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POPULAR INC
Form 10-Q
November 09, 2011

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## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

## Washington, D.C. 20549

## Form 10-0

(787) 765-9800
(Registrant s telephone number, including area code)

## NOT APPLICABLE

(Former name, former address and former fiscal year, if change since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
[X] Yes
[] No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
[X] Yes [ ] No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act:

Large accelerated filer [X] Accelerated filer [ ] Non-accelerated filer [ ] Smaller reporting company [ ]
(Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
[ ] Yes
[X] No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: Common Stock, $\$ 0.01$ par value, 1,025,101,209 shares outstanding as of October 28, 2011.
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## Forward-Looking Information

The information included in this Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to Popular, Inc. s (the Corporation, Popular , we, us , our ) financial condition, results of operations, pl objectives, future performance and business, including, but not limited to, statements with respect to the adequacy of the allowance for loan losses, delinquency trends, market risk and the impact of interest rate changes, capital markets conditions, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on the Corporation s financial condition and results of operations. All statements contained herein that are not clearly historical in nature are forward-looking, and the words anticipate, believe, continues, expect, estimate, intend, project and similar expressions and future or conditional verbs su would, should, could, might, can, may, or similar expressions are generally intended to identify forward-looking statements.

These statements are not guarantees of future performance and involve certain risks, uncertainties, estimates and assumptions by management that are difficult to predict.

Various factors, some of which are beyond Popular s control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to:
the rate of growth in the economy and employment levels, as well as general business and economic conditions;
changes in interest rates, as well as the magnitude of such changes;
the fiscal and monetary policies of the federal government and its agencies;
changes in federal bank regulatory and supervisory policies, including required levels of capital;
the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ) on our businesses, business practices and cost of operations;
regulatory approvals that may be necessary to undertake certain actions or consummate strategic transactions such as acquisitions and dispositions;
the relative strength or weakness of the consumer and commercial credit sectors and of the real estate markets in Puerto Rico and the other markets in which borrowers are located;
the performance of the stock and bond markets;
competition in the financial services industry;
additional Federal Deposit Insurance Corporation ( FDIC ) assessments; and
possible legislative, tax or regulatory changes.
Other possible events or factors that could cause results or performance to differ materially from those expressed in these forward-looking statements include the following: negative economic conditions that adversely affect the general economy, housing prices, the job market, consumer confidence and spending habits which may affect, among other things, the level of non-performing assets, charge-offs and provision expense; changes in interest rates and market liquidity which may reduce interest margins, impact funding sources and affect our ability to originate and distribute financial products in the primary and secondary markets; adverse movements and volatility in debt and equity capital markets; changes in market rates and prices which may adversely impact the value of financial assets

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and liabilities; liabilities resulting from litigation and regulatory investigations; changes in accounting standards, rules and interpretations; increased competition; our ability to grow our core businesses; decisions to downsize, sell or close units or otherwise change our business mix; and management s ability to identify and manage these and other risks. Moreover, the outcome of legal proceedings, as discussed in Part II, Item I. Legal Proceedings, is inherently uncertain and depends on judicial interpretations of law and the findings of regulators, judges and juries. Investors should refer to the Corporation s Annual Report on Form 10-K for the year ended December 31, 2010 as well as Part II, Item 1A of this Form 10-Q for a discussion of such factors and certain risks and uncertainties to which the Corporation is subject.

All forward-looking statements included in this document are based upon information available to the Corporation as of the date of this document, and other than as required by law, including the requirements of applicable securities laws, we assume no obligation to update or revise any such forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

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## ITEM 1. FINANCIAL STATEMENTS

## POPULAR, INC.

## CONSOLIDATED STATEMENTS OF CONDITION (UNAUDITED)

(In thousands, except share information)
September 30, 2011
December 31, 2010
September 30, 2010

| Assets |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ | 567,141 | \$ | 452,373 | \$ | 580,811 |
| Money market investments: |  |  |  |  |  |  |
| Federal funds sold |  | 16,179 |  | 16,110 |  | - |
| Securities purchased under agreements to resell |  | 216,939 |  | 165,851 |  | 290,456 |
| Time deposits with other banks |  | 1,036,021 |  | 797,334 |  | 1,733,493 |
| Total money market investments |  | 1,269,139 |  | 979,295 |  | 2,023,949 |
| Trading account securities, at fair value: |  |  |  |  |  |  |
| Pledged securities with creditors right to repledge |  | 197,840 |  | 492,183 |  | 434,637 |
| Other trading securities |  | 75,099 |  | 54,530 |  | 48,555 |
| Investment securities available-for-sale, at fair value: |  |  |  |  |  |  |
| Pledged securities with creditors right to repledge |  | 1,696,581 |  | 2,031,123 |  | 2,048,258 |
| Other investment securities available-for-sale |  | 3,529,948 |  | 3,205,729 |  | 3,693,225 |
| Investment securities held-to-maturity, at amortized cost (fair value at September 30, 2011-\$135,011; December 31, 2010-\$120,873; September 30, 2010-\$214,803) |  | 128,546 |  | 122,354 |  | 214,152 |
| Other investment securities, at lower of cost or realizable value (realizable value at September 30, 2011-\$175,102; December 31, 2010-\$165,233; September 30, 2010 \$159,622) |  | 173,569 |  | 163,513 |  | 158,309 |
| Loans held-for-sale, at lower of cost or fair value |  | 368,777 |  | 893,938 |  | 115,088 |
| Loans held-in-portfolio: |  |  |  |  |  |  |
| Loans not covered under loss sharing agreements with the FDIC |  | 20,775,237 |  | 20,834,276 |  | 22,248,112 |
| Loans covered under loss sharing agreements with the FDIC |  | 4,512,423 |  | 4,836,882 |  | 4,953,195 |
| Less Unearned income |  | 101,351 |  | 106,241 |  | 106,685 |
| Allowance for loan losses |  | 772,921 |  | 793,225 |  | 1,243,994 |
| Total loans held-in-portfolio, net |  | 24,413,388 |  | 24,771,692 |  | 25,850,628 |
| FDIC loss share asset |  | 1,798,339 |  | 2,318,183 |  | 2,324,978 |
| Premises and equipment, net |  | 536,529 |  | 545,453 |  | 531,849 |
| Other real estate not covered under loss sharing agreements with the FDIC |  | 175,785 |  | 161,496 |  | 168,823 |
| Other real estate covered under loss sharing agreements with the FDIC |  | 75,339 |  | 57,565 |  | 56,368 |
| Accrued income receivable |  | 134,263 |  | 150,658 |  | 160,167 |
| Mortgage servicing assets, at fair value |  | 157,226 |  | 166,907 |  | 165,947 |
| Other assets |  | 2,168,529 |  | 1,449,887 |  | 1,443,158 |
| Goodwill |  | 648,353 |  | 647,387 |  | 645,944 |
| Other intangible assets |  | 64,212 |  | 58,696 |  | 60,438 |
| Total assets | \$ | 38,178,603 | \$ | 38,722,962 | \$ | 40,725,284 |

Liabilities and Stockholders Equity
Liabilities:
Deposits:
Non-interest bearing
\$ 5,527,450 \$ 4,939,321
\$ 5,371,439
Interest bearing
22,425,890
21,822,879
22,368,605

| Total deposits | $27,953,340$ | $26,762,200$ | $27,740,044$ |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Federal funds purchased and assets sold under agreements to repurchase | $2,601,606$ | $2,412,550$ | $2,358,139$ |
| Other short-term borrowings | 166,200 | 364,222 | 191,342 |
| Notes payable | $2,550,745$ | $4,170,183$ | $5,145,152$ |
| Other liabilities | 894,111 | $1,213,276$ | $1,170,476$ |
|  |  |  |  |
| Total liabilities | $34,166,002$ | $34,922,431$ | $36,605,153$ |

Commitments and contingencies (See note 19)

| Stockholders equity: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred stock, $30,000,000$ shares authorized; 2,006,391 shares issued and outstanding in all periods presented (aggregated liquidation preference value of \$50,160 ) |  | 50,160 |  | 50,160 |  | 50,160 |
| Common stock, $\$ 0.01$ par value; $1,700,000,000$ shares authorized in all periods presented; 1,024,870,255 shares issued at September 30, 2011 (December 31, |  |  |  |  |  |  |
| $20101,022,929,158$; September 30, 2010 1,022,878,228) and 1,024,475,398 outstanding at September 30, 2011 (December 31, 2010 1,022,727,802; |  |  |  |  |  |  |
| September 30, 2010 1,022,686,418 ) |  | 10,249 |  | 10,229 |  | 10,229 |
| Surplus |  | 4,099,379 |  | 4,094,005 |  | 4,094,302 |
| Accumulated deficit |  | $(201,770)$ |  | $(347,328)$ |  | $(119,877)$ |
| Treasury stock at cost, 394,857 shares at September 30, 2011 (December 31, 2010 201,356 shares; September 30, 2010 191,810 shares) |  | (992) |  | (574) |  | (545) |
| Accumulated other comprehensive income (loss), net of tax of $(\$ 50,836)$ (December 31, 2010 (\$55,616); September 30, 2010 ( $\$ 16,856$ )) |  | 55,575 |  | $(5,961)$ |  | 85,862 |
| Total stockholders equity |  | 4,012,601 |  | 3,800,531 |  | 4,120,131 |
| Total liabilities and stockholders equity | \$ | 38,178,603 | \$ | 38,722,962 | \$ | 40,725,284 |

The accompanying notes are an integral part of these consolidated financial statements.

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## POPULAR, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS

## (UNAUDITED)

(In thousands, except per share information)

| Interest income: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans | \$ | 428,999 | \$ | 455,631 | \$ | 1,294,834 | \$ | 1,231,290 |
| Money market investments |  | 886 |  | 1,391 |  | 2,759 |  | 4,326 |
| Investment securities |  | 51,085 |  | 57,277 |  | 157,183 |  | 185,118 |
| Trading account securities |  | 10,788 |  | 7,136 |  | 29,332 |  | 20,313 |
| Total interest income |  | 491,758 |  | 521,435 |  | 1,484,108 |  | 1,441,047 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 65,868 |  | 86,330 |  | 213,419 |  | 269,919 |
| Short-term borrowings |  | 13,744 |  | 14,945 |  | 41,478 |  | 45,756 |
| Long-term debt |  | 42,835 |  | 63,382 |  | 141,999 |  | 185,082 |
| Total interest expense |  | 122,447 |  | 164,657 |  | 396,896 |  | 500,757 |
| Net interest income |  | 369,311 |  | 356,778 |  | 1,087,212 |  | 940,290 |
| Provision for loan losses |  | 176,276 |  | 215,013 |  | 395,912 |  | 657,471 |


| Net interest income after provision for loan losses | 193,035 | 141,765 | 691,300 | 282,819 |
| :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts | 46,346 | 48,608 | 138,778 | 149,865 |
| Other service fees | 62,664 | 100,822 | 179,623 | 305,867 |
| Net gain on sale and valuation adjustments of investment securities | 8,134 | 3,732 | 8,044 | 4,210 |
| Trading account profit | 2,912 | 5,860 | 3,287 | 8,101 |
| Net gain on sale of loans, including valuation adjustments on loans held-for-sale | 20,294 | 4,250 | 14,756 | 14,396 |
| Adjustments (expense) to indemnity reserves on loans sold | $(10,285)$ | $(5,823)$ | $(29,587)$ | $(37,502)$ |
| FDIC loss share (expense) income | $(5,361)$ | $(7,668)$ | 49,344 | $(22,705)$ |
| Fair value change in equity appreciation instrument | - | 10,641 | 8,323 | 35,035 |
| Gain on sale of processing and technology business | - | 640,802 | - | 640,802 |
| Other operating (loss) income | $(2,314)$ | 24,670 | 38,350 | 84,518 |
| Total non-interest income | 122,390 | 825,894 | 410,918 | 1,182,587 |

Operating expenses:

| Personnel costs | 111,724 | 141,205 | 328,823 | 400,169 |
| :--- | ---: | ---: | ---: | ---: |
| Net occupancy expenses | 25,885 | 28,425 | 76,428 | 86,359 |
| Equipment expenses | 10,517 | 25,432 | 33,314 | 74,231 |

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| Other taxes | 12,391 |  | 13,872 |  | 38,986 |  | 38,635 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Professional fees | 48,756 |  | 48,224 |  | 144,923 |  | 109,498 |  |
| Communications | 6,800 |  | 9,514 |  | 21,198 |  | 31,628 |  |
| Business promotion | 14,650 |  | 11,260 |  | 35,842 |  | 29,759 |  |
| FDIC deposit insurance | 23,285 |  | 17,183 |  | 68,640 |  |  | 49,894 |
| Loss on early extinguishment of debt | 109 |  | 25,448 |  | 8,637 |  |  | 26,426 |
| Other real estate owned (OREO) expenses | 3,234 |  | 6,997 |  | 11,885 |  |  | 26,322 |
| Other operating expenses | 22,541 |  | 41,570 |  | 63,555 |  |  | 101,034 |
| Amortization of intangibles | 2,463 |  | 2,411 |  | 6,973 |  |  | 6,915 |
| Total operating expenses |  | 282,355 |  | 371,541 |  | 839,204 |  | 980,870 |
| Income before income tax | 33,070 |  | 596,118 |  | 263,014 |  |  | 484,536 |
| Income tax expense | 5,537 |  | 102,032 |  | 114,664 |  |  | 119,994 |
| Net Income | \$ | 27,533 | \$ | 494,086 | \$ | 148,350 | \$ | 364,542 |
| Net Income Applicable to Common Stock | \$ | 26,602 | \$ | 494,086 | \$ | 145,558 | \$ | 172,875 |
| Net Income per Common Share Basic | \$ | 0.03 | \$ | 0.48 | \$ | 0.14 | \$ | 0.21 |
| Net Income per Common Share Diluted | \$ | 0.03 | \$ | 0.48 | \$ | 0.14 | \$ | 0.21 |

## Dividends Declared per Common Share

The accompanying notes are an integral part of these consolidated financial statements.

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## POPULAR, INC.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

## (UNAUDITED)

| (In thousands) | Common stock, including treasury stock |  | Preferred stock |  | Surplus |  | Accumulated <br> deficit |  | Accumulated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | other comprehensive (loss) income | Total |  |  |  |
| Balance at December 31, 2009 | \$ | 6,380 |  |  | \$ | 50,160 | \$ | 2,804,238 | \$ | $(292,752)$ | \$ | $(29,209)$ | \$ | 2,538,817 |
| Net loss |  |  |  |  |  |  |  |  |  | 364,542 |  |  |  | 364,542 |
| Issuance of stock |  | - |  | ,000 [1] |  | - |  |  |  |  |  | 1,150,000 |
| Issuance of common stock upon conversion of preferred stock |  | $\begin{array}{r} 3,834 \\ {[1]} \end{array}$ |  | ,000) ${ }^{[1]}$ |  | 337,833 [1] |  |  |  |  |  | 191,667 |
| Issuance costs |  |  |  |  |  | $(47,769)^{[2]}$ |  |  |  |  |  | $(47,769)$ |
| Deemed dividend on preferred stock |  |  |  |  |  |  |  | $(191,667)$ |  |  |  | $(191,667)$ |
| Common stock purchases |  | (530) |  |  |  |  |  |  |  |  |  | (530) |
| Other comprehensive income, net of tax |  |  |  |  |  |  |  |  |  | 115,071 |  | 115,071 |
| Balance at September 30, 2010 | \$ | 9,684 | \$ | 50,160 | \$ | 4,094,302 | \$ | $(119,877)$ | \$ | 85,862 | \$ | 4,120,131 |
| Balance at December 31, 2010 | \$ | 9,655 | \$ | 50,160 | \$ | 4,094,005 | \$ | $(347,328)$ | \$ | $(5,961)$ | \$ | 3,800,531 |
| Net income |  |  |  |  |  |  |  | 148,350 |  |  |  | 148,350 |
| Issuance of stock |  | 20 |  |  |  | 5,374 |  |  |  |  |  | 5,394 |
| Dividends declared: |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred stock |  |  |  |  |  |  |  | $(2,792)$ |  |  |  | $(2,792)$ |
| Common stock purchases |  | (418) |  |  |  |  |  |  |  |  |  | (418) |
| Other comprehensive income, net of tax |  |  |  |  |  |  |  |  |  | 61,536 |  | 61,536 |
| Balance at September 30, 2011 | \$ | 9,257 | \$ | 50,160 | \$ | 4,099,379 | \$ | $(201,770)$ | \$ | 55,575 | \$ | 4,012,601 |

[1] Issuance and subsequent conversion of depositary shares representing interests in shares of contingent convertible non-cumulative preferred stock, Series D, into common stock.
[2] Issuance costs related to issuance and conversion of depository shares (Preferred Stock - Series D).

Disclosure of changes in number of shares:
September 30, 2011 December 31, 2010 September 30, 2010

| Preferred Stock: |  |  |  |
| :---: | :---: | :---: | :---: |
| Balance at beginning of year | 2,006,391 | 2,006,391 | 2,006,391 |
| Issuance of stock | - | 1,150,000 [1] | 1,150,000 [1] |
| Conversion of stock | - | $(1,150,000)^{[1]}$ | $(1,150,000)^{[1]}$ |
| Balance at end of the period | 2,006,391 | 2,006,391 | 2,006,391 |

Common Stock Issued:

| Balance at beginning of year | 1,022,929,158 | 639,544,895 | 639,544,895 |
| :---: | :---: | :---: | :---: |
| Issuance of stock | 1,941,097 | 50,930 | - |
| Issuance of stock upon conversion of preferred stock | - | 383,333,333 [1] | 383,333,333 [1] |
| Balance at end of the period | 1,024,870,255 | 1,022,929,158 | 1,022,878,228 |
| Treasury stock | $(394,857)$ | $(201,356)$ | $(191,810)$ |
| Common Stock Outstanding | 1,024,475,398 | 1,022,727,802 | 1,022,686,418 |

[1] Issuance of $46,000,000$ in depositary shares; converted into $383,333,333$ common shares (full conversion of depositary shares, each representing a $1 / 40$ th interest in shares of contingent convertible perpetual non-cumulative preferred stock).

The accompanying notes are an integral part of these consolidated financial statements.

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## POPULAR, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

## (UNAUDITED)

| (In thousands) | Quarter ended, <br> September 30, |  |  |  | Nine months ended, September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Net income | \$ | 27,533 | \$ | 494,086 | \$ | 148,350 | \$ | 364,542 |
| Other comprehensive income before tax: |  |  |  |  |  |  |  |  |
| Foreign currency translation adjustment |  | (222) |  | 1,017 |  | $(1,950)$ |  | 440 |
| Reclassification adjustment for losses included in net income |  | - |  | 4,967 |  | 10,084 |  | 4,967 |
| Adjustment of pension and postretirement benefit plans |  | - |  | - |  | - |  | 2,736 |
| Amortization of net losses |  | 3,243 |  | 1,971 |  | 9,730 |  | 5,994 |
| Amortization of prior service cost |  | (240) |  | (262) |  | (720) |  | (785) |
| Unrealized holding gains on securities available-for-sale arising during the period |  | 29,021 |  | 7,438 |  | 59,822 |  | 124,350 |
| Reclassification adjustment for gains included in net income |  | $(8,134)$ |  | $(3,717)$ |  | $(8,044)$ |  | $(3,701)$ |
| Unrealized net losses on cash flow hedges |  | $(1,671)$ |  | (623) |  | $(1,237)$ |  | $(2,163)$ |
| Reclassification adjustment for (gains) losses included in net income |  | (485) |  | 1,509 |  | $(1,369)$ |  | 341 |
| Other comprehensive income before tax |  | 21,512 |  | 12,300 |  | 66,316 |  | 132,179 |
| Income tax expense |  | (708) |  | (888) |  | $(4,780)$ |  | $(17,108)$ |
| Total other comprehensive income, net of tax |  | 20,804 |  | 11,412 |  | 61,536 |  | 115,071 |
| Comprehensive income, net of tax | \$ | 48,337 | \$ | 505,498 | \$ | 209,886 | \$ | 479,613 |

Tax effect allocated to each component of other comprehensive income:

| (In thousands) | Quarter ended September 30, |  |  |  | Nine months ended, September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Underfunding of pension and postretirement benefit plans | \$ | - | \$ | - | \$ | - | \$ | - |
| Amortization of net losses |  | (821) |  | (803) |  | $(2,464)$ |  | $(2,411)$ |
| Amortization of prior service cost |  | (72) |  | (79) |  | (216) |  | (236) |
| Unrealized holding gains on securities available-for-sale arising during the period |  | $(1,611)$ |  | (217) |  | $(4,101)$ |  | $(15,724)$ |
| Reclassification adjustment for gains included in net income |  | 1,233 |  | 556 |  | 1,219 |  | 552 |
| Unrealized net losses on cash flow hedges |  | 417 |  | 244 |  | 286 |  | 844 |
| Reclassification adjustment for (gains) losses included in net income |  | 146 |  | (589) |  | 496 |  | (133) |
| Income tax expense | \$ | (708) | \$ | (888) | \$ | $(4,780)$ | \$ | $(17,108)$ |

## Disclosure of accumulated other comprehensive income (loss):

| (In thousands) | $\begin{gathered} \text { September } 30, \\ 2011 \end{gathered}$ |  | December 31, 2010 |  | $\begin{gathered} \text { September } 30, \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Foreign currency translation adjustment | \$ | $(28,017)$ | \$ | $(36,151)$ | \$ | $(35,269)$ |
| Underfunding of pension and postretirement benefit plans |  | $(201,925)$ |  | $(210,935)$ |  | $(119,841)$ |
| Tax effect |  | 78,175 |  | 80,855 |  | 45,919 |
| Net of tax amount |  | $(123,750)$ |  | $(130,080)$ |  | $(73,922)$ |
| Unrealized holding gains on securities available-for-sale |  | 236,352 |  | 184,574 |  | 224,739 |
| Tax effect |  | $(27,756)$ |  | $(24,874)$ |  | $(29,306)$ |
| Net of tax amount |  | 208,596 |  | 159,700 |  | 195,433 |
| Unrealized gains (losses) on cash flow hedges |  | $(1,671)$ |  | 935 |  | (623) |
| Tax effect |  | 417 |  | (365) |  | 243 |
| Net of tax amount |  | $(1,254)$ |  | 570 |  | (380) |
| Accumulated other comprehensive income (loss) | \$ | 55,575 | \$ | $(5,961)$ | \$ | 85,862 |

The accompanying notes are an integral part of the consolidated financial statements.

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## POPULAR, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (UNAUDITED)

| Nine months ended September 30, |  |
| :--- | ---: |
| (In thousands) | 2011 |


| Cash flows from operating activities: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 148,350 | \$ | 364,542 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 395,912 |  | 657,471 |
| Amortization of intangibles |  | 6,973 |  | 6,915 |
| Depreciation and amortization of premises and equipment |  | 34,864 |  | 47,084 |
| Net (accretion of discounts) amortization of premiums and deferred fees |  | $(97,668)$ |  | $(156,056)$ |
| Impairment losses on net assets to be disposed of |  | 6,085 |  | - |
| Fair value adjustments of mortgage servicing rights |  | 26,373 |  | 19,959 |
| Fair value change in equity appreciation instrument |  | $(8,323)$ |  | $(35,035)$ |
| FDIC loss share (income) expense |  | $(49,344)$ |  | 22,705 |
| FDIC deposit insurance expense |  | 68,640 |  | 49,894 |
| Adjustments (expense) to indemnity reserves on loans sold |  | 29,587 |  | 37,502 |
| Losses (earnings) from investments under the equity method |  | 11,250 |  | $(16,144)$ |
| Deferred income tax expense |  | 44,608 |  | 9,351 |
| (Gain) loss on: |  |  |  |  |
| Disposition of premises and equipment |  | $(2,019)$ |  | $(1,993)$ |
| Early extinguishment of debt |  | - |  | 26,426 |
| Sale and valuation adjustments of investment securities |  | $(8,044)$ |  | $(4,210)$ |
| Sale of loans, including valuation adjustments on loans held-for-sale |  | $(14,756)$ |  | $(14,396)$ |
| Sale of equity method investment |  | $(16,907)$ |  | - |
| Sale of processing and technology business, net of transaction costs |  | - |  | $(616,186)$ |
| Acquisitions of loans held-for-sale |  | $(253,401)$ |  | $(213,897)$ |
| Proceeds from sale of loans held-for-sale |  | 101,549 |  | 57,831 |
| Net disbursements on loans held-for-sale |  | $(617,591)$ |  | $(494,312)$ |
| Net (increase) decrease in: |  |  |  |  |
| Trading securities |  | 492,882 |  | 565,611 |
| Accrued income receivable |  | 14,924 |  | 1,806 |
| Other assets |  | $(25,576)$ |  | $(44,380)$ |
| Net increase (decrease) in: |  |  |  |  |
| Interest payable |  | $(7,344)$ |  | $(34,559)$ |
| Pension and other postretirement benefit obligation |  | $(128,802)$ |  | 1,825 |
| Other liabilities |  | $(109,155)$ |  | 74,461 |


| Total adjustments | $(105,283)$ | $(52,327)$ |
| :---: | :---: | :---: |
| Net cash provided by operating activities | 43,067 | 312,215 |
| Cash flows from investing activities: |  |  |
| Net increase in money market investments | $(289,844)$ | $(924,913)$ |
| Purchases of investment securities: |  |  |
| Available-for-sale | $(1,198,613)$ | $(688,678)$ |
| Held-to-maturity | $(65,358)$ | $(52,198)$ |
| Other | $(116,582)$ | $(44,021)$ |
| Proceeds from calls, paydowns, maturities and redemptions of investment securities: |  |  |
| Available-for-sale | 979,868 | 1,329,390 |
| Held-to-maturity | 54,617 | 51,067 |
| Other | 104,231 | 108,470 |

Proceeds from sale of investment securities:

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| Available-for-sale | 35,099 | 396,676 |
| :---: | :---: | :---: |
| Other | 2,294 | - |
| Net repayments on loans | 1,013,103 | 1,292,935 |
| Proceeds from sale of loans | 290,119 | 15,908 |
| Acquisition of loan portfolios | $(985,675)$ | $(130,488)$ |
| Payments received from FDIC under loss sharing agreements | 561,111 | - |
| Cash (paid) acquired related to business acquisitions | (500) | 261,311 |
| Net proceeds from sale of equity method investment | 31,503 | - |
| Net proceeds from sale of processing and technology businesses | - | 642,322 |
| Mortgage servicing rights purchased | $(1,251)$ | (598) |
| Acquisition of premises and equipment | $(37,868)$ | $(40,336)$ |
| Proceeds from sale of: |  |  |
| Premises and equipment | 12,314 | 13,503 |
| Foreclosed assets | 133,017 | 120,412 |
| Net cash provided by investing activities | 521,585 | 2,350,762 |
| Cash flows from financing activities: |  |  |
| Net increase (decrease) in: |  |  |
| Deposits | 1,192,652 | $(574,739)$ |
| Federal funds purchased and assets sold under agreements to repurchase | 189,056 | $(274,651)$ |
| Other short-term borrowings | $(198,022)$ | 184,016 |
| Prepayment penalties paid on cancellation of debt | - | $(25,475)$ |

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| Payments of notes payable | $(2,055,254)$ |  |  | $(3,281,449)$ |
| :---: | :---: | :---: | :---: | :---: |
| Proceeds from issuance of notes payable |  | 419,500 |  | 111,101 |
| Proceeds from issuance of common stock |  | 5,394 |  | - |
| Net proceeds from issuance of depositary shares |  | - |  | 1,102,231 |
| Dividends paid |  | $(2,792)$ |  | - |
| Treasury stock acquired |  | (418) |  | (530) |
| Net cash used in financing activities |  | $(449,884)$ |  | $(2,759,496)$ |
| Net increase (decrease) in cash and due from banks |  | 114,768 |  | $(96,519)$ |
| Cash and due from banks at beginning of period |  | 452,373 |  | 677,330 |
| Cash and due from banks at end of period | \$ | 567,141 | \$ | 580,811 |

The accompanying notes are an integral part of these consolidated financial statements.

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## Notes to Consolidated Financial

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## Note 1 Summary of significant accounting policies

## Principles of Consolidation and Basis of Presentation

The consolidated financial statements include the accounts of Popular, Inc. and its subsidiaries (the Corporation ). All significant intercompany accounts and transactions have been eliminated in consolidation. In accordance with the consolidation guidance for variable interest entities, the Corporation would also consolidate any variable interest entities (VIEs ) for which it has a controlling financial interest and therefore is the primary beneficiary. Assets held in a fiduciary capacity are not assets of the Corporation and, accordingly, are not included in the consolidated statements of condition. The results of operations of companies or assets acquired are included only from the dates of acquisition.

Unconsolidated investments, in which there is at least $20 \%$ ownership, are generally accounted for by the equity method. These investments are included in other assets and the Corporation s proportionate share of income or loss is included in other operating income. Investments, in which there is less than $20 \%$ ownership, are generally carried under the cost method of accounting, unless significant influence is exercised. Under the cost method, the Corporation recognizes income when dividends are received. Limited partnerships are accounted for by the equity method unless the Corporation sinterest is so minor that it may have virtually no influence over partnership operating and financial policies.

Statutory business trusts that are wholly-owned by the Corporation and are issuers of trust preferred securities are not consolidated in the Corporation $s$ consolidated financial statements.

The consolidated interim financial statements have been prepared without audit. The consolidated statement of condition data at December 31, 2010 was derived from audited financial statements. The unaudited interim financial statements are, in the opinion of management, a fair statement of the results for the periods reported and include all necessary adjustments, all of a normal recurring nature, for a fair statement of such results.

Certain reclassifications have been made to the 2010 consolidated financial statements and notes to the financial statements to conform with the 2011 presentation.

Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted from the unaudited financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, these financial statements should be read in conjunction with the audited consolidated financial statements of the Corporation for the year ended December 31, 2010, included in the Corporation s 2010 Annual Report (the 2010 Annual Report ). Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year or any future period.

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Nature of Operations

The Corporation is a diversified, publicly-owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation has operations in Puerto Rico, the continental United States, and the U.S. and British Virgin Islands. In Puerto Rico, the Corporation provides retail and commercial banking services through its principal banking subsidiary, Banco Popular de Puerto Rico ( BPPR ), as well as auto and equipment leasing and financing, mortgage loans, investment banking, broker-dealer and insurance services through specialized subsidiaries. In the United States, the Corporation operates Banco Popular North America ( BPNA ), including its wholly-owned subsidiary E-LOAN, Inc. ( E-LOAN ). BPNA focuses efforts and resources on the core community banking business. BPNA operates branches in New York, California, Illinois, New Jersey and Florida. E-LOAN markets deposit accounts under its name for the benefit of BPNA. As part of the rebranding of the BPNA franchise, its branches in Illinois, Florida and California operate under a new assumed business name, Popular Community Bank. Note 29 to the consolidated financial statements presents information about the Corporation s business segments. The Corporation has a $49 \%$ interest in EVERTEC, which provides transaction processing services throughout the Caribbean and Latin America, including servicing many of Popular s system infrastructures and transaction processing businesses.

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On April 30, 2010, BPPR acquired certain assets and assumed certain deposits and liabilities of Westernbank Puerto Rico ( Westernbank ) from the Federal Deposit Insurance Corporation (the FDIC ). The transaction is referred to herein as the Westernbank FDIC-assisted transaction . Refer to the Corporation s 2010 Annual Report for information on this business combination. Assets subject to loss sharing agreements with the FDIC, including loans and other real estate owned, are labeled covered on the consolidated statements of condition and applicable notes to the consolidated financial statements. Loans acquired in the Westernbank FDIC-assisted transaction, except for credit cards, and other real estate owned are considered covered because the Corporation will be reimbursed for $80 \%$ of any future losses on these assets subject to the terms of the FDIC loss sharing agreements.

## Note 2 New Accounting Pronouncements

FASB Accounting Standards Update 2011-08, Intangibles-Goodwill and Other (Topic 350): Testing Goodwill for Impairment ( ASU 2011-08 )

The FASB issued Accounting Standards Update ( ASU ) No. 2011-08 in September 2011. ASU 2011-08 is intended to simplify how entities test goodwill for impairment. ASU 2011-08 permits an entity the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350, Intangibles-Goodwill and Other. The more-likely-than-not threshold is defined as having a likelihood of more than $50 \%$. The previous guidance under Topic 350 required an entity to test goodwill for impairment, on at least an annual basis, by comparing the fair value of a reporting unit with its carrying amount, including goodwill (step one). If the fair value of a reporting unit is less than its carrying amount, then the second step of the test must be performed to measure the amount of the impairment loss, if any. Under the amendments in this ASU, an entity is not required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount.

This ASU also removes the guidance that permitted the entities to carry forward the calculation of the fair value of the reporting unit from one year to the next if certain conditions are met. In addition, the new qualitative indicators replace those currently used to determine whether an interim goodwill impairment test is required. These indicators are also applicable for assessing whether to perform step two for reporting units with zero or negative carrying amounts.

ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption was permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity s financial statements for the most recent annual or interim period have not yet been issued. The Corporation did not elect to adopt early the provisions of this ASU.

The provisions of this guidance simplify how entities test for goodwill impairment and will not have an impact on the Corporation s consolidated financial statements.

FASB Accounting Standards Update 2011-05, Comprehensive Income (Topic 220): Presentation of Comprehensive Income ( ASU 2011-05 )

The FASB issued ASU 2011-05 in June 2011. The amendment of this ASU allows an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders equity. Under either method, the entity is required to present on the face of the financial statements reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statements where the components of net income and the components of other comprehensive income are presented. The amendments to the Codification in this ASU do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. This ASU also does not change the option for an entity to present components of other comprehensive income either net of related tax effects or before related tax effects, with one amount shown for the aggregate income tax expense or benefit related to the total of other comprehensive income items.

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The amendments of this guidance are effective for fiscal years, and interim periods within those years, beginning on or after December 15, 2011. ASU 2011-05 should be applied retrospectively. Early adoption is permitted.

The provisions of this guidance impact presentation disclosure only and will not have an impact on the Corporation s consolidated financial statements.

FASB Accounting Standards Update 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS ( ASU 2011-04 )

The FASB issued ASU 2011-04 in May 2011. The amendment of this ASU provides a consistent definition of fair value between U.S. GAAP and International Financial Reporting Standards ( IFRS ). The ASU modifies some fair value measurement principles and disclosure requirements including the application of the highest and best use and valuation premise concepts, measuring the fair value of an instrument classified in a reporting entity shareholders equity, measuring the fair value of financial instruments that are managed within a portfolio, application of premiums and discounts in a fair value measurement, disclosing quantitative information about unobservable inputs used in Level 3 fair value measurements, and other additional disclosures about fair value measurements.

The new guidance is effective for the first interim or annual period beginning on or after December 15, 2011. The guidance should be applied prospectively and early application is not permitted.

The Corporation will be evaluating the potential impact, if any, that the adoption of this guidance will have on its consolidated financial statements.

FASB Accounting Standards Update 2011-03, Transfers and Servicing (Topic 860): Reconsideration of Effective Control for Repurchase Agreements ( ASU 2011-03 )

The FASB issued ASU 2011-03 in April 2011. The amendment of this ASU affects all entities that enter into agreements to transfer financial assets that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity. The ASU modifies the criteria for determining when these transactions would be accounted for as financings (secured borrowings/lending agreements) as opposed to sales (purchases) with commitments to repurchase (resell). This ASU does not affect other transfers of financial assets. ASC Topic 860 prescribes when an entity may or may not recognize a sale upon the transfer of financial assets subject to repo agreements. That determination is based, in part, on whether the entity has maintained effective control over transferred financial assets.

Specifically, the amendments in this ASU remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the requirement to demonstrate that the transferor possesses adequate collateral to fund substantially all the cost of purchasing replacement financial assets.

The new guidance is effective for the first interim or annual period beginning on or after December 15, 2011. The guidance should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early application is not permitted.

The Corporation will be evaluating the potential impact, if any, that the adoption of this guidance will have on its consolidated financial statements.

FASB Accounting Standards Update 2011-02, Receivables (Topic 310): A Creditor s Determination of Whether a Restructuring Is a Troubled Debt Restructuring ( ASU 2011-02 )

The FASB issued ASU 2011-02 in April 2011. This ASU clarifies which loan modifications constitute troubled debt restructurings. It is intended to assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a troubled debt restructuring, both for purposes of recording an impairment loss and for disclosure of troubled debt restructurings.

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The new guidance will require creditors to evaluate modifications and restructurings of receivables using a more principles-based approach. This update clarifies the existing guidance on whether (1) the creditor has granted a concession and (2) whether the debtor is experiencing financial difficulties. Specifically, ASU 2011-02 (1) provides additional guidance on determining whether a creditor has granted a concession, including guidance on collection of all amounts due, receipt of additional collateral or guarantees from the debtor, and restructuring the debt at a below-market rate; (2) includes examples for creditors to determine whether an insignificant delay in payment is considered a concession; (3) prohibits creditors from using the borrower s effective rate test in ASC Subtopic $470-50$ to evaluate whether a concession has been granted to the borrower; (4) adds factors for creditors to use to determine whether the debtor is experiencing financial difficulties; and (5) ends the deferral of the additional disclosures about TDR activities required by ASU 2010-20 and requires public companies to begin providing these disclosures in the period of adoption.

For public companies, the new guidance is effective for interim and annual periods beginning on or after June 15, 2011, and applies retrospectively to restructurings occurring on or after the beginning of the fiscal year of adoption. Early application is permitted. For purposes of measuring impairment for receivables that are newly considered impaired under the new guidance, an entity should apply the amendments prospectively in the first period of adoption and disclose the total amount of receivables and the allowance for credit losses as of the end of the period of adoption.

The Corporation adopted this guidance in the third quarter of 2011. Refer to note 9 to the consolidated financial statements for the impact of the adoption of this ASU and the new disclosure requirements.

FASB Accounting Standards Update 2010-29, Business Combinations (Topic 805): Disclosure of Supplementary Pro Forma Information for Business Combinations ( ASU 2010-29 )

The FASB issued ASU 2010-29 in December 2010. The amendments in ASU 2010-29 affect any public entity that enters into business combinations that are material on an individual or aggregate basis. This ASU specifies that if a public entity presents comparative financial statements, the entity should disclose revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. The amendments also expand the supplemental pro forma disclosures to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in the reported pro forma revenue and earnings. The amendments are effective prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2010. Early adoption is permitted. This guidance impacts disclosures only and has not had an impact on the Corporation s consolidated statements of condition or results of operations at September 30, 2011.

FASB Accounting Standards Update 2010-28, Intangibles - Goodwill and Other (Topic 350): When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts ( ASU 2010-28)

The amendments in ASU 2010-28, issued in December 2010, modify Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. In determining whether it is more likely than not that goodwill impairment exists, an entity should consider whether there are any adverse qualitative factors indicating that an impairment may exist. The qualitative factors are consistent with the existing guidance and examples, which require that goodwill of a reporting unit be tested for impairment between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. For public entities, the amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. Early adoption is not permitted. The adoption of this guidance did not have an impact on the Corporation $s$ consolidated financial statements as of and for the nine months ended September 30, 2011.

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Note 3 Related party transactions with affiliated company

On September 30, 2010, the Corporation completed the sale of a $51 \%$ majority interest in EVERTEC, Inc. ( EVERTEC ) to an unrelated third-party, including the Corporation s merchant acquiring and processing and technology businesses (the EVERTEC transaction ), and retained a $49 \%$ ownership interest in Carib Holdings, the holding company of EVERTEC. EVERTEC continues to provide various processing and information technology services to the Corporation and its subsidiaries and gives BPPR access to the ATH network owned and operated by EVERTEC. The investment in EVERTEC was initially recorded at a fair value of $\$ 177$ million at September 30, 2010, which was determined based on the third-party buyer s enterprise value of EVERTEC as determined in an orderly transaction between market participants, reduced by the debt incurred, net of debt issue costs, utilized as part of the sale transaction. Prospectively, the investment in EVERTEC is accounted for under the equity method and evaluated for impairment if events or circumstances indicate that a decrease in value of the investment has occurred that is other than temporary. Refer to the Corporation s 2010 Annual Report for details on this sale to an unrelated third-party.

The Corporation s investment in EVERTEC, including the impact of intra-entity eliminations, amounted to \$ 197 million at September 30, 2011 (December 31, 2010-\$ 197 million; September 30, 2010-\$ 193 million), and is included as part of other assets in the consolidated statements of condition. The Corporation did not receive any capital distributions from EVERTEC during the period from January 1, 2011 through September 30, 2011.

The Corporation s proportionate share of income or loss from EVERTEC is included in other operating income in the consolidated statements of operations since October 1, 2010. The following table presents the Corporation s proportionate share of income (loss) from EVERTEC for the quarter and nine months ended September 30, 2011. The unfavorable impact of the elimination in non-interest income presented in the table is principally offset by the elimination of $49 \%$ of the professional fees (operating expenses) paid by the Corporation to EVERTEC during the same period.

Quarter ended Nine months ended

September 30, September 30,

| (In thousands) | 2011 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Share of income (loss) from the equity investment in EVERTEC | \$ | $(1,426)$ | \$ | 11,069 |
| Intra-company eliminations considered in other operating income (detailed in next table) |  | $(12,288)$ |  | $(38,747)$ |
| Share of income (loss) from the equity investment in EVERTEC, net of eliminations | \$ | $(13,714)$ | \$ | $(27,678)$ |

The following tables present the impact of transactions and service payments between the Corporation and EVERTEC (as an affiliate) and their impact on the results of operations for the quarter and nine months ended September 30, 2011. Items that represent expenses to the Corporation are presented with parenthesis. For consolidation purposes, the Corporation eliminates $49 \%$ of the income (expense) between EVERTEC and the Corporation from the corresponding categories in the consolidated statements of operations and the net effect of all items at $49 \%$ is eliminated against other operating income, which is the category used to record the Corporation s share of income (loss) as part of its equity method investment in EVERTEC. The $51 \%$ majority interest in the table that follows represents the share of transactions with the affiliate that is not eliminated in the consolidation of the Corporation s results of operations.

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|  | Quarter ended <br> September 30, 2011 |  |  |  |  |  | Nine months ended September 30, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 100\% |  | Popular s 49\% <br> interest <br> (eliminations) |  | $51 \%$ majority interest |  | 100\% |  | Popular s 49\% interest (Eliminations) |  | $51 \%$ majority interest |  | Category |
| Interest income on loan to EVERTEC | \$ | 850 | \$ | 417 | \$ | 433 | \$ | 2,787 | \$ | 1,366 | \$ | 1,421 | Interest income |
| Interest income on investment securities issued by EVERTEC |  | 963 |  | 472 |  | 491 |  | 2,888 |  | 1,415 |  | 1,473 | Interest income |
| Interest expense on deposits |  | (136) |  | (67) |  | (69) |  | (538) |  | (264) |  | (274) | Interest expense |
| ATH and credit cards interchange income from services to EVERTEC |  | 7,294 |  | 3,574 |  | 3,720 |  | 21,366 |  | 10,469 |  | 10,897 | Other service fees |
| Processing fees on services provided by EVERTEC |  | $(36,185)$ |  | $(17,731)$ |  | $(18,454)$ |  | $(111,985)$ |  | $(54,872)$ |  | $(57,113)$ | Professional fees |
| Rental income charged to EVERTEC |  | 1,746 |  | 856 |  | 890 |  | 5,350 |  | 2,621 |  | 2,729 | Net occupancy |
| Transition services provided to EVERTEC |  | 390 |  | 191 |  | 199 |  | 1,056 |  | 518 |  | 538 | Other operating expenses |
| Total | \$ | $(25,078)$ | \$ | $(12,288)$ | \$ | $(12,790)$ | \$ | $(79,076)$ | \$ | $(38,747)$ | \$ | $(40,329)$ |  |

The Corporation had the following financial condition accounts outstanding with EVERTEC at September 30, 2011, December 31, 2010 and September 30, 2010. The $51 \%$ majority interest represents the share of transactions with the affiliate that is not eliminated in the consolidation of the Corporation s statement of condition.

|  | At September 30, 2011 |  |  |  | At December 31, 2010 |  |  |  | At September 30, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | $51 \%$ majority |  |  |  |  | $51 \%$ majority |  |  | 100\% |  | $51 \%$ majority interest |  |
| Loans | \$ | 53,123 | \$ | 27,093 | \$ | 58,126 | \$ | 29,644 | \$ | 58,200 | \$ | 29,682 |
| Investment securities |  | 35,000 |  | 17,850 |  | 35,000 |  | 17,850 |  | 35,000 |  | 17,850 |
| Deposits |  | 57,965 |  | 29,562 |  | 38,761 |  | 19,768 |  | 48,014 |  | 24,487 |
| Accounts receivables (Other assets) |  | 3,526 |  | 1,798 |  | 3,922 |  | 2,000 |  | 5,128 |  | 2,615 |
| Accounts payable (Other liabilities) |  | 16,037 |  | 8,179 |  | 17,416 |  | 8,882 |  | 16,095 |  | 8,208 |

Prior to the EVERTEC sale transaction on September 30, 2010, EVERTEC had certain performance bonds outstanding, which were guaranteed by the Corporation under a general indemnity agreement between the Corporation and the insurance companies issuing the bonds. The Corporation agreed to maintain, for a 5 -year period following September 30, 2010, the guarantee of the performance bonds. The EVERTEC s performance bonds guaranteed by the Corporation amounted to approximately $\$ 15.0$ million at September 30, 2011. Also, EVERTEC had an existing letter of credit issued by BPPR, for an amount of $\$ 2.9$ million. As part of the merger agreement, the Corporation also agreed to maintain outstanding this letter of credit for a 5-year period. EVERTEC and the Corporation entered into a Reimbursement Agreement, in which EVERTEC will reimburse the Corporation for any losses incurred by the Corporation in connection with the performance bonds and the letter of credit. Possible losses resulting from these agreements are considered insignificant.

Furthermore, under the terms of the sale of EVERTEC, the Corporation was required for a period of twelve months following September 30,2010 to sell its equity interests in Serfinsa and Consorcio de Tarjetas Dominicanas, S.A ( CONTADO ) to EVERTEC, subject to complying with certain rights of first refusal in favor of the Serfinsa and CONTADO shareholders. During the nine months ended September 30, 2011, the Corporation sold its equity interest in CONTADO to CONTADO shareholders and EVERTEC and

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recognized a gain of $\$ 16.7$ million, net of tax, upon the sale. The Corporation s investment in CONTADO, accounted for under the equity method, amounted to $\$ 16$ million at December 31, 2010. During the nine months ended September 30, 2011, the Corporation sold its equity investment in Serfinsa and recognized a gain of approximately $\$ 212$ thousand, net of tax. The Corporation s investment in Serfinsa, accounted for under the equity method, amounted to $\$ 1.8$ million at December 31, 2010.

## Note 4- Restrictions on cash and due from banks and certain securities

The Corporation s subsidiary banks are required by federal and state regulatory agencies to maintain average reserve balances with the Federal Reserve Bank of New York (the Fed ) or other banks. Those required average reserve balances were approximately $\$ 832$ million at September 30, 2011 (December 31, 2010 - $\$ 835$ million; September 30, 2010-\$828 million). Cash and due from banks, as well as other short-term, highly liquid securities, are used to cover the required average reserve balances.

As required by the Puerto Rico International Banking Center Law, at September 30, 2011, December 31, 2010 and September 30, 2010, the Corporation maintained separately for its two international banking entities ( IBEs ), $\$ 0.6$ million in time deposits, equally split for the two IBEs, which were considered restricted assets.

At September 30, 2011, the Corporation maintained restricted cash of $\$ 2$ million to support a letter of credit. The cash is being held in an interest-bearing money market account (December 31, 2010-\$5 million; September 30, 2010-\$6 million).

At September 30, 2011 and December 31, 2010, the Corporation maintained restricted cash of $\$ 1$ million that represents funds deposited in an escrow account which are guaranteeing possible liens or encumbrances over the title of insured properties (September 30, 2010-\$2 million).

At September 30, 2011, the Corporation maintained restricted cash of $\$ 48$ million in money market account related to the note issued to the FDIC (December 31, 2010-\$33 million; September 30, 2010-\$36 million).

At September 30, 2011, the Corporation maintained restricted cash of $\$ 14$ million to comply with the requirements of the credit card networks (December 31 , 2010 and September 30, 2010-\$12 million).

At September 30, 2011, the Corporation maintained restricted cash of $\$ 6$ million in money market account as a guarantee required by a Puerto Rico municipality.

## Note 5 Pledged assets

Certain securities, loans and other real estate owned were pledged to secure public and trust deposits, assets sold under agreements to repurchase, other borrowings and credit facilities available, derivative positions, and loan servicing agreements. The classification and carrying amount of the Corporation s pledged assets, in which the secured parties are not permitted to sell or repledge the collateral, were as follows:

|  | September 30, |  | December 31, |  | September 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | 2011 |  | 2010 |  | 2010 |
| Investment securities available-for-sale, at fair value | \$ | 2,166,488 | \$ | 1,867,249 | \$ | 2,102,699 |
| Investment securities held-to-maturity, at amortized cost |  | 37,312 |  | 25,770 |  | 125,770 |
| Loans held-for-sale measured at lower of cost or fair value |  | 1,330 |  | 2,862 |  | 2,291 |
| Loans held-in-portfolio covered under loss sharing agreements with the FDIC |  | 4,455,894 |  | 4,787,002 |  | 4,883,935 |
| Loans held-in-portfolio not covered under loss sharing agreements with the FDIC |  | 10,150,838 |  | 9,695,200 |  | 8,728,674 |
| Other real estate covered under loss sharing agreements with the FDIC |  | 75,339 |  | 57,565 |  | 56,368 |
| Total pledged assets | \$ | 16,887,201 | \$ | 16,435,648 | \$ | 15,899,737 |

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Pledged securities and loans that the creditor has the right by custom or contract to repledge are presented separately on the consolidated statements of condition.

At September 30, 2011, investment securities available-for-sale and held-to-maturity totaling $\$ 1.6$ billion, and loans of $\$ 0.4$ billion, served as collateral to secure public funds (December 31, 2010-\$ 1.3 billion and \$ 0.5 million, respectively; September 30, 2010-\$ 1.7 billion and $\$ 0.2$ billion, respectively).

At September 30, 2011, the Corporation s banking subsidiaries had short-term and long-term credit facilities authorized with the Federal Home Loan Bank system (the FHLB ) aggregating \$2.1 billion (December 31, 2010-\$1.6 billion; September 30, 2010-\$1.7 billion). Refer to Note 15 to the consolidated financial statements for borrowings outstanding under these credit facilities. At September 30, 2011, the credit facilities authorized with the FHLB were collateralized by $\$$ 4.7 billion in loans held-in-portfolio (December 31, 2010-\$ 3.8 billion; September 30, 2010-\$ 3.7 billion). Also, BPPR had a borrowing capacity at the Fed discount window of $\$ 2.5$ billion (December 31, 2010-\$2.7 billion; September 30, 2010-\$2.7 billion), which remained unused as of such date. The amount available under this credit facility is dependent upon the balance of loans and securities pledged as collateral. At September 30, 2011, the credit facilities with the Fed discount window were collateralized by $\$ 3.9$ billion in loans held-in-portfolio (December 31, 2010- $\$ 4.2$ billion; September 30 , 2010 - $\$ 4.3$ billion). These pledged assets are included in the above table and were not reclassified and separately reported in the consolidated statement of condition.

In addition, at September 30, 2011, securities sold but not yet delivered amounting to $\$ 294$ million were pledged to secure repurchase agreements.

Loans held-in-portfolio and other real estate owned that are covered by loss sharing agreements with the FDIC amounting to $\$ 4.5$ billion at September 30 , 2011 (December 31, 2010-\$ 4.8 billion; September 30, 2010- $\$ 4.9$ billion), serve as collateral to secure the note issued to the FDIC. Refer to Note 15 to the consolidated financial statements for descriptive information on the note issued to the FDIC.

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## Note 6 Investment securities available for sale

The following table presents the amortized cost, gross unrealized gains and losses, approximate fair value, weighted average yield and contractual maturities of investment securities available-for-sale at September 30, 2011, December 31, 2010 and September 30, 2010.

At September 30, 2011

|  |  | Gross | Gross | Fair | Weighted |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized | Unrealized | Unrealized |  | Average |
| (In thousands) |  | Gains | Losses | Value | Yield |



| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Within 1 year | 845 | 9 | - | 854 | 4.73 |
| After 1 to 5 years | 17,438 | 300 | 7 | 17,731 | 4.40 |
| After 5 to 10 years | 2,055 | 27 | - | 2,082 | 5.30 |
| After 10 years | 35,431 | 338 | - | 35,769 | 5.59 |
| Total obligations of Puerto Rico, States and political subdivisions | 55,769 | 674 | 7 | 56,436 | 5.19 |


| Collateralized mortgage obligations - federal agencies |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| After 1 to 5 years | 1,924 | 67 | - | 1,991 | 4.71 |
| After 5 to 10 years | 68,395 | 1,383 | - | 69,778 | 2.54 |
| After 10 years | 1,626,945 | 58,372 | 439 | 1,684,878 | 2.88 |
| Total collateralized mortgage obligations - federal agencies | 1,697,264 | 59,822 | 439 | 1,756,647 | 2.87 |
| Collateralized mortgage obligations - private label |  |  |  |  |  |
| After 5 to 10 years | 6,588 | 1 | 341 | 6,248 | 0.76 |
| After 10 years | 64,910 | - | 5,908 | 59,002 | 2.33 |
| Total collateralized mortgage obligations - private label | 71,498 | 1 | 6,249 | 65,250 | 2.19 |


| Mortgage-backed securities |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Within 1 year | 646 | 41 | - | 687 | 6.05 |
| After 1 to 5 years | 9,739 | 339 | - | 10,078 | 3.99 |
| After 5 to 10 years | 146,075 | 11,018 | 1 | 157,092 | 4.73 |
| After 10 years | 1,991,862 | 132,582 | 60 | 2,124,384 | 4.25 |
| Total mortgage -backed securities | 2,148,322 | 143,980 | 61 | 2,292,241 | 4.28 |
| Equity securities (without contractual maturity) | 6,594 | 312 | 835 | 6,071 | 2.96 |

Other

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| (In thousands) | Amortized Cost |  | Gross Unrealized Gains |  | Gross <br> Unrealized Losses |  | Fair Value |  | Weighted Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury securities |  |  |  |  |  |  |  |  |  |
| After 1 to 5 years | \$ | 7,001 | \$ | 122 | \$ | - | \$ | 7,123 | 1.50 \% |
| After 5 to 10 years |  | 28,676 |  | 2,337 |  | - |  | 31,013 | 3.81 |
| Total U.S. Treasury securities |  | 35,677 |  | 2,459 |  | - |  | 38,136 | 3.36 |
| Obligations of U.S. Government sponsored entities |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 153,738 |  | 2,043 |  | - |  | 155,781 | 3.39 |
| After 1 to 5 years |  | 1,000,955 |  | 53,681 |  | 661 |  | 1,053,975 | 3.72 |
| After 5 to 10 years |  | 1,512 |  | 36 |  | - |  | 1,548 | 6.30 |
| Total obligations of U.S. Government sponsored entities |  | 1,156,205 |  | 55,760 |  | 661 |  | 1,211,304 | 3.68 |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 10,404 |  | 19 |  | - |  | 10,423 | 3.92 |
| After 1 to 5 years |  | 15,853 |  | 279 |  | 5 |  | 16,127 | 4.52 |
| After 5 to 10 years |  | 20,765 |  | 43 |  | 194 |  | 20,614 | 5.07 |
| After 10 years |  | 5,505 |  | 52 |  | 19 |  | 5,538 | 5.28 |
| Total obligations of Puerto Rico, States and political subdivisions |  | 52,527 |  | 393 |  | 218 |  | 52,702 | 4.70 |
| Collateralized mortgage obligations - federal agencies |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 77 |  | 1 |  | - |  | 78 | 3.88 |
| After 1 to 5 years |  | 1,846 |  | 105 |  | - |  | 1,951 | 4.77 |
| After 5 to 10 years |  | 107,186 |  | 1,507 |  | 936 |  | 107,757 | 2.50 |
| After 10 years |  | 1,096,271 |  | 32,248 |  | 11 |  | 1,128,508 | 2.87 |
| Total collateralized mortgage obligations - federal agencies |  | 1,205,380 |  | 33,861 |  | 947 |  | 1,238,294 | 2.84 |
| Collateralized mortgage obligations - private label |  |  |  |  |  |  |  |  |  |
| After 5 to 10 years |  | 10,208 |  | 31 |  | 158 |  | 10,081 | 1.20 |
| After 10 years |  | 79,311 |  | 78 |  | 4,532 |  | 74,857 | 2.29 |
| Total collateralized mortgage obligations - private label |  | 89,519 |  | 109 |  | 4,690 |  | 84,938 | 2.17 |
| Mortgage-backed securities |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 2,983 |  | 101 |  | - |  | 3,084 | 3.62 |
| After 1 to 5 years |  | 15,738 |  | 649 |  | 3 |  | 16,384 | 3.98 |
| After 5 to 10 years |  | 170,662 |  | 10,580 |  | 3 |  | 181,239 | 4.71 |
| After 10 years |  | 2,289,210 |  | 86,870 |  | 632 |  | 2,375,448 | 4.26 |
| Total mortgage-backed securities |  | 2,478,593 |  | 98,200 |  | 638 |  | 2,576,155 | 4.29 |
| Equity securities (without contractual maturity) |  | 8,722 |  | 855 |  | 102 |  | 9,475 | 3.43 |
| Other |  |  |  |  |  |  |  |  |  |
| After 5 to 10 years |  | 17,850 |  | 262 |  | - |  | 18,112 | 10.98 |
| After 10 years |  | 7,805 |  | - |  | 69 |  | 7,736 | 3.62 |
| Total other |  | 25,655 |  | 262 |  | 69 |  | 25,848 | 8.74 |
| Total investment securities available-for-sale |  | 5,052,278 | \$ | 191,899 | \$ | 7,325 | \$ | 5,236,852 | 3.78 \% |

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| (In thousands) | Cost |  | Gross <br> Unrealized Gains |  | Gross <br> Unrealized Losses |  |  | Fair Value | Weighted Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury securities |  |  |  |  |  |  |  |  |  |
| After 1 to 5 years | \$ | 6,998 | \$ | 166 | \$ | - | \$ | 7,164 | 1.50 \% |
| After 5 to 10 years |  | 28,850 |  | 3,409 |  | - |  | 32,259 | 3.81 |
| Total U.S. Treasury securities |  | 35,848 |  | 3,575 |  | - |  | 39,423 | 3.36 |
| Obligations of U.S. Government sponsored entities |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 288,588 |  | 2,980 |  | - |  | 291,568 | 3.45 |
| After 1 to 5 years |  | 1,011,751 |  | 65,003 |  | - |  | 1,076,754 | 3.77 |
| After 5 to 10 years |  | 1,518 |  | 51 |  | - |  | 1,569 | 6.26 |
| After 10 years |  | 26,890 |  | 179 |  | - |  | 27,069 | 5.68 |
| Total obligations of U.S. Government sponsored entities |  | 1,328,747 |  | 68,213 |  | - |  | 1,396,960 | 3.74 |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 10,140 |  | 18 |  | - |  | 10,158 | 3.90 |
| After 1 to 5 years |  | 15,858 |  | 375 |  | 6 |  | 16,227 | 4.52 |
| After 5 to 10 years |  | 21,225 |  | 70 |  | 71 |  | 21,224 | 5.07 |
| After 10 years |  | 5,560 |  | 155 |  | - |  | 5,715 | 5.29 |
| Total obligations of Puerto Rico, States and political subdivisions |  | 52,783 |  | 618 |  | 77 |  | 53,324 | 4.70 |
| Collateralized mortgage obligations - federal agencies |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 118 |  | 2 |  | - |  | 120 | 4.24 |
| After 1 to 5 years |  | 3,020 |  | 105 |  | - |  | 3,125 | 5.56 |
| After 5 to 10 years |  | 87,668 |  | 1,643 |  | - |  | 89,311 | 2.56 |
| After 10 years |  | 1,215,779 |  | 38,744 |  | 38 |  | 1,254,485 | 2.89 |
| Total collateralized mortgage obligations - federal agencies |  | 1,306,585 |  | 40,494 |  | 38 |  | 1,347,041 | 2.87 |
| Collateralized mortgage obligations - private label |  |  |  |  |  |  |  |  |  |
| After 5 to 10 years |  | 13,612 |  | 86 |  | 444 |  | 13,254 | 1.71 |
| After 10 years |  | 85,796 |  | 202 |  | 3,862 |  | 82,136 | 2.32 |
| Total collateralized mortgage obligations - private label |  | 99,408 |  | 288 |  | 4,306 |  | 95,390 | 2.24 |
| Mortgage-backed securities |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 3,494 |  | 75 |  | - |  | 3,569 | 3.78 |
| After 1 to 5 years |  | 18,557 |  | 719 |  | - |  | 19,276 | 4.02 |
| After 5 to 10 years |  | 182,930 |  | 12,349 |  | 2 |  | 195,277 | 4.71 |
| After 10 years |  | 2,461,567 |  | 103,118 |  | 156 |  | 2,564,529 | 4.29 |
| Total mortgage-backed securities |  | 2,666,548 |  | 116,261 |  | 158 |  | 2,782,651 | 4.32 |
| Equity securities (without contractual maturity) |  | 8,975 |  | 379 |  | 510 |  | 8,844 | 3.47 |
| Other |  |  |  |  |  |  |  |  |  |
| After 5 to 10 years |  | 17,850 |  | - |  | - |  | 17,850 | 11.00 |
| Total other |  | 17,850 |  | - |  | - |  | 17,850 | 11.00 |
| Total investment securities available-for-sale |  | 5,516,744 | \$ | 229,828 | \$ | 5,089 | \$ | 5,741,483 | 3.82 \% |

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The weighted average yield on investment securities available-for-sale is based on amortized cost; therefore, it does not give effect to changes in fair value.

Securities not due on a single contractual maturity date, such as mortgage-backed securities and collateralized mortgage obligations, are classified in the period of final contractual maturity. The expected maturities of collateralized mortgage obligations, mortgage-backed securities and certain other securities may differ from their contractual maturities because they may be subject to prepayments or may be called by the issuer.

Proceeds from the sale of investment securities available-for-sale for the nine months ended September 30, 2011 amounted to $\$ 35.1$ million, with net realized gains of $\$ 8.4$ million. This compares with proceeds of $\$ 396.7$ million for the nine months ended September 30, 2010, with net realized gains of $\$ 3.7$ million.

The following tables present the Corporation s fair value and gross unrealized losses of investment securities available-for-sale, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2011, December 31, 2010 and September 30, 2010.

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| 00000000 | 00000000 | 00000000 | 00000000 | 00000000 | 00000000 |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | At September 30, 2011 |  |  |  |

Less than 12 months

| (In thousands) | Fair Value |  | Gross <br> Unrealized <br> Losses |  | Fair Value |  | Gross Unrealized Losses |  | Fair <br> Value |  | Gross Unrealized Losses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities | \$ | 24,988 | \$ | 12 | \$ | - | \$ | - | \$ | 24,988 | \$ | 12 |
| Obligations of Puerto Rico, States and political subdivisions |  | 2,081 |  | 3 |  | 190 |  | 4 |  | 2,271 |  | 7 |
| Collateralized mortgage obligations - federal agencies |  | 225,941 |  | 430 |  | 3,427 |  | 9 |  | 229,368 |  | 439 |
| Collateralized mortgage obligations - private label |  | 22,076 |  | 852 |  | 43,122 |  | 5,397 |  | 65,198 |  | 6,249 |
| Mortgage-backed securities |  | 5,315 |  | 24 |  | 1,473 |  | 37 |  | 6,788 |  | 61 |
| Equity securities |  | 2,551 |  | 827 |  | 3 |  | 8 |  | 2,554 |  | 835 |

Total investment securities available-for-sale in an unrealized


At December 31, 2010

|  | Less than 12 months |  |  |  | 12 months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | Fair Value | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |  | Gross <br> Unrealized Losses |  | Fair <br> Value |  | Gross <br> Unrealized Losses |  |
| Obligations of U.S. Government sponsored entities | \$ | 24,284 | \$ | 661 | \$ | - | \$ | - | \$ | 24,284 | \$ | 661 |
| Obligations of Puerto Rico, States and political subdivisions |  | 19,357 |  | 213 |  | 303 |  | 5 |  | 19,660 |  | 218 |
| Collateralized mortgage obligations - federal agencies |  | 40,212 |  | 945 |  | 2,505 |  | 2 |  | 42,717 |  | 947 |
| Collateralized mortgage obligations - private label |  | 21,231 |  | 292 |  | 52,302 |  | 4,398 |  | 73,533 |  | 4,690 |
| Mortgage-backed securities |  | 33,261 |  | 406 |  | 9,257 |  | 232 |  | 42,518 |  | 638 |
| Equity securities |  | 3 |  | 8 |  | 43 |  | 94 |  | 46 |  | 102 |
| Other |  | 7,736 |  | 69 |  | - |  | - |  | 7,736 |  | 69 |
| Total investment securities available-for-sale in an unrealized loss position | \$ | 146,084 | \$ | 2,594 | \$ | 64,410 | \$ | 4,731 | \$ | 210,494 | \$ | 7,325 |

At September 30, 2010

| (In thousands) | Fair | Gross | Fa | Gros | Fair | Gross |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Value | Unrealized | Value | Unrealized |  | Unrealized |


|  | Losses |  |  |  |  |  | Losses |  | Value |  | Losses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of Puerto Rico, States and political subdivisions | \$ | 18,234 | \$ | 71 | \$ | 302 | \$ | 6 | \$ | 18,536 | \$ | 77 |
| Collateralized mortgage obligations - federal agencies |  | 13,880 |  | 35 |  | 6,402 |  | 3 |  | 20,282 |  | 38 |
| Collateralized mortgage obligations - private label |  | 1,551 |  | 94 |  | 68,032 |  | 4,212 |  | 69,583 |  | 4,306 |
| Mortgage-backed securities |  | 8,915 |  | 123 |  | 1,240 |  | 35 |  | 10,155 |  | 158 |
| Equity securities |  | 3 |  | 8 |  | 3,846 |  | 502 |  | 3,849 |  | 510 |
| Total investment securities available-for-sale in an unrealized loss position | \$ | 42,583 | \$ | 331 | \$ | 79,822 | \$ | 4,758 | \$ | 122,405 | \$ | 5,089 |

Management evaluates investment securities for other-than-temporary ( OTTI ) declines in fair value on a quarterly basis. Once a decline in value is determined to be other-than-temporary, the value of a debt security is reduced and a corresponding charge to earnings is recognized for anticipated credit losses. Also, for equity securities that are considered other-than-temporarily impaired, the excess of the security s carrying value over its fair value at the evaluation date is accounted for as a loss in the results of operations. The OTTI analysis requires management to consider various factors, which include, but are not limited to: (1) the length

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of time and the extent to which fair value has been less than the amortized cost basis, (2) the financial condition of the issuer or issuers, (3) actual collateral attributes, (4) the payment structure of the debt security and the likelihood of the issuer being able to make payments, (5) any rating changes by a rating agency, (6) adverse conditions specifically related to the security, industry, or a geographic area, and (7) management $s$ intent to sell the debt security or whether it is more likely than not that the Corporation would be required to sell the debt security before a forecasted recovery occurs.

At September 30, 2011, management performed its quarterly analysis of all debt securities in an unrealized loss position. Based on the analyses performed, management concluded that no individual debt security was other-than-temporarily impaired as of such date. At September 30, 2011, the Corporation did not have the intent to sell debt securities in an unrealized loss position and it is not more likely than not that the Corporation will have to sell the investment securities prior to recovery of their amortized cost basis. Also, management evaluated the Corporation s portfolio of equity securities at September 30, 2011. During the quarter ended September 30, 2011, the Corporation recorded $\$ 340$ thousand in losses on certain equity securities considered other-than-temporary impairment. Management has the intent and ability to hold the investments in equity securities that are at a loss position at September 30, 2011, for a reasonable period of time for a forecasted recovery of fair value up to (or beyond) the cost of these investments.

The unrealized losses associated with Collateralized mortgage obligations private label ( private-label CMO ) are primarily related to securities backed by residential mortgages. In addition to verifying the credit ratings for the private-label CMOs, management analyzed the underlying mortgage loan collateral for these bonds. Various statistics or metrics were reviewed for each private-label CMO, including among others, the weighted average loan-to-value, FICO score, and delinquency and foreclosure rates of the underlying assets in the securities. At September 30, 2011, there were no sub-prime securities in the Corporation s private-label CMOs portfolios. For private-label CMOs with unrealized losses at September 30, 2011, credit impairment was assessed using a cash flow model that estimates the cash flows on the underlying mortgages, using the security-specific collateral and transaction structure. The model estimates cash flows from the underlying mortgage loans and distributes those cash flows to various tranches of securities, considering the transaction structure and any subordination and credit enhancements that exist in that structure. The cash flow model incorporates actual cash flows through the current period and then projects the expected cash flows using a number of assumptions, including default rates, loss severity and prepayment rates. Management s assessment also considered tests using more stressful parameters. Based on the assessments, management concluded that the tranches of the private-label CMOs held by the Corporation were not other-than-temporarily impaired at September 30, 2011, thus management expects to recover the amortized cost basis of the securities.

The following table states the name of issuers, and the aggregate amortized cost and fair value of the securities of such issuer (includes available-for-sale and held-to-maturity securities), in which the aggregate amortized cost of such securities exceeds $10 \%$ of stockholders equity. This information excludes securities backed by the full faith and credit of the U.S. Government. Investments in obligations issued by a state of the U.S. and its political subdivisions and agencies, which are payable and secured by the same source of revenue or taxing authority, other than the U.S. Government, are considered securities of a single issuer.

| (In thousands) | Amortized Cost |  |  | Fair Value | Amortized Cost |  | Fair Value |  | Amortized Cost |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FNMA | \$ | 1,083,086 | \$ | 1,123,813 | \$ | 757,812 | \$ | 789,838 | \$ | 792,291 | \$ | 826,042 |
| FHLB |  | 588,987 |  | 617,701 |  | 1,003,395 |  | 1,056,549 |  | 1,173,877 |  | 1,238,487 |
| Freddie Mac |  | 996,940 |  | 1,029,346 |  | 637,644 |  | 654,495 |  | 602,440 |  | 620,384 |

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## Note 7 Investment securities held-to-maturity

The following tables present the amortized cost, gross unrealized gains and losses, approximate fair value, weighted average yield and contractual maturities of investment securities held-to-maturity at September 30, 2011, December 31, 2010 and September 30, 2010.

|  | Amortized Cost |  | At September 30, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  | Gross Unrealized Gains |  | Gross <br> Unrealized Losses |  | Fair Value |  | Weighted <br> Average <br> Yield |
| U.S. Treasury securities |  |  |  |  |  |  |  |  |  |
| Within 1 year | \$ | 12,365 | \$ | 2 | \$ | - | \$ | 12,367 | 0.09\% |
| Total U.S. Treasury securities |  | 12,365 |  | 2 |  | - |  | 12,367 | 0.09 |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 2,275 |  | 15 |  | - |  | 2,290 | 5.59 |
| After 1 to 5 years |  | 16,174 |  | 436 |  | - |  | 16,610 | 4.22 |
| After 5 to 10 years |  | 18,511 |  | 189 |  | 140 |  | 18,560 | 5.99 |
| After 10 years |  | 52,559 |  | 6,507 |  | 1,165 |  | 57,901 | 4.11 |
| Total obligations of Puerto Rico, States and political subdivisions |  | 89,519 |  | 7,147 |  | 1,305 |  | 95,361 | 4.56 |
| Collateralized mortgage obligations - private label |  |  |  |  |  |  |  |  |  |
| After 10 years |  | 162 |  | - |  | 9 |  | 153 | 5.45 |
| Total collateralized mortgage obligations - private label |  | 162 |  | - |  | 9 |  | 153 | 5.45 |
| Other |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 1,250 |  | - |  | - |  | 1,250 | 1.28 |
| After 1 to 5 years |  | 25,250 |  | 630 |  | - |  | 25,880 | 3.47 |
| Total other |  | 26,500 |  | 630 |  | - |  | 27,130 | 3.37 |
| Total investment securities held-to-maturity | \$ | 128,546 | \$ | 7,779 | \$ | 1,314 | \$ | 135,011 | 3.89\% |

At December 31, 2010

| (In thousands) | Amortized Cost |  | Gross <br> Unrealized Gains |  | Gross <br> Unrealized Losses |  | Fair Value |  | Weighted Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury securities |  |  |  |  |  |  |  |  |  |
| Within 1 year | \$ | 25,873 | \$ | - | \$ | 1 | \$ | 25,872 | 0.11\% |
| Total U.S. Treasury securities |  | 25,873 |  | - |  | 1 |  | 25,872 | 0.11 |


| Within 1 year | 2,150 |  |  | 6 |  | - |  | 2,156 | 5.33 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| After 1 to 5 years |  | 15,529 |  | 333 |  | - |  | 15,862 | 4.10 |
| After 5 to 10 years |  | 17,594 |  | 115 |  | 268 |  | 17,441 | 5.96 |
| After 10 years |  | 56,702 |  | - |  | 1,649 |  | 55,053 | 4.25 |
| Total obligations of Puerto Rico, States and political subdivisions |  | 91,975 |  | 454 |  | 1,917 |  | 90,512 | 4.58 |
| Collateralized mortgage obligations - private label |  |  |  |  |  |  |  |  |  |
| After 10 years |  | 176 |  | - |  | 10 |  | 166 | 5.45 |
| Total collateralized mortgage obligations - private label |  | 176 |  | - |  | 10 |  | 166 | 5.45 |
| Other |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 4,080 |  | - |  | - |  | 4,080 | 1.15 |
| After 1 to 5 years |  | 250 |  | - |  | 7 |  | 243 | 1.20 |
| Total other |  | 4,330 |  | - |  | 7 |  | 4,323 | 1.15 |
| Total investment securities held-to-maturity | \$ | 122,354 | \$ | 454 | \$ | 1,935 | \$ | 120,873 | $3.51 \%$ |

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At September 30, 2010

| (In thousands) | Amortized Cost |  | Gross Unrealized Gains |  | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |  | Weighted Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury securities |  |  |  |  |  |  |  |  |  |
| Within 1 year | \$ | 25,812 | \$ | 2 | \$ | - | \$ | 25,814 | 0.21 \% |
| Total U.S. Treasury securities |  | 25,812 |  | 2 |  | - |  | 25,814 | 0.21 |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 7,150 |  | 14 |  | - |  | 7,164 | 2.15 |
| After 1 to 5 years |  | 110,528 |  | 620 |  | - |  | 111,148 | 5.52 |
| After 5 to 10 years |  | 17,595 |  | 506 |  | 52 |  | 18,049 | 5.96 |
| After 10 years |  | 49,300 |  | 231 |  | 652 |  | 48,879 | 4.20 |
| Total obligations of Puerto Rico, States and political subdivisions |  | 184,573 |  | 1,371 |  | 704 |  | 185,240 | 5.08 |
| Collateralized mortgage obligations - private label |  |  |  |  |  |  |  |  |  |
| After 10 years |  | 192 |  | - |  | 11 |  | 181 | 5.21 |
| Total collateralized mortgage obligations - private label |  | 192 |  | - |  | 11 |  | 181 | 5.21 |
| Other |  |  |  |  |  |  |  |  |  |
| Within 1 year |  | 3,075 |  | - |  | - |  | 3,075 | 1.33 |
| After 1 to 5 years |  | 500 |  | - |  | 7 |  | 493 | 1.00 |
| Total other |  | 3,575 |  | - |  | 7 |  | 3,568 | 1.28 |
| Total investment securities held-to-maturity | \$ | 214,152 | \$ | 1,373 | \$ | 722 | \$ | 214,803 | 4.43 \% |

Securities not due on a single contractual maturity date, such as collateralized mortgage obligations, are classified in the period of final contractual maturity. The expected maturities of collateralized mortgage obligations and certain other securities may differ from their contractual maturities because they may be subject to prepayments or may be called by the issuer.

The following tables present the Corporation s fair value and gross unrealized losses of investment securities held-to-maturity, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2011, December 31, 2010 and September 30, 2010:

|  | $\begin{array}{lcc}\text { At September 30, 2011 } \\ \text { Less than } 12 \text { months } & 12 \text { months or more }\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | Fair <br> Value |  |  |  | Fair Value |  | ss <br> lized <br> ses |  | Fair Value |  | oss alized sses |
| Obligations of Puerto Rico, States and political subdivisions | \$ | 18,078 | \$ | 399 | \$ | 30,234 | \$ | 906 | \$ | 48,312 | \$ | 1,305 |
| Collateralized mortgage obligations - private label |  | - |  | - |  | 153 |  | 9 |  | 153 |  | 9 |
| Total investment securities held-to-maturity in an unrealized loss position | \$ | 18,078 | \$ | 399 | \$ | 30,387 | \$ | 915 | \$ | 48,465 | \$ | 1,314 |

Less than 12 months
At December 31, 2010
12 months or more
Total

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| (In thousands) |  | Fair Value | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |  | Gross Unrealized Losses |  | Fair <br> Value |  | Gross <br> Unrealized Losses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury securities | \$ | 25,872 | \$ | 1 | \$ |  | \$ | - | \$ | 25,872 | \$ | 1 |
| Obligations of Puerto Rico, States and political subdivisions |  | 51,995 |  | 1,915 |  | 773 |  | 2 |  | 52,768 |  | 1,917 |
| Collateralized mortgage obligations- private label |  | - |  |  |  | 166 |  | 10 |  | 166 |  | 10 |
| Other |  | 243 |  | 7 |  | - |  | - |  | 243 |  | 7 |
| Total investment securities held-to-maturity in an unrealized loss position | \$ | 78,110 | \$ | 1,923 | \$ | 939 | \$ | 12 | \$ | 79,049 | \$ | 1,935 |

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As indicated in Note 6 to these consolidated financial statements, management evaluates investment securities for OTTI declines in fair value on a quarterly basis.

The Obligations of Puerto Rico, States and political subdivisions classified as held-to-maturity at September 30, 2011 are primarily associated with securities issued by municipalities of Puerto Rico and are generally not rated by a credit rating agency. The Corporation performs periodic credit quality reviews on these issuers. The decline in fair value at September 30, 2011 was attributable to changes in interest rates and not credit quality, thus no other-than-temporary decline in value was necessary to be recorded in these held-to-maturity securities at September 30, 2011. At September 30, 2011, the Corporation does not have the intent to sell securities held-to-maturity and it is not more likely than not that the Corporation will have to sell these investment securities prior to recovery of their amortized cost basis.

## Note 8 Loans

The risks of the Westernbank FDIC-assisted transaction acquired loans are significantly different from those loans not covered under the FDIC loss sharing agreements because of the loss protection provided by the FDIC. Accordingly, the Corporation presents loans subject to the loss sharing agreements as covered loans in the information below and loans that are not subject to the FDIC loss sharing agreements as non-covered loans .

For a summary of the accounting policy related to loans, interest recognition and allowance for loan losses refer to the summary of significant accounting policies included in Note 2 to the consolidated financial statements included in the Corporation s 2010 Annual Report. As indicated in Note 2 to these consolidated financial statements, during the third quarter of 2011, the Corporation adopted ASU 2011-02, which clarifies which loan modifications constitute troubled debt restructurings. The impact of this adoption is included in Note 9 Allowance for Loan Losses.

The following tables present the composition of loans held-in-portfolio ( HIP ), net of unearned income, at September 30, 2011 and December 31, 2010.

| (In thousands) | Non-covered loans at September 30, 2011 |  | Covered loans at September 30, 2011 |  | Total loans HIP at September 30, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | \$ | 6,737,547 | \$ | 2,338,298 | \$ | 9,075,845 |
| Commercial and industrial |  | 3,851,372 |  | 235,778 |  | 4,087,150 |
| Construction |  | 358,060 |  | 599,990 |  | 958,050 |
| Mortgage |  | 5,466,503 |  | 1,217,434 |  | 6,683,937 |
| Lease financing |  | 571,068 |  | - |  | 571,068 |
| Consumer: |  |  |  |  |  |  |
| Credit cards |  | 1,230,171 |  | - |  | 1,230,171 |
| Home equity lines of credit |  | 577,109 |  | - |  | 577,109 |
| Personal |  | 1,135,110 |  | - |  | 1,135,110 |
| Auto |  | 505,423 |  | - |  | 505,423 |
| Other |  | 241,523 |  | 120,923 |  | 362,446 |
| Total loans held-in-portfolio ${ }^{[a]}$ | \$ | 20,673,886 | \$ | 4,512,423 | \$ | 25,186,309 |

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[a] Loans held-in-portfolio at December 31, 2010 are net of $\$ 106$ million in unearned income and exclude $\$ 894$ million in loans held-for-sale.

