# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2007

Commission File Number 0-8076

## FIFTH THIRD BANCORP

(Exact name of Registrant as specified in its charter)

Ohio
(State or other jurisdiction of incorporation or organization)

31-0854434
(I.R.S. Employer Identification Number)

Fifth Third Center

Cincinnati, Ohio 45263
(Address of principal executive offices)

Registrant s telephone number, including area code: (513) 534-5300

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $x$ No

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Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer * Non-accelerated filer *

Indicate by check mark whether the Registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes * No x

There were 550,077,279 shares of the Registrant s Common Stock, without par value, outstanding as of March 31, 2007.

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Certifications
This report may contain forward-looking statements about Fifth Third Bancorp and/or the company as combined acquired entities within the meaning of Sections 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder, that involve inherent risks and uncertainties. This report may contain certain forward-looking statements with respect to the financial condition, results of operations, plans, objectives, future performance and business of Fifth Third Bancorp and/or the combined company including statements preceded by, followed by or that include the words or phrases such as believes, expects, anticipates, plans, trend, objective, continue, remain or similar expressions or future or conditional verbs such as should, could, might, can, may or similar expressions. There are a number of important factors that could cause future results to differ mater from historical performance and these forward-looking statements. Factors that might cause such a difference include, but are not limited to: (1) general economic conditions, either national or in the states in which Fifth Third, one or more acquired entities and/or the combined company do business, are less favorable than expected; (2) political developments, wars or other hostilities may disrupt or increase volatility in securities markets or other economic conditions; (3) changes in the interest rate environment reduce interest margins; (4) prepayment speeds, loan origination and sale volumes, charge-offs and loan loss provisions; (5) changes and trends in capital markets; (6) competitive pressures among depository institutions increase significantly; (7) effects of critical accounting policies and judgments; (8) changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory agencies; (9) legislative or regulatory changes or actions, or significant litigation, adversely affect Fifth Third, one or more acquired entities and/or the combined company or the businesses in which Fifth Third, one or more acquired entities and/or the combined company are engaged; (10) ability to maintain favorable ratings from rating agencies; (11) fluctuation of Fifth Third s stock price; (12) ability to attract and retain key personnel; (13) ability to receive dividends from its subsidiaries; (14) potentially dilutive effect of future acquisitions on current shareholders ownership of Fifth Third; (15) difficulties in combining the operations of acquired entities; (16) ability to secure confidential information through the use of computer

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systems and telecommunications network; and (17) the impact of reputational risk created by these developments on such matters as business generation and retention, funding and liquidity. Additional information concerning factors that could cause actual results to differ materially from those expressed or implied in the forward-looking statements is available in the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2006, filed with the United States Securities and Exchange Commission (SEC). Copies of this filing are available at no cost on the SEC s Web site at www.sec.gov or on Fifth Third s web site at www.53.com. Fifth Third undertakes no obligation to release revisions to these forward-looking statements or reflect events or circumstances after the date of this report.

Management s Discussion and Analysis of Financial Condition and Results of Operations (Item 2)

The following is management s discussion and analysis of certain significant factors that have affected Fifth Third Bancorp s ( the Bancorp or Fifth Third ) financial condition and results of operations during the periods included in the Condensed Consolidated Financial Statements, which are a part of this filing. Reference to the Bancorp incorporates the parent holding company and all consolidated subsidiaries.

## TABLE 1: Selected Financial Data

| For the three months ended March 31 (\$ in millions, except per share data) | 2007 |  | 2006 | Percent Change |
| :---: | :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |  |
| Net interest income (a) | \$ |  | 718 | 3 |
| Noninterest income |  | 648 | 617 | 5 |
| Total revenue (a) |  | 1,390 | 1,335 | 4 |
| Provision for loan and lease losses |  | 84 | 78 | 8 |
| Noninterest expense |  | 793 | 731 | 8 |
| Net income |  | 359 | 363 | (1) |

## Common Share Data

| Earnings per share, basic | $\mathbf{~}$ | $\mathbf{. 6 5}$ | .66 | $(2)$ |
| :--- | ---: | ---: | ---: | ---: |
| Earnings per share, diluted | $\mathbf{. 6 5}$ | .65 |  |  |
| Cash dividends per common share | $\mathbf{. 4 2}$ | .38 | 11 |  |
| Book value per share | $\mathbf{1 7 . 8 2}$ | 17.01 | 5 |  |
| Dividend payout ratio | $\mathbf{6 4 . 6 \%}$ | 58.5 | 10 |  |


| Financial Ratios | $\mathbf{1 . 4 7 \%}$ | 1.41 | 4 |
| :--- | :--- | ---: | :---: |
| Return on average assets | $\mathbf{1 4 . 6}$ | 15.3 | $(5)$ |
| Return on average equity | $\mathbf{1 0 . 0 5}$ | 9.17 | 10 |
| Average equity as a percent of average assets | $\mathbf{7 . 6 5}$ | 6.90 | 11 |
| Tangible equity | $\mathbf{3 . 4 4}$ | 3.08 | 12 |
| Net interest margin $(a)$ | $\mathbf{5 7 . 0}$ | 54.7 | 4 |
| Efficiency $(a)$ |  |  |  |


| Credit Quality | $\mathbf{\$ 1}$ | $\mathbf{7 3}$ | (3) |
| :--- | ---: | ---: | ---: |
| Net losses charged off | $\mathbf{7 1}$ | .42 | (7) |
| Net losses charged off as a percent of average loans and leases | $\mathbf{. 3 9 \%}$ | $\mathbf{1 . 0 5}$ | 1.05 |
| Allowance for loan and lease losses as a percent of loans and leases | $\mathbf{1 . 1 5}$ | 1.14 | 1 |
| Allowance for credit losses as a percent of loans and leases $(b)$ | $\mathbf{. 6 6}$ | $\mathbf{. 5 1}$ | 29 |


| Average Balances |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Loans and leases, including held for sale | $\mathbf{\$ 7 5 , 8 6 1}$ | 71,634 | 6 |
| Total securities and other short-term investments | $\mathbf{1 1 , 6 7 3}$ | 22,917 | $(49)$ |
| Total assets | $\mathbf{9 9 , 1 9 2}$ | 104,736 | $(5)$ |
| Transaction deposits $(c)$ | $\mathbf{4 8 , 7 6 0}$ | 48,951 | 2 |
| Core deposits $(d)$ | $\mathbf{5 9 , 7 9 7}$ | 58,700 | 2 |
| Wholesale funding $(e)$ | $\mathbf{2 5 , 5 3 6}$ | 33,123 | $(23)$ |
| Shareholders equity | $\mathbf{9 , 9 7 0}$ | 9,601 | 4 |
|  |  |  |  |
| Regulatory Capital Ratios | $\mathbf{8 . 7 1 \%}$ | 8.56 | 2 |
| Tier I capital | $\mathbf{1 1 . 1 9}$ | 10.56 | 6 |
| Total risk-based capital | $\mathbf{9 . 3 6}$ | 8.24 | 14 |

(a)

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Amounts presented on a fully taxable equivalent basis. The taxable equivalent adjustments for the three months ended March 31, 2007 and 2006 are $\$ 6$ million and $\$ 7$ million, respectively.
(b) The allowance for credit losses is the sum of the allowance for loan and lease losses and the reserve for unfunded commitments.
(c) Includes demand, interest checking, savings and money market deposits.
(d) Includes transaction deposits plus other time deposits.
(e) Includes certificates \$100,000 and over, foreign office deposits, federal funds purchased, short-term borrowings and long-term debt.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## OVERVIEW

This overview of management s discussion and analysis highlights selected information in the financial results of the Bancorp and may not contain all of the information that is important to you. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources and critical accounting policies and estimates, you should carefully read this entire document. Each of these items could have an impact on the Bancorp s financial condition and results of operations.

The Bancorp is a diversified financial services company headquartered in Cincinnati, Ohio. At March 31, 2007, the Bancorp had $\$ 99.8$ billion in assets, operated 18 affiliates with 1,161 full-service Banking Centers including 109 Bank Mart ${ }^{\circledR}$ locations open seven days a week inside select grocery stores and 2,104 Jeanie ${ }^{\circledR}$ ATMs in Ohio, Kentucky, Indiana, Michigan, Illinois, Florida, Tennessee, West Virginia, Pennsylvania and Missouri. The Bancorp reports on five business segments: Commercial Banking, Branch Banking, Consumer Lending, Investment Advisors and Fifth Third Processing Solutions ( FTPS ).

The Bancorp believes that banking is first and foremost a relationship business where the strength of the competition and challenges for growth can vary in every market. Its affiliate operating model provides a competitive advantage by keeping the decisions close to the customer and by emphasizing individual relationships. Through its affiliate operating model, individual managers from the banking center to the executive level are given the opportunity to tailor financial solutions for their customers.

The Bancorp s revenues are fairly evenly dependent on net interest income and noninterest income. For the three months ended March 31 , 2007, net interest income, on a fully taxable equivalent ( FTE ) basis, and noninterest income provided $53 \%$ and $47 \%$ of total revenue, respectively. Therefore, changes in interest rates, credit quality, economic trends and the capital markets are primary factors that drive the performance of the Bancorp. As discussed later in the Risk Management section, risk identification, measurement, monitoring, control and reporting are important to the management of risk and to the financial performance and capital strength of the Bancorp.

Net interest income is the difference between interest income earned on assets such as loans, leases and securities, and interest expense paid on liabilities such as deposits and borrowings. Net interest income is affected by the general level of interest rates, the relative level of short-term and long-term interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest-bearing liabilities. Generally, the rates of interest the Bancorp earns on its assets and owes on its liabilities are established for a period of time. The change in market interest rates over time exposes the Bancorp to interest rate risk through potential adverse changes to net interest income and financial position. The Bancorp manages this risk by continually analyzing and adjusting the composition of its assets and liabilities based on their payment streams and interest rates, the timing of their maturities and their sensitivity to changes in market interest rates. Additionally, in the ordinary course of business, the Bancorp enters into certain derivative transactions as part of its overall strategy to manage its interest rate and prepayment risks. The Bancorp is also exposed to the risk of losses on its loan and lease portfolio as a result of changing expected cash flows caused by loan defaults and inadequate collateral, among other factors.

Net interest income, net interest margin, net interest rate spread and the efficiency ratio are presented in Management s Discussion and Analysis of Financial Condition and Results of Operations on an FTE basis. The FTE basis adjusts for the tax-favored status of income from certain loans and securities held by the Bancorp that are not taxable for federal income tax purposes. The Bancorp believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison between taxable and non-taxable amounts.

Noninterest income is derived primarily from electronic funds transfer ( EFT ) and merchant transaction processing fees, card interchange, fiduciary and investment management fees, corporate banking revenue, service charges on deposits and mortgage banking revenue.

## Earnings Summary

The Bancorp s net income was $\$ 359$ million, or $\$ .65$ per diluted share, in the first quarter of 2007 , a one percent decrease compared to $\$ 363$ million, or $\$ .65$ per diluted share, for the same period last year.

Net interest income (FTE) increased three percent compared to the same period last year. Net interest margin increased to $3.44 \%$ in the first quarter of 2007 from $3.16 \%$ in the fourth quarter of 2006 and from $3.08 \%$ in the same period last year largely due to the balance sheet actions taken in the fourth quarter of 2006 to improve the asset/liability profile of the Bancorp. Specifically, these balance sheet actions included:

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Sale of $\$ 11.3$ billion in available-for-sale securities with a weighted-average yield of $4.30 \%$;

Reinvestment of approximately $\$ 2.8$ billion in available-for-sale securities that are more efficient when used as collateral for pledging purposes;

Repayment of $\$ 8.5$ billion in wholesale borrowings at a weighted-average rate paid of $5.30 \%$; and

Termination of approximately $\$ 1.1$ billion of repurchase and reverse repurchase agreements.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

These actions were taken to improve the asset/liability profile of the Bancorp and reduce the size of the Bancorp s available-for-sale securities portfolio to a size that is more consistent with its liquidity, collateral and interest rate risk management requirements; improve the composition of the balance sheet with a lower concentration in fixed-rate assets; lower wholesale borrowings to reduce leverage; and better position the Bancorp for an uncertain economic and interest rate environment.

Noninterest income increased five percent over the same period last year with strong growth in electronic payment processing revenue, investment advisory and corporate banking revenue offset by a decline in mortgage banking revenue. Noninterest expense increased eight percent over the same quarter last year due to higher volume-related processing expenses, de novo branch related expenses and investment in technology.

Net charge-offs as a percent of average loans and leases were $.39 \%$ in the first quarter of 2007 compared to $.52 \%$ in the fourth quarter of 2006 and $.42 \%$ in the first quarter of 2006. At March 31, 2007, nonperforming assets as a percent of loans and leases increased to $.66 \%$ from $.61 \%$ at December 31, 2006 and $.51 \%$ at March 31, 2006. The sequential increase in nonperforming assets occurred primarily in the commercial mortgage portfolio.

The Bancorp s capital ratios exceed the well-capitalized guidelines as defined by the Board of Governors of the Federal Reserve System ( FRB ). As of March 31, 2007, the Tier I capital ratio was $8.71 \%$, the Tier I leverage ratio was $9.36 \%$ and the total risk-based capital ratio was $11.19 \%$. The Bancorp had senior debt ratings of Aa3 with Moody s and A+ with Standard \& Poor s at March 31, 2007, which indicate the Bancorps strong capacity to meet its financial commitments. The well-capitalized capital ratios along with strong credit ratings provide the Bancorp with access to the capital markets.

The Bancorp continues to invest in the geographic areas that offer the best growth prospects, as it believes this investment is the most cost efficient method of expansion within its largest affiliate markets. During the first quarter of 2007, the Bancorp opened 18 net new banking centers (excluding relocations and consolidations of existing facilities) with plans to add an additional 32 net new banking centers during the remainder of 2007.

## RECENT ACCOUNTING STANDARDS

Note 2 of the Notes to Condensed Consolidated Financial Statements provides a complete discussion of the new accounting standards adopted by the Bancorp during 2007 and 2006 and the expected impact of accounting standards issued but not yet required to be adopted.

## CRITICAL ACCOUNTING POLICIES

## Allowance for Loan and Lease Losses

The Bancorp maintains an allowance to absorb probable loan and lease losses inherent in the portfolio. The allowance is maintained at a level the Bancorp considers to be adequate and is based on ongoing quarterly assessments and evaluations of the collectibility and historical loss experience of loans and leases. Credit losses are charged and recoveries are credited to the allowance. Provisions for loan and lease losses are based on the Bancorp s review of the historical credit loss experience and such factors that, in management s judgment, deserve consideration under existing economic conditions in estimating probable credit losses. In determining the appropriate level of the allowance, the Bancorp estimates losses using a range derived from base and conservative estimates. The Bancorp s strategy for credit risk management includes a combination of conservative exposure limits significantly below legal lending limits and conservative underwriting, documentation and collections standards. The strategy also emphasizes diversification on a geographic, industry and customer level, regular credit examinations and quarterly management reviews of large credit exposures and loans experiencing deterioration of credit quality.

Larger commercial loans that exhibit probable or observed credit weakness are subject to individual review. When individual loans are impaired, allowances are allocated based on management $s$ estimate of the borrower $s$ ability to repay the loan given the availability of collateral, other sources of cash flow and legal options available to the Bancorp. The review of individual loans includes those loans that are impaired as provided in SFAS No. 114, Accounting by Creditors for Impairment of a Loan. Any allowances for impaired loans are measured based on the present value of expected future cash flows discounted at the loan seffective interest rate or the fair value of the underlying collateral. The Bancorp evaluates the collectibility of both principal and interest when assessing the need for a loss accrual. Historical loss rates are applied to other commercial loans, which are not impaired and thus not subject to specific allowance allocations. The loss rates are derived from a migration analysis, which tracks the net charge-off experience sustained on loans according to their internal risk grade. The risk grading system currently utilized for allowance analysis purposes encompasses ten categories.

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Homogenous loans and leases, such as consumer installment, residential mortgage and automobile leases, are not individually risk graded. Rather, standard credit scoring systems and delinquency monitoring are used to assess credit risks. Allowances are established for each pool of loans based on the expected net charge-offs for one year. Loss rates are based on the average net charge-off history by loan category.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Historical loss rates for commercial and consumer loans may be adjusted for significant factors that, in management sjudgment, reflect the impact of any current conditions on loss recognition. Factors that management considers in the analysis include the effects of the national and local economies, trends in the nature and volume of loans (delinquencies, charge-offs and nonaccrual loans), changes in mix, credit score migration comparisons, asset quality trends, risk management and loan administration, changes in the internal lending policies and credit standards, collection practices and examination results from bank regulatory agencies and the Bancorp $s$ internal credit examiners.

The Bancorp s current methodology for determining the allowance for loan and lease losses is based on historical loss rates, current credit grades, specific allocation on impaired commercial credits and other qualitative adjustments. Allowances on individual loans and historical loss rates are reviewed quarterly and adjusted as necessary based on changing borrower and/or collateral conditions and actual collection and charge-off experience. An unallocated allowance is maintained to recognize the imprecision in estimating and measuring loss when evaluating allowances for individual loans or pools of loans.

Loans acquired by the Bancorp through a purchase business combination are evaluated for possible credit impairment. Reduction to the carrying value of the acquired loans as a result of credit impairment is recorded as an adjustment to goodwill. The Bancorp does not carry over the acquired company s allowance for loan and lease losses nor does the Bancorp add to its existing allowance for the acquired loans as part of purchase accounting.

The Bancorp s determination of the allowance for commercial loans is sensitive to the risk grade it assigns to these loans. In the event that $10 \%$ of commercial loans in each risk category would experience a downgrade of one risk category, the allowance for commercial loans would increase by approximately $\$ 72$ million at March 31, 2007. The Bancorp s determination of the allowance for residential and retail loans is sensitive to changes in estimated loss rates. In the event that estimated loss rates would increase by $10 \%$, the allowance for residential and retail loans would increase by approximately $\$ 26$ million at March 31, 2007. As several quantitative and qualitative factors are considered in determining the allowance for loan and lease losses, these sensitivity analyses do not necessarily reflect the nature and extent of future changes in the allowance for loan and lease losses. They are intended to provide insights into the impact of adverse changes in risk grades and inherent losses and do not imply any expectation of future deterioration in the risk rating or loss rates. Given current processes employed by the Bancorp, management believes the risk grades and inherent loss rates currently assigned are appropriate.

The Bancorp s primary market areas for lending are Ohio, Kentucky, Indiana, Michigan, Illinois, Florida, Tennessee, West Virginia, Pennsylvania and Missouri. When evaluating the adequacy of allowances, consideration is given to this regional geographic concentration and the closely associated effect changing economic conditions have on the Bancorp s customers.

In the current year, the Bancorp has not substantively changed any material aspect of its overall approach to determine its allowance for loan and lease losses. There have been no material changes in assumptions or estimation techniques as compared to prior periods that impacted the determination of the current period allowance for loan and lease losses. Based on the procedures discussed above, the Bancorp is of the opinion that the allowance of $\$ 784$ million was adequate, but not excessive, to absorb estimated credit losses associated with the loan and lease portfolio at March 31, 2007.

## Valuation of Securities

Securities are classified as held-to-maturity, available-for-sale or trading on the date of purchase. Only those securities classified as held-to-maturity are reported at amortized cost. Available-for-sale and trading securities are reported at fair value with unrealized gains and losses included in accumulated other comprehensive income, net of related deferred income taxes, on the Condensed Consolidated Balance Sheets and noninterest income in the Condensed Consolidated Statements of Income, respectively. The fair value of a security is determined based on quoted market prices. If quoted market prices are not available, fair value is determined based on quoted prices of similar instruments. Realized securities gains or losses are reported within noninterest income in the Condensed Consolidated Statements of Income. The cost of securities sold is based on the specific identification method. Available-for-sale and held-to-maturity securities are reviewed quarterly for possible other-than-temporary impairment. The review includes an analysis of the facts and circumstances of each individual investment such as the severity of loss, the length of time the fair value has been below cost, the expectation for that security s performance, the creditworthiness of the issuer and the Bancorp s intent and ability to hold the security to recovery. A decline in value that is considered to be other-than-temporary is recorded as a loss within noninterest income in the Condensed Consolidated Statements of Income. At March 31, 2007, 97\% of the unrealized losses in the available-for-sale security portfolio were comprised of securities issued by U.S. Treasury and Government agencies, U.S. Government sponsored agencies and states and political subdivisions as well as agency mortgage-backed securities. The Bancorp believes the price movements in these securities are dependent upon the movement in market interest rates. The Bancorp s management also maintains the intent and ability to hold securities in an unrealized loss position to the earlier of the recovery of losses or maturity.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Reserve for Unfunded Commitments

The reserve for unfunded commitments is maintained at a level believed by management to be sufficient to absorb estimated probable losses related to unfunded credit facilities. The determination of the adequacy of the reserve is based upon an evaluation of the unfunded credit facilities, including an assessment of historical commitment utilization experience, credit risk grading and credit grade migration. Net adjustments to the reserve for unfunded commitments are included in other noninterest expense.

## Income Taxes

The Bancorp estimates income tax expense based on amounts expected to be owed to the various tax jurisdictions in which the Bancorp conducts business. On a quarterly basis, management assesses the reasonableness of its effective tax rate based upon its current estimate of the amount and components of net income, tax credits and the applicable statutory tax rates expected for the full year. The estimated income tax expense is recorded in the Condensed Consolidated Statements of Income.

Deferred income tax assets and liabilities are determined using the balance sheet method and are reported in accrued taxes, interest and expenses in the Condensed Consolidated Balance Sheets. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax basis of assets and liabilities and recognizes enacted changes in tax rates and laws. Deferred tax assets are recognized to the extent they exist and are subject to a valuation allowance based on management s judgment that realization is more-likely-than-not.

Accrued taxes represent the net estimated amount due to taxing jurisdictions and are reported in accrued taxes, interest and expenses in the Condensed Consolidated Balance Sheets. The Bancorp evaluates and assesses the relative risks and appropriate tax treatment of transactions and filing positions after considering statutes, regulations, judicial precedent and other information and maintains tax accruals consistent with its evaluation of these relative risks and merits. Changes to the estimate of accrued taxes occur periodically due to changes in tax rates, interpretations of tax laws, the status of examinations being conducted by taxing authorities and changes to statutory, judicial and regulatory guidance that impact the relative risks of tax positions. These changes, when they occur, can affect deferred taxes and accrued taxes as well as the current period s income tax expense and can be significant to the operating results of the Bancorp. As of January 1, 2007, the Bancorp adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes. Refer to Note 2 of the Notes to Condensed Consolidated Financial Statements for the impact of adopting this interpretation. As described in greater detail in Note 10 of the Notes to Condensed Consolidated Financial Statements, the Internal Revenue Service is currently challenging the Bancorp s tax treatment of certain leasing transactions.

## Valuation of Servicing Rights

When the Bancorp sells loans through either securitizations or individual loan sales in accordance with its investment policies, it often retains servicing rights. Servicing rights resulting from loan sales are amortized in proportion to and over the period of estimated net servicing revenues. Servicing rights are assessed for impairment monthly, based on fair value, with temporary impairment recognized through a valuation allowance and permanent impairment recognized through a write-off of the servicing asset and related valuation allowance. Key economic assumptions used in measuring any potential impairment of the servicing rights include the prepayment speeds of the underlying loans, the weighted-average life, the discount rate, the weighted-average coupon and the weighted-average default rate, as applicable. The primary risk of material changes to the value of the servicing rights resides in the potential volatility in the economic assumptions used, particularly the prepayment speeds.

The Bancorp monitors risk and adjusts its valuation allowance as necessary to adequately reserve for any probable impairment in the portfolio. For purposes of measuring impairment, the servicing rights are stratified based on the financial asset type and interest rates. In addition, the Bancorp obtains an independent third-party valuation of mortgage servicing rights ( MSR ) on a quarterly basis. Fees received for servicing loans owned by investors are based on a percentage of the outstanding monthly principal balance of such loans and are included in noninterest income as loan payments are received. Costs of servicing loans are charged to expense as incurred.

The change in the fair value of MSRs at March 31, 2007, due to immediate $10 \%$ and $20 \%$ adverse changes in the current prepayment assumption would be approximately $\$ 25$ million and $\$ 48$ million, respectively, and due to immediate $10 \%$ and $20 \%$ favorable changes in the current prepayment assumption would be approximately $\$ 28$ million and $\$ 58$ million, respectively. The change in the fair value of the MSR portfolio at March 31, 2007, due to immediate $10 \%$ and $20 \%$ adverse changes in the discount rate assumption would be approximately $\$ 21$ million and $\$ 40$ million, respectively, and due to immediate $10 \%$ and $20 \%$ favorable changes in the discount rate assumption would be approximately $\$ 22$ million and $\$ 46$ million, respectively. Sensitivity analysis related to other consumer and commercial servicing rights is not material to the

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Bancorp s Condensed Consolidated Financial Statements. These sensitivities are hypothetical and should be used with caution. As the figures indicate, change in fair value based on a $10 \%$ and $20 \%$ variation in assumptions typically cannot be extrapolated because the relationship of the change in assumptions to the change in fair value may not be linear. Also, the effect of variation in a particular assumption on the fair value of the interests that continue to be held by the transferor is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities. Additionally, the effect of the Bancorp s non-qualifying hedging strategy, which is maintained to lessen the impact of changes in value of the MSR portfolio, is excluded from the above analysis.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## STATEMENTS OF INCOME ANALYSIS

## Net Interest Income

Net interest income is the interest earned on debt securities, loans and leases (including yield-related fees) and other interest-earning assets less the interest paid for core deposits (includes transaction deposits plus other time deposits) and wholesale funding (includes certificates $\$ 100,000$ and over, foreign office deposits, federal funds purchased, short-term borrowings and long-term debt). The net interest margin is calculated by dividing net interest income by average interest-earning assets. Net interest spread is the difference between the average rate earned on interest-earning assets and the average rate paid on interest-bearing liabilities. Net interest margin is greater than net interest rate spread due to the interest income earned on those assets that are funded by non-interest bearing liabilities, or free funding, such as demand deposits or shareholders equity.

Net interest income (FTE) was $\$ 742$ million for the first quarter of 2007, a decrease of $\$ 2$ million compared to the fourth quarter of 2006 and an increase of $\$ 24$ million compared to the first quarter of 2006. The improved performance from the same quarter last year primarily resulted from the balance sheet actions undertaken in the fourth quarter of 2006, which included, among other actions, the sale of $\$ 11.3$ billion of available-for-securities with a weighted-average yield of approximately $4.30 \%$ and repayment of $\$ 8.5$ billion in wholesale borrowings at a weighted average rate paid of $5.30 \%$. Net interest income declined $\$ 2$ million sequentially as the incremental benefits from the balance sheet actions were offset by the $\$ 7$ million impact from the adoption of the new leveraged lease accounting standard, $\$ 4$ million of funding cost related to deposits totaling $\$ 386$ million with the IRS related to tax years currently under audit, $\$ 4$ million impact from fewer days in the first quarter and $\$ 2$ million of funding cost related to share repurchases. In terms of mix between volume and yield, the impact of changes in interest rates on net interest income (FTE) was a year-over-year increase of two percent. The increase was primarily due to benefit from the fourth quarter balance sheet actions and improved loan yields.

The net interest margin increased to $3.44 \%$ compared to $3.16 \%$ in the fourth quarter and $3.08 \%$ in the first quarter of 2006. Net interest spread increased 31 basis points ( bp ) sequentially, to $2.72 \%$, and 26 bp on a year-over-year basis. The improvement in net interest margin and net interest spread was driven by the balance sheet actions taken in the fourth quarter of 2006. Total average earning assets decreased six percent on an annualized sequential basis and seven percent over the first quarter of 2006 as a result of the sale of securities in the fourth quarter of 2006. The benefit of free funding was 72 bp in the first quarter, a decrease of 3 bp from the fourth quarter due to the $\$ 280$ million in share repurchases during the first quarter of 2007. Free funding increased 10 bp from the first quarter of 2006 due to the overall increase in interest rates offsetting the impact from the six percent decline in the net free funding position, calculated as the total of noninterest-bearing liabilities and equity less noninterest-earning assets.

The growth in average loans and leases over the first quarter of 2006 outpaced core deposit growth for the same period by $\$ 3.1$ billion. For the first quarter of 2007, wholesale funding represented $35 \%$ of interest-bearing liabilities, down from $42 \%$ for the same period in the prior year primarily due to the repayment of wholesale funding as a result of the fourth quarter 2006 sale of securities. Given the current interest rate environment, the Bancorp expects to use cash flows from its securities portfolio during 2007 to fund its loan and lease growth that is in excess of its core deposit growth.

