KIRBY CORP Form 10-Q August 08, 2011

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q

- X Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
  For the quarterly period ended June 30, 2011
- Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
  Commission File Number 1-7615

## KIRBY CORPORATION

 $(Exact\ name\ of\ registrant\ as\ specified\ in\ its\ charter)$ 

Nevada (State or other jurisdiction of

74-1884980 (IRS Employer

incorporation or organization)

Identification No.)

55 Waugh Drive, Suite 1000, Houston, TX (Address of principal executive offices)

77007 (Zip Code)

(713) 435-1000

(Registrant s telephone number, including area code)

#### No Change

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulations S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of large accelerated filer and accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer

Non-accelerated filer "Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The number of shares outstanding of the registrant s Common Stock, \$.10 par value per share, on August 2, 2011 was 55,648,000.

#### PART I FINANCIAL INFORMATION

#### **Item 1.** Financial Statements

## KIRBY CORPORATION AND CONSOLIDATED SUBSIDIARIES

## CONDENSED BALANCE SHEETS

(Unaudited)

## **ASSETS**

	June 30, 2011 (\$ in the	December 31, 2010 usands)	
Current assets:			
Cash and cash equivalents	\$ 7,332	\$ 195,600	
Accounts receivable:			
Trade less allowance for doubtful accounts	255,028	146,359	
Other	12,009	21,612	
Inventories net	116,871	38,821	
Prepaid expenses and other current assets	22,687	17,105	
Deferred income taxes	8,778	6,418	
Total current assets	422.705	425,915	
Total Cultent assets	422,705	423,913	
Property and equipment	2,016,032	1,862,311	
Less accumulated depreciation	(781,707)	(744,150)	
Property and equipment - net	1,234,325	1,118,161	
Goodwill net	369,327	228,873	
Other assets	95,364	21,988	
Total assets	\$ 2,121,721	\$ 1,794,937	
Total assets	Ψ 2,121,721	Ψ 1,194,931	

## KIRBY CORPORATION AND CONSOLIDATED SUBSIDIARIES

## CONDENSED BALANCE SHEETS

## (Unaudited)

## LIABILITIES AND STOCKHOLDERS EQUITY

	June 30, 2011 (\$ in the	December 31, 2010 ousands)
Current liabilities:		
Current portion of long-term debt	\$ 71	\$ 128
Income taxes payable	6,486	3,065
Accounts payable	123,778	71,354
Accrued liabilities	71,633	74,079
Deferred revenues	37,175	11,633
Total current liabilities	239,143	160,259
Long-term debt less current portion	319,703	200,006
Deferred income taxes	258,923	231,775
Other long-term liabilities	61,111	43,758
Total long-term liabilities	639,737	475,539
Contingencies and commitments  Equity:		
Kirby stockholders equity:	5.504	5.504
Common stock, \$.10 par value per share. Authorized 120,000,000 shares, issued 57,337,000 shares	5,734	5,734
Additional paid-in capital	238,238	237,014
Accumulated other comprehensive income net	(31,917)	(33,642)
Retained earnings	1,120,737	1,046,615
Treasury stock at cost, 3,645,000 at June 30, 2011 and 3,780,000 at December 31, 2010	(97,179)	(99,622)
Total Kirby stockholders equity	1,235,613	1,156,099
Noncontrolling interests	7,228	3,040
Total equity	1,242,841	1,159,139
Total liabilities and equity	\$ 2,121,721	\$ 1,794,937

