CenterState Banks, Inc.
Form 10-Q
May 04, 2010
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# U.S. SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## Form 10-Q

(Mark One)
x Quarterly report under Section 13 or 15 (d) of the Securities Exchange Act of 1934
For the quarterly period ended March 31, 2010
Transition report under Section 13 or 15 (d) of the Exchange Act

For the transition period from $\qquad$ to $\qquad$

## CENTERSTATE BANKS, INC.

(Exact Name of Registrant as Specified in Its Charter)

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## Incorporation or Organization) <br> Identification No.)

42745 U.S. Highway 27

## Davenport, Florida 33837

## (Address of Principal Executive Offices)

(863) 419-7750
(Issuer's Telephone Number, Including Area Code)

Check whether the issuer: (1) filed all reports required to be filed by Section 12, 13 or 15 (d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: YES x NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Check whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer or a smaller reporting company.

State the number of shares outstanding of each of the issuer s classes of common Equity, as of the latest practicable date:

Common stock, par value $\$ .01$ per share (class)

25,778,767 shares
Outstanding at April 15, 2010

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## Centerstate Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

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(in thousands of dollars)
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|  | $\begin{gathered} \text { As of } \\ \text { March 31, } 2010 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 17,638 | \$ | 19,139 |
| Federal funds sold and Federal Reserve Bank deposits |  | 172,472 |  | 173,268 |
| Cash and cash equivalents |  | 190,110 |  | 192,407 |
| Trading securities, at fair value |  | 1,153 |  |  |
| Investment securities available for sale, at fair value |  | 496,715 |  | 463,186 |
| Loans held for sale, at lower of cost or market |  | 573 |  |  |
| Loans |  | 946,407 |  | 959,021 |
| Less allowance for loan losses |  | $(24,088)$ |  | $(23,289)$ |
| Net Loans |  | 922,319 |  | 935,732 |
| Accrued interest receivable |  | 6,696 |  | 6,378 |
| Federal Home Loan Bank and Federal Reserve Bank stock |  | 8,511 |  | 7,908 |
| Bank premises and equipment, net |  | 63,804 |  | 62,368 |
| Deferred income taxes, net |  | 4,422 |  | 3,495 |
| Goodwill |  | 32,840 |  | 32,840 |
| Core deposit intangible |  | 2,318 |  | 2,422 |
| Bank owned life insurance |  | 15,818 |  | 15,665 |
| Other repossessed real estate owned ( OREO ) |  | 10,059 |  | 10,196 |
| Excess bank property held for sale |  | 2,368 |  | 2,368 |
| Prepaid expense and other assets |  | 18,948 |  | 16,334 |
| TOTAL ASSETS | \$ | 1,776,654 | \$ | 1,751,299 |

LIABILITIES AND STOCKHOLDERS EQUITY

| Deposits: |  |  |
| :--- | ---: | ---: |
| Demand - non-interest bearing | 231,662 | $\$$ |
| Demand - interest bearing | 186,536 | 233,688 |
| Savings and money market accounts | 343,321 | 193,527 |
| Time deposits | 579,419 | 307,513 |
|  |  | 570,308 |
| Total deposits | $1,340,938$ | $1,305,036$ |
| Securities sold under agreement to repurchase | 25,367 | 29,562 |
| Federal funds purchased | 139,032 | 144,939 |
| Federal Home Loan Bank advances | 18,000 | 21,000 |
| Corporate debenture | 12,500 | 12,500 |
| Accrued interest payable | 1,145 | 1,268 |
| Accounts payables and accrued expenses | 10,199 | 7,584 |
|  | $1,547,181$ | $1,521,889$ |
| Total liabilities |  |  |
| Stockholders equity: |  |  |


| Preferred Stock, $\$ .01$ par value; $5,000,000$ shares authorized, no shares issued and outstanding at March 31, 2010 and December 31, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Common stock, \$. 01 par value: 100,000,000 shares authorized; |  |  |  |  |
| $25,778,767$ and 25,773,229 shares issued and outstanding at March 31, 2010 and December 31, 2009 respectively |  | 258 |  | 258 |
| Additional paid-in capital |  | 193,615 |  | 193,464 |
| Retained earnings |  | 28,758 |  | 28,623 |
| Accumulated other comprehensive income |  | 6,842 |  | 7,065 |
| Total stockholders equity |  | 229,473 |  | 229,410 |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY | \$ | 1,776,654 | \$ | 1,751,299 |

See notes to the accompanying condensed consolidated financial statements

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Centerstate Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (unaudited)

(in thousands of dollars, except per share data)

|  | Three months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1, 2010 | Mar 31, 2009 |  |
| Interest income: |  |  |  |  |
| Loans | \$ | 13,235 | \$ | 13,018 |
| Investment securities available for sale: |  |  |  |  |
| Taxable |  | 4,429 |  | 4,529 |
| Tax-exempt |  | 362 |  | 374 |
| Federal funds sold and other |  | 135 |  | 126 |
|  |  | 18,161 |  | 18,047 |
| Interest expense: |  |  |  |  |
| Deposits |  | 4,047 |  | 6,033 |
| Securities sold under agreement to repurchase |  | 24 |  | 21 |
| Federal funds purchased |  | 35 |  | 188 |
| Federal Home Loan Bank advances |  | 108 |  | 178 |
| Corporate debentures |  | 101 |  | 135 |
|  |  | 4,315 |  | 6,555 |
| Net interest income |  | 13,846 |  | 11,492 |
| Provision for loan losses |  | 4,075 |  | 1,703 |
| Net interest income after loan loss provision |  | 9,771 |  | 9,789 |
| Other income: |  |  |  |  |
| Service charges on deposit accounts |  | 1,596 |  | 1,133 |
| Income from correspondent banking and bond sales division |  | 6,356 |  | 2,557 |
| Commissions on sale of mutual funds and annuities |  | 104 |  | 193 |
| Debit card and ATM fees |  | 402 |  | 280 |
| Loan related fees |  | 130 |  | 88 |
| BOLI income |  | 152 |  | 94 |
| Gain on sale of securities |  | 1,436 |  | 418 |
| Trading securities revenue |  | 84 |  |  |
| Other service charges and fees |  | 213 |  | 187 |
|  |  | 10,473 |  | 4,950 |
| Other expenses: |  |  |  |  |
| Salaries, wages and employee benefits |  | 11,882 |  | 7,346 |
| Occupancy expense |  | 1,447 |  | 1,209 |
| Depreciation of premises and equipment |  | 755 |  | 751 |
| Supplies, stationary and printing |  | 215 |  | 187 |
| Marketing expenses |  | 555 |  | 442 |
| Data processing expense |  | 534 |  | 547 |
| Legal, auditing and other professional fees |  | 632 |  | 449 |
| Core deposit intangible (CDI) amortization |  | 104 |  | 198 |

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## Centerstate Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(in thousands of dollars)

|  | $\begin{array}{cc}\text { Three months ended March 31, } \\ 2010 & 2009\end{array}$ |  |  |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net Income | \$ 393 | \$ | 772 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| Provision for loan losses | 4,075 |  | 1,703 |
| Depreciation of premises and equipment | 755 |  | 751 |
| Amortization of purchase accounting adjustments | (4) |  | (313) |
| Net amortization/accretion of investment securities | 1,078 |  | 683 |
| Net deferred loan origination fees | (14) |  | (16) |
| Valuation write down of OREO | 882 |  | 394 |
| Loss on sale of OREO | 27 |  | 80 |
| Valuation write down on repossessed assets other than OREO |  |  | 138 |
| Loss on sale of repossessed assets other than OREO | 107 |  | 76 |
| Gain on sale of securities available for sale | $(1,436)$ |  | (418) |
| Trading securities revenue | (84) |  |  |
| Purchases of trading securities | $(21,091)$ |  |  |
| Proceeds from sale of trading securities | 20,022 |  |  |
| Gain on sale of loans held for sale | (12) |  |  |
| Loans originated and held for sale | $(1,357)$ |  |  |
| Proceeds from loans sold | 796 |  |  |
| Gain on sale of fixed assets |  |  | (82) |
| Deferred income taxes | (787) |  | (869) |
| Stock based compensation expense | 158 |  | 104 |
| Bank owned life insurance income | (152) |  | (94) |
| Net cash from changes in: |  |  |  |
| Net changes in accrued interest receivable, prepaid expenses, and other assets | $(3,040)$ |  | 6,490 |
| Net change in accrued interest payable, accrued expense, and other liabilities | 2,439 |  | 1,160 |
| Net cash provided by operating activities | 2,755 |  | 10,559 |

