DUCOMMUN INC /DE/ Form 10-Q May 03, 2010 Table of Contents

For the transition period from \_\_\_\_\_ to \_\_\_\_

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

# **FORM 10-Q**

X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
	ACT OF 1934
For	the quarterly period ended April 3, 2010
	OR
••	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
	ACT OF 1934

**Commission File Number 1-8174** 

# **DUCOMMUN INCORPORATED**

(Exact name of registrant as specified in its charter)

## Edgar Filing: DUCOMMUN INC /DE/ - Form 10-Q

Delaware (State or other jurisdiction of

95-0693330 (I.R.S. Employer

incorporation or organization)

Identification No.)

23301 Wilmington Avenue, Carson, California (Address of principal executive offices)

90745-6209 (Zip Code)

(310) 513-7200

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, non-accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x

Non accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date. As of April 3, 2010, there were outstanding 10,477,123 shares of common stock.

## DUCOMMUN INCORPORATED

## FORM 10-Q

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#### Item 1. Financial Statements

## DUCOMMUN INCORPORATED AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

## (In thousands)

	`	Jnaudited) April 3, 2010	Dec	cember 31, 2009
Assets				
Current Assets:				
Cash and cash equivalents	\$	1,497	\$	18,629
Accounts receivable		57,127		48,378
Unbilled receivables		4,684		4,207
Inventories		71,860		67,749
Production cost of contracts		15,358		12,882
Deferred income taxes		5,252		4,794
Other current assets		4,775		7,452
Total Current Assets		160,553		164,091
Property and Equipment, Net		60,276		60,923
Goodwill, Net		100,442		100,442
Other Assets		27,341		28,453
		. ,-		-,
	\$	348,612	\$	353,909
Liabilities and Shareholders Equity				
Current Liabilities:				
Current portion of long-term debt	\$	4,951	\$	4,963
Accounts payable		34,044		39,434
Accrued liabilities		23,681		33,869
Total Current Liabilities		62,676		78,266
Long-Term Debt, Less Current Portion		29,482		23,289
Deferred Income Taxes		8,247		7,732
Other Long-Term Liabilities		10,409		10,736
		ŕ		·
Total Liabilities		110,814		120,023
Commitments and Contingencies				
Shareholders Equity:				
Common stock		106		106
Treasury stock		(1,924)		(1,924)
Additional paid-in capital		58,841		58,498
Retained earnings		184,198		180,760
Accumulated other comprehensive loss		(3,423)		(3,554)
Total Shareholders Equity		237,798		233,886
	\$	348,612	\$	353,909

See accompanying notes to consolidated financial statements.

## DUCOMMUN INCORPORATED AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share amounts)

## (Unaudited)

	For Three April 3, 2010	Months Ended April 4, 2009
Sales and Service Revenues:		
Product sales	\$ 92,388	\$ 93,977
Service revenues	11,868	17,378
Net Sales	104,256	111,355
Operating Costs and Expenses:		
Cost of product sales	75,601	79,972
Cost of service revenues	9,337	14,077
Selling, general and administrative expenses	12,463	12,809
Total Operating Costs and Expenses	97,401	106,858
Operating Income	6,855	4,497
Interest Expense, Net	(552)	(639)
2.p01.03, 1.00	(882)	(00)
Income Before Taxes	6,303	3,858
Income Tax Expense, Net	(2,080)	(1,273)
Net Income	\$ 4,223	\$ 2,585
Earnings Per Share:		
Basic earnings per share	\$ 0.40	\$ 0.25
Diluted earnings per share	\$ 0.40	\$ 0.25
Weighted Average Number of Common Shares Outstanding:		
Basic	10,465	10,495
Diluted	10,502	10,502
See accompanying notes to consolidated financial statements.		

## DUCOMMUN INCORPORATED AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (In thousands)

## (Unaudited)

Coch Floure from Operating Activities	For Three M April 3, 2010	onths Ended April 4, 2009
Cash Flows from Operating Activities:  Net Income	\$ 4,223	\$ 2,585
Adjustments to Reconcile Net Income to Net	\$ 4,223	\$ 2,383
Cash Provided by Operating Activities:		
Depreciation and amoritzation	3,457	3,673
Stock-based compensation expense	220	514
Deferred income tax benefit	(28)	(884)
Income tax benefit from stock-based compensation	243	113
Other - decrease/(increase)	110	(127)
Changes in Assets and Liabilities:	110	(127)
Accounts receivable - (increase)	(8,704)	(16,267)
Unbilled receivables - (increase)/decrease	(477)	1,955
Inventories - (increase)	(4,111)	(3,642)
Production cost of contracts - (increase)	(2,835)	(2,399)
Other assets - decrease	2,718	2,288
Accounts payable - (decrease)	(5,390)	(62)
Accrued and other liabilities - (decrease)	(10,380)	(11,193)
Net Cash Used in Operating Activities	(20,954)	(23,446)
Cash Flows from Investing Activities:		
Purchase of property and equipment	(1,459)	(1,696)
Net Cash Used in Investing Activities	(1,459)	(1,696)
Cash Flows from Financing Activities:		
Borrowings of long-term debt	6,186	24,584
Cash dividends paid	(785)	(789)
Repurchase of stock		(938)
Net cash effect of exercise related to stock options	(129)	(93)
Excess tax benefit from stock-based compensation	9	
Net Cash Provided by Financing Activities	5,281	22,764
Net Decrease in Cash and Cash Equivalents	(17,132)	(2,378)
Cash and Cash Equivalents - Beginning of Period	18,629	3,508
Cash and Cash Equivalents - End of Period	\$ 1,497	\$ 1,130