## KIRBY CORPORATION AND CONSOLIDATED SUBSIDIARIES

## CONDENSED STATEMENTS OF EARNINGS

## (Unaudited)

		Three months ended June 30,		ths ended e 30,	
	2011	2010 housands, excep	2011	2010	
Revenues:	(\$ 111 t)	nousanus, excep	n per snare am	ounts)	
Marine transportation	\$ 266,612	\$ 230,256	\$ 508,289	\$ 449,818	
Diesel engine services	170,719	43,413	228,401	92,104	
Total revenues	437,331	273,669	736,690	541,922	
Costs and expenses:					
Costs of sales and operating expenses	294,909	168,927	480,408	333,879	
Selling, general and administrative	39,047	27,661	68,504	61,032	
Taxes, other than on income	3,723	3,576	7,224	7,079	
Depreciation and amortization	28,213	22,854	53,406	46,224	
Loss (gain) on disposition of assets	(40)	19	26	63	
Total costs and expenses	365,852	223,037	609,568	448,277	
Operating income	71,479	50,632	127,122	93,645	
Other income	78	30	129	42	
Interest expense	(3,278)	(2,697)	(6,111)	(5,365)	
Earnings before taxes on income	68,279	47,965	121,140	88,322	
Provision for taxes on income	(26,050)	(18,322)	(46,011)	(33,768)	
Net earnings	42,229	29,643	75,129	54,554	
Less: Net earnings attributable to noncontrolling interests	(537)	(375)	(1,007)	(612)	
Net earnings attributable to Kirby	\$ 41,692	\$ 29,268	\$ 74,122	\$ 53,942	
Not coming any shore attails table to Viete common stockholders:					
Net earnings per share attributable to Kirby common stockholders: Basic	\$ .78	\$ .54	\$ 1.38	\$ 1.00	
Diluted	\$ .77	\$ .54	\$ 1.38	\$ 1.00	

## KIRBY CORPORATION AND CONSOLIDATED SUBSIDIARIES

## CONDENSED STATEMENTS OF CASH FLOWS

## (Unaudited)

	Six months ended June 30,	
	2011	2010
Carl flame from a secretical activities	(\$ in tho	usands)
Cash flows from operating activities:  Net earnings	\$ 75,129	\$ 54,554
Adjustments to reconcile net earnings to net cash provided by operations:	\$ 75,129	\$ 34,334
Depreciation and amortization	53,406	46,224
Provision for deferred income taxes	23,740	2,420
Amortization of unearned compensation	4,490	6,742
Other	(69)	(86)
Decrease in cash flows resulting from changes in operating assets and liabilities, net	(38,871)	(6,815)
Decrease in cash flows resulting from changes in operating assets and habilities, net	(30,071)	(0,813)
Net cash provided by operating activities	117,825	103,039
Cash flows from investing activities:		
Capital expenditures	(97,973)	(67,637)
Acquisitions of businesses and marine equipment	(330,402)	
Proceeds from disposition of assets	2,180	6,223
Net cash used in investing activities	(426,195)	(61,414)
Cash flows from financing activities:		
Borrowings on bank credit facilities, net	119,700	
Payments on long-term debt, net	(60)	(48)
Proceeds from exercise of stock options	349	3,671
Purchase of treasury stock		(1,697)
Excess tax benefit from equity compensation plans	821	503
Other	(708)	(1,139)
Net cash provided by financing activities	120,102	1,290
Increase (decrease) in cash and cash equivalents	(188,268)	42,915
Cash and cash equivalents, beginning of year	195,600	97,836
Cash and cash equivalents, end of period	\$ 7,332	\$ 140,751
Supplemental disclosures of cash flow information:		
Cash paid during the period:		
Interest	\$ 5,869	\$ 5,181
Income taxes	\$ 7,068	\$ 34,805
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#### KIRBY CORPORATION AND CONSOLIDATED SUBSIDIARIES

#### NOTES TO CONDENSED FINANCIAL STATEMENTS

#### (Unaudited)

In the opinion of management, the accompanying unaudited condensed financial statements of Kirby Corporation and consolidated subsidiaries (the Company) contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position as of June 30, 2011 and December 31, 2010, and the results of operations for the three months and six months ended June 30, 2011 and 2010.

