, if a plan participant terminates his or her employment for any reason other than by death or disability during the vesting period, he or she forfeits the right to unvested stock option awards. Since the inception of the plans, grants of stock options have only been subject to the service conditions discussed previously. No stock option grants have included performance or market conditions or other factors that affect stock option vesting.

Stock option activity during the year to date ended September 30, 2011, under all of our plans was as follows:

	<b>Options (Options in thousands)</b>	<b>Weighted Average Exercise Price</b>
Outstanding as of December 31, 2010	3,575	\$ 28.29
Granted	566	21.87
Exercised	(142)	14.60
Forfeited	(106)	23.96
Cancelled	(141)	36.96
Outstanding as of September 30, 2011	3,752	\$ 27.64
Exercisable as of September 30, 2011	2,701	\$ 29.05

*Restricted Stock.* Shares of restricted stock generally become fully vested either three years after the date of grant or 25% per year over a four-year service period beginning on the date of grant. Generally, if a plan participant terminates his or her employment for any reason other than by death or disability during the vesting period, he or she forfeits the right to the unvested shares of restricted stock. The vesting of shares of restricted stock is subject to possible acceleration in certain circumstances. Certain of the shares of restricted stock that we have granted to plan participants are subject to performance conditions that, even if the requisite service period is met, may reduce the number of shares of restricted stock that vest at the end of the requisite service period or result in all shares being forfeited. These awards are referred to as performance-based restricted stock.

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(In thousands, except per share amounts)**

The following table summarizes information with respect to all outstanding shares of restricted stock under our plans during the year to date ended September 30, 2011:

	Shares (Shares in thousands)	Weighted Average Grant-Date Fair Value Per Share
Outstanding as of December 31, 2010	2,189	\$ 23.17
Granted	1,259	21.91
Vested	(730)	14.66
Forfeited	(306)	26.05
Outstanding as of September 30, 2011	2,412	\$ 24.73

**12. WEIGHTED AVERAGE COMMON SHARES**

The weighted average numbers of common shares used to compute basic and diluted net income per share for the quarters and years to date ended September 30, 2011 and 2010 were as follows:

	For the Quarters Ended September 30,		For the Years to Date Ended September 30,	
	2011	2010	2011	2010
	(Shares in thousands)			
Basic common shares outstanding	73,582	78,919	74,858	80,206
Common stock equivalents	476	900	660	989
Diluted common shares outstanding	74,058	79,819	75,518	81,195

Excluded from our computations of diluted earnings per share were certain options to purchase shares of our common stock. These shares were excluded because the options' exercise prices were greater than the average market price of our common stock during the periods, and, therefore, the effect would have been anti-dilutive. The shares that would have had an anti-dilutive effect on our diluted net income per share for the quarters and years to date ended September 30, 2011 and 2010 were as follows:

	For the Quarters Ended September 30,		For the Years to Date Ended September 30,	
	2011	2010	2011	2010
	(Shares in thousands)			
Options that would have had an anti-dilutive effect	3,496	2,891	3,023	2,379

In addition to the common stock issued upon the exercise of employee stock options and the granting of restricted stock awards, we issued less than 0.1 million shares for the quarters ended September 30, 2011 and 2010, and less than 0.2 million shares for the years to date ended

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September 30, 2011 and 2010, upon the purchase of common stock pursuant to our employee stock purchase plan.

### **13. SEGMENT REPORTING**

We analyze performance and make decisions based on the allocation of resources, and as a result, in accordance with FASB ASC Topic 280 *Segment Reporting*, we determined that the following reporting

**Table of Contents**

**CAREER EDUCATION CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(In thousands, except per share amounts)**

segments would be reported as of January 1, 2011: CTU, AIU, Health Education, Culinary Arts, Art & Design and International. This change in reporting segments was a result of changes in the organizational structure. This resulted in no change to our previously reported Health Education, Culinary Arts and International segments. Our previously reported University segment has been divided into three components: CTU, AIU and Art & Design. As a result of the organizational restructure, we now have six reporting segments. All prior period results have been recast to reflect our reporting segments as of September 30, 2011. The reporting segments are described below.

**CTU** includes our Colorado Technical University schools. These schools collectively offer academic programs in the career-oriented disciplines of business studies, information systems and technologies, criminal justice, computer science and engineering, and health sciences in an online, classroom or laboratory setting.

**AIU** includes our American InterContinental University schools. These schools collectively offer academic programs in the career-oriented disciplines of business studies, information technologies, criminal justice and design in an online, classroom or laboratory setting.

**Health Education** includes our Sanford-Brown schools, along with Brown College, Briarcliffe College and Missouri College. These schools collectively offer academic programs in the career-oriented disciplines of health education, complemented by certain programs in business studies and information technology in a classroom, laboratory or online setting.

**Culinary Arts** includes our LCB schools that collectively offer culinary arts programs in the career-oriented disciplines of culinary arts, baking and pastry arts, and hotel and restaurant management in a classroom, kitchen or online setting.

**Art & Design** includes IADT, Harrington College of Design, Collins College and Brooks Institute schools. These schools offer academic programs primarily in the career-oriented disciplines of fashion design, game design, graphic design, interior design, film and video production, photography and visual communications in a classroom, laboratory or online setting.

**International** includes our INSEEC schools, IUM, and Istituto Marangoni schools located in France, Italy, the United Kingdom and Monaco, which collectively offer academic programs in the career-oriented disciplines of business studies, health education, fashion and design, visual communications and technologies and luxury goods and services in a classroom or laboratory setting.

We evaluate segment performance based on operating income. Adjustments to reconcile segment results to consolidated results are included under the caption Corporate and Other, which primarily includes unallocated corporate activity and eliminations.

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(In thousands, except per share amounts)**

Summary financial information by reporting segment is as follows:

	<b>Revenue</b>		<b>Operating Income (Loss)</b>	
	<b>For the Quarters</b>		<b>For the Quarters</b>	
	<b>Ended September 30,</b>		<b>Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
	<b>(Dollars in thousands)</b>			
CTU <sup>(1)</sup>	\$ 100,477	\$ 116,311	\$ 16,755	\$ 32,414
AIU <sup>(2)</sup>	85,787	113,119	12,430	23,252
Health Education	102,195	110,421	(3,632)	12,820
Culinary Arts <sup>(3)</sup>	73,686	108,305	3,800	(23,867)
Art & Design	49,686	61,082	2,557	9,158
International	19,567	15,061	(7,151)	(6,740)
Corporate and Other	(84)	(157)	(8,965)	(7,530)
Total	\$ 431,314	\$ 524,142	\$ 15,794	\$ 39,507

	<b>Revenue</b>		<b>Operating Income (Loss)</b>	
	<b>For the Years to Date</b>		<b>For the Years to Date</b>	
	<b>Ended September 30,</b>		<b>Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
CTU <sup>(1)</sup>	\$ 330,603	\$ 342,079	\$ 87,016	\$ 94,278
AIU <sup>(2)</sup>	288,092	349,934	66,384	96,054
Health Education	328,329	322,256	11,379	35,434
Culinary Arts <sup>(3)</sup>	248,718	293,881	30,741	(3,267)
Art & Design	170,962	186,270	20,627	22,663
International	105,509	87,378	12,371	9,689
Corporate and Other <sup>(4)</sup>	(345)	(491)	(16,809)	(29,146)
Total	\$ 1,471,868	\$ 1,581,307	\$ 211,709	\$ 225,705

	<b>Total Assets as of <sup>(5)</sup></b>	
	<b>September 30,</b>	<b>December 31,</b>
	<b>2011</b>	<b>2010</b>
	<b>(Dollars in thousands)</b>	
CTU <sup>(6)</sup>	\$ 74,992	\$ 52,566
AIU <sup>(6)</sup>	78,524	112,159
Health Education	251,770	283,558
Culinary Arts	324,051	339,848
Art & Design	80,170	91,514
International	281,105	269,723

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Corporate and Other	418,012	396,714
Discontinued Operations	23,712	25,797
<b>Total</b>	<b>\$ 1,532,336</b>	<b>\$ 1,571,879</b>

- (1) During the third quarter 2011, CTU recorded an accrual of \$5.0 million within administrative expense for an estimate for potential reimbursements of government funds.
- (2) During the third quarter 2010, AIU recorded \$7.0 million of legal expense related to the settlements of legal matters.

**Table of Contents****CAREER EDUCATION CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(In thousands, except per share amounts)**

- (3) During the third quarter 2010, Culinary Arts recorded a \$40.0 million charge related to the settlement of a legal matter. For the first and third quarters 2010, Culinary Arts recorded \$3.2 million and \$7.3 million, respectively, of additional bad debt expense for increases in reserve rates related to our extended payment plan programs.
- (4) Year to date September 30, 2011 includes a \$7.0 million insurance recovery related to previously settled legal matters. The prior year to date included a \$2.4 million lease termination charge related to our former corporate headquarters and a \$4.1 million charge for an increase in the allowance for doubtful accounts related to our previously terminated recourse loan program.
- (5) Total assets do not include the following intercompany activity: receivable or payable activity between schools and corporate and investments in subsidiaries.
- (6) During the first quarter of 2011 in conjunction with the segment reorganization, \$27.9 million of the goodwill balance attributable to the former University reporting unit was reclassified from AIU to CTU, in accordance with FASB ASC Topic 350 *Intangibles Goodwill and Other*.

**14. TOTAL COMPREHENSIVE (LOSS) INCOME**

Total comprehensive (loss) income is composed of the change in cumulative translation adjustments and unrealized gains and losses on available-for-sale investments net of the effects of income taxes. The following table presents the components of comprehensive (loss) income for the periods presented:

	<b>For the Quarters Ended September 30,</b>		<b>For the Years to Date Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
	<b>(Dollars in thousands)</b>			
Net income	\$ 10,634	\$ 26,131	\$ 139,022	\$ 145,671
Other comprehensive (loss) income:				
Foreign currency translation adjustments	(11,761)	13,004	(269)	(6,133)
Unrealized (losses) gains on investments, net of tax	(6)	86	40	81
Total comprehensive (loss) income	\$ (1,133)	\$ 39,221	\$ 138,793	\$ 139,619

**15. SUBSEQUENT EVENTS**

In the fourth quarter 2011, a number of leadership positions within the Company were vacated. As previously announced, effective October 31, 2011 Gary E. McCullough resigned as President, Chief Executive Officer and Board member. The Board has appointed Steven H. Lesnik, as President and Chief Executive Officer, in addition to his current role as Chairman of the Board of Directors. In addition, during the fourth quarter Brian R. Williams, Senior Vice President of Culinary Arts and Thomas G. Budlong, Senior Vice President of International and Chief Administrative Officer left the Company for personal reasons. Thomas A. McNamara, Senior Vice President of Art & Design left the Company to pursue another professional opportunity. The International business unit is now led by Michael J. Graham, Executive Vice President and Chief Financial Officer. The Culinary Arts and Art & Design teams will report to Mr. Lesnik while the Company continues its search for new leadership. The Company estimates that additional expense of approximately \$6.0 million will be reflected within the fourth quarter 2011 results of operations related to the separation agreements for Mr. McCullough and Mr. Budlong. As of the date of this filing, Mr. McCullough's separation agreement has not been finalized. The estimate provided is based upon the employment agreement in place at the time of his resignation.



## **Table of Contents**

### **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*The discussion below contains forward-looking statements, as defined in Section 21E of the Securities Exchange Act of 1934, as amended, that reflect our current expectations regarding our future growth, results of operations, cash flows, performance, business prospects, and opportunities, as well as assumptions made by, and information currently available to, our management. We have tried to identify forward-looking statements by using words such as anticipate, believe, plan, expect, intend, project, will, potential and similar expressions, but these words are not the exclusive means of identifying forward-looking statements. These statements are based on information currently available to us and are subject to various risks, uncertainties, and other factors, including, but not limited to, those matters discussed in Part II, Item 1A Risk Factors in this Quarterly Report on Form 10-Q, that could cause our actual growth, results of operations, financial condition, cash flows, performance, business prospects and opportunities to differ materially from those expressed in, or implied by, these statements. Except as expressly required by the federal securities laws, we undertake no obligation to update such factors or to publicly announce the results of any of the forward-looking statements contained herein to reflect future events, developments, or changed circumstances, or for any other reason.*

#### **Overview**

We are an industry leader whose institutions are recognized globally. Those institutions include, among others, American InterContinental University ( AIU ); Brooks Institute; Colorado Technical University ( CTU ); Harrington College of Design; INSEEC Group ( INSEEC ) Schools; International University of Monaco ( IUM ); International Academy of Design & Technology ( IADT ); Istituto Marangoni; Le Cordon Bleu North America ( LCB ); and Sanford-Brown Institutes and Colleges. Through our schools, we are committed to providing high-quality education, enabling students to graduate and pursue rewarding career opportunities.

We analyze performance and make decisions based on the allocation of resources, and as a result, in accordance with Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) Topic 280 *Segment Reporting*, we determined that the following reporting segments would be reported as of January 1, 2011: CTU, AIU, Health Education, Culinary Arts, Art & Design and International. This change in reporting segments was a result of changes in the organizational structure. This resulted in no change to our previously reported Health Education, Culinary Arts and International segments. Our previously reported University segment has been divided into three components: CTU, AIU and Art & Design.

The following Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) should be read in conjunction with our unaudited consolidated financial statements and the notes thereto appearing elsewhere in this Quarterly Report on Form 10-Q. The MD&A is intended to help investors understand the results of operations, financial condition and present business environment. The MD&A is organized as follows:

2011 Third Quarter Overview

Consolidated Results of Operations

Segment Results of Operations

Summary of Significant Accounting Policies and Estimates

Liquidity, Financial Position and Capital Resources

#### **2011 THIRD QUARTER OVERVIEW**

The third quarter presented challenges for both Career Education Corporation ( CEC ) and the industry in which we operate. Our industry experienced reduced new student interest due to economic conditions, negative



## **Table of Contents**

publicity regarding the industry, extended student decision-making timelines and new regulatory impacts. These factors negatively impacted our operating results for both the three and nine months ended September 30, 2011.

On a consolidated basis, revenue decreased \$92.8 million, or 17.7%, from the prior year quarter. The aforementioned decline in new student interest across the industry drove the decrease in revenue, as new student starts decreased in all of our domestic segments as compared to the prior year quarter. Student population decreased in all of our domestic segments as well, with the overall decrease of 12% mainly driven by decreases within CTU, AIU and Health Education. Additionally, lower levels of revenue-per-student contributed to the decrease in revenue as compared to the prior year quarter, primarily within AIU and Culinary Arts. The overall decrease in operating expenses attributable primarily to cost reduction efforts, the effective use of our shared services organization and improved bad debt trends due to actions initiated by the Company in the past twelve months, was more than offset by the overall decline in revenue, resulting in a decrease in operating income of \$23.7 million, or 60.0%, as compared to the prior year quarter.

As we face the challenges that the Company and the industry have encountered, we remain dedicated to a culture of student commitment, compliance and quality. In the third quarter, we focused on several initiatives to better align our operations with our long-term goals of achieving high-quality student outcomes and optimizing operational efficiencies, while at the same time ensuring that our operations comply with the new program integrity rules including gainful employment.

We rolled out our new Culinary Arts business model.

We negotiated and established new contracts and new ways of working with our lead aggregator partners.

We rolled out new entrance requirements for certain of our programs, including implementing our Student Orientation and Academic Readiness ( SOAR ) program and expanding pre-enrollment testing within Culinary Arts and Art & Design.

We began to roll out additional changes within Art & Design that we believe will improve the competitive positioning of the business as well as position certain of our programs to achieve compliance with the recent gainful employment rules. These changes include: tuition changes to better align our pricing structure across our institutions and the implementation of a full-time traditional term structure that will result in students gaining their degree in four academic years versus five years.

