

WALT DISNEY CO/  
Form 10-Q  
May 10, 2011

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended  
April 2, 2011

Commission File Number 1-11605

Incorporated in Delaware

I.R.S. Employer Identification  
No. 95-4545390

500 South Buena Vista Street, Burbank, California 91521

(818) 560-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act (Check one).

Large accelerated filer  Accelerated filer

Non-accelerated filer (do not check if smaller reporting company)  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Edgar Filing: WALT DISNEY CO/ - Form 10-Q

Yes      No

There were 1,890,153,714 shares of common stock outstanding as of May 3, 2011.

## PART I. FINANCIAL INFORMATION

## Item 1: Financial Statements

## THE WALT DISNEY COMPANY

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(unaudited; in millions, except per share data)

	Quarter Ended		Six Months Ended	
	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010
Revenues	\$ 9,077	\$ 8,580	\$ 19,793	\$ 18,319
Costs and expenses	(7,549)	(7,068)	(16,325)	(15,393)
Restructuring and impairment charges		(71)	(12)	(176)
Other income		70	75	97
Net interest expense	(83)	(130)	(178)	(233)
Equity in the income of investees	123	154	279	243
Income before income taxes	1,568	1,535	3,632	2,857
Income taxes	(558)	(537)	(1,288)	(1,015)
Net income	1,010	998	2,344	1,842
Less: Net income attributable to noncontrolling interests	(68)	(45)	(100)	(45)
Net income attributable to The Walt Disney Company (Disney)	\$ 942	\$ 953	\$ 2,244	\$ 1,797
Earnings per share attributable to Disney:				
Diluted	\$ 0.49	\$ 0.48	\$ 1.16	\$ 0.93
Basic	\$ 0.50	\$ 0.49	\$ 1.18	\$ 0.94
Weighted average number of common and common equivalent shares outstanding:				
Diluted	1,934	1,973	1,930	1,938
Basic	1,899	1,940	1,895	1,903

*See Notes to Condensed Consolidated Financial Statements*

**THE WALT DISNEY COMPANY**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(unaudited; in millions, except per share data)

	April 2, 2011	October 2, 2010
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents	\$ 3,094	\$ 2,722
Receivables	6,075	5,784
Inventories	1,453	1,442
Television costs	878	678
Deferred income taxes	1,051	1,018
Other current assets	669	581
Total current assets	13,220	12,225
Film and television costs	4,609	4,773
Investments	2,499	2,513
Parks, resorts and other property, at cost		
Attractions, buildings and equipment	34,832	32,875
Accumulated depreciation	(19,156)	(18,373)
	15,676	14,502
Projects in progress	2,086	2,180
Land	1,136	1,124
	18,898	17,806
Intangible assets, net	5,139	5,081
Goodwill	24,127	24,100
Other assets	2,096	2,708
Total assets	\$ 70,588	\$ 69,206
<b>LIABILITIES AND EQUITY</b>		
Current liabilities		
Accounts payable and other accrued liabilities	\$ 5,150	\$ 6,109
Current portion of borrowings	4,084	2,350
Unearned royalties and other advances	3,569	2,541
Total current liabilities	12,803	11,000
Borrowings	8,688	10,130
Deferred income taxes	2,841	2,630
Other long-term liabilities	5,944	6,104
Commitments and contingencies		
Disney Shareholders' equity		
Preferred stock, \$.01 par value		
Authorized 100 million shares, Issued none		
Common stock, \$.01 par value		
Authorized 4.6 billion shares, Issued 2.7 billion shares	29,938	28,736
Retained earnings	35,814	34,327
Accumulated other comprehensive loss	(1,837)	(1,881)

Edgar Filing: WALT DISNEY CO/ - Form 10-Q

	<b>63,915</b>	61,182
Treasury stock, at cost 844.8 million shares at April 2, 2011 and 803.1 million shares at October 2, 2010	<b>(25,265)</b>	(23,663)
Total Disney Shareholders' equity	<b>38,650</b>	37,519
Noncontrolling interests	<b>1,662</b>	1,823
Total equity	<b>40,312</b>	39,342
Total liability and equity	<b>\$ 70,588</b>	\$ 69,206

*See Notes to Condensed Consolidated Financial Statements*

## THE WALT DISNEY COMPANY

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited; in millions)

	Six Months Ended	
	April 2, 2011	April 3, 2010
<b><i>OPERATING ACTIVITIES</i></b>		
Net income	\$ 2,344	\$ 1,842
Depreciation and amortization	903	847
Gains on dispositions	(75)	(75)
Deferred income taxes	195	235
Equity in the income of investees	(279)	(243)
Cash distributions received from equity investees	295	202
Net change in film and television costs	(184)	(481)
Equity-based compensation	247	272
Impairment charges	10	96
Other	(87)	(78)
Changes in operating assets and liabilities:		
Receivables	(21)	(348)
Inventories	(30)	66
Other assets	28	58
Accounts payable and other accrued liabilities	2	330
Income taxes	(280)	(234)
Cash provided by operations	3,068	2,489
<b><i>INVESTING ACTIVITIES</i></b>		
Investments in parks, resorts and other property	(1,845)	(807)
Proceeds from dispositions	566	115
Acquisitions	(171)	(2,261)
Other	(106)	(25)
Cash used in investing activities	(1,556)	(2,978)
<b><i>FINANCING ACTIVITIES</i></b>		
Commercial paper borrowings, net	470	974
Reduction of borrowings	(73)	(243)
Dividends	(756)	(653)
Repurchases of common stock	(1,602)	(240)
Exercise of stock options and other	754	421
Cash (used)/provided by financing activities	(1,207)	259
Impact of exchange rates on cash and cash equivalents	67	(112)
Increase/(decrease) in cash and cash equivalents	372	(342)
Cash and cash equivalents, beginning of period	2,722	3,417

Cash and cash equivalents, end of period	\$ 3,094	\$ 3,075
--	----------	----------

*See Notes to Condensed Consolidated Financial Statements*



## THE WALT DISNEY COMPANY

## CONDENSED CONSOLIDATED STATEMENTS OF EQUITY

(unaudited; in millions)

	Quarter Ended					
	Disney Shareholders	April 2, 2011 Non-controlling Interests	Total Equity	Disney Shareholders	April 3, 2010 Non-controlling Interests	Total Equity
Beginning Balance	\$ 37,797	\$ 1,942	\$ 39,739	\$ 36,180	\$ 1,778	\$ 37,958
Net income	942	68	1,010	953	45	998
Other comprehensive income:						
Market value adjustments for hedges and investments	(21)		(21)	4		4
Pension and postretirement medical adjustments	42		42	63		63
Foreign currency translation and other	29	16	45	(29)	(11)	(40)
Other comprehensive income	50	16	66	38	(11)	27
Comprehensive income	992	84	1,076	991	34	1,025
Equity compensation activity	667		667	526		526
Common stock repurchases	(805)		(805)	(215)		(215)
Distributions and other	(1)	(364)	(365)	(2)	(323)	(325)
Ending Balance	\$ 38,650	\$ 1,662	\$ 40,312	\$ 37,480	\$ 1,489	\$ 38,969

See Notes to Condensed Consolidated Financial Statements

## THE WALT DISNEY COMPANY

## CONDENSED CONSOLIDATED STATEMENTS OF EQUITY (cont d)

(unaudited; in millions)

	Quarter Ended					
	April 2, 2011			April 3, 2010		
	Disney Shareholders	Non-controlling Interests	Total Equity	Disney Shareholders	Non-controlling Interests	Total Equity
Beginning Balance	\$ 37,519	\$ 1,823	\$ 39,342	\$ 33,734	\$ 1,691	\$ 35,425
Net income	2,244	100	2,344	1,797	45	1,842
Other comprehensive income:						
Market value adjustments for hedges and investments	(54)		(54)	20		20
Pension and postretirement medical adjustments	78		78	90		90
Foreign currency translation and other	20	8	28	(25)	(14)	(39)
Other comprehensive income	44	8	52	85	(14)	71
Comprehensive income	2,288	108	2,396	1,882	31	1,913
Equity compensation activity	1,202		1,202	870		870
Dividends	(756)		(756)	(653)		(653)
Common stock repurchases	(1,602)		(1,602)	(240)		(240)
Acquisition of Marvel				1,887	90	1,977
Distributions and other	(1)	(269)	(270)		(323)	(323)
<b>Ending Balance</b>	<b>\$ 38,650</b>	<b>\$ 1,662</b>	<b>\$ 40,312</b>	<b>\$ 37,480</b>	<b>\$ 1,489</b>	<b>\$ 38,969</b>

*See Notes to Condensed Consolidated Financial Statements*

---

**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

**1. Principles of Consolidation**

These Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and the instructions to Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. We believe that we have included all normal recurring adjustments necessary for a fair statement of the results for the interim period. Operating results for the quarter and six months ended April 2, 2011 are not necessarily indicative of the results that may be expected for the year ending October 1, 2011. Certain reclassifications have been made in the prior year financial statements to conform to the current year presentation.

These financial statements should be read in conjunction with the Company's 2010 Annual Report on Form 10-K.

In December 1999, DVD Financing, Inc. (DFI), a subsidiary of Disney Vacation Development, Inc. and an indirect subsidiary of the Company, completed a receivables sale transaction that established a facility that permitted DFI to sell receivables arising from the sale of vacation club memberships on a periodic basis. In connection with this facility, DFI prepares separate financial statements, although its separate assets and liabilities are also consolidated in these financial statements. DFI's ability to sell new receivables under this facility ended on December 4, 2008. (See Note 13 for further discussion of this facility)

The Company enters into relationships or investments with other entities, and in certain instances, the entity in which the Company has a relationship or investment may qualify as a variable interest entity (VIE). A VIE is consolidated in the financial statements if the Company has the power to direct activities that most significantly impact the economic performance of the VIE and has the obligation to absorb losses or the right to receive benefits from the VIE that could potentially be significant to the VIE. Euro Disney and Hong Kong Disneyland are VIEs, and given the nature of the Company's relationships with these entities, which include management agreements, the Company has consolidated Euro Disney and Hong Kong Disneyland in its financial statements.

The terms Company, we, us, and our are used in this report to refer collectively to the parent company and the subsidiaries through which our various businesses are actually conducted.

**2. Segment Information**

The operating segments reported below are the segments of the Company for which separate financial information is available and for which segment results are evaluated regularly by the Chief Executive Officer in deciding how to allocate resources and in assessing performance. The Company reports the performance of its operating segments including equity in the income of investees, which consists primarily of cable businesses included in the Media Networks segment.

Beginning with the first quarter of fiscal 2011, the Company made changes to certain transfer pricing arrangements between its business units. The most significant change was to the allocation of home video revenue and distribution costs between the Media Networks and Studio Entertainment segments for home video titles produced by the Media Networks segment and distributed by the Studio Entertainment segment. These changes will generally result in higher revenues, expenses and operating income at our Media Networks segment with offsetting declines at our Studio Entertainment segment.

## THE WALT DISNEY COMPANY

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited; tabular dollars in millions, except for per share data)

	Quarter Ended		Six Months Ended	
	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010
<i>Revenues</i> <sup>(1)</sup> :				
Media Networks	\$ 4,322	\$ 3,844	\$ 8,967	\$ 8,019
Parks and Resorts	2,630	2,449	5,498	5,111
Studio Entertainment	1,340	1,536	3,272	3,471
Consumer Products	626	596	1,548	1,342
Interactive Media	159	155	508	376
	\$ 9,077	\$ 8,580	\$ 19,793	\$ 18,319

<i>Segment operating income (loss)</i> <sup>(1)</sup> :				
Media Networks	\$ 1,524	\$ 1,306	\$ 2,590	\$ 2,030
Parks and Resorts	145	150	613	525
Studio Entertainment	77	223	452	466
Consumer Products	142	133	454	376
Interactive Media	(115)	(55)	(128)	(65)
	\$ 1,773	\$ 1,757	\$ 3,981	\$ 3,332

<sup>(1)</sup> Studio Entertainment segment revenues and operating income include an allocation of Consumer Products and Interactive Media revenues which is meant to reflect royalties on sales of merchandise based on certain Studio film properties. The increases/(decreases) related to these allocations on segment revenues and operating income as reported in the above table are as follows:

	Quarter Ended		Six Months Ended	
	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010
Studio Entertainment	\$ 45	\$ 45	\$ 118	\$ 85
Consumer Products	(44)	(41)	(116)	(79)
Interactive Media	(1)	(4)	(2)	(6)
	\$	\$	\$	\$

A reconciliation of segment operating income to income before income taxes is as follows:

	Quarter Ended		Six Months Ended	
	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010
Segment operating income	\$ 1,773	\$ 1,757	\$ 3,981	\$ 3,332
Corporate and unallocated shared expenses	(122)	(91)	(234)	(163)
Restructuring and impairment charges		(71)	(12)	(176)
Other income		70	75	97
Net interest expense	(83)	(130)	(178)	(233)
Income before income taxes	\$ 1,568	\$ 1,535	\$ 3,632	\$ 2,857

### **3. Acquisitions**

#### *Playdom*

On August 27, 2010, the Company acquired Playdom, Inc. (Playdom), a company that develops online social games. This acquisition is designed to strengthen the Company's digital gaming portfolio and provide access to a new customer base. Total consideration was approximately \$563 million, subject to certain conditions and adjustments, of which approximately \$115 million will be paid subject to vesting

---

**THE WALT DISNEY COMPANY**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

conditions and recognized as post-close compensation expense. Additional consideration of up to \$200 million may be paid if Playdom achieves predefined revenue and earnings targets for calendar year 2012. The Company has recognized the fair value (determined by a probability weighting of the potential payouts) of the additional consideration as a liability and subsequent fair value changes, measured quarterly, up to the ultimate amount paid, will be recognized in earnings.

The Company is in the process of finalizing the valuation of the assets acquired and liabilities assumed.

*Goodwill*

The changes in the carrying amount of goodwill for the six months ended April 2, 2011, are as follows:

	Media Networks	Parks and Resorts	Studio Entertainment	Consumer Products	Interactive Media	Total
Balance at Oct. 2, 2010	\$ 15,737	\$ 171	\$ 5,268	\$ 1,805	\$ 1,119	\$ 24,100
Acquisitions	3				10	13
Disposition	(17)					(17)
Other, net	3		7	(8)	29	31
<b>Balance at April 2, 2011</b>	<b>\$ 15,726</b>	<b>\$ 171</b>	<b>\$ 5,275</b>	<b>\$ 1,797</b>	<b>\$ 1,158</b>	<b>\$ 24,127</b>

The carrying amount of goodwill at April 2, 2011 and October 2, 2010 includes accumulated impairments of \$29 million at Interactive Media.

*The Disney Stores Japan*

On March 31, 2010, the Company acquired all of the outstanding shares of Retail Networks Company Limited (The Disney Stores Japan) in exchange for a \$17 million note. At the time of the acquisition, the Disney Store Japan had a cash balance of \$13 million. In connection with the acquisition, the Company recognized a \$22 million non-cash gain from the deemed termination of the existing licensing arrangement. The gain is reported in *Other income* in the fiscal 2010 Condensed Consolidated Statements of Income.