#### (1) BASIS FOR PREPARATION OF THE CONDENSED FINANCIAL STATEMENTS

The condensed financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Although the Company believes that the disclosures are adequate to make the information presented not misleading, certain information and footnote disclosures, including significant accounting policies normally included in annual financial statements, have been condensed or omitted pursuant to such rules and regulations. It is suggested that these condensed financial statements be read in conjunction with the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

#### (2) ACQUISITIONS

On July 1, 2011, the Company completed the acquisition of K-Sea Transportation Partners L.P. ( K-Sea ), an operator of tank barges and tugboats participating in the coastwise transportation primarily of refined petroleum products in the United States. The total value of the transaction was \$603,427,000, excluding transaction fees, consisting of \$227,617,000 of cash paid to K-Sea common and preferred unit holders and the general partner, \$262,791,000 of cash to retire K-Sea s outstanding debt, and \$113,019,000 through the issuance of 1,939,234 shares of Company common stock valued at \$58.28 per share, the Company s closing share price on July 1, 2011.

K-Sea s fleet, comprised of 58 tank barges with a capacity of 3.8 million barrels and 63 tugboats, operates along the East Coast, West Coast and Gulf Coast of the United States, as well as in Alaska and Hawaii. K-Sea s tank barge fleet, 54 of which are doubled hulled, has an average age of approximately nine years and is one of the youngest fleets in the coastwise trade. K-Sea s customers include major oil companies and refiners, many of which are current Company customers for inland tank barge services. K-Sea has operating facilities in New York, Philadelphia, Norfolk, Seattle and Honolulu.

On April 15, 2011, the Company purchased United Holdings LLC ( United ), a distributor and service provider of engine and transmission related products for the oil and gas services, power generation and transportation industries, and manufacturer of oilfield service equipment. The purchase price was \$271,192,000 in cash, plus a three-year earnout provision for up to an additional \$50,000,000 payable in 2014, dependent on achieving certain financial targets. United, headquartered in Oklahoma City, Oklahoma with 21 locations across 13 states, distributes and services equipment and parts for Allison Transmission, MTU Detroit Diesel Engines, Daimler Trucks NA, and other diesel and natural gas engines. United also manufactures oilfield service equipment, including hydraulic fracturing equipment. United s principal customers are oilfield service companies, oil and gas operators and producers, compression service companies and transportation companies.

The Company considers United to be a natural progression of the current diesel engine services segment, expanding into the land based diesel engines and transmissions service business, especially the pressure pumping and oilfield services market.

Total consideration transferred was as follows (in thousands):

Cash consideration paid	\$ 271,192
Fair value of contingent earnout provision payable in 2014	16,300
Fair value of consideration transferred	\$ 287,492

The fair values of the assets acquired and liabilities assumed recorded at the acquisition date were as follows (in thousands):

Assets:	
Accounts receivable	\$ 71,427
Inventories	64,680
Other current assets	1,246
Property and equipment	16,629
Goodwill	132,135
Other assets	75,864
Total assets	\$ 361,981
Liabilities:	
Accounts payable	\$ 39,809
Accrued liabilities	7,202
Deferred revenues	27,331
Deferred income taxes	147
Total liabilities	\$ 74,489
Net assets acquired	\$ 287,492

The analysis of the fair values above is substantially complete but all fair values have not been finalized pending obtaining the information necessary to complete the analysis. Companies have one year after an acquisition to finalize acquisition accounting under current accounting rules.

As a result of the acquisition, the Company recorded \$132,135,000 of goodwill and \$75,697,000 of intangibles. The intangibles have a weighted average amortization period of approximately 16 years. The Company expects substantially all of the goodwill will be deductible for tax purposes. Acquisition related costs, consisting primarily of legal and audit fees and other expenses, of \$721,000 were expensed as incurred to selling, general and administrative expense in the first six months of 2011.

On February 24, 2011, the Company purchased 21 inland and offshore tank barges and 15 inland towboats and offshore tugboats from Enterprise Marine Services LLC ( Enterprise ) for \$53,200,000 in cash. Enterprise provided transportation and delivery services for ship bunkers (engine fuel) to cruise ships, container ships and freighters primarily in the Miami, Port Everglades and Cape Canaveral, Florida area, the three largest cruise ship ports in the United States, as well as Tampa, Florida, Mobile, Alabama and Houston, Texas.