We joined a group of institutions, to further demonstrate our desire for transparency and fairness in our dealings with students, that agreed to a new set of voluntary standards. In September 2011, as one of the founding members, we signed the new Standards of Responsible Conduct and Transparency which will ensure that prospective students have access to comprehensive information about program costs and student outcomes so they can make better informed decisions. The standards address five key pillars, which include enrollment, disclosure, financial aid, student readiness and career and job services assistance, and its most noteworthy provision is the ability for a student to either participate in an orientation program and/or withdraw from a program in the first 21 days (or equivalent), or both, without incurring costs other than nominal fees for application and materials/supplies.

In the fourth quarter 2011, a number of leadership positions within the Company were vacated. As previously announced, effective October 31, 2011 Gary E. McCullough resigned as President, Chief Executive Officer and Board member. The Board has appointed Steven H. Lesnik, as President and Chief Executive Officer in addition to his current role as Chairman of the Board of Directors. In addition, during the fourth quarter Brian R. Williams, Senior Vice President of Culinary Arts and Thomas G. Budlong, Senior Vice President of International and Chief Administrative Officer left the Company for personal reasons. Thomas A. McNamara, Senior Vice President of Art & Design left the Company to pursue another professional opportunity. The International business unit is now led by Michael J. Graham, Executive Vice President and Chief Financial Officer. The Culinary Arts and Art & Design teams will report to Mr. Lesnik while the Company continues its

## **Table of Contents**

search for new leadership. The Company estimates that additional expense of approximately \$6.0 million will be reflected within the fourth quarter 2011 results of operations related to the separation agreements for Mr. McCullough and Mr. Budlong.

As we move through this transition while also operating in a difficult economic environment, we expect similar trends for new student starts to continue in the fourth quarter of 2011. As students complete their student life cycle over several periods, we would also expect the current decline in new student starts to further impact student populations as well as operating margins. We have commenced in the fourth quarter, consistent with previous years, our annual impairment assessment of indefinite-lived intangible assets. Our estimates of fair value are based on projected future results and expected cash flows for each of our reporting units. We expect that these projections may be lower than the previous year, driven by reduced new student interest due to economic conditions, negative publicity regarding the industry, extended student decision-making timelines and new regulatory impacts.

As we face uncertainty presented by the current industry environment, as well as increased competition for prospective students, we believe striving for educational excellence, providing students with the most transparent and comprehensive information and optimizing our operational efficiencies allow us to align our actions with our core mission of remaining focused on the best outcomes for our students in all that we do.

Since June 2011, we have been working with the U.S. Department of Education ( ED ), Accrediting Council for Independent Colleges and Schools ( ACICS ) and numerous state regulators on a project to consolidate as many as 19 separate institutions or Office of Postsecondary Education Identifiers ( OPEIDs ) into a single institution or OPEID that would include up to 68 separate campuses. This consolidation would further simplify and centralize our reporting and compliance efforts. The consolidation will have several significant operational benefits, including a unified accreditation schedule, a single Title IV compliance audit and simplified reporting obligations for these campuses. However, the consolidation will also cause us to place an even greater emphasis on our Title IV compliance with so many of our campuses being evaluated as a single institution. As noted in our Risk Factors, the consolidation itself has risks, and also the \$2,000 increase in the annual unsubsidized Stafford loans available for undergraduate students and other factors are and will continue to put significant upward pressure on our institutions 90-10 rates. This consolidation will not alleviate the risks we face in continuing to comply with the 90-10 Rule.

In addition, as previously disclosed, our Board of Directors directed outside independent legal counsel, Dewey & LeBoeuf ( Dewey ), to conduct an investigation into the determination of placement rates at our Health Education segment schools and also directed counsel to review placement rate determination practices at all of our domestic schools. Dewey has substantially completed its investigation of the placement rate determination practices at our Health Education segment schools, as well as its review of the placement rate determination practices at our Art & Design segment schools.

Dewey's investigation, which involved the review of records, statistical sampling, and verification calls with former students, confirmed the existence of improper placement determination practices at certain of our Health Education segment schools, and, for our Health Education and Art & Design segment schools, Dewey identified certain placements that lacked sufficient supporting documentation or otherwise did not meet applicable placement guidelines established by the Company. Dewey's review of the placement rate determination practices of our other domestic campuses, including our AIU, CTU and Culinary Arts schools, is ongoing.

As described in Note 8 Commitments and Contingencies Internal Investigation of Placement Rate Determination Practices, our Health Education and Art & Design segment schools recently reported 2010-2011 placement rates to their accreditor, ACICS, taking into account Dewey's findings. Based on these reported rates, 13 of our 49 ACICS-accredited Health Education and Art & Design segment schools met ACICS' 65% minimum placement rate standard for the 2010-2011 reporting period. ACICS could determine that additional schools do not meet its minimum placement rate standard. Any adverse action taken by ACICS with respect to this reporting could have an adverse impact on our future financial results.

**Table of Contents**

At the direction of the Board of Directors, in the third quarter we commenced corrective action and implemented enhanced controls and procedures with respect to the determination of placement rates by our Health Education and Art & Design segment schools. As part of this effort, we have adopted new career services policies and procedures and trained all of the career services employees in our Health Education and Art & Design segment schools on those new policies and procedures. In addition, we are planning to cap enrollments on or teach out programs for which employment opportunities may not be readily available. All of these steps are being done to ensure that our students and graduates have ample support as they pursue job opportunities, recognizing the challenging economic environment under which our students are entering the job market.

**CONSOLIDATED RESULTS OF OPERATIONS**

The summary of selected financial data table below should be referenced in connection with a review of the following discussion of our results of operations for the quarters ended September 30, 2011 and 2010.

	2011	For the Quarters Ended September 30, % of Total Revenue	2010 (Dollars in thousands)	% of Total Revenue	% Change 2011 vs. 2010
<b>TOTAL REVENUE</b>	<b>\$ 431,314</b>		<b>\$ 524,142</b>		<b>-17.7%</b>
<b>OPERATING EXPENSES</b>					
Educational services and facilities	155,597	36.1%	158,112	30.2%	-1.6%
General and administrative:					
Advertising	74,156	17.2%	77,456	14.8%	-4.3%
Admissions	45,946	10.7%	53,126	10.1%	-13.5%
Administrative	103,297	23.9%	145,866	27.8%	-29.2%
Bad debt	14,078	3.3%	31,938	6.1%	-55.9%
Total general and administrative expense	237,477	55.1%	308,386	58.8%	-23.0%
Depreciation and amortization	22,446	5.2%	17,783	3.4%	26.2%
Goodwill and asset impairment		0.0%	354	0.1%	-100.0%
<b>OPERATING INCOME</b>	<b>15,794</b>	<b>3.7%</b>	<b>39,507</b>	<b>7.5%</b>	<b>-60.0%</b>
<b>PRETAX INCOME</b>	<b>15,983</b>	<b>3.7%</b>	<b>40,431</b>	<b>7.7%</b>	<b>-60.5%</b>
<b>PROVISION FOR INCOME TAXES</b>	<b>4,708</b>	<b>1.1%</b>	<b>12,567</b>	<b>2.4%</b>	<b>-62.5%</b>
<i>Effective tax rate</i>	<i>29.5%</i>		<i>31.1%</i>		
<b>INCOME FROM CONTINUING OPERATIONS</b>	<b>\$ 11,275</b>	<b>2.6%</b>	<b>\$ 27,864</b>	<b>5.3%</b>	<b>-59.5%</b>
<b>LOSS FROM DISCONTINUED OPERATIONS, net of tax</b>	<b>(641)</b>	<b>-0.1%</b>	<b>(1,733)</b>	<b>-0.3%</b>	<b>-63.0%</b>
<b>NET INCOME</b>	<b>\$ 10,634</b>	<b>2.5%</b>	<b>\$ 26,131</b>	<b>5.0%</b>	<b>-59.3%</b>

Educational services and facilities expense includes costs directly attributable to the educational activity of our schools, including, among other things, (1) salaries and benefits of faculty, academic administrators, and student support personnel and (2) costs of educational supplies and facilities, including rents on school leases, certain costs of establishing and maintaining computer laboratories, costs of student housing, and owned and leased facility costs. Also included in educational services and facilities expense are costs of other goods and services provided by our schools, including, among other things, costs of textbooks, laptop computers, dormitory services, restaurant services, contract training and cafeteria services.

General and administrative expense includes salaries and benefits of personnel in corporate and school administration, marketing, admissions, financial aid, accounting, human resources, legal and compliance. Costs of promotion and development, advertising and production of marketing materials, occupancy of the corporate offices and bad debt expense are also included in this expense category.



**Table of Contents****Quarter Ended September 30, 2011 as Compared to Quarter Ended September 30, 2010****Revenue**

Total revenue decreased from the prior year quarter driven by an overall decline in new student interest, lengthening of the student decision-making process, negative publicity within the industry as well as a decline in advertising spend. Declines in revenue from the prior year quarter were reported in all domestic segments of our business. Additionally, AIU and Culinary Arts experienced lower revenue-per-student as compared to the prior year quarter primarily due to lower credit loads and changes in curriculum structure.

**Educational Services and Facilities Expense**

Educational services and facilities expense increased as a percentage of revenue as compared to the prior year quarter resulting from an increase in academics and occupancy expenses as a percentage of revenue. This increase as a percentage of revenue is primarily a result of the fixed nature of certain facilities costs as well as our continued commitment towards investment in student-related functions, which was partially offset with reductions in variable costs.

**General and Administrative Expense**

General and administrative expense decreased as compared to the prior year quarter mainly due to the prior year quarter including \$47.3 million of charges related to settlements of legal matters primarily within Culinary Arts and AIU. The prior year quarter also included higher compensation expense related to performance-based incentive programs and higher bad debt expense. The current year quarter included \$11.4 million of legal costs related to various regulatory matters.

Bad debt expense incurred by each of our reportable segments during the quarters ended September 30, 2011 and 2010 was as follows:

	For the Quarters Ended September 30,			
	2011	As a % of Segment Revenue	2010	As a % of Segment Revenue
	(Dollars in thousands)			
<b>Bad debt expense by segment:</b>				
CTU	\$ 2,874	2.9%	\$ 3,235	2.8%
AIU	1,562	1.8%	3,034	2.7%
Health Education	3,403	3.3%	3,375	3.1%
Culinary Arts	4,993	6.8%	19,028	17.6%
Art & Design	1,169	2.4%	3,164	5.2%
International	158	0.8%	(75)	-0.5%
Corporate and Other	(81)	N/A	177	N/A
<b>Total bad debt expense</b>	<b>\$ 14,078</b>	<b>3.3%</b>	<b>\$ 31,938</b>	<b>6.1%</b>

Bad debt expense decreased by \$17.9 million as compared to the prior year quarter primarily due to the discontinuation of our extended payment plan programs which have historically experienced higher collectability risk. The prior year quarter included additional bad debt expense of \$8.3 million related to these programs as a result of an increase in the reserve rates, of which approximately \$7.3 million was recorded within Culinary Arts.

Admissions expense declined as compared to the prior year quarter resulting from the decline in volume of new student interest inquiries. Advertising expense also decreased as compared to the prior year quarter as we continue to focus our advertising spend on higher quality inquiries as new student interest declines. We will continue to focus our advertising spend on those media channels which provide higher quality inquiries and will align our admissions staff appropriately.

**Table of Contents*****Depreciation and Amortization Expense***

Depreciation expense increased as compared to the prior year quarter primarily related to the move to our new campus support center which was completed in the fourth quarter 2010. In addition, amortization expense increased as compared to the prior year quarter due to the decision to consolidate many of our institutions under one institution for purposes of Title IV Funding. This decision resulted in a classification change for certain accreditation rights intangible assets from indefinite-lived to definite-lived. This change occurred in the second quarter 2011 and results in amortization expense for these rights being recorded through December 2011.

***Operating Income***

Operating income decreased as compared to the prior year quarter, as the overall decrease in operating expenses was more than offset by the overall decline in revenue driven in part by lower revenue-per-student within certain segments. The decrease of 380 basis points in operating margin as compared to the prior year quarter was primarily a result of fixed costs within the business segments remaining relatively stable, which more than offset the reductions in variable costs made as a result of the decline in revenue.

***Provision for Income Taxes***

The decrease in our effective tax rate for the quarter ended September 30, 2011 as compared to the prior year quarter was primarily due to a correction of an error from the prior quarter relating to the tax treatment of certain intangible assets, and earnings mix changes, including a change in the geographical composition of our taxable income, since a higher percentage of our income from continuing operations resulted from certain operations in Europe which operate on a not-for-profit basis.

**Year to Date Ended September 30, 2011 as Compared to Year to Date Ended September 30, 2010**

	For the Years to Date Ended September 30,				% Change 2011 vs. 2010
	2011	% of Total Revenue	2010	% of Total Revenue	
	(Dollars in thousands)				
<b>TOTAL REVENUE</b>	<b>\$ 1,471,868</b>		<b>\$ 1,581,307</b>		<b>-6.9%</b>
<b>OPERATING EXPENSES</b>					
Educational services and facilities	486,027	33.0%	474,192	30.0%	2.5%
General and administrative:					
Advertising	218,688	14.9%	228,158	14.4%	-4.2%
Admissions	146,970	10.0%	165,270	10.5%	-11.1%
Administrative	301,553	20.5%	358,148	22.6%	-15.8%
Bad debt	40,926	2.8%	77,870	4.9%	-47.4%
Total general and administrative expense	708,137	48.1%	829,446	52.5%	-14.6%
Depreciation and amortization	63,319	4.3%	51,610	3.3%	22.7%
Goodwill and asset impairment	2,676	0.2%	354	0.0%	655.9%
<b>OPERATING INCOME</b>	<b>211,709</b>	<b>14.4%</b>	<b>225,705</b>	<b>14.3%</b>	<b>-6.2%</b>
<b>PRETAX INCOME</b>	<b>214,417</b>	<b>14.6%</b>	<b>225,818</b>	<b>14.3%</b>	<b>-5.0%</b>
<b>PROVISION FOR INCOME TAXES</b>	<b>73,797</b>	<b>5.0%</b>	<b>74,538</b>	<b>4.7%</b>	<b>-1.0%</b>
<i>Effective tax rate</i>	<i>34.4%</i>		<i>33.0%</i>		
<b>INCOME FROM CONTINUING OPERATIONS</b>	<b>\$ 140,620</b>	<b>9.6%</b>	<b>\$ 151,280</b>	<b>9.6%</b>	<b>-7.0%</b>
<b>LOSS FROM DISCONTINUED OPERATIONS, net of tax</b>	<b>(1,598)</b>	<b>-0.1%</b>	<b>(5,609)</b>	<b>-0.4%</b>	<b>-71.5%</b>
<b>NET INCOME</b>	<b>\$ 139,022</b>	<b>9.4%</b>	<b>\$ 145,671</b>	<b>9.2%</b>	<b>-4.6%</b>





**Table of Contents****Revenue**

Total revenue decreased from the prior year to date mainly driven by decreases in revenue reported by AIU and Culinary Arts. New student interest declined across all of our domestic institutions resulting in a new student starts decline of 17% as compared to the prior year to date. Additionally, AIU and Culinary Arts continued to experience lower revenue-per-student as compared to the prior year to date due to deceleration in the AIU student's pace of study and a change in mix of Culinary Arts students as more students enter certificate programs over the associate program, which is shorter in length.

**Educational Services and Facilities Expense**

Educational services and facilities expense increased mainly as a result of an increase in academics expense, as Health Education invested in the addition and support of academic functions to support the addition of campuses. Additionally, International experienced increased academics expense as a result of the increase in student population and continued investments associated with higher levels of accreditation.

**General and Administrative Expense**

The decline in total general and administrative expense as compared to the prior year to date was driven by reduced administrative and bad debt expenses, lower levels of new student interest, which resulted in a reduction in admissions personnel and related costs, and an adjustment in the media channels utilized to market our institutions.

Administrative expense decreased as compared to the prior year to date, as the prior year to date included \$47.3 million of charges related to the settlements of legal matters, as well as higher compensation expense related to performance-based incentive programs. The current year to date included \$11.4 million of legal costs recorded in the third quarter related to various regulatory matters, partially offset with a \$7.0 million insurance recovery received in the first quarter related to previously settled legal matters.