**4. Dispositions***Miramax*

On December 3, 2010, the Company sold Miramax Film NY, LLC (Miramax) for \$663 million. Net proceeds which reflect closing adjustments, the settlement of related claims and obligations and Miramax's cash balance at closing were \$532 million, resulting in a pre-tax gain of \$64 million, which is reported in *Other income* in the fiscal 2011 Condensed Consolidated Statement of Income. The book value of Miramax included \$217 million of allocated goodwill that is not deductible for tax purposes. Accordingly, tax expense recorded in connection with the transaction was approximately \$103 million resulting in a loss of \$39 million after tax.

*Other Dispositions*

## Edgar Filing: WALT DISNEY CO/ - Form 10-Q

On January 27, 2010, the Company sold its investment in a pay television service in Europe for \$78 million, resulting in a pre-tax gain of \$48 million reported in Other income in the fiscal 2010 Condensed Consolidated Statements of Income.

On November 25, 2009, the Company sold its investment in a television service in Europe for \$37 million, resulting in a pre-tax gain of \$27 million reported in Other income in the fiscal 2010 Condensed Consolidated Statement of Income.

**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

## 5. Borrowings

During the six months ended April 2, 2011, the Company's borrowing activity was as follows:

	October 2, 2010	Additions	Payments	Other Activity	April 2, 2011
Commercial paper borrowings	\$ 1,190	\$ 470	\$	\$	\$ 1,660
U.S. medium-term notes	6,815			2	6,817
European medium-term notes	273			1	274
Other foreign currency denominated debt	965			22	987
Other <sup>(1)</sup>	651		(34)	(97)	520
Euro Disney borrowings <sup>(2)</sup>	2,113		(62)	90	2,141
Hong Kong Disneyland borrowings <sup>(3)</sup>	473			(100)	373
<b>Total</b>	<b>\$ 12,480</b>	<b>\$ 470</b>	<b>\$ (96)</b>	<b>\$ (82)</b>	<b>\$ 12,772</b>

(1) The other activity is primarily market value adjustments for debt with qualifying hedges.

(2) The other activity is primarily the impact of foreign currency translation as a result of the weakening of the U.S. dollar against the Euro.

(3) The other activity is due to the conversion of a portion of the Government of the Hong Kong Special Administrative Region's (HKSAR) loan to equity pursuant to a capital realignment and expansion plan.

In February 2011, the Company entered into a new four-year \$2.25 billion bank facility with a syndicate of lenders. This facility, in combination with an existing facility that matures in 2013, is used to support commercial paper borrowings. The new facility allows the Company to issue up to \$800 million of letters of credit. The bank facilities allow for borrowings at LIBOR-based rates plus a spread depending on the credit default swap spread applicable to the Company's debt, subject to a cap and a floor that vary with the Company's public debt rating. The spread above LIBOR can range from 0.33% to 4.50%.

## 6. International Theme Park Investments

The Company has a 51% effective ownership interest in the operations of Euro Disney and a 47% ownership interest in the operations of Hong Kong Disneyland, both of which are consolidated in the Company's financial statements.

The following table presents summarized balance sheet information for the Company as of April 2, 2011, reflecting the impact of consolidating the balance sheets of Euro Disney and Hong Kong Disneyland.

	Before Euro Disney and Hong Kong Disneyland Consolidation	Euro Disney, Hong Kong Disneyland and Adjustments	Total
Cash and cash equivalents	\$ 2,518	\$ 576	\$ 3,094
Other current assets	9,875	251	10,126



Edgar Filing: WALT DISNEY CO/ - Form 10-Q

Total current assets	12,393	827	13,220
Investments	3,598	(1,099)	2,499
Fixed assets	14,627	4,271	18,898
Other assets	35,856	115	35,971
<b>Total assets</b>	<b>\$ 66,474</b>	<b>\$ 4,114</b>	<b>\$ 70,588</b>
Current portion of borrowings	\$ 3,895	\$ 189	\$ 4,084
Other current liabilities	8,145	574	8,719
<b>Total current liabilities</b>	<b>12,040</b>	<b>763</b>	<b>12,803</b>
Borrowings	6,363	2,325	8,688
Deferred income taxes and other long-term liabilities	8,632	153	8,785
Equity	39,439	873	40,312
<b>Total liabilities and equity</b>	<b>\$ 66,474</b>	<b>\$ 4,114</b>	<b>\$ 70,588</b>

**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

The following table presents summarized income statement information of the Company for the six months ended April 2, 2011, reflecting the impact of consolidating the income statements of Euro Disney and Hong Kong Disneyland.

	Before Euro Disney and Hong Kong Disneyland Consolidation	Euro Disney, Hong Kong Disneyland and Adjustments	Total
Revenues	\$ 18,828	\$ 965	\$ 19,793
Cost and expenses	(15,312)	(1,013)	(16,325)
Restructuring and impairment charges	(12)		(12)
Other income	75		75
Net interest expense	(128)	(50)	(178)
Equity in the income of investees	230	49	279
<b>Income before income taxes</b>	<b>3,681</b>	<b>(49)</b>	<b>3,632</b>
Income taxes	(1,287)	(1)	(1,288)
<b>Net income</b>	<b>\$ 2,394</b>	<b>\$ (50)</b>	<b>\$ 2,344</b>

The following table presents summarized cash flow statement information of the Company for the six months ended April 2, 2011, reflecting the impact of consolidating the cash flow statements of Euro Disney and Hong Kong Disneyland.

	Before Euro Disney and Hong Kong Disneyland Consolidation	Euro Disney, Hong Kong Disneyland and Adjustments	Total
Cash provided by operations	\$ 3,072	\$ (4)	\$ 3,068
Investments in parks, resorts and other property	(1,714)	(131)	(1,845)
Cash provided by other investing activities	191	98	289
Cash used by financing activities	(1,145)	(62)	(1,207)
Impact of exchange rates on cash and cash equivalents	49	18	67
<b>Decrease in cash and cash equivalents</b>	<b>453</b>	<b>(81)</b>	<b>372</b>
Cash and cash equivalents, beginning of period	2,065	657	2,722
<b>Cash and cash equivalents, end of period</b>	<b>\$ 2,518</b>	<b>\$ 576</b>	<b>\$ 3,094</b>

On April 8, 2011, the Company and its partner in China announced that the Chinese central government in Beijing had approved an agreement to build and operate a Disney resort in the Pudong district of Shanghai (Shanghai Disney Resort) that will be operated through a joint venture between the Company and its Chinese partner. Shanghai Disney Resort is scheduled to open in approximately five years. There will be a phased investment in the project totaling approximately \$3.7 billion over the construction period (24.5 billion yuan) to build the theme park and an additional \$0.7 billion (4.5 billion yuan) to build other properties for the resort, including two hotels and a retail, dining and entertainment area. The Company will finance 43%



**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

of the initial investment in accordance with its equity ownership percentage. The Company anticipates consolidating Shanghai Disney Resort for financial statement reporting purposes due to the Company's involvement in the management of the resort.

## 7. Pension and Other Benefit Programs

The components of net periodic benefit cost are as follows:

	Pension Plans				Postretirement Medical Plans			
	Quarter Ended		Six Months Ended		Quarter Ended		Six Months Ended	
	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010
Service cost	\$ 73	\$ 66	\$ 147	\$ 132	\$ 5	\$ 6	\$ 10	\$ 11
Interest cost	104	99	207	198	16	18	33	35
Expected return on plan assets	(110)	(103)	(220)	(207)	(6)	(7)	(12)	(13)
Amortization of prior year service costs	4	4	7	7	(1)	(1)	(1)	(1)
Recognized net actuarial loss	57	38	114	77	2	1	4	3
Net periodic benefit cost	\$ 128	\$ 104	\$ 255	\$ 207	\$ 17	\$ 17	\$ 34	\$ 35

During the six months ended April 2, 2011, the Company made contributions to its pension and postretirement medical plans totaling \$169 million, which included discretionary contributions above the minimum requirements. The Company expects additional pension and postretirement medical plan contributions in fiscal 2011 of approximately \$280 million which are expected to include discretionary contributions above the minimum requirements. Final minimum funding requirements for fiscal 2011 will be determined based on a January 1, 2011 funding actuarial valuation which will be available late in fiscal 2011.

## 8. Earnings Per Share

Diluted earnings per share amounts are based upon the weighted average number of common and common equivalent shares outstanding during the period and are calculated using the treasury stock method for equity-based compensation awards (Awards). A reconciliation of the weighted average number of common and common equivalent shares outstanding and Awards excluded from the diluted earnings per share calculation, as they were anti-dilutive, are as follows:

	Quarter Ended		Six Months Ended	
	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010
Shares (in millions):				
Weighted average number of common shares outstanding (basic)	1,899	1,940	1,895	1,903
Weighted average dilutive impact of equity-based compensation awards	35	33	35	35
	1,934	1,973	1,930	1,938

Edgar Filing: WALT DISNEY CO/ - Form 10-Q

Weighted average number of common and common equivalent shares  
outstanding (diluted)

Awards excluded from diluted earnings per share	<b>11</b>	30	<b>6</b>	52
---	-----------	----	----------	----

## THE WALT DISNEY COMPANY

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited; tabular dollars in millions, except for per share data)

#### 9. *Equity*

On December 1, 2010, the Company declared a \$0.40 per share dividend (\$756 million) related to fiscal 2010 for shareholders of record on December 13, 2010, which was paid on January 18, 2011. The Company paid a \$0.35 per share dividend (\$653 million) during the second quarter of fiscal 2010 related to fiscal 2009.

During the six months ended April 2, 2011, the Company repurchased 42 million shares of its common stock for approximately \$1.6 billion. On March 22, 2011, the Company's Board of Directors increased the repurchase authorization to a total of 400 million shares as of that date. As of April 2, 2011, the Company had remaining authorization in place to repurchase approximately 398 million additional shares. The repurchase program does not have an expiration date.

The Company received proceeds of \$1.0 billion and \$748 million from the exercise of 38 million and 32 million employee stock options during the first six months of fiscal 2011 and 2010, respectively.

The par value of the Company's outstanding common stock totaled approximately \$27 million.

Accumulated other comprehensive income (loss), net of tax, is as follows:

	April 2, 2011	October 2, 2010
Market value adjustments for investments and hedges	\$ (149)	\$ (95)
Foreign currency translation and other	100	80
Unrecognized pension and postretirement medical expense	(1,788)	(1,866)
Accumulated other comprehensive income (loss) <sup>(1)</sup>	\$ (1,837)	\$ (1,881)

<sup>(1)</sup> Accumulated other comprehensive income (loss) and components of other comprehensive income (loss) are recorded net of tax using a 37% estimated tax rate

#### 10. *Equity-Based Compensation*

The amount of compensation expense related to stock options, stock appreciation rights and restricted stock units (RSUs) is as follows:

	Quarter Ended		Six Months Ended	
	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010
Stock options/rights	\$ 45	\$ 55	\$ 100	\$ 122
RSUs	79	82	156	150
Total equity-based compensation expense	\$ 124	\$ 137	\$ 256	\$ 272



---

**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

Unrecognized compensation cost related to unvested stock options/rights and RSUs totaled approximately \$281 million and \$828 million, respectively, as of April 2, 2011.

In January 2011, the Company made equity compensation grants, which included its regular annual grant, consisting of 10.4 million stock options and 12.5 million RSUs, of which 0.4 million RSUs included market and/or performance conditions.

In March 2011, shareholders of the Company approved the 2011 Stock Incentive Plan, which increased the number of shares authorized to be awarded as grants by 64 million shares.

The weighted average grant date fair values of options issued during the six months ended April 2, 2011, and April 3, 2010, were \$10.96 and \$9.42, respectively.

## **11. Commitments and Contingencies**

### *Legal Matters*

*Celador International Ltd. v. The Walt Disney Company.* On May 19, 2004, an affiliate of the creator and licensor of the television program, *Who Wants to be a Millionaire*, filed an action against the Company and certain of its subsidiaries, including American Broadcasting Companies, Inc. and Buena Vista Television, LLC, alleging it was damaged by defendants improperly engaging in certain intra-company transactions and charging merchandise distribution expenses, resulting in an underpayment to the plaintiff. On July 7, 2010, the jury returned a verdict for breach of contract against certain subsidiaries of the Company, awarding plaintiff damages of \$269.4 million. The Company has stipulated with the plaintiff to an award of prejudgment interest of \$50 million, which amount will be reduced prorata should the Court of Appeals reduce the damages amount. On December 21, 2010, the Company's alternative motions for a new trial and for judgment as a matter of law were denied. Although we cannot predict the ultimate outcome of this lawsuit, the Company believes the jury's verdict is in error and intends to vigorously pursue its position on appeal, notice of which was filed by the Company on January 14, 2011. On or about January 28, 2011, plaintiff filed a notice of cross-appeal. The Company has determined that it does not have a probable loss under the applicable accounting standard relating to probability of loss for recording a reserve with respect to this litigation and therefore has not recorded a reserve.

The Company, together with, in some instances, certain of its directors and officers, is a defendant or codefendant in various other legal actions involving copyright, breach of contract and various other claims incident to the conduct of its businesses. Management does not expect the Company to suffer any material liability by reason of these actions.

### *Contractual Guarantees*

The Company has guaranteed bond issuances by the Anaheim Public Authority that were used by the City of Anaheim to finance construction of infrastructure and a public parking facility adjacent to the Disneyland Resort. Revenues from sales, occupancy and property taxes from the Disneyland Resort and non-Disney hotels are used by the City of Anaheim to repay the bonds. In the event of a debt service shortfall, the Company will be responsible to fund the shortfall. As of April 2, 2011, the remaining debt service obligation guaranteed by the Company was \$362 million, of which \$90 million was principal. To the extent that tax revenues exceed the debt service payments in subsequent periods, the Company would be reimbursed for any previously funded shortfalls. To date, tax revenues have exceeded the debt service payments for the Anaheim bonds.

ESPN STAR Sports, a joint venture in which ESPN owns a 50% equity interest, has an agreement for global programming rights to International Cricket Council events from 2007 through 2015. Under





---

**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

the terms of the agreement, ESPN and the other joint-venture partner have jointly guaranteed the programming rights obligation of approximately \$0.7 billion over the remaining term of the agreement.

*Long-Term Receivables and the Allowance for Credit Losses*

The Company has accounts receivable with original maturities greater than one year in duration principally related to the Company's sale of program rights in the television syndication markets within the Media Networks segment and the Company's vacation ownership units within the Parks and Resorts segment. Allowances for credit losses are established against these receivables as necessary.

The Company estimates the allowance for credit losses related to receivables for the sale of syndicated programming based upon a number of factors, including historical experience, and an ongoing review of the financial condition of individual companies with which we do business. The balance of syndication receivables recorded in other non-current assets was approximately \$0.7 billion, net of an immaterial allowance for credit losses as of April 2, 2011. The activity in the current period related to the allowance for credit losses was also not material.

The Company estimates the allowance for credit losses related to receivables for sales of its vacation ownership units based primarily on historical collection experience. Projections of uncollectible amounts are also based on consideration of the economic environment and the age of receivables. The balance of mortgage receivables recorded in other non-current assets was approximately \$0.4 billion, net of a related allowance for credit losses of approximately 8%, as of April 2, 2011. The activity in the period related to the allowance for credit losses was not material.

*Income Taxes*

During the six months ended April 2, 2011, the Company settled certain tax matters and as a result reduced its unrecognized tax benefits by \$70 million.

In the next twelve months, it is reasonably possible that our unrecognized tax benefits could change due to resolutions of certain open tax matters which would reduce our unrecognized tax benefits by \$39 million.

