

PRAXAIR INC  
Form 10-Q  
October 26, 2011  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2011**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from            to**

**PRAXAIR, INC.**

**(Exact name of registrant as specified in its charter)**

**DELAWARE**

(State or other jurisdiction of incorporation)

**1-11037**  
(Commission File Number)

**06-1249050**  
(IRS Employer Identification No.)

**39 OLD RIDGEBURY ROAD, DANBURY, CT**  
(Address of principal executive offices)

**06810-5113**  
(Zip Code)

**(203) 837-2000**

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Yes**  **No**

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). **Yes**  **No**

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). **Yes**  **No**

At September 30, 2011, 299,759,531 shares of common stock (\$0.01 par value) of the Registrant were outstanding.

**Table of Contents**

**INDEX**

**PART I FINANCIAL INFORMATION**

Item 1.	Financial Statements	
	<u>Consolidated Statements of Income Praxair, Inc. and Subsidiaries Quarters Ended September 30, 2011 and 2010 (Unaudited)</u>	3
	<u>Consolidated Statements of Income Praxair, Inc. and Subsidiaries Nine Months Ended September 30, 2011 and 2010 (Unaudited)</u>	4
	<u>Condensed Consolidated Balance Sheets Praxair, Inc. and Subsidiaries September 30, 2011 and December 31, 2010 (Unaudited)</u>	5
	<u>Condensed Consolidated Statements of Cash Flows Praxair, Inc. and Subsidiaries Nine Months Ended September 30, 2011 and 2010 (Unaudited)</u>	6
	<u>Notes to Condensed Consolidated Financial Statements Praxair, Inc. and Subsidiaries (Unaudited)</u>	8
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	25
Item 3.	<u>Quantitative and Qualitative Disclosures about Market Risk</u>	38
Item 4.	<u>Controls and Procedures</u>	38

**PART II OTHER INFORMATION**

Item 1.	<u>Legal Proceedings</u>	39
Item 1A.	<u>Risk Factors</u>	39
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	43
Item 3.	<u>Defaults Upon Senior Securities</u>	44
Item 4.	<u>Reserved</u>	44
Item 5.	<u>Other Information</u>	44
Item 6.	<u>Exhibits</u>	44
	<u>Signature</u>	45

**Table of Contents****PRAXAIR, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF INCOME**

(Millions of dollars, except per share data)

(UNAUDITED)

	<b>Quarter Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
<b>SALES</b>	\$ 2,896	\$ 2,538
Cost of sales, exclusive of depreciation and amortization	1,684	1,444
Selling, general and administrative	307	299
Depreciation and amortization	256	227
Research and development	22	19
Other income (expense) net	5	2
<b>OPERATING PROFIT</b>	<b>632</b>	<b>551</b>
Interest expense net	36	29
<b>INCOME BEFORE INCOME TAXES AND EQUITY INVESTMENTS</b>	<b>596</b>	<b>522</b>
Income taxes	166	146
<b>INCOME BEFORE EQUITY INVESTMENTS</b>	<b>430</b>	<b>376</b>
Income from equity investments	13	12
<b>NET INCOME (INCLUDING NONCONTROLLING INTERESTS)</b>	<b>443</b>	<b>388</b>
Less: noncontrolling interests	(14)	(11)
<b>NET INCOME PRAXAIR, INC.</b>	<b>\$ 429</b>	<b>\$ 377</b>
<b>PER SHARE DATA PRAXAIR, INC. SHAREHOLDERS</b>		
Basic earnings per share	\$ 1.42	\$ 1.22
Diluted earnings per share	\$ 1.40	\$ 1.21
Cash dividends per share	\$ 0.50	\$ 0.45
<b>WEIGHTED AVERAGE SHARES OUTSTANDING (000 s):</b>		
Basic shares outstanding	301,594	307,127
Diluted shares outstanding	305,623	311,608

The accompanying notes are an integral part of these financial statements.

**Table of Contents****PRAXAIR, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF INCOME**

(Millions of dollars, except per share data)

(UNAUDITED)

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
<b>SALES</b>	\$ 8,456	\$ 7,493
Cost of sales, exclusive of depreciation and amortization	4,860	4,262
Selling, general and administrative	924	895
Depreciation and amortization	754	685
Research and development	67	56
Venezuela currency devaluation		27
Other income (expense) net	(1)	9
<b>OPERATING PROFIT</b>	<b>1,850</b>	<b>1,577</b>
Interest expense net	107	90
<b>INCOME BEFORE INCOME TAXES AND EQUITY INVESTMENTS</b>	<b>1,743</b>	<b>1,487</b>
Income taxes	485	422
<b>INCOME BEFORE EQUITY INVESTMENTS</b>	<b>1,258</b>	<b>1,065</b>
Income from equity investments	33	27
<b>NET INCOME (INCLUDING NONCONTROLLING INTERESTS)</b>	<b>1,291</b>	<b>1,092</b>
Less: noncontrolling interests	(39)	(30)
<b>NET INCOME PRAXAIR, INC.</b>	<b>\$ 1,252</b>	<b>\$ 1,062</b>
<b>PER SHARE DATA PRAXAIR, INC. SHAREHOLDERS</b>		
Basic earnings per share	\$ 4.13	\$ 3.46
Diluted earnings per share	\$ 4.07	\$ 3.41
Cash dividends per share	\$ 1.50	\$ 1.35
<b>WEIGHTED AVERAGE SHARES OUTSTANDING (000 s):</b>		
Basic shares outstanding	303,125	306,915
Diluted shares outstanding	307,581	311,424

The accompanying notes are an integral part of these financial statements.

**Table of Contents****PRAXAIR, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(Millions of dollars)

(UNAUDITED)

	September 30, 2011	December 31, 2010
<b>ASSETS</b>		
Cash and cash equivalents	\$ 125	\$ 39
Accounts receivable net	1,860	1,664
Inventories	445	399
Prepaid and other current assets	274	276
<b>TOTAL CURRENT ASSETS</b>	<b>2,704</b>	<b>2,378</b>
Property, plant and equipment (less accumulated depreciation of \$10,486 in 2011 and \$10,142 in 2010)	9,754	9,532
Goodwill	2,043	2,066
Other intangible assets net	132	132
Other long-term assets	1,269	1,166
<b>TOTAL ASSETS</b>	<b>\$ 15,902</b>	<b>\$ 15,274</b>
<b>LIABILITIES AND EQUITY</b>		
Accounts payable	\$ 855	\$ 830
Short-term debt	477	370
Current portion of long-term debt	24	32
Other current liabilities	813	878
<b>TOTAL CURRENT LIABILITIES</b>	<b>2,169</b>	<b>2,110</b>
Long-term debt	5,809	5,155
Other long-term liabilities	1,803	1,864
<b>TOTAL LIABILITIES</b>	<b>9,781</b>	<b>9,129</b>
<b>Commitments and contingencies (Note 11)</b>		
Praxair, Inc. Shareholders' Equity:		
Common stock \$0.01 par value, authorized 800,000,000 shares, issued 2011 382,801,010 shares and 2010 382,623,071 shares	4	4
Additional paid-in capital	3,786	3,702
Retained earnings	8,275	7,475
Accumulated other comprehensive income (loss)	(1,372)	(1,018)
Treasury stock, at cost (2011 83,041,479 shares and 2010 78,626,501 shares)	(4,940)	(4,371)
Total Praxair, Inc. Shareholders' Equity	5,753	5,792
Noncontrolling interests	368	353
<b>TOTAL EQUITY</b>	<b>6,121</b>	<b>6,145</b>

Edgar Filing: PRAXAIR INC - Form 10-Q

TOTAL LIABILITIES AND EQUITY	\$	15,902	\$	15,274
------------------------------	----	--------	----	--------

The accompanying notes are an integral part of these financial statements.

**Table of Contents****PRAXAIR, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Millions of dollars)

(UNAUDITED)

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
<b>OPERATIONS</b>		
Net income Praxair, Inc.	\$ 1,252	\$ 1,062
Noncontrolling interests	39	30
Net income (including noncontrolling interests)	1,291	1,092
Adjustments to reconcile net income to net cash provided by operating activities:		
Venezuela currency devaluation, net of payments		23
Depreciation and amortization	754	685
Deferred income taxes	33	111
Share-based compensation	46	35
Accounts receivable	(202)	(139)
Inventory	(43)	(27)
Prepaid and other current assets	(5)	(16)
Payables and accruals	(48)	61
Pension contributions	(87)	(117)
Long-term assets, liabilities and other	(75)	(93)
Net cash provided by operating activities	1,664	1,615
<b>INVESTING</b>		
Capital expenditures	(1,225)	(937)
Acquisitions, net of cash acquired	(99)	(134)
Divestitures and asset sales	40	44
Net cash used for investing activities	(1,284)	(1,027)
<b>FINANCING</b>		
Short-term debt borrowings (repayments) net	101	(32)
Long-term debt borrowings	1,199	1,511
Long-term debt repayments	(575)	(1,498)
Issuances of common stock	164	134
Purchases of common stock	(758)	(273)
Cash dividends Praxair, Inc. shareholders	(453)	(414)
Excess tax benefit on stock option exercises	47	38
Noncontrolling interest transactions and other	(4)	(17)
Net cash ( used for) provided by financing activities	(279)	(551)
Effect of exchange rate changes on cash and cash equivalents	(15)	(11)
Change in cash and cash equivalents	86	26



Edgar Filing: PRAXAIR INC - Form 10-Q

Cash and cash equivalents, beginning-of-period		39		45	
Cash and cash equivalents, end-of-period		\$	125	\$	71

The accompanying notes are an integral part of these financial statements.

**Table of Contents**

**INDEX TO NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

Notes to Condensed Consolidated Financial Statements Praxair, Inc. and Subsidiaries (Unaudited)

<u>Note 1. Summary of Significant Accounting Policies</u>	8
<u>Note 2. Venezuela Currency Devaluation</u>	9
<u>Note 3. Supplemental Information</u>	9
<u>Note 4. Debt</u>	10
<u>Note 5. Financial Instruments</u>	11
<u>Note 6. Fair Value Disclosures</u>	14
<u>Note 7. Earnings Per Share Praxair, Inc. Shareholders</u>	15
<u>Note 8. Goodwill and Other Intangible Assets</u>	16
<u>Note 9. Share-Based Compensation</u>	17
<u>Note 10. Retirement Programs</u>	19
<u>Note 11. Commitments and Contingencies</u>	19
<u>Note 12. Segments</u>	21
<u>Note 13. Equity</u>	22
<u>Note 14. Acquisitions</u>	24
<u>Note 15. Subsequent Event</u>	24

---

**Table of Contents**

**PRAXAIR, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(UNAUDITED)

**1. Summary of Significant Accounting Policies**

***Presentation of Condensed Consolidated Financial Statements*** In the opinion of Praxair, Inc. (Praxair) management, the accompanying condensed consolidated financial statements include all adjustments necessary for a fair presentation of the results for the interim periods presented and such adjustments are of a normal recurring nature. The accompanying condensed consolidated financial statements should be read in conjunction with the notes to the consolidated financial statements of Praxair, Inc. and subsidiaries in Praxair's 2010 Annual Report on Form 10-K. There have been no material changes to the company's significant accounting policies during 2011.

***Accounting Standards Implemented in 2011***

The following standards were effective for Praxair in 2011 and their adoption did not have a significant impact on the condensed consolidated financial statements. Refer to Note 1 to the consolidated financial statements of Praxair's 2010 Annual Report on Form 10-K for a summary of these standards:

Disclosures about Fair Value Measurements, and

Multiple-Deliverable Revenue Arrangements

***Accounting Standards to be Implemented***

***Expanded Disclosures for Multiemployer Pension Plans*** In September 2011, the FASB issued amended guidance expanding the disclosures for Multiemployer Pension Plans. The new disclosures are intended to provide users with additional information regarding the commitments and risks involved with participating in these plans. These disclosures will be included in Praxair's 2011 full-year financial statements. Praxair does not expect the new disclosures to have a significant impact on the consolidated financial statements.

***Testing for Goodwill Impairment*** In September 2011, the FASB issued updated guidance on the periodic testing of goodwill for impairment. This guidance provides companies with the option to assess qualitative factors to determine if it is more-likely-than-not that goodwill might be impaired and whether it is necessary to perform the two-step goodwill impairment test required under current accounting standards. This guidance will be effective for Praxair beginning with the first quarter 2012. Praxair does not expect this requirement to have any impact on the consolidated financial statements.

***Other Comprehensive Income*** In June 2011, the FASB issued a revised standard regarding the presentation of other comprehensive income (OCI). The main provisions of this standard eliminate the option of presenting other comprehensive income in the statement of changes in equity, and provide that an entity report items of other comprehensive income in either one of two presentations:

- i A single statement that must present the components of net income, other comprehensive income and total comprehensive income.