Cash flows from investing activities:

| Purchases of investment securities available for sale | $(118,846)$ | $(18,460)$ |
| :--- | ---: | ---: |
| Purchases of mortgage backed securities available for sale | $(14,151)$ | $(396,516)$ |
| Purchases of FHLB and FRB stock | $(603)$ | $(577)$ |
| Proceeds from maturities of investment securities available for sale | 133 | 3,100 |
| Proceeds from called investment securities available for sale | 25,765 | 24,978 |
| Proceeds from pay-downs of mortgage backed securities available for sale | 31,547 | 10,789 |
| Proceeds from sales of investment securities available for sale | 42,018 |  |
| Proceeds from sales of mortgage backed securities available for sale | 24,429 |  |
| Proceeds from sales of FHLB and FRB stock | 7,969 | $(20,503)$ |
| Decrease (increase) in loans, net of repayments | $(2,191)$ | $(1,819)$ |
| Purchases of premises and equipment, net | 623 | 851 |
| Proceeds from sale of other real estate owned | 9 | 155,640 |
| Proceeds from sale of fixed assets |  | $(27,736)$ |

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## Centerstate Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(in thousands of dollars)
(continued)

|  | Three months ended March 31,2010 $\underset{2009}{ }$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from financing activities: |  |  |  |  |
| Net increase in deposits |  | 35,998 |  | 137,634 |
| Net (decrease) increase in securities sold under agreement to repurchase |  | $(4,195)$ |  | 399 |
| Net (decrease) increase in federal funds purchased |  | $(5,907)$ |  | 120,997 |
| Net (decrease) increase in FHLB advances and other borrowings |  | $(3,000)$ |  | 7,250 |
| Stock options exercised, including tax benefit |  | 46 |  | 57 |
| Dividends paid |  | (258) |  | (824) |
| Adjustments to net proceeds from preferred stock and warrant issuance |  |  |  | (5) |
| Net cash provided by financing activities |  | 22,684 |  | 265,508 |
| Net (decrease) increase in cash and cash equivalents |  | $(2,297)$ |  | 58,214 |
| Cash and cash equivalents, beginning of period |  | 192,407 |  | 77,552 |
| Cash and cash equivalents, end of period | \$ | 190,110 | \$ | 135,766 |
|  |  | e months $2010$ | ded | $\begin{aligned} & \text { March 31, } \\ & 2009 \end{aligned}$ |
| Transfer of loan to other real estate owned | \$ | 1,395 | \$ | 8,734 |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ | 4,534 | \$ | 6,363 |
| Income taxes | \$ | 206 | \$ |  |

See notes to the accompanying condensed consolidated financial statements.

CenterState Banks, Inc. and Subsidiaries

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

NOTE 1: Nature of Operations and basis of presentation
Our consolidated financial statements include the accounts of CenterState Banks, Inc. (the Parent Company or CSFL ), and our wholly owned subsidiary banks and their wholly owned subsidiary, CenterState Shared Services ( CSS ). Our four subsidiary banks operate through 38 locations in ten Counties throughout Central Florida, providing traditional deposit and lending products and services to their commercial and retail customers. In addition, we also operate a correspondent banking and bond sales division. The division is integrated with and part of our lead subsidiary bank located in Winter Haven, Florida, although the majority of our bond salesmen, traders and operational personnel are physically housed in leased facilities located in Birmingham, Alabama, Atlanta, Georgia and Winston Salem, North Carolina. The business lines of this division are primarily divided into three inter-related revenue generating activities. The first, and largest, revenue generator is commissions earned on fixed income security sales. The second category includes: (a) correspondent bank deposits (i.e. federal funds purchased);
(b) correspondent bank checking account deposits; and (c) loans to correspondent banks. The third revenue generating category includes fees from safe-keeping activities, bond accounting services for correspondents, asset/liability consulting related activities, international wires, and other clearing and corporate checking account services. The customer base includes small to medium size financial institutions primarily located in Florida, Alabama, Georgia, North Carolina, South Carolina, Tennessee, Virginia and West Virginia.

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The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. These statements should be read in conjunction with the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2009. In our opinion, all adjustments, consisting primarily of normal recurring adjustments, necessary for a fair presentation of the results for the interim periods have been made. The results of operations of the three month period ended March 31, 2010 are not necessarily indicative of the results expected for the full year.

NOTE 2: Common stock outstanding and earnings per share data

Basic earnings per share is based on the weighted average number of common shares outstanding during the periods. Diluted earnings per share includes the weighted average number of common shares outstanding during the periods and the further dilution from stock options using the treasury method. There were $1,115,300$ and 884,000 stock options that were anti dilutive at March 31, 2010 and 2009, respectively. The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for the periods presented (dollars are in thousands, except per share data).

| For the three months ended March 31, | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Numerator for basic and diluted earnings per share: |  |  |  |  |
| Net income | \$ | 393 | \$ | 772 |
| Preferred stock dividend accrued |  |  |  | (348) |
| Preferred stock discount accretion |  |  |  | (48) |
| Net income available for common shareholders | \$ | 393 | \$ | 376 |
| Denominator: |  |  |  |  |
| Denominator for basic earnings per share - weighted-average shares |  | ,820 |  | 5,432 |
| Effect of dilutive securities: Employee stock options and stock grants |  | ,764 |  | 9,992 |
| Denominator for diluted earnings per share - adjusted weighted-average shares |  | 5,584 |  | 5,424 |
| Basic earnings per share | \$ | 0.02 | \$ | 0.03 |
| Diluted earnings per share | \$ | 0.02 | \$ | 0.03 |

NOTE 3: Comprehensive income
As required by generally accepted accounting principles, certain transactions and other economic events that bypass our income statement must be displayed as other comprehensive income. Our comprehensive income consists of net income and unrealized gains and losses on securities available-for-sale, net of deferred income taxes.

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The table below sets forth our comprehensive income for the periods indicated below (in thousands of dollars).

|  | Three months ended |  |
| :--- | :---: | :---: | :---: |
| Mar 31, 2009 |  |  |

## NOTE 4: Fair value

Generally accepted accounting principles establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity s own assumptions about the assumptions that market participants would use in pricing and asset or liability.

The fair values of trading securities and securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities (Level 2 inputs).

The fair values of trading securities are determined as follows: (1) for those securities that have traded prior to March 31, 2010 but have not settled (date of sale) until after such date, the sales price is used as the fair value; and, (2) for those securities which have not traded as of March 31, 2010, the fair value was determined by broker price indications of similar or same securities.

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All of the mortgaged back securities listed below are residential FNMA and FHLMC MBSs. Assets and liabilities measured at fair value on a recurring basis are summarized below (in thousands of dollars).


Assets and liabilities measured at fair value on a non-recurring basis are summarized below (in thousands of dollars).


Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of $\$ 16,727,000$ with a valuation allowance of $\$ 4,452,000$ at March 31,2010 , and a carrying amount of $\$ 15,391,000$ with a valuation allowance of $\$ 4,612,000$ at December 31, 2009. The Company recorded a provision for loan loss expense of $\$ 688,000$ on these loans during the three month period ended March 31, 2010.

The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach.

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The fair value of our repossessed real estate ( other real estate owned or OREO ) is determined using Level 3 inputs which include current and prior appraisals and estimated costs to sell. The decline in fair value of other real estate owned was $\$ 882,000$ during the three month period ending March 31, 2010. Changes in fair value were recorded directly as an adjustment to current earnings through non interest expense.

Excess bank real estate held for sale represents several parcels of commercial real estate purchased in prior years with the intention of denovo branch expansion. At this time, management has made them available for sale. As such, current generally accepted accounting principles require the real estate to be carried on our balance sheet at the lower of cost or market value. This category also includes a single family house we purchased from one of our executives when the executive was relocated to another county. The fair value of excess bank real estate held for sale is determined using Level 3 inputs which include current and prior appraisals and estimated costs to sell. Changes in fair value are recorded directly as an adjustment to current earnings through non interest expense.

## Fair Value of Financial Instruments

The methods and assumptions used to estimate fair value are described as follows:
Carrying amount is the estimated fair value for cash and cash equivalents, interest bearing deposits, accrued interest receivable and payable, demand deposits, short-term debt, and variable rate loans or deposits that reprice frequently and fully. Security fair values are based on market prices or dealer quotes, and if no such information is available, on the rate and term of the security and information about the issuer. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. Fair values for impaired loans are estimated using underlying collateral values. Fair value of debt is based on current rates for similar financing. It was not practicable to determine the fair value of Federal Home Loan Bank stock or Federal Reserve Bank stock due to restrictions placed on its transferability. The fair value of off-balance-sheet items is not considered material. The following table presents the carry amounts and estimated fair values of the Company s financial instruments (in thousands of dollars):

|  | Mar 31, 2010 |  | Dec 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount | Fair <br> Value | Carrying Amount | Fair <br> Value |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ 190,110 | \$ 190,110 | \$ 192,407 | \$ 192,407 |
| Trading securities | 1,153 | 1,153 |  |  |
| Investment securities available for sale | 496,715 | 496,715 | 463,186 | 463,186 |
| FHLB and FRB stock | 8,511 | n/a | 7,908 | n/a |
| Loans held for sale | 573 | 573 |  |  |
| Loans, less allowance for loan losses of |  |  |  |  |
| \$24,088 and \$23,289, at March 31, 2010 and December 31, 2009, respectively | 922,319 | 932,246 | 935,732 | 945,993 |
| Accrued interest receivable | 6,696 | 6,696 | 6,378 | 6,378 |
| Financial liabilities: |  |  |  |  |
| Deposits-without stated maturities | \$ 761,519 | \$ 761,519 | \$ 734,728 | \$ 734,728 |
| Deposits-with stated maturities | 579,419 | 584,820 | 570,308 | 576,237 |
| Securities sold under agreement to repurchase | 25,367 | 25,367 | 29,562 | 29,562 |
| Federal funds purchased (correspondent bank deposits) | 139,032 | 139,032 | 144,939 | 144,939 |
| Federal Home Loan Bank advances | 18,000 | 18,275 | 21,000 | 21,274 |
| Corporate debentures | 12,500 | 6,820 | 12,500 | 6,865 |
| Accrued interest payable | 1,145 | 1,145 | 1,268 | 1,268 |