The following table provides a breakdown of loans held-for-sale ( LHFS ) at September 30, 2011 and December 31, 2010 by main categories.

| (In thousands) | September 30, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial | \$ | 24,191 | \$ | 60,528 |
| Construction |  | 234,336 |  | 412,744 |
| Mortgage |  | 110,250 |  | 420,666 |
| Total | \$ | 368,777 | \$ | 893,938 |

During the quarter and nine months ended September 30, 2011, the Corporation recorded purchases of mortgage loans amounting to $\$ 177$ million and $\$ 1.1$ billion, respectively. In addition, during the quarter and nine months ended September 30, 2011, the Corporation recorded purchases of credit cards relationships with balances of approximately \$130 million. There were no significant purchases of commercial and construction loans during 2011.

The Corporation sold approximately $\$ 34$ million and $\$ 295$ million of residential mortgage loans during the quarter and nine months ended September 30, 2011, respectively. Also, the Corporation securitized approximately $\$ 194$ million and $\$ 667$ million of mortgage loans to Government National Mortgage Association ( GNMA ) mortgage-backed securities during the quarter and nine months ended September 30, 2011, respectively. Furthermore, the Corporation securitized approximately $\$ 42$ million and $\$ 163$ million of mortgage loans in Federal National Mortgage Association ( FNMA ) mortgage-backed securities during the quarter and nine months ended September 30, 2011, respectively.

During the third quarter of 2011, the Corporation transferred $\$ 27$ million of commercial and construction loans held-in-portfolio to loans to held-for-sale at a value of $\$ 14$ million. This resulted in a write-down at the time of transfer of $\$ 12.7$ million. Also, during the quarter ended September 30, 2011, these loans as well as other construction and commercial loans held-for sale with a combined book value of $\$ 128$ million were sold to a newly created joint venture in which the Corporation holds a minority interest. Refer to Note 20 to the consolidated financial statements for details of this transaction. Besides this sale, the Corporation sold commercial and construction loans with a book value of approximately $\$ 13$ million during the quarter and $\$ 27$ million during the nine months ended September 30, 2011.

## Non-covered loans

The following tables present non-covered loans held-in-portfolio that are in non-performing status and accruing loans past due 90 days or more by loan class at September 30, 2011 and December 31, 2010. Accruing loans past due 90 days or more consist primarily of credit cards, FHA / VA and other insured mortgage loans, and delinquent mortgage loans included in the Corporation s financial statements pursuant to GNMA s buy-back option program. Servicers of loans underlying GNMA mortgage-backed securities must report as their own assets the defaulted loans that they have the option (but not the obligation) to repurchase,

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when they elect not to exercise that option. Also, accruing loans past due 90 days or more include residential conventional loans purchased from other financial institutions that, although delinquent, the Corporation has received timely payment from the sellers / servicers, and, in some instances, have partial guarantees under recourse agreements. However, residential conventional loans purchased from other financial institutions, which are in the process of foreclosure, are classified as non-performing mortgage loans.

At September 30, 2011

Puerto Rico
U.S. Mainland

Popular, Inc.

| (In thousands) | Accruing |  |  |  | Accruing |  |  |  | Non-accrual loans |  | Accruing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-accrual loans |  | loans past-due 90 days or more |  | Non-accrual loans |  | loans past-due 90 days or more |  |  |  | loans past-due 90 days or more |  |
| Commercial real estate | \$ | 464,669 | \$ | - | \$ | 172,189 | \$ | - | \$ | 636,858 | \$ | - |
| Commercial and industrial |  | 188,268 |  | 504 |  | 47,455 |  | - |  | 235,723 |  | 504 |
| Construction |  | 64,971 |  | - |  | 122,943 |  | - |  | 187,914 |  | - |
| Mortgage |  | 580,563 |  | 290,904 |  | 37,160 |  | - |  | 617,723 |  | 290,904 |
| Leasing |  | 3,966 |  | - |  | 228 |  | - |  | 4,194 |  | - |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  | - |  | 25,461 |  | - |  | - |  | - |  | 25,461 |
| Home equity lines of credit |  | - |  | 121 |  | 12,464 |  | - |  | 12,464 |  | 121 |
| Personal |  | 20,123 |  | - |  | 1,641 |  | - |  | 21,764 |  | - |
| Auto |  | 6,487 |  | - |  | 61 |  | - |  | 6,548 |  | - |
| Other |  | 7,871 |  | 652 |  | 612 |  | - |  | 8,483 |  | 652 |
| Total ${ }^{[a]}$ | \$ | 1,336,918 | \$ | 317,642 | \$ | 394,753 | \$ | - | \$ | 1,731,671 | \$ | 317,642 |

[a] For purposes of this table non-performing loans exclude $\$ 260$ million in non-performing loans held-for-sale.

At December 31, 2010

Puerto Rico
U.S. Mainland

Popular, Inc.

| (In thousands) | Non-accrual loans |  | Accruing | Accruing |  |  |  | Non-accrual loans |  | Accruing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | loans past-due 90 days or more |  | n-accrual loans | $\begin{array}{r} \text { loans } \\ 90 \mathrm{da} \end{array}$ |  |  |  | $\begin{array}{r} \text { loan } \\ 90 \mathrm{da} \end{array}$ | past-due or more |
| Commercial real estate | \$ | 370,677 | \$ | \$ | 182,456 | \$ | - | \$ | 553,133 | \$ | - |
| Commercial and industrial |  | 114,792 | - |  | 57,102 |  | - |  | 171,894 |  | - |
| Construction |  | 64,678 | - |  | 173,876 |  | - |  | 238,554 |  | - |
| Mortgage |  | 518,446 | 292,387 |  | 23,587 |  | - |  | 542,033 |  | 292,387 |

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| Leasing |  | 5,674 |  | - |  | 263 |  | - |  | 5,937 |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  | - |  | 33,514 |  | - |  | - |  | - |  | 33,514 |
| Home equity lines of credit |  | - |  | - |  | 17,562 |  | - |  | 17,562 |  | - |
| Personal |  | 22,816 |  | - |  | 5,369 |  | - |  | 28,185 |  | - |
| Auto |  | 7,528 |  | - |  | 135 |  | - |  | 7,663 |  | - |
| Other |  | 6,892 |  | 1,442 |  | - |  | - |  | 6,892 |  | 1,442 |
| Total ${ }^{[a]}$ | \$ | 1,111,503 | \$ | 327,343 | \$ | 460,350 | \$ | - | \$ | 1,571,853 | \$ | 327,343 |

[a] For purposes of this table non-performing loans exclude $\$ 672$ million in non-performing loans held-for-sale.
At September 30, 2011 non-covered loans held-in-portfolio on which the accrual of interest income had been discontinued amounted to $\$ 1.7$ billion (December 31 , 2010 - $\$ 1.6$ billion). Non-accruing loans at September 30, 2011 include $\$ 49$ million in consumer loans (December 31, 2010 - $\$ 60$ million).

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The following tables present loans by past due status at September 30, 2011 and December 31, 2010 for non-covered loans held-in-portfolio (net of unearned income).


September 30, 2011
U.S. Mainland

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30-59 |  | 60-89 |  | 90 Days |  | Total |  |  |  | ans held- |
| (In thousands) |  | Days |  | Days |  | or More |  | Past Due |  | Current |  | portfolio <br> Mainland |
| Commercial real estate | \$ | 32,504 | \$ | 7,756 | \$ | 172,189 | \$ | 212,449 | \$ | 2,912,333 | \$ | 3,124,782 |
| Commercial and industrial |  | 13,767 |  | 5,692 |  | 47,455 |  | 66,914 |  | 983,734 |  | 1,050,648 |
| Construction |  | - |  | - |  | 122,943 |  | 122,943 |  | 71,203 |  | 194,146 |
| Mortgage |  | 13,692 |  | 11,991 |  | 37,160 |  | 62,843 |  | 770,320 |  | 833,163 |
| Leasing |  | 321 |  | 48 |  | 228 |  | 597 |  | 17,346 |  | 17,943 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  | 386 |  | 316 |  | - |  | 702 |  | 13,364 |  | 14,066 |
| Home equity lines of credit |  | 5,976 |  | 4,416 |  | 12,464 |  | 22,856 |  | 532,386 |  | 555,242 |
| Personal |  | 501 |  | 2,098 |  | 1,641 |  | 4,240 |  | 146,571 |  | 150,811 |
| Auto |  | 101 |  | 27 |  | 61 |  | 189 |  | 2,869 |  | 3,058 |
| Other |  | 32 |  | 13 |  | 612 |  | 657 |  | 1,007 |  | 1,664 |
| Total | \$ | 67,280 | \$ | 32,357 | \$ | 394,753 | \$ | 494,390 | \$ | 5,451,133 | \$ | 5,945,523 |

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September 30, 2011

Popular, Inc.

Past Due

| (In thousands) | $\begin{aligned} & 30-59 \\ & \text { Days } \end{aligned}$ |  | $\begin{gathered} 60-89 \\ \text { Days } \end{gathered}$ |  | 90 Days or More |  | Total Past Due |  | Current |  | Loans held-in-portfolio Popular, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | \$ | 85,074 | \$ | 19,170 | \$ | 636,858 | \$ | 741,102 | \$ | 5,996,445 | \$ | 6,737,547 |
| Commercial and industrial |  | 65,652 |  | 37,860 |  | 236,227 |  | 339,739 |  | 3,511,633 |  | 3,851,372 |
| Construction |  | 8,056 |  | 854 |  | 187,914 |  | 196,824 |  | 161,236 |  | 358,060 |
| Mortgage |  | 227,444 |  | 128,975 |  | 908,627 |  | 1,265,046 |  | 4,201,457 |  | 5,466,503 |
| Leasing |  | 9,178 |  | 2,110 |  | 4,194 |  | 15,482 |  | 555,586 |  | 571,068 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  | 16,407 |  | 11,457 |  | 25,461 |  | 53,325 |  | 1,176,846 |  | 1,230,171 |
| Home equity lines of credit |  | 6,670 |  | 4,620 |  | 12,585 |  | 23,875 |  | 553,234 |  | 577,109 |
| Personal |  | 19,486 |  | 12,800 |  | 21,764 |  | 54,050 |  | 1,081,060 |  | 1,135,110 |
| Auto |  | 22,204 |  | 5,449 |  | 6,548 |  | 34,201 |  | 471,222 |  | 505,423 |
| Other |  | 2,893 |  | 1,194 |  | 9,135 |  | 13,222 |  | 228,301 |  | 241,523 |
| Total | \$ | 463,064 | \$ | 224,489 | \$ | 2,049,313 | \$ | 2,736,866 | \$ | 17,937,020 | \$ | 20,673,886 |

December 31, 2010

Puerto Rico

Past Due

| (In thousands) | $\begin{gathered} 30-59 \\ \text { Days } \end{gathered}$ |  | $\begin{gathered} 60-89 \\ \text { Days } \end{gathered}$ |  | 90 Days or More |  | Total Past Due |  | Current |  | Loans held-in-portfolio Puerto Rico |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | \$ | 47,064 | \$ | 25,547 | \$ | 370,677 | \$ | 443,288 | \$ | 3,412,310 | \$ | 3,855,598 |
| Commercial and industrial |  | 34,703 |  | 23,695 |  | 114,792 |  | 173,190 |  | 2,688,228 |  | 2,861,418 |
| Construction |  | 6,356 |  | 3,000 |  | 64,678 |  | 74,034 |  | 94,322 |  | 168,356 |
| Mortgage |  | 188,468 |  | 83,789 |  | 810,833 |  | 1,083,090 |  | 2,566,610 |  | 3,649,700 |
| Leasing |  | 10,737 |  | 2,274 |  | 5,674 |  | 18,685 |  | 554,102 |  | 572,787 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  | 16,073 |  | 12,758 |  | 33,514 |  | 62,345 |  | 1,054,081 |  | 1,116,426 |
| Personal |  | 21,004 |  | 11,830 |  | 22,816 |  | 55,650 |  | 965,610 |  | 1,021,260 |
| Auto |  | 22,076 |  | 5,301 |  | 7,528 |  | 34,905 |  | 459,745 |  | 494,650 |
| Other |  | 3,799 |  | 1,318 |  | 8,334 |  | 13,451 |  | 252,048 |  | 265,499 |
| Total | \$ | 350,280 | \$ | 169,512 | \$ | 1,438,846 | \$ | 1,958,638 | \$ | 12,047,056 | \$ | 14,005,694 |

December 31, 2010
U.S. Mainland

Past Due

| Loans held- |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | $30-59$ | $60-89$ | 90 Days | Total |  |
| in-portfolio |  |  |  |  |  |
|  | Days | Days | or More | Past Due | Current |

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| Commercial real estate | \$ | 68,903 | \$ | 10,322 | \$ | 182,456 | \$ | 261,681 | \$ | 2,889,397 | \$ | 3,151,078 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial |  | 30,372 |  | 15,079 |  | 57,102 |  | 102,553 |  | 1,422,838 |  | 1,525,391 |
| Construction |  | 30,105 |  | 292 |  | 173,876 |  | 204,273 |  | 128,222 |  | 332,495 |
| Mortgage |  | 38,550 |  | 12,751 |  | 23,587 |  | 74,888 |  | 800,134 |  | 875,022 |
| Leasing |  | 1,008 |  | 224 |  | 263 |  | 1,495 |  | 28,711 |  | 30,206 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  | 343 |  | 357 |  | - |  | 700 |  | 15,182 |  | 15,882 |
| Home equity lines of credit |  | 6,116 |  | 6,873 |  | 17,562 |  | 30,551 |  | 537,802 |  | 568,353 |
| Personal |  | 5,559 |  | 2,689 |  | 5,369 |  | 13,617 |  | 201,190 |  | 214,807 |
| Auto |  | 375 |  | 98 |  | 135 |  | 608 |  | 8,499 |  | 9,107 |
| Total | \$ | 181,331 | \$ | 48,685 | \$ | 460,350 | \$ | 690,366 | \$ | 6,031,975 | \$ | 6,722,341 |

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December 31, 2010

Popular, Inc.

Past Due

|  | 30-59 |  | 60-89 |  | 90 Days |  | Total |  | Loans held- |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | -portfolio |
| (In thousands) |  | Days |  |  |  | Days |  |  |  | or More |  | Past Due |  | Current |  | pular, Inc. |
| Commercial real estate | \$ | 115,967 | \$ | 35,869 | \$ | 553,133 | \$ | 704,969 | \$ | 6,301,707 | \$ | 7,006,676 |
| Commercial and industrial |  | 65,075 |  | 38,774 |  | 171,894 |  | 275,743 |  | 4,111,066 |  | 4,386,809 |
| Construction |  | 36,461 |  | 3,292 |  | 238,554 |  | 278,307 |  | 222,544 |  | 500,851 |
| Mortgage |  | 227,018 |  | 96,540 |  | 834,420 |  | 1,157,978 |  | 3,366,744 |  | 4,524,722 |
| Leasing |  | 11,745 |  | 2,498 |  | 5,937 |  | 20,180 |  | 582,813 |  | 602,993 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  | 16,416 |  | 13,115 |  | 33,514 |  | 63,045 |  | 1,069,263 |  | 1,132,308 |
| Home equity lines of credit |  | 6,116 |  | 6,873 |  | 17,562 |  | 30,551 |  | 537,802 |  | 568,353 |
| Personal |  | 26,563 |  | 14,519 |  | 28,185 |  | 69,267 |  | 1,166,800 |  | 1,236,067 |
| Auto |  | 22,451 |  | 5,399 |  | 7,663 |  | 35,513 |  | 468,244 |  | 503,757 |
| Other |  | 3,799 |  | 1,318 |  | 8,334 |  | 13,451 |  | 252,048 |  | 265,499 |
| Total | \$ | 531,611 | \$ | 218,197 | \$ | 1,899,196 | \$ | 2,649,004 | \$ | 18,079,031 | \$ | 20,728,035 |

The following table provides a breakdown of loans held-for-sale ( LHFS ) in non-performing status at September 30, 2011 and December 31, 2010 by main categories.
(In thousands)
September 30, 2011
December 31, 2010

| Commercial | \$ | 24,191 | \$ | 60,883 |
| :---: | :---: | :---: | :---: | :---: |
| Construction |  | 234,336 |  | 412,204 |
| Mortgage |  | 1,249 |  | 198,670 |
| Total | \$ | 259,776 | \$ | 671,757 |

## Covered loans

Covered loans acquired in the Westernbank FDIC-assisted transaction, except for lines of credit with revolving privileges, are accounted for by the Corporation in accordance with ASC Subtopic 310-30. Under ASC Subtopic 310-30, the acquired loans were aggregated into pools based on similar characteristics. Each loan pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. The covered loans which are accounted for under ASC Subtopic 310-30 by the Corporation are not considered non-performing and will continue to have an accretable yield as long as there is a reasonable expectation about the timing and amount of cash flows expected to be collected. The Corporation measures additional losses for this portfolio when it is probable the Corporation will be unable to collect all cash flows expected at acquisition plus additional cash flows expected to be collected arising from changes in estimates after acquisition. Lines of credit with revolving privileges that were acquired as part of the Westernbank FDIC-assisted transaction are accounted under the guidance of ASC Subtopic 310-20, which requires that any differences between the contractually required loan payment receivable in excess of the Corporation s initial investment in the loans be accreted into interest income. Loans accounted for under ASC Subtopic 310-20 are placed on non-accrual status when past due in accordance with the Corporation s non-accruing policy and any accretion of discount is discontinued.

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The following table presents covered loans in non-performing status and accruing loans past-due 90 days or more by loan class at September 30, 2011 and December 31, 2010.

December 31, 2010

| (In thousands) | Non-accrual loans |  | Accruing loans past due 90 days or more |  | Non-accrual loans |  | Accruing loans past due 90 days or more |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | \$ | 7,018 | \$ | 207 | \$ | 14,172 | \$ | - |
| Commercial and industrial |  | 2,290 |  | 214 |  | 10,635 |  | 60 |
| Construction |  | 771 |  | 4,920 |  | 1,168 |  |  |
| Mortgage |  | 515 |  | 6,222 |  | - |  | 8,648 |
| Consumer |  | 368 |  | 268 |  | - |  | 2,308 |
| Total ${ }^{[a]}$ | \$ | 10,962 | \$ | 11,831 | \$ | 25,975 | \$ | 11,016 |

[a] Covered loans accounted for under ASC Subtopic 310-30 are excluded from the above table as they are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses.

The following tables present loans by past due status at September 30, 2011 and December 31, 2010 for covered loans held-in-portfolio. The information considers covered loans accounted for under ASC Subtopic 310-20 and ASC Subtopic 310-30.

September 30, 2011

Covered Loans

Past Due

|  | $30-59$ |  | 60-89 |  | 90 Days |  | Total |  |  |  | Covered loans held-in- |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  |  | Days |  | or More |  | Past Due |  | Current |  | portfolio |
| Commercial real estate | \$ | 42,077 | \$ | 49,576 | \$ | 532,352 | \$ | 624,005 | \$ | 1,714,293 | \$ | 2,338,298 |
| Commercial and industrial |  | 7,700 |  | 2,529 |  | 21,506 |  | 31,735 |  | 204,043 |  | 235,778 |
| Construction |  | 5,837 |  | 10,035 |  | 444,914 |  | 460,786 |  | 139,204 |  | 599,990 |
| Mortgage |  | 60,077 |  | 30,015 |  | 214,829 |  | 304,921 |  | 912,513 |  | 1,217,434 |
| Consumer |  | 6,481 |  | 3,006 |  | 14,216 |  | 23,703 |  | 97,220 |  | 120,923 |
| Total covered loans | \$ | 122,172 | \$ | 95,161 | \$ | 1,227,817 | \$ | 1,445,150 | \$ | 3,067,273 | \$ | 4,512,423 |

December 31, 2010

Covered Loans

Past Due

|  | 30-59 | 60-89 | 90 Days | Total |  | Covered loan held-in- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Days | Days | or More | Past Due | Current | portfolio |

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| Commercial real estate | \$ | 108,244 | \$ | 89,403 | \$ | 434,956 | \$ | 632,603 | \$ | 1,830,946 | \$ | 2,463,549 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial |  | 12,091 |  | 5,491 |  | 32,585 |  | 50,167 |  | 253,465 |  | 303,632 |
| Construction |  | 23,445 |  | 11,906 |  | 351,386 |  | 386,737 |  | 253,755 |  | 640,492 |
| Mortgage |  | 80,978 |  | 34,897 |  | 119,745 |  | 235,620 |  | 1,023,839 |  | 1,259,459 |
| Consumer |  | 8,917 |  | 4,483 |  | 14,612 |  | 28,012 |  | 141,738 |  | 169,750 |
| Total covered loans | \$ | 233,675 | \$ | 146,180 | \$ | 953,284 | \$ | 1,333,139 | \$ | 3,503,743 | \$ | 4,836,882 |

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The following table presents loans acquired as part of the Westernbank FDIC-assisted transaction accounted for pursuant to ASC Subtopic 310-30 at the April 30, 2010 acquisition date. The information presented includes loans determined to be impaired at the time of acquisition ( credit impaired loans ), and loans that were considered to be performing at the acquisition date and are accounted for by analogy to ASC Subtopic 310-30 ( non-credit impaired loans ). Refer to Note 1 to the consolidated financial statements and the Critical Accounting Policies / Estimated section of the 2010 Annual Report for a description of the Corporation s significant accounting policies related to acquired loans and criteria considered by management to apply ASC 310-30 by analogy to non-credit impaired loans.

|  |  | April 30,2010 |
| :--- | :--- | :--- |

The cash flows expected to be collected consider the estimated remaining life of the underlying loans and include the effects of estimated prepayments. The unpaid principal balance of the acquired loans from the Westernbank FDIC-assisted transaction that are accounted under ASC Subtopic 310-30 amounted to $\$ 8.1$ billion at the April 30, 2010 transaction date.

The carrying amount of the loans acquired as part of the Westernbank FDIC-assisted transaction at September 30, 2011 and December 31, 2010 consisted of loans determined to be impaired at the time of acquisition, which are accounted for in accordance with ASC Subtopic 310-30 ( credit impaired loans ), and loans that were considered to be performing at the acquisition date, accounted for by analogy to ASC Subtopic 310-30 ( non-credit impaired loans ), as detailed in the following tables.

September 30, 2011

Carrying amount

Non-credit
Credit
Impaired
Loans
Loans

December 31, 2010


| Carrying amount, net of allowance | $\$$ | $3,440,520$ | $\$$ | 636,393 | $\$ 4,076,913$ | $\$$ | $3,894,379$ | $\$$ | 645,549 | $\$ 4,539,928$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The outstanding principal balance of covered loans accounted pursuant to ASC Subtopic 310-30, including amounts charged off by the Corporation, amounted to $\$ 6.2$ billion at September 30, 2011 (December 31, 2010-\$7.7 billion). At September 30, 2011, none of the acquired loans from the Westernbank FDIC-assisted transaction accounted for under ASC Subtopic 310-30 were considered non-performing loans. Therefore, interest income, through accretion of the difference between the carrying amount of the loans and the expected cash flows, was recognized on all acquired loans.

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Changes in the carrying amount and the accretable yield for the acquired loans in the Westernbank FDIC-assisted transaction, which are accounted pursuant to the ASC Subtopic 310-30, for the quarter and nine months ended September 30, 2011 and September 30, 2010, were as follows:


Carrying amount of loans accounted for pursuant to ASC 310-30


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| Beginning balance | \$ | 3,588,002 | \$ | 628,806 | \$ | 4,216,808 | \$ | 4,127,602 | \$ | 697,481 |  | 4,825,083 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accretion |  | 66,808 |  | 29,610 |  | 96,418 |  | 67,697 |  | 10,089 |  | 77,786 |
| Collections |  | $(164,904)$ |  | $(8,963)$ |  | $(173,867)$ |  | $(185,889)$ |  | $(23,609)$ |  | $(209,498)$ |
| Ending balance | \$ | 3,489,906 | \$ | 649,453 | \$ | 4,139,359 | \$ | 4,009,410 | \$ | 683,961 | \$ | 4,693,371 |
| Allowance for loan losses ASC 310-30 covered loans |  | $(49,386)$ |  | $(13,060)$ |  | $(62,446)$ |  | - |  | - |  | - |
|  | \$ | 3,440,520 | \$ | 636,393 | \$ | 4,076,913 | \$ | 4,009,410 | \$ | 683,961 | \$ | 4,693,371 |

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| (In thousands) | For the nine months ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2011 |  |  | September 30, 2010 |  |  |  |  |  |  |
|  | Non-credit impaired <br> loans |  | Credit <br> impaired loans |  | Total | Non-credit impaired <br> loans |  | Credit mpaired loans |  | Total |
| Beginning balance | \$ 3,894,379 | \$ | 645,549 | \$ | 4,539,928 | \$ | \$ | - |  | - |
| Additions | - |  | - |  | - | 4,212,857 |  | 696,790 |  | 4,909,647 |
| Accretion | 203,683 |  | 65,852 |  | 269,535 | 113,897 |  | 17,301 |  | 131,198 |
| Collections | $(608,156)$ |  | $(61,948)$ |  | $(670,104)$ | $(317,344)$ |  | $(30,130)$ |  | $(347,474)$ |
| Ending balance | \$ 3,489,906 | \$ | 649,453 | \$ | 4,139,359 | \$ 4,009,410 | \$ | 683,961 | \$ | 4,693,371 |
| Allowance for loan losses ASC 310-30 covered loans | $(49,386)$ |  | $(13,060)$ |  | $(62,446)$ | - |  | - |  | - |
|  | \$ 3,440,520 | \$ | 636,393 | \$ | 4,076,913 | \$ 4,009,410 | \$ | 683,961 | \$ | 4,693,371 |

During the quarter and nine months ended September 30, 2011, the Corporation recorded an allowance for loan losses related to the acquired covered loans that are accounted for under ASC Subtopic 310-30 as certain pools reflected lower expected cash flows. The following table provides the activity in the allowance for loan losses related to these acquired loans for the quarter and nine months ended September 30, 2011.

ASC 310-30 loans

| (In thousands) | For the quarter ended September 30, 2011 |  | For the nine months ended September 30, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ | 48,257 | \$ | \$ |
| Provision for loan losses |  | 15,920 |  | 68,602 |
| Charge-offs |  | $(1,731)$ |  | $(6,156)$ |
| Balance at end of period | \$ | 62,446 |  | \$ 62,446 |

There was no need to record an allowance for loan losses related to the covered loans at December 31, 2010 and September 30, 2010.

The Corporation accounts for lines of credit with revolving privileges under the accounting guidance of ASC Subtopic 310-20, which requires that any differences between the contractually required loan payment receivable in excess of the initial investment in the loans be accreted into interest income over the life of the loan, if the loan is accruing interest. The following table presents acquired loans accounted for under ASC Subtopic 310-20 at the April 30, 2010 acquisition date:

## (In thousands)

| Fair value of loans accounted under ASC Subtopic 310-20 | $\$ 290,810$ |
| :--- | :---: | :---: |
| Gross contractual amounts receivable (principal and interest) | $\$ 457,201$ |

The cash flows expected to be collected consider the estimated remaining life of the underlying loans and include the effects of estimated prepayments.

Covered loans accounted for under ASC Subtopic 310-20 amounted to $\$ 0.4$ billion at September 30, 2011 (December 31, 2010 and September 30, 2010 - $\$ 0.3$ billion).

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## Note 9 Allowance for loan losses

The following tables present the changes in the allowance for loan losses for the quarters and nine months ended September 30, 2011 and 2010.


The Corporation s allowance for loan losses at September 30, 2011 includes $\$ 80$ million related to the covered loan portfolio acquired in the Westernbank FDIC-assisted transaction. This allowance covers the estimated credit loss exposure related to: (i) acquired loans accounted for under ASC Subtopic 310-30, which required an allowance for loan losses of $\$ 62$ million at quarter end; and (ii) acquired loans accounted for under ASC Subtopic 310-20, which required an allowance for loan losses of $\$ 18$ million. Decreases in expected cash flows after the acquisition date for loans (pools) accounted for under ASC Subtopic $310-30$ are recognized by recording an allowance for loan losses in the current period. For purposes of loans accounted for under ASC 310-20 and new loans originated as a result of loan commitments assumed, the Corporation s assessment of the allowance for loan losses is determined in accordance with the accounting guidance of loss contingencies in ASC Subtopic 450-20 (general reserve for inherent losses) and loan impairment guidance in ASC Section 310-10-35 for individually impaired loans. Concurrently, the Corporation recorded an increase in the FDIC loss share asset for the expected reimbursement from the FDIC under the loss sharing agreements.

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The following tables present the changes in the allowance for loan losses ( ALLL ) by portfolio segment for the quarter and nine months ended September 30, 2011. Also, the tables present information at September 30, 2011 regarding loans ending balances and the ALLL by portfolio segment and whether such loans and ALLL pertain to loans individually evaluated for specific impairment or collectively evaluated for impairment.

For the quarter ended September 30, 2011

Puerto Rico

| (In thousands) | Commercial |  | Construction |  | Mortgage |  | Leasing |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 274,962 | \$ | 16,364 | \$ | 55,175 | \$ | 5,045 | \$ | 120,526 | \$ | 472,072 |
| Charge-offs |  | $(67,077)$ |  | $(1,696)$ |  | $(8,622)$ |  | $(1,096)$ |  | $(32,857)$ |  | $(111,348)$ |
| Recoveries |  | 7,290 |  | 3,277 |  | 997 |  | 695 |  | 7,101 |  | 19,360 |
| Provision (reversal of provision) |  | 106,753 |  | $(3,012)$ |  | 20,175 |  | (740) |  | 33,455 |  | 156,631 |
| Net (write-down) recovery related to loans transferred to LHFS |  | $(12,706)$ |  | - |  | - |  | - |  | - |  | $(12,706)$ |
| Ending balance | \$ | 309,222 | \$ | 14,933 | \$ | 67,725 | \$ | 3,904 | \$ | 128,225 | \$ | 524,009 |

Allowance for credit losses:

| Specific ALLL non-covered loans | \$ | 20,941 | \$ | 569 | \$ | 16,682 | \$ | 46 | \$ | 7,546 | \$ | 45,784 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General ALLL non-covered loans |  | 224,807 |  | 4,438 |  | 48,747 |  | 3,858 |  | 115,954 |  | 397,804 |
| ALLL - non-covered loans |  | 245,748 |  | 5,007 |  | 65,429 |  | 3,904 |  | 123,500 |  | 443,588 |
| Specific ALLL covered loans |  | 1,634 |  | - |  | - |  | - |  | - |  | 1,634 |
| General ALLL covered loans |  | 61,840 |  | 9,926 |  | 2,296 |  | - |  | 4,725 |  | 78,787 |
| ALLL - covered loans |  | 63,474 |  | 9,926 |  | 2,296 |  | - |  | 4,725 |  | 80,421 |
| Total ALLL | \$ | 309,222 | \$ | 14,933 | \$ | 67,725 | \$ | 3,904 | \$ | 128,225 | \$ | 524,009 |

## Loans held-in-portfolio:

| Impaired non-covered loans | \$ | 378,180 | \$ | 61,750 | \$ | 282,402 | \$ | 6,568 | \$ | 142,438 | \$ | 871,338 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-covered loans held-in-portfolio excluding impaired loans |  | 6,035,309 |  | 102,164 |  | 4,350,938 |  | 546,557 |  | 2,822,057 |  | 13,857,025 |
| Non-covered loans held-in-portfolio |  | 6,413,489 |  | 163,914 |  | 4,633,340 |  | 553,125 |  | 2,964,495 |  | 14,728,363 |
| Impaired covered loans |  | 2,675 |  | - |  | - |  | - |  | - |  | 2,675 |
| Covered loans held-in-portfolio excluding impaired loans |  | 2,571,401 |  | 599,990 |  | 1,217,434 |  | - |  | 120,923 |  | 4,509,748 |
| Covered loans held-in-portfolio |  | 2,574,076 |  | 599,990 |  | 1,217,434 |  | - |  | 120,923 |  | 4,512,423 |

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Total loans held-in-portfolio
$\begin{array}{lllllllllll}\$ & 8,987,565 & \$ & 763,904 & \$ & 5,850,774 & \$ & 553,125 & \$ & 3,085,418 & \$ \\ 19,240,786\end{array}$

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For the quarter ended September 30, 2011
U.S. Mainland
(In thousands) Commercial Construction Mortgage Leasing Consumer Total

| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 184,632 | \$ | 12,712 | \$ | 22,832 | \$ | 725 | \$ | 53,874 | \$ | 274,775 |
| Charge-offs |  | $(36,865)$ |  | $(7,619)$ |  | $(6,244)$ |  | (127) |  | $(14,433)$ |  | $(65,288)$ |
| Recoveries |  | 13,973 |  | 3,955 |  | 158 |  | 102 |  | 1,592 |  | 19,780 |
| Provision (reversal of provision) |  | $(2,341)$ |  | 1,180 |  | 13,706 |  | 145 |  | 6,955 |  | 19,645 |

Net (write-down) recovery related to loans transferred to LHFS

| Ending balance | $\$$ | 159,399 | $\$$ | 10,228 | $\$$ | 30,452 | $\$$ | 845 | $\$$ | 47,988 | $\$$ | 248,912 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specific ALLL | \$ | 299 | \$ | 766 | \$ | 11,510 | \$ | - | \$ | 119 | \$ | 12,694 |
| General ALLL |  | 159,100 |  | 9,462 |  | 18,942 |  | 845 |  | 47,869 |  | 236,218 |
| Total ALLL | \$ | 159,399 | \$ | 10,228 | \$ | 30,452 | \$ | 845 | \$ | 47,988 | \$ | 248,912 |
| Loans held-in-portfolio: |  |  |  |  |  |  |  |  |  |  |  |  |
| Impaired loans | \$ | 141,647 | \$ | 118,944 | \$ | 31,549 | \$ | - | \$ | 4,615 | \$ | 296,755 |
| Loans held-in-portfolio, excluding impaired loans |  | 4,033,783 |  | 75,202 |  | 801,614 |  | 17,943 |  | 720,226 |  | 5,648,768 |
| Total loans held-in-portfolio | \$ | 4,175,430 | \$ | 194,146 | \$ | 833,163 | \$ | 17,943 | \$ | 724,841 | \$ | 5,945,523 |

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For the quarter ended September 30, 2011

Popular, Inc.

| (In thousands) | Commercial |  | Construction |  | Mortgage |  | Leasing |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 459,594 | \$ | 29,076 | \$ | 78,007 | \$ | 5,770 | \$ | 174,400 | \$ | 746,847 |
| Charge-offs |  | $(103,942)$ |  | $(9,315)$ |  | $(14,866)$ |  | $(1,223)$ |  | $(47,290)$ |  | $(176,636)$ |
| Recoveries |  | 21,263 |  | 7,232 |  | 1,155 |  | 797 |  | 8,693 |  | 39,140 |
| Provision (reversal of provision) |  | 104,412 |  | $(1,832)$ |  | 33,881 |  | (595) |  | 40,410 |  | 176,276 |
| Net (write-down) recovery related to loans transferred to LHFS |  | $(12,706)$ |  | - |  | - |  | - |  | - |  | $(12,706)$ |
| Ending balance | \$ | 468,621 | \$ | 25,161 | \$ | 98,177 | \$ | 4,749 | \$ | 176,213 | \$ | 772,921 |

Allowance for credit losses:

| Specific ALLL non-covered loans | \$ | 21,240 | \$ | 1,335 | \$ | 28,192 | \$ | 46 | \$ | 7,665 | \$ | 58,478 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General ALLL non-covered loans |  | 383,907 |  | 13,900 |  | 67,689 |  | 4,703 |  | 163,823 |  | 634,022 |
| ALLL - non-covered loans |  | 405,147 |  | 15,235 |  | 95,881 |  | 4,749 |  | 171,488 |  | 692,500 |
| Specific ALLL covered loans |  | 1,634 |  | - |  | - |  | - |  | - |  | 1,634 |
| General ALLL covered loans |  | 61,840 |  | 9,926 |  | 2,296 |  | - |  | 4,725 |  | 78,787 |
| ALLL - covered loans |  | 63,474 |  | 9,926 |  | 2,296 |  | - |  | 4,725 |  | 80,421 |
| Total ALLL | \$ | 468,621 | \$ | 25,161 | \$ | 98,177 | \$ | 4,749 | \$ | 176,213 | \$ | 772,921 |

## Loans held-in-portfolio:

| Impaired non-covered loans | \$ | 519,827 | \$ | 180,694 | \$ | 313,951 | \$ | 6,568 | \$ | 147,053 | \$ | 1,168,093 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-covered loans held-in-portfolio excluding impaired loans |  | 10,069,092 |  | 177,366 |  | 5,152,552 |  | 564,500 |  | 3,542,283 |  | 19,505,793 |
| Non-covered loans held-in-portfolio |  | 10,588,919 |  | 358,060 |  | 5,466,503 |  | 571,068 |  | 3,689,336 |  | 20,673,886 |
| Impaired covered loans |  | 2,675 |  | - |  | - |  | - |  | - |  | 2,675 |
| Covered loans held-in-portfolio excluding impaired loans |  | 2,571,401 |  | 599,990 |  | 1,217,434 |  | - |  | 120,923 |  | 4,509,748 |
| Covered loans held-in-portfolio |  | 2,574,076 |  | 599,990 |  | 1,217,434 |  | - |  | 120,923 |  | 4,512,423 |
| Total loans held-in-portfolio | \$ | 13,162,995 | \$ | 958,050 | \$ | 6,683,937 | \$ | 571,068 | \$ | 3,810,259 | \$ | 25,186,309 |

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For the nine months ended September 30, 2011

Puerto Rico

| (In thousands) | Commercial |  | Construction |  | Mortgage |  | Leasing |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 256,643 | \$ | 16,074 | \$ | 42,029 | \$ | 7,154 | \$ | 133,531 | \$ | 455,431 |
| Charge-offs |  | $(172,106)$ |  | $(16,078)$ |  | $(23,992)$ |  | $(4,552)$ |  | $(103,155)$ |  | $(319,883)$ |
| Recoveries |  | 21,898 |  | 11,237 |  | 1,539 |  | 2,340 |  | 20,944 |  | 57,958 |
| Provision (reversal of provision) |  | 215,493 |  | 3,700 |  | 48,149 |  | $(1,038)$ |  | 76,905 |  | 343,209 |
| Net (write-down) recovery related to loans transferred to LHFS |  | $(12,706)$ |  | - |  | - |  | - |  | - |  | $(12,706)$ |
| Ending balance | \$ | 309,222 | \$ | 14,933 | \$ | 67,725 | \$ | 3,904 | \$ | 128,225 | \$ | 524,009 |

## Allowance for credit losses:

| Specific ALLL non-covered loans | \$ | 20,941 | \$ | 569 | \$ | 16,682 | \$ | 46 | \$ | 7,546 | \$ | 45,784 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General ALLL non-covered loans |  | 224,807 |  | 4,438 |  | 48,747 |  | 3,858 |  | 115,954 |  | 397,804 |
| ALLL - non-covered loans |  | 245,748 |  | 5,007 |  | 65,429 |  | 3,904 |  | 123,500 |  | 443,588 |
| Specific ALLL covered loans |  | 1,634 |  | - |  | - |  | - |  | - |  | 1,634 |
| General ALLL covered loans |  | 61,840 |  | 9,926 |  | 2,296 |  | - |  | 4,725 |  | 78,787 |
| ALLL - covered loans |  | 63,474 |  | 9,926 |  | 2,296 |  | - |  | 4,725 |  | 80,421 |
| Total ALLL | \$ | 309,222 | \$ | 14,933 | \$ | 67,725 | \$ | 3,904 | \$ | 128,225 | \$ | 524,009 |

## Loans held-in-portfolio:

| Impaired non-covered loans | \$ | 378,180 | \$ | 61,750 | \$ | 282,402 | \$ | 6,568 | \$ | 142,438 | \$ | 871,338 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-covered loans held-in-portfolio excluding impaired loans |  | 6,035,309 |  | 102,164 |  | 4,350,938 |  | 546,557 |  | 2,822,057 |  | 13,857,025 |
| Non-covered loans held-in-portfolio |  | 6,413,489 |  | 163,914 |  | 4,633,340 |  | 553,125 |  | 2,964,495 |  | 14,728,363 |
| Impaired covered loans |  | 2,675 |  | - |  | - |  | - |  | - |  | 2,675 |
| Covered loans held-in-portfolio excluding impaired loans |  | 2,571,401 |  | 599,990 |  | 1,217,434 |  | - |  | 120,923 |  | 4,509,748 |
| Covered loans held-in-portfolio |  | 2,574,076 |  | 599,990 |  | 1,217,434 |  | - |  | 120,923 |  | 4,512,423 |
| Total loans held-in-portfolio | \$ | 8,987,565 | \$ | 763,904 | \$ | 5,850,774 | \$ | 553,125 | \$ | 3,085,418 | \$ | 19,240,786 |

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For the nine months ended September 30, 2011

## U.S. Mainland

| (In thousands) | Commercial |  | Construction |  | Mortgage |  | Leasing |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 205,748 | \$ | 31,650 | \$ | 28,839 | \$ | 5,999 | \$ | 65,558 | \$ | 337,794 |
| Charge-offs |  | $(118,877)$ |  | $(19,874)$ |  | $(12,598)$ |  | (746) |  | $(47,608)$ |  | $(199,703)$ |
| Recoveries |  | 30,682 |  | 6,475 |  | 1,912 |  | 544 |  | 4,698 |  | 44,311 |
| Provision (reversal of provision) |  | 41,846 |  | $(8,023)$ |  | $(1,508)$ |  | $(4,952)$ |  | 25,340 |  | 52,703 |
| Net (write-down) recovery related to loans transferred to LHFS |  | - |  | - |  | 13,807 |  | - |  | - |  | 13,807 |
| Ending balance | \$ | 159,399 | \$ | 10,228 | \$ | 30,452 | \$ | 845 | \$ | 47,988 | \$ | 248,912 |

Allowance for credit losses:

| Specific ALLL | \$ | 299 | \$ | 766 | \$ | 11,510 | \$ | - | \$ | 119 | \$ | 12,694 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General ALLL |  | 159,100 |  | 9,462 |  | 18,942 |  | 845 |  | 47,869 |  | 236,218 |
| Total ALLL | \$ | 159,399 | \$ | 10,228 | \$ | 30,452 | \$ | 845 | \$ | 47,988 | \$ | 248,912 |

## Loans held-in-portfolio:

| Impaired loans | \$ | 141,647 | \$ | 118,944 | \$ | 31,549 | \$ | - | \$ | 4,615 | \$ | 296,755 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans held-in-portfolio, excluding impaired loans |  | 4,033,783 |  | 75,202 |  | 801,614 |  | 17,943 |  | 720,226 |  | 5,648,768 |
| Total loans held-in-portfolio | \$ | 4,175,430 | \$ | 194,146 | \$ | 833,163 | \$ | 17,943 | \$ | 724,841 | \$ | 5,945,523 |

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For the nine months ended September 30, 2011

Popular, Inc.
(In thousands) Commercial Construction Mortgage Leasing Consumer

| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 462,391 | \$ | 47,724 | \$ | 70,868 | \$ | 13,153 | \$ | 199,089 | \$ | 793,225 |
| Charge-offs |  | $(290,983)$ |  | $(35,952)$ |  | $(36,590)$ |  | $(5,298)$ |  | $(150,763)$ |  | $(519,586)$ |
| Recoveries |  | 52,580 |  | 17,712 |  | 3,451 |  | 2,884 |  | 25,642 |  | 102,269 |
| Provision (reversal of provision) |  | 257,339 |  | $(4,323)$ |  | 46,641 |  | $(5,990)$ |  | 102,245 |  | 395,912 |
| Net (write-down) recovery related to loans transferred to loans held-for-sale |  | $(12,706)$ |  | - |  | 13,807 |  | - |  | - |  | 1,101 |
| Ending balance | \$ | 468,621 | \$ | 25,161 | \$ | 98,177 | \$ | 4,749 | \$ | 176,213 | \$ | 772,921 |

Allowance for credit losses:

| Specific ALLL non-covered loans | \$ | 21,240 | \$ | 1,335 | \$ | 28,192 | \$ | 46 | \$ | 7,665 | \$ | 58,478 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General ALLL non-covered loans |  | 383,907 |  | 13,900 |  | 67,689 |  | 4,703 |  | 163,823 |  | 634,022 |
| ALLL - non-covered loans |  | 405,147 |  | 15,235 |  | 95,881 |  | 4,749 |  | 171,488 |  | 692,500 |
| Specific ALLL covered loans |  | 1,634 |  | - |  | - |  | - |  | - |  | 1,634 |
| General ALLL covered loans |  | 61,840 |  | 9,926 |  | 2,296 |  | - |  | 4,725 |  | 78,787 |
| ALLL - covered loans |  | 63,474 |  | 9,926 |  | 2,296 |  | - |  | 4,725 |  | 80,421 |
| Total ALLL | \$ | 468,621 | \$ | 25,161 | \$ | 98,177 | \$ | 4,749 | \$ | 176,213 | \$ | 772,921 |

## Loans held-in-portfolio:

| Impaired non-covered loans | \$ | 519,827 | \$ | 180,694 | \$ | 313,951 | \$ | 6,568 | \$ | 147,053 | \$ | 1,168,093 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-covered loans held-in-portfolio excluding impaired loans |  | 10,069,092 |  | 177,366 |  | 5,152,552 |  | 564,500 |  | 3,542,283 |  | 19,505,793 |
| Non-covered loans held-in-portfolio |  | 10,588,919 |  | 358,060 |  | 5,466,503 |  | 571,068 |  | 3,689,336 |  | 20,673,886 |
| Impaired covered loans |  | 2,675 |  | - |  | - |  | - |  | - |  | 2,675 |
| Covered loans held-in-portfolio excluding impaired loans |  | 2,571,401 |  | 599,990 |  | 1,217,434 |  | - |  | 120,923 |  | 4,509,748 |
| Covered loans held-in-portfolio |  | 2,574,076 |  | 599,990 |  | 1,217,434 |  | - |  | 120,923 |  | 4,512,423 |
| Total loans held-in-portfolio | \$ | 13,162,995 | \$ | 958,050 | \$ | 6,683,937 | \$ | 571,068 | \$ | 3,810,259 | \$ | 25,186,309 |

## Impaired loans

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Disclosures related to loans that were considered impaired based on ASC Section 310-10-35 are included in the table below.

| (In thousands) | September 30, 2011 |  | December 31, 2010 |  | September 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans with related allowance | \$ | 540,598 | \$ | 154,349 | \$ | 1,246,697 |
| Impaired loans that do not require an allowance |  | 630,170 |  | 644,150 |  | 479,416 |
| Total impaired loans | \$ | 1,170,768 | \$ | 798,499 | \$ | 1,726,113 |
| Allowance for impaired loans | \$ | 60,112 | \$ | 13,770 | \$ | 351,491 |
| Average balance of impaired loans during the quarter | \$ | 1,033,039 |  |  | \$ | 1,732,592 |
| Interest income recognized on impaired loans during the quarter | \$ | 4,957 |  |  | \$ | 5,231 |
| Average balance of impaired loans during the nine months ended September 30, | \$ | 922,381 |  |  | \$ | 1,723,446 |
| Interest income recognized on impaired loans during the nine months ended September 30, | \$ | 12,013 |  |  | \$ | 14,463 |

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The following tables present loans individually evaluated for impairment at September 30, 2011 and December 31, 2010.

$\$ 000,000,000 \quad \$ 000,000,000 \quad \$ 000,000,000$| $\$ 000,000,000$ |
| :---: |
| September 30,2011 |$\quad \$ 000,000,000 \quad \$ 000,000,000 \quad \$ 000,000,000 \quad \$ 000,000,000$

Puerto Rico


September 30, 2011
U.S. Mainland


Total U.S.
Mainland

September 30, 2011

Popular, Inc.


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December 31, 2010

## Puerto Rico



December 31, 2010
U.S. Mainland
Impaired Loans With an Impaired Loans

|  | Allowance |  |  |  |  | With No Allowance |  |  |  | Impaired Loans - Total |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Recorded <br> Investment | Unpaid Principal Balance |  | Related <br> Allowance |  | Recorded <br> Investment |  | Unpaid <br> Principal <br> Balance |  | Recorded <br> Investment |  | Unpaid <br> Principal <br> Balance |  | Related Allowance |  |
| Commercial real estate | \$ | \$ | - | \$ | - | \$ | 101,856 |  | 152,876 | \$ | 101,856 | \$ | 152,876 | \$ | - |
| Commercial and industrial | - |  | - |  | - |  | 33,530 |  | 44,443 |  | 33,530 |  | 44,443 |  | - |
| Construction | - |  | - |  | - |  | 165,624 |  | 248,955 |  | 165,624 |  | 248,955 |  | - |
| Total U.S. Mainland | \$ | \$ | - | \$ | - | \$ | 301,010 | \$ | 446,274 | \$ | 301,010 | \$ | 446,274 | \$ | - |

There were no mortgage loans individually evaluated for impairment in the U.S. Mainland portfolio at December 31, 2010.

Popular, Inc.

Impaired Loans


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The following table presents the average recorded investment and interest income recognized on impaired loans for the quarter and nine months ended September 30, 2011.

For the quarter ended September 30, 2011


For the nine months ended September 30, 2011

| (In thousands) | Puerto Rico |  |  | U.S. Mainland |  |  | Popular, Inc. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Recorded <br> Investment | Interest <br> Income Recognized |  | Average <br> Recorded <br> Investment | Interest <br> Income Recognized |  | Average <br> Recorded <br> Investment |  | Interest <br> Income Recognized |  |
| Commercial real estate | \$ 240,660 | \$ | 2,271 | \$ 105,105 | \$ | 564 | \$ | 345,765 | \$ | 2,835 |
| Commercial and industrial | 99,523 |  | 866 | 32,670 |  | 527 |  | 132,193 |  | 1,393 |
| Construction | 62,485 |  | 49 | 144,972 |  | 158 |  | 207,457 |  | 207 |
| Mortgage | 185,270 |  | 6,980 | 11,715 |  | 522 |  | 196,985 |  | 7,502 |
| Leasing | 1,642 |  | - | - |  | - |  | 1,642 |  | - |
| Consumer | 35,610 |  | - | 1,154 |  | - |  | 36,764 |  | - |
| Covered loans | 1,575 |  | 76 | - |  | - |  | 1,575 |  | 76 |
| Total Popular, Inc. | \$ 626,765 | \$ | 10,242 | \$ 295,616 | \$ | 1,771 | \$ | 922,381 | \$ | 12,013 |

## Modifications

Troubled debt restructurings related to non-covered loan portfolios amounted to $\$ 847$ million at September 30, 2011 (December 31, 2010 - $\$ 561$ million). The amount of outstanding commitments to lend additional funds to debtors owing receivables whose terms have been modified in troubled debt restructurings amounted to $\$ 410$ thousand related to the construction loan portfolio and $\$ 3$ million related to the commercial loan portfolio at September 30, 2011 (December 31 , 2010-\$3 million and \$1 million, respectively).

As a result of adopting the amendments in Accounting Standards Update No. 2011-02, the Corporation reassessed all restructurings that occurred on or after January 1, 2011 for identification as troubled debt restructurings. Upon identifying those receivables as troubled debt restructurings, the Corporation identified them as impaired under the guidance in Section 310-10-35. The amendments in Accounting Standards Update No. 2011-02 require prospective application of the impairment measurement guidance in Section 310-10-35 for those receivables newly identified as impaired. As of September 30, 2011, the recorded investment in

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receivables for which the modified loans were newly considered troubled debt restructurings under the provisions of ASU No. 2011-02 amounted to $\$ 30$ million. The allowance for credit losses associated with those receivables, on the basis of a current evaluation of loss, was $\$ 1.6$ million as of September 30 , 2011, compared with $\$ 1.7$ million under the previous evaluation of loss when the loans were not considered troubled debt restructurings.

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A modification of a loan constitutes a troubled debt restructuring (TDR ) when a borrower is experiencing financial difficulty and the modification constitutes a concession. Commercial and industrial loans modified in a TDR often involve temporary interest-only payments, term extensions, and converting evergreen revolving credit lines to long term loans. Commercial real estate and construction loans modified in a TDR often involve reducing the interest rate for a limited period of time or the remaining term of the loan, extending the maturity date at an interest rate lower than the current market rate for new debt with similar risk, or reductions in the payment plan. Construction loans modified in a TDR may also involve extending the interest-only payment period. Residential mortgage loans modified in a TDR are primarily comprised of loans where monthly payments are lowered to accommodate the borrowers financial needs for a period of time, normally five years. After the lowered monthly payment period ends, the borrower reverts back to paying principal and interest per the original terms with the maturity date adjusted accordingly. Home equity modifications are made infrequently and are not offered if the Corporation also holds the first mortgage. Home equity modifications are uniquely designed to meet the specific needs of each borrower. Occasionally, the terms will be modified to a standalone second lien mortgage, thereby changing their loan class from home equity to residential mortgage. Automobile loans modified in a TDR are primarily comprised of loans where the Corporation has lowered monthly payments by extending the term. Credit cards modified in a TDR are primarily comprised of loans where monthly payments are lowered to accommodate the borrowers financial needs for a period of time, normally up to 24 months.

Loans modified in a TDR that are not accounted pursuant to ASC 310-30 are typically already in non-accrual status at the time of the modification and partial charge-offs have in some cases already been taken against the outstanding loan balance. The TDR loan continues in non-accrual status until the borrower has demonstrated a willingness and ability to make the restructured loan payments (generally at least six months of sustained performance after classified as a TDR) and management has evaluated whether it is probable that the borrower would be in payment default in the foreseeable future. Loans modified in a TDR may have the financial effect to the Corporation of increasing the specific allowance for loan losses associated with the loan. An allowance for impaired mortgage and commercial loans that have been modified in a TDR is measured based on the present value of expected future cash flows discounted at the loan seffective interest rate, or the estimated fair value of the collateral, less any selling costs, if the loan is collateral dependent. Management exercises significant judgment in developing these estimates.

The following tables present the loan count by type of modification for those loans modified in a TDR during the three and nine months ended September 30, 2011.

## Puerto Rico

For the quarter ended September 30, 2011
For the nine months ended September 30, 2011

|  | Reduction in interest rate | Extension of maturity date |  | Other | Reduction in interest rate | Extension of maturity date | Combination of reduction in interest rate and extension of maturity date | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | 17 | 3 | - | - | 55 | 5 | - | - |
| Commercial and Industrial | 21 | 11 | - | - | 83 | 16 | - | - |
| Construction | 1 | - | - | - | 2 | - | - | - |
| Leases | - | 41 | 5 | - | - | 136 | 16 | - |
| Mortgage | 9 | 106 | 366 | 13 | 35 | 340 | 1,220 | 36 |

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| Consumer: | 420 | - | - | 358 | 1,149 | - | - | 959 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit cards | 607 | 28 | - | - | 1,775 | 52 | - |  |
| Personal | - | - | 2 | - | - | - | - |  |
| Auto | 21 | - | - | - | 50 | - | - |  |
| Other |  |  |  |  |  | - |  |  |
|  | 1,096 | 189 | 373 | 371 | 3,149 | 549 | 1,243 | 995 |

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## U.S. Mainland

For the quarter ended September 30, 2011
For the nine months ended September 30, 2011

|  | $\begin{aligned} & \text { Reduction } \\ & \text { in } \\ & \text { interest } \\ & \text { rate } \end{aligned}$ | Extension of maturity date | Combination of reduction in interest rate and extension of maturity date | Other | $\begin{aligned} & \text { Reduction } \\ & \text { in } \\ & \text { interest } \\ & \text { rate } \end{aligned}$ | Extension of maturity date | Combination of reduction in interest rate and extension of maturity date | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | - | - | - | 1 | - | 1 | - | 4 |
| Construction | - | - | - | 1 | - | - | - | 8 |
| Mortgage | 13 | 3 | 183 | 3 | 14 | 4 | 254 | 3 |
| Other consumer | - | - | 1 | - | - | - | 1 | - |
| Total | 13 | 3 | 184 | 5 | 14 | 5 | 255 | 15 |

Popular, Inc.

For the quarter ended September 30, 2011
For the nine months ended September 30, 2011

| Reduction <br> in | Extension <br> of maturity | Combination <br> of | Other | Reduction <br> in <br> interest | date | reduction |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| rate |  | in | Extension <br> of maturity <br> interest | Combination <br> of | Other | reduction in |  |

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|  | maturity date |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | 17 | 3 | - | 1 | 55 | 6 | - | 4 |
| Commercial and Industrial | 21 | 11 | - | - | 83 | 16 | - | - |
| Construction | 1 | - | - | 1 | 2 | - | - | 8 |
| Leases | - | 41 | 5 | - | - | 136 | 16 | - |
| Mortgage | 22 | 109 | 549 | 16 | 49 | 344 | 1,474 | 39 |
| Consumer: |  |  |  |  |  |  |  |  |
| Credit cards | 420 | - | - | 358 | 1,149 | - | - | 959 |
| Personal | 607 | 28 | - | - | 1,775 | 52 | - | - |
| Auto | - | - | 2 | - | - | - | 7 | - |
| Other | 21 | - | 1 | - | 50 | - | 1 | - |
| Total | 1,109 | 192 | 557 | 376 | 3,163 | 554 | 1,498 | 1,010 |

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The following tables present by class, quantitative information related to loans modified as TDRs during the three and nine months ended September 30, 2011.

Puerto Rico

For the quarter ended September 30, 2011

U.S. Mainland

For the quarter ended September 30, 2011

| (Dollars in thousands) | Loan count | Pre-modif outstanding investm | ion <br> orded | Post-modification outstanding recorded investment |  | Increase (decrease) in the allowance for loan losses as a result of modification |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Real Estate | 1 | \$ | 2,043 | \$ | 2,032 | \$ | - |
| Construction | 1 |  | 5,715 |  | 5,740 |  | (189) |
| Mortgage | 202 |  | 20,390 |  | 21,606 |  | 7,707 |
| Other consumer | 1 |  | 1,079 |  | 1,135 |  | 1 |
| Total | 205 | \$ | 29,227 | \$ | 30,513 | \$ | 7,519 |

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Popular, Inc.

For the quarter ended September 30, 2011

| (Dollars in thousands) | Loan count | Pre-modification outstanding recorded investment |  | Post-modification outstanding recorded investment |  | allowance for loan losses <br> as a result of modification |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Real Estate | 21 | \$ | 33,479 | \$ | 33,468 | \$ | $(1,095)$ |
| Commercial and Industrial | 32 |  | 28,622 |  | 28,622 |  | 2,518 |
| Construction | 2 |  | 7,056 |  | 7,081 |  | (2) |
| Mortgage | 696 |  | 86,239 |  | 89,885 |  | 10,829 |
| Leasing | 46 |  | 1,092 |  | 1,059 |  | - |
| Consumer: |  |  |  |  |  |  |  |
| Credit cards | 778 |  | 6,820 |  | 7,622 |  | 47 |
| Personal | 635 |  | 7,525 |  | 7,522 |  | - |
| Auto | 2 |  | 18 |  | 19 |  | - |
| Other | 22 |  | 1,185 |  | 1,240 |  | 1 |
| Total | 2,234 | \$ | 172,036 | \$ | 176,518 | \$ | 12,298 |

Puerto Rico

For the nine months ended September 30, 2011

| (Dollars in thousands) | Loan count | Pre-modification outstanding recorded investment |  | Post-modification outstanding recorded investment |  | Increase (decrease) in the |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | allowance fo as a result of | losses |
| Commercial Real Estate | 60 | \$ | 44,590 |  |  | \$ | 44,590 | \$ | $(1,210)$ |
| Commercial and Industrial | 99 |  | 39,011 |  | 39,011 |  | 1,693 |
| Construction | 2 |  | 2,224 |  | 2,224 |  | 165 |
| Mortgage | 1,631 |  | 224,027 |  | 242,416 |  | 6,092 |
| Leases | 152 |  | 3,451 |  | 3,301 |  | (1) |
| Consumer: |  |  |  |  |  |  |  |
| Credit cards | 2,108 |  | 19,438 |  | 21,792 |  | 143 |
| Personal | 1,827 |  | 22,459 |  | 22,443 |  | (1) |

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| Auto | 7 | 64 | 67 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- |
| Other | 50 | 210 | 207 |  |
|  |  |  |  |  |
| Total | 5,936 | $\$ 355,474$ | $\$ 376,051$ | 6,881 |

## U.S. Mainland

For the nine months ended September 30, 2011

|  |  |  |  |  |  | Increase th | ase) in |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | allowan lo | loan |
| (Dollars in thousands) | Loan count | Pre-modi outstanding invest | ation <br> corded <br> nt | Post-mod outstandin invest | ation <br> corded <br> nt | as a r <br> modif |  |
| Commercial Real Estate | 3 | \$ | 12,633 | \$ | 9,355 | \$ | (420) |
| Commercial and Industrial | 2 |  | 11,878 |  | 9,742 |  | (421) |
| Construction | 8 |  | 16,189 |  | 10,692 |  | (314) |
| Mortgage | 275 |  | 27,486 |  | 28,927 |  | 10,405 |
| Other consumer | 1 |  | 1,079 |  | 1,135 |  | 1 |
| Total | 289 | \$ | 69,265 | \$ | 59,851 | \$ | 9,251 |

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> Popular, Inc.

For the nine months ended September 30, 2011

Increase (decrease) in the

| (Dollars in thousands) | Loan count | Pre-modification outstanding recorded investment |  | Post-modification outstanding recorded investment |  | allowance for loan losses <br> as a result of modification |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Real Estate | 63 | \$ | 57,223 | \$ | 53,945 | \$ | $(1,630)$ |
| Commercial and Industrial | 101 |  | 50,889 |  | 48,753 |  | 1,272 |
| Construction | 10 |  | 18,413 |  | 12,916 |  | (149) |
| Mortgage | 1,906 |  | 251,513 |  | 271,343 |  | 16,497 |
| Leases | 152 |  | 3,451 |  | 3,301 |  | (1) |
| Consumer: |  |  |  |  |  |  |  |
| Credit cards | 2,108 |  | 19,438 |  | 21,792 |  | 143 |
| Personal | 1,827 |  | 22,459 |  | 22,443 |  | (1) |
| Auto | 7 |  | 64 |  | 67 |  | - |
| Other | 51 |  | 1,289 |  | 1,342 |  | 1 |
| Total | 6,225 | \$ | 424,739 | \$ | 435,902 | \$ | 16,132 |

The following tables present by class, loans modified in a TDR from October 1, 2010 through September 30, 2011 that subsequently defaulted during the quarter and nine months ended September 30, 2011. The recorded investment as of September 30, 2011 is inclusive of all partial paydowns and charge-offs since modification date. Loans modified as a TDR that were fully paid down, charged-off or foreclosed upon by period end are not reported.

## Puerto Rico

## Defaulted during the quarter ended

 September 30, 2011Defaulted during the nine months ended September 30, 2011

Recorded investment as of
Recorded investment as of

| (Dollars In thousands) | Loan count | period end |  | Loan count | period end |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Real Estate | 18 | \$ | 4,813 | 19 | \$ | 5,240 |
| Commercial and Industrial | 31 |  | 17,745 | 34 |  | 20,010 |
| Construction | - |  | - | 1 |  | 883 |
| Mortgage | 194 |  | 28,004 | 635 |  | 90,582 |

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| Leases | 20 |  | 422 | 415 |  | 6,198 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer: |  |  |  |  |  |  |
| Credit cards | 1,026 |  | 9,467 | 1,447 |  | 13,881 |
| Personal | 506 |  | 3,852 | 624 |  | 5,027 |
| Auto | 1 |  | 5 | 1 |  | 5 |
| Other | 7 |  | 39 | 8 |  | 48 |
| Total | 1,803 | \$ | 64,347 | 3,184 | \$ | 141,874 |

U.S. Mainland

Defaulted during the quarter ended
September 30, 2011

Defaulted during the nine months ended September 30, 2011

Recorded investment as of

|  | Loan <br> count |  |  | Loan <br> count | period end |
| :--- | :---: | :---: | :---: | :---: | :---: |

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## Popular, Inc.

Defaulted during the quarter ended

September 30, 2011
ended September 30, 2011

|  |  |  | corded |  |  | corded |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | estment as |  |  | vestment as |
| (Dollars In thousands) | Loan count |  | riod end | Loan count |  | riod end |
| Commercial Real Estate | 18 | \$ | 4,813 | 19 | \$ | 5,240 |
| Commercial and Industrial | 31 |  | 17,745 | 34 |  | 20,010 |
| Construction | 11 |  | 12,383 | 12 |  | 13,266 |
| Mortgage | 205 |  | 29,495 | 652 |  | 92,518 |
| Leases | 20 |  | 422 | 415 |  | 6,198 |
| Consumer: |  |  |  |  |  |  |
| Credit cards | 1,026 |  | 9,467 | 1,447 |  | 13,881 |
| Personal | 506 |  | 3,852 | 624 |  | 5,027 |
| Auto | 1 |  | 5 | 1 |  | 5 |
| Other | 7 |  | 39 | 8 |  | 48 |
| Total | 1,825 | \$ | 78,221 | 3,212 | \$ | 156,193 |

Commercial, consumer and mortgage loans modified in a TDR are closely monitored for delinquency as an early indicator of possible future default. If loans modified in a TDR subsequently default, the Corporation evaluates the loan for possible further impairment. The allowance for loan losses may be increased or partial charge-offs may be taken to further write-down the carrying value of the loan.

## Credit Ouality

The Corporation has defined a dual risk rating system to assign a rating to all credit exposures, particularly for the commercial and construction loan portfolios. Risk ratings in the aggregate provide the Corporation s management the asset quality profile for the loan portfolio. The dual risk rating system provides for the assignment of ratings at the obligor level based on the financial condition of the borrower, and at the credit facility level based on the collateral supporting the transaction. The Corporation s consumer and mortgage loans are not subject to the dual risk rating system. Consumer and mortgage loans are classified substandard or loss based on their delinquency status. All other consumer and mortgage loans that are not classified as substandard or loss would be considered unrated .

The Corporation s obligor risk rating scales range from rating 1 (Excellent) to rating 14 (Loss). The obligor risk rating reflects the risk of payment default of a borrower in the ordinary course of business.

## Pass Credit Classifications:

Pass (Scales 1 through 8) Loans classified as pass have a well defined primary source of repayment very likely to be sufficient, with no apparent risk, strong financial position, minimal operating risk, profitability, liquidity and capitalization better than industry standards.

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Watch (Scale 9) Loans classified as watch have acceptable business credit, but borrowers operations, cash flow or financial condition evidence more than average risk, requires above average levels of supervision and attention from Loan Officers.

Special Mention (Scale 10) - Loans classified as special mention have potential weaknesses that deserve management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the Corporation s credit position at some future date.

## Adversely Classified Classifications:

Substandard (Scales 11 and 12) - Loans classified as substandard are deemed to be inadequately protected by the current net worth and payment capacity of the obligor or of the collateral pledged, if any. Loans classified as such have well-defined weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

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Doubtful (Scale 13) - Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the additional characteristic that the weaknesses make the collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loss (Scale 14) - Uncollectible and of such little value that continuance as a bankable asset is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this asset even though partial recovery may be effected in the future.

Risk ratings scales 10 through 14 conform to regulatory ratings. The assignment of the obligor risk rating is based on relevant information about the ability of borrowers to service their debts such as current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors.

The Corporation periodically reviews loans classified as watch list or worse, to evaluate if they are properly classified, and to determine impairment, if any. The frequency of these reviews will depend on the amount of the aggregate outstanding debt, and the risk rating classification of the obligor. In addition, during the renewal process of applicable credit facilities, the Corporation evaluates the corresponding loan grades.

Loans classified as pass credits are excluded from the scope of the review process described above until: (a) they become past due; (b) management becomes aware of deterioration in the credit worthiness of the borrower; or (c) the customer contacts the Corporation for a modification. In these circumstances, the credit facilities are specifically evaluated to assign the appropriate risk rating classification.

The Corporation has a Credit Process Review Group within the Corporate Credit Risk Management Division ( CCRMD ), which performs annual comprehensive credit process reviews of several middle markets, construction, asset-based and corporate banking lending groups in BPPR. This group evaluates the credit risk profile of each originating unit along with each unit s credit administration effectiveness, including the assessment of the risk rating representative of the current credit quality of the loans, and the evaluation of collateral documentation. The monitoring performed by this group contributes to assess compliance with credit policies and underwriting standards, determine the current level of credit risk, evaluate the effectiveness of the credit management process and identify control deficiencies that may arise in the credit-granting process. Based on its findings, the Credit Process Review Group recommends corrective actions, if necessary, that help in maintaining a sound credit process. CCRMD has contracted an outside loan review firm to perform the credit process reviews for the portfolios of commercial and construction loans in the U.S. mainland operations. The CCRMD participates in defining the review plan with the outside loan review firm and actively participates in the discussions of the results of the loan reviews with the business units. The CCRMD may periodically review the work performed by the outside loan review firm. CCRMD reports the results of the credit process reviews to the Risk Management Committee of the Corporation s Board of Directors.

The following table presents the outstanding balance, net of unearned, of non-covered loans held-in-portfolio based on the Corporation sassignment of obligor risk ratings as defined at September 30, 2011 and December 31, 2010.

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$\$ 000,000,000 \quad \$ 000,000,000 \quad \$ 000,000,000 \quad \$ 000,000,000 \quad \$ 000,000,000 \quad \$ 000,000,000 \quad \$ 000,000,000 \quad \$ 000,000,000$ September 30, 2011

|  | Special |  |  | Loss | Total | Mass |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | Mention | Substandard | Doubtful |  |  |

## Puerto Rico ${ }^{[1]}$

| Commercial real estate | \$ | 357,016 | \$ | 363,653 | \$ | 767,708 | \$ | 6,153 | \$ | - | \$ | 1,494,530 | \$ | 2,118,235 | \$ | 3,612,765 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial |  | 307,683 |  | 274,818 |  | 411,659 |  | 2,503 |  | 1,520 |  | 998,183 |  | 1,802,541 |  | 2,800,724 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 664,699 |  | 638,471 |  | 1,179,367 |  | 8,656 |  | 1,520 |  | 2,492,713 |  | 3,920,776 |  | 6,413,489 |
| Construction |  | 1,364 |  | 33,018 |  | 61,837 |  | 9,231 |  | - |  | 105,450 |  | 58,464 |  | 163,914 |
| Mortgage |  | - |  | - |  | 594,641 |  | - |  | - |  | 594,641 |  | 4,038,699 |  | 4,633,340 |
| Leasing |  | - |  | - |  | 12,538 |  | - |  | 5,694 |  | 18,232 |  | 534,893 |  | 553,125 |
| Consumer |  | - |  | - |  | 39,362 |  | - |  | 4,556 |  | 43,918 |  | 2,920,577 |  | 2,964,495 |


| Total Puerto | $\$$ | 666,063 | $\$$ | 671,489 | $\$$ | $1,887,745$ | $\$$ | 17,887 | $\$$ | 11,770 | $\$$ | $3,254,954$ | $\$$ | $11,473,409$ | $\$$ | $14,728,363$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

U.S.

Mainland

| Commercial real estate | \$ | 328,771 | \$ | 95,158 | \$ | 534,952 | \$ | - | \$ | - | \$ | 958,881 | \$ | 2,165,901 | \$ | 3,124,782 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial |  | 67,405 |  | 27,441 |  | 142,780 |  |  |  |  |  | 237,626 |  | 813,022 |  | ,050,64 |


| Total |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | 396,176 | 122,599 | 677,732 | - | - | 1,196,507 | 2,978,923 | 4,175,430 |
| Construction | 7,677 | 26,422 | 160,047 | - | - | 194,146 | - | 194,146 |
| Mortgage | - | - | 37,107 | - | - | 37,107 | 796,056 | 833,163 |
| Leasing | - | - | 3,966 | - | - | 3,966 | 13,977 | 17,943 |
| Consumer | - | - | 8,351 | - | 6,427 | 14,778 | 710,063 | 724,841 |



Popular, Inc.

| Commercial real estate | \$ | 685,787 | \$ | 458,811 | \$ | 1,302,660 | \$ | 6,153 | \$ | - | \$ | 2,453,411 | \$ | 4,284,136 | \$ | 6,737,547 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial |  | 375,088 |  | 302,259 |  | 554,439 |  | 2,503 |  | 1,520 |  | 1,235,809 |  | 2,615,563 |  | 3,851,372 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 1,060,875 |  | 761,070 |  | 1,857,099 |  | 8,656 |  | 1,520 |  | 3,689,220 |  | 6,899,699 |  | 10,588,919 |
| Construction |  | 9,041 |  | 59,440 |  | 221,884 |  | 9,231 |  | - |  | 299,596 |  | 58,464 |  | 358,060 |
| Mortgage |  | - |  | - |  | 631,748 |  | - |  | - |  | 631,748 |  | 4,834,755 |  | 5,466,503 |
| Leasing |  | - |  | - |  | 16,504 |  | - |  | 5,694 |  | 22,198 |  | 548,870 |  | 571,068 |
| Consumer |  | - |  | - |  | 47,713 |  | - |  | 10,983 |  | 58,696 |  | 3,630,640 |  | 3,689,336 |

Total Popular,
$\begin{array}{lllllllllllllllll}\text { Inc. } & \$ 1,069,916 & \$ & 820,510 & \$ & 2,774,948 & \$ & 17,887 & \$ & 18,197 & \$ & 4,701,458 & \$ & 15,972,428 & \$ & 20,673,886\end{array}$

The following table presents the weighted average obligor risk rating at September 30, 2011 for those classifications that consider a range of rating scales.

Weighted average obligor risk rating
(Scales 11 and 12)
(Scales 1 through 8)

| Puerto Rico: ${ }^{[1]}$ | Substandard | Pass |
| :---: | :---: | :---: |
| Commercial real estate | 11.58 | 6.77 |
| Commercial and industrial | 11.37 | 6.62 |
| Total Commercial | 11.51 | 6.70 |
| Construction | 11.79 | 7.69 |
| U.S. Mainland: | Substandard | Pass |
| Commercial real estate | 11.31 | 7.13 |
| Commercial and industrial | 11.27 | 6.88 |
| Total Commercial | 11.30 | 7.07 |
| Construction |  |  |
|  | 11.77 | 二 |

[1] Excludes covered loans acquired on the Westernbank FDIC-assisted transaction.

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## U.S. Mainland

| Commercial real estate | \$ | 302,347 | \$ | 93,564 | \$ | 650,118 | \$ | - | \$ | - | \$ | 1,046,029 | \$ | 2,105,049 | \$ | 3,151,078 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial |  | 62,552 |  | 81,224 |  | 250,843 |  | - |  | - |  | 394,619 |  | 1,130,772 |  | 1,525,391 |
| Total Commercial |  | 364,899 |  | 174,788 |  | 900,961 |  | - |  | - |  | 1,440,648 |  | 3,235,821 |  | 4,676,469 |
| Construction |  | 30,021 |  | 40,022 |  | 257,651 |  | - |  | - |  | 327,694 |  | 4,801 |  | 332,495 |
| Mortgage |  | - |  | - |  | 23,587 |  | - |  | - |  | 23,587 |  | 851,435 |  | 875,022 |
| Leasing |  | - |  | - |  | - |  | - |  | - |  | - |  | 30,206 |  | 30,206 |
| Consumer |  | - |  | - |  | 14,240 |  | - |  | 8,825 |  | 23,065 |  | 785,084 |  | 808,149 |
| Total U.S. Mainland | \$ | 394,920 |  | 214,810 | \$ | 1,196,439 | \$ | - | \$ | 8,825 | \$ | 1,814,994 | \$ | 4,907,347 | \$ | 6,722,341 |
| Popular, Inc. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate | \$ | 741,351 | \$ | 440,549 | \$ | 1,272,793 | \$ | 6,302 | \$ | - | \$ | 2,460,995 | \$ | 4,545,681 | \$ | 7,006,676 |
| Commercial and industrial |  | 670,802 |  | 326,474 |  | 596,109 |  | 3,112 |  | 1,436 |  | 1,597,933 |  | 2,788,876 |  | 4,386,809 |
| Total Commercial |  | 1,412,153 |  | 767,023 |  | 1,868,902 |  | 9,414 |  | 1,436 |  | 4,058,928 |  | 7,334,557 |  | 11,393,485 |
| Construction |  | 68,942 |  | 52,963 |  | 324,922 |  | 15,939 |  | - |  | 462,766 |  | 38,085 |  | 500,851 |
| Mortgage |  | - |  | - |  | 574,520 |  | - |  | - |  | 574,520 |  | 3,950,202 |  | 4,524,722 |
| Leasing |  | - |  | - |  | 5,539 |  | - |  | 5,969 |  | 11,508 |  | 591,485 |  | 602,993 |
| Consumer |  | - |  | - |  | 62,147 |  | - |  | 13,052 |  | 75,199 |  | 3,630,785 |  | 3,705,984 |

$\begin{array}{lllllllllllllllll}\text { Total Popular, Inc. } & \$ 1,481,095 & \$ 819,986 & \$ 2,836,030 & \$ 25,353 & \$ 20,457 & \$ 2,182,921 & \$ 15,545,114 & \$ 20,728,035\end{array}$

The following table presents the weighted average obligor risk rating at December 31, 2010 for those classifications that consider a range of rating scales.

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| Weighted average obligor risk rating | (Scales 11 and 12) | (Scales 1 through 8) |
| :---: | :---: | :---: |
| Puerto Rico: ${ }^{[1]}$ | Substandard | Pass |
| Commercial real estate | 11.64 | 6.68 |
| Commercial and industrial | 11.24 | 6.76 |
| Total Commercial | 11.49 | 6.71 |
| Construction | 11.77 | 7.49 |
| United States: | Substandard | Pass |
| Commercial real estate | 11.29 | 7.11 |
| Commercial and industrial | 11.17 | 6.98 |
| Total Commercial | 11.25 | 7.07 |
| Construction | 11.66 | 8.00 |

[1] Excludes covered loans acquired on the Westernbank FDIC-assisted transaction.

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## Note 10 FDIC loss share asset

In connection with the Westernbank FDIC-assisted transaction, BPPR entered into loss sharing agreements with the FDIC with respect to the covered loans and other real estate owned. Pursuant to the terms of the loss sharing agreements, the FDIC s obligation to reimburse BPPR for losses with respect to covered assets begins with the first dollar of loss incurred. The FDIC will reimburse BPPR for $80 \%$ of losses with respect to covered assets, and BPPR will reimburse the FDIC for $80 \%$ of recoveries with respect to losses for which the FDIC paid BPPR $80 \%$ reimbursement under the loss sharing agreements. The loss sharing agreement applicable to single-family residential mortgage loans provides for FDIC loss and recoveries sharing for ten years. The loss sharing agreement applicable to commercial and consumer loans provides for FDIC loss sharing for five years and BPPR reimbursement to the FDIC for eight years, in each case, on the same terms and conditions as described above.

In addition, as disclosed in the 2010 Annual Report, BPPR has agreed to make a true-up payment to the FDIC on the date that is 45 days following the last day (the True-Up Measurement Date ) of the final shared-loss month, or upon the final disposition of all covered assets under the loss sharing agreements in the event losses on the loss sharing agreements fail to reach expected levels. The estimated true-up payment is recorded as a reduction of the FDIC loss share asset. As of September 30, 2011, the carrying amount (discounted value) of the true-up provision was estimated at approximately $\$ 97$ million (December 31, $2010-\$ 92$ million; September 30, 2010-\$91 million).