On February 9, 2011, the Company purchased from Kinder Morgan Petcoke, L.P. ( Kinder Morgan ) for \$4,050,000 in cash a 51% interest in Kinder Morgan s shifting operation and fleeting facility for dry cargo barges and tank barges on the Houston Ship Channel. Kinder Morgan retained the remaining 49% interest and the Company will manage the operation. In addition, the Company purchased a towboat from Kinder Morgan for \$1,250,000 in cash.

Pro forma results of the acquisitions completed in the first six months of 2011 have not been presented as the pro forma revenues, earnings before taxes on income, net earnings attributable to Kirby and net earnings per share attributable to Kirby common stockholders would not be materially different from the Company s actual results.

#### (3) INVENTORIES

The following table presents the details of inventories, net of reserves, as of June 30, 2011 and December 31, 2010 (in thousands):

	June 30, 2011	Dec	ember 31, 2010
Finished goods	\$ 102,627	\$	35,719
Work in process	14,244		3,102
	\$ 116,871	\$	38,821

#### (4) FAIR VALUE MEASUREMENTS

The accounting guidance for using fair value to measure certain assets and liabilities establishes a three tier value hierarchy, which prioritizes the inputs to valuation techniques used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets for identical assets or liabilities; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little, if any, market data exists, therefore requiring an entity to develop its own assumptions about the assumptions that market participants would use in pricing the asset or liability.

The following table summarizes the assets and liabilities measured at fair value on a recurring basis at June 30, 2011 (in thousands):

	Quoted Prices in Active	Significant Other	Significant	
	Markets for	Observable	Unobservable	Total
	Identical Assets (Level 1)	Inputs (Level 2)	Inputs (Level 3)	Fair Value Measurements
Assets:				
Derivatives	\$	\$	\$	\$
Liabilities:				
Derivatives	\$	\$ 15,198	\$	\$ 15,198
Contingent earnout liability			16,680	16,680
	\$	\$ 15,198	\$ 16,680	\$ 31,878

The following table summarizes the assets and liabilities measured at fair value on a recurring basis at December 31, 2010 (in thousands):

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value Measurements
Assets:	` ′	` ′	` ′	
Derivatives	\$	\$	\$	\$
Liabilities:				
Derivatives	\$	\$ 17,576	\$	\$ 17,576

The fair value of the Company s derivative instruments is more fully described below in Note 5, Derivative Instruments.

In connection with the acquisition of United on April 15, 2011, United s former owners are eligible to receive a three-year earnout provision for up to an additional \$50,000,000 payable in 2014, dependent on achieving certain financial targets. The fair value of the contingent earnout liability recorded at the acquisition date was \$16,300,000. The fair value of the earnout is based on a valuation of the estimated fair value of the liability after probability weighting and discounting various potential payments. The increase in the fair value of the earnout liability of \$380,000 for the three months and six months ended June 30, 2011 was charged to selling, general and administrative expense.

Cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities have carrying values that approximate fair value due to the short-term maturity of these financial instruments. The Company is of the opinion that amounts included in the consolidated financial statements for outstanding debt materially represent the fair value of such debt due to their variable interest rates.

Certain assets are measured at fair value on a nonrecurring basis and therefore are not included in the table above. These assets are adjusted to fair value when there is evidence of impairment. During the six months ended June 30, 2011, there was no indication that the Company s long-lived assets were impaired, and accordingly, measurement at fair value was not required.

#### (5) DERIVATIVE INSTRUMENTS

The Company recognizes all derivative instruments (including certain derivative instruments embedded in other contracts) at fair value in the balance sheet as either assets or liabilities. The accounting for changes in the fair value of a derivative instrument depends on the intended use of the derivative and the resulting designation, which is established at the inception date of a derivative. Special accounting for derivatives qualifying as fair value hedges allows a derivative s gains and losses to offset related results on the hedged item in the statement of earnings. For derivative instruments designated as cash flow hedges, changes in fair value, to the extent the hedge is effective, are recognized in other comprehensive income (OCI) until the hedged item is recognized in earnings. Hedge effectiveness is measured at least quarterly based on the cumulative difference between the fair value of the derivative contract and the hedged item over time. Any change in fair value resulting from ineffectiveness is recognized immediately in earnings.