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NOTE 5: Reportable segments
The Company s reportable segments represent the distinct product lines the Company offers and are viewed separately for strategic planning purposes by management. The table below is a reconciliation of the reportable segment revenues, expenses, and profit to the Company s consolidated total for the three month period ending March 31, 2010 (in thousands of dollars).

|  | Three month period ending March 31, 2010 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial and retail banking |  | Correspondent banking and bond sales division |  | Corporate overhead and administration |  | Elimination entries | Total |  |
| Interest income | \$ | 16,597 | \$ | 1,564 |  |  |  | \$ | 18,161 |
| Interest expense |  | $(4,176)$ |  | (38) |  | (101) |  |  | $(4,315)$ |
| Net interest income |  | 12,421 |  | 1,526 |  | (101) |  |  | 13,846 |
| Provision for loan losses |  | $(4,075)$ |  |  |  |  |  |  | $(4,075)$ |
| Non interest income |  | 3,851 |  | 6,622 |  |  |  |  | 10,473 |
| Non interest expense |  | $(12,815)$ |  | $(6,164)$ |  | (746) |  |  | $(19,725)$ |
| Net income before taxes |  | (618) |  | 1,984 |  | (847) |  |  | 519 |
| Income tax (expense) benefit |  | 315 |  | (764) |  | 323 |  |  | (126) |
| Net (loss) income | \$ | (303) | \$ | 1,220 | \$ | (524) |  | \$ | 393 |
| Total assets |  | 572,126 | \$ | 208,045 | \$ | 244,523 | \$ $(248,040)$ |  | 776,654 |

Commercial and retail banking: The Company s primary business is commercial and retail banking. Currently, we operate through our four separately chartered subsidiary banks with 38 locations in 10 counties throughout Central Florida providing traditional deposit and lending products and services to our commercial and retail customers.

Corresponding banking and bond sales division: Operating as a division of our largest subsidiary bank, its primary revenue generating activities are as follows: 1) the first, and largest, revenue generator is commissions earned on fixed income security sales; 2) the second category includes: (a) correspondent bank deposits (i.e., federal funds purchased); (b) correspondent bank checking account deposits; and (c) loans to correspondent banks; and, 3) the third revenue generating category, includes fees from safe-keeping activities, bond accounting services for correspondents, asset/liability consulting related activities, international wires, and other clearing and corporate checking account services. The customer base includes small to medium size financial institutions primarily located in Florida, Alabama, Georgia, North Carolina, South Carolina, Tennessee, Virginia and West Virginia.

Corporate overhead and administration: Corporate overhead and administration is comprised primarily of compensation and benefits for certain members of management, interest on parent company debt, office occupancy and depreciation of parent company facilities, merger related costs and other expenses.

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NOTE 6: Investment securities available for sale

All of the mortgaged back securities listed below are residential FNMA and FHLMC MBSs. Cost of securities is determined using the specific identification method. The fair value of available for sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows (in thousands of dollars):

|  | March 31, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost | Gross unrealized gains |  | Gross unrealized losses |  | Estimated <br> fair <br> value |
| Obligations of U.S. government agencies | \$ 111,079 | \$ | 469 | \$ | 191 | \$ 111,357 |
| Mortgage backed securities | 339,383 |  | 10,828 |  | 122 | 350,089 |
| Municipal securities | 35,114 |  | 491 |  | 336 | 35,269 |
|  | \$ 485,576 | \$ | 11,788 | \$ | 649 | \$ 496,715 |



Sales of available for sale securities were as follows:

| For the three months ended: | Mar 31, <br> $\mathbf{2 0 1 0}$ | Mar 31, <br> $\mathbf{2 0 0 9}$ |
| :--- | :---: | :---: |
| Proceeds | $\$ 42,018$ | $\$ 35,218$ |
| Gross gains | $\$ 1,436$ | $\$ 444$ |
| Gross losses | $\$$ | $\$$ |

The tax provision related to these net realized gains was $\$ 554$ and $\$ 157$, respectively.

The fair value of available for sale securities at March 31, 2010 by contractual maturity were as follows. Securities not due at a single maturity date, primarily mortgage-backed securities, are shown separately. Amounts are shown in thousands of dollars.

|  | Fair <br> Value |
| :--- | ---: | ---: |
| Investment securities available for sale | 8,047 |
| Due in one year or less | 23,657 |
| Due after one year through five years | 48,209 |
| Due after five years through ten years | 66,713 |
| Due after ten years through thirty years | 350,089 |

Securities pledged at March 31, 2010 and December 31, 2009 had a carrying amount (estimated fair value) of $\$ 197,550,000$ and $\$ 214,785,000$ respectively. These securities were pledged primarily to secure public deposits and repurchase agreements.

At March 31, 2010 and December 31, 2009, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than $10 \%$ of stockholders equity.

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The following tables show the Company s investments gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at March 31, 2010 and December 31, 2009 (in thousands of dollars).

|  | Less than $\mathbf{1 2}$ months Unrealized |  |  | March 31, 2010 <br> 12 months or more |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value | Unrealized Losses |  | Fair Value | Unrealized Losses |  | Fair Value | Unrealized Losses |  |
| Obligations of U.S. government agencies | \$ 48,295 | \$ | 191 | \$ | \$ |  | \$ 48,295 | \$ | 191 |
| Mortgage backed securities | 27,648 |  | 122 |  |  |  | 27,648 |  | 122 |
| Municipal securities | 7,514 |  | 225 | 1,821 |  | 111 | 9,335 |  | 336 |
| Total temporarily impaired securities | \$ 83,457 | \$ | 538 | \$ 1,821 | \$ | 111 | \$ 85,278 | \$ | 649 |


|  | Less than 12 mont |  |  | December 31, 2009 <br> 12 months or more |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair Value | Unrealized Losses |  |
| Obligations of U.S. government agencies | \$ 7,287 | \$ | 44 | \$ |  | \$ |  | \$ 7,287 | \$ | 44 |
| Mortgage backed securities | 46,537 |  | 169 |  |  |  |  | 46,537 |  | 169 |
| Municipal securities | 7,713 |  | 236 |  | 892 |  | 40 | 8,605 |  | 276 |
| Total temporarily impaired securities | \$ 61,537 | \$ | 449 | \$ | 892 | \$ | 40 | \$ 62,429 | \$ | 489 |

Mortgage-backed securities: The unrealized losses on investments in mortgage-backed securities were caused by changes in interest rate. Fannie Mae guarantees the contractual cash flows of these securities. It is expected that the securities would not be settled at a price less than the par value of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company has the ability and intent to hold these investments until a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

Municipal securities: Unrealized losses on municipal securities have not been recognized into income because the issuers bonds are of high quality, management has the intent and ability to hold for the foreseeable future, and the decline in fair value is largely due to changes in interest rates. The fair value is expected to recover as the securities approach maturity.

## NOTE 7: Effect of new pronouncements

In June 2009, the FASB issued Statement of Financial Accounting Standards No. 166, Accounting for Transfers of Financial Assets, an Amendment of FASB Statement No. 140 (ASC 810). The new accounting requirement amends previous guidance relating to the transfers of financial assets and eliminates the concept of a qualifying special purpose entity. This Statement must be applied as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. This Statement must be applied to transfers occurring on or after the effective date. Additionally, on and after the effective date, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes. Therefore, formerly qualifying special-purpose entities should be evaluated for consolidation by reporting entities on and after the effective date in accordance with the applicable consolidation guidance. Additionally, the disclosure provisions of this Statement were also amended and apply to transfers that occurred both before and after the effective date of this Statement. The effect of adopting this new guidance was not material.

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## ITEM 2: MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS COMPARISON OF BALANCE SHEETS AT MARCH 31, 2010 AND DECEMBER 31, 2009

## Overview

Our total assets increased slightly, approximately $1 \%$, during the current quarter. Our outstanding loan balances decreased slightly, again approximately $1 \%$, our securities available for sale increased approximately $7 \%$, deposits were up almost $3 \%$, all other borrowings as a group were down approximately $6 \%$ and our total stockholders equity at March 31, 2010 was approximately the same as December 31, 2009. These changes are discussed and analyzed below and on the following pages.