The following table sets forth the activity in the FDIC loss share asset for the periods presented.

| (In thousands) | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of year | \$ | 2,318,183 | \$ | - |
| FDIC loss share indemnification asset recorded at business combination |  | - |  | 2,337,748 |
| Accretion of loss share indemnification asset, net |  | 8,677 |  | 43,812 |
| Credit impairment losses to be covered under loss sharing agreements |  | 71,787 |  | - |
| Decrease due to reciprocal accounting on the discount accretion for loans and unfunded commitments accounted for under ASC Subtopic 310-20 |  | $(32,919)$ |  | $(66,517)$ |
| Payments received from FDIC under loss sharing agreements |  | $(561,111)$ |  | - |
| Other adjustments attributable to FDIC loss sharing agreements |  | $(6,278)$ |  | 9,935 |
| Balance at September 30 | \$ | 1,798,339 | \$ | 2,324,978 |

The loss share agreements contain specific terms and conditions regarding the management of the covered assets that BPPR must follow to receive reimbursement on losses from the FDIC. Under the loss share agreements, BPPR must:
manage and administer the covered assets and collect and effect charge-offs and recoveries with respect to such covered assets in a manner consistent with its usual and prudent business and banking practices and, with respect to single family shared-loss loans, the procedures (including collection procedures) customarily employed by BPPR in servicing and administering mortgage loans for its own account and the servicing procedures established by FNMA or the Federal Home Loan Mortgage Corporation ( FHLMC ), as in effect from time to time, and in accordance with accepted mortgage servicing practices of prudent lending institutions;
exercise its best judgment in managing, administering and collecting amounts on covered assets and effecting charge-offs with respect to the covered assets;
use commercially reasonable efforts to maximize recoveries with respect to losses on single family shared-loss assets and best efforts to maximize collections with respect to commercial shared-loss assets;
retain sufficient staff to perform the duties under the loss share agreements;
adopt and implement accounting, reporting, record-keeping and similar systems with respect to the commercial shared-loss assets;
comply with the terms of the modification guidelines approved by the FDIC with or another federal agency for any single-family shared loss loan;
provide notice with respect to proposed transactions pursuant to which a third party or affiliate will manage, administer or collect any commercial shared-loss assets; and
file monthly and quarterly certificates with the FDIC specifying the amount of losses, charge-offs and recoveries.
Under the loss share agreements, BPPR is also required to maintain books and records sufficient to ensure and document compliance with the terms of the loss share agreements.

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## Note 11 Transfers of financial assets and mortgage servicing assets

The Corporation typically transfers conforming residential mortgage loans in conjunction with GNMA and FNMA securitization transactions whereby the loans are exchanged for cash or securities and servicing rights. The securities issued through these transactions are guaranteed by the corresponding agency and, as such, under seller/service agreements the Corporation is required to service the loans in accordance with the agencies servicing guidelines and standards. Substantially, all mortgage loans securitized by the Corporation in GNMA and FNMA securities have fixed rates and represent conforming loans. As seller, the Corporation has made certain representations and warranties with respect to the originally transferred loans and, in some instances, has sold loans with credit recourse to a government-sponsored entity, namely FNMA. Refer to Note 18 to the consolidated financial statements for a description of such arrangements.

No liabilities were incurred as a result of these securitizations during the quarters and nine months ended September 30, 2011 and 2010 because they did not contain any credit recourse arrangements. The Corporation recorded a net gain $\$ 1.6$ million and $\$ 3.0$ million, respectively, during the quarters ended September 30, 2011 and 2010 related to these residential mortgage loans securitized. The Corporation recorded a net gain $\$ 12.0$ million and $\$ 13.2$ million, respectively, during the nine months ended September 30, 2011 and 2010 related to these residential mortgage loans securitized.

The following tables present the initial fair value of the assets obtained as proceeds from residential mortgage loans securitized during the quarters and nine months ended September 30, 2011 and 2010:

Proceeds Obtained During the Quarter Ended September 30, 2011

| (In thousands) | Level 1 | Level 2 |  | Level 3 |  | Initial Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |
| Trading account securities: |  |  |  |  |  |  |  |
| Mortgage-backed securities - GNMA | - | \$ | 193,731 |  | - | \$ | 193,731 |
| Mortgage-backed securities - FNMA | - |  | 42,079 |  | - |  | 42,079 |
| Total trading account securities | - | \$ | 235,810 |  | - | \$ | 235,810 |
| Mortgage servicing rights | - |  | - | \$ | 4,114 | \$ | 4,114 |
| Total | - | \$ | 235,810 | \$ | 4,114 | \$ | 239,924 |

Proceeds Obtained During the Nine Months Ended September 30, 2011

| (In thousands) | Level 1 | Level 2 |  | Level 3 |  | Initial Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |
| Trading account securities: |  |  |  |  |  |  |  |
| Mortgage-backed securities - GNMA | - | \$ | 666,601 |  | - | \$ | 666,601 |
| Mortgage-backed securities - FNMA | - |  | 163,326 |  | - |  | 163,326 |
| Total trading account securities | - | \$ | 829,927 |  | - | \$ | 829,927 |
| Mortgage servicing rights | - |  | - | \$ | 14,953 | \$ | 14,953 |
| Total | - | \$ | 829,927 | \$ | 14,953 | \$ | 844,880 |

Proceeds Obtained During the Quarter Ended September 30, 2010

| (In thousands) | Level 1 | Level 2 |  | Level 3 |  | Initial Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |
| Trading account securities: |  |  |  |  |  |  |  |
| Mortgage-backed securities - GNMA | - | \$ | 168,622 |  | - | \$ | 168,622 |
| Mortgage-backed securities - FNMA | - |  | 54,136 |  | - |  | 54,136 |
| Total trading account securities | - | \$ | 222,758 |  | - | \$ | 222,758 |
| Mortgage servicing rights | - |  | - | \$ | 3,932 | \$ | 3,932 |
| Total | - | \$ | 222,758 | \$ | 3,932 | \$ | 226,690 |

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Proceeds Obtained During the Nine Months Ended September 30, 2010

| (In thousands) | Level 1 | Level 2 |  | Level 3 |  | Initial Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |
| Investments securities available for sale: |  |  |  |  |  |  |  |
| Mortgage-backed securities - GNMA | - | \$ | 2,810 |  | - | \$ | 2,810 |
| Mortgage-backed securities - FNMA | - |  | - |  | - |  | - |
| Total investment securities available-for-sale | - | \$ | 2,810 |  | - | \$ | 2,810 |
| Trading account securities: |  |  |  |  |  |  |  |
| Mortgage-backed securities - GNMA | - | \$ | 496,223 | \$ | 4,147 | \$ | 500,370 |
| Mortgage-backed securities - FNMA | - |  | 130,641 |  | - |  | 130,641 |
| Total trading account securities | - | \$ | 626,864 | \$ | 4,147 | \$ | 631,011 |
| Mortgage servicing rights | - |  | - | \$ | 11,467 | \$ | 11,467 |
| Total | - | \$ | 629,674 | \$ | 15,614 | \$ | 645,288 |

During the nine months ended September 30, 2011, the Corporation retained servicing rights on whole loan sales involving approximately $\$ 84$ million in principal balance outstanding (September 30, 2010-\$63 million), with realized gains of approximately $\$ 1.7$ million (September 30, 2010 - gains of $\$ 1.4$ million). All loan sales performed during the nine months ended September 30, 2011 were without credit recourse agreements.

The Corporation recognizes as assets the rights to service loans for others, whether these rights are purchased or result from asset transfers such as sales and securitizations.

Classes of mortgage servicing rights were determined based on the different markets or types of assets being serviced. The Corporation recognizes the servicing rights of its banking subsidiaries that are related to residential mortgage loans as a class of servicing rights. These mortgage servicing rights ( MSRs ) are measured at fair value. Fair value determination is performed on a subsidiary basis, with assumptions varying in accordance with the types of assets or markets served.

The Corporation uses a discounted cash flow model to estimate the fair value of MSRs. The discounted cash flow model incorporates assumptions that market participants would use in estimating future net servicing income, including estimates of prepayment speeds, discount rate, cost to service, escrow account earnings, contractual servicing fee income, prepayment and late fees, among other considerations. Prepayment speeds are adjusted for the Corporation s loan characteristics and portfolio behavior.

The following table presents the changes in MSRs measured using the fair value method for the nine months ended September 30, 2011 and 2010.

## Residential MSRs

| Fair value at beginning of period | \$ | 166,907 | \$ | 169,747 |
| :---: | :---: | :---: | :---: | :---: |
| Purchases |  | 1,251 |  | 4,250 |
| Servicing from securitizations or asset transfers |  | 15,651 |  | 11,909 |
| Changes due to payments on loans [1] |  | $(9,770)$ |  | $(10,311)$ |
| Reduction due to loan repurchases |  | $(2,727)$ |  | $(1,679)$ |


| Changes in fair value due to changes in valuation model inputs or assumptions | $(13,876)$ |  |  | $(7,969)$ |
| :---: | :---: | :---: | :---: | :---: |
| Other disposals |  | (210) |  | - |
| Fair value at end of period | \$ | 157,226 | \$ | 165,947 |

[1] Represents the change in the market value of the MSR asset principally due to the impact of portfolio principal runoff during the period. It is computed as the sum of the monthly loan principal collections, curtailments, cancellations and repurchases multiplied by the MSR fair value percentage. A reduction in the loan portfolio balance causes a reduction in the contractual servicing fees for future periods.

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Residential mortgage loans serviced for others were $\$ 17.4$ billion at September 30, 2011 (December 31, 2010-\$18.4 billion; September 30, 2010 - $\$ 18.0$ billion).

Net mortgage servicing fees, a component of other service fees in the consolidated statements of operations, include the changes from period to period in the fair value of the MSRs, which may result from changes in the valuation model inputs or assumptions (principally reflecting changes in discount rates and prepayment speed assumptions) and other changes, including changes due to collection / realization of expected cash flows. Mortgage servicing fees, excluding fair value adjustments, for the quarter and nine months ended September 30, 2011 amounted to $\$ 12.2$ million and $\$ 37.0$ million, respectively (September 30 , 2010 $\$ 11.7$ million and $\$ 35.4$ million, respectively). The banking subsidiaries receive servicing fees based on a percentage of the outstanding loan balance. At September 30, 2011, those weighted average mortgage servicing fees were $0.27 \%$ (September $30,2010 \quad 0.27 \%$ ). Under these servicing agreements, the banking subsidiaries do not generally earn significant prepayment penalty fees on the underlying loans serviced.

The section below includes information on assumptions used in the valuation model of the MSRs, originated and purchased.

Key economic assumptions used in measuring the servicing rights retained at the date of the residential mortgage loan securitizations and whole loan sales by the banking subsidiaries during the quarter ended September 30, 2011 and the year ended December 31, 2010 were as follows:

|  | September 30,2011 | December 31,2010 | $5.9 \%$ |
| :--- | :---: | :---: | :---: |
| Prepayment speed | $6.3 \%$ | 15.8 years |  |
| Weighted average life | $11.6 \%$ | $11.4 \%$ |  |
| Discount rate (annual rate) | years |  |  |

Key economic assumptions used to estimate the fair value of MSRs derived from sales and securitizations of mortgage loans performed by the banking subsidiaries and the sensitivity to immediate changes in those assumptions at September 30, 2011 and December 31, 2010 were as follows:

## Originated MSRs

| (In thousands) | Septembe | 30,2011 | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Fair value of retained interests | \$ | 99,901 | \$ | 101,675 |
| Weighted average life |  | 10.6 years |  | 12.5 years |
| Weighted average prepayment speed (annual rate) |  | 9.4 \% |  | 8.0 \% |
| Impact on fair value of $10 \%$ adverse change | \$ | $(3,724)$ | \$ | $(3,413)$ |
| Impact on fair value of $20 \%$ adverse change | \$ | $(7,331)$ | \$ | $(6,651)$ |
| Weighted average discount rate (annual rate) |  | 12.6 \% |  | 12.8 \% |
| Impact on fair value of $10 \%$ adverse change | \$ | $(4,177)$ | \$ | $(4,479)$ |
| Impact on fair value of $20 \%$ adverse change | \$ | $(8,123)$ | \$ | $(8,605)$ |

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The banking subsidiaries also own servicing rights purchased from other financial institutions. The fair value of purchased MSRs, their related valuation assumptions and the sensitivity to immediate changes in those assumptions at September 30, 2011 and December 31, 2010 were as follows:

## Purchased MSRs

| (In thousands) | September 30, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Fair value of retained interests | \$ | 57,325 | \$ | 65,232 |
| Weighted average life |  | 10.9 years |  | 12.7 years |
| Weighted average prepayment speed (annual rate) |  | 9.2 \% |  | 7.9 \% |
| Impact on fair value of $10 \%$ adverse change | \$ | $(2,458)$ | \$ | $(1,963)$ |
| Impact on fair value of $20 \%$ adverse change | \$ | $(4,401)$ | \$ | $(3,956)$ |
| Weighted average discount rate (annual rate) |  | 11.4 \% |  | 11.5 \% |
| Impact on fair value of $10 \%$ adverse change | \$ | $(2,550)$ | \$ | $(2,353)$ |
| Impact on fair value of $20 \%$ adverse change | \$ | $(4,552)$ | \$ | $(4,671)$ |

The sensitivity analyses presented in the tables above for servicing rights are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 10 and 20 percent variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in the sensitivity tables included herein, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments and increased credit losses), which might magnify or counteract the sensitivities.

At September 30, 2011 the Corporation serviced \$3.6 billion (December 31, 2010-\$4.0 billion; September 30, 2010-\$4.1 billion) in residential mortgage loans with credit recourse to the Corporation.

Under the GNMA securitizations, the Corporation, as servicer, has the right to repurchase (but not the obligation), at its option and without GNMA s prior authorization, any loan that is collateral for a GNMA guaranteed mortgage-backed security when certain delinquency criteria are met. At the time that individual loans meet GNMA s specified delinquency criteria and are eligible for repurchase, the Corporation is deemed to have regained effective control over these loans if the Corporation was the pool issuer. At September 30, 2011 the Corporation had recorded $\$ 163$ million in mortgage loans on its financial statements related to this buy-back option program (December 31, 2010-\$168 million; September 30, 2010-\$163 million). During the nine months ended September 30, 2011 and 2010, the Corporation did not exercise its option to repurchase delinquency loans that meet the criteria indicated above. As long as the Corporation continues to service the loans that continue to be collateral in a GNMA guaranteed mortgage-backed security, the MSR is recognized by the Corporation.

## Note 12 Other assets

The caption of other assets in the consolidated statements of condition consists of the following major categories:

| (In thousands) | September 30, 2011 |  | December 31, 2010 |  | September 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net deferred tax assets (net of valuation allowance) | \$ | 341,648 | \$ | 388,466 | \$ | 329,768 |
| Investments under the equity method |  | 304,470 |  | 299,185 |  | 292,493 |
| Bank-owned life insurance program |  | 241,542 |  | 237,997 |  | 236,824 |
| Prepaid FDIC insurance assessment |  | 78,397 |  | 147,513 |  | 164,190 |
| Other prepaid expenses |  | 88,754 |  | 75,149 |  | 91,193 |
| Derivative assets |  | 67,582 |  | 72,510 |  | 85,180 |
| Securities sold but not yet delivered |  | 855,567 |  | 23,055 |  | 41,702 |
| Others |  | 190,569 |  | 206,012 |  | 201,808 |
| Total other assets | \$ | 2,168,529 | \$ | 1,449,887 | \$ | 1,443,158 |

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## Note 13 Goodwill and other intangible assets

The changes in the carrying amount of goodwill for the nine months ended September 30, 2011 and 2010, allocated by reportable segments and corporate group, were as follows (refer to Note 29 for the definition of the Corporation s reportable segments):

Purchase

Balance at Goodwill on accounting Balance at

| (In thousands) | January 1, 2011 |  | acquisition |  | adjustments |  |  | Other | September 30,2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco Popular de Puerto Rico | \$ | 245,309 | \$ | 1,035 | \$ | (69) | \$ | - | \$ | 246,275 |
| Banco Popular North America |  | 402,078 |  | - |  | - |  | - |  | 402,078 |
| Total Popular, Inc. | \$ | 647,387 | \$ | 1,035 | \$ | (69) | \$ | - | \$ | 648,353 |

2010

Purchase

Balance at Goodwill on accounting Balance at

| (In thousands) | January 1, 2010 |  | acquisition |  | adjustments |  | Other |  | September 30, 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco Popular de Puerto Rico | \$ | 157,025 | \$ | 86,841 | \$ | - | \$ | - | \$243,866 |
| Banco Popular North America |  | 402,078 |  | - |  | - |  | - | 402,078 |
| Corporate |  | 45,246 |  | - |  | - |  | $(45,246)$ |  |
| Total Popular, Inc. | \$ | 604,349 | \$ | 86,841 | \$ | - | \$ | $(45,246)$ | \$645,944 |

The goodwill recognized in the BPPR reportable segment during 2011 is related to the acquisition of the Wells Fargo Advisors Puerto Rico branch.

Purchase accounting adjustments consists of adjustments to the value of the assets acquired and liabilities assumed resulting from the completion of appraisals or other valuations, adjustments to initial estimates recorded for transaction costs, if any, and contingent consideration paid during a contractual contingency period.

The goodwill recognized in the BPPR reportable segment during the 2010 relates to the Westernbank FDIC-assisted transaction.

On September 30, 2010, the Corporation completed the sale of the processing and technology business of EVERTEC, which resulted in a $\$ 45$ million reduction of goodwill for the Corporation.

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The following table presents the gross amount of goodwill and accumulated impairment losses by reportable segments and Corporate group.

| \$245,309 | $\begin{gathered} \$ 245,309 \\ 2011 \end{gathered}$ | \$245,309 | \$245,309 | \$245,309 | \$245,309 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at |  | Balance at | Balance at |  | Balance at |
| January 1, | Accumulated | January 1, | September 30, | Accumulated | September 30, |
| 2011 | impairment | 2011 | 2011 | impairment | 2011 |


| (In thousands) | (gross amounts) |  | losses |  | (net amounts) |  | (gross amounts) |  | losses |  | (net amounts) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco Popular de Puerto Rico | \$ | 245,309 | \$ | - | \$ | 245,309 | \$ | 246,275 | \$ | - | \$ | 246,275 |
| Banco Popular North America |  | 566,489 |  | 164,411 |  | 402,078 |  | 566,489 |  | 164,411 |  | 402,078 |
| Total Popular, Inc. | \$ | 811,798 | \$ | 164,411 | \$ | 647,387 | \$ | 812,764 | \$ | 164,411 | \$ | 648,353 |

2010

Balance at Balance at Balance at Balance at

January 1, Accumulated January 1, September 30, Accumulated September 30,
2010 impairment $2010 \quad 2010$ impairment 2010

| (In thousands) | (gross amounts) |  | losses |  | (net amounts) |  | (gross amounts) |  | losses |  | (net amounts) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco Popular de Puerto Rico | \$ | 157,025 | \$ | - | \$ | 157,025 | \$ | 243,866 | \$ | - | \$ | 243,866 |
| Banco Popular North America |  | 566,489 |  | 164,411 |  | 402,078 |  | 566,489 |  | 164,411 |  | 402,078 |
| Corporate |  | 45,429 |  | 183 |  | 45,246 |  | - |  | - |  | - |
| Total Popular, Inc. | \$ | 768,943 | \$ | 164,594 | \$ | 604,349 | \$ | 810,355 | \$ | 164,411 | \$ | 645,944 |

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At September 30, 2011, December 31, 2010 and September 30, 2010, the Corporation had $\$ 6$ million of identifiable intangible assets, with indefinite useful lives, mostly associated with E-LOAN s trademark.

The following table reflects the components of other intangible assets subject to amortization:

September 30, 2011
December 31, 2010
September 30, 2010
Gross Accumulated Gross Accumulated Gross Accumulated

| (In thousands) | Amount |  | Amortization |  | Amount |  | Amortization |  | Amount |  | Amortization |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Core deposits | \$ | 80,591 | \$ | 36,103 | \$ | 80,591 | \$ | 29,817 | \$ | 80,591 | \$ | 27,721 |
| Other customer relationships |  | 17,581 |  | 4,081 |  | 5,092 |  | 3,430 |  | 4,719 |  | 3,291 |
| Other intangibles |  | 189 |  | 79 |  | 189 |  | 43 |  | 125 |  | 99 |
| Total | \$ | 98,361 | \$ | 40,263 | \$ | 85,872 | \$ | 33,290 | \$ | 85,435 | \$ | 31,111 |

During the nine months ended September 30, 2011, the Corporation recognized $\$ 12$ million in customer relationships associated with the purchase of the Citibank American Airlines co-branded credit card portfolio and the acquisition of certain assets and liabilities of the Wells Fargo Advisors Puerto Rico branch. These customer relationship assets are to be amortized to operating expenses ratably on a monthly basis over a 10-year period.

During the quarter ended September 30, 2011, the Corporation recognized $\$ 2.5$ million in amortization expense related to other intangible assets with definite useful lives (September 30, 2010 - \$ 2.4 million). During the nine months ended September 30, 2011, the Corporation recognized $\$ 7.0$ million in amortization related to other intangible assets within definite useful lives (September 30, 2010-\$ 6.9 million).

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The following table presents the estimated amortization of the intangible assets with definite useful lives for each of the following periods:
(In thousands)

| Remaining 2011 | $\$, 567$ |
| :--- | :---: |
| Year 2012 | 9,741 |
| Year 2013 | 9,558 |
| Year 2014 | 8,915 |
| Year 2015 | 6,771 |
| Year 2016 | 6,501 |

## Results of the Goodwill Impairment Test

The Corporation s goodwill and other identifiable intangible assets having an indefinite useful life are tested for impairment. Intangibles with indefinite lives are evaluated for impairment at least annually and on a more frequent basis if events or circumstances indicate impairment could have taken place. Such events could include, among others, a significant adverse change in the business climate, an adverse action by a regulator, an unanticipated change in the competitive environment and a decision to change the operations or dispose of a reporting unit.

Under applicable accounting standards, goodwill impairment analysis is a two-step test. The first step of the goodwill impairment test involves comparing the fair value of the reporting unit with its carrying amount, including goodwill. If the fair value of the reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired; however, if the carrying amount of the reporting unit exceeds its fair value, the second step must be performed. The second step involves calculating an implied fair value of goodwill for each reporting unit for which the first step indicated possible impairment. The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination, which is the excess of the fair value of the reporting unit, as determined in the first step, over the aggregate fair values of the individual assets, liabilities and identifiable intangibles (including any unrecognized intangible assets, such as unrecognized core deposits and trademark) as if the reporting unit was being acquired in a business combination and the fair value of the reporting unit was the price paid to acquire the reporting unit. The Corporation estimates the fair values of the assets and liabilities of a reporting unit, consistent with the requirements of the fair value measurements accounting standard, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of the assets and liabilities reflects market conditions, thus volatility in prices could have a material impact on the determination of the implied fair value of the reporting unit goodwill at the impairment test date. The adjustments to measure the assets, liabilities and intangibles at fair value are for the purpose of measuring the implied fair value of goodwill and such adjustments are not reflected in the consolidated statement of condition. If the implied fair value of goodwill exceeds the goodwill assigned to the reporting unit, there is no impairment. If the goodwill assigned to a reporting unit exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss recognized cannot exceed the amount of goodwill assigned to a reporting unit, and the loss establishes a new basis in the goodwill. Subsequent reversal of goodwill impairment losses is not permitted under applicable accounting standards.

The Corporation performed the annual goodwill impairment evaluation for the entire organization during the third quarter of 2011 using July 31 , 2011 as the annual evaluation date. The reporting units utilized for this evaluation were those that are one level below the business segments, which are the legal entities within the reportable segment. The Corporation follows push-down accounting, as such all goodwill is assigned to the reporting units when carrying out a business combination.

In determining the fair value of a reporting unit, the Corporation generally uses a combination of methods, including market price multiples of comparable companies and transactions, as well as discounted cash flow analysis. Management evaluates the particular circumstances of each reporting unit in order to determine the most appropriate valuation methodology. The Corporation evaluates the results obtained under each valuation methodology to identify and understand the key value drivers in order to ascertain that the results obtained are reasonable and appropriate under the circumstances. Elements considered include current market and economic conditions, developments in specific lines of business, and any particular features in the individual reporting units.

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The computations require management to make estimates and assumptions. Critical assumptions that are used as part of these evaluations include:
a selection of comparable publicly traded companies, based on nature of business, location and size;
a selection of comparable acquisition and capital raising transactions;
the discount rate applied to future earnings, based on an estimate of the cost of equity;
the potential future earnings of the reporting unit; and
the market growth and new business assumptions.

For purposes of the market comparable approach, valuations were determined by calculating average price multiples of relevant value drivers from a group of companies that are comparable to the reporting unit being analyzed and applying those price multiples to the value drivers of the reporting unit. Multiples used are minority based multiples and thus, no control premium adjustment is made to the comparable companies market multiples. While the market price multiple is not an assumption, a presumption that it provides an indicator of the value of the reporting unit is inherent in the valuation. The determination of the market comparables also involves a degree of judgment.

For purposes of the discounted cash flows ( DCF ) approach, the valuation is based on estimated future cash flows. The financial projections used in the DCF valuation analysis for each reporting unit are based on the most recent (as of the valuation date) financial projections presented to the Corporation s Asset / Liability Management Committee ( ALCO ). The growth assumptions included in these projections are based on management sexpectations for each reporting unit s financial prospects considering economic and industry conditions as well as particular plans of each entity (i.e. restructuring plans, de-leveraging, etc.). The cost of equity used to discount the cash flows was calculated using the Ibbotson Build-Up Method and ranged from $13.51 \%$ to $19.40 \%$ for the 2011 analysis. The Ibbotson Build-Up Method builds up a cost of equity starting with the rate of return of a risk-free asset ( 20 -year U.S. Treasury note) and adds to it additional risk elements such as equity risk premium, size premium and industry risk premium. The resulting discount rates were analyzed in terms of reasonability given the current market conditions and adjustments were made when necessary.

For BPNA, the only reporting unit that failed Step 1, the Corporation determined the fair value of Step 1 utilizing a DCF approach and a market value approach. The market value approach is based on a combination of price multiples from comparable companies and multiples from capital raising transactions of comparable companies. The market multiples used included price to book and price to tangible book. The Step 1 fair value for BPNA under both valuation approaches (market and DCF) was below the carrying amount of its equity book value as of the valuation date (July 31), requiring the completion of Step 2 . In accordance with accounting standards, the Corporation performed a valuation of all assets and liabilities of BPNA, including any recognized and unrecognized intangible assets, to determine the fair value of BPNA s net assets. To complete Step 2, the Corporation subtracted from BPNA s Step 1 fair value the determined fair value of the net assets to arrive at the implied fair value of goodwill. The results of the Step 2 indicated that the implied fair value of goodwill exceeded the goodwill carrying value of $\$ 402$ million at July 31, 2011, resulting in no goodwill impairment. The reduction in BPNA s Step 1 fair value was offset by a reduction in the fair value of its net assets, resulting in an implied fair value of goodwill that exceeds the recorded book value of goodwill.

The analysis of the results for Step 2 indicates that the reduction in the fair value of the reporting unit was mainly attributed to the deteriorated fair value of the loan portfolios and not to the fair value of the reporting unit as a going concern. The current negative performance of the reporting unit is principally related to deteriorated credit quality in its loan portfolio, which is consistent with the results of the Step 2 analysis. The fair value determined for BPNA s loan portfolio in the July 31,2011 annual test represented a discount of $28.0 \%$, compared with $23.6 \%$ at July 31,2010 . The discount is mainly attributed to market participant $s$ expected rate of returns, which affected the market discount on the commercial and construction loan portfolios of BPNA.

If the Step 1 fair value of BPNA declines further in the future without a corresponding decrease in the fair value of its net assets or if loan discounts improve without a corresponding increase in the Step 1 fair value, the Corporation may be required to record a goodwill impairment charge. The Corporation engaged a third-party valuator to assist management in the annual evaluation of BPNA s goodwill (including Step 1 and Step 2) as well as BPNA s loan portfolios as of the July 31, 2011 valuation date. Management discussed the methodologies, assumptions and results supporting the relevant values for conclusions and determined they were reasonable.

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Furthermore, as part of the analyses, management performed a reconciliation of the aggregate fair values determined for the reporting units to the market capitalization of Popular, Inc. concluding that the fair value results determined for the reporting units in the July 31, 2011 annual assessment were reasonable.

The goodwill impairment evaluation process requires the Corporation to make estimates and assumptions with regard to the fair value of the reporting units. Actual values may differ significantly from these estimates. Such differences could result in future impairment of goodwill that would, in turn, negatively impact the Corporation s results of operations and the reporting units where the goodwill is recorded. Declines in the Corporation s market capitalization could increase the risk of goodwill impairment in the future.

Management monitors events or changes in circumstances between annual tests to determine if these events or changes in circumstances would more likely than not reduce the fair value of a reporting unit below its carrying amount.

## Note 14 Deposits

Total interest bearing deposits consisted of:

| (In thousands) | September 30, 2011 |  | December 31, 2010 |  | September 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings accounts | \$ | 6,461,493 | \$ | 6,177,074 | \$ | 6,126,358 |
| NOW, money market and other interest bearing demand deposits |  | 5,048,355 |  | 4,756,615 |  | 4,854,392 |
| Total savings, NOW, money market and other interest bearing demand deposits |  | 11,509,848 |  | 10,933,689 |  | 10,980,750 |
| Certificates of deposit: |  |  |  |  |  |  |
| Under \$100,000 |  | 6,531,926 |  | 6,238,229 |  | 6,609,544 |
| \$100,000 and over |  | 4,384,116 |  | 4,650,961 |  | 4,778,311 |
| Total certificates of deposit |  | 10,916,042 |  | 10,889,190 |  | 11,387,855 |
| Total interest bearing deposits | \$ | 22,425,890 | \$ | 21,822,879 | \$ | 22,368,605 |

A summary of certificates of deposit by maturity at September 30, 2011, follows:
(In thousands)

| 2011 | \$ | 2,987,066 |
| :---: | :---: | :---: |
| 2012 |  | 4,264,333 |
| 2013 |  | 1,486,132 |
| 2014 |  | 828,519 |
| 2015 |  | 790,009 |
| 2016 and thereafter |  | 559,983 |
| Total certificates of deposit | \$ | 10,916,042 |

At September 30, 2011, the Corporation had brokered deposits amounting to $\$ 3.0$ billion (December 31, 2010 - $\$ 2.3$ billion; September 30, 2010 - $\$ 2.5$ billion).

The aggregate amount of overdrafts in demand deposit accounts that were reclassified to loans was $\$ 26$ million at September 30, 2011 (December 31, 2010 - $\$ 52$ million; September 30, 2010-\$54 million).

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## Note 15 Borrowings

Assets sold under agreements to repurchase were as follows:

| (In thousands) | September 30, 2011 | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ | September 30, $2010$ |
| :---: | :---: | :---: | :---: |
| Assets sold under agreements to repurchase | \$ 2,601,606 | \$ 2,412,550 | 2,358,139 |

The repurchase agreements outstanding at September 30, 2011 were collateralized by $\$ 1.7$ billion (September 30, 2010- $\$ 2.1$ billion) in investment securities available-for-sale, $\$ 198$ million (September 30, 2010- $\$ 435$ million) in trading securities and $\$ 796$ million (September 30, 2010- $\$ 39$ million) in securities sold not yet delivered in other assets. At December 31, 2010 the repurchase agreements were collateralized by investment securities available-for-sale and trading securities of $\$ 2.1$ billion and $\$ 492$ million; respectively. It is the Corporation s policy to maintain effective control over assets sold under agreements to repurchase; accordingly, such securities continue to be carried on the consolidated statements of condition.

In addition, there were repurchase agreements outstanding collateralized by $\$ 230$ million in securities purchased underlying agreements to resell to which the Corporation has the right to repledge the securities (December 31, 2010-\$ 172 million; September 30, 2010-\$ 170 million). It is the Corporation s policy to take possession of securities purchased under agreements to resell. However, the counterparties to such agreements maintain effective control over such securities, and accordingly are not reflected in the Corporation s consolidated statements of condition.

Other short-term borrowings consisted of:

| (In thousands) | September 30, 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  | September 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Advances with the FHLB paying interest at maturity, at fixed rates of 0.30\% | \$ | 125,000 | \$ | 300,000 | \$ | 125,000 |
| Term funds purchased paying interest at maturity, at fixed rates of 0.65\% |  | 40,000 |  | 52,500 |  | 65,079 |
| Securities sold not yet purchased |  | - |  | 10,459 |  | - |
| Others |  | 1,200 |  | 1,263 |  | 1,263 |
| Total other short-term borrowings | \$ | 166,200 | \$ | 364,222 | \$ | 191,342 |

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Notes payable consisted of:

|  | September 30, | December 31, |
| :--- | :---: | :---: |
| (In thousands) | 2011 | 2010 |

Advances with the FHLB:
maturing in 2012 paying interest at monthly fixed rates ranging from $0.66 \%$ to $4.95 \%$
(September $30,2010-3.31 \%$ to $5.02 \%$ )

Note issued to the FDIC, including unamortized premium of \$196; paying interest monthly at an annual fixed rate of $2.50 \%$; maturing on April 30, 2015 or such earlier date as such amount may become due and payable pursuant to the terms of the
note 714,120 2,492,928 3,289,983

Term notes with maturities ranging from 2012 to 2016 paying interest semiannually at fixed rates ranging from $5.25 \%$ to $7.86 \%$ (September 30, 2010-5.25\% to $13.00 \%$ ) 278,282 381,133

Term notes with maturities ranging from 2011 to 2013 paying interest monthly at a floating rate of $3.00 \%$ over the 10-year U.S. Treasury note rate $\quad 6961,112$

Junior subordinated deferrable interest debentures (related to trust preferred securities) with maturities ranging from 2027 to 2034 with fixed interest $\begin{array}{ll}\text { rates ranging from } 6.125 \% \text { to } 8.327 \% \text { (Refer to Note 16) } & 439,800\end{array} 439,80040084$

Junior subordinated deferrable interest debentures (related to trust preferred securities) (\$936,000 less discount of \$472,610 as of September 30, 2011 and $\$ 496,678$ at September 30,2010) with no stated maturity and a fixed interest rate of $5.00 \%$ until, but


| Others |  | 24,957 |  | 25,331 |  | 25,448 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total notes payable | \$ | 2,550,745 | \$ | 4,170,183 | \$ | 5,145,152 |

Note: Refer to the Corporation s 2010 Annual Report, for rates and maturity information corresponding to the borrowings outstanding at December 31, 2010. Key index rates as of September 30, 2011 and September 30, 2010, respectively, were as follows: 3-month LIBOR rate $=0.37 \%$ and $0.29 \%$; 10 -year U.S. Treasury note $=1.92 \%$ and $2.51 \%$.
[1] The debentures are perpetual and may be redeemed by the Corporation at any time, subject to the consent of the Board of Governors of the Federal Reserve System. The discount on the debentures is being amortized over an estimated 30-year term that started in August 2009.

In consideration for the excess assets acquired over liabilities assumed as part of the Westernbank FDIC-assisted transaction, BPPR issued to the FDIC a secured note (the note issued to the FDIC ) in the amount of $\$ 5.8$ billion at April 30, 2010, which has full recourse to BPPR. As indicated in Note 5 to the consolidated financial statements, the note issued to the FDIC is collateralized by the loans (other than certain consumer loans) and other real estate acquired in the agreement with the FDIC and all proceeds derived from such assets, including cash inflows from claims to the FDIC under the loss sharing agreements. Proceeds received from such sources are used to pay the note under the conditions stipulated in the agreement. The entire outstanding principal balance of the note issued to the FDIC is due five years from issuance (April 30, 2015), or such date as such amount may become due and payable pursuant to the terms of the note. Borrowings under the note bear interest at an annual fixed rate of $2.50 \%$ and are paid monthly. If the Corporation fails to pay any interest as and when due, such interest shall accrue interest at the note interest rate plus $2.00 \%$ per annum. The Corporation may repay the note in whole or in part without any penalty subject to certain notification requirements indicated in the agreement. During the nine months ended September 30, 2011, the Corporation prepaid $\$ 538$ million of the note issued to the FDIC from funds unrelated to the assets securing the note.

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A breakdown of borrowings by contractual maturities at September 30, 2011 is included in the table below. Given its nature, the maturity of the note issued to the FDIC was based on expected repayment dates and not on its April 30, 2015 contractual maturity date. The expected repayments consider the timing of expected cash inflows on the loans, OREO and claims on the loss sharing agreements that will be applied to repay the note during the period that the note payable to the FDIC is outstanding.

## Assets sold under

agreements Short-term

| (In thousands) | to repurchase | borrowings | Notes payable |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |

## Note 16 Trust Preferred Securities

At September 30, 2011, December 31, 2010 and September 30, 2010, four statutory trusts established by the Corporation (BanPonce Trust I, Popular Capital Trust I, Popular North America Capital Trust I and Popular Capital Trust II) had issued trust preferred securities (also referred to as capital securities ) to the public. The proceeds from such issuances, together with the proceeds of the related issuances of common securities of the trusts (the common securities ), were used by the trusts to purchase junior subordinated deferrable interest debentures (the junior subordinated debentures ) issued by the Corporation. In August 2009, the Corporation established the Popular Capital Trust III for the purpose of exchanging the shares of Series C preferred stock held by the U.S. Treasury at the time for trust preferred securities issued by this trust. In connection with this exchange, the trust used the Series C preferred stock, together with the proceeds of issuance and sale of common securities of the trust, to purchase junior subordinated debentures issued by the Corporation.

The sole assets of the five trusts consisted of the junior subordinated debentures of the Corporation and the related accrued interest receivable. These trusts are not consolidated by the Corporation pursuant to accounting principles generally accepted in the United States of America.

The junior subordinated debentures are included by the Corporation as notes payable in the consolidated statements of condition, while the common securities issued by the issuer trusts are included as other investment securities. The common securities of each trust are wholly-owned, or indirectly wholly-owned, by the Corporation.

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The following table presents financial data pertaining to the different trusts at September 30, 2011, December 31, 2010 and September 30, 2010.
(Dollars in thousands)

[1] Statutory business trust that is wholly-owned by Popular North America ( PNA ) and indirectly wholly-owned by the Corporation.
[2] Statutory business trust that is wholly-owned by the Corporation.
[3] The obligations of PNA under the junior subordinated debentures and its guarantees of the capital securities under the trust are fully and unconditionally guaranteed on a subordinated basis by the Corporation to the extent set forth in the applicable guarantee agreement.
[4] These capital securities are fully and unconditionally guaranteed on a subordinated basis by the Corporation to the extent set forth in the applicable guarantee agreement.
[5] The Corporation has the right, subject to any required prior approval from the Federal Reserve, to redeem after certain dates or upon the occurrence of certain events mentioned below, the junior subordinated debentures at a redemption price equal to $100 \%$ of the principal amount, plus accrued and unpaid interest to the date of redemption. The maturity of the junior subordinated debentures may be shortened at the option of the Corporation prior to their stated maturity dates (i) on or after the stated optional redemption dates stipulated in the agreements, in whole at any time or in part from time to time, or (ii) in whole, but not in part, at any time within 90 days following the occurrence and during the continuation of a tax event, an investment company event or a capital treatment event as set forth in the indentures relating to the capital securities, in each case subject to regulatory approval.
[6] Same as [5] above, except that the investment company event does not apply for early redemption.
[7] The debentures are perpetual and may be redeemed by Popular at any time, subject to the consent of the Board of Governors of the Federal Reserve System.
[8] Carrying value of junior subordinates debentures of \$ 463 million at September 30, 2011 (\$ 936 million aggregate liquidation amount, net of $\$ 473$ million discount) and \$ 445 million at December 31, 2010 ( $\$ 936$ million aggregate liquidation amount, net of $\$ 491$ million discount) and $\$ 439$ million at September 30 , 2010 (\$ 936 million aggregate liquidation amount, net of $\$ 497$ million discount).

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In accordance with the Federal Reserve Board guidance, the trust preferred securities represent restricted core capital elements and qualify as Tier 1 capital, subject to certain quantitative limits. The aggregate amount of restricted core capital elements that may be included in the Tier 1 capital of a banking organization must not exceed $25 \%$ of the sum of all core capital elements (including cumulative perpetual preferred stock and trust preferred securities). At September 30, 2011, December 31, 2010, and September 30, 2010 the Corporation s restricted core capital elements did not exceed the $25 \%$ limitation. Thus, all trust preferred securities were allowed as Tier 1 capital. Amounts of restricted core capital elements in excess of this limit generally may be included in Tier 2 capital, subject to further limitations. Effective March 31, 2011, the Federal Reserve Board revised the quantitative limit which would limit restricted core capital elements included in the Tier 1 capital of a bank holding company to $25 \%$ of the sum of core capital elements (including restricted core capital elements), net of goodwill less any associated deferred tax liability. Furthermore, the Dodd-Frank Act, enacted in July 2010, has a provision to effectively phase out the use of trust preferred securities issued before May 19, 2010 as Tier 1 capital over a 3-year period commencing on January 1, 2013. Trust preferred securities issued on or after May 19, 2010 no longer qualify as Tier 1 capital. At September 30, 2011, the Corporation had $\$ 427$ million in trust preferred securities (capital securities) that are subject to the phase-out. The Corporation has not issued any trust preferred securities since May 19, 2010. At September 30, 2011 , the remaining $\$ 935$ million of trust preferred securities corresponded to capital securities issued to the U.S. Treasury pursuant to the Emergency Economic Stabilization Act of 2008, which are exempt from the phase-out provision.

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## Note 17 Stockholders equity

## $B P P R$ statutory reserve

The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of $10 \%$ of BPPR s net income for the year be transferred to a statutory reserve account until such statutory reserve equals the total of paid-in capital on common and preferred stock. Any losses incurred by a bank must first be charged to retained earnings and then to the reserve fund. Amounts credited to the reserve fund may not be used to pay dividends without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The failure to maintain sufficient statutory reserves would preclude BPPR from paying dividends. BPPR s statutory reserve fund amounted to $\$ 402$ million at September 30, 2011 (December 31, 2010-\$402 million; September 30, 2010 - $\$ 402$ million). There were no transfers between the statutory reserve account and the retained earnings account during the nine months ended September 30, 2011 and September 30, 2010.

Note 18 Guarantees

At September 30, 2011 the Corporation recorded a liability of $\$ 0.4$ million (December 31, $2010-\$ 0.5$ million and September 30 , $2010-\$ 0.5$ million), which represents the unamortized balance of the obligations undertaken in issuing the guarantees under the standby letters of credit. Management does not anticipate any material losses related to these instruments.

Also, the Corporation securitized mortgage loans into guaranteed mortgage-backed securities subject to lifetime credit recourse on the loans that serve as collateral for the mortgage-backed securities. Also, from time to time, the Corporation may sell, in bulk sale transactions, residential mortgage loans and Small Business Administration (SBA ) commercial loans subject to credit recourse or to certain representations and warranties from the Corporation to the purchaser. These representations and warranties may relate, for example, to borrower creditworthiness, loan documentation, collateral, prepayment and early payment defaults. The Corporation may be required to repurchase the loans under the credit recourse agreements or representation and warranties.

At September 30, 2011 the Corporation serviced \$ 3.6 billion (December 31, 2010-\$ 4.0 billion; September 30, 2010 - $\$ 4.1$ billion) in residential mortgage loans subject to credit recourse provisions, principally loans associated with FNMA and FHLMC residential mortgage loan securitization programs. In the event of any customer default, pursuant to the credit recourse provided, the Corporation is required to repurchase the loan or reimburse the third party investor for the incurred loss. The maximum potential amount of future payments that the Corporation would be required to make under the recourse arrangements in the event of nonperformance by the borrowers is equivalent to the total outstanding balance of the residential mortgage loans serviced with recourse and interest, if applicable. During the quarter and nine months ended September 30, 2011 the Corporation repurchased approximately $\$ 53$ million and $\$ 168$ million, respectively, of unpaid principal balance in mortgage loans subject to the credit recourse provisions (September 30, 2010-\$38 million for the quarter and $\$ 93$ million for nine-month period). In the event of nonperformance by the borrower, the Corporation has rights to the underlying collateral securing the mortgage loan. The Corporation suffers losses on these loans when the proceeds from a foreclosure sale of the property underlying a defaulted mortgage loan are less than the outstanding principal balance of the loan plus any uncollected interest advanced and the costs of holding and disposing the related property. At September 30, 2011 the Corporation s liability established to cover the estimated credit loss exposure related to loans sold or serviced with credit recourse amounted to $\$ 56$ million (December 31 , 2010 - \$ 54 million; September 30, 2010-\$ 38 million).

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--The following table shows the changes in the Corporation s liability of estimated losses from these credit recourses agreements, included in the consolidated statements of condition for the quarters and nine months ended September 30, 2011 and 2010.

Quarters ended September 30, Nine months ended September 30,

| (in thousands) | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of beginning of period | \$ | 55,327 | \$ | 36,607 | \$ | 53,729 | \$ | 15,584 |
| Additions for new sales |  | - |  | - |  | - |  | - |
| Provision for recourse liability |  | 10,285 |  | 4,203 |  | 30,109 |  | 31,919 |
| Net charge-offs / terminations |  | $(10,055)$ |  | $(3,144)$ |  | $(28,281)$ |  | $(9,837)$ |
| Balance as of end of period | \$ | 55,557 | \$ | 37,666 | \$ | 55,557 | \$ | 37,666 |

The probable losses to be absorbed under the credit recourse arrangements are recorded as a liability when the loans are sold and are updated by accruing or reversing expense (categorized in the line item adjustments (expense) to indemnity reserves on loans sold in the consolidated statements of operations) throughout the life of the loan, as necessary, when additional relevant information becomes available. The methodology used to estimate the recourse liability is a function of the recourse arrangements given and considers a variety of factors, which include actual defaults and historical loss experience, foreclosure rate, estimated future defaults and the probability that a loan would be delinquent. Statistical methods are used to estimate the recourse liability. Expected loss rates are applied to different loan segmentations. The expected loss, which represents the amount expected to be lost on a given loan, considers the probability of default and loss severity. The probability of default represents the probability that a loan in good standing would become 90 days delinquent within the following twelve-month period. Regression analysis quantifies the relationship between the default event and loan-specific characteristics, including credit scores, loan-to-value ratios, and loan aging, among others.

When the Corporation sells or securitizes mortgage loans, it generally makes customary representations and warranties regarding the characteristics of the loans sold. The Corporation s mortgage operations in Puerto Rico group conforming mortgage loans into pools which are exchanged for FNMA and GNMA mortgage-backed securities, which are generally sold to private investors, or are sold directly to FNMA or other private investors for cash. As required under the government agency programs, quality review procedures are performed by the Corporation to ensure that asset guideline qualifications are met. To the extent the loans do not meet specified characteristics, the Corporation may be required to repurchase such loans or indemnify for losses and bear any subsequent loss related to the loans. Repurchases under representation and warranty arrangements in which the Corporation s Puerto Rico banking subsidiaries were obligated to repurchase the loans approximated $\$ 21$ million in unpaid principal balance with losses amounting to $\$ 2.3$ million for the nine months ended September 30 , 2011. A substantial amount of these loans reinstate to performing status or have mortgage insurance, and thus the ultimate losses on the loans are not deemed significant.

During the quarter ended June 30, 2011, the Corporation s banking subsidiary, BPPR, reached an agreement (the June 2011 agreement ) with the FDIC, as receiver for a local Puerto Rico institution, and the financial institution with respect to a loan servicing portfolio that BPPR services since 2008, related to FHLMC and GNMA pools. The loans were originated and sold by the financial institution and the servicing rights were transferred to BPPR in 2008 . As part of the 2008 servicing agreement, the financial institution was required to repurchase from BPPR any loans that BPPR, as servicer, was required to repurchase from the investors under representation and warranty obligations. As part of the June 2011 agreement, the Corporation received \$ 15 million to discharge the financial institution from any repurchase obligation and other claims over the serviced portfolio of approximately $\$ 3.5$ billion at September 30, 2011. The Corporation recorded a representation and warranty reserve for the amount of the proceeds received from the third-party financial institution. At September 30, 2011, this reserve amounted to $\$ 14.5$ million.

Servicing agreements relating to the mortgage-backed securities programs of FNMA and GNMA, and to mortgage loans sold or serviced to certain other investors, including FHLMC, require the Corporation to advance funds to make scheduled payments of principal, interest, taxes and insurance, if such payments have not been received from the borrowers. At September 30, 2011, the Corporation serviced $\$ 17.4$ billion in mortgage loans for third-parties, including the loans serviced with credit recourse (December 31, 2010-\$ 18.4 billion; September 30, 2010-\$ 18.0 billion). The Corporation generally recovers funds advanced pursuant to these arrangements from the mortgage owner, from liquidation proceeds when the mortgage loan is foreclosed or, in the case of FHA/VA loans, under the applicable FHA and VA insurance and guarantees programs. However, in the meantime, the Corporation must absorb the cost of the funds it advances during the time the advance is outstanding. The Corporation must also bear the costs of attempting to collect on delinquent and defaulted mortgage loans. In addition, if a defaulted loan is not cured, the mortgage loan

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would be canceled as part of the foreclosure proceedings and the Corporation would not receive any future servicing income with respect to that loan. At September 30, 2011 the outstanding balance of funds advanced by the Corporation under such mortgage loan servicing agreements was approximately $\$ 30$ million (December 31, 2010-\$24 million; September 30, 2010-\$25 million). To the extent the mortgage loans underlying the Corporation s servicing portfolio experience increased delinquencies, the Corporation would be required to dedicate additional cash resources to comply with its obligation to advance funds as well as incur additional administrative costs related to increases in collection efforts.

At September 30, 2011 the Corporation has reserves for customary representation and warranties related to loans sold by its U.S. subsidiary E-LOAN prior to 2009. These loans had been sold to investors on a servicing released basis subject to certain representation and warranties. Although the risk of loss or default was generally assumed by the investors, the Corporation made certain representations relating to borrower creditworthiness, loan documentation and collateral, which if not correct, may result in requiring the Corporation to repurchase the loans or indemnify investors for any related losses associated to these loans. At September 30, 2011 the Corporation s reserve for estimated losses from such representation and warranty arrangements amounted to $\$ 28$ million, which was included as part of other liabilities in the consolidated statement of condition (December 31, 2010-\$ 31 million; September 30, 2010 - \$ 35 million). E-LOAN is no longer originating and selling loans since the subsidiary ceased these activities in 2008. On a quarterly basis, the Corporation reassesses its estimate for expected losses associated to E-LOAN s customary representation and warranty arrangements. The analysis incorporates expectations on future disbursements based on quarterly repurchases and make-whole events. The analysis also considers factors such as the average length-time between the loan $s$ funding date and the loan repurchase date, as observed in the historical loan data. Make-whole events are typically defaulted cases in which the investor attempts to recover by collateral or guarantees, and the seller is obligated to cover any impaired or unrecovered portion of the loan. Claims have been predominantly for first mortgage agency loans and principally consist of underwriting errors related to undisclosed debt or missing documentation. The following table presents the changes in the Corporation s liability for estimated losses associated with customary representations and warranties related to loans sold by E-LOAN, included in the consolidated statement of condition for the quarters and nine months ended September 30, 2011 and 2010.

Quarters ended September 30, Nine months ended September 30,

| (in thousands) | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of beginning of period | \$ | 29,016 | \$ | 33,483 | \$ | 30,659 | \$ | 33,294 |
| Additions for new sales |  | - |  | - |  | - |  | - |
| (Reversal) provision for representation and warranties |  | - |  | 3,614 |  | (522) |  | 10,044 |
| Net charge-offs / terminations |  | (807) |  | $(2,534)$ |  | $(1,928)$ |  | $(8,775)$ |
| Balance as of end of period | \$ | 28,209 | \$ | 34,563 | \$ | 28,209 | \$ | 34,563 |

During 2008, the Corporation provided indemnification for the breach of certain representations or warranties in connection with certain sales of assets by the discontinued operations of Popular Financial Holdings ( PFH ). The sales were on a non-credit recourse basis. At September 30, 2011, the agreements primarily include indemnification for breaches of certain key representations and warranties, some of which expire within a definite time period; others survive until the expiration of the applicable statute of limitations, and others do not expire. Certain of the indemnifications are subject to a cap or maximum aggregate liability defined as a percentage of the purchase price. The indemnification agreements outstanding at September 30, 2011 are related principally to make-whole arrangements. At September 30, 2011, the Corporation s reserve related to PFH s indemnity arrangements amounted to $\$ 4$ million (December 31 , 2010 $\$ 8$ million; September 30, 2010-\$ 4 million), and is included as other liabilities in the consolidated statement of condition. The reserve balance at September 30, 2011 contemplates historical indemnity payments. Popular, Inc. Holding Company ( PIHC ) and PNA have agreed to guarantee certain obligations of PFH with respect to the indemnification obligations. The following table presents the changes in the Corporation s liability for estimated losses associated to loans sold by the discontinued operations of PFH , included in the consolidated statement of condition for the quarters and nine months ended September 30, 2011 , and 2010.

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|  | Quarters ended <br> September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  | 2011 |  | 2010 |  | 2011 |  | 2010 |
| Balance as of beginning of period | \$ | 4,211 | \$ | 6,750 | \$ | 8,058 | \$ | 9,405 |
| Additions for new sales |  | - |  | - |  | - |  | - |
| (Reversal) provision for representations and warranties |  | - |  | $(1,919)$ |  | - |  | $(3,037)$ |
| Net charge-offs / terminations |  | (146) |  | (685) |  | (196) |  | $(2,222)$ |
| Other - settlements paid |  | - |  | - |  | $(3,797)$ |  | - |
| Balance as of end of period | \$ | 4,065 | \$ | 4,146 | \$ | 4,065 | \$ | 4,146 |

PIHC fully and unconditionally guarantees certain borrowing obligations issued by certain of its wholly-owned consolidated subsidiaries amounting to $\$ 0.6$ billion at September 30, 2011 (December 31, 2010 and September 30, 2010 - $\$ 0.6$ billion). In addition, at September 30, 2011, December 31, 2010 and September 30, 2010, PIHC fully and unconditionally guaranteed on a subordinated basis $\$ 1.4$ billion of capital securities (trust preferred securities) issued by wholly-owned issuing trust entities to the extent set forth in the applicable guarantee agreement. Refer to Note 16 to the consolidated financial statements for further information on the trust preferred securities.

## Note 19 Commitments and Contingencies

## Off-balance sheet risk

The Corporation is a party to financial instruments with off-balance sheet credit risk in the normal course of business to meet the financial needs of its customers. These financial instruments include loan commitments, letters of credit, and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated statements of condition.

The Corporation s exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, standby letters of credit and financial guarantees written is represented by the contractual notional amounts of those instruments. The Corporation uses the same credit policies in making these commitments and conditional obligations as it does for those reflected on the consolidated statements of condition.

Financial instruments with off-balance sheet credit risk, whose contract amounts represent potential credit risk were as follows:

| (In thousands) | September 30, 2011 | December 31, 2010 | September 30, 2010 |
| :---: | :---: | :---: | :---: |
| Commitments to extend credit: |  |  |  |
| Credit card lines | \$ 3,813,210 | \$ 3,583,430 | \$ 3,717,410 |
| Commercial lines of credit | 2,329,787 | 1,920,056 | 2,186,356 |
| Other unused credit commitments | 368,125 | 375,565 | 393,614 |
| Commercial letters of credit | 19,396 | 12,532 | 18,819 |
| Standby letters of credit | 130,425 | 140,064 | 115,844 |
| Commitments to originate mortgage loans | 61,809 | 47,493 | 63,970 |

At September 30, 2011, the Corporation maintained a reserve of approximately $\$ 12$ million for potential losses associated with unfunded loan commitments related to commercial and consumer lines of credit (December 31, 2010-\$21 million; September 30, 2010-\$20 million), including $\$ 4$ million of the unamortized balance of the contingent liability on unfunded loan commitments recorded with the Westernbank FDIC-assisted transaction (December 31, 2010 - $\$ 6$ million; September 30, 2010-\$12 million).

## Other commitments

At September 30, 2011, the Corporation also maintained other non-credit commitments for $\$ 10$ million, primarily for the acquisition of other investments (December 31, 2010 and September 30, 2010 - $\$ 10$ million).

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## Business concentration

Since the Corporation s business activities are currently concentrated primarily in Puerto Rico, its results of operations and financial condition are dependent upon the general trends of the Puerto Rico economy and, in particular, the residential and commercial real estate markets. The concentration of the Corporation s operations in Puerto Rico exposes it to greater risk than other banking companies with a wider geographic base. Its asset and revenue composition by geographical area is presented in Note 29 to the consolidated financial statements.

The Corporation s loan portfolio is diversified by loan category. However, approximately $\$ 12.6$ billion, or $61 \%$ of the Corporation s loan portfolio not covered under the FDIC loss sharing agreements, excluding loans held-for-sale, at September 30, 2011, consisted of real estate related loans, including residential mortgage loans, construction loans and commercial loans secured by commercial real estate (December 31, 2010-\$12.0 billion, or 58\%; September 30, 2010 $\$ 13.2$ billion, or $60 \%$ ).

Except for the Corporation s exposure to the Puerto Rico Government sector, no individual or single group of related accounts is considered material in relation to our total assets or deposits, or in relation to our overall business. At September 30, 2011, the Corporation had approximately $\$ 968$ million of credit facilities granted to or guaranteed by the Puerto Rico Government, its municipalities and public corporations, of which $\$ 59$ million were uncommitted lines of credit (December 31, 2010-\$1.4 billion and $\$ 199$ million, respectively; September 30, 2010-\$1.2 billion and $\$ 215$ million, respectively). Of the total credit facilities granted, $\$ 910$ million was outstanding at September 30, 2011 (December 31, 2010 - $\$ 1.1$ billion; September 30, 2010 - $\$ 1.0$ billion). Furthermore, at September 30, 2011, the Corporation had $\$ 142$ million in obligations issued or guaranteed by the Puerto Rico Government, its municipalities and public corporations as part of its investment securities portfolio (December 31, 2010-\$145 million; September 30, 2010-\$238 million).

## Other contingencies

As indicated in Note 10 to the consolidated financial statements, as part of the loss sharing agreements related to the Westernbank FDIC-assisted transaction, the Corporation agreed to make a true-up payment to the FDIC on the date that is 45 days following the last day of the final shared loss month, or upon the final disposition of all covered assets under the loss sharing agreements in the event losses on the loss sharing agreements fail to reach expected levels. The true-up payment contingency (undiscounted estimated true-up payment) was estimated at $\$ 171$ million at September 30, 2011 (December 31, 2010 - $\$ 169$ million; September 30, 2010-\$169 million).

## Legal Proceedings

The nature of Popular s business ordinarily results in a certain number of claims, litigation, investigations, and legal and administrative cases and proceedings. When the Corporation determines it has meritorious defenses to the claims asserted, it vigorously defends itself. The Corporation will consider the settlement of cases (including cases where it has meritorious defenses) when, in management s judgment, it is in the best interests of both the Corporation and its shareholders to do so.

On at least a quarterly basis, Popular assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. For matters where it is probable that the Corporation will incur a loss and the amount can be reasonably estimated, the Corporation establishes an accrual for the loss. Once established, the accrual is adjusted on at least a quarterly basis as appropriate to reflect any relevant developments. For matters where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established.

In certain cases, exposure to loss exists in excess of the accrual to the extent such loss is reasonably possible, but not probable. Management believes and estimates the aggregate range of reasonably possible losses for those matters where a range may be determined, in excess of amounts accrued, for current legal proceedings is from $\$ 0$ to approximately $\$ 20.0$ million at September 30, 2011. For certain other cases, management cannot reasonably estimate the possible loss at this time. Any estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many of them are currently in preliminary stages), the existence of multiple defendants in several of the current proceedings whose share of liability has yet to be determined, the numerous unresolved issues in many of the proceedings, and the inherent uncertainty of the various potential outcomes of such proceedings. Accordingly, management s estimate will change from time-to-time, and actual losses may be more or less than the current estimate.

While the final outcome of legal proceedings is inherently uncertain, based on information currently available, advice of counsel, and available insurance coverage, management believes that the amount it has already accrued is adequate and any incremental liability arising from the Corporation s legal proceedings will not have a material adverse effect on the Corporation $s$ consolidated financial position as a whole. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation s consolidated financial position in a particular period.

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Between May 14, 2009 and September 9, 2009, five putative class actions and two derivative claims were filed in the United States District Court for the District of Puerto Rico and the Puerto Rico Court of First Instance, San Juan Part, against Popular, Inc., and certain of its directors and officers, among others. The five class actions were consolidated into two separate actions: a securities class action captioned Hoff v. Popular, Inc., et al. (consolidated with Otero v. Popular, Inc., et al.) and an Employee Retirement Income Security Act (ERISA) class action entitled In re Popular, Inc. ERISA Litigation (comprised of the consolidated cases of Walsh v. Popular, Inc., et al.; Montañez v. Popular, Inc., et al.; and Dougan v. Popular, Inc., et al.).

On October 19, 2009, plaintiffs in the Hoff case filed a consolidated class action complaint which included as defendants the underwriters in the May 2008 offering of Series B Preferred Stock, among others. The consolidated action purported to be on behalf of purchasers of Popular s securities between January 24 , 2008 and February 19, 2009 and alleged that the defendants violated Section 10 (b) of the Exchange Act, and Rule 10b-5 promulgated thereunder, and Section 20(a) of the Exchange Act by issuing a series of allegedly false and/or misleading statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading. The consolidated action also alleged that the defendants violated Section 11, Section 12(a)(2) and Section 15 of the Securities Act by making allegedly untrue statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading in connection with the May 2008 offering of Series B Preferred Stock. The consolidated securities class action complaint sought class certification, an award of compensatory damages and reasonable costs and expenses, including counsel fees. On January 11, 2010, the defendants moved to dismiss the consolidated securities class action complaint. On August 2, 2010, the U.S. District Court for the District of Puerto Rico granted the motion to dismiss filed by the underwriter defendants on statute of limitations grounds. The Court also dismissed the Section 11 claim brought against Popular s directors on statute of limitations grounds and the Section 12(a)(2) claim brought against Popular because plaintiffs lacked standing. The Court declined to dismiss the claims brought against Popular and certain of its officers under Section 10(b) of the Exchange Act (and Rule 10b-5 promulgated thereunder), Section 20(a) of the Exchange Act, and Sections 11 and 15 of the Securities Act, holding that plaintiffs had adequately alleged that defendants made materially false and misleading statements with the requisite state of mind.

On November 30, 2009, plaintiffs in the ERISA case filed a consolidated class action complaint. The consolidated complaint purported to be on behalf of employees participating in the Popular, Inc. U.S.A. 401(k) Savings and Investment Plan and the Popular, Inc. Puerto Rico Savings and Investment Plan from January 24, 2008 to the date of the Complaint to recover losses pursuant to Sections 409 and 502(a)(2) of ERISA against Popular, certain directors, officers and members of plan committees, each of whom was alleged to be a plan fiduciary. The consolidated complaint alleged that defendants breached their alleged fiduciary obligations by, among other things, failing to eliminate Popular stock as an investment alternative in the plans. The complaint sought to recover alleged losses to the plans and equitable relief, including injunctive relief and a constructive trust, along with costs and attorneys fees. On December 21, 2009, and in compliance with a scheduling order issued by the Court, Popular and the individual defendants submitted an answer to the amended complaint. Shortly thereafter, on December 31, 2009, Popular and the individual defendants filed a motion to dismiss the consolidated class action complaint or, in the alternative, for judgment on the pleadings. On May 5, 2010, a magistrate judge issued a report and recommendation in which he recommended that the motion to dismiss be denied except with respect to Banco Popular de Puerto Rico, as to which he recommended that the motion be granted. On May 19, 2010, Popular filed objections to the magistrate judge s report and recommendation. On September 30, 2010, the Court issued an order without opinion granting in part and denying in part the motion to dismiss and providing that the Court would issue an opinion and order explaining its decision. No opinion was, however, issued prior to the settlement in principle discussed below.

The derivative actions (García v. Carrión, et al. and Díaz v. Carrión, et al.) were brought purportedly for the benefit of nominal defendant Popular, Inc. against certain executive officers and directors and alleged breaches of fiduciary duty, waste of assets and abuse of control in connection with Popular s issuance of allegedly false and misleading financial statements and financial reports and the offering of the Series B Preferred Stock. The derivative complaints sought a judgment that the action was a proper derivative action, an award of damages, restitution, costs and disbursements, including reasonable attorneys fees, costs and expenses. On October 9, 2009, the Court coordinated for purposes of discovery the García action and the consolidated securities class action. On October 15, 2009, Popular and the individual defendants moved to dismiss the García complaint for failure to make a demand on the Board of Directors prior to initiating litigation. On November 20, 2009, plaintiffs filed an amended complaint, and on December 21, 2009, Popular and the individual defendants moved to dismiss the García amended complaint. At a scheduling conference held on January 14, 2010, the Court stayed discovery in both the Hoff and García matters pending resolution of their respective motions to dismiss. On August 11, 2010, the Court granted in part and denied in part the motion to dismiss the Garcia action. The Court dismissed the gross mismanagement and corporate waste claims, but declined to dismiss the breach of fiduciary duty claim. The Díaz case, filed in the Puerto Rico Court of First Instance, San Juan, was removed to the U.S. District Court for the District of Puerto Rico. On October 13, 2009, Popular and the individual defendants moved to consolidate the García and Díaz

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actions. On October 26, 2009, plaintiff moved to remand the Diaz case to the Puerto Rico Court of First Instance and to stay defendants consolidation motion pending the outcome of the remand proceedings. On September 30, 2010, the Court issued an order without opinion remanding the Diaz case to the Puerto Rico Court of First Instance. On October 13, 2010, the Court issued a Statement of Reasons In Support of Remand Order. On October 28, 2010, Popular and the individual defendants moved for reconsideration of the remand order. The court denied Popular s request for reconsideration shortly thereafter.

On April 13, 2010, the Puerto Rico Court of First Instance in San Juan granted summary judgment dismissing a separate complaint brought by plaintiff in the García action that sought to enforce an alleged right to inspect the books and records of the Corporation in support of the pending derivative action. The Court held that plaintiff had not propounded a proper purpose under Puerto Rico law for such inspection. On April 28, 2010, plaintiff in that action moved for reconsideration of the Court s dismissal. On May 4, 2010, the Court denied plaintiff s request for reconsideration. On June 7, 2010, plaintiff filed an appeal before the Puerto Rico Court of Appeals. On June 11, 2010, Popular and the individual defendants moved to dismiss the appeal. On June 22, 2010, the Court of Appeals dismissed the appeal. On July 6, 2010, plaintiff moved for reconsideration of the Court s dismissal. On July 16, 2010, the Court of Appeals denied plaintiff s request for reconsideration.

At the Court s request, the parties to the Hoff and García cases discussed the prospect of mediation and agreed to nonbinding mediation in an attempt to determine whether the cases could be settled. On January 18 and 19, 2011, the parties to the Hoff and García cases engaged in nonbinding mediation before the Honorable Nicholas Politan. As a result of the mediation, the Corporation and the other named defendants to the Hoff matter entered into a memorandum of understanding to settle this matter. Under the terms of the memorandum of understanding, subject to certain customary conditions including court approval of a final settlement agreement in consideration for the full settlement and release of all defendants, the parties agreed that the amount of $\$ 37.5$ million would be paid by or on behalf of defendants. On June 17, 2011, the parties filed a stipulation of settlement and a joint motion for preliminary approval of such settlement, which the Court granted on June 20, 2011. On or about July 5, 2011, the amount of $\$ 37.5$ million was paid to the settlement fund by or on behalf of defendants. Specifically, the amount of $\$ 26$ million was paid by insurers and the amount of $\$ 11.5$ million was paid by Popular (after which approximately $\$ 4.7$ million was reimbursed by insurers per the terms of the relevant insurance agreement).

On January 18, 2011, certain individual shareholders filed a suit captioned Montilla Rojo et al. v. Popular, Inc., et al., against the Corporation and certain officers asserting claims under the federal securities laws similar or identical to those remaining in the Hoff action. On February 25, 2011, those shareholders filed an amended complaint asserting additional legal theories. On June 19, 2011, certain of those shareholders sought leave to intervene in the securities class action. On June 28, 2011, the Court denied their motion to intervene as untimely. On or about October 11, 2011, certain individual shareholders, including shareholders represented by counsel in the Montilla-Rojo action, filed requests to opt-out of the proposed settlement in the Hoff securities class action. Other purported shareholders represented by the same counsel, filed an objection to the settlement. On November 2, 2011, the plaintiffs in the Montilla-Rojo action moved to add additional, unspecified claims.

On November 2, 2011, the Court in the Hoff securities class action announced at a hearing on the proposed settlement that it would overrule the objection to the settlement and grant final approval in a written order to follow, which order and final judgment were issued on even date.

In April 2011, the parties to the García and Díaz actions entered into a separate memorandum of understanding. Under the terms of this memorandum of understanding, subject to certain customary conditions, including court approval of a final settlement agreement, and in consideration for the full and final settlement and release of all defendants, Popular agreed, for a period of three years, to maintain or implement certain corporate governance practices, measures and policies, as set forth in the memorandum of understanding. Aside from the payment by or on behalf of Popular of approximately $\$ 2.1$ million of attorneys fees and expenses of counsel for the plaintiffs, all of which will be covered by insurance), the settlement does not require any cash payments by or on behalf of Popular or the defendants. On June 14, 2011, a motion for preliminary approval of settlement was filed. On July 8, 2011, the Court granted preliminary approval of such settlement and set the final approval hearing date for September 12, 2011. On that same date, the Court granted final approval of the settlement. On September 23, 2011, the court in Díaz entered a separate judgment approving the final settlement as well.

Prior to the Hoff and derivative action mediation, the parties to the ERISA class action entered into a separate memorandum of understanding to settle that action. Under the terms of the ERISA memorandum of understanding, subject to certain customary conditions including court approval of a final settlement agreement and in consideration for the full settlement and release of all defendants, the parties agreed that the amount of $\$ 8.2$ million would be paid by or on behalf of the defendants. The parties filed a joint request to approve the settlement on April 13, 2011. On June 8, 2011, the Court held a preliminary approval hearing, and on June 23, 2011, the Court preliminarily approved such settlement. On June 30, 2011, the amount of $\$ 8.2$ million was transferred to

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the settlement fund by insurers on behalf of the defendants. A final fairness hearing was set for August 26, 2011. On that date, the Court stated that it would approve the settlement but requested that plaintiffs counsel submit certain supporting documentation prior to issuing its final approval. Such final approval is still pending.

Popular does not expect to record any material gain or loss as a result of the settlements. Popular has made no admission of liability in connection with these settlements.

At this point, the settlement agreements in the Hoff and ERISA class actions are not final and are subject to a number of future events, including the issuance of the final approval order in the case of the ERISA class action and/or the expiration of the time to appeal such orders. The settlement in the derivative actions has been finally approved and the period for any appeal has expired without any appeal having been filed.

In addition to the foregoing, Banco Popular is a defendant in two class lawsuits arising from its consumer banking and trust-related activities. On October 7, 2010, a putative class action for breach of contract and damages captioned Almeyda-Santiago v. Banco Popular de Puerto Rico, was filed in the Puerto Rico Court of First Instance against Banco Popular de Puerto Rico. The complaint essentially asserts that plaintiff has suffered damages because of Banco Popular s allegedly fraudulent overdraft fee practices in connection with debit card transactions. Such practices allegedly consist of: (a) the reorganization of electronic debit transactions in high-to-low order so as to multiply the number of overdraft fees assessed on its customers; (b) the assessment of overdraft fees even when clients have not overdrawn their accounts; (c) the failure to disclose, or to adequately disclose, its overdraft policy to its customers; and (d) the provision of false and fraudulent information regarding its clients account balances at point of sale transactions and on its website. Plaintiff seeks damages, restitution and provisional remedies against Banco Popular for breach of contract, abuse of trust, illegal conversion and unjust enrichment. On January 13, 2011, Banco Popular submitted a motion to dismiss the complaint, which is still pending resolution.

On December 13, 2010, Popular was served with a class action complaint captioned García Lamadrid, et al. v. Banco Popular, et al. which was filed in the Puerto Rico Court of First Instance. The complaint generally seeks damages against Banco Popular de Puerto Rico, other defendants and their respective insurance companies for their alleged breach of certain fiduciary duties, breach of contract, and alleged violations of local tort law. Plaintiffs seek in excess of $\$ 600$ million in damages, plus costs and attorneys fees.

More specifically, plaintiffs - Guillermo García Lamadrid and Benito del Cueto Figueras - are suing Defendant BPPR for the losses they (and others) experienced through their investment in the RG Financial Corporation-backed Conservation Trust Fund securities. Plaintiffs essentially claim that Banco Popular allegedly breached its fiduciary duties to them by failing to keep all relevant parties informed of any developments that could affect the Conservation Trust notes or that could become an event of default under the relevant trust agreements; and that in so doing, it acted imprudently, unreasonably and grossly negligently. Popular and the other defendants submitted separate motions to dismiss on or about February 28, 2011. Plaintiffs submitted a consolidated opposition thereto on April 15, 2011. The parties were allowed to submit replies and surreplies to such motions, and the motion has now been deemed submitted by the Court and is pending resolution.

## Note 20 Non-consolidated variable interest entities

The Corporation is involved with four statutory trusts which it established to issue trust preferred securities to the public. Also, it established Popular Capital Trust III for the purpose of exchanging Series C preferred stock shares held by the U.S. Treasury for trust preferred securities issued by this trust. These trusts are deemed to be VIEs since the equity investors at risk have no substantial decision-making rights. The Corporation does not have a significant variable interest in these trusts. Neither the residual interest held, since it was never funded in cash, nor the loan payable to the trusts is considered a variable interest since they create variability.

Also, it is involved with various special purpose entities mainly in guaranteed mortgage securitization transactions, including GNMA and FNMA. These special purpose entities are deemed to be VIEs since they lack equity investments at risk. The Corporation s continuing involvement in these guaranteed loan securitizations includes owning certain beneficial interests in the form of securities as well as the servicing rights retained. The Corporation is not required to provide additional financial support to any of the variable interest entities to which it has transferred the financial assets. The mortgage-backed securities, to the extent retained, are classified in the Corporation s consolidated statement of condition as available-for-sale or trading securities.

ASU 2009-17 requires that an ongoing primary beneficiary assessment should be made to determine whether the Corporation is the primary beneficiary of any of the variable interest entities ( VIEs ) it is involved with. The conclusion on the assessment of these

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trusts and guaranteed mortgage securitization transactions has not changed since their initial evaluation. The Corporation concluded that it is still not the primary beneficiary of these VIEs, and therefore, are not required to be consolidated in the Corporation s financial statements at September 30, 2011.

The Corporation concluded that it did not hold a controlling financial interest in these trusts since the decisions of the trust are predetermined through the trust documents and the guarantee of the trust preferred securities is irrelevant since in substance the sponsor is guaranteeing its own debt. In the case of the guaranteed mortgage securitization transactions, the Corporation concluded that, essentially, these entities (FNMA and GNMA) control the design of their respective VIEs, dictate the quality and nature of the collateral, require the underlying insurance, set the servicing standards via the servicing guides and can change them at will, and remove a primary servicer with cause, and without cause in the case of FNMA. Moreover, through their guarantee obligations, agencies (FNMA and GNMA) have the obligation to absorb losses that could be potentially significant to the VIE.

The Corporation holds variable interests in these VIEs in the form of agency mortgage-backed securities and collateralized mortgage obligations, including those securities originated by the Corporation and those acquired from third parties. Additionally, the Corporation holds agency mortgage-backed securities, agency collateralized mortgage obligations and private label collateralized mortgage obligations issued by third party VIEs in which it has no other form of continuing involvement. Refer to Note 21 to the consolidated financial statements for additional information on the debt securities outstanding at September 30 , 2011, December 31, 2010 and September 30, 2010, which are classified as available-for-sale and trading securities in the Corporation s consolidated statement of condition. In addition, the Corporation may retain the right to service the transferred loans in those government-sponsored special purpose entities ( SPEs ) and may also purchase the right to service loans in other government-sponsored SPEs that were transferred to those SPEs by a third-party. Pursuant to ASC Subtopic 810-10, the servicing fees that the Corporation receives for its servicing role are considered variable interests in the VIEs since the servicing fees are subordinated to the principal and interest that first needs to be paid to the mortgage-backed securities investors and to the guaranty fees that need to be paid to the federal agencies.

The following table presents the carrying amount and classification of the assets related to the Corporation s variable interests in non-consolidated VIEs and the maximum exposure to loss as a result of the Corporation s involvement as servicer with non-consolidated VIEs at September 30, 2011, December 31, 2010 and September 30, 2010.
(In thousands)
September 30, 2011 December 31, 2010
September 30, 2010

## Assets

Servicing assets:

| Mortgage servicing rights | $\$ 104,503$ | $\$ 107,313$ | $\$ 105,639$ |
| :--- | :--- | :--- | :--- | :--- |

Total servicing assets
\$ 104,503
\$ 107,313
\$ 105,639


Total
\$ 107,512
\$ 110,019
$\$ 108,978$

The size of the non-consolidated VIEs, in which the Corporation has a variable interest in the form of servicing fees, measured as the total unpaid principal balance of the loans, amounted to $\$ 9.4$ billion at September 30, 2011 ( $\$ 9.3$ billion at December 31, 2010 and $\$ 9.4$ billion at September 30, 2010).

Maximum exposure to loss represents the maximum loss, under a worst case scenario, that would be incurred by the Corporation, as servicer for the VIEs, assuming all loans serviced are delinquent and that the value of the Corporation s interests and any associated collateral declines to zero, without any consideration of recovery. The Corporation determined that the maximum exposure to loss includes the fair value of the MSRs and the assumption that the servicing advances at September 30, 2011, December 31, 2010 and September 30, 2010, will not be recovered. The agency debt securities are not included as part of the maximum exposure to loss since they are guaranteed by the related agencies.

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In September of 2011, BPPR sold construction and commercial real estate loans with a fair value of $\$ 148$ million, and most of which were non-performing, to a newly created joint venture, PRLP 2011 Holdings, LLC. The joint venture is majority owned by Caribbean Property Group ( CPG ), Goldman Sachs \& Co. and East Rock Capital LLC. The joint venture was created for the limited purpose of acquiring the loans from BPPR; servicing the loans through a third-party servicer; ultimately working out, resolving and/or foreclosing the loans; and indirectly owning, operating, constructing, developing, leasing and selling any real properties acquired by the joint venture through deed in lieu of foreclosure, foreclosure, or by resolution of any loan.

BPPR provided financing to the joint venture for the acquisition of the loans in an amount equal to the sum of $57 \%$ of the purchase price of the loans, or $\$ 84$ million, and $\$ 2$ million of closing costs, for a total acquisition loan of $\$ 86$ million. The acquisition loan has a 5-year maturity and bears a variable interest at 30-day LIBOR plus 300 basis points and is secured by a pledge of all of the acquiring entity $s$ assets. In addition, BPPR provided the joint venture with a non-revolving advance facility of $\$ 68.5$ million to cover unfunded commitments and costs-to-complete related to certain construction projects, and a revolving working capital line of $\$ 20$ million to fund certain operating expenses of the joint venture. As part of the transaction, BPPR received $\$ 48$ million in cash and a $24.9 \%$ equity interest in the joint venture. The Corporation is not required to provide any other financial support to the joint venture.

BPPR accounted for this transaction as a true sale pursuant to ASC Subtopic 860-10 and thus recognized the cash received, its equity investment in the joint venture, and the acquisition loan provided to the joint venture and derecognized the loans sold.

Cash proceeds received by the joint venture will be first used to cover debt service payments for the acquisition loan, advance facility, and the working capital line described above which must be paid in full before proceeds can be used for other purposes. The distributable cash proceeds will be determined based on a pro-rata basis in accordance with the respective equity ownership percentages.

The Corporation has determined that PRLP 2011 Holdings, LLC is a VIE but is not the primary beneficiary. All decisions are made by CPG (or an affiliate thereof) (the Manager ), except for certain limited material decisions which would require the unanimous consent of all members. The Manager is authorized to execute and deliver on behalf of the joint venture any and all documents, contracts, certificates, agreements and instruments, and to take any action deemed necessary in the benefit of the joint venture. Also, the Manager delegates the day-to-day management and servicing of the loans to CPG Island Servicing, LLC, an affiliate of CPG, which contracted Archon, an affiliate of Goldman Sachs, to act as subservicer, but it has the responsibility to oversee such servicing responsibilities.

The Corporation holds variable interests in this VIE in the form of the $24.9 \%$ equity interest and the financing provided to the joint venture.

The initial fair value of the Corporation s equity interest in the joint venture was determined based on the fair value of the loans transferred to the joint venture of $\$ 148$ million, which represented the purchase price of the loans agreed by the parties and was an arm s-length transaction between market participants in accordance with ASC Topic 820, reduced by the acquisition loan provided by BPPR to the joint venture, for a total net equity of $\$ 63$ million. Accordingly, the $24.9 \%$ equity interest held by the Corporation was valued at $\$ 16$ million. Thus, the fair value of the equity interest is considered a Level 2 fair value measurement since the inputs were based on observable market inputs. After initial recognition, the equity interest will be accounted for using the equity method of accounting pursuant to ASC Subtopic 323-10.