## **12. New Accounting Pronouncements**

*Revenue Arrangements with Multiple Deliverables*

In October 2009, the Financial Accounting Standards Board (FASB) issued guidance on revenue arrangements with multiple deliverables effective for the Company's 2011 fiscal year. The guidance revises the criteria for separating, measuring, and allocating arrangement consideration to each deliverable in a multiple element arrangement. The guidance requires companies to allocate revenue using the relative selling price of each deliverable, which must be estimated if the Company does not have a history of selling the deliverable on a stand-alone basis or third-party evidence of selling price. The Company adopted the provisions of this guidance at the beginning of fiscal year 2011, and the adoption did not have a material impact on the Company's financial statements.

*Transfers and Servicing of Financial Assets*

In June 2009, the FASB issued guidance on transfers and servicing of financial assets to eliminate the concept of a qualifying special-purpose entity, change the requirements for off balance sheet accounting for financial assets including limiting the circumstances where off balance sheet treatment for a portion of a financial asset is allowable, and require additional disclosures. The Company adopted the provisions of this guidance at the beginning of fiscal year 2011, and the adoption did not have a material impact on the Company's financial statements.



---

**THE WALT DISNEY COMPANY**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

*Variable Interest Entities*

In June 2009, the FASB issued guidance to revise the approach to determine when a variable interest entity (VIE) should be consolidated. The new consolidation model for VIEs considers whether an entity has the power to direct the activities that most significantly impact a VIE's economic performance and shares in the significant risks and rewards of the VIE. The guidance on VIEs requires companies to continually reassess VIEs to determine if consolidation is appropriate and requires additional disclosures. The Company adopted the provisions of this guidance at the beginning of fiscal year 2011, and the adoption did not have a material impact on the Company's financial statements.

**13. Fair Value Measurements**

Fair value is defined as the amount that would be received for selling an asset or paid to transfer a liability in an orderly transaction between market participants. Assets and liabilities carried at fair value are classified in the following three categories:

Level 1 Quoted prices for identical instruments in active markets

Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets

Level 3 Valuations derived from valuation techniques in which one or more significant inputs are unobservable

The Company's assets and liabilities measured at fair value on a recurring basis are summarized by level in the following tables:

	Fair Value Measurement at April 2, 2011			Total
	Level 1	Level 2	Level 3	
<b>Assets</b>				
Investments	\$ 49	\$ 25	\$ 3	\$ 77
Derivatives <sup>(1)</sup>				
Interest rate		154		154
Foreign exchange		349		349
Other derivatives		3		3
Residual Interests			42	42
<b>Liabilities</b>				
Derivatives <sup>(1)</sup>				
Interest rate		(15)		(15)
Foreign exchange		(422)		(422)
<b>Total</b>	<b>\$ 49</b>	<b>\$ 94</b>	<b>\$ 45</b>	<b>\$ 188</b>

Edgar Filing: WALT DISNEY CO/ - Form 10-Q

	Fair Value Measurements at October 2, 2010			Total
	Level 1	Level 2	Level 3	
<b>Assets</b>				
Investments	\$ 42	\$ 42	\$ 2	\$ 86
<b>Derivatives<sup>(1)</sup></b>				
Interest rate		231		231
Foreign exchange		404		404
Residual Interests			54	54
<b>Liabilities</b>				
<b>Derivatives<sup>(1)</sup></b>				
Interest rate		(22)		(22)
Foreign exchange		(490)		(490)
Other			(1)	(1)
<b>Total</b>	<b>\$ 42</b>	<b>\$ 165</b>	<b>\$ 55</b>	<b>\$ 262</b>

<sup>(1)</sup> The Company has master netting arrangements with counterparties to certain derivative contracts. Contracts in a liability position totaling \$154 million and \$206 million have been netted against contracts in an asset position in the Condensed Consolidated Balance Sheet at April 2, 2011 and October 2, 2010, respectively.

---

**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

The fair value of Level 2 investments is primarily determined by reference to market prices based on recent trading activity and other relevant information including pricing for similar securities as determined by third-party pricing services.

The fair values of Level 2 derivatives, which consist primarily of interest rate and foreign currency financial instrument contracts, are primarily determined based on the present value of future cash flows using internal models that use observable inputs, such as interest rates, yield curves and foreign currency exchange rates. Counterparty credit risk, which is mitigated by master netting agreements and collateral posting arrangements with certain counterparties, did not have a material impact on derivative fair value estimates.

Level 3 residual interests consist of our residual interests in securitized vacation ownership mortgage receivables and are valued using a discounted cash flow model that considers estimated interest rates, discount rates, prepayments, and defaults. There were no material changes in the residual interests in the first six months of fiscal 2011.

*Fair Value of Financial Instruments*

In addition to the financial instruments listed above, the Company's financial instruments also include cash, cash equivalents, receivables, accounts payable and borrowings.

The fair values of cash, cash equivalents, receivables, and accounts payable approximated the carrying values. The estimated fair values of the Company's total borrowings (current and noncurrent), primarily determined based on broker quotes, quoted market prices, interest rates for the same or similar instruments are \$12.7 billion and \$13.7 billion at April 2, 2011 and October 2, 2010, respectively.

*Transfers of Financial Assets*

Through December 4, 2008, the Company sold mortgage receivables arising from sales of its vacation ownership units under a facility that expired on December 4, 2008 and was not renewed. The Company continues to service the sold receivables and has a residual interest in those receivables. As of April 2, 2011, the outstanding principal amount for sold mortgage receivables was \$271 million, and the carrying value of the Company's residual interest, which is recorded in other long-term assets, was \$42 million.

The Company repurchases defaulted mortgage receivables at their outstanding balance. The Company did not make material repurchases in the six months ended April 2, 2011 or April 3, 2010. The Company generally has been able to sell the repurchased vacation ownership units for amounts that exceed the amounts at which they were repurchased.

The Company also provides credit support for up to 70% of the outstanding balance of the sold mortgage receivables which the mortgage receivable acquirer may draw on in the event of losses under the facility. The Company maintains a reserve for estimated credit losses related to these receivables.

**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

**14. Derivative Instruments**

The Company manages its exposure to various risks relating to its ongoing business operations according to a risk management policy. The primary risks managed with derivative instruments are interest rate risk and foreign exchange risk.

The following table summarizes the fair value of the Company's derivative positions as of April 2, 2011:

	Current Assets	Other Assets	Other Accrued Liabilities	Other Long-Term Liabilities
<b>Derivatives designated as hedges</b>				
Foreign exchange	\$ 101	\$ 10	\$ (215)	\$ (106)
Interest rate	7	147		
Other	2			
<b>Derivatives not designated as hedges</b>				
Foreign exchange	68	170	(99)	(2)
Interest rate				(15)
Other	1			
Gross fair value of derivatives	179	327	(314)	(123)
Counterparty netting	(123)	(31)	123	31
<b>Total Derivatives<sup>(1)</sup></b>	<b>\$ 56</b>	<b>\$ 296</b>	<b>\$ (191)</b>	<b>\$ (92)</b>

The following table summarizes the fair value of the Company's derivative positions as of October 2, 2010:

	Current Assets	Other Assets	Other Accrued Liabilities	Other Long-Term Liabilities
<b>Derivatives designated as hedges</b>				
Foreign exchange	\$ 78	\$ 65	\$ (210)	\$ (104)
Interest rate	13	218		
<b>Derivatives not designated as hedges</b>				
Foreign exchange	80	181	(140)	(36)
Interest rate				(22)
Gross fair value of derivatives	171	464	(350)	(162)
Counterparty netting	(121)	(85)	130	76
<b>Total Derivatives<sup>(1)</sup></b>	<b>\$ 50</b>	<b>\$ 379</b>	<b>\$ (220)</b>	<b>\$ (86)</b>

<sup>(1)</sup> Refer to Note 13 for further information on derivative fair values and counterparty netting.

*Interest Rate Risk Management*

## Edgar Filing: WALT DISNEY CO/ - Form 10-Q

The Company is exposed to the impact of interest rate changes primarily through its borrowing activities. The Company's objective is to mitigate the impact of interest rate changes on earnings and cash flows and on the market value of its borrowings. In accordance with its policy, the Company targets its fixed-rate debt as a percentage of its net debt between a minimum and maximum percentage. The Company typically uses pay-floating and pay-fixed interest rate swaps to facilitate its interest rate management activities.

The Company designates pay-floating interest rate swaps as fair value hedges of fixed-rate borrowings effectively converting fixed-rate borrowings to variable rate borrowings indexed to LIBOR.



**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

As of both April 2, 2011 and October 2, 2010, the total notional amount of the Company's pay-floating interest rate swaps was \$1.5 billion. The following table summarizes adjustments related to fair value hedges included in net interest expense in the Consolidated Statements of Income.

	Quarter Ended		Six Months Ended	
	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010
Gain (loss) on interest rate swaps	\$ (24)	\$ 3	\$ (77)	\$ (40)
Gain (loss) on hedged borrowings	24	(3)	77	40

The Company may designate pay-fixed interest rate swaps as cash flow hedges of interest payments on floating-rate borrowings. Pay-fixed swaps effectively convert floating-rate borrowings to fixed-rate borrowings. The unrealized gain or losses from these cash flow hedges are deferred in accumulated other comprehensive income (AOCI) and recognized in interest expense as the interest payments occur. The Company did not have pay-fixed interest rate swaps that were designated as cash flow hedges of interest payments at April 2, 2011 nor at October 2, 2010.

*Foreign Exchange Risk Management*

The Company transacts business globally and is subject to risks associated with changing foreign currency exchange rates. The Company's objective is to reduce earnings and cash flow fluctuations associated with foreign currency exchange rate changes, enabling management to focus on core business issues and challenges.

The Company enters into option and forward contracts that change in value as foreign currency exchange rates change to protect the value of its existing foreign currency assets, liabilities, firm commitments and forecasted but not firmly committed foreign currency transactions. In accordance with policy, the Company hedges its forecasted foreign currency transactions for periods generally not to exceed four years within an established minimum and maximum range of annual exposure. The gains and losses on these contracts offset changes in the U.S. dollar equivalent value of the related forecasted transaction, asset, liability or firm commitment. The principal currencies hedged are the Euro, British pound, Japanese yen and Canadian dollar. Cross-currency swaps are used to effectively convert foreign currency-denominated borrowings into U.S. dollar denominated borrowings.

The Company designates foreign exchange forward and option contracts as cash flow hedges of firmly committed and forecasted foreign currency transactions. As of April 2, 2011 and October 2, 2010, the notional amounts of the Company's net foreign exchange cash flow hedges were \$3.8 billion and \$2.8 billion, respectively. Mark to market gains and losses on these contracts are deferred in AOCI and are recognized in earnings when the hedged transactions occur, offsetting changes in the value of the foreign currency transactions. Gains and losses recognized related to ineffectiveness for the six months ended April 2, 2011 and April 3, 2010 were not material. Net deferred losses recorded in AOCI for contracts that will mature in the next twelve months totaled \$112 million. The following table summarizes the pre-tax adjustments to AOCI for foreign exchange cash flow hedges.

	Quarter Ended		Six Months Ended	
	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010
Gain (loss) recorded in AOCI	\$ (59)	\$ (2)	\$ (135)	\$ (7)
Reclassification of (gains) losses from AOCI into revenues and costs and expenses	32	6	57	34
Net change in AOCI	\$ (27)	\$ 4	\$ (78)	\$ 27



---

**THE WALT DISNEY COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

Foreign exchange risk management contracts with respect to foreign currency assets and liabilities are not designated as hedges and do not qualify for hedge accounting. The notional amount of these foreign exchange contracts at April 2, 2011 and October 2, 2010 was \$2.7 billion and \$2.2 billion, respectively. During the quarters ended April 2, 2011 and April 3, 2010, the Company recognized a net loss of \$91 million and a net gain of \$57 million, respectively, in costs and expenses on these foreign exchange contracts which offset a net gain of \$81 million and a net loss of \$114 million on the related economic exposures for the three months ended April 2, 2011 and April 3, 2010, respectively. During the six months ended April 2, 2011 and April 3, 2010, the Company recognized a net loss of \$64 million and a net gain of \$52 million, respectively, in costs and expenses on these foreign exchange contracts which offset a net gain of \$56 million and a net loss of \$104 million on the related economic exposures for the six months ended April 2, 2011 and April 3, 2010, respectively.

*Commodity Price Risk Management*

The Company is subject to the volatility of commodities prices and designates certain commodity forward contracts as cash flow hedges of forecasted commodity purchases. Mark to market gains and losses on these contracts are deferred in AOCI and are recognized in earnings when the hedged transactions occur, offsetting changes in the value of commodity purchases. The fair value of the commodity hedging contracts was not material at April 2, 2011 nor at October 2, 2010.

*Risk Management Derivatives Not Designated as Hedges*

The Company enters into certain other risk management contracts that are not designated as hedges and do not qualify for hedge accounting. These contracts, which include pay fixed interest rate swaps, commodity swap contracts and credit default swaps, are intended to offset economic exposures of the Company and are carried at market value with any changes in value recorded in earnings.

The notional amount of these contracts at April 2, 2011 and October 2, 2010 was \$201 million and \$218 million, respectively. For the six months ended April 2, 2011 and April 3, 2010, the gain and loss on these contracts recognized in income were not material.

*Contingent Features*

The Company's derivative financial instruments may require the Company to post collateral in the event that a net liability position with a counterparty exceeds limits defined by contract and that vary with Disney's credit rating. If the Company's credit ratings were to fall below investment grade, such counterparties would also have the right to terminate our derivative contracts, which could lead to a net payment to or from the Company for the aggregate net value by counterparty of our derivative contracts. The aggregate fair value of derivative instruments with credit-risk-related contingent features in a net liability position by counterparty were \$283 million and \$306 million on April 2, 2011 and October 2, 2010, respectively.