Core deposits increased $\$ 1.1$ billion, or two percent, compared to the first quarter last year. During the first quarter of 2007, the Bancorp continued to adjust its deposit rates, moving away from promotional rates towards highly competitive daily rates. As a result of this strategy, the Bancorp has maintained a relatively stable interest rate for interest checking, while increasing the interest rates paid on less liquid products such as savings and money market. Interest checking balances have continued to migrate into money market, savings and time deposit accounts. During the first quarter of 2007, interest checking balances were $33 \%$ of average interest-bearing core deposits, compared to $39 \%$ in the first quarter of 2006.

The cost of interest-bearing core deposits was $3.43 \%$ in the first quarter of 2007, up from $2.88 \%$ in the first quarter of 2006. The increase in the cost of interest-bearing core deposits was due to a higher short-term rate environment and mix shift from interest checking to savings and other time deposits. Despite the increasing core deposit rates, the relative cost advantage of interest-bearing core deposits compared to wholesale funding increased by 20 bp from the first quarter of 2006 to 182 bp in the first quarter of 2007.

Interest income (FTE) from loans and leases increased $\$ 167$ million, or $15 \%$, compared to the first quarter of 2006. The increase resulted from the growth in average loans and leases of six percent in the first quarter of 2007 over the comparable period in 2006 as well as a 53 bp increase in average rates. The increase in average rates is due to the higher short-term rate environment at March 31, 2007. As of March 31, 2007, approximately $81 \%$ of commercial loans will mature or re-price in the next 12 months.

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Interest income (FTE) from investment securities and short-term investments decreased $\$ 106$ million to $\$ 150$ million in the first quarter of 2007 compared to the same period in 2006. The average yield on taxable securities was $5.06 \%$, an increase of 62 bp from the first quarter last year. The decrease in interest income and increase in yield was a result of the fourth quarter 2006 sale of $\$ 11.3$ billion of securities with an weighted average yield of $4.30 \%$.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

| For the three months ended | March 31, 2007 |  |  | March 31, 2006 |  |  |  |  | Attribution of Change in Net Interest Income (a) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average <br> Yield/ |  |  |  | Average <br> Yield/ |  |  | Yield/ |  |  |  |
|  | Average Balance | Revenue/ Cost | Rate |  | Average Balance |  | venue/ Cost | Rate |  | lume | Rate | Total |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases (b): |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial loans | \$ 20,908 | \$ 387 | 7.50\% | \$ | 19,549 | \$ | 327 | 6.79\% | \$ | 24 | \$ 36 | \$ 60 |
| Commercial mortgage | 10,566 | 190 | 7.31 |  | 9,441 |  | 159 | 6.84 |  | 20 | 11 | 31 |
| Commercial construction | 6,014 | 115 | 7.74 |  | 6,211 |  | 110 | 7.19 |  | (4) | 9 | 5 |
| Commercial leases | 3,661 | 39 | 4.34 |  | 3,686 |  | 47 | 5.13 |  | (1) | (7) | (8) |
| Subtotal commercial | 41,149 | 731 | 7.20 |  | 38,887 |  | 643 | 6.71 |  | 39 | 49 | 88 |
| Residential mortgage loans | 10,166 | 154 | 6.17 |  | 9,057 |  | 130 | 5.83 |  | 16 | 8 | 24 |
| Home equity | 12,072 | 229 | 7.69 |  | 11,879 |  | 207 | 7.05 |  | 3 | 19 | 22 |
| Automobile loans | 10,230 | 156 | 6.18 |  | 9,440 |  | 128 | 5.48 |  | 11 | 17 | 28 |
| Credit card | 1,021 | 31 | 12.17 |  | 766 |  | 21 | 11.17 |  | 8 | 2 | 10 |
| Other consumer loans/leases | 1,223 | 15 | 5.03 |  | 1,605 |  | 20 | 5.17 |  | (5) |  | (5) |
| Subtotal consumer | 34,712 | 585 | 6.84 |  | 32,747 |  | 506 | 6.25 |  | 33 | 46 | 79 |
| Total loans and leases | 75,861 | 1,316 | 7.04 |  | 71,634 |  | 1,149 | 6.51 |  | 72 | 95 | 167 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 10,951 | 137 | 5.06 |  | 22,116 |  | 242 | 4.44 |  | (136) | 31 | (105) |
| Exempt from income taxes (b) | 534 | 10 | 7.40 |  | 644 |  | 12 | 7.59 |  | (2) |  | (2) |
| Other short-term investments | 188 | 3 | 6.82 |  | 157 |  | 2 | 4.98 |  |  | 1 | , |
| Total interest-earning assets | 87,534 | 1,466 | 6.79 |  | 94,551 |  | 1,405 | 6.03 |  | (66) | 127 | 61 |
| Cash and due from banks | 2,287 |  |  |  | 2,668 |  |  |  |  |  |  |  |
| Other assets | 10,140 |  |  |  | 8,261 |  |  |  |  |  |  |  |
| Allowance for loan and lease losses | (769) |  |  |  | (744) |  |  |  |  |  |  |  |

Total assets \$99,192 \$ 104,736

| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest checking | \$ 15,509 | \$ | 88 | 2.31\% | \$ | 17,603 | \$ | 99 | 2.28\% | \$ | (12) | \$ | 1 | \$ | (11) |
| Savings | 13,689 |  | 111 | 3.27 |  | 11,588 |  | 76 | 2.67 |  | 16 |  | 19 |  | 35 |
| Money market | 6,377 |  | 70 | 4.46 |  | 6,086 |  | 55 | 3.64 |  | 2 |  | 13 |  | 15 |
| Other time deposits | 11,037 |  | 125 | 4.59 |  | 9,749 |  | 89 | 3.74 |  | 13 |  | 23 |  | 36 |
| Certificates \$100,000 and over | 6,682 |  | 85 | 5.17 |  | 4,670 |  | 48 | 4.15 |  | 24 |  | 13 |  | 37 |
| Foreign office deposits | 1,707 |  | 19 | 4.53 |  | 4,050 |  | 44 | 4.39 |  | (26) |  | 1 |  | (25) |
| Federal funds purchased | 2,505 |  | 33 | 5.30 |  | 4,553 |  | 51 | 4.50 |  | (26) |  | 8 |  | (18) |
| Other short-term borrowings | 2,400 |  | 26 | 4.37 |  | 4,718 |  | 44 | 3.82 |  | (24) |  | 6 |  | (18) |
| Long-term debt | 12,242 |  | 167 | 5.54 |  | 15,132 |  | 181 | 4.85 |  | (38) |  | 24 |  | (14) |
| Total interest-bearing liabilities | 72,148 |  | 724 | 4.07 |  | 78,149 |  | 687 | 3.57 |  | (71) |  | 08 |  | 37 |
| Demand deposits | 13,185 |  |  |  |  | 13,674 |  |  |  |  |  |  |  |  |  |
| Other liabilities | 3,889 |  |  |  |  | 3,312 |  |  |  |  |  |  |  |  |  |
| Total liabilities | 89,222 |  |  |  |  | 95,135 |  |  |  |  |  |  |  |  |  |
| Shareholders equity | 9,970 |  |  |  |  | 9,601 |  |  |  |  |  |  |  |  |  |

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Total liabilities and shareholders equity $\$ \mathbf{9 9 , 1 9 2} \$ 104,736$

| Net interest income | \$ 742 |  | \$ | 718 |  | \$ | 5 | \$ | 19 | \$ | 24 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest margin |  | 3.44\% |  |  | 3.08\% |  |  |  |  |  |  |
| Net interest rate spread |  | 2.72 |  |  | 2.46 |  |  |  |  |  |  |
| Interest-bearing liabilities to interest-earning assets |  | 82.42 |  |  | 82.65 |  |  |  |  |  |  |

(a) Changes in interest not solely due to volume or yield/rate are allocated in proportion to the absolute dollar amount of change in volume and yield/rate.
(b) The net taxable equivalent adjustment amounts included in the above table are $\$ 6$ million and $\$ 7$ million for the three months ended March 31, 2007 and 2006, respectively.
The interest on core deposits increased $\$ 75$ million, or $23 \%$, in the first quarter of 2007 over the comparable period in 2006 due to increases in short-term interest rates, shifts in deposit mix and increasing average balances. Average interest-bearing core deposits increased $\$ 1.6$ billion, or four percent, compared to the first quarter of 2006. The Bancorp continues to focus on growing its core deposit balances in order to improve the funding mix and improve net interest margin trends.

The interest on wholesale funding decreased by $\$ 38$ million, or $10 \%$, in the first quarter over the comparable period in 2006 due to a $\$ 7.6$ billion decrease in average balances partially offset by increasing interest rates. Average short-term wholesale funding decreased
$\$ 4.7$ billion, or $26 \%$, while average long-term debt decreased $\$ 2.9$ billion, or $19 \%$, in the first quarter of 2007 over the comparable period in 2006. Included within other short-term borrowings are the Bancorp s customer repo sweep balances, which were $\$ 2.4$ billion and $\$ 2.8$ billion on an average basis for the first quarter 2007 and 2006, respectively.

## Provision for Loan and Lease Losses

The Bancorp provides as an expense an amount for probable loan and lease losses within the loan portfolio that is based on the factors discussed in the Critical Accounting Policies section. The provision is recorded to bring the allowance for loan and lease losses to a level deemed appropriate by the Bancorp. Actual credit losses on loans and leases are charged against the allowance for loan and lease losses. The amount of loans and leases actually removed from the Condensed Consolidated Balance Sheets are referred to as charge-offs. Net charge-offs include current period charge-offs less current period recoveries. Current period recoveries relate to loans and leases charged-off in previous periods.

The provision for loan and lease losses increased to $\$ 84$ million in the first quarter of 2007 compared to $\$ 78$ million in the same period last year. The $\$ 6$ million increase is due to both the increase in nonperforming assets from $\$ 364$ million at March 31, 2006 to $\$ 494$ million at March 31, 2007 and increased loan growth in the first quarter of 2007. The allowance for loan and lease losses as a percentage of loans and leases remained consistent at $1.05 \%$ at March 31, 2007 and 2006, respectively, and increased from $1.04 \%$ at December 31, 2006.

Refer to the Credit Risk Management section for further information on the provision for loan and lease losses, net charge-offs and other factors considered by the Bancorp in assessing the credit quality of the loan portfolio and the allowance for loan and lease losses.

## Noninterest Income

For the three months ended March 31, 2007, noninterest income increased by five percent on a year-over-year basis. The components of noninterest income for these periods are as follows:

## TABLE 3: Noninterest Income

| For the three months ended March 31 (\$ in millions) | 2007 | 2006 | Percent Change |
| :---: | :---: | :---: | :---: |
| Electronic payment processing revenue | \$ 225 | 196 | 15 |
| Service charges on deposits | 126 | 126 |  |
| Investment advisory revenue | 96 | 91 | 5 |
| Corporate banking revenue | 83 | 76 | 9 |
| Mortgage banking net revenue | 40 | 47 | (16) |
| Other noninterest income | 78 | 80 | (2) |
| Securities gains, net |  | 1 | (100) |
| Total noninterest income | \$ 648 | 617 | 5 |

Electronic payment processing revenue increased $\$ 29$ million, or $15 \%$, in the first quarter of 2007 compared to the same period last year as FTPS realized growth in each of its three main product lines: merchant processing, electronic funds transfer (EFT) and card issuer interchange. Merchant processing revenue increased $15 \%$, to $\$ 102$ million, compared to the same period in 2006 due to the addition of new national merchant customers and resulting increases in merchant transaction volumes. Large national merchant contracts signed during the past year, which are expected to convert in the second half of 2007 , will continue to provide growth. EFT revenue increased $\$ 10$ million, or $14 \%$, to $\$ 80$ million as a result of continued success in attracting financial institution customers. Card issuer interchange increased $14 \%$, to $\$ 43$ million, compared to the same period in 2006 due to continued growth in debit card usage and credit card volumes. The Bancorp processes over 21 billion transactions annually and handles electronic processing for over 2,300 financial institutions and approximately 144,000 merchant locations worldwide.

Service charges on deposits were flat in the first quarter of 2007 compared to the same period last year. Commercial deposit revenue was comparable to the prior year as the overall growth in commercial account relationships was offset by a $20 \%$ increase in earnings credits. Earnings credits increased from $\$ 14$ million to $\$ 17$ million for the three months ended March 31, 2006 and 2007, respectively. Commercial customers receive earnings credits to offset the fees charged for banking services on their deposit accounts such as account maintenance, lockbox, ACH transactions, wire transfers and other ancillary corporate treasury management services. Earnings credits are based on the customer s average balance in qualifying deposits multiplied by the crediting rate. Qualifying deposits include demand deposits and interest bearing checking accounts. The Bancorp has a standard crediting rate that is adjusted as necessary based on competitive market conditions and changes in short-term interest rates. Earnings credits cannot be given in excess of the fees charged for banking services provided, and the excess

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earnings credits may not be carried forward to future periods. Earnings credits in excess of fees charged for banking services provided are netted against gross service charges to arrive at commercial deposit revenue. Retail deposits revenue increased two percent in the first quarter of 2007 compared to the same period last year. The higher revenue was primarily from checking accounts, where the total number of accounts increased five percent compared to the prior year quarter. Growth in the number of customer deposit account relationships and deposit generation continues to be a primary focus of the Bancorp.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Investment advisory revenues increased five percent from the first quarter of 2006, as the Bancorp was able to realize approximately $\$ 3$ million more in trust tax fees from tax filings made earlier than the prior year. Exclusive of this impact, investment advisory income increased two percent due to success in cross-sell initiatives within the private client group partially offset by lower mutual fund revenue reflecting the ongoing effect of open architecture on proprietary fund sales. The Bancorp continues to focus its sales efforts on improving execution in retail brokerage and retail mutual funds and on growing the institutional money management business by improving penetration and cross-selling in its large middle-market commercial customer base. The Bancorp is one of the largest money managers in the Midwest and, as of March 31, 2007, had approximately $\$ 225$ billion in assets under care and managed $\$ 34$ billion in assets for individuals, corporations and not-for-profit organizations.

Corporate banking revenue increased to $\$ 83$ million in the first quarter of 2007, up nine percent over the comparable period in 2006. The growth in corporate banking revenue was largely attributable to gains in institutional sales of $\$ 3$ million, or $37 \%$, and customer derivatives activity of $\$ 2$ million, or $29 \%$. The Bancorp is committed to providing a comprehensive range of financial services to large and middle-market businesses and continues to see opportunities to expand its product offering.

Mortgage banking net revenue decreased to $\$ 40$ million in the first quarter of 2007 from $\$ 47$ million in the same period last year. The components of mortgage banking net revenue for the three months ended March 31, 2007 and 2006 are shown in Table 4. Origination fees and gains on loan sales increased $\$ 5$ million compared to the same period last year due to higher origination volume. Originations in the first quarter of 2007 were $\$ 2.9$ billion compared to $\$ 2.2$ billion in the first quarter of 2006.

## TABLE 4: Components of Mortgage Banking Net Revenue

| For the three months ended March 31 (\$ in millions) | 2007 | 2006 |
| :---: | :---: | :---: |
| Origination fees and gains on loan sales | \$ 26 | 21 |
| Servicing revenue: |  |  |
| Servicing fees | 34 | 30 |
| Servicing rights amortization | (20) | (15) |
| Net valuation adjustments on servicing rights and free-standing derivatives entered into to economically hedge MSR |  | 11 |
| Net servicing revenue | 14 | 26 |
| Mortgage banking net revenue | \$ 40 | 47 |

Mortgage net servicing revenue decreased by $\$ 12$ million as compared to the same period last year. Net servicing revenue is comprised of gross servicing fees and related amortization as well as valuation adjustments on mortgage servicing rights and mark-to-market adjustments on both settled and outstanding free-standing derivative financial instruments. The Bancorp s total residential mortgage loans serviced at March 31, 2007 and 2006 was $\$ 39.3$ billion and $\$ 34.8$ billion, respectively, with $\$ 30.3$ billion and $\$ 26.4$ billion, respectively, of residential mortgage loans serviced for others.

Mortgage rates in the first quarter of 2007 were relatively unchanged. A slowdown in market value run off within the Bancorp s MSR portfolio, as book amortization exceeded the runoff, led to a recovery in temporary impairment of $\$ 3$ million for the three months ended March 31, 2007. The increase in interest rates and the resulting decrease in prepayment speeds led to a recovery in temporary impairment of $\$ 12$ million during the three months ended March 31, 2006. Servicing rights are deemed impaired when a borrower s loan rate is distinctly higher than prevailing rates. Impairment on servicing rights is reversed when the prevailing rates return to a level commensurate with the borrower s loan rate. Further detail on the valuation of mortgage servicing rights can be found in Note 4 of the Notes to the Condensed Consolidated Financial Statements. The Bancorp maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in impairment on the MSR portfolio. The Bancorp recognized a net loss of $\$ 3$ million and $\$ 1$ million for the three months ended March 31, 2007 and 2006, respectively, related to changes in fair value and settlement of free-standing derivatives purchased to economically hedge the MSR portfolio. See Note 5 of the Notes to the Condensed Consolidated Financial Statements for more information on the free-standing derivatives used to hedge the MSR portfolio. In addition to the derivative positions used to economically hedge the MSR portfolio, the Bancorp acquires various securities (primarily principal only strips) as a component of its non-qualifying hedging strategy. The Bancorp did not recognize any gain/loss on the sale of securities related to mortgage servicing rights during the first quarter of 2007 or 2006.

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Other noninterest income decreased by two percent in the first quarter of 2007 compared to the same period last year. This decrease was primarily a result of gains on the sale of student loans of $\$ 4$ million for the quarter ended March 31, 2006 compared to $\$ 1$ million for the quarter ended March 31, 2007. During the first quarter of 2007, the decrease in sales volume of student loans resulted in lower gains on sales and a higher student loan held for sale balance in comparison to the same quarter last year. The decrease was partially offset by higher realized gains on the sale of previously leased customer equipment of $\$ 3$ million compared to the first quarter of 2006 . Operating lease income was relatively flat as a result of the continued planned run off in the consumer operating lease portfolio offset by an increase in the commercial operating lease portfolio.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The major components of other noninterest income are as follows:
TABLE 5: Components of Other Noninterest Income

| For the three months ended March 31 (\$ in millions) | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: |
| Bank owned life insurance income | $\mathbf{2 1}$ | 21 |
| Cardholder fees | $\mathbf{1 3}$ | 12 |
| Consumer loan and lease fees | $\mathbf{1 0}$ | 11 |
| Operating lease income | $\mathbf{7}$ | 8 |
| Insurance income | $\mathbf{7}$ | 7 |
| Other | $\mathbf{2 0}$ | 21 |
|  | $\mathbf{7 8}$ | $\mathbf{8 0}$ |
| Total other noninterest income | $\mathbf{7 8}$ |  |

## Noninterest Expense

During the first quarter of 2007, the Bancorp continued its investment in the expansion of the retail distribution network and in its information technology infrastructure. The efficiency ratio (noninterest expense divided by the sum of net interest income (FTE) and noninterest income) was $57.0 \%$ and $54.7 \%$ for the first quarter of 2007 and 2006, respectively. The Bancorp continues to focus on efficiency initiatives, as part of its core emphasis on operating leverage, and on expense control, although cost savings initiatives will continue to be somewhat mitigated by investments in certain high opportunity markets as evidenced by the 18 net new banking centers added during the first quarter of 2007. The Bancorp views investments in information technology and banking center expansion as its platform for future growth and increasing expense efficiency.

The major components of noninterest expense are as follows:

## TABLE 6: Noninterest Expense

| For the three months ended March 31 (\$ in millions) | 2007 | 2006 | Percent Change |
| :---: | :---: | :---: | :---: |
| Salaries, wages and incentives | \$ 292 | 284 | 3 |
| Employee benefits | 87 | 87 |  |
| Net occupancy expense | 65 | 58 | 12 |
| Technology and communications | 40 | 33 | 21 |
| Equipment expense | 29 | 27 | 10 |
| Other noninterest expense | 280 | 242 | 16 |
| Total noninterest expense | \$ 793 | 731 | 8 |

Total noninterest expense increased eight percent in the first quarter of 2007 compared to the same period last year due to investment in technology, higher de novo related expenses and increased volume-related processing expense, included in other noninterest expense. Total personnel cost (salaries, wages and incentives plus employee benefits) increased two percent for the current quarter compared to the same quarter in 2006. Full time equivalent employees totaled 21,442 as of March 31, 2007 compared to 21,497 as of March 31, 2006.

Net occupancy expenses increased $12 \%$ in the first quarter of 2007 over the same period last year due to the addition of 53 net new banking centers since March 31, 2006. The Bancorp remains focused on expanding its retail franchise through de novo growth with plans to open approximately 32 net new banking centers during the remainder of 2007.

The major components of other noninterest expense are as follows:

## TABLE 7: Components of Other Noninterest Expense

For the three months ended March 31 (\$ in millions)Bankcard expense\$ 9270
Loan processing ..... 23 ..... 21
Marketing ..... 18 ..... 21
Postal and courier ..... 13
Travel ..... $12 \quad 11$
Intangible amortization ..... 1011
Franchise and other taxes ..... 8
Supplies ..... $7 \quad 7$
Operating lease ..... 526
Other ..... 74
Total other noninterest expense ..... \$ 280 ..... 242

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Total other noninterest expense increased by $\$ 38$ million from the first quarter of 2006, which was driven by increased volume-related bankcard expense. Processing volumes increased $16 \%$ and $27 \%$ for Merchant Processing and EFT, respectively, for the three months ended March 31, 2007 in comparison to the same quarter last year.

## Applicable Income Taxes

The Bancorp s income before income taxes, applicable income tax expense and effective tax rate for each of the periods are as follows:

## TABLE 8: Applicable Income Taxes

| For the three months ended March 31 (\$ in millions) | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| :--- | ---: | :---: |
| Income before income taxes and cumulative effect | $\mathbf{\$ 5 0 7}$ | 519 |
| Applicable income taxes | $\mathbf{1 4 8}$ | 160 |
| Effective tax rate | $\mathbf{2 9 . 3 \%}$ | $\mathbf{3 0 . 7}$ |

Applicable income tax expense for both periods includes the benefit from tax-exempt income, tax-advantaged investments and general business tax credits, partially offset by the effect of nondeductible expenses.

## Cumulative Effect of Change in Accounting Principle

In the first quarter of 2006, the Bancorp recognized a benefit of approximately $\$ 4$ million, net of $\$ 2$ million of tax, related to the adoption of SFAS No. 123 (Revised 2004) Share-Based Payment. The benefit recognized relates to the Bancorp s estimate of forfeiture experience to be realized for all unvested stock-based awards outstanding.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## BUSINESS SEGMENT REVIEW

The Bancorp reports on five business segments: Commercial Banking, Branch Banking, Consumer Lending, Investment Advisors and Processing Solutions. Further detailed financial information on each business segment is included in Note 15 of the Notes to the Condensed Consolidated Financial Statements.

Results of the Bancorp s business segments are presented based on its management structure and management accounting practices. The structure and accounting practices are specific to the Bancorp; therefore, the financial results of the Bancorp s business segments are not necessarily comparable with similar information for other financial institutions. The Bancorp refines its methodologies from time to time as management accounting practices are improved and businesses change. Revisions to the Bancorp s methodologies are applied on a retroactive basis. During the fourth quarter of 2006, the Bancorp changed the application of the provision for loan and lease losses to the segments to include only actual net charge-offs.

The Bancorp manages interest rate risk centrally at the corporate level by employing a funds transfer pricing ( FTP ) methodology. This methodology insulates the business segments from interest rate volatility, enabling them to focus on serving customers through loan originations and deposit taking. The FTP system assigns charge rates and credit rates to classes of assets and liabilities, respectively, based on expected duration and the Treasury swap curve. Matching duration, or the expected term until an instrument can be repriced, allocates interest income and interest expense to each segment so its resulting net interest income is insulated from interest rate risk. In a rising rate environment, the Bancorp benefits from the widening spread between deposit costs and wholesale funding costs. However, the Bancorp s FTP system credits this benefit to deposit providing businesses, such as Branch Banking and Investment Advisors, on a duration-adjusted basis. The net impact of the FTP methodology, including the benefit from the widening spread between deposit costs and wholesale funding, is captured in Other/Eliminations. During the fourth quarter of 2006, the Bancorp made certain changes to the average duration of indeterminate-lived deposits and corresponding changes to the FTP crediting rates assigned to those deposits. This change more closely aligns the crediting rates to the expected economic benefit while continuing to insulate the segments from interest rate volatility.

The financial results of the business segments include allocations for shared services and headquarters expenses. Even with these allocations, the financial results are not necessarily indicative of the business segments financial condition and results of operations as if they were to exist as independent entities. Additionally, the business segments form synergies by taking advantage of cross-sell opportunities and when funding operations by accessing the capital markets as a collective unit. Net income by business segment is summarized as follows:

## TABLE 9: Business Segment Results

| For the three months ended March 31 (\$ in millions) | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: |
| Commercial Banking | $\mathbf{\$ 1 5 8}$ | 150 |
| Branch Banking | $\mathbf{1 6 2}$ | 142 |
| Consumer Lending | $\mathbf{3 1}$ | 44 |
| Investment Advisors | $\mathbf{2 4}$ | 20 |
| Processing Solutions | $\mathbf{3 2}$ | 31 |
| Other/Eliminations | $\mathbf{( 4 8 )}$ | $(24)$ |
|  |  |  |
| Net income | $\mathbf{\$ 3 5 9}$ | 363 |

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Commercial Banking

Commercial Banking provides a comprehensive range of financial services and products to large and middle-market businesses, governments and professional customers. In addition to the traditional lending and depository offerings, Commercial Banking products and services include, among others, cash management, foreign exchange and international trade finance, derivatives and capital markets services, asset-based lending, real estate finance, public finance, commercial leasing and syndicated finance. The table below contains selected financial data for the Commercial Banking segment.

## TABLE 10: Commercial Banking

| For the three months ended March 31 (\$ in millions) | 2007 |  | 2006 |
| :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |
| Net interest income (FTE) | \$ | 297 | 293 |
| Provision for loan and lease losses |  | 17 | 20 |
| Noninterest income: |  |  |  |
| Corporate banking revenue |  | 77 | 70 |
| Service charges on deposits |  | 35 | 37 |
| Other noninterest income |  | 20 | 9 |
| Noninterest expense: |  |  |  |
| Salaries, incentives and benefits |  | 69 | 60 |
| Other noninterest expenses |  | 128 | 120 |
| Income before taxes |  | 215 | 209 |
| Applicable income taxes (a) |  | 57 | 59 |
| Net income | \$ | 158 | 150 |


| Average Balance Sheet Data | $\mathbf{\$ 3 3 , 9 8 3}$ | 31,487 |
| :--- | ---: | ---: |
| Commercial loans | $\mathbf{5 , 5 6 2}$ | 5,903 |
| Demand deposits | $\mathbf{4 , 0 2 1}$ | 3,895 |
| Interest checking | $\mathbf{4 , 5 8 1}$ | 5,280 |
| Savings and money market | $\mathbf{1 , 9 3 0}$ | 1,426 |
| Certificates over $\$ 100,000$ and other time |  |  |

(a) Includes taxable-equivalent adjustments of $\$ 3$ million for the three months ended March 31, 2007 and 2006.

Net income increased $\$ 8$ million, or five percent, compared to the first quarter of 2006 as continued strong loan and corporate banking revenue growth made up for declines in core deposits. Average loans and leases increased eight percent to $\$ 34.0$ billion over the prior year first quarter, with double-digit growth occurring in commercial and commercial mortgage categories. Average total deposits increased two percent as increases in foreign office and certificates over $\$ 100,000$ offset a six percent decrease in core deposits due to higher earnings credit rates and pay downs on commercial lines. The increase in average loans led to a $\$ 4$ million increase in net interest income compared to the same period last year. Net charge-offs as a percent of average loan and leases decreased to 20 bp from 26 bp in the first quarter of 2006.

Noninterest income increased $\$ 16$ million, or $14 \%$, compared to the same quarter last year due to a $\$ 7$ million increase in corporate banking revenue and an $\$ 11$ million increase in other noninterest income. Corporate banking revenue increased as a result of continued sales success in interest rate derivatives, an increase of $\$ 3$ million or $31 \%$, and institutional sales, an increase of $\$ 3$ million or $35 \%$. Other noninterest income improved on increased volume of operating leases and gains on sales of equipment coming off lease. During the past quarter, the commercial banking segment introduced new treasury management products and remains focused on further penetration of middle market customers throughout its affiliates.