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The following table presents the carrying amount and classification of the assets related to the Corporation s variable interests in the non-consolidated VIE, PRLP 2011 Holdings, LLC and its maximum exposure to loss at September 30, 2011.

## (In thousands)

September 30, 2011

## Assets

Loans held-in-portfolio:
Acquisition loan 86,167

Total loans held-in-portfolio
\$ 86,167

## Other assets:

Investment in PRLP 2011 Holdings LLC
\$ 16,186

## Total other assets

$\$ 16,186$

Total
\$ 102,353

Maximum exposure to loss
\$ 102,353

The Corporation determined that under a maximum exposure to loss worst case scenario the carrying amount of the acquisition loan, the advances on the advance facility and working capital line, if any, and the equity interest held by the Corporation at September 30, 2011 will not be recovered.

## Note 21 Fair value measurement

ASC Subtopic 820-10 Fair Value Measurements and Disclosures establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels in order to increase consistency and comparability in fair value measurements and disclosures. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 - Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date. Valuation on these instruments does not necessitate a significant degree of judgment since valuations are based on quoted prices that are readily available in an active market.

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Level 2 - Quoted prices other than those included in Level 1 that are observable either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or that can be corroborated by observable market data for substantially the full term of the financial instrument.

Level 3 - Inputs are unobservable and significant to the fair value measurement. Unobservable inputs reflect the Corporation sown assumptions about assumptions that market participants would use in pricing the asset or liability.
The Corporation maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. Fair value is based upon quoted market prices when available. If listed prices or quotes are not available, the Corporation employs internally-developed models that primarily use market-based inputs including yield curves, interest rates, volatilities, and credit curves, among others. Valuation adjustments are limited to those necessary to ensure that the financial instrument $s$ fair value is adequately representative of the price that would be received or paid in the marketplace. These adjustments include amounts that reflect counterparty credit quality, the Corporation s credit standing, constraints on liquidity and unobservable parameters that are applied consistently.

The estimated fair value may be subjective in nature and may involve uncertainties and matters of significant judgment for certain financial instruments. Changes in the underlying assumptions used in calculating fair value could significantly affect the results.

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## Fair Value on a Recurring Basis

The following fair value hierarchy tables present information about the Corporation s assets and liabilities measured at fair value on a recurring basis at September 30, 2011, December 31, 2010 and September 30, 2010:

At September 30, 2011

Balance at
(In thousands) Level 1 Level 2 Level 3 September 30, 2011

## Assets

Investment securities available-for-sale:

| U.S. Treasury securities | \$ | - | \$ | 38,898 | \$ | - | \$ | 38,898 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities |  | - |  | 984,685 |  | - |  | 984,685 |
| Obligations of Puerto Rico, States and political subdivisions |  | - |  | 56,436 |  | - |  | 56,436 |
| Collateralized mortgage obligations - federal agencies |  | - |  | 1,756,647 |  | - |  | 1,756,647 |
| Collateralized mortgage obligations - private label |  | - |  | 65,250 |  | - |  | 65,250 |
| Mortgage-backed securities |  | - |  | 2,284,749 |  | 7,492 |  | 2,292,241 |
| Equity securities |  | 2,710 |  | 3,361 |  | - |  | 6,071 |
| Other |  | - |  | 26,301 |  | - |  | 26,301 |
| Total investment securities available-for-sale | \$ | 2,710 | \$ | 5,216,327 | \$ | 7,492 | \$ | 5,226,529 |

Trading account securities, excluding derivatives:

| Obligations of Puerto Rico, States and political subdivisions | \$ | - | \$ | 5,543 | \$ | - | \$ | 5,543 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collateralized mortgage obligations |  | - |  | 709 |  | 2,571 |  | 3,280 |
| Residential mortgage-backed securities - federal agencies |  | - |  | 218,452 |  | 22,477 |  | 240,929 |
| Other |  | - |  | 19,092 |  | 4,091 |  | 23,183 |
| Total trading account securities | \$ | - | \$ | 243,796 | \$ | 29,139 | \$ | 272,935 |
| Mortgage servicing rights | \$ | - | \$ | - | \$ | 157,226 | \$ | 157,226 |
| Derivatives |  | - |  | 67,586 |  | - |  | 67,586 |
| Total | \$ | 2,710 | \$ | 5,527,709 | \$ | 193,857 | \$ | 5,724,276 |

## Liabilities

Derivatives
\$
\$
$(71,165)$

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## At December 31, 2010

Balance at
(In thousands) Level 1 Level 2 Level 3 December 31, 2010


#### Abstract

\section*{Assets}


Investment securities available-for-sale:

| U.S. Treasury securities | \$ | - | \$ | 38,136 | \$ | - | \$ | 38,136 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities |  | - |  | 1,211,304 |  | - |  | 1,211,304 |
| Obligations of Puerto Rico, States and political subdivisions |  | - |  | 52,702 |  | - |  | 52,702 |
| Collateralized mortgage obligations - federal agencies |  | - |  | 1,238,294 |  | - |  | 1,238,294 |
| Collateralized mortgage obligations - private label |  | - |  | 84,938 |  | - |  | 84,938 |
| Mortgage-backed securities |  | - |  | 2,568,396 |  | 7,759 |  | 2,576,155 |
| Equity securities |  | 3,952 |  | 5,523 |  | - |  | 9,475 |
| Other |  | - |  | 25,848 |  | - |  | 25,848 |
| Total investment securities available-for-sale | \$ | 3,952 | \$ | 5,225,141 | \$ | 7,759 | \$ | 5,236,852 |

Trading account securities, excluding derivatives:

| Obligations of Puerto Rico, States and political subdivisions | \$ | - | \$ | 16,438 | \$ | - | \$ | 16,438 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collateralized mortgage obligations |  | - |  | 769 |  | 2,746 |  | 3,515 |
| Residential mortgage-backed securities - federal agencies |  | - |  | 472,806 |  | 20,238 |  | 493,044 |
| Other |  | - |  | 30,423 |  | 2,810 |  | 33,233 |
| Total trading account securities | \$ | - | \$ | 520,436 | \$ | 25,794 | \$ | 546,230 |
| Mortgage servicing rights | \$ | - | \$ | - | \$ | 166,907 | \$ | 166,907 |
| Derivatives |  | - |  | 72,993 |  | - |  | 72,993 |
| Total | \$ | 3,952 | \$ | 5,818,570 | \$ | 200,460 | \$ | 6,022,982 |


| Liabilities |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivatives | \$ | - | \$ | $(76,344)$ | \$ | - | \$ | $(76,344)$ |
| Trading liabilities |  | - |  | $(10,459)$ |  | - |  | $(10,459)$ |
| Equity appreciation instrument |  | - |  | $(9,945)$ |  | - |  | $(9,945)$ |
| Total | \$ | - | \$ | $(96,748)$ | \$ | - | \$ | $(96,748)$ |

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## At September 30, 2010

Balance at
(In thousands) Level 1 Level 2 Level 3 September 30, 2010

## Assets

Investment securities available-for-sale:

| U.S. Treasury securities | \$ | - | \$ | 39,423 | \$ | - | \$ | 39,423 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities |  | - |  | 1,396,960 |  | - |  | 1,396,960 |
| Obligations of Puerto Rico, States and political subdivisions |  | - |  | 53,324 |  | - |  | 53,324 |
| Collateralized mortgage obligations - federal agencies |  | - |  | 1,347,041 |  | - |  | 1,347,041 |
| Collateralized mortgage obligations - private label |  | - |  | 95,390 |  | - |  | 95,390 |
| Mortgage-backed securities |  | - |  | 2,774,835 |  | 7,816 |  | 2,782,651 |
| Equity securities |  | 3,571 |  | 5,273 |  | - |  | 8,844 |
| Other |  | - |  | 17,850 |  | - |  | 17,850 |
| Total investment securities available-for-sale | \$ | 3,571 | \$ | 5,730,096 | \$ | 7,816 | \$ | 5,741,483 |

Trading account securities, excluding derivatives:

| Obligations of Puerto Rico, States and political subdivisions | \$ | - | \$ | 17,063 | \$ | - | \$ | 17,063 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collateralized mortgage obligations |  | - |  | 843 |  | 2,753 |  | 3,596 |
| Residential mortgage-backed securities - federal agencies |  | - |  | 426,321 |  | 24,159 |  | 450,480 |
| Other |  | - |  | 9,013 |  | 2,870 |  | 11,883 |
| Total trading account securities | \$ | - | \$ | 453,240 | \$ | 29,782 | \$ | 483,022 |
| Mortgage servicing rights | \$ | - | \$ | - | \$ | 165,947 | \$ | 165,947 |
| Derivatives |  | - |  | 85,350 |  | - |  | 85,350 |
| Total | \$ | 3,571 | \$ | 6,268,686 | \$ | 203,545 | \$ | 6,475,802 |

## Liabilities

| Derivatives | \$ | - | \$ | $(91,332)$ | \$ | - | \$ | $(91,332)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity appreciation instrument |  | - |  | $(17,465)$ |  | - |  | $(17,465)$ |
| Total | \$ | - | \$ | $(108,797)$ | \$ | - | \$ | $(108,797)$ |

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The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the quarters and nine months ended September 30, 2011 and 2010.

Quarter ended September 30, 2011

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

[a] Gains (losses) are included in Trading account profit in the Statement of Operations.
[b] Gains (losses) are included in Other services fees in the Statement of Operations.

Nine months ended September 30, 2011

| (In millions) | $\begin{gathered} \text { Balance at } \\ \text { December 31, } \\ 2010 \end{gathered}$ | Gains <br> (losses) <br> included in earnings/ OCI | Purchases | Sales | Settlements | Balance at September 30, 2011 | Changes in unrealized gains <br> (losses) included in |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities available-for-sale: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities | \$ | 8 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 8 | \$ | - |
| Total investment securities available-for- sale | \$ | 8 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 8 | \$ | - |
| Trading account securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Collateralized mortgage obligations | \$ | 3 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 3 | \$ | - |
| Residential mortgage- backed securities - federal agencies |  | 20 |  | - |  | 11 |  | (8) |  | (1) |  | 22 |  | - |
| Other |  | 3 |  | - |  | 3 |  | (2) |  | - |  | 4 |  | 1 |
| Total trading account securities | \$ | 26 | \$ | - | \$ | 14 | \$ | (10) | \$ | (1) | \$ | 29 | \$ | 1 [a] |
| Mortgage servicing rights | \$ | 167 | \$ | (27) | \$ | 17 | \$ | - | \$ | - | \$ | 157 | \$ | (14)[b] |
| Total | \$ | 201 | \$ | (27) | \$ | 31 | \$ | (10) | \$ | (1) | \$ | 194 | \$ | (13) |

[a] Gains (losses) are included in Trading account profit in the Statement of Operations.
[b] Gains (losses) are included in Other services fees in the Statement of Operations.

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Quarter ended September 30, 2010

| (In millions) | Balance at June 30, 2010 |  | Gains <br> (losses) included in earnings/ OCI |  | Issuances |  | Purchases |  |  | Sales |  | Settlements |  | Transfers in (out) of Level 3 |  | $\begin{gathered} \text { Balance } \\ \text { at } \\ \text { September 30, } \\ 2010 \end{gathered}$ |  | Changes in unrealized gains <br> (losses) included in earnings/OCI related to assets still held at <br> September 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment securities available-for-sale: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities | \$ | 32 | \$ | - | \$ | - |  | \$ | 1 | \$ | - | \$ | - | \$ | (25) | \$ | 8 | \$ | - |
| Total investment securities available-for- sale | \$ | 32 | \$ | - | \$ | - |  | \$ | 1 | \$ | - | \$ | - | \$ | (25) | \$ | 8 | \$ | - |
| Trading account securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Collateralized mortgage obligations | \$ | 3 | \$ | - | \$ | - |  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 3 | \$ | - |
| Residential mortgage- backed securities - federal agencies |  | 114 |  | 1 |  | - |  |  | 8 |  | (8) |  | (3) |  | (88) |  | 24 |  | - |
| Other |  | 3 |  | - |  | - |  |  | - |  | - |  | - |  | - |  | 3 |  | - |
| Total trading account securities | \$ | 120 | \$ | 1 | \$ | - |  | \$ | 8 | \$ | (8) | \$ | (3) | \$ | (88) | \$ | 30 | \$ | - [a] |
| Mortgage servicing rights | \$ | 172 | \$ | (10) | \$ | - |  | \$ | 4 | \$ | - | \$ | - | \$ | - | \$ | 166 | \$ | (6) [b] |
| Total | \$ | 324 | \$ | (9) | \$ | - |  | \$ | 13 | \$ | (8) | \$ | (3) | \$ | 113) | \$ | 204 | \$ | (6) |

[a] Gains (losses) are included in Trading account profit in the Statement of Operations.
[b] Gains (losses) are included in Other services fees in the Statement of Operations.

Nine months ended September 30, 2010

| (In millions) | $\begin{gathered} \text { Balance at } \\ \text { December 31, } \\ 2009 \end{gathered}$ | Gains <br> (losses) <br> included <br> in <br> earnings/ <br> OCI | Issuances | Purchases | Sales | Settlements | Transfers in (out) of Level 3 | Balance at September 30, 2010 | $\begin{aligned} & \text { Changes in } \\ & \text { unrealized } \\ & \text { gains } \\ & \text { (losses) } \\ & \text { included in } \\ & \text { earnings/OCI } \\ & \text { related to } \\ & \text { assets still } \\ & \text { held at } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities available-for-sale: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities | \$ | 34 | \$ | 1 | \$ | 3 | \$ | - | \$ | - | \$ | (3) | \$ | (27) | \$ | 8 | \$ | - |
| Total investment securities available-for- sale | \$ | 34 | \$ | 1 | \$ | 3 | \$ | - | \$ | - | \$ | (3) | \$ | (27) | \$ | 8 | \$ | - |
| Trading account securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Collateralized mortgage obligations | \$ | 3 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 3 | \$ | - |
| Residential mortgage- backed securities - federal agencies |  | 224 |  | 4 |  | - |  | 22 |  | (45) |  | (11) |  | (170) |  | 24 |  | - |
| Other |  | 3 |  | - |  | - |  | 1 |  | (1) |  | - |  | - |  | 3 |  | - |
| Total trading account securities | \$ | 230 | \$ | 4 | \$ | - | \$ | 23 | \$ | (46) | \$ | (11) |  | (170) | \$ | 30 | \$ | - [a] |
| Mortgage servicing rights | \$ | 170 |  | (20) | \$ | - | \$ | 16 | \$ | - | \$ | - | \$ | - | \$ | 166 | \$ | (12)[b] |
| Total | \$ | 434 | \$ | (15) | \$ | 3 | \$ | 39 | \$ | (46) | \$ | (14) |  | (197) | \$ | 204 | \$ | (12) |

[a] Gains (losses) are included in Trading account profit in the Statement of Operations.
[b] Gains (losses) are included in Other services fees in the Statement of Operations.

There were no transfers in and/or out of Level 3 for financial instruments measured at fair value on a recurring basis during the quarters and nine months ended September 30, 2011. There were $\$ 113$ million and $\$ 197$ million, respectively, in transfers out of Level 3 for financial instruments measured at fair value on a recurring basis during the quarter and nine months ended September 30, 2010. These transfers resulted from exempt FNMA mortgage-backed securities, which were transferred out of Level 3 and into

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Level 2, as a result of a change in valuation methodology from an internally-developed matrix pricing to pricing them based on a bond s theoretical value from similar bonds defined by credit quality and market sector. Their fair value incorporates an option adjusted spread. Pursuant to the Corporation $s$ policy, these transfers were recognized as of the end of the reporting period. There were no transfers in and/or out of Level 1 during the quarters and nine months ended September 30, 2011 and 2010.

Gains and losses (realized and unrealized) included in earnings for the quarter and nine months ended September 30, 2011 and 2010 for Level 3 assets and liabilities included in the previous tables are reported in the consolidated statement of operations as follows:

Quarter ended September 30, 2011
Nine months ended September 30, 2011

Changes in unrealized to
Changes in unrealized to

|  | gains (losses) |  |  |
| :--- | ---: | :--- | :--- |
| Total gains | relating | Total gains | gains (losses) relating |


| (In millions) | in earnings |  | reporting date |  | in earnings |  | reporting date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other service fees | \$ | (11) | \$ | (6) | \$ | (27) | \$ | (14) |
| Trading account profit |  | (1) |  | - |  | - |  | 1 |
| Total | \$ | (12) | \$ | (6) | \$ | (27) | \$ | (13) |

Quarter ended September 30, $2010 \quad$ Nine months ended September 30, 2010

Changes in unrealized to

|  | gains (losses) |  |  |
| ---: | ---: | ---: | :--- |
| Total gains | relating | Total gains $\quad$ gains (losses) relating |  |

(losses) included assets still held at (losses) included assets still held at
(In millions) in earnings reporting date in earnings reporting date

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| OCI | \$ | - | \$ | - | \$ | 1 | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other service fees |  | (10) |  | (6) |  | (20) |  | (12) |
| Trading account profit |  | 1 |  | - |  | 4 |  | - |
| Total | \$ | (9) | \$ | (6) | \$ | (15) | \$ | (12) |

Additionally, in accordance with generally accepted accounting principles, the Corporation may be required to measure certain assets at fair value on a nonrecurring basis in periods subsequent to their initial recognition. The adjustments to fair value usually result from the application of lower of cost or fair value accounting, identification of impaired loans requiring specific reserves under ASC Section 310-10-35 Accounting by Creditors for Impairment of a Loan , or write-downs of individual assets. The following tables present financial and non-financial assets that were subject to a fair value measurement on a nonrecurring basis during the nine months ended September 30, 2011 and 2010, and which were still included in the consolidated statement of condition as of such dates. The amounts disclosed represent the aggregate fair value measurements of those assets as of the end of the reporting period.

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Carrying value at September 30, 2011

| (In millions) | Level 1 | Level 2 |  | Level 3 |  | Total |  | Write- <br> downs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans ${ }^{[1]}$ | - | - | \$ | 110 | \$ | 110 | \$ | (17) |
| Loans held-for-sale [2] | - | - |  | 84 |  | 84 |  | (29) |
| Other real estate owned ${ }^{[3]}$ | - | - |  | 24 |  | 24 |  | (12) |
| Total | - | - | \$ | 218 | \$ | 218 | \$ | (58) |

[1] Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Section 310-10-35.
[2] Relates to lower of cost or fair value adjustments of loans held-for-sale and loans transferred from loans held-in-portfolio to loans held-for-sale. These adjustments were principally determined based on negotiated price terms for the loans.
[3] Represents the fair value of foreclosed real estate owned that were measured at fair value.

Carrying value at September 30, 2010

| (In millions) | Level 1 | Level 2 |  | Level 3 |  | Total |  | Write- <br> downs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans ${ }^{[1]}$ | - | - | \$ | 649 | \$ | 649 | \$ | (263) |
| Loans held-for-sale ${ }^{[2]}$ | - | - |  | 2 |  | 2 |  | (11) |
| Other real estate owned ${ }^{[3]}$ | - | - |  | 55 |  | 55 |  | (25) |
| Total | - | - | \$ | 706 | \$ | 706 | \$ | (299) |

[1] Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Section 310-10-35.
[2] Relates to lower of cost or fair value adjustments of loans held-for-sale and loans transferred from loans held-in-portfolio to loans held-for-sale. These adjustments were principally determined based on negotiated price terms for the loans.
[3] Represents the fair value of foreclosed real estate owned that were measured at fair value.

Following is a description of the Corporation s valuation methodologies used for assets and liabilities measured at fair value. The disclosure requirements exclude certain financial instruments and all non-financial instruments. Accordingly, the aggregate fair value amounts of the financial instruments disclosed do not represent management $s$ estimate of the underlying value of the Corporation.

Trading Account Securities and Investment Securities Available-for-Sale

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U.S. Treasury securities: The fair value of U.S. Treasury securities is based on yields that are interpolated from the constant maturity treasury curve. These securities are classified as Level 2.

Obligations of U.S. Government sponsored entities: The Obligations of U.S. Government sponsored entities include U.S. agency securities, which fair value is based on an active exchange market and on quoted market prices for similar securities. The U.S. agency securities are classified as Level 2.

Obligations of Puerto Rico, States and political subdivisions: Obligations of Puerto Rico, States and political subdivisions include municipal bonds. The bonds are segregated and the like characteristics divided into specific sectors. Market inputs used in the evaluation process include all or some of the following: trades, bid price or spread, two sided markets, quotes, benchmark curves including but not limited to Treasury benchmarks, LIBOR and swap curves, market data feeds such as MSRB, discount and capital rates, and trustee reports. The municipal bonds are classified as Level 2.

Mortgage-backed securities: Certain agency mortgage-backed securities ( MBS ) are priced based on a bond stheoretical value derived from similar bonds defined by credit quality and market sector. Their fair value incorporates an option adjusted spread. The agency MBS are classified as Level 2. Other agency MBS such as GNMA Puerto Rico Serials are priced using an internally-prepared pricing matrix with quoted prices from local brokers dealers. These particular MBS are classified as Level 3.

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Collateralized mortgage obligations: Agency and private-label collateralized mortgage obligations ( CMOs ) are priced based on a bond stheoretical value derived from similar bonds defined by credit quality and market sector and for which fair value incorporates an option adjusted spread. The option adjusted spread model includes prepayment and volatility assumptions, ratings (whole loans collateral) and spread adjustments. These CMOs are classified as Level 2. Other CMOs, due to their limited liquidity, are classified as Level 3 due to the insufficiency of inputs such as broker quotes, executed trades, credit information and cash flows.

Equity securities: Equity securities with quoted market prices obtained from an active exchange market are classified as Level 1 . Other equity securities that do not trade in highly liquid markets are classified as Level 2.

Corporate securities, commercial paper and mutual funds (included as other in the trading account securities category): Quoted prices for these security types are obtained from broker dealers. Given that the quoted prices are for similar instruments or do not trade in highly liquid markets, these securities are classified as Level 2. The important variables in determining the prices of Puerto Rico tax-exempt mutual fund shares are net asset value, dividend yield and type of assets in the fund. All funds trade based on a relevant dividend yield taking into consideration the aforementioned variables. In addition, demand and supply also affect the price. Corporate securities that trade less frequently or are in distress are classified as Level 3.
Mortgage servicing rights

Mortgage servicing rights ( MSRs ) do not trade in an active market with readily observable prices. MSRs are priced internally using a discounted cash flow model.
The valuation model considers servicing fees, portfolio characteristics, prepayments assumptions, delinquency rates, late charges, other ancillary revenues, cost to service and other economic factors. Due to the unobservable nature of certain valuation inputs, the MSRs are classified as Level 3.

## Derivatives

Interest rate swaps, interest rate caps and indexed options are traded in over-the-counter active markets. These derivatives are indexed to an observable interest rate benchmark, such as LIBOR or equity indexes, and are priced using an income approach based on present value and option pricing models using observable inputs. Other derivatives are liquid and have quoted prices, such as forward contracts or to be announced securities ( TBAs ). All of these derivatives are classified as Level 2. The non-performance risk is determined using internally-developed models that consider the collateral held, the remaining term, and the creditworthiness of the entity that bears the risk, and uses available public data or internally-developed data related to current spreads that denote their probability of default.

## Loans held-in-portfolio considered impaired under ASC Section 310-10-35 that are collateral dependent

The impairment is measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Section 310-10-35. Currently, the associated loans considered impaired are classified as Level 3.

Loans measured at fair value pursuant to lower of cost or fair value adjustments

Loans measured at fair value on a nonrecurring basis pursuant to lower of cost or fair value were priced based on bids received from potential buyers, secondary market prices, and discounted cash flow models which incorporate internally-developed assumptions for prepayments and credit loss estimates. These loans are classified as Level 3.

## Other real estate owned and other foreclosed assets

Other real estate owned includes real estate properties securing mortgage, consumer, and commercial loans. Other foreclosed assets include automobiles securing auto loans. The fair value of foreclosed assets may be determined using an external appraisal, broker price opinion or an internal valuation. These foreclosed assets are classified as Level 3 given certain internal adjustments that may be made to external appraisals.

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## Note 22 Fair Value of Financial Instruments

The fair value of financial instruments is the amount at which an asset or obligation could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value estimates are made at a specific point in time based on the type of financial instrument and relevant market information. Many of these estimates involve various assumptions and may vary significantly from amounts that could be realized in actual transactions.

The information about the estimated fair values of financial instruments presented hereunder excludes all nonfinancial instruments and certain other specific items.

For those financial instruments with no quoted market prices available, fair values have been estimated using present value calculations or other valuation techniques, as well as management $s$ best judgment with respect to current economic conditions, including discount rates, estimates of future cash flows, and prepayment assumptions.

The fair values reflected herein have been determined based on the prevailing interest rate environment at September 30, 2011 and December 31, 2010, as applicable. In different interest rate environments, fair value estimates can differ significantly, especially for certain fixed rate financial instruments. In addition, the fair values presented do not attempt to estimate the value of the Corporation s fee generating businesses and anticipated future business activities, that is, they do not represent the Corporation s value as a going concern. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Corporation. The methods and assumptions used to estimate the fair values of significant financial instruments are described in the paragraphs below.

Short-term financial assets and liabilities have relatively short maturities, or no defined maturities, and little or no credit risk. The carrying amounts of other liabilities reported in the consolidated statements of condition approximate fair value because of the short-term maturity of those instruments or because they carry interest rates which approximate market. Included in this category are: cash and due from banks, federal funds sold and securities purchased under agreements to resell, time deposits with other banks, assets sold under agreements to repurchase and short-term borrowings. The FDIC equity appreciation instrument, which expired in May 2011, is included in other liabilities and is accounted for at fair value. Resell and repurchase agreements with long-term maturities are valued using discounted cash flows based on market rates currently available for agreements with similar terms and remaining maturities.

Trading and investment securities, except for investments classified as other investment securities in the consolidated statements of condition, are financial instruments that regularly trade on secondary markets. The estimated fair value of these securities was determined using either market prices or dealer quotes, where available, or quoted market prices of financial instruments with similar characteristics. Trading account securities and securities available-for-sale are reported at their respective fair values in the consolidated statements of condition since they are marked-to-market for accounting purposes.

The estimated fair value for loans held-for-sale was based on secondary market prices, bids received from potential buyers and discounted cash flow models. The fair values of the loans held-in-portfolio have been determined for groups of loans with similar characteristics. Loans were segregated by type such as commercial, construction, residential mortgage, consumer, and credit cards. Each loan category was further segmented based on loan characteristics, including interest rate terms, credit quality and vintage. Generally, fair values were estimated based on an exit price by discounting scheduled cash flows for the segmented groups of loans using a discount rate that considers interest, credit and expected return by market participant under current market conditions. Additionally, prepayment, default and recovery assumptions have been applied in the mortgage loan portfolio valuations. Generally accepted accounting principles do not require a fair valuation of the lease financing portfolio, therefore it is included in the loans total at its carrying amount.

The fair value of deposits with no stated maturity, such as non-interest bearing demand deposits, savings, NOW, and money market accounts was, for purposes of this disclosure, equal to the amount payable on demand as of the respective dates. The fair value of certificates of deposit was based on the discounted value of contractual cash flows using interest rates being offered on certificates with similar maturities. The value of these deposits in a transaction between willing parties is in part dependent of the buyer $s$ ability to reduce the servicing cost and the attrition that sometimes occurs. Therefore, the amount a buyer would be willing to pay for these deposits could vary significantly from the presented fair value.

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Long-term borrowings were valued using discounted cash flows, based on market rates currently available for debt with similar terms and remaining maturities and in certain instances using quoted market rates for similar instruments at September 30, 2011 and December 31, 2010.

As part of the fair value estimation procedures of certain liabilities, including repurchase agreements (regular and structured) and FHLB advances, the Corporation considered, where applicable, the collateralization levels as part of its evaluation of non-performance risk. Also, for certificates of deposit, the non-performance risk was determined using internally-developed models that consider, where applicable, the collateral held, amounts insured, the remaining term, and the credit premium of the institution.

Derivatives are considered financial instruments and their carrying value equals fair value.

Commitments to extend credit were valued using the fees currently charged to enter into similar agreements. For those commitments where a future stream of fees is charged, the fair value was estimated by discounting the projected cash flows of fees on commitments. The fair value of letters of credit was based on fees currently charged on similar agreements.

The following table presents the carrying or notional amounts, as applicable, and estimated fair values for financial instruments.

September 30, 2011
December 31, 2010
(In thousands) Carrying Amount Fair Value Carrying Amount Fair Value

| Financial Assets: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and money market investments | \$ | 1,836,280 | \$ | 1,836,280 | \$ | 1,431,668 | \$ | 1,431,668 |
| Trading account securities |  | 272,939 |  | 272,939 |  | 546,713 |  | 546,713 |
| Investment securities available-for-sale |  | 5,226,529 |  | 5,226,529 |  | 5,236,852 |  | 5,236,852 |
| Investment securities held-to-maturity |  | 128,546 |  | 135,011 |  | 122,354 |  | 120,873 |
| Other investment securities |  | 173,569 |  | 175,102 |  | 163,513 |  | 165,233 |
| Loans held-for-sale |  | 368,777 |  | 439,766 |  | 893,938 |  | 902,371 |
| Loans not covered under loss sharing agreement with the FDIC |  | 19,981,386 |  | 16,594,046 |  | 19,934,810 |  | 17,137,805 |
| Loans covered under loss sharing agreements with the FDIC |  | 4,432,002 |  | 4,210,225 |  | 4,836,882 |  | 4,744,680 |
| FDIC loss share asset |  | 1,798,339 |  | 1,678,054 |  | 2,318,183 |  | 2,383,122 |
| Financial Liabilities: |  |  |  |  |  |  |  |  |
| Deposits | \$ | 27,953,340 | \$ | 28,080,282 | \$ | 26,762,200 | \$ | 26,873,408 |
| Federal funds purchased and assets sold under agreements to repurchase |  | 2,601,606 |  | 2,745,467 |  | 2,412,550 |  | 2,503,320 |
| Other short-term borrowings |  | 166,200 |  | 166,200 |  | 364,222 |  | 364,222 |
| Notes payable |  | 2,550,745 |  | 2,469,902 |  | 4,170,183 |  | 4,067,818 |
| Equity appreciation instrument |  | - |  | - |  | 9,945 |  | 9,945 |


|  |  | Notional | Fair Value |  | Notional |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Amount |  |  | Amount |  |  |  |  |
| Commitments to extend credit | \$ | 6,511,122 | \$ | 1,813 | \$ | 5,879,051 | \$ | 983 |
| Letters of credit |  | 149,821 |  | 2,544 |  | 152,596 |  | 3,318 |

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## Note 23 Net income per common share

The following table sets forth the computation of net income per common share ( EPS ), basic and diluted, for the quarters and nine months ended September 30, 2011 and 2010:

|  | Quarter ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands, except per share information) |  | 2011 |  | 2010 |  | 2011 |  | 2010 |
| Net income | \$ | 27,533 | \$ | 494,086 | \$ | 148,350 | \$ | 364,542 |
| Preferred stock dividends |  | (931) |  | - |  | $(2,792)$ |  | - |
| Deemed dividend on preferred stock ${ }^{[1]}$ |  | - |  | - |  | - |  | $(191,667)$ |
| Net income applicable to common stock | \$ | 26,602 | \$ | 494,086 | \$ | 145,558 | \$ | 172,875 |
| Average common shares outstanding |  | 1,021,660,038 |  | 1,021,374,014 |  | 1,021,474,504 |  | 839,196,564 |
| Average potential dilutive common shares |  | - |  | - |  | 1,042,695 |  | 312,961 |
| Average common shares outstanding - assuming dilution |  | 1,021,660,038 |  | 1,021,374,014 |  | 1,022,517,199 |  | 839,509,525 |
| Basic and dilutive EPS | \$ | 0.03 | \$ | 0.48 | \$ | 0.14 | \$ | 0.21 |

[1] Non-cash beneficial conversion, resulting from the conversion of contingently convertible perpetual non-cumulative preferred stock into shares of the Corporation s common stock. The beneficial conversion was recorded as a deemed dividend to the preferred stockholders reducing retained earnings, with a corresponding offset to surplus (paid in capital), and thus did not affect total stockholders equity or the book value of the common stock.

Potential common shares consist of common stock issuable under the assumed exercise of stock options and restricted stock awards using the treasury stock method. This method assumes that the potential common shares are issued and the proceeds from exercise, in addition to the amount of compensation cost attributed to future services, are used to purchase common stock at the exercise date. The difference between the number of potential shares issued and the shares purchased is added as incremental shares to the actual number of shares outstanding to compute diluted earnings per share. Warrants, stock options, and restricted stock awards that result in lower potential shares issued than shares purchased under the treasury stock method are not included in the computation of dilutive earnings per share since their inclusion would have an antidilutive effect in earnings per common share.

For the quarter ended and nine months ended September 30, 2011, there were 2,078,125 and 2,100,766 weighted average antidilutive stock options outstanding, respectively (September 30, 2010 2,530,137 and 2,537,563). There were 283,643 shares of restricted stock which had an antidilutive effect for the quarter ended September 30, 2011. Additionally, the Corporation has outstanding a warrant issued to the U.S. Treasury to purchase 20,932,836 shares of common stock, which had an antidilutive effect at September 30, 2011.

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## Note 24 Other service fees

The caption of other services fees in the consolidated statements of operations consist of the following major categories:

Quarter ended September 30, Nine months ended September 30,

| (In thousands) | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debit card fees | \$ | 13,075 | \$ | 27,711 | \$ | 39,795 | \$ | 83,480 |
| Insurance fees |  | 13,785 |  | 11,855 |  | 37,919 |  | 34,929 |
| Credit card fees and discounts |  | 13,738 |  | 24,382 |  | 36,106 |  | 73,692 |
| Sale and administration of investment products |  | 9,915 |  | 11,379 |  | 24,702 |  | 28,791 |
| Mortgage servicing fees, net of fair value adjustments |  | 2,120 |  | 1,306 |  | 10,649 |  | 15,487 |
| Trust fees |  | 4,006 |  | 3,534 |  | 11,611 |  | 10,168 |
| Processing fees |  | 1,684 |  | 15,258 |  | 5,121 |  | 43,390 |
| Other fees |  | 4,341 |  | 5,397 |  | 13,720 |  | 15,930 |
| Total other services fees | \$ | 62,664 | \$ | 100,822 | \$ | 179,623 | \$ | 305,867 |

## Note 25 Pension and postretirement benefits

The Corporation has a non-contributory defined benefit pension plan and supplementary pension benefit restoration plans for regular employees of certain of its subsidiaries. At September 30, 2011, the accrual of benefits under the plans was frozen to all participants.

On October 19, 2011, the Corporation announced a voluntary retirement program for certain employees who have accumulated benefits on the Corporation s pension plan and who, as of January 31, 2012, are either (i) at least 50 years old and the combination of age and years of service meets a total of at least 75 , or (ii) are at least 55 years old with a minimum of 10 years of service. The number of employees eligible for retirement under the program approximates 900 , but acceptances will be limited to a maximum of $50 \%$ of such total. Eligible employees must apply for the retirement program by December 12, 2011. Employees whose retirement is approved will receive the equivalent of one year of their basic salary that could be received as a lump sum or through an annuity that in essence will increase the monthly pension. Payments will be made through the pension fund. Given the early stage of the announcement, the Corporation cannot provide an estimate of the number of employees that will apply for retirement and the related cost.

The components of net periodic pension cost for the periods presented were as follows:

| (In thousands) | Pension Plan Quarters ended September 30, |  |  |  | Benefit Restoration Plans Quarters ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 |  | 2010 |  | 2011 |  | 2010 |
| Interest cost | \$ | 7,785 | \$ | 7,804 | \$ | 396 | \$ | 384 |
| Expected return on plan assets |  | $(10,841)$ |  | $(7,655)$ |  | (451) |  | (403) |
| Amortization of net loss |  | 2,829 |  | 2,166 |  | 147 |  | 99 |
| Total net periodic pension (benefit) cost | \$ | (227) | \$ | 2,315 | \$ | 92 | \$ | 80 |

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| Pension Plans |  |
| :---: | :---: |
| Nenefit Restoration Plans |  |
| Nine months ended September 30, | Nine months ended September 30, |


| (In thousands) | 2011 |  | 2010 |  | 2011 |  |  | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest cost | \$ | 23,354 | \$ | 23,710 | \$ | 1,186 | \$ | 1,153 |
| Expected return on plan assets |  | $(32,521)$ |  | $(23,208)$ |  | $(1,352)$ |  | $(1,210)$ |
| Amortization of net loss |  | 8,486 |  | 6,579 |  | 443 |  | 297 |
| Settlement loss |  | - |  | 3,380 |  | - |  | - |
| Total net periodic pension (benefit) cost | \$ | (681) | \$ | 10,461 | \$ | 277 | \$ | 240 |

The Corporation made contributions to the pension and benefit restoration plans for the quarter and nine months ended September 30, 2011 amounting to $\$ 6.7$ million and $\$ 131.3$ million, respectively. The total contributions expected to be paid during the year 2011 for the pension and benefit restoration plans amount to approximately $\$ 131.3$ million.

The Corporation also provides certain health care benefits for retired employees of certain subsidiaries. The table that follows presents the components of net periodic postretirement benefit cost.

| (In thousands) | Postretirement Benefit Plan |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarters ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
|  |  | 2011 |  | 2010 |  | 2011 |  | 2010 |
| Service cost | \$ | 504 | \$ | 432 | \$ | 1,512 | \$ | 1,296 |
| Interest cost |  | 2,136 |  | 1,609 |  | 6,407 |  | 4,826 |
| Amortization of prior service cost |  | (240) |  | (262) |  | (720) |  | (785) |
| Amortization of net loss (gain) |  | 267 |  | (294) |  | 801 |  | (882) |
| Termination benefit cost |  | - |  | 671 |  | - |  | 671 |
| Total net periodic postretirement benefit cost | \$ | 2,667 | \$ | 2,156 | \$ | 8,000 | \$ | 5,126 |

Contributions made to the postretirement benefit plan for the quarter and nine months ended September 30, 2011, amounted to approximately $\$ 1.6$ million and $\$ 5.3$ million, respectively. The total contributions expected to be paid during the year 2011 for the postretirement benefit plan amount to approximately $\$ 6.9$ million.

## Note 26- Stock-based compensation

The Corporation maintained a Stock Option Plan (the Stock Option Plan ), which permitted the granting of incentive awards in the form of qualified stock options, incentive stock options, or non-statutory stock options of the Corporation. In April 2004, the Corporation s shareholders adopted the Popular, Inc. 2004 Omnibus Incentive Plan (the Incentive Plan ), which replaced and superseded the Stock Option Plan. The adoption of the Incentive Plan did not alter the original terms of the grants made under the Stock Option Plan prior to the adoption of the Incentive Plan.

## Stock Option Plan

Employees and directors of the Corporation or any of its subsidiaries were eligible to participate in the Stock Option Plan. The Board of Directors or the Compensation Committee of the Board had the absolute discretion to determine the individuals that were eligible to participate in the Stock Option Plan. This plan provided for the issuance of Popular, Inc. s common stock at a price equal to its fair market value at the grant date, subject to certain plan provisions. The shares are to be made available from authorized but unissued shares of common stock or treasury stock. The Corporation s policy has been to use authorized but unissued shares of common stock to cover each grant. The maximum option term is ten years from the date of grant. Unless an option agreement provides otherwise, all options granted are $20 \%$ exercisable after the first year and an additional $20 \%$ is exercisable after each subsequent year, subject to an acceleration clause at termination of employment due to retirement.

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## (Not in thousands)

| Exercise Price Range <br> per Share |  |  |  |  | Options Outstanding | Weighted-Average Exercise Price of Options Outstanding |  | Weighted-Average Remaining Life of Options Outstanding in Years | Options Exercisable (fully vested) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 14.39 | - | \$ | 18.50 | 994,376 | \$ | 15.84 | 1.00 | 994,376 | \$ | 15.84 |
| \$ | 19.25 | - | \$ | 27.20 | 1,083,749 | \$ | 25.27 | 2.76 | 1,083,749 | \$ | 25.27 |
| \$ | 14.39 | - | \$ | 27.20 | 2,078,125 | \$ | 20.76 | 1.92 | 2,078,125 | \$ | 20.76 |

There was no intrinsic value of options outstanding at September 30, 2011 and 2010. There was no intrinsic value of options exercisable at September 30, 2011 and 2010.

The following table summarizes the stock option activity and related information:

| (Not in thousands) | Options Outstanding | Weighted-Average Exercise Price |  |
| :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2009 | 2,552,663 | \$ | 20.64 |
| Granted | - |  | - |
| Exercised | - |  | - |
| Forfeited | - |  | - |
| Expired | $(277,497)$ |  | 20.43 |
| Outstanding at December 31, 2010 | 2,275,166 | \$ | 20.67 |
| Granted | - |  | - |
| Exercised | - |  | - |
| Forfeited | - |  | - |
| Expired | $(197,041)$ |  | 19.76 |
| Outstanding at September 30, 2011 | 2,078,125 | \$ | 20.76 |

The stock options exercisable at September 30, 2011 totaled 2,078,125 (September 30, 2010 2,530,137). There were no stock options exercised during the quarters and nine months ended September 30, 2011 and 2010. Thus, there was no intrinsic value of options exercised during the quarters and nine months ended September 30, 2011 and 2010.

There were no new stock option grants issued by the Corporation under the Stock Option Plan during 2010 and 2011.

There was no stock option expense recognized for the quarters and nine months ended September 30, 2011 and 2010.

## Incentive Plan

The Incentive Plan permits the granting of incentive awards in the form of Annual Incentive Awards, Long-term Performance Unit Awards, Stock Options, Stock Appreciation Rights, Restricted Stock, Restricted Units or Performance Shares. Participants in the Incentive Plan are designated by the Compensation Committee of the Board of Directors (or its delegate as determined by the Board). Employees and directors of the Corporation and/or any of its subsidiaries are eligible to participate in the Incentive Plan.

Under the Incentive Plan, the Corporation has issued restricted shares, which become vested based on the employees continued service with Popular. Unless otherwise stated in an agreement, the compensation cost associated with the shares of restricted stock is determined based on a two-prong vesting schedule. The first part is vested ratably over five years commencing at the date of grant and the second part is vested at termination of employment after attainment of 55 years of age and 10 years of service. The five-year vesting part is accelerated at termination of employment after attaining 55 years of age and 10 years of service. The restricted shares granted consistent with the requirements of the Troubled Asset Relief Program ( TARP ) Interim Final Rule vest in two years from grant date.

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The following table summarizes the restricted stock activity under the Incentive Plan for members of management.

| (Not in thousands) | Restricted Stock | Weighted-Average Grant Date Fair Value |  |
| :---: | :---: | :---: | :---: |
| Non-vested at December 31, 2009 | 138,512 | \$ | 23.62 |
| Granted | 1,525,416 |  | 2.70 |
| Vested | $(340,879)$ |  | 7.87 |
| Forfeited | $(191,313)$ |  | 3.24 |
| Non-vested at December 31, 2010 | 1,131,736 | \$ | 3.61 |
| Granted | 1,559,463 |  | 3.24 |
| Vested | $(51,211)$ |  | 8.92 |
| Forfeited | $(173,326)$ |  | 4.40 |
| Non-vested at September 30,2011 | 2,466,662 | \$ | 3.21 |

During the quarter ended September 30, 2011, there were no shares of restricted stock awarded to management under the Incentive Plan. For the nine -month period ended September 30, 2011, 1,559,463 shares of restricted stock were awarded to management under the Incentive Plan, from which $1,110,454$ shares were awarded to management consistent with the requirements of the TARP Interim Final Rule.

During the quarter ended September 30, 2010, there were no shares of restricted stock awarded to management under the Incentive Plan. For the nine -month period ended September 30, 2010, 1,525,416 shares of restricted stock were awarded to management under the Incentive Plan, from which $1,253,551$ shares were awarded to management consistent with the requirements of the TARP Interim Final Rule.

Beginning in 2007, the Corporation authorized the issuance of performance shares, in addition to restricted shares, under the Incentive Plan. The performance share awards consist of the opportunity to receive shares of Popular Inc. s common stock provided that the Corporation achieves certain performance goals during a three-year performance cycle. The compensation cost associated with the performance shares is recorded ratably over a three-year performance period. The performance shares are granted at the end of the three-year period and vest at grant date, except when the participant s employment is terminated by the Corporation without cause. In such case, the participant would receive a pro-rata amount of shares calculated as if the Corporation would have met the performance goal for the performance period. During the nine months ended September 30, 2011, no performance shares were granted under this plan (September 30, 2010 41,710).

During the quarter ended September 30, 2011, the Corporation recognized $\$ 0.3$ million of restricted stock expense related to management incentive awards, with a tax benefit of $\$ 49$ thousand (September 30, 2010-\$ 0.6 million, with a tax benefit of $\$ 0.2$ million). For the nine -month period ended September 30 , 2011 , the Corporation recognized $\$ 1.5$ million of restricted stock expense related to management incentive awards, with a tax benefit of $\$ 0.4$ million (September 30 , 2010 $\$ 0.7$ million, with a tax benefit of $\$ 0.3$ million). During the quarter ended September 30, 2011, there was no vesting of restricted stock. For the nine -month period ended September 30, 2011, the fair market value of the restricted stock vested was $\$ 0.5$ million at grant date and $\$ 0.1$ million at vesting date. This triggers a shortfall of $\$ 0.4$ million that was recorded as an additional income tax expense at the applicable income tax rate. No additional income tax expense was recorded for the U.S. employees due to the valuation allowance of the deferred tax asset. There was no performance share expense recognized for the quarter ended September 30, 2011 (September 30, 2010 - $\$ 0.3$ million, with a tax benefit of $\$ 0.1$ million). There was no performance share expense recognized for the nine months ended September 30, 2011 (September 30, 2010-\$0.5 million, with a tax benefit of $\$ 0.2$ million). The total unrecognized compensation cost related to non-vested restricted stock awards and performance shares to members of management at September 30, 2011 was $\$ 5.2$ million and is expected to be recognized over a weighted-average period of 2 years.

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The following table summarizes the restricted stock activity under the Incentive Plan for members of the Board of Directors:

| (Not in thousands) | Restricted Stock | Weighted-Average Grant Date Fair Value |
| :---: | :---: | :---: |
| Non-vested at December 31, 2009 | - | - |
| Granted | 305,898 | \$ 2.95 |
| Vested | $(305,898)$ | 2.95 |
| Forfeited | - | - |
| Non-vested at December 31, 2010 | - | - |
| Granted | 246,623 | \$ 2.87 |
| Vested | $(246,623)$ | 2.87 |
| Forfeited | - | - |

Non-vested at September 30, 2011

During the quarter ended September 30, 2011, the Corporation granted 27,916 shares of restricted stock to members of the Board of Directors of Popular, Inc. and BPPR, which became vested at grant date (September 30, 2010 30,434). During this period, the Corporation recognized $\$ 0.1$ million of restricted stock expense related to these restricted stock grants, with a tax benefit of $\$ 35$ thousand (September 30, 2010-\$0.1 million, with a tax benefit of $\$ 48$ thousand). For the nine -month period ended September 30, 2011, the Corporation granted 246,623 shares of restricted stock to members of the Board of Directors of Popular, Inc. and BPPR, which became vested at grant date (September 30, 2010 272,828). During this period, the Corporation recognized $\$ 0.3$ million of restricted stock expense related to these restricted stock grants, with a tax benefit of $\$ 0.1$ million (September 30, 2010-\$0.4 million, with a tax benefit of $\$ 0.2$ million). The fair value at vesting date of the restricted stock vested during the nine months ended September 30, 2011 for directors was $\$ 0.7$ million.

## Note 27 Income taxes

The reasons for the difference between the income tax expense applicable to income before taxes and the amount computed by applying the statutory tax rate in Puerto Rico are included in the following tables.

|  |  |  | Quar | s en |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Septemb | r 30, 2011 |  | Septemb | 30,2010 |
| (In thousands) |  | Amount | \% of pre-tax income |  | Amount | \% of pre-tax income |
| Computed income tax at statutory rates | \$ | 9,921 | $30 \%$ | \$ | 244,110 | 41 \% |
| Net benefit of net tax exempt interest income |  | $(7,779)$ | (23) |  | 6,317 | 1 |
| Effect of income subject to preferential tax rate |  | (79) | - |  | $(149,325)$ | (25) |
| Deferred tax asset valuation allowance |  | 1,473 | 4 |  | 9,746 | 2 |
| Non-deductible expenses |  | 5,475 | 17 |  | 7,076 | 1 |
| Difference in tax rates due to multiple jurisdictions |  | $(1,542)$ | (5) |  | 97 | - |
| State taxes and others |  | $(1,932)$ | (6) |  | $(15,990)$ | (3) |
| Income tax expense | \$ | 5,537 | 17 \% | \$ | 102,031 | 17 \% |

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|  |  |  | Nine m | s | nded |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | eptember | 2011 |  | Septemb | 0, 2010 |
|  |  |  | pre-tax |  |  | pre-tax |
| (In thousands) |  | Amount | income |  | Amount | income |
| Computed income tax at statutory rates | \$ | 78,904 | $30 \%$ | \$ | 198,417 | 41 \% |
| Net benefit of net tax exempt interest income |  | $(25,392)$ | (10) |  | $(5,828)$ | (1) |
| Effect of income subject to preferential tax rate |  | (411) | - |  | $(150,431)$ | (31) |
| Deferred tax asset valuation allowance |  | 113 | - |  | 71,582 | 15 |
| Non-deductible expenses |  | 16,201 | 6 |  | 20,958 | 4 |
| Difference in tax rates due to multiple jurisdictions |  | $(5,884)$ | (2) |  | 6,371 | 1 |
| Initial adjustment in deferred tax due to change in tax rate |  | 103,287 | 39 |  | - | - |
| Recognition of tax benefits from previous years [1] |  | $(53,615)$ | (20) |  | - | - |
| State taxes and others |  | 1,461 | 1 |  | $(21,075)$ | (4) |
| Income tax expense | \$ | 114,664 | $44 \%$ | \$ | 119,994 | 25 \% |

[1] Due to ruling and closing agreement

The decrease in income tax expense during the quarter ended September 30, 2011 compared to the same quarter of 2010 was primarily due to a decrease in income before tax on the Puerto Rico operations mostly due to the gain on the sale of the $51 \%$ interest in EVERTEC during the third quarter of 2010 .

On June 30, 2011, the Puerto Rico Department of the Treasury ( P.R. Treasury ) and the Corporation signed a closing agreement in which both parties agreed that for tax purposes the deductions related to certain charge-offs recorded on the financial statements of the Corporation for the years 2009 and 2010 will be deferred from 2013 through 2016. As a result of the agreement, the Corporation made a payment of $\$ 89.4$ million to the P.R. Treasury and recorded a tax benefit on its financial statements of $\$ 143$ million, or $\$ 53.6$ million net of the payment made to the P.R. Treasury, resulting from the recovery of certain tax benefits not previously recorded during years 2009 (the benefit of reduced tax rates for capital gains) and 2010 (the benefit of exempt income) that were previously unavailable to the Corporation as a result of being in a loss position for tax purposes in such years. The effective tax rate for the Corporation s Puerto Rico banking operations for 2011 is estimated at $19 \%$.

On January 31, 2011, the Governor of Puerto Rico signed into law a new Internal Revenue Code for Puerto Rico (the 2011 Tax Code ) which resulted in a reduction in the Corporation $s$ net deferred tax asset with a corresponding charge to income tax expense of $\$ 103.3$ million due to a reduction in the marginal corporate income tax rate. Under the provisions of the 2011 Tax Code, the maximum marginal corporate income tax rate is $30 \%$ for years commenced after December 31, 2010. Prior to the 2011 Tax Code, the maximum marginal corporate income tax rate in Puerto Rico was $39 \%$, which had increased to $40.95 \%$ due to a temporary $5 \%$ surtax approved in March 2009 for years beginning on January 1, 2009 through December 31, 2011. The 2011 Tax Code, however, eliminated the special 5\% surtax on corporations for tax year 2011.

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The following table presents the components of the Corporation s deferred tax assets and liabilities.

| (In thousands) | September 30, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets: |  |  |  |  |
| Tax credits available for carryforward | \$ | 3,330 | \$ | 5,833 |
| Net operating loss and other carryforward available |  | 1,123,664 |  | 1,222,717 |
| Postretirement and pension benefits |  | 96,456 |  | 131,508 |
| Deferred loan origination fees |  | 6,922 |  | 8,322 |
| Allowance for loan losses |  | 535,608 |  | 393,289 |
| Deferred gains |  | 12,069 |  | 13,056 |
| Accelerated depreciation |  | 5,156 |  | 7,108 |
| Intercompany deferred gains |  | 4,360 |  | 5,480 |
| Other temporary differences |  | 23,986 |  | 26,063 |
| Total gross deferred tax assets | \$ | 1,811,551 | \$ | 1,813,376 |
| Deferred tax liabilities: |  |  |  |  |
| Differences between the assigned values and the tax bases of assets and liabilities recognized in purchase business combinations |  | 31,039 |  | 31,846 |
| Difference in outside basis between financial and tax reporting on sale of a business |  | 11,912 |  | 11,120 |
| FDIC-assisted transaction |  | 106,331 |  | 64,049 |
| Unrealized net gain on trading and available-for-sale securities |  | 73,897 |  | 52,186 |
| Deferred loan origination costs |  | 4,326 |  | 6,911 |
| Other temporary differences |  | 5,147 |  | 1,392 |
| Total gross deferred tax liabilities |  | 232,652 |  | 167,504 |
| Valuation allowance |  | 1,252,197 |  | 1,268,589 |
| Net deferred tax asset | \$ | 326,702 | \$ | 377,283 |

The net deferred tax asset shown in the table above at September 30, 2011 is reflected in the consolidated statements of condition as $\$ 342$ million in net deferred tax assets (in the Other assets caption) (December 31, 2010-\$388 million) and $\$ 15$ million in deferred tax liabilities in the Other liabilities caption (December 31, 2010-\$11 million), reflecting the aggregate deferred tax assets or liabilities of individual tax-paying subsidiaries of the Corporation.

A deferred tax asset should be reduced by a valuation allowance if based on the weight of all available evidence, it is more likely than not (a likelihood of more than $50 \%$ ) that some portion or the entire deferred tax asset will not be realized. The valuation allowance should be sufficient to reduce the deferred tax asset to the amount that is more likely than not to be realized. The determination of whether a deferred tax asset is realizable is based on weighting all available evidence, including both positive and negative evidence. The realization of deferred tax assets, including carryforwards and deductible temporary differences, depends upon the existence of sufficient taxable income of the same character during the carryback or carryforward period. The analysis considers all sources of taxable income available to realize the deferred tax asset, including the future reversal of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, taxable income in prior carryback years and tax-planning strategies.

The Corporation s U.S. mainland operations are in a cumulative loss position for the three-year period ended September 30, 2011. For purposes of assessing the realization of the deferred tax assets in the U.S. mainland, this cumulative taxable loss position is considered significant negative evidence and has caused management to conclude that it is more likely than not that the Corporation will not be able to realize the associated deferred tax assets in the future. At September 30, 2011, the Corporation recorded a valuation allowance of approximately $\$ 1.3$ billion on the deferred tax assets of its U.S. operations (December 31, 2010-\$ 1.3 billion).

At September 30, 2011, the Corporation s net deferred tax assets related to its Puerto Rico operations amounted to $\$ 350$ million. The Corporation assessed the realization of the Puerto Rico portion of the net deferred tax asset based on the weighting of all available evidence. Based on book income adjusted by any permanent difference, the Corporation s Puerto Rico Banking operation

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is in a cumulative loss position for the three-year period ended September 30, 2011. This situation is mainly due to the performance of the construction loan portfolio, including the charges related to the sale of the portfolio. The Corporation s banking operations in Puerto Rico has been historically profitable, and it is management s view, based on that history, that the event causing this loss is not a continuing condition of the operations. In addition, as a result of the Ruling described above, the realization of the Puerto Rico net deferred tax asset has further improved. Accordingly, there is enough positive evidence to outweigh the negative evidence of the cumulative loss.

In May 2011, the Corporation received a ruling (the Ruling ) from the P.R. Treasury establishing the treatment of the loan charge-offs for tax purposes. In summary, the government ruled that the criteria to have a loan loss for taxes are more rigorous than the criteria to have a loan loss for accounting and financial reporting purposes. Based on Puerto Rico law and regulations, the P.R. Treasury ruled that if the Corporation decides to take a loan loss deduction in the tax return for the loan charge-off taken for accounting reporting purposes during the same year, a conclusive presumption is made as to the non-collectability of the loan. On the other hand, if the tax deduction is not taken in the same accounting period, eventually it will have to prove the non-collectability of the loan based on stated criteria. On June 30, 2011, the Corporation entered into a closing agreement with the P.R. Treasury, in which both parties agreed that pursuant to the Ruling, the Corporation s Puerto Rico Banking operation would not take any tax deduction for bad debts related to the construction and commercial loans portfolio on the tax returns for 2009 and 2010. It was also agreed that such deferred deductions will be taken evenly over taxable years 2013 through 2016, even if the loans are sold in the future. As a result of the agreement, the Corporation adjusted its Puerto Rico banking operation taxable income previously reported to the P.R. Treasury on the 2009 return. On the other hand, the Corporation reduced its deferred tax asset related to the carryover of net operating losses previously recorded in the year 2010 and for the six months ended June 30, 2011, and increased the deferred tax asset related to the allowance for loan losses as a result of the deferral of the construction and commercial loans charge offs. Based on the facts explained above, the Corporation has concluded that it is more likely than not that the net deferred tax asset of its Puerto Rico operations will be realized. Management reassesses the realization of the deferred tax assets each reporting period.

The reconciliation of unrecognized tax benefits was as follows:

| (In millions) | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at January 1 | \$ | 26.3 | \$ | 41.8 |
| Additions for tax positions - January through March |  | 2.2 |  | 0.4 |
| Reduction as a result of settlements - January through March |  | (4.4) |  | (14.3) |
| Balance at March 31 | \$ | 24.1 | \$ | 27.9 |
| Additions for tax positions - April through June |  | 0.8 |  | 0.2 |
| Additions for tax positions taken in prior years - April through June |  | 2.1 |  | - |
| Reduction for tax positions - April through June |  | - |  | (1.6) |
| Balance at June 30 | \$ | 27.0 | \$ | 26.5 |
| Additions for tax positions - July through September |  | 0.3 |  | 3.7 |
| Additions for tax positions taken in prior years - July through September |  | - |  | 3.5 |
| Reduction as a result of lapse of statute of limitations - July through September |  | (6.0) |  | (3.7) |
| Reduction for tax positions - July through September |  | (0.0) |  | (1.2) |
| Balance at September 30 | \$ | 21.3 | \$ | 28.8 |

At September 30, 2011, the related accrued interest approximated $\$ 5.1$ million (December 31, 2010-\$6.1 million; September 30, 2010 - $\$ 7.1$ million). Management determined that at September 30, 2011, December 31, 2010 and September 30, 2010 there was no need to accrue for the payment of penalties.

After consideration of the effect on U.S. federal tax of unrecognized U.S. state tax benefits, the total amount of unrecognized tax benefits, including U.S. and Puerto Rico, that if recognized, would affect the Corporation s effective tax rate, was approximately $\$ 25.6$ million at September 30, 2011 (December 31 , 2010 $\$ 31.6$ million, September 30, 2010 - $\$ 32.1$ million).

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The amount of unrecognized tax benefits may increase or decrease in the future for various reasons including adding amounts for current tax year positions, expiration of open income tax returns due to the statutes of limitation, changes in management $s$ judgment about the level of uncertainty, status of examinations, litigation and legislative activity and the addition or elimination of uncertain tax positions.

The Corporation and its subsidiaries file income tax returns in Puerto Rico, the U.S. federal jurisdiction, various U.S. states and political subdivisions, and foreign jurisdictions. At September 30, 2011, the following years remain subject to examination in the U.S. Federal jurisdiction: 2008 and thereafter; and in the Puerto Rico jurisdiction, 2007 and thereafter. The Corporation anticipates a reduction in the total amount of unrecognized tax benefits within the next 12 months, which could amount to approximately $\$ 8.5$ million.

## Note 28 Supplemental disclosure on the consolidated statements of cash flows

Additional disclosures on cash flow information and non-cash activities for the nine months ended September 30, 2011 and September 30, 2010 are listed in the following table:
(In thousands)

|  | September 30, 2011 |  |  | September 30, $2010$ |
| :---: | :---: | :---: | :---: | :---: |
| Non-cash activities: |  |  |  |  |
| Loans transferred to other real estate | \$ | 139,807 | \$ | 147,577 |
| Loans transferred to other property |  | 20,690 |  | 28,785 |
| Total loans transferred to foreclosed assets |  | 160,497 |  | 176,362 |
| Transfers from loans held-in-portfolio to loans held-for-sale |  | 53,618 |  | 24,458 |
| Transfers from loans held-for-sale to loans held-in-portfolio |  | 27,234 |  | 9,679 |
| Loans securitized into investment securities ${ }^{[1]}$ |  | 829,927 |  | 633,821 |
| Securities sold but not yet delivered |  | 855,567 |  | 41,702 |
| Recognition of mortgage servicing rights on securitizations or asset transfers |  | 15,651 |  | 11,909 |
| Loans sold to a joint venture in exchange for an acquisition loan and an equity interest in the joint venture |  | 102,353 |  | - |
| Conversion of preferred stock to common stock: |  |  |  |  |
| Preferred stock converted |  | - |  | $(1,150,000)$ |
| Common stock issued |  | - |  | 1,341,667 |

[1] Includes loans securitized into trading securities and subsequently sold before quarter end.

For the nine months ended September 30, 2010 the changes in operating assets and liabilities included in the reconciliation of net income to net cash provided by operating activities, as well as the changes in assets and liabilities presented in the investing and financing sections are net of the effect of the assets acquired and liabilities assumed from the Westernbank FDIC-assisted transaction. The cash received in the transaction, which amounted to $\$ 261$ million, is presented in the investing activities section of the Consolidated Statement of Cash Flows as Cash acquired related to business acquisitions .

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## Note 29 Segment Reporting

The Corporation s corporate structure consists of two reportable segments Banco Popular de Puerto Rico and Banco Popular North America.

On September 30, 2010, the Corporation completed the sale of a $51 \%$ ownership interest in EVERTEC, which included the merchant acquiring business of BPPR. EVERTEC was reported as a reportable segment prior to such date, while the merchant acquiring business was originally included in the BPPR reportable segment through June 30, 2010. As a result of the sale, the Corporation no longer presents EVERTEC as a reportable segment and therefore, historical financial information for the processing and merchant acquiring businesses have been reclassified under the Corporate group for all periods presented. Additionally, the Corporation retained Tarjetas y Transacciones en Red Tranred, C.A. ( TRANRED ) (formerly EVERTEC DE VENEZUELA, C.A). and its equity investments in CONTADO and Serfinsa, which were included in the EVERTEC reportable segment through June 30, 2010. As indicated in Note 3 to the consolidated financial statements, the Corporation sold its equity investments in CONTADO and Serfinsa during 2011. In 2011, the Corporation recorded $\$ 6.1$ million in operating expenses because of the write-off of its investment in TRANRED as the Corporation determined to wind-down these operations. The results for TRANRED and the equity investments are included in the Corporate group for all periods presented. Revenue from the $49 \%$ ownership interest in EVERTEC is reported as non-interest income in the Corporate group.

Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. The segments were determined based on the organizational structure, which focuses primarily on the markets the segments serve, as well as on the products and services offered by the segments.

## Banco Popular de Puerto Rico:

Given that Banco Popular de Puerto Rico constitutes a significant portion of the Corporation s results of operations and total assets at September 30, 2011, additional disclosures are provided for the business areas included in this reportable segment, as described below:

Commercial banking represents the Corporation s banking operations conducted at BPPR, which are targeted mainly to corporate, small and middle size businesses. It includes aspects of the lending and depository businesses, as well as other finance and advisory services. BPPR allocates funds across business areas based on duration matched transfer pricing at market rates. This area also incorporates income related with the investment of excess funds, as well as a proportionate share of the investment function of BPPR.

Consumer and retail banking represents the branch banking operations of BPPR which focus on retail clients. It includes the consumer lending business operations of BPPR, as well as the lending operations of Popular Auto and Popular Mortgage. Popular Auto focuses on auto and lease financing, while Popular Mortgage focuses principally in residential mortgage loan originations. The consumer and retail banking area also incorporates income related with the investment of excess funds from the branch network, as well as a proportionate share of the investment function of BPPR.

Other financial services include the trust and asset management service units of BPPR, the brokerage and investment banking operations of Popular Securities, and the insurance agency and reinsurance businesses of Popular Insurance, Popular Insurance V.I., Popular Risk Services, and Popular Life Re. Most of the services that are provided by these subsidiaries generate profits based on fee income.
Banco Popular North America:

Banco Popular North America s reportable segment consists of the banking operations of BPNA, E-LOAN, Popular Equipment Finance, Inc. and Popular Insurance Agency, U.S.A. BPNA operates through a retail branch network in the U.S. mainland, while E-LOAN supports BPNA s deposit gathering through its online platform. All direct lending activities at E-LOAN were ceased during the fourth quarter of 2008. Popular Equipment Finance, Inc. also holds a running-off loan portfolio as this subsidiary ceased originating loans during 2009. Popular Insurance Agency, U.S.A. offers investment and insurance services across the BPNA branch network.

The Corporate group consists primarily of the holding companies: Popular, Inc., Popular North America and Popular International Bank. Also, as discussed previously, it includes the results of EVERTEC for all periods presented. The Corporate group also includes the expenses of certain corporate areas that are identified as critical to the organization: Finance, Risk Management and Legal.

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The accounting policies of the individual operating segments are the same as those of the Corporation. Transactions between reportable segments are primarily conducted at market rates, resulting in profits that are eliminated for reporting consolidated results of operations.

The tables that follow present the results of operations and total assets by reportable segments:

2011

For the quarter ended September 30, 2011
Banco Popular

Banco Popular
Intersegment

| (In thousands) | de Puerto Rico | North America |  |
| :--- | ---: | ---: | ---: | ---: |

For the quarter ended September 30, 2011

## Reportable

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| Net interest income (loss) | \$ | 395,073 | \$ | $(25,992)$ | \$ | 230 | \$ | 369,311 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses |  | 176,276 |  | - |  | - |  | 176,276 |
| Non-interest income |  | 135,337 |  | 3,465 |  | $(16,412)$ |  | 122,390 |
| Amortization of intangibles |  | 2,463 |  | - |  | - |  | 2,463 |
| Depreciation expense |  | 11,034 |  | 380 |  | - |  | 11,414 |
| Loss on early extinguishment of debt |  | 109 |  | - |  | - |  | 109 |
| Other operating expenses |  | 269,714 |  | 15,801 |  | $(17,146)$ |  | 268,369 |
| Income tax expense (benefit) |  | 8,086 |  | $(2,873)$ |  | 324 |  | 5,537 |
| Net income (loss) | \$ | 62,728 | \$ | $(35,835)$ | \$ | 640 | \$ | 27,533 |
| Segment assets | \$ | 37,807,965 | \$ | 5,334,290 | \$ | $(4,963,652)$ | \$ | 38,178,603 |

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For the nine months ended September 30, 2011

|  | Banco Popular |  | Banco Popular |  | Intersegment |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | de Puerto Rico |  | North America |  | Eliminations |  |
| Net interest income |  |  |  |  |  |  |
|  | \$ | 942,198 | \$ | 222,902 | \$ |  |
| Provision for loan losses |  | 343,210 |  | 52,702 |  |  |
| Non-interest income |  | 352,497 |  | 54,255 |  |  |
| Amortization of intangibles |  | 4,933 |  | 2,040 |  | - |
| Depreciation expense |  | 27,866 |  | 5,745 |  | - |
| Loss on early extinguishment of debt |  | 637 |  | - |  | - |
| Other operating expenses |  | 604,626 |  | 180,419 |  | - |
| Income tax expense |  | 115,817 |  | 2,809 |  | - |
| Net income | \$ | 197,606 | \$ | 33,442 | \$ | - |

For the nine months ended September 30, 2011

Reportable

| (In thousands) | Segments | Corporate | Eliminations | Total Popular, Inc. |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| Net interest income (loss) | $\$$ | $1,165,100$ | $\$$ | $(78,640)$ | $\$$ | 752 |
| Provision for loan losses | 395,912 | - | - | $1,087,212$ |  |  |
| Non-interest income | 406,752 | 55,488 | $(51,322)$ | 395,912 |  |  |
| Amortization of intangibles | 6,973 | - | 410,918 |  |  |  |
| Depreciation expense | 33,611 | 1,253 | 6,973 |  |  |  |
| Loss on early extinguishment of debt | 637 | 8,000 | - | 34,864 |  |  |
| Other operating expenses | 785,045 | 55,922 | $(52,237)$ | 8,637 |  |  |
| Income tax expense (benefit) | 118,626 | $(4,587)$ | 625 | 788,730 |  |  |
|  |  |  |  | 114,664 |  |  |
| Net income (loss) | 231,048 | $\$$ | $(83,740)$ | $\$$ | 1,042 | $\$$ |


| (In thousands) | de Puerto Rico | North America |  |
| :--- | ---: | ---: | ---: | ---: |

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## For the quarter ended September 30, 2010

## Reportable

| (In thousands) | Segments |  | Corporate |  | Eliminations |  | Total Popular, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (loss) | \$ | 383,905 | \$ | $(27,289)$ | \$ | 162 | \$ | 356,778 |
| Provision for loan losses |  | 215,013 |  | - |  | - |  | 215,013 |
| Non-interest income |  | 135,468 |  | 730,583 |  | $(40,157)$ |  | 825,894 |
| Amortization of intangibles |  | 2,242 |  | 169 |  | - |  | 2,411 |
| Depreciation expense |  | 12,824 |  | 3,501 |  | - |  | 16,325 |
| Loss on early extinguishment of debt |  | 9,698 |  | 15,750 |  | - |  | 25,448 |
| Other operating expenses |  | 267,642 |  | 100,039 |  | $(40,324)$ |  | 327,357 |
| Income tax expense |  | 14,438 |  | 87,382 |  | 212 |  | 102,032 |
| Net (loss) gain | \$ | $(2,484)$ | \$ | 496,453 | \$ | 117 | \$ | 494,086 |
| Segment assets | \$ | 40,327,632 | \$ | 5,580,042 | \$ | $(5,182,390)$ | \$ | 40,725,284 |

For the nine months ended September 30, 2010

| (In thousands) | de Puerto Rico | North America | Eliminations |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Net interest income | $\$ 93,402$ | $\$$ | 231,642 | $\$$ |
| Provision for loan losses | 412,792 | 244,679 |  |  |
| Non-interest income | 340,259 | 45,646 |  |  |
| Amortization of intangibles | 3,870 | 2,501 | - |  |
| Depreciation expense | 29,097 | - |  |  |
| Loss on early extinguishment of debt | 951 | 7,041 | - |  |

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| Other operating expenses | 584,277 | 186,575 |  |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Income tax expense | 33,197 |  | 3,382 |  | - |
| Net income (loss) | \$69,477 | \$ | $(176,615)$ | \$ | - |

For the nine months ended September 30, 2010

## Reportable

| (In thousands) | Segments |  | Corporate |  | Eliminations |  | Total Popular, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (loss) | \$ | 1,025,044 | \$ | $(85,241)$ | \$ | 487 | \$ | 940,290 |
| Provision for loan losses |  | 657,471 |  | - |  | - |  | 657,471 |
| Non-interest income |  | 385,905 |  | 905,146 |  | $(108,464)$ |  | 1,182,587 |
| Amortization of intangibles |  | 6,371 |  | 544 |  | - |  | 6,915 |
| Depreciation expense |  | 36,138 |  | 10,946 |  | - |  | 47,084 |
| Loss on early extinguishment of debt |  | 10,676 |  | 15,750 |  | - |  | 26,426 |
| Other operating expenses |  | 770,852 |  | 237,082 |  | $(107,489)$ |  | 900,445 |
| Income tax expense |  | 36,579 |  | 82,983 |  | 432 |  | 119,994 |
| Net (loss) gain | \$ | $(107,138)$ | \$ | 472,600 | \$ | (920) | \$ | 364,542 |

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Additional disclosures with respect to the Banco Popular de Puerto Rico reportable segment are as follows:

## 2011

For the quarter ended September 30, 2011

Banco Popular de Puerto Rico

Commercial
and Retail
Financial
Popular de

| (In thousands) |  | Banking |  | Banking |  | Services |  | Eliminations | Puerto Rico |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 128,265 | \$ | 190,093 | \$ | 3,216 | \$ | 12 | \$ | 321,586 |
| Provision for loan losses |  | 109,364 |  | 47,266 |  | - |  | - |  | 156,630 |
| Non-interest income |  | 40,653 |  | 48,201 |  | 28,818 |  | (46) |  | 117,626 |
| Amortization of intangibles |  | 26 |  | 1,599 |  | 158 |  | - |  | 1,783 |
| Depreciation expense |  | 4,173 |  | 4,716 |  | 244 |  | - |  | 9,133 |
| Loss on early extinguishment of debt |  | 109 |  | - |  | - |  | - |  | 109 |
| Other operating expenses |  | 62,135 |  | 131,434 |  | 16,704 |  | (43) |  | 210,230 |
| Income tax (benefit) expense |  | $(5,652)$ |  | 8,644 |  | 4,153 |  | 4 |  | 7,149 |
| Net (loss) income | \$ | $(1,237)$ | \$ | 44,635 | \$ | 10,775 | \$ | 5 | \$ | 54,178 |
| Segment assets | \$ | 13,931,016 | \$ | 20,664,230 | \$ | 842,225 | \$ | $(6,332,265)$ | \$ | 29,105,206 |

For the nine months ended September 30, 2011

Banco Popular de Puerto Rico

# Consumer <br> Other <br> Total Banco 

Commercial
and Retail
Financial
Popular de

| (In thousands) | Banking |  | Banking |  | Services |  | Eliminations |  | Puerto Rico |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 386,684 | \$ | 547,257 | \$ | 8,164 | \$ | 93 | \$ | 942,198 |
| Provision for loan losses |  | 241,550 |  | 101,660 |  | - |  | - |  | 343,210 |
| Non-interest income |  | 127,992 |  | 149,609 |  | 74,883 |  | 13 |  | 352,497 |
| Amortization of intangibles |  | 78 |  | 4,389 |  | 466 |  | - |  | 4,933 |
| Depreciation expense |  | 12,717 |  | 14,430 |  | 719 |  | - |  | 27,866 |
| Loss on early extinguishment of debt |  | 637 |  | - |  | - |  | - |  | 637 |
| Other operating expenses |  | 177,400 |  | 380,017 |  | 47,350 |  | (141) |  | 604,626 |
| Income tax expense |  | 52,338 |  | 54,007 |  | 9,375 |  | 97 |  | 115,817 |
| Net income | \$ | 29,956 | \$ | 142,363 | \$ | 25,137 | \$ | 150 | \$ | 197,606 |

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## 2010

For the quarter ended September 30, 2010

## Banco Popular de Puerto Rico

## Other

Total Banco

| (In thousands) | Banking |  | Banking |  | Services |  | Eliminations |  | Puerto Rico |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 135,508 | \$ | 168,643 | \$ | 2,240 | \$ | 49 | \$ | 306,440 |
| Provision for loan losses |  | 155,561 |  | 26,592 |  | - |  | - |  | 182,153 |
| Non-interest income |  | 28,961 |  | 67,251 |  | 26,321 |  | (226) |  | 122,307 |
| Amortization of intangibles |  | 178 |  | 1,244 |  | 139 |  | - |  | 1,561 |
| Depreciation expense |  | 4,482 |  | 5,885 |  | 297 |  | - |  | 10,664 |
| Gain on early extinguishment of debt |  | (27) |  | - |  | - |  | - |  | (27) |
| Other operating expenses |  | 71,577 |  | 120,594 |  | 17,543 |  | (96) |  | 209,618 |
| Income tax (benefit) expense |  | $(25,687)$ |  | 34,204 |  | 4,165 |  | (42) |  | 12,640 |
| Net (loss) income | \$ | $(41,615)$ | \$ | 47,375 | \$ | 6,417 | \$ | (39) | \$ | 12,138 |
| Segment assets | \$ | 16,165,829 | \$ | 22,085,061 | \$ | 974,305 | \$ | (8,191,480) | \$ | ,033,715 |

For the nine months ended September 30, 2010

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|  |  |  |  | sumer |  |  |  |  |  | 1 Banco |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | nking |  |  |  |  |  |  |  |  |
|  |  |  |  | Retail |  | cial |  |  |  | ular de |
|  |  |  |  | nking |  | ices |  |  |  | to Rico |
| Net interest income | \$ | 312,020 | \$ | 474,071 | \$ | 7,130 | \$ | 181 | \$ | 793,402 |
| Provision for loan losses |  | 306,278 |  | 106,514 |  | - |  | - |  | 412,792 |
| Non-interest income |  | 94,991 |  | 170,589 |  | 74,796 |  | (117) |  | 340,259 |
| Amortization of intangibles |  | 378 |  | 3,072 |  | 420 |  | - |  | 3,870 |
| Depreciation expense |  | 12,525 |  | 15,668 |  | 904 |  | - |  | 29,097 |
| Loss on early extinguishment of debt |  | 951 |  | - |  | - |  | - |  | 951 |
| Other operating expenses |  | 189,494 |  | 346,643 |  | 48,377 |  | (237) |  | 584,277 |
| Income tax (benefit) expense |  | $(43,208)$ |  | 64,236 |  | 12,055 |  | 114 |  | 33,197 |
| Net (loss) income | \$ | $(59,407)$ | \$ | 108,527 | \$ | 20,170 | \$ | 187 | \$ | 69,477 |

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Additional disclosures with respect to the Banco Popular North America reportable segments are as follows:

## 2011

For the quarter ended September 30, 2011

## Banco Popular North America

Total Banco

|  | Banco Popular |  | E-LOAN |  | Eliminations |  | Popular North <br> America |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | America |  |  |  |  |  |  |
| Net interest income | \$ | 72,806 | \$ | 681 | \$ | - | \$ | 73,487 |
| Provision for loan losses |  | 15,668 |  | 3,978 |  | - |  | 19,646 |
| Non-interest income |  | 17,481 |  | 230 |  | - |  | 17,711 |
| Amortization of intangibles |  | 680 |  | - |  | - |  | 680 |
| Depreciation expense |  | 1,901 |  | - |  | - |  | 1,901 |
| Other operating expenses |  | 58,139 |  | 1,345 |  | - |  | 59,484 |
| Income tax expense |  | 937 |  | - |  | - |  | 937 |
| Net income ( loss) | \$ | 12,962 | \$ | $(4,412)$ | \$ | - | \$ | 8,550 |
| Segment assets | \$ | 9,418,284 | \$ | 447,788 | \$ | (1,145,731) | \$ | 8,720,341 |

For the nine months ended September 30, 2011

## Banco Popular North America

| Net interest income | \$ | 221,307 | \$ | 1,595 | \$ | - | \$ | 222,902 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses |  | 34,579 |  | 18,123 |  | - |  | 52,702 |
| Non-interest income |  | 53,209 |  | 1,046 |  | - |  | 54,255 |
| Amortization of intangibles |  | 2,040 |  | - |  | - |  | 2,040 |
| Depreciation expense |  | 5,745 |  | - |  | - |  | 5,745 |
| Other operating expenses |  | 172,179 |  | 8,240 |  | - |  | 180,419 |
| Income tax expense |  | 2,809 |  | - |  | - |  | 2,809 |
| Net income ( loss) | \$ | 57,164 | \$ | $(23,722)$ | \$ | - | \$ | 33,442 |

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## 2010

For the quarter ended September 30, 2010

## Banco Popular North America

Total Banco

Banco Popular
Popular North

| (In thousands) | North America |  | E-LOAN |  | Eliminations |  | America |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 76,166 | \$ | 1,299 | \$ | - | \$ | 77,465 |
| Provision for loan losses |  | 42,637 |  | $(9,777)$ |  | - |  | 32,860 |
| Non-interest income (loss) |  | 16,703 |  | $(3,542)$ |  | - |  | 13,161 |
| Amortization of intangibles |  | 681 |  | - |  | - |  | 681 |
| Depreciation expense |  | 2,129 |  | 31 |  | - |  | 2,160 |
| Loss on early extinguishment of debt |  | 9,725 |  | - |  | - |  | 9,725 |
| Other operating expenses |  | 56,458 |  | 1,566 |  | - |  | 58,024 |
| Income tax (benefit) expense |  | (931) |  | 2,729 |  | - |  | 1,798 |
| Net (loss) income | \$ | $(17,830)$ | \$ | 3,208 | \$ | - | \$ | $(14,622)$ |
| Segment assets | \$ | 9,985,407 | \$ | 486,850 | \$ | (1,143,855) | \$ | 9,328,402 |

For the nine months ended September 30, 2010

## Banco Popular North America

Total Banco

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| (In thousands) | North America |  | E-LOAN |  | Eliminations |  | America |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 228,206 | \$ | 3,492 | \$ | (56) | \$ | 231,642 |
| Provision for loan losses |  | 228,628 |  | 16,051 |  | - |  | 244,679 |
| Non-interest income (loss) |  | 55,770 |  | $(10,124)$ |  | - |  | 45,646 |
| Amortization of intangibles |  | 2,501 |  | - |  | - |  | 2,501 |
| Depreciation expense |  | 6,483 |  | 558 |  | - |  | 7,041 |
| Loss on early extinguishment of debt |  | 9,725 |  | - |  | - |  | 9,725 |
| Other operating expenses |  | 181,526 |  | 5,049 |  | - |  | 186,575 |
| Income tax expense |  | 653 |  | 2,729 |  | - |  | 3,382 |
| Net loss | \$ | $(145,540)$ | \$ | $(31,019)$ | \$ | (56) | \$ | $(176,615)$ |

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## Geographic Information

$$
\text { Quarter ended } \quad \text { Nine months ended }
$$

| (In thousands) | $\begin{gathered} \text { September } 30, \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues:[1] |  |  |  |  |  |  |  |  |
| Puerto Rico | \$ | 383,184 | \$ | 1,074,063 | \$ | 1,166,524 | \$ | 1,779,730 |
| United States |  | 85,269 |  | 85,225 |  | 261,482 |  | 262,197 |
| Other |  | 23,248 |  | 23,384 |  | 70,124 |  | 80,950 |
| Total consolidated revenues | \$ | 491,701 | \$ | 1,182,672 | \$ | 1,498,130 | \$ | 2,122,877 |

[1] Total revenues include net interest income, service charges on deposit accounts, other service fees, net gain on sale and valuation adjustments of investment securities, trading account profit, net gain on sale of loans and valuation adjustments on loans held-for-sale, adjustments to indemnity reserves on loans sold, FDIC loss share income, fair value change in equity appreciation instrument and other operating income.