## Edgar Filing: PRAXAIR INC - Form 10-Q

- i A two-statement approach, whereby an entity must present the components of net income in the first statement, which is immediately followed by a separate financial statement that presents the components of other comprehensive income and total comprehensive income.

Under either method, adjustments must be displayed on the face of the financial statements for items that are reclassified from OCI to net income. The standard does not affect earnings per share and will be applied retrospectively beginning with the first quarter 2012. At that time, Praxair plans to adopt the two-statement approach.

**Expanded Disclosures for Fair Value Measurements** In May 2011, the FASB issued additional guidance expanding the disclosures for Fair Value Measurements, particularly Level 3 inputs. For fair value measurements categorized in Level

**Table of Contents**

3 of the fair value hierarchy, required disclosures include: (1) a quantitative disclosure of the unobservable inputs and assumptions used in the measurement, (2) a description of the valuation processes in place, and (3) a narrative description of the sensitivity of the fair value changes in unobservable inputs and interrelationships between those inputs. These disclosures will be required for Praxair beginning with the first quarter 2012. Praxair does not expect this requirement to have a significant impact on the condensed consolidated financial statements.

**2. Venezuela Currency Devaluation**

On January 8, 2010, Venezuela announced a devaluation of the Venezuelan Bolivar and created a two tier exchange rate system. Effective January 1, 2011, the two tier system was eliminated and a single exchange rate of 4.3 (implying a 50% devaluation) is now required for all transactions including Praxair's operations. In the first quarter 2010, Praxair recorded a \$27 million charge (\$26 million after-tax or \$ 0.08 per diluted share) due primarily to the remeasurement of the local Venezuelan balance sheet to reflect the new official 4.3 exchange rate.

**3. Supplemental Information***Inventories*

The following is a summary of Praxair's consolidated inventories:

<i>(Millions of dollars)</i>	<b>September 30, 2011</b>	<b>December 31, 2010</b>
<b>Inventories</b>		
Raw materials and supplies	\$ 154	\$ 139
Work in process	62	49
Finished goods	229	211
<b>Total inventories</b>	<b>\$ 445</b>	<b>\$ 399</b>

*Financing receivables*

The financing of receivables is not a normal practice for the company. The net financing receivables balances at September 30, 2011 and December 31, 2010 are \$44 million and \$51 million, respectively, and are included within the other long-term assets of the condensed consolidated balance sheets. The balances at September 30, 2011 and December 31, 2010 are net of credit allowances of \$81 million and \$77 million, respectively. The balance in both periods relates primarily to government receivables in Brazil and other long-term notes receivable from customers, the majority of which are fully reserved. Collectability is reviewed regularly and uncollectible amounts are written-off as appropriate. The fluctuation within this account was due primarily to foreign currency movements.

**Table of Contents****4. Debt**

The following is a summary of Praxair's outstanding debt at September 30, 2011 and December 31, 2010:

<i>(Millions of dollars)</i>	September 30, 2011	December 31, 2010
<b>SHORT-TERM</b>		
Commercial paper and U.S. bank borrowings	\$ 230	\$ 207
Other bank borrowings (primarily international)	247	163
<b>Total short-term debt</b>	<b>477</b>	<b>370</b>
<b>LONG-TERM</b>		
<b>U.S. borrowings</b>		
6.375% Notes due 2012 <sup>(a, b, d)</sup>	502	505
1.75% Notes due 2012 <sup>(a, b)</sup>	406	411
3.95% Notes due 2013	350	350
2.125% Notes due 2013 <sup>(a, b)</sup>	515	516
4.375% Notes due 2014 <sup>(a)</sup>	299	299
5.25% Notes due 2014	400	400
4.625% Notes due 2015	500	500
3.25% Notes due 2015 <sup>(a, b)</sup>	433	421
5.375% Notes due 2016	400	400
5.20% Notes due 2017	325	325
4.50% Notes due 2019 <sup>(a)</sup>	597	597
3.00% Notes due 2021 <sup>(a, c)</sup>	496	
4.05% Notes due 2021 <sup>(a, c)</sup>	498	
Other	6	6
International bank borrowings	98	448
Obligations under capital leases	8	9
	5,833	5,187
Less: current portion of long-term debt	(24)	(32)
<b>Total long-term debt</b>	<b>5,809</b>	<b>5,155</b>
<b>Total debt</b>	<b>\$ 6,310</b>	<b>\$ 5,557</b>

(a) Amounts are net of unamortized discounts.

(b) September 30, 2011 and December 31, 2010 include a \$57 million and \$55 million fair value increase, respectively, related to hedge accounting. See Note 5 for additional information.

(c) For the nine months ended September 30, 2011, Praxair issued the following notes totaling \$1 billion: \$500 million of 3.00% notes due 2021 and \$500 million of 4.05% notes due 2021. The proceeds of both issuances were used to reduce short-term debt, to fund share repurchases under the 2010 share repurchase program and for general corporate purposes.

## Edgar Filing: PRAXAIR INC - Form 10-Q

- (d) Classified as long-term because of the Company's intent to refinance this debt on a long-term basis and the availability of such financing under the company's \$1.75 billion senior unsecured credit facility with a syndicate of banks entered into on July 26, 2011 which expires in 2016. The covenants contained in the new credit facility are similar to those under Praxair's previous facility. See Note 12 to the consolidated financial statements of Praxair's 2010 Annual Report on Form 10-K.

**Table of Contents****5. Financial Instruments**

In its normal operations, Praxair is exposed to market risks relating to fluctuations in interest rates, foreign currency exchange rates, energy costs and to a lesser extent precious metal prices. The objective of financial risk management at Praxair is to minimize the negative impact of such fluctuations on the company's earnings and cash flows. To manage these risks, among other strategies, Praxair routinely enters into various derivative financial instruments ( derivatives ) including interest-rate swap and treasury rate lock agreements, currency-swap agreements, forward contracts, currency options, and commodity-swap agreements. These instruments are not entered into for trading purposes and Praxair only uses commonly traded and non-leveraged instruments.

There are two types of derivatives that the company enters into: (i) those relating to fair-value exposures, and (ii) those relating to cash-flow exposures. Fair-value exposures relate to recognized assets or liabilities, and firm commitments; while cash-flow exposures relate to the variability of future cash flows associated with recognized assets or liabilities, or forecasted transactions.

When a derivative is executed and hedge accounting is appropriate, it is designated as either a fair-value hedge or a cash-flow hedge. Currently, Praxair designates all interest-rate and treasury-rate locks as hedges for accounting purposes; however, currency contracts are generally not designated as hedges for accounting purposes unless they are related to forecasted transactions. Whether designated as hedges for accounting purposes or not, all derivatives are linked to an appropriate underlying exposure. On an ongoing basis, the company assesses the hedge effectiveness of all derivatives designated as hedges for accounting purposes to determine if they continue to be highly effective in offsetting changes in fair values or cash flows of the underlying hedged items. If it is determined that the hedge is not highly effective, then hedge accounting will be discontinued prospectively.

Counterparties to Praxair's derivatives are major banking institutions with credit ratings of investment grade or better and no collateral is required, and there are no significant risk concentrations. Management believes the risk of incurring losses on derivative contracts related to credit risk is remote and any losses would be immaterial.

The following table is a summary of the notional amount and fair value of derivatives outstanding at September 30, 2011 and December 31, 2010:

<i>(Millions of dollars)</i>	Notional Amounts		Fair Value			
	September 30, 2011	December 31, 2010	Assets September 30, 2011	Assets December 31, 2010	Liabilities September 30, 2011	Liabilities December 31, 2010
<b>Derivatives Not Designated as Hedging Instruments:</b>						
Currency contracts:						
Balance sheet items <sup>(a)</sup>	\$ 1,794	\$ 1,011	\$ 5	\$ 2	\$ 2	\$ 2
Anticipated net income <sup>(b)</sup>	137	137	11	10		
<b>Total</b>	\$ 1,931	\$ 1,148	\$ 16	\$ 12	\$ 2	\$ 2
<b>Derivatives Designated as Hedging Instruments:</b>						
Currency contracts:						
Forecasted purchases <sup>(a)</sup>	\$ 40	\$	\$	\$	\$ 1	\$
Interest rate contracts:						
Interest rate swaps <sup>(b)</sup>	400	900	34	39		
<b>Total</b>	\$ 440	\$ 900	\$ 34	\$ 39	\$ 1	\$
<b>Total Derivatives</b>	\$ 2,371	\$ 2,048	\$ 50	\$ 51	\$ 3	\$ 2

(a) Assets are recorded in prepaid and other current assets, and liabilities are recorded in other current liabilities.



(b) Assets are recorded in other current and long term assets.

---

**Table of Contents****Currency Contracts*****Balance Sheet Items***

Foreign currency contracts related to balance sheet items consist of forward contracts entered into to manage the exposure to fluctuations in foreign-currency exchange rates on recorded balance sheet assets and liabilities denominated in currencies other than the functional currency of the related operating unit. The fair value adjustments on these contracts are largely offset by the fair value adjustments recorded on the hedged assets and liabilities.

***Anticipated Net Income***

The anticipated net income hedge contracts at September 30, 2011 and December 31, 2010 consist of foreign currency options related to anticipated net income in Brazil, Europe and Canada. Over the term of the contracts, the fair value adjustments from net-income hedging contracts are largely offset by the impacts on reported net income resulting from the currency translation process. The accounting rules pertaining to derivatives and hedging do not allow hedges of anticipated net income to be designated as hedging instruments.

***Forecasted Purchases***

Foreign currency contracts related to forecasted purchases consist of forward contracts entered into to manage the exposure to fluctuations in foreign-currency exchange rates on forecasted purchases of capital-related equipment and services denominated in currencies other than the functional currency of the related operating units. These forward contracts were designated and accounted for as cash flow hedges. The net loss recorded in accumulated other comprehensive income (AOCI) was \$1 million during the third quarter and nine months ended September 30, 2011 and was less than \$1 million during the third quarter and nine months ended September 30, 2010.

**Interest Rate Contracts*****Interest Rate Swaps***

At September 30, 2011, Praxair had an interest-rate swap agreement outstanding related to the \$400 million 3.25% fixed-rate notes that mature in 2015 outstanding which effectively convert fixed-rate interest to variable-rate interest. This interest rate swap agreement was designated as a fair value hedge with the resulting fair value adjustments recognized in earnings along with an equally offsetting charge/benefit to earnings for the changes in the fair value of the underlying debt instrument. At September 30, 2011, \$34 million was recognized as a long-term asset for the fair value of the swap agreement with an offsetting increase in the fair value of these notes (\$23 million at December 31, 2010).

In June 2011, Praxair terminated \$500 million notional amount of interest-rate swap agreements, on the \$500 million 2.125% notes that mature in 2013 and received an \$18 million cash payment, representing the gain on the swap agreements at that time. The gain will be effectively recognized in earnings as a reduction to interest expense over the remaining term of the underlying debt. During the quarter and nine month periods ended September 30, 2011, \$2 million and \$3 million was recognized as a reduction to interest expense, respectively, and \$15 million remains unrecognized at September 30, 2011 and is shown as an increase to long-term debt. The cash received relating to the \$18 million debt increase is shown in the Noncontrolling interest transactions and other in the financing section in the 2011 condensed consolidated statement of cash flows.

In October 2010, Praxair terminated \$400 million notional amount of interest-rate swap agreements, on the \$400 million 1.75% notes that mature in 2012 and received a \$13 million cash payment, representing the gain on the swap agreements at that time. The gain is effectively being recognized in earnings as a reduction to interest expense over the remaining term of the underlying debt. During the quarter and nine month periods ended September 30, 2011, \$2 million and \$5 million was recognized as a reduction to interest expense, respectively and \$6 million remains unrecognized at September 30, 2011 (\$11 million at December 31, 2010) and is shown as an increase to long-term debt.

**Table of Contents**

During 2002, Praxair terminated \$500 million notional amount of interest-rate swap agreements that effectively converted fixed-rate interest to variable-rate interest on the \$500 million 6.375% notes that mature in April 2012 and received a \$47 million cash payment, representing the gain on the swap agreements at that time. The gain is effectively being recognized in earnings as a reduction to interest expense over the remaining term of the underlying debt. During the quarters and nine month periods ended September 30, 2011 and 2010, \$1 million and \$3 million was recognized as a reduction to interest expense, respectively, and \$2 million remains unrecognized at September 30, 2011 (\$5 million at December 31, 2010) and is shown as an increase to long-term debt.