**15. Restructuring and Impairment Charges**

The Company recorded \$12 million of restructuring and impairment charges in the current six months. In the prior-year six months, the Company recorded \$176 million of restructuring and impairment charges related to organizational and cost structure initiatives primarily at our Studio Entertainment and Media Networks segments. Impairment charges were \$96 million, of which \$57 million were recorded in the second quarter of the prior year, and consisted of write-offs of capitalized costs primarily related to abandoned film projects and the closure of a studio production facility. Restructuring charges were \$80 million, of which \$14 million were recorded in the second quarter of the prior year, and reflected primarily severance and related costs.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations**

**ORGANIZATION OF INFORMATION**

Management's Discussion and Analysis provides a narrative of the Company's financial performance and condition that should be read in conjunction with the accompanying financial statements. It includes the following sections:

Overview

Seasonality

Business Segment Results

Quarter Results

Six-Month Results

Other Financial Information

Financial Condition

Commitments and Contingencies

Other Matters

Market Risk

**OVERVIEW**

Our summary consolidated results are presented below:

	Quarter Ended			Six Months Ended		
	April 2, 2011	April 3, 2010	% Change Better/ (Worse)	April 2, 2011	April 3, 2010	% Change Better/ (Worse)
(in millions, except per share data)						
Revenues	\$ 9,077	\$ 8,580	6 %	\$ 19,793	\$ 18,319	8 %
Costs and expenses	(7,549)	(7,068)	(7) %	(16,325)	(15,393)	(6) %
Restructuring and impairment charges		(71)	nm	(12)	(176)	93 %
Other income		70	nm	75	97	(23) %
Net interest expense	(83)	(130)	36 %	(178)	(233)	24 %
Equity in the income of investees	123	154	(20) %	279	243	15 %
Income before income taxes	1,568	1,535	2 %	3,632	2,857	27 %
Income taxes	(558)	(537)	(4) %	(1,288)	(1,015)	(27) %
Net income	1,010	998	1 %	2,344	1,842	27 %
Less: Net income attributable to noncontrolling interests	(68)	(45)	(51) %	(100)	(45)	(>100) %

Edgar Filing: WALT DISNEY CO/ - Form 10-Q

Net income attributable to Disney	\$ 942	\$ 953	(1) %	\$ 2,244	\$ 1,797	25 %
Diluted earnings per share	\$ 0.49	\$ 0.48	2 %	\$ 1.16	\$ 0.93	25 %

*Quarter Results*

Diluted earnings per share (EPS) increased 2% for the quarter driven by improved operating results. Improved operating results reflected higher advertising revenues and increased fees from Multi-channel Video Service Providers (MVSP) (Affiliate Fees) at ESPN and increased guest spending at our domestic parks and resorts. These increases were partially offset by higher programming costs at ESPN, increased operating expenses at our domestic parks and resorts, lower unit sales at our worldwide home entertainment business, lower results at our theatrical business reflecting the performance of *Mars Needs Moms* in the current quarter and the inclusion of results for Playdom in the current quarter, which included the impact of acquisition accounting.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

The prior-year quarter included restructuring and impairment charges of \$71 million, a gain on the sale of an investment in a pay television service in Europe of \$48 million, and an accounting gain related to the acquisition of the Disney Stores in Japan of \$22 million, which collectively had no impact on EPS.

*Six-Month Results*

Diluted EPS increased 25% for the six months driven by improved operating results. Improved operating results reflected higher advertising revenues at ESPN and the owned television stations, increased Affiliate Fees, increased guest spending and volumes at our domestic and international parks and resorts and higher licensing revenue due to the strength of *Toy Story* and Marvel merchandise. These increases were partially offset by higher programming costs at ESPN, increased operating expenses at our domestic parks and resorts and the inclusion of results for Playdom in the current six months, which included the impact of acquisition accounting.

In the current six months, the Company recorded \$12 million of restructuring and impairment charges and gains on the sale of Miramax and BASS totaling \$75 million. The table below shows the pretax and after tax impact of these items.

	Benefit / (Expense)		
	Pretax	Tax Effect	After Tax
Restructuring and impairment charges	\$ (12)	\$ 31	\$ 19
Gains on sales of businesses	75	(107)	(32)
	\$ 63	\$ (76)	\$ (13)

These restructuring and impairment charges include an impairment of assets that had tax basis significantly in excess of book value resulting in a \$31 million tax benefit on the restructuring and impairment charges. In addition, the book value of Miramax included \$217 million of allocated goodwill which is not tax deductible. Accordingly, the taxable gain on the sales of these businesses exceeded the \$75 million book gain resulting in tax expense of \$107 million. These items collectively had a \$0.01 negative impact on EPS.

The prior-year six months included restructuring and impairment charges, gains on the sales of investments in pay television services in Europe and an accounting gain related to the acquisition of the Disney Stores in Japan, which together had a \$0.02 negative impact on EPS.

**SEASONALITY**

The Company's businesses are subject to the effects of seasonality. Consequently, the operating results for the quarter and six months ended April 2, 2011 for each business segment, and for the Company as a whole, are not necessarily indicative of results to be expected for the full year.

Media Networks revenues are subject to seasonal advertising patterns and changes in viewership levels. In general, advertising revenues are somewhat higher during the fall and somewhat lower during the summer months. Affiliate revenues are typically collected ratably throughout the year. Certain affiliate revenues at ESPN are deferred until annual programming commitments are met, and these commitments are typically satisfied during the second half of the Company's fiscal year which generally results in higher revenue recognition during that period.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

Parks and Resorts revenues fluctuate with changes in theme park attendance and resort occupancy resulting from the seasonal nature of vacation travel and leisure activities. Peak attendance and resort occupancy generally occur during the summer months when school vacations occur and during early-winter and spring-holiday periods.

Studio Entertainment revenues fluctuate due to the timing and performance of releases in the theatrical, home entertainment, and television markets. Release dates are determined by several factors, including competition and the timing of vacation and holiday periods.

Consumer Products revenues are influenced by seasonal consumer purchasing behavior, which generally results in increased revenues during the Company's first fiscal quarter, and by the timing and performance of theatrical releases and cable programming broadcasts.

Interactive Media revenues fluctuate due to the timing and performance of video game releases which are determined by several factors, including theatrical releases and cable programming broadcasts, competition and the timing of holiday periods. Revenues from certain of our internet and mobile operations are subject to similar seasonal trends.

**BUSINESS SEGMENT RESULTS**

The Company evaluates the performance of its operating segments based on segment operating income, which is shown below along with segment revenues:

(in millions)	Quarter Ended			% Change Better/ (Worse)	Six Months Ended		
	April 2, 2011	April 3, 2010			April 2, 2011	April 3, 2010	% Change Better/ (Worse)
<i>Revenues:</i>							
Media Networks	\$ 4,322	\$ 3,844	12 %	\$ 8,967	\$ 8,019	12 %	
Parks and Resorts	2,630	2,449	7 %	5,498	5,111	8 %	
Studio Entertainment	1,340	1,536	(13) %	3,272	3,471	(6) %	
Consumer Products	626	596	5 %	1,548	1,342	15 %	
Interactive Media	159	155	3 %	508	376	35 %	
	<b>\$ 9,077</b>	<b>\$ 8,580</b>	<b>6 %</b>	<b>\$ 19,793</b>	<b>\$ 18,319</b>	<b>8 %</b>	
<i>Segment operating income (loss):</i>							
Media Networks	\$ 1,524	\$ 1,306	17 %	\$ 2,590	\$ 2,030	28 %	
Parks and Resorts	145	150	(3) %	613	525	17 %	
Studio Entertainment	77	223	(65) %	452	466	(3) %	
Consumer Products	142	133	7 %	454	376	21 %	
Interactive Media	(115)	(55)	(>100) %	(128)	(65)	(97) %	
	<b>\$ 1,773</b>	<b>\$ 1,757</b>	<b>1 %</b>	<b>\$ 3,981</b>	<b>\$ 3,332</b>	<b>19 %</b>	

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

The following table reconciles segment operating income to income before income taxes:

(in millions)	Quarter Ended			Six Months Ended		
	April 2, 2011	April 3, 2010	% Change Better/ (Worse)	April 2, 2011	April 3, 2010	% Change Better/ (Worse)
Segment operating income	\$ 1,773	\$ 1,757	1 %	\$ 3,981	\$ 3,332	19 %
Corporate and unallocated shared expenses	(122)	(91)	(34) %	(234)	(163)	(44) %
Restructuring and impairment charges		(71)	nm	(12)	(176)	93 %
Other income		70	nm	75	97	(23) %
Net interest expense	(83)	(130)	36 %	(178)	(233)	24 %
Income before income taxes	\$ 1,568	\$ 1,535	2 %	\$ 3,632	\$ 2,857	27 %

Depreciation expense is as follows:

(in millions)	Quarter Ended			Six Months Ended		
	April 2, 2011	April 3, 2010	% Change Better/ (Worse)	April 2, 2011	April 3, 2010	% Change Better/ (Worse)
<b>Media Networks</b>						
Cable Networks	\$ 34	\$ 27	(26) %	\$ 65	\$ 58	(12) %
Broadcasting	27	25	(8) %	51	48	(6) %
Total Media Networks	61	52	(17) %	116	106	(9) %
<b>Parks and Resorts</b>						
Domestic	203	198	(3) %	409	409	%
International	79	83	5 %	158	171	8 %
Total Parks and Resorts	282	281	%	567	580	2 %
Studio Entertainment	13	14	7 %	30	28	(7) %
Consumer Products	13	8	(63) %	25	14	(79) %
Interactive Media	4	6	33 %	9	13	31 %
Corporate	36	33	(9) %	74	64	(16) %
Total depreciation expense	\$ 409	\$ 394	(4) %	\$ 821	\$ 805	(2) %

Amortization of intangible assets is as follows:

(in millions)	Quarter Ended	Six Months Ended
---------------	---------------	------------------



Edgar Filing: WALT DISNEY CO/ - Form 10-Q

	<b>April 2, 2011</b>	April 3, 2010	% Change Better/ (Worse)	<b>April 2, 2011</b>	April 3, 2010	% Change Better/ (Worse)
Media Networks	\$ 2	\$ 2	%	\$ 4	\$ 4	%
Parks and Resorts			%			%
Studio Entertainment	21	8	(>100) %	31	11	(>100) %
Consumer Products	14	14	%	28	16	(75) %
Interactive Media	10	6	(67) %	19	11	(73) %
Total amortization of intangible assets	\$ 47	\$ 30	(57) %	\$ 82	\$ 42	(95) %

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

**Media Networks**

Operating results for the Media Networks segment are as follows:

(in millions)	Quarter Ended		% Change Better/ (Worse)
	April 2, 2011	April 3, 2010	
<b>Revenues</b>			
Affiliate Fees	\$ 1,952	\$ 1,774	10 %
Advertising	1,728	1,507	15 %
Other	642	563	14 %
<b>Total revenues</b>	<b>4,322</b>	3,844	12 %
<b>Operating expenses</b>	<b>(2,260)</b>	(2,072)	(9) %
Selling, general, administrative and other	(598)	(565)	(6) %
Depreciation and amortization	(63)	(54)	(17) %
Equity in the income of investees	123	153	(20) %
<b>Operating Income</b>	<b>\$ 1,524</b>	\$ 1,306	17 %

*Revenues*

The 10% increase in Affiliate Fees was driven by increases of 6% from contractual rate increases and 2% from subscriber growth at Cable Networks and an increase of 1% at Broadcasting due to new contractual provisions.

Higher advertising revenues were due to increases of \$185 million at Cable Networks (from \$566 million to \$751 million) and \$36 million at Broadcasting (from \$941 million to \$977 million). Higher Cable Networks advertising revenue was driven by a 23% increase due to higher rates and a 7% increase due to higher units sold. The increase at Broadcasting reflected improvements of 7% due to higher network advertising rates and 1% due to higher local television advertising, partially offset by a 2% decrease due to lower primetime ratings and a decrease at sports due to a shift of the BCS National Championship game to ESPN.

The increase in other revenues reflected the impact of a change in the transfer pricing arrangement between Studio Entertainment and Media Networks for distribution of Media Networks home entertainment product (see Note 2 to the Condensed Consolidated Financial Statements) and higher sales of ABC Studios productions driven by *Criminal Minds* and *Army Wives*, partially offset by the absence of *Lost*.

*Costs and Expenses*

Operating expenses include programming and production costs which increased \$127 million from \$1,718 million to \$1,845 million. At Cable Networks, an increase in programming and production spending of \$163 million was driven by higher sports rights costs due to the addition of college football Bowl Championship Series games. At Broadcasting, programming and production spending decreased \$36 million driven by lower news production costs due to cost savings initiatives and decreased sports programming costs due to the shift of the BCS National Championship game to ESPN, partially offset by a higher cost mix of primetime programming. Operating costs also increased 1% due to higher labor costs and 1% due to the change in the transfer pricing arrangement for distribution of Media Networks home entertainment product.

The increase in selling, general and administrative and other costs and expenses was driven by the absence of recoveries of previously reserved receivables which occurred in the prior-year quarter and higher marketing expenses.

*Equity in the Income of Investees*

## Edgar Filing: WALT DISNEY CO/ - Form 10-Q

Income from equity investees was \$123 million for the current quarter compared to \$153 million in the prior-year quarter. The decrease in income from equity investees was due to programming costs for the Cricket World Cup at our ESPN Star Sports joint venture.

### *Segment Operating Income*

Segment operating income increased 17%, or \$218 million, to \$1.5 billion. The increase was primarily due to higher advertising sales, increased Affiliate Fees and higher sales of ABC Studios productions, partially offset by higher programming costs, lower equity in the income of investees,

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

the absence of recoveries of previously reserved receivables and higher marketing costs.

The following table provides supplemental revenue and segment operating income detail for the Media Networks segment:

(in millions)	Quarter Ended		% Change Better/ (Worse)	Six Months Ended		% Change Better/ (Worse)
	April 2, 2011	April 3, 2010		April 2, 2011	April 3, 2010	
<i>Revenues:</i>						
Cable Networks	\$ 2,826	\$ 2,412	17 %	\$ 5,894	\$ 5,066	16 %
Broadcasting	1,496	1,432	4 %	3,073	2,953	4 %
	\$ 4,322	\$ 3,844	12 %	\$ 8,967	\$ 8,019	12 %
<i>Segment operating income:</i>						
Cable Networks	\$ 1,357	\$ 1,183	15 %	\$ 2,128	\$ 1,727	23 %
Broadcasting	167	123	36 %	462	303	52 %
	\$ 1,524	\$ 1,306	17 %	\$ 2,590	\$ 2,030	28 %

*Restructuring and impairment charges*

The Company recorded credits totaling \$4 million and charges totaling \$10 million in the current and prior-year quarters, respectively, that were reported in Restructuring and impairment charges in the Consolidated Statements of Income.

**Parks and Resorts**

Operating results for the Parks and Resorts segment are as follows:

(in millions)	Quarter Ended		% Change Better/ (Worse)
	April 2, 2011	April 3, 2010	
<i>Revenues</i>			
Domestic	\$ 2,157	\$ 1,989	8 %
International	473	460	3 %
Total revenues	2,630	2,449	7 %
Operating expenses	(1,755)	(1,619)	(8) %
Selling, general, administrative and other	(448)	(399)	(12) %
Depreciation and amortization	(282)	(281)	%
Operating Income	\$ 145	\$ 150	(3) %

*Revenues*

## Edgar Filing: WALT DISNEY CO/ - Form 10-Q

Parks and Resorts revenues increased 7%, or \$181 million, to \$2.6 billion due to increases of \$168 million at our domestic operations and \$13 million at our international operations. Results at both our domestic and international parks and resorts reflected an unfavorable impact due to a shift in the timing of the Easter holiday relative to our fiscal periods. As a result, the current quarter did not include any of the two week Easter holiday, while the prior-year quarter included one week of the Easter holiday.

Revenues at our domestic operations reflected a 5% increase due to higher average guest spending and a 3% increase from higher passenger cruise days driven by the launch of our new cruise ship, the *Disney Dream*, in January 2011. Higher guest spending was primarily due to higher average ticket prices and daily hotel room rates.

Revenues at our international operations reflected a 6% volume increase due to higher attendance and hotel occupancy and a 2% increase from average guest spending. These improvements

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

were partially offset by a 5% decrease driven by the March 2011 earthquake and tsunami in Japan which resulted in the temporary suspension of operations at Tokyo Disney Resort.

The following table presents supplemental park and hotel statistics:

	Domestic Quarter Ended		International <sup>(2)</sup> Quarter Ended		Total Quarter Ended	
	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010
<b>Parks</b>						
Increase/(decrease)						
Attendance	%	(4) %	9 %	(1) %	2 %	(3) %
Per Capita Guest Spending	6 %	5 %	(2) %	8 %	4 %	6 %
<b>Hotels <sup>(1)</sup></b>						
Occupancy	81 %	79 %	84 %	81 %	81 %	79 %
Available Room Nights (in thousands)	2,419	2,416	609	609	3,028	3,025
Per Room Guest Spending	\$ 233	\$ 224	\$ 235	\$ 227	\$ 234	\$ 225

<sup>(1)</sup> Hotel statistics include rentals of Disney Vacation Club units. Per room guest spending consists of the average daily hotel room rate as well as guest spending on food, beverage and merchandise at the hotels.