## Selected Balance Sheet Information:

| (In thousands) | $\begin{gathered} \text { September } 30, \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \text {, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Puerto Rico |  |  |  |  |  |  |
| Total assets | \$ | 28,092,296 | \$ | 28,464,243 | \$ | 30,119,253 |
| Loans |  | 18,689,758 |  | 18,729,654 |  | 18,870,575 |
| Deposits |  | 20,635,629 |  | 19,149,753 |  | 19,886,771 |
| United States |  |  |  |  |  |  |
| Total assets | \$ | 8,852,585 | \$ | 9,087,737 | \$ | 9,466,115 |
| Loans |  | 6,020,114 |  | 6,978,007 |  | 7,586,414 |
| Deposits |  | 6,283,060 |  | 6,566,710 |  | 6,807,054 |
| Other |  |  |  |  |  |  |
| Total assets | \$ | 1,233,722 | \$ | 1,170,982 | \$ | 1,139,916 |
| Loans |  | 845,214 |  | 751,194 |  | 752,721 |
| Deposits ${ }^{[1]}$ |  | 1,034,651 |  | 1,045,737 |  | 1,046,219 |

[1] Represents deposits from BPPR operations located in the US and British Virgin Islands.

## Note 30 Subsequent events

Subsequent events are events and transactions that occur after the balance sheet date but before the financial statements are issued. The effects of subsequent events and transactions are recognized in the financial statements when they provide additional evidence about conditions that existed at the balance sheet date. The Corporation has evaluated events and transactions occurring subsequent to September 30, 2011. Such evaluation resulted in no adjustments or additional disclosures in the consolidated financial statements for the quarter and nine months ended September 30, 2011, other than the disclosures on the voluntary retirement program disclosed in Note 25 to the consolidated financial statements.

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Note 31 Condensed consolidating financial information of guarantor and issuers of registered guaranteed securities

The following condensed consolidating financial information presents the financial position of Popular, Inc. Holding Company ( PIHC ) (parent only), Popular International Bank, Inc. ( PIBI ), Popular North America, Inc. ( PNA ) and all other subsidiaries of the Corporation at September 30, 2011, December 31, 2010 and September 30, 2010, and the results of their operations and cash flows for periods ended September 30, 2011 and 2010.

PIBI is an operating subsidiary of PIHC and is the holding company of its wholly-owned subsidiaries: Popular Insurance V.I., Inc; Tarjetas y Transacciones en Red Tranred, C.A.; and PNA. Prior to the internal reorganization and sale of the ownership interest in EVERTEC, ATH Costa Rica S.A., and T.I.I. Smart Solutions Inc. were also wholly-owned subsidiaries of PIBI.

PNA is an operating subsidiary of PIBI and is the holding company of its wholly-owned subsidiaries: Equity One, Inc.; and Banco Popular North America ( BPNA ), including its wholly-owned subsidiaries Popular Equipment Finance, Inc., Popular Insurance Agency, U.S.A., and E-LOAN, Inc.

PIHC fully and unconditionally guarantees all registered debt securities issued by PNA.

A source of income for PIHC consists of dividends from BPPR. Under the existing federal banking regulations, the prior approval of the Federal Reserve System is required for any dividend from BPPR or BPNA to the PIHC if the total of all dividends declared by each entity during the calendar year would exceed the total of its net income for that year, as defined by the Federal Reserve Board, combined with its retained net income for the preceding two years, less any required transfers to surplus or to a fund for the retirement of any preferred stock. Under this test, at September 30, 2011, BPPR could have declared a dividend of approximately $\$ 237$ million (September 30, 2010-\$100 million; December 31, 2010 - $\$ 78$ million). However, on July 25, 2011, PIHC and BPPR entered into a Memorandum of Understanding with the Federal Reserve Bank of New York and the Office of the Commissioner of Financial Institutions of Puerto Rico that requires the prior approval of these entities prior to the payment of any dividends by BPPR to PIHC. BPNA could not declare any dividends without the approval of the Federal Reserve Board.

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## Condensed Consolidated Statement of Condition (Unaudited)

At September 30, 2011

All other

Popular Inc. PIBI PNA subsidiaries and Elimination Popular, Inc.
(In thousands) Holding Co. Holding Co. Holding Co. eliminations Consolidated

| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ | 1,478 | \$ | 299 | \$ | 271 | \$ | 567,336 | \$ | $(2,243)$ | \$ | 567,141 |
| Money market investments |  | 5,922 |  | 14,692 |  | 283 |  | 1,263,125 |  | $(14,883)$ |  | 1,269,139 |
| Trading account securities, at fair value |  | - |  | - |  | - |  | 272,939 |  | - |  | 272,939 |
| Investment securities available-for-sale, at fair value |  | 36,400 |  | 2,621 |  | - |  | 5,205,308 |  | $(17,800)$ |  | 5,226,529 |
| Investment securities held-to-maturity, at amortized cost |  | 197,364 |  | 1,000 |  | - |  | 115,182 |  | $(185,000)$ |  | 128,546 |
| Other investment securities, at lower of cost or realizable value |  | 10,850 |  | 1 |  | 4,492 |  | 158,226 |  | - |  | 173,569 |
| Investment in subsidiaries |  | 4,088,974 |  | 1,166,194 |  | 1,636,768 |  | - |  | $(6,891,936)$ |  | - |
| Loans held-for-sale, at lower of cost or fair value |  | - |  | - |  | - |  | 368,777 |  | - |  | 368,777 |

Loans held-in-portfolio:

| Loans not covered under loss sharing agreements with the FDIC | 264,056 | - | - | 20,744,111 | (\$ | 232,930) | 20,775,237 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans covered under loss sharing agreements with the FDIC | - | - | - | 4,512,423 |  | - | 4,512,423 |
| Less - Unearned income | - | - | - | 101,351 |  | - | 101,351 |
| Allowance for loan losses | 8 | - | - | 772,913 |  | - | 772,921 |
| Total loans held-in-portfolio, net | 264,048 | - | - | 24,382,270 |  | $(232,930)$ | 24,413,388 |
| FDIC loss share asset | - | - | - | 1,798,339 |  | - | 1,798,339 |
| Premises and equipment, net | 2,723 | - | 119 | 533,687 |  | - | 536,529 |
| Other real estate not covered under loss sharing agreements with the FDIC | - | - | - | 175,785 |  | - | 175,785 |
| Other real estate covered under loss sharing agreements with the FDIC | - | - | - | 75,339 |  | - | 75,339 |
| Accrued income receivable | 2,196 | 22 | 31 | 132,160 |  | (146) | 134,263 |
| Mortgage servicing assets, at fair value | - | - | - | 157,226 |  | - | 157,226 |
| Other assets | 219,133 | 74,779 | 15,045 | 1,890,872 |  | $(31,300)$ | 2,168,529 |

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| Goodwill |  | - |  | - |  | - |  | 648,353 |  | - |  | 648,353 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other intangible assets |  | 554 |  | - |  | - |  | 63,658 |  | - |  | 64,212 |
| Total assets | \$ | 4,829,642 | \$ | 1,259,608 | \$ | 1,657,009 | \$ | 37,808,582 | \$ | (7,376,238) | \$ | 38,178,603 |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |  |  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest bearing | \$ | - | \$ | - | \$ | - | \$ | 5,557,943 | \$ | $(30,493)$ | \$ | 5,527,450 |
| Interest bearing |  | - |  | - |  | - |  | 22,440,926 |  | $(15,036)$ |  | 22,425,890 |
| Total deposits |  | - |  | - |  | - |  | 27,998,869 |  | $(45,529)$ |  | 27,953,340 |
| Federal funds purchased and assets sold under agreements to repurchase |  | - |  | - |  | - |  | 2,601,606 |  | - |  | 2,601,606 |
| Other short-term borrowings |  | - |  | - |  | 19,000 |  | 354,100 |  | $(206,900)$ |  | 166,200 |
| Notes payable |  | 754,202 |  | - |  | 427,270 |  | 1,369,273 |  | - |  | 2,550,745 |
| Subordinated notes |  | - |  | - |  | - |  | 185,000 |  | $(185,000)$ |  | - |

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| Other liabilities |  | 62,839 |  | 6,142 |  | 45,376 |  | 826,495 |  | $(46,741)$ |  | 894,111 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total liabilities |  | 817,041 |  | 6,142 |  | 491,646 |  | 33,335,343 |  | $(484,170)$ |  | 34,166,002 |
| Stockholders equity: |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred stock |  | 50,160 |  | - |  | - |  | - |  | - |  | 50,160 |
| Common stock |  | 10,249 |  | 4,066 |  | 2 |  | 51,564 |  | $(55,632)$ |  | 10,249 |
| Surplus |  | 4,090,852 |  | 4,092,743 |  | 4,103,208 |  | 5,857,287 |  | (14,044,711) |  | 4,099,379 |
| Accumulated deficit |  | $(193,243)$ |  | $(2,874,262)$ |  | $(2,997,586)$ |  | $(1,518,816)$ |  | 7,382,137 |  | $(201,770)$ |
| Treasury stock, at cost |  | (992) |  | - |  | - |  | - |  | - |  | (992) |
| Accumulated other comprehensive income, net of tax |  | 55,575 |  | 30,919 |  | 59,739 |  | 83,204 |  | $(173,862)$ |  | 55,575 |
| Total stockholders equity |  | 4,012,601 |  | 1,253,466 |  | 1,165,363 |  | 4,473,239 |  | $(6,892,068)$ |  | 4,012,601 |
| Total liabilities and stockholders equity | \$ | 4,829,642 | \$ | 1,259,608 | \$ | 1,657,009 | \$ | 37,808,582 | \$ | $(7,376,238)$ | \$ | 38,178,603 |

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## Condensed Consolidated Statement of Condition (Unaudited)

At December 31, 2010

|  |  |  | All other |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |


| Loans held-in-portfolio: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans not covered under loss sharing agreements with the FDIC | 476,082 | 1,285 | - | 20,798,876 | $(441,967)$ | 20,834,276 |
| Loans covered under loss sharing agreements with the FDIC | - | - | - | 4,836,882 | - | 4,836,882 |
| Less - Unearned income | - | - | - | 106,241 | - | 106,241 |
| Allowance for loan losses | 60 | - | - | 793,165 | - | 793,225 |
| Total loans held-in-portfolio, net | 476,022 | 1,285 | - | 24,736,352 | $(441,967)$ | 24,771,692 |
| FDIC loss share asset | - | - | - | 2,318,183 | - | 2,318,183 |
| Premises and equipment, net | 2,830 | - | 122 | 542,501 | - | 545,453 |
| Other real estate not covered under loss sharing agreements with the FDIC | - | - | - | 161,496 | - | 161,496 |
| Other real estate covered under loss sharing agreements with the FDIC | - | - | - | 57,565 | - | 57,565 |
| Accrued income receivable | 1,510 | 33 | 111 | 149,101 | (97) | 150,658 |
| Mortgage servicing assets, at fair value | - | - | - | 166,907 | - | 166,907 |
| Other assets | 246,209 | 86,116 | 15,105 | 1,127,870 | $(25,413)$ | 1,449,887 |
| Goodwill | - | - | - | 647,387 | - | 647,387 |
| Other intangible assets | 554 | - | - | 58,142 | - | 58,696 |


| Total assets | $\$ 4,822,007$ | $\$ 1,197,335$ | $\$ 1,600,653$ | $\$$ | $38,296,775$ | $\$$ | $(7,193,808)$ | $\$ 38,722,962$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## LIABILITIES AND STOCKHOLDERS EQUITY

## Liabilities:

Deposits:

| Non-interest bearing | \$ | - | \$ | - | \$ | - | \$ | 4,961,417 | \$ | $(22,096)$ | \$ | 4,939,321 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest bearing |  | - |  | - |  | - |  | 21,830,669 |  | $(7,790)$ |  | 21,822,879 |
| Total deposits |  | - |  | - |  | - |  | 26,792,086 |  | $(29,886)$ |  | 26,762,200 |
| Federal funds purchased and assets sold under agreements to repurchase |  | - |  | - |  | - |  | 2,412,550 |  | - |  | 2,412,550 |
| Other short-term borrowings |  | - |  | - |  | 32,500 |  | 743,922 |  | $(412,200)$ |  | 364,222 |
| Notes payable |  | 835,793 |  | - |  | 430,121 |  | 2,905,554 |  | $(1,285)$ |  | 4,170,183 |
| Subordinated notes |  | - |  | - |  | - |  | 185,000 |  | $(185,000)$ |  | - |

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| Other liabilities | 185,683 | 3,921 | 47,169 | 1,028,614 | $(52,111)$ | 1,213,276 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total liabilities | 1,021,476 | 3,921 | 509,790 | 34,067,726 | $(680,482)$ | 34,922,431 |
| Stockholders equity: |  |  |  |  |  |  |
| Preferred stock | 50,160 | - | - | - | - | 50,160 |
| Common stock | 10,229 | 4,066 | 2 | 51,633 | $(55,701)$ | 10,229 |
| Surplus | 4,085,478 | 4,158,157 | 4,066,208 | 5,862,091 | (14,077,929) | 4,094,005 |
| Accumulated deficit | $(338,801)$ | $(2,958,347)$ | $(3,000,682)$ | $(1,714,659)$ | 7,665,161 | $(347,328)$ |
| Treasury stock, at cost | (574) | - | - | - | - | (574) |
| Accumulated other comprehensive (loss) income, net of tax | $(5,961)$ | $(10,462)$ | 25,335 | 29,984 | $(44,857)$ | $(5,961)$ |
| Total stockholders equity | 3,800,531 | 1,193,414 | 1,090,863 | 4,229,049 | $(6,513,326)$ | 3,800,531 |
| Total liabilities and stockholders equity | \$ 4,822,007 | \$ 1,197,335 | \$ 1,600,653 | \$ 38,296,775 | \$ (7,193,808) | \$ 38,722,962 |

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## Condensed Consolidated Statement of Condition (Unaudited)

At September 30, 2010

|  |  |  | All other |
| :--- | :--- | :--- | :--- |


| Other intangible assets | 554 |  | - |  | - |  | 59,884 |  | - |  | 60,438 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | \$ 5,105,340 | \$ | 1,126,516 | \$ | 1,528,768 | \$ | 40,341,053 | \$ | $(7,376,393)$ |  | 725,284 |

LIABILITIES AND STOCKHOLDERS EQUITY

| Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest bearing | \$ | - | \$ | - | \$ | - | \$ | 5,397,313 | \$ | $(25,874)$ | \$ | 5,371,439 |
| Interest bearing |  | - |  | - |  | - |  | 22,374,886 |  | $(6,281)$ |  | 22,368,605 |
| Total deposits |  | - |  | - |  | - |  | 27,772,199 |  | $(32,155)$ |  | 27,740,044 |
| Federal funds purchased and assets sold under agreements to repurchase |  | - |  | - |  | - |  | 2,522,939 |  | $(164,800)$ |  | 2,358,139 |
| Other short-term borrowings |  | - |  | - |  | 25,200 |  | 691,342 |  | $(525,200)$ |  | 191,342 |
| Notes payable |  | 830,134 |  | - |  | 430,052 |  | 3,886,482 |  | $(1,516)$ |  | 5,145,152 |
| Subordinated notes |  | - |  | - |  | - |  | 185,000 |  | $(185,000)$ |  | - |

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| Other liabilities |  | 155,074 |  | 3,183 |  | 45,886 |  | 1,013,775 |  | $(47,442)$ |  | 1,170,476 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total liabilities |  | 985,208 |  | 3,183 |  | 501,138 |  | 36,071,737 |  | $(956,113)$ |  | 36,605,153 |
| Stockholders equity: |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred stock |  | 50,160 |  | - |  | - |  | - |  | - |  | 50,160 |
| Common stock |  | 10,229 |  | 4,066 |  | 2 |  | 51,633 |  | $(55,701)$ |  | 10,229 |
| Surplus |  | 4,085,775 |  | 3,908,157 |  | 3,816,208 |  | 5,612,091 |  | $(13,327,929)$ |  | 4,094,302 |
| Accumulated deficit |  | $(111,349)$ |  | $(2,786,574)$ |  | $(2,821,556)$ |  | $(1,515,934)$ |  | 7,115,536 |  | $(119,877)$ |
| Treasury stock, at cost |  | (545) |  | - |  | - |  | - |  | - |  | (545) |
| Accumulated other comprehensive income (loss), net of tax |  | 85,862 |  | $(2,316)$ |  | 32,976 |  | 121,526 |  | $(152,186)$ |  | 85,862 |
| Total stockholders equity |  | 4,120,132 |  | 1,123,333 |  | 1,027,630 |  | 4,269,316 |  | $(6,420,280)$ |  | 4,120,131 |
| Total liabilities and stockholders equity | \$ | 5,105,340 | \$ | 1,126,516 | \$ | 1,528,768 | \$ | 40,341,053 | \$ | $(7,376,393)$ | \$ | 40,725,284 |

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Condensed Statement of Operations (Unaudited)

Quarter ended September 30, 2011

All other

Popular, Inc. PIBI PNA subsidiaries and Elimination Popular, Inc.
(In thousands) Holding Co. Holding Co. Holding Co. eliminations entries Consolidated

INTEREST INCOME:

| Loans | \$ | 1,915 | \$ | - | \$ | - | \$ | 428,473 | \$ | $(1,389)$ | \$ | 428,999 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market investments |  | - |  | 24 |  | 1 |  | 886 |  | (25) |  | 886 |
| Investment securities |  | 4,031 |  | 16 |  | 81 |  | 50,178 |  | $(3,221)$ |  | 51,085 |
| Trading account securities |  | - |  | - |  | - |  | 10,788 |  | - |  | 10,788 |
| Total interest income |  | 5,946 |  | 40 |  | 82 |  | 490,325 |  | $(4,635)$ |  | 491,758 |

## INTEREST EXPENSE:

| Deposits | - | - | - | 65,960 | (92) | 65,868 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term borrowings | - | - | 138 | 14,575 | (969) | 13,744 |
| Long-term debt | 22,983 | - | 8,054 | 14,714 | $(2,916)$ | 42,835 |
| Total interest expense | 22,983 | - | 8,192 | 95,249 | $(3,977)$ | 122,447 |
| Net interest (expense) income | $(17,037)$ | 40 | $(8,110)$ | 395,076 | (658) | 369,311 |
| Provision for loan losses | - | - | - | 176,276 | - | 176,276 |
| Net interest (expense) income after provision for loan losses | $(17,037)$ | 40 | $(8,110)$ | 218,800 | (658) | 193,035 |
| Service charges on deposit accounts | - | - | - | 46,346 | - | 46,346 |
| Other service fees | - | - | - | 66,306 | $(3,642)$ | 62,664 |
| Net (loss) gain on sale and valuation adjustments of investment securities | - | (88) | - | 8,222 | - | 8,134 |
| Trading account profit | - | - | - | 2,912 | - | 2,912 |
| Net gain on sale of loans, including valuation adjustments on loans held-for-sale | - | - | - | 20,294 | - | 20,294 |
| Adjustments (expense) to indemnity reserves on loans sold | - | - | - | $(10,285)$ | - | $(10,285)$ |
| FDIC loss share expense | - | - | - | $(5,361)$ | - | $(5,361)$ |
| Other operating (loss) income | $(1,823)$ | 2,911 | (306) | 9,193 | $(12,289)$ | $(2,314)$ |

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| Total non-interest (loss) income | $(1,823)$ | 2,823 | (306) | 137,627 | $(15,931)$ | 122,390 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OPERATING EXPENSES: |  |  |  |  |  |  |
| Personnel costs | 8,280 | 88 | - | 103,356 | - | 111,724 |
| Net occupancy expenses | 802 | 7 | 1 | 24,220 | 855 | 25,885 |
| Equipment expenses | 831 | 1 | - | 9,685 | - | 10,517 |
| Other taxes | 803 | - | - | 11,588 | - | 12,391 |
| Professional fees | 2,658 | 9 | 3 | 63,885 | $(17,799)$ | 48,756 |
| Communications | 75 | - | 1 | 6,724 | - | 6,800 |
| Business promotion | 430 | - | - | 14,220 | - | 14,650 |
| FDIC deposit insurance | - | - | - | 23,285 | - | 23,285 |
| Loss on early extinguishment of debt | - | - | - | 109 | - | 109 |
| Other real estate owned (OREO) expenses | - | - | - | 3,234 | - | 3,234 |
| Other operating expenses | $(12,733)$ | $(2,771)$ | 111 | 38,542 | (608) | 22,541 |
| Amortization of intangibles | - | - | - | 2,463 | - | 2,463 |
| Total operating expenses | 1,146 | $(2,666)$ | 116 | 301,311 | $(17,552)$ | 282,355 |

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| (Loss) income before income tax and equity in earnings (losses) of subsidiaries | $(20,006)$ | 5,529 |  | $(8,532)$ |  | 55,116 |  | 963 |  | 33,070 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income tax (benefit) expense | (642) | 1,226 |  | (23) |  | 4,652 |  | 324 |  | 5,537 |
| (Loss) income before equity in earnings (losses) of subsidiaries | $(19,364)$ | 4,303 |  | $(8,509)$ |  | 50,464 |  | 639 |  | 27,533 |
| Equity in undistributed earnings (losses) of subsidiaries | 46,897 | $(3,825)$ |  | 5,424 |  | - |  | $(48,496)$ |  | - |
| NET INCOME (LOSS) | \$ 27,533 | \$ 478 | \$ | $(3,085)$ | \$ | 50,464 | \$ | $(47,857)$ | \$ | 27,533 |

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## Condensed Statement of Operations (Unaudited)

Nine months ended September 30, 2011

All other
(In thousands) Holding Co. Holding Co. Holding Co. eliminations entries Consolidated

INTEREST INCOME:

| Loans | \$ | 6,973 | \$ | 16 | \$ | - | \$ | 1,293,139 | \$ | $(5,294)$ | \$ | 1,294,834 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market investments |  | 5 |  | 71 |  | 4 |  | 2,809 |  | (130) |  | 2,759 |
| Investment securities |  | 12,192 |  | 38 |  | 242 |  | 154,374 |  | $(9,663)$ |  | 157,183 |
| Trading account securities |  | - |  | - |  | - |  | 29,332 |  | - |  | 29,332 |
| Total interest income |  | 19,170 |  | 125 |  | 246 |  | 1,479,654 |  | $(15,087)$ |  | 1,484,108 |
| INTEREST EXPENSE: |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | - |  | - |  | - |  | 213,758 |  | (339) |  | 213,419 |
| Short-term borrowings |  | 50 |  | - |  | 694 |  | 44,685 |  | $(3,951)$ |  | 41,478 |
| Long-term debt |  | 71,315 |  | - |  | 23,341 |  | 56,111 |  | $(8,768)$ |  | 141,999 |
| Total interest expense |  | 71,365 |  | - |  | 24,035 |  | 314,554 |  | $(13,058)$ |  | 396,896 |
| Net interest (expense) income |  | $(52,195)$ |  | 125 |  | $(23,789)$ |  | 1,165,100 |  | $(2,029)$ |  | 1,087,212 |
| Provision for loan losses |  | - |  | - |  | - |  | 395,912 |  | - |  | 395,912 |
| Net interest (expense) income after provision for loan losses |  | $(52,195)$ |  | 125 |  | $(23,789)$ |  | 769,188 |  | $(2,029)$ |  | 691,300 |
| Service charges on deposit accounts |  | - |  | - |  | - |  | 138,778 |  | - |  | 138,778 |
| Other service fees |  | - |  | - |  | - |  | 191,339 |  | $(11,716)$ |  | 179,623 |
| Net (loss) gain on sale and valuation adjustments of investment securities |  | - |  | (88) |  | - |  | 8,132 |  | - |  | 8,044 |
| Trading account profit |  | - |  | - |  | - |  | 3,287 |  | - |  | 3,287 |
| Net gain on sale of loans, including valuation adjustments on loans held-for-sale |  | - |  | - |  | - |  | 14,756 |  | - |  | 14,756 |
| Adjustments (expense) to indemnity reserves on loans sold |  | - |  | - |  | - |  | $(29,587)$ |  | - |  | $(29,587)$ |
| FDIC loss share income |  | - |  | - |  | - |  | 49,344 |  | - |  | 49,344 |
| Fair value change in equity appreciation instrument |  | - |  | - |  | - |  | 8,323 |  | - |  | 8,323 |

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| Other operating income | 18,531 | 28,159 | 1,082 | 28,880 | $(38,302)$ | 38,350 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total non-interest income | 18,531 | 28,071 | 1,082 | 413,252 | $(50,018)$ | 410,918 |
| OPERATING EXPENSES: |  |  |  |  |  |  |
| Personnel costs | 22,142 | 261 | - | 306,420 | - | 328,823 |
| Net occupancy expenses | 2,506 | 24 | 2 | 71,275 | 2,621 | 76,428 |
| Equipment expenses | 2,411 | 4 | - | 30,899 | - | 33,314 |
| Other taxes | 1,465 | - | - | 37,521 | - | 38,986 |
| Professional fees | 9,330 | 126 | 9 | 190,087 | $(54,629)$ | 144,923 |
| Communications | 309 | 5 | 10 | 20,874 | - | 21,198 |
| Business promotion | 1,238 | - | - | 34,604 | - | 35,842 |
| FDIC deposit insurance | - | - | - | 68,640 | - | 68,640 |
| Loss on early extinguishment of debt | 8,000 | - | - | 637 | - | 8,637 |
| Other real estate owned (OREO) expenses | - | - | - | 11,885 | - | 11,885 |
| Other operating expenses | $(38,250)$ | 5,797 | 332 | 97,381 | $(1,705)$ | 63,555 |
| Amortization of intangibles | - | - | - | 6,973 | - | 6,973 |
| Total operating expenses | 9,151 | 6,217 | 353 | 877,196 | $(53,713)$ | 839,204 |

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| (Loss) income before income tax and equity in earnings of subsidiaries | $(42,815)$ | 21,979 | $(23,060)$ | 305,244 | 1,666 | 263,014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income tax expense (benefit) | 2,495 | 5,688 | (287) | 106,143 | 625 | 114,664 |
| (Loss) income before equity in earnings of subsidiaries | $(45,310)$ | 16,291 | $(22,773)$ | 199,101 | 1,041 | 148,350 |
| Equity in undistributed earnings of subsidiaries | 193,660 | 3,894 | 25,868 | - | $(223,422)$ | - |
| NET INCOME | \$ 148,350 | \$ 20,185 | 3,095 | \$ 199,101 | \$ $(222,381)$ | \$ 148,350 |

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## Condensed Statement of Operations (Unaudited)

Quarter ended September 30, 2010

All other
(In thousands) Holding Co. Holding Co. Holding Co. eliminations enstries Consolidated

| INTEREST AND DIVIDEND INCOME: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividend income from subsidiaries | \$ | 80,700 | \$ | - | \$ | - | \$ | - | \$ | $(80,700)$ | \$ | - |
| Loans |  | 1,217 |  | - |  | - |  | 455,477 |  | $(1,063)$ |  | 455,631 |
| Money market investments |  | 2 |  | 15 |  | - |  | 1,391 |  | (17) |  | 1,391 |
| Investment securities |  | 5,673 |  | 7 |  | 81 |  | 56,848 |  | $(5,332)$ |  | 57,277 |
| Trading account securities |  | - |  | - |  | - |  | 7,136 |  | - |  | 7,136 |
| Total interest and dividend income |  | 87,592 |  | 22 |  | 81 |  | 520,852 |  | $(87,112)$ |  | 521,435 |

## INTEREST EXPENSE:

| Deposits | - | - | - | 86,346 | (16) | 86,330 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term borrowings | 8 | - | 185 | 15,816 | $(1,064)$ | 14,945 |
| Long-term debt | 26,485 | - | 7,635 | 34,756 | $(5,494)$ | 63,382 |
| Total interest expense | 26,493 | - | 7,820 | 136,918 | $(6,574)$ | 164,657 |
| Net interest income (expense) | 61,099 | 22 | $(7,739)$ | 383,934 | $(80,538)$ | 356,778 |
| Provision for loan losses | - | - | - | 215,013 | - | 215,013 |


| Net interest income (expense) after provision for loan losses | 61,099 | 22 | $(7,739)$ | 168,921 | $(80,538)$ | 141,765 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts | - | - | - | 48,608 | - | 48,608 |
| Other service fees | - | - | - | 100,029 | 793 | 100,822 |
| Net gain on sale and valuation adjustments of investment securities | - | - | - | 3,732 | - | 3,732 |
| Trading account profit | - | - | - | 5,860 | - | 5,860 |
| Net gain on sale of loans, including valuation adjustments on loans held-for-sale | - | - | - | 4,250 | - | 4,250 |
| Adjustments (expense) to indemnity reserves on loans sold | - | - | - | $(5,823)$ | - | $(5,823)$ |

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| FDIC loss share expense | - | - | - | $(7,668)$ | - | $(7,668)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fair value change in equity appreciation instrument | - | - | - | 10,641 | - | 10,641 |
| Gain on sale of processing and technology business | 640,802 | - | - | - | - | 640,802 |
| Other operating (loss) income | (18) | 3,370 | $(2,166)$ | 25,874 | $(2,390)$ | 24,670 |
| Total non-interest income (loss) | 640,784 | 3,370 | $(2,166)$ | 185,503 | $(1,597)$ | 825,894 |
| OPERATING EXPENSES: |  |  |  |  |  |  |
| Personnel costs | 3,547 | 102 | - | 137,556 | - | 141,205 |
| Net occupancy expenses | 689 | 8 | 1 | 27,727 | - | 28,425 |
| Equipment expenses | 708 | 1 | - | 24,723 | - | 25,432 |
| Other taxes | 513 | - | - | 13,359 | - | 13,872 |
| Professional fees | 19,151 | 3 | 3 | 29,645 | (578) | 48,224 |
| Communications | 127 | 5 | 5 | 9,377 | - | 9,514 |
| Business promotion | 221 | - | - | 11,039 | - | 11,260 |
| FDIC deposit insurance | - | - | - | 17,183 | - | 17,183 |
| Loss on early extinguishment of debt | 15,750 | - | - | 9,698 | - | 25,448 |
| Other real estate owned (OREO) expenses | 2 | - | - | 6,995 | - | 6,997 |
| Other operating expenses | $(2,910)$ | (100) | 108 | 44,881 | (409) | 41,570 |
| Amortization of intangibles | - | - | - | 2,411 | - | 2,411 |

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| Total operating expenses |  | 37,798 |  | 19 |  | 117 |  | 334,594 |  | (987) |  | 371,541 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income (loss) before income tax and equity in losses of subsidiaries |  | 664,085 |  | 3,373 |  | $(10,022)$ |  | 19,830 |  | $(81,148)$ |  | 596,118 |
| Income tax expense (benefit) |  | 84,664 |  | 1,335 |  | (297) |  | 16,139 |  | 191 |  | 102,032 |
| Income (loss) before equity in losses of subsidiaries |  | 579,421 |  | 2,038 |  | $(9,725)$ |  | 3,691 |  | $(81,339)$ |  | 494,086 |
| Equity in undistributed losses of subsidiaries |  | $(85,335)$ |  | $(24,235)$ |  | $(14,330)$ |  | - |  | 123,900 |  | - |
| NET INCOME (LOSS) | \$ | 494,086 | \$ | $(22,197)$ | \$ | $(24,055)$ | \$ | 3,691 | \$ | 42,561 | \$ | 494,086 |

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## Condensed Statement of Operations (Unaudited)

Nine months ended September 30, 2010

## All other

(In thousands) Holding Co. Holding Co. Holding Co. eliminations entries Consolidated

| INTEREST AND DIVIDEND INCOME: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividend income from subsidiaries | \$ | 168,100 | \$ | 7,500 | \$ | - | \$ | - | \$ | $(175,600)$ | \$ | - |
| Loans |  | 4,301 |  | - |  | - |  | 1,230,774 |  | $(3,785)$ |  | 1,231,290 |
| Money market investments |  | 52 |  | 237 |  | 1 |  | 4,326 |  | (290) |  | 4,326 |
| Investment securities |  | 19,113 |  | 24 |  | 242 |  | 183,761 |  | $(18,022)$ |  | 185,118 |
| Trading account securities |  | - |  | - |  | - |  | 20,313 |  | - |  | 20,313 |
| Total interest and dividend income |  | 191,566 |  | 7,761 |  | 243 |  | 1,439,174 |  | $(197,697)$ |  | 1,441,047 |

## INTEREST EXPENSE:

| Deposits | - | - | - | 270,157 | (238) | 269,919 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term borrowings | 46 | - | 307 | 49,225 | $(3,822)$ | 45,756 |
| Long-term debt | 86,231 | - | 22,960 | 94,415 | $(18,524)$ | 185,082 |
| Total interest expense | 86,277 | - | 23,267 | 413,797 | $(22,584)$ | 500,757 |
| Net interest income (expense) | 105,289 | 7,761 | $(23,024)$ | 1,025,377 | $(175,113)$ | 940,290 |
| Provision for loan losses | - | - | - | 657,471 | - | 657,471 |


| Net interest income (expense) after provision for loan losses | 105,289 | 7,761 | $(23,024)$ | 367,906 | $(175,113)$ | 282,819 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts | - | - | - | 149,865 | - | 149,865 |
| Other service fees | - | - | - | 307,677 | $(1,810)$ | 305,867 |
| Net gain on sale and valuation adjustments of investment securities | - | - | - | 4,210 | - | 4,210 |
| Trading account profit | - | - | - | 8,101 | - | 8,101 |
| Net gain on sale of loans, including valuation adjustments on loans held-for-sale | - | - | - | 14,396 | - | 14,396 |
| Adjustments (expense) to indemnity reserves on loans sold | - | - | - | $(37,502)$ | - | $(37,502)$ |

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| FDIC loss share expense | - | - | - | $(22,705)$ | - | $(22,705)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fair value change in equity appreciation instrument | - | - | - | 35,035 | - | 35,035 |
| Gain on sale of processing and technology business | 640,802 | - | - | - | - | 640,802 |
| Other operating income (loss) | 1,198 | 14,931 | $(3,640)$ | 75,641 | $(3,612)$ | 84,518 |
| Total non-interest income (loss) | 642,000 | 14,931 | $(3,640)$ | 534,718 | $(5,422)$ | 1,182,587 |
| OPERATING EXPENSES: |  |  |  |  |  |  |
| Personnel costs | 16,080 | 321 | - | 384,167 | (399) | 400,169 |
| Net occupancy expenses | 2,096 | 26 | 2 | 84,235 | - | 86,359 |
| Equipment expenses | 2,148 | 1 | - | 72,082 | - | 74,231 |
| Other taxes | 1,337 | - | - | 37,298 | - | 38,635 |
| Professional fees | 26,103 | 10 | 9 | 85,194 | $(1,818)$ | 109,498 |
| Communications | 360 | 16 | 10 | 31,242 | - | 31,628 |
| Business promotion | 663 | - | - | 29,096 | - | 29,759 |
| FDIC deposit insurance | - | - | - | 49,894 | - | 49,894 |
| Loss on early extinguishment of debt | 15,750 | - | - | 10,676 | - | 26,426 |
| Other real estate owned (OREO) expenses | 21 | - | - | 26,301 | - | 26,322 |
| Other operating expenses | $(25,977)$ | (299) | 324 | 128,345 | $(1,359)$ | 101,034 |
| Amortization of intangibles | - | - | - | 6,915 | - | 6,915 |

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| Total operating expenses |  | 38,581 |  | 75 |  | 345 |  | 945,445 |  | $(3,576)$ |  | 980,870 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income (loss) before income tax and equity in losses of subsidiaries |  | 708,708 |  | 22,617 |  | $(27,009)$ |  | $(42,821)$ |  | $(176,959)$ |  | 484,536 |
| Income tax expense (benefit) |  | 83,025 |  | 3,136 |  | (297) |  | 33,757 |  | 373 |  | 119,994 |
| Income (loss) before equity in losses of subsidiaries |  | 625,683 |  | 19,481 |  | $(26,712)$ |  | $(76,578)$ |  | $(177,332)$ |  | 364,542 |
| Equity in undistributed losses of subsidiaries |  | $(261,141)$ |  | $(200,353)$ |  | $(167,324)$ |  | - |  | 628,818 |  | - |
| NET INCOME (LOSS) | \$ | 364,542 | \$ | $(180,872)$ | \$ | $(194,036)$ | \$ | $(76,578)$ | \$ | 451,486 | \$ | 364,542 |

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## Condensed Consolidating Statement of Cash Flows (Unaudited)

For the nine months ended September 30, 2011

|  |  |  |  | All other |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Popular, Inc. <br> Holding Co. | PIBI <br> Holding Co. | PNA <br> Holding Co. | subsidiaries and eliminations | Elimination entries | Popular, Inc. <br> Consolidated |

Cash flows from operating activities:
Net income

| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity in undistributed earnings of subsidiaries | $(193,660)$ | $(3,894)$ | $(25,868)$ | - | 223,422 | - |
| Provision for loan losses | - | - | - | 395,912 | - | 395,912 |
| Amortization of intangibles | - | - | - | 6,973 | - | 6,973 |
| Depreciation and amortization of premises and equipment | 582 | - | 2 | 34,280 | - | 34,864 |
| Net (accretion of discounts) amortization of premiums and deferred fees | 18,397 | - | 149 | $(115,727)$ | (487) | $(97,668)$ |
| Impairment losses on net assets to be disposed of | - | 6,085 | - | - | - | 6,085 |
| Fair value adjustments of mortgage servicing rights | - | - | - | 26,373 | - | 26,373 |
| Fair value change in equity appreciation instrument | - | - | - | $(8,323)$ | - | $(8,323)$ |
| FDIC loss share income | - | - | - | $(49,344)$ | - | $(49,344)$ |
| FDIC deposit insurance expense | - | - | - | 68,640 | - | 68,640 |
| Adjustments (expense) to indemnity reserves on loans sold | - | - | - | 29,587 | - | 29,587 |
| (Earnings) losses from investments under the equity method | $(11,271)$ | $(14,699)$ | $(1,082)$ | - | 38,302 | 11,250 |
| Deferred income tax expense | 3,555 | 2,330 | (264) | 38,362 | 625 | 44,608 |
| Loss (gain) on: |  |  |  |  |  |  |
| Disposition of premises and equipment | 7 | - | - | $(2,026)$ | - | $(2,019)$ |
| Sale and valuation adjustment of investment securities | - | 88 | - | $(8,132)$ | - | $(8,044)$ |
| Sale of loans, including valuation adjustments on loans held for sale | - | - | - | $(14,756)$ | - | $(14,756)$ |
| Sale of equity method investments | $(5,493)$ | $(11,414)$ | - | - | - | $(16,907)$ |
| Acquisitions of loans held-for-sale | , | - | - | $(253,401)$ | - | $(253,401)$ |
| Proceeds from sale of loans held-for-sale | - | - | - | 101,549 | - | 101,549 |
| Net disbursements on loans held-for-sale | - | - | - | $(617,591)$ | - | $(617,591)$ |
| Net (increase) decrease in: |  |  |  |  |  |  |
| Trading securities | - | - | - | 492,882 | - | 492,882 |
| Accrued income receivable | (686) | (23) | 80 | 15,504 | 49 | 14,924 |
| Other assets | 4,134 | 9,250 | 1,406 | $(9,751)$ | $(30,615)$ | $(25,576)$ |
| Net increase (decrease) in: |  |  |  |  |  |  |
| Interest payable | $(3,467)$ | - | 3,048 | $(6,964)$ | 39 | $(7,344)$ |
| Pension and other postretirement benefits obligations | - | - | - | $(128,802)$ | - | $(128,802)$ |
| Other liabilities | $(72,709)$ | $(4,919)$ | $(2,349)$ | $(32,086)$ | 2,908 | $(109,155)$ |

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| Total adjustments | $(260,611)$ | $(17,196)$ | $(24,878)$ | $(36,841)$ | 234,243 | $(105,283)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net cash (used in) provided by operating activities | $(112,261)$ | 2,989 | $(21,783)$ | 162,260 | 11,862 | 43,067 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Net (increase) decrease in money market investments | $(5,921)$ | $(7,180)$ | (22) | $(283,893)$ | 7,172 | $(289,844)$ |
| Purchases of investment securities: |  |  |  |  |  |  |
| Available-for-sale | - | - | - | $(1,198,613)$ | - | $(1,198,613)$ |
| Held-to-maturity | $(37,093)$ | $(1,000)$ | - | $(27,265)$ | - | $(65,358)$ |
| Other | - | - | - | $(116,582)$ | - | $(116,582)$ |
| Proceeds from calls, paydowns, maturities and redemptions of investment securities: |  |  |  |  |  |  |
| Available-for-sale | - | - | - | 979,868 | - | 979,868 |
| Held-to-maturity | 50,613 | 1,000 | - | 3,004 | - | 54,617 |
| Other | - | - | - | 104,231 | - | 104,231 |
| Proceeds from sale of investment securities: |  |  |  |  |  |  |

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| Available for sale | - | - | - | 35,099 | - | 35,099 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other |  | - |  | 2,294 |  | 2,294 |
| Net repayments on loans | 211,975 | 193 |  | 1,008,687 | $(207,752)$ | 1,013,103 |
| Proceeds from sale of loans |  | - |  | 290,119 | - | 290,119 |
| Acquisition of loan portfolios | - | - | - | $(985,675)$ | - | $(985,675)$ |
| Payments received from FDIC under loss sharing agreements | - | - | - | 561,111 | - | 561,111 |
| Cash paid related to business acquisitions | - | - | - | (500) | - | (500) |
| Net proceeds from sale of equity method investments | $(10,690)$ | 42,193 | - |  | - | 31,503 |
| Capital contribution to subsidiary |  | $(37,000)$ |  | - | 37,000 | - |
| Mortgage servicing rights purchased | - | - | - | $(1,251)$ | - | $(1,251)$ |
| Acquisition of premises and equipment | (500) | - | - | $(37,368)$ | - | $(37,868)$ |
| Proceeds from sale of: |  |  |  |  |  |  |
| Premises and equipment | 19 | - | - | 12,295 | - | 12,314 |
| Foreclosed assets | - | - | - | 133,017 | - | 133,017 |
| Net cash provided by (used in) investing activities | 208,403 | $(1,794)$ | (22) | 478,578 | $(163,580)$ | 521,585 |

Cash flows from financing activities:

| Net increase (decrease) in: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits |  | - |  | - |  | - |  | 1,208,295 |  | $(15,643)$ |  | 1,192,652 |
| Federal funds purchased and assets sold under agreements to repurchase |  |  |  |  |  |  |  |  |  |  |  |  |
| Other short-term borrowings |  | - |  | - |  | $(13,500)$ |  | $(389,822)$ |  | 205,300 |  | $(198,022)$ |
| Payments of notes payable |  | $(100,000)$ |  | - |  | $(3,000)$ |  | $(1,952,254)$ |  | - |  | $(2,055,254)$ |
| Proceeds from issuance of notes payable |  | - |  | - |  | - |  | 419,500 |  | - |  | 419,500 |
| Proceeds from issuance of common stock |  | 5,394 |  | - |  | - |  | - |  | - |  | 5,394 |
| Dividends paid |  | $(2,792)$ |  | - |  | - |  | - |  | - |  | $(2,792)$ |
| Treasury stock acquired |  | (418) |  | - |  | - |  | - |  | - |  | (418) |
| Return of capital |  | 1,514 |  | $(1,514)$ |  | - |  | - |  | - |  | - |
| Capital contribution from parent |  | - |  | - |  | 37,000 |  | - |  | $(37,000)$ |  | - |
| Net cash (used in) provided by financing activities |  | $(96,302)$ |  | $(1,514)$ |  | 20,500 |  | $(525,225)$ |  | 152,657 |  | $(449,884)$ |
| Net (decrease) increase in cash and due from banks Cash and due from banks at beginning of period |  | (160) |  | (319) |  | $(1,305)$ |  | 115,613 |  | 939 |  | 114,768 |
|  |  | 1,638 |  | 618 |  | 1,576 |  | 451,723 |  | $(3,182)$ |  | 452,373 |
| Cash and due from banks at end of period | \$ | 1,478 | \$ | 299 | \$ | 271 | \$ | 567,336 | \$ | $(2,243)$ | \$ | 567,141 |

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## Condensed Consolidating Statement of Cash Flows (Unaudited)

For the nine months ended September 30, 2010

|  |  |  | All other <br> (In thousands) | Popular, Inc. |
| :--- | :---: | :---: | :---: | :---: |
| Holding Co. | PIBI | Holding Co. | PNA | subsidiaries <br> sulding Co. |
| and eliminations | Elimination | Popular, Inc. |  |  |

Cash flows from operating activities:

|  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net income (loss) | $\$ 364,542$ | $\$$ | $(180,872)$ | $\$$ | $(194,036)$ | $\$$ | $(76,578)$ | $\$$ | 451,486 | $\$$ | 364,542 |


| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity in undistributed earnings of subsidiaries | 261,141 | 200,353 | 167,324 | - | $(628,818)$ | - |
| Provision for loan losses | - | - | - | 657,471 | - | 657,471 |
| Amortization of intangibles | - | - | - | 6,915 | - | 6,915 |
| Depreciation and amortization of premises and equipment | 587 | - | 2 | 46,495 | - | 47,084 |
| Net (accretion of discounts) amortization of premiums and deferred fees | 15,636 | - | 206 | $(171,411)$ | (487) | $(156,056)$ |
| Fair value adjustments of mortgage servicing rights | - | - | - | 19,959 | - | 19,959 |
| Fair value change in equity appreciation instrument | - | - | - | $(35,035)$ | - | $(35,035)$ |
| FDIC loss share expense | - | - | - | 22,705 | - | 22,705 |
| FDIC deposit insurance expense | - | - | - | 49,894 | - | 49,894 |
| Adjustments (expense) to indemnity reserves on loans sold | - | - | - | 37,502 | - | 37,502 |
| (Earnings) losses from investments under the equity method | $(1,198)$ | $(14,931)$ | 3,640 | $(2,354)$ | $(1,301)$ | $(16,144)$ |
| Deferred income tax expense | 11,411 | - | - | $(4,470)$ | 2,410 | 9,351 |
| Loss (gain) on: |  |  |  |  |  |  |
| Disposition of premises and equipment | 8 | - | - | $(2,001)$ | - | $(1,993)$ |
| Early extinguishment of debt | 15,750 | - | - | 10,676 | - | 26,426 |
| Sale and valuation adjustment of investment securities | - | - | - | $(4,210)$ | - | $(4,210)$ |
| Sale of loans, including valuation adjustments on loans held for sale | - | - | - | $(14,396)$ | - | $(14,396)$ |
| Sale of processing and technology business, net of transaction costs | $(616,186)$ | - | - | - | - | $(616,186)$ |
| Acquisitions of loans held-for-sale | - | - | - | $(213,897)$ | - | $(213,897)$ |
| Proceeds from sale of loans held-for-sale | - | - | - | 57,831 | - | 57,831 |
| Net disbursements on loans held-for-sale | - | - | - | $(494,312)$ | - | $(494,312)$ |
| Net (increase) decrease in: |  |  |  |  |  |  |
| Trading securities | - | - | - | 565,611 | - | 565,611 |
| Accrued income receivable | (59) | 118 | 102 | 1,733 | (88) | 1,806 |
| Other assets | 2,918 | 5,669 | 1,987 | $(29,902)$ | $(25,052)$ | $(44,380)$ |
| Net increase (decrease) in: |  |  |  |  |  |  |
| Interest payable | $(3,778)$ | - | 2,082 | $(32,951)$ | 88 | $(34,559)$ |
| Pension and other postretirement benefits obligations | - | - | - | 1,825 | - | 1,825 |
| Other liabilities | 52,804 | 3,144 | $(1,743)$ | 17,794 | 2,462 | 74,461 |
| Total adjustments | $(260,966)$ | 194,353 | 173,600 | 491,472 | $(650,786)$ | $(52,327)$ |
| Net cash provided by (used in) operating activities | 103,576 | 13,481 | $(20,436)$ | 414,894 | $(199,300)$ | 312,215 |

Cash flows from investing activities:
$(164,801) \quad 50,237 \quad(68) \quad(924,899)$
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| Net (increase) decrease in money market investments |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Purchases of investment securities: |  |  |  |  |  |  |
| Available-for-sale | $(34,500)$ | - | - | $(671,328)$ | 17,150 | $(688,678)$ |
| Held-to-maturity | $(26,927)$ | - | - | $(25,271)$ | - | $(52,198)$ |
| Other | - | - | - | $(44,021)$ | - | $(44,021)$ |
| Proceeds from calls, paydowns, maturities and redemptions of investment securities: |  |  |  |  |  |  |
| Available-for-sale | - | - | - | 1,329,390 | - | 1,329,390 |
| Held-to-maturity | 271,928 | 250 | - | 23,889 | $(245,000)$ | 51,067 |
| Other | - | - | - | 108,470 | - | 108,470 |

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| Proceeds from sale of investment securities: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available for sale | - | - | - | 396,676 | - | 396,676 |
| Net (disbursements) repayments on loans | $(481,194)$ | - | - | 1,347,236 | 426,893 | 1,292,935 |
| Proceeds from sale of loans | - | - | - | 15,908 | - | 15,908 |
| Acquisition of loan portfolios | - | - | - | $(130,488)$ | - | $(130,488)$ |
| Cash received from acquisitions | - | - | - | 261,311 | - | 261,311 |
| Net proceeds from sale of processing and technology business | 617,976 | - | - | 24,346 | - | 642,322 |
| Capital contribution to subsidiary | (1,095,000) | $(495,000)$ | $(495,000)$ | - | 2,085,000 | - |
| Mortgage servicing rights purchased | , | - | - | (598) | - | (598) |
| Acquisition of premises and equipment | (878) | - | - | $(39,458)$ | - | $(40,336)$ |
| Proceeds from sale of: |  |  |  |  |  |  |
| Premises and equipment | 116 | - | - | 13,387 | - | 13,503 |
| Foreclosed assets | 74 | - | - | 120,338 | - | 120,412 |
| Net cash (used in) provided by investing activities | $(913,206)$ | $(444,513)$ | $(495,068)$ | 1,804,888 | 2,398,661 | 2,350,762 |

Cash flows from financing activities:
Net increase (decrease) in:

| Deposits |  | - |  | - |  | - |  | $(601,350)$ |  | 26,611 |  | $(574,739)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds purchased and assets sold under agreements to repurchase |  | - |  | - |  | - |  | $(109,851)$ |  | $(164,800)$ |  | $(274,651)$ |
| Other short-term borrowings |  | $(24,225)$ |  | - |  | 24,500 |  | 584,116 |  | $(400,375)$ |  | 184,016 |
| Prepayment penalties on early cancellation of debt |  | $(15,750)$ |  | - |  | - |  | $(9,725)$ |  | - |  | $(25,475)$ |
| Payments of notes payable |  | $(250,000)$ |  | - |  | $(4,000)$ |  | $(3,274,449)$ |  | 247,000 |  | $(3,281,449)$ |
| Proceeds from issuance of notes payable |  | - |  | - |  | - |  | 111,101 |  | - |  | 111,101 |
| Net proceeds from issuance of depository shares |  | 1,100,613 |  | (63,900) |  | - |  | - |  | 1,618 |  | 1,102,231 |
| Dividends paid to parent company |  | - |  | $(63,900)$ |  | - |  | $(111,700)$ |  | 175,600 |  | - |
| Treasury stock acquired |  | (530) |  | - |  | - |  | 1,09,000 |  | - |  | (530) |
| Capital contribution from parent |  | - |  | 495,000 |  | 495,000 |  | 1,095,000 |  | $(2,085,000)$ |  | - |
| Net cash provided by (used in) financing activities |  | 810,108 |  | 431,100 |  | 515,500 |  | $(2,316,858)$ |  | $(2,199,346)$ |  | $(2,759,496)$ |
| Net increase (decrease) in cash and due from banks |  | 478 |  | 68 |  | (4) |  | $(97,076)$ |  | 15 |  | $(96,519)$ |
| Cash and due from banks at beginning of period |  | 1,174 |  | 300 |  | 738 |  | 677,606 |  | $(2,488)$ |  | 677,330 |
| Cash and due from banks at end of period | \$ | 1,652 | \$ | 368 | \$ | 734 | \$ | 580,530 | \$ | $(2,473)$ | \$ | 580,811 |

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report includes management s discussion and analysis ( MD\&A ) of the consolidated financial position and financial performance of Popular, Inc. (the Corporation or Popular ). All accompanying tables, financial statements and notes included elsewhere in this report should be considered an integral part of this analysis.

The Corporation is a diversified, publicly-owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation has operations in Puerto Rico, the continental United States, and the U.S. and British Virgin Islands. In Puerto Rico, the Corporation provides retail and commercial banking services through its principal banking subsidiary, Banco Popular de Puerto Rico ( BPPR ), as well as auto and equipment leasing and financing, mortgage loans, investment banking, broker-dealer and insurance services through specialized subsidiaries. In the United States, the Corporation operates Banco Popular North America ( BPNA ), including its wholly-owned subsidiary E-LOAN. BPNA focuses efforts and resources on the core community banking business. BPNA operates branches in New York, California, Illinois, New Jersey and Florida. E-LOAN markets deposit accounts under its name for the benefit of BPNA. As part of the rebranding of the BPNA franchise, some of its branches operate under a new name, Popular Community Bank. Note 29 to the consolidated financial statements presents information about the Corporation s business segments. The Corporation has a $49 \%$ interest in EVERTEC, which provides transaction processing services throughout the Caribbean and Latin America, including servicing many of Popular s system infrastructures and transaction processing businesses.

## OVERVIEW

## Highlights for the third quarter of 2011

Pre-tax income of $\$ 33.1$ million in the third quarter of 2011, compared with pre-tax income of $\$ 596.1$ million in the third quarter of 2010 , with the principal variance being the $\$ 640.8$ million pre-tax gain on the sale of the $51 \%$ interest in EVERTEC on September 30, 2010;

Net income per common share of $\$ 0.03$ in the third quarter of 2011 , compared with $\$ 0.48$ in the third quarter of 2010;

Net interest margin on a taxable equivalent basis of $4.56 \%$ for the third quarter of 2011 , compared with $4.05 \%$ in the third quarter of 2010 ;

Provision for loan losses in the third quarter of 2011 decreased by $\$ 38.7$ million, or $18 \%$, compared with the same quarter in 2010; allowance for loan losses stood at $3.35 \%$ of non-covered loans held-in-portfolio; net charge-offs for the third quarter of 2011 decreased $\$ 110.5$ million compared with the third quarter of 2010 ;

Gross revenues (net interest income plus non-interest income) of $\$ 492$ million in the third quarter of 2011, compared with $\$ 542$ million in the third quarter of 2010, excluding the gain on sale of EVERTEC;

Total operating expenses declined $\$ 89.2$ million, with the BPPR reportable segment remaining almost even compared with the third quarter of 2010 and the BPNA reportable segment declining $\$ 8.5$ million. The main driver for the decrease pertained to EVERTEC s operating expenses in the third quarter of 2010 prior to the sale;

BPPR completed the sale to a new venture of a portfolio of commercial and construction loans with a net book value of $\$ 128$ million, which resulted in a net benefit of approximately $\$ 4.7$ million, before tax. The majority of these loans was in non-accruing status at the transaction date and had been reclassified to loans held-for-sale during the fourth quarter of 2010 and the third quarter of 2011. Popular holds a $24.9 \%$ interest in the new venture;

Completed the transaction to buy the Citi/AAdvantage co-branded credit card portfolio in Puerto Rico and the U.S. Virgin Islands, which represented approximately $\$ 130$ million in balances. Also, BPPR entered into an agreement with American Airlines Inc. to become the exclusive issuer of AAdvantage co-branded credit cards in those two locations; and

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## Maintained strong capital ratios.

The Corporation achieved its third consecutive profitable quarter. The Corporation reported net income of $\$ 27.5$ million for the quarter ended September 30 , 2011 , compared with $\$ 494.1$ million for the quarter ended September 30, 2010. Pre-tax income for the quarter ended September 30, 2011 amounted to $\$ 33.1$ million, compared with $\$ 596.1$ million for the quarter ended September 30, 2010. The results for the third quarter of 2010 included a $\$ 640.8$ million pre-tax gain recognized in connection with the sale of the $51 \%$ interest in EVERTEC.

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For the nine months ended September 30, 2011, the Corporation s net income and pre-tax income amounted to $\$ 148.4$ million and $\$ 263.0$ million, respectively, compared with net income and pre-tax income of $\$ 364.5$ million and $\$ 484.5$ million, respectively, for the same period in 2010.

In Puerto Rico, the credit environment remains uneven and credit costs remain high. While there has been improvement in some of the Corporation s Puerto Rico loan portfolios, the provision for loan losses in the BPPR reportable segment was increased in the third quarter relative to the second quarter of 2011, principally related to the commercial loan portfolio.

The Corporation s revenue-generating capacity has remained strong throughout the credit cycle and the net interest margin has been above $4 \%$ for the last five quarters. The Corporation has continued reducing the cost of deposits, which has contributed to boost the net interest margin.

The Corporation s U.S. Mainland operations were profitable during the third quarter with another quarter of steady net interest income and lower funding costs in the midst of improving credit conditions. The biggest challenge for the BPNA reportable segment is achieving healthy loan growth in the markets served at an adequate risk-adjusted return.

The Corporation continues to manage credit costs and pursue transactions for its held-for-sale portfolios. The Corporation is also continuing to seek opportunities to broaden its business through asset acquisitions that can be absorbed by its existing business platforms without undue added risk, such as the purchases of performing mortgage loans and the credit card portfolio during 2011. In October 2011, the Corporation launched an action plan to reduce expenses, which mainly consists of a voluntary retirement program for eligible employees and further efficiencies in its Puerto Rico retail network. Refer to Note 25 to the consolidated financial statements for information on the voluntary retirement program.

Table A provides selected financial data and performance indicators for the quarters ended September 30, 2011 and 2010.

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## TABLE A

## Financial Highlights

| Financial Condition Highlights | At September 30, |  |  |  |  | Average for the nine months |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2011 |  | 2010 |  | Variance |  | 2011 |  | 2010 |  | Variance |
| Money market investments | \$ 1,269,139 | \$ | 2,023,949 | \$ | $(754,810)$ | \$ | 1,186,962 | \$ | 1,558,383 | \$ | $(371,421)$ |
| Investment and trading securities | 5,801,583 |  | 6,597,136 |  | $(795,553)$ |  | 6,355,238 |  | 7,002,398 |  | $(647,160)$ |
| Loans | 25,555,086 |  | 27,209,710 |  | $(1,654,624)$ |  | 25,756,879 |  | 25,497,583 |  | 259,296 |
| Earning assets | 32,625,808 |  | 35,830,795 |  | $(3,204,987)$ |  | 33,299,079 |  | 34,058,364 |  | $(759,285)$ |
| Total assets | 38,178,603 |  | 40,725,284 |  | $(2,546,681)$ |  | 38,418,438 |  | 37,975,893 |  | 442,545 |
| Deposits* | 27,953,340 |  | 27,740,044 |  | 213,296 |  | 27,496,340 |  | 26,484,150 |  | 1,012,190 |
| Borrowings | 5,318,551 |  | 7,694,633 |  | $(2,376,082)$ |  | 6,298,514 |  | 7,523,427 |  | $(1,224,913)$ |
| Stockholders equity | 4,012,601 |  | 4,120,131 |  | $(107,530)$ |  | 3,704,105 |  | 3,048,623 |  | 655,482 |


| Operating Highlights | Third Quarter |  |  |  |  |  | Nine months ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands, except per share information) |  | 2011 |  | 2010 |  | Variance |  | 2011 |  | 2010 |  | Variance |
| Net interest income | \$ | 369,311 | \$ | 356,778 | \$ | 12,533 | \$ | 1,087,212 | \$ | 940,290 | \$ | 146,922 |
| Provision for loan losses - non-covered loans |  | 150,703 |  | 215,013 |  | $(64,310)$ |  | 306,177 |  | 657,471 |  | $(351,294)$ |
| Provision for loan losses - covered loans |  | 25,573 |  | - |  | 25,573 |  | 89,735 |  | - |  | 89,735 |
| Non-interest income |  | 122,390 |  | 825,894 |  | $(703,504)$ |  | 410,918 |  | 1,182,587 |  | $(771,669)$ |
| Operating expenses |  | 282,355 |  | 371,541 |  | $(89,186)$ |  | 839,204 |  | 980,870 |  | $(141,666)$ |

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| Income before income tax |  | 33,070 |  | 596,118 |  | $(563,048)$ |  | 263,014 |  | 484,536 |  | $(221,522)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income tax expense |  | 5,537 |  | 102,032 |  | $(96,495)$ |  | 114,664 |  | 119,994 |  | $(5,330)$ |
| Net income | \$ | 27,533 | \$ | 494,086 | \$ | $(466,553)$ | \$ | 148,350 | \$ | 364,542 | \$ | $(216,192)$ |
| Net income applicable to common stock | \$ | 26,602 | \$ | 494,086 | \$ | $(467,484)$ | \$ | 145,558 | \$ | 172,875 | \$ | $(27,317)$ |
| Net income per common share - basic and diluted | \$ | 0.03 | \$ | 0.48 | \$ | (0.45) | \$ | 0.14 | \$ | 0.21 | \$ | (0.07) |
|  |  |  |  |  |  | Third Quarter |  |  |  | Nine months ended September 30, |  |  |
|  |  |  |  |  |  | 2011 |  | 2010 |  | 2011 |  | 2010 |
| Selected Statistical Information |  |  |  |  |  |  |  |  |  |  |  |  |

## Common Stock Data

| Market price |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |


| Return on assets | 0.29 \% | 4.88 \% | 0.52 \% | 1.28 \% |
| :---: | :---: | :---: | :---: | :---: |
| Return on common equity | 2.81 | 56.94 | 5.33 | 16.77 |
| Net interest spread (taxable equivalent) | 4.30 | 3.79 | 4.24 | 3.40 |
| Net interest margin (taxable equivalent) | 4.56 | 4.05 | 4.49 | 3.72 |


| Capitalization Ratios |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Average equity to average assets | $10.03 \%$ | 8.69 \% | 9.64 \% | 8.03 \% |
| Tier I capital to risk-weighted assets | 15.82 | 15.03 | 15.82 | 15.03 |
| Total capital to risk-weighted assets | 17.09 | 16.32 | 17.09 | 16.32 |
| Leverage ratio | 10.59 | 10.10 | 10.59 | 10.10 |

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The discussion that follows provides highlights of the Corporation s results of operations for the quarter ended September 30, 2011 compared to the results of operations for the same quarter in 2010. It also provides some highlights with respect to the Corporation s financial condition, credit quality, capital and liquidity.

## Financial highlights:

Net interest income for the third quarter of 2011 increased by $\$ 19.5$ million, on a taxable equivalent basis, compared with the third quarter of 2010. The net interest margin on a taxable equivalent basis increased from $4.05 \%$ for the quarter ended September 30, 2010 to $4.56 \%$ for the quarter ended September 30, 2011, mainly due to a reduction in the cost of deposits. Refer to the Net Interest Income section of this MD\&A for a discussion of the major variances in net interest income, including yields and costs.

The provision for loan losses for the quarter ended September 30, 2011 decreased by $\$ 38.7$ million compared with the same quarter in the previous year, which was the net result of a decrease in the provision for non-covered loans of $\$ 64.3$ million, partially offset an increase in the provision for loan losses on the covered loans by $\$ 25.6$ million. The decrease in the provision for loan losses for non-covered loans was mainly due to improved credit performance in BPNA s commercial loan portfolio and lower balances of commercial and construction loans held-in-portfolio, which declined by $\$ 2.1$ billion from September 30, 2010 to the same date in 2011, of which $\$ 1.0$ billion was in the BPNA reportable segment and $\$ 1.1$ billion was in the BPPR reportable segment. The reduction in the BPPR reportable segment was principally associated to loans reclassified to held-for-sale in December 2010, with a portion sold in September 2011. The decrease in the provision for loan losses was also attributable to a decline in BPNA s reportable segment mortgage loan portfolio of $\$ 476$ million since September 30, 2010 mainly associated with non-conventional, non-performing loans sold in early 2011 and to lower net charge-offs in all loan categories. This favorable variance was partially offset by higher provisioning requirements for the mortgage loan portfolio in the BPPR reportable segment due to increased delinquencies and higher mortgage loan portfolio balances. In addition, the provision for loan losses for the third quarter of 2011 included $\$ 12.7$ million associated with write-downs on commercial loans transferred from the held-in-portfolio to the held-for-sale category during the quarter. These loans were part of the sale executed in September 2011. Refer to the Credit Risk Management and Loan Quality section of this MD\&A for information on the allowance for loan losses, non-performing assets, troubled debt restructurings, net charge-offs and credit quality metrics.

Non-interest income for the quarter ended September 30, 2011 decreased by $\$ 703.5$ million, compared with the quarter ended September $30,2010$. Excluding the gain on sale of the sale of the $51 \%$ interest in EVERTEC previously mentioned, non-interest income for the third quarter of 2011 decreased by $\$ 62.7$ million, mainly due to lower other service fees by $\$ 38.2$ million because of lower processing, debit and credit card fees due to the sale of the processing and merchant banking business on September 30, 2010. Also, the 2010 third quarter results included $\$ 10.6$ million of a positive impact from the fair value adjustment related to the FDIC equity appreciation instrument, which expired in May 2011. The reduction in non-interest income is also related to the loss of $\$ 13.7$ million recognized, including the impact of the intra-entity eliminations, in the third quarter of 2011 from the $49 \%$ interest in EVERTEC. Refer to Note 3 to the consolidated financial statements for information on the equity pick-up and impact of intra-entity eliminations. These unfavorable variances in non-interest income were partially offset by higher gains on sale of loans, net of valuation adjustments on loans held-for-sale, by $\$ 16.0$ million. The gain for the quarter was primarily related to the non-performing construction and commercial loan sale transaction. The gain on sale of approximately $\$ 17.4$ million on this particular transaction was partially offset by the $\$ 12.7$ million provision for loan losses recorded on certain loans reclassified to held-for-sale during the third quarter for a net benefit of $\$ 4.7$ million. Refer to the Non-Interest Income section of this MD\&A for detailed information.

Operating expenses for the quarter ended September 30, 2011 decreased by $\$ 89.2$ million compared with the same quarter of the previous year mainly due to lower personnel costs, equipment expenses, and credit card processing, volume and interchange expenses. These reductions were primarily because of the expenses of EVERTEC prior to the sale on September 30, 2010. Also, 2010 quarterly results included higher losses on the early extinguishment of debt, which was associated with prepayment penalties on the cancellation of certain borrowings. The reduction in operating expenses was partially offset by higher FDIC deposit insurance costs. Refer to the Operating Expenses section of this MD\&A for additional explanations.

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Income tax expense amounted to $\$ 5.5$ million for the quarter ended September 30, 2011, compared with an income tax expense of $\$ 102.0$ million for the same quarter of 2010, principally due to lower income before tax on the Puerto Rico operations mainly because of the gain on the sale of the interest in EVERTEC in the third quarter of 2010.

Total assets amounted to $\$ 38.2$ billion at September 30, 2011, compared with $\$ 38.7$ billion at December 31, 2010. Total loans, including held-for-sale, declined $\$ 904$ million, principally in commercial and construction loans, partially offset by higher volume of mortgage loans held-in-portfolio due to loan purchases of performing mortgage loans and a higher volume of non-conventional mortgage loans originated and retained in portfolio in the BPPR reportable segment. The reduction in commercial and construction loans was principally attributable to portfolio run-off and charge-offs, as well as the previously mentioned portfolio sale. The FDIC loss share asset amounted to $\$ 1.8$ billion at September 30, 2011, compared with $\$ 2.3$ billion at December 31, 2010. The decline was principally due to payments received from the FDIC on claims filed. Total investment securities, including trading securities and other investment securities, combined with securities sold not but yet delivered, amounted to $\$ 6.7$ million at September 30, 2011, compared with $\$ 6.1$ billion at December 31, 2011. The increase was principally associated to securities purchased by the BPNA reportable segment during the first quarter of 2011 to deploy excess liquidity.

The allowance for loan losses on the non-covered loan portfolio decreased by $\$ 101$ million from December 31, 2010 to September 30, 2011. It represented $3.35 \%$ of non-covered loans held-in-portfolio at September 30, 2011, compared with $3.83 \%$ at December 31, 2010. Non-covered loans refer to loans not covered by the FDIC loss sharing agreements. The reduction in the allowance for loan losses on the non-covered loans as of September 30, 2011 was mostly attributable to improved credit performance and lower volume of commercial loans in the BPNA reportable segment, partially offset by higher specific reserve requirements on the mortgage and commercial loan portfolios of the BPPR reportable segment. The Corporation s non-performing loans held-in-portfolio (non-covered) increased by $\$ 160$ million from December 31, 2010 to September 30, 2011, reaching $\$ 1.7$ billion or $8.38 \%$ of total non-covered loans held-in-portfolio at September 30, 2011. The increase in non-performing loans held-in-portfolio was mainly driven by the commercial and residential mortgage loan portfolios of the BPPR reportable segment since weak economic conditions in Puerto Rico continue to adversely impact these portfolios. Non-performing construction loans within the BPPR reportable segment remained almost unchanged as the majority of this portfolio is now classified as held-for-sale. Consumer and lease financing loans in non-performing status in the BPPR reportable segment continue to reflect signs of stable credit performance. Non-performing loans in the BPNA reportable segment decreased $\$ 66$ million from December 31, 2010 to September 30 , 2011. Most loan portfolios within the BPNA reportable segment continued to show signs of credit stabilization. Refer to the Provision for Loan Losses and Credit Risk Management and Loan Quality sections of this MD\&A for quantitative and qualitative credit information on the loan portfolios.

Refer to Table J in the Financial Condition section of this MD\&A for the percentage allocation of the composition of the Corporation sfinancing to total assets. Deposits were $\$ 28.0$ billion at September 30, 2011, compared with $\$ 26.8$ billion at December 31, 2010. Table K presents a breakdown of deposits by major categories. The increase in deposits was mostly associated with the deposits in trust, savings account deposits and brokered deposits, partially offset by lower volume of retail certificates of deposit. The Corporation s borrowings amounted to $\$ 5.3$ billion at September 30, 2011, compared with $\$ 6.9$ billion at December 31, 2010. The decrease in borrowings was mostly related to a reduction of $\$ 1.8$ billion in the note issued to the FDIC as part of the Westernbank FDIC-assisted transaction. The Corporation has prepaid a significant amount of the note with proceeds received from the FDIC on claims under the loss sharing agreements and from proceeds derived from maturities and paydowns of investment securities.

Stockholders equity amounted to $\$ 4.0$ billion at September 30, 2011, compared with $\$ 3.8$ billion at December 31, 2010. The increase in stockholders equity was mostly due to earnings for the period and an increase of $\$ 49$ million on unrealized gains on securities available-for-sale, net of tax.

The Corporation continues to be well-capitalized at September 30, 2011. The Corporation s regulatory capital ratios improved from December 31, 2010 to September 30, 2011. The Tier 1 capital and Tier 1 common equity to risk-weighted assets stood at $15.82 \%$ and $12.02 \%$, respectively, at September 30 , 2011, compared with $14.54 \%$ and $10.95 \%$, respectively, at December 31, 2010. The improvement in the Corporation s regulatory capital ratios from December 31, 2010 to September 30, 2011 was principally due to a reduction on assets, changes in balance sheet composition including the increase in lower risk-assets such as mortgage loans, higher net deferred tax asset included without limitation in regulatory capital and internal capital generation.

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## Certain events for the quarter and nine months ended September 30, 2011

Loan sales and purchases:

On September 29, 2011, BPPR, the Corporation s principal banking subsidiary, completed the sale of construction and commercial real estate loans with an unpaid principal balance and net book value of approximately $\$ 358$ million and $\$ 128$ million, respectively. The majority of the loans sold were in non-performing status at the transaction date. The purchaser was a newly created joint venture (the Joint Venture ), which is majority owned by a limited liability company created by Goldman, Sachs \& Co., Caribbean Property Group LLC and East Rock Capital LLC. The Joint Venture was created for the limited purpose of acquiring and servicing those loans.
The purchase price for the transaction was equal to $45.3 \%$ of the unpaid principal balance of the loans as of March 31, 2011, adjusted for certain collections and advances made after such date. During the third quarter of 2011, the Corporation recognized a positive impact to revenues of approximately $\$ 4.7$ million before tax as a result of the sale. This included approximately $\$ 17.4$ million classified as gain on sale of loans, partially offset by $\$ 12.7$ million of provision for loan losses related to write-downs taken on certain loans included in the sale that were reclassified from held-in-portfolio to held-for-sale during the third quarter of 2011.

As consideration for the sale of the loans, BPPR received approximately $\$ 48$ million in cash, a note for approximately $\$ 86$ million as seller financing and a $24.9 \%$ equity interest in the new Joint Venture. BPPR extended a $\$ 68.5$ million advance facility to the Joint Venture to cover unfunded commitments and other costs to complete the construction projects and a $\$ 20$ million working capital line of credit to fund certain expenses of the Joint Venture. The parties agreed that no distributions may be made by the Joint Venture to its equity members until all the credit facilities have been paid in full and all commitments to lend terminated. In addition, any distributions by the Joint Venture to its equity members, including BPPR, will be made on a pro rata basis according to their proportionate interest in the entity. Refer to Note 20 to the consolidated financial statements for additional information on the sale structure and the Joint Venture.

The Corporation continues to pursue the sale of the remaining construction and commercial loan portfolio with a book value of $\$ 259$ million at September 30 , 2011.

In the first quarter of 2011, the Corporation completed the sale of $\$ 457$ million (legal balance) in U.S. non-conventional residential mortgage loans by Banco Popular North America that were reclassified to loans held-for-sale during the fourth quarter of 2010. This sale had a positive impact of approximately $\$ 16.4$ million to the results of operations for the nine months ended September 30, 2011, which included a gain on sale of loans of $\$ 2.6$ million and a reduction of $\$ 13.8$ million to the original write-down booked as part of the allowance for loan losses as a result of higher than anticipated pricing.

The Corporation continues to seek additional opportunities to acquire interest earning assets with appropriate risk profiles. In August 2011, the Corporation purchased from Citibank, N.A., the American Airlines co-branded credit card portfolio in Puerto Rico and the U.S. Virgin Islands, which had approximately $\$ 130$ million in balances and approximately 30,000 active accounts at the time of acquisition.

During the first two quarters of 2011, Popular completed two bulk purchases of residential mortgage loans from a Puerto Rico financial institution, adding $\$ 518$ million in performing mortgages loans to its portfolio. The purchased loans had an average FICO score of 718 and a loan-to-value ( LTV ) of $81 \%$.

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## Westernbank loans:

The performance of the covered loan portfolio from the Westernbank transaction continues to exceed management $s$ expectations and has elevated the Corporation s revenue-generating capacity at a time of limited loan demand. During the second and third quarters of 2011, the Corporation updated the cash flow estimates on the Westernbank acquired covered loan portfolio to reflect the current and expected credit performance of the portfolio. Management s loan review of the covered loan portfolio reflected that overall expected credit losses declined versus previous estimates. However, certain Westernbank loans in some of the loan pools did show increased expected losses, and the provision for loan losses was increased to reflect this increase in expected losses. During the quarter and nine months ended September 30, 2011, the Corporation recognized $\$ 25.6$ million and $\$ 89.7$ million, respectively, in provision for loan losses on covered loans related to certain loan relationships. The negative effect of the provision to the Corporation s results of operations before tax is approximately $20 \%$ of the abovementioned provision since the loss sharing agreement covers $80 \%$ of the losses and is included as part of FDIC loss share income (expense) in the statement of operations. Interest income derived from covered loans for the quarter and nine months ended September 30, 2011 amounted to $\$ 105.8$ million and $\$ 324.3$ million, respectively, compared with $\$ 115.8$ million and $\$ 192.4$ million for the quarter and nine months ended September 30, 2010, respectively. The interest yield on covered loans was $9.23 \%$ for the quarter ended September 30, 2011, compared with $9.15 \%$ for the same quarter in the previous year. For the nine months ended September 30, 2011, the yield on covered loans was $9.25 \%$ compared with $9.11 \%$ for the same period in 2010 . Refer to Note 8 to the consolidated financial statements for a table presenting the changes in the carrying amount and the accretable yield of the covered loans accounted pursuant to ASC 310-30. The accretable yield will benefit prospectively from higher expected cash flows as credit losses are currently expected to be lower than initially estimated and loan defaults are expected to occur at a slower pace than originally projected, thus, producing higher interest cash inflows. Table B provides certain financial information related to the acquired loan portfolio and loss sharing agreements of the Westernbank portfolio.
Assets subject to loss sharing agreements with the FDIC, including loans and other real estate owned, are labeled covered on the consolidated statements of condition and applicable notes to the consolidated financial statements. Loans acquired in the Westernbank FDIC-assisted transaction, except for credit cards, and other real estate owned are considered covered because the Corporation will be reimbursed for $80 \%$ of any future losses on these assets subject to the terms of the FDIC loss sharing agreements.

Income taxes

The results for the nine months ended September 30, 2011 included a tax benefit of $\$ 59.6$ million related to the timing of loan charge-offs for tax purposes which was recorded in the second quarter. In May 2011, the Puerto Rico Department of the Treasury (the P.R. Treasury ) issued a private ruling to the Corporation (the Ruling ) establishing the criteria to determine when a charge-off for accounting and financial reporting purposes should be reported as a deduction for tax purposes. On June 30, 2011, the P.R. Treasury and the Corporation signed a closing agreement in which both parties agreed that for tax purposes the deductions related to certain charge-offs recorded on the financial statements of the Corporation for the years 2009 and 2010 will be deferred until 2013 through 2016. As a result of the agreement, the Corporation made a payment of $\$ 89.4$ million to the P.R. Treasury and recorded a tax benefit on its financial statements of $\$ 143$ million, or $\$ 53.6$ million net of the payment made to the P.R. Treasury, resulting from the recognition of certain tax benefits not previously recorded during years 2009 (the benefit of reduced tax rates for capital gains) and 2010 (the benefit of exempt income) that were previously unavailable to the Corporation as a result of being in a loss position for tax purposes in such years.