See accompanying notes to consolidated financial statements.

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#### DUCOMMUN INCORPORATED AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### Note 1. Summary of Significant Accounting Policies

#### Consolidation

The consolidated financial statements include the accounts of Ducommun Incorporated and its subsidiaries ( Ducommun or the Company ), after eliminating intercompany balances and transactions. The consolidated balance sheet is unaudited as of April 3, 2010, the consolidated statements of income are unaudited for the three months ended April 3, 2010 and April 4, 2009 and the consolidated statements of cash flows are unaudited for the three months ended April 3, 2010 and April 4, 2009. The interim financial statements reflect all adjustments, consisting only of normal recurring adjustments, which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. The financial information included in this Form 10-Q should be read in conjunction with the Company s consolidated financial statements and related notes thereto included in the Form 10-K for the year ended December 31, 2009. The results of operations for the three months ended April 3, 2010 are not necessarily indicative of the results to be expected for the full year ending December 31, 2010.

Ducommun operates in two business segments. Ducommun AeroStructures, Inc. ( DAS ), engineers and manufactures aerospace structural components and subassemblies. Ducommun Technologies, Inc. ( DTI ), designs, engineers and manufactures electromechanical components and subsystems, and provides engineering, technical and program management services (including design, development, integration and test of prototype products) principally for the aerospace and military markets. The significant accounting policies of the Company and its two business segments are as described below.

#### Earnings Per Share

Basic earnings per share is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding in each period. Diluted earnings per share is computed by dividing income available to common shareholders plus income associated with dilutive securities by the weighted average number of common shares outstanding plus any potential dilutive shares that could be issued if exercised or converted into common stock in each period.

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#### DUCOMMUN INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

The weighted average number of shares outstanding used to compute earnings per share is as follows:

	Three Months Ended	
	April 3, 2010	April 4, 2009
Basic weighted average shares outstanding	10,465,000	10,495,000
Dilutive potential common shares	37,000	7,000
Diluted weighted average shares outstanding	10,502,000	10,502,000

The numerator used to compute diluted earnings per share is as follows:

	Three Mor	Three Months Ended	
	April 3, A		
	2010	2009	
Net earnings (total numerator)	\$ 4,223,000	\$ 2,585,000	

The weighted average number of shares outstanding, included in the table below, is excluded from the computation of diluted earnings per share because the average market price did not exceed the exercise price. However, these shares may be potentially dilutive common shares in the future.

	Three	Three Months	
	En	ded	
	April 3, 2010	April 4, 2009	
Stock options and stock units	654,000	752,000	

#### Comprehensive Income

Certain items such as unrealized gains and losses on certain hedging instruments and pension liability adjustments are presented as separate components of shareholders—equity. The current period change in these items is included in other comprehensive loss and separately reported in the financial statements. Accumulated other comprehensive loss, as reflected in the Consolidated Balance Sheets under the equity section, is comprised of a pension liability adjustment of \$3,146,000, net of tax, and an interest rate hedge mark-to-market adjustment of \$277,000, net of tax at April 3, 2010, compared to a pension liability adjustment of \$3,146,000, net of tax, and an interest rate hedge mark-to-market adjustment of \$408,000, net of tax, at December 31, 2009.

#### DUCOMMUN INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (Unaudited)

## **Recent Accounting Pronouncements**

There were no recent accounting pronouncements affecting the Company.

## Use of Estimates

Certain amounts and disclosures included in the consolidated financial statements required management to make estimates and judgments that affect the amounts of assets, liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. These estimates are based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

#### Reclassifications

Certain prior period information has been reclassified to conform to the current period presentation.