Bad debt expense incurred by each of our reportable segments during the years to date ended September 30, 2011 and 2010 was as follows:

	For the Years to Date Ended September 30,			
	2011	As a % of Segment Revenue	2010	As a % of Segment Revenue
	(Dollars in thousands)			
<b>Bad debt expense by segment:</b>				
CTU	\$ 7,241	2.2%	\$ 7,548	2.2%
AIU	3,101	1.1%	7,292	2.1%
Health Education	8,705	2.7%	8,337	2.6%
Culinary Arts	17,357	7.0%	41,173	14.0%
Art & Design	4,235	2.5%	8,316	4.5%
International	628	0.6%	275	0.3%
Corporate and Other	(341)	N/A	4,929	N/A
<b>Total bad debt expense</b>	<b>\$ 40,926</b>	<b>2.8%</b>	<b>\$ 77,870</b>	<b>4.9%</b>

The prior year to date bad debt expense included additional bad debt expense of \$8.1 million and \$8.3 million during the first and third quarters, respectively, related to increases in the allowance for doubtful accounts associated with certain extended payment plan programs. This increase resulted from lower repayment history experienced on these programs. During 2011, we discontinued providing extended payment plan financing to new students, which contributed to the decrease in bad debt expense as compared to the prior year to date, as student receivable balances related to the use of extended payment plans are not increasing at a similar pace in the current year.

## **Table of Contents**

### ***Depreciation and Amortization Expense***

Depreciation expense increased as compared to the prior year to date primarily related to the move to our new campus support center which was completed in the fourth quarter 2010. In addition, amortization expense increased as compared to the prior year to date due to the decision to consolidate many of our institutions under one institution for purposes of Title IV Funding. This decision resulted in a classification change for certain accreditation rights intangible assets from indefinite-lived to definite-lived and thus the recognition of amortization expense.

### ***Goodwill and Asset Impairment***

Goodwill and asset impairment expense of \$2.7 million in the current year to date primarily related to a non-cash asset impairment charge in the second quarter 2011 associated with the consolidation of certain accreditation rights for several of our institutions as discussed above. See the notes to our unaudited consolidated financial statements for additional information related to this impairment charge.

### ***Operating Income***

The current year to date operating income decreased as compared to the prior year to date, as the overall decrease in operating expenses was more than offset by the overall decline in revenue. The current year to date operating income includes a \$7.0 million insurance recovery within Corporate and Other related to previously settled legal matters, \$11.4 million of legal costs related to various regulatory matters and \$2.7 million in asset impairment charges. Prior year to date operating income included \$47.3 million of expense related to the settlements of certain legal matters, additional expense of \$8.1 million and \$8.3 million in the first and third quarters of 2010, respectively, for the increase in the allowance for doubtful accounts related to our extended payment plan programs and \$3.7 million in lease termination charges incurred in connection with the move to our new campus support center.

### ***Provision for Income Taxes***

The increase in our effective tax rate for the year to date ended September 30, 2011 as compared to the prior year to date was primarily due to the prior year to date including a \$4.2 million tax benefit resulting from credits associated with curriculum development that reduced our effective tax rate by 1.9% for the year to date ended September 30, 2010. The current year to date effective tax rate includes \$1.6 million in favorable tax adjustments related to the correction of an error in previously filed U.S. income tax returns associated with the treatment of foreign interest income, that reduced our effective tax rate by 0.7% for the year to date ended September 30, 2011.

**Table of Contents****SEGMENT RESULTS OF OPERATIONS**

The following tables set forth unaudited historical segment results for the periods presented. Results for the prior year quarter have been reclassified to be comparable to the current year presentation.

	For the Quarters Ended September 30, (Dollars in thousands)							
	REVENUE			OPERATING INCOME (LOSS)		OPERATING MARGIN (LOSS)		
	2011	2010	% Change	2011	2010	2011	2010	
CTU	\$ 100,477	\$ 116,311	-13.6%	\$ 16,755	\$ 32,414	16.7%	27.9%	
AIU	85,787	113,119	-24.2%	12,430	23,252	14.5%	20.6%	
Health Education	102,195	110,421	-7.4%	(3,632)	12,820	-3.6%	11.6%	
Culinary Arts	73,686	108,305	-32.0%	3,800	(23,867)	5.2%	-22.0%	
Art & Design	49,686	61,082	-18.7%	2,557	9,158	5.1%	15.0%	
International	19,567	15,061	29.9%	(7,151)	(6,740)	-36.5%	-44.8%	
Corporate and Other	(84)	(157)		(8,965)	(7,530)			
<b>Total</b>	<b>\$ 431,314</b>	<b>\$ 524,142</b>	<b>-17.7%</b>	<b>\$ 15,794</b>	<b>\$ 39,507</b>	<b>3.7%</b>	<b>7.5%</b>	

	NEW STUDENT STARTS For the Quarters Ended September 30,			STUDENT POPULATION As of September 30,			
	2011	2010	% Change	2011	2010	% Change	
CTU	6,510	9,180	-29%	25,100	29,900	-16%	
AIU	4,590	6,760	-32%	17,100	21,000	-19%	
Health Education	7,710	9,440	-18%	28,100	31,100	-10%	
Culinary Arts	5,480	7,360	-26%	15,400	16,300	-6%	
Art & Design	1,870	3,130	-40%	10,300	12,600	-18%	
International	5,070	4,130	23%	8,400	7,300	15%	
<b>Total</b>	<b>31,230</b>	<b>40,000</b>	<b>-22%</b>	<b>104,400</b>	<b>118,200</b>	<b>-12%</b>	

**Quarter Ended September 30, 2011 as Compared to the Quarter Ended September 30, 2010**

**CTU.** Current quarter revenue decreased as compared to the prior year quarter as a result of declining student population driven by an overall decline in new student interest and strong comparable prior year results.

Current quarter operating income decreased as compared to the prior year quarter driven by the reduction in revenue. Total operating expenses remained relatively flat as compared to last year, although the current quarter included a \$5.0 million accrual within administrative expense for an estimate for potential reimbursements of government funds, as well as an increase in advertising expense due to increased investments in branding resulting in higher average advertising costs.

**AIU.** The current quarter revenue decrease was primarily caused by the combination of a decline in new student interest and a focused marketing initiative concentrating on higher quality new student inquiries. These factors drove a decrease in student population and new student starts as compared to the prior year quarter. In addition, students are taking fewer credit hours during each session as compared to prior periods due to changes in curriculum structure and pacing options, and as a result, revenue-per-student decreased during the current year quarter.

Current quarter operating income decreased, as the decrease in revenue was only partially offset by the overall decrease in operating expenses. The prior year quarter included a charge of approximately \$7.0 million related to the settlements of legal matters.



## **Table of Contents**

**Health Education.** Revenue decreased as student population declined when compared to the prior year quarter. New student starts were negatively impacted by a weakening of student interest, declining 18% compared to the prior year quarter. Additionally, student attrition rates increased at a higher rate than in prior periods, which contributed to the deceleration of the student population expansion versus previous years.

Health Education experienced an operating loss in the current year quarter. An increase in academics expense as a percentage of revenue due to startup campuses increasing their staffing levels and declining student-teacher ratios throughout the campuses, combined with the decline in revenue, drove the decline in operating results as compared to the prior year quarter. Additionally, approximately \$1.6 million in amortization expense related to accreditation rights was recorded in the current year quarter.

**Culinary Arts.** Current quarter revenue decreased as compared to the prior year quarter. This decrease was mainly due to a decrease in revenue-per-student primarily due to a change in the mix of students within our certificate program versus the associate program and a decrease in student population as compared to the prior year quarter. The certificate program generates a lower revenue-per-student as compared to the associate program. Tuition and book costs for students are lower in the associates program, which contributes to the decline in both tuition revenue and other revenue.

Culinary Arts' operating income increased as compared to the prior year quarter, as the prior year quarter included a charge of \$40.0 million related to the settlement of a legal matter. Bad debt expense decreased as compared to the prior year quarter, as the prior year quarter included \$7.3 million of additional bad debt expense related to our extended payment plan programs. Administrative and admissions expenses also decreased as compared to the prior year quarter primarily due to a reduction in workforce and increased utilization of centralized shared services.

**Art & Design.** Art & Design's current quarter revenue decreased as compared to the prior year quarter, due to a decrease in student population and in new student starts. The decrease in new student starts was caused by an overall decline in new student interest, change in market strategy to focus on local markets and certain media channels which provide higher quality inquiries, as well as stricter entrance criteria. Student population was negatively affected by an increase in student attrition rates as compared to the prior year quarter, and the decrease in new student starts.

Operating income decreased as compared to the prior year quarter. The decline in the current quarter revenue, combined with fixed costs associated with operating our schools remaining relatively flat, drove operating margin down approximately 990 basis points as compared to the prior year quarter.

**International.** Current quarter revenue increased as compared to the prior year quarter. The increase was driven by an increase in student population and a \$2.0 million favorable impact of foreign currency exchange rates.

International experienced an operating loss in the current year quarter. This operating loss is primarily due to the seasonality of students suspending attendance during the summer months resulting in a decrease of revenue which is more than offset with fixed operating costs.

**Corporate and Other.** This category includes unallocated costs that are incurred on behalf of the entire Company. Corporate and Other costs increased \$1.4 million, or 19.1% as compared to the prior year quarter, mainly due to increased legal fees recorded within administration expense.

## Table of Contents

### Year to Date Ended September 30, 2011 as Compared to the Year to Date Ended September 30, 2010

	For the Years to Date Ended September 30, (Dollars in thousands)						
	REVENUE		% Change	OPERATING INCOME (LOSS)		OPERATING MARGIN (LOSS)	
	2011	2010		2011	2010	2011	2010
CTU	\$ 330,603	\$ 342,079	-3.4%	\$ 87,016	\$ 94,278	26.3%	27.6%
AIU	288,092	349,934	-17.7%	66,384	96,054	23.0%	27.4%
Health Education	328,329	322,256	1.9%	11,379	35,434	3.5%	11.0%
Culinary Arts	248,718	293,881	-15.4%	30,741	(3,267)	12.4%	-1.1%
Art & Design	170,962	186,270	-8.2%	20,627	22,663	12.1%	12.2%
International	105,509	87,378	20.8%	12,371	9,689	11.7%	11.1%
Corporate and Other	(345)	(491)		(16,809)	(29,146)		
<b>Total</b>	<b>\$ 1,471,868</b>	<b>\$ 1,581,307</b>	<b>-6.9%</b>	<b>\$ 211,709</b>	<b>\$ 225,705</b>	<b>14.4%</b>	<b>14.3%</b>

	NEW STUDENT STARTS For the Years to Date Ended September 30,		
	2011	2010	% Change
CTU	21,760	27,500	-21%
AIU	17,540	23,690	-26%
Health Education	24,600	27,270	-10%
Culinary Arts	12,740	14,370	-11%
Art & Design	5,110	7,590	-33%
International	6,190	5,220	19%
<b>Total</b>	<b>87,940</b>	<b>105,640</b>	<b>-17%</b>

**CTU.** Current year to date revenue decreased \$11.5 million as compared to the prior year to date. A decline in new student starts and an increase in student attrition rates drove a decrease in student population as compared to the prior year to date.

Operating income decreased by \$7.3 million as compared to the prior year to date. The decrease in revenue more than offset the overall decrease in operating expenses as compared to the prior year to date. Administrative and admissions expenses decreased as compared to the prior year to date primarily due to increased efficiencies in the current year to date and a decrease in admissions personnel driven by decreased new student interest. In addition, occupancy costs decreased as compared to the prior year to date due to a lease termination charge recorded in the prior year as we reduced our real estate space to optimize efficiencies. These decreases were partially offset with an increase in advertising expense due to increased investments in branding resulting in higher average advertising costs as a percentage of revenue.

**AIU.** Current year to date revenue decreased \$61.8 million as compared to the prior year to date primarily due to the combination of a decline in new student interest across the industry and a focused marketing initiative concentrating on higher quality new student inquiries. These factors drove a decrease in student population and new student starts as compared to the prior year to date. In addition, students are taking fewer credit hours during each session as compared to prior periods due to changes in curriculum structure and pacing options, and as a result, revenue-per-student decreased during the current year to date.

Current year to date operating income decreased by \$29.7 million, as the decrease in revenue was only partially offset by the overall decrease in operating expenses, primarily within advertising, administration, bad debt and admissions expenses. Advertising expense decreased due to a change in marketing strategy focused on





## **Table of Contents**

utilizing marketing channels with increased potential for higher quality students, while decreasing spending in other marketing channels. The prior year to date administrative expense included a charge of approximately \$7.0 million related to the settlements of legal matters. In addition, academics expense as a percentage of revenue increased as compared to the prior year to date as we invested in curriculum structure changes to help provide better student outcomes.

**Health Education.** Revenue increased 1.9% as compared to the prior year to date driven by additional startup campuses with new student starts in the current year to date as well as strong population at the beginning of the period.

Health Education's operating income decreased by \$24.1 million as compared to the prior year to date, or 67.9%. An increase in academics expense as a percentage of revenue due to startup campuses increasing their staffing levels and declining student-teacher ratios throughout the campuses, more than offset the increase in revenue as compared to the prior year to date. In addition, the current year to date included non-cash asset impairment charges and amortization expense of approximately \$3.6 million related to certain accreditation rights.

**Culinary Arts.** Current year to date revenue decreased approximately \$45.2 million as compared to the prior year to date. This decrease was mainly due to a decrease in revenue-per-student primarily due to a change in the mix of students within our certificate program versus the associate program. The certificate program generates a lower revenue-per-student as compared to the associate program. In addition, the decrease in new student starts, as well as an increase in student attrition rates, drove a decline in student population as compared to the prior year to date.

Culinary Arts' operating income increased \$34.0 million as compared to the prior year to date. The prior year to date included a charge of \$40.0 million for the settlement of a legal matter and increases to bad debt expense associated with certain extended payment plan programs in the first and third quarters of \$3.2 million and \$7.3 million, respectively. In addition, effective management of our general and administrative expenses contributed to lower operating expense as compared to the prior year to date, while a reduction in workforce carried out during the current year to date contributed to the reduction in our cost structure.

**Art & Design.** Art & Design's current year to date revenue decreased \$15.3 million as compared to the prior year to date, and new student starts and student population decreased 33% and 18%, respectively, as compared to the prior year to date. A decrease in new student inquiries caused by an overall decline in new student interest, as well as an increase in student attrition rates, contributed to the decrease in revenue as compared to the prior year to date.

Operating income decreased \$2.0 million as compared to the prior year to date, as the decline in revenue more than offset the overall decrease in operating expenses. Admissions and advertising expenses decreased when compared to the prior year to date, due to effective cost management and change in marketing strategy. Lower bad debt expense also contributed to the decrease in total operating expenses as compared to the prior year to date primarily due to the discontinued use of extended payment plan programs for new students.

**International.** Current year to date revenue increased \$18.1 million, or 20.8% as compared to the prior year to date. The increase was driven by an increase in student population and new student starts, as well as a \$6.9 million favorable impact of foreign currency exchange rates.

Operating income increased \$2.7 million, or 27.7% as compared to the prior year to date. The increase in revenue was partially offset with higher operating expenses, primarily academics, as we continue our investment associated with higher levels of accreditation, as well as the support of the growing student population. In addition, we invested additional resources for advertising as part of our marketing strategy. Operating income was favorably impacted by \$0.8 million due to foreign currency exchange rates.

## **Table of Contents**

**Corporate and Other.** This category includes unallocated costs that are incurred on behalf of the entire Company. Corporate and Other costs decreased \$12.3 million as compared to the prior year to date. The current year to date included a \$7.0 million insurance recovery related to previously settled legal matters and a \$1.4 million gain on the sale of real estate property which were partially offset with increased legal fees. The prior year to date results included \$4.1 million of bad debt expense incurred from our previously terminated recourse loan program, \$2.4 million of lease termination charges related to our former corporate headquarters and higher compensation expense related to performance-based incentive programs.

## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES**

A detailed discussion of the accounting policies and estimates that we believe are most critical to our financial condition and results of operations that require management's most subjective and complex judgments in estimating the effect of inherent uncertainties is included under the caption "Summary of Significant Accounting Policies and Estimates" included in Management's Discussion and Analysis of Financial Condition and Results of Operations of our Annual Report on Form 10-K for the year ended December 31, 2010. Note 2 "Significant Accounting Policies" of the notes to our consolidated financial statements of our Annual Report on Form 10-K for the year ended December 31, 2010, also includes a discussion of these and other significant accounting policies.

## **LIQUIDITY, FINANCIAL POSITION AND CAPITAL RESOURCES**

As of September 30, 2011, cash, cash equivalents and short-term investments totaled \$449.1 million. Our cash flows from operations have historically been adequate to fulfill our liquidity requirements. We finance our operating activities and our organic growth primarily through cash generated from operations. We finance acquisitions primarily through funding from credit facility borrowings and cash generated from operations. We anticipate that we will be able to satisfy the cash requirements associated with, among other things, our working capital needs, capital expenditures and lease commitments through at least the next 12 months primarily with cash generated by operations, existing cash balances, and, if necessary, borrowings under our existing credit agreement.

Included in cash and cash equivalents within our unaudited consolidated balance sheets are amounts related to certain of our European campuses that are operated as not-for-profit schools. The cash and cash equivalents related to these schools have restrictions which require that the funds be utilized for these particular not-for-profit schools. The amount of not-for-profit cash and cash equivalents with restrictions was \$61.1 million and \$58.5 million at September 30, 2011 and December 31, 2010, respectively. Restrictions on these cash balances have not affected, nor do we believe that such restrictions will affect, our ability to fund our daily operations.

### **Sources and Uses of Cash**

#### ***Operating Cash Flows***

During the years to date ended September 30, 2011 and 2010, net cash flows provided by operating activities totaled \$209.4 million and \$217.5 million, respectively. Our primary source of cash flows from operating activities is tuition collected from our students. Our students finance tuition costs through the use of a variety of funding sources, including, among others, federal loan and grant programs, state grant programs, private loans and grants, school payment plans, private and institutional scholarships and cash payments. For the years to date ended September 30, 2011 and 2010, approximately 84% and 83% respectively, of our U.S. schools' cash receipts from tuition payments come from Title IV Program funding.

For further discussion of Title IV Program funding and alternative private loan funding sources for our students, see "Student Financial Aid" and "Alternative Student Financial Aid Sources" in Part I, Item 1 "Business" of our Annual Report on Form 10-K.

## **Table of Contents**

Our primary uses of cash to support our operating activities include, among other things, cash paid to employees for services, to vendors for products and services, to lessors for rents and operating costs related to leased facilities, to suppliers for textbooks and other school supplies, and to federal, state and local governments for income and other taxes.

Although we anticipate that we will be able to satisfy cash requirements for working capital needs, capital expenditures, and commitments through at least the next year primarily with cash generated by our operations, existing cash balances and, if necessary, borrowings under our existing credit agreement, we are not able to assess the effect of loss contingencies on future cash requirements and liquidity. See Note 8

Commitments and Contingencies of the notes to our unaudited consolidated financial statements for additional discussion of these matters.

### ***Investing Cash Flows***

During the year to date ended September 30, 2011, net cash flows used in investing activities totaled \$74.0 million compared to net cash flows used in investing activities of \$59.5 million for the year to date ended September 30, 2010.

*Capital Expenditures.* Capital expenditures decreased \$14.5 million, or 17.7% to \$67.4 million for the year to date ended September 30, 2011 from \$81.9 million for the year to date ended September 30, 2010. Capital expenditures represented 4.6% and 5.2% of total revenue for the years to date ended September 30, 2011 and 2010, respectively. The decrease over the prior year to date was primarily driven by investments in our new campus support center in the prior year to date.

*Earnout Payments.* Effective August 31, 2009, we acquired the outright rights to the Le Cordon Bleu brand in the education services field for the U.S. and Canada. The purchase price for the brand rights consisted of \$25.0 million in cash funded from operations, 3.0 million shares of our common stock valued at \$71.3 million as of the closing date and originally estimated \$43.0 million of earnout payments over a 30-month period. As of September 30, 2011, we have made approximately \$30.8 million in earnout payments since acquisition of the brand. We estimate that an additional \$9.6 million will be paid within the next twelve months related to the 30-month earnout.

*Purchases and Sales of Available-for-Sale Investments.* Purchases and sales of available-for-sale investments resulted in a net cash outflow of \$0.3 million and a net cash inflow of \$41.3 million during the years to date ended September 30, 2011 and 2010, respectively.

*Proceeds on the sale of assets.* During the current year to date, we received \$6.3 million in gross proceeds in connection with the sale of property located in California.

### ***Financing Cash Flows***

During the years to date ended September 30, 2011 and 2010, net cash flows used in financing activities totaled \$133.7 million and \$158.6 million, respectively.

*Credit Agreement.* As of September 30, 2011, we had no outstanding debt under our U.S. Credit Agreement and letters of credit totaling approximately \$6.9 million. The borrowing availability under our U.S. Credit Agreement as of September 30, 2011 was \$178.1 million.

*Repurchases of Stock.* Year to date through September 30, 2011, we repurchased approximately 6.2 million shares of our common stock for approximately \$137.0 million at an average price of \$21.94 per share. Year to date through September 30, 2010, we repurchased approximately 5.4 million shares of our common stock for approximately \$154.9 million at an average price of \$28.56 per share. Repurchases of stock during 2011 and 2010 were funded by cash generated from operating activities and the sale of available-for-sale investments.

**Table of Contents**

As of September 30, 2011, approximately \$153.3 million was available under the program to repurchase outstanding shares of our common stock. Stock repurchases under this program may be made on the open market or in privately negotiated transactions from time to time, depending on various factors, including market conditions and corporate and regulatory requirements. The stock repurchase program does not have an expiration date and may be suspended or discontinued at any time.

**Contractual Obligations**

As of September 30, 2011, there were no significant changes to our contractual obligations from December 31, 2010 except as discussed below. We are not a party to any off-balance sheet financing or contingent payment arrangements, nor do we have any unconsolidated subsidiaries.

On August 31, 2009, we acquired the outright rights to the Le Cordon Bleu brand in the educational services field for the U.S. and Canada. A portion of the purchase price consisted of a 30-month earnout payment based upon Culinary Arts tuition fee revenue originally estimated at \$43.0 million. As of September 30, 2011, we estimate that an additional \$9.6 million will be paid. Future adjustment to the earnout may be warranted.

**Changes in Financial Position September 30, 2011 compared to December 31, 2010**

Selected unaudited consolidated balance sheet account changes from December 31, 2010, to September 30, 2011, were as follows:

	September 30, 2011	As of December 31, 2010 (Dollars in thousands)	% Change
<b>ASSETS</b>			
<b>CURRENT ASSETS:</b>			
Other current assets	21,524	6,246	NM
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>CURRENT LIABILITIES:</b>			
Accrued expenses:			
Payroll and related benefits	41,292	73,608	-44%
Income taxes	11,541		100%
Other	53,191	98,113	-46%
<b>NON-CURRENT LIABILITIES:</b>			
Other liabilities	38,653	30,853	25%
<b>STOCKHOLDERS' EQUITY:</b>			
Cost of shares in treasury	(142,650)	(191)	NM

*Other current assets:* The increase was primarily driven by the reclassification of our tenant improvement allowance of approximately \$13.0 million for our new campus support center from long-term to short-term. We expect to receive the cash associated with this allowance in the first quarter of 2012.

*Accrued expenses Payroll and related benefits:* The decrease is mainly due to payment of the 2010 annual employee incentive bonus plan made in the first quarter of 2011.

*Accrued expenses Income taxes:* The increase is primarily due to our prepaid tax position at December 31, 2010 which resulted from a prepayment due to certain tax benefits.

*Accrued expenses Other:* The decrease is primarily related to the first quarter 2011 payment of a \$40.0 million legal settlement recorded in the prior year.

**Table of Contents**

*Non-current liabilities Other liabilities:* The increase is driven by a reclassification in tax reserves from short-term to long-term based upon the timing for ultimate resolution of the matters.

*Cost of shares in treasury:* The increase in cost of shares in treasury was driven by the repurchase of 6.2 million shares of our common stock during the current year to date.

## **Table of Contents**

### **Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to financial market risks, including changes in interest rates and foreign currency exchange rates. We use various techniques to manage our market risk, including, from time to time, the use of derivative financial instruments. We do not use derivative financial instruments for speculative purposes.

Our municipal bond investments are auction rate securities ( ARS ) which generally have stated terms to maturity of greater than one year. We classify investments in ARS on our unaudited consolidated balance sheets within other non-current assets. Auctions can fail when the number of sellers of the security exceeds the buyers for that particular auction period. In the event that an auction fails, the interest rate resets at a rate based on a formula determined by the individual security. The ARS for which auctions have failed continue to accrue interest and are auctioned on a set interval until the auction succeeds, the issuer calls the securities, or they mature. As of September 30, 2011, we have determined these investments are at risk for impairment due to the nature of the liquidity of the market over the past year. As a result, we recorded a cumulative unrealized loss reflected within other comprehensive income on our unaudited consolidated balance sheet of approximately \$0.7 million as of September 30, 2011.

#### **Interest Rate Exposure**

Any outstanding borrowings under our credit agreement bear annual interest at fluctuating rates as determined by the Prime Rate or the London Interbank Offered Rate (LIBOR). As of September 30, 2011 and December 31, 2010, we had no outstanding borrowings under this agreement.

Our investments and debt instruments are recorded at their fair values as of September 30, 2011 and December 31, 2010. We believe that the exposure of our consolidated financial position and results of operations and cash flows to adverse changes in interest rates is not significant.

#### **Foreign Currency Exposure**

We are subject to foreign currency exchange exposures arising from current and anticipated transactions denominated in currencies other than the U.S. dollar, and from the translation of foreign currency balance sheet accounts into U.S. dollar balance sheet accounts. Specifically, we are subject to risks associated with fluctuations in the value of the Euro and the British pound versus the U.S. dollar. Our investment in our foreign operations as of September 30, 2011, was not significant to our consolidated financial position.

We believe that the exposure of our consolidated financial position and results of operations and cash flows to adverse changes in foreign currency exchange rates is not significant.

### **Item 4. CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls and Procedures**

We completed an evaluation as of the end of the period covered by this Report under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended (the Exchange Act ). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2011, our disclosure controls and procedures were effective to provide reasonable assurance that (i) the information required to be disclosed by us in this Report was recorded, processed, summarized, and reported within the time periods specified in the rules and forms provided by the U.S. Securities and Exchange Commission ( SEC ) and (ii) information required to be disclosed by us in our reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

## **Table of Contents**

### **Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2011, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### **Inherent Limitations on the Effectiveness of Controls**

Our management does not expect that our disclosure controls and procedures or our internal controls will prevent or detect all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in a cost-effective control system, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within our Company have been detected.

These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

**Table of Contents**

**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings**

Note 8 Commitments and Contingencies to our unaudited consolidated financial statements is incorporated herein by reference.

**Item 1A. RISK FACTORS**

**Risks Related to the Highly Regulated Field in Which We Operate**

*If our U.S. schools fail to comply with the extensive federal regulatory requirements for school operations in the educational services industry, we could incur financial penalties, restrictions on our operations, loss of federal and state financial aid funding for our students, or loss of our authorization to operate our U.S. schools.*

Federal regulatory requirements cover virtually all phases of the operations of our U.S. schools and those of our competitors, including educational program offerings, facilities, instructional and administrative staff, administrative procedures, marketing and recruiting, financial operations, payment of refunds to students who withdraw, financial aid to students, acquisitions of or opening new institutions, addition of new educational programs, and changes in corporate structure and ownership. The U.S. Department of Education ( ED ) is our primary federal regulator, pursuant to the Higher Education Act of 1965, as amended ( HEA ).

A significant portion of our U.S.-based students rely on student aid and loan programs under Title IV of HEA ( Title IV Programs ) and we derive a substantial portion of our revenue and cash flows from Title IV Programs.

All of our U.S. schools participate in Title IV Programs and so are subject to extensive regulation by ED, various state agencies and accrediting commissions. To participate in Title IV Programs, a school must receive and maintain authorization by the appropriate state education agencies, be accredited by an accrediting commission recognized by ED, and be certified by ED as an eligible institution. Most ED requirements are applied on an institutional basis, with an institution defined by ED as a main campus and any of its branch campuses or additional locations. Each institution is assigned an identification number known as the OPEID, or Office of Postsecondary Education Identification number, with each institution's branches and other locations assigned to the institution's OPEID. For the fiscal year ended December 31, 2010, approximately 90% of our U.S.-based students who were in a program of study at any date during that year participated in student aid and loan programs under Title IV, which resulted in cash receipts recorded by the Company of approximately \$1.88 billion.

The following are some of the most significant regulatory requirements and risks related to governmental and accrediting body oversight of our schools:

***Student Loan Cohort Default Rates.*** Our U.S. schools may lose their eligibility to participate in Title IV Programs if their student loan cohort default rates are greater than the standards set by ED. A cohort is the group of students who commence student loan repayment status during a federal fiscal year, with the cohort default rate for each cohort established as the percentage of the students in that cohort who default on their student loans prior to the end of the following federal fiscal year, a two-year measuring period. If the rates at which our former students default on repaying their federally guaranteed or federally funded student loans exceed ED-specified percentages, one or more of our schools could be placed on provisional certification status by ED or lose eligibility to participate in Title IV Programs for several years. In addition, we may need to implement programs and dedicate resources to improving cohort default rates.



## **Table of Contents**

***Financial Responsibility Standards and Return and Refunds of Title IV Funds.*** We may be required to post a letter of credit or accept other limitations, including operating restrictions, to continue our U.S. schools' participation in Title IV Programs if we or our schools do not meet ED's financial responsibility standards or if our schools do not correctly calculate and timely return Title IV Program funds for students who withdraw before completing their program of study. ED applies its quantitative financial responsibility tests annually based on the school's audited financial statements and may apply the tests if a school undergoes a change in control or under other circumstances. ED also may apply the tests to us, as the parent company of our schools, and to other related entities. ED's operating restrictions include transferring institutions to a cash-monitoring system or reimbursement instead of ED's standard advance funding of Title IV funds, which may result in a significant delay in receiving the funds.

***90-10 Rule.*** Any of our U.S. schools or OPEIDs may lose eligibility to participate in Title IV Programs if, on a cash basis, the percentage of the cash receipts derived from Title IV Programs for two consecutive fiscal years is greater than 90%. Under HEA's 90-10 Rule, an OPEID that fails to derive at least 10% of its cash receipts from non-Title IV sources at the end of a fiscal year will be placed on provisional participation status for its next two fiscal years. If the OPEID does not satisfy the 90-10 Rule for two consecutive fiscal years, it loses its eligibility to participate in the Title IV Programs for at least two fiscal years. If the OPEID violates the 90-10 Rule and becomes ineligible to participate in Title IV Programs but continues to disburse Title IV Program funds, ED would require repayment of all Title IV Program funds received by it after the effective date of the loss of eligibility. Effective July 1, 2008, the annual unsubsidized Stafford loans available for undergraduate students increased by \$2,000. The HEOA contained temporary 90-10 Rule relief from recent increases in the availability and amount of federal aid for, among other things, all unsubsidized Stafford loans disbursed before July 1, 2011, permitting the \$2,000 of additional Stafford loan availability to be counted as revenue not derived from Title IV Programs. This increase, the expiration of the temporary relief in the HEOA as of July 1, 2011, lack of clarity regarding technical aspects of the calculation methodology under the Rule, budget related reductions in state grant and workforce training programs and other alternative funding sources that have historically helped 90-10 rates, plus the impact of ED's program integrity regulations discussed below, have all adversely affected our schools' 90-10 rates with the rates for each OPEID expected to worsen in each of fiscal 2011 and 2012 from our prior historical rates. Given the large sizes of our institutions, and the reliance of our students on Title IV Program funds, we have limited ability to favorably impact the 90-10 rates at our institutions outside of material increases to tuition rates, which would adversely affect our gainful employment metrics. Without legislative or other relief, these factors will affect our institutions' 90-10 rates and ultimately may affect the ability of all of our institutions to continue to satisfy the 90-10 Rule.