**Treasury Rate Locks**

In August 2011, Praxair entered into treasury rate lock contracts totaling \$500 million notional amount to hedge the cash flow exposure attributable to the changes in the treasury rate portion of the interest rate on a forecasted debt issuance. The treasury rate locks were designated as and accounted for as cash flow hedges. The treasury rate lock was settled at a loss of \$11 million (\$7 million net of taxes) which was recorded in Accumulated other comprehensive income ( AOCI ) and is currently being reclassified to earnings as an increase to interest expense over the remaining term of the underlying debt. On September 6, 2011, Praxair issued \$500 million of 3.00% notes due September, 2021 which represents the forecasted debt issuance that was originally hedged.

In December 2008, Praxair entered into treasury rate lock contracts totaling \$500 million notional amount to hedge the cash flow exposure attributable to the changes in the treasury rate portion of the interest rate on a forecasted debt issuance. The treasury rate locks were designated as and accounted for as cash flow hedges. In January 2009, the company settled the treasury rate locks and received a cash payment of \$16 million (\$10 million net of taxes) which was recorded as a gain in AOCI. On August 13, 2009, Praxair issued \$600 million of 4.50% notes due August 2019, which represents the forecasted debt issuance that was originally hedged in December 2008. The gain recorded in AOCI is currently being reclassified to earnings as a decrease to interest expense over the remaining term of these notes.

In February 2008, Praxair entered into a treasury rate lock to hedge the cash flow exposure attributable to the \$500 million of 4.625% notes issued on March 7, 2008. The treasury rate lock was accounted for as a cash flow hedge with the resulting fair value adjustments recorded in AOCI. The treasury rate lock was settled at a loss of \$7 million (\$4 million net of taxes) which was recorded in AOCI and is currently being reclassified to earnings as an increase to interest expense over the remaining term of the underlying debt.

The following table summarizes the impacts of the Company's derivatives on the consolidated statement of income and AOCI for the quarters and nine months ended September 30, 2011 and 2010:

<i>(Millions of dollars)</i>	<b>Amount of Pre-Tax Gain (Loss) Recognized in Earnings<sup>(a)</sup></b>			
	<b>Quarter Ended</b>		<b>Nine months ended</b>	
	<b>September 30, 2011</b>	<b>2010</b>	<b>September 30, 2011</b>	<b>2010</b>
<b>Derivatives Not Designated as Hedging Instruments</b>				
Currency contracts:				
Balance sheet items				
Debt-related	\$ (10)	\$ 12	\$ (16)	\$ (14)
Other balance sheet items	(9)	2	(4)	4
Anticipated net income	6	(7)	1	(3)
<b>Total</b>	<b>\$ (13)</b>	<b>\$ 7</b>	<b>\$ (19)</b>	<b>\$ (13)</b>

**Table of Contents**

<i>(Millions of dollars)</i>	Amount of Pre-Tax Gain (Loss) Recognized in AOCI <sup>(b)</sup>			
	Quarter Ended September 30, 2011		Nine months ended September 30, 2010	
<b>Derivatives Designated as Hedging Instruments</b>				
Currency contracts:				
Forecasted purchases	\$ (1)	\$	\$ (1)	\$
Interest rate contracts:				
Treasury rate locks	(11)		(11)	
<b>Total</b>	\$ (12)	\$	\$ (12)	\$

- (a) The gains (losses) on balance sheet items are largely offset by gains (losses) recorded on the underlying hedged assets and liabilities. The gains (losses) for the derivatives and the underlying hedged assets and liabilities related to debt items are recorded in the consolidated statement of income as interest expense-net. Other balance sheet items and anticipated net income gains (losses) are recorded in the consolidated statement of income as other income (expense)-net.
- (b) The gains (losses) for treasury rate locks are reclassified to earnings as interest expense net over the respective terms of the underlying debt instruments. The amount of gains (losses) reclassified to interest expense net for the quarter and nine months ended September 30, 2011 was less than \$1 million. The amount of gains (losses) reclassified to interest expense net for the quarter and nine months ended September 30, 2010 was less than \$1 million and \$1 million, respectively. Net gains (losses) of less than \$1 million are expected to be reclassified to earnings over the next twelve months. There was no ineffectiveness. Foreign currency contracts related to forecasted purchases are still outstanding at September 30, 2011 and will be reclassified to depreciation expense over the useful life of the underlying property, plant and equipment.

**6. Fair Value Disclosures**

The fair value hierarchy prioritizes the input to valuation techniques used to measure fair value into three broad levels as follows:

- Level 1 quoted prices in active markets for identical assets or liabilities
- Level 2 quoted prices for similar assets and liabilities in active markets or inputs that are observable
- Level 3 inputs that are unobservable (for example cash flow modeling inputs based on assumptions)

**Assets and Liabilities Measured at Fair Value on a Recurring Basis**

The following table summarizes assets and liabilities measured at fair value on a recurring basis at September 30, 2011:

<i>(Millions of dollars)</i>	Fair Value Measurements Using			
	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Derivative assets	\$	\$ 50	\$	\$ 50
Investments	1			1
<b>Total</b>	\$ 1	\$ 50	\$	\$ 51
<b>Liabilities</b>				
Derivative liabilities	\$	\$ 3	\$	\$ 3

## Edgar Filing: PRAXAIR INC - Form 10-Q

The fair values of the derivative assets and liabilities are based on market prices obtained from independent brokers or determined using quantitative models that use as their basis readily observable market parameters that are actively quoted and can be validated through external sources, including third-party pricing services, brokers and market transactions. Investments are marketable securities traded on an exchange.

**Table of Contents**

The fair values of cash and cash equivalents, short-term debt, accounts receivable-net, and accounts payable approximate carrying amounts because of the short maturities of these instruments. The fair value of long-term debt is estimated based on the quoted market prices for the same or similar issues. At September 30, 2011, the estimated fair value of Praxair's long-term debt portfolio was \$6,259 million versus a carrying value of \$5,833 million. At December 31, 2010, the estimated fair value of Praxair's long-term debt portfolio was \$5,498 million versus a carrying value of \$5,187 million. Differences from carrying amounts are attributable to interest-rate changes subsequent to when the debt was issued.

**Assets measured at Fair Value on a Non-Recurring Basis**

Certain assets are valued at fair value on a non-recurring basis.

During the fourth quarter 2010, Praxair decided to sell the U.S. homecare portion of its North American healthcare business. Accordingly, the net assets of the business were written-down to fair value representing the Company's best estimate of the cash proceeds that will be realized upon eventual sale or other disposition of the net assets of the business. This resulted in a pre-tax charge to earnings of \$58 million during the fourth quarter 2010. The estimated fair value was not significant to the Company's consolidated financial position. On February 2, 2011, the company announced that it had entered into a definitive agreement for sale of the U.S. homecare business to Apria Healthcare Group Inc. The sale was finalized on March 4, 2011.

**7. Earnings Per Share Praxair, Inc. Shareholders**

Basic earnings per share is computed by dividing Net Income Praxair, Inc. for the period by the weighted average number of Praxair common shares outstanding. Diluted earnings per share is computed by dividing Net Income Praxair, Inc. for the period by the weighted average number of Praxair common shares outstanding and dilutive common stock equivalents, as follows:

	Quarter Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
<b>Numerator (Millions of dollars)</b>				
Net Income Praxair, Inc.	\$ 429	\$ 377	\$ 1,252	\$ 1,062
<b>Denominator (Thousands of shares)</b>				
Weighted average shares outstanding	300,966	306,476	302,499	306,266
Shares earned and issuable under compensation plans	628	651	626	649
Weighted average shares used in basic earnings per share	301,594	307,127	303,125	306,915
Effect of dilutive securities				
Stock options and awards	4,029	4,481	4,456	4,509
Weighted average shares used in diluted earnings per share	305,623	311,608	307,581	311,424
<b>Basic Earnings Per Share</b>	\$ 1.42	\$ 1.22	\$ 4.13	\$ 3.46
<b>Diluted Earnings Per Share</b>	\$ 1.40	\$ 1.21	\$ 4.07	\$ 3.41

There were no antidilutive shares for the quarter and nine months ended September 30, 2011. Stock options of 14,000 and 3,136,623 were antidilutive and therefore excluded in the computation of diluted earnings per share for the quarter and nine months ended September 30, 2010, respectively.

**Table of Contents****8. Goodwill and Other Intangible Assets**

Changes in the carrying amount of goodwill for the nine months ended September 30, 2011 were as follows:

<i>(Millions of dollars)</i>	North America	South America	Europe	Asia	Surface Technologies	Total
Balance, December 31, 2010	\$ 1,303	\$ 246	\$ 343	\$ 33	\$ 141	\$ 2,066
Acquisitions	17					17
Purchase adjustments & other	(2)			(9)		(11)
Foreign currency translation	(12)	(28)	10		1	(29)
Balance, September 30, 2011	\$ 1,306	\$ 218	\$ 353	\$ 24	\$ 142	\$ 2,043

Impairment tests have been performed annually during the second quarter of each year since the initial adoption of the goodwill accounting standard in 2002, and no impairments were indicated. Also, there were no indicators of impairment through September 30, 2011.

Changes in the carrying amounts of other intangibles for the nine months ended September 30, 2011 were as follows:

<i>(Millions of dollars)</i>	Customer & License/Use Agreements	Non-compete Agreements	Patents & Other	Total
Cost:				
Balance, December 31, 2010	\$ 166	\$ 28	\$ 24	\$ 218
Additions	3	3		6
Foreign currency translation				
Other	9	(2)		7
Balance, September 30, 2011	\$ 178	\$ 29	\$ 24	\$ 231
Less: Accumulated amortization				
Balance, December 31, 2010	\$ (63)	\$ (16)	\$ (7)	\$ (86)
Amortization expense	(11)	(3)	(1)	(15)
Foreign currency translation				
Other		2		2
Balance, September 30, 2011	\$ (74)	\$ (17)	\$ (8)	\$ (99)
Net balance at September 30, 2011	\$ 104	\$ 12	\$ 16	\$ 132

There are no expected residual values related to these intangible assets. The remaining weighted-average amortization period for intangible asset is approximately 12 years.

Total estimated annual amortization expense is as follows:

<i>(Millions of dollars)</i>	
Remaining 2011	\$ 6
2012	19
2013	18
2014	16

Edgar Filing: PRAXAIR INC - Form 10-Q

2015	15
Thereafter	58
	\$ 132



**Table of Contents****9. Share-Based Compensation**

Share-based compensation of \$16 million (\$11 million after tax) and \$12 million (\$9 million after tax) was recognized during the quarters ended September 30, 2011 and 2010, respectively. Share-based compensation of \$46 million (\$32 million after tax) and \$35 million (\$25 million after tax) was recognized for the nine months ended September 30, 2011 and 2010, respectively. The expense was recorded primarily in selling, general and administrative expenses. There was no share-based compensation cost that was capitalized. For further details regarding Praxair's share-based compensation arrangements and prior year grants, refer to Note 15 to the consolidated financial statements of Praxair's 2010 Annual Report on Form 10-K.

**Stock Options**

The weighted-average fair value of options granted during nine months ended September 30, 2011 was \$17.70 (\$12.57 in 2010) based on the Black-Scholes Options-Pricing model.

The following weighted-average assumptions were used for grants in 2011 and 2010 :

	00000	00000
	Nine Months Ended September 30,	
	2011	2010
Dividend yield	2.0%	2.4%
Volatility	22.3%	20.8%
Risk-free interest rate	2.2%	2.5%
Expected term years	5	5

The following table summarizes option activity under the plans as of September 30, 2011 and changes during the nine-month period then ended (averages are calculated on a weighted basis; life in years; intrinsic value expressed in millions):

	Number of Options (000 s)	Average Exercise Price	Average Remaining Life	Aggregate Intrinsic Value
Outstanding at January 1, 2011	15,895	\$ 58.68		
Granted	1,655	97.82		
Exercised	(3,123)	48.67		
Cancelled or Expired	(369)	82.86		
<b>Outstanding at September 30, 2011</b>	<b>14,058</b>	<b>64.85</b>	<b>5.8</b>	<b>\$ 402</b>
Exercisable at September 30, 2011	10,872	\$ 59.28	5.0	\$ 372

The aggregate intrinsic value represents the difference between the company's closing stock price of \$93.48 as of September 30, 2011 and the exercise price multiplied by the number of options outstanding as of that date. The total intrinsic value of stock options exercised during the quarter and nine months ended September 30, 2011 was \$18 million and \$165 million, respectively (\$86 million and \$136 million during the same time periods in 2010, respectively).