<sup>(2)</sup> Per capita guest spending and per room guest spending include the impact of foreign currency translation. Guest spending statistics for Disneyland Paris were converted from Euros into US Dollars at weighted average exchange rates of \$1.37 and \$1.39 for the quarters ended April 2, 2011 and April 3, 2010, respectively.

*Costs and Expenses*

Operating expenses include operating labor, which increased \$69 million from \$787 million to \$856 million, driven by labor cost inflation and higher pension and healthcare costs and cost of sales, which increased \$24 million from \$250 million to \$274 million driven by volume. Operating expenses also increased due to expansion costs for Disney California Adventure at Disneyland Resort and promotional and operating costs in connection with the launch of the *Disney Dream*.

The increase in selling, general, administrative and other costs and expenses was driven by labor cost inflation, increased marketing costs and costs associated with the *Disney Dream*.

*Segment Operating Income*

Segment operating income decreased 3%, or \$5 million, to \$145 million due to decreases at Disney Cruise Line and Tokyo Disney Resort, partially offset by increases at our domestic and consolidated international parks and resorts.

**Studio Entertainment**

Operating results for the Studio Entertainment segment are as follows:

**Quarter Ended**

Edgar Filing: WALT DISNEY CO/ - Form 10-Q

(in millions)	April 2, 2011	April 3, 2010	% Change Better/ (Worse)
<b>Revenues</b>			
Theatrical distribution	\$ 296	\$ 465	(36) %
Home entertainment	536	621	(14) %
Television distribution and other	508	450	13 %
<b>Total revenues</b>	<b>1,340</b>	1,536	(13) %
Operating expenses	(659)	(745)	12 %
Selling, general, administrative and other	(570)	(546)	(4) %
Depreciation and amortization	(34)	(22)	(55) %
<b>Operating Income</b>	<b>\$ 77</b>	\$ 223	(65) %

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

*Revenues*

The decrease in theatrical distribution revenue reflected the strong performance of *Alice in Wonderland* which was in wide release worldwide in the prior-year quarter compared to the continuing performance of *Tangled* and *Tron: Legacy* which were released late in the first quarter of the current year domestically, and the performance of *Gnomeo & Juliet* and *Mars Needs Moms* which were released during the current quarter.

The decrease in home entertainment revenue reflected an 8% decrease due to lower unit sales, partially offset by a 4% increase due to higher net effective pricing driven by increased sales in Blu-ray format. Net effective pricing is the wholesale selling price adjusted for discounts, sales incentives and returns. The decreased unit sales in the current quarter reflected the strong prior-year performance of *Toy Story 1 & 2* and the animated version of *Alice in Wonderland* domestically and *Up* internationally. Additionally, there was an 8% decrease due to the impact of a change in the transfer pricing arrangement between Studio Entertainment and Media Networks for distribution of Media Networks home entertainment product (see Note 2 to the Condensed Consolidated Financial Statements).

The increase in television distribution and other revenue was primarily due to growth in the domestic pay television market driven by *Toy Story 3*.

*Costs and Expenses*

Operating expenses for the current quarter include film cost amortization of \$315 million which was comparable to the prior-year quarter as a decrease driven by the prior-year performance of *Alice in Wonderland* was offset by higher current quarter film cost write-downs, driven by *Mars Needs Moms*. Operating expenses also included a 10% decrease due to lower participation and distribution costs. Lower participation costs reflected the strong performance of *Alice in Wonderland* in the prior-year quarter while the decrease in distribution costs was due to the change in the transfer pricing arrangement for distribution of Media Networks home entertainment product.

The increase in selling, general, administrative and other costs was primarily due to higher bad debt expense and executive contract termination costs, partially offset by lower theatrical marketing expense associated with the current quarter titles compared to *Alice in Wonderland* in the prior-year quarter.

*Segment Operating Income*

Segment operating income declined by \$146 million to \$77 million primarily due to lower results at home entertainment and theatrical distribution and higher film cost write-downs.

*Restructuring and impairment charges*

The Company recorded credits totaling \$2 million and charges totaling \$55 million in the current and prior-year quarters, respectively, primarily related to the closure of a production facility, which were reported in Restructuring and impairment charges in the Consolidated Statements of Income.

**Consumer Products**

Operating results for the Consumer Products segment are as follows:

(in millions)	Quarter Ended		% Change Better/ (Worse)
	April 2, 2011	April 3, 2010	
Revenues			
Licensing and publishing	\$ 397	\$ 419	(5) %



Edgar Filing: WALT DISNEY CO/ - Form 10-Q

Retail and other	<b>229</b>	177	29 %
Total revenues	<b>626</b>	596	5 %
Operating expenses	<b>(295)</b>	(268)	(10) %
Selling, general, administrative and other	<b>(162)</b>	(173)	6 %
Depreciation and amortization	<b>(27)</b>	(22)	(23) %
Operating Income	<b>\$ 142</b>	\$ 133	7 %

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

*Revenues*

The decrease in licensing and publishing revenue was driven by a 6% decrease due to lower recognition of minimum guarantees and other revenue related to prior quarter shipments compared to the prior-year quarter and a 2% decrease due to less significant publishing releases in the current quarter compared to the strong performance of the Percy Jackson book, *Last Olympian*, in the prior-year quarter. These decreases were partially offset by a 3% increase driven by strong performance of *Cars* and *Tangled* merchandise in the current quarter.

Higher retail and other revenues were driven by a \$36 million increase due to the acquisition of The Disney Store Japan at the end of the second quarter of fiscal 2010 and an increase of \$12 million at our North American retail business, driven by higher comparable store sales.

*Costs and Expenses*

Operating expenses include cost of goods sold which increased by \$12 million, from \$106 million to \$118 million. Operating expenses also include a 4% increase due to higher labor costs and a 2% increase due to higher rent and occupancy costs. These increases were driven by the acquisition of The Disney Store Japan.

The decrease in selling, general, administrative and other was driven by favorable foreign currency exchange impacts.

*Operating Income*

Segment operating income increased 7% to \$142 million due to improved results at our North American retail and licensing businesses, partially offset by lower results at our publishing business.

*Restructuring and impairment charges*

The Company recorded charges totaling \$2 million in the prior-year quarter for severance and related costs which were reported in Restructuring and impairment charges in the Consolidated Statements of Income.

**Interactive Media**

Operating results for the Interactive Media segment are as follows:

(in millions)	Quarter Ended		% Change Better/ (Worse)
	April 2, 2011	April 3, 2010	
<b>Revenues</b>			
Game sales and subscriptions	\$ 108	\$ 110	(2) %
Advertising and other	51	45	13 %
Total revenues	159	155	3 %
<b>Operating expenses</b>			
Operating expenses	(141)	(122)	(16) %
Selling, general, administrative and other	(119)	(76)	(57) %
Depreciation and amortization	(14)	(12)	(17) %
Operating Income	\$ (115)	\$ (55)	(>100) %



**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

*Revenues*

Lower game sales and subscriptions revenue reflected a 14% decrease due to lower net effective pricing of self-published console games and a 5% decrease due to lower unit sales. The decrease was largely offset by higher revenues from the inclusion of Playdom in the current quarter.

Higher advertising and other revenue was driven by an increase at our mobile phone service business in Japan.

*Costs and Expenses*

Operating expenses include product development costs which increased \$18 million from \$82 million to \$100 million driven by the acquisition of Playdom and increases at our mobile games and virtual worlds businesses.

The increase in selling, general, administrative and other expenses was driven by the acquisition of Playdom including the impact of acquisition accounting.

*Operating Loss*

Segment operating loss was \$115 million compared to \$55 million in the prior-year quarter driven by the inclusion of Playdom, including the impact of acquisition accounting, and increased mobile and virtual worlds product development costs in the current quarter.

*Restructuring and impairment charges*

The Company recorded charges totaling \$6 million in the current quarter which were reported in Restructuring and impairment charges in the Consolidated Statements of Income.

**BUSINESS SEGMENT RESULTS Six Month Results****Media Networks**

Operating results for the Media Networks segment are as follows:

(in millions)	Six Months Ended		% Change Better/ (Worse)
	April 2, 2011	April 3, 2010	
Revenues			
Affiliate Fees	\$ 3,802	\$ 3,471	10 %
Advertising	3,989	3,457	15 %
Other	1,176	1,091	8 %
<b>Total revenues</b>	<b>8,967</b>	8,019	12 %
Operating expenses	(5,387)	(5,040)	(7) %
Selling, general, administrative and other	(1,149)	(1,081)	(6) %
Depreciation and amortization	(120)	(110)	(9) %
Equity in the income of investees	279	242	15 %
<b>Operating Income</b>	<b>\$ 2,590</b>	\$ 2,030	28 %

*Revenues*

## Edgar Filing: WALT DISNEY CO/ - Form 10-Q

The increase in Affiliate Fees was driven by increases of 7% from contractual rate increases and 1% from subscriber growth at Cable Networks and a 1% increase at Broadcasting due to new contractual provisions.

Higher advertising revenues were due to an increase of \$439 million at Cable Networks from \$1,407 million to \$1,846 million and an increase of \$93 million at Broadcasting from \$2,050 million to \$2,143 million. The increase at Cable Networks was driven by a 20% increase due to higher rates and a 7% increase due to higher units sold. The increase at Broadcasting reflected an increase of 3% due to higher local television advertising.

The increase in other revenues was driven by a change in the transfer pricing arrangement between Studio Entertainment and Media Networks for distribution of Media Networks home entertainment product.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

*Costs and Expenses*

Operating expenses include programming and production costs which increased \$229 million from \$4,331 million to \$4,560 million. At Cable Networks, an increase in programming and production spending of \$364 million was driven by higher sports rights costs due to the addition of college football programming including Bowl Championship Series games. At Broadcasting, programming and production costs decreased \$135 million driven by the shift of college sports programming to ESPN and lower news and daytime production costs due to cost savings initiatives. Operating expenses also reflect a 1% increase due to the change in the transfer pricing arrangement for distribution of Media Networks home entertainment product and a 1% increase due to higher labor costs.

The increase in selling, general and administrative and other costs and expenses was driven by recoveries of previously reserved receivables in the prior-year and higher marketing and sales costs at our Cable Network businesses.

*Equity in the Income of Investees*

Income from equity investees was \$279 million for the current six month period compared to \$242 million in the prior-year six month period. Higher income from equity investees was driven by higher affiliate and advertising revenue and lower programming and restructuring costs at A&E/Lifetime, partially offset by higher programming costs for the Cricket World Cup at our ESPN Star Sports joint venture.

*Segment Operating Income*

Segment operating income increased 28%, or \$560 million, to \$2.6 billion. The increase was primarily due to higher advertising sales, increased Affiliate Fees and higher equity in the income of investees, partially offset by higher programming costs, the absence of recoveries of previously reserved receivables and higher marketing and sales costs.

*Restructuring and impairment charges*

The Company recorded credits totaling \$1 million and charges totaling \$44 million for the current and prior-year six month periods, respectively. The charges in the prior-year six-month period were for severance and related costs. These charges were reported in Restructuring and impairment charges in the Consolidated Statements of Income.

**Parks and Resorts**

Operating results for the Parks and Resorts segment are as follows:

(in millions)	Six Months Ended		% Change Better/ (Worse)
	April 2, 2011	April 3, 2010	
Revenues			
Domestic	\$ 4,406	\$ 4,052	9 %
International	1,092	1,059	3 %
Total revenues	5,498	5,111	8 %
Operating expenses	(3,505)	(3,261)	(7) %
Selling, general, administrative and other	(813)	(745)	(9) %
Depreciation and amortization	(567)	(580)	2 %
Operating Income	\$ 613	\$ 525	17 %

*Revenues*

Parks and Resorts revenues increased 8%, or \$387 million, to \$5.5 billion due to an increase of \$354 million at our domestic operations and an increase of \$33 million at our international operations.

The increase in revenues at our domestic operations reflected a 5% increase driven by higher average guest spending and a 2% increase due to volume driven by higher passenger cruise days as a result of the launch of our new cruise ship, the *Disney Dream*, in January 2011 and higher hotel occupancy and theme park attendance. Higher guest spending was primarily due to higher average ticket prices and daily hotel room rates.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

Higher revenues at our international operations reflected a 4% increase driven by volume due to higher attendance and hotel occupancy and a 3% increase due to increased average guest spending. These improvements were partially offset by a decrease of 4% due to an unfavorable impact of foreign currency translation as a result of the strengthening of the U.S. dollar against the Euro. In addition, revenues decreased 2% as a result of the March 2011 earthquake and tsunami in Japan which resulted in a temporary suspension of operations at Tokyo Disney Resort.

The following table presents supplemental park and hotel statistics:

	Domestic Six Months Ended		International <sup>(2)</sup> Six Months Ended		Total Six Months Ended	
	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010	April 2, 2011	April 3, 2010
<b><u>Parks Increase/(decrease)</u></b>						
Attendance	1 %	3 %	6 %	(6) %	2 %	%
Per Capita Guest Spending	7 %	%	(3) %	9 %	5 %	2 %
<b><u>Hotels <sup>(1)</sup></u></b>						
Occupancy	83 %	80 %	84 %	79 %	83 %	80 %
Available Room Nights (in thousands)	4,801	4,802	1,230	1,230	6,031	6,032
Per Room Guest Spending	\$ 238	\$ 228	\$ 261	\$ 258	\$ 242	\$ 234

(1) Hotel statistics include rentals of Disney Vacation Club units. Per room guest spending consists of the average daily hotel room rate as well as guest spending on food, beverage and merchandise at the hotels.

(2) Per capita guest spending and per room guest spending include the impact of foreign currency translation. Guest spending statistics for Disneyland Paris were converted from Euros into US Dollars at weighted average exchange rates of \$1.36 and \$1.43 for six months ended April 2, 2011 and April 3, 2010, respectively.

*Costs and Expenses*

Operating expenses include operating labor which increased by \$109 million from \$1,610 million to \$1,719 million driven by labor cost inflation and higher pension and healthcare costs. Operating expenses also include cost of sales which increased \$58 million from \$527 million to \$585 million due to increased merchandise costs driven by volume increases, higher promotional and operating costs in connection with the launch of the *Disney Dream* and expansion costs for Disney California Adventure at Disneyland Resort. These increases were partially offset by a favorable impact of foreign currency translation as a result of the strengthening of the U.S. dollar against the Euro.

The increase in selling, general, administrative and other costs and expenses was driven by labor cost inflation, increased marketing costs and costs associated with the additional cruise ship.

*Segment Operating Income*

Segment operating income increased 17%, or \$88 million, to \$613 million due to increases at our domestic parks and resorts, partially offset by a decrease at Disney Cruise Line. At our international parks and resorts, favorable results at Disneyland Paris and Hong Kong Disneyland Resort were partially offset by lower results at Tokyo Disney Resort.