***Administrative Capability.*** Limits may be placed on our U.S. schools' participation in Title IV Programs if they fail to satisfy ED's administrative capability standards that cover staffing, procedures for disbursing and safeguarding Title IV funds, reporting and other procedural matters. If a school fails to meet these criteria, ED may require repayment of previously disbursed Title IV Program funds, place the school on provisional certification status, or transfer the school from ED's advance funding arrangement to another funding program, impose fines, or limit or terminate the school's participation in Title IV Programs.

***Restrictions on Incentive Payments.*** Our U.S. schools are subject to sanctions if payments of impermissible commissions, bonuses or other incentive payments are made to individuals involved in certain student recruiting, admissions or financial aid activities.

***Gainful Employment.*** Our programs are subject to ED's requirement that certain programs prepare students for gainful employment in a recognized occupation. If any of our programs fail to qualify as programs leading to gainful employment as defined under ED regulations for two out of four years rolling, students in those programs would be unable to obtain Title IV funds to finance their education. In addition, required disclosures under such rules may discourage students from attending school. The

## **Table of Contents**

initial gainful employment regulations, which require Title IV institutions to disclose further information about their programs, went into effect on July 1, 2011 and additional rules go into effect July 1, 2012, as further described below. The earliest a program could lose eligibility under the gainful employment rule will be 2015, based on the 2012, 2013 and 2014 metrics.

***Eligibility and Certification Procedures.*** From time to time certain of our schools may be on provisional certification with ED due to a failure to meet ED's criteria discussed above. ED may require corrective actions as discussed above, to and including limiting or terminating a school's participation in Title IV Programs. Any such failure of our schools to maintain eligibility for Title IV Programs that leads to corrective actions or other limits on our schools' participation in Title IV Programs could increase our costs of regulatory compliance and could have a material adverse impact on our financial condition, results of operations and cash flows.

***Audits.*** HEA also requires that an institution's administration of Title IV Program funds be audited annually by an independent accounting firm and that the resulting audit report be submitted to ED for review. In addition, if ED or another regulatory agency determined that one of our schools improperly disbursed Title IV Program funds or violated a provision of HEA or ED's regulations, that school could be required to repay such funds, and could be assessed an administrative fine.

Findings or allegations of noncompliance may subject us to *qui tam* lawsuits under the Federal False Claims Act, under which private plaintiffs seek to enforce remedies on behalf of the U.S. and, if successful, are entitled to recover their costs and to receive a portion of any amounts recovered by the U.S. in the lawsuit.

***ED's program integrity regulations and pending regulatory initiatives could materially and adversely affect our operations, business, results of operations, financial condition and cash flows.***

The agencies that regulate our U.S. schools, including ED, periodically revise their requirements and modify their interpretations of existing requirements.

On October 29, 2010, ED issued final regulations pertaining to certain aspects of the administration of the Title IV Programs, including, but not limited to state authorization, gainful employment, compensation rules for persons engaged in certain aspects of admissions and financial aid, determination of attendance and definition of credit hours. With minor exceptions, these regulations became effective July 1, 2011.

These new regulations could have significant impacts on our business. Among the most significant regulatory changes that we have identified for our business are:

the elimination of certain "safe harbors" that had allowed, under limited and prescribed circumstances, payment of certain types of compensation to employees (including higher level employees) and third parties involved in student enrollment, certain recruiting, admissions or financial aid activities;

imposition of extensive record-keeping and disclosure requirements respecting the employment of graduates, as part of the gainful employment regulations described further below;

defining a credit hour for purposes of determining program eligibility for Title IV student financial aid;

establishing more stringent state approval requirements that may require or encourage states to modify existing state approval and licensing processes;

defining "academic attendance" to specifically exclude logging into an online class without active participation and otherwise generally limiting the types of activities that qualify as "academic attendance" in an online environment;

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requiring an institution that offers distance learning programs to secure the approval of each state where it enrolls students to the extent any such state requires such approval and provide evidence of such approval to ED upon request; and

## **Table of Contents**

changing the definition of substantial misrepresentation to include, among other things, erroneous statements, including erroneous statements made by certain third-party vendors under contract to an institution, which may increase institutional liability and subject institutions to sanctions for statements containing inadvertent errors, and expose institutions to costly third-party litigation.

These rules have required us to change certain of our business practices, incur costs of compliance and of developing and implementing changes in operations, may affect student recruitment or enrollment, may result in changes in or elimination of certain educational programs and may have other significant or material effects on our business. Among other things, these rules will impact or have impacted:

Our compensation programs for persons (including higher level employees) involved in student recruitment and admissions, including third-party lead generators and Internet marketing vendors, which may adversely affect:

our ability to compensate our employees involved in recruitment, admissions and student aid based on relative merit,

recruitment and retention of such employees,

the motivation and effectiveness of such employees,

our ability to provide certain forms of compensation to management, impacting recruitment and retention,

compensation practices for third-parties for Internet marketing and lead-generation services,

quality of leads generated by these third-party service providers and increased cost for leads,

our marketing costs and marketing strategies, by decreasing marketing efficiency to the extent we conduct direct marketing rather than utilize third-party lead aggregators, and through increasing costs of recruiting and enrolling prospective students, and

our revenues, if we are unable to maintain or increase the rate of student enrollments.

We have terminated certain compensation payments to our affected employees and are implementing changes in contractual or other arrangements with third parties to change payment structures formerly allowed under ED rules.

Our schools offering distance learning are completing additional applications for licensures or confirming exemptions for their distance learning programs. At this time, the impact and potential costs of these distance learning regulations on our schools is still uncertain but will increase our costs of regulatory compliance, will likely delay the introduction of new programs and may have other material adverse effects on our operations, revenues, results of operations and cash flows.

The ability of our U.S. schools or OPEIDs to continue to meet the 90-10 Rule and to therefore qualify to participate in Title IV Program funding, may be negatively impacted by changes we make to comply with final gainful employment regulations, by the expiration of temporary relief provided by HEOA for Stafford loans, by changes in the allowable amounts of Pell grants made annually to students, new regulations or interpretations by ED regarding the types of funding sources classified as non-Title IV funds, other ED regulations or interpretations affecting technical aspects of the calculation methodology under the Rule, and the

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impact on our cohort default rates of servicing performance of ED's preferred servicers for new federal student loans through the federal direct loan program and other student loans permitted to be sold to ED by private lenders, or other factors that we cannot predict or control. Failure to meet the 90-10 Rule by our schools or OPEIDs could have a material adverse impact on our business, financial condition, results of operation, cash flows and value of our common stock.

## Table of Contents

On May 5, 2011, ED announced its intention to establish additional negotiated rulemaking committees to prepare proposed regulations under HEA and held three public hearings in May 2011 at which interested parties suggested issues that should be considered for action by the negotiating committees. On September 27, 2011, ED published a Notice of Proposed Rulemaking ( NPRM ) to amend regulations for institutional eligibility under HEA, as reauthorized, and to streamline the application and approval process for new programs, as required by the gainful employment rules. After the public comment period ends on November 14, 2011, ED will review and consider responses to the NPRM before publishing final regulations that would be effective by July 2013.

We cannot predict with certainty the combined impact of the program integrity regulations on our operations, nor can we predict the effect of other legislative or regulatory changes by federal, state or other agencies regulating our education programs or other aspects of our operations, how any resulting regulations will be interpreted or whether we and our schools will be able to comply with these requirements in the future. Any such actions by other bodies that affect our programs and operations could have a material adverse effect on our student population, our business, financial condition, results of operations and cash flows.

***If any of our programs fail to qualify as programs leading to gainful employment in a recognized occupation under ED regulations, students in those programs would be unable to obtain Title IV funds to finance their education and, if student demand for those programs declined significantly, we may determine to cease offering those programs.***

ED promulgated final regulations on June 13, 2011, imposing additional Title IV Program eligibility requirements on educational programs. Our programs are subject to ED's requirement that certain programs prepare students for gainful employment in a recognized occupation. The final regulations are conceptually similar to draft regulations proposed by ED in 2010, but relax certain requirements and extend the time period for compliance. These regulations become effective on July 1, 2012.

Under the final regulations, a program will qualify as leading to gainful employment in a recognized occupation if the institution can show that its program meets at least one of three student debt metrics. An institution's program must demonstrate that: (i) at least 35 percent of the program's former students are successfully repaying their loans, as defined by the regulation; (ii) the estimated annual loan payment of a typical graduate of the program does not exceed 30 percent of her or his discretionary income; or (iii) the estimated annual loan payment of the typical graduate does not exceed 12 percent of her or his total earnings. A graduate's loan debt is calculated based upon the program's median debt, including federal and private loans. The earnings used will generally be based on information received from the Social Security Administration. All three metrics will generally examine student information within two to three years after graduation, with certain exceptions.

If a program fails all three of the gainful employment metrics in a given year, the Department requires the institution to disclose the amount by which the program under-performed the metrics and the institution's plan for program improvement. Also, the institution must establish a three-day waiting period before students can enroll. Should a program fail to achieve the metrics twice within three years, the institution must disclose to students that they may find their debts unaffordable; that the program is at risk of losing eligibility to receive federal financial aid; and that transfer options exist. Should a program fail three times within a four year period, the U.S. Department of Education would terminate the program's eligibility for federal student aid, and the institution would not be able to reestablish the program's eligibility for at least three years, though the program could continue to operate without student aid.

The earliest a program could lose eligibility under the gainful employment rule will be 2015, based on the 2012, 2013 and 2014 metrics.

Because ED's gainful employment rules will be implemented over several years and are based at least in part on data that is unavailable to us, it is not possible at this time to determine with any degree of certainty whether it will cause any of our programs to become ineligible for Title IV funding. ED estimates that the new

## **Table of Contents**

rules will cause approximately 5% of the programs of proprietary institutions to lose eligibility. It is possible that certain of our programs, primarily our Culinary Arts and Art & Design programs, may be unable to maintain eligibility to enroll students receiving Title IV funds or have restrictions placed upon program offerings as a result of not meeting prescribed metrics. Such loss of or restrictions to program eligibility may result in us determining to terminate or modify the affected programs under our current business model, and also result in a realignment of the types of educational programs we offer in order to comply with the new rules.

***The U.S. Congress commenced hearings and other examinations of the for-profit educational sector that have resulted in adverse publicity for the for-profit postsecondary education sector and could result in legislation, ED rulemaking, restrictions on Title IV Program participation by proprietary schools, litigation or other actions that may materially and adversely affect our business.***

Both the U.S. House of Representatives Education and Labor Committee and the U.S. Senate Health, Education, Labor and Pensions Committee ( HELP Committee ) commenced a series of hearings into the for-profit postsecondary education sector in June 2010, including accreditation matters, student debt, student recruiting, student success and outcomes, and other matters, which hearings are ongoing. The U.S. Senate also released a report, Emerging Risk?: An Overview of Growth, Spending, Student Debt and Unanswered Questions in For-Profit Higher Education. The Chairmen of each of these education committees, together with other members of Congress, requested the Government Accountability Office ( GAO ) to conduct a review and prepare a report with recommendations regarding various aspects of the proprietary sector, including recruitment practices, educational quality, student outcomes, the sufficiency of integrity safeguards against waste, fraud and abuse in federal student aid programs and the degree to which proprietary institutions' revenue is composed of Title IV and other federal funding sources. In addition, in August 2010, the HELP Committee requested information from 30 companies operating for-profit schools, including us and other for-profit publicly traded companies providing postsecondary education services. We provided documents and information in response to the HELP Committee's request. Based on this requested information, in September 2010 the HELP Committee released a second report, The Return on the Federal Investment in For-Profit Education: Debt Without a Diploma. These activities are not formally related to ED's rulemaking processes. Senator Harkin has held subsequent hearings and roundtable discussions, most recently on July 21, 2011. On September 22, 2011, Senator Tom Carper, the Chairman of the Senate Homeland Security and Government Affairs Subcommittee on Federal Financial Management, Government Information, Federal Services and International Security, held a hearing on Improving Educational Outcomes for Our Military and Veterans that covered the quality of education and treatment of educational benefits for military personnel for purposes of the 90-10 Rule. However, these hearings, the requested GAO review and the HELP Committee's information request could lead to adverse legislation, additional new ED regulatory requirements, negative media coverage, federal or other investigations of the for-profit postsecondary education industry, or third-party litigation related to information arising from these activities.

We cannot predict the extent to which, or whether, these activities will result in legislation or further rulemaking affecting our participation in Title IV Programs, or result in other events that could affect aspects of our business. If any laws or regulations are adopted that limit or terminate our participation in Title IV Programs or the amount of student financial aid for which our students are eligible, our business could be adversely and materially impacted.

***We are in the process of consolidating most of our nationally accredited institutions with separate OPEIDs into a single institution and single OPEID. The consolidation process itself is complicated and has risks as does our continued operation of so many campuses as a single institution for Title IV compliance purposes.***

Since June 2011, we have been working with ED, ACICS and numerous state regulators on a project to consolidate as many as 19 separate institutions or OPEIDs into a single institution or OPEID that would include up to 68 separate campuses. The consolidation will require internal reprogramming of our systems and Title IV processing realignment that could adversely impact operations. The consolidation will create certain risks since

## **Table of Contents**

the Title IV compliance of so many of our campuses will be evaluated as a single institution, so that compliance issues at one campus could result in a sanction or other action that negatively impacts the whole group (for instance, a problem at a single campus could lead ED to limit the ability of all of the campuses within the consolidated OPE to add new programs). Another result of this consolidation will be the calculation of a single rate under the 90-10 Rule for all of the campuses within the consolidated institution. This consolidation will not alleviate the risks we face in continuing to comply with the 90-10 Rule.

Although we are working to complete this consolidation by the end of fiscal 2011, there is a risk that the consolidation will not be completed until January 2012. All of our OPEIDs that are participating in the consolidation are certified by ED on a full (not provisional) basis, which generally indicates that they have an acceptable Title IV compliance record. However, if the consolidation occurs after fiscal 2011, we will again prepare separate Title IV compliance audits and report separate compliance metrics for each of the affected OPEIDs for fiscal 2011, with such audits and reports likely to be filed after the consolidation has taken place. It is unclear if there would be any impact on the terms of ED's approval of the consolidated group of schools if one or more of the OPEIDs we are consolidating were to fail to meet a regulatory requirement or have a material compliance issue arise in its audit for fiscal 2011. We would expect ED to review any such situation based on the particular facts and circumstances, yet there could be an adverse impact on the consolidated institution.

***Government agencies, regulatory agencies and third parties may conduct compliance reviews and audits, bring claims or initiate litigation against us based on alleged noncompliance with, or violations of, the extensive regulatory requirements applicable to us, and could require us to refund amounts received under Title IV Programs or state financial aid programs or impose monetary damages, sanctions or impose significant limitations on our operations. We may be required to expend significant resources to defend against those claims.***

Government and regulatory agencies and third parties may bring actions against us based on alleged violations of the extensive regulatory requirements applicable to us, alleged misrepresentations and other claims. While our compliance programs are extensive and emphasize individual and organizational responsibility for compliance, as well as employing technological compliance controls, it is possible for a single employee to engage in non-compliant behavior or make statements that violate some aspect of the extensive regulations governing our schools and business. Any alleged or other purported misrepresentations or actual infractions could result in (a) imposition of monetary fines or penalties, (b) repayment of funds received under Title IV Programs or state financial aid programs, (c) restrictions on or termination of our U.S. schools' eligibility to participate in Title IV Programs or state financial aid programs, (d) limits on, or result in termination of, our U.S. schools' operations or ability to grant degrees and certificates, (e) restriction or revocation of our U.S. schools' accreditations, (f) limit our ability to open new schools or offer new programs, (g) costly adversarial proceedings, or (h) civil or criminal penalties being levied against us or our schools. Any one of these outcomes could materially adversely affect our financial condition, results of operations, and cash flows or result in the imposition of significant restrictions on us and our ability to operate. We may also be required to expend significant resources defending against such claims.