Noninterest expense increased $\$ 17$ million, or nine percent, compared to the first quarter of 2006 primarily due to sales incentives increase of $\$ 6$ million and volume-related increases in operating lease and data processing expenses.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Branch Banking

Branch Banking provides a full range of deposit and loan and lease products to individuals and small businesses through 1,161 banking centers. Branch Banking offers depository and loan products, such as checking and savings accounts, home equity lines of credit, credit cards and loans for automobile and other personal financing needs, as well as products designed to meet the specific needs of small businesses, including cash management services. The table below contains selected financial data for the Branch Banking segment.

## TABLE 11: Branch Banking



Net income increased $\$ 20$ million, or $14 \%$, compared to the first quarter of 2006 as growth in deposits and an increase in FTP rates earned on deposits offset higher de novo related noninterest expenses. Average loans and leases increased modestly as growth from the introduction of a new mortgage product and increased credit card production was offset by a decrease in commercial loans. Average core deposits increased four percent and total deposits increased seven percent over the first quarter of 2006 with double-digit increases in savings, money market and consumer time deposits mitigated by a $\$ 2.2$ billion decrease in demand and interest checking deposits. While Branch Banking continued to realize a shift to higher cost deposits, the pace of the shift decreased compared to the prior year and should continue to slow as rates stabilize. As a result of the growth in core deposits and the related net FTP impact, net interest income increased $\$ 39$ million compared to the same period last year. Net charge-offs as a percent of average loan and leases decreased to 54 bp from 64 bp in the first quarter of 2006.

Electronic payment processing revenue increased $\$ 6$ million, or $15 \%$. Card issuer interchange fees, which comprise the majority of the Branch Banking s electronic payment processing revenues, totaled $\$ 42$ million in the first quarter of 2007 and $\$ 37$ million in the first quarter of 2006 due to increased usage and the increase in accounts. Other noninterest income increased primarily from a $\$ 2$ million increase in cardholder fees. The Bancorp expects interchange and cardholder fees to continue to grow due to the increased emphasis on cross-selling credit cards to its existing customer base. Overall, noninterest income increased five percent compared to the first quarter of 2006.

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Noninterest expense increased eight percent compared to the first quarter of 2006 as net occupancy and equipment costs increased $13 \%$ as a result of the continued opening of new banking centers related to the Bancorp s de novo growth strategy. Since the first quarter of 2006, 53 new banking centers that did not involve relocation or consolidation of existing facilities were opened. The Bancorp continues to position itself for sustained long-term growth through new banking center additions in key markets.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Consumer Lending

Consumer Lending includes the Bancorp s mortgage and home equity lending activities and other indirect lending activities. Mortgage and home equity lending activities include the origination, retention and servicing of mortgage and home equity loans or lines of credit, sales and securitizations of those loans or pools of loans or lines of credit and all associated hedging activities. Other indirect lending activities include loans to consumers through dealers as well as federal and private student education loans. The table below contains selected financial data for the Consumer Lending segment.

TABLE 12: Consumer Lending

| For the three months ended March 31 (\$ in millions) | 2007 |  | 2006 |
| :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |
| Net interest income | \$ | 95 | 95 |
| Provision for loan and lease losses |  | 26 | 22 |
| Noninterest income: |  |  |  |
| Mortgage banking net revenue |  | 36 | 46 |
| Other noninterest income |  | 16 | 26 |
| Noninterest expense: |  |  |  |
| Salaries, incentives and benefits |  | 23 | 26 |
| Other noninterest expenses |  | 50 | 50 |
| Income before taxes |  | 48 | 69 |
| Applicable income taxes |  | 17 | 25 |
| Net income | \$ | 31 | 44 |
| Average Balance Sheet Data |  |  |  |
| Consumer loans |  |  | 19,853 |

Net income decreased $\$ 13$ million, or $30 \%$, compared to the first quarter of 2006. Net interest income remained flat from the prior year despite average loans and leases increasing seven percent, as higher yields on automobile loans were offset by a decline in the spread between loan yields and the related FTP charge on residential mortgage products due to the increasingly competitive environment in this segment. Net charge-offs as a percent of average loan and leases increased from 46 bp in the first quarter of 2006 to 50 bp in the first quarter of 2007 as the increase was evenly split between mortgage and indirect lending.

Consumer Lending had mortgage originations of $\$ 2.8$ billion and $\$ 2.2$ billion for the three months ended March 31, 2007 and 2006. The increase in originations resulted in an increase in origination fees and gains on loan sales of $\$ 3$ million, or $13 \%$, over the first quarter of 2006. The overall decrease in mortgage banking net revenue of $\$ 10$ million is the result of the adjustment to the MSR valuation and related mark-to-market adjustments on free-standing derivatives. In the first quarter of 2007, Consumer Lending recognized a positive adjustment of less than $\$ 1$ million on a stable mortgage rate environment, compared to a positive adjustment of $\$ 11$ million in the first quarter of 2006 as mortgage rates increased from near historical lows. Decreases in other noninterest income primarily resulted from a lower volume of indirect consumer loan sales and decreased operating lease income from the planned run off of the consumer operating lease portfolio. Noninterest expense decreased $\$ 3$ million, or four percent, primarily due to lower salaries and operating lease expense.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Investment Advisors

Investment Advisors provides a full range of investment alternatives for individuals, companies and not-for-profit organizations. The Bancorp s primary services include trust, asset management, retirement plans, custody and private client banking. Fifth Third Securities, Inc., an indirect wholly-owned subsidiary of the Bancorp, offers full service retail brokerage services to individual clients and broker dealer services to the institutional marketplace. Fifth Third Asset Management, Inc., an indirect wholly-owned subsidiary of the Bancorp, provides asset management services and also advises the Bancorp s proprietary family of mutual funds, Fifth Third Funds.* The table below contains selected financial data for the Investment Advisors segment.

## TABLE 13: Investment Advisors

| For the three months ended March 31 (\$ in millions) | 2007 |  | 2006 |
| :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |
| Net interest income | \$ | 37 | 32 |
| Provision for loan and lease losses |  | 3 | 1 |
| Noninterest income: |  |  |  |
| Investment advisory income |  | 96 | 91 |
| Other noninterest income |  | 6 | 4 |
| Noninterest expense: |  |  |  |
| Salaries, incentives and benefits |  | 43 | 43 |
| Other noninterest expenses |  | 57 | 52 |
| Income before taxes |  | 36 | 31 |
| Applicable income taxes |  | 12 | 11 |
| Net income | \$ | 24 | 20 |
| Average Balance Sheet Data |  |  |  |
| Loans and leases |  |  | 3,043 |
| Core deposits |  | 11 | 4,135 |

Net income increased $\$ 4$ million, or $16 \%$, compared to the first quarter of 2006 as a result of increased deposits and modest fee growth. Net interest income increased to $\$ 37$ million, an increase of $\$ 5$ million or $14 \%$, as a result of average core deposit growth of $16 \%$. Savings, money market and consumer time deposits each increased over $40 \%$ compared to the prior year.

Noninterest income increased six percent from the first quarter of 2006, as Investment Advisors realized approximately $\$ 3$ million more in trust tax fees due to the earlier completion of tax filings in the first quarter compared to the filings being completed in the second quarter of 2006. Exclusive of this impact, investment advisory income increased two percent on mixed results within its subcaptions. As of March 31, 2007, the Bancorp has $\$ 225$ billion in assets under care and $\$ 34$ billion in managed assets. Noninterest expense growth was modest at four percent compared to the prior year as the segment continues to focus on expense control.

## * FIFTH THIRD FUNDS ${ }^{\circledR}$ PERFORMANCE DISCLOSURE

Fifth Third Funds investments are: NOT INSURED BY THE FDIC or any other government agency, are not deposits or obligations of, or guaranteed by, any bank, the distributor or of the Funds any of their respective affiliates, and involve investment risks, including the possible loss of the principal amount invested. An investor should consider the fund sinvestment objectives, risks and charges and expenses carefully before investing or sending money. The Funds prospectus contains this and other important information about the Funds. To obtain a prospectus or any other information about Fifth Third Funds, please call 1-800-282-5706 or visit www.53.com. Please read the prospectus carefully before investing. Fifth Third Funds are distributed by Fifth Third Funds Distributor, Inc., 3435 Stelzer Road, Columbus, Ohio 43219.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Processing Solutions

Fifth Third Processing Solutions provides electronic funds transfer, debit, credit and merchant transaction processing, operates the Jeanie ${ }^{\circledR}$ ATM network and provides other data processing services to affiliated and unaffiliated customers. The table below contains selected financial data for the Processing Solutions segment.

TABLE 14: Processing Solutions

| For the three months ended March 31 (\$ in millions) | 2007 |  | 2006 |
| :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |
| Net interest income | \$ |  | 7 |
| Provision for loan and lease losses |  | 3 | 2 |
| Noninterest income: |  |  |  |
| Merchant processing |  | 103 | 88 |
| EFT processing |  | 82 | 70 |
| Other noninterest income |  | 3 | 3 |
| Noninterest expense: |  |  |  |
| Salaries, incentives and benefits |  | 19 | 16 |
| Net occupancy and equipment expenses |  | 2 | 3 |
| Bankcard expense |  | 90 | 65 |
| Other noninterest expenses |  | 34 | 35 |
| Income before taxes |  | 49 | 47 |
| Applicable income taxes |  | 17 | 16 |
| Net income | \$ | 32 | 31 |

Net income increased modestly compared to the first quarter of 2006 as higher expenses offset fee growth. EFT and merchant revenues increased by $\$ 12$ million, or $16 \%$, and $\$ 15$ million, or $17 \%$, respectively, primarily due to new customer additions and growth in transaction volume. Strong merchant revenue growth is expected to continue as large national contracts signed during the past year convert throughout 2007. The increase in noninterest income was mitigated by a $21 \%$ increase in noninterest expense, which increased primarily due to bankcard expense. Bankcard expense increased $38 \%$ from increased volume, expenses related to merchant equipment and additional costs related to bankcard conversion to the Bancorp s new brand. Merchant transactions processed increased $19 \%$ and EFT transactions increased $28 \%$ over the first quarter of 2006. Expenses are expected to moderate in future quarters to be more consistent with revenue growth while reflecting spread pressure during the renewal of current customer contracts. The Bancorp continues to see significant opportunities to attract new financial institution customers and retailers within this business segment.

## Other/Eliminations

Other/Eliminations includes the unallocated portion of the investment portfolio, certain non-core deposit funding, unassigned equity and certain support activities and other items not attributed to the business segments.

The results of Other/Eliminations were primarily impacted by the repricing of earning assets compared to the repricing of earning liabilities in an inverted yield curve environment. Compared to the first quarter of 2006, the average yield on interest-earning assets and the related FTP charge decreased 22 bp while the average yield on interest-bearing liabilities and the related FTP credit has increased 62 bp . As a result of the inverted yield curve, mitigated by the reduction in the size of the available-for-sale securities portfolio carried at a negative spread, net interest income decreased $\$ 26$ million compared to the first quarter of 2006. The Other/Eliminations segment also includes the growth in allowance for loan and leases losses; provision for loans and lease losses was $\$ 12$ million in the first quarter of 2007 compared to $\$ 7$ million in the same quarter last year. This increase also contributed to the decrease in net income in the Other/Eliminations segment.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## BALANCE SHEET ANALYSIS

## Loans

The table below summarizes the end of period total loans and leases, which includes loans held for sale. The Bancorp classifies its loans and leases based upon the primary purpose of the loan.

## TABLE 15: Components of Total Loans and Leases (includes held for sale)

| (\$ in millions) | March 31, 2007 |  | December 31, 2006 |  | March 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | $\%$ of <br> Total | Balance | \% of Total | Balance | $\%$ of Total |
| Commercial: |  |  |  |  |  |  |
| Commercial loans | \$ 21,479 | 28 | \$ 20,831 | 28 | \$ 19,967 | 28 |
| Commercial mortgage loans | 10,909 | 14 | 10,405 | 14 | 9,861 | 14 |
| Commercial construction loans | 5,688 | 7 | 6,168 | 8 | 5,883 | 8 |
| Commercial leases | 3,694 | 5 | 3,841 | 5 | 3,726 | 5 |
| Total commercial loans and leases | 41,770 | 54 | 41,245 | 55 | 39,437 | 55 |
| Consumer: |  |  |  |  |  |  |
| Residential mortgage loans | 9,730 | 13 | 9,905 | 13 | 9,122 | 13 |
| Home equity | 11,948 | 16 | 12,154 | 16 | 11,894 | 16 |
| Automobile loans | 10,400 | 14 | 10,028 | 13 | 9,453 | 13 |
| Credit card | 1,111 | 1 | 1,004 | 1 | 763 | 1 |
| Other consumer loans and leases | 1,244 | 2 | 1,167 | 2 | 1,497 | 2 |
| Total consumer loans and leases | 34,433 | 46 | 34,258 | 45 | 32,729 | 45 |
| Total loans and leases | \$ 76,203 | 100 | \$ 75,503 | 100 | \$ 72,166 | 100 |

Total loans and leases increased six percent over the first quarter of 2006 and modestly over the fourth quarter of 2006. During the fourth quarter of 2006, the Bancorp reviewed its loan classifications, which resulted in a reclassification of approximately $\$ 450$ million of commercial loans to commercial mortgage loans. Prior year balances were not restated.

Total commercial loans and leases increased $\$ 2.3$ billion, or six percent, compared to March 31, 2006 and one percent, or five percent annualized, compared to December 31, 2006. The sequential increase in commercial loans and leases was primarily driven by strong growth in commercial loans and commercial mortgage loans, which increased three percent and five percent, respectively, over the fourth quarter 2006. The mix of commercial loans was consistent with prior periods.

Total consumer loans and leases increased $\$ 1.7$ billion, or five percent, compared to March 31, 2006, as a result of the introduction of new residential mortgage products and increased promotion of credit cards. Credit cards increased to $\$ 1.1$ billion, an increase of $46 \%$, over the first quarter of 2006, as the Bancorp placed an emphasis on cross-selling credit cards to its existing customer base. Automobile loans increased by approximately $\$ 1.0$ billion, or $10 \%$, due to more indirect financing relationships.

TABLE 16: Components of Average Total Loans and Leases (includes held for sale)

| ( in millions) | March 31, 2007 |
| :--- | :--- |
| December 31, 2006 | March 31, 2006 |
| Balance |  |

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|  | \% of Total |  |  | \% of Total |  | $\begin{aligned} & \% \text { of } \\ & \text { Total } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial: |  |  |  |  |  |  |
| Commercial loans | \$ 20,908 | 28 | \$ 21,228 | 28 | \$ 19,549 | 27 |
| Commercial mortgage loans | 10,566 | 14 | 9,929 | 13 | 9,441 | 13 |
| Commercial construction loans | 6,014 | 8 | 6,099 | 8 | 6,211 | 9 |
| Commercial leases | 3,661 | 5 | 3,762 | 6 | 3,686 | 5 |
| Total commercial loans and leases | 41,149 | 55 | 41,018 | 55 | 38,887 | 54 |
| Consumer: |  |  |  |  |  |  |
| Residential mortgage loans | 10,166 | 13 | 10,038 | 13 | 9,057 | 13 |
| Home equity | 12,072 | 16 | 12,225 | 16 | 11,879 | 17 |
| Automobile loans | 10,230 | 13 | 9,834 | 13 | 9,440 | 13 |
| Credit card | 1,021 | 1 | 915 | 1 | 766 | 1 |
| Other consumer loans and leases | 1,223 | 2 | 1,232 | 2 | 1,605 | 2 |
| Total consumer loans and leases | 34,712 | 45 | 34,244 | 45 | 32,747 | 46 |
| Total average loans and leases | \$ 75,861 | 100 | \$ 75,262 | 100 | \$ 71,634 | 100 |
| Total portfolio loans and leases (excludes held for sale) | \$ 74,416 |  | \$ 74,032 |  | \$ 70,603 |  |

Average commercial loans and leases increased $\$ 2.3$ billion, or six percent, compared to the first quarter of 2006. The Bancorp experienced strong growth in most of its markets, including $11 \%$ growth in the Bancorp s key growth markets of Chicago, Nashville and Florida. The increase in average commercial loans and leases was primarily driven by strong growth in commercial loans and commercial mortgage loans, which combined, increased nine percent over the first quarter of 2006.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Average consumer loans and leases increased $\$ 2.0$ billion, or six percent, compared to the first quarter of 2006 . The growth in average consumer loans and leases was a result of double-digit growth in credit card and residential mortgage loans mitigated by decreases in other consumer loans and leases. The Bancorp experienced growth in the majority of its markets highlighted by $31 \%$ growth in Nashville, $16 \%$ in Florida and nine percent in Chicago.

## Investment Securities

Total investment securities were $\$ 11.1$ billion, $\$ 11.6$ billion and $\$ 21.8$ billion at March 31, 2007, December 31, 2006 and March 31, 2006, respectively. Securities are classified as available-for-sale when, in management sudgment, they may be sold in response to or in anticipation of changes in market conditions. The Bancorp s management has evaluated the securities in an unrealized loss position in the available-for-sale portfolio and maintains the intent and ability to hold these securities to the earlier of the recovery of the losses or maturity.

The following table provides a breakout of the components of investment securities.
TABLE 17: Components of Investment Securities (amortized cost basis)

|  | March 31, |  | December 31, | March 31, |
| :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) |  | 2007 | 2006 | 2006 |
| Available-for-sale and other: |  |  |  |  |
| U.S. Treasury and Government agencies | \$ | 923 | 1,396 | 505 |
| U.S. Government sponsored agencies |  | 210 | 100 | 2,059 |
| Obligations of states and political subdivisions |  | 579 | 603 | 634 |
| Agency mortgage-backed securities |  | 7,806 | 7,999 | 15,706 |
| Other bonds, notes and debentures |  | 160 | 172 | 2,213 |
| Other securities |  | 1,076 | 966 | 1,010 |
| Total available-for-sale and other securities | \$ | 10,754 | 11,236 | 22,127 |
| Held-to-maturity: |  |  |  |  |
| Obligations of states and political subdivisions | \$ | 345 | 345 | 354 |
| Other bonds, notes and debentures |  | 2 | 11 | 11 |
| Total held-to-maturity | \$ | 347 | 356 | 365 |

During the first quarter of 2007, net unrealized losses on the available-for-sale securities portfolio decreased from $\$ 183$ million at December 31 , 2006 to $\$ 162$ million at March 31, 2007. At March 31, 2007, $97 \%$ of the unrealized losses in the available-for-sale security portfolio were comprised of securities issued by U.S. Treasury and Government agencies, U.S. Government sponsored agencies and states and political subdivisions as well as agency mortgage-backed securities. The Bancorp believes the price movements in these securities were the result of the movement in market interest rates.

On an amortized cost basis, period end available-for-sale securities decreased $\$ 482$ million since December 31, 2006 and $\$ 11.4$ billion since March 31, 2006. The decrease from the fourth quarter of 2006 was a result of cash flows not being reinvested in the portfolio. The decrease from the first quarter of 2006 was a result of the balance sheet actions taken in the fourth quarter of 2006. At March 31, 2007, available-for-sale securities decreased to $12 \%$ of interest-earning assets, compared to $13 \%$ and $23 \%$ at December 31, 2006 and March 31, 2006, respectively. The estimated weighted-average life of the debt securities in the available-for-sale portfolio was 4.4 years at March 31,2007 compared to 4.3 years at December 31, 2006 and March 31, 2006.

Information presented in Table 18 is on a weighted-average life basis, anticipating future prepayments. Yield information is presented on an FTE basis and is computed utilizing historical cost balances. Maturity and yield calculations for the total available-for-sale portfolio exclude equity securities that have no stated yield or maturity.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## TABLE 18: Characteristics of Available-for-Sale and Other Securities

| As of March 31, 2007 (\$ in millions) | Amortized Cost |  | Fair Value |  | WeightedAverage Life (in years) | Weighted- <br> Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury and Government agencies: |  |  |  |  |  |  |
| Average life of one year or less | \$ | 919 | \$ | 919 | 0.1 | 5.10\% |
| Average life 15 years |  | 4 |  | 4 | 2.5 | 5.20 |
| Average life 510 years |  |  |  |  |  |  |
| Average life greater than 10 years |  |  |  |  |  |  |
| Total |  | 923 |  | 923 | 0.1 | 5.10 |
| U.S. Government sponsored agencies: |  |  |  |  |  |  |
| Average life of one year or less |  |  |  |  |  |  |
| Average life 15 years |  | 210 |  | 206 | 3.5 | 4.51 |
| Average life 510 years |  |  |  |  |  |  |
| Average life greater than 10 years |  |  |  |  |  |  |
| Total |  | 210 |  | 206 | 3.5 | 4.51 |
| Obligations of states and political subdivisions (a): |  |  |  |  |  |  |
| Average life of one year or less |  | 65 |  | 65 | 0.5 | 7.80 |
| Average life 15 years |  | 385 |  | 392 | 3.0 | 7.23 |
| Average life 510 years |  | 92 |  | 95 | 6.4 | 7.08(b) |
| Average life greater than 10 years |  | 37 |  | 37 | 11.4 | 6.75(b) |
| Total |  | 579 |  | 589 | 3.8 | 7.28 |
| Agency mortgage-backed securities: |  |  |  |  |  |  |
| Average life of one year or less |  | 6 |  | 6 | 0.7 | 6.84 |
| Average life 15 years |  | 2,854 |  | 2,819 | 3.4 | 5.04 |
| Average life 510 years |  | 4,946 |  | 4,816 | 5.9 | 5.07 |
| Average life greater than 10 years |  |  |  |  |  |  |
| Total |  | 7,806 |  | 7,641 | 5.0 | 5.06 |
| Other bonds, notes and debentures (c): |  |  |  |  |  |  |
| Average life of one year or less |  | 7 |  | 8 | 0.5 | 37.60(d) |
| Average life 15 years |  | 143 |  | 142 | 2.7 | 5.78 |
| Average life 510 years |  | 10 |  | 10 | 9.3 | 5.62 |
| Average life greater than 10 years |  |  |  |  |  |  |
| Total |  | 160 |  | 160 | 3.0 | 7.16 |
| Other securities (e) |  | 1,076 |  | 1,073 |  |  |
| Total available-for-sale and other securities | \$ | 10,754 | \$ | 10,592 | 4.4 | 5.21\% |

(a) Taxable-equivalent yield adjustments included in above table are $2.56 \%, 2.38 \%, 2.33 \%, 2.22 \%$ and $2.39 \%$ for securities with an average life of one year or less, 1-5 years, 5-10 years, greater than 10 years and in total, respectively.
(b) Weighted-average yield excludes $\$ 18$ million and $\$ 35$ million of securities with an average life of 5-10 years and greater than 10 years, respectively, related to qualified zone academy bonds whose yields are realized through income tax credits. The weighted-average effective yield of these instruments is $6.78 \%$.
(c) Other bonds, notes and debentures consist of non-agency mortgage backed securities, certain other asset backed securities (primarily automobile and commercial loan backed securities) and corporate bond securities.

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(d) Amount includes residual interest in an auto securitization with a cost of $\$ 6$ million and fair market value of $\$ 7$ million, which is expected to mature in the third quarter of 2007.
(e) Other securities consist of Federal Home Loan Bank (FHLB ) and Federal Reserve Bank restricted stock holdings that are carried at cost, Federal Home Loan Mortgage Corporation ( FHLMC ) preferred stock holdings, certain mutual fund holdings and equity security holdings.

## Deposits

The table below summarizes the end of period total deposits by major category:

## TABLE 19: Deposits

|  | March 31, 2007 |  | December 31, 2006 |  | March 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | Balance | $\%$ of Total | Balance | \% of Total | Balance | $\%$ of Total |
| Demand | \$ 13,510 | 20 | 14,331 | 21 | 14,134 | 20 |
| Interest checking | 15,755 | 22 | 15,993 | 23 | 17,511 | 26 |
| Savings | 14,256 | 21 | 13,181 | 19 | 11,902 | 17 |
| Money market | 6,336 | 9 | 6,584 | 9 | 6,399 | 9 |
| Transaction deposits | 49,857 | 72 | 50,089 | 72 | 49,946 | 72 |
| Other time | 10,869 | 16 | 10,987 | 16 | 10,105 | 15 |
| Core deposits | 60,726 | 88 | 61,076 | 88 | 60,051 | 87 |
| Certificates - \$100,000 and over | 6,776 | 10 | 6,628 | 10 | 5,085 | 7 |
| Foreign office | 1,686 | 2 | 1,676 | 2 | 3,874 | 6 |
| Total deposits | \$ 69,188 | 100 | 69,380 | 100 | 69,010 | 100 |

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Deposit balances represent an important source of funding and revenue growth opportunity. The Bancorp is continuing to focus on transaction account deposit growth in its retail and commercial franchises by expanding its retail franchise, enhancing its product offering, reducing account attrition and providing competitive rates. During the first quarter of 2007, the Bancorp expanded its deposit product line by offering a new savings account, to help customers identify and reach savings goals, and an equity-linked certificate of deposit. At March 31, 2007, core deposits represented $61 \%$ of the Bancorp s asset funding base, compared to $57 \%$ at March 31, 2006.

Core deposits grew modestly compared to March 31, 2006. While the Bancorp continues to realize a mix shift as customers move from lower-yield transaction accounts to higher-yield time deposits, the pace of the shift decreased compared to the prior year and should continue to slow as rates stabilize. Overall, transaction deposit balances remained relatively flat compared to the three months ended March 31, 2006.

TABLE 20: Average Deposits

|  | March 31, 2007 |  | December 31, 2006 $\%$ of |  | March 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | Balance | \% of Total |  |  | Balance | \% of Total |
| Demand | \$ 13,185 | 19 | 13,882 | 20 | 13,674 | 20 |
| Interest checking | 15,509 | 23 | 15,744 | 23 | 17,603 | 26 |
| Savings | 13,689 | 20 | 12,812 | 18 | 11,588 | 17 |
| Money market | 6,377 | 9 | 6,572 | 9 | 6,086 | 9 |
| Transaction deposits | 48,760 | 71 | 49,010 | 70 | 48,951 | 72 |
| Other time | 11,037 | 16 | 10,991 | 16 | 9,749 | 15 |
| Core deposits | 59,797 | 87 | 60,001 | 86 | 58,700 | 87 |
| Certificates - \$ 100,000 and over | 6,682 | 10 | 6,750 | 10 | 4,670 | 7 |
| Foreign office | 1,707 | 3 | 2,758 | 4 | 4,050 | 6 |
| Total deposits | \$ 68,186 | 100 | 69,509 | 100 | 67,420 | 100 |

As compared to March 31, 2006, average core deposits increased two percent as strong retail core deposit growth, with increases in savings and money market balances, offset lower commercial core deposits. The Bancorp realized double-digit growth in savings and other time deposits mitigated by decreases in demand and interest checking deposits. The Bancorp experienced growth in average transaction deposits in twelve of its eighteen affiliates.

Foreign office deposits represent U.S. dollar denominated deposits of the Bancorp s foreign branch located in the Cayman Islands. The Bancorp utilizes these deposits as well as certificates of deposit $\$ 100,000$ and over as a method to fund earning asset growth.

## Borrowings

Total short-term borrowings were $\$ 4.0$ billion at March 31, 2007 compared to $\$ 4.2$ billion at December 31, 2006 and $\$ 8.2$ billion at March 31, 2006. As of March 31, 2007, December 31, 2006 and March 31, 2006, total borrowings as a percentage of interest-bearing liabilities were $23 \%$, $24 \%$, and $29 \%$, respectively. The decrease in borrowings from the first quarter of 2006 is a result of the balance sheet actions in the fourth quarter of 2006. The Bancorp continues to explore additional alternatives regarding the level and cost of various other sources of funding. Refer to the Liquidity Risk Management section for discussion on the Bancorp s liquidity management. In March 2007, the Bancorp issued \$750 million in junior subordinated notes. See Note 8 of the Notes to the Condensed Consolidated Financial Statements for further discussion.