Federal funds sold and Federal Reserve Bank deposits

Federal funds sold and Federal Reserve Bank deposits were \$172,472,000 at March 31, 2010 (approximately $9.7 \%$ of total assets) as compared to $\$ 173,268,000$ at December 31, 2009 (approximately $9.9 \%$ of total assets). We use our available-for-sale securities portfolio, as well as federal funds sold and Federal Reserve Bank deposits for liquidity management and for investment yields. These accounts, as a group, will fluctuate as a function of loans outstanding, and to some degree the amount of correspondent bank deposits (i.e. federal funds purchased) outstanding.

Trading securities

During the third quarter of 2009, we initiated a trading securities portfolio at our lead subsidiary bank. Realized and unrealized gains and losses are included in trading securities revenue, a component of our non interest income, in our Condensed Consolidated Statement of Earnings. Securities purchased for this portfolio have primarily been various municipal securities. At March 31, 2010 our trading securities had a fair market value of $\$ 1,153,000$, all of which were municipal securities. A list of the activity in this portfolio is summarized below. Amounts are in thousands of dollars.

| Balance at December 31, 2009 | $\$$ |
| :--- | :---: |
| Purchases | 21,091 |
| Proceeds from sales | $(20,022)$ |
| Net realized gain on sales | 91 |
| Net unrealized loss at March 31, 2010 |  |
| Balance at March 31, 2010 | $\$ 1,153$ |

Investment securities available for sale

Securities available-for-sale, consisting primarily of U.S. government agency securities and municipal tax exempt securities, were $\$ 496,715,000$ at March 31, 2010 (approximately $28 \%$ of total assets) compared to $\$ 463,186,000$ at December 31, 2009 (approximately $26 \%$ of total assets), an increase of $\$ 33,529,000$ or $7 \%$. We use our available-for-sale securities portfolio, as well as federal funds sold and Federal Reserve Bank deposits for liquidity management and for investment yields. These accounts, as a group, will fluctuate as a function of loans outstanding as discussed above, under the caption Federal funds sold and Federal Reserve Bank deposits. Our securities are carried at fair value. We classify our securities as available-for-sale to provide for greater flexibility to respond to changes in interest rates as well as future liquidity needs, as discussed above.

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Loans held for sale

During the first quarter of 2010, we initiated a loans held for sale portfolio, whereby we originate single family home loans and sell those mortgages into the secondary market, servicing released. These loans are recorded at the lower of cost or market. Gains and losses on the sale of loans held for sale are included as a component of non interest income in our Condensed Consolidated Statement of Earnings. A list of the activity in this portfolio is summarized below. Amounts are in thousands of dollars.

| Balance at December 31, 2009 | $\$$ |
| :--- | :---: |
| Loans originated | 1,357 |
| Proceeds from sales | $(796)$ |
| Net realized gain on sales | 12 |
|  | $\$ 573$ |

## Loans

Lending-related income is the most important component of our net interest income and is a major contributor to profitability. The loan portfolio is the largest component of earning assets, and it therefore generates the largest portion of revenues. The absolute volume of loans and the volume of loans as a percentage of earning assets is an important determinant of net interest margin as loans are expected to produce higher yields than securities and other earning assets. Average loans during the quarter ended March 31, 2010, were $\$ 951,009,000$, or $59 \%$ of average earning assets, as compared to $\$ 931,681,000$, or $56 \%$ of average earning assets, for the quarter ending December 31, 2009. Total loans, net of unearned fees and cost, at March 31, 2010 and December 31, 2009 were $\$ 946,407,000$ and $\$ 959,021,000$, respectively, a decrease of $\$ 12,614,000$, or $1.3 \%$. This represents a loan to total asset ratio of $53 \%$ and $55 \%$ and a loan to deposit ratio of $71 \%$ and $73 \%$, at March 31, 2010 and December 31, 2009, respectively.

Our single family residential real estate loans totaled $\$ 251,368,000$ or $27 \%$ of our total loans as of March 31, 2010. As with all of our loans, these are originated in our geographical market area in central Florida. We do not and have never engaged in sub-prime lending. As of this same date, our commercial real estate loans totaled $\$ 443,876,000$, or $47 \%$ of our total loans. Construction, development, and land loans totaled $\$ 108,614,000$, or $11 \%$ of our loans. As a group, all of our real estate collateralized loans represented approximately $85 \%$ of our total loans at March 31, 2010. The remaining $15 \%$ is comprised of commercial loans ( $9 \%$ ) and consumer loans ( $6 \%$ ).

Loan concentrations are considered to exist where there are amounts loaned to multiple borrowers engaged in similar activities, which collectively could be similarly impacted by economic or other conditions and when the total of such amounts would exceed $25 \%$ of total capital. Due to the lack of diversified industry and the relative proximity of markets served, the Company has concentrations in geographic as well as in types of loans funded.

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The following table sets forth information concerning the loan portfolio by collateral types as of the dates indicated (dollars are in thousands).

|  | March 31, <br> $\mathbf{2 0 1 0}$ | Dec 31, <br> $\mathbf{2 0 0 9}$ |
| :--- | :---: | :---: |
| Real estate loans | $\$ 251,368$ | $\$ 251,634$ |
| Residential | 443,876 | 438,540 |
| Commercial | 108,614 | 115,937 |
| Construction, development, land | 803,858 | 806,111 |
| Total real estate | 87,521 | 98,273 |
| Commercial | 55,754 | 55,376 |
| Consumer and other | 947,133 | 959,760 |
| Gross loans before | $(726)$ | $(739)$ |
| Unearned fees/costs | 946,407 | 959,021 |
| Total loans net of unearned fees | $(24,088)$ | $(23,289)$ |
| Allowance for loan losses | $\$ 922,319$ | $\$ 935,732$ |

Credit quality and allowance for loan losses
We maintain an allowance for loan losses that we believe is adequate to absorb probable losses incurred in our loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings and decreased by loan charge-offs net of recoveries of prior period loan charge-offs. Loans are charged against the allowance when management believes collection of the principal is unlikely.

The allowance consists of two components. The first component is an allocation for impaired loans, as defined by generally accepted accounting principles. Impaired loans are those loans whereby management has arrived at a determination that the Company will not be repaid according to the original terms. Each of these loans is required to have a written analysis supporting the amount of specific allowance allocated to the particular loan, if any. That is to say, a loan may be impaired (i.e., not expected to be repaid as agreed), but may be sufficiently collateralized such that we expect to recover all principal and interest eventually, and therefore no specific allowance is warranted.

The second component is a general allowance on all of the Company s loans other than those identified as impaired. We group these loans into five general categories with similar characteristics, and then apply an adjusted loss factor to each group of loans to determine the total amount of this second component of our allowance for loan losses. The adjusted loss factor for each category of loans is a derivative of our historical loss factor for that category, adjusted for current internal and external environmental factors, as well as for certain loan grading factors.

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In the table below we have shown the two components, as discussed above, of our allowance for loan losses at March 31, 2010 and December 31, 2009.

| (amounts are in thousands of dollars) | Mar 31, <br> $\mathbf{2 0 1 0}$ | Dec 31, <br> $\mathbf{2 0 0 9}$ | Increase <br> (decrease) |
| :--- | :---: | :---: | ---: |
| Impaired loans | $\$ 82,755$ | $\$ 78,948$ | $\$$ |
| Component 1 (specific allowance) | 4,452 | 4,607 |  |
| Specific allowance as percentage of impaired loans | $5.38 \%$ | $5.84 \%$ | $(46 \mathrm{bps})$ |
| Total loans other than impaired loans | 863,652 | 880,073 | $(16,421)$ |
| Component 2 (general allowance) | 19,636 | 18,677 | 959 |
| General allowance as percentage of non impaired loans | $2.27 \%$ | $2.12 \%$ | 15 bps |
| Total loans | 946,407 | 959,021 | $(12,614)$ |
| Total allowance for loan losses | 24,088 | 23,289 | 799 |
| Allowance for loan losses as percentage of total loans | $2.55 \%$ | $2.43 \%$ | 12 bps |

As shown in the table above, our allowance for loan losses ( ALLL ) as a percentage of total loans outstanding was 2.55\% at March 31, 2010 compared to $2.43 \%$ at December 31, 2009. Our ALLL increased by a net amount of $\$ 799,000$ during this three month period. Component 2 (general allowance) increased by $\$ 959,000$ during the period. This increase is primarily due to changes in our historical charge-off rates, changes in our current environmental factors and changes in the loan portfolio mix.

Component 1 (specific allowance) decreased by $\$ 160,000$. This Component is the result of specific allowance analyses prepared for each of our impaired loans. Although our impaired loans increased by $\$ 3,807,000$, our specific allowance related to impaired loans decreased. Our specific allowance is the aggregate of the results of individual analyses prepared for each one of our impaired loans on a loan by loan basis. The decrease in our specific allowance is the result of charge-offs taken during the period, as well as the change in mix and evaluation of impaired loans.