Cash received from option exercises under all share-based payment arrangements for the quarter and nine months ended September 30, 2011 was \$18 million and \$152 million (\$74 million and \$122 million for the same time periods in 2010, respectively). The cash tax benefit realized from stock option exercises totaled \$5 million and \$57 million for the quarter and nine months ended September 30, 2011, of which \$47 million in excess tax benefits was classified as financing cash flows for the nine months ended September 30, 2011 (\$28 million and \$43 million tax benefit for the same time periods in 2010 of which \$38 million represented excess tax benefit for the nine months ended September 30, 2010).



**Table of Contents**

As of September 30, 2011, \$29 million of unrecognized compensation cost related to non-vested stock options is expected to be recognized over a weighted-average period of approximately 1 year.

**Performance-Based and Restricted Stock Awards**

During the nine months ended September 30, 2011, the company granted performance-based stock units to employees which vest on the third anniversary of their grant date. The actual number of shares issued in settlement of a vested award can range from zero to 150 percent of the target number of shares granted based upon the company's attainment of specified performance targets at the end of a three-year period. Compensation expense related to these awards is recognized over the three-year performance period based on the fair value of the closing market price of the company's common stock on the date of the grant and the estimated performance that will be achieved. Compensation expense will be adjusted during the three-year performance period based upon the estimated performance levels that will be achieved.

During the nine months ended September 30, 2011, the company also granted restricted stock units to employees. The majority of the restricted stock units vest at the end of or ratably over a three-year service period. Compensation expense related to the restricted stock units is recognized on a straight-line basis over the vesting period.

The weighted-average fair value of performance-based stock and restricted stock units granted during the nine months ended September 30, 2011 was \$92.06 and \$92.34, respectively (\$70.99 and \$72.09 for the same periods in 2010). This is based on the closing market price of Praxair's common stock on the grant date adjusted for dividends that will not be paid during the vesting period.

The following table summarizes non-vested performance-based and restricted stock award activity as of September 30, 2011 and changes during the nine months then ended (shares based on target amounts, averages are calculated on a weighted basis):

	Performance-Based		Restricted Stock	
	Number of Shares (000 s)	Average Grant Date Fair Value	Number of Shares (000 s)	Average Grant Date Fair Value
<b>Performance-Based and Restricted Stock Activity</b>				
Non-vested at January 1, 2011	674	\$ 62.80	300	\$ 65.14
Granted	307	92.06	111	92.39
Vested			(59)	59.97
Cancelled	(17)	77.02	(9)	72.37
<b>Non-vested at September 30, 2011</b>	<b>964</b>	<b>\$ 71.61</b>	<b>343</b>	<b>\$ 75.40</b>

As of September 30, 2011, based on current estimates of future performance, \$35 million of unrecognized compensation cost related to performance-based awards is expected to be recognized through the first quarter of 2013 and \$14 million of unrecognized compensation cost related to the restricted stock awards is expected to be recognized through the first quarter of 2017.

**Table of Contents****10. Retirement Programs**

The components of net pension and postretirement benefits other than pensions (OPEB) costs for the quarters and nine-month periods ended September 30, 2011 and 2010 are shown below:

<i>(Millions of dollars)</i>	Quarter Ended September 30,				Nine Months Ended September 30,			
	Pensions		OPEB		Pensions		OPEB	
	2011	2010	2011	2010	2011	2010	2011	2010
Service cost	\$ 11	\$ 10	\$ 1	\$ 1	\$ 33	\$ 30	\$ 3	\$ 4
Interest cost	31	30	4	4	94	90	12	11
Expected return on plan assets	(38)	(35)			(114)	(105)		
Net amortization and deferral	12	9	(2)		35	26	(6)	
<b>Net periodic benefit cost</b>	<b>\$ 16</b>	<b>\$ 14</b>	<b>\$ 3</b>	<b>\$ 5</b>	<b>\$ 48</b>	<b>\$ 41</b>	<b>\$ 9</b>	<b>\$ 15</b>

Praxair estimates that 2011 contributions to its pension plans will be in the area of \$100 million, of which \$87 million have been made through September 30, 2011.

**11. Commitments and Contingencies**

Praxair is subject to various lawsuits and government investigations that arise from time to time in the ordinary course of business. These actions are based upon alleged environmental, tax, antitrust and personal injury claims, among others. Praxair has strong defenses in these cases and intends to defend itself vigorously. It is possible that the company may incur losses in connection with some of these actions in excess of accrued liabilities. Management does not anticipate that in the aggregate such losses would have a material adverse effect on the company's consolidated financial position or liquidity; however, it is possible that the final outcomes could have a significant impact on the company's reported results of operations in any given period (see Note 17 to the consolidated financial statements of Praxair's 2010 Annual Report on Form 10-K).

Among such matters are:

Claims by the Brazilian taxing authorities against several of the company's Brazilian subsidiaries relating to non-income and income tax matters.

During May 2009, the Brazilian government published Law 11941/2009 instituting a new voluntary amnesty program ( Refis Program ) which allowed Brazilian companies to settle certain federal tax disputes at reduced amounts. During the 2009 third quarter, Praxair decided to settle many of its outstanding federal tax disputes and these disputes were enrolled in the Refis Program (see Note 2 to the consolidated financial statements of Praxair's 2010 Annual Report on Form 10-K). The final settlement related to the Refis Program is subject to final calculation and review by the Brazilian federal government and the company currently anticipates the review will conclude during the next year. Any differences from amounts recorded will be adjusted to income at that time. Also, during the second quarter 2011, the Rio state government completed its review of the calculations related to disputes enrolled under a 2010 Rio Amnesty Program resulting in no significant adjustments.

At September 30, 2011, the most significant other claims relate to a state VAT tax matter associated with a procedural issue and a federal income tax matter where the taxing authorities are challenging the tax rate that should be applied to income generated by a subsidiary company. The total estimated exposure relating to such claims, including interest and penalties as appropriate, is approximately \$182 million. Praxair has not recorded any liabilities related to such claims based on management judgments, after considering judgments and opinions of outside counsel. Because litigation in Brazil historically takes many years to resolve, it is very difficult to estimate the timing of resolution of these matters; however, it is possible that certain of these matters may be resolved within the near term. The company is vigorously defending against the proceedings.

## **Table of Contents**

On September 1, 2010, CADE (Brazilian Administrative Council for Economic Defense) announced alleged anticompetitive activity on the part of five industrial gas companies in Brazil and imposed fines on all five companies. Originally, CADE imposed a civil fine of R\$2.2 billion Brazilian reais (US\$1.3 billion) against White Martins, the Brazil-based subsidiary of Praxair, Inc. In response to a motion for clarification, the fine was reduced to R\$1.7 billion Brazilian reais (US\$1 billion) due to a calculation error made by CADE. On September 2, 2010, Praxair issued a press release and filed a report on Form 8-K rejecting all claims and stating that the fine represents a gross and arbitrary disregard of Brazilian law.

On October 19, 2010, White Martins filed an annulment petition ( appeal ) with the Federal Court in Brasilia seeking to have the fine against White Martins overturned. In order to suspend payment of the fine pending the completion of the appeal process, Brazilian law required that the company tender a form of guarantee in the amount of the fine as security. Currently, 50% of the guarantee is satisfied by letters of credit with a financial institution and 50% of the guarantee is satisfied by equity of a Brazilian subsidiary.

Praxair strongly believes that the allegations are without merit and that the fine will be annulled during the appeal process. The company further believes that it has strong defenses and will vigorously defend against the allegations and related fine up to such levels of the Federal Courts in Brazil as may be necessary. Because appeals in Brazil historically take many years to resolve, it is very difficult to estimate when the appeal will be finally decided. Based on management judgments, after considering judgments and opinions of outside counsel, no reserve has been recorded for this proceeding as management does not believe that a loss is probable.

Claims brought by welders alleging that exposure to manganese contained in welding fumes caused neurological injury. Praxair has never manufactured welding consumables. Such products were manufactured prior to 1985 by a predecessor company of Praxair. As of December 31, 2010, Praxair was a co-defendant with many other companies in lawsuits alleging personal injury caused by manganese contained in welding fumes. There were a total of 255 individual claimants in these cases, a significant decline since 2005. The cases were pending in several state and federal courts. The federal cases have been transferred to the U.S. District Court for the Northern District of Ohio for coordinated pretrial proceedings. The plaintiffs seek unspecified compensatory and, in most instances, punitive damages. In the past, Praxair has either been dismissed from the cases with no payment or has settled a few cases for nominal amounts. These claims raise numerous, individual issues that make them generally unsuited for class action status. Separately, various class actions for medical monitoring have been proposed but none have been certified. No reserves have been recorded for these cases as management does not believe that a loss from them is probable or reasonably estimable.

**Table of Contents****12. Segments**

Sales and operating profit by segment for the quarters and nine-month periods ended September 30, 2011 and 2010 are shown below. For a description of Praxair's operating segments, refer to Note 18 to the consolidated financial statements of Praxair's 2010 Annual Report on Form 10-K.

<i>(Millions of dollars)</i>	<b>Quarter Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
<b>SALES<sup>(a)</sup></b>				
North America	\$ 1,427	\$ 1,282	\$ 4,132	\$ 3,801
Europe	358	322	1,068	995
South America	607	506	1,776	1,454
Asia	341	287	992	825
Surface Technologies	163	141	488	418
	\$ 2,896	\$ 2,538	\$ 8,456	\$ 7,493
<b>OPERATING PROFIT</b>				
North America	\$ 350	\$ 314	\$ 1,008	\$ 885
Europe	65	59	199	199
South America	140	117	412	340
Asia	51	38	153	116
Surface Technologies	26	23	78	64
Segment operating profit	632	551	1,850	1,604
Venezuela currency devaluation (Note 2)				(27)
<b>Total operating profit</b>	<b>\$ 632</b>	<b>\$ 551</b>	<b>\$ 1,850</b>	<b>\$ 1,577</b>

- (a) Intersegment sales, primarily from North America to other segments, were not significant for the periods ended September 30, 2011 and 2010.

**Table of Contents****13. Equity**

A summary of the changes in total equity for the quarter and nine months ended September 30, 2011 and 2010 is provided below:

(Millions of dollars)

Activity	2011			Quarter Ended September 30, 2010		
	Praxair, Inc. Shareholders Equity	Noncontrolling Interests	Total Equity	Praxair, Inc. Shareholders Equity	Noncontrolling Interests	Total Equity
Balance, beginning of period	\$ 6,400	\$ 370	\$ 6,770	\$ 5,452	\$ 315	\$ 5,767
Net Income	429	14	443	377	11	388
Translation Adjustments	(706)	(12)	(718)	319	14	333
Derivative Instruments, net of \$4 million taxes in 2011 and less than \$1 million of taxes in 2010	(8)		(8)			
Funded Status retirement obligations, net of \$5 million taxes in 2011 and \$7 million taxes in 2010	7		7			
Comprehensive income (loss)	(278)	2	(276)	696	25	721
Dividends and other capital reductions to noncontrolling interests		(4)	(4)		(3)	(3)
Additions (Reductions) to noncontrolling interests <sup>(a)</sup>					2	2
Dividends to Praxair, Inc. common stock holders (\$0.50 per share in 2011 and \$0.45 per share in 2010)	(150)		(150)	(139)		(139)
Issuances of common stock:						
For the dividend reinvestment and stock purchase plan	2		2	1		1
For employee savings and incentive plans	23		23	80		80
Purchases of common stock	(275)		(275)	(139)		(139)
Tax benefit from stock options	15		15	28		28
Share-based compensation	16		16	12		12
Balance, end of period	\$ 5,753	\$ 368	\$ 6,121	\$ 5,991	\$ 339	\$ 6,330

**Table of Contents**

Activity	2011			2010		
	Praxair, Inc. Shareholders Equity	Noncontrolling Interests	Total Equity	Praxair, Inc. Shareholders Equity	Noncontrolling Interests	Total Equity
Balance, beginning of period	\$ 5,792	\$ 353	\$ 6,145	\$ 5,315	\$ 333	\$ 5,648
Net Income	1,252	39	1,291	1,062	30	1,092
Translation Adjustments	(358)	3	(355)	81	(4)	77
Derivative Instruments, net of \$4 million taxes in 2011 and \$1 million taxes in 2010	(8)		(8)			
Funded Status retirement obligations, net of \$1 million taxes in 2011 and \$25 million taxes in 2010	12		12	10		10
Comprehensive income	898	42	940	1,153	26	1,179
Dividends and other capital reductions to noncontrolling interests		(26)	(26)		(22)	(22)
Additions (reductions) to noncontrolling interests <sup>(a)</sup>		(1)	(1)	(2)	2	
Dividends to Praxair, Inc. common stock holders (\$1.50 per share in 2011 and \$1.35 per share in 2010)	(453)		(453)	(414)		(414)
Issuances of common stock:						
For the dividend reinvestment and stock purchase plan	6		6	5		5
For employee savings and incentive plans	167		167	137		137
Purchases of common stock	(753)		(753)	(281)		(281)
Tax benefit from stock options	50		50	43		43
Share-based compensation	46		46	35		35
Balance, end of period	\$ 5,753	\$ 368	\$ 6,121	\$ 5,991	\$ 339	\$ 6,330

(a) Praxair increased (decreased) its ownership in certain consolidated subsidiaries. The difference between the purchase price and the related noncontrolling interests was recorded as a decrease in Praxair's additional paid-in-capital.