## Interest Rate Risk Management

From time to time, the Company has utilized and expects to continue to utilize derivative financial instruments with respect to a portion of its interest rate risks to achieve a more predictable cash flow by reducing its exposure to interest rate fluctuations. These transactions generally are interest rate swap agreements and are entered into with large multinational banks. Derivative financial instruments related to the Company s interest rate risks are intended to reduce the Company s exposure to increases in the benchmark interest rates underlying the Company s floating rate senior notes, variable rate term loan and variable rate bank revolving credit facility.

From time to time, the Company hedges its exposure to fluctuations in short-term interest rates under its variable rate bank revolving credit facility and floating rate senior notes by entering into interest rate swap agreements. The interest rate swap agreements are designated as cash flow hedges, therefore, the changes in fair value, to the extent the swap agreements are effective, are recognized in OCI until the hedged interest expense is recognized in earnings. The current swap agreements effectively convert the Company s interest rate obligation on the Company s variable rate senior notes from quarterly floating rate payments based on the London Interbank Offered Rate (LIBOR) to quarterly fixed rate payments. As of June 30, 2011, the Company had a total notional amount of \$200,000,000 of interest rate swaps designated as cash flow hedges for its variable rate senior notes as follows (dollars in thousands):

Notional Amount	Effective date	Termination date	Fixed pay rate	Receive rate
\$ 100,000	March 2006	February 2013	5.45%	Three-month LIBOR
\$ 50,000	November 2008	February 2013	3.50%	Three-month LIBOR
\$ 50,000	May 2009	February 2013	3.795%	Three-month LIBOR

#### Foreign Currency Risk Management

From time to time, the Company has utilized and expects to continue to utilize derivative financial instruments with respect to its forecasted foreign currency transactions to attempt to reduce the risk of its exposure to foreign currency rate fluctuations in its transactions denominated in foreign currency. These transactions, which relate to foreign currency obligations for the purchase of equipment from foreign suppliers or foreign currency receipts from foreign customers, generally are forward contracts or purchased call options and are entered into with large multinational banks.

As of June 30, 2011, the Company had forward contracts with notional amounts aggregating \$8,484,000 to hedge its exposure to foreign currency rate fluctuations in expected foreign currency transactions. These contracts expire on various dates beginning in the fourth quarter of 2011 and ending in the first quarter of 2014. These forward contracts are designated as cash flow hedges, therefore, the changes in fair value, to the extent the forward contracts are effective, are recognized in OCI until the forward contracts expire and are recognized in cost of sales and operating expenses.

#### Fair Value of Derivative Instruments

The following table sets forth the fair value of the Company s derivative instruments recorded as liabilities located on the consolidated balance sheet at June 30, 2011 and December 31, 2010 (in thousands):

		June 30,	Dec	ember 31,	
Liability Derivatives	<b>Balance Sheet Location</b>	2011		2010	
Derivatives designated as hedging instruments under ASC 815:					
Foreign currency contracts	Accrued liabilities	\$ 1,092	\$	798	
Foreign currency contracts	Other long-term liabilities	552		569	
Interest rate contracts	Other long-term liabilities	13,554		16,209	
Total derivatives designated as hedging instruments under ASC 815		\$ 15,198	\$	17,576	
Total liability danimatives		¢ 15 100	ď	17 576	
Total liability derivatives		\$ 15,198	Э	17,576	

Fair value amounts were derived as of June 30, 2011 and December 31, 2010 utilizing fair value models of the Company and its counterparties on the Company s portfolio of derivative instruments. These fair value models use the income approach that relies on inputs such as yield curves, currency exchange rates and forward prices. The fair value of the Company s derivative instruments is described above in Note 4, Fair Value Measurements.

#### Cash Flow Hedges

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of OCI and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings. Any ineffectiveness related to the Company s hedges was not material for any of the periods presented.