#### Note 2. Inventories

Inventories consist of the following:

	(In th	(In thousands)	
	April 3, 2010	Dec	ember 31, 2009
Raw materials and supplies	\$ 19,611	\$	18,547
Work in process	65,148		65,565
Finished goods	4,128		4,353
	88,887		88,465
Less progress payments	17,027		20,716
Total	\$ 71,860	\$	67,749

#### DUCOMMUN INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

#### Note 3. Long-Term Debt

Long-term debt is summarized as follows:

	(In	(In thousands)	
	April 3, 2010	Dec	cember 31, 2009
Bank credit agreement	\$ 26,200	\$	20,000
Notes and other obligations for acquisitions	8,233		8,252
Total debt	34,433		28,252
Less current portion	4,951		4,963
Total long-term debt	\$ 29,482	\$	23,289

At April 3, 2010, the Company had \$92,950,000 of unused lines of credit, after deducting \$850,000 for outstanding standby letters of credit. The Company had outstanding loans of \$26,200,000 and was in compliance with all covenants at April 3, 2010. The weighted average interest rate on borrowings outstanding was 5.94% at April 3, 2010, compared to 4.50% at April 4, 2009. The carrying amount of long-term debt approximates fair value based on the terms of the related debt, recent transactions and estimates using interest rates currently available to the Company for debt with similar terms and remaining maturities.

#### Note 4. Shareholders Equity

At April 3, 2010, \$2,773,030 remained available to repurchase common stock of the Company under stock repurchase programs as previously approved by the Board of Directors. The Company repurchased in the open market 0 and 80,576 shares for \$1,042,000 of its common stock during the first quarters of 2010 and 2009, respectively.

#### Note 5. Employee Benefit Plans

The Company has a defined benefit pension plan covering certain hourly employees of a subsidiary. Pension plan benefits are generally determined on the basis of the retiree s age and length of service. Assets of the defined benefit pension plan are composed primarily of fixed income and equity securities.

#### DUCOMMUN INCORPORATED AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

The components of net periodic pension cost for the defined benefit pension plan are as follows:

	`	(In thousands) Three Months Ended	
	April 3, 2010	April 4, 2009	
Service cost	\$ 116	\$ 125	
Interest cost	223	208	
Expected return on plan assets	(233)	(228)	
Amortization of actuarial loss	93	93	
Net periodic post retirement benefit cost	\$ 199	\$ 198	

#### Note 6. Indemnifications

The Company has made guarantees and indemnities under which it may be required to make payments to a guaranteed or indemnified party, in relation to certain transactions, including revenue transactions in the ordinary course of business. In connection with certain facility leases the Company has indemnified its lessors for certain claims arising from the facility or the lease. The Company indemnifies its directors and officers to the maximum extent permitted under the laws of the State of Delaware. However, the Company has a directors and officers insurance policy that may reduce its exposure in certain circumstances and may enable it to recover a portion of future amounts that may be payable, if any. The duration of the guarantees and indemnities varies and, in many cases is indefinite but subject to statute of limitations. The majority of guarantees and indemnities do not provide any limitations of the maximum potential future payments the Company could be obligated to make. Historically, payments related to these guarantees and indemnities have been immaterial. The Company estimates the fair value of its indemnification obligations as insignificant based on this history and insurance coverage and has, therefore, not recorded any liability for these guarantees and indemnities in the accompanying consolidated balance sheets. However, there can be no assurances that the Company will not have any future financial exposure under these indemnification obligations.

#### **Note 7. Income Taxes**

The Company records the interest charge and penalty charge, if any, with respect to uncertain tax positions as a component of tax expense. During the three months ended April 3, 2010 and April 4, 2009, the Company recognized approximately \$34,000 and \$24,000, respectively, in interest related to uncertain tax positions. The Company had approximately \$337,000 and \$303,000 for the payment of interest and penalties accrued at April 3, 2010 and December 31, 2009, respectively.

The Company s total amount of unrecognized tax benefits was approximately \$2,648,000 and \$2,161,000 at April 3, 2010 and December 31, 2009, respectively. These amounts, if recognized, would affect the income tax rate.

#### DUCOMMUN INCORPORATED AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

The Company s California franchise (income) tax returns for 2004 and 2005 have been selected for examination. The Company does not expect the results of this examination to have a material impact on the Company s financial statements. Federal income tax returns after 2006, California franchise (income) tax returns after 2005 and other state income tax returns after 2005 are subject to examination.