TABLE 21: Borrowings

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|  | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: | ---: |
| Federal funds purchased | $\mathbf{1 , 6 2 2}$ | 1,421 | 3,715 |
| Other short-term borrowings | $\mathbf{2 , 3 8 3}$ | 2,796 | 4,472 |
| Long-term debt | $\mathbf{1 2 , 6 2 0}$ | 12,558 | 14,746 |
|  |  |  |  |
| Total borrowings | $\mathbf{\$}$ | $\mathbf{1 6 , 6 2 5}$ | 16,775 |

Quantitative and Qualitative Disclosure about Market Risk (continued)

## RISK MANAGEMENT OVERVIEW

Managing risk is an essential component of successfully operating a financial services company. The Bancorp s risk management function is responsible for the identification, measurement, monitoring, control and reporting of risk and mitigation of those risks that are inconsistent with the Bancorp s risk profile. The Enterprise Risk Management division ( ERM ), led by the Bancorp s Chief Risk Officer, ensures consistency in the Bancorp s approach to managing and monitoring risk within the structure of the Bancorp s affiliate operating model. The risks faced by the Bancorp include, but are not limited to, credit, market, liquidity, operational and regulatory compliance. In addition, the Internal Audit division provides an independent assessment of the Bancorp s internal control structure and related systems and processes. ERM includes the following key functions:

Risk Policy ensures consistency in the approach to risk management as the Bancorp s clearinghouse for credit, market and operational risk policies, procedures and guidelines;

Credit Risk Review responsible for evaluating the sufficiency of underwriting, documentation and approval processes for consumer and commercial credits, counter-party credit risk, the accuracy of risk grades assigned to commercial credit exposure, and appropriate accounting for charge-offs, non-accrual status and specific reserves;

Capital Markets Risk Management responsible for establishing and monitoring proprietary trading limits, monitoring liquidity and interest rate risk and utilizing value at risk and earnings at risk models;

Compliance Risk Management responsible for oversight of compliance with all banking regulations;

Operational Risk Management responsible for the risk self-assessment process, the change control evaluation process, fraud prevention and detection, and root cause analysis and corrective action plans relating to identified operational losses;

Insurance Risk Management responsible for all property, casualty and liability insurance policies including the claims administration process for the Bancorp;

Investment Advisors Risk Management responsible for trust compliance, fiduciary risk and trading risk in the Investment Advisors line of business; and

Risk Strategies and Reporting responsible for quantitative analytics and Board of Directors and senior management reporting on credit, market and operational risk metrics.
Designated risk managers have been assigned to all business lines reporting directly to ERM and indirectly to senior executives within the division or affiliate. Affiliate risk management is handled by regional risk managers who are responsible for multiple affiliates and who report jointly to affiliate presidents and ERM.

Risk management oversight and governance is provided by the Risk and Compliance Committee of the Board of Directors and through multiple management committees whose membership includes a broad cross-section of line of business, affiliate and support representatives. The Risk and Compliance Committee of the Board of Directors consists of three outside directors and has the responsibility for the oversight of credit, market, operational, regulatory compliance and strategic risk management activities for the Bancorp, as well as for the Bancorp s overall aggregate risk profile. The Risk and Compliance Committee of the Board of Directors has approved the formation of key management governance committees that are responsible for evaluating risks and controls. These committees include the Market Risk Committee, the Credit

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Risk Committee, the Operational Risk Committee and the Executive Asset Liability Risk Committee. There are also new products and initiatives processes applicable to every line of business to ensure an appropriate standard readiness assessment is performed before launching a new product or initiative. Significant risk policies approved by the management governance committees are also reviewed and approved by the Risk and Compliance Committee of the Board of Directors.

## CREDIT RISK MANAGEMENT

The objective of the Bancorp scredit risk management strategy is to quantify and manage credit risk on an aggregate portfolio basis, as well as to limit the risk of loss resulting from an individual customer default. The Bancorp s credit risk management strategy is based on three core principles: conservatism, diversification and monitoring. The Bancorp believes that effective credit risk management begins with conservative lending practices. These practices include conservative exposure, counterparty limits and conservative underwriting, documentation and collection standards. The Bancorp s credit risk management strategy also emphasizes diversification on a geographic, industry and customer level, regular credit examinations and monthly management reviews of large credit exposures and credits experiencing deterioration of credit quality. Lending officers with the authority to extend credit are delegated specific authority amounts, the utilization of which is closely monitored. Lending activities are largely decentralized, while ERM manages the policy and authority delegation process centrally. The Credit Risk Review function, within ERM, provides objective assessments of the quality of underwriting and documentation, the accuracy of risk grades and the charge-off and reserve analysis process.

The Bancorp scredit review process and overall assessment of required allowances is based on quarterly assessments of the probable estimated losses inherent in the loan and lease portfolio. The Bancorp uses these assessments to promptly identify potential problem loans or leases within the portfolio, maintain an adequate reserve and take any necessary charge-offs. In addition to the individual review of larger commercial loans that exhibit probable or observed credit weaknesses, the commercial credit review process includes the use of two risk grading systems. The risk grading system currently utilized for reserve analysis purposes encompasses ten

Quantitative and Qualitative Disclosure about Market Risk (continued)
categories. The Bancorp also maintains a dual risk rating system that provides for thirteen probabilities of default grade categories and an additional six grade categories for estimating actual losses given an event of default. The probability of default and loss given default evaluations are not separated in the ten-grade risk rating system. The Bancorp is in the process of completing significant validation and testing of the dual risk rating system prior to implementation for reserve analysis purposes. The dual risk rating system is expected to be consistent with Basel II expectations and allows for more precision in the analysis of commercial credit risk. Scoring systems and delinquency monitoring are used to assess the credit risk in the Bancorp s homogenous consumer loan portfolios.

## Portfolio Diversity

The Bancorp s credit risk management strategy includes minimizing concentrations of risk through diversification. The following table provides breakouts of the commercial loan and lease portfolio, including held for sale, by major industry classification, by loan size and by state, illustrating the diversity and granularity of the Bancorp sportfolio.

TABLE 22: Commercial Loan and Lease Portfolio (a)

| As of March 31 (\$ in millions) | Outstanding | 2007 <br> Exposure | Nonaccrual | Outstanding | 2006 <br> Exposure | Nonaccrual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By industry: |  |  |  |  |  |  |
| Real estate | \$ 10,692 | 13,281 | 61 | 9,716 | 12,042 | 36 |
| Manufacturing | 5,619 | 11,897 | 29 | 4,691 | 10,233 | 30 |
| Construction | 5,406 | 8,810 | 82 | 5,225 | 8,578 | 46 |
| Retail trade | 3,870 | 6,700 | 30 | 3,601 | 6,030 | 14 |
| Transportation and warehousing | 2,238 | 2,571 | 3 | 1,854 | 2,170 | 5 |
| Wholesale trade | 1,920 | 3,738 | 13 | 1,913 | 3,532 | 13 |
| Healthcare | 1,901 | 3,241 | 12 | 1,695 | 2,873 | 10 |
| Business services | 1,883 | 3,629 | 9 | 1,908 | 3,524 | 12 |
| Financial services and insurance | 1,368 | 4,752 | 7 | 1,108 | 3,440 | 4 |
| Individuals | 1,232 | 1,611 | 13 | 1,747 | 2,296 | 15 |
| Other services | 965 | 1,359 | 13 | 965 | 1,289 | 14 |
| Accommodation and food | 864 | 1,283 | 10 | 968 | 1,365 | 9 |
| Other | 838 | 1,516 | 6 | 1,100 | 1,500 | 3 |
| Public administration | 712 | 927 |  | 825 | 998 |  |
| Entertainment and recreation | 609 | 827 | 4 | 523 | 754 | 4 |
| Agribusiness | 588 | 775 | 9 | 547 | 748 | 2 |
| Communication and information | 557 | 1,081 | 1 | 549 | 1,101 | 3 |
| Mining | 323 | 670 | 5 | 206 | 359 |  |
| Utilities | 185 | 1,214 |  | 296 | 1,005 |  |
| Total | \$ 41,770 | 69,882 | 307 | 39,437 | 63,837 | 220 |
| By loan size: |  |  |  |  |  |  |
| Less than \$200,000 | 4\% | 3 | 13 | 5 | 4 | 14 |
| \$200,000 to \$1 million | 16 | 12 | 28 | 18 | 14 | 37 |
| \$1 million to \$5 million | 31 | 25 | 47 | 34 | 28 | 38 |
| \$5 million to \$10 million | 17 | 16 | 12 | 17 | 16 | 6 |
| \$10 million to \$25 million | 22 | 25 |  | 19 | 24 | 5 |
| Greater than \$25 million | 10 | 19 |  | 7 | 14 |  |
| Total | 100\% | 100 | 100 | 100 | 100 | 100 |
| By state: |  |  |  |  |  |  |
| Ohio | 24\% | 27 | 32 | 25 | 28 | 30 |

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| Michigan | $\mathbf{2 2}$ | $\mathbf{1 9}$ | $\mathbf{2 2}$ | 22 | 20 | 23 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Illinois | $\mathbf{1 0}$ | $\mathbf{1 0}$ | $\mathbf{6}$ | 10 | 10 | 9 |
| Florida | $\mathbf{1 0}$ | $\mathbf{9}$ | $\mathbf{1 4}$ | 10 | 9 | 4 |
| Indiana | $\mathbf{9}$ | $\mathbf{9}$ | $\mathbf{1 4}$ | 10 | 10 | 20 |
| Kentucky | $\mathbf{6}$ | $\mathbf{6}$ | $\mathbf{9}$ | 6 | 6 | 8 |
| Tennessee | $\mathbf{3}$ | $\mathbf{3}$ | $\mathbf{1}$ | 2 | 2 | 3 |
| Pennsylvania | $\mathbf{1}$ | $\mathbf{2}$ |  | 1 | 2 |  |
| West Virginia | $\mathbf{1}$ | $\mathbf{1}$ | $\mathbf{2}$ |  | 1 | 1 |
| Missouri | $\mathbf{1 3}$ | $\mathbf{1 3}$ | $\mathbf{2}$ | 1 | 2 |  |
| Out-of-footprint |  |  |  | 12 | 11 |  |
|  | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0}$ | $\mathbf{1 0 0}$ | 100 | 100 | 100 |

(a) Outstanding reflects total commercial customer loan and lease balances, including held for sale and net of unearned income, and exposure reflects total commercial customer lending commitments.

Quantitative and Qualitative Disclosure about Market Risk (continued)

The commercial portfolio is characterized by $88 \%$ of outstanding balances and $87 \%$ of exposures concentrated within the Bancorp s primary market areas of Ohio, Kentucky, Indiana, Michigan, Illinois, Florida, Tennessee, West Virginia, Pennsylvania, and Missouri. Exclusive of a national large-ticket leasing business, the commercial portfolio is characterized by $94 \%$ of outstanding balances and $91 \%$ of exposures concentrated within these ten states. The mortgage and construction segments of the commercial portfolio are characterized by $98 \%$ of outstanding balances and exposures concentrated within these ten states.

## Analysis of Nonperforming Assets

Nonperforming assets include: (i) nonaccrual loans and leases for which ultimate collectibility of the full amount of the principal and/or interest is uncertain; (ii) loans and leases that have been renegotiated to provide for a reduction or deferral of interest or principal because of deterioration in the financial position of the borrower and (iii) other assets, including other real estate owned and repossessed equipment. Loans are placed on nonaccrual status when the principal or interest is past due 90 days or more (unless the loan is both well secured and in process of collection) and payment of the full principal and/or interest under the contractual terms of the loan are not expected. Additionally, loans are placed on nonaccrual status upon deterioration of the financial condition of the borrower. When a loan is placed on nonaccrual status, the accrual of interest, amortization of loan premium, accretion of loan discount and amortization or accretion of deferred net loan fees or costs are discontinued and previously accrued but unpaid interest is reversed. Commercial loans on nonaccrual status are reviewed for impairment at least quarterly. If the principal or a portion of principal is deemed a loss, the loss amount is charged off to the allowance for loan and lease losses.

Total nonperforming assets were $\$ 494$ million at March 31, 2007, compared to $\$ 455$ million at December 31, 2006 and $\$ 364$ million at March 31, 2006. Nonperforming assets remain a small percentage of total loans, leases and other assets, including other real estate owned at $.66 \%$ as of March 31, 2007 compared to $.61 \%$ as of December 31, 2006 and $.51 \%$ as of March 31, 2006.

As of March 31, 2007, nonaccrual credits as a percent of total loans and leases were $.51 \%$, compared to $.40 \%$ as of March 31, 2006. Commercial nonaccrual credits as a percent of commercial loans increased since the first quarter of 2006 , from $.56 \%$ to $.73 \%$. The increase was primarily driven by the real estate and construction industries. As of March 31, 2007 nonaccrual loans in Florida comprised $14 \%$ of the Bancorp s total nonaccrual loans, up from four percent of total nonaccrual loans at March 31, 2006. Consumer nonaccrual credits as a percent of consumer loans increased slightly since the first quarter of 2006 , from $.22 \%$ to $.24 \%$. Total loans and leases 90 days past due have increased from $\$ 160$ million as of March 31, 2006 to $\$ 243$ million as of March 31, 2007, with the increase driven primarily from the consumer component.

TABLE 23: Summary of Nonperforming Assets and Delinquent Loans

| (\$ in millions) | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { December } \\ \text { 31, } 2006 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Commercial loans and leases | \$ | 143 | 133 | 126 |
| Commercial mortgages |  | 107 | 84 | 74 |
| Commercial construction |  | 57 | 54 | 20 |
| Residential mortgage and construction |  | 38 | 38 | 34 |
| Consumer loans and leases |  | 45 | 43 | 37 |
| Total nonaccrual loans and leases |  | 390 | 352 | 291 |
| Other assets, including other real estate owned |  | 104 | 103 | 73 |
| Total nonperforming assets | \$ | 494 | 455 | 364 |
| Commercial loans and leases | \$ | 38 | 40 | 32 |
| Commercial mortgage |  | 21 | 17 | 12 |
| Commercial construction loans |  | 20 | 6 | 5 |
| Credit card receivables |  | 17 | 16 | 12 |
| Residential mortgage and construction (a) |  | 78 | 68 | 53 |
| Other consumer loans and leases |  | 69 | 63 | 46 |
| Total 90 days past due loans and leases | \$ | 243 | 210 | 160 |

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Nonperforming assets as a percent of total loans, leases and other assets, including other real

| estate owned | $\mathbf{6 6 \%}$ | .61 | .51 |
| :--- | :--- | :---: | :---: |
| Allowance for loan and lease losses as a percent of total nonperforming assets | $\mathbf{1 5 9}$ | 170 | 206 |

(a) Information for all periods presented excludes advances made pursuant to servicing agreements to Government National Mortgage Association ( GNMA ) mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. As of March 31, 2007, December 31, 2006 and March 31, 2006, these advances were $\$ 15$ million, $\$ 14$ million and $\$ 12$ million, respectively.

Quantitative and Qualitative Disclosure about Market Risk (continued)

## Analysis of Net Loan Charge-offs

The table below provides a summary of credit loss experience and net charge-offs as a percentage of average loans and leases outstanding by loan category:

## TABLE 24: Summary of Credit Loss Experience

| As of March 31 (\$ in millions) | 2007 |  | 2006 |
| :---: | :---: | :---: | :---: |
| Losses charged off: |  |  |  |
| Commercial loans | \$ | (19) | (35) |
| Commercial mortgage loans |  | (7) | (2) |
| Commercial construction loans |  | (6) |  |
| Commercial leases |  | (1) | (1) |
| Residential mortgage loans |  | (7) | (4) |
| Home equity |  | (19) | (17) |
| Automobile loans |  | (25) | (22) |
| Credit card |  | (11) | (7) |
| Other consumer loans and leases |  | (4) | (8) |
| Total losses |  | (99) | (96) |
| Recoveries of losses previously charged off: |  |  |  |
| Commercial loans |  | 4 | 3 |
| Commercial mortgage loans |  |  |  |
| Commercial construction loans |  |  |  |
| Commercial leases |  |  | 2 |
| Residential mortgage loans |  |  |  |
| Home equity |  | 2 | 3 |
| Automobile loans |  | 9 | 9 |
| Credit card |  | 3 | 1 |
| Other consumer loans and leases |  | 10 | 5 |
| Total recoveries |  | 28 | 23 |
| Net losses charged off: |  |  |  |
| Commercial loans |  | (15) | (32) |
| Commercial mortgage loans |  | (7) | (2) |
| Commercial construction loans |  | (6) |  |
| Commercial leases |  | (1) | 1 |
| Residential mortgage loans |  | (7) | (4) |
| Home equity |  | (17) | (14) |
| Automobile loans |  | (16) | (13) |
| Credit card |  | (8) | (6) |
| Other consumer loans and leases |  | 6 | (3) |
| Total net losses charged off | \$ | (71) | (73) |
| Net charge-offs as a percent of average loans and leases (excluding held for sale): |  |  |  |
| Commercial loans |  | .29\% | . 65 |
| Commercial mortgage loans |  | . 26 | . 09 |
| Commercial construction loans |  | . 37 | (.01) |
| Commercial leases |  | . 03 | (.11) |
| Total commercial loans |  | . 27 | . 34 |

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| Residential mortgage loans | $\mathbf{. 3 2}$ | .26 |
| :--- | ---: | :---: |
| Home equity | $\mathbf{. 5 6}$ | .49 |
| Automobile loans | $\mathbf{. 6 1}$ | $\mathbf{. 5 8}$ |
| Credit card | $\mathbf{3 . 2 8}$ | $\mathbf{3 . 1 7}$ |
| Other consumer loans and leases | $\mathbf{( 1 . 3 6 )}$ | .49 |
| Total consumer loans | $\mathbf{. 5 3}$ |  |
| Total net losses charged off | $\mathbf{. 5 2}$ |  |

Net charge-offs as a percent of average loans and leases outstanding were 39 bp in the first quarter of 2007, a decrease from 52 bp and 42 bp for the quarter ended December 31, 2006 and March 31, 2006, respectively. Total commercial loan net charge-offs included $\$ 5$ million in losses related to the sale of $\$ 39$ million in nonperforming commercial loans in the first quarter of 2007. Additionally, total consumer loan net charge-offs included $\$ 10$ million in recoveries related to the sale of charged-off consumer loans. Overall, the level of net charge-offs continues to represent a relatively small percentage of the total loan and lease portfolio.

Quantitative and Qualitative Disclosure about Market Risk (continued)

## Allowance for Credit Losses

The allowance for credit losses is comprised of the allowance for loan and lease losses and the reserve for unfunded commitments. The allowance for loan and lease losses provides coverage for probable and estimable losses in the loan and lease portfolio. The Bancorp evaluates the allowance each quarter to determine its adequacy to cover inherent losses. Several factors are taken into consideration in the determination of the overall allowance for loan and lease losses, including an unallocated component. These factors include, but are not limited to, the overall risk profile of the loan and lease portfolios, net charge-off experience, the extent of impaired loans and leases, the level of nonaccrual loans and leases, the level of 90 days past due loans and leases and the overall percentage level of the allowance for loan and lease losses. The Bancorp also considers overall asset quality trends, credit administration and portfolio management practices, risk identification practices, credit policy and underwriting practices, overall portfolio growth, portfolio concentrations and current national and local economic conditions that might impact the portfolio.

In the current year, the Bancorp has not substantively changed any material aspect to its overall approach in the determination of the allowance for loan and lease losses and there have been no material changes in assumptions or estimation techniques as compared to prior periods that impacted the determination of the current period allowance. In addition to the allowance for loan and lease losses, the Bancorp maintains a reserve for unfunded commitments (recorded in other liabilities on the Condensed Consolidated Balance Sheet). The methodology used to determine the adequacy of this reserve is similar to the Bancorp s methodology for determining the allowance for loan and lease losses. The provision for unfunded commitments is included in other noninterest expense on the Condensed Consolidated Statements of Income.

## TABLE 25: Changes in Allowance for Credit Losses

| For the three months ended March 31 (\$ in millions) | 2007 | 2006 |
| :---: | :---: | :---: |
| Allowance for loan and lease losses: |  |  |
| Beginning balance | \$ 771 | 744 |
| Net losses charged off | (71) | (73) |
| Provision for loan and lease losses | 84 | 78 |
| Ending balance | \$ 784 | 749 |
| Reserve for unfunded commitments: |  |  |
| Beginning balance | \$ 76 | 70 |
| Provision for unfunded commitments | 3 | (1) |
| Ending balance | \$ 79 | 69 |

The allowance for loan and lease losses as a percent of the total loan and lease portfolio remained flat at $1.05 \%$ at March 31, 2007 and March 31, 2006, respectively, and increased from $1.04 \%$ at December 31, 2006.

## Residential Mortgage Portfolio

Certain mortgage products have contractual features that may increase credit exposure to the Bancorp in the event of a decline in housing prices. These types of mortgage products offered by the Bancorp include high loan-to-value ( LTV ) ratios, multiple loans on the same collateral that when combined result in a high LTV ( 80/20 ) and interest-only loans. Table 26 provides the amount of these loans as a percent of the residential mortgage loans in the Bancorp s portfolio and the delinquency rates of these loan products as of March 31, 2007 and 2006. Table 27 shows the Bancorp s originations of these products for the three months ended March 31, 2007 and 2006. The Bancorp does not currently originate mortgage loans that permit principal payment deferral or payments that are less than the accruing interest.

## TABLE 26: Residential Mortgage Outstandings

|  | 2007 |  |  | 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of March 31 (\$ in millions) | Amount | Percent of total | Delinquency Ratio | Amount | Percent of total | Delinquency Ratio |
| Greater than $80 \%$ LTV with no mortgage insurance | \$ 1,755 | 21\% | 3.82\% | \$ 1,879 | 22\% | 2.57\% |
| Interest-only | 1,253 | 15 | . 23 | 1,128 | 13 | . 30 |
| Greater than 80\% LTV and interest-only | 543 | 7 | 1.54 | 503 | 6 | . 16 |
| 80/20 loans | 31 |  | . 65 | 32 |  |  |

The Bancorp also sells certain of these mortgage products in the secondary market with recourse. The outstanding balances and delinquency rates for these loans sold with recourse as of March 31, 2007 and 2006 were $\$ 1.2$ billion and $1.50 \%$ and $\$ 947$ million and $1.47 \%$, respectively.

Quantitative and Qualitative Disclosure about Market Risk (continued)

## TABLE 27: Residential Mortgage Originations

| For the three months ended March 31 (\$ in millions) | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent of total | Amount | Percent of total |
| Greater than $80 \%$ LTV with no mortgage insurance | \$ 108 | 4\% | \$ 184 | 8\% |
| Interest-only | 495 | 18 | 280 | 13 |
| Greater than 80\% LTV and interest-only | 15 | 1 | 101 | 5 |
| 80/20 loans | 46 | 2 | 100 | 5 |

The Bancorp manages credit risk in the mortgage portfolio through conservative underwriting and documentation standards and geographic and product diversification. The Bancorp may also package and sell loans in the portfolio without recourse or may purchase mortgage insurance for the loans sold in order to mitigate credit risk.

The Bancorp began originating Alt-A loans for sale in the second half of 2006. During the first quarter of 2007, the secondary market conditions worsened for these products, and, as a result, approximately $\$ 43$ million of loans were moved from held for sale to portfolio, and an impairment charge of approximately $\$ 2$ million was recognized in mortgage banking net revenue. The Bancorp continues to monitor the secondary market and remains committed to originating Alt-A mortgages when market conditions improve. The Bancorp does not plan to originate these mortgages for investment purposes.

## MARKET RISK MANAGEMENT

Market risk arises from the potential for fluctuations in interest rates, foreign exchange rates and equity prices that may result in potential reductions in net income. Interest rate risk, a component of market risk, is the exposure to adverse changes in net interest income or financial position due to changes in interest rates. Management considers interest rate risk a prominent market risk in terms of its potential impact on earnings. Interest rate risk can occur for any one or more of the following reasons:

Assets and liabilities may mature or reprice at different times;

Short-term and long-term market interest rates may change by different amounts; or

The remaining maturity of various assets or liabilities may shorten or lengthen as interest rates change.
In addition to the direct impact of interest rate changes on net interest income, interest rates can indirectly impact earnings through their effect on loan demand, credit losses, mortgage origination fees, the value of servicing rights and other sources of the Bancorp s earnings. Consistency of the Bancorp s net interest income is largely dependent upon the effective management of interest rate risk. Management continues to review the Bancorp s balance sheet composition and to model the interest rate risk, and possible actions to reduce this risk, given numerous future interest rate scenarios.

## Net Interest Income Simulation Model

The Bancorp employs a variety of measurement techniques to identify and manage its interest rate risk, including the use of an earnings simulation model to analyze net interest income sensitivity to changing interest rates. The model is based on actual cash flows and repricing characteristics for all of the Bancorp s financial instruments and incorporates market-based assumptions regarding the effect of changing interest rates on the prepayment rates of certain assets and liabilities. The model also includes senior management projections of the future volume and pricing of each of the product lines offered by the Bancorp as well as other pertinent assumptions on the balance sheet. Actual results will differ from these simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and management strategies.

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The Bancorp s Executive Asset Liability Committee ( ALCO ), which includes senior management representatives and is accountable to the Risk and Compliance Committee of the Board of Directors, monitors and manages interest rate risk within Board approved policy limits. In addition to the risk management activities of ALCO, the Bancorp has a Market Risk Management function as part of ERM that provides independent oversight of market risk activities. The Bancorp s current interest rate risk policy limits are determined by measuring the anticipated change in net interest income over 12 -month and 24 -month horizons assuming a 200 bp parallel ramped increase or decrease in market interest rates. In accordance with the current policy, the rate movements are assumed to occur over one year and are sustained thereafter.

Quantitative and Qualitative Disclosure about Market Risk (continued)

The following table shows the Bancorp s estimated earnings sensitivity profile and the ALCO policy limits on the asset and liability positions as of March 31, 2007:

TABLE 32: ESTTABLE 28: Estimated Earnings Sensitivity Profile

|  | Change in Net Interest Income (FTE) |  | ALCO Policy Limits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12 | 13 to 24 |  |  |
| Change in Interest Rates (bp) | Months | Months | 12 Months | 13 to 24 Months |
| +200 | .35\% | 1.74 | (5.00) | (7.00) |
| +100 | . 31 | . 85 |  |  |
| -100 | . 16 | . 10 |  |  |
| -200 | . 57 | (1.25) | (5.00) | (7.00) |

## Economic Value of Equity

The Bancorp also employs economic value of equity ( EVE ) as a measurement tool in managing interest rate sensitivity. Whereas net interest income simulation highlights exposures over a relatively short time horizon, the EVE analysis incorporates all cash flows over the estimated remaining life of all balance sheet and derivative positions. The EVE of the balance sheet, at a point in time, is defined as the discounted present value of asset and derivative cash flows less the discounted value of liability cash flows. The sensitivity of EVE to changes in the level of interest rates is a measure of the longer-term interest rate risk. In contrast to the net interest income simulation, which assumes interest rates will change over a period of time, EVE uses instantaneous changes in rates. EVE values only the current balance sheet and does not incorporate the growth assumptions used in the net interest income simulation model. As with the net interest income simulation model, assumptions about the timing and variability of balance sheet cash flows are critical in the EVE analysis. Particularly important are the assumptions driving prepayments and the expected changes in balances and pricing of the transaction deposit portfolios.

The following table shows the Bancorp s EVE sensitivity profile and the ALCO policy limits as of March 31:

## TABLE 29: Estimated EVE Sensitivity Profile

| Change in Interest Rates (bp) | Change in EVE | ALCO Policy Limits |
| :--- | :---: | ---: |
| +200 | $(3.94) \%$ | .92 |
| -200 | $(20.0)$ |  |

While an instantaneous shift in interest rates is used in this analysis to provide an estimate of exposure, the Bancorp believes that a gradual shift in interest rates would have a much more modest impact. Since EVE measures the discounted present value of cash flows over the estimated lives of instruments, the change in EVE does not directly correlate to the degree that earnings would be impacted over a shorter time horizon (i.e., the current fiscal year). Further, EVE does not take into account factors such as future balance sheet growth, changes in product mix, changes in yield curve relationships and changing product spreads that could mitigate the adverse impact of changes in interest rates. The net interest income simulation and EVE analyses do not necessarily include certain actions that management may undertake to manage this risk in response to anticipated changes in interest rates.

## Use of Derivatives to Manage Interest Rate Risk

An integral component of the Bancorp s interest rate risk management strategy is its use of derivative instruments to minimize significant unplanned fluctuations in earnings and cash flows caused by changes in market interest rates. Examples of derivative instruments that the Bancorp may use as part of its interest rate risk management strategy include interest rate swaps, interest rate floors, interest rate caps, forward contracts, principal only swaps, options and swaptions.

As part of its overall risk management strategy relative to its mortgage banking activity, the Bancorp enters into forward contracts accounted for as free-standing derivatives to economically hedge interest rate lock commitments that are also considered free-standing derivatives.