On January 31, 2011, the Governor of Puerto Rico signed into law a new Internal Revenue Code for Puerto Rico (the 2011 Tax Code ), which resulted in a reduction in the Corporation s net deferred tax asset with a corresponding charge to income tax expense of $\$ 103.3$ million due to a reduction in the marginal corporate income tax rate. Under the provisions of the 2011 Tax Code, the maximum marginal corporate income tax rate is $30 \%$ for years commenced after December 31, 2010. Prior to the 2011 Tax Code, the maximum marginal corporate income tax rate in Puerto Rico was $39 \%$, which had increased to $40.95 \%$ due to a temporary $5 \%$ surtax approved in March 2009 for years beginning on January 1, 2009 through December 31, 2011. The 2011 Tax Code, however, eliminated the special 5\% surtax on corporations for tax year 2011.

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## Other transactions:

During the third quarter of 2011, the Corporation sold approximately $\$ 234$ million in FHLB notes from its investment securities available-for-sale portfolio realizing a gain of $\$ 8.5$ million. With this sale, the Corporation monetized part of the unrealized gain in its investment portfolio and expects to use the proceeds to prepay part of the FDIC note without prepayment penalty.

During 2011, the Corporation completed the sale of its equity investment in the processing business of Consorcio de Tarjetas Dominicanas, S.A. ( CONTADO ) with a positive impact in earnings of $\$ 16.7$ million, net of tax, for the nine months ended September 30, 2011. The Corporation s investment in CONTADO, accounted for under the equity method, amounted to $\$ 16$ million at December 31, 2010.

During the first quarter of 2011, the Corporation incurred prepayment penalties of $\$ 8.0$ million on the early cancellation of $\$ 100$ million in medium-term notes. Furthermore, in the second quarter of 2011, Popular North America, Inc. ( PNA ), the parent holding company of all of the Corporation s U.S. mainland operations, exchanged $\$ 233.2$ million in aggregate principal amount of the $\$ 275$ million outstanding of $6.85 \%$ Senior Notes due 2012 for new notes, in order to extend their maturity and further improve the Corporation s liquidity position.

During the nine months ended September 30, 2011, the Corporation recognized impairment losses of $\$ 6.1$ million related to the Corporation s full write-off of its investment in Tarjetas y Transacciones en Red Tranred, C.A. ( TRANRED ), the Corporation s Venezuela processing subsidiary, as the Corporation has decided to wind down these operations.
As a financial services company, the Corporation s earnings are significantly affected by general business and economic conditions. Lending and deposit activities and fee income generation are influenced by the level of business spending and investment, consumer income, spending and savings, capital market activities, competition, customer preferences, interest rate conditions and prevailing market rates on competing products. The Corporation continuously monitors general business and economic conditions, industry-related indicators and trends, competition, interest rate volatility, credit quality indicators, loan and deposit demand, operational and systems efficiencies, revenue enhancements and changes in the regulation of financial services companies. The Corporation operates in a highly regulated environment and may be adversely affected by changes in federal and local laws and regulations. Also, competition with other financial institutions could adversely affect its profitability.

The description of the Corporation s business contained in Item 1 of the Corporation s 2010 Annual Report, while not all inclusive, discusses additional information about the business of the Corporation and risk factors, many beyond the Corporation s control that, in addition to the other information in this Form 10-Q, readers should consider.

The Corporation s common stock is traded on the NASDAQ Global Select Market under the symbol BPOP.

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## Table B - Financial Information - Westernbank Covered Loans

| (In thousands) | Quarter ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | Variance | 2011 |  | 2010 |  | Variance |
| Interest income: |  |  |  |  |  |  |  |  |  |  |
| Interest income on covered loans, except for discount accretion on ASC 310-20 covered loans | \$ 102,308 | \$ | 85,906 | \$ | 16,402 | \$ 287,171 | \$ | 142,980 | \$ | 144,191 |
| Discount accretion on ASC 310-20 covered loans | 3,501 |  | 29,889 |  | $(26,388)$ | 37,083 |  | 49,427 |  | $(12,344)$ |
| Total interest income on covered loans | 105,809 |  | 115,795 |  | $(9,986)$ | 324,254 |  | 192,407 |  | 131,847 |
| FDIC loss share (expense) income: |  |  |  |  |  |  |  |  |  |  |
| (Amortization) accretion of indemnification asset | $(22,712)$ |  | 26,147 |  | $(48,859)$ | 8,677 |  | 43,812 |  | $(35,135)$ |
| $80 \%$ mirror accounting on discount accretion on loans and unfunded commitments accounted for under ASC 310-20 | $(2,916)$ |  | $(33,815)$ |  | 30,899 | $(32,919)$ |  | $(66,517)$ |  | 33,598 |
| 80\% mirror accounting on provision for loan losses | 20,458 |  | - |  | 20,458 | 71,787 |  | - |  | 71,787 |
| Other | (191) |  | - |  | (191) | 1,799 |  | - |  | 1,799 |
| Total FDIC loss share (expense) income | $(5,361)$ |  | $(7,668)$ |  | 2,307 | 49,344 |  | $(22,705)$ |  | 72,049 |
| Fair value change in equity appreciation instrument | - |  | 10,641 |  | $(10,641)$ | 8,323 |  | 35,035 |  | $(26,712)$ |
| Amortization of contingent liability on unfunded commitments (included in other operating income) | - |  | 12,380 |  | $(12,380)$ | 4,066 |  | 33,720 |  | $(29,654)$ |
| Total revenues | 100,448 |  | 131,148 |  | $(30,700)$ | 385,987 |  | 238,457 |  | 147,530 |
| Provision for loan losses | 25,573 |  | - |  | 25,573 | 89,735 |  | - |  | 89,735 |
| Total revenues less provision for loan losses | \$ 74,875 | \$ | 131,148 | \$ | $(56,273)$ | \$ 296,252 | \$ | 238,457 | \$ | 57,795 |


| Average balances | Quarters ended September 30, |  |  |  |  |  | Nine months ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) |  | 2011 |  | 2010 |  | Variance |  | 2011 |  | 2010 |  | Variance |
| Covered loans | \$ | 4,557 | \$ | 5,028 | \$ | (471) | \$ | 4,685 | \$ | 2,823 | \$ | 1,862 |
| FDIC loss share asset |  | 1,896 |  | 2,323 |  | (427) |  | 2,179 |  | 1,306 |  | 873 |
| Note issued to the FDIC |  | 1,057 |  | 4,088 |  | $(3,031)$ |  | 1,732 |  | 2,666 |  | (934) |

## ADOPTION OF NEW ACCOUNTING STANDARDS AND ISSUED BUT NOT YET EFFECTIVE ACCOUNTING STANDARDS

FASB Accounting Standards Update 2011-08, Intangibles-Goodwill and Other (Topic 350): Testing Goodwill for Impairment ( ASU 2011-08 )

The FASB issued Accounting Standards Update ( ASU ) No. 2011-08 in September 2011. ASU 2011-08 is intended to simplify how entities test goodwill for impairment. ASU 2011-08 permits an entity the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350, Intangibles-Goodwill and Other. The more-likely-than-not threshold is defined as having a likelihood of more than $50 \%$. The previous guidance under Topic 350 required an entity to test goodwill for impairment, on at least an annual basis, by comparing the fair value of a reporting unit with its carrying amount, including goodwill (step one). If the fair value of a reporting unit is less than its carrying amount, then the second step of the test must be performed to measure the amount of the impairment loss, if any. Under the amendments in this ASU, an entity is not required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount.

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This ASU also removes the guidance that permitted the entities to carry forward the calculation of the fair value of the reporting unit from one year to the next if certain conditions are met. In addition, the new qualitative indicators replace those currently used to determine whether an interim goodwill impairment test is required. These indicators are also applicable for assessing whether to perform step two for reporting units with zero or negative carrying amounts.

ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption was permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity s financial statements for the most recent annual or interim period have not yet been issued. The Corporation did not elect to adopt early the provisions of this ASU.

The provisions of this guidance simplify how entities test for goodwill impairment and will not have an impact on the Corporation s consolidated financial statements.

FASB Accounting Standards Update 2011-05, Comprehensive Income (Topic 220): Presentation of Comprehensive Income ( ASU 2011-05 )
The FASB issued ASU 2011-05 in June 2011. The amendment of this ASU allows an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders equity. Under either method, the entity is required to present on the face of the financial statements reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statements where the components of net income and the components of other comprehensive income are presented. The amendments to the Codification in this ASU do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. This ASU also does not change the option for an entity to present components of other comprehensive income either net of related tax effects or before related tax effects, with one amount shown for the aggregate income tax expense or benefit related to the total of other comprehensive income items.

The amendments of this guidance are effective for fiscal years, and interim periods within those years, beginning on or after December 15, 2011. ASU 2011-05 should be applied retrospectively. Early adoption is permitted.

The provisions of this guidance impact presentation disclosure only and will not have an impact on the Corporation s consolidated financial statements.

FASB Accounting Standards Update 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS ( ASU 2011-04 )

The FASB issued ASU 2011-04 in May 2011. The amendment of this ASU provides a consistent definition of fair value between U.S. GAAP and International Financial Reporting Standards ( IFRS ). The ASU modifies some fair value measurement principles and disclosure requirements including the application of the highest and best use and valuation premise concepts, measuring the fair value of an instrument classified in a reporting entity s shareholders equity, measuring the fair value of financial instruments that are managed within a portfolio, application of premiums and discounts in a fair value measurement, disclosing quantitative information about unobservable inputs used in Level 3 fair value measurements, and other additional disclosures about fair value measurements.

The new guidance is effective for the first interim or annual period beginning on or after December 15, 2011. The guidance should be applied prospectively and early application is not permitted.

The Corporation will be evaluating the potential impact, if any, that the adoption of this guidance will have on its consolidated financial statements.

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FASB Accounting Standards Update 2011-03, Transfers and Servicing (Topic 860): Reconsideration of Effective Control for Repurchase Agreements ( ASU 2011-03 )

The FASB issued ASU 2011-03 in April 2011. The amendment of this ASU affects all entities that enter into agreements to transfer financial assets that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity. The ASU modifies the criteria for determining when these transactions would be accounted for as financings (secured borrowings/lending agreements) as opposed to sales (purchases) with commitments to repurchase (resell). This ASU does not affect other transfers of financial assets. ASC Topic 860 prescribes when an entity may or may not recognize a sale upon the transfer of financial assets subject to repo agreements. That determination is based, in part, on whether the entity has maintained effective control over transferred financial assets.

Specifically, the amendments in this ASU remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the requirement to demonstrate that the transferor possesses adequate collateral to fund substantially all the cost of purchasing replacement financial assets.

The new guidance is effective for the first interim or annual period beginning on or after December 15, 2011. The guidance should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early application is not permitted.

The Corporation will be evaluating the potential impact, if any, that the adoption of this guidance will have on its consolidated financial statements.

FASB Accounting Standards Update 2011-02, Receivables (Topic 310): A Creditor s Determination of Whether a Restructuring Is a Troubled Debt Restructuring ( ASU 2011-02 )

The FASB issued ASU 2011-02 in April 2011. This ASU clarifies which loan modifications constitute troubled debt restructurings. It is intended to assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a troubled debt restructuring, both for purposes of recording an impairment loss and for disclosure of troubled debt restructurings.

The new guidance will require creditors to evaluate modifications and restructurings of receivables using a more principles-based approach. This update clarifies the existing guidance on whether (1) the creditor has granted a concession and (2) whether the debtor is experiencing financial difficulties. Specifically, ASU 2011-02 (1) provides additional guidance on determining whether a creditor has granted a concession, including guidance on collection of all amounts due, receipt of additional collateral or guarantees from the debtor, and restructuring the debt at a below-market rate; (2) includes examples for creditors to determine whether an insignificant delay in payment is considered a concession; (3) prohibits creditors from using the borrower s effective rate test in ASC Subtopic $470-50$ to evaluate whether a concession has been granted to the borrower; (4) adds factors for creditors to use to determine whether the debtor is experiencing financial difficulties; and (5) ends the deferral of the additional disclosures about TDR activities required by ASU 2010-20 and requires public companies to begin providing these disclosures in the period of adoption.

For public companies, the new guidance is effective for interim and annual periods beginning on or after June 15, 2011, and applies retrospectively to restructurings occurring on or after the beginning of the fiscal year of adoption. Early application is permitted. For purposes of measuring impairment for receivables that are newly considered impaired under the new guidance, an entity should apply the amendments prospectively in the first period of adoption and disclose the total amount of receivables and the allowance for credit losses as of the end of the period of adoption.

The Corporation adopted this guidance in the third quarter of 2011. Refer to note 9 to the consolidated financial statements for the impact of the adoption of this ASU and the new disclosure requirements.

FASB Accounting Standards Update 2010-29, Business Combinations (Topic 805): Disclosure of Supplementary Pro Forma Information for Business Combinations ( ASU 2010-29 )

The FASB issued ASU 2010-29 in December 2010. The amendments in ASU 2010-29 affect any public entity that enters into business combinations that are material on an individual or aggregate basis. This ASU specifies that if a public entity presents comparative financial statements, the entity should disclose revenue and earnings of the combined entity as though the business

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combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. The amendments also expand the supplemental pro forma disclosures to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in the reported pro forma revenue and earnings. The amendments are effective prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15 , 2010. Early adoption is permitted. This guidance impacts disclosures only and has not had an impact on the Corporation s consolidated statements of condition or results of operations at September 30, 2011.

FASB Accounting Standards Update 2010-28, Intangibles - Goodwill and Other (Topic 350): When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts ( ASU 2010-28 )

The amendments in ASU 2010-28, issued in December 2010, modify Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. In determining whether it is more likely than not that goodwill impairment exists, an entity should consider whether there are any adverse qualitative factors indicating that an impairment may exist. The qualitative factors are consistent with the existing guidance and examples, which require that goodwill of a reporting unit be tested for impairment between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. For public entities, the amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. Early adoption is not permitted. The adoption of this guidance did not have an impact on the Corporation s consolidated financial statements as of and for the nine months ended September 30, 2011.

## CRITICAL ACCOUNTING POLICIES / ESTIMATES

The accounting and reporting policies followed by the Corporation and its subsidiaries conform to generally accepted accounting principles in the United States of America and general practices within the financial services industry. Various elements of the Corporation s accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. These estimates are made under facts and circumstances at a point in time and changes in those facts and circumstances could produce actual results that differ from those estimates.

Management has discussed the development and selection of the critical accounting policies and estimates with the Corporation s Audit Committee. The Corporation has identified as critical accounting policies those related to: (i) Fair Value Measurement of Financial Instruments; (ii) Loans and Allowance for Loan Losses; (iii) Acquisition Accounting for Loans and Related Indemnification Asset; (iv) Income Taxes; (v) Goodwill, and (vi) Pension and Postretirement Benefit Obligations. For a summary of these critical accounting policies and estimates, refer to that particular section in the MD\&A included in Popular, Inc. s 2010 Financial Review and Supplementary Information to Stockholders, incorporated by reference in Popular, Inc. s Annual Report on Form 10-K for the year ended December 31, 2010 (the 2010 Annual Report ). Also, refer to Note 1 to the consolidated financial statements included in the 2010 Annual Report for a summary of the Corporation s significant accounting policies. The sections below cover the estimated impact of adopting ASU No. 2011-02 to the Corporation s allowance for loan losses and a discussion of the results of the Corporation s goodwill annual impairment test.

## Loans and Allowance for Loan Losses

As a result of adopting the amendments in Accounting Standards Update No. 2011-02, the Corporation reassessed all restructurings that occurred on or after January 1, 2011 for identification as troubled debt restructurings. Upon identifying those receivables as troubled debt restructurings, the Corporation identified them as impaired under the guidance in Section 310-10-35. The amendments in Accounting Standards Update No. 2011-02 require prospective application of the impairment measurement guidance in Section 310-10-35 for those receivables newly identified as impaired. As of September 30, 2011, the recorded investment in receivables for which the modified loans were newly considered troubled debt restructurings under the provisions of ASU No. 2011-02 amounted to $\$ 30$ million. The allowance for credit losses associated with those receivables, on the basis of a current evaluation of loss, was $\$ 1.6$ million as of September 30, 2011, compared with $\$ 1.7$ million under the previous evaluation of loss when the loans were not considered troubled debt restructurings.

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## Goodwill

The Corporation s goodwill and other identifiable intangible assets having an indefinite useful life are tested for impairment. Intangibles with indefinite lives are evaluated for impairment at least annually and on a more frequent basis if events or circumstances indicate impairment could have taken place. Such events could include, among others, a significant adverse change in the business climate, an adverse action by a regulator, an unanticipated change in the competitive environment and a decision to change the operations or dispose of a reporting unit.

Under applicable accounting standards, goodwill impairment analysis is a two-step test. The first step of the goodwill impairment test involves comparing the fair value of the reporting unit with its carrying amount, including goodwill. If the fair value of the reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired; however, if the carrying amount of the reporting unit exceeds its fair value, the second step must be performed. The second step involves calculating an implied fair value of goodwill for each reporting unit for which the first step indicated possible impairment. The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination, which is the excess of the fair value of the reporting unit, as determined in the first step, over the aggregate fair values of the individual assets, liabilities and identifiable intangibles (including any unrecognized intangible assets, such as unrecognized core deposits and trademark) as if the reporting unit was being acquired in a business combination and the fair value of the reporting unit was the price paid to acquire the reporting unit. The Corporation estimates the fair values of the assets and liabilities of a reporting unit, consistent with the requirements of the fair value measurements accounting standard, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of the assets and liabilities reflects market conditions, thus volatility in prices could have a material impact on the determination of the implied fair value of the reporting unit goodwill at the impairment test date. The adjustments to measure the assets, liabilities and intangibles at fair value are for the purpose of measuring the implied fair value of goodwill and such adjustments are not reflected in the consolidated statement of condition. If the implied fair value of goodwill exceeds the goodwill assigned to the reporting unit, there is no impairment. If the goodwill assigned to a reporting unit exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss recognized cannot exceed the amount of goodwill assigned to a reporting unit, and the loss establishes a new basis in the goodwill. Subsequent reversal of goodwill impairment losses is not permitted under applicable accounting standards.

At September 30, 2011, goodwill amounted to $\$ 648$ million. Note 13 to the consolidated financial statements provides the assignment of goodwill by reportable segment and the Corporate group.

The Corporation performed the annual goodwill impairment evaluation for the entire organization during the third quarter of 2011 using July 31 , 2011 as the annual evaluation date. The reporting units utilized for this evaluation were those that are one level below the business segments, which are the legal entities within the reportable segment. The Corporation follows push-down accounting, as such all goodwill is assigned to the reporting units when carrying out a business combination.

In determining the fair value of a reporting unit, the Corporation generally uses a combination of methods, including market price multiples of comparable companies and transactions, as well as discounted cash flow analysis. Management evaluates the particular circumstances of each reporting unit in order to determine the most appropriate valuation methodology. The Corporation evaluates the results obtained under each valuation methodology to identify and understand the key value drivers in order to ascertain that the results obtained are reasonable and appropriate under the circumstances. Elements considered include current market and economic conditions, developments in specific lines of business, and any particular features in the individual reporting units.

The computations require management to make estimates and assumptions. Critical assumptions that are used as part of these evaluations include:
a selection of comparable publicly traded companies, based on nature of business, location and size;
a selection of comparable acquisition and capital raising transactions;
the discount rate applied to future earnings, based on an estimate of the cost of equity;
the potential future earnings of the reporting unit; and
the market growth and new business assumptions.

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For purposes of the market comparable approach, valuations were determined by calculating average price multiples of relevant value drivers from a group of companies that are comparable to the reporting unit being analyzed and applying those price multiples to the value drivers of the reporting unit. Multiples used are minority based multiples and thus, no control premium adjustment is made to the comparable companies market multiples. While the market price multiple is not an assumption, a presumption that it provides an indicator of the value of the reporting unit is inherent in the valuation. The determination of the market comparables also involves a degree of judgment.

For purposes of the discounted cash flows ( DCF ) approach, the valuation is based on estimated future cash flows. The financial projections used in the DCF valuation analysis for each reporting unit are based on the most recent (as of the valuation date) financial projections presented to the Corporation s Asset / Liability Management Committee ( ALCO ). The growth assumptions included in these projections are based on management s expectations for each reporting unit s financial prospects considering economic and industry conditions as well as particular plans of each entity (i.e. restructuring plans, de-leveraging, etc.). The cost of equity used to discount the cash flows was calculated using the Ibbotson Build-Up Method and ranged from $13.51 \%$ to $19.40 \%$ for the 2011 analysis. The Ibbotson Build-Up Method builds up a cost of equity starting with the rate of return of a risk-free asset ( 20 -year U.S. Treasury note) and adds to it additional risk elements such as equity risk premium, size premium and industry risk premium. The resulting discount rates were analyzed in terms of reasonability given the current market conditions and adjustments were made when necessary.

For BPNA, the only reporting unit that failed Step 1, the Corporation determined the fair value of Step 1 utilizing a DCF approach and a market value approach. The market value approach is based on a combination of price multiples from comparable companies and multiples from capital raising transactions of comparable companies. The market multiples used included price to book and price to tangible book. The Step 1 fair value for BPNA under both valuation approaches (market and DCF) was below the carrying amount of its equity book value as of the valuation date (July 31, 2011), requiring the completion of Step 2. In accordance with accounting standards, the Corporation performed a valuation of all assets and liabilities of BPNA, including any recognized and unrecognized intangible assets, to determine the fair value of BPNA s net assets. To complete Step 2, the Corporation subtracted from BPNA s Step 1 fair value, the determined fair value of the net assets to arrive at the implied fair value of goodwill. The results of the Step 2 indicated that the implied fair value of goodwill exceeded the goodwill carrying value of $\$ 402$ million at July 31, 2011, resulting in no goodwill impairment. The reduction in BPNA s Step 1 fair value was offset by a reduction in the fair value of its net assets, resulting in an implied fair value of goodwill that exceeds the recorded book value of goodwill.

The analysis of the results for Step 2 indicates that the reduction in the fair value of the reporting unit was mainly attributed to the deteriorated fair value of the loan portfolios and not to the fair value of the reporting unit as a going concern. The current negative performance of the reporting unit is principally related to deteriorated credit quality in its loan portfolio, which is consistent with the results of the Step 2 analysis. The fair value determined for BPNA s loan portfolio in the July 31, 2011 annual test represented a discount of $28.0 \%$, compared with $23.6 \%$ at July 31, 2010. The discount is mainly attributed to market participant s expected rate of returns, which affected the market discount on the commercial and construction loan portfolios of BPNA.

If the Step 1 fair value of BPNA declines further in the future without a corresponding decrease in the fair value of its net assets or if loan discounts improve without a corresponding increase in the Step 1 fair value, the Corporation may be required to record a goodwill impairment charge. The Corporation engaged a third-party valuator to assist management in the annual evaluation of BPNA s goodwill (including Step 1 and Step 2) as well as BPNA s loan portfolios as of the July 31, 2011 valuation date. Management discussed the methodologies, assumptions and results supporting the relevant values for conclusions and determined they were reasonable.

For the BPPR reporting unit, had the average reporting unit estimated fair value calculated in Step 1 using all valuation methodologies been approximately $20 \%$ lower, there would still be no requirement to perform a Step 2 analysis. Thus, there would be no indication of impairment on the goodwill recorded in BPPR at July 31, 2011. For the BPNA reporting unit, had the estimated implied fair value of goodwill calculated in Step 2 been approximately $64 \%$ lower, there would still be no impairment of the goodwill recorded in BPNA at July 31, 2011. The goodwill balance of BPPR and BPNA, as legal entities, represented approximately $97 \%$ of the Corporation s total goodwill balance as of the July 31, 2011 valuation date.

Furthermore, as part of the analyses, management performed a reconciliation of the aggregate fair values determined for the reporting units to the market capitalization of Popular, Inc. concluding that the fair value results determined for the reporting units in the July 31, 2011 annual assessment were reasonable.

The goodwill impairment evaluation process requires the Corporation to make estimates and assumptions with regard to the fair value of the reporting units. Actual values may differ significantly from these estimates. Such differences could result in future impairment of goodwill that would, in turn, negatively impact the Corporation s results of operations and the reporting units where the goodwill is recorded. Declines in the Corporation s market capitalization could increase the risk of goodwill impairment in the future.

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Management monitors events or changes in circumstances between annual tests to determine if these events or changes in circumstances would more likely than not reduce the fair value of a reporting unit below its carrying amount.

## NET INTEREST INCOME

Net interest income, on a taxable equivalent basis, is presented with its different components on Tables C and D for the quarter and nine months ended September 30, 2011 as compared with the same periods in 2010, segregated by major categories of interest earning assets and interest bearing liabilities.

The interest earning assets include the investment securities and loans that are exempt from income tax, principally in Puerto Rico. The main sources of tax-exempt interest income are certain investments in obligations of the U.S. Government, its agencies and sponsored entities, and certain obligations of the Commonwealth of Puerto Rico and its agencies. Assets held by the Corporation s international banking entities, which previously were tax exempt under Puerto Rico law, have a temporary $5 \%$ tax rate. To facilitate the comparison of all interest related to these assets, the interest income has been converted to a taxable equivalent basis, using the applicable statutory income tax rates for each quarter and period reported. The taxable equivalent computation considers the interest expense disallowance required by the Puerto Rico tax law. During the third quarter and nine months ended September 30, 2010, BPPR did not have the benefit, due to its tax position at that point in time, of deducting exempt income, net of related disallowances, for income tax calculation.

Average outstanding securities balances are based upon amortized cost excluding any unrealized gains or losses on securities available-for-sale. Non-accrual loans have been included in the respective average loans and leases categories. Loan fees collected and costs incurred in the origination of loans are deferred and amortized over the term of the loan as an adjustment to interest yield. Prepayment penalties, late fees collected and the amortization of premiums / discounts on purchased loans are also included as part of the loan yield. Interest income for the quarter and nine months ended September 30, 2011 included a favorable impact, excluding covered loans, of $\$ 5.3$ million and $\$ 15.8$ million, respectively, related to those items, compared with a favorable impact of $\$ 4.8$ million and $\$ 12.8$ million for the quarter and nine months ended September 30, 2010, respectively.

The increase in net interest margin, on a taxable equivalent basis, for the quarter ended September 30, 2011, compared with the same period in 2010, was mostly related to a decrease in deposit costs associated with a low interest rate scenario, coupled with lower funding needs, particularly at BPNA, and management actions to reduce deposits costs in Puerto Rico. Also contributing to the increase in net interest margin, on a taxable equivalent basis, was a higher yield on securities due to the change in BPPR s tax status for 2011 that permits the deduction of tax exempt income, net of related interest expense disallowance for 2011, compared with no tax benefit for BPPR in 2010, as explained previously. Also, there was a higher average balance of trading securities during 2011 which carry a higher interest rate than other investment categories and which consisted mostly of mortgage-backed securities from Puerto Rico-based collateral. These positive variances were partially offset by a lower yield on commercial and construction loans, mainly due to the volume of non-accruing loans; a lower yield on consumer loans, mainly credit cards; and a higher cost of borrowings as a result of a lower average balance in the note issued to the FDIC, which carries a lower cost than the other long-term borrowing categories.

Average balances of most loan categories decreased comparing the results for the quarter ended September 30, 2011 with the same quarter in 2010 . The decrease was mainly in the commercial loan portfolio due to portfolio run-off being higher than origination activity, primarily in the BPNA reportable segment which represented $80 \%$ of the decrease in average balance of commercial loans, and to the impact of loan charge-offs. The decline in the construction loan portfolio experienced in both BPPR and BPNA reportable segments was also related to the reasons explained above. The consumer loan portfolio showed a decrease due to the slowdown in the personal and auto loan origination activity in Puerto Rico, and the run-off of E-LOAN s home equity lines of credit ( HELOCs ) and closed-end second mortgages, partially offset by the acquisition during the third quarter of 2011 of the Citibank Puerto Rico AAdvantage co-branded credit card portfolio. The increase in the mortgage loan category was principally related to the acquisition of performing mortgage loans during the first two quarters of 2011 and origination activity by the Corporation s Puerto Rico operations, partially offset by a decline in the BPNA reportable segment due to the sale of non-conventional mortgage loans primarily during the first six months of 2011. Covered loans acquired in the Westernbank FDIC-assisted transaction decreased by $\$ 470$ million since the carrying value of the portfolio continues to amortize. Investment securities decreased in average balance as a result of maturities and to prepayments of mortgage-related investment securities, which funds were not reinvested due in part to deleveraging strategies. In addition, borrowings reflected the decrease in the average balance of the note issued to the FDIC by approximately $\$ 3.0$ billion, due in part to prepayments.

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Table C
Analysis of Levels and Yields on a Taxable Equivalent Basis

|  | Quarter ended September 30, 2011 |  |  | Quarter ended <br> September 30, 2010 |  |  | Variance Q3 2011 versus Q3 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average | Income / | Yield / | Average | Income / | Yield / | Average | Income / | Yield/ <br> Rate |
| (\$ amounts in millions) | balance | Expense | Rate <br> (\%) | balance | Expense | Rate <br> (\%) | balance | Expense | (\%) |
| Assets: |  |  |  |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |
| Money market, trading and investment securities | \$7,540 | \$67.2 | 3.56 | \$8,199 | \$67.0 | 3.27 | \$(659) | \$0.2 | 0.29 |


| Loans not covered under loss sharing agreements with the FDIC: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | 10,690 | 135.7 | 5.04 | 11,554 | 151.0 | 5.19 | (864) | (15.3) | (0.15) |
| Construction | 698 | 2.5 | 1.45 | 1,402 | 6.2 | 1.75 | (704) | (3.7) | (0.30) |
| Mortgage | 5,326 | 82.0 | 6.16 | 4,627 | 69.7 | 6.02 | 699 | 12.3 | 0.14 |
| Consumer | 3,656 | 95.1 | 10.32 | 3,812 | 100.5 | 10.45 | (156) | (5.4) | (0.13) |
| Lease financing | 572 | 12.8 | 8.93 | 618 | 13.5 | 8.74 | (46) | (0.7) | 0.19 |



| Liabilities and Stockholders equity: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| NOW and money market | \$5,284 | \$7.3 | 0.55 | \% | \$4,986 | \$10.0 | 0.80 | \% | 298 | \$(2.7) | (0.25) |  |
| Savings | 6,307 | 8.6 | 0.54 |  | 6,139 | 14.3 | 0.92 |  | 168 | (5.7) | (0.38) |  |
| Time deposits | 10,876 | 50.0 | 1.82 |  | 11,077 | 62.0 | 2.22 |  | (201) | (12.0) | (0.40) |  |
| Total interest bearing deposits | 22,467 | 65.9 | 1.16 |  | 22,202 | 86.3 | 1.54 |  | 265 | (20.4) | (0.38) |  |
| Borrowings | 5,675 | 56.6 | 3.98 |  | 8,730 | 78.3 | 3.58 |  | $(3,055)$ | (21.7) | 0.40 |  |
| Total interest bearing liabilities | 28,142 | 122.5 | 1.73 |  | 30,932 | 164.6 | 2.12 |  | $(2,790)$ | (42.1) | (0.39) |  |
| Net interest spread |  |  | 4.30 | \% |  |  | 3.79 | \% |  |  | 0.51 | \% |
| Non-interest bearing deposits | 5,095 |  |  |  | 4,909 |  |  |  | 186 |  |  |  |
| Other liabilities | 861 |  |  |  | 851 |  |  |  | 10 |  |  |  |
| Stockholders equity | 3,801 |  |  |  | 3,493 |  |  |  | 308 |  |  |  |
|  | \$37,899 |  |  |  | \$40,185 |  |  |  | \$(2,286) |  |  |  |

Total average liabilities and
stockholders equity

| Net interest income / margin <br> on a taxable equivalent basis | $\$ 378.6$ | 4.56 | $\%$ |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

As shown in Table D, net interest income, on a taxable equivalent basis, for the nine months ended September 30, 2011 had a positive variance of 77 basis points in the net interest margin mostly due to the contribution to interest income of the loans acquired in the Westernbank FDIC-assisted transaction on April 30, 2010, which contributed for the full nine months during the period ended September 30, 2011 versus only five months in 2010, partially offset by the related funding costs. The cost of interest bearing funds was reduced by 44 basis points, mainly deposits, due to the same factors discussed previously. Also, the reduction in borrowings due to balance sheet deleveraging contributed to the reduction in interest expense. These positive variances were partially offset by the decrease in the average volume of commercial, construction and consumer loans and in investment securities, and an increase in deposits. The increase in the taxable equivalent adjustment for the nine months ended September 30, 2011, compared with the previous year, was related to the recovered benefit for the deduction of exempt interest income at BPPR as mentioned above.

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## Table D

## Analysis of Levels and Yields on a Taxable Equivalent Basis

|  | Nine months ended September 30, 2011 |  |  |  | Nine months ended September 30, 2010 |  |  |  | Variance2011 versus 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ amounts in millions) | Average balance | Income / <br> Expense | Yield/ Rate (\%) |  | Average balance | Income / <br> Expense | Yield/ Rate (\%) |  | Average balance | Income / <br> Expense | Yield/ Rate (\%) |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Money market, trading and investment securities | \$7,542 | \$203.1 | 3.59 | \% | \$8,561 | \$213.3 | 3.32 | \% | \$(1,019) | \$(10.2) | 0.27 |  |
| Loans not covered under loss sharing agreements with the FDIC: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | 10,987 | 417.5 | 5.08 |  | 12,009 | 467.1 | 5.20 |  | $(1,022)$ | (49.6) | (0.12) |  |
| Construction | 788 | 8.5 | 1.45 |  | 1,542 | 23.3 | 2.02 |  | (754) | (14.8) | (0.57) |  |
| Mortgage | 5,070 | 241.3 | 6.35 |  | 4,588 | 207.1 | 6.02 |  | 482 | 34.2 | 0.33 |  |
| Consumer | 3,645 | 281.1 | 10.31 |  | 3,897 | 302.7 | 10.39 |  | (252) | (21.6) | (0.08) |  |
| Lease financing | 582 | 39.0 | 8.93 |  | 638 | 41.7 | 8.71 |  | (56) | (2.7) | 0.22 |  |
| Total loans not covered under loss sharing agreements with the FDIC | 21,072 | 987.4 | 6.26 |  | 22,674 | 1,041.9 | 6.14 |  | $(1,602)$ | (54.5) | 0.12 |  |
| Loans covered under loss sharing agreements with the FDIC | 4,685 | 324.2 | 9.25 |  | 2,823 | 192.4 | 9.11 |  | 1,862 | 131.8 | 0.14 |  |
| Total loans | 25,757 | 1,311.6 | 6.80 |  | 25,497 | 1,234.3 | 6.47 |  | 260 | 77.3 | 0.33 |  |
| Total interest earning assets | \$33,299 | \$1,514.7 | 6.08 | \% | \$34,058 | \$1,447.6 | 5.68 | \% | \$(759) | \$67.1 | 0.40 | \% |
| Allowance for loan losses | (744) |  |  |  | $(1,253)$ |  |  |  | 509 |  |  |  |
| Other non-interest earning assets | 5,863 |  |  |  | 5,171 |  |  |  | 692 |  |  |  |
| Total average assets | \$38,418 |  |  |  | \$37,976 |  |  |  | \$442 |  |  |  |

Liabilities and Stockholders
equity:
Interest bearing deposits:

| NOW and money market | \$5,206 | \$24.6 | 0.63 | \% | \$4,998 | \$30.6 | 0.82 | \% | 208 | (6.0) | (0.19) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings | 6,269 | 31.1 | 0.66 |  | 5,881 | 40.3 | 0.92 |  | 388 | (9.2) | (0.26) |
| Time deposits | 10,999 | 157.7 | 1.92 |  | 10,967 | 199.0 | 2.43 |  | 32 | (41.3) | (0.51) |
| Total interest bearing deposits | 22,474 | 213.4 | 1.27 |  | 21,846 | 269.9 | 1.65 |  | 628 | (56.5) | (0.38) |
| Borrowings | 6,299 | 183.5 | 3.89 |  | 7,523 | 230.8 | 4.09 |  | $(1,224)$ | (47.3) | (0.20) |
| Total interest bearing liabilities | 28,773 | 396.9 | 1.84 |  | 29,369 | 500.7 | 2.28 |  | (596) | (103.8) | (0.44) |
| Net interest spread |  |  | 4.24 | \% |  |  | 3.40 | \% |  |  | 0.84 |
| Non-interest bearing deposits | 5,022 |  |  |  | 4,638 |  |  |  | 384 |  |  |
| Other liabilities | 919 |  |  |  | 920 |  |  |  | (1) |  |  |
| Stockholders equity | 3,704 |  |  |  | 3,049 |  |  |  | 655 |  |  |
| Total average liabilities and stockholders equity | \$38,418 |  |  |  | \$37,976 |  |  |  | \$442 |  |  |


| Net interest income / margin on a taxable equivalent basis | \$1,117.8 | 4.49 | \% | \$946.9 | 3.72 | \% | \$170.9 | 0.77 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxable equivalent adjustment | 30.6 |  |  | 6.6 |  |  | 24.0 |  |  |
| Net interest income / margin on a non-taxable equivalent basis | \$1,087.2 | 4.36 | \% | \$940.3 | 3.69 | \% | \$146.9 | 0.67 | \% |

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## PROVISION FOR LOAN LOSSES

The Corporation s provision for loan losses totaled $\$ 176.3$ million and $\$ 395.9$ million for the quarter and nine months ended September 30 , 2011, respectively, compared with $\$ 215.0$ million and $\$ 657.5$ million for the same periods in 2010. Refer to the Overview section of this MD\&A for an explanation of the principal factors causing the decrease in the provision for loan losses for the quarter. Similar factors influenced the decrease in the provision for loan losses for the nine months ended September 30, 2011, compared with September 30, 2010.

Furthermore, during the first quarter of 2011, the BPNA reportable segment completed the sale of certain U.S. non-conventional residential mortgage loans that were reclassified to loans held-for-sale during the fourth quarter of 2010. The sale had a positive impact on the provision for loan losses of $\$ 13.8$ million in the first quarter of 2011 since the benefit of improved pricing on the sale was classified as a reduction to the original write-down booked as part of the activity in the allowance for loan losses. The $\$ 13.8$ million contributed to the favorable variance in the provision for loan losses for the nine months ended September 30 , 2011 when compared with the same period in 2010 . This benefit was partially offset by the $\$ 12.7$ million write-down taken in the third quarter of 2011 related to the commercial real estate loans reclassified to held-for-sale as described in the Overview section.

Refer to the Credit Risk Management and Loan Quality Section of this MD\&A for a detailed analysis of net charge-offs, non-performing assets, the allowance for loan losses and selected loan losses statistics.

## NON-INTEREST INCOME

Refer to Table E for a breakdown on non-interest income by major categories for the quarters and nine months ended September 30, 2011 and 2010.
TABLE E Variance Variance Variance Variance Variance Variance

## Non-Interest Income

|  | Quarter ended September 30, |  |  |  |  |  | Nine months ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | 2011 |  | 2010 |  | Variance |  | 2011 |  | 2010 |  | Variance |
| Service charges on deposit accounts | \$ | 46,346 | \$ | 48,608 | \$ | $(2,262)$ | \$ | 138,778 | \$ | 149,865 | \$ | $(11,087)$ |


| Other service fees: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debit card fees | 13,075 | 27,711 | $(14,636)$ | 39,795 | 83,480 | $(43,685)$ |
| Insurance fees | 13,785 | 11,855 | 1,930 | 37,919 | 34,929 | 2,990 |
| Credit card fees and discounts | 13,738 | 24,382 | $(10,644)$ | 36,106 | 73,692 | $(37,586)$ |
| Sale and administration of investment products | 9,915 | 11,379 | $(1,464)$ | 24,702 | 28,791 | $(4,089)$ |
| Mortgage servicing fees, net of fair value adjustments | 2,120 | 1,306 | 814 | 10,649 | 15,487 | $(4,838)$ |
| Trust fees | 4,006 | 3,534 | 472 | 11,611 | 10,168 | 1,443 |
| Processing fees | 1,684 | 15,258 | $(13,574)$ | 5,121 | 43,390 | $(38,269)$ |
|  | 4,341 | 5,397 | $(1,056)$ | 13,720 | 15,930 | $(2,210)$ |


| Other fees |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total other service fees |  | 62,664 |  | 100,822 | $(38,158)$ | 179,623 | 305,867 | $(126,244)$ |
| Net gain on sale and valuation adjustments of investment securities |  | 8,134 |  | 3,732 | 4,402 | 8,044 | 4,210 | 3,834 |
| Trading account profit (loss) |  | 2,912 |  | 5,860 | $(2,948)$ | 3,287 | 8,101 | $(4,814)$ |
| Gain on sale of loans, including valuation adjustment on loans held-for-sale <br> 14,756 <br> 14,396 <br> 360 |  |  |  |  |  |  |  |  |
| Adjustment (expense) to indemnity reserves on loans sold |  | $(10,285)$ |  | $(5,823)$ | $(4,462)$ | $(29,587)$ | $(37,502)$ | 7,915 |
| FDIC loss share income (expense) |  | $(5,361)$ |  | $(7,668)$ | 2,307 | 49,344 | $(22,705)$ | 72,049 |
| Fair value change in equity appreciation instrument |  | - |  | 10,641 | $(10,641)$ | 8,323 | 35,035 | $(26,712)$ |
| Gain on sale of processing and technology business |  | - |  | 640,802 | $(640,802)$ | - | 640,802 | $(640,802)$ |
| Other operating income |  | $(2,314)$ |  | 24,670 | $(26,984)$ | 38,350 | 84,518 | $(46,168)$ |
| Total non-interest income | \$ | 122,390 | \$ | 825,894 | \$ $(703,504)$ | \$ 410,918 | \$ 1,182,587 | \$ $(771,669)$ |

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The decrease in non-interest income for the quarter and nine months ended September 30, 2011, when compared with the same periods of the previous year, was negatively impacted by the following factors:
lower service charges on deposit accounts mostly related to lower nonsufficient funds and overdraft fees as a result of the impact of Regulation E in BPNA and BPPR, lower commercial account analysis fees (non-balance compensation accounts) and reduced fees from money services clients in BPNA;
lower other service fees principally due to lower credit and debit card fees, mostly as a result of transferring the merchant banking business to EVERTEC as part of the sale. Processing fees decreased as well since they were previously generated by the Corporation s processing business which was also transferred as part of the EVERTEC sale. On a year-to-date basis, there were also lower volume of credit cards subject to late payment fees and lower average rate charged per transaction as a result of the Credit Card Act. These unfavorable variances were partially offset by higher interchange income on point-of-sale terminals and VISA interchange income due to a significant increase in transaction volume;
unfavorable impact in the fair value of the equity appreciation instrument issued to the FDIC since the instrument expired on May 7, 2011;
unfavorable variance resulting from the gain on sale of the $51 \%$ ownership interest in the Corporation s processing and technology business, EVERTEC, during 2010; and
lower other operating income mainly due to losses of $\$ 13.7$ million and $\$ 27.7$ million (including the impact of intra-entity eliminations) for the quarter and nine months ended September 30, 2011, respectively, from the retained ownership interest in EVERTEC. The following table provides the composition of such amounts.

## Quarter

ended Nine months ended

$$
\text { September 30, } \quad \text { September } 30
$$

| (In thousands) |  | 2011 |  |
| :--- | :---: | :---: | :---: |
| Share of income (loss) from the equity investment in EVERTEC | $\$$ | $(1,426)$ | $\$$ |
| Intra-company eliminations considered in other operating income |  | $(12,288)$ |  |
| Share of income (loss) from the equity investment in EVERTEC, net of eliminations | $\$$ | $(13,714)$ | $\$$ |

The unfavorable impact in non-interest income was offset principally by the elimination of $49 \%$ of the professional fees (expense) paid by the Corporation to EVERTEC. Refer to Note 3 to the consolidated financial statements for a list of intra-entity eliminations for transactions and service payments between the Corporation and EVERTEC as an affiliate.

The reduction in other operating income was also related to lower income by $\$ 12.4$ million and $\$ 29.7$ million for the quarter and nine-month periods of 2011 compared with 2010 related to the accretion of the contingency for unfunded lending commitments that was recorded at fair value as part of the FDIC-assisted transaction (with an offset of $80 \%$ recorded as a reduction to income in the category of FDIC loss share income). These revolving lines of credit were mostly with maturities of one year or less. Refer to Table B for a comparison of items related to the accounting for covered loans and associated unfunded commitments that impact non-interest income. For the nine months ended September 30, 2011, the unfavorable variance in other operating income was partially offset by the gain of $\$ 20.6$ million (before tax) on the sale of the equity interest in CONTADO during the first quarter of 2011. The remainder of the unfavorable variances was related to revenues that were derived by EVERTEC for services to unrelated third-parties in the period prior to sale of the ownership interest.

These unfavorable variances for the quarter and nine months ended September 30, 2011, when compared with the same periods of the previous year, were partially offset by the following positive factors:
higher net gain on sale of loans, including valuation adjustments on loans held-for-sale, by $\$ 16.0$ million for the quarter ended September 30, 2011, when compared to the same period of the previous year, principally due to the gain of $\$ 17.4$ million recorded by BPPR on the sale of construction and commercial real estate loans to a joint venture as indicated in the Overview section of this MD\&A (which was offset by the $\$ 12.7$ million provision for loan losses on the reclassification of certain loans to held-for-sale). The variance in net gain on sale of loans, including valuation adjustments on loans held-for-sale, for the nine months ended September 30, 2011, compared with the same period in 2010, was not significant. The gain recorded on the sale by BPPR during the quarter as indicated above as well as higher net gains by $\$ 7.8$ million in the

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BPNA reportable segment for the 9-month period, was partially offset by valuation adjustments on loans held-for-sale by approximately $\$ 22.9$ million, principally in the BPPR reportable segment related to advances on the commercial and construction loans classified as held-for-sale, and on loan transfers from held-for-sale to other real estate owned;
favorable variance in FDIC loss share income (expense) during the quarters and nine months ended September 30, 2011 by $\$ 2.3$ million and $\$ 72.0$ million, respectively, when compared with the same periods in 2010. Refer to Table B for a description and amounts of the items that compose the FDIC loss share income (expense) caption. The positive variance is influenced by (i) increase in the indemnification asset for $80 \%$ of the provision for loan losses recorded on covered loans; and (ii) $80 \%$ impact of the lower discount accretion on the loans and contingent liability for unfunded commitments accounted for under ASC 310-20, which as indicated previously, had an estimated accretion period of one year. The impact of those two items was partially offset by higher amortization (lower accretion) of the loss share indemnification asset resulting from the evaluation of expected cash flows of the loan portfolio completed in June and updated in September that resulted in reduced losses expected to be collected from the FDIC. This reduction in losses also results in an improvement in interest income due to an increase in the accretable yield on the covered loans. The impact in interest income is taken throughout the life of the loans whereas the life of the indemnification asset is tied to the FDIC loss sharing agreements and is shorter; and
higher net gain on sale of securities and valuation adjustments principally due the $\$ 8.5$ million gain on the sale of $\$ 234$ million in FHLB notes during the third quarter of 2011.

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## OPERATING EXPENSES

Table F provides a breakdown of operating expenses by major categories.

TABLE F
Operating Expenses

| (In thousands) | Quarters ended September 30, |  |  |  |  |  | Nine months ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | Variance |  | 2011 |  | 2010 |  | Variance |  |
| Personnel costs: |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | \$ | 77,455 | \$ | 93,791 | \$ | $(16,336)$ | \$ | 227,944 | \$ | 274,933 | \$ | $(46,989)$ |
| Commissions, incentives and other bonuses |  | 11,630 |  | 21,302 |  | $(9,672)$ |  | 33,548 |  | 41,670 |  | $(8,122)$ |
| Pension, postretirement and medical insurance |  | 11,385 |  | 14,711 |  | $(3,326)$ |  | 36,181 |  | 46,456 |  | $(10,275)$ |
| Other personnel costs, including payroll taxes |  | 11,254 |  | 11,401 |  | (147) |  | 31,150 |  | 37,110 |  | $(5,960)$ |
| Total personnel costs |  | 111,724 |  | 141,205 |  | $(29,481)$ |  | 328,823 |  | 400,169 |  | $(71,346)$ |
| Net occupancy expenses |  | 25,885 |  | 28,425 |  | $(2,540)$ |  | 76,428 |  | 86,359 |  | $(9,931)$ |
| Equipment expenses |  | 10,517 |  | 25,432 |  | $(14,915)$ |  | 33,314 |  | 74,231 |  | $(40,917)$ |
| Other taxes |  | 12,391 |  | 13,872 |  | $(1,481)$ |  | 38,986 |  | 38,635 |  | 351 |


| Professional fees: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collections, appraisals and other credit related fees | 6,514 | 7,411 | (897) | 19,877 | 18,920 | 957 |
| Programming, processing and other technology services | 24,063 | 6,197 | 17,866 | 72,672 | 20,742 | 51,930 |
| Other professional fees | 18,179 | 34,616 | $(16,437)$ | 52,374 | 69,836 | $(17,462)$ |
| Total professional fees | 48,756 | 48,224 | 532 | 144,923 | 109,498 | 35,425 |
| Communications | 6,800 | 9,514 | $(2,714)$ | 21,198 | 31,628 | $(10,430)$ |
|  | 14,650 | 11,260 | 3,390 | 35,842 | 29,759 | 6,083 |

Business promotion

| FDIC deposit insurance | 23,285 | 17,183 | 6,102 | 68,640 | 49,894 | 18,746 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loss on early extinguishment of debt | 109 | 25,448 | $(25,339)$ | 8,637 | 26,426 | $(17,789)$ |
| Other real estate owned (OREO) expenses | 3,234 | 6,997 | $(3,763)$ | 11,885 | 26,322 | $(14,437)$ |

Other operating expenses:

| Credit and debit card processing, volume and interchange expenses | 5,416 | 14,846 | $(9,430)$ | 13,565 | 38,747 | $(25,182)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transportation and travel | 1,689 | 2,364 | (675) | 5,074 | 6,123 | $(1,049)$ |
| Printing and supplies | 1,445 | 2,876 | $(1,431)$ | 3,933 | 7,898 | $(3,965)$ |
| All other | 13,991 | 21,484 | $(7,493)$ | 40,983 | 48,266 | $(7,283)$ |
| Total other operating expenses | 22,541 | 41,570 | $(19,029)$ | 63,555 | 101,034 | $(37,479)$ |
| Amortization of intangibles | 2,463 | 2,411 | 52 | 6,973 | 6,915 | 58 |

## Total operating expenses

$\$ 282,355 \quad \$ \quad 371,541 \quad \$ \quad(89,186) \quad \$ \quad 839,204 \quad \$ \quad 980,870 \quad \$ \quad(141,666)$
The decrease in operating expenses for the quarter and nine months ended September 30, 2011, when compared with the same periods of the previous year, was impacted by the following factors:


#### Abstract

A decrease in personnel costs that was principally related to the reduction in headcount due to the sale of the ownership interest in EVERTEC. Full-time equivalent employees were 8,350 at September 30, 2011, compared with 10,321 at September 30, 2010. EVERTEC had 1,879 employees at September 30, 2010. Personnel costs for the EVERTEC operations, including the merchant business, approximated $\$ 29.3$ million and $\$ 71.7$ million for the quarter and nine months ended September 30, 2010, respectively. Furthermore, influencing the variance in personnel costs was lower net periodic pension cost by $\$ 2.5$ million and $\$ 11.1$ million for the quarter and nine months ended September 30, 2011, respectively, compared with the same periods in 2010. Refer to Note 25 to the consolidated financial statements for a breakdown of the net periodic pension cost. The reduction in net periodic pension cost included the impact of higher expected return on plan assets for 2011. Those favorable variances were partially offset by the salaries from the employees hired from the former Westernbank operations after the April 30, 2010 acquisition date and the impact of annual salary revisions;


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A decrease in net occupancy expenses, which was primarily the result of a reduction in rental expense due to the EVERTEC sale. EVERTEC, including the merchant business, incurred net occupancy expenses of approximately $\$ 3.6$ million and $\$ 10.6$ million for the quarter and nine months ended September 30, 2010, respectively;

A decrease in equipment expenses that was mainly due to lower amortization of software licenses and depreciation of electronic equipment as a result of the transfer of software and equipment to EVERTEC as part of the sale in the third quarter of 2010. Equipment expenses pertaining to the EVERTEC operations approximated $\$ 12.8$ million and $\$ 35.8$ million for the quarter and nine months ended September 30, 2010;

A reduction in communication expenses primarily due to the transferring of communication lines to EVERTEC, including those related to the merchant banking business. The former EVERTEC reportable segment, including the merchant business, recorded communication costs of $\$ 3.0$ million and $\$ 9.3$ million for the quarter and nine months ended September 30, 2010, respectively;

Lower loss on early extinguishment of debt in 2011 since the results for 2010 included a $\$ 15.8$ million prepayment penalty on the repurchase and cancellation of $\$ 175$ million in term notes and $\$ 9.7$ million on the cancellation of $\$ 180$ million of FHLB advances and $\$ 54$ million in public fund certificates of deposit. For the nine months ended September 30, 2011, this is offset in part by $\$ 8.0$ million in prepayment penalties on the repayment of $\$ 100$ million in medium-term notes in the first quarter of 2011;

OREO expenses decreased during the third quarter and nine months ended September 30, 2011 as compared to the same periods of 2010 mainly as a result of lower write-downs in commercial properties since 2010 included large reappraisal adjustments on certain high-value properties; and

The other operating expenses caption also reflects a decline mainly due to a decrease in credit and debit card processing, volume and interchange expenses mainly due to the sale of the processing and merchant banking businesses. The reduction in all other categories within other operating expenses was in part related to transactions costs recognized in 2010 on the EVERTEC sale, which was offset in part by the negative impact of the impairment losses of $\$ 6.1$ million recognized during the first nine months of 2011 related to the write-down of the net assets of the Corporation s Venezuela operations.
These favorable variances for the quarter and nine months ended September 30, 2011, when compared with the same periods of the previous year, were partially offset by the following negative factors:


#### Abstract

An increase in professional fees, which was principally in the categories of system application processing and hosting, which represent services provided by EVERTEC to the Corporation s subsidiaries. Prior to the sale of EVERTEC, these costs were fully eliminated in consolidation, but now $51 \%$ of such costs are not eliminated when consolidating the Corporation s financial results of operations, resulting in an increase in the costs for the third quarter and nine months ended September 30, 2011. The increase related to those services provided by EVERTEC in 2011 was partially offset by a reduction in other professional costs, such as transaction costs for legal and consulting services that were incurred as part of the negotiations and sale of the ownership interest in EVERTEC;


An increase in business promotion, mainly in advertising expenses due to new campaigns and costs from the credit card reward point programs; and

Higher FDIC deposit insurance assessments during 2011 mainly due to the change in the assessment computation for BPPR effective in the second quarter of 2011.

## INCOME TAXES

Income tax expense amounted to $\$ 5.5$ million for the quarter ended September 30, 2011, compared with an income tax expense of $\$ 102.0$ million for the same quarter in 2010. The decrease in income tax expense was primarily due to lower income before tax on the Puerto Rico operations mainly due to the gain on sale of the $51 \%$ interest in EVERTEC during the third quarter of 2010. The latter gain was calculated at the preferential tax rate of $25 \%$. In addition, as discussed in the Net Interest Income section of this MD\&A, there was an increase in exempt interest income net of disallowance of expenses attributed to such exempt income.

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The components of income tax for the quarter ended September 30, 2011 and 2010 were as follows:

|  | Quarters ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2011 |  | September 30, 2010 |  |  |
|  | $\%$ of pre-tax |  |  |  |  |
|  |  |  |  |  | pre-tax income |
| (In thousands) | Amount | income |  | Amount |  |
| Computed income tax at statutory rates | \$ 9,921 | $30 \%$ | \$ | 244,110 | 41 \% |
| Net benefit of net tax exempt interest income | $(7,779)$ | (23) |  | 6,317 | 1 |
| Effect of income subject to preferential tax rate | (79) | - |  | $(149,325)$ | (25) |
| Deferred tax asset valuation allowance | 1,473 | 4 |  | 9,746 | 2 |
| Non-deductible expenses | 5,475 | 17 |  | 7,076 | 1 |
| Difference in tax rates due to multiple jurisdictions | $(1,542)$ | (5) |  | 97 | - |
| State taxes and others | $(1,932)$ | (6) |  | $(15,990)$ | (3) |
| Income tax expense | \$ 5,537 | 17 \% | \$ | 102,031 | 17 \% |

Income tax expense amounted to $\$ 114.7$ million for the nine months ended September 30, 2011, compared with an income tax expense of $\$ 120.0$ million for the same period in 2010. The decrease in income tax expense was mainly due to lower income before tax on the Puerto Rico operations mostly because of the gain on the sale of EVERTEC during 2010. Also, the decrease in income tax expense was also associated with the tax benefit of $\$ 53.6$ million recorded in June 2011 for the recognition of certain tax benefits not previously recorded during years 2009 (the benefit of reduced tax rates for capital gains) and 2010 (the benefit of the exempt income). The Corporation and the Puerto Rico Treasury Department agreed that for tax purposes the deductions related to certain loan charge-offs recorded on the consolidated financial statements for those two years could be deferred until 2013 through 2016.

This decrease in the income tax expense was partially offset by the recognition of $\$ 103.3$ million in income tax expense and a corresponding reduction in the net deferred tax assets of the Puerto Rico operations as a result of the reduction in the marginal tax rate from $39 \%$ to $30 \%$ during the first quarter of 2011 . In January 2011, the Governor of Puerto Rico signed into law a new Internal Revenue Code for Puerto Rico, which among the most significant changes applicable to the Corporation was the reduction in the marginal tax as indicated above.

The components of income tax for the nine months ended September 30, 2011 and 2010 were as follows:

|  | Nine months ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2011 |  | September 30, 2010 |  |  |
|  | $\%$ of pre-tax |  | \% of pre-tax |  |  |
| (In thousands) | Amount | income |  | Amount | income |
| Computed income tax at statutory rates | \$ 78,904 | $30 \%$ | \$ | 198,417 | 41 \% |
| Net benefit of net tax exempt interest income | $(25,392)$ | (10) |  | $(5,828)$ | (1) |
| Effect of income subject to preferential tax rate | (411) | - |  | $(150,431)$ | (31) |
| Deferred tax asset valuation allowance | 113 | - |  | 71,582 | 15 |
| Non-deductible expenses | 16,201 | 6 |  | 20,958 | 4 |
| Difference in tax rates due to multiple jurisdictions | $(5,884)$ | (2) |  | 6,371 | 1 |
| Initial adjustment in deferred tax due to change in tax rate | 103,287 | 39 |  | - | - |
| Recognition of tax benefits from previous years [1] | $(53,615)$ | (20) |  | - | - |
| State taxes and others | 1,461 | 1 |  | $(21,075)$ | (4) |
| Income tax expense | \$ 114,664 | 44 \% | \$ | 119,994 | 25 \% |

[1] Due to ruling and closing agreement

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Refer to Note 27 to the consolidated financial statements for a breakdown of the Corporation s deferred tax assets at September 30, 2011 and December 31, 2010.

## REPORTABLE SEGMENT RESULTS

The Corporation s reportable segments for managerial reporting purposes consist of Banco Popular de Puerto Rico and Banco Popular North America. A Corporate group has been defined to support the reportable segments. For managerial reporting purposes, the costs incurred by the Corporate group are not allocated to the reportable segments.

As a result of the sale of a $51 \%$ interest in EVERTEC, the Corporation no longer presents EVERTEC as a reportable segment and therefore, historical financial information for EVERTEC, including the merchant acquiring business that was part of the BPPR reportable segment but transferred to EVERTEC in connection with the sale, was reclassified in 2010 under Corporate for all periods discussed. Revenues from the Corporation s equity interest in EVERTEC are being reported as non-interest income in the Corporate group.

For a description of the Corporation s reportable segments, including additional financial information and the underlying management accounting process, refer to Note 29 to the consolidated financial statements.

The Corporate group reported a net loss of $\$ 35.8$ million for the third quarter and $\$ 83.7$ million for the nine months ended September 30, 2011, compared with net income of $\$ 496.5$ million for the third quarter and $\$ 472.6$ million for the nine months ended September 30, 2010. The variance in these quarterly results was principally due to the gain on the sale of the $51 \%$ interest in EVERTEC in 2010 of $\$ 640.8$ million, reduced by the related tax expense at a preferential tax rate of $25 \%$.

Highlights on the earnings results for the reportable segments are discussed below.

## Banco Popular de Puerto Rico

The Banco Popular de Puerto Rico reportable segment s net income amounted to $\$ 54.2$ million for the quarter ended September 30 , 2011 , compared with $\$ 12.1$ million for the same quarter in 2010. The principal factors that contributed to the variance in the financial results for the third quarter of 2011, when compared with the same quarter of the previous year, included the following:
higher net interest income by $\$ 15.1$ million, or $5 \%$, mostly due to lower interest expense on deposits by $\$ 12.3$ million due to management s actions to reduce deposit rates and lower interest expense on borrowings by $\$ 16.9$ million, mainly due to balance sheet deleveraging and the significant reduction in the average balance of the note issued to the FDIC as shown in Table B. The reduction in interest expense more than offset the decline in interest income on loans of $\$ 6.8$ million and money market, investment and trading securities of $\$ 7.3$ million. The decline on loans was principally in the commercial, construction and consumer loan portfolios due to a combination of lower portfolio balances and loan yields, partially offset by a greater volume of mortgage loans due to portfolio purchases and originations. The decline in interest income included a decrease in interest income on the covered loans by $\$ 10.0$ million, mainly due to lower discount accretion on revolving lines of credit, partially offset by higher discount accreted on ASC 310-30 loans due to improved cash flow expectations, which are recognized in income prospectively. The decline in interest income on investments was mainly due to lower average balances due to management s strategy to deleverage the balance sheet and pay down the note issued to the FDIC. The net interest margin on a non-taxable equivalent basis was $5.15 \%$ for the quarter ended September 30, 2011, compared with $4.66 \%$ for the same quarter in the previous year;
lower provision for loan losses by $\$ 25.5$ million, or $14 \%$, mostly due to the decrease in the provision for loan losses on the non-covered loan portfolio of $\$ 51.1$ million, or $28 \%$, partially offset by the recording of a provision for loan losses on the covered loans of $\$ 25.6$ million during the third quarter of 2011. The provision for loan losses on the non-covered loan portfolio represented $146 \%$ of net charge-offs for the third quarter of 2011 , compared with $120 \%$ of net charge-offs for the same quarter of 2010 . The provision for the quarter ended September 30, 2011 included the impact of the $\$ 12.7$ million write-down on the loans transferred to the held-for-sale category during the third quarter of 2011. Non-performing loans held-in-portfolio, excluding covered loans, in this reportable segment totaled $\$ 1.3$ billion as of September 30, 2011, compared with $\$ 1.7$ billion at the same date in 2010 . Refer to the Credit Risk Management and Loan quality section of this MD\&A for certain quality indicators and further explanations;

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lower non-interest income by $\$ 4.7$ million, or $4 \%$, which included lower fair value adjustment on the equity appreciation instrument by $\$ 10.6$ million and lower amortization of the contingent liability on unfunded commitments of Westernbank by $\$ 12.4$ million. Refer to Table B for detailed amounts on those Westernbank-related items. These unfavorable variances were partially offset by higher gains on sale of loans, net of valuation adjustments on loans held-for-sale, of $\$ 8.5$ million, higher gains on the sale of securities by $\$ 4.5$ million and higher other service fees by $\$ 6.3$ million, principally in credit and debit card fees;
lower operating expenses by $\$ 0.6$ million, which were a combination of lower personnel costs by $\$ 6.2$ million, principally due to lower net periodic pension cost and because the third quarter of 2010 included special payments for certain Westernbank terminated employees after the conversion was completed, lower equipment expenses by $\$ 1.9$ million and lower other real estate expenses on commercial properties by $\$ 5.6$ million. These favorable variances were partially offset by higher business promotion expenses by $\$ 2.6$ million and higher FDIC deposit insurance assessment by $\$ 8.9$ million; and
lower income tax expense by $\$ 5.5$ million, or $43 \%$, mainly due to the fact that during the third quarter of 2010 , income tax expense increased due to an adjustment related to the benefit on net exempt interest income as compared to the same quarter of 2011. This was partially offset by an increase in income during the quarter ended September 30, 2011.
Net income for the nine months ended September 30, 2011 totaled $\$ 197.6$ million, compared with $\$ 69.5$ million for the same period in the previous year. These results reflected:
higher net interest income by $\$ 148.8$ million, or $19 \%$, mostly due to interest income from the covered loans which contributed with an increase in interest income of $\$ 131.8$ million. Other favorable variances included reduced deposit and borrowing costs, and greater volume of mortgage loans, partially offset by lower interest income on investment securities due to lower volumes and lower income from commercial, construction and consumer loans due to lower volume and yields. The net interest margin was $5.04 \%$ for the nine months ended September 30, 2011, compared with $4.32 \%$ for the same period in 2010;
lower provision for loan losses by $\$ 69.6$ million, or $17 \%$, mostly due to the decrease in the provision for loan losses on the non-covered loan portfolio of $\$ 159.3$ million, or $39 \%$, partially offset by the recording of a provision for loan losses on the covered loans of $\$ 89.7$ million during the nine months ended September 30, 2011. The decline on the provision for loan losses for non-covered loans was mainly due to a lower level of net charge-offs, principally from the construction and consumer loans portfolios. The decrease in net-charge offs of the BPPR construction loan portfolio was principally because a substantial portion of the portfolio was reclassified to held-for-sale in December 2010. The decline in consumer loans net charge-offs reflects some signs of a more stable credit performance in personal loans. Refer to the Credit Risk Management and Loan Quality section for detailed information by loan portfolio and credit quality metrics;
higher non-interest income by $\$ 12.2$ million, or $4 \%$, which was mostly driven by the Westernbank items described in the quarterly variances discussed above. Refer to Table B for the year-to-date amounts. There was a positive variance also in other service fees and gain on sale of securities. These variances were partially offset by higher unfavorable valuation adjustments on loans held-for-sale, lower trading profits from the mortgage-banking operations and lower service charges on deposit accounts;

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higher operating expenses by $\$ 19.9$ million, or $3 \%$, mainly due to higher professional fees, including consulting, legal and collection services, as a result of higher legal fees, appraisal fees, and consulting fees; higher FDIC deposit insurance assessments; and higher business promotion expenses. These variances were partially offset by lower other real estate expenses on commercial properties, lower personnel costs and equipment expenses for reasons such as those explained in the quarterly results; and
higher income tax expense by $\$ 82.6$ million, mainly due to an increase in income before tax. Also, during the first quarter of 2011 , an adjustment to income tax expense was made to amend the deferred tax asset as a result of the change in tax rate to $30 \%$. These variances were partially offset by a tax benefit of $\$ 53.6$ million for the recognition of certain tax benefits not previously recorded during years 2009 and 2010 as described in the Overview section of this MD\&A.

## Banco Popular North America

For the quarter ended September 30, 2011, the reportable segment of Banco Popular North America reported net income of $\$ 8.6$ million, compared with a net loss of $\$ 14.6$ million for the same quarter of the previous year. The principal factors that contributed to the variance in the financial results for the quarter ended September 30, 2011, when compared with the third quarter of 2010, included the following:
lower net interest income by $\$ 4.0$ million, principally due to the reduction in the average loan portfolio by $\$ 1.6$ billion, partially offset by the positive impact of a reduction in the cost of funds by 42 basis points and deleveraging of the balance sheet. Despite the reduction in net interest income, the BPNA reportable segment net interest margin increased to $3.62 \%$ for the quarter ended September 30, 2011 from $3.41 \%$ for the same quarter in the previous year;
lower provision for loan losses by $\$ 13.2$ million, or $40 \%$, principally driven by improvements in credit performance and lower loan balances, primarily in the commercial loan portfolio. Net charge-offs decreased in all loan categories resulting in a total reduction of $\$ 50.6$ million. Refer to the Credit Risk Management and Loan Quality section of this MD\&A for certain quality indicators and further explanations corresponding to the BPNA reportable segment;
higher non-interest income by $\$ 4.6$ million, or $35 \%$, principally due to $\$ 5.2$ million in higher gains on the sale of loans, net of valuation adjustments on loans held-for-sale, partially offset by lower service charges on deposit accounts by $\$ 1.0$ million; and
lower operating expenses by $\$ 8.5$ million, or $12 \%$, principally as a result of $\$ 9.7$ million in prepayments penalties during the quarter ended September 30, 2010 on the cancellation of certain debt and deposits.
Net income for the nine months ended September 30, 2011 totaled $\$ 33.4$ million, compared with a net loss of $\$ 176.6$ million for the same period in the previous year. These results reflected:
lower net interest income by $\$ 8.7$ million, or $4 \%$, mainly as a result of lower earning assets primarily as a result of loan pay downs, sales and charge-offs. This negative variance was partially offset by deleveraging of the balance sheet and lower deposit costs. The BPNA reportable segment had a net interest margin of $3.62 \%$ for the nine months ended September 30, 2011, compared with $3.26 \%$ for the same period in 2010;
lower provision for loan losses by $\$ 192.0$ million, or $78 \%$, as a result of improvements in certain portfolio trends, reductions in all loan portfolios and lower net charge-offs by $\$ 164.9$ million, consisting of reductions in all loan categories. Also, there was the $\$ 13.8$ million reduction in the provision for loan losses for the first quarter of 2011 related to the benefit of improved pricing on the sale of the non-conventional mortgage loan portfolio;
higher non-interest income by $\$ 8.6$ million, or $19 \%$, principally as a result of higher gains on the sale of loans, net of valuation adjustments on loans held-for-sale and adjustments to representation and warranty reserves, by $\$ 17.0$ million, mainly from mortgage loans. This was partially offset by $\$ 8.1$ million in lower service charges on deposit accounts; and
lower operating expenses by $\$ 17.6$ million, or $9 \%$, mainly due to lower prepayments penalties on the early extinguishment of debt, and lower professional fees including consulting, armored car and computer services. There were also lower net occupancy and equipment expenses mainly due to

# fewer branches. In addition, results for 2010 included a settlement loss on the termination of the BPNA pension plan. 

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## FINANCIAL CONDITION

## Assets

The Corporation s total assets were $\$ 38.2$ billion at September 30, 2011, $\$ 38.7$ billion at December 31, 2010, and $\$ 40.7$ billion at September 30 , 2010. Refer to the consolidated financial statements included in this report for the Corporation s consolidated statements of condition as of such dates.

## $\underline{\text { Trading and Investment securities }}$

Trading account securities amounted to $\$ 273$ million at September 30, 2011, compared with $\$ 547$ million at December 31, 2010 and $\$ 483$ million at September 30, 2010. The decrease in trading account securities was principally due to the sale of mortgage-backed securities in September 2011. The sale was made to take advantage of favorable market conditions for the securities and the proceeds will be used to repay short-term debt.

Table G provides a breakdown of the Corporation s portfolio of investment securities available-for-sale ( AFS ) and held-to-maturity ( HTM ) on a combined basis. Also, Notes 6 and 7 to the consolidated financial statements provide additional information with respect to the Corporation s investment securities AFS and HTM.

## TABLE G

## Breakdown of Investment Securities Available-for-Sale and Held-to-Maturity

| (In millions) | September 30, 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  | Variance |  | September 30, 2010 |  | Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury securities | \$ | 51.3 | \$ | 64.0 | \$ | (12.7) | \$ | 65.2 | \$ | (13.9) |
| Obligations of U.S. Government sponsored entities |  | 984.7 |  | 1,211.3 |  | (226.6) |  | 1,397.0 |  | (412.3) |
| Obligations of Puerto Rico, States and political subdivisions |  | 145.9 |  | 144.7 |  | 1.2 |  | 237.9 |  | (92.0) |
| Collateralized mortgage obligations |  | 1,822.1 |  | 1,323.4 |  | 498.7 |  | 1,442.6 |  | 379.5 |
| Mortgage-backed securities |  | 2,292.2 |  | 2,576.1 |  | (283.9) |  | 2,782.7 |  | (490.5) |
| Equity securities |  | 6.1 |  | 9.5 |  | (3.4) |  | 8.8 |  | (2.7) |
| Others |  | 52.8 |  | 30.2 |  | 22.6 |  | 21.4 |  | 31.4 |

Total investment securities AFS and HTM $\quad \$ \quad 5,355.1 \quad \$ \quad 5,359.2 \quad \$ \quad \$ \quad \$ 4.1) \quad \$ \quad 5,955.6 \quad \$(600.5)$

The decrease in investment securities from September 30, 2010 to the same date in 2011 was related to maturities and prepayments, which proceeds were used mostly to partially prepay the note payable issued to the FDIC as part of the FDIC-assisted transaction. Also, the decrease was due to the sale of $\$ 234$ million in FHLB notes during the third quarter of 2011. With this sale, the Corporation monetized part of the unrealized gain in its investment portfolio and will use the proceeds to prepay part of the note issued to the FDIC note without prepayment penalty. These decreases were offset by purchases of investment securities by the BPNA reportable segment during the first quarter of 2011 in order to deploy excess liquidity, mainly in the form of U.S. Government agency-issued collateralized mortgage obligations and U.S. agency securities.

Loans

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Refer to Table H, for a breakdown of the Corporation s loan portfolio, the principal category of earning assets. Loans covered under the FDIC loss sharing agreements are presented in a separate line item in Table H . The risks on covered loans are significantly different as a result of the loss protection provided by the FDIC.

In general, the changes in most loan categories generally reflect soft loan demand, the impact of loan charge-offs, portfolio runoff of the exited loan origination channels at the BPNA reportable segment and loan sales. The decreases were partially offset by mortgage loan growth in the Puerto Rico operations due to loan acquisitions and loan origination volumes generated by government incentives.

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## TABLE H

## Loans Ending Balances

| (in thousands) | $\begin{array}{r} \text { September 30, } \\ 2011 \end{array}$ | December 31, 2010 | Variance September 30, 2011 vs. December 31, 2010 | $\begin{array}{r} \text { September 30, } \\ 2010 \end{array}$ | $\begin{array}{r} \text { Variance } \\ \text { September } 30, \\ 2011 \mathrm{vs} . \\ \text { September } 30, \\ 2010 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans not covered under FDIC loss sharing agreements: |  |  |  |  |  |


| Commercial | \$ | 10,588,919 | \$ | 11,393,485 | \$ | $(804,566)$ | \$ | 11,719,127 | \$ | $(1,130,208)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Construction |  | 358,060 |  | 500,851 |  | $(142,791)$ |  | 1,299,929 |  | $(941,869)$ |
| Lease financing |  | 571,068 |  | 602,993 |  | $(31,925)$ |  | 613,560 |  | $(42,492)$ |
| Mortgage |  | 5,466,503 |  | 4,524,722 |  | 941,781 |  | 4,750,068 |  | 716,435 |
| Consumer |  | 3,689,336 |  | 3,705,984 |  | $(16,648)$ |  | 3,758,743 |  | $(69,407)$ |
| Total non-covered loans held-in-portfolio |  | 20,673,886 |  | 20,728,035 |  | $(54,149)$ |  | 22,141,427 |  | (1,467,541) |
| Loans covered under FDIC loss sharing agreements [1] |  | 4,512,423 |  | 4,836,882 |  | $(324,459)$ |  | 4,953,195 |  | $(440,772)$ |
| Total loans held-in-portfolio |  | 25,186,309 |  | 25,564,917 |  | $(378,608)$ |  | 27,094,622 |  | $(1,908,313)$ |


| Loans held-for-sale: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  | 24,191 |  | 60,528 |  | $(36,337)$ |  | 5,409 |  | 18,782 |
| Construction |  | 234,336 |  | 412,744 |  | $(178,408)$ |  | 540 |  | 233,796 |
| Mortgage |  | 110,250 |  | 420,666 |  | $(310,416)$ |  | 109,139 |  | 1,111 |
| Total loans held-for-sale |  | 368,777 |  | 893,938 |  | $(525,161)$ |  | 115,088 |  | 253,689 |
| Total loans | \$ | 25,555,086 | \$ | 26,458,855 | \$ | $(903,769)$ | \$ | 27,209,710 | \$ | (1,654,624) |

[1] Refer to Note 8 to the consolidated financial statements for the composition of the loans covered under FDIC loss sharing agreements.
The explanations for loan portfolio variances discussed below exclude the impact of the covered loans.

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The decrease in commercial loans held-in-portfolio from December 31, 2010 to September 30, 2011 was reflected in the BPPR and BPNA reportable segments by $\$ 0.3$ billion and $\$ 0.5$ billion, respectively. The decrease in the BPPR reportable segment was principally the result of overall portfolio runoff and the impact of loan charge-offs. The decrease in the BPNA reportable segment was in part because of the run-off of the legacy portfolio of the exited lines of business and loan charge-offs. Overall the Corporation continues to experience lower levels of origination activity due to soft demand in the current economic environment. Commercial loans held-in-portfolio at BPPR and BPNA reportable segments declined by $\$ 0.4$ billion and $\$ 0.7$ billion, respectively, when compared with September 30, 2010. The decrease at both reportable segments was principally due to net charge-offs, low levels of origination activity and portfolio run-off, as well as the reclassification of commercial loans to held-for-sale by the BPPR reportable segment in December 2010.

The decrease in construction loans from December 31, 2010 to September 30, 2011 was principally in the BPNA reportable segment by $\$ 138$ million, mainly due to loan repayments and certain loan charge-offs. The decline in the construction loan portfolio from September 30, 2010 to the same date in 2011 was principally driven by the held-for-sale transaction reclassification that took place in the fourth quarter of 2010 in which $\$ 503.9$ million (book value) of construction loans were transferred from the loans held-in-portfolio category to the loans held-for-sale category. Also, this decline in construction loans was related to loan charge-offs and conversion to repossessed properties.

The decline in the lease financing portfolio from December 31, 2010 to September 30, 2011 was experienced at the BPPR and BPNA reportable segments by approximately $\$ 20$ million and $\$ 12$ million, respectively. The decrease from September 30, 2010 to September 30, 2011 at the BPPR reportable segment was $\$ 25$ million, which as well as for other loan portfolios has been hit by the general slowdown in originations. BPNA, which lease financing portfolio decreased by $\$ 17$ million, is no longer originating lease financing and as such, the outstanding portfolio in those operations is running off.

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The increase in mortgage loans held-in-portfolio from December 31, 2010 was principally related to the acquisition of loans held-in-portfolio of $\$ 842$ million during the nine months ended September 30, 2011, principally related to two large whole loan purchases from a Puerto Rico financial institution that involved approximately $\$ 518$ million in unpaid principal balance of performing residential mortgage loans. Also, the increase in the mortgage loan portfolio was due to higher volume of non-conforming residential mortgage loans originated from residential projects financed by BPPR and to loans repurchased under credit recourse arrangements in the Puerto Rico operations. The increased origination volumes were prompted by the Puerto Rico government housing-incentive law that put into effect temporary measures that seek to stimulate demand for housing. The increase from September 30, 2010 to the same date in 2011 was associated to similar factors, partially offset by the impact of the reclassification of $\$ 396$ million in book value of non-conventional mortgage loans to loans held-for-sale in December 2010 by BPNA and which were subsequently sold during 2011, and portfolio run-off at BPNA.

The decrease in consumer loans from December 31, 2010 and September 30, 2010 to September 30, 2011 was related to the BPNA reportable segment due to runoff of the portfolio at exited lines of business, including E-LOAN. Also, there were declines in personal loans at the BPPR reportable segment. These declines were partially offset by the credit card portfolio acquired by BPPR in August 2011.

The decrease in mortgage loans held-for-sale from December 31, 2010 to September 30, 2011 was principally at the BPNA reportable segment by $\$ 196$ million due to the sale of the non-conventional mortgage loans during 2011 and at the BPPR reportable segment by $\$ 114$ million due to loans securitized into mortgage-backed securities.