#### **Note 8. Contingencies**

The Company is a defendant in a lawsuit entitled <u>United States of America ex rel Taylor Smith, Jeannine Prewitt and James Ailes v. The Boeing Company and Ducommun Inc.</u>, filed in the United States District Court for the District of Kansas (the District Court). The lawsuit is a qui tam action brought against The Boeing Company (Boeing) and Ducommun on behalf of the United States of America for violations of the United States False Claims Act. The lawsuit alleges that Ducommun sold unapproved parts to the Boeing Commercial Airplanes-Wichita Division which were installed by Boeing in aircraft ultimately sold to the United States government. The number of Boeing aircraft subject to the lawsuit has been reduced to 25 aircraft following the District Court s granting of partial summary judgment in favor of Boeing and Ducommun. The lawsuit seeks damages, civil penalties and other relief from the defendants for presenting or causing to be presented false claims for payment to the United States government. Although the amount of alleged damages are not specified, the lawsuit seeks damages in an amount equal to three times the amount of damages the United States government sustained because of the defendants actions, plus a civil penalty of \$10,000 for each false claim made on or before September 28, 1999, and \$11,000 for each false claim made on or after September 28, 1999, together with attorneys fees and costs. The Company intends to defend itself vigorously against the lawsuit. The Company, at this time, is unable to estimate what, if any, liability it may have in connection with the lawsuit.

DAS has been directed by California environmental agencies to investigate and take corrective action for ground water contamination at its facilities located in El Mirage and Monrovia, California. Based on currently available information, the Company has established a reserve for its estimated liability for such investigation and corrective action in the approximate amount of \$1,247,000. DAS also faces liability as a potentially responsible party for hazardous waste disposed at two landfills located in Casmalia and West Covina, California. DAS and other companies and government entities have entered into consent decrees with respect to each landfill with the United States Environmental Protection Agency and/or California environmental agencies under which certain investigation, remediation and maintenance activities are being performed. Based upon currently available information, the Company has established a reserve for its estimated liability in connection with the landfills in the approximate amount of \$1,074,000. The Company s ultimate liability in connection with these matters will depend upon a number of factors, including changes in existing laws and regulations, the design and cost of construction, operation and maintenance activities, and the allocation of liability among potentially responsible parties.

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#### DUCOMMUN INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (Unaudited)

In the normal course of business, Ducommun and its subsidiaries are defendants in certain other litigation, claims and inquiries, including matters relating to environmental laws. In addition, the Company makes various commitments and incurs contingent liabilities. While it is not feasible to predict the outcome of these matters, the Company does not presently expect that any sum it may be required to pay in connection with these matters would have a material adverse effect on its consolidated financial position, results of operations or cash flows.

#### **Note 9. Business Segment Information**

The Company supplies products and services to the aerospace industry. The Company subsidiaries are organized into two strategic businesses, each of which is a reportable operating segment. The accounting policies of the segments are the same as those of the Company. Ducommun AeroStructures, Inc. ( DAS ), engineers and manufactures aerospace structural components and subassemblies. Ducommun Technologies, Inc. ( DTI ), designs, engineers and manufactures electromechanical components and subsystems, and provides engineering, technical and program management services (including design, development, integration and test of prototype products) principally for the aerospace and military markets.

Financial information by operating segment is set forth below:

	(In thousands) Three Months Ended	
	April 3, 2010	April 4, 2009
Net Sales:		
Ducommun AeroStructures	\$ 70,691	\$ 72,752
Ducommun Technologies	33,565	38,603
Total Net Sales	\$ 104,256	\$ 111,355
Segment Operating Income		
Ducommun AeroStructures	\$ 7,466	\$ 3,978
Ducommun Technologies	2,377	3,341
	9,843	7,319
Corporate General and Administrative Expenses	(2,988)	(2,822)
Total Operating Income	\$ 6,855	\$ 4,497

## DUCOMMUN INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (Unaudited)

Segment assets include assets directly identifiable with each segment. Corporate assets include assets not specifically identified with a business segment, including cash.

	(In tho	(In thousands)		
	April 3, 2010	April 4, 2009		
Total Assets:				
Ducommun AeroStructures	\$ 234,349	\$ 244,437		
Ducommun Technologies	103,203	122,094		
Corporate Administration	11,060	14,424		
Total Assets	\$ 348,612	\$ 380,955		

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Overview

Ducommun Incorporated (Ducommun or the Company), through its subsidiaries designs, engineers and manufactures aerostructure and electromechanical components and subassemblies, and provides engineering, technical and program management services principally for the aerospace industry. These components, assemblies and services are provided principally for domestic and foreign commercial and military aircraft, helicopter, missile and space programs.

Domestic commercial aircraft programs include the Boeing 737NG, 747, 767, 777 and 787. Foreign commercial aircraft programs include the Airbus Industrie A330 and A340 aircraft, Bombardier business and regional jets, and the Embraer 145 and 170/190. Major military programs include the Boeing C-17, F-15 and F-18 and Lockheed Martin F-16 and F-22 aircraft, and various aircraft and shipboard electronics upgrade programs. Commercial and military helicopter programs include helicopters manufactured by Boeing (principally the Apache and Chinook helicopters), United Technologies, Bell, Augusta and Carson. The Company also supports various unmanned space launch vehicle and satellite programs.