The Bancorp also establishes derivative contracts with reputable third parties to economically hedge significant exposures assumed in commercial customer accommodation derivative contracts. Generally, these contracts have similar terms in order to protect the Bancorp from market volatility. Credit risks arise from the possible inability of counterparties to meet the terms of their contracts, which the Bancorp

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minimizes through approvals, limits and monitoring procedures. The notional amount and fair values of these derivatives as of March 31, 2007 are included in Note 5 of the Notes to the Condensed Consolidated Financial Statements.

Quantitative and Qualitative Disclosure about Market Risk (continued)

## Portfolio Loans and Leases and Interest Rate Risk

Although the Bancorp s portfolio loans and leases contain both fixed and floating/adjustable rate products, the rates of interest earned by the Bancorp on the outstanding balances are generally established for a period of time. The interest rate sensitivity of loans and leases is directly related to the length of time the rate earned is established. The following table summarizes the expected principal cash flows of the Bancorp s portfolio loans and leases as of March 31, 2007:

## TABLE 30: Portfolio Loan and Lease Principal Cash Flows

| (\$ in millions) | Less than 1 year |  | Greater than |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 | 5 years | 5 years | Total |
| Commercial loans | \$ | 12,330 |  | 7,830 | 1,319 | 21,479 |
| Commercial mortgage loans |  | 4,350 |  | 4,940 | 1,616 | 10,906 |
| Commercial construction loans |  | 3,961 |  | 1,480 | 247 | 5,688 |
| Commercial leases |  | 986 |  | 1,870 | 831 | 3,687 |
| Subtotal - commercial loans |  | 21,627 |  | 16,120 | 4,013 | 41,760 |
| Residential mortgage loans |  | 2,519 |  | 3,857 | 2,108 | 8,484 |
| Home equity |  | 2,718 |  | 5,576 | 3,632 | 11,926 |
| Automobile loans |  | 3,736 |  | 6,005 | 659 | 10,400 |
| Credit card |  |  |  | 1,111 |  | 1,111 |
| Other consumer loans and leases |  | 429 |  | 680 | 31 | 1,140 |
| Subtotal - consumer loans |  | 9,402 |  | 17,229 | 6,430 | 33,061 |
| Total | \$ | 31,029 |  | 33,349 | 10,443 | 74,821 |

Segregated by interest rate type, the following is a summary of expected principal cash flows occurring after one year as of March 31, 2007:
TABLE 31: Portfolio Loan and Lease Principal Cash Flows Occurring After One Year

| (\$ in millions) | Interest Rate |  |
| :---: | :---: | :---: |
|  | Fixed | Floating or Adjustable |
| Commercial loans | \$ 2,624 | 6,525 |
| Commercial mortgage loans | 2,236 | 4,320 |
| Commercial construction loans | 296 | 1,431 |
| Commercial leases | 2,701 |  |
| Subtotal - commercial loans | 7,857 | 12,276 |
| Residential mortgage loans | 3,094 | 2,871 |
| Home equity | 1,449 | 7,759 |
| Automobile loans | 6,635 | 29 |
| Credit card |  | 1,111 |
| Other consumer loans and leases | 630 | 81 |

Subtotal - consumer loans
11,808
11,851

Total

## Mortgage Servicing Rights and Interest Rate Risk

The net carrying amount of the MSR portfolio was $\$ 566$ million and $\$ 462$ million as of March 31, 2007 and March 31, 2006, respectively. The Bancorp maintains a non-qualifying hedging strategy relative to its mortgage banking activity, including consultation with an independent third-party specialist, in order to manage a portion of the risk associated with changes in the value of its MSR portfolio as a result of changing interest rates. The value of servicing rights can fluctuate sharply depending on changes in interest rates and other factors. Generally, as interest rates decline and loans are prepaid to take advantage of refinancing, the total value of existing servicing rights declines because no further servicing fees are collected on repaid loans.

Mortgage rates in the first quarter of 2007 were relatively unchanged. A slowdown in market value run off within the Bancorp s MSR portfolio, as book amortization exceeded the runoff, led to a recovery in temporary impairment of $\$ 3$ million for the three months ended March 31, 2007. The increase in interest rates and the resulting decrease in prepayment speeds led to a recovery in temporary impairment of $\$ 12$ million during the three months ended March 31, 2006. Servicing rights are deemed impaired when a borrower s loan rate is distinctly higher than prevailing rates. Impairment on servicing rights is reversed when the prevailing rates return to a level commensurate with the borrower s loan rate. See Note 4 of the Notes to the Condensed Consolidated Financial Statements for further discussion on servicing rights.

Quantitative and Qualitative Disclosure about Market Risk (continued)

## Foreign Currency Risk

The Bancorp enters into foreign exchange derivative contracts to economically hedge certain foreign denominated loans. The derivatives are classified as free-standing instruments with the revaluation gain or loss being recorded in other noninterest income on the Condensed Consolidated Statements of Income. The balance of the Bancorp s foreign denominated loans at March 31, 2007 and March 31, 2006 was approximately $\$ 192$ million and $\$ 138$ million, respectively. The Bancorp also enters into foreign exchange contracts for the benefit of commercial customers involved in international trade to hedge their exposure to foreign currency fluctuations. The Bancorp has internal controls in place to ensure excessive risk is not being taken in providing this service to customers. These controls include an independent determination of currency volatility and credit equivalent exposure on these contracts, counterparty credit approvals and country limits.

## LIQUIDITY RISK MANAGEMENT

The goal of liquidity management is to provide adequate funds to meet changes in loan and lease demand or unexpected deposit withdrawals. This goal is accomplished by maintaining liquid assets in the form of investment securities, maintaining sufficient unused borrowing capacity in the national money markets and delivering consistent growth in core deposits. The estimated weighted-average life of the available-for-sale portfolio was 4.4 years at March 31, 2007, based on current prepayment expectations. Of the $\$ 10.6$ billion (fair value basis) of securities in the available-for-sale portfolio at March 31, 2007, $\$ 2.7$ billion in principal and interest is expected to be received in the next 12 months, and an additional $\$ 1.7$ billion is expected to be received in the next 13 to 24 months. In addition to the sale of available-for-sale securities, asset-driven liquidity is provided by the Bancorp s ability to sell or securitize loan and lease assets. In order to reduce the exposure to interest rate fluctuations and to manage liquidity, the Bancorp has developed securitization and sale procedures for several types of interest-sensitive assets. A majority of the long-term, fixed-rate single-family residential mortgage loans underwritten according to FHLMC or Federal National Mortgage Association ( FNMA ) guidelines are sold for cash upon origination. Additional assets such as jumbo fixed-rate residential mortgages, certain floating rate short-term commercial loans, certain floating-rate home equity loans, certain automobile loans and other consumer loans are also capable of being securitized, sold or transferred off-balance sheet. For the three months ended March 31, 2007 and 2006, a total of $\$ 3.0$ billion and $\$ 2.4$ billion, respectively, were sold, securitized or transferred off-balance sheet.

Additionally, the Bancorp has a shelf registration in place with the U.S. Securities and Exchange Commission ( SEC ) permitting ready access to the public debt markets and qualifies as a well-known seasoned issuer under SEC rules. As of March 31, 2007, $\$ 2.3$ billion of debt or other securities were available for issuance from this shelf registration under the current Bancorp s Board of Directors authorizations. The Bancorp also has $\$ 16.1$ billion of funding available for issuance through private offerings of debt securities pursuant to its bank note program. These sources, in addition to a $10.05 \%$ average equity capital base, provide the Bancorp with a stable funding base.

Core deposits have historically provided the Bancorp with a sizeable source of relatively stable and low cost funds. The Bancorp s average core deposits and shareholders equity funded $70 \%$ of its average total assets during the first quarter of 2007. In addition to core deposit funding, the Bancorp also accesses a variety of other short-term and long-term funding sources, which include the use of various regional Federal Home Loan Banks as a funding source. Certificates carrying a balance of $\$ 100,000$ or more and deposits in the Bancorp s foreign branch located in the Cayman Islands are wholesale funding tools utilized to fund asset growth. Management does not rely on any one source of liquidity and manages availability in response to changing balance sheet needs.

## CAPITAL MANAGEMENT

The Bancorp maintains a relatively high level of capital as a margin of safety for its depositors and shareholders. At March 31, 2007, shareholders equity was $\$ 9.8$ billion, compared to $\$ 10.0$ billion at December 31, 2006 and $\$ 9.5$ billion at March 31, 2006. Average shareholders equity as a percentage of average assets for the first quarter of 2007 was $10.05 \%$ compared to $9.17 \%$ in the same quarter last year. Tangible equity as a percent of tangible assets was $7.65 \%$ compared to $6.90 \%$ in the first quarter of 2006 . The improvement in both of these ratios is primarily due to the reduction of assets resulting from the balance sheet actions in the fourth quarter of 2006. During the first quarter of 2007, Fifth Third Capital Trust IV, a wholly-owned non-consolidated subsidiary of the Bancorp, issued $\$ 750$ million of Tier I-qualifying trust preferred securities to third party investors and invested the proceeds in junior subordinated notes issued by the Bancorp. The issuance added approximately 73 bp to each of the Bancorp s regulatory capital ratios. Also during the first quarter 2007, the Bancorp redeemed two previous trust preferred securities issuances that totaled approximately $\$ 300$ million.

The Federal Reserve Board adopted quantitative measures that assign risk weightings to assets and off-balance sheet items and also define and set minimum regulatory capital requirements (risk-based capital ratios). The guidelines define well-capitalized ratios of Tier I, total risk-based capital and leverage as $6 \%, 10 \%$ and $5 \%$, respectively. The Bancorp exceeded these well-capitalized ratios for all periods presented.

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Quantitative and Qualitative Disclosure about Market Risk (continued)

## TABLE 32: Regulatory Capital

| ( in millions) | March 31, <br> $\mathbf{2 0 0 7}$ | December <br> $\mathbf{3 1 , 2 0 0 6}$ | March 31, <br> $\mathbf{2 0 0 6}$ |
| :--- | :---: | ---: | ---: |
| Tier I capital | $\mathbf{9 , 0 5 3}$ | 8,625 | 8,434 |
| Total risk-based capital | $\mathbf{9 1 , 6 3 4}$ | 11,385 | 10,400 |
| Risk-weighted assets | $\mathbf{1 0 3 , 9 3 7}$ | 102,823 | 98,511 |
| Regulatory capital ratios: | $\mathbf{8 . 7 1 \%}$ | 8.39 | 8.56 |
| Tier I capital | $\mathbf{1 1 . 1 9}$ | 11.07 | 10.56 |
| Total risked-based capital | $\mathbf{9 . 3 6}$ | 8.44 | 8.24 |
| Tier I leverage |  |  |  |

## Dividend Policy

The Bancorp s common stock dividend policy reflects its earnings outlook, desired payout ratios, the need to maintain adequate capital levels and alternative investment opportunities. The Bancorp s quarterly dividend for the first quarter 2007 was $\$ .42$ per share, an increase of five percent over the $\$ .40$ per share declared in fourth quarter 2006 and an increase of eleven percent over the $\$ .38$ per share declared in the first quarter of 2006.

## Stock Repurchase Program

On January 18, 2005, the Bancorp announced that its Board of Directors had authorized management to purchase 20 million shares of the Bancorp s common stock through the open market or in any private transaction. The timing of the purchases and the exact number of shares to be purchased depends upon market conditions. The authorization does not include specific price targets or an expiration date. During the first quarter of 2007, the Bancorp repurchased a total of 7 million shares under this authorization at an average price of $\$ 40.00$ per share. At March 31, 2007, the Bancorp had 8.8 million shares remaining under the current Board of Directors authorization.

The Bancorp s stock repurchase program is an important element of its capital planning activities and the Bancorp views share repurchases as an effective means of delivering value to shareholders. The Bancorp s first quarter 2007 repurchases of common shares were as follows:

## TABLE 33: Share Repurchases

$\left.\begin{array}{lccccc} & \begin{array}{c}\text { Total Number of } \\ \text { Shares }\end{array} & \begin{array}{c}\text { Average } \\ \text { Price Paid } \\ \text { Per }\end{array} & \begin{array}{c}\text { Total Number of Shares } \\ \text { Purchased as Part of } \\ \text { Publicly Announced Plans } \\ \text { or Programs }\end{array} & \begin{array}{c}\text { Maximum Number of } \\ \text { Shares that May Yet Be }\end{array} \\ \text { Purchased Under the Plans } \\ \text { or Programs }\end{array}\right\}$
(a) The Bancorp repurchased $37,059,78,356$ and 75,003 shares during January, February and March of 2007, respectively, in connection with various employee compensation plans. These purchases are not included against the maximum number of shares that may yet be purchased under the Board of Directors authorization.

## OFF-BALANCE SHEET ARRANGEMENTS

The Bancorp consolidates all of its majority-owned subsidiaries for which the Bancorp it is the primary beneficiary. Other entities, including certain joint ventures, in which there is greater than $20 \%$ ownership, but upon which the Bancorp does not possess, nor can exert, significant influence or control, are accounted for by equity method accounting and not consolidated. Those entities in which there is less than $20 \%$

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ownership are generally carried at the lower of cost or fair value.

The Bancorp has no material contracts for which a lack of marketplace quotations requires the estimation of fair value. The Bancorp s derivative product policy and investment policies provide a framework within which the Bancorp and its affiliates may use certain authorized financial derivatives as a market risk management tool in meeting the Bancorp s ALCO capital planning directives and to hedge changes in fair value of its largely fixed-rate mortgage servicing rights portfolio. The Bancorp also provides qualifying commercial customers access to the derivative market, including foreign exchange, interest rate and commodity contracts. The Bancorp may economically hedge significant exposures related to these derivative contracts entered into for the benefit of customers by entering into offsetting contracts with approved, reputable, independent counterparties with matching terms that are generally settled daily. These policies are reviewed and approved annually by the Risk and Compliance Committee of the Board of Directors.

Through March 31, 2007 and 2006, the Bancorp had transferred, subject to credit recourse, certain primarily floating-rate, short-term, investment grade commercial loans to an unconsolidated qualified special purpose entity ( QSPE ) that is wholly owned by

Quantitative and Qualitative Disclosure about Market Risk (continued)
an independent third-party. The outstanding balance of such loans at March 31, 2007 and 2006 was $\$ 3.4$ billion and $\$ 3.2$ billion, respectively. These loans may be transferred back to the Bancorp upon the occurrence of certain specified events. These events include borrower default on the loans transferred, bankruptcy preferences initiated against underlying borrowers and ineligible loans transferred by the Bancorp to the QSPE. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is approximately equivalent to the total outstanding balance. In addition, the Bancorp s agreement to provide liquidity support to the QSPE was $\$ 4.0$ billion and $\$ 3.6$ billion as of March 31, 2007 and 2006, respectively. At March 31, 2007 and 2006, the Bancorp s loss reserve related to the liquidity support and credit enhancement provided to the QSPE was $\$ 16$ million and $\$ 10$ million, respectively, recorded in other liabilities on the Condensed Consolidated Balance Sheets.

The Bancorp utilizes securitization trusts formed by independent third parties to facilitate the securitization process of residential mortgage loans, certain floating-rate home equity lines of credit, certain automobile loans and other consumer loans. The cash flows to and from the securitization trusts are principally limited to the initial proceeds from the securitization trust at the time of sale with subsequent cash flows relating to interests that continue to held by the transferor. The Bancorp s securitization policy permits the retention of subordinated tranches, servicing rights, interest-only strips, residual interests, credit recourse and, in some cases, a cash reserve account. At March 31, 2007, the Bancorp had retained servicing assets totaling $\$ 572$ million, subordinated tranche security interests totaling $\$ 12$ million and residual interests totaling $\$ 19$ million. At March 31, 2006, the Bancorp had retained servicing assets totaling $\$ 468$ million, subordinated tranche security interests totaling $\$ 27$ million and residual interests totaling $\$ 33$ million. The Bancorp had the following cash flows with these unconsolidated QSPEs during the three months ended March 31, 2007 and 2006:

TABLE 34: Cash Flows with Unconsolidated QSPEs

| For the three months ended March 31 (\$ in millions) | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: |
| Proceeds from transfers, including new securitizations | $\mathbf{\$ 4 1 7}$ | 586 |
| Proceeds from collections reinvested in revolving-period securitizations | $\mathbf{1 7}$ | 26 |
| Fees received | $\mathbf{8}$ | 8 |

As of March 31, 2007 and 2006, the Bancorp had provided credit recourse on approximately $\$ 1.4$ billion and $\$ 1.1$ billion, respectively, of residential mortgage loans sold to unrelated third parties. In the event of any customer default, pursuant to the credit recourse provided, the Bancorp is required to reimburse the third party. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is equivalent to the total outstanding balance. In the event of nonperformance, the Bancorp has rights to the underlying collateral value attached to the loan. The Bancorp maintained an estimated credit loss reserve of approximately $\$ 20$ million and $\$ 18$ million relating to these residential mortgage loans sold at March 31, 2007 and 2006, respectively, recorded in other liabilities on the Condensed Consolidated Balance Sheets. To determine the credit loss reserve, the Bancorp used an approach that is consistent with its overall approach in estimating credit losses for various categories of residential mortgage loans held in its loan portfolio.

Quantitative and Qualitative Disclosure about Market Risk (continued)

## CONTRACTUAL OBLIGATIONS AND COMMITMENTS

The Bancorp has certain obligations and commitments to make future payments under contracts. At March 31, 2007, the aggregate contractual obligations and commitments were:

## TABLE 35: Contractual Obligations and Other Commitments

| As of March 31, 2007 (\$ in millions) | Less than 1 year | 1-3 years | Greater than |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3-5 years | 5 years | Total |
| Contractually obligated payments due by period: |  |  |  |  |  |
| Total deposits | \$ 67,282 | 322 | 26 | 1,558 | 69,188 |
| Long-term debt (a) | 1,665 | 4,658 | 3 | 6,294 | 12,620 |
| Short-term borrowings ( $b$ ) | 4,005 |  |  |  | 4,005 |
| Noncancelable leases (c) | 82 | 153 | 114 | 379 | 728 |
| Partnership investment commitments (d) | 244 |  |  |  | 244 |
| Capital expenditures (e) | 111 |  |  |  | 111 |
| Purchase obligations | 14 | 15 | 13 |  | 42 |
| Total contractually obligated payments due by period | \$ 73,403 | 5,148 | 156 | 8,231 | 86,938 |
| Other commitments by expiration period: |  |  |  |  |  |
| Letters of credit (f) | \$ 2,674 | 3,152 | 1,810 | 509 | 8,145 |
| Commitments to extend credit (g) | 25,763 | 18,561 |  |  | 44,324 |
| Total other commitments by expiration period | \$ 28,437 | 21,713 | 1,810 | 509 | 52,469 |

(a) In the banking industry, interest-bearing obligations are principally used to fund interest-earning assets. As such, interest charges on contractual obligations were excluded from reported amounts, as the potential cash outflows would have corresponding cash inflows from interest-earning assets.
(b) Includes federal funds purchased, bank notes, securities sold under repurchase agreements and borrowings with an original maturity of less than one year. For additional information, see the Borrowings discussion in the Balance Sheet Analysis section of Management s Discussion and Analysis.
(c) Includes both operating and capital leases.
(d) Includes low-income housing, historic and new market tax credit investments.
(e) Includes commitments to various general contractors for work related to banking center construction.
(f) Letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party.
(g) Commitments to extend credit are agreements to lend, typically having fixed expiration dates or other termination clauses that may require payment of a fee. Many of the commitments to extend credit may expire without being drawn upon. The total commitment amounts do not necessarily represent future cash flow requirements.
As of March 31, 2007, the Bancorp has unrecognized tax benefits that, if recognized, would impact the effective tax rate in future periods. Due to the uncertainty of the amounts to be ultimately paid as well as the timing of such payments, all uncertain tax liabilities that have not been paid have been excluded from the contractual obligations and other commitments table. Further detail on the impact of income taxes is located in Note 7 of the Notes to the Condensed Consolidated Financial Statements.

## Controls and Procedures (Item 4)

The Bancorp conducted an evaluation, under the supervision and with the participation of the Bancorp s management, including the Bancorp s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Bancorp s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act). When conducting this evaluation, management considered the facts and underlying circumstances that resulted in the restatement described in Note 16 of the Notes to Condensed Consolidated Financial Statements included in this report. Based on the foregoing, as of the end of the period covered by this report, the Bancorp s Chief Executive Officer and Chief Financial Officer concluded that the Bancorp s disclosure controls and procedures were effective, in all material respects, to ensure that information required to be disclosed in the reports the Bancorp files and submits under the Exchange Act is recorded, processed, summarized and reported as and when required and to provide reasonable assurance that information required to be disclosed by the Bancorp in such reports is accumulated and communicated to the Bancorp s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

The Bancorp s management also conducted an evaluation of internal control over financial reporting to determine whether any changes occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Bancorp s internal control over financial reporting. Based on this evaluation, there has been no such change during the period covered by this report.

Fifth Third Bancorp and Subsidiaries

Condensed Consolidated Financial Statements and Notes (Item 1)

## CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

|  | March 31, | As of <br> December 31, | March 31, |
| :---: | :---: | :---: | :---: |
| (\$ in millions, except share data) | 2007 | 2006 | 2006 |
| Assets |  |  |  |
| Cash and due from banks | \$ 2,244 | 2,737 | 2,494 |
| Available-for-sale and other securities (a) | 10,592 | 11,053 | 21,276 |
| Held-to-maturity securities (b) | 347 | 356 | 365 |
| Trading securities | 160 | 187 | 156 |
| Other short-term investments | 223 | 809 | 159 |
| Loans held for sale | 1,382 | 1,150 | 744 |
| Portfolio loans and leases: |  |  |  |
| Commercial loans | 21,479 | 20,831 | 19,966 |
| Commercial mortgage loans | 10,906 | 10,405 | 9,861 |
| Commercial construction loans | 5,688 | 6,168 | 5,883 |
| Commercial leases | 3,687 | 3,841 | 3,726 |
| Residential mortgage loans | 8,484 | 8,830 | 8,425 |
| Home equity | 11,926 | 12,153 | 11,894 |
| Automobile loans | 10,400 | 10,028 | 9,453 |
| Credit card | 1,111 | 1,004 | 763 |
| Other consumer loans and leases | 1,140 | 1,093 | 1,451 |
| Portfolio loans and leases | 74,821 | 74,353 | 71,422 |
| Allowance for loan and lease losses | (784) | (771) | (749) |
| Portfolio loans and leases, net | 74,037 | 73,582 | 70,673 |
| Bank premises and equipment | 2,001 | 1,940 | 1,798 |
| Operating lease equipment | 212 | 202 | 137 |
| Goodwill | 2,192 | 2,193 | 2,194 |
| Intangible assets | 158 | 166 | 189 |
| Servicing rights | 572 | 524 | 468 |
| Other assets | 5,704 | 5,770 | 4,391 |
| Total Assets | \$ 99,824 | 100,669 | 105,044 |


| Liabilities |  |  |  |
| :--- | ---: | ---: | ---: |
| Deposits: | $\mathbf{\$ 1 3 , 5 1 0}$ | 14,331 | 14,134 |
| Demand | $\mathbf{1 5 , 7 5 5}$ | 15,993 | 17,511 |
| Interest checking | $\mathbf{1 4 , 2 5 6}$ | 13,181 | 11,902 |
| Savings | $\mathbf{6 , 3 3 6}$ | 6,584 | 6,399 |
| Money market | $\mathbf{1 0 , 8 6 9}$ | 10,987 | 10,105 |
| Other time | $\mathbf{6 , 7 7 6}$ | 6,628 | 5,085 |
| Certificates $\$ 100,000$ and over | $\mathbf{1 , 6 8 6}$ | 1,676 | 3,874 |
| Foreign office |  |  |  |
|  | $\mathbf{6 9 , 1 8 8}$ | 69,380 | 69,010 |
| Total deposits | $\mathbf{1 , 6 2 2}$ | 1,421 | 3,715 |
| Federal funds purchased | $\mathbf{2 , 3 8 3}$ | 2,796 | 4,472 |

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| Accrued taxes, interest and expenses | 2,324 | 2,283 | 2,169 |
| :---: | :---: | :---: | :---: |
| Other liabilities | 1,883 | 2,209 | 1,463 |
| Long-term debt | 12,620 | 12,558 | 14,746 |
| Total Liabilities | 90,020 | 90,647 | 95,575 |
| Shareholders Equity |  |  |  |
| Common stock (c) | 1,295 | 1,295 | 1,295 |
| Preferred stock (d) | 9 | 9 | 9 |
| Capital surplus | 1,806 | 1,812 | 1,811 |
| Retained earnings | 8,330 | 8,317 | 8,159 |
| Accumulated other comprehensive income | (163) | (179) | (568) |
| Treasury stock | $(1,473)$ | $(1,232)$ | $(1,237)$ |
| Total Shareholders Equity | 9,804 | 10,022 | 9,469 |
| Total Liabilities and Shareholders Equity | \$99,824 | 100,669 | 105,044 |

(a) Amortized cost: March 31, 2007 \$10,754, December 31, 2006 \$11,236 and March 31, 2006 \$22,127.
(b) Market values: March 31, 2007 \$347, December 31, 2006 \$356 and March 31, $2006 \$ 365$.
(c) Common shares: Stated value $\$ 2.22$ per share; authorized 1,300,000,000; outstanding at March 31, 2007 550,077,279 (excludes 33,349,825 treasury shares), December 31, 2006 556,252,674 (excludes 27,174,430 treasury shares) and March 31, 2006 556,500,991 (excludes 26,926,113 treasury shares).
(d) 490,750 shares of undesignated no par value preferred stock are authorized of which none had been issued; 7,250 shares of $8.0 \%$ cumulative Series D convertible (at $\$ 23.5399$ per share) perpetual preferred stock with a stated value of $\$ 1,000$ per share were authorized, issued and outstanding; 2,000 shares of $8.0 \%$ cumulative Series E perpetual preferred stock with a stated value of $\$ 1,000$ per share were authorized, issued and outstanding.
See Notes to Condensed Consolidated Financial Statements.

Fifth Third Bancorp and Subsidiaries

Condensed Consolidated Financial Statements and Notes (continued)

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (unaudited)

| (\$ in millions, except per share data) | Three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |
| Interest Income |  |  |  |
| Interest and fees on loans and leases | \$ | 1,314 | 1,146 |
| Interest on securities |  | 143 | 250 |
| Interest on other short-term investments |  | 3 | 2 |
| Total interest income |  | 1,460 | 1,398 |
| Interest Expense |  |  |  |
| Interest on deposits |  | 498 | 411 |
| Interest on short-term borrowings |  | 59 | 95 |
| Interest on long-term debt |  | 167 | 181 |
| Total interest expense |  | 724 | 687 |
| Net Interest Income |  | 736 | 711 |
| Provision for loan and lease losses |  | 84 | 78 |
| Net Interest Income After Provision for Loan and Lease Losses |  | 652 | 633 |
| Noninterest Income |  |  |  |
| Electronic payment processing revenue |  | 225 | 196 |
| Service charges on deposits |  | 126 | 126 |
| Investment advisory revenue |  | 96 | 91 |
| Corporate banking revenue |  | 83 | 76 |
| Mortgage banking net revenue |  | 40 | 47 |
| Other noninterest income |  | 78 | 80 |
| Securities gains (losses), net |  |  | 1 |
| Total noninterest income |  | 648 | 617 |
| Noninterest Expense |  |  |  |
| Salaries, wages and incentives |  | 292 | 284 |
| Employee benefits |  | 87 | 87 |
| Net occupancy expense |  | 65 | 58 |
| Technology and communications |  | 40 | 33 |
| Equipment expense |  | 29 | 27 |
| Other noninterest expense |  | 280 | 242 |
| Total noninterest expense |  | 793 | 731 |
| Income Before Income Taxes and Cumulative Effect |  | 507 | 519 |
| Applicable income taxes |  | 148 | 160 |
| Income Before Cumulative Effect |  | 359 | 359 |
| Cumulative effect of change in accounting principle, net (a) |  |  | 4 |
| Net Income | \$ | 359 | 363 |


| Net Income Available to Common Shareholders $(b)$ | $\mathbf{\$}$ | $\mathbf{3 5 9}$ | 363 |
| :--- | :---: | :---: | :---: |
| Earnings Per Share | $\mathbf{\$}$ | $\mathbf{0 . 6 5}$ | 0.66 |
| Earnings Per Diluted Share | $\mathbf{\$}$ | $\mathbf{0 . 6 5}$ | 0.65 |

(a) Reflects a benefit of $\$ 4$ million (net of $\$ 2$ million of tax) for the adoption of SFAS No. $123(R)$ as of January 1, 2006 due to the recognition of an estimate of forfeiture experience to be realized for all stock-based awards.
(b) Dividends on preferred stock are $\$ .185$ for the three month periods ended March 31, 2007 and 2006, respectively.