The following table sets forth the location and amount of gains and losses on the Company s derivative instruments in the consolidated statements of earnings for the three months and six months ended June 30, 2011 and 2010 (in thousands):

	Location of Gain (Loss) Reclassified from	Amount of Gain (Loss) Recognized in OCI on Derivatives (Effective Portion) Three months ended June 30,		Amount of Reclassif Accumulate Income (	ied from ed OCI into Effective		
Derivatives in ASC 815 Cash	Accumulated OCI into Income					Three months end June 30,	
Flow Hedging Relationships:	(Effective Portion)	2011	2010	2011	2010		
Interest rate contracts	Interest expense	\$ 694	\$ (1,348)	\$ (2,152)	\$ (2,120)		
Foreign exchange contracts	Cost of sales and operating expenses	309	(496)	(43)			
Total		\$ 1,003	\$ (1,844)	\$ (2,195)	\$ (2,120)		
		Amount of Gain (Loss) Recognized in OCI on		Reclassified from			
	Location of Gain (Loss) Reclassified from		Derivatives (Effective Income (Ef		(Effective		
<b>Derivatives in ASC 815 Cash</b>	Accumulated OCI into Income	Six months ended June 30,		Six months ended Six mo		Six mont June	hs ended
Flow Hedging Relationships:	(Effective Portion)	2011	2010	2011	2010		
Interest rate contracts	Interest expense	\$ 2,655	\$ (2,680)	\$ (4,277)	\$ (4,267)		
Foreign exchange contracts	Cost of sales and operating expenses	(551)	(548)	(43)	22		
Total		\$ 2.104	\$ (3.228)	\$ (4 320)	\$ (4.245)		

The Company anticipates \$5,280,000 of net losses on interest rate swap agreements included in accumulated OCI will be transferred into earnings over the next year based on current interest rates. Gains or losses on interest rate swap agreements offset increases or decreases in rates of the underlying debt, which results in a fixed rate for the underlying debt. The Company also expects \$780,000 of net losses on foreign currency contracts included in accumulated OCI will be transferred into earnings over the next year based on current spot rates.

#### (6) LONG-TERM DEBT

On May 31, 2011, the Company entered into a Credit Agreement ( Term Loan ) with a group of commercial banks, with Wells Fargo Bank, National Association as the administrative agent bank, with a maturity date of May 31, 2016. The Term Loan provides for a \$540,000,000 five-year unsecured term

loan facility with a variable interest rate based on LIBOR or a base rate calculated with reference to the agent bank s prime rate, among other factors (the Alternate Base Rate). The interest rate spread varies with the Company s senior debt rating and is currently 1.5% over LIBOR or 0.5% over the Alternate Base Rate. The outstanding balance of the Term Loan is subject to quarterly amortization in increasing amounts and is prepayable, in whole or in part, without penalty. The Term Loan contains certain restrictive financial covenants including an interest coverage ratio and a debt-to-capitalization ratio. In addition to financial covenants, the Term Loan contains covenants that, subject to exceptions, restrict debt incurrence, mergers and acquisitions, sales of assets, dividends and investments, liquidations and dissolutions, capital leases, transactions with affiliates and changes in lines of business. The primary purpose of the Term Loan was to provide financing for the Company s acquisition of K-Sea. The acquisition of K-Sea was completed and the Term Loan funded on July 1, 2011.

The Company has a \$250,000,000 unsecured revolving credit facility (Revolving Credit Facility) with a syndicate of banks, with JPMorgan Chase Bank, N.A. as the administrative agent bank, with a maturity date of November 9, 2015. The Revolving Credit Facility allows for an increase in the commitments of the banks from \$250,000,000 up to a maximum of \$325,000,000, subject to the consent of each bank that elects to participate in the increased commitment. On May 31, 2011, the Revolving Credit Facility was amended to conform the interest rate spread to the spread provided in the Term Loan described above. The variable interest rate spread is currently 1.5% over LIBOR or 0.5% over the Alternate Base Rate. Prior to the May 31, 2011 amendment, the variable interest rate spread was 2.0% over LIBOR for LIBOR loans and 0.5% over the Alternate Base Rate for Alternate Base Rate loans. The commitment fee is currently 0.3%. The Revolving Credit Facility contains certain restrictive financial covenants including an interest coverage ratio and a debt-to-capitalization ratio. In addition to financial covenants, the Revolving Credit Facility contains covenants that, subject to exceptions, restrict debt incurrence, mergers and acquisitions, sales of assets, dividends and investments, liquidations and dissolutions, capital leases, transactions with affiliates and changes in lines of business. Borrowings under the Revolving Credit Facility may be used for general corporate purposes, the purchase of existing or new equipment, the purchase of the Company s common stock, or for business acquisitions. As of June 30, 2011, the Company was in compliance with all Revolving Credit Facility covenants and had \$119,700,000 outstanding under the Revolving Credit Facility. The Revolving Credit Facility includes a \$25,000,000 commitment which may be used for standby letters of credit. Outstanding letters of credit under the Revolving Credit Facility were \$3,085,000 as of June 30, 2011.