The table below sets forth the activity in the allowance for loan losses for the periods presented, in thousands of dollars.

| For the three month period ending March 31, | 2010 | 2009 |
| :---: | :---: | :---: |
| Allowance at beginning of period | \$ 23,289 | \$ 13,335 |
| Charge-offs |  |  |
| Real estate loans |  |  |
| Residential | (767) | (313) |
| Commercial | $(1,195)$ | (417) |
| Construction, development, land | (832) | (622) |
| Total real estate loans | $(2,794)$ | $(1,352)$ |
| Commercial | (361) | (184) |
| Consumer and other | (155) | (61) |
| Total charge-offs | $(3,310)$ | $(1,597)$ |
| Recoveries |  |  |
| Real estate loans |  |  |
| Residential | 3 | 4 |
| Commercial | 13 | 5 |
| Construction, development, land | 5 |  |
| Total real estate loans | 21 | 9 |
| Commercial |  | 11 |
| Consumer and other | 13 | 11 |
| Total recoveries | 34 | 31 |

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| Net charge-offs | $(3,276)$ | $(1,566)$ |
| :--- | :---: | :---: |
| Provision for loan losses | 4,075 | 1,703 |
| Allowance at end of period | $\$ 24,088$ | $\$ 13,472$ |

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Nonperforming loans and nonperforming assets

Non performing loans are defined as non accrual loans plus loans past due 90 days or more and still accruing interest. Generally we place loans on non accrual status when they are past due 90 days and management believes the borrower s financial condition, after giving consideration to economic conditions and collection efforts, is such that collection of interest is doubtful. When we place a loan on non accrual status, interest accruals cease and uncollected interest is reversed and charged against current income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. Non performing loans as a percentage of total loans were $5.15 \%$ at March 31, 2010, compared to $4.42 \%$ at December 31, 2009.

Non performing assets (which we define as non performing loans, as defined above, plus (a) OREO (i.e., real estate acquired through foreclosure, in substance foreclosure, or deed in lieu of foreclosure); and (b) other repossessed assets that are not real estate), were $\$ 59,540,000$ at March 31, 2010, compared to $\$ 53,452,000$ at December 31, 2009. Non performing assets as a percentage of total assets were $3.35 \%$ at March 31, 2010, compared to 3.05\% at December 31, 2009.

The following table sets forth information regarding the components of nonperforming assets at the dates indicated (in thousands of dollars).

|  | Mar 31, 2010 | $\begin{gathered} \text { Dec 31, } \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: |
| Non-accrual loans | \$ 48,753 | \$ 42,059 |
| Past due loans 90 days or more and still accruing interest | 34 | 282 |
| Total non-performing loans (NPLs) | 48,787 | 42,341 |
| Other real estate owned (OREO) | 10,059 | 10,196 |
| Repossessed assets other than real estate | 694 | 915 |
| Total non-performing assets (NPAs) | \$ 59,540 | \$ 53,452 |
| Total NPLs as a percentage of total loans | 5.15\% | 4.42\% |
| Total NPAs as a percentage of total assets | 3.35\% | 3.05\% |
| Loans past due between 30 and 89 days and accruing interest as a percentage of total loans | 1.20\% | 1.28\% |
| Allowance for loan losses | \$ 24,088 | \$ 23,289 |
| Allowance for loan losses as a percentage of NPLs | 49\% | 55\% |
| Allowance for loan losses as a percentage of NPAs | 40\% | 44\% |
| Troubled debt restructured loans ( TDRs ): |  |  |
| Performing TDRs | \$ 15,235 | \$ 14,517 |
| Non performing TDRs, included in NPLs above | 12,718 | 11,982 |
| Total TDRs | \$ 27,953 | \$ 26,499 |

As shown in the table above, the largest component of non performing loans is non accrual loans. As of March 31, 2010 the Company had reported a total of 205 non accrual loans with an aggregate book value of $\$ 48,753,000$, compared to December 31, 2009 when 171 non accrual loans with an aggregate book value of $\$ 42,059,000$ were reported. The increase was spread among all five categories, with no material disproportional increase in any particular category.

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This amount is further delineated by collateral category and number of loans in the table below (in thousands of dollars).

|  | Total amount <br> in <br> thousands <br> of dollars | Percentage <br> of total <br> non accrual <br> loans | Number of <br> non accrual <br> loans in <br> category |  |
| :--- | ---: | ---: | ---: | ---: |
| Collateral category | $\$ 11,274$ | $23 \%$ | 73 |  |
| Residential real estate loans | 24,198 | $50 \%$ | 51 |  |
| Commercial real estate loans | 12,547 | $25 \%$ | 45 |  |
| Construction, development and land loans | 357 | $1 \%$ | 16 |  |
| Non real estate commercial loans | 377 | $1 \%$ | 20 |  |
| Non real estate consumer and other loans |  |  |  |  |
|  |  | 48,753 | $100 \%$ | 205 |

There are no construction or development loans with national builders. The Company has historically done business with local builders and developers that have typically been long time customers. However, the Company believes that this category (i.e. construction, development and land) is the loan category where the most risk is present. On the positive side, the category only represents about $11 \%$ of the total loan portfolio. However, it represents a disproportionate $25 \%$ of the Company s total non accrual loans and approximately $34 \%$ of the Company s total repossessed real estate ( OREO ).

As indicated above, non accrual construction, development, and land loans totaled \$12,547,000 at March 31, 2010. Most of this amount relates to land, either developed or not developed, commercial and residential. There are four single family homes where construction is not yet completed and not sold. This mix is consistent with the performing loans in this category, where the mix is approximately $85 \%$ land related, either developed lots or not developed, both commercial and residential, and less than $15 \%$ of the category represents vertical construction and the majority of that is commercial.

During the current quarter, the Company has charged off, net of recoveries, approximately $\$ 827,000$ of the loans in this category, about $25 \%$ of the total net charge offs. During the year ending December 31, 2009, the Company had total charge offs, net of recoveries, of \$13,942,000. Almost half $(\$ 6,414,000)$ came from this category.

The second largest component in non performing assets after non accrual loans is repossessed real estate, or OREO. OREO is carried at the lower of cost or market, less the cost to sell. Further declines in real estate values can affect the market value of these assets. Any further decline in market value beyond its cost basis is recorded as a current expense in the Company s Statement of Operations. At March 31, 2010, OREO was $\$ 10,059,000$, which is further delineated in the table below (in thousands of dollars).
$\left.\begin{array}{lrr} & \begin{array}{c}\text { carry amount } \\ \text { at Mar }\end{array} \\ \text { Description of repossessed real estate } & \mathbf{3 1 , \mathbf { 2 0 1 0 }}\end{array}\right)$

In this current real estate crisis that the Nation in general and Florida in particular has been experiencing, it has become more common to restructure or modify the terms of certain loans under certain conditions (i.e. troubled debt restructure or TDRs ). In those circumstances it may be beneficial to restructure the terms of a loan and work with the borrower for the benefit of both parties, versus forcing the property into foreclosure and having to dispose of it in an unfavorable and depressed real estate market. When we have modified the terms of a loan, we usually either reduce the monthly payment

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and/or interest rate for generally about twelve months. We have not forgiven any material principal amounts on any loan modifications to date. We have approximately $\$ 27,953,000$ of TDRs. Of this amount $\$ 15,235,000$ are performing pursuant to their modified terms, and $\$ 12,718,000$ are not performing and have been placed on non accrual status and included in our non performing loans ( NPLs ). Current accounting standards require TDRs to be included in our impaired loans, whether they are performing or not performing. Only non performing TDRs are included in our NPLs.

Impaired loans are defined as loans that management has concluded will not repay as agreed. (Small balance homogeneous loans are not considered for impairment purposes.) Once management has determined a loan is impaired, we perform a specific reserve analysis to determine if it is probable that we will eventually collect all contractual cash flows. If management determines that a shortfall is probable, then a specific valuation allowance is placed against the specific loan. This loan is then placed on non accrual basis, even if the borrower is current with his/her contractual payments, and will remain on non accrual until payments collected reduce the loan balance such that it eliminates the specific valuation allowance or other economic conditions change. At March 31, 2010 we have identified a total of $\$ 82,755,000$ impaired loans. A specific valuation allowance of $\$ 4,452,000$ has been attached to $\$ 16,727,000$ of the total identified impaired loans. As such, these loans are place on non accrual and included in our NPLs regardless if the borrower is current with his/her payment or not. Approximately $\$ 13,373,000$ of these $\$ 16,727,000$ impaired loans was current at March 31, 2010. The table below summarizes impaired loan data for the periods presented (in thousands of dollars).

|  | $\begin{gathered} \text { Mar 31, } \\ 2010 \end{gathered}$ | Dec 31, 2009 |
| :---: | :---: | :---: |
| Impaired loans with a specific valuation allowance | \$ 16,727 | \$ 15,391 |
| Impaired loans without a specific valuation allowance | 66,028 | 63,557 |
| Total impaired loans | \$ 82,755 | \$ 78,948 |
| Amount of allowance for loan losses allocated to impaired loans | 4,452 | 4,612 |
| Payments are current as of period end | \$ 13,373 | \$ 9,296 |
| Payments are not current as of period end | 3,354 | 6,095 |
| Total impaired loans with a specific valuation allowance | \$ 16,727 | \$ 15,391 |
| Performing TDRs | \$ 15,235 | \$ 14,517 |
| Non performing TDRs, included in NPLs | 12,718 | 11,982 |
| Total TDRs (TDRs are required to be included in impaired loans) | \$ 27,953 | \$ 26,499 |
| Impaired loans that are not TDRs | 54,802 | 52,449 |
| Total impaired loans | \$ 82,755 | \$ 78,948 |

We continually analyze our loan portfolio in an effort to recognize and resolve problem assets as quickly and efficiently as possible. As of March 31, 2010, we believe the allowance for loan losses was adequate. However, we recognize that many factors can adversely impact various segments of the market. Accordingly, there is no assurance that losses in excess of such allowance will not be incurred.