The components of accumulated other comprehensive income (loss) ( AOCI ) are as follows:

(Millions of dollars)	September 30, 2011	December 31, 2010
Cumulative translation adjustments (CTA)	\$ (882)	\$ (527)
Derivative instruments	(4)	4
Pension/ OPEB funded status obligation	(482)	(494)
	(1,368)	(1,017)
Less: noncontrolling interests (CTA)	4	1
AOCI Praxair, Inc.	\$ (1,372)	\$ (1,018)



**Table of Contents**

**14. Acquisitions**

On June 15, 2011, Praxair completed the acquisition of a 49% ownership interest in the ROC Group's industrial gases business operating in the United Arab Emirates. In August 2010, Praxair had previously acquired a 49% ownership interest in the ROC Group's industrial gases businesses operating in Kuwait and Qatar. These investments are accounted for as equity investments in Praxair's consolidated financial statements. Additionally, in both years Praxair completed several small acquisitions related primarily to North American packaged gas distributors. The aggregate purchase price for acquisitions was \$99 million and \$134 million during the nine months ended September 30, 2011 and 2010 respectively.

**15. Subsequent Event**

On October 5, 2011, Praxair and Yara International ASA of Norway signed an agreement whereby Praxair increased its ownership in the Yara Praxair AS industrial gases joint venture from 50% to 66%. The Yara Praxair joint venture, formed in late 2007, comprises Yara International's industrial gases businesses located in Norway, Denmark and Sweden and had sales of approximately \$173 million in 2010. The original 50% ownership interest in the joint venture has been accounted for by Praxair as an equity method investment. As a result of the acquisition of a controlling interest in the joint venture, Praxair will consolidate the Yara Praxair joint venture within the European segment beginning in the fourth quarter of 2011. Additionally, in accordance with U. S. accounting rules, Praxair is required to fair value the entire Yara Praxair joint venture, including its original 50% ownership interest in Yara Praxair. Accordingly, Praxair will record a gain during the fourth quarter of 2011 for the amount that the fair value of its original 50% ownership interest exceeds its equity investment book value.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****Adjusted Amounts and Comparisons**

The discussion of consolidated results and outlook in this Management's Discussion and Analysis (MD&A) as it relates to the nine month periods is based on adjusted amounts for 2010 and comparisons with such amounts. The adjusted amounts for 2010 are non-GAAP measures that supplement an understanding of the company's financial information by presenting information that investors, financial analysts and management use to help evaluate the company's performance and ongoing business trends on a comparable basis. See the Consolidated Results section of this MD&A for a summary of these adjusted amounts. A reconciliation of reported amounts to adjusted amounts can be found in the Non-GAAP Financial Measures section of this MD&A.

**Consolidated Results**

The following table provides summary data for the quarters and nine months ended September 30, 2011 and 2010:

<i>(Dollar amounts in millions, except per share data)</i>	Quarter Ended September 30,			Nine Months Ended September 30,		
	2011	2010	Variance	2011	2010	Variance
<b>Reported Amounts</b>						
Sales	\$ 2,896	\$ 2,538	14%	\$ 8,456	\$ 7,493	13%
Gross margin <sup>(a)</sup>	\$ 1,212	\$ 1,094	11%	\$ 3,596	\$ 3,231	11%
As a percent of sales	41.9%	43.1%		42.5%	43.1%	
Selling, general and administrative	\$ 307	\$ 299	3%	\$ 924	\$ 895	3%
As a percent of sales	10.6%	11.8%		10.9%	11.9%	
Depreciation and amortization	\$ 256	\$ 227	13%	\$ 754	\$ 685	10%
Venezuela currency devaluation <sup>(b)</sup>	\$	\$		\$	\$ 27	
Other income (expense) net	\$ 5	\$ 2		\$ (1)	\$ 9	
Operating profit	\$ 632	\$ 551	15%	\$ 1,850	\$ 1,577	17%
As a percent of sales	21.8%	21.7%		21.9%	21.0%	
Interest expense net	\$ 36	\$ 29	24%	\$ 107	\$ 90	19%
Effective tax rate	27.9%	28.0%		27.8%	28.4%	
Income from equity investments	\$ 13	\$ 12	8%	\$ 33	\$ 27	22%
Noncontrolling interests	\$ (14)	\$ (11)	27%	\$ (39)	\$ (30)	30%
Net income Praxair, Inc.	\$ 429	\$ 377	14%	\$ 1,252	\$ 1,062	18%
Diluted earnings per share	\$ 1.40	\$ 1.21	16%	\$ 4.07	\$ 3.41	19%
Diluted shares outstanding	305,623	311,608	(2)%	307,581	311,424	(1)%
<b>Adjusted Amounts for 2010<sup>(c)</sup></b>						
Operating profit				\$ 1,850	\$ 1,604	15%
As a percent of sales				21.9%	21.4%	
Effective tax rate				27.8%	27.9%	
Net income Praxair, Inc.				\$ 1,252	\$ 1,088	15%
Diluted earnings per share				\$ 4.07	\$ 3.49	17%

(a) Gross margin excludes depreciation and amortization expense.

(b) See Note 2 to the condensed consolidated financial statements.

(c) Adjusted amounts for 2010 are non-GAAP measures and are presented to facilitate comparisons with 2011, which are not adjusted. Adjusted amounts for the nine months ended September 30, 2010 exclude the impact of the Venezuela currency devaluation. Variances are calculated using adjusted amounts, when appropriate. A reconciliation of reported amounts to adjusted amounts can be found in the Non-GAAP Financial Measures section of this MD&A.



**Table of Contents****2010 Venezuela Currency Devaluation**

On January 8, 2010, Venezuela announced a devaluation of the Venezuelan Bolivar and created a two tier exchange rate system. Effective January 1, 2011, the two tier system was eliminated and a single exchange rate of 4.3 (implying a 50% devaluation) is now required for all transactions including Praxair's operations. In the first quarter 2010, Praxair recorded a \$27 million charge (\$26 million after-tax or \$ 0.08 per diluted share) due primarily to the remeasurement of the local Venezuelan balance sheet to reflect the new official 4.3 exchange rate.

**Results of Operations**

As previously described, references to adjusted amounts refer to reported amounts adjusted to exclude the impact of special items and are non-GAAP measures. A reconciliation of reported amounts to adjusted amounts can be found in the Non-GAAP Financial Measures section of this MD&A.

	<b>Quarter Ended September 30, 2011 vs. 2010</b>	<b>Nine Months Ended September 30, 2011 vs. 2010</b>
	<b>% Change</b>	<b>% Change</b>
Sales		
Volume	6%	6%
Price/Mix/Other	3%	3%
Cost pass-through	1%	1%
Currency	5%	4%
Acquisitions/(divestitures)	(1)%	(1)%
<b>Total sales change</b>	<b>14%</b>	<b>13%</b>

Sales increased \$358 million, or 14%, for the third quarter and increased \$963 million, or 13%, for the nine months ended September 30, 2011 versus the respective 2010 periods. The underlying increase in sales of 9% for the quarter and year-to-date periods, reflects strong volume growth compared to the prior year in North America, South America and Asia and higher overall pricing. In the third quarter, sales to the chemicals, metals, energy and manufacturing end markets showed the strongest growth compared with the prior year. Currency effects added 5% and 4% to sales in the quarter and year-to-date periods, respectively.

Gross margin in 2011 improved \$118 million, or 11%, for the third quarter and increased \$365 million, or 11%, for the nine months ended September 30, 2011 versus the respective 2010 periods primarily due to higher volumes and higher overall pricing. The decrease in the gross margin percentage for the quarter and year-to-date periods to 41.9% and 42.5%, respectively, was primarily due to the impact of higher cost pass-through and product mix.

Selling, general and administrative (SG&A) expenses increased \$8 million, or 3%, for the third quarter and increased \$ 29 million, or 3%, for the nine months ended September 30, 2011 versus the respective 2010 periods, but decreased as a percentage of sales in both periods. The increase in SG&A expenses was primarily due to benefit costs, incentive compensation and other labor costs associated with increased business activity, and currency effects. These increases were partially offset by the impact of the U.S. homecare divestiture which was completed on March 4, 2011.

Depreciation and amortization expense increased \$29 million, or 13%, for the third quarter and increased \$69 million, or 10%, for the nine months ended September 30, 2011 versus the respective 2010 periods. The increase was due to project start-ups and currency effects.

Other income (expense) net was a benefit of \$5 million and \$2 million for the quarters ended September 30, 2011 and 2010, respectively. Other income (expense) net was a \$1 million expense and a \$9 million benefit for the nine-months ended September 30, 2011 and 2010, respectively. The 2011 quarter and nine-month periods included \$8 million and \$6 million benefit of currency-related net gains, respectively, primarily related to net income hedges.

## **Table of Contents**

The 2010 quarter and nine-month periods included \$5 million loss and \$1 million gain, respectively, due to currency related items, primarily related to net income hedges (see Note 5 to the condensed consolidated financial statements). In addition, the 2011 periods included higher severance expense and the 2010 nine month period included a gain related to the State of Rio amnesty program.

Operating profit increased \$81 million, or 15%, for the third quarter versus 2010. For the nine months ended September 30, 2011, operating profit of \$1,850 million increased \$273 million, or 17%, versus the respective 2010 adjusted amount. These increases were primarily driven by higher sales volumes and the impact of higher overall pricing.

Interest expense net increased \$7 million, or 24%, for the third quarter and increased \$17 million, or 19%, for the nine months ended September 30, 2011 versus the respective periods in 2010 due to higher debt levels, increased international borrowing rates, and long-term fixed rate debt issuances which refinanced lower floating rate debt.

The reported effective tax rate for the third quarter 2011 was 27.9% versus 28.0% for the same period in 2010. The effective tax rate for the nine months ended September 30, 2011 was 27.8% versus the adjusted effective tax rate of 27.9% for the same period in 2010. The effective tax rate for the full year is expected to be approximately 28.0%.

Praxair's significant sources of equity income are in China, Italy, the Middle East, and Scandinavia. Income from equity investments increased \$1 million in the third quarter and increased \$6 million for the nine months ended September 30, 2011 versus the respective 2010 periods. This increase relates primarily to higher earnings from our affiliates and the acquisition of ROC Group in the Middle East.

At September 30, 2011, noncontrolling interests consisted primarily of noncontrolling shareholders' investments in Asia (primarily China and India), Europe (primarily in Italy), and North America (primarily within the U.S. packaged gas business). The increase of \$3 million, or 27% for the quarter, and \$9 million, or 30%, for the nine months ended September 30, 2011 was due to higher income in these businesses.

Net income Praxair, Inc. increased \$52 million, or 14%, for the third quarter versus 2010. For the nine months ended September 30, 2011, net income Praxair, Inc. of \$1,252 million increased \$190 million, or 18%, versus the respective 2010 adjusted amount. The increases were primarily due to higher operating profit, which was partially offset by higher interest and tax expense.

Diluted earnings per share (EPS) was \$1.40 per diluted share for the third quarter 2011 versus \$1.21 for the third quarter 2010. For the nine months ended September 30, 2011, EPS was \$4.07 versus adjusted EPS of \$3.49 for the respective 2010 period. Higher EPS is attributable to higher net income Praxair, Inc. coupled with a lower number of diluted shares outstanding due to the impact of the company's net repurchases of common stock since 2010.

The number of employees at September 30, 2011 was 25,793 reflecting a decrease of 468 employees from December 31, 2010 primarily due to the U.S. homecare divestiture completed on March 4, 2011.