Sales, gross profit as a percentage of sales, selling, general and administrative expense as a percentage of sales, the effective tax rate and the diluted earnings per share in the first quarter 2010 and 2009, respectively, were as follows:

	First Quarter			
	20	10	2	009
Sales (in \$000 s)	\$ 10	4,256	\$ 11	1,355
Gross Profit % of Sales		18.5%		15.5%
SG&A Expense % of Sales		12.0%		11.5%
Effective Tax Rate		33.0%		33.0%
Diluted Earnings Per Share	\$	0.40	\$	0.25

The Company manufactures components and assemblies principally for domestic and foreign commercial and military aircraft, helicopter and space programs. The Company s Miltec subsidiary provides engineering, technical and program management services almost entirely for United States defense, space and homeland security programs.

The Company s mix of military, commercial and space business in the first quarters of 2010 and 2009, respectively, was approximately as follows:

	First Q	First Quarter	
	2010	2009	
Commercial			
Large Aircraft	20%	18%	
Regional and Business Aircraft	7%	11%	
Helicopter	9%	6%	
Other	4%	2%	
Total Commercial	40%	37%	
Military			
Aircraft	28%	20%	
Helicopter	19%	26%	
Engineering Services	10%	14%	
Other	1%	1%	
Total Military	58%	61%	
Space	2%	2%	
Total	100%	100%	

Sales for the first quarter of 2010 decreased 6% to \$104,256,000 as compared to \$111,355,000 for the first quarter of 2009. The 6% decrease in sales for the first quarter of 2010 was due to lower period-over-period sales for the Apache helicopter and regional and business aircraft, and lower revenues from engineering services, partially offset by growth in sales for large commercial and military aircraft and commercial helicopter programs.

Operating income for the first quarter of 2010 increased 52% from the first quarter of 2009. Operating income for the first quarter of 2009 was negatively impacted by an inventory reserve of \$4,359,000 related to the Eclipse Aviation Corporation bankruptcy filing in March 2009. Operating income for the first quarter of 2010 was favorably impacted by lower selling, general and administrative expenses due to lower people related expenses and cost controls. Operating income for the first quarter of 2010 was negatively impacted by \$1,800,000 due to start-up cost of several new production and product development programs which generated approximately \$3,100,000 in sales. Operating income was also negatively impacted by lower operating income from Ducommun Technologies, Inc. ( DTI ) primarily due to lower sales, including lower than anticipated sales of military and commercial spares and changes in product mix during the first quarter of 2010.

#### **Results of Operations**

#### First Quarter of 2010 Compared to First Quarter of 2009

Net sales in the first quarter of 2010 were \$104,256,000, compared to net sales in the first quarter 2009 of \$111,355,000. Net sales in the first quarter of 2010 decreased 6% from the same period last year primarily due to lower sales for the Apache helicopter and regional and business aircraft, and lower revenues from engineering services, partially offset by growth in sales for large commercial and military aircraft and commercial helicopter programs. The Company s mix of business in the first quarter of 2010 was approximately 58% military, 40% commercial, and 2% space, compared to 61% military, 37% commercial, and 2% space in the first quarter of 2009.

The Company had substantial sales, through both of its business segments, to Boeing, Raytheon, the United States government and United Technologies. During the first quarters of 2010 and 2009, sales to these customers were as follows:

	`	(In thousands) Three Months Ended		
	April 3, 2010	April 4, 2009		
Boeing	\$ 28,134	\$ 33,863		
Raytheon	11,118	6,369		
United Technologies	8,244	11,834		
United States government	3,937	9,599		
Total	\$ 51,433	\$ 61,665		

At April 3, 2010, trade receivables from Boeing, Raytheon, United Technologies and the United States government were \$9,260,000, \$5,378,000, \$4,308,000 and \$1,862,000, respectively. The sales and receivables relating to Boeing, Raytheon, the United States government and United Technologies are diversified over a number of different commercial, space and military programs.

Military components manufactured by the Company are employed in many of the country's front-line fighters, bombers, helicopters and support aircraft, as well as sea-based applications. Engineering, technical and program management services are provided principally for United States defense, space and homeland security programs. The Company's defense business is diversified among military manufacturers and programs. Sales related to military programs were approximately \$60,908,000, or 58% of total sales, in the first quarter of 2010, compared to \$67,943,000, or 61% of total sales, in the first quarter of 2009. The decrease in military sales in the first quarter of 2010 resulted principally from a decreases in sales to the Apache helicopter and Chinook helicopter programs at DAS and lower revenues from engineering services at DTI, partially offset by increases in sales to the F-18 and F-15 aircraft programs at DTI and the C-17 and Blackhawk programs mainly at DAS.