Bank premises and equipment
Bank premises and equipment was $\$ 63,804,000$ at March 31, 2010 compared to $\$ 62,368,000$ at December 31, 2009, an increase of $\$ 1,436,000$ or $2.3 \%$. This amount is the result of purchases and construction in process totaling $\$ 2,191,000$ less $\$ 755,000$ of depreciation expense. Most of the gross increases, approximately $\$ 1,466,000$, relates to construction in process on several of our branch offices. The remaining $\$ 725,000$ relates to purchases of furniture and equipment, and capitalization of certain software development costs related to our correspondent banking and bond sales division.

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Deposits

During the current quarter, total deposits increased by $\$ 35,902,000$, or $2.8 \%$. Time deposits increased by $\$ 9,111,000$, or $1.6 \%$, and non time deposits (i.e., core deposits) increased by $\$ 26,791,000$, or $3.6 \%$. With the purchase of an Ocala bank s deposits from the FDIC in January 2009 and the correspondent banking activity, the Company believes it has excess liquidity, and has no incentive to aggressively price rate sensitive time deposits. Management continues to believe that core deposits and the number of customer relationships are the value of the franchise, and continues to incentivize employees to grow these accounts and relationships.

The table below sets forth our deposits by type and as a percentage to total deposits at March 31, 2010 and December 31, 2009 (amounts shown in the table are in thousands of dollars).

|  | Mar 31, 2010 |  | $\% \text { of }$ total | Dec 31, 2009 |  | $\begin{aligned} & \% \text { of } \\ & \text { total } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand - non-interest bearing | \$ | 231,662 | 17\% | \$ | 233,688 | 18\% |
| Demand - interest bearing |  | 186,536 | 14\% |  | 193,527 | 15\% |
| Savings deposits |  | 166,033 | 13\% |  | 148,915 | 11\% |
| Money market accounts |  | 177,288 | 13\% |  | 158,598 | 12\% |
| Time deposits |  | 579,419 | 43\% |  | 570,308 | 44\% |
| Total deposits | \$ | 1,340,938 | 100\% |  | ,305,036 | 100\% |

Securities sold under agreement to repurchase
Our subsidiary banks enter into borrowing arrangements with our retail business customers by agreements to repurchase ( securities sold under agreements to repurchase ) under which the banks pledge investment securities owned and under their control as collateral against the one-day borrowing arrangement. These short-term borrowings totaled $\$ 25,367,000$ at March 31, 2010 compared to $\$ 29,562,000$ at December 31, 2009.

Federal funds purchased
Federal funds purchased are overnight deposits from correspondent banks. We commenced accepting correspondent bank deposits during September 2008. Federal funds purchased acquired from other than our correspondent bank deposits are included with Federal Home Loan Bank advances and other borrowed funds as described below. At March 31, 2010 we had $\$ 139,032,000$ of correspondent bank deposits or federal funds purchased, compared to $\$ 144,939,000$ at December 31, 2009.

Federal Home Loan Bank advances and other borrowed funds

From time to time, we borrow either through Federal Home Loan Bank advances or Federal Funds Purchased, other than correspondent bank deposits (i.e. federal funds purchased) listed above. At March 31, 2010 and December 31, 2009, advances from the Federal Home Loan Bank were as follows (amounts are in thousands of dollars).

|  | Mar 31, 2010 | Dec 31, 2009 |
| :--- | ---: | ---: |
| Matures January 7, 2011, interest rate is fixed at $3.63 \%$ | 3,000 | 3,000 |
| Matures June 27, 2011, interest rate is fixed at $3.93 \%$ | 3,000 | 3,000 |
| Matures January 11, 2010, interest rate is fixed at $1.04 \%$ |  | 3,000 |
| Matures January 12, 2010, interest rate is fixed at $1.04 \%$ | 3,000 | 3,000 |
| Matures July 12, 2010, interest rate is fixed at $1.50 \%$ | 3,000 | 3,000 |
| Matures January 10, 2011, interest rate is fixed at $1.84 \%$ | 3,000 | 3,000 |
| Matures December 30, 2011, interest rate is fixed at $2.30 \%$ | 3,000 |  |
| Matures January 11, 2011, interest rate is fixed at $0.61 \%$ |  |  |
|  | $\$ 18,000$ | $\$ 21,000$ |

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Corporate debentures
We formed CenterState Banks of Florida Statutory Trust I (the Trust ) for the purpose of issuing trust preferred securities. On September 22, 2003, we issued a floating rate corporate debenture in the amount of $\$ 10,000,000$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture of the Company. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 305 basis points). The corporate debenture and the trust preferred security each have 30 -year lives. The trust preferred security and the corporate debenture are callable by the Company or the Trust, at their respective option, subject to prior approval by the Federal Reserve Board, if then required. The Company has treated the trust preferred security as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

In September 2004, Valrico Bancorp Inc. ( VBI ) formed Valrico Capital Statutory Trust ( Valrico Trust ) for the purpose of issuing trust preferred securities. On September 9, 2004, VBI issued a floating rate corporate debenture in the amount of $\$ 2,500,000$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. On April 2, 2007, the Company acquired all the assets and assumed all the liabilities of VBI pursuant to the merger agreement, including VBI s corporate debenture and related trust preferred security discussed above. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 270 basis points). The corporate debenture and the trust preferred security each have 30 -year lives. The trust preferred security and the corporate debenture are callable by the Company or the Valrico Trust, at their respective option, subject to prior approval by the Federal Reserve, if then required. The Company has treated the trust preferred security as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

Stockholders equity
Stockholders equity at March 31, 2010, was $\$ 229,473,000$, or $12.9 \%$ of total assets, compared to $\$ 229,410,000$, or $13.1 \%$ of total assets at December 31, 2009. The increase in stockholders equity was due to the following items:

| $\$ 229,410,000$ | Total stockholders equity at December 31, 2009 |
| ---: | :--- |
| 393,000 | Net income during the period |
| $(258,000)$ | Dividends paid on common shares |
| $(223,000)$ | Net decrease in market value of securities available for sale, net of deferred taxes |
| 46,000 | Employee stock options exercised |
| 105,000 | Employee equity based compensation |

## \$ 229,473,000 Total stockholders equity at March 31, 2010

The federal bank regulatory agencies have established risk-based capital requirements for banks. These guidelines are intended to provide an additional measure of a bank s capital adequacy by assigning weighted levels of risk to asset categories. Banks are also required to systematically maintain capital against such off-balance sheet activities as loans sold with recourse, loan commitments, guarantees and standby letters of credit. These guidelines are intended to strengthen the quality of capital by increasing the emphasis on common equity and restricting the amount of loan loss reserves and other forms of equity such as preferred stock that may be included in capital. As of March 31, 2010, each of our four subsidiary banks exceeded the minimum capital levels to be considered well capitalized under the terms of the guidelines.

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Selected consolidated capital ratios at March 31, 2010 and December 31, 2009 are presented in the table below.

|  | Actual <br> Amount |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Ratio | Well capitalized <br> Amount <br> Ratio | Excess <br> Amount |  |  |  |
| March 31, 2010 | $\$ 213,957$ | $19.3 \%$ | $\$ 110,856$ | $>10 \%$ | $\$ 103,101$ |
| Total capital (to risk weighted assets) | 199,973 | $18.0 \%$ | 66,514 | $>6 \%$ | 133,459 |
| Tier 1 capital (to risk weighted assets) | 199,973 | $11.6 \%$ | 86,232 | $>5 \%$ | 113,741 |
| Tier 1 capital (to average assets) |  |  |  |  |  |
| December 31, 2009 | $\$ 213,569$ | $19.2 \%$ | $\$ 110,960$ | $>10 \%$ | $\$ 102,609$ |
| Total capital (to risk weighted assets) | 199,583 | $18.0 \%$ | 66,576 | $>6 \%$ | 133,007 |
| Tier 1 capital (to risk weighted assets) | 199,583 | $11.4 \%$ | 87,831 | $>5 \%$ | 111,752 |
| Tier 1 capital (to average assets) |  |  |  |  |  |

COMPARISON OF RESULTS OF OPERATIONS FOR THE THREE MONTH PERIODS ENDED MARCH 31, 2010 AND 2009

## Overview

Net income for the three months ended March 31, 2010 was $\$ 393,000$ or $\$ 0.02$ per share basic and diluted, compared to $\$ 772,000$ or $\$ 0.03$ per share basic and diluted for the same period in 2009. We repurchased our preferred stock, issued pursuant to TARP, during the third quarter of 2009. As such, it affected our income available to common shareholders during the first quarter of 2009 but not the current quarter. We also substantially increased the number of common shares outstanding as a result of our capital offering in July 2009. Please refer to note 2 in the Condensed Consolidated Financial Statements for additional detail.