**Studio Entertainment**

Operating results for the Studio Entertainment segment are as follows:



(in millions)	Six Months Ended		% Change Better/ (Worse)
	April 2, 2011	April 3, 2010	
<b>Revenues</b>			
Theatrical distribution	\$ 625	\$ 897	(30) %
Home entertainment	1,579	1,614	(2) %
Television distribution and other	1,068	960	11 %
<b>Total revenues</b>	<b>3,272</b>	<b>3,471</b>	<b>(6) %</b>
Operating expenses	(1,558)	(1,712)	9 %
Selling, general, administrative and other	(1,201)	(1,254)	4 %
Depreciation and amortization	(61)	(39)	(56) %
<b>Operating Income</b>	<b>\$ 452</b>	<b>\$ 466</b>	<b>(3) %</b>

---

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

*Revenues*

The decrease in theatrical distribution revenue reflected the worldwide performance of current period titles including *Tangled*, *Tron: Legacy* and *Mars Needs Moms* compared to the prior-year period, which included *Alice in Wonderland*, *A Christmas Carol* and *Princess and the Frog* domestically and internationally and *Up* in international markets.

At home entertainment, 6% revenue growth due to higher unit sales and 3% growth due to higher net effective pricing were more than offset by a decrease due to the change in the transfer pricing arrangement between Studio Entertainment and Media Networks for distribution of Media Networks home entertainment product. Higher unit sales in the current period were driven by the strong international performance of *Toy Story 3* compared to *Up* in the prior-year period as well as increased catalog sales.

The increase in television distribution and other revenue was primarily due to the inclusion of Marvel which was acquired at the beginning of the second quarter of fiscal 2010.

*Costs and Expenses*

Operating expenses for the current period included film cost amortization of \$738 million which was comparable to the prior-year period as an increase driven by the addition of Marvel was offset by a decrease driven by lower theatrical revenues and lower film cost write-downs in the current period. Operating expenses also include distribution and participation costs which decreased by \$150 million. The decrease in distribution costs was due to the change in the transfer pricing arrangement for distribution of Media Networks home entertainment product while lower participation costs were driven by the strong performance of *Alice in Wonderland* in the prior-year period.

The decrease in selling, general, administrative and other costs was driven by lower marketing expenses at our theatrical and home entertainment businesses including the impact of cost reduction initiatives, partially offset by the inclusion of Marvel.

*Segment Operating Income*

Segment operating income decreased 3%, or \$14 million, to \$452 million primarily due to a decrease in international theatrical distribution and the impact of the transfer pricing change, partially offset by improvements in international home entertainment.

*Restructuring and impairment charges*

The Company recorded credits totaling \$2 million and charges totaling \$122 million for the current and prior-year six month periods, respectively. The charges in the prior-year six months were primarily due to the write-off of capitalized costs related to abandoned film projects, the closure of a production facility and, severance and related costs. These credits and charges were reported in Restructuring and impairment charges in the Consolidated Statements of Income.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

**Consumer Products**

Operating results for the Consumer Products segment are as follows:

(in millions)	<b>Six Months Ended</b>		% Change Better/ (Worse)
	<b>April 2, 2011</b>	April 3, 2010	
<b>Revenues</b>			
Licensing and publishing	\$ 914	\$ 831	10 %
Retail and other	634	511	24 %
<b>Total revenues</b>	<b>1,548</b>	1,342	15 %
<b>Operating expenses</b>	<b>(697)</b>	(616)	(13) %
Selling, general, administrative and other	(344)	(320)	(8) %
Depreciation and amortization	(53)	(30)	(77) %
<b>Operating Income</b>	<b>\$ 454</b>	\$ 376	21 %

*Revenues*

The increase in licensing and publishing revenue was primarily due to an 8% increase resulting from the acquisition of Marvel at the beginning of the second quarter of fiscal 2010 and a 6% increase driven by the strong performance of *Toy Story*, *Cars* and *Tangled* merchandise.

Higher retail and other revenues were driven by a \$78 million increase due to the acquisition of The Disney Store Japan at the end of the second quarter of fiscal 2010 and an increase of \$42 million at our North American retail business driven by higher comparable store sales.

*Costs and Expenses*

Operating expenses included an increase of \$43 million in cost of goods sold, from \$280 million to \$323 million, driven by the acquisition of The Disney Store Japan and Marvel publishing sales. Operating expenses also included a 3% increase due to higher labor costs and a 2% increase due to higher rent and occupancy costs, both of which were driven by the acquisition of The Disney Store Japan.

The increase in selling, general, administrative and other was driven by the inclusion of Marvel, as was the increase in depreciation and amortization.

*Segment Operating Income*

Segment operating income increased 21%, or \$78 million, to \$454 million due to an increase in our licensing business driven by the strength of *Toy Story* merchandise and the acquisition of Marvel and improved results at our North American retail business.

*Restructuring and impairment charges*

The Company recorded charges totaling \$2 million in the prior-year six month period which were reported in Restructuring and impairment charges in the Consolidated Statements of Income.

**Interactive Media**

Operating results for the Interactive Media segment are as follows:

(in millions)	Six Months Ended		% Change Better/ (Worse)
	April 2, 2011	April 3, 2010	
<b>Revenues</b>			
Game sales and subscriptions	\$ 404	\$ 282	43 %
Advertising and other	104	94	11 %
<b>Total revenues</b>	<b>508</b>	376	35 %
<b>Operating expenses</b>	<b>(345)</b>	(273)	(26) %
Selling, general, administrative and other	(263)	(144)	(83) %
Depreciation and amortization	(28)	(24)	(17) %
<b>Operating Income</b>	<b>\$ (128)</b>	\$ (65)	(97) %

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

*Revenues*

The increase in game sales and subscriptions revenue reflected a 17% increase due to higher net effective pricing of console games and a 16% increase due to higher console game unit sales, reflecting the strong performance of *Epic Mickey* and *Toy Story 3*. Additionally, the inclusion of Playdom in the current six months contributed to higher game sales and subscription revenues.

Higher advertising and other revenue was driven by an increase at our mobile phone service business in Japan.

*Costs and Expenses*

Operating expense included a \$42 million increase in product development expense primarily due to the acquisition of Playdom and a \$14 million increase in cost of goods sold driven by higher console game unit sales.

The increase in selling, general, administrative and other costs was primarily due to the impact of acquisition accounting relating to Playdom and higher sales and marketing costs driven by the release of *Epic Mickey*.

*Operating Loss*

Segment operating loss was \$128 million compared to \$65 million in the prior-year six month period as increased console game sales were more than offset by the inclusion of results for Playdom in the current period, including the impact of acquisition accounting.

*Restructuring and impairment charges*

The Company recorded charges totaling \$6 million in the current six month period which were reported in Restructuring and impairment charges in the Consolidated Statements of Income.

**OTHER FINANCIAL INFORMATION**

**Corporate and Unallocated Shared Expenses**

Corporate and unallocated shared expenses are as follows:

	Quarter Ended		% Change Better/ (Worse)	Six Months Ended		% Change Better/ (Worse)
	April 2, 2011	April 3, 2010		April 2, 2011	April 3, 2010	
(in millions)						
Corporate and unallocated shared expenses	\$ 122	\$ 91	(34) %	\$ 234	\$ 163	(44) %

Corporate and unallocated shared expenses increased for both the quarter and six months primarily due to the timing of expenses and higher compensation related costs.

**Net Interest Expense**

Net interest expense is as follows:

	Quarter Ended		% Change Better/	Six Months Ended		% Change Better/
	April 2, 2011	April 3, 2010		April 2, 2011	April 3, 2010	
(in millions)						

Edgar Filing: WALT DISNEY CO/ - Form 10-Q

	<b>April 2, 2011</b>	April 3, 2010	(Worse)	<b>April 2, 2011</b>	April 3, 2010	(Worse)
Interest expense	\$ (111)	\$ (147)	24 %	\$ (211)	\$ (265)	20 %
Interest and investment income	28	17	65 %	33	32	3 %
Net interest expense	\$ (83)	\$ (130)	36 %	\$ (178)	\$ (233)	24 %

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

The decrease in interest expense for the quarter and six months was primarily due to lower effective interest rates, higher capitalized interest and lower average debt balances. Higher capitalized interest was driven by increased capital spending.

The increase in interest and investment income for the quarter was driven by gains from sales of investments.

**Income Taxes**

The effective income tax rate is as follows:

	Quarter Ended		Change Better/ (Worse)	Six Months Ended		Change Better/ (Worse)
	April 2, 2011	April 3, 2010		April 2, 2011	April 3, 2010	
Effective Income Tax Rate	35.6 %	35.0 %	(0.6) ppt	35.5 %	35.5 %	ppt

The effective income tax rate for the current-year quarter and six months was comparable to the rate for the respective prior-year periods. The prior year quarter and six months included the favorable resolution of certain income tax matters which was largely offset by a \$72 million charge related to the enactment of health care reform legislation in March 2010. Under this legislation the Company's deductions for retiree prescription drug benefits will be reduced by the amount of Medicare Part D drug subsidies received beginning in fiscal year 2014. Under applicable accounting rules, the Company was required to reduce its existing deferred tax asset, which was established for the future deductibility of retiree prescription drug benefit costs, to reflect the lost deductions. The reduction was recorded as a charge to earnings in the period the legislation was enacted.

**Noncontrolling Interests**

Net income attributable to noncontrolling interests is as follows:

	Quarter Ended		% Change Better/ (Worse)	Six Months Ended		% Change Better/ (Worse)
	April 2, 2011	April 3, 2010		April 2, 2011	April 3, 2010	
(in millions) Net income attributable to noncontrolling interests	\$ 68	\$ 45	(51) %	\$ 100	\$ 45	(>100) %

The increase in net income attributable to noncontrolling interests for the quarter and six months was due to improved operating results at ESPN, Hong Kong Disneyland and Disneyland Paris. Net income attributable to noncontrolling interests is determined based on income after royalties, financing costs and income taxes.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

**FINANCIAL CONDITION**

The change in cash and cash equivalents is as follows:

(in millions)	Six Months Ended		Change Better/(Worse)
	April 2, 2011	April 3, 2010	
Cash provided by operations	\$ 3,068	\$ 2,489	\$ 579
Cash used in investing activities	(1,556)	(2,978)	1,422
Cash (used in)/provided by financing activities	(1,207)	259	(1,466)
Impact of exchange rates on cash and cash equivalents	67	(112)	179
Increase/(decrease) in cash and cash equivalents	\$ 372	\$ (342)	\$ 714

**Operating Activities**

Cash provided by operations of \$3.1 billion for the current six month period increased 23% compared to the prior-year six month period. The increase was primarily due to higher operating cash receipts driven by higher revenues at our Media Networks, Parks and Resorts, Consumer Products and Interactive Media businesses and the timing of receivable collections at our Media Networks, Consumer Products and Studio Entertainment businesses. These increases were partially offset by higher cash payments at Corporate and our Parks and Resorts, Interactive Media and Consumer Products businesses. The increase in cash payments at Corporate was driven by higher income tax payments and the timing of contributions to our pension plans. The increase in cash payments at Parks and Resorts was driven by labor cost inflation, higher promotional and operating costs from the January launch of the *Disney Dream* and expansion costs for Disney California Adventure at Disneyland Resort, while the increase in cash payments at Interactive Media reflects the inclusion of Playdom, which was acquired subsequent to the prior-year six month period. The increase in cash payments at Consumer Products was primarily due to the inclusion of The Disney Store Japan and Marvel.

*Film and Television Costs*

The Company's Studio Entertainment and Media Networks segments incur costs to acquire and produce film and television programming. Film and television production costs include all internally produced content such as live action and animated feature films, animated direct-to-video programming, television series, television specials, theatrical stage plays or other similar product. Programming costs include film or television product licensed for a specific period from third parties for airing on the Company's broadcast, cable networks and television stations. Programming assets are generally recorded when the programming becomes available to us with a corresponding increase in programming liabilities. Accordingly, we analyze our programming assets net of the related liability.

The Company's film and television production and programming activity for the six months ended April 2, 2011 and April 3, 2010 are as follows:

(in millions)	Six Months Ended	
	April 2, 2011	April 3, 2010
Beginning balances:		
Production and programming assets	\$ 5,451	\$ 5,756
Programming liabilities	(990)	(1,040)



Edgar Filing: WALT DISNEY CO/ - Form 10-Q

	<b>4,461</b>	4,716
<b>Spending:</b>		
Film and television production	<b>1,514</b>	1,796
Broadcast programming	<b>2,939</b>	2,639
	<b>4,453</b>	4,435
<b>Amortization:</b>		
Film and television production	<b>(1,641)</b>	(1,684)
Broadcast programming	<b>(2,628)</b>	(2,270)
	<b>(4,269)</b>	(3,954)
<b>Change in film and television production and programming costs</b>		
	<b>184</b>	481
Other non-cash activity	<b>5</b>	62
<b>Ending balances:</b>		
Production and programming assets	<b>5,487</b>	6,141
Programming liabilities	<b>(837)</b>	(882)
	<b>\$ 4,650</b>	\$ 5,259

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

**Investing Activities**

Investing activities consist principally of investments in parks, resorts, and other property and acquisition and divestiture activity.

During the six months ended April 2, 2011 and April 3, 2010, investment in parks, resorts and other properties were as follows:

(in millions)	Six Months Ended	
	April 2, 2011	April 3, 2010
<b>Media Networks</b>		
Cable Networks	\$ 33	\$ 31
Broadcasting	55	29
<b>Total Media Networks</b>	<b>88</b>	<b>60</b>
<b>Parks and Resorts</b>		
Domestic	1,381	559
International	165	85
<b>Total Parks and Resorts</b>	<b>1,546</b>	<b>644</b>
<b>Studio Entertainment</b>	<b>57</b>	<b>38</b>
Consumer Products	37	24
Interactive Media	12	7
Corporate	105	34
<b>Total investment in parks, resorts and other property</b>	<b>\$ 1,845</b>	<b>\$ 807</b>

Capital expenditures for the Parks and Resorts segment are principally for theme park and resort expansion, new rides and attractions, cruise ships, recurring capital and capital improvements. The increase in capital expenditures at Parks and Resorts reflected the final payment on our new cruise ship, the *Disney Dream*, theme park and resort expansions and new guest offerings at Walt Disney World Resort, Hong Kong Disneyland Resort, and Disney California Adventure and the construction of our Aulani resort in Hawaii.

Capital expenditures at Media Networks primarily reflect investments in facilities and equipment for expanding and upgrading broadcast centers, production facilities, and television station facilities.

Capital expenditures at Corporate primarily reflect investments in information technology and other equipment and corporate facilities. The increase in fiscal 2011 was driven by investments in equipment and corporate facilities.

*Other Investing Activities*

During the current six months, proceeds from dispositions totaled \$566 million primarily due to the sale of Miramax, partially offset by acquisitions totaling \$171 million which included payments related to the acquisition of Playdom, Inc.

During the prior-year six month period, acquisitions totaled \$2.3 billion due to the acquisition of Marvel Entertainment, Inc.



**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

**Financing Activities**

Cash used by financing activities was \$1.2 billion for the current six month period compared to cash provided by financing activities of \$259 million for the prior-year six-month period. The change of \$1.5 billion was primarily due to higher repurchases of common stock.