Due to their participation in Title IV Programs, our schools and universities are subject to periodic program reviews and audits by ED for the purpose of evaluating an institution's compliance with Title IV requirements, identifying any liabilities to ED caused by errors in compliance, and improving future institutional capabilities. As previously disclosed, ED conducted a program review of AIU in November 2009. On July 14, 2010, AIU received a copy of ED's Program Review Report, which is a preliminary report of ED's findings from its program review. The Program Review Report identified six findings, two of which were deemed to be systemic findings by ED's program review team. These two findings relate to AIU's policy for determining student attendance in online courses for purposes of determining such students' enrollment status, withdrawal dates and associated timing respecting the return of unearned Title IV funds. Based on information available to us as of the date of filing this Quarterly Report on Form 10-Q, we cannot determine a range of loss for these findings or assess whether an unfavorable outcome could have a material adverse effect on our business, results of



## **Table of Contents**

operations, cash flows or financial position. The remaining findings were isolated and generally relate to processing errors. We believe the amounts involved in these four findings are immaterial. AIU submitted its response to ED's Program Review Report on November 29, 2010 and is awaiting ED's issuance of a Final Program Review Determination letter that will specify any required corrective action and amounts owed to ED, if any. In addition, ED's Office of Inspector General audit services division commenced a compliance audit of CTU in June 2010, covering the period July 1, 2009 to June 30, 2010, to determine whether CTU has policies and procedures to ensure that CTU administers Title IV and other federal program funds in accordance with applicable federal regulations. The OIG conducted an exit conference with CTU management on June 29, 2011 and at that time indicated that CTU should expect to receive a draft report in August or September 2011 setting forth the OIG's findings. As of the date of filing this Quarterly Report on Form 10-Q, CTU has not received a draft report from the OIG. Upon receipt of this draft report, CTU will have 30 days to provide a written response to the OIG, after which time the OIG report, along with CTU's response, will be forwarded to ED's Office of Federal Student Aid which makes an independent assessment of what further action, if any, is warranted.

While we believe that our schools operate in substantial compliance with applicable statutes and regulations, we cannot predict the outcome of these matters, and any unfavorable outcomes could have a material adverse effect on our business, results of operations, cash flows and financial position. See Note 8 "Commitment and Contingencies" of the notes to our unaudited consolidated financial statements for further discussion of certain of these matters.

***Any failure to comply with state and regulatory requirements, or new state legislative or regulatory initiatives affecting our schools, could have a material adverse effect on our student population, results of operations, financial condition and cash flows.***

Our schools are subject to extensive state-level regulation and oversight by state licensing agencies, whose approval or exemption is necessary to allow an institution to operate and grant degrees or diplomas. State laws vary from state to state, but generally establish standards for faculty qualifications, the location and nature of facilities, financial policies, new programs and student instruction, administrative staff, marketing and recruitment and other operational and administrative procedures. Any failure of one of our U.S. schools to maintain state authorization would result in that school being unable to offer educational programs and students attending the campus being ineligible for Title IV Programs. State legislatures often consider legislation affecting regulation of postsecondary educational institutions; enactment of this legislation and ensuing regulations, or changes in interpretation of existing regulations, may impose substantial costs on our schools and require them to modify their operations in order to comply with the new regulations.

Additionally, the October 29, 2010 regulations impose requirements on states with regard to their licensure and authorization of postsecondary institutions such as those operated by us. States that do not currently have an approval framework that meets ED requirements will need to modify their authorization and licensure requirements in order for them to maintain their eligibility to participate in Title IV Programs. State regulatory changes and approval and exemption processes can be lengthy and may be made more difficult and time consuming as a result of state budget challenges, increased pressures on states caused by new federal regulations and staffing shortages. These new requirements went into effect July 1, 2011, and will require our schools to act quickly to a changing state regulatory landscape as it adapts to the new guidelines imposed by ED.

The October 29, 2010 regulations also require that an institution offering distance learning or online programs secure the approval of those states which require such approval and provide evidence of such approval to ED upon request. These regulations, among other things, may require our schools offering distance education to obtain state approvals or registrations or exemptions from such requirements from additional states which currently or in the future may elect to regulate institutions that enroll the relevant states' residents in online programs and courses. State regulatory requirements for online education are inconsistent between states, change frequently and, in some instances, are not clear, and the interpretation of such regulations is generally left to the discretion of state employees or agents and may not be reflected in any written policy. In response to the new ED

## Table of Contents

rules, states that do not presently regulate delivery of online courses and programs may enact legislation or issue regulations or interpret existing regulations to specifically address online educational programs, such as those offered by our schools, may enact or issue regulations impacting the availability of exemptions from licensure in certain states, or otherwise affect our schools' operations. Our schools offering distance learning have submitted or expect to submit additional applications for licensures or exemptions for their distance learning programs. Many other educational institutions have or will be submitting similar applications and we cannot anticipate how quickly the state agencies, some of whom we believe are taxed by resource shortages, will be able to respond to the applications. While ED's final regulations contain provisions for obtaining annual waivers that may allow schools to operate without specific state regulatory approvals through July 1, 2013, if one of our schools offering distance learning does not have the appropriate state approvals for its online programs or is not able to customize its policies, procedures or programs to meet select state regulatory requirements or is unable to obtain a waiver, it may not be able to continue to offer distance education to students in those states until it obtains the waiver or additional approvals or exemptions or changes its policies, procedures or programs for those students, which could have a material impact on our business, financial condition, results of operations, cash flows and the value of our common stock.

We and our schools also are subject to and have pending audits, compliance reviews, inquiries, investigations, claims of non-compliance and litigation by ED, federal and state regulatory agencies, accrediting agencies, state attorney general offices, present and former students and employees, and others that may allege violations of statutes, regulations, accreditation standards, consumer protection and other legal and regulatory requirements applicable to us or our schools. For example, we have recently received subpoenas from the Attorneys General of Florida and New York relating to potential non-compliance with applicable state laws and regulations by certain of our schools. If the results of any such audits, reviews, investigations, claims, or actions are unfavorable to us, we may be required to pay monetary damages or be subject to fines, operational limitations, loss of federal funding, injunctions, additional oversight and reporting, or other civil or criminal penalties. From time to time, we may have such matters pending against us respecting one or more of our schools, and as such, they would be discussed in Note 8 Commitments and Contingencies to our unaudited consolidated financial statements.

Even if we maintain compliance with applicable governmental and accrediting body regulations, increased regulatory scrutiny or adverse publicity arising from allegations of non-compliance will increase our costs of regulatory compliance and adversely affect our financial results, growth rates and prospects.

We are subject to a variety of other claims and litigation that arise from time to time alleging non-compliance with or violations of state or federal regulatory matters including, but not limited to, claims involving students, graduates and employees. In the event the extensive changes in the overall federal and state regulatory construct results in additional statutory or regulatory bases for these types of matters, or other events result in more of such claims or unfavorable outcomes to such claims, there exists the possibility of a material adverse impact on our business, reputation, financial position, cash flows and results of operations for the periods in which the effects of any such matter or matters becomes probable and reasonably estimable.

If we fail or are unable to comply with current or future state licensing or authorization requirements, are unable to successfully obtain new required state approvals for our schools offering online education, or determine that we are unable to cost effectively comply with new or changed state licensing or authorization requirements, we could lose enrollments, eligibility to participate in Title IV Programs and revenues in any affected states, which could materially affect our revenues and our growth opportunities.

***An adverse outcome of the pending New York Attorney General investigation or our investigation into the determination and reporting of placement rates by certain of our schools could have a material adverse impact on our business, financial condition, results of operations, reputation and market price of our common stock.***

The Company received from the Attorney General of the State of New York ( NYAG ) a Subpoena Duces Tecum ( Subpoena ) dated May 17, 2011, relating to the NYAG's investigation of whether the Company and

## **Table of Contents**

certain of its schools have complied with certain New York state consumer protection, securities, finance and other laws. Pursuant to the Subpoena, the NYAG has requested from the Company and certain of its schools documents and detailed information on a broad spectrum of business practices, including such areas as marketing and advertising, student recruitment and admissions, education financing, training and compensation of admissions and financial aid personnel, programmatic accreditation, student employment outcomes, placement rates of graduates and other disclosures made to students. The documents and information sought by the NYAG in connection with its investigation cover the time period from May 17, 2005 to the present. The Company has reported the preliminary results of its internal investigation of placement rate determination practices to the NYAG as they relate to the Company's New York-based ground schools. The Company continues to cooperate with the NYAG with a view towards satisfying their inquiries as promptly as possible.

The Company's Board of Directors directed outside independent legal counsel, Dewey & LeBoeuf ( "Dewey" ), to conduct an investigation into the determination of placement rates at its Health Education segment schools and also directed counsel to review placement rate determination practices at all of the Company's domestic schools. Dewey has substantially completed its investigation of the placement rate determination practices at the Company's Health Education segment schools, as well as its review of the placement rate determination practices at the Company's Art & Design segment schools.

Dewey's investigation confirmed the existence of improper placement determination practices at certain of the Company's Health Education segment schools, and, for the Company's Health Education and Art & Design segment schools, Dewey identified certain placements that lacked sufficient supporting documentation or otherwise did not meet applicable placement guidelines established by the Company. Dewey's review of the placement rate determination practices of the Company's other domestic campuses, including its AIU, CTU and Culinary schools, is ongoing.

We cannot definitely predict the outcome or duration of the remaining review of our schools' placement rate determination practices or the New York Attorney General's investigation at this time. If these investigations result in findings of material non-compliance with federal or state laws or regulations, we and/or our directors, officers or employees may be subject to significant fines, penalties or other civil or criminal sanctions, and one or more of our schools may become subject to significant operational limitations, and sanctions, including possible fines, loss of state licenses, and/or eligibility to participate in Title IV Programs. However, our schools, including those in our Health Education and Art & Design segments, may be subject to warnings, enhanced reporting, conditions, restrictions, probation, show cause proceedings or loss of accreditation as a result of any material inaccuracies in previously reported placement rates or any failure to satisfy the placement rate or other requirements of their respective accrediting bodies. An adverse outcome of these matters may also result in significant reputational harm, material claims from students and others, or other adverse regulatory actions. In such event, our business, financial condition, results of operations, cash flows and the market price of our common stock may be materially adversely affected.

***If one or more of our schools fails to maintain institutional accreditation, if one or more of our accrediting agencies loses recognition by ED, or if certain of our programs cannot obtain or maintain programmatic accreditation, our schools could lose their ability to participate in Title IV Programs, and our growth prospects, reputation and financial condition could be materially adversely affected.***

In the U.S., accrediting agencies periodically review the academic quality of an institution's instructional programs and its administrative and financial operations to ensure that the institution has the resources to perform its educational mission. ED relies on accrediting agencies to assess whether an institution's educational programs qualify the school to participate in Title IV Programs.

Furthermore, many states and professional associations require professional programs to be accredited, and require individuals who must pass professional license exams to have graduated from accredited programs. While programmatic accreditation is not a sufficient basis to qualify for institutional Title IV Program certification, programmatic certification assists program graduates to practice as professionals or otherwise seek

## Table of Contents

employment in their chosen field. Those of our programs that do not have such programmatic accreditation, or fail to maintain such accreditation, may experience adverse publicity, declining enrollments, or other materially adverse impacts, which could result in it being impractical for us to continue offering such programs.

As previously disclosed, in accordance with their annual reporting schedule, our Health Education and Art & Design segment schools recently reported 2010-2011 placement rates to their accreditor, the Accrediting Council for Independent Colleges and Schools ( ACICS ), taking into account the findings of the review conducted by independent legal counsel of our schools' placement rate determination practices. The ACICS placement rate standard is 65%. Placement rates below this minimum standard may subject an institution to increased accreditation oversight, which may include increased reporting requirements, a requirement that the institution submit a corrective action plan or undergo an on-site evaluation, or restrictions on the addition of new locations or programs.

ACICS may also initiate accreditation proceedings such as a show-cause directive, an action to defer or deny action related to an institution's application for a new grant of accreditation or an action to suspend an institution's accreditation if it fails to meet this standard. Based on their recently reported 2010-2011 placement rates, 13 of our 49 ACICS-accredited Health Education and Art & Design segment schools met ACICS 65% minimum placement rate standard for the 2010-2011 reporting period. ACICS could determine that additional schools do not meet its minimum placement rate standard following their review of our schools' 2010-2011 placement reporting.

If one of our schools or programs were to be placed on probationary accreditation status or failed to qualify for or maintain accreditation, we would likely experience additional adverse publicity, impaired ability to attract and retain students and substantial expense to obtain unqualified accreditation status. Any loss of institutional accreditation would result in a loss of Title IV Program funds for the affected school and its students. Such events could have a material adverse impact on our business, financial condition, results of operations and cash flows.

Our participation in Title IV Programs is dependent on ED continuing to recognize the accrediting agencies that accredit our colleges and universities. The standards and practices of these agencies have recently become a focus of attention by ED. If ED ceased to recognize a particular accrediting agency for any reason, our schools that are accredited by that accrediting agency would not be eligible to participate in Title IV Programs beginning 18 months after the date such recognition ceased, unless that accrediting agency was again recognized or our schools that are accredited by that accrediting agency were accredited by another accrediting body recognized by ED. If our schools that are accredited by that accrediting agency became ineligible to participate in Title IV Programs, our business, financial condition, results of operations and cash flows would be materially adversely affected. Furthermore, the recent focus by the Office of Inspector General and ED on accrediting bodies may make the accreditation review process more challenging for all of our schools when they undergo their normal accreditation review processes in the future or may lead to ED ceasing to recognize certain accrediting bodies. If this occurred, our schools may have to incur additional costs and/or curtail or modify certain program offerings in order to maintain their accreditation, or become accredited by another accrediting body recognized by ED, which could increase our schools' operational costs, reduce their enrollments and materially adversely affect our business and results of operations.

***Increased scrutiny by Congress and various governmental agencies regarding student loan activities have produced uncertainty concerning restrictions applicable to administration of Title IV Programs, the funding for those programs, and student lending activities. If these uncertainties are not satisfactorily or timely resolved, we may face increased regulatory burdens and costs or experience adverse impacts on our student enrollment. Investigations, claims, and actions against us and other postsecondary education providers could adversely affect our reputation, revenues, financial results and stock price.***

We and other postsecondary education providers have been subject to increased regulatory scrutiny and litigation in recent years concerning student lending. State attorneys general, ED, the U.S. Congress and other

## **Table of Contents**

parties have increasingly focused on student loan programs, including Title IV Programs, investigating allegations of conflicts of interest between some institutions and lenders that previously provided Title IV loans, lenders providing questionable incentives to schools or school employees, claims of deceptive marketing practices for student loans, and schools steering students to specific lenders. Several institutions and lenders have been cited for these problems and have made monetary payments to settle those claims. A number of schools, including our schools, have entered into codes of conduct regarding student referrals to lenders in various states.

In response to allegations on student loan programs, Congress has passed new laws, ED has enacted stricter regulations, and several states have adopted codes of conduct or enacted state laws that further regulate the conduct of lenders, schools, and school personnel. The Health Care and Education Reconciliation Act of 2010 ( HCERA ), which took effect on July 1, 2010, eliminated the bank-based Federal Family Education Loan Program and all new federal student loans are being made through ED's William D. Ford Direct Loan Program. Under the Direct Loan Program, students borrow directly from ED instead of from banks, with ED's private sector partners disbursing, servicing and collecting the loans.