Military sales during the first quarters of 2010 and 2009 included the following programs:

	,	(In thousands) Three Months Ended		
	April 3, 2010	April 4, 2009		
C-17	\$ 10,977	\$ 9,712		
Blackhawk	10,370	9,869		
F-18	5,779	2,682		
F-15	5,108	4,662		
Apache	4,946	12,068		
Chinook	3,616	4,828		
Total	\$ 40,796	\$ 43,821		

The Company s commercial business is represented on many of today s major commercial aircraft. Sales related to commercial business were approximately \$41,628,000, or 40% of total sales, in the first quarter 2010, compared to \$41,243,000, or 37% of total sales, in the first quarter 2009. The increase in commercial sales in the first quarter of 2010 resulted principally from growth in sales for large commercial aircraft and commercial helicopter programs, partially offset by a decline in sales for regional and business aircraft. Sales to the Boeing 737NG program accounted for approximately \$10,908,000 in sales in the first quarter 2010, compared to \$10,103,000 in sales in the first quarter 2009.

In the space sector, the Company produces components for a variety of unmanned launch vehicles and satellite programs and provides engineering services. Sales related to space programs were approximately \$1,720,000, or 2% of total sales in the first quarter of 2010, compared to \$2,169,000, or 2% of total sales in the first quarter of 2009. The decrease in sales for space programs resulted principally from a decrease in engineering services at DTI.

Backlog is subject to delivery delays or program cancellations, which are beyond the Company s control. As of April 3, 2010, backlog believed to be firm was approximately \$332,051,000, compared to \$367,183,000 at December 31, 2009. The reduction in backlog is reflective of (i) slower than anticipated order releases from the regional and business aircraft customers due primarily to the changing market demand in 2009, (ii) planned reductions in the Apache helicopter program, (iii) late order release on the F-18 programs, and (iv) declines in the engineering services business resulting from lower RDT&E budgets, reduced demand for specific engineering services as a result of increases in government in-sourcing and

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reduced Congressional earmarks. Approximately \$200,000,000 of total backlog is expected to be delivered during 2010. The backlog at April 3, 2010 included the following programs:

		Backlog (In thousands)		
	April 3, 2010	• '		
737NG	\$ 45,245	\$	53,349	
Blackhawk Helicopter	26,703		22,925	
C-17	23,875		29,564	
Apache Helicopter	21,331		26,064	
F-18	21,290		24,807	
Carson Helicopter	20,572		22,926	
F-15	14,273		17,964	
	\$ 173,289	\$	197,599	

Trends in the Company s overall level of backlog, however, may not be indicative of trends in future sales because the Company s backlog is affected by timing differences in the placement of customer orders and because the Company s backlog tends to be concentrated in several programs to a greater extent than the Company s sales.

Gross profit, as a percent of sales, increased to 18.5% in the first quarter of 2010, compared to 15.5% in the first quarter 2009. Gross profit for the first quarter of 2009 was negatively impacted by an inventory reserve of \$4,359,000 related to the Eclipse Aviation Corporation bankruptcy filing in March 2009. Gross profit margin was negatively impacted in the first quarter of 2010 by \$1,800,000 due to start-up costs of several new production and product development programs which generated approximately \$3,100,000 in sales. Gross profit margins in the first quarter of 2010 were also impacted by lower sales volume and an unfavorable change in sales mix at DTI.

Selling, general and administrative (SG&A) expenses decreased to \$12,463,000, or 12.0% of sales, in the first quarter 2010, compared to \$12,809,000, or 11.5% of sales, in the first quarter 2009. The decrease in SG&A expenses was primarily due to a reduction in people related expenses and cost controls, partially offset by a \$606,000 increase in expenses related to amortization of intangible assets.

Interest expense was \$552,000 in the first quarter 2010, compared to \$639,000 in the first quarter 2009, primarily due to lower debt levels, partially offset by higher interest rates in the first quarter of 2010 compared to the first quarter of 2009.

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Income tax expense increased to \$2,080,000 in the first quarter 2010, compared to \$1,273,000 in the first quarter 2009. The increase in income tax expense was due to the increase in income before taxes, with an effective tax rate of 33.0% for both periods.

#### **Financial Condition**

#### Cash Flow Summary

Net cash used in operating activities for the first three months of 2010 and 2009 was \$20,954,000 and \$23,446,000, respectively. Net cash used in operating activities for the first three months of 2010 was impacted by an increase in accounts and unbilled receivables of \$9,181,000 primarily related to the timing of billings to customers and extension of payments by the customers, a reduction in accrued and other liabilities of \$10,380,000 (consisting primarily of a \$6,582,000 decrease in accrued bonuses, a \$3,182,000 reduction in customer deposits and \$616,000 reduction in other accrued liabilities), a decrease in accounts payable of \$5,390,000 and an increase in inventory of \$4,111,000 primarily related to raw material and work-in-process for production jobs scheduled to be shipped in 2010 and 2011.