During the six months ended April 2, 2011, the Company's borrowing activity was as follows:

	October 2, 2010	Additions	Payments	Other Activity	April 2, 2011
Commercial paper borrowings	\$ 1,190	\$ 470	\$	\$	\$ 1,660
U.S. medium-term notes	6,815			2	6,817
European medium-term notes	273			1	274
Other foreign currency denominated debt	965			22	987
Other <sup>(1)</sup>	651		(34)	(97)	520
Euro Disney borrowings <sup>(2)</sup>	2,113		(62)	90	2,141
Hong Kong Disneyland borrowings <sup>(3)</sup>	473			(100)	373
<b>Total</b>	<b>\$ 12,480</b>	<b>\$ 470</b>	<b>\$ (96)</b>	<b>\$ (82)</b>	<b>\$ 12,772</b>

(1) The other activity is primarily market value adjustments for debt with qualifying hedges.

(2) The other activity is primarily the impact of foreign currency translation as a result of the weakening of the U.S. dollar against the Euro.

(3) The other activity is due to the conversion of a portion of the HKSAR's loan to equity pursuant to the capital realignment and expansion plan.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

The Company's bank facilities as of April 2, 2011 were as follows:

(in millions)	Committed Capacity	Capacity Used	Unused Capacity
Bank facilities expiring February 2013	\$ 2,250	\$	\$ 2,250
Bank facilities expiring February 2015	2,250	101	2,149
<b>Total</b>	<b>\$ 4,500</b>	<b>\$ 101</b>	<b>\$ 4,399</b>

In February 2011, the Company entered into a new four-year \$2.25 billion bank facility with a syndicate of lenders. This facility, in combination with an existing facility that matures in 2013, is used to support commercial paper borrowings. The new bank facility allows the Company to issue up to \$800 million of letters of credit, which if utilized, reduces available borrowings under this facility. As of April 2, 2011, \$101 million of letters of credit had been issued under this facility. These bank facilities allow for borrowings at LIBOR-based rates plus a spread, which depends on the Company's public debt rating and can range from 0.33% to 4.50%.

The Company may use commercial paper borrowings up to the amount of its unused bank facilities, in conjunction with term debt issuance and operating cash flow, to retire or refinance other borrowings before or as they come due.

On December 1, 2010, the Company declared a \$0.40 per share dividend (\$756 million) related to fiscal 2010 for shareholders of record on December 13, 2010, which was paid on January 18, 2011. The Company paid a \$0.35 per share dividend (\$653 million) during the second quarter of fiscal 2010 related to fiscal 2009.

During the six months ended April 2, 2011, the Company repurchased 42 million shares of its common stock for approximately \$1.6 billion. On March 22, 2011, the Company's Board of Directors increased the repurchase authorization to a total of 400 million shares as of that date. As of April 2, 2011, the Company had remaining authorization in place to repurchase approximately 398 million additional shares. The repurchase program does not have an expiration date.

We believe that the Company's financial condition is strong and that its cash balances, other liquid assets, operating cash flows, access to debt and equity capital markets and borrowing capacity, taken together, provide adequate resources to fund ongoing operating requirements and future capital expenditures related to the expansion of existing businesses and development of new projects. However, the Company's operating cash flow and access to the capital markets can be impacted by macroeconomic factors outside of its control. In addition to macroeconomic factors, the Company's borrowing costs can be impacted by short- and long-term debt ratings assigned by independent rating agencies, which are based, in significant part, on the Company's performance as measured by certain credit metrics such as interest coverage and leverage ratios. As of April 2, 2011, Moody's Investors Service's long- and short-term debt ratings for the Company were A2 and P-1, respectively, with stable outlook; Standard & Poor's long- and short-term debt ratings for the Company were A and A-1, respectively, with stable outlook; and Fitch's long- and short-term debt ratings for the Company were A and F-1, respectively, with stable outlook. The Company's bank facilities contain only one financial covenant, relating to interest coverage, which the Company met on April 2, 2011, by a significant margin. The Company's bank facilities also specifically exclude certain entities, such as Euro Disney and Hong Kong Disneyland, from any representations, covenants or events of default.

Euro Disney has annual covenants under its debt agreements that limit its investment and financing activities and require it to meet certain financial performance covenants. Euro Disney was in compliance with these covenants for fiscal 2010.

---

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

**COMMITMENTS AND CONTINGENCIES**

*Legal Matters*

As disclosed in Note 11 to the Condensed Consolidated Financial Statements, the Company has exposure for certain legal matters.

*Guarantees*

See Note 11 to the Condensed Consolidated Financial Statements for information regarding the Company's guarantees.

*Tax Matters*

As disclosed in Note 10 to the Consolidated Financial Statements in the 2010 Annual Report on Form 10-K, the Company has exposure for certain tax matters.

*Contractual Commitments*

Refer to Note 15 in the Consolidated Financial Statements in the 2010 Annual Report on Form 10-K for information regarding the Company's contractual commitments.

**OTHER MATTERS**

**Accounting Policies and Estimates**

We believe that the application of the following accounting policies, which are important to our financial position and results of operations, require significant judgments and estimates on the part of management. For a summary of our significant accounting policies, including the accounting policies discussed below, see Note 2 to the Consolidated Financial Statements in the 2010 Annual Report on Form 10-K.

*Film and Television Revenues and Costs*

We expense film and television production, participation and residual costs over the applicable product life cycle based upon the ratio of the current period's revenues to the estimated remaining total revenues (Ultimate Revenues) for each production. If our estimate of Ultimate Revenues decreases, amortization of film and television costs may be accelerated. Conversely, if our estimate of Ultimate Revenues increase, film and television cost amortization may be slowed. For film productions, Ultimate Revenues include revenues from all sources that will be earned within ten years from the date of the initial theatrical release. For television series, Ultimate Revenues include revenues that will be earned within ten years from delivery of the first episode, or if still in production, five years from delivery of the most recent episode, if later.

With respect to films intended for theatrical release, the most sensitive factor affecting our estimate of Ultimate Revenues (and therefore affecting future film cost amortization and/or impairment) is domestic theatrical performance. Revenues derived from other markets subsequent to the domestic theatrical release (e.g., the home entertainment or international theatrical markets) have historically been highly correlated with domestic theatrical performance. Domestic theatrical performance varies primarily based upon the public interest and demand for a particular film, the popularity of competing films at the time of release and the level of marketing effort. Upon a film's release and determination of domestic theatrical performance, the Company's estimates of revenues from succeeding windows and markets are revised based on historical relationships and an analysis of current market trends. The most sensitive factor affecting our estimate of Ultimate Revenues for released films is the extent of home entertainment sales achieved. Home entertainment sales vary based on the number and quality of competing home video products as well as the manner in which retailers market and price our products.

---

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

With respect to television series or other television productions intended for broadcast, the most sensitive factor affecting estimates of Ultimate Revenues is the program's rating and the strength of the advertising market. Program ratings, which are an indication of market acceptance, directly affect the Company's ability to generate advertising revenues during the airing of the program. In addition, television series with greater market acceptance are more likely to generate incremental revenues through the eventual sale of the program rights in the syndication, international and home entertainment markets. Alternatively, poor ratings may result in a television series cancellation, which would require the immediate write-off of any unamortized production costs. A significant decline in the advertising market would also negatively impact our estimates.

We expense the cost of television broadcast rights for acquired movies, series and other programs based on the number of times the program is expected to be aired or on a straight-line basis over the useful life, as appropriate. Amortization of those television programming assets being amortized on a number of airings basis may be accelerated if we reduce the estimated future airings and slowed if we increase the estimated future airings. The number of future airings of a particular program is impacted primarily by the program's ratings in previous airings, expected advertising rates and availability and quality of alternative programming. Accordingly, planned usage is reviewed periodically and revised if necessary. We amortize rights costs for multi-year sports programming arrangements during the applicable seasons based on the estimated relative value of each year in the arrangement. The estimated values of each year are based on our projection of revenues over the contract period which include advertising revenue and an allocation of affiliate revenue. If the annual contractual payments related to each season approximate each season's relative value, we expense the related contractual payment during the applicable season. If planned usage patterns or estimated relative values by year were to change significantly, amortization of our sports rights costs may be accelerated or slowed.

Costs of film and television productions are subject to regular recoverability assessments which compare the estimated fair values with the unamortized costs. The net realizable values of television broadcast program licenses and rights are reviewed using a daypart methodology. A daypart is defined as an aggregation of programs broadcast during a particular time of day or programs of a similar type. The Company's dayparts are: daytime, late night, primetime, news, children, and sports (includes network and cable). The net realizable values of other cable programming assets are reviewed on an aggregated basis for each cable channel. Individual programs are written-off when there are no plans to air or sublicense the program. Estimated values are based upon assumptions about future demand and market conditions. If actual demand or market conditions are less favorable than our projections, film, television and programming cost write-downs may be required.

*Revenue Recognition*

The Company has revenue recognition policies for its various operating segments that are appropriate to the circumstances of each business. See Note 2 to the Consolidated Financial Statements in the 2010 Annual Report on Form 10-K as for a summary of these revenue recognition policies.

We reduce home entertainment and software product revenues for estimated future returns of merchandise and for customer programs and sales incentives. These estimates are based upon historical return experience, current economic trends and projections of customer demand for and acceptance of our products. If we underestimate the level of returns and concessions in a particular period, we may record less revenue in later periods when returns exceed the estimated amount. Conversely, if we overestimate the level of returns and concessions for a period, we may have additional revenue in later periods when returns and concessions are less than estimated.

We recognize revenues from advance theme park ticket sales when the tickets are used. For non-expiring, multi-day tickets, we recognize revenue over a three-year time period based on estimated

---

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

usage, which is derived from historical usage patterns. If actual usage is different than our estimated usage, revenues may not be recognized in the periods the related services are rendered. In addition, a change in usage patterns would impact the timing of revenue recognition.

*Pension and Postretirement Medical Plan Actuarial Assumptions*

The Company's pension and postretirement medical benefit obligations and related costs are calculated using a number of actuarial assumptions. Two critical assumptions, the discount rate and the expected return on plan assets, are important elements of expense and/or liability measurement which we evaluate annually. Refer to the 2010 Annual Report on Form 10-K for estimated impacts of changes in these assumptions. Other assumptions include the healthcare cost trend rate and employee demographic factors such as retirement patterns, mortality, turnover and rate of compensation increase.

The discount rate enables us to state expected future cash payments for benefits as a present value on the measurement date. A lower discount rate increases the present value of benefit obligations and increases pension expense. The guideline for setting this rate is high-quality long-term corporate bond rates. The Company's discount rate was determined by considering the average of pension yield curves constructed of a large population of high quality corporate bonds. The resulting discount rate reflects the matching of plan liability cash flows to the yield curves.

To determine the expected long-term rate of return on the plan assets, we consider the current and expected asset allocation, as well as historical and expected returns on each plan asset class. A lower expected rate of return on pension plan assets will increase pension expense.

*Goodwill, Intangible Assets, Long-Lived Assets and Investments*

The Company is required to test goodwill and other indefinite-lived intangible assets for impairment on an annual basis and if current events or circumstances require, on an interim basis. Goodwill is allocated to various reporting units, which are generally an operating segment or one level below the operating segment. The Company compares the fair value of each reporting unit to its carrying amount to determine if there is potential goodwill impairment. If the fair value of a reporting unit is less than its carrying value, an impairment loss is recorded to the extent that the fair value of the goodwill within the reporting unit is less than the carrying value of the goodwill.

To determine the fair value of our reporting units, we generally use a present value technique (discounted cash flow) corroborated by market multiples when available and as appropriate. We apply what we believe to be the most appropriate valuation methodology for each of our reporting units. The discounted cash flow analyses are sensitive to our estimates of future revenue growth and margins for these businesses. We include in the projected cash flows an estimate of the revenue we believe the reporting unit would receive if the intellectual property developed by the reporting unit that is being used by other reporting units was licensed to an unrelated third party at its fair market value. These amounts are not necessarily the same as those included in segment operating results. We believe our estimates of fair value are consistent with how a marketplace participant would value our reporting units.

In times of adverse economic conditions in the global economy, the Company's long-term cash flow projections are subject to a greater degree of uncertainty than usual. If we had established different reporting units or utilized different valuation methodologies or assumptions, the impairment test results could differ, and we could be required to record impairment charges.

The Company is required to compare the fair values of other indefinite-lived intangible assets to their carrying amounts. If the carrying amount of an indefinite-lived intangible asset exceeds its fair



---

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

value, an impairment loss is recognized. Fair values of other indefinite-lived intangible assets are determined based on discounted cash flows or appraised values, as appropriate.

The Company tests long-lived assets, including amortizable intangible assets, for impairment whenever events or changes in circumstances (triggering events) indicate that the carrying amount may not be recoverable. Once a triggering event has occurred, the impairment test employed is based on whether the intent is to hold the asset for continued use or to hold the asset for sale. The impairment test for assets held for use requires a comparison of cash flows expected to be generated over the useful life of an asset group against the carrying value of the asset group. An asset group is established by identifying the lowest level of cash flows generated by a group of assets that are largely independent of the cash flows of other assets and could include assets used across multiple businesses or segments. If the carrying value of the asset group exceeds the estimated undiscounted future cash flows, an impairment would be measured as the difference between the fair value of the group's long-lived assets and the carrying value of the group's long-lived assets. The impairment is allocated to the long-lived assets of the group on a pro rata basis using the relative carrying amounts, but only to the extent the carrying value of each asset is above its fair value. For assets held for sale, to the extent the carrying value is greater than the asset's fair value less costs to sell, an impairment loss is recognized for the difference. Determining whether a long-lived asset is impaired requires various estimates and assumptions, including whether a triggering event has occurred, the identification of the asset groups, estimates of future cash flows and the discount rate used to determine fair values. If we had established different asset groups or utilized different valuation methodologies or assumptions, the impairment test results could differ, and we could be required to record impairment charges.

The Company has cost and equity investments. The fair value of these investments is dependent on the performance of the investee companies, as well as volatility inherent in the external markets for these investments. In assessing potential impairment of these investments, we consider these factors, as well as the forecasted financial performance of the investees and market values, where available. If these forecasts are not met or market values indicate an other-than-temporary decline in value, impairment charges may be required.

*Allowance for Doubtful Accounts*

We evaluate our allowance for doubtful accounts and estimate collectibility of accounts receivable based on our analysis of historical bad debt experience in conjunction with our assessment of the financial condition of individual companies with which we do business. In times of domestic or global economic turmoil, our estimates and judgments with respect to the collectibility of our receivables are subject to greater uncertainty than in more stable periods. If our estimate of uncollectible accounts is too low, costs and expenses may increase in future periods, and if it is too high, cost and expenses may decrease in future periods.

*Contingencies and Litigation*

We are currently involved in certain legal proceedings and, as required, have accrued estimates of the probable and estimable losses for the resolution of these claims. These estimates have been developed in consultation with outside counsel and are based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. It is possible, however, that future results of operations for any particular quarterly or annual period could be materially affected by changes in our assumptions or the effectiveness of our strategies related to these proceedings. See Note 11 to the Condensed Consolidated Financial Statements for information on litigation exposure.

*Income Tax Audits*

As a matter of course, the Company is regularly audited by federal, state and foreign tax authorities. From time to time, these audits result in proposed assessments. Our determinations regarding the recognition of income tax benefits are made in consultation with outside tax and legal

---

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

counsel where appropriate and are based upon the technical merits of our tax positions in consideration of applicable tax statutes and related interpretations and precedents and upon the expected outcome of proceedings (or negotiations) with taxing and legal authorities. The tax benefits ultimately realized by the Company may differ from those recognized in our financial statements based on a number of factors, including the Company's decision to settle rather than litigate a matter, relevant legal precedents related to similar matters and the Company's success in supporting its filing positions with taxing authorities.