Our average earning assets increased by $\$ 113,763,000$ between these two periods and our net interest margin ( NIM ) increased by 38bps to $3.54 \%$ resulting in a $\$ 2,354,000$ increase in our net interest income. This increase was offset by a $\$ 2,372,000$ increase in our allowance for loan loss provision.

Our non interest income also increased significantly primarily due to income from correspondent banking and bond sales division (commissions from bond sales) and from gain on sales of securities. This was offset by increases in our non interest expense which was primarily due to compensation expense and compensation related expenses resulting primarily from our newly formed correspondent banking and bond sales division, and increases in foreclosure and foreclosure related expenses.

Each of the above referenced income and expense categories, along with other items, are discussed and analyzed in greater detail below.

Net interest income/margin
Net interest income increased $\$ 2,354,000$ or $20 \%$ to $\$ 13,846,000$ during the three month period ended March 31,2010 compared to $\$ 11,492,000$ for the same period in 2009. The $\$ 2,354,000$ increase was the result of a $\$ 114,000$ increase in interest income plus a $\$ 2,240,000$ decrease in interest expense.

Interest earning assets averaged $\$ 1,608,823,000$ during the three month period ended March 31, 2010 as compared to $\$ 1,495,060,000$ for the same period in 2009, an increase of $\$ 113,763,000$, or $7.6 \%$. The yield on average interest earning assets decreased 32 bps to $4.58 \%$ ( 31 bps to $4.63 \%$ tax equivalent basis) during the three month period ended March 31, 2010, compared to $4.90 \%$ ( $4.94 \%$ tax equivalent

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basis) for the same period in 2009. The combined effects of the $\$ 113,763,000$ increase in average interest earning assets and the 32bps (31bps tax equivalent basis) decrease in yield on average interest earning assets resulted in the $\$ 114,000$ increase in interest income between the two periods.

Interest bearing liabilities averaged $\$ 1,275,676,000$ during the three month period ended March 31,2010 as compared to $\$ 1,266,716,000$ for the same period in 2009, an increase of $\$ 8,960,000$, or $0.7 \%$. The cost of average interest bearing liabilities decreased 73 bps to $1.37 \%$ during the three month period ended March 31, 2010, compared to $2.10 \%$ for the same period in 2009. The combined effects of the $\$ 8,960,000$ increase in average interest bearing liabilities and the 73 bps decrease in cost on average interest bearing liabilities resulted in the $\$ 2,240,000$ decrease in interest expense between the two periods.

The table below summarizes the analysis of changes in interest income and interest expense for the three month periods ended March 31, 2010 and 2009 on a tax equivalent basis (in thousands of dollars).

|  | Three months ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | 2010 <br> Interest <br> Inc / Exp | Average Rate | Average Balance | 2009 Interest Inc / Exp | Average Rate |
| Loans (1) (2) (9) | \$ 951,009 | \$ 13,261 | 5.66\% | \$ 894,676 | \$ 13,041 | 5.91\% |
| Securities-taxable (3) (9) | 621,981 | 4,564 | 2.98\% | 562,602 | 4,655 | 3.36\% |
| Securities-tax exempt (9) | 35,833 | 531 | 6.01\% | 37,782 | 526 | 5.65\% |
| Total earning assets | 1,608,823 | 18,356 | 4.63\% | 1,495,060 | 18,222 | 4.94\% |
| Allowance for loan losses | $(23,731)$ |  |  | $(13,188)$ |  |  |
| All other assets | 174,697 |  |  | 153,880 |  |  |
| Total assets | \$ 1,759,789 |  |  | \$ 1,635,752 |  |  |
| Deposits (4) | 1,077,922 | 4,047 | 1.52\% | 1,029,330 | 6,033 | 2.38\% |
| Borrowings (5) | 185,254 | 167 | 0.37\% | 224,886 | 387 | 0.70\% |
| Corporate debenture (6) | 12,500 | 101 | 3.28\% | 12,500 | 135 | 4.38\% |
| Total interest bearing Liabilities | 1,275,676 | 4,315 | 1.37\% | 1,266,716 | 6,555 | 2.10\% |
| Demand deposits | 242,490 |  |  | 176,900 |  |  |
| Other liabilities | 11,536 |  |  | 11,814 |  |  |
| Stockholders equity | 230,087 |  |  | 180,322 |  |  |
| Total liabilities and Stockholders equity | \$ 1,759,789 |  |  | \$ 1,635,752 |  |  |
| Net interest spread (tax equivalent basis) (7) |  |  | 3.26\% |  |  | 2.84\% |
| Net interest income (tax equivalent basis) |  | \$ 14,041 |  |  | \$ 11,667 |  |
| Net interest margin (tax equivalent basis) (8) |  |  | 3.54\% |  |  | 3.16\% |

Note 1: Loan balances are net of deferred origination fees and costs.
Note 2: Interest income on average loans includes loan fee recognition of $\$ 76,000$ and $\$ 80,000$ for the three month periods ended March 31, 2010 and 2009.
Note 3:

Includes securities available-for-sale, interest earned on trading securities, federal funds sold, Federal Reserve Bank deposits and earnings on Federal Reserve Bank stock and Federal Home Loan Bank stock.
Note 4: Includes interest bearing deposits only. Non-interest bearing checking accounts are included in the demand deposits listed above.
Note 5: Includes securities sold under agreements to repurchase, federal funds purchased and federal home loan bank advances.
Note 6: Includes amortization of origination costs and amortization of fair market value adjustment related to our April 2, 2007 acquisition of VSB of $\$ 0$ and $(\$ 7,000)$ for the three month periods ended March 31, 2010 and 2009. Amounts are shown net.
Note 7: Represents the average rate earned on interest earning assets minus the average rate paid on interest bearing liabilities.
Note 8: Represents net interest income divided by total interest earning assets.

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Note 9: Interest income and rates include the effects of a tax equivalent adjustment using applicable statutory tax rates to adjust tax exempt interest income on tax exempt investment securities and loans to a fully taxable basis.
Provision for loan losses

The provision for loan losses increased $\$ 2,372,000$, or $139 \%$, to $\$ 4,075,000$ during the three month period ending March 31,2010 compared to $\$ 1,703,000$ for the comparable period in 2009. Our policy is to maintain the allowance for loan losses at a level sufficient to absorb probable incurred losses inherent in the loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings, and is decreased by charge-offs, net of recoveries on prior loan charge-offs. Therefore, the provision for loan losses (Income Statement effect) is a residual of management $s$ determination of allowance for loan losses (Balance Sheet approach). In determining the adequacy of the allowance for loan losses, we consider those levels maintained by conditions of individual borrowers, the historical loan loss experience, the general economic environment, the overall portfolio composition, and other information. As these factors change, the level of loan loss provision changes. See credit quality and allowance for loan losses for additional information regarding the allowance for loan losses.

Non-interest income

Non-interest income for the three months ended March 31, 2010 was $\$ 10,473,000$ compared to $\$ 4,950,000$ for the comparable period in 2009. This increase was the result of the following components listed in the table below.

| Three month period ending: (in thousands of dollars) | $\begin{gathered} \text { Mar 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Mar 31, } \\ 2009 \end{gathered}$ | \$ increase (decrease) |  | $\begin{gathered} \% \\ \text { increase } \\ \text { (decrease) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts | \$ 1,596 | \$ 1,133 | \$ | 463 | 40.9\% |
| Income from correspondent banking and bond sales division | 6,356 | 2,557 |  | 3,799 | 148.6\% |
| Commissions from sale of mutual funds and annuities | 104 | 193 |  | (89) | (46.1)\% |
| Debit card and ATM fees | 402 | 280 |  | 122 | 43.6\% |
| Loan related fees | 130 | 88 |  | 42 | 47.7\% |
| BOLI income | 152 | 94 |  | 58 | 61.7\% |
| Gain on sale of securities available for sale | 1,436 | 418 |  | 1,018 | 243.5\% |
| Trading securities revenue | 84 |  |  | 84 | \% |
| Gain on sale of loans held for sale | 12 |  |  | 12 | \% |
| Other service charges and fees | 201 | 187 |  | 14 | 7.5\% |
| Total non-interest income | \$ 10,473 | \$ 4,950 | \$ | 5,523 | 111.6\% |

The increase in non-interest income between the two quarters presented above were primarily due to income from the correspondent banking and bond sales division (commissions on bond sales) and gain on sale of securities available for sale.