The decrease in commercial and construction loans held-for-sale from December 31, 2010 to September 30, 2011 was due to the loan sale executed in September 2011 by BPPR as described in the Overview section of this MD\&A and loan collections. The increase in construction loans held-for-sale from September 30 , 2010 to the same date in 2011 was related to the portion of the loans reclassified in December 2010, which were not included in the September sale, but for which management is pursuing opportunities for their sale.

Covered loans were initially recorded at fair value. Their carrying value approximated $\$ 4.5$ billion at September 30, 2011, of which approximately $57 \%$ pertained to commercial loans, $13 \%$ to construction loans, $27 \%$ to mortgage loans and $3 \%$ to consumer loans. Note 8 to the consolidated financial statements presents the carrying amount of the covered loans broken down by major loan type categories. A substantial amount of the covered loans, or approximately $\$ 4.1$ billion of their carrying value at September 30, 2011, was accounted for under ASC Subtopic 310-30. The decline in covered loans from December 31, 2010 and September 30, 2010 to September 30, 2011 was principally due to collections, partially offset by discount accretion.

## FDIC loss share asset

As part of the loan portfolio fair value estimation in the Westernbank FDIC-assisted transaction, the Corporation established the FDIC loss share indemnification asset, which was measured separately from the covered loans. The FDIC loss share indemnification asset was recorded at fair value at the acquisition date and represented the present value of the estimated cash payments expected to be received from the FDIC for future losses on covered assets, based on the credit adjustment estimated for each covered asset and the loss sharing percentages. The cash flows were discounted at a market-based rate to reflect the uncertainty of the timing and receipt of the loss sharing reimbursements from the FDIC, the cost to service the indemnification asset, and the level of uncertainty in estimating the indemnification asset cash flows, including factors such as: (1) the amount of expected credit losses on the covered assets; (2) the associated timing of those credit losses; (3) the accurate and timely completion of the loss certifications; and (4) the uncertainties surrounding the expected draws and associated losses on unfunded commitments.

Based on the accounting guidance in ASC Topic 805, at each reporting date subsequent to the initial recording of the indemnification asset, the Corporation measures the indemnification asset on the same basis as the covered loans and assesses its collectability. The Corporation accounted for the majority of the acquired covered loans pursuant to the expected cash flows framework of ASC 310-30. Thus, on a prospective basis, the accounting for these loans and the indemnification asset is based on expected cash flows, similar to how the loans and the associated indemnification asset was initially accounted for at acquisition. A minority of the covered loans, approximately $6 \%$ at acquisition, constituted revolving lines of credit. These lines of credit were accounted for at fair value upon acquisition, which value considered expected cash flows. Due to their revolving characteristics, these loans are subsequently accounted for under ASC $310-20$ and not based on the expected cash flows framework of ASC 310-30 loans. As the acquisition date discount on these revolving lines of credit is accreted into income, the carrying value of the loans increases. Since the indemnification asset must be measured on the same basis as the indemnified item, the Corporation reduces

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the indemnification asset at the same time that the indemnified loan carrying amount increases due to the discount accretion. Simultaneously, the Corporation evaluates these ASC 310-20 loans on a quarterly basis to determine if a general and/or specific allowance for loan losses is necessary under the provisions of ASC Subtopic 450-20 and ASC Section 310-10-35.

Credit losses on covered loans recognized through a charge to provision for loan losses result in an increase in the FDIC loss share asset. Conversely, if credit losses are less than anticipated, the improvement is recognized on a prospective basis through higher accretable yield.

The time value of money incorporated into the present value computation is accreted into earnings over the shorter of the life of the shared-loss agreements or the holding period of the covered assets. The FDIC loss share asset is reduced as losses are recognized on covered loans and payments are received from the FDIC.

The amount ultimately collected for the indemnification asset is dependent upon the performance of the underlying covered assets, the passage of time, claims submitted to the FDIC and the Corporation s compliance with the terms of the loss sharing agreements. Refer to Note 10 to the consolidated financial statements for additional information on the FDIC loss share agreements.

The following table sets forth the activity in the FDIC loss share asset for the nine months ended September 30, 2011 and 2010.

| (In thousands) | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of year | \$ | 2,318,183 | \$ | - |
| FDIC loss share indemnification asset recorded at business combination |  | - |  | 2,337,748 |
| Accretion of loss share indemnification asset, net |  | 8,677 |  | 43,812 |
| Credit impairment losses to be covered under loss sharing agreements |  | 71,787 |  | - |
| Decrease due to reciprocal accounting on the discount accretion for loans and unfunded commitments accounted for under ASC Subtopic 310-20 |  | $(32,919)$ |  | $(66,517)$ |
| Payments received from FDIC under loss sharing agreements |  | $(561,111)$ |  | - |
| Other adjustments attributable to FDIC loss sharing agreements |  | $(6,278)$ |  | 9,935 |
| Balance at September 30 | \$ | 1,798,339 | \$ | 2,324,978 |

## Other assets

Table I provides a breakdown of the principal categories that comprise the caption of Other assets in the consolidated statements of condition at September 30, 2011, December 31, 2010 and September 30, 2010.

## TABLE I

## Breakdown of Other Assets

| (In thousands) | September 30, |  | December 31, |  | $\begin{array}{r} \text { Variance } \\ \text { September 30, } \\ 2011 \mathrm{vs} \\ \text { December } 31, \\ 2010 \end{array}$ |  | $\begin{array}{r} \text { September } 30, \\ 2010 \end{array}$ |  | $\begin{array}{r} \text { Variance } \\ \text { September } 30, \\ 2011 \mathrm{vs} . \\ \text { September } 30 \\ 2010 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net deferred tax assets (net of valuation allowance) | \$ | 341,648 | \$ | 388,466 | \$ | $(46,818)$ | \$ | 329,768 | \$ | 11,880 |
| Investments under the equity method |  | 304,470 |  | 299,185 |  | 5,285 |  | 292,493 |  | 11,977 |
| Bank-owned life insurance program |  | 241,542 |  | 237,997 |  | 3,545 |  | 236,824 |  | 4,718 |
| Prepaid FDIC insurance assessment |  | 78,397 |  | 147,513 |  | $(69,116)$ |  | 164,190 |  | $(85,793)$ |
| Other prepaid expenses |  | 88,754 |  | 75,149 |  | 13,605 |  | 91,193 |  | $(2,439)$ |
| Derivative assets |  | 67,582 |  | 72,510 |  | $(4,928)$ |  | 85,180 |  | $(17,598)$ |
| Securities sold not yet delivered |  | 855,567 |  | 23,055 |  | 832,512 |  | 41,702 |  | 813,865 |
| Others |  | 190,569 |  | 206,012 |  | $(15,443)$ |  | 201,808 |  | $(11,239)$ |
| Total other assets | \$ | 2,168,529 | \$ | 1,449,887 | \$ | 718,642 | \$ | 1,443,158 | \$ | 725,371 |

The increase in other assets from December 31, 2010 to September 30, 2011 was principally due to securities sold not yet delivered. This included the previously mentioned sales of FHLB notes and mortgage-backed securities in September 2011 (trade date), but that will be delivered / settled in October 2011. This increase

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was partially offset by a reduction in the prepaid FDIC insurance assessment due to amortization. Also, there were lower deferred tax assets compared with December 31, 2010. Refer to Note 27 to the consolidated financial statements for a table presenting the composition of the Corporation s net deferred tax assets at September 30, 2011 and December 31, 2010.

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## Deposits and Borrowings

The composition of the Corporation s financing to total assets at September 30, 2011 and December 31, 2010 is included in Table J.

## TABLE J

## Financing to Total Assets

(Dollars in millions)
$\%$ increase (decrease) $\%$ of total assets

September 30, December 31, from December 31, 2010 September 30, December 31,

|  |  | 2011 |  | 2010 | to September 30, 2011 | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest bearing deposits | \$ | 5,527 | \$ | 4,939 | 11.9 \% | 14.5 \% | 12.8 \% |
| Interest-bearing core deposits |  | 15,817 |  | 15,637 | 1.2 | 41.4 | 40.4 |
| Other interest-bearing deposits |  | 6,609 |  | 6,186 | 6.8 | 17.3 | 16.0 |
| Repurchase agreements |  | 2,602 |  | 2,413 | 7.8 | 6.8 | 6.2 |
| Other short-term borrowings |  | 166 |  | 364 | (54.4) | 0.5 | 0.9 |
| Notes payable |  | 2,551 |  | 4,170 | (38.8) | 6.7 | 10.8 |
| Others |  | 894 |  | 1,213 | (26.3) | 2.3 | 3.1 |
| Stockholders equity |  | 4,013 |  | 3,801 | 5.6 | 10.5 | 9.8 |

## Deposits

A breakdown of the Corporation s deposits at period-end is included in Table K .

TABLE K

## Deposits Ending Balances

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[1] Includes interest and non-interest bearing demand deposits.

The increase in demand deposits from December 31, 2010 to September 30, 2011 was principally due to an increase in deposits in trust, commercial checking accounts and deposits securing loans. The increase in savings, NOW and money market deposits from December 31, 2010 and September 30 , 2010 was mostly related to commercial and wealth management accounts. Those increases were in the BPPR reportable segment. Non-brokered time deposits declined at both BPPR and BPNA, and the decrease was primarily in retail banking time deposits. Brokered deposits increased at BPPR. Brokered deposits provide an alternate funding source at lower interest rates than other time deposits. The Corporation continues its efforts to reducing the funding cost of its deposit base, primarily in Puerto Rico.

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## Borrowings

The Corporation s borrowings amounted to $\$ 5.3$ billion at September 30, 2011, compared with $\$ 6.9$ billion at December 31 , 2010 and $\$ 7.7$ billion at September 30 , 2010. The decrease in borrowings from December 31, 2010 and September 30, 2010 was mostly related to a reduction of $\$ 1.8$ billion and $\$ 2.6$ million, respectively, in the note issued to the FDIC. Refer to Note 15 to the consolidated financial statements for detailed information on the Corporation sorrowings at September 30, 2011, December 31, 2010 and September 30, 2010. Also, refer to the Liquidity section in this MD\&A for additional information on the Corporation s funding sources.

## Other liabilities

The decrease in other liabilities of $\$ 319$ million from December 31, 2010 to September 30, 2011 was principally due to a decrease in the Corporation s pension and restoration benefit obligation due to contributions made to the plan during the nine months ended September 30, 2011 amounting to approximately $\$ 131.3$ million, and to lower taxes payable by $\$ 91$ million.

## Stockholders Equity

Stockholders equity totaled $\$ 4.0$ billion at September 30, 2011, $\$ 3.8$ billion at December 31, 2010, and $\$ 4.1$ billion at September 30, 2010. The increase from December 31, 2010 was principally due to earnings retention, while the decrease from September 30, 2010 was principally due to the net loss recognized in the fourth quarter of 2010, which more than offset the net income for the nine months ended September 30, 2011. Refer to the consolidated statements of condition and of stockholders equity for information on the composition of stockholders equity. Also, the disclosures of accumulated other comprehensive income (loss), an integral component of stockholders equity, are included in the consolidated statements of comprehensive loss.

## REGULATORY CAPITAL

The Corporation continues to exceed the well-capitalized guidelines under the federal banking regulations. The regulatory capital ratios and amounts of total risk-based capital, Tier 1 risk-based capital and Tier 1 leverage at September 30, 2011, December 31, 2010, and September 30, 2010 are presented on Table L. As of such dates, BPPR and BPNA were well-capitalized.

TABLE L

| Capital Adequacy Data | September 30, |  | December 31, |  | September 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  | 2011 |  | 2010 |  | 2010 |
| Risk-based capital: |  |  |  |  |  |  |
| Tier I capital | \$ | 3,913,727 | \$ | 3,733,776 | \$ | 3,965,531 |
| Supplementary (Tier II) capital |  | 315,827 |  | 328,107 |  | 341,721 |
| Total capital | \$ | 4,229,554 | \$ | 4,061,883 | \$ | 4,307,252 |
| Risk-weighted assets: |  |  |  |  |  |  |
| Balance sheet items | \$ | 21,926,955 | \$ | 22,588,231 | \$ | 23,230,670 |
|  |  | 2,818,437 |  | 3,099,186 |  | 3,158,181 |

## Off-balance sheet items



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The improvement in the Corporation s regulatory capital ratios from December 31, 2010 to September 30, 2011 was principally due to a reduction on assets, changes in balance sheet composition including the increase in lower risk-assets such as mortgage loans, higher net deferred tax asset included without limitation in regulatory capital and internal capital generation.

In accordance with the Federal Reserve Board guidance, the trust preferred securities represent restricted core capital elements and qualify as Tier 1 capital, subject to certain quantitative limits. The aggregate amount of restricted core capital elements that may be included in the Tier 1 capital of a banking organization must not exceed $25 \%$ of the sum of all core capital elements (including cumulative perpetual preferred stock and trust preferred securities). At September 30, 2011, December 31, 2010 and September 30, 2010, the Corporation s restricted core capital elements did not exceed the $25 \%$ limitation. Thus, all trust preferred securities were allowed as Tier 1 capital. Amounts of restricted core capital elements in excess of this limit generally may be included in Tier 2 capital, subject to further limitations. Effective March 31, 2011, the Federal Reserve Board revised the quantitative limit which would limit restricted core capital elements included in the Tier 1 capital of a bank holding company to $25 \%$ of the sum of core capital elements (including restricted core capital elements), net of goodwill less any associated deferred tax liability. Furthermore, the Dodd-Frank Act, enacted in July 2010, has a provision to effectively phase-out the use of trust preferred securities issued before May 19, 2010 as Tier 1 capital over a 3-year period commencing on January 1, 2013. Trust preferred securities issued on or after May 19, 2010 no longer qualify as Tier 1 capital. At September 30, 2011, the Corporation had $\$ 427$ million in trust preferred securities (capital securities) that are subject to the phase-out. The Corporation has not issued any trust preferred securities since May 19, 2010. At September 30, 2011, the remaining $\$ 935$ million in trust preferred securities corresponded to capital securities issued to the U.S. Treasury pursuant to the Emergency Economic Stabilization Act of 2008. The Dodd-Frank Act includes an exemption from the phase-out provision that applies to these capital securities.

During the third quarter of 2010, the Basel Committee on Banking Supervision revised the Capital Accord (Basel III), which narrows the definition of capital and increases capital requirements for specific exposures. The new capital requirements will be phased-in over six years beginning in 2013 . If these revisions are adopted currently, the Corporation estimates they would not have a significant negative impact on its regulatory capital ratios based on its current understanding of the revisions to capital qualification. The Corporation awaits clarification from its banking regulators on their interpretation of Basel III and any additional requirements to the stated thresholds.

The Corporation s tangible common equity to tangible assets ratio was $8.67 \%$ at September 30, 2011 and $8.01 \%$ at December 31, 2010. The Corporation s Tier 1 common equity to risk-weighted assets ratio was $12.02 \%$ at September 30, 2011, compared with $10.95 \%$ at December 31, 2010.

The tangible common equity ratio and tangible book value per common share, which are presented in the table that follows, are non-GAAP measures. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations with significant amounts of goodwill or other intangible assets, typically stemming from the use of the purchase accounting method of accounting for mergers and acquisitions. Neither tangible common equity nor tangible assets or related measures should be considered in isolation or as a substitute for stockholders equity, total assets or any other measure calculated in accordance with generally accepted accounting principles in the United States of America (GAAP ). Moreover, the manner in which the Corporation calculates its tangible common equity, tangible assets and any other related measures may differ from that of other companies reporting measures with similar names.

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The table that follows provides a reconciliation of total stockholders equity to tangible common equity and total assets to tangible assets at September 30 , 2011 and December 31, 2010.
(In thousands, except share or per share information)

September 30, 2011
December 31, 2010

| Total stockholders equity | \$ | 4,012,601 | \$ | 3,800,531 |
| :---: | :---: | :---: | :---: | :---: |
| Less: Preferred stock |  | $(50,160)$ |  | $(50,160)$ |
| Less: Goodwill |  | $(648,353)$ |  | $(647,387)$ |
| Less: Other intangibles |  | $(64,212)$ |  | $(58,696)$ |
| Total tangible common equity | \$ | 3,249,876 | \$ | 3,044,288 |
| Total assets | \$ | 38,178,603 | \$ | 38,722,962 |
| Less: Goodwill |  | $(648,353)$ |  | $(647,387)$ |


| Less: Other intangibles |  | $(64,212)$ |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| Total tangible assets | $\$$ | $37,466,038$ |  |


| Tangible common equity to tangible assets | $8.07 \%$ |
| :--- | ---: | ---: |
| Common shares outstanding at end of period | $1,024,475,398$ |

Tangible book value per common share $\quad \$ 2.17 \quad \$$

The Tier 1 common equity to risk-weighted assets ratio is another non-GAAP measure. Ratios calculated based upon Tier 1 common equity have become a focus of regulators and investors, and management believes ratios based on Tier 1 common equity assist investors in analyzing the Corporation s capital position. In connection with the Supervisory Capital Assessment Program ( SCAP ), the Federal Reserve Board began supplementing its assessment of the capital adequacy of a bank holding company based on a variation of Tier 1 capital, known as Tier 1 common equity.

Because Tier 1 common equity is not formally defined by GAAP or, unlike Tier 1 capital, codified in the federal banking regulations, this measure is considered to be a non-GAAP financial measure. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. To mitigate these limitations, the Corporation has procedures in place to calculate these measures using the appropriate GAAP or regulatory components. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP.

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The following table reconciles the Corporation s total common stockholders equity (GAAP) at September 30, 2011 and December 31, 2010 to Tier 1 common equity as defined by the Federal Reserve Board, FDIC and other bank regulatory agencies (non-GAAP).

| (In thousands) | September 30, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Common stockholders equity | \$ | 3,962,441 | \$ | 3,750,371 |
| Less: Unrealized gains on available-for-sale securities, net of tax ${ }^{[1]}$ |  | $(209,120)$ |  | $(159,700)$ |
| Less: Disallowed deferred tax assets ${ }^{[2]}$ |  | $(222,601)$ |  | $(231,475)$ |

Less: Intangible assets:

Goodwill
$(648,353)$
$(647,387)$

Other disallowed intangibles
$(31,272)$
$(26,749)$

Less: Aggregate adjusted carrying value of all non-financial equity investments
$(1,525)$
$(1,538)$

Add: Pension liability adjustment, net of tax and accumulated net gains (losses) on cash flow
hedges ${ }^{[3]}$
125,004
129,511

Total Tier 1 common equity
$\$ \quad 2,974,574$
\$
2,813,033
[1] In accordance with regulatory risk-based capital guidelines, Tier 1 capital excludes net unrealized gains (losses) on available-for-sale debt securities and net unrealized gains on available-for-sale equity securities with readily determinable fair values. In arriving at Tier 1 capital, institutions are required to deduct net unrealized losses on available-for-sale equity securities with readily determinable fair values, net of tax.
[2] Approximately $\$ 126$ million of the Corporation s $\$ 342$ million of net deferred tax assets at September 30, 2011 ( $\$ 144$ million and $\$ 388$ million, respectively, at December 31, 2010), were included without limitation in regulatory capital pursuant to the risk-based capital guidelines, while approximately $\$ 223$ million of such assets at September 30, 2011 ( $\$ 231$ million at December 31, 2010) exceeded the limitation imposed by these guidelines and, as disallowed deferred tax assets , were deducted in arriving at Tier 1 capital. The remaining $\$ 7$ million of the Corporation s other net deferred tax assets at September 30 , 2011 ( $\$ 13$ million at December 31, 2010) represented primarily the following items (a) the deferred tax effects of unrealized gains and losses on available-for-sale debt securities, which are permitted to be excluded prior to deriving the amount of net deferred tax assets subject to limitation under the guidelines; (b) the deferred tax asset corresponding to the pension liability adjustment recorded as part of accumulated other comprehensive income; and (c) the deferred tax liability associated with goodwill and other intangibles.
[3] The Federal Reserve Bank has granted interim capital relief for the impact of pension liability adjustment.

## CREDIT RISK MANAGEMENT AND LOAN QUALITY

Non-performing assets include primarily past-due loans that are no longer accruing interest, renegotiated loans, and real estate property acquired through foreclosure.

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The Corporation s non-accruing and charge-off policies by major categories of loan portfolios are as follows:

Commercial and construction loans - recognition of interest income on commercial and construction loans is discontinued when the loans are 90 days or more in arrears on payments of principal or interest or when other factors indicate that the collection of principal and interest is doubtful. The impaired portions of secured loans past due as to principal and interest is charged-off not later than 365 days past due. However, in the case of collateral dependent loans individually evaluated for impairment, the excess of the recorded investment over the fair value of the collateral (portion deemed as uncollectible) is generally promptly charged-off, but in any event not later than the quarter following the quarter in which such excess was first recognized. Overdrafts in excess of 60 days are charged-off no later than 60 days past their due date.

Lease financing - recognition of interest income for lease financing is ceased when loans are 90 days or more in arrears. Leases are charged-off when they are 120 days in arrears.

Mortgage loans - recognition of interest income on mortgage loans is generally discontinued when loans are 90 days or more in arrears on payments of principal or interest. The impaired portion of a mortgage loan is charged-off when the loan is 180 days past due.

Consumer loans - recognition of interest income on closed-end consumer loans and home-equity lines of credit is discontinued when the loans are 90 days or more in arrears on payments of principal or interest. Income is generally recognized on open-end consumer loans, except for home equity lines of credit, until the loans are charged-off. Closed-end consumer loans are charged-off when they are 120 days in arrears. Open-end consumer loans are charged-off when they are 180 days in arrears. Overdrafts in excess of 60 days are charged-off no later than 60 days past their due date.

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Troubled debt restructurings ( TDRs ) - loans classified as TDRs are typically already in non-accrual status at the time of the modification. The TDR loan should continue in non-accrual status until the borrower has demonstrated a willingness and ability to make the restructured loan payments (generally at least six months of sustained performance after classified as a TDR) and management has evaluated whether it is probable that the borrower would be in payment default in the foreseeable future.

Covered loans acquired in the Westernbank FDIC-assisted transaction, except for revolving lines of credit, are accounted for by the Corporation in accordance with ASC Subtopic 310-30. Under ASC Subtopic 310-30, the acquired loans were aggregated into pools based on similar characteristics. Each loan pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. The covered loans which are accounted for under ASC Subtopic 310-30 by the Corporation are not considered non-performing and will continue to have an accretable yield as long as there is a reasonable expectation about the timing and amount of cash flows expected to be collected. Also, loans charged-off against the non-accretable difference established in purchase accounting are not reported as charge-offs. Charge-offs will be recorded only to the extent that losses exceed the purchase accounting estimates.

Revolving lines of credit acquired as part of the Westernbank FDIC-assisted transaction are accounted for under the guidance of ASC Subtopic 310-20, which requires that any differences between the contractually required loan payment receivable in excess of the Corporation s initial investment in the loans be accreted into interest income using the effective yield method over the life of the loan. Loans accounted for under ASC Subtopic 310-20 are placed on non-accrual status when past due in accordance with the Corporation s non-accruing policy and any accretion of discount is discontinued.

Because of the application of ASC Subtopic 310-30 to the Westernbank acquired loans and the loss protection provided by the FDIC which limits the risks on the covered loans, the Corporation has determined to provide certain quality metrics in this MD\&A that exclude such covered loans to facilitate the comparison between loan portfolios and across quarters or year-to-date periods. Given the significant amount of covered loans that are past due but still accruing due to the accounting under ASC Subtopic 310-30, the Corporation believes the inclusion of these loans in certain asset quality ratios in the numerator or denominator (or both) would result in a significant distortion to these ratios. In addition, because charge-offs related to the acquired loans are recorded against the non-accretable balance, the net charge-off ratio including the acquired loans is lower for portfolios that have significant amounts of covered loans. The inclusion of these loans in the asset quality ratios could result in a lack of comparability across quarters or years, and could negatively impact comparability with other portfolios that were not impacted by acquisition accounting. The Corporation believes that the presentation of asset quality measures excluding covered loans and related amounts from both the numerator and denominator provides better perspective into underlying trends related to the quality of its loan portfolio.

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A summary on non-performing assets, including certain credit quality metrics, is presented in Table M .

## TABLE M

## Non-Performing Assets

|  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

[1] The amount consists of $\$ 11$ million in non-performing covered loans accounted for under ASC Subtopic 310-20 and $\$ 75$ million in covered OREO as of September 30, 2011 (December 31, 2010-\$26 million and $\$ 58$ million, respectively; September 30, 2010-\$54 million and $\$ 56$ million, respectively). It excludes covered loans accounted for under ASC Subtopic 310-30 as they are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses.
[2] Loans held-in-portfolio used in the computation exclude $\$ 4.5$ billion in covered loans at September 30, 2011 (December 31, 2010 - $\$ 4.8$ billion; September 30, 2010-\$5.0 billion).
[3] The carrying value of covered loans accounted for under ASC Sub-topic 310-30 that are contractually 90 days or more past due was $\$ 1.2$ billion at September 30, 2011 (December 31, 2010-\$916 million; September 30, 2010-\$586 million). This amount is excluded from the above table as the covered loans accretable yield interest recognition is independent from the underlying contractual loan delinquency status.
[4] These asset quality ratios have been adjusted to remove the impact of covered loans and covered foreclosed property. Appropriate adjustments to the numerator and denominator have been reflected in the calculation of these ratios. Management believes the inclusion of acquired loans in certain asset quality ratios that include non-performing assets, past due loans or net charge-offs in the numerator and denominator results in distortions of these ratios and they may not be comparable to other periods presented or to other portfolios that were not impacted by purchase accounting.
[5] Non-performing loans held-for-sale consist of $\$ 235$ million in construction loans, $\$ 24$ million in commercial loans and $\$ 1$ million in mortgage loans as of September 30, 2011 (December 31, 2010-\$412 million, $\$ 61$ million and $\$ 199$ million, respectively).

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At September 30, 2011, non-performing loans secured by real estate held-in-portfolio, excluding covered loans, amounted to $\$ 1.2$ billion in the Puerto Rico operations and $\$ 352$ million in the U.S. mainland operations. These figures compare to $\$ 811$ million in the Puerto Rico operations and $\$ 404$ million in the U.S. mainland operations at December 31, 2010.

In addition to the non-performing loans included in Table M, at September 30, 2011, there were $\$ 50$ million of performing loans, excluding covered loans, which in management sopinion are currently subject to potential future classification as non-performing and are considered impaired, compared with $\$ 111$ million at December 31, 2010.

Table N summarizes the detail of the changes in the allowance for loan losses, including charge-offs and recoveries by loan category, for the quarters and nine months ended September 30, 2011 and 2010.

## TABLE N

## Allowance for Loan Losses and Selected Loan Losses Statistics

| (Dollars in thousands) | Quarter ended September 30, |  |  |  |  |  | Nine months ended September 30, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 |  | 2011 | 2011 | 2010 |  | 2011 |  | 2011 |  | 2011 | 2010 |
|  | Non-covered loans |  | Covered loans |  | Total | Total ${ }^{[1]}$ | Non-covered loans |  | Covered loans |  | Total |  | Total ${ }^{[1]}$ |
| Balance at beginning of period | \$ | 689,678 | \$ | 57,169 | \$ 746,847 | \$ 1,277,016 | \$ | 793,225 | \$ | - | \$ | 793,225 | \$ 1,261,204 |
| Provision for loan losses |  | 150,703 |  | 25,573 | 176,276 | 215,013 |  | 306,177 |  | 89,735 |  | 395,912 | 657,471 |
|  |  | 840,381 |  | 82,742 | 923,123 | 1,492,029 |  | 1,099,402 |  | 89,735 |  | 1,189,137 | 1,918,675 |
| Losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 102,664 |  | 1,278 | 103,942 | 109,239 |  | 287,735 |  | 3,248 |  | 290,983 | 279,440 |
| Construction |  | 9,315 |  | - | 9,315 | 75,918 |  | 31,607 |  | 4,345 |  | 35,952 | 184,216 |
| Lease financing |  | 1,223 |  | - | 1,223 | 3,205 |  | 5,298 |  | - |  | 5,298 | 12,953 |
| Mortgage |  | 14,801 |  | 65 | 14,866 | 23,722 |  | 36,525 |  | 65 |  | 36,590 | 80,250 |
| Consumer |  | 44,812 |  | 2,478 | 47,290 | 60,567 |  | 147,607 |  | 3,156 |  | 150,763 | 193,750 |
|  |  | 172,815 |  | 3,821 | 176,636 | 272,651 |  | 508,772 |  | 10,814 |  | 519,586 | 750,609 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 21,263 |  | - | 21,263 | 8,944 |  | 52,580 |  | - |  | 52,580 | 28,890 |
| Construction |  | 5,732 |  | 1,500 | 7,232 | 5,472 |  | 16,212 |  | 1,500 |  | 17,712 | 8,776 |
| Lease financing |  | 797 |  | - | 797 | 1,226 |  | 2,884 |  | - |  | 2,884 | 3,949 |
| Mortgage |  | 1,155 |  | - | 1,155 | 1,232 |  | 3,451 |  | - |  | 3,451 | 4,236 |
| Consumer |  | 8,693 |  | - | 8,693 | 7,742 |  | 25,642 |  | - |  | 25,642 | 30,077 |
|  |  | 37,640 |  | 1,500 | 39,140 | 24,616 |  | 100,769 |  | 1,500 |  | 102,269 | 75,928 |
| Net loans charged-off (recovered): |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 81,401 |  | 1,278 | 82,679 | 100,295 |  | 235,155 |  | 3,248 |  | 238,403 | 250,550 |
| Construction |  | 3,583 |  | $(1,500)$ | 2,083 | 70,446 |  | 15,395 |  | 2,845 |  | 18,240 | 175,440 |
| Lease financing |  | 426 |  | - | 426 | 1,979 |  | 2,414 |  | - |  | 2,414 | 9,004 |
| Mortgage |  | 13,646 |  | 65 | 13,711 | 22,490 |  | 33,074 |  | 65 |  | 33,139 | 76,014 |
| Consumer |  | 36,119 |  | 2,478 | 38,597 | 52,825 |  | 121,965 |  | 3,156 |  | 125,121 | 163,673 |
|  |  | 135,175 |  | 2,321 | 137,496 | 248,035 |  | 408,003 |  | 9,314 |  | 417,317 | 674,681 |
| Net write-downs (recoveries) related to loans transferred to loans held-for-sale |  | 12,706 |  | - | 12,706 | - |  | $(1,101)$ |  | - |  | $(1,101)$ | - |
| Balance at end of period | \$ | 692,500 | \$ | 80,421 | \$ 772,921 | \$ 1,243,994 | \$ | 692,500 | \$ | 80,421 | \$ | 772,921 | \$ 1,243,994 |
| Ratios: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annualized net charge-offs to average loans held-in-portfolio |  | 2.64 \% |  |  | 2.20 \% | 4.52 \% |  | 2.65 \% |  |  |  | 2.21 \% | 3.98 \% |
| Provision for loan losses to net charge-offs |  | 1.11 x |  |  | 1.28 x | 0.87 x |  | 0.75 x |  |  |  | 0.95 x | 0.97 x |

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Refer to the Allowance for Loan Losses subsection in this MD\&A for tables detailing the composition of the allowance for loan losses between general and specific reserves and for qualitative information on the main factors driving the variances.

Table O presents annualized net charge-offs to average loans held-in-portfolio ( HIP ) for the non-covered portfolio by loan category for the quarters and nine months ended September 30, 2011 and September 30, 2010.

## TABLE O

Annualized Net Charge-offs to Average Loans Held-in-Portfolio (Non-covered loans)


Note: Average loans held-in-portfolio excludes covered loans acquired in the Westernbank FDIC-assisted transaction which were recorded at fair value on date of acquisition, and thus, considered a credit discount component.

The Corporation s annualized net charge-offs to average non-covered loans held-in-portfolio ratio decreased 188 and 133 basis points, from $4.52 \%$ and $3.98 \%$ for the quarter and nine months ended September 30, 2010 to $2.64 \%$ and $2.65 \%$ for the respective periods in 2011. Both decreases were mainly driven by: (i) the benefits provided by the loan portfolio reclassifications to held-for-sale that took place in the fourth quarter of 2010, and (ii) a lower volume of commercial loans, principally in the BPNA reportable segment which continues to reflect an improvement in credit performance. Commercial loans held-in-portfolio, excluding covered loans, declined by $\$ 1.1$ billion from September 30, 2010 to September 30, 2011, principally at the BPNA reportable segment which decreased by $\$ 717.4$ million for the same period. As previously explained, in December 2010, the Corporation transferred approximately $\$ 603$ million (book value) of commercial and construction loans of the BPPR reportable segment and $\$ 396$ million (book value) of non-conventional mortgage loans of the U.S. mainland reportable segment, mainly non-accruing loans, from the held-in-portfolio to held-for-sale category, at the lower of cost or fair value less estimated costs to sell. This transfer resulted in a decrease in net charge-offs and loan delinquencies in each portfolio, driven by a lower level of problem loans remaining in loans held-in-portfolio. The reduction in the net charge-off ratio was also related to the improvement in the credit quality of certain portfolios and the positive results of steps taken by the Corporation to mitigate the overall credit risks.

## Commercial loans

The level of non-performing commercial non-covered loans held-in-portfolio at September 30, 2011, compared to December 31, 2010, increased on a consolidated basis by $\$ 147.6$ million, driven by an increase of $\$ 167.5$ million in the BPPR reportable segment partially offset by a decrease of $\$ 19.9$ million in the BPNA reportable segment. The percentage of non-performing commercial non-covered loans held-in-portfolio to commercial non-covered loans held-in-portfolio increased from $6.36 \%$ at December 31, 2010 to $8.24 \%$ at September 30, 2011. The ratio of non-performing commercial loans to commercial loans held-in-portfolio was $6.69 \%$ at September 30, 2010. This increase was mainly attributed to weak economic conditions in Puerto Rico, which have continued to adversely impact the commercial loan portfolio. Non-performing commercial loans at the BPNA reportable segment reflected a decreasing trend, as the Corporation s U.S. Mainland operations have continued to reflect certain signs of stabilization.

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The table that follows provides information on commercial non-performing loans at September 30, 2011, December 31, 2010, and September 30, 2010 and net charge-offs information for the quarters and nine months ended September 30, 2011 and September 30, 2010 for the BPPR (excluding the Westernbank covered loan portfolio) and BPNA reportable segments.

|  | For the quarters ended |  |  |  |  | For the nine months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ | December 31, 2010 |  | $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ | September 30, 2010 |  |
| BPPR Reportable Segment: |  |  |  |  |  |  |  |  |
| Non-performing commercial loans | \$ 652,937 | \$ | 485,469 | \$ | 514,628 | \$ 652,937 | \$ | 514,628 |
| Non-performing commercial loans to commercial loans HIP, both excluding covered loans and loans held-for-sale | 10.18 \% |  | 7.26 \% |  | 7.58 \% | 10.18 \% |  | 7.58 \% |
| Commercial loan net charge-offs | \$ 58,508 |  |  | \$ | 57,248 | \$ 146,960 | \$ | 121,785 |
| Commercial loan net charge-offs (annualized) to average commercial loans HIP, excluding covered loans and loans held-for-sale | 3.69 \% |  |  |  | 3.47 \% | 3.01 \% |  | 2.37 \% |
| BPNA Reportable Segment: |  |  |  |  |  |  |  |  |
| Non-performing commercial loans | \$ 219,644 | \$ | 239,558 | \$ | 269,676 | \$ 219,644 | \$ | 269,676 |
| Non-performing commercial loans to commercial loans HIP, excluding loans held-for-sale | 5.26 \% |  | 5.12 \% |  | 5.51 \% | 5.26 \% |  | 5.51 \% |
| Commercial loan net charge-offs | \$ 22,892 |  |  | \$ | 43,047 | \$ 88,195 | \$ | 128,765 |
| Commercial loan net charge-offs (annualized) to average commercial loans HIP, excluding loans held-for-sale | 2.15 \% |  |  |  | 3.48 \% | 2.68 \% |  | 3.34 \% |

Commercial non-performing loans held-in-portfolio in the BPPR reportable segment increased from December 31, 2010 to September 30 , 2011 since weak economic conditions in Puerto Rico have continued to adversely impact the BPPR commercial loan portfolio. At the BPNA reportable segment, non-performing loans held-in-portfolio decreased from December 31, 2010 to September 30, 2011 as the loan portfolio continues to show signs of credit stabilization in terms of delinquencies.

In the non-covered loans held-in-portfolio, there were 5 commercial loan relationship greater than $\$ 10$ million in non-accrual status with an aggregate outstanding balance of approximately $\$ 72$ million at September 30, 2011, compared with 1 commercial loan relationship with an outstanding balance of approximately $\$ 10$ million at December 31, 2010, and 2 commercial loan relationships with an outstanding balance of approximately $\$ 23$ million at September 30 , 2010.

The table that follows presents the changes in non-performing commercial non-covered loans held in-portfolio for the quarter and nine months ended September 30, 2011, for the BPPR (excluding the Westernbank covered loan portfolio) and BPNA reportable segments.

|  | For the quarter ended September 30, 2011 |  |  |  | For the nine months ended September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | BPPR |  | BPNA |  | BPPR |  | BPNA |  |
| Beginning Balance | \$ | 557,421 | \$ | 227,166 | \$ | 485,469 | \$ | 239,558 |
| Plus: |  |  |  |  |  |  |  |  |
| New non-performing loans |  | 197,365 |  | 68,810 |  | 430,957 |  | 193,622 |
| Advances on existing non-performing loans |  | 10,037 |  | 226 |  | 10,037 |  | 226 |
| Less: |  |  |  |  |  |  |  |  |
| Non-performing loans transferred to OREO |  | $(2,171)$ |  | $(4,604)$ |  | $(7,680)$ |  | $(17,437)$ |
| Non-performing loans charged-off |  | $(58,510)$ |  | $(36,055)$ |  | 131,921) |  | $(106,584)$ |
| Loans returned to accrual status / loan collections |  | $(51,205)$ |  | $(35,899)$ |  | 133,925) |  | $(89,741)$ |
| Ending balance September 30, 2011 | \$ | 652,937 | \$ | 219,644 |  | 652,937 | \$ | 219,644 |

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For the quarter ended September 30, 2011, non-covered commercial loans held-in-portfolio newly classified in non-performing status at the BPPR reportable segment amounted to $\$ 197$ million, an increase of $\$ 86$ million, when compared to the additions for the quarter ended June 30, 2011. The increase was in part associated with loans judgmentally placed in non-accruing status by management based on the understanding that the repayment capacity according to the original terms has been affected even though the clients are still current in its loan payments.

Additions to commercial loans held-in-portfolio in non-performing status at the BPNA reportable segment during the third quarter of 2011 amounted to $\$ 69$ million, a decrease of $\$ 6$ million, when compared to the additions for the second quarter of 2011. The decrease in commercial non-performing loans for the BPNA reportable segment was principally attributable to lower levels of problem loans remaining in the portfolio.

The Corporation s commercial loan net charge-offs, excluding net charge-offs for covered loans, for the quarter ended September 30, 2011 decreased by $\$ 18.9$ million when compared with the quarter ended September 30, 2010. The decrease was primarily driven by a reduction of $\$ 20.2$ million net charge-offs in the BPNA reportable segment, partially offset by a slight increase of $\$ 1.3$ million in commercial loan net charge-offs in the BPPR reportable segment. For the quarter ended September 30, 2011, the charge-offs associated to collateral dependent commercial loans amounted to approximately $\$ 35.4$ million in the BPPR reportable segment and $\$ 9.8$ million in the BPNA reportable segment.

The decrease in the commercial loan net charge-offs at the BPNA reportable segment was mostly attributable to a lower level of problem loans remaining in the commercial loans portfolio coupled with principal repayments and pay-offs, accompanied by signs of credit stabilization in this reportable segment reflected principally by the reduction of $\$ 19.9$ million in non-performing loans from December 31, 2010 to September 30, 2011.

The allowance for loan losses corresponding to commercial loans held-in-portfolio, excluding covered loans, represented 3.83\% of that portfolio at September 30, 2011, compared with $4.06 \%$ at December 31, 2010. The ratio of allowance to non-performing loans held-in portfolio in the commercial loan category was $46.43 \%$ at September 30, 2011, compared with $63.78 \%$ at December 31, 2010. The decrease in the ratio was principally driven by a lower allowance for loan losses for the commercial loan portfolio of the BPNA reportable segment, prompted by a lower portfolio balance and a lower level of problem loans remaining in the portfolio. The allowance for loan losses for the commercial loan portfolio of the BPPR reportable segment also decreased, mainly driven by a lower portfolio balance.

The Corporation s commercial loan portfolio secured by real estate ( CRE ), excluding covered loans, amounted to $\$ 6.7$ billion at September 30 , 2011, of which $\$ 3.2$ billion was secured with owner occupied properties, compared with $\$ 7.0$ billion and $\$ 3.1$ billion, respectively, at December 31, 2010. CRE non-performing loans, excluding covered loans amounted to $\$ 637$ million at September 30, 2011, compared to $\$ 553$ million at December 31, 2010. The CRE non-performing loans ratios for the Corporation s Puerto Rico and U.S. mainland operations were $12.86 \%$ and $5.51 \%$, respectively, at September 30, 2011, compared with $9.61 \%$ and $5.79 \%$, respectively, at December 31, 2010.

At September 30, 2011, the Corporation s commercial loans held-in-portfolio, excluding covered loans, included a total of $\$ 181$ million of loan modifications for the BPPR reportable segment and $\$ 15$ million for the BPNA reportable segment, which were considered TDRs since they involved granting a concession to borrowers under financial difficulties. The outstanding commitments for these loan TDRs amounted to $\$ 3$ million in the BPPR reportable segment and no commitments outstanding in the BPNA reportable segment at September 30, 2011. The commercial loan TDRs in non-performing status for the BPPR and BPNA reportable segments at September 30, 2011 amounted to $\$ 139$ million and $\$ 15$ million, respectively. As of September 30, 2011, commercial TDRs which were evaluated for impairment resulted in a specific reserve of $\$ 1$ million at the BPPR reportable segment. Commercial TDRs at the BPNA reportable segment did not require any specific reserve at September 30, 2011.

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## Construction loans

Non-performing construction loans held-in-portfolio decreased by $\$ 51$ million from December 31, 2010 to September 30, 2011 mainly attributed to a lower level of problem loans remaining in the held-in-portfolio classification for the U.S. operations. The ratio of non-performing construction loans to construction loans held-in-portfolio, excluding covered loans, increased from 47.63\% at December 31, 2010 to $52.48 \%$ at September 30, 2011, mainly due to reductions in the loan portfolio. The ratio of non-performing construction loans to construction loans held-in-portfolio was $62.94 \%$ at September 30, 2010.

The tables below provide information on construction non-performing loans held-in-portfolio at September 30, 2011, December 31, 2010, and September 30, 2010 and net charge-offs information for the quarters and nine months ended September 30, 2011 and September 30, 2010 for the BPPR and BPNA reportable segments.

| (Dollars in thousands) | For the quarters ended December 31, |  |  |  |  |  | For the nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ |  | 2010 |  | $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  |
| BPPR Reportable Segment: |  |  |  |  |  |  |  |  |  |  |
| Non-performing construction loans | \$ | 64,971 | \$ | 64,678 | \$ | 618,879 | \$ | 64,971 | \$ | 618,879 |
| Non-performing construction loans to construction loans HIP, both excluding covered loans and loans held-for-sale |  | 39.64 \% |  | 38.42 \% |  | 70.03 \% |  | 39.64 \% |  | 70.03 \% |
| Construction loan net charge-offs (recoveries) | \$ | (81) |  |  | \$ | 54,567 | \$ | 1,996 | \$ | 112,701 |
| Construction loan net charge-offs (annualized) to average construction loans HIP, excluding covered loans and loans held-for-sale |  | (0.21)\% |  |  |  | 23.62 \% |  | 1.77 \% |  | 15.10 \% |



Non-performing construction loans held-in-portfolio in the BPPR reportable segment remained almost unchanged at $\$ 65$ million, when compared to December 31 , 2010, driven principally by a lower level of problem loans in the remaining construction loan portfolio classified as held-in-portfolio, prompted by the construction loans held-for-sale reclassification that took place in the fourth quarter of 2010 at the BPPR reportable segment. At the BPNA reportable segment, non-performing loans held-in-portfolio decreased by $\$ 51$ million, from $\$ 174$ million as of December 31, 2010 to $\$ 123$ million as of September 30, 2011, resulting from the downsizing of the construction loan portfolio at the BPNA reportable segment.

In the non-covered loans held-in-portfolio, there were 3 construction loan relationships greater than $\$ 10$ million in non-performing status with an aggregate outstanding balance of $\$ 32$ million at September 30, 2011, compared with 7 construction loan relationships with an aggregate outstanding principal balance of $\$ 99$ million at December 31, 2010. Although the portfolio balance of construction loans held-in-portfolio has decreased considerably, the construction loan portfolio is considered one of the high-risk portfolios of the Corporation as it continues to be adversely impacted by weak economic and real estate market conditions, particularly in Puerto Rico.

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The BPPR reportable segment construction loan portfolio, excluding covered loans and loans held-for-sale, totaled $\$ 164$ million at September 30, 2011, compared with $\$ 168$ million at December 31, 2010 and $\$ 884$ million at September 30, 2010. The decrease in the ratio of non-performing construction loans held-in-portfolio to construction loans held-in-portfolio, excluding covered loans, when compared to September 30, 2010, was primarily attributed to the reclassification to loans held-for-sale during the fourth quarter of 2010, mostly of non-accruing loans.

The construction loan portfolio of the BPNA reportable segment, totaled $\$ 194$ million at September 30, 2011, compared with $\$ 332$ million at December 31 , 2010 and $\$ 416$ million at September 30, 2010. The increase in the ratio of non-performing construction loans held-in-portfolio to construction loans held-in-portfolio, was primarily attributed to a lower portfolio balance.

The table that follows presents the changes in non-performing construction loans held in-portfolio for the quarter ended September 30, 2011, for the BPPR (excluding the Westernbank covered loan portfolio) and BPNA reportable segments.

|  | For the quarter ended September 30, 201 |  |  |  | For the nine months ended September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | BPPR |  | BPNA |  | BPPR |  | BPNA |  |
| Beginning Balance | \$ | 58,691 | \$ | 139,544 | \$ | 64,678 | \$ | 173,876 |
| Plus: |  |  |  |  |  |  |  |  |
| New non-performing loans |  | 14,324 |  | 7,829 |  | 31,262 |  | 23,205 |
| Advances on existing non-performing loans |  | 48 |  | 101 |  | 205 |  | 101 |
| Less: |  |  |  |  |  |  |  |  |
| Non-performing loans transferred to OREO |  |  |  | $(2,824)$ |  | $(4,924)$ |  | $(3,859)$ |
| Non-performing loans charged-off |  | (563) |  | $(8,554)$ |  | $(10,256)$ |  | $(20,809)$ |
| Loans returned to accrual status / loan collections |  | $(7,529)$ |  | $(13,153)$ |  | $(15,994)$ |  | $(49,571)$ |
| Ending balance at September 30, 2011 | \$ | 64,971 | \$ | 122,943 | \$ | 64,971 | \$ | 122,943 |

For the quarter ended September 30, 2011, non-covered construction loans held-in-portfolio newly classified to non-performing status at the BPPR and BPNA reportable segments amounted to $\$ 14$ million and $\$ 8$ million, respectively, which represented increases of $\$ 10$ million and $\$ 4$ million, when compared to the additions for the quarter ended June 30, 2011. The construction loan portfolios continue to be negatively impacted by the real estate market conditions, particularly those in the BPPR reportable segment.

Construction loans net charge-offs for the quarter ended September 30, 2011, compared with the quarter ended September 30, 2010, decreased by $\$ 55$ million and $\$ 12$ million in the BPPR and BPNA reportable segments, respectively. These decreases resulted from the steps taken by the Corporation to mitigate the overall credit risk, which included the BPPR loans held-for-sale reclassification that took place in the fourth quarter of 2010 and a lower level of problem loans in the construction loan portfolio at the BPNA reportable segment. The construction loan portfolio of the BPPR reportable segment continues to be impacted by generally weak market conditions, decreases in property values, oversupply in certain areas, and reduced absorption rates.

For the quarter ended September 30, 2011, the charge-offs associated to collateral dependent construction loans amounted to approximately $\$ 1.3$ million and $\$ 7.6$ million in the BPPR and BPNA reportable segments, respectively. Lower level of net charge-offs have been experienced in the construction loan portfolios at both reportable segments principally attributable to lower portfolio balances and a lower level of problem loans remaining in the portfolios. Management has identified construction loans considered impaired and has charged-off specific reserves based on the value of the collateral.

The allowance for loan losses corresponding to construction loans, represented $4.25 \%$ of that portfolio, excluding covered loans, at September 30, 2011, compared with $9.53 \%$ at December 31, 2010. The ratio of allowance to non-performing loans held-in-portfolio in the construction loans category was $8.11 \%$ at September 30, 2011, compared with $20.01 \%$ at December 31, 2010. As explained above, the decrease was driven by a lower level of problem loans, which resulted in lower net charge-offs, coupled with decreases in loan portfolio balances in both reportable segments.

The allowance for loan losses corresponding to the construction loan portfolio for the BPPR reportable segment, excluding the allowance for covered loans, totaled $\$ 5$ million or $3.05 \%$ of construction loans held-in-portfolio, excluding covered loans, at September 30, 2011, compared with $\$ 16$ million or $9.55 \%$ at December 31, 2010. The decrease was driven by a lower level of net charge-offs, thus, requiring a lower allowance, coupled with decreases in loan portfolio balance.

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The allowance for loan losses corresponding to the construction loan portfolio for the BPNA reportable segment totaled $\$ 10$ million or $5.27 \%$ of construction loans held-in-portfolio at September 30, 2011, compared to $\$ 32$ million or $9.52 \%$ at December 31, 2010. The reduction in net charge-offs observed in the construction loan portfolio of the BPNA reportable segment for the quarter ended September 30, 2011, when compared to same quarter in 2010, was attributable to a lower portfolio balance and lower level of problem loans remaining in the portfolio.

The construction loans held-in-portfolio, excluding covered loans, included $\$ 4$ million in TDRs for the BPPR reportable segment and $\$ 69$ million for the BPNA reportable segment, which were considered TDRs at September 30, 2011. The outstanding commitments for these construction TDR loans at September 30, 2011 were $\$ 410$ thousand for the BPPR reportable segment and no outstanding commitments for the BPNA reportable segment. There were $\$ 3$ million in construction TDR loans in non-performing status for the BPPR reportable segment and $\$ 69$ million in the BPNA reportable segment at September 30, 2011. These construction TDR loans were individually evaluated for impairment resulting in no specific reserves for the BPPR and BPNA reportable segments at September 30, 2011. The impaired portions of collateral dependent construction TDR loans were charged-off during the fourth quarter of 2010.

In the current housing market, the value of the collateral securing the loan has become the most important factor in determining the amount of loss incurred and the appropriate level of the allowance for loan losses. The likelihood of losses that are equal to the entire recorded investment for a real estate loan is remote. However, in some cases during recent quarters declining real estate values have resulted in the determination that the estimated value of the collateral was insufficient to cover all of the recorded investment in the loans.

## Mortgage loans

Non-performing mortgage loans held-in-portfolio increased by $\$ 76$ million from December 31, 2010 to September 30, 2011, primarily as a result of an increase of $\$ 62$ million in the BPPR reportable segment, accompanied by an increase of $\$ 14$ million in the BPNA reportable segment. The increase in the BPPR reportable segment was driven principally by weak economic conditions in Puerto Rico, coupled with the level of mortgage loans repurchased under credit recourse arrangements. During the third quarter of 2011, the BPPR reportable segment repurchased $\$ 53$ million of mortgage loans under credit recourse arrangements. The mortgage business has continued to be negatively impacted by the weak economic conditions in Puerto Rico as evidenced by the increased levels of non-performing mortgage loans and delinquency rates.

During the fourth quarter of 2010, approximately $\$ 396$ million (book value) of U.S. non-conventional residential mortgage loans were reclassified as loans held-for-sale at the BPNA reportable segment, most of which were delinquent mortgage loans, mortgages in non-performing status, or troubled debt restructurings. These loans were substantially sold during 2011.

For the quarter ended September 30, 2011, the Corporation s mortgage loans net charge-offs to average mortgage loans held-in-portfolio decreased to $1.04 \%$, down by 93 basis points when compared to the quarter ended September 30, 2010. The decrease in the mortgage loan net charge-off ratio was mainly due to: (i) lower losses in the U.S. mainland non-conventional mortgage business driven by the previously explained loans held-for-sale reclassification that took place in December 31, 2010 and (ii) a higher portfolio balance at the BPPR reportable segment, principally driven by loan originations and loans purchases.

At the BPPR reportable segment, mortgage loan net charge-offs (excluding covered loans) for the quarter ended September 30, 2011 amounted to $\$ 7.6$ million, an increase of $\$ 2.5$ million, when compared to same quarter in 2010. The mortgage business has continued to be negatively impacted by the current economic conditions in Puerto Rico which has resulted in increased levels of non-performing mortgage loans.

The BPPR reportable segment s mortgage loans held-in-portfolio (excluding covered loans) totaled $\$ 4.6$ billion at September 30, 2011, compared with $\$ 3.6$ billion at December 31, 2010. Refer to the Financial Condition section in this MD\&A for major explanations on the increase in this loan portfolio. The allowance for loan losses corresponding to the mortgage loan portfolio for the BPPR reportable segment, excluding the allowance for covered loans, totaled $\$ 65 \mathrm{million}$ or $1.41 \%$ of mortgage loans held-in-portfolio, excluding covered loans, at September 30, 2011, compared to $\$ 42$ million or 1.15\% at December 31, 2010.

At September 30, 2011, the mortgage loan TDRs for the BPPR s reportable segment amounted to $\$ 388$ million (including $\$ 118$ million guaranteed by U.S. Government sponsored entities), of which $\$ 181$ million were in non-performing status. Although the criteria for specific impairment excludes large groups of smaller-balance homogeneous loans that are collectively evaluated for impairment (e.g. mortgage loans), it specifically requires its application to modifications considered TDRs. These mortgage loan TDRs were evaluated for impairment resulting in a specific allowance for loan losses of $\$ 17$ million at September 30 , 2011. There were no outstanding commitments for these mortgage loan TDRs in the BPPR reportable segment at September 30, 2011.

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The table that follows provides information on mortgage non-performing loans at September 30, 2011, December 31, 2010, and September 30, 2010 and net charge-offs information for the quarters and nine months ended September 30, 2011 and September 30, 2010 for the BPPR reportable segment.

| (Dollars in thousands) | For the quarters ended |  |  |  |  | For the nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, | December 31, |  | September 30, |  | September 30, |  | September 30, |  |
|  | 2011 |  | 2010 |  | 2010 |  | 2011 |  | 2010 |
| BPPR Reportable Segment: |  |  |  |  |  |  |  |  |  |
| Non-performing mortgage loans | \$ 578,675 | \$ | 517,443 | \$ | 480,614 |  | 578,675 | \$ | 480,614 |
| Non-performing mortgage loans to mortgage loans HIP, both excluding covered loans and loans held- for-sale | 12.50 \% |  | 14.19 \% |  | 13.98 \% |  | 12.50 \% |  | 13.98 \% |
| Mortgage loan net charge-offs | \$ 7,560 |  |  | \$ | 5,102 | \$ | 22,336 | \$ | 14,543 |
| Mortgage loan net charge-offs (annualized) to average mortgage loans HIP, excluding covered loans and loans held-for-sale | 0.68 \% |  |  |  | 0.63 \% |  | 0.73 \% |  | 0.62 \% |

The BPNA reportable segment mortgage loan portfolio totaled $\$ 833$ million at September 30, 2011, compared with $\$ 875$ million at December 31 , 2010 . As compared to the quarter ended September 30, 2010, this portfolio has reflected better performance in terms of losses.

The table that follows provides information on mortgage non-performing loans at September 30, 2011, December 31, 2010, and September 30, 2010 and net charge-offs information for the quarters and nine months ended September 30, 2011 and September 30, 2010 for the BPNA reportable segment.

| (Dollars in thousands) | For the quarters ended |  |  |  |  | For the nine months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, | December 31, |  | September 30, |  | September 30, | September 30, |  |
|  | 2011 |  | 2010 |  | 2010 | 2011 |  | 2010 |
| BPNA Reportable Segment: |  |  |  |  |  |  |  |  |
| Non-performing mortgage loans | \$ 37,160 | \$ | 23,587 | \$ | 187,496 | \$ 37,160 | \$ | 187,496 |
| Non-performing mortgage loans to mortgage loans HIP, excluding loans held-for-sale | 4.46 \% |  | 2.70 \% |  | 14.32 \% | 4.46 \% |  | 14.32 \% |
| Mortgage loan net charge-offs | \$ 6,086 |  |  | \$ | 17,389 | \$ 10,686 | \$ | 61,471 |
| Mortgage loan net charge-offs (annualized) to average mortgage loans HIP, excluding loans held- for-sale | 2.90 \% |  |  |  | 5.21 \% | 1.67 \% |  | 5.90 \% |

As explained previously, in December 2010, approximately $\$ 396$ million (book value) of U.S. non-conventional residential mortgage loans were reclassified as loans held-for-sale at the BPNA reportable segment, most of which were delinquent mortgage loans, mortgages in non-performing status, or troubled debt restructurings. All these loans were sold in the first semester of 2011.

BPNA s non-conventional mortgage loan portfolio outstanding at September 30, 2011 amounted to approximately $\$ 496$ million with a related allowance for loan losses of $\$ 24$ million, which represents $4.77 \%$ of that particular loan portfolio, compared with $\$ 513$ million with a related allowance for loan losses of $\$ 22$ million or $4.29 \%$, respectively, at December 31, 2010. The Corporation is no longer originating non-conventional mortgage loans at BPNA.

There were $\$ 3.1$ million in net charge-offs for BPNA s non-conventional mortgage loans held-in-portfolio for the quarter ended September 30 , 2011 or $2.49 \%$ of average non-conventional mortgage loans held-in-portfolio. Net charge-offs of BPNA s non-conventional mortgage loans held-in-portfolio amounted to \$14.4 million for the quarter ended September 30, 2010, and represented $6.02 \%$ of average non-conventional mortgage loans held-in-portfolio for that period. The decrease is principally due to the previously explained loans held-for-sale reclassification that took place in December 31, 2010.

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At September 30, 2011, mortgage loans held-in-portfolio, included a total of $\$ 39$ million in TDRs for the BPNA reportable segment. There were no outstanding commitments for these mortgage loan TDRs. The mortgage loan TDRs in non-performing status for the BPNA reportable segments at September 30 , 2011 amounted to $\$ 7$ million. The mortgage loan TDRs were evaluated for impairment resulting in specific reserve of $\$ 12$ million for the BPNA reportable segment, at September 30, 2011.

## Consumer loans

Non-performing consumer loans (excluding covered loans) decreased from December 31, 2010 to September 30, 2011, as a result of decreases of $\$ 3$ million and $\$ 8$ million in the BPPR and BPNA reportable segments, respectively. The decrease in the BPPR reportable segment was principally related to an overall improvement in the consumer lines of business, mainly personal and leasing loans, as the portfolios continue to reflect signs of a more stable credit performance. The decrease in the BPNA reportable segment was primarily associated with home equity lines of credit and closed-end second mortgages, which are categorized by the Corporation as consumer loans. This portfolio has experienced improvements in terms of delinquencies and net charge-offs.

Consumer loans net charge-offs as a percentage of average consumer loans held-in-portfolio decreased mostly due to lower delinquencies at both reportable segments. The decrease in the ratio of consumer loans net charge-offs to average consumer loans held-in-portfolio in both segments was attributable to an improvement in the delinquency levels, as the portfolios continue to reflect signs of a more stable credit performance.

The consumer loans held-in-portfolio, excluding covered loans, included \$148 million in TDRs for the BPPR reportable segment and \$3 million for the BPNA reportable segment, which were considered TDRs at September 30, 2011. There were $\$ 6$ million in consumer TDR loans in non-performing status for the BPPR reportable segment and $\$ 1$ million in the BPNA reportable segment at September 30, 2011.

The table that follows provides information on consumer non-performing loans at September 30, 2011, December 31, 2010, and September 30, 2010 and net charge-offs information for the quarters and nine months ended September 30, 2011 and September 30, 2010 for the BPPR reportable segment.


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The table that follows provides information on mortgage non-performing loans at September 30, 2011, December 31, 2010, and September 30, 2010 and net charge-offs information for the quarter and nine months ended September 30, 2011, and September 30, 2010 for the BPNA reportable segment.


As previously explained, the decrease in non-performing consumer loans for the BPNA reportable segment was attributable in part to home equity lines of credit and closed-end second mortgages. As compared to 2010, these loan portfolios showed signs of improved performance due to significant charge-offs recorded in previous periods improving the quality of the remaining portfolio, combined with aggressive collection efforts and loan modification programs. Combined net charge-offs for E-LOAN s home equity lines of credit and closed-end second mortgages amounted to approximately $\$ 9$ million or $8.13 \%$ of this particular average loan portfolio for the quarter ended September 30, 2011, compared with $\$ 12.9$ million or $10.88 \%$, respectively, for the quarter ended September 30 , 2010. With the downsizing of E-LOAN, this subsidiary ceased originating these types of loans. Home equity lending includes both home equity loans and lines of credit. This type of lending, which is secured by a first or second mortgage on the borrower s residence, allows customers to borrow against the equity in their home. Real estate market values at the time the loan or line is granted directly affect the amount of credit extended and, in addition, changes in these values impact the severity of losses. E-LOAN s portfolio of home equity lines of credit and closed-end second mortgages outstanding at September 30, 2011 totaled $\$ 382$ million with a related allowance for loan losses of $\$ 28$ million, representing $7.28 \%$ of that particular portfolio. E-LOAN s portfolio of home equity lines of credit and closed-end second mortgages outstanding at December 31, 2010 totaled $\$ 437$ million with a related allowance for loan losses of $\$ 41$ million, representing $9.29 \%$ of that particular portfolio.

## Troubled debt restructurings

In general, loans classified as TDRs are maintained in accrual status if the loan was in accrual status at the time of the modification. Other factors considered in this determination include a credit evaluation of the borrower $s$ financial condition and prospects for repayment under the revised terms.

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The following tables present the loans classified as TDRs according to their accruing status at September 30, 2011 and December 31, 2010.

September 30, 2011

| (In thousands) | Accruing | Non-Accruing | Total |  |
| :--- | ---: | ---: | ---: | ---: |
| Commercial | $\$ 41,833$ | $\$$ | 154,561 | $\$$ |
| 年 | 66,394 |  |  |  |
| Construction | 608 | 71,880 | 72,488 |  |
| Mortgage | 239,253 | 187,742 | 426,995 |  |
| Consumer | 143,749 | 7,180 | 150,929 |  |
|  | $\$ 425,443$ | $\$$ | 421,363 | $\$$ |
|  | 846,806 |  |  |  |

December 31, 2010

| (In thousands) | Accruing | Non-Accruing | Total |
| :--- | ---: | ---: | ---: |
| Commercial | $\$ 77,278$ | $\$$ | 80,919 |
| Construction | $\$$ | 158,197 |  |
| Mortgage | - | 92,184 | 92,184 |
| Consumer | 68,831 | 107,791 | 176,622 |
|  | 123,012 | 10,804 | 133,816 |

The Corporation s TDR loans totaled $\$ 847$ million at September 30, 2011, an increase of $\$ 286$ million, or $51 \%$, from December 31, 2010. The increase was mainly due to the intensification of loss mitigation efforts on the mortgage portfolio. Mortgage TDRs increased by $\$ 250$ million, or $142 \%$, during the nine months ended on September 30, 2011, including $\$ 170$ million of accruing loans of which $\$ 66$ million were guaranteed by U.S. sponsored agencies.

Refer to Note 9 to the consolidated financial statements for additional information on modifications considered troubled debt restructurings, including certain qualitative and quantitative data about troubled debt restructurings performed in the past twelve months.

## Accruing loans past due 90 days or more

Accruing loans past due 90 days or more disclosed in Table M consist primarily of credit cards, FHA / VA and other insured mortgage loans, and delinquent mortgage loans included in the Corporation s financial statements pursuant to GNMA s buy-back option program. Servicers of loans underlying GNMA mortgage-backed securities must report as their own assets the defaulted loans that they have the option (but not the obligation) to repurchase, even when they elect not to exercise that option. Also, accruing loans past due 90 days or more include residential conventional loans purchased from other financial institutions that, although delinquent, the Corporation has received timely payment from the sellers / servicers, and, in some instances, have partial guarantees under recourse agreements. However, residential conventional loans purchased from other financial institutions, which are in the process of foreclosure, are classified as non-performing mortgage loans.

## Allowance for Loan Losses

Refer to the 2010 Annual Report for detailed description of the Corporation s accounting policy for determining the allowance for loan losses and for the Corporation s definition of impaired loans.

## Allowance for loan losses for loans related to the non-covered loan portfolio

The following tables set forth information concerning the composition of the Corporation s allowance for loan losses ( ALLL ), excluding the allowance for the covered loan portfolio, at September 30, 2011, December 31, 2010, and September 30, 2010 by loan category and by whether the allowance and related provisions were calculated individually pursuant to the requirements for specific impairment or through a general valuation allowance.

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September 30, 2011

| (Dollars in thousands) | Commercial |  | Construction |  | Lease <br> Financing |  | Mortgage |  | Consumer |  | Total ${ }^{[2]}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specific ALLL | \$ | 21,240 | \$ | 1,335 | \$ | 46 | \$ | 28,192 | \$ | 7,665 | \$ | 58,478 |
| Impaired loans [1] | \$ | 519,827 | \$ | 180,694 | \$ | 6,568 | \$ | 313,951 | \$ | 147,053 | \$ | 1,168,093 |
| Specific ALLL to impaired loans ${ }^{[1]}$ |  | 4.09 \% |  | 0.74 \% |  | 0.70 \% |  | 8.98 \% |  | 5.21 \% |  | 5.01 \% |
| General ALLL | \$ | 383,907 | \$ | 13,900 | \$ | 4,703 | \$ | 67,689 | \$ | 163,823 | \$ | 634,022 |
| Loans held-in-portfolio, excluding impaired loans [1] | \$ | 10,069,092 | \$ | 177,366 | \$ | 564,500 | \$ | 5,152,552 | \$ | 3,542,283 | \$ | 19,505,793 |
| General ALLL to loans held-in-portfolio, excluding impaired loans ${ }^{[1]}$ |  | 3.81 \% |  | 7.84 \% |  | 0.83 \% |  | 1.31 \% |  | 4.62 \% |  | 3.25 \% |
| Total ALLL | \$ | 405,147 | \$ | 15,235 | \$ | 4,749 | \$ | 95,881 | \$ | 171,488 | \$ | 692,500 |
| Total non-covered loans held-in-portfolio [1] | \$ | 10,588,919 | \$ | 358,060 | \$ | 571,068 | \$ | 5,466,503 | \$ | 3,689,336 | \$ | 20,673,886 |
| ALLL to loans held-in-portfolio ${ }^{[1]}$ |  | $3.83 \%$ |  | 4.25 \% |  | $0.83 \%$ |  | 1.75 \% |  | $4.65 \%$ |  | 3.35 \% |

[1] Excludes covered loans acquired on the Westernbank FDIC-assisted transaction.
[2] Excludes covered loans acquired on the Westernbank FDIC-assisted transaction. As of September 30, 2011, the general allowance on the covered loans amounted to $\$ 79$ million while the specific reserve amounted to $\$ 1$ million.

| December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Commercial |  | Construction |  | Lease Financing |  |  | Mortgage |  | Consumer |  | Total ${ }^{[2]}$ |  |
| Specific ALLL | \$ | 8,550 | \$ | 216 | \$ |  | - | \$ | 5,004 | \$ | - | \$ | 13,770 |
| Impaired loans ${ }^{\text {[1] }}$ | \$ | 445,968 | \$ | 231,322 | \$ |  | - | \$ | 121,209 | \$ | - | \$ | 798,499 |
| Specific ALLL to impaired loans ${ }^{[1]}$ |  | 1.92 \% |  | 0.09 \% |  |  | - \% |  | 4.13 \% |  | - \% |  | 1.72 \% |
| General ALLL | \$ | 453,841 | \$ | 47,508 | \$ | 13,153 |  | \$ | 65,864 | \$ | 199,089 | \$ | 779,455 |
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| Loans held-in-portfolio, excluding impaired loans [1] | \$ | 10,947,517 | \$ | 269,529 | \$ | 602,993 | \$ | 4,403,513 | \$ | 3,705,984 | \$ | 19,929,536 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General ALLL to loans held-in-portfolio, excluding impaired loans ${ }^{[1]}$ |  | 4.15 \% |  | 17.63 \% |  | 2.18 \% |  | 1.50 \% |  | 5.37 \% |  | 3.91 \% |
| Total ALLL | \$ | 462,391 | \$ | 47,724 | \$ | 13,153 | \$ | 70,868 | \$ | 199,089 | \$ | 793,225 |
| Total non-covered loans held-in-portfolio [1] | \$ | 11,393,485 | \$ | 500,851 | \$ | 602,993 | \$ | 4,524,722 | \$ | 3,705,984 | \$ | 20,728,035 |
| ALLL to loans held-in-portfolio [1] |  | 4.06 \% |  | 9.53 \% |  | 2.18 \% |  | 1.57 \% |  | 5.37 \% |  | $3.83 \%$ |

[1] Excludes covered loans acquired on the Westernbank FDIC-assisted transaction.
[2] Excludes covered loans acquired on the Westernbank FDIC-assisted transaction. There was no allowance on these loans at December 31, 2010.
September 30, 2010

| (Dollars in thousands) | Commercial |  | Construction |  | Lease Financing |  | Mortgage |  | Consumer |  | Total ${ }^{[2]}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specific ALLL | \$ | 107,318 | \$ | 182,134 | \$ | - | \$ | 62,039 | \$ | - | \$ | 351,491 |
| Impaired loans ${ }^{[1]}$ | \$ | 621,557 | \$ | 794,716 | \$ | - | \$ | 309,840 | \$ | - | \$ | 1,726,113 |
| Specific ALLL to impaired loans ${ }^{[1]}$ |  | 17.27 \% |  | 22.92 \% |  | - \% |  | 20.02 \% |  | - \% |  | 20.36 \% |
| General ALLL | \$ | 405,053 | \$ | 125,454 | \$ | 14,302 | \$ | 112,641 | \$ | 235,053 | \$ | 892,503 |
| Loans held-in-portfolio, excluding impaired loans [1] |  | 11,097,570 | \$ | 505,213 | \$ | 613,560 | \$ | 4,440,228 | \$ | 3,758,743 | \$ | 20,415,314 |
| General ALLL to loans held-in-portfolio, excluding impaired loans ${ }^{[1]}$ |  | 3.65 \% |  | 24.83 \% |  | 2.33 \% |  | 2.54 \% |  | 6.25 \% |  | 4.37 \% |
| Total ALLL | \$ | 512,371 | \$ | 307,588 | \$ | 14,302 | \$ | 174,680 | \$ | 235,053 | \$ | 1,243,994 |
| Total non-covered loans held-in-portfolio [1] | \$ | 11,719,127 | \$ | 1,299,929 | \$ | 613,560 | \$ | 4,750,068 | \$ | 3,758,743 | \$ | 22,141,427 |
| ALLL to loans held-in-portfolio [1] |  | 4.37 \% |  | 23.66 \% |  | 2.33 \% |  | 3.68 \% |  | 6.25 \% |  | 5.62 \% |

[1] Excludes covered loans acquired on the Westernbank FDIC-assisted transaction.
[2] Excludes covered loans acquired on the Westernbank FDIC-assisted transaction. There was no allowance on these loans at September 30, 2010.

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The decrease in the Corporation s allowance for loan losses from December 31, 2010 to September 30, 2011 was primarily due to a reduction in the general component of the allowance for loan losses, which was mainly attributable to lower loan portfolio balances and net charge-offs, principally from the Corporation s commercial, construction and consumer loan portfolios.

The decrease in the allowance for loan losses, excluding the allowance for covered loans, for the commercial loan portfolio at September 30, 2011, when compared with December 31, 2010, was mainly related to a reduction of $\$ 23$ million and $\$ 47$ million in the general component of the allowance for loan losses of the BPPR and BPNA reportable segments, respectively. These decreases were principally due to lower loan portfolio balances, mainly at the BPNA reportable segment, which decreased by $\$ 501$ million. In addition, the commercial loan portfolio of the BPNA reportable segment continues to reflect signs of improvement in terms of credit performance. The general component of the allowance for loan losses of the construction loan portfolio amounted to $\$ 14$ million at September 30, 2011, a decrease of $\$ 34$ million compared with December 31, 2010. This decrease was driven principally by decreases in loan portfolio balances and non-performing loans in the BPNA reportable segment, as the latter continues to reflect signs of credit stabilization.

The allowance for loan losses of the mortgage loan portfolio, excluding the allowance for covered loans, increased by $\$ 25$ million from December 31,2010 to September 30, 2011. The increase was principally driven by the BPPR reportable segment which had a higher loan portfolio balance, higher delinquencies and an increase in specific reserves on mortgage loan TDRs. This unfavorable variance was partially offset by a decrease in the volume of mortgage loans and related net charge-offs in the BPNA reportable segment, as a result of the previously explained held-for-sale reclassification.

The allowance for loan losses of the consumer loan portfolio, excluding the allowance for covered loans, decreased by $\$ 28$ million from December 31,2010 to September 30, 2011. The consumer loan portfolios in both the BPPR and BPNA reportable segments have continued to reflect favorable credit trends.

The following table presents the Corporation s recorded investment in loans that were considered impaired and the related valuation allowance at September 30, 2011, December 31, 2010, and September 30, 2010.


With respect to the $\$ 630$ million portfolio of impaired commercial and construction loans for which no allowance for loan losses was required at September 30 , 2011, management followed the guidance for specific impairment of a loan. When a loan is impaired, the measurement of the impairment may be based on: (1) the present value of the expected future cash flows of the impaired loan discounted at the loan s original effective interest rate; (2) the observable market price of the impaired loan; or (3) the fair value of the collateral if the loan is collateral dependent. A loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral. At September 30, 2011, $\$ 537$ million or $85 \%$ of the $\$ 630$ million impaired commercial and construction loans with no valuation allowance were collateral dependent loans. For collateral dependent loans, management performed an analysis based on the fair value of the collateral less estimated costs to sell, and determined that the collateral was deemed adequate to cover any inherent losses at September 30, 2011. Impaired portions on collateral dependent commercial and construction loans were charged-off during the quarters ended September 30, 2011 and December 31, 2010.

Average impaired loans during the quarters ended September 30, 2011 and September 30, 2010 were $\$ 1.0$ billion and $\$ 1.7$ billion, respectively. The Corporation recognized interest income on impaired loans of $\$ 5.0$ million and $\$ 5.2$ million for the quarters ended September 30, 2011 and 2010 , respectively, and $\$ 12.0$ million and $\$ 14.5$ million for the nine months ended September 30, 2011 and 2010, respectively.

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The following tables set forth the activity in the specific reserves for impaired loans, excluding covered loans, for the quarters ended September 30, 2011 and 2010.

Table - Activity in Specific ALLL for the quarter ended September 30, 2011

| (In thousands) | Commercial Loans |  | truction oans |  | Mortgage Loans |  | ans | Leasing | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specific allowance for loan losses at June 30, 2011 | \$ 7,755 | \$ | 386 | \$ | 11,665 | \$ |  | \$ | \$ | 19,806 |
| Provision for impaired loans | 58,714 |  | 9,816 |  | 16,689 |  | 7,665 | 46 |  | 92,930 |
| Less: Net charge-offs | 45,229 |  | 8,867 |  | 162 |  |  | - |  | 54,258 |
| Specific allowance for loan losses at September 30, 2011 <br> Table - Activit | \$ 21,240 <br> L for the qua | \$ <br> er | $\begin{aligned} & 1,335 \\ & \text { led Septen } \end{aligned}$ | $\begin{gathered} \$ \\ \text { nber } \end{gathered}$ | $\begin{array}{r} 28,19 \\ \text { er } 30,2010 \end{array}$ | \$ | 7,665 | \$ 46 | \$ | 58,478 |
| (In thousands) |  |  | mercial Loans |  | Construc Loan |  | Mortgage Loans |  | Total |  |
| Specific allowance for loan losses at June 30, 2010 |  | \$ | 132,753 |  | \$ 188 |  | \$ | 61,737 | \$ | 383,439 |
| Provision for impaired loans |  |  | 28,942 | 67,595 |  |  | 5,309 |  | 101,846 |  |
| Less: Net charge-offs |  | 54,377 |  |  | 74,410 |  | 5,007 |  | 133,794 |  |
| Specific allowance for loan losses at September 30, 2010 |  | \$ | 107,318 |  | 182,134 |  | \$ | 62,039 | \$ | 351,491 |

For the quarter ended September 30, 2011, total net charge-offs for individually evaluated impaired loans amounted to approximately $\$ 54$ million, of which $\$ 37$ million pertained to the BPPR reportable segment and $\$ 17$ million to the BPNA reportable segment. Most of these net charge-offs were related to the commercial and construction portfolios. The decrease in net charge-offs for loans considered impaired was attributable to: (i) the benefits provided by the previously mentioned reclassification of commercial, construction and mortgage loans held-for-sale that took place in the fourth quarter of 2010, which resulted in a lower level of problem loans in the remaining portfolio, and (ii) a lower portfolio balance of commercial loans at the BPNA reportable segment, driven by the Corporation s decision to exit or downsize certain business lines.

The Corporation requests updated appraisal reports from pre-approved appraisers for loans that are considered impaired and individually analyzes them following the Corporation s reappraisal policy. This policy requires updated appraisals for loans secured by real estate (including construction loans) either annually, every two or three years depending on the total exposure of the borrower. As a general procedure, the Corporation internally reviews appraisals as part of the underwriting and approval process and also for credits considered impaired. Generally, the specialized appraisal review unit of the Corporation s Credit Risk Management Division internally reviews appraisals following certain materiality benchmarks. In addition to evaluating the reasonability of the appraisal reports, these reviews monitor that appraisals are performed following the Uniform Standards of Professional Appraisal Practice ( USPAP ).

Appraisals may be adjusted due to age or general market conditions. The adjustments applied are based upon internal information, like other appraisals and/or loss severity information that can provide historical trends in the real estate market. Specifically, in commercial and construction impaired loans for the BPPR reportable segment, and depending on the type of property and/or the age of the appraisal, downward adjustments currently range from $10 \%$ to $45 \%$ (including costs to sell). At September 30, 2011, the weighted average discount rate for the BPPR reportable segment was $21 \%$.

In the Corporation s U.S. operations, the Corporation generally uses $70 \%$ of appraised value. This discount was determined based on a study of other real estate owned, short sale and loan sale transactions during the past two years, comparing net proceeds received by the bank relative to the most recent appraised value of the properties. However, additional haircuts can be applied depending upon the age of appraisal, the region and the condition of the project. Factors are based on appraisal changes and/or trends in loss severities. Discount rates discussed above include costs to sell and may change from time to time based on market conditions. For commercial and construction loans at the BPNA reportable segment, the most typically applied collateral discount rate is $30 \%$.

For mortgage loans secured by residential real estate properties, a current assessment of value is made not later than 180 days past the contractual due date. Any outstanding balance in excess of the estimated value of the property, less estimated costs to sell, is charged-off. For this purpose and for residential real estate properties, the Corporation requests Independent Broker Price Opinion of Value of the subject collateral property at least annually. In the case of the mortgage

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reportable segment, Independent Broker Price Opinions of Value of the subject collateral properties are currently subject to downward adjustment (cost to sell) of $5 \%$. In the case of the U.S. mortgage loan portfolio, downward adjustments currently range from $0 \%$ to $30 \%$, depending on the age of the appraisal and the location of the property.

Discount rates discussed above include costs to sell and may change from time to time based on market conditions.

The table that follows presents the approximate amount and percentage of non-covered impaired loans for which the Corporation relied on appraisals dated more than one year old for purposes of impairment requirements at September 30, 2011.

September 30, 2011

[1] Based on outstanding balance of total impaired loans.

The percentage of the Corporation s impaired construction loans that we relied upon as developed and as is for the period ended September 30 , 2011 is presented in the table below.

September 30, 2011


At September 30, 2011, the Corporation accounted for $\$ 106$ million impaired construction loans under the as developed value. This approach is used since the current plan is that the project will be completed and it reflects the best strategy to reduce potential losses based on the prospects of the project. The costs to complete the project and the related increase in debt are considered an integral part of the individual reserve determination.