Criticisms of the overall student lending and postsecondary education sectors may impact general public perception of educational institutions, including us, in a negative manner. Adverse media coverage regarding other educational institutions or regarding us directly could damage our reputation. The environment surrounding access to and cost of student loans remains in a state of flux. The uncertainty surrounding these issues, and any resolution of these issues that increases loan costs or reduces students' access to Title IV loans, could reduce student demand for our programs, adversely impact our revenues and operating profit or result in increased regulatory scrutiny.

### **Risks Related to Our Business**

#### ***The loss of our key personnel could harm us.***

Our future success depends largely on the skills, efforts and motivation of our executive officers and other key personnel, as well as on our ability to attract and retain qualified corporate managers and our schools' ability to attract and retain qualified faculty members and administrators. We face competition in retaining and hiring executives and key personnel who possess the skill sets and experiences that we seek. In this period of transition in the for-profit education sector, as now occurring due to the operational and business model changes arising in connection with ED's program integrity rules, our current openings for a chief executive officer and for key executives to lead our Health Education, Art & Design and Culinary Arts SBUs or loss of other key personnel could slow implementation of key initiatives, lead to changes in our business strategies or otherwise impact management's attention to operations. In addition, key personnel may leave us and subsequently compete against us. The loss of the services of any of our key personnel, or our failure to attract and retain other qualified and experienced personnel on acceptable terms could adversely affect our results of operations or financial condition.

***We, and our business model, are subject to risks relating to enrollment of students. Given recent changes in the regulations affecting our operations, the U.S. economy, and other factors, there is a possibility of deceleration of our student population expansion, which could materially adversely affect our business and revenues.***

A protracted economic slowdown and rising unemployment could harm our business, while an improving economy may lead to prospective students choosing to work rather than to pursue postsecondary education at our schools. We believe that many students pursue postsecondary education to be more competitive in the job market. A protracted economic slowdown could increase unemployment and diminish job prospects generally. Diminished job prospects and heightened financial worries could affect the willingness of students to incur loans to pay for postsecondary education and to pursue postsecondary education in general. An improving economy and improving job prospects, however, may lead prospective students to choose to work rather than to pursue postsecondary education. As a result, our enrollments could suffer. The recent improvements in the

## **Table of Contents**

U.S. economy may lead to job creation or hiring that may impact demand among working and adult learners for our programs.

The new incentive compensation and misrepresentation rules affect our student recruiting and marketing efforts. Our business model has depended on student recruitment and retention by our admissions counselors and our ability to attract and retain students at our schools through marketing, including use of third-party Internet lead generators that provide large numbers of potential student contacts. Our admissions representatives are responsible for identifying individuals interested in enrolling in our campuses. Admissions representatives serve as prospective students' primary contacts, providing information to help them make informed enrollment decisions and assisting students with completing the enrollment process. ED's new incentive compensation rules eliminate safe harbors allowing payment of certain compensation to our admissions advisors, financial aid advisors and certain third parties. We have changed the pay practices for these employees and are in process of changing contractual or other pay practices for third parties engaged in these efforts on our behalf, although there remains uncertainty under the new regulations as to what constitutes permissible pay practices. The misrepresentation rules under the program integrity rules have resulted in us implementing more direct marketing programs to students, which generally result in fewer, but higher quality prospective students. These changes, any new regulatory interpretation or guidance regarding these regulations, or any new legislation or rules impacting our recruiting practices, may result in employee retention issues, changes in our marketing practices that would lead to fewer prospective students, increased operating and marketing costs to identify prospective students, decreased enrollments or other impacts leading to changes in our business model, or other events that could have a material adverse impact on our business, financial condition, results of operations and cash flows.

The Budget Control Act of 2011 provides for an increase in the federal government borrowing limit and spending reductions in two phases, which includes the elimination of the partial in-school interest subsidy for graduate student loans beginning July 1, 2012. The second phase requires a bipartisan joint Congressional committee to develop legislation to achieve future deficit reduction, which must be voted on by December 23, 2011. These budget deficits and spending reductions increase the likelihood of legislation that could adversely impact availability of Title IV Program funds and adversely impact our business. Changes in the sources and amounts of student financial aid, restrictions on student debt repayment options, or a significant increase in financing costs for our students, could reduce our enrollments, and have a material adverse effect on our student population, revenue and financial results.

The recent recession in the U.S. economy and HCERA are impacting students' ability to finance their postsecondary educations, including limiting access to financial aid from sources other than Title IV funds. The recent recession caused many lenders, including lenders that previously provided Title IV loans to our students, to cease providing Title IV loans to students. Because HCERA eliminates fees paid to private banks to act as intermediaries in providing loans to college students, eliminated the FFEL Program, and required schools to transition to the federal direct loan program by July 1, 2010, private lenders have exited the student loan market. As part of the Ensuring Continued Access to Student Loans Act of 2008 (ECASLA) private lenders providing federal loans under the FFEL Program were afforded the ability to sell (or PUT) loans to ED as a means to ensure lender liquidity and students' continued access to federal loans. These PUT loans would ultimately be transferred for servicing by ED preferred student loan servicers. Initial review of reporting provided by ED related to PUT loan repayment performance has demonstrated a combination of record keeping errors and an increase in default rates relative to FFEL serviced loans during the same period. In addition to PUT loans serviced by ED's preferred servicers, ED is now responsible for originating and servicing all new federal student loans through the federal direct loan program. Given early indications of servicing performance related to Direct Loans, student repayment risk may increase as a result of the transition causing an impact to our institutions' Cohort Default Rates which in turn could affect our institutions' ability to maintain eligibility for Title IV Programs and could have a material adverse impact on our business, financial condition, results of operations and cash flows.

## **Table of Contents**

These changes may result in higher administrative costs for schools, including us, related to student loan administration and extending student extended payment plans or grant programs to those students unable to timely replace student loan programs currently in place with exiting lenders. If the costs of Title IV loans increase and if availability of alternate student financial aid and payment plans decrease, students may decide not to enroll in a postsecondary institution, which could have a material adverse effect on our enrollments, revenues and results of operations.

We had previously provided extended payment plans to certain students to help ensure that they could complete their educational programs. We have discontinued providing extended payment plans to new students. As of September 30, 2011, the amount of student receivables under student extended payment plans, net of allowance for doubtful accounts and net of deferred tuition revenue, was \$7.2 million.

The repayment risk associated with these extended payment plans has been higher than the risk associated with non-extended payment plan student receivables as evidenced by the historical repayment practices. Factors that may contribute to this higher risk of repayment include: the repayment period, which is typically up to ten years, the credit history of the student that is offered an extended payment plan as well as the overall economic environment. As of September 30, 2011, we are providing an allowance for doubtful accounts as student receivables related to these plans are recorded. The allowance rate being applied is approximately seventy-five percent, which is based upon historical repayment practices.

Any further actions by the U.S. Congress, ED or other regulatory bodies that significantly reduce funding for Title IV Programs or the ability of our students to participate in those programs, that reduce alternate sources of student financial aid, or establish different or more stringent requirements for our U.S. schools to participate in Title IV Programs, could have a material adverse effect on our student population, course offerings, financial condition, results of operations and cash flows.

***Budget constraints in states that provide state financial aid to our students could reduce available financial aid, which could adversely affect our student population. Alternatively, improved state financing may result in increased support for lower-priced public institutions, which may increase competition for students.***

A significant number of states in which our schools operate face budget constraints that may reduce state appropriations in a number of areas including state student financial aid, but we cannot predict the amount or timing of any such reductions. If state funding for our students decreases and our students are unable to secure alternative sources of funding for their education, our student population could be adversely affected, which could have a material adverse effect on our results of operations, financial condition, and cash flows. Increased state or federal support for public institutions and community colleges, resulting in increased competition for students, also could have a material adverse effect on our results of operations, financial condition and cash flows.

***If we are unable to successfully resolve pending or future litigation and regulatory and governmental inquiries involving us, or face increased regulatory actions or litigation, our financial condition, results of operations and growth prospects could be adversely affected.***

We are subject to various lawsuits, investigations and claims covering a range of matters, including, but not limited to, claims made by current and former students and employees of our schools. These claims may include qui tam actions filed in federal court by individual plaintiffs on behalf of themselves and the federal government alleging that we submitted false claims or statements to ED in violation of the False Claims Act. Qui tam actions are filed under seal, and remain under seal until the government decides whether it will intervene in the case. If the government elects to intervene in an action, it assumes primary control of that matter; if the government elects not to intervene; individual plaintiffs may continue the litigation at their own expense on behalf of the government.

## **Table of Contents**

Congressional hearings and the continuing state attorney investigations affecting for-profit schools may spur plaintiffs' law firms or others to initiate litigation against us and other for-profit education providers.

We cannot predict the ultimate outcome of these matters and expect to continue to incur significant defense costs and other expenses in connection with them. We may be required to pay substantial damages or settlement costs in excess of our insurance coverage related to these matters. Government investigations, including the pending state attorneys general investigations in which we are involved, and any related legal and administrative proceedings may result in the institution of administrative, civil injunctive or criminal proceedings against us and/or our current or former directors, officers or employees; or the imposition of significant fines, penalties or suspensions, or other remedies and sanctions. Any such costs and expenses could have a material adverse effect on our financial condition and results of operations and the market price of our common stock.

***If we fail to effectively identify, pursue and integrate acquired schools, both in the U.S. and outside of the U.S., our growth could be slowed and our profitability may be adversely affected.***

Acquisitions are one component of our overall long-term growth. From time to time, we engage in evaluations of, and discussions with, possible domestic and international acquisition candidates. We may not be able to identify suitable acquisition opportunities, acquire institutions on favorable terms, or successfully integrate or profitably operate acquired institutions. If we use debt to finance future acquisitions or issue securities in connection with future acquisitions, such actions could dilute the holdings of our stockholders.

Because an acquisition is considered a change in ownership and control of the acquired institution under applicable regulatory standards, we must obtain approval from ED, most applicable state agencies and accrediting agencies and possibly other regulatory bodies when we acquire an institution.

We have in the past, and may in the future, acquire schools in international markets. There may be difficulties and complexities associated with our expansion into international markets, and our strategies may not succeed beyond our current markets. If we do not effectively address these risks, our growth and ability to compete may be impaired.

***We must service our student population without overbuilding or over-investing in infrastructure and our online platforms. Conversely, if changes in the regulatory environment or unavailability of Title IV Program funds to certain programs cause us to terminate programs, or lead to significant decreases in enrollments, we will incur costs and expenses associated with closing facilities or other exit activities.***

Any increases in student enrollments may result in capacity constraints if our schools, particularly on-ground schools, are unable to adequately service the number of students enrolled or seeking to enroll in our programs. Conversely, we may face overcapacity if student enrollments decrease or if we decide to terminate offering of certain programs. We must balance current student populations and projected growth with appropriate levels of investment in real estate and our online platforms in order to effectively manage capacity.

***We are subject to the risks inherent in operating in foreign countries.***

We operate schools outside of the U.S. and are subject to risks inherent in having non-domestic operations, including unfamiliar statutes and regulations for employees and postsecondary institutions, currency exchange rate fluctuations, limits on repatriation of profits, U.S.-foreign tax treaties and taxing authority, possible economic or political instability in those countries and risks associated with the Foreign Corrupt Practices Act, similar U.S. laws applicable to our operations in foreign markets, and the United Kingdom Bribery Act, effective July 1, 2011, holds American corporations responsible not only for violations committed by their United Kingdom subsidiaries but also for those subsidiaries' actions in third countries.



## **Table of Contents**

***If we fail to identify and establish new schools and new branch campuses of our existing schools, or to offer new educational programs, or fail to effectively operate new schools, branches and programs, our growth may be slowed and our profitability may be adversely affected.***

As part of our growth strategy, we have opened and currently anticipate opening new schools, new branch campuses of our existing schools throughout the U.S. and offering new educational programs. These activities require us to invest in management and new personnel, make capital expenditures, incur marketing and advertising expenses, implement process and compliance training and procedures and devote resources that are different from those required to operate our existing schools. We may be unable to identify or acquire suitable expansion opportunities to help maintain or accelerate our growth rate, or to successfully integrate a new school or branch campus. Any failure by us to effectively identify, establish and manage the operations of a new school or branch campus, or lapses in oversight of or maintenance of regulatory compliance or processes, could slow our growth, could make any newly established school or branch campus more costly to operate than we had planned, could require additional investments in training of management and other personnel, or could lead to compliance issues, and could have an adverse effect on our results of operations, profitability, growth prospects and ability to compete and operate in our competitive markets.

***We need timely approval by applicable regulatory agencies to offer new programs, expand our operations into or within certain states, or acquire additional schools. If those approvals are not timely, we may incur operating expenses (such as lease obligations) for significant time periods before we can enroll students.***

To open a new school or branch campus, or to establish a new educational program, we are required to obtain the appropriate approvals from ED and applicable state and accrediting regulatory agencies, which may be conditioned, delayed or denied in a manner that could significantly affect our growth plans. Approval by these regulatory agencies may be negatively impacted due to regulatory inquiries or reviews and any adverse publicity relating to such matters. Also, any adverse action taken by ED regarding its recognition of any accrediting agency that accredits our schools or programs could adversely impact our ability to open a new school or branch campus or establish new educational programs. In addition, to be eligible to participate in Title IV Programs, ED and applicable state and accrediting bodies must certify a new school or branch campus.

***Our financial performance depends, in part, on our ability to keep pace with changing market needs and technology.***

Increasingly, prospective employers of students who graduate from our schools demand that their new employees possess appropriate technological skills and also appropriate soft skills, such as communication, critical thinking and teamwork skills. These skills can evolve rapidly in a changing economic and technological environment, so it is important for our schools' educational programs to evolve in response to those economic and technological changes. Current or prospective students or the employers of our graduates may not accept expansion of our existing programs, improved program content and the development of new programs. Even if our schools are able to develop acceptable new and improved programs in a cost-effective manner, our schools may not be able to begin offering them as quickly as prospective employers would like or as quickly as our competitors offer similar programs. If we are unable to adequately respond to changes in market requirements due to regulatory or financial constraints, rapid technological changes or other factors, our ability to attract and retain students could be impaired, the rates at which our graduates obtain jobs involving their fields of study could decline, and our results of operations and cash flows could be adversely affected.

In addition, to support our growth, we must hire, retain, develop and train qualified admissions representatives who are dedicated to student recruitment. If we are unable to hire, develop and train qualified admissions representatives, the effectiveness of our student recruiting efforts could be adversely affected.

***If our graduates are unable to obtain professional licenses or certification in their chosen field of study, we may face declining enrollments and revenues or student claims against us.***

Many of our students, particularly in the healthcare programs we offer, require or desire professional licenses and certifications in order to obtain employment in their chosen fields. Many factors affect a student's

## **Table of Contents**

ability to become licensed, including whether the student's program and institution are accredited by a particular accrediting commission or approved by a professional association or by the state in which the student seeks employment, and the student's own qualifications and attainment. If one or more states deny licenses to a significant number of our students due to factors relating to our institutions or programs, we could suffer reputational harm and declining enrollments in those institutions or programs, or face student claims or litigation that could affect our revenues and results of operations.

***Our future operating results and the market price of our common stock could be materially adversely affected if we are required to write down the carrying value of nonfinancial assets and nonfinancial liabilities, including long-lived assets, goodwill and intangible assets, such as our trade names.***

In accordance with U.S. GAAP, we review our nonfinancial assets and nonfinancial liabilities, including goodwill and indefinite-lived intangible assets, such as our trade names, for impairment on at least an annual basis through the application of fair value-based measurements. Our estimates of fair value for these are based primarily on projected future results and expected cash flows and other assumptions. In the future, if we are required to significantly write down the value of our nonfinancial assets and nonfinancial liabilities, including long-lived assets, goodwill and intangibles, our operating results and the market price of our common stock may be materially adversely affected.