Net cash used in investing activities for the first three months of 2010 consisted primarily of \$1,459,000 of capital expenditures.

Net cash provided by financing activities for the first three months of 2010 of \$5,281,000 included approximately \$6,186,000 of borrowings, \$785,000 of dividends payments and \$129,000 of cash payments related to the exercise of stock options.

#### Liquidity and Capital Resources

At April 3, 2010, the Company had \$92,950,000 of unused lines of credit, after deducting \$850,000 for outstanding standby letters of credit. The Company had outstanding loans of \$26,200,000 and was in compliance with all covenants at April 3, 2010.

The Company continues to depend on operating cash flow and the availability of its bank line of credit to provide short-term liquidity. Cash from operations and bank borrowing capacity are expected to provide sufficient liquidity to meet the Company s obligations during the next twelve months.

In connection with the DAS-New York acquisition in December 2008, the Company issued a promissory note in the initial principal amount of \$7,000,000 with interest of five percent (5%) per annum payable annually on each anniversary of the closing date (December 23). Principal of the promissory note is payable in the amount of \$4,000,000 on June 23, 2010 and \$3,000,000 on December 23, 2013.

The weighted average interest rate on borrowings outstanding was 5.94% at April 3, 2010, compared to 4.50% at April 4, 2009. The carrying amount of long-term debt approximates fair value based on the terms of the related debt, recent transactions and estimates using interest rates currently available to the Company for debt with similar terms and remaining maturities.

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The Company expects to spend approximately \$11,000,000 for capital expenditures in 2010. The increase in capital expenditures in 2010 from 2009 is principally to support new contract awards at DAS and DTI. The Company believes the ongoing subcontractor consolidation makes acquisitions an increasingly important component of the Company s future growth. The Company plans to continue to seek attractive acquisition opportunities and to make substantial capital expenditures for manufacturing equipment and facilities to support long-term contracts for both commercial and military aircraft programs.

The Company spent approximately \$2,058,000 for tooling related investment on various sales programs in 2010. As part of the Company s strategic direction in moving to a Tier 2 supplier additional up front investment in tooling will be required for newer programs which have higher engineering content and higher levels of complexity in assemblies.

Dividends are subject to the approval of the Board of Directors, and will depend upon the Company s results of operations, cash flows and financial position. The Company expects to continue to pay dividends of \$0.075 per quarter per common share in 2010.

The Company has made guarantees and indemnities under which it may be required to make payments to a guaranteed or indemnified party, in relation to certain transactions, including revenue transactions in the ordinary course of business. In connection with certain facility leases, the Company has indemnified its lessors for certain claims arising from the facility or the lease. The Company indemnifies its directors and officers to the maximum extent permitted under the laws of the State of Delaware. However, the Company has a directors and officers insurance policy that may reduce its exposure in certain circumstances and may enable it to recover a portion of future amounts that may be payable, if any. The duration of the guarantees and indemnities varies and, in many cases, is indefinite but subject to statute of limitations. The majority of guarantees and indemnities do not provide any limitations of the maximum potential future payments the Company could be obligated to make. Historically, payments related to these guarantees and indemnities have been immaterial. The Company estimates the fair value of its indemnification obligations as insignificant based on this history and insurance coverage and has, therefore, not recorded any liability for these guarantees and indemnities in the accompanying consolidated balance sheets. However, there can be no assurances that the Company will not have any future financial exposure under these indemnification obligations.

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As of April 3, 2010, the Company expects to make the following payments on its contractual obligations (in thousands):

		Payments Due by Period			
		Remainder	2011-	2014-	After
Contractual Obligations	Total	of 2010	2013	2016	2016
Long-term debt	\$ 34,433	\$ 4,944	\$ 3,289	\$ 26,200	\$
Operating leases	17,298	3,842	9,763	2,833	860
Pension liability	9,983	764	2,607	2,972	3,640
Interest rate swap	463	463			
Liabilities related to uncertain tax position	2,985	395	2,211	379	
Future interest on notes payable and long-term debt	1,181	731	450		
Total	\$ 66,343	\$11,139	\$ 18,320	\$ 32,384	\$4,500