Through our lead bank in Winter Haven, Florida, we have initiated a correspondent banking and bond sales division during the end of the third quarter of 2008 by hiring substantially all the employees of the Royal Bank of Canada s ( RBC ) bond sales division who were previously employees of Alabama National Bank ( ALAB ) prior to RBC s acquisition of ALAB. In July of 2009, we added to this business segment by hiring a substantial percentage of the correspondent banking and bond sales division of the failed Silverton Bank, N.A. in Atlanta Georgia. The division operates primarily out of leased facilities in Birmingham, Alabama, Atlanta, Georgia and Winston Salem, North Carolina. The division s largest revenue generating activity is commissions earned on fixed income security sales.

We sold approximately $\$ 42,018,000$ and $\$ 35,218,000$ of our securities available for sale, realizing a net gain on sale of $\$ 1,436,000$ and $\$ 418,000$, during the quarters ending March 31, 2010 and 2009, respectively. These securities were sold as part of our on-going asset/liability portfolio management strategies.

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## Non-interest expense

Non-interest expense for the three months ended March 31, 2010 increased $\$ 6,024,000$, or $44 \%$, to $\$ 19,725,000$, compared to $\$ 13,701,000$ for the same period in 2009. Components of our non-interest expenses are listed in the table below.

| Three month period ending: (in thousands of dollars) | $\begin{gathered} \text { Mar 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Mar 31, } \\ 2009 \end{gathered}$ | \$ increase (decrease) | \% increase (decrease) |
| :---: | :---: | :---: | :---: | :---: |
| Employee salaries and wage compensation | \$ 9,250 | \$ 5,879 | \$ 3,371 | 57.3\% |
| Employee incentive/bonus compensation | 708 | 408 | 300 | 73.5\% |
| Equity based compensation expense | 158 | 104 | 54 | 51.9\% |
| Deferred compensation | 67 | 55 | 12 | 21.8\% |
| 401 K employer contribution | 170 | 126 | 44 | 34.9\% |
| Health insurance and other employee benefits | 840 | 393 | 447 | 113.7\% |
| Payroll taxes | 687 | 440 | 247 | 56.1\% |
| Other employee related expenses | 129 | 104 | 25 | 24.0\% |
| Incremental direct cost of loan origination | (127) | (163) | 36 | 22.1\% |
| Total salaries, wages and employee benefits | \$ 11,882 | \$ 7,346 | \$ 4,536 | 61.7\% |
| Occupancy expense | 1,447 | 1,209 | 238 | 19.7\% |
| Depreciation of premises and equipment | 755 | 751 | 4 | 0.5\% |
| Supplies, stationary and printing | 215 | 187 | 28 | 15.0\% |
| Marketing expenses | 555 | 442 | 113 | 25.6\% |
| Data processing expense | 534 | 547 | (13) | (2.4)\% |
| Legal, auditing and other professional fees | 632 | 449 | 183 | 40.8\% |
| Core deposit intangible (CDI) amortization | 104 | 198 | (94) | (47.5)\% |
| Postage and delivery | 110 | 100 | 10 | 10.0\% |
| ATM and debit card related expenses | 286 | 222 | 64 | 28.8\% |
| Bank regulatory related expenses | 614 | 493 | 121 | 24.5\% |
| Loss on sale of repossessed real estate | 27 | 80 | (53) | (66.3)\% |
| Valuation write down on repossessed real estate | 882 | 394 | 488 | 123.9\% |
| Loss on other repossessed assets | 107 | 214 | (107) | (50.0)\% |
| Foreclosure related expenses | 418 | 173 | 245 | 141.6\% |
| Internet and telephone banking | 134 | 111 | 23 | 20.7\% |
| Operational write-offs and losses | 40 | 33 | 7 | 21.2\% |
| Correspondent accounts and Federal Reserve charges | 72 | 77 | (5) | (6.5)\% |
| Conferences, seminars, education, training | 155 | 92 | 63 | 68.5\% |
| Director fees | 95 | 88 | 7 | 8.0\% |
| Other expenses | 661 | 495 | 166 | 33.5\% |
| Total non-interest expense | \$ 19,725 | \$ 13,701 | \$ 6,024 | 44.0\% |

From a global perspective, the primary reasons for the overall increase in non interest expense for the periods presented above are (1) our enhancement of our correspondent banking and bond sales division by hiring substantially all of the correspondent and bond sales team from the failed Silverton Bank N.A. in Atlanta, Georgia in July 2009; (2) our acquisition of four bank branch offices in Ocala from the FDIC at the end of January 2009; and (3) OREO and foreclosure related expenses.

Total salaries, wages and employee benefits increased by $\$ 4,536,000$, or $61.7 \%$, between the two periods presented above. This increase is primarily due to enhancing our new correspondent banking and bond sales division by hiring approximately forty new bond salesmen, traders and operational personnel from the failed Silverton Bank N.A. in July 2009. These employees were not employees of the Company during the first quarter of 2009. The team of new bond salesmen are compensated solely on a commission basis, similar to the Birmingham business unit initiated in November 2008, is expected to

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include some of the highest paid employees of the Company and, as such, the average cost per FTE for this division is not comparable to the rest of our Company. The other event that occurred which is also contributing to increased compensation expense is the four Ocala bank branch offices acquired from the FDIC. On January 31, 2009 we hired approximately twenty of the employees who were working for the Ocala bank.

Occupancy and depreciation expense increased due to the new correspondent banking and bond sales division as well as the additional branches we acquired in Ocala, as discussed above.

OREO, repossessed assets other than OREO and other foreclosure related expenses (group of four line items above) were $\$ 1,434,000$ as a group during the current quarter compared to $\$ 861,000$ during the similar quarter of last year, as presented above. The $\$ 573,000$ increase in these types of expenses is reflective of the overall economy in general and the real estate market in particular.

Provision for income taxes

The income tax provision for the three months ended March 31, 2010 was $\$ 126,000$ (effective rate of $24.3 \%$ ) which was comparable to the $\$ 266,000$ provision (effective rate of $25.6 \%$ ) for the same period in 2009.

## Liquidity

Liquidity is defined as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. We measure liquidity position by giving consideration to both on- and off-balance sheet sources of and demands for funds on a daily and weekly basis.

Each of our subsidiary banks regularly assesses the amount and likelihood of projected funding requirements through a review of factors such as historical deposit volatility and funding patterns, present and forecasted market and economic conditions, individual client funding needs, and existing and planned business activities. Each of our subsidiary bank s asset/liability committee (ALCO) provides oversight to the liquidity management process and recommends guidelines, subject to board of director sapproval, and courses of action to address actual and projected liquidity needs.

Short term sources of funding and liquidity include cash and cash equivalents, net of federal requirements to maintain reserves against deposit liabilities; investment securities eligible for pledging to secure borrowings from customers pursuant to securities sold under repurchase agreements; loan repayments; deposits and certain interest rate-sensitive deposits; and borrowings under overnight federal fund lines available from correspondent banks. In addition to interest rate-sensitive deposits, the primary demand for liquidity is anticipated fundings under credit commitments to customers.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES: MARKET RISK <br> \section*{Market risk}

We believe interest rate risk is the most significant market risk impacting us. Each of our subsidiary banks monitors and manages its interest rate risk using interest rate sensitivity gap analysis to measure the impact of market interest rate changes on net interest income. See our 2009 annual report on Form $10-\mathrm{K}$ for disclosure of the quantitative and qualitative information regarding the interest rate risk inherent in interest rate risk sensitive instruments as of December 31, 2009. There have been no changes in the assumptions used in monitoring interest rate risk as of March 31, 2010. The impact of other types of market risk, such as foreign currency exchange risk and equity price risk, is deemed immaterial.

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## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this report, an evaluation was carried out under the supervision and with the participation of our management, including the Chief Executive Officer ( CEO ) and Chief Financial Officer (CFO ), of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in rules 13a-15(e) or 15d-15(e)). Based on that evaluation, the CEO and CFO have concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 are recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. There were no changes in our internal control over financial reporting (as defined in Rules $13 \mathrm{a}-15(\mathrm{f})$ or $15 \mathrm{~d}-15(\mathrm{f})$ ) during the quarter covered by this report that have materially effected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II. OTHER INFORMATION

Item 1. Legal Proceedings
None.

Item 1a. Risk Factors
There has been no material changes in our risk factors from our disclosure in Item 1A of our December 31, 2009 annual report on Form 10-K

Item 2. Unregistered sales of Equity Securities and Use of Proceeds
None.

Item 3. Defaults Upon Senior Securities
None.

Item 4. Other Information
None.

Item 5. Exhibits

Exhibit 31.1 The Chairman, President and Chief Executive Officer s certification required under section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 The Chief Financial Officer s certification required under section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 32.1 The Chairman, President and Chief Executive Officer s certification required under section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 32.2 The Chief Financial Officer s certification required under section 906 of the Sarbanes-Oxley Act of 2002

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## CENTERSTATE BANKS OF FLORIDA, INC.

## SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## CENTERSTATE BANKS OF FLORIDA, INC.

(Registrant)

Date: May 4, 2010

Date: May 4, 2010

By: /s/ Ernest S. Pinner
Ernest S. Pinner
Chairman, President and Chief Executive Officer
By: /s/ James J. Antal
James J. Antal
Senior Vice President and Chief Financial Officer