**Table of Contents****Segment Discussion**

The following summary of sales and operating profit by segment provides a basis for the discussion that follows:

<i>(Dollar amounts in millions)</i>	Quarter ended September 30,			Nine Months Ended September 30,		
	2011	2010	Variance	2011	2010	Variance
<b>SALES</b>						
North America	\$ 1,427	\$ 1,282	11%	\$ 4,132	\$ 3,801	9%
Europe	358	322	11%	1,068	995	7%
South America	607	506	20%	1,776	1,454	22%
Asia	341	287	19%	992	825	20%
Surface Technologies	163	141	16%	488	418	17%
	\$ 2,896	\$ 2,538	14%	\$ 8,456	\$ 7,493	13%
<b>OPERATING PROFIT</b>						
North America	\$ 350	\$ 314	11%	\$ 1,008	\$ 885	14%
Europe	65	59	10%	199	199	0%
South America	140	117	20%	412	340	21%
Asia	51	38	34%	153	116	32%
Surface Technologies	26	23	13%	78	64	22%
Segment operating profit	632	551	15%	1,850	1,604	15%
Venezuela currency devaluation (Note 2)					(27)	
Total operating profit	\$ 632	\$ 551		\$ 1,850	\$ 1,577	

**North America**

	Quarter Ended September 30, 2011 vs. 2010 % Change	Nine Months Ended September 30, 2011 vs. 2010 % Change
Sales		
Volume	7%	6%
Price/Mix/Other	3%	2%
Cost pass-through	2%	1%
Currency	2%	2%
Acquisitions/divestitures	(3)%	(2)%
Total sales change	11%	9%

Sales increased \$145 million, or 11%, for the third quarter and increased \$331 million, or 9%, for the nine months ended September 30, 2011 versus the respective 2010 periods. Underlying sales increased 10% and 8% for the quarter and year-to-date periods, respectively, primarily due to higher volumes and overall pricing. Sales growth primarily came from manufacturing, energy, chemicals and metals customers. Sales decreased 3% and 2% for the quarter and the year-to-date periods, respectively, due primarily to the divestiture of the U.S. Homecare business which was offset by favorable currency and cost pass-through.

## Edgar Filing: PRAXAIR INC - Form 10-Q

Operating profit increased \$36 million, or 11%, for the third quarter and increased \$123 million, or 14%, for the nine months ended September 30, 2011 versus the respective 2010 periods. Operating profit grew as a result of higher volumes, higher pricing increases and productivity.

**Table of Contents**Europe

	Quarter ended September 30, 2011 vs. 2010 % Change	Nine Months Ended September 30, 2011 vs. 2010 % Change
Sales		
Volume	(3)%	%
Price/Mix/Other	%	%
Cost pass-through	1%	1%
Currency	13%	6%
Total sales change	11%	7%

Sales increased \$36 million, or 11%, for the third quarter and increased \$73 million, or 7%, for the nine months ended September 30, 2011 versus the respective 2010 periods. The increase for the third quarter and year-to-date periods was due to favorable currency effects. 2011 third quarter volumes decreased 3% for the quarter. On a year-to-date basis volumes were comparable to the 2010 period.

Operating profit increased \$6 million, or 10%, for the third quarter and remained unchanged for the nine months ended September 30, 2011 versus the respective 2010 periods. Operating profit for the third quarter increased primarily due to currency effects including a net income hedge gain of \$2 million in 2011 and a net income hedge loss of \$4 million in 2010 (see Note 5 to the condensed consolidated financial statements).

South America

	Quarter ended September 30, 2011 vs. 2010 % Change	Nine Months Ended September 30, 2011 vs. 2010 % Change
Sales		
Volume	8%	8%
Price/Mix/Other	5%	5%
Cost pass-through	1%	1%
Currency	6%	8%
Total sales change	20%	22%

Sales increased \$101 million, or 20%, for the third quarter and increased \$322 million, or 22%, for the nine months ended September 30, 2011 versus the respective 2010 periods. Currency appreciation increased sales by 6% and 8% in the quarter and year-to-date periods, respectively. Underlying sales increased 13% for the quarter and year-to-date periods, primarily due to higher sales to the metals and manufacturing end markets, new plant start-ups and higher overall pricing. Higher cost pass-through increased sales by \$6 million, or 1%, for the 2011 third quarter, and increased sales by \$19 million, or 1%, for the year-to-date period with a minimal impact on operating profit.

Operating profit increased \$23 million, or 20%, for the third quarter and increased \$72 million, or 21%, for the nine months ended September 30, 2011 versus the respective 2010 periods. Operating profit grew primarily due to higher volumes and higher pricing. Operating profit for the quarter included a net income hedge gain of \$3 million in 2011 and a net income hedge loss of \$2 million in 2010. Operating profit for the year-to-date period included a net income hedge gain of \$1 million in 2011 and a net income hedge loss of \$2 million in 2010 (see Note 5



## Edgar Filing: PRAXAIR INC - Form 10-Q

to the condensed consolidated financial statements). Operating profit for the 2010 year-to-date period included a benefit from a decision to settle certain disputes under a special amnesty program enacted by the State of Rio de Janeiro, which was largely offset by charges in connection with a non-core service business restructuring.

**Table of Contents****Asia**

	<b>Quarter ended September 30, 2011 vs. 2010 % Change</b>	<b>Nine Months Ended September 30, 2011 vs. 2010 % Change</b>
<b>Sales</b>		
Volume	12%	12%
Price/Mix/Other	1%	1%
Cost pass-through	1%	3%
Currency	5%	4%
<b>Total sales change</b>	<b>19%</b>	<b>20%</b>

Sales increased \$54 million, or 19%, for the third quarter and increased \$167 million, or 20%, for the nine months ended September 30, 2011 versus the respective 2010 periods primarily due to strong volume growth in China and India including new plant start-ups. Currency appreciation increased sales by 5% and 4% in the quarter and year-to-date periods, respectively. Higher cost pass-through increased sales by \$3 million, or 1%, for the 2011 third quarter, and increased sales by \$21 million, or 3%, for the year-to-date period, with a minimal impact on operating profit.

Operating profit increased \$13 million, or 34% for the third quarter and increased \$37 million, or 32%, for the nine months ended September 30, 2011 versus the respective 2010 periods primarily due to strong volume growth and higher price.

**Surface Technologies**

	<b>Quarter ended September 30, 2011 vs. 2010 % Change</b>	<b>Nine Months Ended September 30, 2011 vs. 2010 % Change</b>
<b>Sales</b>		
Volume/Price	8%	12%
Cost pass-through	2%	1%
Currency	6%	4%
<b>Total sales change</b>	<b>16%</b>	<b>17%</b>

Sales increased \$22 million, or 16%, for the third quarter and increased \$70 million, or 17%, for the nine months ended September 30, 2011 versus the respective 2010 periods. Underlying sales increased 8% and 12% for the quarter and year-to-date periods, respectively, due to higher energy and industrial coatings volumes.

Operating profit increased \$3 million, or 13% for the third quarter, and increased \$14 million, or 22%, for the nine months ended September 30, 2011 versus the respective 2010 periods. The increase was principally driven by higher volumes.

**Currency**

The results of Praxair's non-U.S. operations are translated to the company's reporting currency, the U.S. dollar, from the functional currencies used in the countries in which the company operates. For most foreign operations, Praxair uses the local currency as its functional currency.

## Edgar Filing: PRAXAIR INC - Form 10-Q

There is inherent variability and unpredictability in the relationship of these functional currencies to the U.S. dollar and such currency movements may materially impact Praxair's results of operations in any given period.

**Table of Contents**

To help understand the reported results, the following is a summary of the significant currencies underlying Praxair's consolidated results and the exchange rates used to translate the financial statements (rates of exchange expressed in units of local currency per U.S. dollar):

Currency	Percent of YTD 2011 Consolidated Sales <sup>(a)</sup>	Exchange Rate for Income Statement Year-To-Date Average		Exchange Rate for Balance Sheet	
		2011	2010	September 30, 2011	December 31, 2010
Brazil real	18%	1.63	1.78	1.85	1.67
Euro	14%	0.71	0.76	0.74	0.76
Canada dollar	8%	0.98	1.04	1.02	1.00
Mexico peso	6%	11.95	12.76	13.37	12.38
China yuan	4%	6.52	6.81	6.36	6.62
India rupee	2%	45.10	46.23	49.23	45.10
Korea won	2%	1,094	1,171	1,173	1,137
Singapore dollar	2%	1.25	1.39	1.28	1.30
Argentina peso	1%	4.09	3.89	4.21	3.98
Colombia peso	1%	1,822	1,907	1,929	1,914
Taiwan dollar	1%	29.10	31.98	30.41	29.42
Thailand bhat	1%	30.33	32.51	30.96	30.12
Venezuela bolivar	<1%	4.30	4.30	4.30	4.30
Japan yen	<1%	80.93	89.99	76.50	92.65

(a) Surface technologies segment sales are included within their respective regions as applicable.

**Table of Contents****Liquidity, Capital Resources and Other Financial Data**

The following selected cash flow information provides a basis for the discussion that follows:

<i>(Millions of dollars)</i>	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
<b>NET CASH PROVIDED BY (USED FOR):</b>		
<b>OPERATING ACTIVITIES</b>		
Net income Praxair, Inc. plus depreciation and amortization	\$ 2,006	\$ 1,747
Noncontrolling interests	39	30
Net income plus depreciation and amortization (including noncontrolling interests)	2,045	1,777
Adjustments to reconcile net income to net cash provided by operating activities:		
Venezuela currency devaluation, net of payments		23
Working capital	(293)	(105)
Pension contributions	(87)	(117)
Long-term assets, liabilities and other	(1)	37
Net cash provided by operating activities	\$ 1,664	\$ 1,615
<b>INVESTING ACTIVITIES</b>		
Capital expenditures	(1,225)	(937)
Acquisitions, net of cash acquired	(99)	(134)
Divestitures and asset sales	40	44
Net cash used for investing activities	\$ (1,284)	\$ (1,027)
<b>FINANCING ACTIVITIES</b>		
Debt increases (reductions) net	725	(19)
Issuances (purchases) of common stock net	(594)	(139)
Cash dividends Praxair, Inc. shareholders	(453)	(414)
Excess tax benefit on stock option exercises	47	38
Noncontrolling interest transactions and other	(4)	(17)
Net cash (used for) provided by financing activities	\$ (279)	\$ (551)

**Cash Flow from Operations**

Cash provided by operations of \$1,664 million for the nine months ended September 30, 2011 increased \$49 million versus 2010. The increase was primarily due to higher net income Praxair Inc. plus depreciation and amortization and lower pension contributions which were partially offset by higher working capital requirements. Higher accounts receivable and inventory were associated with higher sales levels. Accounts payable and accrual decreases were related to higher incentive compensation and tax payments related to the higher earnings levels.

Praxair estimates that 2011 contributions to its pension plans will be in the area of \$100 million, of which \$87 million have been made through September 30, 2011.

## Table of Contents

### Investing

Net cash used for investing of \$1,284 million for the nine months ended September 30, 2011 increased \$257 million versus 2010 primarily due to the \$288 million increase in capital expenditures related largely to new production plants under contract for customers. Acquisitions of \$99 million primarily relates to the acquisition of a 49% ownership interest in ROC group's United Arab Emirates operations in June 2011 as well as several small acquisitions, related primarily to North American packaged gas distributors. Divestitures and asset sales of \$40 million include the U.S. homecare business sale which closed on March 4, 2011.

### Financing

Cash used for financing activities was \$279 million in 2011 versus \$551 million in 2010.

In 2011, net debt increased to \$725 million to support net common stock repurchases and cash dividends.

At September 30, 2011, Praxair's total debt outstanding was \$6,310 million, an increase of \$753 million from December 31, 2010. On September 6, 2011, Praxair issued \$500 million of 3.00% notes, and on March 4, 2011, Praxair issued \$500 million of 4.05% notes. Both notes are due in 2021, and the proceeds were used to reduce short-term debt, fund share repurchases and for general corporate purposes.

Net common stock repurchases of \$594 million increased \$455 million versus 2010. Cash dividends of \$453 million increased \$39 million from the year ago period to \$1.50 per share (\$1.35 per share for 2010).

In 2010, net cash used for financing of \$551 million was primarily due to \$414 million of cash dividends and \$139 million of net common stock repurchases.

On July 26, 2011, the company entered into a \$1.75 billion senior unsecured credit facility with a syndicate of banks which expires in 2016. This facility replaces the company's \$1.0 billion senior unsecured credit facility which was set to expire in December 2011. The covenants contained in the new credit facility are similar to those under Praxair's previous facility. In addition, the company cancelled its \$200 million revolving credit facility in Canada on August 24, 2011. See Note 12 to the consolidated financial statements of Praxair's 2010 Annual Report on Form 10-K.

### Legal Proceedings

See Note 11 to the condensed consolidated financial statements for a description of current legal proceedings.

### Non-GAAP Financial Measures

The following non-GAAP measures are intended to supplement investors' understanding of the company's financial information by providing measures which investors, financial analysts and management use to help evaluate the company's financial leverage, return on net assets employed and operating performance. Special items which the company does not believe to be indicative of on-going business trends are excluded from these calculations so that investors can better evaluate and analyze historical and future business trends on a consistent basis. Definitions of these non-GAAP measures may not be comparable to similar definitions used by other companies and are not a substitute for similar GAAP measures.