The Company is a defendant in a lawsuit entitled <u>United States of America ex rel Taylor Smith, Jeannine Prewitt and James Ailes v. The Boeing Company and Ducommun Inc.</u>, filed in the United States District Court for the District of Kansas (the District Court). The lawsuit is a qui tam action brought against The Boeing Company (Boeing) and Ducommun on behalf of the United States of America for violations of the United States False Claims Act. The lawsuit alleges that Ducommun sold unapproved parts to the Boeing Commercial Airplanes-Wichita Division which were installed by Boeing in aircraft ultimately sold to the United States government. The number of Boeing aircraft subject to the lawsuit has been reduced to 25 aircraft following the District Court's granting of partial summary judgment in favor of Boeing and Ducommun. The lawsuit seeks damages, civil penalties and other relief from the defendants for presenting or causing to be presented false claims for payment to the United States government. Although the amount of alleged damages are not specified, the lawsuit seeks damages in an amount equal to three times the amount of damages the United States government sustained because of the defendants actions, plus a civil penalty of \$10,000 for each false claim made on or before September 28, 1999, and \$11,000 for each false claim made on or after September 28, 1999, together with attorneys fees and costs. The Company intends to defend itself vigorously against the lawsuit. The Company, at this time, is unable to estimate what, if any, liability it may have in connection with the lawsuit.

DAS has been directed by California environmental agencies to investigate and take corrective action for ground water contamination at its facilities located in El Mirage and Monrovia, California. Based on currently available information, the Company has established a reserve for its estimated liability for such investigation and corrective action in the approximate amount of \$1,247,000. DAS also faces liability as a potentially responsible party for hazardous waste disposed at two landfills located in Casmalia and West Covina, California. DAS and other companies and government entities have entered into consent decrees with respect to each landfill with the United States Environmental Protection Agency and/or California environmental agencies under which certain investigation, remediation and maintenance activities are being performed. Based upon currently available information, the Company has established a reserve for its estimated liability in connection with the landfills in the approximate amount of \$1,074,000. The Company s ultimate liability in connection with these matters will depend upon a number of factors, including changes in existing laws and regulations, the design and cost of construction, operation and maintenance activities, and the allocation of liability among potentially responsible parties.

In the normal course of business, Ducommun and its subsidiaries are defendants in certain other litigation, claims and inquiries, including matters relating to environmental laws. In addition, the Company makes various commitments and incurs contingent liabilities. While it is not feasible to predict the outcome of these matters, the Company does not presently expect that any sum it may be required to pay in connection with these matters would have a material adverse effect on its consolidated financial position, results of operations or cash flows.

## Off-Balance Sheet Arrangements

The Company s off-balance sheet arrangements consist of operating leases and indemnities.

### Recent Accounting Pronouncements

There were no recent accounting pronouncements affecting the Company.

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#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company had no material market risk disclosures.

# Item 4. Controls and Procedures Disclosure Controls and Procedures

The Company s chief executive officer and chief financial officer have concluded, based on an evaluation of the Company s disclosure controls and procedures (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e)), that such disclosure controls and procedures were effective as of the end of the period covered by this report.

#### Internal Control Over Financial Reporting

There has been no change in the Company s internal control over financial reporting during the three months ended April 3, 2010 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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#### PART II OTHER INFORMATION

## Item 1. Legal Proceedings

See Item 3 of the Company s Form 10-K for the year ended December 31, 2009 for a discussion of the lawsuit entitled <u>United States of America</u> ex rel Taylor Smith, Jeannine Prewitt and James Ailes v. The Boeing Company and Ducommun Inc.

## Item 1A. Risk Factors

See Item 1A of the Company s Form 10-K for the year ended December 31, 2009 for a discussion of risk factors.

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## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(c) Issuer Purchases of Equity Securities for the three months ended April 3, 2010

	Total Number of Shares (or Units)	Average Price Paid per Share	Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans	N Appro Valu Uni Be Pu	Maximum umber (or oximate Dollar ue) of Shares
Period	Purchase	(or Unit)	or Programs	Programs (1)	
Period beginning January 1, 2010 and ending January 30, 2010	6,467	\$ 18.71	0	\$	2,773,030
Period beginning January 31, 2010 and ending February 27,					
2010	5,369	\$ 17.56	0	\$	2,773,030
Period beginning February 28, 2010 and ending April 3, 2010	3,773	\$ 20.22	0	\$	2,773,030
Total	15.609	\$ 18.68	0	\$	2,773,030
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<sup>(1)</sup> The Company repurchased in the open market 0 and 80,576 of its common shares during the first quarters of 2010 and 2009, respectively. At April 3, 2010, \$2,773,030 remained available to repurchase common stock of the Company under stock repurchase programs previously approved by the Board of Directors.

#### Item 6. Exhibits.

- 11 Reconciliation of Numerators and Denominators of the Basic and Diluted Earnings Per Share Computations
- 31.1 Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**DUCOMMUN INCORPORATED** 

(Registrant)

By: /s/ JOSEPH P. BELLINO

Joseph P. Bellino

Vice President and Chief Financial Officer

(Duly Authorized Officer of the Registrant)

By: /s/ SAMUEL D. WILLIAMS
Samuel D. Williams
Vice President and Controller
(Chief Accounting Officer of the Registrant)

Date: May 3, 2010

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