See Notes to Condensed Consolidated Financial Statements.

Fifth Third Bancorp and Subsidiaries

Condensed Consolidated Financial Statements and Notes (continued)

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY (unaudited)

| (\$ in millions, except per share data) | Three months ended March 31, 20072006 |  |
| :---: | :---: | :---: |
| Total shareholders equity, beginning | \$ 10,022 | 9,446 |
| Net income | 359 | 363 |
| Other comprehensive income, net of tax: |  |  |
| Change in unrealized gains and (losses): |  |  |
| Available-for-sale securities | 14 | (158) |
| Qualifying cash flow hedges | 1 | 3 |
| Change in accumulated other comprehensive income related to employee benefit plans | 1 |  |
| Comprehensive income | 375 | 208 |
| Cash dividends declared: |  |  |
| Common stock (2007-\$.42 per share and 2006-\$.38 per share) | (231) | (211) |
| Preferred stock (a) |  |  |
| Stock-based awards exercised, including treasury shares issued | 18 | 15 |
| Stock-based compensation expense | 17 | 15 |
| Loans repaid (issued) related to the exercise of stock-based awards, net | 2 | 3 |
| Change in corporate tax benefit related to stock-based compensation | (5) | (1) |
| Shares acquired for treasury | (280) |  |
| Diversification of nonqualified deferred compensation plan | (17) |  |
| Impact of cumulative effect of change in accounting principle (b) | (98) | (6) |
| Other | 1 |  |
| Total shareholders equity, ending | \$ 9,804 | 9,469 |

(a) Dividends on preferred stock are $\$ .185$ million for the three months ended March 31, 2007 and 2006, respectively.
(b) 2007 includes $\$ 96$ million impact due to the adoption of FSP FAS 13-2, Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction on January 1, 2007 and $\$ 2$ million impact due to the adoption of FIN No. 48, Accounting for Uncertainty in Income Taxes-An Interpretation of FASB Statement No. 109 on January 1, 2007. 2006 impact is due to the adoption of SFAS No. 123(R) Share-Based Payment on January 1, 2006.
See Notes to Condensed Consolidated Financial Statements.

Fifth Third Bancorp and Subsidiaries

Condensed Consolidated Financial Statements and Notes (continued)

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

| (\$ in millions) | For the th | months ended ch 31, <br> 2006 <br> (Restated, See <br> Note 16) |
| :---: | :---: | :---: |
| Operating Activities |  |  |
| Net income | \$ 359 | 363 |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |  |  |
| Provision for loan and lease losses | 84 | 78 |
| Depreciation, amortization and accretion | 90 | 94 |
| Cumulative effect of change in accounting principle |  | (4) |
| Stock-based compensation expense | 17 | 15 |
| Benefit for deferred income taxes | (10) | (9) |
| Realized securities gains | (2) | (2) |
| Realized securities losses | 1 | 1 |
| Net gains on sales of loans | (46) | (35) |
| Loans originated for sale, net of repayments | $(2,917)$ | $(1,802)$ |
| Proceeds from sales of loans held for sale | 2,666 | 2,391 |
| Decrease (increase) in trading securities | 27 | (39) |
| Decrease (increase) in other assets | 38 | (24) |
| (Decrease) increase in accrued taxes, interest and expenses | (54) | 120 |
| Decrease in other liabilities | (339) | (25) |
| Net Cash (Used In) Provided by Operating Activities | (86) | 1,122 |
| Investing Activities |  |  |
| Proceeds from sales of available-for-sale securities | 291 | 115 |
| Proceeds from calls, paydowns and maturities of available-for-sale securities | 1,892 | 727 |
| Purchases of available-for-sale securities | $(1,686)$ | (441) |
| Proceeds from calls, paydowns and maturities of held-to-maturity securities | 10 | 26 |
| Purchases of held-to-maturity securities |  | (2) |
| Decrease in other short-term investments | 587 |  |
| Net increase in loans and leases | (819) | $(1,663)$ |
| Proceeds from sale of loans | 287 | 93 |
| (Increase) decrease in operating lease equipment | (14) | 1 |
| Purchases of bank premises and equipment | (118) | (136) |
| Proceeds from disposal of bank premises and equipment | 16 | 28 |
| Cash paid in business combination |  | (5) |
| Net Cash Provided by (Used In) Investing Activities | 446 | $(1,257)$ |
| Financing Activities |  |  |
| (Decrease) increase in core deposits | (350) | 441 |
| Increase in certificates \$100,000 and over, including foreign office | 157 | 1,134 |
| Increase (decrease) in federal funds purchased | 201 | $(1,607)$ |
| (Decrease) increase in other short-term borrowings | (413) | 213 |
| Proceeds from issuance of long-term debt | 747 | 1,309 |
| Repayment of long-term debt | (708) | $(1,745)$ |
| Payment of cash dividends | (222) | (211) |

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Exercise of stock-based awards, net ..... 20 ..... 18
Purchases of treasury stock ..... (280)
Other ..... (5) ..... (1)
Net Cash Used In Financing Activities ..... (853) ..... (449)
Decrease in Cash and Due from Banks ..... (493) ..... (584)
Cash and Due from Banks at Beginning of Period ..... 2,737 ..... 3,078
Cash and Due from Banks at End of Period ..... \$ 2,244 ..... 2,494
Cash Payments
Interest ..... \$ 746 ..... 689
Income taxes 1 ..... 2
Supplemental Cash Flow Information
Business acquisitions:
Fair value of tangible assets acquired (noncash) ..... 6
Goodwill and identifiable intangible assets acquired ..... 17
Liabilities assumed and note issued ..... (18)

[^0]Notes to Condensed Consolidated Financial Statements (unaudited)

## 1. Basis of Presentation

In the opinion of management, the unaudited Condensed Consolidated Financial Statements include all adjustments, which consist of normal recurring accruals, necessary to present fairly the financial position as of March 31, 2007 and 2006, the results of operations for the three months ended March 31, 2007 and 2006, the cash flows for the three months ended March 31, 2007 and 2006 and the changes in shareholders equity for the three months ended March 31, 2007 and 2006. In accordance with accounting principles generally accepted in the United States of America for interim financial information, these statements do not include certain information and footnote disclosures required for complete annual financial statements. The results of operations for the three months ended March 31, 2007 and 2006 and the cash flows for the three months ended March 31, 2007 and 2006 are not necessarily indicative of the results to be expected for the full year. Financial information as of December 31, 2006 has been derived from the annual Consolidated Financial Statements of the Bancorp.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Certain reclassifications have been made to prior periods Condensed Consolidated Financial Statements and related notes to conform to the current period presentation.

## 2. New Accounting Pronouncements

In December 2004, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standard ( SFAS ) No. 123 (Revised 2004), Share-Based Payment. This Statement requires measurement of the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award with the cost to be recognized over the vesting period. This Statement was effective for financial statements as of the beginning of the first interim or annual reporting period of the first fiscal year beginning after September 15, 2005. On January 1, 2006, the Bancorp elected to adopt this Statement using the modified retrospective application. Adoption of this Statement had three impacts on the Bancorp s Condensed Consolidated Financial Statements: i) the recognition of a benefit for the cumulative effect of change in accounting principle of approximately $\$ 4$ million (net of $\$ 2$ million of tax) during the first quarter of 2006 due to the recognition of an estimate of forfeiture experience to be realized for all unvested stock-based awards outstanding; ii) the reclassification in the Condensed Consolidated Statements of Cash Flows of net cash provided related to the excess corporate tax benefit received on stock-based compensation, previously recorded in the operating activities section, to the financing activities section and iii) the recognition of approximately $\$ 9$ million of incremental salaries, wages and incentives expense in the second quarter of 2006 related to the issuance in April 2006 of stock-based awards to retirement-eligible employees. The adoption of this Statement did not have an impact on basic or diluted earnings per share. For further information on stock-based compensation see Note 12.

In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments, an amendment of FASB Statement No. 133 and 140. This Statement amends FASB Statements No. 133, Accounting for Derivative Instruments and Hedging Activities, and No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities A Replacement of FASB Statement No. 125, as well as resolves issues addressed in Statement No. 133 Implementation Issue No. D1, Application of Statement No. 133 to Beneficial Interests in Securitized Financial Assets. Specifically, this Statement: i) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation; ii) clarifies which interest-only strips and principal-only strips are not subject to the requirements of Statement No. 133; iii) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are free-standing derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation; iv) clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives; and v) amends Statement No. 140 to eliminate the prohibition on a qualifying SPE from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. This Statement was effective for all financial instruments acquired or issued after the beginning of the first fiscal year that begins after September 15, 2006. The adoption of this Statement on January 1, 2007 did not have a material effect on the Bancorp s Condensed Consolidated Financial Statements.

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets, an amendment of FASB Statement No. 140. This Statement amends FASB Statement No. 140 and requires that all separately recognized servicing rights be initially measured at fair value, if practicable. For each class of separately recognized servicing assets and liabilities, this Statement permits the Bancorp to choose either to report servicing assets and liabilities at fair value or at amortized cost. Under the fair value approach, servicing assets and liabilities will be recorded at fair value at each reporting date with changes in fair value recorded in earnings in the period in which the changes occur. Under the amortized cost method, servicing assets and liabilities are amortized in proportion to and over the period of estimated net servicing income or net servicing loss and are assessed for impairment based on fair value at each reporting date. This Statement was effective as of the beginning of the first fiscal year that begins after September 15, 2006. Upon adoption of this Statement on January 1, 2007, the Bancorp elected to continue to report all classes of servicing assets and liabilities at amortized cost subsequent to initial recognition at fair value. The adoption of this Statement did not have a material effect on the Bancorp s Condensed Consolidated Financial Statements.

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In July 2006, the FASB issued FSP FAS 13-2, Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction. This FSP addresses the accounting for a change or projected change in the timing of lessor cash flows, but not the total net income, relating to income taxes generated by a leveraged lease transaction. This FSP amends SFAS No. 13, Accounting for Leases, and applies to all transactions classified as leveraged leases. The timing of

Notes to Condensed Consolidated Financial Statements (continued)
cash flows relating to income taxes generated by a leveraged lease is an important assumption that affects the periodic income recognized by the lessor. Under this FSP, the projected timing of income tax cash flows generated by a leveraged lease transaction are required to be reviewed annually or more frequently if events or circumstances indicate that a change in timing has occurred or is projected to occur. If during the lease term the expected timing of the income tax cash flows generated by a leveraged lease is revised, the rate of return and the allocation of income would be recalculated from the inception of the lease. Upon adoption, the cumulative effect of the change in the net investment balance resulting from the recalculation will be recognized as an adjustment to the beginning balance of retained earnings. On an ongoing basis following the adoption, a change in the net investment balance resulting from a recalculation will be recognized as a gain or a loss in the period in which the assumption changed and included in income from continuing operations in the same line item used when leveraged lease income is recognized. These amounts would then be recognized back into income over the remaining terms of the affected leases. Additionally, upon adoption, only tax positions that meet the more-likely-than-not recognition threshold should be reflected in the financial statements and all recognized tax positions in a leveraged lease must be measured in accordance with FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes An Interpretation of FASB Statement No. 109, issued in July 2006. During May 2005, the Bancorp filed suit in the United States District Court for the Southern District of Ohio related to a dispute with the Internal Revenue Service concerning the timing of deductions associated with certain leveraged lease transactions in its 1997 tax return. The Internal Revenue Service has also proposed adjustments to the tax effects of certain leveraged lease transactions in subsequent tax return years. The proposed adjustments, including penalties, relate to the Bancorp sportfolio of lease-in lease-out transactions, service contract leases and qualified technology equipment leases with both domestic and foreign municipalities. The Bancorp is challenging the Internal Revenue Service s proposed treatment of all of these leasing transactions. The Bancorp soriginal net investment in these leases totaled approximately $\$ 900$ million. The Bancorp continues to believe that its treatment of these leveraged leases was appropriate and in compliance with applicable tax law and regulations. While management cannot predict with certainty the result of the suit, given the tax treatment of these transactions has been challenged by the Internal Revenue Service, the Bancorp believes a resolution may involve a projected change in the timing of these leveraged lease cash flows. This FSP was effective for fiscal years beginning after December 15, 2006. Upon adoption of this FSP on January 1, 2007, the Bancorp recognized an after-tax adjustment to beginning retained earnings of $\$ 96$ million representing the cumulative effect of applying the provisions of this FSP.

In July 2006, the FASB issued Interpretation (FIN ) No. 48, Accounting for Uncertainty in Income Taxes An Interpretation of FASB Statement No. 109. This Interpretation clarifies the accounting for uncertainty in income taxes recognized in accordance with FASB Statement No. 109, Accounting for Income Taxes. This Interpretation also prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The evaluation of a tax position in accordance with this Interpretation is a two-step process. The first step is a recognition process to determine whether it is more-likely-than-not that a tax position will be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The second step is a measurement process whereby a tax position that meets the more-likely-than-not recognition threshold is calculated to determine the amount of benefit to be recognized in the financial statements. This Interpretation was effective for fiscal years beginning after December 15, 2006 and the cumulative effect of applying the provisions of this Interpretation will be recognized as an adjustment to the beginning balance of retained earnings. Upon adoption of this Interpretation on January 1, 2007, the Bancorp recognized an after-tax adjustment to beginning retained earnings of $\$ 2$ million representing the cumulative effect of applying the provisions of this interpretation.

In September 2006, the FASB issued SFAS No. 158, Employer s Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132R. This Statement amends the current accounting for pensions and postretirement benefits by requiring an entity to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. This Statement also requires recognition, as a component of other comprehensive income (net of tax), of the actuarial gains and losses and the prior service costs and credits that arise during the period, but are not recognized as components of net periodic benefit cost pursuant to SFAS No. 87 and No. 106. Additionally, this Statement requires an entity to measure defined benefit plan assets and obligations as of the date of the employer s fiscal year-end statement of financial position. The Bancorp adopted this Statement on December 31, 2006. The effect of this Statement was to recognize $\$ 59$ million, after-tax, of net actuarial losses and prior service cost as a reduction to accumulated other comprehensive income.

In September 2006, the SEC issued Staff Accounting Bulletin (SAB ) 108, Financial Statements Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements. This SAB provides guidance on the consideration of prior year misstatements in determining whether the current year s financial statements are materially misstated. In providing this guidance, the SEC staff references both the iron curtain and rollover approaches to quantifying a current year misstatement for purposes of determining materiality. The iron curtain approach focuses on how the current year s balance sheet would be affected in correcting misstatements without considering the year in which the misstatement originated. The rollover approach focuses on the amount of the misstatements that originated in the current year s income statement. The SEC staff indicates that entities should quantify the impact of correcting all misstatements, including both the carryover

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and reversing effects of prior

Notes to Condensed Consolidated Financial Statements (continued)
year misstatements, on the current year financial statements. This SAB was effective for fiscal years ending after November 15, 2006. An entity may either restate their financials for any material misstatements arising from the application of this SAB or recognize a cumulative effect of applying SAB 108 within the current year opening balance in retained earnings. The adoption of this SAB did not have a material impact on the Bancorp s Condensed Consolidated Financial Statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement emphasizes that fair value is a market-based measurement and should be determined based on assumptions that a market participant would use when pricing an asset or liability. This Statement clarifies that market participant assumptions should include assumptions about risk as well as the effect of a restriction on the sale or use of an asset. Additionally, this Statement establishes a fair value hierarchy that provides the highest priority to quoted prices in active markets and the lowest priority to unobservable data. This Statement is effective for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Bancorp is currently in the process of evaluating the impact of adopting this Statement on the Bancorp s Condensed Consolidated Financial Statements.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115. This Statement permits an entity to choose to measure certain financial instruments and certain other items at fair value, on an instrument-by-instrument basis. Once an entity has elected to record eligible items at fair value, the decision is irrevocable and the entity should report unrealized gains and losses on items for which the fair value option has been elected in earnings. This Statement is effective for fiscal years beginning after November 15, 2007. At the effective date, an entity may elect the fair value option for eligible items that exist at that date with the effect of the first remeasurement to fair value reported as a cumulative-effect adjustment to the opening balance of retained earnings. The Bancorp is currently in the process of evaluating the impact of adopting this Statement on the Bancorp s Condensed Consolidated Financial Statements.

## 3. Intangible Assets and Goodwill

Intangible assets consist of core deposits, servicing rights, customer lists and non-competition agreements. Intangibles, excluding servicing rights, are amortized on either a straight-line or an accelerated basis over their estimated useful lives and have an estimated weighted-average life at March 31, 2007 of 3.25 years. The Bancorp reviews intangible assets for possible impairment whenever events or changes in circumstances indicate that carrying amounts may not be recoverable. The details of the Bancorp s intangible assets are shown in the following table.

| (\$ in millions) | Gross Carrying Amount |  | Accumulated Amortization | Valuation <br> Allowance | Net Carrying Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of March 31, 2007: |  |  |  |  |  |
| Mortgage servicing rights | \$ | 1,274 | (684) | (24) | 566 |
| Other consumer and commercial servicing rights |  | 25 | (19) |  | 6 |
| Core deposits |  | 410 | (277) |  | 133 |
| Other |  | 45 | (20) |  | 25 |
| Total intangible assets | \$ | 1,754 | $(1,000)$ | (24) | 730 |
| As of December 31, 2006: |  |  |  |  |  |
| Mortgage servicing rights | \$ | 1,210 | (664) | (27) | 519 |
| Other consumer and commercial servicing rights |  | 23 | (18) |  | 5 |
| Core deposits |  | 417 | (276) |  | 141 |
| Other |  | 43 | (18) |  | 25 |
| Total intangible assets | \$ | 1,693 | (976) | (27) | 690 |
| As of March 31, 2006: |  |  |  |  |  |
| Mortgage servicing rights | \$ | 1,107 | (611) | (34) | 462 |
| Other consumer and commercial servicing rights |  | 22 | (16) |  | 6 |

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| Core deposits | 417 | $(249)$ | 168 |
| :--- | ---: | ---: | ---: |
| Other | 32 | $(11)$ | 21 |
|  |  |  |  |
| Total intangible assets | $\$$ | 1,578 | $(887)$ |

As of March 31, 2007, all of the Bancorp s intangible assets were being amortized. Amortization expense recognized on intangible assets, including servicing rights, for the three months ended March 31, 2007 and 2006 was $\$ 31$ million and $\$ 27$ million, respectively.

Notes to Condensed Consolidated Financial Statements (continued)

Estimated amortization expense, including servicing rights, for years ending December 31, 2007 through 2011 is as follows:

| $(\$$ in millions) | $\$ 122$ |
| :--- | ---: |
| $2007(a)$ | 109 |
| 2008 | 93 |
| 2009 | 79 |
| 2010 | 56 |
| 2011 | 5 |

(a) Includes three months actual and nine months estimated.

Changes in the net carrying amount of goodwill by reporting segment for the three months ended March 31, 2007 and 2006 were as follows:
$\left.\begin{array}{lccccccc}\text { (\$ in millions) } & \begin{array}{c}\text { Commercial } \\ \text { Banking }\end{array} & \begin{array}{c}\text { Branch } \\ \text { Banking }\end{array} & \begin{array}{c}\text { Consumer } \\ \text { Lending }\end{array} & \begin{array}{c}\text { Investment } \\ \text { Advisors }\end{array} & \begin{array}{c}\text { Processing } \\ \text { Solutions }\end{array} & \begin{array}{c}\text { Total }\end{array} \\ \begin{array}{llrl}\text { Balance as of December 31, } 2006 \\ \text { Acquisition activity } & \$ & 871 & 797\end{array} & 182 & 138 & 205 & 2,193\end{array}\right)$

The Bancorp has completed its most recent annual goodwill impairment test as of September 30, 2006 and determined that no impairment exists. In the table above, acquisition activity includes acquisitions in the respective period plus purchase accounting adjustments related to previous acquisitions. During the first quarter of 2006, the Bancorp acquired a credit card processing company. The acquisition resulted in the recognition of $\$ 14$ million of goodwill and did not have a material impact on the financial results of the Bancorp. Additionally, during the first quarter of 2006, $\$ 11$ million of goodwill was reclassified from other intangible assets.

## 4. Sales of Receivables

The Bancorp sold fixed and adjustable rate residential mortgage loans during the first quarter of 2007 and 2006. In those sales, the Bancorp obtained servicing responsibilities. The Bancorp receives annual servicing fees based on a percentage of the outstanding balance. The investors have no recourse to the Bancorp s other assets for failure of debtors to pay when due. The Bancorp identifies classes (i.e., fixed and adjustable rate residential mortgage loans) of servicing assets based on the availability of market inputs used in determining the fair value of servicing assets. For the three months ended March 31, 2007 and 2006, the Bancorp recognized pretax gains of $\$ 26$ million and $\$ 21$ million, respectively, on the sales of residential mortgage loans. Additionally, the Bancorp recognized $\$ 34$ million and $\$ 30$ million in servicing fees on residential mortgages for the three months ended March 31, 2007 and 2006. The gains on sales of residential mortgages and servicing fees related to residential mortgages are included in mortgage banking net revenue.

During the first quarter of 2007 and 2006, the Bancorp sold student loans and certain commercial loans and obtained servicing responsibilities. The Bancorp also securitized and sold certain automobile loans in 2004 and securitized and sold certain home equity lines of credit in 2003, in which the Bancorp obtained servicing responsibilities and subordinated interests. The investors and the securitization trusts have no recourse to the Bancorp s other assets for failure of debtors to pay when due. The Bancorp s interests that continue to be held by the transferor are subordinate to investor s interests. At March 31, 2007 and 2006, the value of the servicing asset and subordinated interest related to these sales were immaterial to the Bancorp s Condensed Consolidated Financial Statements.

As of March 31, 2007 and 2006, the key economic assumptions used in measuring the Bancorp s interests that continue to be held by the transferor were as follows:

|  |  |  | March 31, 2007 |  |  | March 31, 2006 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Notes to Condensed Consolidated Financial Statements (continued)

Based on historical credit experience, expected credit losses for residential mortgage loan servicing assets have been deemed immaterial. At March 31, 2007 and 2006, the Bancorp serviced $\$ 30.3$ billion and $\$ 26.4$ billion of residential mortgage loans for other investors.

The value of servicing assets is subject to credit, prepayment and interest rate risks on the sold financial assets. At March 31, 2007, the sensitivity of the current fair value of residual cash flows to immediate $10 \%$ and $20 \%$ adverse changes in those assumptions are as follows:


These sensitivities are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a $10 \%$ variation in assumptions typically cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in the previous table, the effect of a variation in a particular assumption on the fair value of the interests that continue to be held by the transferor is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments and increased credit losses), which might magnify or counteract the sensitivities.

Changes in the servicing asset related to residential mortgage loans for the three months ended March 31:

| (\$ in millions) | 2007 | 2006 |
| :---: | :---: | :---: |
| Carrying amount as of the beginning of period | \$ 546 | 479 |
| Servicing obligations that result from transfer of residential mortgage loans | 64 | 32 |
| Amortization | (20) | (15) |
| Carrying amount before valuation allowance | \$ 590 | 496 |
| Valuation allowance for servicing assets: |  |  |
| Beginning balance | (27) | (46) |
| Servicing valuation recovery | 3 | 12 |
| Ending balance | (24) | (34) |
| Carrying amount as of the end of the period | \$ 566 | 462 |

Temporary impairment or impairment recovery, effected through a change in the MSR valuation reserve, are captured as a component of mortgage banking net revenue in the Condensed Consolidated Statements of Income.

The fair value of the servicing asset is based on the present value of expected future cash flows. The following table displays the beginning and ending fair value for the three months ended March 31, 2007 and 2006.

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| For the three months ended March 31 (\$ in millions) | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| :--- | :---: | :---: |
| Fixed rate residential mortgage loans: | $\mathbf{\$ 4 8 3}$ | 413 |
| Fair value at beginning of period (December 31, 2006 and 2005) | $\mathbf{5 2 2}$ | 458 |
| Fair value at end of period | $\mathbf{4 5}$ | 45 |
| Adjustable rate residential mortgage loans: | $\mathbf{4 8}$ | 46 |
| Fair value at beginning of period (December 31, 2006 and 2005) | $\mathbf{4 8}$ |  |
| Fair value at end of period |  |  |

The Bancorp maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in value of the MSR portfolio. This strategy includes the purchase of free-standing derivatives (principal-only swaps, swaptions and interest rate swaps) and various available-for-sale securities (primarily principal-only strips). The interest income, mark-to-market adjustments and gain or loss from sale activities associated with these portfolios are expected to economically hedge a portion of the change in value of the MSR portfolio caused by fluctuating discount rates, earnings rates and prepayment speeds.

The Bancorp recognized a net loss of $\$ 3$ million and $\$ 1$ million in the three months ended March 31, 2007 and 2006, respectively, related to changes in fair value and settlement of free-standing derivatives purchased to economically hedge the MSR portfolio. As of March 31, 2007 and 2006, other assets included free-standing derivative instruments related to the MSR portfolio with a fair value

Notes to Condensed Consolidated Financial Statements (continued)
of $\$ 19$ million and $\$ 6$ million, respectively, and other liabilities included free-standing derivative instruments with a fair value of $\$ 1$ million and $\$ 7$ million, respectively. The outstanding notional amounts on the free-standing derivative instruments related to the MSR portfolio totaled $\$ 2.4$ billion and $\$ .7$ billion as of March 31, 2007 and 2006, respectively. As of March 31, 2007, the available-for-sale securities portfolio included $\$ 208$ million of securities related to the non-qualifying hedging strategy.

## 5. Derivative Financial Instruments

The Bancorp maintains an overall risk management strategy that incorporates the use of derivative instruments to reduce certain risks related to interest rate, prepayment and foreign currency volatility.

The Bancorp s interest rate risk management strategy involves modifying the repricing characteristics of certain financial instruments so that changes in interest rates do not adversely affect the net interest margin and cash flows. Derivative instruments that the Bancorp may use as part of its interest rate risk management strategy include interest rate swaps, interest rate floors, interest rate caps, forward contracts, options and swaptions. Interest rate swap contracts are exchanges of interest payments, such as fixed-rate payments for floating-rate payments, based on a common notional amount and maturity date. Interest rate floors protect against declining rates, while interest rate caps protect against rising interest rates. Forward contracts are contracts in which the buyer agrees to purchase, and the seller agrees to make delivery of, a specific financial instrument at a predetermined price or yield. Options provide the purchaser with the right, but not the obligation, to purchase or sell a contracted item during a specified period at an agreed upon price. Swaptions are financial instruments granting the owner the right, but not the obligation, to enter into or cancel a swap.

Prepayment volatility arises mostly from changes in fair value of the largely fixed-rate MSR portfolio, mortgage loans and mortgage-backed securities. The Bancorp may enter into various free-standing derivatives (principal-only swaps, swaptions, floors, options and interest rate swaps) to economically hedge prepayment volatility. Principal-only swaps are total return swaps based on changes in the value of the underlying mortgage principal-only trust.

Foreign currency volatility occurs as the Bancorp enters into certain foreign denominated loans. Derivative instruments that the Bancorp may use to economically hedge these foreign denominated loans include foreign exchange swaps and forward contracts.

The Bancorp also enters into derivative contracts (including foreign exchange contracts, commodity contracts and interest rate swaps, floors and caps) for the benefit of commercial customers. The Bancorp may economically hedge significant exposures related to these free-standing derivatives by entering into offsetting third-party contracts with approved, reputable counterparties with substantially matching terms and currencies. Credit risk arises from the possible inability of counterparties to meet the terms of their contracts. The Bancorp s exposure is limited to the replacement value of the contracts rather than the notional, principal or contract amounts. The Bancorp minimizes the credit risk through credit approvals, limits, counterparty collateral and monitoring procedures.