**Table of Contents**

The following are the non-GAAP measures presented in the MD&A:

<i>(Dollar amounts in millions, except per share data)</i>	Quarter Ended September 30,	
	2011	2010
Debt-to-capital	50.8%	47.5%*
After-tax return on capital	14.8%	14.7%
Return on equity	28.3%	26.4%

\* As of December 31, 2010

	Nine Months Ended September 30,	
	2011	2010
<b>Adjusted amounts:</b>		
Operating profit	\$ 1,850	\$ 1,604
As a percent of sales	21.9%	21.4%
Effective tax rate	27.8%	27.9%
Net income Praxair, Inc.	\$ 1,252	\$ 1,088
Diluted earnings per share	\$ 4.07	\$ 3.49

*Debt-to-Capital Ratio*

The debt-to-capital ratio is a measure used by investors, financial analysts and management to provide a measure of financial leverage and insights into how the company is financing its operations.

	September 30, 2011	December 31, 2010
<i>(Dollar amounts in millions)</i>		
Total debt	\$ 6,310	\$ 5,557
Equity		
Praxair, Inc. shareholders' equity	5,753	5,792
Noncontrolling interests	368	353
Total equity	6,121	6,145
Total capital	\$ 12,431	\$ 11,702
<b>DEBT-TO-CAPITAL RATIO</b>	<b>50.8%</b>	<b>47.5%</b>

**Table of Contents***After-tax Return on Capital (ROC)*

After-tax return on capital is a measure used by investors, financial analysts and management to evaluate the return on net assets employed in the business. ROC measures the after-tax operating profit that the company was able to generate with the investments made by all parties in the business (debt, noncontrolling interests and Praxair, Inc. shareholders' equity).

	<b>Quarter Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
<i>(Dollar amounts in millions)</i>		
Operating profit	632	\$ 551
Less: income taxes	(166)	(146)
Less: tax benefit on interest expense*	(10)	(8)
Add: equity income	13	12
<b>Net operating profit after-tax (NOPAT)</b>	<b>\$ 469</b>	<b>\$ 409</b>
Beginning capital	\$ 12,889	\$ 10,793
Ending capital	\$ 12,431	\$ 11,407
Average capital	\$ 12,660	\$ 11,100
<b>ROC%</b>	<b>3.7%</b>	<b>3.7%</b>
ROC% (annualized)	14.8%	14.7%

\* Tax benefit on interest expense is computed using the effective rate adjusted for non-recurring income tax benefits. The effective tax rate used was 28% for 2011 and 2010.

*Return on Praxair, Inc. Shareholders' Equity (ROE)*

Return on Praxair, Inc. shareholders' equity is a measure used by investors, financial analysts and management to evaluate operating performance from a Praxair shareholder perspective. ROE measures the net income attributable to Praxair, Inc. that the company was able to generate with the money shareholders have invested.

	<b>Quarter Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
<i>(Dollar amounts in millions)</i>		
Net income Praxair, Inc.	\$ 429	\$ 377
Beginning Praxair, Inc. shareholders' equity	\$ 6,400	\$ 5,452
Ending Praxair, Inc. shareholders' equity	\$ 5,753	\$ 5,991
Average Praxair, Inc. shareholders' equity	\$ 6,077	\$ 5,722
<b>ROE%</b>	<b>7.1%</b>	<b>6.6%</b>
ROE% (annualized)	28.3%	26.4%



**Table of Contents***EBITDA and Debt-to-EBITDA Ratio*

These measures are used by investors, financial analysts and management to assess a company's ability to meet its financial obligations.

	<b>Quarter Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
<i>(Dollar amounts in millions)</i>		
Net Income Praxair, Inc.	\$ 429	\$ 377
Add: noncontrolling interests	14	11
Add: interest expense net	36	29
Add: income taxes	166	146
Add: depreciation and amortization	256	227
 EBITDA	 \$ 901	 \$ 790
 Beginning total debt	 \$ 6,119	 \$ 5,026
Ending total debt	6,310	5,077
Average total debt	6,215	5,052
 DEBT-TO-EBITDA RATIO	 6.9	 6.4
DEBT-TO-EBITDA RATIO (annualized)	1.7	1.6

*Adjusted Amounts*

Adjusted amounts for the nine month period ended September 30, 2010 exclude the impact of the Venezuela currency devaluation. The company does not believe this item is indicative of on-going business trends and, accordingly, the impact is excluded from the reported amounts so that investors can better evaluate and analyze historical and future business trends on a consistent basis. Certain 2011 amounts are included for reference purposes.

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
<i>(Dollar amounts in millions, except per share data)</i>		
<b>Adjusted Operating Profit and Margin</b>		
Reported operating profit	\$ 1,850	\$ 1,577
Add: Venezuela currency devaluation		27
 Adjusted operating profit	 \$ 1,850	 \$ 1,604
 Reported percent change	 17%	
Adjusted percent change	15%	
 Reported sales	 \$ 8,456	 \$ 7,493
Reported operating profit margin	21.9%	21.0%
Adjusted operating profit margin	21.9%	21.4%

**Table of Contents**

<b>Adjusted Income Taxes and Effective Tax Rate</b>		
Reported income taxes	\$ 485	\$ 422
Add: Venezuela currency devaluation		1
Adjusted income taxes	\$ 485	\$ 423
Reported income before income taxes and equity investments	\$ 1,743	\$ 1,487
Add: Venezuela currency devaluation		27
Adjusted income before income taxes and equity investments	\$ 1,743	\$ 1,514
Adjusted effective tax rate	27.8%	27.9%
<b>Adjusted Net Income Praxair, Inc.</b>		
Reported net income Praxair, Inc.	\$ 1,252	\$ 1,062
Add: Venezuela currency devaluation		26
Adjusted net income Praxair, Inc.	\$ 1,252	\$ 1,088
Reported percent change	18%	
Adjusted percent change	15%	
<b>Adjusted Diluted Earnings Per Share</b>		
Reported diluted earnings per share	\$ 4.07	\$ 3.41
Add: Venezuela currency devaluation		0.08
Adjusted diluted earnings per share	\$ 4.07	\$ 3.49
Reported percent change	19%	
Adjusted percent change	17%	

**New Accounting Standards**

Refer to Note 1 of the condensed consolidated financial statements for information regarding new accounting standards.

**Outlook**

For the fourth quarter of 2011, diluted earnings per share are expected to be in the range of \$1.33 to \$1.38. This guidance anticipates a headwind from weaker overseas currencies of about 5 cents relative to the third quarter of 2011.

For the full year of 2011, Praxair expects sales of about \$11.2 billion. Reported diluted earnings per share are expected to be in the range of \$5.40 to \$5.45. Excluding the fourth quarter currency headwinds, this guidance remains at the upper end of prior guidance. Full-year capital expenditures are expected to be about \$1.8 billion supporting the current backlog of projects under contract with customers, which will come on stream in 2011 through 2014.

Both the quarter and year-to-date diluted earnings per share guidance exclude the gain on the Yara Praxair acquisition and any potential restructuring costs.

---

## **Table of Contents**

Praxair provides quarterly updates on operating results, material trends that may affect financial performance, and financial earnings guidance via quarterly earnings releases and investor teleconferences. These updates are available on the company's website, [www.praxair.com](http://www.praxair.com), but are not incorporated herein.

### **Forward-looking Statements**

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's reasonable expectations and assumptions as of the date the statements are made but involve risks and uncertainties. These risks and uncertainties include, without limitation: the performance of stock markets generally; developments in worldwide and national economies and other international events and circumstances; changes in foreign currencies and in interest rates; the cost and availability of electric power, natural gas and other raw materials; the ability to achieve price increases to offset cost increases; catastrophic events including natural disasters, epidemics and acts of war and terrorism; the ability to attract, hire, and retain qualified personnel; the impact of changes in financial accounting standards; the impact of changes in pension plan liabilities; the impact of tax, environmental, healthcare and other legislation and government regulation in jurisdictions in which the company operates; the cost and outcomes of investigations, litigation and regulatory proceedings; continued timely development and market acceptance of new products and applications; the impact of competitive products and pricing; future financial and operating performance of major customers and industries served; and the effectiveness and speed of integrating new acquisitions into the business. These risks and uncertainties may cause actual future results or circumstances to differ materially from the projections or estimates contained in the forward-looking statements. The company assumes no obligation to update or provide revisions to any forward-looking statement in response to changing circumstances. The above listed risks and uncertainties are further described in Item 1A (Risk Factors) in this report which should be reviewed carefully. Please consider the company's forward-looking statements in light of those risks.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Refer to Item 7A. to Part II of Praxair's 2010 Annual Report on Form 10-K for discussion.

### **Item 4. Controls and Procedures**

- (a) Based on an evaluation of the effectiveness of Praxair's disclosure controls and procedures, which was made under the supervision and with the participation of management, including Praxair's principal executive officer and principal financial officer, the principal executive officer and principal financial officer have each concluded that, as of the end of the quarterly period covered by this report, such disclosure controls and procedures are effective in ensuring that information required to be disclosed by Praxair in reports that it files under the Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and accumulated and communicated to management including Praxair's principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.
  
- (b) There were no changes in Praxair's internal control over financial reporting that occurred during the quarterly period covered by this report that have materially affected, or are reasonably likely to materially affect, Praxair's internal control over financial reporting.

---

**Table of Contents**

**PART II OTHER INFORMATION**

*Praxair, Inc. and Subsidiaries*

**Item 1. Legal Proceedings**

See Note 11 to the condensed consolidated financial statements for a description of current legal proceedings.

**Item 1A. Risk Factors**

Due to the size and geographic reach of the company's operations, a wide range of factors, many of which are outside of the company's control, could materially affect the company's future operations and financial performance. Management believes the following risks may significantly impact the company:

*General Economic Conditions* Weakening economic conditions in markets in which the company does business may adversely impact the company's financial results and/or cash flows.

Praxair serves approximately 25 diverse industries across more than 40 countries, which generally leads to financial stability through various business cycles. However, a broad decline in general economic or business conditions in the industries served by its customers could adversely affect the demand for Praxair's products and impair the ability of our customers to satisfy their obligations to the company, resulting in uncollected receivables and/or unanticipated contract terminations or project delays. In addition, many of the company's customers are in businesses that are cyclical in nature, such as the chemicals, metals and refining industries. Downturns in these industries may adversely impact the company during these cycles. Additionally, such conditions could impact the utilization of the company's manufacturing capacity which may require the company to recognize impairment losses on tangible assets such as property, plant and equipment as well as intangible assets such as intellectual property or goodwill.

*Cost and Availability of Raw Materials and Energy* Increases in the cost of energy and raw materials and/or disruption in the supply of these materials could result in lost sales or reduced profitability.

Energy is the single largest cost item in the production and distribution of industrial gases. Most of Praxair's energy requirements are in the form of electricity, natural gas and diesel fuel for distribution. Praxair attempts to minimize the financial impact of variability in these costs through the management of customer contracts. Large customer contracts typically have escalation and pass-through clauses to recover energy and feedstock costs. Such attempts may not successfully mitigate cost variability which could negatively impact its financial condition or results of operations. The supply of energy has not been a significant issue in the geographic areas where it conducts business. However, regional energy conditions are unpredictable and may pose future risk.

For carbon dioxide, carbon monoxide, helium, hydrogen, specialty gases and surface technologies, raw materials are largely purchased from outside sources. Praxair has contracts or commitments for, or readily available sources of, most of these raw materials; however, their long-term availability and prices are subject to market conditions. A disruption in supply of such raw materials could impact the company's ability to meet contractual supply commitments.

*International Events and Circumstances* The company's international operations are subject to the risks of doing business abroad and international events and circumstances may adversely impact its business, financial condition or results of operations.

Praxair has substantial international operations which are subject to risks including devaluations in currency exchange rates, transportation delays and interruptions, political and economic instability and disruptions, restrictions on the transfer of funds, the imposition of duties and tariffs, import and export controls, changes in governmental policies, labor unrest, possible nationalization and/or expropriation of assets, domestic and international tax laws and compliance with governmental regulations. These events could have an adverse effect on the international operations in the future by reducing the demand for its products, decreasing the prices at

## **Table of Contents**

which it can sell its products, reducing the U.S. dollar value of revenue from international operations or otherwise having an adverse effect on its business. In particular, due to recent government actions related to business and currency regulations, there is considerable risk associated with operations in Venezuela (see Note 2 to the condensed consolidated financial statements). At September 30, 2011, Praxair's sales and net assets in Venezuela were less than 1% of Praxair's consolidated amounts.