*New Accounting Pronouncements*

See Note 12 to the Condensed Consolidated Financial Statements for information regarding new accounting pronouncements.

**MARKET RISK**

The Company is exposed to the impact of interest rate changes, foreign currency fluctuations, commodity fluctuations and changes in the market values of its investments.

**Policies and Procedures**

In the normal course of business, we employ established policies and procedures to manage the Company's exposure to changes in interest rates, foreign currencies, commodities, and the fair market value of certain investments in debt and equity securities using a variety of financial instruments.

Our objectives in managing exposure to interest rate changes are to limit the impact of interest rate volatility on earnings and cash flows and to lower overall borrowing costs. To achieve these objectives, we primarily use interest rate swaps to manage net exposure to interest rate changes related to the Company's portfolio of borrowings. By policy, the Company targets fixed-rate debt as a percentage of its net debt between minimum and maximum percentages.

Our objective in managing exposure to foreign currency fluctuations is to reduce volatility of earnings and cash flow in order to allow management to focus on core business issues and challenges. Accordingly, the Company enters into various contracts that change in value as foreign exchange rates change to protect the U.S. dollar equivalent value of its existing foreign currency assets, liabilities, commitments and forecasted foreign currency revenues and expenses. The Company utilizes option strategies and forward contracts that provide for the purchase or sale of foreign currencies to hedge probable, but not firmly committed, transactions. The Company also uses forward and option contracts to hedge foreign currency assets and liabilities. The principal foreign currencies hedged are the Euro, British pound, Japanese yen and Canadian dollar. Cross-currency swaps are used to effectively convert foreign currency denominated borrowings to U.S. dollar denominated borrowings. By policy, the Company maintains hedge coverage between minimum and maximum percentages of its forecasted foreign exchange exposures generally for periods not to exceed four years. The gains and losses on these contracts offset changes in the U.S. dollar equivalent value of the related exposures.

Our objectives in managing exposure to commodity fluctuations are to use commodity derivatives to reduce volatility of earnings and cash flows arising from commodity price changes. The amounts hedged using commodity swap contracts are based on forecasted levels of consumption of certain commodities, such as fuel, oil and gasoline.

It is the Company's policy to enter into foreign currency and interest rate derivative transactions and other financial instruments only to the extent considered necessary to meet its objectives as stated above. The Company does not enter into these transactions or any other hedging transactions for speculative purposes.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk.** See Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

**Item 4. Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures** We have established disclosure controls and procedures to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and that such information is accumulated and made known to the officers who certify the Company's financial reports and to other members of senior management and the Board of Directors as appropriate to allow timely decisions regarding required disclosure.

Based on their evaluation as of April 2, 2011, the principal executive officer and principal financial officer of the Company have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) are effective.

There have been no changes in our internal controls over financial reporting during the second quarter of fiscal 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

---

**PART II. OTHER INFORMATION**

**ITEM 1. Legal Proceedings**

Since our Form 10-Q filing for the quarter ended January 1, 2011, developments identified below occurred in the following legal proceedings.

*Legal Matters*

*Celador International Ltd. v. The Walt Disney Company.* On May 19, 2004, an affiliate of the creator and licensor of the television program, *Who Wants to be a Millionaire*, filed an action against the Company and certain of its subsidiaries, including American Broadcasting Companies, Inc. and Buena Vista Television, LLC, alleging it was damaged by defendants improperly engaging in certain intra-company transactions and charging merchandise distribution expenses, resulting in an underpayment to the plaintiff. On July 7, 2010, the jury returned a verdict for breach of contract against certain subsidiaries of the Company, awarding plaintiff damages of \$269.4 million. The Company has stipulated with the plaintiff to an award of prejudgment interest of \$50 million, which amount will be reduced prorata should the Court of Appeals reduce the damages amount. On December 21, 2010, the Company's alternative motions for a new trial and for judgment as a matter of law were denied. Although we cannot predict the ultimate outcome of this lawsuit, the Company believes the jury's verdict is in error and intends to vigorously pursue its position on appeal, notice of which was filed by the Company on January 14, 2011. On or about January 28, 2011, plaintiff filed a notice of cross-appeal. The Company has determined that it does not have a probable loss under the applicable accounting standard relating to probability of loss for recording a reserve with respect to this litigation and therefore has not recorded a reserve.

The Company, together with, in some instances, certain of its directors and officers, is a defendant or codefendant in various other legal actions involving copyright, breach of contract and various other claims incident to the conduct of its businesses. Management does not expect the Company to suffer any material liability by reason of these actions.

**ITEM 1A. Risk Factors**

The Private Securities Litigation Reform Act of 1995 (the Act) provides a safe harbor for forward-looking statements made by or on behalf of the Company. We may from time to time make written or oral statements that are forward-looking, including statements contained in this report and other filings with the Securities and Exchange Commission and in reports to our shareholders. All forward-looking statements are made on the basis of management's views and assumptions regarding future events and business performance as of the time the statements are made and the Company does not undertake any obligation to update its disclosure relating to forward looking matters. Actual results may differ materially from those expressed or implied. Such differences may result from actions taken by the Company, including restructuring or strategic initiatives (including capital investments or asset acquisitions or dispositions), as well as from developments beyond the Company's control, including: changes in domestic and global economic conditions, competitive conditions and consumer preferences; adverse weather conditions or natural disasters; health concerns; international, political or military developments; and technological developments. Such developments may affect travel and leisure businesses generally and may, among other things, affect the performance of the Company's theatrical and home entertainment releases, the advertising market for broadcast and cable television programming, expenses of providing medical and pension benefits, demand for our products and performance of some or all company businesses either directly or through their impact on those who distribute our products. Additional factors are discussed in the 2010 Annual Report on Form 10-K under the Item 1A, Risk Factors.

**A variety of uncontrollable events may reduce demand for our products and services, impair our ability to provide our products and services or increase the cost of providing our products and services.**

Demand for our products and services, particularly our theme parks and resorts, is highly dependent on the general environment for travel and tourism. The environment for travel and tourism, as well as demand for other entertainment products, can be significantly adversely affected in the United States, globally or in specific

regions as a result of a variety of factors beyond our control, including: adverse weather conditions arising from short-term weather patterns or long-term climate change or natural disasters (such as excessive heat or rain, hurricanes and earthquakes); health concerns; international, political or military developments; and terrorist attacks. These events and others, such as fluctuations in travel and energy costs and computer virus attacks, intrusions or other widespread computing or telecommunications failures, may also damage our ability to provide our products and services or to obtain insurance coverage with respect to these events. In addition, we derive royalties from the sales of our licensed goods and services by third parties and the management of businesses operated under brands licensed from the Company, and we are therefore dependent on the successes of those third parties for that portion of our revenue. A wide variety of factors could influence the success of those third parties and if negative factors significantly impacted a sufficient number of our licensees, that could adversely affect the profitability of one or more of our businesses. We obtain insurance against the risk of losses relating to some of these events, generally including physical damage to our property and resulting business interruption, certain injuries occurring on our property and liability for alleged breach of legal responsibilities. When insurance is obtained it is subject to deductibles, exclusions and caps. The types and levels of coverage we obtain vary from time to time depending on our view of the likelihood of specific types and levels of loss in relation to the cost of obtaining coverage for such types and levels of loss. The earthquake and tsunami in Japan in March 2011 has resulted in a period of suspension of our operations and those of certain of our licensees in Japan, including Tokyo Disney Resort. While we expect that some of the costs of this suspension may be covered by insurance, the extent of the costs of this suspension net of the insurance coverage cannot be determined at this time.

**Labor disputes may disrupt our operations and adversely affect the profitability of any of our businesses.**

A significant number of employees in various of our businesses are covered by collective bargaining agreements, including employees of our theme parks and resorts as well as writers, directors, actors, production personnel and others employed in our media networks and studio operations. In addition, the employees of licensees who manufacture and retailers who sell our consumer products, and employees of providers of programming content (such as sports leagues) may be covered by labor agreements with their employers. In general, a labor dispute involving our employees or the employees of our licensees or retailers who sell our consumer products or providers of programming content may disrupt our operations and reduce our revenues, and resolution of disputes may increase our costs.

**PART II. OTHER INFORMATION (continued)****ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following table provides information about Company purchases of equity securities that are registered by the Company pursuant to Section 12 of the Exchange Act during the quarter ended April 2, 2011:

Period		Total Number of Shares Purchased <sup>(1)</sup>	Weighted Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(2)</sup>
January 2, 2011	January 31, 2011	5,069,068	\$ 38.93	4,652,000	72 million
February 1, 2011	February 28, 2011	3,857,165	41.75	3,780,700	68 million
March 1, 2011	April 2, 2011	11,106,553	42.33	11,011,000	398 million
Total		20,032,786	41.36	19,443,700	398 million

<sup>(1)</sup> 589,086 shares were purchased on the open market to provide shares to participants in the Walt Disney Investment Plan (WDIP) and Employee Stock Purchase Plan (ESPP). These purchases were not made pursuant to a publicly announced repurchase plan or program.

<sup>(2)</sup> Under a share repurchase program implemented effective June 10, 1998, the Company is authorized to repurchase shares of its common stock. On March 22, 2011, the Company's Board of Directors increased the repurchase authorization to a total of 400 million shares as of that date. The repurchase program does not have an expiration date.

---

**ITEM 5. Other Information**

On May 5, 2011, effective January 2, 2012, the Company amended its Amended and Restated Key Employees Deferred Compensation and Retirement Plan (the Key Plan ) and the Amended and Restated Benefit Equalization Plan of ABC, Inc. (the ABC BEP ). Those plans provide additional retirement benefits for salaried employees in excess of the compensation limitations and maximum benefit accruals under two of the tax-qualified defined benefit retirement plans offered by the Company, and the amendments were adopted concurrent with changes in those two Company tax-qualified defined benefit retirement plans.

The Company currently maintains the Disney Salaried Retirement Plan (the Salaried Plan ), for salaried employees of the Company and certain subsidiaries, and the ABC, Inc. Retirement Plan (the ABC Plan ) for employees of ABC, Inc. and certain other subsidiaries of the Company. Benefits under these two plans are based in part on a percentage of average monthly compensation multiplied by years of credited service. For service years prior to January 1, 2012, average monthly compensation under the Salaried Plan excludes overtime, commissions and regular bonus, while average monthly compensation under the ABC Plan includes overtime, commissions and regular bonus; both plans exclude equity compensation and other similar forms of compensation.

Pursuant to amendments to the Salaried Plan and the ABC Plan adopted concurrent with the amendments to the Key Plan and the ABC BEP, the Company reduced the percentage of average monthly compensation in the formula on which benefits are based in both the Salaried Plan and the ABC Plan to 1.25% and added overtime, commissions and regular bonus amounts to the calculation of average monthly compensation under the Salaried Plan, in each case for compensation received beginning January 1, 2012. As a result, the percentage of average monthly compensation used in the formulas for calculating benefits in both the Key Plan and the ABC BEP (which incorporate the terms of the Salaried Plan and the ABC Plan, respectively, in this regard) were also reduced to 1.25%, and overtime, commissions and regular bonus amounts were added to the calculation of average monthly compensation under the Key Plan, again beginning January 1, 2012. In addition, the Key Plan and the ABC BEP also recognized equity compensation paid in lieu of bonus. The amendments to the Salaried Plan, the Key Plan, the ABC Plan and the ABC BEP, also provide that employees who begin service with the Company on or after January 1, 2012 will not receive benefits under these plans, and the Company intends to provide benefits under new defined contribution plans for employees who begin service on or after January 1, 2012.

In addition, amendments to the Key Plan and the ABC BEP provide that, starting on January 1, 2017, average annual compensation used for calculating benefits under the plans for any participant will be capped at the greater of \$1,000,000 and the participant's average annual compensation determined as of January 1, 2017. The amendments to the Key Plan and the ABC BEP also provide that the total benefits payable under the plans to participants who are executive officers at the time of their retirement or within at least one complete fiscal year preceding their retirement shall not be greater than the benefits they would have received if the plans had not been amended.

The Amended Key Plan and the Amended BEP are attached as Exhibits 10.5 and 10.6 respectively to this Report and are incorporated herein by reference.

The Company has also adopted new forms of stock option and restricted stock unit award agreements. The new forms refer to the Company's 2011 Stock Incentive Plan and add provisions related to data privacy. The restricted stock unit awards also specify that satisfaction of performance tests pursuant to Section 162(m) will be waived in certain circumstances if the recipient is not subject to Section 162(m) at the time of vesting. The option awards provide that, if an award was granted at least one year before termination of employment, options will continue to vest and will remain exercisable until the earlier of five years after the date of termination of employment or the scheduled expiration of the award if the executive's employment terminates for reasons other than death or cause and if either at the date of termination or, if the terms of the participant's employment agreement provide for continued vesting following termination, at the expiration of the regular term of the participant's employment agreement the participant is age 60 or greater and has at least ten years of service. The prior forms extended vesting and exercisability for three years after the date of termination of employment. The new forms are attached as Exhibits 10.2, 10.3 and 10.4 to this Report and are incorporated herein by reference.

**ITEM 6. Exhibits**

See Index of Exhibits.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE WALT DISNEY COMPANY  
(Registrant)

By: /s/ JAMES A. RASULO  
James A. Rasulo,

Senior Executive Vice President and

Chief Financial Officer

May 10, 2011

Burbank, California



INDEX OF EXHIBITS

Number and Description of Exhibit	Document Incorporated by Reference from a Previous Filing or Filed Herewith, as Indicated below
(Numbers Coincide with Item 601 of Regulation S-K)	
10.1 The 2011 Stock Incentive Plan	Incorporated herein by reference to Annex A to Proxy Statement for the 2011 annual meeting of the Registrant
10.2 Form of Performance-Based Stock Unit Award Agreement (Section 162(m) Vesting Requirement)	Filed herewith
10.3 Form of Performance-Based Stock Unit Award Agreement (Three-Year Vesting subject to Total Shareholder Return/EPS Growth Tests/Section 162(m) Vesting Requirement)	Filed herewith
10.4 Form of Non-Qualified Stock Option Award Agreement	Filed herewith
10.5 The Amended and Restated The Walt Disney Productions and Associated Companies Key Employees Deferred Compensation and Retirement Plan	Filed herewith
10.6 The Amended and Restated Benefit Equalization Plan of ABC, Inc.	Filed herewith
31.1 Rule 13a-14(a) Certification of Chief Executive Officer of the Company in accordance with Section 302 of the Sarbanes-Oxley Act of 2002	Filed herewith
31.2 Rule 13a-14(a) Certification of Chief Financial Officer of the Company in accordance with Section 302 of the Sarbanes-Oxley Act of 2002	Filed herewith
32.1 Section 1350 Certification of Chief Executive Officer of the Company in accordance with Section 906 of the Sarbanes-Oxley Act of 2002*	Furnished
32.2 Section 1350 Certification of Chief Financial Officer of the Company in accordance with Section 906 of the Sarbanes-Oxley Act of 2002*	Furnished
101 The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended April 2, 2011 formatted in Extensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Statements of Income, (ii) the Condensed Consolidated Balance Sheets, (iii) the Condensed Consolidated Statements of Cash Flows, (iv) the Condensed Consolidated Statements of Equity and (v) related notes	Furnished

\* A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.