FAIR VALUE HEDGES The Bancorp may enter into interest rate swaps to convert its fixed-rate, long-term debt to floating-rate debt. Decisions to convert fixed-rate debt to floating are made primarily by consideration of the asset/liability mix of the Bancorp, the desired asset/liability sensitivity and interest rate levels. For the three months ended March 31, 2007 and 2006, certain interest rate swaps met the criteria required to qualify for the shortcut method of accounting. Based on this shortcut method of accounting treatment, no ineffectiveness is assumed. For interest rate swaps that do not meet the shortcut requirements, an assessment of hedge effectiveness was performed and such swaps were accounted for using the long-haul method. The long-haul method requires periodic assessment of hedge effectiveness and measurement of ineffectiveness. Ineffectiveness results to the extent changes in the fair value of the recorded derivative does not offset changes in fair value of the debt due to changes in the hedged risk. For interest rate swaps accounted for as a fair value hedge using the long-haul method, ineffectiveness is the difference between the changes in the fair value of the interest rate swap and changes in fair value of the long-term debt attributable to the risk being hedged. The ineffectiveness on interest rate swaps (accounted for as a fair value hedge using the long-haul method) is reported within interest expense in the Condensed Consolidated Statements of Income. For the three months ended March 31, 2007 and 2006, changes in the fair value of any interest rate swaps attributed to hedge ineffectiveness were insignificant to the Bancorp s Condensed Consolidated Statements of Income.

During 2006, the Bancorp terminated interest rate swaps designated as fair value hedges and, in accordance with SFAS No. 133, an amount equal to the cumulative fair value adjustment to the hedged items at the date of termination is amortized as an adjustment to interest expense over the remaining term of the long-term debt. For the three months ended March 31, 2007 and 2006, $\$ 3$ million in net deferred losses, net of tax, and less than $\$ 1$ million in net deferred gains, net of tax, on the terminated fair value hedges were amortized into interest expense, respectively.

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The Bancorp also enters into forward contracts to hedge its residential mortgage loans held for sale. The hedged mortgage loans held for sale are grouped into portfolios of loans that share the same risk exposure. For the three months ended March 31, 2007, the ineffectiveness of the hedging relationships related to residential mortgage loans held for sale were insignificant to the Bancorp s Condensed Consolidated Statements of Income. Those forward contracts that do not meet the criteria for fair value hedge accounting are accounted for as free-standing derivatives.

Notes to Condensed Consolidated Financial Statements (continued)

The following table reflects the market value of all fair value hedges included in the Condensed Consolidated Balance Sheets:


CASH FLOW HEDGES - The Bancorp may enter into interest rate swaps to convert floating-rate assets and liabilities to fixed rates and to hedge certain forecasted transactions. The assets and liabilities are typically grouped and share the same risk exposure for which they are being hedged. The Bancorp may also enter into forward contracts to hedge certain forecasted transactions.

The Bancorp has no outstanding cash flow hedges as of March 31, 2007, December 31, 2006 or March 31, 2006. In prior periods, the Bancorp terminated certain derivatives qualifying as cash flow hedges. The deferred gains or losses of those terminated instruments, net of tax, are included in accumulated other comprehensive income and are being amortized over the designated hedging periods. As of March 31, 2007 and December 31, 2006, less than $\$ 1$ million and, as of March 31, 2006, $\$ 10$ million, respectively, of deferred losses, net of tax, related to terminated cash flow hedges were recorded in accumulated other comprehensive income. Gains and losses on derivative contracts are reclassified from accumulated other comprehensive income to current period earnings when the forecasted transaction effects earnings and are included in the line item in which the hedged item s effect in earnings is recorded. For the three months ended March 31, 2007 and 2006, less than $\$ 1$ million and $\$ 3$ million, respectively, in net deferred losses, net of tax, on the terminated cash flow hedges were amortized into net interest income.

FREE-STANDING DERIVATIVE INSTRUMENTS - The majority of the free-standing derivative instruments the Bancorp enters into are for the benefit of commercial customers. These derivative contracts are not designated against specific assets or liabilities on the Condensed Consolidated Balance Sheets or to forecasted transactions and, therefore, do not qualify for hedge accounting. These instruments include foreign exchange derivative contracts entered into for the benefit of commercial customers involved in international trade to hedge their exposure to foreign currency fluctuations, commodity contracts to hedge such items as natural gas and various other derivative contracts. The Bancorp may economically hedge significant exposures related to these derivative contracts entered into for the benefit of customers by entering into offsetting contracts with approved, reputable, independent counterparties with substantially matching terms. The Bancorp hedges its interest rate exposure on commercial customer transactions by executing offsetting swap agreements with primary dealers. Revaluation gains and losses on foreign exchange, commodity and other commercial customer derivative contracts are recorded as a component of corporate banking revenue.

Starting in the first quarter of 2007, the Bancorp offered its customers an equity-linked certificate of deposit that has a return linked to equity indexes. Under SFAS No. 133, a certificate of deposit that pays interest based on changes on an equity index is a hybrid instrument that requires separation into a host contract (the certificate of deposit) and an embedded derivative contract (written equity call option). The Bancorp enters into an offsetting derivative contract to economically hedge the exposure taken through the issuance of equity-linked certificates of deposit. Both the embedded derivative and derivative contract entered into by the Bancorp are recorded as a free-standing derivatives and recorded at fair value with offsetting gains and losses recognized in the Condensed Consolidated Statements of Income.

The Bancorp enters into foreign exchange derivative contracts to economically hedge certain foreign denominated loans. Derivative instruments that the Bancorp may use to economically hedge these foreign denominated loans include foreign exchange swaps and forward contracts. The Bancorp does not designate these instruments against the foreign denominated loans, and therefore, does not obtain hedge accounting treatment. Revaluation gains and losses on such foreign currency derivative contracts are recorded within other noninterest income in the Condensed Consolidated Statements of Income as are revaluation gains and losses on foreign denominated loans.

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As part of its overall risk management strategy relative to its mortgage banking activity, the Bancorp may enter into various free-standing derivatives (principal-only swaps, swaptions, floors, options and interest rate swaps) to economically hedge changes in fair value of its largely fixed-rate MSR portfolio. Principal-only swaps hedge the mortgage-LIBOR spread because these swaps appreciate in value as a result of tightening spreads. Principal-only swaps also provide prepayment protection by increasing in value when prepayment speeds increase, as opposed to MSRs that lose value in a faster prepayment environment. Receive fixed/pay floating interest rate swaps and swaptions increase in value when interest rates do not increase as quickly as expected. The Bancorp enters into forward contracts to economically hedge the change in fair value of certain residential mortgage loans held for sale due to changes in interest rates. Interest rate lock commitments issued on residential mortgage loan commitments that will be held for resale are also

Notes to Condensed Consolidated Financial Statements (continued)
considered free-standing derivative instruments and the interest rate exposure on these commitments is economically hedged primarily with forward contracts. Revaluation gains and losses from free-standing derivatives related to mortgage banking activity are recorded as a component of mortgage banking net revenue.

Additionally, the Bancorp occasionally may enter into free-standing derivative instruments (options, swaptions and interest rate swaps) in order to minimize significant fluctuations in earnings and cash flows caused by interest rate volatility. Revaluation gains and losses on interest rate risk derivative contracts are recorded within other noninterest income in the Condensed Consolidated Statements of Income.

The net gains (losses) recorded in the Condensed Consolidated Statements of Income relating to free-standing derivative instruments are summarized below:

| For the three months ended March 31 (\$ in millions) | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| :--- | :---: | :---: |
| Foreign exchange contracts | $\mathbf{\$ 1 2}$ | 14 |
| Forward contracts related to interest rate lock commitments and mortgage loans held for sale | $\mathbf{( 3 )}$ | 1 |
| Interest rate lock commitments | $\mathbf{4}$ | $(2)$ |
| Derivative instruments related to MSR portfolio | $\mathbf{( 3 )}$ | $(1)$ |
| Derivative instruments related to interest rate risk | $(1)$ |  |

The following table reflects the market value of all free-standing derivatives included in the Condensed Consolidated Balance Sheets:

|  | March 31, 2007 |  | December 31, 2006 |  | March 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | Notional Amount | Fair <br> Value | Notional Amount | Fair <br> Value | Notional Amount | Fair <br> Value |
| Included in other assets: |  |  |  |  |  |  |
| Foreign exchange contracts for customers | \$ 5,173 | \$ 138 | 5,064 | 164 | 4,374 | 103 |
| Interest rate contracts for customers | 9,647 | 121 | 8,174 | 110 | 6,414 | 94 |
| Commodity contracts for customers | 72 | 5 | 68 | 4 |  |  |
| Derivative instruments related to equity-linked CD | 4 |  |  |  |  |  |
| Foreign exchange contracts |  |  | 68 | 1 |  |  |
| Derivative instruments related to MSR portfolio | 2,385 | 19 | 2,335 | 14 | 250 | 6 |
| Interest rate lock commitments | 747 | 4 | 389 | 2 | 197 | 1 |
| Forward contracts related to interest rate lock |  |  |  |  |  |  |
| commitments | 432 | 1 | 243 | 1 | 446 | 2 |
| Derivative instruments related to interest rate risk | 8 |  | 213 | 9 |  |  |
| Total included in other assets |  | \$ 288 |  | 305 |  | 206 |
| Included in other liabilities: |  |  |  |  |  |  |
| Foreign exchange contracts for customers | \$ 4,812 | \$ 124 | 4,783 | 149 | 4,014 | 91 |
| Interest rate contracts for customers | 9,038 | 121 | 8,398 | 110 | 6,367 | 94 |
| Commodity contracts for customers | 91 | 5 | 62 | 4 |  |  |
| Derivative instruments related to equity-linked CD | 4 |  |  |  |  |  |
| Derivative instruments related to MSR portfolio | 100 | 1 | 583 | 5 | 409 | 7 |
| Interest rate lock commitments | 326 | 1 | 750 | 3 | 454 | 2 |
| Forward contracts related to interest rate lock |  |  |  |  |  |  |
| commitments | 164 | 1 | 103 | 1 | 83 |  |
| Derivative instruments related to interest rate risk | 1,002 | 44 | 7 |  |  |  |
| Total included in other liabilities |  | \$ 297 |  | 272 |  | 194 |

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Notes to Condensed Consolidated Financial Statements (continued)

The following table summarizes the Bancorp s derivative instrument positions (excluding \$29.9 billion in notional amount from the customer accommodation program) at March 31, 2007:

|  |  |  |  | Average |
| :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | Notional Balance | Weighted-Average Remaining Maturity <br> (in months) | Average Receive Rate | Pay Rate |
| Interest rate swaps related to debt: |  |  |  |  |
| Receive fixed/pay floating | \$ 2,575 | 93 | 4.60\% | 5.39\% |
| Mortgage lending commitments: |  |  |  |  |
| Forward contracts on mortgage loans held for sale and interest rate lock commitments | 1,822 | 1 |  |  |
| Mortgage servicing rights portfolio: |  |  |  |  |
| Interest rate swaps - Receive fixed/pay floating | 400 | 48 | 5.31 | 5.35 |
| Interest rate swaps - Receive floating/pay fixed | 350 | 73 | 5.34 | 4.88 |
| Interest rate swaptions - Receive fixed | 1,485 | 6 | 4.78 |  |
| Interest rate swaptions - Pay fixed | 250 | 11 |  | 5.75 |
| Collective balance sheet risk: |  |  |  |  |
| Interest rate swaps - Receive fixed/pay floating | 3 | 125 | 5.36 | 5.09 |
| Interest rate futures/forwards | 7 | 3 |  |  |
| Total | \$ 6,892 |  |  |  |

## 6. Guarantees

The Bancorp has performance obligations upon the occurrence of certain events under financial guarantees provided in certain contractual arrangements. These various arrangements are summarized below.

As of March 31, 2007 and 2006, the Bancorp had issued $\$ 8.1$ billion and $\$ 7.5$ billion, respectively, of financial and performance standby letters of credit to guarantee the performance of various customers to third parties. The maximum amount of credit risk in the event of nonperformance by these parties is equivalent to the contract amount and totals $\$ 8.1$ billion and $\$ 7.5$ billion, respectively. Upon issuance, the Bancorp recognizes a liability equivalent to the amount of fees received from the customer for these standby letter of credit commitments. At March 31, 2007 and 2006, the reserve related to these standby letters of credit was approximately $\$ 1$ million. Approximately $70 \%$ and $69 \%$ of the total standby letters of credit were secured at March 31, 2007 and 2006, respectively. In the event of nonperformance by the customers, the Bancorp has rights to the underlying collateral, which can include commercial real estate, physical plant and property, inventory, receivables, cash and marketable securities.

Through March 31, 2007 and 2006, the Bancorp had transferred, subject to credit recourse, certain primarily floating-rate, short-term, investment grade commercial loans to an unconsolidated qualified special purpose entity ( QSPE ) that is wholly owned by an independent third party. The outstanding balance of such loans at March 31, 2007 and 2006 was $\$ 3.4$ billion and $\$ 3.2$ billion, respectively. These loans may be transferred back to the Bancorp upon the occurrence of certain specified events. These events include borrower default on the loans transferred, bankruptcy preferences initiated against underlying borrowers and ineligible loans transferred by the Bancorp to the QSPE. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is approximately equivalent to the total outstanding balance. In addition, the Bancorp s agreement to provide liquidity support to the QSPE was $\$ 4.0$ billion and $\$ 3.6$ billion as of March 31, 2007 and 2006, respectively. At March 31, 2007 and 2006, the Bancorp s loss reserve related to the liquidity support and credit enhancement provided to the QSPE was $\$ 16$ million and $\$ 10$ million, respectively, recorded in other liabilities on the Condensed Consolidated Balance Sheets.

As of March 31, 2007 and 2006, the Bancorp had provided credit recourse on approximately $\$ 1.4$ billion and $\$ 1.1$ billion, respectively, of residential mortgage loans sold to unrelated third parties. In the event of any customer default, pursuant to the credit recourse provided, the Bancorp is required to reimburse the third party. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is equivalent to the total outstanding balance. In the event of nonperformance, the Bancorp has rights to the underlying collateral

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value securing the loan. The Bancorp maintained an estimated credit loss reserve of approximately $\$ 20$ million and $\$ 18$ million relating to these residential mortgage loans sold at March 31, 2007 and 2006, respectively, recorded in other liabilities on the Condensed Consolidated Balance Sheets. To determine the credit loss reserve, the Bancorp used an approach that is consistent with its overall approach in estimating credit losses for various categories of residential mortgage loans held in its loan portfolio.

As of March 31, 2007 and 2006, the Bancorp had fully and unconditionally guaranteed $\$ 817$ million and $\$ 376$ million, respectively, of certain long-term borrowing obligations issued by three wholly-owned issuing trust entities. The amount guaranteed increased due to the issuance of $\$ 750$ million of trust preferred securities in March 2007. See Note 8 for further discussion on this issuance. This was partially offset by the calling of two previous trust preferred securities issuances that totaled approximately $\$ 300$ million.

The Bancorp, through its electronic payment processing division, processes VISA® and MasterCard ${ }^{\circledR}$ merchant card transactions. Pursuant to VISA ${ }^{\circledR}$ and MasterCard ${ }^{\circledR}$ rules, the Bancorp assumes certain contingent liabilities relating to these transactions which

Notes to Condensed Consolidated Financial Statements (continued)
typically arise from billing disputes between the merchant and cardholder that are ultimately resolved in the cardholder s favor. In such cases, these transactions are charged back to the merchant and disputed amounts are refunded to the cardholder. If the Bancorp is unable to collect these amounts from the merchant, it will bear the loss for refunded amounts. The likelihood of incurring a contingent liability arising from chargebacks is relatively low, as most products or services are delivered when purchased and credits are issued on returned items. For the three months ended March 31, 2007 and 2006, the Bancorp processed approximately $\$ 35$ million and $\$ 33$ million, respectively, of chargebacks presented by issuing banks, resulting in no material actual losses to the Bancorp. The Bancorp accrues for probable losses based on historical experience and did not carry a credit loss reserve at March 31, 2007 and 2006.

Fifth Third Securities, Inc. ( FTS ), a subsidiary of the Bancorp, guarantees the collection of all margin account balances held by its brokerage clearing agent for the benefit of FTS customers. FTS is responsible for payment to its brokerage clearing agent for any loss, liability, damage, cost or expense incurred as a result of customers failing to comply with margin or margin maintenance calls on all margin accounts. The margin account balance held by the brokerage clearing agent as of March 31 , 2007 was $\$ 52$ million compared to $\$ 54$ million as of March 31 , 2006. In the event of any customer default, FTS has rights to the underlying collateral provided. Given the existence of the underlying collateral provided and negligible historical credit losses, FTS does not maintain a loss reserve.

## 7. Income Taxes

As of January 1, 2007, the Bancorp adopted FIN No. 48, Accounting for Uncertainty in Income Taxes An Interpretation of FASB Statement No. 109. Upon adoption of this Interpretation on January 1, 2007, the Bancorp recognized an after-tax adjustment to beginning retained earnings of $\$ 2$ million representing the cumulative effect of applying the provisions of this Interpretation. Upon adoption, the Bancorp had unrecognized tax benefits of $\$ 446$ million, which included $\$ 99$ million of tax positions that, if recognized, would impact the effective tax rate and $\$ 7$ million in tax positions that would impact goodwill. The remaining $\$ 340$ million is related to tax positions for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of those deductions. A significant portion of these tax positions relate to the leveraged lease litigation discussed below and in Note 10. The balance of the uncertain tax positions did not materially change during the quarter ended March 31, 2007.

Any interest and penalties incurred in connection with income taxes are recorded as a component of tax expense. At January 1, 2007, the Bancorp had accrued interest, net of the related tax benefit, of $\$ 65$ million. No liabilities were recorded for penalties.

It is reasonably possible that the amount of the unrecognized benefit with respect to certain of the Bancorp s uncertain tax positions will significantly increase or decrease during the next 12 months. The Bancorp has filed suit in the United States District Court for the Southern District of Ohio in a dispute with the Internal Revenue Service concerning the timing of deductions associated with certain leveraged lease transactions in its 1997 tax return. Trial is scheduled for November 2007. The Internal Revenue Service has also proposed adjustments to the tax effects of certain leveraged lease transactions in subsequent tax return years. The proposed adjustments relate to the Bancorp s portfolio of lease-in lease-out transactions, service contract leases and qualified technology equipment leases with both domestic and foreign municipalities. The Bancorp is challenging the Internal Revenue Service s proposed treatment of all of these leasing transactions. While it is possible that a settlement of some portion of these issues may be reached in connection with the trial, the Bancorp s believes a settlement is unlikely. At this time, an estimate of the range of the reasonably possible changes cannot be made.

The statute of limitations for Federal income tax returns remains open for tax years 2003 through 2006. In addition, limited statute extensions have been agreed to for tax years 1997 through 2002 primarily for leasing uncertainties. With the exception of the state impact of the Federal items discussed above as well as a few states with insignificant uncertain liabilities, the statutes of limitations for state income tax returns remain open for tax years 2003 through 2006.

## 8. Junior Subordinated Debentures

In March 2007, Fifth Third Capital Trust IV ( the Trust ), a wholly-owned non-consolidated subsidiary of the Bancorp, issued $\$ 750$ million of trust preferred securities to third party investors and invested these proceeds in junior subordinated notes ( Notes ) issued by the Bancorp. The Bancorp s obligations under the transaction documents, taken together, have the effect of providing a full and unconditional guarantee by the Bancorp, on a subordinated basis, of the payment obligations of the Trust. The scheduled maturity of the Notes is April 2037 but may be extended at the Bancorp s option to April 2047, subject to certain conditions. The principal amount of the Notes is due on the scheduled maturity date provided the Bancorp, using commercially reasonable efforts, has received proceeds from the sale of certain capital qualifying securities to permit repayment of the Notes. All outstanding principal and interest must be repaid by April 1, 2067. The Notes held by the Trust bear a fixed rate of interest of $6.50 \%$ until April 2017. After April 2017, the Notes bear interest at a variable rate of three-month LIBOR plus $1.3675 \%$. After

April 2047, the Notes bear interest at a variable rate of one-month LIBOR plus $2.3675 \%$. During the term of the Notes, the Bancorp has the right to defer interest for one or more periods not to exceed 5 years without being subject to the alternative payment mechanism, and for one or more periods not to exceed 10 years, without giving rise to an event of default.

The Notes may be redeemed at the option of the Bancorp on April 15, 2017, April 15, 2027, any time on or after April 15, 2037, or in certain other limited circumstances at a redemption price of $100 \%$ of the principal amount plus accrued but unpaid interest. The Notes may be redeemed by the Bancorp at any other time at a make whole redemption price. All redemptions are subject to certain conditions and require the approval by the Federal Reserve Board.

Notes to Condensed Consolidated Financial Statements (continued)

## 9. Related Party Transactions

At March 31, 2007 and 2006, certain directors, executive officers, principal holders of the Bancorp s common stock, associates of such persons, and affiliated companies of such persons were indebted, including undrawn commitments to lend, to the Bancorp s banking subsidiaries in the aggregate amount, net of participations, of $\$ 261$ million and $\$ 273$ million, respectively. As of March 31 , 2007 and 2006 , the outstanding balance on loans to related parties, net of participations and undrawn commitments, was $\$ 61$ million and $\$ 62$ million, respectively.

Commitments to lend to related parties as of March 31, 2007 and 2006, net of participations, were comprised of $\$ 250$ million and $\$ 263$ million, respectively, to directors and $\$ 11$ million and $\$ 10$ million, respectively, to executive officers. The commitments are in the form of loans and guarantees for various business and personal interests. This indebtedness was incurred in the ordinary course of business on substantially the same terms, including interest rates and collateral, as those prevailing at the time of comparable transactions with unrelated parties. This indebtedness does not involve more than the normal risk of repayment or present other unfavorable features. None of the Bancorp saffiliates, officers, directors or employees has an interest in or receives any remuneration from any special purpose entities or qualified special purpose entities with which the Bancorp transacts business.

The Bancorp maintains a written policy and procedures covering related party transactions. These procedures cover transactions such as employee-stock purchase loans, personal lines of credit, residential secured loans, overdrafts, letters of credit and increases in indebtedness. Such transactions are subject to the Bancorp s normal underwriting and approval procedures. Prior to the loan closing, Compliance Risk Management must approve and determine whether the transaction requires approval from or a post notification be sent to the Bancorp s Board of Directors.

## 10. Legal and Regulatory Proceedings

During May 2005, the Bancorp filed suit in the United States District Court for the Southern District of Ohio related to a dispute with the Internal Revenue Service concerning the timing of deductions associated with certain leveraged lease transactions in its 1997 tax return. The Internal Revenue Service has also proposed adjustments to the tax effects of certain leveraged lease transactions in subsequent tax return years. The proposed adjustments, including penalties, relate to the Bancorp s portfolio of lease-in lease-out transactions, service contract leases and qualified technology equipment leases with both domestic and foreign municipalities. The Bancorp is challenging the Internal Revenue Service $s$ proposed treatment of all of these leasing transactions. The Bancorp s original net investment in these leases totaled approximately $\$ 900$ million. The Bancorp continues to believe that its treatment of these leveraged leases was appropriate and in compliance with applicable tax law and regulations. While management cannot predict with certainty the result of the suit, given the tax treatment of these transactions has been challenged by the Internal Revenue Service, the Bancorp believes a resolution may involve a projected change in the timing of the leveraged lease cash flows. Recently issued FSP FAS 13-2, which was effective as of January 1, 2007, mandates that a change or projected change in the timing of lessor cash flows related to income taxes generated by leveraged lease transactions, excluding interest and penalty assessments, will require a lessor to recalculate the rate of return and allocation of income to positive investment years from inception of the lease. Upon adoption of FSP FAS 13-2 on January 1, 2007, the Bancorp recorded a $\$ 96$ million after-tax charge to retained earnings related to its portfolio of leveraged leases. The amount of this reduction will be recognized as income over the remaining term of the affected leases. During the first quarter of 2007, the Bancorp made deposits of $\$ 386$ million with the IRS to mitigate the risk associated with tax years currently under audit. These deposits enable the Bancorp to stop the accrual of interest on any tax deficiency, to the extent of the deposit, if the Bancorp is not ultimately successful.

During April 2006, the Bancorp was added as a defendant in a consolidated antitrust class action lawsuit originally filed against Visa ${ }^{\circledR}$, MasterCard ${ }^{\circledR}$ and several other major financial institutions in the United States District Court for the Eastern District of New York. The plaintiffs, merchants operating commercial businesses throughout the U.S. and trade associations, claim that the interchange fees charged by card-issuing banks are unreasonable and seek injunctive relief and unspecified damages. As this litigation is still in its early stages, it is not possible for management to assess the probability of a material adverse outcome or the range of possible damages to the Bancorp, if any.

As an outgrowth of the recent SEC consent order involving BISYS Fund Services, Inc. ( BISYS ), which has provided certain administrative services to the Fifth Third Funds, Fifth Third Asset Management, Inc. ( FTAM ), an indirect wholly-owned subsidiary of the Bancorp, has received an informal request for information from the SEC regarding its past dealings with BISYS. FTAM is responding to the SEC s requests and intends to cooperate with the SEC in this review. The Bancorp does not believe that the final disposition of this inquiry will have a material impact on the Bancorp.

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Several putative class action complaints have been filed against the Bancorp in various federal and state courts. The federal cases have been consolidated by the Multidistrict Litigation Panel and are now known as In Re TJX Security Breach Litigation. The Bancorp has filed to remove the state court actions to federal court and is awaiting decisions. The complaints relate to the alleged intrusion of The TJX Companies, Inc. s ( TJX ) computer system and the potential theft of their customers non-public information and alleged violations of the Graham-Leach-Bliley Act. Some of the complaints were filed by consumers and seek unquantified damages on

Notes to Condensed Consolidated Financial Statements (continued)
behalf of putative classes of persons who transacted business at any one of TJX s stores during the period of May 2006 through December 2006. Another was filed by a bank and seeks unquantified damages on behalf of other similarly situated entities that suffered losses in relation to the alleged intrusion. Management believes there are substantial defenses to these claims and intends to defend them vigorously. The impact of the final disposition of these lawsuits cannot be assessed at this time.

The Bancorp and its subsidiaries are not parties to any other material litigation. However, there are other litigation matters that arise in the normal course of business. While it is impossible to ascertain the ultimate resolution or range of financial liability with respect to these contingent matters, management believes any resulting liability from these other actions would not have a material effect upon the Bancorp s consolidated financial position or results of operations or cash flows.

## 11. Retirement and Benefit Plans

The following table summarizes the components of net periodic pension cost for the three months ended March 31, 2007 and 2006:

| (\$ in thousands) | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| :--- | :---: | :---: |
| Service cost | $\mathbf{9 4}$ | 120 |
| Interest cost | $\mathbf{3 , 7 7 6}$ | 3,325 |
| Expected return on assets | $\mathbf{( 5 , 1 7 4 )}$ | $(4,950)$ |
| Amortization of actuarial loss | $\mathbf{2 , 2 5 6}$ | 2,394 |
| Amortization of net prior service cost | $\mathbf{1 3 1}$ | 130 |
| Settlement |  |  |
| Net periodic pension cost | $\mathbf{1 , 0 8 3}$ | 1,019 |

Net periodic pension cost is recorded as a component of employee benefits in the Condensed Consolidated Statements of Income. The plan assumptions are evaluated annually and are updated as necessary. The discount rate assumption reflects the yield on a portfolio of high quality fixed-income instruments that have a similar duration to the plan s liabilities. The expected long-term rate of return assumption reflects the average return expected on the assets invested to provide for the plan s liabilities. In determining the expected long-term rate of return, the Bancorp evaluated actuarial and economic inputs, including long-term inflation rate assumptions and broad equity and bond indices long-term return projections, as well as actual long-term historical plan performance.

Based on the current year actuarial assumptions, the Bancorp did not make any cash contributions to its pension plans during the three months ended March 31, 2007 and does not expect to contribute to the plans during the remainder of 2007.

The Bancorp offers certain officers (Vice President level and above) a nonqualified deferred compensation plan. This plan allows for the deferral of base salary and/or bonus. The plan also provides for the Bancorp to make a contribution for loss of qualified plan 401(k) match and/or discretionary contribution due to deferral of pay into this plan or due to wage and/or contribution limitations under the qualified 401(k) plan. These contributions have historically been invested $100 \%$ in the Bancorp s common stock; however, beginning January 1, 2007 participants may diversify their investments into the existing $401(\mathrm{k})$ plan investment alternatives. The impact of the diversification of the nonqualified deferred compensation plan has been recorded in the Bancorp s Condensed Consolidated Statements of Changes in Shareholders Equity.

## 12. Stock-Based Compensation

Effective January 1, 2006, the Bancorp adopted SFAS No. 123(R), Share-Based Payment. This Statement requires measurement of the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award with the cost to be recognized over the vesting period.