Costs to complete are deducted from the subject as developed collateral value on impaired construction loans. Impairments determinations are calculated following the collateral dependent method, comparing the outstanding principal balance of the respective impaired construction loan against the expected realizable value of the subject collateral. Realizable values of subject collaterals have been defined as the as developed appraised value less costs to complete, costs to sell and discount factors. Costs to complete represent an estimate of the amount of money to be disbursed to complete a particular phase of a construction project. Costs to sell have been determined as a percentage of the subject collateral value, to cover related collateral disposition costs (e.g. legal and commission fees). As discussed previously, discount factors may be applied to the appraised amounts due to age or general market conditions.

## Allowance for loan losses for loans Covered loan portfolio

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The Corporation s allowance for loan losses at September 30, 2011 includes $\$ 80$ million related to the covered loan portfolio acquired in the Westernbank FDIC-assisted transaction. This allowance covers the estimated credit loss exposure related to: (i) acquired loans accounted for under ASC Subtopic 310-30, which required an allowance for loan losses of $\$ 62$ million at quarter end, as certain pools reflected a higher than expected credit deterioration; (ii) acquired loans accounted for under ASC Subtopic 310-20, which required an allowance for loan losses of $\$ 17$ million, and (iii) loan advances on loan commitments assumed by the Corporation as part of the acquisition, which required an allowance of approximately $\$ 1$ million. Decreases in expected cash flows after the acquisition date for loans (pools) accounted for under ASC Subtopic 310-30 are recognized by recording an allowance for loan losses. For purposes of loans accounted for under ASC 310-20 and new loans originated as result of loan commitments assumed, the Corporation s assessment of the allowance for loan losses is determined in accordance with the accounting guidance of loss contingencies in ASC Subtopic 450-20 (general reserve for inherent losses) and loan impairment guidance in ASC Section

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310-10-35 for individually impaired loans. Concurrently, the Corporation recorded an increase in the FDIC loss share indemnification asset for the expected reimbursement from the FDIC under the loss sharing agreements. No allowance for loans losses for covered loans was required at December 31 , 2010 and September 30, 2010.

## Geographic and government risk

The Corporation is exposed to geographical and government risk. The Corporation s assets and revenue composition by geographical area and by business segment reporting are presented in Note 29 to the consolidated financial statements. A significant portion of the Corporation s financial activities and credit exposure is concentrated in Puerto Rico. Since 2006, the Puerto Rico economy has been experiencing recessionary conditions. Based on information published by the Puerto Rico Planning Board (the Planning Board ), the Puerto Rico real gross national product decreased an estimated 3.6\% during fiscal year ended June 30, 2010 and is projected to have declined a further $1 \%$ by the end of fiscal 2011. The unemployment rate in Puerto Rico remains high at $15.1 \%$ in September 2011. The Puerto Rico economy continues to be challenged, primarily, by a lack of job growth, a housing sector that remains under pressure, contraction in the manufacturing sector and a fiscal deficit that constrains government spending.

The Puerto Rico economy is still vulnerable, but the government has made progress in addressing the budget deficit while the banking sector has been substantially recapitalized and consolidated through FDIC-assisted transactions.

During 2011, the Puerto Rico government signed into law several economic and fiscal measures to help counter the prolonged recession. The implementation of a temporary excise tax on certain manufacturers allowed the government to implement a reduction in individual taxes that is expected to add nearly $\$ 1$ billion annually to consumers purchasing power. The marginal corporate tax rate in Puerto Rico was also reduced from 39\% to 30\% in January 2011.

In 2010, the government also enacted a housing-incentive law that put into effect temporary measures that seek to stimulate demand for housing and reduce the significant excess supply of new homes. The incentives, which were extended until December 2012 with minor modifications, include reductions in taxes and government closing fees, tax exemption on rental income from new properties for 10 years, exemption on long-term capital gain tax in future sale of new properties and no property taxes for five years on new housing, among others. The incentives continue to attract home buyers into the market, especially in the more affordable priced segment. However, the high-end market is still under pressure due to excess supply.

Several major projects are under consideration by the Puerto Rico Government in areas such as energy and road infrastructure. These are expected to be structured as public and private partnerships and are expected to generate economic activity as they are awarded and construction commences. In June 2011, the government awarded a public private partnership to a consortium, effectively monetizing the future toll stream of a highway strip in the northern part of the island for the next 40 years, in a deal valued at $\$ 1.4$ billion. Under the same public-private partnership program, the administration selected in August six finalists for a long-term concession to run the San Juan International Airport. The administration expects to select a winning bidder during the first quarter of 2012.

The government went to market in August with a $\$ 1$ billion bond issue, which included $\$ 756$ million in qualified school-construction bonds to modernize or build some 100 public schools around the island.

Tourism has been a recent bright spot, reflected in a significant pickup in visitors. The monthly average of 185,000 in hotel registrations in the first half of the year is currently at a 10-year high. While the higher number of visitors has yet to produce significant job gains in that sector, it has paved the way for more investments in the high-end sector of the market, including The Dorado Beach Ritz Reserve, which is scheduled to open in late 2012, and the St. Regis Hotel, which opened last November.

The current state of the economy and uncertainty in the private and public sectors has resulted in, among other things, a downturn in the Corporation s loan originations; deterioration in the credit quality of the Corporation s loan portfolios as reflected in high levels of non-performing assets, loan loss provisions and charge-offs, particularly in the Corporation s construction and commercial loan portfolios; an increase in the rate of foreclosures on mortgage loans; and a reduction in the value of the Corporation s loans and loan servicing portfolio, all of which have adversely affected its profitability. A persistent economic slowdown could cause those adverse effects to continue, as delinquency rates may increase in the short-term, until sustainable growth resumes. Also, a potential reduction in consumer spending may also impact growth in the Corporation s other interest and non-interest revenues.

On August 8, 2011, Moody s Investors Service downgraded the rating of the outstanding general obligation (GO) bonds of the Commonwealth of Puerto Rico from A3 to Baa1 with negative outlook. Moody s new Baa1 rating is at par with Fitch s BBB+ and one notch above the BBB rating Puerto Rico received from S\&P last March when the latter upgraded Puerto Rico s credit rating for the first time in 28 years.

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At September 30, 2011, the Corporation had $\$ 968$ million of credit facilities granted to or guaranteed by the Puerto Rico Government and its political subdivisions, of which $\$ 59$ million were uncommitted lines of credit. Of these total credit facilities granted, $\$ 910$ million were outstanding at September 30, 2011. A substantial portion of the Corporation s credit exposure to the Government of Puerto Rico is either collateralized loans or obligations that have a specific source of income or revenues identified for their repayment. Some of these obligations consist of senior and subordinated loans to public corporations that obtain revenues from rates charged for services or products, such as water and electric power utilities. Public corporations have varying degrees of independence from the central Government and many receive appropriations or other payments from it. The Corporation also has loans to various municipalities in Puerto Rico for which, in most cases, the good faith, credit and unlimited taxing power of the applicable municipality has been pledged to their repayment. These municipalities are required by law to levy special property taxes in such amounts as shall be required for the payment of all of its general obligation bonds and loans. Another portion of these loans consists of special obligations of various municipalities that are payable from the basic real and personal property taxes collected within such municipalities.

Furthermore, at September 30, 2011, the Corporation had outstanding $\$ 146$ million in obligations of Puerto Rico, States and political subdivisions as part of its investment securities portfolio. Refer to Notes 6 and 7 to the consolidated financial statements for additional information. Of that total, $\$ 142$ million was exposed to the creditworthiness of the Puerto Rico Government and its municipalities. Refer to Item 1A-Risk Factors of the Corporation s Form 10-K for the year ended December 31, 2010 for additional information about how downgrades on the Government of Puerto Rico s debt obligations could affect the value of our loans to the Government and our portfolio of Puerto Rico government securities.

As further detailed in Notes 6 and 7 to the consolidated financial statements, a substantial portion of the Corporation s investment securities represented exposure to the U.S. Government in the form of U.S. Government sponsored entities, as well as agency mortgage-backed and U.S. Treasury securities. In addition, $\$ 657$ million of residential mortgages and $\$ 223$ million in commercial loans were insured or guaranteed by the U.S. Government or its agencies at September 30 , 2011. On August 5, 2011, Standard \& Poor s lowered its long-term sovereign credit rating on the United States of America from AAA to AA+ and on August 8 , 2011, Standard \& Poor s lowered its credit ratings of the obligations of certain U.S. Government sponsored entities, including FNMA, FHLB and Freddie Mac, and other agencies with securities linked to long-term U.S. government debt. These downgrades could have a material adverse impact on global financial markets and economic conditions, and its ultimate impact is unpredictable and may not be immediately apparent.

## Contractual Obligations and Commercial Commitments

The Corporation has various financial obligations, including contractual obligations and commercial commitments, which require future cash payments on debt and lease agreements. Also, in the normal course of business, the Corporation enters into contractual arrangements whereby it commits to future purchases of products or services from third parties. Obligations that are legally binding agreements, whereby the Corporation agrees to purchase products or services with a specific minimum quantity defined at a fixed, minimum or variable price over a specified period of time, are defined as purchase obligations.

Purchase obligations include major legal and binding contractual obligations outstanding at September 30, 2011, primarily for services, equipment and real estate construction projects. Services include software licensing and maintenance, facilities maintenance, supplies purchasing, and other goods or services used in the operation of the business. Generally, these contracts are renewable or cancelable at least annually, although in some cases the Corporation has committed to contracts that may extend for several years to secure favorable pricing concessions.

As previously indicated, the Corporation also enters into derivative contracts under which it is required either to receive or pay cash, depending on changes in interest rates. These contracts are carried at fair value on the consolidated statements of condition with the fair value representing the net present value of the expected future cash receipts and payments based on market rates of interest as of the statement of condition date. The fair value of the contract changes daily as interest rates change. The Corporation may also be required to post additional collateral on margin calls on the derivatives and repurchase transactions.

The aggregate contractual cash obligations, including purchase obligations and borrowings, by maturities, have not changed significantly from December 31 , 2010. Refer to Note 15 for a breakdown of long-term borrowings by maturity.

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The Corporation utilizes lending-related financial instruments in the normal course of business to accommodate the financial needs of its customers. The Corporation s exposure to credit losses in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, standby letters of credit and commercial letters of credit is represented by the contractual notional amount of these instruments. The Corporation uses credit procedures and policies in making those commitments and conditional obligations as it does in extending loans to customers. Since many of the commitments may expire without being drawn upon, the total contractual amounts are not representative of the Corporation s actual future credit exposure or liquidity requirements for these commitments.

The following table presents the contractual amounts related to the Corporation s off-balance sheet lending and other activities at September 30, 2011:

Table - Off-Balance Sheet Lending and Other Activities


At September 30, 2011, the Corporation maintained a reserve of approximately $\$ 12$ million for potential losses associated with unfunded loan commitments related to commercial and consumer lines of credit, including $\$ 4$ million of the unamortized balance of the contingent liability on unfunded loan commitments recorded with the Westernbank FDIC-assisted transaction. The estimated reserve is principally based on the expected draws on these facilities using historical trends and the application of the corresponding reserve factors determined under the Corporation s allowance for loan losses methodology. This reserve for unfunded exposures remains separate and distinct from the allowance for loan losses and is reported as part of other liabilities in the consolidated statement of condition.

Refer to Note 19 to the consolidated financial statements for additional information on credit commitments and contingencies.

## Guarantees associated with loans sold / serviced

At September 30, 2011, the Corporation serviced $\$ 3.6$ billion in residential mortgage loans subject to lifetime credit recourse provisions, principally loans associated with FNMA and FHLMC residential mortgage loan securitization programs, compared with $\$ 4.0$ billion at December 31, 2010. The Corporation has not sold any mortgage loans subject to credit recourse during 2010 and 2011.

In the event of any customer default, pursuant to the credit recourse provided, the Corporation is required to repurchase the loan or reimburse the third party investor for the incurred loss. The maximum potential amount of future payments that the Corporation would be required to make under the recourse arrangements in the event of nonperformance by the borrowers is equivalent to the total outstanding balance of the residential mortgage loans serviced with recourse and interest, if applicable. In the event of nonperformance by the borrower, the Corporation has rights to the underlying collateral securing the mortgage loan. The Corporation suffers losses on these loans when the proceeds from a foreclosure sale of the property underlying a defaulted mortgage loan are less than the outstanding principal balance of the loan plus any uncollected interest advanced and the costs of holding and disposing the related property.

In the case of Puerto Rico, most claims are settled by repurchases of delinquent loans, the majority of which are greater than 90 days past due. The average time period to prepare an initial response to a repurchase request is from 30 to 120 days from the initial written notice depending on the type of the repurchase request. Failure by the Corporation to respond to a request for repurchase

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on a timely basis could result in a deterioration of the seller/servicer relationship and the seller/servicer s overall standing. In certain instances, investors could require additional collateral to ensure compliance with the servicer $s$ repurchase obligation or cancel the seller/servicer license and exercise their rights to transfer the servicing to an eligible seller/servicer.

The table below presents the delinquency status of the residential mortgage loans serviced by the Corporation that are subject to lifetime credit recourse provisions at September 30, 2011 and December 31, 2010.

|  | September 30, |  | December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  | 2011 |  | 2010 |
| Total portfolio | \$ | 3,601,895 | \$ | 3,981,915 |


| Days past due: |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
|  |  |  |  |  |
| 30 days and over | $\$$ | 573,239 |  |  |
| 90 days and over | $\$$ | 262,567 | $\$$ | $\$$ |

## As a percentage of total portfolio:

| 30 days past due or more | 15.91 | \% | 16.35 | \% |
| :---: | :---: | :---: | :---: | :---: |
| 90 days past due or more | 7.29 | \% | 7.89 | \% |

During the quarter and nine months ended September 30, 2011, the Corporation repurchased approximately $\$ 53$ million and $\$ 168$ million, respectively, of unpaid principal balance in mortgage loans subject to the credit recourse provisions. This compares to repurchases of $\$ 38$ million and $\$ 93$ million, respectively, for the quarter and nine months ended September 30, 2010, and $\$ 121$ million for the year ended December 31, 2010. There are no particular loan characteristics, such as loan vintages, loan type, loan-to-value ratio, or other criteria, that denote any specific trend or a concentration of repurchases in any particular segment. Based on historical repurchase experience, the loan delinquency status is the main factor which causes the repurchase request. The current economic situation has provoked a closer monitoring by investors of loan performance and recourse triggers, thus causing an increase in loan repurchases.

At September 30, 2011, there were 16 outstanding unresolved claims related to the recourse portfolio with a principal balance outstanding of $\$ 1.8$ million, compared with 27 and $\$ 2$ million, respectively, at December 31, 2010. All the outstanding unresolved claims pertained to FNMA and FHLMC.

At September 30, 2011, the Corporation s liability established to cover the estimated credit loss exposure related to loans sold or serviced with credit recourse amounted to $\$ 56$ million, compared with $\$ 54$ million at December 31, 2010.

The following table presents the changes in the Corporation s liability of estimated losses from these credit recourses agreements, included in the consolidated statements of condition for the quarters and nine months ended September 30, 2011 and 2010.

|  | Quarters ended |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | September 30, |  |  |  | September 30, 2011 |  |  |  |
| Balance as of beginning of period | \$ | 55,327 | \$ | 36,607 | \$ | 53,729 | \$ | 15,584 |
| Additions for new sales |  | - |  | - |  |  |  |  |
| Provision for recourse liability |  | 10,285 |  | 4,203 |  | 30,109 |  | 31,919 |
| Net charge-offs / terminations |  | $(10,055)$ |  | $(3,144)$ |  | $(28,281)$ |  | $(9,837)$ |
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$\begin{array}{lllllllll}\text { Balance as of end of period } & \$ 55,557 & \$ 37,666 & \$ 55,557 & \$ 37,666\end{array}$
The estimated losses to be absorbed under the credit recourse arrangements are recorded as a liability when the loans are sold and are updated by accruing or reversing expense (categorized in the line item adjustments (expense) to indemnity reserves on loans sold in the consolidated statements of operations) throughout the life of the loan, as necessary, when additional relevant information becomes available. The methodology used to estimate the recourse liability is a function of the recourse arrangements given and considers a variety of factors, which include actual defaults and historical loss experience, foreclosure rate, estimated future defaults and the probability that a loan would be delinquent. Statistical methods are used to estimate the recourse liability.

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Expected loss rates are applied to different loan segmentations. The expected loss, which represents the amount expected to be lost on a given loan, considers the probability of default and loss severity. The probability of default represents the probability that a loan in good standing would become 90 days delinquent within the following twelve-month period. Regression analysis quantifies the relationship between the default event and loan-specific characteristics, including credit scores, loan-to-value rates and loan aging, among others.

The increase of $\$ 6.1$ million in the provision for credit recourse liability experienced for the quarter ended September 30, 2011, when compared with the same quarter in 2010, was mainly driven by the deterioration in the loss severity and foreclosure rates experienced which increased in average by 976 basis points and 244 basis points, respectively, when compared with the quarter ended September 30, 2010, partially offset by an increase in the constant prepayment rates (CPR) assumption, which positively impacted the credit recourse liability. For the nine months ended September 30, 2011, the provision for credit recourse liability decreased by $\$ 1.8$ million compared to the same period in 2010, mainly driven by a reduction of $\$ 505$ million in the mortgage loan portfolio balance subject to repurchases under credit recourse arrangements and the increase in the constant prepayment rates (CPR). During the nine months ended September 30, 2011, delinquency rates, measured as the proportion of loans subject to recourse that were 90 days past due or more, increased in average by 22 basis points, up to $7.52 \%$, while the loss severity and foreclosure rates increased in average by 793 basis points and 333 basis points, respectively, when compared to same period in 2010, which negatively impacted the credit recourse liability.

When the Corporation sells or securitizes mortgage loans, it generally makes customary representations and warranties regarding the characteristics of the loans sold. The Corporation s mortgage operations in Puerto Rico group conforming mortgage loans into pools which are exchanged for FNMA and GNMA mortgage-backed securities, which are generally sold to private investors, or are sold directly to FNMA or other private investors for cash. As required under the government agency programs, quality review procedures are performed by the Corporation to ensure that asset guideline qualifications are met. To the extent the loans do not meet specified characteristics, the Corporation may be required to repurchase such loans or indemnify for losses and bear any subsequent loss related to the loans. Repurchases under representation and warranty arrangements in which the Corporation s Puerto Rico banking subsidiaries were obligated to repurchase the loans approximated $\$ 21$ million in unpaid principal balance with losses amounting to $\$ 2.3$ million for the nine months ended September 30 , 2011. A substantial amount of these loans reinstate to performing status or have mortgage insurance, and thus the ultimate losses on the loans are not deemed significant.

During the quarter ended June 30, 2011, the Corporation s banking subsidiary, BPPR, reached an agreement (the June 2011 agreement ) with the FDIC, as receiver for a local Puerto Rico institution, and the financial institution with respect to a loan servicing portfolio that BPPR services since 2008, related to FHLMC and GNMA pools. The loans were originated and sold by the financial institution and the servicing rights were transferred to BPPR in 2008 . As part of the 2008 servicing agreement, the financial institution was required to repurchase from BPPR any loans that BPPR, as servicer, was required to repurchase from the investors under representation and warranty obligations. As part of the June 2011 agreement, the Corporation received $\$ 15$ million to discharge the financial institution from any repurchase obligation and other claims over the serviced portfolio of approximately $\$ 3.5$ billion at September 30, 2011. The Corporation recorded a representation and warranty reserve for the amount of the proceeds received from the third-party financial institution. At September 30, 2011, this reserve amounted to $\$ 14.5$ million.

Servicing agreements relating to the mortgage-backed securities programs of FNMA and GNMA, and to mortgage loans sold or serviced to certain other investors, including FHLMC, require the Corporation to advance funds to make scheduled payments of principal, interest, taxes and insurance, if such payments have not been received from the borrowers. At September 30, 2011, the Corporation serviced $\$ 17.4$ billion in mortgage loans for third-parties, including the loans serviced with credit recourse, compared with $\$ 18.4$ billion at December 31, 2010. The Corporation generally recovers funds advanced pursuant to these arrangements from the mortgage owner, from liquidation proceeds when the mortgage loan is foreclosed or, in the case of FHA/VA loans, under the applicable FHA and VA insurance and guarantees programs. However, in the meantime, the Corporation must absorb the cost of the funds it advances during the time the advance is outstanding. The Corporation must also bear the costs of attempting to collect on delinquent and defaulted mortgage loans. In addition, if a defaulted loan is not cured, the mortgage loan would be canceled as part of the foreclosure proceedings and the Corporation would not receive any future servicing income with respect to that loan. At September 30, 2011, the outstanding balance of funds advanced by the Corporation under such mortgage loan servicing agreements was approximately $\$ 30$ million, compared with $\$ 24$ million at December 31, 2010. To the extent the mortgage loans underlying the Corporation s servicing portfolio experience increased delinquencies, the Corporation would be required to dedicate additional cash resources to comply with its obligation to advance funds as well as incur additional administrative costs related to increases in collection efforts.

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At September 30, 2011, the Corporation has reserves for customary representations and warranties related to loans sold by its U.S. subsidiary E-LOAN prior to 2009. Loans had been sold to investors on a servicing released basis subject to certain representations and warranties. Although the risk of loss or default was generally assumed by the investors, the Corporation made certain representations relating to borrower creditworthiness, loan documentation and collateral, which if not correct, may result in requiring the Corporation to repurchase the loans or indemnify investors for any related losses associated to these loans. At September 30, 2011 and December 31, 2010, the Corporation s reserve for estimated losses from such representation and warranty arrangements amounted to $\$ 28$ million and $\$ 31$ million, respectively. E-LOAN is no longer originating and selling loans since the subsidiary ceased these activities in 2008.

On a quarterly basis, the Corporation reassesses its estimate for expected losses associated to E-LOAN s customary representation and warranty arrangements. The analysis incorporates expectations on future disbursements based on quarterly repurchases and make-whole events. The analysis also considers factors such as the average length of time between the loan $s$ funding date and the loan repurchase date, as observed in the historical loan data. The liability is estimated as follows: (1) three year average of disbursement amounts (two year historical and one year projected) are used to calculate an average quarterly amount; (2) the quarterly average is annualized and multiplied by the repurchase distance, which currently averages approximately three years, to determine a liability amount; and (3) the calculated reserve is compared to current claims and disbursements to evaluate adequacy. The Corporation s success rate in clearing the claims in full or negotiating lesser payouts has been fairly consistent. On average, the Corporation avoided paying on $51 \%$ of claimed amounts during the $24-$ month period ended September 30, 2011 ( $52 \%$ during the 24 -month period ended December 31, 2010). On the remaining $49 \%$ of claimed amounts, the Corporation either repurchased the balance in full or negotiated settlements. For the accounts where the Corporation settled, it averaged paying 59\% of claimed amounts during the $24-$ month period ended September 30, 2011 ( $62 \%$ during the 24 -month period ended December 31, 2010). In total, during the 24 -month period ended September 30 , 2011, the Corporation paid an average of $34 \%$ of claimed amounts (24-month period ended December 31, $201034 \%$ ).

E-LOAN s outstanding unresolved claims related to representation and warranty obligations from mortgage loan sales prior to 2009 at September 30 , 2011 and December 31, 2010 are presented in the table below.

| (In thousands) | September 30, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| By Counterparty |  |  |  |  |
| GSEs | \$ | 432 | \$ | 805 |
| Whole loan and private-label securitization investors |  | 11,022 |  | 4,652 |
| Total outstanding claims by counterparty | \$ | 11,454 | \$ | 5,457 |
| By Product Type |  |  |  |  |
| 1st lien (Prime loans) | \$ | 11,454 | \$ | 5,403 |
| 2nd lien (Prime loans) |  | - |  | 54 |
| Total outstanding claims by product type | \$ | 11,454 | \$ | 5,457 |

In the case of E-LOAN, the Corporation indemnifies the lender, repurchases the loan, or settles the claim, generally for less than the full amount. Each repurchase case is different and each lender / servicer has different requirements. The large majority of the loans repurchased have been greater than 90 days past due at the time of repurchase and are included in the Corporation s non-performing loans. During the quarter and nine months ended September 30, 2011, charge-offs

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recorded by E-LOAN against this representation and warranty reserve associated with loan repurchases, indemnification or make-whole events and settlement / closure of certain agreements with counterparties to reduce the exposure to future claims were minimal. Make-whole events are typically defaulted cases in which the investor attempts to recover by collateral or guarantees, and the seller is obligated to cover any impaired or unrecovered portion of the loan. Historically, claims have been predominantly for first mortgage agency loans and principally consist of underwriting errors related to undisclosed debt or missing documentation. The table that follows presents the changes in the Corporation s liability for estimated losses associated with customary representations and warranties related to loans sold by E-LOAN, included in the consolidated statement of condition for the quarters and nine months ended September 30, 2011 and 2010.

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|  | Quarters ended |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | \$ | $\begin{aligned} & \text { September 30, } \\ & 2011 \end{aligned}$ |  | 2010 |  | $\begin{aligned} & \text { September 30, } \\ & 2011 \end{aligned}$ |  | 2010 |
| Balance as of beginning of period |  | 29,016 | \$ | 33,483 | \$ | 30,659 | \$ | 33,294 |
| Additions for new sales |  | - |  | - |  | - |  | - |
| (Reversal) provision for representation and warranties |  | - |  | 3,614 |  | (522) |  | 10,044 |
| Net charge-offs / terminations |  | (807) |  | $(2,534)$ |  | $(1,928)$ |  | $(8,775)$ |
| Balance as of end of period | \$ | 28,209 | \$ | 34,563 | \$ | 28,209 | \$ | 34,563 |

During 2008, the Corporation provided indemnifications for the breach of certain representations or warranties in connection with certain sales of assets by the discontinued operations of Popular Financial Holding s ( PFH ). The sales were on a non-credit recourse basis. At September 30, 2011, the agreements primarily include indemnification for breaches of certain key representations and warranties, some of which expire within a definite time period; others survive until the expiration of the applicable statute of limitations, and others do not expire. Certain of the indemnifications are subject to a cap or maximum aggregate liability defined as a percentage of the purchase price. The indemnification agreements outstanding at September 30, 2011 are related principally to make-whole arrangements. At September 30, 2011, the Corporation s reserve related to PFH s indemnity arrangements amounted to $\$ 4$ million, compared with $\$ 8$ million at December 31, 2010, and is included as other liabilities in the consolidated statement of condition. The reserve balance at September 30, 2011 contemplates historical indemnity payments. Popular, Inc. and Popular North America have agreed to guarantee certain obligations of PFH with respect to the indemnification obligations. The following table presents the changes in the Corporation s liability for estimated losses associated to loans sold by the discontinued operations of PFH, included in the consolidated statement of condition for the quarters and nine months ended September 30, 2011 and 2010.

|  | Quarters ended |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | September 30, |  |  |  | September 30, |  |  |  |
| Balance as of beginning of period | \$ | 4,211 | \$ | 6,750 | \$ | 8,058 | \$ | 9,405 |
| Additions for new sales |  | - |  | - |  | - |  | - |
| (Reversal) provision for representations and warranties |  | - |  | $(1,919)$ |  | - |  | $(3,037)$ |
| Net charge-offs / terminations |  | (146) |  | (685) |  | (196) |  | $(2,222)$ |
| Other - settlements paid |  | - |  | - |  | $(3,797)$ |  | - |
| Balance as of end of period | \$ | 4,065 | \$ | 4,146 | \$ | 4,065 | \$ | 4,146 |

PIHC fully and unconditionally guarantees certain borrowing obligations issued by certain of its wholly-owned consolidated subsidiaries amounting to $\$ 0.6$ billion at September 30, 2011 (December 31, 2010 and September 30, 2010 - $\$ 0.6$ billion). In addition, at September 30, 2011, December 31, 2010 and September 30, 2010, PIHC fully and unconditionally guaranteed on a subordinated basis $\$ 1.4$ billion of capital securities (trust preferred securities) issued by wholly-owned issuing trust entities to the extent set forth in the applicable guarantee agreement. Refer to Note 16 to the consolidated financial statements for further information on the trust preferred securities.

The Corporation is a defendant in a number of legal proceedings arising in the ordinary course of business as described in the Legal Proceedings section in Part II. Item 1 of this Form 10-Q and Note 19 to the consolidated financial statements.

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## MARKET RISK

The financial results and capital levels of Popular, Inc. are constantly exposed to market risk. Market risk represents the risk of loss due to adverse movements in market rates or prices, which include interest rates, foreign exchange rates and equity prices; the failure to meet financial obligations coming due because of the inability to liquidate assets or obtain adequate funding; and the inability to easily unwind or offset specific exposures without significantly lowering prices because of inadequate market depth or market disruptions.

While the Corporation is exposed to various business risks, the risks relating to interest rate risk and liquidity are major risks that can materially impact future results of operations and financial condition due to their complexity and dynamic nature.

The Asset Liability Management Committee ( ALCO ) and the Corporate Finance Group are responsible for planning and executing the Corporation s market, interest rate risk, funding activities and strategy, and for implementing the policies and procedures approved by the Corporation s Risk Management Committee. In addition, the Risk Management Group independently monitors and reports adherence with established market and liquidity policies and recommends actions to enhance and strengthen controls surrounding interest, liquidity, and market risks. The ALCO meets on a weekly basis and reviews the Corporation s current and forecasted asset and liability position as well as desired pricing strategies and other relevant topics. Also, on a monthly basis the ALCO reviews various interest rate risk sensitivities, ratios and portfolio information, including but not limited to, the Corporation s liquidity positions, projected sources and uses of funds, interest rate risk positions and economic conditions.

Interest rate risk ( IRR ), a component of market risk, is considered by management as a predominant market risk in terms of its potential impact on profitability or market value. The techniques for measuring the potential impact of the Corporation s exposure to market risk from changing interest rates that were described in the 2010 Annual Report are the same as those applied by the Corporation at September 30, 2011.

Net interest income simulation analysis performed by legal entity and on a consolidated basis is a tool used by the Corporation in estimating the potential change in net interest income resulting from hypothetical changes in interest rates. Sensitivity analysis is calculated using a simulation model which incorporates actual balance sheet figures detailed by maturity and interest yields or costs. It also incorporates assumptions on balance sheet growth and expected changes in its composition, estimated prepayments in accordance with projected interest rates, pricing and maturity expectations on new volumes and other non-interest related data. It is a dynamic process, emphasizing future performance under diverse economic conditions.

Management assesses interest rate risk using various interest rate scenarios that differ in magnitude and direction, the speed of change and the projected shape of the yield curve. For example, the types of interest rate scenarios processed include most likely economic scenarios, flat or unchanged rates, yield curve twists, $+/-$ 200 and +400 basis points parallel ramps and $+/-200$ basis points parallel shocks. Management also performs analyses to isolate and measure basis and prepayment risk exposures. The asset and liability management group also evaluates the reasonableness of assumptions used and results obtained in the monthly sensitivity analyses. Due to the importance of critical assumptions in measuring market risk, the risk models incorporate third-party developed data for critical assumptions such as prepayment speeds on mortgage loans and mortgage-backed securities, estimates on the duration of the Corporation s deposits and interest rate scenarios.

The Corporation runs net interest income simulations under interest rate scenarios in which the yield curve is assumed to rise and decline gradually by the same amount. The rising rate scenarios considered in these market risk disclosures reflect gradual parallel changes of 200 and 400 basis points during the twelve-month period ending September 30, 2012. Under a 200 basis points rising rate scenario, projected net interest income increases by $\$ 64.4$ million, while under a 400 basis points rising rate scenario, projected net interest income increases by $\$ 115.4$ million, when compared against the Corporation s flat or unchanged interest rates forecast scenario. Given the fact that at September 30, 2011 some market interest rates continued to be close to zero, management has focused on measuring the risk on net interest income in rising rate scenarios. These interest rate simulations exclude the impact on loans accounted pursuant to ASC Subtopic 310-30, whose yields are based on management s current expectation of future cash flows.

Simulation analyses are based on many assumptions, including relative levels of market interest rates, interest rate spreads, loan prepayments and deposit decay. They should not be relied upon as indicative of actual results. Further, the estimates do not contemplate actions that management could take to respond to changes in interest rates. By their nature, these forward-looking computations are only estimates and may be different from what may actually occur in the future.

The Corporation estimates the sensitivity of economic value of equity ( EVE ) to changes in interest rates. EVE is equal to the estimated present value of the Corporation s assets minus the estimated present value of the liabilities. This sensitivity analysis is a useful tool to measure long-term IRR because it captures the impact of up or down rate changes in expected cash flows, including principal and interest, from all future periods.

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EVE sensitivity calculated using interest rate shock scenarios is estimated on a quarterly basis. The shock scenarios consist of $+/-200$ basis points parallel shocks. Management has defined limits for the increases / decreases in EVE sensitivity resulting from the shock scenarios.

The Corporation maintains an overall interest rate risk management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in net interest income or market value that are caused by interest rate volatility. The market value of these derivatives is subject to interest rate fluctuations and counterparty credit risk adjustments which could have a positive or negative effect in the Corporation s earnings.

## Trading

Popular, Inc. engages in trading activities in the ordinary course of business at its subsidiaries, Popular Securities and Popular Mortgage. Popular Securities trading activities consist primarily of market-making activities to meet expected customers needs related to its retail brokerage business and purchases and sales of U.S. Government and government sponsored securities with the objective of realizing gains from expected short-term price movements. Popular Mortgage s trading activities consist primarily of holding U.S. Government sponsored mortgage-backed securities classified as trading and hedging the related market risk with TBA (to-be-announced) market transactions. The objective is to derive spread income from the portfolio and not to benefit from short-term market movements.

At September 30, 2011, the Corporation held trading account securities with a fair value of $\$ 273$ million, representing approximately $1 \%$ of the Corporation s total assets. Mortgage-backed securities represented $88 \%$ of the trading portfolio at September 30, 2011, compared with $90 \%$ at the end of 2010 . The mortgage-backed securities are investment grade securities. A significant portion of the trading portfolio is hedged against market risk by positions that offset the risk assumed. Trading instruments are recognized at fair value, with changes resulting from fluctuations in market prices, interest rates or exchange rates reported in current period income. The Corporation recognized net trading account profits of $\$ 3.3$ million for the nine months ended September 30, 2011.

The Corporation s trading activities are limited by internal policies. For each of the two subsidiaries, the market risk assumed under trading activities is measured by the 5-day net value-at-risk ( VAR ), with a confidence level of $99 \%$. The VAR measures the maximum estimated loss that may occur over a 5-day holding period, given a $99 \%$ probability. Under the Corporation s current policies, trading exposures cannot exceed $2 \%$ of the trading portfolio market value of each subsidiary, subject to a cap.

The Corporation s trading portfolio had a 5-day VAR of approximately $\$ 1.9$ million, assuming a confidence level of $99 \%$, for the last week in September 2011. There are numerous assumptions and estimates associated with VAR modeling, and actual results could differ from these assumptions and estimates. Backtesting is performed to compare actual results against maximum estimated losses, in order to evaluate model and assumptions accuracy.

In the opinion of management, the size and composition of the trading portfolio does not represent a significant source of market risk for the Corporation.

## FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

The Corporation currently measures at fair value on a recurring basis its trading assets, available-for-sale securities, derivatives, and mortgage servicing rights. Occasionally, the Corporation may be required to record at fair value other assets on a nonrecurring basis, such as loans held-for-sale, impaired loans held-in-portfolio that are collateral dependent and certain other assets. These nonrecurring fair value adjustments typically result from the application of lower of cost or fair value accounting or write-downs of individual assets.

The Corporation categorizes its assets and liabilities measured at fair value under the three-level hierarchy. The level within the hierarchy is based on whether the inputs to the valuation methodology used for fair value measurement are observable.

Refer to Note 21 to the consolidated financial statements for information on the Corporation s fair value measurement disclosures required by the applicable accounting standard. At September 30, 2011, approximately \$ 5.5 billion, or $97 \%$, of the assets measured at fair value on a recurring basis used market-based or market-derived valuation inputs in their valuation methodology and, therefore, were classified as Level 1 or Level 2. The majority of instruments measured at fair value were classified as Level 2, including U.S. Treasury securities, obligations of U.S. Government sponsored entities, obligations of Puerto Rico, States and political subdivisions, most mortgage-backed securities ( MBS ) and collateralized mortgage obligations ( CMOs ), and derivative instruments.

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At September 30, 2011, the remaining 3\% of assets measured at fair value on a recurring basis were classified as Level 3 since their valuation methodology considered significant unobservable inputs. The financial assets measured as Level 3 included mostly tax-exempt GNMA mortgage-backed securities and mortgage servicing rights ( MSRs ). Additionally, the Corporation reported $\$ 194$ million of financial assets that were measured at fair value on a nonrecurring basis at September 30, 2011, all of which were classified as Level 3 in the hierarchy.

Broker quotes used for fair value measurements inherently reflect any lack of liquidity in the market since they represent an exit price from the perspective of the market participants. Financial assets that were fair valued using broker quotes amounted to $\$ 53$ million at September 30, 2011, of which $\$ 37$ million were Level 3 assets and \$ 16 million were Level 2 assets. Level 3 assets consisted principally of tax-exempt GNMA mortgage-backed securities. Fair value for these securities was based on an internally-prepared matrix derived from an average of two indicative local broker quotes. The main input used in the matrix pricing was non-binding local broker quotes obtained from limited trade activity. Therefore, these securities were classified as Level 3.

During the quarter and nine months ended September 30, 2011, there were no transfers in and/or out of Level 3 for financial instruments measured at fair value on a recurring basis. Also, there were no transfers in and / or out of Level 1 and Level 2 during the quarter and nine months ended September 30, 2011. Refer to Note 21 to the consolidated financial statements for a description of the Corporation s valuation methodologies used for the assets and liabilities measured at fair value at September 30, 2011. Also, refer to the Critical Accounting Policies / Estimates in the 2010 Annual Report for additional information on the accounting guidance and the Corporation $s$ policies or procedures related to fair value measurements.

## Trading Account Securities and Investment Securities Available-for-Sale

The majority of the values for trading account securities and investment securities available-for-sale are obtained from third-party pricing services and are validated with alternate pricing sources when available. Securities not priced by a secondary pricing source are documented and validated internally according to their significance to the Corporation s financial statements. Management has established materiality thresholds according to the investment class to monitor and investigate material deviations in prices obtained from the primary pricing service provider and the secondary pricing source used as support for the valuation results. During the quarter and nine months ended September 30, 2011, the Corporation did not adjust any prices obtained from pricing service providers or broker dealers.

Inputs are evaluated to ascertain that they consider current market conditions, including the relative liquidity of the market. When a market quote for a specific security is not available, the pricing service provider generally uses observable data to derive an exit price for the instrument, such as benchmark yield curves and trade data for similar products. To the extent trading data is not available, the pricing service provider relies on specific information including dialogue with brokers, buy side clients, credit ratings, spreads to established benchmarks and transactions on similar securities, to draw correlations based on the characteristics of the evaluated instrument. If for any reason the pricing service provider cannot observe data required to feed its model, it discontinues pricing the instrument. During the quarter and nine months ended September 30, 2011, none of the Corporation s investment securities were subject to pricing discontinuance by the pricing service providers. The pricing methodology and approach of our primary pricing service providers is concluded to be consistent with the fair value measurement guidance.

Furthermore, management assesses the fair value of its portfolio of investment securities at least on a quarterly basis, which includes analyzing changes in fair value that have resulted in losses that may be considered other-than-temporary. Factors considered include, for example, the nature of the investment, severity and duration of possible impairments, industry reports, sector credit ratings, economic environment, creditworthiness of the issuers and any guarantees.

Securities are classified in the fair value hierarchy according to product type, characteristics and market liquidity. At the end of each period, management assesses the valuation hierarchy for each asset or liability measured. The fair value measurement analysis performed by the Corporation includes validation procedures and review of market changes, pricing methodology, assumption and level hierarchy changes, and evaluation of distressed transactions.

At September 30, 2011, the Corporation s portfolio of trading and investment securities available-for-sale amounted to \$ 5.5 billion and represented $96 \%$ of the Corporation s assets measured at fair value on a recurring basis. At September 30, 2011, net unrealized gains on the trading and available-for-sale investment securities portfolios approximated $\$ 20$ million and $\$ 236$ million,

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respectively. Fair values for most of the Corporation strading and investment securities available-for-sale were classified as Level 2 . Trading and investment securities available-for-sale classified as Level 3, which were the securities that involved the highest degree of judgment, represented less than $1 \%$ of the Corporation s total portfolio of trading and investment securities available-for-sale.

## Mortgage Servicing Rights

Mortgage servicing rights (MSRs ), which amounted to \$ 157 million at September 30, 2011, do not trade in an active, open market with readily observable prices. Fair value is estimated based upon discounted net cash flows calculated from a combination of loan level data and market assumptions. The valuation model combines loans with common characteristics that impact servicing cash flows (e.g. investor, remittance cycle, interest rate, product type, etc.) in order to project net cash flows. Market valuation assumptions include prepayment speeds, discount rate, cost to service, escrow account earnings, and contractual servicing fee income, among other considerations. Prepayment speeds are derived from market data that is more relevant to the U.S. mainland loan portfolios and, thus, are adjusted for the Corporation s loan characteristics and portfolio behavior since prepayment rates in Puerto Rico have been historically lower. Other assumptions are, in the most part, directly obtained from third-party providers. Disclosure of two of the key economic assumptions used to measure MSRs, which are prepayment speed and discount rate, and a sensitivity analysis to adverse changes to these assumptions, is included in Note 11 to the consolidated financial statements.

## Derivatives

Derivatives, such as interest rate swaps, interest rate caps and indexed options, are traded in over-the-counter active markets. These derivatives are indexed to an observable interest rate benchmark, such as LIBOR or equity indexes, and are priced using an income approach based on present value and option pricing models using observable inputs. Other derivatives are liquid and have quoted prices, such as forward contracts or to be announced securities ( TBAs ). All of these derivatives held by the Corporation were classified as Level 2. Valuations of derivative assets and liabilities reflect the values associated with counterparty risk and nonperformance risk, respectively. The non-performance risk, which measures the Corporation s own credit risk, is determined using internally-developed models that consider the net realizable value of the collateral posted, remaining term, and the creditworthiness or credit standing of the Corporation. The counterparty risk is also determined using internally-developed models which incorporate the creditworthiness of the entity that bears the risk, net realizable value of the collateral received, and available public data or internally-developed data to determine their probability of default. To manage the level of credit risk, the Corporation employs procedures for credit approvals and credit limits, monitors the counterparties credit condition, enters into master netting agreements whenever possible and, when appropriate, requests additional collateral. During the quarter and nine months ended September 30, 2011, inclusion of credit risk in the fair value of the derivatives resulted in a net loss of $\$ 1.1$ million and a net gain of $\$ 1.3$ million, respectively, recorded in the other operating income and interest expense captions of the consolidated statement of operations, which consisted of a loss of $\$ 0.7$ million and a gain of $\$ 0.8$ million, respectively, resulting from the Corporation s own credit standing adjustment and a loss of $\$ 0.4$ million and a gain of $\$ 0.5$ million, respectively, from the assessment of the counterparties credit risk.

Loans held-in-portfolio considered impaired under ASC Section 310-10-35 that are collateral dependent

The impairment is based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, size and supply and demand. Continued deterioration of the housing markets and the economy in general have adversely impacted and continue to affect the market activity related to real estate properties. These collateral dependent impaired loans are classified as Level 3 and are reported as a nonrecurring fair value measurement.

## LIQUIDITY

The objective of effective liquidity management is to ensure that the Corporation has sufficient liquidity to meet all of its financial obligations, finance expected future growth and maintain a reasonable safety margin for cash commitments under both normal and stressed market conditions. An institution s liquidity may be pressured if, for example, its credit rating is downgraded, it experiences a sudden and unexpected substantial cash outflow, or some other event causes counterparties to avoid exposure to the institution. An institution is also exposed to liquidity risk if the markets on which it depends are subject to occasional disruptions.

Factors that the Corporation does not control, such as the economic outlook of its principal markets and regulatory changes, could affect its ability to obtain funding. In order to prepare for the possibility of such scenario, management has adopted contingency plans for raising financing under stress scenarios when important sources of funds that are usually fully available are temporarily

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unavailable. These plans call for using alternate funding mechanisms such as the pledging of certain asset classes and accessing secured credit lines and loan facilities put in place with the FHLB and the Fed, in addition to maintaining unpledged U.S. Government securities available for pledging in the repo markets. The Corporation has a significant amount of assets available for raising funds through these channels.

Liquidity is managed by the Corporation at the level of the holding companies that own the banking and non-banking subsidiaries. Also, it is managed at the level of the banking and non-banking subsidiaries. The Corporation has adopted policies and limits to monitor more effectively the Corporation s liquidity position and that of the banking subsidiaries. Additionally, contingency funding plans are used to model various stress events of different magnitudes and affecting different time horizons that assist management in evaluating the size of the liquidity buffers needed if those stress events occur. However, such models may not predict accurately how the market and customers might react to every event, and are dependent on many assumptions.

Deposits, including customer deposits, brokered deposits, and public funds deposits, continue to be the most significant source of funds for the Corporation, funding 73\% of the Corporation s total assets at September 30, 2011, compared with 69\% at December 31, 2010.

In addition to traditional deposits, the Corporation maintains borrowing arrangements. At September 30, 2011, these borrowings consisted primarily of the note issued to the FDIC as part of the Westernbank FDIC-assisted transaction with a carrying amount of $\$ 714$ million, advances with the FHLB of $\$ 755$ million, securities sold under agreement to repurchase of $\$ 2.6$ billion, junior subordinated deferrable interest debentures of $\$ 903$ million (net of discount) and term notes of $\$ 279$ million. A detailed description of the Corporation s borrowings, including their terms, is included in Note 15 to the consolidated financial statements. Also, the consolidated statements of cash flows in the accompanying consolidated financial statements provide information on the Corporation s cash inflows and outflows.

During 2010, the Corporation took steps to deleverage its balance sheet and prepay certain high cost debt to benefit its cost of funds going forward. These actions were possible in part due to the excess liquidity derived from the Corporation s 2010 capital raise, paydowns from the loan portfolio coupled with weak loan demand, from maturities of investment securities and funds received from the sale of the majority interest in EVERTEC. During 2011, the Corporation s liquidity position remains strong. The following strategies were executed by the Corporation during the nine months ended September 30, 2011 to deploy excess liquidity at its banking subsidiaries and improve the Corporation s net interest margin.

During the nine months ended September 30, 2011, the Corporation reduced the note issued to the FDIC to $\$ 714$ million, a decrease of $\$ 1.8$ billion compared with December 31, 2010. The payments made were $\$ 561$ million from proceeds received from the FDIC on claims filed under the loss sharing agreements, $\$ 538$ million from optional prepayments made by the Corporation from proceeds of maturities of securities, and the remaining repayment balance from collections on covered loans. The note carries a $2.50 \%$ annual rate. The Corporation expects to pay down the note issued to the FDIC by the end of 2011 since this note is at the BPPR level and exceeds BPPR s cost of other sources of funds.

The Corporation received cash proceeds of $\$ 392$ million on loan sales, principally related to the sale of $\$ 457$ million (legal balance) in non-conventional mortgage loans at the BPNA reportable segment during the first quarter of 2011 and the sale of construction and commercial loans during the third quarter of 2011. In order to deploy excess liquidity at the BPNA reportable segment, the funds from the sale of those loans, as well as other excess liquidity at this reportable segment, were used to purchase $\$ 753$ million in securities by BPNA during the first quarter of 2011, primarily U.S. Agencies securities and U.S. Government agency-issued collateralized mortgage obligations. Funds were invested in longer-term securities to improve the net interest margin. These securities can be pledged to other counterparties in the repo market and continue to serve as a source to manage the Corporation s liquidity needs.

The Corporation s bank holding company repaid $\$ 100$ million of medium-term notes during the first quarter of 2011, which was accounted for as an early extinguishment of debt.
Furthermore, as of September 30, 2011, the Corporation has outstanding approximately $\$ 856$ million in securities sold not yet delivered which settled in October 2011. The Corporation will use the proceeds received from the sales to repay short-term debt and reduce the outstanding balance of the note issued to the FDIC without penalty.

Also, during 2011, the Corporation exchanged $\$ 233.2$ million in aggregate principal amount of the $\$ 275$ million $6.85 \%$ Senior Notes due 2012 , in order to issue new debt with later maturities. The modified notes are as follows: (1) $\$ 78.0$ million aggregate principal amount of $7.47 \%$ Senior Notes due 2014 , ( 2 ) $\$ 35.2$ million aggregate principal amount of $7.66 \%$ Senior Notes due 2015 and (3) $\$ 120.0$ million aggregate principal amount of $7.86 \%$ Senior Notes due 2016.

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## Banking Subsidiaries

Primary sources of funding for the Corporation s banking subsidiaries (BPPR and BPNA), or the banking subsidiaries, include retail and commercial deposits, brokered deposits, collateralized borrowings, unpledged investment securities, and, to a lesser extent, loan sales. In addition, the Corporation maintains borrowing facilities with the FHLB and at the Discount Window of the Fed, and has a considerable amount of collateral pledged that can be used to quickly raise funds under these facilities.

The principal uses of funds for the banking subsidiaries include loan originations, investment portfolio purchases, loan purchases and repurchases, repayment of outstanding obligations (including deposits), and operational expenses. Also, the banking subsidiaries assume liquidity risk related to collateral posting requirements for certain activities mainly in connection with contractual commitments, recourse provisions, servicing advances, derivatives, credit card licensing agreements and support to several mutual funds administered by BPPR.

Note 31 to the consolidated financial statements provides a consolidating statement of cash flows which includes the Corporation s banking subsidiaries as part of the All other subsidiaries and eliminations column. The banking subsidiaries liquidity and funding activities during the nine months ended September 30, 2011 included changes in loans, securities, deposits and borrowings in the normal course of business. Main cash flow transactions at the Corporation subsidiaries, excluding the holding companies, that are not in the normal course of business or are part of strategies during the period included: (1) acquisition of loans held-in-portfolio for approximately $\$ 1.0$ billion, mainly related to two large bulk purchases of performing mortgage loans and of a credit card portfolio, which were principally funded with FHLB advances (notes payable) and cash flows from loan repayments; (2) cash proceeds on the loan sales at BPPR and BPNA; the funds from BPNA were used to purchase investment securities available-for-sale; (3) contributions to the pension and restoration benefit plans of $\$ 131.3$ million; (4) special tax payment of $\$ 89.4$ million in the second quarter of 2011 related to the tax ruling and closing agreement with the P.R. Treasury; and (5) collections from the FDIC on claims filed under loss sharing agreements of $\$ 561$ million, which were used to repay the note issued to the FDIC.

The banking subsidiaries maintain sufficient funding capacity to address large increases in funding requirements such as deposit outflows. This capacity is comprised mainly of available liquidity derived from secured funding sources, as well as on-balance sheet liquidity in the form of cash balances maintained at the Fed and unused secured lines held at the Fed and FHLB, in addition to liquid unpledged securities. The Corporation has established liquidity guidelines that require the banking subsidiaries to have sufficient liquidity to cover all short-term borrowings and a portion of deposits. In addition, the total loan portfolio is funded with deposits with the exception of the loans acquired in the Westernbank FDIC-assisted transaction which are partially funded with the note issued to the FDIC.

The Corporation s ability to compete successfully in the marketplace for deposits, excluding brokered deposits, depends on various factors, including pricing, service, convenience and financial stability as reflected by operating results, credit ratings (by nationally recognized credit rating agencies), and importantly, FDIC deposit insurance. Although a downgrade in the credit ratings of the Corporation s banking subsidiaries may impact their ability to raise retail and commercial deposits or the rate that it is required to pay on such deposits, management does not believe that the impact should be material. Deposits at all of the Corporation s banking subsidiaries are federally insured (subject to FDIC limits) and this is expected to mitigate the effect of a downgrade in the credit ratings.

Deposits are a key source of funding as they tend to be less volatile than institutional borrowings and their cost is less sensitive to changes in market rates. Refer to Table K for a breakdown of deposits by major types. Core deposits are generated from a large base of consumer, corporate and institutional customers. For purposes of defining core deposits, the Corporation excludes brokered deposits with denominations under $\$ 100,000$. Core deposits have historically provided the Corporation with a sizable source of relatively stable and low-cost funds. Core deposits totaled $\$ 21.3$ billion, or $76 \%$ of total deposits, at September 30 , 2011 , compared with $\$ 20.6$ billion, or $77 \%$ of total deposits, at December 31, 2010. Core deposits financed $65 \%$ of the Corporation s earning assets at September 30, 2011, compared with $61 \%$ at December 31, 2010.

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Certificates of deposit with denominations of $\$ 100,000$ and over at September 30, 2011 totaled $\$ 4.4$ billion, or 16\% of total deposits, compared with $\$ 4.7$ billion, or $17 \%$, at December 31, 2010. Their distribution by maturity at September 30, 2011 was as follows:

| (In thousands) |  |
| :--- | ---: |
| 3 months or less | $1,910,364$ |
| 3 to 6 months | 707,182 |
| 6 to 12 months | 821,700 |
| Over 12 months | 944,870 |

At September 30, 2011, approximately $8 \%$ of the Corporation s assets were financed by brokered deposits, compared with $6 \%$ at December 31,2010 . The Corporation had $\$ 3.0$ billion in brokered deposits at September 30, 2011, compared with $\$ 2.3$ billion at December 31, 2010. Brokered deposits, which are typically sold through an intermediary to retail investors, provide access to longer-term funds and provide the ability to raise additional funds without pressuring retail deposit pricing in the Corporation s local markets. An unforeseen disruption in the brokered deposits market, stemming from factors such as legal, regulatory or financial risks, could adversely affect the Corporation s ability to fund a portion of the Corporation s operations and/or meet its obligations.

The Corporation increased its use of brokered deposits during 2011 as part of a liability-management strategy to reduce higher cost borrowings. In particular, as indicated previously, the note issued to the FDIC as part of the Westernbank FDIC-assisted transaction, was partially prepaid during 2011. This note has a fixed-cost of $2.50 \%$, and is not subject to prepayment penalties. The Corporation expects the FDIC note to be completely paid down by December 31, 2011.

In the event that any of the Corporation s banking subsidiaries regulatory capital ratios fall below those required by a well-capitalized institution or are subject to capital restrictions by the regulators, that banking subsidiary faces the risk of not being able to raise or maintain brokered deposits and faces limitations on the rate paid on deposits, which may hinder the Corporation s ability to effectively compete in its retail markets and could affect its deposit raising efforts.

To the extent that the banking subsidiaries are unable to obtain sufficient liquidity through core deposits, the Corporation may meet its liquidity needs through short-term borrowings by pledging securities for borrowings under repurchase agreements, by pledging additional loans and securities through the available secured lending facilities, or by selling liquid assets. These measures are subject to availability of collateral.

The Corporation s banking subsidiaries have the ability to borrow funds from the FHLB. At September 30, 2011 and December 31, 2010, the banking subsidiaries had credit facilities authorized with the FHLB aggregating $\$ 2.1$ billion and $\$ 1.6$ billion, respectively, based on assets pledged with the FHLB at those dates. Outstanding borrowings under these credit facilities totaled $\$ 0.8$ billion at September 30, 2011 and $\$ 0.7$ billion at December 31, 2010. Such advances are collateralized by loans held-in-portfolio, do not have restrictive covenants and do not have any callable features. At September 30, 2011, the credit facilities authorized with the FHLB were collateralized by $\$ 4.7$ billion in loans held-in-portfolio, compared with $\$ 3.8$ billion at December 31, 2010. Refer to Note 15 to the consolidated financial statements for additional information on the terms of FHLB advances outstanding.

At September 30, 2011, BPPR had a borrowing capacity at the Fed s Discount Window of approximately $\$ 2.5$ billion, compared with $\$ 2.7$ billion at December 31 , 2010, which remained unused as of both dates. This facility is a collateralized source of credit that is highly reliable even under difficult market conditions. The amount available under this borrowing facility is dependent upon the balance of performing loans and securities pledged as collateral and the haircuts assigned to such collateral. At September 30, 2011, this credit facility with the Fed was collateralized by $\$ 3.9$ billion in loans held-in-portfolio, compared with $\$ 4.2$ billion at December 31, 2010.

During the nine months ended September 30, 2011, the BHCs did not make any capital contributions to BPNA and BPPR.

At September 30, 2011, management believes that the banking subsidiaries had sufficient current and projected liquidity sources to meet their anticipated cash flow obligations, as well as special needs and off-balance sheet commitments, in the ordinary course of business and have sufficient liquidity resources to address a stress event. Although the banking subsidiaries have historically been able to replace maturing deposits and advances if desired, no assurance can be given that they would be able to replace those funds in the future if the Corporation $s$ financial condition or general market conditions were to change. The Corporation $s$ financial flexibility will be severely constrained if its banking subsidiaries are unable to maintain access to funding or if adequate financing is not available to accommodate future growth at acceptable interest rates. The banking subsidiaries also are required to deposit cash or qualifying securities to meet margin requirements. To the extent that the value of securities previously pledged as collateral declines because of changes in interest rates, a liquidity crisis or any other factors, the Corporation will be required to deposit additional cash or securities to meet its margin requirements, thereby adversely affecting its liquidity. Finally, if management is required to rely more heavily on more expensive funding sources to support future growth, revenues may not increase proportionately to cover costs. In this case, profitability would be adversely affected.

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## Bank Holding Companies

The principal sources of funding for the holding companies include cash on hand, investment securities, dividends received from banking and non-banking subsidiaries (subject to regulatory limits and authorizations), asset sales, credit facilities available from affiliate banking subsidiaries and proceeds from new borrowings or stock issuances. The principal source of cash flows for the parent holding company during 2010 was a capital issuance and proceeds from the sale of the $51 \%$ ownership interest in EVERTEC. The principal source of cash flows for the parent holding company during 2011 has been the repayment of loans made to subsidiaries and affiliates. Proceeds from the repayment of these loans, net of new advances, amounted to $\$ 212$ million for the nine months ended September 30, 2011.

The Corporation s banking subsidiaries are required to obtain approval from the Federal Reserve System and their respective applicable state banking regulator prior to declaring or paying dividends to the Corporation.

The principal use of these funds include capitalizing its banking subsidiaries, the repayment of debt, and interest payments to holders of senior debt and junior subordinated deferrable interest debentures (related to trust preferred securities). During 2011, the main cash outflows of the holding companies have been for the repurchase of $\$ 100$ million in medium-term notes and payments of interest on debt of approximately $\$ 95.8$ million, mainly associated with trust preferred securities and medium-term notes.

Another use of liquidity at the parent holding company is the payment of dividends on preferred stock. At the end of 2010, the Corporation resumed paying dividends on its Series A and B preferred stock. The preferred stock dividends amounted to $\$ 2.8$ million for the nine months ended September 30 , 2011. The preferred stock dividends paid were financed by issuing new shares of common stock to the participants of the Corporation s qualified employee savings plans. The Corporation is required to obtain approval from the Federal Reserve System prior to declaring or paying dividends, incurring, increasing or guaranteeing debt or making any distributions on its trust preferred securities or subordinated debt. The Corporation anticipates that any future preferred stock dividend payments would continue to be financed with the issuance of new common stock in connection with its qualified employee savings plans. The Corporation is not paying dividends to holders of its common stock.

The Corporation s bank holding companies (Popular, Inc., Popular North America, Inc. and Popular International Bank, Inc. ( BHCs )) have in the past borrowed in the money markets and in the corporate debt market primarily to finance their non-banking subsidiaries. These sources of funding have become more costly due to the reductions in the Corporation $s$ credit ratings together with higher credit spreads in general. The Corporation sprincipal credit ratings are below investment grade which affects the Corporation s ability to raise funds in the capital markets. However, the cash needs of the Corporation s non-banking subsidiaries other than to repay indebtedness and interest are now minimal. The Corporation has an open-ended, automatic shelf registration statement filed and effective with the SEC, which permits the Corporation to issue an unspecified amount of debt or equity securities.

A principal use of liquidity at the BHCs is to ensure its subsidiaries are adequately capitalized. Operating losses at the BPNA banking subsidiary required the BHCs to contribute equity capital during 2009 and 2010 to ensure that it continued to meet the regulatory guidelines for well-capitalized institutions. There were no capital contributions made to BPNA during the nine months ended September 30, 2011. Management does not expect either of the banking subsidiaries to require additional capitalizations for the foreseeable future.

Note 31 to the consolidated financial statements provides a statement of condition, of operations and of cash flows for the three BHCs. The loans held-in-portfolio in such financial statements are principally associated with intercompany transactions. The investment securities held-to-maturity at the parent holding company, amounting to $\$ 197$ million at September 30, 2011, consisted principally of $\$ 185$ million of subordinated notes from BPPR.

The outstanding balance of notes payable at the BHCs amounted to $\$ 1.2$ billion at September 30, 2011, compared with $\$ 1.3$ billion at December 31, 2010. These borrowings are principally junior subordinated debentures (related to trust preferred securities), including those issued to the U.S. Treasury as part of the TARP, and unsecured senior debt (term notes). The repayment of the BHCs obligations represents a potential cash need which is expected to be met with internal liquidity resources and new borrowings. Increasing or guaranteeing new debt would be subject to the prior approval from the Fed.

The BHCs liquidity position continues to be adequate with sufficient cash on hand, investments and other sources of liquidity which are expected to be enough to meet all BHCs obligations during the foreseeable future. Also, as indicated previously, the modification performed during 2011 to the term notes in order to extend their maturity provided enhanced liquidity at the BHCs.

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The Corporation s banking subsidiaries currently do not use borrowings that are rated by the major rating agencies, as these banking subsidiaries are funded primarily with deposits and secured borrowings. The banking subsidiaries had $\$ 21$ million in deposits at September 30 , 2011 that are subject to rating triggers. At September 30, 2011, the Corporation had repurchase agreements amounting to $\$ 247$ million that were subject to rating triggers or the maintenance of well-capitalized regulatory capital ratios, and were collateralized with securities with a fair value of $\$ 270$ million.

Some of the Corporation s derivative instruments include financial covenants tied to the bank s well-capitalized status and certain formal regulatory actions. These agreements could require exposure collateralization, early termination or both. The fair value of derivative instruments in a liability position subject to financial covenants approximated $\$ 62$ million at September 30, 2011, with the Corporation providing collateral totaling $\$ 75$ million to cover the net liability position with counterparties on these derivative instruments.

In addition, certain mortgage servicing and custodial agreements that BPPR has with third parties include rating covenants. Based on BPPR s failure to maintain the required credit ratings, the third parties could have the right to require the institution to engage a substitute cash custodian for escrow deposits and/or increase collateral levels securing the recourse obligations. Also, as discussed in the Contractual Obligations and Commercial Commitments section of this MD\&A, the Corporation services residential mortgage loans subject to credit recourse provisions. Certain contractual agreements require the Corporation to post collateral to secure such recourse obligations if the institution s required credit ratings are not maintained. Collateral pledged by the Corporation to secure recourse obligations approximated $\$ 149$ million at September 30, 2011. The Corporation could be required to post additional collateral under the agreements. Management expects that it would be able to meet additional collateral requirements if and when needed. The requirements to post collateral under certain agreements or the loss of escrow deposits could reduce the Corporation s liquidity resources and impact its operating results.

## Item 3. Quantitative and Oualitative Disclosures About Market Risk

Quantitative and qualitative disclosures for the current period can be found in the Market Risk section of this report, which includes changes in market risk exposures from disclosures presented in the Corporation s 2010 Annual Report.

## Item 4. Controls and Procedures

## Disclosure Controls and Procedures

The Corporation s management, with the participation of the Corporation s Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Corporation s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on such evaluation, the Corporation s Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Corporation s disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Corporation in the reports that it files or submits under the Exchange Act and such information is accumulated and communicated to management, as appropriate, to allow timely decisions regarding required disclosures.

## Internal Control Over Financial Reporting

There have been no changes in the Corporation s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended on September 30, 2011 that have materially affected, or are reasonably likely to materially affect, the Corporation s internal control over financial reporting.

## Part II - Other Information

## Item 1. Legal Proceedings

The nature of Popular s business ordinarily results in a certain number of claims, litigation, investigations, and legal and administrative cases and proceedings. When the Corporation determines it has meritorious defenses to the claims asserted, it vigorously defends itself. The Corporation will consider the settlement of cases (including cases where it has meritorious defenses) when, in management s judgment, it is in the best interests of both the Corporation and its shareholders to do so.

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On at least a quarterly basis, Popular assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. For matters where it is probable that the Corporation will incur a loss and the amount can be reasonably estimated, the Corporation establishes an accrual for the loss. Once established, the accrual is adjusted on at least a quarterly basis as appropriate to reflect any relevant developments. For matters where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established.

In certain cases, exposure to loss exists in excess of the accrual to the extent such loss is reasonably possible, but not probable. Management believes and estimates the aggregate range of reasonably possible losses for those matters where a range may be determined, in excess of amounts accrued, for current legal proceedings is from $\$ 0$ to approximately $\$ 20.0$ million at September 30, 2011. For certain other cases, management cannot reasonably estimate the possible loss at this time. Any estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many of them are currently in preliminary stages), the existence of multiple defendants in several of the current proceedings whose share of liability has yet to be determined, the numerous unresolved issues in many of the proceedings, and the inherent uncertainty of the various potential outcomes of such proceedings. Accordingly, management sestimate will change from time-to-time, and actual losses may be more or less than the current estimate.

While the final outcome of legal proceedings is inherently uncertain, based on information currently available, advice of counsel, and available insurance coverage, management believes that the amount it has already accrued is adequate and any incremental liability arising from the Corporation s legal proceedings will not have a material adverse effect on the Corporation $s$ consolidated financial position as a whole. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation s consolidated financial position in a particular period.

Between May 14, 2009 and September 9, 2009, five putative class actions and two derivative claims were filed in the United States District Court for the District of Puerto Rico and the Puerto Rico Court of First Instance, San Juan Part, against Popular, Inc., and certain of its directors and officers, among others. The five class actions were consolidated into two separate actions: a securities class action captioned Hoff v. Popular, Inc., et al. (consolidated with Otero v. Popular, Inc., et al.) and an Employee Retirement Income Security Act (ERISA) class action entitled In re Popular, Inc. ERISA Litigation (comprised of the consolidated cases of Walsh v. Popular, Inc., et al.; Montañez v. Popular, Inc., et al.; and Dougan v. Popular, Inc., et al.).

On October 19, 2009, plaintiffs in the Hoff case filed a consolidated class action complaint which included as defendants the underwriters in the May 2008 offering of Series B Preferred Stock, among others. The consolidated action purported to be on behalf of purchasers of Popular s securities between January 24 , 2008 and February 19, 2009 and alleged that the defendants violated Section 10(b) of the Exchange Act, and Rule 10b-5 promulgated thereunder, and Section 20(a) of the Exchange Act by issuing a series of allegedly false and/or misleading statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading. The consolidated action also alleged that the defendants violated Section 11, Section 12(a)(2) and Section 15 of the Securities Act by making allegedly untrue statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading in connection with the May 2008 offering of Series B Preferred Stock. The consolidated securities class action complaint sought class certification, an award of compensatory damages and reasonable costs and expenses, including counsel fees. On January 11, 2010, the defendants moved to dismiss the consolidated securities class action complaint. On August 2, 2010, the U.S. District Court for the District of Puerto Rico granted the motion to dismiss filed by the underwriter defendants on statute of limitations grounds. The Court also dismissed the Section 11 claim brought against Popular s directors on statute of limitations grounds and the Section 12(a)(2) claim brought against Popular because plaintiffs lacked standing. The Court declined to dismiss the claims brought against Popular and certain of its officers under Section 10(b) of the Exchange Act (and Rule 10b-5 promulgated thereunder), Section 20(a) of the Exchange Act, and Sections 11 and 15 of the Securities Act, holding that plaintiffs had adequately alleged that defendants made materially false and misleading statements with the requisite state of mind.

On November 30, 2009, plaintiffs in the ERISA case filed a consolidated class action complaint. The consolidated complaint purported to be on behalf of employees participating in the Popular, Inc. U.S.A. 401(k) Savings and Investment Plan and the Popular, Inc. Puerto Rico Savings and Investment Plan from January 24, 2008 to the date of the Complaint to recover losses pursuant to Sections 409 and 502(a)(2) of ERISA against Popular, certain directors, officers and members of plan committees, each of whom was alleged to be a plan fiduciary. The consolidated complaint alleged that defendants breached their alleged fiduciary obligations by, among other things, failing to eliminate Popular stock as an investment alternative in the plans. The complaint sought to recover alleged losses to the plans and equitable relief, including injunctive relief and a constructive trust, along with costs and attorneys fees. On December 21 , 2009 , and in compliance with a scheduling order issued by the Court, Popular and the individual defendants submitted an answer to the amended complaint. Shortly thereafter, on December 31, 2009, Popular and the individual

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defendants filed a motion to dismiss the consolidated class action complaint or, in the alternative, for judgment on the pleadings. On May 5, 2010, a magistrate judge issued a report and recommendation in which he recommended that the motion to dismiss be denied except with respect to Banco Popular de Puerto Rico, as to which he recommended that the motion be granted. On May 19, 2010, Popular filed objections to the magistrate judge s report and recommendation. On September 30, 2010, the Court issued an order without opinion granting in part and denying in part the motion to dismiss and providing that the Court would issue an opinion and order explaining its decision. No opinion was, however, issued prior to the settlement in principle discussed below.

The derivative actions (García v. Carrión, et al. and Díaz. v. Carrión, et al.) were brought purportedly for the benefit of nominal defendant Popular, Inc. against certain executive officers and directors and alleged breaches of fiduciary duty, waste of assets and abuse of control in connection with Popular s issuance of allegedly false and misleading financial statements and financial reports and the offering of the Series B Preferred Stock. The derivative complaints sought a judgment that the action was a proper derivative action, an award of damages, restitution, costs and disbursements, including reasonable attorneys fees, costs and expenses. On October 9, 2009, the Court coordinated for purposes of discovery the García action and the consolidated securities class action. On October 15, 2009, Popular and the individual defendants moved to dismiss the García complaint for failure to make a demand on the Board of Directors prior to initiating litigation. On November 20, 2009, plaintiffs filed an amended complaint, and on December 21, 2009, Popular and the individual defendants moved to dismiss the García amended complaint. At a scheduling conference held on January 14, 2010, the Court stayed discovery in both the Hoff and García matters pending resolution of their respective motions to dismiss. On August 11, 2010, the Court granted in part and denied in part the motion to dismiss the Garcia action. The Court dismissed the gross mismanagement and corporate waste claims, but declined to dismiss the breach of fiduciary duty claim. The Díaz case, filed in the Puerto Rico Court of First Instance, San Juan, was removed to the U.S. District Court for the District of Puerto Rico. On October 13, 2009, Popular and the individual defendants moved to consolidate the García and Díaz actions. On October 26, 2009, plaintiff moved to remand the Diaz case to the Puerto Rico Court of First Instance and to stay defendants consolidation motion pending the outcome of the remand proceedings. On September 30, 2010, the Court issued an order without opinion remanding the Diaz case to the Puerto Rico Court of First Instance. On October 13, 2010, the Court issued a Statement of Reasons In Support of Remand Order. On October 28, 2010, Popular and the individual defendants moved for reconsideration of the remand order. The court denied Popular s request for reconsideration shortly thereafter.

On April 13, 2010, the Puerto Rico Court of First Instance in San Juan granted summary judgment dismissing a separate complaint brought by plaintiff in the García action that sought to enforce an alleged right to inspect the books and records of the Corporation in support of the pending derivative action. The Court held that plaintiff had not propounded a proper purpose under Puerto Rico law for such inspection. On April 28, 2010, plaintiff in that action moved for reconsideration of the Court s dismissal. On May 4, 2010, the Court denied plaintiff s request for reconsideration. On June 7, 2010, plaintiff filed an appeal before the Puerto Rico Court of Appeals. On June 11, 2010, Popular and the individual defendants moved to dismiss the appeal. On June 22, 2010, the Court of Appeals dismissed the appeal. On July 6, 2010, plaintiff moved for reconsideration of the Court s dismissal. On July 16, 2010, the Court of Appeals denied plaintiff s request for reconsideration.

At the Court s request, the parties to the Hoff and García cases discussed the prospect of mediation and agreed to nonbinding mediation in an attempt to determine whether the cases could be settled. On January 18 and 19, 2011, the parties to the Hoff and García cases engaged in nonbinding mediation before the Honorable Nicholas Politan. As a result of the mediation, the Corporation and the other named defendants to the Hoff matter entered into a memorandum of understanding to settle this matter. Under the terms of the memorandum of understanding, subject to certain customary conditions including court approval of a final settlement agreement in consideration for the full settlement and release of all defendants, the parties agreed that the amount of $\$ 37.5$ million would be paid by or on behalf of defendants. On June 17, 2011, the parties filed a stipulation of settlement and a joint motion for preliminary approval of such settlement, which the Court granted on June 20, 2011. On or about July 5, 2011, the amount of $\$ 37.5$ million was paid to the settlement fund by or on behalf of defendants. Specifically, the amount of $\$ 26$ million was paid by insurers and the amount of $\$ 11.5$ million was paid by Popular (after which approximately $\$ 4.7$ million was reimbursed by insurers per the terms of the relevant insurance agreement).

On January 18, 2011, certain individual shareholders filed a suit captioned Montilla Rojo et al. v. Popular, Inc., et al., against the Corporation and certain officers asserting claims under the federal securities laws similar or identical to those remaining in the Hoff action. On February 25, 2011, those shareholders filed an amended complaint asserting additional legal theories. On June 19, 2011, certain of those shareholders sought leave to intervene in the securities class action. On June 28, 2011, the Court denied their motion to intervene as untimely. On or about October 11, 2011, certain individual shareholders, including shareholders represented by counsel in the Montilla-Rojo action, filed requests to opt-out of the proposed settlement in the Hoff securities class action. Other purported shareholders represented by the same counsel, filed an objection to the settlement. On November 2, 2011, the plaintiffs in the Montilla-Rojo action moved to add additional, unspecified claims.

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On November 2, 2011, the Court in the Hoff securities class action announced at a hearing on the proposed settlement that it would overrule the objection to the settlement and grant final approval in a written order to follow, which order and final judgment were issued on even date.

In April 2011, the parties to the García and Díaz actions entered into a separate memorandum of understanding. Under the terms of this memorandum of understanding, subject to certain customary conditions, including court approval of a final settlement agreement, and in consideration for the full and final settlement and release of all defendants, Popular agreed, for a period of three years, to maintain or implement certain corporate governance practices, measures and policies, as set forth in the memorandum of understanding. Aside from the payment by or on behalf of Popular of approximately $\$ 2.1$ million of attorneys fees and expenses of counsel for the plaintiffs, all of which will be covered by insurance), the settlement does not require any cash payments by or on behalf of Popular or the defendants. On June 14, 2011, a motion for preliminary approval of settlement was filed. On July 8, 2011, the Court granted preliminary approval of such settlement and set the final approval hearing date for September 12, 2011. On that same date, the Court granted final approval of the settlement. On September 23, 2011, the court in Díaz entered a separate judgment approving the final settlement as well.

Prior to the Hoff and derivative action mediation, the parties to the ERISA class action entered into a separate memorandum of understanding to settle that action. Under the terms of the ERISA memorandum of understanding, subject to certain customary conditions including court approval of a final settlement agreement and in consideration for the full settlement and release of all defendants, the parties agreed that the amount of $\$ 8.2$ million would be paid by or on behalf of the defendants. The parties filed a joint request to approve the settlement on April 13, 2011. On June 8, 2011, the Court held a preliminary approval hearing, and on June 23, 2011, the Court preliminarily approved such settlement. On June 30, 2011, the amount of $\$ 8.2$ million was transferred to the settlement fund by insurers on behalf of the defendants. A final fairness hearing was set for August 26, 2011. On that date, the Court stated that it would approve the settlement but requested that plaintiffs counsel submit certain supporting documentation prior to issuing its final approval. Such final approval is still pending.

Popular does not expect to record any material gain or loss as a result of the settlements. Popular has made no admission of liability in connection with these settlements.

At this point, the settlement agreements in the Hoff and ERISA class actions are not final and are subject to a number of future events, including the issuance of the final approval order in the case of the ERISA class action and/or the expiration of the time to appeal such orders. The settlement in the derivative actions has been finally approved and the period for any appeal has expired without any appeal having been filed.

In addition to the foregoing, Banco Popular is a defendant in two class lawsuits arising from its consumer banking and trust-related activities. On October 7, 2010, a putative class action for breach of contract and damages captioned Almeyda-Santiago v. Banco Popular de Puerto Rico, was filed in the Puerto Rico Court of First Instance against Banco Popular de Puerto Rico. The complaint essentially asserts that plaintiff has suffered damages because of Banco Popular s allegedly fraudulent overdraft fee practices in connection with debit card transactions. Such practices allegedly consist of: (a) the reorganization of electronic debit transactions in high-to-low order so as to multiply the number of overdraft fees assessed on its customers; (b) the assessment of overdraft fees even when clients have not overdrawn their accounts; (c) the failure to disclose, or to adequately disclose, its overdraft policy to its customers; and (d) the provision of false and fraudulent information regarding its clients account balances at point of sale transactions and on its website. Plaintiff seeks damages, restitution and provisional remedies against Banco Popular for breach of contract, abuse of trust, illegal conversion and unjust enrichment. On January 13, 2011, Banco Popular submitted a motion to dismiss the complaint, which is still pending resolution.

On December 13, 2010, Popular was served with a class action complaint captioned García Lamadrid, et al. v. Banco Popular, et al. which was filed in the Puerto Rico Court of First Instance. The complaint generally seeks damages against Banco Popular de Puerto Rico, other defendants and their respective insurance companies for their alleged breach of certain fiduciary duties, breach of contract, and alleged violations of local tort law. Plaintiffs seek in excess of $\$ 600$ million in damages, plus costs and attorneys fees.

More specifically, plaintiffs - Guillermo García Lamadrid and Benito del Cueto Figueras - are suing Defendant BPPR for the losses they (and others) experienced through their investment in the RG Financial Corporation-backed Conservation Trust Fund securities. Plaintiffs essentially claim that Banco Popular allegedly breached its fiduciary duties to them by failing to keep all relevant parties informed of any developments that could affect the Conservation Trust notes or that could become an event of default under the relevant trust agreements; and that in so doing, it acted imprudently, unreasonably and grossly negligently. Popular and the other defendants submitted separate motions to dismiss on or about February 28, 2011. Plaintiffs submitted a consolidated opposition thereto on April 15, 2011. The parties were allowed to submit replies and surreplies to such motions, and the motion has now been deemed submitted by the Court and is pending resolution.

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## Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed under Part I-Item 1A - Risk Factors in our 2010 Annual Report. These factors could materially adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report. Also refer to the discussion in Part I - Item 2 - Management s Discussion and Analysis of Financial Condition and Results of Operations in this report for additional information that may supplement or update the discussion of risk factors in our 2010 Annual Report.

There have been no material changes to the risk factors previously disclosed under Item 1A. of the Corporation s 2010 Annual Report.

The risks described in our 2010 Annual Report and in this report are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or results of operations.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Issuer Purchases of Equity Securities

In April 2004, the Corporation s shareholders adopted the Popular, Inc. 2004 Omnibus Incentive Plan. The Corporation has to date used shares purchased in the market to make grants under the Plan. The maximum number of shares of common stock that may be granted under this plan is $10,000,000$.

In connection with the Corporation s participation in the Capital Purchase Program under the Troubled Asset Relief Program, the consent of the U.S. Department of the Treasury will be required for the Corporation to repurchase its common stock other than in connection with benefit plans consistent with past practice and certain other specified circumstances.

The following table sets forth the details of purchases of Common Stock during the quarter ended September 30, 2011 under the 2004 Omnibus Incentive Plan.

Issuer Purchases of Equity Securities
Not in thousands


## Exhibit No. Exhibit Description

12.1 Computation of the ratios of earnings to fixed charges and preferred stock dividends
31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

POPULAR, INC.
(Registrant)

## Date: November 9, 2011

By: /s/ Jorge A. Junquera
Jorge A. Junquera

Senior Executive Vice President \&

Chief Financial Officer

Ileana González Quevedo

Senior Vice President \& Corporate Comptroller


[^0]:    [a] Loans held-in-portfolio at September 30, 2011 are net of $\$ 101$ million in unearned income and exclude $\$ 369$ million in loans held-for-sale.

[^1]:    [1] There was no allowance for loan losses on covered loans as of September 30, 2010.