The Company has \$200,000,000 of unsecured floating rate senior notes (Senior Notes) due February 28, 2013. The Senior Notes pay interest quarterly at a rate equal to LIBOR plus a margin of 0.5%. The Senior Notes are callable, at the Company's option, at par. No principal payments are required until maturity in February 2013. As of June 30, 2011, \$200,000,000 was outstanding under the Senior Notes and the average interest rate for the 2011 second quarter and first six months was 0.8%. The Company was in compliance with all Senior Notes covenants at June 30, 2011.

The Company has a \$10,000,000 line of credit ( Credit Line ) with Bank of America, N.A. ( Bank of America ) for short-term liquidity needs and letters of credit, with a maturity date of June 30, 2012. The Credit Line allows the Company to borrow at an interest rate agreed to by Bank of America and the Company at the time each borrowing is made or continued. The Company did not have any borrowings outstanding under the Credit Line as of June 30, 2011. Outstanding letters of credit under the Credit Line were \$4,457,000 as of June 30, 2011.

#### (7) STOCK AWARD PLANS

The Company has share-based compensation plans which are described below. The compensation cost that has been charged against earnings for the Company s stock award plans and the income tax benefit recognized in the statement of earnings for stock awards for the three months and six months ended June 30, 2011 and 2010 were as follows (in thousands):

	Three mor	Three months ended June 30,		Six months ended June 30,	
	June				
	2011	2010	2011	2010	
Compensation cost	\$ 2,530	\$ 2,073	\$ 4,490	\$ 6,742	
Income tax benefit	\$ 973	\$ 799	\$ 1,720	\$ 2,596	

The Company has two employee stock award plans for selected officers and other key employees which provide for the issuance of stock options and restricted stock. For both of the plans, the exercise price for each option equals the fair market value per share of the Company s common stock on the date of grant. The terms of the options granted prior to January 25, 2010 are five years and vest ratably over three years. Options granted on or after January 25, 2010 have terms of seven years and vest ratably over three years. At June 30, 2011, 1,224,378 shares were available for future grants under the employee plans and no outstanding stock options under the employee plans were issued with stock appreciation rights.

The following is a summary of the stock option activity under the employee plans described above for the six months ended June 30, 2011:

	Outstanding Non-Qualified	Weighted		
	or	Average		
	Nonincentive Stock Awards	Exercise Price		
Outstanding at December 31, 2010	434,447	\$ 33.53		
Granted	100,569	\$ 46.74		
Exercised	(30,936)	\$ 26.85		
Outstanding at June 30, 2011	504,080	\$ 36.58		

The following table summarizes information about the Company s outstanding and exercisable stock options under the employee plans at June 30, 2011:

		<b>Options Outstanding</b>			Options Exercisable		
		Weighted					
		Average					
		Remaining	Weighted			Weighted	
		Contractual	Average	Aggregate		Average	Aggregate
Range of Exercise	Number	Life in	Exercise	Intrinsic	Number	Exercise	Intrinsic
Prices	Outstanding	Years	Price	Value	Exercisable	Price	Value
\$23.98 - \$34.40	246,450	3.79	\$ 28.26		126,697	\$ 27.31	
\$35.66 - \$36.94	64,858	0.89	\$ 35.78		62,191	\$ 35.76	
\$46.74 - \$48.65	192,772	4.20	\$ 47.48		92,203	\$ 48.28	