*Global Financial Markets Conditions* Macroeconomic factors may impact the company's ability to obtain financing or increase the cost of obtaining financing which may adversely impact the company's financial results and/or cash flows.

Volatility and disruption in the U.S. and global credit and equity markets, from time to time, could make it more difficult for Praxair to obtain financing for its operations and/or could increase the cost of obtaining financing. In addition, the company's borrowing costs can be affected by short and long-term debt ratings assigned by independent rating agencies which are based, in significant part, on the company's performance as measured by certain criteria such as interest coverage and leverage ratios. A decrease in these debt ratings could increase the cost of borrowing or make it more difficult to obtain financing. While the impact of continued volatility in the global credit markets cannot be predicted with certainty, the company believes that it has sufficient operating flexibility, cash reserves, and funding sources to maintain adequate amounts of liquidity to meet its business needs around the world.

*Competitor Actions* The inability to effectively compete could adversely impact results of operations.

Praxair operates within a highly competitive environment worldwide. Competition is based on price, product quality, delivery, reliability, technology and service to customers. Competitors' behavior related to these areas could potentially have significant impacts on the company's financial results.

*Governmental Regulations* The company is subject to a variety of United States and foreign government regulations. Changes in these regulations could have an adverse impact on the business, financial position and results of operations.

The company is subject to regulations in the following areas, among others:

Environmental protection;

Domestic and international tax laws and currency controls;

Safety;

Securities laws (e.g., SEC and generally accepted accounting principles in the United States);

Trade and import/ export restrictions;

Antitrust matters;

Global anti-bribery laws; and

Healthcare reimbursement regulations

Changes in these or other regulatory areas may impact the company's profitability, may require the company to spend additional resources to comply with the regulations, or may restrict the company's ability to compete effectively in the marketplace. Noncompliance with such laws and

## Edgar Filing: PRAXAIR INC - Form 10-Q

regulations could result in penalties or sanctions that could have an adverse impact on the company's financial results. Environmental protection and healthcare reimbursement legislation are discussed further below.

Praxair is subject to various environmental and occupational health and safety laws and regulations, including those governing the discharge of pollutants into the air or water, the storage, handling and disposal of chemicals, hazardous substances and wastes, the remediation of contamination, the regulation of greenhouse gas emissions, and other potential climate change initiatives. Violations of these laws could result in substantial penalties, third party claims for property damage or personal injury, or sanctions. The company may also be subject to liability for the investigation and remediation of environmental contamination at properties that it owns or operates and at other properties where Praxair or its predecessors have operated or arranged for the disposal of hazardous wastes.

---

**Table of Contents**

Although management does not believe that any such liabilities will have a material adverse impact on its financial position and results of operations, management cannot provide assurance that such costs will not increase in the future or will not become material. See the section captioned "Management's Discussion and Analysis - Environmental Matters" in Item 7 of Praxair's 2010 Annual Report on Form 10-K.

Recent legislation in the United States, including the 2010 Patient Protection and Affordable Care Act, contain provisions that will significantly impact government reimbursement of healthcare-related products and services provided by Praxair to its customers. Many provisions are not effective for several years and regulations have either not been issued or their impact is unclear. Therefore, it is not possible to predict the impact on the company's financial results. Praxair is continuously evaluating and monitoring the impact of this legislation, including any actions that may be appropriate.

*Catastrophic Events - Catastrophic events could disrupt the operations of the company and/or its customers and suppliers and may have a significant adverse impact on the results of operations.*

The occurrence of catastrophic events or natural disasters such as hurricanes, health epidemics, acts of war or terrorism, could disrupt or delay the company's ability to produce and distribute its products to customers and could potentially expose the company to third-party liability claims. In addition, such events could impact the company's customers and suppliers resulting in temporary or long-term outages and/or the limitation of supply of energy and other raw materials used in normal business operations. These situations are outside the company's control and may have a significant adverse impact on the company's financial results.

*Retaining Qualified Personnel - The inability to attract and retain qualified personnel may adversely impact the company's business.*

If Praxair fails to attract, hire and retain qualified personnel, the company may not be able to develop, market or sell its products or successfully manage its business. Praxair is dependent upon its highly skilled, experienced and efficient workforce to be successful. Much of Praxair's competitive advantage is based on the expertise and experience of its key personnel regarding its marketing, technology, manufacturing and distribution infrastructure, systems and products. The inability to attract and hire qualified individuals or the loss of key employees in very skilled areas could have a negative effect on the company's financial results.

*Technological Advances - If the company fails to keep pace with technological advances in the industry or if new technology initiatives do not become commercially accepted, customers may not continue to buy the company's products and results of operations could be adversely affected.*

Praxair's research and development is directed toward developing new and improved methods for the production and distribution of industrial gases and the development of new markets and applications for the use of these gases. This results in the frequent introduction of new industrial gas applications and the development of new advanced air separation process technologies. The company also conducts research and development for its surface technologies to improve the quality and durability of coatings and the use of specialty powders for new applications and industries. The results of these research and development activities help Praxair to create a competitive advantage and provide a platform for the company to grow its business at greater percentages than the rate of industrial production growth in the geographies where it operates. If Praxair's research and development activities did not keep pace with competitors or if it did not create new applications that benefit customers, then the company's future results of operations could be adversely affected.

*Litigation and Governmental Investigations - The outcomes of litigation and governmental investigations may affect the company's financial results.*

Praxair is subject to various lawsuits and governmental investigations arising out of the normal course of business that may result in adverse outcomes. These actions are based upon alleged environmental, tax, antitrust and personal injury claims, among others. Adverse outcomes in some or all of the claims pending may result in significant monetary damages or injunctive relief that could adversely affect its ability to conduct business. While management currently believes that resolving all of these matters, individually or in the aggregate, will not have a material adverse impact on the company's financial position or liquidity, the litigation and other claims Praxair faces are subject to inherent uncertainties and management's view of these matters may change in the future. There

---

**Table of Contents**

exists the possibility of a material adverse impact on the company's results of operations for the period in which the effect of an unfavorable final outcome becomes probable and reasonably estimable.

*Tax Liabilities* Potential tax liabilities could adversely impact the company's financial position and results of operations.

Praxair is subject to income and other taxes in both the United States and numerous foreign jurisdictions. The determination of the company's worldwide provision for income taxes and other tax liabilities requires judgment and is based on diverse legislative and regulatory structures that exist in the various jurisdictions where the company operates. Although management believes its estimates are reasonable, the ultimate tax outcome may differ from the amounts recorded in its financial statements and may materially affect the company's financial results for the period when such determination is made. See Notes 5 and 17 to the consolidated financial statements of Praxair's 2010 Annual Report on Form 10-K.

*Pension Liabilities* Risks related to our pension benefit plans may adversely impact our results of operations and cash flows.

Pension benefits represent significant financial obligations that will be ultimately settled in the future with employees who meet eligibility requirements. Because of the uncertainties involved in estimating the timing and amount of future payments and asset returns, significant estimates are required to calculate pension expense and liabilities related to the company's plans. The company utilizes the services of independent actuaries, whose models are used to facilitate these calculations. Several key assumptions are used in the actuarial models to calculate pension expense and liability amounts recorded in the consolidated financial statements. In particular, significant changes in actual investment returns on pension assets, discount rates, or legislative or regulatory changes could impact future results of operations and required pension contributions. For information regarding the potential impacts regarding significant assumptions used to estimate pension expense, including discount rates and the expected long-term rates of return on plan assets. See Critical Accounting Policies Pension Benefits included in Management's Discussion and Analysis of Financial Condition and Results of Operations in Item 7 of Praxair's 2010 Annual Report on Form 10-K.

*Operational Risks* Operational risks may adversely impact the company's business or results of operations.

Praxair's operating results are dependent on the continued operation of its production facilities and its ability to meet customer contract requirements and other needs. Insufficient or excess capacity threatens the company's ability to generate competitive profit margins and may expose the company to liabilities related to contract commitments. Operating results are also dependent on the company's ability to complete new construction projects on time, on budget and in accordance with performance requirements. Failure to do so may expose the business to loss of revenue, potential litigation and loss of business reputation.

Also inherent in the management of the company's production facilities and delivery systems, including storage, vehicle transportation and pipelines, are operational risks that require continuous training, oversight and control. Material operating failures at production, storage facilities or pipelines, including fire, toxic release and explosions, or the occurrence of vehicle transportation accidents could result in loss of life, damage to the environment, loss of production and/or extensive property damage, all of which may negatively impact the company's financial results.

*Information Technology Systems* The Company may be subject to information technology system failures, network disruptions and breaches in data security.

Praxair utilizes an enterprise resource planning system and other technologies for the exchange of information both within the company and in communicating with third parties. These systems are susceptible to outages due to fire, floods, power loss, telecommunications failures, viruses, break-ins and similar events, or breaches of security. The occurrence of these or other events could disrupt or damage the company's information technology systems and inhibit the ability to access Praxair's information systems. Management has taken steps to address these risks and concerns by implementing advanced security technologies, internal controls, network and data center resiliency and recovery processes. Despite these steps, however, a failure of the company's information technology systems could have a material adverse impact on Praxair's operations, reputation and financial results.



**Table of Contents**

*Acquisitions* The inability to effectively integrate acquisitions could adversely impact the company's financial position and results of operations.

Praxair has evaluated, and expects to continue to evaluate, a wide array of potential strategic acquisitions. Many of these acquisitions, if consummated, could be material to its financial condition and results of operations. In addition, the process of integrating an acquired company, business or group of assets may create unforeseen operating difficulties and expenditures. Although historically the company has been successful with its acquisition strategy and execution, the areas where the company may face risks include:

The need to implement or remediate controls, procedures and policies appropriate for a larger public company at companies that prior to the acquisition lacked these controls, procedures and policies;

Diversion of management time and focus from operating existing business to acquisition integration challenges;

Cultural challenges associated with integrating employees from the acquired company into the existing organization;

The need to integrate each company's accounting, management information, human resource and other administrative systems to permit effective management;

Difficulty with the assimilation of acquired operations and products;

Failure to achieve targeted synergies; and

Inability to retain key employees and business relationships of acquired companies.

Foreign acquisitions involve unique risks in addition to those mentioned above, including those related to integration of operations across different cultures and languages, currency risks and the particular economic, political and regulatory risks associated with specific countries. Also, the anticipated benefit of the company's acquisitions may not materialize. Future acquisitions or dispositions could result in potentially dilutive issuances of equity securities, the incurrence of debt, contingent liabilities or amortization expenses, or impairments of goodwill, any of which could adversely impact the company's financial results.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

**Purchases of Equity Securities** Certain information regarding purchases made by or on behalf of the company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, as amended) of its common stock during the quarter ended September 30, 2011 is provided below:

<b>Period</b>	<b>Total Number of Shares Purchased (Thousands)</b>	<b>Average Price Paid Per Share</b>	<b>Total Numbers of Shares Purchased as Part of Publicly Announced Program<sup>(1)</sup> (Thousands)</b>	<b>Maximum Number (or approximate dollar value) of Shares that May Yet be Purchased Under the</b>
---------------	---	---	--	---

Edgar Filing: PRAXAIR INC - Form 10-Q

				<b>Program<sup>(2)</sup></b>
				<i>(Millions)</i>
July 2011	452	\$ 105.65	452	\$ 520
August 2011	1,832	\$ 96.36	1,832	\$ 343
September 2011	514	\$ 96.56	514	\$ 294
Third Quarter 2011	2,798	\$ 97.90	2,798	\$ 294

- (1) As of September 30, 2011, the company purchased \$1,206 million of its common stock, pursuant to the 2010 program, leaving an additional \$294 million remaining authorized under the 2010 program. The 2010 program does not have any stated expiration date.

**Table of Contents**

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Reserved**

**Item 5. Other Information**

None.

**Item 6. Exhibits**

(a) Exhibits:

12.01	Computation of Ratio of Earnings to Fixed Charges.
31.01	Rule 13a-14(a) Certification
31.02	Rule 13a-14(a) Certification
32.01	Section 1350 Certification (such certifications are furnished for the information of the Commission and shall not be deemed incorporated by reference into any filing under the Securities Act or the Exchange Act).
32.02	Section 1350 Certification (such certifications are furnished for the information of the Commission and shall not be deemed incorporated by reference into any filing under the Securities Act or the Exchange Act).
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase

\* Indicates a management contract or compensatory plan or arrangement.

**Table of Contents**

**SIGNATURE**

*Praxair, Inc. and Subsidiaries*

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PRAXAIR, INC.

(Registrant)

Date: October 26, 2011

By: /s/ Elizabeth T. Hirsch

Elizabeth T. Hirsch  
Vice President and Controller

(On behalf of the Registrant

and as Chief Accounting Officer)