Stock-based compensation awards are eligible for issuance under the Incentive Compensation Plan approved by shareholders on March 23, 2004, to key employees, officers and directors of the Bancorp and its subsidiaries. The Incentive Compensation Plan provides for nonqualified and incentive stock options, stock appreciation rights (SARs ), restricted stock and restricted stock units, performance shares and stock awards. Stock options and SARs are issued at fair market value based on the closing price on the date of grant, have up to ten-year terms and vest and

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become fully exercisable either at the end of four years or ratably over four years of continued employment. Currently, all SARs outstanding are to be settled with stock. Restricted stock grants vest either after four years or ratably after three, four and five years of continued employment and include dividend and voting rights.

Notes to Condensed Consolidated Financial Statements (continued)

Approximately 57 thousand SARs and 36 thousand restricted stock awards were granted during the three months ended March 31, 2007. For the three months ended March 31, 2006, approximately .6 million SARs and .2 million restricted stock awards were granted. The weighted-average grant-date fair values of SARs granted were $\$ 7.34$ and $\$ 6.54$ for the three months ended March 31, 2007 and 2006, respectively. The Bancorp uses the following assumptions, which are evaluated and revised as necessary, in estimating the grant-date fair value of each option grant for the three months ended March 31, 2007 and 2006:

|  | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| :--- | :---: | :---: |
| Expected option life (in years) | $\mathbf{6}$ | 6 |
| Expected volatility | $\mathbf{2 2 \%}$ | $\mathbf{2 3 \%}$ |
| Expected dividend yield | $\mathbf{3 . 7 9 \%}$ | $4.21 \%$ |
| Risk-free interest rate | $\mathbf{4 . 6 0 \%}$ | $4.35 \%$ |

The expected option life is derived from historical exercise patterns and represents the amount of time that options granted are expected to be outstanding. The expected volatility is based on a combination of historical and implied volatilities of the Bancorp s stock. The expected dividend yield is based on annual dividends divided by the Bancorp s stock price. The interest rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

Stock-based compensation expense was $\$ 17$ million and $\$ 15$ million for the three months ended March 31, 2007 and 2006, respectively, and is included in salaries, wages and incentives expense in the Condensed Consolidated Statements of Income.

## 13. Accumulated Other Comprehensive Income

The Bancorp has elected to present the disclosures required by SFAS No. 130, Reporting Comprehensive Income, in the Condensed Consolidated Statements of Changes in Shareholders Equity and in the table below. On December 31, 2006 the Bancorp adopted SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R). This statement requires companies to recognize the unamortized actuarial net gains or losses and unamortized prior service costs as components of accumulated other comprehensive income.

Disclosure of the reclassification adjustments, related tax effects allocated to other comprehensive income and accumulated other comprehensive income for the three months ended March 31 were as follows:

| (\$ in millions) | Pre-Tax Activity |  | Tax Effect | Net Activity | Beginning <br> Balance |  | Net Activity | Ending <br> Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2007 |  |  |  |  |  |  |  |  |
| Gains on available-for-sale securities | \$ | 22 | (8) | 14 |  |  |  |  |
| Unrecognized losses on available-for-sale securities |  |  |  |  | \$ | (119) | 14 | (105) |
| Reclassification adjustment for net losses on cash flow hedge derivatives recognized in net income |  | 1 |  | 1 |  |  |  |  |
| Unrecognized losses on cash flow hedge derivatives |  |  |  |  |  | (1) | 1 |  |
| Defined benefit plans: |  |  |  |  |  |  |  |  |
| Net prior service cost |  |  |  |  |  |  |  |  |
| Net loss |  | 2 | (1) | 1 |  |  |  |  |
| Total defined benefit plans |  | 2 | (1) | 1 |  | (59) | 1 | (58) |
| Total other comprehensive income | \$ | 25 | (9) | 16 |  |  |  |  |
| Total accumulated other comprehensive income |  |  |  |  | \$ | (179) | 16 | (163) |

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| 2006 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Losses on available-for-sale securities | \$ | (242) | 85 | (157) |  |  |  |  |
| Reclassification adjustment for net gains recognized in net income |  | (1) |  | (1) |  |  |  |  |
| Unrecognized losses on available-for-sale securities |  | (243) | 85 | (158) | \$ | (395) | (158) | (553) |
| Reclassification adjustment for net losses on cash flow hedge derivatives recognized in net income |  | 4 | (1) | 3 |  |  |  |  |
| Unrecognized losses on cash flow hedge derivatives |  |  |  |  |  | (13) | 3 | (10) |
| Change in minimum pension liability |  |  |  |  |  | (5) |  | (5) |
| Total other comprehensive income | \$ | (239) | 84 | (155) |  |  |  |  |
| Total accumulated other comprehensive income |  |  |  |  | \$ | (413) | (155) | (568) |

Notes to Condensed Consolidated Financial Statements (continued)

## 14. Earnings Per Share

The calculation of earnings per share and the reconciliation of earnings per share and earnings per diluted share for the three months ended March 31 were as follows:

| (in millions, except per share data) | Income | $\begin{array}{r} 2007 \\ \text { Average } \\ \text { Shares } \end{array}$ | Per Share Amount |  | Income | 2006 Average Shares | Per Share Amount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings per share: |  |  |  |  |  |  |  |  |
| Income before cumulative effect | \$ 359 |  |  |  | \$ 359 |  |  |  |
| Net income available to common shareholders before cumulative effect (a) | 359 | 551 | \$ | 0.65 | 359 | 554 | \$ | 0.66 |
| Cumulative effect of change in accounting principle, net of tax |  |  |  |  | 4 |  |  |  |
| Net income available to common shareholders (a) | \$359 | 551 | \$ | 0.65 | \$ 363 | 554 | \$ | 0.66 |
| Earnings per diluted share: |  |  |  |  |  |  |  |  |
| Net income available to common shareholders before cumulative effect | \$ 359 | 551 | \$ | 0.65 | \$ 359 | 554 | \$ | 0.66 |
| Effect of dilutive securities: |  |  |  |  |  |  |  |  |
| Stock based awards |  | 3 |  |  |  | 3 |  | (0.01) |
| Convertible preferred stock (b) |  |  |  |  |  |  |  |  |
| Income plus assumed conversions before cumulative effect | 359 | 554 |  | 0.65 | 359 | 557 |  | 0.65 |
| Cumulative effect of change in accounting principle, net of tax |  |  |  |  | 4 |  |  |  |
| Net income available to common shareholders plus assumed conversions | \$ 359 | 554 | \$ | 0.65 | \$ 363 | 557 | \$ | 0.65 |

(a) Dividends on preferred stock are \$. 185 million for the three months ended March 31, 2007 and 2006.
(b) The additive effect to income from dividends on convertible preferred stock is $\$ .145$ million and the average share dilutive effect from convertible preferred stock is .. 308 million shares for the three months ended March 31, 2007 and 2006.
During the first quarter of 2006, the Bancorp recognized a benefit for the cumulative effect of change in accounting principle of $\$ 4$ million, net of $\$ 2$ million of tax, related to the adoption of SFAS $123(\mathrm{R})$. The benefit recognized relates to the Bancorp s estimate of forfeiture experience to be realized for all unvested stock-based awards outstanding.

Options to purchase 31.9 million and 30.5 million shares outstanding during the three months ended March 31, 2007 and 2006, respectively, were not included in the computation of net income per diluted share because the exercise prices of these options were greater than the average market price of the common shares and, therefore, the effect would be antidilutive.

Notes to Condensed Consolidated Financial Statements (continued)

## 15. Business Segments

The Bancorp s principal activities include Commercial Banking, Branch Banking, Consumer Lending, Investment Advisors and Processing Solutions. Commercial Banking offers banking, cash management and financial services to large and middle-market businesses, government and professional customers. Branch Banking provides a full range of deposit and loan and lease products to individuals and small businesses through retail locations. Consumer Lending includes the Bancorp s mortgage, home equity and other indirect lending activities. Investment Advisors provides a full range of investment alternatives for individuals, companies and not-for-profit organizations. Processing Solutions provides electronic funds transfer, debit, credit and merchant transaction processing, operates the Jeanie ${ }^{\circledR}$ ATM network and provides other data processing services to affiliated and unaffiliated customers. The Other/Eliminations column includes the unallocated portion of the investment portfolio, certain non-deposit funding, unassigned equity and certain support activities and other items not attributed to the business segments.

Results of the Bancorp s business segments are presented based on its management structure and management accounting practices. The structure and accounting practices are specific to the Bancorp; therefore, the financial results of the Bancorp s business segments are not necessarily comparable with similar information for other financial institutions. The Bancorp refines its methodologies from time to time as management accounting practices are improved and businesses change. Revisions to the Bancorp s methodologies are applied on a retroactive basis. During the fourth quarter of 2006, the Bancorp changed the application of the provision for loan and lease losses to the segments to include only actual net charge-offs.

The Bancorp manages interest rate risk centrally at the corporate level by employing a funds transfer pricing ( FTP ) methodology. This methodology insulates the business segments from interest rate volatility, enabling them to focus on serving customers through loan originations and deposit taking. The FTP system assigns charge rates and credit rates to classes of assets and liabilities, respectively, based on expected duration and the Treasury swap curve. Matching duration, or the expected term until an instrument can be repriced, allocates interest income and interest expense to each segment so its resulting net interest income is insulated from interest rate risk. In a rising rate environment, the Bancorp benefits from the widening spread between deposit costs and wholesale funding costs. However, the Bancorp s FTP system credits this benefit to deposit providing businesses, such as Branch Banking and Investment Advisors, on a duration-adjusted basis. The net impact of the FTP methodology, including the benefit from the widening spread between deposit costs and wholesale funding, is captured in Other/Eliminations. During 2006, the Bancorp made certain changes to the average duration of indeterminate-lived deposits and corresponding changes to the FTP crediting rates assigned to those deposits. This change more closely aligns the crediting rates to the expected economic benefit while continuing to insulate the segments from interest rate volatility.

The financial results of the business segments include allocations for shared services and headquarters expenses. Even with these allocations, the financial results are not necessarily indicative of the business segments financial condition and results of operations as if they were to exist as independent entities. Additionally, the business segments form synergies by taking advantage of cross-sell opportunities and when funding operations by accessing the capital markets as a collective unit. The financial information for each segment is reported on the basis used internally by the Bancorp s management to evaluate performance and allocate resources. The allocation has been consistently applied for all periods presented. Revenues from affiliated transactions are typically charged at rates available to and transacted with unaffiliated customers.

Notes to Consolidated Financial Statements (continued)

Results of operations and selected financial information by segment are as follows:

| (\$ in millions) | Commercial |  | Branch <br> Banking | Consumer <br> Lending | Investment <br> Advisors | Processing Solutions | Other/ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking |  |  |  |  |  | Eliminations | Total |
| Three months ended March 31, 2007: |  |  |  |  |  |  |  |  |
| Net interest income (a) | \$ | 297 | 365 | 95 | 37 | 9 | (61) | 742 |
| Provision for loan and lease losses |  | 17 | 23 | 26 | 3 | 3 | 12 | 84 |
| Net interest income after provision for loan and lease |  |  |  |  |  |  |  |  |
| losses |  | 280 | 342 | 69 | 34 | 6 | (73) | 658 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Electronic payment processing revenue |  | 3 | 50 |  |  | 185 | (13) | 225 |
| Service charges on deposits |  | 35 | 88 |  | 2 | 1 |  | 126 |
| Investment advisory revenue |  | 1 | 22 |  | 96 |  | (23) | 96 |
| Corporate banking revenue |  | 77 | 2 |  | 1 | 1 | 2 | 83 |
| Mortgage banking net revenue |  |  | 1 | 36 |  |  | 3 | 40 |
| Other noninterest income |  | 16 | 28 | 16 | 3 | 1 | 14 | 78 |
| Total noninterest income |  | 132 | 191 | 52 | 102 | 188 | (17) | 648 |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries, wages and incentives |  | 54 | 91 | 15 | 34 | 15 | 83 | 292 |
| Employee benefits |  | 15 | 28 | 8 | 9 | 4 | 23 | 87 |
| Net occupancy expense |  | 4 | 33 | 2 | 2 | 1 | 23 | 65 |
| Technology and communications |  | 1 | 4 | 1 | 1 | 8 | 25 | 40 |
| Equipment expense |  | 1 | 9 |  |  | 1 | 18 | 29 |
| Other noninterest expense |  | 122 | 118 | 47 | 54 | 116 | (177) | 280 |
| Total noninterest expense |  | 197 | 283 | 73 | 100 | 145 | (5) | 793 |
| Income before income taxes |  | 215 | 250 | 48 | 36 | 49 | (85) | 513 |
| Applicable income taxes (a) |  | 57 | 88 | 17 | 12 | 17 | (37) | 154 |
| Net income | \$ | 158 | 162 | 31 | 24 | 32 | (48) | 359 |
| Average assets | \$ | 36,744 | 44,819 | 22,724 | 5,967 | 1,501 | $(12,563)$ | 99,192 |


| Three months ended March 31, 2006: |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net interest income $(a)$ | 293 | 326 | 95 | 32 | 7 | $(35)$ | 718 |
| Provision for loan and lease losses |  | 20 | 26 | 22 | 1 | 2 | 7 |


| Net interest income after provision for loan and lease |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| losses | 273 | 300 | 73 | 31 | 5 | (42) | 640 |
| Noninterest income: |  |  |  |  |  |  |  |
| Electronic payment processing revenue | 4 | 44 |  |  | 159 | (11) | 196 |
| Service charges on deposits | 37 | 87 |  | 2 | 1 | (1) | 126 |
| Investment advisory revenue | 1 | 23 |  | 91 |  | (24) | 91 |
| Corporate banking revenue | 70 | 4 |  | 1 |  | 1 | 76 |
| Mortgage banking net revenue |  | 1 | 46 |  |  |  | 47 |
| Other noninterest income | 4 | 23 | 26 | 1 | 1 | 25 | 80 |
| Securities gains (losses), net |  |  |  |  |  | 1 | 1 |
| Total noninterest income | 116 | 182 | 72 | 95 | 161 | (9) | 617 |

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| Noninterest expense: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries, wages and incentives |  | 46 | 88 | 17 | 34 | 13 | 86 | 284 |
| Employee benefits |  | 14 | 27 | 9 | 9 | 3 | 25 | 87 |
| Net occupancy expense |  | 3 | 30 | 2 | 2 | 1 | 20 | 58 |
| Technology and communications |  | 1 | 3 |  |  | 7 | 22 | 33 |
| Equipment expense |  |  | 7 |  |  | 2 | 18 | 27 |
| Other noninterest expense |  | 116 | 108 | 48 | 50 | 93 | (173) | 242 |
| Total noninterest expense |  | 180 | 263 | 76 | 95 | 119 | (2) | 731 |
| Income before income taxes and cumulative effect |  | 209 | 219 | 69 | 31 | 47 | (49) | 526 |
| Applicable income taxes (a) |  | 59 | 77 | 25 | 11 | 16 | (21) | 167 |
| Income before cumulative effect |  | 150 | 142 | 44 | 20 | 31 | (28) | 359 |
| Cumulative effect of change in accounting principle, net of tax |  |  |  |  |  |  | 4 | 4 |
| Net income | \$ | 150 | 142 | 44 | 20 | 31 | (24) | 363 |
| Average assets | \$ | 33,675 | 42,199 | 21,233 | 4,942 | 1,249 | 1,438 | 104,736 |

(a) Includes taxable-equivalent adjustments of $\$ 6$ million and $\$ 7$ million for the three months ended March 31, 2007 and 2006, respectively.

Notes to Condensed Consolidated Financial Statements (concluded)

## 16. Restatement of $\mathbf{2 0 0 6}$ Consolidated Financial Statements

As described in the Current Report on Form 8-K filed by the Bancorp on May 10, 2007, the Bancorp s management recommended to the Audit Committee that the Bancorp s Consolidated Statements of Cash Flows for the years ended December 31, 2006, 2005 and 2004 should be restated and the previously issued Consolidated Financial Statements for such periods should no longer be relied upon. The restatement does not affect the Bancorp s Consolidated Statements of Income, Consolidated Balance Sheets or Consolidated Statements of Changes in Shareholders Equity for any of the affected periods. Accordingly, the Bancorp s historic revenues, net income, earnings per share, total assets and regulatory capital remain unchanged.

The restatement resulted from the misclassification of cash flows from the sale of residential mortgage loans originally held for investment, which had been inappropriately classified as operating activities, and cash flows from commercial loans originated to be sold, which had been inappropriately classified as investing activities. In accordance with Statement of Financial Accounting Standards No. 102, Statement of Cash Flows Exemption of Certain Enterprises and Classification of Cash Flows from Certain Securities Acquired for Resale, cash flows from the sale of residential mortgage loans originally held for investment should have been classified as investing activities, rather than operating activities and cash flows from commercial loans originated to be sold, should have been classified as operating activities, rather than investing activities. Accordingly, the restatement affects the classification of these activities and the subtotals of cash flows from operating and investing activities presented in the affected Consolidated Statements of Cash Flows, but it has no impact on the Net Increase (Decrease) in Total Cash and Due from Banks set forth in the Consolidated Statements of Cash Flows for any of the previously reported periods.

The accompanying Condensed Consolidated Statement of Cash Flows for the three month period ended March 31, 2006 (which was originally reported in the Bancorp s March 31, 2006 Form 10-Q) has also been restated. The effects of the restatement are reflected in the following table:

| (\$ in millions) | For the three months ended March 31, 2006 |  |
| :---: | :---: | :---: |
| Originally Reported: |  |  |
| Loans originated for sale, net of repayments | \$ | $(1,249)$ |
| Proceeds from sales of loans held for sale |  | 2,484 |
| Net Cash Provided by Operating Activities |  | 1,768 |
| Net increase in loans and leases |  | $(2,216)$ |
| Proceeds from sale of loans |  |  |
| Net Cash Provided by (Used in) Investing Activities |  | $(1,903)$ |
| As Restated: |  |  |
| Loans originated for sale, net of repayments | \$ | $(1,802)$ |
| Proceeds from sales of loans held for sale |  | 2,391 |
| Net Cash Provided by Operating Activities |  | 1,122 |
| Net increase in loans and leases |  | $(1,663)$ |
| Proceeds from sale of loans |  | 93 |
| Net Cash Provided by (Used in) Investing Activities |  | $(1,257)$ |
| Difference: |  |  |
| Loans originated for sale, net of repayments | \$ | (553) |
| Proceeds from sales of loans held for sale |  | (93) |
| Net Cash Provided by Operating Activities |  | (646) |
| Net increase in loans and leases |  | 553 |

Proceeds from sale of loans ..... 93
Net Cash Provided by (Used in) Investing Activities ..... 646

## PART II. OTHER INFORMATION

## Legal Proceedings (Item 1)

During May 2005, the Bancorp filed suit in the United States District Court for the Southern District of Ohio related to a dispute with the Internal Revenue Service concerning the timing of deductions associated with certain leveraged lease transactions in its 1997 tax return. The Internal Revenue Service has also proposed adjustments to the tax effects of certain leveraged lease transactions in subsequent tax return years. The proposed adjustments, including penalties, relate to the Bancorp s portfolio of lease-in lease-out transactions, service contract leases and qualified technology equipment leases with both domestic and foreign municipalities. The Bancorp is challenging the Internal Revenue Service $s$ proposed treatment of all of these leasing transactions. The Bancorp s original net investment in these leases totaled approximately $\$ 900$ million. The Bancorp continues to believe that its treatment of these leveraged leases was appropriate and in compliance with applicable tax law and regulations. While management cannot predict with certainty the result of the suit, given the tax treatment of these transactions has been challenged by the Internal Revenue Service, the Bancorp believes a resolution may involve a projected change in the timing of the leveraged lease cash flows. Recently issued FSP FAS 13-2, which was effective as of January 1, 2007, mandates that a change or projected change in the timing of lessor cash flows related to income taxes generated by leveraged lease transactions, excluding interest and penalty assessments, will require a lessor to recalculate the rate of return and allocation of income to positive investment years from inception of the lease. Upon adoption of FSP FAS 13-2 on January 1, 2007, the Bancorp recorded a $\$ 96$ million after-tax charge to retained earnings related to its portfolio of leveraged leases. The amount of this reduction will be recognized as income over the remaining term of the affected leases. During the first quarter of 2007, the Bancorp made deposits of $\$ 386$ million with the IRS to mitigate the risk associated with tax years currently under audit. These deposits enable the Bancorp to stop the accrual of interest on any tax deficiency, to the extent of the deposit, if the Bancorp is not ultimately successful.

During April 2006, the Bancorp was added as a defendant in a consolidated antitrust class action lawsuit originally filed against Visa ${ }^{\circledR}$, MasterCard ${ }^{\circledR}$ and several other major financial institutions in the United States District Court for the Eastern District of New York. The plaintiffs, merchants operating commercial businesses throughout the U.S. and trade associations, claim that the interchange fees charged by card-issuing banks are unreasonable and seek injunctive relief and unspecified damages. As this litigation is still in its early stages, it is not possible for management to assess the probability of a material adverse outcome or the range of possible damages to the Bancorp, if any.

As an outgrowth of the recent SEC consent order involving BISYS Fund Services, Inc. ( BISYS ), which has provided certain administrative services to the Fifth Third Funds, Fifth Third Asset Management, Inc. ( FTAM ), an indirect wholly-owned subsidiary of the Bancorp, has received an informal request for information from the SEC regarding its past dealings with BISYS. FTAM is responding to the SEC $s$ requests and intends to cooperate with the SEC in this review. The Bancorp does not believe that the final disposition of this inquiry will have a material impact on the Bancorp.

Several putative class action complaints have been filed against the Bancorp in various federal and state courts. The federal cases have been consolidated by the Multidistrict Litigation Panel and are now known as In Re TJX Security Breach Litigation. The Bancorp has filed to remove the state court actions to federal court and is awaiting decisions. The complaints relate to the alleged intrusion of The TJX Companies, Inc. s ( TJX ) computer system and the potential theft of their customers non-public information and alleged violations of the Graham-Leach-Bliley Act. Some of the complaints were filed by consumers and seek unquantified damages on behalf of putative classes of persons who transacted business at any one of TJX s stores during the period of May 2006 through December 2006. Another was filed by a bank and seeks unquantified damages on behalf of other similarly situated entities that suffered losses in relation to the alleged intrusion. Management believes there are substantial defenses to these claims and intends to defend them vigorously. The impact of the final disposition of these lawsuits cannot be assessed at this time.

The Bancorp and its subsidiaries are not parties to any other material litigation. However, there are other litigation matters that arise in the normal course of business. While it is impossible to ascertain the ultimate resolution or range of financial liability with respect to these contingent matters, management believes any resulting liability from these other actions would not have a material effect upon the Bancorp s consolidated financial position or results of operations or cash flows.

## Risk Factors (Item 1A)

There have been no material changes made during the first quarter of 2007 to the risk factors as previously disclosed in the Registrant s 2006 Form 10-K.

Unregistered Sales of Equity Securities and Use of Proceeds (Item 2)

## Purchases of Equity Securities by the Issuer and Affiliated Purchasers

|  | Average | Total Number of Shares <br> Turchased as Part of | Maximum Number of <br> Shares that May Yet Be <br> Purchased Under the |
| :--- | :---: | :---: | :---: | :---: |
| Plans or Programs $(\boldsymbol{b})$ |  |  |  |

(a) The Bancorp repurchased 37,059, 78,356 and 75,003 shares during January, February and March of 2007, respectively, in connection with various employee compensation plans. These purchases are not included against the maximum number of shares that may yet be purchased under the Board of Directors authorization.
(b) On January 18, 2005, the Bancorp announced that its Board of Directors had authorized management to purchase up to 20 million shares of the Bancorp s common stock through the open market or any private transaction. The timing of the purchases and the exact number of shares to be purchased depends upon market conditions. The authorization does not include specific price targets or an expiration date.

## Submission of Matters to a Vote of Security Holders (Item 4)

On April 17, 2007, the Bancorp held its Annual Meeting of Shareholders for which the Board of Directors solicited proxies. At the Annual Meeting, the shareholders voted on the following proposals stated in the Proxy Statement dated March 9, 2007, which is incorporated by reference herein.

The proposals voted on and approved by the shareholders at the Annual Meeting were as follows:

1. Election of all of the Board of Directors to serve until the Annual Meeting of Shareholders in 2008.

| Summary of Votes | Number of Shares <br> Withheld |  |
| :--- | :--- | ---: |
| Election of Board of Directors: | $476,640,783$ | $8,597,948$ |
| Darryl F. Allen | $475,377,029$ | $9,861,703$ |
| John F. Barrett | $476,763,228$ | $8,475,503$ |
| James P. Hackett | $476,648,920$ | $8,589,812$ |
| Gary R. Heminger | $475,294,240$ | $9,944,492$ |
| Joan R. Herschede | $474,369,679$ | $10,869,053$ |
| Allen M. Hill | $476,260,992$ | $8,977,740$ |
| Kevin T. Kabat | $476,647,978$ | $8,590,754$ |
| Robert L. Koch II | $476,444,087$ | $8,794,645$ |
| Mitchel D. Livingston, Ph.D | $474,511,607$ | $10,727,215$ |
| Hendrick G. Meijer | $473,708,605$ | $11,530,126$ |
| James E. Rogers | $473,902,032$ | $11,336,699$ |
| George A. Schaefer, Jr. | $474,115,373$ | $11,123,359$ |
| John J. Schiff, Jr. | $474,822,104$ | $10,416,627$ |
| Dudley S. Taft | $476,603,954$ | $8,634,778$ |

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2. Approval of the proposal to amend Article VII of the Code of Regulations, as amended, to provide for the issuance of uncertificated shares by a vote of $470,844,927$ for, $9,364,407$ against, $5,029,396$ abstain and zero broker non-votes.
3. Approval of the appointment of the firm Deloitte \& Touche LLP to serve as the independent registered public accounting firm for the Bancorp for the year 2007 by a vote of $479,128,939$ for, $2,560,027$ against, $3,549,764$ abstain and zero broker non-votes.

## Exhibits (Item 6)

(a) List of Exhibits
1.1 Underwriting Agreement dated March 26, 2007 among Fifth Third Bancorp, Fifth Third Capital Trust IV and Goldman, Sachs \& Co., as Representative of the Underwriters named in the Underwriting Agreement. Incorporated by reference to Registrant s Current Report on Form 8-K filed with the Securities and Exchange Commission on March 30, 2007.

3(i) Second Amended Articles of Incorporation, as amended (Incorporated by reference to the Bancorp s Quarterly Report on Form 10-Q for the quarter ended March 31, 2001).

3(ii) Code of Regulations, as amended.
4.1 First Supplemental Indenture dated as of March 30, 2007 between Fifth Third Bancorp and Wilmington Trust Company, as trustee, to the Junior Subordinated Indenture dated as of May 20, 1997 between Fifth Third and the Trustee. Incorporated by reference to Registrant s Current Report on Form 8-K filed with the Securities and Exchange Commission on March 30, 2007.
4.2 Certificate Representing \$500,000,000.00 of $6.50 \%$ Junior Subordinated Notes of Fifth Third Bancorp.
4.3 Certificate Representing \$250,010,000.00 of $6.50 \%$ Junior Subordinated Notes of Fifth Third Bancorp.
4.4 Amended and Restated Declaration of Trust dated as of March 30, 2007 of Fifth Third Capital Trust IV among Fifth Third Bancorp, as Sponsor, Wilmington Trust Company, as Property Trustee and Delaware Trustee, and the Administrative Trustees named therein.
4.5 Certificate Representing 500,000 6.50\% Trust Preferred Securities of Fifth Third Capital Trust IV (liquidation amount \$1,000 per Trust Preferred Security).
4.6 Certificate Representing 250,000 6.50\% Trust Preferred Securities of Fifth Third Capital Trust IV (liquidation amount \$1,000 per Trust Preferred Security).
4.7 Certificate Representing $106.50 \%$ Common Securities of Fifth Third Capital Trust IV (liquidation amount $\$ 1,000$ per Common Security).
4.8 Guarantee Agreement, dated as of March 30, 2007 between Fifth Third Bancorp, as Guarantor, and Wilmington Trust Company, as Guarantee Trustee.
4.9 Agreement as to Expense and Liabilities, dated as of March 30, 2007 between Fifth Third Bancorp and Fifth Third Capital Trust IV.

31(i) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer.
31(ii) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer.
32(i) Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer.

32(ii) Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer.
99.1 Replacement Capital Covenant of Fifth Third Bancorp dated as of March 30, 2007. Incorporated by reference to Registrant s Current Report on Form 8-K filed with the Securities and Exchange Commission on March 30, 2007.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Fifth Third Bancorp<br>Registrant<br>/s/ Christopher G. Marshall<br>Christopher G. Marshall<br>Executive Vice President and Chief Financial Officer


[^0]:    See Notes to Condensed Consolidated Financial Statements.