***We could experience decreasing enrollments or decreasing growth in our enrollments in our schools due to changing demographic trends in family size, overall declines in enrollment in postsecondary schools, job growth in fields unrelated to our core disciplines, immigration and visa laws, or other societal factors.***

A March 2011 NCES report projects that between 2008 and 2019 enrollments in degree-granting postsecondary institutions will increase 17% to 22.4 million students. This projected 11-year growth rate is lower than the 34% increase NCES reported for the 14-year period 1994-2008 of 14.3 million in 1994 to 19.1 million in 2008. Such a decline in the overall growth rate in the postsecondary education sector would result in increased competition for students for our programs and could impact our ability to attract and retain students and affect our growth rate in enrollments. In addition, the ability of our foreign students to obtain visas for our U.S. and our European schools is important to student recruitment. If we cannot attract new students, or develop new curricula to attract prospective students who seek degrees in fields other than our core disciplines, or accommodate changed immigration or visa rules, we may be unable to maintain and increase our student population or achieve our growth strategies, which could have a material adverse effect on our revenues, results of operations, financial condition and market price of our common stock.

***Capacity constraints or system disruptions to our online computer networks could have a material adverse effect on our ability to attract and retain students.***

Our schools' online programs intend to increase student population. To support this growth, we will require more resources, including additional faculty, admissions, academic and financial aid personnel. This growth may place a significant strain on the operational resources of our schools.

Our schools' online programs' success depends, in part, on our schools' ability to expand the content of their programs, develop new programs in a cost-effective manner, maintain good standing with regulators and accreditors, and meet students' needs in a timely manner. New programs can be delayed due to current and future unforeseen regulatory restrictions. Furthermore, our regulators may impose additional restrictions or conditions on the manner in which we offer online courses to our students, any one of which could negatively impact our business or results of operations.

Any general decline in Internet use for any reason, including security or privacy concerns, cost of Internet service or changes in government regulation, could result in less demand for online educational services and inhibit our planned growth in our online programs.

## **Table of Contents**

For our online and on-ground campuses, the performance and reliability of program infrastructure is critical to their operations, reputation and ability to attract and retain students. Any computer system error or failure, significant increase in traffic on our computer networks, or any significant failure or unavailability of our computer networks, including but not limited to those as a result of natural disasters and network and telecommunications failures could materially disrupt our delivery of these programs.

Our computer networks may also be vulnerable to unauthorized access, computer hackers, computer viruses and other security threats. A user who circumvents security measures could misappropriate proprietary information or cause interruptions or malfunctions in our operations. Due to the sensitive nature of the information contained on our networks hackers may target our networks. We may be required to expend significant resources to protect against the threat of these security breaches or to alleviate problems caused by these breaches. Although we continually monitor the security of our technology infrastructure, we cannot assure that these efforts will protect our computer networks against security breaches. Any interruption to our schools' computer systems or operations could have a material adverse effect on our student population, our business, financial condition, results of operations and cash flows.

***Our financial performance depends, in part, on our ability to continue to develop awareness and acceptance of our schools and programs among high school graduates and working adults.***

If our schools are unable to successfully market and advertise their educational programs, our schools' ability to attract and enroll prospective students in such programs could be adversely affected, and, consequently, our ability to increase revenue or maintain profitability could be impaired. Some of the factors that could prevent us from successfully marketing and advertising our schools and the programs that they offer include, but are not limited to, student or employer dissatisfaction with educational programs and services, diminished access to high school students, our failure to maintain or expand our brand names or other factors related to our marketing or advertising practices, Federal Trade Commission restrictions on Internet and other advertising and marketing media, costs and effectiveness of Internet and other advertising programs, and changing media preferences of our target audiences.

***We compete with a variety of educational institutions, and if we are unable to compete effectively, our student population and revenue could be adversely impacted.***

Postsecondary education is a highly fragmented and competitive field. Our schools compete with traditional public and private two-year and four-year colleges and universities, other proprietary schools, other online education providers, and alternatives to higher education, such as immediate employment and military service. Some public and private institutions charge lower tuition for courses of study similar to those offered by our schools due, in part, to government subsidies, government and foundation grants, tax-deductible contributions and other financial resources not available to proprietary institutions. Our competitors may have substantially greater financial and other resources than we do. We expect to experience increased competition as more colleges, universities, and other postsecondary education providers increase their online program offerings. An increase in competition could affect the success of our marketing efforts and enable our competitors to recruit prospective students more effectively, or reduce our tuition charges and increase spending for marketing efforts, which could adversely impact our results of operations, financial condition and cash flows.

***Our credit agreement limits our ability to take various actions and requires that we satisfy specified financial and non-financial covenants.***

Our credit agreement limits our ability to take various actions, including paying dividends and disposing of assets, and may restrict us from taking actions that management believes would be desirable and in the best interests of us and our stockholders. Our credit agreement provides that our failure to comply with regulations issued by ED or other governmental authorities or our failure to satisfy specified financial and non-financial covenants could result in an event of default under the credit agreement. An event of default would allow the lenders to pursue various remedies, including accelerating the repayment of any indebtedness outstanding, any of which could have a material adverse effect on our operations and financial condition.

## **Table of Contents**

***We are subject to privacy and information security laws and regulations both domestically and in the countries in which our foreign schools operate, due to our collection and use of personal information. Any violations of those laws, or any breach, theft or loss of that information, could adversely affect our reputation and operations.***

Our efforts to attract and enroll students result in us collecting, using and keeping substantial amounts of personal information regarding applicants, our students, faculty, their families and alumni, including social security numbers, financial data or health data. We also maintain personal information about our employees in the ordinary course of our activities. Our services, the services of many of our health plan and benefit plan vendors, and other information can be accessed globally through the Internet. We rely extensively on our network of interconnected applications and databases for day to day operations as well as financial reporting and the processing of financial transactions. Our computer networks and those of our vendors that manage confidential information for us may be vulnerable to unauthorized access, theft or misuse, hackers, computer viruses, or third parties in connection with hardware and software upgrades and changes. Such unauthorized access, misuse, theft or hacks could evade our intrusion detection and prevention precautions without alerting us to the breach or loss for some period of time or may never be detected. We have experienced malware and virus attacks on our systems which went undetected by our virus detection and prevention software. Regular patching of our computer systems and frequent updates to our virus detection and prevention software with the latest virus and malware signatures may not catch newly introduced malware and viruses or zero-day viruses, prior to their infecting our systems and potentially disrupting our data integrity, taking sensitive information or affecting financial transactions. Our services can be accessed globally via the Internet, so we may be subject to privacy laws in countries outside the U.S. from which students access our services, which laws may constrain the way we market and provide our services. While we utilize security and business controls to limit access to and use of personal information, any breach of student or employee privacy or errors in storing, using or transmitting personal information could violate privacy laws and regulations resulting in fines or other penalties. A breach, theft or loss of personal information held by us or our vendors, or a violation of the laws and regulations governing privacy could have a material adverse effect on our reputation or result in additional regulation, compliance costs or investments in additional security systems to protect our computer networks causing a material adverse effect on our business, financial condition, results of operations and cash flows.

***We rely on exclusive proprietary rights and intellectual property that may not be adequately protected under current laws, and we may encounter disputes from time to time relating to our use of intellectual property of third parties.***

Our success depends in part on our ability to protect our proprietary rights. We rely on a combination of copyrights, trademarks, service marks, trade secrets, domain names and agreements to protect our proprietary rights. We rely on service mark and trademark protection in the United States and select foreign jurisdictions to protect our rights to our marks as well as distinctive logos and other marks associated with our services. We cannot assure you that these measures will be adequate, that we have secured, or will be able to secure, appropriate protections for all of our proprietary rights. Despite our efforts to protect these rights, unauthorized third parties may attempt to duplicate the proprietary aspects of our curricula, online resource material and other content. Our management's attention may be diverted by these attempts, and we may need to use funds in litigation to protect our proprietary rights against any infringement or violation.

We may encounter disputes from time to time over rights and obligations concerning intellectual property, and we may not prevail in these disputes. Third parties may raise a claim against us alleging an infringement or violation of the intellectual property of that third party. Some third party intellectual property rights may be extremely broad, and it may not be possible for us to conduct our operations in such a way as to avoid those intellectual property rights. Any such intellectual property claim could subject us to costly litigation and impose a significant strain on our financial resources and management personnel regardless of whether such claim has merit.

## **Table of Contents**

*We may incur liability for the unauthorized duplication or distribution of class materials posted online for class discussions.*

In some instances our faculty members or our students may post various articles or other third-party content on class discussion boards or download third-party content to personal computers. We may incur claims or liability for the unauthorized duplication or distribution of this material. Any such claims could subject us to costly litigation and could impose a strain on our financial resources and management personnel regardless of whether the claims have merit.

*We may incur costs in complying with the Americans with Disabilities Act and with similar laws.*

The Americans with Disabilities Act of 1990, or ADA, requires all public accommodations to meet federal requirements for access and use by disabled individuals. Other federal, state, and local laws and regulations also may impose similar or additional accessibility requirements. For example, the Fair Housing Amendments Act of 1988, or FHAA, requires apartment properties first occupied after March 13, 1991, to be accessible to handicapped persons. Typically, our real estate leases require us to pay any costs necessary to comply with all laws, including these accessibility laws, for our premises, which may include parking areas, restaurants at our culinary schools, dormitory facilities and similar facilities in addition to classroom and office space. In opening new schools or locations and acquiring existing schools, we often must build out the premises to satisfy our classroom needs and must incur the costs associated with accessibility compliance in those construction activities. If any of our premises are not compliant with the ADA or FHAA, we could face fines, litigation by private litigants, and orders to correct any non-complying features.

## **Risk Related to Our Common Stock**

*The trading price of our common stock may fluctuate substantially in the future.*

The trading price of our common stock may fluctuate substantially as a result of a number of factors, some of which are not in our control. These factors include:

loss of key personnel;

the initiation, pendency or outcome of litigation, accreditation reviews, regulatory reviews and investigations, including the pending state attorneys general investigations in which we are involved, and any related adverse publicity;

failure of certain of our schools in our Health Education and Art & Design segments to meet minimum placement rates for 2010-2011 established by our schools' accreditors;

the outcomes and impacts on our business of ED's rulemakings, and other changes in the legal or regulatory environment in which we operate;

changes in the student lending and credit markets;

our ability to meet or exceed expectations of analysts or investors;

quarterly variations in our operating results;

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general conditions in the postsecondary education field, including changes in ED, state laws and regulations and accreditation standards, or availability of student financing;

changes in our earnings estimates by analysts;

future impairment of goodwill or other intangible assets;

price and volume fluctuations in the overall stock market, which have particularly affected the market prices of many companies that provide postsecondary education in recent periods; and

general economic conditions.

**Table of Contents**

These factors may adversely affect the trading price of our common stock, regardless of our actual operating performance, and could prevent an investor from selling shares of our common stock at or above the price at which the investor acquired the shares. In addition, the stock markets, from time to time, experience extreme price and volume fluctuations that may be unrelated or disproportionate to the operating performance of companies. These broad fluctuations may adversely affect the market price of our common stock, regardless of our operating performance.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following table sets forth information regarding purchases made by us of shares of our common stock on a monthly basis during the year to date ended September 30, 2011:

**Issuer Purchases of Equity Securities**

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(1)</sup>	Maximum Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(1)</sup>
December 31, 2010				\$ 290,454,703
January 1, 2011 January 31, 2011	3,721,903	\$ 21.47	3,721,903	210,454,862
February 1, 2011 February 28, 2011	140,000	23.67	140,000	207,138,801
March 1, 2011 March 31, 2011	282,800	23.61	282,800	200,456,784
April 1, 2011 April 30, 2011				200,456,784
May 1, 2011 May 31, 2011	929,258	21.74	929,258	180,239,073
June 1, 2011 June 30, 2011	846,089	23.36	846,089	160,456,824
July 1, 2011 July 31, 2011	400	22.00	400	160,448,016
August 1, 2011 August 31, 2011	326,700	21.87	326,700	153,296,682
September 1, 2011 September 30, 2011				153,296,682
<b>Total</b>	<b>6,247,150</b>		<b>6,247,150</b>	

- (1) As of September 30, 2011, approximately \$153.3 million was available under our previously authorized repurchase program. Stock repurchases under this program may be made on the open market or in privately negotiated transactions from time to time, depending on various factors, including market conditions and corporate and regulatory requirements. The stock repurchase program does not have an expiration date and may be suspended or discontinued at any time.

**Item 5. Other Information**

On May 19, 2011, the Board approved an increase, effective July 1, 2011, to the annual retainer paid to independent directors and other changes in the compensation structure for independent directors. Each independent director other than the Chairman of the Board will receive an annual retainer of \$75,000, payable quarterly. The Chairman of the Board will receive an annual retainer of \$150,000. Each independent director who serves as a Board committee chairperson will also receive an annual retainer of \$15,000, payable quarterly. An individual meeting fee of \$1,000 will be paid to the independent directors, including the Chairman of the Board, for each Board and committee meetings commencing with the 13<sup>th</sup> such Board or 13<sup>th</sup> such committee meeting in any calendar year. Board members also receive reimbursement for all reasonable expenses incurred in attending Board and committee meetings. The annual option grant to each independent director for the 2011-2012 director term was established at 16,000 shares that will vest 25% on the date of grant and 25% on each anniversary of the grant date until fully vested. The final quarterly payment with respect to a calendar year is contingent on the





## **Table of Contents**

director having attended at least 75% of the aggregate of the total number of Board meetings (held during the period for which such individual has been a director) plus the total number of meetings held by all committees of the Board on which such person served (during the periods that the person served on such committee). In the event the director has not achieved such attendance level, the director will forfeit the entire amount of the final quarterly retainer payment. This forfeiture provision does not apply to (1) Board or committee meetings fees payable when the Board or committee holds 13 or more meetings during a calendar year or (2) equity awards.

On October 31, 2011, the Board appointed Steven H. Lesnik as President and Chief Executive Officer of the Company. Mr. Lesnik has served as Chairman of the Company since 2008 and as a member of the Board since 2006. Mr. Lesnik continues to serve as Chairman and as a member of the Board. During his service as President and Chief Executive Officer, Mr. Lesnik will receive a salary of \$83,333 per month, but will not continue to receive any additional compensation as Chairman or as a member of the Board.

Also on October 31, 2011, the Company appointed Leslie T. Thornton, a member of the Board, to serve as Lead Independent Director of the Board, effective immediately. On November 3, 2011, the Company agreed to pay Ms. Thornton additional compensation at a rate of \$20,000 per year during her service as Lead Independent Director.

## **Item 6. Exhibits**

The exhibits required to be filed by Item 601 of Regulation S-K are listed in the Exhibit Index, which is attached hereto and incorporated by reference herein.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CAREER EDUCATION CORPORATION**

Date: November 9, 2011

By: /s/ STEVEN H. LESNIK  
Steven H. Lesnik

**President and Chief Executive Officer**

**(Principal Executive Officer)**

Date: November 9, 2011

By: /s/ MICHAEL J. GRAHAM  
Michael J. Graham

**Executive Vice President and**

**Chief Financial Officer**

**(Principal Financial Officer)**

**Table of Contents**

**INDEX TO EXHIBITS**

<b>Exhibit Number</b>	<b>Exhibit</b>
+31.1	Certification of CEO pursuant to Section 302 of Sarbanes-Oxley Act of 2002
+31.2	Certification of CFO pursuant to Section 302 of Sarbanes-Oxley Act of 2002
+32.1	Certification of CEO pursuant to Section 906 of Sarbanes-Oxley Act of 2002
+32.2	Certification of CFO pursuant to Section 906 of Sarbanes-Oxley Act of 2002
+101	The following financial information from our Quarterly Report on Form 10-Q for the third quarter of 2011, filed with the SEC on November 9, 2011, formatted in Extensible Business Reporting Language (XBRL): (i) the Unaudited Consolidated Balance Sheets as of September 30, 2011 and December 31, 2010, (ii) the Unaudited Consolidated Statements of Operations for the quarters and years to date ended September 30, 2011 and September 30, 2010, (iii) the Unaudited Consolidated Statements of Cash Flows for the years to date ended September 30, 2011 and September 30, 2010, and (iv) Notes to Unaudited Consolidated Financial Statements.

+ Filed herewith